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# International Buyer's Guide 2006

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## 47th EDITION
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Dir. Assoc. Labels: . . . . Nick Clift
Pjct. Mgr./Int'l Mgr.: . . . . . Ashley Warren
Pjct. Mgr.: . . . . . Lawrence Lui
Pjct. Mgr.: . . . . . Scott Kanov
Publicity Mgr.:Katherine Deatrick
Label Mgr.: . . . Glenn Mendlinger
Radio/Video/Club Promo. Mgr.: . . . . . Brian Beck
Retail Mktg. Coord.: . . . . . Morgan Kazzan
Webmistress: . . . . . Anna Swank
Prodn. Asst.: DeSean McClinton
*Labels: (Owned)* Caroline, *(Distributed)* Melankolic, Source
*US Reps.:* Caroline Distribution
*Int'l Reps.:* EMI Music Marketing (EMM)

**Asylum Records (Div. of Warner Music Group)**
1290 Ave. of The Americas, 24th Fl., New York, NY 10104, (212) 707-3020, Fax: (212) 405-5408, E-Mail: todd.moscowitz@wmg.com, Web Site: www.asylumrecords.com
Head of Asylum: Todd Moscowitz
GM: . . . . . Ron Spaulding
*Labels: (Distributed)* ColliPark Music, Diplomat, Hypnotize Minds, Rap-A-Lot, Swisha House/Swisha Blast
*US Reps.:* WEA Corp.

**The Atlantic Group (Div. of Warner Music Group)**
1290 Ave. of The Americas, New York, NY 10104, (212) 707-2000, (212) 707-2009, Fax: (212) 405-5507, (212) 405-5430, Web Site: www.atlantic-records.com
Founding Chrmn.: . . . . . Ahmet Ertegun
Chrmn./CEO: . . . Craig Kallman
Pres.: . . . . . Julie Greenwald
EVP/CFO: . . . . . Tony O'Brien
EVP: . . . . . Ronnie Johnson
EVP Promo.: . . . . Andrea Ganis
SVP/CFO: . . Samantha Schwam
SVP Mktg.: . . Sharon Robertson
SVP Mktg./Artist Devel.: . . . . . Livia Tortella
SVP New Media: . . . Nikke Slight
SVP A&R Urban: Gee Roberson
SVP Pop/Crossover Promo.: . . . . . John McMann
SVP Rock Formats: . Ron Poore
VP Classical Div./US Opns.: . . . . . Arthur Moorhead
VP Int'l: . . . . . Sue Wildish
VP W. Coast Opns.: . . Bob Clark
VP Mktg.: . . . . . David Burrier
VP Mktg.-Urban: . . James Lopez
VP Mktg./Artist Devel.: . . . . . Dane Venable
VP Artist Rel.: . . . . Andi Ferrara
VP Finance: . . . . . Joy Larocca
VP Publicity: . Caroline Prutzman
VP A&R Opns.: . . Gloria Gabriel
VP A&R/Staff Producer: . . . . . Jimmy Bralower
VP Rock Promo.: . Lea Pisacane
VP Nat'l Promo.: . . Mark Fritzges
VP Top 40 Promo.: . . . Jon Lewis
VP Adult Formats: . . . . . Deborah Urbont
Sr. Dir. Pdct. Devel.: . . . . . Jeff Dandurand
Sr. Dir. Promo./Bus. Admin.: . . . . . Rana Alem
Dir. Int'l Pdct. Devel./New Media: . . . . . Josh Lerman
Dir. Int'l: . . . . . Tara Tzoucalis
Dir. Promo. Opns.: Chris Goyette
Dir. Triple A Promo.: . . . . . Brian Corona
Dir. Adult/Pop Promo.: . . . . . Tim Dalbec
Dir. Rock Formats Promo.: . . . . . Buddy Deal
Sr. Pop Promo. Mgr.:Mary Tripodi
Local Promo. Mgr.-Atlanta: . . . . . Ali O'Connell
Local Promo. Mgr.-Philadelphia: . . . . . Darren Natale
Local Promo. Mgr.-San Francisco: . . . . . Amy Johnson
Local Promo. Mgr.-Houston: . . . . . Katie Busch
Local Promo. Mgr.-Dallas: . . . . . Stacie Clark
Local Promo. Mgr.-Detroit: . . . . . Howard Lesnick
Local Promo. Mgr.-New York: . . . . . Gary Gorman
Local Promo. Mgr.-Cincinnati: . . . . . Jim Crowe
Local Promo. Mgr.-Seattle: . . . . . Howie Pivar
Local Promo. Mgr.-Florida: . . . . . Scott Maness
Local Promo. Mgr.-Boston: . . . . . Lou Rizzo
Local Promo. Mgr.-Los Angeles: . . . . . Mike Chester
Local Promo. Mgr.-Washington DC: . . . . . Monique Davis
Local Promo. Mgr.-Chicago: . . . . . Rick Sudakoff
Promo. Asst.: . . . . Julie Kubacki
Pop Promo. Asst.: . . Ed Brennan
Crossover/AC Promo. Asst.: . . . . . Brian Corke
West Coast Promo. Asst.: . . . . . Dustin Elliott
Rock/Alt. Promo. Asst.: . . . . . Pete Powell

**Branches:**
Atlantic Records, 3400 W. Olive Ave., Burbank, CA, 91505, (818) 846-9090, Fax: (818) 846-8474, Web Site: www.atlantic-records.com.
Atlantic Records (Classical Division), 1290 Ave. of The Americas, 23rd Fl., #23-28, New York, NY, 10104, (212) 707-2648, Fax: (212) 405-5470, Web Site: www.atlantic-records.com, VP Classical Div.: Arthur Moorhead.
*Labels: (Distributed)* Bad Boy Entertainment
*US Reps.:* WEA Corp.
*Int'l Reps.:* WEA Corp.

## B

**BNA Records (Div. of Sony BMG)**
1400 18th Ave. S., Nashville, TN 37212, (615) 301-4300, Fax: (615) 301-4347, Web Site: www.bnarecords.com
Chrmn. RLG: . . . . . Joe Galante
EVP RLG: . . . . . Butch Waugh
SVP Finance/Admin.: . . . . . Paul Barnabee
SVP Legal/Bus. Affs.: . . . . . Kathy Woods
SVP A&R: . . . . . Renee Bell
VP Media Mktg.: . . . Allen Brown
VP Creative Servs.: . Wade Hunt
VP Sales: . . . . . Jim Saliby
VP Nat'l Promo.: . . Tom Baldrica
Sr. Dir. A&R: . Carole Ann Mobley
Sr. Dir. A&R: . . . . . Jim Catino
Sr. Dir. BNA Artist Devel./Mktg.: . . . . . Debbie Linn
Sr. Dir. Nat'l Promo.: Rick Moxley
Dir. Media Mktg.: . . . Wes Vause
Dir. New Media/Mkt. Research: . . . . . Heather McBee
Dir. Prodn.: . . . . . Cary Ryan
Dir. Promo. West Region: . . . . . Scot Michaels
Mgr. N. Central Promo.: . . . . . Jean Williams
Mgr. Label Opns./BNA Promo.: . . . . . Britta Coleman
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Back Porch Records (Div. of EMI Music)**
4650 N. Port Washington Rd., Milwaukee, WI 53212, (414) 961-8350, Fax: (414) 961-8351, E-Mail: info@backporchrecords.com, Web Site: www.backporchrecords.com
*US Reps.:* EMI Music Marketing (EMM), Music Design, Inc.

**Blue Note Records (Div. of EMI Music)**
150 Fifth Ave., New York, NY 10011, (212) 786-8600, Fax: (212) 786-8649, Web Site: www.bluenote.com
CEO: . . . . . Bruce Lundvall
SVP/GM: . . . . . Tom Evered
VP Sales: . . . . . Saul Shapiro
VP Mktg.: . . . . Zach Hochkeppel
VP Publicity: . . . . . J.R. Rich
Dir. A&R: . . . . . Eli Wolf
*Labels: (Owned)* Capitol/Blue Note, Capitol Jazz, Hemisphere, Metro Blue, Roulette, World Pacific
*US Reps.:* EMI Music Marketing (EMM)

**Brentwood Records (Div. of Sony BMG)**
741 Cool Springs Blvd., Franklin, TN 37067, (615) 261-6500, Fax: (615) 261-5910, E-Mail: info@brentwoodrecords.com, Web Site: www.brentwoodrecords.com
See "Provident Music Group" for personnel
*US Reps.:* Sony BMG Music Entertainment Sales Group

## C

**Capitol Records (Div. of EMI Music)**
1750 N. Vine St., Hollywood, CA 90028, (323) 462-6252, Fax: (323) 871-5214, Web Site: www.hollywoodandvine.com
Pres./CEO: . . . . . Andy Slater
EVP: . . . . . Mark DiDia
EVP: . . . . . John Polk
EVP Urban Music: . . . . . Andrew Shack
SVP Bus. Mgmt.: . . . . John Ray
SVP Promo.: . . . . . John Boulos
SVP Mktg.: . . . . . Rob Gordon
SVP Sales: . . . . . Joe McFadden
VP Field Sales: . . . . . Joy Feuer
VP A&R: . . . . . Julian Raymond
VP Promo.: . . . . . Ken Lucek
VP Rhythm/Crossover Promo.: . . . . . Tony Monte
VP Urban Promo.: . . Geo Bivins
VP Publicity: . . . Ambrosia Healy
Sr. Dir. Publicity: . . . Bobbie Gale
Dir. A&R-Rock: . Jaime Feldman
Dir. College Promo.: . The Cage
Sr. Promo. Coord.: Latania Craig

**Branches:**
Capitol Records, 150 Fifth Ave., 9th Fl., New York, NY, 10011, (212) 786-8900, Fax: (212) 786-8333, Web Site: www.hollywoodandvine.com.
*Labels: (Owned)* Anise, Blue Note, Capitol Jazz & Classics, Right Stuff
*US Reps.:* EMI Music Marketing (EMM)

**Capitol Nashville (Div. of EMI Music)**
3322 West End Ave., 11th Fl., Nashville, TN 37203-1000, (615) 269-2000, Fax: (615) 269-2045, Web Site: capitol-nashville.com
Pres./CEO: . . . . . Mike Dungan
COO: . . . . . Tom Becci
SVP Mktg.: . . . . . Fletcher Foster
VP Sales: . . . . . Bill Kennedy
VP A&R: . . . . . Larry Willoughby
VP Promo.: . . . . . Jimmy Harnen
Sr. Dir. Nat'l Promo.: . . . . . Steve Hodges
Sr. Dir. Creative Servs.: . . . . . Joanna Carter
Dir. A&R: . . . . . Autumn House
Dir. Media/PR: Dixie Weathersby
Sr. Mgr. Creative Servs./Int'l: . . . . . Michelle Hall
Mgr. Finance: . . . . . Dave Perry
Mgr. Sales Opns.: . Ann Wornick
Mgr. Promo.: . . . . . Brent Jones
A&R Coord.: . . . Sandy Horowitz
*US Reps.:* EMI Music Marketing (EMM)

**Cedarmont Kids (Div. of Sony BMG)**
741 Cool Springs Blvd., Franklin, TN 37067, (615) 261-6500, Fax: (615) 261-5910, E-Mail: mgay@providentmusicgroup.com, Web Site: www.cedarmont.com
Co-Pres.: . . . . . Mike Gay
Co-Pres.: . . . . . Sue Gay
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Columbia Records (Div. of Sony BMG)**
550 Madison Ave., New York, NY 10022, (212) 833-8000, Fax: (212) 833-5401, Web Site: www.columbiarecords.com
Chrmn.-Columbia Records Grp.: . . . . . Will Botwin
Pres.-Columbia Records Grp.: . . . . . Steve Greenberg
EVP-Columbia Records Grp.: . . . . . John Ingrassia
EVP A&R-Sony Music Label Grp./Pres.-Daylight Records: . . . . . David Massey
EVP Sales-Sony Music Label Grp.: . . . . . Tom Donnarumma
EVP Creative Mktg./Promo.-Columbia Records Grp.: . . . . . Charlie Walk
EVP Alt. Music/SVP Columbia Rec. Grp.: . . . . . Stu Bergen
GM-Sony Urban Music: Lisa Ellis
SVP Finance/Opns.: . . . . . Dennis Venturino
SVP A&R: . . . . . Keith Naftaly
SVP A&R: . . . . . Mitchell Cohen
SVP A&R: . . . . . Steve Lillywhite
SVP A&R: . . . . . Steve Yegelwel
SVP A&R Sony Urban Music: . . . . . Kawan "KP" Prather
SVP A&R Opns.: . . . John Doelp
SVP Sales: . . . . . Michael Block
SVP Int'l Mktg.-Sony Music Label Grp.: . . . . . Tracey Nurse
SVP Creative Mktg.: . . . . . Marcia Edelstein
SVP Strategic Mktg.: . . . . . Dave Santaniello
SVP Promo./Opns.: Jim Burruss
SVP Alt./Rock Promo.: . . . . . Ron Cerrito
SVP Urban Promo.: . . . . . C.C. McClendon
SVP Media: Yvette Noel-Schure
SVP Nat'l Media: . . Fran De Feo
SVP Release Planning: . . . . . Denise Gatto
SVP Adult Formats Promo.: . . . . . Pete Cosenza
VP Opns.: . . . . . Lorena Lopes
VP A&R: . . . . . Lee Dannay
VP A&R: . . . . . Kevin Patrick
VP A&R /Artist Devel.: . . . . . Matt Pinfield
VP Pdct. Mktg.: . . . . . Nick Cucci
VP Pdct. Mktg.: . . . . . Greg Linn
VP Creative Mktg.: . . . . . Rocco Lanzilotta
VP Tour Mktg.: . . Liana Farnham
VP Jazz Mktg.: . . Mark Feldman
VP Adult Promo./Mktg.-Columbia/Jazz/Legacy: . . . . . John Vernile
VP Media: . . . . . Claire Mercuri
VP Release Planning:Allen Stein
VP Promo.: . . . . . Lisa Wolfe
VP Promo.: . . . . Todd Glassman
VP AC Promo.: . . Elaine Locatelli
VP Alt./Rock Promo.: . . . . . John DiMaio
VP Rock Promo.: . . . . Joe Guzik
VP Video Promo.: . . . . . LeeAnne Callahan
Sr. Dir. Adult Formats Promo.: . . . . . Trina Tornbrink
Sr. Dir. Publicity: . Benny Tarantini
Sr. Dir. Pdct. Mktg.: . . . . . Garrett Schaefer
Sr. Dir. A&R: . . . . . Nick Castinelli
Dir. Editorial Servs.: Tim Holmes
Dir. Media Rel.: . . . . . Carolyn Scarbough
Assoc. Dir. Media: Tony Ferguson
Assoc. Dir. Promo.: . . . . . Tony Cammarota
Assoc. Dir. Top 40 Promo.: . . . . . Julie Stillman
Mgr. A&R: . . . . . Greg Boggs
Mgr. A&R: . . . . . Maria Egan
Mgr. A&R: . . . . . Maureen Kenny
Mgr. A&R: . . . . . Becca Callaway
Mgr. A&R: . . . Benjamin Simone
Mgr. Promo.: . . Jane Mathangani
Mgr. Top 40 Promo.: . . . . . Tracey Chilandese

**Branches:**
Columbia Records, 2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2100, Fax: (310) 552-1350, Web Site: www.columbiarecords.com, GM/SVP A&R West Coast: Tim Devine; SVP Mktg.: Barbara Jones; SVP Pdct. Mktg.: Peter Fletcher; VP Video Prodn.: Marian Bradley; VP A&R: David Andreone; Sr. Dir. Tour Mktg.: Nichol Carlson; Sr. Dir. Pop Promo.: Aimie Vaughan; Sr. Dir. Media: Angelica Cobb; Sr. Dir. TV Prog.: Amy Osler; Dir. A&R: Jan Pikus; Dir. Pdct. Mktg.: Robert Semanovich; Dir. Publicity: Tom Muzquiz; Mgr. Tour Publicity: Christina Jokay.
*Labels: (Owned)* Aquemini, Aware, C2, Columbia/DKC Music, Columbia International, Columbia Jazz, DMZ, Egyptian, Facility, Game, Loud, RPM, Urban Wolves, *(Distributed)* Big Ego Entertainment, Crazy Cat, DIW, DV8, Earache, EatUrMusic, Foodchain, 40 Acres & A Mule, Lapis Music, RAL, Ravenous, Red Decibel, Rise, Roc-A-Bloc, Ruff House, Serjical Strike, Sucka Free, Thirsty Ear, Vinyl Solution
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Columbia Records (Div. of Sony BMG)**
1400 18th Ave. S., Nashville, TN 37212, (615) 858-1300, Fax: (615) 742-5759, Web Site: www.sonynashville.com
Pres.: . . . . . John Grady

EVP A&R:. . . . . Mark Wright
SVP Promo.: . . . . Larry Pareigis
VP Press/Publicity:
. . . . . Craig Campbell
VP A&R: . . . . . Clay Bradley
VP A&R Admin.: . . . . Kay Smith
VP Mktg./Artist Devel.: Deb Haus
Sr. Dir. Mktg.:. . Kim Markovchick
Sr. Dir. A&R: . . . . . Mark Brown
Sr. Dir. A&R: . . . . . Cliff Audretch
Sr. Dir. A&R: . . . . LeAnn Phelan
Dir. Nat'l Promo.: . . . Tom Moran
A&R Supvr.:. . . . . Deb Castle
A&R Coord.: . . Cooper Samuels
Promo. Coord.: Stan Marczewski
*Labels: (Owned)* DKC, *(Distributed)* Lucky Dog
*US Reps.:* Sony BMG Music Entertainment Sales Group

## D

**Def Jam (Div. of Universal Music Group)**
825 Eighth Ave., 28th Fl., New York, NY 10019, (212) 333-8000, Fax: (212) 603-7931, Web Site: www.defjam.com
See "Island Def Jam Music Group" for personnel
*US Reps.:* Universal Music & Video Distribution

**Del-Fi Records, Inc. (Div. of Warner Music Group)**
8271 Melrose Ave., Ste. 103, Los Angeles, CA 90046, (323) 966-4800, Fax: (323) 966-4805, E-Mail: info@del-fi.com, Web Site: www.del-fi.com
Owner/Pres.: . . . . . Bob Keane
GM:. . . . . Mark Rome
*Labels: (Owned)* DF2K (Del-fi 2000), Del-Fi, Donna, Keane, Mob Hit, Mustang
*US Reps.:* WEA Corp.

**Deutsche Grammophon (Div. of Universal Music Group)**
825 Eighth Ave., New York, NY 10019, (212) 333-8000, Fax: (212) 333-1442, Web Site: www.deutschegrammophon.com
*US Reps.:* Universal Music & Video Distribution

**Diadem Records (Div. of Sony BMG)**
741 Cool Springs Blvd., Franklin, TN 37067, (615) 261-6500, Fax: (615) 261-5910, E-Mail: contact@diademrecords.com, Web Site: www.diademmusic.com
See "Provident Music Group" for personnel
*US Reps.:* Sony BMG Music Entertainment Sales Group

## E

**EMI CMG Label Group (Div. of EMI Music)**
101 Winners Cir., Brentwood, TN 37027, (615) 371-4300, Fax: (615) 371-6915, Web Site: www.emicmg.com
Pres./CEO EMI CMG: Bill Hearn
VP/GM: . . . . David Caldwell, Sr. VP Promo./Mktg. EMI Music Reactive: . . . . . Cheryl Broz
VP Strategic Mgmt.:
. . . . . Leigh Ann Hardie
VP A&R: . . . . . Brad O'Donnell
*Labels: (Owned)* Credential, Fore-Front, re:think, Sixsteps, Sparrow
*US Reps.:* EMI CMG Distribution Group, EMI Music Marketing (EMM)

**EMI Gospel (Div. of EMI Music)**
101 Winners Cir., Brentwood, TN 37027, (615) 371-4300, Fax: (615) 371-6985, E-Mail: emigospel@emicmg.com, Web Site: www.emigospel.com
Pres.: . . . . . Ken Pennell
VP/GM: . . . . . Larry Blackwell
A&R Mgr.:. . . . Brandon Egerton
Mktg. Mgr.:. . . . . Karen Scott
Mgr. Nat'l Promo.:
. . . . . Eboni Funderburk
*US Reps.:* EMI Music Marketing (EMM)

**EMI Latin (Div. of EMI Music)**
404 Washington Ave., Ste. 700, Miami Beach, FL 33139, (305) 674-7529, Fax: (305) 674-7546, E-Mail: emilatin@emicap.com, Web Site: www.emilatin.com
Pres./CEO EMI Music Latin America:. . . . . Marco Bissi
Pres. EMI Television:
. . . . . Rodolfo Lopez-Negrete
SVP/CFO: . . . . Jorge Melendez
VP Sales: . . . . . Gregg Vickers
VP Mktg.: . . . . . Richard Bull
Sr. Dir. Radio Promo.:
. . . . . Pietro Carlos

**Branches:**
EMI Latin, 5750 Wilshire Blvd., Ste. 300, Los Angeles, CA, 90036, (323) 692-1100, Fax: (323) 692-1200, E-Mail: emilatin@emicap.com, Web Site: www.emilatin.com.
EMI Latin, 4811B Fredricksburg Rd., San Antonio, TX, 78229, (210) 366-9626, Fax: (210) 366-3819, Web Site: www.emilatin.com.
*Labels: (Owned)* EMI Televisa
*US Reps.:* EMI Music Marketing (EMM)

**East/West (Div. of Warner Music Group)**
75 Rockefeller Plz., New York, NY 10019, (212) 707-3410, Fax: (212) 405-5416, E-Mail: fred.feldman@wmg.com
Label Head:. . . . . Fred Feldman
GM: . . . . . Ron Spaulding
*Labels: (Distributed)* Broken English, Volcom Entertainment, We Put Out
*US Reps.:* WEA Corp.

**Epic / Monument Nashville (Div. of Sony BMG)**
1400 18th Ave. S., Nashville, TN 37212, (615) 858-1300, Fax: (615) 742-4338, Web Site: www.sonynashville.com
Pres.:. . . . . John Grady
EVP A&R:. . . . . Mark Wright
SVP Sales: . . . . . Dale Libby
VP Finance: . . . . . Jeff Allen
VP Promo.:. . . . . Bill Macky
VP Press/Publicity:
. . . . . Craig Campbell
VP A&R: . . . . . Clay Bradley
VP A&R Admin.: . . . . Kay Smith
VP Artist Devel.: . . . Debbi Haus
Sr. Dir. A&R: . . . . . Mark Brown
Sr. Dir. A&R: . . . . LeAnn Phelan
Dir. Nat'l Promo.:. . Buffy Cooper
Dir. New Media: Shawn Williams
Dir. Office Admin.:
. . . . . Rosanne McDowell
Assoc. Dir. A&R:. . . . Carie Long
Assoc. Dir. Mktg.:. . Tanya Welch
Assoc. Dir. Press/Publicity:
. . . . . Amy Willis
Supvr. A&R Admin.: Tonya Derry
Supvr. A&R: . . . . . Deb Castle
A&R Admin.:. . . . . Airik Sanders
A&R Admin. Asst.: Claire Watson
Facilities Mgr.: . . Larry Raymond
A&R Coord.: . . . . . Noelle Oliver
Mktg. Coord.:. . . Laura McKinley
Sales Coord.: . . . . Heidi Tieslau
Receptionist: . Robert Weedman
*Labels: (Owned)* Open Wide
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Epic Records Group (Div. of Sony BMG)**
550 Madison Ave., New York, NY 10022-3211, (212) 833-8000, Fax: (212) 833-4583, Web Site: www.epicrecords.com
Pres. Epic Records Group:
. . . . . Steve Barnett
EVP A&R-Sony Music Label Grp./Pres.-Daylight Records:
. . . . . David Massey
EVP Sales-Sony Music Label Grp.: . . . . . Tom Donnarumma
GM-Sony Urban Music: Lisa Ellis
SVP Int'l Mktg.-Sony Music Label Grp.:. . . . . Tracy Nurse
SVP Mktg.:. . . . . Lee Stimmel
SVP A&R: . . . . . Keith Naftaly
SVP A&R-E. Coast:
. . . . . Ben Goldman
SVP A&R-W. Coast:
. . . . . Kaz Utsunomiya
SVP A&R Sony Urban Music:
. . . . . Kawan "KP" Prather
SVP Artist Devel.: Harvey Leeds
SVP Publicity: . . . . Lois Najarian
SVP Urban Promo.:
. . . . . CeCe McClendon
SVP Pop/Adult Promo.:
. . . . . Lee Leipsner
SVP Rock/Alt. Promo.:
. . . . . Jacqueline Saturn
VP A&R:. . . . . Peter Malkin
VP Finance/Opns.:Adam Granite
VP Promo. Opns.:. . . Jeff Bardin
VP Mktg.: . . . . . Maria Ma
VP Top 40 Promo.-E. Coast:
. . . . . Tommy Nappi
VP Rock Promo.-E. Coast:
. . . . . Cheryl Valentine
VP Rhythm/Pop Promo.:
. . . . . Liz Pokora
VP Mktg.:. . . . . Scott Greer
VP Mktg.: . . . . . Scott Carter
VP Strategic Mktg.:. . Julie Smith
VP Publicity-E. Coast:
. . . . . Lisa Markowitz
VP Release Planning: Vickie Hall
VP Video-E. Coast:
. . . . . Doug McVehil
Sr. Dir. Mktg.: . . . . Justin Shukat
Sr. Dir. Artist Devel.-W. Coast:
. . . . . Adriana Dukakis
Sr. Dir. A&R: . . . . . Pete Giberga
Sr. Dir. Int'l Mktg.:
. . . . . Karen Gonzalez
Sr. Dir. Alt. Promo.-W. Coast:
. . . . . Margie Weatherly
Sr. Dir. Rock Promo.-W. Coast:
. . . . . Adan Armandariz
Dir. Top 40 Promo.-E. Coast:
. . . . . Alex Levy
Dir. Alt. Promo.:. . . JJ Grossman
Dir. Alt. Promo.: . . Mike Depippa
Dir. Rhythm Promo.-W. Coast:
. . . . . Mike Lieberman
Dir. Rhythm Promo.-E. Coast:
. . . . . Ayelet Cohen
Assoc. Dir. Top 40 Promo.-E. Coast:. . . . . Jon Borris
Assoc. Dir. Opns.: Mark Neuman
Assoc. Dir. A&R: . . . . Mike Flynn
Dir. A&R:. . . . . Al Smith
Dir. Publicity-E. Coast:
. . . . . Kathy Reilly
Dir. Artist Devel.: . . . Gayle Miller
Mgr. Scheduling: . Joe O'Connell
Mgr. A&R:. . . . . Farra Mathews
Mgr. A&R: . . . . . Andrew Gould
Mgr. A&R: . . . . Danielle Varvaro
Pdct. Mgr.:. . . . . Piper Taylor
Mgr. Video-E. Coast:
. . . . . Stuart Oravetz
Local Promo. Mgr.-Minneapolis/Chicago:. . . . . Mark Potter
Local Promo. Mgr.-New York:
. . . . . Paddy Rascona
Local Promo. Mgr.-Los Angeles:
. . . . . Amanda Walk
Local Promo. Mgr.-Deep South:
. . . . . Charlie Strobel

**Branches:**
Epic Records, 2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2100, Fax: (310) 449-2559, Web Site: www.sonymusic.com.
*Labels: (Owned)* Dark Child, Daylight, Epic Soundtrax, 550 Music, OKeh, RZA, Sony Wonder, Sweat, *(Distributed)* Death Row, Flavor Unit, Flip, Full Moon, Hidden Beach, Immortal, Independiente, MJJ, New Deal, Orpheus, Ruthless, Solar, Tribeca Music
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Essential Records (Div. of Sony BMG)**
741 Cool Springs Blvd., Franklin, TN 37067, (615) 261-6500, Fax: (615) 261-5916, E-Mail: essential@providentmusicgroup.com, Web Site: www.essentialrecords.com
See "Provident Music Group" for personnel
*US Reps.:* Sony BMG Music Entertainment Sales Group

## F

**Fervent Records (Div. of Warner Music Group)**
25 Music Sq. W., Nashville, TN 37203, (615) 251-0600, Fax: (615) 726-7867, E-Mail: info@ferventrecords.com, Web Site: www.ferventrecords.com
Pres.: . . . . . Susan Riley
Mktg. Dir.:. . . . Kandice Weaver
Mktg. Mgr.: . . . . Kellyn McCorkle
A&R Mgr.: . . . . . Josh Bailey
Mgr. Special Pdcts. Devel./Mktg.:
. . . . . Holly Biggs
*Labels: (Owned)* Spirit-Led
*US Reps.:* WEA Corp., Word Distribution

**Flyte Tyme Productions (Div. of Sony BMG)**
8750 Wilshire Blvd., Beverly Hills, CA 90211-2713, (818) 753-0999, Fax: (818) 753-0906, Web Site: www.flytetyme.com
Co-Pres.: . . . . . Jimmy Jam
Co-Pres.: . . . . . Terry Lewis
*US Reps.:* Sony BMG Music Entertainment Sales Group

## G

**Geffen Records (Div. of Universal Music Group)**
2220 Colorado Ave., Santa Monica, CA 90404, (310) 865-1000, Fax: (310) 865-7096, Web Site: www.geffen.com
Chrmn.:. . . . . Jimmy Iovine
Co-Pres.: . . . . . Jordan Schur
Co-Pres.: . . . . . Polly Anthony
EVP Bus. Affs.: . . . David Cohen
SVP Bus./Legal Aff.:
. . . . . Jeff Harleston
SVP Publicity: . . . . . Jim Merlis
VP Urban: . . . . . Kevin Black
VP Mktg.: . . . . . Paul Orescan
A&R: . . . . . Eric Hunter
Prod. Mgr.: . . . . . Jenn Littleton
*Labels: (Distributed)* 413
*US Reps.:* Universal Music & Video Distribution

**Gospo Centric Records (Div. of Sony BMG)**
421 E. Beach St., Inglewood, CA 90302-1315, (310) 677-5603, (800) 697-3267, Fax: (310) 677-0250, Web Site: www.gospocentric.com
CEO: . . . . Vicki Mack-Lataillade
CFO: . . . . . Claude Lataillade
SVP:. . . . . Verrice Watson
SVP A&R Admin./Special Projects:. . . . . Monica Bacon
*Labels: (Owned)* B-Rite Music
*US Reps.:* Sony BMG Music Entertainment Sales Group
*Int'l Reps.:* Sony BMG Music Entertainment Sales Group

## H

**Higher Octave Music, Inc. (Div. of EMI Music)**
4650 N. Port Washington Rd., Milwaukee, WI 53212, (414) 961-8350, Fax: (414) 961-8351, E-Mail: info@higheroctave.com, Web Site: www.higheroctave.com
Pres./CEO:. . . . . Matt Marshall
EVP/Dir. A&R:. . . . . Dan Selene
SVP Sales/Mktg.:Scott Bergstein
*Labels: (Owned)* Cyberoctave, Higher Octave, Higher Octave Jazz, Higher Octave World, OmTown, *(Distributed)* Spring Hill Media
*US Reps.:* EMI Music Marketing (EMM), Music Design, Inc.
*Int'l Reps.:* Around the World Music / Chiang Huat Co., EMI Music Marketing (EMM), SF Distribuidora Digital Centroamericana (Costa Rica)

**Hip-O Records (Div. of Universal Music Group)**
2220 Colorado Ave., Santa Monica, CA 90404, (310) 865-7298, Fax: (310) 865-6336, E-Mail: hipohelp@umusic.com, Web Site: www.hip-o.com
VP/GM:. . . . . Patrick Lawrence
A&R:. . . . . Dana Smart
Pdct. Mgr.: . . . . Rhonda Shields
Prod./Art Dir.:. . . . Michele Horie
Online Pdct. Mgr.:
. . . . . Heather Whitten
*US Reps.:* Universal Music & Video Distribution

## I

**Interscope (Div. of Universal Music Group)**
2220 Colorado Ave., Santa Monica, CA 90404, (310) 865-1000, Fax: (310) 865-7083, E-Mail: brenda.romano@umusic.com, Web Site: www.interscope.com
Chrmn.-Interscope/Geffen/A&M:
. . . . . Jimmy Iovine
Pres.-Interscope: . Marc Williams
Pres.-Geffen: . . . . Jordan Schur
Pres.-A&M:. . . . . Ron Fair
EVP: . . . . . David Cohen
VP A&R:. . . . . Tony Ferguson
Sr. Mktg. Exec.: . . Courtney Holt
A&R Exec.: . . . . . Erica Grayson
Head of Mktg.:. . . Steve Berman
Head of Mktg.:. . . . Paul Kremen
Head of Sales: . . Candace Berry
Head of Int'l A&R:
. . . . . Martin Kierszenbaum
R&B/Hip-Hop A&R:
. . . . . Marcus Heisser
Dance A&R: . . . . Juan Martinez
Head of Pop Promo.:
. . . . . Brenda Romano
Head of Urban Promo.:
. . . . . Step Johnson
Head of Rap Promo.:Kevin Black
Nat'l Top 40 Promo.: Chris Lopes
Nat'l Top 40 Promo.: Mark Neiter
Nat'l Top 40 Promo.:
. . . . . Don Coddington
Nat'l Rhythm/Crossover Promo.:
. . . . . Nino Cuccinello
Nat'l Alt. Promo.: . . Robbie Lloyd
Nat'l Adult Alt. Promo.:
. . . . . James Evans
Nat'l Alt. Promo.: . Jennifer Zeller
Nat'l Rock Promo.:Rob Tarantino

**Branches:**
Interscope, 1790 Broadway, New York, NY, 10019, (212) 445-3200, Web Site: www.interscope.com.
*Labels: (Owned)* A&M, Cherry Tree, Geffen
*US Reps.:* Universal Music & Video Distribution

**Island Def Jam Music Group (Div. of Universal Music Group)**
825 Eighth Ave., 28th Fl., New York, NY 10019, (212) 333-8000, Fax: (212) 603-7931, Web Site: www.islanddefjam.com
Chrmn.: . . . . Antonio "L.A." Reid
Chrmn.-Def Jam/Def Soul:
. . . . . Russell Simmons
Pres.-Island:. . . . . Steve Bartels
Pres.-Def Jam:. . . Shawn Carter
Pres.-Def Soul Classics:
. . . . . Jheryl Busby
Pres.-Roc La Familia:Juan Perez
EVP Promo.: . . Greg Thompson
SVP Sales/Mktg.: . . Mitch Imber
SVP Int'l: . . . . . Matt Voss
SVP Finance: . . . . . Joe Borrino
SVP Bus./Legal Aff.:
. . . . . Steve Gawley
SVP New Media: . Larry Mattera
SVP Publicity/Artist Rel.:
. . . . . Laura Swanson
SVP Promo.:. . . . . Benny Pough
SVP Rhythm/Crossover Promo.:
. . . . . Marthe Reynolds
VP Bus./Legal Aff.:
. . . . . Michael Seltzer
VP Prodn.:. . . . . Elise Moira
VP Creative Servs.:. Rick Patrick
VP Info. Research:
. . . . . Dick Vanderbilt
VP Publicity: . . . Jana Fleishman
VP Artist Devel.: . . . . Karen Yee
VP Media/Artist Rel.:
. . . . . Karen Wiessen
VP Digital Media/Commerce:
. . . . . Daniel Kruchkow
VP Sales: . . . . . Jim Roppo
VP Mktg.:. . . . . Eric Wong
VP Field Mktg.: . . . . . Joe Calitri
VP Promo.: . . . . . Erik Olesen
VP Promo.:. . . . . Howie Miura
VP Rock Promo.:
. . . . . David McGilvray
VP Modern Rock Promo.:
. . . . . Christine Chiappetta
VP Adult Promo.: . . Laura Curtin
VP Urban Promo.: Thomas Lytle
VP Urban/Lifestyle Promo.:
. . . . . Shawn "Pecas" Costner
VP Video Promo.:
. . . . . Gabrielle Peluso
VP Promo./Research/Info. Systems: . . . . . Rich Westover

VP A&R: . . . . . Joshua Sarubin
VP A&R: . . . . . Shakir Stewart
Head of A&R-Island Rec's: . . . . . Paul Pontius
Sr. Dir. Creative Servs.: . . . . . Laura Tamburino
Sr. Dir. Sales: . . . . . Mignon Espy
Sr. Dir. Rhythm/Crossover Promo.: . . . . . Noah Sheer
Sr. Nat'l Dir. Adult Promo.: . . . . . Bridgett Germroth
Dir. Nat'l Promo.-W. Coast: . . . . . David Bouchard
Dir. Nat'l Promo.-Def Jam: . . . . . Mic Fox
Dir. Rap Promo.: . . . Sam Crespo
A&R Mgr.-Def Jam/Def Soul: . . . . . Leesa Brunson
A&R Admin. Mgr.: Tara Podolsky
Promo. Coord.: . . Darren Hagen
Promo. Asst.: . . . . . Mark Nieto

**Branches:**

Island Def Jam Music Group, 8920 Sunset Blvd., 2nd Fl., West Hollywood, Los Angeles, CA, 90069, (310) 276-4500, Web Site: www.universalmusic.com, VP Soundtracks: Spring Aspers; Head of A&R-Island Rec's: Paul Pontius.

Island Def Jam South, PO Box 78386, Atlanta, GA, 30357-2386, (404) 875-6695, Fax: (404) 876-1173, E-Mail: india.fendrick@umusic.com, Web Site: www.defjamsouth.net, Pres.: Brad Jordan; VP: Chaka Zulu; GM: India Fendrick; A&R Admin.: Erica Novick.

*Labels: (Owned)* Bloodline, Carter Faculty, Def Jam, Def Jam South, Def Soul, Lost Highway, Mercury, Monarc, Murder Inc., Roc-A-Fella, Roc La Familia, Rounder, Russell Simmons Music Group (RSMG), Tuff Gong, Vertigo, *(Distributed)* Aurelius, Blacklava, Dragon, McKnight Entertainment, Motel Records, N'Tity, Psychopathic, Tajae, Ten Inch, Tone Cool

*US Reps.:* Universal Music & Video Distribution

## J

**J Records (Div. of Sony BMG)**
745 Fifth Ave., New York, NY 10151, (646) 840-5600, Fax: (646) 840-5791, Web Site: www.j-records.com
See "RCA Music Group" for personnel
*Labels: (Owned)* Clef / Yclef, Swizz Beatz, *(Distributed)* Underdog Entertainment, Us
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Jive / Silvertone / Verity / Volcano Records (Zomba Label Group) (Div. of Sony BMG)**
137-139 W. 25th St., 11th Fl., New York, NY 10001, (212) 727-0016, Fax: (212) 645-3783, Web Site: www.jiverecords.com
Pres./CEO Zomba Label Grp.: . . . . . Barry Weiss
Pres. Zomba Gospel/VP Zomba Label Grp.: . . . . . Max Siegel
SVP/GM Zomba Label Grp.: . . . . . Tom Carrabba
SVP Int'l Zomba Label Grp.: . . . . . John Fleckenstein
SVP US Record Labels-Zomba Recording Corp.: . . . Peter Thea
SVP A&R: . . . . . Chris Lighty
SVP A&R: . . . . . Wayne Williams
SVP A&R/Artist Rel.: . Mark Pitts
SVP Artist Mktg.: . . . . . Janet Kleinbaum
SVP Black Music Mktg.: . . . . . James "Jazzy" Jordan
SVP Special Pjct./Mktg.: . . . . . Julia Lipari
SVP Nat'l Sales: . Bob Anderson
SVP Pop Promo.: . . Joe Riccitelli
SVP R&B Promo.: . . Larry Kahn
SVP Publicity: . . . . Sonia Muckle
VP Int'l: . . . . . JoAnn Kaeding
VP A&R: . . . . Teresa LaBarbera-Whites
VP A&R-Pop: . . . . . Steve Lunt
VP A&R-Pop (W. Coast): . . . . . Andy Goldmark
VP A&R-Rock:. Michael Tedesco
VP A&R Admin.: . . . . . Stephanie Tudor
VP Mktg.: . . . . . Julie Goldstein
VP Urban Mktg.: Lisa Cambridge
VP Sales: . . . . . Julia Dillon
VP Pop Promo.: . Denise George
VP Pop Promo.-Zomba: . . . . . John Strazza
VP Video/Adult Radio Promo.: . . . . . Shannah Miller
Sr. Dir. Publicity: . . . . . Tice Merriweather
Sr. Dir. Rock Formats Promo.: . . . . . Lorraine Caruso
Sr. Dir. Rock Formats Promo.: . . . . . Joanne Grand
Sr. Dir. CHR Promo.: . . Jeff Rizzo
Sr. Nat'l Dir. R&B Promo.: . . . . . Craig Davis
Dir. Opns.-Pop Promo.: . . . . . Jessie Maldonado
Nat'l Dir. Urban Promo.: . . . . . Samantha Selolwane
Dir. CHR Promo.: . . . David Dyer
Dir. Rhythm/Crossover Promo.-W. Coast: . . . . Rose Braunstein
Dir. Publicity: . . . . . Lori Berk
Dir. A&R: . . . . . David Stamm
Dir. A&R: . . . . . Toi Green
Dir. A&R-Verity: . . . . . Monica A. Coates
Mgr. A&R-Verity: . . . . . Monique Headley

**Branches:**

Jive / Silvertone / Verity / Volcano Records (Zomba Label Group), 8750 Wilshire Blvd., 2nd Fl., Beverly Hills, CA, 90211, (310) 358-4200, Web Site: www.jiverecords.com.
*Labels: (Owned)* GospoCentric, Jive, Jive Electro, LaFace, Nick, Silvertone, Verity, Violator, Volcano
*US Reps.:* Sony BMG Music Entertainment Sales Group

## L

**Lava Records (Div. of Warner Music Group)**
1290 Ave. of the Americas, 25th Fl., New York, NY 10104-0101, (212) 707-2550, Fax: (212) 405-5561, Web Site: www.lavarecords.com
SVP Promo.: . . . . Mike Easterlin
SVP A&R: . . . . . Andrew Karp
VP A&R: . . . . . Tom Carolan
VP Promo.-Rock Formats: . . . . . Greg Dorfman
Sr. Dir. Promo.: . . . . Mark Burger
Sr. Dir. Promo.: . . . . Kim Stephens
Sr. Dir. Rock Promo.: . . . . . Tommy Delaney
Sr. Dir. Pop Promo.: . . . . . Marni Halpern
Promo. Asst.: . . . Paul Davidson
Promo. Asst.: . . Christian Filfiley
*US Reps.:* WEA Corp.

**Legacy Recordings (Div. of Sony BMG)**
550 Madison Ave., New York, NY 10022, (212) 833-8000, Fax: (212) 833-6894, E-Mail: sonymusiconline@sonymusic.com, Web Site: www.legacyrecordings.com
SVP A&R: . . . . . Steve Berkowitz
VP/GM: . . . . . Adam Block
VP Media Rel.: . . . Tom Cording
VP Jazz Mktg.: . . Seth Rothstein
Assoc. Dir. Media Rel.: . . . . . Randy Haecker
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Lost Highway Records (Div. of Universal Music Group)**
54 Music Sq. E., Ste. 300, Nashville, TN 37203, (615) 524-7500, Fax: (615) 524-7850, Web Site: www.losthighwayrecords.com
Chrmn./CEO: . . . . . Luke Lewis
EVP/GM UMG Nashville: . . . . . Ken Robold
SVP Sales/Mktg.: . . . . Ben Kline
VP A&R: . . . . . Kim Buie
VP Media/Artist Rel.: . . . . . Jim Flammia
VP Mktg./Artist Devel.: . . . . . Andy Nelson
VP Promo./Artist Devel.: . . . . . Ray Di Pietro
VP Recording/Mktg. Admin.: . . . . . Ellen Powers
Nat'l Dir. Sales/Analysis: . . . . . Jeff Stoltz
*US Reps.:* Universal Music & Video Distribution

## M

**MCA Nashville (Div. of Universal Music Group)**
60 Music Sq. E., Nashville, TN 37203, (615) 244-8944, Web Site: www.mcanashville.com
Co-Chair/CEO: . . James Stroud
Co-Chair/CEO: . . . . Luke Lewis
EVP/GM UMG Nashville: . . . . . Ken Robold
EVP Promo./Artist Devel.: . . . . . Bill Catino
SVP Artist/Media Rel.: . . . . . Jason Owen
SVP Sales/Mktg.: . . . . Ben Kline
VP Nat'l Sales: . . . . Pam Russell
VP Sales: . . . . . Kelly Rich
VP Mktg.: . . . . . Tom Lord
VP Nat'l Promo.: . . Royce Risser
VP Video Prodn.: . Retta Harvey
VP A&R: . . . . . Allison Jones
Sr. Dir. Creative Servs.: . . . . . Karen Naff
Sr. Dir. Prodn.: . . . . Todd Fennell
Sr. Dir. Mktg.: . Emmie Anderson
Dir. Radio Mktg.: . . . . Katie Dean
Dir. A&R: . . . . . Brian Wright
Dir. New Media: . . . . . Michael Deputato
Mgr. Secondary Promo.: . . . . . Jordan Pettit
*US Reps.:* Universal Music & Video Distribution

**Machete Music (Div. of Universal Music Group)**
303 N. Glenoaks Blvd., Ste. 300, Burbank, CA 91502, (818) 972-5711, Fax: (818) 972-5610, E-Mail: gustavo.lopez@umusic.com
Pres.: . . . . . Gustavo Lopez
Head of A&R: . . . Toy Hernandez
Mktg. Mgr. (Puerto Rico): . . . . . Ed Agudelo
Mktg. Mgr. (New York): . . . . . Mickey Hernandez
Label Rep. (Puerto Rico): . . . . . Carlos Casillas
Label Rep. (New York): . . . . . Joe Raposo
Label Rep. (Los Angeles): . . . . . Jehova Chavez
*Labels: (Distributed)* El Cartel
*US Reps.:* Universal Music & Video Distribution

**Manhattan Records (Div. of EMI Music)**
150 Fifth Ave., New York, NY 10011, (212) 786-8600, Fax: (212) 786-8645, Web Site: www.manhattanrecords.com
CEO: . . . . . Bruce Lundvall
SVP/GM: . . . . . Ian Ralfini
VP Publicity: . . . . . J.R. Rich
*US Reps.:* EMI Music Marketing (EMM)

**Maverick Recording Co. (Div. of Warner Music Group)**
3300 Warner Blvd., Burbank, CA 91505, (310) 385-7800, (818) 846-9090, Fax: (310) 385-7711, (818) 846-8474, Web Site: www.maverick.com
Chrmn.: . . . . . Guy Oseary
A&R: . . . . . Shawn Keohen
A&R: . . . . . Scott Austin
A&R: . . . . . Kevin Williamson
Head Mktg./Sales: Robbie Snow
Mktg.: . . . . . Esther Somlo
Mktg.: . . . . . Jill Augusto
Mktg.: . . . . . Kelly Fogel
Mktg.: . . . . . David Grant
Mktg.: . . . . . Holly Adams
Creative Dir.: . . Frank Maddocks
New Media: . . . . . Emily Fife
Art Admin.: . . . . . Joshua Petker
Prodn.: . . . . . Nick Spanos
Asst. To Oseary: Sara Zambrero
Asst. To Oseary: Lizabeth Zindel
*US Reps.:* WEA Corp.

**Mercury Nashville (Div. of Universal Music Group)**
54 Music Sq. E., Ste. 300, Nashville, TN 37203, (615) 524-7500, Fax: (615) 524-7600, Web Site: www.mercurynashville.com
Chrmn./CEO: . . . . . Luke Lewis
EVP/GM: . . . . . Ken Robold
EVP Promo./Artist Devel.: . . . . . Bill Catino
SVP Sales/Mktg.: . . . . Ben Kline
VP Nat'l Sales: . . . Pam Russell
VP Mktg.: . . . . . Tom Lord
VP Recording/Mktg. Admin.: . . . . . Ellen Powers
VP Nat'l Promo.: . . John Ettinger
VP W. Coast Promo.: . . . . . Pat Surnegie
VP A&R: . . . . . Allison Jones
Sr. Dir. Creative Servs.: . . . . . Karen Naff
Sr. Dir. Mktg.: . Emmie Anderson
Dir. Radio Mktg.: . . . . Katie Dean
Dir. Media/Artist Rel.: . . . . . Amber Williams
Mgr. Secondary Promo.: . . . . . Jordan Pettit
A&R Mgr.: . . . . Stephanie Wright
A&R Mgr.: . . . . . Brian Wright
*US Reps.:* Universal Music & Video Distribution

**Motown Records (Div. of Universal Music Group)**
1755 Broadway, Sixth Fl., New York, NY 10010, (212) 841-8000, Fax: (212) 489-9096, Web Site: www.motown.com
Pres.: . . . . . Sylvia Rhone
CFO: . . . . . Frank T. Fraley
EVP/GM: . . . . Andrew Kronfeld
EVP Mktg./Artist Devel.: . . . . . Shanti Das
EVP A&R: . . . . . Samuel "Tone" Barnes
SVP A&R: . . . . . Eric Nicks
SVP Opns./Bus. Devel.: . . . . . Kojo Bentil
SVP Bus./Legal Aff.: . . . . . Michael Reinert
SVP Promo./Mktg.: . . . . . Michael Johnson
SVP Video Promo.: . . . . . David Nathan
VP Alternative Promo.: . . . . . Mark Czarra
VP Urban Promo.: . . . . . Michelle Madison
VP New Media/Digital Strategies: . . . . . Larry Baach
VP Strategic Alliances: . . . . . Lori Lambert
VP Mktg.: . . . . . Elise Wright
VP New Media/Internet Mktg.: . . . . . Erin Yasgar
VP Publicity: . . Serena Gallagher
VP Bus./Legal Aff.: . . Jerry Juste
Sr. Dir. Nat'l Sales: . . . . . Wayne Chernin
Sr. Dir. Int'l: . . . . Brett Alperowitz
Sr. Dir. Nat'l Promo.: . . . . . Cheryl Winston
Sr. Dir. Nat'l Promo.: . . . . . James Wilson
Assoc. Dir. Crossover Promo.: . . . . . Warren Gesin
Mktg. Dir.: . . . . . Lynn M. Scott
Mktg. Dir.: . . . . . Liz Loblack
Nat'l Dir. Rap: . . . . . Troy Dudley
Pdct. Mgr.: . . . . . Tatia Adams
Artist Devel. Mgr.: . . . . . Shervah Edwards
Mgr. New Bus. Devel.: . . . . . Kierstan Tucker
College Promo.: . . . . . Jennifer Norwood
*US Reps.:* Universal Music & Video Distribution

**Mute Records (Div. of EMI Music)**
140 W. 22nd St., Ste. 10-A, New York, NY 10011, (212) 255-7670, Fax: (212) 255-6056, E-Mail: mute@mute.com, Web Site: www.mute.com
VP/GM: . . . . . Mark Fotiadis
VP Opns.: . . . . Adrian Janssens
Dir. Non-Commercial Radio/Video Promo.: . . . . . Ellena Osis
Dir. Media Rel.: . Roberta Moore
Dir. Prodn./Creative Servs.: . . . . . Susan McDonald
Dir. Nat'l Sales/Retail/Mktg.: . . . . . Nicole Blonder
Bookkeeper: . . . Joanne Nichols
*US Reps.:* Caroline Distribution

## N

**Narada Productions, Inc. (Div. of EMI Music)**
4650 N. Port Washington Rd., Milwaukee, WI 53212, (414) 961-8350, Fax: (414) 961-8351, E-Mail: friends@narada.com, Web Site: www.narada.com
CFO: . . . . . Steve Pedo
SVP Sales/Mktg.: David Neidhart
VP/Narada Label Mgr.: . . . . . Anne Aufderheide
VP Bus./Legal Affs.: Greg Jansen
A&R: . . . . . Mike Bailey
Media Rel. Specialist: . . . . . Mario M. Martin
Dir. Licensing: . . . . . Alisa P. Cole
*Labels: (Owned)* Back Porch, Narada, Narada Jazz, Shakti, *(Distributed)* Indipop, Realworld
*US Reps.:* Allegro Corp., EMI Music Marketing (EMM), Music Design, Inc.
*Int'l Reps.:* Around the World Music / Chiang Huat Co., SF Distribuidora Digital Centroamericana (Costa Rica), Club CD (Poland)

**Nonesuch Records (Div. of Warner Music Group)**
1290 Avenue Of The Americas, 23rd Fl., New York, NY 10104, (212) 707-2900, Fax: (212) 707-3205, E-Mail: info@nonesuch.com, Web Site: www.nonesuch.com
Pres.: . . . . . Robert Hurwitz
SVP: . . . . . David Bither
VP Mktg.: . . . . . Peter Clancy
VP Prodn.: . . . . . Karina Beznicki
Dir. Int'l Mktg.: . . Melanie Zessos
Dir. Publicity: . . . . Melissa Cusick
*US Reps.:* WEA Corp.

## O

**143 Records (Div. of Warner Music Group)**
c/o Reprise Records, 3300 Warner Blvd., Burbank, CA 91505-4694, (818) 846-9090, Fax: (818) 846-8474, Web Site: www.143records.com, www.davidfoster.com
Pres.: . . . . . David Foster
*US Reps.:* WEA Corp.

## P

**Portrait Records (Div. of Sony BMG)**
2100 Colorado Ave., Santa Monica, CA 90404, (310) 449-2100, Fax: (310) 449-2272, E-Mail: portrait_records@sonymusic.com, Web Site: www.portraitrecords.com
A&R: . . . . . Rod S. Kukla
Pdct. Mgr.: . . . . . Audra Kahn
Pjct. Coord.: . . . . . Leslie Langlo
Asst.-Los Angeles: . . . . . Dayna Rae Vecsi
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Praise Hymn (Div. of Sony BMG)**
741 Cool Springs Blvd., Franklin, TN 37067, (615) 261-6500, (800) 746-4688, Fax: (615) 261-5920, Web Site: www.praisehymn.com
Sr. Dir. Pdct. Devel./Sales: . . . . . Michele Burns
Assoc. Dir. Mktg./Recording Programs: . . . . . James Hume
Prodn. Coord.: . . . Dean Newkirk
Prodn. Asst.: . . . . . Kerah Winter
*Labels: (Owned)* Provident Label Group
*US Reps.:* Provident Music Group

**Priority Records (Div. of EMI Music)**
6430 Sunset Blvd., Ninth Fl., Hollywood, CA 90028, (323) 462-6252, Fax: (323) 856-8796, Web Site: www.priorityrecords.com
EVP: . . . . . Andrew Shack
SVP A&R: . . . . Wendy Goldstein

Sr. Dir. Mktg.: . . . . . Robert Redd
*Labels: (Distributed)* Ballers Entertainment, Big Tyme, Black Market, Cell Block, Divine, Ice House, Neurodisc
*US Reps.:* EMI Music Marketing (EMM)

**Provident Music Group (Div. of Sony BMG)**
741 Cool Springs Blvd., Franklin, TN 37067, (615) 261-6500, Fax: (615) 261-5916, E-Mail: info@providentmusicgroup.com, Web Site: www.providentmusic.com
Pres./CEO-Music Grp.: . . . . . Terry A. Hemmings
COO/CFO-Music Grp.: . . . . . Mike Craft
SVP Mktg.-Label Grp.: . . . . . Dean Diehl
SVP A&R-Label Grp.: . . . . . Robert Beeson
SVP-Music Dist.: . . . . Don Noes
VP Finance-Music Grp.: . . . . . Darren Elrod
VP Bus. Aff.-Music Grp.: . . . . . Scott Knight
VP Info. Techn.-Music Grp.: . . . . . Lauren Pareigis
VP PR-Music Grp.: . . . . . Jackie Marushka Smith
VP A&R-Label Grp.: . . . . . Blaine Barcus
VP Dist. Servs.-Music Grp.: . . . . . Mike Newman
VP Gospel/Urban-Label Grp.: . . . . . Cheryl Harris
VP Mktg.-Label Grp.: . . . . . Nina Williams
VP Mainstream Sales/Mktg.-Music Dist.: . . . Jimmy Wheeler
VP Sales-Music Dist.: . . . . . Randy Davis
Dir. Sales-Label Grp.: . . . . . Darrell Hodges
Dir. A&R/Special Mkts.-Label Grp.: . . . . . Jennifer King
Dir. Int'l Mktg./Sales-Music Dist.: . . . . . Lesley Caraway
Nat'l Promo. Mgr.-Music Grp.: . . . . . Jason Miller
CHR/Rock Promo.: . . . . . Karrie Hardwick
Promo. Assist: . . . Jaclyn Shields
Publicity Asst.: . . . Claire Maurer
*Labels: (Owned)* Beach Street, Benson, Brentwood, Brentwood Jazz, Brentwood Kids, Cedarmont Kids, Diadem, Essential, Original Smokey Mountain Music, Reunion, Watershed
*US Reps.:* Provident Music Group, Sony BMG Music Entertainment Sales Group

## R

**RCA Music Group / RCA Records / J Records (Div. of Sony BMG)**
745 Fifth Ave., New York, NY 10151, (646) 840-5600, (212) 930-4000, Fax: (646) 840-5791, Web Site: www.rcarecords.com
Chrmn./CEO-BMG Label Group: . . . . . Clive Davis
Pres./COO-BMG Label Group: . . . . . Charles Goldstuck
EVP Promo.-RMG: . . . . . Richard Palmese
SVP/CFO BMG Label Group: . . . . . Alan Newham
SVP Int'l Mktg.-RMG: . . . . . Eamon Sherlock
SVP Top 40 Promo.-RMG: . . . . . Michael Bergin
SVP Video Promo./Artist Devel.-RMG: . . . . . Lou Robinson
SVP Sales-RMG: Kevin Twitchell
SVP Publicity-RMG: Mika El-Baz
SVP Bus./Legal Aff.-BMG Label Group:. . . . . Julie Swidler
VP Bus./Legal Aff.-RMG: . . . . . Karen Hope
VP Bus./Legal Aff.-RMG: . . . . . Emio Zizza
VP Digital Bus. Opns.-RMG: . . . . . Zeeshan Zaidi
VP Creative Servs. J Records: . . . . . Jane Moreledge
VP Strategic Mktg./Artist Devel.-RMG: . . . . . Donna Clower
VP Int'l Mktg.-RMG: Wendy Ong
VP Artist Rel.-RMG: . . . . . Andrew Berkowitz
VP A&R Admin.-RMG: . . . . . Rani Hancock
VP Pop Promo.-RMG:Peter Gray
VP Crossover Promo.-RMG: . . . . . Michael Williams
VP AC Promo.-RMG: . . . . . Adrian Moreira
VP Rock Promo.-RMG: Bill Burrs
VP Video Prodn.-RMG: . . . . . Samantha Lecca
Sr. Dir. A&R Admin.-RMG: . . . . . Abbe Chant
Sr. Dir. Rock/Alternative Promo.-RMG: . . . . . Dennis Blair, Jr.
EVP/GM-RCA Records: . . . . . Richard Sanders
SVP A&R-RCA Records: . . . . . Stephen Ralbovsky
SVP A&R/Staff Producer-RCA Records: . . . . . Stephen Ferrera
SVP Artist Devel./Creative Servs.-RCA Records: . . . . . Hugh Surratt
VP A&R-RCA Records: . . . . . Matt Marshall
VP Publicity-RCA Records: . . . . . Sherry Ring
VP Mktg.-RCA Records: . . . . . Aaron Borns
Sr. Dir. Mktg.-RCA Records: . . . . . Caron Veazey
Sr. Dir. Mktg.-RCA Records: . . . . . Scott Givens
A&R Mgr.-RCA Records: . . . . . Donna Pearce
EVP/GM J/Arista: . . Tom Corson
EVP A&R-J Records: Peter Edge
SVP Urban Mktg.-J Records: . . . . . Jeff Burroughs
SVP Urban Promo.-J Records: . . . . . Ken Wilson
SVP Urban Promo.-J Records: . . . . . Randy Franklin
VP A&R/Mktg.-J Records: . . . . . James Diener
VP Publicity-J Records: . . . . . Sarah Weinstein
VP Urban Publicity-J Records: . . . . . Theola Borden
VP A&R-J Records: Hosh Gureli
VP A&R-J Records: . . . . . Larry Jackson
VP A&R/Mktg.-J Records: . . . . . Matt Shay
VP Mktg. Mainstream-J Records: . . . . . Scott Seviour
VP Mktg. Urban-J Records: . . . . . Carolyn Williams
Sr. Dir. Nat'l Promo.-J Records: . . . . . Stephanie Lopez
Nat'l Dir. Rap Promo./Mktg.-J Records: . . . . . Russ Jones
Nat'l Dir. Rhythm/Crossover Promo.-J Records: . . . . . Dontay Thompson

**Branches:**
RCA Records, 2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2600, Fax: (310) 449-2637, Web Site: www.rcarecords.com, Sr. Dir. Publicity: Roger Widynowski.
*US Reps.:* Sony BMG Music Entertainment Sales Group

**RCA Records Nashville (Div. of Sony BMG)**
1400 18th Ave. S., Nashville, TN 37212, (615) 301-4300, Fax: (615) 301-4356, Web Site: www.rcarecordslabel.com
Chrmn. RLG: . . . . . Joe Galante
EVP RLG:. . . . . Butch Waugh
SVP Finance/Admin.: . . . . . Paul Barnabee
SVP Legal/Bus. Affs.: . . . . . Kathy Woods
SVP A&R:. . . . . Renee Bell
VP Media Mktg.: . . . Allen Brown
VP Creative Servs.: . Wade Hunt
VP Sales:. . . . . Jim Saliby
VP Mktg./Artist Devel.:. Jon Elliot
VP Promo.:. . . . . Mike Wilson
Sr. Dir. Nat'l Sales: . . . . . Gasper Milazzo
Sr. Dir. A&R:. Carole Ann Mobley
Sr. Dir. A&R: . . . . . Jim Catino
Sr. Dir. Nat'l Promo: . . Keith Gale
Label Grp. Dir. Media:Lori Genes
Dir. New Media/Mkt. Research: . . . . . Heather McBee
Dir. Prodn.: . . . . . Cary Ryan
Assoc. Dir. Syndicated/Satellite Radio Promo.: . . Maurice Miner
Mgr. Media: . . . . Chris Melancon
Mgr. Online Mktg.:. Brian Foyster
Mgr. A&R: . . . . . Leslie Roberts
Mgr. A&R: . . . . . John Johnson
Coord. A&R:. . . . Duane Hobson
Admin. A&R: . . . Tiffany Swinea
Coord. Nat'l Promo: . . . . . Melissa Grayson
*US Reps.:* Sony BMG Music Entertainment Sales Group

**RCA Victor Group (Div. of Sony BMG)**
1540 Broadway, 41st Fl., New York, NY 10036, (212) 930-4941, Fax: (212) 930-4965, Web Site: www.rcavictorgroup.com
SVP Worldwide Mktg.: . Jeb Hart
VP Promo.: . . . . . David Einstein
SVP A&R: . . . . . Larry Hamby
Dir. Mktg.: . . . . . Stacie Negas
Dir. Mktg.:. . . . . Bob Hoch
Asst. Dir. Publicity: . . . John Dow
Mktg. Coord.:. . . . Greg Repicci
Admin. Asst.: . . . Malkia Garrett
*Labels: (Owned)* Bluebird, Private Music, RCA Victor, Victor, Windham Hill
*US Reps.:* Sony BMG Music Entertainment Sales Group

**RPM Music Productions, Inc. (Div. of Sony BMG)**
130 W. 57th St., Ste. 9-D, New York, NY 10019, (212) 246-8126, Fax: (212) 397-1371
GM: . . . . . Sandi Rogers
Mgr.:. . . . . Danny Bennett
*US Reps.:* Runt Distribution, Sony BMG Music Entertainment Sales Group

**red ink (Div. of Sony BMG)**
79 Fifth Ave., 15th Fl., New York, NY 10003, (212) 404-0600, Fax: (212) 404-0640, E-Mail: redmusic@redmusic.com, Web Site: redmusic.com/redink
SVP/GM:. . . . . Howard Gabriel
Dir. Mktg.: . . . . . John Porter
Dir. Radio Promo.: . Dave Morrell
Mgr. Radio Promo.:Michael Fang
*Labels: (Owned)* Red Ink, *(Distributed)* Eminent, Fat Boy, New West
*US Reps.:* RED Distribution

**Reprise Records (Div. of Warner Music Group)**
3300 Warner Blvd., Burbank, CA 91505-4694, (818) 846-9090, Fax: (818) 846-8474, Web Site: www.repriserec.com
SVP Promo.: . . . . . Phil Costello
SVP Video Promo.: . . . . . Wendy Griffiths
VP Pop Promo.:. . . . . Bob Weil
VP Alt./Rock Promo.: . . . . . Lynn McDonnell
Sr. Dir. Pop Promo.: Tommy Page
Dir. Rock Promo.:. . . . Jeff Gillis
Dir. AC Promo. (NY): . . . . . Anne Marie Foley
Nat'l Promo. Mgr.: Joann Bianchi
Field Promo. Mgr.-Atlanta: . . . . . Colleen Taylor
Field Promo. Mgr.-Nashville/New Orleans: . . . . . Bill Janis
Field Promo. Mgr.-St. Louis/Kansas City: . . . . . Kim Pool
Field Promo. Mgr.-New York: . . . . . Karen McLellan
Field Promo. Mgr.-San Francisco: . . . . . Scott Perlewitz

**Branches:**
Reprise Records, 75 Rockefeller Plz., New York, NY, 10019, (212) 275-4500, Web Site: www.wbr.com.
*Labels: (Owned)* 143
*US Reps.:* WEA Corp.

**Republic Records (Div. of Universal Music Group)**
1755 Broadway, 7th Fl., New York, NY 10019-3743, (212) 841-5100, Fax: (212) 841-8012, Web Site: www.republicrecords.com
Pres.: . . . . . Avery Lipman
VP A&R:. . . . . Tom Mackay
*US Reps.:* Universal Music & Video Distribution

**Reunion Records (Div. of Sony BMG)**
741 Cool Springs Blvd., Franklin, TN 37067, (615) 261-6500, Fax: (615) 261-5916, Web Site: www.reunionrecords.com
See "Provident Music Group" for personnel
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Rhino / Warner Strategic Marketing Entertainment Co. (Div. of Warner Music Group)**
3500 W. Olive Ave., Burbank, CA 91505, (818) 238-6262, Fax: (818) 562-9235, Web Site: www.rhino.com
VP A&R: . . . . . Robin Hurley
VP New-Media: . . . . . Ben Trask
VP Custom Pdct.: Mithra Emami
Nat'l Media Rel. Mgr.:. Jeff White
A&R Mgr.: . . . . . Karen Ahmed
*Labels: (Owned)* Rhino Vinyl, *(Distributed)* Avenue, Hightone, Music for Little People, Pyramid
*US Reps.:* WEA Corp.

**Roc-A-Fella Records (Div. of Universal Music Group)**
825 Eighth Ave., 28th Fl., New York, NY 10019, (212) 333-8000, Web Site: www.rocafella.com
Founder: . . . . . Shawn Carter
SVP Mktg.: . . . . . Tracey Waples
VP: . . . . . Kenny Burns
*Labels: (Owned)* Roc Music
*US Reps.:* Universal Music & Video Distribution

**Ruthless Records (Div. of Sony BMG)**
8201 W. Third St., Los Angeles, CA 90048-4302, Fax: (323) 782-0705, Web Site: www.ruthlessrecords.com
CEO:. . . . . Tomica Wright
VP Promo.: . . . Jason Winborne
VP Mktg.: . . . . . Sean Williams
*US Reps.:* RED Distribution

## S

**Shakti Records (Div. of EMI Music)**
4650 N. Port Washington Rd., Milwaukee, WI 53212, (414) 961-8350, Fax: (414) 961-8351, E-Mail: info@shaktirecords.com, Web Site: www.shaktirecords.com
*US Reps.:* EMI Music Marketing (EMM)

**Sire Records (Div. of Warner Music Group)**
75 Rockefeller, 21st Fl., New York, NY 10019, (212) 275-1295, Fax: (212) 275-3344, E-Mail: seymour.stein@wmg.com
Pres.: . . . . . Seymour Stein
SVP A&R:. . . . . Greg Glover
*US Reps.:* WEA Corp.

**Sony BMG Masterworks (Div. of Sony BMG)**
1540 Broadway, 41st Fl., New York, NY 10036, (212) 930-4941, Fax: (212) 930-4965, E-Mail: feedback@sonyclassical.com, Web Site: www.bmgclassics.com, www.sonyclassical.com
Pres. Sony BMG Classical Div.: . . . . . Gilbert Hetherwick
Head BMG Classics: . . . . . Nicholas Firth
SVP A&R/Opns.:. . . . . David Lai
Exec. Producer/VP: . . . Jay Saks
VP Sales:. . . . . Steve Schoen
VP Mktg.:. . . . . Faye Perkins
Sr. Dir. Catalogue: . . . Dan Guss
Sr. Dir. A&R: . . . . Deborah Surdi
Dir. Publicity: . . . . . Doreen D'Augustino
Dir. Mktg.: . . . . . John Yakubik
Coord.: . . . . . Becky Farrell

**Branches:**
Sony BMG Masterworks, 550 Madison Ave., 16th Fl., New York, NY, 10022, (212) 833-8000, Fax: (212) 833-7142, E-Mail: feedback@sonyclassical.com, Web Site: www.bmgclassics.com, www.sonyclassical.com, SVP Mktg./Sales: Marc Offenbach; SVP US Mktg.: Lisa Stevens; VP Classical Mktg./Catalog Devel.: Michelle Errante; VP Publicity: Carol Della Penna; VP A&R: Mia Bongiovanni; Sr. Dir. Press: Susan Schiffer; Dir. Pdct. Mgmt.: Adam Pollock.
*Labels: (Owned)* Arc of Light, Arte Nova, BMG Classics, Deutsche Harmonia Mundi, Essential Classics, Great Performances, Odyssey, RCA Red Seal, Sony BMG Broadway, Sony Classical
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Sony BMG Music International-Latin America (Div. of Sony BMG)**
605 Lincoln Rd., 7th Fl., Miami Beach, FL 33139, (305) 695-3500, Fax: (305) 695-3664, Web Site: www.sonymusiclatin.com
Pres. Latin Region: Kevin Lawrie
SVP Global Mktg. Latin: . . . . . Luana Pagani
SVP A&R: . . . . . Angel Carrasco
Sr. Dir. Spanish Language Mktg.: . . . . . Annie Gonzalez
Dir. English Language Pdct.: . . . . . Teresa de la Concha
Dir. Strategic Mktg.: . . . . . Socorro Cadena
*Labels: (Owned)* Sony Music Norte
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Sony BMG Music Norte (Div. of Sony BMG)**
605 Lincoln Rd., 6th Fl., Miami Beach, FL 33139, (305) 695-3556, Fax: (305) 695-3664, Web Site: www.sonydiscos.com
Pres. Latin Region: Kevin Lawrie
SVP A&R: . . . . . Angel Carrasco
VP Mktg.: . . . . . Lorenzo Braun
A&R Mgr.:. . . . . Jorge Fonseca

**Branches:**
Sony BMG Music Norte, 2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2200, Fax: (310) 449-2231, Web Site: www.sonydiscos.com, VP: Mary Carmen Fernandez.
Sony BMG Music Norte, 550 Madison Ave., New York, NY, 10022, (212) 833-5070, Fax: (212) 833-3711, Web Site: www.sonydiscos.com.
*Labels: (Owned)* Crescent Moon, Sony Music Norte, Sony Tejano, Sony Tropical, *(Distributed)* J&N, Maximo, Orfeon, Sonolux, Z
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Sony BMG Strategic Marketing Group (Div. of Sony BMG)**
1540 Broadway, New York, NY 10036, (212) 930-4928, Fax: (212) 930-7098, Web Site: www.bmgsmg.com
EVP Strategic Mktg. Grp.: . . . . . Joe DiMuro
SVP Sony BMG Catalog: . . . . . Jeff Jones
SVP Master Licensing: . . . . . Paula Erickson
SVP New Pdct. Devel./Mktg.: . . . . . Matthew Stringer
SVP Strategic Bus. Devel.: . . . . . Chris Hamer
SVP Sony BMG Direct: . . . . . Tim Pearson
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Sony Wonder / SMV (Div. of Sony BMG)**
550 Madison Ave., 15th Fl., New York, NY 10022, (212) 833-5949, Fax: (212) 833-4238, Web Site: www.sonywonder.com
EVP/GM: . . . . . Jim Wilson
VP Finance/Admin.: . Gary Kahn
Sr. Dir. Mktg.: . . . Annmarie Gatti
Dir. Mktg.: . . . . . Jovi Crooks

**Branches:**
Sony Wonder / SMV, 2100 Colorado Ave., Santa Monica, CA, 90404, (310) 449-2100, Fax: (310) 449-2089, Web Site: www.sonywonder.com, VP Mktg./Promo.: Steve Okin; A&R: Rynda Laurel.
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Squint Entertainment (Div. of Warner Music Group)**
25 Music Sq. W., Nashville, TN 37203, (615) 457-1000, Fax: (615) 457-2005, Web Site: www.wordentertainment.com
see "Word Label Group" listing for personnel
*US Reps.:* WEA Corp.

**Strummer Records (Div. of Universal Music Group)**
2220 Colorado Ave., 3rd Fl., Santa Monica, CA 90404, (310) 865-2711, Fax: (310) 865-2940, E-Mail: gary.gersh@umusic.com, Web Site: www.strummerrecordings.com
Pres./A&R: . . . . . Gary Gersh
*US Reps.:* Universal Music & Video Distribution

## U

**Universal Classics (Div. of Universal Music Group)**
825 Eighth Ave., 26th Fl., New York, NY 10019, (212) 333-8000, Fax: (212) 333-8402, Web Site: www.universalclassics.com
Chrmn.-Universal Classics Grp.: . . . . . Chris Roberts
CFO: . . . . . Patrick Clancy
SVP/GM: . . . . . Marc Johnston
SVP A&R: . . . . . David Novik
VP Publicity: . . . . . Olga Makrias
VP Mktg.: . . . . . Randy Dry
Sr. Dir. Creative Servs./Prodn.: . . . . . Patricia Barry
Dir. Mktg.-Classical Crossover: . . . . . Bob Kranes
*Labels: (Owned)* Argo, L'oiseau lyre, Decca, Deutsche Grammophon, London, Mecury Living Presence, Philips Classics, Point, Verve, Verve Forecast
*US Reps.:* Universal Music & Video Distribution

**Universal Music Enterprises (UME) (Div. of Universal Music Group)**
2220 Colorado Ave., Santa Monica, CA 90404, (310) 865-5000, (310) 865-0770, Fax: (310) 865-0119, (310) 865-0116, Web Site: www.universalmusicenterprises.com
Pres.: . . . . . Bruce Resnikoff
CFO: . . . . . Glen Sanatar
SVP Bus. Devel.: . . . Bob Mercer
SVP Special Mkts.: . . Kathy Hale
SVP Sales/Mktg.: . . Richie Gallo
SVP Film/TV Music: . . . . . Tom Rowland
SVP A&R: . . . . . Bill Levenson
SVP A&R: . . . . . Andy McKaie
SVP A&R: . . . . . Pat Lawrence
SVP Bus. Aff.: . . . . . Lori Froeling
VP A&R: . . . . . Harry Weinger
VP Sales/Mktg.: . . . . Ken Patrick
VP Mktg.: . . . . . Jeff Moskow
VP PR: . . . . . Sujata Murthy
VP Direct Response Mktg.: . . . . . Gene Zacharewicz
*Labels: (Owned)* Hip-O, Hip-O Select, UMe Digital, UTV, Universal Film & Television Music, Universal Special Markets
*US Reps.:* Universal Music & Video Distribution

**Universal Music Latino (Div. of Universal Music Group)**
420 Lincoln Rd., Ste. 200, Miami Beach, FL 33139, (305) 938-1300, Fax: (305) 938-1379, Web Site: www.universalmusica.com
Pres.: . . . . . John Echevarria
VP Sales/Mktg./A&R: . . . . . Walter Kolm
Nat'l Promo. Dir.: . . . . . Gabriel Freposo
Promo. Dir.-E. Coast: . . . . . Albert Saladin
New Media/Int'l Expl. Mgr.: . . . . . Maria Ines Sanchez
Mktg. Mgr.: . . . . Ana Luisa Sosa
Strategic Mktg.: . Bruce McIntosh
**Branches:**
Universal Music Latino, City View Plaza, Ste. 405, Carr #165, KM1.2, Guaynabo, PR, 00968, (787) 620-5168, Fax: (787) 620-5191, Web Site: www.universalmusica.com, GM: Uka Green; Mktg. Coord.: Joanna Acuevedo.
Universal Music Latino, 825 Eighth Ave., 25th Fl., New York, NY, 10019, (212) 333-8000, Fax: (212) 445-3409, Web Site: www.universalmusica.com, Sales/Mktg.: Carlos Mandez.
Universal Music Latino, 303 N. Glenoaks Blvd., Ste. 300, Burbank, CA, 91502, (818) 972-5700, Fax: (818) 972-5611, Web Site: www.universalmusica.com, Dir. Promo.-W. Coast: Lafitte Benitez; Sr. Label Mgr.: Elena Rodrigo; Assoc. Label Mgr.: Patricia Flores; UM3 Mgr.: Jesus Naranjo.
Universal Music Latino, 1501 LBJ Frwy., Ste. 550, Dallas, TX, 75234, (972) 484-3001, Fax: (972) 484-0026, Web Site: www.universalmusica.com.
*Labels: (Owned)* Alfanno Music, Muxxic Latina, Regio, *(Distributed)* Guitian Bros., Karen, Loudes 68, Musimex, P & A, Perfect Music, Pina, Platano/Big World, Protel, Real Music, Surco, Via
*US Reps.:* Universal Music & Video Distribution

**Universal Music Latin America (Div. of Universal Music Group)**
1425 Collins Ave., Miami Beach, FL 33139, (305) 604-1300, Fax: (305) 604-1340, Web Site: www.universalmusica.com
Chrmn.-Universal Music Latin America/Iberian Peninsula: . . . . . Jesus Lopez
VP Strategic Mktg.: . . . . . Rodrigo Vieira
VP Anglo Pdct. Mktg.: . . . . . Gabriela Carrilho
VP Latin Artist Mktg.: . . . . . Robbie Lear
VP Legal/Bus. Aff.: . Tere Batista
*Labels: (Owned)* A & M, Island, Mercury, Mercury Nashville, Motown, Polydor
*US Reps.:* Universal Music & Video Distribution

**Universal Records (Div. of Universal Music Group)**
1755 Broadway, Seventh Fl., New York, NY 10019, (212) 373-0600, Fax: (212) 247-3954, Web Site: www.universalmusic.com
Chrmn./CEO-Universal Music Grp.: . . . . . Doug Morris
Chrmn.-Universal Records Grp.: . . . . . Mel Lewinter
Pres.-Universal Records: . . . . . Monte Lipman
Pres. A&R: . . . . . Avery Lipman
CFO: . . . . . David Ellner
EVP: . . . . . Sylvia Rhone
EVP A&R: . . . . . Bruce Carbone
SVP Bus. Devel./Opns.: . . . . . Kojo Bentil
SVP Promo.: . . . . . Val Delong
SVP Urban Promo.: . . . . . Michael Horton
SVP Video Promo.: . . . . . David Nathan
SVP Sales: . . . . . Pat Monaco
SVP Mktg.: . . . . . Kim Garner
SVP Urban Mktg.: . . . . . Jackie Rhinehart
SVP Urban Mktg.: . . Shanti Das
SVP Urban Publicity: . . . . . Wendy Washington
SVP A&R: . . . . . Kevin Law
VP A&R: . . . . . Tom MacKay
VP Promo.: . . . . Dave Reynolds
VP Promo.: . . . . . Howard Leon
VP Urban Promo.: James Boyce
VP Publicity:. . Serena Gallagher
VP Int'l: . . . . . Tony Novia
Dir. Mktg.: . . . . . Jill Capone
Sr. Dir. Nat'l Sales: . . . . . Wayne Chernin
Sr. Dir. Crossover Promo.: . . . . . Gary Marella
Sr. Dir. Modern Rock Promo.: . . . . . Aaron Scott
Sr. Dir. Urban Promo.: . . . . . Azim Rashid
Dir. Mktg.: . . . . . Josh Nicotra
Dir. Mktg.: . . . . . Bill Richards
Dir. Creative Servs.: . . . . . Sandra Brummels
Nat'l Dir. Adult Formats Promo.: . . . . . Tom Cunningham
Nat'l Dir. Crossover Promo.: . . . . . Chuck Field
Nat'l Dir. Rock Promo.: . . . . . Dave Downey
Nat'l Dir. Urban Promo.: . . . . . Troy Dudley
Nat'l Dir. Street Promo.: Tye Dash
Dir. Mixshow Promo.-W. Coast: . . . . . Eric Labato
Assoc. Dir. Promo.: Warren Gesin
Assoc. Dir. Promo.-Pop: . . . . . Paul Munsch
Assoc. Dir. Promo.-Alt.: . . . . . Kari Crowley
Nat'l Dir. Promo.-Cleveland: . . . . . Bob Dickey
Nat'l Dir. Promo.-Minneapolis: . . . . . Jennifer Knight
Nat'l Mgr. College Radio Promo.: . . . . . Radames Reyes
Mgr. A&R: . . . . . Sal Guastella
Promo. Mgr.-SE: . Larry Schuster
Promo. Mgr.-San Francisco: . . . . . Carolina Duenas
Promo. Mgr.-Chicago: . . . . . Victor Lentini
Local Promo. Rep.-Dallas: . . . . . Frank Palumbi
Local Promo. Rep.-Boston: . . . . . Marissa Spinale
Promo. Rep. Los Angeles: . . . . . Martin Melius
*Labels: (Owned)* Decca, Decca Broadway, Def Jam, GTSP, Hip-O, Island, MCA, MCA Nashville, Margaritaville, Mercury, Mercury Nashville, Strummer, Universal Classics, *(Distributed)* Next Plateau, No Limit
*US Reps.:* Universal Music & Video Distribution

**Universal South (Div. of Universal Music Group)**
40 Music Sq. W., Nashville, TN 37203, (615) 259-5300, Fax: (615) 259-5301, Web Site: www.universal-south.com
Sr. Partner: . . . . . Tony Brown
Sr. Parther: . . . . . Tim DuBois
SVP/GM: . . . . . Van Fletcher
SVP Nat'l Promo.: . . . . . Michael Powers
VP Artist Devel.: . . . Susan Levy
Nat'l Dir. Promo.-Mid-Atlantic/N.E.: . . . . . Matt Corbin
Nat'l Dir. Promo.-W. Coast/S.W.: . . . . . Shane Allen
Nat'l Dir. Promo.-Midwest/S.E.: . . . . . Nathan Cruise
Dir. Nat'l Sales/Mktg.: Karin Cupit
Dir. A&R: . . . . . Mike Owens
Dir. Artist Mgmt.: . . Marc Dottore
Mgr. A&R Prodn./Exec. Asst.: . . . . . Amy Garges
Nat'l Mgr. Sales/Mktg.: . . . . . Bruce Burton
Mgr. Admin./Exec. Asst.: . . . . . Marty Craighead
Mgr. Promo.: . . . . . Laurie Gore
Dept. Asst. Publicity/Artist Devel.: . . . . . Natalie Moore
Artist Mgmt. Coord.: . . . . . Brandon Mauldin
Artist Mgmt. Coord.: . . . . . Zack Hudson
*Labels: (Owned)* Eb & Flo, Superlatone
*US Reps.:* Universal Music & Video Distribution
*Int'l Reps.:* Universal Music & Video Distribution

## V

**The Verve Music Group (Div. of Universal Music Group)**
1755 Broadway, New York, NY 10019, (212) 331-2000, Fax: (212) 331-2064, E-Mail: contact@vervemusicgroup.com, Web Site: www.vervemusicgroup.com
Chrmn.: . . . . . Tommy LiPuma
Pres./CEO: . . . . . Ron Goldstein
SVP/GM Mktg./Prodn.: Nate Herr
SVP Sales/Catalog Devel.: . . . . . Michael Kauffman
VP/CFO: . . . . Michael Goldberg
VP Strategic Mktg./New Media: . . . . . Jon Vanhala
VP A&R: . . . . . Bud Harner
VP Publicity: . . . . . Regina Joskow Dunton
Dir. Publicity: . . . J'ai St. Laurent-Smythe
Dir. Nat'l Promo.: . . Jill Weindorf
Dir. Nat'l Promo.-NAC: . . . . . Laura Chiarelli
Dir. Mktg.: . . . . Robert Silverberg
Stratgic Mktg./New Media Mgr.: . . . . . Michael Deputato
Mgr. Int'l: . . . . . Jamie Krents
Promo.: . . . . . Natalie Bongiorno
Publicity: . . . . . Jennifer Levy
Publicity: . . . . . Lauren Fox
Creative Servs.: . . . . Hollis King
Creative Devel.: . . Bryan Koniarz
*Labels: (Owned)* Blue Thumb, GRP, Impulse!, Verve
*US Reps.:* Universal Music & Video Distribution

**Virgin Records (Div. of EMI Music)**
5750 Wilshire Blvd., Ste. 300, Los Angeles, CA 90036, (323) 692-1100, Fax: (323) 692-1212, Web Site: www.virginrecords.com
Chrmn./CEO: . . . . . Jason Flom
Pres.-Urban Music: . . . . . Jermaine Dupri
COO/GM: . . . . . Larry Mestel
CFO: . . . . . Michael Harris
EVP Urban Music: . . . . . Lionel Ridenour
EVP Mktg.: . . . . . Randy Miller
EVP Promo.: . . . . . Hilary Shaev
EVP Bus. Aff.: . . Jeffrey Kempler
SVP Bus. Aff.: . . . . . Phil Wild
SVP Strategic Mktg.: . . . . . Cynthia Sexton
SVP A&R: . . . . . Josh Deutsch
VP Alternative Promo.: . . . . . Bill Carroll
VP A&R Admin.: Michelle Ryang
VP New Media: . . Syd Schwartz
VP Creative Servs.: . . . . . Sean Mosher-Smith
VP Rock Promo.: . Ray Gmeiner
VP Video Promo.: Amani Duncan
VP Publicity: . . . . . Tracy Zamot
VP Sales: . . . Dominic Pandiscia
VP Video Prodn.: Randy Skinner
Sr. Dir. Nat'l Rock Promo.: . . . . . Howard Petruziello
Sr. Dir. Nat'l Rock Promo.: . . . . . Jenni Sperandeo
Sr. Dir. Nat'l Pop Promo.: . . . . . Jason McFadden
Sr. Dir. Pop Promo.: . . . . . Kathy Marchetti
Sr. Dir. Pop Promo.: . . . . . Danny Cooper
Dir. Publicity: . . Julie Lichtenstein
Sr. Dir. A&R: . . . . . David Wolter
Dir. A&R: . . . . . Kavi Ohri
Dir. A&R: . . . . . Dean Serletic
Dir. Pdct. Devel.: . . . . . Michael Pontecorvo
Dir. Pdct. Mgmt.: Mauro DeCeglie
Dir. Advertising/Mktg.: Matt Budd
Dir. New Media Mktg.: . . . . . Michael Galardi
Dir. New Media Mktg.: . . . . . Lars Murray
Dir. Prodn.: . . . . . Laurel Dann
Midwest Urban Promo. Mgr.: . . . . . Cheryl Winston
West Coast Mixshow Urban Promo. Mgr.: . . . . . Mar Brown
**Branches:**
Virgin Records, 150 Fifth Ave., 9th Fl., New York, NY, 10011, (212) 786-8200, Web Site: www.virginrecords.com, EVP Mktg.: Randy Miller; SVP Mktg.: Adam Lowenberg; SVP Commun.: Patti Conte; VP Urban Mktg.: Jennifer McDaniels; Sr. Dir. Mktg.: Eve Cantelmi; A&R Dir.: Ali Buttars.
*Labels: (Owned)* Pointblank, Virgin Urban, *(Distributed)* Astralwerks, Caroline, Higher Octave, Immortal, Narada, Real World Music
*Int'l Reps.:* EMI Music Marketing (EMM)

## W

**Warner Bros. Records, Inc. (Div. of Warner Music Group)**
3300 Warner Blvd., Burbank, CA 91505, (818) 846-9090, (818) 953-3223, Fax: (818) 846-8474, Web Site: www.wbr.com
Chrmn./CEO: . . . . Tom Whalley
Pres.-Soundtracks: . . . . . Danny Bramson
EVP/CFO: . . . . Marty Greenfield
SVP Media Rel. (NY): . . . . . Liz Rosenberg
SVP Head of Promo.: Tom Biery
SVP TV Mktg.: . . . Lori Feldman
VP Urban Promo.: . . . . . Franco Iemmello
VP Opns. (NY): . Carmela Kasoff
VP A&R: . . . Perry Watts Russell
VP A&R: . . . . . Rob Cavallo
VP A&R: . . . . . Craig Aaronson
VP New Media: . . Robin Bechtel
VP Pop Promo.: Felicia Swerling
VP Adult Formats Promo.: . . . . . Debbie Cerchione
VP Rock Promo.: . Mike Rittberg
VP Alt. Promo.: . . Rob Goldklang
VP Mktg.: . . . . . Eric Fritschi
Nat'l Promo. Mgr.: Myra Simpson
Nat'l Promo. Mgr.: . . Linda Walsh
Nat'l Promo. Mgr.-Rock: . . . . . Heather Luke
Nat'l Promo. Dir.-Alternative: . . . . . Julie Muncy
A&R: . . . . . Jeff Alrich
Field Promo. Mgr.-Dallas/Houston/LA/OK: . Howard Frank
Field Promo. Mgr.-Pittsburgh/Cincinnati/Columbus/IN/KY/WV: . . . . . Craig Diable
Field Promo. Mgr.-NY State: . . . . . Brian Mandler
Field Promo. Mgr.-CO/NM/UT/WY/AZ: . . . . . Jason Minkler
Field Promo. Mgr.-AL/GA/FL/E. TN: . . . . . Chris Seeger
Field Promo. Mgr.-VA/DC/Philadelphia/Baltimore: . . . . . Keith Rothchild
Field Promo. Mgr.-ID/OR/WA/N. CA: . . . . . Jennifer Liss
Field Promo. Mgr.-Erie PA/Youngstown OH/MI: . . . . . Jerry Cabrera
Field Promo. Mgr.-IL/WI: . . . . . Bob Hathaway
Field Promo. Mgr.-St. Louis/Des Moines/Minneapolis/ND/SD/NB: . . . . . Jessica Johnson
Field Promo. Mgr.-New England: . . . . . Bob Millman
**Branches:**
Warner Bros. Records, Inc., 75 Rockefeller Plz., 20th Fl., New York, NY, 10019, (212) 275-4500, Fax: (212) 275-4677, Web Site: www.wbr.com.
*Labels: (Owned)* Asylum, EastWest, Giant, Reprise, Teldec Classics Int'l, WEA, WEA Latina, Warner Bros., Warner Classics, Warner Music Int'l, Warner Remasters, Warner/Reprise Nashville, *(Distributed)* Roxie
*US Reps.:* WEA Corp.

**Warner Bros. Records, Inc. (Div. of Warner Music Group)**
20 Music Sq. E., Nashville, TN 37203, (615) 748-8000, Fax: (615) 214-1567, Web Site: www.wbrnashville.com
EVP: . . . . . Bill Bennett
Chief Creative Officer: . . . . . Paul Worley
SVP Publicity: . . Jules Wortman
SVP Promo.: . . . Gator Michaels
VP Nat'l Field Promo.: Jim Malito
VP A&R: . . . . . Tracy Gershon
VP Sales/Mktg.: Peter Strickland
Mktg. Dir.: . . . . . Scott Heuerman
A&R Dir.: . . . . . Danny Kee
Publicity Mgr.: . . . Maura Mooney
Mgr. Secondary Promo.: . . . . . George Meeker
Nat'l Promo. Coord.: . . . . . Daniell Taylor
*Labels: (Owned)* Raybaw, WBR/Jack
*US Reps.:* WEA Corp.

**Warner Music International (Div. of Warner Music Group)**
75 Rockefeller Plz., New York, NY 10019, (212) 484-8000, Web Site: www.warnermusic.com
Chrmn./CEO: . . . . . Paul-Rene Albertini
Pres.-Latin America: . . . . . Inigo Zabala
VP Bus./Legal Aff.: . . . . . Darrell Panethiere

*Labels: (Owned)* ATCO/EastWest, A*Vision, Atlantic, CGD, Carrere, Continental (Brazil), D.R.O. & G.A.S.A. (Spain), EastWest, Elektra, Elektra Video, Erato, MMG, Magnet, Metronome, Nonesuch, Pendulum, Qwest, Reprise, Sire, Teldec, Tommy Boy, WEA, WEA Latina, Warner Bros., Warner Music Spain, Warner Music Vision, Warner Reprise Video, *(Distributed)* Anxious, Dead Dead Good, Discolandia Dueri y Cia Ltda., Discos De Centroamerica, SA, Distribuidora Sonografica, El Virrey Industria, Eternal, Fediscos Fabrica Ecuatorians, Giant, IFSA, MTM, Maverick, Oval, PWL, Paisley Park, Red Dot, Rooart, Slam Jam, Warner Music Argentina, Warner Music Brazil, Warner Music Chile, Warner Music Mexico, Wel S.A., ZTT
*US Reps.:* WEA Corp.

**Warner Music Latin America (Div. of Warner Music Group)**
555 Washington Ave., 4th Fl., Miami Beach, FL 33139, (305) 702-2200, Fax: (305) 702-2264, Web Site: www.wmg.com
Pres.: . . . . . Inigo Zabala
VP Mktg.:. . . . Gabriela Martinez
*US Reps.:* WEA Corp.

**Warner Music Latina (Div. of Warner Music Group)**
555 Washington Ave., 4th Fl., Miami Beach, FL 33139, (305) 702-2200, Fax: (305) 266-8771, Web Site: www.wmg.com
Pres./GM: . . . . . Inigo Zabala
**Branches:**
Warner Music Latina, 3900 West Olive Ave., Burbank, CA, 91505, (818) 562-6403, Fax: (818) 562-9202, E-Mail: ivan.morales@warnermusic.com, Web Site: www.wmg.com, Branch Mgr.: Ivan Morales; Publicist: Claudia Sandoval; Radio Promo.-W. Coast: Jorge Sanchez; Label Mgr./Hip-Hop Radio Promo.: Chris Martinez.
Warner Music Latina, IBM Bldg., 654 Avenida Munoz Rivera, Ste. 840, San Juan, PR, 00918, (787) 773-0404, Fax: (787) 773-0415, E-Mail: jose.sotomayor@warnermusic.com, Web Site: www.wmg.com, Branch Mgr.: Jose Sotomayor.
Warner Music Latina, 703 McKinney Ave., Dallas, TX, 75202, (214) 954-0055, Web Site: www.wmg.com.
*Labels: (Owned)* WEA Caribe, WEA Mex
*US Reps.:* WEA Corp.

**Word Label Group / Warner Bros. Records (Christian Division) (Div. of Warner Music Group)**
25 Music Sq. W., Nashville, TN 37203, (615) 251-0600, (615) 726-7900, Web Site: www.wordentertainment.com, www.wordonline.com
Pres. Word Entertainment: . . . . . Jim Van Hook
SVP Artist Rel.:. . . Tim Marshall
SVP Mktg.:. . . . . Rod Riley
VP Nat'l Promo.: Derek T. Jones
Sr. Dir. Pdct. Mktg.:. . Ronn Tabb
Dir. A&R-Gospel: . . . . . Desmond Pringle
Dir. Creative Servs.: . . . . . Katherine Petillo
Dir. Nat'l Promo.:. . . . . Lori Cline
Sr. Mgr. Nat'l Promo.: . . . . . James Riley
Mgr. Nat'l Promo.:. . . Jill Tomalty
Mgr. Urban/Gospel Mktg./Promo.:. . . . . Lisa Jordan
Mgr. New Media/Grassroots Mktg.: . . . . . Dawn Gates
Mgr. Mktg.:. . . . Chris Bernstein
Mgr. Pdct. Mktg.:. . Julie Brindley
Coord. Nat'l Promo.: . . . . . Jeremy Holley
*Labels: (Owned)* Myrrh, Squint Entertainment, Word, Word Artisan
*US Reps.:* WEA Corp., Word Distribution

# RECORD LABELS (INDEPENDENT)

## A

**ABB Records, LLC**
2201 Broadway, Ste. 506, Oakland, CA 94612, (510) 986-9412, Fax: (510) 419-0398, E-Mail: info@abbrecords.com, Web Site: www.abbrecords.com
Pres./CEO: . . . . . Beni B
Mktg./PR Dir.:. . . . Diane Payes
*Labels: (Owned)* ABB Soul, *(Distributed)* Quarternote
*US Reps.:* Caroline Distribution

**ABKCO Music & Records, Inc.**
1700 Broadway, 41st Fl., New York, NY 10019, (212) 399-0300, Fax: (212) 582-5090, E-Mail: seth@abkco.com, Web Site: www.abkco.com
Pres.: . . . . . Allen Klein
SVP: . . . . . Iris Keitel
SVP:. . . . . Kenneth Salinsky
*Labels: (Owned)* ABKCO, Cameo Parkway, SAR/Derby, *(Distributed)* Phil Spector
*Int'l Reps.:* Universal Music & Video Distribution

**AFG Sigma Records / AM Entertainment**
407 Lincoln Rd., Ste. 8-D, Miami Beach, FL 33139, (305) 604-8188, Fax: (305) 604-8077, E-Mail: am_ent@bellsouth.net
Pres.: . . . . . Willy Miranda
VP: . . . . . Albert Miranda
Office Mgr.: . . . . . Yemi Gallardo

**AFRT Music (Div. of Ariass Fortune, Inc.)**
PO Box 6590, Beverly Hills, CA 90212, (310) 277-4601, Fax: (310) 277-4683, E-Mail: bhartnett@ariassforutne.com, Web Site: afrtmusic.com
Pres./CEO: . . . . . Helsa Ariass
VP/CFO:. . . . . Glaurys Ariass
Promo./Mktg. Dir.: . . . . . Bobbie Hartnett
*US Reps.:* Big Daddy Music Distribution Co.

**A Gentle Wind**
PO Box 3103, Albany, NY 12203, (518) 436-0391, (888) FUN-SONG, (518) 482-9023, E-Mail: info@gentlewind.com, Web Site: www.gentlewind.com
Pres.:. . . . . Jill Person
*US Reps.:* Allegro Corp.

**AIF Music Productions/AIF Records**
PO Box 691, Mamaroneck, NY 10543, (914) 381-3559, E-Mail: aif@erols.com, Web Site: www.robertjackson.net/aif%20records.htm
Pres.: . . . . . Robert Jackson
*Labels: (Owned)* AIF

**AJ Records / CDT Records / SJ Music**
Rd. 869, Km. 1.5, Royal Ind. Park, Bldg. L, Bo Palmas Ward, Catano, PR 00962, (787) 765-1243, Fax: (787) 754-0644, Web Site: www.ajrecords.com, www.casadelostapes.com
Pres.: . . . . . Anibal Jover
Dir. Opns./Dist.: . . . . . Mario F. Gonzalez
Dist. Asst.: . . Jose M. (Manny) Hernandez

**AMFA Entertainment**
902 S. Glendale Ave., Glendale, CA 91204, (818) 240-4888, Fax: (818) 240-3388, E-Mail: info@amfaonline.com, Web Site: www.amfaonline.com
*Labels: (Owned)* Trilogy

**A.M.I. Records**
PO Box 727, Gallatin, TN 37066, (615) 415-3536, E-Mail: amirecords@amirecords.com, Web Site: www.amirecords.com
Pres.:. . . . . Michael R. Radford
A&R Dir.: . . . . . Lisa Whaley
*Labels: (Owned)* Tamara

**API Records**
PO Box 7041, Watchung, NJ 07069, (908) 753-1601, Fax: (908) 753-3724, E-Mail: apirecord@aol.com, Web Site: www.apirecords.com
EVP: . . . . . Meg Poltorak
*Labels: (Owned)* API Classics, API Country, API Jazz

**A.R.C. Discos**
2619 Rockgate, San Antonio, TX 78227, (210) 674-7600, Fax: (210) 674-7605, E-Mail: ramon@arcdiscos.com, Web Site: www.arcdiscos.com
Pres.: . . . . . Ramon Gonzalez
VP: . . . . . Gabriel Gonzalez
Opns. Mgr.: . . . . . Mark Lambert
Promo. Dir.:. . . . . Carloz Alvarez

**ARC Music, Inc.**
131 N. Garden Ave., Ste. 105, Clearwater, FL 33755-4180, (727) 447-3755, Fax: (727) 447-3820, E-Mail: arcamerica@hotmail.com, Web Site: www.arcmusic.co.uk
*Labels: (Owned)* ARC Music
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**ATO (According to Our) Records**
157 Chambers St., 12th Fl., New York, NY 10007, (212) 233-6646, Fax: (212) 233-6648, E-Mail: info@atorecords.com, Web Site: www.atorecords.com
Pres.: . . . . . Michael McDonald
VP: . . . . . Chris Tetzeli
*US Reps.:* Sony BMG Music Entertainment Sales Group

**A Touch of Class (ATOC) Recordings**
215 Madison St., New York, NY 10002, (212) 619-1006, Fax: (212) 619-1006, E-Mail: info@atouchofclassusa.com, Web Site: www.atouchofclassusa.com
Co-Founder:. . . . . Oliver Stumm
Co-Founder: . . Dominic Clausen

**A Touch of Jazz, Inc. (ATOJ)**
444 N. Third St., C-9, Philadelphia, PA 19123, (215) 928-9192, Fax: (215) 928-9487, E-Mail: info@atojazz.com, Web Site: www.djjazzyjeff.com, www.atojazz.com
Owner/CEO: . Jeffrey A. Townes
Pres./COO: . . . . . Toby Shorter
GM/VP: . . . . Irize Refined Earth
*US Reps.:* Universal Music & Video Distribution

**AV Experience America, Inc.**
20 W. 20th St., Ste. 307, New York, NY 10011, (212) 647-9933, Fax: (212) 647-9922, E-Mail: jesse@avexusa.com
Pres.: . . . . . Yasuhiro Oba

**Aaron Avenue**
331 Aaron Ave., Ste. 139, Arlington, TX 76012, (817) 274-5010, Fax: (817) 274-6403, E-Mail: aaronave@aaronave.com, Web Site: www.aaronave.com
Pres.: . . . . . Alan Petsch
GM: . . . . . Matt Key

**Aaron Records**
PO Box 428, Portland, TN 37148, (615) 325-3340, Fax: (615) 325-5411, E-Mail: aaronrecords@aol.com, Web Site: www.aaronrecords.com
Pres.: . . . . . Jim Case

**Aarrow Records**
PO Box 110455, Nashville, TN 37222, (615) 831-0872, E-Mail: aarrowrec@aol.com
Owner: . . . . . Ruthie Steele
EVP/A&R: . . . Bethany Reynolds

**Absolute Pitch (Div. of Pasado Productions)**
PO Box 640, Lake Isabella, CA 93240, (760) 379-2465, Fax: (760) 379-5756, E-Mail: pasado@aol.com, Web Site: www.pasado.com
Owner: . . . . . Bill Laster

**Absolute Records**
PO Box 681853, Franklin, TN 37068, (615) 591-4567, Fax: (615) 591-4560, E-Mail: biz@absoluterecords.com, Web Site: www.absoluterecords.com
Pres.: . . . . . Dez Dickerson
*Labels: (Owned)* Absolute, Backspin, Goldstreet

**Absolute SOund**
PO Box 875, Oakhurst, NJ 07755-0875, (732) 263-1736, E-Mail: vitoba@comcast.net, Web Site: www.davemiller4u.com
Pres./Owner: . . . David H. Miller
Owner: . . . . . Vitoba
*Labels: (Owned)* Retrieve

**Absolutely Kosher Records**
1412 Tenth St., Berkeley, CA 94710-1512, (510) 525-7791, E-Mail: macher@absolutelykosher.com, Web Site: www.absolutelykosher.com
Owner: . . . . . Cory Brown
Opns. Dir.: . . . . . Richard Davis
*US Reps.:* Fontana Distribution

**Accent Records**
38728 Fawn Springs Dr., Palm Desert, CA 92260, (760) 773-5389, Fax: (760) 779-0827, E-Mail: sseely@dc.rr.com, Web Site: www.accentrecords.com
CEO: . . . . . Scott Seely

**Access Records (Div. of Dick Clark Productions)**
3003 W. Olive Ave., Burbank, CA 91505, (818) 841-3003, Fax: (818) 954-8609, Web Site: www.dickclarkproductions.com
Pres.: . . . . . Larry Klein

**Acclaim Music (Div. of The Spoken Word, Inc.)**
2951 N. Sycamore Dr., Ste. 8, Simi Valley, CA 93065-1201, (805) 520-9544, Fax: (805) 520-1220, E-Mail: theheralds@aol.com, Web Site: www.theheralds.org
Exec. Dir.: . . . . . Jerry Patton

**Acclaim Records**
13032 Lola Dr., Spring Hill, FL 34608, (352) 596-4176, Fax: (352) 597-1178, E-Mail: acclaimrecords@tampabay.rr.com, Web Site: www.acclaimrecordsink.com
Pres.: . . . . . Joseph Danna

**Accurate Records**
343 Medford St., Ste. 4A, Somerville, MA 02145, (617) 776-7093, Fax: (617) 776-7493, E-Mail: info@accuraterecords.com, Web Site: www.accuraterecords.com
A&R:. . . . . Rush Gershon
*US Reps.:* Synergy Distribution

**Ace Fu Records**
322 W. 14th St., Ste. 1A, New York, NY 10014, (212) 352-8052, Fax: (212) 352-8052, E-Mail: office@acefu.com, Web Site: www.acefu.com
Pres.: . . . . . Eric Speck

**Acony Records**
PO Box 40100, Nashville, TN 37204, (615) 269-9072, Fax: (615) 269-9066, E-Mail: info@aconyrecords.com, Web Site: www.aconyrecords.com

**Acossi Records, Inc.**
125 Schmitz Terr., Mount Arlington, NJ 07856, E-Mail: admin@acossi.com, Web Site: www.acossi.com
Pres./CEO:. . . Natasha Lacosse

**Acoustic Disc**
5749 Larryan Dr., Woodland Hills, CA 91367, (818) 704-7800, Fax: (818) 704-0185, E-Mail: business@acousticdisc.com, Web Site: www.acousticdisc.com
Pres./Int'l: . . . . . Craig R. Miller
CEO/VP A&R: . . David Grisman
Sales/Mktg.:. . . . . Harriet Rose
Publicity: . . . . . Rob Bleetstein
**Branches:**
Acoustic Disc, PO Box 4143, San Rafael, CA, 94913, (415) 454-1187, Fax: (415) 459-2815, E-Mail: questions@acousticdisc.com, Web Site: www.acousticdisc.com, Gen. Partner/Bus. Aff.: Craig Miller.
*Labels: (Owned)* Acoustic Disc Archival
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada), Pooh Yokocho, Inc. (Japan)

**Acoustic Sounds**
1500 S. Ninth St., Salina, KS 67401, (785) 825-8609, Fax: (785) 825-0156, E-Mail: asounds@acousticsounds.com, Web Site: www.acousticsounds.com
Owner: . . . . . Chad Kassem
Office Mgr.:. . . Mike Christensen
*Labels: (Owned)* Analogue Production Originals (APO)

**Act2 Records**
1192 Steel Rd., Havertown, PA 19083, (610) 449-1002, Fax: (610) 449-1005, E-Mail: ron@act2records.com, Web Site: www.act2records.com
Principal: . . . . . Ron Hirsch
A&R Dir.: . . . . . Giuseppe D.

**Activate Entertainment LLC**
11328 Magnolia Blvd., Ste. 3, North Hollywood, CA 91601, (818) 505-0669, E-Mail: jay@2activate.com, Web Site: www.2activate.com
CEO:. . . . . Jay Warsinske
A&R:. . . . . Lynette Velasquez
*US Reps.:* Ryko Distribution

**Acuity Soundworks**
PO Box Z, Belleville, IL 62222, (314) 361-6605, E-Mail: info@acuitysoundworks.com, Web Site: www.acuitysoundworks.com
Owner: . . . . . Mark Biehl

**Adeline Records**
5245 College Ave., Ste. 318, Oakland, CA 94618, E-Mail: info@adelinerecords.net, Web Site: www.adelinerecords.net
Contact: . . . Adrienne Armstrong
Contact: . . . Billie Joe Armstrong
Contact: . . . . . Jim Thiebaud
Contact: . . . . . Lynn Thiebaud

**Adelphi Records, Inc.**
PO Box 7688, Silver Spring, MD 20907, (301) 434-6958, Fax: (301) 434-3056, E-Mail: adelphi@adelphirecords.com, Web Site: www.adelphirecords.com
Pres./GM:. . . . . Gene Rosenthal
EVP/Mgr.: . . . . . Hap Passman
VP: . . . . . Howard Rosenthal
Promo.: . . . . . Dan Doyle
*Labels: (Owned)* Adelphi, Genes Compact Disc, Sunsplash

**Adex Records**
9461 Charleville Blvd., Ste. 294, Beverly Hills, CA 90212, (323) 924-1126, Web Site: www.adexrecords.com
Internet Mktg.: . Kelly Charpenet
*US Reps.:* WEA Corp.

**Adventure Music**
60 E. 56th St., 7th Fl., New York, NY 10022, (866) 829-7006, Fax: (212) 888-3586, E-Mail: info@adventure-music.com, Web Site: www.adventure-music.com
Pres.: . . . . . Richard Zirinsky, Jr.
*US Reps.:* Burnside Distribution Corp. (BDC)

**Aether Records**
6051 N. College Ave., Indianapolis, IN 46220, (317) 466-1352, Fax: (317) 466-0042, E-Mail: sales@aether-or.com, Web Site: www.aether-or.com
Pres.: . . . . . Stan Denski

**Aezra Records (Div. of Aezra, Inc.)**
14040 N. Cave Creek Rd., Phoenix, AZ 85022, (602) 482-6518, Fax: (602) 765-6824, E-Mail: info@aezra.com, Web Site: www.aezra.com
Pres.:. . . . . Eric Cheroske
EVP A&R: . . . . . Gary Katz
*Int'l Reps.:* EMI Music Marketing (EMM), Pinnacle Records (United Kingdom)

**African Music Source / Inner Spirit Records**
584 61st St., Oakland, CA 94609, (510) 655-3357, E-Mail: kaokululo@aol.com, Web Site: www.africanmusicsource.com
Mgr.:. . . . . J.G. Wilson
A&R Dir.: . . . . . K.A. Okululo
*Labels: (Owned)* Inner Spirit

**Aftermath Entertainment**
2220 Colorado Blvd., Santa Monica, CA 90404, (310) 865-7642, Fax: (310) 865-7068, Web Site: www.aftermathmusic.com
Pres./CEO: . . . . . Andre Young
GM: . . . . . Kirdis Postelle
A&R Dir.: . . . . . Angelo Sanders
*US Reps.:* Universal Music & Video Distribution

**Afterschool Records & Publishing Co., Inc.**
PO Box 14157, Detroit, MI 48214, (313) 894-8855, Fax: (313) 894-8855
Pres.: . . . . . Herman Kelly
Dir./Creative Mgr.: . Genesis Acts
*Labels: (Owned)* Black Prince, Feel Productions, Musiranma Comedy Play

**Agent Records**
130 Market Pl., PMB 163, San Ramon, CA 94583, (925) 236-3854, Fax: (925) 804-6082, E-Mail: agent@agentrecords.com, Web Site: www.agentrecords.com
A&R: . . . . . Aaron Wadler

**AGOG Creative Group LLC**
PO Box 305, Roslyn, NY 11576, (516) 624-8001, Fax: (516) 624-8011, E-Mail: info@agogcreative.com, Web Site: www.therelaxationcompany.com, www.ellipsisarts.com
CEO: . . . . . Jeff Charno
Sales Dir.: . . . . . Andrew Klein
*Labels: (Owned)* Ellipsis Arts., Innerlife, Relaxation Company
*US Reps.:* Ryko Distribution

**Ah! Records**
801 S. Bowen, Arlington, TX 76013, (817) 542-0370, Web Site: www.ahrecords.net
Owner/A&R: . . . Jane Alexander

**Ahi-Nama Music**
11390 Ventura Blvd., Ste. 4, Studio City, CA 91604, (818) 509-2654, Fax: (818) 509-1773, E-Mail: music@ahinama.com, Web Site: www.ahinama.com
Pres.:. . . . . Jimmy Maslon

**Aim Records, Inc.**
8585 Baltimore Nat'l Pike, Ste. 16, Ellicott City, MD 21043, (410) 455-0125, E-Mail: mithun11@yahoo.com, Web Site: www.aimrec.com
VP Mktg.: . . . . . Enayet Hossain

**The Airplay Label**
PO Box 851, Asbury Park, NJ 07712, (732) 681-0623, Fax: (732) 681-0623, E-Mail: airplaypete@hotmail.com, Web Site: www.airplay.org
CEO:. . . . . Jefferson Powers
Pres.:. . . . . Peter P. Mantas
A&R: . . . . . Tracy Spencer
Promo./Publicity: . Jennifer Leigh
A&R Toronto Canada: . . . . Tripp
*Labels: (Owned)* Airplay Label, The Pop 2 K Label.com (online only)

**Airwax Records**
PO Box 288291, Chicago, IL 60628, (773) 779-2384, Fax: (773) 779-7898, E-Mail: info@caseyjonessinger.com, Web Site: www.airwax.com, www.caseyjonessinger.com
Pres./A&R Rep.: . . Casey Jones
Mgr.:. . . . . B. Jones
*Labels: (Owned)* Delta City

**Alan Dale Productions**
1630 Judith Ln., Indianapolis, IN 46227, (317) 786-1630, E-Mail: alandale2211@aol.com
Pres.:. . . . . Alan D. Heshelman
*Labels: (Owned)* Alto

**Alcione**
12975 SW 132nd Ave., Miami, FL 33186, (305) 378-0087, Fax: (305) 378-8899, E-Mail: alcione@alcione.com, Web Site: www.alcione.com
Pres.: . . . . . Jose Antonio Oliva
Office Mgr.:. . . . Racquel Hoover
*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore)

**Alias Records**
101531 1/2 Riverside Dr., Ste. 115, Toluca Lake, CA 91602, E-Mail: alias@aliasrecords.com, Web Site: www.aliasrecords.com
Pres./A&R: . . . . Delight Hanover

**All-Star Music Corp.**
8925 SW 148th St., Ste. 200, Miami, FL 33176, (305) 666-2747, Fax: (305) 666-2748, E-Mail: busorgs@aol.com, Web Site: theorchard.com
Pres./CEO: Richard N. Friedman
**Branches:**
All-Star Music Corp., 9663 Santa Monica Blvd., Ste. 665, Beverly Hills, CA, 90210, (310) 281-7412, Fax: (305) 666-2748, E-Mail: busorgs@aol.com, Web Site: www.theorchard.com.
*Labels: (Owned)* USA All-Star Music

**Alliant Music Group**
1896 General George Patton Dr., Ste. 500, Franklin, TN 37067, (615) 595-9268, E-Mail: info@alliantmusicgroup.com, Web Site: www.alliantmusicgroup.com
COO: . . . . . Kendall Duffie
Mktg. Dir.: . . . . . Jada Gunn
*Labels: (Owned)* Alliant, D3, Diego Music Group, Gospel Today Entertainment, Regardless
*US Reps.:* KOCH Entertainment Distribution

**Allied Artists (Div. of The Allied Entertainment Group, Inc.)**
273 W. Allen Ave., San Dimas, CA 90028, (626) 330-0600, Fax: (626) 961-0411, E-Mail: info@alliedartists.net, publishing@alliedartists.net, Web Site: www.alliedartists.net
Pres.: . . . Gregory B. Hammond
SVP Sales/Mktg.: . . . . . Edward Gilreath
VP A&R: . . . . . Mandy Shalako
VP Opns.:. . . . . Jim Weda
VP Promo./Urban Mktg.: . . . . . Joey Quarles
VP Cor. A&R: . . . Danny Ramos
VP Facilities: . . . . . Tom Furlow
General Counsel Allied Artists: . . . . . Ashley Posner
Dir. Int'l Aff.: . . . . Stephan Bauer
*Labels: (Owned)* Allied U.S. Latin, Brimstone, *(Distributed)* Parlay

**Alligator Records & Artist Management, Inc.**
1441 W. Devon, Chicago, IL 60660, (773) 973-7736, Fax: (773) 973-2088, E-Mail: info@alligator.com, Web Site: www.alligator.com
Pres.: . . . . . Bruce Iglauer
Dir. Artist Rel./Mgmt.: . . . . . Matt LaFollette
Publicity: . . . . . Marc Lipkin
Commercial Radio Promo.: . . . . . Tim Kolleth
Sales/Distr.: . . . . . Kerry Peace
Publishing/Licensing: . . . . . Bob DePugh
Foreign Dist.: . . . Mark Edwards
*US Reps.:* Ryko Distribution
*Int'l Reps.:* Munich Records BV (Netherlands)

**The Aloha Music Group (Div. of Bobby Sterling Music)**
PO Box 708, Kaunakakai, HI 96748, (808) 553-3736, E-Mail: bobby@alohamusicgroup.com, Web Site: www.alohamusicgroup.com, www.monkeypod.com
Pres.: . . . . . Bobby Pileggi
VP Mktg./Promo.: . . . . . Grant (Lanai) Tabura
**Branches;**
The Aloha Entertainment Group, 89 W. Shore Rd., Huntington, NY, 11743, (631) 351-6471.
*Labels: (Owned)* AMG Records

**Alpine Records**
2006 Johnswood Rd., Bryant, AR 72022, (501) 653-2320, Fax: (501) 653-2323, E-Mail: info@alpinerecords.com, Web Site: www.alpinerecords.com
Pres.: . . . . . Al Bell

**Altenburgh Records**
PO Box 154, Mosinee, WI 54455, (715) 693-2230, Fax: (715) 693-2231, E-Mail: records1@dwave.net, Web Site: www.altenburgh.com
Pres./A&R: . . . . John Altenburgh
Adv.: . . . . . Walter Schilling

**Alternative Tentacles**
PO Box 419092, San Francisco, CA 94141, (510) 596-8981, Fax: (510) 596-8982, E-Mail: info@alternativetentacles.com, Web Site: www.alternativetentacles.com
GM: . . . . . Dave Adelson
A&R:. . . . . Jello Biafra
Retail/Radio Promo.: Maiko Hara
*US Reps.:* Lumberjack Mordam Music Group

**Altissimo! Recordings**
2729 Westwood Dr., Nashville, TN 37204-7022, (615) 370-0966, Fax: (615) 371-8067, E-Mail: info@militarymusic.com, Web Site: www.militarymusic.com
Pres.:. . . . . Al McCree
Mktg. Dir.: . . . . . David Sellers
CFO:. . . . . Angie Hart
*US Reps.:* RED Distribution

**Alula Records / Cube Farm Records (Div. of Allegro Corp.)**
14134 NE Airport Way, Portland, OR 97230, (503) 257-8480, (800) 288-2007, Fax: (503) 257-9061, E-Mail: info@alula.com, Web Site: www.alula.com, www.allegro-music.com
Label Mgr.:. . . . . Chris Scofield

**Amapola Records**
14 Dartmouth Rd., Cranford, NJ 07016, (908) 709-0937, Fax: (908) 709-0938, E-Mail: yumba@aol.com, Web Site: www.amapolarecords.com
Gen. Partner: . . Carlos Franzetti
Gen. Partner: . . Allison Franzetti
*US Reps.:* Empire Music Group LLC

**Ambassador Recording Corp.**
6059 26th Ave. NE, Seattle, WA 98115, (206) 525-2199, Fax: (206) 525-2199, E-Mail: snovaceck@u.washington.edu
VP/Artistic Dir.:. Steven Novacek
GM: . . . . . Gayle Novacek

**Ambassadors of American Culture (Div. of Thomas Wiggins Associates)**
1234 Laurel Ln., Lafayette, CA 94549, (925) 952-4585, Fax: (925) 952-4587, E-Mail: info@ambassadorsofamericanculture.com, Web Site: www.ambassadorsofamericanculture.com
Pres./CEO: . . . Thomas Wiggins
*Labels: (Owned)* Elite, Nineveh, No Bull, Persepolis

**Amen Records (Div. of Urban Entertainment Corp.)**
1971 Columbus Ave., Boston, MA 02119, (617) 524-4500, Fax: (617) 524-9870, E-Mail: amenrecords@aol.com, Web Site: www.amenrecordsinc.com
Owner: . . . . . Skippy White
Contact: . . . . . Phyllis Harris

**American Gramaphone Records**
9130 Mormon Bridge Rd., Omaha, NE 68152-1937, (402) 457-4341, Fax: (402) 457-4332, E-Mail: mailbox@amgram.com, Web Site: www.mannheimsteamroller.com
Founder/Pres.: . . . . . Chip Davis
COO: . . . . . Brian Ackley
Dir. Sales:. . . . . Dwight Montjar
Dir. Promo.:. . . . . Dan Wieberg
*US Reps.:* Fontana Distribution

**American Melody Records**
102 Wheeler Path, Guilford, CT 06437, (203) 457-0881, Fax: (203) 457-2085, E-Mail: phil@americanmelody.com, Web Site: www.americanmelody.com
Pres./A&R: . . . . . Phil Rosenthal
VP: . . . . . Beth Sommers
*US Reps.:* Allegro Corp., Bayside Entertainment Distribution (BED)

**American Music Co.**
3838 Hwy. 78, Mount Horeb, WI 53572-1116, (608) 437-8970, (608) 345-1453, Fax: (608) 437-4362, E-Mail: saxon@mhte.net, Web Site: www.cucarecords.com
Pres.: . . . . . Jim Kirchstein
*Labels: (Owned)* Age of Aquarius, Celtic American, Cuca, Jolly Dutchman, Lucky Leprechaun, Night Owl, Psalms, Sara, Sound Odyssey, Sounds of Wisconsin, Top Gun

**American Music Network, Inc.**
406 Tharpe Rd., Warner Robins, GA 31088, (478) 953-2800
Pres./CEO: . . Robert R. Kovach
*Labels: (Owned)* Scaramouche

**American Originals**
PO Box 5807, Englewood, NJ 07631, (201) 313-5181, Fax: (201) 313-5192, E-Mail: winthroppk@aol.com, Web Site: www.americanoriginalscds.com
Pres.:. . . . . Phil Kurnit
VP/GM/A&R:. . . . Vinny Adinolfo
VP: . . . . . Len Handler
*Labels: (Owned)* American Originals, Winthrop

**American Recordings**
8290 Sunset Blvd., 2nd Fl., West Hollywood, Los Angeles, CA 90069, (310) 288-5300, Fax: (310) 449-2186, Web Site: www.americanrecordings.com
Pres.: . . . . . Rick Rubin

**Americatone International USA**
1817 Loch Lomond Way, Las Vegas, NV 89102-4437, (702) 384-0030, Fax: (702) 382-1926, E-Mail: jjj@americatone.com, Web Site: www.americatone.com
Pres./CEO: . . . . . Joe Jan Jaros
VP/A&R: . . . . . Ken Brown
VP:. . . . . Jennifer Jaros
*Labels: (Owned)* Americatone, Christy Records International
*Int'l Reps.:* Harbor Record Export Corp., NorthCountry Distributors

**AmeriSong Records, Inc.**
5401 Wakefield Dr., Nashville, TN 37220, (615) 828-6872, E-Mail: randi@amerisong.com
Pres.:. . . . . Randi Perkins

**Amherst Records, Inc.**
1762 Main St., Buffalo, NY 14208, (716) 883-9520, (800) 836-0751, Fax: (716) 884-1432, E-Mail: info@amherstrecords.com, Web Site: www.amherstrecords.com
Pres.: . . . . . Leonard Silver
EVP: . . . . . Larry Silver

**Amiata Media Ltd.**
143 Ave. B., Ste. 5A, New York, NY 10009, (212) 529-5881, Fax: (212) 529-5882, E-Mail: info@amiatamedia.com, Web Site: www.amiatamedia.com
MD: . . . . . Timothy Kotowich
Dir.: . . . . . Goran Andersson
Graphic Art Dir.: . Carlo Savona
Prodn. Domestic Sales: . . . . . Antonia Paifli

**Among Friends Records, Inc.**
471 Elmont Rd., Temple Bldg., 2nd Fl, Elmont, NY 11003, (516) 328-9022, Fax: (631) 236-9041, E-Mail: info@amongfriends records.com, Web Site: www.amongfriendsrecords.com
Pres.: . . . . . Erick Saint-Joy
COO:. . . . Feygens Saint-Joy, Jr.
VP Mktg./Promo.: . . . Burt Orilas
Record Pool Promo.: . . . . . Kirving Orilas
College Radio Promo.: . . . . . Richard Garcia
*US Reps.:* Hip Hop Friends, Inc.
*Int'l Reps.:* Hip Hop Friends, Inc.

**Amphetamine Reptile Records**
2200 Fourth St. NE, Minneapolis, MN 55418, (612) 781-6120, Fax: (612) 781-9320, E-Mail: amrep@att.net, Web Site: www.amphetaminereptile.com
CEO: . . . . . Tom Hazelmyer
Contact: . . . . . Nathan Grundahl
Contact: . . . . . Mike Siddall
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels), The Orchard

**Amulet Records**
PO Box 311, Closter, NJ 07624, (201) 567-6955, Fax: (201) 586-0298, E-Mail: billy@amuletrecords.com, Web Site: www.amuletrecords.com
Pres.: . . . . . Billy Martin
*US Reps.:* Allegro Corp.

**AMusEd (Adventures in Music Education) Productions**
PO Box 671, Claremont, CA 91711, (909) 625-3169, Fax: (909) 625-1747, Web Site: www.amusedproductions.com
Pres.: . . . . . Sherban Cira

**Andante Corp.**
56 W. 22nd St., 12th Fl., New York, NY 10010, (212) 366-9232, Fax: (212) 366-9304, E-Mail: info@andante.com, Web Site: www.andante.com
Creative Dir.: Bradley Bambarger

**aNOnym reCOrds**
460 Pennsylvania Ave., San Francisco, CA 94107, (415) 641-7378, Fax: (415) 641-7099, E-Mail: anonym@anonymousweb.com, Web Site: www.anonymousweb.com
Partner: . . . . . A. Green

**Ansonia Records, Inc.**
380 Kamena St., Fairview, NJ 07022-1735, (201) 945-7600, Fax: (201) 945-9042, E-Mail: ansonia4u@aol.com
Pres.:. . . . . Mercedes Glass
VP:. . . . . Henry Glass
*Labels: (Owned)* Ansonia, *(Distributed)* EMI, Sony-BMG, WEA

**anticon**
22 Randwick Ave., Oakland, CA 94611, (510) 653-4363, E-Mail: mrhiphop@anticon.com, Web Site: www.anticon.com
Mgr.:. . . . . Mr. Hiphop
Promo.:. . . . . Shaun
*US Reps.:* Revolver USA Distribution

**Antique-Catfish Records**
708 W. Euclid, Pittsburg, KS 66762, (620) 231-6443, E-Mail: geno@fament.com, Web Site: www.antique-ringtailrecords.com
Owner/Partner: . . Gene Strasser
Owner/Partner:. . . John Poznich
Promo.:. . . . . Kevin Shawn
*Labels: (Owned)* Big Brutus, Cisum

**Apex Records**
PO Box 451067, Los Angeles, CA 90045, (323) 655-8777, Fax: (323) 655-7509, E-Mail: apex@georgegamez.com, Web Site: www.georgegamez.com
Label Rep.:. . . . . Frank Lopz
Label Rep.: . . . . LizBeth Ferrant
*Labels: (Owned)* Apex

**Aphrodisio Recordings**
315 W. River Pkwy., Ste. 106, Minneapolis, MN 55401, (612) 333-7959, Fax: (612) 659-7927, E-Mail: info@aphrodisio.com, Web Site: www.aphrodisio.com
Founder: . . . . . Susan Donahue
Founder:. . . . . Bryan Wilkinson
Founder:. . . . . Ryan Nilsen
A&R Dir.:. . . . . Jack Trash
*Labels: (Owned)* Onethirty

**Apon Record Co., Inc.**
PO Box 3082, Steinway Sta., Long Island City, NY 11103, (718) 721-5599, Fax: (718) 721-5599, Web Site: www.aponrecords.com
Pres./GM: . . . . . Daria I. Poncic
Treasurer: . . . . . Andrew M. Poncic, Ph.D.
Sec./Legal Dept.: . . . . Andrew M. Poncic Jr., Esq.
*Labels: (Owned)* Amadeo, Apon, Gramofonove Zavody, Love

**Apostrophe Records**
PO Box 3005, Brentwood, TN 37027, (615) 456-9333, E-Mail: info@apostropherecords.com, Web Site: www.apostropherecords.com
CEO: . . . . . Jaci Velasquez
CFO:. . . . . Diana Stancil
VP A&R: . . . . . Dion Lopez
VP Mktg.:. . . . Linda Klosterman
*US Reps.:* Word Distribution

**June Appal Recordings**
91 Madison Ave., Whitesburg, KY 41858, (606) 633-0108, (800) 545-7467, Fax: (606) 633-1009, E-Mail: appalshopsales@appalshop.org, Web Site: www.appalshop.org
Asst. Mktg./Sales: Sherry Wright

**Appleseed Recordings**
PO Box 2593, West Chester, PA 19380, (610) 701-5755, E-Mail: jim@appleseedrec.com, Web Site: www.appleseedrec.com
Mgr./A&R: . . . . . Jim Musselman
Press/Radio: . . . . Alan Edwards
Sales: . . . . . Lori Frazer
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan)

**Apsalm Records (Div. of J.R. Sound Productions, Inc.)**
PO Box 128288, Nashville, TN 37212, (615) 292-6363, Fax: (615) 292-7377, E-Mail: apsalmrecords@earthlink.net, Web Site: www.apsalmrecords.com
Pres.: . . . . Johnny Rutenschroer
*Labels: (Owned)* Alpine, Apsalm

**Arauco Musica Latina**
5555 Columbia Pk., Ste. 100, Arlington, VA 22204, (703) 671-3491, Fax: (703) 671-8822, E-Mail: info@arauco.com
Pres.: . . . . . Lorena Rios
*Labels: (Owned)* Arauco

**Arbors Records**
2189 Cleveland St., Ste. 225, Clearwater, FL 33765, (727) 466-0571, Fax: (727) 466-0432, E-Mail: info@arborsrecords.com, Web Site: www.arborsrecords.com
Pres.: . . . . . Mat Domber
VP: . . . . . Rachel Domber
*US Reps.:* Allegro Corp.

**Arc Music Group**
254 W. 54th St., 13th Fl., New York, NY 10019-5516, (212) 246-3333, Fax: (212) 262-6299, E-Mail: info@arcmusic.com, Web Site: www.arcmusic.com
COO: . . . . . Marshall Chess
VP Bus. Aff./Creative/Writer Relations: . . . . . Kevin Chess
VP Finance/Latin American Opns.: . . . . Juan Carlos Barguil
VP Copyright/Licensing: . . . . . Kenneth Higney
Dir. Catalog Expl.: . . . Jim Leavitt
Mgr. Copyright/Licensing: . . . . . Elizabeth Fret
Mgr. Copyright/Licensing: . . . . . Caitlin Broderick

**Archer Records**
88 Union Ave., Ste. 107, Memphis, TN 38103, (901) 521-0700, Fax: (901) 521-1489, E-Mail: info@archer-records.com, Web Site: www.archerrecords.com
Publicist: . . . . Carey Ann Bowen
Opns.: . . . . . Deborah Swiney
*US Reps.:* Select-O-Hits, Inc.

**Ardent Records (Div. of Ardent Music, LLC)**
2000 Madison Ave., Memphis, TN 38104, (901) 725-0855, Fax: (901) 725-7011, E-Mail: info@ardentrecords.com, Web Site: www.ardentrecords.com
Pres.: . . . . . John Fry
A&R/Studio Mgr.: Jody Stephens
Creative/Mktg. Coord.: . . . . . Aislynn Rappe
Label Opns.: . . . . Megan Dickey
*Labels: (Owned)* Ardent
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Arena Rock Recording Co.**
17 SE Third Ave., Ste. 405, Portland, OR 97214, (503) 233-3775, E-Mail: info@arenarockrecordingco.com, Web Site: www.arenarockrecordingco.com
Co-Owner: . . . . . Greg Glover
Co-Owner: . . . . . Dan Ralph
Label Mgr.: . . . . . Sean Maxson
Creative Dir.: . . . . Dawn Pierson
*US Reps.:* Redeye Distribution

**Arhoolie Productions, Inc.**
10341 San Pablo Ave., El Cerrito, CA 94530, (510) 525-7471, Fax: (510) 525-1204, E-Mail: info@arhoolie.com, Web Site: www.arhoolie.com
Pres.: . . . . . Chris Strachwitz
GM: . . . . . Tom Diamant
*Labels: (Owned)* Folklyric
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* Munich Records BV (Netherlands)

**Aries Music Entertainment, Inc. (AME)**
4242 Sunset Blvd., Ste. 1, Valencia, CA 90029, (323) 667-2930, Fax: (323) 667-2950, E-Mail: ariesmusicpub@ariesmusic.com, Web Site: www.ariesmusic.com
Pres.: . . . . . Luis G. Pisterman
Controller: . . . . Gilda Debesirian
Sales Dir.: . . . . . Debbie Ward

**Ark 21 Records**
14724 Ventura Blvd., Penthouse Ste., Sherman Oaks, CA 91403-3501, (323) 512-4080, Fax: (323) 512-4089, E-Mail: barbara@ark21.com, Web Site: www.ark21.com
Chrmn.: . . . . . Miles Copeland
GM: . . . . . Barbara Bolan
VP A&R: . . . . Stevo Glendinning
Prodn./Creative Servs.: . . . . . John Bevilacqua
Coda Booking Agent: . . . . . Anouk Zisa-Bongiovi
*Labels: (Owned)* Mondo Melodia, Pagan, Pangaea, Spank-Um
*US Reps.:* Universal Music & Video Distribution
*Int'l Reps.:* Universal Music & Video Distribution

**Arkadia Records (Div. of Arkadia Entertainment Corp.)**
34 E. 23rd St., New York, NY 10010, (212) 533-0007, Fax: (212) 979-0266, E-Mail: arkadiany@aol.com, Web Site: www.arkadiarecords.com
Chrmn./CEO/A&R: . . Bob Karcy
VP/Int'l: . . . . . Jack Arel
Opns. Mgr.: . . . . . Debbie Foster
Publicity: . . . . . Megan Fenselau
*Labels: (Owned)* Arkadia, Arkadia AllWorld, Arkadia Brasilia, Arkadia Chansons, Arkadia Classical, Arkadia edu.song, Arkadia Jazz, Arkadia Kids, Arkadia Now, Postcards

**The Arkiteks Music Group, Inc.**
401 Espejo NE, ALbuquerque, NM 87123, (505) 804-0875, Fax: (505) 344-8992, E-Mail: thearkiteks@aol.com

**The Arkiteks Music Group, Inc.**
10061 Riverside Dr., North Hollywood, CA 91602, (818) 694-0066, Fax: (818) 506-6276, E-Mail: thearkiteks@aol.com
CEO: . . . . . Mike Cee
COO: . . . . . Marco Nunez
VP Promo: . . . Jennifer Cordova

**Arrow Records**
5917 Old National Hwy., College Park, GA 30349, (770) 210-5700, Fax: (770) 210-5825, E-Mail: arrowrecords@worldchangers.org, Web Site: www.arrowrecords.org
CEO: . . . . . Taffi L. Dollar

**Artemis Records (Div. of Sheridan Square Entertainment)**
130 Fifth Ave., 7th Fl., New York, NY 10011, (212) 433-1800, Fax: (212) 414-1703, Web Site: www.artemisrecords.com
Pres./CEO: . . . . . Daniel Glass
Pres.-Artemis Lifestyle Group: . . . . . Greg Barbero
CFO: . . . . . Chris Scully
SVP Finance/Admin.: . . . . . Patricia LaRocca
VP/Gen. Counsel: . . . . . Jeanne Drewsen
VP Publicity: . . . . . Brady Brock
VP Mktg./Artist Devel.: . . . . . Lisette Rioux
VP Mktg. Servs./Int'l: Thom Storr
Head of Sales: . John McDonald
Sr. Dir. Rock Promo.: . . . . . Alison Hearne
Dir. Nat'l Promo.: . Charlie Foster
Dir. Mktg./Promo.-W. Coast: . . . . . Amanda Moore
Dir. Mktg./Promo.-Int'l: . . . . . Manny Simon
Dir. New Media: . . Jordan Flaste
Dir. A&R: . . . . . John Sopkia
*Labels: (Owned)* Artemis Classics, Artemis Lifestyle Group, Vanguard Classics, *(Distributed)* E-Squared, Shu-Bel Music
*US Reps.:* KOCH Entertainment Distribution, Musicrama, Inc. / MDM Musicrama Distribution & Marketing
*Int'l Reps.:* Ryko Distribution, KOCH Entertainment (Canada), Columbia Music Entertainment, Inc. (Japan)

**Artist Workshop Records**
PO Box 23606, Overland Park, KS 66283, (913) 664-2895, E-Mail: yes@artistworkshop.com, Web Site: www.artistworkshop.com
Pres.: . . . . . Gary Cavanah
*Labels: (Owned)* Braintree Foundation, We Sell Soul

**ARTISTdirect Records**
10900 Wilshire Blvd., Ste. 1400, Los Angeles, CA 90024, (323) 634-4000, Fax: (323) 634-4299, E-Mail: labelinfo@artistdirect.com, Web Site: www.artistdirect.com
Chrmn./CEO: . . . . . Ted Field
SVP Promo.: . . . Michael Whited
VP Modern Rock/Rock: . . . . . Jimmy Barnes
VP Rhythm Crossover Promo.: . . . . . Philip Mataragas
VP Urban Promo.: . Greg Powell
Nat'l Dir. Pop Promo.: . . . . . Aimee Saiger-Russell
Nat'l Dir. Mixshow Promo.: . . . . . Radio Raheim Fladger
Nat'l Dir. Pop/Crossover Promo.: . . . . . Michelle Jacobs
A&R Admin./Prodn.: . . . . . Kimberly Jones
Nat'l Field Dir.: . . Junius Thomas

**Artists House Foundation, Inc.**
34 Homer St., Norwalk, CT 06851, (203) 849-9774, Fax: (203) 849-9774
Pres.: . . . . . John Snyder

**Artists Only! Records**
580 Broadway, Ste. 910, New York, NY 10012, (212) 941-9900, Fax: (212) 941-9100, E-Mail: aor@artistsonly.com, Web Site: www.artistsonly.com
Pres.: . . . . . Gerry McCarthy
GM: . . . . . Dale Ashley

**Arula Records**
PO Box 332, Southbridge, MA 01550, E-Mail: arularec@aol.com, Web Site: www.arularecords.com
CEO: . . . . . Karen Michalson
Promo.: . . . . . Bill Michalson

**Asian Man Records**
PO Box 35585, Monte Sereno, CA 95030, (408) 395-0662, E-Mail: mike@asianmanrecords.com, Web Site: www.asianmanrecords.com
Pres.: . . . . . Mike Park
*US Reps.:* Lumberjack Mordam Music Group

**Aspirion Records**
1200 Division St., Ste. 206, Nashville, TN 37203-4000, (615) 401-6994, Fax: (615) 401-6998, E-Mail: info@aspirionrecords.com, Web Site: www.aspirionrecords.com
Pres.: . . . . . George Collier
VP Mktg./Media: . . . Steve Baker
VP Nat'l Promo.: . . . . . Joe Kelly
*US Reps.:* Navarre Corp.

**Asterisk Entertainment**
PO Box 45, Pleasantville, NY 10570, (914) 747-3929, Fax: (321) 238-7430, E-Mail: bauer@asterisk.tv, Web Site: www.asterisk.tv
Pres.: . . . . . Richard Bauer

**Asthmatic Kitty Records**
PO Box 1282, Lander, WY 82520, E-Mail: info@asthmatickitty.com, Web Site: www.asthmatickitty.com
Co-Owner: . . . . . Lowell Brams
*US Reps.:* Secretly Canadian

**Astor Place Recordings LLC**
740 Broadway, 11th Fl., New York, NY 10003, (212) 529-2600, Fax: (212) 420-8216, E-Mail: astorinfo@aol.com, Web Site: www.astorplace.com
Pres.: . . . . . Steve Plotnicki
Dir. Mktg./Nat'l Sales: . . . . . Vera Sheps

**Astron Records / Music Publishing**
230 E. Eighth Ave., Ste. 200, Homestead, PA 15120, (412) 462-7430, Fax: (412) 462-7488, E-Mail: astronmusc@aol.com, astronrecords@astronrecords.com, Web Site: www.astronmusic.com, www.astronrecords.com
Pres./Exec. Producer: . . . . . Renee Asher
VP: . . . . . Kevin Amos
Producer: . . . . . David Guras
Prodn.: . . . . . David Wytcherly
*Labels: (Owned)* Zen Zen

**Asylum / Curb Records**
47 Music Sq. E., Nashville, TN 37203, (615) 321-5080, Web Site: www.curb.com
Chrmn.: . . . . . Mike Curb
EVP/GM: . . . . . Dennis Hannon
VP A&R: . . . . . Doug Johnson
VP Promo.: . . . . . Carson James
VP Press/Media Rel.: . . . . . Liz Cavanaugh
Dir. Nat'l Promo.: . . . . . Adrian Michaels
Promo. Dir.: . . . . . Kris Lamb
Mgr. Secondary Promo.: . . . . . Eric Mellencamp
*US Reps.:* WEA Corp.

**Atch Records & Productions, Inc.**
9894 Bissonet, Ste. 906, Houston, TX 77036, (713) 981-6540, Fax: (713) 981-0083, E-Mail: ca@atchrecords.com, charlesatchison@msn.com, Web Site: www.atchrecords.com
Chrmn./CEO: . Charles Atchison
*US Reps.:* Select-O-Hits, Inc.

**Athena Productions**
311 Willowbrook Rd., Staten Island, NY 10314, (718) 698-2280
Client Advisor: . . Robert Marino

**Atlanta International Record Co., Inc. (Div. of Malaco Music Group)**
3023 W. Northside Dr., Jackson, MI 39286-9287, (601) 982-4522, Fax: (404) 681-0033, E-Mail: air@airgospel.com, Web Site: www.airgospel.com
Pres.: . . . . . Tommy Couch, Sr.
VP: . . . . . Gerald Stephenson
Mktg. Dir.: . . . . . D.A. Johnson
*Labels: (Owned)* AIR Gospel, Atlanta Int'l, Gospearl
*US Reps.:* AEC One Stop Group, Central South Distribution, Select-O-Hits, Inc.

**Atomico Records**
3774 Grove St., Ste. J, Lemon Grove, CA 91945, (619) 433-7283, (866) 937-7334, Fax: (619) 465-6922, E-Mail: alberto@albertogaray.com, Web Site: www.albertogaray.com
CEO: . . . . . Alberto Garay

**Attic Entertainment**
PO Box 120871, Nashville, TN 37212, (615) 331-4742, Fax: (615) 781-8259, E-Mail: bmadden278@aol.com, Web Site: www.stellaparton.com
VP: . . . . . Timothy C. Rauhoff
*Labels: (Owned)* Raptor

**Audio Fidelity (Div. of Morada Music)**
870 E. Front St., Ste. 3, Ventura, CA 93001, (866) 203-0647, Fax: (805) 648-7552, E-Mail: info@audiofidelity.net, Web Site: www.audiofidelity.net
Pres.: . . . . . Marshall Blonstein
*Labels: (Owned)* Morada
*US Reps.:* Handleman Entertainment Resources, KC Sales, Select-O-Hits, Inc.

**August Records, Inc.**
2169 Aquetong Rd., New Hope, PA 118938, (215) 862-3012, (215) 862-5149, Fax: (215) 862-9145, E-Mail: augustrcds@aol.com
Pres.: . . . . . Leon Redbone
VP: . . . . . Beryl Handler
Promo.: . . . . . Sarah Forbes
*US Reps.:* Rounder Records Group
*Int'l Reps.:* Dixiefrog Records (France)

**Aum Fidelity**
PO Box 170147, Brooklyn, NY 11217, (718) 369-0913, E-Mail: insight@aumfidelity.com, stevenj@aumfidelity.com, Web Site: www.aumfidelity.com
Pres.: . . . . . Steven Joerg
*US Reps.:* Carrot Top Records / CTD Ltd., Forced Exposure, N.A.I.L., Inc. (Northwest Alliance of Indie Labels)
*Int'l Reps.:* Verge Music Distribution (Canada)

**Aureus Records / 24/7 Records**
PO Box 541, Mashpee, MA 02649, (508) 477-0200, Fax: (508) 477-4799, E-Mail: lenniep@comcast.net, Web Site: www.24sevenrecords.com
Contact: . . . . . Lennie Petze
Contact: . . . . . Lou Pace
**Branches:**
24/7 Records, 1283 NW 163rd Terr., Pembroke Pines, FL, 33028, (954) 438-5094, Fax: (954) 438-8733, E-Mail: 247rcds@aol.com, Web Site: 24sevenrecords.com.
*Labels: (Owned)* Aureus / 24/7, Shredded, *(Distributed)* Prisoner of Dance
*US Reps.:* RED Distribution

**Austin Records**
PO Box 33207, Austin, TX 78764, (512) 328-4686, Fax: (512) 328-0879, E-Mail: info@austinrecordsdirect.com, Web Site: www.austinrecordsdirect.com

**Australian Music International / Rasa Music**
120 Fifth Ave., 7th Fl., New York, NY 10011, (212) 253-1567, Fax: (212) 253-1521, E-Mail: info@rasamusic.com, Web Site: www.rasamusic.com
Founder: . . . . . Donna D'Cruz
Label Mgr.: . . . . . Mike Gomez
*Labels: (Owned)* Rasa, Rasam

**Avant-Garde Records Corp.**
5801 Trailridge Dr., Parkville, MO 64512, (816) 584-0882, E-Mail: twingrands@aol.com
Pres./A&R Dir.: . . Scott W. Smith

**Avatar Records & Publishing Group**
1319 N. La Brea Ave., Los Angeles, CA 90028, (323) 878-1100, Fax: (323) 878-1114, E-Mail: info@avatarrecords.com, Web Site: www.avatarrecords.com
Pres.: . . . . . Larry Robinson
GM: . . . . . Lynnette Jenkins
Nat'l Promos. Dir.: . . Chris Roker
Mktg. Dir.: . . . . . Rona Mercado
Sales Dir.: . . . . . Earl Jordan
*US Reps.:* Fontana Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Avenue Records**
276 Fifth Ave., Ste. 507, New York, NY 10001, (646) 424-1600, Fax: (646) 424-1680, E-Mail: info@avenuerecords.com, Web Site: www.avenuerecords.com
CEO: . . . . . Jerry Goldstein
EVP: . . . . . Glenn Stone
Licensing Admin.: Peter Durando

**Aviles Records**
2103 Deer Park Ave., Deer Park, NY 11729, (631) 242-0266, Fax: (631) 243-3964, E-Mail: info@loborecording.com, Web Site: www.loborecording.com
Owner: . . . . . Carlos E. Aviles

MD:.....Jeff Rooney
Admin.:.....Geraldo Nieves

**Avita Records**
104 Walnut Trace, Hendersonville, TN 37075, (615) 824-9313, Fax: (615) 824-0797, E-Mail: tachoir@bellsouth.net, Web Site: www.tachoir.com
Pres.:.....Jerry Tachoir
GM/Booking Mgr.: Robert Kayne
*Labels: (Owned)* Avita

**Aware Records**
2336 W. Belmont Ave., Chicago, IL 60618, (773) 248-4210, Fax: (773) 248-4211, E-Mail: info@awarerecords.com, Web Site: www.awarerecords.com
Founder/CEO: Gregg Latterman
VP Mktg.:... Mark Cunningham
VP A&R:.....Steve Smith
VP Promo.:.....Scott Murton
Rep. Coord.:.....Jenn Uhen
Asst.:.....Tyler Hagenbuch
Asst.:.....Caroline Linder
Asst.:.....Brenden Mulligan
Contact:.....Jason Ienner
*Labels: (Distributed)* Columbia
*US Reps.:* Sony BMG Music Entertainment Sales Group
*Int'l Reps.:* Sony BMG Music Entertainment Sales Group

**Axbar Records (Div. of TMC Productions)**
5230 San Pedro Ave., San Antonio, TX 78212, (210) 829-1909, E-Mail: axbar@stic.net, Web Site: www.axbarmusic.com
GM/Int'l/Prodn.:.....Joe Scates
A&R:.....George Chambers
*Labels: (Owned)* Charro, Gringo, Jato, Prince, Trophy

**Azra International**
4343 E. 58th St., Maywood, CA 90270, (323) 560-4223, Fax: (323) 560-4223, E-Mail: azra2000@earthlink.net
Pres.:.....Dave Richards
A&R:.....Chris Foglesong
Dist.:.....Manuel Labore
Mktg.:.....Ed Mata
*Labels: (Owned)* Azra, Condor Classix, Dinosaur Dave's, Iron Works, MOV, Masque, Metal Storm, Not So Famous David's, World Metal

## B

**BAL Records & BAL + BAL Music Publishing Co.**
PO Box 369, La Canada, CA 91012, (818) 548-1116, Fax: (818) 548-1116, E-Mail: balmusic@pacbell.net
Pres./Co-Owner:.. Adrian P. Bal
VP/Co-Owner/Sec'y/Treas.:
.....Berdella M. Bal

**BAM Records, Inc./Backstage Artist Management**
18352 N. Dallas Pkwy., Ste. 545, Dallas, TX 75287, (214) 485-0001, Fax: (972) 306-8567, E-Mail: bamrecords@msn.com, Web Site: www.bamrecordsmusic.com, www.b-a-m.com
Pres.:.....Jerry Roy
Pres. A&R:.....Darcy Williams
VP:.....Jeff Murphy
VP Mktg.:.....Carroll Michaels
*US Reps.:* WEA Corp.

**BEC Recordings**
3255 W. Government Way, Seattle, WA 98199, E-Mail: becrecordings@becrecordings.com, Web Site: www.becrecordings.com
Air/Mktg.:.....Tyson Paoletti
*US Reps.:* EMI Music Marketing (EMM)
*Int'l Reps.:* EMI Music Marketing (EMM)

**BGM Network, Inc.**
8806 Lockway St., San Antonio, TX 78217, (210) 654-8773, Fax: (210) 654-8895, E-Mail: bill@bgmnetwork.com, Web Site: www.bgmnetwork.com
Pres.:.....Bill Green
VP/Promo. Dir.:.. Debbie Green
Promo. Coord.:.. Dorothea Ivey
*Labels: (Owned)* BGM, Electric Cactus

**BHT Entertainment**
5300 Virginia Way, Ste. 100, Brentwood, TN 37027, (615) 627-0466, Fax: (615) 627-0449, E-Mail: info@bhtentertainment.com, Web Site: www.bhtentertainment.com, www.bhtrecords.com, www.ramblerrecords.com
Partner/Co-CEO:
.....Michael Blanton
Partner/Co-CEO:... Dan Harrell
Partner/Co-CEO/Pres.:
.....Steve Thomas
VP/Mktg.:.....Dave Palmer
VP A&R:.....Scott Parker
A&R Dir.-Rambler Rec's:
.....Mark Townsend
*Labels: (Owned)* BHT, Rambler
*US Reps.:* Word Distribution

**BME Recordings / Black Market Entertainment**
2144 Hills Ave., Ste. D2, Atlanta, GA 30318, (404) 367-8130, Fax: (404) 367-8630, Web Site: www.bmerecordings.com
Partner:.....Vincent Phillips
Partner:.....Rob McDowell
Partner:.....Emperor Searcy
A&R Admin.:.....Sloan Molot

**BSW Records**
PO Box 2297, Universal City, TX 78148, (210) 653-3989, Fax: (210) 653-3989, E-Mail: bswr18@wmconnect.com, Web Site: www.bswrecords.com
Pres./CEO:.....Frank Willson
VP/Media:.... Frank Weatherly
VP/Europe:.... Regina Willson
TN Rep:..... Earl E. Owens
*Labels: (Owned)* Universal Music, WillTex Music

**B-Side Records**
PO Box 95008, Seattle, WA 98145-3905, (206) 234-3149, E-Mail: info@b-siderecords.com, Web Site: www.b-siderecords.com
Contact:.....Robert Parker

**B.T. Puppy Records**
157 E. 32nd St., Ste. 15B, New York, NY 10016, (212) 679-1092, Fax: (212) 683-8420, E-Mail: btpuppy@nyc.rr.com, Web Site: www.thetokens.com
Pres./Mktg. Dir.:... Rusti Wolintz
VP:.....Maxine Margo
A&R:.....Noah Margo
*Labels: (Owned)* Momsare, Mutt

**BYO Records**
PO Box 67609, Los Angeles, CA 90067, (310) 301-6333, (877) BYO-PUNK, Fax: (310) 301-6331, E-Mail: promo@byorecords.com, Web Site: www.byorecords.com
Pres.:.....Shawn Stern
VP:.....Mark Stern
Head of Promo.:.....Julie Lo
*US Reps.:* Fontana Distribution

**Baby Pea Records**
320 N. Hollywood Way, 1st Fl., Burbank, CA 91505, (818) 238-9472, Fax: (818) 238-9938, Web Site: www.babypearecords.com
Pres.:.....Tina Allen

**Babygrande Records**
8033 W. Sunset Blvd., Ste. 1038, Hollywood, CA 90046, (212) 633-8835, E-Mail: inquiries@babygrande.com, Web Site: www.babygrande.com
CEO:.....Chuck Wilson
VP:.....Jesse Stone
*Int'l Reps.:* KOCH Entertainment (Canada), Roadrunner International B.V. (Netherlands)

**Bacchus Group Music Productions Ltd. (Div. of Bacchus Group Corp.)**
5701 N. Sheridan Rd., Ste. 8-U, Chicago, IL 60660-4713, (773) 334-1532, (773) 334-5843. Fax: (773) 334-1531, E-Mail: bacchusgrp@attbi.com, Web Site: www.bacchusgroup.com
Pres.:.....Daniel Maximilian
Dir. Media Rel.:.. Rene Picasso
A&R:.....Tonya Bardot
*Labels: (Owned)* Bacchus, Big Butt, Diablito

**Bad Boy Entertainment**
1440 Broadway, 16th Fl., New York, NY 10018, (212) 381-1540, Fax: (212) 381-1599, E-Mail: badboy@badboyonline.com, Web Site: www.badboyonline.com
Founder/CEO:
.....Sean "Diddy" Combs
Pres.:.....Lewis Tucker
EVP/A&R:.....Harve Pierre
VP Mktg.:.... Jam Eel Spencer
*Labels: (Owned)* Bad Boy Latino
*US Reps.:* WEA Corp.

**Bal & Bal Music Publishing Co. / Bal Records**
PO Box 369, La Canada, CA 91012-0369, (818) 548-1116, Fax: (818) 548-1116, E-Mail: balmusic@pacbell.net
Pres./Co-Owner:.. Adrian P. Bal
Co-Owner/Sec./Treas.:
.....Berdella M. Bal
*Labels: (Owned)* Bal Records

**Balboa Records Co. (Div. of Discos Musart S. A. de C. V.)**
10900 Washington Blvd., Culver City, CA 90232, (310) 204-3792, Fax: (310) 204-0886, E-Mail: info@balboarecords.com, Web Site: www.balboarecords.com
Pres.:.....Valentin Velasco
VP Opns./Promo.:.. Frank White
VP Sales-E. Coast:
.....Alvaro Mendez
Comptroller:. Fernando Sanchez
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Bandha Records**
110 Greene St., Ste. 404, New York, NY 10012, (212) 680-1411, E-Mail: brian@bandharecords.com
Contact:.....Brian Malouf
Contact:.....Michael Iurato
**Branches:**
Bandha Records, 3887 Carpenter Ave., Studio City, CA, 91604, Web Site: www.bandharecords.com.
*US Reps.:* RED Distribution

**Bandit Records**
635 West Iris Dr., Nashville, TN 37204, (615) 242-1234, Fax: (615) 242-2134, E-Mail: eshriver@banditrecords.com
Pres.:.....Evelyn Shriver
EVP:.....Susan Nadler
*Labels: (Owned)* B N A
*US Reps.:* Welk Music Group

**Banner Records**
PO Box 10440, Hamilton Square, NJ 08650, (609) 426-0324, Fax: (609) 426-0382, E-Mail: jlello@optonline.net, Web Site: www.bannerrecords.com
Pres./CEO:. John Anthony Lello
Dir. Int'l Promo.: Michael Bradley
Dir. Sales/Mktg.:
.....Edward Sherman
Dir. Canada Promo.:
.....Gary Ashthorpe
Opns. Mgr. Canada:Dean Malton
Exec. Rep.:..... Tia Christy
*Labels: (Owned)* Banner
*US Reps.:* Harvest Media Group

**Bar None Records**
PO Box 1704, Hoboken, NJ 07030, (201) 770-9090, Fax: (201) 770-9920, E-Mail: info@bar-none.com, Web Site: www.bar-none.com
Owner/A&R Contact:
.....Glenn Morrow
Mktg.:.....Mark Lipsitz
Radio/Press:... Rob Curkirman
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Barak Records**
15565 Northland Dr., Ste. 101 W., Southfield, MI 48075-5307, (248) 552-9242, Fax: (248) 552-8849, E-Mail: barak@barakrecords.com, Web Site: www.barakentertainment.com
CEO:.....R.J. Rice
*US Reps.:* Innovative Distribution Network (IDN)

**Bardic Records**
26 Broad St., 2nd Fl., Red Bank, NJ 07701, (732) 270-6971, Fax: (732) 270-5239, E-Mail: cazzydog@aol.com, Web Site: www.cazzydog.com
MD:.....Nikki Ponti Williams
Col.:.....Jack Ponti
Chief Exec.:..... Akbar Shamji
Sr. Dir. of Creative:. Mike Shipley
Sr. Dir. Opns.:
.....Matthew Beckerman
Sr. Dir. Sales/Mktg.:
.....Rich Weinman
Sr. Dir. Artist Devel./A&R:
.....Dustin Goldfarb

**Barking Dog Records**
1726 S. 10th St., Fargo, ND 58201, (888) 298-0009, E-Mail: coates@barkingdogrecords.com, Web Site: www.barkingdogrecords.com
Owners:.. Mike & Linda Coates

**Barrio Records**
PO Box 230801, Boston, MA 02123-0801, (617) 228-6863, Fax: (208) 979-9252, E-Mail: info@barriorecords.com, Web Site: www.barriorecords.com

**Barsuk Records**
655 S. Orcas St., Ste. 110, Seattle, WA 98108, (206) 322-7785, E-Mail: barsuk@barsuk.com, Web Site: www.barsuk.com
Pres.:.....Josh Rosenfeld
*US Reps.:* Alternative Distribution Alliance (ADA), Carrot Top Records / CTD Ltd., Choke, Inc., Revolver USA Distribution, WEA Corp.
*Int'l Reps.:* Stomp P/L (Australia), Ixthuluh (Austria), Outside Music, Inc. (Canada), Indigo Musik Produktion / Vertrieb GmbH (Germany), Self Distribuzione SpA (Italy), Discmedi (Spain), Border Music (Sweden), RecRec Medien AG (Switzerland)

**Basement Records**
PO Box 511, La Habra, CA 90633-0511, (562) 458-9338, E-Mail: info@basementrecords.net, Web Site: www.basementrecords.net
Boss:.....Chuck Dietrich
*US Reps.:* Harvest Media Group

**Basin Street Records**
4130 Canal St., Ste. C, New Orleans, LA 70119, (504) 483-0002, (888) 452-2746, Fax: (504) 483-7877, E-Mail: info@basinstreetrecords.com, Web Site: www.basinstreetrecords.com
Pres.:.....Mark Samuels
VP:.....Will Samuels
Art Dir.:.....Hal Braden
Booking/Promo.:. Alyssa Wilcox
*US Reps.:* AEC One Stop Group, City Hall Records, NorthCountry Distributors, Select-O-Hits, Inc.

**Bass Walk, Inc.**
301 W. Rivo Alto Dr., Miami Beach, FL 33139, (305) 673-9864, Fax: (305) 673-9865, E-Mail: tobyholguin@basswalk.com, Web Site: www.basswalk.com
Pres.:.....Toby Holguin

**Batish Records**
1310 Mission St., Santa Cruz, CA 95060, (831) 423-1699, Fax: (831) 423-5172, E-Mail: info@batish.com, Web Site: www.batish.com
Chrmn.:.....S.D. Batish
Pres.:.....Ashwin Batish
GM:.....Ravi Batish

**Be Mo Easy Music**
2317 Turtle Point, Raleigh, NC 27604, (919) 413-7401, E-Mail: ommcallop@nc.rr.com
Mktg.:.....Omar McCallop

**Beach Street Records**
5200 Old Harding Rd., Franklin, TN 37064, (615) 799-2229, Fax: (615) 799-9312, Web Site: www.beachstreetrecords.com
Pres.:.....Mark Miller
VP:.....Frank Miller
A&R Admin.:.....Jenna Roher

**Bearsville Records**
RT 212 & Wittenberg Rd., Bearsville, NY 12409, (845) 679-7303, Fax: (845) 679-5731, E-Mail: claidlaw@bearsvillestudios.com, Web Site: www.bearsvillestudios.com
Owner/Pres.:.. Sally Grossman
Bus. Aff.:..... Michael Word

**Beat Street Records**
494 Fulton St., Brooklyn, NY 11201, (718) 624-6400, Fax: (718) 624-7468, Web Site: www.beatstreet.com
Co-Owner:..... Tracy Green
Co-Owner/Accessories Buyer:
.....Ricky Jemal
Co-Owner/Videos Buyer:
.....Fred Jemal
CD Buyer:..... Tracy Green
Vinyl Buyer:..... DJ Lulcha

**Beatmart Recordings**
PO Box 682125, Franklin, TN 37068-2125, (615) 790-7782, (615) 306-1066, E-Mail: info@beatmart.com, Web Site: www.beatmart.com
CEO:.....Todd Collins
Pres./GM:..... Troy Collins
Sales/Mktg.:..... Daniel Brake

**Bee Harris Productions Ltd.**
79 Putnam St., Mount Vernon, NY 10550, (800) 811-2240, Fax: (800) 988-3939, E-Mail: beeharris1@aol.com, Web Site: www.beeharris.com
Pres.:.....Richie Bee
VP:.....Robert Bruzio
A&R:.....Frank Trotta
*Labels: (Owned)* Leaps & Bounds Music

**The Beggars Group**
625 Broadway, 12th Fl., New York, NY 10012, (212) 995-5582, Fax: (212) 995-5583, E-Mail: banquet@beggars.com, Web Site: www.beggars.com/us
CEO:.....Lesley Bleakley
VP U.S. Opns.:.. Jim Heffernan
VP Sales/Mktg.:.. Matt Harmon
VP Publicity:..... Lisa Gottheil
VP New Media:..... Dick Huey
Nat'l Dir. Retail:.. Euvin Weeber
Nat'l Sales Dir.:.. Rusty Clarke
Dir. Radio Promo.:Jenn Lanchart
A&R:..... Miwa Okamura
*Labels: (Owned)* Matador, *(Distributed)* Beggars Banquet, 4AD, Mantra, Mo'wax, Too Pure, Wiija, XI Recordings
*US Reps.:* Alternative Distribution Alliance (ADA)

**Begui Records**
446 SW 89th Ave., Miami, FL 33174, (305) 221-6845, E-Mail: chiapiano@aol.com, Web Site: www.chiapiano.com
Pres.:.....Henry Chia
VP/GM:..... Diana Beguiristain
Sales/Mktg. Dir.: Martha Pedroso
**Branches:**
Begui Records, 310 Eastcote Dr., Atlanta, GA, 30350, (770) 804-0414, Fax: (770) 804-0244, Web Site: www.chiapiano.com.

**Believe Productions**
2821 S. Parker Rd., Ste. 505, Aurora, CO 80014, (303) 283-6700, Fax: (303) 283-6721, E-Mail: home@believeproductions.com, Web Site: www.believeproductions.com
COO:..... David Hammon
*Labels: (Owned)* Believe

**Bellamy Bros. Partners**
13917 Restless Ln., Dade City, FL 33525, (352) 588-3628, Fax: (352) 588-3322, E-Mail: blmymusic@aol.com, Web Site: www.bellamybrothers.com
Pres.:..... David Bellamy
VP:.....Howard Bellamy
Sec./Treasurer: Frances Bellamy
PA:.....Susan Bellamy
*Labels: (Owned)* Bellamy Bros.

**Belmont Records (Div. of John Penny Enterprises, Inc.)**
484 Lexington St., Waltham, MA 02452, (781) 891-7800, Fax: (781) 893-1771, E-Mail: jpennycw@rcn.com
Pres./A&R/Mktg.:... John Penny
Sec./Promo./Publicity:
.....Nancy Penny

**Bembe Records**
3701 Briceland Rd., Redway, CA 95560-1730, (707) 923-7262, (707) 445-4338, Fax: (707) 923-1176, E-Mail: bembe@bembe.com, Web Site: www.bembe.com
Pres.: . . . . . Jimmy Durchslag
EVP: . . . . . David Penalosa
*US Reps.:* City Hall Records

**Benchmark Recordings, Inc. (Div. of Bruco Music)**
21390 Rambla Vista, Malibu, CA 90265, (818) 763-9151, Fax: (818) 763-5646, E-Mail: hitowerpr@aol.com
Pres.: . . . . . William A. Coben
CEO: . . . . . Denny Bruce
*US Reps.:* Harvest Media Group

**Bieler Bros. Records, Inc.**
4100 N. Powerline Rd., Ste. U-5, Pompano Beach, FL 33073, (954) 979-4781, Fax: (954) 979-9709, E-Mail: abieler@bielerbros.com, Web Site: www.bielerbros.com
Mgr.: . . . . . Aaron Bieler
Mgr.: . . . . . Jason Bieler

**Big Bender Records**
1151 Eagle Dr., Ste. 324, Loveland, CO 80537-8030, (970) 613-8879, Fax: (775) 256-2501, E-Mail: bb@bigbender.net, Web Site: www.bigbender.net

**Big Fish Productions, Inc.**
PO Box 782, Bronx, NY 10462-782, (212) 860-3639, Fax: (212) 860-3639, E-Mail: jcarter@bigfishproductionsinc.com, Web Site: www.bigfishproductionsinc.com
CEO/GM: . . . . . James Carter

**Big Heavy World**
PO Box 428, Burlington, VT 05402-0428, (802) 865-1140, E-Mail: redshift@bigheavyworld.net, Web Site: www.bigheavyworld.com
Contact: . . . . . James Lockridge
*Labels: (Owned)* Big Heavy World

**Big Idea Productions**
230 Franklin Rd., Franklin, TN 37064, (615) 224-2200, Fax: (615) 224-2250, E-Mail: info@bigidea.com, Web Site: www.bigidea.com
COO: . . . . . Terry Pefanis
VP Mktg.: . . . . . Greg Fritz
VP Publishing/Licensing: . . . . . Bob Starnes
*US Reps.:* Word Distribution

**Big Lizard Records**
PO Box 72546, Las Vegas, NV 89170-2546, (702) 895-9164, E-Mail: info@biglizardrecords.com, Web Site: www.biglizardrecords.com
Pres./A&R: . . . . . Ryan Kinder

**Big Management And Entertainment II, Inc. (Div. of Big Management Ltd.)**
160 Fifth Ave., Ste. 630, New York, NY 10010, (212) 242-8822, Fax: (212) 242-6150, Web Site: www.bigmgmt.com
Contact: . . . . . Gary Salzman
Contact: . . . . . Joe Koppie

**Big Oomp Records**
1079 Martin Luther King Jr. Dr. NW, Ste. 2, Atlanta, GA 30314, (404) 758-4210, Fax: (404) 758-4288, E-Mail: nakia@bigoomprecords.com, Web Site: www.bigoomprecords.com
Pres./CEO: . . . . . Big Oomp
*US Reps.:* Southern Music Distribution

**Big Pop**
PO Box 43617, Philadelphia, PA 19106, (215) 551-3191, Fax: (215) 467-2048, E-Mail: bigpop1@aol.com, Web Site: www.bigpop.com
Pres.: . . . . . Rick Winward
Promo. Coord.: . . . . Jason Varga

**Big Sleep Records**
PO Box 110066, Nutley, NJ 07110, E-Mail: info@bigsleeprecords.com, Web Site: www.bigsleeprecords.com
Contact: . . . . . Thom Soriano

**Big Truck Records**
17732 Highland Rd., Ste. G-102, Baton Rouge, LA 70810, Web Site: www.bigtruckrecords.com
Pres./CEO: . . . . . Mystikal

**Big Wheel Recreation**
3607 Seneca Ave., Los Angeles, CA 90039, E-Mail: mail@bigwheelrec.com, Web Site: www.bigwheelrec.com
Pres.: . . . . . Rama Mayo

**Big3 Entertainment**
6090 Central Ave., St. Petersburg, FL 33707, (727) 343-1840, Fax: (727) 384-5195, E-Mail: info@big3entertainment.com, Web Site: www.big3entertainment.com
Chrmn./CEO: . William Edwards
Pres.: . . . . . Maryann Pascal
GM: . . . . . David Leach
EVP: . . . . . Thomas Gribbin
SVP/Prodn. Nashville Opns.: . . . . . Will Byrd
VP Prodn./Chief Engineer: . . . . . Jim "Pinky" Beeman
Producer: . . . . . Mario Winans
Nat'l Promo. Dir.: Anthony Iovino
Promo. Dir. Midwest: Beau Siegel
*US Reps.:* EMI Music Marketing (EMM)

**Billy Bob's Texas**
2520 Rodeo Plz., Fort Worth, TX 76106, (817) 624-7117, Fax: (817) 626-2340, E-Mail: pam@billybobstexas.com, Web Site: www.billybobstexas.com
Mktg. Dir.: . . . . . Pam Minick
*Labels: (Owned)* Live at Billy Bob's Texas

**Birdman Recording Group, Inc.**
PO Box 50777, Los Angeles, CA 90050, (323) 259-1529, E-Mail: info@birdmanrecords.com, Web Site: www.birdmanrecords.com
Pres.-BRGI: . . David Katznelson
GM-BRGI/Label Mgr.-Sepia Tone: . . . . . Larry Hardy
*Labels: (Owned)* BRG, Birdman, Howling, M80, Sepia Tone, Tariff, Tornado
*US Reps.:* Caroline Distribution, Revolver USA Distribution

**Bitter End Records**
147 Bleecker St., New York, NY 10012, (212) 673-7030, E-Mail: info@bitterend.com, Web Site: www.bitterendrecords.com
Pres.: . . . . . Paul Colby
VP A&R: . . . . . Ken Gorka
VP Bus. Aff.: . . . . . Paul Rizzo

**Bizarre / Planet Records**
740 N. La Brea Ave., 2nd Fl., Los Angeles, CA 90038, (323) 935-4444, Fax: (323) 936-6354
Pres.: . . . . . Herb Cohen
VP A&R: . . . . . Robert Duffey
Nat'l Promo. Dir.: . . . Vic McLean
*Labels: (Distributed)* Big Piano Music (BPM)

**Black Diamond Records (Div. of IHP Media Group)**
1801 Jefferson St., Oakland, CA 94612, (510) 848-8419, Fax: (510) 540-0497, E-Mail: blkdiamondrec@aol.com, Web Site: www.blackdiamondrecords.future/register.com
CEO: . . . . . Jeri J. Bobelli
Sr. A&R Dir./Vice Chrmn.: . . . . . Prentiss Woods
Talent Coord.: . . . . Jean Woods
Mktg.: . . . . . Diane Willy
*Labels: (Owned)* Pretty Peach
*US Reps.:* Urban Life Distribution

**Black Patch Records**
1009 16th Ave. S., Nashville, TN 37212, (615) 291-5007, Fax: (615) 327-9027, Web Site: www.blackpatchrecords.com
Chrmn./CEO: . . . . Johnny Slate
Pres.: . . . . . Dick Beacham

**Black Rain Records**
1976 Flatbush Ave., Brooklyn, NY 11234, (718) 252-4560, Fax: (718) 252-3550, E-Mail: blackrainrecords@aol.com, Web Site: www.blackrainrecords.com
Mktg./Promo.: . . . Susan McKee
*US Reps.:* AEC One Stop Group

**Black Rose Productions, Inc.**
409 Rte. 112, Port Jefferson Station, NY 11776, (631) 928-0660, (631) 367-8544, Fax: (973) 575-2749, E-Mail: titobatista@blackroseproductions.com, Web Site: www.blackroseproductions.com
Pres.: . . . . . Tito Batista
A&R: . . . . . Daniel Oliverio
A&R: . . . . . Thomas Anderer

**Black Shadow Records, Inc.**
2111 NW 139th St., Ste. 14, Opa Locka, FL 33054, (305) 681-6195, Fax: (305) 681-5389, E-Mail: info@blackshadowrecords.com, Web Site: www.blackshadowrecords.com, www.troytonrami.com
Pres.: . . . . . Troyton Rami
Asst. Dir.: . . . . . Jean Geffrey
Dir. Mktg./Promo.: . . . . . Robert Robinson

**Blackberry Records (Div. of Malaco Records)**
209 Apache Dr., McComb, MS 39648, (601) 684-0117, Fax: (601) 684-0148, E-Mail: blackberry@telepak.net, Web Site: www.blackberryrecords.com
Pres.: . . . . . Doug Williams
VP: . . . . . Henry Green
Booking Agent/Road Mgr.: . . . . . Walter Tackett

**Blackbird Recording Co.**
185 Franklin St., Sixth Fl., New York, NY 10013, (212) 226-5379, Fax: (212) 226-3913, E-Mail: info@blackbirdusa.com, Web Site: www.blackbirdusa.com
Pres.: . . . . . William Lehman
A&R: . . . . . Cathy Burke

**Blackground Entertainment**
155 W. 19th St., 2nd. Fl., New York, NY 10011, (646) 638-2585, Fax: (646) 638-2595, Web Site: www.blackground.com
Pres./CEO: . . . Barry Hankerson
GM: . . . . . Howard Geiger
*Labels: (Distributed)* TrakStarz
*US Reps.:* Universal Music & Video Distribution

**Blackheart Records**
636 Broadway, Ste. 1210, New York, NY 10012, (212) 353-9600, Fax: (212) 353-8300, E-Mail: bhrecords@aol.com, Web Site: www.blackheart.com, www.joanjett.com, www.lagunatunes.com
Pres.: . . . . . Kenny Laguna
VP Promo.: . . . . . Julie Rader
Mgr.: . . . . . Elliot Saltzman
*Labels: (Distributed)* Irma, Sound Evolution
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Blackjuice Records / MEI Studios**
37 & First Ave., St. Thomas, VI 00801, (340) 777-3234, E-Mail: blackjuice@viaccess.net, Web Site: www.blackjuicerecords.com

**Blind Pig Records (Div. of Whole Hog, Inc.)**
PO Box 2344, San Francisco, CA 94126, (415) 550-6484, Fax: (415) 550-6485, E-Mail: piggies@blindpigrecords.com, Web Site: www.blindpigrecords.com
Pres./A&R: . Edward Chmelewski
Pub. Dir.: . . . . . Debra Regur
Radio Promo. Dir.: . . Luke Welsh

**Branches:**
Blind Pig Records, PO Box 18461, Chicago, IL, 60618, (773) 772-0043, Fax: (773) 772-2115, E-Mail: info@wholehoginc.com, Web Site: www.blindpigrecords.com, Co-Owner: Jerry Del Giudice; Retail Rel. Mgr./Radio Promo.: Luke Welsh; Label Mgr.: Jim Netter.
*Labels: (Owned)* Blind Pig, *(Distributed)* Blue Chicago, Blue Rock It, Redwing Music
*US Reps.:* Ryko Distribution
*Int'l Reps.:* Parsifal (Belgium), Stony Plain Recording Co. Ltd. (Canada), Classic Music Distribution (Czech Republic), Fenn Music Service (Germany), A & N Records (Greece), IRD (International Record Distribution) S.p.A (Italy), Music & Words BV (Netherlands), Megamusica (Portugal), Karonte o Nuba Records Sil. (Spain)

**Blix Street Records / Gifthorse Records**
4704 35th St. NW, Gig Harbor, WA 98335, (253) 851-5810, Fax: (253) 851-8210, E-Mail: blixstreet@aol.com, Web Site: www.blixstreet.com
Owner: . . . . . Bill Straw
*Int'l Reps.:* Ryko Distribution

**Bloodshot Records (Div. of Bloodshot Ltd.)**
3039 W. Irving Park Rd., Chicago, IL 60618, (773) 604-5300, Fax: (773) 604-5019, E-Mail: bshq@bloodshotrecords.com, Web Site: www.bloodshotrecords.com
Co-Owner: . . . . . Rob Miller
Co-Owner/Licensing: . . . . . Nan Warshaw
Mktg.: . . . . . Steve Dube
Radio Promo.: . . . Thais Fletcher
Publicity: . . . . . Angie Mead
Retail Promo.: . . Scott Schaeffer
*Labels: (Owned)* Bloodhsot Revival, *(Distributed)* Boondoggle
*US Reps.:* Ryko Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Blue Canyon Productions**
PO Box 6622, Santa Fe, NM 87502, (505) 989-9298, Web Site: www.bluecanyonproductions.com
Pres.: . . . . . Jim Terr

**Blue Cave Entertainment Group, LLC**
PO Box 3283, Burbank, CA 91508-3283, (818) 843-6778, Fax: (818) 841-1787, E-Mail: info@bceg.net, Web Site: www.bceg.net
Mgr.: . . . . . Eric Fowler
Mgr.: . . . . . Scott LeDuke

**Blue Dog Publishing & Records**
PO Box 3437, St. Louis, MO 63143, (314) 646-0191, Fax: (314) 646-8005, Web Site: www.bluedogpublishing.com
Pres.: . . . . . James Pedigo
A&R: . . . . . Matt Davis

**Blue Gem Records**
PO Box 29550, Hollywood, CA 90029, (323) 664-7765, Fax: (323) 664-7765, E-Mail: pmarti3636@aol.com, Web Site: www.vaammusic.com
Pres.: . . . . . Pete Martin
*Labels: (Distributed)* Hi-Lite

**Blue Hat Records**
17060 Central Pk., Lebanon, TN 37090, (615) 443-2112, Fax: (615) 443-3140, Web Site: www.bluehatrecords.com
Co-Owner: . . . . Charlie Daniels
Pres./CEO/Co-Owner: . . . . . David Corlew
Asst. To Corlew: Angela Wheeler
Dir. Finance: . . . Carolyn Corlew
Publicist: . . . . . Paula Szeigis
Touring: . . . . . Bebe Evans

**Blue Magic Productions**
10504 SW 132nd Ct., Miami, FL 33186, (305) 383-1728, Fax: (305) 387-6421, E-Mail: bluemagic@bellsouth.com, Web Site: www.bmprod.com
Pres.: . . . . . Luis Alva
VP: . . . . . Antonieta M.
Exec. Mgr.: . . . . . Cynthia L.
Publishing Mgr.: . . . . Katy Muro

**Blue Rock'It Records**
1375 Road B, Redwood Valley, CA 95470, (707) 485-8308, Fax: (707) 485-8308, E-Mail: pkford@pacific.net, Web Site: www.bluerockit.com
Owner: . . . . . Patrick Ford
*Labels: (Owned)* Blue Rock It

**Blue Wave Records (Div. of Blue Wave Productions)**
3221 Perryville Rd., Baldwinsville, NY 13027, (315) 638-4286, Fax: (315) 635-4757, E-Mail: bluewave@localnet.com, Web Site: www.bluewaverecords.com
Pres.: . . . . . Greg Spencer
VP: . . . . . Sue Spencer
*Labels: (Owned)* Horizon
*US Reps.:* Burnside Distribution Corp. (BDC), Select-O-Hits, Inc.

**Blue Worm Records**
PO Box 581756, Minneapolis, MN 55458-1756, E-Mail: info@blueworm records.com, Web Site: www.blueworm records.com
A&R/Booking: . . . Brett Johnson

**Bluechip Records**
PO Box 2022, New York, NY 10013, (914) 709-9221, Fax: (914) 376-1327, Web Site: www.bluechiprecords.com
CEO: . . . . . Mark Finkelstein
CFO: . . . . . Mark Bluzer
Pres.: . . . . . Bari Gossman
VP: . . . . . Diane Cheadle
Opns. Mgr.: . . . . . Jimmy Smith

**Bluegrass & Cadillacs Record & Publishing Corp.**
PO Box 1875, Denver, CO 80201, (303) 889-5718, (800) 675-3259, Fax: (303) 889-5718, E-Mail: bluegrassandcadillacs@budweiser.com, Web Site: www.firms.findlaw.com/bluegrassandcaddys
CEO/Chrmn.: . Dr. Clifford G. Fleetwood, PHD

**BluEsoterica Productions**
3516 Holmes St., Kansas City, MO 64109-2339, (816) 931-0383, Fax: (816) 931-0383, E-Mail: bluesoterica@aol.com, Web Site: www.bluesoterica.com
Owner/Prod.: . . . . . Jim O'Neal

**Body Head Entertainment**
2335 Klinger St., Pensacola, FL 32514, (850) 479-2918, Fax: (850) 479-2986, E-Mail: info@bodyhead.com, Web Site: www.bodyhead.com
Pres./CEO: . . . . . Roy Jones, Jr.
GM: . . . . . Chaunty Johnson

**Bogus Records**
PO Box 42385, Pittsburgh, PA 15203, (412) 381-9200, Fax: (412) 697-0577, E-Mail: carl@bogusrecords.com, Web Site: www.bogusrecords.com
A&R Contact: . Carl Grefenstette

**Bolero Records**
18653 Ventura Blvd., Ste. 314, Tarzana, CA 91356, (818) 888-1059, Fax: (818) 884-0395, E-Mail: info@bolero-records.com, Web Site: www.bolero-records.com
CEO: . . . . . Armik Dashchi
GM: . . . . . Annette Dashchi
*US Reps.:* Navarre Corp.

**Bomb Hip-Hop**
4104 24th St., Ste. 105, San Francisco, CA 94114, (415) 821-7965, Fax: (415) 826-9479, E-Mail: usa@bombhiphop.com, Web Site: www.bombhiphop.com
Pres.: . . . . . David Paul
*Labels: (Owned)* Bomb Hip-Hop

**Bomp!**
PO Box 7112, Burbank, CA 91510, (818) 729-9096, Fax: (818) 729-9235, E-Mail: promo@bomprecords.com, Web Site: www.bomp.com
Contact: . . . . . Patrick Boissel
Contact: . . . . . Suzy Shaw
Contact: . . . . . Josh Latham
*Labels: (Owned)* Alive/Total Energy, *(Distributed)* Bomp/Voxx

**Boosweet Records**
PO Box 451594, Los Angeles, CA 90045, (310) 613-3535, Fax: (909) 877-9199, Web Site: www.boosweet.com
CEO/Pres.: . . . . . Vernon Neilly

**Bop City Records (Div. of DH1 Studios)**
8730 Sunset Blvd., 6th Fl. W.,

West Hollywood, CA 90069, (310) 858-4447, Fax: (310) 858-4448, E-Mail: bosgood@dh1.tv, Web Site: www.bopcity.com
Partner: . . . . . Elliot Scheiner
Partner: . . . . . Al Schmitt
Partner: . . . . . Ed Cherney
Publicist: . . . . . Craig Malone
*Labels: (Owned)* Doc Hollywood

**Boss Entertainment**
224 W. 30th St., Ste. 1401, New York, NY 10001, (212) 967-4555, Fax: (212) 967-4553, E-Mail: stephen.mcvea@bossentertainment.net, Web Site: www.bossentertainment.net
Partner: . . . . . Stephen McVea
*US Reps.:* Fontana Distribution

**Boston Skyline Records / Music**
73 Hemenway St., Ste. 508, Boston, MA 02115, (617) 536-5464, Fax: (617) 266-1575, E-Mail: bosskyline@aol.com, Web Site: www.bostonskylinerecords.com
Owner: . . . . . Wayne Wadhams
Engineering/Mastering Dir.: . . . . . John Servies
*Int'l Reps.:* Chi-Lin Music International, Inc. (Taiwan)

**Boxholder Records**
PO Box 779, Woodstock, VT 05091, (802) 457-8150, Fax: (802) 457-4254, E-Mail: boxholdr@aol.com
Pres.: . . . . . Lou Kannenstine
*Int'l Reps.:* Verge Music Distribution (Canada)

**Boyd Records & Publishing**
PO Box 226, Cincinnati, OH 45201, (513) 230-7084, Fax: (513) 729-0269, E-Mail: boydrec@choice.net, Web Site: www.boydrec.com, www.boydfilms.com, www.keepitrealshow.com, www.2worldsoneheart.com
Owner/CEO: Robert D. Boyd, Jr.
Promo.: . . . . . Steve Brown
*Labels: (Owned)* Slim Goody

**Bradley Brothers Records**
PO Box 1515, Simi Valley, CA 93062, (805) 522-6045, Fax: (805) 522-8239, E-Mail: donbradley@countryclassics.com, Web Site: www.countryclassics.com
Owner: . . . . . Don Bradley
VP: . . . . . Hal Bradley
Nat'l Promos.: . . . . . Debbie Lee
*Labels: (Owned)* Bradley Bros., Cobra Country, EZ Stores, Tex Mex

**Brainticket Records**
PO Box 122048, Arlington, TX 76012, (817) 274-2332, E-Mail: info@brainticket.com, Web Site: www.brainticket.com
A&R/Owner: . . . . . John Perez
*Labels: (Owned)* Liquid Sound

**Brandywine Productions**
PO Box 413, Durham, NH 03824, (603) 749-2811
VP: . . . . . Richard Shaw

**Brassland**
PO Box 76, Prince St. Sta., New York, NY 10012, E-Mail: glenn@brassland.org, Web Site: www.brassland.org
Co-Founder: . . . Aaron Dessner
Co-Founder: . . . . Bryce Dessner
*US Reps.:* Caroline Distribution, Southern Records

**Bravo Records, Inc.**
4031 Gulf St., Houston, TX 77087, (713) 644-3795, Fax: (713) 644-3893, E-Mail: charlie@tjsbravo.com, Web Site: www.tjsbravo.com
Pres.: . . . . . Charlie Tijerina
Mktg. Dir.: . . Jesse A. Rodriguez
*Labels: (Owned)* Bravo

**Breakbeat Science**
181 Orchard St., New York, NY 10002, (212) 995-2592, Fax: (212) 378-9528, E-Mail: sean@breakbeatscience.com, Web Site: www.breakbeatscience.com
Store/Label Mgr.: . . Sean Shuter
*Int'l Reps.:* KOCH Entertainment (Canada)

**Briarmeade Records (Div. of Sea Cruise Productions, Inc.)**
PO Box 1875, Gretna, LA 70054-1875, (504) 392-4615, Fax: (504) 392-4512, E-Mail: kenkeene@aol.com, Web Site: www.frankieford.com
CEO/VP: . . . . . Frankie Ford
*Labels: (Owned)* Burlap, Keeta, Sonor

**Brick Records**
PO Box 281, Boston, MA 02117, (888) 513-3998, Web Site: www.brickrecords.com

**Bridge Records, Inc.**
200 Clinton Ave., New Rochelle, NY 10801, (914) 654-9270, Fax: (914) 636-1383, E-Mail: bridgerec@aol.com, Web Site: www.bridgerecords.com
Pres.: . . . . . David Starobin
VP: . . . . . Robert Starobin
MD: . . . . . Becky Starobin
Graphic Design: Alexis Napoliello
Shipping: . . . . . Ashley Arrington
*US Reps.:* Albany Music Distributors, Inc.
*Int'l Reps.:* Abeille Musique (France), Codaex Nederland (Netherlands), Diverdi S.L. (Spain)

**Broadbeach Records**
3465 Encinal Canyon Rd., Malibu, CA 90265, (310) 457-4405, E-Mail: randy@nauert.com, Web Site: www.nauert.com
Pres.: . . . . . Randy Nauert
*Labels: (Owned)* Peaceable, *(Distributed)* Great Northern Arts

**Broken Bow Records**
209 10th Ave. S., Ste. 230, Nashville, TN 37203, (615) 244-8600, Fax: (615) 244-3700, E-Mail: info@brokenbowrecords.com, Web Site: www.brokenbowrecords.com
Pres./CEO: . . . . . Benny Brown
GM: . . . . . Brad Howell
SVP Mktg.: . . . . . Jim Yerger
SVP Legal/Financial Affs.: . . . . . Paul Brown
VP A&R: . . . . . Larry Shell
VP Promo.: . . Jonathan M. Loba
Co-Dir. Nat'l Promo.: Lee Adams
Co-Dir. Nat'l Promo.: . . . . . Shelley Hargis
Dir. W. Coast Promo.: Layna Bunt
Dir. S.E. Promo.: . . JoJamie Hahr
Dir. Publicity: . . Summer Harman
A&R/Promo. Coord.: . . . . . Tina Crawford
*US Reps.:* RED Distribution

**Broken Rekids**
PO Box 460402, San Francisco, CA 94146-0402, (415) 552-4757, E-Mail: jay@brokenrekids.com, Web Site: www.brokenrekids.com
A&R: . . . . . Jay

**Bronco Records, Inc.**
PO Box 366932, San Juan, PR 00936-6932, (787) 250-8108, Fax: (787) 767-6499, E-Mail: broncore@broncorecordsinc.com, Web Site: www.broncorecordsinc.com
Pres.: . . . . . Bobby Valentin
Mktg./Sales/Promo./Publ.: . . . . . Oria Valentin

**Brownstone Records**
401 Fifth Ave., New York, NY 10016, (917) 404-0004, Fax: (973) 230-0264, E-Mail: brownstonerecords@juno.com, Web Site: brownstonerecords.tripod.com
CEO/Chrmn.: Merill Brownstone
Pres./CFO: . . . . . Kenneth Borris
SVP: . . . . . Melvin Cole
EVP: . . . . . Serria Ralph
VP: . . . . . Judith Pinkas
CEO/COO: . . . . . Ashley Blue
GM: . . . . . Adam Lake
Coord.: . . . . . Tara Hamilton
Promo.: . . . . . Craig Miltons
Promo.: . . . . . April Sanford
Sales: . . . . . Donald Romano
Sales: . . . . . Cindy Swan
A&R: . . . . . Peter Kinnelon
A&R: . . . . . Nia Rhone
Mktg.: . . . . . Briaxn Scripto
Mktg.: . . . . . Richard Hopes
Mktg.: . . . . . Stephanie Green
Creative Services: . Eliva Purple
Creative Services: . . J.D. Miltons
PR: . . . . . Jerry Walker
PR: . . . . . Ann Bazic

**Brunswick Record Corp.**
524 Broadway, New York, NY 10012, (212) 352-1500, Fax: (305) 661-4625, Web Site: www.brunswickrecords.com
Owner: . . . . . Paul Tarnopol
*Labels: (Owned)* M2K Music, Spy Communications
*US Reps.:* KOCH Entertainment Distribution

**Bullseye Blues Records (Div. of Rounder)**
1 Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, E-Mail: info@rounder.com, Web Site: www.rounder.com
Label Mgr.: . . . . . John Cain

**Bullygoat Records**
888 C Eighth Ave., Ste. 555, New York, NY 10019, E-Mail: info@bullygoat.com, Web Site: www.bullygoat.com
Pres.: . . . . . Chad Gray
*US Reps.:* WEA Corp.

**Bungalo Records**
21557 Oxnard St., Ste. 830, Woodland Hills, CA 91367, (818) 710-7740, E-Mail: john.ferguson@bungalorecords.com, Web Site: www.bungalorecords.com
Pres./CEO: . . . . . Paul Ring
SVP A&R: . . . . . John Ferguson
VP Urban Mktg./Bus. Devel.: . . . . . Michael "Heat" Williams
*US Reps.:* Universal Music & Video Distribution

**Burnside Records**
3158 E. Burnside, Portland, OR 97214, (503) 231-8943, Fax: (503) 238-2020, E-Mail: music@burnsiderecords.com, Web Site: www.burnsiderecords.com
Owner/Pres./A&R: . Terry Currier
VP Sales: . . . . . Bill McNally
*Labels: (Owned)* Burnside, Sideburn
*US Reps.:* Burnside Distribution Corp. (BDC)

**Butterfly-Diamante Group**
5582 Mt. View Rd., Nashville, TN 37013-2311, (800) 766-4364, Fax: (800) 659-3899, E-Mail: info@butterflygroup.net, Web Site: www.butterflygroup.net
Pres./COO: . . . . . Ed Clyesdale
*Labels: (Owned)* Butterfly Kids, Christian, Flying Leap, Gospel 1

## C

**CAPP Records (USA) (Div. of CAPP Company)**
PO Box 150871, San Rafael, CA 94915-0871, (415) 457-8617, Fax: (415) 453-6990, Web Site: www.capprecords.com
CEO/Int'l Mgr.: Dominique Toulon
CFO: . . . . . Marc Oshry
Fitness Licensing Mgr.: . . . . . Brian Howe
Pub. Rel./A&R: . . . Michael Oliva
A&R Mgr.: . . . . . Manus Buchart
*Labels: (Owned)* Blue Label, Capp Records, Risque Recordings

**CBGB Records Ltd.**
315 Bowery, New York, NY 10003, (212) 253-2269, Fax: (212) 253-2268, E-Mail: info@cbgb.com, Web Site: www.cbgb.com
Pres.: . . . . . Hilly Kristal
GM: . . . . . Michael Mohney
*Labels: (Owned)* CBGB

**CDX**
2603 Westwood Dr., Nashville, TN 37204, (615) 292-0123, Fax: (615) 292-8750, E-Mail: paul@cdxcd.com
Pres.: . . . . . Paul Lovelace
Contact: . . . . . Charlie Douglas

**CE Records**
2721 Baldwinbrook Dr., Montgomery, AL 36116, (334) 286-6264, Fax: (334) 286-6264, E-Mail: cerecords@cerecords.com, Web Site: www.cerecords.com
CEO: . . . . . Anthony Clark

**CJP-NHRecords**
PO Box 393, Lomita, CA 90717, (310) 325-2881, Fax: (310) 325-2881, E-Mail: cjpnh@hotmail.com, Web Site: www.cjp-nhrecords.com
Owner/CEO: . . . . . G. Hornsby

**CMH Records, Inc.**
PO Box 39439, Los Angeles, CA 90039, (323) 663-8073, Fax: (323) 669-1470, E-Mail: mailbox@cmhrecords.com, Web Site: www.cmhrecords.com
Pres.: . . . . . David Haerle
Dir. Bus. Aff.: . . . . . Lisa Reedy
Asst. Dir.: . . . . . Lee Leftridge
*Labels: (Owned)* Bumi, CMH, Dwell, *(Distributed)* Ill Style, Vitamin

**CMI Records**
PO Box 2127, Clifton, NJ 07015, (973) 473-0986, Fax: (973) 473-3211, E-Mail: cmirecords@aol.com, Web Site: www.mattgarbo.com
Pres.: . . . . . Matt Garbo
Mktg./Promo.: . . . Chris Witmyer

**CPC Records**
Pales Matos ER 35, Levittown, PR 00950, (787) 261-6100, (787) 795-9500, Fax: (787) 261-4080, E-Mail: cpcnet@prtc.net, Web Site: www.cpcmusic.com
Pres.: . . . . . Candido Parrilla
Admin.: . . . . . Antonia Serrano

**CRC Jianian Records / CRC Jianian Publishing (Div. of CRC Jianian Cultural Development Co., Ltd.)**
1680 Vine St., Ste. 517, Hollywood, CA 90028, (323) 960-0830, Fax: (323) 960-0840, E-Mail: info@crcjianian.com, Web Site: www.chinarecords.net
Pres.: . . . . . Frank Mayor
COO: . . . . . Peter Jansson
VP Music-Record Label: . . . . . Jackie Subeck
VP Int'l-Record Label: Nana Lee

**C-Side Entertainment**
203 Yoakum Pkwy. #617, Alexandria, VA 22304, (703) 824-8281, Fax: (703) 824-8257, E-Mail: tgobena@csideentertainment.com, Web Site: www.csideentertainment.com
Pres./CEO: . . . Thomas Gobena

**CTR Computer Records (Div. of Mr. Delight, Inc.)**
5626 Chrysler Ave., Baltimore, MD 21207, (410) 542-8688, Fax: (410) 542-8688
Pres.: . . . . . Gary E. Newman
CEO: . . . . . Gary E. Newman, Jr.
GM: . . . . . Terry Newman
Promo.: . . . . . Loretta Watkins

**Cadence Jazz Records Ltd. (Div. of CIMP Ltd.)**
Cadence Bldg., Redwood, NY 13679, (315) 287-2852, Fax: (315) 287-2860, E-Mail: cjr@cadencebuilding.com, Web Site: www.cadencebuilding.com
Producer: . . . . . Robert Rusch
Promo./Publicity: . . . Fred Dallas
*Labels: (Owned)* Creative Improvised Music (CIMP)
*US Reps.:* NorthCountry Distributors
*Int'l Reps.:* NorthCountry Distributors

**Cadet Records**
6130 W. Main St., Burnett, WI 53922, (920) 689-2320, Fax: (920) 689-2613, Web Site: www.wisconsinpolkamusic.com
Owner: . . . . . Don Peachey
*Labels: (Owned)* Polka

**Calman Records America, Inc.**
7863 NW 15th St., Miami, FL 33126, (305) 468-3890, (305) 468-3797, Fax: (305) 468-3892, E-Mail: caimanmusic@aol.com, Web Site: www.caiman.com

**Cajual / Relief Records**
1229 N. North Branch, Ste. 218, Chicago, IL 60622, (312) 642-8008, Fax: (312) 642-8755, E-Mail: info@cajual.com, Web Site: www.cajual.com, www.reliefrecords.com
Dir. Bus. Aff.: . . . . . Jeannette Fernandez
A&R: . . . . . Curtis Jones
*Labels: (Owned)* Cajual, Relief

**Cake Records**
PO Box 1801, Tacoma, WA 98401-1801, (206) 407-3190, Fax: (206) 219-0518, E-Mail: contact@cakerecords.com, Web Site: www.cakerecords.com
Pres.: . . . . . Evan Brubaker
VP Sales/Mktg.: . . . Dave Kurtiak
Publicity Dir.: . . . . . Nicole Jones
Promo. Dir.: . . . Stephanie Deahl
*US Reps.:* RED Distribution

**Calliope Entertainment LLC**
43 Chestnut Woods Rd., Redding, CT 06896, (203) 938-5544, Fax: (203) 938-5533, E-Mail: info@soniadada.com, Web Site: www.soniadada.com
Contact: . . . . . Brayton Fogerty
Contact: . . . . . Michele Tayler
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Caltex Records (Div. of Caltex Trading, Inc.)**
9045-A Eton Ave., Canoga Park, CA 91304, (818) 700-8657, Fax: (818) 700-0285, E-Mail: csrm@caltexrecords.com, mehrdad@caltexrecords.com, Web Site: www.caltexrecords.com
Pres.: . . . . . Mehrdad Pakravan
Mgr./Buyer: Shokoufeh Ardjmand

**Camil Records**
160 Wadsworth Ave., Ste. 201, New York, NY 10033, (917) 822-8625
Pres.: . . . . . Carlos Acosta
VP: . . . . . Arisleidy Taveras

**Canadian American Records / Caprice International Discs**
39 Forney Ave., Lititz, PA 17543, (717) 627-4800, Fax: (717) 627-4800, E-Mail: capricerecords@webtv.net, canadianamerican@webtv.net, Web Site: www.capricerecording.com, www.canadianamericanrecords.com
Owner/CEO: . . . . . Joey Welz
Founder Canadian American: . . . . . Leonard Zimmer
VP/Booking Agent/GM: . . . . . Michael Patrick
VP Artist Devel.: . . . . . Gabriel Maciocia
VP A&R Canadian American: . . . . . Phil Schwartz
VP R&B/Pop Promo.: . Mike Kelly
VP Graphics/History: . . . . . Danny Burden
VP Int'l Licensing: . . . Roger Tari
VP A&R/Webmaster: . . . . . Ken Randisi
Licensing Dir./Sabina for Records: . . . . . Gerry Granahan
Nat'l Promo. Dir.: . Butch Paulson
Agent: . . . . . Rob Friday
*Labels: (Owned)* Bat, Caprice International Discs, LeFevre, Monumental, Sabina - Oldies, *(Distributed)* Amcan, Bold-1, Music City, Palmer, Wedge & Dome

**Candlelight Records USA**
PO Box 707, Plymouth Meeting, PA 19462, (610) 828-8339, Fax: (610) 828-3770, E-Mail: pjm1029@aol.com, Web Site: www.candlelightrecordsusa.com
GM: . . . . . Paula Hogan
Co-Pres.: . . . . . Edward Christie
Co-Pres.: . . . . . Steve Beaty
Contact: . . . . . Steve DePietro
*US Reps.:* Caroline Distribution
*Int'l Reps.:* Plastic Head Records Ltd. (United Kingdom)

**Candy Records / Sweet Tooth Music Publishing Co.**
2716 Springlake Ct., Irving, TX 75060, (972) 790-5172, Fax: (972) 790-5172, E-Mail: kwayne01@aol.com, Web Site: www.cafeshops.com/kennywayne
Owner/GM: . . . . . Kenny Wayne
Office Mgr.: Candy Renee Hagler
Promo. Dept. Mgr.: . . . Joyce Har
Warehouse Mgr.: . . . Ronnie Har
Merch. Mgr.: . . . . . Elvis Hagler

Asst. Merch. Mgr.: Fabian Hagler
Asst. Office Mgr.: . . . Holli Hagler
*US Reps.:* Caroline Distribution

**Cannonball Records**
337 Lake Hazeltine Dr., Chanhassen, MN 55318, (952) 361-6683, Fax: (952) 361-6684, E-Mail: info@Cannonballrecords.com, Web Site: www.cannonballrecords.com

**Cantaloupe Music**
80 Hanson Pl., Ste. 702, Brooklyn, NY 11217, (718) 852-7755, Fax: (718) 852-7732, E-Mail: info@cantaloupemusic.com, Web Site: www.cantaloupemusic.com
Co-Founder: . . . Michael Gordon
Co-Founder: . . . . . David Lang
Co-Founder: . . . . . Julie Wolfe
Label Mgr.:. . . . . Ken Thomson
*US Reps.:* Harmonia Mundi USA

**Canyon Creek Records**
5118 Placid Way Pl., Dallas, TX 75244, (214) 750-0720, Fax: (214) 987-4638, E-Mail: canyoncreekrec@aol.com, Web Site: www.canyoncreekrecords.com
Pres./Prodn.:. . . . . Bart Barton
Mgr.:. . . . . Mike Anthony
Mktg.:. . . . . Pat McKool
Toronto Rep.:. . . . Norma Barnet
*Labels: (Distributed)* Branch Int'l, Lemon Square

**Canyon Records**
3131 W. Clarendon Ave., Phoenix, AZ 85017, (602) 279-5941, Fax: (602) 279-9233, E-Mail: canyon@canyonrecords.com, Web Site: www.canyonrecords.com
Pres.:. . . . . Robert Doyle
VP Int'l Accts.:. . . . Marty Butler
A&R/Prodn.:. . . . Stephen Butler
*Labels: (Owned)* Canyon, *(Distributed)* Bonafi
*US Reps.:* Allegro Corp.

**Canzion Group Producciones**
914 W. Greens Rd., Houston, TX 77067, (281) 873-5080, Fax: (281) 873-5084, E-Mail: sblanchet@canzion.com, Web Site: www.canzion.net
VP Int'l Mktg.:. . Sergio Blanchet

**Capitol Management Group**
1214 16th Ave. S., Nashville, TN 37212-2902, (615) 321-0600, (800) 767-4984, (615) 321-0659, Fax: (615) 321-0182, E-Mail: info@capitolmanagement.com, Web Site: www.capitolmanagement.com
Agent:. . . . . Robert D. Metzgar
Agent: . . . . . Wayne Hall
Agent: . . . . . Rebecca LaBat
*Labels: (Owned)* Platinum Plus

**Capstan Records**
PO Box 211, East Prairie, MO 63845, (573) 649-2211, Fax: (573) 649-2211
Pres.: . . . . . Tommy Loomas
VP/Promo.:. . . . . Joe Silver
A&R: . . . . . Alan Carter
*Labels: (Owned)* Octagon

**Cardinal Records**
7118 Peach Ct., Brentwood, TN 37027, (615) 373-5223, Fax: (615) 661-4538, E-Mail: chuck@chelseamusic.com, Web Site: chelseamusic.com
VP A&R: . . . . . Tony Migliara
Cust. Serv.:. . . . . Ben Sams
*US Reps.:* New Day Christian Distributors, Inc.

**Cargo Music, Inc.**
4901 Morena Blvd., Ste. 906, San Diego, CA 92117-3432, (858) 483-9292, Fax: (858) 483-7414, E-Mail: info@cargomusic.com, Web Site: www.cargomusic.com
Pres.:. . . . . Eric Goodis
Promos./Mktg.:. . . . Josh Barnes
*Labels: (Owned)* Earth Music, Grilled Cheese, Headhunter

**Carnival Music**
24 Music Sq. W., Nashville, TN 37203, (615) 259-0841, Fax: (615) 259-0843, E-Mail: info@carnivalrecording.com, Web Site: www.carnivalrecording.com
Mng. Partner:. . . . . Frank Liddell
Mng. Partner: . . . . . Travis Hill
Publicist: . . . . . Courtney Clay
Booking Agent/Radio Promo.: . . . . . Mark Wilson
*US Reps.:* RED Distribution

**Carrot Top Records / CTD Ltd.**
935 W. Chestnut, Ste. LL15, Chicago, IL 60622, (312) 432-1194, Fax: (312) 432-1351, E-Mail: patrick@carrottoprecords.com, Web Site: www.carrottoprecords.com
Pres./A&R: . . Patrick Monaghan

**Casablanca Records**
745 Fifth Ave., Ste. 800, New York, NY 10150, (212) 471-4007, (212) 699-3900, Fax: (212) 471-4010, Web Site: www.casablanca-music.com
Pres./CEO:. . Thomas D. Mottola
EVP Urban Music: . . . . . Edward L. Woods

**CaSaNoVa ReCoRdS LLC**
20609A Shadyside Way, Germantown, MD 20874, (240) 372-6618, E-Mail: info@casanovarecords.com, Web Site: www.casanovarecords.com
CEO/Founder: . . . . . Ed "Thug Soul" Afonso
COO:. . . . . Jose "JM" Montoya
Pres.:. . . . . John Bond, Jr.
Publicity/A&R: . . . Shara Afonso

**Cash Money Records**
PO Box 6257, Metairie, LA 70009, (504) 835-2676, Fax: (504) 835-3676, Web Site: www.cashmoney-records.com
Co-CEO: Ronald "Slim" Williams
Co-CEO:. Bryan "Baby" Williams
*Labels: (Owned)* Roun'Table Entertainment, Young Money, *(Distributed)* Darkchild
*US Reps.:* Universal Music & Video Distribution

**Casino Records**
881 Ponce De Leon Ave., Atlanta, GA 30306, (404) 876-1201, Fax: (404) 876-1408, E-Mail: casinomusic@mindspring.com, Web Site: www.casinomusic.com
Pres./A&R: . . . . . Clay Harper

**Castle Records (Div. of Tower Music Group)**
United Artists Tower, 50 Music Sq. W., Ste. 201, Nashville, TN 37203, (615) 320-7003, (615) 320-9501, Fax: (615) 320-7006, E-Mail: castlerecords@castlerecords.com, Web Site: www.castlerecords.com
CEO/Pres.:. . . . . Ed Russell
A&R: . . . . . Ben Wright
Publishing/Mktg. Asst.: . . . . . Debbie Wallin
Pres. Gospel Label: . . . . . Sandy Burnette
Record Promo.:. . . Dan Lambert

**Cedille Records (Div. of Chicago Classical Recording Foundation)**
5255 N. Lakewood Ave., Chicago, IL 60640, (773) 989-2515, E-Mail: cedille@cedillerecords.org, Web Site: www.cedillerecords.org
Pres.:. . . . . James Ginsburg
Art Dir.:. . . . . Cynthia Ross
*US Reps.:* Qualiton Imports Ltd.

**Celluloid Records Ltd. (Div. of Cinevu, Inc.)**
580 Broadway, Ste. 1203, New York, NY 10012, (212) 734-1900, Fax: (212) 734-8300, E-Mail: info@celluloid.com, info@cinevu.com, Web Site: www.oelluloid.com, www.cinevu.com
Pres.:. . . . . John Matarazzo
CFO:. . . . . Ed Finley
Mktg.:. . . . . Sean Leslie
Creative Servs.: . . Logan Strand
*Labels: (Owned)* Braziloid, Celluloid, Cinevu, Club Rio, Hudson Canyon, Mercenary, Metrotone, Moving Target, Skaloid, Subharmonic
*US Reps.:* Bayside Entertainment Distribution (BED)
*Int'l Reps.:* Universal Music & Video Distribution

**Centaur Records**
82 Aldine St., Rochester, NY 14619-0630, (585) 328-4649
*Labels: (Owned)* Ruth, Sea King

**Centaur Records, Inc.**
136 St. Joseph St., Baton Rouge, LA 70802, (225) 336-4877, Fax: (225) 336-9678, E-Mail: info@centaurrecords.com, Web Site: www.centaurrecords.com
VP Prodn.:. . . . . Dan Cassin
Acct. Exec.:. . . . . Brandi Prince
*US Reps.:* Qualiton Imports Ltd.

**Central Station Records, Inc.**
735 Lambert Dr., Atlanta, GA 30324, (404) 724-9996, Fax: (404) 724-9119, E-Mail: usaoffice@centralstationrec.com, Web Site: www.centralstationrec.com
Contact:. . . . . Andrew Kelly

**Centron Sound Records**
6006 Greenbelt Rd., Ste. 204, Greenbelt, MD 20770, (240) 426-9925, E-Mail: centronmusic@yahoo.com, Web Site: www.centronsound.net
CEO: . . . . . Dennis Allen

**Century Media Recordings**
2323 W. El Segundo Blvd., Hawthorne, CA 90520, (323) 418-1400, Fax: (323) 418-0118, E-Mail: mail@centurymedia.com, Web Site: www.centurymedia.com
Pres.:. . . . . Marco Barbieri
VP Internal Opns.: . Brian Sharp
VP Sales/Dist.: . . . Andy Hosner
Prodn. Mgr.:. . . . Scott Breeden
A&R/Pjct. Mgr.: . Tom Bejgrowicz
Advertising: . . . . . Clint Mayher
Radio Promo.: . . . . Kurt Briggs
A&R Rep.:. . . . . Phil Hinkle
Radio Promo.:. . Andrew Sample
Retail Promo.:. . . . Andrew Cox
Publicity: . . . . . Heather Smith
Export Sales: . . . Diego Navarro
Publicity: . . . . . George Vallee
Direct Sales:. . . . . Bert Lecoca
*Labels: (Owned)* Liquor & Poker Music, People Like You, *(Distributed)* Abacus, Nuclear Blast America, Olympic
*US Reps.:* Caroline Distribution
*Int'l Reps.:* EMI Music Services (UK) Distribution Centre (United Kingdom)

**Century Records, Inc.**
5569 Bowden Rd., Ste. 4, Jacksonville, FL 32216, (904) 731-2951, Fax: (904) 731-2973, E-Mail: info@centuryrecords.com, Web Site: www.centuryrecords.com
Founder/CEO: . . . . . Aaron Bing

**Cexton Records & Productions**
PO Box 80187, Rancho Santa Margarita, CA 92688, (949) 766-1384, Fax: (949) 766-1374, E-Mail: john@cexton.com, Web Site: www.cexton.com, www.johnanello.com
Pres.:. . . . . John Anello, Jr.
A&R: . . . . . Renee Simone
*Labels: (Owned)* Blue, Cexton, *(Distributed)* Rare Sound, Tobias

**Cha Cha Records**
PO Box 321, Port Washington, WI 53074, (262) 284-9777, Fax: (262) 284-5340, E-Mail: chacharecords@execpc.com
Pres.:. . . . . Joseph C. DeLucia
*Labels: (Owned)* Cap, Debby

**Channel Productions**
1964 Filer Ave. E., Twin Falls, ID 83301, (208) 734-8668, Fax: (208) 734-6550, E-Mail: chanpro@mindspring.com, Web Site: www.channelproductions.com
Owner/Pres./Promo.: . Kelly Yost
*Labels: (Owned)* Channel Productions
*US Reps.:* Baker & Taylor, New Leaf Distribution, NewSound Distribution

**Charade Records**
1384 Sequoia Ave., Tulare, CA 93274, (559) 686-2533, E-Mail: tadarab@earthlink.net
Pres.:. . . . . Ray Baradat
A&R: . . . . . Art Stewart
Promos.:. . . . . Bob Dennison
*Labels: (Owned)* Faux Pas, Taradab

**Chase Music Group**
PO Box 11178, Glendale, CA 91226, (818) 507-4240, Fax: (818) 241-9778, E-Mail: cmgrec@earthlink.net
Pres.:. . . . . William G. Stilfield
*Labels: (Owned)* Mighty Tiger
*US Reps.:* City Hall Records, Rock Bottom, Inc.

**Chateau Music Group (CMG)**
4075 Mini Trail, Cumming, GA 30041, (770) 300-5904, Fax: (770) 889-7339, E-Mail: chateaumusic@bellsouth.net, Web Site: www.chateaumusic.com
Office Mgr.:. . . . . Carol Moore

**Cheap Lullaby Records**
1746 Abbot Kinney, Venice, CA 90291, (310) 306-6817, (888) 505-8552, E-Mail: contact@cheaplullaby.com, Web Site: www.cheaplullaby.com
Principal:. . . . . Joe Ross
Principal: . . . . . Randy Wooten
Principal: . . . . . Eric Holden
Radio/Mktg.:. . . . . Nit Atkins
*US Reps.:* RED Distribution

**Checkered Past Records**
4832 N. Talman, Ste. 2D, Chicago, IL 60625, (773) 480-1418, E-Mail: scott@checkeredpast.com, Web Site: www.checkeredpast.com
*US Reps.:* The Orchard

**Chesky Records**
355 W. 52nd St., 6th Fl., New York, NY 10019-6239, (212) 586-7799, Fax: (212) 262-0814, E-Mail: info@chesky.com, Web Site: www.chesky.com
Pres.:. . . . . Norman Chesky
Dir. Opns.:. . . . . Lisa Marks
Int'l Sales Dir.:Nathan Sedlander
A&R: . . . . . Lisa Hirschfield
*Labels: (Owned)* Chesky, Chesky Kids
*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore), C & L Music, Inc. (South Korea)

**Chiaroscuro Records (Div. of SOS Productions, Inc.)**
180 Mundy St., Wilkes Barre, PA 18702, (212) 473-0479, Fax: (212) 475-1567, E-Mail: chiaroscurojazz@aol.com, info@chiaroscurojazz.com, Web Site: www.chiaroscurojazz.com, www.downtown-sound.com
Founder/Pres./Exec. Producer: . . . . . Hank O'Neal
CEO:. . . . . Andrew J. Sordoni
VP/Dir. Opns.: . . . . . Jon Bates
Admin. Sec.:. . . . . Dina Sereyka
*Labels: (Owned)* Downtown Sound
*US Reps.:* Allegro Corp.
*Int'l Reps.:* Trend Music Group, Inc. (Canada), Challenge Records (Netherlands), Cadillac Jazz Distribution (United Kingdom)

**Chipinque Records**
2806 Fredericksburg Rd., Ste. 19, San Antonio, TX 78201, (210) 732-7033, Fax: (210) 732-7131, E-Mail: platartmgmt@aol.com
Pres.:. . . . . Alan Baxter

**Chocolate Soul Entertainment**
5730 Vineland Ave., Ste. 112, North Hollywood, CA 91601, (323) 820-8970, Web Site: www.chocolatesoul.net
Exec. Dir.:. . . . . William Griggs
*Labels: (Owned)* Chocolate Soul

**Choke, Inc.**
3107 N. Rockwell, Chicago, IL 60618, (773) 539-5411, Fax: (773) 539-3668, E-Mail: info@choked.com, Web Site: www.choked.com
Head Buyer: . . . . . Todd

**Christian Music Records**
PO Box 180553, Casselberry, FL 32718, (407) 262-1483, Fax: (407) 695-1915
Owner: . . . . . Terry R. Brooks
*Labels: (Owned)* Born Again, Christian 2000, Healing Hands, Love of Jesus

**CHU Records / Swlo Music**
PO Box 4385, West Hills, CA 91311, (818) 341-8483, Fax: (818) 341-7677, E-Mail: chu@swlo.com, Web Site: www.churecords.com
Pres.:. . . . . Roger F. Swallow

**Cielo Music Group**
14013 Old Harbor Ln., Marina Del Rey, CA 90292-7501, (310) 822-1788, E-Mail: cielo@cielomusicgroup.com, Web Site: www.cielomusicgroup.com
Principal:. . . . . Tony Clarke
Principal:. . . . . Heike Miller
A&R:. . . . . Tweety Gonzalez
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Cinema Records, Inc. (Div. of Capitol/EMI)**
812 W. Darby Rd., Havertown, PA 19083-4607, (610) 446-7100, Fax: (610) 446-7721, E-Mail: cinemarecords@comcast.net
Pres.:. . . . . Dennis Somach
VP: . . . . . Richard Somach
VP A&R: . . . . . Theo Somach
Mgr. A&R: . . . . . Reilly Somach
*Labels: (Owned)* Cinema

**Cintas Acuario**
430 Market St., Long Beach, CA 90805, (562) 428-3682, Fax: (562) 428-3736, E-Mail: acuarioint@aol.com
Pres.:. . . . . Pedro Rivera
GM: . . . . . Marco Galvez
Publishing Mgr.:. . . Rosa Rivera
Publishing Mgr.:. . . Jenni Rivera

**Ciocan Entertainment & Music Group**
19250 NW 89th Ct., Miami, FL 33018, (305) 829-3777, (786) 253-9510, Fax: (305) 829-2277, E-Mail: mail@ciocanmusic.com, Web Site: www.ciocanmusic.com
CEO:. . . . . Hugo Cancio

**City Pigeon Records**
PO Box 43135, Upper Montclair, NJ 07043, (973) 857-2557, Fax: (973) 857-2557, E-Mail: reiterjazz@earthlink.net, Web Site: www.richardreiter.com
Pres.: . . . . . Richard Reiter
Promo./A&R:. . . Susan Feldman

**Clarity Sound & Light**
14618 Tyler Foote Rd., Nevada City, CA 95959, (530) 478-7600, Fax: (530) 478-7610, E-Mail: clarity@crystalclarity.com, Web Site: www.claritysound.com
Dir. Mktg./Pub.: . . . . . Kathleen Rainbow

**Classic Records, Inc.**
PO Box 93896, Los Angeles, CA 90093, (323) 466-9694, Fax: (323) 466-1437, E-Mail: info@classicrecords.com, Web Site: www.classicrecords.com
Pres.:. . . . . Michael Hobson
Sales:. . . . . Troy San Thompson
*Labels: (Owned)* Jazz Planet, Rock The House

**Clean Cuts, Inc.**
2901 Chestnut Ave., Baltimore, MD 21211, (410) 467-4231, Fax: (410) 467-4642, E-Mail: jack@cleancuts.com, Web Site: www.cleancuts.com
Pres.:. . . . . Jack Heyrman
VP: . . . . . Richard Gold

**Clearlight Music**
PO Box 2583, Berkeley, CA 94702, (505) 453-2402, Fax: (510) 644-9718, E-Mail: mail@clearlightmusic.net, Web Site: www.clearlightmusic.net
Contact: . . . . . Rose Moore

**Cleopatra Records**
13428 Maxella Ave., Ste. 251, Marina Del Rey, CA 90292, (310) 823-0337, Fax: (310) 823-5497, E-Mail: cleoinfo@cleorecs.com, Web Site: www.cleorecs.com
Owner:. . . . . Brian Perera
Dir. Licensing/A&R: . . . Jeff Gray
A&R: . . . . . Jason Myers
*Labels: (Owned)* Deadline, Hypnotic, Purple Pyramid
*US Reps.:* Navarre Corp.

**Cleveland International Records (Div. of Popovich Music Group Ltd.)**
PO Box 89, Willoughby, OH 44096, (216) 432-9170, Fax: (216) 432-9173, Web Site: www.clevelandintl.com, www.grapplerunlimited.com
Pres.:. . . . . Steve Popovich, Sr.
A&R-Grappler Unlimited: . . . . . Steve Popovich, Jr.
*Labels: (Owned)* Grappler Unlimited, Heritage Masterpieces, Our Heritage.Pass It On
*US Reps.:* Select-O-Hits, Inc.

**Clubhouse Records**
244 S. A St., Santa Rosa, CA 95401, (707) 575-9552, Fax: (707) 575-4431, E-Mail: sayhey@clubhouserecords.com, Web Site: www.clubhouserecords.com
Pres.:. . . . . Phil Hirsch
CEO:. . . . . Tor Olsen
Project Dir.:. . . . . Rena Radich

**Coimex International Ltd.**
142 Marina Bay Ct., Highlands, NJ 07732, (609) 909-1548, Fax: (732) 872-2271, E-Mail: vladmir@msn.com
Pres.:. . . . . Vladimir Radev
*Labels: (Owned)* Coimex

**Cold Blue Music**
PO Box 2938, Venice, CA 90294-2938, (310) 821-9197, Fax: (310) 821-9197, E-Mail: info@coldbluemusic.com, Web Site: www.coldbluemusic.com
Pres.:. . . . . Jim Fox
*US Reps.:* Allegro Corp.

**Coldhouse Records, Inc. (Div. of Black Music)**
205 Alpine Dr., Danville, VA 24540, (434) 797-4501, Fax: (434) 797-4501, E-Mail: coldhouse@gamewood.net, Web Site: www.coldhouserecords.com
CEO/Pres.:. . . . . Ivan Dailey
SVP A&R:. . . . . Toni Thompson

**Collectables Records Corp.**
60 Portland Rd., West Conshohocken, PA 19425, (610) 649-7650, (800) 446-8426, Fax: (610) 649-0315, Web Site: www.oldies.com
Co-Pres.:. . . . . Jerry Greene
Co-Pres.:. . . . . Nina Greene
SVP/GM:. . . . . Melissa Greene-Anderson
SVP A&R:. . . . . Mike Stefanik
SVP Sales:. . . . . Pete Anderson
CTO/CIO/VP Consumer Direct Mktg.:. . . . . Joe Buesgen
VP Mktg.:. . . . . Vicki Marshall
VP Video A&R:. . . Steve Kaplan
Nat'l Acct. Mgr.: Bill Hendrickson
*Labels: (Owned)* Collectables
*US Reps.:* Baker & Taylor, Bayside Entertainment Distribution (BED), Gotham Distributing Co., Select-O-Hits, Inc.

**The Collective Agency (TCA)**
443 Greenwich St., Ste. 4B, New York, NY 10013, (212) 431-4740, Fax: (212) 431-4714, E-Mail: info@tca-web.com, Web Site: www.thecollectiveagency.com
Agent:. . . . . Jimmy Van M
Agent:. . . . . Joel Zimmerman
Agent:. . . . . Kris Krajewski

**Colleen Records**
PO Box 1515, Green Island, NY 12183, (518) 266-0765, (800) 854-3746, Fax: (518) 266-0975, E-Mail: sales@colleenrecords.com, Web Site: www.colleenrecords.com
GM:. . . . . Tom McGrath
*Int'l Reps.:* Irish Music Corp., Sonic Unyon (Canada)

**Combat Records**
Main Street Plaza 1000, Ste. 303, Voorhees, NJ 08043, (856) 751-2223, Fax: (856) 751-1486, E-Mail: inquiries@combatrecords.net, Web Site: www.combatrecords.net
Principal:. . . . . Larry Mazer
Principal:. . . . . Tim Smith
Principal:. . . . . John Daley
*US Reps.:* KOCH Entertainment Distribution

**Combo Records (Div. of Rico Records Distr., Inc.)**
904 23rd St., 1st Fl., Union City, NJ 07087, (201) 583-1005, Fax: (201) 583-1905, E-Mail: info@comborecords.com, Web Site: www.comborecords.com
Pres.:. . . . . Ralph Cartagena
VP Mktg.:. . . . Jeffrey Cartagena
Sales:. . . . . Derek Cartagena
*Labels: (Owned)* Canomar Recordings, Hi-Tone, Neliz, Rico, Solo, Spanoramic Recordings

**Command Records**
5235 Kester Ave., Sherman Oaks, CA 91411, (760) 836-0776, Fax: (760) 836-0774, Web Site: www.nicholasministries.com
Pres.:. . . . . Philip Nicholas
Mktg. Dir.:. . . . . Kent Washburn
Admin. Asst./Radio Promos: . . . . . Nawania Lyles
Promo.:. . . . . Hilary Hicks
Sales:. . . . . P.J. Warner
Mktg.:. . . . . Leah Watson

**Compadre Records**
708 Main St., Ste. 720, Houston, TX 77002, (713) 228-3847, Fax: (713) 228-3843, E-Mail: info@compadrerecords.com, Web Site: www.compadrerecords.com
Pres.:. . . . . Brad Turcotte
VP/A&R Dir.:. . . . Logan Rogers
**Branches:**
Compadre Records, 806 Center Oak Dr., Knoxville, TN, 37920, (615) 423-2038, E-Mail: logan@compadrerecords.com, Web Site: www.compadrerecords.com, VP/Dir. A&R: Logan Rogers; Label Promo. Mgr.: Jenni Finlay.
*US Reps.:* RED Distribution
*Int'l Reps.:* RED Distribution Canada (Canada), Proper Music Distribution Ltd. (United Kingdom)

**Compass Records (Div. of Small World Music & Video, Inc.)**
916 19th Ave. S., Nashville, TN 37212, (615) 320-7672, Fax: (615) 320-7378, E-Mail: info@compassrecords.com, Web Site: www.compassrecords.com
Co-Owner:. . . . . Alison Brown
Co-Owner:. . . . . Garry West
Sales/Mktg.:. . . . . Thad Keim
Publicity:. . . Donica Christensen
Radio Promo.:. . . . . David Haley
*US Reps.:* Ryko Distribution
*Int'l Reps.:* MGM Distribution (Australia), Distribution Fusion III, Inc. (Canada), Gael Linn Records & Distribution (Ireland), RMG Chart Entertainment (Ireland), Challenge Records (Netherlands), Proper Music Distribution Ltd. (United Kingdom)

**Compendia Music Group (Div. of Compendia Media Group)**
210 25th Ave. N., Ste. 1200, Nashville, TN 37203, (615) 277-1800, Fax: (615) 277-1801, E-Mail: info@compendiamusic.com, Web Site: www.compendiamusic.com
Pres. Music Grp.:. Michael Olsen
VP/GM-Compendia/Intersound: . . . . . Ric Pepin
VP/GM-Light Records: . . . . . Phillip White
VP Sales:. . . . . Terry Donovan
Dir. Creative Servs.: Holly Nelson
Dir. Media: . . . . Glenn Meadows
Mktg./Promo. Coord.: . . . . . Paul Colson
*Labels: (Owned)* Compendia, Intersound, Life2, Light, *(Distributed)* Hag, Womanly Hips
*US Reps.:* KOCH Entertainment Distribution

**Compo Records**
105 Burk Dr., Oklahoma City, OK 73115, (405) 677-6448, Fax: (405) 737-8619, E-Mail: compo_records@hotmail.com, Web Site: www.ymdmusic.homestead.com
Pres.:. . . . . Yvonne Devaney

**Composers Recordings, Inc. (CRI)**
73 Spring St., Ste. 505, New York, NY 10012, (212) 941-9673, Fax: (212) 941-9704, Web Site: www.composersrecordings.com
Exec. Dir.:. . . . . John G. Schulz
*Labels: (Owned)* BlueShift, CRI, CRI American Masters, CRI Archives, Emergency Music, eXchange

**Comstock Records Ltd.**
PO Box 19720, Fountain Hills, AZ 85269, (480) 951-3115, Fax: (480) 951-3074, E-Mail: info@comstockrecords.com, Web Site: www.comstockrecords.com
Pres.:. . . . . Frank Fara
VP/Producer:. . . . . Patty Parker
*Labels: (Owned)* Comstock

**Concord Records, Inc.**
100 N. Crescent Dr., Ste. 275, Beverly Hills, CA 90210, (310) 385-4455, Fax: (310) 385-4466, E-Mail: caseyc@concordrecords.com, Web Site: www.concordrecords.com
Pres.:. . . . . Glen Barros
EVP/Head of A&R: . . John Burk
SVP Bus. Aff./Gen. Counsel: . . . . . Larry Blake
SVP Strategic Mktg.: . . . . . Robert Smith
GM:. . . . . Gene Rumsey
VP Mktg.:. . . . . Margi Cheske
VP Promo.:. . . . . David Morrell
VP Publicity:. . . Joel Amsterdam
Nat'l Sales Dir.:. . . Shawn Bates
Promo. Dir.:. . . Rebecca Risman
Publicity:. . . . . Jo Foster
*Labels: (Owned)* Concord, Concord Jazz, Fantasy, Neon Tonic, Playboy Jazz, Stretch, Vista, *(Distributed)* Peak
*US Reps.:* Universal Music & Video Distribution
*Int'l Reps.:* Karsay Es Tarsa Kft (Hungary), Club CD (Poland)

**Concorde International / Con Brio Records (Div. of The Goodland Group)**
1620 16th Ave. S., Nashville, TN 37212, (615) 269-7071, Fax: (615) 269-0131, E-Mail: jwalker@aristomedia.com, Web Site: www.aristomedia.com
GM:. . . . . Jeff Walker
*Labels: (Owned)* Matic
*US Reps.:* Syntax Distribution

**Conqueroo**
13351-D Riverside Dr. #655, Sherman Oaks, CA 91423, (818) 501-2001, E-Mail: cary@conqueroo.com, Web Site: www.conqueroo.com
Owner:. . . . . Cary Baker
*Labels: (Owned)* Conjuroo

**The Consumers Research & Development Label**
3711 N. Ravenswood, Ste. 147, Chicago, IL 60613, (773) 529-7128, E-Mail: info@consumerslabel.net, Web Site: www.consumerslabel.net
Co-Founder:. . . . . Jodi Williams
Co-Founder:. . . Geoffrey Wilson
*US Reps.:* Southern Records

**Cooking Vinyl USA LLC**
96 Folsom Ave., Huntington Station, NY 11746, (631) 427-0697, Fax: (631) 223-3797, E-Mail: jeremy@cookingvinyl.com, Web Site: www.cookingvinyl.com
CEO:. . . . . Jeremy Morrison
*US Reps.:* KOCH Entertainment Distribution

**Cool Springs Records**
212 Hillside Dr., Franklin, TN 37067, (615) 790-9485
Pres.:. . . . . Don Marsh

**Copper Creek Records**
3821 Shadylawn Ave. NE, Roanoke, VA 24012, (540) 982-6900, Fax: (540) 982-6708, E-Mail: info@coppercreekrecords.com, Web Site: www.coppercreekrecords.com
Pres.:. . . . . Gary B. Reid

**Cord International / Hana Ola Records**
PO Box 152, Ventura, CA 93002, (805) 648-7881, Fax: (805) 648-3855, E-Mail: cord@cordinternational.com, Web Site: www.cordinternational.com
*US Reps.:* Bayside Entertainment Distribution (BED)

**Corinthian Records (Div. of Hanover Music Corp.)**
PO Box 6296, Beverly Hills, CA 90212, (310) 455-4034, Fax: (310) 455-2649, E-Mail: hanovermusic@earthlink.net, Web Site: www.corinthianrecords.com
Pres.:. . . . . Jo Stafford Weston
VP/GM:. . . . . Tim Weston
*US Reps.:* City Hall Records
*Int'l Reps.:* City Hall Records

**Cornerstone Recording Arts Society / Cornerstone RAS**
27134B Paseo Espada, Ste. 222, San Juan Capistrano, CA 92675, (949) 443-3700, Fax: (949) 443-3701, E-Mail: info@cornerstoneras.com, Web Site: www.cornerstoneras.com
*US Reps.:* Baker & Taylor, Choke, Inc., N.A.I.L., Inc. (Northwest Alliance of Indie Labels)
*Int'l Reps.:* Sonic Unyon (Canada), Cargo Records Germany GmbH (Germany), Sonic Rendezvous DCM (Netherlands)

**Corpus Polymedia**
333 S. Laker Ct., Salt Lake City, UT 84102-2322, (801) 201-4757, Fax: (801) 933-5359, E-Mail: gold@corpuspolymedia.com, Web Site: www.corpuspolymedia.com
Contact:. . . . . Jeffrey Gold

**Cosmic Casual Co.**
PO Box 57799, Sherman Oaks, CA 91413, (818) 716-7971, Fax: (818) 716-7971, E-Mail: dannymcbride@earthlink.net, Web Site: www.cosmiccasual.com
Contact:. . . . . Danny McBride

**Cosmotone Records**
3350A Hwy. 6 S., PMB 412, Sugar Land, TX 77478, E-Mail: marianland@earthlink.net, Web Site: www.marianland.com/music.html
Contact:. . . . . Rafael Brom
*Labels: (Owned)* Brom Studio, Center For The Queen Of Peace

**Cotton Row Recording, Inc. / Unkut Music**
1503 Madison Ave., Memphis, TN 38104, (901) 276-8520, Fax: (901) 726-5939, E-Mail: cottonrowrecording@midsouth.rr.com, Web Site: www.cottonrowrecording.com
Pres.:. . . . . Niko Lyras
Studio Mgr.:. . Harry Koniditsiotis
*Labels: (Owned)* Unkut Music
*US Reps.:* Select-O-Hits, Inc.

**Country Discovery Records**
104 E. Second St., South Pittsburg, TN 37380, (423) 837-7152, Fax: (423) 837-1934, E-Mail: steelfodder@aol.com, Web Site: www.countrydiscovery.com
Co-Pres.:. . . . . Teri Headrick
Co-Pres.:. . . . . Nadine Gillmore

**Country International Records**
23 Music Cir. E., Nashville, TN 37203, (615) 822-7074, Fax: (615) 822-8566, Web Site: www.countryintl.com
VP:. . . . . J.G. Ford
*Labels: (Owned)* Emkay, Ford, Merry-Go-Round

**Country Music Foundation (Div. of Country Music Hall of Fame & Museum)**
222 Fifth Ave. S., Nashville, TN 37203, (615) 416-2001, Fax: (615) 255-2245, Web Site: www.countrymusichalloffame.com
Sr. Dir. Museum Prog.:. . Jay Orr
*Labels: (Owned)* Country Music Foundation Records
*Int'l Reps.:* KOCH Entertainment (Canada)

**Country Showcase America**
14134 Brighton Dam Rd., Clarksville, MD 21029, (301) 854-2917, Fax: (301) 854-0352, E-Mail: fgosman@comcast.com, Web Site: www.csacountryjamboree.com
Pres.:. . . . . Francis Gosman
Promos.:. . . . . Seqova
*Labels: (Owned)* Country Showcase America

**Country Star International**
439 Wiley Ave., Franklin, PA 16323, (814) 432-4633
Pres.:. . . . . June L. Kelly
VP:. . . . . Oliver Mersey
*Labels: (Owned)* C S I, Country Star, Mersey, Process

**Courtright Management, Inc. / Fore Reel Records, Inc.**
201 E. 87th St., #370, New York, NY 10128, (212) 410-9055, Fax: (212) 831-0823, E-Mail: courtrightmgmt@aol.com, forereelent@aol.com, Web Site: www.courtrightmgmt.com, www.forereelent.com
Pres./A&R Fore Reel Records: . . . . . Hernando Courtright
*Labels: (Owned)* Fore Reel Entertainment

**Covenant Communications, Inc.**
920 E. State Rd., American Fork, UT 84003, (801) 756-9966, Fax: (801) 756-1049, E-Mail: info@covenant-lds.com, Web Site: www.covenant-lds.com
Pres./CEO:. . . . . Lew Kofford
COO:. . . . . Barry Evans
Sales Mgr.:. . . Tammy Kolkman
A&R:. . . . . Phil Reschke
Dir. Mktg.:. . . . . Robby Nichols
Prodn. Mgr.:. . . . . Mark Ware
Studio Engineer: Blair Leishman
*Labels: (Owned)* Covenant, *(Distributed)* Phoenix

**Crash Music**
4025 E. Chandler Blvd., Ste. 70B-3, Phoenix, AZ 85048, (480) 496-9634, Fax: (480) 496-9638, E-Mail: info@crashmusicinc.com, Web Site: www.crashmusicinc.com
Pres.:. . . . . Mark Nawara
Sales Dir.:. . . Jackie Bubrowski
*US Reps.:* The Orchard

**Cravedog Records**
1522 N. Ainsworth, Portland, OR 97217, (503) 233-7284, (866) 469-9820, Fax: (503) 234-5305, E-Mail: info@cravedog.com, Web Site: www.cravedog.com
Owner/A&R:. . . . . Todd Crosby

**Creative Communications**
3700 S. Hawthorn Ave., Sioux Falls, SD 57105, (605) 334-6832, Fax: (605) 339-8820
Owner:. . . . . William Prines, III

**Creative Trust**
2105 Elliston Pl., Nashville, TN 37203, (615) 297-5010, Fax: (615) 297-5020, E-Mail: info@creativetrust.com, Web Site: creativetrust.com
Pres.:. . . . . Dan Raines
COO:. . . . . David Huffman
Sr. Brand Mgr.:. . . . Jim Houser
*Labels: (Owned)* Creative Trust Workshop

**Crimson Heart Records (Div. of The Golden Plains Group, Inc.)**
827 W. 13th St., Wichita, KS 67203, (316) 263-4464, (888) 447-8729, Fax: (316) 838-2940, E-Mail: cornerstone@cornerstonestudios.com, Web Site: www.cornerstonestudios.com
Pres.:. . . . . Steve Falke
VP:. . . . . Julia Prater
Mktg. Engineer:. . Chris Glanzer
Creative Servs.: Daniel Hartman

**Eddie Crook Co., Inc.**
814 Wren Rd., Goodlettsville, TN 37072, (615) 851-1360, Fax: (615) 851-7755, E-Mail: eddie.crook@eddiecrook.com, Web Site: www.eddiecrook.com
Pres.:. . . . . Eddie Crook
A&R:. . . . . Dave Wilcox
Sales:. . . . . Cyndi Harp
*Labels: (Owned)* Cedar Hill, Cross And Crown, Harvest, Morningstar

**Crown Records**
602 Sorrell St., Corpus Christi,

TX 78404, (888) 460-6660, Fax: (630) 982-6406, E-Mail: info@crownrecords.com, Web Site: www.crownrecords.com
Pres.: . . . . . Jody Metz
Promo. Dir.: . . . . . Tino Saenz
Latin Promo.: . . . Gus Gonzalez

**Cryptogramophone**
8642 1/2 Venice Blvd., Los Angeles, CA 90034, (310) 287-1918, Fax: (310) 287-1928, E-Mail: info@cryptogramophone.com, Web Site: www.cryptogramophone.com
Pres.: . . . . . Jeff Gauthier
GM: . . . . . Tyler Suchman
Mktg. Dir.: . . . Etan Rosenbloom
*US Reps.:* Ryko Distribution

**Crystal Clear Disc & Tape**
10486 Brockwood Rd., Dallas, TX 75238, (800) 880-0073, (214) 349-0081, Fax: (214) 349-3819, Web Site: www.crystalclearcds.com

**Crystal Records, Inc.**
28818 NE Hancock Rd., Camas, WA 98607, (360) 834-7022, Fax: (360) 834-9680, E-Mail: info@crystalrecords.com, Web Site: www.crystalrecords.com
Pres./A&R: . . . . . Peter Christ
VP: . . . . . Linda Feiver
Adv.: . . . . . Sam Mundy
*Labels: (Owned)* Avant, Crystal, Poseidon, *(Distributed)* Genesis
*US Reps.:* AEC One Stop Group, Bayside Entertainment Distribution (BED)
*Int'l Reps.:* Windsong International (United Kingdom)

**Cul De Sac Records**
15029 N. Thompson Peak, Ste. B111-616, Scottsdale, AZ 85260, (480) 734-8324, E-Mail: missionmusic@yahoo.com, Web Site: www.culdesacrecords.com, www.devotionmusic.com
Pres.: . . . . . Billy Smiley
Contact: . . . . . Eric Tooker
*Labels: (Owned)* Devotion Music

**Culburnie Records**
PO Box 219, Nevada City, CA 95959, (530) 292-4219, (800) 830-6296, Fax: (530) 292-4219, E-Mail: usinfo@culburnie.com, Web Site: www.culburnie.com
Partner: . . . . . Sally Ashcraft
Promo.: . . . . . Diana Fox
*US Reps.:* City Hall Records, NewSound Distribution

**Cupit Records**
PO Box 121904, Nashville, TN 37212, (615) 731-0080, Web Site: www.cupitmusic.com
Pres.: . . . . . Jerry Cupit

**Curb Records**
47 Music Sq. E., Nashville, TN 37203, (615) 321-5080, Fax: (615) 327-3003, Web Site: www.curb.com
Chrmn.: . . . . . Mike Curb
EVP/GM: . . . . Dennis P. Hannon
VP Press/Media Rel.: . . . . . Liz Cavanaugh
VP Promo./Media Strategy: . . . . . Carson James
VP Sales/Mktg.: . . Benson Curb
VP Mktg.: . . . . . Jeff Tuerff
Sr. Dir. Promo./Mktg.: John Butler
Nat'l Promo. Dir.: . . . . April Rider
Promo./Artist Devel. Dir.: . . . . . Jill Gleason
Nat'l Promo. Dir.-Top 40: . . . . . Devin Durrant
Nat'l Promo. Dir.-Adult Formats: . . . . . Linde Thurman
Promo. Dir.-S.E.: . . Rocco cosco
Promo. Dir.-W. Coast: . . . . . Joe O'Donnell
Promo. Dir.-Midwest: . . . . . Karen McGuire
Promo. Dir.-Mid Atlantic: . . . . . Rick Rockhill
Pop Promo. Dir.-S.E.: Cat Collins
Pop Promo. Dir.-N.E.: . . . . . Jaymi Chernin
Nat'l Promo. Coord. - Pop: . . . . . Jacquie Tannenbaum
**Branches:**
Curb Records, 3907 W. Alameda Ave., Ste. 104, Burbank, CA, 91505, (818) 843-2872, Fax: (818) 843-4659, Web Site: www.curb.com.
*US Reps.:* WEA Corp., Word Distribution
*Int'l Reps.:* WEA Corp.

**Curve of the Earth Records, Inc.**
1312 Boylston St., Boston, MA 02215, (617) 536-6822, Fax: (617) 536-1868, E-Mail: cofthee@aol.com, Web Site: www.curveoftheearthrecords.com
Pres./A&R: . . . . . Alvan Long
CFO: . . . . . Gail Rush

**Cutting Records, Inc.**
16 Penn Plaza, Ste. 1518, New York, NY 10001, (212) 868-3154, Fax: (212) 868-1061, E-Mail: info@cuttingnyc.com, Web Site: www.cuttingnyc.com
Pres.: . . . . . Amado Marin
VP/A&R: . . . . . Aldo Marin
GM/Sales: . . . . . Louie Garcia
Domestic/Int'l Licensing: . . . . . Ernie Nieves
Promo./Booking:. . . . . Joey Ruiz
*Labels: (Owned)* Cutting Latino, Propain Wreckords

**Cybervoc Productions, Inc.**
1402 Auburn Way N., Ste. 396, Auburn, WA 98002, (877) 672-2520
Pres./CEO: . . . . John Markovich
VP/Mktg./Sales: Craig Markovich

## D

**DFA Records**
225 W. 13th St., New York, NY 10011, (212) 989-1038, Fax: (212) 741-4197, E-Mail: jg@dfarecords.com, Web Site: www.dfarecords.com
Co-Founder: . . . James Murphy
Co-Founder: . . Tim Goldsworthy
Pres.: . . . . . Jonathan Galkin

**DJ Honda Recordings**
74 Orchard St., New York, NY 10002, (212) 375-1118, Fax: (212) 375-1119, E-Mail: info@djhonda.com, Web Site: www.djhonda.com
Label Mgr.: . . . . . Alexandra Lee

**DKG Music**
Airport Ctr., 9841 Airport Blvd., Ste. 1200, Los Angeles, CA 90045, (818) 760-4889, Fax: (818) 760-4891, E-Mail: press@dkgmusic.com, Web Site: www.dkgmusic.com
CEO: . . . . . China Danforth

**DMC Records, Inc.**
7621 Melrose Ave., Los Angeles, CA 90046, (323) 651-2230, Fax: (323) 651-4336, E-Mail: label@dmcrecords.com, Web Site: www.dmcrecords.com
Dir. Bus. Aff./A&R: . . . . . Barbara Dickens
*Labels: (Distributed)* Smack Dab

**DMC USA (Div. of Disco Mix Club, Ltd.)**
133rd W. 25th St., Ste. 7W, New York, NY 10001, (212) 777-6676, Fax: (212) 777-7167, E-Mail: info@dmcworld.com, usa@dmcworld.com, Web Site: www.dmcworld.com
MD: . . . . . Tony Prince
MD: . . . . . Susan McClintock
Licensing Mgr.: . . Simon Gurney
GM: . . . . . John Saunderson
Head Of A&R: . . . . . Nick Darby
*Labels: (Owned)* DMC

**DM Records / Bellmark Records / Critique Records / Ichiban Records**
301 Yamato Rd., Ste. 1250, Boca Raton, FL 33431, (561) 988-1820, Fax: (561) 988-1821, Web Site: www.dmrecords.com
Pres.: . . . . . Mark Watson
VP A&R: . . . . . David Watson
*Labels: (Owned)* Bellmark, Critique, DM, Ichiban
*US Reps.:* Ryko Distribution, WEA Corp.
*Int'l Reps.:* In-Akustik GmbH & Co. KG (Germany)

**d'Note (MK Productions)**
40 Platt Ave., Sausalito, CA 94965-1896, (415) 331-2130, Fax: (415) 331-0853, E-Mail: mail@dnote.com, Web Site: www.dnote.com
Pres.: . . . . . D. Michael Kelly
VP: . . . . . Kristin Kelly
*Labels: (Owned)* d'Note Classics, d'Note Jazz, d'Note Kids
*US Reps.:* Allegro Corp.

**DRG Records, Inc.**
740 Broadway, 7th Fl., New York, NY 10003, (212) 614-2800, Fax: (212) 614-2153, E-Mail: info@drgrecords.com, Web Site: www.drgrecords.com
Pres./CEO: . . . . . Hugh Fordin
Sr. Dir. Prod.: . . . . . Dan O'Leary
*Labels: (Owned)* DRG Movies, DRG Theatre, Stet
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* Hot Records (Australia), KOCH Entertainment (Canada), RSK Entertainment Ltd. (United Kingdom)

**DRT Entertainment**
45 W. 21st St., 4th Fl., New York, NY 10010, (646) 437-5000, Fax: (212) 675-4307, Web Site: www.drt-entertainment.com
Co-Founder: . . . Derek Shulman
Co-Founder: . . . . . Ron Urban
Co-Founder: . . . . . Ted Green
Head of Mktg.: . . . Milo Pacheco
Head of Sales: . . . . Betsy Grant
Head of Publicity: . . . . . Sage Robinson
Head of Promo.: . . . . . Jon Nardachone
Head of Prodn.: . Denice Ramos
*Labels: (Owned)* Brass Tracks
*US Reps.:* Navarre Corp.
*Int'l Reps.:* Target Music Distributors, Inc., Shock Records (Australia), Soulfood Music Distribution (Germany), Pinnacle Records (United Kingdom)

**DV8 Records**
1600 Broadway, Ste. 512, New York, NY 10019-7413, (212) 641-5235, Fax: (212) 397-0976, E-Mail: dv8@wrentertainment.com, Web Site: www.wrentertainment.com
CEO: . . . . . Ric Wake
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Daemon Records, Inc.**
PO Box 1207, Decatur, GA 30031, (404) 297-0109, Fax: (404) 297-0709, E-Mail: hello@daemonrecords.com, Web Site: www.daemonrecords.com
Pres.: . . . . . Amy Ray
Pub. Rel.: . . . . . Stacey Singer
Label Mgr./A&R: . . Andrea White
*US Reps.:* KOCH Entertainment Distribution, N.A.I.L., Inc. (Northwest Alliance of Indie Labels)
*Int'l Reps.:* KOCH Entertainment (Canada)

**Dagene / Cabletown Corp.**
PO Box 410851, San Francisco, CA 94141, (415) 822-1530, Fax: (415) 822-8971, E-Mail: dagene@hotmail.com
Pres./Mgr.: . . . . . David Alston
*Labels: (Owned)* Cabletown, E-lectric

**Daja Entertainment**
1525 Devon, Ypsilanti, MI 48198-3210, (734) 637-3462, E-Mail: info@dajaent.com, Web Site: www.dajaent.com
Contact: . . . . . John Smith

**Dancing Cat Productions, Inc.**
PO Box 639, Santa Cruz, CA 95061, (831) 429-5085, Fax: (831) 423-7057, E-Mail: ml@dancingcat.com, Web Site: www.dancingcat.com, www.georgewinston.com
Mktg. Dir./Promos.: . . . . . Jennifer Ramsey
Dir. Contract Admin.: Gail Korich
Dir. Benefit Concerts/Prod.: . . . . . Cathleen Taylor Shultes
*US Reps.:* Sony BMG Music Entertainment Sales Group

**DAP Entertainment**
PMB 364, 7100 Lockwood Blvd., Boardman, OH 44512, (330) 726-8737, Fax: (330) 726-8747, E-Mail: dap@netdotcom.com, Web Site: www.dapentertainment.com
CEO: . . Darryl G. Alexander, Sr.
A&R: . . . . . Laverne Chambers

**Dare Music, Inc.**
122 Woodglen Dr., Cary, NC 27511, (919) 380-9415, Fax: (919) 380-9438, E-Mail: srabinowitz@nc.rr.com, Web Site: www.daremusic.com
Pres.: . . . . . Sol Rabinowitz
Sec.: . . . . . Barbara Rabinowitz

**Dargason Music**
PO Box 189, Burbank, CA 91503, (818) 502-2021, Fax: (818) 502-1017, E-Mail: dargason@earthlink.net, Web Site: www.dargasonmusic.com
Pres./CEO: . . . . . Jon Harvey
Dir. A&R: . . . . . Joemy Wilson

**Darla**
2107 Camino Cantera, Vista, CA 92084, (760) 631-1731, Fax: (760) 454-1625, E-Mail: treats@darla.com, Web Site: www.darla.com
CEO/A&R: . . . . . James Agran
VP: . . . . . Chandra Tobey
Dir. Online Sales: . Faith Wolfram

**Damon Dash Music Group**
825 Eighth Ave., 28th Fl., New York, NY 10019, (212) 333-8000
Co-Founder: . . . . . Damon Dash
Co-Founder: . . . . . Kareem "Biggs" Burke

**Daywind Music Group**
126 Shivel Dr., Hendersonville, TN 37075, (615) 822-4524, (615) 826-8101, Fax: (615) 264-1499, E-Mail: gospel@daywind.com, Web Site: www.daywind.com, www.daywindrecords.com
CEO: . . . . Dottie Leonard Miller
Pres.: . . . . . Ed Leonard
Dir.- Publishing: . . . Bubba Smith
Dir. Mktg.: . . . . . Brian Hadaway
Media Relations: . . . . . Crystal Burchette
VP- A&R: . . . . . Norman Holland
Dir.- Radio Promo.: . . . . . Rhonda Thompson
*Labels: (Owned)* Thoroughbred, Vital Communications
*US Reps.:* New Day Christian Distributors, Inc., Select-O-Hits, Inc., Word Distribution

**Dead Teenager Records**
2323 N. 51st St., Seattle, WA 98103, (206) 282-4210, E-Mail: deadteenagerrecords@gmail.com, Web Site: www.deadteenager.com
Co-Pres.: . . . . . Ben Rew
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels)

**Deary Me Records**
PO Box 19315, Cincinnati, OH 45219, (859) 466-6753, E-Mail: jim@freesoilparty.com, Web Site: www.dearymerecords.com
Dir. Bus./A&R: . . . . . Jim Farmer
*Labels: (Distributed)* Starfish
*US Reps.:* Redeye Distribution

**Death Row Records**
PO Box 3037, Beverly Hills, CA 90212, (323) 852-5000, Fax: (323) 852-5029, E-Mail: staff@tharowrecords.com, Web Site: deathrowrecords.net, www.tharow.com
Pres. of Label/CEO/A&R: . . . . . Suge Knight
Promo.: . . Carolyn Bree Watters
*Labels: (Distributed)* Tha Row

**Decon Media**
84 Wooster St., Ste. 503, New York, NY 10012, (212) 343-8486, Fax: (212) 343-3934, E-Mail: info@deconmedia.com, Web Site: www.deconmedia.com
Owner: . . . . . Peter Bittenbender
*Labels: (Owned)* Decon, Okayplayer, Project Blowed
*US Reps.:* Caroline Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Deep Elm Records, Inc.**
PO Box 36939, Charlotte, NC 28236, (803) 631-6319, E-Mail: info@deepelm.com, Web Site: www.deepelm.com
Owner/A&R: . . . . . John Szuch
Promo./Pub.: . . . . . Chuck Daley
*US Reps.:* Lumberjack Mordam Music Group
*Int'l Reps.:* Shellshock Distribution (United Kingdom)

**Deep Shag Records**
PO Box 889126, Atlanta, GA 30356, (770) 934-2085, Fax: (678) 547-0598, E-Mail: info@deepshag.com, Web Site: www.deepshag.com
Pres.: . . . . . Michael Reed
Publicity/A&R: . . . . . Cole Fosse

**Deep South Entertainment**
188 Wind Chime Ct., Ste. 104, Raleigh, NC 27615, (919) 844-1515, Fax: (919) 847-5922, E-Mail: info@deepsouthentertainment.com, Web Site: www.deepsouthentertainment.com
Mgr./Co-Owner: . . . Andy Martin
Mgr./Co-Owner: . . . . Dave Rose
Mgr.: . . . . . Amy Cox
Publishing: . . . . . Greg Gallo
A&R: . . . . . Steve Williams
Choice Merch.: . . . . . Chip Taylor
Assoc. Mgr.: . . . . Amanda Cates
*US Reps.:* Redeye Distribution
*Int'l Reps.:* Redeye Distribution

**Deep Thinka Records**
604 Hurtel Ave., Buffalo, NY 14207, (716) 873-2151, Fax: (716) 827-6453, E-Mail: tone@deepthinka.com, Web Site: www.deepthinka.com
Owner: . . . . . Tony Caferro
A&R: . . . . . Chris Rodgers

**Deeper Rekords NYC**
148 W. 24th St., 2nd Fl., New York, NY 10011, (212) 633-6893, Fax: (212) 633-8173
Pres.: . . . . . Jonathan Peters
*Labels: (Owned)* Deeper

**Deerkiller Productions**
14625 Baltimore Ave., Ste. 248, Laurel, MD 20707, (301) 787-0092, E-Mail: jdeerkiller@yahoo.com
Owner: . . . . . Gerald Griffin
*Labels: (Distributed)* Chesapeake & Ohio, Toxic Waste

**Definitive Jux**
147 W. 24th St., 5th Fl., New York, NY 10011-1911, (212) 243-5351, Fax: (212) 367-8280, E-Mail: info@definitivejux.com, Web Site: www.definitivejux.net
Owner/A&R: . . . . . Jamie Meline
Co-Founder/COO: . . . . . Amaechi Uziogwe
GM: . . . . . Jesse Ferguson
Promo./New Media: Jason Drake

**Deja 34 Records**
3491 Buckhead Loop, Ste. 307, Atlanta, GA 30026, (404) 841-0855, Fax: (404) 841-0855, E-Mail: info@deja34.com, Web Site: www.deja34.com
CEO: . . . . . Mark Stevens
Head of A&R: . . . . . DJ Kayslay

**Del Bravo Records**
554 Old Hwy. 90 W., San Antonio, TX 78237, (210) 432-8351, Fax: (210) 433-1630, E-Mail: info@delbravorecords.com, Web Site: www.delbravorecords.com
Owner: . . . . . Salome Gutierrez

**Del Mundo Records, Inc.**
PO Box 12952, Marina Del Rey, CA 90295, (310) 821-0713, Fax: (310) 821-0613, E-Mail: cbergum@gateway.net
Pres.: Carmen Martinez-Bergum
*Labels: (Owned)* Nostalgia

**Delanuca Records**
45 NE 45th St., Miami, FL 33137, (305) 576-7372, Fax: (305) 576-7788, E-Mail: gustavo@delanuca.com
Pres.: . . . . . Gustavo Fernandez
*US Reps.:* DLN Distribution, Inc.

**Delicious Vinyl**
6607 Sunset Blvd., Second Fl.,

Los Angeles, CA 90028, (323) 465-2700, Fax: (323) 465-8926, E-Mail: dvinyl@earthlink.nrt, Web Site: www.deliciousvinyl.com
Pres.:. . . . . Mike Ross
Licensing/Soundtracks/Film/TV: . . . . . David Leiman
*US Reps.:* WEA Corp.

**Delmark Records**
4121 N. Rockwell, Chicago, IL 60618, (773) 539-5001, Fax: (773) 539-5004, E-Mail: delmark@delmark.com, Web Site: www.delmark.com
Pres.: . . . . . Robert G. Koester
Opns. Mgr.: . . . . . Steve Wagner
Retail/Dist. Promo.: . . . . . Susan Koester
Promos. Mgr.: . . . Kevin Johnson
*US Reps.:* AEC One Stop Group, Carrot Top Records / CTD Ltd., City Hall Records, Harbor Record Export Corp., NorthCountry Distributors, Rock Bottom, Inc., Select-O-Hits, Inc.
*Int'l Reps.:* CrossCut Records (Germany), IRD (International Record Distribution) S.p.A (Italy), Music & Words BV (Netherlands), Megamusica (Portugal), Bonnier Amigo Music Group (Sweden)

**Delos International, Inc.**
Ste. 200, El Capitan Bldg., 6834 Hollywood Blvd., Hollywood, CA 90028, (323) 962-2626, (800) 364-0645, Fax: (323) 962-2636, E-Mail: delosla@aol.com, Web Site: www.delosmus.com
Pres.:. . . . . Amelia S. Haygood
Int'l Sales Dir.: . . Catharine Jaap
Sales/Mktg. Dir.: . . . . . Kathleen Fitzpatrick
*Labels: (Owned)* Delos Music Library Collection, Facet, *(Distributed)* Ravi Shankar Music Circle
*Int'l Reps.:* C & L Music, Inc. (South Korea), Musicora (Switzerland)

**Delta Entertainment Corp.**
1663 Sawtelle Blvd., Los Angeles, CA 90025, (310) 268-1205, Fax: (310) 268-1279, E-Mail: info@deltamusic.com, Web Site: www.deltaentertainment.com
Pres./CEO: . . . . . Eric Dilts
EVP/COO: . . . . Michelle Justice
NSM:. . . . . Jim Dobbe
Gen. Counsel:. Ken Wennergren
*Labels: (Owned)* Capriccio, Delta, Delta Latino, LaserLight Digital, Legend, Style, *(Distributed)* Dimelo, Pico Blvd., Reader's Digest

**Delta Haze Corp.**
5190 Neil Rd., Ste. 430, Reno, NV 89502, (662) 453-5931, Fax: (208) 445-0236, (662) 451-7800, E-Mail: deltahaze@earthlink.net, Web Site: www.deltahaze.com
Pres.: . . . . . Stephen LaVere
*Labels: (Owned)* Mimosa

**Delvian Records**
1270 Springbook Rd., Ste. H., Walnut Creek, CA 94597, (925) 256-1770, Fax: (925) 256-1774, E-Mail: music@delvianrecords.com, Web Site: www.delvianrecords.com
Pres.: . . . Benjamin van der Wel
CEO: . . . . . Frederick Wilson
*US Reps.:* AEC One Stop Group, Galaxy Music Distributors

**Destiny Row Records**
PO Box 128168, Nashville, TN 37212, (615) 292-2435, Fax: (615) 298-9701, E-Mail: linda@destinyrow.com, Web Site: www.destinyrow.com
Pres.:. . . . . Ronnie Cantrell
VP:. . . . . Linda Cantrell
Admin. Dir.: . . . . . Neil Walker
A&R Dir.:. . . . . Tom McBee

**Deston Entertainment**
140 W. 57th, Ste. 13B, New York, NY 10019, (212) 974-5322, Fax: (212) 974-3988, E-Mail: destonent@aol.com
Partner:. . . . . Desmond Child
Partner:. . . . C. Winston Simone
Partner: . . . . . David Simone
Film/TV Consultant: . . . . . Eddie Lambert

**Destune Recordings**
18565 SW 104 Ave., Ste. 1, Miami, FL 33157, (305) 856-8008, Fax: (305) 234-8033, E-Mail: info@freestylemusic.com, Web Site: www.destunerecords.com
Pres./CEO: . . . . . Jorge Ojeda
VP/A&R/Artist Mgmt./Devel.: . . . . . Jon "Pito" Wilson

**Deuce Seven Records**
144 N 48th Terr., Kansas City, KS 66102, (913) 287-5778, Fax: (913) 287-5778, E-Mail: rbanks2@kc.rr.com, Web Site: www.deucesevenrecords.com
Exec. Mgmt.:. . Domineak Banks
CEO: . . . . . B-Rich

**Devil in the Woods Records**
PO Box 579168, Modesto, CA 95357, (209) 521-3489, Fax: (209) 521-3489, E-Mail: mc@devilinthewoods.com, Web Site: www.devilinthewoods.com
Owner/Operator: . Mike Cloward
*US Reps.:* Runt Distribution

**Dharma Moon / 5 Points Records**
12 W. 37th St., 4th Fl., New York, NY 10018, (212) 629-7595, Fax: (212) 629-0017, E-Mail: contact@dharmamoon.com, Web Site: www.dharmamoon.com, www.5pointsrecords.com
Pres.: . . . . . David Nichtern
Sales Dir.: . . . . Nadine Steaman
Creative Dir.: . . . . . Troy Martin
*US Reps.:* Alternative Distribution Alliance (ADA)

**Dharma Records**
117 W. Rockland, Libertyville, IL 60048, (847) 362-4060, Fax: (847) 362-4653, E-Mail: info@rbrproductions.com, Web Site: www.rbrproductions.com
Pres.: . . . . . Rick Johnson

**Dharmaland Productions**
1060 Salem Walk, Ste. 3, Lake Oconee, GA 30642, (706) 454-0151, Fax: (706) 454-0153, E-Mail: chee@dharmalandproductions.com, Web Site: www.dharmalandproductions.com
Owner/Producer: . Chee Ammen
Agent:. . . . . Sherry Lane
*Labels: (Owned)* Acoustic Woods

**DIG Music**
1831 V Street, Sacramento, CA 95818, (916) 442-5344, Fax: (916) 442-5382, Web Site: www.digmusiccd.com
Mgr.: . . . . . Marty DeAnda
Mgr.: . . . . . Dennis Newhall
Dir. Talent/Entertainment: . . . . . Michelle Franzwa
Office Mgr.: . . . . . Kathy St. Cyr

**The Digital Music Co.**
Three Junction Pond Ln., Monmouth Junction, NJ 08852, (800) 481-6891, Fax: (630) 214-4228, E-Mail: info@audiosurge.com, Web Site: www.audiosurge.com
CEO: . . . . . James K. Milton

**Digital Musicworks International (DMI)**
10519 E. Stockton Blvd., Ste. 100, Elk Grove, CA 95624, (916) 837-5772, Fax: (916) 379-0610, E-Mail: info@digitalmusicworks.com, Web Site: www.digitalmusicworks.com
CEO: . . . . . Mitchell Koulouris
EVP Bus. Aff.: . . . . . Peter Koulouris, Esq.
SVP Mktg./Promo.: Roger Mayer
VP A&R:. . . . . Ronnie Montrose
VP Bus. Strategy: Anders Brown
A&R Dir.:. . . . . Jim Bacon
Artist Devel. Dir.: . . . . Jan Mirkin
Pdct. Mgr.:. . . . . Jackson Griffith
Pdct. Mktg. Mgr.: . Eddie Meehan
*US Reps.:* Navarre Corp.

**Digitone Records**
PO Box 11284, Richmond, VA 23230, (800) 595-4937, Fax: (434) 825-2148, Web Site: www.digitonerecords.com
A&R:. . . . . Gary M. Gaskin
VP: . . . . . J. Claire Bowling

**Dime Records**
3230 E. Main St., Grand Prairie, TX 75050, (972) 262-0279, Fax: (972) 262-5292, E-Mail: information@dimerecords.com, Web Site: www.dimerecords.com
Pres.:. . . . . Juan Cantu
Promo. Dir.:. . . . . Balde Munoz

**Dimelo! Latin Dance Records (Div. of Latin Music Entertainment, Inc.)**
9811 Owensmouth Ave., Ste. 3, Chatsworth, CA 91311-3800, (818) 508-0337, Fax: (818) 882-5793, E-Mail: info@dimelodance.com, Web Site: www.dimelorecords.com
Exec. Dir.: . . . . . Nissim J. Baly

**Dionsysus Records**
PO Box 1975, Burbank, CA 91507, (818) 848-2698, Fax: (818) 848-2699, E-Mail: dionysus@dionysusrecords.com, Web Site: www.dionysusrecords.com
Pres./A&R: . . . . . Lee Joseph
Publicity Dir.:. . . . . Ben Szporluk
*Labels: (Owned)* Bacchus Archives, Dionysus, Hell Yeah, Orange Sky
*US Reps.:* Lumberjack Mordam Music Group

**Dirrty Records**
468 N. Camden Dr., Ste. 200, Beverly Hills, CA 90210, (310) 860-5609, Fax: (310) 860-5600, E-Mail: info@dirrtyrecords.com, Web Site: www.dirrtyrecords.com
Pres./CEO: . . . Lunden De'Leon
A&R:. . . . . Cynthia Laws

**Dirty Red Entertainment**
311 W. Main St., Mascoutah, IL 62258, (775) 213-7641, (877) 225-5928, Fax: (775) 262-7739, E-Mail: contactus@dirtyredentertainment.net, Web Site: www.dirtyredentertainment.net
CEO: . . . . . Shawn Buckingham
PR: . . . . . Cherie Amore
A&R Dir.:. . . . . Michael Vincent

**Dirty South Records**
PO Box 7288, Augusta, GA 30905, (706) 771-9505, Fax: (706) 868-0113, E-Mail: business@dirtysouthrecords.com, Web Site: www.dirtysouthrecords.com
CEO:. . . . . Jay Money

**Disa, LLC**
303 N. Glenoaks Blvd., Ste. 300, Burbank, CA 91502, (818) 972-5789, Fax: (818) 972-5788, E-Mail: disaburbank@aol.com, Web Site: www.disa.com.mx
CFO/Gen. Dir.: . . . . . Domingo Chavez Moreno
Nat'l Sales Dir.: . . . . . Francisco Rosales
West Coast Promo. Mgr.: . . . . . Juan Moreno
East Coast Promo. Mgr.: . . . . . Sergio Perez
**Branches:**
Disa Latin Music Promotions LLC, 12770 Cimarron Path, Ste. 116, San Antonio, TX, 78249, (210) 877-2800, Fax: (210) 877-2827, E-Mail: disallc@aol.com, Financial Dir.: Dana Moreno.

**Disappear Records**
8940 Caminito Fresco, La Jolla, CA 92037, (858) 583-1979, Fax: (858) 554-1305, E-Mail: rick@disappearrecords.com, Web Site: www.disappearrecords.com
Exec. Dir.: . . . . . Rick Rutstein
*US Reps.:* Goldenrod Music, Inc.

**Dischord Records**
3819 Beecher St. NW, Washington, DC 20007-1802, (703) 351-7507, E-Mail: dischord@dischord.com, Web Site: www.dischord.com
Pres.:. . . . . Jeff Nelson
*Labels: (Owned)* Adult Swim
*US Reps.:* Southern Records

**Disco Hit Productions**
623 Calle Cerra, PO Box 13895, Santurce, PR 00908, (787) 723-4942, Fax: (787) 724-2561, E-Mail: discohit@prtc.net, Web Site: www.discohit.com
Pres.: . . . . . Pablo Aponte
VP:. . . . . Edwin Aponte
GM: . . . . . Ignacio Mena
Promo. Mgr.: . . . . Zaida Morales
*Labels: (Owned)* Island, Marvela, Montilla, Tierrazo, Verne, *(Distributed)* Artomax, Heads Up, Ritmo
*US Reps.:* Distribuidora Aponte

**Discomoda U.S.A. Corp.**
7959 NW 64th St., Miami, FL 33166, (305) 593-7420, Fax: (305) 593-6809, E-Mail: discomoda@aol.com
Pres.: . . . . . Dwight Roldan
VP: . . . . . Harry Roldan
Sales:. . . . . Gladys Roldan
Int'l Dir.: . . . . . Wolfgang Roldan
*Labels: (Owned)* Discomoda De Colombia, Mucer Int'l

**Discomundo**
7669 Clarewood, Houston, TX 77036, (713) 777-5722, Fax: (713) 270-6904

**Disconnected Records**
PO Box 632741, San Diego, CA 92163, (619) 294-3627, Fax: (619) 294-3627, E-Mail: josh@disconnectedrecords.com, Web Site: www.disconnectedrecords.com
Owner:. . . . . Josh Barnes
*US Reps.:* Road To Ruin Distribution

**Discos MM**
PO Box 114, Dickinson, TX 77539, (281) 534-2024, Fax: (281) 337-5940, Web Site: www.discosmm.com
Pres.: . . . . . Max Silva

**Discovery House Music (Div. of RBC Ministries)**
PO Box 3566, Grand Rapids, MI 49501, (800) 653-8333, E-Mail: dhp@dhp.org, Web Site: www.dhmusic.com

**Dismex / Sono America Records**
PO Box 2070, Hollywood, CA 90078, (323) 957-0405, Fax: (323) 957-0407, E-Mail: dismex@aol.com
Pres.:. . . . . Oscar Martin
Mgr.:. . . . . Isela Vera
Int'l:. . . . . Sergio Martin
*Labels: (Owned)* Sondis

**Walt Disney Records (Div. of Buena Vista Music Group)**
350 S. Buena Vista St., Burbank, CA 91521-6230, (818) 973-4360, Fax: (818) 973-4322, Web Site: www.disney.com/disneyrecords
SVP A&R:. . . . . Jay Landers
SVP Sales/Mktg.: Robert Marick
VP/Latin America:. . Cary Prince
VP Mktg.:. . . . Damon Whiteside
VP Media Rel.: . Maria Kleinman
Int'l Dir.: . . . . . Susan Kim
Nat'l Sales Dir.: . . . . . Susan Van Hosen
A&R Admin. Dir.: . . . . . Savina Ciaramella
Mktg. Dir.:. . . . . Kelly Hugunin
Mktg. Mgr.: . . . . . Sonia Tyler
Sr. Synergy/Promo. Mgr.: . . . . . Phil Guerini
Promo. Mgr.: . . . . Laura Rabney
*US Reps.:* EMI CMG Distribution Group

**Doggy Style Records**
1142 S. Diamond Bar Blvd., Ste. 504, Diamond Bar, CA 91765, Web Site: www.doggystylerecords.com
Chrmn.:. . . . . Snoop Dogg
Pres.:. . . . . Frank Cooper
*US Reps.:* KOCH Entertainment Distribution

**Doghouse Records**
3607 Seneca Ave., Los Angeles, CA 90039, E-Mail: info@doghouserecords.com, Web Site: www.doghouserecords.com
Owner:. . . . . Dirk Hemsath
Label Mgr.; . . . . . Brian Sheffield

**Domo Records, Inc.**
11340 W. Olympic Blvd., Ste. 270, Los Angeles, CA 90064-1687, (310) 966-4414, Fax: (310) 966-4420, E-Mail: dino@domo.com, Web Site: www.domo.com
Pres./CEO:. . . . . Eiichi Naito
GM/VP A&R: . . . . . Dino Malito
Bus./Legal Aff.: . Howard Sapper
*Labels: (Owned)* Cocoro Sounds, Domo Anime, Kanpai
*US Reps.:* Fontana Distribution

**Door Knob Records (Div. of Gene Kennedy Enterprises, Inc.)**
3950 N. Mt. Juliet Rd., Mount Juliet, TN 37122, (615) 754-0417, Fax: (615) 754-0424, E-Mail: geneken@tds.net, Web Site: www.doorknob-rec.com/nash.htm
Pres.: . . . . . Gene Kennedy
VP: . . . . . Karen Kennedy
*Labels: (Owned)* Society

**Dope House Records**
PO Box 3246, Houston, TX 77253, (713) 862-4052, E-Mail: acoyjr@dopehouserecords.com, Web Site: www.dopehouserecords.com
CEO: . . . . . Arthur Coy, Jr.
GM/Promo./Mktg.:. . . Sylvia Coy
Opns.:. . . . . Arthur Coy, Sr.
*US Reps.:* WEA Corp.

**Dorian Recordings (Div. of The Dorian Group Ltd.)**
8 Brunswick Rd., Troy, NY 12180, (518) 274-5475, (800) DOR-IAN6, Fax: (518) 274-4276, E-Mail: info@dorian.com, Web Site: www.dorian.com
EVP:. . . . . Brian Levine

**DoRohn Records (Div. of DoRohn Entertainment LLC)**
PO Box 19009, Detroit, MI 48219, (313) 592-6456, Fax: (313) 592-8762, E-Mail: dorohnrecords@cs.com, Web Site: www.dorohn.com
CEO:. . . . . David Gough

**.records (Dot Dot Dot Records) (Div. of 1-2-3, Inc.)**
746 Ninth Ave., Ste. 2FN, New York, NY 10019, (212) 262-3919, Fax: (212) 957-1365, E-Mail: update@dotdotdotrecords.com, Web Site: www.dotdotdotrecords.com
Pres.: . . . . . Ramon Wells
VP:. . . . . Jessica O'Connor
Label Mgr.: . . . . Lawson Higgins
Contact: . . . . . Anthony Martinez
*US Reps.:* Watts Music, Inc.

**Downtown 161**
304 Hudson St., 5th Fl., New York, NY 10013, (212) 929-3100, Fax: (212) 929-4430, E-Mail: marianne@downtown161.com, Web Site: www.downtown161.com
Pres.:. . . . . Linda Perrone

**Doxology Records**
218 Heather Dr., Franklin, TN 37069, (615) 794-5653, Fax: (615) 778-0419, E-Mail: mail@doxologyrecords.com, Web Site: www.doxologyrecords.com
Pres.: . . . . . Dan Posthuma
Dir. Creative Servs./Mktg.: . . . . . AnnJanette Cormier
*US Reps.:* EMI CMG Distribution Group, Word Distribution
*Int'l Reps.:* EMI CMG Distribution Group

**Drag City Records**
PO Box 476867, Chicago, IL 60647, (312) 455-1015, Fax: (312) 455-1057, E-Mail: press@dragcity.com, Web Site: www.dragcity.com
Foreign Aff.:. . . . . Seth Bohn
Sales: . . . . . Rian Murphy
Press/Sales: . . . Melissa Severin
*Labels: (Owned)* Sea Note, *(Distributed)* Blue Chopsticks, MoiKai
*US Reps.:* Touch & Go Records, Inc.
*Int'l Reps.:* Munich Records BV (Netherlands)

**Dragon Street Records**
PO Box 670714, Dallas, TX 75367-0714, (214) 231-0831, Fax: (214) 231-0832, E-Mail: dragonst@flash.net, Web Site:

www.dragonstreet.com
Pres./Owner: . . . David Dennard
*US Reps.:* Harvest Media Group

**Driftwood Records**
1415 Santa Monica St., Deming, NM 88030, (505) 546-0857, E-Mail: matt@driftwoodrecords.com, Web Site: www.driftrecords.com
Pres.: . . . . . Peter Kobal, PE
VP: . . . . . Michael Kobal
GM: . . . . . Margret Yednak
*Labels: (Owned)* Broadcast
*Int'l Reps.:* Bear Family Records (Germany)

**Drive Entertainment**
PO Box 3028, Palos Verdes, CA 90274, (310) 815-4900, Fax: (310) 465-1824

**Drive-Thru Records**
PO Box 55234, Sherman Oaks, CA 91413, (818) 883-3341, Fax: (818) 883-6471, E-Mail: drvthrurec@aol.com, Web Site: www.drivethrurecords.com
Co-Owner: . . . . Richard Reines
Co-Owner: . . . . Stefanie Reines

**Dualtone Music Group, Inc.**
1614 17th Ave. S., Nashville, TN 37212, (615) 320-0620, Fax: (615) 320-0692, E-Mail: info@dualtone.com, Web Site: www.dualtone.com
Co-Pres.: . . . . . Dan Herrington
Co-Pres.: . . . . . Scott Robinson
Promo. Dir.: . . . . . Lori Kampa
Sales/Mktg. Dir.: . . . . Paul Roper
Media Rel. Dir.: . . . . Lanie Miller
Finance/Bus. Aff. Mgr.: . . . . . Anita Gorevski
Prodn./Opns. Mgr.: . . . . . Joey Luscinski
*Labels: (Owned)* DTR, Dualtone, Dualtone Nashville, Dualtone Vintage
*US Reps.:* Navarre Corp.
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan), Pinnacle Records (United Kingdom)

**Dwell Records (Div. of CMH Records)**
PO Box 39439, Los Angeles, CA 90039, (323) 663-8098, Fax: (323) 669-1470, E-Mail: info@dwellrecords.com, Web Site: www.dwellrecords.com
A&R Contact: . . . Joel Speilman

**Dynasty Records**
6655 W. Sahara Ave., Las Vegas, NV 89146, (702) 222-3226, Web Site: www.dytemple.com
*US Reps.:* Southern Music Distribution

## E

**EMA Music, Inc.**
PO Box 91683, Washington, DC 20090-1683, (202) 575-1774
Pres.: . . . . . Jeremiah Murphy

**EO Records**
7762 Beechmont, Ste. B, Cincinnati, OH 45255, (513) 474-4904, Fax: (513) 474-4905, E-Mail: wscull@tspromo.com, Web Site: www.eo-records.com
Pres.: . . . . . Bill Scull

**ESP-Disk Ltd.**
596 Broadway Ste. 602, New York, NY 10012, (212) 979-0590, Fax: (212) 731-2048, E-Mail: stollman@espdisk.com, Web Site: www.espdisk.com
Pres.: . . . . . Bernard Stollman
*Labels: (Owned)* ESP-Disk, Esperanto-Disk, Woodstock Family Prodns.
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels), Runt Distribution
*Int'l Reps.:* Verge Music Distribution (Canada)

**ESS.A.Y Recordings**
50 Woodcrest Ln., Danbury, CT 06818, (914) 693-5595, (800) 973-7729, Fax: (213) 748-2449, E-Mail: info@essaycd.com, Web Site: www.essaycd.com
Pres.: . . . . . Richard Kapp

**Eagle International Records (Div. of Curtis Wood CD & Tape)**
2334 CR 2265, Telephone, TX 75488, (903) 664-3741, Fax: (903) 664-3741, E-Mail: cwood2265@aol.com, Web Site: www.durwoodhaddock.com, www.honkytonkin.com
CEO: . . . . . D.M. Haddock
Office Mgr.: . . . . . Dee Bolling
*Labels: (Distributed)* Axbar, BSW

**Eagle Music Productions, Inc.**
24165 IH 10 W., Ste. 217-504, San Antonio, TX 78207, (210) 738-2466, Fax: (210) 738-2280, E-Mail: eagle10@att.net, Web Site: www.eaglemusicprod.com
Sales/Promo.: . . . . Charlie Cole
*Labels: (Distributed)* Golden Eagle, Hawk, Lone Star

**Eagle Records / Spitfire Records (Div. of Eagle Rock Entertainment)**
22 W. 38th St., 7th Fl., New York, NY 10018, (212) 354-1101, Fax: (212) 354-1103, Web Site: www.eaglerockent.com
Pres. Opns. North America/EVP Eagle Rock Entertainment: . . . . . Mike Carden
VP Label Opns.: . . . . . Rob Gill
VP Finance: . . . . . Stacy Poole
VP Commun./Publicity: . . . . . Cathy Halgas Nevins
Sr. Dir. Mktg./Promo.: . . . . . Tom "Smitty" Smith
Dir. Promo./Retail: . . . . . Michael Tisdale
Co-Nat'l Sales Dir.: . . . . . Alonzo Marrow
Co-Nat'l Sales Dir.: . . . Fred Kelly
Dir. Prodn.: . . Amanda Salderelli
Dir. Canadian Opns.: . . . . . David MacMillan
*Labels: (Owned)* Eagle, Spitfire
*US Reps.:* RED Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Ear X-Tacy 1**
1534 Bardstown Rd., Louisville, KY 40205, (502) 452-1799, (800) 984-EARX, Fax: (502) 459-8130, E-Mail: earxtc@aol.com, Web Site: www.earx-tacy.com
Owner: . . . . . John D. Timmons
Store Mgr.: . . . . . Randy Bolton

**Earache Records**
43 W. 38th St., 2nd Fl., New York, NY 10018, (212) 840-9090, Fax: (212) 840-4033, E-Mail: usamail@earache.com, Web Site: www.earache.com
MD: . . . . . Digby Pearson
Wicked World Label Mgr.: . . . . . Dan Tobin
US Prodn. Mgr.: . . . . . Garett Bussanick
US Pub.: . . . . . Curran Reynolds
*Labels: (Owned)* Wicked Wand
*US Reps.:* Caroline Distribution

**Earth Mother Productions, Inc.**
PO Box 43204, Tucson, AZ 85733, (877) 613-2784, Fax: (801) 740-6397, E-Mail: info@earthmotherproductions.com, Web Site: www.earthmotherproductions.com
Pres.: . . . . . Pamala Ballingham
VP: . . . . . Tim Ballingham
*Labels: (Owned)* Earth Mother Productions
*US Reps.:* Rounder Kids
*Int'l Reps.:* Chi-Lin Music International, Inc. (Taiwan)

**EarthBeat! Records**
390 Lake Benbow Dr., Ste. C, Garberville, CA 95542, (707) 923-3991, Fax: (707) 923-3241, E-Mail: publicity@mflp.com, Web Site: www.mflp.com, www.earthbeatrecords.com
Pres./A&R: . . . Sheron Sherman
CEO: . . . . . Leib Ostrow
Publicity: . . . . . Su Lukasha
*Labels: (Owned)* Earthbeat!, Music for Little People
*US Reps.:* WEA Corp.

**Earthstar Records & Productions**
PO Box 180553, Casselberry, FL 32718, (407) 262-1483, Fax: (407) 695-1915
Owner/A&R: . . . Terry R. Brooks
*Labels: (Owned)* Cosmic Space, Dance World, Dream Field, Healing Vibrations, Inner Peac, Jam Beat, Phyic Force, Rock Force, Strange, Terrydon

**Earthtone Records**
12441 Ventura Ct., Studio City, CA 91604, (800) 847-6642, (323) 650-1000, Fax: (323) 650-1016, Web Site: www.sonicimages.com
VP Legal Licensing: Rudy Panke
Promo./Mktg.: . . . . Ann Rynking
A&R: . . . . . Nicholi Eugrinski
*Labels: (Owned)* Sonic Images

**Earwig Music Co., Inc.**
1818 W. Pratt Blvd., Chicago, IL 60626-3120, (773) 262-0278, Fax: (773) 262-0285, E-Mail: earwigmusic@aol.com, Web Site: www.earwigmusic.com
Pres./CEO: . . . . . Michael Frank
Office Mgr.: . . . . . Rita Warden
*Labels: (Owned)* Airway, *(Distributed)* Bea 'N Baby
*US Reps.:* Burnside Distribution Corp. (BDC)
*Int'l Reps.:* Parsifal (Belgium)

**East River Records**
PO Box 1667, Pacific Palisades, CA 90272, (310) 454-9895, Fax: (310) 734-1709, E-Mail: info@eastriverentertainment.com, Web Site: www.eastriverentertainment.com
Pres./CEO: . . Christian T. Martin
Asst. to Pres.: . . . . . Susan Skok
VP A&R: . . . . . Arlo Chan

**East Side Digital (Div. of East Side Label Group)**
PO Box 7367, Minneapolis, MN 55407, (612) 375-0233, Fax: (612) 359-9580, E-Mail: chill@noside.com, Web Site: www.e-s-d.com
Pres./A&R: . . . . Robert Simonds
*Labels: (Owned)* ESD, NorthSide, *(Distributed)* Omnium
*US Reps.:* Ryko Distribution

**Echo-Vista, Inc. (Div. of Big Brother Music)**
705 NW 126th Ave., Coral Springs, FL 33071, (954) 757-8455, (954) 817-2878, Fax: (954) 757-8450, E-Mail: echovista@myacc.net, Web Site: www.recordsgalore.com
Pres.: . . . . . Jeffrey Collins
*Labels: (Owned)* Big Brother, Echo-Vista
*US Reps.:* Universal Music & Video Distribution

**Eclipse Records Corp.**
PO Box 215, Butler, NJ 07405-0215, (973) 492-1976, Fax: (973) 492-3296, E-Mail: info@eclipserecords.com, Web Site: www.eclipserecords.com
Publicity/A&R: . . . . Chris Poland
VP A&R: . . . . . Justin Gutknecht
Adv./Sales: . . . . . Steve Walsh
Mktg.: . . . . . Anabella Rolando
*Labels: (Owned)* Eclipse, *(Distributed)* Innervoid, Volt
*US Reps.:* AEC One Stop Group, Big Daddy Music Distribution Co.

**Edge Management / Hook Entertainment**
26033 Mulholland Hwy., Malibu, CA 91302, (818) 871-9696, Fax: (603) 297-8731, E-Mail: hookent@earthlink.net, Web Site: www.hookent.com
Chrmn.: . . . . . Clive Fox
CEO: . . . . . Jonathan Fink
Pres.: . . . . . Jake Hooker
Asst.: . . . . . Debbie Richards
*Labels: (Owned)* Edge

**Edmonds Entertainment Group**
1635 N. Cahuenga Blvd., 6th Fl., Los Angeles, CA 90028, (323) 860-1520, Fax: (323) 860-1537, Web Site: www.edmondsentertainment.com
Co-Pres./CEO: Tracey Edmonds
*Labels: (Owned)* Edmonds Record Group (ERG), Yab Yum
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Eenie Meenie Records**
PO Box 691397, Los Angeles, CA 90069, (323) 653-8890, Fax: (323) 653-6885, E-Mail: reiko@eeniemeenie.com, Web Site: www.eeniemeenie.com
Owner: . . . . . Reiko Kondo
*US Reps.:* Redeye Distribution

**Eggplant Records**
3008 Belden Dr., Los Angeles, CA 90068, (323) 469-2719, Fax: (323) 469-2710
Pres.: . . . . . Nick Therry
A&R: . . . . . Bud Mathis
*Labels: (Owned)* Spinit

**Ego Records**
4242 W. Sunset Blvd., Los Angeles, CA 90029, (323) 664-3819, Fax: (323) 664-4609, E-Mail: office@egorecordsinternational.com, Web Site: www.egorecordsinternational.com
Owner: . . . . . Erasmo Gonzalez

**Eidetic Records**
9663 Santa Monica Blvd., Ste. 357, Beverly Hills, CA 90210, (800) 640-2661, Fax: (800) 640-2661, E-Mail: eideticrecords@aol.com
Pres./CEO: . . . David W. Mahon

**8ONE3 Records**
1409 Loretto Cir., Odessa, FL 33556, (813) 334-9641, E-Mail: email@8one3records.com, Web Site: www.8one3records.com
Mgr.: . . . . . Alexander Hilliard

**Eighteenth Street Lounge Music**
1849 Calvert St. NW, Washington, DC 20009, (202) 319-1580, Fax: (202) 319-1584, Web Site: www.eslmusic.com
A&R: . . . . . Kalani Tifford

**Electric Monkey Records (EMR)**
9021 Melrose Ave., Ste. 309, West Hollywood, Los Angeles, CA 90069, (310) 247-2540, Fax: (310) 247-1240, E-Mail: info@electricmonkey.com, Web Site: www.electricmonkey.com
Pres.: . . . . . Michael Skloff
A&R: . . . . . Giorgio Bertucelli
VP Sales/Mktg.: . . . Jeff Grabow

**Elevate Records (Div. of Elevate Music Group, Inc.)**
PO Box 1004, Franklin, TN 37065, (615) 790-9804, Fax: (615) 790-7388, E-Mail: daniel@elevaterecords.com, Web Site: www.elevaterecords.com
Pres.: . . . . . David Smallbone

**Leonard Ellis Productions**
PO Box 66002, Los Angeles, CA 90066, (310) 391-1664, E-Mail: lep.bb@artkitchen.com, Web Site: www.artkitchen.com
Owner/Pres.: . . . . . Leonard Ellis
*US Reps.:* Lifedance Distribution

**Emerald Records (Div. of Entertainer Network)**
PO Box 17059, Nashville, TN 37217, (615) 361-7902, Fax: (615) 361-7600, E-Mail: entertainernetwork@comcast.net, Web Site: www.entertainernet.net
Pres.: . . . . . Cliff Ostermeyer
European Promo. 011-49-5623-5261: . . . . . Ulrich Selnow
VP/Sec.: . . . . . Clark Ostermeter
A&R: . . . . . Buddy McDavid
*Labels: (Owned)* American Sound

**Emperor Jones**
PO Box 49771, Austin, TX 78765, (512) 454-3650, Fax: (512) 454-3731, E-Mail: ejrecords@aol.com, Web Site: www.emperorjones.com
Owner: . . . . . Craig Stewart
*US Reps.:* Touch & Go Records, Inc.

**Emperor Penguin Recordings (Div. of OceanAstro, Inc.)**
2944 Starview Dr., Boise, ID 83712, (208) 284-2235, Fax: (208) 343-2681, E-Mail: info@emperorpenguinrecordings.com, Web Site: www.emperorpenguinrecordings.com
Creative Dir./A&R: . Wyatt Perko

**Empire Musicwerks**
715 E. Hallandale Beach Blvd., Hallandale, FL 33009, (954) 458-2260, Fax: (954) 458-4262, E-Mail: roger@empiremusicwerks.com, Web Site: www.empiremusicwerks.com
Pres.: . . . . . Paul Klein
A&R: . . . . . Roger Kash

**Empty Records**
PO Box 12301, Portland, OR 97212, Fax: (206) 706-9084, Web Site: www.emptyrecords.com

**The End Records**
331 Rio Grande, Ste. 58, Salt Lake City, UT 84101, (801) 355-0963, Fax: (801) 355-3091, E-Mail: theend@theendrecords.com, Web Site: www.theendrecords.com
*US Reps.:* RED Distribution

**Enterprise Records / MJM Management**
PO Box 630372, Houston, TX 77263, (281) 277-6626, Fax: (281) 277-6626, E-Mail: mmatthews1@houston.rr.com
Owner: . . . . Michael J. Matthews

**The Environments Series (Div. of Syntonic Research, Inc.)**
3405 Barranca Cir., Austin, TX 78731, (512) 459-4345, Fax: (512) 459-4346, E-Mail: sytonicr@aol.com, Web Site: hometown.aol.com/syntonicr/myhomepage/index.html
CEO: . . . . . I. S. Teibel
VP Comptroller: . . . Russ Aarons
VP Mktg.: . . . . . Michael Kron
*Labels: (Owned)* Environments
*US Reps.:* Music Design, Inc., New Leaf Distribution, WEA Corp.

**Epitaph Records**
2798 Sunset Blvd., Los Angeles, CA 90026, (213) 413-7353, Fax: (213) 413-9678, Web Site: www.epitaph.com, www.hell-cat.com
Radio Promo.: . . Tami Morrissey
Publicity: . . . . . Hilary Okun
Internet Mktg.: . Matt McGreevey
*Labels: (Owned)* Anti Epitaph, Epitaph, Fat Possum, Hellcat
*US Reps.:* Alternative Distribution Alliance (ADA)
*Int'l Reps.:* Hitch-Hyke Music (Greece), Pinnacle Records (United Kingdom)

**Equal Vision Records**
PO Box 38202, Albany, NY 12203-8202, (518) 458-8250, (888) EVR-EDGE, Fax: (518) 458-1312, E-Mail: info@equalvision.com, Web Site: www.equalvision.com
Owner: . . . . . Steve Reddy
A&R: . . . . . Dan Sandshaw
*US Reps.:* RED Distribution, RevDistribution / RevHQ

**Equity Music Group**
PO Box 331666, Nashville, TN 37203, (615) 695-2350, Fax: (615) 695-2359, E-Mail: info@equitymusicgroup.com, Web Site: www.equitymusicgroup.com
Pres.: . . . . . Mike Kraski
Chief Creative Officer: . . . . . Tim Wipperman
VP Nat'l Promo.: . . . David Haley
Promo. Dir.-S.E.: . . Matt Williams
Promo. Mgr.-S.E.: . . . . Jeff Davis
Promo. Mgr.-S.W.: . . . Ken Rush
Promo. Mgr.-N.E.: . . Brad Helton
Promo. Mgr.-West: . . . . . Gary Greenberg
Promo. Mgr.-Midwest: Joe Carroll
A&R Coord.: . . . . . Tara Austin
*US Reps.:* Navarre Corp.

**Eric Records**
PO Box 2216, San Leandro, CA 94577, (510) 614-5355, E-Mail: info@ericrecords.com, Web Site: www.ericrecords.com
Pres.: . . . . . Bill Buster, Jr.
*Labels: (Owned)* Eric
*US Reps.:* American Record Sales, Inc., City Hall Records
*Int'l Reps.:* American Record Sales, Inc.

**Estrus Records**
PO Box 2125, Bellingham, WA 98227, (360) 647-1187, E-Mail: website@estrus.com, Web Site: www.estrus.com
A&R: . . . . . Dave Crider
*US Reps.:* Touch & Go Records, Inc.

**Etherean Music, Inc.**
PO Box 395, Hotchkiss, CO 81419, (303) 988-1221, Fax: (303) 988-1221, E-Mail: contact@ethereanmusic.com, Web Site: www.ethereanmusic.com
VP Mktg./Promo.:. . . Tae Darnell
Sales Dir.: . . . . . Justine Ketola
GM: . . . . . Dorie Cofer
*Labels: (Owned)* Elation Artists, Etherean Filmworks, Native Spirit, Planetearthmusic.com, Tatanka, *(Distributed)* Spirit Music
*US Reps.:* Music Design, Inc., New Leaf Distribution

**Etiquette / Suspicious Records**
2442 NW Market St., PMB 273, Seattle, WA 98107, (253) 396-1024, Fax: (253) 396-1029, E-Mail: nie@eskimo.com, Web Site: www.thefabulouswailers.com
Label Contact: . . . Buck Ormsby

**Eulogy Recordings**
PO Box 24913, Fort Lauderdale, FL 33307, (954) 202-0026, E-Mail: info@eulogyrecordings.com, Web Site: www.eulogyrecordings.com
Pres.: . . . . . John Wylie
*US Reps.:* Lumberjack Mordam Music Group

**Euro Tec Enterprises, Inc.**
231 Glencrest Cir., Ventura, CA 93003, (805) 649-2700, Fax: (805) 658-8241, E-Mail: bigagent@pacbell.net
Contact:. . . . . Bruce Caplin

**Everfine Records and Artist Management**
386 Park Ave. S., Ste. 1905, New York, NY 10016, (212) 213-6101, Fax: (212) 213-6102, E-Mail: dave@everfinerecords.com, Web Site: www.everfinerecords.com
Pres.: . . . . . Dave Roberge
*Labels: (Owned)* Everfine
*US Reps.:* Alternative Distribution Alliance (ADA)

**Everloving Records**
2658 Griffith Park Blvd., Los Angeles, CA 90039, (323) 953-0075, Fax: (323) 953-1105, E-Mail: info@everloving.com, Web Site: www.enjoy-records.com

**Evidence Music, Inc.**
1100 E. Hector St., Ste. 392, Conshohocken, PA 19428, (610) 832-0844, Fax: (610) 832-0807, E-Mail: information@evidencemusic.com, Web Site: www.evidencemusic.com
Pres.: . . . . . Howard Rosen
*Labels: (Distributed)* Evidence

**Evil Teen Records**
PO Box 651, Village Sta., New York, NY 10014, (212) 337-0760, Fax: (212) 337-0708, E-Mail: info@evilteen.com, Web Site: www.evilteen.com
Pres./CEO/CFO: . . . . . Sefani Scamardo
Promo./Sales/A&R/GM: . . . . . Jake Schneidermesser

**Extasy Records International**
8000 Beverly Blvd., Los Angeles, CA 90048, (323) 655-8000, Fax: (323) 655-8001, Web Site: www.extasyrecords.com
CEO: . . . . . Yoshiki Hayashi
CFO: . . . . . Mel Klein
VP Mktg.: . . . . . Rich Holtzman
VP Adult/Top 40 Promo.: . . . . . Steven Zap
VP Bus. Aff.: . . . . Nikki Freeman
Dir. Nat'l Promo./Triple A Promo.: . . . . . Ritch Bloom
Mgr. Video Prodn./Promo.: . . . . . Nicole Ehrlich

**Extra Sensory Productions**
PO Box 11377, Richmond, VA 23230, (804) 227-2272, Fax: (804) 282-2301, E-Mail: w2mg@earthlink.net, Web Site: www.esp-n.com
Pres.: . . . . . Martin Gary
Sec./Treasurer: . . Kathleen Gary
*Labels: (Owned)* Beach, Groove, *(Distributed)* Short Stack

**Extreme Music**
13644 SW 142nd Ave., Ste. D, Miami, FL 33186, (305) 255-1226, Fax: (305) 255-5266, Web Site: lewismartinee.com
Pres.:. . . . . Jose Martinez

## F

**FFB Productions, Inc.**
7015 N. Wolcott, Ste. 1, Chicago, IL 60626, (773) 262-8024, Fax: (773) 262-8054, E-Mail: info@ffbproductions.com, Web Site: www.ffbproductions.com
CEO/A&R Dir.: . . . . . Tirf Alexius Robert
Pres./Promo. Dir.: . . . . . Remoh Romeo Robert

**FUBU Records (Div. of FB Entertainment)**
350 Fifth Ave., Ste. 6617, New York, NY 10118, (212) 273-3300, Fax: (212) 273-3333, E-Mail: damieno@fubu.com, Web Site: www.fubu.com
Pres.: . . . . . Carl Brown
*US Reps.:* Universal Music & Video Distribution

**F.U. Payme (Div. of Urban Lane Digital)**
480 E. Okeefe Ste., Ste. 212, Palo Alto, CA 94303-2189, (650) 630-0000, Fax: (650) 321-1387, E-Mail: spanahi@usa.com
Pres./Chrmn.:. . . Sassan Panahi
CEO: . . . . . Bobby G

**FXL Records**
10244 NW 47th St., Sunrise, FL 33351, (954) 741-7766, Fax: (954) 741-8947, E-Mail: fxloconto@aol.com
CEO/Entertainer: Frank Loconto
VP:. . . . . Phyllis Loconto
*Labels: (Owned)* True Friends

**Facedown Records**
PO Box 477, Sun City, CA 92586, (951) 301-1108, (866) 444-6674, E-Mail: info@facedownrecords.com, Web Site: www.facedownrecords.com
Publicity Dir.:. . . . . Katie
Sales Dir.: . . . . . Virginia
Dist./Adv. Dir.: . . . . . Jason
*US Reps.:* Lumberjack Mordam Music Group

**Factory Beat Records, Inc.**
663 Fifth Ave., New York, NY 10175, (212) 292-4266, Web Site: www.iuma.com
Pres./Prod.: . . . Rena L. Feeney
Dir./Prod.: . . . . . Billy Nichols
Sales/Mktg. Mgr.: . . . . . Chris S. Feeney
*Labels: (Owned)* Can-Scor Prodns., R&R Music, Ren Maur Music Corp.

**Fambam Records**
PO Box 29846, Oakland, CA 94604-9846, (510) 819-3418, Fax: (510) 217-3861, E-Mail: tmullin@fambamrecords.com, Web Site: www.fambamrecords.com
CEO/A&R: . . . . . Thomas Mullin

**Familia Records**
PO Box 2102, Artesia, CA 90702-2102, (562) 547-7027, Fax: (562) 868-9617, E-Mail: familiarecords@mindspring.com, Web Site: www.familiarecords.com
Pres.: . . . . . Murry Brumfield
Admin. Asst.: . . Scotty Anderson
Prod. Coord.: . Anthony Johnson
*Labels: (Owned)* Brown Market, Family, Hoodlum, Kingswood, *(Distributed)* AW, JR, Street, Terrorists, Underworld

**Fania Records (Div. of Sonido, Inc.)**
112 W. 31st St., 4th Fl., New York, NY 10001, (212) 967-3114, Fax: (212) 465-1828, E-Mail: keyprd@aol.com
Pres.:. . . . . Victor Gallo
*Labels: (Owned)* Sonido
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Fantasy, Inc.**
Tenth & Parker, Berkeley, CA 94710, (510) 549-2500, Fax: (510) 486-2015, E-Mail: info@fantasyjazz.com, Web Site: www.fantasyjazz.com
Chrmn. Board: . . . . Saul Zaentz
*Labels: (Owned)* Contemporary, Galaxy, Good Time Jazz, Kicking Mule, Milestone, Pablo, Prestige, Riverside, Specialty, Stax, Takoma
*US Reps.:* Bayside Entertainment Distribution (BED), Ryko Distribution
*Int'l Reps.:* ZYX Music GmbH (Germany), Dargil (Portugal), Bonnier Amigo Music Group (Sweden)

**Fat Beats (Div. of Fat Beats Records, Inc.)**
110 Bridge St., 3rd Fl., Brooklyn, NY 11201, (718) 875-8191, Fax: (718) 875-9273, E-Mail: info@fatbeats.com, Web Site: www.fatbeats.com
CEO: . . . . . Joseph Abajian
Pres.: . . . . . Jim Mahoney
Fat Beats Records: . . . . . Ethan Holben
*Labels: (Owned)* Fat Beats
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Fat Daddy Records**
15650 Devonshire St., Ste. 310, Granada Hills, CA 91344, (818) 892-7745, Fax: (818) 920-3199
Co-Founder:. . . . Yvette Wilson
Co-Founder:. . . . Jerome Harry
*US Reps.:* Ryko Distribution

**Fat Lady Records / Sandalwood Records**
PO Box 2064, Kailua-Kona, HI 96745, (808) 322-3642, Fax: (808) 322-3643, E-Mail: fatlady@hawaii.com, hawaiiangoldcoast@yahoo.com
Contact:. . . . . Howard Ransom

**Fat Possum**
PO Box 1923, Oxford, MS 38655-1923, (662) 473-9994, Fax: (662) 473-9090, E-Mail: justin@fatpossum.com, Web Site: www.fatpossum.com
Pres.: . . . . . Matthew Johnson
Press/Radio/Retail Dir.: . . . . . Justin McGuirk
*Labels: (Owned)* Mitchell Masters
*Int'l Reps.:* Munich Records BV (Netherlands)

**Fat Wreck Chords**
PO Box 293690, San Francisco, CA 94229, (415) 512-2755, E-Mail: mailbag@fatwreck.com, Web Site: www.fatwreck.com
Pres.: . . . . . Fat Mike

**Favored Nations LLC**
17514 Ventura Blvd., Ste. 204, Encino, CA 91316, (818) 385-1989, Fax: (818) 385-1070, E-Mail: fn@favorednations.com, Web Site: www.favorednations.com
Co-Pres.: . . . . . Ray Scherr
Co-Pres.:. . . . . Steve Vai
GM:. . . . . Karen Hogan
*Labels: (Owned)* Favored Nations Acoustic
*US Reps.:* RED Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Fearless Records**
13772 Goldenwest St., Ste. 545, Westminster, CA 92683-3123, E-Mail: adam@fearlessrecords.com, Web Site: www.fearlessrecords.com
Founder: . . . . . Bob Becker
Publicity Dir.:. . . . . Adam LaRue
A&R Dir.: . . . . . Kevin Knight

**Felony Entertainment**
PO Box 111392, Tacoma, WA 98411-1392, (253) 474-2416, E-Mail: therealmsjsy@yahoo.com, Web Site: www.felony.net
Owner: . . . . . Jesse Miller
Artist Liaison/Booking: . . . . . Dewitt Hawkins

**Felony Entertainment**
PO Box 8503, Tacoma, WA 96418, (253) 474-2416, E-Mail: therealmsjsy@yahoo.com, Web Site: www.felony.net
Owner: . . . . . Jesse Miller

**Fema Records**
1355 N. 39th Dr., Phoenix, AZ 85009, (602) 278-3226, Fax: (602) 278-7155
Owner/Pres.: . Silvia C. Konesky

**Fenway Recordings**
PO Box 15704, Kenmore Station, Boston, MA 02215, (617) 497-2012, Fax: (617) 497-2088, E-Mail: info@fenwayrecordings.com, Web Site: www.fenwayrecordings.com
Pres./A&R:. . . . . Mark Kates
*US Reps.:* Alternative Distribution Alliance (ADA)
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Fever Records**
PO Box 219, Yonkers, NY 10710, (212) 586-6900, Fax: (914) 725-3485, E-Mail: divamusic@aol.com, info@feverrecords.com, Web Site: www.feverrecords.com
Pres.: . . . . . Sal Abbatiello
VP:. . . . . Robert Rivera

**Fictitious Records**
74 The Arcade, Nashville, TN 37219, (615) 400-1487, E-Mail: michael@fictitiousrecords.com, Web Site: www.fictitiousrecords.com
Co-Founder: . . . . Michael Davis
Co-Founder:. . . Roger Moutenot

**Fifty Fifty Music**
111 E. 14th St., Ste. 300, New York, NY 10003, (800) 774-6323, Fax: (212) 366-0615, E-Mail: mail@fiftyfiftymusic.com, Web Site: www.fiftyfiftymusic.com
Pres./A&R: . . . . . David Seitz
VP Opns.: . . . . Hilary Hoekenga

**Finger Records**
18092 Sky Park Cir. S., Unit A, Irvine, CA 92614, (949) 724-1195, E-Mail: james@fingerrecords.com, Web Site: www.fingerrecords.com
Label Mgr.: . . . Jaymes "Mayhem" Martinez
Pdct. Mgr.:. . . . . Craig McGahey
*US Reps.:* KOCH Entertainment Distribution

**Frank Fiore Enterprises, LLC**
427 NE 107th St., Miami, FL 33161, (305) 758-8681, Fax: (305) 754-9746, E-Mail: frankfiore@bellsouth.net, Web Site: www.titopuentejr.com
Mgr.:. . . . . Frank Fiore
*Labels: (Owned)* Puente, TPJR Productions
*US Reps.:* DLN Distribution, Inc.

**Firmeza Music Group**
16898 SW First Pl., Pembroke Pines, FL 33029, (954) 433-2097

**1st Generation Records (Div. of Pete Drake Productions, Inc.)**
1300 Division St., Ste. 101, Nashville, TN 37203, (615) 297-4345, Fax: (615) 269-5404, E-Mail: drakemusic@aol.com, Web Site: www.countryrecords.com
GM: . . . . . Betty Howard
A&R: . . . . . Rose Drake
*Int'l Reps.:* KOCH Entertainment (Canada)

**First Tribe Media**
2700 St. Louis Ave., Signal Hill, CA 90755, (562) 988-1313, Fax: (562) 997-0509, E-Mail: ondayiii@aol.com
Pres.: . . . . . Edwin Oliver

**Fishhead Records, Inc. (Div. of F.H. Records)**
1287 Marquette St., Cleveland, OH 44114, (216) 881-4321, (888) 600-FISH, E-Mail: fish600@aol.com, Web Site: www.fishheadrecords.com, www.fishheadstore.com
CEO/Pres.:. . . . . Randy Chase
Publicity/Promo.: . . . . . Rebecca Firestone
Creative Dir.: . . Brenda Bellanco
A&R Dir.:. . . . . Rory Haehn
Label Mgr.:. . . . Jason McMahon
*US Reps.:* City Hall Records
*Int'l Reps.:* City Hall Records

**Five O' Clock Music**
7028 W. Waters Ave., Ste. 304, Tampa, FL 33634, (813) 728-7627, Fax: (813) 899-7400, E-Mail: info@fiveoclockmusic.com, Web Site: www.fiveoclockmusic.com
Pres./CEO:. . Dwayne E. Golson
CFO: . . . . . LaToya Garner
A&R: . . . . . Jamal Lyles

**5.1 Entertainment Group**
2231 S. Carmelina Ave., Los Angeles, CA 90064, (310) 207-5181, Fax: (310) 207-5331, E-Mail: info@5point1.net, Web Site: www.5point1.net
Chrmn./CEO:. . . . . John Trickett
Pres. Prodn. Servs.: . . . . . Bob Michaels
Chief Devel. Officer: . . . . . Erik St. Anthony
*Labels: (Owned)* Immergent, Myutopia, Silverline
*US Reps.:* RED Distribution

**5 Rue Christine**
PO Box 1190, Olympia, WA 98507-1190, (360) 357-9732, Fax: (360) 357-6408, E-Mail: 5rc@5rc.com, Web Site: www.5rc.com
CEO:. . . . . Slim Moon
*US Reps.:* Touch & Go Records, Inc.

**Flagship Recordings**
11054 Ventura Blvd., Ste. 484, Studio City, CA 91604, (818) 487-3811, Fax: (818) 487-9211, E-Mail: info@flagshiprecordings.com, Web Site: www.flagshiprecordings.com
Pres./CEO: . . . . . Marc Nathan
*US Reps.:* Fontana Distribution

**Flameshovel Records**
1658 N. Milwaukee Ave., Ste. 276, Chicago, IL 60647, (773) 489-1107, Fax: (773) 489-1124, E-Mail: jesse@flameshovel.com, Web Site: www.flameshovel.com
Contact:. . . . . Jesse Woghin
Contact: . . . . . James Kenler
*US Reps.:* Southern Records

**Flamingo Music Entertainment**
3100 NW 72nd Ave., Unit 129, Miami, FL 33122-1335, (305) 639-2525, Fax: (305) 639-2511, E-Mail: info@flamingomusic.com, Web Site: www.flamingomusic.com
Pres.:. . . . . Jorge Jure

**Flat Town Music Co. (Div. of Swallow Publications, Inc.)**
238 E. Main St., Ville Platte, LA 70586, (337) 363-2177, Fax: (337) 363-2094, E-Mail: info@flattownmusic.com, Web Site: www.flattownmusic.com
Pres./CEO:. . . . . Floyd Soileau
VP: . . . . . Chris Soileau
Sec.:. . . . Catherine S. Sylvester
*Labels: (Owned)* Jin, Kom-A-Day, Maison de Soul, Swallow, *(Distributed)* La Louisiane
*US Reps.:* Rock Bottom, Inc., Select-O-Hits, Inc., Sidestreet Distributing
*Int'l Reps.:* Trend Music Group, Inc. (Canada), Music & Words BV (Netherlands)

**Flicker Records, LLC**
301 Mallory Station Rd., Ste. 200, Franklin, TN 37067, (615) 771-7179, Fax: (615) 771-1184, E-Mail: info@flickerrecords.com, Web Site: www.flickerrecords.com
Partner/A&R: . . . Will McGinniss
Pres./Partner: . . . . . Mark Stuart
GM/Partner:. . . . . Troy Vest
Promo. Dir.: . . . . . AJ Strout
Sales/Mktg. Dir.: . . . . . Joanna Illingworth
*Labels: (Owned)* Big House Kids
*US Reps.:* EMI CMG Distribution Group

**Floodgate Records**
1535 Baker St., Costa Mesa, CA 92626-3731, (714) 573-0264, Fax: (714) 573-0265, E-Mail:

lori@floodgaterecords.com, Web Site: www.floodgaterecords.com
Pres./A&R:. . . . . Tim Taber
Radio Promo.: . Shannon Becker
Publicity: . . . . . Lori Lenz
Mktg. Mgr.:. . . . . Josh Ragsdale
*US Reps.:* Word Distribution

**Flow Like That Productions**
111 Bristol Dr., Decatur, IL 62521, (217) 454-0779, E-Mail: theflow@insightbb.com, Web Site: theflowofficialwebsite.com

**Flying Frog Records**
171 Dunbar Rd., Palm Beach, FL 33480, (561) 804-9284, Web Site: www.flyingfrogrecords.com
Pres.:. . . . . Butch Trucks

**Flying Solo Music**
3161 Ala Ilima St. #606, Honolulu, HI 96818, (808) 389-1957, E-Mail: bbit@verizon.net, Web Site: www.nahenahe.net/shawn
Pres.:. . . . . Nancy Ishimoto

**Focus Records**
3300 Bee Cave, Ste. 650-201, Austin, TX 78746, (512) 327-7221, E-Mail: focus@eden.com, Web Site: www.focusrecords.com
Owner: . . . . . John McAfee
A&R: . . . . . Alan Haynes

**Folk Era Records**
705 S. Washington St., Naperville, IL 60540-6654, (630) 637-2303, Fax: (630) 305-0782, E-Mail: info@folkera.com, Web Site: www.folkera.com
Pres./Owner: . . . . . Allan Shaw
Exec. Asst.:. . . . Karen Rumaner
*Labels: (Owned)* Folk Era, Wind River, *(Distributed)* Brass Dolphin, Homecoming
*US Reps.:* Sidestreet Distributing
*Int'l Reps.:* Brambus Records & Verlag (Switzerland)

**Fonodiaz Records**
15500 W. Telegraph Rd. Ste. A4, Santa Paula, CA 93060, (805) 933-9919, Fax: (805) 933-1769, Web Site: www.fonodiaz.com
Pres.: . . . . . Jose De Jesus Diaz
Promo.: . . . . . Enrique Diaz
Sales: . . . . . Adrian Munoz
Publicity:. . . . . Gerardo Diaz

**Fonosound**
1710 SW 104th Ave., Miami, FL 33165, (305) 226-6964, Fax: (305) 489-0774, E-Mail: info@fonosound.com, Web Site: www.fonosound.com
VP:. . . . . M. De Marcos
*US Reps.:* Universal Music & Video Distribution

**Foodchain Records**
6525 Sunset Blvd., 4th Fl., Hollywood, CA 90028, (323) 957-7900, Fax: (323) 957-7911, E-Mail: info@foodchainrecords.com, Web Site: www.foodchainrecords.com
A&R:. . . . . Mike Bosley
A&R: . . . . . Kelly Spencer
Artist Devel.: . . . . Jade Robledo

**ForeMost Records**
1222 16th Ave. S., Ste. 11, Nashville, TN 37212, (615) 320-1117, Fax: (615) 320-1192, E-Mail: makin@mindspring.com
Pres.:. . . . . Chris Dodson
GM: . . . . . Sandra Johnson
Contact: . . . . . Jo Ann Rossi
Contact:. . . . . Jeff Jones

**Forensick Records**
4819 Emperor Blvd., Ste. 400, Durham, NC 27703, (919) 828-7878
A&R:. . . . . April Caldwell

**Forster Bros. Entertainment**
8255 Beverly Blvd., Ste. 212, Los Angeles, CA 90048, (323) 655-3677, Fax: (323) 651-3677, E-Mail: info@forsterbros.com, Web Site: www.forsterbros.com
Contact:. . . . . Evan Forster

**Fortune Records**
PO Box 5280, Norco, CA 92860, (951) 272-6400
Pres.:. . . . . Devora Brown
GM: . . . . . Sheldon Brown
Promo.:. . . . . Cindy Mandy
*Labels: (Owned)* Fortune, Hi-Q, Strate 8

**Fountain Records**
PO Box 35005, Greensboro, NC 27425, (336) 882-9990
Pres.:. . . . . Doris W. Lindsay

**Fountainbleu Records (Div. of Fountainbleu Entertainment, Inc.)**
91-38 114th St., Richmond Hill, NY 11418, (718) 296-8122, Fax: (718) 296-8123, E-Mail: info@fountainbeu.com, Web Site: www.fountainbleu.com
Pres.:. . . . . Rafael Fuentes
*Labels: (Distributed)* Big Round
*Int'l Reps.:* IRD (International Record Distribution) S.p.A (Italy)

**456 Entertainment**
The Soho Bldg., 110 Greene St., 3rd. Fl., New York, NY 10012, (212) 925-5500, Fax: (212) 925-5690, E-Mail: info@456entertainment.com, Web Site: www.456entertainment.com
Co-Founder:. . . . . Carson Daly
Co-Founder: . . Jonathan Rifkind
Pres./Mgr.: . . . . . John Davis
Dir. Mktg./Asst. Mgr.: Sam Pogue
*US Reps.:* Caroline Distribution

**441 Records Corp. (Div. of Avatar Recording Studios)**
441 W. 53rd St., New York, NY 10019, (212) 765-7500, Fax: (212) 765-7082, E-Mail: info@441records.com, Web Site: www.441records.com
Owner/CEO:. . . . . Kirk Imamura
Pres./COO: . . . . . Harvey Rosen
*US Reps.:* Navarre Corp.

**4Tay, Inc. (Div. of Jeffrey James Arts Consulting)**
316 Pacific St., Massapequa Park, NY 11762, (516) 797-9166, Fax: (516) 797-9166, E-Mail: jamesarts@worldnet.att.net, Web Site: www.classicalcds.net
Pres.: . . . . . Jeffrey James
*Labels: (Distributed)* Golden Rooster, Pacific Serenades, Sonic Muse

**430 West Records**
PO Box 38748, Detroit, MI 48238, (313) 342-6425, Fax: (313) 342-3587, E-Mail: info@430west.com, Web Site: www.430west.com
Co-Founder:. . . . . Lynell Burden
*Labels: (Owned)* Concept Records UK

**Fox Music**
10201 W. Pico Blvd., Bldg. 19, Ste. 125, Los Angeles, CA 90035, (310) 369-3349, Fax: (310) 369-1516, Web Site: www.foxmusic.com
Pres.: . . . . . Robert Kraft
EVP: . . . . . Geoff Bywater
VP Creative Aff.:. Danielle Diego
VP Film Music: . . Mike Knobloch

**Fox Records**
2937 Harlin Dr., Nashville, TN 37211, (615) 331-1125
Owner/CEO: . . . . . Webb Foley
Mgr.:. . . . . Jim Dolan
A&R: . . . . . John Dohnal

**Foxworthy Music (Div. of Foxworthy Inc.)**
4883 Ronson Ct., Ste. T, San Diego, CA 92111, (858) 268-3888, Fax: (858) 268-3889, E-Mail: fxworthy@thetchannel.com, info@thetchannel.com, Web Site: www.thetchannel.com
Pres./CEO: . Douglas Foxworthy
*Labels: (Owned)* Foxworthy
*US Reps.:* Sony BMG Music Entertainment Sales Group

**The Franchesa Group, Inc.**
PO Box 1263, Waldorf, MD 20604-1263, (301) 843-7056, Fax: (301) 843-7056, E-Mail: mstaff@franchesa.com, Web Site: www.franchesa.com
Pres./CEO: . . . . . Jerry Mahdik
Corp. Treas./CFO: . . . . . Julie A. Mahdik
*Labels: (Owned)* Adelayne, Mop Head, Shakesparrot

**Freddie Records**
5979 S. Staples, Corpus Christi, TX 78413, (361) 992-8411, Fax: (361) 992-8428, E-Mail: info@freddierecords.com, Web Site: www.freddierecords.com
CEO/Pres.: Freddie Martinez, Sr.
VP: . . . . . Freddie Martinez, Jr.
VP: . . . . . John Martinez
GM:. . . . . Lee S. Martinez
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Free Agency Recordings**
6420 Firmament Ave., Van Nuys, CA 91406, (818) 909-4792, E-Mail: copeland@freeagencyrecordings.com, Web Site: www.freeagencyrecordings.com
Pres.:. . . . . Mark Copeland
*US Reps.:* Navarre Corp.

**Freedom Records**
PO Box 4403, Austin, TX 78765, (512) 480-0765, Fax: (512) 499-0207, E-Mail: info@texasmusicroundup.com, Web Site: www.freedomrecords.com
Owner: . . . . . Matthew C. Eskey
VP Opns.:. . . . . Holly Breen
VP Mktg.:. . . . . Earl Freedom

**Freeland Recording Co., Inc.**
HC-71, Box 79, Asbury, WV 24916, (304) 645-7860, Fax: (304) 645-7860, E-Mail: crfrc@aol.com
Pres. A&R:. . . . . Dick Freeland
VP Promo.:. . . . . Sarah Gorin
*Labels: (Owned)* CRFRC, Zap

**Frenchkiss Records**
111 E. 14th St., Ste. 229, New York, NY 10003, E-Mail: info@frenchkissrecords.com, Web Site: www.frenchkissrecords.com
Publicity:. . . . . Debbie Hambrick
*US Reps.:* The Orchard

**Freshwater Records**
2988 Avenel Terr., Los Angeles, CA 90039, (323) 660-5444, Fax: (323) 660-2743, E-Mail: freshwater@prodigy.net
Owner: . . . . . David Wheatley
*Labels: (Owned)* Freshwater Classical
*US Reps.:* City Hall Records

**Frontier Records**
PO Box 22, Sun Valley, CA 91353, (818) 759-8279, E-Mail: info@frontierrecords.com, Web Site: www.frontierrecords.com
Pres.:. . . . . Lisa Fancher
*US Reps.:* Lumberjack Mordam Music Group
*Int'l Reps.:* Lumberjack Mordam Music Group

**Fuel 2000 Records**
6607 W. Sunset Blvd., 2nd Fl., Los Angeles, CA 90028, (323) 464-7984, Fax: (323) 465-8926, E-Mail: info@fuel2000.com, Web Site: www.fuel2000.com
CEO: . . . . . Len Fico
A&R:. . . . . Robert Copeland

**Fueled By Ramen**
PO Box 1803, Tampa, FL 33601, (813) 887-4240, (352) 378-9967, E-Mail: adam@fueledbyramen.com, Web Site: www.fueledbyramen.com
Co-Founder: . . . . . Vinnie
Co-Founder: . . . . . John Janick
*Labels: (Owned)* Decaydance

**Fuerte Group**
73 Spring St., Ste. 406, New York, NY 10012, (212) 219-2525, Fax: (212) 219-8915, E-Mail: allison@fuertegroup.com, Web Site: www.fuertegroup.com
Partner: . . . . . Rich Isaacson
Partner: . . . . . Jerry Blair
*Labels: (Owned)* Fuerte, Si*Se

**Full Frame Records**
PO Box 2562, San Francisco, CA 94126, (415) 269-7682, E-Mail: info@fullframerecords.com, Web Site: www.fullframerecords.com

**Fun Records, Inc.**
69 N. Randall Ave., Staten Island, NY 10301, (718) 981-0641, Fax: (718) 273-0797, E-Mail: info@funrecordsinc.com, Web Site: www.funrecordsinc.com
Pres.:. . . . . Richard Wood

**Fundamental Records**
PO Box 27, Lake Zurich, IL 60047, (312) 933-7396, (866) 386-3923, Fax: (312) 896-7373, E-Mail: tim@fundamentalrecords.com, Web Site: www.fundamentalrecords.com
Contact:. . . . . Tim White
*US Reps.:* Redeye Distribution

**Funky Records**
244 Lyell Ave., Rochester, NY 14608, (585) 734-4441
Owner/Pres.: . . . . . Boyd McCoy
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Funky Stix Records (Div. of Funky Stix Music Production, Inc.)**
PO Box 5584, Augusta, GA 30916, (706) 771-0981, Fax: (706) 771-0981
CEO/Pres.: . . . . . Eric Blackmon
Mgr.: . . . . . Kim Blackmon

**Future Farmer Recordings**
PO Box 225128, San Francisco, CA 94122, (415) 495-0851, Fax: (415) 495-0847, E-Mail: lowdown@futurefarmer.com, Web Site: www.futurefarmer.com

**Fuzzy Bugger Records**
PO Box 68, Main St., Landingville, PA 17942, (570) 366-0703
Owner: . . . . . Jay Smar

**Fynsworth Alley**
805 Cambridge Dr., Lafayette, LA 70503, (337) 981-3294, (877) 773-3967, Fax: (337) 981-5760, E-Mail: ba@fynsworthalley.com, Web Site: www.fynsworthalley.com
Pres.:. . . Barbara-Ann O'Connor

## G

**GHB Records (Div. of GHB Jazz Foundation)**
61 French Market Place, New Orleans, LA 70116, (504) 525-5000, Fax: (504) 525-1776, E-Mail: geobuck@bellsouth.net, Web Site: www.jazzology.com
Pres.: . . . . . George H. Buck
VP:. . . . . Nina Buck
A&R: . . . . . Wendell Echols
Office Mgr.: . . . Houcine Harrabi
*Labels: (Owned)* American Music, Audiophile, Black Swan, Circle, Jazzology, Progressive, Solo Art Piano, Southland
*US Reps.:* City Hall Records

**GMP Music, Inc.**
5817 La Colonia Dr., San Antonio, TX 78218, (210) 661-6500, Fax: (210) 661-7702, E-Mail: gmp@gmpmusica.com, Web Site: www.gmpmusica.com
Pres.: . . . . . Jesus Guillen

**GM Recordings, Inc.**
167 Dudley Rd., Newton Centre, MA 02459, (617) 332-6328, Fax: (617) 969-1079, E-Mail: contact@gmrecordings.com, Web Site: www.gmrecordings.com
Pres.: . . . . . Gunther Schuller
Promo./Mktg. Coord.: . . . . . David Wade
*US Reps.:* Allegro Corp.

**GNP Crescendo Record Co., Inc.**
8271 Melrose Ave., Ste. 104, Los Angeles, CA 90046, (323) 655-5006, Fax: (323) 655-5233, E-Mail: gnp@pacificnet.net, mrgnp@earthlink.net, Web Site: www.gnpcrescendo.com, www.crescendorecords.com
Pres.:. . . . . Gene Norman
VP:. . . . . Neil Norman
Comptroller: . . . Linda Anderson
Prodn. Dir.: . . . . Mary Lou Burns
*Labels: (Owned)* Creative World, GNP Crescendo, *(Distributed)* Dixieland Jubilee, GNP Crescendo
*US Reps.:* AEC One Stop Group, Big Daddy Music Distribution Co., Select-O-Hits, Inc.
*Int'l Reps.:* Trend Music Group, Inc. (Canada), ZYX Music GmbH (Germany), King Record Co. Ltd. (Japan)

**GSP Recordings**
230 Townsend St., San Francisco, CA 94107, (415) 896-1144, Fax: (415) 896-1155, E-Mail: gsp@gspguitar.com, Web Site: www.gspguitar.com
Pres./A&R:. . . . . Dean Kamei
*Labels: (Owned)* GSP, GSPJAZ, GSP/Kamei
*US Reps.:* Burnside Distribution Corp. (BDC)

**Gadfly Records**
186 College St., Burlington, VT 05401, (802) 865-2406, E-Mail: gadfly1@aol.com, Web Site: www.gadflyrecords.com
*US Reps.:* Allegro Corp.

**Gaff Music**
205 E. 29th St., Ste. 3, New York, NY 10016-8201, (212) 532-3032, E-Mail: info@gaffmusic.com, Web Site: www.gaffmusic.com
Pres./A&R:. . . . . Scott Beal

**Gaither Music Group**
111 Westwood Pl., Ste. 420, Brentwood, TN 37027, (615) 312-5696, E-Mail: psizelove@gaithermusic.com, Web Site: www.gaither.com
Pres.:. . . . . Barry Jennings
VP Opns.:. . . . . Paul Sizelove

**Galaxy21 Music**
9 Music Sq. S., Ste. 387, Nashville, TN 37203, (615) 661-6093, E-Mail: lisa@galaxy21music.com, Web Site: www.galaxy21music.com
Pres.:. . . . . Dan Michaels
Radio/Publicity Dir.: . . . . . Lisa Michaels

**Gallery Records**
150 Morningside Dr., San Anselmo, CA 94960, (415) 256-1440, Fax: (415) 256-1444, E-Mail: boulevard1@aol.com, Web Site: www.galleryrec.com
Pres.: . . . . . Gary L. Chappell

**Gallery Records**
150 Morningside Dr., San Anselmo, CA 94960, (888) 942-5579, Fax: (415) 256-1444, E-Mail: garygallery@comcast.net, Web Site: www.galleryrec.com
Pres./CEO: . . . . . Gary Chappell
*Labels: (Owned)* Gallery

**Garmex Records**
43055 US 70, Portales, NM 88130, (505) 356-6617, Fax: (505) 359-0155, E-Mail: garmex@pdrpop.com
Pres.:. . . . . Heraclio Garcia
VP: . . . . . Jesus Garcia
Treasurer: . . . . Francisco Garcia

**Gasparo Records, Inc.**
18 Depot St., Ste. 240, Peterborough, NH 03458, (603) 924-4483, Fax: (603) 924-4493, E-Mail: gasparo@monad.net, Web Site: www.gasparo.com
Pres.:. . . . . Roy Christensen
Office Mgr./Treasurer: . . . . . Virginia Christensen
*Labels: (Owned)* Gasparo, Gasparo Gallante, Gasparo Silver Series
*US Reps.:* Albany Music Distributors, Inc.

**Gathering of Nations (Div. of Gathering of Nations)**
3301 Coors Rd. NW, Ste. R300, Albuquerque, NM 87120, (505) 836-2810, Fax: (505) 839-0475, E-Mail: drlita@gonmail.com, Web Site: www.gatheringofnations.com
Founder/Producer: . . . . . Derek Mathews
Educational Coord.: . . . . . Dr. Lita Mathews
Coord.-Miss Indian World Pageant/Traveling Show: . . . . . Melonie Mathews
*US Reps.:* Drumbeat Indian Arts, Inc., Four Winds Trading Co.

**Gearhead (Div. of Gearhead Productions, Inc.)**
2500 5th St., Ste. 110, Davis, CA 95616, (530) 758-7967, Fax: (530) 758-5724, E-Mail: michelle@gearheadrecords.com, Web Site: www.gearheadmagazine.com, www.gearheadrecords.com
CEO:. . . . . Mike La Vella
Pres.: . . . . . Michelle Haunold
*Labels: (Owned)* Gearhead Records
*US Reps.:* Carrot Top Records / CTD Ltd., Crystal Clear Distribution, Revolver USA Distribution
*Int'l Reps.:* Sonic Rendezvous DCM (Netherlands), Plastic Head Records Ltd. (United Kingdom)

**Geneon Entertainment**
2265 E. 220th St., Long Beach, CA 90810, (310) 952-2000, Fax: (310) 952-2402, E-Mail: pr@geneon-ent.com, Web Site: www.geneonanimation.com
CEO:. . . . . Yosuke Kobayashi
EVP/COO:. . . . . Takashi Tanaka
SVP/CFO: . . . . . Yushin Soga
SVP/Chief Planning Officer: . . . . . Eiji Orii
VP Mktg.:. . . . . Rick Buehler
VP Sales:. . . . . Jim Yardley
Bus./Legal Aff. Dir.: . . . . . Jason Meyers
Nat'l Acct. Mgr.:. . . . . Neil Birk
Prog. Sales Mgr.: Kimberly Healy
Specialized Mktg. Mgr.: . . . . . Denise Anker

**Generate Music**
6381 Hollywood Blvd., Ste. 690, Hollywood, CA 90028, (323) 469-7900, Fax: (323) 469-4068, E-Mail: info@generate-music.com, Web Site: www.generate-music.com
Owner:. . . . . Eric Wikman
*US Reps.:* Cisco Distribution, CrossTalk Distribution, Syntax Distribution, TRC Distribution, Watts Music, Inc.

**George V Records**
75 Ninth Ave., 3rd Fl., New York, NY 10011, (646) 230-7290, Fax: (646) 230-6708, E-Mail: john@george-v-records.com, Web Site: www.george-v-records.com
VP: . . . . . John Pace
Controller:. . . Harry Toumazatos
Sales Mgr.: . . . Nadine Steaman
Manufacturing Mgr.:. DJ McNany
Graphics Mgr.: . . Paul Bernstein

**GeoSynchronous Records**
PO Box 540962, Merritt Island, FL 32954, (321) 452-2910, Fax: (321) 452-5359, E-Mail: geosync@pan.com, Web Site: www.pan.com/geosync
A&R/Owner:. . . . . Steve Bussey
*Labels: (Owned)* Geosynchronous, *(Distributed)* Sunspot
*US Reps.:* Select-O-Hits, Inc.

**Geyser Records**
1837 Pleasant Dr., North Palm Beach, FL 33408, (561) 776-8630, Fax: (561) 622-1843, E-Mail: dialarosenpb@aol.com, Web Site: dialarose.com, darklizardband.com
Owner:. . . . . Gina Ann Rose

**GhettoWorks (Div. of Flavor Unit Entertainment)**
155 Morgan St., Jersey City, NJ 07302, (201) 333-4883, Fax: (201) 333-0728
CEO: . . . . . Sha-Kim Compere
CEO:. . . . . Dana Owens
Pres.: . . . . . Dedra Tate
SVP: . . . . . Rita Owens
SVP A&R:. . . . . Latee French
*Labels: (Owned)* Flavor Unit, GhettoWorks
*US Reps.:* WEA Corp.

**Ghostly International**
416 E. Huron, Ste. 1B, Ann Arbor, MI 48104, (734) 623-0077, Fax: (734) 623-7906, E-Mail: dado@ghostly.com, Web Site: www.ghostly.com
Pres.: . . . . . Sam Valenti
*US Reps.:* Caroline Distribution
*Int'l Reps.:* Sonic Unyon (Canada), Neuton (Germany)

**Giant Step**
62 White St., Ste. 3-R, New York, NY 10013-3593, (212) 219-3567, Fax: (212) 226-3747, Web Site: www.giantstep.net
Pres./CEO: . . Maurice Bernstein
Dir. Bus. Devel./Mktg.: . . . . . Tanya Boyden Yarkoni

**Gig Records**
520 Butler Ave., Point Pleasant, NJ 08742, (732) 701-9044, (732) 701-9045, Fax: (732) 701-9777, E-Mail: info@gigrecords.com, Web Site: www.gigrecords.com
Pres.:. . . . . Indian
VP A&R: . . . . . Thom Zarra
A&R: . . . . . Lenny
*US Reps.:* Sumthing Distribution

**Gigantic Music**
59 Franklin St., Ste. 403, New York, NY 10013, (212) 226-2373, E-Mail: info@giganticmusic.com, Web Site: www.giganticmusic.com
Pres.:. . . . . Polsia Ryder
Sales/Mktg. Dir.:. . . Derek Evers
Radio/Video Promo.: . . . . . Elissa Young
Press/PR Dir.: . . . Sarah Hooper
*US Reps.:* Caroline Distribution

**Richard Gilbert Productions**
Slanders P. 763, Delray Beach, FL 33484, (201) 941-0559, Fax: (201) 941-8154, E-Mail: rgpgrenadilla@earthlink.net
*Labels: (Owned)* Grapevine, Grenadilla

**Giza USA, Inc.**
9107 Wilshire Blvd., Ste. 500, Beverly Hills, CA 90210, (310) 724-5246, Fax: (310) 550-8994, Web Site: www.giza.co.jp/gizausa
Contact: . . . . . Kayo Yoshida

**Glad Music Co. / D Records**
14340 Torrey Chase Blvd., Ste. 380, Houston, TX 77014, (281) 397-7300, (888) 397-5556, Fax: (281) 397-6206, Web Site: www.gladmusicco.com, www.drecords.net
Owner/Pres.: . . . . . Don Daily
Owner/GM: . . . H.W. "Bud" Daily
A&R: . . . . . Wes Daily
*Labels: (Owned)* Bellaire, D, Glad
*US Reps.:* RED Distribution

**Global Pacific**
PO Box 2001, Sonoma, CA 95476, (707) 996-2748, Fax: (707) 996-2658, E-Mail: transvsn@community.net, Web Site: www.ninegates.com/global
Pres./A&R: . . . . Howard Sapper
SVP/Promo.:. . . . Howard Morris
*Labels: (Owned)* Black Horse, Sweet Pea

**Global Soul Entertainment**
PO Box 216, New York, NY 10012, (212) 505-2093, E-Mail: management@globalsoulmusic.com, Web Site: www.globalsoulmusic.com
Contact:. . . . . Marcus Bell
Contact: . . . . . Thara T.

**Global Village Music**
245 W. 29th St., New York, NY 10001, (212) 695-6024, Fax: (212) 695-6025, E-Mail: toglobalvillage@aol.com, Web Site: www.the-forum.com/globalvillage
Pres.:. . . . . Michael Schlesinger
*US Reps.:* Bayside Entertainment Distribution (BED)
*Int'l Reps.:* Fenn Music Service (Germany)

**Global Village Records & Music (Div. of Nicoletti Music Co./Creative Network)**
PO Box 2818, Newport Beach, CA 92659, (949) 497-0171, Fax: (949) 494-0982, E-Mail: nicolettico@cox.net, Web Site: www.creativeglobalvillage.net
Pres./Owner/A&R: . . . . . Joseph Nicoletti, Sr.
Chief Exec.:. Joseph Nicoletti, Jr.
Consultant (Nashville): Al DeLory
*Labels: (Distributed)* Global Village/Creative Network, Musicmakers, Streetwise

**Globe Star Media & Entertainment**
16 E. 34th St., 15th Fl., New York, NY 10016, (212) 686-6571, E-Mail: info@globestarmedia.com, Web Site: www.globestarmedia.com
Pres.:. . . . . Dan Otero

**Go-Kart Records**
PO Box 20, Prince St. Station, New York, NY 10012, (718) 384-9892, Fax: (718) 384-9893, E-Mail: info@gokartrecords.com, Web Site: www.gokartrecords.com
Owner/Founder: . . . . Greg Ross
*Int'l Reps.:* KOCH Entertainment (Canada)

**Gold Dust Records**
Rt. 78, Exit 19, Strausstown, PA 19559, (610) 488-1782, Fax: (610) 488-1576, E-Mail: pat@patgarrett.com, Web Site: www.patgarrett.com
Pres.: . . . . . Patrick Sickafus

**The Gold Label / Honest Entertainment**
9220 Sunset Blvd. #310, West Hollywood, Los Angeles, CA 90069, (310) 858-1181, Fax: (310) 858-1186, E-Mail: info@patsgold.com, Web Site: www.patsgold.com
Chrmn.:. . . . . Pat Boone
Pres.: . . . . . Marcia Beverly
VP Mktg. Devel.:. . . . Holly Zoley
Promo. Dir.: . . . . . Zack Shaw
*US Reps.:* Universal Music & Video Distribution

**Gold Leaf Productions**
325 N. 40th, Banning, CA 92220, (951) 922-1903, E-Mail: bsmith9280@aol.com
Pres.:. . . . . Brian Smith

**Gold Standard Laboratories (GSL)**
PO Box 65091, Los Angeles, CA 90065, (562) 923-0535, E-Mail: info@goldstandardlabs.com, Web Site: www.goldstandardlabs.com
Co-Owner: . . . . . Sonny Kay
Co-Owner:. Omar A. Rodriguez-Lopez
*US Reps.:* Redeye Distribution

**Gold Star Music**
1311 Ave. Ponce de Leon, Ste. 404, Santurce, PR 00907, (787) 725-6339, Fax: (787) 725-6161, E-Mail: javier@goldstarmusicpr.com, Web Site: www.goldstarmusicpr.com
Mgr.:. . . . . Javier Gomez

**Gold Star Records / Star Music Publishing**
PO Box 93836, Las Vegas, NV 89193, (702) 563-2793, (877) 264-8255, Fax: (702) 563-2795, E-Mail: info@starentertainment.com, Web Site: www.abbeygroupoflasvegas.com
Pres.:. . . . . Lucille Star
*Labels: (Owned)* Gold Star

**Gold Street**
649 Bethany Rd., Burbank, CA 91504, (818) 567-1911, Fax: (818) 567-1911, E-Mail: emc@goldstreetent.com, Web Site: www.goldstreetent.com
VP Latin Music:Gloria Quesquen
Mgr./Producer: Eric Michael Cap
*Labels: (Owned)* Gold Street Entertainment

**Goldband Recording Corp.**
313 Church St., Lake Charles, LA 70601, (337) 439-8839, Fax: (337) 491-0994, E-Mail: pwgoldband@netzero.com, Web Site: www.purecajun.com/goldband
Pres.:. . . . . Elsie Shuler
VP:. . . . . Pamela Wilkinson
*Labels: (Owned)* ANLA, Folk Star, Jador, *(Distributed)* A-bear, IMG, Kajun, Lanor, MTE, Sun

**Golden Boy Records**
PO Box T/16311 Askin Dr., Pine Mountain Club, CA 93222, (661) 242-0125, Fax: (661) 242-4313, E-Mail: gbrmusic@frazmtn.com
Owner: . . . . . Eddie Gurren
Office Mgr./A&R Dir.: . . . . . Sue Venegas
*Labels: (Owned)* Alva, Golden Boy Jazz

**Golden Bullet Record Co.**
6736 Hillary Dr., Cincinnati, OH 45239, (513) 931-3852, (513) 269-1040, Fax: (513) 931-3852, E-Mail: glappel@cinci.rr.com
Pres./Dir. Prodn.: . . . . . Gregory L. Appel, Sr.

**Golden Crest Records (Div. of CFG Publishing Co.)**
PO Box 26, Cold Spring Harbor, NY 11724, (631) 246-9181, Fax: (631) 246-9182, E-Mail: johnbroven@msn.com, Web Site: www.goldencrestrecords.com
Pres.: Shelley Galehouse Broven
GM: . . . . . John Broven
*Labels: (Owned)* Crest, Shelley, Silver Crest

**Goldust Records Co.**
115 E. Idaho Ave., Las Cruces, NM 88005, (505) 524-1889, Fax: (505) 524-1889, E-Mail: goldustone@aol.com
Owner/GM: . . . Emmit H. Brooks

**Good Charamel Records**
PO Box 1457, Studio City, CA 91614, (716) 886-3540, Fax: (716) 886-4109, E-Mail: goodcharamel@aol.com, Web Site: www.goodcharamel.com
Owner: . . . . . Robby Takac
GM:. . . . . Gregg Bell

**Goodfellas Entertainment**
3699 Wilshire Blvd., Ste. 850, Los Angeles, CA 90010, (310) 854-8445
GM: . . . . . Donny Harrell
A&R Dir.:. . . Vernon "Vito" Goins
Mgr.: . . . . . Drano

**GoodVibe Recordings**
PO Box 2332, Beverly Hills, CA 90213, (323) 650-5180, (888) 924-0123, Fax: (323) 650-0622, E-Mail: info@goodvibemusic.com, Web Site: www.goodvibemusic.com
Co-Owner:. . . . . Matt Kahane
Co-Owner: . . . . . Chris Nagy

**Gospel Express**
PO Box 140634, Memphis, TN 38114, (901) 743-3651, E-Mail: jbcole2460@aol.com
GM: . . . . . Bobby Cole

**Gotee Records**
1881 Gen. George Patton Dr., Ste. 100, Franklin, TN 37067-2935, (615) 370-2980, Fax: (615) 370-2990, E-Mail: info@gotee.com, Web Site: www.gotee.com
Pres.: . . . . . Joey Ellwood
A&R:. . . . . Grant Harrison
Sales Dir.:. . . . . Mike Condo
Opns. Mgr.:. . . . . Natalie Corwin
Sr. Mktg. Mgr.:. . Jonathan Wiles
Mktg.: . . . . . Edlyn Forero
Nat'l Promo. Mgr.: . . Phil Conner
A&R Mgr. - Brand Mgmt.: . . . . . Jason King
A&R:. . . . . Chico Gonzales
A&R:. . . . . Sara Marienthal
*Labels: (Distributed)* LookAlive

**Gotham Records**
PO Box 237067, New York, NY 10023, (212) 799-5513, Fax: (212) 799-5514, E-Mail: president@gothamrecords.com, Web Site: www.gothamrecords.com
Pres.: . . . . . Patrick Arn
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Gothic Records**
10 Harrison St., Ste. 311, Seattle, WA 98109, (800) 735-4720, Fax: (206) 264-8084, E-Mail: info@gothicrecords.com, Web Site: www.gothicrecords.com
*US Reps.:* Allegro Corp.

**Gourd Music**
PO Box 585, Felton, CA 95018, (831) 425-4939, Fax: (831) 459-7450, E-Mail: neal@gourd.com, Web Site: www.gourd.com
Pres.:. . . . . Neal Hellman
Contact:. . . . . Joachim Williams
Contact:. . . . . Shiloh Hellman
*US Reps.:* Burnside Distribution Corp. (BDC)

**Grainte Records**
479 N. Mickle St., Coffee Springs, AL 36318, (334) 684-9977, Fax: (334) 664-9934, E-Mail: tomb1932@aol.com
Owner: . . . . . Thomas Boyles

**Gramophone Music Co.**
PO Box 336, Bozman, MD 21612-0336, (410) 745-3789, Fax: (410) 745-3784
GM:. . . . . Oliver Berliner
Prof./Creative Mgr.: . . . . . George O. Hernandez
*Labels: (Owned)* Tot, Tropicana

**Granite Records**
305 S. Kalomara St., Ste. B, Ventura, CA 93001, (805) 383-1672, Fax: (805) 383-1677, E-Mail: pehart@graniterecords.com, Web Site: www.graniterecords.com
MD/A&R: . . . . . Phil Ehart
MD/Promo./Mktg.:. . Dave Austin
Gen. Sales Mgr.:. . . . Chris Horn
Exec. Asst.:. . . . . Keri Kehoe

**Grass Roots Records**
PO Box 532, Malibu, CA 90265, (323) 463-5998, Fax: (310) 457-8891
Pres.:. . . . . Lee Magid
*Labels: (Owned)* Grass Roots, LMI

**Grateful Dead Records (Div. of Grateful Dead Productions)**
PO Box X, Novato, CA 94948, (415) 492-5500, Fax: (415) 507-0750, E-Mail: webmaster@dead.net, Web Site: www.dead.net
CEO:. . . . . Cameron Sears
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Greater Planet Entertainment**
PO Box 439, Quakertown, PA 18951, (215) 453-1803, Fax: (215) 453-7776, Web Site: www.greaterplanet.com
Pres.:. . . . . Michael Henegan

**Green Hill Productions (Div. of Spring Hill Music Group, Inc.)**
111 Westwood Pl., Ste. 420, Brentwood, TN 37027, (615) 383-5535, (800) 972-5900, Fax: (615) 383-6632, E-Mail: greenhill@greenhillproductions.com, Web Site: www.greenhillmusic.com
CFO/COO: . . . . David Robinson
VP/GM:. . . . . Don Boyer
Mktg. Mgr.: . . Bryan McLaughlin
Dir. Sales:. . . . . Tod Ellsworth

**Green Linnet Records, Inc. / Xenophile Records**
81 Beaver Brook Rd., Danbury, CT 06810, (203) 730-0333, Fax: (203) 730-0345, E-Mail: csr@greenlinnet.com, Web Site: www.greenlinnet.com
Pres./CEO: . . . . Wendy Newton
Dir. Promo./Publicity: . . . . . Judith Joiner
Prodn. Mgr.:. . . . . Diane Hassan
*Labels: (Owned)* Celtophile
*US Reps.:* Ryko Distribution
*Int'l Reps.:* Keltia Musique (France), Claddagh Records (Ireland), IRD (International Record Distribution) S.p.A (Italy), Resistencia (Spain), Highlander Music (United Kingdom)

**Green Menu Records / Love Records (Div. of Henry Jerome Music, Inc.)**
10340 NW 16th St., Plantation, FL 33322-6617, (954) 530-0911, Fax: (954) 530-1264, E-Mail: hjerome74@cs.com
Pres./CEO/A&R: . . Henry Jerome
Dir. Mktg./Promo./Sales: . . . . . Don Castaldi
*Labels: (Owned)* Green Menu, Love

**David Gresham Records, Inc. (USA)**
c/o Jaimie Roberts, 183 Madison Ave., Penthouse, New York, NY 10016, (212) 448-1800, Fax: (212) 448-0020, E-Mail: jroberts@lrrlaw.com, Web Site:

www.greshamrecords.co.za
CEO:. . . . . David Gresham

**Greyday Productions**
PO Box 2086, Portland, OR 97208-2086, (503) 236-4167, Fax: (503) 236-4167, E-Mail: info@greydayproductions.com, Web Site: www.greydayproductions.com
Pres.:. . . . . Todd Berry

**Grievous Angel Productions (GAP)**
108 Go Bar Landing Rd., Statesboro, GA 30461, (912) 842-2972, Fax: (888) 842-2972, E-Mail: grievousangelpro@hotmail.com, Web Site: www.grievousangelpro.com
Owner:. . William T. Johnson, Jr.
*Labels: (Owned)* Atomic Drop, Millennium

**Griffin Music (Div. of W.M. Ltd.)**
PO Box 1952, Lombard, IL 60148, (630) 424-0801, Fax: (630) 424-0806, E-Mail: neale@griffinmusic.com, Web Site: www.griffinmusic.com
Owner: . . . . . Neale Parker
GM: . . . . . Susan Cuvala
Publishing: . . . . . Ginger Lord
*Labels: (Owned)* Griffin, *(Distributed)* Angel Air, BGO (Beat Goes On), Baktabak, Cyclops, Disky, Gott Disc, Harry May, Lakeside/Lakeshore Jazz of Chicago, Majestic Rock, Moon Europe, Musea, Sounds True, Time To Remember, Voiceprint

**GrindTone (Div. of Prowl Production)**
11288 Ventura Blvd., Ste. 450, Studio City, CA 91604, (818) 997-1080, Fax: (818) 997-1080, E-Mail: cameron@grindtone.com, Web Site: www.grindtone.com
Founder: . . . . . Cameron Davis
Adv.:. . . . . Emi Lee

**Grita Records**
PO Box 1216, New York, NY 10156, (212) 736-0783, Fax: (425) 740-7925, E-Mail: info@grita.com, Web Site: www.latinovision.com, www.grita.com
Pres.: . . . . . Jay Ziskrout

**Groove Note Records**
6095 Selma Ave., Hollywood, CA 90028, (323) 467-1333, E-Mail: groovenation@earthlink.net, Web Site: www.groovenote.com
Pres.:. . . . . Ying Tan

**David Gross Entertainment**
PO Box 420, Graton, CA 95444, (707) 829-9029, Fax: (707) 829-9032, E-Mail: dge@punmaster.com, Web Site: www.punmaster.com
Pres.:. . . . . David Gross

**Guajiro Records, Inc.**
10441 NW 28th St., Ste. 106, Miami, FL 33172, (305) 673-4649, Fax: (305) 592-1932
Pres.:. . . . . Roberto Torres
VP:. . . . . Marlen Torres
*Labels: (Owned)* Caney, Guajiro, Neon, SAR, Toboga

**Guava Jelly (Div. of Triple X)**
PO Box 862529, Los Angeles, CA 90086-2529, (323) 221-2204, Fax: (323) 221-2778
Co-Owner: . . . . . Dean Naleway
Co-Owner: . . . . . Peter Heur
*Labels: (Owned)* Amsterdamned, Hollows Hill Sound Recording

**GuavaJamm Entertainment / City Slicker Productions / Mark of Arie**
PO Box L, Inwood Station, New York, NY 10034, (212) 567-0411, Fax: (212) 567-0411, E-Mail: dennis@guavajamm.net, Web Site: www.guavajamm.net, store.yahoo.com/guavajammstore
CEO:. . . . . Dennis Bell
VP: . . . . . Claudette Washington

**Geststar Records, Inc. (Div. of Geststar Worldwide Distributors)**
17321 Ritchie Ave. NE, Sand Lake, MI 49343-9475, (616) 636-5068, Fax: (616) 636-5068, E-Mail: gsww@wingsisp.com, Web Site: www.wingsisp.com/mountainmanww
Pres.:. . . Raymond G. Dietz, Sr.

**Guilt Ridden Pop**
PO Box 11894, St. Paul, MN 55111, (612) 747-3262, E-Mail: guiltriddenpop@aol.com, Web Site: www.guiltriddenpop.com
A&R:. . . . . Keith Moran

**Guitar Nine Records**
8201 Hambledon Ct., Raleigh, NC 27615, (877) 389-7555, Fax: (561) 423-0740, E-Mail: guitar@guitar9.com, Web Site: www.guitar9.com
Pres.:. . . . . Dan McAvinchey
Mktg.:. . . . . Georgina Zubillaga
*Labels: (Owned)* Guitar Nine, *(Distributed)* BamZoom, Buzzjam, Hapi Skratch, Rock, Screemin' Geetar

**Guitian Brothers Music**
8051 NW 36 St., Doral, FL 33166, (786) 355-8381, E-Mail: info@guitianbrothermusica.com, Web Site: www.guitianbrothermusica.com
Pres.:. . . . . Oscar Guitian
A&R Dir.:. . . . . Don Dinero
*US Reps.:* Universal Music & Video Distribution

**Gunsmoke Entertainment, Inc.**
2523 Roosevelt Hwy., Ste. D3, College Park, GA 30337, (404) 768-0488, E-Mail: gunjjames@hotmail.com, Web Site: www.gunsmokejessejames.com
Pres.: . . . . . Jennifer McClelland
Prodn. Admin.:
. . . . . James McClelland

## H

**Hacienda Records & Recording Studios**
1236 S. Staples St., Corpus Christi, TX 78404-1298, (361) 882-7066, (877) 882-7066, Fax: (361) 882-3943, E-Mail: info@haciendarecords.com, Web Site: www.haciendarecords.com
CEO:. . . . . Roland Garcia
Pres.:. . . . . Gilbert A. Garcia
EVP:. . . . . Annie M. Garcia
VP Sales:. . . . . Alicia Rodriguez
Exec. Producer/Engineer:
. . . . . Rick Garcia
*Labels: (Owned)* Las Brizas
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**HairBall8 Records**
PO Box 681674, San Antonio, TX 78268, (210) 520-8749, Fax: (530) 689-6407, E-Mail: info@hairball8.com, Web Site: www.hairball8.com
Opns. Dir.:. . . . . Ryan Davis
Street Teams: . . . . . Paige Davis
Publicity:. . . . . Liz Danforth
*US Reps.:* Cargo Music, Inc.
*Int'l Reps.:* Cargo Records (United Kingdom)

**Half Note Records**
745 Fifth Ave., Ste. 2000, New York, NY 10151, (212) 461-4312, E-Mail: jlevenson@halfnote.net, Web Site: www.halfnote.net
Pres.:. . . . . Steven Bensusan
VP:. . . . . Jeff Levenson
*US Reps.:* Ryko Distribution

**Steven Halpern's Inner Peace Music**
212 Van Tassel Ct., San Anselmo, CA 94960, (415) 485-5321, Fax: (415) 485-1312, E-Mail: dvz@innerpeacemusic.com, Web Site: www.stephenhalpern.com
*Labels: (Owned)* Steven Halpern's Inner Peace, Paz Interior, Sound Wave 2000, Sound World Rx
*US Reps.:* Allegro Corp., New Leaf Distribution
*Int'l Reps.:* MRA Entertainment Group (Australia)

**Happy Kids Productions**
342 Lexington Ave., 2nd Fl., Mount Kisco, NY 10549-2725, (914) 242-3720, Fax: (914) 242-5941, Web Site: www.happykids-personalized.com
Pres.:. . . . Michael Rosenbaum
SVP:. . . . . Cindy Rosenbaum
*Labels: (Owned)* All You Need Is Kids, Easy Sleep, Happy Birthday (personalized), For the Love of Animals (personal), Magical Journeys (personalized), Santa & Me (personalized), In Search of the Easter Bunny

**Hard Hat Records**
519 N. Halifax Ave., Daytona Beach, FL 32118, (386) 252-0381, Fax: (386) 252-0381, E-Mail: www.hardhatrecords@aol.com, Web Site: hardhatrecords.homestead.com
CEO:. . . . . Bobby Lee Cude
*Labels: (Owned)* Blaster-Boxx Hits, Broadway, USA, Times-Square Fantasy Theatre

**Hard Soul Records**
701 E. Third St., Ste. 315, Los Angeles, CA 90013, (213) 621-5673, Fax: (213) 621-7650, E-Mail: info@hardsoulrecords.com, Web Site: www.hardsoulrecords.com
Pres.:. . . . . Trevor Randall
A&R Mgr.:. . . . . Nga Luu
Press Mgr.: . . . . . Joanna Cole
Label Mgr.:. . . . . D. J. Sparr
A&R Mgr./Art: . . . John Fransella
Label Mgr. Acid Jazz/Special Release Coord.:
. . . . . Rafael Sanchez
Studio Mgr./Engineer:
. . . . . Eugene Choi
Mfg./Dist. Coord.: . Mike Randall
Bus. Aff./Spanish Press Coord.:
. . . . . Brunell Mori
Street Team Coord./Spanish Press Coord.:. . Sarah Preciado
*Labels: (Distributed)* Acid Jazz Records (UK)
*US Reps.:* Burnside Distribution Corp. (BDC)

**Hard 2 Hit Entertainment**
PO Box 286950, New York, NY 10128, (718) 821-3130, Fax: (718) 497-0931, E-Mail: info@hard2hit.com, Web Site: www.hard2hit.com
CEO/GM: . . . Carey "Dog" Dunn
CEO/A&R:. . Patrick "Bear" Kelly

**Hardison International Entertainment Corp.**
2414 Bernhurst Dr. NE, Knoxville, TN 37918, (865) 688-8680, Fax: (865) 219-8094, E-Mail: dennishardison@bellsouth.net, Web Site: www.iuma.bands.dynamo.com
Owner/CEO/Founder:
. . . . . Dennis K. Hardison
SVP:. . . . . George F. Saah
*Labels: (Owned)* Denlatrin

**Harmonia Mundi USA**
1117 Chestnut St., Burbank, CA 91506, (818) 333-1500, Fax: (818) 333-1501, E-Mail: pcinfo-usa@harmoniamundi.com, Web Site: www.harmoniamundi.com
Pres.:. . . . . Rene Goiffon
VP/A&R: . . . . . Robina Young
Nat'l Sales Mgr.:. Matthew Owen
Publicity/Promos.:. Sarah Folger

**Have Mercy Records**
PO Box 660245, Sacramento, CA 95866, (916) 486-3729, Fax: (916) 486-3729, E-Mail: info@havemercy.com, Web Site: www.havemercy.com
Pres.:. . . . . Mike Balma
*Labels: (Owned)* No Mercy
*US Reps.:* Bayside Entertainment Distribution (BED)
*Int'l Reps.:* CrossCut Records (Germany)

**Heads Up International (Div. of Telarc International Corp.)**
23309 Commerce Park Rd., Cleveland, OH 44122, (216) 765-7381, Fax: (216) 464-6037, E-Mail: dave@headsup.com, Web Site: www.headsup.com
Pres.:. . . . . Dave Love
VP Domestic Sales:
. . . . . Lynne Hoffman-Engle
VP Mktg.:. . . . . Rob Saslow
VP Publicity: . . . Mike Wilpizeski
Dir. Publicity: . . . Amanda Sweet
Int'l Sales/Mktg. Mgr.:
. . . . . Kajo Paukert
Mktg. Mgr.:. . . . . Doug Ashland
Internet Mktg. Mgr.:
. . . . . Marlene Kelly
*Labels: (Distributed)* Intermix, Telarc

**HealingArt**
400 N. Mountain Ave., Ste. 242, Upland, CA 91786, (909) 980-5247, E-Mail: healingart@usa.net
Pres.:. . . . . Joyce Handler

**Hear Music 23 (Div. of Starbucks Coffee Co.)**
2401 Utah Ave. S., Mailstop S-HM1, Seattle, WA 98134, (206) 318-6224, Fax: (206) 318-6224, Web Site: www.hearmusic.com
Pres.:. . . . . Ken Lombard
VP:. . . . . Don MacKinnon
Dir. Merch.:. . . . . Tim Ziegler

**Heart Music, Inc.**
PO Box 160326, Austin, TX 78716-0326, (512) 795-2375, Fax: (512) 795-9573, E-Mail: info@heartmusic.com, Web Site: www.heartmusic.com
Promo. Dir.: . . . . . Mimi Alidor
*US Reps.:* City Hall Records

**Heartbeat Records (Div. of Rounder Records)**
1 Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 354-4840, E-Mail: info@heartbeatreggae.com, Web Site: www.rounder.com
A&R: . . . . . Chris Wilson
Sr. Label Asst.:. . . . . Josh Blood
*US Reps.:* Ernie B's Reggae Distribution, Inc., Universal Music & Video Distribution

**Heartland Records (Div. of Agape Entertainment Group)**
PO Box 741, Pittsburg, KS 66762, (417) 483-8044, E-Mail: heartlandrecords1@yahoo.com, Web Site: www.agapeentertainment.com
Pres.:. . . . . Brian Curl
Sec'y: . . . . . Guyla Curl

**The Jim Henson Co.**
1416 N. LaBrea, Hollywood, CA 90028, (323) 802-1500, Fax: (323) 802-1825, Web Site: www.henson.com
Co-Chair/Co-CEO:Brian Henson
Co-Chair/Co-CEO:. Lisa Henson
Pres./COO:. . . . . Peter Schube
SVP Mktg.: . . . . . Michael Polis

**Here To Him Music Group, LLC (Div. of Howard Publishing)**
3117 N. Seventh St., West Monroe, LA 71291-2227, (318) 396-3122, Fax: (318) 397-1882, E-Mail: info@heretohim.com, Web Site: www.heretohim.com
Pres.:. . . . . Ryan Howard
Dir. Artist Devel.:. Dennis Disney
*Labels: (Owned)* Cross-Driven, Here To Him, Worship Extreme
*US Reps :* Provident Music Group, Sony BMG Music Entertainment Sales Group

**Heritage Records & Music Corp. (Div. of Jerry Ross Productions)**
2417 Welsh Rd., Ste. 227, Philadelphia, PA 19114, (215) 676-7377, Fax: (215) 676-7958, E-Mail: imreps@aol.com, Web Site: www.phillyoldies.com
Producer/CEO:. . . . . Jerry Ross
*Labels: (Owned)* Heritage, Music Legends "Hall of Fame"

**Herose Records**
1098 Rose Ave., Ste. B, El Centro, CA 92243, (760) 352-5774, Fax: (760) 353-1339, E-Mail: dannyb@herose.com, Web Site: www.herose.com
Pres.:. . . . . Danny Berg

**Heyday Records**
PO Box 2557, Temecula, CA 92593, (877) 323-7639, (760) 716-6295, Fax: (814) 680-7543, E-Mail: heyday@heyday.com, Web Site: www.heyday.com
Contact: . Robert Rankin Walker
Contact:. . . . . Sue Cole
*Int'l Reps.:* Redeye Distribution

**Hi-Octane Records (Div. of Debut Artists Group)**
2808 Azalea Pl., Nashville, TN 37204, (615) 297-1085, (615) 297-0700, Fax: (615) 297-6959, E-Mail: fredvail@treasureislenashville.com, Web Site: www.treasureislenashville.com
Pres./CEO/A&R: . . . . . Fred Vail
Mktg. Mgr.: . . . . . Debbie Kirley
Asst. to Pres.: . . . Brandon Epps
*Labels: (Owned)* Hi Octane, Nashville/Pacific Int'l

**Hidden Beach Recordings (HBR)**
3030 Nebraska Ave., Penthouse, Santa Monica, CA 90404, (310) 453-1400, Fax: (310) 453-6760, E-Mail: mailinglist@hiddenbeach.com, Web Site: www.hiddenbeach.com
Founder/Pres.:. Steve McKeever
Mix Show DJ Promo.:
. . . . . DJ New York City Ken
*Labels: (Owned)* Still Waters
*Int'l Reps.:* Sony BMG Music Entertainment Sales Group

**Hideaway Records (Div. of Fernando's Productions)**
2747-B E. McDaniel, Springfield, MO 65802, (417) 863-9143, (888) 863-9143, Fax: (417) 863-9143, E-Mail: chris@song-smith.com, Web Site: www.song-smith.com
Pres.: . . . . . Chris Albert

**Hieroglyphics**
PO Box 10871, Oakland, CA 94610, (510) 444-5351, E-Mail: info@hieroglyphics.com, Web Site: www.hieroglyphics.com
Partner/CEO: . . . . . Domino
*US Reps.:* RED Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**High Water Recording Co. (Div. of The University of Memphis)**
University of Memphis, Rudy E. Scheidt School of Music, Memphis, TN 38152, (901) 678-3317, Fax: (901) 678-3096, E-Mail: dhevans@memphis.edu
Pres.:. . . . . Shirley Raines
GM/Exec. Producer:
. . . . . Richard R. Ranta
A&R/Producer:. . . . David Evans
Studio Mgr.:. . . . . Jeff Cline
*Labels: (Owned)* High Water

**High Windy Audio (Div. of Banjoman, Inc.)**
260 Lambeth Walk, Fairview, NC 28730, (828) 628-1728, (800) 637-8679, Fax: (828) 628-4435, E-Mail: highwindy@aol.com, Web Site: www.highwindy.com
Pres.:. . . . . David Holt
VP: . . . . . Virginia Callaway
*Labels: (Owned)* High Windy Audio
*US Reps.:* Burnside Distribution Corp. (BDC), NewSound Distribution, Rounder Kids

**Higher Love Music**
PO Box 523-3822, Miami, FL 33152-3822, (599) 557-0707, Fax: (599) 544-3082, E-Mail: info@nasioreggae.com, Web Site: www.nasioreggae.com
GM: . . . . . Nasio Fontaine
*US Reps.:* VP Records

**HighNote Records**
106 W. 71st St., New York, NY 10023, (212) 873-2020, Fax: (212) 877-0407, E-Mail: jazzdepot@ix.netcom.com, Web Site: www.jazzdepot.com
Pres./Sales/Prodn.:
. . . . . Barney Fields
A&R/Promo.:. . . . . Joe Fields
*Labels: (Owned)* Fedora, Savant/Highnote
*US Reps.:* Ryko Distribution

**Hightone Records**
220 Fourth St., Ste. 101, Oakland, CA 94607, (510) 763-8500, Fax: (510) 763-8558, E-Mail: hightone@hightone.com, Web Site: www.hightone.com
Mktg./Radio Promo.:
. . . . . Darrell Anderson
Mktg. Mgr.:. . . . . Michael Wright
*US Reps.:* WEA Corp.

**Hillsboro Jazz (Div. of Spring Hill Music Group)**
111 Westwood Pl., Ste. 420, Brentwood, TN 37027, (615) 383-5535, Fax: (615) 383-6632, E-Mail: contact@hillsborojazz.com, Web Site: www.hillsborojazz.com
**Hipnotech Records**
3000 E. Grand Blvd., Ste. 202, Detroit, MI 48202, (313) 972-3000, Fax: (313) 972-3001, E-Mail: keith@submerge.com
Pres.: . . . . . Keith Butts
**Hippie Chick Twang Records**
118 16th Ave. S., Ste. 210, Nashville, TN 37203, (615) 224-4422, E-Mail: devon@hippiechicktwangrecords.com, Web Site: www.hippiechicktwangrecords.com
Pres.: . . . . . Kim McLean
Publicity Dir.: . . . . . Devon O'Day
**Hit City Records**
4708 Bawell St., Baton Rouge, LA 70808, (225) 952-0784, Fax: (225) 925-0288, E-Mail: henryturner@juno.com, Web Site: www.icorp.net/flavor
Owner: . . . . . Henry Turner, Jr.
A&R Dir.: . . . . Scott A. Lewis, III
Mktg. Sales/Promo. Dir.: . . . . . Sonny Dee
*Labels: (Owned)* Genesis Gospel
**Hit Management**
PO Box 181, Westhampton Beach, NY 11978, (917) 532-9134, Fax: (631) 653-6246, E-Mail: info@hitmanagement.net, Web Site: hitmanagement.net
Pres./CEO: . . . Patrick O'Connell
**Hitchcock Media Records (Div. of Hitchcock Media, LLC)**
1625 N. Fairfax Ave., Los Angeles, CA 90046-2609, (323) 656-0757, E-Mail: ar@hitchcock-media.com, Web Site: www.hitchcock-media.com
CEO: . . . . . R. Hitchcock
Mgr.: . . . . . Howard Newman
*Labels: (Owned)* BluSide, Arpell
*US Reps.:* City Hall Records
**Hitman Records**
1 Embarcadero Center, Ste. 4100, San Francisco, CA 94111, (415) 869-5307, Fax: (415) 820-7386, E-Mail: sf@hitmanrecords.com, Web Site: www.hitmanrecords.com
Chrmn./CEO: . . C. Michael Brae
Pres.: . . . . . Donovan Grice
COO: . . . . . Dameon Russell
SVP A&R: . Le'Baron Yarbrough
**Branches:**
Hitman Records, 845 Eighth Ave., Ste. 401, New York, NY, 10018, (212) 201-1663, (212) 719-0123, Fax: (646) 349-3215, E-Mail: nyc@hitmanrecords.com, Web Site: www.hitmanrecords.com, SVP A&R (East Coast): April Thompson.
*US Reps.:* Harvest Media Group, Sumthing Distribution
**Hitten' Hard Entertainment, Inc.**
7 W. 87th St., Ste. 5D, New York, NY 10024, (704) 662-7930, Fax: (704) 658-0248, E-Mail: info@hittenhardentertainment.com, Web Site: www.hittenhardentertainment.com
Founder/Chrmn./CEO: . . . . . Steven Tynes
CEO/CFO Fam14: . . . . . Anthony Mason
Pres./COO: . . . . . Pat Bowen
EVP Sales: . . . . . Gary James
VP: . . . . . Darryl C. Hollis
A&R Rap Consultant: . . . . . Jessie "Doozie" Pratt
Sales/Mktg. Consultant: . . . . . Bob Benjamin
Publicity Consultant: . . . . . Vanessa Johnson
Treasurer/Bookkeeping: . . . . . Mary "Mamma" Mason
Security Head: . Bobby Mattison
**Holdin' It Down Records LLC**
#220 5171 Waterway Dr., Montclair, VA 22026, (703) 598-0839, Fax: (707) 221-2013, E-Mail: info@holdinitdownrecords.com, Web SIte: www.holdinitdownrecords.com
Founder/CEO:Charlotte Jamison
Founder/CEO: . . . Lenora Fuqua
**Hollywood Records (Div. of Buena Vista Music Group)**
500 S. Buena Vista St., Burbank, CA 91521, (818) 560-5670, (818) 560-6197, Fax: (818) 841-5140, (818) 841-6270, Web Site: www.hollywoodrecords.com
Chrmn. (Buena Vista Music Group): . . . . . Bob Cavallo
EVP/GM (BVMG):. David Agnew
Pres. Music/Soundtracks (BVMG): . . . . . Mitchell Leib
SVP/GM: . . . . Abbey Konowitch
SVP A&R:. . . . . Jon Lind
VP Int'l (BVMG): . . . Cary Prince
SVP Promo.: . . . Justin Fontaine
SVP Mktg.: . . . . . Ken Bunt
VP A&R: . . . . . Geoffrey Weiss
VP Sales:. . . . . Curt Eddy
VP Promo.-E. Coast: Tony Smith
VP Pop Promo.:. . . . Scot Finck
VP Rock Promo.: . . Joey Scoleri
VP Alt. Promo.: Geordie Gillespie
VP Publicity: . . . . . Lillian Matulic
VP Mktg.:. . . . . Eric Ferris
VP Strategic Mktg./Promo.: . . . . . Rob Souriall
VP A&R: . . . . Allison Hamamura
VP Promo. Adult Formats: . . . . . Nick Bedding
Exec. Dir. Artist Devel.:Jay Scavo
Exec. Dir. Mktg.: . . Linc Wheeler
Exec. Dir. Publicity: . . . . . Sharrin Summers
Nat'l Dir. Field Mktg.: . . . . . Patti Hauseman
Dir. Field Mktg. E. Coast: . . . . . George D'Errico
Dir. Field Mktg. W. Coast: . . . . . Pete Spiegelman
Nat'l Promo. Dir.-Boston: . . . . . Jimmy Walorz
Dir. Int'l (BVMG):. . . . Susan Kim
Dir. Music Placement: . . . . . Dominic Griffin
Dir. Soundtracks:. Desiree Craig-Ramos
Dir. Mktg./Synergy/Special Projects: . . . . . Charlie D'Atri
Promo. Admin.: . Rebecca Ponce
**Branches:**
Hollywood Records, 320 Seventh Ave., Ste. 140, New York, NY, 11215, (718) 832-0868, Fax: (718) 832-0869, Web Site: www.hollywoodrecords.com, VP E. Coast Promo.: Tony Smith; VP A&R: Jason Jordan; Dir. Video Promo.: Tina Dunn.
*Labels: (Owned)* Hollywood Latin, Mammoth
*Int'l Reps.:* edel Distribution GmbH (Germany)
**Holy Hip Hop, Inc.**
PO Box 1023, Pine Lake, GA 30072, (404) 893-5752, Fax: (404) 508-0348, E-Mail: info@holyhiphop.com, Web Site: www.holyhiphop.com
CEO: . . . . . Danny Wilson
*US Reps.:* EMI CMG Distribution Group
**Hoodwink Records / Carcell Music Publishing, Inc.**
2943 Moser Ln., Burlington, NC 27215, (336) 229-7184, Fax: (336) 222-5910, E-Mail: carocellmusic@aol.com, edmonestop@aol.com, Web Site: www.hoodwinkrecords.com
Pres.: . . . . . James Boggs
GM: . . . . . Rebekah Williams
*Labels: (Owned)* EDM One Stop, Unspeakable Truth
*US Reps.:* Watts Music, Inc.
**Hopeless / Sub City Records**
16140 Leadwell St., Van Nuys, CA 91406, (818) 997-0444, Fax: (818) 997-6445, E-Mail: info@hopelessrecords.com, Web Site: www.hopelessrecords.com, www.subcity.net
Pres./A&R: . . . . . Louis Posen
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada), Pinnacle Records (United Kingdom)
**Horttor Music Co.**
313 El Tejon Ave., Oildale, CA 93308, (661) 399-9028
Owner/GM: . . . Robert L. Horttor
*Labels: (Owned)* Humco
**Hot Records LLC**
230 West 17th St., 4th Fl., New York, NY 10011, (212) 924-8480, Fax: (212) 924-8590, E-Mail: info@hotrecords.com, Web Site: www.hotrecords.com
Partner: . . . . . Matt Streem
Partner:. . . . . Victor Btesh
**Hottrax Records**
1957 Kilburn Dr., Atlanta, GA 30324, (770) 662-6661, E-Mail: hottraxrecords@mindspring.com
Pres.: . . . . . Al Janoulis
CFO: . . . . . George P. Burdell
VP/A&R: . . . Oliver Perry Cooper
Chief Creative Officer: . . . . . David Lane
VP/Artist Rel.: . . . Teri Blackman
*Labels: (Owned)* Bluestrax, Dance-A-Thon, Digitrax, Lasertrax
**HousTone Records, Inc.**
PO Box 8305, Houston, TX 77288, (281) 893-0044, (281) 970-2090, E-Mail: svkyles@juno.com
Pres./A&R Rock:. . . Sirron Kyles
VP/A&R: . . . . . Samuel Roggers
Mgr. A&R:. . . . . Vann Kyles
*Labels: (Distributed)* A.D., Heroic
**Howards International**
4357 Union St., Flushing, NY 11355, (718) 353-5008, Fax: (718) 353-5008, E-Mail: howardsinternational@verizon.net
Pres.: . . . . . Howard Goldberg
Sec./Treasurer: . . . . . Margarete Goldberg
*Labels: (Owned)* Classic Int'l Filmmusicles, Curtain Calls, Hollywood Soundstage
**Hula Records (Div. of Hawaii Calls, Inc.)**
99-139 Wailla Way #56, Aiea, HI 96701-3288, (808) 485-2294, Fax: (808) 485-2296, E-Mail: hularecords@hawaii.rr.com, Web Site: www.hawaiian-music.com, hawaiicalls.com
Pres.: . . Donald P. McDiarmid, III
*Labels: (Owned)* Hawaii Calls, Hula, Hula Int'l, Surfside
*US Reps.:* Kona-Kai Distributing Co. (KK)
**Hybrid Recordings (Div. of Metropolitan Talent, Inc.)**
1515 Broadway, 36th Fl., New York, NY 10036, (212) 277-7171, Fax: (212) 719-9396, E-Mail: info@hybridrecordings.com, Web Site: www.hybridrecordings.com
Co-CEO: . . . . . John Scher
Co-CEO: . . . . . Al Cafaro
Dir. A&R/Creative Servs.: . . . . . Joe Augustine
Dir. A&R: . . . . . Tom Lewis
Dir. Sales: . . . . . Craig Burton
Dir. Mktg.: . . . . . Leslie Aldredge
Dir. Mktg./Promo.: Chuck Bliziotis
Dir. Prodn.: . . . Lesley Superville
Dir. Bus. Aff./Gen. Counsel: . . . . . Eric Levine
Mktg. Asst.:. . . . . Dana Wise
*US Reps.:* RED Distribution
*Int'l Reps.:* Sony BMG Music Entertainment Sales Group
**Hydra Head Records**
PO Box 291430, Los Angeles, CA 90029, E-Mail: mark@hydrahead.com, Web Site: www.hydrahead.com
Pres.:. . . . . Aaron Turner
VP:. . . . . Mark Thompson
GM: . . . . . Paul Jeffrey
*Int'l Reps.:* Shellshock Distribution (United Kingdom)
**Hype Hop Productions**
PO Box 33439, Los Angeles, CA 90033, (909) 889-4297, E-Mail: carlos@hypehop.com, Web Site: www.hypehop1.com
Sales: . . . . . Carlos G.

## I

**IMC Records (Div. of International Music Co. LLC)**
PO Box 180553, Casselberry, FL 32718, (407) 262-1483, Fax: (407) 695-1915
Pres.: . . . . . Terry L. Brooks
Attorney New York: . . . . . Ralph G. DePalma, III
*Labels: (Owned)* IMC
**IMI (Ivey Music International)**
20 Music Sq. W., Ste. 106, Nashville, TN 37203, (615) 255-0105, Fax: (615) 255-5049, E-Mail: imimusic@juno.com, Web Site: www.imimusic.com
Owner:. . . . . Steve Ivey
**IMMI Records**
1605 Prosser Rd., Knoxville, TN 37914, (865) 523-2192, Web Site: www.immirecords.com
Pres.: . . . . . Lisa Starbuck
VP: . . . . . Mike Beeler
**INO Music (Div. of M2.0 Communications)**
210 Jamestown Park., Ste. 100, Brentwood, TN 37027, (615) 777-2500, Fax: (615) 376-0532, E-Mail: inotof@inorecords.com, Web Site: www.inorecords.com
Pres.: . . . . . Jeff Moseley
VP Promo.: . . . . . Dan Michaels
Retail Sales Dir.: . . . . . John van der Veen
*Labels: (Owned)* Resonate, S/R/E, Simple, *(Distributed)* Ardent
*US Reps.:* Sony BMG Music Entertainment Sales Group
**Icee Records**
800 S. Wells, Chicago, IL 60607, (312) 566-0000, E-Mail: dstewart@eyeshavenotseen.net
EVP: . . . . . Damon Stewart
*US Reps.:* Select-O-Hits, Inc.
**Iconoclastman Productions**
10852 Golf Links Rd., Oakland, CA 94605, (510) 636-0269, Fax: (510) 428-0157, E-Mail: gransharan@earthlink.net, cdrplus@pacbell.net
CEO/Producer: . . . . . Grant Watson, Jr.
Engineer/Producer: . . . . . Jesse Osborne
*Labels: (Owned)* G7, Miob, Saxe
**Idol Records & Publishing**
PO Box 720043, Dallas, TX 75372, (214) 321-8890, Fax: (214) 321-8889, E-Mail: info@idolrecords.com, Web Site: www.idolrecords.com
Pres.: . . . . . Erv Karwelis
*Labels: (Owned)* Idol Records
*US Reps.:* Navarre Corp.
**Iffin Music**
118 16th Ave. S., Ste. 250-B, Nashville, TN 37203, (615) 254-0825
Pres.: . . . . . Heath Webb
GM: . . . . . Jean Webb
**Image Entertainment**
20525 Nordhoff St., Ste. 200, Chatsworth, CA 91311, (818) 407-9100, Fax: (818) 407-9111, Web Site: www.image-entertainment.com
Pres.: . . . . . Martin Greenwald
VP Mktg.: . . . . . Garrett M. Lee
VP Acquisition: . . . Barry Gordon
VP Sales/Admin.: . . . . . Barbara Adolph
VP Programming: Bruce Venezia
VP Audio Opns.: . . . . . George Steele, III
**Imagina Productions, Inc.**
2545 Warren Ave. N., Seattle, WA 98109-1836, (206) 284-8381, Fax: (509) 479-9347, E-Mail: imagina@msn.com, Web Site: www.ip1.com/imagina
Pres.: . . . . . Eugene Chellis
VP:. . . . . Alla Emeliantseva
*Labels: (Owned)* IP1, Imagina Productions
*US Reps.:* City Hall Records
**Imaginary Records**
5324 Buena Vista Pk., Nashville, TN 37218, (615) 299-9237, Fax: (615) 299-9237, E-Mail: jazz@imaginaryrecords.com, Web Site: www.imaginaryrecords.com
Proprietor: . . . . . Lloyd E. Townsend, Jr.
*Labels: (Owned)* Imaginary, *(Distributed)* B4
*US Reps.:* Harbor Record Export Corp., NorthCountry Distributors
**The Imago Recording Co.**
240 E. 47th St., Ste. 20-F, New York, NY 10017, (212) 751-3033, Fax: (212) 751-4063
Pres.: . . . . . Terry Ellis
**Immergent / Silverline / Myutopia Recordings (Div. of 5.1 Entertainment Group)**
2231 S. Carmelina Ave., West Los Angeles, CA 90064, (310) 207-5181, Fax: (310) 207-5153, Web Site: www.immergent.com, www.myutopiarecordings.com
Pres. Silverline Recordings: . . . . . Jeff Dean
VP Sales/Mktg.: . . . . Phil Blume
VP Prodn.: . . . . . Sandi Taylor
*Labels: (Owned)* Immergent, Myutopia Recordings, Silverline
*US Reps.:* RED Distribution
**Immigrant City Records**
231 Sutton St., Ste. 2C, North Andover, MA 01845, (978) 686-9811, Fax: (978) 683-8510
Pres.: . . Ralph A. Barbagallo, Jr.
GM: . . . . . Kimberly McDill
**Immortal Entertainment**
12200 Olympic Blvd., Ste. 400, Los Angeles, CA 90064, (310) 481-1800, Fax: (310) 481-1444. Web Site: www.immortalrecords.com
CEO/Co-Chrmn.: Happy Walters
*US Reps.:* RED Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)
**Imperial Dub Recordings**
713 Carmel Ave., Albany, CA 94706, (510) 524-4172, Fax: (510) 524-4173, E-Mail: imperialdub@imperialdub.com, Web Site: www.imperialdub.com
A&R:. . . . . Sunshine Jones
A&R: . . . . . Moonbeam Jones
A&R: . . . . . Corey Black
**In De Goot Entertainment**
119 W. 23rd, Ste. 609, New York, NY 10011, (212) 924-7775, Fax: (212) 924-3242, Web Site: www.indegoot.com
Mgr.:. . . . . Bill McGathy
Mgr.: . . . . . Corey Sheridan
Mgr.: . . . . . Phin Daly
Mgr.: . . . . . Elizabeth Hahn
Contact: . . . . . Vincent Hartong
Contact: . . . . . Gwyther Bultman
**In-Tune Music Group**
162 N. Eighth St., Kenilworth, NJ 07033, (908) 653-9700, Fax: (908) 653-9702, E-Mail: intumg@aol.com, intuneoffice@aol.com
Pres.:. . . . . Ira Leslie
*Labels: (Distributed)* Alchemy/Magic, Bigyard, Fore Reel, Heavy Hip Mama, Ice, Jetstar, Mega Force, NG, NMC, Rude Boy, Ruf, Silica, Uproar, Wiz Works
**The Inc Records**
825 Eighth Ave., 29th Fl., New York, NY 10019, (212) 333-1330, Fax: (212) 445-3662, Web Site: www.murderincrecords.com
CEO: . . . . . Irv Gotti
A&R: . . . . . Chris Lorenzo
*Labels: (Owned)* Murder Inc.
**Independiente**
550 Madison Ave., New York, NY 10022, (212) 308-4539, Web Site: www.independiente.co.uk
*US Reps.:* Sony BMG Music Entertainment Sales Group
**India Archive Music Ltd.**
PMB 343, 119 w. 72nd St., New York, NY 10023-1722, (212) 740-1508, Fax: (212) 740-1508, E-Mail: indiaarcmu@aol.com
Pres.: . . . . . Lyle Wachovsky
*US Reps.:* City Hall Records
*Int'l Reps.:* Sterns Music (United Kingdom)
**Indian House**
PO Box 472, Taos, NM 87571, (505) 776-2953, Fax: (505) 776-

2804, E-Mail: music@indianhouse.com, Web Site: www.indianhouse.com
Pres.:. . . . . Tony Isaacs
*US Reps.:* Drumbeat Indian Arts, Inc.

**Indiegrrl Records**
4769 Blakely NE, Bainbridge Island, WA 98110, (206) 579-0287, E-Mail: info@indiegrrlrecords.com, Web Site: www.indiegrrlrecords.com

**Infidel Records**
931 Madison St., Hoboken, NJ 07030, (201) 222-8700, Fax: (201) 217-8250, E-Mail: scott@infidelrecords.com, Web Site: www.infidelrecords.com
Pres./CEO: . . . . . Rob Grenoble
Contact:. . . . . Scott Wiener
*US Reps.:* Alternative Distribution Alliance (ADA)

**innova Recordings (Div. of American Composers Forum)**
332 Minnesota St., Ste. E-145, St. Paul, MN 55101, (651) 228-1407, (651) 251-2823, Fax: (651) 291-7978, E-Mail: innova@composersforum.org, Web Site: www.innova.mu
Dir.:. . . . . Dr. Philip Blackburn
Dir. Artists/Pdct.: . . Chris Strouth
Opns. Mgr.: . . . . Chris Campbell
*US Reps.:* Bayside Entertainment Distribution (BED)
*Int'l Reps.:* Verge Music Distribution (Canada)

**inpop records**
512 Autumn Springs Ct., Ste. C, Franklin, TN 37067, (615) 778-8897, Fax: (615) 377-7860, Web Site: www.inpop.com
Contact:. . . . . Peter Furler
Contact: . . . . . Wes Campbell

**Inside Out Music America**
1601 Banksville Rd., 2nd Fl., Pittsburgh, PA 15216, (412) 561-1100, Fax: (412) 561-5440, E-Mail: info@insideoutmusic.com, Web Site: www.insideoutmusic.com
MD: . . . . . Jim Pitulski
Promo.: . . . . . Eric Corbin
Sales/A&R:. . . . . Robert Snyder

**Inside Sounds**
1122 Longreen Dr., Memphis, TN 38120, (901) 682-2063, Fax: (901) 685-3193, E-Mail: memphisarc@aol.com, Web Site: www.insidesounds.com
Owner: . . . . . Eddie Dattel
Opns. Mgr.: . . . . . Keith Soltys
Artistic Dir.: . . . . . Joanna Harris
*Labels: (Owned)* Inside Memphis, Memphis Archives, Psychorock
*US Reps.:* Select-O-Hits, Inc.

**Insignia Records**
20655 Wells Dr., Woodland Hills, CA 91364, (818) 710-6887, Fax: (818) 710-6889, E-Mail: mail@insigniamusic.com, ssykes@insigniamusic.com, Web Site: www.insigniamusic.com
Pres./CEO:. . . . . K.C. Porter
GM: . . . . . Sarah Sykes

**Inspired Corp.**
103 Eisenhower Pkwy., Roseland, NJ 07068, (973) 344-4214, (973) 465-8403, Fax: (973) 226-6696, E-Mail: info@inspiredcorp.com, Web Site: www.inspiredcorp.com
Pres./CEO: . . . . . Donald Kasen
COO: . . . . . Samuel L. Yates
SVP Music Publishing: . . . . . Steven King
VP Sales:. . . . George Bauman
*Labels: (Owned)* Compose Music, Compose Tropico, Current, Peter Pan Industries, Inc., *(Distributed)* Tinkerbell

**Instinct Records (Div. of Knitting Factory Entertainment)**
81 Franklin St., 3rd Fl., New York, NY 10013, (212) 727-1360, Fax: (212) 366-5979, E-Mail: contact@instinct-online.com, Web Site: www.instinctrecords.com
Label Mgr.:. . . . . Peter Wright
Nat'l Dir. Sales/Mktg.: . . . . . Julie Griner
Pub./Promo.:. . . Shawn Francis
Mktg.: . . . . . Collin Raymond
A&R: . . . . . Jovan Mrvos
*Labels: (Owned)* Evolver, Shadow, This Is Acid Jazz
*US Reps.:* Ryko Distribution
*Int'l Reps.:* KOCH Entertainment (Canada), Top2 Music PTE Ltd. (Singapore)

**Integrity Music, Inc. (Div. of Integrity Media)**
1000 Cody Rd., Mobile, AL 36695, (251) 633-9000, Fax: (251) 776-5014, Web Site: www.integritymusic.com
Pres:. . . . . Jerry Weimer
EVP Creative/SVP Creative Label Grp.:. . . . . Don Moen
SVP/Chief Mktg. Officer: . . . . . Danny McGuffey
SVP Int'l: . . . . . Keith Manwaring
VP Bus. Aff.:. . . . . Don Mayes
GM-Integrity Gospel: . . . . . Jackie Patillo
Sr. Dir. Mktg.: . . . . . Sam Noerr
Dir. Media Rel.: Shannon Walker
*Labels: (Owned)* Hosanna! Music, Integrity Gospel, Integrity Music, Integrity Music Just-for-Kids, Vertical Music, *(Distributed)* Hillsong Music
*US Reps.:* Provident Music Group, Sony BMG Music Entertainment Sales Group

**Internal Bass America, Inc.**
208 S. LaSalle, Ste. 1400, Chicago, IL 60604, (312) 641-5300, Fax: (312) 641-5301, E-Mail: hf@ent-law.net, Web Site: www.ent-law.net

**International Council For Music, Inc.**
311 Willowbrook Rd., Staten Island, NY 10314, (718) 761-6411
Dir. A&R:. . . . . Robert Marino
*Labels: (Owned)* Bequest, Pro Music

**Interworld Music**
148 Weatherhead Hollow, Guilford, VT 05301, (802) 257-5519, Fax: (802) 257-9211, E-Mail: interworld@interworldmusic.com, Web Site: www.interworldmusic.com
Pres./Mktg. Dir./Sales Mgr.: . . . . . Ben James

**Intrada**
2220 Mountain Blvd., Ste. 220, Oakland, CA 94611, (510) 336-1612, Fax: (510) 336-1615, E-Mail: intrada@intrada.com, Web Site: www.intrada.com
Owner/Pres.: . . . . . Doug Fake
Mktg. Dir.:. . . . Rober Feigelson
Mgr.: . . . . . Jeff Johnson

**Invincible / GRD Recording**
PO Box 13054, Phoenix, AZ 85002, (602) 277-2999, Fax: (602) 277-6130, E-Mail: liv@invinciblemusic.com, Web Site: invinciblemusic.com
*Labels: (Owned)* Invincible

**InYerFace Records**
14 Lawton St., Ste. 19, Brooklyn, NY 11221, (212) 833-4442, E-Mail: adam@inyerfacerecords.com, Web Site: www.inyerfacerecords.com
Pres./CEO:. . . . . Adam Gazzola

**Ipecac Recordings**
PO Box 1778, Orinda, CA 94563, (212) 228-4868, Fax: (212) 228-4869, E-Mail: info@ipecac.com, Web Site: www.ipecac.com
Pres.:. . . . . Greg Werckman
*Labels: (Owned)* Ant Acid

**Iridium Music.com**
PO Box 2796, Los Angeles, CA 91393-2796, (818) 786-8778, E-Mail: contact@iridummusic.com, Web Site: www.iridiummusic.com
Owner/A&R: . . George Gallegos
PR: . . . . . John Metz

**ItsAboutMusic.com**
2169 Kimberton Rd., Phoenixville, PA 19460, (610) 415-1311, E-Mail: deansciarra@itsaboutmusic.com, Web Site: www.itsaboutmusic.com
Pres.: . . . . . Dean Sciarra
Dir. A&R-W. Coast: . . . . . David Uosikkinen

## J

**J.B. Records**
130 Rock Valley Dr., San Antonio, TX 78227-4534, (210) 675-9542, Fax: (210) 675-7547, E-Mail: jbrecords@msn.com, Web Site: www.jbrecordproduction.com
Pres.: . . . . . Javier Benavides
*Labels: (Owned)* ESP, JBL, Jama

**JDC Records, Inc.**
440 Pacific Coast Hwy., Hermosa Beach, CA 90254, (310) 937-4455, Fax: (310) 937-4456, E-Mail: jdcrec@gte.net
Pres./CEO: . . . . . Jim Callon
VP Sales: . . . . . Ed Fonseca
VP Sales: . . . . . Chris Callon
*Labels: (Owned)* Dunk Yer Funk, Freak Beat, JDC, *(Distributed)* Cold Chillin', Egyptian Empire, Electrobeat, Kru-Cut, Neighborhood, Techno hop

**JDI Records, Inc.**
3701 Wilshire, Ste. 1045, Los Angeles, CA 90010, (213) 381-7177, Fax: (213) 381-7178, E-Mail: jdirecords@hotmail.com, Web Site: www.jdirecords.com
Pres.: . . . . . James Roberson

**J&N Records**
10400 NW 37th Terr., Miami, FL 33178, (305) 629-8880, Fax: (305) 629-8879, E-Mail: nelsonestevez@jnrecords.com, Web Site: www.jnrecords.com
Pres.: . . . . . Juan Hidalgo
VP: . . . . . Nelson Estevez
Label Mgr.:. . . . . Harry Fox
Promos.: . . . . . Julio Hidalgo
Legal/Pub.: . . . . . Marti Cuevas
*Labels: (Owned)* Flia, GBM Music, *(Distributed)* J & N
*Int'l Reps.:* SF Distribuidora Digital Centroamericana (Costa Rica)

**Jade Tree**
2310 Kennwynn Rd., Wilmington, DE 19810, (302) 661-2099, E-Mail: jadetree@jadetree.com, Web Site: www.jadetree.com
A&R: . . . . . Tim Owen
A&R: . . . . . Darren Walters
*US Reps.:* Touch & Go Records, Inc.

**Jamayka Recordings**
1935 N. Fairfield, Ste. 307, Chicago, IL 60647, (773) 394-8874, E-Mail: info@jamayka.com, Web Site: www.jamayka.com
MD/A&R: . . . . Scott Gendelmen
*US Reps.:* Watts Music, Inc.
*Int'l Reps.:* Amato Distribution (United Kingdom)

**Jamie Record Co.**
4623 S. Broad St., Philadelphia, PA 19112, (215) 426-4384, Fax: (215) 426-4385, E-Mail: ezclear@yahoo.com, Web Site: www.jamguy.com
Pres.: . . . . . Harold B. Lipsius
VP/GM: . . . . . Frank Lipsius
*Labels: (Owned)* Arctic, First Amendment, Guyden, House of Orange, Jamie/Guyden, Landa, Phil-L.A. of Soul, Top and Bottom, *(Distributed)* Dionn, Montel

**Java Records (Div. of Island Def Jam Music Group)**
8920 Sunset Blvd., 2nd Fl., West Hollywood, Los Angeles, CA 90069, (310) 288-5330, Fax: (310) 288-5354, Web Site: www.javarecords.com
Pres.: . . . . . Glen Ballard
A&R: . . . . . Amos Newman
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Jay Jay Record & Publishing Co.**
PO Box 41-4156, Miami Beach, FL 33141, (305) 758-0000, Fax: (305) 758-0000
Pres./Owner: . Walter E. Jagiello
VP/Promo.: . Jeanette A. Jagiello
Mktg.: . . . . . Dorothy Flannagan
Publicity: . . . . . John Kozak
*Labels: (Owned)* Bonfire, Drum-Boy, A Great Variety, Jay Jay, Polka-Tone
*US Reps.:* Specialty Distributing Co.

**The Jazz & Blues Co.**
236 Crossroads Blvd., Carmel, CA 93923, (831) 624-6432, Fax: (831) 625-5598, E-Mail: info@thejazzandbluescompany.com, Web Site: www.thejazzandbluescompany.com
Pres.:. . . . . Gil Wisdom
*Labels: (Owned)* Black Hawk

**Jazz Lions**
311 Willowbrook Rd., Staten Island, NY 10314, (718) 761-6411
A&R Dir.:. . . . . Robert Marino
*Labels: (Owned)* Jazz Lions, Young Lions

**Jazz Trax**
611 S. Palm Canyon Dr., Ste. 7-458, Palm Springs, CA 92264-7402, (760) 323-1171, Fax: (760) 323-5770, E-Mail: info@jazztrax.com, Web Site: www.jazztrax.com
Pres./Talent Buyer: . . . Art Good

**JazzBridge Music LLC**
PO Box 624, Bethesda, MD 20827, (301) 365-0911, Fax: (301) 365-0649, E-Mail: info@jazzbridge.com, Web Site: www.jazzbridge.com
CEO: . . . . . Yvonne Schuman

**Jazzology Records (Div. of George H. Buck Jr., Jazz Foundation)**
1206 Decatur St., New Orleans, LA 70116, (504) 525-5000, Fax: (504) 525-1776, E-Mail: geobuck@bellsouth.net, Web Site: www.jazzology.com
Pres./GM: . . George H. Buck, Jr.
VP:. . . . . Nina Buck
CFO/Assoc. Producer: . . . . . Wendell Echols
Office Mgr.: . . . Houcine Harrabi
*Labels: (Owned)* American Music, Audiophile, Black Swan, Circle, G.H.B., Jazzology, Progressive, Solo Art, Southland

**JazzPraize Records**
PO Box 1836, Rocklin, CA 95677, (916) 630-1922, Fax: (916) 630-1922, Web Site: www.jazzpraise.com
CEO: . . . . . Derrick Montgomery
VP: . . . . . Michelle Taguacta
Mktg. Dir.:. . . . . Treylin Crayton

**Jellybean Recordings, Inc.**
235 Park Ave. S., 10th Fl., New York, NY 10003, (212) 777-5678, Fax: (212) 777-7788, E-Mail: info@jellybeanrecordings.com, Web Site: www.jellybeanrecordings.com
Pres./CEO: . . . . . John "Jellybean" Benitez
GM: . . . . . John Gambuzza
Asst. To Pres.: . . Blanca Hidalgo
Dir. Bus. Affs.:. . . . . Jason Chin
Creative Servs./JB Music Publishing: . . . . . Amber Fayyaz
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Jerden Records (Div. of SoundWorks USA, Inc.)**
17725 NE 65th St., Ste. A-160, Redmond, WA 98052, (425) 882-3344, Fax: (425) 882-3494, E-Mail: jerden@aol.com, Web Site: www.soundworks.net
Pres.: . . . . . Jerry Dennon
VP/COO: . . . . . Bob Wikstrom
*Labels: (Owned)* Dolton, The Great Northwest Music Co., Jazzman, Music is Medicine, SpeechWorks
*US Reps.:* KC Sales

**Jet-Eye Record Production, Inc. (Div. of Jet-Eye Music Inc.)**
541 Andrew, Harrison, MI 48625, (586) 871-7557, (586) 731-8277, Fax: (586) 731-8277, E-Mail: jeteyemusic@hotmail.com, Web Site: www.johnnypowers.com
Pres./CEO: . . . . Johnny Powers
VP/Acct. Mgr.:. . . . . Del Pavlik
*Labels: (Owned)* Jet-Eye, White Swan
*Int'l Reps.:* Rollercoaster Records (United Kingdom)

**Jetset Records**
67 Vestry St., Ste. 5B, New York, NY 10013, (212) 625-0202, Fax: (212) 625-0303, E-Mail: robert@jetsetrecords.com, Web Site: www.jetsetrecords.com
Retail/Dist.:. . . . . Anna Bond
Publicist:. . . . . Robert Vickers
*US Reps.:* Ryko Distribution
*Int'l Reps.:* Munich Records BV (Netherlands)

**JetSpeed Records Enterprises / Red Galaxy Records (Div. of JSRG, Inc.)**
1626 N. Wilcox St., Ste. 605, Hollywood, CA 90028, (310) 487-9395, Fax: (323) 467-5845, E-Mail: operations@jetspeedrecords.com, Web Site: www.jetspeedrecords.com, www.redgalaxyrecords.com
VP Label Opns.: Damara Dikeou
VP Prodn.: . . . Michael Donovan
*Labels: (Owned)* Red Galaxy, Surf City

**Jewel Records**
1594 Kinney Ave., Cincinnati, OH 45231, (513) 522-9336, Fax: (513) 522-9915, E-Mail: linda@jewelrecords.com, Web Site: www.jewelrecords.com
Pres.: . . . . . Rusty York
Sales Mgr.: . . . . . Linda York
Mktg. Dir.:. . . . . Sharon Woods
Studio Mgr.: . . . . . Mike Marcum

**Jewels Entertainment**
PO Box 1031, Medford, MA 02155, (781) 396-7222, Fax: (781) 874-0333, E-Mail: info@jewelse.com, Web Site: www.jewelse.com
Pres.: . . . . . Jimmy Jules
A&R:. . . . . Jerry Jules

**Jewish Family Productions**
81168 Adana Ct., San Diego, CA 91260, (619) 582-5696
Pres.: . . . . . George Fogelman
*Labels: (Owned)* The Creative Mobile

**Jmuzic Records**
981 Palm Terrace, Pasadena, CA 91104, (626) 791-4780, Fax: (626) 791-1004, E-Mail: jmuzicrecords@aol.com, info@jmuzicrecords.com, Web Site: www.jmuzicrecords.com

**Joaquin Records**
254 Scott St., San Francisco, CA 94117, (415) 621-4131, Fax: (415) 621-3050, E-Mail: jaxon250@pacbell.net
Pres.: . . . . . Jeff Richardson

**Joey Boy Records & Publishing Corp.**
3081 NW 24th St., Miami, FL 33142, (305) 635-6782, (305) 635-5588, (305) 635-5692, Fax: (305) 633-7127, E-Mail: musicuprecords@hotmail.com, Web Site: www.musicuprecords.com
Pres.: . . . . . Jose Armada, Jr.
Prodn./Sales: . . . . . Anita Rodas
Royalty Dept./Publ. Admin.: . . . . . Chavela Frazier
*Labels: (Owned)* JB-Joey Boy, JR-Joey Boy Junior, Music Up, On Top

**Joey Records International**
6703 W. Commerce St., San Antonio, TX 78227, (210) 432-7893, Fax: (210) 436-1511, E-Mail: dinah@discojoey.com, Web Site: www.discosjoey.com
Pres.:. . . . . Joe S. Lopez
VP/A&R:. . . . . Dinah Perez
Comptroller: . . . . Judy Bargfield
Promos.: . . . . . Joey Lopez
*Labels: (Owned)* Dinah, Joey Records Int'l, Joey, ZAZ, Moni
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Jof-Dave Music / Cymbal Records**
1055 Kimball Ave., Kansas City, KS 66104, (888) 295-2006
Pres.: . . . . . David E. Johnson

**Little Richie Johnson Agency**
318 Horizon Vista Blvd., Belen, NM 87002, (505) 864-7441, Fax:

(505) 864-7442
Owner/Sales Mgr.: Theresa Smrt
Pres.: . . . . Little Richie Johnson
*Labels: (Owned)* Chuckie, LRJ, Vantage

**Magic Johnson Music (Div. of Magic Johnson Enterprises)**
9100 Wilshire Blvd., Ste. 700, E. Tower, Beverly Hills, CA 90212, (310) 247-2033, Fax: (310) 786-8796
Pres./CEO: . . . . . Earvin "Magic" Johnson
VP/GM: . . . . . David Gates
PR:. . . . . Tammy Warren

**Joplin & Sweeney Music**
334 N. Santa Cruz Ave., Los Gatos, CA 95030, (408) 395-7818, Fax: (408) 395-7436, Web Site: www.joplinandsweeney.com
Co-Owner: . . . . . Neil Hogan
Co-Owner: . . . . . Greg Burger

**Juana Records**
PO Box 9703, Jackson, MS 39286, (601) 965-1305, Fax: (601) 965-1308, E-Mail: juanapraise@bellsouth.net, Web Site: www.juanarecords.com
CEO: . . . . . Frederick Knight

**Jumpin' Jack Records**
2301 W. 59th St., Los Angeles, CA 90043, (323) 294-7286, Fax: (323) 291-7709, E-Mail: jwaller970@aol.com, Web Site: www.jumpinjackrecords.com
Pres.:. . . . . Johno Waller
VP: . . . . . Horace Hall
*Labels: (Owned)* Jumpin' Jack, KMA

**Just Us Records**
7205 Stover Ct., Alexandria, VA 22306, (703) 765-3166, Fax: (703) 765-4882, Web Site: www.justusrecords.com
CEO: . . . . . Randy Clarke
A&R Dir.:. . . Diamara DeSouza
*Labels: (Owned)* JUR Management, Just Us Productions

## K

**KMG Entertainment (Div. of Killen Music Group)**
1010 17th Ave. S., Nashville, TN 37212, (615) 269-7000, Fax: (615) 269-9525, E-Mail: kmgrecords@kmgrecords.com, Web Site: www.kmgrecords.com
CEO: . . . . . Buddy Killen
VP/GM: . . . . . Christy DiNapoli
Creative Dir.: . . . . . Dottie Rager
Dir. Publishing:. . . . Jason Morris
Mgmt. Asst.: . . . . . Megan Poole
Office Mgr.: . . . . Rebecca Norris

**K Records**
PO Box 7154, Olympia, WA 98507, (360) 786-1594, Fax: (360) 786-5024, E-Mail: promo@krecs.com, Web Site: www.krecs.com
Pres.:. . . . . Calvin Johnson
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels)

**!K7 Records USA**
150 W. 22nd St., 12th Fl., New York, NY 10011, (212) 685-7161, Fax: (212) 685-8731, E-Mail: nyc@studio-k7.com, Web Site: studio-k7.com
US Label Mgr.: . Jennifer Masset
Rapster Records US Label Mgr.: . . . . . Michael Adasko
*Labels: (Distributed)* B B E, Bar De Lune, Black Hole, Blow, Classic, Cocoon, Codek, Combination, Compost, Counterpoint, Definity, Distinctive, Echo Beach, Fabric, Full Cycle, Gate Crasher, Giant Step, Glasgow Underground, Global Underground, Grand Central, Hed Kandi, Hydrogen Dukebox, In Trance We Trust, Infracom, Jazzanova, !K7, Keep Diggin', Klein, Mastercuts, Ministry Of Sound, Minus, Music For Freaks, NRK, Nuphonic, Obsessive, Peacefrog, Perfecto, Platipus, Rapster, Soma, Sonar Kollektiv, Songbird, Stereo Deluxe, Straight Ahead, Strut, Superstition, 13 Amp, Tummy Touch, Urban Theory, Versatile, Vienna Scientists, Yoshitoshi

**K-Tel Entertainment, Inc.**
2655 Cheshire Ln. N., Ste. 100, Plymouth, MN 55447, (763) 559-5566, Fax: (763) 559-5505, E-Mail: service@k-tel.com, Web Site: www.ktel.com
Chrmn./CEO:. . . . . Philip Kives
CFO: . . . . . Dennis Ward
VP/GM:. . . . . Mary Kuehn
VP Sales: . . . . . Mike Gleason
*Labels: (Owned)* Dominion

**Kado Music, Inc.**
6772 Casa Grande Way, Delray Beach, FL 33446, (561) 498-9703, Fax: (561) 498-2181, E-Mail: mkado@adelphia.net, Web Site: www.nesak.com
Pres.: . . . . . Martin Kasen
GM:. . . . . Betsy Eskind
*Labels: (Owned)* Kado
*US Reps.:* Big Daddy Music Distribution Co.
*Int'l Reps.:* Trend Music Group, Inc. (Canada)

**Kalifornia Killer Records**
1815 Garnet Ave., San Diego, CA 92109, (858) 483-2444, Web Site: www.hotrodsurf.com
Pres.:. . . . . Mark W. Mehran
A&R: . . . . . J.J.
Mgr.: . . . . . J. Pringle

**Kameleon Records & Music**
PO Box 1008, Washington Grove, MD 20880, (301) 346-3577, E-Mail: kameleon@ige-enterprises.com, Web Site: www.ige-enterprises.com
MD/A&R:. . . . . Bola Ige
Producer/A&R:. . . . Toby Foyeh
*Labels: (Owned)* Space Station

**Kardina Records**
PO Box 87, Eaton, OH 45320, (937) 456-6194, Fax: (937) 456-7323, E-Mail: jhardin@kardinarecords.com

**Karuna Music / Triloka Records**
23852 Pacific Coast Hwy., Ste. 745, Malibu, CA 90265, E-Mail: info@karunamusic.com, Web Site: www.karunamusic.com, www.triloka.com
Pres.: . . . . . Mitchell Markus
SVP/GM:. . . . . Tom Frouge
*Int'l Reps.:* KOCH Entertainment (Canada)

**Kathode Ray Music / Mind Kontrol Records**
PO Box 121135, Nashville, TN 37212-1135, (615) 460-9595, E-Mail: mail@kathoderaymusic.com, Web Site: www.kathoderaymusic.com
A&R Contact:. . . . David Hooper
*Labels: (Owned)* Mind Kontrol

**Kaupp Records (Div. of Making Music 4 U)**
12112 Norman Ave., Stockton, CA 95215, (209) 948-8186, Fax: (209) 942-2163, Web Site: www.makingmusic4u.com
Pres.:. . . . . Nancy L. Merrihew
CEO/VP:. . . . . Robert Merrihew
Prod. Mgr.: . . . . . Rick L. Webb
A&R Coord.: . . . . Kristy Ledford
Office Mgr.: . . . . . Shonda Glenn

**KEEP Recordings**
PO Box 18972, Tucson, AZ 85731, (520) 271-1229, E-Mail: info@keeprecordings.com, Web Site: www.keeprecordings.com
Owner: . . . . . Jeff Bell
*US Reps.:* Revolver USA Distribution

**Kef Records, Inc.**
1559 W. Fifth St., Brooklyn, NY 11204, (718) 837-7335, Fax: (718) 837-7335, E-Mail: kefrec@webtv.net, Web Site: www.kefentertainment.com
Pres.:. . . . . Steve Camhi
VP: . . . . . John Laguna
VP:. . . . . Joe Cardinale
VP:. . . . . Mark Calderon
*Labels: (Owned)* KEF

**Kemado Records**
601 W. 26th St., 11th Fl., New York, NY 10001, (212) 242-8883, E-Mail: info@kemado.com, Web Site: www.kemado.com

**Kereshmeh Records**
12021 Wilshire Blvd., Ste. 420, Los Angeles, CA 90025, (310) 400-4161, Fax: (310) 470-5117, E-Mail: kereshmeh@earthlink.net, Web Site: www.kereshmeh.com
Pres.:. . . . . Shahrokh Yadeghari
Mgr.: . . . . . Parvine Javadi

**KIDZUP Productions, Inc.**
555 VT Rte. 78, Ste. 146, Box 717, Swanton, VT 05488, (514) 931-0043, (888) 321-KIDS, Fax: (514) 931-0609, E-Mail: info@kidzup.com, Web Site: www.kidzup.com
Pres.: . . . . . Wendy Wiseman
*US Reps.:* Allegro Corp.

**Kill Rock Stars**
PMB 418, 120 NE State Ave., Olympia, WA 98501, (360) 357-9732, Fax: (360) 357-6408, E-Mail: krs@killrockstars.com, Web Site: www.killrockstars.com
Pres./CEO/A&R: . . . . Slim Moon
GM: . . . . . Maggie Vail
Accts. Payable/Receivable: . . . . . Tricia Abel
IT: . . . . . Aaron Tuller
Asst. To Maggie Vail: . . . . . Marissa Young
*US Reps.:* Touch & Go Records, Inc.

**Kimbo Educational (Div. of United Sound Arts)**
10 N. Third Ave., Long Branch, NJ 07740, (800) 631-2187, (732) 229-4949, Fax: (732) 870-3340, E-Mail: kimboed@aol.com, Web Site: www.kimboed.com
CEO:. . . . . Gert Kimble
Pres.:. . . . . James Kimble
VP: . . . . . Jeff Kimble
Sales/Mktg. Dir.: . Elaine Murphy
Catalog Mgr.:. . . . . Amy Laufer
*US Reps.:* Allegro Corp., Rounder Kids

**Kimchee Records**
6 Sagamore Rd., Ipswich, MA 01938, (978) 356-0093, Fax: (978) 356-1783, E-Mail: info@kimcheerecords.com, Web Site: www.kimcheerecords.com
A&R:. . . . . Bob Dubrow
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels)

**Kind Crone Productions**
PO Box 1113, Columbia, MO 65205-1113, (573) 443-3131, Web Site: www.kindcrone.com
Pres.:. . . . . Milbre Burch

**Kinetic Records**
425 W. 13th St., 5th Fl., New York, NY 10014, (212) 414-4600, Fax: (212) 414-4646, E-Mail: info@kineticrecords.com, Web Site: www.kineticrecords.com
Pres.:. . . . . Steve Lau
Sales: . . . . . Tom Sladek
Prodn.:. . . . . Chad Brokaw
Mktg.:. . . . . Linda Yang
Licensing:. . . . Rocco Giordano

**King Biscuit Flower Hour Records**
151 W. 30th St., 7th Fl., New York, NY 10001, (212) 758-4636, Fax: (212) 758-4704, E-Mail: info@kbfh.com, Web Site: www.KingBiscuitRadio.com
Aff. Relations.: Marnie McCarren
New Media: . . . . . Bryan Roman
*Labels: (Distributed)* King Biscuit Flower Hour

**King of Kings / L.A. International Records**
PO Box 725, Daytona Beach, FL 32115-0725, (386) 252-4849, Fax: (386) 252-7402, E-Mail: kingofkingscv@aol.com
Pres./CEO: . . . . Charles Vickers
VP/Promos.:. . . . Harold Dunklin
Mktg./Head Sec.: Loris Lee Doby
A&R:. . . . . Maurice Lincoln
*Labels: (Owned)* Carolen, King of Kings, L.A. International, Lord of Lordes, Tropical

**King Records, Inc.**
1900 Elm Hill Pike, Nashville, TN 37210, (615) 880-8000, Fax: (615) 885-0919, E-Mail: sales@kingrecords.com, Web Site: www.kingrecords.com
CEO: . . . . . Moe Lytle
Sales Mgr.: . . . . . Mark Agent
Purchasing: . . . . . John Milillo
Promo./Media Rel.: . Cliff Gerken
*Labels: (Owned)* Chart, Deluxe, Federal, Gusto, King, Musicor, Ovation, Power Play, Scepter-Wand, Starday, Step One, TeeVee

**King Street Sounds (Div. of Hi's Productions, USA)**
115 W. 30th St., Ste. 306, New York, NY 10001, (212) 594-3737, Fax: (212) 594-3636, E-Mail: info@kingstreetsounds.com, Web Site: www.kingstreetsounds.com
Owner: . . . . . Hisa Ishioka
Dir. Promo./A&R: . . . . . Joe "joeB" Berinato
Promo. Retail Dir.: . Jason Hayer
A&R:. . . . . Roman Shelepanov
Prodn. Mgr.: . . . . . Taka Inuoe
Bus. Aff. Mgr.: . . . . Assaf Nathan
Admin. Asst.: . . Madoka Sugaya

**Kinkajou Records, Inc.**
1100 18th Ave. S., Nashville, TN 37212, (615) 321-0033, Fax: (615) 321-2244, E-Mail: contactus@kinkajourecords.com, Web Site: www.kinkajourecords.com
Pres./CEO: . . . . Kinky Friedman
EVP: . . . . . Kacey Jones
GM:. . . . . Erle Mulligan

**Kirtland Records**
1401 Elm Ste., 41st Fl., Dallas, TX 75202, (214) 824-7700, Fax: (214) 824-7702, E-Mail: tami@kirtlandrecords.com, Web Site: www.kirtlandrecords.com
CEO:. . . . . John Kirtland
Pres.:. . . . . Dave Darus
Contact: . . . . . Tami Thomsen
Contact: . . . . . Ryan Short
Contact: . . . . . Dale Brock
**Branches:**
Kirtland Records, 9540 Topanga Canyon Blvd., Chatsworth, CA, 91311, (818) 717-9992, Fax: (818) 717-9994, Web Site: www.kirtlandrecords.com, Pres.: Dave Darus.
*US Reps.:* RED Distribution

**Knew Records, Inc.**
1266 W. Paces Ferry Rd., PMB 582, Atlanta, GA 30327, (770) 434-1316, (877) 396-1126, Fax: (770) 434-1316, E-Mail: knewrecordsinc@aol.com, Web Site: www.knewbiginningsent.com
Pres./CEO: . . . . . Dina Andrews
*US Reps.:* Book World Music

**Knitting Factory (Div. of Knit Media)**
74 Leonard St., New York, NY 10013, (212) 219-3006, Fax: (212) 219-3401, E-Mail: info@knittingfactory.com, Web Site: www.knittingfactory.com
Club Prog. Dir. KFNY: . . . . . Yalan Papillons
GM KFNY: . . . Shay Vishawadia
Booking/Promo.:. . Paolo Suarez
*Labels: (Owned)* JAM (Jewish Alternative Movement), Knit Classics, Rubric, Shimmy Disc

**KOCH Entertainment (Div. of ROW Entertainment)**
740 Broadway, Seventh Fl., New York, NY 10003, (212) 353-8800, Fax: (212) 228-0660, Web Site: www.kochentertainment.com
Pres.:. . . . . Bob Frank
EVP/GM:. . . . . Alan Grunblatt
SVP Bus./Legal Affs.: . . . . . Rick Meuser
SVP Sales: . . . . . Ed Franke
SVP A&R:. . . . . Cliff Cultreri
VP A&R: . . . . . David Wilkes
VP Promo.: . . . . . Chuck Oliner
VP Rhythm Crossover Promo.: . . . . . Dee Sonaram
VP Urban Promo.-In the Paint: . . . . . Shadow Stokes
VP Mktg.: . . . . . John Franck
VP Special Mkts.: . . Bill Crowley
VP Media Rel.: . . . . . Giovanna Melchiorre
VP Prodn./Catalog: . Dave Nives
Sr. Dir. Mktg.: . . . . . Tom Briggs
Dir. Children's Mktg./Bus. Devel.: . . . . . Veronica Villarreal
Nat'l Dir. AAA: . . . . . Jessica Pomerantz
Dir. Creative Servs.: . . . . . Rich Dombrowski
Mgr. Mix-Show Promo.: . . . . . Mark Bolkovich
*Labels: (Owned)* In The Paint, KOCH, KOCH Nashville, KOCH Progressive, Charlie Parker, Twenty 14.com, Velvel, *(Distributed)* Acoustic Disc, Arhoolie, Cooking Vinyl, DRG, Deja34, Dreyfus, Enja, Imago, KOCH Int'l Classics, KOCH Jazz, Pearl, Shanachie, Yazoo
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Kool Arrow Records**
740-A 14th St., Ste. 415, San Francisco, CA 94114, (626) 284-5665, E-Mail: info@koolarrow.com, Web Site: www.koolarrow.com
CEO:. . . . . Billy Gould
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels)

**Kosmic Music, Inc.**
433 N. Camden Dr., Ste. 400, Beverly Hills, CA 90210, (310) 777-0222, Fax: (310) 700-0278, E-Mail: dany@kosmicmusic.com, Web Site: www.kosmicmusic.com
Mktg. Coord.:. . . . . Daniel Bravo
*US Reps.:* New Leaf Distribution

**Koss Classics**
4129 N. Port Washington Ave., Milwaukee, WI 53212, (414) 964-5000, Fax: (414) 964-8615, Web Site: www.koss.com
Pres./CEO: . . . . Michael J. Koss
*US Reps.:* Albany Music Distributors, Inc.

**Kubaney**
3014 NW 79th Ave., Miami, FL 33122, (305) 477-4184, (305) 593-6109, Fax: (305) 477-4431, E-Mail: info@kubaney.com, Web Site: www.kubaney.com
Pres.:. . . . . Mateo San Martin
Publishing Pres.: . . . . . Gloria Patricia Jaramillo

**Kufala Recordings**
5225 Wilshire Blvd., Ste. 705, Los Angeles, CA 90036, (310) 399-9438, Fax: (413) 254-9641, E-Mail: info@kufala.com, Web Site: www.kufala.com
Pres./A&R: . . . . . Brady Lahr
Chrmn.:. . . . . Khalid Al-Faisal
Dir. A&R: . . . . . Safia Guerres

**Kunduru Music**
444 W. 48th St., Ste. 5E, New York, NY 10036, (212) 582-8419, Web Site: www.kundurumusic.com
Contact: . . . . . Frank Baldassare

**Kung Fu Records**
PO Box 38009, Hollywood, CA 90038, (323) 468-6969, (323) 822-3939, Fax: (323) 468-6959, E-Mail: info@kungfurecords.com, Web Site: www.kungfurecords.com
Contact:. . . . . Joe Escalante
Contact: . . . . . Andrew Brawley
Contact: . . . . . Sandra Escalante
*US Reps.:* Fontana Distribution
*Int'l Reps.:* KOCH Entertainment (Canada), Pinnacle Records (United Kingdom)

## L

**LMGKidsource Music (Div. of Lampkin Music Group)**
1614 S. Taylor St., South Bend, IN 46613, (574) 289-2328, Fax: (574) 289-2328, E-Mail: lmgkidsource@aol.com, Web Site: www.lampkinmusic.com
Producer: . . . Ralph Lampkin, Jr.
VP: . . . . . Lynn Orman Weiss
*US Reps.:* Original Cast Records

**LML Music**
PO Box 48081, Los Angeles, CA 90048, (323) 856-9202, (888) 856-9202, Fax: (323) 856-9204, E-Mail: bookings@lmlmusic.com, orders@lmlmusic.com,

Web Site: www.lmlmusic.com
Pres.:. . . . . Lee Lessack
*US Reps.:* Allegro Corp.

**LRC Ltd. (Lester Recording Catalog) (Div. of Sonny Lester Productions)**
6515 Virginia Crossing, University Park, FL 34201-2246, (941) 355-1802, Fax: (941) 351-9562
Pres./CEO: . . . . . Sonny Lester
Pres./COO:. . . . . Dan Lester
*Labels: (Owned)* LRC

**LS Records (Div. of Cristy Lane Enterterprises, Inc.)**
111 Shepherd Hills Dr., Madison, TN 37115, (615) 868-7171, Fax: (615) 860-7665, E-Mail: cristy654@comcast.net, Web Site: www.cristylane.com
Pres.: . . . . . Lee Stoller
VP: . . . . . Cindy E. Stoller
*US Reps.:* EMI CMG Distribution Group

**La Famosa Records**
1418 Spencer Hwy., Ste. C, South Houston, TX 77587-3814, (713) 943-2793, Fax: (713) 943-2793
Co-Owner:. . . Guadalupe Garza
Co-Owner:. . . . . Juan J. Garza

**La Louisianne Music**
711 Stevenson St., Lafayette, LA 70501, (337) 234-5577, Fax: (337) 233-2595, E-Mail: lalouimus@iamerica.net, Web Site: www.lalouisiannerecords.com
Owner: . . . . . David Rachou

**La Luz Records**
362 Rosebud, San Antonio, TX 78221, (210) 921-2077, Fax: (210) 921-9617, E-Mail: laluzrecords@aol.com, Web Site: www.laluzrecords.com
Pres.: . . . . . Michael P. Ochoa
Promo. Dir.: . . . . . Joe Segovia
Graphics: . . . . . Christine Salas

**La Mina Latina Recordings**
1825 Ponce De Leon Blvd., Ste. 482, Coral Gables, FL 33134-4418, E-Mail: info@laminalatina.com, Web Site: www.laminalatina.com
Co-Pres.:. . . . . Thomas Acosta
Co-Pres.: . . . . Eric Foster White

**La Sierra Records**
8628 Van Nuys, Panorama City, CA 91402, (818) 830-1919, Fax: (818) 830-7978, E-Mail: celina4me@aol.com, Web Site: www.lasierrarecords.com
Pres.:. . . . . Matias Mesa

**Lago Entertainment, Inc.**
7431 A. Reindeer Trail, San Antonio, TX 78238, (210) 509-9258, Fax: (210) 509-4837, E-Mail: nibaldo@lagomusic.net, Web Site: www.lagomusic.net
Pres.: . . . . . Nelson I. Balido

**Lakeshore Records**
9268 W. Third St., Beverly Hills, CA 90210, (310) 867-8000, Fax: (310) 300-3038, E-Mail: emily_leicham@lkshore.com, Web Site: www.lakeshore-records.com
VP/GM:. . . . . Brian McNellis
*US Reps.:* RED Distribution

**Lamon Records Corp.**
4820 E. Fork Ln., Monroe, NC 28110, (704) 282-9910, Fax: (704) 282-0505, E-Mail: mailbox@lamonrecords.com, Web Site: www.lamonrecords.com
Pres.:. . . . . Dave Moody
Artist/Radio Promo.:
. . . . . Bridget McSwain
A&R Dir.:. . . . . Nelson McSwain
Copyright Mgt.: . . Susan Moody
**Branches:**
Lamon Records Nashville, 9005 Overlook Rd., Brentwood, TN, 37027, (615) 236-1488, Fax: (615) 236-1111, E-Mail: info@lamonrecords.com, Web Site: www.lamonrecords.com, Pres.: Dave Moody.
*Labels: (Owned)* Bluegrass Boulevard, Southern Crossroad, *(Distributed)* Acoustic Allee, AmericanaStreet, PraiseStreet
*US Reps.:* New Day Christian Distributors, Inc.

**Landmark Communications Group**
PO Box 1444, Hendersonville, TN 37077, (615) 452-3234, E-Mail: lmarkcom@bellsouth.net, Web Site: www.landmarkcommunicationsgroup.com
Pres.:. . . . . Bill Anderson, Jr.
VP Assoc. Labels:
. . . . . Dr. Harry Yates
*Labels: (Owned)* Livingsong

**Landslide Records, Inc.**
PO Box 20387, Atlanta, GA 30325, (404) 239-5441, Fax: (404) 351-8714, E-Mail: mrland@mindspring.com, Web Site: www.landsliderecords.com
Pres.:. . . . . Michael Rothschild
Promo./A&R: . . Eddie Cleveland
Sec./Treasurer: Linda Rothschild
*US Reps.:* Rock Bottom, Inc., Select-O-Hits, Inc.

**Lanor Records**
406 W. Jefferson St., Jennings, LA 70546, (337) 824-6063, Fax: (337) 824-6063, E-Mail: pmurry@aol.com, Web Site: www.lanorrecords.com
A&R: . . . . . Bob Murry
Contact: . . . Patricia Diehl Murry

**Lark Record Productions, Inc.**
PO Box 35726, Tulsa, OK 74153, (918) 786-8896, (800) 526-2523, Fax: (918) 786-8897, E-Mail: janajae@janajae.com, Web Site: www.janajae.com
Owner:. . . . . Jana Jae
VP: . . . . . Kathleen Pixley
*Labels: (Owned)* Lark

**The Lasers' Edge / Sensory Records**
PO Box 388, Voorhees, NJ 08043-0388, (856) 751-6444, Fax: (856) 751-7466, E-Mail: lasercd@aol.com, Web Site: www.lasercd.com
Owner: . . . . . Ken Golden

**Last Beat Studios**
2819 Commerce St., Dallas, TX 75226, (214) 748-9201, Fax: (214) 748-9160, E-Mail: info@lastbeatrecords.com, Web Site: www.lastbeatrecords.com
Bus. mgr.: . . . . . Ron Findley

**Latin Music Unlimited Corp.**
14843 SW 132nd Ave., Miami, FL 33186-7616, (305) 255-5568, Fax: (305) 255-5568, E-Mail: info@mixeau.com, Web Site: www.tomixeao.com
Exec. Producer:
. . . . . Jesus Citronnelle
Asst. Exec. Producer/Promo./Mktg.:. . . . . Teresa Citronnelle
Creative Servs.:
. . . . . Augusto Citronnelle
*Labels: (Owned)* LMU

**Latin World Entertainment Group**
1612 Av. Jesus de Piniero, Caparra, PR 00968, Fax: (787) 622-9219, E-Mail: csanabria@latinwg.com, Web Site: www.latinworldmusic.com
Contact: . . . . . Cesar Sanabria
Contact:. . . . . Candi Torres

**Latin World Entertainment**
420 Lincoln Rd., Ste. 436, Miami Beach, FL 33139, (305) 535-6585
MD: . . . . . Jose Antonio Asuaje

**LatinFlava Records (Div. of Contemporary Holdings & Equities (CHE))**
39 Broadway, 33rd Fl., New York, NY 10006, (212) 918-0050, (212) 918-0875, Fax: (212) 918-0055, E-Mail: jc@latinflava.com, Web Site: www.latinflava.com
Pres./CEO: . . . . . Adam Kidron
Pres.-LatinFlava:. . Ney Pimentel
VP Mktg./Latin Music:
. . . . . Ray Acosta
Dir. Promo./Media Rel.:
. . . . . Daisy De La Cruz

**Latinum Music**
7601 N.W. 50th St., Miami, FL 33166, (305) 639-3232, Fax: (305) 639-3422, E-Mail: info@latinumusic.com, Web Site: www.latinumusic.com
Pres./CEO:. . . . . Willy Chirino
Mgr.:. . . . . Frank Fiore

**Latium Entertainment**
7322 SW Freeway, #886, Houston, TX 77074, (713) 414-3070, Fax: (713) 414-3073, Web Site: www.latiument.com
CEO: . . . . . Charles Chavez
VP/Treasurer: . . . Debra Chavez

**Laughing Hyena Records**
4168 N. Pecos Rd., Ste. 109, Las Vegas, NV 89115, (702) 632-4180, (800) 222-9332, Fax: (702) 644-1618, Web Site: www.laughinghyenarecords.com
Pres.: . . . . . Arnie Hoffman
*US Reps.:* Select-O-Hits, Inc.

**Laughing Stock Records**
2521 Laguna Vista Dr., Novato, CA 94945, (415) 897-7797, Fax: (415) 897-1691, E-Mail: DocElmo@msn.com, Web Site: www.drelmo.com
Owner: . . . . . Elmo Shropshire
GM: . . . . . Nancy Clary
Mktg./Sales Dir.: . . Pam Wendell
*Labels: (Owned)* Laughing Stock
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Lawson Records**
9507 Santa Monica Blvd., Ste. 205, Beverly Hills, CA 90210, (310) 276-5913, Fax: (310) 305-0065, E-Mail: judykirk@aol.com
Pres.:. . . . . Henry Fenenbock

**Lazy Bones Recordings, Inc.**
9594 First Ave. NE, PMB 449, Seattle, WA 98115, (206) 447-0712, Fax: (425) 821-5720, E-Mail: lbrinc@earthlink.net, Web Site: www.lazybones.com
Contact: . . . . . Scott Schorr

**Leg Records**
2101 Overton Sq. Ln., Memphis, TN 38104, (870) 550-4100, E-Mail: legrecords007@aol.com, Web Site: www.temmora.com

**Legacy Int'l**
PO Box 249, Pismo Beach, CA 93448, (888) 557-0309, Fax: (888) 557-2662, E-Mail: everestrecords@verizon.net, Web SIte: www.legacyint.com
Pres.:. . . . Bernard C. Solomon
*Labels: (Owned)* Concert-Disc, Counterpoint, HiFi, Olympic, Period, Tradition, *(Distributed)* Legacy International

**Legacy International / Bescol Ltd.**
PO Box 6999, Beverly Hills, CA 90212, (310) 557-0309, Fax: (310) 557-2662, E-Mail: legacynt@verizon.net, Web Site: www.legacyint.com
Pres.:. . . . Bernard C. Solomon
*US Reps.:* KC Sales

**Legendary Records**
244 Fifth Ave., Ste. B215, New York, NY 10001, (212) 252-2430, Fax: (212) 591-6765, E-Mail: imcbeatch@legendaryrecords.com, Web Site: www.legendaryrecords.com
Founder: . . . . Ignacio McBeatch

**Legrand Records International (Div. of Rockmasters International Network, Inc.)**
710-12 W. 25th St., Norfolk, VA 23517, (757) 623-5565, (757) 623-3408, Fax: (757) 640-1402, E-Mail: rocmasters@aol.com, Web Site: www.frankguida.com
Pres.: . . . . . Frank J. Guida
VP/Opns. Dir.: . . . . . R.G. Burns
*Labels: (Owned)* Legrand, Peanut Country, S.P.Q.R., Soap Opera

**Leisure Jazz Audio / Video**
747 Magazine St., New Orleans, LA 70130, (504) 299-9000, Fax: (504) 299-9090, E-Mail: jimfemino@msn.com, Web Site: www.dukesofdixieland.com
VP Mktg.:. . . . . Jay McCabe
VP/A&R Head: . . . Gina Manson
Asst.:. . . . . Cybil Curtis
*Labels: (Owned)* Leisure Jazz

**Lens Records**
4035 Oak Laurel Way, Alpharetta, GA 30004, (773) 704-8044, Fax: (773) 404-2976, E-Mail: lens@lensrecords.com, Web Site: www.lensrecords.com
Owner/A&R: . . . . Robert Hyman

**Leo Records**
1544 Irving St., Ste. 207, Rahway, NJ 07065, (732) 396-1818, Fax: (732) 382-4776, E-Mail: info@leo-records.com, Web Site: www.leo-records.com
Pres./CEO:
. . . . . Cabis Maurice Brown
*US Reps.:* The Orchard

**Leonarda Productions, Inc.**
PO Box 1736, New York, NY 10025-1559, (212) 666-7697, E-Mail: marnie@leonarda.com, Web Site: www.leonarda.com
Exec. Dir./Producer:. Marnie Hall
*Labels: (Owned)* Leonarda

**Leviathan Records**
PO Box 745, Tyrone, GA 30290, (770) 502-2396, (800) 755-2316, Fax: (770) 252-8344, E-Mail: general@leviathanrecords.com, Web Site: www.leviathanrecords.com
Pres.: . . . . . Steve McClure
GM: . . . . . David T. Chastain

**Library of Congress**
101 Independence Ave. SE, Washington, DC 20540-4690, (202) 707-5840, Fax: (202) 707-2371, E-Mail: gluk@loc.gov, Web Site: www.loc.gov/rr/record, www.loc.gov/rr/mopic
Chief:. . . . . Gregory Lukow
Administrative Officer:
. . . . . JoEllen Marcel
Sec.: . . . . . Sharlyn Pullman
*Labels: (Owned)* L.C. "Folk Recordings" Series, L.C. "Historical Perf." Series

**Lideres Entertainment Group**
2100 Coral Way, Ste. 700, Miami, FL 33145, (305) 860-4460, Fax: (305) 860-4808, E-Mail: info@lideres.com
Pres.: . . . . . Rodolfo Rodriguez
Nat'l Sales Dir.: . . . . Jose Godur
*Labels: (Owned)* Lideres

**Lifestyle Music**
150 Ridgewood Dr., San Rafael, CA 94901, (415) 459-2102, Fax: (415) 459-3655, E-Mail: dawnatkinson1@comcast.net
Pres./A&R:. . . . . Dawn Atkinson

**Lightyear Entertainment**
434 Avenue of The Americas, 6th Fl., New York, NY 10011, (212) 353-5084, Fax: (212) 353-5083, E-Mail: mail@lightyear.com, Web Site: www.lightyear.com
Pres.: . . . . . Arnold J. Holland
VP A&R/Promo./Label Devel.:
. . . . . Greg Riles
VP Promo./Mktg.:
. . . . . Susanne White
VP Sales:. . . . . Don Spielvogel
Dir. Creative Servs.: Pam Bobbit-Daniel
*Labels: (Owned)* Lightyear, Lightyear Kids, *(Distributed)* Adex, Bajanda, Believe, Blue Jackal, Boffo Media, Dialog Group, Groove Nation, Hub, JM, Jam Right, Kataphonic, Mo-Flow, Novo, Original Man, Tru Warrior, Trumpet Swan, Tuff Gong, Urban Entertainment, Vibe, Water, Zebra
*US Reps.:* WEA Corp.
*Int'l Reps.:* WEA Corp., KOCH Entertainment (Canada)

**Lil' Joe Records, Inc.**
6157 NW 167th St., Ste. F-17, Miami, FL 33015, (305) 362-8900, Fax: (305) 822-1122, E-Mail: ljrwred@aol.com
Pres.: . . . . . Joseph Weinberger
Retail Mktg.: Demetrius Dawson
A&R:. . . . . Jerry Parker
*US Reps.:* Navarre Corp.

**Lindberg Records**
1445 Sunset Ridge Rd., Glenview, IL 60025-2243, (847) 729-2058, Fax: (847) 729-2047
Pres.: . . . . . Sven Lindberg
VP Mktg.:. . . . . Frank Littlewolf
Int'l Dir.: . . . . . Bjorg Larsen
A&R Dir.:. . . . . Sanford Thrace
*Labels: (Owned)* Danskdisk, Disc 'N Dat, Disco Disc, Discomanio, Mundo Disc, Norskdisk, Scandinavian, Svenskdisk

**Lorie Line Music**
222 Minnetonka Ave. S., Wayzata, MN 55391, (952) 474-1000, Fax: (952) 475-1224, E-Mail: tim@lorieline.com, Web Site: www.lorieline.com
Pres.:. . . . . Tim Line
Publicity: . . . . . Salley Rodgers
Music Licensing:
. . . . . Stephanie Syversen
*Labels: (Owned)* Lorie Line Music, Inc.
*Int'l Reps.:* Around the World Music / Chiang Huat Co.

**Lion of Zion Entertainment**
26022 Cayuga Ave., Lomita, CA 90717-3315, (323) 539-9009, (310) 356-6047, (877) 271-7606, Fax: (323) 908-3725, E-Mail: info@lionofzion.com, Web Site: www.lionofzion.com
Pres.: . . . . . Mark Mohr
VP/GM:. . . . . Jason Irish

**Liquid 8 Records & Entertainment**
701 Hwy. 7, Excelsior, MN 55331, (952) 541-0099, Fax: (952) 541-9111, E-Mail: info@liquid8records.com, Web Site: www.liquid8records.com
Pres./CEO:. . . . . Michael Catain
VP Promo.:. . . . . Matt Ullanof
VP Sales:. . . . . Mark Heyert
Mktg. Dir.: . . . . . Eric Foss
*Labels: (Owned)* Nardis Music, *(Distributed)* Calvin
*US Reps.:* Navarre Corp.
*Int'l Reps.:* Navarre Corp.

**Little Dog Records**
2219 W. Olive Ave., PMB 150, Burbank, CA 91506, (818) 557-1595, Fax: (818) 557-0524, E-Mail: info@littledogrecords.com, Web Site: www.littledogrecords.com
Pres./Owner: . . . Pete Anderson
GM: . . . . . Bob Bernstein
Label Mgr./A&R Dir.:
. . . . . Judy Cocuzza
Dir. Sales/Mktg.:. Kevin Sepriano
Publicity: . . . . . Eron Zehavi
Studio Mgr.:. . . . . Tony Rembo
*US Reps.:* Fontana Distribution

**Little Giant Records / Killer Records / School Days**
Jaketown Rd., Bethel, NY 12720, (845) 482-5946, Fax: (845) 482-5946, E-Mail: littlegiant@in4web.com
Pres.: . . . . . Mickey Barnett
Mgr. A&R: . . . . . Mike Pell
*Labels: (Owned)* Beechwood, Killer, School Days

**Little Silver Records**
11803 Southwest 81 Rd., Miami, FL 33156, (305) 235-9151, (888) 758-1313, Fax: (305) 235-9151, E-Mail: gwdiko@aol.com, Web Site: www.littlesilver.com
Contact:. . . . . Graham Drout

**Livewire Recordings**
3050 Royal Blvd. S., Ste. 110, Alpharetta, GA 30022, (678) 624-1770, Fax: (678) 624-1774, E-Mail: info@livewirerecordings.net, Web Site: www.livewirerecordings.net
Pres.:. . . . . Colin Cobb

**Living Music (Div. of Earth Music Productions)**
PO Box 72, Litchfield, CT 06759, (860) 567-8796, (800) 437-2281, Fax: (860) 567-4276, E-Mail: pwclmr@aol.com, Web Site: www.livingmusic.com
GM:. . . . . Christina Andersen
Touring Mgr.:. . . . Kathi Fragione

**Load Records**
PO Box 35, Providence, RI 02901, Web Site: www.loadrecords.com
Pres.:. . . . . Ben McOskar
*US Reps.:* Caroline Distribution

**Lobster Records**
2 S. Quarantina St., #3, Santa Barbara, CA 93103, (805) 899-2627, (805) 892-3084, Fax: (805) 899-2995, E-Mail: steve@lobsterrecords.com, Web Site: www.lobsterrecords.com
Pres.:. . . . . Stevan Lubarsky
Publicity/Promo.:. . . Kevin Wade
Media/Technology:
. . . . . Michael Johansen
*Labels: (Owned)* Lobster, *(Distributed)* Boiled Music on Lobster Records
*US Reps.:* Cargo Music, Inc., Lumberjack Mordam Music Group, RED Distribution, Revolver USA Distribution
*Int'l Reps.:* Sonic Rendezvous DCM (Netherlands), Plastic Head Records Ltd. (United Kingdom)

**Lofton Creek Records**
209 Tenth Ave. S., Cummins Sta., Ste. 516, Nashville, TN 37203, (615) 726-0099, Fax: (615) 726-0096, E-Mail: info@loftoncreekrecords.com, Web Site: www.loftoncreekrecords.com
Pres.:. . . . . Mike Borchetta
VP Opns.:. . . Martha Borchetta
Nat'l Promo. Dir.:. . Barbara Kelly
Secondary Promo. Mgr.:
. . . . . Alan Young
Mktg./Sales Mgr.: . . Taylor Trask

**LoLo Records**
PO Box 122, Riverton, NJ 08077, (252) 344-2197, E-Mail: info@lolorecords.com, Web Site: www.lolorecords.com

**Lookout! Records**
3264 Adeline St., Berkeley, CA 94703, (510) 450-8310, Fax: (510) 450-8311, E-Mail: information@lookoutrecords.com, Web Site: www.lookoutrecords.com
Pres./Co-Owner:
. . . . . Christopher Appelgren
VP/Co-Owner: . . Molly Neuman
GM/Co-Owner:. . . . Kathy Bauer
*US Reps.:* The Orchard
*Int'l Reps.:* Shellshock Distribution (United Kingdom)

**Looq Records**
182 Howard, PMB 133, San Francisco, CA 91405, (415) 278-9601, Fax: (415) 278-9602, E-Mail: info@looq.com, Web Site: www.looq.com
Co-Pres.:. . . . . Stephen Kay
Co-Pres.:. . . . . J.D. Moyer
Art Dir.: . . . . Christian Matthews
Dir. Promo.: . Jackie von Treskow
*Int'l Reps.:* MGM Distribution (Australia)

**Louisiana Red Hot Records**
2001 Gentilly Blvd., New Orleans, LA 70119, (504) 948-4600, Fax: (504) 948-4422, E-Mail: info@louisianaredhot.com, Web Site: www.louisianaredhot.com
Pres.:. . . . . Harris Rea
Nat'l Sales Dir.:. . . . . Lee Rea

**LoveCat Music**
PO Box 548, Ansonia Station, New York, NY 10023-0548, (212) 873-1046, Fax: (212) 874-2888, E-Mail: info@lovecatmusic.com, Web Site: www.lovecatmusic.com
Pres.: . . . . . Randy Frisch
Head Creative Affs.:
. . . . . Jenni Dykeman
*Labels: (Owned)* Fresh Baked Music
*US Reps.:* City Hall Records, Music Design, Inc., New Leaf Distribution

**Loveslap Recordings**
1177 Polk St., #304, San Francisco, CA 94109, (415) 929-5237, Fax: (718) 504-3759, E-Mail: info@loveslap.com, Web Site: www.loveslap.com
CEO:. . . . . Charles Spencer
*Labels: (Owned)* Loveslap
*Int'l Reps.:* Studio Distribution

**The Lowery Group / Southern Tracks Records**
3051 Clairmont Rd. NE, Atlanta, GA 30329, (404) 325-0832, (800) 925-6937, Fax: (404) 325-1075, E-Mail: stracks@bellsouth.net, Web Site: www.lowerymusic.com
CEO: . . . . . Butch Lowery
Dir. Licensing/Copyrights:
. . . . . Ed Pucko
*Labels: (Owned)* Southern Tracks

**Luaka Bop**
14 E. Fourth St., 3rd Fl., New York, NY 10012, (212) 320-8545, Fax: (212) 320-8705, Web Site: www.luakabop.com
CEO: . . . . . David Byrne
Pres.:. . . . . Yale Evelev

**Luar Music / MVP Records**
Grand Blvd. Paseos Ste. 112 MSC-318, San Juan, PR 00926, (787) 772-9125, Fax: (787) 758-8827, E-Mail: luarcorp@coqui.net, Web Site: www.luarmusic.fm
Owne/Pres.:. . . . . Raul Lopez

**Lumen Records**
4910 W. Amelia Earhart Dr., Ste. 1, Salt Lake City, UT 84116-2837, (801) 355-1771, Fax: (801) 355-1779, E-Mail: jsimpson@xelent.com, Web Site: www.excelentertainment.com
Pres.:. . . . . Jeff Simpson
GM Music Entertainment:
. . . . . Jon Dayton
Dir. Publicity/Media Rel.:
. . . . . Krista Q. Maurer
*Labels: (Owned)* Lumen

**Luv Worx Records**
2777 Cleveland Ave., Columbus, OH 43224, (614) 263-1536, (877) 268-2435, Fax: (614) 863-1818, E-Mail: luvworxrecords@aol.com, Web Site: www.luvworx.com
CEO: . . . . . Mike Bell

**Lyin' Dog Records**
7144 N. Harlem Ave., Ste. 106, Chicago, IL 60631, (630) 728-0778, Fax: (773) 792-9797, E-Mail: bluesman21@excite.com, Web Site: www.rogerconnelly.com
Pres.:. . . . . Roger Connelly
Prodn.: . . . . . Brian Connelly
Press Agent: . . . Anita Anderson
*Labels: (Owned)* Lyin' Dog

**Lyric Street Records (Div. of Buena Vista Music Group)**
1100 Demonbreun St., Ste. 100, Nashville, TN 37203, (615) 963-4848, Fax: (615) 963-4862, Web Site: www.lyricstreet.com
Pres.: . . . . . Randy Goodman
SVP A&R: . . . . . Doug Howard
VP Mktg.: . . . . . Greg McCarn
VP Nat'l Promo.:. . Kevin Herring
VP Promo. Admin.: . Dale Turner
Sr. Dir. Nat'l Promo.:
. . . . . Renee Leymon
Mktg. Dir.: . . . . . Heather Conley
A&R Dir.:. . . . . Kirk Boyer
Sr. A&R Mgr.:. . . . Robin Gordon
Sr. Artist/Label Rel. Mgr.:
. . . . . Teresa Russell
Publicity Mgr.:. . . . . Lisa Bell
Mktg. Mgr.: . . . . . Ashley Heron
Promo. Coord.:. . . Stacy Nichols
A&R Coord.: . . . . . Tonya Straud
Exec. Asst.: . . . . . Paula Eden
*US Reps.:* Universal Music & Video Distribution

**Lyrichord Discs, Inc.**
PO Box 1977, Chelsea Station, New York, NY 10011-1726, (212) 929-8234, Fax: (212) 929-8245, E-Mail: nick@lyrichord.com, Web Site: www.lyrichord.com
Pres.:. . . . . Nick Fritsch

**Lyrick Studios**
830 S. Greenville Ave., Allen, TX 75002, (972) 390-6000, Fax: (972) 390-6181, E-Mail: bsteinberg@hitentertainment.com, Web Site: www.hitentertainment.com
CEO: . . . . . Bruce Steinberg

## M

**MAMA Records (Div. of MAMA Foundation)**
12400 Ventura Blvd., PMB 662, Studio City, CA 91604, (818) 985-6565, Fax: (818) 985-6544, E-Mail: info@mamajazz.org, Web Site: www.mamajazz.org
GM: . . . . . Douglas Evans
A&R:. . . . . Barbara Brighton
Dir. Sales/Mktg.:. . . . Dean Porter

**MAR International**
417 E. Main St., Stockton, CA 95202, (209) 462-1389, Fax: (209) 948-9472, E-Mail: administrator@marinternacional.com, Web Site: www.marinternacional.com

**MBK Entertainment, Inc.**
240 W. 35th St., 18th Floor, New York, NY 10001, (212) 542-3270, Fax: (212) 542-3286, Web Site: mbkentertainment.com
CEO: . . . . . Jeff Robinson
GM/VP Opns.: Jeanine McLean-Griffin
VP A&R:. . . . . Conrad Robinson

**MCG Records**
PO Box 2154, Alpharetta, GA 30023, (770) 667-4970, Fax: (770) 667-5487, E-Mail: lgarrett@mcgrecords.com, Web Site: www.mcgrecords.com
Pres.:. . . . . James Bullard
VP/GM:. . Louise Bullard-Garrett

**M.C. Records**
PO Box 1788, Huntington Station, NY 11746, (631) 754-8725, Fax: (631) 262-9274, E-Mail: mc@mc-records.com, Web Site: www.mc-records.com
Pres.:. . . . . Mark Carpentieri
CFO: . . . . Catherine Carpentieri

**Mi-5 Recordings**
60 E. 42nd St., Ste. 1201, New York, NY 10165, (212) 989-6131, (917) 861-9944, E-Mail: info@mi5recordings.com, Web Site: www.mi5recordings.com, www.mi5recordings.co.uk
Co-founder: . . . . . Ted Mason
Dir. A&R/Purchasing:
. . . . . Scott Kuchler
A&R:. . . . . Otto Augsbach
*Labels: (Owned)* Mi5, *(Distributed)* KOCH
*Int'l Reps.:* KOCH Entertainment (Canada)

**M.I.R.A. (Mirage Independent Recording Associates)**
PO Box 24134, Cincinnati, OH 45224-0134, (513) 681-6352, Fax: (513) 681-4245, E-Mail: jibold@cinci.rr.com
CEO: . . . . . A.J. Ibold, Jr.

**MKL Global Music**
6322 Sovereign Dr., Ste. 210, San Antonio, TX 78229, (210) 662-0939, Fax: (210) 662-0945, E-Mail: info@mklmarketingonline.com, Web Site: www.mlkmarketingonline.com
Contact:. . . . . Mark Lambert

**M&K Sound Entertainment (Div. of Miller & Kressel Sound Corp.)**
9351 Deering Ave., Chatsworth, CA 91311, (818) 701-7010, Fax: (818) 701-0369, E-Mail: admin@mkcdstore.com, Web Site: www.mkcdstore.com
CEO: . . . . . Ken Kreisel
EVP:. . . . . Charles Back
*Labels: (Owned)* M&K Sound, Perpetua. RealTime

**MMO Music Group**
50 Executive Blvd., Elmsford, NY 10523, (914) 592-1188, (800) 669-7464, Fax: (914) 592-2751, (914) 592-3575, E-Mail: info@musicminusone.com, Web Site: www.musicminusone.com, www.pocketsongs.com
CEO/Pres.:. . . . . Irv Kratka
CFO: . . . . . Grace Borrani
VP Sales:. . . . . Steve Rose
Dir.- Classical Music:
. . . . . Michael Norell
Mktg. Dir.:. . . . . Kevin Quigley
Royalty License Admin.:
. . . . . Devron Wilson
Royalty License Admin.:
. . . . . Neil Mednick
*Labels: (Owned)* Music Minus One, Pocket Songs

**MP (Musical Productions, Inc.)**
2090 NW 79th Ave., Miami, FL 33122-1607, (305) 592-4836, Fax: (305) 592-4828, E-Mail: musica@mponline.com, Web Site: www.mponline.com
Pres.:. . . . . Antonio Moreno
VP: . . . . . Julia Moreno
GM: . . . . . Carlos Paez
Webmaster:. . . . . Jorge Moreno
**Branches:**
MP (Musical Productions, Inc.), 3836 Gondar Ave., Long Beach, CA, 90808-4000, (562) 429-2655, Fax: (562) 429-2655, E-Mail: teatro@mponline.com, Web Site: www.mponline.com, Branch Mgr.: Carlos Montani.
MP (Musical Productions, Inc.), 260 Euclid Ave., Hackensack, NJ, 07601, (201) 343-6656, Fax: (201) 336-9101, E-Mail: ramoncito@verizon.net, Web Site: www.mponline.com, Branch Mgr.: Ramon Diaz; Promo. Dir.: Mario Rodriguez; Exec. Sec.: Lisette Ramirez.
MP (Musical Productions, Inc.), Ave Nogal IK-22, Lomas Verdes Bayaman, PR, 00956, (787) 995-4848, Fax: (787) 792-3377, E-Mail: sonia@mponline.com, Web Site: www.mponline.com, Branch Mgr.: Julio Merced Acosta; Branch Mgr.: Sonia Diaz.
*Labels: (Owned)* MP, Mundi
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing, Rincon Musical Distributors, Inc.

**MRK Records (Div. of Kamen Entertainment Group)**
701 Seventh Ave., New York, NY 10036, (212) 575-4660, Fax: (212) 575-4799, E-Mail: rkamen@mrkrecords.com, Web Site: www.mrkrecords.com
Pres.:. . . . . Roy Kamen

**M.S.C. Music & Entertainment**
6430 Sunset Blvd., Ste. 1506, Hollywood, CA 90028, (323) 769-8340, Fax: (323) 769-8350, Web Site: www.mscmusic.com
Pres./CEO: . . . . . Mark Cerami
SVP Prodn./Opns.:
. . . . . Talin Kouyoumdjian
SVP A&R:. . . . . Travis O'Guin
Mktg. Mgr.: . . Melissa Simonson
Sr. Financial Analyst:
. . . . . Jennifer Castille
*US Reps.:* RED Distribution

**M3 Entertainment, Inc.**
560 State St., Ste. 7F, Brooklyn, NY 11217, (718) 694-0770, Fax: (718) 694-0905, E-Mail: m3music@earthlink.com, Web Site: www.m3ent.biz
VP Opns.:
. . . . . MG "Morgan" Lieberthal

**Mack Avenue Records**
19900 Harper Ave., Harperwood, MI 48225, (313) 640-8414, (425) 415-1451, Fax: (313) 640-8415, E-Mail: info@mackaverecords.com, Web Site: www.mackaverecords.com
Pres.: . . . . . Tom Robinson

**Madacy Christian Group**
2020 Morrison Ave., Spring Hill, TN 37174, (615) 302-1442, Fax: (615) 302-1442, E-Mail: bgurich@madacy.com
VP/GM: . . . . . Bob Gurich

**Madacy Label Group (Div. of Madacy Entertainment Group)**
1783 Thompson Station Rd. W., Thompson Station, TN 37179, (615) 591-9062, Fax: (615) 591-9062, E-Mail: droy@madacy.com, Web Site: www.madacy.com
SVP Pdct. Devel.: . . . David Roy
Dir. Christian Music:. Bob Gurich
*Labels: (Distributed)* Mailboat Records, Toucan Cove

**Madjack Records**
1519 Union Ave., Ste. 230, Memphis, TN 38104, (901) 327-2915, E-Mail: info@madjackrecords.com, Web Site: www.madjackrecords.com
Contact:. . . . . Mark McKinney

**Maggie's Music, Inc.**
PO Box 490, Shady Side, MD 20764, (410) 867-0642, Fax: (410) 867-0265, E-Mail: mail@maggiesmusic.com, Web Site: www.maggiesmusic.com
Pres./A&R/Promo.:
. . . . . Maggie Sansone
VP/Int'l Sales: Richard Crenshaw
*US Reps.:* Goldenrod Music, Inc.

**Magic City Records**
14175 SW 140th St., Miami, FL 33186, (305) 254-8512, Fax: (305) 254-8536, E-Mail: info@magiccityrecords.com, Web Site: www.magiccityrecords.com

**MagicMusic Productions, Inc.**
700 Woodruff Rd., Ste. 3, Greenville, SC 29607, (864) 676-9314, Fax: (864) 676-0434, E-Mail: magicmusic@infoave.net, Web Site: www.emilepandolfi.com
GM: . . . . . Marie Newman
Acct. Rep.: . . . . . Dana Russell
*Labels: (Owned)* MagicMusic
*US Reps.:* Mill City Music, Music Design, Inc., Rock Bottom, Inc.

**Magna Carta**
PMB 1820, 208 E. 51st St., New York, NY 10022-6500, Fax: (585) 381-0658, E-Mail: info@magnacarta.net, Web Site: www.magnacarta.net
Pres.:. . . . . Pete Morticelli
*US Reps.:* Ryko Distribution

**Magnatar Records**
1650 Broadway, New York, NY 10019, (212) 315-1000
Co-CEO: . . . . . Tony Silvester
Co-CEO: . . . . . Yusef Shabazz
VP Sales/Mktg.: . Maurice Dixon

**Mailboat Records**
9200 Sunset Blvd., Ste. 530, West Hollywood, Los Angeles, CA 90069, (310) 550-5245, Fax: (310) 550-5246, E-Mail: hsulman01@msn.com, Web Site: www.mailboatrecords.com
Owner: . . . . . Jimmy Buffett
Pres.: . . . . . Harold Sulman
*Labels: (Distributed)* Gray Cat, Morning Sky, Poor Boy, View Finder

**Mainline Nation Records**
22 Hollandale Ln., Ste. M, Clifton Park, NY 12065, (518) 669-2799, E-Mail: dmiclette@mainlinenationrecords.com
MD: . . . . . David Miclette

**Maharaja Records**
855 E. Twain Ave., Ste. 123411, Las Vegas, NV 89109-0819, (702) 896-8115, E-Mail: info@maharajahstudios.com, Web Site: www.maharajahstudios.com
Contact:. . . . . J. Malcolm Baird

**Major League Entertainment**
263 W. 38th St., 14th Fl., New York, NY 10018, (212) 840-5579, Fax: (212) 921-1553, E-Mail: matt@majorleaguenyc.com, Web Site: www.majorleaguenyc.com
Pres./A&R: . . . . . Matt Marcas
Dir. Radio: . . . . . Sean Harris
Dir. Mktg.: . . . . Virtuo Humphrey

**Making Moves, Inc.**
PO Box 2138, Stafford, VA 22555, (540) 720-6414, Fax: (240) 539-7314, E-Mail: info@makingmoves.us, Web Site: www.makingmoves.us
CEO: . . . . . Ronnie Avery
COO:. . . . . Taniya Johnson
CFO:. . . . . Detra Edmunds
EVP: . . . . . Nicole Creek
VP Commun.:. . . Russel Thomas
VP Membership: . . . Bess Rivers

**Makoche Recording Co. (Div. of CD Sound, Inc.)**
208 N. Fourth St., Bismarck, ND 58501, (800) 637-6863, Fax: (701) 255-8287, E-Mail: info@makoche.com, Web Site: www.makoche.com

Pres.:. . . . . David Swenson
*Labels: (Distributed)* Chairmaker's Rush, Makoche, Makoche Word
*US Reps.:* Allegro Corp., Drumbeat Indian Arts, Inc., Four Winds Trading Co., Goldenrod Music, Inc.

**Malaco Records**
3023 W. Northside Dr., Jackson, MS 39213, (601) 982-4522, Fax: (601) 982-4528, Web Site: www.malaco.com
Pres.:. . . . Thomas J. Couch, Sr.
VP: . . . . . Gerald Stephenson
Dir. A&R: . . . . Tommy Couch, Jr.
*Labels: (Owned)* J-Town, Malaco Jazz, Muscle Shoals Sound, Savoy, Waldoxy, *(Distributed)* Ace, Blackberry, Freedom Kids, Freedom, Marxxan
*US Reps.:* Select-O-Hits, Inc.
*Int'l Reps.:* KOCH Entertainment (Canada)

**Malvado Records**
16437 S. 33rd St., Phoenix, AZ 85048, (480) 759-4975, Fax: (480) 704-1870, E-Mail: mattb@malvado.com, Web Site: www.malvado.com
Pres.:. . . . . Matt Brown
VP Promo.:. . . . . Buddha Bob
A&R: . . . . . Forrest Brown

**Mambo City**
PO Box 670064, Flushing, NY 11367, (718) 261-7974, Fax: (718) 268-5144, E-Mail: mambocit@aol.com, Web Site: www.mambocity.com

**Mambo Maniacs Records**
355 Market St., Paterson, NJ 07501, (973) 881-9383, Fax: (973) 881-1873, E-Mail: mambomaniacs@aol.com
Contact:. . . . . Vincent Iturbides

**Manifesto Records, Inc.**
740 N. La Brea Ave., 2nd Fl., Los Angeles, CA 90038, (323) 954-1555, Fax: (323) 936-6354, E-Mail: info@manifesto.com, Web Site: www.manifesto.com, www.orbisonic.com
Bus. Aff.:. . . . . Evan Cohen
A&R: . . . . . Jen Casebeer
Pdct. Mgmt.:. . . . . Vanessa Gill
*US Reps.:* Navarre Corp., The Orchard
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**MansMark Records**
PO Box 22047, Oakland, CA 94623, (510) 839-9670, E-Mail: worldmusic@mansmark.com, Web Site: www.mansmark.com

**Mapleshade Records**
816 Hollins St., Baltimore, MD 21201, (888) 236-2753, Fax: (410) 865-4635, E-Mail: info@mapleshaderecords.com, Web Site: www.mapleshaderecords.com
Pres.:. . . . . Pierre Sprey
A&R:. . . . . Larry Willis
*Labels: (Owned)* Mapleshade, Wildchild

**Maranatha!**
205 Avenda Fabricante, San Clemente, CA 92672-7531, (949) 940-7000, (800) 245-7664, Fax: (949) 940-7049, E-Mail: mm@corinthian.com, Web Site: www.maranathamusic.com
Pres.:. . . . . Randy Alward
EVP/GM:. . . . . Alex MacDougall
Int'l Mktg. Coord.: Rachel Warren
*Labels: (Owned)* Worship Underground
*US Reps.:* Provident Music Group, WEA Corp., Word Distribution

**Marble Head Records**
PO Box 192994, San Francisco, CA 94119, (415) 789-1788, Fax: (415) 789-1789, E-Mail: music@marbleheadrecords.com, Web Site: www.marbleheadrecords.com
A&R Dir.: . . . . . Ken Barsky
Sales/Promo. Dir.: . . . Scott Wild

**Mardi Gras Records, Inc.**
1013-A Harimaw Ct. W., Metairie, LA 70001, (504) 834-6000, Fax: (504) 834-4008, E-Mail: warrenh@mardigrasrecords.com, Web Site: www.mardigrasrecords.com
Pres. of Label:
. . . . . Warren Hildebrand
Licensing/Publishing/Promo. Mgr.: . . . . . Chris Lee
*Labels: (Distributed)* Miss Butch
*US Reps.:* Rock Bottom, Inc., Select-O-Hits, Inc.

**Mark Five Records (Div. of The Mark Five Co.)**
PO Box 2886, Hendersonville, TN 37077, (615) 822-1816, Fax: (615) 822-1832, E-Mail: rick@markfiveco.com, Web Site: www.markfiveco.com
Pres.: . . . . . Rick Sandidge
Pres.:. . . . . David McKain
A&R: . . . . . Timothy Hall
*Labels: (Owned)* Heartlook, Sword

**John Marks Records**
19 Wright Ave., Wakefield, RI 02879-3411, (401) 782-6298, E-Mail: jmrcds@jmrcds.com, Web Site: www.jmrcds.com
Owner: . . . . . John Marks
*Labels: (Owned)* JMR
*US Reps.:* Allegro Corp.

**Marro Records**
PO Box 559, Morganville, NJ 07751, (732) 332-0716, Fax: (732) 332-0735, E-Mail: info@marromusic.com, Web Site: www.marromusic.com
Pres.: . . . . . Rosa Morris

**MARS Records LLC**
5032 Hwy. 547, Port Gibson, MS 39150, (601) 437-9207, Fax: (601) 437-9226, E-Mail: marsgospel@aol.com
Pres./CEO:. . Kenneth McGriggs

**Marsalis Music**
323 Broadway, Cambridge, MA 02139, (617) 354-2736, Fax: (617) 354-2396, E-Mail: info@marsalismusic.com, Web Site: www.marsalismusic.com
CEO: . . . . . Branford Marsalis
Pres.: . . . . . Sherry McAdams
A&R:. . . . . Bob Blumenthal
Bus. Affs.: . . . . . Ellen Surrey
Pdct. Mgr.:. . . . . Nancy Williams
Admin. Asst.:. . Michelle Martella

**Martson Records**
412 N. Chester Rd., Swarthmore, PA 19081, (610) 690-1703, Fax: (610) 328-6355, E-Mail: info@marstonrecords.com, Web Site: www.marstonrecords.com
*Int'l Reps.:* Club CD (Poland)

**Martland Entertainment Group**
150 E. 49th St., New York, NY 10017, (212) 753-1364, Fax: (212) 753-4814, E-Mail: tony.smith@att.net
CEO: . . . . . Tony Smith
VP A&R: . . . . . Gary Jenkins

**Master Entertainment**
9000 Sunset Blvd., Ste. 1001, West Hollywood, Los Angeles, CA 90069, (310) 860-1111, Fax: (310) 860-1112, E-Mail: info@masterbeat.com, Web Site: www.masterbeat.com

**Master-Trak Enterprises**
413 N. Parkerson Ave., Crowley, LA 70526, (337) 788-0773, Fax: (337) 788-0776, E-Mail: info@mterecords.com, Web Site: www.mterecords.com
Owner: . . . . . Georgia S. Miller
Chief Engineer: . . . . Mark Miller
*Labels: (Owned)* Blues Unlimited, Kajun, MTE, Par-t, Showtime

**Masterpiece Christian Records**
PO Box 2053, Rocky Mount, NC 27802, (252) 977-2147, Fax: (252) 977-2781, E-Mail: info@masterpiece-records.com, Web Site: www.masterpiece-records.com
Pres.: . . . . . Ted Wilson
VP: . . . . . Michelle Wilson

**Matador Records**
625 Broadway, 12th Fl., New York, NY 10012, (212) 995-5882, Fax: (212) 995-5883, E-Mail: info@matadorrecords.com, Web Site: www.matadorrecords.com
Co-Pres.:. . . . . Chris Lombardi
Co-Pres.:. . . . . Gerard Cosloy
GM: . . . . . Patrick Amory
Pdct. Mgr.: . . . . . Miwa Okumura
*US Reps.:* Alternative Distribution Alliance (ADA)
*Int'l Reps.:* Vital Distribution (United Kingdom)

**Maxern Records**
14104 Forest Ridge Dr., Potomac, MD 20878-4822, (301) 738-3879, E-Mail: tvjohn@comcast.net, Web Site: www.geocities.com/tv_john_langworthy
Contact: . . . . . John Langworthy

**Maximum Velocity Records**
PO Box 8148, Haledon, NJ 07538, (973) 304-0505, Fax: (973) 304-0129, E-Mail: scott@maximumvelocityrecords.com, Web Site: www.maximumvelocityrecords.com
CEO: . . . . . Scott Patterson
Pres.:. . . . . Mark Hardy

**MaxJazz**
115 W. Lockwood Ave., St. Louis, MO 63119, (800) 875-8331, (314) 918-9170, Fax: (314) 961-6074, E-Mail: info@maxjazz.com, Web Site: www.maxjazz.com
Pres.:. . . . . Richard McDonnell

**Mayflower Music Corp.**
PO Box 30122, Tucson, AZ 85751, (520) 326-4400, Fax: (520) 326-3333, E-Mail: celestial@harmonies.com, Web Site: www.harmonies.com
Pres.:. . . . . Eckart Rahn
GM: . . . . . Julian M.H. Parnaby

**Mayo Records**
1839 Santa Monica, San Antonio, TX 78201, (210) 734-7900, Fax: (210) 637-6708, E-Mail: mayo63@aol.com
Pres.:. . . . . Mario Sanchez

**Jim McCoy Productions**
25 Troubadour Ln., Berkeley Springs, WV 25411, (304) 258-9381, E-Mail: mccoytroubadour@aol.com, Web Site: www.troubadorlounge.com
Co-Owner: . . . . . Bertha McCoy
*Labels: (Owned)* Winchester Records

**Medicine Man Recordings**
6914 W. North Ave., Chicago, IL 60707, (773) 487-3081, (773) 622-2223, Fax: (773) 622-2224, E-Mail: partsix@excite.com
Producer/Engineer/Remixer: . . . . . Leonard Part Sixx
Mgt. Rep.:. . . . Fran Willoughby

**Meek Recording & Publishing Co., Inc. (Div. of Meek Records)**
7900 S. Prairie Ave., Chicago, IL 60619-3606, (773) 783-0038, Fax: (773) 783-7466, E-Mail: meekrecords@sbcglobal.net, Web Site: www.meekrecords.com
Pres./CEO:
. . . . . Maple Reddick Burchall
*Labels: (Owned)* Meek

**Mega Media Records**
1122 Coney Island Ave., Brooklyn, NY 11230, (718) 947-1101, Fax: (718) 947-1101, E-Mail: alex@megamgroup.com, Web Site: www.megamgroup.com
Chrmn.:. . . . . Alex Schvarts
*US Reps.:* RED Distribution

**Megaforce Records**
PO Box 1955, New York, NY 10113, (212) 741-8861, Fax: (509) 757-8602, E-Mail: gregaforce@aol.com, Web Site: www.megaforcerecords.com, www.transdreamer.com
Pres./A&R:. . . . . Robert John
VP: . . . . . Missi Callazzo
Mktg. Head:. . . . . Greg Caputo
Promo.:. . . . . Sally Pye
*Labels: (Owned)* Transdreamer
*US Reps.:* RED Distribution

**Megahit Records**
1955 Tamarind Ave., Ste. 6, Los Angeles, CA 90068, (323) 463-4898, Fax: (323) 463-4897, E-Mail: megahit@earthlink.net, Web Site: www.megahitrecords.com
MD: . . . . . Jeff Johnson
*Labels: (Owned)* M Lounge, Megahit, Mtrax, *(Distributed)* Atlantis, Saifam/Megahit
*US Reps.:* MDI Distribution, Inc.

**Megamix Recordings**
410 Park Ave., 15th Fl., New York, NY 10022, (212) 753-6499, Fax: (212) 223-4646, E-Mail: megamixrecording@aol.com, Web Site: www.megamixrecordings.com
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Melody House Records**
819 NW 92nd St., Oklahoma City, OK 73114, (405) 840-3383, Fax: (405) 840-3384, E-Mail: melodyhouse@coxinet.net, Web Site: www.melodyhousemusic.com
Pres.:. . . . . Stephen Fite

**Memphis International Records**
2240 Union Ave., Ste. 39, Memphis, TN 38104, (901) 276-6661, Fax: (901) 276-5867, E-Mail: lessd@mindspring.com, Web Site: www.memphisinternationalrecords.com
Partner:. . . . . Bob Merlis
Partner: . . . . . David Less
Bus. Opns.:. Jonathan Campbell
*Labels: (Owned)* Brooklyn International
*US Reps.:* Ryko Distribution
*Int'l Reps.:* Distribution Fusion III, Inc. (Canada), IRD (International Record Distribution) S.p.A (Italy), Cargo Records (United Kingdom)

**Merge Records**
PO Box 1235, Chapel Hill, NC 27514, (919) 688-9969, Fax: (919) 688-9970, E-Mail: merge@mergerecords.com, Web Site: www.mergerecords.com
Label Mgr.:. . . . . Spott
Publicity:. . . . . Martin Hall
Radio/Publicity: . Christina Rentz
Art Dir.:. . . . . Maggie Post
Sales/Licensing: . . Paul Cardillo
Financial Dir.: . . . . . Bill Barefoot
College Radio:
. . . . . Lindsay Kron Miller
*US Reps.:* Touch & Go Records, Inc.

**Mermaid Lounge**
1100 Constance St., New Orleans, LA 70130, (504) 524-4747, Fax: (504) 524-4740
Mgr./Booking:Brendan Gallagher
*Labels: (Owned)* Mermaid

**Merus Music / Merus Media, Inc.**
2557 Knapp St. NE, Grand Rapids, MI 49505, (616) 364-0022, Fax: (616) 364-1988, E-Mail: ron@merusmedia.com, Web Site: www.merusmedia.com
Pres.:. . . . . Ron Harkai

**Mesa / Bluemoon Recordings**
1612 W. Olive Ave., Ste. 300, Burbank, CA 91506, (818) 238-9007, Fax: (818) 238-9096, Web Site: www.mesabluemoon.com
Pres.: . . . . . George Nauful

**Messenger Records**
PO Box 1607, New York, NY 10113, (212) 675-6164, Web Site: www.messengerrecords.com
Pres.:. . . . . Brandon Kessler
*US Reps.:* RED Distribution

**Meta Records**
2024 Glencoe Ave., Venice, CA 90291, (310) 397-1316, Fax: (310) 397-7116, E-Mail: om@metarecords.com, Web Site: www.metarecords.com
Owner: . . . . . Janet Reinstra
*Int'l Reps.:* Verge Music Distribution (Canada)

**Metal Blade Records, Inc.**
90B W. Cochran Ave., Simi Valley, CA 93065, (805) 522-9111, Fax: (805) 522-9380, E-Mail: metalblade@metalblade.com, Web Site: www.metalblade.com
CEO: . . . . . Brian Slagel
Pres.:. . . . . Michael Faley
SVP/GM:. . . . . Tracy Vera
VP Publicity: . . . . . Kelli Malella
VP Sales/Mktg.: . Dan Fitzgerald
Pdct. Mgr.:. . . . . Bill Metoyer
Radio Promos.: . . . Jen Graham
Office Mgr.: . . . Heather Parsons
*Labels: (Owned)* Death
*US Reps.:* RED Distribution

**Meteor Records**
576C Goldsboro Rd. NE, Atlanta, GA 30307, (404) 688-0799, Fax: (404) 588-9008
VP: . . . . . Hal Bishop
*Labels: (Owned)* Saturn

**Metrix Music Records, Inc.**
12342 SW 132 Ct., Miami, FL 33186, (305) 253-7111, Fax: (305) 234-0742, E-Mail: info@metricrecords.com
Pres.:. . . . . Alex Arias

**Metro One**
425 30th St., Ste. 10, Newport Beach, CA 92663, (949) 673-6701, Fax: (949) 673-6772, E-Mail: questions@metro1music.com, Web Site: www.metro1music.com
*US Reps.:* Word Distribution

**Metropolis Records**
238 N. Governor Printz Blvd., Lester, PA 19029, (610) 595-9940, Fax: (610) 595-9944, E-Mail: label@metropolis-records.com, Web Site: www.metropolis-records.com
Pres./Film/Licensing Coord.:
. . . . . Dave Heckman
Label Mgr./ Art Dir.:
. . . . . Joseph Schulthise
Nat'l Sales Dir./Promo. Mgr.:
. . . . . Shannon Ludwig
Import/Export Mgr.: . . Jim Smith
*US Reps.:* Alternative Distribution Alliance (ADA)
*Int'l Reps.:* Soulfood Music Distribution (Germany)

**Mexa Entertainment**
25362 Clarke St., Stevenson Ranch, CA 91381, (661) 287-3130, Fax: (818) 647-7061, E-Mail: mexaenter@sbcglobal.net
Pres.:. . . . . Miguel A. Trujillo

**Mextor Records**
559 Wanamaker Rd., Jenkintown, PA 19046-2219, (215) 884-3308, Fax: (215) 884-1083, E-Mail: mextorrecords@aol.com, Web Site: www.mextorrecords.com
Pres./CEO:. . . . . Jackie Paul
*Labels: (Owned)* Mextor Records

**Mia Mind Music**
259 W. 30th St., 12th Fl., New York, NY 10001-2809, (212) 564-4611, (212) 564-4445, Fax: (212) 564-4448, E-Mail: mimimus@aol.com, Web Site: www.miamindmusic.com
Pres.: . . . . . Stevie B
VP: . . . . . Tweeter
Prodn. Mgr.:. . . . William Tisdale
Talent Bookings/Webmaster:
. . . . . James Lane
Attorney: . Michael Youkon, Esq.
Mktg.:. . . . . Stephen Pritchitt
Dist.: . . . . . Peter Johnson
*US Reps.:* Select-O-Hits, Inc.

**Miami Records / Discos Fuentes**
7001 N. Waterway Dr., Ste. 108, Miami, FL 33155, (305) 269-9323, Fax: (305) 269-0223, E-Mail: miamirecords@discosfuentes.com, Web Site: www.discosfuentes.com, www.miami-records.com
Pres.: . . . . . Alejandro Fuentes
VP: . . . . . Jorge Fuentes
Sales/Promo.:
. . . . . Patricia Manrique Vargas
Sales/Promo.: . . . . Jose Carrera
*Labels: (Distributed)* Discos Fuentes, Fuentes Mex

**Midas Records**
8427 Canoga Ave., Canoga

Park, CA 91304, (818) 886-7400, E-Mail: ron@midasrecords.net, Web Site: www.midasrecords.net
Pres./CEO: . . . . . Ron Clapper
VP A&R: . . . . . Andrew Nast
Sales/Mktg. Dir.: Robert Morrison
Media/PR Dir.: . Steve Levesque
Nat'l Promo. Dir.: . . Tom Chaltas
Radio Promo. Dir.: . . Sam Kaiser
Label Mgr.:. . . . . Alan Siegel
**Branches:**
Midas Records Nashville, 1108 16th Ave. S., Nashville, TN, 37212, (615) 401-6567, Fax: (615) 401-6568, E-Mail: midasmusic@comcast.net, Partner: Mike Martinovich; Partner: Stan Moress; Partner: Al Schlitz; Partner: Bob Morrison; Partner: Alan Siegel; Nat'l Promo. Dir.: Bob Reeves; A&R Dir.: Keith Follese; Publishing Dir.: Brad Allen.
*US Reps.:* Alternative Distribution Alliance (ADA)

**Mifflin Hills Music Co.**
2075 Ridge Rd., South Park, PA 15129-8804, (412) 653-4838, Fax: (412) 653-3345, E-Mail: mifflin@mifflinhillsmusic.com, Web Site: www.mifflinhillsmusic.com
Contact: . . . . . Vito DiSalvo

**MIG Records**
1801 Lincoln Blvd., Ste. 113, Venice, CA 90291, (310) 822-5873, Fax: (310) 823-0693, E-Mail: jeffhouse@migrecords.com, Web Site: www.migrecords.com
Contact: . . . . . Jeff House
*US Reps.:* Navarre Corp.

**Milan Entertainment, Inc.**
8750 Wilshire Blvd., Beverly Hills, CA 90211, (310) 358-4274, Fax: (310) 358-4276, E-Mail: info@millanrecords.com, Web Site: www.milanrecords.com
CFO: . . . . . Hasti Ghaznavi
VP Sales/Mktg.: . . Russell Aiello
VP Prod./Design: . . . . Jodi Tack
*Labels: (Owned)* Milan-Latino
*US Reps.:* Sony BMG Music Entertainment Sales Group

**The Militia Group**
13892 Harbor Blvd., Ste. 4A, Garden Grove, CA 92843, (714) 554-4477, Fax: (714) 554-6152, E-Mail: contact@themilitiagroup.com, Web Site: www.themilitiagroup.com
Co-Owner: . . . . . Chad Pearson
Co-Owner:. . . . . Rory Felton
*US Reps.:* RED Distribution

**Miller & Kreisel Sound Corp.**
9351 Deering Ave., Chatsworth, CA 91311, (818) 701-7010, Fax: (818) 701-0369, E-Mail: literature@mksound.com, Web Site: www.mksound.com
Pres.:. . . . . Stephen Powers
Chrmn./CEO:. . . . . Ken Kreisel
EVP:. . . . . Charles Back
Spec. Proj. Coord./Chief Recording Engineer:
. . . . . Chris Sabakians
*Labels: (Owned)* M & K Sound, Perpetua, RealTime

**Minty Fresh**
PO Box 577400, Chicago, IL 60657, (773) 665-0289, Fax: (773) 665-0215, E-Mail: info@mintyfresh.com, Web Site: www.mintyfresh.com
Pres.:. . . . . Jim Powers
GM: . . . . . Anthony Musiala
*Labels: (Owned)* Mini Fresh, Steady
*US Reps.:* Alternative Distribution Alliance (ADA)

**Mish Mash Music Records / Maya My Music Records**
4896 Hwy. 66, Ashland, OR 97520, (541) 482-6578, Fax: (541) 482-6578, E-Mail: mmish@mishmashmusic.com, Web Site: www.mishmashmusic.com
Owner/Pres.:. . . . . Michael Mish
*Labels: (Distributed)* Maya My Music, Mish Mash

**Missile Records**
PO Box 5537, Kreole Sta., Moss Point, MS 39563-1537, (228) 475-0059, E-Mail: dmjm39563@aol.com
EVP/GM:. . . . . Joe F. Mitchell
VP:. . . . . Justin F. Mitchell

**Mr. Lady Records & Video**
PO Box 460956, San Francisco, CA 94146, (415) 701-1150, E-Mail: info@mrlady.com, Web Site: www.mrlady.com
Co-Pres.:. . Tammy Rae Carland
Co-Pres.:. . . . . Dusty Lombardo

**Mobile Fidelity Sound Lab**
318 N. Laflin St., Chicago, IL 60607-1006, (312) 491-1836, E-Mail: cbrice@mofi.com, Web Site: www.mofi.com
Contact: . . . . . Coleman Brice
*US Reps.:* KOCH Entertainment Distribution

**Mock & Roll**
4913 SW 74th Ct., Miami, FL 33155, (305) 665-3885, Fax: (305) 665-3446, E-Mail: luisana_salazar@mockandroll.com, Web Site: www.mockandroll.com
Pres.:. . . . . Francisco Villanueva
VP West Coast:. . Rogelio Macin
VP Mktg.:. . . . . Luisana Salazar
**Branches:**
Mock & Roll L.A., 11022 Santa Monica Blvd., Ste. 280, Los Angeles, CA, 90025, (310) 914-1488, Fax: (310) 914-1856, Web Site: www.mockandroll.com, VP/GM West Coast: Rogello Macin; VP Asst.: Magda Arturo; Promo.: Ricardo Hacin.

**Mojo Records (Div. of Zomba Music)**
1531 14th St., Santa Monica, CA 90404, (310) 260-3181, Fax: (310) 260-3180
Pres.:. . . . . Jay Rifkin

**Monitor Records**
PO Box 2361, Baltimore, MD 21203, (410) 467-5068, E-Mail: jason@monitorrecords.com, Web Site: www.monitorrecords.com
Co-Owner:. . . . . Jason
Co-Owner:. . . . . Brian
*US Reps.:* The Orchard

**Monkeypod Records of Molokai**
PO Box 1366, Kaunakakai, HI 96748, (808) 553-5210, (800) 245-9141, Fax: (808) 553-5210, E-Mail: Info@monkeypod.com, Web Site: www.monkeypod.com
VP Sales/Promo.: Robert Pileggi

**Monomoy Records, Inc.**
304 Newbury St., Ste. 527, Boston, MA 02115, (617) 262-8273, Fax: (617) 262-9909, E-Mail: susie@monomoymusic.com, Web Site: www.monomoymusic.com
Sr. Dir. A&R:. . . Chris Harrington
Publicity Dir.: . . . . . Susie Gillis

**Monster Music (Div. of Monster Cable Products, Inc.)**
7521 Lake Mead Blvd. W., Las Vegas, NV 89128, (866) 563-6388, (415) 840-2000, Fax: (415) 468-0311, Web Site: www.monstermusic.com
CEO: . . . . . Noel Lee

**Montee Entertainment**
PO Box 320372, Fairfield, CT 06825, (323) 929-1938, E-Mail: montee_music@cs.com
Pres./CEO: . . . . Junior Fountain

**Montuno Records**
PO Box 892, Times Sq. Sta., New York, NY 10108-0895, (212) 840-0580, Fax: (718) 499-9377
Pres.: . . . . . Jesse Moskowitz
*Labels: (Owned)* Montuno, Rotel

**Doug Moody Prodx**
274 Bright Creek Ln., Oceanside, CA 92056, (760) 724-7471, Fax: (760) 724-7471, E-Mail: dmprodx@aol.com, Web Site: www.mysticrecordshq.com
Pres.:. . . . . Doug Moody
GM: . . . . . Mary Anne Owen
*Labels: (Owned)* Clock, Mystic, Superseven, Vim
*US Reps.:* Sound of California *Int'l Reps.:* Plastic Head Records Ltd. (United Kingdom)

**Moon Music / Costarola Music**
1200 W. Venice Blvd., Los Angeles, CA 90006, (213) 745-6224, Fax: (213) 745-7577, E-Mail: evaeva@att.net, Web Site: www.lunotas.net
Pres.:. . . . . Abel de Luna

**Moonshine Music (Div. of Moonshine Creative Media)**
1680 N. Vine St., Ste. 419, Hollywood, CA 90028, (310) 652-8145, Fax: (310) 652-8146, E-Mail: shout@moonshine.com, Web Site: www.moonshine.com
CEO:. . . . . Jonathan Levy
Pres./A&R:. . . . . Stephen Levy
GM: . . . . . Ben Clarke
VP Licensing: Christine D'Angelo
Media Rel. Dir.:. . . . . Ali Vafi
Street Team Coord.:. Matt Colon
Sound Master:
. . . . . Christian Dwiggins
*Labels: (Owned)* Moonshine Music, Moonshine RGB
*Int'l Reps.:* KOCH Entertainment (Canada)

**Moose School Productions**
PO Box 960, Topanga, CA 90290, (310) 455-2318, (800) 676-5480, Fax: (310) 455-4192, E-Mail: peteralsop@earthlink.net, Web Site: www.peteralsop.com
CEO: . . . . . Peter Alsop
*Labels: (Owned)* Moose School

**Moraine Music Group**
437 E. Iris Dr., Nashville, TN 37204, (615) 383-0400, Fax: (615) 383-2375, E-Mail: info@morainemusic.com, Web Site: morainemusic.com
CEO: . . . . . Brent Maher
Pres.:. . . . . Dianna Maher
Nat'l Promo. Dir.: Nina Rossman
Artist Devel. Dir.:. . . . . John Vick
Creative Serv.:. . Crystal Hooper
Promo. Coord.:. Jami Thompson

**Morgan Creek Productions**
10351 Santa Monica Blvd., Ste. 200, Los Angeles, CA 90025, (310) 432-4848, Fax: (818) 954-4770, Web Site: www.morgancreek.com
Chrmn./CEO:
. . . . . James G. Robinson
*Labels: (Owned)* Morgan Creek

**MoRisen Records**
2125 Southend Dr., Ste. 451, Charlotte, NC 28203, (704) 343-9770, Fax: (704) 343-9765, E-Mail: info@morisen.com, Web Site: www.morisen.com
Owner/Founder: Chuck Morrison
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Morphius Records**
100 E. 23rd St., Baltimore, MD 21228, (410) 662-0112, Fax: (410) 662-0116, E-Mail: info@morphius.com, Web Site: www.morphius.com
Contact:. . . . . David Andler

**Morrowland Records**
12903 Jurupa Ave., Fontana, CA 92337, (951) 727-8920, Fax: (951) 727-8923, E-Mail: info@morrowlandrecords.com, Web Site: www.morrowlandrecords.com
VP: . . . . . Sylvia Cunningham

**Mosaic Records, Inc.**
35 Melrose Pl., Stamford, CT 06902, (203) 327-7111, Fax: (203) 323-3526, E-Mail: info@mosaicrecords.com, Web Site: www.mosaicrecords.com
Pres.:. . . . . Michael Cuscuna
*Labels: (Owned)* Mosaic Editions, Mosaic Images, True Blue Music

**Motema Music**
225 E. 24th St., 5th Fl., New York, NY 10010, (212) 679-6664, Fax: (212) 683-7119, E-Mail: office@motema.com, Web Site: motema.com
CEO: . . . . . Jana Herzen
EVP/GM:. . . . . Eulis Cathey
VP Artist Devel.: . Suzi Reynolds

**Mother's Discontent Music**
81 Ocean Pkwy., Brooklyn, NY 11218, E-Mail: contact@mothersdiscontent.com, Web Site: www.mothersdiscontent.com
Founder/Web Master: Ben Ratliff
Founder/Publicity: . . Emily Zuzik
Founder/Producer:
. . . . . Chris Mulhauser

**Moulin D'Or Recordings, Inc.**
1353 Bethel Rd., Bonifay, FL 32425, (800) 835-4415, (850) 547-3337, Fax: (850) 547-4622, E-Mail: moulindor@earthlink.net, Web Site: www.moulindorrecordings.com
Pres.:. . . . . Dori Nichols
EVP: . . . . . Julie Tew

**The Mountain Apple Co.**
1330 Ala Moana Blvd., Honolulu, HI 96814, (808) 597-1888, (800) 882-7088, Fax: (808) 597-1151, E-Mail: info@mountainapplecompany.com, Web Site: www.mountainapplecompany.com
CEO: . . . . . Jon de Mello
Pres.:. . . . . Leah Bernstein
VP:. . . . . Shelley Coscina
Exec. Asst.:. . . . . Lisa Soong
*Labels: (Owned)* Mountain Apple, *(Distributed)* Big Boy, Creative Native, Dolphin Hawaii, Fat Katz, From Da Heart Productions, Ho'omau Inc., Hobo House on the Hill, Honey, IM, Kaiponohea Prodns., Kapono Beamer, Legend Productions, Luster Bros., Music of Polynesia, NLP Music, Neos Productions, Starscape, Taboo, Top Flight
*US Reps.:* The Mountain Apple Co.

**Mountain Ghost Music**
1304 Stellar Way, Mount Shasta, CA 96067, (530) 926-4806, Fax: (530) 926-4806, E-Mail: mtnghost@mountainghost.com, Web Site: www.mountainghost.com
Pres.:. . . . . Rick Johnson

**Multi-Sound Records, Inc. (Div. of The Multi-Sound Group)**
150-34 14th Ave., Whitestone, NY 11357, (718) 767-4452, Fax: (718) 767-4672, E-Mail: production@multisound.com, Web Site: www.multisound.com, www.multisoundstudios.com
CEO: . . . . . Dave Weiner
VP Opns.:. . . . . Joe Salvatto
GM:. . . . . Carol-Lynn Spinnato
*Labels: (Owned)* Altered

**Multicultural Media**
56 Browns Mill Rd., Montpelier, VT 05602-9803, (802) 223-1294, Fax: (802) 229-1834, Web Site: www.worldmusicstore.com, www.multiculturalmedia.com
Pres.:. . . . . Stephen McArthur
CFO: . . . . . Rickey Diamond
*Labels: (Owned)* Multicultural Media, Music of the Earth, Rootstock
*US Reps.:* City Hall Records

**Mundo Records & Publishing Corp.**
6221 NW 179th Terr., Hialeah, FL 33015, (305) 828-2150, Fax: (305) 823-4491, E-Mail: fnina12@aol.com
Pres.:. . . . . Francisco Nina
VP/Int'l Dept.:. . . . . Rosa Nunez
Promo.:. . . . . Rosa Sigaran
**Branches:**
Mundo Records, 447 W. 50th St., New York, NY, 10019, (212) 307-9495, Fax: (212) 307-9492, Web Site: www.mundorecords.com, Sales Rep.: Milagro Fernandez.
*Labels: (Owned)* Guitarra

**Music & Arts Programs of America, Inc.**
PO Box 771, Berkeley, CA 94701, (510) 525-4583, Fax: (510) 524-2111, E-Mail: info@musicandarts.com, Web Site: www.musicandarts.com
Pres./Sec.:. . Frederick J. Maroth
VP: . . . . . Dr. Douglas Giancoli
Treasurer: . . . Cammi Laugesen
*Labels: (Owned)* Audax, Merit, Music & Arts
*US Reps.:* Albany Music Distributors, Inc.

**Music City Records**
2603 Westwood Dr., Nashville, TN 37204, (615) 269-3100, Fax: (615) 269-3115, E-Mail: bob@musiccityrecords.com, Web Site: www.musiccityrecords.com
Pres./CEO: . . . . . Bob Heatherly
*US Reps.:* Big Daddy Music Distribution Co.

**Music District LLC**
10103 Fondren, Ste. 215, Houston, TX 77096, (281) 384-0957
CEO: . . . . . Suaran Marshall

**Van Huesen Music**
2603 Elm Hill Pk., Ste. G, Nashville, TN 37214, (615) 391-4139, Fax: (615) 391-4141, E-Mail: info@musicincorporated.com, Web Site: www.musicincorporated.com
Owner:. . . . . Brooks Babcock
Pres.: . . LaQuela Scaife Barnett
Admin.:. . . . . Ginny Parnell
*Labels: (Owned)* Classic Christmas, Gospel Time, Halo, Hidden Stars, Songs of Faith, Specialty Music Inc.

**Music for Little People (Div. of For Future Generations, Inc.)**
390 Lake Benbow Dr., Ste. C, Garberville, CA 95542, (707) 923-3991, Fax: (707) 923-3241, E-Mail: musicforlittlepeople@mflp.com, Web Site: www.mflp.com
Pres./A&R/VP Sales:
. . . . . Sheron Sherman
CEO:. . . . . Leib Ostrow
Publicity: . . . . . Su Lukasha
*Labels: (Owned)* EarthBeat!
*US Reps.:* Drumbeat Indian Arts, Inc.

**Music Mill Entertainment**
1103 17th Ave. S., Ste. B, Nashville, TN 37212, (615) 254-5925, Fax: (615) 244-5928, E-Mail: daphene@musicmill.com, Web Site: www.musicmill.com
Pres.:. . . . . Jack Key
VP Sales:. . . . . Jeff Brothers
A&R: . . . . . Ray Horton
Admin.:. . . . . Daphene Smith

**The MusicMinistry.com**
PO Box 276, Dolan Springs, AZ 86441, (928) 767-4469, E-Mail: junostudio@frontiernet.net, Web Site: www.themusicministry.com, www.junostudios.com, www.chronicleafrecords.com
CEO: . . . . . John Brock
VP: . . . . . Matthew Clark
Prodn. Mgr.: . . . James Hawkins
Prodn. Coord.: . . . Justin Beurie'
Res. Artist:. . . . . Juno
Artist:. . . . . Matt Clark
Artist: . . . . . Severed Soul
Webmaster: . . . . . Paul Guthrie
*Labels: (Owned)* Music Ministry

**Music Universe LLC**
4450 Arapahoe Ave., Ste. 100, Boulder, CO 80303, (303) 448-8877, Fax: (303) 442-0600, E-Mail: alan@musicuniverse.net, Web Site: www.musicuniverse.com
Pres.:. . . . . Alan Josef Kaplan

**Music of the World Ltd.**
PO Box 3667, Chapel Hill, NC 27515-3667, (919) 932-9700, Fax: (919) 932-9700, E-Mail: bhaddad@mindspring.com, Web Site: www.musicoftheworld.com
Pres./Producer: . . . Bob Haddad
*Labels: (Owned)* Latitudes, Music Of The World, Nomad

**Music World Music / Sanctuary Urban Records Group (Div. of Sanctuary Group)**
1505 Hadley St., Houston, TX 77002, (713) 772-5175, Fax: (713) 772-3034, Web Site: www.musicworldmusic.net
Pres./CEO: . . . Mathew Knowles
GM: . . . . . Johna Pierrantoie
*Labels: (Owned)* Music World Gospel
*US Reps.:* Sony BMG Music Entertainment Sales Group

**MusicMind Records**
9415 S. State St., Chicago, IL 60619, (773) 660-4300, Fax:

(773) 660-8686, E-Mail: abferg@musicmindrecords.com, Web Site: www.musicmindrecords.com

## N

**N-Coded Music (Div. of Warlock Records)**
133 W. 25th St., New York, NY 10001, (212) 206-0800, Fax: (212) 206-1966, E-Mail: info@n-codedmusic.com, Web Site: www.n-codedmusic.com
VP Mktg.:. Sandra Trim-DaCosta
VP Promo.: . . . . . Eulis Cathey

**NYNO Records**
1285 Avenue Of The Americas, 35th Fl., New York, NY 10019, (646) 756-2869, Fax: (646) 756-2986, E-Mail: nynoyes@aol.com, Web Site: nynorecords.com
Partner: . . . . . Allen Toussaint
Partner: . . . Joshua Feigenbaum

**Nacional Records (Div. of Cookman Int'l)**
5631 Willowcrest Ave., North Hollywood, CA 91601, (818) 763-1397, Fax: (818) 763-1398, E-Mail: info@nacionalrecords.com, Web Site: www.nacionalrecords.com
Pres.: . . . . . Tomas Cookman
VP Bus. Aff./Media Rel.: . . . . . Josh Norek
Mktg. Dir.: . . . . . Felipe Ceballis
*US Reps.:* Alternative Distribution Alliance (ADA)

**Naked Ear Records**
142 Berkely St., Boston, MA 02116, (617) 582-4451
Co-founder: . . . . Barry Marshall

**Naked Jain Records, Inc. (Div. of DME Productions, Inc.)**
1301 N. Palm Canyon Dr., Ste. 208, Palm Springs, CA 92262, (760) 325-8663, Fax: (760) 320-4305, E-Mail: nakedjain@aol.com, Web Site: www.nakedjainrecords.com
Pres.: . . . . . Dey Martin
VP A&R/Industrial: . . . . . Christina Putnam
VP A&R/Alt./Punk: . Dena Banes

**Naked Music Recordings**
148 W. 24th, Ste. 4R, New York, NY 10011, (212) 206-7588, Fax: (415) 565-0345, E-Mail: bruno@naked-music.com, Web Site: www.naked-music.com
CEO: . . . . . Dave Boonshoft
Producer: . . . . . Jay Denes
Label Dir.:. . . . . Bruno Ybarra
*US Reps.:* Caroline Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Napalm Records America**
PO Box 1983, Port Townsend, WA 98368, (360) 385-5312, (877) 462-7256, Fax: (360) 385-5312, E-Mail: orders@napalmusa.com, promo@napalmusa.com, Web Site: www.napalmrecords.com
GM: . . . . . Odin Thompson
*US Reps.:* The Orchard

**Nashville Country Productions**
306 Millwood Dr., Nashville, TN 37217-1604, (615) 366-9999, Fax: (615) 366-9987, Web Site: www.jacklynchmusicgroup.com
Pres.:. . . . . J.D. Lynch
*Labels: (Owned)* Jalyn, Nashville Bluegrass, Nashville Country

**Nashville Disc & DVD**
1249 Northgate Business Pkwy., Madison, TN 37115-2453, (615) 865-7909, Fax: (615) 865-8550, E-Mail: ben@nashvilledisc.com, Web Site: www.nashvilledisc.com
Pres./CEO:. . . Lindsay Gilliespie
Customer Serv.: . . . . Ben Olson
*Labels: (Distributed)* Oak Leaf, Tilley, Viento de los Andes

**Nashville Sound Records**
PO Box 11, Pleasant View, TN 37146, (615) 746-4444, Fax: (615) 746-2229, E-Mail: info@nashvillesoundrecords.com, Web Site: www.nashvillesoundrecords.com
Pres.:. . . . . Kenny Starr
A&R:. . . . . Barbara

**Nashville Underground (Div. of Artists Underground, LLC)**
PO Box 120086, Nashville, TN 37212, (615) 673-7215, Fax: (615) 646-8301, E-Mail: themole@artistsunderground.com, Web Site: www.nashville-underground.com
Pres.:. . . . . Lari White
VP: . . . . . Chuck Cannon
GM:. . . . . Roger Osborne

**Native Language Music, Inc.**
PO Box 52345, Irvine, CA 92619-2345, (949) 716-7077, Fax: (949) 716-7114, E-Mail: info@nativelanguage.com, Web Site: www.nativelanguage.com
Pres./CEO: . . . . Joe Sherbanee
EVP/A&R: . . . . . Theo Bishop
VP/New Media: . . . . Jon Larson
Sr. Dir. Promos./Publicity: . . . . . Stephen Cox
Dir. Radio Promo.: . . . . . Cassandra Meyer
*Labels: (Owned)* Moondo
*US Reps.:* Navarre Corp.
*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore)

**Naxos of America, Inc.**
416 Mary Lindsay Polk Dr., Ste. 509, Franklin, TN 37067-2681, (615) 771-9393, Fax: (615) 771-6747, E-Mail: naxos@naxosusa.com, Web Site: www.naxos.com
Pres.: . . . . . Jim Sturgeon
GM: . . . . . Jim Selby
Nat'l Sales Mgr.: . . . . Peter Wolf
*Labels: (Owned)* Amadis, Marco Polo, Naxos Audio Books, Naxos Historical, Naxos World, *(Distributed)* Analekta, Arthaus DVD, BBC/Opus Arte, CBC, CPO, The Children's Group, Dacapo, Euro Arts, Naive, TDK Mediactive

**Near Mint Records**
PO Box 467, Cooper Station, NY 10276, E-Mail: info@nearmintrecords.com, Web Site: www.nearmintrecords.com
Pres./CEO: . . . . Josh Rosenthal

**Nemperor Records**
PO Box 542, Lenox Hill Station, New York, NY 10021, (212) 249-0041, Fax: (212) 879-6734
CEO/A&R: . . . . . Nathan Weiss

**Neptune Records Co.**
PO Box 20342, Tampa, FL 33622, (239) 218-4611, Fax: (727) 526-8840, E-Mail: neptunerec@aol.com
Pres.:. . . . . Harry Collins

**Nervous Records**
363 Seventh Ave., 16th Fl., New York, NY 10001, (212) 273-1135, Fax: (212) 273-1148, E-Mail: info@nervousnyc.com, Web Site: www.nervousnyc.com
Pres.: . . . . . Michael Weiss
VP: . . . . . Kasem Coleman
*Labels: (Owned)* Disco Dolly, Nervous, Nervous Chill, Nervous Dog, SAM, Sorted, Strapped, Weeded, Wreck

**Nettwerk America**
8730 Wilshire Blvd., Ste. 304, Beverly Hills, CA 90211, (310) 855-0643, Fax: (310) 855-0658, E-Mail: info@nettwerkamerica.com, Web Site: www.nettwerkamerica.com
A&R Dir.-Electronic Music: . . . . . Mark Jowett
Contact: . . . . Christian Plummer
*US Reps.:* The Orchard

**Neurodisc Records, Inc.**
3801 North University Dr., Ste. 403, Fort Lauderdale, FL 33351, (954) 572-0289, Fax: (954) 572-2874, E-Mail: info@neurodisc.com, Web Site: www.neurodisc.com
Pres./A&R: . . . Thomas O'Keefe
VP Opns./A&R:. . . . . Troy Kelley
*US Reps.:* Navarre Corp.

**New Albion Records**
584 Castro St., #525, San Francisco, CA 94114, (415) 621-5757, Fax: (415) 621-4711, E-Mail: ergo@newalbion.com, Web Site: www.newalbion.com
Pres.:. . . . . Foster Reed
*Int'l Reps.:* Verge Music Distribution (Canada)

**New Earth Records**
7 Avenida Vista Grande, Ste. B7-305, Santa Fe, NM 87508, (505) 466-2471, (800) 570-4074, Fax: (505) 466-2477, E-Mail: info@newearthrecords.com, Web Site: www.newearthrecords.com
Pres./CEO: . . . Bhikkhu Schober
VP A&R: . . . . Waduda Paradiso
Mktg. Dir.:. . Andrea Hambuchen
*US Reps.:* Allegro Corp., Music Design, Inc.
*Int'l Reps.:* MVD (Music & Video Distribution) GmbH (Germany)

**New Generation Records**
PO Box 854, New Brunswick, NJ 08903, (732) 873-8875, Fax: (732) 873-8875, E-Mail: newgenrec@patmedia.net, Web Site: www.newgenerationrecords.com
CEO: . . . . . Mike Labirt

**New Haven Records**
1203 16th Ave. S., Nashville, TN 37212, (615) 327-3300, Fax: (615) 327-3367, E-Mail: contact@newhavenrecords.com, Web Site: www.newhavenrecords.com
Pres.:. . . . . Ken Harding
Publishing/Admin.: . . . . . Gaylea McDougal
Dir. Sales/Mktg.: . . Greg Buckler

**New Line Records (Div. of New Line Cinema)**
888 Seventh Ave., 20th Fl., New York, NY 10106, (212) 649-4900, Fax: (212) 649-4966, Web Site: www.newlinerecords.com
EVP Music Devel.: . . Jason Linn
VP Soundtracks/Music Devel.: . . . . . Mitch Rotter
VP Promo.: . . . . . Kevin Kertes
*Int'l Reps.:* KOCH Entertainment (Canada)

**The New No Limit Records**
6010 Boulevard E., Ste. 75, West New York, NJ 07093, (201) 854-7082, Fax: (201) 453-1162, E-Mail: donnatorrence@aol.com
Pres./CEO: . . . . . Master P
Publicity Dir.:. . . Donna Torrence
*Labels: (Owned)* New No Limit

**New West Records LLC**
9215 W. Olympic Blvd., Beverly Hills, CA 90212, (310) 246-5766, Fax: (310) 246-5767, E-Mail: newwest@newwestrecords.com, Web Site: www.newwestrecords.com
Pres.:. . . . . Cameron Strang
SVP A&R: . . . . Peter Jesperson
VP Mktg./Sales: . . . . . Steve Rosenblatt
Admin./Manufacturing Coord.: . . . . . Mary Jurey
Publicity:. . . . . Traci Thomas

**Branches:**
New West Records LLC, 608C W. Monroe, Austin, TX, 78704, (512) 472-4200, (888) 472-4209, Fax: (512) 472-0900, E-Mail: newwest@newwestrecords.com, Web Site: www.newwestrecords.com, SVP/GM: Jay Woods; Promo. Head: Jeff Cook; Office Mgmt./Promos.: Clare Surgeson.
*US Reps.:* RED Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**New World Music**
PO Box 3090, Ashford, OR 97520, (541) 488-1820, (800) 809-2595, Fax: (541) 488-7870, E-Mail: info@newworldmusic.cc, Web Site: www.newworldmusic.com
Acct. Mgr.:. . . . . Tanya Aziere

**New World Records**
16 Penn Plaza, Ste. 835, New York, NY 10001, (212) 290-1680, (212) 809-0045, Fax: (212) 290-1685, E-Mail: info@newworldrecords.org, Web Site: www.newworldrecords.org
Pres.: . . . . . Herman Krawitz
Dir. A&R: . . . . . Paul Tai
Licensing Dir.: . . . . . Dan Parratt
Pjcts. Dir.: . . . . . Lisa Kahlden
Contact: . . . . Arthur Moorhead
*US Reps.:* Drumbeat Indian Arts, Inc.
*Int'l Reps.:* Verge Music Distribution (Canada)

**Newport Classic Ltd.**
11 Willow St., Ste. 4, Newport, RI 02840, (401) 848-2442, Fax: (401) 848-0060, E-Mail: info@newport-cd.com, Web Site: www.newport-cd.com
Pres.: . . . . . Shelley Kraman
*Labels: (Owned)* Auracle, Newport Classic Premiere
*US Reps.:* Burnside Distribution Corp. (BDC)

**Nickelodeon Video / Nick Records**
1515 Broadway, New York, NY 10036, (212) 258-7500, Fax: (212) 258-7705, Web Site: www.nick.com
SVP New Bus.: . Maureen Taxter

**Night Train International**
250 W. 49th St., Ste. 705, New York, NY 10019, (212) 586-0899, Fax: (212) 586-1081, E-Mail: mail@tuffcity.com, Web Site: www.tuffcity.com
Pres.:. . . . . Aaron Fuchs
Bus. Aff.: . . . . . Jeff Gandel
Dir. Pdct. Mgmt.: . . . . . Steven Saperstein
Pdct. Mgmt.:. . . Eric C. Pomeroy
*Labels: (Owned)* Funky Delicacies, *(Distributed)* Soul-Tay-Shus, Tuff City

**Nighthawk Records**
12643 Redcoat, St. Louis, MO 63043, (314) 576-1569, Fax: (314) 579-2407, E-Mail: robert@nghthwk.com, Web Site: www.nghthwk.com
CEO/Promo. Dir.: . . . . . Robert Schoenfeld
*US Reps.:* City Hall Records, Rock Bottom, Inc.
*Int'l Reps.:* Melodie Records (France)

**903 Music**
1024C 18th Ave. S., Nashville, TN 37212-2105, (615) 695-5265, Fax: (615) 695-5270, E-Mail: info@903music.com, Web Site: www.903music.com
Pres.: . . . . . Karen Kane
VP/GM: . . . . . Bill Mayne
Field Mktg.-N.E.:. . . . Cliff Blake
Field Mktg.-S.E.:. . Larry Hughes
Field Mktg.-Midwest: . . . . . Bill Heltemes
Field Mktg.-W. Coast: . . . . . Ray Randall
*US Reps.:* Navarre Corp.

**19 Records**
140 W. 57th St., Ste. 5-B, New York, NY 10019, (212) 262-1347, Fax: (212) 262-1547, Web Site: www.19.co.uk
VP: . . . . . Tom Ennis
*US Reps.:* Universal Music & Video Distribution

**Nitro Records**
7071 Warner Ave., Ste. F736, Huntington Beach, CA 92647, (714) 842-8897, Fax: (714) 842-8609, E-Mail: nitrorec@nitrorecords.com, Web Site: www.nitrorecords.com
Dir. Opns.:. . . . . David Reece
GM: . . . . . Brad Pollak
Sales/Mktg.:. . . Jerod Gunsberg
Publicist: . . . . . Lexie Webster
A&R:. . . . . Mitchell Townsend
*US Reps.:* Fontana Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**No Little Fish Music Co. (Div. of Audio Star Puerto Rico, Inc.)**
PMB 916, Winston Churchill Ave., Ste. 138, San Juan, PR 00926-6023, (787) 317-2632, Fax: (787) 760-2537, E-Mail: manager@lasectaallstar.com, Web Site: lasectaallstar.com
Mgr.:. . . . . Enrique Castellanos

**NOK Records**
305 W. Broadway, Ste. 175, New York, NY 10013, (212) 786-9794, Fax: (775) 871-8186, E-Mail: info@nokrecords.com, Web Site: www.nokrecords.com
Dir.: . . . . . Sheryl Williams

**North Coast Entertainment LLC**
PO Box 7233, Madison, WI 53707, (608) 345-5522, Web Site: www.nc-e.com
CEO:. . . . . Brent Hoffmann

**North Star Media**
12650 Riverside Dr., Ste. 200, Studio City, CA 91607, (818) 766-2100, Fax: (818) 766-2105, E-Mail: info@northstarmedia.com, Web Site: www.northstarmedia.com
Pres.:. . . . . Ron Sobel
VP Creative: . . . Joyce Lapinsky
VP Admin.: . . . . Dan Kirkpatrick

**North Star Music**
22 London St., East Greenwich, RI 02818, (401) 886-8888, Fax: (401) 886-8880, E-Mail: info@northstarmusic.com, Web Site: www.northstarmusic.com
Pres.: . . . . . Richard Waterman
*US Reps.:* Goldenrod Music, Inc.

**Norton Records**
PO Box 646, Cooper Sta., New York, NY 10276, (718) 789-4438, E-Mail: nortonrec@aol.com, Web Site: www.nortonrecords.com
Chief Exec.: . . . . . Billy Miller
A&R: . . . . . Miriam Linna

**Not Lame Recording Co.**
235 Linden St., Fort Collins, CO 80524, (970) 407-0250, Fax: (970) 407-0256, E-Mail: popmusic@notlame.com, Web Site: www.notlame.com
Pres.:. . . . . Bruce Brodeen
*US Reps.:* Burnside Distribution Corp. (BDC)

**Nothing Records**
PO Box 16681, Cleveland, OH 44116, (212) 445-3677, Fax: (212) 445-3406, E-Mail: nothing@nothingrecords.com, Web Site: www.nothingrecords.com
Co-Owner:. . . . . Trent Reznor
Co-Owner: . . . John A. Malm, Jr.

**NoVo Arts, Inc. (Div. of DBA NoVo Records)**
1532 N. Milwaukee, Ste. 209, Chicago, IL 60622, (773) 278-6686, Fax: (773) 279-6690, E-Mail: frankie@novo.net, Web Site: www.novo.net
Pres./CEO: . . . . . Hillel Frankel
Promo./Mktg. Dir.: . . . . . Alison L. Toczylowski
*Labels: (Distributed)* Lightyear Entertainment
*US Reps.:* WEA Corp.

**Now City Productions, Inc.**
111 SE 8th Ave., Ste. 1101, Fort Lauderdale, FL 33301, E-Mail: dlneverson@hotmail.com, Web Site: www.nowcity-productions.com
CFO:. . . . . Franz Tudor
Bus. Admin.:. . . . . Lisa Marriott
A&R: . . . . . Gello Jones
Promo. Head: . . . . . King Asiatic

**N'Twine Records**
3909 Bowens Mills Rd., Douglas, GA 31533, (912) 260-0086, Fax: (912) 260-0087, E-Mail: ntwinerecords@alltel.net, Web Site: www.ntwinerecords.com
CEO/A&R: . . . . William F. Young

**Nu Paradigm Entertainment**
251 West 30th St., Ste. 800B, New York, NY 10001, (888) 584-9106, Fax: (212) 736-3371, Web Site: www.nu-paradigm.com, www.nu-paradigm.net
Founder/CEO: . . . . . Nkosi Gray
Co-Founder/Partner: . . . . . MaryAnn Vieira
CTO: . . . . . Paul Huang

**Nuclear Blast America**
2323 W. El Segundo Blvd., Hawthorne, CA 90520, (323) 418-1400, Fax: (323) 418-0118, E-Mail: mail@nuclearblastusa.

com, Web Site: www.nuclearblastusa.com
Pdct. Mgr.: . . . Gerardo Martinez
Publicity: . . . . Hannah Raymond
Radio Promo. Dir.: . . . . . Andrew Sample
Promo.: . . . . Loana De Valencia
*US Reps.:* Caroline Distribution

**Nuerra Records**
PO Box 9232, Mesa, AZ 85214-9232, (480) 556-1409, E-Mail: info@nuerra.com, Web Site: www.nuerra.com

**Nuevo Mundo Music**
89-07 133rd Ave., Ste. 3A, Ozone Park, NY 11417, (212) 354-2590, Fax: (212) 354-2591, E-Mail: herman@nuevomundomusic.com, Web Site: www.nuevomundomusic.com
Pres./A&R Creative: . . Herman Rodriguez Bajandas
Sr. Advisor: . . . Johnny Pacheco
Sr. Advisor/Exec. Prod.: . . . . . Phil Ramone
Partner:. . . . . Michael Tannen
*US Reps.:* Big Daddy Music Distribution Co.

## O

**OMS Records**
PO Box 52112, Durham, NC 27717, (888) 522-5607, E-Mail: info@omsrecords.com, Web Site: www.omsrecords.com
Pres.:. . . . . Hugh Moore

**Oakridge Recording Service**
2001 Elton Rd., Fort Worth/Haltom City, TX 76117, (817) 838-8001
Pres.:. . . . . Homer L. Sewell
Sec.:. . . . . Eloise A. Sewell
*Labels: (Owned)* Crossfire

**ObliqSound**
373 Broadway, Ste. C22, New York, NY 10013, (212) 274-8640, Fax: (212) 274-8641, E-Mail: info@obliqsound.com, Web Site: www.obliqsound.com
Contact:. . . . . Michele Locatelli
Contact:. . . . . Tobias Tanner

**Ocean Records (Div. of Ocean, Inc.)**
8103 Steilacoom Blvd., Ste. 63, Lakewood, WA 98498, (253) 984-0024, E-Mail: oceanrecords@comcast.net, Web Site: www.oceanrecords.com
CEO/Pres.: . . . Steven D. Brown

**Octone Records**
560 Broadway, Ste. 500, New York, NY 10012, (646) 613-0200, Fax: (646) 613-9096, E-Mail: info@octonerecords.com, Web Site: www.octonerecords.com
Pres.:. . . . . James Diener
GM:. . . . . David Boxenbaum
EVP/A&R: . . . . . Ben Berkman
Head of New Media: . . . . . Andrew Suggs
Head of Sales/Artist Devel.: . . . . . Rome Thomas
Mgr. Promo./Retail Mktg.: . . . . . Rebecca Olsen
Coord. Publicity/Mktg.: . . . . . Civia Caroline
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Off-Beat Records, Inc.**
165 Front St., Tower C, 2nd Fl., Chicopee, MA 01013, (413) 594-5105, (800) 395-2328, Fax: (413) 594-5299, E-Mail: sales@offbeatrec.com, barry@offbeatrec.com, office@offbeatrec.com, kristine@offbeatrec.com, Web Site: www.offbeatrec.com
Pres./CEO:. . . Barry Grant Clark
Sales/Purchasing/Pdct. Mgr./Corp. Devel.: . . . Kristin Santos
Office Mgr./Admin. Asst.: . . . . . Beth Cipriani
Sales Rep.: . . . Michael R. Clark
*Labels: (Owned)* Great Vibes, Off-Beat
*US Reps.:* Off-Beat Records, Inc.

**Off the Hook Records, Inc. (Div. of Vibe Records Holdings, Inc.)**
PO Box 692, Oyster Bay, NY 11771, (516) 624-4900, Fax: (516) 624-4910, E-Mail: zeus@offthehookrecords.com, Web Site: www.offthehookrecords.com
Pres./CEO:. . . Timothy J. Olphie
Sec'y:. . . . . Donald D. Shaw
Street Promo.: . . . . . Toree Knox
Publicity: . . . . . Barbara Bales
Media Rel.: . . . . . Andrea Mineo
*Labels: (Owned)* Off the Hook Records, Inc., Vibe Records, Vibe Records Holdings, Inc.
*US Reps.:* WEA Corp.

**Offshore Records (Div. of Offshore Entertainment)**
535 W. 34th St., New York, NY 10001, E-Mail: info@offshoreent.com, Web Site: www.offshorerecords.com
Pres.:. . . . . Hank Caldwell

**Oglio / Glue Factory / DMAFT Records (Div. of Oglio Entertainment Group, Inc.)**
PO Box 404, Redondo Beach, CA 90277, (310) 791-8600, Fax: (310) 791-8670, Web Site: www.oglio.com
Pres.:. . . . . Carl Caprioglio
VP Sales/Mktg.: . . . . Mike Smith
*Labels: (Owned)* DMAFT, Glue Factory, *(Distributed)* Five Foot Two
*US Reps.:* Alternative Distribution Alliance (ADA)

**Oh Boy Records**
33 Music Sq. W., Ste. 102-B, Nashville, TN 37203, (615) 742-1250, (800) 521-2112, Fax: (615) 742-1360, E-Mail: ohboy@ohboy.com, Web Site: www.ohboy.com
Pres.:. . . . . Al Bunetta
Dir. Bus./Legal Affs.: . . . . . Josh Preston
Asst. To Bunetta: . . Josh Swann
*Labels: (Owned)* Blue Plate Music, *(Distributed)* 1st Generation
*US Reps.:* Ryko Distribution
*Int'l Reps.:* KOCH Entertainment (Canada), Pinnacle Records (United Kingdom)

**Okayplayer**
421 N. Seventh St., Ste. 204, Philadelphia, PA 19123, (215) 351-9851, Fax: (215) 351-0311, E-Mail: dan@okayplayer.com, Web Site: www.okayplayer.com
GM: . . . . . Dan Petruzzi
*Labels: (Owned)* Motive, Okayplayer
*US Reps.:* RED Distribution

**Ole Music (Div. of Lideres Entertainment)**
2100 Coral Way, Ste. 700, Miami, FL 33145, (305) 860-4460, Fax: (305) 860-4808, Web Site: www.olemusiconline.com
Pres./CEO: . . . . . Oscar Llord
*US Reps.:* Universal Music & Video Distribution

**Om Records**
665 Third St., Ste. 425, San Francisco, CA 94107, (415) 904-1800, Fax: (415) 904-1807, E-Mail: john@om-records.com, Web Site: www.om-records.com
Founder: . . . . . Chris Smith
VP Licensing/New Media: . . . . . John Cornett
VP Sales/Dist.:. . . Tamara Deike
Publicist: . . . . . Gunnar Hissam
*Labels: (Owned)* Om
*US Reps.:* Alternative Distribution Alliance (ADA)
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Omni Sound Nashville**
1806 Division St., Nashville, TN 37203, (615) 321-5526, Fax: (615) 321-5528, E-Mail: steve@omnisoundstudios.com, Web Site: www.omnisoundstudios.com
GM: . . . . . Steve Tveit

**OmniTone, Inc.**
39 Plaza St. W., Ste. M-1, Brooklyn, NY 11217-3933, (718) 622-1989, Fax: (718) 504-3645, E-Mail: jazz@omnitone.com, Web Site: www.omnitone.com
Pres./A&R: . . . . . Frank Tafuri
*Labels: (Owned)* OmniTone
*US Reps.:* Big Daddy Music Distribution Co.

**On The Lamb Records, Inc.**
140 W. 57th St., Ste. 12A, New York, NY 10019, (212) 765-9010, Fax: (212) 765-9006, Web Site: www.onthelambrecords.com
CEO:. . . . . Kathie Lee Gifford
Pres.:. . . . . Christine Gardner

**On Top Records Corp.**
3081 NW 24th St., Miami, FL 33142, (305) 635-5588, Fax: (305) 633-7127, E-Mail: musicuprecords@hotmail.com, Web Site: www.musicuprecords.com
Pres.: . . . . . Jose Armada, Jr.
Office Mgr./Prodn. Mgr./Int'l Sales: . . . . . Anita Rodas
Admin. Asst.:. . . Chavela Frazier
*Labels: (Owned)* Joey Boy, Music Up

**111 Records**
7512 Dr. Phillips Blvd., Ste. 50, Box 159, Orlando, FL 32819, (407) 352-9450, E-Mail: info@111records.com, Web Site: www.111records.com
Pres.:. . . . . Brad Fischetti

**One Famm Records, Inc.**
1504 Martin Luther King Jr. Way, Tacoma, WA 98405, (253) 572-3266, Fax: (253) 274-1326, E-Mail: fammceo@aol.com, Web Site: www.onefammrecords.com
CEO/Pres.: . . . . Theo "Mr. Network" Hall, III

**One Little Indian**
119 W. 23rd St., Ste. 404, New York, NY 10011, (212) 206-1233, Fax: (212) 206-1375, E-Mail: info@onelittleindian-us.com, Web Site: www.onelittleindian-us.com
MD North America: . . . . . Celia Hirschman

**One Step Beyond MusicWorks**
Midtown Sta., PO Box 705, New York, NY 10018, (212) 726-8511, Fax: (718) 649-7240, E-Mail: osbmwks@aol.com, Web Site: www.onestepbeyondmusicworks.com

**One Voice Productions, Inc.**
12353 SW 132nd Ct., Miami, FL 33186, (305) 234-3536, (888) 286-2869, Fax: (305) 234-5775, E-Mail: ov@one-voice.com, Web Site: www.one-voice.com
Pres.:. . . . . Jose L. Garces
VP Mktg./Publicity: . . . . . Gloria Garces-Alvarado
A&R VP:. . . . Jose L. Garces, Jr.
Sales Dir.: . . . . Alfonso Guevara
Songwriting Dir.: . . . . . Mayda E. Garces
Asst.:. . . . . Hazel Gutierrez
Creative Servs.: . . . . . Elena (Kika) Garces
*US Reps.:* Provident Music Group

**Only New Age Music, Inc.**
8033 Sunset Blvd., #472, Hollywood, CA 90046, (323) 851-3355, Fax: (323) 851-7981, E-Mail: info@newagemusic.com, Web Site: www.newagemusic.com
Pres./Founder: Suzanne Doucet

**Onset Records**
PO Box 1918, Garden Grove, CA 92842, (909) 985-6933, Fax: (714) 638-7106, Web Site: www.onsetrecords.com
A&R:. . . . . David Turbow
A&R: . . . . . Chris Catalano

**Open Sky Records**
10735 Vernon, Huntington Woods, MI 48070, (248) 546-7558, Fax: (248) 542-2227, E-Mail: martinkosins@aol.com
Pres.:. . . . . Martin Scot Kosins
VP:. . . . . Robert Beskangy

**Opulent Records Music LLC**
PO Box 3601, Lawrenceburg, IN 47025, (812) 537-3257, Fax: (501) 629-0718, Web Site: www.opulentrecords.com
Owner:. . . . . Jason M. Appleton

**Opus Fromus**
PO Box 44048, Phoenix, AZ 85064, (602) 906-4060, E-Mail: informus@opusfromus.com, Web Site: www.opusfromus.com
Pres.:. . . . . Lisa Pressman
VP: . . . . . Tim Ponzek

**Or Music**
37 W. 17th St., Ste. 5W, New York, NY 10011, (212) 675-8222, Fax: (212) 675-8222, E-Mail: info@ormusic.com, Web Site: www.ormusic.com
CEO: . . . . . Larry Miller
Pres.:. . . . . Michael Caplan
VP Sales/Mktg.: . . . Dan Mackta
A&R Dir.:. . . . Angelo Montrone
Promo. Dir.: . . . . . Jasdh Fisher
Sales Dir.: . . . . . Nick Tieder
*US Reps.:* RED Distribution

**Orange Peal Records, Inc.**
PO Box 15207, Fremont, CA 94539, (510) 353-1630, Fax: (510) 353-0573, E-Mail: info@orangepeal.com, Web Site: www.orangepeal.com, www.theorangespot.com
Pres./CEO: . . . Rob "The RobFather" Trisler
A&R Rep.: . . . . . Glen Schwartz
Publicity:. . . . . Curtis Smith
New Media Rel.: . . . . . Eddie Echols, Jr.
*Labels: (Owned)* Spacewalkers Entertainment, *(Distributed)* Criterion, 880, Strangetree

**Orbison Records, Inc. (Div. of Barbara Orbison Productions)**
1625 Broadway, The Orbison Bldg., 2nd Fl., Nashville, TN 37203, (615) 242-4201, Fax: (615) 242-4202, E-Mail: lindsey@orbison.com, Web Site: www.royorbison.com
Pres.:. . . . . Barbara Orbison
*Labels: (Owned)* Orbison, Orby

**The Organ Literature Foundation**
45 Norfolk Rd., Braintree, MA 02184-5918, (781) 848-1388, E-Mail: organlitfnd@juno.com
Pres.:. . . . . Mary E. Baker
*Labels: (Owned)* Doric, *(Distributed)* BNL, Festivo, Fy-Solstice, Gallo, Grasmere, Grosvenor, Motette, O.S., Piccadilly, Prezioso, Sovereign, Sterndale

**Original Cast Records**
PO Box 496, Georgetown, CT 06829, (203) 544-8288, (888) 627-3993, Fax: (203) 544-8288, E-Mail: orgyeko@aol.com, Web Site: www.originalcastrecords.com
Owner:. . . . . Bruce Yeko
VP: . . . . . Jennifer Yeko
VP: . . . . . Toni Stocchi
Sales Mgr.: . . . . . Brian Gari
*Labels: (Owned)* Original Cast
*US Reps.:* Rock Bottom, Inc.

**Original Sound Record Co., Inc.**
7120 Sunset Blvd., Hollywood, CA 90046, (323) 851-2500, Fax: (323) 851-8162, E-Mail: info@killeroldies.com, Web Site: www.killeroldies.com
Pres.:. . . . . Art Laboe
EVP: . . . . . Paul Leo Politi
Opns. Mgr.:. . . . . Dale Berger
Mktg./Promo.: . . . . . Joanna L. Morones
Licensing Coord.: Carol Brenner
*Labels: (Owned)* Deck, Double Shot

**Ota Records**
484 Lake Park Ave., Ste. 32, Oakland, CA 94610, (510) 339-3389, Fax: (510) 339-0389, E-Mail: otarecords@melodia.com, Web Site: www.melodia.com
Pres.:. . . . . Scott Price
*US Reps.:* Harmonia Mundi USA
*Int'l Reps.:* Night & Day (France), Challenge Records (Netherlands), Proper Music Distribution Ltd. (United Kingdom)

**Out The Box Records**
3647 Woodhead Dr., Northbrook, IL 60062, (847) 498-8960, Fax: (847) 498-5505, E-Mail: info@otbrecords.com, Web Site: www.otbrecords.com
Pres./CEO: . . . . . Timm Martin
A&R: . . . . . Foley!
Sales:. . . . . Roger Sinistri

**Outback Records**
PO Box 1093, Mount Vernon, IL 62864, (618) 244-9410, (866) 869-6863, Fax: (618) 244-9411, E-Mail: outback@mvn.net, Web Site: www.outbackrecords.com
CEO:. . . . . Ted Stice
GM: . . . . . Bill Young

**Outlook Music**
1037B Broadway, Denver, CO 80203, (303) 573-9100, Fax: (303) 573-5975, E-Mail: info@outlookmusic.com, Web Site: www.outlookmusic.com
Co-Pres.:. . . . . Trevor Pryce
Co-Pres.:. . . . . Jeff Giarraputo
VP A&R: . . . . . Jonas Tempel
A&R Dir.:. . . . . Torrey Demps
*US Reps.:* Fontana Distribution

**Output Recordings**
23 Ten Eyck St., #1, Brooklyn, NY 11206, (718) 384-8860, Fax: (718) 384-8860, E-Mail: james@outputrecordings.com, Web Site: www.outputrecordings.com
Owner/A&R:. . . . Trevor Jackson
US Label Mgr.: James Friedman

**Outstanding Records**
PO Box 2111, Huntington Beach, CA 92647, (714) 377-7447, (800) 749-8469, Fax: (714) 377-7486, E-Mail: beecher@outstandingmusic.com, dr.beecher@verizon.net, Web Site: www.outstandingmusic.com, www.cdmusicdirect.com
Owner: . . . . . Earl Beecher
*Labels: (Owned)* Church Choir, Morrhythm, School Band

**Ovum Recordings**
1528 Walnut St., Ste. 202, Philadelphia, PA 19102, (215) 735-8900, Fax: (215) 413-2813, E-Mail: ovum@ovum-rec.com, Web Site: www.ovum-rec.com
Label Mgr./A&R: Matt Brookman

**Owned & Operated Records**
PO Box 36, Fort Collins, CO 80522, (970) 416-9292, Fax: (970) 221-3962, E-Mail: info@oandorecords.com, Web Site: www.oandorecords.com

**Oyate Records**
3907 Minnekahta Dr., Rapid City, SD 57702, (605) 341-4232, Fax: (605) 341-4232, E-Mail: info@oyate.com, Web Site: www.oyate.com
Pres.:. . . . . Milt Lee

## P

**P.G. Entertainment Group / Fa7ith Records**
PO Box 986, McDonough, GA 30253, (678) 302-7239, Fax: (866) 861-9497, E-Mail: primus@pgentertainmentgroup.org, Web Site: www.pgentertainmentgroup.org
Pres./CEO:Primus L. Greene, Jr.
VP:. . . . . Tina Greene

**P.M. Records, Inc.**
122 Oldwick Rd., Whitehouse Station, NJ 08889-5014, (908) 439-2336, Fax: (908) 439-9119, E-Mail: pm@pmrecords.org, Web Site: www.pmrecords.org
Pres.:. . . . . Gene A. Perla
*Labels: (Owned)* P.M., Plug

**PPL Entertainment Group, Inc. (Div. of Pollybyrd Publications, Ltd.)**
468 N. Camden Dr., Ste. 200, Beverly Hills, CA 90210, (818) 506-8533, Fax: (818) 506-8534, E-Mail: pplzmi@aol.com, Web Site: www.pplzmi.com
CEO/Chrmn.: . . . . . Jason St. James Jarrett
Pres./COO:. . . Suzette L. Cuseo
CFO: . . . . . Maxx E. Diamond
GM: . . . . . Santino R. Scotti
Exec. Admin.:. . . . Kristen Baker
VP Dist.:. . . . . Cisco Crowe
VP Dist./Sales: . . . Jake Nevada
Promo.:. . . . . Tedford Steele

Sales: . . . . Samuel Z. Goldblack
A&R: . . . . . Lance Spears
Mktg.: Roujae "Rooster" Browne
Creative Servs.:
. . . . . Kaitland Diamond
Publicity: . . . Cheyenne Phoenix
Special Mkts.: . . Douglas Simms
Prodn.: . . . . . Blade Tuscon
Int'l: . . . . . Jim Sellavain
*Labels: (Owned)* Credence, JBK USA, PPL, *(Distributed)* Bouvier, Home, NMMG, Oaktree, Razor Sharp
*Int'l Reps.:* Sony BMG Music Entertainment Sales (United Kingdom)

**PRA Records**
1255 Fifth Ave. N, Ste. 7K, New York, NY 10029, (212) 860-3233, Fax: (212) 860-5556, E-Mail: pra@prarecords.com, Web Site: www.prarecords.com
Pres.: . . . . . Patrick Rains
*US Reps.:* Ryko Distribution

**Pachyderm Records (Div. of Pachycerm Studio)**
7840 Co. 17 Blvd., Cannon Falls, MN 55009-4048, (507) 263-5276, Fax: (507) 263-2002, E-Mail: pachyder@cannon.net, Web Site: www.pachydermrecords.com
Partner: . . . . . Jim Nickel
Partner: . . . . . Mason Munoz
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Pacific Hawaiian Music Distribution (Div. of Pacific Hawaiian Music corp.)**
94-035 Leokane St., Waipahu, HI 96797, (808) 671-1771, Fax: (808) 676-5838, E-Mail: pachawn@lava.net, Web Site: www.pacifichawaiian.com
Pres.:. . . . . Carole Baguio
*Labels: (Owned)* MGC, *(Distributed)* JusPress, Kanikapila, Waiaika

**Pacific Moon Records (Div. of Chapter One Co., Ltd.)**
8747 Phinney Ave. N., Ste. 16, Seattle, WA 98103, (206) 297-7215, Fax: (206) 297-7225, E-Mail: staff@pacificmoon.com, Web Site: www.pacificmoon.com
Pres.:. . . . . Kazumasa Yoshioka
VP:. . . . . Takaharu Kobayashi
U.S. Label Mgr. Pacific Moon:
. . . . . Lisa Wilson
*Labels: (Owned)* Pacific Garden, Pacific Moon
*US Reps.:* Allegro Corp.

**Pacific Time Entertainment**
PO Box 7320, FDR Station, New York, NY 10150, (212) 741-2888, Fax: (845) 708-0113, E-Mail: pactimeco@aol.com, Web Site: www.pactimeco.com
Pres.: . . . . . Curtis Urbina
VP:. . . . . Sergio Cossa
Dir. Mktg.:. . . . . Michelle Harris
*US Reps.:* Navarre Corp.

**Pal Productions Co.**
639 Main St., Baton Rouge, LA 70801-1911, (225) 383-0968, Fax: (225) 383-0966, Web Site: www.louisianasmusic.com
Owner/GM:Johnny R. Palazzotto
*Labels: (Owned)* Club Louisianne, Inc., Pal Productions

**Palm Pictures**
76th Ninth Ave., Ste. 1110, New York, NY 10011, (212) 320-3600, Fax: (212) 320-3609, E-Mail: info@palmpictures.com, Web Site: www.palmpictures.com
Founder: . . . . . Chris Blackwell
CEO:. . . . . Ramon Villa
Pres.: . . . . . David Beal
GM: . . . . . Lisa Nishimura
Head of Mktg.: Robert Silverberg
*Labels: (Owned)* Hannibal, Palm Pictures, Rykodisc
*US Reps.:* Universal Music & Video Distribution

**Palm Records, Inc.**
PO Box 6564, Kamuela, HI 96743, (808) 887-0107, Fax: (808) 885-1610, E-Mail: info@palmrcords.com, Web Site: www.palmrecords.com
Pres.:. Charles Michael Brotman
VP:. . . . . Jody Brotman
*US Reps.:* The Mountain Apple Co.

**Palmetto Records**
443 Greenwich St., Ste. 6D, New York, NY 10013, (800) 725-6237, (212) 274 1500, Fax: (212) 334-4630, E-Mail: info@palmetto-records.com, Web Site: www.palmetto-records.com
Pres.:. . . . . Matt Balitsaris
EVP/GM/A&R:. . . Patrick Rustici
VP Promo.: . . . . . Terence Coen
Dir. Retail: . . . . . Meg Cortright
*US Reps.:* RED Distribution

**Palo Duro Records**
PO Box 810, Ooltewah, TN 37363, (866) 725-6387, Fax: (423) 238-3760, E-Mail: info@palodurorecords.com, Web Site: www.palodurorecords.com
MD: . . . . . Chris Thomas
Dir. Label Rel.:. . Jemie Kittelson
*US Reps.:* Fontana Distribution

**Panda Digital (Div. of Panda Digital Corp.)**
829 S. Highland Dr., Los Angeles, CA 90036, (323) 931-1747, Fax: (323) 931-1748, Web Site: www.pandadigital.com
Pres.:. . . . . Andrew A. Melzer
Promo./Publicity: . Ann Southern
Sales/Mktg.:. . . . . Bob Brown
*Labels: (Owned)* Panda Classics, Panda Digital, Panda Latino, Pandamonium, *(Distributed)* Capoeira, 7/8 Music Productions, Up Records

**Pandisc Music Corp. / Streetbeat Records, Inc.**
15982 NW 48th Ave., Miami, FL 33014, (305) 557-1914, Fax: (305) 557-9262, E-Mail: bocrane@pandisc.com, Web Site: www.pandisc.com
Pres.:. . . . . Bo Crane
VP/CFO: . . . Sheldon Goldberg
Dir. Prodn.: . . . . . Beth Sereni
*Labels: (Owned)* Kriztal, Oops!
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Panini Records, Inc.**
PO Box 381, Hana, HI 96713, (808) 248-8229, Fax: (808) 248-8029, E-Mail: info@paninirecords.com
Pres.:. . . . . Steven O. Siegfried

**Parasol Records**
303 W. Griggs St., Urbana, IL 61801, (217) 344-8609, Fax: (217) 344-8652, E-Mail: parasol@parasol.com, Web Site: www.parasol.com, www.indies.com
Pres.:. . . . . Geoff Merritt
VP Bus. Aff./Media Rel.:
. . . . . Michael Roux
VP Mail Order: . . . . . Roy Ewing
VP Mail Order:. . . . . Jim Kelly
Sales Dir.:. . . . . Angie Heaton
*Labels: (Owned)* Hidden Agenda, Mud, Spur

**Parc Records**
1101 N. Lake Destiny Rd., Ste. 450, Maitland, FL 32751, (407) 660-1665, Fax: (407) 660-1819, E-Mail: parcrecord@earthlink.net, Web Site: www.parcrecords.com
Co-Pres./A&R:
. . . . . Patrick J. Armstrong
Co-Pres. (Nashville office):
. . . . . Larry Stessel
Office Mgr.: . . . . . Leslie Bell

**Park Lane Productions, Inc.**
11700 NW 35th St., Sunrise, FL 33323-1238, (954) 748-3082, Fax: (847) 792-4054, E-Mail: geojerry@aol.com, Web Site: www.parklaneprod.com
Pres.:. . . . . Jerry Blum
*Labels: (Owned)* Mosher St.

**Parliament Records**
449 N. Vista St., Los Angeles, CA 90036, (818) 362-9853, Fax: (323) 653-7670, E-Mail: parlirec@aol.com, Web Site: www.parliamentrecords.com
Owner:. . . . . Ben Weisman
*Labels: (Owned)* Parliament

**Parrot Fish Music**
#2 Store Tvaer Gade, St. Thomas, VI 00802, (340) 776-4514, Fax: (340) 776-4514, E-Mail: parrotfishmusic@attglobal.net, Web Site: www.parrotfishmusic.com
Pres.:. . . . . Larry Braga
*Labels: (Owned)* Gutu Corp., Parrot Fish Music

**Pat's Record Co.**
9200 Sunset Blvd., 10th Fl., West Hollywood, Los Angeles, CA 90069, (310) 786-4950, Fax: (310) 777-2104, E-Mail: info@patsrecordcompany.com, Web Site: www.patsrecordcompany.com
Pres.:. . . . . Pat Magnarella
A&R:. . . . . Chris Allen
*US Reps.:* Universal Music & Video Distribution

**Pattern 25 Records**
PO Box 22126, Seattle, WA 98122, E-Mail: info@pattern25.com, Web Site: www.pattern25.com
Label Rep.: . . . . . Diana Einmo
*US Reps.:* Redeye Distribution

**Pax Recordings**
PO Box 591138, San Francisco, CA 94158-1138, E-Mail: info@paxrecordings.com, Web Site: www.paxrecordings.com
Owner/A&R:. . . . Tomas Hassan

**Peace Bisquit Management & Productions**
451 Washington Ave., Ste. 5-A, Brooklyn, NY 11238-1836, (718) 789-1689, Fax: (718) 789-1665, E-Mail: peacebisquit@earthlink.net, Web Site: www.peacebisquit.net
Pres.:. . . . . Bill Coleman
Contact: Angelo "Pepe" Skordos
*Labels: (Owned)* Peace Bisquit Discs

**Peak Records (Div. of Concord Music Group)**
100 N. Crescent Dr., #275, Beverly Hills, CA 90210, (310) 385-4040, Fax: (310) 385-4050, E-Mail: peakrecords@aol.com, Web Site: peak-records.com
Pres.:. . . . . Andi Howard
EVP: . . . . . Mark Wexler
VP Sales:. . . . Joyce Costagnola
Mktg. Dir.:. . . . . Margi Cheske
A&R Coord./Pres. Asst.:
. . . . . Valerie Ince
*Labels: (Owned)* Concord
*US Reps.:* Universal Music & Video Distribution

**Penalty Associated Labels (PAL)**
30 Irving Pl., 3rd Fl., New York, NY 10003, (212) 287-6111, Fax: (212) 287-6139, E-Mail: neil.levine@rykogroup.com, Web Site: www.penaltyrecordings.com
Pres.: . . . . . Neil Levine
*US Reps.:* Ryko Distribution

**Peppermint Records**
287 E. Sixth St., Ste. 262, St. Paul, MN 55101, (651) 293-1010, Fax: (651) 293-4421, E-Mail: mail@peppermintcds.com, Web Site: www.peppermintcds.com
Owner/A&R: . . . . . David Weeks
Owner: . . . . . Eric Tell

**Perfect Image Records**
2638 NW 97th Ave., Miami, FL 33172, (305) 593-1916, Fax: (305) 436-1417, E-Mail: dlopez@perfectimagerecords.com, Web Site: www.perfectimagerecords.com
Pres.: . . . . . Anthony Perez
Mktg. Dir.:. . . . . Danixa Lopez
*Labels: (Owned)* Roof

**Pesky Pole Records**
611 Washington St., Ste. B, Raleigh, NC 27605, (919) 260-8013, Fax: (501) 629-6108, E-Mail: info@peskypole.com, Web Site: www.peskypole.com
Owner:. . . . . Pat Price
Co-Owner: . . . . . John Wright
*US Reps.:* Redeye Distribution

**Phantom Productions, Inc.**
476 Colorado Dr., Cedar Creek, TX 78612, (512) 303-1472, Fax: (512) 288-4748, E-Mail: phantom@austin.rr.com, Web Site: www.phantomprod.com
Dir.:. . . . . Chris Theophilus
Dir.: . . . . . Martin Theophilus
*Labels: (Owned)* Phantom

**Phatstaxx Entertainment, Inc.**
24901 Sandhill Blvd., Ste. 6, Punta Gorda, FL 33983, (877) 857-8537, (941) 625-1774, E-Mail: contact@phatstaxx.com, Web Site: www.phatstaxx.com
Pres./CEO: . . . . . Joe Gallo
VP Opns.-New York: Greg Walker
*US Reps.:* 101 Distribution

**Philadelphia International Records**
309 S. Broad St., Philadelphia, PA 19107, (215) 985-0900, Fax: (215) 985-1195, Web Site: www.gamble-huffmusic.com
Co-Chrmn.: . . . . Kenny Gamble
Co-Chrmn.: . . . . . Leon Huff, Sr.
EVP:. . . . . Chuck Gamble
Dir. Licensing/Royalties:
. . . . . Natasha Johnson
Bus./Legal Affs.:. . . . Phil Asbury
Exec. Asst.:. . . . . Amie Khan

**Philly Groove Records, Inc. (Div. of Brookside Music Corp.)**
c/o Reid Whitelaw, 5440 N. Ocean Dr., Ste. 1507, Singer Island, FL 33404-2530, (561) 842-3383, Fax: (561) 840-9121, E-Mail: nickelshoe@aol.com, Web Site: www.phillygroove.com
CEO/Pres.: . . . . . Reid Whitelaw
*Labels: (Owned)* Brookside, Reid Whitelaw Productions, *(Distributed)* Philly Groove, Philly Soulville, Tom'n Jerry (Tom Moulton Production

**Philo Records (Div. of Rounder Records)**
1 Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 354-4840, E-Mail: info@rounder.com
Pres.:. . . . . John Virant
Promo./Publicity: . . . . Brad Paul
Sales: . . . . . Paul Foley
A&R:. . . . . Scott Billington

**Phonomaster Records (Div. of Latin Music Entertainment, Inc.)**
10835 Chandler Blvd., North Hollywood, CA 91601, (818) 508-0337, Fax: (818) 508-0338, E-Mail: lme@lmeonline.com, Web Site: www.lmeonline.com
Exec. Dir.: . . . . . Nissim J. Baly

**Pickwick / Mecca International Records**
PO Box 725, Daytona Beach, FL 32115-0725, (386) 252-4849, Fax: (386) 252-7402, E-Mail: kingofkingscv@aol.com
Pres.: . . . . . Clarence Dunklin
EVP:. . . . . Theodore Funchess
VP: . . . . . Gladys Funchess
A&R Dir.:. . . . . James Williams

**Piedra Angular**
10747 NW 70 Terr., Doral, FL 33178-8013, (305) 463-0247, Fax: (305) 463-7859, E-Mail: arturo.allen@zondervan.com, susana.delafuente@piedrangular.com, Web Site: www.piedrangular.com
*Labels: (Owned)* Piedra Angular

**Pina Records**
PO Box 37939 Airpark Station, San Juan, PR 00937-0939, (787) 748-2441, Fax: (787) 748-2438, E-Mail: booking@pinarecords.net, Web Site: www.pinarecords.net
Pres./CEO: . . . . . Raphy Pina

**Pinch Hit Records**
3116 Hermosa Ave., Hermosa Beach, CA 90254, (310) 374-9185, Fax: (310) 406-2109, E-Mail: info@pinchhit.com, Web Site: www.pinchhit.com
Pres.:. . . . . Mike Naylor
VP: . . . . . Hector Banuelos
*US Reps.:* AEC One Stop Group, Burnside Distribution Corp. (BDC)

**Pinecastle Records**
5108 S. Orange Ave., Orlando, FL 32809, (407) 856-0245, Fax: (407) 858-0007, E-Mail: info@pinecastle.com, Web Site: www.pinecastle.com
Owner/Pres.:. . . . . Tom Riggs
GM:. . . . . Cort Riggs
*Labels: (Owned)* Pinecastle
*US Reps.:* New Day Christian Distributors, Inc., Select-O-Hits, Inc.
*Int'l Reps.:* B.O.M. Service Ltd. (Japan)

**Pitch A Tent Records**
PO Box 655, Athens, GA 30603, (706) 549-9997, E-Mail: pitchatent@athens.net, Web Site: www.pitch-a-tent.com
Owner:. . . . . David Lowery
GM: . . . . . Velena Vego
Pdct. Mgr.: . . . . Ricky Engleberg

**Plan B Records**
412 N. Coast Hwy. #169, Laguna Beach, CA 92651, (619) 234-5639, Fax: (619) 234-5639, E-Mail: info@planbrecords.com, Web Site: www.planbrecords.com
Owner: . . . . . Mark G. Reynolds
A&R: . . . . . Andy Parks

**Planet Earth Recording Co. (Div. of Tim McCabe Productions, Inc.)**
2500 Peachtree Rd., Ste. 402, Atlanta, GA 30305, (404) 264-8833, Fax: (404) 442-7777, E-Mail: palduck@planetearthrec.com, Web Site: www.planetearthrec.com
Pres.:. . . . . Tim McCabe
VP:. . . . . Sharyn McCabe

**Planet Nashville Music LLC**
118 Court Ave., Ste. 201, Sevierville, TN 37862, (866) 785-9708, Fax: (866) 785-9709, E-Mail: info@smrcinc.com, Web Site: www.smrcinc.com
CEO:. . . . . Greg Alexander
A&R Media Dir.: . . . Mark Moody

**Planetary Publications (Div. of HeartMath LLC)**
14700 West Park Ave., Boulder Creek, CA 95006, (831) 338-2161, Fax: (831) 338-9861, E-Mail: heartmath@planetarypub.com, Web Site: www.heartmath.com
EVP Solution Devel./Delivery:
. . . . . Howard Martin

**Plant Music**
225 W. 13th St., New York, NY 10011, (212) 989-1038, Fax: (212) 741-4197, E-Mail: dominique@plantain.net, Web Site: www.plantmusic.com
Pres.:. . . . . Dominique Keegan

**Platano Records, Inc.**
661 Tenth Ave., New York, NY 10036, (212) 582-4546, Fax: (212) 977-7581, E-Mail: info@platanorecords.com, Web Site: www.platanorecords.com
Label Mgr.: . . . . . Mercy Rivero
Sales/Mktg.:. Martha Hernandez
Promo. Dir.: . . . . Carmen Silvera
**Branches:**
Platano Records, Inc., 3081 NW 24th St., Miami, FL, 33142, (305) 633-9963, Fax: (305) 634-3775, Web Site: www.platanorecords.com.
*Labels: (Owned)* Mangu, Nopal, Parcha

**Plateau Music**
PO Box 947, White House, TN 37188, (615) 654-8131, Fax: (615) 654-8207, E-Mail: nville93@comcast.net, Web Site: www.plateaumusic.com
Owner:. . . . . Tony Mantor

**Platino Records, Inc.**
7316 Deering Ave., Canoga Park, CA 91303, (818) 710-9804, Fax: (818) 710-9405, E-Mail: info@platinorecords.com, Web Site: www.platinorecords.com
Pres.:. . . . . Alberto Mitchell
Mktg. Dir.:. . . . . Rogelio Alpizar
A&R: . . . . . Filiberto Garcia

**Branches:**
Platino Records, Inc.-Central USA, 70 N.E. Loop 410, Ste. 500, San Antonio, TX, 78216, (210) 541-1011, Fax: (210) 541-1017, Web Site: www.platinorecords.com, Promo. Dir.-East Coast: Savlador de Santos.
Platino Records, Inc., 5201 Blue Lagoon Dr., Ste. 845, Miami, FL, 33126, (305) 716-4036, Fax: (305) 716-4037, Web Site: www.platinorecords.com, Promo.-East Coast: Alberto Mitchell Perez.

**Platinum Records**
3695 Cascade Rd., Ste. F190, Atlanta, GA 30331, (404) 344-8238, Fax: (404) 349-4544, E-Mail: ar-dept@realplatinumrecords.com, Web Site: www.realplatinumrecords.com
Pres./CEO: . . . . . Drexel Mitchell
Opns. Dir.:. . . . . Allen Johnston
A&R: . . . . . Kathryn Yancey

**Plump Records**
29 Haines Rd., Bedford Hills, NY 10507, (914) 241-4400, Fax: (914) 241-4407, E-Mail: melissa@rfent.com, Web Site: www.plump.com
Pres.: . . . . . Ron Fierstein
VP Mktg.: . . . . . Melissa Bailey

**Poe Boy Entertainment**
2631 W. 79th St., Miami, FL 33016, (305) 817-8817, Fax: (305) 817-8871, E-Mail: poeboyinfo@poe-boy.com, Web Site: www.poe-boy.com
CEO: . . . . . E-Class
COO:. . . . . Willy
A&R: . . . . . G-12
PR:. . . . . Pochie
Mktg.:. . . . . Wallace

**Polyvinyl Record Co.**
PO Box 7140, Champaign, IL 61826-7140, (217) 403-1752, (217) 403-1754, Fax: (217) 403-1753, E-Mail: info@polyvinylrecords.com, Web Site: www.polyvinylrecords.com
*US Reps.:* Alternative Distribution Alliance (ADA)
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Pookie Entertainment**
4850 Vineland Ave., North Hollywood, CA 91601, (818) 766-9800, E-Mail: blakeslee@pookieentertainment.com, Web Site: www.pookieentertainment.com
CEO: . . . . . Raphael Saadiq

**Pop Sense Records**
PO Box 581486, Minneapolis, MN 55458, (612) 379-0800, Fax: (612) 627-9360, E-Mail: info@360musicgroup.com, Web Site: www.360musicgroup.com
CEO/A&R: . . . . . Jake Walesch

**Posh Boy Music**
166 Second Ave., Ste. 4I, New York, NY 10003, (626) 921-4478, E-Mail: robbiefields@yahoo.com, Web Site: www.poshboy.com
Owner:. . . . . Robbie Fields
A&R:. . . . . Paul Kostabi

**Positive Music Records, Inc.**
10323 Waverly Woods Dr., Ellicott City, MD 21042, (410) 750-3813, Fax: (410) 750-3813, E-Mail: positivemu@aol.com, Web Site: www.kennavarro.com
Pres.: . . . . . Ken Navarro
VP/Mktg.:. . . . Kristin Leonhard
*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore)

**Powerhouse Records**
PO Box 2213, Falls Church, VA 22042, (703) 534-9179, Fax: (703) 916-7835, E-Mail: tomprincipato@aol.com, Web Site: www.tomprincipato.com
Pres./Owner/A&R: . . . . . Tom Principato
Promo.:. . . . . Annie Shaw

**Prairie Music Records Ltd.**
650 Main St., Anita, IA 50020, (712) 762-4363, E-Mail: bobeverhart@yahoo.com, Web Site: www.oldtimemusic.bigstep.com
Pres.:. . . . . Sheila Everhart
*Labels: (Owned)* Traditional Music

**Precision Records**
PO Box 14803, San Luis Obispo, CA 93406-4803, (805) 528-4471, Fax: (805) 528-4471, E-Mail: jen@travislarsonband.com
Owner/Pres.: . . . Jennifer Young

**Preludium Records**
12 Tudor Ln., Trumbull, CT 06611, (203) 261-5216, Fax: (203) 268-9124, E-Mail: preludiummusic@aol.com
Pres.: . . . . . Armando Sciascia
GM: . . . . . Tom Morrison
VP A&R:. . . . . Aliki Andris

**Premium Latin Music, Inc.**
1712 University Ave., Bronx, NY 10453, (718) 294-1300, Fax: (718) 294-1313, E-Mail: premium.ny@premiumlatinmusic.net, Web Site: www.premiumlatinmusic.net
Dir. Bus./Legal Aff.: Marti Cuevas
**Branches:**
Premium Latin Music, Inc., Ave. Roberto Clemente, D-14, Villa Carolina, Carolina, PR, 00985, (787) 390-9791, E-Mail: premium.pr@premiumlatinmusic.net, Web Site: www.premiumlatinmusic.net.

**Premonition Records**
PO Box 477621, Chicago, IL 60647, (773) 486-2333, Fax: (773) 486-2338, E-Mail: questions@premonitionandmusic.com, Web Site: www.premonitionandmusic.com
Pres./Owner: . Michael Friedman
*Int'l Reps.:* In-Akustik GmbH & Co. KG (Germany)

**Prescription Co., Inc.**
525 Ashbury St., San Francisco, CA 94117, (415) 553-8540, E-Mail: midmike525@aol.com
Pres./Owner: . David F. Gasman
EVP: . . . . . John Bradley
VP Finance: . . . . . Bob Murphy
VP Sales:. . . . . Bruce Brennan

**Preservation Hall**
726 St. Peter St., New Orleans, LA 70116, (504) 522-2841, (800) 785-5772, Fax: (504) 558-9192, E-Mail: music@preservationhall.com, Web Site: www.preservationhall.com
Owner/Talent Buyer: . . . . . Benjamin Jaffe
Tour Mgr.: . . . . Howard Lambert
Asst. Mgr.: . . . . . Daniel Skarbek
Booking/Private Events: . . . . . Resa Lambert
*US Reps.:* RED Distribution

**Prestige Entertainment**
220 E. 23rd St., Ste. 303, New York, NY 10010, (212) 685-3200, Fax: (212) 685-6304, E-Mail: info@prestigeproductions.com, Web Site: www.prestigeproductions.com
Pres./CEO:John "Gungie" Rivera
GM:. . . . . Pablo Diaz
Exec. Asst.: . . Kimberly Guzman
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Prettyboy Records**
935 E. Wadsworth Ave., Philadelphia, PA 19150, (215) 247-8911, (215) 990-6047, Fax: (215) 247-2991, E-Mail: prettyboyr@aol.com, Web Site: www.prettyboyrecords.com
Pres.:. . . . . Stephen C. Kelly

**Prime Entertainment, Inc.**
662 Miramar Ave., Ste. 302, Miramar, PR 00907, (787) 721-7523, (787) 380-0519, Fax: (787) 722-6432, (787) 380-0519, E-Mail: primerecords@yahoo.com, Web Site: www.toprapvideo.net
Pres.:. . . . . Jorge Oquendo
*Labels: (Distributed)* Pure, Tagwut

**Prince / SF Productions**
716 Laurel St., Ste. 11, San Carlos, CA 94070, (650) 508-9800, Fax: (650) 508-9801, E-Mail: bud@princesf.com, Web Site: www.princesf.com
Founder/CEO: . . . Ken Malucelli
Pres.:. . . . . Bud Anderson

**Project Blowed (Div. of KAOS Network)**
4321 Leimert Blvd., Los Angeles, CA 90008, (323) 296-5717, Fax: (323) 291-3856, E-Mail: info@projectblowed.com, Web Site: www.projectblowed.com
Contact: . . . . . Ben Caldwell
Contact: . . . . . Aceyalone

**Prosthetic Records**
11664 National Blvd., Ste. 413, Los Angeles, CA 90064, (310) 391-5569, Fax: (310) 391-5593, E-Mail: info@prostheticrecords.com, Web Site: www.prostheticrecords.com
Co-Pres.: . . . . . E.J. Johantgen
Co-Pres.: . . . . . Dan Fitzgerald

**PROtainment**
62 Walton St., Asheville, NC 28801, (828) 285-9786, E-Mail: tletman@protainment.com, Web Site: www.protainment.com
Owner/Mgr.: . . . . . Terry Letman

**Protel Records**
10544 NW 26th St., Ste. 104, Miami, FL 33172, (305) 599-2011, Fax: (305) 599-1086, E-Mail: info@protelrecords.com, Web Site: www.protelrecords.com
Pres. Protel: . . . . . Giora Breil
Dir. Finance/Admin.: . . . . . Raphael da Silva
*Labels: (Owned)* Fania, Music Haus, Music Teca, Protel, *(Distributed)* Revolu, Sound Mex
*US Reps.:* Universal Music & Video Distribution

**Psychopathic Records**
PO Box 332, Royal Oak, MI 48068-0332, (248) 426-0800, (248) 426-0115, Fax: (248) 426-6765, E-Mail: steve@psychopathicrecords.com, Web Site: www.psychopathicrecords.com, www.insaneclownposse.com
Pres.:. . . . . Alex Abbiss
PR:. . . . . Nathan Richart
Sales Mgr.: . . . . . Tom Lundberg
*Labels: (Owned)* Ax And Smash, Smash, Urban Music Zone
*US Reps.:* RED Distribution
*Int'l Reps.:* Proper Music Distribution Ltd. (United Kingdom)

**Pulseblack Records**
770 Lake Cook Rd., Deerfield, IL 60015, (888) 785-7325, E-Mail: info@pulseblack.com, Web Site: www.pulseblack.com
PR: . . . . . Casper DeLeon
*US Reps.:* Redeye Distribution

**Punahele Productions, Inc.**
525 Akolea Pl., Wailuku, HI 96720, (808) 249-0099, Fax: (808) 249-0090, E-Mail: puna@maui.net, Web Site: www.kealiireichel.com
Pres.:. . . . . Fred Krauss
VP:. . . . . Kealie Reichez
Co-Mgr.:. . . . . Jim Linkner
*US Reps.:* Alternative Distribution Alliance (ADA)

**Pure & Simple Music**
401 Shore Dr., Eastsound, WA 98245, (360) 376-5230, (800) 240-7873, Fax: (360) 376-4894, E-Mail: pureandsimple@rockisland.com, Web Site: www.pureandsimple.com
Pres.: . . . . Christopher Peacock
GM:. . . . . Sara Morgan
VP A&R: . . . . . Jaylin Chung
Sales: . . . . . Darlene Pohl
Customer Serv.: . . . Linda Slone
*Labels: (Owned)* Pure & Simple Music
*US Reps.:* AEC One Stop Group, Bayside Entertainment Distribution (BED), Music Design, Inc.
*Int'l Reps.:* Around the World Music / Chiang Huat Co.

**Pure White Dove / Huge Records (Div. of Rejoice Records of Nashville)**
PO Box 271165, Nashville, TN 37227, (615) 264-1373, Fax: (615) 264-1373
Pres.:. . . . . John Hager
CEO:. . . . . Gregg Hutchins
Int'l: . . . . . Robert Hager
*Labels: (Owned)* Aura, Huge, Inspire, Vast

**Putumayo World Music**
411 Lafayette St., New York, NY 10003, (212) 625-1400, Fax: (212) 460-0095, E-Mail: info@putumayo.com, Web Site: www.putumayo.com
Founder/Pres./CEO: Dan Storper
SVP/GM: . . . . . Angela Herens
VP Sales: . . . . . Mike Cusanelli
Dir. Int'l Sales:. . Candice Vargas
Dir. Media Rel. (Latin/Caribbean):. Leandro Herbstein
Mktg. Mgr.:. . . . . Malice Grant
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada), SF Distribuidora Digital Centroamericana (Costa Rica), Pinnacle Records (United Kingdom)

**Pyramid Records**
11077 Biscayne Blvd., Ste. 200, Miami, FL 33161, (305) 893-2007, Fax: (305) 893-0059, E-Mail: info@pyramidrecords.com, Web Site: www.pyramidrecords.com
Pres.: . . . . . Allen Jacobi
VP Prodn.: . . . . . Josh Danoff
VP Promo.-E. Coast: . . . . . Christian Unruh
VP Promo.-W. Coast: . . . . . Ralph Tashjian
Dir. Artist Rel.: . Delsy Guitierrez
*Labels: (Owned)* Pyramid
*US Reps.:* Universal Music & Video Distribution

## Q

**Q Division Records**
363 Highland Ave., Somerville, MA 02144, (617) 625-9900, Fax: (617) 625-2224, E-Mail: info@qdivision.com, Web Site: www.qdivision.com
Pres./A&R: . . . . . Jon Lupfer
CEO/A&R: . . . . Mike Denneen
GM/Promo.: . . . Jessica Smyser

**Q Productions, Inc. / Q-Zone Records**
5410 Leopard St., Corpus Christi, TX 78408, (361) 289-9013, Fax: (361) 289-9012, E-Mail: marketing@q-productions.com, Web Site: www.q-productions.com
CEO/Pres.: . . . . . Abraham Quintanilla, Jr.
Asst. Mgr.: . . . . . Suzette Arriaga
Agent: . . . . . Joseph Valdez

**Q Records & Video (Div. of QVC Network, Inc.)**
1200 Wilson Dr. @ Studio Park, West Chester, PA 19380, (484) 701-1000, Fax: (484) 701-1988, E-Mail: q_records@qvc.com, Web Site: www.qvc.com
VP: . . . . . Stephen Hamlin
Opns. Mgr.:. . . . Sharon Garrett
*US Reps.:* WEA Corp.

**Quark Records / Quarkette Music**
PO Box 7320, FDR Station, New York, NY 10150, (212) 741-2888, Fax: (212) 807-0113, E-Mail: quarkent@aol.com
Pres.: . . . . . Curtis Urbina

**Quarterback Records**
1006 Woodmont Blvd., PO Box 40465, Nashville, TN 37204, (615) 300-5321, Fax: (615) 386-9109, E-Mail: info@quarterbackrecords.com, Web Site: www.quarterbackrecords.com
Pres.:. . . . . Chris Allums
Nat'l Promo. Dir.: . Anne Weaver

**Quatrophonic Music Corp.**
3901 Christopher St., Ste. 202, Hamtramack, MI 48211, (313) 925-1966, Fax: (313) 925-1968, E-Mail: rsandler@quatrophonic.com, Web Site: www.quatrophonic.com
Pres./CEO: . . . . Michael Quatro
EVP:. . . . . Ron Sandler
VP A&R:. . . . . Sekou Ujamaa
*Labels: (Owned)* QT, Quatro, Quatrophonic, *(Distributed)* Netcommmusic.com

**Quicksilver / Increase Records (Div. of Silvermine, Inc.)**
31312 Via Colinas, Ste. 107, Westlake Village, CA 91362, (818) 707-0300, Fax: (818) 707-1606, E-Mail: quksil@aol.com
Pres.: . . . . . Howard L. Silvers
Publicity: . . . . . Deena Schwartz
Promo./Mktg.: Paulette De Suzia
Sales:. . . . . Stefan Silvers
*Labels: (Owned)* Caffe, Canby, Increase, Quicksilver, *(Distributed)* B.T. Puppy, CSP, DJM, Elite Royale
*US Reps.:* Select-O-Hits, Inc.
*Int'l Reps.:* Trend Music Group, Inc. (Canada)

**Quiet Storm**
PO Box 6099, Kaneohe, HI 96744, (808) 247-6450, (866) 247-0877, Fax: (808) 247-6453, E-Mail: info@quietstorm.com, Web Site: www.quietstorm.com
A&R:. . . . . John M. Iervolino
Licensing/Promo.: Eric Lagrimas
Sales Mgr.:. . . . . Dan Watanabe

**Quinn Records**
PO Box 771693, St. Louis, MO 63177-1693, (314) 802-7550, Fax: (314) 802-7550, E-Mail: quinnrecords@quinnrecords.com, Web Site: www.quinnrecords.com
Pres.: . . . . . Dwight Quinn
*US Reps.:* Big River

## R

**RAS Records (Div. of Sanctuary Group PLC)**
PO Box 42517, Washington, DC 20015, (301) 588-9641, Fax: (301) 588-7108, E-Mail: ras@lionfox.com, Web Site: www.rasrecords.com
Pres.:. . . . . Gary Himelfarb
Label Mgr.: . . . Elizabeth Rogers
Dir. Admin.:. . . . . Nicole Parker
*Labels: (Owned)* RAS, *(Distributed)* Ariwa

**RdA Music**
PO Box 4225, Malibu, CA 90264, (310) 457-9901, (310) 924-9697, Fax: (310) 457-5382, E-Mail: info@rdamusic.com, Web Site: www.morningviewstudios.com, www.rdamusic.com
Pres.: . . . . . Albert Stern
VP: . . . . . Sharon Stern

**RMG Records / Row Music Group**
PO Box 2476, Hendersonville, TN 37077, (615) 452-7878, Fax: (615) 452-7887, E-Mail: info@gatalent.com, Web Site: www.gatalent.com
Agent: . . . . . Sheila Futch
Asst.: . . . . . Brittany Clark

**ROIR (Reach Out International Records)**
PO Box 501, Prince St. Sta., New York, NY 10012, (212) 477-0563, Fax: (212) 505-9908, E-Mail: info@roir-usa.com, Web Site: www.roir-usa.com
Founder/Pres.: . . . . Neil Cooper
VP/GM: . . . . . Lucas Cooper
A&R: . . . . . Adam Silverman
*Labels: (Owned)* ROIR
*US Reps.:* Carrot Top Records / CTD Ltd.
*Int'l Reps.:* Carrot Top Records / CTD Ltd., Revolver USA Distribution, Southern Records (United Kingdom)

**RPJ Records**
PO Box 190309, Mobile, AL 36619-0309, (251) 408-0202, Fax: (251) 408-0779, E-Mail: rpjrecords@yahoo.com, Web Site: www.rpj.org
Pres./GM: . . . . . Rony Laird

**RSO Records, Inc.**
122 E. 42nd St., Ste. 810, New

York, NY 10168, (212) 975-0700, Fax: (212) 972-1061
Chrmn.: . . . . . Robert Stigwood

**Radikal Records**
696 Palisades Ave., Teaneck, NJ 07666, (201) 836-5116, Fax: (201) 836-0661, E-Mail: info@radikal.com, Web Site: www.radikal.com
Pres.: . . . . . Jurgen Korduletsch
Contact: . . . . . Carla Lisinski
*US Reps.:* Navarre Corp.

**Radioactive Records**
601 W. 26th St., 11th Fl., New York, NY 10001, (212) 320-3680, Fax: (212) 320-3689, E-Mail: nucleus@radioactive.net, Web Site: www.radioactive.net
Pres.: . . . . . Gary Kurfirst
Dir. A&R: . . . . . Veronica Gretton

**Rag Baby Records**
PO Box 193316, San Francisco, CA 94119, (510) 486-2156, Fax: (510) 486-2015, E-Mail: bill_Belmont@jazz.fantasyjazz.com, joe@countryjoe.com, Web Site: www.ragbaby.com
Owner: . . . . . Bill Belmont
Owner: . . . . . Joe McDonald
*Labels: (Owned)* Rag Baby, Tape Talk, *(Distributed)* Hook in the Ass, Magic Carpet Ride Radio Hour

**Rainbow Quartz**
440 Ninth Ave., 8th Fl., Ste. 36, New York, NY 10001, E-Mail: msmallwood@rainbowquartz.com, Web Site: www.rainbowquartz.com
Pres.: . . . . . Jim McGarry
Int'l Label Mgr.: . Matt Smallwood
*Labels: (Owned)* Amethyst

**Rainman Records (Div. of Ron Rainey Management, Inc.)**
315 S. Beverly Dr., Ste. 407, Beverly Hills, CA 90212, (310) 277-3020, Fax: (310) 557-8421, E-Mail: pg@rainmanrecords.com
Pres.: . . . . . Ron Rainey

**Rains Recording Co.**
1092 Flanagan Sta. Rd., Winchester, KY 40391, (859) 744-7921
Owner/Mgr.: . . . . . Jack O. Rains
Producer: . . . . . Mary B. Rains
Prod. Promos.: . . . . . L. Hodges
Promo.: . . . . . Gerhart Hall
A&R: . . . . . Justin Tyme
Mktg.: . . . . . Walter Brown
Prodn.: . . . . . Ned C. Rains, Jr.
*Labels: (Owned)* Buttilla, Nashville Allstar, Needle-Mate, Reka

**Rainy Day Records, Inc. (Div. of Sound City Entertainment Group)**
15452 Cabrito Rd., Van Nuys, CA 91406, (818) 787-6436, Fax: (818) 787-3981, E-Mail: rainydayrecords@mail.com
Chrmn.: . . . . . Tom Skeeter
Pres.: . . . . . Richard Bridge

**Rambunctious Records**
PO Box 1648 FDR Sta., New York, NY 10150-1648, (212) 319-4000, (212) 319-4560, Fax: (201) 969-9955, E-Mail: plcagent@aol.com
GM-Grand Groove: . . . . . Tanya Osborne
*Labels: (Owned)* Grand Groove, Rambunctious

**Ramex Records, Inc.**
208 S. Milby St., Houston, TX 77003, (713) 223-3591, Fax: (713) 223-4329
Pres.: . . . . . Emilio V. Garza
GM: . . . . . Javier Cuevas

**Random Chance Records**
PMB 208, 61 E. Eighth St., New York, NY 10003, (212) 353-2140, Fax: (212) 460-5850, E-Mail: info@randomchancerecords.com, Web Site: www.randomchancerecords.com

**Rap-A-Lot**
PO Box 924190, Houston, TX 77292, (713) 335-1600, Fax: (713) 680-1879, E-Mail: info@rapalotrecords.com, Web Site: www.rapalotrecords.com
CEO: . . . . . James Prince
COO: . . . . . Ronda Prince

**Raptivism Records**
61 Fourth Ave., Ste. 251, New York, NY 10003, (212) 253-0884, Fax: (212) 253-2701, E-Mail: kamal@raptivism.com, Web Site: www.raptivism.com
Pres.: . . . . . Vincent Merry
EVP: . . . . . Rishi Nath
Promo. Coord.: . . . Ashok Kamal
Webmaster: . . . . . Ben Fortney

**Raptivism Records**
195 Chrystie St., New York, NY 10002, (212) 253-0884, Fax: (212) 253-2701, E-Mail: info@raptivism.com, Web Site: www.raptivism.com
Pres.: . . . . . Vincent Merry
EVP: . . . . . Rishi Nath
Promo. Coord.: . . . Ashok Kamal
Sales Coord.: Kevin McDormand
Special Bus. Cons.: . . . . . Craig Bowers
Webmaster: . . . . . Ben Fortney
*US Reps.:* Ryko Distribution
*Int'l Reps.:* Ryko Distribution

**Bill Rase Productions, Inc.**
955 Venture Ct., Sacramento, CA 95825, (916) 929-9181, Fax: (916) 929-4751, E-Mail: brp@calweb.com, Web Site: www.billraseproductions.com
Owner: . . . . . Bill Rase
Pres.: . . . . . Shirley Rase
Mgr. Duplication Dept.:. Tina Van
Mgr. Film Transfer Dept./Producer/Video Prodns.: . . . . . Ken Nicholson
Chief Recording Engineer: . . . . . Aaron Kinney
*Labels: (Owned)* Esar

**Raspberry Records**
PO Box 881, Edmonds, WA 98020-2627, (425) 771-8877, Fax: (425) 771-6677, E-Mail: paul@raspberryrecords.com, Web Site: www.raspberryrecords.com
Pres.: . . . . . Paul Lippert

**Rattlesnake Venom Records, Inc.**
PO Box 1475, Burbank, CA 91507, (818) 842-5800, Fax: (818) 842-7974, E-Mail: rvrinc@aol.com
Co-Owner: . . . . . Steve Selak
Co-Owner:. . . . . Brian O'Neal
*US Reps.:* City Hall Records

**Raven Music Co.**
PO Box 77011, Seattle, WA 98177, (206) 367-0736, E-Mail: raven_music@msn.com, Web Site: www.tinear.com/ravenmusic
Pres.: . . . . . Ron Ellis
Permissions Dept.: Nancy J. Ellis

**Raven Recording, Inc.**
325 W. 38th St. #1208, New York, NY 10018, (212) 695-4070, Fax: (212) 760-1387, E-Mail: ravenrec@panix.com, Web Site: ravenrecording.com
CEO: . . . . . Robert Ansell
Pres.: . . . . . Gabrielle Roth
Admin. Asst.: . . . Jamie De Four

**Ravenhurst Records**
5509 Cadella Ave., Baltimore, MD 21206, (410) 485-5138, E-Mail: info@ravenhurstrecords.com, Web Site: www.ravenhurstrecords.com
A&R: . . . . . Robert Blackburne

**Raw Deal Records**
PO Box 490748, College Park, GA 30349, (888) RAW-7752, E-Mail: info@rawdealrecords.com, Web Site: www.rawdealrecords.com
CEO: . . . . . T.C. Payton

**Rawkus Entertainment**
676 Broadway, 4th Fl., New York, NY 10012, (212) 358-7890, Fax: (212) 358-7962, Web Site: www.rawkus.com
Co-Pres.: . . . . . Jarret Myer
Co-Pres.: . . . . . Brian Brater
A&R Dir.: . . . . . Devin Roverson
*US Reps.:* RED Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Razor & Tie Entertainment**
214 Sullivan St., Ste. 4A, New York, NY 10012, (212) 473-9173, Fax: (212) 473-9174, E-Mail: info@razorandtie.com, Web Site: www.razorandtie.com
Co-Owner: . . . . . Craig Balsam
Co-Owner: . . . . . Cliff Chenfeld
EVP Bus./Legal Aff.: . . . . . Dan Hoffman
SVP Mktg.: . . . Michael Krumper
SVP Finance/Opns.: . . . . . Victor Zaraya
SVP Sales: . . Sebouh Yegparian
VP A&R: . . . . . Gerard Babitts
VP New Media: . . . . . Edith Bellinghausen
VP Media Rel.:. . . . . Amy Welch
VP Media/Artist Rel.: . . . . . Carise Yatter
VP Promo.: . . . . . Kurt Steffek
VP Bus. Devel.:. . . . . Paul Butler
Sr. Counsel Bus./Legal Affs.: . . . . . Rand Levin
Sr. Dir. Prod.: . . . Dave Richman
Sr. Dir. Sales: . . . . . Tony Bruno
Dir. Children's Entertainment: . . . . . Kevin O'Connor
Dir. Mktg.: . . . Sandi Hemmerlein
Sr. Pdct. Mgr.: . . . . Rachel Mintz
Pdct. Mgr.: . . . . . Jeremy Kramer
Pdct. Mgr.: . . . Michael Anderson
New Media Mktg. Mgr.: . . . . . Bronwen Hanna-Korpi
Coord. Media Rel.: . . . . . Stephanie Morse
Coord. Mktg.: . . . Lauren Zelisko
Asst. A&R: . . . . . David Pfeiffer
Exec. Asst. to Chenfield/Balsam: . . . . . Pierce Lucas
*US Reps.:* Sony BMG Music Entertainment Sales Group
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Razzamajazz Productions**
3020 San Marcos Dr., Fort Worth, TX 76116, (877) 477-1997, (817) 233-4149, Fax: (817) 560-0708, E-Mail: jon@razzmajazz.com, Web Site: www.razzmajazz.com
Owner: . . . . . Jon Stutler

**Re-Bop Records**
858 Brook Rd., Marshfield, VT 05658, (802) 426-3481, (800) OK-REBOP, Fax: (802) 426-3481, E-Mail: rebop@reboprecords.com, Web Site: www.reboprecords.com
Pres.: . . . . . Diana Winn Levine
*US Reps.:* Allegro Corp., NewSound Distribution, Rounder Kids

**Reader's Digest Entertainment**
Reader's Digest Rd., Pleasantville, NY 10570, (914) 238-1000, Fax: (914) 244-2446, Web Site: www.rd.com
Dir. Pdct. Devel.: . . . Len Handler

**Real Deal Music Group**
794 Evander Holyfield Hwy., Fairburn, GA 30213, (678) 817-0766, Fax: (678) 817-0594, E-Mail: jody@rdmg.net, Web Site: www.rdmg.net
Pres./CEO:. . . Evander Holyfield
*Labels: (Owned)* Real Deal Gospel

**Real Music**
85 Libertyship Way, Ste. 207, Sausalito, CA 94965, (415) 331-8273, Fax: (415) 331-8278, E-Mail: realmusic@realmusic.com, Web Site: www.realmusic.com
Pres./CEO: . . . . . Terence Yallop
EVP/COO: . . . . . Karen Kael
A&R: . . . . . John Myers
*US Reps.:* Music Design, Inc., Ryko Distribution

**Reality Entertainment**
PO Box 91, Forest Hill, CA 95631, (530) 367-5389, Fax: (530) 367-3024, E-Mail: info@reality-entertainment.com, Web Site: www.reality-entertainment.com
CEO:. . . . . Warren Croyle
CEO:. . . . . Christoph Berger

**Realm Records Int'l**
2708 Build America Dr., Hampton, VA 23666, (757) 827-8733, E-Mail: realmrecords@aol.com, Web Site: www.realmrecordsinternational.com
Pres.: . . . . . Brent Kroetch
*US Reps.:* AEC One Stop Group

**Rebel Records**
4075 Hunterstand Ct., Charlottesville, VA 22911, (434) 973-5151, Fax: (434) 973-6655, E-Mail: questions@rebelrecords.com, Web Site: www.rebelrecords.com
Owner/Pres.: . . . Dave Freeman
Prodn. Coord.: . . Mark Freeman
Mktg./PR: . . . . . Tom Garber
*Labels: (Owned)* County, Rebel
*US Reps.:* Ryko Distribution

**Reboot Stereophonic**
110 E. 59th St., 26th Fl., New York, NY 10022, (212) 931-0100, Fax: (212) 931-0080, E-Mail: info@rebooters.net, Web Site: www.rebooters.net
Partner:. . . . . Jules Shell
Partner:. . . . . Roger Bennett
Partner:. . . . . Josh Kun
*US Reps.:* Bayside Entertainment Distribution (BED)

**Recall Records**
59 W. 19th St., Ste. 4B, New York, NY 10011, (212) 206-8384, Fax: (212) 206-7254, E-Mail: laurent@recallrecords.com, Web Site: www.recallrecords.com
MD: . . . . . Laurent Masset
A&R:. . . . . Leslie Dubest
*US Reps.:* Studio Distribution

**Record-Rama Sound Archives**
1130 Perry Hwy., Pines Plz., Pittsburgh, PA 15237-2132, (412) 367-7330, Fax: (412) 367-7388, E-Mail: paul@recordrama.com, Web Site: www.recordrama.com
Owner/Curator: . . . . . Paul C. Mawhinney
*Labels: (Owned)* Bobby, Don-Jo, Hidden Gold, Ideal, Impala, Joey, Polka King, VAL, *(Distributed)* Big Dalton

**Red Galaxy Records**
1626 N. Wilcox, Ste. 940, Hollywood, CA 90028, (818) 720-9000, Fax: (323) 467-5845, E-Mail: dmorse@redgalaxyrecords.com, Web Site: www.redgalaxyrecords.com
VP Opns.:. . . . . Hugh Love
Artist Rel.: . . . . . David Morse

**Red Horse Productions**
PO Box 3010, Ranchos de Taos, NM 87557, (505) 751-1887, Fax: (505) 751-0507, E-Mail: jcramer@taosnet.com, Web Site: www.donmichaelsampson.com
GM:. . . . . Jean Cramer
*Labels: (Owned)* Red Horse, Revolver
*Int'l Reps.:* Bear Family Records (Germany), IRD (International Record Distribution) S.p.A (Italy)

**Red Horse Records Nashville**
1024 17th Ave. S., Nashville, TN 37212, (615) 320-8777, Fax: (615) 329-2194, E-Mail: redhors1@bellsouth.net, Web Site: www.redhorserecords.com
Pres.: . . . . . Lynn Alford

**Red Hot Records (Div. of The Red Hot Entertainment Co.)**
4001 Barbara Loop, Rio Rancho, NM 87124, (505) 896-HOTT, Fax: (505) 892-5200, Web Site: www.redhotrecords.net
Pres.: . . . . . Michael E. Sanchez
VP: . . . . . Ed Sanchez
Opns. Mgr.: . Meredith Bridschge
Promo.: . . . . Rick "Rockin' Rick" Padilla
*Labels: (Owned)* Red Hot
*Int'l Reps.:* Plastic Head Records Ltd. (United Kingdom)

**Red House Records, Inc.**
501 W. Lynnhurst Ave., St. Paul, MN 55104, (651) 644-4161, Fax: (651) 644-4248, Web Site: www.redhouserecords.com
Pres.: . . . . . Bob Feldman
GM: . . . . . C.W. Frymire
Publicity:. . . . . Alex Seitz
Prodn.: . . . . . Eric Peltoniemi
Promo.: . . . . . Ellen Stanley
*Labels: (Distributed)* Appleseed Recordings
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* RSK Entertainment Ltd. (United Kingdom)

**Red Kurl Records**
47 W. 86th St., Ste. 3F, New York, NY 10024, (914) 793-1336, Fax: (253) 595-2309, E-Mail: info@redkurlrecords.com, Web Site: www.redkurlrecords.com
Pres./Owner: . . . Jennifer Marks
VP: . . . . . Susannah Ludwig
*US Reps.:* City Hall Records

**Red Lady Records & Music Publishing**
PO Box 386, Vail, CO 81658, (970) 845-8640, E-Mail: info@ninastorey.com, Web Site: www.ninastorey.com
MD:. . . . . Jan Storey
Office Mgr.: . . . Geno Sherenzia

**Red Nation Records**
9420 Reseda Blvd., PMB 352, Northridge, CA 91324-2974, (818) 884-4933, E-Mail: spiritworldproductions@worldnet.att.net, Web Site: www.rednation.com
CEO/Founder: Joanelle Romero
Sr. Exec.: . . . . . Sage Galesi

**Red Rover Records**
911 Woodland, Lake Bluff, IL 60044, (847) 615-0366, Fax: (847) 615-0471, E-Mail: fred@bestchildrensmusic.com, Web Site: www.bestchildrensmusic.com
Creative: . . . . . Fred Koch
FEO: . . . . . James Walton
*Labels: (Distributed)* Melody House, Youngheart

**Red Sundown Records**
PO Box 609, Pleasant View, TN 37146, (615) 746-0844, E-Mail: rsdr@bellsouth.net, Web Site: www.redsundown.com
Pres./Promo./Sales/Mktg.: . . . . . Ruby Strother Perry
A&R/Creative Servs.: . . . . . Victory Miller
GM/Mktg.: . . . . . Ruby Perry
*Labels: (Owned)* Red Sundown

**Redeem Records**
780 Baconsfield Dr., Ste. 30, Bldg. 3, Macon, GA 31211, (478) 755-8438, Fax: (478) 738-0312, E-Mail: christianconnect2@yahoo.com
Pres.: . . . . . Linda Bell
PR Dir.: . . . . . Steve Morris
*US Reps.:* Central South Distribution

**Redhead Records**
PO Box 945, Culver City, CA 90232, (310) 650-7649, Fax: (310) 737-1928, E-Mail: redhead@carolinewaters.com, Web Site: www.redheadrecords.com
Artist/Producer: Caroline Waters

**Rego Irish Records**
PO Box 1515, Green Island, NY 12183, (518) 266-0765, (800) 854-ERIN, Fax: (518) 266-0975, E-Mail: sales@regorecords.com, Web Site: www.regorecords.com
A&R:. . . . . Tom McGrath
Dir. Promo.: . . . . Orla McAughey
*Labels: (Owned)* Colleen Music, Copley, Dublin, Kells Music, Rego Classics, Rego Irish
*Int'l Reps.:* Irish Music Corp.

**Reiter Records Ltd.**
308 Penn Estates, East Stroudsburg, PA 18301, (570) 424-9599, Fax: (570) 424-0452, E-Mail: stewrose@aol.com, Web Site: www.reiterrecords.com
Pres.:. Stewart Rosenblum, Esq.
VP:. . . . . Andrea Reiter
A&R: . . . . . Greg MacMillan

**Rejoice Music**
13079 SW 133 Ct., Miami, FL 33186, (305) 253-0170, Fax: (305) 253-8350, E-Mail: info@rejoice-music.com, Web Site: www.rejoice-music.com
Pres.: . . . . . Frank Lopez
Sales Exec.:. . . . . Xorat Leal
Promo./Licenses: . Carol Bahnke

**Relapse Records**
PO Box 2060, Upper Darby, PA 19082, (610) 734-1000, Fax: (610) 734-3719, E-Mail: relapse@relapse.com, Web Site: www.relapse.com
Promo.: . . . . . Gordon Conrad
Wholesale: . . . . . Eli Shaika
Radio/Video Promo.: . . . . . Dean Edington
Nat'l Sales Mgr. North America: . . . . . Pat Egan
Publicity: . . . . . Carl Schultz
*Labels: (Owned)* Desolation House, Release Entertainment
*US Reps.:* Ryko Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Rendezvous Entertainment**
2211 Corinth Ave., Ste. 207, Los Angeles, CA 90064, (310) 477-9277, E-Mail: hello@rendezvousmusic.com, Web Site: www.rendezvousmusic.com
Partner: . . . . . Dave Koz
Partner: . . . . . Frank Cody
Partner: . . . . . Hyman Katz
Dir. Strategic Mktg.: . Julie Gorov

**RescueMe Records & Management**
Los Angeles, CA 00000, (310) 497-9711, Fax: (310) 652-1979, E-Mail: rescueme@rescuememusic.com, Web Site: rescuememusic.com
Mgr.: . . . . . Michael Holz

**Resort Records, Inc.**
572 Rockrose Ct., Incline Village, NV 89451-8300, (775) 832-3766, Fax: (775) 832-8107, E-Mail: dave3@resortrecords.com, Web Site: www.resortrecords.com
Pres./CEO: . David M. Delbridge
VP/CFO: . . . . Linda S. Rutledge

**Respek Records**
10305 NW 41st St., Ste. 227, Miami, FL 33178, (800) 291-6110, (305) 639-1744, Fax: (800) 291-6130, (305) 639-9951, E-Mail: bianca@eman.com, Web Site: www.respek.com
Pres.: . . . . . Mark Eman
*US Reps.:* Universal Music & Video Distribution

**Resurrection A.D. Records**
PO Box 763, Red Bank, NJ 07701, (732) 530-4174, Fax: (732) 530-9291, E-Mail: radr@resurrection-ad.com, Web Site: www.resurrection-ad.com
Pres.: . . . . . AJ Falvo
*US Reps.:* Big Daddy Music Distribution Co., Lumberjack Mordam Music Group

**Revelation Records**
PO Box 5232, Huntington Beach, CA 92615-5232, (714) 375-4264, Fax: (714) 375-4266, E-Mail: webmaster@revhq.com, Web Site: www.revelationrecords.com
Mktg. Dir.: . . . . . Ernest Kemeny
*US Reps.:* Navarre Corp.

**Revels Records**
80 Mount Auburn St., Watertown, MA 02472-3930, (617) 972-8300, Fax: (617) 972-8400, E-Mail: info@revels.org, Web Site: www.revels.org
Exec. Dir.: . . . . . Gayle Rich
Dir. Mktg.: . . . . . Alan Casso
Bus. Mgr.: . . . . . Kimberly Luigi
*US Reps.:* Allegro Corp.

**Revenant Records**
PO Box 162766, Austin, TX 78716-2766, (512) 402-1476, Fax: (512) 402-1476, E-Mail: info@revenantrecords.com, Web Site: www.revenantrecords.com
Pres.: . . . . . Dean Blackwood
Label Mgr.: Laurie C. Blackwood
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Revere Records (Div. of Revere/Lifedance, Inc.)**
3479 NW Yeon Ave., Portland, OR 97210, (503) 228-5113, Fax: (503) 228-6393, E-Mail: consensu@aracnet.com
Pres./CFO: . . . . . Eleanor Ross
CEO: . . . . . Lewis Ross
A&R: . . . . . Dan Gassoway
*Labels: (Distributed)* Duende, MSP, Magic Music, Phileo, Revere, Weinstein/Strickland
*US Reps.:* Lifedance Distribution

**Revilla Records USA**
108 W. Eighth St., Los Angeles, CA 90014, (213) 489-7494, Fax: (213) 622-7291, E-Mail: discoselpapi@netzero.net, Web Site: www.discoselpapiusa.com
Pres.: . . . . . Robin Revilla

**Revolu, Inc.**
10544 NW 26th St., Ste. E-104, Miami, FL 33172, (305) 599-2011, Fax: (305) 599-1086
Pres.: . . . . . Giora W. Breil
Dir. Finance/Bus. Aff.: . . . . . Raphael de Silva
*US Reps.:* Universal Music & Video Distribution

**Reyvol Records**
7221 Greenyard Dr., Houston, TX 77086, (281) 440-6941, E-Mail: media@reyvolrecords.com, Web Site: www.reyvolrecords.com
Pres.: . . . . Emmanuel Espinosa
Media Dept.: . . . . . Ernesto Soto
Admin.: . . . . . Ania Mendoza

**Rhapsody International Ltd.**
200 Genova Ct., Farmingdale, NY 11735, (516) 454-0287, Fax: (516) 454-0261, E-Mail: rhapsodysing@yahoo.com, Web Site: www.rhapsodysinger.com
Pres.: . . . . . Russell Jackson
*Labels: (Distributed)* Nitrain

**Rhodium Records**
207 E. Ohio St., Ste. 397, Chicago, IL 60611, (312) 274-0185, E-Mail: info@rhodiumrecords.com, Web Site: www.rhodiumrecords.com
CEO: . . . . . Bill Mabry

**Rhymesayers Entertainment**
2411 Hennepin Ave. S., Minneapolis, MN 55405, (612) 977-9870, Fax: (612) 977-9871, E-Mail: info@rhymesayers.com, Web Site: www.rhymesayers.com
Pres.: . . . . Brent "Siddiq" Sayers
*US Reps.:* Navarre Corp.

**Rhythms Productions / Tom Thumb Music**
8869 Venice Blvd., Los Angeles, CA 90034-0485, (310) 836-4678, Fax: (310) 837-1534, E-Mail: tomthumbkids@earthlink.net
Pres.: . . . . . Ruth S. White
VP: . . . . . David O. White
GM: . . . . Marjory W. Gandelman
*Labels: (Owned)* Tom Thumb, Watch Me Grow
*Int'l Reps.:* Cheviot Corp.

**Ride Management**
8723 W. Washington Blvd., Culver City, CA 90232, (310) 558-0555, Fax: (310) 558-0606, E-Mail: alicia@ridemanagement.com, Web Site: www.ridemanagement.com
Partner: . . . . . John Perenchio
Partner: . . . . . John Loken
Mgr.: . . . . . Les Borsai
Mgr.: . . . . . Asif Ahmed
Mgr.: . . . . . S. McIlwaine

**Ridge Runner**
84 York Creek Dr., Driftwood, TX 78619-9732, (512) 847-5631, (512) 847-8605, Fax: (512) 847-8833, E-Mail: albums@ridgerunner.com, Web Site: www.ridgerunner.com
Owner/Mgr.: . . . . . Slim Richey
Owner/Mgr.: . . Francie Jo White
*Labels: (Owned)* Flying High, Grass Mountain, Ridge Runner, Tex Grass

**Right Minded Records**
118 Medford Pl., Franklin, TN 37064, (615) 794-5763, Fax: (615) 591-5694
Pres.: . . . . . Michael Smith
Contact: . . . . . Jan Smith
Contact: . . . . . Scott Smith
Contact: . . . . . J.R. Montes
Mktg.: . . . . . Michael Lummus
Publicity: . . . Big Machine Media
*US Reps.:* Word Distribution

**Righteous Babe Records**
PO Box 95, Ellicott Sta., Buffalo, NY 14205-0095, (716) 852-8020, Fax: (716) 852-2741, E-Mail: info@righteousbabe.com, Web Site: righteousbabe.com
CEO: . . . . . Ani DiFranco
Pres.: . . . . . Scot Fisher
Label Mgr.: . . . . . Mary Bagley
Radio Promo.: . Sean O'Connell
Retail Mktg.: . . . . Susan Tanner
Publicist: Tracy Mann/MG Limited
Promo./Mktg.: . . Anna Kapechuk
*US Reps.:* Goldenrod Music, Inc., KOCH Entertainment Distribution

**Rik Tinory Productions**
PO Box 311, Cohasset, MA 02025, (781) 383-9494, Fax: (781) 383-9494, E-Mail: riktinory@aol.com, Web Site: www.riktinory.com
A&R: . . . . . Rik Tinory
A&R: . . . . . Claire Babcock
*Labels: (Owned)* Sequel

**Riot Records**
55 Santa Clara Ave., Ste. 125, Oakland, CA 94610, (510) 763-7600, Fax: (510) 763-7894, Web Site: www.riotmedia.com
Pres.: . . . . . Joel S. Turtle
VP/Sales: . . . . Angelo Gagliardi
VP A&R: . . . . . Greg Kihn
GM: . . . . . Skyler Turtle

**Rip Tide Records LLC**
PO Box 1455, Puuene, Maui, HI 96784, (808) 870-5171, Fax: (808) 572-6052, E-Mail: karay@riptiderecords.net, Web Site: www.riptiderecords.net
Mgr.: . . . . . Karey Anne K. Oura
Mgr.: . . . . . Shane Dudoit

**Ripete Records, Inc.**
2150 Elliott H.W., Bishopville, SC 29010, (803) 428-3358, Fax: (803) 428-6434, E-Mail: ripete@mindspring.com, Web Site: www.ripete.com
CEO: . . . . . Peter N. Smolen
Pres.: . . . . . Marion E. Carter
CFO: . . . . . Karen F. Carter
Promo./Publicity: . . Mandy Catoe
A&R: . . . . . Marion Carter
*Labels: (Owned)* Carlen, Gold Coast, Gold Nuggets, Orion, Pelican Bay, Retroactive, Rockin Robin, *(Distributed)* EEE Ltd.
*US Reps.:* Rock Bottom, Inc., Select-O-Hits, Inc.

**Rising Son Records (Div. of Rising Son International)**
10741 US Hwy. One, Sebastian, FL 32958, (772) 589-5338, Fax: (772) 589-5448, E-Mail: annie@risingson.com, Web Site: www.risingson.com
Pres.: . . . . . Arlo Guthrie
VP: . . . . . Cathy Guthrie
VP: . . . . . Annie Guthrie
*Labels: (Owned)* Rising Son Int'l

**Rival World Entertainment (Div. of Campana Management Corp.)**
5131 Oak Hills Blvd., Lorain, OH 44053, (440) 282-8134, Fax: (440) 960-2918, E-Mail: wcgeneral@yahoo.com, Web Site: www.campanamanage.com
CEO: . . . . . Scotti C. Campana
Asst.: . . . . . Gary Jackson
A&R Mgr.: . Patsie Campana, Jr.
*Labels: (Owned)* Rival

**River Music, Inc.**
PO Box 156, Sedgwick, ME 04676, (207) 359-8432, (800) 559-2208, Fax: (207) 359-8453, E-Mail: info@rivermusic.com, Web Site: www.rivermusic.com
Pres./A&R: . . . . Paul D. Sullivan
VP: . . . . . Jillson Knowles

**Riverlark Music**
PO Box 40081, Memphis, TN 38174, (800) 366-5275, (901) 725-6976, E-Mail: riverlark@riverlark.com, Web Site: www.riverlark.com
Owner: . . . Larkin Bryant Cohen

**Road Records**
429 S. Lewis Rd., Royersford, PA 19468, (610) 948-6493, Fax: (610) 792-2618, E-Mail: jimfemino@msn.com, Web Site: www.jimfemino.com
VP Mktg.: . . . . . Art Femino

**Roadrunner Records**
902 Broadway, 8th Fl., New York, NY 10010, (212) 274-7500, Fax: (212) 505-7469, E-Mail: roadrunner@roadrunnerrecords.com, Web Site: www.roadrunnerrecords.com
Chrmn.: . . . . . Cees Wessels
Pres.: . . . . . Jonas Nachsin
Controller: . . Rebecca Feinstone
EVP: . . . . . Doug Keogh
SVP Promo.: . . . . Dave Loncao
SVP A&R: . . . . . Monte Conner
SVP A&R: . . . . . Ron Burman
VP Promo.: . . . . Mark Abramson
VP Int'l: . . . . . Karen Dillett
VP A&R/Creative: . . . Dave Rath
VP Sales: . . . . . Michael Canter
Head Media/Artist Rel.: . . . . . Jamie Roberts
Sr. Dir. Alt. Radio/Video Promo.: . . . . . Elias Chios
Sr. Dir. Mktg.: . . . . Bob Johnsen
Sr. Dir. IT: . . . . Sean McGoldrick
Sr. Dir. Bus. Aff.: . . . . Ray Garcia
Sr. Dir. Touring/Artist Devel.: . . . . . Harlan Frey
Sr. Dir. A&R/Film & TV Music: . . . . . Michelle van Arendonk
Dir. Opns.: . . . . . Steven Artz
Dir. Field Mktg.: . . Marc Schapiro
Dir. Prodn.: . . . . Whitney Sutton
Dir. Media/Artist Rel.: . . . . . Dan Forman
Dir. New Media: . . Chirs Misutka
Dir. Creative/A&R Admin.: . . . . . Sarah McKenzie
A&R Dir.: . . . . . Mike Gitter
A&R Dir.: . . . . . David Bason
A&R Dir.: . . . . . Kevin Estrada
Dir. Bus. Aff.: . Joan Bolvin-Kelley
Dir. IT: . . . . . Andrew Carpenter
Pdct. Mgr.: . . . . . Matt Polen
Mktg. Coord.: . . . Benjy Shamah
Creative Prodn. Coord.: . . . . . Chuck Dooher

**Roadside Attraction Records, Inc.**
609 E. Second Ave., New Smyrna Beach, FL 32169, (863) 521-0372, Fax: (386) 478-0247, E-Mail: info@rsarecords.com, Web Site: www.rsarecords.com
Owner: . . . . Andrew Ellingwood
VP: . . . . . Mike Elliott
A&R/Admin.: . . . . . Jamie Plum

**Robbins Entertainment**
159 W. 25th St., Fourth Fl., New York, NY 10001, (212) 675-4321, Fax: (212) 675-4441, E-Mail: info@robbinsent.com, Web Site: www.robbinsent.com
Pres.: . . . . . Cory Robbins
SVP Finance: . . . . . Paul Mislov
VP Promo.: . . . . . Frank Murray
VP A&R/Dance/Promo.: . . . . . John Parker
A&R/Promo. Rep.: . . . . . Stephanie Karten
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Rock City Records (Div. of Rock City News)**
3940 Laurel Canyon Blvd., Ste. 337, Studio City, CA 91064, (818) 769-7111, Fax: (323) 461-6622, E-Mail: webmaster@rockcitynews.com, Web Site: www.rockcitynews.com
A&R: . . . . . Debra Stocker
A&R: . . . . . Lisa Moore

**Rock Dog Records**
PO Box 3687, Hollywood, CA 90078, (800) 339-0567, Web Site: www.rockdogrecords.com
A&R/Prodn. Mgr.: . . Gerry North

**Rock Ridge Music LLC**
1097 General Greene Rd., Washington's Crossing, PA 18977, (215) 493-0996, E-Mail: info@rockridgemusic.com, Web Site: www.rockridgemusic.com
GM: . . . . . Tom Derr
Dir. A&R/New Media: . . . . . Jason Spiewak
Dir. Field Mktg.: . . . . . Ben Miller
*Labels: (Owned)* Rock Ridge
*US Reps.:* Alternative Distribution Alliance (ADA)

**Rocketown Records**
2035 Mallory Ln., Franklin, TN 37067, (615) 503-9994, Fax: (615) 503-9995, E-Mail: info@rocketownrecords.com, Web Site: www.rocketownrecords.com
Pres.: . . . . . Don Donahue
Media Rel. Dir.: . . . . April Hefner
Radio Promo.: . . . Derrick Jones
A&R: . . . . . Hannah Westfeld
A&R: . . . . . Jeff Androtti
*US Reps.:* Provident Music Group
*Int'l Reps.:* Fierce! Distribution (United Kingdom)

**Rocky Road Records**
1234 Laurel Ln., Ste. 1, Lafayette, CA 94549, (925) 952-4585, Fax: (925) 952-4587, E-Mail: rockyroadr@aol.com
Pres.: . . . . . Tom Wiggins

**Roesch Records, Inc.**
PO Box 1002, Darien, CT 06820-1002, (203) 838-5023, Fax: (203) 838-0337, E-Mail: info@roeschrecords.com, Web Site: www.roeschrecords.com
Owner: . . . . . Joe Roesch
VP: . . . . . Sable Roesch

**Ron "Mister Wonderful's" Music**
1730 Kennedy Rd., Louisville, KY 40216, (502) 774-1066, E-Mail: rnld5ronald@aol.com
Pres.: . . . . . Ronald C. Lewis
VP: . . . . . Erma Bush
VP: . . . . . Jerry Green

**Rondo Records**
PO Box 421317, Houston, TX 77242, (713) 839-8550, Fax: (832) 615-3025, E-Mail: info@rondorecords.com, Web Site: www.rondorecords.com
Owner: . . . . . Darren Tidwell

**Rooster Blues Records (Div. of Bottled MaJic Music)**
121 W. 27th St., Ste. 1004, New York, NY 10001, (212) 645-3627, Fax: (212) 367-8315, E-Mail: rjohnson@bottledmajic.com, Web Site: www.roosterblues.com
Owner: . . . . . Robert A. Johnson
A&R: . . . . . Jeff Loh
*Labels: (Distributed)* Okra-Tone, Rooster Blues
*US Reps.:* Redeye Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Roots & Culture Records, Inc.**
PO Box 33432, Charlotte, NC 28233, (704) 391-1047, Fax: (704) 399-5114, E-Mail: africana@bellsouth.net
Pres.: . . . . . George A. Sekyi

**Ropeadope Records**
PO Box 1021, Village Sta., New York, NY 10014, (718) 499-8839, Fax: (360) 838-7988, E-Mail: info@ropeadope.com, Web Site: www.ropeadope.com
Co-Founder: . . . . . Andy Hurwitz
Co-Founder: . . . . . Liz Penta
Co-Founder: . . . . John Medeski
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Roper Records, Inc.**
45-15 21st St., Long Island City, NY 11101, (718) 786-2401, Fax: (718) 786-2402, Web Site: www.roperrecords.com
Pres.: . . . . . Franc Peri

**Roslyn Recordings**
4509 Interlake Ave. N., Ste. 201, Seattle, WA 98103, E-Mail: info@roslynrecordings.com, Web Site: www.roslynrecordings.com
GM: . . . . . Barbara Mitchell

**Rotten Records**
PO Box 56, Upland, CA 91786, (909) 920-4567, Fax: (909) 920-4577, E-Mail: rotten@rottenrecords.com, Web Site: www.rottenrecords.com

Pres.: . . . . . Ron Peterson
Radio/Press Mgr.: . . . . . Ritchie Rodriguez
A&R Dir.: . . . . . Dick Shitelmeyer
*US Reps.:* Ryko Distribution

**Rough Luxury**
1156 Forest Ave., Bronx, NY 10456, (718) 617-4783, Fax: (718) 617-4832, E-Mail: roughlux@aol.com
A&R: . . . . . C. McRae
*Labels: (Owned)* Berlin

**Roughrider Entertainment, Inc.**
PO Box 56742, Sherman Oaks, CA 91413, (818) 990-8000, Fax: (818) 348-4270
MD: . . . . . John McCullough

**Round River Records**
301 Jacob St., Seekonk, MA 02771, (508) 336-9703, (800) 682-9522, Fax: (508) 336-2254, E-Mail: debbie@billharley.com, Web Site: www.billharley.com
Pres.: . . . . . Deborah Block
VP: . . . . . Bill Harley
Office Mgr.: . . . . . Michele Eaton
*US Reps.:* NewSound Distribution, Rounder Kids

**Rounder Records Group**
1 Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, (617) 354-4840, E-Mail: info@rounder.com, Web Site: www.rounder.com
Owner:. . . Marian Leighton Levy
Owner: . . . . . Bill Nowlin
Owner: . . . . . Ken Irwin
Pres./CEO: . . . . . John Virant
CFO: . . . . . Jeff Grady
SVP Nat'l Promo.: . . . Brad Paul
SVP A&R:. . . . . Scott Billington
VP A&R: . . . . . Troy Hansbrough
VP Promo.: . . . . . Paul Langton
VP Sales/Mktg.: . . . Sheri Sands
GM: . . . . . Paul Foley
Dir. Intl' Sales: . . . John Berchard
Dir. Promo.:. . . . Mike Severson
Prodn.: . . . . . Steve Netsky
*Labels: (Owned)* Bullseye Blues, EasyDisc, Flying Fish, Heartbeat, Henry Street, Philo, Rounder, Up Start, Varrick, Zoe, *(Distributed)* Ashe, Bohemia Beat, Daring, Marsalis Music, Temple, Tone-Cool, Traditional Crossroads, Vestapol
*US Reps.:* Austin Record Distributors
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan), Top2 Music PTE Ltd. (Singapore)

**Row Records**
1227 16th Ave. S., Nashville, TN 37212, (615) 292-2435, Fax: (615) 298-9701, E-Mail: info@destinyrow.com, Web Site: www.destinyrow.com
Radio Promo.: . . . Jane Roberts
A&R: . . . . . Neil Walker
*US Reps.:* Select-O-Hits, Inc.

**Rowena Records**
195 S. 26th St., San Jose, CA 95116, (408) 286-9840, Fax: (408) 286-9845, E-Mail: jeannine@onealprod.com
A&R:. Gradie & Jeannine O'Neal

**RowPro Records**
1024 17th Ave. S., Nashville, TN 37212, (615) 320-8777, Fax: (615) 321-2194, Web Site: www.rowpro.com
Pres.: . . . . . Terry Brown
VP A&R: . . . . . Ronald Cotton
VP Prodn.: . . . . . Phil Lister
VP Info. Systems: . . Frank Leake
Exec. Asst.: . . Amanda Damstra

**Ruff Ryders Entertainment**
312 W. 53rd. St., New York, NY 10019, (914) 375-8090, Fax: (212) 445-0997, Web Site: www.ruffryders.com
Co-CEO: . . . . . Chivon Dean
Co-CEO: . Joaquin "Waah" Dean
Co-CEO: . . . . . Darren "D" Dean
*Labels: (Owned)* Ruff Pop
*US Reps.:* EMI Music Marketing (EMM)

**RuffNation Music (Div. of Trimedia Entertainment, Inc.)**
1080 N. Delaware Ave., 8th Fl., Philadelphia, PA 19125, (215) 426-5536, Fax: (215) 426-6099, Web Site: www.trimediaent.com
Chrmn./CEO:. . . Chris Schwartz
Pres.:. . . . . Ernie Cimadamore
*Labels: (Owned)* RuffLife
*US Reps.:* Sony BMG Music Entertainment Sales Group
*Int'l Reps.:* Sony BMG Music Entertainment Sales Group

**Rural Rhythm Records**
6012 N. Agnes Ave., Temple City, CA 91780, (626) 286-8742, (800) 776-8742, Fax: (626) 286-9188, E-Mail: info@ruralrhythm.com, Web Site: www.ruralrhythm.com
Pres.:. . . . . Sam Passamano, Jr.
GM: . . . . . Jennifer Passamano
*US Reps.:* Ryko Distribution

**Rust Records**
1305 W. 80th St., Ste. 2A, #7, Cleveland, OH 44102, (216) 631-2970, Fax: (216) 631-2975, E-Mail: ken@rustrecordsinc.com, Web Site: www.rustrecords.com
Pres.: . . . . . Ken Cooper
Dir. Publicity/Media Rel.: . . . . . James Sliman
Mktg. Dir.:. . . . . Pam Campolietti
*US Reps.:* Fontana Distribution

**Rustic Records**
6337 Murray Ln., Brentwood, TN 37027, (615) 371-0646, (800) 225-6993, Fax: (615) 370-0353, E-Mail: rusticrecordsinc@aol.com, Web Site: www.rusticrecordsinc.com
Pres.:. . . . . Jack Schneider
EVP:. . . . . Nell K. Schneider
A&R/Career Devel. Head: . . . . . Anita Cox
Office Asst.:. . . . . Amanda Mark

**Ryko Label Group**
30 Irving Place, 3rd Fl., New York, NY 10003, (212) 287-6100, Fax: (212) 287-6169, E-Mail: anjula.duggal@rykodisc.com, Web Site: www.rykodisc.com
Pres.: . . . . . William Hein
SVP/GM Sales/Mktg.: . . . . . Neil Levine
Contact:. . . . . Anjula Duggal

**Branches:**
Rykodisc, Oddfellows Hall, Three Broadway, Beverly, MA, 01915, (978) 921-4699, E-Mail: info@rykodisc.com, Web Site: www.rykodisc.com.
*Labels: (Owned)* Candescence, Emperor Norton, Gramavision, Hannibal, Restless, RykoLatino, Tradition, *(Distributed)* Slow River, The World Series
*Int'l Reps.:* Pinnacle Records (United Kingdom)

## S

**SCI Fidelity Records (Div. of Madison House, Inc.)**
4760 Walnut St., Ste. 106, Boulder, CO 80301, (303) 544-9900, E-Mail: amanda@scifidelity.com, Web Site: www.scifidelity.com
Pres.: . . . . . Kevin Morris
Radio Promo. Dir.: . Dylan Smith

**S-Curve Records**
150 Fifth Ave., 9th Fl., New York, NY 10011, (212) 786-8150, Fax: (212) 786-8163, E-Mail: sky@s-curverecords.com, Web Site: www.s-curverecords.com
Pres.: . . . . . Steve Greenberg
A&R: . . . . . Sky Spooner

**SGZ Entertainment (Div. of Univision Music Group)**
6187 NW 167th St., Unit H-17, Miami, FL 33015-4340, (305) 556-0505, Fax: (305) 556-0542, Web Site: www.sgzentertainment.com
Co-CEO:. . . . . George Zamora
Co-CEO:. . . . . Sergio George

**SMG Records**
2103 N. Decatur Rd., #124, Decatur, GA 30033, (404) 378-5199, Fax: (404) 378-6251, E-Mail: info@smgrecords.com, Web Site: www.smgrecords.com
Pres.: . . . . . Kelly Hobbs
Producer/A&R: . . Shawn Mullins

**SOAR (Sound of America Records) (Div. of The SOAR Corp.)**
5200 Constitution Ave. NE, Albuquerque, NM 87110, (505) 268-6110, Fax: (505) 268-0237, E-Mail: soarcorporation@qwest.net, Web Site: www.soundofamerica.com
Pres.: . . . . . Tom Bee
Mktg. Dir.:. . . . . Rae Johnson
VP Bus. Aff.: . . . . . Vicki Bee
Office Mgr.: . . Mary Girsch-Bock
Sales Dir.: . . . . . Kathryn Byrnes
Warehouse Mgr.:. . . Gilbert Vela
Royalties: . . . . . Kelly Bee
*Labels: (Owned)* Dakotah, Natural Visions, Red Sea, Warrior
*US Reps.:* Allegro Corp., Drumbeat Indian Arts, Inc.

**SOW Records / Sounds of Washington Records (Div. of Les Entertainment)**
1007 Marcy Ave., Ste. 202, Oxon Hill, MD 20745, (301) 567-2414, Fax: (301) 567-1997, E-Mail: sowrecords@verizon.net, Web Site: www.sowrecords.net
Pres./CEO:. Leon E. Stewart, Sr.
VP Opns. West Coast: . . . . . Stanley Winslow
GM:. . . . . Sy O. Smith
A&R:. . . . . Rodney Russell
A&R:. . . . . Gene Barnes

**Branches:**
SOW Records/Total Scope Entertainment Marketing & Promotion, 8331 Cedros Ave., Panorama City, CA, 91402, (818) 894-4541, E-Mail: konnec@msn.com, Web Site: www.sowrecords.net, VP-West Coast Opns.: Stanley Winslow.
*Labels: (Owned)* Les/Wes, Little City, SOW

**SRC (Street Records Corp.)**
1755 Broadway, 6th Fl., New York, NY 10019, (212) 331-2624, Fax: (212) 331-2620, Web Site: www.srcrecords.net
Founder:. . . . . Steve Rifkind
Pres.: . . . . . Gaby Acevedo
EVP:. . . . . Kirk Harding
A&R: . . . . . Jason K.
Radio Promo: . . . Marcus Ferrer
Radio Promo.: . . . Clevon Shuler
*US Reps.:* Universal Music & Video Distribution

**STR Digital Records**
6363 St. Charles Ave., Box 82, New Orleans, LA 70118, (504) 865-2773, Fax: (504) 865-2075, E-Mail: hinderlie@strdigital.com, Web Site: www.strdigital.com
Pres.: . . . . . Sanford Hinderlie
VP:. . . . . Reid Wick

**Sabteca Music Co.**
712 Longridge Rd., Oakland, CA 94610, (510) 465-2805, Fax: (510) 832-0464, E-Mail: vitaminsun@aol.com
Pres.: . . . . . Bernard D. Herring
Mktg.: . . . . . Duane Herring
A&R:. . . . . Sean Herring
Sec.: . . . . . Lois Johnson
A&R: . . . . . Duane Herring, Jr.
*Labels: (Owned)* Andre Romare

**Saddle Creek**
PO Box 8554, Omaha, NE 68108-8554, (402) 558-8208, Fax: (586) 279-4719, E-Mail: info@saddle-creek.com, Web Site: www.saddle-creek.com
Pres.:. . . . . Robb Nansel
Label Mgr.:. . . . . Jason Kulbel
Int'l Mgr.: . . . . Christina Harding
Online/Dist. Mgr.:. . . Jeff Tafolla
Graphics Mgr.: . . . . Jadon Ulrich
Acct. Mgr.: . . . . . Mike Brown
*Labels: (Distributed)* Team Love

**Safe House / Cavestomp! Records**
PO Box 214, Poultney, VT 05764, (802) 287-2000, Fax: (802) 287-2020, E-Mail: safehouse3@aol.com, info@safehouserecords.com, Web Site: www.safehouserecords.com
Pres.:. . . . . James Reynolds
GM: . . . . . Lorriane Traverson
*Labels: (Owned)* Cavestomp!

**Sage Arts**
14311 Stehr Rd., Arlington, WA 98223, (360) 691-5203, (800) 724-3462, Fax: (360) 691-2744, E-Mail: sagearts@sagearts.com, Web Site: www.sagearts.com
Mktg./Promo.:. . . . Jeff Ramsey

**Sahara Records & Filmworks Entertainment Co. (Div. of The Edward De Miles Co.)**
28 E. Jackson Bldg., 10th Fl., #S627, Chicago, IL 60604-2263, (773) 509-6381, Fax: (312) 922-6964, E-Mail: edmsahara@yahoo.com, Web Site: www.edmsahara.com
Pres./CEO: . . . Edward De Miles
VP/Mktg.:. . . Dwayne Woolridge
A&R Dir.:. . . . . Greg Payne
*Labels: (Owned)* Sahara Dance Tracks, Sahara Jazz

**Roy Sakuma Productions, Inc.**
3555 Harding Ave., Ste. 1, Honolulu, HI 96816, (808) 732-3739, Fax: (808) 486-0013, E-Mail: ukelele@roysakuma.net, Web Site: www.roysakuma.net
Contact:. . . . . Roy Sakuma

**SalSoul Records**
16 E. 40th St., New York, NY 10016, (212) 951-3029, Fax: (212) 951-2332, E-Mail: glarusso@gtent.com
Int'l A&R:. . . . . Glen LaRusso
*Labels: (Owned)* Bethlehem Jazz, Double J
*US Reps.:* KOCH Entertainment Distribution

**San Juan Music Group Ltd.**
499 Ernston Rd., Parlin, NJ 08859, (732) 727-7200, Fax: (732) 727-7240, E-Mail: michael@sanjuanmusic.com, Web Site: www.sanjuanmusic.com
Pres.: . . . . . Michael Chernow

**Sanctuary Records Group (Div. of Sanctuary Group PLC)**
5226 Greens Dairy Rd., Raleigh, NC 27616-4612, (919) 875-3500, Fax: (919) 875-3550, E-Mail: info@sanctuaryrecordsgroup.com, Web Site: www.sanctuaryrecordsgroup.com
CEO Sanctuary Records Grp. N. America: . . . . . Tom Lipsky
SVP A&R:. . . . . John Kalodner
VP Opns./Planning: . . . . . Michael Greenspan
VP Mktg./A&R:. . . Cory Brennan
VP Mktg.: . . . Madelyn Scarpulla
VP Sales:. . . . . Bob Cahill
Exec. Asst. to VP Mktg.: . . . . . Irene Richter
Sr. Dir. Acct.: . . . . . Karen Long
Dir. FM/TV Licensing: . . . . . Kenny Ochoa
Nat'l Sales Dir.-East Region: . . . . . Brian Pearl
West Region Sales Mgr.: . . . . . Jay Gilbert
Sales Admin. Mgr.: . . . . . Jordan Koronet
Label Mgr.:. . . . . Dan Russo
Label Mgr. (Canada): . . . . . Adam Sewell
Prodn. Mgr.:. . . . . Jack Ball
Finance Mgr.: . . . . . Beverly Volz
Pjct. Com. Mgr.: Erin Delosreyes
Northeast Promo.: . . . . . Bryan Geronimo
South Promo.:. . . Jordan Zucker
Midwest Promo.: . . . . . Stephanie Pensyl
W. Coast Promo.: Mark Chotiner
Asst. to the Pres.:. Bonita Narron

**Branches:**
Sanctuary Records Group, 75 Ninth Ave., New York, NY, 10017, (212) 599-2757, Fax: (212) 599-2747, E-Mail: info@sanctuaryrecordsgroup.com, Web Site: www.sanctuaryrecordsgroup.com, Publicity Dir.: Katy Krassner.
*Labels: (Owned)* CMC Int'l, Castle Music, Inverse, Metal-Is, Sanctuary
*US Reps.:* Navarre Corp.
*Int'l Reps.:* EMI Music Canada (Canada), Pinnacle Records (United Kingdom)

**Santa Fe Music Group (SFMG)**
115 Mateo Cir. N., Santa Fe, NM 87505, (505) 984-0003, Fax: (214) 443-2514, E-Mail: sfmg@firsteditionmusic.com, Web Site: www.firsteditionmusic.com
MD: . . . . . Matt Walters
*Labels: (Owned)* First Edition

**Santa Music Corp.**
Po Box 5045, Glendale, CA 91221, (213) 760-0913, E-Mail: SFStudios@aol.com
Pres./CEO: . . . Enrique Elizondo

**Savoy Label Group (Div. of Columbia Music Entertainment, Inc.)**
429 Santa Monica Blvd., Ste. 330, Santa Monica, CA 90405, (310) 451-0451, Fax: (310) 451-3162, E-Mail: inquiries@savoyjazz.com, Web Site: www.slgmusic.com, www.savoyjazz.com, www.denonclassics.com
Pres.: . . . . . Steve Vining
Sr. Dir. Mktg.: . . . Josh Sherman
Sr. Dir. Mktg.: . . . . . Sheila Volpe
Sales Dir.:. . . . . Dave Wiese
Mktg. Asst.: . . . . Christine Ayres
*Labels: (Owned)* Denon, Denon Classics, 429, Kin Kou, SLG
*US Reps.:* WEA Corp.
*Int'l Reps.:* Music Distrubutors (S) Pte Ltd. (Singapore)

**Savoy Records (Div. of Malaco Records)**
1123 Broadway, Ste. 507, New York, NY 10010, (212) 675-3375, Fax: (212) 675-7703, Web Site: www.malaco.com
CEO: . . . . . Stuart Madison
Exec. Dir./A&R: . . . . . Rev. Milton Biggham

**Saw Recordings**
928 Broadway #904, New York, NY 10010, (212) 358-0425, Fax: (212) 505-8041, E-Mail: info@sawrecordings.com, Web Site: www.sawrecordings.com
Pres.: . . . . . Satoshi Tomiie
VP:. . . . . Judy Weinstein
Label Mgr.:. . . . Hector Romero
*Labels: (Owned)* Saw
*US Reps.:* Studio Distribution

**Scarab Records**
7660 Beverly Blvd., Ste. 471, Los Angeles, CA 90036, (323) 954-9909, Fax: (323) 954-9909, E-Mail: info@scarabrecords.com, Web Site: www.scarabrecords.com
Pres./CEO: . . . . Kevin M. Ahern
VP/COO: . . . . Jason N. Beatty

**Scarlet Moon Music / Scarlet Moon Records**
PO Box 320, Pegram, TN 37143, (615) 952-3999, (800) 931-9285, Fax: (615) 952-3151, E-Mail: scarletmoon320@aol.com, Web Site: www.pauloverstreet.com
Pres.:. . . . . Paul Overstreet
Pdct. Coord.: Summer Overstreet
Song Plugger:. . . . . Melissa Kij
Financial Admin.:. . . Andi Miller-Smith
*Labels: (Owned)* Scarlet Moon Records

**Jan Scobey's Hot Jazz**
10755 Bachelor Valley Rd., Witter Springs, CA 95493, (800) 872-6239, Fax: (707) 275-2777, E-Mail: janscobey.jazz@yahoo.com
Pres./Owner:. . . . . Jan Scobey
Mktg.:. . . . . Eugene Paleno
*Labels: (Owned)* Ragtime

**Scorpio Music, Inc.**
2500 E. State St., Trenton, NJ 08619, (609) 890-6000, Fax: (609) 890-0247, E-Mail: scorpiomus@aol.com
Pres.:. . . . . John T. Gervasoni
Mgr./Buyer (Music): . . . . . Steven S. Parelman

**Sea Breeze Record Co.**
PO Box 1910, Pismo Beach, CA 93448-1910, (805) 489-2055, Web Site: www.seabreezejazz.com
Owner: . . . . . Danny Beher
*Labels: (Owned)* Sea Breeze Vista

**Sea Level Records**
1716 W. Sunset Blvd., Los Angeles, CA 90026, (213) 989-0146, Fax: (213) 989-0149, E-Mail: sealevelrecords@aol.com, Web Site: www.sealevelrecords.com
Owner:. . . . . Todd Clifford

**Sea-West Records**
PO Box 2063, Pahoa, HI 96778, (808) 965-8841, Fax: (808) 965-8853, E-Mail: info@seaweststudios.com, Web Site: www.seaweststudios.com
GM: . . . . . Donna-Alexa Keefer

**Seafair-Bolo Records**
PO Box 632, Snohomish, WA 98291-0632, (206) 353-7038, E-Mail: jwiverson@aol.com
Partner:. . . . . David B. Corning
Partner:. . . James Hanna Ogilvy
Partner: . . . . . John W. Iverson
*US Reps.:* City Hall Records

**Secretly Canadian**
1499 W. Second St., Bloomington, IN 47403, (812) 335-1572, Fax: (812) 323-8494, E-Mail: info@secretlycanadian.com, Web Site: www.secretlycanadian.com, www.scdistribution.com
Co-Pres.:. . . . . Ben Swanson
Co-Pres.:. . . . . Chris Swanson
*Labels: (Owned)* Bluesanct, Jagjaguwar
*US Reps.:* Alternative Distribution Alliance (ADA)
*Int'l Reps.:* Hitch-Hyke Music (Greece)

**Section Eight Music Group/ Libertad Records (Div. of Pan-American International Entertainment, LLC)**
129 Fayette St., Ste. 200, Conshohocken, PA 19428, (610) 645-5245, Fax: (610) 645-6039, E-Mail: info@libertadrecords.com, Web Site: www.libertadrecords.com
Co-Founder/CEO: . . . . . John Robertson
Co-Founder/Pres.: . . . . . Aaron Levinson
*Labels: (Owned)* Libertad Records, OCF Records

**Segue Records**
15 Kemble Ave., Cold Spring, NY 10516, (845) 265-2944, Fax: (914) 764-0138, E-Mail: steven@seguerecords.com, Web Site: www.seguerecords.com
Co-Pres.: . . . . Vaneese Thomas
Co-Pres.: . . . . Wayne Warnecke
Label Mgr.: . . . . . Steven Goff
*US Reps.:* Sumthing Distribution

**Select Records**
1099 Wall St. W., Ste. 390, Lyndhurst, NJ 07071, (212) 691-1200, Fax: (201) 438-1777, E-Mail: selectrec@aol.com
Pres.: . . . . . Fred Munao
A&R/Radio: . . . Rodney Rosario
*Labels: (Owned)* Active, Select Street

**Self-Starter Foundation**
PO Box 1562, New York, NY 10276, E-Mail: ssf@selfstarterfoundation.com, Web Site: www.selfstarterfoundation.com
Co-Founder: . . . Chris Newmyer
Co-Founder: . . . . . Jon Manders
*US Reps.:* Carrot Top Records / CTD Ltd., Choke, Inc., Darla, Lumberjack Mordam Music Group, Redeye Distribution, Revolver USA Distribution, Surefire Distribution
*Int'l Reps.:* X-Mist Records (Germany)

**Sello Gold Latino (Div. of Latin Music Entertainment, Inc.)**
9811 Owensmouth Ave., Ste. 3, Chatsworth, CA 91311-3800, (818) 508-0337, Fax: (818) 882-5793, E-Mail: sellogold@lmeonline.com, Web Site: www.lmeonline.com
Exec. Dir.: . . . . . Nissim J. Baly
*Labels: (Owned)* Sello Gold Latino

**Selva, Inc.**
4836 Queen Victoria Rd., Woodland Hills, CA 91364, (818) 704-8613, Fax: (818) 703-1251, E-Mail: selvasound@earthlink.net, Web Site: www.strunzandfarah.com
CEO: . . . . . Jorge Strunz
CFO:. . . . . Ardeshir Farah
GM:. . . . . Kathlyn Powell
Promo.: . . . . . Kris Shinn
*US Reps.:* City Hall Records, New Leaf Distribution
*Int'l Reps.:* Festival Mushroom Records (Australia)

**Semaphone (Div. of WW Associates, Inc.)**
17171 Bothell Way NE, Box 222, Lake Forest Park, WA 98155-4341, (206) 362-9654, E-Mail: info@semaphone.com, Web Site: www.semaphone.com, www.waltwagner.com
Pres.:. . . . . Walt Wagner

**Sequoia Records, Inc.**
1106 Second St., Ste. 119, Encinitas, CA 92024, (541) 488-7880, (800) 778-8777, Fax: (541) 488-7870, Web Site: www.sequoiarecords.com
Owner/Controller: David Gordon
Owner/Promo./Art Dir.: . . . . . Steve Gordon
Opns. Dir./Nat'l Distr.: . . . . . Merrill Ward
Int'l Distr./Licensing: . . . . . Lita-Luise Chappell
*US Reps.:* Allegro Corp., Music Design, Inc., New Leaf Distribution
*Int'l Reps.:* BSC Music GmbH (Germany)

**Serca Music**
2020 W. Houston Ave., McAllen, TX 78501, (956) 631-9884, Fax: (956) 631-9878, E-Mail: serbmi@aol.com, Web Site: www.serca.com.mx
Owner/Pres.: Servando A. Cano
Contact:. . . . . Marco A. Perez

**Serenity Records**
PO Box 168, Maria Stein, OH 45860, (419) 925-1215, Fax: (419) 925-1216, Web Site: www.serenitymusic.com
Owner: . . . . . James Moeller

**Serjical Strike Records**
14717 Terryknoll Dr., Whittier, CA 90604, (562) 944-3774, Fax: (562) 944-3774, E-Mail: george@serjicalstrike.com, Web Site: www.serjicalstrike.com
Pres./CEO:. . . . . Serj Tankian
Admin. Mgr./A&R: . . . . . George Tonikian
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Set-Fire Records**
PO Box 759, Springfield, LA 70462-0759, (225) 294-6445
A&R/Sales Dir.:. Todd Abernathy

**75Ark**
1161 Chess Dr., Ste. D, Foster City, CA 94404, (650) 356-0396, Fax: (650) 356-0397, E-Mail: arkmusic@sbcglobal.net, Web Site: www.75arkmusic.com
Dir. Sales/Mktg.: . . . . . Chuck Callaghan
A&R: . . . . . David Schulhof

**Sh-K-Boom Records, Inc.**
630 Ninth Ave., #407, New York, NY 10036, (212) 581-6100, Fax: (212) 581-0610, E-Mail: info@sh-k-boom.com, Web Site: www.sh-k-boom.com
Pres.:. . . . . Kurt Deutsch
VP Opns./Creative Aff.: . . . . . Noah Cornman
VP Bus. Aff.: . . . . Steve Norman

**Shadow Play Records & Video (Div. of Educational Graphics Press, Inc.)**
PO Box 180476, Austin, TX 78718, (512) 349-9962, Fax: (512) 345-9515, E-Mail: pete@hellojoe.com, Web Site: www.hellojoe.com
Pres.:. . . . . Peter J. Markham

**Shadow Records (Div. of Knitting Factory Entertainment)**
81 Franklin St., Third Floor, New York, NY 10013, (212) 727-1360, Fax: (212) 366-5979, E-Mail: contact@instinct-online.com, Web Site: shadowrecords.com
Pres.:. . . . . Jared Hoffman
GM: . . . . . Peter Wright
Promo.:. . . . . Shawn Francis
Mktg./Export: . . Collin Raymond
*US Reps.:* Ryko Distribution

**ShadowLight Records / ShadowLight Music**
609 Howard Ave., Ste. 107, Montebello, CA 90640, (323) 721-4850
Pres.:. . . . . Ron Hart

**Shadoworld Records**
1362 Meadowbrook Ave., Ste. 1.2, Los Angeles, CA 90019, (310) 860-5112, Fax: (310) 860-5100, E-Mail: info@shadoworldforever.com, Web Site: www.shadoworldforever.com
Pres./CEO:. . . Julian T. Edwards

**Shady Records**
151 Lafayette St., New York, NY 10013, (212) 324-2410, Fax: (212) 324-2415, Web Site: www.shadyrecords.com
Pres./CEO:. . . Marshall Mathers
VP:. . . . . Paul Rosenberg
VP Promo.:. . . . Nelson Taboda
VP A&R: . . . . . Mark Labelle
A&R Dir.:. . . . . Riggs Morales
*US Reps.:* Universal Music & Video Distribution

**Shanachie Entertainment Corp.**
37 E. Clinton St., Newton, NJ 07860, (973) 579-7763, Fax: (973) 579-7083, Web Site: www.shanachie.com
Pres.:. . . . . Richard Nevins
EVP Devel.:. . . . . Bill Cason
VP Sales/Mktg.: Rick Rosenberg
VP Publicity:. . . . . Monifa Brown
GM A&R:. . . . . Randall Grass
*Labels: (Owned)* Shanachie, Yazoo
*US Reps.:* The Orchard
*Int'l Reps.:* KOCH Entertainment (Canada), Top2 Music PTE Ltd. (Singapore)

**Shang Records**
222 NE 27th St., Miami, FL 33137, (305) 571-9797, Fax: (305) 571-8086, E-Mail: info@shangrecords.com, Web Site: www.shangrecords.com

**Shangai Music, Inc.**
6355 NW 36th St., 505D, Televisa Bldg., Virginia Gardens, FL 33166, (305) 526-0090, Fax: (305) 526-0091, E-Mail: timvales@hotmail.com, Web Site: www.shangaimusic.com
Pres.:. . . . . Valentin Valdes
VP:. . . . . Angie Danino
*US Reps.:* Reyes Records, Inc.

**Shangri-La Records**
1916 Madison Ave., Memphis, TN 38104, (901) 274-1916, Fax: (901) 274-1916, E-Mail: tuneage@shangri.com, Web Site: www.shangri.com
Owner/A&R:. . . . . Jared McStay
*Labels: (Owned)* Resort Theory, Sugar Ditch, Tri-Lateral Gang Theory

**Sharp Nine Records, Inc.**
561 Hillcrest Ave., Westfield, NJ 07090, (908) 789-7660, Fax: (908) 654-1863, E-Mail: sharp9@comcast.net, Web Site: www.sharpnine.com
Pres.:. . . . . Marc R. Edelman

**Sheffield Lab Recordings**
911 Bryant Pl., Ojai, CA 93023, (805) 640-2900, Fax: (805) 640-2901, E-Mail: info@sheffieldlab.com, Web Site: www.sheffieldlab.com
Pres.:. . . . . Douglas Sax
*Labels: (Owned)* Inner Circle

**Shell Point Records (Div. of Stage One Entertainment)**
1043 Seabreeze Ave., Jacksonville Beach, FL 32250, (615) 260-7299, (386) 761-4959, Fax: (386) 767-7973, E-Mail: randy@stageoneentertainment.com, Web Site: www.stageoneentertainment.com
Pres.:. . . . . Randy Harrell

**Shifty Records**
PO Box 13056, Akron, OH 44334, E-Mail: sneak@shiftyrecords.com, Web Site: www.shiftyrecords.com

**Shocklee Entertainment**
244 Fifth Ave., 2nd Fl., Ste. A260, New York, NY 10001, (212) 909-2707, Fax: (212) 909-2707, E-Mail: info@shocklee.com, Web Site: www.shocklee.com
Contact:. . . . . Hank Shocklee
Contact:. . . . . Jo-Ann Nina

**Shout! Factory**
2042-A Armacost Ave., Los Angeles, CA 90025-6113, (310) 979-5880, Fax: (310) 979-5899, E-Mail: info@shoutfactory.com, Web Site: www.shoutfactory.com
CEO:. . . . . Richard Foos
COO: . . . . . Bob Emmer
Pres.:. . . . . Garson Foos
VP A&R:. . . . . Shawn Amos
VP Sales:. . . . . John Rotella
VP Bus. Aff.: . . . David McIntosh
VP Finance:. . . . . Adam Ainley
Dir. Prodn.:. . . . . Traci Swartz
Dir. Mktg.:. . . . . Melissa Boag
*Labels: (Owned)* Center, Dawn, Historical, Melodeon, Regal, Retropolis

**Show Dog Nashville / Big Machine Records**
1219 16th Ave. S., Nashville, TN 37212, (615) 324-7777, Fax: (615) 324-7900, E-Mail: info@showdognashville.com, Web Site: www.showdognashville.com
Pres.-Show Dog Nashville: . . . . . Toby Keith
Pres.-Big Machine: . . . . . Scott Borchetta
GM: . . . . . George Nunes
VP Promo.:. . . . Denise Roberts
Nat'l Promo./New Media Mgr.: . . . . . John Zarling
Sales Mgr.: . . . . . Johnny Rose
Creative Servs. Mgr.: . . . . . Sandi Borchetta
Opns. Admin.: . . . Andrew Kautz
*Labels: (Owned)* Big Machine, Show Dog Nashville
*US Reps.:* Universal Music & Video Distribution

**Shrapnel Records**
1530 Center Rd., Novato, CA 94947, (415) 898-5046, (800) 937-8943, Web Site: www.shrapnelrecords.com

**Shu-Bel Music**
PO Box 3336, Durham, NC 27702, (919) 683-1161, Fax: (919) 384-9491, E-Mail: shubellic@aol.com, Web Site: www.shirleycaesar.com
Contact: . . . . . Shirley Caesar
VP: . . . . . Carolyn Sanders

**Side One Dummy Records**
PO Box 2350, Los Angeles, CA 90078, E-Mail: dummy@sideonedummy.com, Web Site: www.sideonedummy.com
Contact:. . . . . Joe Sib
Contact:. . . . . Bill Armstrong

**Sierra Records, Books & Home Video**
PO Box 5853, Pasadena, CA 91117, (626) 355-0181, Fax: (800) 886-6605, E-Mail: mail@sierra-records.com, Web Site: www.sierra-records.com
Pres.: . . . . . John M. Delgatto
*Labels: (Owned)* Entree, Sierra
*US Reps.:* Ryko Distribution
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan)

**The Sierralta Group**
420 Lincoln Rd., Ste. 450, Miami Beach, FL 33139, (305) 535-6585, (305) 532-5550, Fax: (305) 532-5550, E-Mail: miguel@sierralta.com, ruben@sierralta.com, Web Site: www.sierralta.com, www.rubirosaonline.com, www.emusiclatino.com
Pres.:. . . . . Miguel Sierralta, Jr.
Opns.: . . . . . Marlenede Abreu
Mktg./Artistic Dir.: . Ruben Ferrer
*Labels: (Owned)* Emusiclatino.com

**Signature Sound Recordings**
PO Box 106, Whately, MA 01093, (800) 694-5354, (413) 665-4036, Fax: (509) 691-0457, E-Mail: info@signaturesounds.com, Web Site: www.signaturesounds.com
Pres.:. . . . . Jim Olsen
*US Reps.:* KOCH Entertainment Distribution

**Silent Majority Recordings (Div. of Jeff Hanson Management & Promotions (JHMP))**
2813 S. Hiawassee Rd., Ste. 307, Orlando, FL 32835, (407) 532-3399, Fax: (407) 532-0509, E-Mail: p.gerry@jhmp.net, Web Site: www.jhmp.net
Pres.: . . . . . Mark Mercado
New Media/Tech.:. . . . Pat Gerry

**Siltown Records**
Jamboree Center, 1 Park Plz., Ste. 600, Irvine, CA 92614, (949) 474-5050, Fax: (949) 367-1078, E-Mail: asp@siltown.com, Web Site: www.siltown.com
Pres./CEO:. . . . . Alban Silva
VP A&R:. . . . . Greg Perry
A&R: . . . . . Herman Feuerstein

**Silver Blue Records**
3940 Laurel Canyon Blvd., Ste. 441, Studio City, CA 91604-3709, (818) 980-9588, Fax: (818) 980-9422, E-Mail: jdiamond20@aol.com, Web Site: www.joeldiamond.com
Pres.:. . . . . Joel Diamond

**Silver Dragon Records**
3452 Palmer Hwy., PMB 308, Texas City, TX 77590, (409) 939-0897, E-Mail: info@silver-dragon-records.com, Web Site: www.silver-dragon-records.com
Contact: . . . . . David Lazarus

**Silver Wave Records**
2475 Broadway, Ste. 300, Boulder, CO 80304, (303) 443-5617, Fax: (303) 443-0877, E-Mail: info@silverwave.com, Web Site: www.silverwave.com
Pres.:. . . . . James Marienthal
CFO:. . . . . Teri Grodnick
Dir.:. . . . . Allen Wollard
Designer:. . . . . Valerie Sanford
Office Mgr.:. . . . Tessalin Green
*US Reps.:* Drumbeat Indian Arts, Inc., Four Winds Trading Co., New Leaf Distribution, Ryko Distribution
*Int'l Reps.:* Festival Distribution, Inc. (Canada)

**SilverStar Entertainment Group, LLC**
816 Congress Ave., Ste. 1510, Austin, TX 78701, (512) 615-2412, Fax: (512) 615-2421, E-Mail: info@texasworldrecords.com, Web Site: www.texasworldrecords.com
Pres.: . . . . . Michael Lawrence
Mgr.:. . . . . Debora Hanson
*Labels: (Owned)* Texas World

**Simitar Entertainment, Inc.**
7038 Balsam Ln. N, Maple Grove, MN 55369, (763) 425-7172, Fax: (763) 425-7198

**Sin City Music, LLC**
1954 Hillhurst Ave., #300, Los Angeles, CA 90027, (323) 935-3823, Fax: (323) 935-3827, E-Mail: shilah@sincitymarketing.com, Web Site: www.sincitymarketing.com
Contact: . . . . . Shilah Morrow
Contact:. . . . . Alan Shapiro
Contact: . . . . . Shawn Catz

**Sin-Drome Records Ltd.**
4658 Worster Ave., Sherman Oaks, CA 91423, (818) 344-8880, Fax: (818) 344-8882, E-Mail: sindrome@pacbell.net, Web Site: sin-drome.com, hyenarecords.com
Pres.:. . . . . Henry Marx
SVP Bus. Aff.: . . . . . Bob Rogue
VP A&R:. . . . . Jack White
Dir. Prodn.: . . Norman T. Russell
*Labels: (Owned)* CGR Productions, Hyena, Music Force Media Group, Skingy Brim
*US Reps.:* Ryko Distribution

*Int'l Reps.:* Music Distrubutors (S) Pte Ltd. (Singapore)

**Sisters' Choice Recordings & Books**
704 Gilman St., Berkeley, CA 94710, (510) 524-5804, Fax: (510) 528-9342, Web Site: www.sisterschoice.com
Owner/Pres.:. . Nancy Schimmel
GM: . . . . . Ruth Pohlman
*Labels: (Owned)* Cassandra, Sisters' Choice

**Six Degrees Records**
PO Box 411347, San Francisco, CA 94141-1347, (415) 626-6334, Fax: (415) 626-6167, E-Mail: info@sixdegreesrecords.com, Web Site: www.sixdegreesrecords.com
CEO: . . . . . Pat Berry
Pres.: . . . . . Bob Duskis
VP A&R: . . . . . Bob Appel
Dir. Publicity: . . . . . Louisa Spier
Nat'l Sales Dir.:. . . Kathy Barobs
*US Reps.:* Bayside Entertainment Distribution (BED)
*Int'l Reps.:* Universal Music & Video Distribution, SF Distribuidora Digital Centroamericana (Costa Rica)

**611 Records**
611 S. Fourth St., Philadelphia, PA 19147, (215) 413-9100, (215) 627-7260, Fax: (215) 625-8308, E-Mail: info@611records.com, Web Site: www.611records.com
MD: . . . . . Nigel Richards
House Buyer/A&R:. . Will Putney
*Labels: (Owned)* 611, 611D+B, Society Hill

**Six-One-Five Records**
PO Box 39, Nolensville, TN 37135, (615) 776-2060, Fax: (615) 776-2181, E-Mail: billwencepro@earthlink.net, Web Site: www.billwencepromotions.com
Owner: . . . . . Bill Wence
*Labels: (Owned)* Skyway

**Skaggs Family Records, Inc.**
329 Rockland Rd., Hendersonville, TN 37075, (615) 264-8877, Fax: (615) 264-8899, E-Mail: info@skaggsfamilyrecords.com, Web Site: www.skaggsfamilyrecords.com
GM: . . . . . Stephen Day
*US Reps.:* Universal Music & Video Distribution

**Skylite Records**
512 Mansion Dr., Brentwood, TN 37207, (615) 373-8300, Fax: (615) 373-1506
Pres.:. . . . . Joel Gentry
*Labels: (Owned)* Christian Faith, Christian Folk, Master, Sing, Skylite Country, Temple

**Slewfoot Records**
PO Box 390, Crane, MO 65633, (417) 723-1155, Fax: (417) 723-1118, E-Mail: jdalew@aol.com, Web Site: www.slewfootrecords.com
Pres.: . . . . . Dale Wiley
VP:. . . . . Scott Schaeffer
CFO: . . . . . Paul Maples

**Slip N Slide Records**
919 Fourth St., Miami Beach, FL 33139, (305) 770-0771, Fax: (305) 535-1535, E-Mail: debbiebennett@slipnsliderecords.com, Web Site: www.slipnsliderecords.com
Pres./CEO: . Ted "Touche" Lucas

**Smackdown! Records (Div. of World Wrestling Federation (WWF))**
1241 E. Main St., Stamford, CT 06902, (203) 352-8600, Fax: (203) 352-8699, Web Site: www.wwe.com
Composer/Dir./Prod.: . . . . . Jim Johnston

**Small Stone Records**
PO Box 02007, Detroit, MI 48202, (248) 219-2613, Fax: (248) 541-6536, E-Mail: sstone@smallstone.com, Web Site: smallstone.com
Pres.: . . . . . Scott Hamilton
Legal Dept.: . . . . David Adamski
*Int'l Reps.:* Bertus Distributie (Netherlands)

**Smarty Pants Audio / Video**
15104 Detroit Ave., Ste. 2, Lakewood, OH 44107, (216) 221-5300, Fax: (216) 221-5348
Pres./CEO: . . . . . S. Tirk
VP Mktg./Sales: . . . . . R.G. Korp
Asst. to Pres.: . . . Nora Babcock
Office Mgr./A&R:. . . Kathy Joyce
Publicity: . . . . . Davis Wyman
*Labels: (Owned)* Kid Stuff Audio, Kiddy Time Audio/Video, Regal Jazz, Regal Music, Regal World Music, S.P.I. Audio, Smart Classics, Smarty Pants, Smarty Time Audio/Video, Toontown, Trinity

**SmashEasy / Tourmaline Media**
894 Mayville Rd., Bethel, ME 04217-4605, (207) 824-3246, E-Mail: tourmaline@smasheasy.com, Web Site: www.smasheasy.com
Pres.: . . . . . Conni St. Pierre
*Labels: (Owned)* SmashEasy, Tourmaline

**Smells Like Records (SLR)**
PO Box 6179, Hoboken, NJ 07030, (201) 798-5088, E-Mail: info@smellslikerecords.com, Web Site: www.smellslikerecords.com
CEO: . . . . . Steve Shelley
*US Reps.:* Revolver USA Distribution
*Int'l Reps.:* Sonic Unyon (Canada)

**Smile Communications**
740 Broadway, New York, NY 10003, (212) 529-2600, Fax: (212) 420-8216
Pres.: . . . . . Steve Plotnicki
Dir. Mktg./Nat'l Sales: . . . . . Vera Sheps

**Smile Records**
11410 Aqua Vista St., Studio City, CA 91604, (818) 769-2189, Fax: (818) 769-2189, E-Mail: tony@smilerec.com, Web Site: www.smilerecords.com
Pres./A&R: . . . . Tony Valenziano

**Smith Music Group LLC**
131 E. Exchange St., Ste. 102, Fort Worth, TX 76106, (817) 378-0900, Fax: (954) 467-0331, E-Mail: rick@smithmusic.com, Web Site: www.smithmusic.com
Promo.:. . . . . Bob Mitchell

**Smithsonian Folkways Recordings**
PO Box 37012, Victor Bldg., Ste. 4100 MRC 953, Washington, DC 20013-7012, (202) 275-1156, (800) 410-9815, Fax: (800) 853-9511, (202) 275-1164, E-Mail: folkways@aol.com, Web Site: www.folkways.si.edu
Curator/Dir.: . . . . Daniel Sheehy
Dir. Mktg./Sales: . . . . . Richard Burgess
Sales/Mktg. Specialist: . . . . . John Smith
*Labels: (Owned)* Cook, Dyer-Bennet, Fast Folk, Folkways, Monitor, Paredon
*US Reps.:* Drumbeat Indian Arts, Inc., Ryko Distribution
*Int'l Reps.:* KOCH Entertainment (Canada), Music & Words BV (Netherlands)

**Smorgasbord Records**
PO Box 5392, Milford, CT 06460, (203) 877-5750, Fax: (203) 877-5950, Web Site: www.smorgasbordrecords.com
A&R: . . . . . Jeff Terranova
*US Reps.:* Caroline Distribution
*Int'l Reps.:* Sonic Rendezvous DCM (Netherlands)

**Snake River Music Agency**
2200 Moose Wilson Rd., Wilson, WY 83014-9611, (307) 733-9641, E-Mail: snakeriveragency@mac.com, Web Site: www.philround.com, www.snakerivermusicagency.com
Owner: . . . . . Phil Round

**So So Def Recordings, Inc.**
1350 Spring St., Ste. 750, Atlanta, GA 30309, (404) 888-9900, Fax: (404) 888-9901, Web Site: www.sosodef.com
CEO: . . . . . Jermaine Dupri
Pres.:. . . . . Diane McDonald
VP A&R: . . . . . Eddie Weathers
Street Promo.: . Kadife Sylvester
Exec. Asst.: . . Joshlyn Hargrove
Special Projects: . . . . . Scott "Scootter" Brown
Office Mgr.: . . . . . Dorma Davis
*US Reps.:* EMI Music Marketing (EMM)

**SoBe Entertainment**
420 Lincoln Rd., Ste. 430, Miami Beach, FL 33139, (305) 695-4460, Fax: (305) 695-4470, E-Mail: info@sobeentertainment.com, Web Site: www.sobeentertainment.com
Chrmn.: . . . . . Mitchell Campbell
CEO: . . . . . Cecile Barker

**Social Capital Entertainment**
1831 Colorado Ave., Ste. 700, Santa Monica, CA 90404, (323) 651-2777, Fax: (323) 658-7366, E-Mail: jptreadstone@earthlink.net
Co-Founder: . . . . . Martin Shore
Co-Founder: . . . . Jonathan Platt
Co-Founder: . . . Jonathan Miller
*Labels: (Owned)* Artist Addiction Soundtracks, Social Capital, Treadstone

**Socyermom Records**
2300 Central SE, Ste. B-111, Albuquerque, NM 87106, E-Mail: info@socyermom.com, Web Site: www.socyermom.com
A&R: . . . . . Leonard Apodaca

**Soleil Productions, Inc.**
1835 E. Allanadle Beach Blvd., Ste. 163, Hallendale, FL 33309, (305) 531-1133, Fax: (305) 531-0014, E-Mail: soleprod@aol.com
Pres.: . . . . . Didi Lima

**Solid Gold Records & Productions**
1615 16th Ave. S., Nashville, TN 37212, (615) 327-1040, Fax: (615) 460-9991
Pres.: . . . . . Bob Yeargin

**Someday Baby, Inc.**
1508 16th Ave. S., Nashville, TN 37212-2906, (615) 385-0022, Fax: (615) 386-9988, E-Mail: matthew@lullabyes.com, Web Site: www.lullabyes.com

**Son D'Music Records / Rising Acts Productions**
321 S. Beverly Dr., Ste. S, Beverly Hills, CA 90212, (310) 556-1661, Fax: (310) 556-2342, E-Mail: sondmusicrecords@aol.com, risingpro@aol.com
Pres.: . . . . . Yaredt E. Leon

**Song Wizard Music**
PO Box 3890, South Pasadena, CA 91031, (626) 441-6024, Fax: (626) 441-0544, E-Mail: davekinnoin@songwizard.com, Web Site: www.songwizard.com
Owner: . . . . . Dave Kinnoin

**Songstarters**
429 S. Lewis Rd., Royersford, PA 19648, (610) 948-6493, (615) 319-4665, Fax: (610) 792-2618, E-Mail: jimfemino@msn.com, Web Site: www.songstarters.net
Pres.:. . . . . Jim Femino

**Sonic Images Records / Earthtone Records**
PO Box 691628, West Hollywood, CA 90069, (323) 650-1000, Fax: (323) 650-1016, E-Mail: sonicimages@sonicimages.com, Web Site: www.sonicimages.com
CEO: . . . . . Christopher Franke
VP: . . . . . Rudy Panke

**Sonic Sorbet Records**
PO Box 40, Arrington, TN 37014, E-Mail: sales@sonicsorbet.com, Web Site: www.sonicsorbet.com
Chief Mgr.: . . . . . Bill Cuomo
Sec.: . . . . . Beeb Birtles
Promo.: . . . . Michael Hartleroad
Promo.: . . . . . Mark Anthony

**Sonic 360 Ltd.**
9461 Charleville #527, Beverly Hills, CA 90212, (310) 273-8236, Fax: (310) 273-8236, E-Mail: zen@sonic360.com, Web Site: www.sonic360.com
A&R Mgr.: . . . . . Zen Grisdale
Press/Promo.: . . Catharine Ross

**Sonido Entertainment Group**
PO Box 2478, Eatonville, FL 32751, (917) 405-3258, E-Mail: sonidoent@aol.com, Web Site: www.sonidoentertainment.com
CEO/Pres.: . . . . . Victor Villegas
*Labels: (Owned)* Hevel

**Sonolux USA**
1320 S. Dixie Hwy., Ste. 760, Coral Gables, FL 33146, (305) 740-0116, Fax: (305) 740-0227, E-Mail: info@sonoluxinc.com, Web Site: www.sonoluxinc.com
Contact: . . . . Esperanza Alarcon

**Sonority Records, Inc.**
7701 Jervis St., Springfield, VA 22151, (703) 354-1557, E-Mail: raydisney@sonorityrecords.com, Web Site: sonorityrecords.com
Pres.:. . . . . Ray Disney

**Sonrise Music Co. (Div. of Creative Sound Corp.)**
5515 Meda Valley Dr., Agoura Hills, CA 91301, (818) 707-8986, Fax: (818) 707-8164, E-Mail: sonrise@csoundcorp.com, Web Site: www.sonrisemusic.com
Pres.:. . . . . Bob Cotterell
*Labels: (Owned)* Creative Sound, Sonrise

**Soozaroo Music**
402 Elder Ave., Northfield, NJ 08225, (609) 641-0570, Fax: (609) 641-9152, E-Mail: soozaroo@earthlink.net, Web Site: www.soozaroo.com
Owner: Susan "Sooz" Goodman Jackson

**Soul City Records / Top Secret Sounds (Div. of Soul City Entertainment)**
4804 Laurel Canyon Blvd., Ste. 806, Valley Village, CA 91607, (818) 980-1441, Fax: (818) 506-1176, E-Mail: soultown@aol.com, Web Site: www.johnnyrivers.com
Pres.: . . . . . Walter Stewart
*US Reps.:* Bayside Entertainment Distribution (BED)

**Sound Feelings Records & Publishing**
18375 Ventura Blvd., Ste. 8000, Tarzana, CA 91356-4218, (818) 757-0600, Web Site: soundfeelings.com
Pres.: . . . . . Howard Richman
Mktg. Dir.: . . . . . Jackie Adair

**Sound Mindz Entertainment, Inc.**
702 Second Ave. N., Birmingham, AL 35203, (205) 252-5587, Fax: (205) 397-0320, E-Mail: soundmindz@soundmindzmusic.com, Web Site: www.soundmindzmusic.com
VP Mktg./Promo./Opns.: . . . . . Tony Gideon
*US Reps.:* Rock Bottom, Inc.

**Sound of New Orleans**
5584 Canal Blvd., New Orleans, LA 70124, (504) 484-7222, Fax: (504) 483-9018, E-Mail: bedico@bellsouth.net, Web Site: www.bluesworld.com, www.soundofneworleans.com
Owner: . . . . . Gary J. Edwards

**SoundArt Recordings (Div. of Sound Art)**
125 43rd Ave. N, Nashville, TN 37209, (615) 292-0324, Fax: (615) 292-0824, E-Mail: info@soundartrecordings.com, Web Site: www.soundartrecordings.com
Pres.: . . . . . Butch Baldassari
*US Reps.:* Sidestreet Distributing

**Soundies, Inc.**
505 N. LaSalle, Ste. 300, Chicago, IL 60610, (800) 832-8388, Fax: (312) 222-1708, E-Mail: info@soundies.com, Web Site: www.soundies.com
Pres.:. . . . . Kevin Parks
VP Design/Opns.: . . . . . Wendell Gibson
*Labels: (Owned)* Soundies

**Soundings of The Planet**
PO Box 4472, Bellingham, WA 98227, (360) 738-9368, (800) 937-3223, Fax: (360) 647-5003, E-Mail: peace@soundings.com, Web Site: www.soundings.com
Owners: . . . . . Dean & Dudley Evenson
Opns. Mgr./Studio Mgr./New Media Coord.: . . . . Phil Heaven
Mktg. Coord.: . . . . . Lesley Long
Sales: . . . . . Burke Mulvaney
Sales: . . . . . Burke Mulraney
*US Reps.:* Allegro Corp., Four Winds Trading Co., New Leaf Distribution

**Sounds For People Records (SFP)**
940 Lincoln Rd., Ste. 219, Miami Beach, FL 33139, (305) 604-9911, Fax: (305) 672-8505, E-Mail: info@sfprecords.com, Web Site: www.sfprecords.com
Co-Dir.: . . . . . Marc Sacheli
Co-Dir.: . . . . . Pierre ZonZon
Co-Dir.: . . . . . Ivano Bellini
*Labels: (Owned)* Asphalt, Deep Touch, Filtered, Manga Beat, SFP, Soul Groove

**Sounds True**
413 S. Arthur Ave., Louisville, CO 80027, (303) 665-3151, (800) 333-9185, Fax: (303) 665-5292, E-Mail: info@soundstrue.com, Web Site: www.soundstrue.com
Owner: . . . . . Tami Simon
Sales/Mktg. Dir.:. Chantal Pierrat
Publicity Mgr.: . . . . Beverly Yates
*Labels: (Owned)* Sounds True
*US Reps.:* Music Design, Inc., Ryko Distribution

**SourPop Records**
PO Box 4542, Panorama City, CA 91412, (213) 368-6159, E-Mail: info@sourpoprecords.com, Web Site: www.sourpoprecords.com
Owner: . . . . . Rene Gomez

**Southbeat Records**
705 Washington Ave., Miami Beach, FL 33139, (305) 695-6730, Fax: (305) 695-6731, E-Mail: info@southbeat.com, Web Site: www.southbeat.com
Founder: . . . . . Robert Garner
Founder: . . . . . Ernesto Morales
VP Mktg.: . . . . . Eric Narciandi

**Southern Record Group & Management**
3334 W. Main St. #149, Norman, OK 73072, (405) 447-4329, Fax: (405) 447-6625, E-Mail: chris@southernrecords.com, Web Site: www.southernrecords.com
Owner:. . . . . Chris Hardwick

**Southern Records**
PO Box 577375, Chicago, IL 60657, (773) 235-5030, E-Mail: info@southern.com, Web Site: www.southern.com
Pres.: . . . . . Danielle Soto

**Southland Records, Inc.**
PO Box 1547, Arlington, TX 76004-1547, (817) 461-3280, E-Mail: stevereed@southlandrecords.com, Web Site: www.SouthlandRecords.com
Pres.:. . . . . Steve Reed

**SouthStar Records**
PO Box 222, Nolensville, TN 37135, (615) 776-2113, Fax: (615) 776-2113, Web Site: www.southstarrecords.com
A&R Contact:. . . Dennis Winters

**Sovereign Artists, Inc.**
2701 Ocean Park Blvd., Ste. 1000, Santa Monica, CA 90405, (310) 314-4133, E-Mail: tommy@sovereignartists.com, Web Site: www.sovereignartists.com
Founder: . . . Tommy Funderburk
CFO: . . . . . Ken Lemunyon
VP Sales/Mktg.: Charlie Springer
VP Bus. Aff.: . . . . . Geoff Kline
*US Reps.:* Navarre Corp.

**Sovereign Records (Div. of Aloft Music Enterprises, Inc.)**
11 Manor House Dr., Dobbs Ferry, NY 10522, (914) 693-0066, Fax: (212) 730-4848, E-Mail: aloftmusic@aol.com, Web Site: www.songandstorypress.com
Pres.: . . . . . Ruby Fisher
*US Reps.:* NorthCountry Distributors

**Space Baby**
740 N. La Brea, Los Angeles, CA 90038, (323) 938-4008, Fax: (323) 936-6354, E-Mail: spacebaby@earthlink.net, Web Site: www.spacebaby.net
Pres.: . . . . . Michele V.

**The Spacek Co.**
27 Drifting Wind Run, Austin, TX 78738, (512) 261-6160, Fax: (512) 261-6160, E-Mail: info@thespacekcompany.com, Web Site: www.thespacekcompany.com
Owner: . . . . . Ed Spacek

**Phil Spector Records, Inc.**
686 S. Arroyo Pwky., Penthouse Ste., Pasadena, CA 91105, (818) 846-9900, Fax: (626) 799-1241
GM/A&R: . . . . . Thomas Mix
Prof. Mgr.: . . . . . Harold Esposito
*Labels: (Owned)* Philles

**Spectrum, Inc.**
708 Gravenstein Hwy. N., Sebastopol, CA 95472, (707) 823-2361, E-Mail: paul-weaver@att.net, Web Site: www.spectrum-inc.home.att
Pres.: . . . . . Paul Weaver
*Labels: (Owned)* Spectrum

**spinART Records**
PO Box 1798, New York, NY 10156, (718) 852-3294, Fax: (718) 852-4166, E-Mail: info@spinartrecords.com, Web Site: www.spinartrecords.com
Pres.: . . . . . Jeff Price
A&R: . . . . . Joel Morowitz
VP Opns.: . . . . . Sarah Flynn
VP Publicity: . Brendan Gilmartin
VP Sales: . . . . . Chris Mooney
*US Reps.:* Ryko Distribution

**Spirit Music, Inc.**
2510 W. 47th St., Ste. 202, Boulder, CO 80301, (800) 246-9764, Fax: (303) 443-6023, E-Mail: soundheals@aol.com, Web Site: www.healingsounds.com
Pres.: . . . Jonathan S. Goldman
VP: . . . . . Andrea Hilgert
A&R: . . . . . Alec Sims
*US Reps.:* New Leaf Distribution

**Spirithouse Records**
116 Pleasant St., Ste. 3410, Easthampton, MA 01027, (413) 527-5986, Fax: (413) 527-9671, E-Mail: contactus@spirithouserecords.com, Web Site: www.spirithouserecords.com
Pres.: . . . . . Danny Bernini
VP: . . . . . Paul McNamara
Radio Promo. Dir.:Dave Witthaus
Mktg. Dir.: . . . . . Loren Harriet
Admin.: . . . . . Leticia Davies

**Spiritual City Music/Star City Music (Div. of C.A. Hancock Entertainment Co., Inc.)**
PO Box 1005, Rowlett, TX 75030-1005, (972) 412-7335, Fax: (972) 463-5318, E-Mail: cahancock@spiritualcitymusic.com, Web Site: www.cahancockentertainment.com
Founder/CEO: . Ceasar Hancock
*US Reps.:* Select-O-Hits, Inc.

**Spotlight Records**
4737 Midlane Dr., Hilliard, OH 43026, (614) 746-9179, Fax: (614) 771-5401, E-Mail: spotlight3@prodigy.net, Web Site: www.spotlightrecords.homestead.com
A&R: . . . . . Clyde Layfield

**Spring Hill Music LLC (Div. of Spring Hill Media Group)**
1835 38th St. SW, Boulder, CO 80301-2605, (800) 427-7680, (303) 938-1188, Fax: (303) 938-1191, E-Mail: netcomm@springhillmedia.com, Web Site: www.springhillmedia.com
CEO/MD: . . . . . Bill Horwedel
Sales/Mktg.: . . . . . Wendy Spotz
Dir. Opns.: . . . . . Tim Shove
*Labels: (Owned)* Spring Hill Music
*US Reps.:* EMI Music Marketing (EMM)

**Spring Hill Music Group**
111 Westwood Pl., Ste. 420, Brentwood, TN 37027, (615) 383-5535, Fax: (615) 383-6632, E-Mall: bblinn@springhillmusic.com, Web Site: www.springhillmusic.com
CFO/COO: . . . . David Robinson
Dir. A&R: . . . . . Phil Johnson
Dir. Mktg.: . . . . . David Ecrement
*Labels: (Owned)* Hillsboro, Slanted, Spring Hill Music, *(Distributed)* Green Hill
*US Reps.:* WEA Corp., Word Distribution

**Sprout Recordings**
PO Box 188, Morrisville, PA 19067, (215) 295-2726, Fax: (215) 295-6105, E-Mail: jonsprout@jonsprout.com, Web Site: www.jonsprout.com
Artist: . . . . . Jonathan Sprout
Mktg. Dir.: . . . . . Roberta Hittner
*US Reps.:* NewSound Distribution

**Spyral Records**
4084 Pendleton Way, PMB 135, Indianapolis, IN 46226, (317) 250-0171, Fax: (317) 541-1951, E-Mail: rbishop@spyralrecords.com, Web Site: www.spyralrecords.com
Pres.: . . . . . Reggie Bishop

**Standard Recording Co.**
PO Box 441047, Indianapolis, IN 46208, (317) 362-1667, Fax: (765) 236-0289, E-Mail: info@standardrecording.com, Web Site: www.standardrecording.com
Contact: . . . . . Mark Latta
Contact: . . . . . Kevin Phillips
*Labels: (Owned)* Standard Jazz
*US Reps.:* Carrot Top Records / CTD Ltd., Revolver USA Distribution

**Star 69 Records (Div. of Star 69 Entertainment)**
199 Lafayette St., Ste. 301, New York, NY 10012, (212) 343-9090, Fax: (212) 625-2612, E-Mail: info@star69records.com, Web Site: www.star69records.com
Pres.: . . . . . Peter Rauhofer
Label Mgr.: . . . . . Jonelle Fenton
*US Reps.:* Alternative Distribution Alliance (ADA)

**Star Trak Entertainment**
1755 Broadway, 3rd Fl., New York, NY 10019, Web Site: www.startrakmusic.com
Co-Owner: . . . Pharrell Williams
Co-Owner: . . . . . Chad Hugo
Pres.: . . . . . Rob Walker
VP Mktg.: . . . . . Marcus Logan

**Starborn Records**
3884 Franklin Ave., Los Angeles, CA 90027-4661, Web Site: www.starbornrecords.com
Chrmn./CEO: . . . . . Brian Ross
VP A&R: . . . . . Ian A. Ross
*Labels: (Owned)* Starborn, *(Distributed)* IMC
*Int'l Reps.:* Irish Music Corp.

**Stardust / Wizard / Thunderhawk Records**
341 Billy Goat Hill Rd., Winchester, TN 37398, (931) 649-2577, Fax: (931) 649-2732, E-Mail: cbd@vallnet.com, Web Site: www.stardustcountrymusic.com
CEO: . . . . . Col. Buster Doss
Pres.: . . . . . Barbara Doss
VP: . . . . . Bo Doss
VP: . . . . . Kim Doss
*Labels: (Owned)* Billy Goat Hill, CBD, Colonel Redneck, Kimbolon, Range Buster, Six Shooter, Thunder Hawk

**Startime International**
328 Flatbush Ave., PMB 297, Brooklyn, NY 11238, (718) 636-9755, Fax: (718) 636-1292, E-Mail: info@startimerecords.com, Web Site: startimerecords.com
Pres.: . . . . . Isaac Green
*Labels: (Owned)* Stifle

**Static Records**
17215 Mack Ave., Detroit, MI 48224, (313) 886-7860, Fax: (313) 886-7861, E-Mail: info@staticrecords.com, Web Site: www.staticrecords.com

**Steel Cage Records**
PO Box 29247, Philadelphia, PA 19125, E-Mail: huss@steelcagerecords.com, Web Site: www.steelcagerecords.com
Co-Founder: . . . Leslie Goldman
Co-Founder: . . . . . Larry Kay
*US Reps.:* Redeye Distribution

**Stern's Music U.S., Inc.**
PO Box 688, Belleville, NJ 07109, (973) 447-2488, Fax: (973) 447-2455, E-Mail: infonyc@sternsmusic.com, Web Site: www.sternsmusic.com
Dir. Opns.: . . . . . Ken Braun
Financial Dir.: . . Christian Sebek
Sales Mgr.: . . . . . Beto Barbosa
*Labels: (Owned)* Earthworks, Stern's Africa, Stern's Brasil, *(Distributed)* Dakar Sound, Popular African Music, Retro Afric, Sharp Wood, Womad Select

**Henry Stone Music**
1 Grove Isle, Miami, FL 33133, (305) 285-1475, Fax: (305) 285-9685, E-Mail: henrystonemusic@aol.com, Web Site: www.henrystonemusic.com
Pres.: . . . . . Henry Stone
VP: . . . . . Inez Stone
*US Reps.:* The Orchard
*Int'l Reps.:* The Orchard

**Stones Throw Records**
2658 Griffith Park Rd., Ste. 504, Los Angeles, CA 90039, (323) 259-8200, E-Mail: pbwolf@stonesthrow.com, Web Site: www.stonesthrow.com
Owner/Exec. Prod.: . . . . . Peanut Butter Wolf
Label Mgr./A&R: . Eothen Alapatt
*US Reps.:* Caroline Distribution, Fat Beats

**Strange Records**
PO Box 180553, Casselberry, FL 32718, (407) 262-1483, Fax: (407) 695-1915
Owner/A&R: . . . Terry R. Brooks
*Labels: (Owned)* Beat Masters, Blues Energy, Down & Dirty Blues, Fast Guitar, Guitar Masters, High Flyer, Killer Guitar, Rock Master, Strange Power, Terry & Debbie, II000 Rocks, United Family

**Strata-East Records**
PO Box 36 GCS, New York, NY 10163, E-Mail: info@serecs.com, Web Site: www.serecs.com
Chief Officer: . . . Charles Tolliver

**Strawberry Pump Records & Productions**
PO Box 2328, Florissant, MO 63032, (314) 837-3190, Fax: (314) 741-7379, E-Mail: strawberrypump@aol.com
Owner: . . . . . Brigette Dabney

**Street Level Records**
PO Box 77603, Seattle, WA 98177, (206) 989-6426, Fax: (206) 362-5252, E-Mail: mrdsane@streetlevelrecords.com, Web Site: www.streetlevelrecords.com
CEO: . . . . . Dave "D-Sane" Severance, III

**StreetSmart Records**
PO Box 32108, Oakland, CA 94604, (510) 763-4028, E-Mail: streetsmartsteve@aol.com, Web Site: www.streetsmartrecords.com
Co-Founder/A&R: . Steven Davis
Co-Founder: . . . . . Ray Leonard

**Strictly Hype Recording, Inc.**
2010 S. Carboy Rd., Mount Prospect, IL 60056, (847) 718-1700, Fax: (847) 718-1701, E-Mail: paul@shrgroup.com
Pres.: . . . . . Andy Adams
*Labels: (Owned)* Afterhours, Underground Construction

**Striking Music Enterprises**
PO Box 3547, Albuquerque, NM 87190, (505) 255-1039, Fax: (505) 256-4831, E-Mail: strikingmusic@hotmail.com
Pres.: . . . . . Amador Sanchez

**Strong Island**
PO Box 453, Massapequa Park, NY 11762, (516) 798-2308, Fax: (516) 804-2759, E-Mail: music@strongisland.com, Web Site: www.strongisland.com
CEO: . . . . Bobby "L.A." La Serra

**The Strugglebaby Recording Co.**
2612 Erie Ave., Cincinnati, OH 45208, (513) 871-1500, Fax: (513) 871-1510, E-Mail: shertzman@cinci.rr.com
Pres.: . . . . . Stan Hertzman
VP A&R: . . . . . Sam Richman
Asst. to Pres.: . . . . . Elaine Diehl
Asst. to VP: . . . . . Sol Levine
*Labels: (Owned)* Hal Bernard, Prince, *(Distributed)* Baby Ranch, Bash, Adrian Belew Presents, Cellar Songs, Seagull

**Sub Pop**
2514 Fourth Ave., Seattle, WA 98121, (206) 441-8441, Fax: (206) 441-8245, E-Mail: info@subpop.com, Web Site: www.subpop.com
CEO: . . . . . Jon Poneman
GM: . . . . . Megan Jasper
Sr. Pdct. Mgr.: . . . . Chris Jacobs
Prodn./A&R Mgr.: . Stuart Meyer
A&R Mgr.: . . . . . Tony Kiewel
College Radio Promo.: . . . . . Susan Busch
*Labels: (Owned)* UP
*US Reps.:* Alternative Distribution Alliance (ADA)
*Int'l Reps.:* Hitch-Hyke Music (Greece), Shellshock Distribution (United Kingdom)

**Sub Verse Music, Inc.**
401 Washington St., 3rd Fl., New York, NY 10013, E-Mail: fiona@subversemusic.com, Web Site: www.subversemusic.com
Pres./CEO: . . . . Peter M. Lupoff
Chief Creative Officer: . . . . . Justin "Bigg Jus" Ingleton

**Subharmonic**
580 Broadway, Ste. 1203, New York, NY 10012, (212) 731-1900, Fax: (212) 734-8300, E-Mail: info@subharmonic.com, Web Site: www.musicom.net
Pres.: . . . . . John Matarazzo
CFO: . . . . . Warren Strong
VP: . . . . . Ed Finley
A&R: . . . . . Logan Strand
*Labels: (Owned)* Hudson Vandam, Interra, Strata, Subharmonic, Terra Scape
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Subliminal Records**
199 Hackensack Plank Rd., Weehawken, NJ 07087, (201) 866-5340, Fax: (201) 866-5444, E-Mail: info@subliminalrecords.com, Web Site: www.subliminalrecords.com
A&R: . . . . . Melvin Moore
Int'l Aff./Licensing: . Steve Hulme
Office Mgr.: . . . . . Aggie Chavez
Booking: . . . . . Sarah Varley

**Suburban Home Records & Distribution**
PO Box 40757, Denver, CO 90204, E-Mail: joey@suburbanhomerecords.com, Web Site: www.suburbanhomerecords.com
Contact: . . . . . Joey Bullock
Contact: . . . . . Virgil Dickerson

**Suburban Noize**
1317 N. San Fernando Blvd., Ste. 385, Burbank, CA 91504-4272, E-Mail: info@suburbannoizerecords.com, Web Site: www.suburbannoizerecords.com
Pres./CEO: . . . . . Brad Daddy X
*US Reps.:* Navarre Corp.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Sudden Rush Productions**
1569 Kaunala Pl., Hilo, HI 96720, (808) 965-8841, Fax: (808) 959-3825
GM: . . . . . Kwai-Chang Publico

**Sugar Beats Entertainment**
48 W. 21st St., New York, NY 10010, (212) 604-0005, Fax: (212) 604-0006, E-Mail: sugarbeats@aol.com, Web Site: www.sugarbeats.com
Pres.: . . . . Sherry Goffin Kondor
VP/COO: . . . . . Bonnie Gallanter
Asst.: . . . . . Rachel Burek
*US Reps.:* Allegro Corp., Turn Up The Music
*Int'l Reps.:* Turn Up The Music

**Sugar Hill Records, Inc. (Div. of Welk Music Group)**
PO Box 55300, Durham, NC 27717, (919) 489-4349, Fax: (919) 489-6080, E-Mail: info@sugarhillrecords.com, Web Site: www.sugarhillrecords.com
Chrmn.: . . . . . Barry Poss
GM: . . . . . Bev Paul
VP Artist/Media Rel.: Kim Fowler
Opns. Dir.: . . . . . Lynn Lancaster
Special Pjcts./Media: Fred Jasper
A&R: . . . . . Steve Fishell
Art Dir.: . . . . . Tasha Thomas
Radio Promo.: . . . . Lindsay Reid
Mktg. Mgr.: . . . . . Holly Lowman
Shipping Mgr.: . . . . . Matt Fisher
Office Mgr.: . . . . . Lynda Wittig
Mktg. Assoc.: . . . . Nathan Brown
Office Coord.: . . . . . Sara Waters

**Branches:**
Sugar Hill Records, Inc., 120 31st Ave. N., Nashville, TN, 37203, (615) 297-2588, Fax: (615) 297-2510, E-Mail: publicity@sugarhillrecords.com, Web Site: www.sugarhillrecords.com, SVP A&R: Steve Buckingham; A&R Dir.: Steve Fishell.
*US Reps.:* Welk Music Group
*Int'l Reps.:* Shock Records (Australia), FAB Distribution (Canada), Fenn Music Service (Germany), B.O.M. Service Ltd. (Japan), King Record Co. Ltd. (Japan), Pooh Yokocho, Inc. (Japan)

**Sugo Music (Div. of Tambourine, Inc.)**
90 Tower Ln., Ste. 350W, Foster City, CA 94404, (650) 726-0696, (800) 927-7846, Fax: (650) 726-0698, E-Mail: customerservice@sugomusic.com, Web Site: www.sugomusic.com, www.tambourine.com
CEO: . . . . . Scott Kellner
CCO: . . . . . Stevan Pasero
Dir. Mktg.: . . . . . Sari McConnell
Dir. Sales: . . . . . Wayne Meyer
*Labels: (Owned)* Monarch, Soundecor

**Sukay World Music / Pachamama World Music (Div. of Naviandina)**
3450 Sacramento St., Ste. 523, San Francisco, CA 94118, (415) 751-6090, Fax: (415) 646-0066, E-Mail: celebrate@penapachamama.com, Web Site: www.penapachamama.com
CEO: . . . . . Ms. Quentin Howard
Promo.: . . . . . Gabriel Navia
A&R: . . . . . Eddy Navia
GM: . . . . . David Cowey
Art Dir.: . . . . . Jeremy H.
Publicity: . . . . . Joanne S.
Int'l: . . . . . Steven Weber
Prodn.: . . . . . Bob Lindner
*Labels: (Owned)* Naviandina, Sukay World Music

**Sumertone Records**
PO Box 22184, San Francisco, CA 94122, (415) 759-8100, Fax: (650) 359-6672, E-Mail: merl@merlsaunders.com, Web Site: www.merlsaunders.com
Pres.: . . . . . Merl Saunders
Opns. Dir.: . . . . . Susan Mora

**Summit Records**
PO Box 26850, Tempe, AZ 85285-6850, (480) 491-6430, (800) 808-4449, E-Mail: sales@summitrecords.com, Web Site: www.summitrecords.com
*US Reps.:* Allegro Corp.

**Sun Entertainment Corp.**
3106 Belmont Blvd., Nashville, TN 37212, (615) 385-1960, Fax: (615) 385-1964, E-Mail: info@sunrecords.com, Web Site: www.sunreccords.com
Pres.: . . . . . John A. Singleton
Chrmn.: . . . Shelby S. Singleton
SVP: . . . . . Sidney Singleton
Sales/Mktg.: . . . . Paul A. Martin
*Labels: (Owned)* Plantation, SSS, Sun

**Sunbird Records**
1707 Division St., Ste. 100, Nashville, TN 37203, (615) 248-8360, Fax: (615) 248-8359, E-Mail: sunbirdt@bellsouth.net
Pres.: . . . . . Nelson Larkin
VP A&R: . . . . . Elroy Kahanek

**Sundazed Music, Inc.**
One Reed St., Coxsackie, NY 12051, (518) 731-6262, Fax: (518) 731-9492, E-Mail: mail@sundazed.com, Web Site: www.sundazed.com
Pres.: . . . . . Bob Irwin
Acct. Mgr.: . . . . . Mary Irwin
Sales/Pub.: . . . . . Tim Livingston
Research/Prodn.: . . . Al Quaglier
Art Dir.: . . . . . Jeff Smith
*Labels: (Owned)* Beatrocket, Dr. Mynd, Euphoria!, Hollowboy, Sundazed
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Sunny Day Productions, Inc.**
1931 SE Morrison, Portland, OR 97214, (503) 238-4525, Fax: (503) 236-8347, E-Mail: russg@rexpost.com, Web Site: www.rexpost.com
GM: . . . . . Russ Gorsline
*Labels: (Owned)* Criket, Rexius

**Sunnyside**
348 W. 38th St., Ste. 12B, New York, NY 10018, (212) 564-4606, Fax: (212) 967-2968, E-Mail: sunnyside@attglobal.net, Web Site: www.sunnysidezone.com
Owner: . . . . . Francois Zalacain

**Sunshine Records**
11601 Blix St., North Hollywood, CA 91602, (818) 769-5050, Fax: (818) 769-5018, E-Mail: kandor99@aol.com
Pres./A&R Dir.: . . . Walter Kahn
*Labels: (Owned)* Electro-Funk, Sunshine
*US Reps.:* Drumbeat Indian Arts, Inc.

**SuperEgo Records**
48 Laight St., New York, NY 10013, (212) 274-0020, Fax: (212) 274-0040, Web Site: www.aimeemann.com
Co-Founder: . Michael Hausman

**Superfecta Recordings**
7095 Hollywood Blvd., Ste. 802, Hollywood, CA 90028-8903, (323) 469-8292, Fax: (309) 215-3804, E-Mail: info@superfectarecordings.com, Web Site: www.superfectarecordings.com
Pres.: . . . . . Jason Fiber
Producer: . . . . . Chris Bonham
Adv.: . . . . . Dayna Crosby
Art/Design: . . . . Clovis Johnson

**SuperGenius Records**
PO Box 20341, New York, NY 10021, E-Mail: superg@supergrecords.com, music@supergrecords.com, Web Site: www.superGrecords.com

**Superparty USA**
259-10 148th Rd., Rosedale, NY 11422, (718) 276-9291, Fax: (718) 276-9291, E-Mail: superpartyusa@aol.com, Web Site: www.superpartyusa.com

**Supreme Enterprises International Corp. (SEI)**
12304 Santa Monica Blvd., Third Fl., Los Angeles, CA 90025, (888) 318-0250, Fax: (818) 707-3482, E-Mail: supreme2@earthlink.net, Web Site: www.raggaforce.com, www.seicorp.net
SVP: . . . . . Gary H. Mason
CFO: . . . . . A. Larry Winnick
VP Legal Aff.: . . . D. Scott Kadin
GM: . . . . . Lisa Lew
Creative Dir.: . . . . . Joseph C. Sarmiento
Opns. Dir.: . . George C. Martinez
*Labels: (Owned)* Raggaforce, SEI, *(Distributed)* Crio Jazz
*US Reps.:* Latin Music Entertainment, Inc.
*Int'l Reps.:* Universal Music & Video Distribution

**Supreme Records**
PO Box 150394, Nashville, TN 37215, (615) 373-1116, Fax: (615) 373-1116
Partner/Mgr.: . . . . . Tom Walls
Office Mgr.: . . . . . Jean Walls
*Labels: (Owned)* Timberhill

**Surco / Vibra**
2111 Avon Dr., Los Angeles, CA 90026, (323) 661-7289, Fax: (323) 664-8399, E-Mail: surco@surconet.com, Web Site: surconet.com
Pres.: . . . . . Gustavo Santaolalla
VP: . . . . . Anibal Kerpel
Label Mgr./A&R: . . . Adrian Sosa
Coord.: . . . . . Ana Lucia Peraza
*Labels: (Owned)* Surco, Vibra

**Sureshot Records**
PO Box 9117, Truckee, CA 96162, (530) 587-0111, E-Mail: alanred@telis.org, Web Site: www.alanredstone.com
Owner: . . . . . Alan Redstone
*Labels: (Owned)* Sureshot

**Surf Avenue Records**
1274 49th St., Ste. 124, Brooklyn, NY 11219, (718) 648-3527

**Surfdog Records**
1126 S. Coast Hwy. 101, Encinitas, CA 92024, (760) 944-7873, Fax: (760) 944-7808, E-Mail: anita@surfdog.com, Web Site: www.surfdog.com
Pres.: . . . . . Dave Kaplan
Contact: . . . . . Niels Schroeter
Contact: . . . . . Nola Schoder

**Surgeland Records (Div. of Serge Entertainment Group)**
PO Box 2760, Acworth, GA 30102-1344, (678) 445-0006, Fax: (678) 494-9269, E-Mail: surgeland@aol.com, Web Site: www.serge.org/srglnd.htm
Pres./CEO: . . . . . Sandy Serge
VP Media Rel./Publicity: . . . . . Mark Waterbury
*US Reps.:* Redeye Distribution
*Int'l Reps.:* Redeye Distribution

**Surreal Records / Multimedia**
1259 Commonwealth Ave., Ste. 6, Allston, MA 02134, (617) 254-6330, (617) 834-9526, Web Site: www.surrealrecords.com

**Susie Q / Gospel Jubilee Records (Div. of Sue Records, Inc.)**
1700 Centenary Blvd., Shreveport, LA 71101, (318) 227-2228, (800) 446-2865, Fax: (318) 227-0304
Pres./CEO: . . . . . Stan Lewis
VP: . . . . . Susan Lewis
A&R/Sales/Promo.: Lenny Lewis
*Labels: (Owned)* Gospel Jubilee, Gramercy, Susie Q
*US Reps.:* Central South Distribution, Rock Bottom, Inc.

**Susstones**
3010 Hennepin Ave. S., Ste. 161, Minneapolis, MN 55408, (612) 872-1219, E-Mail: info@susstones.com, Web Site: www.susstones.com
Pres./CEO: . . . . . Ed Ackerman

**Swan Records**
PO Box 54907, Philadelphia, PA 19105, E-Mail: bumps@swanrecords.com, Web Site: www.swanrecords.com
Pres.: . . . . . Bumps Beecher

**Sway Music Group**
PO Box 6837, Spartanburg, SC 29304, (854) 812-9018, E-Mail: swaymusic@charter.net
CEO: . . . . . Steve Watkins

**Sybersound Records**
30065 W. Pacific Coast Hwy., Malibu, CA 90265, (310) 457-6200, Web Site: www.partytyme.net
Pres.: . . . . . Jan Stevens
*US Reps.:* Universal Music & Video Distribution
*Int'l Reps.:* Universal Music (Canada) (Canada)

**Sympathy For The Record Industry**
4450 California Pl., Ste. 303, Long Beach, CA 90807, (562) 989-9387, Fax: (562) 989-6518, E-Mail: sympathy13@aol.com, Web Site: www.sympathyrecords.com
Anti-Mogul: . . . Long Gone John
*US Reps.:* Lumberjack Mordam Music Group

**Syren Records**
2838 Woodside St., Dallas, TX 75204, (214) 981-0755, E-Mail: mail@syrenrecords.com, Web Site: www.syrenrecords.com
Co-Owner: . . . . . Kelcy Warren
Co-Owner/A&R Contact: . . . . . Keith Sykes
Pres.: . . . . . Kathy Sykes
Media Rel.: . . . . Walter Dawson
*US Reps.:* RED Distribution

**System Recordings**
9 Desbrosses St., Ste. 103, New York, NY 10013, (212) 334-3300, Fax: (212) 334-0233, E-Mail: info@systemrecordings.com, Web Site: www.systemrecordings.com
Contact: . . . . . Eric Silver
Contact: . . . . . Louis Montorio

**Systems Records**
8125 N. Classen Blvd., Ste. A, Oklahoma City, OK 73114, (405) 810-9733, Fax: (405) 475-9733, E-Mail: anlasmusic@yahoo.com
Pres.: . . . . . Gerald Mitchell

## T

**TAA Music**
3234 Commander Dr., Carrollton, TX 75006, (972) 661-8201, Fax: (972) 250-6014, E-Mail: toby@taamusic.com
Pres.: . . . . . Toby Arnold
VP/A&R: . Lawrence Mangiameli

**TJDJ's**
1424 Capitol Cir. NW, Tallahassee, FL 32303, (850) 877-6090, Fax: (850) 877-3110, E-Mail: info@tjsdjs.com, Web Site: www.tjsdjs.com
Pres.: . . . . . TJ Chapman

**TKO Licensing**
4501 Connecticut Ave. NW, Ste. 711, Washington, DC 20008, (202) 966-3280, Fax: (202) 364-1367, E-Mail: tkomusicgroup@yahoo.com, Web Site: www.tkogroup.com
CFO: . . . . . Michael Cohn

**TKO Records**
8941 Atlanta Ave., Ste. 505, Huntington Beach, CA 92646, E-Mail: info@tkorecords.com, Web Site: www.tkorecords.com
*US Reps.:* Road To Ruin Distribution

**TNA Records**
Ten George St., Wallingford, CT 06492, (203) 269-4465, Fax: (203) 294-1745, E-Mail: info@trodnossel.com, Web Site: www.trodnossel.com
Promo.: . Thomas "Doc" Cavalier
Entertainment Agent: . . . . . Thomas G. Cavalier
*Labels: (Owned)* Big Sound, Mag, Poison Ring, *(Distributed)* Immediate

**TRC Distribution**
430 E. Grand Ave., Ste. A, San Francisco, CA 94080, (650) 877-7330, Fax: (650) 877-7345, E-Mail: trc@trcdistribution.com, Web Site: www.trcdistribution.com
Pres.: . . . . . Haim Zion
*Labels: (Owned)* Tandem

**TRF Music Inc.**
747 Chestnut Ridge Rd., Chestnut Ridge, NY 10977, (800) 899MUSIC, (845) 356-0800, Fax: (845) 356-0895, E-Mail: info@trfmusic.com, Web Site: www.trfmusic.com
Pres.: . . . . . Michael Nurko
Creative Dir.: . . . . . Eric Nurko
Accounts Mgr.: . . Anne Marie Van Den Heuvel
*Labels: (Distributed)* Adrenalin, Bravo, Cobra, Dennis Music International, Kool Kat, Montparnasse aka MP2000, PAN, Powersound, Pyramid, Spain Is Music, Stock Music International, Supraphon

**TRG**
2217 Nicollet Ave. S., Minneapolis, MN 55404, (612) 874-2400, Fax: (612) 874-2430, E-Mail: jiffyfoam@aol.com, Web Site: www.tt.net/trg
Pres.: . . . . . Paul Stark
A&R: . . . . . Chris Strouth

**TRJ Record Co.**
923 Main St., Nashville, TN 37206, (615) 226-1004, Fax: (615) 226-1005
Owner/Pres.: . . . . . Ted Jarrett
*Labels: (Distributed)* Blue-Fye
*US Reps.:* Central South Distribution, Select-O-Hits, Inc.

**TSR Records, Inc.**
18653 Ventura Blvd., Ste. 513, Tarzana, CA 91356, (818) 702-9902, Fax: (818) 702-9948, E-Mail: bajatsr@aol.com
Pres.: . . . . . Tom Hayden
VP: . . . . . Suzanne Hayden
*Labels: (Owned)* Baja, Damabi

**TVT Records**
23 E. Fourth St., 3rd Fl., New York, NY 10003, (212) 979-6410, Fax: (212) 979-6489, E-Mail: marketing@tvtrecords.com, Web Site: www.tvtrecords.com
Pres.: . . . . . Steve Gottlieb
EVP: . . . . . Paul Burgess
GM: . . . . . Vera Savcic
SVP Promo.: . . . . Joey Carvello
VP A&R: . . . . . Lenny Johnson
VP Urban A&R: . . . Bryan Leach
VP Soundtracks/A&R: . . . . . Patricia Joseph
VP Sales/Dist.: . . . John Monroe
VP Prodn.: . . . . . Paul Raimer
VP Urban Mktg.: . Cheryl Brown-Marks
VP Legal/Bus. Aff.: . . . . . Jackie Sussman
Sr. Dir. Nat'l Alt./Adult Promo.: . . . . . John Perrone
Sr. Dir. Nat'l Alt./Adult Promo.: . . . . . Gary Jay
Sr. Dir. Mix Show/Street Promo.: . . . . . Eric Parler
Sr. Dir. A&R: . . . . . Sean Roberts
Sr. Dir. Publicity: . . Jason Consoli
Dir. Nat'l Sales: . . . . John Dolan
Dir. Nat'l Sales: . . . . Bob Ardrey
Dir. Crossover Promo.: . . . . . Danny Coniglio
Creative Dir.-Music Publishing: . . . . . Leotis Clyburn
Mktg. Mgr.: . . . Janet Treadaway
Mgr. Nat'l Accts./Field Mktg.: . . . . . Lance Sanchez
Pdct. Mgr.: . . . . . John Coster
Mgr. Urban Publicity: . . . . . Joe Wiggins
Label Mgr.-TVT Canada: . . . . . Chad Wiseman
Sales-NY Accts.: . . . Ben Liemer
**Branches:**
TVT Records, 1680 N. Vine St., Ste. 106, Hollywood, CA, 90028, (323) 769-3501, Fax: (323) 845-0151, E-Mail: marketing@tvtrecords.com, Web Site: www.tvtrecords.com, Sr. Dir. Rock Promo.: Kerry Marisco.

**Taang! Records**
706 Pismo Ct., San Diego, CA 92109-7108, (858) 488-5950, Fax: (858) 488-5156, E-Mail: info@taang.com, Web Site: www.taang.com
Pres./A&R: . . . . . Curtis
Retail: . . . . . Ian
Mktg.: . . . . . Tara
*US Reps.:* Fontana Distribution

**Taffeta Records**
PO Box 58175, Nashville, TN 37205, (615) 673-7171, Fax: (615) 673-7170, E-Mail: vlsmgmt@aol.com, Web Site: www.victoriashaw.com
Pres.: . . . . . Victoria Shaw

**Takeover Records**
1810 14th St., Ste. 210, Santa Monica, CA 90404, E-Mail: info@takeoverrock.com, Web Site: www.takeoverrock.com
Pres.: . . . . . Ben Harper
*US Reps.:* Caroline Distribution

**Talking Taco & Iago Records**
PO Box 781211, San Antonio, TX 78278, (210) 340-2468, Fax: (210) 492-1316, E-Mail: talktaco@express-news.nt, Web Site: www.talkingtaco.com
Owner/Pres.: . . Ben Tavera King
CFO: . . . . . Vickie Davidson
A&R: . . . . . Mingo Reyes
*Labels: (Owned)* Iago

**Taragon Records Co.**
40 Burt Dr., Unit 5, Deer Park, NY 11729-0765, (631) 242-8760, Fax: (631) 242-5761, E-Mail: cdsales@taragon.com, Web Site: www.taragon.com
*US Reps.:* Big Daddy Music Distribution Co., City Hall Records, Rock Bottom, Inc.

**Tawas Records, Inc.**
1376 Ready Ave., Burton, MI 48529-2052, (810) 742-0770
Pres.: . . . . . Harry F. Chestler
VP: . . . . . Kenneth B. Chestler
GM: . . . . . Harry C. Chestler, Jr.

**Taylor Park Music, Inc.**
PO Box 12381, North Kansas City, MO 64116, (816) 455-5524, Fax: (816) 842-0025, E-Mail: tpmusic@concentric.net, Web Site: www.conniedover.com
Pres.: . . . . . Connie Dover
*Int'l Reps.:* Around the World Music / Chiang Huat Co.

**Tejas Records, Inc.**
2411 NE Loop 410, Ste. 132, San Antonio, TX 78217, (210) 656-8400, Fax: (210) 656-8434, E-Mail: john@tejasrecords.com, Web Site: www.tejasrecords.com
Pres.: . . . . . Chris Lieck
EVP: . . . . . John L. Whipple

**Telarc International Corp.**
23307 Commerce Park Rd., Cleveland, OH 44122, (216) 464-2313, Fax: (216) 464-4108, E-Mail: artists@telarc.com, Web Site: www.telarc.com
Pres.: . . . . . Robert Woods
SVP Prodn./Artist Rel.: . . . . . Elaine Martone
VP Mktg.: . . . . . Rob Saslow
VP Sales: Lynne Hoffman-Engel
Dir.- Publicity: . . . Mike Wilpizeski
Dir.- Publicity: . . . Amanda Sweet
Dir. Int'l Sales/Mktg.: . . . . . Kajo Paukert
Internet Mktg. Mgr.: . . . . . Marlene Kelly
*Labels: (Owned)* Heads Up Int'l

**Ten12 Records**
118 Kent St., 2nd Fl., Brooklyn, NY 11222, (315) 529-6867, Fax: (315) 529-6867, E-Mail: play@ten12records.com
Pres.: . . . . . Andrea K. Faville
CIO: . . . . . Joseph McCunney
CFO: . . . . . Eunice Demperio
Exec. Prod.: . . . Eric C. Pomeroy
Label Mgr.: . Mark B. Chesterton

**Tenacious Records**
PO Box 7595, Northridge, CA 91327, (818) 368-6479, Fax: (818) 368-3748, E-Mail: alphonse@tenaciousrecords.com, Web Site: www.tenaciousrecords.com
Chrmn./Pres./CEO: . . . . . Alphonse Mouzon
VP Promo.: . . . . Emma Alexandra Mouzon
SVP A&R: . . . . Alphonse Philippe Mouzon
*Labels: (Owned)* MPC, Mouzon Prodn. Co.
*US Reps.:* City Hall Records

**Terminus Records**
PO Box 12260, Atlanta, GA

30355, (404) 817-8155, Fax: (404) 373-9679, E-Mail: info@terminusrecords.com, Web Site: www.terminusrecords.com
Pres.:. . . . . Jeff Bransford
VP:. . . . . Jeff Duckworth

**Terra Nova Records, Inc.**
PO Box 455, Sunland, CA 91041, (818) 352-5593, Fax: (818) 352-5593, E-Mail: boris@terra-nova-records.com, Web Site: www.terra-nova-records.com
Pres.:. . . . . Boris Menart
*US Reps.:* Select-O-Hits, Inc.

**Terrelonge Recordings**
PO Box 685, Stratford, CT 06615, (877) 856-4710, Fax: (877) 856-4710, E-Mail: contactus@tr-music.com, Web Site: www.tr-music.com
CEO:. . . . . Renee Terrelonge

**Texas Music Group**
805 West Ave., Ste. 2, Austin, TX 78701-2734, (512) 322-0617, Fax: (512) 477-2930, E-Mail: info@antonesrec.com, Web Site: www.antonesrec.com, www.texasmusicgroupinc.com, www.lonestarrec.com
Pres.: . . . . Randolph Clendenen
Label Mgr.: . . . . . Heinz Geissler
Mktg./Promo.: . . . . Trish Wagner
Promo.:. . . . . Tristan Ader
*Labels: (Owned)* Antone's, Lone Star, TMG, Watermelon

**Tharangni, Inc.**
PO Box 140540, Gainesville, FL 32614, (954) 290-6014, (888) 384-1202, Fax: (413) 480-4384, E-Mail: info@tharangni.com, Web Site: www.tharangni.com
COO: . . . . . Vinod Yesudas

**That's Funny! Entertainment LLC**
4335 Van Nuys Blvd., Ste. 333, Sherman Oaks, CA 91403, (310) 521-5111, Fax: (310) 514-3855
Contact: . . . . . Kevin Evans
Contact: . . . . . David Potts

**Thick Records**
PO Box 351899, Los Angeles, CA 90035-1899, (323) 931-1303, E-Mail: zak@thickrecords.com, Web Site: www.thickrecords.com
Contact: . . . . . Zak Einstein
*US Reps.:* Lumberjack Mordam Music Group

**Thirsty Ear Recordings**
22 Knight St., Norwalk, CT 06851, (203) 838-0099, Fax: (203) 838-0006, E-Mail: info@thirstyear.com, Web Site: www.thirstyear.com
Pres.:. . . . . Peter Gordon
Pub./Promo.: . . . . . David Aaron
Radio/Creative Servs.:
. . . . . Rob Beam
*Int'l Reps.:* Hitch-Hyke Music (Greece)

**13th Floor Productions Ltd.**
PO Box 46312, Cincinnati, OH 45246, (513) 851-2932, Fax: (513) 851-2881, E-Mail: info@13thfloorproductions.com, Web Site: www.13thfloorproductions.com
Exec. Producer: . . . Karen Bright
Partner: . . . . . Robert Bright
Mgr. Promo.:. . . . . Chante Bright
*Labels: (Owned)* 13th Floor Productions

**33rd Street Records (Div. of Tower Records)**
2052 Redwood Hwy., Greenbrae, CA 94904, (916) 371-2800, Fax: (916) 371-3788, E-Mail: aturner@33rdstreetrecords.com, Web Site: www.33rdstreet.com
Pres.:. . . . . Morty Wiggins
Urban A&R:. . . . . Rob Nonies
A&R:. . . . . Eli Spector
*US Reps.:* Bayside Entertainment Distribution (BED)

**Thorp Records**
PO Box 6786, Toledo, OH 43612, (419) 902-1141, Fax: (419) 476-4694, E-Mail: info@thorprecords.com, Web Site: www.thorprecords.com
A&R:. . . . . Andy

**Three Keys Music (Div. of Marimelj Entertainment Group, LLC)**
8121 Georgia Ave., Ste. 609, Silver Spring, MD 20910, (301) 589-1800, Fax: (301) 589-1329, E-Mail: info@threekeys.com, Web Site: www.threekeys.com
Founder/CEO: . Marcus Johnson
VP Bus. Aff.: . . Jaunique Sealey
VP Promo.: . . . . . Rob Chalmers
Dir. Label Devel.:. . Kelli Johnson
Dir. Exec. Aff.: . Michelle Hawkins
Contact: . . . . . Jason Kelley
*Labels: (Owned)* Three Keys Music

**3.1 Productions / Selectric Records / Skytone Records**
256 Seaboard Ln., Ste. G-105, Franklin, TN 37067, (615) 376-5002, E-Mail: info@selectrecords.com, Web Site: www.selectricrecords.com
Co-Pres.: . . . . . John Elefante
Co-Pres.: . . . . . Dino Elefante
VP/GM: . . . . . David Bach
Head of Creative: . Jenny Catron
Head of Mktg./Merch.:
. . . . . Marc Theodosian
Head of Mktg./Publicity:
. . . . . Recah Theodosian
*Labels: (Owned)* Selectric, Skytone

**Thrill Jockey**
Box 08038, Chicago, IL 60608, (312) 492-9634, Fax: (312) 492-9640, E-Mail: info@thrilljockey.com, Web Site: www.thrilljockey.com
Founder: . . . . . Bettina Richards
Radio Promo./Mail Order:
. . . . . Erik Keldson
Sales: . . . . . John Brown
Publicity: . . . . . Jamie Proctor
*US Reps.:* Alternative Distribution Alliance (ADA)
*Int'l Reps.:* Hitch-Hyke Music (Greece), Pinnacle Records (United Kingdom)

**Thrive Records**
1024 N. Orange Dr., Ste. 100, Los Angeles, CA 90038, (323) 308-3555, Fax: (323) 308-3556, Web Site: www.thrivemusic.com
Pres.:. . . . . Ricardo Vinas
VP Sales/GM:. . . . . Lee Kurisu
A&R: . . . . . Leslie Shaffer
A&R:. . . . . Peter Torres
Prodn./Office Mgr.:Austin Beltran
*US Reps.:* RED Distribution

**Thump Records, Inc.**
3101 Pomona Blvd., Pomona, CA 91768, (909) 595-2144, Fax: (909) 598-7028, E-Mail: info@thumprecords.com, Web Site: www.thumprecords.com
CEO/Pres./Nat'l Promo. Dir.:
. . . . . Bill Walker
GM/VP A&R: . . Pebo Rodriquez
Nat'l Sales/Promo. Mgr./Mktg. Dir.:. . . . . Jim Cowan
Dir. Classic R&B Div.: . . Jay King
*Labels: (Owned)* Disco's Fama, Element/Subkultura, Thumpstreet
*US Reps.:* Universal Music & Video Distribution

**Thundershot LLC**
7038 Balsam Ln. N, Maple Grove, MN 55369, (763) 425-7172, Fax: (763) 425-7198, E-Mail: info@thundershot.com

**Tiger Style Records (Div. of Insound)**
401 Broadway, 26th Fl., New York, NY 10013, (212) 777-8056, Fax: (212) 777-8059, E-Mail: info@tigerstylerecords.com, Web Site: www.tigerstylerecords.com
Pres.:. . . . . Ari Sass

**Tilo Entertainment Group**
9 Music Sq. S., Ste. 349, Nashville, TN 37203, (615) 832-9494, (404) 378-1057, Fax: (615) 834-5438, E-Mail: john.clore@tiloentertainment.com
Label Mgr.: . . . . . Dennis Kurtz
Promo. Coord.:. . . . . John Clore

**Timbreline Music**
PO Box 8525, Nashville, TN 37076, (615) 889-1222, Web Site: www.timbrelinemusic.com
Pres./Owner: . Michael Gulezian

**Time Bomb Recordings**
31652 Second Ave., Laguna Beach, CA 92651, (949) 499-4497, Fax: (949) 499-4496, Web Site: www.timebombrecordings.com
Owner:. . . . . Jim Guerinot
A&R: . . . . . Shane Trulin

**Time Life Music & Video (Div. of Direct Holdings Worldwide LLC)**
8280 Willow Oaks Corporate Dr., Fairfax, VA 22031, (703) 663-4500, Fax: (703) 663-4632, Web Site: www.timeinc.com
EVP: . . . . . Gary Newman
SVP:. . . . . Michael Mitchell
Pres.-Video/Television:
. . . . . Martin Shampaine

**Timeless Entertainment Corp.**
15 Alicante Aisle, Irvine, CA 92614-5926, (949) 756-1600, Fax: (949) 756-1661, E-Mail: info@goldisc.com, Web Site: www.goldisc.com
VP/GM: . . . . . Fred Bailin
Promo.:. . . . . Seth Jay
Mktg.: . . . . . Robb Thornsberry
Creative Servs.: . . . . Marci Lynn
*Labels: (Owned)* Goldisc, Perfect

**Times Beach Records**
118 E. Seventh St., Royal Oak, MI 48067, (248) 548-2000, E-Mail: info@timesbeachrecords.com, Web Site: www.timesbeachrecords.com

**Tinder Records**
4380 Redwood Hwy., Ste. B-10, San Rafael, CA 94903, (415) 491-0733, (888) 848-6777, Fax: (415) 491-0716, E-Mail: info@tinderrecords.com, Web Site: www.tinderrecords.com
Pres.:. . . . . Sandrine DiRienzo
GM: . . . . . Dawn Anderson
*Labels: (Owned)* Candela, Chipie

**Titan Records**
3693 San Gabriel River Pkwy., Pico Rivera, CA 90660-1403, (562) 908-2780, Fax: (562) 908-2765, E-Mail: sytrigo@yahoo.com, Web Site: www.discostitan.net.mx, www.titanrecords.net.mx
Pres.: . . . . . Rigoberto Garcia

**Tomato Head Records**
PO Box 61298, Sunnyvale, CA 94088-1298, (408) 720-8813, Fax: (408) 737-0834, E-Mail: tomhead@tomatoheadrecords.com, Web Site: www.tomatoheadrecords.com

**Tomato Records**
222 W. 23rd St., Ste. 611, New York, NY 10011, (212) 414-4584, Fax: (212) 414-4585, E-Mail: info@tomatorecords.com, Web Site: www.tomatorecords.com
Mktg. Dir.:. . . . . Kevin Calabro
Mktg.: . . . . . Tyson Schuetze
*US Reps.:* The Orchard

**Tommark Records**
7560 Woodman Pl., Ste. G-3, Van Nuys, CA 91405, (818) 994-4862, E-Mail: youhope@yahoo.com
Owners:
. . Mark Thornton & Tom Willett

**Tommy Boy Entertainment LLC**
120 Fifth Ave., 7th Fl., New York, NY 10011, (212) 388-8300, Fax: (212) 388-8431, Web Site: www.tommyboy.com
CEO: . . . . . Tom Silverman
GM: . . . . . Victor Lee
Head of Sales: . . . . . Edel Kwok
Head Radio Promo.: Hazel Zoletta
Music/DVD Dist.: . . Barry Koven
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Tomorrow River Music**
9126 S. Cedar Rd., Cambridge, WI 53523, (608) 423-3095, Fax: (608) 423-3095
Owner/Pres.: . . Robbie Clement
*Labels: (Owned)* Tomorrow River Music

**Tone Casualties**
6353 Sunset Blvd., Hollywood, CA 90028, (323) 468-2765, Fax: (323) 468-0924, Web Site: www.tonecasualties.com
Prodn./Promo.:. . . . Tommy Kelly

**Tone-Cool Records**
831 Beacon St., Ste. 335, Newton, MA 02459, (617) 250-0828, (888) 553-3700, Fax: (617) 250-0828, E-Mail: info@tonecool.com, Web Site: www.tonecool.com
CEO: . . . . . Richard Rosenblatt
Dir. Sales/Mktg.: . Glen Locovido
Dir. Tour Mktg./Artist Devel.:
. . . . . Tabitha Kahlhamer
Dir. Radio Promo.: . Greg Reisch

**Toon Ice Publishing (Div. of Wacker Records, Inc.)**
PO Box 33149, Denver, CO 80223, (303) 271-3560, E-Mail: info@toonice.com, Web Site: www.toonice.com
Founder/CEO:
. . . . . Thomas Jay Wacker
PR USA: . . . . . Tommy Cash
Legal USA:. Larry S. Jacobs, PC

**Tooth & Nail Records**
PO Box 12698, Seattle, WA 98111, (206) 691-9782, (206) 691-9831, Fax: (206) 691-9776, E-Mail: toothandnail@toothandnail.com, Web Site: www.toothandnail.com, www.solidstaterecords.com
Pres.:. . . . . Brandon Ebel
VP/CFO: . . . . . Jim Worthen
Int'l Sales/A&R:. . Chad Johnson
*Labels: (Owned)* Solid State

**Tootsie's Records (Div. of Tootsie's Entertainment)**
422 Broadway, Nashville, TN 37203, (615) 726-0463, Fax: (615) 726-0423, E-Mail: info@tootsies.net, Web Site: www.tootsies.net
GM: . . . . . John Taylor
Asst. Dir. Entertainment:
. . . . . Katie Gifford
*US Reps.:* Select-O-Hits, Inc.

**TopCat Records LLC**
3408 Pinetree Cir., Dallas, TX 75234, (972) 484-4141, Fax: (972) 620-8333, E-Mail: info@topcatrecords.com, Web Site: www.topcatrecords.com, www.topcatbrasil.com.br
Pres.:. . . . . Richard Chalk
TopCat Brasil Contact (5521) 9158-3900: Gilson Szrajbmman
*Labels: (Owned)* Topcat Brazil, Topcat USA
*US Reps.:* City Hall Records

**TopNotch Music Records (Div. of TopNotch Entertainment Corp.)**
PO Box 1515, Sanibel Island, FL 33957-1515, (239) 982-1515, Fax: (239) 472-5033, E-Mail: topnotch@wolainin.com
Pres./CEO: . Vincent M. Wolanin
CFO/CPA: . . . . . Larry H. Becker
Nat'l Sales: . . . . . Dick Sherman
*Labels: (Owned)* Cueball, TopNotch

**Tornillo Records**
4470 Sunset Blvd., Ste. 306, Hollywood, CA 90027, (213) 570-0471, Fax: (213) 570-1126

**Tot Records**
PO Box 336, Bozman, MD 21612-0336, (410) 745-3789, Fax: (410) 745-3784
GM: . . . . . Oliver Berliner
A&R:. . . . . L.D. Mazzini

**Toucan Cove Entertainment**
800 Fifth Ave., Ste. 101-292, Seattle, WA 98104-3191, (816) 942-7910, (847) 719-2375, E-Mail: Info@toucancove.com, Web Site: www.toucancove.com
Contact: . . . . . Bill Rusch

**Touch & Go Records, Inc.**
PO Box 25520, Chicago, IL 60625, (773) 388-8888, Fax: (773) 388-3888, E-Mail: info@tgrec.com, Web Site: www.touchandgorecords.com
Pres.:. . . . . Corey Rusk
Label Mgr.:. . . . . Ed Roche
Sales:. . . . . Leslie Ransom
Publicist: . . . . . Miranda Lange
Radio:. . . . . Sara Tolbert
Prodn.: . . . . . Adam Reach
Publicist: . . . . . John Landas
Direct Sales: . . . Nathan Cowing
Export Sales: . . . Krista Schmidt
Prodn.: . . . . . Emily Brigham
New Media: . . . Justin Sinkovich
Art Dir.:. . . . . David Babbitt
Sales Asst.:. . . . . Billy Smith
*Labels: (Owned)* Quarterstick, *(Distributed)* All Natural, Atavistic, Dimmak/Cold Crush, Estrus, Kill Rock Stars, Merge, Overcoat, Suicide Squeeze, Warm Electronic Recordings

**Town Crier Recordings**
59 W. 19th St., Ste. 4C, New York, NY 10011, (212) 255-0553, Fax: (212) 366-1859, E-Mail: towncrier@att.net, Web Site: www.towncrierrecordings.com
Pres.:. . . . . Claudia Marx
*Labels: (Owned)* Slider Music

**Toy Box Productions (Div. of CRT, Custom Products, Inc.)**
7532 Hickory Hills Ct., Whites Creek, TN 37189-9243, (615) 299-0822, (615) 876-5490, Fax: (615) 876-6878, E-Mail: cheryl@crtcustomproducts.com, Web Site: www.crttoybox.com
Pres.:. . . . . Cheryl Hutchinson
Dir. Sales/Mktg.:. . . . Lori Smith

**Trackmode Recordings**
5332 Liberty Heights Ave., Baltimore, MD 21207, (410) 466-8103, Fax: (410) 466-9334, E-Mail: brett@trackmode.com, Web Site: www.trackmode.com
Pres.:. . . . . Brett Dancer

**Tract Records**
PO Box 2721, Richmond, IN 47375, (765) 939-1174, Fax: (765) 939-1174, E-Mail: thomas@tractrecords.com, Web Site: www.tractrecords.com
Owner:. . . . . Thomas Heath

**Traditional Crossroads**
PO Box 20320, Greeley Sq. Sta., New York, NY 10001-9992, (800) 422-6282, Fax: (212) 579-3762, Web Site: www.traditionalcrossroads.com
Pres.: . . . . . Harold Hagopian

**Trailer Records**
PO Box 3202, Iowa City, IA 52240-3202, (319) 351-3683, Fax: (319) 351-1282, E-Mail: info@trailer-records.com, Web Site: www.trailer-records.com
Owner:. . . . . David Zollo
Office Mgr.:. . . . . Matt Anthony
*US Reps.:* Redeye Distribution

**Trampoline Records**
8581 Santa Monica Blvd., Ste. 511, West Hollywood, CA 90069, E-Mail: team@trampolinerecords.com, Web Site: www.trampolinerecords.com
Founder: . . . . . Marc Dauer
Founder:. . . . . Rami Jaffee
Founder:. . . . . Pete Yorn
Label Mgr.: . . . . . Dawn Maze

**Trans Continental Records & Management (Div. of Trans Continental Companies)**
127 W. Church St., Ste. 350, Orlando, FL 32801, (407) 345-0004, Fax: (407) 345-0888, E-Mail: info@t-con.com, Web Site: www.t-con.com
Chrmn./CEO:. Louis J. Pearlman
Pres.: . . . . . Greg McDonald
Promo./Mktg.-W. Coast:
. . . . . Salwa Scarpone
Promo./Mktg.-S.E.:. . Brian Gillis
Bus. Aff.: . . . Michael Ferderigos
*Labels: (Owned)* Trans Con Entertainment, Trans Country Music Group

**Transitions Music, Inc.**
1930 Monroe Dr., Atlanta, GA 30324, (404) 355-4242, Fax: (404) 355-0795, E-Mail: wombsnd@mindspring.com, Web Site: www.transitionsmusic.com
Pres.:. . . . . Joe Wolff

Int'l Mktg.: . . . . . Fred Schwartz
*Labels: (Distributed)* Banyan Tree
*US Reps.:* Rounder Kids

**Trauma Records**
15260 Ventura Blvd., Ste. 1240, Sherman Oaks, CA 91403, (818) 382-2515, Fax: (818) 990-2038, E-Mail: info@traumarecords.com, Web Site: www.traumarecords.com
Pres.: . . . . . Rob Kahane
Sales Head: . . . . Jeff Ballenberg
Mktg.: . . . . . Angela Bures
*US Reps.:* Fontana Distribution

**Traveler Enterprises**
PO Box 3234, Wichita Falls, TX 76301-0234, (940) 855-6710, E-Mail: cros@excite.com, Web Site: www.crosslink.net
Pres.: . . . . . Harold Crosby

**Treacherous Records**
902 S. Glendale Ave., Glendale, CA 90215, (818) 244-3333, Fax: (818) 244-3411, Web Site: www.treacherousrecords.com
CEO: . . . . . Tico Khrimian
*US Reps.:* Universal Music & Video Distribution

**Trend Recording & Distributing**
PO Box 201, Smyrna, GA 30081, (770) 432-2454, Fax: (770) 432-2454, E-Mail: temgh@aol.com, tomattrend@aol.com, Web Site: www.redrivercountry.com
Pres./CEO: . . . . . Tom Hodges
VP/Sales: . . . Richard McGibony
Promo.: . . . . . Frank Brannon
*Labels: (Owned)* BOAM, Nashville Impact, Stepping Stone, Trend Int'l, Trend Setter, Trendex, *(Distributed)* Caprice Int'l, KMA
*US Reps.:* Canadian American Records / Caprice International Discs

**TRI-MID Records**
10101 Fondren Rd., Ste. 588, Houston, TX 77096, (713) 484-6897, Fax: (281) 437-1154, E-Mail: info@trimidrecords.com, Web Site: www.trimidrecords.com
CEO: . . . . . Reginald Hardy, Sr.

**Tribe Music Group (TMG)**
7601 Forest City Rd., Orlando, FL 32860-7608, (407) 292-8888, (888) 825-4CBM, Fax: (407) 296-6906, E-Mail: markp@clintbrown.net, Web Site: www.clintbrown.net
Owner: . . . . . Clint Brown

**Tried & True**
PO Box 39, Austin, TX 78767, (512) 477-0036, Fax: (512) 477-0095, E-Mail: jerryjeff@jerryjeff.com, Web Site: www.jerryjeff.com
Pres.: . . . . . Susan Walker
Publicist: . . . . . Walter Gibson

**Triggerfish Entertainment**
37 E. 67th St., Ste. 1607, New York, NY 10021, (877) 606-7211, E-Mail: dfritz@optonline.net
Pres./CEO: . . . . . David Fritz
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Triple Star Records**
1704 Linwood Ave., Royal Oak, MI 48067, (586) 739-2390, E-Mail: earthrising@scglobal.net, Web Site: www.harmonycd.com
Pres.: . . . . . John Mickie
*Labels: (Owned)* Y2K

**Triple X Records**
2020 N. Main St., Ste. 240, Los Angeles, CA 90031, (323) 221-2204, Fax: (323) 417-5003
Owner/Pres./A&R: . . Peter Heur
Owner/CEO/A&R:Dean Naleway
A&R Dir./Int'l Sales: Jeff Zimmitti
*Labels: (Owned)* Amsterdamned, Guava Jelly, Hollows Hill, Triple X
*US Reps.:* Navarre Corp.

**Tropicana Records**
PO Box 336, Bozeman, MD 21612-0336, (410) 745-3789, Fax: (410) 745-3784
GM: . . . . . Oliver Berliner
A&R: . . . . . Joe Hernandez

**Troubadour Records**
PO Box 6543, Carmel, CA 93921, (831) 484-5848, Fax: (831) 484-5746, E-Mail: tfarrell@netpipe.com, Web Site: www.terrencefarrell.com
Pres.: . . . . . Terrence Farrell
*Labels: (Owned)* La Paloma Music Co.

**Trout Records (Div. of Trout Fishing In America)**
PO Box 914, Prairie Grove, AR 72753, (479) 761-3630, (888) 439-8342, Fax: (479) 761-3631, E-Mail: karen@troutmusic.com, Web Site: www.troutmusic.com
Label Mgr.: . . . . . Karen Thom
Mgr.: . . . . . Dick Renko
*US Reps.:* AEC One Stop Group, Baker & Taylor, NewSound Distribution, Rounder Kids

**Tru Criminal Records**
244 Fifth Ave., Ste. 2536, New York, NY 10001-7604, (212) 861-6825, Fax: (212) 861-6825, E-Mail: mcskill@aol.com
A&R: . . . . . Lee Skill

**Tru-Gems Records**
PO Box 3683, Beverly Hills, CA 90212, (310) 273-1986, E-Mail: truegems@earthlink.net
Owner: . . . . . Lee Silver
*Labels: (Owned)* Tru Gems

**Trumpet Swan Productions**
1623 Crescent Pl., Venice, CA 90291, (310) 448-8050, (818) 753-1799, Fax: (310) 448-8051, E-Mail: info@thecreamwillrise.com, Web Site: www.thecreamwillrise.com
CEO: . . . . . Sophie B. Hawkins
CEO: . . . . . Gigi Gaston
Bookkeeper: . . . . Zania Paragas

**Trumpets Records**
6 Depot Sq., Montclair, NJ 07042, (973) 744-2600, Fax: (973) 744-7735, E-Mail: info@trumpetsjazz.com, Web Site: www.trumpetsjazz.com
VP: . . . . . Enrico Granafei

**Trustkill Records**
23 Farm Edge Ln., Tinton Falls, NJ 07724, (732) 542-7956, Fax: (732) 542-7957, E-Mail: info@trustkill.com, Web Site: www.trustkill.com
Pres.: . . . . . Josh Grabelle
GM: . . . . . Robert Dippold
Office Mgr.: . . . . . Kyle White
*US Reps.:* RED Distribution

**Trusty Records**
8771 Rose Creek Rd., Nebo, KY 42441, (270) 249-3194, Fax: (270) 249-3194, E-Mail: trusty@vci.net, Web Site: www.vci.net~trusty
Owner: . . . . . Elsie Childers
Producer: . . . . . Barry Howard
A&R: . . . . . Mike Cain
*Labels: (Owned)* ETC.

**Tu Casa Entertainment**
139 Norfolk St., Storefront N., New York, NY 10002, (212) 677-6370, Fax: (212) 677-6448, E-Mail: maribel@tucasagroup.com, Web Site: www.tucasaentertainment.com
Pres./CEO: Maribel Schumacher
Dir.: . . . . . Gerardo Vergara

**Tuff City Records**
250 W. 49th St., Ste. 705, New York, NY 10019, (212) 586-0899, Fax: (212) 586-1081, E-Mail: mail@tuffcity.com, Web Site: www.tuffcity.com
Pres.: . . . . . Aaron Fuchs
GM: . . . . . Stephen Saperstein
Bus. Aff.: . . . . . Jeff Gandel, Esq.
Accts. Mgr.: . . . . . Joe Baldassari
Prodn. Mgr.: . . . . Mark Woodford
Prodn. Mgr.: . . . Cameron Maher
Prodn. Mgr.: . . . Sammy Shecter
*Labels: (Owned)* Funky Delicacies, Night Train, Ol' Skool Flava, Soul-Tay-Shus

**Tuff Gong Records / Ghetto Youths International**
825 Eighth Ave., 29th Fl., New York, NY 10019, (212) 445-3851, (212) 445-3834, Fax: (212) 445-3845, E-Mail: cristy.barber@umusic.com, Web Site: www.ghettoyouths.com, www.tuffgong.com
Pres.: . . . . . Cristy Barber
*US Reps.:* Universal Music & Video Distribution

**Tug Boat Records / Mega Int'l Records (Div. of Doc Holiday's Power Plant Recording/Video Studios)**
2708 Build America Dr., Hampton, VA 23666, (757) 827-8733, Fax: (757) 827-0385, E-Mail: hithithit@aol.com, Web Site: www.1docholiday.com, www.docholiday.tv
Pres.: . . . . . Doc Holiday
*Labels: (Owned)* Mega International Record, Tug Boat Int'l
*US Reps.:* AEC One Stop Group
*Int'l Reps.:* The Orchard

**Turn Up The Music**
708 Colfax Ave., Kenilworth, NJ 07033, (800) 607-1901, Fax: (908) 620-0911, E-Mail: concierge@tutmusic.com, Web Site: www.tutmusic.com
Pres.: . . . . . D. Drew Matilsky
Nat'l Accts. Mgr.: . . . . . Gordon Anderson
Nat'l Accts. Mgr.: . . Jerry Schude
Nat'l Accts. Mgr.:Patrice Behrend
Sales Mgr.: . . . Dana Medleycott
*Labels: (Owned)* DJ's Choice, Drew's Famous, Turn Up the Music, *(Distributed)* Casablanca Kids, Sugar Beats

**1201 Music**
PO Box 500, Atlantic Highlands, NJ 07716, (732) 872-0014, Fax: (732) 872-6669, Web Site: www.1201music.com
Pres.: . . . . . A. Neumann
*Labels: (Owned)* Blues & Various, Hip Jazz Bop, Jazz Greats, Smooth Sounds, Straight Jazz

**12:2 Records**
PO Box 2712, Fair Oaks, CA 95628, (916) 431-3113, E-Mail: info@122records.com, Web Site: www.122records.com
VP Sales/Mktg.: . . . Jack Nordby

**21st Century Blues Records**
PO Box 51286, New Orleans, LA 70151, (504) 269-0328, E-Mail: info@21cbrecords.com, Web Site: www.21cbrecords.com
Pres.: . . . . . Chris Thomas King

**Twilight Souls Music**
264 S. La Cienega Blv., Ste 716, Beverly Hills, CA 90211, (323) 656-1394, E-Mail: tsmproductions@netzero.net
Promo. Dir.: . . . . Michael Parker
Dir. Sales/Mktg.: . . Sher Pasquini
A&R/Pop: . . . . . Kevin Hunter

**Twin Sisters Productions, LLC**
2680 W. Market St., Akron, OH 44333, (800) 248-TWIN, (330) 864-3000, Fax: (330) 864-3200, E-Mail: twinsisters@twinsisters.com, Web Site: www.twinsisters.com
CEO: . . . . . Karen Hilderbrand
Pres.: . . . . . Kim Thompson
*Labels: (Owned)* Twin Sisters Productions, LLC

**Twin Tone Records**
209 Ardmore Dr., Minneapolis, MN 55422-5211, (763) 377-2089, Web Site: www.twintone.com
MD: . . . . . Paul Stark

**II Fire Records, LLC**
1661 Canal St., Ste. 3222, New Orleans, LA 70112, (504) 581-6553, Fax: (504) 568-6520, E-Mail: bernardhollins@yahoo.com
Owner/CEO: . . . . . Travis Lyons
VP: . . . . . Bernard Hollins

**2 Generations SPA Music**
300 E. 34th St., Ste. 28B, New York, NY 10016, (212) 842-8478, Fax: (212) 735-6862, E-Mail: management@2generations.com, Web Site: www.2generations.com, www.sparecords.com
Pres.: . . . . . Aimee Berger

**215 Music and Media LLC**
100 Old York Rd., Ste. 2-212, Jenkintown, PA 19046, (215) 884-3800, Fax: (215) 884-7390, E-Mail: thechack@215music.com, Web Site: www.215music.com
Pres./CEO: . . . . David Chackler
EVP: . . . . . Alan Rubens
VP: . . . . . Deborah Jawicki
Nat'l Sales Mgr.: . . . Rich Chrzan
Nat'l Promo. Dir.: Adam Leibovitz
*US Reps.:* Innovative Distribution Network (IDN)

**226 Records Co.**
PO Box 7591, West Palm Beach, FL 33405, (561) 502-8174

**Typhoid Mary**
1136 Larrabee St., Ste. 328, West Hollywood, CA 90069, E-Mail: typhoidm@hotmail.com, Web Site: www.burningaudio.com
Owner: . . . . . Shawn O'Grady

**Tyscot Records**
5501 E. 71st St., Track #3, Indianapolis, IN 46220, (317) 479-2343, Fax: (317) 466-1844, E-Mail: info@tyscot.com, Web Site: www.tyscot.com
Pres.: . . . . . Bryant S. Scott
Label Dir.: . . . . Tracy Williamson
Opns. Mgr.: . . . . . Robin Oliver
Mktg. Asst.: . . . Tabitha Broadus
Graphics: . . . . . Lynna Scott

## U

**UFO Records**
8391 Beverly Blvd., Ste. 352, Los Angeles, CA 90048, (818) 469-2276, E-Mail: uforecords@yahoo.com, Web Site: www.uforecords.com
Owner/CEO: . . . Arthur L. Simon
Promo./A&R: . . Lawrence Simon

**UGE Entertainment**
651 Centerhill Ave., Ste. 1, Atlanta, GA 30318, (770) 873-5621, E-Mail: urge411@hotmail.com, Web Site: www.ugeentertainment.com
Pres.: . . . . . Zuri Smith

**URB (Div. of Nativeson Media, Inc.)**
6300 Wilshire Blvd., Ste. 1750, Los Angeles, CA 90048, (323) 315-1700, Fax: (323) 315-1799, E-Mail: promotions@urb.com, Web Site: www.urb.com
Publisher: . . . . . Raymond Roker
Mktg. Dir.: . . . . . Jesse Lee
Assoc. Publisher/Adv. Dir.: . . . . . Joe Pomparelli
West Coast Mktg. Mgr.: . . . . . Alex Leon

**USA Music Group**
5000 Whitsett Ave. #201, Valley Village, CA 91607, (818) 761-8982, Fax: (818) 766-9708, E-Mail: usamusicgroup@aol.com, Web Site: www.usamusicgroup.com
Pres.: . . . . . Martin Braude
VP: . . . . . Orville Kelman
*Labels: (Owned)* Group Seven Music

**US Records, Inc.**
535 Fifth Ave., Penthouse, New York, NY 10017, (212) 682-8400, Fax: (212) 808-4669
Pres.: . . . . . Victor Benedetto
A&R Dir.: . . . . . Alex Benedetto
Bus. Aff. Mgr.: . . . Wallace Collins

**Ubiquity Records, Inc.**
864 W. 16th St., Newport Beach, CA 92663, (949) 764-9012, Fax: (949) 764-9013, E-Mail: mail@ubiquityrecords.com, Web Site: www.ubiquityrecords.com
Co-Founder: . . Michael McFadin
Co-Founder: . . . . Jody McFadin
VP/A&R: . . . . . Andrew Jervis
*Labels: (Owned)* CuBop, Luv n' Haight, Ubiquity, *(Distributed)* Greyboy

**The Ultimate Group (TUG)**
848 N. La Cienega Blvd., Ste. 201, West Hollywood, CA 90069, (818) 227-5115, Fax: (310) 289-8015, E-Mail: dcrawley@theultimategroup.net, Web Site: www.tugentertainment.com
Co-Partner/CEO: . . Chris Stokes
Co-Partner/CFO: . Katrina Askew
VP: . . . . . Monique Houston

**Ultra Records**
150 Lafayette St., Ste. 11R, New York, NY 10013, (212) 343-2200, Fax: (212) 343-9429, E-Mail: info@ultrarecords.com, Web Site: www.ultrarecords.com, www.sequencerecords.com
Owner/Pres.: . . . . Patrick Moxey
Nat'l Promo. Dir.: . . . Phil Nieves
Sr. Dir. A&R: . . . . David Waxman
*Labels: (Owned)* Sequence
*US Reps.:* Caroline Distribution

**Underground Sound**
4040 Del Rey Ave., Ste. 6A, Marina Del Rey, CA 90292, (310) 770-5306, Fax: (310) 861-9061, E-Mail: info@ugsoundmgmt.com, Web Site: www.ugsoundmgmt.com
Booking Mgr./Event Coord.: . . . . . Ruth Nakada

**UnderSound Records**
8 Graham Terr., Montclair, NJ 07042, (973) 233-1476, Fax: (973) 233-1477, E-Mail: thedoctor@jeepjazz.com, Web Site: www.jeepjazz.com
Pres.: . . . . . Shane Faber
*Labels: (Owned)* Hipopera, Jeep Jazz, Undersound

**Union**
9056 Santa Monica Blvd., Ste. 202, West Hollywood, CA 90069, (310) 276-2070, Fax: (310) 276-4048, E-Mail: info@union-records.com, Web Site: www.union-records.com
Gen. Partner: . . . . . Russ Rieger
Gen. Partner: . . . . . John Halley
Gen. Partner: . . . . . Jeff Wilson
*US Reps.:* Alternative Distribution Alliance (ADA)

**Union Music Group, Inc.**
420 Lincoln Rd., Ste. 300, Miami Beach, FL 33139, (305) 534-5505, Fax: (305) 534-5504, E-Mail: info@unionmusicgroup.com, Web Site: www.unionmusicgroup.com
Pres.: . . . . . Ricardo Ordonez
Pres. Sales/Mktg.: . . Jose Godur
GM: . . . . . Aireen Hevia
Admin. Mgr.: . . Cristina Ordonez
Publishing- Dir.: . . . Maria Flores
*US Reps.:* EMI Music Marketing (EMM)

**United Musicians (UM)**
511 Ave. of the Americas, Ste. 197, New York, NY 10011, (212) 505-1943, Fax: (212) 505-1127, Web Site: www.unitedmusicians.com
MD: . . . . . Michael Hausman
Mktg.: . . . . . Karen Malluk

**United For Opportunity Music**
133 W. 25th St., 5th Fl., New York, NY 10001, (212) 414-0505, Fax: (212) 414-0525, E-Mail: info@ufomusic.net, Web Site: www.ufomusic.com
CEO: . . . . . Peter Casperson
*US Reps.:* Ryko Distribution

**Universal-Athena Records (UAR)**
6020 W. Pottstown Rd., Peoria, IL 61654, (309) 673-5755, Fax: (309) 673-7636, E-Mail: uarltd@a5.com, Web Site: www.unitedcyber.com
Owner/Pres.: . . . . . Jerry Hanlon
*Labels: (Owned)* Uar

**Univision Music Group**
5820 Canoga Ave., Ste. 300, Woodland Hills, CA 91367, (818) 577-4700, Fax: (818) 577-4740, Web Site: www.univisionmusic.com
Pres./CEO: . . . . . Jose Behar
SVP Promo./SW Opns.: . . . . . Manolo Gonzalez, Sr.
SVP Mktg.: . . . Lupe De La Cruz
VP Int'l: . . . . . Peggy Dold

VP Opns.-Fonovisa: . . . . . Jose Luis Mogollon
VP Promo.-TX/Central Region: . . . . . John Ortiz
VP Nat'l Promo.-Fonovisa: . . . . . Daniel Mirales
VP Nat'l Sales-UMG: . . . . . Felipe Luna
Mktg. Dir.-Fonovisa: . . . . . Roberto Arciniega
Dir. Special Pjcts.: . . . . . Lorena Fusilier
Dir. Promo.-W. Coast: . . . . . Malu Elizondo
Admin./Creative Dir.: . . . . . Nestor Rodriguez
New Media Mgr.: . . Jorge Pelayo
Publicity Mgr.: . . . . . Marco Antonio Gonzales
PR Mgr.: . . . . Martiluz Gonzalez

**Branches:**

Fonovisa, Inc., 731 W. 17th St., 3rd Fl., Chicago, IL, 60616, (312) 666-1938, Fax: (312) 666-1967, E-Mail: fonovisacentral@aol.com, Web Site: www.fonovisa.com.

Fonovisa, Inc., 8200 NW 52nd Terr., 2nd Fl., Miami, FL, 33166, (305) 487-5500, (305) 487-5624, Fax: (305) 487-5501, E-Mail: cmaharbiz@univision.net, Web Site: www.fonovisa.com, VP-E. Coast: Carlos Maharbiz.

Fonovisa, Inc., Ave. Ponce de Leon #268, Piso 10, Ste. 1116, San Juan, PR, 00917, (787) 767-1281, Fax: (787) 250-6883, Web Site: www.fonovisa.com.

Fonovisa Tejano, 70 N.E. Loop 410, Ste. 500, San Antonio, TX, 78216, (210) 541-0491, Fax: (210) 541-0537, E-Mail: zuniga@electrotex.com, Web Site: www.fonovisa.com, VP Promo.: Manolo Gonzalez.

Univision Music Group, 8200 NW 52nd Terr., 2nd Fl., Miami, FL, 33166, (305) 487-5500, Fax: (305) 487-5501, E-Mail: cmaharbiz@univision.net, Web Site: www.univisionmusicgroup.com, VP Central Region: John Ortiz.

*Labels: (Owned)* Fonovisa, Garmex, Univision, *(Distributed)* Platino, Ramex
*US Reps.:* Universal Music & Video Distribution
*Int'l Reps.:* Universal Music & Video Distribution

**Unlimited Inspiration Records**
544 Summit Dr., Santa Cruz, CA 95060, (831) 588-1751, Fax: (831) 458-3022, Web Site: www.cosmicchants.com
Owner: . . . . . Larry Leeder

**Up Front Music Group**
7605 Collins Ave., Miami Beach, FL 33141, (305) 867-7796, Fax: (305) 867-7819, E-Mail: rperez4bullseye@aol.com
Pres.: . . . . . Rudy Perez

**Up Records**
PO Box 21328, Seattle, WA 98111, (206) 320-9004, Fax: (206) 320-9075, E-Mail: info@uprecords.com, Web Site: www.uprecords.com
Dir. New Media/Art/A&R: . . . . . Pete Ritchey

**Uppercut Records (Div. of Disgruntled Music LLC)**
PO Box 862097, Los Angeles, CA 90086-2097, (323) 224-3012, Fax: (323) 224-0412, E-Mail: info@uppercutrecords.com, Web Site: www.uppercutrecords.com

**Uproar Entertainment**
3663 Twin Lake Ridge, Westlake Village, CA 91361, (818) 889-3757, E-Mail: ddrozen@uproarcomedycd.com, Web Site: www.uproarcomedycd.com
CEO: . . . . . David Drozen
CFO: . . . . . Sheryl Drozen

**Upstairs Records**
15814 Champion Forest Dr., Spring, TX 77379, (281) 655-8727, Fax: (281) 655-9095, E-Mail: john@upstairsrecordsinc.com, Web Site: www.upstairsrecordsinc.com
CEO: . . . . . John Lopez
VP: . . . . . Jo Lopez
VP Retail/Music Videos: . . . . . Joey Peralta
Opns. Mgr.: . . . . Jose Melendez
A&R Mgr.: . . . . . Pete Manriquez
*US Reps.:* Fontana Distribution

**Upstream Records**
PO Box 8843, Asheville, NC 28814, (828) 258-9713, Fax: (828) 258-9713, E-Mail: upstream@upcom.com
Pres.: . . . . . Steven N. Heller

**Urban Ikon, Inc.**
PO Box 953, Dept. 1231, Wingdale, NY 12594, E-Mail: urbanikon@aol.com, Web Site: www.urbanikon.com
CEO: . . . . . Dave Abrams

**Urbano Records**
7551 Melrose Ave., Ste. 3, Los Angeles, CA 90046, (323) 658-7508, E-Mail: issa@urbanorecords.com, Web Site: www.urbanorecords.com
Pres.: . . . . . Issa Wilson

**Urgent Records**
PO Box 90754, Austin, TX 78709, (512) 857-1484, Fax: (512) 857-1484, E-Mail: info@urgentrecords.com, Web Site: www.urgentrecords.com
Pres.: . . . . Christopher Shannon

## V

**VI Music (Div. of Distribuidora Aponte)**
Calle Cerra 619, Pda. 15, Santurce, PR 00907, (787) 725-9208, Fax: (787) 723-1530
Pres.: . . . . . Juan Vidal
MD: . . . . . Sofia de la Cruz
*US Reps.:* Universal Music & Video Distribution

**VP Records**
89-05 138th St., Jamaica, NY 11435, (718) 425-1100, Fax: (718) 658-3573, E-Mail: rchin@vprecords.com, Web Site: www.vprecords.com
Co-Founder: . . . . . Pat Chin
Pres.: . . . . . Christopher Chin
VP Mktg./Dist.: . . . . Randy Chin
VP A&R: . . . . . Joel Chin
A&R Dir.: . . . . . Murray Elias
*US Reps.:* Fontana Distribution, WEA Corp.
*Int'l Reps.:* Universal Music (Canada) (Canada), Pinnacle Records (United Kingdom)

**V2 Records**
14 E. Fourth St., Third Fl., New York, NY 10012, (212) 320-8500, Fax: (212) 320-8600, Web Site: www.v2music.com
Pres.: . . . . . Andy Gershon
SVP Sales: . . . . . Dave Yeskel
SVP Promo.: . . . . . Matt Pollack
Head of A&R: . . . . . Jon Sidel
Head of Video Promo./Video Prodn.: . . . . . Chris Chios
Head of New Media/Mktg. Dir.: . . . . . Jeff Wooding
Head of Publicity: . . . . . Samantha Tillman
Nat'l Promo. Dir.: . . Karen Durkot
Nat'l Promo. Dir.: . . Ted Hoekstra
Promo. Dir.-W. Coast: . . . . . Kristie Vogel
Promo. Dir.-S.E.: . . Aimee Saiger
College Promo.: . . Rob Ceccarini
Nat'l Video Promo./Mktg. Dir.: . . . . . Debbie Chertock
A&R: . . . . . Kate Hyman

**VWC Records**
PO Box 428, W. Square Station, Bronx, NY 10461, (914) 654-0213, (800) 468-9378, Fax: (914) 654-0213, E-Mail: vwcrecords@aol.com, Web Site: www.vwcrecords.com
Pres.: . . . . . Stuart Berke
*US Reps.:* City Hall Records

**Vacant Cage Records**
2557 Oakhill Dr., Murfreesboro, TN 37130, (615) 849-3911, E-Mail: erik@vacantcagerecords.com, Web Site: www.vacantcagerecords.com
Co-Founder: . . . . . Erik Nather
Co-Founder: . . . . . Brock Sharp
Co-Founder: . . . . . Kelly Kerr
*US Reps.:* Redeye Distribution

**Vagrant Records**
2118 Wilshire Blvd., # 361, Santa Monica, CA 90403, (323) 302-0100, Fax: (323) 302-0111, Web Site: www.vagrant.com
Pres.: . . . . . Rich Egan
VP: . . . . . Jon Cohen
GM: . . . . . Dan Gill
Head of Radio Promo.: . . . . . Amanda Moore
Head of Retail Mktg.: . . . . . Ryan Lacina
Head of Mktg.: . . Wayne Pighini
A&R: . . . . . Kevin Kusatsu
*Labels: (Distributed)* Startime Int'l
*US Reps.:* Fontana Distribution

**Valarien Productions**
15237 Sunset Bld., Ste. 105, Pacific Palisades, CA 90272, (310) 455-7737, Fax: (310) 455-7737, E-Mail: valarien@gte.net, Web Site: www.valarien.com
Owner/Pres.: . . . . . Eric Reyes
Artist/Composer: . . . . . Valarien
*Labels: (Owned)* Valarien Prodns., Valinor Music, Valinor Music
*US Reps.:* Allegro Corp., New Leaf Distribution

**Van Richter Records**
100 S. Sunrise Way, Ste. 219, Palm Springs, CA 92262, (760) 320-5577, E-Mail: manager@vr.dv8.net, Web Site: www.vanrichter.net
Pres.: . . . . . Paul Abramson

**Vandor Motion Pictures, Phonorecords & Music Publishing Group (Div. of Pathfinders, Inc.)**
1826 Poplar Ln. SW, North Wing, Albuquerque, NM 87105, (505) 247-4843, Fax: (505) 265-8947, E-Mail: thegeneral@vmgworldwide.com, info@vmgworldwide.com, Web Site: www.vmgworldwide.org, www.vmgworldwide.com
COO: . . . . . Gen. Bobby Farrell
Pres. Vandor Records Grp.: . . . . . Lekan Parsons
Pres. Vandor Motion Pictures Phonorecords & Music Publishing Grp.: . . Robin Sparks
Pres. Vandor Representatives Div.: . . . . . Monica Pierre
Pres. Vandor Music Group: . . . . . J.R. Randall
*Labels: (Owned)* BFM, Christ Line, Cozy, Juke, VMG, VMG Latin, VMG World Wide, Vandor Int'l (USA), *(Distributed)* Aerolite Int'l (Germany), Amantigo (Brazil), Andes (Peru), Antigua (Brazil), Aussie Way (Australia), Chalice Int'l (Greece), China (Taipei), Euro (Germany), FMC Ltd. (UK), Ginko (Japan), Great Nile (Egypt), Icefire (Canada), Little Dragon (Canada), Maya (Mexico), Paradigm (USA), Peony Int'l (Saudi Arabia), Shan Int'l (Burma), Suddath (USA)

**Vanguard Records (Div. of The Welk Music Group)**
2700 Pennsylvania Ave., Santa Monica, CA 90404, (310) 829-9355, Fax: (310) 315-9996, E-Mail: info@vanguardrecords.com, Web Site: www.vanguardrecords.com
CEO/Chrmn.-WMG/WMI: . . . . . Larry Welk
Pres./GM-WMG: . . . . Kevin Welk
COO-WMG/VP-WGI: . . . . . Chris Hamilton
SVP Sales/Mktg.: . . . . . Dan Sell
VP Radio Promo./Mktg.: . . . . . Art Phillips
VP Artists/Media Rel.: . . . . . Lellie P. Capwell
New Media Dir.: . . . Rob Evanoff
Special Pjcts./Media Dir.-Sugar Hill: . . . . . Fred Jasper
Mktg./Artist Devel. Dir.: . . . . . Vince Hans
Mktg./Adv. Mgr.: . . . . . Stephanie Hopson
Retail Mktg. Mgr.: . Adam Colbert
Promo. Mgr.: . . . . . Mary Mahn
Prodn. Mgr.: . . . . . Eddie Hall
Int'l Sales/Mktg.: . . . . . Morgana Kennedy
Bus. Aff. Coord.: . . . Tric Maduke
*Labels: (Owned)* Ranwood, Sugar Hill, Vanguard

**Vanishing Point Records**
PO Box 928, Orange, CA 92856-0390, (714) 771-7755, E-Mail: scott@vanishingpointrecords.com, Web Site: www.vanishingpointrecords.com
Owner: . . . . . Scott Silletta

**Vapor Records**
1460 Fourth St., Ste. 208, Santa Monica, CA 90401, (310) 393-8442, Fax: (310) 393-6512, E-Mail: webstar@vaporrecords.com, Web Site: www.vaporrecords.com
Pres.: . . . . . Elliot Roberts
GM/A&R: . . . . . Bonnie Levetin

**Varese Sarabande Records, Inc.**
11846 Ventura Blvd., Ste. 130, Studio City, CA 91604, (818) 753-4143, Fax: (818) 753-7596, E-Mail: info@varesesarabande.com, Web Site: www.varesesarabande.com
EVP Bus./Legal Aff./Blues A&R: . . . . . Steve Knapp
VP Film Music: . Robert Townson
VP Varese Vintage/Reissue/Catalog/Oldies A&R: . . . . . Cary Mansfield
Dir. Licensing/Admin.: . . . . . Kevin Elliott
Nat'l Sales/Mktg. Dir.: . . . . . Bryon Davis
Cust. Serv.: . . . . . John Vargas
*Labels: (Owned)* Varese Vintage, Wildcat, *(Distributed)* Fuel 2000, Fynsworth Alley, Sunswept Music, Water Music/Water Dance
*US Reps.:* Universal Music & Video Distribution

**Varrick Records (Div. of Rounder Records)**
One Camp St., Cambridge, MA 02140, (617) 354-0700, Fax: (617) 491-1970, E-Mail: info@rounder.com, Web Site: www.rounder.com
Owner: . . . . . Ken Irwin
Owner: . . . . . Marian Levy
Owner: . . . . . Bill Nowlin

**Vector Recordings**
113 E. 55th St., New York, NY 10022, (212) 317-2323, Fax: (212) 317-5983, E-Mail: info@vectormgmt.com
Co-Pres.: . . . . . Jack Rovner

**Branches:**

Vector Recordings, 1607 17th Ave. S., Nashville, TN, 37212, (615) 269-6600, Fax: (615) 269-6002, E-Mail: info@vectormgmt.com, Co-Pres.: Ken Levitan.

**Velocette Records LLC**
83 Walton St. NW, Atlanta, GA 30303-2123, (404) 954-6600, (800) 289-ROCK, Fax: (404) 954-6683, Web Site: www.velocetterecords.com
Pres.: . . . . . Phil Walden
VP Bus. Aff.: . . Philip Walden, Jr.
VP Artist Devel.: . . . . . Amantha Walden
A&R: . . . . . Jason Walden
Bus. Aff./Licensing: . . . . . Jennifer Jones

**Velvet Hammer Music & Management Group**
9911 W. Pico Blvd., Ste. 350W, Los Angeles, CA 90035, (310) 657-6161, Fax: (310) 657-0310, Web Site: www.velvethammer.net
Pres./Mgr.: . . . David Benveniste
GM: . . . . . Mark Wakefield
Mgr.: . . . . . Braden Asher
Mgr.: . . . . . Joey Iside

**Vene Music / Venevision International**
550 Biltmore Way, Ste. 1180, Coral Gables, FL 33134, (305) 442-3411, Fax: (305) 446-4743, E-Mail: hbeltran@cisneros.com, Web Site: www.venevisioninternational.com
Pres.: . . . . . Luis Villanueva
Film Div. Mgr.: . . . . Julio Noriega
Mktg. Dir.: . . . . Fidel Hernandez

**Vertical Jazz Records (Div. of Recording Arts SA)**
3 Scenic Ct., Atlantic Highlands, NJ 07716, (732) 291-9049, Fax: (732) 291-9018, E-Mail: suzannesev@comcast.net, Web Site: www.verticaljazz.com
Pres.: . . . . . Suzanne Severini
*Int'l Reps.:* Ducale S.n.c. di Marco Matalon & Co. (Italy)

**VGo Recordings, Inc.**
456 Cedar Ave., San Bruno, CA 94066, (650) 616-8443, Fax: (650) 873-8927, E-Mail: info@vgorecordings.com, Web Site: www.vgorecordings.com
Pres.: . . . . . Vicente Go

**Viastar Corp. (Div. of Viastar Media Corp.)**
2451 W. Birchwood Ave., Ste. 105, Mesa, AZ 85202, (480) 894-0311, Fax: (480) 894-0074, E-Mail: info@viastarcorp.com, Web Site: www.viastarcorp.com, www.electrickingdom.com
Pres./CEO: . . . John D. Aquilino
CFO: . . . . . Ken Yonika
SVP Music Grp.: . . Gardner Cole
GM: . . . . . Peter Trimarco
*Labels: (Owned)* Viastar Records

**Vibe Records / Off The Hook Records (Div. of Vibe Records Holdings, Inc.)**
84 South St., Oyster Bay, NY 11771, (888) 336-8423, (516) 624-4900, Fax: (516) 624-4910, E-Mail: info@viberecords.com, Web Site: www.viberecords.com
Owner: . Off The Hook Records
Pres./CEO: . . . Timothy J. Olphie
Sec.: . . . . . Donald D. Shaw
A&R: . . . . . Keith Shocklee
Publicity: . . . . . Barbara Bales Street
Promo.: . . . . . Toree Knox
*Labels: (Owned)* Off the Hook Records, Inc., Vibe Records, Inc.
*US Reps.:* WEA Corp.
*Int'l Reps.:* WEA Corp.

**Vic Records**
1327 Cobb Ave., Kalamazoo, MI 49007, (269) 342-5328, E-Mail: valco226@aol.com
Owner: . . . . . Vincent Taylor
Mgr.: . . . . . Val Taylor
*Labels: (Owned)* Kamana, LaVal, Mo-Rap, Partee, Vic, *(Distributed)* Baytone, Crew, Funky, Soul Set
*US Reps.:* LaVal Record Distributors

**Vice Records**
97 N. 10th St., Ste. 202, Brooklyn, NY 11211, E-Mail: wassup@vice-recordings.com, Web Site: www.vice-recordings.com
VP/GM: . . . . . Adam Shore

**Victory Records**
346 N. Justine St., Ste. 504, Chicago, IL 60607, (312) 666-8661, Fax: (312) 666-8665, E-Mail: info@victoryrecords.com, Web Site: www.victoryrecords.com, www.anothervictory.com
CEO: . . . . . Tony Brummel
VP Sales: . . . . . Ramsey Dean
Radio Promo. Dir.: . . Tim Binder
Publicity Dir.: . . . . Heather West
Prodn. Mgr.: . . . . Clint Billington
*Labels: (Owned)* Another Victory, *(Distributed)* GMM, Hand of Hope, Ironbound, Rise, Undecided
*US Reps.:* RED Distribution
*Int'l Reps.:* Universal Music (Canada) (Canada)

**Vida Music**
8325 NW 53rd St., Ste. 100, Miami, FL 33166, (305) 463-8432, Web Site: www.vidamusic.com

**Village Records**
35 W. Fourth St., Ste. 777, New York, NY 10012, (212) 998-5398, Fax: (212) 995-4043
GM: . . . . . David Purcell

**Vineyard Music USA**
12650 Directors Dr. #500, Stafford, TX 77477, (281) 565-8463, (800) 852-8463, Fax: (281) 565-8467, E-Mail: info@vineyardmusicusa.com, Web

Site: www.vineyardmusicusa.com
GM- Publishing: . . Jason Hagen
GM- Record Label: . . . . . Casey Corum
Mgr.- Sales: . . . . Cheryl Durham

**Violator Music & Management**
36 W. 25th St., New York, NY 10010, (646) 486-8900, Fax: (646) 486-8929, Web Site: www.violator.com
CEO/Mgr.:. . . . . Chris Lighty
Pres./Mgr.: . . . . . Mona Scott

**Virginia Arts Records**
512 Stewart St., Charlottesville, VA 22902, (434) 971-1411, Fax: (434) 971-1437, E-Mail: paul@virginiaarts.com, Web Site: www.virginiaarts.com
Owner:. . . . . Chris Doerman
Pres.:. . . . . R. Paul Brier
Promo. Dir.: . . . . . J. Lyn Brier

**Vision Records, Inc.**
13385 W. Dixie Hwy., North Miami, FL 33161, (305) 893-9191, Fax: (305) 895-2647, E-Mail: sales@audiovisionstudios.com, Web Site: www.audiovisionstudios.com
Pres.: . . . . . Steve Alaimo
VP A&R: . . . . . Ron Albert
Treasurer: . . . . . Howard Albert

**Vision Way Records (Div. of Jim Frazier Productions, Inc.)**
405 Patterson St., Nashville, TN 37211, (615) 831-2286, E-Mail: info@visionwayrecords.com, Web Site: www.visionwayrecords.com
Pres./Owner: . . . . . Jim Frazier
A&R/Office Admin.: . Joy Frazier

**Vista India**
37 Meridian Rd., Edison, NJ 08820-2823, (732) 494-9155, Fax: (732) 549-9765, E-Mail: vistaindia@aol.com, Web Site: www.myraaga.com
Pres.:. . . . . Priya Gopalan
VP Sales: . . . . . Ravi Gopalan
VP Purchasing:. . . Suri Gopalan
*Labels: (Owned)* Mantra, Rakhee, Vista India, *(Distributed)* EMI-India, Mil, Music Today, Navras, Tao, Tips
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Vivaton Records**
702 18th Ave. S., Nashville, TN 37203, (615) 255-5233, Fax: (615) 255-9133, E-Mail: info@vivatonrecords.com, Web Site: www.vivatonrecords.com
Pres.: . . . . . Jeff Huskins
EVP Sales/Mktg.: Dave Weigand
VP Legal Aff./Int'l Licensing: . . . . . Amy Stevens
Mgr. Promo.: . . . . . Tracy Long
Mgr. A&R: . . . . . Darrell Vanzant
*US Reps.:* RED Distribution

**Vokes Record Co.**
PO Box 12, New Kensington, PA 15068-0012, (724) 335-2775
Pres./A&R: . . . . . Howard Vokes
*Labels: (Owned)* Country Boy

**Volume Music Entertainment**
42 W. 24th St., New York, NY 10010, E-Mail: info@volumemusic.com, Web Site: www.volumemusic.com
SVP:. . . . . Simone Wilson

**Voyager Recordings**
424 35th Ave., Seattle, WA 98122, (206) 323-1112, Fax: (206) 329-2416, E-Mail: info@voyagerrecords.com, Web Site: www.voyagerrecords.com
Owner/Pres.: . Vivian T. Williams
Owner/Prodn.: Philip L. Williams
*Int'l Reps.:* B.O.M. Service Ltd. (Japan)

**Voyager Records, Inc.**
812 W. Darby Rd., Havertown, PA 19083, (610) 446-7100, Fax: (610) 446-7721, E-Mail: dsomach@aol.com
Pres.:. . . . . Denny Somach
Sec.: . . . . . Richard Somach
*Labels: (Distributed)* Voyager
*US Reps.:* Universal Music & Video Distribution
*Int'l Reps.:* Universal Music & Video Distribution

## W

**W.A.R.? - What Are Records? Ltd.**
2401 Broadway St., Boulder, CO 80304, (303) 440-0666, Fax: (303) 447-2484, E-Mail: info@whatarerecords.com, Web Site: www.whatarerecords.com
Pres.: . . . . . Rob Gordon
EVP: . . . . . Rebecca Gordon
GM: . . . . . Matthew Wilkening
Dir. Promo./Publicity: . . . . . Jillian Jenkins
Music Licensing/Sales: . . . . . FX Wallace
Dir. Sales: . . . . . Dan Booth
A&R/Mktg.: . . . . . Jack "Skippy" McFadden
*Labels: (Owned)* Ha Ha, *(Distributed)* March
*US Reps.:* Select-O-Hits, Inc.

**WMG Latina / World Music Group**
PO Box 371884, El Paso, TX 79937-1884, (915) 633-1421, Fax: (915) 849-0362, E-Mail: john_angelsr@hotmail.com
CEO: . . . . . John Angel
Sr. Publishing Dir.: . . . . . John Angel, Jr.
Admin. Mgr.: . . . . . John Portillo

**Waako Records**
265 W. 37th St., Ste. 2107, New York, NY 10018, (212) 944-2590, Fax: (212) 944-0822, E-Mail: waako@waakorecords.com, Web Site: www.waakorecords.com
Pres.: . . . . . Bob Shami
Sales Mgr.:. . . . . Gloria Burk
Mgr./A&R:. . . . Douglas Gomez
*Labels: (Distributed)* AVH Entertainment, Episode, Modulations, Pure Music, Stoney Boy

**Waldoxy Records, Inc. (Div. of Malaco Music Group)**
3023 W. Northside Dr., Jackson, MS 39213, (601) 982-4522, Fax: (601) 982-4522, E-Mail: mail@malaco.com, Web Site: www.malaco.com
Pres.: . . . . . Tommy Couch, Sr.

**Wall Street Music**
28545 Greenfield Rd., Ste. 200, Southfield, MI 48076-7155, (248) 395-2770, Fax: (248) 395-2773, E-Mail: info@wallstreetmusic.com, Web Site: www.wallstreetmusic.com
Pres.: . . . . . Joseph Sanders
Chrmn.: . . . . . Tim Rochon
Dir. Mktg./Sales: Colleen Cudney

**Walton Record Productions**
PO Box 218146, Nashville, TN 37221-8146, (615) 646-0506, Fax: (615) 646-0506, Web Site: www.geocities.com/jwone.geo
CEO: . . . . . Jimmy Walton
Creative Servs./Proj. Dir.: . . . . . Sandra Hardesty
Mktg.: . . . . . Diane Nash
Prodn.: . . . . . Tom Wild
*Labels: (Distributed)* Walton, Walton Productions, Walton Record Productions

**Warcon Enterprises (Div. of Concrete Entertainment)**
121 W. 27th St., Ste. 1001, New York, NY 10001, (212) 645-1360, Fax: (212) 645-2607, E-Mail: bobchiappardi@concreteplanet.com, Web Site: www.warconent.com
Co-Pres.:. . . . . Bob Chiappardi
**Branches:**
Warcon Enterprises, 1800 N. Highland Ave., Ste. 507, Los Angeles, CA, 90028, (323) 468-6988, E-Mail: artist@warconent.com, Web Site: www.warconent.com, Co-Pres.: Kevin Lyman; GM: Jim Kelly.

**Warlock Records, Inc.**
133 W. 25th St., 9th Fl. East, New York, NY 10001, (212) 206-0800, Fax: (212) 206-1966, E-Mail: info@warlockrecords.com
Pres.: . . . . . Adam Levy
Copyright/Publishing: . . . . . Juandy Taveras
Controller:. . . . . Howard Fisher
Licensing/New Media Mgr.: . . . . . Jacqueline Poplaski
Prod. Mgr.:. . . . . Bridget Kolath
*Labels: (Owned)* Aureus, Cheetah, N-coded, Quality, Streetwise, *(Distributed)* High Power, Ligosa, Red Line, Sleeping Bag, Slip-n-Slide

**Warm Electronic Recordings**
PO Box 1423, Athens, GA 30603, (706) 369-1650, Fax: (706) 548-9200, E-Mail: questions@thewarmsupercomputer.com, Web Site: www.thewarmsupercomputer.com
A&R:. . . . . Brian Causey
*US Reps.:* Touch & Go Records, Inc.

**Warrior Records (Div. of L.A. Entertainment, Inc.)**
7095 Hollywood Blvd., Ste. 826, Hollywood, CA 90028, (323) 467-1496, Fax: (323) 467-0911, E-Mail: info@warriorrecords.com, Web Site: www.warriorrecords.com
Pres.:. . . . . Jim Ervin
A&R Dir.:. . . . . Glen Duncan
A&R Dir.: . . . . . Jimmy Hodges
*US Reps.:* Bayside Entertainment Distribution (BED)

**Waterdog Music**
329 W. 18th St., Ste. 313, Chicago, IL 60616-1120, (312) 421-7499, Fax: (312) 421-1848, E-Mail: waterdog@waterdogmusic.com, Web Site: www.waterdogmusic.com
Pres.: . . . . . Ralph Covert
Mgr.: . . . . . Rob Gillis
*Labels: (Owned)* Whitehouse, *(Distributed)* Absolute
*US Reps.:* Big Daddy Music Distribution Co.

**Wave Music (Div. of Wave Entertainment Group, Inc.)**
244 W. 54th St., Ste. 800, New York, NY 10019-5516, (212) 757-8466, Fax: (212) 757-4684, E-Mail: info@wavemusic.com, Web Site: www.wavemusic.com
Pres./Owner: Francois Kevorkian
Label Mgr.: . . . . Aurelie Cotugno
*Labels: (Owned)* Click Tracks, Wave Music, WaveTec, *(Distributed)* Bombay Music, Chez Music
*US Reps.:* Caroline Distribution

**Waxploitation**
548 S. Spring St., Ste. 818, Los Angeles, CA 90013, (213) 489-7755, Fax: (213) 489-7955, E-Mail: info@waxploitation.com, Web Site: www.waxploitation.com
CEO:. . . . . Jeff Antebi
VP: . . . . . David Leslie
A&R Dir. - Urban: . . . . Frank Lee
A&R Dir.: . . . . . Twitchy

**Waxy Silver Records**
PO Box 128291, Nashville, TN 37212, E-Mail: info@waxysilver.com, Web Site: www.waxysilver.com

**Welk Music Group**
2700 Pennsylvania Ave., Santa Monica, CA 90404, (310) 829-9355, Fax: (310) 315-9996, E-Mail: info@vanguardrecords.com, Web Site: www.vanguardrecords.com
Chrmn./CEO: . . . . . Larry Welk
Pres./GM- WMG: . . . Kevin Welk
SVP Sales/Mktg.:. . . . . Dan Sell
VP Radio: . . . . . Art Phillips
VP Publicity:. . . . Lellie Capwell
New Media Dir.: . . . Rob Evanoff
A&R Mgr.:. . . . Stephen Brower
Office Mgr./Int'l Coord.: . . . . . Morgana Kennedy
**Branches:**
Vanguard Records, 120 31st Ave. N., Nashville, TN, 37203, (615) 297-2588, Fax: (615) 297-2510, E-Mail: danedog@aol.com, Web Site: vanguardrecords.com, SVP A&R: Steve Buckingham; VP Music Pub.: Bob Kirsch; VP Publicity: Kim Fowler; A&R Dir.: Steve Fishell; Nat'l Promo. Dir.: Patty Morris-Capers.
*Labels: (Owned)* Ranwood, Sugar Hill, Vanguard, *(Distributed)* Belchiaso, Big Bad, McCoury Music

**Well Springs Entertainment**
5214 Maryland Way, Ste. 300, Brentwood, TN 37027, (615) 371-1575, Fax: (615) 371-1571, Web Site: www.cecewinans.com
Pres.: . . Demetrus Alexander Stewart
GM-CW Wellspring: . . . . . Michelle Duffie
Contact:. . . . . Travis Sanford
*Labels: (Owned)* Pure Springs Gospel, Wellspring Gospel
*US Reps.:* EMI CMG Distribution Group

**Well-Tempered Productions**
1700 Shattuck Ave., Ste. 156, Berkeley, CA 94709, (510) 526-5608, Fax: (510) 526-6826, E-Mail: sales@welltempered.com, Web Site: www.welltempered.com
Dir.:. . . . . Kathy Geisler
*Labels: (Owned)* Well-Tempered World

**West End Records (Div. of Payback Industries, Inc.)**
104 W. 17th St., Ste. 3-S, New York, NY 10011, (212) 367-3737, Fax: (212) 367-3738, E-Mail: info@westendrecords.com, Web Site: www.westendrecords.com
CEO: . . . . . Mel Cheren
Pres.:. . . . . Kevin Hedge
A&R: . . . . . Adam Cruz

**West Records**
PO Box 8875, Universal City, CA 91618-8875, (818) 981-7591, Fax: (818) 990-8205, E-Mail: berdoowest@aol.com
Owner/Pres./A&R: . . . . . Boots Clements
GM: . . . . . Carlton Dinnall
Creative Servs.: . . . . Tony Justin
*Labels: (Owned)* "E", Lane

**Western Beat Records**
PO Box 128105, Nashville, TN 37212, (615) 248-5026, Fax: (615) 248-3067, E-Mail: billy@westernbeat.com, Web Site: www.westernbeat.com
Pres.:. . . . . Billy Block
VP A&R: . . . . . Edward Tree

**Western Jubilee Recording Co.**
PO Box 9187, Colorado Springs, CO 80932, (719) 635-9975, Fax: (719) 635-9789, E-Mail: wjrecordco@aol.com, Web Site: www.westernjubilee.com
Contact: . . . . . Scott O'Malley
Contact: . . . . . Kathie O'Malley
Contact:. . . . . Jeff Kallaus
Contact:. . . Kathleen Fox Collins
*US Reps.:* Dualtone Music Group, Inc.

**Westwood Music Group**
521 Fifth Ave., 17th Fl., New York, NY 10175-0038, (212) 619-3500, Fax: (212) 619-3588, E-Mail: music@westwoodmusicgroup.com, Web Site: www.westwoodmusicgroup.com
Mgr. Film/TV Music: Victor Kaply
Int'l Licensing Coord.: . . . . . Jim Carolan
Music Coord.: . . . Kevin McCabe
A&R Mgr. R&B: . . Toye Kates, Jr.
**Branches:**
Westwood Music Group (Film & TV Dept.), 521 Fifth Ave., 17th Fl., New York, NY, 10175-0038, (212) 619-3500, Fax: (212) 619-3588, E-Mail: filmmusic@westwoodmusicgroup.com, Web Site: www.westwoodmusicgroup.com, Dir. Film/TV Music: Victor Kaply.
Westwood Music Group (Film / TV Dept.), 1223 Wilshire Blvd., Ste. 293, Santa Monica, CA, 90403-5400, (800) 340-7611, (562) 684-4615, Fax: (877) 331-6067, E-Mail: filmmusicla@westwoodmusicgroup.com, Web Site: westwoodmusicgroup.com, Film Composer: Edwin Wendler.
*Labels: (Owned)* Carnival, Chadwick, Waldwick, Westwood

**Whaleco Music**
PO Box 5241, Santa Cruz, CA 95060, (831) 425-4721, Fax: (831) 425-0931
Pres.:. . . . . Don Stevens
VP A&R: . . . . . Anne Chavre
*Labels: (Owned)* Nuclear Whales

**Whaling City Sound**
1178 Tucker Rd., North Dartmouth, MA 02747, (508) 992-6613, Fax: (508) 991-8876, E-Mail: info@whalingcitysound.com, Web Site: www.whalingcitysound.com
Contact: . . . . . Neal Weiss
*US Reps.:* Allegro Corp.

**Wham Bam Records**
812 W. Darby Rd., Havertown, PA 10983, (610) 446-7100, Fax: (610) 446-7721, E-Mail: dsomach@aol.com
Pres.:. . . . . Denny Somach
*Labels: (Owned)* Den/Rich

**White Light Productions**
292 S. La Cienega Blvd., Ste. 302, Beverly Hills, CA 90211, (310) 659-8990, Fax: (310) 659-8928, E-Mail: wlprod@aol.com
Pres.:. . . . . Dennys Stilwell
SVP: . . . . . Lucille Hunt

**Whitmire Empire Records (WE Records)**
PO Box 684721, Austin, TX 78768, (512) 328-5756, E-Mail: werecords@aol.com, Web Site: www.werecords.com
A&R: . . . . . Jason Whitmire

**Wicked Disc**
5 Guest St., Brighton, MA 02135, (617) 254-1666, Fax: (617) 254-2540, E-Mail: staff@newburycomics.com
A&R:. . . . . Duncan Browne

**Wildcatter Records (Div. of Wildcatter Ranch)**
PO Box 1450, Graham, TX 76450, (940) 549-3500, (888) 462-9277, E-Mail: info@wildcatterranch.com, Web Site: www.wildcatterranch.com
CEO: . . . . . Anne Skipper
VP: . . . . . W. Glenn Street, Jr.
Internet/Mktg.:. . . . Joe Skipper

**Wilkins Music Corp.**
Camino Tortugo #2, Beverly Hills, Rio Piedras, PR 00927, (787) 720-6512, Fax: (787) 731-5693, E-Mail: wilkins@wilkinsmusic.com, Web Site: www.wilkinsmusic.com
Pres.: . . . . . German W. Velez
Asst.:. . . . . Patricia Cheseil

**Wilson Brothers Records**
PO Box 65982, Los Angeles, CA 90065, (877) 777-8998, E-Mail: info@mandrillis.com, Web Site: www.wilsonbrosrecords.com, www.mandrillis.com
Co-Dir.: . . . . . Ric Wilson, MD
Co-Dir.:. . . . . Lou Wilson

**Wind Records Co. Ltd.**
2058 N. Mills Ave., PMB 143, Claremont, CA 91711, (909) 398-1868, (800) 850-5015, Fax: (909) 398-1458, E-Mail: pc.greene@verizon.net, Web Site: www.wind-records.com.tw
Opns. Mgr.: . . . . Patricia Greene
*US Reps.:* City Hall Records
*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore)

**Wind-up Entertainment**
72 Madison Ave., 8th Fl., New York, NY 10016, (212) 251-9665, Fax: (212) 251-3200, E-Mail: windup@winduprecords.com, Web Site: www.windupreccords.com
Owner/CEO: . . . . . Alan Meltzer
Pres.:. . . . . Steve Lerner
EVP A&R: . . . . . Diana Meltzer
SVP Mktg.: . . Andrew Schneider
SVP Promo.:. . . Shanna Fischer
SVP Publicity: . . . . . Steve Karas
SVP Sales:. . . . . Derek Graham
VP Rock Promo.:. Alan Galbraith
VP Artist Devel.:. . Mike Mongillo
Nat'l Dir. Rock Promo.: . . . . . Drew Hauser
Dir. Human Resources: . . . . . Drew Goldberg

*Labels: (Owned)* Lost Keyword
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Windjam Records**
580 Harrison Ave., 4th Fl., Boston, MA 02118, E-Mail: info@windjam.com, Web Site: www.windjam.com

**WineDark Records**
206 Bryans Rd., Hampton, NJ 08827, (908) 537-6616, Fax: (908) 537-6717, E-Mail: cassie@winedarkrecords.com, Web Site: www.winedarkrecords.com
CEO/Co-Founder: . . . . . Michael Powlen
Co-Founder: . . . . . Gary Katz
Co-Founder: . . Camille Barbone
Co-Founder: . . . . . Larry Stessel

**Winner Records (Div. of Winner Producing Co.)**
PO Box 55, Southport, CT 06890, (203) 259-7576, Fax: (203) 259-7540, E-Mail: wpc@bluespower.com, Web Site: www.bluespower.com
Owner: . . . . . Mark Naftalin
Owner: . . . . . Ellen Naftalin
*Labels: (Owned)* Winner
*US Reps.:* Bayside Entertainment Distribution (BED), Select-O-Hits, Inc.
*Int'l Reps.:* IRD (International Record Distribution) S.p.A (Italy)

**WIRE Records (Div. of Wright Entertainment Group)**
424 E. Central Blvd., Ste. 189, Orlando, FL 32801, (407) 826-9100, Fax: (407) 826-9107, E-Mail: davep@wirerecords.com, Web Site: www.wirerecords.com
Pres./CEO: . . . . . Johnny Wright
GM: . . . . . Dave Pierfy
Mktg.:. . . . . Theresa Page
Creative Servs.: . . . . . Ivan Avila
Publicity:. . . . Kathleen Sweeney
*US Reps.:* KOCH Entertainment Distribution

**Wishing Tree**
PO Box 197, Warren, RI 02885, E-Mail: info@wishingtreerecords.com, Web Site: www.wishingtreerecords.com

**Wizard Productions**
1520 Daytonia Rd., Miami Beach, FL 33141, (305) 865-0364, Fax: (305) 865-0344, E-Mail: adamprod@aol.com, Web Site: www.adamprod.com
Pres.:. . . . . Carole Taran

**Wolf-Spider Records**
4713 45th NW, Washington, DC 20016, (202) 423-4036, E-Mail: wolfspider@bigfoot.com, Web Site: www.wolf-spider.com

**Wonderdrug Records**
PO Box 230995, Boston, MA 02123, (617) 262-8620, Fax: (617) 262-9151, E-Mail: ken@wonderdrugrecords.com, Web Site: www.wonderdrugrecords.com
Pres./A&R:. . . . . Ken Cmar

**World Music Central**
552 Parkview Dr., Burlington, NC 27215-1952, (336) 437-0762, Fax: (336) 437-0762, E-Mail: info@worldmusiccentral.org, Web Site: www.worldmusiccentral.org
A&R Dir.:. . . . . Angel Romero
Pub. Rel.: . . . . . Sarah Wolfe
Publicity Dir.: . . . . . Elizabeth Thompson

**World Talent Records (Div. of World Talent Ltd.)**
350 Jon Jeff Dr., Lilburn, GA 30047, (770) 931-0934, Fax: (770) 935-4531, E-Mail: wtrhq@wtrhq.com, Web Site: www.wtrhq.com, www.forrestmcdonald.com
Pres.:. . . . . Forrest McDonald
Artist Rel.: . . . . . Kaylon Ward
Booking: . . . . . Dave Brooks
Mktg. Dir.: . . . . . Ed Jones

**World Wide Entertainment USA, Inc. / McGillis Music Co.**
Cond. Castillo Del Mar #1444, Carolina, PR 00979, (800) 384-7369, Fax: (347) 521-0173, E-Mail: president@mcgillismusic.com, Web Site: www.mcgillismusic.com
Pres.: . . . . . Darrin McGillis
*Labels: (Owned)* Baila, McGillis, Worldwide

**Worldsound**
17837 1st Ave. S., Ste. 3, Seattle, WA 98148, (206) 444-0300, Fax: (206) 244-0066, E-Mail: artists@worldsound.com, Web Site: www.worldsound.com
Owner: . . . . . Warren Wyatt
VP: . . . . . Julie Hines
A&R/Art Dir.: . . . Todd Schlosser
A&R/Web Devel.: . . . . . Dwayne Morman

**Branches:**
Worldsound, 150 Hamakua Dr., Ste. 700, Kailua-Kona, HI, 98734, (808) 262-6300, Fax: (808) 822-9609, E-Mail: publishing@worldsound.com, Web Site: www.worldsound.com.

**Would'n Shoe Records (Div. of Garvan Media, Management & Marketing)**
7919 Fairfax Ct., Niwot, CO 80503, (303) 652-3489, Fax: (303) 652-3610, E-Mail: steve@garvanmanagement.com, Web Site: www.songstory.com, www.americanrenegades.com, www.producernest.com
CEO/Expediter: . . . . . Stephen Bond Garvan
*Labels: (Owned)* Wouldn Shoe, *(Distributed)* Blue Lobster. Highway 29, Moon Voyage, PG4G

**Wreckshop Records**
7802 1/2 Livingston, Houston, TX 77051, E-Mail: info@wreckworld.com, Web Site: www.dawreckshop.com
*US Reps.:* RED Distribution

**Wrensong Entertainment**
1229 17th Ave. S., Nashville, TN 37212, (615) 321-4487, Fax: (615) 327-7917, E-Mail: wrensongpu@aol.com, Web Site: www.wrensongentertainment.com
Pres.:. . . . Ree Guyer Buchanan
*Labels: (Owned)* W.E.

## X

**X Dot 25 Music Productions, Inc.**
PO Box 99107, Emeryville, CA 94662-9107, (510) 601-8600, Web Site: www.xdot25.com
Pres.: . . . . . Mehdi Ahmadi
VP: . . . . . Ebrahim Ahmadi
Mktg.:. . . . . Jon Leon Guerrero
Publicity/Promo.:. . . . Jeff Obee
Producer: . . . . Aldoush Alpanian
Art Dept.:. . . . . Koorosh Angali
*Labels: (Owned)* Choromodal, Time Traveler Music, Xdot 25 Music
*US Reps.:* City Hall Records

**X II C-Ecstasy Records**
4924 E. 110th St., Garfield Heights, OH 44125, (216) 429-1857, Fax: (614) 621-9109
Pres.: . . . . . Patrice Capretta
VP: . . . . . Ronald Nagy
A&R: . . . . . Vincent Capretta
*Labels: (Owned)* Mafia

**XLNT Music, Inc.**
38-62 240th St., Little Neck, NY 11363, (718) 279-4139, Fax: (718) 279-4139, E-Mail: jimusician@aol.com
Pres./A&R Dir.:. . . . James Cohn
VP: . . . . . Eileen Cohn
*Labels: (Owned)* XLNT Music
*US Reps.:* Albany Music Distributors, Inc.

**Xanadu Records Ltd.**
3242 Irwin Ave., Bronx, NY 10463, (718) 549-3655
Pres.: . . . . . Don Schlitten

**Xemu Records**
19 W. 21st St., Ste. 503, New York, NY 10010, (212) 807-0290, Fax: (212) 807-0583, E-Mail: xemu@xemu.com, Web Site: www.xemu.com
Pres.:. . . . . Cevin Soling
GM: . . . . . Dr. Claw
Radio/Promo.:. . . . Bill Brandau
*US Reps.:* Redeye Distribution

**Xela Entertainment Group**
555 NE 15th St., Ste. 200G, Miami, FL 33132, (305) 372-8622, Fax: (305) 372-8674
CEO: . . . . . Alex LeCount
A&R: . . . . . Louis "Ugly" Howard

## Y

**Yellow-Jacket Records**
10303 Hickory Valley Dr., Fort Wayne, IN 46835, (260) 627-5168, E-Mail: alstraten@aol.com
Pres./GM: . . . . . Allan Straten
VP/A&R Dir.: . . . . . Sylvia Grogg

**Yep Roc Records (Div. of Redeye, Inc.)**
449A Trollingwood Rd., Haw River, NC 27253, (336) 578-7300, Fax: (336) 578-7388, E-Mail: info@yeproc.com, Web Site: www.yeproc.com
Label Mgr./A&R: . . Glenn Dicker
Sales/Mktg. Dir.:. . . . Tor Hansen
Publicity: . . . . . Angie Carlson
Tour Promos.:. . . Hank Stockard
*Labels: (Owned)* Bonfire, Redeye Label, Yep Roc, *(Distributed)* Ashmont, Aware, Bos Music, Burnt Toast Vinyl, Feel, Gadfly, Gaff Music, Undertow, Wide Hive
*Int'l Reps.:* Shellshock Distribution (United Kingdom)

**Yo Momma's Records**
PO Box 4543, Vallejo, CA 94590, (707) 643-9223, Fax: (707) 643-9223, E-Mail: yommas@msn.com, Web Site: www.mubbunit.com
Mgr.:. . . . . Bonnit Braxton

**Yoshitoshi Recordings (Div. of Deep Dish Records)**
3207A M St. NW, 3rd Fl., Washington, DC 20007, (202) 338-3474, Fax: (202) 342-1870, E-Mail: info@yoshitoshi.com, Web Site: www.yoshitoshi.com
MD: . . . . . Dolores Canavan
Contact:. . . . . Jaime Atienza
*Labels: (Owned)* Shinichi & Yo
*Int'l Reps.:* KOCH Entertainment (Canada)

**Young God Productions**
PO Box 150-031, Brooklyn, NY 11215, E-Mail: mgira@younggodrecords.com, Web Site: www.younggodrecords.com
Pres.:. . . . . Michael Gira
Publicity/Promo. Mgr.: . . . . . Kerstin Posch
*US Reps.:* Revolver USA Distribution

**Young Soul Rebels Records / Italy Records**
4152 Woodward Ave., Detroit, MI 48201, (313) 832-2001, E-Mail: dave@youngsoulrebels.net, Web Site: www.italyrecords.com, www.youngsoulrebels.net
Pres.:. . . . . Dave Buick

**Youngheart Music, Inc.**
PO Box 2723, Huntington Beach, CA 92647, (800) 444-4287, (714) 895-5047, Fax: (714) 895-6547, E-Mail: webmaster@creativeteaching.com, Web Site: www.creativeteaching.com
Pres.:. . . . . Jim Connelly

**Your Best Songs Publishing (Div. of Cybervoc Productions, Inc.)**
1402 Auburn Way N., #396, Auburn, WA 98002, (877) 672-2520, E-Mail: jcmark@earthlink.net
Mgr.:. . . . . Craig Markovich

**Yoyo Music**
20326 NE 16th Pl., North Miami Beach, FL 33179, (305) 652-1444, (866) YOYO USA, Fax: (305) 652-1334, E-Mail: sergio@yoyousa.com, Web Site: www.yoyousa.com
MD: . . . . . Sergio Faigenblat

## Z

**Z Records (Div. of Prajin One Stop Distributors)**
5701 Pacific Blvd., Huntington Park, CA 90255, (323) 588-9323, Fax: (323) 588-0427, E-Mail: pprajin@prajin1stop.com, Web Site: www.prajin1stop.com
CEO: . . . . . George Prajin
*US Reps.:* Sony BMG Music Entertainment Sales Group
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**ZYX Music**
265 W. 37th St., Ste. 2707, New York, NY 10018, (212) 730-9292, Fax: (212) 730-4695, E-Mail: zyxusa@zyx.de, Web Site: www.zyxmusic.com
Pres.: . . . . . Bob Shami
VP Sales: . . . . . Gloria Burki
A&R U.S.:. . . . . Doug Gomez
*Labels: (Owned)* Benz Street, Golden Dance Classics, House Number, SFT, Zyx, *(Distributed)* Cool Music, Dance Network, Dance Street, Sound Design, Sunnyside Up

**ZZYZX Records**
PO Box 23, Sun Valley, CA 91353-0023, (818) 982-2174, E-Mail: freedner@msn.com
Owner: . . . . . J. Eric Freedner
A&R:. . . . . Lawrence Treadwell

**Zentra Records Ltd.**
244 Madison Ave., New York, NY 10016, (888) 257-2410, Fax: (212) 208-6855, E-Mail: sm.bryce@zentrarecords.com, Web Site: www.zentrarecords.com
Pres.:. . . . . Sean Bryce
VP A&R: . . . . . Richard Smith
Dir. Promo./Media: . . . . . Andrew I. Hayes

**Zero-Sum Recordings / 226 Records**
14110 N. Dallas Pkwy., Ste. 365, Dallas, TX 75254, (214) 276-0006, E-Mail: info@zerosumrecordings.com, Web Site: www.zerosumrecordings.com
Owner: . . . . . Paul Bassman
*US Reps.:* RED Distribution

**Zim Records**
18 Ivy Dr., Jericho, NY 11753, (516) 681-7102, Fax: (516) 822-7952, E-Mail: zimrec@juno.com
Owner:. . . . . Arthur Zimmerman
*Labels: (Distributed)* Endgame, Naked City, Phono-cut, Rivermont

**Zion Music Group (Div. of Nashville Teleproductions Co.)**
105 Oak Valley Dr., Nashville, TN 37207, (615) 262-2600, Fax: (615) 226-4070, E-Mail: beverly@zionmusic.com, Web Site: www.zionmusic.com, www.oakvalleystudio.com
Pres./Engineer:. Kevin McManus
VP/A&R: . . . . Beverly Cohron McManus
Engineer: . . . . . Tyson Pardue
*Labels: (Owned)* Axiom, Jericho, Zion
*US Reps.:* New Day Christian Distributors, Inc.

**Zip Records**
116 New Montgomery St., Ste. 200, San Francisco, CA 94105, (415) 348-8426, Fax: (415) 348-8627, E-Mail: ziprecords@earthlink.net, Web Site: www.ziprecords.com
Pres.:. . . . . Arthur Herman
MD-Swedish: Hanna Scramaglia
*US Reps.:* Burnside Distribution Corp. (BDC)
*Int'l Reps.:* MGM Distribution (Australia)

**Zographia Records**
PO Box 10359, Staten Island, NY 10301-0359, (718) 273-1135, Fax: (718) 448-2185, E-Mail: info@zographia.com, Web Site: www.zographia.com
Pres.:. . . . . B. Moskowitz
Sales: . . . . . J. Esposito
Mktg.: . . . . . B. Cox
*Int'l Reps.:* Burnside Distribution Corp. (BDC)

**Zoho Music**
431 Saw Mill River Rd., Millwood, NY 10546, (914) 762-2329, E-Mail: marketing@zohomusic.com, Web Site: www.zohomusic.com
Owner: . . . . . Joachim Becker

## AUDIO BOOK PUBLISHERS

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101 W. 87th St., New York, NY 10024, (212) 579-4000, Fax: (212) 579-1232, E-Mail: info@airplayaudiobooks.com, Web Site: www.airplayaudiobooks.com

**American Media International**
2609 Tucker St. Ext., Burlington, NC 27215, (336) 229-5554, (800) 849-3223, Fax: (336) 228-1409, E-Mail: amisales@amimedia.com, Web Site: www.amimedia.com
Pres.:. . . . . Richard Clark

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Publisher: . . . David N. Dittmann

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Owner: . . . . . Frank Johnson

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Pres.:. . . . . Jeffrey Norton
VP: . . . . . Bruce Salender

**Audio Literature**
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Contact: . . . . . Lisa Hunt

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Mktg. Dir.: . . . . . Michael Taylor
Assoc. Publisher: . Janet Benson

**Audio Renaissance (Div. of Holtzbrinck)**
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**Audio Scholar**
10375 Nichols Lane, Mendocino, CA 95460, (707) 937-1225, (800) 282-1225, Fax: (707) 937-1869, E-Mail: audiobks@mcn.org, Web Site: www.audioscholar.com
Pres.:. . . . . Margy Bauman

**August House Audio (Div. of August House Publishers, Inc.)**
201 E. Markham, Ste. P-50, Little Rock, AR 72201, (501) 372-5450, Fax: (501) 372-5579,

E-Mail: ahinfo@augusthouse.com, Web Site: www.augusthouse.com
Pres.: . . . . . Ted Parkhurst
Customer Serv. Mgr.: . . . . . Maggie Dixon

**B & B Audio, Inc.**
PO Box 100, Kenilworth, IL 60043, (847) 251-4169, Fax: (847) 251-4169, E-Mail: bethbb@aol.com, Web Site: www.bandbaudio.com
Contact: . . . . . Beth Baxter

**BBC Audio Books America**
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Pres.: . . . . . Craig Black
Mktg. Mgr.: . . . . . Josh Stanton

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3070 Bristol St., Costa Mesa, CA 92626, (714) 689-8710, (800) 521-7925, Web Site: www.booksontape.com
Pres./Sales: . . . . Brian Gurewitz

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### A

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VP A&R/Creative Mgr.: . . . . . David P. Bryant

**Aries Music Entertainment, Inc. (AME)**
4242 Sunset Blvd., Ste. 1, Valencia, CA 90029, (323) 667-2930, Fax: (323) 667-2950, E-Mail: ariesmusicpub@aries music.com, Web Site: www.aries music.com
Pres.:. . . . . Luis G. Pisterman
Controller: . . . . Gilda Debesirian
Sales Dir.: . . . . . Debbie Ward
*Owned:* Aries Music Publishing

**The Arkiteks Music Group, Inc.**
401 Espejo NE, ALbuquerque, NM 87123, (505) 804-0875, Fax: (505) 344-8992, E-Mail: thearkiteks@aol.com

**The Arkiteks Music Group, Inc.**
10061 Riverside Dr., North Hollywood, CA 91602, (818) 694-0066, Fax: (818) 506-6276, E-Mail: thearkiteks@aol.com
CEO:. . . . . Mike Cee
COO: . . . . . Marco Nunez
VP Promo: . . . Jennifer Cordova

**Arpell / Pinellas Music Publishing (ASCAP) (Div. of Hitchcock Media LLC)**
1625 N. Fairfax Ave., Los Angeles, CA 90046-2609, (323) 656-0757, Fax: (323) 656-8575, E-Mail: ron.hitchcock@gmail.com, Web Site: www.hitchcock-media.com
Pres.:. . . . . R. Hitchcock
GM:. . . . . G. Newman
*Owned:* Pinellas Music (BMI)

**Arrangers' Publishing Co. (ASCAP)**
200 Hill Ave., Ste. 4, Nashville, TN 37210, (615) 726-3693, Fax: (615) 726-3691, E-Mail: apcbands@aol.com, Web Site: www.arrangerspublishingcompany.com
Copyright Mgr.: . Jeff Hearington

**Ashmar Music (BMI)**
249 Blue Grass Dr., Hendersonville, TN 37077, (615) 824-3573, Fax: (615) 822-6855
Pres.:. . . . . Leon Walton
GM:. . . . . Margie Singleton

**Asinni Music Publishing, Inc. (BMI)**
14601 Bellaire, Ste. 308, Houston, TX 77083, (281) 575-6262, Fax: (281) 561-9200, E-Mail: asini@swbell.net
Pres.:. . . . . P. Moyea Ward
Pres.-Gospel Div.:British Sterling
VP:. . . . . James Ward
Creative Servs.: . . . Marla White
Creative Consultant: . . . . . Randolph West

**Astron Records / Music Publishing (BMI)**
230 E. Eighth Ave., Ste. 200, Homestead, PA 15120, (412) 462-7430, Fax: (412) 462-7488, E-Mail: astronmusc@aol.com, astronrecords@astronrecords.com, Web Site: www.astronmusic.com, www.astronrecords.com
Pres./Exec. Producer: . . . . . Renee Asher
VP: . . . . . Kevin Amos
Producer:. . . . . David Guras
Prodn.:. . . . . David Wytcherly
*Owned:* East Rock Avenue (ASCAP), Rigel Orion (ASCAP)

**Atlanta Music Group**
1559 Rosewood Cir., Marietta, GA 30067, (770) 977-4493, Fax: (770) 955-0522, E-Mail: info@atlantamusicgroup.com, Web Site: www.atlantamusicgroup.com
Pres.: . . . . . Steven Hawkins
Creative Dir.: . Charlotte Hannon
Producer/Dir. (Film): . . . . . Mark Morton
A&R-Nashville: . . . . Billy Farmer

**Auntie Argon Music (BMI) (Div. of Spectrum Arts)**
7950 Capistrano Ave., West Hills, CA 91304-4603, (818) 430-4057, Fax: (818) 992-7608
Pres.:. . . . . Steve Hobson
Prof. Mgr.:. . . . . Keith Hobson
*Owned:* Mama Freon Music (ASCAP)

**Aura Love Publishing (BMI)**
PO Box 180553, Casselberry, FL 32718, (407) 262-1483, Fax: (407) 695-1915
Owner/GM: . . . . Terry R. Brooks
*Administered:* Outer Galaxie Publishers, Inc.

**Aureus Records / 24/7 Records**
PO Box 541, Mashpee, MA 02649, (508) 477-0200, Fax: (508) 477-4799, E-Mail: lenniep@comcast.net, Web Site: www.24sevenrecords.com
Contact:. . . . . Lennie Petze
Contact: . . . . . Lou Pace

**Avatar Records & Publishing Group (ASCAP/BMI)**
1319 N. La Brea Ave., Los Angeles, CA 90028, (323) 878-1100, Fax: (323) 878-1114, E-Mail: info@avatarrecords.com, Web Site: www.avatarrecords.com
Pres.:. . . . . Larry Robinson
GM:. . . . . Lynnette Jenkins
Nat'l Promos. Dir.:. . Chris Roker
Mktg. Dir.:. . . . . Rona Mercado
Sales Dir.: . . . . . Earl Jordan
*Owned:* Nine Yards Music (BMI), Pecot Music Co. (ASCAP), Tocep Music Co. (BMI), Whole Nine Yards Music (ASCAP), *Administered:* Boo Bear Publishing (ASCAP), Jumpin' Off Music (BMI), Kipteez Music (ASCAP), Mikeyboo (ASCAP), Moe Jams (ASCAP), Racerex Music (ASCAP), Subliminal Music (ASCAP), T.J. Music (ASCAP), Zebracorn Music (BMI)

**Aven Deja Music (ASCAP)**
1301 N. Palm Canyon Dr., Ste. 208, Palm Springs, CA 92262, (760) 325-8663, Fax: (760) 320-4305, E-Mail: info@nakedjainrecords.com, Web Site: www.nakedjainrecords.com
MD:. . . . . Day Martin
*Administered:* Aven Deja Music (ASCAP)

**Avilo Music (BMI) (Div. of Crossover Enterprises)**
6187 NW 167th St., Ste. H-22, Miami, FL 33015, (305) 822-9701, Fax: (305) 822-2780, E-Mail: sobrinos@aol.com, Web Site: www.carlosoliva.com
Pres.:. . . . . Carlos Oliva
*Owned:* Avilo Music (ASCAP), *Administered:* Oliva Music (SESAC), Santa Clara Music (ASCAP)

## B

**BGM Network, Inc. (BMI)**
8806 Lockway St., San Antonio, TX 78217, (210) 654-8773, Fax: (210) 654-8895, E-Mail: bill@bgmnetwork.com, Web Site: www.bgmnetwork.com
Pres.:. . . . . Bill Green
VP/Promo. Dir.:. . . Debbie Green
Promo. Coord.:. . . Dorothea Ivey

**BHT Entertainment**
5300 Virginia Way, Ste. 100, Brentwood, TN 37027, (615) 627-0466, Fax: (615) 627-0449, E-Mail: info@bhtentertainment.com, Web Site: www.bhtentertainment.com, www.bhtrecords.com, www.ramblerrecords.com
Partner/Co-CEO: . . . . . Michael Blanton
Partner/Co-CEO:. . . Dan Harrell
Partner/Co-CEO/Pres.: . . . . . Steve Thomas
VP/Mktg.:. . . . . Dave Palmer
VP A&R:. . . . . Scott Parker
A&R Dir.-Rambler Rec's: . . . . . Mark Townsend

**BMG Music Publishing Worldwide (ASCAP/BMI/SESAC)**
245 Fifth Ave., New York, NY 10016, (212) 287-1300, Fax: (212) 930-4263, Web Site: www.bmgmusicsearch.com
Chrmn./CEO: Nicholas L.D. Firth
EVP/COO:. . . . . Laurent Hubert
CFO:. . . . . Carol Lipkin
SVP Finance/Admin.-N./S. America:. . . . . Brian Roberts
VP Legal/Bus. Aff.:Peter Brodsky
Dir. Commun.:. Jennifer L. Press
**Branches:**
BMG Music Publishing U.S. Latin, 420 Lincoln Rd., Ste. 502, Miami Beach, FL, 33139, (305) 672-8001, Fax: (305) 672-5222, E-Mail: uslatin.coregeneral@bmg.com, Web Site: www.bmgmusic search.com, VP Creative: Rafael Artero; Dir. U.S. Latin Opns.: Olga Cardona.
BMG Songs, Inc., 8750 Wilshire Blvd., Beverly Hills, CA, 90211, (310) 358-4700, Fax: (310) 358-4727, Web Site: www.

bmgmusicsearch.com, Pres.: Scott Francis; VP Urban Music: Derrick Thompson; VP Admin.: Cathy Nolan; VP Film/TV Music: Ron Broitman; VP A&R: Monti Olson; VP Finance: Bryan Glover; Dir. Film/TV Music Licensing: Michelle Belcher.
BMG Songs Nashville, 1400 18th Ave. S., Nashville, TN, 37212, (615) 858-1300, Fax: (615) 858-1330, Web Site: www.bmgmusicsearch.com, VP A&R/GM: Ron Stuve; Creative Dir.: Michelle Berlin.
*Owned:* BMG Songs, Inc. (ASCAP), Careers-BMG Music Publishing, Inc. (BMI), MultiSongs (SESAC), *Administered:* Artist Music (ASCAP), Daywind Music (BMI)

**BN Tune Publishing (BMI) (Div. of Latinum Music, Inc.)**
7601 NW 50th St., Miami, FL 33166, (305) 639-3232, Fax: (305) 639-3422, Web Site: latinumusic.com, willychirino.com
Mgr.:. . . . . Frank Fiore

**The Burt Bacharach Music Group (ASCAP/BMI)**
10585 Santa Monica Blvd., Los Angeles, CA 90025, (310) 441-8600, (310) 441-8699, Fax: (310) 470-3232, E-Mail: bob_fead@warnerchappell.com, Web Site: www.warnerchappell.com
Pres.:. . . . . Robert Fead
Exec. Asst.:. . . . . Janis Schifter
*Administered:* New Hidden Valley

**Backbone Publishing (BMI)**
55 Santa Clara Aave. #127, Oakland, CA 94610, (510) 836-4554, Fax: (510) 836-4580
GM: . . . . . Patricia Phillips
*Administered:* Edson Publishing Co. (ASCAP)

**Bal & Bal Music Publishing Co. / Bal Records (ASCAP)**
PO Box 369, La Canada, CA 91012-0369, (818) 548-1116, Fax: (818) 548-1116, E-Mail: balmusic@pacbell.net
Pres./Co-Owner: . . Adrian P. Bal
Co-Owner/Sec./Treas.: . . . . . Berdella M. Bal
*Owned:* Bal West Music Publishing Co. (BMI)

**Baradat Music (BMI)**
1384 Sequoia Ave., Tulare, CA 93274, (559) 686-2533, E-Mail: tadarab@earthlink.net
Pres.: . . . . Raymond A. Baradat
GM:. . . . . Bill Ingram
Prof./Creative Mgr.: . . . . . Ray Baradat, Jr.

**Barnegat Music Corp. (ASCAP)**
1108 Grand Ave., North Bergen, NJ 07047, (201) 866-5188, Fax: (201) 866-6219, E-Mail: wslatino@aol.com
Pres.:. . . . . Hector J. Varona

**Barnhill Music Group**
2723 Westwood Dr., Nashville, TN 37204, (615) 297-9097, Fax: (615) 297-1953, E-Mail: suzibobmusic@juno.com
Contact:. . . . . Joe Bob Barnhill
Contact: . . . . . Suzi Barnhill
*Owned:* Songmaker Music

**C.L. Barnhouse Co. (ASCAP/BMI/SESAC)**
205 Cowan Ave., Oskaloosa, IA 52577, (641) 673-8397, Fax: (641) 673-4718, E-Mail: questions@barnhouse.com, Web Site: www.walkingfrog.com, www.barnhouse.com
Pres.: . . . . . Charles Barnhouse
COO: . . . . . Andrew Glover
CEO: . . . . . Andy Clark
Opns. Mgr.:. . . . . Max Maddy
*Owned:* C.L. Barnhouse (SESAC), Birch Island Music Press (ASCAP), Chesford Music Publications (BMI), K.L. King Music House (SESAC), *Administered:* Norman Lee Publishing (ASCAP), Donald Stauffer

**Barton Music & Affiliates**
4200 W. Magnolia Blvd., Burbank, CA 91505, (818) 842-5691, Fax: (818) 842-5763, E-Mail: bartonmusic@earthlink.net, Web Site: www.bartonmusic.net
Catalogue Admin.: . . . . Jacqueline Curtis Sanicola

**Batish Records (ASCAP)**
1310 Mission St., Santa Cruz, CA 95060, (831) 423-1699, Fax: (831) 423-5172, E-Mail: info@batish.com, Web Site: www.batish.com
Chrmn.: . . . . . S.D. Batish
Pres.:. . . . . Ashwin Batish
GM: . . . . . Ravi Batish

**Bay Ridge Publishing (BMI)**
PO Box 5537, Kreole Sta., Moss Point, MS 39563-1537, (228) 475-0059, E-Mail: dmjm39563@aol.com
EVP/GM:. . . . . Joe F. Mitchell
VP:. . . . . Justin F. Mitchell
VP: . . . . . Joe N. Mitchell
*Owned:* Abalorn Music (ASCAP)

**Earl Beecher Publishing / Beecher Music Publishing (BMI/ASCAP)**
PO Box 2111, Huntington Beach, CA 92647, (714) 377-7447, (800) 749-8469, Fax: (714) 377-7486, E-Mail: beecher@outstandingmusic.com, Web Site: www.outstandingmusic.com, www.cdmusicdirect.com
Owner: . . . . . Earl Beecher

**Bekool Music (ASCAP)**
5118 Placid Way Pl., Dallas, TX 75244, (214) 750-0720, Fax: (214) 987-4638, E-Mail: bekoolmusic@aol.com
Pres.:. . . . . Pat McKool
Prof. Mgr.: . . . . . Bart Barton
Song Review:. . . . Mike Anthony
*Owned:* Forest Creek Music (BMI)

**Bellamy Bros. Partners (ASCAP)**
13917 Restless Ln., Dade City, FL 33525, (352) 588-3628, Fax: (352) 588-3322, E-Mail: blmymusic@aol.com, Web Site: www.bellamybrothers.com
Pres.:. . . . . David Bellamy
VP:. . . . . Howard Bellamy
Sec./Treasurer: Frances Bellamy
PA: . . . . . Susan Bellamy

**Belmont Music Publishers (ASCAP)**
1221 Bienveneda Ave., Pacific Palisades, CA 90272, (310) 454-1867, Fax: (310) 573-1925, E-Mail: office@schoenbergmusic.com, Web Site: www.schoenbergmusic.com
Dir.: . . . . . Anne Wirth

**Bema Music Co. (ASCAP) (Div. of Sweet City Records, Inc.)**
488 Madison Ave., Eighth Fl., c/o Lawrence Lighter, Attorney, New York, NY 10022, (212) 371-8730, Fax: (212) 753-3630, E-Mail: musiclawa1@aol.com
Pres.:. . . . . Mike Belkin
Catalog Admin.: . . . . . Lawrence Lighter
*Owned:* Ameb Music (BMI), Belkin Music Co. (BMI), Mike & Jules Music (ASCAP), Thermostat Music (ASCAP), *Administered:* Avsec Music (ASCAP), Michael Stanley Music (ASCAP)

**Hal Bernard Enterprises, Inc. (BMI/ASCAP)**
2612 Erie Ave., Cincinnati, OH 45208, (513) 871-1500, Fax: (513) 871-1510
Pres.:. . . . . Stan Hertzman
*Owned:* Bumpershoot Music, Inc. (BMI), Carb Music Co. (ASCAP), Earshot Music Co. (ASCAP), Clifton Rayburn Music Co. (ASCAP), Saiko Music Co. (ASCAP), Smorgaschord Music Co. (ASCAP), Sunnyslope Music, Inc. (ASCAP), *Administered:* Corporation Fear (ASCAP), Don Eddie Music Co. (BMI), Emily's Music Co. (ASCAP), Robert Stevens Music (ASCAP)

**Leonard Bernstein Music Publishing Co. (LBMPC)**
121 W. 27th St., Ste.1-B, New York, NY 10001, (212) 315-0640, Fax: (213) 315-0643, E-Mail: licensing@leonardbernstein.com, Web Site: www.leonardbernstein.com
VP PR:. . . . . Craig Urquhart

**Beso Music Publishing (BMI)**
10 Hubert St., New York, NY 10013, (212) 941-5857, Fax: (212) 274-0978, E-Mail: beso@earthlink.net, Web Site: www.besoentertainment.com
Pres.:. . . . . Lee Crizoe
Dir. Promo.:. . . . Julio Velazquez
Asst. Creative Dir.: . . Rhio Coreli

**Best Built Songs (ASCAP) (Div. of Best Built Songs, Inc.)**
1317 16th Ave. S., Nashville, TN 37212, (615) 385-4466, Fax: (615) 383-4216, E-Mail: info@bestbuiltsongs.com, Web Site: www.bestbuiltsongs.com
Owner: . . . . . Robin Ruddy
Pres.:. . . . . Larry Sheridan
Song Plugger:. . . . . Jason Duke

**Best Way Music (ASCAP)**
1122 Longview Dr., Hendersonville, TN 37077, (615) 822-4100, Fax: (615) 822-4100, E-Mail: bcrookw@bellsouth.net, Web Site: www.billywalker.com
Pres.:. . . . . Billy Walker
GM: . . . . . Bettie Crook
*Owned:* Matamoros Music (BMI)

**Better Times Publishing (BMI)**
PO Box 35005, Greensboro, NC 27425, (336) 882-9990
Pres.:. . . . . Doris W. Lindsay
*Owned:* Doris Lindsay Publishing (ASCAP)

**The Bicycle Music Co.**
449 S. Beverly Dr., Ste. 300, Beverly Hills, CA 90212, (310) 286-6600, Fax: (310) 286-6622, E-Mail: info@bicyclemusic.com, Web Site: www.bicyclemusic.com
Co-Pres.:. . . . . Jake Wisely
Co-Pres.: . . . . Jonathan Rosner
Dir. Admin.: . . . . . Jerome White
*Owned:* Dartmoor Music (ASCAP), Figs. D Music, Inc. (BMI), Kohaw Music, Inc. (ASCAP), Paper Jam Music, Inc. (SESAC), *Administered:* DiamondSongs (SESAC), 800-Pound Gorilla Music (SESAC), Emile Music (ASCAP), Prophet Music, Inc. (SESAC), Stainless Music Corp. (BMI), Stonebridge Music (SESAC), Sweet Sixteen Music, Inc. (ASCAP), Swiftwater Music (ASCAP), Tallyrand Music, Inc. (SESAC)

**Big Baby Recording (ASCAP)**
54 W. 21st, Rm. 901, New York, NY 10011, (212) 647-1129, Fax: (212) 243-1561, E-Mail: andymarvel@earthlink.net
Pres.:. . . . . Andy Marvel

**Big Blue Dolphin Music, Inc. (BMI)**
2626 Woods Creek Rd., Perry, FL 32347, (954) 943-9865, E-Mail: joshnolanmusic@netzero.com, Web Site: www.joshnolanmusic.com
Pres.:. . . . . Josh Nolan

**Big Picture (BP) Entertainment**
2820 Erica Pl., Nashville, TN 37204, (615) 292-7440, Fax: (615) 292-0749, E-Mail: alan.kates@bpemusic.com
MD:. . . . . Alan Kates

**Big Tractor Music (ASCAP/BMI)**
1004 18th Ave. S., Nashville, TN 37212, (615) 292-5100, Fax: (615) 292-2934, E-Mail: jason@bigtractormusic.com
GM: . . . . . Jason Krupek
Creative Dir.:. . . . . Alicia Jordan
Admin. Dir.: . . . . . Madeleine J. Parlatore
*Owned:* Big Red Tractor Music (ASCAP), Steel Wheels Music (BMI), *Administered:* Big Tractor Music (ASCAP), Golden Wheat Music (BMI)

**Big Yellow Dog Music**
1313 16th Ave. S., Nashville, TN 37212, (615) 385-3130, Fax: (615) 385-0277, E-Mail: info@bigyellowdogmusic.com, Web Site: www.bigyellowdogmusic.com
Co-Owner/VP Creative: . . . . . Carla Wallace

**Big3 Entertainment**
6090 Central Ave., St. Petersburg, FL 33707, (727) 343-1840, Fax: (727) 384-5195, E-Mail: info@big3entertainment.com, Web Site: www.big3entertainment.com
Chrmn./CEO: . William Edwards
Pres.:. . . . . Maryann Pascal
GM: . . . . . David Leach
EVP:. . . . . Thomas Gribbin
SVP/Prodn. Nashville Opns.: . . . . . Will Byrd
VP Prodn./Chief Engineer: . . . . . Jim "Pinky" Beeman
Producer:. . . . . Mario Winans
Nat'l Promo. Dir.: Anthony Iovino
Promo. Dir. Midwest: Beau Siegel
*Owned:* Mojo Rizin' Publishing, Springfish Music, WS Publishing

**Black Bull Music (ASCAP)**
c/o Jobete Music Co. Inc., 810 Seventh Ave., 36th Fl., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Web Site: www.emimusicpub.com

**Blackheart Music (BMI)**
12643 Redcoat, Maryland Heights, MO 63043, (314) 576-1569, Fax: (314) 576-2644, E-Mail: robert@nghthwk.com, Web Site: www.nghthwk.com
Pres.:. . . . . Robert Schoenfeld
*Owned:* Blackheart Music (BMI)

**Blacktop Music Group, Inc.**
1222 16th Ave. S., Third Fl., Nashville, TN 37212, (615) 695-2587, Fax: (615) 321-2773, E-Mail: msebastian@blacktopmusicgroup.com
Co-Pres.:. . . . . Clint Black
Co-Pres.:. . . . Charles Sussman
VP/GM: . . . . . Mike Sebastian
Prof. Mgr.:. . . . Abbey Burkhalter
Publishing Asst.: . . Lindsay Gum

**Blen Music Co. (ASCAP)**
4527 Alla Rd., Ste. 3, Marina Del Rey, CA 90292, (310) 821-0545, Fax: (310) 821-5568
Pres.:. . . . . Ben Weisman

**Blind Basement Music Publishing**
823 Heron Dr., Silver Springs, MD 20901, (301) 434-6958, Fax: (301) 434-3056, Web Site: www.adelphirecords.com
CEO/GM:. . . . . Gene Rosenthal
EVP: . . . . . Hap Passman
VP- Acquisition/Copyright/Promo.: . . . . . Dan Doyle
*Administered:* Adelphi Records, Inc.

**Blind Pig Music (BMI) (Div. of Whole Hog, Inc.)**
PO Box 18461, Chicago, IL 60618, (773) 772-0043, Fax: (773) 772-2115, E-Mail: info@wholehoginc.com, Web Site: www.blindpigrecords.com
Pres.:. . . . . Jerry Del Giudice
Exec. Dir.:. . . . . James Netter
Mktg. Field Commander: . . . . . Luke Welsh
*Owned:* Blind Pig Publishing (SESAC), Hell Hog Music (ASCAP), Viper Music (BMI), *Administered:* Ardesea Music (ASCAP), Blues Blaster Music (BMI), Chris Cain Music (BMI), Carrier Me Home Music (BMI), Tommy Castro Music (BMI), Cleartone Music (BMI), Deborah Coleman Publishing (BMI), Keith Crossan Music (BMI), Dahs Music (BMI), Eat Sleep Music (BMI), Mark Gilbert Music (BMI), Little DJ Music (BMI), Mitchrich Music (BMI), 914 Publishing (ASCAP), Michael Peavy Music (ASCAP), Preach Songs Music (BMI), Radai Music (BMI), Rubagar Music (BMI), Struggletime Music (BMI), James Thackery Music (BMI), James Thackery Publishing (BMI)

**Blue Canyon Music (BMI)**
PO Box 6622, Santa Fe, NM 87502, (505) 989-9298, Web Site: www.bluecanyonproductions.com
Pres.:. . . . . Jim Terr

**Blue Dog Publishing & Records**
PO Box 3437, St. Louis, MO 63143, (314) 646-0191, Fax: (314) 646-8005, Web Site: www.bluedogpublishing.com
Pres.:. . . . . James Pedigo
A&R: . . . . . Matt Davis

**Helene Blue Musique Ltd. (ASCAP)**
200 W. 72nd St., Ste. 35, New York, NY 10023, (212) 724-5900, Fax: (212) 501-0360, E-Mail: helene@helenebluemusic.com
Pres.:. . . . . Helene Blue
Dir. Promo.: . . . Susan Berlowitz
Promo. (LA): . . . . . Barry Ennis
Dir. Licensing: . . Deborah Evans
*Owned:* Blue Parasol (BMI), Anna Teresa Music Ltd. (ASCAP), *Administered:* Bluestocking Music (ASCAP), Keep On Kicking Music, Inc. (ASCAP), Keep On Moving Music (BMI), Living Earth Music (BMI), Philomuse, LLC (ASCAP), Strada Music (ASCAP), Charles Strouse Publishing (ASCAP), Kevin Tooley Music (BMI)

**Bluegrass & Cadillacs Record & Publishing Corp.**
PO Box 1875, Denver, CO 80201, (303) 889-5718, (800) 675-3259, Fax: (303) 889-5718, E-Mail: bluegrassandcadillacs@budweiser.com, Web Site: www.firms.findlaw.com/bluegrassandcaddys
CEO/Chrmn.: . Dr. Clifford G. Fleetwood, PHD

**Bluewater Music Services Corp. (ASCAP/BMI/SESAC)**
1218 17th Ave. S., Nashville, TN 37212, (615) 327-0808, Fax: (615) 327-0809, E-Mail: dan@bluewatermusic.com, Web Site: www.bluewatermusic.com
Pres.: . . . . . Brownlee Ferguson
VP Opns.:. . . . . Dan Ekback
Controller: . . . . . Peter Roselli
*Owned:* Bash Music (ASCAP), Critter City Music (SESAC), Mighty Nice Music (BMI), *Administered:* Al Andersongs (BMI), Beavers Brand Music (ASCAP), Bicameral Songs (BMI), Black Lagoon Music (BMI), Black Rhapsody Music (ASCAP), Bright Leaf Music (ASCAP), Bright Sky Music (ASCAP), Jan Buckingham Songs (ASCAP), Buoy Publishing (SESAC), Camille's Clever Songs, Inc. (SESAC), Captive Music (BMI), Casa Vega Music (BMI), Catmother Music (SESAC), Chi-Com (SESAC), Chicken Chest Music (BMI), Chiseled Music (BMI), Coburn Music, Inc. (BMI), David Allen Coe Music (BMI), Cootermo Music (ASCAP), Corpus Delecti (ASCAP), Criden Music Publishing (BMI), Crowbeck Music (BMI), JC Crowley Music (BMI), Dixie Scientific Music (BMI), Duck House Music (BMI), E.B. Gee Bee Publishing (BMI), Emilaur Music (BMI), Estibador Music (BMI), Fenderskirt (BMI), First And Goal Music (BMI), Flagship Music (BMI), Frankly Scarlett Music (BMI), Garden Rake Music (ASCAP), Gee Sharp Music (BMI), Genny's Boy Music (BMI), Geto Boys & Girls Music (BMI), Golden Boy Music (BMI), Good Bit Music (ASCAP), Gravitron Music (SESAC), David Grissom Music (BMI), Grog Music (ASCAP), Guernsey Music (ASCAP), Gypsy Village Music (BMI), Helotes Music (BMI), High Frontier Music (SOCAN), Hit Haven (BMI), Hookline East (ASCAP), Mark Hybner Publishing (ASCAP), Brandon James Music (BMI), Fred James Music (BMI), Jangly Music (ASCAP), Joyous Jingles, Inc. (BMI), Will Kimbrough Music (BMI), Krektone Music (BMI), Land Line Music (SESAC), Laudersongs (BMI), Jeff Levin Publishing (ASCAP), Little Tin God Music (ASCAP), Long After Lunch Publishing (BMI), Mark Marchetti Music (BMI), Marked Woman Music (BMI), Mix 4 Pix (BMI), Mohead Music (ASCAP), Bob Morrison, Inc. (BMI), Gerd Muller Music International (ASCAP), The Music Palas

(ASCAP), N-The Water Publishing (ASCAP), New Cut Music (TONO), Noted For The Record Music (ASCAP), Olde Grog Music (ASCAP), Plume Ink (SOCAN), Possum Pie Publishing (ASCAP), Powersports Music (BMI), Puppety Frenchman (SESAC), Purple Sun Music (SESAC), QAP Music (SOCAN/BMI), Reet in MUSIC (BMI), Bruce Robison Music (BMI), Robroy West Music (BMI), Scarlett's Sister (ASCAP), Scrambler Music (ASCAP), Set the Hook Music (BMI), Showfor Music (BMI), Skronk Bonk Tunes (BMI), Skunk DeVille Music (BMI), Sky-Eye Music (SESAC), Smash Haven Music (ASCAP), Songcraft Communication (SOCAN), Southern Days Music (BMI), Spence Lane Music Publishing (BMI), Still-N-The Water Publishing (BMI), Street Singer Music (BMI), Suite Two O Five Music (BMI), Ten Ten Tunes (ASCAP), Texas Breeze Music (ASCAP), Tiltawhirl Music (BMI), Toto Tunes (ASCAP), TweelSongs (ASCAP), W.S. Music (PRS/BMI), Wait No More Music (BMI), Wellsprung Music (BMI), Wild Mountain Thyme Music (SESAC), Winning Circle Music, Inc. (ASCAP), With Any Luck Music (BMI), Woodeye Music (BMI)

**Bob-A-Lew Music (ASCAP/BMI) (Div. of Espy Music Group)**
150 Oak Ridge Dr., Cedar Creek, TX 78612, (512) 308-1593, Fax: (512) 308-0920, E-Mail: bobalewmusic@espymusic.com, Web Site: www.espymusic.com
CEO: . . . . . Kim G. Espy
Pres.: . . . . . Ronda Espy
*Owned:* Bob-A-Lew Songs (ASCAP), Hear No Evil Music (BMI), Jaseppy Music (ASCAP), Lew-Bob Songs (BMI), Ranlar Music (BMI), See No Evil Music (ASCAP)

**Johnny Bond Publications**
4024 Outer Dr., Nashville, TN 37204, (615) 297-7320, Fax: (615) 297-7320, E-Mail: sherrybond@comcast.net, Web Site: www.johnnybond.com
Pres.: . . . . . Sherry Bond

**Boosey & Hawkes, Inc. (ASCAP/BMI)**
35 E. 21st St., Ninth Fl., New York, NY 10010, (212) 358-5300, Fax: (212) 358-5306, E-Mail: steven.swartz@boosey.com, Web Site: www.boosey.com
Pres.: . . . . . Jennifer Bilfield

**Faverett Tracks / Virginia Borden Rhythms (Div. of Faverett Music Group)**
1017 16th Ave. S., Nashville, TN 37212, (615) 292-4602, Fax: (615) 963-9935, E-Mail: danschafer@faverettmusicgroup.com, dan@danschafermusic.com, Web Site: www.faverettmusicgroup.com, www.danschafer.com
Creative Dir.: . . . . . Dan Schafer
*Owned:* Dan Schafer Music

**Boss Tweed Music (BMI)**
PO Box 23, Sun Valley, CA 91353, (818) 982-2174, E-Mail: freedner@msn.com
Owner: . . . . . J. Eric Freedner

**Boston Skyline Records / Music (ASCAP)**
73 Hemenway St., Ste. 508, Boston, MA 02115, (617) 536-5464, Fax: (617) 266-1575, E-Mail: bosskyline@aol.com, Web Site: www.bostonskylinerecords.com
Owner: . . . . . Wayne Wadhams
Engineering/Mastering Dir.: . . . . . John Servies
*Owned:* Boston Skyline Music (ASCAP)

**Bother Jumbo Music (ASCAP)**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com
Publishing Admin.: Karen Adams

**Bourne Co. (ASCAP/BMI)**
Five W. 37th St., Sixth Fl., New York, NY 10018, (212) 391-4300, Fax: (212) 391-4306, E-Mail: bourne@bournemusic.com, Web Site: www.bournemusic.com
Pres.: . . . . . Beebe Bourne
EVP: . . . . . Don Carrino
*Owned:* ABC Music Co. (ASCAP), Beebourne Music Co. (ASCAP), Better Half Music Co. (ASCAP), Bogat Music Co. (ASCAP), Burke & Van Heusen Music Co. (ASCAP), Flying Lady Music (ASCAP), Goldmine Music Co. (ASCAP), Harborn Music (BMI), Lady Mac Music Co. (ASCAP), Murbo Music Publishing, Inc. (BMI), North Ranch Music (BMI), Schumann Music Co. (ASCAP)

**Boyd Records & Publishing**
PO Box 226, Cincinnati, OH 45201, (513) 230-7084, Fax: (513) 729-0269, E-Mail: boydrec@choice.net, Web Site: www.boydrec.com, www.boydfilms.com, www.keepitrealshow.com, www.2worldsoneheart.com
Owner/CEO: Robert D. Boyd, Jr.
Promo.: . . . . . Steve Brown

**Brentwood-Benson Music Publishing, Inc. (ASCAP/BMI/SESAC)**
741 Cool Springs Blvd., Franklin, TN 37067, (615) 261-3300, Fax: (615) 261-3386, E-Mail: info@brentwoodbenson.com, Web Site: www.brentwood-bensonmusic.com
Pres.: . . . . . Dale Mathews
VP- Creative: . . . Marty Wheeler
Prodn. Dir.: . . . . . Betty Stirsman
Sr. Prodn. Coord.: Aimee Hansen
*Owned:* John T. Benson Publishing Co. (ASCAP), Bridge Building Music, Inc. (BMI), Designer Music Group, Inc. (SESAC), Diadem Music Publishing (SESAC), First Verse Music (ASCAP), Mandina Music (BMI), New Spring Publishing, Inc. (ASCAP), Paragon Music (ASCAP), Point Clear Music (ASCAP), Rocksmith Music (ASCAP), Singspiration Music (ASCAP), Stamps-Baxter Music (BMI)

**Brewman Music & Entertainment (BME)**
56 Music Sq. W., Nashville, TN 37203, (615) 320-7555, Fax: (615) 320-0007, E-Mail: info@bmemusic.com, Web Site: www.bmemusic.com
Pres.: . . . . . Alan Brewer
VP-W. Coast Opns.: . . . . . Mason Cooper
Creative Mgr.: . . Erika Jacobsen
**Branches:**
Brewman Music & Entertainment (BME), 2455 Marie St., Simi Valley, CA, 93065-2321, (818) 470-1018, Fax: (818) 337-7435, E-Mail: infowest@bmemusic.com, Web Site: www.bmemusic.com, VP-W. Coast Opns.: Mason Cooper.

**Bright Tunes Music Corp. (ASCAP)**
157 E. 32nd St., New York, NY 10016, (212) 679-1092, Fax: (310) 276-6638, E-Mail: btpuppy@nyc.rr.com, Web Site: www.thetokens.com
Pres.: . . . . . Maxine Margo
GM: . . . . . Philip Margo
Creative Mgr.: . . . . Rusti Wolintz
*Owned:* Jamiph Music (ASCAP), Jingle House Music (BMI), Lionel Music (ASCAP), Margo Bros. Music (ASCAP)

**Bro N' Sis Music (Div. of Carlin America)**
1815 Division St., Ste. 309, Nashville, TN 37203, (615) 329-0706, Fax: (615) 329-0565, E-Mail: bronsismusic@comcast.net, Web Site: www.carlinamerica.com
Creative Dir.: . . . . . Jeff Gordon

**Bronjo Music (BMI)**
499 Ernston Rd., Parlin, NJ 08859, (732) 727-7200, Fax: (732) 727-7240, E-Mail: michael@sanjuanmusic.com, Web Site: www.sanjuanmusic.com
Pres.: . . . . . Michael Chernow
Office Mgr.: . . . . . Kathy Murphy
*Owned:* Pushcart Music

**Bronx Flash Music, Inc. (ASCAP)**
14622 Ventura Blvd., Ste. 1020, Sherman Oaks, CA 91403, (818) 348-6669, Fax: (818) 348-6339, E-Mail: kw@bronxflash.com
Pres.: . . . . . Ken Weiss
*Owned:* Bronx Flash Music, Inc. (ASCAP), Kenwon Music (BMI), *Administered:* Budde Songs, Inc. (BMI)

**Brown / Feldman Publishing (ASCAP)**
501 W. Lynnhurst Ave., St. Paul, MN 55104, (651) 644-4161, Fax: (651) 644-4248, E-Mail: operations@redhouserecords.com, Web Site: www.redhouserecords.com
Pres.: . . . . . Robert M. Feldman
GM: . . . . . C.W. Frymire

**J. Aaron Brown & Associates**
PO Box 120278, Nashville, TN 37212, (615) 385-0022, Fax: (615) 386-9988
GM: . . . . . Mathew Brown

**Brumley Music Group (SESAC)**
100 Albert E. Brumley Pkwy., Powell, MO 65730, (417) 435-2225, Fax: (417) 435-2227, E-Mail: info@brumleymusic.com, Web Site: brumleymusic.com
Pres./CEO: . . . . . Bob Brumley
GM/CFO: . . . . . Sharon Boles
Dir. Mktg./Promo.: Duane Garren
**Branches:**
A.E. Brumley & Sons, 209 10th Ave. S., Ste. 433, Nashville, TN, 37203, (615) 843-1554, Fax: (615) 329-4070, E-Mail: mporter@icgcopyright.com, Web Site: brumleymusic.com, VP Creative/Writer Devel.: Mike Porter.
*Owned:* Brumley Country Publishing (BMI), Bob Brumley Music (ASCAP)

**Brunswick Music Publishing (ASCAP/BMI)**
PO Box 3683, Beverly Hills, CA 90212, (310) 273-1986
Owner: . . . . . Lee Silver
*Owned:* Admiration Music Pub. (BMI), Gele Music Pub. (BMI), LaBell Music Pub. (ASCAP), Marble Music (ASCAP)

**Buckhorn Music Publishers, Inc. (BMI)**
PO Box 120547, Nashville, TN 37212, (615) 327-4590, Fax: (615) 327-4639
Pres.: . . . . . Marijohn Wilkin
*Owned:* 17th Ave. Music (ASCAP)

**Buffalo Bill Music (BMI)**
1520 Daytonia Rd., Miami Beach, FL 33141, (305) 865-0363, Fax: (305) 865-0344, E-Mail: adamprod@aol.com, info@adamprod.com, Web Site: www.adamprod.com
Pres.: . . . . . Carole Taran
GM: . . . . . Adam Taran
Exec. Asst.: . . . . Mickey Novack

**Bug Music (ASCAP/BMI)**
7750 Sunset Blvd., Los Angeles, CA 90046, (323) 969-0988, Fax: (323) 969-0968, E-Mail: buginfo@bugmusic.com, Web Site: www.bugmusic.com
CEO: . . . . . Dan Bourgoise
Pres.: . . . . . Fred Bourgoise
EVP: . . . . . David Hirshland
VP Finance: . . . . . Beth Allison
VP/GM: . . . . . Steve Toland
VP Creative Servs.: . . . . . Eddie Gomez
VP Admin.: . . . . . Jamie Purpora
Sr. Dir. Bus. Aff. (Film/TV): . . . . . Pamela Lillig
Dir. Legal Aff.: . . . . . Kyle Staggs
Dir. Film/TV Music/New Media: . . . . . Mara Schwartz
Creative Mgr./Film & TV: . . . . . Sasha Rose
**Branches:**
Bug Music, 1910 Acklen Ave., Nashville, TN, 37212, (615) 279-0180, Fax: (615) 279-0184, E-Mail: daved@bugmusic.com, Web Site: www.bugmusic.com, VP: Dave Durocher; GM: Kim Hylick; Creative Dir.: John Allen; Creative Mgr.: Drew Hale.
Bug Music, 347 W. 36th St., Ste. 1203, New York, NY, 10016, (212) 643-0925, (212) 765-2691, E-Mail: garryv@bugmusic.com, keena@bugmusic.com, Web Site: www.bugmusic.com, SVP: Garry Velletri; GM: Keena Gonzalez; Creative Mgr.-Film/TV/Adv.: Karen Langjahr.
*Administered:* Average Music (ASCAP), Barland Muusic (BMI), Beeswing (BMI), Big Ears Music Inc. (ASCAP), Bug Music, Inc. (BMI), Bughouse (ASCAP), Center City Music (ASCAP), Chelcait Music (BMI), Eldorado Music (BMI), Ex VW, Inc. (ASCAP), Hendricks Music Inc. (ASCAP), Henry Heritage Music (BMI), Hoochie Coochie Music (BMI), House Of Cash, Inc. (BMI), Al Jackson Jr. Music (BMI), King of Boogie Music (BMI), Los Lobos Music (BMI), Majorsongs Co. (ASCAP), Mole Hole Music (BMI), Mongo Music, Inc. (BMI), James Osterberg Music (BMI), Palmas Floribe (BMI), SGO Music Publishing, Ltd. (PRS), Shillelagh Music (SOCAN), Shock Music Publishing Pty. Ltd. (APRA), Song Of Cash, Inc. (ASCAP), Stevie Ray Songs (ASCAP), Tradition Music Co. (BMI), Watertoons Music (BMI)

**Bugle Publishing Group (BMI/ASCAP)**
14724 Ventura Blvd., Penthouse, Sherman Oaks, CA 91403, (818) 461-1700, (818) 461-1706, Fax: (818) 467-1739, E-Mail: info@ark21.com
Owner: . . . . . Miles Copeland, III
*Owned:* Animal Logic Music (ASCAP), Firstars Music (ASCAP), I.R.S. Music (BMI), I.R.S. Songs (ASCAP), Illegal Songs, Inc. (BMI)

**Built on Rock Music**
PO Box 417, Franklin, TN 37065, (615) 794-3409, Fax: (615) 794-4543, E-Mail: builtonrockmusic@aol.com, Web Site: www.allenshamblin.com
Owner: . . . . . Allen Shamblin
Creative/Bus. Aff.: . Keith Weaver

**Bull's Creek Publishing, Inc. (BMI)**
256 Westfield Dr., Nashville, TN 37221-1405, (615) 242-7410, Fax: (615) 646-7480
Pres.: . . . . . Phyllis Austin
GM: . . . . . Sandy Carruthers

**Dave Burgess Enterprises / Bocephus Music, Inc. (BMI/ASCAP)**
PO Box 40929, Nashville, TN 37204, (615) 297-3134, Fax: (615) 297-5045, E-Mail: daveburgessent@aol.com
GM: . . . . . Dave Burgess
Dir. Admin.: . . . . . Deon Burgess
*Owned:* Class Action Music (ASCAP), Crystal Creek Music (BMI), *Administered:* Bocephus Music, Inc. (BMI), Incorporated Friends Music (BMI), Northern Interior Music (BMI), Paradise Cove Music (BMI), Prissy Girl Music (ASCAP), Six Shooter Music (ASCAP)

**Bill Butler Music (ASCAP/BMI)**
2006 Ave. E, Hondo, TX 78861, (830) 426-2112, Fax: (830) 426-2112, E-Mail: billbmusic@sbcglobal.net
Pres.: . . . . . Bill Butler
VP: . . . . . Bart Butler
Admin. Asst.: . . . . Ula Rollstaffer
**Branches:**
Bill Butler Music, 7326 Bradford Rd., Primm Springs, TN, 38476, (615) 799-5349, Fax: (830) 426-2112, E-Mail: billbmusic@sbcglobal.net, VP: Bart Butler.
*Owned:* Bill Butler Music (BMI), Hill Country Publishing (BMI), Pharmasong (ASCAP), Republic Of Texas (ASCAP)

**Butterfly-Diamante Group**
5582 Mt. View Rd., Nashville, TN 37013-2311, (800) 766-4364, Fax: (800) 659-3899, E-Mail: info@butterflygroup.net, Web Site: www.butterflygroup.net
Pres./COO: . . . . . Ed Clyesdale

**Buttilla Music Publishing Co. (ASCAP)**
1092 Flanagan Sta. Rd., Winchester, KY 40391, (859) 744-7921
Pres.: . . . . . Mary B. Rains
GM: . . . . . Jack O. Rains
Creative Mgr.: . . . . . L. Hodges

**Buzzart Enterprises, Inc. (BMI)**
611 1/2 Ocean Park Blvd., Santa Monica, CA 90405, (310) 392-3088, E-Mail: buzzartinc@msn.com, Web Site: www.buzzylinhart.com, www.buzzartinc.com
Co-Pres.: . . . . . Arthur Berggren
Co-Pres.: . . . . . Buzzy Linhart
Audio Engineer: . . . . . Bill Black

## C

**CDB Music (ASCAP/BMI)**
1217 16th Ave. S., Nashville, TN 37212, (615) 327-5474, Fax: (615) 327-5485, E-Mail: cdbmusic@aol.com, Web Site: www.charliedaniels.com
Owner/Pres.: . . . Charlie Daniels
Creative Dir.: Charlie Daniels, Jr.
Admin.: . . . . . Randy A. Owen

**CFG Publishing Co. (BMI)**
PO Box 26, Cold Spring Harbor, NY 11724, (631) 246-9181, Fax: (631) 246-9182, E-Mail: johnbroven@msn.com, Web Site: www.goldencrestrecords.com
Pres.: Shelley Galehouse Broven
GM: . . . . . John Broven

**CRC Jianian Records / CRC Jianian Publishing (Div. of CRC Jianian Cultural Development Co., Ltd.)**
1680 Vine St., Ste. 517, Hollywood, CA 90028, (323) 960-0830, Fax: (323) 960-0840, E-Mail: info@crcjianian.com, Web Site: www.chinarecords.net
Pres.: . . . . . Frank Mayor
COO: . . . . . Peter Jansson
VP Music-Record Label: . . . . . Jackie Subeck
VP Int'l-Record Label: Nana Lee

**CSM Words & Music**
PO Box 4351, Ste. 363, Los Angeles, CA 90078, (818) 329-1147, (818) 760-4255, Fax: (818) 760-4259, E-Mail: sondheim@pacbell.net, Web Site: www.csmwordsandmusic.com
Pres./CEO: . . . Shele Sondheim

**Caiman Music Publishing America**
6701 NW. Seventh St., Miami, FL 33126, (305) 262-4973, Fax: (305) 267-2946, E-Mail: psanchez@caiman.com, Web Site: www.caiman.com
Contact: . . . . . Pity Sanchez

**Cal IV Entertainment LLC**
808 19th Ave. S., Nashville, TN 37203, (615) 321-2700, Fax: (615) 321-3222, E-Mail: info@cal4.com, Web Site: cal4.com
CEO: . . . . . Cal Turner, III
Pres.: . . . . . Daniel Hill
VP Creative: . . . . . Billy Lynn
Dir. Admin.: . . . . . Brian Bradford
Creative Mgr.: . . . . Mike Molinar
Exec. Asst.: . . . . . Lynn Woods
*Administered:* Cal IV Songs (ASCAP), Calexander Music (SESAC), Chestnut Mound Music (BMI), Hope-N-Cal Music (BMI), Indian Forest Music (SESAC), Pleasantview Music (ASCAP)

**California Flight Just Write Music Co. (Div. of IHP Media Group)**
PO Box 222, Pittsburg, CA 94565, (510) 848-8419, Fax: (510) 540-0497, E-Mail: californiaflight@aol.com

Pres./Chrmn.: . . . Jerry Johnson
VP: . . . . . Joseph Brown

**Callon Love Music (BMI) (Div. of JDC Records)**
440 Pacific Coast Hwy., Hermosa Beach, CA 90254, (310) 937-4455, Fax: (310) 937-4456, E-Mail: jdcrec@gte.net
Owner: . . . . . Jim Callon
VP: . . . . . Dale Love Callon
*Owned:* Callon-Love Music (BMI), Dacie Music (ASCAP)

**Calvary Music Group**
PO Box 8686, Stockton, CA 95208-0686, (209) 943-3300, Fax: (209) 943-3303
Pres.: . . . . . Nelson Parkerson
Office Mgr.: . . . Phyllis Bradhurst

**Glen Campbell Music Group (ASCAP/BMI)**
10351 Santa Monica Blvd., Ste. 300, Los Angeles, CA 90025, (310) 552-0960, Fax: (310) 557-3468
Mgr.: . . . . . Stan Schneider
Mgr. Royalties: . . Andrea Murray
*Owned:* Glen Campbell Music, Inc., Seventh Son Music, Inc.

**Candy Records / Sweet Tooth Music Publishing Co. (BMI)**
2716 Springlake Ct., Irving, TX 75060, (972) 790-5172, Fax: (972) 790-5172, E-Mail: kwayne01@aol.com, Web Site: www.cafeshops.com/kennywayne
Owner/GM: . . . . . Kenny Wayne
Office Mgr.: Candy Renee Hagler
Promo. Dept. Mgr.: . . . Joyce Har
Warehouse Mgr.: . . . Ronnie Har
Merch. Mgr.: . . . . . Elvis Hagler
Asst. Merch. Mgr.: Fabian Hagler
Asst. Office Mgr.: . . . Holli Hagler

**Capano Music (ASCAP)**
46 Memorial Ave., Gibbstown, NJ 08027, (856) 423-1468, Fax: (856) 423-5045, E-Mail: capfamily@juno.com
Pres.: . . . . . Brian A. Capano
GM: . . . . . Pasquale Capano
Promos.: . . . Francis X. Capano

**Caption Music (Div. of ALV Music)**
1300 Division St., Ste. 301, Nashville, TN 37203, (615) 254-8100, Fax: (615) 252-6093
Pres.: . . . . . Wayne Fricks
Admin.: . . . . . Karen Sherrill

**Carimusic Corp. (ASCAP)**
3016 NW 79th Ave., Miami, FL 33122, (305) 477-4184, (305) 477-3314, Fax: (305) 477-4431, E-Mail: publishing@kubaney.com, Web Site: www.kubaney.com
Pres.: . . . . . Mateo San Martin
Prof./Creative Mgr.: . . . . . Gloria Patricia Jaramillo
*Owned:* Canela Music Publishing (SESAC), Kubany Publishing Corp. (BMI), Mateo San Martin Agency, Inc. (BMI), Quisqueya Publishing (ASCAP), *Administered:* Almar Music Editores (BMI), Hector Ochoa Cardenas (BMI), Edimeza (BMI), Ediprom (BMI), Edisa (BMI), Gala Musical (BMI), H.F.H. Editions Musicales (BMI), Orbemusa (BMI), S.N. Afric Music (BMI), T.G.B. Publishing (BMI), Tabou Combo (BMI), Tia Publishing (ASCAP)

**Carlin America, Inc.**
126 E. 38th St., New York, NY 10016, (212) 779-7977, Fax: (212) 779-7920, Web Site: www.carlinamerica.com
Pres.: . . . . . Freddy Bienstock
COO: . . . . . Caroline Bienstock
VP Bus. Aff.: . . Robert Bienstock
Contact: . . . . . Sheila Rogoff
*Administered:* Alameda Music Co. (BMI), Alley Music Corp. (BMI), Bienstock Publishing Co. (ASCAP), Freddy Bienstock Music Co. (BMI), Bro 'N Sis Music, Inc. (BMI), Carbert Music, Inc. (BMI), George M. Cohan Music Publishing Co. (ASCAP), Family Style Publishing (SESAC), Fort Knox Music, Inc. (BMI), Herald Square Music, Inc. (ASCAP), Edward B. Marks Music Co. (BMI), Piedmont Music Co. (ASCAP), Range Road Music, Inc. (ASCAP), Sis 'N Bro Music Co. (ASCAP)

**Carnival Music (ASCAP/BMI/SESAC)**
24 Music Sq. W., Nashville, TN 37203, (615) 259-0841, Fax: (615) 259-0843, E-Mail: info@carnivalrecording.com, Web Site: www.carnivalrecording.com
Mng. Partner:. . . . . Frank Liddell
Mng. Partner: . . . . . Travis Hill
Publicist: . . . . . Courtney Clay
Booking Agent/Radio Promo.: . . . . . Mark Wilson
*Owned:* Gravitron (SESAC), Scrambler Music (ASCAP), TiltaWhirld Music (BMI)

**Cartagena Publishing (ASCAP)**
904 23rd St., Union City, NJ 07087, (201) 583-1005, Fax: (201) 583-1905, E-Mail: publishing@comborecords.com, promotions@comborecords.com, Web Site: www.cartagenapublishing.com, www.comborecords.com
Pres.: . . . . . Ralph Cartagena
Pres./Promo.: . Derek Cartagena
VP/Mktg.: . . . . . Jeff Cartagena
*Owned:* Cartagena Publishing (ASCAP), Lider Music (BMI)

**Carwin Music, Inc. (ASCAP)**
c/o EMI Music Publishing, 810 Seventh Ave., 36th Fl., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Web Site: www.emimusicpub.com

**Don Casale Music, Inc. (BMI/ASCAP)**
377 Plainfield St., Westbury, NY 11590, (516) 333-7898, Fax: (586) 283-0348, E-Mail: doncasale@excite.com, Web Site: www.studiopro.50megs.com
Pres.:. . . . . Don Casale
*Owned:* Don Casale Music (BMI), Elasac Music (ASCAP)

**A.J. Castillo Publishing (BMI)**
PO Box 1032, Sharon, CT 06069, (860) 364-1303, Fax: (860) 364-5005, E-Mail: ajcastillo@mohawk.net
Pres.:. . . . . Anita Castillo
Music Dir.: . . . . . Paul Leka

**Castle Publishing, Inc. (BMI)**
1393 Old Hillsboro Rd., Franklin, TN 37069, (615) 791-0810, Fax: (615) 791-1324, E-Mail: castlerec@aol.com, Web Site: www.castlemusicgroup.com
Pres./GM: . . . . . Jozef Nuyens
Studio Mgr.: . . . . Valerie Pringle
*Owned:* BLA Music, Inc. (ASCAP), Five Towers Music (BMI), *Administered:* Tower I Music (BMI), Tower II Music (ASCAP)

**Centerpoint Music Co.**
PO Box 150394, Nashville, TN 37215, (615) 373-1116, Fax: (615) 373-1116
Owner:. . . . . Tom Walls

**Central Station Records, Inc.**
735 Lambert Dr., Atlanta, GA 30324, (404) 724-9996, Fax: (404) 724-9119, E-Mail: usaoffice@centralstationrec.com, Web Site: www.centralstationrec.com
Contact:. . . . . Andrew Kelly

**Centron Sound Records**
6006 Greenbelt Rd., Ste. 204, Greenbelt, MD 20770, (240) 426-9925, E-Mail: centronmusic@yahoo.com, Web Site: www.centronsound.net
CEO: . . . . . Dennis Allen

**Cexton Records & Productions (ASCAP)**
PO Box 80187, Rancho Santa Margarita, CA 92688, (949) 766-1384, Fax: (949) 766-1374, E-Mail: john@cexton.com, Web Site: www.cexton.com, www.johnanello.com
Pres.: . . . . . John Anello, Jr.
A&R: . . . . . Renee Simone

**Cherio Corp. (BMI)**
39 W. 54th St., New York, NY 10019, (212) 246-5757, Fax: (212) 246-7852, E-Mail: info@mplcommunications.com
SVP Promo./New Pdct. Devel.: . . . . . Bill Porricelli
VP Licensing/Royalties: . . . . . Peter Silvestri
*Owned:* Lily Pond Music (BMI), Llee Corp. (BMI), Pic Corp. (ASCAP), Rytvoc, Inc. (ASCAP), Warock Corp. (ASCAP)

**Cherry Lane Music Publishing Co., Inc. (ASCAP)**
Six E. 32nd St., 11th Floor, New York, NY 10016, (212) 561-3000, Fax: (212) 683-2040, E-Mail: publishing@cherrylane.com, Web Site: www.cherrylane.com
CEO: . . . . . Peter Primont
SVP Bus. Devel.: . Mike Connelly
VP Bus. Aff.:. . . . . Amy Bason
VP Adv./Catalog Devel.: . . . . . Dan Rosenbaum
VP Admin./Licensing: . . . . . Phil Cialdella
VP Creative Servs./Mktg.: . . . . . Richard Stumpf
Sr. Dir. Bus./Legal Aff.: . . . . . Keith C. Hauprich
Film/TV Music Dir.: . . . . . Brooke Primont
Licensing Dir.: . . . Gregg Barron
A&R: . . . . . Christa Shaun
*Owned:* CL2 (ASCAP), Cappy Music (ASCAP), Cherry Casa, Cherry Demon Music (BMI), Cherry Mountain Music (ASCAP), Cherry River Music (BMI), Management III Music (BMI), Motor Music, Open Lane Music (ASCAP), Pax Music (ASCAP), *Administered:* Casa Entertainment Sounds (SESAC), Cherry Casa Music Publishing (BMI), Cherry Latin Songs (ASCAP), Crew Chief Music (SESAC), Group Denial (BMI), Lord Burgess Music Publishing Co. (ASCAP), Pedal To The Metal Music (BMI), Start Your Engines Music (ASCAP)

**Chestler Publishing Co. (BMI)**
1376 Ready Ave., Burton, MI 48529-2052, (810) 742-0770
Pres.:. . . . . Harry F. Chestler
VP:. . . . . Kenneth B. Chestler
GM:. . . . . Harry C. Chestler, Jr.

**Christmas And Holiday Music (BMI)**
24351 Grass St., Lake Forest, CA 92630, (949) 859-1615, E-Mail: justinwilde@christmassongs.com, Web Site: www.christmassongs.com
Pres.: . . . . . Justin Wilde
*Owned:* Songcastle Music (ASCAP)

**Chrysalis Music (BMI/ASCAP)**
8500 Melrose Ave., Ste. 207, West Hollywood, Los Angeles, CA 90069, (310) 652-0066, Fax: (310) 652-5428
Pres.: . . . . . Kenny MacPherson
SVP Urban Music: Valerie Patton
VP/GM:. . . . . David Ellman
VP A&R: . . . . . Steve Ayers
VP Film/TV/A&R: . . Scott Cresto
VP Creative Servs.: . . . . . Mark Friedman
VP Bus. Aff.:. . . . . Jeff Brabec
Sr. Dir. A&R: . . . . James Cerreta
Sr. Dir. Copyright: . . . Carol King
Sr. Dir. Sync. Licensing: . . . . . Jessica Hobbs
Dir. Film/TV Sync. Licensing: . . . . . Jane Ventom
Dir. A&R: . . . . Sara Kapuchinski

**CHU Records / Swlo Music**
PO Box 4385, West Hills, CA 91311, (818) 341-8483, Fax: (818) 341-7677, E-Mail: chu@swlo.com, Web Site: www.churecords.com
Pres.: . . . . . Roger F. Swallow

**Cielo Music Group**
14013 Old Harbor Ln., Marina Del Rey, CA 90292-7501, (310) 822-1788, E-Mail: cielo@cielomusicgroup.com, Web Site: www.cielomusicgroup.com
Principal:. . . . . Tony Clarke
Principal:. . . . . Heike Miller
A&R:. . . . . Tweety Gonzalez

**Circuit Rider Talent Agency (ASCAP) (Div. of Dotson-Wooley Entertainment Group)**
123 Walton Ferry Rd., Hendersonville, TN 37075-3616, (615) 824-1947, Fax: (615) 264-0462, E-Mail: dotwool@bellsouth.net
Pres./Co-Owner: . . . . . Linda S. Dotson-Wooley
*Owned:* Channel Music Co. (ASCAP), Cordial Music Co. (BMI), Dotson & Dotson Music Publishers (BMI), Shalin Music Co. (ASCAP)

**CitiBoyz Music Ltd. (BMI)**
3311 Shore Pkwy., Brooklyn, NY 11235, (718) 616-0838, Fax: (718) 616-0838, E-Mail: ziggy@citiboyzmusic.com, Web Site: www.citiboyzmusic.com
Pres.: . . . . . Ziggy Gonzalez
Contact:. . . . . David Vega
Mgr.: . . . . . Chex Rios
A&R: . . . . . Willikin Estrewerra
*Owned:* 21 CitiBoyz Music (BMI), *Administered:* 21 Ziggy's Caribe Music (ASCAP)

**Tom Collins Productions, Inc. (BMI/ASCAP)**
21 Music Sq. W., Nashville, TN 37203, (615) 255-5550, Fax: (615) 256-6467
Pres.:. . . . . Tom Collins
Creative Dir.: . Nathan Nicholson
*Owned:* Green Dogg Music, Inc., Maroon Dogg Music, Inc.

**Combustion Music**
1609 17th Ave. S., Nashville, TN 37212, (615) 515-5490, Fax: (615) 269-6883, E-Mail: chris@combustionent.com
Co-Pres.: . . . . . Chris Farren
Co-Pres.:. . . . . Ken Levitan
Sr. Creative Dir.: . . . . . Stephanie Green
Creative Dir.: . . . Jameson Clark

**Compendia Music Group (ASCAP/BMI/SESAC) (Div. of Compendia Media Group)**
210 25th Ave. N., Ste. 1200, Nashville, TN 37203, (615) 277-1800, Fax: (615) 277-1801, E-Mail: info@compendiamusic.com, Web Site: www.compendiamusic.com
Pres. Music Grp.:. Michael Olsen
VP/GM-Compendia/Intersound: . . . . . Ric Pepin
VP/GM-Light Records: . . . . . Phillip White
VP Sales: . . . . . Terry Donovan
Dir. Creative Servs.: Holly Nelson
Dir. Media: . . . . Glenn Meadows
Mktg./Promo. Coord.: . . . . . Paul Colson
*Owned:* Dethom Publishing (SESAC), Joste Publishing (ASCAP), JustMike Music (BMI)

**Condominium Publishing Group (BMI/MCPS)**
PO Box 36 GCS, New York, NY 10163, E-Mail: ctone@serecs.com, info@serecs.com, Web Site: www.serecs.com
Pres.:. . . . . Charles Tolliver
*Owned:* Tolltone Publishing Co. (BMI/MCPS)

**Cooch Music**
22 Williams Way S., Baiting Hollow, NY 11933, E-Mail: info@coochmusic.com, Web Site: www.coochmusic.com
Contact: . . . . . Joseph P. Cuccia
*Owned:* Cooch One Music (ASCAP), J. Cooch Music (BMI)

**Cool Puppy Music Publishing (ASCAP)**
8730 Wilshire Blvd., Ste. 304, Beverly Hills, CA 90211, (310) 855-0668, Fax: (310) 855-0674, E-Mail: info@nettwerk.com, Web Site: www.nettwerkamerica.com
Pres.: . . . . . Peter Leak

**Martin Cooper Music (ASCAP) (Div. of Marty Cooper Productions Inc.)**
24902 Malibu Rd., Malibu, CA 90265, (310) 456-8241, Fax: (310) 456-8294, E-Mail: mcsongs@aol.com
Pres.: . . . . . Marty Cooper
*Owned:* Martin Cooper Music (ASCAP), Little Darlin' Music (BMI)

**Copperfield Music Group (ASCAP/BMI/SESAC)**
1400 South St., Nashville, TN 37212-2429, (615) 726-3100, Fax: (615) 726-3172, Web Site: www.copperfieldmusic.com
Pres./CEO: . . . . . H. Ken Biddy
*Owned:* Biddy Baby Music (SESAC), Penny Annie Music (BMI), Top Brass Music (ASCAP)

**The Copyright Co.**
1025 16th Ave. S., Ste. 204, Nashville, TN 37212, (615) 321-1096, Fax: (615) 321-1099, E-Mail: tcc@thecopyrightco.com

**Coral Reefer Music (BMI)**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com
Pub. Admin.:. . . . . Karen Adams

**Bob Corbin Music (ASCAP)**
PO Box 815, Wexford, PA 15090, (724) 933-5416, Fax: (724) 933-5417, E-Mail: edcorbin@cs.com
Contact: . . . . . Edana Corbin
*Owned:* Coljes Music (BMI)

**Corlew Music Group (BMI/ASCAP)**
17060 Central Pk., Lebanon, TN 37090, (615) 313-7676, Fax: (615) 313-7670, E-Mail: corlewmusic@aol.com, Web Site: www.windsweptpacific.com
Pres.: . . . . . David Corlew
*Administered:* Bud Dog Music, Inc. (ASCAP), 4T4 Music (SESAC), Kicking Bird Music, Inc. (BMI), Songs of Bud Dog Music (ASCAP), Songs of Kicking Bird Music (BMI)

**The Cornelius Companies**
1719 West End Ave., Ste. 805-E, Nashville, TN 37203, (615) 321-5333, Fax: (615) 321-5653, E-Mail: corneliuscomps@corneliuscompanies.com, Web Site: www.corneliuscompanies.com

**Cosmic Mule Music Group**
11 Music Cir. S., Ste. 106, Nashville, TN 37203, (615) 251-8800, Fax: (615) 251-8833, E-Mail: themuleshed@aol.com, Web Site: www.cosmicmulemusic.com
Owner/Creative Dir.: . . . . . Jackie Bradshaw

**Cosmotone Music (ASCAP)**
3350-A Hwy. 6 S., PMB 412, Sugar Land, TX 77478, E-Mail: marianland@earthlink.net, Web Site: www.marianland.com/music.html
Pres.: . . . . . Rafael Brom

**Cottage Blue Music (BMI)**
PO Box 121626, Nashville, TN 37212, (615) 726-3556, E-Mail: neal@nealjames.com
Pres.:. . . . . Neal James
*Owned:* Hidden Cove Music (ASCAP), Neal James Music (BMI)

**Cotton Row Recording, Inc. / Unkut Music (ASCAP/BMI)**
1503 Madison Ave., Memphis, TN 38104, (901) 276-8520, Fax: (901) 726-5939, E-Mail: cottonrowrecording@midsouth.rr.com, Web Site: www.cottonrowrecording.com
Pres.:. . . . . Niko Lyras
Studio Mgr.:. . Harry Koniditsiotis
*Owned:* Cotton Row Music (BMI), Deep 'N' Hard Music (BMI), New Memphis Music (ASCAP), Voodoo Village Music (BMI)

**Countdown Entertainment (ASCAP)**
110 W. 26th St., Third Fl. S., New York, NY 10001-6805, (212) 645-3068, Fax: (212) 562-3291, E-Mail: countdownent@netzero.com, Web Site: www.countdownentertainment.com
Pres.:. . . . . James Citkovic
Sr. Dir. A&R: . . . Ms. Lovie Jones
Dir. A&R:. . . . . John Overland
Music Publishing:. . Brenda Starr
Contact:. . . . . Ezra Cook

*Owned:* Better Than Sex Music (ASCAP)

**Country But Music**
153 Sanders Ferry Rd., Hendersonville, TN 37075, (615) 824-9439, Fax: (615) 824-6691, E-Mail: tonygottlieb@aol.com
Pres.:. . . . . Tony Gottlieb
*Administered:* Amadeo Music (ASCAP), Brio Music (BMI), Perfect Circle Publishing (ASCAP), Pink Pig Music (BMI)

**Country Classics Music Publishing Co. (BMI)**
105 Burk Dr., Oklahoma, OK 73115, (405) 677-6448, Fax: (405) 737-8619, E-Mail: compo_records@hotmail.com, Web Site: www.ymdmusic.com
Pres.:. . . . . Yvonne DeVaney
GM:. . . . . Sunny Lane

**Country Music Group**
PO Box 121626, Nashville, TN 37212, (615) 726-3556
Pres.:. . . . . Neal James

**Country Road Music, Inc. (ASCAP)**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com
Pub. Admin.:. . . . . Karen Adams

**Country Showcase America**
14134 Brighton Dam Rd., Clarksville, MD 21029, (301) 854-2917, Fax: (301) 854-0352, E-Mail: fgosman@comcast.com, Web Site: www.csacountryjamboree.com
Pres.:. . . . . Francis Gosman
Promos.:. . . . . Seqova
*Owned:* Country Showcase (BMI), Music City Publishing (BMI)

**Country Star International**
439 Wiley Ave., Franklin, PA 16323, (814) 432-4633
Pres.:. . . . . June L. Kelly
VP:. . . . . Oliver Mersey

**Court of Kings Music (BMI)**
1214 16th Ave. S., Nashville, TN 37212-2902, (800) 767-4984, (615) 321-0600, Fax: (615) 321-0182, E-Mail: billydeaton@aol.com, Web Site: www.billydeaton.com
Pres./GM: . . . . . Billy Deaton

**Creative Communications**
3700 S. Hawthorn Ave., Sioux Falls, SD 57105, (605) 334-6832, Fax: (605) 339-8820
Owner:. . . . . William Prines, III

**Crisis Management & Associates (BMI/ASCAP) (Div. of The Music Group)**
16161 Ventura Blvd., Ste. 714, Encino, CA 91436, (818) 342-1385, Fax: (818) 342-FAXX, E-Mail: MscGrp@aol.com, Web Site: NinaBlackwood.com, dePresleys.com
Pres.:. . . . . Danny Sheridan
Supvr.:. . . . Norah Schumacher
Promos.:. . . . . Kelli Greene
*Owned:* Henstooth Music (BMI), SHRDN Songs (BMI), SHRDN Tunes (ASCAP), Tall Dogs Music (BMI), *Administered:* dePresleys Music (ASCAP), Headstrong Music (ASCAP)

**Criterion Music Corp. (ASCAP)**
6124 Selma Ave., Hollywood, CA 90028, (323) 469-2296, Fax: (323) 962-5751, E-Mail: criterion_la@earthlink.net, Web Site: www.criterionmusiccorp.com
CEO:. . . . . Michael H. Goldsen
Pres.:. . . . . Bo Goldsen
*Owned:* Atlantic Music Corp. (BMI), Coolwell Music (ASCAP), Michael H. Goldsen, Inc. (ASCAP), Granite Music Corp. (ASCAP), Tex Ritter Music Publishing (ASCAP), *Administered:* Lee Hazlewood Music (ASCAP), Lyle Lovett Music (ASCAP), Tylerson Music (ASCAP)

**Steve Cropper Enterprises**
119 17th Ave. S., Nashville, TN 37203, (615) 254-6447, Fax: (615) 259-0328, E-Mail: jancrop@aol.com, Web Site: www.playitsteve.com
Owner: . . . . . Steve Cropper
Office Mgr.:. . . . . Jan Hightower

**Crowe Entertainment (BMI/ASCAP/SESAC)**
1019 16th Ave. S, Nashville, TN 37212-2303, (615) 321-7332, Fax: (615) 497-1929, E-Mail: jcrowe7349@aol.com, Web Site: croweentertainment.com
Pres.:. . . . . Jo Crowe
Creative Mgr.:. . . . . Dick O'Bitts
Advisor: . . . . . Herb Gart
A&R: . . . . . Anthony Crowe
*Owned:* Cro Jo Music (BMI), Crowe Tone (SESAC), Midnight Crow (ASCAP)

**Crutchfield Music Group (BMI/ASCAP)**
1106 17th Ave. S., Nashville, TN 37212, (615) 321-5558, Fax: (615) 321-5598
Pres.:. . . . . Jerry Crutchfield
VP Admin.:. . . . . Christy Fields
VP Creative: . Martin Crutchfield
Mgr. Admin.:. . . . Jennifer Yates
*Owned:* Crutchfield Music (BMI), Four Seas Music (ASCAP), Glitterfish Music, Inc. (BMI), Triggerfish Music, Inc. (ASCAP)

**Crying Creek Publishers**
PO Box 8, Cosby, TN 37722, (423) 487-5543
Pres.:. . . . . Lee Schilling

**Crystal Clear Music**
19 W. Hargett St., Ste. 208, Raleigh, NC 27610, (919) 341-4924, (877) 881-0663, Fax: (919) 341-4966, E-Mail: info@crystal-clear-music.com, Web Site: www.crystal-clear-music.com
Pres./CEO: . . . . Cheryl M. Potts

**Cude & Pickens (BMI)**
519 N. Halifax Ave., Daytona Beach, FL 32118-4017, (386) 252-0381, Fax: (386) 252-0381, E-Mail: cudepickenspub@aol.com, Web Site: www.hardhatrecords.com
Pres.:. . . . . Bobby L. Cude
*Owned:* Blaster-Boxx (BMI), Broadway USA (BMI), Fandago (BMI), Hard Hat (BMI), Mariaco (BMI), Times-Square Fantasy Theatre (BMI)

**Curb Music Publishing (BMI)**
48 Music Sq. E., Nashville, TN 37203, (615) 321-5080, Fax: (615) 327-1964, E-Mail: ptanner@curb.com, Web Site: www.curb.com
Creative Dir.:. . . Drew Alexander
Creative Mgr./Dir. Admin.: . . . . . Portis Tanner
Publishing Asst.:. . . . John Ozier
Publishing Asst.:. . Randy Russell
**Branches:**
Curb Music Publishing, 3907 W. Alameda Ave., Burbank, CA, 91505, (818) 843-2872, Fax: (818) 843-4659, Web Site: www.curb.com, SVP Publishing: Harley Hatcher.
*Owned:* Curb Congregation Songs (SESAC), Curb Songs (ASCAP), Mike Curb Music (BMI), Curbcourt Music (ASCAP), CurbMC Music (BMI), *Administered:* Angel Pie Music (BMI), Big Ol Hit Music (ASCAP), Blue Tatoo Music (ASCAP), Cajun Blood Music (ASCAP), Carmina Cordis Prodns. (BMI), Crawfish Tails Music (BMI), Creighton Island Music (ASCAP), Diamond Storm (BMI), Diamond Struck (BMI), Friends Music (ASCAP), Frowning Monkey Music (BMI), Glide Music (ASCAP), Anna Lisa Graham Songs (BMI), Green Card Music Co. (BMI), Groovetime Music (BMI), Harp Seal Music (ASCAP), Steve Holy Music (BMI), Hot Fudge Music (BMI), Jamison Brown Music (BMI), Jer Dun Music (BMI), Jorgensongs Music (BMI), Keatunes Music (BMI), Kinetic Diamond (ASCAP), Kinetic Diamond II (ASCAP), Kiss my Cash (BMI), Lil-Stratton Music (SESAC), Littleberace Music (ASCAP), Majestic Moon (ASCAP), JoDee Messina Music (ASCAP), Michael Music (BMI), Mick Hits Music (ASCAP), Monk Family Music (BMI), Charlie Monk Music (BMI), Monkids Music (SESAC), Mystery Train Publishing (BMI), Neil Music (BMI), No Choice Publishing (BMI), Okapi One Music (ASCAP), Cary Park Music (BMI), Keith Perry Music (ASCAP), Posey Publishing (BMI), Prestoons Music (ASCAP), Pudge Champ Music (ASCAP), Kalen Ray Music (BMI), Rimes Publishing (BMI), Rob 'N Riley (ASCAP), Rockin' R (ASCAP), Rose Blue Music (BMI), Royz Boyz (BMI), Shongs Music (ASCAP), Slam Clog Publishing (ASCAP), Sounds of Boudreaux (BMI), Sweet Radical Music (BMI), TDT Publishing Co. (ASCAP), That's A Smash (BMI), 367 Music Pub (ASCAP), Ty-Mo Music (BMI), LL Walker Music (ASCAP), We Write 'Em Music (BMI), Weightless Cargo Music (BMI), Ron Williams Music (BMI)

**Cyptron Industries**
576-A Trabert Ave. NW, Atlanta, GA 30309, (404) 351-3736, (678) 686-5685, Fax: (404) 603-8716, E-Mail: dzook@cyptron.com, Web Site: www.cyptron.com
Pres./CEO: . . . . . Dallas Austin
Sr. Mgr.:. . . . . Danny Zook
*Owned:* Beane Tribe Publishing (ASCAP), Butter Jinx Music (BMI), Cyprock Songs (ASCAP), Cyptron Music (BMI), Darp Music (ASCAP), Soundtron Tunes (BMI)

## D

**DMP Publishing, Inc. (ASCAP/BMI)**
661 Bent Tree Rd., Oriental, NC 28571, (252) 249-0505, E-Mail: jmj@dmprecords.com, Web Site: www.dmprecords.com
Pres.:. . . . . Tom Jung
VP: . . . . . Jean Jung
*Owned:* Music As Software, Inc. (BMI)

**DRG Music (ASCAP)**
740 Broadway, Seventh Fl., New York, NY 10003, (212) 614-2800, Fax: (212) 614-2153, E-Mail: info@drgrecords.com, Web Site: www.drgrecords.com
Pres./CEO:. . . . . Hugh Fordin
Sr. Dir. Prodn.: . . . Dan O'Leary

**D.S.M Producers, Inc.**
PO Box 1160, Marco Island, FL 34146, (212) 245-0006, (239) 393-1754
Pres.:. . . . . Suzan Bader
VP/Licensing/Prof. Mgr.: . . . . . Teri Bader-Bostaji
A&R Dir.: . . . . . Elba Maldonado
Dir. Opns.: . . . . Ralph Krisher, III
*Owned:* DSM Producers Inc. (ASCAP), Decidely Superior Music (BMI), *Administered:* Warner/Chappell Music, Inc.

**Dagene / Cabletown Corp. (ASCAP)**
PO Box 410851, San Francisco, CA 94141, (415) 822-1530, Fax: (415) 822-8971, E-Mail: dagene@hotmail.com
Pres./Mgr.:. . . . . David Alston
*Owned:* Dagene Music, 1956 Music (ASCAP)

**Daja Entertainment**
1525 Devon, Ypsilanti, MI 48198-3210, (734) 637-3462, E-Mail: info@dajaent.com, Web Site: www.dajaent.com
Contact:. . . . . John Smith

**Dalto Music Publishing (BMI)**
600 Columbus Ave., Ste. 8G, New York, NY 10024, (212) 362-6412, E-Mail: adeladalto@sprintmail.com, Web Site: www.mujereslatinas.com
Pres.:. . . . . Adela Dalto
Agent: . . . . . Sylvia Garza
*Owned:* Rio-Adelante Music

**Dancing Mice Productions**
1234 Delaware Ave., Buffalo, NY 14209, (716) 885-5050, Fax: (716) 885-4040, E-Mail: info@dancingmice.net, Web Site: www.dancingmice.net
Pres.:. . . . . Scottpatrick Sellitto

**Dare Music, Inc. (BMI)**
122 Woodglen Dr., Cary, NC 27511, (919) 380-9415, Fax: (919) 380-9438, E-Mail: srabinowitz@nc.rr.com, Web Site: www.daremusic.com
Pres.:. . . . . Sol Rabinowitz
Sec.:. . . . . Barbara Rabinowitz
*Administered:* Gazell Music AB, Warner Bros./Chappel Music

**Darren Music Co. (ASCAP) (Div. of Bradley Bros. Records)**
PO Box 1515, Simi Valley, CA 93062, (805) 522-6045, Fax: (805) 522-6058, E-Mail: donbradley@countryclassics.com, Web Site: www.countryclassics.com
Pres.:. . . . . Don Bradley
GM/Prof. Mgr.:. . Darren Thomas
*Owned:* Cherrolyne Music Co. (BMI)

**Darville Music, LLC**
526 N. Las Palmas Ave., Los Angeles, CA 90004-1018, (323) 962-0808, Fax: (323) 962-0818, E-Mail: info@darvillemusic.com, Web Site: www.darvillemusic.com
Pres.:. . . . . David Rosner
*Administered:* Dartmoor Music (ASCAP), F Seven Music (ASCAP), G Nine Music (BMI), Swiftwater Music (ASCAP)

**David / Sarah Music, Inc. (ASCAP/BMI)**
237 Clent Rd., Great Neck, NY 11021, (516) 466-6852, Fax: (516) 466-6852
Pres.: . . . . . Morton Wax
VP Finance:. . . . . Sandra Wax

**Dawg Music (BMI) (Div. of Acoustic Disc Record Co.)**
5749 Larryan Dr., Woodland Hills, CA 91367, (818) 704-7800, Fax: (818) 704-0185, E-Mail: cmmang@socal.rr.com, Web Site: www.acousticdisc.com
Owner:. . . . . David Grisman
*Owned:* Zut Music (BMI)

**Bartley F. Day & Associates (ASCAP)**
4635 SW Hillside, Ste. 1700, Portland, OR 97221, (503) 291-9300, Fax: (503) 292-8462, E-Mail: allmedia@hevanet.com
Attorney: . . . . . Bart Day
*Administered:* Synctime (ASCAP)

**Daywind Music Group**
126 Shivel Dr., Hendersonville, TN 37075, (615) 822-4524, (615) 826-8101, Fax: (615) 264-1499, E-Mail: gospel@daywind.com, Web Site: www.daywind.com, www.daywindrecords.com
CEO:. . . . . Dottie Leonard Miller
Pres.:. . . . . Ed Leonard
Dir.- Publishing:. . . Bubba Smith
Dir. Mktg.:. . . . . Brian Hadaway
Media Relations: . . . . . Crystal Burchette
VP- A&R:. . . . . Norman Holland
Dir.- Radio Promo.: . . . . . Rhonda Thompson
*Administered:* Shivel Songs (SESAC), Christian Taylor Music (BMI), Winding Way (ASCAP)

**The Edward De Miles Music Co. (BMI)**
28 E. Jackson Bldg., 10th Fl., Ste. S627, Chicago, IL 60604-2263, (773) 509-6381, Fax: (312) 922-6964, E-Mail: edmsahara@yahoo.com, Web Site: www.edmsahara.com
Pres.:. . . . . Edward DeMiles
Mktg. Dir.:. . . Dwayne Woolridge
Prof. Mgr.:. . . . . Greg Payne
*Administered:* De Miles Music (ASCAP)

**De Walden Music International (ASCAP/BMI/SIAE)**
11324 Ventura Blvd., Studio City, CA 91604, (818) 763-6995, Fax: (818) 763-6997, E-Mail: zigwal@pacbell.net
Pres.:. . . . . Christian de Walden
A&R: . . . . . Lindsay Little
*Owned:* No Limitations Music (BMI), No Restrictions Music (ASCAP), *Administered:* Panarecord Dischi Palladium (SIAE)

**Deerkiller Productions**
14625 Baltimore Ave., Ste. 248, Laurel, MD 20707, (301) 787-0092, E-Mail: jdeerkiller@yahoo.com
Owner:. . . . . Gerald Griffin
*Owned:* Towpath Tunes (BMI)

**Del Camino Music Publishing (BMI)**
5010 S. 12th Ave., Tucson, AZ 85706, (520) 573-7274, Fax: (520) 573-3325, E-Mail: delcaminomusic@msn.com
Pres.:. . . . . Luis M. Lopez

**Delev Music Co. (BMI)**
7231 Mansfield Ave., Philadelphia, PA 19138-1620, (215) 276-8861, Fax: (215) 276-4509, E-Mail: delevmusic@msn.com
Pres.:. . . . . William L. Lucas
VP: . . . . . Adele J. Lucas
Dir. A&R: . . . . . Darryl L. Lucas
Mgr. Mktg./Sales: Brian L. Lucas
*Owned:* Sign of The Ram Music (ASCAP), *Administered:* Zee-Top Publishing (BMI)

**Delta Haze Corp.**
5190 Neil Rd., Ste. 430, Reno, NV 89502, (662) 453-5931, Fax: (208) 445-0236, (662) 451-7800, E-Mail: deltahaze@earthlink.net, Web Site: www.deltahaze.com
Pres.:. . . . . Stephen LaVere
*Owned:* Home Of The Blues (BMI), Bonnie Lake Productions (ASCAP), Munka Music (BMI), Vere's Tunes (ASCAP)

**The Denny Music Group**
3325 Fairmont Dr., Nashville, TN 37203, (615) 269-4847, Fax: (615) 297-7733, E-Mail: dennytunes@aol.com
Pres.:. . . . . John Denny
Mgr.:. . . . . Pandora Denny
Admin. Asst.:. . . . James Denny

**Desert Rose Music**
307 N. Main, Tuscumbia, AL 35674, (256) 314-1220, E-Mail: derose@bellsouth.net
Mgr.:. . . . . Dennis Clifton

**Desilu Music, Inc. (ASCAP)**
41 W. 54th St., New York, NY 10019, (212) 246-5881, Fax: (212) 246-7852, E-Mail: info@mplcommunications.com, Web Site: www.mplcommunications.com
SVP Promo./New Pdct. Devel.: . . . . . Bill Porricelli
VP Licensing/Royalties: . . . . . Peter Silvestri

**Deston Entertainment**
140 W. 57th, Ste. 13B, New York, NY 10019, (212) 974-5322, Fax: (212) 974-3988, E-Mail: destonent@aol.com
Partner:. . . . . Desmond Child
Partner:. . . . C. Winston Simone
Partner:. . . . . David Simone
Film/TV Consultant: . . . . . Eddie Lambert
*Owned:* Deston Songs

**Diamond Back Music / Great Pyramid Music (BMI/ASCAP)**
436 Belvedere, San Francisco, CA 94117, (415) 753-2306, Fax: (415) 661-7646
Adm.:. . . . . Joe Buchwald
*Owned:* Balin Deal Music (BMI), Marty Balin Music (BMI), GPL Music (ASCAP/BMI)

**Dimensional Music Publishing (Div. of JDS Capital Management, Inc.)**
1091 Boston Post Rd., Rye, NY 10580-2910, (212) 300-2830, Fax: (212) 300-2844
CEO: . . . . . Joe Samberg
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Dimensional Music Publishing, 1226 17th Ave. S., Nashville, TN. 37212, (615) 321-9019, Fax: (615) 321-1841, SVP/GM: Pat

Finch; Sr. Creative Dir.: Abbe Nameche; Admin. Mgr.: Dana Kelley.
*Owned:* DreamWorks Music Publishing

**Dirty Red Entertainment**
311 W. Main St., Mascoutah, IL 62258, (775) 213-7641, (877) 225-5928, Fax: (775) 262-7739, E-Mail: contactus@dirtyredentertainment.net, Web Site: www.dirtyredentertainment.net
CEO: . . . . . Shawn Buckingham
PR: . . . . . Cherie Amore
A&R Dir.:. . . . . Michael Vincent
*Owned:* Leduc Street Music Publishing (ASCAP)

**Disa, LLC**
303 N. Glenoaks Blvd., Ste. 300, Burbank, CA 91502, (818) 972-5789, Fax: (818) 972-5788, E-Mail: disaburbank@aol.com, Web Site: www.disa.com.mx
CFO/Gen. Dir.: . . . . . Domingo Chavez Moreno
Nat'l Sales Dir.: . . . . . Francisco Rosales
West Coast Promo. Mgr.: . . . . . Juan Moreno
East Coast Promo. Mgr.: . . . . . Sergio Perez
*Owned:* Disa Latin Publishing

**Disk Eyes Music (ASCAP)**
10020 Main St., #233, Bellevue, WA 98004, (425) 454-5359, Fax: (425) 454-7902, E-Mail: diskeyes@msn.com, Web Site: www.diskeyes.com
Partner:. . . . . Donald K. Marrow
Partner: . . . . . Jeramy Hale
*Owned:* Ear Things Music (BMI)

**Disney Music Publishing (ASCAP/BMI)**
3800 W. Alameda Ave., Ste. 900, Burbank, CA 91505, (818) 569-3241, Fax: (818) 845-9705
SVP (BVMG):. . . . . Jon Lind
SVP (Disney):. . . . . Julie Enzer
VP Creative:. . . . Brian Rawlings
**Branches:**
Disney Music Publishing, 1100 Demonbreun St., Ste. 100, Nashville, TN, 37203, (615) 963-4848, Fax: (615) 963-4862, SVP/GM: Doug Howard; VP: Lisa Ramsey.
*Owned:* ABC Children's Music (ASCAP), ABC Family Music Publishing (ASCAP), ABC Kids Music, Inc. (BMI), Agarita Music (ASCAP), Balanga Music (BMI), Buena Vista Music Co. (BMI), Walt Disney Music Co. (ASCAP), FFM Music Publishing (BMI), FTS Music (ASCAP), Falferious Music (BMI), Fuzzy Muppet Songs (ASCAP), Hollywood Pictures Music (ASCAP), HolPic Music, Inc. (BMI), Mad Muppet Melodies (BMI), Seven Peaks Music (ASCAP), Seven Summits Music (BMI), Touchstone Pictures Music & Songs, Inc. (ASCAP), Wonderland Music Co., Inc. (BMI), *Administered:* Five Hundred South Songs (SESAC)

**Disnote Music, Inc. (ASCAP)**
7701 Jervis St., Springfield, VA 22151, (703) 354-1557
Pres.:. . . . . Ray Disney

**Diver Dann Music / Dann Huff Productions**
1105 17th Ave. S., Nashville, TN 37212, (615) 320-7457, E-Mail: darrell@diverdannmusic.com
Co-Owner:. . . . . Dann Huff
Co-Owner:. . . . . Darrell Franklin

**Don DeL Music (BMI)**
PO Box 321, Port Washington, WI 53074, (262) 284-5242, Fax: (262) 284-5340, E-Mail: chacharecords@execpc.com
GM: . . . . . Joseph C. DeLucia

**Col. Buster Doss Music Group (ASCAP/BMI/SESAC) (Div. of Stardust Records International)**
341 Billy Goat Hill Rd., Winchester, TN 37398, (931) 649-2577, Fax: (931) 649-2732, E-Mail: cbd@vallnet.com, Web Site: www.stardustcountrymusic.com
CEO:. . . . . Col. Buster Doss
Pres.:. . . . . Barbara Doss
Prof. Mgr.:. . . . . Bo Doss
*Owned:* Barbara Ann Music (ASCAP), Doss/Rose Music (BMI), Buster Doss Music (BMI), Little Mike Music (SESAC), O'Reilly & Doss Music (BMI)

**Dots and Lines Ink (SESAC)**
9130 Mormon Bridge Rd., Omaha, NE 68152, (402) 457-4341, Fax: (402) 457-4332, Web Site: www.mannheimsteamroller.com
Pres.: . . . . . Chip Davis
Publishing Coord.: . . . . . Louis Stout, Jr.

**Drake Music Group (BMI/ ASCAP)**
1300 Division St., Ste. 101, Nashville, TN 37203, (615) 297-4345, Fax: (615) 269-5404, E-Mail: drakemusic@aol.com, Web Site: countryrecords.com
Pres.:. . . . . Rose Drake
*Owned:* Pete Drake Music (BMI), Petewood Music (ASCAP), Tomake Music Co., Inc. (ASCAP), Window Music Pub., Co., Inc. (BMI), *Administered:* Banjo Man Music, Carpad Music

**Drive-In Music Co., Inc. (BMI)**
7120 Sunset Blvd., Hollywood, CA 90046, (323) 851-2500, Fax: (323) 851-8162, E-Mail: info@killeroldies.com, Web Site: www.killeroldies.com
VP:. . . . . Paul Politi
Licensing Coord.: Carol Brenner
Dir. Music/Legal: . . . Dale Berger
*Owned:* Aut Music (ASCAP), Big Shot Music (ASCAP), Bonnyview Music Corp. (ASCAP), Calico Music (ASCAP), Exceller Music (ASCAP), Go Jo Music (BMI), Hot Shot Music (BMI), Jo Go Music (ASCAP), Lions Roar Music (ASCAP), Lock Music (ASCAP), Original Sound Entertainment, Wrist Music (BMI), *Administered:* Guild Music (BMI), Prestige Pub (ASCAP)

**Dualtone Music Group, Inc.**
1614 17th Ave. S., Nashville, TN 37212, (615) 320-0620, Fax: (615) 320-0692, E-Mail: info@dualtone.com, Web Site: www.dualtone.com
Co-Pres.:. . . . . Dan Herrington
Co-Pres.:. . . . . Scott Robinson
Promo. Dir.: . . . . . Lori Kampa
Sales/Mktg. Dir.:. . . . Paul Roper
Media Rel. Dir.: . . . . Lanie Miller
Finance/Bus. Aff. Mgr.: . . . . . Anita Gorevski
Prodn./Opns. Mgr.: . . . . . Joey Luscinski

**Duane Music, Inc. (BMI)**
382 Clarence Ave., Sunnyvale, CA 94086, (408) 739-6133, Fax: (408) 739-6133, E-Mail: garriethompson@attbi.com
Pres.:. . . . . Garrie Thompson
*Owned:* Lavrida Publishing Co. (BMI), Morhits Publishing Co. (BMI), Twighlight Publishiing Co. (BMI)

**Charles Dumont & Son, Inc.**
1085 Dumont Dr., Voorhees, NJ 08043, (856) 346-9100, Fax: (856) 346-3452, E-Mail: info@dumontmusic.com, Web Site: www.dumontmusic.com
Pres.: . . . . . Charles J. Dumont
GM: . . . . . Charles Dumont, Jr.

**Dusty Rose Music (BMI)**
PO Box 45, Bolivia, NC 28422, (910) 253-5534, E-Mail: tumblincreek@atmc.net
Pres.:. . . . . Stan Knowles

## E

**ECS Publishing Corp. (ASCAP)**
138 Ipswich St., Boston, MA 02215-3534, (617) 236-1935, Fax: (617) 236-0261, E-Mail: office@ecspublishing.com, Web Site: www.ecspublishing.com
Pres.: . . . . . Robert Schuneman
*Owned:* Galaxy Music Corp. (ASCAP), Highgate Press (BMI), Ione Press (BMI), E.C. Schirmer Co. (ASCAP), *Administered:* Delrieu Editions (France), Gaudia Music Arts, Stainer & Bell Ltd. (UK)

**EMI CMG Publishing (ASCAP/ BMI/SESAC) (Div. of EMI Christian Music Group)**
101 Winners Cir., Brentwood, TN 37027, (615) 371-4400, Fax: (615) 371-6897, E-Mail: lroman@emicmg.com, Web Site: www.emicmg.com
Pres.:. . . . . Eddie DeGarmo
VP:. . . . . Casey McGinty
Dir. Admin.: . . . . Kent Draughon
Dir.- Creative/Copyright Devel.: . . . . . Chad Segura
Mgr.- Copyright/Licensing: . . . . . Jimi Williams
Mgr. Worship Resources: . . . . . Patty Lane
Mgr. Creative/A&R: . Jeremy Ash
Mgr. Creative/A&R: . . Matt Ewald
*Owned:* Ariose Music (ASCAP), Birdwing Music (ASCAP), Bud John Music, Inc. (BMI), Bud John Songs, Inc. (ASCAP), Bud John Tunes, Inc. (SESAC), His Eye Music (SESAC), Meadowgreen Music Co. (BMI), Meaux Music, River Oaks Music Co. (BMI), Shepherd's Fold Music (BMI), Songs on the Forefront (SESAC), Sparrow Song (BMI), Starstruck Music (ASCAP), Stonebrook Music (SESAC), Straightway Music (ASCAP), Dawn Treader Music (SESAC), Up In The Mix Music (BMI), Worshiptogether.com Music (BMI), Worshiptogether.com Songs (ASCAP), Worshiptogether.com Tunes (SESAC)

**EMI Catalogue Partnership (ASCAP/BMI)**
c/o EMI Music Publishing, 810 Seventh Ave., 36th Fl., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Web Site: www.emimusicpub.com
*Owned:* EMI Affiliated Catalog, Inc. (BMI), EMI Feist Catalog, Inc. (ASCAP), EMI Hastings Catalog, Inc. (BMI), EMI Miller Catalog, Inc. (ASCAP), EMI Robbins Catalog, Inc. (ASCAP), EMI U Catalog, Inc. (ASCAP), EMI Unart Catalog, Inc. (BMI), EMI Variety Catalog, Inc. (ASCAP)

**EMI Mills Music, Inc. (ASCAP)**
c/o EMI Music Publishing, 810 Seventh Ave., 36th Fl., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Web Site: www.emimusicpub.com
*Owned:* EMI Al Gallico Music Corp. (BMI), EMI Gold Horizon Music Corp. (BMI), EMI Golden Torch Music Corp. (ASCAP), EMI Grovepark Music, Inc. (BMI), EMI Intertrax Music, Inc. (BMI), EMI Waterford Music, Inc. (ASCAP), EMI Worldtrax Music, Inc. (ASCAP)

**EMI Music Publishing (ASCAP/ BMI)**
810 Seventh Ave., 36th Fl., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Web Site: www.emimusicpub.com
Chrmn./CEO:. Martin N. Bandier
COO: . . . . . Roger C. Faxon
Pres.: . . . . . Robert H. Flax
EVP/CFO:. . . . . Leo Corbett
EVP Creative-North America: . . . . . Evan Lamberg
EVP Music Servs.: Joanne Boris
SVP Creative/Strategic Music Mktg.:. . . . . Hunter Murtaugh
VP Film Soundtrack Div.: . . . . . Doug James
VP Talent: . . . . . Kevin Hershey
VP Creative: . . . Angelique Miles
Sr. Dir. Creative: . . . . Debi Wylde
Sr. Dir. Creative: . . . . . Cathleen Murphy
**Branches:**
EMI Music Publishing, 2700 Colorado Ave., Ste. 100, Santa Monica, CA, 90404, (310) 586-2700, Fax: (310) 586-2758, Web Site: www.emimusicpub.com, EVP Urban Music: "Big" Jon Platt; EVP Creative-W. Coast: Jody Gerson; EVP/GM Film Soundtrack Div.: Pat Lucas; SVP Catalog Promo./Music Resources: Alan Warner; VP Creative: Dan McCarroll; Admin. Asst.: Erica Hall.
EMI Music Publishing, 35 Music Sq. E., Nashville, TN, 37203, (615) 742-8081, Fax: (615) 726-2394, E-Mail: goverton@emimusicpub.com, Web Site: www.emimusicpub.com, www.eminashville.com, EVP/GM: Gary Overton; VP Writer/Artist Devel.: Ben Vaughn; Creative Dir.: Tom Luteran; Tape Coord.: Sarah Pearson.
EMI Music Publishing Latin America, 1688 Meridian Ave., Ste. 900, Miami Beach, FL, 33139, (305) 672-5252, Fax: (305) 672-5230, E-Mail: vvaccarezza@emimusicpub.com, Web Site: www.emimusicpub.com, MD: Nestor Casonu; Creative Mgr.: Leslie Ahrens; Creative Mgr.: Mirel Bravo; Deal Admin.: Andres Sandoval; Office Mgr.: Veronica Vaccarezza.
*Owned:* EMI April Music, Inc. (ASCAP), EMI Blackwood Music, Inc. (BMI), EMI Catalogue Partnership (ASCAP/BMI), EMI Full Keel Music (ASCAP), EMI Longitude Music (BMI), EMI Virgin Music, Inc. (ASCAP), EMI Virgin Songs, Inc. (BMI)

**EMI Music Publishing Worldwide (ASCAP/BMI)**
810 Seventh Ave., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Web Site: www.emimusicpub.com
COO: . . . . . Roger C. Faxon
Pres.: . . . . . Robert H. Flax
*Owned:* EMI Finland, EMI Music Publishing Argentina, EMI Music Publishing Australia, EMI Music Publishing (Belgium), EMI Music Publishing Brazil, EMI Music Publishing (Canada), EMI Music Publishing Chile, EMI Music Publishing France, EMI Music Publishing Germany GmbH/Selected Sound Musikverlag GmbH, EMI Music Publishing (Holland), EMI Music Publishing Italia, EMI Music Publishing Japan Ltd., EMI Music Publishing Korea Ltd., EMI Music Publishing Mexico, EMI Music Publishing Polska Sp. z o.o. (Poland), EMI Music Publishing (S.E. Asia) Ltd., EMI Music Publishing Scandinavia, EMI Music Publishing Singapore, EMI Music Publishing (South Africa) Pty. Ltd., EMI Music Publishing Spain, EMI Music Publishing Taiwan, EMI Music Publishing (UK)/EMI Music Continental Europe, EMI Songs Portugal, EMI (Thailand) Ltd., EMI-Virgin Music Greece LLC/EMI Songs Music Greece LLC, Octo Arts EMI Music, Inc. (Philippines), Pustaka Muzik EMI (Malaysia) Sdn. Bhd.

**EMOA Music Publishing, Inc. (ASCAP)**
6619 S. Dixie Hwy., PMB#379, Miami, FL 33143, (305) 273-4245, Fax: (305) 273-9717, E-Mail: dreams@omaralfanno.com, Web Site: www.omaralfanno.com
Pres.:. . . . . Omar Alfanno
VP:. . . . . Carmen Alfanno

**ESP-Disk Ltd.**
596 Broadway Ste. 602, New York, NY 10012, (212) 979-0590, Fax: (212) 731-2048, E-Mail: stollman@espdisk.com, Web Site: www.espdisk.com
Pres.:. . . . . Bernard Stollman
*Owned:* ESP-Disk Music (ASCAP), Syndicore (BMI), Unicore (aka United Int'l Copyright Reps) (ASCAP)

**Earwig Music Co., Inc. (BMI)**
1818 W. Pratt Blvd., Chicago, IL 60626-3120, (773) 262-0278, Fax: (773) 262-0285, E-Mail: earwigmusic@aol.com, Web Site: www.earwigmusic.com
Pres./CEO: . . . . . Michael Frank
Office Mgr.:. . . . . Rita Warden
*Owned:* Airway (BMI), Sweet-Art Music (BMI), *Administered:* Cadillac Baby Prodns. (BMI), Keep On Grumblin' Music (BMI), Myers-Higgins Music (BMI)

**Echo-Vista, Inc. (ASCAP/BMI) (Div. of Big Brother Music)**
705 NW 126th Ave., Coral Springs, FL 33071, (954) 757-8455, (954) 817-2878, Fax: (954) 757-8450, E-Mail: echovista@myacc.net, Web Site: www.recordsgalore.com
Pres.:. . . . . Jeffrey Collins
*Owned:* Disc-Tinct Echo Music (ASCAP), Disc-Tinct Music Inc. (BMI)

**Edgewater Music Co. / Midday Music / Sunlight Records, Inc. (BMI) (Div. of The Wright Group, Inc.)**
57 W. Erie St., Chicago, IL 60610, (312) 951-8450, Fax: (312) 951-8890, E-Mail: wrigrp@worldnet.att.net
Pres.:. . . . . Peter H. Wright
*Administered:* Midday Music

**Edimonsa Corp. (ASCAP)**
12770 Cimarron Path, Ste. 116, San Antonio, TX 78249, (210) 877-2800, Fax: (210) 877-2827, Web Site: www.disa.com.mx
Office Mgr.:. . . . . Dana Moreno

**Edimusica USA Music Publishing (ASCAP)**
7001 N. Waterway Dr., Ste. 108, Miami, FL 33155, (305) 269-9323, Fax: (305) 269-0223, E-Mail: edimusica-usa@discosfuentes.com, Web Site: www.discosfuentes.com
Publishing Mgr.: . . . . . Alejandro Fuentes
*Administered:* Sunflower Music (SUB-PUBLISHER)

**Edmonds Entertainment Group**
1635 N. Cahuenga Blvd., 6th Fl., Los Angeles, CA 90028, (323) 860-1520, Fax: (323) 860-1537, Web Site: www.edmondsentertainment.com
Co-Pres./CEO: Tracey Edmonds
*Owned:* Edmonds Music Publishing

**El Terre Music (BMI)**
3713 Westporte Ct., Bakersfield, CA 93309, (661) 836-0914, E-Mail: elterre@peoplepc.com
Pres.: . . . . . Rafael Reyes

**El Zaz Music Publishing (BMI)**
6703 W. Commerce St., San Antonio, TX 78227, (210) 432-7893, Fax: (210) 436-1511, E-Mail: haydee@discosjoey.com, Web Site: www.discosjoey.com
Pres.: . . . . . Joey M. Lopez
VP: . . . . . Dinah Perez
GM: . . . . . Haydee Bravo
Asst.: . . . . . Marcie Maldonado

**Eleven East Corporation (BMI)**
29 Ring Neck Rd., Remsenburg, NY 11960, (631) 325-2227, Fax: (631) 325-8651, Web Site: www.globalmogull.com
Pres.:. . . . . Ivan Mogull
*Owned:* Arwork Music Co. Inc., Harvard Music, Inc. (ASCAP), *Administered:* Radmus Publishing Co. (ASCAP)

**Elorreaga Music Group (BMI/ ASCAP/SESAC)**
4046 N. Pan Am Expwy., San Antonio, TX 78219, (210) 226-1711, Fax: (210) 223-3098, E-Mail: beto@betitomusicpub.com, Web Site: www.betitomusicpub.com
Owner: . . . . Grace H. Elorreaga
Pres.: . . . . . Gilberto Elorreaga
*Owned:* Betito Music, Danibella Music, Elorreaga Music

**Eman Enterprises**
10305 NW 41st St., Ste. 227, Miami, FL 33178, (305) 639-1744, Fax: (305) 639-9951, Web Site: www.eman.com
Pres.:. . . . . Mark Eman
*Owned:* Eman Publishing

**Empire Songs / Deejay Music (ASCAP/BMI)**
3008 Belden Dr., Los Angeles, CA 90068, (323) 469-2719, Fax: (323) 469-2710
Pres.:. . . . . Nick Therry
Gen./Professional Mgr.: . . . . . Bud Mathis

**Enchantment Music Co. (BMI)**
115 E. Idaho Ave., Las Cruces, NM 88005, (505) 524-1889, Fax: (505) 524-1889, E-Mail: goldustone@aol.com
GM: . . . . . Emmit H. Brooks
*Administered:* Brooks Brothers (BMI)

**Encore Entertainment LLC**
121 17th Ave. S., Nashville, TN 37203, (615) 256-1207, Fax: (615) 256-5266, E-Mail: encoresong@aol.com
Mng. Partner: . . . . . Jim Scott
VP Creative/Bus. Aff.: . . . . . Butch Baker
Creative Dir.: . . . . . Liz Morin
Sec./Treasurer: . . . . . Pamela Deinarche-Scott
*Owned:* Mr. Noise Music (BMI), Scott and Soda Music (ASCAP), Songs Of Encore (SESAC)

**Enlight Entertainment**
2135 Defoor Hills Rd., Ste. I, Atlanta, GA 30318, (404) 355-2570, Fax: (404) 355-2670, E-Mail: emailenlight@enlight-entertainment.com, Web Site: www.enlight-entertainment.com
Pres./CEO: . . . . . Tashia Stafford
EVP Creative Aff.: Stone Stafford
*Owned:* Script Squad Music Publishing

**EPCO Music**
PO Box 4738, Cary, NC 27519, (919) 362-5825, E-Mail: anewvision@yahoo.com
Pres.: . . . . . Cecil Wilson
*Administered:* Rising Stars (BMI)

**Estefan Music Publishing, Inc. (ASCAP)**
420 Jefferson Ave., Miami Beach, FL 33139, (305) 534-4330, Fax: (305) 534-5220
Pres.: . . . . . Frank Amadeo
Dir. Royalties/Pub. Administration: Patricia Wemyss

**Euro Tec Enterprises, Inc.**
231 Glencrest Cir., Ventura, CA 93003, (805) 649-2700, Fax: (805) 658-8241, E-Mail: bigagent@pacbell.net
Contact: . . . . . Bruce Caplin

**Evening Dawn, Inc. Music Publishing (ASCAP)**
1410 Cortez Rd., Blue Bell, PA 19422, (610) 272-0518, Fax: (610) 272-6802, E-Mail: edipub@aol.com
Pres.: . . . . . George A.A. Shal

**Executive Sounds (ASCAP)**
12214 Ponce De Leon Dr., Morena Valley, CA 92557, (951) 485-7121, E-Mail: execsound@aol.com, exectechcomm@yahoo.com
GM: . . . . . Kelly Collins
Opns. Mgr.: . . . . . D. Collins
Creative Mgr.: . . . . . F. Iiams

**Expanding Universe Music (BMI) (Div. of Foxworthy Music (BMI))**
4883 Ronson Ct., Ste. T, San Diego, CA 92111, (858) 268-3888, Fax: (858) 268-3889, E-Mail: fxworthy@thetchannel.com, Web Site: www.theexpandinguniverse.com
Pres.: . . . . . Douglas Foxworthy
*Owned:* Foxworthy Music (BMI)

**Experience Hendrix LLC**
PO Box 58070, Seattle, WA 98138-1070, (206) 241-5464, Fax: (206) 241-5477, E-Mail: music.licensing@jimihendrix.com
Contact: . . . . . Janie Hendrix

**Extreme Writer's Group**
812 19th Ave. S., Nashville, TN 37203, (615) 320-5220

**Eyeball Music (BMI) (Div. of Alligator Records & Artist Management, Inc.)**
PO Box 60234, Chicago, IL 60660, (773) 973-7736, Fax: (773) 973-2088, E-Mail: bob@allig.com, Web Site: www.alligator.com
Pres.: . . . . . Bruce Iglauer
GM: . . . . . Bob DePugh
Nat'l Sales Mgr.: . . . Kerry Peace
*Owned:* Small Scale Music (ASCAP), *Administered:* Bad Love Music (BMI), Delay Time Music (BMI), Edition Black & Blue (BMI), Heavy Traffic Music (BMI), HenSturr Music Publishing (ASCAP), Dave Hole Music (BMI), Kazjazz Music (BMI), Texas Tiger Music (BMI)

## F

**FAF Publishing Co. (BMI)**
112 W. 31st St., 4th Fl., New York, NY 10001, (212) 967-3114, Fax: (212) 465-1828, E-Mail: mabu10001@yahoo.com
Contact: . . . . . Jose Florez

**FHW Music**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com
Publishing Admin.: Karen Adams

**Fame Publishing Co., Inc. (BMI)**
603 E. Avalon Ave., Muscle Shoals, AL 35661, (256) 381-0801, (888) 736-4837, Fax: (256) 381-6337, E-Mail: rodney@fame2.com, Web Site: www.fame2.com
Pres.: . . . . . Rodney Hall
**Branches:**
Fame Publishing Co., Inc., 1500 17th Ave. S., Nashville, TN, 37212, (615) 383-0350, Fax: (615) 383-0576, E-Mail: mark@fame2.com, Web Site: www.fame2.com, CEO: Mark Hall.
*Owned:* House of Fame, Inc. (ASCAP), Songs On Hold (SESAC)

**Famous Music Publishing Companies**
10635 Santa Monica Blvd., Ste. 300, Los Angeles, CA 90025, (310) 441-1318, (310) 441-1317, Fax: (310) 441-4722, (310) 441-4729, Web Site: www.syncsite.com
Chrmn./COO: . . . Irwin Robinson
Pres./CEO: . . . . . Ira Jaffe
SVP Legal/Bus. Aff.: . . . . . Kent Klavens
SVP Film/TV Music: Stacey Palm
VP Copyright: . . . . Kathy Botich-Alatan
Sr. Creative Dir.: . Carol Spencer
Sr. Creative Dir.: . . . Chad Greer
Sr. Creative Dir.: . . . . . Billy "BC24" Calloway
Sr. Creative Dir. Latin Music: . . . . . Claribel Cuevas
Creative Dir.-Urban: . . . . . Chuck Bradley
**Branches:**
Famous Music Corp., 1633 Broadway, 11th Fl., New York, NY, 10019, (212) 654-7418, Fax: (212) 654-4748, Web Site: www.syncsite.com, EVP Finance/Admin.: Margaret Johnson; Sr. Creative Dir. Urban Music: Tanya Brown.
Famous Music Publishing Companies, 65 Music Sq. E., Nashville, TN, 37203, (615) 329-0500, Fax: (615) 321-4121, E-Mail: laura_mcleod@paramount.com, Web Site: www.paramount.com, VP Creative: Glenn Middleworth; Sr. Creative Dir.: Curtis Green; Creative Admin. Servs. Mgr.: Laura McLeod.
*Owned:* Ensign Music Corp. (BMI), Famous Music Corp. (ASCAP), Para-Sac Music Corp. (SESAC), *Administered:* Addax Music Co., Inc. (ASCAP), Bruin Music Co. (BMI), Paramount Music Corp. (ASCAP)

**Famous Music Publishing / Santander Publishing**
420 Lincoln Rd., Ste. 600, Miami Beach, FL 33139, (305) 538-3690, Fax: (305) 538-7023, E-Mail: krcalderon@santandermusic.com, Web Site: www.santandermusic.com
Pres.: . . . . . Kike Santander
Publishing Dir.: . Claribel Cuevas
*Administered:* Santander Publishing (BMI/ASCAP)

**Fantasy, Inc. Publishing Group (ASCAP/BMI)**
2600 Tenth St., Berkeley, CA 94710, (510) 549-2500, Fax: (510) 486-2015, E-Mail: info@fantasyjazz.com, Web Site: www.fantasyjazz.com
VP Int'l Opns.: . . . . . Bill Belmont
VP- Music Publishing: John Baldi
Licensing: . . . . . Wolfgang Frank
Copyright Mgr.: . Renee Albrecht
Copyright Admin.: Michael Lorda
*Administered:* Cireco (BMI), Composers (ASCAP), Contemporary (BMI), Delta R&E (ASCAP), Hodolog Music (BMI), Jondora Music (BMI), Jury (ASCAP), Kicking Mule (BMI), Onyx (BMI), Orpheum (BMI), Prestige Music (BMI), Tru-Sound (ASCAP)

**Fezsongs / Feminosongs (ASCAP/BMI) (Div. of Jim Femino Music & Productions)**
429 S. Lewis Rd., Royersford, PA 19468, (610) 948-6493, Fax: (610) 792-2618, E-Mail: jimfemino@msn.com, Web Site: www.jimfemino.com
Pres.: . . . . . Jim Femino
VP: . . . . . Art Femino

**Fifth Avenue Media Ltd.**
60 Madison Ave., #1026, New York, NY 10010, (212) 691-5630, Fax: (212) 645-5038, E-Mail: fifthavmed@aol.com, Web Site: www.thefirm.com/fifthave
Pres.: . . . . . Bruce Colfin
VP/Catalogue Admin.: . . . . . Jeffrey E. Jacobson, Esq.
*Administered:* Kaizan Music (ASCAP), Lift Him Up Music (ASCAP), One Step To Happiness Music (ASCAP), Orange Peel (BMI)

**Fine Gold Productions LLC (ASCAP)**
23 E. Tenth St., Ste. 902, New York, NY 10003, (212) 995-1608, Fax: (212) 842-4600, E-Mail: finest1@rcn.com, Web Site: www.finegoldproductions.com
Pres.: . . . . . Jonathan Fine
Dir.- Creative/Music Licensing: . . . . . Charlie Bethel
A&R/Staff Poducer: . . . . . Colin Comstock
*Owned:* Finegold Publishing, LLC

**Firedrum Music Publishers / Tom Bee (ASCAP) (Div. of The Soar Corp.)**
5200 Constitution Ave. NE, Albuquerque, NM 87110, (505) 268-6110, Fax: (505) 268-0237, E-Mail: soarcorporation@qwest.net, Web Site: www.soundofamerica.com
Pres.: . . . . . Tom Bee
VP: . . . . . Vicki Bee
VP: . . . . . Robby Bee
*Owned:* Ant Bee Music (SESAC), Peace Pipe Music Publishing (BMI), Rezboy Music (BMI), Stinger Music (BMI)

**First Media Communications, Inc.**
9149 Jones Ct., Brentwood, TN 37027, (615) 661-0826, Fax: (615) 661-4084, E-Mail: sales@first-media.com, Web Site: www.first-media.com
Pres.: . . . . . James L. Berk, II
*Owned:* Brentwood Hills Music Incorporated (ASCAP), Miss Amy Music Inc. (BMI)

**Carl Fischer LLC (ASCAP/BMI/SESAC)**
65 Bleecker St., New York, NY 10012, (212) 777-0900, Fax: (212) 477-6996, E-Mail: cf-info@carlfischer.com, Web Site: www.carlfischer.com
CEO: . . . . . Lauren Keiser
VP/Instrumental Music: . . . . . Larry Clark
VP/Sales: . . . . . Chris Scialfa
Dir. Concert Music: Barry O'Neal
VP Admin. Servs.: . . . . . Penelope Dean Robb
*Owned:* Cundy-Bettoney Co. (ASCAP), Eddy Edition (ASCAP), Ensemble Music Press (ASCAP), Fillmore Music House (ASCAP), Charley Foley, Inc. (ASCAP), C. W. Homeyer (ASCAP), Pembroke Music Co., Inc. (BMI), R.D. Row (ASCAP), *Administered:* Campanile Music Press (ASCAP), Eastman School of Music (ASCAP), Institute of American Music (ASCAP), King Brand, Ries & Erler (ASCAP)

**Fitzgerald Hartley Co.**
34 N. Palm St., Ste. 100, Ventura, CA 93001, (805) 641-6441, Fax: (805) 641-6444, Web Site: fitzhart.com
Dir.: . . . . . Larry Fitzgerald
Dir.: . . . . . Mark Hartley
Mgr.: . . . . . Anita Heilig
Mgr.: . . . . . Tim Bernett
Publishing: . . . . . Chad Jenson
*Owned:* High Seas Music (BMI), *Administered:* Benefit Music (BMI), Doors Music Co. (ASCAP), Edge Of Fluke Music (ASCAP), Feesongs (BMI), Hudmar Publishing Co., Inc. (ASCAP), Buddy Love Music (ASCAP), No Tomato Music (ASCAP), Rising Storm Music (ASCAP), Johnny Yuma Music (BMI)

**5.1 Entertainment Group**
2231 S. Carmelina Ave., Los Angeles, CA 90064, (310) 207-5181, Fax: (310) 207-5331, E-Mail: info@5point1.net, Web Site: www.5point1.net
Chrmn./CEO: . . . . . John Trickett
Pres. Prodn. Servs.: . . . . . Bob Michaels
Chief Devel. Officer: . . . . . Erik St. Anthony

**Five Star Music, Inc.**
PO Box 110375, Nashville, TN 37222, (615) 226-7005, Fax: (615) 227-5190, E-Mail: mhiter@bellsouth.net
Pres.: . . . . . Mickey Hiter

**5YJ Publishing (BMI)**
28 Lions Rd., Sandwich, IL 60548, (815) 786-8205, Fax: (815) 786-8205, E-Mail: chad@fiveyearjacket.com, Web Site: www.fiveyearjacket.com
Pres.: . . . . . Chad Winkler

**Flat Town Music Co. (BMI) (Div. of Swallow Publications, Inc.)**
238 E. Main St., Ville Platte, LA 70586, (337) 363-2177, Fax: (337) 363-2094, E-Mail: info@flattownmusic.com, Web Site: www.flattownmusic.com
Pres./CEO: . . . . . Floyd Soileau
VP: . . . . . Chris Soileau
Sec.: . . . . Catherine S. Sylvester
*Owned:* Flat Town Music (BMI)

**Foreign Imported Productions & Publishing, Inc. (BMI)**
420 Jefferson Ave., Miami Beach, FL 33139, (305) 534-4330, Fax: (305) 534-5220
Pres.: . . . . . Frank Amedeo
Dir. Royalties/Pub. Administration: Patricia Wemyss
*Owned:* Estefan Music Publishing, Inc. (ASCAP)

**4 Frucht Music Publishing**
5700 Collins Ave., Ste. 8H, Miami Beach, FL 33140, (305) 868-0123, Fax: (305) 868-0124, E-Mail: tmk@monaco.net

**Fox Music Publishing**
10201 W. Pico Blvd., Bldg. 18, Los Angeles, CA 90035, (310) 369-2541, Fax: (310) 369-1137
Exec. Dir. Admin.: . . . . . Cathy Merenda
Dir. Licensing: . . . . Ted Spellman
Sr. Counsel: . . . Dale Melidosian
Dir. Royalties: . . . . . Janet Berry
Mgr.: . . . . . Fran Block

**Foxworthy Music (BMI) (Div. of Foxworthy Inc.)**
4883 Ronson Ct., Ste. T, San Diego, CA 92111, (858) 268-3888, Fax: (858) 268-3889, E-Mail: fxworthy@thetchannel.com, info@thetchannel.com, Web Site: www.thetchannel.com
Pres./CEO: . Douglas Foxworthy
*Owned:* Expanding Universe Music (BMI), Monarchs In Monaco Music (BMI)

**FranAm Publishing Administration (ASCAP/BMI)**
1608 N. Cahuenga Blvd., PMB 203, Hollywood, CA 90028-6221, (323) 662-9069, Fax: (323) 665-3610, E-Mail: franampub@aol.com, Web Site: www.franammusicpub.com
Pres.: . . . . . Fran Amitin
Admin. Asst.: . . . . Veronica Cota
*Administered:* Bad Dog Music (BMI), Bonfa Music (ASCAP), Dinorah Music (BMI), Earle-Tones Music, Inc. (ASCAP), Elorac Music (ASCAP), Eternity Music (ASCAP), Even Sweetersongs (SESAC), John Farrar Music (BMI), Grey Ink Music (ASCAP), Heart & Mind Music (BMI), Janhall Music (BMI), Kennis Ents., Inc. (ASCAP), King Arthur Music (ASCAP), Lushmole Music (BMI), MSF Music (ASCAP), New East Music (ASCAP), New England Lady Music (ASCAP), Ninth Ward Music (ASCAP), Joseph Oliver Music (BMI), Raw Deal Music (BMI), Rit of Habeas Music (ASCAP), Spincor Music (ASCAP), Spitvalve Music (ASCAP), Teshmusic (BMI), Bill Vann's Music (BMI), Word Painter Music (BMI), Yah-Mo Publishing Co. (BMI), Yippity Yippity Music (ASCAP)

**The Franchesa Group, Inc. (BMI)**
PO Box 1263, Waldorf, MD 20604-1263, (301) 843-7056, Fax: (301) 843-7056, E-Mail: mstaff@franchesa.com, Web Site: www.franchesa.com
Pres./CEO: . . . . . Jerry Mahdik
Corp. Treas./CFO: . . . . . Julie A. Mahdik
*Owned:* Andrew Kingman Music Publishing (BMI)

**Freedurb Music (ASCAP) (Div. of Quark, Inc.)**
PO Box 7320, FDR Sta., New York, NY 10150, (212) 741-2888, Fax: (845) 708-0113, E-Mail: freedurbmusic@aol.com
Pres.: . . . . . Curtis Urbina
Professional Mgr.: . . . . . Michelle Harris

**Freejunket Music**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com

**Frick Music Publishing Co. (BMI)**
404 Bluegrass Ave., Madison, TN 37115, (615) 865-6380, Fax: (615) 865-6380, E-Mail: bob_scott_frick1@juno.com
Pres.: . . . . . Bob Frick
*Administered:* Sugarbakers Music

**Fricon Music Co. / Fricout Music Co. (ASCAP/BMI/SESAC)**
11 Music Sq. E., Ste. 301, Nashville, TN 37203, (615) 826-2288, Fax: (615) 826-0500, E-Mail: fricon@comcast.net
Pres.: . . . . . Terri Fricon
Office Mgr.: . . . . . Jan Morales
*Owned:* Now and Forever Music (SESAC), *Administered:* Davike Music Co. (ASCAP), Finnegan Assoc. (ASCAP), William Finnegan Prodns. (BMI), Green Apple Music Co., Language of Sound, Inc. (ASCAP), Moonlight Two Music (BMI), Austin Roberts Music, Sachs Music Publishing (ASCAP), Scramblers Knob Music (ASCAP), Von Zerneck/Greenwald Music (ASCAP)

**Froehlig-Palmer Music (ASCAP/BMI)**
PO Box 120065, Nashville, TN 37212, (615) 329-4687, Fax: (615) 661-4614, E-Mail: fpmusic@aol.com
Partner: . . . . . Celia Froehlig
Partner: . . . . . Robin Palmer
*Owned:* Rollywood Music, Inc. (ASCAP), Song Matters, Inc. (ASCAP), Songs of Froehlig Palmer, Inc. (BMI), Songs of Note, Inc. (BMI)

**Front Porch Entertainment Group / Buzz Management**
1317 16th Ave. S., Nashville, TN 37212, (615) 383-1830, Fax: (615) 383-1831, Web Site: www.buzzmgmt.com
Mgr.: . . . . . Chris Burch
Mgr.: . . . . . Chris Neese
Mgr.: . . . . . Erik Peterson

**Front Room Music (BMI)**
5203 Creekline Dr., Austin, TX 78745, (512) 441-7139, E-Mail: jim@frontroommusic.com, Web Site: www.frontroommusic.com
Founder/Creative Dir.: . . . . . Jim Stricklan
Opns. Dir.: . . . . . Leslie Stricklan
*Owned:* Skinny Man (BMI)

**Frozen Inca Music (BMI)**
PO Box 20387, Atlanta, GA 30325, (404) 931-9049, Fax: (404) 351-8714, E-Mail: mrland@mindspring.com
Pres.: . . . . . Michael Rothschild
VP: . . . . . Linda Rothschild

**Full Circle Music**
1900 Wedgewood Ave., Nashville, TN 37212, (615) 321-8686, Fax: (615) 727-0102, E-Mail: michael@fullcirclemusicpublishing.com
Pres.: . . . Michael Hollandsworth
VP: . . . . . Lynn Gann

**Full Court Press**
352 Fourth Ave. S., Ste. 2, Franklin, TN 37064, (615) 599-9706, E-Mail: mikehyland@comcast.net
Owner: . . . . . Mike Hyland

**FullGospel Publishing Co. (BMI)**
PO Box 201331, Cleveland, OH 44120, (800) 685-4316, Fax: (209) 856-4364, E-Mail: fullgospelpublishing@mail.com
Owner/Pres/CEO: . Kathy Brown
Prof. Mgr./Creative Dept./Prodns.: . . . Oscar L. Brown, Jr.
Exec. Dir./Admin Asst.: . . . . . Phyllis Lambert
Contact: . . . . . Distribution Dept.

**Funky Records (BMI)**
244 Lyell Ave., Rochester, NY 14608, (585) 734-4441
Owner/Pres.: . . . . . Boyd McCoy

## G

**GMMI Music Group**
1218 17th Ave. S., Nashville, TN 37212, (615) 419-8156, Fax: (615) 385-3781, E-Mail: gmtmptn@vol.com
Pres.: . . . . . Gerd Muller
*Administered:* Edition Nashburg (GEMA), First & Goal Music (BMI), Frankly Scarlett Music (BMI), GMMI (ASCAP), Restless Wind Music (BMI), Scarlett's Sister (ASCAP), Suite Two O Five (BMI)

**GUTU Corp. (BMI)**
2 Store Tvaer Gade, St. Thomas, VI 00802, (340) 776-4514, Fax: (340) 776-4514, E-Mail: parrotfishmusic@attglobal.net, Web Site: www.parrotfishmusic.com
Pres.: . . . . . Larry D. Braga
*Owned:* GUTU Corp., Parrot Fish Music

**Al Gallico (BMI)**
1955 Loma Vista Dr., Beverly Hills, CA 90210, (310) 550-1942, Fax: (310) 271-0592
*Owned:* L & G Music (ASCAP), Mainstay Music, Inc. (BMI)

**Roland Garcia Music (BMI)**
1236 S. Staples St., Corpus Christi, TX 78404-1298, (361) 882-7066, Fax: (361) 882-3943, E-Mail: roland.garcia@haciendarecords.com, Web Site: www.haciendarecords.com
Owner: . . . . . Roland Garcia
VP/Audio Engineer: . Rick Garcia
EVP: . . . . . Annie M. Garcia
Head Engineer: . Richard Garcia
Sales Supvr.: . . Alicia Rodriguez

**Gehl Force Music Group**
754 Sunny Brook Ct., Brentwood, TN 37027, (615) 255-7009, Fax: (615) 792-0353, E-Mail: mad2665@aol.com
Copyrights Admin.: Madelyn Tillis

**Glad Music Co. / D Records (ASCAP/BMI/SESAC)**
14340 Torrey Chase Blvd., Ste. 380, Houston, TX 77014, (281) 397-7300, (888) 397-5556, Fax: (281) 397-6206, Web Site: www.gladmusicco.com, www.drecords.net
Owner/Pres.: . . . . . Don Daily
Owner/GM: . . . H.W. "Bud" Daily
A&R: . . . . . Wes Daily
*Owned:* Bud-Don Music (ASCAP), Ray-Dee (SESAC), Starrite (BMI)

**Glenwood Music Corp. / Beechwood Music Corp. (ASCAP/BMI)**
c/o EMI Music Publishing, 810 Seventh Ave., 36th Fl., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Web Site: www.emimusicpub.com

**Global Music & Publishing / Worldvision Publishing (BMI)**
3899 Greentree Dr., Oceanside, NY 11572, (631) 261-3898, Fax: (800) 800-9838, E-Mail: info@catzentertainment.com, Web Site: www.catzentertainment.com
Pres./CEO: Catherine R. LaPorte
SVP/Mktg.: . . Steven Kaplansky
*Owned:* Global Music & Publishing (ASCAP), WorldVision Publishing (BMI)

**Global Pacific**
PO Box 2001, Sonoma, CA 95476, (707) 996-2748, Fax: (707) 996-2658, E-Mail: transvsn@community.net, Web Site: www.ninegates.com/global
Pres./A&R: . . . . Howard Sapper
SVP/Promo.: . . . . Howard Morris
*Owned:* Extrordinaire Media (BMI)

**Global Village Records & Music (ASCAP) (Div. of Nicoletti Music Co./Creative Network)**
PO Box 2818, Newport Beach, CA 92659, (949) 497-0171, Fax: (949) 494-0982, E-Mail: nicolettico@cox.net, Web Site: www.creativeglobalvillage.net
Pres./Owner/A&R: . . . . . Joseph Nicoletti, Sr.
Chief Exec.:. Joseph Nicoletti, Jr.
Consultant (Nashville): Al DeLory
*Owned:* Global Village Music (ASCAP), Joseph Nicoletti Music Co. (ASCAP)

**Gold Plate Music (BMI)**
PO Box 288291, Chicago, IL 60628, (773) 779-2384, Fax: (773) 779-7898, E-Mail: airwaxrecords@aol.com, Web Site: www.caseyjonessinger.com, www.airwax.com
Pres.: . . . . . Casey Jones
GM: . . . . . Vernice Jones

**Gold Star Records / Star Music Publishing**
PO Box 93836, Las Vegas, NV 89193, (702) 563-2793, (877) 264-8255, Fax: (702) 563-2795, E-Mail: info@starentertainment.com, Web Site: www.abbeygroupoflasvegas.com
Pres.: . . . . . Lucille Star

**Golden Glass Music**
PO Box 140551, Nashville, TN 37214, (615) 889-4916, Fax: (615) 889-4916
Pres.: . . . . . Steven Glassmeyer

**Gopam Enterprises, Inc. (BMI)**
Eight Massa Ln., Edgewater, NJ 07020-1542, (201) 969-0700, Fax: (201) 969-0790, E-Mail: info@gopammusic.com, info@loromusic.com, Web Site: www.gopammusic.com, www.loromusic.com
Pres.: . . . . . John Levy
VP: . . . Olga Adderley Chandler
GM: . . . . . Laurie Goldstein
Sec./Treasurer: . . . Ann Adderley
*Owned:* Jodax Music Co. (BMI), Kae-Lyn Music (BMI), Pril Music (BMI), Semenya Music (BMI), Taggie Music Co. (BMI), Turbine Music (BMI), Upam Music Co. (BMI), Zawinul Music (BMI), *Administered:* Bi-Circle Music (BMI), Dillard Music (BMI), Jillean Music (BMI)

**Gospel Publishing House (ASCAP/SESAC)**
1445 Boonville Ave., Springfield, MO 65802, (417) 831-8000, Fax: (800) 328-0294, E-Mail: info@ag.org, Web Site: www.gospelpublishing.com
GM: . . . . . Arlyn Pember
Sec. Div. Publishing: . . . . . Kimberly Seaman

**Grainte Records**
479 N. Mickle St., Coffee Springs, AL 36318, (334) 684-9977, Fax: (334) 684-9934, E-Mail: tomb1932@aol.com
Owner: . . . . . Thomas Boyles
*Owned:* Video-Verse Music (BMI)

**Gramophone Music Co. (ASCAP) (Div. of Pixtec, Inc.)**
PO Box 336, Bozman, MD 21612, (410) 745-3789, Fax: (410) 745-3784
GM: . . . . . Oliver Berliner
Prof./Creative Mgr.: . . . . . Lionel Holland

**Grass Mountain Publishing (BMI)**
84 York Creek Dr., Driftwood, TX 78619-9732, (512) 847-8605, Fax: (512) 847-8833, E-Mail: info@ridgerunner.com, Web Site: www.ridgerunner.com
Owner: . . . . . Slim Richey
*Administered:* Ridge Runner

**Great American Publishing Co. (GAP) (BMI)**
576-C Goldsboro Rd. NE, Atlanta, GA 30307, (404) 688-0799, Fax: (404) 588-9008
VP: . . . . . Al Harris
*Owned:* Red Pelican (ASCAP)

**Great Honesty Music (BMI)**
PO Box 547, Larkspur, CA 94977, (415) 924-4976, Fax: (415) 924-8943, E-Mail: transtonemusic@aol.com
Pres.: . . . . . Erik Jacobsen
*Owned:* Elliot/Jacobsen Music (ASCAP), Oh Boy Music Co. (ASCAP), *Administered:* C. Isaak Music Publishing, Inc. (ASCAP)

**Green Hill Productions (Div. of Spring Hill Music Group, Inc.)**
111 Westwood Pl., Ste. 420, Brentwood, TN 37027, (615) 383-5535, (800) 972-5900, Fax: (615) 383-6632, E-Mail: greenhill@greenhillproductions.com, Web Site: www.greenhillmusic.com
CFO/COO: . . . . David Robinson
VP/GM: . . . . . Don Boyer
Mktg. Mgr.: . . Bryan McLaughlin
Dir. Sales: . . . . . Tod Ellsworth

**Green Linnet Records, Inc. / Xenophile Records**
81 Beaver Brook Rd., Danbury, CT 06810, (203) 730-0333, Fax: (203) 730-0345, E-Mail: csr@greenlinnet.com, Web Site: www.greenlinnet.com
Pres./CEO: . . . . Wendy Newton
Dir. Promo./Publicity: . . . . . Judith Joiner
Prodn. Mgr.: . . . . . Diane Hassan

**Bill Green Music (BGM) (BMI/ASCAP)**
8806 Lockway St., San Antonio, TX 78217, (210) 654-8773, Fax: (210) 654-8895, E-Mail: bill@bgmnetwork.com, Web Site: www.bgmnetwork.com
Pres.: . . . . . Bill Green
Creative Dir.: . . . . . Jerrad Green

**David Gresham Music (ASCAP)**
c/o Jaimie Roberts, 183 Madison Ave., Penthouse, New York, NY 10016, (212) 448-1800, Fax: (212) 448-0020, E-Mail: jroberts@lrrlaw.com, Web Site: www.greshamrecords.co.za
CEO: . . . . . David Gresham

**Groper Music (BMI)**
PO Box 39, Austin, TX 78767, (512) 477-0036, Fax: (512) 477-0095, E-Mail: jerryjeff@jerryjeff.com, Web Site: www.jerryjeff.com
Pres.: . . . . . Susan Walker
Licenses: . . . . . Laura Lewis
*Owned:* Highside Music (ASCAP)

**Ground Breaking Music, Inc. (ASCAP/BMI)**
2135 Defoor Hills Rd. NW, Ste. I, Atlanta, GA 30318-2218, (404) 350-1669, Fax: (404) 350-9044, E-Mail: gbmpublishing@aol.com, Web Site: gbmpublishing.com
Pres.: Albert G. "Mac" McKissack
*Administered:* Sony/ATV Music Publishing

## H

**Hacate Entertainment Group LLC**
161 W. 54th St., Ste. 1403, New York, NY 10019, (212) 586-4229, Fax: (212) 586-4239, E-Mail: info@hacate.com, Web Site: www.hacate.com
Pres.: . . . . . Sarah Chanderia
VP Film/Syc licensing: . . . . . Varda Steinhardt
Royalties: Maria Cocchiara-Klein
A&R: . . . . . Ree Graves
*Administered:* Hacate Music (ASCAP), Kitti Kami (SESAC), Vinkona Music (BMI)

**Hal Leonard Corp. (ASCAP/BMI)**
7777 W. Bluemound Rd., Milwaukee, WI 53213, (414) 774-3630, Fax: (414) 774-3259, E-Mail: halinfo@halleonard.com, Web Site: www.halleonard.com
Pres.: . . . . . Larry Morton
CEO: . . . . . Keith Mardak
VP Bus. Aff.: . . . . . Nancy Ubick

**Hall of Fame Music Co. (BMI) (Div. of Pixtec, Inc.)**
PO Box 336, Bozman, MD 21612-0336, (410) 745-3789, Fax: (410) 745-3784
GM: . . . . . Oliver Berliner
Prof./Creative Mgr.: . . . . . George O. Hernandez
*Owned:* Famagram Music, *Administered:* Musicabana of N.Y. (ACDAM)

**Hancock Music (BMI)**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com

**Handy Brothers Music Co. / Genuine American Music**
1697 Broadway, New York, NY 10019, (212) 247-0362, Fax: (212) 247-6179, E-Mail: handybros1@earthlink.net, Web Site: www.wchandymusicpublishers.com
Pres.: . . . Minnie Handy Hanson

**Hanover Music Corp. (ASCAP)**
PO Box 6296, Beverly Hills, CA 90212, (310) 455-4034, Fax: (310) 455-2649, E-Mail: hanovermusic@earthlink.net, Web Site: www.corinthianrecords.com
Pres.: . . . . . Jo Stafford Weston
GM: . . . . . Tim Weston

**Happy Valley Music (BMI) (Div. of Rounder Records Group)**
One Camp St., Cambridge, MA 02140, (617) 354-0700, (800) 768-6337, Fax: (617) 491-1970, E-Mail: info@rounder.com, Web Site: www.rounder.com
Music Publishing Mgr.: . Jon Burr
Music Publishing Coord.: . . . . . Jillian Santos
*Owned:* Flying Fish Music (BMI), Half Furious Music (BMI), Rounder Music (ASCAP), *Administered:* Brown Foot (BMI), Jamrec (BMI), Larrikin (BMI), Mr. Earl Music (BMI), Munich Music (BMI), Musica Tradicional (BMI), Topic Music (BMI)

**Harlem Music, Inc. (BMI)**
1762 Main St., Buffalo, NY 14208, (716) 883-9520, (800) 836-0751, Fax: (716) 884-1432, E-Mail: info@amherstrecords.com, Web Site: www.amherstrecords.com
Pres.: . . . . . Leonard Silver
*Owned:* Halwill Music, Inc. (ASCAP), *Administered:* Crosseyed Bear Music (BMI), Macaroni Music (ASCAP), Poleski Publishing, Inc. (ASCAP)

**Harrison Music Corp. (ASCAP)**
10061 Riverside Dr., Ste.#1026, Toluca Lake, CA 91602, (818) 238-9343, Fax: (818) 238-9749, E-Mail: molathmc@aol.com
GM: . . . . . Molly Hyman
Royalties: . . . . . Lisa Tabor
*Owned:* Airdrome Music (ASCAP), Stonewood Lane Music (BMI), *Administered:* Bee Cee Music (ASCAP), Chelsea Music Ltd. (UK) (PRS/BMI), Editions Penguin Cafe (UK) (ASCAP), Kolar Music (ASCAP), TH Music (UK) (BMI), Vault Music (BMI)

**Alan Hartwell Music (BMI/ASCAP) (Div. of Random Enterprises, Inc.)**
183D Edgewater Park, Bronx, NY 10465, (212) 734-4000, Fax: (718) 892-3730, E-Mail: loverecordsusa@aol.com
Pres./GM: . . . . . Alan Hartwell
A&R/Special Pjcts.: Mike Nerlino
*Owned:* Amore Music Co. (BMI), Discmakers Publishing Co. (ASCAP), Love Music (ASCAP), *Administered:* Apropos Music (BMI)

**Heart Chart Music, LLC (BMI)**
1103-B 17th Ave. S., Nashville, TN 37212, (615) 327-0031, Fax: (615) 327-4175
Pres.: . . . . . Glenn Martin
*Owned:* Good Heart Music (SESAC), Heart Chart Music, LLC (BMI), O-Heart Music, Inc. (ASCAP)

**Heart Chart Music, LLC**
40 Hwy. 481 S., Morton, MS 39117, (601) 732-7000, Fax: (601) 732-7210
Owner: . . . . . Ben Rogers
Admin. Asst.: . . . . . Bennie Gayle Alliston

**Heircraft Music (ASCAP)**
14355 Morris Dido Rd., Newark, TX 76071, (817) 252-3530, Fax: (817) 252-3533, E-Mail: kcmmusicgroup@kcm.org, Web Site: www.kcmmusicgroup.com
Licensing Rep.: . Chris McCarley
*Owned:* Kel-Jon Music (ASCAP)

**G. Henle USA, Inc.**
1897 Craig Rd., St. Louis, MO 63146, (314) 514-1791, Fax: (314) 514-1269, E-Mail: info@henleusa.com, Web Site: www.henleusa.com
Pres.: . . . Dr. Wolf-Dieter Seiffert
Sec./Treasurer: . . . Holger Siems
*Administered:* G. Henle Verlag

**Larry Henley Music**
1611 Horton Ave., Nashville, TN 37212, (615) 292-3918, Fax: (615) 386-9655, E-Mail: lhmusic@msn.com, Web Site: www.larryhenley.com
Pres.: . . . . . Larry Henley
Bus. Mgr.: . . . . Charles Andrews

**Mark Herman & Ronnie Apter (BMI)**
1409 E. Gaylord St., Mount Pleasant, MI 48858-3626, (989) 772-2509, E-Mail: hermanapter@earthlink.net
Pres.: . . . . . Mark Herman
GM: . . . . . Ronnie Apter

**Herose Records**
1098 Rose Ave., Ste. B, El Centro, CA 92243, (760) 352-5774, Fax: (760) 353-1339, E-Mail: dannyb@herose.com, Web Site: www.herose.com
Pres.: . . . . . Danny Berg

**Kelso Herston Music**
PO Box 120728, Nashville, TN 37212, (615) 297-4345, Fax: (615) 269-5404
Owner: . . . . . Kelso Herston
*Owned:* Kelso Herston Music (BMI), *Administered:* Gee Whiz Music (BMI), Jangle Music (ASCAP)

**Hickory Valley Music (ASCAP)**
10303 Hickory Valley Dr., Fort Wayne, IN 46835, (260) 627-5168, E-Mail: alstraten@aol.com
Pres.: . . . . . Allan Straten
VP: . . . . . Sylvia Grogg
*Owned:* Straten's Songs (BMI)

**Hillgreen Music / Folklore Music (ASCAP/BMI) (Div. of Folklore Productions)**
1671 Appian Way, Santa Monica, CA 90401, (310) 451-0767, Fax: (310) 458-6005, E-Mail: info@folkloreproductions.com, Web Site: www.folkloreproductions.com
Pres.: . . . . . Mitchell Greenhill

VP:. . . . . Matt Greenhill
*Owned:* Chandos Music (ASCAP), Folklore Music (ASCAP), Hillgreen Music (BMI)

**History Publishing Co. (BMI)**
186 Carnahan Rd., Macks Creek, MO 65786, (573) 363-5432, Fax: (573) 363-5820, E-Mail: audiolft@dam.net
Pres.:. . . . . B.J. Carnahan
GM:. . . . . Brad Edwards

**Hitco Music**
500 Bishop St., Ste. A-4, Atlanta, GA 30318, (404) 352-5911, Fax: (404) 352-4033, E-Mail: areidjr@hitcomusic.com, Web Site: www.hitmusic.com
Pres.:. . . . . L.A. Reid
**Branches:**
Hitco Music, 9320 Wilshire Blvd., Ste. 200, Beverly Hills, CA, 90212, (310) 550-1500, Fax: (310) 247-0195, Web Site: www.windsweptpacific.com, VP/GM: Shawn Holiday.
*Owned:* Hitco Music (BMI), Hitco South (ASCAP)

**Doc Holiday's Power Plant Studios / Mega International Records (ASCAP/BMI/SESAC) (Div. of Holiday & Gregory Associates Inc.)**
2708 Build America Dr., Hampton, VA 23666, (757) 827-8733, Fax: (757) 827-0385, E-Mail: hithithit@aol.com, Web Site: www.1docholiday.com, www.docholiday.tv
CEO:. . . . . Doc Holiday
*Owned:* Doc Publishing (BMI), Dream Machine Publishing (SESAC), Arien Gregory Publishing (BMI)

**Hoodwink Records / Carcell Music Publishing, Inc. (BMI)**
2943 Moser Ln., Burlington, NC 27215, (336) 229-7184, Fax: (336) 222-5910, E-Mail: carocellmusic@aol.com, edmonestop@aol.com, Web Site: www.hoodwinkrecords.com
Pres.:. . . . . James Boggs
GM:. . . . . Rebekah Williams
*Owned:* Carocell Music (BMI), Hoodwink (BMI)

**HoriPro Entertainment Group, Inc. (ASCAP/BMI/SESAC)**
1819 Broadway, Nashville, TN 37203, (615) 329-0890, Fax: (615) 329-1874, Web Site: www.horipro.com
Chrmn.-HoriPro Entertainment Grp.:. . . . . Robert J. Beckham
Pres./Head of Creative Servs.:. . . . . Ronnie Gant
Head of Royalty Dept.:John Muise
Creative Dir.:. . . . . Noel Nutt
Creative Dir.:. . . . . Amy Hendon
Copyright Admin./Asst. to Chrmn.:. . . . . Carol Phillips
Receptionist: . . . . Nicole Molton
Bookkeeper:. . . . . Dave Hall
*Owned:* Dixie Stars Music (ASCAP), Sage & Sand Music (SESAC), Sixteen Stars Music (BMI), *Administered:* Belton Music (ASCAP), Dinger & Ollie Music (BMI), Dudes Tunes (ASCAP), Fate Music (ASCAP), Guitar Man Music (BMI), INZN Music (BMI), INZN Music Works (ASCAP), Key of B Music (ASCAP), The Night Rainbow (ASCAP), Slam Dunk Music (ASCAP), Thompson Station Music (ASCAP), Vector Music (BMI)

**Horttor Music Co. (BMI)**
313 El Tejon Ave., Oildale, CA 93308, (661) 399-9028
Owner/GM:. . . Robert L. Horttor

**House of Fame, Inc. (ASCAP)**
603 E. Avalon Ave., Muscle Shoals, AL 35661, (256) 381-0801, Fax: (256) 381-6337, E-Mail: rodney@fame2.com, Web Site: www.fame2.com
Pres.:. . . . . Rodney Hall
**Branches:**
House of Fame, Inc., 118 16TH Ave. S., Ste. 203, Nashville, TN, 37203, (615) 383-0350, E-Mail: mark@fame2.com, Web Site: www.fame2.com, CEO: Mark Hall.
*Owned:* Fame Publishing Co., Inc. (BMI), Songs On Hold (SESAC)

**House of Knox Music Publishing (ASCAP)**
4844 Seda Dr., San Diego, CA 92124, (858) 569-4563, E-Mail: rbknox@san.rr.com
Owner/GM: . . . . . Robert Knox

**Harlan Howard Songs (BMI)**
1902 Wedgewood Ave., Nashville, TN 37212, (615) 321-9098, Fax: (615) 327-1748, E-Mail: sara@harlanhoward.com, Web Site: www.harlanhoward.com
Owner/GM: . . . . Melanie Smith-Howard
Creative Dir./Licensing:. . . . . Sara Johnson
*Owned:* Child Bride Music, Inc. (SESAC), Melanie Howard Music, Inc. (ASCAP)

**Hughes Music Group LLC**
1705 Division, Nashville, TN 37203, (615) 969-7000, Fax: (615) 791-5014
Owner:. . . . . Ronny Hughes

**Huina Publishing Co., Inc.**
717 E. Tidwell Rd., Houston, TX 77022, (713) 691-6688, Fax: (713) 691-6677, E-Mail: editor@huina.com.mx, Web Site: www.huina.com.mx
Pres.: . . . Oscar Flores Elizondo
GM: . . . . . Domingo Barrera
Copyright Dir.: . . . . Martha Pena

**Huntsman Entertainment (ASCAP/BMI)**
1100 16th Ave. S., Nashville, TN 37212, (615) 255-1100, Fax: (615) 255-1107, E-Mail: info@huntsmanent.com, Web Site: www.huntsmanent.com
Pres.:. . . . . Ron Huntsman
Radio Mktg. Mgr.:. . . . . Seth Necessary
*Owned:* Huntsman Music Publishing (ASCAP, BMI)

## I

**IDM Music Ltd. (ASCAP) (Div. of IDM Music / Bixio Music Group & Associates)**
111 E. 14th St., Ste. 140, New York, NY 10003, (212) 695-3911, Fax: (212) 967-6284, E-Mail: mail@idmmusic.com, Web Site: www.idmmusic.com, www.bixio.com, www.cinevoxrecords.it
Pres.:. . Johannes in der Muhlen
Creative Dir.: . . . . Robert Draghi
Creative Mgr.:. . . . . Tomo
Bus. Aff./Admin.:. . . . . Miriam Westercappel
Pjct. Coord.: Claudene Neysmith
Special Pjcts.: . . Courtney Stack
Int'l: . . . . . Sladiana Weir
Overseas Offices:. . . . . M.B. Westercappel
*Administered:* Ala Bianca (SIAA), Bixio Music Group (SIAE), Alex Merck (GEMA), Siebenpunkt (GEMA)

**I.T.G. Music Publishing, Inc.**
171 Marguerite Ave., Elmont, NY 11003, (516) 775-1078, Fax: (516) 437-1094, E-Mail: roneyhooks27@hotmail.com
Pres.:. . . . . Roney A. Hooks

**Idol Records & Publishing**
PO Box 720043, Dallas, TX 75372, (214) 321-8890, Fax: (214) 321-8889, E-Mail: info@idolrecords.com, Web Site: www.idolrecords.com
Pres.:. . . . . Erv Karwelis

**Iffin Music (BMI)**
118 16th Ave. S., Ste. 250-B, Nashville, TN 37203, (615) 254-0825
Pres.:. . . . . Heath Webb
GM:. . . . . Jean Webb

**Indart Music Publishing (ASCAP) (Div. of LMS Records)**
5943 Melvin Ave., Tarzana, CA 91356, (818) 774-1441, Fax: (818) 774-9172, E-Mail: info@indartmusic.com, Web Site: www.indartmusic.com
Pres.:. . . . . Daniel Indart
VP:. . . . . Sara Traina

**Insignia Music**
24522 Dry Canyon Cold Creek Rd., Calabasas, CA 91302, (818) 225-0082, Fax: (818) 223-8978, E-Mail: mail@insigniamusic.com, ssykes@insigniamusic.com, Web Site: www.insigniamusic.com
Pres./CEO:. . . . . K.C. Porter
GM:. . . . . Sarah Sykes
*Owned:* Canciones Universales (BMI), Insignia Music (ASCAP), Latin Works (ASCAP), Mundo Nuevo Music (SESAC), Musica Brava (SESAC), Olinga Music (BMI), Rahmat Music (ASCAP), South American Songs (ASCAP)

**Integrated Copyright Group, Inc. (ICG)**
209 Tenth Ave. S., Ste. 433, Nashville, TN 37203, (615) 329-3999, Fax: (615) 329-4070, E-Mail: license@icgcopyright.com, Web Site: www.icgcopyright.com
Pres.:. . . . . John Barker
Copyright Admin. Mgr.:. . . . . Amy Mitterholzer
Audit Mgr.:. . . . . Kele Currier
Royalty Dept. Mgr.:. . . . . Wendi Crosby
Licensing Mgr.:. . . . . Tim Allen
Client Relations/Accounting:. . . . . Ann Brantley

**Integrity Music, Inc. (Div. of Integrity Media)**
1000 Cody Rd., Mobile, AL 36695, (251) 633-9000, Fax: (251) 776-5014, Web Site: www.integritymusic.com
Pres:. . . . . Jerry Weimer
EVP Creative/SVP Creative Label Grp.:. . . . . Don Moen
SVP/Chief Mktg. Officer:. . . . . Danny McGuffey
SVP Int'l: . . . . . Keith Manwaring
VP Bus. Aff.:. . . . . Don Mayes
GM-Integrity Gospel:. . . . . Jackie Patillo
Sr. Dir. Mktg.: . . . . . Sam Noerr
Dir. Media Rel.: Shannon Walker

**Irving Mills Music (ASCAP/BMI)**
PO Box 10372, Sedona, AZ 86339, (928) 282-4394, Fax: (928) 282-4254, E-Mail: immusic@sedona.net
GM:. . . . . Anne Mills
*Administered:* Hi-Cue Prodns. (ASCAP), Jatap Publishing Co. (BMI), Lynnstorm Publishing Co. (ASCAP), Pacsa Music Publishers (ASCAP), Pickering Music Publishers (BMI)

**Isham Music (ASCAP/BMI/SESAC) (Div. of Texana Sound, Inc.)**
500 E. Iris Dr., Nashville, TN 37204, (615) 385-2739, (615) 307-2414, Fax: (615) 385-4954, E-Mail: barbieandken@texanaband.com, Web Site: www.texanaband.com
Pres.:. . . . . Ken Isham
Creative Mgr.: . . . . Barble Isham

**Island Bound Music (ASCAP/BMI)**
1204 17th Ave. S., Nashville, TN 37212, (615) 320-5440, Fax: (615) 320-0849, E-Mail: studio@islandboundmusic.com, Web Site: www.islandboundmusic.com
Owner/Co-Pres.:. . . Brad Daniel
Owner/Co-Pres.: . . . Julie Daniel
Creative: . . . . . Rowdy Yates
Creative/Mgmt.: . . . Todd Wilkes
Office Mgr.:. . . . . Daniel Lee
*Administered:* Windswept

## J

**JB Music Publishing LLC (ASCAP/BMI/SESAC)**
235 Park Ave. S., 10th Fl., New York, NY 10003, (212) 777-5678, Fax: (212) 777-7788, E-Mail: info@jellybeanrecordings.com, Web Site: www.jellybeanrecordings.com
Pres./CEO:. . . . . John "Jellybean" Benitez
Creative/Publishing:. . . . . Amber Fayyaz
Bus. Aff.: . . . . Daniel J. Arzuaga
Controller: . . . . . Frank Bonfante
Copyright/Licensing:. . . . . Miriam Centeno
*Owned:* House of Fun Music, Inc. (BMI), Human Bean Songs (SESAC), Jelly's Jams, L.L.C. (ASCAP), Jumping Bean Songs, L.L.C. (BMI), Lost in Music, Inc. (ASCAP)

**JW One Music Publishing Co. / Jimmy Walton Publishing Co. (BMI/ASCAP)**
PO Box 218146, Nashville, TN 37221-8146, (615) 646-0506, Fax: (615) 646-0506, E-Mail: jwmusicpub2@aol.com
Pres.:. . . . . Jimmy Walton
Creative Dir.:. . Sandra Hardesty
Prof. Mgr.:. . . . . D. Nash
*Owned:* JW One (BMI), Jimmy Walton Music Publishing Co. (ASCAP)

**Jaelius Enterprises (BMI/ASCAP)**
325 FM 2453, Royse City, TX 75189, (972) 636-9230, Fax: (972) 636-0036, E-Mail: jaelius@flash.net, Web Site: www.jaelius.com
GM:. . . . . James Cornelius
Office Mgr.: . . . . . Ann Cornelius
*Owned:* Air Rifle Music (ASCAP), Bee Bee Gun Music Co. (BMI), Hitzgalore Music (BMI), Jaelius Music Co. (ASCAP), *Administered:* Blue Monday Music (BMI), Boots and Spurs Music (BMI), Happy Trails Music (BMI), Peso Music (BMI), Senor Music (ASCAP), Spurs and Boots Music (ASCAP)

**Jamdown Music Ltd. (US)**
433 N. Camden Dr., Ste. 400, Beverly Hills, CA 90210, (310) 281-1640, Fax: (310) 281-1644, E-Mail: othman@jamdown-music.com, Web Site: www.jamdown-music.com
CEO: . . . . . Othman Mukhlis
Contact:. . . . . Anno Haberer

**Jamie Music Publishing Co. (BMI)**
4623 S. Broad St., Philadelphia, PA 19112, (215) 426-4384, Fax: (215) 426-4385, E-Mail: ezclear@yahoo.com, Web Site: www.jamguy.com
Pres.: . . . . . Harold B. Lipsius
VP/Treasurer: . . . . Frank Lipsius
Sec.:. . . . . Dorothy Tomassini
*Owned:* Bee Cool Publishing Co. (BMI), Blockbuster Music Co. (BMI), Dandelion Music Co. (BMI), Nujac Publishing Co., Inc. (BMI), One Eye Soul Publishing Co. (BMI)

**Jamil Music (BMI)**
413 N. Parkerson Ave., Crowley, LA 70526, (337) 788-0773, Fax: (337) 788-0776, E-Mail: mterec@worldnet.att.net, Web Site: www.mterecords.com
Owner: . . . . . Georgia S. Miller
Head Engineer: . . . . Mark Miller

**Jay Jay Record & Publishing Co. (BMI)**
PO Box 41-4156, Miami Beach, FL 33141, (305) 758-0000, Fax: (305) 758-0000
Pres./Owner: . Walter E. Jagiello
VP/Promo.: . Jeanette A. Jagiello
Mktg.: . . . . . Dorothy Flannagan
Publicity: . . . . . John Kozak
*Owned:* Jay Jay Publishing Co. (BMI), Walters Music (BMI)

**Jay Six Publishing Co. (BMI)**
Six Zompa Rd., Barrington, RI 02806-2114, (401) 245-8798
Pres.:. . . . . Jack Sager

**Jedasa Publishing (BMI)**
2202 Andrews Dr., Corpus Christi, TX 78415, (361) 853-1804, Fax: (361) 853-4060, E-Mail: leonardoquiroz@email.com
Owner: . . . . . Leonardo Quiroz

**JeepJazz Music (BMI)**
Eight Graham Terr., Montclair, NJ 07042, (973) 233-1476, Fax: (973) 233-1477, E-Mail: thedoctor@jeepjazz.com, Web Site: www.jeepjazz.com
Pres.:. . . . . Shane Faber
*Owned:* Now and Then Music (BMI)

**Waylon Jennings Music (BMI)**
1508 South St., Nashville, TN 37212, (615) 329-9180, Fax: (615) 321-5747, E-Mail: nikkimitch@aol.com, Web Site: waylon.com
Pres.:. . . . . Nikki Mitchell
*Administered:* Almo Irving (BMI)

**Jer Joy Music (BMI) (Div. of UAR Productions, Inc.)**
6020 W. Pottstown Rd., Peoria, IL 61615, (309) 673-5755, Fax: (309) 673-7636, E-Mail: uarltd@a5.com, Web Site: www.unitedcyber.com/jerry_hanlon
Owner: . . . . . Jerry Hanlon
*Owned:* Kaysarah' Music (ASCAP)

**Henry Jerome Music, Inc. (ASCAP/BMI)**
10340 NW 16th St., Plantation, FL 33322-6617, (954) 530-0911, Fax: (954) 530-1264, E-Mail: hjerome74@cs.com
Pres./CEO: . . . . . Henry Jerome
Dir. Mktg./Promo.: . Don Castaldi
*Owned:* Beau Music Catalog (BMI), Blue Menu Music Catalog (BMI), Green Menu Music Catalog (ASCAP), Leah Music Catalog (ASCAP), Mitchell Music Catalog (ASCAP), Teeger Music Catalog (ASCAP), Virter Music Catalog (BMI), *Administered:* Don Castaldi Music Co. (ASCAP), Chock Music Co. (ASCAP), Gnostic Music Co. (ASCAP), Napuamusic Pub. Co. (ASCAP), Roy Smith Music Co. (BMI)

**Jet-Eye Record Production, Inc. (BMI) (Div. of Jet-Eye Music Inc.)**
541 Andrew, Harrison, MI 48625, (586) 871-7557, (586) 731-8277, Fax: (586) 731-8277, E-Mail: jeteyemusic@hotmail.com, Web Site: www.johnnypowers.com
Pres./CEO: . . . . Johnny Powers
VP/Acct. Mgr.:. . . . . Del Pavlik
*Owned:* Evan-Kayla Music (BMI), Jet-Eye (BMI)

**Jobete Music Co., Inc. / Stone Diamond Music Corp. (ASCAP/BMI)**
c/o EMI Music Publishing, 810 Seventh Ave., 36th Fl., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Web Site: www.emimusicpub.com
*Administered:* Bertam Publishing Co. (ASCAP), Derglenn Music Publishing Co. (BMI), Gosmik Music (ASCAP), Old Brompton Road (ASCAP), Somkey Music Co. (BMI), Stone Agate Music (BMI), Taj Mahal Music (ASCAP)

**Joel Songs**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com
Publishing Admin.: Karen Adams

**Joey Boy Records & Publishing Corp. (BMI/ASCAP)**
3081 NW 24th St., Miami, FL 33142, (305) 635-6782, (305) 635-5588, (305) 635-5692, Fax: (305) 633-7127, E-Mail: musicuprecords@hotmail.com, Web Site: www.musicuprecords.com
Pres.: . . . . . Jose Armada, Jr.
Prodn./Sales: . . . . . Anita Rodas
Royalty Dept./Publ. Admin.:. . . . . Chavela Frazier
*Owned:* Bazooka Films, Inc. (SESAC), Beam of Light Publishing, Inc. (ASCAP), Joeyboy Publishing (BMI), Real Smooth Publishing (ASCAP), Still On Top Publishing (BMI), *Administered:* Cookie Box Music (BMI), Richie Rome Publishing (BMI)

**Jof-Dave Music / Cymbal Records (ASCAP)**
1055 Kimball Ave., Kansas City, KS 66104, (888) 295-2006
Pres.:. . . . . David E. Johnson

**Little Richie Johnson Agency**
318 Horizon Vista Blvd., Belen, NM 87002, (505) 864-7441, Fax: (505) 864-7442
Owner/Sales Mgr.: Theresa Smrt
Pres.: . . . . Little Richie Johnson
*Owned:* Highwheel Publishing (BMI), Little Cowboy (ASCAP)

**Jolie House Music (ASCAP)**
116 17th Ave. S., Nashville, TN 37203, (615) 244-5657, Fax: (615) 242-2472
Pres.:. . . . . Albert Jolson
Contact: . . . . . Johnny Drake

**Quincy Jones Music Publishing (ASCAP/BMI)**
6671 Sunset Blvd. #1574A, Los Angeles, CA 90028, (323) 957-6601, Fax: (323) 962-5231, E-Mail: info@quincyjonesmusic.com, Web Site: www.quincyjonesmusic.com
Owner:. . . . . Quincy Jones
VP:. . . . . Nancy Stern
Creative Mgr.:. . . . Marc Cazorla

**Juan & Nelson Publishing (ASCAP)**
10400 NW 37th Terr., Miami, FL 33178, (305) 629-8880, Fax: (305) 629-8879, E-Mail: cnieto@jnrecords.com, Web Site: www.jnrecords.com
Pres.: . . . . . Juan Hidalgo
Publishing Dir.:. . . . Carlos Nieto
*Owned:* Cibao Music (BMI), HMS Publishing (SESAC)

## K

**KMG Entertainment (Div. of Killen Music Group)**
1010 17th Ave. S., Nashville, TN 37212, (615) 269-7000, Fax: (615) 269-9525, E-Mail: kmgrecords@kmgrecords.com, Web Site: www.kmgrecords.com
CEO: . . . . . Buddy Killen
VP/GM: . . . . . Christy DiNapoli
Creative Dir.: . . . . . Dottie Rager
Dir. Publishing:. . . . Jason Morris
Mgmt. Asst.: . . . . . Megan Poole
Office Mgr.: . . . . Rebecca Norris

**K-Tel Entertainment, Inc.**
2655 Cheshire Ln. N., Ste. 100, Plymouth, MN 55447, (763) 559-5566, Fax: (763) 559-5505, E-Mail: service@k-tel.com, Web Site: www.ktel.com
Chrmn./CEO:. . . . . Philip Kives
CFO: . . . . . Dennis Ward
VP/GM:. . . . . Mary Kuehn
VP Sales:. . . . . Mike Gleason
*Owned:* Bamboo Music, Council Dock Music, Over The Rainbow Music, Pattern Music

**Kabuna Music Co. (ASCAP)**
PO Box 779, New Hope, PA 18938, (215) 794-1972, Fax: (215) 794-1974, E-Mail: zazmar@aol.com
Pres.:. . . . . Marsha Zazula
*Administered:* Precious Metal Music

**Kathode Ray Music / Mind Kontrol Records**
PO Box 121135, Nashville, TN 37212-1135, (615) 460-9595, E-Mail: mail@kathoderaymusic.com, Web Site: www.kathoderaymusic.com
A&R Contact:. . . . David Hooper
*Owned:* Askrap Music (ASCAP), Kill Television Music (BMI)

**Kaupp's & Robert Publishing Co. (BMI) (Div. of Making Music 4 U)**
12112 Norman Ave., Stockton, CA 95215, (209) 948-8186, Fax: (209) 942-2163
Pres.:. . . . . Nancy L. Merrihew
VP: . . . . . Robert Merrihew
A&R Coord.: . . . . Kristy Ledford
Office Mgr.:. . . . . Shonda Glenn

**Kells Music Publishing (ASCAP)**
PO Box 1515, Green Island, NY 12180, (518) 266-0765, (800) 854-3746, E-Mail: publish@kellsmusic.com, Web Site: www.kellsmusic.com
Int'l Mgr.:. . . . . Tom McGrath
Nat'l Dir. Publicity: . . . . . Orla McAughey

**Ken-Ten Publishing, Inc.**
201 Music City Cir., Nashville, TN 37214, (615) 885-3763, Fax: (615) 885-3763, E-Mail: jmobenz@aol.com
Pres.:. . . . . Jean M. O'ffill

**Gene Kennedy Enterprises, Inc.**
3950 N. Mt. Juliet Rd., Mount Juliet, TN 37122, (615) 754-0417, Fax: (615) 754-0424, E-Mail: geneken@usit.net, Web Site: www.doorknob-rec.com
Pres.:. . . . . Gene Kennedy
VP: . . . . . Karen Kennedy
*Owned:* Chip 'N' Dale Music Publishers, Inc. (ASCAP), Door Knob Music Publishing, Inc. (BMI), Lodestar Music (SESAC)

**Kentucky Colonel Music (BMI)**
PO Box 5853, Pasadena, CA 91117, (626) 355-0181, Fax: (800) 886-6605, E-Mail: mail@sierra-records.com, Web Site: www.sierra-records.com
Pres.: . . . . . John M. Delgatto

**Kid Icarus Publishing**
3821 Eckhart Dr., Nashville, TN 37211, (615) 453-2201, E-Mail: briantapley@kidicaruspublishing.com, jeffhill@kidicaruspublishing.com, Web Site: www.kidicaruspublishing.com
Contact: . . . . . Brian Tapley
Contact: . . . . . Jeff Hill

**Kimbo Educational (Div. of United Sound Arts)**
10 N. Third Ave., Long Branch, NJ 07740, (800) 631-2187, (732) 229-4949, Fax: (732) 870-3340, E-Mail: kimboed@aol.com, Web Site: www.kimboed.com
CEO:. . . . . Gert Kimble
Pres.:. . . . . James Kimble
VP:. . . . . Jeff Kimble
Sales/Mktg. Dir.: . Elaine Murphy
Catalog Mgr.:. . . . . Amy Laufer
**Branches:**
Kimbo Educational, 670 Hardy Way, Unit B1, Mesquite, NV, 89027, (702) 346-5654, Fax: (702) 346-4206, E-Mail: emurf99@aol.com, Web Site: www.kimboed.com

**Kingston International (BMI)**
Nine Cygnet Dr., Smithtown, NY 11787, (631) 724-7644, Fax: (631) 979-4511, E-Mail: raszila@optonline.net
Pres./Buyer (Music): Bob Szilagy
Buyer (Other):. . Maribeth Skotte

**Jimmy Kish Music Publishing Co. (BMI)**
PO Box 140316, Nashville, TN 37214, (615) 889-6675, E-Mail: kisranch@bellsouth.net
Prof./Creative Mgr.: . Jimmy Kish

**Kit Music Group, Inc.**
800 18th Ave. S., Ste. 6, Nashville, TN 37203, (615) 256-7520, Fax: (615) 256-6878, E-Mail: kitgroup@aol.com
Owner:. . . . . Ernie Rowell

**Neil A. Kjos Music Co. (ASCAP)**
4380 Jutland Dr., San Diego, CA 92117-3642, (858) 270-9800, Fax: (858) 270-3507, E-Mail: email@kjos.com, Web Site: www.kjos.com
Chrmn:. . . . . Neil A. Kjos, Jr.
Pres: . . . . . Mark Kjos
VP/North America:. . . . Tim Kjos
*Owned:* Curtis Music Press (ASCAP), GWM, Inc. (ASCAP), General Words & Music (ASCAP), Kjos Music (ASCAP), Kjos West (ASCAP), Max T. Krone Publications (ASCAP), La Jolla Music Publishing (BMI), Queenwood/Kjos (ASCAP), Rose Canyon Music (SESAC), Tuskegee Music Press (SESAC)

**Randy Klein Music / Jazzheads, Inc. (BMI/ASCAP)**
PO Box 523, Planetarium Sta., New York, NY 10024, (212) 580-9065, Fax: (212) 580-3341, E-Mail: info@jazzheads.com, Web Site: www.jazzheads.com
Pres.: . . . . . Randy Klein
*Administered:* Hot Lips Music (BMI), King Kozmo Music (BMI), National League Music, Real Zeal Music (ASCAP), Jay Warner, Zoon Tunes (BMI)

**Klickitat Music (BMI) (Div. of Sunny Day Productions)**
1931 SE Morrison, Portland, OR 97214, (503) 238-4525, Fax: (503) 236-8347, E-Mail: russg@rexpost.com
GM: . . . . . Russ Gorsline

**Kobal Publishing (BMI)**
PO Box 70, Columbus, NM 88029, (505) 546-0857
Pres.:. . . . . Peter Kobal
GM:. . . . . Margaret Yednak

**Kobalt Music Group**
1775 Broadway, Ste. 2300, New York, NY 10019, (212) 247-6204, E-Mail: info@kobaltmusicservices.com, Web Site: www.kobaltmusic.com
SVP Admin./Client Rel.: . . . . . Michelle Manghise
VP Creative:. . . . Sharon Tapper
Copyright Mgr.:. Robert McVeety

**KOCH Entertainment (ASCAP) (Div. of ROW Entertainment)**
740 Broadway, Seventh Fl., New York, NY 10003, (212) 353-8800, Fax: (212) 228-0660, Web Site: www.kochentertainment.com
Pres.:. . . . . Bob Frank
EVP/GM:. . . . . Alan Grunblatt
SVP Bus./Legal Affs.: . . . . . Rick Meuser
SVP Sales: . . . . . Ed Franke
SVP A&R:. . . . . Cliff Cultreri
VP A&R: . . . . . David Wilkes
VP Promo.: . . . . . Chuck Oliner
VP Rhythm Crossover Promo.: . . . . . Dee Sonaram
VP Urban Promo.-In the Paint: . . . . . Shadow Stokes
VP Mktg.:. . . . . John Franck
VP Special Mkts.: . . Bill Crowley
VP Media Rel.: . . . . . Giovanna Melchiorre
VP Prodn./Catalog: . Dave Nives
Sr. Dir. Mktg.: . . . . . Tom Briggs
Dir. Children's Mktg./Bus. Devel.: . . . . . Veronica Villarreal
Nat'l Dir. AAA: . . . . . Jessica Pomerantz
Dir. Creative Servs.: . . . . . Rich Dombrowski
Mgr. Mix-Show Promo.: . . . . . Mark Bolkovich
*Owned:* Dream City Music Publishing, KOCH America Music Publishing (USA) (ASCAP), Charlie Parker Music, Tri Harbor Music (USA) (BMI), *Administered:* Enja (Germany), KOCH Int'l Musikverlag (Germany), KOCH Music Publishing (UK), KOCH Musikverlag (Austria)

**The Kruger Organization, Inc. (ASCAP/BMI)**
15 Rolling Way, New City, NY 10956-6912, (845) 634-8282, Fax: (845) 634-5888, Web Site: www.tkogroup.com
CPA: . . . . . Martin Bernstein

**Kubaney**
3014 NW 79th Ave., Miami, FL 33122, (305) 477-4184, (305) 593-6109, Fax: (305) 477-4431, E-Mail: info@kubaney.com, Web Site: www.kubaney.com
Pres.:. . . . . Mateo San Martin
Publishing Pres.: . . . . . Gloria Patricia Jaramillo
*Owned:* Canela Music Publishing (SESAC), Carimusic Corp. A.K.A. Quisqueya Publishing (ASCAP), Kubaney Publishing (BMI), Mateo San Martin Agency, Inc. (BMI)

**The Kuper Group Co. (BMI)**
515 Bomar, Houston, TX 77006, (713) 520-5791, Fax: (713) 520-5791, E-Mail: kuper@wt.net, Web Site: www.recoveryrecordings.com, www.kupergroup.com
Pres.: . . . . . Ivan Kuper
*Owned:* Kuper-Lam Music (BMI), Uvula Music Pub. (BMI)

## L

**LGA Entertainment Group**
150 E. Olive Ave., Ste. 110, Burbank, CA 91502, (818) 567-0677, (818) 567-2977, Fax: (818) 567-7766

**La Louisianne Music (BMI)**
711 Stevenson St., Lafayette, LA 70501, (337) 234-5577, Fax: (337) 233-2595, E-Mail: lalounus@iamerica.net, Web Site: www.lalouisianner ecords.com
Owner: . . . . . David Rachou

**Lamasco Music (BMI) (Div. of Eagle International Records)**
2334 CR 2265, Telephone, TX 75488, (903) 664-3741, Fax: (903) 664-3741, E-Mail: cwood2265@aol.com, Web Site: www.honkytonkin.com
Pres./Prof./Creative Mgr.: . . . . . D.M. Haddock
GM: . . . . . D.E. Bolling

**Gary Lamb Music / Kagan Publishing (ASCAP/BMI)**
PO Box 7208, San Clemente, CA 92673, (800) 772-7701, (949) 369-6310, Fax: (949) 369-6311, E-Mail: music@garylamb.com, Web Site: www.garylamb.com
Pres.: . . . . . Gary Lamb
GM: . . . . . Amber Davis

**Lanfranco Music (ASCAP) (Div. of AJS Publishing & Copyright Services, Inc.)**
PO Box 350322, Miami, FL 33135-0322, (305) 668-3349, Fax: (305) 668-3349, E-Mail: samalea@aol.com, Web Site: www.lanfrancomusic.com, www.samalea.com
Pres.: . . . . . Silvia Samalea
Contact: . . Armando J. Samalea
*Owned:* Nelia Music (BMI), Samalea Songs, Inc. (ASCAP)

**Largo Music, Inc. (ASCAP/BMI) (Div. of Lebhar-Friedman, Inc.)**
425 Park Ave., 5th Fl., New York, NY 10022, (212) 756-5000, Fax: (212) 207-8167, Web Site: www.largomusic.com
Pres.:. . . . . Roger Friedman
*Administered:* Largo Cargo Music (BMI), Largo Music (ASCAP)

**Latin American Music Co., Inc. (ACEMLA) (Div. of ACEMLA de Puerto Rico, Inc.)**
508 Ana Roque Esq. Hija del Caribe, Hato Rey, PR 00918, (787) 758-0011, Fax: (787) 758-0137, E-Mail: acemla@acemla.com, Web Site: www.acemla.com
Pres.:. . . . . L. Raul Bernard
VP:. . . . . Jose A. Bernard
VP: . . . . Jose "Pepito" Lacomba
Asst. Admin.:. . . . . Dolores Vera
**Branches:**
Latin American Music Co., Inc., PO Box 144909, Coral Gables, FL, 33114-4909, (305) 235-0963, (305) 441-8770, Fax: (305) 378-0514, E-Mail: info@acemla.com, Web Site: www.acemla.com/lam, Office Mgr.: Rosana Ortiz.
*Owned:* Spacem (ACEMLA)

**Latin Legends, Inc. / Passing Clouds Music, Inc. (BMI)**
114 W. 86th St., Ste. 12-A, New York, NY 10024, (212) 799-5990, E-Mail: larry@larryharlow.com, Web Site: www.larryharlow.com
Pres./Prof./Creative Mgr.: . . . . . Larry Harlow
*Owned:* Mum Monster Music (ASCAP)

**Latin Teddy Songs (SESAC)**
444 Brickell Ave., Ste. 51-338, Miami, FL 33131-2492, Fax: (305) 371-4505
Pres.: . . . . . Teresa Alfonso

**Legacy Music (BMI)**
2417 Welsh Rd., Ste. 227, Philadelphia, PA 19114, (215) 676-7377, Fax: (215) 676-7958, E-Mail: imreps@aol.com, Web Site: phillyoldies.com, repsmusicgroup.com
Owner: . . . . . Jerry Ross
*Administered:* Collage Music (ASCAP), Elsher Music (BMI), Ken-Cher Music (ASCAP), Pantheon Music (ASCAP), Reps Music Group (BMI), Shelros Music (BMI)

**Leiber & Stoller Music Publishing (ASCAP/BMI)**
9000 Sunset Blvd., Ste. 1107, West Hollywood, Los Angeles, CA 90069, (310) 273-6401, Fax: (310) 273-1591, E-Mail: randy.poe@leiberstoller.com, Web Site: www.smokeyjoescafe.com
Pres.:. . . . . Randy Poe
VP Finance/Admin.: . . . . . Phyllis R. Rosenberg
VP Licensing:. . . . Helen Mallory
Copyright/Int'l Consultant: . . . . . Connie Ambrosch
*Owned:* Jerry Leiber Music (ASCAP), Mike & Jerry Music LLC (BMI), Mike Stoller Music (ASCAP), *Administered:* Nightbird Music (ASCAP)

**Lemon Square Music (ASCAP)**
5118 Placid Way Pl., Dallas, TX 75244, (214) 750-0720, Fax: (214) 987-4638, E-Mail: lemonsquaremusic@aol.com
Pres./GM: . . . . . Bart Barton
Prof./Creative Mgr.: . . . . . Mike Anthony
Sec.:. . . . . Pat McKool
*Owned:* Friends of the General Music (BMI), *Administered:* Branch Int'l Music (BMI)

**Leo Records**
1544 Irving St., Ste. 207, Rahway, NJ 07065, (732) 396-1818, Fax: (732) 382-4776, E-Mail: info@leo-records.com, Web Site: www.leo-records.com
Pres./CEO: . . . . . Cabis Maurice Brown

**Leviathan Records (BMI)**
PO Box 745, Tyrone, GA 30290, (770) 502-2396, (800) 755-2316, Fax: (770) 252-8344, E-Mail: general@leviathanrecords.com, Web Site: www.leviathanrecords.com
Pres.: . . . . . Steve McClure
GM: . . . . . David T. Chastain
*Owned:* Leviathan Music

**Lexas Music (BMI)**
PO Box 380614, San Antonio, TX 78268, (210) 224-2400, Fax: (210) 224-9618, E-Mail: garciaentlaw@earthlink.net
Pres.:. . . . . David Garcia, Jr.
*Owned:* Lexas Music (BMI), Song City America (ASCAP)

**Lichelle Music Co. (ASCAP/BMI) (Div. of Demi Music Corp.)**
4215 W. Hood Ave., Burbank, CA 91505-4015, (323) 849-7409, Fax: (818) 845-4995, E-Mail: deankay@earthlink.net, Web Site: home.earthlink.net/~deankay
Pres./CEO:. . . . . Dean Kay
VP:. . . . . Michelle Kay
*Owned:* Yak Yak Music (BMI), *Administered:* Bunkhouse Music (ASCAP), Danny Flowers Music (ASCAP), Her Little Fat Guy Publishing (BMI), Home and Away Music (BMI), J.T. Forever Music (BMI), Jazz D' Afrique (ASCAP), Libido Music Publishing (BMI), Lovely Huia Hands Music (ASCAP), Maravilla Music Corp. (BMI), Next-O-Ken Music (BMI), Paducah Publishing (ASCAP), Pam-O-Land Music (ASCAP), Paul Proctor Publishing (BMI), Queen's Counsel Music (ASCAP), Revercomb Music (BMI), Skinny Girl Music (BMI), Songs of Welk (BMI), Sonrisa Music Corp. (ASCAP), Southern Melody Publishing Co. (BMI), Welk Music (ASCAP)

**Lideres Entertainment Group**
2100 Coral Way, Ste. 700, Miami, FL 33145, (305) 860-4460, Fax: (305) 860-4808, E-Mail: info@lideres.com
Pres.:. . . . . Rodolfo Rodriguez
Nat'l Sales Dir.: . . . . Jose Godur

**Life of the Record Music, Inc. (ASCAP)**
PO Box 128288, Nashville, TN 37212, (615) 292-6363, Fax: (615) 292-7377, E-Mail: lifemusicgrp@earthlink.net
Pres.: . . . . Johnny Rutenschroer
*Owned:* Life Fantasy Music (BMI), Life Goes On Music (SESAC)

**Life's a Pitch**
7216 Willow Creek Dr., Nashville, TN 37221, (615) 646-2563, Fax: (615) 673-0323, E-Mail: wadeconklin@aol.com
Owner: . . . . . Wade Conklin
Song Plugger: Marckham Brown

**Lightning Creek Music / Country Party Music (BMI)**
708 W. Euclid, Pittsburg, KS 66762, (620) 231-6443, E-Mail: geno@fament.com, Web Site: www.antique-ringtailrecords.com
Pres./GM: . . . . . Gene Strasser
*Administered:* Cow Creek Music (SESAC), Ivy Poison Music (SESAC), Mokanzus Music (ASCAP)

**Lillenas Publishing Co. (Div. of Nazarene Publishing House)**
2923 Troost Ave., Kansas City, MO 64109, (816) 931-1900, Fax: (816) 412-8390, E-Mail: music@lillenas.com, Web Site: www.lillenas.com
Mktg. Mgr.: . . . . . Tim M. Curtis
Creative Pdct. Devel. Mgr.: . . . . . George Baldwin
Mktg. Coord.: . . . . . Jennifer Lall
*Administered:* Faith Music (SESAC), J.M. Henson Music (SESAC), Lillenas (SESAC), Mosie Lister Songs (BMI), Pilot Point (ASCAP), PsalmSinger (BMI)

**Lindseyanne Music, Inc. (BMI)**
13385 W. Dixie Hwy., North Miami, FL 33161, (305) 893-9191, Fax: (305) 895-2647, E-Mail: steve@audiovisionstudios.com
Pres.: . . . . . Steve Alaimo
*Administered:* Big Fat Music (BMI), Toter Back Music (ASCAP)

**Lineage Publishing Co. (BMI)**
PO Box 211, East Prairie, MO 63845, (573) 649-2211, Fax: (573) 649-2211
Pres.: . . . . . Tommy Loomas
GM: . . . . . Joe Silver
Prof. Mgr.: . . . . . Alan Carter

**Lionheart Music**
2901 Clint Moore Rd. #226, Boca Raton, FL 33496, (561) 999-9658, Fax: (561) 999-9658, E-Mail: richard@lionheartmusic.com, Web Site: www.lionheartmusic.com
MD: . . . . . Richard Gillinson

**Lipservices (ASCAP/BMI) (Div. of T.S.E.C., Inc.)**
Nine Prospect Park W., Room 14-B, Brooklyn, NY 11215-1741, (718) 638-2815, Fax: (718) 638-0842, E-Mail: jlipsius@lipservices.com, ezclear@mindspring.com
Contact: . . . . . Julie Lipsius
*Owned:* Ellipsis Music (ASCAP), Ellipsis RW Music 2, Ellipsis Real World, Ellipsis Womad, Pentagon JT Co. Music (BMI), Pentagon Lipservices Real World (BMI), Pentagon Lipservices RW Music (BMI), Pentagon Lipservices Womad (BMI), Pentagon Music (BMI), *Administered:* Complete Music (ASCAP), Festival Attractions (ASCAP), Incomplete Music (ASCAP), Jessica & Jonathan Music (ASCAP), Wavemaker Music Group (ASCAP)

**Little Giant Music Co. (BMI) (Div. of American Made Entertainment)**
1745 N. Wilton Pl., Ste. 2, Los Angeles, CA 90028, (323) 465-8755, Fax: (323) 465-8755, E-Mail: sea1000@aol.com
Pres.: . . . . . Forrest Mathis
VP: . . . . . Mark Mathis
VP: . . . . . Mike Mathis
*Owned:* Tisra Til Music Publishing Co. (BMI)

**Little Shop of Morgansongs / Morgan Music Group, Inc. (ASCAP/BMI)**
1800 Grand Ave., Nashville, TN 37212, (615) 321-9029, Fax: (615) 321-3640, E-Mail: songmerch@aol.com, Web Site: www.dennismorgansongwriter.com
Pres.: . . . . . Dennis Morgan

**Little Vixen Music**
Nine Music Sq. S., Ste. 196, Nashville, TN 37203, (615) 297-9924, Fax: (615) 297-9924, E-Mail: littlevixen@comcast.net, Web Site: www.littlevixenmusic.com
Owner: . . . . . Penny Dionne

**Littletown Music Publishing (BMI)**
2937 Harlin Dr., Nashville, TN 37211, (615) 331-1125
Pres.: . . . . . Don Harmann
Mgr.: . . . . . Judy Powell

**Lizbar Music (BMI)**
106 W. 71st St., New York, NY 10023, (212) 873-2020, Fax: (212) 877-0407, E-Mail: jazzdepo@ix.netcom.com, Web Site: www.jazzdepot.com
GM: . . . . . Barney Fields
*Administered:* High Sign Music (SESAC)

**Mick Lloyd Productions (ASCAP/BMI/SESAC)**
1018 17th Ave. S., Ste. 11, Nashville, TN 37212, (615) 329-9093, (615) 308-0193, Fax: (615) 329-9094, E-Mail: miclloyd@earthlink.net
Pres.: . . . . . Mick Lloyd
GM: . . . . . Robert Fish

**Branches:**
Fish Music Group, 30 Waterside Plz., Ste. 18A, New York, NY, 10010, (212) 689-8286, Fax: (212) 689-1941, Contact: Robert Fish.
*Owned:* Let Cord Music (SESAC), Second Serve Music (BMI), Service Winner Music (ASCAP), *Administered:* Fish Music Group (ASCAP)

**Love Street Publishing (BMI)**
1112 SW Evans St., Des Moines, IA 50315, (515) 285-6564, Fax: (515) 287-7832, E-Mail: astenstrom@ttcdsm.com
Pres.: . . . . . Art Stenstrom

**LoveCat Music**
PO Box 548, Ansonia Station, New York, NY 10023-0548, (212) 873-1046, Fax: (212) 874-2888, E-Mail: info@lovecatmusic.com, Web Site: www.lovecatmusic.com
Pres.: . . . . . Randy Frisch
Head Creative Affs.: . . . . . Jenni Dykeman

**The Lowery Group / Southern Tracks Records (ASCAP/BMI)**
3051 Clairmont Rd. NE, Atlanta, GA 30329, (404) 325-0832, (800) 925-6937, Fax: (404) 325-1075, E-Mail: stracks@bellsouth.net, Web Site: www.lowerymusic.com
CEO: . . . . . Butch Lowery
Dir. Licensing/Copyrights: . . . . . Ed Pucko
*Administered:* Bill Lowery Music, Inc. (BMI)

**Luna Publishing Corp. / De Luna Publishing Corp. (BMI/SESAC)**
1200 W. Venice Blvd., Los Angeles, CA 90006, (213) 745-6224, Fax: (213) 745-7577, E-Mail: lunapublishing@att.net
Pres.: . . . . . Abel De Luna
VP: . . . . . Irene Escalante
Publishing Dir.: . . . Teresa Lopez
*Owned:* Luedi (BMI), Luna Musical (BMI), Yemab Publishing (SESAC)

**Lyle Companies, LLC (BMI)**
PO Box 3295, Durham, NC 27715-3295, (919) 489-4349, Fax: (919) 287-3303
Pres.: . . . . . Barry Poss
Admin.: . . . . . Dean Kay
*Owned:* ABD Music (ASCAP), Brantford Music (BMI), Queen's Counsel Music (ASCAP), Southern Melody Publishing Co. (BMI), *Administered:* Mike Cross Music (ASCAP)

**Jack Lynch Music Group (ASCAP/BMI)**
306 Millwood Dr., Nashville, TN 37217-1604, (615) 366-9999, E-Mail: colonelidlynch74@juno.com
Pres.: . . . . . Col. Jack D. Lynch
*Owned:* JLMG Music (ASCAP), Jaclyn Music (BMI)

**Ray Lynch Productions (BMI)**
10336 Loch Lomond Rd., PMB 118, Middletown, CA 95461-9500, (707) 928-4082, E-Mail: info@raylynch.com, Web Site: www.raylynch.com
CEO: . . . . . Kathleen Lynch
*Owned:* Ray Lynch Productions

## M

**MCS Music America, Inc.**
1625 Broadway Fourth Fl., Nashville, TN 37203-3138, (615) 250-4600, Fax: (615) 250-4699, E-Mail: info@mcsamerica.net, Web Site: www.mcsmusic.com
Pres.: . . . . . Joe Moscheo
Mgr. Royalties: . . . Daris Abshire
Mgr. Copyright: . . . . Janice Bane
Mktg. Dir./Songplugger: . . . . . David Kastle
Mechanical Licensing: . . . . . Virginia Faddy
Sync. Licensing: . . . . . Nathan Thompson
*Owned:* CMI America (ASCAP), C Minor Music (BMI), Copyright Management, Inc. (CMI), Polly Day Publishing Co. (BMI), Su-Ma Publishing Co. (BMI), *Administered:* Broadmoor Music, Silver Bay Music, Waterdance Music

**MISAM Music, Inc. (ASCAP)**
PO Box 1650, Gracie Station, NY 10028, (212) 273-1135, Fax: (212) 273-1148, E-Mail: info@nervousnyc.com, Web Site: www.nervousnyc.com
Pres.: . . . . . Sam Weiss
VP: . . . . . Michael Weiss
*Owned:* Sorted Music, Inc. (BMI), Two Twenty Four Music, Inc. (ASCAP)

**MJQ Music, Inc. (BMI)**
1697 Broadway Ste. 503, New York, NY 10019, (212) 582-6667, Fax: (212) 582-0627, Web Site: www.mjqmusic.com
GM: . . . . . Paul Schwartz
*Administered:* Third Stream Music (ASCAP)

**MMO Music Group (ASCAP/BMI)**
50 Executive Blvd., Elmsford, NY 10523, (914) 592-1188, (800) 669-7464, Fax: (914) 592-2751, (914) 592-3575, E-Mail: info@musicminusone.com, Web Site: www.musicminusone.com, www.pocketsongs.com
CEO/Pres.: . . . . . Irv Kratka
CFO: . . . . . Grace Borrani
VP Sales: . . . . . Steve Rose
Dir.- Classical Music: . . . . . Michael Norell
Mktg. Dir.: . . . . . Kevin Quigley
Royalty License Admin.: . . . . . Devron Wilson
Royalty License Admin.: . . . . . Neil Mednick
*Owned:* Abe Music (SESAC), *Administered:* The Great American Sing-Along, Music Minus One, Porket Songs, Ramapo Music (BMI), Right Tracks, Vebeque Music (ASCAP), You Sing the Hits

**MPL Music Publishing, Inc. (ASCAP)**
41 W. 54th St., New York, NY 10019, (212) 246-5881, Fax: (212) 246-7852, E-Mail: info@mplcommunications.com, Web Site: www.mplcommunications.com
SVP Promo./New Pdct. Devel.: . . . . . Bill Porricelli
VP Licensing/Royalties: . . . . . Peter Silvestri
*Owned:* Barwin Music Co. (ASCAP), Desilu Music Corp. (ASCAP), Harwin Music Co. (ASCAP), MPL Music, Inc. (ASCAP), MPL Tunes, Inc. (BMI), Morley Music Co. (ASCAP), Edwin H. Morris & Co. (ASCAP), Remsen Music Corp. (BMI), Meredith Willson Music (ASCAP), Wren Music Co. (BMI), *Administered:* Arko Music, Claridge Music, Conley Music, Frank Music Corp. (ASCAP), Jerryco Music Co. (ASCAP), Nor-Va-Jak, Carl Perkins Music, Winmor Music

**MRI Music (ASCAP)**
521 Fifth Ave., 17th Fl., New York, NY 10175, (212) 619-3500, Fax: (718) 271-6967, E-Mail: mrimusic@att.net
Contact: . . . Andy Hussakowsky

**Magic Message Music (ASCAP)**
PO Box 9117, Truckee, CA 96162, (530) 587-0111, Fax: (530) 587-2985, E-Mail: alanred@telis.org, Web Site: www.alanredstone.com
Pres.: . . . . . Alan Redstone

**Magic Mustang Music (Div. of Broken Bow Records)**
209 10th Ave. S., Ste. 280, Nashville, TN 37203, (615) 244-8600, Fax: (615) 244-3700, E-Mail: info@brokenbowrecords.com, Web Site: www.brokenbowrecords.com
VP- A&R/Publicity: . . Larry Shell
Creative Dir.: . . . . . Juli Newton

**The Magnet**
118 16th Ave. S., Ste. 204, Nashville, TN 37203, (615) 467-3860, Fax: (615) 467-3859, E-Mail: tdchoate@aol.com
Co-Owner: . . . . . Larry Gatlin
Co-Owner: . . . . . Terry Choate

**Major Bob Music, Inc. (ASCAP)**
1111 17th Ave. S., Nashville, TN 37212, (615) 329-4150, Fax: (615) 329-1021, E-Mail: info@majorbob.com, Web Site: www.majorbob.com
Owner/Pres.: . . . . . Bob Doyle
GM/Creative Dept.: Scot Sherrod
Dir. Admin.: . . . . . Sheila Holman
Prof. Mgr.: . . . . . Michael Doyle
Catalog Mgr.: . . . . Jesse Frasure
*Owned:* Castle Bound Music (SESAC), Rio Bravo Music Co. (BMI), *Administered:* Aoudad Music Co. (ASCAP), Ibex Publishing Co. (BMI), Low Dog Music Co. (ASCAP),

**Major Songs**
8708 Crescent Dr., Los Angeles, CA 90046, (323) 650-1624, Fax: (323) 654-4542, E-Mail: msigman@majorsongs.com, Web Site: www.majorsongs.com
Pres.: . . . . . Michael Sigman

**Makin' Music, Inc. (ASCAP/BMI)**
1222 16th Ave. S., Ste. 11, Nashville, TN 37212, (615) 320-1117, Fax: (615) 320-1192, E-Mail: makin@mindspring.com
Pres.: . . . . . Chris Dodson
VP-Creative Servs.: . . . . . Jo Ann Rossi
VP-Prodn.: . . . . . Jeff Tweel
GM: . . . . . Sandra Johnson
Creative Mgr.: . . . . . Jeff Jones
*Owned:* Makin' Friends Music, Inc. (ASCAP), Makin' Songs Music, Inc. (ASCAP), Makin' It Up Music, Inc. (BMI)

**Malaco Music Group (BMI)**
1012 18th Ave. S., Ste. 303, Nashville, TN 37212, (615) 327-0440, Fax: (615) 329-3964, Web Site: www.malaco.com
Dir. Nashville Opns.: Jimmy Metts

**Mallie B Music (BMI)**
PO Box 1636, Indian Trail, NC 28079, (704) 882-6134, Fax: (704) 282-0505, E-Mail: dave@davemoody.com, Web Site: www.davemoody.com
Pres.: . . . . . David Moody
*Owned:* PraiseStreet Music (BMI), *Administered:* All Of You Music (BMI)

**Mama Lion Music (BMI)**
3221 Perryville Rd., Baldwinsville, NY 13027, (315) 638-4286, Fax: (315) 635-4757, E-Mail: bluewave@localnet.com, Web Site: www.bluewaverecords.com
Contact: . . . . . Greg Spencer

**Manna Music**
PO Box 218, Pacific City, OR 97135, (503) 965-6112, Fax: (503) 965-6880, E-Mail: pcmannamusic@oregoncoast.com
Pres.: . . . . . Hal Spencer

**Mansfield Publishing Co. (BMI)**
98 Park Ln. Dr., Albertson, NY 11507, (516) 747-6716
Contact: . . . . . Henry Golis

**Marathon Key Music**
914 Battery Ln., Nashville, TN 37220, (615) 783-0691, Fax: (615) 383-7786, E-Mail: marathonkeypub@aol.com
Owner: . . . . Billy Joe Walker, Jr.
VP: . . . . . Jenny Walker

**March Music, Inc. (BMI)**
7003 Chadwick Dr., Ste. 200, Brentwood, TN 37027, (615) 376-6307, Fax: (615) 376-6309, E-Mail: kevin@wpg.newsouth.net
Pres./GM: . . . . . Kevin Pearce
Admin. Dir.: . . . . . Betty Sanders
*Owned:* Liolamb Music, Inc. (ASCAP), March Family Music, Inc. (BMI)

**Marfre Music (BMI)**
5979 S. Staples, Corpus Christi, TX 78413, (361) 992-8411, Fax: (361) 992-8428, E-Mail: info@freddierecords.com, Web Site: www.freddierecords.com
Pres.: . . . . . Freddie Martinez Sr.
VP: . . . . . John Martinez
VP: . . . . . Freddie Martinez Jr.
VP: . . . . . Mark Martinez
GM: . . . . . Lee Martinez
Nat'l Mktg. Dir.: . . . . . Luis Silva

**Mariposa Music, Inc.**
1746 Gen. George Patton Dr., Ste. 101, Brentwood, TN 37027, (615) 371-8500, Fax: (615) 371-8595, E-Mail: martyrobbinsent@aol.com
Contact: . . . . . Ronny Robbins

**Markyle Music (BMI) (Div. of County Records & Publications)**
4075 Hunterstand Ct., Charlottesville, VA 22911, (434) 973-5151, Fax: (434) 973-6655, E-Mail: dfreeman@rebelrecords.com
Pres.: . . . . . David Freeman

**Mas Flamingo Music**
6055 E. Washington Blvd., Ste 990, City of Commerce, CA 90040, (323) 278-5530, Fax: (323) 725-6288, E-Mail: tucanesinc@msn.com
Pres.: . . . . . Frances Bast
A&R: . . . . . Mario Quintero

**Mayflower Music Corp. (ASCAP)**
PO Box 30122, Tucson, AZ 85751, (520) 326-4400, Fax: (520) 326-3333, E-Mail: celestial@harmonies.com, Web Site: www.harmonies.com
Pres.: . . . . . Eckart Rahn
GM: . . . . . Julian M.H. Parnaby
*Owned:* Black Sun Music (SESAC), Celestial Harmonies (BMI), E.R.P. (GEMA), Fortuna One Music (BMI), Kuckuck (GEMA), MonteVideo (BMI)

**Mayimba Music, Inc.**
1990 Third Ave., Ste. 1, New York, NY 10029, (212) 289-6639, Fax: (212) 348-7558, E-Mail: mayimbamusic@aol.com, Web Site: www.mayimbamusic.com
Pres.: . . . . . Marti Cuevas
GM: . . . . . Carlos Martin Carle
*Owned:* Mayimba Music Publishing (ASCAP), *Administered:* M3H Publishing (ASCAP), Orunla Music Publishing (ASCAP), Premium Latin Publishing (ASCAP)

**Jim McCoy Productions**
25 Troubadour Ln., Berkeley Springs, WV 25411, (304) 258-9381, E-Mail: mccoytroubadour@aol.com,

Web Site: www.troubadorlounge.com
Co-Owner: . . . . . Bertha McCoy

**McGinnis & Marx Music Publishers (BMI)**
236 W. 26th St., Ste. 11-S, New York, NY 10001, (212) 243-5233, Fax: (212) 675-1630, E-Mail: pabloski@earthlink.net
Owner: . . . . . Paul Sadowski
*Owned:* Joset Marx Music Co. (ASCAP)

**McJames Music, Inc. (BMI)**
1724 Stanford St., Ste. B, Santa Monica, CA 90404, (310) 259-8889, Fax: (419) 781-6644, E-Mail: info@mcjamesmusic.com, Web Site: www.mcjamesmusic.com
Pres.: . . . . . Tim James
VP: . . . . . Steven McClintock
*Owned:* More Barque Music (BMI), 37 Songs (ASCAP), *Administered:* InTune OnTime (BMI)

**Memory Lane Music Corp. (ASCAP/BMI/SOCAN) (Div. of Memory Lane Music Group)**
928 Broadway, Ste. 205, New York, NY 10010, (212) 460-8677, Fax: (212) 614-0166, E-Mail: info@memorylanemusicgroup.com, Web Site: www.memorylanemusicgroup.com
Pres.: . . . . . Mark Spier
Licensing Mgr.:. Heather Trussell
*Owned:* JoRo Music (ASCAP), Memory Lane Music Corp. (BMI), Memory Lane Music LTD. (PRS), Memory Lane Music (Australia) PTY. (APRA), *Administered:* Abilene Music, Inc. (ASCAP), Harold Adamson Music (ASCAP), B&G Akst Music (ASCAP), Beardog Publishing (ASCAP), Benny Davis Music (ASCAP), Enterprise Music Corp. (ASCAP), Holee Music (ASCAP), Kudu Music (ASCAP), LGL Music (ASCAP), Myra Music (ASCAP), Pencil Mark Music (ASCAP), Andy Razaf Music (ASCAP), Larry Spier, Inc. (ASCAP), Larry Stock Music (ASCAP), Unicorn Music (ASCAP), Unidisc Music, Inc. (SOCAN)

**Mercantile Music (ASCAP/BMI)**
PO Box 1629, Mount Juliet, TN 37121, (615) 773-5080, E-Mail: kfoxfarm@att.net
Contact: . . . . . Kent Fox
*Owned:* Blueford Music (ASCAP), Bull-Kent Music (ASCAP)

**Merus Music / Merus Media, Inc. (ASCAP)**
2557 Knapp St. NE, Grand Rapids, MI 49505, (616) 364-0022, Fax: (616) 364-1988, E-Mail: ron@merusmedia.com, Web Site: www.merusmedia.com
Pres.: . . . . . Ron Harkai

**Metal Blade Music Publishing (ASCAP/BMI)**
2828 Cochran St., PMB 302, Simi Valley, CA 93065, (805) 522-9111, Fax: (805) 522-9380, E-Mail: metalblade@metalblade.com, Web Site: www.metalblade.com
Chrmn./CEO: . . . . . Brian Slagel
*Administered:* Bloody Skull (BMI), Crushing Skulls Music (ASCAP), Full Volume Music (BMI), Metal Skull Music (BMI), NHL Music (ASCAP), Sharp Blade (ASCAP), Skate Blade (BMI)

**Frank Metis Music (ASCAP)**
1650 Broadway, New York, NY 10019, (212) 246-3869, Fax: (212) 246-3869, E-Mail: metismusic@earthlink.net
Pres.: . . . . . Frank Metis

**Metro-Goldwyn-Mayer Music, Inc.**
10250 Constellation Blvd., Los Angeles, CA 90067, (310) 449-3000, Fax: (310) 586-8799, Web Site: www.mgm.com
EVP: . . . . . Anita Camarata
VP Creative/Prodn.:Julia Michels
VP Music Catalog Devel.: . . . . . Jonathan Watkins
VP Finance: . . . . . Sally Papacharalambous
VP Bus./Legal Aff.: Jennifer Rick
*Owned:* Artisco Music (BMI), Beginning to Roar, Inc. (SESAC), Candantino Music (ASCAP), Cannon Film Music (BMI), Canzione Music (BMI), Go-Glo Music (ASCAP), Pathe Entertainment Moviesongs, Inc. (BMI), Pathe Entertainment Music, Inc. (ASCAP), U/A Music, Inc. (ASCAP), United Lion Music, Inc. (BMI)

**Mia Mind Music (ASCAP)**
259 W. 30th St., 12th Fl., New York, NY 10001-2809, (212) 564-4611, (212) 564-4445, Fax: (212) 564-4448, E-Mail: mimimus@aol.com, Web Site: www.miamindmusic.com
Pres.: . . . . . Stevie B
VP: . . . . . Tweeter
Prodn. Mgr.: . . . . William Tisdale
Talent Bookings/Webmaster: . . . . . James Lane
Attorney: . Michael Youkon, Esq.
Mktg.:. . . . . Stephen Pritchitt
Dist.: . . . . . Peter Johnson

**Mid Summer Music, Inc. (ASCAP)**
1111 17th Ave. S., Nashville, TN 37212, (615) 329-4150, Fax: (615) 329-1021
Contact: . . . . . Sheila Holman

**Midas Records Nashville**
1108 16th Ave. S., Nashville, TN 37212, (615) 401-6567, Fax: (615) 401-6568, E-Mail: midasmusic@comcast.net
Partner:. . . . . Mike Martinovich
Partner: . . . . . Stan Moress
Partner: . . . . . Al Schlitz
Partner: . . . . . Bob Morrison
Partner: . . . . . Alan Siegel
Nat'l Promo. Dir.:. . . Bob Reeves
A&R Dir.: . . . . . Keith Follese
Publishing Dir.: . . . . . Brad Allen
*Owned:* Midas Music

**Mifflin Hills Music Co. (BMI)**
2075 Ridge Rd., South Park, PA 15129-8804, (412) 653-4838, Fax: (412) 653-3345, E-Mail: mifflin@mifflinhillsmusic.com, Web Site: www.mifflinhillsmusic.com
Owner/Pres.: . . . . . Vito DiSalvo
GM:. . . . . Lana DiSalvo

**Mighty Ring Music (BMI)**
2020 N. Main St., Ste. 240, Los Angeles, CA 90031, (323) 221-2204, Fax: (323) 221-2778
Co-Owner: . . . . . Peter Heur
Co-Owner: . . . . . Dean Naleway
*Administered:* Jeff Dahl Music (BMI), Damned Immature Music (BMI), Lapdog Music (BMI), Vision of Fire (BMI)

**The Mighty 3 Music Group (BMI)**
309 S. Broad St., Philadelphia, PA 19107, (215) 985-0900, (215) 985-0697, Fax: (215) 985-1195, E-Mail: philasbury@gamble-huff.com, Web Site: www.gamble-huffmusic.com
SVP Legal/Bus.: . . . . . Phil Asbury, Esq.
*Owned:* Assorted Music (BMI), Bellboy Music (BMI), Downstairs Music (BMI), Gamble-Huff Music (BMI), Leon's Legacy Music (BMI), Piano Music (BMI), Razor Sharp Music (BMI), Rose Tree Music (ASCAP)

**Mikim Music (Div. of Stevenson International Entertainment (SIE))**
PO Box 69949, West Hollywood, Los Angeles, CA 90069, (818) 888-6870, Fax: (818) 999-3710
Pres.: . . . William "Mickey" Stevenson
VP:. . . . . B'Anca Henderson

**Milan Entertainment, Inc.**
8750 Wilshire Blvd., Beverly Hills, CA 90211, (310) 358-4274, Fax: (310) 358-4276, E-Mail: info@milanrecords.com, Web Site: www.milanrecords.com
CFO: . . . . . Hasti Ghaznavi
VP Sales/Mktg.: . . Russell Aiello
VP Prod./Design: . . . . Jodi Tack
*Administered:* Nalim Music (BMI)

**Mimic Music (BMI)**
PO Box 201, Smyrna, GA 30081, (770) 432-2454, Fax: (770) 432-2454, E-Mail: tomattrend@aol.com, Web Site: www.redrivercountry.com
Pres.: . . . . . Tom Hodges
VP: . . . . . Richard McGibony
Sec./Treasurer: . Margie Hodges
*Owned:* B.O.A.M. (ASCAP), Nashville Impact (BMI), Skip Jack Music (BMI), Stepping Stone Music (BMI)

**Minds Eye Music (BMI)**
8310 W. Mount Dr., Rocky Mount, NC 27803, (252) 443-6080, E-Mail: donnieweaver@earthlink.net, Web Site: www.14k.com
Pres.:. . . . . Donnie Weaver

**Modern Blues Music (ASCAP/BMI)**
41 Old Middletown Rd., Pearl River, NY 10965, (845) 735-3944, Fax: (845) 620-1737
Owner: . . . . Daniel Jacoubovitch
*Owned:* Ida & Ida Music (BMI), Modern Blues Music (ASCAP)

**Monk Family Music Group (ASCAP/BMI)**
PO Box 150768, Nashville, TN 37215, (615) 292-6811, Fax: (615) 292-7266, E-Mail: monkfamily@aol.com
Pres.: . . . . . Charlie Monk
*Owned:* Monk Family Music (BMI), Charlie Monk Music (ASCAP), Monkids Music (SESAC)

**Moody Judy Music (BMI)**
11 Music Cir. S., Ste. 104, Nashville, TN 37203, (615) 313-9991, Fax: (615) 331-8945, E-Mail: musicnash@aol.com
Pres.: . . . . . Jamey Whiting
Song Plugger: . . . . . Camilla Kleindienst
Songwriter: . . . . . James Cain

**Doug Moody Prodx (PRS)**
274 Bright Creek Ln., Oceanside, CA 92056, (760) 724-7471, Fax: (760) 724-7471, E-Mail: dmprodx@aol.com, Web Site: www.mysticrecordshq.com
Pres.:. . . . . Doug Moody
GM: . . . . . Mary Anne Owen
*Owned:* Accretive (BMI), Emit Music Corp. (BMI), Doug Moody Music (USA) (BMI), Mystic Music (UK) (PRS), VIM Music Corp. (BMI)

**Moon June Music (BMI)**
4233 SW Marigold, Portland, OR 97219, (503) 777-4621, Fax: (503) 777-4622, E-Mail: recassoc@teleport.com, lastrodeoband@yahoo.com, Web Site: recordingassociatesportland.com
Pres.: . . . . . Bob Stoutenburg

**Moonbow Music (BMI) (Div. of Appalshop/June Appal Recordings)**
91 Madison St., Whitesburg, KY 41858, (606) 633-0108, (800) 545-7467, Fax: (606) 633-1009, E-Mail: info@appalshop.org, juneappal@appalshop.org, Web Site: www.appalshop.org
Mktg. Dir.: . . . . . David Reynolds

**Moraine Music Group (BMI/ASCAP/SESAC)**
437 E. Iris Dr., Nashville, TN 37204, (615) 383-0400, Fax: (615) 383-2375, E-Mail: info@morainemusic.com, Web Site: morainemusic.com
CEO: . . . . . Brent Maher
Pres.:. . . . . Dianna Maher
Nat'l Promo. Dir.: Nina Rossman
Artist Devel. Dir.:. . . . . John Vick
Creative Serv.: . . Crystal Hooper
Promo. Coord.: . Jami Thompson

**Giorgio Moroder Publishing (ASCAP)**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com
Publishing Admin.: Karen Adams

**Mountain Empire Music (BMI)**
3821 Shadylawn Ave. NW, Roanoke, VA 24012, (540) 563-5937, (888) 438-2448, Fax: (540) 563-5937, E-Mail: info@coppercreekrecords.com, Web Site: www.coppercreekrecords.com
Pres.: . . . . . Gary Reid

**Mountain Ghost Music (BMI)**
1304 Stellar Way, Mount Shasta, CA 96067, (530) 926-4806, Fax: (530) 926-4806, E-Mail: mtnghost@mountainghost.com, Web Site: www.mountainghost.com
Pres.: . . . . . Rick Johnson

**Mouzon Music Co. (ASCAP) (Div. of Tenacious Records)**
PO Box 7595, Northridge, CA 91327, (818) 368-6479, Fax: (818) 368-3748, E-Mail: alphonse@tenaciousrecords.com, Web Site: www.tenaciousrecords.com
Pres./Chrmn./CEO: . . . . . Alphonse Mouzon
*Owned:* Millet Music Co. (BMI), Elvena Mouzon Music (ASCAP)

**Mull-Ti-Hit Music (BMI)**
PO Box 1789, Madison, TN 37116, (615) 329-4487, Fax: (615) 523-4487, E-Mail: frankmull@comcast.net
Owner/Pres.: . . . . . Frank Mull

**Mundo Records & Publishing Corp.**
6221 NW 179th Terr., Hialeah, FL 33015, (305) 828-2150, Fax: (305) 823-4491, E-Mail: fnina12@aol.com
Pres.: . . . . . Francisco Nina
VP/Int'l Dept.:. . . . . Rosa Nunez
Promo.:. . . . . Rosa Sigaran

**Murrah Music Corp. (BMI)**
1109 16th Ave. S., Nashville, TN 37212, (615) 329-4236, Fax: (615) 329-4417, E-Mail: roger.murrah@murrahmusic.com, Web Site: www.murrahmusic.com
Pres.: . . . . . Roger Murrah
SVP: . . . . . Paul Compton
VP Admin./Financial Aff.: . . . . . Lissa Murrah
VP Catalogue Devel.: . . . . . Dan Hodges
Dir. Techn.: . . . . . John Blanks
Exec. Asst.: . . . . . Casey Smith
*Owned:* Castle Street Music, Inc. (ASCAP), Murrah Castle Music, Inc. (SESAC), Michael Murrah Music (BMI), MusicHighway, LLC (ASCAP), *Administered:* Katank Music (BMI), Singinrach Songs (ASCAP), Texabama Music (BMI)

**Music Craftshop, Inc.**
1489 Highway 49 E., Ashland City, TN 37015, (615) 792-0480, Fax: (615) 792-7076, E-Mail: musiccraftshop@aol.com
Pres.: . . . . . Noel Gibson
*Owned:* Hitkit Music (BMI), Phono Music (SESAC), Song of Sixpence (SESAC), Sun Belt Music (ASCAP)

**Music Enterprises, Inc. (BMI)**
PO Box 671245, Houston, TX 77267-1245, (713) 926-4438, Fax: (713) 926-8303, E-Mail: musikim@swbell.net
Copyright Admin.: . Kim McIlvain
*Owned:* Crazy Cajun Music (BMI), Swamp Music (ASCAP)

**Music for Little People (Div. of For Future Generations, Inc.)**
390 Lake Benbow Dr., Ste. C, Garberville, CA 95542, (707) 923-3991, Fax: (707) 923-3241, E-Mail: musicforlittlepeople@mflp.com, Web Site: www.mflp.com
Pres./A&R/VP Sales: . . . . . Sheron Sherman
CEO:. . . . . Leib Ostrow
Publicity: . . . . . Su Lukasha

**Music & Media International, Inc. (BMI/ASCAP/SESAC)**
8756 Holloway Dr., West Hollywood, CA 90069, (310) 360-7777, Fax: (310) 360-7778, E-Mail: bmeshel@musicmediaintl.com
CEO:. . . . . Billy Meshel
CFO:. . . . . Roberta Meshel
Pres.: . . . . . John Massa
Dir. Creative Aff.: . David Meshel
*Owned:* Frankly Music (BMI), J.D. Music (ASCAP), Robert Johnson (BMI), Lehsem Music, LLC (ASCAP), Lehsem Songs (BMI), Songs of Leshem (SESAC), U.S. Music & Media (ASCAP), Worldwide Music & Media (BMI), *Administered:* Mike Chapman Publishing Enterprises (ASCAP), Electrocord Publishing (ASCAP), Finchley Music Corp. (ASCAP), Golden Bell Songs (ASCAP), Eddie Rabbitt Music (BMI)

**Music Mill Entertainment (BMI)**
1103 17th Ave. S., Ste. B, Nashville, TN 37212, (615) 254-5925, Fax: (615) 244-5928, E-Mail: daphene@musicmill.com, Web Site: www.musicmill.com
Pres.: . . . . . Jack Key
VP Sales:. . . . . Jeff Brothers
A&R: . . . . . Ray Horton
Admin.: . . . . . Daphene Smith
*Owned:* Key Brothers Publishing (BMI), Our Music Mill Publishing (BMI)

**Music Sales Corp. (ASCAP/BMI)**
257 Park Ave. S., 20th Fl., New York, NY 10010, (212) 254-2100, Fax: (212) 254-2013, E-Mail: info@musicsales.com, Web Site: www.musicsales.com
Pres.:. . . . . Barrie Edwards
Synchronization License Mgr.: . . . . . Iris Torres

**Branches:**
Music Sales Distribution Center, PO Box 572, Chester, NY, 10918, (845) 469-4699, Fax: (845) 469-7544, Web Site: www.musicsales.com, Dir. Sales: Rick Schwartz.
Music Sales West, 1321 7th St., Ste. 300, Santa Monica, CA, 90401, (310) 458-9861, Fax: (310) 458-9862, E-Mail: west@musicsales.com, Web Site: www.musicsales.com, VP Film/TV/Adv.: Bob Knight; Chief Creative Officer/Music Supvr.: Ricardo Rudolph; Dir. Film/TV/Adv.: Karen Kloack; Creative Asst.: Wendy Crompton.
*Owned:* Associated Music Publishers, Inc. (BMI), Embassy Music Corp. (BMI), G. Schirmer, Inc. (ASCAP)

**Music Umbrella / Sweet Glenn Music (BMI)**
The Music Umbrella House, 2803 Arizona Ave., Penthouse Ste. 14, Santa Monica, CA 90404, (310) 828-0116, E-Mail: music.umbrella@verizon.net
Pres.:. . . . . Glenn H. Friedman
SVP Creative: . . . . . Andrew Thomas Young
Dir. Acquisitions: . . . . . Steven "Odie" Odere
Prof. Mgr.: . . . . . Caroline Emily Friedman
*Owned:* Sweet Glenn Music (BMI), Sweet Karol Music (ASCAP)

**Muy Bueno Music Group (BMI/ASCAP)**
1000 18th Ave. S., Nashville, TN 37212, (615) 329-2402, (615) 327-9229, Fax: (615) 327-4917, E-Mail: muybueno@ervwoolsey.com
Pres.:. . . . . Connie Woolsey
VP Creative: . . . . . Eddie Tidwell
Royalties: . . . . . Felicity Tidwell
*Owned:* Muy Bueno Music (BMI), Neon Sky Music (ASCAP), O-Tex Music (BMI), See Strait Music (ASCAP), *Administered:* Bill Butler Music (BMI), Cow Cents Music (BMI), Cow Cuts Publishing (ASCAP), Lori Jayne Music (BMI), Sondaddy Music (BMI), Sondaddy Songs (BMI)

## N

**NOMA Music (Div. of Wizard Entertainment Group)**
23705 Vanowen St. #239, West Hills, CA 91307, (818) 883-1878, Fax: (818) 883-1878, E-Mail: musicplacement@nomamusic.com, licensing@nomamusic.com, Web Site: www.nomamusic.com
Pres.: . . . . . Michael Wyner
Personal Asst.:. . . . . Jim Justice
Publishing Admin.:. . . Ben Chan

Personal Asst.: . . . Cathy Justice
*Administered:* King of Cups Music (ALL), Shining Diamond Music (ASCAP)

**NRP Music Group, Inc. (BMI/ ASCAP)**
15 Alicante Aisle, Irvine, CA 92614-5926, (949) 756-1600, Fax: (949) 756-1661
Pres.: . . . . . Fred Bailin
*Owned:* New Ideas Music Co. (BMI), Perspective Music Co. (BMI), Simma Music Co. (ASCAP), *Administered:* Mardix Music (BMI), VeeVe Music Corp. (BMI)

**N2D Publishing Co. (ASCAP)**
PO Box 121682, Nashville, TN 37212, (615) 292-9090, Fax: (615) 292-0999, E-Mail: dmgmtco@aol.com
Pres.: . . . . . Douglas P. Casmus
*Owned:* Breezeway Publishing Co. (BMI)

**N.Y. Lobo Music Publishing (ASCAP)**
2103 Deer Park Ave., Deer Park, NY 11729, (631) 242-0266, Fax: (631) 243-3964, E-Mail: info@loborecording.com, Web Site: www.loborecording.com
Pres./CEO: . . . . Carlos E. Aviles
Mktg.: . . . . . Phillip Chiore

**Najarian Music Co., Inc.**
269 Lexington St., Waltham, MA 02452, (781) 899-2200, Fax: (781) 899-0838
Pres.: . . . . . Robert Najarian

**Namrac Music (BMI) (Div. of Sound City Entertainment Group, Inc.)**
15456 Cabrito Rd., Van Nuys, CA 91406, (818) 787-6436, Fax: (818) 787-3981, E-Mail: tskeeter@worldnet.att.net
Pres.: . . . . . Tom Skeeter
Prof./Creative Mgr.: . . . . . Shivaun O'Brien
*Owned:* Souci Music (ASCAP)

**Nara Music, Inc. (BMI)**
4650 N. Port Washington Rd., Milwaukee, WI 53212, (414) 961-8350, Fax: (414) 961-8355, E-Mail: license@narada.com, Web Site: www.narada.com
SVP Sales/Mktg.: David Neidhart
Licensing Dir.: . . . . . Alisa Cole
*Owned:* Enso Music, Inc. (BMI)

**Nash-Angeles Music, Inc. (Div. of Nash-Angeles Inc./Nashville-Los Angeles)**
PO Box 363, Hendersonville, TN 37077, (615) 824-8845, (615) 347-8528, Fax: (615) 824-8845, E-Mail: nafilm1@aol.com
CEO: . . . . . Eddie Reasoner
GM: . . . . . Jack Edwards
Media: . . . . . Bob Carlton

**Nawruz Music / Castillo Music Group (BMI)**
PO Box 111304, Miami, FL 33111, (305) 661-5222, Fax: (305) 662-8646, E-Mail: info@castillomusic.com, Web Site: www.castillomusic.com
Pres.: . . . . . Rodolfo Castillo
Creative Asst.: . . . Juan Delgado

**Neuron Music (ASCAP)**
1519 E. Chapman Ave., Ste. 100, Fullerton, CA 92831, (714) 680-4959, E-Mail: alex_cima@earthlink.net, Web Site: www.neuronmusic.com
Pres.: . . . . . Alex Cima

**New Anthem Music**
5308 Brick Church Pk., Goodlettsville, TN 37072-9014, (615) 851-7428, (615) 476-7428, Fax: (615) 855-3460, E-Mail: steve@stevesternmusic.com, Web Site: www.stevesternmusic.com
Contact: . . . . . Steve Stern

**New Haven Records (BMI/ ASCAP)**
1203 16th Ave. S., Nashville, TN 37212, (615) 327-3300, Fax: (615) 327-3367, E-Mail: contact@newhavenrecords.com, Web Site: www.newhavenrecords.com
Pres.: . . . . . Ken Harding
Publishing/Admin.: . . . . . Gaylea McDougal
Dir. Sales/Mktg.: . . Greg Buckler
*Owned:* The Harding Music Group

**New Pants Publishing, Inc. (ASCAP) (Div. of Case Entertainment Group, Inc.)**
102 E. Pikes Peak Ave., Ste. 200, Colorado Springs, CO 80903, (719) 632-0227, Fax: (719) 634-2274, E-Mail: rac@hpi.net, Web Site: www.newpants.com, www.oldpants.com
Pres.: . . . . . Robert A. Case
*Owned:* Old Pants Publishing, Inc. (BMI)

**NewBag Music (BMI)**
PO Box 11377, Richmond, VA 23230, (804) 227-2272, Fax: (804) 282-2301, E-Mail: w2mg@earthlink.net, Web Site: www.esp-n.com
Pres.: . . . . . Martin Gary
Prof. Mgr.: . . . . . Kathleen Gary
*Owned:* Cashflow Publishing (ASCAP)

**Next Decade Entertainment, Inc. (ASCAP/BMI)**
545 Madison Ave., Ste. 600, New York, NY 10022, (212) 583-1887, Fax: (212) 813-9788, E-Mail: nxtdec@aol.com
Pres.: . . . . . Stu Cantor
VP Creative Aff./Licensing: . . . . . Monica Corton

**Nickel Shoe Music Co., Inc. / Brookside Music Corp. (ASCAP) (Div. of Brookside Music Corp.)**
c/o Reid Whitelaw, 5440 N. Ocean Dr., Ste. 1507, Singer Island, FL 33404-2530, (561) 842-3383, Fax: (561) 840-9121, E-Mail: nickelshoe@aol.com, Web Site: www.brooksidemusic.com
CEO/Pres.: . . . . . Reid Whitelaw
*Owned:* Brookside Music Corp. (ASCAP), Magic Fleet Music (BMI), Ocean Drive Music (BMI), *Administered:* Douglas Arthur Music Co. (BMI), Ceberg Music (ASCAP), Everlast Publishing Co. (BMI), 5/2 Music (ASCAP), Moulton Music, Inc. (ASCAP), Nickel Shoe Music Co., Inc. (BMI), North Mountain Music (BMI), Silk Music, Inc. (BMI)

**Nikeda Music (BMI)**
1907 Central Ave., Alton, IL 62002, (618) 465-5619, Fax: (618) 465-7585, E-Mail: rythm68227@aol.com, Web Site: www.shoestringbiz.org
Pres.: . . . . . Howard E. Neal
VP: . . . . . Olivia Neal

**Noble Vision Music Group**
920 19th Ave. S., Nashville, TN 37212, (615) 327-0461, Fax: (615) 327-0463, E-Mail: info@noblevisionmusic.com
Pres.: . . . . . Hal Oven

**Slick Norris & Associates (BMI)**
145 Kilgore Ave., Baytown, TX 77520, (281) 424-4235
Pres.: . . . . . Slick Norris

**North Star Media**
12650 Riverside Dr., Ste. 200, Studio City, CA 91607, (818) 766-2100, Fax: (818) 766-2105, E-Mail: info@northstarmedia.com, Web Site: www.northstarmedia.com
Pres.: . . . . . Ron Sobel
VP Creative: . . . Joyce Lapinsky
VP Admin.: . . . . Dan Kirkpatrick

**Nota Publishing, Inc. (ASCAP)**
2090 NW 79th Ave., Miami, FL 33122-1607, (305) 592-4836, Fax: (305) 592-4828, E-Mail: royalty@mponline.com, Web Site: www.mponline.com
VP: . . . . . Julia Moreno
Controller: . . . . Patricia Escobar
*Owned:* Julia Publishing (BMI)

**Notation Music Publishing (Div. of W&R Music Group)**
Seven Pratt Blvd., Glen Cove, NY 11542, (212) 471-4026, (516) 759-7550, Fax: (212) 471-4027, (516) 759-3113, E-Mail: pamr@wrmusic.com
COO: . . . . . Pam Rousakis
CEO: . . . . . Ric Wake
SVP Creative: . . . . Jayne Young
Mgr. Writer Rel.: Tanya Radovich
Admin.: . . . . . Jennifer Love

**Notting Hill Music, Inc.**
8961 Sunset Blvd., Ste. 1C, West Hollywood, CA 90069, (310) 273-4230, Fax: (310) 273-4237, E-Mail: office@nottinghillmusic.com, Web Site: www.nottinghillmusic.com
Pres.: . . . . . Peter Chalcraft

**Now Sounds Music (ASCAP)**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com
Mgr. Publishing Admin.: . . . . . Karen Adams
*Administered:* Then Sounds Music

## O

**Obeah Music (ASCAP)**
1984 Madison Ave., Ste. Three, New York, NY 10035-1533, (212) 348-3171, Fax: (212) 348-3172, E-Mail: obeah@musiquetropique.com, Web Site: www.musiquetropique.com/obeahmusic
Pres./CEO: . . . . . Pietro Giacomo Poggi

**Octave Higher Music (BMI)**
11208 N. 38th Pl., Phoenix, AZ 85028, (602) 953-1671, Fax: (602) 953-1671, E-Mail: octvhirmus@aol.com
Pres./GM: . . . . . Phillip Kelly

**Kenny O'Dell Music (BMI)**
PO Box 43, Nolensville, TN 37135, (615) 776-5126
Pres.: . . . . . Kenny O'Dell
*Owned:* Antlers Music (BMI), Hungry Mountain Music (BMI)

**Old Boston Publishing (BMI)**
180 Pond St., Cohasset, MA 02025, (781) 383-9494, Fax: (781) 383-9494, E-Mail: riktinory@aol.com, Web Site: www.riktinory.com
Pres.: . . . . . Rik Tinory
Artist Rel.: . . . Claire L. Babcock

**Ole Music (Div. of Lideres Entertainment)**
2100 Coral Way, Ste. 700, Miami, FL 33145, (305) 860-4460, Fax: (305) 860-4808, Web Site: www.olemusiconline.com
Pres./CEO: . . . . . Oscar Llord

**Omnimusic**
52 Main St., Port Washington, NY 11050, (800) 828-6664, (516) 883-0121, Fax: (516) 883-0271, E-Mail: omni@omnimusic.com, Web Site: www.omnimusic.com
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Prof. Mgr.: . . . . Stew Rosenblum
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**Open Sky Music Publishers (ASCAP)**
10735 Vernon, Huntington Woods, MI 48070, (248) 546-7558, Fax: (248) 542-2227, E-Mail: martinkosins@aol.com
Pres.: . . . . . Martin Scot Kosins
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584 61st St., Oakland, CA 94609, (510) 655-3357, E-Mail: kaokulolo@aol.com, Web Site: www.kotoja.com
Dir.: . . . . . Ken Okulolo
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**Orange Bear Music Co. (BMI) (Div. of Sunshine Entertainment Corp.)**
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*Owned:* Orange Bear Music (BMI), Scully Music Co. (ASCAP)

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The Orbison Building, 1625 Broadway, Ste. 200, Nashville, TN 37203, (615) 242-4201, Fax: (615) 627-0942, E-Mail: info@orbison.com, Web Site: www.orbison.com
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VP: . . . . . Jed Hilly
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**The Organ Literature Foundation**
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*Administered:* Goteborg Organ Academy, Harley Foundation Monographs, Knuf-Verlag, Laaber-Verlag, Lade Verlag, Les Amis de L'Orgus, Pape-Verlag, Positif Press, Rensch Verlag

**The Clyde Otis Music Group (BMI/ASCAP)**
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VP Bus. Aff.: . . . . . Clyde Otis, III
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**Otto Music Publishing (ASCAP) (Div. of Sunrise Studio / Loconto Productions)**
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VP (True Friends): . . . . Bill Dillon
*Owned:* Clara Church Publishing (SESAC), True Friends/Betty Brown Music Publishing (BMI)

**Owl's Head Music (BMI)**
PO Box 3667, Chapel Hill, NC 27515, (919) 932-9700, Fax: (919) 932-9700, E-Mail: bhaddad@mindspring.com, Web Site: www.musicoftheworld.com
Pres.: . . . . . Bob Haddad

**Oxford Music USA (BMI/ ASCAP)**
198 Madison Ave., New York, NY 10016-4314, (212) 726-6050, Fax: (212) 726-6441, E-Mail: music.us@oup.com, Web Site: www.oup.com/us
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## P

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VP: . . . . . Takaharu Kobayashi
U.S. Label Mgr. Pacific Moon: . . . . . Lisa Wilson

**Paddock Music**
1107 17th Ave. S., Nashville, TN 37212, (615) 383-5017, Fax: (615) 292-3328
Contact: . . . . . Taylor Shults

**Pal Productions Co.**
639 Main St., Baton Rouge, LA 70801-1911, (225) 383-0968, Fax: (225) 383-0966, Web Site: www.louisianasmusic.com
Owner/GM: Johnny R. Palazzotto
*Owned:* Ertis Music Co. (ASCAP), Rhythm Nation Music Co. (BMI)

**Pandisc Music Corp. / Streetbeat Records, Inc.**
15982 NW 48th Ave., Miami, FL 33014, (305) 557-1914, Fax: (305) 557-9262, E-Mail: bocrane@pandisc.com, Web Site: www.pandisc.com
Pres.: . . . . . Bo Crane
VP/CFO: . . . . Sheldon Goldberg
Dir. Prodn.: . . . . . Beth Sereni
*Owned:* Hombre del Mundo, Inc. (ASCAP), Whooping Crane Music, Inc. (BMI)

**Pathfinder Management**
8640 Poplar Creek Rd., Nashville, TN 37221, (615) 269-3670, Fax: (615) 673-8295, E-Mail: thepathfinder@mindspring.com, Web Site: www.pathfindermanagement.net
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Partner: . . . . . Jay Jones
*Owned:* Uncas Music

**Paubil Music Publishing Co. (BMI)**
3518 Champlain Ave., Youngstown, OH 44502, (330) 755-7794
Owner/Pres.: . . Pauline Schaffert

**Peaceable Kingdom Publishing (ASCAP)**
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Pres./Owner: . . . . . C.R. Nauert
*Owned:* Broadbeach Music (BMI), Charmlee Music (BMI), Peaceable Kingdom (ASCAP), Van Nauert Music (BMI)

**peermusic (ASCAP/BMI)**
5358 Melrose Ave., Ste. 400, Los Angeles, CA 90038, (323) 960-3400, Fax: (323) 960-3410, E-Mail: losangeles@peermusic.com, info@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com
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www.digitalpressure.com, VP Nashville: J. Kevin Lamb; Creative Dir.: Rod Parkin.
peermusic-Miami, 5050 Biscayne Blvd., Ste. 104, Miami, FL, 33137, (305) 534-0808, Fax: (305) 534-0830, E-Mail: miami@peermusic.com, Web Site: www.peermusic.com, VP Latin Opns.: Ramon Arias; Creative Dir.: Julio Bague; Exec. Asst.: Luisa Lorie.
peermusic P.R., PO Box 10192, San Juan, PR, 00908, (787) 723-5704, Fax: (787) 723-4381, Web Site: www.peermusic.com, www.digitalpressure.com, Agent/Rep.: Hiram Negron.
*Owned:* PSO Ltd. (ASCAP), peer Int'l Corp. (BMI), peer Int'l Corp. of Puerto Rico (BMI), peertunes, Ltd. (SESAC), peermusic Ltd. (BMI), peermusic III Ltd. (BMI), Songs of Peer Ltd. (ASCAP), Southern Music Publishing Co., Inc. (ASCAP)

**Ed Penney Music Co. (ASCAP/BMI)**
1318 Hildreth Dr., Nashville, TN 37215, (615) 665-1100, Fax: (615) 665-1700, E-Mail: dadsbooks@aol.com
Pres.:. . . . . Edward J. Penney
*Owned:* Chiplin Music Co. (ASCAP), Penney Arcade Music Co. (BMI), Rhodora Music Co. (BMI)

**Penny Thoughts Music (BMI) (Div. of John Penny Enterprises, Inc.)**
484 Lexington St., Waltham, MA 02452, (781) 891-7800, Fax: (781) 893-1771, E-Mail: jpennycw@rcn.com
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**Periterra Music (BMI)**
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**Perla Music (ASCAP) (Div. of P.M. Records, Inc.)**
122 Oldwick Rd., Whitehouse Station, NJ 08889-5014, (908) 439-2336, (908) 439-9118, Fax: (908) 439-9119, E-Mail: mail@pmrecords.org, Web Site: www.pmrecords.org
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**Jane Peterer Music Corp. (JPMC)**
29 Church St., Ste. 3, Burlington, VT 05401-4433, (802) 860-7110, Fax: (802) 860-7112, E-Mail: jpeterer@jpmc.com, Web Site: www.jpmc.com
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*Administered:* Bloomfield Music (SESAC), Bridgeport Music, Inc. (BMI), Doorway Music (BMI)

**Gretchen Peters Music (ASCAP)**
PO 331242, Nashville, TN 37203, (615) 742-0964, Fax: (615) 254-7190, E-Mail: management@gretchenpeters.com, Web Site: www.gretchenpeters.com
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**Justin Peters Music (BMI)**
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**Piano Wire Music**
1109 17th Ave. S., 2nd Fl., Nashville, TN 37212, (615) 340-9050, E-Mail: pianowiremusic@comcast.net
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Pres./CEO: . . . . . Raphy Pina
*Owned:* Mafer Music Publishing

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**Planet Nashville Music LLC**
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CEO:. . . . . Greg Alexander
A&R Media Dir.: . . . Mark Moody
*Owned:* Generation Sound Publishing (SESAC), SMRC Publishing (ASCAP), Second Generation Publishing (BMI)

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**Playthemusic (ASCAP) (Div. of Metropolitan Recording Corp.)**
900 Passaic Ave., East Newark, NJ 07029, (973) 483-8080, Fax: (973) 483-0031, Web Site: www.metropolitanrecords.com
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*Owned:* Playourmusic (BMI)

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. . . . . Velia Gonzalez
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*Administered:* Brown Syrup (BMI), Fev Music Publishing (ASCAP), Jabroni Music Publishing (BMI), Los Terribles Del Norte Music Publishing (ASCAP), Paint A Picture Music Publishing (BMI), Street Saenz Publishing (BMI), Varga Music Publishing (ASCAP)

**Power Metal Music, Inc. (BMI)**
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**Prime Entertainment, Inc.**
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*Owned:* Prime Publishing of Puerto (ASCAP)

**Prism Music, Inc. (ASCAP)**
2501 Piedmont Rd., Ste.#180, Marietta, GA 30062, (800) 326-8987, Fax: (770) 575-5724, E-Mail: info@prismmusic.com, Web Site: www.prismmusic.com
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**Pritchett Publications (BMI) (Div. of Charles H. Vickers Music Associates)**
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Attorney: . . . . . Debra Newberry
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**Publishers' Licensing Corp.**
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**Punahele Productions, Inc.**
525 Akolea Pl., Wailuku, HI 96720, (808) 249-0099, Fax: (808) 249-0090, E-Mail: puna@maui.net, Web Site: www.kealiireichel.com
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VP:. . . . . Kealie Reichez
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**Punaluu Music Publishing Co. (ASCAP) (Div. of Sea-West Music Group Hawaii)**
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Mgr.:. . . . . Donna-Alexa Keefer
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**Pure & Simple Music**
401 Shore Dr., Eastsound, WA 98245, (360) 376-5230, (800) 240-7873, Fax: (360) 376-4894, E-Mail: pureandsimple@rockisland.com, Web Site: www.pureandsimple.com
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GM:. . . . . Sara Morgan
VP A&R: . . . . . Jaylin Chung
Sales: . . . . . Darlene Pohl
Customer Serv.: . . . Linda Slone
*Owned:* Pure & Simple Island Prodns.

**Putumayo World Music**
411 Lafayette St., New York, NY 10003, (212) 625-1400, Fax: (212) 460-0095, E-Mail: info@putumayo.com, Web Site: www.putumayo.com
Founder/Pres./CEO: Dan Storper
SVP/GM: . . . . . Angela Herens
VP Sales: . . . . . Mike Cusanelli
Dir. Int'l Sales:. . Candice Vargas
Dir. Media Rel. (Latin/Caribbean):. Leandro Herbstein
Mktg. Mgr.:. . . . . Malice Grant

## Q

**Quark Records / Quarkette Music (BMI)**
PO Box 7320, FDR Station, New York, NY 10150, (212) 741-2888, Fax: (212) 807-0113, E-Mail: quarkent@aol.com
Pres.: . . . . . Curtis Urbina
*Administered:* Ediciones Clippers (Spain), Emergency Music (Italy), Independent Music Group (UK), Misty Music (Sweden), 2 PW's Music (Benelux)

## R

**RMG Records / Row Music Group**
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Agent: . . . . . Sheila Futch
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**RTG Productions**
Nine Music Sq. S., Ste. 292, Nashville, TN 37203, (615) 385-5560, Fax: (615) 385-4981
Mgr.:. . . . . Tom Fouce
*Owned:* Roseate Music

**Rainbow Music Corp. (ASCAP)**
45 E. 66th St., New York, NY 10021, (212) 988-4619, Fax: (212) 861-9079, E-Mail: fscam45@aol.com
Pres.: . Diane Charlotte Lampert
VP:. . . . . Fred Stuart
*Owned:* Tri-Circle Music (ASCAP)

**Rancho Bogardo (ASCAP)**
825 W. Hillwood Dr., Nashville, TN 37205, (615) 356-9252
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**Fred Raphael Music (ASCAP)**
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**Raven Music Co.**
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**Raybird Music (ASCAP/BMI)**
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*Owned:* Kips Bay Music (ASCAP)

**Realsongs (ASCAP)**
6363 Sunset Blvd., Eighth Fl., Los Angeles, CA 90028, (323) 462-1709, Fax: (323) 462-1713, Web Site: www.realsongs.com
EVP: . . . . . Julie Horton
SVP Creative Aff.: . . . . . Michael Anthony
VP Music Admin.: . Linda Gallico
Dir.-Opns.: . . . Jennifer Heinrich

**Record-Rama Sound Archives (BMI)**
1130 Perry Hwy., Pines Plz., Pittsburgh, PA 15237-2132, (412) 367-7330, Fax: (412) 367-7388, E-Mail: paul@recordrama.com, Web Site: www.recordrama.com
Owner/Curator: . . . . . Paul C. Mawhinney
*Owned:* Augben Music Publishing, Inc. (BMI), Donnator Music Corp. (BMI), Lito Music Publishing Corp. (BMI), Lo Presti Music Publishing (BMI), Mary Vi Music Publishing Co. (BMI)

**Record, Video & Film Music Publishing (ASCAP)**
3884 Franklin Ave., Los Angeles, CA 90027, (323) 662-3121, Web Site: www.starbornrecords.com
Chrmn./CEO: . . . . . Brian Ross
VP- A&R: . . . . . Ian Ross
*Owned:* Brian Ross Music (BMI), Thrush Music (BMI)

**Red Barn Farm Publishing (BMI)**
Rt. 78, Exit 19, Strausstown, PA 19559, (610) 488-1782, Fax: (610) 488-1576, E-Mail: pat@patgarrett.com, Web Site: www.patgarrett.com
Owner: . . . . . Pat Garrett

**Red Lady Records & Music Publishing (ASCAP)**
PO Box 386, Vail, CO 81658, (970) 845-8640, E-Mail: info@ninastorey.com, Web Site: www.ninastorey.com
MD: . . . . . Jan Storey
Office Mgr.: . . . Geno Sherenzia

**Red Zone Music (BMI)**
PO Box 62, St. Joseph, MO 64502, (816) 233-6778
Pres.: . . . . . W.D. Morgan

**Redbird Music Publishing**
1311 16th Ave., Nashville, TN 37212, (615) 321-0232, E-Mail: donaldseitz@comcast.net
Pres.: . . . . . Donald Seitz

**Leon Rene Family Partnership (ASCAP/BMI/SESAC)**
2124 W. 24th St., Los Angeles, CA 90018-1927, (323) 737-5125, Fax: (323) 737-6773
Partner: . . . . . Tony Jones
Partner: . . . . . Rafael Rene
*Owned:* Recordo Music Publishers (BMI)

**Respect Music Co. (BMI)**
PO Box 35449, Los Angeles, CA 90035, (310) 281-8599
Pres.: . . . . . Miles Grayson

**Rhino / Warner Strategic Marketing Entertainment Co. (Div. of Warner Music Group)**
3500 W. Olive Ave., Burbank, CA 91505, (818) 238-6262, Fax: (818) 562-9235, Web Site: www.rhino.com
VP A&R: . . . . . Robin Hurley
VP New Media: . . . . . Ben Trask
VP Custom Pdct.: Mithra Emami
Nat'l Media Rel. Mgr.: Jeff White
A&R Mgr.: . . . . . Karen Ahmed

**The Richmond Organization (TRO) / Essex Music Group (ASCAP/BMI)**
266 W. 37th St., 17th Floor, New York, NY 10018-6609, (212) 594-9795, Fax: (212) 594-9782, E-Mail: info@songways.com
Dir. Copyright/Licensing/Royalties: . . . . . Kathryn Ostien
*Owned:* Cheshire Music, Inc. (BMI), Cromwell Music, Inc. (ASCAP), Devon Music, Inc. (BMI), Essex Music Int'l, Inc. (ASCAP), Folkways Music Publishers Inc. (BMI), Hampshire House Publishing Corp. (ASCAP), Hollis Music, Inc. (BMI), Ludlow Music, Inc. (BMI), Melody Trails, Inc. (BMI), Musical Comedy Productions, Inc. (BMI)

**Ridge Runner**
84 York Creek Dr., Driftwood, TX 78619-9732, (512) 847-5631, (512) 847-8605, Fax: (512) 847-8833, E-Mail: albums@ridgerunner.com, Web Site: www.ridgerunner.com
Owner/Mgr.: . . . . . Slim Richey
Owner/Mgr.: . . Francie Jo White
*Owned:* Ridge Runner Publishing (ASCAP), *Administered:* Grass Mountain Publishing (BMI)

**Right Bank Music**
22761 Pacific Coast Hwy., Ste. 227, Malibu, CA 90265, (310) 456-0884, Fax: (310) 456-0877, E-Mail: rightbank@rightbankmusic.com, Web Site: www.rightbankmusic.com
Int'l VP: . . . . . Stephane Bombet
Licensing/Copyright/Admin.: . . . . . Aziyn Babayan
Creative Dir.: . . . . . Diana Turk

**Tim Riley Music (ASCAP)**
7221 Hwy. 70 S., Ste. 749, Nashville, TN 37221, (615) 646-7035, E-Mail: timrileymusic@comcast.net
Pres.: . . . . . Tim Riley
*Owned:* Tim Riley Music, Inc. (BMI)

**Riot Media (ASCAP/BMI)**
55 Santa Clara Ave., Ste. 120, Oakland, CA 94610, (510) 763-7600, Fax: (510) 763-7894, E-Mail: info@riotmedia.com, Web Site: www.riotmedia.com
Pres.: . . . . . Joel Turtle
*Owned:* Mission District Music (ASCAP), Motin Music (BMI), Snapping Turtle Music (ASCAP), *Administered:* Danisongs (ASCAP), Kire Muzik (ASCAP), Lexy Girl Music (ASCAP), Modern Love Songs (ASCAP), Revalex Music (ASCAP), Rye Boy Music (ASCAP), Standard American (ASCAP)

**Tex Ritter Music Publishing (ASCAP)**
6124 Selma Ave., Hollywood, CA 90028, (323) 469-2296, Fax: (323) 962-5751, E-Mail: criterion_la@earthlink.net, Web Site: www.criterionmusiccorp.com
Owner/GM: . Michael H. Goldsen

**Rival World Entertainment (Div. of Campana Management Corp.)**
5131 Oak Hills Blvd., Lorain, OH 44053, (440) 282-8134, Fax: (440) 960-2918, E-Mail: wcgeneral@yahoo.com, Web Site: www.campanamanage.com
CEO: . . . . . Scotti C. Campana
Asst.: . . . . . Gary Jackson
A&R Mgr.: . Patsie Campana, Jr.

**Riverlark Music**
PO Box 40081, Memphis, TN 38174, (800) 366-5275, (901) 725-6976, E-Mail: riverlark@riverlark.com, Web Site: www.riverlark.com
Owner: . . . Larkin Bryant Cohen

**Rob Lee Music (BMI)**
339 Avenida DeMayo, Sarasota, FL 34242, (941) 349-6900, Fax: (941) 349-9106, E-Mail: rrmktg@aol.com
Pres.: . . . . . Rob Russen
VP: . . . . . Rick Conti
VP A&R: . . . . . Bob Francis
Sec./Treasurer: . . . . . Pat Conti
*Owned:* Castle Music (BMI), Heavy Weather Music (BMI), Jade Music (BMI), Noelle Music (BMI), Pyramid Music (BMI), TCB Music (BMI)

**Marty Robbins Enterprises (Div. of Mariposa Music, Inc.)**
1746 Gen. George Patton Dr., Ste. 101, Brentwood, TN 37027, (615) 371-8500, Fax: (615) 371-8595, E-Mail: martyrobbinsent@aol.com, Web Site: www.martyrobbins.com
Pres.: . . . . . Ronny Robbins

**RobertJo LLC (BMI/ASCAP)**
2509 N. Campbell Ave., Ste. 23, Tucson, AZ 85719, (520) 327-6680, Fax: (520) 327-6681, E-Mail: robertjollc@aol.com
MD: . . . . . Robert John Jones
Royalty Mgr.: . . . . . Julie Jones
*Owned:* Chick Rains Music (BMI), Choskee Bottom Music (ASCAP), Meadow City Music (BMI), Shenandoah Music (ASCAP), Songs of Meadow City (ASCAP), Terrace Music (ASCAP), *Administered:* All Beats (BMI), All Boys USA Music (BMI), All Jams Music (ASCAP), Bleu Blanc Rouge (ASCAP), Blue Lake Music (BMI), Dead Good Tunes (ASCAP), Hillbilly Poetry (BMI), Machola USA Music (BMI), Misty America Music (BMI), Sabaar Music (BMI)

**Robin Hood Music Co. (BMI)**
5531 Tuxedo Terrace, Hollywood, CA 90068, (323) 465-9758
Owner: . . . . . John Marascalco

**Rockmasters International Network, Inc. (BMI)**
4721 Thoroughgood Dr., Virginia Beach, VA 23455, (757) 623-5565, Fax: (757) 640-1402, E-Mail: rocmasters@aol.com
Pres.: . . . . . Frank J. Guida
GM/Opns. Dir.: . . . . . R.G. Burns
Prof./Creative Mgr.: . . . . . Joseph Da Vinci Guida
*Administered:* BMG Arabella Mexico, SA, Editorial Mexicana (SACM), BMG Holland (BUMA), BMG Music Publishing France (SACEM), BMG Music Publishing Ltd. (MCDS), BMG Music Pty. Ltd.-England (PRS), BMG Pacific Music Pub. (CASH), BMG UFA Musikverlag (GEMA), Gallo Music Publishing South Africa (SAMRO), Gruppo Edit. BMG Ariola (SIAE), Music Unlimited, Israel (AKVN), Nippon BMG Music (JASRAC)

**Rohm Music (BMI)**
Ten George St., Wallingford, CT 06492, (203) 269-4465, (800) 800-4487, Fax: (203) 294-1745, E-Mail: info@trodnossel.com, Web Site: www.trodnossel.com
*Owned:* Big Music (BMI), Linesider Productions (BMI), Obsessive Songs (BMI), QVQ Music (ASCAP)

**Ron "Mister Wonderful's" Music (BMI)**
1730 Kennedy Rd., Louisville, KY 40216, (502) 774-1066, E-Mail: rnld5ronald@aol.com
Pres.: . . . . . Ronald C. Lewis
VP: . . . . . Erma Bush
VP: . . . . . Jerry Green

**Rondell Music (BMI) (Div. of Jimmy Joe Lee Productions)**
PO Box 827, Boulder Creek, CA 95006, (831) 338-2184, Fax: (831) 338-9310, E-Mail: jlee@32bars.com
Pres./GM: . . . . . Jimmy Joe Lee
*Owned:* Ravenswood Music (BMI)

**Rondor Music International (ASCAP/BMI) (Div. of Universal Music Group)**
2440 Sepulveda Blvd., Ste. 119, Los Angeles, CA 90064, (310) 235-4700, Fax: (310) 235-4900, Web Site: www.umusicpub.com
Pres.: . . . . . Lance Freed
VP A&R: . . . . . Ron Moss
VP Creative Licensing: . . . . . Linda Chelgren
Creative Consultant: . . . . . Brenda Andrews
*Owned:* Almo Music (ASCAP), Irving Music (BMI), Lady Jane Music (BMI), Sea of Tunes Music, Shelter Music (BMI)

**Rontom Music Co. (ASCAP)**
PO Box 150394, Nashville, TN 37215, (615) 373-1116, Fax: (615) 373-1116
Owner: . . . . . Tom Walls
GM: . . . . . Jean Walls
*Owned:* Centerpoint Music Co. (BMI)

**David Rose Publishing Co.**
12725 Ventura Blvd., Ste. I, Studio City, CA 91604, (818) 623-8042, Fax: (818) 623-8065, E-Mail: davidrosepubco@pacificnet.net
Contact: . . . Angela Rose White

**Royal Flair Music (BMI)**
650 Main St., Anita, IA 50020, (712) 762-4363, E-Mail: bobeverhart@yahoo.com, Web Site: www.oldtimemusic.bigstep.com
Pres.: . . . . . Robert Everhart
GM: . . . . . Sheila Armstrong

**Royalty Network, Inc.**
224 W. 30th St., Ste. 1007, New York, NY 10001, (212) 967-4300, Fax: (212) 967-3477, E-Mail: info@roynet.com, Web Site: www.roynet.com
Pres.: . . . . . Frank Liwall
Dir. Office Opns.: . Renato Olivari
**Branches:**
Royalty Network, Inc., 7223 Beverly Blvd., Ste. 205, Los Angeles, CA, 90036, (323) 938-4349, Fax: (323) 938-7556, E-Mail: info@roynet.com, Web Site: www.roynet.com, West Coast Dir.: Steven Weber; Asst.: Tanya Catelli.

**Ruffnation Songs**
1080 N. Delaware Ave., 8th Fl., Philadelphia, PA 19125, (215) 426-5536, Fax: (215) 426-6099, Web Site: www.trimediaent.com
VP Publishing: . . . Michael Forte

**Randall Rumage Music (BMI)**
1910 Mt. Olympus Dr., Los Angeles, CA 90046-2039, (323) 876-2400, Fax: (323) 876-2444, E-Mail: rumage@pacbell.net
Pres.: . . . . . Randall Rumage

**Rushwin Publishing (BMI)**
HC 3 Box 599055, Kirbyville, TX 75956, (409) 423-2521, E-Mail: jamline@swbell.net
GM: . . . . . James L. Gibson

**Ryan's Songs (ASCAP)**
18653 Ventura Blvd., Ste. 513, Tarzana, CA 91356, (818) 702-9902, Fax: (818) 702-9948, E-Mail: bajatsr@aol.com
Co-Pres.: . . . . Suzanne Hayden
Co-Pres.: . . . . . Tom Hayden
*Administered:* Van Gogh's Ear Music (BMI), Ryan's Songs (ASCAP)

**Rykomusic USA (ASCAP)**
101 Charles Dr., Bldg. One, Bryn Mawr, PA 19010, (610) 520-7200, Fax: (610) 520-7474, E-Mail: info@rykodisc.com, Web Site: www.rykomusic.com
GM: . . . . . Eileen Whelihan
*Owned:* Pubco (BMI), Warlock Music Ltd. (PRS), *Administered:* Basement Music, Ltd. (PRS), Blue Mountain Music (PRS), Fifty Six Hope Road Music (ASCAP), Bob Marley Music (ASCAP), Metal Skull Music (BMI), Nabithius Music (ASCAP), Odnil Music, Ltd. (ASCAP), Relapse Release Music (ASCAP), Release Relapse Music (BMI), Rydim Music (PRS)

## S

**S.A. Publishing Co., Inc. / Essay Recordings (ASCAP)**
50 Woodcrest Ln., Danbury, CT 06810, (914) 693-5595, (800) 973-7729, Fax: (203) 748-2449, E-Mail: info@essayed.com, Web Site: www.essaycd.com
Pres.: . . . . . Richard Kapp
*Owned:* SAKAP Music (ASCAP)

**SOW-LES Music (BMI) (Div. of Les Entertainment)**
3212 Park Place NW, Washington, DC 20010, (202) 882-4328, E-Mail: sowrecords@verizon.net, Web Site: www.sowrecords.net
Pres.: . . . . . Leon E. Stewart

**Sabrosura Music**
7318 Japonica, Houston, TX 77012, (713) 921-3102, Fax: (713) 921-7318, E-Mail: fitoolivares@hotmail.com, Web Site: www.fitoolivares.com
Pres.: . . . Rodolfo "Fito" Olivares
Mgr.: . . . . . Grisemda Olivares

**Sabteca Music Co. (ASCAP/BMI)**
712 Longridge Rd., Oakland, CA 94610, (510) 465-2805, Fax: (510) 832-0464, E-Mail: vitaminsun@aol.com
Pres.: . . . . . Bernard D. Herring
Mktg.: . . . . . Duane Herring
A&R: . . . . . Sean Herring
Sec.: . . . . . Lois Johnson
A&R: . . . . . Duane Herring, Jr.

**Sacred Circle Music (ASCAP)**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556 6666, E-Mail: kadams@grfllp.com
Publishing Admin.: Karen Adams

**Sage Brush Music (BMI) (Div. of Uncle Jim's Inc.)**
6012 N. Agnes Ave., Temple City, CA 91780, (626) 286-9188, (626) 286-8742, Fax: (626) 286-9188, E-Mail: ruralrhym@aol.com
Pres.: . . . . Sam Passamano, Jr.

**SalSoul Music Publishing, Inc. (BMI)**
16 E. 40th St., New York, NY 10016, (212) 685-6015, Fax: (212) 685-6017, E-Mail: glaruss@salsoulmusic.com
Int'l Mgr.: . . . . . Glen LaRusso
*Owned:* Little Jack Music (BMI), Lucky Three Music (ASCAP), Trina Jill Music (ASCAP)

**Samanda Lynn Music (BMI)**
PO Box 50962, Nashville, TN 37205-0962, (615) 356-4613, Fax: (615) 356-4622, Web Site: www.sambush.com
Owner/Pres.: . . . . . Sam Bush

**San Antonio Music Publishing (BMI)**
554 Old Hwy. 90 W., San Antonio, TX 78237, (210) 432-8353, Fax: (210) 433-1630, E-Mail: info-delbravo@satx.rr.com, Web Site: www.delbravorecords.com, www.sanantoniomusic.com
Contact: . . . . . Salome Gutierrez
Contact: . . . . . Robert Gutierrez

**Mateo San Martin Agency, Inc. (BMI)**
3014 NW 79th Ave., Miami, FL 33122, (305) 477-4184, (305) 477-3314, Fax: (305) 477-4431, E-Mail: publishing@kubaney.com, Web Site: www.kubaney.com
Pres.: . . . . . Mateo San Martin
Prof./Creative Mgr.: . . . . . Gloria Patricia Jaramillo
*Owned:* Canela Music Publishing (SESAC), Carimusic Corp. aka Quisqueya Publishing (ASCAP), Kubaney Publishing (BMI), Mateo San Martin Agency, Inc. (BMI)

**Sanga Music, Inc. (BMI)**
250 W. 57th St., Ste. 1218, New York, NY 10107, (212) 586-6553, Fax: (212) 459-9035, E-Mail: sangamusic@nyct.net
GM: . . . . . Michael Smith
*Owned:* Appleseed Music (ASCAP), Fall River Music (BMI), Howard Beach Music (ASCAP), Stormking Music (BMI), *Administered:* Woody Guthrie Publications (BMI)

**Say-Bah Music (BMI)**
Pales Matos ER-35, Levittown, PR 00950, (787) 261-6100, Fax: (787) 261-4080, E-Mail: cpcnet@prtc.net
Pres.: . . . . . Candido Parrilla

**Scarlet Moon Music / Scarlet Moon Records (BMI)**
PO Box 320, Pegram, TN 37143, (615) 952-3999, (800) 931-9285, Fax: (615) 952-3151, E-Mail: scarletmoon320@aol.com, Web Site: www.paulover street.com
Pres.: . . . . . Paul Overstreet
Pdct. Coord.: Summer Overstreet
Song Plugger: . . . . . Melissa Kij
Financial Admin.: Andi Miller-Smith
*Owned:* New Well Music (ASCAP)

**G. Schirmer, Inc. & Associated Music Publishers, Inc. (Div. of Music Sales Corp.)**
257 Park Ave. S., 20th Fl., New York, NY 10010, (212) 254-2100, Fax: (212) 254-2013, E-Mail: schirmer@schirmer.com, Web Site: www.schirmer.com
VP: . . . . . Susan Feder

**A. Schroeder International LLC (ASCAP/BMI)**
200 W. 51st St., Ste. 1009, New York, NY 10019, (212) 582-8995, Fax: (212) 977-5253
Pres.: . . . . . Abby Schroeder
*Owned:* Big A Music LLC (ASCAP), Dandy Dittys (ASCAP), Little A Music LLC (BMI), Rachel's Own Music (ASCAP), Super Songs (BMI), *Administered:* Carnelia Music (ASCAP), Robert Lorick Music (ASCAP), Magilla Music (ASCAP), Pravda Publishing (ASCAP)

**Screaming Tongues Music**
4821 N. Lankershim Blvd., Ste. F255, West Toluca Lake, CA 91602, (818) 517-0668, E-Mail: screambard@aol.com, Web Site: www.screamingtongues.com
Pres.: . . . . . R.E. King

**Screen Gems-EMI Music, Inc. / Colgems-EMI Music, Inc. (ASCAP/BMI)**
c/o EMI Music Publishing, 810 Seventh Ave., 36th Fl., New York, NY 10019, (212) 830-2000, Fax: (212) 830-5196, Web Site: www.emimusicpub.com

**Sebjar Music Publishing (ASCAP)**
PO Box 160484, Miami, FL 33116, (305) 775-9191, E-Mail: arojas@sebjarmusic.com
Pres.: . . . . . Alex Rojas

**Section Eight Music Group/ Libertad Records (Div. of Pan-American International Entertainment, LLC)**
129 Fayette St., Ste. 200, Conshohocken, PA 19428, (610) 645-5245, Fax: (610) 645-6039, E-Mail: info@libertadrecords.com, Web Site: www.libertadrecords.com
Co-Founder/CEO: . . . . . John Robertson
Co-Founder/Pres.: . . . . . Aaron Levinson
*Administered:* Pie Squared Music (ASCAP)

**September Music Corp. (ASCAP)**
250 W. 57th St., Ste. 1916, New York, NY 10107, (212) 581-1338, Fax: (212) 765-6703
Pres.: . . . . . Stanley Mills
*Owned:* Galahad Music, Inc. (BMI), *Administered:* Grean Music (ASCAP), Spielman Music (ASCAP)

**Serca Music**
2020 W. Houston Ave., McAllen, TX 78501, (956) 631-9884, Fax: (956) 631-9878, E-Mail: serbmi@aol.com, Web Site: www.serca.com.mx
Owner/Pres.: Servando A. Cano
Contact: . . . . . Marco A. Perez

**ShadowLight Records / ShadowLight Music (ASCAP)**
609 Howard Ave., Ste. 107, Montebello, CA 90640, (323) 721-4850
Pres.: . . . . . Ron Hart

**Shapiro, Bernstein & Co., Inc. (ASCAP)**
488 Madison Ave., 12th Fl., New York, NY 10022-5718, (212) 588-0878, Fax: (212) 588-0620, E-Mail: sbinfo@shapirobernstein.com, Web Site: www.shapirobernstein.com
Pres.: . . . . . Michael S. Brettler
VP: . . . . . Debbie Rose
Licensing Mgr.: Suzanne Metrick
*Owned:* North & Son Music Inc. (ASCAP), Painted Desert Music Corp. (BMI), Pomona Music Corp. (BMI), Ponderosa Music (BMI), Scarsdale Music Corp. (ASCAP), Skidmore Music Co., Inc. (ASCAP), Yuma Music Corp. (ASCAP)

**Shawnee Press, Inc. (ASCAP) (Div. of Music Sales)**
Nine Dartmouth Dr., Bldg. 8, Marshalls Creek, PA 18335, (570) 476-0550, (800) 962-8584, Fax: (570) 476-5247, E-Mail: shawnee-info@shawneepress.com, Web Site: www.shawneepress.com
Pres.: . . . . . Mark Cabaniss
Dir. Mktg.: . . . Krista Montgomery
*Owned:* Harold Flammer Music (ASCAP), Fostco Music Press (ASCAP), Mark Foster Music (ASCAP), GlorySound (ASCAP), Malcolm Music (BMI), Marko Press (BMI), Templeton Publishing (ASCAP)

**Shekere Music (BMI)**
2218 Rosewood Ave., Richmond, VA 23220, (804) 355-3586, Fax: (804) 355-7240, E-Mail: plunkyb@aol.com, Web Site: www.plunkyone.com
Pres.: . . . . . James Branch
GM: . . . . . Philip Branch

**Sheli Music Publishing (USA) (BMI)**
PO Box 530178, Henderson, NV 89053-0178, (702) 897-2560, Fax: (702) 897-2560, E-Mail: jceman1@hotmail.com, Web Site: www.jimmycastor.com
Pres.: . . . . . James Castor

**Shellfish Music (ASCAP)**
Two S. Quarantina St., Unit 3, Santa Barbara, CA 93103, (805) 899-2627, (805) 892-3084, Fax: (805) 899-2995, E-Mail: steve@lobsterrecords.com, Web Site: www.lobsterrecords.com
Pres.: . . . . . Stevan Lubarsky
Info. Systems Mgr.: . . . . . Mike Johansen

**Shout! Factory (ASCAP/BMI)**
2042-A Armacost Ave., Los Angeles, CA 90025-6113, (310) 979-5880, Fax: (310) 979-5899, E-Mail: info@shoutfactory.com, Web Site: www.shoutfactory.com
CEO: . . . . . Richard Foos
COO: . . . . . Bob Emmer
Pres.: . . . . . Garson Foos
VP A&R: . . . . . Shawn Amos
VP Sales: . . . . . John Rotella
VP Bus. Aff.: . . . David McIntosh
VP Finance: . . . . . Adam Ainley
Dir. Prodn.: . . . . . Traci Swartz
Dir. Mktg.: . . . . . Melissa Boag
*Owned:* Caplin Music (BMI), Center, Dawn, Historical, Melodian, Regal Partial

**The Sierralta Group**
420 Lincoln Rd., Ste. 450, Miami Beach, FL 33139, (305) 535-6585, (305) 532-5550, Fax: (305) 532-5550, E-Mail: miguel@sierralta.com, ruben@sierralta.com, Web Site: www.sierralta.com, www.rubirosaonline.com, www.emusiclatino.com
Pres.: . . . . . Miguel Sierralta, Jr.
Opns.: . . . . . Marlenede Abreu
Mktg./Artistic Dir.: . Ruben Ferrer

**Silbar'Songs (ASCAP)**
3964 Sunswept Dr., Studio City, CA 91604, (818) 509-5952, Fax: (818) 509-0629, E-Mail: silbarsongs@earthlink.net
Pres.: . . . . . Jeff Silbar
*Owned:* House of Fire Music (ASCAP)

**Silk Music, Inc. / Ocean Drive Music (BMI) (Div. of A Div of Brookside Music Corp.)**
c/o Reid Whitelaw, 5440 N. Ocean Dr., Ste. 1507, Singer Island, FL 33404-2530, (561) 842-3383, Fax: (561) 840-9121, E-Mail: nickelshoe@aol.com, Web Site: www.brooksidemusic.com
CEO/Pres.: . . . . . Reid Whitelaw
*Owned:* Ocean Drive Music (BMI), *Administered:* Silk Music, Inc. (BMI)

**Silver Heart Music (BMI)**
PO Box 727, Gallatin, TN 37066, (615) 415-3536, Fax: (615) 230-9137, E-Mail: amirecords@amirecords.com, Web Site: www.amirecords.com
Pres.: . . . . . Michael Radford
*Owned:* Silver Dust Music (ASCAP)

**Silverhill Music (BMI)**
PO Box 39439, Los Angeles, CA 90039-0439, (323) 663-8073, Fax: (323) 669-1470, E-Mail: mailbox@cmhrecords.com, Web Site: www.cmhrecords.com
Pres.: . . . . . David Haerle
*Administered:* Bumi Music (BMI), Roughage Music (BMI), Sellout Music (BMI), Silver Ridge Music (ASCAP)

**Silvia's Music Services (ASCAP/BMI)**
514 Pasqual Ave., San Gabriel, CA 91775, (626) 282-4550, Fax: (626) 282-8105
Contact: . . . . . Silvia Blach
*Administered:* Baby Fingers Music (ASCAP), Bobby Caldwell Music (BMI), Micky Dolenz Music (BMI), Full Force Music (ASCAP), LP Boyz Music LLP (BMI), Loc'd Out Music (ASCAP), Locster Entertainment, Inc. (ASCAP), Mumbi Music (BMI), The Music Force LLC (BMI), Shownbreree Music (ASCAP), Sin-Drome Music (BMI), Songs of Iris (ASCAP)

**Single Kick Music (ASCAP)**
PO Box 8243, Calabasas, CA 91372, (818) 883-8407
Pres.: . . . . . Cho Paquet
GM: . . . . . Scott Kennington

**Shelby Singleton Music, Inc. (BMI)**
3106 Belmont Blvd., Nashville, TN 37212, (615) 385-1960, Fax: (615) 385-1964, Web Site: www.sunrecords.com
Chrmn.: . . . Shelby S. Singleton
Pres.: . . . . . John A. Singleton
Creative Mgr.: . Sidney Singleton
*Owned:* Andsome Music (BMI), Prize Music, LLC (ASCAP), *Administered:* Chu Fin Music, Inc. (BMI)

**Sirius I Music (BMI)**
PO Box 60240, Rossford, OH 43460, (419) 666-2019, Fax: (419) 666-3141
Pres.: . . . . . John M. Pocisk
VP: . . . . . Mary Pocisk
Sec.: . . . . . Joseph Manera
A&R: . . . . . Johnny Davis
*Administered:* Bug, Warner Chappel

**611 Records**
611 S. Fourth St., Philadelphia, PA 19147, (215) 413-9100, (215) 627-7260, Fax: (215) 625-8308, E-Mail: info@611records.com, Web Site: www.611records.com
MD: . . . . . Nigel Richards
House Buyer/A&R: . . Will Putney
*Owned:* 611 Music (ASCAP)

**Six Pictures Music (ASCAP)**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com
Publ. Adm.: . . . . . Karen Adams
*Owned:* Randy Newman Music, Twice as Nice Music

**Skinny Zach Music (ASCAP/ BMI)**
PO Box 570815, Tarzana, CA 91357, (818) 708-1300, Fax: (818) 705-6332, E-Mail: glickman@aol.com
Pres.: . . . . . Zachary Glickman
VP: . . . . . Ben Glickman
*Owned:* Aliben Music (BMI), *Administered:* James Hollihan Music (ASCAP), Jams R Us Music (BMI), Ivan Norwood Music (ASCAP), Steel Chest Music (ASCAP), Straight Ahead Music (BMI), Tori Taff Music (ASCAP)

**Skor Entertainment**
285 W. Broadway, Ste. 330, New York, NY 10013, (646) 613-9000, Fax: (212) 941-7200
Partner: . . . . . Dorsey James
Partner: . . . . . Angie Aguirre
Partner/Press/Publicity: . . . . . Matt Shelton
Partner/A&R: . . . . . Jim Nyce
*Owned:* Fairway Publishing

**Skyline Music Publishing**
1216 17th Ave. S., Nashville, TN 37212, (615) 320-7052, Fax: (615) 320-7069, E-Mail: katie@skylinemusicpublishing.com, Web Site: www.skylinemusicpublishing.com
Partner: . . . . . Paul Worley
Pres.: . . . . . Wally Wilson
Creative Mgr.: . . . . Chip Voorhis

**Skyview Music Corp. (ASCAP/ BMI)**
8271 Melrose Ave. #104, Los Angeles, CA 90046, (323) 655-5006, (800) 654-7029, Fax: (323) 655-5233, E-Mail: gnp@pacificnet.net, Web Site: www.gnpcrescendo.com
Pres.: . . . . . Gene Norman
VP: . . . . . Neil Norman
*Owned:* Anton Publishing (ASCAP), Benton Publishing (BMI), Leslie Music (ASCAP), Neil Music, Inc. (BMI), Skyview Music Corp. (ASCAP)

**Slocum Hollow Songs (BMI)**
125 43rd Ave. N., Nashville, TN 37209, (615) 292-0324, (877) 292-0324, Fax: (615) 292-0824, Web Site: www.soundartrecordings.com
Pres.: . . . . . Butch Baldassari
*Owned:* Nashville Mandolin Editions (BMI)

**Jay Smar Music (BMI)**
PO Box 68, Landingville, PA 17942, (570) 366-0703, (800) 645-SONG, Fax: (570) 366-6490, E-Mail: jaysmar@losch.net, Web Site: www.jaysmar.com
Artist: . . . . . Jay Smar
*Administered:* New Classic Music

**Smoking Caterpillar Music**
355 Lexington Ave., 17th Fl., New York, NY 10017, (212) 573-6000, Fax: (212) 370-7174, E-Mail: smokingcaterpillar@earthlink.net, Web Site: smokingcaterpillarmusic.com
Partner: . . . . . David Reich
Partner: . . . . . Marcy Drexler
Partner: . . . . Steven I. Rosenfeld

**Social Capital Entertainment**
1831 Colorado Ave., Ste. 700, Santa Monica, CA 90404, (323) 651-2777, Fax: (323) 658-7366, E-Mail: jptreadstone@earthlink.net
Co-Founder: . . . . . Martin Shore
Co-Founder: . . . . Jonathan Platt
Co-Founder: . . . Jonathan Miller

**Soleil Productions, Inc.**
1835 E. Allanadle Beach Blvd., Ste. 163, Hallendale, FL 33309, (305) 531-1133, Fax: (305) 531-0014, E-Mail: soleprod@aol.com
Pres.: . . . . . Didi Lima
*Administered:* Sony

**Solmar Music, Inc. (Div. of Platino Records, Inc.)**
7316 Deering Ave., Canoga Park, CA 91303, (818) 710-9804, Fax: (818) 710-9405, E-Mail: info@platinorecords.com, Web Site: www.platinorecords.com
Publisher-Royalties: . . . . . Marvin Nolasco

**Denny Somach Productions**
812 W. Darby Rd., Havertown, PA 19083-4607, (610) 446-7100, Fax: (610) 446-7721, E-Mail: dsomach@comcast.net
Pres.: . . . . . Denny Somach
EVP: . . . . . Theo W. Somach

**Sometimes You Win Music (ASCAP)**
1610 16th Ave. S., Nashville, TN 37212, (615) 383-7258, Fax: (615) 269-7828, E-Mail: webmaster@randytravis.com, Web Site: www.randytravis.com
MD: . . . . . Elizabeth Travis
*Administered:* Tennessee Hills Music (BMI)

**Song Garden Publishing**
25 Music Sq. E., Nashville, TN 37203, (615) 244-8952, Fax: (615) 244-4711
Co-Principal: . . Byron Gallimore
Co-Principal: . . . Missi Gallimore
GM: . . . . . Ann Callis
Creative Dir.: . . . . Rusty Gaston

**Song Junkie Publishing (BMI)**
520 Butler Ave., Point Pleasant, NJ 08742, (732) 701-9044, Fax: (732) 701-9777, E-Mail: indian@gigrecords.com
Pres.: . . . . . Indian

**Song Source Music Publishing Group (ASCAP)**
PO Box 120603, Nashville, TN 37212, Fax: (615) 385-4058, E-Mail: ssmuspubgrp@aol.com
Mgr.: . . . . . Jackie Martin
*Owned:* Brother Bart Music (ASCAP), Circle Highway Music (ASCAP), Darjess Music (ASCAP), Song Source, Inc. (ASCAP), Triage Music, Inc. (BMI)

**Song Wizard Music (ASCAP)**
PO Box 3890, South Pasadena, CA 91031, (626) 441-6024, Fax: (626) 441-0544, E-Mail: davekinnoin@songwizard.com, Web Site: www.songwizard.com
Owner: . . . . . Dave Kinnoin

**Songsellers Co. (ASCAP) (Div. of Aloft Music Enterprises, Inc.)**
11 Manor House Dr., Dobbs Ferry, NY 10522, (914) 693-0066, Fax: (914) 693-0066, E-Mail: aloftmusic@aol.com, Web Site: www.songandstorypress.com
Pres.: . . . . . Ruby Fisher
*Owned:* Five Smiles Music (ASCAP), Twilight City Music Publishers (BMI), Washinwear Music (BMI)

**Songwriters Ink Music (BMI)**
PO Box 120615, Nashville, TN 37212, (615) 291-5007, Fax: (615) 291-5008, E-Mail: apiimage@mindspring.com
Pres.: . . . . . Johnny Slate
Contact: . . . . . Janet Slate
*Owned:* API Country Music (BMI), Barney Building Music (BMI), Big Grape Music (ASCAP), Left Foot Music (ASCAP), Slate East Music (ASCAP), Songs of API (BMI), Texas Wedge Music (ASCAP), *Administered:* Danny Boy Music (BMI), Out of Slate Music (BMI), Pitch N Run (ASCAP), Wilmac Music (BMI)

**Songwriter's Network Music Publishing (ASCAP)**
PO Box 972, Austin, TX 78767-0972, (512) 508-3562, Fax: (512) 462-6032, E-Mail: payliffe@austin.rr.com
Pres.: . . . . . Phil Ayliffe

**Sony / ATV Music Publishing (ASCAP/BMI/SESAC)**
550 Madison Ave., 18th Fl., New York, NY 10022-3211, (212) 833-8000, (212) 833-4729, Fax: (212) 833-4742, (212) 833-5552, Web Site: www.sonyatv.com
Chrmn./CEO: . . David Hockman
Pres.: . . . . . Danny Strick
SVP Bus. Aff.: . . . Ann Sweeney
VP Int'l Acq./Affil. Rel.: . . . . . Merril Wasserman
VP Global Digital Bus.: . . . . . Lauren Berkowitz
Sr. Dir. Admin.: . . . Susan Petze-Rosenblum
Dir. A&R: . . . . . Bill Brown
Sr. Dir. Bus. Aff./Techn.: . . . . . Jonas Kant
Mgr. Copyright/Royalty Admin.: . . . . . Gail Montemayor

**Branches:**
Sony / ATV Music Publishing, 2120 Colorado Ave., Ste. 100, Santa Monica, CA, 90404, (310) 449-2545, Fax: (310) 449-2544, Web Site: www.sonyatv.com, SVP Creative Aff.: Kathleen Carey; SVP Film/TV/Adv. Music: Becky Mancuso-Winding; VP Film/TV: Kathy Coleman; VP Films/TV Licensing: Pam Springs; Sr. Dir. Creative: Jim Vellutato; Dir. Creative: Jose Antonio Beltran; Dir. Film/TV Licensing: Esther Friedman; Dir. Catalog Devel.: Steve Stone; Mgr. Film/TV Licensing: Janine Kerr.
Sony / ATV Music Publishing, Eight Music Sq. W., Nashville, TN, 37203, (615) 726-8300, Fax:

(615) 726-8329, (615) 242-3441, Web Site: www.sonyatv.com, Pres./CEO: Donna Hilley; SVP/GM Creative Servs.: Woody Bomar; VP Creative Servs.: Terry Wakefield; VP Creative: Walter Campbell; SVP Finance: Dale Esworthy; VP Film/TV Music Admin.: Dee Hale; Sr. Dir. Creative Servs.: Arthur Buenahora; Dir. Publishing Admin.: Amy Cranford; Dir. Global Royalty: Shane Knotts.
Sony / ATV Music Publishing, 1688 Meridian Ave., Ste. 502, Miami Beach, FL, 33139, (305) 532-7857, (305) 695-3500, Fax: (305) 695-3699, E-Mail: eddie_fernandez@norte.sonymusic.com, Web Site: www.sonyatv.com, VP Publishing: Eddie Fernandez.
*Owned:* Acuff-Rose Music, Inc. (BMI), Nash Notes (BMI), Sony/ATV Discos Music Publishing (ASCAP), Sony/ATV Latin Music Publishing (BMI), Sony/ATV Songs (BMI), Sony/ATV Sounds (SESAC), Sony/ATV Tunes (ASCAP), *Administered:* ECAF Music (BMI), Gold Hill Music (BMI), Lenono Music & Ono Music (BMI), Siquomb Publishing Corp. & Joni Mitchell Publishing Corp. (ASCAP), Stephen Stills Music (BMI), Stone Bridge Music & Diamond Songs (SESAC), Stranger Songs (BMI), Vision of Love Songs, Inc. (BMI)

**Soroka Music Ltd. (ASCAP/BMI/SESAC)**
111 E. 14th St., Ste. 195, New York, NY 10003, (212) 674-4807, Fax: (212) 674-4702, E-Mail: sorokamus@aol.com
Pres.: . . . . . Karyn Soroka
*Owned:* Cindy Lou My Dear Publishing (ASCAP), Nine-Ten Music (BMI), *Administered:* Michelle Ma Soeur (SESAC)

**Soul Coast Music & Productions (ASCAP)**
PO Box 1102, Topanga, CA 90290, (310) 455-4034, Fax: (310) 455-2649, E-Mail: soulcoast@verizon.net
Dir. A&R: . . . . . Tim Weston
*Owned:* Pesto Power Music (ASCAP), Three Left Music (ASCAP)

**Soul Street Music Publishing, Inc. (ASCAP)**
265 Main St., East Rutherford, NJ 07073, (201) 933-0676, Fax: (212) 951-2332
Pres.: . . . . . Glenn LaRusso
GM: . . . . . Robert Melzer
Prof./Creative Mgr.: . . . . . Hector Manqual

**Sound Column Co's. (ASCAP/BMI)**
812 S. 890 E. (Country Manor), Orem, UT 84097, (801) 225-9975, Fax: (801) 378-5244, E-Mail: simps@burgoyne.com
Pres.: . . . . . Ron Simpson
*Owned:* Mountain Green Music (BMI), Ronarte Publications (ASCAP)

**Sound Feelings Records & Publishing (BMI)**
18375 Ventura Blvd., Ste. 8000, Tarzana, CA 91356-4218, (818) 757-0600, Web Site: soundfeelings.com
Pres.: . . . . . Howard Richman
Mktg. Dir.: . . . . . Jackie Adair
*Administered:* Music Medicine (BMI)

**Sourwood Music (BMI)**
102 Wheeler Path, Guilford, CT 06437, (203) 457-0881, Fax: (203) 457-2085, Web Site: www.americanmelody.com
Pres.: . . . . . Phil Rosenthal

**Southern Arts Music (BMI)**
1103 B 17TH Ave. S., Nashville, TN 37203, (615) 242-2461, Fax: (615) 242-2479
Pres.: . . . . . Jack J. Key
Licensing/Adim.: Daphene Smith
*Owned:* J-Keys Music (ASCAP), Key-Mark Music (BMI), Newkeys Music (BMI), *Administered:* Husky Music (BMI)

**Southern Music Co. (ASCAP)**
1248 Austin Hwy., Ste. 212, San Antonio, TX 78209, (800) 284-5443, (210) 226-8167, Fax: (210) 223-4537, E-Mail: info@southernmusic.com, Web Site: www.southernmusic.com
Pres.: . . . . . Arthur B. Gurwitz
VP: . . . . . Jonathan M. Gurwitz
Editor-in-Chief: . R. Mark Rogers
Mgr.: . . . . . Anne L. Schelleng
*Administered:* Andraud Publications (ASCAP), Luverne Publications (ASCAP)

**Southern Writers Group USA (ASCAP/BMI/SESAC)**
2804 Azalea Pl., Nashville, TN 37204, (615) 383-8682, Fax: (615) 383-8696, E-Mail: bcason@musicnashville.com, Web Site: www.musicnashville.com
Pres.: . . . . . Buzz Cason
Exec. Asst.: . . . . . Wanda Pojar
*Administered:* Berry Hill Songs (BMI), Buzz Cason Publications (ASCAP), Forge Seat (SESAC), Gift (ASCAP), Debbie Hupp Music (ASCAP), Let There Be Music (ASCAP), Preachers Daughter Music (BMI)

**Spanish American Music Publishing Co.**
138 Amenia Rd., Sharon, CT 06069, (860) 364-1303, Fax: (860) 364-5005, E-Mail: music.mansion@mohawk.net, Web Site: www.lekamerica.com
Pres.: . . . . . Paul Leka

**Ben Speer Music Co.**
54 Music Sq. W., Nashville, TN 37203, (615) 329-9999, Fax: (615) 329-1338, E-Mail: benspeer@aol.com
Pres.: . . . . . Ben Speer

**G.W. Spencer Music (ASCAP) (Div. of Blue Wave Productions)**
3221 Perryville Rd., Baldwinsville, NY 13027, (315) 638-4286, Fax: (315) 635-4757, E-Mail: bluewave@localnet.com, Web Site: www.bluewaverecords.com
Pres.: . . . . . Greg Spencer
VP: . . . . . Sue Spencer
*Owned:* Mama Lion Music (BMI)

**Spirit Music Group**
137 Fifth Ave., Eighth Fl., New York, NY 10010, (212) 533-7672, Fax: (212) 979-8566, E-Mail: info@spiritmusicgroup.com, Web Site: www.spiritmusicgroup.com
Pres.: . . . . . Mark Fried
GM: . . . . . Buckley Hugo
Sr. Dir. A&R: . . . Justin Kalifowitz
Sr. Dir. Film/TV: . . . Peter Shane
Creative Mgr./Adv.: . . . . . Jedd Katrancha
Synch. Mgr.: . . . . Sean McGraw
Creative Coord.: . . . . June Neira

**Spring Hill Music Group**
111 Westwood Pl., Ste. 420, Brentwood, TN 37027, (615) 383-5535, Fax: (615) 383-6632, E-Mail: bblinn@springhillmusic.com, Web Site: www.springhillmusic.com
CFO/COO: . . . . David Robinson
Dir. A&R: . . . . . Phil Johnson
Dir. Mktg.: . . . . . David Ecrement

**Stable Music Co. (BMI)**
6503 Wolfcreek Pass, Austin, TX 78749-1825, (512) 288-1926, (512) 288-3370, Fax: (512) 288-9130, E-Mail: rexsherry@worldnet.att.net, Web Site: www.rexsherry-guitarpicker.com
Owner/Mgr.: . . . . . Rex T. Sherry

**Stage Three Music (US) Inc. - Nashville (ASCAP/BMI/SESAC) (Div. of Stage Three Music Ltd.)**
24 Music Sq. W., Nashville, TN 37203, (615) 320-9971, Fax: (615) 322-9288
GM: . . . . . Tim Hunze
Creative/Admin. Dir.: . . . . . Courtney Dashe
*Owned:* Music of Stage Three (BMI), Songs of Stage Three (SESAC), Stage Three Songs (ASCAP)

**Stage Three Music (US) Inc. (Div. of Stage Three Music Ltd.)**
1616 Vista Del Mar, 2nd Fl., Hollywood, CA 90028, (323) 467-9794, Fax: (323) 467-9793, Web Site: www.stagethreemusic.com
Pres.: . . . . . Lionel Conway
Dir. Copyright/Licensing: . . . . . Theresa Torrance
Dir.- Royalties: . . . . Jeff Duncan
Creative Dir.: . . . Michael Pizzuto
Asst. to Pres.: . . . Jonathan Ross
Asst. to Jeff & Theresa: . . . . . Kenneth Buchanan

**Thomas C. Stangland Co. (BMI)**
PO Box 19263, Portland, OR 97280-0263, (503) 244-0634, Fax: (208) 485-4393, E-Mail: info@tomassvoboda.com, Web Site: www.tomassvoboda.com
Pres.: . . . . . Thomas Stangland

**Star Voyager Music Publishing (BMI)**
One W. King St., Littlestown, PA 17340, (717) 359-5045, E-Mail: publishing@music-tech-co.com, sales@music-tech-co.com, Web Site: www.music-tech-co.com
Owner: . . . . . Star Thornton
Owner: . . . . . Gerry F. Thornton

**Ray Stevens Music (BMI)**
1707 Grand Ave., Nashville, TN 37212, (615) 327-4629, Fax: (615) 321-5455, E-Mail: rstevens@raystevens.com, Web Site: www.raystevens.com
Owner: . . . . . Ray Stevens

**Stiletto Entertainment**
8295 S. La Cienega Blvd., Inglewood, CA 90301, (310) 957-5757, Fax: (310) 957-5758, Web Site: www.stilettoentertainment.com
Mgr.: . . . . . Garry Kief
Mgr.: . . . . . David Britz
Mgr.: . . . . . Jerry Sharell

**Still Working Music**
1625 Broadway, Ste. 200, Nashville, TN 37203, (615) 242-0567, Fax: (615) 627-0942, E-Mail: stillworking@orbinson.com, Web Site: www.orbison.com
Owner: . . . . . Barbara Orbison
Head of Publishing: . Clay Myers
Admin. Asst.: . . . . . Karen Light

**Stollman Law, PA**
3865 Kings Way, Boca Raton, FL 33434, (561) 393-9733, Fax: (561) 393-8770, E-Mail: lstollman@stollgrublaw.com, Web Site: www.stollgrublaw.com
Mng. Partner: . . . Marc Stollman
Administrator: . . Laurie Stollman
*Owned:* Woodfield Music, *Administered:* Cutting Records Music (ASCAP), Deedle Dytle Music (ASCAP), It's Time Music (BMI), J & H Music Publishing (ASCAP), Johi Music (BMI), O'Malley Music (ASCAP)

**Bernard Stollman Esq.**
PO Box 1261, New York, NY 10009, (212) 979-0590, Fax: (212) 995-5422, Web Site: espdisk.com, www.globalcopyrightadministration.com
Contact: . . . . . Bernard Stollman
*Administered:* Branwynn Music (ASCAP), ESP Disk Music (ASCAP), Masako Gale Music (ASCAP), Smokestone Music (ASCAP), Syndicore Music (BMI)

**Street Singer Music**
1303 16th Ave. S., Nashville, TN 37212, (615) 327-4425, Fax: (615) 327-1077, E-Mail: streetsing@aol.com
Pres.: . . . . . Mark Meckel

**Suelor Music (BMI) (Div. of Bill Rase Productions, Inc.)**
955 Venture Ct., Sacramento, CA 95825, (916) 929-9181, Fax: (916) 929-4751, E-Mail: brp@calweb.com
Owner: . . . . . Bill Rase
Pres.: . . . . . Shirley Rase
Recording Engineer: . . . . . Aaron Kinney
Mgr. Tape Duplication: . Tina Van
Video Producer: . . . Gary Tomsic
*Administered:* Suelon Music (BMI)

**Sugar Mama Music (BMI)**
4545 Connecticut Ave. NW, Ste. 805, Washington, DC 20008, (202) 362-2286, E-Mail: sugamamabmi@aol.com
Pres.: . . . . . Jonathan Strong
*Owned:* Neck Bone Music (BMI), Southern Crescent Publishing (BMI)

**Sunbonnet Publishing Co. (BMI)**
3316 Cocoa Dr., Nashville, TN 37218, (615) 313-7267, Fax: (615) 313-7667, E-Mail: earllett@aol.com
Pres.: . . . . . Earl Lett
VP: . . . . . Lamar Lett
Creative Mgr.: . . Cynthia Fonder

**Sunnybrook Music (BMI)**
PO Box 775, Tyler, TX 75710, (903) 592-7677, Fax: (903) 592-0573, E-Mail: robinhood@robinhoodstudios.com, Web Site: www.robinhoodstudios.com
Pres.: . . . . . Robin Hood Brians
*Administered:* Chriselle Music

**Supreme Enterprises International Corp. (SEI)**
12304 Santa Monica Blvd., Third Fl., Los Angeles, CA 90025, (888) 318-0250, Fax: (818) 707-3482, E-Mail: supreme2@earthlink.net, Web Site: www.raggaforce.com, www.seicorp.net
SVP: . . . . . Gary H. Mason
CFO: . . . . . A. Larry Winnick
VP Legal Aff.: . . . D. Scott Kadin
GM: . . . . . Lisa Lew
Creative Dir.: . . . . . Joseph C. Sarmiento
Opns. Dir.: . George C. Martinez
*Owned:* Big Daddy G Music (ASCAP), Fuerte Suerte Music (BMI)

**Sure-Fire Music, Inc.**
60 Music Sq. W., Nashville, TN 37203, (615) 327-2255, Fax: (615) 327-8773, E-Mail: jason@surefiremusictn.com
Pres.: . . . . . Jason Wilburn
Book Keeping: . . . Angie Bradley

**Sweetersongs (BMI/ASCAP)**
1028 Third St., Ste. 8, Santa Monica, CA 90403, (310) 395-3556, Fax: (310) 395-1287
Pres.: . . . . . Michele Vice
*Owned:* Slice Meister Music (BMI), Still Sweetersongs (ASCAP), Sweetersongs (BMI)

**Swimal Music (BMI)**
406 W. Jefferson St., Jennings, LA 70546, (337) 824-6063, Fax: (337) 824-6064, E-Mail: pmurry@lanorrecords.com, Web Site: www.lanorrecords.com

## T

**TEK Publishing (BMI)**
PO Box 1485, Lake Charles, LA 70602, (337) 439-8839, Fax: (337) 491-0994, E-Mail: pwgoldband@netzero.com
Admin.: . . . . . Pamela Wilkinson
*Owned:* Nasetan Music Publishing (BMI)

**Talbot Music Group (ASCAP/BMI/SESAC)**
7528 Staffordshire Dr., Nashville, TN 37221, (615) 244-6200, Fax: (615) 254-8860, E-Mail: talbotmusicgroup@comcast.net
Pres.: . . . . . Jana Talbot
*Owned:* Harbot Music (SESAC), Plainspoken Music Publishing, Inc. (ASCAP), Talbot Music Publishing, Inc. (BMI)

**Tannen Music Group (BMI)**
38 Laurel Ledge Ct., Stamford, CT 06903, (203) 322-1496, Fax: (203) 322-8201, E-Mail: paul@tannenmusic.com, Web Site: www.tannenmusic.com
Pres.: . . . . . Paul Tannen
Sec.: . . . . . Nancy Tannen
*Owned:* Deshufflin, Inc. (ASCAP), New Media Music (BMI), Ridge Music Corp. (BMI), Tannen Music, Inc. (BMI), *Administered:* Unicade Music, Inc. (ASCAP)

**Teddysound Corp. (ASCAP)**
444 Brickell Ave., Ste. 51-338, Miami, FL 33131-2492, Fax: (305) 371-4505, E-Mail: teddysound@teddysound.com, Web Site: www.teddysound.com
Pres.: . . . . . Teresa Alfonso

**Dale Tedesco Music / Tedesco Tunes (BMI/ASCAP)**
16020 Lahey St., Granada Hills, CA 91344, (818) 360-7329, Fax: (818) 832-4292
Pres.: . . . . . Dale T. Tedesco

**Telarc International Corp.**
23307 Commerce Park Rd., Cleveland, OH 44122, (216) 464-2313, Fax: (216) 464-4108, E-Mail: artists@telarc.com, Web Site: www.telarc.com
Pres.: . . . . . Robert Woods
SVP Prodn./Artist Rel.: . . . . . Elaine Martone
VP Mktg.: . . . . . Rob Saslow
VP Sales: Lynne Hoffman-Engel
Dir.- Publicity: . . . Mike Wilpizeski
Dir.- Publicity: . . . Amanda Sweet
Dir. Int'l Sales/Mktg.: . . . . . Kajo Paukert
Internet Mktg. Mgr.: . . . . . Marlene Kelly

**Ten Ten Music Group, Inc.**
33 Music Sq. W., Ste. 110, Nashville, TN 37203, (615) 255-9955, E-Mail: 1010@tentenmusic.com, Web Site: www.tentenmusic.com
Co-Pres.: . . . . . Jewel Coburn
Co-Pres.: . . . . . Barry Coburn
VP Bus. Aff.: . . . . . Jill Napier
VP Creative Servs.: . . Kim Jones
Publishing Asst.: . . . . . Joe Saul
Admin. Asst.: . . . Amanda Cirotto

**Tetrahedron Music (BMI)**
PO Box 950, Shasta Lake, CA 96019, (530) 276-9573, E-Mail: tetrahedronmusic@aol.com, Web Site: tetrahedronmusic.net
VP: . . . . . Roger "Reggie" Weiss

**Texas Wedge Music (ASCAP) (Div. of Affiliated Publishers, Inc.)**
PO Box 120615, Nashville, TN 37212, (615) 291-5007, Fax: (615) 291-5008, E-Mail: apiimage@mindspring.com
Pres.: . . . . . Johnny Slate
VP Publishing: . . . . . Janet Slate

**Third Story Music, Inc. (BMI)**
740 N. La Brea Ave., 2nd Fl., Los Angeles, CA 90038, (323) 938-5000, Fax: (323) 936-6354, E-Mail: jterrell@cohenmusiclaw.com
Counsel: . . . . . Joanne Terrell
Dir.- Copyright: . Dyan McManus
*Owned:* Bizarre Music (BMI), Fez Music (BMI), Fifth Floor Music (ASCAP), Ring Music (BMI), Singing Palms Music (ASCAP), Six Palms Music Corp. (ASCAP), Sixth Floor Music (BMI), Third Palm Music (BMI), *Administered:* Nero Pub Music (BMI), Plaything Music (ASCAP)

**Three Keys Music (Div. of Marimelj Entertainment Group, LLC)**
8121 Georgia Ave., Ste. 609, Silver Spring, MD 20910, (301) 589-1800, Fax: (301) 589-1329, E-Mail: info@threekeys.com, Web Site: www.threekeys.com
Founder/CEO: . Marcus Johnson
VP Bus. Aff.: . . Jaunique Sealey
VP Promo.: . . . . . Rob Chalmers
Dir. Label Devel.: . . Kelli Johnson
Dir. Exec. Aff.: . Michelle Hawkins
Contact: . . . . . Jason Kelley

**3 Minute Movie Music (BMI)**
PO Box 120316, Nashville, TN 37212, (615) 356-4684, Fax: (615) 356-4666, E-Mail: lomax3@mindspring.com, Web Site: www.rootsmusicexporters.com
Pres.: . . . . . John Lomax, III

**Three Two Music Publishing**
PO Box 15368, Fresno, CA 93702-5368, (559) 645-7042,

Fax: (559) 645-7045, E-Mail: three2music@psnw.com, Web Site: www.3-2music.com
Owner: . . . . . Steve Alcala

**Tillandsia Music / D'Nico International (ASCAP/BMI)**
1625 N. Laurel Ave., Ste. 10, Los Angeles, CA 90046, (323) 650-1334, Fax: (323) 650-1334, E-Mail: dnico46712@aol.com
Pres.: . . . . . Dino Nicolosi
Prof./Creative Mgr.: . Bi Bi Cross-Nicolosi
*Owned:* D'Nico Int'l (BMI), *Administered:* Anahi Magic (ASCAP), Anahi Music (BMI), Axel Music (ASCAP), Diam Music (BMI), EP2 (ASCAP), Manza Music (BMI/ASCAP), Tillandsia Music (ASCAP), Uncle Chico Music (ASCAP), L.B. Wilde Music (BMI)

**Timbertree Publishing (BMI)**
646 Rock City Rd., Kingsport, TN 37664, (423) 323-3152, E-Mail: hutchins@chartertn.net
Pres.: . . . . . J.W. Hutchins

**Timberwolf Music, Inc. (BMI)**
2516 Cedar Elm Ln., Plano, TX 75075, (972) 867-6656, Fax: (972) 867-6657, E-Mail: murphey@laplaza.org, Web Site: www.michaelmartinmurphey.com
Pres.: . . . . . Michael M. Murphey
VP: . . . . . P.L. Murphey

**Tom-Leis Music**
1600 17th Ave. S., Nashville, TN 37212, E-Mail: tomasino@tomleismusic.com, Web Site: www.tomleismusic.com
VP Creative Servs.: . . . . . Leslie Tomasino

**Tompalliand Music (ASCAP/BMI)**
PO Box 120821, Nashville, TN 37212, (615) 385-1584
Pres.: . Thomas (Tompall) Glaser
GM: . . . . . June Glaser
*Owned:* Fifteen Years Music (BMI), Glaser-Holmes (BMI), William-Thomas (ASCAP)

**Tompaul Music Co. (BMI)**
628 S. South St., Mount Airy, NC 27030, (336) 786-2865
Owner/Pres./GM: . . . . . Paul E. Johnson

**Toon Ice Publishing (Div. of Wacker Records, Inc.)**
PO Box 33149, Denver, CO 80223, (303) 271-3560, E-Mail: info@toonice.com, Web Site: www.toonice.com
Founder/CEO: . . . . . Thomas Jay Wacker
PR USA: . . . . . Tommy Cash
Legal USA:. Larry S. Jacobs, PC

**Tooter Scooter Music (ASCAP/BMI)**
195 S. 26th St., San Jose, CA 95116, (408) 286-9840, Fax: (408) 286-9845, E-Mail: lynn@onealprod.com, Web Site: www.onealprod.com
Pres.: . . . . . Gradie J. O'Neal
Prof./Creative Mgr.: . . . . . Jeannine O'Neal
*Owned:* Janell Music (BMI), O'Neal & Friend (ASCAP), Tooter Scooter Music (BMI)

**Torrez Music Group**
1307 Division St., Nashville, TN 37203, (615) 244-4149, (615) 347-9563
Pres.: . . . . . Alex Torrez

**Tradition Music Co. (BMI)**
10341 San Pablo Ave., El Cerrito, CA 94530, (510) 525-7471, Fax: (510) 525-1204, E-Mail: info@arhoolie.com
Pres.: . . . . . Chris Strachwitz
*Administered:* Bug Music Co. (BMI)

**Treyball Music**
1880 Century Park E., Ste. 1600, Los Angeles, CA 90067, (310) 556-6642, Fax: (310) 556-6666, E-Mail: kadams@grfllp.com
Publishing Admin.: Karen Adams

**Trianon Publications (BMI)**
PO Box 5280, Norco, CA 92860, (951) 272-6400
Pres.:. . . . . Devora Brown
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*Owned:* Jandon Music (ASCAP)

**Tried & True**
PO Box 39, Austin, TX 78767, (512) 477-0036, Fax: (512) 477-0095, E-Mail: jerryjeff@jerryjeff.com, Web Site: www.jerryjeff.com
Pres.: . . . . . Susan Walker
Publicist: . . . . . Walter Gibson
*Administered:* Groper (BMI)

**Trusty Publications (BMI)**
8771 Rose Creek Rd., Nebo, KY 42441, (270) 249-3194, E-Mail: trusty@vci.net, Web Site: www.vci.net/trusty
Owner: . . . . . Elsie Childers

**Tu Casa Entertainment**
139 Norfolk St., Storefront N., New York, NY 10002, (212) 677-6370, Fax: (212) 677-6448, E-Mail: maribel@tucasagroup.com, Web Site: www.tucasaentertainment.com
Pres./CEO: Maribel Schumacher
Dir.: . . . . . Gerardo Vergara
*Owned:* Cherry Casa Music Publishing

**Ernest Tubb Record Shops, Inc. (BMI)**
417 Broadway, Nashville, TN 37203, (615) 255-7503, Fax: (615) 255-2256, E-Mail: ernesttubb@comcast.net, Web Site: www.ernesttubb.com
GM:. . . . . Glenda Golemon
*Owned:* Ernest Tubb Music (BMI)

**Turner's World Publishing (BMI)**
4708 Bawell St., Baton Rouge, LA 70808, (225) 952-0784, Fax: (225) 952-0784, E-Mail: henryturner@juno.com, Web Site: www.icorp.net/flavor, www.henryturnerjr.com
Pres.:. . . . . Henry Turner, Jr.
GM: . . Scott Anderson Lewis, III
Prof./Creative Mgr.: . Sonny Dee

**215 Music and Media LLC**
100 Old York Rd., Ste. 2-212, Jenkintown, PA 19046, (215) 884-3800, Fax: (215) 884-7390, E-Mail: thechack@215music.com, Web Site: www.215music.com
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EVP: . . . . . Alan Rubens
VP:. . . . . Deborah Jawicki
Nat'l Sales Mgr.:. . . Rich Chrzan
Nat'l Promo. Dir.: Adam Leibovitz

## U

**U.S.A. All-Star Music (BMI) (Div. of All-Star Music Corp.)**
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Pres./CEO: Richard N. Friedman
*Owned:* All Star Music Corp.

**Una Aria Music (BMI)**
519 Cringle Dr., Redwood Shores, CA 94065, (650) 593-8581, Fax: (650) 595-4466, E-Mail: songs@una-aria.com, Web Site: www.una-aria.com
Pres.: . . . . . Marsha Sims
GM:. . . . . Bernard Haisch

**Unbreakable Music / Milenio Music (ASCAP)**
Garden Hills Plz., S/C 1353, Carr. 19, Ste. 208, Guaynabo, PR 00966, (787) 793-7443, Fax: (787) 793-7443, E-Mail: guadalupe@guadalupegarciagarcia.com, Web Site: www.guadalupegarciagarcia.com
Pres.:. Guadalupe Garcia Garcia
Pres.-Private Pleasure Music: . . . . . Angel Pena
Office Mgr.:. . . . . Rafael Garcia
*Owned:* Milenio Music, Private Pleasure Music Inc.

**Union Music Group, Inc.**
420 Lincoln Rd., Ste. 300, Miami Beach, FL 33139, (305) 534-5505, Fax: (305) 534-5504, E-Mail: info@unionmusicgroup.com, Web Site: www.unionmusicgroup.com
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Pres. Sales/Mktg.:. . Jose Godur
GM: . . . . . Aireen Hevia
Admin. Mgr.: . . Cristina Ordonez
Publishing- Dir.: . . . Maria Flores
*Administered:* Chufa Ediciones Musicales, Crazy Moods Music, Elix Publishing / R. Perez-Botija, Figueretes Ediciones Musicales, Lideres Music Publishing, Musivida Publishing, Regio Publishing, The Rap Industry Production Publishing

**United Music Enterprises Publishing, Inc.**
11572 NW 49th Ct., Ste. 2004, Coral Springs, FL 33076, (954) 461-4493, Fax: (954) 255-5042, E-Mail: umeinc2001@aol.com
CEO:. . . . . Diego E. Naranjo

**Universal Music Publishing Group, Inc. (Div. of Universal Music Group)**
420 Lincoln Rd., Ste. 306, Miami Beach, FL 33139, (305) 938-1310, Fax: (305) 938-1329, Web Site: www.umpglatinamerica.com
SVP Latin America: . . . . . Ivan F. Alvarez
Assoc. Dir.-Licensing: . . . . . Armando Ramirez-Perez
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*Owned:* Universal Musica, Inc. (ASCAP), Universal Musica Unica Publishing (BMI), *Administered:* Emlasa-Mexico (SACM), FIPP/Estefan Music Publishing, Inc. (BMI), First Per Music-Pimpinela Music (SGAE), Leo Musical-Mexico (SACM), Prodemus-Colombia (ASCAP), RN Tunes (ASCAP), Rahmat/Olinga (BMI), Rubet Music (ASCAP)

**Universal Music Publishing Group**
2440 Sepulveda Blvd., Ste. 100, Los Angeles, CA 90064, (310) 235-4700, Fax: (310) 235-4900, Web Site: www.umusicpub.com
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EVP/CFO: . . Michael J. Sammis
EVP Creative Aff.: . Tom Sturges
SVP Acquisitions: . . . . . Linda Newmark
SVP Bus. Aff.:. Michael Petersen
SVP Film/TV Worldwide: . . . . . Scott James
VP Film/TV Music: . . . . . Brian Lambert
VP Film/TV Licensing: . . . . . Gary Miller
VP Special Pjcts.: . . Irwin Griggs
VP Royalties: . . . . . Anthony Saragueata
Dir. Creative Aff.-W. Coast: . . . . . Nanci Walker
Dir. Urban Music:Maani Edwards
Dir. A&R: . . . . . Gary Helsinger
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**Branches:**
Universal Music Publishing, 1904 Adelicia St., Nashville, TN, 37212, (615) 340-5400, Fax: (615) 340-5491, Web Site: www.umusicpub.com, www.umpgnashville.com, SVP/GM: Pat Higdon; VP Creative: Kent Earls; VP-Christian Music Div.: Michael Puryear; Creative Dir.: Scott Gunter; Creative Dir.: Cyndi Forman; Creative Dir./Film/TV Coord.: Whitney Williams; Bus. Aff. Dir.: Betty Reid; Mgr.-Admin.: Tammy Helm.
Universal Music Publishing, 1755 Broadway, Third Fl., New York, NY, 10019, (212) 841-8000, Fax: (212) 841-8072, Web Site: www.umusicpub.com, VP Creative Aff./GM-E. Coast: Andrew Fuhrmann; Sr. Dir. Creative-E. Coast: Rebecca Wright; Sr. Dir. Creative Aff.-E. Coast: Kevin McManus; Dir. Urban Creative-E. Coast: Ethiopia Habtemariam; Dir. Adv. Music Film/TV: Tom Eaton; Mgr. Creative Opns.: Jack O'Connell.
*Owned:* Forerunner Music, MCA Latin, MCA Music Publishing, Music Corp. of America (BMI), PJH (SESAC), Patrick Joseph Music (BMI), Patrix Janus Music (ASCAP), PolyGram Music Publishing, Rondor Music, Songs of Universal (BMI), Universal Music Corp. (ASCAP), Universal Tunes (SESAC), *Administered:* Avant Garde, Dutchess (BMI), Interior Music Corp., Leeds Music (ASCAP), Ocean Blue, Silver Blue, Tejano Music, Texascity Music (BMI), Unicity Music (ASCAP)

**Univision Music Group**
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Pres./CEO: . . . . . Jose Behar
SVP Promo./SW Opns.: . . . . . Manolo Gonzalez, Sr.
SVP Mktg.: . . . Lupe De La Cruz
VP Int'l: . . . . . Peggy Dold
VP Opns.-Fonovisa: . . . . . Jose Luis Mogollon
VP Promo.-TX/Central Region: . . . . . John Ortiz
VP Nat'l Promo.-Fonovisa: . . . . . Daniel Mirales
VP Nat'l Sales-UMG: . . . . . Felipe Luna
Mktg. Dir.-Fonovisa: . . . . . Roberto Arciniega
Dir. Special Pjcts.: . . . . . Lorena Fusilier
Dir. Promo.-W. Coast: . . . . . Malu Elizondo
Admin./Creative Dir.: . . . . . Nestor Rodriguez
New Media Mgr.:. . Jorge Pelayo
Publicity Mgr.: . . . . . Marco Antonio Gonzales
PR Mgr.: . . . . Martiluz Gonzalez
*Owned:* Americal Publishing, Fonomusic, Inc., Univision Music Publishing

**Univision Music Publishing (Div. of Univision Music Group)**
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Dir. Admin.: . . Nestor Rodriguez
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Sr. Publishing Coord.: . . . . . Jordana Fischer

**Upstream Productions (BMI)**
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Pres.: . . . . . Steven N. Heller
*Owned:* Local Honey Music (ASCAP)

**Urbana Arts (ASCAP)**
81 Franklin St., Third Fl., New York, NY 10013, (212) 727-1360, Fax: (212) 366-5979
Contact: . . . . . Peter Wright

**Ursula Music Co. / Comettale Music (BMI/ASCAP) (Div. of Caprice Int'l / Canadian American Records)**
Postal Ste. 808, Lititz, PA 17543-0808, (717) 627-4800, Fax: (717) 627-4800, E-Mail: capricerecords@webtv.net, Web Site: www.caprice recording.com
Pres./CEO: . . . . . Joey Welz
VP Publ. Aff.:. . Gabriel Maciocia
VP/Int'l GM-Research: . . . . . Phil Schwartz
Prof./Creative Mgr.: . . . . . James E. Myers
VP- Int'l Licensing:. Roger V. Tari
VP- Webmaster: . . . Ken Randisi
VP- Catalog: . . . . Danny Burden
*Owned:* Comettale (ASCAP), Ursula Music (BMI), *Administered:* Beachcomber (BMI), Florentine Music (BMI), Parravano (ASCAP), Peridot Now Music (BMI), Slack Music (BMI)

## V

**VAAM Music Group (BMI)**
PO Box 29550, Hollywood, CA 90029, (323) 664-7765, Fax: (323) 664-7765, E-Mail: pmarti3636@aol.com, Web Site: www.vaammusic.com
Pres.: . . . . . Pete Martin
*Owned:* Pete Martin Music (ASCAP)

**Valco Music Publishers (BMI)**
1327 Cobb Ave., Kalamazoo, MI 49007, (269) 342-5328, E-Mail: valco226@aol.com
Owner:. . . . . Vincent Taylor
GM: . . . . . Kameya LeFaye

**Vander Music, Inc.**
10900 Washington Blvd., Culver City, CA 90230, (310) 204-6764, (310) 204-6980, Fax: (310) 204-6714, E-Mail: vandermusic@earthlink.net
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**Vandor Motion Pictures, Phonorecords & Music Publishing Group (Div. of Pathfinders, Inc.)**
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COO: . . . . . Gen. Bobby Farrell
Pres. Vandor Records Grp.: . . . . . Lekan Parsons
Pres. Vandor Motion Pictures Phonorecords & Music Publishing Grp.:. . Robin Sparks
Pres. Vandor Representatives Div.:. . . . . Monica Pierre
Pres. Vandor Music Group: . . . . . J.R. Randall
*Administered:* Charsy Music Publishing Co. (BMI), DallasTex Publishing Co., Double R Music Corp. (ASCAP), Bobby Farrell Int'l Music Publishing Co. (BMI), FireDragon Music Publishing Co. (ASCAP), Make-A-Million Music Publishing Co. (BMI), Make-A-Mint Music Publishing Co. (ASCAP), Pathfinder Music Publishing Co., PeChyBo Music Publishing Co., Webhead Music Publishing Co. (BMI), Willow Grove Music Publishing Co. (BMI)

**Varry White Music (ASCAP)**
6607 Sunset Blvd., 2nd Fl., Los Angeles, CA 90028, (323) 465-2700, Fax: (323) 465-8926, E-Mail: david@deliciousvinyl.com, Web Site: www.deliciousvinyl.com
Pres.: . . . . . Michael Ross
Licensing:. . . . . David Leiman

**Velvet Apple Music**
2401 12th Ave. S., Nashville, TN 37204, (615) 298-2098, Fax: (615) 298-2106
Owner: . . . . . Dolly Parton

**Ventura Music Group**
13644 SW 142nd Ave., Ste. D, Miami, FL 33186, (305) 969-0069, Fax: (305) 969-0070, E-Mail: venturamusic@bellsouth.net
Pres.: . . . . . Alejandro Jaen
GM: . . . . . Richard Lom
*Administered:* Cuberoot Music Publishing, Inc. (BMI), Jaen Music (BMI), Nueva Era Musical (ASCAP), Nueva Ventura Music (ASCAP), Ole Ole Music (ASCAP)

**Victory Records**
346 N. Justine St., Ste. 504, Chicago, IL 60607, (312) 666-8661, Fax: (312) 666-8665, E-Mail: info@victoryrecords.com, Web Site: www.victoryrecords.com, www.anothervictory.com
CEO:. . . . . Tony Brummel
VP Sales: . . . . . Ramsey Dean
Radio Promo. Dir.: . . Tim Binder
Publicity Dir.: . . . . Heather West
Prodn. Mgr.:. . . . . Clint Billington
*Owned:* Another Victory Publishing, Inc.

**Richie Viera Copyrights House of Music**
613 Ave. De Diego, 2nd Fl., Ste. 1, San Juan, PR 00920, (787) 706-0155, Fax: (787) 706-1594, E-Mail: richieviera@yahoo.com, Web Site: www.vieradiscos.com
Contact: . . . . . Richie Viera

*Administered:* Lamrica Agency, Inc.

**Vineyard Music USA**
12650 Directors Dr. #500, Stafford, TX 77477, (281) 565-8463, (800) 852-8463, Fax: (281) 565-8467, E-Mail: info@vineyardmusicusa.com, Web Site: www.vineyardmusicusa.com
GM- Publishing: . . Jason Hagen
GM- Record Label: . . . . . Casey Corum
Mgr.- Sales: . . . . Cheryl Durham
*Owned:* Mercy/Vineyard Publishing (ASCAP), Vineyard Worship Publishing USA (BMI)

**Vinyl Moon Music**
1612 19th Ave. S., Nashville, TN 37212, (615) 297-6080, E-Mail: vinylmoon@comcast.net
Contact: . . . . . Stacy Peterson
Contact: . . . . . Roger Stein

**Virginia Arts Publishing (BMI)**
512 Stewart St., Charlottesville, VA 22902, (434) 971-1411, Fax: (434) 971-1437, E-Mail: paul@virginiaarts.com, Web Site: www.virginiaarts.com
Owner/Pres.: . . . . . R. Paul Brier
*Owned:* Notegun Music (BMI)

**Virginia Music / Argiro Music Co.**
217 Main St., Fort Lee, NJ 07024, (201) 947-3900
Pres.: . . . . . Al Thomas
GM:. . . . . Tom Argiro
Professional/Creative Mgr.: . . . . . John Smack

**Jerry Vogel Music Co., Inc. (ASCAP)**
480 Mamaroneck Ave., Harrison, NY 10528, (914) 698-8670
Pres.:. . Edmund C. Grainger, Jr.

**Vokes Music Publishing Co. (BMI)**
PO Box 12, New Kensington, PA 15068-0012, (724) 335-2775
Pres./GM: . . . . . Howard Vokes

**Voyager Publications (BMI)**
424 35th Ave., Seattle, WA 98122, (206) 323-1112, Fax: (206) 329-2416, E-Mail: info@voyagerrecords.com, Web Site: www.voyagerrecords.com
Owner: . . . . . Vivian T. Williams
Owner: . . . . . Philip L. Williams

**Voz Del Mar Music - Boleros Y Baladas "De Gala" (ASCAP)**
6325 N. Sheridan, Unit 1506, Chicago, IL 60660, (773) 761-9404, Fax: (773) 761-9404, E-Mail: vozdelmar@aol.com, Web Site: www.vozdelmarmusic.com
Contact: . . . Richard Dominguez

## W

**WMG Latina / World Music Group**
PO Box 371884, El Paso, TX 79937-1884, (915) 633-1421, Fax: (915) 849-0362, E-Mail: john_angelsr@hotmail.com
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Sr. Publishing Dir.: . . . . . John Angel, Jr.
Admin. Mgr.: . . . . . John Portillo
*Administered:* Joshua Ryan Music (BMI)

**Walt Wagner Music (BMI)**
17171 Bothell Way NE, Box 222, Lake Forest Park, WA 98155-4341, (206) 362-9654, E-Mail: waltwagner@semaphone.com, Web Site: www.waltwagner.com
Pres.:. . . . . Walt Wagner

**Wahdude Music (ASCAP)**
520 Judson, Evanston, IL 60202, (815) 753-2307, Fax: (847) 424-9053, E-Mail: fareed@fareed.com, Web Site: www.fareed.com
Pres.:. . . . . Fareed Haque

**Walkerbout Music Group, Inc.**
1620 16th Ave. S., Nashville, TN 37212, (615) 269-7071, Fax: (615) 269-0131, E-Mail: jwalker@aristomedia.com, Web Site: www.aristomedia.com, www.walkerboutmusic.com
Pres.: . . . . . Jeff Walker
Publishing Coord.: . . . . . Rachel Barnhard
Publishing/Special Projects: . . . . . Matt Watkins
*Owned:* Goodland Publishing (ASCAP), Gulf Bay Publishing (SESAC), Marc Isle Music (BMI), *Administered:* Con Brio Music (BMI), Concorde Publishing Co. (SESAC), Wiljex Publishing Co. (ASCAP)

**Walrus Music Publishing**
PO Box 1910, Pismo Beach, CA 93448-1910, (805) 489-2055, Fax: (805) 489-2079, Web Site: www.walrusmusic.com
Mktg. Mgr.: . . . . . Danny Beher
Prodn. Mgr.: . . . . . Adele Beher

**Warner / Chappell Music, Inc. (ASCAP/BMI)**
10585 Santa Monica Blvd., Los Angeles, CA 90025-4950, (310) 441-8600, Fax: (310) 470-3232, E-Mail: janis.schifter@warnerchappell.com, Web Site: www.warnerchappell.com
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CFO: . . . . . Nick Thomas
Pres.: . . . . . Rick Shoemaker
EVP/GM: . . . . . Jay Morgenstern
EVP Legal/Bus. Aff.: . Ed Pierson
SVP Film/TV Catalog Devel.: . . . . . Brad Rosenberger
SVP A&R-(Rock): Greg Sowders
SVP A&R-(Pop): . . . Judy Stakee
VP A&R: . . . . . Bob Fead
VP A&R-(Urban): . . . Chris Hicks
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Warner / Chappell Music, Inc. (Latin Div.), 555 Washington Ave., Ste. 300, Miami Beach, FL, 33139, (305) 534-1010, Fax: (305) 534-1082, E-Mail: mercedes.castilla@warnerchappell.com, Web Site: www.warnerchappell.com, Office Mgr.: Mercedes Castilla; A&R Coord.: Dayanis Lima.
Warner / Chappell Music, Inc., 20 Music Sq. E., Nashville, TN, 37203, (615) 733-1880, Fax: (615) 733-1885, Web Site: www.warnerchappell.com, SVP: Dale Bobo; Sr. Dir. A&R: Kos Weaver.
*Owned:* Chappell & Co. Ltd. (PRS), Cotillion Music, Inc. (BMI), Hill & Range Songs, Inc. (BMI), Rightsong Music, Inc. (BMI), Starstruck Writers Group (ASCAP), Sunbury Music (ASCAP), WB Music Corp. (ASCAP), Warner Bros., Inc. (ASCAP). Warner-Tamerlane Publishing Corp. (BMI), *Administered:* Anne-Rachel Music Corp. (ASCAP), Intersong USA, Inc. (ASCAP)

**Warner-Tamerlane Publishing Corp. (BMI) (Div. of Warner/Chappell Music)**
10585 Santa Monica Blvd., Los Angeles, CA 90025, (310) 441-8600, Fax: (310) 441-8780, Web Site: www.warnerchapell.com
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Pres.:. . . . . Rick Shoemaker
EVP/GM: . . . . . Jay Morgenstern

**Warrior Records (Div. of L.A. Entertainment, Inc.)**
7095 Hollywood Blvd., Ste. 826, Hollywood, CA 90028, (323) 467-1496, Fax: (323) 467-0911, E-Mail: info@warriorrecords.com, Web Site: www.warriorrecords.com
Pres.:. . . . . Jim Ervin
A&R Dir.:. . . . . Glen Duncan
A&R Dir.: . . . . . Jimmy Hodges
*Owned:* New Copyright Music (BMI), New Entity Music (ASCAP), New Euphonic Music (SESAC)

**Ashley Watson Publishing (BMI) (Div. of DM Records, Inc.)**
301 Yamato Rd., Ste. 1250, Boca Raton, FL 33431, (561) 988-1820, Fax: (561) 988-1821, E-Mail: david@dmrecords.com, Web Site: www.dmrecords.com
Pres./Creative Mgr.: . . . . . Mark Watson
VP/Prof. Mgr.:. . . David Watson
*Owned:* Bass Tracks (ASCAP)

**Wayne Watts Music Publishing**
3209 Carlisle Ave., Baltimore, MD 21216, (410) 383-8806, Fax: (410) 383-8416, E-Mail: wwatts1@aol.com
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**H/B Webman & Co.**
1650 Broadway, Ste. 701, New York, NY 10019, (212) 586-0240, Fax: (212) 586-4306, E-Mail: hwebman@hbwebman.com
Co-Owner/GM: . . Belle Webman
Co-Owner/Prof. Mgr.: . . . . . Hal Webman
*Owned:* B.L. & H. Music (ASCAP), Beaver Music (ASCAP), Carlyle Music (ASCAP), H&H Music, Music Makers Publishing Co. (ASCAP), Myriad Music (ASCAP), Princess Music Publishing Corp. (ASCAP), We Three Music, Inc. (BMI)

**Welk Music Group**
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Pres./GM- WMG: . . . Kevin Welk
SVP Sales/Mktg.:. . . . . Dan Sell
VP Radio: . . . . . Art Phillips
VP Publicity:. . . . . Lellie Capwell
New Media Dir.: . . . Rob Evanoff
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Creative Mgr.:. . . . Sharon Davis

**Willis Music Co.**
7380 Industrial Rd., Florence, KY 41042, (859) 283-2050, (800) 354-9799, Fax: (859) 283-1784, E-Mail: willis@willis-music.com, paulf@willis-music.com, Web Site: www.willismusic.com

Sheet Music Mgr.: . . . . . Sherry Schmidt

**Word Music Publishing (Div. of Word Entertainment)**
25 Music Sq. W., Nashville, TN 37203, (615) 251-0600, (615) 687-6831, Fax: (615) 726-7888, Web Site: www.wordmusicpublishing.com, www.wordmusic.com
Pres. Print Media: . . Don Cason
VP/GM: . . . . . Shari Saba
VP:. . . . . Cindy Wilt
Creative Mgr.:. . . . . Joel West

**Zomba Music Publishing**
245 5th Ave., Eighth Fl., New York, NY 10016, (212) 287-1300, (212) 727-0016, Fax: (646) 486-1480, Web Site: www.zomba.com
Pres.:. . . . . David Mantel
SVP Creative: . . . . Bob Bortnick
VP Creative:. Jennifer Blakeman
VP Creative:. . . . Jimmy Maynes
Dir. Creative: . . . . . Lisa Piacenti

## VIDEO/DVD COMPANIES

**A.D. Vision, Inc. / ADV Films**
5750 Bintliff, Ste. 216, Houston, TX 77036, (713) 341-7100, E-Mail: sales@advfilms.com, Web Site: www.advfilms.com
SVP Sales/Mktg.: . . . . . Frank A. Wolbert

**A&E Home Video**
235 E. 45th St., New York, NY 10017, (800) 423-1212, Fax: (802) 864-9846, Web Site: www.aande.com
*Formats:* VHS.
*Supplies:* Documentary, Dramas.
*Seeking:* Documentaries.

**Access Video Productions**
841B Gilman St., Berkeley, CA 97410-1438, (510) 528-6044, Fax: (510) 528-1644, E-Mail: video@accesvideoproductions.com, Web Site: www.accessvideoproductions.com
GM: . . . . . Christina Vogel
Producer/Editor:. . . . David Karp
Videpgrapher/Editor: . . . . . Tsuyoshi Motohashi
*Formats:* VHS, 8mm, S-VSH, DVD.
*Supplies:* Exercise, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Instructional, Special Interest, Travel.

**Acorn Media Group, Inc.**
801 Roeder Rd., Ste. 700, Silver Spring, MD 20910, (301) 608-2115, (800) 999-0212, Fax: (301) 608-9312, E-Mail: info@acornmedia.com, Web Site: www.acornmedia.com
CEO/Founder: . . Peter Edwards
Pres.:. . . . . John Lorenz
VP Sales/Mktg.:. . Sylvia George
*Formats:* VHS, DVD, Audiobooks, DVD.
*Supplies:* Exercise, Special Interest Only, Documentary, Travel, British Drama, Comedy.
*Seeking:* Exercise, Feature Films, Special Interest, Documentaries, Travel, British Drama, Comedy.

**Aims Multimedia (Div. of Discovery Education)**
20765 Superior, Chatsworth, CA 91311, (818) 773-4348, Web Site: www.aimsmultimedia.com
*Formats:* VHS, S-VSH, DVD, CD-i, CD-ROM.
*Supplies:* Instructional, Special Interest Only, Children's.
*Seeking:* Instructional.

**American Video & Disc**
178 Columbus Ave., New York, NY 10023, (212) 246-4980
Owner: . . . . . David King

**Anchor Bay Entertainment, Inc. (Div. of IDT Entertainment)**
1699 Stutz Dr., Troy, MI 48084, (248) 816-0909, (800) 786-8777, Fax: (248) 816-3335, Web Site: www.anchorbayentertainment.com
CEO: . . . . . Ted Green
SVP Sales: . . . . . Ray Gagnon
VP Sales:. . . . . Sally Seraphim
Asst. VP Opns.: . Erin McGregor
Dir. Acquis.: . . . . . Mark Ward
Dir. Sales/Nat'l Accts.: . . . . . Mary Thompson
Sr. Brand Mgr.: . . . . . Kim Kisner
Sr. Brand Mgr.:. . . Tom Bambard
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Documentary.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Sports, Children's, Documentaries.

**AnimEigo, Inc**
PO Box 989, Wilmington, NC 28402-0989, (910) 251-1850, Fax: (910) 763-2376, E-Mail: questions@animeigo.com, Web Site: www.animeigo.com
CEO:. . . . . Robert J. Woodhead
Pres./COO:. . . . . Natsumi Ueki
*Formats:* DVD.
*Supplies:* Feature Films, Special Interest Only, Sports, Animated & Samurai Films.

**Ariztical Entertainment, Inc. / Culture Q. Connection**
405 E. Wetmore Rd. #117-516, Tucson, AZ 85705-1700, (520) 622-2400, Fax: (520) 622-2992, E-Mail: mjshoel@ariztical.com, Web Site: www.ariztical.com, www.culturequconnection.com
Pres.:. . . . . Michael J. Shoel
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Special Interest Only, Documentary, Gay & Lesbian.
*Seeking:* Feature Flims, Special Interest, Documentaries, Gay & Lesbian.

**Artisan Home Entertainment**
2700 Colorado Ave., 2nd Fl., Santa Monica, CA 90404, (310) 449-9200, Fax: (310) 255-3710, Web Site: www.artisanent.com
EVP Retail/Brand Devel.: . . . . . Tim Fournier
SVP Mktg.:. . . . . Hosea Belcher
SVP Nat'l Sales-West: . . . . . Pat McDonough
SVP Nat'l Sales-East: . . . . . Dale Moyer
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Documentary.

**Artist View Entertainment**
4425 Irvine Ave., Studio City, CA 91602, (818) 752-2480, Fax: (818) 752-9339, E-Mail: artistview@earthlink.net, Web Site: www.artistviewent.com
Pres.:. . . . . Scott J. Jones
VP:. . . . . Jay Joyce
Controller: . . . . . Shelly Rangel
Dir. Dist Servs.:. . Jennifer Dillon
*Formats:* VHS, S-VSH, DVD, 1".
*Supplies:* Feature Films, Children's.
*Seeking:* Feature Films, Children's.

**Artistic Films, Inc. (Div. of Artistic Control Group, Inc.)**
1350 Spring St. NW, Ste. 700, Atlanta, GA 30309, (404) 733-5511, Fax: (404) 733-5512, Web Site: www.sosodef.com
*Formats:* VHS, DVD.

**BBC Video (Div. of BBC Worldwide Americas, Inc.)**
747 Third Ave., New York, NY 10017, (212) 705-9300, Fax: (212) 705-9344, Web Site: www.bbc.co.uk
VP Home Video/BBC Direct: . . . . . Burton Cromer
Mgr. Programming/Mktg.: . . . . . Laura Palmer
*Formats:* VHS, DVD.
*Supplies:* Special Interest Only, Children's, Documentary, British comedies & dramas.
*Seeking:* Feature Films, Music Long Form, Special Interest, Children's, Documentaries, British comedies & dramas.

**BCI Eclipse LLC (Div. of Navarre Corp.)**
810 Lawrence Dr., Ste. 100, Newbury Park, CA 91320-6615, (805) 375-9998, Fax: (805) 375-9908, E-Mail: info@bcieclipse.com, Web Site: www.bcieclipse.com
Pres.: . . . . . Ed Goetz
SVP-Music Pdct. Devel.: . . . . . George Lukan
SVP Sales/Mktg.:. . . Greg Glass
*Formats:* VHS, DVD, DVD-Audio.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Hunting.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel.

**Baby Road Trip**
36 E. 36th St., Ste. 9G, New York, NY 10016, (212) 532-9697, Fax: (212) 481-8456, E-Mail: laura@babyroadtrip.com, Web Site: www.babyroadtrip.com
Pres.: . . . . . Laura Kronen

**Baby Superstar**
8840 Wilshire Blvd., Beverly Hills, CA 90211, (310) 358-3117, Fax: (310) 358-3014, Web Site: www.babysuperstar.com
Pres./CEO: . . . . . Paul Berger
Pres./Mktg. Dir.:. . . . Lisa Berger

**Bandai Entertainment**
5551 Katella Ave., PO Box 6054, Cypress, CA 90630, (714) 816-9500, Fax: (714) 816-6708, E-Mail: pr@bandai-ent.com, Web Site: www.bandai-ent.com
Mktg. Mgr.: . . . . . Jerry Chu
*Formats:* DVD, 35mm.
*Supplies:* Feature Films, Children's.

**Bastet Productions**
PO Box 77029, Tucson, AZ 85703, (520) 293-8088, Fax: (928) 214-3681, E-Mail: anubisbastet@earthlink.net, Web Site: www.bastetproductions.com
Pres.:. . . . . Gerald Harwood
*Formats:* VHS, 8mm, NTSC, PAL, SECAM.
*Supplies:* Exercise, Instructional, Special Interest Only, Documentary, Travel, Dance, Video Art.
*Seeking:* Exercise, Instructional, Special Interest, Documentaries, Travel, Dance.

**Norman Beerger Productions, Inc.**
4508 Logan Ln., Tolovana Park, OR 97145, (503) 436-2559
Pres./Sales Mgr./Prog. Buyer: . . . . . Norman Beerger
*Formats:* VHS.
*Supplies:* Music Long Form, Special Interest Only, Children's, Documentary, Travel.

**Best Film & Video Corp.**
108 New South Rd., Hicksville, NY 11801, (516) 931-6969, (800) 527-2189, Fax: (516) 931-5959, Web Site: www.bestfilmandvideo.com
Pres.:. . . . . Tracy Winnick
*Formats:* VHS.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Travel.
*Seeking:* Exercise, Feature Films, Instructional, Special Interest, Sports, Children's.

**Big Idea Productions**
230 Franklin Rd., Franklin, TN 37064, (615) 224-2200, Fax: (615) 224-2250, E-Mail: info@bigidea.com, Web Site: www.bigidea.com
COO:. . . . . Terry Pefanis
VP Mktg.:. . . . . Greg Fritz
VP Publishing/Licensing: . . . . . Bob Starnes
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Children's.
*Seeking:* Feature Films, Children's.

**Bridgestone Multimedia Group**
300 N. McKemy Ave., Chandler, AZ 85226-2618, (480) 940-5777, Fax: (480) 940-8924, E-Mail: wzapien@aop.com, Web Site: www.aop.com
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Instructional, Children's, Documentary, Religious, Family, Animation.
*Seeking:* Feature Films, Instructional, Children's, Documentaries, Religious, Family, Animation.

**Broadway Video Entertainment**
1619 Broadway, New York, NY 10019, (212) 265-7600, Fax: (212) 582-8097, E-Mail: jsullivan@broadwayvideo.com, Web Site: www.broadwayvideo.com
CEO:. . . . . Jack Sullivan
Dir. - Broadway Video Enterprises: Britta von Schoeler

**Buena Vista Home Entertainment (Div. of Walt Disney Co.)**
3900 W. Alameda Ave., Burbank, CA 91505, (818) 295-5200, Web Site: www.bvhe.com
Pres.:. . . . . Robert Chapek
Pres.-Int'l:. . . . . Dennis Maguire
EVP Mktg./Bus. Devel.: . . . . . Gordon Ho
EVP Sales/Dist.: . . . . . Patrick Fitzgerald
SVP Opns.:. . . . . Steven Dahl
SVP Sales/Dist.: . . Scott Guthrie
SVP Brand Mktg./Pdct. Mgmt.: . . . . . Lori MacPherson
VP Brand Mktg./Pdct. Mgmt.: . . . . . Sandy Barger
VP Brand Mktg./Pdct. Mgmt.: . . . . . Gabrielle Chamberlin
VP Brand Mktg./Pdct. Mgmt.: . . . . . Susan Soria-McLain
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Sports, Children's, Documentary.
*Seeking:* Feature Films, Special Interest, Sports, Children's.

**CAV Distributing Corp.**
253 Utah Ave., South San Francisco, CA 94080, (650) 588-2228, Fax: (650) 872-2892, E-Mail: sales@cavd.com, Web Site: www.cavd.com
Dir. Sales/Mktg.: . . . Fred Eggink

**CRC Jianian Records / CRC Jianian Publishing (Div. of CRC Jianian Cultural Development Co., Ltd.)**
1680 Vine St., Ste. 517, Hollywood, CA 90028, (323) 960-0830, Fax: (323) 960-0840, E-Mail: info@crcjianian.com, Web Site: www.chinarecords.net
Pres.:. . . . . Frank Mayor
COO:. . . . . Peter Jansson
VP Music-Record Label: . . . . . Jackie Subeck
VP Int'l-Record Label: Nana Lee

**Cable Films & Video**
2026 W. 63rd St., Mission Hills, KS 66208, (913) 362-2804, (800) 514-2804, Fax: (913) 341-7365, E-Mail: movies@onlineworld.com, Web Site: onlineworld.com/movies
Pres.:. . . . . Herbert Miller
Sales Mgr.:. . . . . Todd Randall
*Formats:* VHS, S-VSH, DVD, 3/4" U, 1" Master Tapes, SECAM/PAL/NTSC.
*Supplies:* Feature Films, Special Interest Only, Children's, Documentaries, Film Classics.
*Seeking:* Feature Films, Special Interest, Children's, Documentaries, animation-250 subjects.

**Cambridge Educational**
2572 Brunswick Pike, Lawrenceville, NJ 08648, (800) 468-4227, Fax: (609) 671-0266, E-Mail: custserv@films.com, Web Site: www.cambridgeeducational.com, www.films.com
Pres./CEO: . . . . . Scott Fogarty
VP Mktg.:. . . . . Frank Harms
VP Sales: . . . . . Diane Bilello
*Formats:* VHS, DVD.
*Supplies:* Exercise, Instructional, Special Interest Only, Sports, Documentary, Travel.
*Seeking:* Exercise, Instructional, Special Interest, Sports, Documentaries, Travel.

**CAMRAC Studios**
1775 Kuenzli St., Reno, NV 89502, (775) 323-0965, Fax: (775) 323-1099, E-Mail: jim@camrac.com, Web Site: www.skyfirevideo.com
Pres.:. . . . . Jim Mitchell
VP:. . . . . Shirley Mitchell
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel, Yes.

**Capitol Music Video**
1750 N. Vine St., Hollywood, CA 90028, (323) 462-6252, Fax: (323) 957-2521, Web Site: www.hollywoodandvine.com

**Central Park Media**
250 W. 57th St., Ste. 317, New York, NY 10107, (212) 977-7456, Fax: (212) 977-8709, E-Mail: sales@teamcpm.com, Web Site: www.centralparkmedia.com
Pres.:. . . . . John O'Donnell
*Formats:* DVD, CD.
*Supplies:* Instructional, Special Interest Only, Anime.
*Seeking:* Feature Films, Special Interest, Children's, Anime.

**Cinevista, Inc.**
2044 Prairie Ave., Miami Beach, FL 33139-1515, (305) 532-3400, (800) 341-2463, Fax: (305) 532-0047
Pres.:. . . . . Rene Fuentes-Chao
Buyer: . . . . . Susan Morin
*Formats:* VHS, DVD, 16mm, 35mm.
*Supplies:* Feature Films.
*Seeking:* Feature Films.

**Classic Media**
860 Broadway, 6th Fl., New York, NY 10003, (212) 659-1959, Fax: (212) 659-1958, E-Mail: rm@classicmedia.tv, Web Site: www.classicmedia.tv
Head of Home Video: . . . . . Robert Mayo
Home Video Promo.: . . . . . Chris Gordon
*Formats:* VHS, DVD.
*Supplies:* Children's.

**Clear Channel Television (Home Video Div.)**
200 E. Basse Rd., San Antonio, TX 78209, (210) 832-3344, E-Mail: stevesterling@clearchannel.com, Web Site: www.clearchannel.com/Television/home.aspx
Pres./CEO:. . . . William G. Moll
SVP: . . . . . Steve Sterling
VP Prog.:. . . . . Dan Stein

**Coming Home Studios LLC**
5540 Hollywood Blvd., Los Angeles, CA 90028, (323) 467-6000, Fax: (323) 467-6400, E-Mail: info@cominghomestudios.com, Web Site: www.cominghomestudios.com
Chrmn.:. . . . . Tilton Gardner
Pres./CEO: . . . . . Daniel Catullo
CFO: . . . . . Madelyn Catullo
VP Dist.:. . . . . Steve Propas
Head of Prodn.: . . . . Jack Gulick
Asst. to Pres. and COO: . . . . . Shelli Fitzgerald
*Formats:* DVD.
*Supplies:* Music Long Form, Live concerts.
*Seeking:* Music Long Form, Live concerts.

**Compendia Music Group (Div. of Compendia Media Group)**
210 25th Ave. N., Ste. 1200, Nashville, TN 37203, (615) 277-1800, Fax: (615) 277-1801, E-Mail: info@compendiamusic.com, Web Site: www.compendiamusic.com
Pres. Music Grp.:. Michael Olsen
VP/GM-Compendia/Intersound: . . . . . Ric Pepin
VP/GM-Light Records: . . . . . Phillip White
VP Sales: . . . . . Terry Donovan
Dir. Creative Servs.: Holly Nelson
Dir. Media: . . . . Glenn Meadows
Mktg./Promo. Coord.: . . . . . Paul Colson

**Concordia Publishing House**
3558 S. Jefferson, St. Louis, MO 63118-3968, (314) 268-1000, Fax: (314) 268-1329, Web Site: www.cph.org
Dir. Prodns. Opns.:. Ray Karasek

*Formats:* VHS.
*Supplies:* Feature Films, Children's, Religious.

**The Criterion Collection**
210 E. 52nd St., New York, NY 10022, (212) 756-8822, Fax: (212) 756-9929, E-Mail: mulvaney@criterionco.com, Web Site: www.criterionco.com
CEO:. . . . . Jon Turell
Pres.:. . . . . Peter Becker

**Cult Epics**
3129 Griffith Park Blvd., Los Angeles, CA 90027, (323) 913-2513, Fax: (323) 913-2513, E-Mail: cultepics@sbcglobal.net, Web Site: www.cultepics.com
Contact: . . . . . Nico Bruinsma

**DIC Entertainment**
4100 W. Alameda Ave., Burbank, CA 91505, (818) 955-5400, Fax: (818) 955-5696, E-Mail: info@dicentertainment.com, Web Site: www.dicentertainment.com
CEO:. . . . . Andy Heyward
Pres.:. . . . . Brad Brooks
Pres. Worldwide Consumer Pdcts.:. . . . . Nancy Fowler
SVP Domestic Home Entertainment: . . . . . Carol Lee
VP Royalty/Music Publishing Admin.:. . . . . Deb Clark
VP Mktg.:. . . . . Jedd Gold
*Formats:* VHS, DVD.
*Supplies:* Children's.
*Seeking:* Children's.

**DK Publishing, Inc.**
375 Hudson St., New York, NY 10014, (212) 213-4800, Fax: (212) 689-4828, E-Mail: publicity@dk.com, Web Site: www.dk.com
*Formats:* VHS.
*Supplies:* Children's.

**DVD International**
PO Box 128, Mountain Lakes, NJ 07046, (877) 383-4968, E-Mail: info@dvdinternational.com, Web Site: www.dvdinternational.com

**Decon Media**
84 Wooster St., Ste. 503, New York, NY 10012, (212) 343-8486, Fax: (212) 343-3934, E-Mail: info@deconmedia.com, Web Site: www.deconmedia.com
Owner:. . . . . Peter Bittenbender

**Delta Entertainment Corp.**
1663 Sawtelle Blvd., Los Angeles, CA 90025, (310) 268-1205, Fax: (310) 268-1279, E-Mail: info@deltamusic.com, Web Site: www.deltaentertainment.com
Pres./CEO: . . . . . Eric Dilts
EVP/COO: . . . . Michelle Justice
NSM:. . . . . Jim Dobbe
Gen. Counsel:. Ken Wennergren
*Formats:* DVD.
*Supplies:* Exercise, Instructional, Music Long Form, Special Interest Only, Children's, Documentary, Classic Films.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel.

**Digital Praise, Inc. (DPI)**
40455 Encyclopedia Cir., Fremont, CA 94538, (510) 770-0244, Fax: (510) 372-0197, E-Mail: webmaster@digitalpraise.com, Web Site: www.digitalpraise.com
CEO: . . . . . Tom Bean
CTO:. . . . . Peter Fokos
VP Mktg./Sales:. . . . . Bill Bean
*Formats:* VHS, DVD.
*Supplies:* Christian.

**Discovery Consumer Products (Div. of Discovery Communications, Inc.)**
1 Discovery Pl., Silver Spring, MD 20910, (240) 662-2000, Web Site: www.discovery.com
Pres.: . . . . . Frank Rosales
VP Home Entertainment: . . . . . Tracey L. Beeker

**Docurama**
126 Fifth Ave., 15th Fl., New York, NY 10011, (212) 206-8600, Fax: (212) 206-9001, Web Site: www.docurama.com
VP Bus. Devel.:. . Mark Kashden
Mktg. Mgr.:. . . . . Liz Ogilvie
*Supplies:* Documentary.

**Russ Doughten Films, Inc.**
5907 Meredith Dr., Des Moines, IA 50322, (515) 278-4737, (800) 247-3456, Fax: (515) 278-4738, E-Mail: customerservice@rdfilms.com, Web Site: www.rdfilms.com
Pres.:. . Russell S. Doughten, Jr.
Customer Serv. Rep.: . . . . . Emilie Johnson
Producer: . . . . . Jimmy Murphy
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Children's, Christian, Inspirational.

**DreamWorks Home Entertainment (Div. of DreamWorks SKG)**
100 Universal City Plz., Bldg. 10, Universal City, CA 91608, (818) 733-7000, Fax: (818) 733-7574, E-Mail: info@dreamworks.com, Web Site: www.dreamworks.com
Head of Worldwide Home Entertainment: . . . . Olivier Tena
Head of Domestic Home Entertainment: . . . . Kelly Sooter

**ESPN Home Video**
19 E. 34th St., 7th Fl., New York, NY 10016, (212) 515-1223, Fax: (212) 515-1211, Web Site: www.espn.com
VP ESPN Enterprises: . . . . . Tori Stevens
*Formats:* VHS, DVD.
*Supplies:* Exercise, Special Interest Only, Sports.
*Seeking:* Sports.

**Eagle Vision, Inc.**
22 W. 38th St., 7th Fl., New York, NY 10018, (212) 354-1040, Fax: (212) 354-1041, E-Mail: rgill@eaglerockent.com, Web Site: www.eaglevisionusa.com
VP Mktg.: . . . . . Rob Gill
Nat'l Sales Dir.: . . . . . Fred Kelly
Pdct. Mgr.:. . . . . Roseann Losito

**Education 2000, Inc.**
1050 NE 43rd St., Fort Lauderdale, FL 33334, (954) 565-8888, Fax: (954) 565-8775, E-Mail: reto@education2000i.com, Web Site: www.education2000inc.com, www.education2000i.com
Pres./CEO:. . . . Reto Lingenhag
Publication Mgr.:. . Victor Kerbler
Sales Mgr.:. . . . . Tilsa Murray
Internet Mgr.: Claudio Lingenhag
Prog. Buyer: . Adeline Abruzzino
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Documentary, Travel, Aviation, NASA.
*Seeking:* Exercise, Feature Films, Instructional, Special Interest, Sports, Children's, Documentaries, Travel, English Language Courses.

**Elite Entertainment**
PO Box 1177, Scarborough, ME 04070, (207) 883-0200, Fax: (207) 883-2579, E-Mail: info@elitedisc.com, Web Site: www.elitedisc.com
Pres.:. . . . . Vini Bancalari

**Ergo Media**
668 American Legion Dr., Teaneck, NJ 07666, (201) 692-0404, Fax: (201) 692-0663, E-Mail: ergo@jewishvideo.com, Web Site: www.jewishvideo.com
Pres.:. . . . . Eric Goldman
Mktg. Dir.:. . . . . Jane Zylberman
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Instructional, Special Interest Only, Children's, Documentary, Travel, Holocaust, Yiddish Classics, Israeli Fea.
*Seeking:* Special Interest.

**Eros Entertainment, Inc.**
550 County Ave., Secaucus, NJ 07094, (201) 558-9001, Fax: (201) 558-9002, E-Mail: admin@erosentertainment.com, Web Site: www.erosentertainment.com
CEO: . . . . . Ken Naz
DVD Sales Mgr.:. . Madan Ahuja
GM-Home Entertainment: . . . . . Niyati Nagerseth

**Facets Video**
1517 W. Fullerton Ave., Chicago, IL 60614, (773) 281-9075, (800) 331-6197, Fax: (773) 929-5437, E-Mail: sales@facets.org, Web Site: www.facets.org
Dir.: . . . . . Milos Stehlik
Buyer:. . . . . Pamela Masco
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Documentary, Travel, Independent, Cult, Classic.
*Seeking:* Feature Films, Special Interest, Children's, Documentaries.

**Falcon Picture Group**
974 Estes Ct., Schaumburg, IL 60193, (847) 923-0400, E-Mail: feedback@falconpicturegroup.com, Web Site: www.falconpicturegroup.com
Pres./CEO: . . . . . Carl Amari
*Formats:* DVD.
*Supplies:* Classic TV shows & movies.

**Fantoma Films**
916 Kearny St., San Francisco, CA 94133, (415) 296-0700, E-Mail: info@fantoma.com, Web Site: www.fantoma.com

**Film Classic Exchange**
Film House, 143 Hickory Hill Cir., Osterville, MA 02655, (508) 428-7198, Fax: (508) 428-7198, E-Mail: substancelemedia@aol.com, Web Site: www.filmclassics.com
Pres./Mktg. Mgr./Buyer: . . . . . Jeffrey H. Aikman
*Formats:* VHS, 8mm, S-VSH, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Made for video features.

**First Look Home Entertainment (Div. of First Look Media, Inc.)**
8000 Sunset Blvd., East Penthouse, Los Angeles, CA 90046, (323) 337-1000, Fax: (323) 337-1037, E-Mail: info@firstlookmedia.com, Web Site: www.firstlookpictures.com
CEO/Co-Chrmn.: . . . . . Henry Winterstern
Co-Chrmn.: . . . . . Robert Little
Pres./COO: . . . . William Lischak
SVP:. . . . . Bill Bromiley
SVP Mktg.: . . . . Steven De Mille
SVP Sales:. . . . . Liz Mackiewicz
VP Sales/Sell-Thru: . . . . . Michael Katchman

**Flavor Unit Entertainment**
155 Morgan St., Jersey City, NJ 07302, (201) 333-4883, Fax: (201) 333-0728
CEO: . . . . . Shakim Compere

**Flower Films**
10341 San Pablo Ave., El Cerrito, CA 94530, (510) 525-0942, E-Mail: blankfilm@aol.com, Web Site: www.lesblank.com
Pres.:. . . . . Les Blank
*Formats:* VHS, DVD, 16mm.
*Supplies:* Instructional, Music Long Form, Special Interest Only, Documentary, Travel.

**Front Row Entertainment**
135 Fieldcrest Ave., Edison, NJ 08837, (732) 225-8896, (800) 666-2800, Fax: (732) 225-8268, E-Mail: orders@frontrowentertainment.com, Web Site: www.frontrowentertainment.com
Pres.:. . . . . David Sutton
VP/Buyer (Video): Jimmy Sutton
VP/Buyer (Music): . Barry Bordin

**FUNimation Productions Ltd.**
6851 NE Loop 820, Ste. 247, Fort Worth, TX 76180, (817) 788-0627, E-Mail: pr@funimation.com, Web Site: www.funimation.com
Pres.: . . . . . Gen Fukunaga
Sales Dir.:. Tony Vandeveerdonk
*Supplies:* Anime.

**Gaiam, Inc.**
360 Interlochen Blvd., Broomfield, CO 80021, (303) 222-3600, Fax: (303) 222-3700, Web Site: www.gaiam.com
*Formats:* VHS, 8mm, DVD, PAL.
*Supplies:* Exercise, Instructional, Special Interest Only, Documentary.
*Seeking:* Exercise, Instructional, Special Interest, Health / Wellness / Spirituality.

**Geneon Entertainment**
2265 E. 220th St., Long Beach, CA 90810, (310) 952-2000, Fax: (310) 952-2402, E-Mail: pr@geneon-ent.com, Web Site: www.geneonanimation.com
CEO:. . . . . Yosuke Kobayashi
EVP/COO:. . . . Takashi Tanaka
SVP/CFO: . . . . . Yushin Soga
SVP/Chief Planning Officer: . . . . . Eiji Orii
VP Mktg.:. . . . . Rick Buehler
VP Sales:. . . . . Jim Yardley
Bus./Legal Aff. Dir.: . . . . . Jason Meyers
Nat'l Acct. Mgr.:. . . . . Neil Birk
Prog. Sales Mgr.: Kimberly Healy
Specialized Mktg. Mgr.: . . . . . Denise Anker

**Genius Products, Inc.**
740 Lomas Santa Fe, Ste. 210, Solana Beach, CA 92075, (858) 793-8840, Fax: (858) 793-8842, E-Mail: info@geniusproducts.com, Web Site: www.babygenius.com
CEO: . . . . . Trevor Drinkwater
EVP Opns.: . . . Rod Satterwhite
CFO: . . . . . Shawn Howie
SVP DVD Sales: Patrick Haynes
General Counsel:. . Michel Urich
*Formats:* VHS, DVD, VMD.
*Supplies:* Exercise, Feature Films, Instructional, Sports, Children's, Documentary.
*Seeking:* Exercise, Feature Films, Instructional, Sports, Children's, Documentaries.

**German Language Video Center (Div. of Heidelberg Haus)**
7625 Pendleton Pike, Indianapolis, IN 46226-5298, (317) 547-1257, Fax: (317) 547-1263, E-Mail: glvc@indy.net, Web Site: www.germanvideo.com
Pres.:. . . Juergen L. Jungbauer
Sales Mgr.:. . . . Gabi Jungbauer
*Formats:* VHS.
*Supplies:* Feature Films, Music Long Form, Documentary, Travel, German Language.
*Seeking:* Feature Films, Music Long Form, Documentaries, Travel, German with subtitles.

**Global Access Entertainment, Inc.**
203 NW Third Ave., Hallandale, FL 33009, (954) 458-7505, E-Mail: mail@gaccess.net, Web Site: www.gaccess.net

**Global Video Distributors, Inc.**
8181 NW 91st Terr., Ste. 7, Medley, FL 33166, (305) 887-1986, (305) 887-2000, Fax: (305) 887-2590
CEO: . . . . . Angel Tamargo
*Formats:* VHS, 8mm, S-VSH, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Travel, Spanish.

**Global Village Stock Footage**
PO Box 1818, Sebastopol, CA 95473, (800) 798-3463, (707) 823-1451, Fax: (707) 829-9542, E-Mail: stockfootage@videosource.com, Web Site: www.videosource.com
Pres.:. . . . . Michael Heumann
Buyer:. . . . . Marcia Ludwig
*Formats:* DVD, Betacam - High Definition.
*Supplies:* Instructional, Special Interest Only, Travel, Hi Def Stock Footage, DVD Authoring.
*Seeking:* Instructional, Special Interest, Travel, DVD rights.

**Goldhil Home Media International**
2 Soundview Dr., Ste. 100, Greenwich, CT 06830, (203) 629-5151, Fax: (203) 629-5117, E-Mail: dhilson@goldhil.com, Web Site: www.goldhilentertainment.com
Chrmn.:. . . . . Dwight Hilson
*Formats:* VHS, DVD.
*Supplies:* Exercise, Instructional, Sports, Children's, Documentary, Travel.
*Seeking:* Exercise, Instructional, Sports, Children's, Documentaries, Travel.

**GoodTimes Entertainment (Div. of Gaiam, Inc.)**
16 E. 40th St., New York, NY 10016, (212) 951-3100, Fax: (212) 951-9319, E-Mail: information@goodtimes.com, Web Site: www.goodtimes.com
CEO:. . . . . Kerry Hatch
CFO: . . . . . Steven Delorenzo
Chief Legal Officer: . . . . . Stephen Jacobs
Pres. GT Retail Div.: . . . . . William Sondheim
Pres.-GT Direct:. . . Lynn Hamlin
Dir. Int'l Sales/Opns.: . . . . . Myriam Diaz
*Formats:* VHS, DVD, 35mm.
*Supplies:* Exercise, Feature Films, Children's.

**GoodTimes Latino (Div. of Gaiam, Inc.)**
16 E. 40th St., New York, NY 10016, (212) 951-3083, Fax: (212) 779-7885, E-Mail: pr@gtent.com, Web Site: www.goodtimes.com
VP Mktg.:. . . . . Susan Haney
*Formats:* VHS.
*Supplies:* Exercise, Feature Films, Children's, Spanish Language Titles.
*Seeking:* Exercise, Feature Films, Children's.

**HBO Video**
1100 Ave. of the Americas, New York, NY 10036, (212) 512-1012, Fax: (212) 512-7458, Web Site: www.hbo.com
Pres.:. . . . . Henry McGee
SVP Sales: . . . . . Bob Cowan
SVP Mktg.:. . . . . Cynthia Rhea
VP Mktg.:. . . . . Sofia Chang
Mktg. Dir.:. . . . Larisa Gutmanis
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Sports, Children's, Documentary, Television Programs & Series.

**Hallmark Entertainment**
1325 Ave. of The Americas, 21st Fl., New York, NY 10019, (212) 977-9001, Fax: (212) 261-9261, E-Mail: hr@hallmarkent.com, Web Site: www.hallmarkent.com
Pres.: . . . . . Robert A. Halmi, Jr.

**Hart Sharp Video**
575 Broadway, 6th Fl., New York, NY 10012, (212) 475-2888, Fax: (212) 475-5962, Web Site: www.hartsharpvideo.com
Pres.-Video Div.:. . . Joe Amodei
VP Opns.:. Camille Perretti-Fiato
VP Sales: . . . . . Craig Van Gorp
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Music Long Form, Special Interest Only, Sports, Children's, Documentary.
*Seeking:* Feature Films, Special Interest, Sports, Children's, Documentaries, Travel.

**Hawaii Calls, Inc.**
99-139 Waiua Way #56, Aiea, HI 96701-3288, (808) 485-2294, (800) 756-4852, Fax: (808) 485-2296, E-Mail: hularecords@hawaii.rr.com, Web Site: www.hawaiicalls.com
Pres.:. . . . Donald McDiarmid, III
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Instructional, Special Interest Only, Travel, Hawaiian.
*Seeking:* Feature Films, Instructional, Travel.

**Hen's Tooth Video**
2805 E. State Blvd., Fort Wayne, IN 46805, (260) 471-4332
Pres.: . . . . . Steven Newmark
*Formats:* VHS.

*Supplies:* Feature Films, Special Interest Only.
*Seeking:* Feature Films, Special Interest.

**The Jim Henson Co.**
1416 N. LaBrea, Hollywood, CA 90028, (323) 802-1500, Fax: (323) 802-1825, Web Site: www.henson.com
Co-Chair/Co-CEO:Brian Henson
Co-Chair/Co-CEO:. Lisa Henson
Pres./COO:. . . . . Peter Schube
SVP Mktg.: . . . . . Michael Polis

**Home Vision Entertainment (HVE) (Div. of Image Entertainment)**
4423 N. Ravenswood Ave., Chicago, IL 60640, (773) 878-2600, Fax: (773) 878-0416, Web Site: www.homevision.com
Pres./CEO: . . . Adrianne Furniss
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Special Interest Only, Children's, Documentary, Fine Arts, Foreign Film.
*Seeking:* Fine Arts, Foreign Film.

**IAI Records & Video (Div. of IAI)**
PO Box 496, Cherry Valley, NY 13320, (607) 264-3785, E-Mail: iai@improvart.com, Web Site: www.improvart.com
GM:. . . . . D. Good
Dir.:. . . . . C. Goss
New Media:. . . . . A. Goss-Bley
*Formats:* VHS, S-VSH, DVD, NTSC, PAL, SECAM.
*Supplies:* Instructional, Music Long Form, Special Interest Only, Children's, Travel, Music, Animation, Festival Screening.
*Seeking:* Music Long Form, Special Interest, Children's, Video/Computer Art, Jazz/Electronic.

**Illuminare Entertainment**
4215 Tierra Rejada, Ste. 206, Moorpark, CA 93021, (805) 553-0277, Fax: (805) 553-0277, E-Mail: blisi@illuminare-ent.com, Web Site: www.illuminare-ent.com
CEO: . . . . . Lisi Brunella

**Image Entertainment**
20525 Nordhoff St., Ste. 200, Chatsworth, CA 91311, (818) 407-9100, Fax: (818) 407-9111, Web Site: www.image-entertainment.com
Pres.:. . . . . Martin Greenwald
VP Mktg.: . . . . . Garrett M. Lee
VP Acquisition:. . . Barry Gordon
VP Sales/Admin.:
. . . . . Barbara Adolph
VP Programming: Bruce Venezla
VP Audio Opns.:
. . . . . George Steele, III
*Formats:* VHS, DVD.
*Supplies:* Laser Discs.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries.

**Inspired Corp.**
103 Eisenhower Pkwy., Roseland, NJ 07068, (973) 344-4214, (973) 465-8403, Fax: (973) 226-6696, E-Mail: info@inspiredcorp.com, Web Site: www.inspiredcorp.com
Pres./CEO: . . . . . Donald Kasen
COO: . . . . . Samuel L. Yates
SVP Music Publishing:
. . . . . Steven King
VP Sales:. . . . George Bauman
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's.
*Seeking:* Exercise, Feature Films, Instructional, Special Interest, Sports, Children's.

**International Film & Video Center (IFVC)**
834 Robinwood Rd., Washington Township, NJ 07607, (201) 368-7979, Fax: (201) 664-1426, E-Mail: ifvc@ifvc.com, Web Site: www.ifvc.com
Pres.:. . . Bahman Maghsoudlou
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel.

**International Historic Films, Inc.**
3533 S. Archer Ave., Chicago, IL 60609, (773) 927-2900, Fax: (773) 927-9211, E-Mail: info@ihffilm.com, Web Site: www.ihffilm.com
Pres.:. . . . . Peter Bernotas
*Formats:* VHS, DVD.
*Supplies:* Documentary, Historic.
*Seeking:* Special Interest, Documentaries.

**International Travel Films**
224 N. Rossmore Ave., Los Angeles, CA 90004, (323) 461-9994, Fax: (323) 461-9996, E-Mail: inttrvflms@aol.com
Pres.:. . . . . Doug Jones
*Formats:* VHS.
*Supplies:* Travel.

**The Interview Factory**
14112 Sylvan St., Van Nuys, CA 91401, (818) 988-2045, Fax: (818) 787-5653, E-Mail: interviewfactory@juno.com
Pres.:. . . . . Sandy Benjamin
Affiliate Rel. Mgr.:
. . . . . Benjamin Howard
Media Rel.:. . . . Shawn Johnson
Coord.:. . . . . Melinda Long

**Interworld Music**
148 Weatherhead Hollow, Guilford, VT 05301, (802) 257-5519, Fax: (802) 257-9211, E-Mail: interworld@interworldmusic.com, Web Site: www.interworldmusic.com
Pres./Mktg. Dir./Sales Mgr.:
. . . . . Ben James

**Ivy Classics, Inc.**
9 SW Pack SQ. #204, Asheville, NC 28801, (828) 285-9995, Fax: (828) 285-9997, E-Mail: info@ivyvideo.com, Web Site: www.ivyvideo.com
Pres.:. . . . . Joshua Tager
Sales Mgr.:. . Jane Anne Rolston
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Documentary.
*Seeking:* Feature Films, Music Long Form, Special Interest, Children's, Documentaries.

**J2 Communications / National Lampoon**
10850 Wilshire Blvd., Ste. 1000, Los Angeles, CA 90024, (310) 474-5252, Fax: (310) 474-1219, Web Site: www.nationallampoon.com
Chrmn./CEO: . . . . Daniel Laikin
Pres./CFO:. . . . . Doug Bennett
SVP:. . . . . Barry Layne
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Sports, Children's, Documentary, Nat'l Lampoon Comedy.
*Seeking:* Comedy.

**Kino International**
333 W. 39th St., Ste. 503, New York, NY 10018, (212) 629-6880, (800) 562-3330, Fax: (212) 714-0871, E-Mail: contact@kino.com, Web Site: www.kino.com
Pres.:. . . . . Donald Krim
Dir. Theatrical Sales:
. . . . . Gary Palmucci
Dir. Video Sales:. . . . Frank Tarzi
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Special Interest Only, Documentary.
*Seeking:* Feature Films, Documentaries.

**Knight Mediacom**
2400 Kettner Blvd., Ste. 237, San Diego, CA 92101, (619) 338-9885, (310) 779-9885, Fax: (619) 338-9886, E-Mail: rknight@knightmedia.com, Web Site: www.knightmedia.com
Pres.:. . . . . Ron Knight
*Formats:* DVD.
*Supplies:* Feature Films, Music Long Form, Special Interest Only, Children's, Documentary, International.

**KOCH Entertainment Distribution (Div. of ROW Entertainment)**
22 Harbor Park Dr., Port Washington, NY 11050, (516) 484-1000, Fax: (516) 484-4746, Web Site: www.kochent.com
CEO-KOCH Entertainment:
. . . . . Michael Koch
Pres.: . . . . . Michael Rosenberg
SVP Sales/Mktg.:. Rob Scarcello
VP Video/GM Koch Vision:
. . . . . Dan Gurlitz
VP Dist.:. . . . . Philip Wulff
Sr. Dir. West Coast Sales:
. . . . . Bill Kennedy
Dir. Label Relations & New Media:. . . . . Eric LeMasters
East Coast Sales Dir.:
. . . . . Gerald Moss
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel.

**Kultur / White Star / Duke Video / SRO**
195 Hwy. 36, West Long Branch, NJ 07764, (732) 229-2343, Fax: (732) 229-0066, E-Mail: info@kultur.com, Web Site: www.kultur.com
Chrmn.:. . . . Dennis M. Hedlund
Pres.:. . . . . Pearl Lee
MD:. . . . . Ronald Davis
VP Sales: . . . . . Sam Napolitano
Opns. Mgr.:. . John D. Ferrugiaro
Prodn. Mgr.:. . . . . Stuart Kanner
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Performing Arts.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel, Performing Arts.

**Leisure Jazz Audio / Video**
747 Magazine St., New Orleans, LA 70130, (504) 299-9000, Fax: (504) 299-9090, E-Mail: jimfemino@msn.com, Web Site: www.dukesofdixieland.com
VP Mktg.:. . . . . Jay McCabe
VP/A&R Head: . . . Gina Manson
Asst.:. . . . . Cybil Curtis
*Formats:* VHS.
*Supplies:* Music Long Form, Documentary.

**Leisure Jazz Video / Great Chef's Video (Div. of GCI Inc.)**
747 Magazine St., New Orleans, LA 70130, (504) 581-5000, Fax: (504) 581-1188, E-Mail: info@greatchefs.com, Web Site: www.greatchefs.com
Pres./CEO:. . . . . John Shoup
*Formats:* VHS, DVD.
*Supplies:* Instructional, Music Long Form, Special Interest Only, Documentary.

**Lightyear Entertainment**
434 Avenue of The Americas, 6th Fl., New York, NY 10011, (212) 353-5084, Fax: (212) 353-5083, E-Mail: mail@lightyear.com, Web Site: www.lightyear.com
Pres.:. . . . . Arnold J. Holland
VP A&R/Promo./Label Devel.:
. . . . . Greg Riles
VP Promo./Mktg.:
. . . . . Susanne White
VP Sales:. . . . . Don Spielvogel
Dir. Creative Servs.: Pam Bobbit-Daniel
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Music Long Form, Children's, Music Video.
*Seeking:* Feature Films, Music Long Form, Special Interest, Children's.

**Lions Gate Entertainment**
2700 colorado Ave., Ste. 200, Santa Monica, CA 90404, (310) 449-9200, Fax: (310) 255-3870, Web Site: www.lionsgatefilms.com
CEO: . . . . . Jon Feltheimer
Pres.:. . . . . Steve Beeks
EVP Cor. Opns.: . . Wayne Levin
EVP Family Entertainment/ Mktg.:. . . . . Anne Parducci
EVP Devel./Acquisitions:
. . . . . Ken Katsumoto
EVP Domestic Home Video Sales:. . . . . Ron Schwartz
SVP Music/Soundtracks:
. . . . . Joel C. High
VP Family Entertainment:
. . . . . Michael Rathauser
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Sports, Children's.
*Seeking:* Exercise, Feature Films, Sports, Children's.

**MGM Home Entertainment / United Artists (UA) Home Video (Div. of Sony Pictures Home Entertainment (SPHE))**
2500 Broadway, Santa Monica, CA 90404-3061, (310) 449-3000, Fax: (310) 586-8015, E-Mail: info@mgm.com, Web Site: www.mgm.com
Pres.:. . . . . Benjamin Feingold
SVP Int'l Mktg.:
. . . . . Lawrence H. Szabo
*Formats:* VHS.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Children's, Documentary.
*Seeking:* Feature Films, Music Long Form, Children's, Documentaries.

**MPI Media Group**
16101 S. 108th Ave., Orland Park, IL 60467, (708) 460-0555, Fax: (708) 873-3177, E-Mail: webmaster@mpimedia.com, Web Site: www.mpimedia.com
CEO:. . . . . Waleed B. Ali
COO: . . . . . Malik Ali
Nat'l Dir. Sales: . . . . Andy Kemp
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel.

**MTI Home Video**
14216 SW 136th St., Miami, FL 33186, (305) 255-8684, Fax: (305) 233-6943, E-Mail: mti@mtivideo.com, Web Site: www.mtivideo.com
VP Sales: . . . . . Jay Grossman
*Seeking:* Feature Films.

**MTV Networks / MTV Films**
1515 Broadway, New York, NY 10036, (212) 258-8000, Web Site: www.mtv.com
Pres. MTV Networks Group:
. . . . . Van Toffler
Pres. Entertainment:
. . . . . Brian Graden
Pres. Int'l Adv. Sales:
. . . . . Harvey Ganot
EVP MTV Films: . David M. Gale
EVP Mktg.:. . . . . Tina Exarhos
EVP Series Entertainment (LA):
. . . . . Lois Curren
SVP Music/Talent Prog.:
. . . . . Michele Megan
VP Prog./Planning:
. . . . . Robyn DeMarco
VP Commercial Opns.:
. . . . . Gavin Goffe
*Supplies:* Music Long Form.

**MVI Productions**
3113 Airlie St., Charlotte, NC 28205, (800) 289-0111, (704) 563-4279, Fax: (704) 568-0219, E-Mail: revsin@carolina.rr.com, Web Site: www.mvipro.com
Owner/Pres.:. . . . . Palmer Senn
VP: . . . . . Jon Senn
*Formats:* VHS, 8mm, S-VSH, DV Cam.
*Supplies:* Instructional, Special Interest Only, Documentary.

**M.V.P. Productions**
PO Box 4126, Rockford, IL 61110, (815) 877-1514, E-Mail: mander8813@aol.com
Contact:. . . . . Claudia Anderson
*Formats:* VHS.
*Supplies:* Documentary, Religous.

**Madacy Christian Group**
2020 Morrison Ave., Spring Hill, TN 37174, (615) 302-1442, Fax: (615) 302-1442, E-Mail: bgurich@madacy.com
VP/GM: . . . . . Bob Gurich
*Formats:* DVD.
*Supplies:* Instructional, Music Long Form, Children's, Documentary, Christian.
*Seeking:* Feature Films.

**Madacy Entertainment LP**
609 SW 8th St., 2nd Fl., Bentonville, AR 72712, (514) 341-5600, Web Site: www.madacy.com
Dir. Nat'l Sales:. . . Dan Goodwin

**Madera Cinevideo, Inc.**
311 S. Pine St., Ste. 102, Madera, CA 93637, (559) 661-6000, Fax: (559) 674-3650, E-Mail: maderacv@pacbell.net, Web Site: www.spanishmultimedia.com
Sales Mgr.:. . . Margaret Renner
*Formats:* VHS.
*Supplies:* Feature Films, Spanish and English languages.
*Seeking:* Feature Films, Instructional.

**MagicPlay Entertainment**
3228 Montrose Ave., LaCrescenta, CA 91214, (253) 310-4751, Fax: (253) 310-4751, E-Mail: shelley@magicplay-ent.com, Web Site: www.magicplay-ent.com
Bus. Dir.: . . . Shelley Praamsma

**Mainframe USA, Inc.**
5225 Wilshire Blvd., Ste. 603, Los Angeles, CA 90036, (323) 549-9801, Fax: (323) 549-9898, E-Mail: media@mainframe.ca, Web Site: www.mainframe.ca

**Manga Entertainment (Div. of IDT Entertainment Inc.)**
215 W. Superior, 6th Fl., Chicago, IL 60610, (312) 751-0020, Fax: (312) 751-2483, E-Mail: info@manga.com, Web Site: www.manga.com
Pres.:. . . . . Marvin Gleicher
Mktg.:. . . . . Julie Campion
*Formats:* DVD, 35mm, UMD, Digital.
*Supplies:* Exercise, Feature Films, Special Interest Only, Children's, Documentary, Japanese animation.
*Seeking:* Exercise, Feature Films, Special Interest, Children's, Japanese animation, Animation.

**Marengo Films**
14881 Quorum Dr., Ste. 900, Dallas, TX 75240, (972) 789-3983, Fax: (972) 789-3990, E-Mail: marengodvd@comcast.net, Web Site: marengofilms.com

**Martin / F. Weber Co.**
2727 Southampton Rd., Philadelphia, PA 19154, (215) 677-5600, Fax: (215) 677-3336, Web Site: www.weberart.com
Pres.:. . . . . Michael Gorak
Sales Mgr.:. . . . . Duane Parker
*Formats:* VHS, DVD.
*Supplies:* Instructional, Children's.

**Marvel Enterprises, Inc.**
417 5th Ave., 1th Floor, New York, NY 10016, (212) 576-4000, (212) 576-4026, E-Mail: mfinick@marvel.com, Web Site: www.marvel.com
SVP Home Entertainment/TV Prodn.:. . . . . Eric Rollman
SVP Cor. Devel.:. . . . Matt Finick
Licensing: . . . . . Tim Rothwell

**Masterdisk DVD**
545 W. 45th St., New York, NY 10036, (212) 541-5022, Fax: (212) 265-5645, Web Site: www.masterdisk.com
DVD Designer:. Justin Parkinson
DVD Designer:. . . Rich Guerzon
DVD Author: . Omar Washington

**Mazzarella Bros. Productions**
PO Box 1831, Bristol, CT 06011, (860) 585-9060, (800) 583-1988, Fax: (860) 583-2952, E-Mail: info@mazz.com, Web Site: www.mazz.com
VP Sales/Mktg.: Mark Mazzarella
*Supplies:* Children's.

**Media West Home Video (Div. of Global Home Video Inc.)**
PO Box 2849, Gearhart, OR 97138, (503) 717-1125, (800) 888-8273, Fax: (503) 717-9180, E-Mail: brian@media-west.com, Web Site: www.media-west.com, www.photo-seminars.com
Pres.: . . . . . Brian D. Ratty
*Formats:* VHS, DVD.
*Supplies:* Instructional, Special Interest Only.
*Seeking:* Instructional, Special Interest.

**Mentor Productions**
PO Box 1148, San Clemente, CA 92674, (800) 521-5104, E-Mail: smentes@earthlink.net
Owner: . . . . . Sherilyn Mentes

**Milestone Film & Video**
PO Box 128, Harrington Park, NJ 07640-0128, (201) 767-3117, (800) 603-1104, Fax: (201) 767-3035, E-Mail: milefilms@aol.com, Web Site: www.milestonefilms.com
Pres.: . . . . . Amy Heller
Dir. Acquisitions:Nadja Tennstedt
Sales Mgr.:. . . . . Dennis Doros
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Music Long Form, Children's, Documentary.
*Seeking:* Feature Films, Children's, Documentaries.

**Miramax Home Entertainment**
8439 Sunset Blvd., 2nd Fl., West Hollywood, CA 90069, (323) 822-4196, Fax: (323) 822-4187, Web Site: www.miramax.com
SVP Home Entertainment: . . . . . Jeffrey Fink
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Children's, Documentary.

**Modern Sound Pictures, Inc.**
1402 Howard St., Omaha, NE 68102-2822, (402) 341-8476, Fax: (402) 341-8487, E-Mail: msp1@att.net, Web Site: www.modernsoundpictures.com
Pres.: . . . . . Sandra L. Smith
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Children's, Religious.

**Monarch Home Video**
Two Ingram Blvd., La Vergne, TN 37089, (615) 287-4000, Fax: (615) 287-4992, E-Mail: info@monarchvideo.com, Web Site: www.monarchvideo.com
GM: . . . . . Dan Norem
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Special Interest Only, Sports, Children's.
*Seeking:* Feature Films, Special Interest, Sports, Children's.

**Monterey Media, Inc.**
566 St. Charles Dr., Thousand Oaks, CA 91360-3953, (805) 494-7199, Fax: (805) 496-6061, E-Mail: jrmansfield@montereymedia.com, Web Site: www.montereymedia.com
Pres.:. . . . . Scott Mansfield
CFO:. . . . . Jere Rae-Mansfield
Publicity Dir.: . Jenny Manocchio
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary.
*Seeking:* Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries.

**Moonshine Music (Div. of Moonshine Creative Media)**
1680 N. Vine St., Ste. 419, Hollywood, CA 90028, (310) 652-8145, Fax: (310) 652-8146, E-Mail: shout@moonshine.com, Web Site: www.moonshine.com
CEO:. . . . . Jonathan Levy
Pres./A&R:. . . . . Stephen Levy
GM: . . . . . Ben Clarke
VP Licensing: Christine D'Angelo
Media Rel. Dir.: . . . . . Ali Vafi
Street Team Coord.: . Matt Colon
Sound Master: . . . . . Christian Dwiggins

**Musicom, Inc.**
The Commons, Box 12, Saddle River, NJ 07458, (201) 440-8400, Fax: (201) 440-3498, E-Mail: info@cinevu.com, Web Site: www.musicom.net
CEO: . . . . . John Matarazzo
Mgr.: . . . . . Bill Hand
Buyer Pre-Rec. Music: . E. Finley
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Feature Films, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel.

**Mystic Fire Video**
PO Box 422, New York, NY 10012, (212) 941-0999, Fax: (212) 941-1443, E-Mail: sales@mysticfire.com, Web Site: www.mysticfire.com
Pres./Publisher: Sheldon Ruchlin
VP/Artist/Editorial Dir.: . . . . . Maxine Harris
*Formats:* VHS, DVD.
*Supplies:* Special Interest Only, Documentary, Spiritual.
*Seeking:* Special Interest, Documentaries, Spiritual.

**NFL Films, Inc.**
One NFL Plaza, Mount Laurel, NJ 08054, (856) 222-5675, Fax: (856) 866-4848, E-Mail: sales@films.nfl.com, Web Site: www.nflfilms.com/studios
Pres.: . . . . . Steve Sabol
VP Audio:. . . . . Jerry Mahler
Sr. Dir. Sales/Mktg.: . Rick Angeli
Music Dir.: . . . . . Tom Hedden

**National Geographic (Home Video & DVD)**
1145 17th St. NW, Washington, DC 20036, (202) 775-6156, Fax: (202) 429-5754, E-Mail: jbellonte@ngs.org, Web Site: www.nationalgeographic.com
SVP: . . . . . Julie Bellonte
*Formats:* VHS, DVD, VCD.
*Supplies:* Documentary.
*Seeking:* Feature Films, Children's, Documentaries, IMAX.

**New Dimension Media (Div. of Questar, Inc.)**
680 N. Lake Shore Dr., #900, Chicago, IL 60611, (800) 288-4456, (312) 642-9400, Fax: (312) 642-9805, E-Mail: info@ndmquestar.com, Web Site: www.ndmquestar.com
Pres.: . . . . . Robert Norris
SVP: . . . . . George Holland
VP Sales: . . . . . Anthony Howard
*Formats:* VHS, DVD, VOD.
*Supplies:* Instructional, Special Interest Only, Children's, Documentary, Travel.
*Seeking:* Exercise, Instructional, Special Interest, Sports, Children's, Documentaries, Travel.

**New Era Media**
425 Alabama St., San Francisco, CA 94110, (415) 863-3555, Fax: (415) 864-5437
Pres.: . . . . . Allan R. Kessler
*Formats:* VHS, DVD.
*Supplies:* Music Long Form, Special Interest Only.
*Seeking:* Music Long Form, Special Interest.

**New Line Home Entertainment (Div. of New Line Cinema)**
116 North Robertson Blvd., Ste. 400, Los Angeles, CA 90048, (310) 854-5811, Fax: (310) 854-0602, Web Site: www.newline.com
Pres.:. . . . . Steven Einhorn
EVP Mktg.: . . . . . Matt Lasorsa
EVP Sales: . . . . . Pamela Kelley
SVP Sell-Through Sales: . . . . . Roy Millonzi
SVP Acquisitions/Prog.: . . . . . Kevin Kasha
SVP Mktg./Finance/Admin.: . . . . . Karla O'Leary
SVP Mktg./Promo.:Justine Brody
SVP Mktg. Commun./Publicity: . . . . . Josh Sabarra
SVP Content Devel.: . . . . . Mike Mulvihill
VP Opns./Dist.:. . . Marshall Carr
Dir. Adv./Research: . . . Jeff Platt
Dir. Mktg.: . . . . . Laura Abele
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Documentary, Documentaries.
*Seeking:* Feature Films.

**New Video, Inc.**
126 Fifth Ave., 15th Fl., New York, NY 10011-5606, (212) 206-8600, Fax: (212) 206-9001, Web Site: www.newvideo.com
Pres.:. . . . . Steve Savage
COO: . . . . . Susan Margolin
VP: . . . . . Mark Kashden
VP Sales: . . . . . Lisa Holmes
Dir. Mktg.: . . . . . Patricia Keim
Int'l Sales Mgr.: . Melissa Bustos
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Music Long Form, Special Interest Only, Children's, Documentary, Travel.
*Seeking:* Exercise, Feature Films, Music Long Form, Special Interest, Sports, Children's, Documentaries.

**New Vision Video**
59 Lake Dr., Hightstown, NJ 08520, (609) 426-1777, (800) 999-2483, Fax: (609) 426-0068, E-Mail: debbie@pleasureproductions.com
Sales Mgr.: . . . . . Andy Green
*Supplies:* Soft adult erotica.

**Nickelodeon Video / Nick Records**
1515 Broadway, New York, NY 10036, (212) 258-7500, Fax: (212) 258-7705, Web Site: www.nick.com
SVP New Bus.: . Maureen Taxter
*Supplies:* Children's.
*Seeking:* Children's.

**Northern Arts Entertainment, Inc.**
PO Box 763, Williamsburg, MA 01096-0763, (413) 585-8100
Pres.: . . . . . David Mazor
*Formats:* VHS.
*Supplies:* Feature Films, Music Long Form.
*Seeking:* Feature Films, Music Long Form.

**NuTech Digital**
7900 Gloria Ave., Van Nuys, CA 91406, (818) 994-3831, E-Mail: carmen@nutechdvd.com, Web Site: www.nutechdvd.com
Pres./CEO: . . . . . Lee Kasper

**Opper Sports Productions**
225 S. Granados Ave., Solana Beach, CA 92075, (858) 481-7283, Fax: (858) 481-4189, E-Mail: info@surfhistory.com, Web Site: www.surfhistory.com
Pres.: . . . . . Ira Opper
*Formats:* VHS, DVD.
*Supplies:* Exercise, Instructional, Special Interest Only, Sports, Documentary, Travel.
*Seeking:* Sports.

**PBS Home Video**
1320 Braddock Pl., Alexandria, VA 22314, (703) 739-5000, (800) 328-7271, E-Mail: www@pbs.org, Web Site: www.pbs.org
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Instructional, Music Long Form, Special Interest Only, PBS Home Video.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports.

**Palm Pictures**
76th Ninth Ave., Ste. 1110, New York, NY 10011, (212) 320-3600, Fax: (212) 320-3609, E-Mail: info@palmpictures.com, Web Site: www.palmpictures.com
Founder: . . . . . Chris Blackwell
CEO:. . . . . Ramon Villa
Pres.: . . . . . David Beal
GM: . . . . . Lisa Nishimura
Head of Mktg.: Robert Silverberg
*Formats:* 35mm.
*Supplies:* Exercise, Music Long Form, Children's, Documentary.

**Paramount Home Entertainment**
5555 Melrose Ave., Ste. 302 Bluhdon Bldg., Hollywood, CA 90038-3197, (323) 956-8090, Fax: (323) 862-0171, Web Site: www.paramount.com
Pres. Home Entertainment Worldwide: . . . . . Tom Lesinski
Pres. Home Entertainment Domestic Opns.: . . . . . Meagan Burrows
EVP: . . . . . David Cuyler
EVP Int'l: . . . . . Jack Kanne
EVP Worldwide Mktg./Devel.: . . . . . Alex Carloss
SVP Sales/Dist. N. America: . . . . . Ken Williams
SVP Mktg.: . . . . . Michael Arkin
VP Opns.:. . . . . Americo Silva
VP/Creative Dir.:. Michele C. Bell
VP Publicity: . . . . . Martin Blythe
VP Mktg.: . . . . . Chris Saito
VP Kids/Family Mktg.: . . . . . Elizabeth Bohannon
*Supplies:* Feature Films.

**Passport International Productions**
10520 Magnolia Blvd., North Hollywood, CA 91601, (818) 760-1500, Fax: (818) 760-1532, E-Mail: andream@passportproductions.com, Web Site: www.passportproductions.com
VP Worldwide Sales: . . . . . Andrea S. Miller
*Formats:* VHS, DVD.
*Supplies:* Music Long Form, Documentary.

**Penton Overseas, Inc.**
2470 Impala Dr., Carlsbad, CA 92008, (800) 748-5804, Fax: (760) 431-8110, E-Mail: info@pentonoverseas.com, Web Site: www.pentonoverseas.com
Chrmn.:. . . . . Hugh V. Penton
CEO: . . . . . Hugh Penton, Jr.
CFO: . George Stroessenreuther
Mktg. Asst.: . . . . . Joy Huskey
*Formats:* VHS, DVD, PAL.
*Supplies:* Instructional, Special Interest Only, Children's, Travel, Foriegn Language.

**Playboy Entertainment Group**
2706 Media Center Dr., Los Angeles, CA 90065, (310) 276-4000, Fax: (310) 276-4500, E-Mail: video@playboy.com, Web Site: www.playboy.com/entertainment/pbhv
SVP/GM: . . . . . Barry Leshtz
SVP New Bus. Devel.: . . . . . Jeff Jenest
Dir. Mktg./Opns.: . . . . . Pamela Simmons
Dir. Sales/Promos.: . . Tony Borg
*Formats:* VHS, DVD, CD Rom.
*Supplies:* Adult.
*Seeking:* Special Interest.

**Plexifilm (Div. of Plexigroup, Inc.)**
45 Main St., Ste. 504, Brooklyn, NY 11201, (718) 643-7300, Fax: (718) 643-7320, E-Mail: info@plexifilm.com, Web Site: www.plexifilm.com
Pres.:. . . . . Gary Hustwit
Opns. Dir.:. . . . Brian Betancourt
Mktg./Promo. Dir.: . . Chris Ronis
*Formats:* DVD.
*Supplies:* Feature Films, Music Long Form, Special Interest Only, Documentary.
*Seeking:* Feature Films, Music Long Form, Special Interest, Documentaries.

**Powersports Millennium International**
14242 Ventura Blvd., Ste. 300, Sherman Oaks, CA 91423, (818) 708-9995, Fax: (818) 708-0598, E-Mail: info@ps-mill.com, Web Site: www.powersports-me.com
Pres.:. . . . . William McAbian
VP Int'l Sales: Tal Dean McAbian
Mgr.: . . . . . Mickey McAlbian
Head of Acq./Co-Producer: . . . . . Joel Bailey
*Formats:* VHS, S-VSH, DVD, Masters: Beta 1, etc.
*Supplies:* Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Feature Films, Special Interest, Sports, Children's, Documentaries, Travel, Drama

**Princeton Book Co., Publishers**
614 Rt. 130, Hightstown, NJ 08520-0831, (800) 220-7149, (609) 426-0602, Fax: (609) 426-1344, E-Mail: pbc@dancehorizons.com, Web Site: www.dancehorizons.com
Pres.: . . . . Charles H. Woodford
Customer Serv.: Melissa Thomas
*Formats:* VHS.
*Supplies:* Exercise, Instructional, Documentary, Dance.
*Seeking:* Exercise, Instructional, Documentaries, Dance.

**Q Records & Video (Div. of QVC Network, Inc.)**
1200 Wilson Dr. @ Studio Park, West Chester, PA 19380, (484) 701-1000, Fax: (484) 701-1988, E-Mail: q_records@qvc.com, Web Site: www.qvc.com
VP: . . . . . Stephen Hamlin
Opns. Mgr.:. . . . Sharon Garrett
*Formats:* DVD.
*Supplies:* Sports.
*Seeking:* Sports.

**Questar, Inc.**
680 N. Lake Shore Dr., Ste. 900, Chicago, IL 60611, (312) 266-9400, Fax: (312) 266-9523, E-Mail: info@questar1.com, Web Site: www.questar1.com
Chrmn./Exec. Producer: . . . . . Albert J. Nader
*Formats:* VHS, DVD.
*Supplies:* Special Interest Only, Children's, Documentary, Travel.

**RJH Home Video (Div. of RJ Herisko Entertainment Enterprises)**
2540 Whitewater Club Dr. #A, Palm Springs, CA 92262, (760) 323-9315, Fax: (760) 323-9215
Pres.: . . . . . Ronald J. Herisko
*Formats:* VHS.
*Supplies:* Instructional, Special Interest Only.

**RM Films International, Inc.**
PO Box 3748, Hollywood, CA 90078, (323) 466-7791, Fax: (323) 461-4152, Web Site: www.rmfilms.com, www.russmeyer.com
Pres.:. . . . . Janice Cowart
Dir. Opns.:. . . . . Julio Dottavio
*Formats:* VHS, DVD.
*Supplies:* Russ Meyer Films.

**Razor Digital Entertainment**
8383 Wilshire Blvd., Ste. 212, Beverly Hills, CA 90211, (323) 658-9166, E-Mail: info@razordigitalent.com, Web Site: www.razordigitalent.com
EVP: . . . . . Mitch Perliss
EVP:. . . . . Jeff Fergason
Sales/Mktg. Mgr.:. . . . Jim Russo

**Reader's Digest Entertainment**
Reader's Digest Rd., Pleasantville, NY 10570, (914) 238-1000, Fax: (914) 244-2446, Web Site: www.rd.com
Dir. Pdct. Devel.:. . . Len Handler

**Reel Productions, Inc.**
972 Greerland Dr., Nashville, TN 37204, (615) 297-5036
Pres./CEO/Producer: . . . . . Marian George
*Formats:* VHS, DVD.
*Supplies:* Exercise, Special Interest Only, Children's
*Seeking:* Exercise, Feature Films, Children's, Dance.

**Reelin' In The Years Productions**
477 Skyview St., El Cajon, CA 92020, (619) 281-6725, Fax: (858) 578-6337, E-Mail: dpeck@reelinintheyears.com, Web Site: www.reelinintheyears.com
Owner/Pres.: . . . . David A. Peck
VP: . . . . . Scott Chatfield
VP: . . . . . Phil Galloway
Art Dir.:. . . . . Tom Gulotta
*Formats:* VHS, Betacam.
*Supplies:* Feature Films, Instructional, Music Long Form, Special Interest Only, Documentary.

**Rego Irish Records**
PO Box 1515, Green Island, NY 12183, (518) 266-0765, (800) 854-ERIN, Fax: (518) 266-0975, E-Mail: sales@regorecords.com, Web Site: www.regorecords.com
A&R:. . . . . Tom McGrath

Dir. Promo.: . . . . Orla McAughey

**Rhapsody Films, Inc.**
46-2 Becket Hill Rd., Ayme, CT 06371, (860) 434-3610, Fax: (860) 434-6201, Web Site: www.cinemaweb.com/rhapsody
Pres.:. . . . . Bruce Ricker
*Formats:* VHS.
*Supplies:* Feature Films, Music Long Form, Special Interest Only.
*Seeking:* Feature Films, Music Long Form.

**Ridge Runner**
84 York Creek Dr., Driftwood, TX 78619-9732, (512) 847-5631, (512) 847-8605, Fax: (512) 847-8833, E-Mail: albums@ridgerunner.com, Web Site: www.ridgerunner.com
Owner/Mgr.: . . . . . Slim Richey
Owner/Mgr.: . . Francie Jo White

**Robin Road Productions**
4446 Stern Ave., Sherman Oaks, CA 91423, (818) 907-8900, Fax: (818) 905 7271, E-Mail: sales@bibleadventureclub.com, Web Site: www.bibleadventureclub.com
Pres.:. . . . . Richard Klinger
VP Dev.:. . . . . Janis Hansen
*Formats:* VHS.
*Supplies:* Exercise, Instructional, Music Long Form, Sports, Children's.
*Seeking:* Children's.

**Rodeo Video, Inc.**
412 S. Main St., Snowflake, AZ 85937, (928) 536-7111, (800) 331-1269, Fax: (928) 536-7120, E-Mail: info@rodeovideo.com, Web Site: www.rodeovideo.com
Pres.:. . . . . Keith Flake
*Formats:* VHS.
*Supplies:* Feature Films, Instructional, Special Interest Only, Sports, Documentary.
*Seeking:* Feature Films, Special Interest, Sports.

**Saturn Video Co.**
575 Madison Ave., Ste. 1006, New York, NY 10022, (212) 472-4700, Fax: (212) 426-7907, E-Mail: saturnnyc@aol.com
Pres.:. . . . . Tom Ward
*Formats:* VHS.
*Supplies:* Feature Films.

**Scholastic Entertainment**
557 Broadway, New York, NY 10012, (212) 343-6100, Web Site: www.scholastic.com
EVP:. . . . . Deborah Forte
SVP Prog./Dist.:. . . Linda Kahn
*Formats:* VHS.
*Supplies:* Children's.
*Seeking:* Children's.

**Secretly Canadian**
1499 W. Second St., Bloomington, IN 47403, (812) 335-1572, Fax: (812) 323-8494, E-Mail: info@secretlycanadian.com, Web Site: www.secretlycanadian.com, www.scdistribution.com
Co-Pres.:. . . . . Ben Swanson
Co-Pres.:. . . . . Chris Swanson

**Shadow Play Records & Video (Div. of Educational Graphics Press, Inc.)**
PO Box 180476, Austin, TX 78718, (512) 349-9962, Fax: (512) 345-9515, E-Mail: pete@hellojoe.com, Web Site: www.hellojoe.com
Pres.:. . . . . Peter J. Markham
*Formats:* VHS.
*Supplies:* Children's.

**Shanachie Entertainment Corp.**
37 E. Clinton St., Newton, NJ 07860, (973) 579-7763, Fax: (973) 579-7083, Web Site: www.shanachie.com
Pres.:. . . . . Richard Nevins
EVP Devel.:. . . . . Bill Cason
VP Sales/Mktg.: Rick Rosenberg
VP Publicity:. . . . . Monifa Brown
GM A&R:. . . . . Randall Grass

**Shiny Object Digital Video, Inc.**
1500 Rushden Dr., Sacramento, CA 95864, (916) 484-0747, E-Mail: info@shiny-object.com, Web Site: www.shiny-object.com
Pres.:. . . . . Robert McKeown

**Shout! Factory**
2042-A Armacost Ave., Los Angeles, CA 90025-6113, (310) 979-5880, Fax: (310) 979-5899, E-Mail: info@shoutfactory.com, Web Site: www.shoutfactory.com
CEO:. . . . . Richard Foos
COO: . . . . . Bob Emmer
Pres.:. . . . . Garson Foos
VP A&R:. . . . . Shawn Amos
VP Sales:. . . . . John Rotella
VP Bus. Aff.: . . . David McIntosh
VP Finance:. . . . . Adam Ainley
Dir. Prodn.:. . . . . Traci Swartz
Dir. Mktg.:. . . . . Melissa Boag

**Showtime Home Video (Div. of Showtime Networks, Inc.)**
1633 Broadway, 17th Fl., New York, NY 10019, (212) 708-1600, Fax: (212) 654-4824, Web Site: www.sho.com
SVP Prog./Dist./Sales:
. . . . . Tony Sykes

**Sierra Records, Books & Home Video**
PO Box 5853, Pasadena, CA 91117, (626) 355-0181, Fax: (800) 886-6605, E-Mail: mail@sierra-records.com, Web Site: www.sierra-records.com
Pres.: . . . . . John M. Delgatto

**Silvermine / Increase Video (Div. of Silver Mine Inc.)**
31312 Via Colinas, Ste. 107, Westlake Village, CA 91362-3905, (818) 707-0300, Fax: (818) 707-1606, E-Mail: quksil@aol.com
Pres.:. . . . . Howard L. Silvers
VP Sales:. . . . . Stefan Silver
Buyer:. . . . . Deena Schwatz
*Formats:* VHS, DVD.
*Supplies:* Exercise, Instructional, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Exercise, Instructional, Special Interest, Sports, Children's, Documentaries, Travel.

**Simitar Entertainment, Inc.**
7038 Balsam Ln. N, Maple Grove, MN 55369, (763) 425-7172, Fax: (763) 425-7198
*Formats:* VHS, CD-ROM.
*Supplies:* Exercise, Feature Films, Instructional, Sports, Children's, Military, Automotive.
*Seeking:* Exercise, Feature Films, Instructional, Sports, Children's, Military, Automotive, Business.

**Simmons Lathan Media Group (SLMG)**
6100 Wilshire Blvd., Ste. 1111, Los Angeles, CA 90048, (323) 634-6400, Fax: (323) 634-1904, E-Mail: info@simmonslathan.com, Web Site: www.simmonslathan.com
Founder:. . . . . Russell Simmons
Founder:. . . . . Stan Lathan
Pres./COO: . . . . . Will Griffin
Head Prodn.: . . . . . Paul Gaines
*Formats:* VHS, DVD, Beta Sp.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Documentary, Urban filmed content.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Documentaries, Urban filmed content.

**Skyfire, America's Video Storyteller**
1775 Kuenzli Ln., Reno, NV 89502, (775) 323-0965, Fax: (775) 323-1099, E-Mail: jim@camrac.com, Web Site: www.skyfirevideo.com
Pres.:. . . . . Jim Mitchell
VP:. . . . . Shirley Mitchell
GM: . . . . . Jackie Walker
*Formats:* VHS.
*Supplies:* Special Interest Only, Travel, Music.

**Slingshot Entertainment**
15030 Ventura Blvd., Ste. 912, Sherman Oaks, CA 91403, (818) 755-8888, Fax: (818) 990-2872, E-Mail: info@slingshotent.com, Web Site: www.slingshotent.com

**Slingshot Inc.**
15030 Ventura Blvd., Suite 912, Sherman Oaks, CA 91403, (818) 755-8888, Fax: (818) 990-2872, E-Mail: info@slingshotent.com, Web Site: www.slingshotent.com
Pres.:. . . . . Craig Huxley
VP/GM: . . . . . Mitch Perliss
Dir. Pdct. Devel.:. . Jennifer Kahn
Int'l Pdct. Mgr.:
. . . . . Shelley Praamsma
Opns. Mgr.:. . Argelia De La Cruz
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Music Long Form, Sports, Documentary.
*Seeking:* Feature Films, Music Long Form, Sports, Children's, Documentaries.

**Smarty Pants Audio / Video**
15104 Detroit Ave., Ste. 2, Lakewood, OH 44107, (216) 221-5300, Fax: (216) 221-5348
Pres./CEO: . . . . . S. Tirk
VP Mktg./Sales:. . . . . R.G. Korp
Asst. to Pres.: . . . Nora Babcock
Office Mgr./A&R:. . . Kathy Joyce
Publicity: . . . . . Davis Wyman

**Social Capital Entertainment**
1831 Colorado Ave., Ste. 700, Santa Monica, CA 90404, (323) 651-2777, Fax: (323) 658-7366, E-Mail: jptreadstone@earthlink.net
Co-Founder: . . . . . Martin Shore
Co-Founder: . . . . Jonathan Platt
Co-Founder: . . . Jonathan Miller

**Sony Pictures Home Entertainment (SPHE) (Div. of Sony Pictures Entertainment)**
10202 W. Washington Blvd., Culver City, CA 90232, (310) 244-4000, Fax: (310) 244-1803, Web Site: www.sonypictures.com/homevideo
Pres.: . . . . . Ben Feingold
Pres. Worldwide Brand Integration Strategy:
. . . . . David Bishop
Sr. EVP:. . . . . Robin Russell
EVP North America:
. . . . . Marshall Forster
EVP Home Ent.: . Blake Thomas
EVP Worldwide Mktg.:
. . . . . Lexine Wong
SVP Opns.: . . . . . Walt Engler
SVP Sales: . . . . . John Reina
SVP Worldwide Publicity:
. . . . . Fritz Friedman
SVP Nat'l Accts.: . . . John Raina
VP Worldwide DVD Mktg.:
. . . . . Alison Biggers
VP Mktg.:. . . . . Tracey Garvin
VP Mktg.:. . . . . Suzanne White
VP DVD Content/Prog.:
. . . . . Michael Stradford
Exec. Dir. Creative Adv.:
. . . . . Kelly Nielsen
Exec. Dir. Front End Opns.:
. . . . . Hadas Audi
Mktg. Dir.:. . . . . Lisa M. Jean
*Formats:* VHS, 8mm, DVD.
*Supplies:* Feature Films, Music Long Form, Children's.
*Seeking:* Feature Films, Music Long Form, Children's.

**Sony Wonder / SMV (Div. of Sony BMG)**
550 Madison Ave., 15th Fl., New York, NY 10022, (212) 833-5949, Fax: (212) 833-4238, Web Site: www.sonywonder.com
EVP/GM: . . . . . Jim Wilson
VP Finance/Admin.:. Gary Kahn
Sr. Dir. Mktg.: . . . Annmarie Gatti
Dir. Mktg.: . . . . . Jovi Crooks
*Formats:* VHS, DVD, Audio.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries.

**Special Interest Video**
PO Box 1818, Sebastopol, CA 95473, (800) 798-3463, (707) 823-1451, Fax: (707) 829-9542, E-Mail: video@videosource.com, Web Site: www.videosource.com
Pres.: . . . . . Michael Heumann
Buyer:. . . . . Marcia Ludwig
*Formats:* VHS, Stock Footage & High Definition.
*Supplies:* Instructional, Special Interest Only, Sports, Documentary, Travel.
*Seeking:* Exercise, Instructional, Special Interest, Sports, Documentaries, Travel, DVD rights.

**Stoney-Wolf Video Productions**
130 Columbia Ct., Chaska, MN 55318, (800) 237-7583, (952) 556-0075, Fax: (952) 361-4217, Web Site: www.stoneywolf.net
Pres.: . . . . . David Franey
Sales Mgr.:. . . . . Pete Collins
*Formats:* VHS, CD-ROM.
*Supplies:* Instructional, Special Interest Only, Sports, Outdoor Recreation.
*Seeking:* Instructional, Special Interest, Sports, Outdoor Recreation.

**StudioWorks / KidWorks (Div. of Ventura Distribution, Inc.)**
2590 Conejo Spectrum St., Thousand Oaks, CA 91320, (805) 498-7800, E-Mail: sales@venturadistribution.com
Pres. - Studio Works: . Don Gold
Sales Mgr.:. . . . . Jody Katz
*Supplies:* Exercise, Feature Films, Music Long Form, Children's, Documentary.

**Subversion Media**
155 N. Beacon, Ste. 200, Brighton, MA 02135, (617) 783-9901, Fax: (617) 783-9903, E-Mail: info@subversionmedia.com, Web Site: www.subversionmedia.com

**Sundance Channel Home Entertainment**
1633 Broadway, New York, NY 10019, (212) 708-1500, E-Mail: feedback@sundancechannel.com, Web Site: www.sundancechannel.com
VP Home Video: . . . Mike Haney

**The Surf Video Network**
2905 Chandler Dr., Lompoc, CA 93436, (805) 733-0550, (800) 822-0522, Fax: (805) 733-4650, E-Mail: chris@surfvideo.com, Web Site: www.surfvideo.com
Owner: . . . . . Chris Darling
*Formats:* VHS.
*Supplies:* Sports.
*Seeking:* Sports.

**Sybersound Records**
30065 W. Pacific Coast Hwy., Malibu, CA 90265, (310) 457-6200, Web Site: www.partytyme.net
Pres.:. . . . . Jan Stevens
*Formats:* DVD, Software.
*Supplies:* Home market karaoke.

**TMW Media Group**
2321 Abbot Kinney Blvd., Ste. 101, Venice, CA 90291, (310) 577-8581, (800) 262-8862, Fax: (310) 574-0886, E-Mail: info@tmwmedia.com, Web Site: www.tmwmedia.com
Pres.:. . . . . Michael Bennett
Sales Mgr.: . . . Dawson C. Mays
*Formats:* VHS, DVD, CD-Rom, NTSC - formats.
*Supplies:* Instructional, Special Interest Only, Sports, Children's, Documentary, Travel, Educational.
*Seeking:* Instructional, Special Interest, Sports, Children's, Documentaries, Travel, Educational.

**Tartan Video (Div. of Tartan Films)**
8322 Beverly Blvd., Ste. 300, Los Angeles, CA 90048, (323) 655-9300, Fax: (323) 655-9301, E-Mail: info@tartanfilmsusa.com, Web Site: www.tartanfilmsusa.com
Pres.:. . . . . Tony Borg
Publicity Dir.: . . . . . Sean Keeley
Mktg. Dir.:. . . . . Pat Caufield
*Formats:* VHS, 8mm, DVD, UMD.
*Supplies:* Feature Films, Special Interest Only, Documentary.
*Seeking:* Feature Films, Special Interest, Documentaries.

**Teacher's Pet Productions, Inc.**
S. 4603 Pittsburg, Spokane, WA 99223, (800) 326-7758, Fax: (509) 443-9836, Web Site: www.midilab.com
Pres.: . . . . . Yvonne Kovacevich
Sales Mgr.: . . . . . Shawn Wright
Sec./Treasurer: . . . Tawni Wright
*Formats:* VHS, CED.
*Supplies:* Instructional, Music Long Form, Children's.
*Seeking:* Instructional, Children's.

**Texas Music & Video**
108 Redwood, Levelland, TX 79336, (806) 894-5211, Fax: (806) 894-8764, E-Mail: staff@musicvideo.com, Web Site: www.musicvideo.com
Pres.:. . . . . Vicki Welch
Sales Mgr.: . . . . . John Hartin
*Formats:* VHS, DVD.
*Supplies:* Instructional.

**Think Film**
23 E. 22nd St., 5th Fl., New York, NY 10010, (646) 293-9400, Fax: (212) 444-7901, E-Mail: dfenkel@thinkfilmcompany.com, Web Site: www.thinkfilmcompany.com
Contact:. . . . . David Fenkel

**Thomson Productions**
PO Box 1225, Orem, UT 84059, (801) 226-0155, Fax: (801) 226-0166, E-Mail: thoml@burgoyne.com
Pres.: . . . . . Linda H. Thomson
Office Mgr.:. . . . . Amy Hixson
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Children's.
*Seeking:* Feature Films, Children's.

**Thundershot LLC**
7038 Balsam Ln. N, Maple Grove, MN 55369, (763) 425-7172, Fax: (763) 425-7198, E-Mail: info@thundershot.com

**Time Life Music & Video (Div. of Direct Holdings Worldwide LLC)**
8280 Willow Oaks Corporate Dr., Fairfax, VA 22031, (703) 663-4500, Fax: (703) 663-4632, Web Site: www.timeinc.com
EVP:. . . . . Gary Newman
SVP:. . . . . Michael Mitchell
Pres.-Video/Television:
. . . . . Martin Shampaine
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries.

**Tommy Boy Films (Div. of Tommy Boy Entertainment LLC)**
120 5th Ave., 7th Fl., New York, NY 10011, (212) 388-8300, Fax: (212) 388-8431, Web Site: www.tommyboy.com
CEO: . . . . . Tom Silverman
Opns. Dir.:
. . . . . Michael "Mic" Neumann
Financial Controller:
. . . . . Linda Williams

**Toonacious Family Entertainment**
1036 N. Lake St., Burbank, CA 91502, (818) 845-0555, Fax: (818) 688-8071, E-Mail: info@toonacious.com, Web Site: www.toonacious.com
Pres.:. . . . . Bo Ferger
EVP Creative Prodn.:
. . . . . Tony Bancroft
EVP Creative Devel.:
. . . . . Ben Chambers

**TRANZ-EURODANCE**
5583 Walnut Blossom Dr., #11, San Jose, CA 95123, (408) 227-1755, Fax: (408) 227-1755, E-Mail: tranzeurodance@excite.com, Web Site: www.djguna.com
Video Acquisitions/Promos. Dir.:
. . . . . Alan Delin
Eurodance Promotor:
. . . . . Gunalan Subramaniam
Eurodance Promotor/Dancer:
. . . . . Rebecca Tomasulo

*Formats:* VHS, DVD.
*Supplies:* Pop, dance, dancefloor, eurodance.
*Seeking:* Pop, dance, dancefloor, eurodance.

**Treeline Films Ltd.**
5100 Edina Industrial Blvd., Ste. 212, Edina, MN 55439, (763) 259-3227, Fax: (952) 595-9884, E-Mail: ian@digital1stop.com, Web Site: www.treelinefilms.com
Pres./CEO: . . . . . Ian Warfield
VP Mktg.:. . . . . Susan Warfield
Dir. Proj. Mmgmt.: Tamara Gerdts
*Formats:* DVD.
*Supplies:* Exercise, Feature Films, Children's.
*Seeking:* Exercise, Feature Films, Sports, Children's.

**Trinity Home Entertainment**
1800 Bridgegate St., Ste. 103, Westlake Village, CA 91361-1452, (805) 494-8100, Fax: (805) 494-8101, E-Mail: sales@trinityvideo.tv, Web Site: www.trinityvideo.tv

**Troma, Inc.**
733 Ninth Ave., New York, NY 10019, (212) 757-4555, E-Mail: internationalsales@troma.com, Web Site: www.troma.com
Pres.: . . . . . Lloyd Kaufman
VP: . . . . . Michael Herz

**20th Century Fox Home Entertainment**
2121 Ave. of The Stars, 25th Fl., Los Angeles, CA 90067, (310) 369-3900, Fax: (310) 369-3318, E-Mail: info@foxhome.com, Web Site: www.foxhome.com
Pres.: . . . . . Mike Dunn
EVP Opns.: . . . . Paul Chambers
EVP Sales: . . . . . Simon Swart
EVP Mktg.: . . . . . Peter Staddon
VP Mktg.: . . . . . Todd Rowan
VP Digital Media: . . . . . Matthew Glotzer
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Sports, Children's.
*Seeking:* Feature Films, Children's.

**Tyndale House Publishers**
351 Executive Dr., Carol Stream, IL 60188, (630) 668-8310, Fax: (630) 668-3245, E-Mail: pr_director@tyndale.com, Web Site: www.tyndale.com
Pres.: . . . . . Mark Taylor
Sr. Publisher: . . . . . Doug Knox
PR Dir.:. . . . . Mavis Sanders

**Unicorn Video, Inc.**
8374 Market St. #496, Lakewood Ranch, FL 34202, (941) 753-4400, Fax: (941) 753-0600, E-Mail: unicornkmg@aol.com
VP Sales/Mktg./Buyer: . . . . . Keith Goldstein
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Children's.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries.

**United American Video (UAV)**
2200 Carolina Pl., Fort Mill, SC 29708, (803) 548-7300, Fax: (803) 548-3335, Web Site: www.uavco.com
*Formats:* VHS, DVD, CD.
*Supplies:* Exercise, Feature Films, Instructional, Sports.
*Seeking:* Exercise, Feature Films, Instructional.

**Universal Studios Home Video**
100 Universal City Plz., Bldg. 1440-23, Universal City, CA 91608, (818) 777-9881, Fax: (818) 866-2164, Web Site: www.universalhomevideo.com
Pres.: . . . . . Craig Kornblau
EVP/GM Family Prodns. Div.: . . . . . Glenn Ross
EVP Mktg.: . . . . . Ken Graffeo
EVP Sales/Retail Mktg.: . . . . . Richard Longwell
SVP Category Mgmt./Retail Planning: . . . . Michael DuBoise
SVP Mktg. Servs.:. Pamela Blum
SVP Publicity: . . . . Vivian Mayer
VP Opns.: . . . . . Mark Halperin
VP Video Sales/Dist.: Jim Foster
VP Sales Planning/Bus. Devel.: . . . . . Mark Dauw
VP Multicultural Mktg.: . . . . . Jeff Herrera
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Sports, Children's.
*Seeking:* Exercise, Feature Films, Instructional, Children's.

**Univision Home Entertainment / Unicine Video**
5999 Center Dr., Los Angeles, CA 90045, (310) 338-0700, Fax: (310) 348-3626, Web Site: www.univision.net
Pres.: . . . . Michael D. Wortsman
*Supplies:* Spanish language movies.

**UrbanWorks Entertainment (Div. of Ventura Distribution, Inc.)**
2590 Conejo Spectrum St., Thousand Oaks, CA 91320, (805) 498-7800, E-Mail: sales@venturadistribution.com, Web Site: urbanworksent.com
SVP/GM:. . . . . Quincy Newell

**VCI Home Video**
11333 E. 60th Pl., Tulsa, OK 74146-6828, (918) 254-6337, (800) 331-4077, Fax: (918) 254-6117, Web Site: www.vcientertainment.com
Pres.:. . . . . Bob Blair
VP Sales: . . . . . Don Blair
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Instructional, Special Interest Only, Children's, Documentary, Religious.
*Seeking:* Feature Films, Instructional, Special Interest, Children's, Documentaries, Religious.

**V.I.E.W. Video, Inc.**
34 E. 23rd St., New York, NY 10010, (212) 674-5550, Fax: (212) 979-0266, E-Mail: viewvid@aol.com, Web Site: www.view.com
Pres.:. . . . . Bob Karcy
Opns. Dir.: . . . . . Debbie Foster
*Formats:* VHS, 8mm, DVD, PAL VHS, CD-ROM.
*Supplies:* Exercise, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel, Dance, Opera.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel.

**VIP Video**
Film House, 143 Hickory Hill Cir., Osterville, MA 02655, (508) 428-7198, Fax: (508) 428-7198, E-Mail: finchleyrd@aol.com
Prog. Buyer: . . . . Jeffrey Aikman
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Sports.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports.

**Vene Music / Venevision International**
550 Biltmore Way, Ste. 1180, Coral Gables, FL 33134, (305) 442-3411, Fax: (305) 446-4743, E-Mail: hbeltran@cisneros.com, Web Site: www.venevisioninternational.com
Pres.: . . . . . Luis Villanueva
Film Div. Mgr.: . . . . Julio Noriega
Mktg. Dir.: . . . . Fidel Hernandez

**Vestapol Videos**
PO Box 802, Sparta, NJ 07871, (973) 729-5544, Fax: (973) 726-0568, Web Site: www.guitarvideos.com

**Viastar Corp. (Div. of Viastar Media Corp.)**
2451 W. Birchwood Ave., Ste. 105, Mesa, AZ 85202, (480) 894-0311, Fax: (480) 894-0074, E-Mail: info@viastarcorp.com, Web Site: www.viastarcorp.com, www.electrickingdom.com
Pres./CEO:. . . . John D. Aquilino
CFO: . . . . . Ken Yonika
SVP Music Grp.:. . Gardner Cole
GM:. . . . . Peter Trimarco
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Sports, Children's, Documentary.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel.

**Video Aided Instruction, Inc.**
485-34 South Broadway, Hicksville, NY 11801-5071, (516) 939-0707, (800) 238-1512, Fax: (516) 935-5552, E-Mail: custsvc@videoaidedinstruction.com, Web Site: www.videoaidedinstruction.com
Pres.:. . . . . Peter Lanzer
VP: . . . . . Mona E. Lanzer
Creative Dir.:. . Michael W. Ebert
*Formats:* VHS, DVD.
*Supplies:* Instructional, Special Interest Only.
*Seeking:* Instructional, Special Interest.

**The Video Naturals Co.**
660 E. Vista Chino, Palm Springs, CA 92262-3213, (800) 950-5545, Fax: (760) 322-4616, E-Mail: videofire@earthlink.net, Web Site: www.videofireplaces.com, www.verynicevideos.com
Pres./Sales Mgr./Owner: . . . . . Steven Siporin
Buyer:. . . . . Marty Kearns
*Formats:* VHS, DVD, PAL.
*Supplies:* Special Interest Only.

**Video Safaris International**
PO Box 50859, Tucson, AZ 85703, (520) 293-8088, Fax: (630) 214-3681, E-Mail: anubisbastet@earthlink.net, Web Site: www.anubisproductions.com
Pres.:. . . . . Gerald Harwood
VP: . . . Sarajean Allen Harwood
*Formats:* VHS, 8mm, PAL, NTSC, SECAM.
*Supplies:* Exercise, Instructional, Documentary, Travel, Dance, Natural History, History.
*Seeking:* Exercise, Instructional, Special Interest, Documentaries, Travel, Africa, Mideast, Art, Dance.

**Videotours, Inc. DBA VT Entertainment**
1070 Commerce Dr., Ste. 104, Perrysburg, OH 43551-5231, (419) 872-3300, Fax: (419) 872-3305, E-Mail: animals@jackhanna.com, Web Site: www.animaladventures.com, www.vtetv.com
Pres.: . . . . . Kathryn Deyerle
*Formats:* VHS, DVD.
*Supplies:* Special Interest Only.
*Seeking:* Special Interest.

**Vision Plant Media**
1032 N. Sycamore Ave., Hollywood, CA 90038, (323) 993-9300, Fax: (323) 606-0130, Web Site: www.visionplantmedia.com
CEO: . . . . . Rick Stevens
EVP:. . . . . Dick Kline
EVP Sales/Dist.: . . Shelly Rudin
*Formats:* DVD.
*Supplies:* Music Long Form, Sports, Documentary.

**Vista Street Entertainment**
1720 20th St., Ste. 202, Santa Monica, CA 90404, (310) 453-1013, Fax: (310) 453-2724, E-Mail: vistastreet@anet.net, Web Site: www.videotrash.com
Pres.:. . . . . Gerald Feifer
Admin.:. . . . Brandy W. Johnston
Asst.:. . . . . Heather Branch
*Formats:* VHS, S-VSH, DVD.
*Supplies:* Feature Films, Erotic Thrillers/Indie Horror.
*Seeking:* Feature Films, Children's.

**WWE Home Video**
1241 E. Main St., Stamford, CT 06902, (203) 352-8600, Fax: (203) 359-5105, Web Site: www.wwe.com
Dir.:. . . . . Joel Satin
Sr. Coord.:. . . . . Ann Vozzella
*Formats:* VHS, DVD.
*Supplies:* Special Interest Only.

**Walden Media (Div. of AFG)**
1888 Century Park East, 14th Fl., Los Angeles, CA 90067, (310) 887-1000, Fax: (310) 887-1001, E-Mail: press@walden.com, Web Site: www.walden.com
CEO: . . . . . Cary Granat
Pres.:. . . . . Michael Flaherty
VP Motion Picture Music: . . . . . Lindsay Fellows
*Supplies:* Feature Films, Children's.
*Seeking:* Feature Films, Children's.

**Warner Home Video**
4000 Warner Blvd., Burbank, CA 91522, (818) 954-6000, Fax: (818) 954-4758, Web Site: www.warnerbros.com
Pres.-Warner Home Entertainment Group: . . . . . Kevin Tsujihara
Pres.-Warner Home Video: . . . . . Ron Sanders
EVP Supply Chain Mgmt./Logisitics: . . . . . John Quinn
EVP/GM Asia Pacific/China Latin America Australia: . . . . . Mark Horak
SVP/GM Theatrical New Releases:. . . . . Mike Saksa
SVP/GM Theatrical Catalog: . . . . . Jeff Baker
SVP/GM Franchise Titles: . . . . . Jeff Brown
SVP Sales:. . . . . Bobby Berger
SVP Classic Catalog: . . . . . George Feltenstein
SVP Global Finance: . . . . . Marc Gareton
SVP Bus. Modeling/Global Bus. Transformation: . . . Keith Hillyer
SVP Market Mgmt.: . . . . . Stephen Nickerson
VP Worldwide Publicity: . . . . . Pamela Godfrey
VP Retail Direct: . . . . Dan Miron
VP DVD Special Features: . . . . . Paul Hemstreet
VP Multicultural Sales: . . . . . Antonio Sosa
*Formats:* VHS, 8mm, CED, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries.

**Water Bearer Films, Inc.**
3237 Timberwood Pkwy., Charlottesville, VA 22911, (434) 923-8686, Fax: (434) 923-8989, E-Mail: sales@waterbearerfilms.com, Web Site: www.waterbearerfilms.com
Pres.:. . . . . Michael Stimler
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Special Interest Only, Documentary.
*Seeking:* Feature Films, Special Interest, Documentaries, gay and lesbian films.

**Wellspring Media, Inc.**
419 Park Ave. S., 20th Fl., New York, NY 10016, (212) 686-6777, Fax: (212) 686-0387, Web Site: www.wellspring.com
VP Mktg.:. . . . . Kimberly Rubin
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Special Interest Only, Documentary.
*Seeking:* Exercise, Feature Films, Instructional, Special Interest, Documentaries.

**Westlake Entertainment Group**
8025 Deering Ave., Canoga Park, CA 91304, (818) 716-5822, Fax: (818) 716-5579, E-Mail: greg@westlakeent.com, Web Site: www.westlakeent.com
Pres.: . . . . . Gregory Summitt
*Formats:* VHS, DVD, also DVD replication and duplication.
*Supplies:* Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Documentary.
*Seeking:* Exercise, Feature Films, Instructional, Special Interest, Sports, Children's, Documentaries, Travel.

**Weston Woods Studio (Div. of Scholastic Inc.)**
143 Main St., Norwalk, CT 06851, (203) 845-0197, (800) 243-5020, Fax: (203) 845-0498, E-Mail: llee@scholastic.com, Web Site: www.scholastic.com/westonwoods
VP:. . . . . Linda Lee
Dir. Prodn.: . . . . Paul R. Gagne
Promos. Coord./Assoc. Producer:. . . . . Leigh Corra
*Formats:* VHS, DVD, Audiocassette, CD, CD-Rom.
*Supplies:* Children's, Documentary.
*Seeking:* Children's.

**Wet Cement Productions**
5215 Edina Industrial Blvd., Ste. 400, Edina, MN 55439, (952) 831-8532, Fax: (952) 831-5809, E-Mail: info@wetcementproductions.com, Web Site: www.wetcementproductions.com
CEO/Creative Dir.: . . . . . Gary R. Meyer
SVP Sales/Mktg.:. . Kent Sanger

**Wolfe Video**
21640 Almaden Rd., Jose Jose, CA 95120, (408) 323-2231, Fax: (413) 473-0889, E-Mail: maria@wolfevideo.com, Web Site: www.wolfevideo.com
Pres./Dir.:. . . . . Maria Lynn
VP Sales/Mktg.:. . Linda Voutour

**World Cycling Productions**
2225 University Ave., St. Paul, MN 55114, (651) 644-5200, (800) 359-3107, Fax: (651) 644-8898, E-Mail: service@worldcycling.com, Web Site: www.worldcycling.com
Pres.:. . . . . Tim Grady
*Supplies:* Cycle racing.

**Worldwide Entertainment Marketing, Inc.**
PO Box 601, Wyckoff, NJ 07481-0601, (201) 291-2800, Fax: (201) 291-2801
*Formats:* VHS, DVD.
*Supplies:* Special Interest Only, Sports, Nostalgia.
*Seeking:* Special Interest, Sports, Nostalgia.

**Xenon Pictures, Inc.**
1440 Ninth St., Santa Monica, CA 90401, (310) 451-5510, Fax: (310) 395-4058, E-Mail: info@xenonpictures.com, Web Site: www.xenonpictures.com
Pres./CEO: . . . S. Leigh Savidge
VP Opns./Mktg./Acq.: . . . . . Stephen A. Housden
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Black Genre, Hispanic.
*Seeking:* Feature Films, Music Long Form, Special Interest, Children's, Documentaries, Black Genre, Foreign, Arthouse, Hispanic.

**YA Entertainment LLC**
1192 Cherry Ave., San Bruno, CA 94066, (650) 517-5113, (877) 923-7262, Fax: (650) 517-5111, E-Mail: tom@yaentertainment.com, Web Site: www.yaentertainment.com
VP Licensing: . . . . . Tom Larsen
Sales Mgr.:. . . . . Mike Choi
*Formats:* DVD.
*Supplies:* Korean/Asia TV drama shows.

**Yoga Zone Television (Div. of Yoga Zone, LLC)**
1800 Northern Blvd., Ste. 116, Rosalyn, NY 11576, (516) 625-4515, Fax: (516) 625-3942, E-Mail: info@yogazone.com, Web Site: www.yogazone.com

**York Entertainment**
4565 Sherman Oaks Ave., Sherman Oaks, CA 91403, (818) 788-4050, Fax: (818) 788-4011, E-Mail: b@yorkentertainment.com, Web Site: www.yorkentertainment.com
Pres./CEO: . . . . . Tanya York
Dir. Sales - Int'l: . . Jennifer Dillon
Acquisitions Asst.: . . . . . Ava B.
*Formats:* VHS, DVD.
*Supplies:* Feature Films.
*Seeking:* Feature Films.

# Wholesalers & Distributors



## ALABAMA

**Music Center OS**
1314-1316 1st Ave. N., Birmingham, 35205, (205) 251-8252, (205) 912-9545, E-Mail: music1stop@yahoo.com, reddog23@myway.com
Owner/Pres.: . . . . . James Lugar
Buyer - Hip Hop R&B Gospel/ Promos.: . . . . . Greg Williams
Promos.: . . . . . Kathy Brimer
(One-Stop)

## ALASKA

**Ingram Entertainment, Inc.**
7710 King St., Anchorage, 99518-3054, (907) 344-9666, Fax: (907) 344-9738, Web Site: www.ingramentertainment.com
Branch Mgr.: . . . . . Gordon King
(Distributor)

## ARIZONA

**Angelica's Record Distributors, Inc.**
2633 N. 36th Ave., Phoenix, 85009-1399, (800) 752-7391, (602) 272-7391, Fax: (602) 415-1041, E-Mail: sales@angelicasrecord.com, Web Site: www.angelicasrecord.com
Pres.: . . . . . Melek Portillo
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories)
*Products/Accessories:* Accessories: Case Logic; Blank Tape

**Arizona Records**
4560 S. Sixth Ave., Tucson, 85714, (520) 889-3993, Fax: (520) 889-3993
Pres.: . . . . . Cristella Lopez
(Distributor) (Records)

**Associated Distributors, Inc.**
3803 N. 36th Ave., Phoenix, 85019, (602) 278-5584, Fax: (602) 269-6356, E-Mail: adimusic@aol.com
Pres.: . . . . . Leonard M. Singer
Buyers (Pre-Recorded Music): . . . . . Angela Singer
Buyer (Pre-Recorded Music): . . . . . Bob Fenty
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles))

**Drumbeat Indian Arts, Inc.**
4143 N. 16th St., Ste. 1, Phoenix, 85016, (602) 266-4823, Fax: (602) 265-2402, E-Mail: azdrumbeat@aol.com, Web Site: www.drumbeatindianarts.com
Pres.: . . . . . Bob Nuss
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)
*Labels Distributed: Audio:* Gathering of Nations; Indian House; Makoche Recording Co.; Music for Little People; New World Records; SOAR (Sound of America Records); Silver Wave Records; Smithsonian Folkways Recordings; Sunshine Records; Arbor Records Ltd. (Canada); Sweet Grass Records (Canada)

**101 Distribution**
2375 E. Camelback Rd., 5th Fl., Phoenix, 85016, (602) 387-5339, (866) 735-5101, Fax: (602) 357-3288, E-Mail: weworktogether@101distribution.com, Web Site: www.101distribution.com
Pres.: . . . . . Damon Evans
*Labels Distributed: Audio:* Phatstaxx Entertainment, Inc.

**Top Hits**
16028 N. 78th St., Scottsdale, 85260, (480) 607-2155, Fax: (480) 607-8176, Web Site: www.tophitsmusic.com
COO: . . . . . Todd Rosenbaum

**Viastar Corp. (Div. of Viastar Media Corp.)**
2451 W. Birchwood Ave., Ste. 105, Mesa, 85202, (480) 894-0311, Fax: (480) 894-0074, E-Mail: info@viastarcorp.com, Web Site: www.viastarcorp.com, www.electrickingdom.com
Pres./CEO: . . . John D. Aquilino
CFO: . . . . . Ken Yonika
SVP Music Grp.: . . Gardner Cole
GM: . . . . . Peter Trimarco
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (LP's, 12-Inch, Singles))

## ARKANSAS

**A.R.E. Distribution (Div. of Alpine Records)**
2006 Johnswood Rd., Bryant, 72022, (501) 653-2320, Fax: (501) 653-2323
Pres.: . . . . . Al Bell
VP: . . . . . Jonathan Bell

## CALIFORNIA

**Allied Artists (Div. of The Allied Entertainment Group, Inc.)**
273 W. Allen Ave., San Dimas, 90028, (626) 330-0600, Fax: (626) 961-0411, E-Mail: info@alliedartists.net, publishing@alliedartists.net, Web Site: www.alliedartists.net
Pres.: . . . Gregory B. Hammond
SVP Sales/Mktg.: . . . . . Edward Gilreath
VP A&R: . . . . . Mandy Shalako
VP Opns.: . . . . . Jim Weda
VP Promo./Urban Mktg.: . . . . . Joey Quarles
VP Cor. A&R: . . . Danny Ramos
VP Facilities: . . . . . Tom Furlow
General Counsel Allied Artists: . . . . . Ashley Posner
Dir. Int'l Aff.: . . . . Stephan Bauer

**Alternative Distribution Alliance (ADA)**
3300 Pacific Ave., Burbank, 91505, (818) 977-0552, Fax: (818) 841-4470, Web Site: www.ada-music.com
VP Mktg.: . . . . . David Orleans
W. Coast Sales Mgr.: . David Lee
W. Coast Label Liaison: . . . . . Marc Silverman

**Ambassadors of American Culture (Div. of Thomas Wiggins Associates)**
1234 Laurel Ln., Lafayette, 94549, (925) 952-4585, Fax: (925) 952-4587, E-Mail: info@ambassadorsofamericanculture.com, Web Site: www.ambassadorsofamericanculture.com
Pres./CEO: . . . Thomas Wiggins

**American Record Sales, Inc.**
PO Box 2216, San Leandro, 94577, (510) 614-5350, E-Mail: cabuster@earthlink.net
Pres.: . . . . . Bill Buster
(Distributor, One-Stop, Exporter) (Compact Disc, Records (Singles))
*Labels Distributed: Audio:* Eric Records; Eric Records

**Ark Media Group Ltd.**
425 Alabama St., San Francisco, 94110, (415) 863-7200, Fax: (415) 864-5437, E-Mail: sales@arkmedia.com, Web Site: www.arkmedia.com
Pres.: . . . . . Allan R. Kessler
(Distributor) (Video - Cassette, DVD)
*Labels Distributed: Video:* Norman Beerger Productions, Inc., DVD International, New Era Media, Slingshot Inc.

**Around the World Music / Chiang Huat Co.**
17208 Braxton St., Granada Hills, 91344-1515, (818) 360-8088, Fax: (818) 366-8353, E-Mail: weissworld@socal.rr.com
Pres.: . . . . . Bob Weiss
(Distributor, Licensee) (Compact Disc, Records)
*Labels Distributed: Audio:* Higher Octave Music, Inc.; Lorie Line Music; Narada Productions, Inc.; Pure & Simple Music; Taylor Park Music, Inc.

**BCI Eclipse LLC (Div. of Navarre Corp.)**
810 Lawrence Dr., Ste. 100, Newbury Park, 91320-6615, (805) 375-9998, Fax: (805) 375-9908, E-Mail: info@bcieclipse.com, Web Site: www.bcieclipse.com
Pres.: . . . . . Ed Goetz
SVP-Music Pdct. Devel.: . . . . . George Lukan
SVP Sales/Mktg.: . . . Greg Glass
(Importer)

**Balboa Records Co. (Div. of Discos Musart S. A. de C. V.)**
10900 Washington Blvd., Culver City, 90232, (310) 204-3792, Fax: (310) 204-0886, E-Mail: info@balboarecords.com, Web Site: www.balboarecords.com
Pres.: . . . . . Valentin Velasco
VP Opns./Promo.: . . Frank White
VP Sales-E. Coast: . . . . . Alvaro Mendez
Comptroller: . Fernando Sanchez

**Bayside Entertainment Distribution (BED)**
885 Riverside Pkwy., West Sacramento, 95605, (916) 371-2800, (800) 525-5709, Fax: (916) 371-1995, (800) 356-5024, E-Mail: info@baysidedist.com, Web Site: www.baysidedist.com
Pres./COO: . . . . . Bill Baumann
SVP Sales: . . . . . Glenn Devery
VP Opns: . . . . . Jeff Eccles
GM: . . . . . Erik Grotte
Pdct. Mgr.: . . . . . Rory Musil
New Acct. Info./Pdct. Info: . . . . . Tracie Matteucci
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette)
*Labels Distributed: Audio:* American Melody Records; Celluloid Records Ltd.; Collectables Records Corp.; Cord International / Hana Ola Records; Crystal Records, Inc.; Fantasy, Inc.; Global Village Music; Have Mercy Records; innova Recordings; Pure & Simple Music; Reboot Stereophonic; Six Degrees Records; Soul City Records / Top Secret Sounds; 33rd Street Records; Warrior Records; Winner Records; Cala Records (United Kingdom)

**CAV Distributing Corp.**
253 Utah Ave., South San Francisco, 94080, (650) 588-2228, Fax: (650) 872-2892, E-Mail: sales@cavd.com, Web Site: www.cavd.com
Dir. Sales/Mktg.: . . . Fred Eggink

**CRC Jianian Records / CRC Jianian Publishing (Div. of CRC Jianian Cultural Development Co., Ltd.)**
1680 Vine St., Ste. 517, Hollywood, 90028, (323) 960-0830, Fax: (323) 960-0840, E-Mail: info@crcjianian.com, Web Site: www.chinarecords.net
Pres.: . . . . . Frank Mayor
COO: . . . . . Peter Jansson
VP Music-Record Label: . . . . . Jackie Subeck
VP Int'l-Record Label: Nana Lee

**California Connexion**
1756 N. Wilton Pl., Los Angeles, 90028, (323) 962-0675, Fax: (323) 962-3726, E-Mail: califconn@aol.com, Web Site: www.califconn.com
Mgr.: . . . . . Anthony Harrington
(Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Records, Overstock, custom projects, pdct. source)

**California Music Brokers, Inc.**
18314 Oxnard St. #5, Tarzana, 91356, (818) 264-7422, Fax: (818) 264-7420, E-Mail: calmusicbri@yahoo.com
Pres.: . . . . . Greg Bryce
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)

**Caltex Records (Div. of Caltex Trading, Inc.)**
9045-A Eton Ave., Canoga Park, 91304, (818) 700-8657, Fax: (818) 700-0285, E-Mail: csrm@caltexrecords.com, mehrdad@caltexrecords.com, Web Site: www.caltexrecords.com
Pres.: . . . . . Mehrdad Pakravan
Mgr./Buyer: Shokoufeh Ardjmand
(Distributor, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records)

**Canterbury Records, Inc.**
805 E. Colorado Blvd., Pasadena, 91101, (626) 792-7184, Fax: (626) 792-0982, E-Mail: mail@canterburyrecords.com, Web Site: www.canterburyrecords.com
Pres./CEO: . . . . Charles Gordon
Buyer (Videos): . . . . Jeff Oronzo
Buyer (Singles)/ Buyer Music: . . . . . Jennifer Freedman
Buyer (Music): . . . . Jessie Bruno
(One-Stop, Rackjobber, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Accessories)
*Products/Accessories:* Blank Tape: TDK, Maxell, Fuji; CD, Tape & Record Care Products: Discwasher, Allsop; Phonograph Needles: Shure, Pfanstiehl, Pickering; Head Phones: Azden, Pickering; Storage & Carrying Cases: Case Logic

**Capri Products Co.**
1849 Bayshore Blvd., Burlingame, 94010, (650) 692-6411, Fax: (650) 692-2504, E-Mail: miyabayashi@capriproducts.com, Web Site: www.capriproducts.com
GM: . . . . . Norio Miyabayashi
Mgr. Indies: . . . . . Hisao Kawada
(Distributor) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Accessories, Audio Accessories)

**Cargo Music, Inc.**
4901 Morena Blvd., Ste. 906, San Diego, 92117-3432, (858) 483-9292, Fax: (858) 483-7414, E-Mail: info@cargomusic.com, Web Site: www.cargomusic.com
Pres.: . . . . . Eric Goodis
Promos./Mktg.: . . . Josh Barnes
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Accessories)
*Labels Distributed: Audio:* HairBall8 Records; Lobster Records; Diehard Music A/S (Denmark); Mascot-Provogue Records BV (Netherlands)

**Caroline Distribution**
6161 Santa Monica Blvd., Ste. 208, Los Angeles, 90038-4404, (323) 468-8626, Fax: (323) 468-8627, Web Site: www.carolinedist.com
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles))

**Cheviot Corp.**
8869 Venice Blvd., Los Angeles, 90034-0485, (310) 836-4678, Fax: (310) 837-1534, E-Mail: tomthumbkids@earthlink.net
Pres.: . . . . . Ruth White
VP: . . . . . Lotte Cherin
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's), Books-children's educational)
*Labels Distributed: Audio:* Rhythms Productions / Tom Thumb Music

**Cisco Music, Inc.**
9347 Eton Ave., Chatsworth, 91311, (818) 678-1688, Fax: (818) 678-1687, E-Mail: sales@ciscomusic.com, Web Site: www ciscomusic.com
Pres.: . . . . . David Fonn
VP: . . . . . Abey Fonn
Int'l Dist.: . . . . . Robert Sliger
Buyer (Pre-Recorded Music): . . . . . Richard Sanchez
Consumer Sales: Robert Pincus
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Accessories)
*Products/Accessories:* Accessories: Shure (phono cartridges); CD, Tape & Record Care Products: Discwasher; Storage & Carrying Cases: Discwasher

**City Hall Records**
101 Glacier Point, Ste. C, San Rafael, 94901, (415) 457-9080, Fax: (415) 457-0780, E-Mail: info@cityhallrecords.com, Web Site: www.cityhallrecords.com
Pres.: . . . . . Robin Cohn
SVP Purchasing: . Walter Zelnick
Adv. Mgr.: . . . . . Peter Albin
Buyer: . . . . . Josh Cohn
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Basin Street Records; Bembe Records; Chase Music Group; Corinthian Records; Corinthian Records; Culburnie Records; Delmark Records; Eric Records; Fishhead Records, Inc.; Fishhead Records, Inc.; Freshwater Records; GHB Records; Heart Music, Inc.; Hitchcock Media Records; Imagina Productions, Inc.; India Archive Music Ltd.; LoveCat Music; Multicultural Media; Nighthawk Records; Rattlesnake Venom Records, Inc.; Red Kurl Records; Seafair-Bolo Records; Selva, Inc.; Taragon Records Co.; Tenacious Records; TopCat Records LLC; VWC Records; Wind Records Co. Ltd.; X Dot 25 Music Productions, Inc.; Electro-Fi Records (Canada); M10 (France); Laroo Records (Netherlands); Candid Productions Ltd. (United Kingdom); Park Records (United Kingdom); Tanty Records (United Kingdom); Topic Records (United Kingdom); Zane Records (United Kingdom)

**Classic Music Distribution**
1027 N. Orange Dr., Los Angeles, 90038, (323) 466-9694, Fax: (323) 466-1437, E-Mail: info@classicrecords.com, Web Site: www.classicrecords.com
Dir. Wholesale Sales/Dist.: . . . . . Troy Thompson
(Distributor) (Records (LP's), Audio Disc)

**Darla**
2107 Camino Cantera, Vista, 92084, (760) 631-1731, Fax: (760) 454-1625, E-Mail: treats@darla.com, Web Site: www.darla.com
CEO/A&R: . . . . . James Agran
VP: . . . . . Chandra Tobey
Dir. Online Sales: . Faith Wolfram
*Labels Distributed: Audio:* Self-Starter Foundation

**Delos International, Inc.**
Ste. 200, El Capitan Bldg., 6834 Hollywood Blvd., Hollywood, 90028, (323) 962-2626, (800)

364-0645, Fax: (323) 962-2636, E-Mail: delosla@aol.com, Web Site: www.delosmus.com
Pres.:. . . . . Amelia S. Haygood
Int'l Sales Dir.: . . Catharine Jaap
Sales/Mktg. Dir.:
. . . . . Kathleen Fitzpatrick

**Digital Manga Publishing**
1487 W. 178th St., Ste. 300, Garena, 90248, (310) 817-8010, Fax: (310) 817-8018, E-Mail: isaac@dmd-sales.com, Web Site: www.dmd-sales.com
Pres.:. . . . . Mr. Hikaru Sasahara
Dir. Opns.:. . . . . Jocelyn Malit
SS/Japan Relations:
. . . . . John Whalen
(Distributor, Importer, Manga/Art Supplies) (Compact Disc, Video - Cassette, DVD, Japanese pop, photobooks)

**Disco Azteca Distributors**
417 E. Main St., Stockton, 95202, (209) 462-1389, Fax: (209) 462-8390, E-Mail: asanchez@discoazteca.com, Web Site: www.discoazteca.com
CEO: . . . . . Jose Luis Sanchez
Buyer/Warehouse Mgr.:
. . . . . Liborio Alvarez
Buyer/Mktg. Mgr.:
. . . . . Rosa Isela Lozano
(Distributor, One-Stop, Rackjobber) (Compact Disc, Pre-Recorded Audio Tape)

**Discoteca Linda LLC**
2520 Chambers St., Vernon, 90058, (323) 277-2730, Fax: (323) 277-2756, Web Site: www.discotecalinda.com
GM:. . . . . Consuelo Camarena
(Distributor)
*Products/Accessories:* Accessories; Blank Tape

**Disgruntled Music Distribution**
PO Box 862097, Los Angeles, 90086, (323) 224-3012, (800) 627-1174, Fax: (323) 224-0412, E-Mail: info@disgruntledmusic.com, Web Site: www.disgruntledmusic.com
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch))

**Distribution Video & Audio**
4111 W. Alameda Ave., Ste. 305, Burbank, 91505, (818) 848-6111, Fax: (818) 848-3111, E-Mail: ryank@dva.com, Web Site: www.distributionvideo.com
Pres.:. . . . . Ryan Kugler
VP Sales/Admin.: . . Julie Griffen
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Cutouts, Overstock, Computer Software, Accessories)

**EMI Music Marketing (EMM)**
1750 N. Vine St., Hollywood, 90028, (323) 462-6252, Web Site: www.emigroup.com
Pres.:. . . . . Ronn Werre
EVP/CFO:. . . . . Mike Mooney
SVP Strategic Mktg./Licensing:
. . . . . Cynthia Sexton
SVP Catalog Sales/Mktg.:
. . . . . Bill Gagnon
VP Music Catalog Mktg.:
. . . . . Herb Agner
VP Finance/Bus. Devel.:
. . . . . Andrew Boughton
VP Sales: . . . . . Darren Stupak
VP New Consumer Research:
. . . . . Lynne Leger
VP Major Accts./Digital Sales:
. . . . . Jay Pomeroy
Sr. Dir. Sales/Mktg. Support:
. . . . . Donna Yofan
Sr. Dir. Sales/Mktg.-Special Mkts.:. . . . . Stefanie Ribeiro
Dir. Catalog Sales:
. . . . . Rachna Bhasin
Dir. Support/Devel. Digital Sales:
. . . . . Mark Spenner
Dir. Media/Mktg.:
. . . . . Jennifer Ballantyne
Dir. Int'l Licensing/Strategic Mktg.: . . . . . Maureen Bacon
Dir. Pdct. Devel.:Stacey Freeman
Mgr. Pdct. Devel.:
. . . . . Rayshon Harris
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Aezra Records; Angel Records; Astralwerks; BEC Recordings; BEC Recordings; Back Porch Records; Big3 Entertainment; Blue Note Records; Capitol Records; Capitol Nashville; EMI CMG Label Group; EMI Gospel; EMI Latin; Higher Octave Music, Inc.; Higher Octave Music, Inc.; Manhattan Records; Narada Productions, Inc.; Priority Records; Ruff Ryders Entertainment; Shakti Records; So So Def Recordings, Inc.; Spring Hill Music LLC; Union Music Group, Inc.; Virgin Records; EMI Music UK and Ireland (United Kingdom)

**EMI Music Marketing (EMM)**
5750 Wilshire Blvd., Los Angeles, 90036, (323) 692-1360, Web Site: www.emigroup.com
(Distributor)

**EMI Music Marketing (EMM) (Div. of EMI Music)**
501 Flynn Rd., Camarillo, 93012, (805) 384-1192, Fax: (805) 384-5607, Web Site: www.emigroup.com
Mgr. LA Distr. Ctr.: . . David Boyd

**Ernie B's Reggae Distribution, Inc.**
PO Box 5019, El Dorado Hills, 95762, (916) 941-1921, (866) 496-5474, Fax: (916) 941-1987, (866) 496-5475, E-Mail: info@ebreggae.com, Web Site: www.ebreggae.com
*Labels Distributed: Audio:* Heartbeat Records

**Eurpac Warehouse Sales**
2402 Main St., Ste. A, Chula Vista, 91911, (619) 423-3409, Fax: (619) 423-8167, Web Site: www.eurpac.com
Pres.:. . . . . Vince Cappa
Sales Mgr.:. . . . Rosie Cushman
(Rackjobber)

**Fontana Distribution (Div. of Universal Music and Video Distribution)**
10 Universal City Plz., 4th Fl., Universal City, 91608, (877) 878-3668, (818) 777-4400, Fax: (818) 866-1764, E-Mail: info@fontanadist.com, Web Site: www.fontanadistribution.com
VP Sales:. . . . . Ken Gullic
VP Mktg.:. . . . . Bryan Mead
GM: . . . . . Steve Pritchitt
Dir. Rock Mktg.:. . . . Tom Overby
Dir. Urban Sales/Mktg.:
. . . . . Chris Ayears
Dir. Bus. Devel./Finan.:
. . . . . Dave Zierler
(Distributor)
*Labels Distributed: Audio:* Absolutely Kosher Records; American Gramaphone Records; Avatar Records & Publishing Group; BYO Records; Boss Entertainment; Domo Records, Inc.; Flagship Recordings; Kung Fu Records; Little Dog Records; Nitro Records; Outlook Music; Palo Duro Records; Rust Records; Taang! Records; Trauma Records; Upstairs Records; VP Records; Vagrant Records; 456 Records (Australia)

**Galaxy Music Distributors**
1040 Mason Ct., Dixon, 95620, (530) 297-3800, (800) 542-7311, Fax: (800) 542-7312, Web Site: www.galaxymusic.com

**Geneon Entertainment**
2265 E. 220th St., Long Beach, 90810, (310) 952-2000, Fax: (310) 952-2402, E-Mail: pr@geneon-ent.com, Web Site: www.geneonanimation.com
CEO:. . . . . Yosuke Kobayashi
EVP/COO:. . . . . Takashi Tanaka
SVP/CFO: . . . . . Yushin Soga
SVP/Chief Planning Officer:
. . . . . Eiji Orii
VP Mktg.:. . . . . Rick Buehler
VP Sales:. . . . . Jim Yardley
Bus./Legal Aff. Dir.:
. . . . . Jason Meyers
Nat'l Acct. Mgr.:. . . . . Neil Birk
Prog. Sales Mgr.: Kimberly Healy
Specialized Mktg. Mgr.:
. . . . . Denise Anker
(Distributor) (Video - Cassette, Laserdisc, DVD)
*Labels Distributed: Video:* AEC One Stop Group, Geneon Entertainment, HBO Video, Lions Gate Entertainment, Paramount Home Entertainment, Sony Pictures Home Entertainment (SPHE).

**Genius Products, Inc.**
740 Lomas Santa Fe, Ste. 210, Solana Beach, 92075, (858) 793-8840, Fax: (858) 793-8842, E-Mail: info@geniusproducts.com, Web Site: www.babygenius.com
CEO: . . . . . Trevor Drinkwater
EVP Opns.: . . . Rod Satterwhite
CFO: . . . . . Shawn Howie
SVP DVD Sales: Patrick Haynes
General Counsel:. . Michel Urich
(Distributor) (DVD)

**Global Pacific**
PO Box 2001, Sonoma, 95476, (707) 996-2748, Fax: (707) 996-2658, E-Mail: transvsn@community.net, Web Site: www.ninegates.com/global
Pres./A&R: . . . . Howard Sapper
SVP/Promo.:. . . . Howard Morris

**Global Village Records & Music (Div. of Nicoletti Music Co./Creative Network)**
PO Box 2818, Newport Beach, 92659, (949) 497-0171, Fax: (949) 494-0982, E-Mail: nicolettico@cox.net, Web Site: www.creativeglobalvillage.net
Owner/A&R: Joseph Nicoletti, Sr.
Chief Exec.:. Joseph Nicoletti, Jr.
Consultant (Nashville): Al DeLory
(Distributor, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records, Cutouts, Overstock, Computer Software)

**Gojo Distributors**
195 S. 26th St., San Jose, 95116, (408) 286-9840, Fax: (408) 286-9845, E-Mail: onealproductions@netscape.net
Chief Exec.:. . . Jeannine O'Neal
(Distributor)

**Handleman Co.**
151 Kalmus Dr., Ste. F2, Costa Mesa, 92626, (714) 546-2583, Fax: (714) 546-3018, Web Site: www.handleman.com
Reg'l VP: . . Patrice Compernolle

**Harmonia Mundi USA**
1117 Chestnut St., Burbank, 91506, (818) 333-1500, Fax: (818) 333-1501, E-Mail: pcinfo-usa@harmoniamundi.com, Web Site: www.harmoniamundi.com
Pres.:. . . . . Rene Goiffon
VP/A&R: . . . . . Robina Young
Nat'l Sales Mgr.:. Matthew Owen
Publicity/Promos.: . Sarah Folger
(Distributor)
*Labels Distributed: Audio:* Cantaloupe Music; Ota Records; Aeon (France); Sound of World (France); Nimbus Records (United Kingdom)

**Hep Cat Records & Distribution**
PO Box 1108, Orange, 92856, (714) 385-8470, (800) 404-4117, Fax: (714) 385-8471, E-Mail: customerservice@hepcatrecords.com, Web Site: www.hepcatrecords.com
GM: . . . . . Gabby Castellana
Purchasing: . . . . Mary Kingman
(Distributor) (Compact Disc, Video - Cassette, Records (LP's, 12-Inch, Singles))

**IRIS (Independent Recording Industry Services)**
111 New Montgomery St., Ste. 301, San Francisco, 94105, (415) 995-2355, Fax: (415) 704-3327, E-Mail: info@irisdistribution.com, Web Site: www.irisdistribution.com
Pres.:. . . . . Matt Laszuk

**Illuminare Entertainment**
4215 Tierra Rejada, Ste. 206, Moorpark, 93021, (805) 553-0277, Fax: (805) 553-0277, E-Mail: blisi@illuminare-ent.com, Web Site: www.illuminare-ent.com
CEO: . . . . . Lisi Brunella

**Image Entertainment**
20525 Nordhoff St., Ste. 200, Chatsworth, 91311, (818) 407-9100, Fax: (818) 407-9111, Web Site: www.image-entertainment.com
Pres.:. . . . . Martin Greenwald
VP Mktg.: . . . . . Garrett M. Lee
VP Acquisition:. . . Barry Gordon
VP Sales/Admin.:
. . . . . Barbara Adolph
VP Programming: Bruce Venezia
VP Audio Opns.:
. . . . . George Steele, III
(Distributor) (Video - Cassette, DVD)

**Ingram Entertainment, Inc.**
445 W. Freedom Ave., Orange, 92865, (714) 282-1232, Fax: (714) 282-2245, Web Site: www.ingramentertainment.com
Sales Mgr.:. . . . . Fred Lepore
(Distributor)

**Ingram Entertainment, Inc.**
3401 Investment Blvd., Ste. 1, Hayward, 94545, (510) 670-1670, Fax: (510) 670-4866, Web Site: www.ingramentertainment.com
Branch Mgr.:. . . . . Gary Rhode
(Distributor)

**JDC Records, Inc.**
440 Pacific Coast Hwy., Hermosa Beach, 90254, (310) 937-4455, Fax: (310) 937-4456, E-Mail: jdcrec@gte.net
Pres./CEO: . . . . . Jim Callon
VP Sales: . . . . . Ed Fonseca
VP Sales: . . . . . Chris Callon
(Compact Disc, Records (LP's, 12-Inch, Singles))

**KC Sales (Div. of K C Entertainment Group, Inc.)**
2488 - C Townsgate Rd., Westlake Village, 91361, (805) 496-0528, Fax: (805) 496-0538, E-Mail: kcsales@kcsalesinc.com
Pres.: . . . . . Jim Newhouse
Sales Mgr.:. . . . . Randy Martin
(Distributor) (Compact Disc, Video - Cassette, DVD)
*Labels Distributed: Audio:* Audio Fidelity; Jerden Records; Legacy International / Bescol Ltd.; Madacy Entertainment LP (Canada)
*Labels Distributed: Video:* MTI Home Video, Marengo Films, VCI Home Video, Madacy Entertainment (Canada), Intercontinental Video (Hong Kong).
*Products/Accessories:* CD, Tape & Record Care Products: Madacy, Legacy Int., Cedar Lake; Phonograph Needles: Audio, Fidelity, Jerden







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WOODLAND, CA 95695 USA
*PHONE: (530) 668-3470*
*FAX: (530) 668-3476*

**KandAmerica, Inc.**
134 La Porte St., Arcadia, 91006, (626) 445-7700, Fax: (626) 445-0066, E-Mail: info@kandamerica.com, Web Site: www.kandamerica.com
Pres./Buyer (Pre-Rec. Music): . . . . . Toshi Fujimoto
Mgr.: . . . . . Keizo Fujimoto
Buyer (Videos): . . . . . Birgitta Landmark
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Video:* Image Entertainment, Kultur / White Star / Duke Video / SRO, Sony Pictures Home Entertainment (SPHE).

**Knight Mediacom**
2400 Kettner Blvd., Ste. 237, San Diego, 92101, (619) 338-9885, (310) 779-9885, Fax: (619) 338-9886, E-Mail: rknight@knightmedia.com, Web Site: www.knightmedia.com
Pres.: . . . . . Ron Knight
(Importer) (Video - Cassette, DVD)

**KOCH Entertainment**
1216 21st St., San Francisco, 94122, (415) 566-3245, Web Site: www.kochdistribution.com
Sales Rep.: . . Heather Anderson
(Distributor)

**KOCH Entertainment**
26592 Heather Brook, Lake Forest, 92630, (949) 597-8464, Fax: (949) 597-8469, Web Site: www.kochdistribution.com
Sales Rep.: . . . . . Mike Logan
(Distributor)

**KOCH Entertainment**
80 Elgin Park, #6, San Francisco, 94103, (415) 437-1602, Fax: (415) 437-1822, Web Site: www.kochent.com
(Distributor)

**LA 1 Stop**
4956 E. Whittier Blvd., Los Angeles, 90022, (323) 261-9224, Fax: (323) 261-0137, Web Site: www.soundsofmusicoldies.com
Mgr.: . . . . . Mario C. Reyes
Mgr.: . . . . . Kevin Herrera
Mgr.: . . . . . Martha DeLaMore
(One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Cutouts)

**Lark In The Morning**
PO Box 799, Fort Bragg, 95437, (707) 964-5569, Fax: (707) 964-1979, E-Mail: larkinam@larkinam.com, Web Site: www.larkinam.com
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Computer Software)

**Latin Music Entertainment, Inc.**
10835 Chandler Blvd., North Hollywood, 91601-2938, (818) 508-0337, Fax: (818) 508-0338, E-Mail: lme@lmeonline.com, Web Site: www.lmeonline.com
CEO: . . . . . Nissim J. Baly
CFO: . . . . . David Levy
Bus. Aff.: . . . . . Efraim Barrocas
(Distributor, Rackjobber, Importer, Exporter, Broker, Manufacturer) (Compact Disc, Pre-Recorded Audio Tape)
*Labels Distributed: Audio:* Supreme Enterprises International Corp. (SEI)

**LeFON**
18212 Jovan St., Tarzana, 91335-7039, (818) 609-0002, Fax: (818) 609-0505, E-Mail: dlexa@socal.rr.com
Pres.: . . . . . Doug Lexa
(Int'l Mktg.) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))

**Left Coast Marketing**
8690 Hayden Place, Culver City, 90232-2902, (310) 815-9800, Fax: (310) 815-9804, E-Mail: joe@leftcoastmarketing.com, Web Site: www.leftcoastmarketing.com
Owner: . . . . . Richard Foos
Owner/Buyer Pre-Recorded Music: . . . . . Chuck Rose
Owner/Buyer Pre-Recorded Music: . . . . . Mike Colestock
Owner/Video Buyer/Other: . . . . . Mark Chayet
Mgr./Buyer: . . . . . Joe Parker
(Liquidator CD, DVD, VHS) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Computer Software)

**Linden International Children's Recording**
170 State St., Los Altos, 94022-2812, (650) 949-3390, Fax: (650) 949-0346
CEO/Buyer (Music/Videos): . . . . . Dennis Ronberg
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette)

**Lumberjack Mordam Music Group**
731R N. Market Blvd., Sacramento, 95834, (916) 641-8900, Fax: (916) 641-8989, E-Mail: info@mordamrecords.com, Web Site: www.mordamrecords.com
Sales/Mktg. Mgr.: . . Che Brooks
Dist./Pacific Rim Sales: . . . . . Kristin Attaway
West Coast Store Sales: . . . . . Jimmy Calanchini
Sales: . . . . . Craig Cook
(Distributor) (Compact Disc, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Alternative Tentacles; Asian Man Records; Dionsysus Records; Frontier Records; Frontier Records; Sympathy For The Record Industry; Au-Go-Go Records (Australia)

**Majestic Distribution & Store**
6404 Wilshire Blvd., Ste. 505, Los Angeles, 90048, (323) 651-0275, E-Mail: wess@majesticrecordings.com, Web Site: www.majesticstore.com
Contact: . . . . . Ian Dealhoy
(Distributor, Importer, Online Store) (Compact Disc, Records, Accessories, slipmats, DJ bags)

**The Malibu Trading Co.**
PO Box 2888, Malibu, 90265, (310) 317-0322, (310) 317-4338, Fax: (310) 317-6199, E-Mail: customerservice@pplzmi.com, Web Site: www.pplzmi.com
CEO: . Jaeson St. James Jarrett
Mgr.: . . . . . Tedford Steele
Buyer Pre-Recorded Music: . . . . . Dakota Kelly
Buyer Video: . . . . Lance Spears
Buyer: . . . . . Michael Hochberg
Pdct. Mgr.: . . . . . Mark Stringer
Exec. Admin.: . . . . Kristen Etzler
(Distributor, Importer, Exporter, Cut Outs) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Software, Accessories)

**Mean Street**
6747-A Greenleaf Ave., Whittier, 90601, (562) 789-9455, Fax: (562) 789-9925, E-Mail: hello@meanstreet.com, Web Site: www.meanstreet.com
Bus./Magazine Dist.: Shael Trunk
Editorial: . Roberto C. Hernandez
Records Publicity: . . . . . Cynthia Hassey

**Navarre Corp.**
206 E. Adele St., Anaheim, 92805, (714) 533-8310, Fax: (714) 459-7411, Web Site: www.navarre.com
(Distributor, One-Stop)

**Navarre Corp.**
824 N. Clementine St., Anaheim, 92805, (714) 774-3878, Fax: (714) 459-7129, E-Mail: tswann@navarre.com, Web Site: www.navarre.com
Field Sales Rep.: . . Toni Swann-Pardigno
(Distributor, One-Stop)

**Navarre Corp.**
303 S. Almont #3, Los Angeles, 90048, (310) 273-2986, Fax: (310) 388-5733, Web Site: www.navarre.com
Field Sales Rep.: . . . David Miller

**Navarre Corp.**
7059 Illinois Court, Fontana, 92336, (909) 429-8539, Fax: (909) 385-0410, E-Mail: ty.visconti@navarre.com, Web Site: www.navarre.com
Catalog Sales Mgr.: . Ty Visconti

**Navarre Corp.**
1594 Church St., Simi Valley, 93065, (805) 338-4094, Fax: (805) 435-3680, E-Mail: tdiaz@navarre.com, Web Site: www.navarre.com
Nat'l Acct. Mgr.: . . . . Tommi Diaz

**Navarre Entertainment Media - S. F. Bay Area**
1810 Leonard Ave., Santa Rosa, 95405-4631, (707) 776-2795, Fax: (707) 581-1916, E-Mail: dewitt.barker@navarre.com, Web Site: www.navarre.com
Nat'l Acct. Mgr.: . . DeWitt Barker
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Computer Software, Accessories)

**Otter Distributors**
1180 E. Grand Ave., Arroyo Grande, 93420, (805) 489-2055, Web Site: www.otterdist.com
Mktg. Mgr.: . . . . . Danny Beher
(Distributor, One-Stop) (Compact Disc, Sheet Music)
*Products/Accessories:* Accessories: Jazz & classical music books

**Persuasion Records**
1624 E. Broadway St., Anaheim, 92805, (714) 772-1712, Fax: (714) 563-2303, E-Mail: cruz@persuasionrecords.com, Web Site: persuasionrecords.com
Pres.: . . . . . Chris Cruz
(Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Accessories)

**Prajin One Stop Distributors**
5701 Pacific Blvd., Huntington Park, 90255, (323) 588-9323, (800) 577-2546, Fax: (323) 588-0427, E-Mail: pprajin@prajin1stop.com, Web Site: www.prajin1stop.com
Owner: . . . . . Anthony Prajin
CEO: . . . . . George Prajin
Buyer: . . . . . Fernando Izarraraz
(Distributor, One-Stop, Rackjobber)
*Labels Distributed: Video:* Sony Pictures Home Entertainment (SPHE), EMI Group PLC (United Kingdom), Rodven / Video Rodven (Venezuela).
*Products/Accessories:* Accessories; Blank Tape: Maxell; Head Phones: Maxell; Storage & Carrying Cases: Case Logic

**RED Distribution**
3420 Ocean Park Blvd., Ste. 3050, Santa Monica, 90405, (310) 581-8200, Fax: (310) 581-8208, Web Site: www.redmusic.com
VP Inventory Mgmt.: . Dean Fine
Sales: . . . . . Paul Moore

**RED Distribution**
1748 Clement St., San Francisco, 94121, (415) 221-3480, Fax: (415) 221-3513, Web Site: www.redmusic.com
Sales: . . . . . Jaya Bhat
(Distributor)

**RM Films International, Inc.**
PO Box 3748, Hollywood, 90078, (323) 466-7791, Fax: (323) 461-4152, Web Site: www.rmfilms.com, www.russmeyer.com
Pres.: . . . . . Janice Cowart
Dir. Opns.: . . . . . Julio Dottavio
(Distributor) (Video - Cassette, DVD)

**Record Finders**
620 W. Gage Ave., Los Angeles, 90044-5440, (310) 639-4756, E-Mail: info@musicandthangs.com, Web Site: www.musicandthangs.com
Owner: . . . Lawrence J.S. Henry
Mgr.: . . . . . Cram Enohr
Buyer: . . . . . Mildred Louise
Buyer (Videos): . Frank Lee Alten
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cut-outs, Overstock)

**Recorded Media Supply**
3818 W. Burbank Blvd., Burbank, 91505, (818) 562-6527, Fax: (818) 972-2456, E-Mail: sales@blankmedia.com, Web Site: www.blankmedia.com
Pres.: . . . . . Jeff Burgess
GM: . . . . . Tim Davis
Sec./Treas.: . . . . W. Scott Mullen
(Distributor)
*Products/Accessories:* Accessories: Jaz, Zip, DLT, CD-R, Data Products, Edit Supplies, Firewire, SCSI, DVD-R; Blank Tape: Apogee, Sony, HHB, 3M, TDK, Maxell, Emtec, Quantegy; Storage & Carrying Cases: Datrax

**RevDistribution / RevHQ**
7456 Lorge Cir., Huntington Beach, 92647, (714) 375-4264, Fax: (714) 375-4266, E-Mail: webmaster@revhq.com, Web Site: www.revhq.com
Mktg. Dir.: . . . . . Jamie Agius
Sales Mgr.: . . . . . Vique Martin
Publicist: . . . . . Dan Terr
A & R: . . . . . Bob Shedd
(Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), merch.(T-shirts, stickers))
*Labels Distributed: Audio:* Equal Vision Records

**Revolver USA Distribution**
2745 16th St., San Francisco, 94103, (000) 000-0000, Fax: (415) 241-2421, E-Mail: revolverusa@yahoo.com, Web Site: www.midheaven.com
CEO/Mgr.: . . . . . C.W. Pratt
Music Buyer: . . . . . El Bobo
Contact: . . . . . Johnny
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* anticon; Barsuk Records; Birdman Recording Group, Inc.; Gearhead; KEEP Recordings; Lobster Records; ROIR (Reach Out International Records); Self-Starter Foundation; Smells Like Records (SLR); Standard Recording Co.; Young God Productions; Jazzhead (Australia); Scratch Records (Canada); Adasam Ltd. (United Kingdom); KFM Records (United Kingdom)

**Road To Ruin Distribution**
521 W. Wilson, Ste. C-103, Costa Mesa, 92627, (949) 274-1857, Fax: (949) 548-0863, E-Mail: roadtoruindistro@comcast.net, Web Site: www.roadtoruindistro.com
Owner: . . . . . Pat Grindstaff
*Labels Distributed: Audio:* Disconnected Records; TKO Records

**Runt Distribution**
PO Box 2947, San Francisco, 94126, (510) 540-4104, Fax: (510) 540-4105, E-Mail: info@runtdistribution.com, Web Site: www.runtdistribution.com
Owner: . . . . . Filippo Salvadori
Head of Sales: . . . Russ Tolman
(Distributor, Exporter, Label) (Compact Disc, DVD, Records (LP's))
*Labels Distributed: Audio:* Devil in the Woods Records; ESP-Disk Ltd.; RPM Music Productions, Inc.; Akarma (Italy); Cherry Red Records Ltd. (United Kingdom)

**Smash Distribution Co.**
1636 W. 139th St., Gardena, 90249, (310) 352-3055, Fax: (310) 352-4209, E-Mail: reed@smashdist.com, Web Site: www.smashdist.com
CEO: . . . . . Brian Engel
VP Sales/Mktg.: . . . . . Chuck Nicholson
VP Domestic Purchasing: . . . . . Reed Chaffey
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))

**Sony BMG Music Entertainment Sales**
2100 Colorado Ave., 3rd Fl., Santa Monica, 90404, (310) 449-2100, Web Site: www.sonybmg.com
VP Field Sales Western Region: . . . . . Laurel Polson
Mktg. Dir.: . . . . Bobby Sherman
Mgr. Retail: . . . . . Al Knobloch
Artist Devel. Coord. - Alternative: . . . . . Andy Lewis
Artist Devel. Coord. - Urban: . . . . . Brandon Chretien
Sr. Acct. Exec.: . . Brian Blackwell
VIA: . . . . . Bob Kotecki
(Distributor)

**Sound of California**
19241 Doe Run, Santa Ana, 92705, (714) 544-4653, Fax: (714) 544-4693, E-Mail: zzzuser@aol.com
Contact: . . . . . Bill Karras
*Labels Distributed: Audio:* Doug Moody Prodx

**Sounds Write Productions, Inc.**
PO Box 601084, 6685 Norman Ln., San Diego, 92120, (619) 697-6120, (800) 976-8639, Fax: (619) 697-6124, E-Mail: soundswrite@aol.com, Web Site: www.soundswrite.com
Pres.: . . . . . Randee Friedman
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)

**Subterranean Records & Distribution**
1466 San Bruno Ave., San Francisco, 94110, (415) 821-5880, Fax: (415) 647-0678, E-Mail: subterra@subterranean.org, Web Site: www.subterranean.org
Owner/Buyer: . . . Steven Tupper
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles))

**Super D Phantom Distribution**
17822 Gillette #A, Irvine, 92614, (949) 225-1170, Fax: (949) 724-5162, E-Mail: thuy@sdcd.com, Web Site: www.sdcd.com
CEO: . . . . . Bruce Ogilvie
Pres.: . . . . . Jeff Walker
VP Sales: . . . . . Bobby Miranda
VP Mktg./Purchasing: . Thuy Ngo
VP Opns.: . . . . . Mel Fajardo
VP Human Resources: . . . . . Deborah Taylor
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Accessories)
*Labels Distributed: Audio:* (Cassette & Disc) All labels and genres; *Labels Distributed: Video:* (Cassette & Disc) All labels and genres.
*Products/Accessories:* Accessories: Case Logic, Earhugger, Caseline, Laserline; Batteries: Maxell; Blank Tape: Maxell; CD, Tape & Record Care Products: Maxell, Spin Doctor; Head Phones: Case Logic, Earhugger, Maxell; Storage & Carrying Cases: Case Logic, Laserline, Caseline

**Super D Phantom Distribution**
725 Main St., Ste. 107, Woodland, 95695, (530) 668-3470, Fax: (530) 668-3476, E-Mail: sales@sdcd.com, Web Site: www.sdcd.com
VP Sales: . . . . . Bobby Miranda
Sales Mgr. - Independent Retail: . . . . . Mark Grindle

Sales Mgr. - Internet Sales: . . . . . Phil Sackoor
Sales Mgr. - Int'l Sales: . . . . . Moraima Story
Sales Mgr. - Special Mkts.: . . . . . Paul Santons
Sales Mgr. - Chain Accts.: . . . . . Jim Sena
(One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cut-outs, Overstock, Accessories)

**TRC Distribution**
430 E. Grand Ave., Ste. A, San Francisco, 94080, (650) 877-7330, Fax: (650) 877-7345, E-Mail: trc@trcdistribution.com, Web Site: www.trcdistribution.com
Pres.: . . . . . Haim Zion
*Labels Distributed: Audio:* Generate Music

**Tapeworm Distributors**
27833 Hopkins Ave., Unit 6, Valencia, 91355-3407, (661) 257-4904, Fax: (661) 257-4820, E-Mail: connie@tapeworm.com, Web Site: www.tapeworm.com
Pres./Buyer (Videos): . . . . . Connie Figgins
EVP Sales Home Video/ Television: . . . . Dawn Robinson
VP: . . . . . Ginny Clark
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)

**Tatak Pilipino**
Philippine Arts & Trade Center, 1660 Hillhurst Ave., Los Angeles, 90027, (323) 953-8660, E-Mail: tatak@tatak.com, Web Site: www.tatak.com

**Tonga Production**
8306 Wilshire Blvd., Ste. 544, Beverly Hills, 90211, (310) 327-4232, Fax: (310) 327-4441, E-Mail: info@tongaproduction.com, Web Site: www.boulevarddistribution.com
Pres.: . . . . . Jacques Hubert
(Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Cutouts, Overstock, Books)

**Universal Music & Video Distribution**
10 Universal City Plz., Ste. 400, Universal City, 91608, (818) 777-4400, Fax: (818) 866-0362, Web Site: www.universalmusic.com
Pres.: . . . . . Jim Urie
Pres. Mfg./Logistics: Pete Scifres
EVP Visual Entertainment: . . . . . Tom O'Malley
EVP Customer Opns.: . . . . . Bob Schnieders
EVP Sales/Mktg.: . . . Mike Davis
EVP Admin.:. . . Mavis Takemoto
SVP Mktg./Artist Devel.: . . . . . Cliff O'Sullivan
SVP New Media: Susan Roberts
SVP Nat'l Credit: . . . . Joe Flores
VP Sales/Customer Opns.: . . . . . Michael Gillespie
VP Nat'l Sales: . . . Joy Slusarek
VP Video Sales: . . . Kim Sullivan
VP Sales/Analysis: . Jason Kleve
VP Sales/Mktg.-Urban: . . . . . Rhoda Lawrence
VP Mktg./Opns.-Visual Entertainment: . . . . . Soumya Sriraman
VP Retail Partnership Mktg.: . . . . . L.J. Hayden
Sr. Dir. Release Commun.: . . . . . Sue Perloff
Sr. Dir. Merch./Creative Servs.: . . . . . Rob Hershenson
Sr. Dir. Latin Sales Rack & Retail: . . . . . Nydia Laner
Dir. Artist Devel. - Verve/Geffen: . . . . . Lashawn Norton
Dir. Sales/Catalog/Classic/Jazz: . . . . . Vince Szydlowski
Dir. Artist Devel. - Interscope: . . . . . Josh Tario
Dir. Artist Devel. - Universal/ Motown: . . . . . Mike Jakary
Dir. Artist Devel. - Island/Def Jam: . . . . . Joe Kara
Dir. Sales Admin.:. . Nancy Dean
Dir. Sales Analysis: David Bakula
Dir. Latin Sales - Visual Entertainment: . Mary Escobedo
Dir. Online Mktg.: . . . . . Melissa Westfall
Dir. Artist Devel. -Assoc. Labels: . . . . . Mike Marshino
Dir. College & Lifestyle Mktg.: . . . . . Abe Claiborne
Dir. Latin Sales Onestops & Independents: . . Jesus Naranjo
Dir. Sales Analysis:. . Ken Sugay
Dir. Sales Analysis:. . Jason Seal
Dir. Country Mktg.: . . . . . Chris Morrison
Latin Mktg. Mgr.: . . . . . Juan Carlos Montes
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch), Computer Software)
*Labels Distributed: Audio:* ABKCO Music & Records, Inc.; A&M Records; A Touch of Jazz, Inc. (ATOJ); Aftermath Entertainment; Ark 21 Records; Ark 21 Records; Blackground Entertainment; Bungalo Records; Cash Money Records; Celluloid Records Ltd.; Concord Records, Inc.; Def Jam; Deutsche Grammophon; Echo-Vista, Inc.; FUBU Records; Fonosound; Geffen Records; Ghetto Youths International; The Gold Label / Honest Entertainment; Guitian Brothers Music; Heartbeat Records; Hip-O Records; Interscope; Island Def Jam Music Group; Island Def Jam South; Lost Highway Records; Lyric Street Records; MCA Nashville; Machete Music; Mercury Nashville; Motown Records; 19 Records; Ole Music; Palm Pictures; Pat's Record Co.; Peak Records; Protel Records; Pyramid Records; Republic Records; Respek Records; Revolu, Inc.; Roc-A-Fella Records; SRC (Street Records Corp.); Shady Records; Show Dog Nashville / Big Machine Records; Six Degrees Records; Skaggs Family Records, Inc.; Strummer Records; Supreme Enterprises International Corp. (SEI); Sybersound Records; Thump Records, Inc.; Treacherous Records; Tuff Gong Records / Ghetto Youths International; Universal Classics; Universal Music Enterprises (UME); Universal Music Latino; Universal Music Latin America; Universal Records; Universal South; Universal South; Univision Music Group; Univision Music Group; VI Music; Varese Sarabande Records, Inc.; The Verve Music Group; Voyager Records, Inc.; Voyager Records, Inc.; Rhythm Safari Pty. Ltd. (Australia); Roadrunner Records (Australasia) Pty. Ltd. (Australia); Roadrunner Records (Australasia) Pty. Ltd. (Australia); Rufus Records (Australia); Indie Records (Brazil); Universal Music Brazil (Brazil); 604 Records (Canada); Airplay Records (France); Celtic Collections Ltd. (Ireland); Fonovisa (Mexico); HUH! Records (New Zealand); Manila Genesis Entertainment & Management, Inc. (Philippines); Deutsche Grammophon (United Kingdom); Deutsche Grammophon (United Kingdom); Ministry of Sound (United Kingdom); Purple City Ltd. (United Kingdom); Revolver Music Ltd. (United Kingdom)
*Labels Distributed: Video:* Coming Home Studios LLC, Playboy Entertainment Group, Sybersound Records, Universal Studios Home Video.

**Universal Music & Video Distribution**
303 N. Glenoaks Blvd., Ste. 300, Burbank, 91502, (818) 972-5700, Fax: (818) 845-2564, Web Site: www.universalmusic.com
Mktg. Dir.: . . . . . Linda Kury

**Universal Music & Video Distribution**
832 Folsom St., Ste. 100, San Francisco, 94107, (415) 281-5100, Web Site: www.universalmusic.com
Mktg. Dir.: . . . . . Tom Beaver
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))

**Urban Life Distribution**
7980 Captwell Dr., Oakland, 94621, (510) 633-5790, Fax: (510) 633-9654, E-Mail: urbanlife@sbcglobal.net
Contact: . . . . . Kerry Huffman
(Distributor)
*Labels Distributed: Audio:* Black Diamond Records

**VPD (Video Products Distributors, Inc.)**
150 Parkshore Dr., Folsom, 95630-470, (916) 605-1500, (800) 366-2111, Fax: (916) 605-1760, Web Site: www.vpdinc.com
Pres./CEO: . . . . . Timothy S. Shannahan
SVP Mktg.: . . . Marty Jorgensen
SVP Dist.: . . . . . Russ Frazier
VP Sales/Purchasing: Tom Kielty
Buyer: . . . . . Bob Kronenberg
Nat'l Sales Admin.: . . Don Rood
(Distributor) (Video - Cassette, DVD, Accessories)
*Labels Distributed: Video:* Buena Vista Home Entertainment, Geneon Entertainment, HBO Video, Hallmark Entertainment, MGM Home Entertainment / United Artists (UA) Home Video, New Line Home Entertainment, Paramount Home Entertainment, Sony Pictures Home Entertainment (SPHE), 20th Century Fox Home Entertainment, Universal Studios Home Video.
*Products/Accessories:* Storage & Carrying Cases: Alpha, Amaray, Nexpak

**Ventura Distribution, Inc.**
2590 Conejo Spectrum St., Thousand Oaks, 91320, (805) 498-7800, Fax: (805) 498-7842, E-Mail: sales@venturadistribution.com, Web Site: www.venturadistribution.com
Chrmn./CEO: . . . . . Larry Hayes
Pres.-Entertainment: . . . . . Craig Sussman
COO: . . . . . Eric Doctorow
CFO: . . . . . Scott Palladino
EVP/GM-Distribution: . . . . . Jim Weatherson
EVP/GM-Entertainment: . . . . . Chris Lynch
SVP Opns.:. . . . . Hugh Lynch
SVP Studio Latino: . . . . . Concepcion Lara
SVP Mktg.: . . . . . Gordon Prend
VP Acquisitions/Devel.: . . . . . Sally Adams
VP Mktg.: . . . . . Victoria Sarro
VP Mktg. Servs.:. . . . . Rob Gold
VP Nat'l Accts.: . . Marie O'Reilly
Prodn. Mgr.:. . . . . Tammy Kizer
(Distributor) (Video - Cassette, DVD, Computer Software)
*Labels Distributed: Video:* Univision Home Entertainment / Unicine Video, UrbanWorks Entertainment, Classic Pictures Entertainment Ltd. (United Kingdom), EMI Group PLC (United Kingdom).

**Verdad y Justicia Label Group**
1901 Ninth Ave., San Francisco, 94116-1330, (415) 664-9743, Fax: (415) 664-3346, E-Mail: xtfr@aol.com, Web Site: www.verdadyjusticiamusic.com
Pres.:. . . . Christopher Stimson
SVP Artist Rel./Acquisition: . . . . . Ric Fazekas

**Verdad y Justicia Label Group**
5328 Sunset Blvd., Los Angeles, 90027-5698, (323) 871-4142, E-Mail: verdadyjusticia1@aol.com
Pres.:. . . . Christopher Stimson
SVP Artist Rel./Acquisition: . . . . . Ric Fazekas

**Video Action**
708 W. First St., Los Angeles, 90012, (213) 687-8262, Fax: (213) 687-8425, E-Mail: videoact@pacbell.net
Owner: . . . . Gregg S. Yokoyama
(Distributor) (Video - Cassette, DVD)
*Labels Distributed: Video:* Home Vision Entertainment (HVE), Kino International.

**WEA Distribution**
3300 Warner Blvd. North Bldg., 4th Fl., Burbank, 91505, (818) 238-6500, Fax: (818) 562-9246, Web Site: www.wea.com
VP Sales/Mktg.-Western Region: . . . . . Tony Niemczyk
Reg'l Sales Dir.: . . . . . Rick Orr

**Welk Music Group**
2700 Pennsylvania Ave., Santa Monica, 90404, (310) 829-9355, Fax: (310) 315-9996, E-Mail: info@vanguardrecords.com, Web Site: www.vanguardrecords.com
Chrmn./CEO: . . . . . Larry Welk
Pres./GM- WMG: . . . Kevin Welk
SVP Sales/Mktg.: . . . . . Dan Sell
VP Radio: . . . . . Art Phillips
VP Publicity:. . . . . Lellie Capwell
New Media Dir.: . . . Rob Evanoff
A&R Mgr.:. . . . . Stephen Brower
Office Mgr./Int'l Coord.: . . . . . Morgana Kennedy
*Labels Distributed: Audio:* Bandit Records; Sugar Hill Records, Inc.

**Wind Records Co. Ltd.**
2058 N. Mills Ave., PMB 143, Claremont, 91711, (909) 398-1868, (800) 850-5015, Fax: (909) 398-1458, E-Mail: pc.greene@verizon.net, Web Site: www.wind-records.com.tw
Opns. Mgr.: . . . . Patricia Greene
*Labels Distributed: Audio:* Trees, Music & Art (Taiwan)

**York Entertainment**
4565 Sherman Oaks Ave., Sherman Oaks, 91403, (818) 788-4050, Fax: (818) 788-4011, E-Mail: b@yorkentertainment.com, Web Site: www.yorkentertainment.com
Pres./CEO: . . . . . Tanya York
Dir. Sales - Int'l: . . Jennifer Dillon
Acquisitions Asst.: . . . . . Ava B.

## COLORADO

**Angelica's Record Distribution**
605 E. 70th Ave., Ste. 7, Denver, 80229, (866) 239-0740, (303) 286-3604, Fax: (303) 286-3603, Web Site: www.angelicasrecord.com
Mgr.: . . . . . Oscar Hernandez

**Four Winds Trading Co.**
6355 Joyce Dr., Arvada, 80403, (720) 890-8000, (800) 456-5444, Fax: (720) 890-8008, Web Site: www.fourwinds-trading.com
CEO: . . . . . Paul Brotzman
Pres.:. . . . . Dan Goter
(Distributor)
*Labels Distributed: Audio:* Gathering of Nations; Makoche Recording Co.; Silver Wave Records; Soundings of The Planet
*Labels Distributed: Video:* A&E Home Video, DVD International, Goldhil Home Media International, Image Entertainment, PBS Home Video, Questar, Inc., Slingshot Inc.

**Navarre Corp.**
5099 Garrison #1, Wheat Ridge, 80033, (303) 431-0417, Fax: (303) 200-8630, E-Mail: jodi.stock@navarre.com
Sales/Mktg. Rep.: . . . Jodi Stock

**Not Lame Recording Co.**
235 Linden St., Fort Collins, 80524, (970) 407-0250, Fax: (970) 407-0256, E-Mail: popmusic@notlame.com, Web Site: www.notlame.com
Pres.:. . . . . Bruce Brodeen
(One-Stop) (Compact Disc)

**Sounds True**
413 S. Arthur Ave., Louisville, 80027, (303) 665-3151, (800) 333-9185, Fax: (303) 665-5292, E-Mail: info@soundstrue.com, Web Site: www.soundstrue.com
Owner: . . . . . Tami Simon
Sales/Mktg. Dir.:. Chantal Pierrat
Publicity Mgr.:. . . . Beverly Yates

**Suburban Home Records & Distribution**
PO Box 40757, Denver, 90204, E-Mail: joey@suburbanhomerecords.com, Web Site: www.suburbanhomerecords.com
Contact: . . . . . Joey Bullock
Contact:. . . . . Virgil Dickerson

**Synergy Distribution (Div. of Synergy Media Group)**
3650 Osage St., Denver, 80211, (303) 433-8808, Fax: (303) 433-8808, E-Mail: info@synergydistribution.com, Web Site: www.synergydistribution.com
Pres.:. . . . . Michael Fitts
SVP Acct./Bus. Devel.:Brian Fitts
GM: . . . . . Paul Schulman
Opns./Buying:. . . . . Danny Birch
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Digital Distribution)
*Labels Distributed: Audio:* Accurate Records

**White Swan Music**
6395 Gunpark Drive, Ste. A, Boulder, 80301, (303) 527-0770, Fax: (303) 527-0771, E-Mail: info@whiteswanmusic.com, Web Site: www.whiteswanmusic.com
Pres./Buyer: . . . . . R. Peter Hill
Accts. Mgr.:. . . . . D. Pushman
Sales Mgr.:. . . . . T. Betancourt
(Distributor, Importer) (Compact Disc, Accessories)
*Products/Accessories:* Accessories: Display racks

## CONNECTICUT

**CD One Stop (Div. of AEC One Stop Group)**
23 Francis J. Clarke Cir., Bethel, 06801, (203) 798-6590, Fax: (203) 798-8852, E-Mail: domesticsales@aent.com, Web Site: www.aent.com
Sales Mgr.: . . . Jenipher Lagana
(One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records, Accessories, CD-ROM)

**Folkcraft Distribution**
Cnr. High & Wheeler Sts., Winsted, 06098, (860) 379-9857, Fax: (860) 379-7685, E-Mail: info@folkcraft.com, Web Site: www.folkcraft.com
Mgr./Buyer (Pre-Recorded Music): . . . . . Melissa Marks
(Distributor, Importer)

**Galaxy Music Distributors**
8 Old Hemlock Rd., Brookfield, 06804, (203) 775-1971, (866) 775-1971, Fax: (203) 775-1915, Web Site: www.galaxymusic.com
East Coast Sales Mgr.: . . . . . Sheldon Conn
(Distributor)

**Original Cast Records**
PO Box 496, Georgetown, 06829, (203) 544-8288, (888) 627-3993, Fax: (203) 544-8288, E-Mail: orgyeko@aol.com, Web Site: www.originalcastrecords.com
Owner:. . . . . Bruce Yeko
VP: . . . . . Jennifer Yeko
VP: . . . . . Toni Stocchi
Sales Mgr.: . . . . . Brian Gari
*Labels Distributed: Audio:* LMGKidsource Music

## DISTRICT OF COLUMBIA

**Smithsonian Folkways Recordings**
PO Box 37012, Victor Bldg., Ste. 4100 MRC 953, Washington, 20013-7012, (202) 275-1156, (800) 410-9815, Fax: (800) 853-

9511, (202) 275-1164, E-Mail: folkways@aol.com, Web Site: www.folkways.si.edu
Curator/Dir.: . . . . Daniel Sheehy
Dir. Mktg./Sales: . . . . . Richard Burgess
Sales/Mktg. Specialist: . . . . . John Smith

## FLORIDA

**AEC One Stop Group (Div. of Source Interlink Companies, Inc.)**
4250 Coral Ridge Dr., Coral Springs, 33065, (954) 255-4000, (800) 329-7664, Fax: (954) 255-4908, Web Site: www.aent.com
Pres./COO: . . . . . Alan Tuchman
COO Dist./ Fulfillment Servs. Grp.: . . . . . Peter Blei
SVP Purchasing: . . . . . Robert DeFreitas
SVP Sales:. . . Michael Donohue
VP Sales: . . . . . Dean Tabaac
VP Int'l Sales: . . . Gustavo Bello
VP Mktg./Independent Retail Sales:. . . . . Bob Ekizian
VP Merch.:. . . . . Nancy Goldwin
Latin Sales Mgr.: . . . . . Martha Pedroso
Latin Buyer: . . Chely Hernandez
(Distributor, One-Stop, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Computer Software, Accessories, Internet Fulfillment)
*Labels Distributed: Audio:* Atlanta International Record Co., Inc.; Basin Street Records; Black Rain Records; Crystal Records, Inc.; Delmark Records; Delvian Records; Eclipse Records Corp.; GNP Crescendo Record Co., Inc.; Pinch Hit Records; Pure & Simple Music; Realm Records Int'l; Trout Records; Tug Boat Records / Mega Int'l Records
*Labels Distributed: Video:* Buena Vista Home Entertainment, Geneon Entertainment, Image Entertainment, MGM Home Entertainment / United Artists (UA) Home Video, Sony Pictures Home Entertainment (SPHE), Universal Studios Home Video.
*Products/Accessories:* Accessories: TDK, Maxell, Case Logic, Sony, Fuji; Batteries: Maxell; Blank Tape: TDK, Sony, Maxell, Fuji, Panasonic; CD Players: JWIN, Audiovox; CD, Tape & Record Care Products: Allsop, Maxwell, TDK; Phonograph Needles: Stanton; Head Phones: Maxell, Sony, JWIN, Earhugger; Storage & Carrying Cases: Case Logic, Laserline, BMI, Fellowes; Video Cassette Recorders: Maxell, TDK, Sony, Fuji

**Acapulco Records**
10128 NW 80th Ave., Hialeah Gardens, 33016, (305) 556-5044, Fax: (305) 556-6612
Pres./Mgr./Music Buyer: . . . . . Armando Gallegos
(Distributor) (Compact Disc, Cassettes)

**Alcione**
12975 SW 132nd Ave., Miami, 33186, (305) 378-0087, Fax: (305) 378-8899, E-Mail: alcione@alcione.com, Web Site: www.alcione.com
Pres.: . . . . . Jose Antonio Oliva
Office Mgr.:. . . . Racquel Hoover
(Distributor, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Accessories)

**American Distribution Services**
462 NE 63rd St., Miami, 33138, (305) 762-4225, Fax: (305) 762-4226, E-Mail: info@adsdvds.com
Sales Mgr.: . . . . . Noel Terrones
(Distributor, Importer, Exporter) (Compact Disc, DVD, Accessories, VND-DVD Players)

**American Music Wholesalers, Inc.**
1320 Stirling Rd., Ste. 10B, Dania Beach, 33004, (954) 921-2706, Fax: (954) 921-2711, E-Mail: amwmusic@yahoo.com
Pres./Buyer (Music/Video): . . . . . Al Bitensky
Mgr.: . . . . . Reney Joseph
(Distributor, One-Stop, Rackjobber) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Cut-outs, Overstock)

**Big World Distribution**
3081 NW 24th St., Miami, 33142, (305) 633-9963, Fax: (305) 634-3775
(Distributor)

**Book World Music**
1941 Whitfield Park Loop, Sarasota, 34243, (800) 444-2524, Fax: (800) 777-2525, E-Mail: bookservice@bookworld.com, Web Site: www.bookworld.com
Pres.: . . . . . John Plough
*Labels Distributed: Audio:* Knew Records, Inc.

**DLN Distribution, Inc.**
1590 29th St., Miami, 33142, (305) 294-1634, Fax: (305) 206-6122, E-Mail: sales@dlndistribution.com
Pres.: . . . . . Gustavo Fernandez
Nat'l Sales Dir.: . . . Juan Carlos "JC" Gonzales
Sales: . . . . . Carolina
(Distributor, Importer) (Compact Disc, DVD)
*Labels Distributed: Audio:* Delanuca Records; Frank Fiore Enterprises, LLC

**Discomoda U.S.A. Corp.**
7959 NW 64th St., Miami, 33166, (305) 593-7420, Fax: (305) 593-6809, E-Mail: discomoda@aol.com
Pres.: . . . . . Dwight Roldan
VP: . . . . . Harry Roldan
Sales: . . . . . Gladys Roldan
Int'l Dir.: . . . . . Wolfgang Roldan
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles))

**EMI Music Marketing (EMM)**
1508 SW 157th Ave., Pembroke Pines, 33027, (954) 447-7665, Fax: (954) 447-8641, Web Site: www.emigroup.com
Major Acct. Mgr.: . . . . . Barbara Fairbairn
(Distributor)

**Global Video Distributors, Inc.**
8181 NW 91st Terr., Ste. 7, Medley, 33166, (305) 887-1986, (305) 887-2000, Fax: (305) 887-2590
CEO: . . . . . Angel Tamargo
(Distributor) (Video - Cassette, DVD, Accessories)
*Products/Accessories:* Blank Tape: Sony, TDK

**H.L. Distributors, Inc.**
6940 SW 12th St., Miami, 33144, (305) 262-7711, Fax: (305) 261-7719, E-Mail: info@hldist.com, Web Site: www.hldist.com
Owner/Latin Buyer: . Hinsul Lazo
Credit Mgr.:. . . . . Millie Riddle
(Distributor)

**IncredibleCDs.com**
3014 NW 79th Ave., Miami, 33122, (305) 591-7684, Fax: (305) 477-0789, E-Mail: kubaney@bellsouth.net, Web Site: www.incrediblecds.com
Pres.: . . . . . Tony San Martin
(Distributor, One-Stop)

**Ingram Entertainment, Inc.**
1521 Copans Rd., Ste. 105, Pompano Beach, 33064, (954) 971-5412, Fax: (954) 971-3113, Web Site: www.ingramentertainment.com
Branch Mgr.: . . . . . Steve Lowy
(Distributor)

**Jostom Distributors**
12350 SW 132 Ct., Ste. 212, Miami, 33186, (305) 233-5699, Web Site: www.jostom.com

**Kubaney**
3014 NW 79th Ave., Miami, 33122, (305) 477-4184, (305) 593-6109, Fax: (305) 477-4431, E-Mail: info@kubaney.com, Web Site: www.kubaney.com
Pres.:. . . . . Mateo San Martin
Publishing Pres.: . . . . . Gloria Patricia Jaramillo
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Accessories)
*Products/Accessories:* Accessories: CD Wallets: Case Logic, CD Project, Recotone, Case-It, Computer Expression; Blank Tape: TDK, Sony, Maxell; CD Players: Jwin, Sony, Samsung; CD, Tape & Record Care Products: Jwin, Recotone; Head Phones: Recotone, Sony, Aiwa; Storage & Carrying Cases: Case Logic, Case-It, CD Project, Computer Expression; Video Cassette Recorders: Sony, Maxell

**MSI Music**
14620 NW 60th Ave., Miami Lakes, 33014, (305) 620-1401, (800) 899-6674, Fax: (305) 620-2882, E-Mail: msisales@msimusic.com, Web Site: www.msimusic.com
Owner: . . . . . Ben Colonomos
VP Opns.:. . . . . David Lewin
Dir. Special Pdcts.:. Adam Herko
Dir. Purchasing: . . . Tony Moyers
Sales Mgr.: . . . . . Noel Leon
Mktg. Coord.:. . . Michelle Lipson
Latin Music Buyer: Mario Arango
(Distributor, One-Stop, Importer) (Compact Disc, DVD, (12-Inch, Singles), Overstock)
*Labels Distributed: Audio:* Tropical Music (Germany); CAM S.r.l. (Italy); Beat Goes On Records (BGO) (United Kingdom)

**Marakka 2000**
1551 SW 8th St., Miami, 33135, (305) 642-8885, Fax: (305) 642-8865, E-Mail: marakka2000@yahoo.com, Web Site: www.marakka2000.com
VP:. . . . . Waloo Fernandez
(Distributor) (Compact Disc, Video - Cassette)

**Miami Records / Discos Fuentes**
7001 N. Waterway Dr., Ste. 108, Miami, 33155, (305) 269-9323, Fax: (305) 269-0223, E-Mail: miamirecords@discosfuentes.com, Web Site: www.discosfuentes.com, www.miamirecords.com
Pres.: . . . . . Alejandro Fuentes
VP: . . . . . Jorge Fuentes
Sales/Promo.: . . . . . Patricia Manrique Vargas
Sales/Promo.: . . . . Jose Carrera

**Navarre Corp.**
20807 SW 85th Place, Miami, 33189, (305) 232-2220, Fax: (305) 232-8073, E-Mail: kevin.bradshaw@navarre.com, Web Site: www.navarre.com
Nat'l Accts. Mgr.:Kevin Bradshaw
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, (LP's, 12-Inch, Singles), Computer Software)

**No Idea Records**
PO Box 14636, Gainesville, 32604-4636, (352) 379-0502, Fax: (352) 375-9041, E-Mail: noideanerds@earthlink.net, Web Site: www.noidearecords.com

**PEX (Publications Exchange)**
8306 Mills Dr., Ste. 241, Miami, 33183, (888) 458-2822, (305) 387-4957, Fax: (305) 387-1954, E-Mail: pexusa@bellsouth.net, Web Site: www.pexstore.com
Pres.: . . . . . Josefina Hernandez
Office Mgr.: . . . . . Silvia Correa

**Platinum Groove Entertainment (PGE)**
Box 2877 Worth Ave., Palm Beach, 33480, (561) 775-4561, Fax: (561) 775-4562, E-Mail: brian@newhotmusic.com, Web Site: www.newhotmusic.com
CEO:. . . . . Brian O'Connor

**Reyes Records, Inc.**
140 NW 22nd Ave., Miami, 33125, (305) 541-6686, Fax: (305) 642-2785, E-Mail: reyesrecords@reyesrecords.com, Web Site: reyesrecords.com
Pres.: . . . . . Enrique Reyes
Mgr.: . . . . . Enrique Reyes, Jr.
Latin Buyer: . . . Jose Lavandero
Domestic Buyer DVD's: . . . . . Bibi Martinez
(Distributor, One-Stop, Importer, Exporter)
*Labels Distributed: Audio:* (Disc) CDs, DVDs, and videos of all major and independent labels in Latin and domestic product. Now specializing in Mexican product.

**Specialty Distributing Co. (Div. of Jay Jay Record Co.)**
PO Box 41-4156, Miami Beach, 33141, (305) 758-0000, Fax: (305) 758-0000
Pres./Buyer (Accessories): . . . . . Walter Jagiello
Mgr.: . . . . . Jeanette Jagiello
Buyer (Pre-Recorded Music): . . . . . J. Kozak
Buyer (Videos): . . . . . W. Jay
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records, Accessories)
*Labels Distributed: Audio:* Jay Jay Record & Publishing Co.
*Products/Accessories:* Accessories: Alpha Security Boxes, 3M Whisper Tape; Blank Tape: Ampex; Storage & Carrying Cases: Gayo

**Target Music Distributors, Inc.**
7925 NW 66th St., Miami, 33166, (305) 591-2188, Fax: (305) 591-7210
Pres.:. . . . . Gary Kulla
Sales Mgr.: . . . Vivian Chaumont
(Distributor, One-Stop) (Cutouts, Overstock)
*Labels Distributed: Audio:* DRT Entertainment

**Universal Music & Video Distribution**
1601 Sawgrass Corp. Pkwy., Ste. 110, Sunrise, 33323, (954) 858-0000, Fax: (954) 858-0090, Web Site: www.universalmusic.com
Mktg. Dir./SAE: . . . . . Charmelle Gambill

**VP Records**
6022 SW 21st St., Miramar, 33023, (954) 966-4744, Fax: (954) 966-8766, E-Mail: information@vprecords.com, Web Site: www.vprecords.com
Mgr.:. . . . . Howard Chung
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock)

## GEORGIA

**Anderson Merchandisers, Inc.**
1300 Barrow Industrial Pkwy., Auburn, 30011, (770) 867-4690, (800) 999-0904, Web Site: www.amerch.com
GM: . . . . . Ken Zimmerman

**Baker & Taylor**
251 Mt. Olive Church Rd., Commerce, 30599, (800) 775-1200, E-Mail: btinfo@btol.com, Web Site: www.btol.com
(Distributor, One-Stop) (Compact Disc, Video - Cassette, DVD, Accessories)

**Barjan Entertainment**
4227 Pleasant Hill Rd., Bldg. 13, Ste. 100, Duluth, 30096, (770) 442-6600, Fax: (770) 475-0056
VP Sales Entertainment Div.: . . . . . Don Paddock
Dir. Entertainment Div.: . . . . . Richard Adams
Buyer (Published Pdcts.): . . . . . Tina Van Camp
Buyer (Pre-Recorded Music): . . . . . Gregg Burkhalter
Buyer (Video): . Bruce Ahlswede
(Rackjobber) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Computer Software, Accessories, Audio Books)

**Dolphin Music Distributors, Inc.**
6500 McDonough Dr., Ste. A-3, Norcross, 30093, (770) 368-1808, (800) 390-5853, Fax: (770) 368-1805, Web Site: www.dolphinmusic.com
Mgr. Opns.: . . . . Scott Schlinkert
Acct. Exec.: . . . . Judy Bracknell
(One-Stop) (Compact Disc, (Singles))

**EMI Music Marketing (EMM)**
3000 Northwoods Pkwy., Ste. 330, Norcross, 30092, (770) 417-4509, Fax: (770) 449-4742, Web Site: www.emigroup.com
(Distributor)

**Ingram Entertainment, Inc.**
5500 Oakbrook Pkwy., Norcross, 30093, (770) 447-4663, Fax: (770) 446-7711, Web Site: www.ingramentertainment.com
Branch Mgr.: . . . . . Steve Neblett
(Distributor) (Video - Cassette, DVD, Computer Software, Accessories)

**International Record Distributors**
5241 New Peachtree Rd., Ste. D, Chamblee, 30341, (770) 234-0120, Fax: (770) 234-0124
GM: . . . . . Edgar Perez
Mgr.: . . . . . Erica Perez

**KOCH Entertainment**
2741 Old Coach Rd., Duluth, 30096, (770) 418-9911, Fax: (770) 418-0309, Web Site: www.kochdistribution.com
Reg'l Acct. Mgr.:Marlene Stewart
(Distributor)

**Latin American Record Distributors**
3137 Chamblee Dunwoody Rd., Chamblee, 30341, (770) 986-8969, (800) 523-8533, Fax: (770) 986-0401, E-Mail: info@ladist.com, Web Site: www.ladist.com
Pres./Founder: . . . . . Francisco Rodriquez
GM: . . . . . Leny Bates
(Distributor)
*Products/Accessories:* Accessories: Laser Line, Case Logic; Batteries: Sony, Durcell; Blank Tape: Sony, Maxell; CD Players: Sony, Coby, Panasonic; Head Phones: Sony, Coby; Storage & Carrying Cases: Laser Line, Case Logic; Video Cassette Recorders: Maxell

**MDI Distribution, Inc.**
711 Trabert Ave., Atlanta, 30318, (404) 806-0388, Fax: (404) 806-0387, E-Mail: info@mdidistribution.com, Web Site: www.mdidistribution.com
Pres.: . . . . . Nina Easton
VP Sales: . . Laurie Montgomery
Label Mgr./GM: . James Staubes
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Overstock, Books)
*Labels Distributed: Audio:* Megahit Records

**Navarre Corp.**
942 Taft Ave. NE, Atlanta, 30309, (404) 724-0100, Fax: (770) 828-0676, E-Mail: dwomack@navarre.com, Web Site: www.navarre.com
Nat'l Acct. Mgr.: . David Womack

**New Leaf Distribution**
401 Thornton Rd., Lithia Springs, 30122-1557, (800) 326-2665, (770) 948-7845, Fax: (770) 944-2313, E-Mail: newleaf@newleaf-dist.com, Web Site: www.newleaf-dist.com
Asst. Buyer: . . . Lynnita Jimenez
Contact: . . . . Mamaniji Azanyah
*Labels Distributed: Audio:* Channel Productions; The Environments Series; Etherean Music, Inc.; Steven Halpern's Inner Peace Music; Kosmic Music, Inc.; LoveCat Music;

Selva, Inc.; Sequoia Records, Inc.; Silver Wave Records; Soundings of The Planet; Spirit Music, Inc.; Valarien Productions; Ken Davis Music (Australia); AD Music (United Kingdom)

**NuMillennium Distribution Group, Inc.**
5398 E. Mountain St., Stone Mountain, 30083, (770) 469-5220, Fax: (770) 469-5288, Web Site: www.numillennium.com
CEO: . . . Kendall A. Minter, Esq.
EVP: . . . . . Hank Caldwell
VP Label Rel.: . . . . . Edward H. Strickland
(Distributor) (Compact Disc, DVD, Audio books)

**The Remix Warehouse / DJ Direct / Remix.com**
PO Box 1298, Duluth, 30096-0023, (866) 266-6499, (800) 241-6499, Fax: (509) 355-8205, (678) 407-1762, E-Mail: catalog@remix.com, Web Site: www.remix.com
Pres./CEO: . . . . . Shawn Miller
Buyer Pre-Recorded Music: . . . . . Heather Brown
(Distributor) (Compact Disc, Records (LP's, 12-Inch), Accessories)
*Products/Accessories:* Accessories: Univenture, Grundorf; Storage & Carrying Cases: Grundorf

**Rock Bottom, Inc.**
3400 Corporate Way, Ste. G, Duluth, 30096-2500, (770) 814-8868, Fax: (770) 497-9206, E-Mail: markm@rockbottomdist.com
CEO: . . . . . Jeff Scheible
Pres.: . . . . . Frank Rochman
Sales Mgr.: . . . . . Mark Mayo
Returns Coord.: . . Staten Putnal
Buyer - Pre Recorded Music: . . . . . Tracy Aaron
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, (Singles))
*Labels Distributed: Audio:* Chase Music Group; Delmark Records; Flat Town Music Co.; Landslide Records, Inc.; MagicMusic Productions, Inc.; Mardi Gras Records, Inc.; Nighthawk Records; Original Cast Records; Ripete Records, Inc.; Sound Mindz Entertainment, Inc.; Susie Q / Gospel Jubilee Records; Taragon Records Co.; Oliver Sudden Productions (Canada)

**Sony BMG Music Entertainment Sales**
1000 Abernathy Rd. NE, Ste. 200, Atlanta, 30328, (770) 392-1844, Fax: (770) 673-5700, Web Site: www.sonymusic.com
Mktg. Dir. - Southeast: . . . . . Chris Stone
Artist Devel. Coord. - Urban: . . . . . Stacey Quarterman
Sr. Acct. Exec.: . . . . . Phil Verolla
Acct. Exec.: . . . . Steve Kaminski
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch))

**Southern Music Distribution**
6900 Peachtree Industrial Blvd., Ste. G, Norcross, 30071, (770) 447-5159, Fax: (770) 449-9337, E-Mail: somudist@mindspring.com, Web Site: www.southernmusicdigital.com
Pres.: . . . . . H. Michael Walker
GM: . . . . . John Underwood
(Distributor) (Compact Disc, DVD, (12-Inch, Singles))
*Labels Distributed: Audio:* Big Oomp Records; Dynasty Records

**Trend International (Div. of Trend RecordsÖ)**
PO Box 201, Smyrna, 30081, (770) 432-2454, Fax: (770) 432-2454, E-Mail: tomattrend@aol.com, temgh@aol.com, Web Site: www.trendrecords.com
Pres./CEO: . . . . . Tom Hodges
VP: . . . . . Rick Hodges
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (Singles), Overstock)

**Universal Music & Video Distribution**
400 Interstate North Pkwy., Ste. 450, Atlanta, 30339, (678) 742-9001, Fax: (678) 742-9088, Web Site: www.universalmusic.com
Mktg. Dir.: . . . . . L. C. Hensley

**WEA Distribution**
817 Peachtree St. NW, #300, Atlanta, 30308, Web Site: www.wea.com

## HAWAII

**Aloha Music International (AMI) (Div. of The Islander Group)**
269 Pali'i St., Mililani, 96789, (808) 676-0116, (877) 828-4852, Fax: (808) 676-5156, E-Mail: info@islandergroup.com, Web Site: www.islandergroup.com
Artist Rel. Dir.: . . . . . Sharlene Aoki Oshiro
Music Mgr.: . . . . . Doug Fawcett

**Hula Records (Div. of Hawaii Calls, Inc.)**
99-139 Wailla Way #56, Aiea, 96701-3288, (808) 485-2294, Fax: (808) 485-2296, E-Mail: hularecords@hawaii.rr.com, Web Site: www.hawaiian-music.com, hawaiicalls.com
Pres.: . . Donald P. McDiarmid, III

**Kona-Kai Distributing Co. (KK) (Div. of Hawaii Calls, Inc.)**
99-139 Waiua Way, Unit 56, Aiea, 96701-3288, (808) 485-2294, Fax: (808) 485-2296, E-Mail: hularecords@hawaii.rr.com
Pres.: . . . . Donald McDiarmid, III
(Distributor, Exporter) (Compact Disc, DVD)
*Labels Distributed: Audio:* Hula Records

**The Mountain Apple Co.**
1330 Ala Moana Blvd., Honolulu, 96814, (808) 597-1888, (800) 882-7088, Fax: (808) 597-1151, E-Mail: info@mountainapplecompany.com, Web Site: www.mountainapplecompany.com
CEO: . . . . . Jon de Mello
Pres.: . . . . . Leah Bernstein
VP: . . . . . Shelley Coscina
Exec. Asst.: . . . . . Lisa Soong
(Distributor, Rackjobber) (Compact Disc, DVD)
*Labels Distributed: Audio:* The Mountain Apple Co.; Palm Records, Inc.

**Music Craft Distributors of Hawaii Ltd.**
296 Mokauea St., Honolulu, 96819, (808) 841-6219, Fax: (808) 842-0362
CEO/Mgr./Buyer: . . . . . Winifred Kurokawa
(Distributor)

**Pacific Hawaiian Music Distribution (Div. of Pacific Hawaiian Music corp.)**
94-035 Leokane St., Waipahu, 96797, (808) 671-1771, Fax: (808) 676-5838, E-Mail: pachawn@lava.net, Web Site: www.pacifichawaiian.com
Pres.: . . . . . Carole Baguio
(Distributor, One-Stop, Rackjobber, Importer, Exporter)

## IDAHO

**Chapel Music**
1350 N. Kings Rd., Nampa, 83653-5353, (208) 465-2500, (208) 465-2538, Fax: (208) 465-2531, E-Mail: chapelmusic@pacificpress.com, Web Site: www.pacificpress.com
Publicity Dir.: . . . . Nicole Batten
(Distributor)

## ILLINOIS

**Adelqui Enterprises, Inc. / Musica Latina**
1454 N. Milwaukee Ave., Chicago, 60622, (773) 235-6900, Fax: (773) 235-4715
Pres.: . . . . . Adelqui Boue
Mgr.: . . . . . Sonya Hernandez
(Distributor, One-Stop, Rackjobber) (Video - Cassette, DVD, Records (LP's))
*Labels Distributed: Video:* Sony Pictures Home Entertainment (SPHE).
*Products/Accessories:* Blank Tape; Phonograph Needles

**Baker & Taylor**
501 S. Gladiolus St., Momence, 60954, (800) 775-2300, E-Mail: btinfo@btol.com, Web Site: www.btol.com
Dir. Spanish Pdct.: . Diana Calice
(Distributor, One-Stop) (Compact Disc, Video - Cassette, DVD, Overstock, Accessories)

**Better Closeouts, Inc.**
1120 W. Exchange Ave., Chicago, 60609, (773) 376-8432, Fax: (773) 376-8468, E-Mail: info@bettercloseouts.com, Web Site: www.bettercloseouts.com
Partner: . . . . . Jack Rose
Partner: . . . . . Mickey Kozy
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Software, CD ROM)

**CAP Exports / C.W. Paas, Inc.**
1039 W. Lake St., Chicago, 60607, (312) 733-1717, Fax: (312) 733-5819, E-Mail: cwpaas@msn.com
Pres.: . . . . . Walter Paas
(Distributor)

**Carrot Top Records / CTD Ltd.**
935 W. Chestnut, Ste. LL15, Chicago, 60622, (312) 432-1194, Fax: (312) 432-1351, E-Mail: patrick@carrottoprecords.com, Web Site: www.carrottoprecords.com
Pres./A&R: . . Patrick Monaghan
*Labels Distributed: Audio:* Aum Fidelity; Barsuk Records; Delmark Records; Gearhead; ROIR (Reach Out International Records); ROIR (Reach Out International Records); Self-Starter Foundation; Standard Recording Co.

**Choke, Inc.**
3107 N. Rockwell, Chicago, 60618, (773) 539-5411, Fax: (773) 539-3668, E-Mail: info@choked.com, Web Site: www.choked.com
Head Buyer: . . . . . Todd
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock)
*Labels Distributed: Audio:* Barsuk Records; Cornerstone Recording Arts Society / Cornerstone RAS; Self-Starter Foundation

**CrossTalk Distribution**
1323 S. Michigan Ave., 5th Fl., Chicago, 60605, (312) 786-1185, Fax: (312) 786-1186, E-Mail: soultek@crosstalkchicago.com, Web Site: www.crosstalkchicago.com
*Labels Distributed: Audio:* Generate Music

**EMI CMG Distribution Group (Div. of EMI Christian Music Group)**
500 Capitol Way, Jacksonville, 62650, (217) 245-1733, Fax: (217) 245-1807, Web Site: www.chordant.com
Dir. Dist.: . . . . . Ken Rothdeutsch
(Distributor)

**EMI Music Marketing (EMM)**
145 E. Algonquin Rd., Ste. A, Arlington Heights, 60005, (847) 806-5000, Fax: (847) 806-6077, Web Site: www.emigroup.com
Mktg. Mgr.: . . . . . John Dimiceli
(Distributor) (Compact Disc, Pre-Recorded Audio Tape)

**EMI Music Marketing (EMM)**
1 Capitol Way, Jacksonville, 62650, (217) 243-8661, Web Site: www.emigroup.com
Finance Dir.: . . . . . David Pennel
(Distributor)

**Fletcher's One Stop, Inc.**
450 E. 75th St., Chicago, 60619, (773) 874-4484, Fax: (773) 874-3736, E-Mail: f1stop@aol.com

**Galgano Music**
1836 E. Belvidere Rd., Grayslake, 60030, (847) 543-8133, Fax: (847) 543-8325, E-Mail: jamie@galganomusic.com, Web Site: www.galganomusic.com
Pres.: . . . . . John Galgano
Music Submissions: . . . . . James Galgano
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles), Cutouts, Overstock, Accessories)
*Products/Accessories:* Blank Tape: Maxell, Sentry; CD Players: AIWA; Storage & Carrying Cases: Case Logic

**Griffin Music (Div. of W.M. Ltd.)**
PO Box 1952, Lombard, 60148, (630) 424-0801, Fax: (630) 424-0806, E-Mail: neale@griffinmusic.com, Web Site: www.griffinmusic.com
Owner: . . . . . Neale Parker
GM: . . . . . Susan Cuvala
Publishing: . . . . . Ginger Lord

**Groove Distribution**
1164 N. Milwaukee Ave., Chicago, 60622, (773) 435-0250, (888) GROOVE-4, Fax: (773) 435-0252, E-Mail: sales@groovedis.com, Web Site: www.groovedis.com
Pres./GM: . Dirk van den Heuvel
Webmaster/Prodn. Mgr.: . . . . . Julian Carow
(Distributor, Importer, Exporter) (Compact Disc, Records (LP's, 12-Inch, Singles))

**Horizons Records**
122 14th St., Mendota, 61342, (815) 539-3775, Fax: (815) 539-3776, E-Mail: horizon@cdlps.com, Web Site: www.cdlps.com
Owner: . . . . . Ron Sinkuler
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Software)

**Ingram Entertainment, Inc.**
382 East Lies Rd., Carol Stream, 60188, (630) 871-0222, Fax: (630) 871-7806, Web Site: www.ingramentertainment.com
Branch Mgr.: . . . . . Barb Rehus
(Distributor)

**International Records Distributors**
1161 W. Cullerton St., Chicago, 60608, (312) 421-1771, (800) 446-7471, Fax: (312) 421-6819
Pres.: . . . . . Guillermo Medina
VP: . . . . . Patricia Medina



REYES RECORDS INC.
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E-mail: reyesrecords@reyesrecords.com

Mgr.:. . . . . Magdalena Perez
Mgr. (Chicago): . Ricardo Acosta
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Accessories, magazines, phone cards)

**J.S.J. Music Distributors**
6620 W. Belmont Ave., Chicago, 60634, (773) 286-4444, Fax: (773) 286-0639
CEO:. . . . . Joe Swiatek
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Cutouts)

**KOCH Entertainment**
2813 Concordia Dr., Rockford, 61109, (815) 397-5168, Fax: (815) 397-6703, Web Site: www.kochdistribution.com
Sales Rep.:. . . Kristin Sherman
(Distributor)

**La Voz Hispana, Inc.**
2514 N. Laramie, Chicago, 60639, (773) 836-9201, Fax: (773) 836-9218, E-Mail: lavoshispana@msn.com
Pres.:. . . . . Nelson Cruz
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Accessories, instruments)
*Products/Accessories:* Accessories

**Latin American Record Distributors**
2490 S. Blue Island Ave., Chicago, 60608, (773) 927-2500, Fax: (773) 927-4406, E-Mail: ladist@aol.com, Web Site: www.ladist.com
Pres.:. . . . . Jim Jimenez
(Distributor)

**Manga Entertainment (Div. of IDT Entertainment Inc.)**
215 W. Superior, 6th Fl., Chicago, 60610, (312) 751-0020, Fax: (312) 751-2483, E-Mail: info@manga.com, Web Site: www.manga.com
Pres.:. . . . . Marvin Gleicher
Mktg.:. . . . . Julie Campion

**Navarre Corp.**
627 N. Humphrey 1st Fl., Oak Park, 60302, (708) 445-9688, Fax: (773) 442-0781, Web Site: www.navarre.com
(Distributor, One-Stop)

**Navarre Corp.**
1119 Elma Ave., Elgin, 60120, (847) 888-1849, Fax: (847) 628-0358, E-Mail: jphillips@navarre.com, Web Site: www.navarre.com
Nat'l Acct. Mgr.:. . . . . Jill Phillips

**Nightingale-Conant Corp.**
6245 W. Howard St., Niles, 60714, (847) 647-0300, Web Site: www.nightingale.com
Pres.:. . . . . Vic Conant
VP Mktg.:. . . . . Kevin McNeely
(Distributor)

**Parasol Records**
303 W. Griggs St., Urbana, 61801, (217) 344-8609, Fax: (217) 344-8652, E-Mail: parasol@parasol.com, Web Site: www.parasol.com, www.indies.com
Pres.:. . . . . Geoff Merritt
VP Bus. Aff./Media Rel.:
. . . . . Michael Roux
VP Mail Order:. . . . . Roy Ewing
VP Mail Order:. . . . . Jim Kelly
Sales Dir.:. . . . . Angie Heaton

**Rediscover Music Catalog/RM Distributing / Aztec Corp. (Div. of Aztec Corp.)**
705 S. Washington St., Naperville, 60540, (630) 637-2303, (800) 232-7328, Fax: (630) 305-0782, E-Mail: rediscovermusic@rediscovermusic.com, Web Site: www.rediscovermusic.com
Pres./Buyer: . . . . M. Allan Shaw
(Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, Cutouts, Overstock)

**Sony BMG Music Entertainment Sales**
2850 W. Golf Rd., Ste. 301, Rolling Meadows, 60008, (847) 640-5900, Fax: (847) 640-0059, Web Site: www.sonybmg.com
VP Nat'l Accts.:. . . . . Colin Willis
VP Field Sales Central Region:
. . . . . Denny Kennedy
Mktg. Dir.:. . . . . Wayne Chiodo
Artist Devel. Coord. - Urban:
. . . . . Monique Spence
Artist Devel. Coord. - Alternative:
. . . . . Jason Gula
(Distributor)

**Southern Records**
PO Box 577375, Chicago, 60657, (773) 235-5030, E-Mail: info@southern.com, Web Site: www.southern.com
Pres.:. . . . . Danielle Soto
(Distributor)
*Labels Distributed: Audio:* Brassland; Chocolate Industries; The Consumers Research & Development Label; Dischord Records; Flameshovel Records; Alien8 Recordings (Canada); Constellation Records (Canada); Paper Bag Records (Canada); Exile On Mainstream Records (Germany)

**Stateside Distributors**
1004 N. California Ave., Chicago, 60622-3408, (773) 862-8630, (888) 776-0436, Fax: (773) 862-8630, E-Mail: stateside@prodigy.net
Contact:. . . . . Peter Crawford
(Distributor)
*Labels Distributed: Audio:* Steeple-Chase Productions ApS (Denmark)

**Strictly CDs**
750 Morse Ave., Elk Grove Village, 60007-5417, (847) 545-9584, Fax: (847) 545-9591, E-Mail: contact@stricklycds.net, Web Site: www.strictlycds.net
Owner:. . . . . John Newcomer
Buyer: . . . . . Yvonne Newcomer
(One-Stop)

**Top Hits, Inc.**
360 Hastings Dr., Buffalo Grove, 60089, (847) 537-1690, Fax: (847) 537-1869, Web Site: www.tophitsmusic.com
CEO:. . . . . Carl Rosenbaum
Pres.:. . . . . Kevin Rosenbaum
VP Opns.:. . . . . Robert Merritt
VP Sales:. . . . . Bob Colosi
Dir. Purchasing: . . . Marc Bloom
(Rackjobber) (Compact Disc, (Singles), Cutouts)

**Touch & Go Records, Inc.**
PO Box 25520, Chicago, 60625, (773) 388-8888, Fax: (773) 388-3888, E-Mail: info@tgrec.com, Web Site: www.touchandgorecords.com
Pres.:. . . . . Corey Rusk
Label Mgr.:. . . . . Ed Roche
Sales:. . . . . Leslie Ransom
Publicist: . . . . . Miranda Lange
Radio:. . . . . Sara Tolbert
Prodn.:. . . . . Adam Reach
Publicist: . . . . . John Landas
Direct Sales: . . . Nathan Cowing
Export Sales: . . . Krista Schmidt
Prodn.:. . . . . Emily Brigham
New Media: . . . Justin Sinkovich
Art Dir.:. . . . . David Babbitt
Sales Asst.:. . . . . Billy Smith
*Labels Distributed: Audio:* Atavistic Records; Drag City Records; Emperor Jones; Estrus Records; 5 Rue Christine; Jade Tree; Kill Rock Stars; Merge Records; Warm Electronic Recordings

## INDIANA

**Aether Records**
6051 N. College Ave., Indianapolis, 46220, (317) 466-1352, Fax: (317) 466-0042, E-Mail: sales@aether-or.com, Web Site: www.aether-or.com
Pres.:. . . . . Stan Denski
(Distributor) (Compact Disc, Records (LP's, 12-Inch))

**Ingram Entertainment, Inc.**
8770 Commerce Park Pl., Ste. H, Indianapolis, 46268, (317) 228-3303, (800) 365-0150, Web Site: www.ingramentertainment.com
(Distributor) (Video - Cassette, DVD)
*Labels Distributed: Video:* Buena Vista Home Entertainment, Hallmark Entertainment, Paramount Home Entertainment, Sony Pictures Home Entertainment (SPHE), 20th Century Fox Home Entertainment, Universal Studios Home Video.

**Secretly Canadian**
1499 W. Second St., Bloomington, 47403, (812) 335-1572, Fax: (812) 323-8494, E-Mail: info@secretlycanadian.com, Web Site: www.secretlycanadian.com, www.scdistribution.com
Co-Pres.:. . . . . Ben Swanson
Co-Pres.:. . . . . Chris Swanson
*Labels Distributed: Audio:* Asthmatic Kitty Records

## IOWA

**ET Video**
616 Velvet Ave., Coon Rapids, 50058, (712) 999-2229, (800) 366-3884, Fax: (712) 999-5770, Web Site: www.etvideo.com
VP Opns.:. . . . . Dave Myer
VP Sales:. . . . . Brad Kanne

**Ingram Entertainment, Inc.**
12000 Ridgemont Dr., Urbandale, 50323, (515) 254-7000, Fax: (515) 254-7021, Web Site: www.ingramentertainment.com
Facility Mgr.:. . . . . Kim Lihs
(Distributor)

## KANSAS

**Acoustic Sounds**
1500 S. Ninth St., Salina, 67401, (785) 825-8609, Fax: (785) 825-0156, E-Mail: asounds@acousticsounds.com, Web Site: www.acousticsounds.com
Owner: . . . . . Chad Kassem
Office Mgr.:. . . Mike Christensen
(Distributor) (Compact Disc, Records (LP's), SACD, DVDA)

**Ingram Entertainment, Inc.**
3114 S. 24th St., Kansas City, 66106, (913) 362-0391, Fax: (913) 362-0605, Web Site: www.ingramentertainment.com
Branch Mgr.:. . . . . Curt Myatt
(Distributor)

**Kief's Audio / Video, Inc.**
2429 Iowa St., Lawrence, 66046, (785) 865-4337, Fax: (785) 842-0501, Web Site: www.kiefs.com
Pres.:. . . . . John J. Kiefer
Mgr./Buyer: . . . Steven J. Wilson
(One-Stop) (Compact Disc, DVD)

## KENTUCKY

**Ingram Entertainment, Inc.**
313 Frederica St., Owensboro, 42301, (270) 686-0077, Fax: (270) 685-7008, Web Site: www.ingramentertainment.com
Sales Mgr.:. . . . . Jesse Moreno

**The Music Connection**
PO Box 19, Muldraugh, 40155-0019, (270) 828-3770, Fax: (270) 828-3770, E-Mail: themusicconnection@yahoo.com, Web Site: www.themusicconnection.us
Mgr.:. . . . . Robert Riggs
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Cutouts, Overstock, Computer Software, Accessories)

**Wax Works / Video Works**
325 E. Third St., Owensboro, 42303, (270) 926-0008, (800) 825-8558, Fax: (270) 685-0563, E-Mail: sales@wwvw.com, Web Site: www.waxworksvideoworks.com
Pres.:. . . . . Terry Woodward
VP Video:. . . . . Kirk Kirkpatrick
Mktg. Mgr.:. . . . . Amy Beyke
Video Buyer: . . . . Andrew Goetz
Video Buyer:. . . . . Patti Schaber
Game Buyer:. . . . . Mia Snyder
*Products/Accessories:* Accessories: All major brands; Blank Tape: All major brands; Storage & Carrying Cases: All major brands

## LOUISIANA

**Floyd's Wholesale Distributors Co., Inc.**
434 E. Main St., Ville Platte, 70586, (337) 363-2184, (337) 363-2138, Fax: (337) 363-5622, E-Mail: info@floydsrecordshop.com, Web Site: www.floydsrecordshop.com
Pres./CEO:. . . . . Floyd Soileau
VP:. . . . . Jinver Soileau
Retail Mgr.:. . . . . Cecil Fontenot
Wholesale Mgr.:. . . Terry Guillory
Wholesale Mgr.:
. . . . . Cynthia Fontenot
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Accessories)

**Frankie's One Stop, Inc.**
1533 Corporate Dr., Shreveport, 71107, (318) 424-9441, (800) 489-2003, Fax: (318) 424-8223, E-Mail: frankie@frankiesonestop.com, Web Site: www.frankiesonestop.com
Owner/Pres./Sales/Buyer:
. . . . . Frankie Spano
Sales:. . . . . Cornel Murphy
Sales:. . . . . Carolyn Spano
Sales:. . . . . Tony
Billing: . . . . . Tyra
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch), Overstock, Accessories)
*Products/Accessories:* Audio Playback Equip.: Case Logic; Blank Tape: Recoton; CD, Tape & Record Care Products: Recoton; Phonograph Needles: Pfanstiehl; Storage & Carrying Cases: Recoton

**Gonzales Music Wholesale**
1012 S. Orice Roth Rd., Gonzales, 70737, (225) 647-2133, (800) 489-2133, Fax: (225) 647-2234, E-Mail: gonmusic@eatel.net
Dist. Dir.:. . . . . Matt Kivett
Sales Mgr./Adv.:. Jason Graham
Buyer Pre-Recorded Music:
. . . . . Roy Shaw
Buyer:. . . . . Wade Mire
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))
*Products/Accessories:* Accessories: Alpha Security Cases, Alsop, Goncesh; Blank Tape: Maxell; Storage & Carrying Cases: Sound Case, Disc Gear

## MARYLAND

**Handleman Co.**
2600 Cabover Dr., Hanover, 21076-1704, (410) 553-9402, Fax: (410) 768-3382, Web Site: www.handleman.com
RMM:. . . . . Dennis Kline

**Ingram Entertainment, Inc.**
8779 Greenwood Pl., Savage, 20763, (301) 490-1166, Fax: (301) 490-0031, Web Site: www.ingramentertainment.com
Branch Mgr.:. . . . . Bill Watson
(Distributor)

**Liaison Records, Inc.**
9435 Washington Blvd. N., Ste. M, Laurel, 20723, (410) 880-6111, Fax: (301) 776-4566, Web Site: www.liaisonrecords.com
Owner:. . . . . Becky Marcus
Owner: . . . . . Tom Goldfogle
Mgr.:. . . . . Nicole Frese
Buyer Pre-Recorded Music:
. . . . . Mike Sky
Mktg.:. . . . . Amy Gilbert
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch), Cutouts, Accessories)
*Labels Distributed: Video:* KOCH Entertainment Distribution, Sony Pictures Home Entertainment (SPHE), Universal Studios Home Video.
*Products/Accessories:* Accessories: Coby, JWin; CD Players: Coby, JWin; CD, Tape & Record Care Products: Coby; Phonograph Needles: Ortofon; Head Phones: Coby; Storage & Carrying Cases: Technics, DJ Bags & Cases, DMC Cases

**Morphius Records**
100 E. 23rd St., Baltimore, 21228, (410) 662-0112, Fax: (410) 662-0116, E-Mail: info@morphius.com, Web Site: www.morphius.com
Contact:. . . . . David Andler

**Ravenhurst Records**
5509 Cadella Ave., Baltimore, 21206, (410) 485-5138, E-Mail: info@ravenhurstrecords.com, Web Site: www.ravenhurstrecords.com
A&R: . . . . . Robert Blackburne

**Three Keys Music (Div. of Marimelj Entertainment Group, LLC)**
8121 Georgia Ave., Ste. 609, Silver Spring, 20910, (301) 589-1800, Fax: (301) 589-1329, E-Mail: info@threekeys.com, Web Site: www.threekeys.com
Founder/CEO: . Marcus Johnson
VP Bus. Aff.: . . Jaunique Sealey
VP Promo.:. . . . . Rob Chalmers
Dir. Label Devel.:. . Kelli Johnson
Dir. Exec. Aff.:. Michelle Hawkins
Contact:. . . . . Jason Kelley

**Universal Music & Video Distribution**
4500 Forbes Blvd., Ste. 100, Lanham, 20706, (301) 429-2400, Fax: (301) 429-2397, Web Site: www.universalmusic.com
Mktg. Dir.:. . . . . Kevin Lipson

**Vintage Distributing, Inc.**
8211-R Cloverleaf Dr., Millersville, 21108, (410) 553-9300, Fax: (410) 553-6902, E-Mail: vintagedst@aol.com
Pres./CEO:. . . . . Murray Graber
(Distributor, Exporter) (Accessories, Posters, Photos, T-shirts)
*Products/Accessories:* Accessories: Corrugated Mailers, Stock & Custom Printed Sacks, Pegboard Wire Baskets, Divider Cards, Dome Adaptor; Blank Tape: TDK, Memorex; CD, Tape & Record Care Products: Discwasher, TDK, Memorex, Spin Clean, Sleeves, Jackets, Jewel Boxes; Head Phones: Memorex, Jensen; Storage & Carrying Cases: Metal Storage Cabinets & Browsers, Alpha Keepers, Corrugated Boxes

**Wayside Music**
PO Box 8427, Silver Spring, 20907, (301) 589-1803, Fax: (301) 589-1819, E-Mail: info@waysidemusic.com, Web Site: www.waysidemusic.com
Owner:. . . . Steven Feigenbaum
Mgr.:. . . . . Simon Mertz
(Distributor) (Compact Disc)

## MASSACHUSETTS

**Dick's Record Co., Inc.**
88 Bourne St., Newton, 02466, (781) 769-8790, Fax: (781) 769-4304, E-Mail: dicks.record@verizon.net
Pres.:. . . . . Richard Peach
Mgr./Buyer:. . . . . James Bianco
(One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (12-Inch, Singles), 7" Vinyl)

**Forced Exposure**
219 Medford St., Malden, 02148, (781) 321-0763, Fax: (781) 321-0321, E-Mail: fe@forcedexposure.com, Web Site: www.forcedexposure.com
Mgr.:. . . . . Kristin Anderson
Label Mgr./Mktg. Dir.:. David Day

Buyer: . . . . . Jimmy Johnson
Head of Sales: . . . . . Billy Kiely
(Distributor) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch))
*Labels Distributed: Audio:* Aum Fidelity; DSA (Les Disques Du Soleil Et De L'acier) (France); Normal Records (Germany); Touch (United Kingdom)

**KOCH International**
One Center St., Gloucester, 01930, (978) 282-5622, Fax: (978) 282-5634, Web Site: www.kochint.com
East Coast Sales/Mktg. Mgr.: . . . . . Liam King
(Distributor)

**Navarre Corp.**
35 Birchwood Ave., Sudbury, 01776, (978) 443-8169, Fax: (978) 246-0091, E-Mail: michael.neustadt@navarre.com, Web Site: www.navarre.com
Nat'l Accts. Mgr.: . . . . . Michael Neustadt

**Off-Beat Records, Inc.**
165 Front St., Tower C, 2nd Fl., Chicopee, 01013, (413) 594-5105, (800) 395-2328, Fax: (413) 594-5299, E-Mail: sales@offbeatrec.com, barry@offbeatrec.com, office@offbeatrec.com, kristine@offbeatrec.com, Web Site: www.offbeatrec.com
Pres./CEO:. . . Barry Grant Clark
Sales/Purchasing/Pdct. Mgr./Corp. Devel.:. . . . Kristin Santos
Office Mgr./Admin. Asst.: . . . . . Beth Cipriani
Sales Rep.: . . . Michael R. Clark
(Distributor, Rackjobber, Importer, Exporter, Label) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Books, Electronic Games)
*Labels Distributed: Audio:* Off-Beat Records, Inc.

**Rounder Records Group**
1 Camp St., Cambridge, 02140, (617) 354-0700, Fax: (617) 491-1970, (617) 354-4840, E-Mail: info@rounder.com, Web Site: www.rounder.com
Owner:. . . Marian Leighton Levy
Owner: . . . . . Bill Nowlin
Owner: . . . . . Ken Irwin
Pres./CEO: . . . . . John Virant
CFO: . . . . . Jeff Grady
SVP Nat'l Promo.: . . . Brad Paul
SVP A&R:. . . . . Scott Billington
VP A&R: . . . . . Troy Hansbrough
VP Promo.: . . . . . Paul Langton
VP Sales/Mktg.: . . . Sheri Sands
GM: . . . . . Paul Foley
Dir. Intl' Sales:. . . John Berchard
Dir. Promo.:. . . . Mike Severson
Prodn.: . . . . . Steve Netsky
*Labels Distributed: Audio:* August Records, Inc.

**Universal Music & Video Distribution**
888 Worcester St. Wayne Park, Ste. 120, Wellesley, 02482, (781) 245-0509, Fax: (781) 716-7988, Web Site: www.universalmusic.com
VP Field Sales: . Rich Grobecker
Mktg. Dir.: . . . . . Mike Khouri

## MICHIGAN

**Angott Music Sales**
2616 Puritan Ave., Detroit, 48238, (313) 341-7053, (313) 341-7055, Fax: (313) 341-1511
VP:. . . . . Ken Walker
(One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Accessories)

**Discovery House Music (Div. of RBC Ministries)**
PO Box 3566, Grand Rapids, 49501, (800) 653-8333, E-Mail: dhp@dhp.org, Web Site: www.dhmusic.com

**Goldenrod Music, Inc.**
1310 Turner St., Lansing, 48906, (517) 484-1712, Fax: (517) 484-1771, E-Mail: music@goldenrod.com, Web Site: www.goldenrod.com
Owner:. . . . . Terry Grant
Sales Mgr.:. . . . . Susan Frazier
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)
*Labels Distributed: Audio:* Disappear Records; Maggie's Music, Inc.; Makoche Recording Co.; North Star Music; Righteous Babe Records; Ken Davis Music (Australia)

**Handleman Co.**
18708 Telegraph, Ste. C7, Brownstown, 48174-9581, (734) 955-6142, Fax: (734) 955-6337, Web Site: www.handleman.com
Reg'l VP: . . . . . Glenn D'Angerio

**Handleman Entertainment Resources (Div. of Handleman Co.)**
500 Kirts Blvd., Troy, 48084, (248) 362-4400, Fax: (248) 362-3711, E-Mail: corporate.info@handleman.com, Web Site: www.handleman.com
COB/CEO: . . . . Stephen Strome
Pres. Int'l: . . . . . Peter Cline
SVP/CFO: . . . . . Thomas Braum
Grp. VP Pdct. Mgmt./Logistics: . . . . . Ron Lund
Grp. VP Mktg./H.E.R.: . . . . . Scott Wilson
VP Bus. Devel.:. . . . Mark Heidel
VP Pdct. Mgmt.: . . . David Jones
VP Strategic Planning: . . . . . David Burch
VP/Acct. Exec.:. . . Wade Rohrer
Dir. Pdct. Pkg./Analysis: . . . . . Paul Ignasinski
Dir. Merch./Adv.: . Erica Babcock
Nat'l Team Assortment Mgr.: . . . . . Chris Kwant
Pdct. Mgr. Budget/Christmas/Seasonal: . . . . . Larry Kennedy
Pdct. Mgr. Rock Metal MOD Rock Alternative: . . . . Kerry Fly
Pdct. Mgr. Rap Jazz Blues: . . . . . Al Cramton
Pdct. Mgr. Country Christian Gospel Comedy: . . . . . Amy Macdonald
(Rackjobber) (Compact Disc, Pre-Recorded Audio Tape, DVD, (12-Inch))
*Labels Distributed: Audio:* Audio Fidelity

**KOCH Entertainment**
2441 Dorchester North, #204, Troy, 48084, (734) 834-5054, Fax: (734) 614-9246, E-Mail: jamie.ikeda@kochent.com, Web Site: www.kochdistribution.com
Nat'l Acct. Mgr.:. . . . Jamie Ikeda
(Distributor)

**LaVal Record Distributors**
1327 Cobb St., Kalamazoo, 49007, (269) 342-5328, E-Mail: valco226@aol.com
CEO: . . . . . Vincent Taylor
Mgr.:. . . . . Val Taylor
Buyer Pre-Recorded: . . . . . Kamana Taylor
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Vic Records

**Master Takes**
PO Box 394, Whitehall, 49461, (231) 894-4088, Fax: (231) 894-4088
Pres.: . . . . . Chuck Nessa
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's))

**Sidestreet Distributing**
1100 N. Washington, Lansing, 48906, (517) 372-7888, (800) 315-6369, Fax: (517) 334-5856, E-Mail: sidest@msen.com, Web Site: www.elderly.com/sidestreet
Owner: . . . . . Stan Werbin
Mgr.: . . . . . Doug Berch
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch))
*Labels Distributed: Audio:* Flat Town Music Co.; Folk Era Records; SoundArt Recordings; Acoustics Records (United Kingdom); Fellside Recordings Ltd. (United Kingdom); Free Reed Music Ltd. (United Kingdom)
*Labels Distributed: Video:* Shanachie Entertainment Corp.

**Sony BMG Music Entertainment Sales Group**
5750 New King St., Ste. 150, Troy, 48098, (248) 952-6500, Fax: (248) 952-6508, Web Site: www.sonybmg.com
Mktg. Dir.: . . . . . Diane Steffens
Acct. Mktg. Dir.:. . . . Mike Pulgini
Acct. Mktg. Dir.: Roxanne Loeffler
Artist Devel. Coord. - Alternative: . . . . . Janelle Rogers
Sr. Acct. Exec.: Anna Annunziata
Acct. Exec.: . . . . . Ron Maljak
Sr. Acct. Exec.:. . . . . Art Kaye
VIA: . . . . . Mike Huckstadt
VIA: . . . . . Aaron Manna
VIA:. . . . . Michael Kail
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records)

**Submerge**
3000 E. Grand Blvd., Ste. 202, Detroit, 48202, (313) 972-3000, Fax: (313) 972-3001, E-Mail: christa@submerge.com, Web Site: www.submerge.com

**Universal Music & Video Distribution**
1050 Wilshire Dr., Ste. 230, Troy, 48084, (248) 273-6500, Fax: (248) 273-6596, Web Site: www.universalmusic.com
Acct. Dir.: . . . . . Bill Schulte
Mktg. Dir.: . . . . . Lloyd Hummel

## MINNESOTA

**Alternative Distribution Alliance (ADA)**
800 Washington Ave. North, Minneapolis, 55401, (612) 338-1022, Fax: (612) 338-1121, Web Site: www.ada-music.com

**Cannonball Records**
337 Lake Hazeltine Dr., Chanhassen, 55318, (952) 361-6683, Fax: (952) 361-6684, E-Mail: info@Cannonballrecords.com, Web Site: www.cannonballrecords.com

**EMI Music Marketing (EMM)**
1660 Hwy. 100 S., Ste. 330, St. Louis Park, 55416, (952) 945-9594, Fax: (952) 945-0525
Major Acct. Mgr.: Alan Navarrete
Major Acct. Mgr.: . John Nicholas
(Distributor)

**The Electric Fetus, Inc.**
2000 Fourth Ave. S., Minneapolis, 55404-2641, (612) 870-9300, Fax: (612) 870-4664, E-Mail: ron@electricfetus.com, Web Site: www.electricfetus.com, www.efetus.com
Pres.: . . . . . Keith Covart
Mgr.: . . . . . Ron Strabala
Mgr.: . . . . . John Kulstad
Buyer (Pre-Recorded Music): . . . . . Bill Wade
Buyer (Jazz):. . . Steve Pearson
Adv. Coord.: . . . . . Dawn Jeche
Webmaster: . . . . . Mike Elias
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch), Accessories, Taj Mahal Apparel, Security)
*Labels Distributed: Video:* Sony Pictures Home Entertainment (SPHE), Universal Studios Home Video.
*Products/Accessories:* Accessories: Jewel Boxes, Alpha Security

**Ingram Entertainment, Inc.**
9549 Penn Ave. S, Ste. 200, Bloomington, 55431, (952) 881-0032, Fax: (952) 881-3430, Web Site: www.ingramentertainment.com
Branch Mgr.: . . . . . Curt Myatt
(Distributor)

**KOCH Entertainment**
420 N. Fifth St., Fort Ctr., Ste. 900, Minneapolis, 55401, (612) 376-0466, Fax: (612) 376-0433, E-Mail: steve.rood@kochent.com, Web Site: www.kochmusic.com
Nat'l Acct. Mgr.: . . . . Steve Rood
Sales Rep.: . . . . . Tom Peterson
(Distributor) (Compact Disc, DVD)

**Mill City Music**
3820 E. Lake St., Minneapolis, 55406, (612) 722-6649, Fax: (612) 722-2079, E-Mail: sales@millcitymusic.com, Web Site: www.millcitymusic.com
Pres.:. . . . . John Kolstad
Mgr.: . . . . . Barry Elert
Buyer (Pre-Rec. Music/Videos): . . . . . Jay Danz
(Distributor) (Compact Disc)
*Labels Distributed: Audio:* MagicMusic Productions, Inc.

**Navarre Corp.**
7400 49th Ave. N., New Hope, 55428, (763) 535-8333, Fax: (763) 535-2190, Web Site: www.navarre.com
Chrmn./CEO:. . . . . Eric Paulson
Pres./COO:. . . . . Cary Deacon
Pres. Navarre Dist. Servs.: . . . . . Brian Burke
VP/GM Navarre Ent. Media: . . . . . Bob Freese
VP Bus. Aff.:. . . . . Jim Colson
VP Mktg.: . . . . . Joyce Fleck
VP Merch.: . . . . . Rick Vick
Dir. Mktg.: . . . . . Chris Smith
Dir. Content:. . . . Mike Cornette
Dir. Sales: . . . . . Ed Maxin
Dir. Nat'l Accts.:. Vyto Lazauskas
Dir. Pdct. Devel.:. . . Cindy Chinn
Mgr. Pdct. Devel.-49 North: . . . . . Heather Eidem
Mgr. Sales-eCommerce: . . . . . Jada Augustin
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Computer Software, Accessories, video games)
*Labels Distributed: Audio:* Aspirion Records; Bolero Records; Cleopatra Records; Corporate Punishment Records; DRT Entertainment; Digital Musicworks International (DMI); Dualtone Music Group, Inc.; 8 Ways Entertainment; Equity Music Group; 441 Records Corp.; Free Agency Recordings; Idol Records & Publishing; Lil' Joe Records, Inc.; Liquid 8 Records & Entertainment; Liquid 8 Records & Entertainment; Manifesto Records, Inc.; MIG Records; Native Language Music, Inc.; Neurodisc Records, Inc.; 903 Music; Pacific Time Entertainment; Radikal Records; Revelation Records; Rhymesayers Entertainment; Sanctuary Records Group; Sovereign Artists, Inc.; Suburban Noize; Triple X Records; Stony Plain Recording Co. Ltd. (Canada); Bear Family Records (Germany); Beat Goes On Records (BGO) (United Kingdom); Ministry of Sound (United Kingdom); Peaceville Records (United Kingdom); Snapper Music (United Kingdom); ZTT Records (United Kingdom)

**Oarfin Distribution, Inc.**
2240 Edgewood Ave. S., St. Louis Park, 55426, (612) 673-0508, Fax: (612) 673-0776, E-Mail: admin@oarfinrecords.com, Web Site: www.oarfinrecords.com
Pres.:. . . . . Bob Pickering
Distr. Mgr.: . . . . . Keith Reierson
Sales Mgr.:. . . . . David Slania
(Distributor) (Compact Disc, DVD)
*Products/Accessories:* Accessories: EDI Compatible

**Simitar Entertainment, Inc.**
7038 Balsam Ln. N, Maple Grove, 55369, (763) 425-7172, Fax: (763) 425-7198

**Sony BMG Music Entertainment Sales**
4700 W. 77th St., Ste. 130, Edina, 55435, (952) 896-1300, Fax: (952) 896-1304, Web Site: www.sonybmg.com
Acct. Mktg. Dir.:. . . Craig Kohner
Sr. Acct. Exec.: . . . . Paul Kesicki
Sr. Acct. Exec.: Sheryl Mohundro
Acct. Exec.: . . . . . Kelly Clement
VIA:. . . . . Jeff Brecht
VIA:. . . . . Meg Madsen
VIA: . . . . . Cary Stegall
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, DVD, Records (12-Inch, Singles))

**Thundershot LLC**
7038 Balsam Ln. N, Maple Grove, 55369, (763) 425-7172, Fax: (763) 425-7198, E-Mail: info@thundershot.com

**Tinderbox Music**
600 Washington Ave. N., Ste. 102, Minneapolis, 55401, (612) 375-1113, Fax: (612) 341-3330, E-Mail: krista@tinderboxmusic.com, Web Site: www.tinderboxmusic.com
Publicity: . . . . . Krista Vilinskis
Dist. Coord.: . . . . Grant Flesland
Publishing: . . . . . Jon Delange
(Distributor) (Compact Disc)

**Universal Music & Video Distribution**
1660 South Hwy. 100, Ste. 228, St. Louis Park, 55416, (952) 828-6060, Fax: (952) 828-9494, Web Site: www.universalmusic.com
Mktg. Dir.: . . . . . Kathy Packard

**WEA Distribution**
7117 Ohms Ln., Edina, 55439, (952) 835-7255, Fax: (952) 835-7956, Web Site: www.wea.com

## MISSISSIPPI

**Spirit of Gospel Music & Book Distribution**
PO Box 370, Port Gibson, 39150, (601) 437-9226, Web Site: www.spiritofgospelonline.com
Pres.: . . . . . Kenneth McGriggs
(Distributor)

## MISSOURI

**Big River**
9870-D Big Bend Blvd., St. Louis, 63122, (314) 822-1808, Fax: (314) 909-6807, E-Mail: blueskycd@sbcglobal.net, Web Site: www.blueskycd.com
Pres.:. . . . . Dan P. Thompson
VP-Blue Sky Media Servs.: . . . . . Phil Dunsconbe
Sales Mgr.:. . . . Tommy Hallevan
(Distributor, Books, CD's DVD) (Compact Disc, Video - Cassette, DVD, Regional Books)
*Labels Distributed: Audio:* Quinn Records

**The Disc-Connection**
7253 Manchester, St. Louis, 63143, (314) 644-5174, Fax: (314) 644-5174, E-Mail: dcwholesale@aol.com
Buyer - Major Labels: . . . . . Phil Steinberg
Buyer - Singles:. . . Mike Enderle
Buyer - Import/Indie: . . . . . Sherre Birenbaum
(One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))

**Harvest Media Group**
1321 W. 13th Terr., Level III, Kansas City, 64102-1055, (816) 283-8122, (877) 256-5199, Fax: (816) 283-8126, E-Mail: info@harvest-mg.com, Web Site: www.allindies.com
VP Opns.: . . . . . Darren Bradley
Dir. A&R: . . . . Shannon Schlappi
(Distributor, Importer, Exporter)
*Labels Distributed: Audio:* Banner Records; Basement Records; Benchmark Recordings, Inc.; Dragon Street Records; Hitman Records; Hitman Records; Diehard Music A/S (Denmark); Count Orlok Music (Netherlands); Rollercoaster Records (United Kingdom)

**Music Net, Inc.**
220 Millwell Dr., Maryland Heights, 63043, (314) 291-1550, Fax: (314) 291-0898
Pres.: . . . . . Jim Kramer
Buyer: . . . . . Amy Long
(One-Stop, Rackjobber) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's), Cutouts, Overstock, Accessories)
*Products/Accessories:* Accessories: Alpha Security Boxes, 3M Whisper Tape; Blank Tape: TDK, Maxell; CD, Tape & Record Care Products: Pfanstiehl, IMG; Head Phones: Pfanstiehl, Maxell; Storage & Carrying Cases: Coast, Case Logic

## NEVADA

**Americatone International USA**
1817 Loch Lomond Way, Las Vegas, 89102-4437, (702) 384-0030, Fax: (702) 382-1926, E-Mail: jjj@americatone.com, Web Site: www.americatone.com
Pres./CEO: . . . . . Joe Jan Jaros
VP/A&R: . . . . . Ken Brown
VP: . . . . . Jennifer Jaros
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Records (LP's))

**Anderson Merchandisers, Inc.**
1175 Trademark Dr., Ste. 105, Reno, 89521, (775) 828-0606, Fax: (775) 828-0666, Web Site: www.amerch.com
GM: . . . . . Dora Montalvo

**Baker & Taylor**
1160 Trademark Dr., Reno, 89511, (800) 775-1700, E-Mail: btinfo@btol.com, Web Site: www.btol.com
(Distributor, One-Stop)

## NEW JERSEY

**Alden Films (Div. of Paulicia Enterprises, Inc.)**
PO Box 449, Clarksburg, 08510, (732) 462-3522, Fax: (732) 294-0330, E-Mail: info@aldenfilms.com, Web Site: www.aldenfilms.com
CEO: . . . . . Paul Weinberg
Mktg. Dir.: . . . . Felicia Weinberg
Consultant: . . . . . Peter Buechler
(Distributor) (Video - Cassette)

**Ansonia Records, Inc.**
380 Kamena St., Fairview, 07022-1735, (201) 945-7600, Fax: (201) 945-9042, E-Mail: ansonia4u@aol.com
Pres.: . . . . . Mercedes Glass
VP: . . . . . Henry Glass
(One-Stop, Exporter)

**Artistic Music Distribution**
29 Southern Slope Dr., Millburn, 07041, (973) 376-8686, Fax: (973) 376-2284, E-Mail: artisticcd@aol.com
Pres.: . . . . . Al Cohen
(Distributor) (Compact Disc, Video - Cassette)

**Baker & Taylor**
1120 US Rt. 22 E., PO Box 6885, Bridgewater, 08807, (800) 775-1500, E-Mail: btinfo@btol.com, Web Site: www.btol.com
(Distributor)

**Big Daddy Music Distribution Co.**
162 N. 8th St., Kenilworth, 07033, (908) 653-9110, Fax: (908) 653-9114, E-Mail: info@bigdaddymusic.com, Web Site: www.bigdaddymusic.com
Pres.: . . . . . Burt Goldstein
VP: . . . . . Doug Bail
Nat'l Sales Dir.: . Larry Germack
Dir. Opns.: . . . . . Mike Dunkerley
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, DVD, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* AFRT Music; Eclipse Records Corp.; GNP Crescendo Record Co., Inc.; Kado Music, Inc.; Music City Records; Nuevo Mundo Music; OmniTone, Inc.; Resurrection A.D. Records; Taragon Records Co.; Waterdog Music

**Front Row Entertainment**
135 Fieldcrest Ave., Edison, 08837, (732) 225-8896, (800) 666-2800, Fax: (732) 225-8268, E-Mail: orders@frontrowenterta inment.com, Web Site: www.frontrowentertainment.com
Pres.: . . . . . David Sutton
VP/Buyer (Video): Jimmy Sutton
VP/Buyer (Music): . Barry Bordin
(Distributor, Exporter) (Compact Disc)

**Ingram Entertainment, Inc.**
300 Knickerbocker Rd., Cresskill, 07626, (201) 503-0440, Fax: (201) 503-0679, Web Site: www.ingramentertainment.com
Branch Sales Mgr.: . Tom Harold
(Distributor)

**Inspired Corp.**
103 Eisenhower Pkwy., Roseland, 07068, (973) 344-4214, (973) 465-8403, Fax: (973) 226-6696, E-Mail: info@inspiredcorp.com, Web Site: www.inspiredcorp.com
Pres./CEO: . . . . . Donald Kasen
COO: . . . . . Samuel L. Yates
SVP Music Publishing: . . . . . Steven King
VP Sales: . . . . . George Bauman
(Distributor, One-Stop, Rackjobber) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette)

**KOCH Entertainment**
312 Stevens Ave., South Amboy, 08879, (732) 727-0909, Fax: (732) 727-8806, Web Site: www.kochent.com
Nat'l Acct. Mgr.: . . . . Judy Daley-McCrone
Sales Rep.: . . . . . Gene Temesy
(Distributor)

**Musicom, Inc.**
The Commons, Box 12, Saddle River, 07458, (201) 440-8400, Fax: (201) 440-3498, E-Mail: info@cinevu.com, Web Site: www.musicom.net
CEO: . . . . . John Matarazzo
Mgr.: . . . . . Bill Hand
Buyer Pre-Rec. Music: . E. Finley
(Distributor, Importer, Exporter) (Compact Disc, DVD)

**Navarre Corp.**
1710 Split Rock Rd., Fair Lawn, 07410, (201) 703-5103, Fax: (201) 701-0251, E-Mail: glenn.naples@navarre.com, Web Site: www.navarre.com
Field Sales Rep.: . Glenn Naples
(Distributor, One-Stop)

**Princeton Record Exchange**
20 S. Tulane St., Princeton, 08542, (609) 921-0881, E-Mail: WeBuyCDs&DVDs@prex.com, Web Site: www.prex.com
Owner/Head Buyer: . . . . . Barry Weisfeld
(Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Records (LP's), Cutouts, Overstock)

**Rico Records Distributors, Inc.**
904 23rd St., Union city, 07087, (201) 583-1005, Fax: (201) 583-1905, E-Mail: info@comborecords.com, Web Site: www.comborecords.com
Pres.: . . . . . Derek Cartagena
VP Mktg.: . . . . Jeffrey Cartagena
(Distributor) (Compact Disc, Records (LP's, 12-Inch))

**Henry Rosenberg & Associates**
550 Sylvan Ave., Englewood Cliffs, 07632, (201) 569-6560, Fax: (201) 569-1138
Mgr.: . . . . . Carol Green
Buyer (Pre-Rec. Music/Videos): . . . . . Carol Rosenberg
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's), Cutouts, Overstock)
*Labels Distributed: Video:* Anchor Bay Entertainment, Inc., Front Row Entertainment, MGM Home Entertainment / United Artists (UA) Home Video, United American Video (UAV), Xenon Pictures, Inc.
*Products/Accessories:* CD, Tape & Record Care Products: Browser Pack

**Scorpio Music, Inc.**
2500 E. State St., Trenton, 08619, (609) 890-6000, Fax: (609) 890-0247, E-Mail: scorpiomus@aol.com
Pres.: . . . . . John T. Gervasoni
Mgr./Buyer (Music): . . . . . Steven S. Parelman
(Distributor, One-Stop, Rackjobber, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Accessories)
*Products/Accessories:* Accessories: Discwasher vinyl accessories; Head Phones: Audiology

**Stern's Music U.S., Inc.**
PO Box 688, Belleville, 07109, (973) 447-2488, Fax: (973) 447-2455, E-Mail: infonyc@sternsmusic.com, Web Site: www.sternsmusic.com
Dir. Opns.: . . . . . Ken Braun
Financial Dir.: . . Christian Sebek
Sales Mgr.: . . . . . Beto Barbosa
*Labels Distributed: Audio:* Triple Earth Records (United Kingdom)

**Turn Up The Music**
708 Colfax Ave., Kenilworth, 07033, (800) 607-1901, Fax: (908) 620-0911, E-Mail: concierge@tutmusic.com, Web Site: www.tutmusic.com
Pres.: . . . . . D. Drew Matilsky
Nat'l Accts. Mgr.: . . . . . Gordon Anderson
Nat'l Accts. Mgr.: . . Jerry Schude
Nat'l Accts. Mgr.:Patrice Behrend
Sales Mgr.: . . . Dana Medleycott
*Labels Distributed: Audio:* Sugar Beats Entertainment; Sugar Beats Entertainment

**United Multi Media Sales, Inc. (Div. of Kuys Leisure Group)**
Plaza Office Ctr., Ste. 422, 560 Fellowship Rd., Mount Laurel, 08054, (856) 234-5555, Fax: (856) 751-3829, E-Mail: ppmdaly@aol.com, Web Site: www.kuysleis.com
VP Sales: . . . . . Paul Daly
(Distributor) (Compact Disc)

**Vista India**
37 Meridian Rd., Edison, 08820-2823, (732) 494-9155, Fax: (732) 549-9765, E-Mail: vistaindia@aol.com, Web Site: www.myraaga.com
Pres.: . . . . . Priya Gopalan
VP Sales: . . . . . Ravi Gopalan
VP Purchasing: . . . Suri Gopalan

**West Side Sound Distributors, Inc.**
1108 Grand Ave., North Bergen, 07047, (201) 866-5188, Fax: (201) 866-6219, E-Mail: wslatino@aol.com
Pres.: . . . . . Arturo J. Saiz
Mgr.: . . . . . Hector J. Varona
(Distributor, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's))
*Labels Distributed: Audio:* El Palacio de la Musica, S.A. (Venezuela)

## NEW MEXICO

**Kobal**
PO Box 70, Columbus, 88029, (505) 546-0857
Pres.: . . . . . Peter Kobal
(Distributor)

## NEW YORK

**AAA Music Hunter Distributing Co.**
45 Wall St., Ste. #220, New York, 10005, (212) 269-7388, Fax: (212) 269-7478, E-Mail: musichunter@rcn.com
Pres.: . . . . . Jay Sonin
(Distributor, One-Stop, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, (LP's, 12-Inch, Singles), Accessories)

**African Record Center Ltd.**
1194 Nostrand Ave., Brooklyn, 11225, (718) 493-4500, Fax: (718) 467-0099
Mgr.: . . . . . Robert Thomas
(Distributor, Store)

**Albany Music Distributors, Inc.**
915 Broadway, Albany, 12207, (518) 436-8814, (800) 752-1951, Fax: (518) 436-0643, E-Mail: sbush7815@aol.com
Pres.: . . . . . Peter Kermani
Mgr.: . . . . . Susan Bush
Sales Mgr.: . . . Melissa Kermani
(Distributor) (Compact Disc)
*Labels Distributed: Audio:* Bridge Records, Inc.; Gasparo Records, Inc.; Koss Classics; Music & Arts Programs of America, Inc.; XLNT Music, Inc.; Tall Poppies Records (Australia); Preiser Records (Austria); Gega New (Bulgaria); Arts Music (Germany); VDE-Gallo Disques (Switzerland); The Divine Art Record Co. (United Kingdom)

**Alternative Distribution Alliance (ADA)**
72 Spring St., 12th Fl., New York, 10012, (212) 343-2485, (800) 239-3232, Fax: (212) 343-2504, E-Mail: info@ada-music.com, Web Site: www.ada-music.com
Pres.: . . . . . Andy Allen
GM: . . . . . Michael Black
VP Info. Servs.: . . . . . Greg Toutoundijian
E. Coast Label Liaison: . . . . . Greg Vegas
E. Coast Sales Mgr.: . . . . . Michael Bassin
Exec. Asst.: . . . Elizabeth Walsh
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Barsuk Records; The Beggars Group; Dharma Moon / 5 Points Records; Epitaph Records; Everfine Records and Artist Management; Fenway Recordings; Infidel Records; Matador Records; Metropolis Records; Midas Records; Midas Records Nashville; Minty Fresh; Nacional Records; Oglio / Glue Factory / DMAFT Records; Om Records; Polyvinyl Record Co.; Punahele Productions, Inc.; Rock Ridge Music LLC; Scratchie Records; Secretly Canadian; Star 69 Records; Sub Pop; Thrill Jockey; Union; Modular Recordings (Australia); Hot Records, Ltd. (United Kingdom)

**American Video & Disc**
178 Columbus Ave., New York, 10023, (212) 246-4980
Owner: . . . . . David King

**Amiata Media Ltd.**
143 Ave. B., Ste. 5A, New York, 10009, (212) 529-5881, Fax: (212) 529-5882, E-Mail: info@amiatamedia.com, Web Site: www.amiatamedia.com
MD: . . . . . Timothy Kotowich
Dir.: . . . . . Goran Andersson
Graphic Art Dir.: . . Carlo Savona
Prodn. Domestic Sales: . . . . . Antonia Pailli

**Antilla Record Distributors, Inc.**
661 Tenth Ave., New York, 10036, (212) 582-4546, Fax: (212) 977-7581, E-Mail: antillarec@aol.com, Web Site: www.platanorecords.com
Pres.: . . . . . Jose Hernandez
VP: . . . . . Xavier E. Hernandez
Promo.: . . . . . Eddie Cruz
(One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records)
*Labels Distributed: Video:* Sony Pictures Home Entertainment (SPHE).

**Aum Fidelity**
PO Box 170147, Brooklyn, 11217, (718) 369-0913, E-Mail: insight@aumfidelity.com, stevenj@aumfidelity.com, Web Site: www.aumfidelity.com
Pres.: . . . . . Steven Joerg

**Bethlehem Music Co.**
16 E. 40th St., New York, 10016, (212) 685-6015, Fax: (212) 685-6017, E-Mail: glarusso@salsoulmusic.com
Contact: . . . . . Glenn Larusso
(Distributor)

**Blackground Entertainment**
155 W. 19th St., 2nd. Fl., New York, 10011, (646) 638-2585, Fax: (646) 638-2595, Web Site: www.blackground.com
Pres./CEO: . . . Barry Hankerson
GM: . . . . . Howard Geiger
*Labels Distributed: Audio:* edel Music AG (Germany)

**Brody Distribution Group (BDG)**
c/o RED, 79 5th Ave., 15th Fl., New York, 10003, (732) 673-5246, Fax: (732) 521-7946, E-Mail: jeff@brodydistributiongroup.com, Web Site: www.brodydistributiongroup.com
CEO: . . . . . Jeff Brody
COO: . . . . . Michael Resnick
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, DVD, (LP's, 12-Inch, Singles))

**Caroline Distribution**
104 W. 29th St., 4th Fl., New York, 10001, (212) 886-7500, (800) 275-2250, Fax: (212) 643-5563, E-Mail: sales@caroline.com, Web Site: www.carolinedist.com
GM: . . . . . Rick Williams
VP Label Rel.: . . . . Michael Bull
Nat'l Dir. Sales/Mktg.: . . . . . Michael Toppe
Finance Dir.: . Mercedes Ramos
IT Mgr.: . . . . . Ken Kamber
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles))
*Labels Distributed. Audio:* ABB Records, LLC; Astralwerks; Birdman Recording Group, Inc.; Brassland; Candlelight Records USA; Candy Records / Sweet Tooth Music Publishing Co.; Century Media Recordings; Decon Media; Earache Records; 456 Entertainment; Ghostly International; Gigantic Music; Load Records; Mute Records; Naked Music Recordings; Nuclear Blast America; Smorgasbord Records; Stones Throw Records; Takeover Records; Ultra Records; Wave Music; Arts & Crafts Productions (Canada); Century Media Records (Germany); Groove Attack GmbH (Germany); Nuclear Blast GmbH (Germany); Fat Cat Records (United Kingdom); Ninja Tune (United Kingdom)
*Labels Distributed: Video:* Plexifilm.

**Cisco Distribution**
386 Park Ave. S., New York, 10016, (212) 213-8197
*Labels Distributed: Audio:* Generate Music

**Cisco Music New York**
114 E. 32nd St., #1201, New York, 10016-5506, (212) 213-8197, Fax: (212) 213-8559, E-Mail: ciscony@ciscomusic.com, Web Site: www.ciscomusic.com
Mgr.: . . . . . Glenn Barry
Buyer: . . . . . James Vincent
(Distributor, One-Stop, Exporter) (Compact Disc, DVD, Records (LP's, 12-Inch, Singles))

**Dara Records & Concert Promotion**
207 E. 84th St., Ste. 202, New York, 10028, (212) 628-8251, (800) 714-3272, Fax: (212) 628-7224, E-Mail: sales@dararecords.com, Web Site: www.dararecords.com
Pres.: . . . . . Maggie Cadden
VP: . . . . . John Imhoff

**Disc-O-Rama Music World Distributors**
186 W. Fourth St., New York,

10014, (212) 206-8417, Fax: (212) 741-0809, E-Mail: discman@discorama.com, Web Site: www.discorama.com
Pres./Buyer:. . . . . Felix Loo
Export Sales: . . . Joe Bachalany
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch), Cutouts, Overstock, Accessories)
*Labels Distributed: Video:* Buena Vista Home Entertainment, DreamWorks Home Entertainment, HBO Video, MGM Home Entertainment / United Artists (UA) Home Video, Paramount Home Entertainment, Sony Pictures Home Entertainment (SPHE), 20th Century Fox Home Entertainment.
*Products/Accessories:* Accessories: DVD's all Mfrs. including Image, Pioneer, PolyGram; Audio Playback Equip.: Magnavox, Fisher, RCA, Toshiba, Sony, Hitachi; Batteries: Duracell; Blank Tape: Maxell, TDK, Sony, Denon, Samsung; CD Players: Sony, Technics, Aiwa, Denon, Fisher; CD, Tape & Record Care Products: Discwasher, Lebo; Phonograph Needles: Pfanstiehl, Stanton, Ortofon, Shure; Head Phones: Sony, Sennheiser, Aiwa; Storage & Carrying Cases: Case Logic, Napa Valley, CD Projects, Scosche; Video Cassette Recorders: Sony, Magnavox, Fisher, Toshiba, Hitachi

**Discomania Record Distribution**
3883 Broadway, New York, 10032, (212) 927-1670, Fax: (212) 795-8901
Contact: . Ervin Tomas Gimenes
(Distributor)

**Distribuidora Nacional de Discos**
PO Box 1844, Cathedral Station, New York, 10025, (718) 993-5551, Fax: (718) 993-5553, E-Mail: info@acemla.com, Web Site: www.acemla.com
Chief Exec.:. . . . . L.R. Bernard
Mgr.: . . . . . Dolores Vera
Mgr.:. . . . . Sandra Bernard
(Distributor, Exporter)

**Downtown 161**
304 Hudson St., 5th Fl., New York, 10013, (212) 929-3100, Fax: (212) 929-4430, E-Mail: marianne@downtown161.com, Web Site: www.downtown161.com
Pres.:. . . . . Linda Perrone
(Distributor, Internet)

**EMI Music Marketing (EMM)**
304 Park Ave. S., 5th Fl., New York, 10010, (212) 253-3003, Fax: (212) 253-3060, Web Site: www.emigroup.com
(Distributor)

**Empire Music Group LLC**
170 W. 74th St., New York, 10023, (212) 580-5959, Fax: (212) 874-8605, Web Site: www.empiremusic.com
Pres.:. . . . . Micahel Leavitt
VP Mktg./Buyer Pre-Recorded Music/Video: . . . . Allan Steckler
(Distributor, Importer) (Compact Disc, DVD)
*Labels Distributed: Audio:* Amapola Records

**Fat Beats (Div. of Fat Beats Records, Inc.)**
110 Bridge St., 3rd Fl., Brooklyn, 11201, (718) 875-8191, Fax: (718) 875-9273, E-Mail: info@fatbeats.com, Web Site: www.fatbeats.com
CEO:. . . . . Joseph Abajian
Pres.:. . . . . Jim Mahoney
Fat Beats Records:
. . . . . Ethan Holben
(Distributor, One-Stop, Importer, Exporter, Indie Marketing Company)
*Labels Distributed: Audio:* Stones Throw Records

**Fine Tune LLC**
12 Burdick Dr., Albany, 12205, (800) 398-9337, Fax: (518) 454-9665, E-Mail: ginakiddy@aol.com
Contact:. . . . . Gina Kozak

**Forte Distribution**
420 Lexington Ave., Ste. 340, New York, 10170, (212) 730-5805, E-Mail: megan@fortedistributionllc.com, Web Site: www.fortedistributionllc.com
Pres.:. . . . . Jack DeSalvo
Sales Dir.:. . . . . Barry Bender

**G.B. Records**
639 Tenth Ave., New York, 10036, (212) 581-2468, Fax: (212) 581-6203, E-Mail: recordsgb@yahoo.com
Pres.: . . . . . Sergio Bofill
Mgr.:. . . . . Julio Bofill
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Books, instruments)

**Globe Star Media & Entertainment**
16 E. 34th St., 15th Fl., New York, 10016, (212) 686-6571, E-Mail: info@globestarmedia.com, Web Site: www.globestarmedia.com
Pres.:. . . . . Dan Otero

**GoodTimes Entertainment (Div. of Gaiam, Inc.)**
16 E. 40th St., New York, 10016, (212) 951-3100, Fax: (212) 951-9319, E-Mail: information@goodtimes.com, Web Site: www.goodtimes.com
CEO:. . . . . Kerry Hatch
CFO: . . . . . Steven Delorenzo
Chief Legal Officer:
. . . . . Stephen Jacobs
Pres. GT Retail Div.:
. . . . . William Sondheim
Pres.-GT Direct: . . . Lynn Hamlin
Dir. Int'l Sales/Opns.:
. . . . . Myriam Diaz

**Harbor Record Export Corp.**
10 Chestnut St., Liberty, 12754, (845) 292-3334, Fax: (845) 292-1550, E-Mail: harborexp@catskill.net
Sales Contact:
. . . . . Thomas E. Sarney
(Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, (LP's))
*Labels Distributed: Audio:* Americatone International USA; Delmark Records; Imaginary Records

**Hip Hop Friends, Inc.**
471 Elmont Rd., Temple Bldg., 2nd Fl., Elmont, 11003, (631) 236-9023, (800) 524-6411, Fax: (631) 236-9041, E-Mail: info@hiphopfriends.com, Web Site: www.hiphopfriends.com, www.hiphopfriendsonline.com
CEO: . . . . . Feygens Saint-Joy
GM Opns.:. . . . . Burt Orilas
Music Coord.:. . . Richard Garcia
(Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, (LP's, 12-Inch, Singles), posters, stickers, t-shirts)
*Labels Distributed: Audio:* Among Friends Records, Inc.; Among Friends Records, Inc.

**Hope International Productions Ltd.**
178 Columbus Ave., New York, 10023, (212) 246-4980
CEO:. . . . . David King
Pres.:. . . . . Hope J. King
(Distributor, Exporter)

**Hot Records LLC**
230 West 17th St., 4th Fl., New York, 10011, (212) 924-8480, Fax: (212) 924-8590, E-Mail: info@hotrecords.com, Web Site: www.hotrecords.com
Partner: . . . . . Matt Streem
Partner:. . . . . Victor Btesh

**Innovative Distribution Network (IDN) (Div. of Alliance Entertainment Corp.)**
Ten E. 40th St., Ste. 3110, New York, 10016, (212) 683-0469, Fax: (212) 683-1350, E-Mail: loudeb@aent.com, Web Site: www.idndist.com
VP Adv./Mktg./Bus. Aff.:
. . . . . Jim Freeman
GM:. . . . . Lou DeBiase
Dir. Opns.:. . . . . Nelson Perez
Nat'l Sales Dir.:. . Ron DeMarino
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Barak Records; Iron Fist Records; 215 Music and Media LLC; Justin Time Records, Inc. (Canada); Jet Star Phonographics (United Kingdom)

**Intercontinental Record & Cassette**
95 Oser Ave., Ste. E, Hauppauge, 11788, (631) 231-7171, Fax: (631) 231-8550, E-Mail: helenairc@yahoo.com
Sales Mgr.:. . . . Alan McLachlan
(Distributor)

**Irish Music Corp.**
PO Box 1515, Green Island, 12183, (518) 266-0765, (800) 854-ERIN, E-Mail: wholesale@eirish.com, Web Site: www.irishmusicb2b.com
Sales/Dist.: . . . Marsha McGrath
*Labels Distributed: Audio:* Colleen Records; Rego Irish Records; Starborn Records

**J&N Distributors**
766 Tenth Ave., New York, 10019, (212) 265-1313, Fax: (212) 265-2352, (212) 265-1349, E-Mail: brigidatorres@jnrecords.com, Web Site: www.jnrecords.com
GM: . . . . . Bridget Torres

**Kingston International**
Nine Cygnet Dr., Smithtown, 11787, (631) 724-7644, Fax: (631) 979-4511, E-Mail: raszila@optonline.net
Pres./Buyer (Music): Bob Szilagy
Buyer (Other):. . Maribeth Skotte
(Exporter) (Records (LP's, 12-Inch, Singles), Cutouts, Overstock)

**Kino International**
333 W. 39th St., Ste. 503, New York, 10018, (212) 629-6880, (800) 562-3330, Fax: (212) 714-0871, E-Mail: contact@kino.com, Web Site: www.kino.com
Pres.:. . . . . Donald Krim
Dir. Theatrical Sales:
. . . . . Gary Palmucci
Dir. Video Sales:. . . . Frank Tarzi
(Distributor) (Video - Cassette, DVD)
*Labels Distributed: Video:* Kino International.

**KOCH Entertainment**
740 Broadway, 7th Fl., New York, 10003, (212) 979-2856, Fax: (212) 353-3797, Web Site: www.kochint.com
Sales Rep.:. Harlan Heidelmeier
(Distributor)

**KOCH Entertainment Distribution (Div. of ROW Entertainment)**
22 Harbor Park Dr., Port Washington, 11050, (516) 484-1000, Fax: (516) 484-4746, Web Site: www.kochent.com
CEO-KOCH Entertainment:
. . . . . Michael Koch
Pres.: . . . . . Michael Rosenberg
SVP Sales/Mktg.:. Rob Scarcello
VP Video/GM Koch Vision:
. . . . . Dan Gurlitz
VP Dist.:. . . . . Philip Wulff
Sr. Dir. West Coast Sales:
. . . . . Bill Kennedy
Dir. Label Relations & New Media:. . . . . Eric LeMasters
East Coast Sales Dir.:
. . . . . Gerald Moss
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts)
*Labels Distributed: Audio:* Acoustic Disc; Alliant Music Group; Arhoolie Productions, Inc.; Artemis Records; Bar None Records; Brunswick Record Corp.; Combat Records; Compendia Music Group; Cooking Vinyl USA LLC; DRG Records, Inc.; Daemon Records, Inc.; Doggy Style Records; Finger Records; Gotham Records; Hopeless / Sub City Records; KOCH Entertainment; Mobile Fidelity Sound Lab; MoRisen Records; Pachyderm Records; Pandisc Music Corp. / Streetbeat Records, Inc.; Putumayo World Music; Red House Records, Inc.; Revenant Records; Righteous Babe Records; SST Records; SalSoul Records; Signature Sound Recordings; Sundazed Music, Inc.; WIRE Records; KOCH Entertainment (Canada); Linus Entertainment, Inc. (Canada); Ondine (Finland); Shanachie Entertainment (Ireland); Fatboys Records & Events (Malaysia); Chandos (United Kingdom); Cooking Vinyl (United Kingdom); Pavilion Records Ltd. (United Kingdom); Santuary Classics (United Kingdom); Silva Screen Records Ltd. (United Kingdom)
*Labels Distributed: Video:* AnimEigo, Inc, Capitol Music Video, Elite Entertainment, Passport International Productions, Tommy Boy Films, Troma, Inc.

**Lyrichord Discs, Inc.**
PO Box 1977, Chelsea Station, New York, 10011-1726, (212) 929-8234, Fax: (212) 929-8245, E-Mail: nick@lyrichord.com, Web Site: www.lyrichord.com
Pres.:. . . . . Nick Fritsch

**Manhattan Latin Music Distributors**
471 W. 42nd St., New York, 10036, (212) 563-4508, Fax: (212) 563-2042, E-Mail: manhattan@kubaney.com, Web Site: www.kubaney.com
Pres.:. . . . . Tony San Martin
Sales: . . . . . Fanny Roman
Buyer: . . . . . Pedro Gomez
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Accessories)
*Products/Accessories:* Accessories: All types of cleaners, head phones, disc players; Blank Tape: TDK, Sony, Maxelle, all styles; Storage & Carrying Cases: Case Logic, Case It, Recoton, CD Project, Jensen

**Midnight Records**
263 W. 23rd St., New York, 10011, (212) 675-2768, Fax: (212) 741-7230, E-Mail: midnightrecords@attglobal.net, Web Site: www.midnightrecords.com
Owner: . . . . . J.D. Martignon

**Musicrama, Inc. / MDM Musicrama Distribution & Marketing**
43-01 22nd St., 6th Fl., Long Island City, 11101, (718) 389-7818, (800) 925-2112, Fax: (718) 383-5152, E-Mail: info@musicrama.com, Web Site: www.musicrama.com
Pres./CEO - Musicrama:
. . . . . Mark Jarzabek
Pres. MDM:. . Duncan Hutchison
VP Musicrama:
. . . . . Charles Jarzabek
VP/CFO: . . . . . Kelly Veach
Sales Dir. Nat'l Accts.:
. . . . . Karen Granaudo
Sales Opns. Dir.: . . . Rich Masio
Int'l Mktg. Dir.: . . Raymond Silva
Acctg./Opns. Dir.:
. . . . . Aneta Sniarowski
Int'l Mktg. Dir.:. . . . Brenda Place
IT Dir.:. . . . . Jakub Dabrowski
Sales Nat'l Accts. Mgr.:
. . . . . Terry Donovan
Accts. Payable Mgr.:
. . . . . Joanna Czolonowska
Sales Support Mgr.:
. . . . . Hubert Gorka
Purchasing/Inventory Control Mgr.: . . . . . Tomek Boksnajder
Returns Mgr.:. . . . Agnes Tyszka
Warehouse & Opns. Mgr.:
. . . . . Dorota Piszewska
Label/Data Coord.:
. . . . . Marc Monteiro
Sales Nat'l Accts. Support:
. . . . . Debbie Abbott
Sales Assoc. - Northern California:. . . . . Aron Hunt
Sales Assoc. - Northwest:
. . . . . Ed Richter
Sales Assoc. - Northeast:
. . . . . Bogdan Perkowski
Sales Assoc. - Hawaii:
. . . . . Jim Williams
Sales Assoc. - Southwest:
. . . . . Marshall Dickson
Sales/Mktg.: . . . . . Dounia Dinar
Sales/Promos.: . Rafal Ostrowski
Data Analyst:
. . . . . Dorota Pomazanski
Assoc. Acctg.: Katarzyna Kendra
Prodn./Design: . . . . Maiko Sakai
Customer Support Assoc.:
. . . . . Matt Farina
(Distributor, Importer) (Compact Disc, DVD)
*Labels Distributed: Audio:* ARC Music, Inc.; Artemis Records; Balboa Records Co.; Blackheart Records; Fania Records; Freddie Records; Hacienda Records & Recording Studios; Joey Records International; MP (Musical Productions, Inc.); Megamix Recordings; Ropeadope Records; Triggerfish Entertainment; Atoll Music (France); Irma Records (Italy); Discos Continental S.A. de C.V. (Mexico); IM Discos & Cassettes (Mexico); Prodisc Mexico S.A. de C.V. Producciones Mexicanas Discografi (Mexico); ARC Music Productions International (United Kingdom)

**MusicWeb.com / Campus Records**
PO Box 642, Slingerlands, 12159, (518) 469-7654, Fax: (518) 458-8403, E-Mail: service@musicweb.com, Web Site: www.musicweb.com, www.campusrecords.com, www.musikweb.com
Pres./Head Buyer:
. . . . . Bob Ellenbogen
(Distributor, One-Stop, Rackjobber, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Software, Accessories, Books, T-Shirts)

**Navarre Corp.**
PBM 161/9221 5th Ave., Brooklyn, 11209, (718) 630-1175, Fax: (718) 504-4624, E-Mail: cody.breuler@navarre.com, Web Site: www.navarre.com
Field Sales Rep.:. . Cody Breuler

**Nervous Records**
363 Seventh Ave., 16th Fl., New York, 10001, (212) 273-1135, Fax: (212) 273-1148, E-Mail: info@nervousnyc.com, Web Site: www.nervousnyc.com
Pres.: . . . . . Michael Weiss
VP: . . . . . Kasem Coleman

**NorthCountry Distributors**
Cadence Bldg., Redwood, 13679, (315) 287-2852, Fax: (315) 287-2860, E-Mail: northcountry@cadencebuilding.com
Mgr./(Buyer Pre-Rec. Music/Videos):. . . . . Larry Raye
Buyer (Audio Hardware):
. . . . . Vladimir Vastonivich
Promo.: . . . . . Dave Bernstein
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Records (LP's), Cutouts, Overstock, Accessories)
*Labels Distributed: Audio:* Americatone International USA; Basin Street Records; Cadence Jazz Records Ltd.; Cadence Jazz Records Ltd.; Delmark Records; Imaginary Records; Sovereign Records; La Brava Music (Australia); Jazzpoint Records (Germany); Imaginary Music (United Kingdom); Upbeat Recordings (United Kingdom)
*Products/Accessories:* Accessories: Cadence Crew Socks, Books; CD, Tape & Record Care Products: Last Cleaning Products; Storage & Carrying Cases: Jewel Box Replacement Covers/Boxes

**The Orchard**
100 Park Ave., 17th Floor, New York, 10017, (212) 201-9280, Fax: (212) 201-9203, E-Mail: info@theorchard.com, Web Site: www.theorchard.com
Chrmn.:. . . . . Richard Gottehrer
Pres./CEO: . . . . . Greg Scholl
Co-Founder/Pres.-Int'l: . . . . . Scott Cohen
(Distributor, Digital distribution) (Compact Disc, Digital Music)
*Labels Distributed: Audio:* Amphetamine Reptile Records; Checkered Past Records; Crash Music; Frenchkiss Records; Leo Records; Lookout! Records; Manifesto Records, Inc.; Monitor Records; Napalm Records America; Nettwerk America; Shanachie Entertainment Corp.; Henry Stone Music; Henry Stone Music; Tomato Records; Tug Boat Records / Mega Int'l Records; Liberation Music / Slanted Recordings (Australia); Nettwerk Productions (Canada); Union Label Group (Canada); Jazzpoint Records (Germany); Saregama India Ltd. (India); Cinevox Record (Italy); One Drop Music / Zion Roots Music Publishing (Jamaica); K. Industria Cultural S.L. (Spain); Ariwa Sounds (United Kingdom); Big Chill (United Kingdom); Fierce Panda Records (United Kingdom); Fire Records (United Kingdom); Snapper Music (United Kingdom); Talking Elephant Records (United Kingdom)

**Overseas Audio & Visual, Inc.**
62 W. 47th St., Ste. 803, New York, 10036, (212) 575-9670, Fax: (954) 922-5540, E-Mail: aabarrs@aol.com
Pres./CEO:. . . . . Arnaldo Barros
Contact:. . . . . Maria Barros
(Distributor)

**Qualiton Imports Ltd.**
24-02 40th Ave., Long Island City, 11101, (718) 937-8515, Fax: (718) 729-3239, E-Mail: qualiton@qualiton.com, Web Site: www.qualiton.com
Pres.:. . . . . Otto Quittner
VP:. . . . . Anita Quittner
VP: . . . . . Judith Quittner
Sales Mgr.:. . . Angela Cuciniello
Classical Pdct. Mgr.: . . . . . Larry Johnson
(Distributor, Importer) (Compact Disc, Video - Cassette, Records, Cutouts)
*Labels Distributed: Audio:* Cedille Records; Centaur Records, Inc.; Accent Records (Belgium); Cantate-Musicaphon Records (Germany); col legno (Germany); Farao Classics (Germany); Orfeo International (Germany); Hungaroton Records Kft. (Hungary); Israel Music Institute (Israel); Bongiovanni Dischi (Italy); Dynamic (Italy); Columna Musica (Spain); BIS Records AB (Sweden); Sterling Grammofonskivor (Sweden); NMC Recordings Ltd. (United Kingdom); Signum Records Ltd. (United Kingdom)

**RED Distribution**
79 Fifth Ave., New York, 10003, (212) 404-0600, Fax: (212) 404-0640, E-Mail: redmusic@redmusic.com, Web Site: www.redmusic.com
EVP/GM: . . . . . Bob Morelli
SVP Pdct. Devel.: . . Alan Becker
VP Finance: Lynn Hazan-DeVaul
VP Bus./Legal Aff.: . . . . . Tony Timpano
VP Promo./Artist Devel.: . . . . . Danny Buch
VP Sales/Mktg.:. . . . . Lou Tatulli
VP Mktg.: . . . Laura G. Marques
VP Int'l Mktg.: . . . . . Marla Shatz
Sr. Dir. Urban Mktg.: . . . . . Wardell Mahone
Sr. Dir. New Media: . Russell Fink
Sr. Dir. Field Sales: Frank Falkow
Nat'l Dir. Catalog Sales/Mktg.: . . . . . Paul Reitz
Mgr. Sales Admin.: . . . . . Jaclyn Bertsch
Mgr. Nat'l Accts.: . . . Ron Backer
Mgr. Nat'l Accts.: . . . . John Horn
NE Sales Rep.: . Steve Rhoades
NE Sales Rep.:. . . . Michael Mix
NE Sales Rep.: . . Kevin Rafferty
Southern Sales Rep.: . . . . . Doug Wiley
Southern Sales Rep.: . . . . . Phil Thomas
Southern Sales Rep.: Jim Proffitt
Southern Sales Rep.: . . . . . Dewayne Brown
(Distributor) (Compact Disc, Records (LP's, 12-Inch, Singles), DVD video, DVD audio)
*Labels Distributed: Audio:* Altissimo! Recordings; Aureus Records / 24/7 Records; Bandha Records; Broken Bow Records; Cake Records; Carnival Music; Cheap Lullaby Records; Compadre Records; Eagle Records / Spitfire Records; The End Records; Equal Vision Records; Favored Nations LLC; 5.1 Entertainment Group; Glad Music Co. / D Records; Hieroglyphics; Hybrid Recordings; Immergent / Silverline / Myutopia Recordings; Immortal Entertainment; Kirtland Records; Lakeshore Records; Lobster Records; M.S.C. Music & Entertainment; Mega Media Records; Megaforce Records; Messenger Records; Metal Blade Records, Inc.; The Militia Group; New West Records LLC; Okayplayer; Or Music; PIAS America; Palmetto Records; Preservation Hall; Psychopathic Records; Rawkus Entertainment; red ink; Ruthless Records; Syren Records; Thrive Records; Trustkill Records; Victory Records; Vivaton Records; Wreckshop Records; Zero-Sum Recordings / 226 Records; Eagle Rock France (France); Eagle Records / Eagle Rock Entertainment (United Kingdom)
*Labels Distributed: Video:* Eagle Vision, Inc.

**Rashid Music Sales**
155 Court St., Brooklyn, 11201-6250, (718) 852-3295, (718) 852-3298, Fax: (718) 643-9522, E-Mail: sales@rashid.com, Web Site: www.rashid.com
GM: . . . . . Raymond Rashid
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records, Computer Software, Accessories)

**Rego Irish Records**
PO Box 1515, Green Island, 12183, (518) 266-0765, (800) 854-ERIN, Fax: (518) 266-0975, E-Mail: sales@regorecords.com, Web Site: www.regorecords.com
A&R:. . . . . Tom McGrath
Dir. Promo.: . . . . Orla McAughey
*Labels Distributed: Audio:* Dara Records (Ireland)

**Rhythmic Distribution, Inc.**
40 Exchange Pl., Ste. 1708, New York, 10005, (212) 232-6067, Fax: (212) 232-6068, E-Mail: info@rhythmicnyc.com, Web Site: www.rhythmicnyc.com
(Distributor, Importer, Exporter) (Compact Disc, (12-Inch))
*Labels Distributed: Audio:* Capture Records (United Kingdom)

**Rincon Musical Distributors, Inc.**
698 Tenth Ave., New York, 10019, (212) 397-4201, Fax: (212) 397-4205, E-Mail: rincon698@aol.com, Web Site: www.rinconmusical.com
Pres.:. . . . . Amalio Santos, Jr.
VP:. . . . . Marilyn Santos
Mktg. Dir.: . . . . Douglas Fuentes
Opns. Officer:. Franklyn Saldana
Buyer: . . . . . Freddy Taveras
Admin. Asst.: . Maggie Gonzalez
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Cutouts, Accessories, Musical instruments)
*Labels Distributed: Audio:* MP (Musical Productions, Inc.)
*Products/Accessories:* Accessories: Aiwa, Coby, Sony; Batteries: Sony, Duracell, Maxell; Blank Tape: TDK, Maxell, Sony; CD Players: Aiwa, Coby; CD, Tape & Record Care Products: CD 2000, Sentry, Coby, Trisonic; Head Phones: Sony, Aiwa, Coby; Storage & Carrying Cases: Atcantic, Kaces

**Rite Lite Ltd.**
333 Stanley Ave., Brooklyn, 11207, (800) 942-0707, (718) 498-1700, Fax: (718) 498-1251, E-Mail: mail@ritelitejudaica.com, Web Site: www.riteliteltd.cm
(Distributor) (Compact Disc, Pre-Recorded Audio Tape)

**Ryko Distribution**
30 Irving Place, 3rd Fl., New York, 10003, (212) 287-6100, (800) 808-7956, Fax: (212) 287-6169, E-Mail: distribution@rykogroup.com, Web Site: www.rykodistribution.com
Chrmn./CEO:. . Sam Holdsworth
Pres.:. . . . . Jim Cuomo
VP DVD:. . . . . Jay Douglas
Sr. Dir. Sales: . . . Rob McDonald
Dir. Special Mkts.:. . . Matt Slifkin
Sales Admin.: . . . John Nustvold
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's))
*Labels Distributed: Audio:* A440 Music Group; Activate Entertainment LLC; AGOG Creative Group LLC; Alligator Records & Artist Management, Inc.; Artemis Records; Blind Pig Records; Blix Street Records / Gifthorse Records; Bloodshot Records; Compass Records; Cryptogramophone; DM Records / Bellmark Records / Critique Records / Ichiban Records; East Side Digital; Fantasy, Inc.; Fat Daddy Records; Green Linnet Records, Inc. / Xenophile Records; Half Note Records; HighNote Records; Instinct Records; Jetset Records; Magna Carta; Memphis International Records; Oh Boy Records; PRA Records; Penalty Associated Labels (PAL); Raptivism Records; Raptivism Records; Real Music; Rebel Records; Relapse Records; Renaissance Records; Rotten Records; Rural Rhythm Records; Shadow Records; Sierra Records, Books & Home Video; Silver Wave Records; Sin-Drome Records Ltd.; Smithsonian Folkways Recordings; Sounds True; spinART Records; United For Opportunity Music; SPV North America (Canada); Limb Music Products & Publishing (Germany); S.P.V. GmbH (Germany); CAM S.r.l. (Italy); Rough Trade Records & Management (United Kingdom); Triple Earth Records (United Kingdom)
*Labels Distributed: Video:* DVD International, Fantoma Films.

**Sony BMG Music Entertainment Sales Group (Div. of Sony BMG Enterprise Sales Enterprise)**
550 Madison Ave., 31st Fl., New York, 10022-3211, (212) 833-8000, Fax: (212) 833-8620, Web Site: b2b.sonymusic.com, www.sonybmg.com
Pres.: . . . . . Jordan Katz
Pres.:. . . . . Bill Frohlich
EVP/GM Sales Enterprise: . . . . . George Clyne
EVP/GM Sales Grp.: . Jim Lucas
SVP Supply Chain: . . . . . Dennis Whalen
SVP Bus. Opns./Customer Rel. Mgmt.: . . . . . John Spielberger
SVP Label Rel./Catalog Sales: . . . . . Dave Curtis
SVP Sales/Mktg. Research: . . . . . Tom Glaser
SVP Field Sales/Mktg.: . . . . . Rick Wilcoxen
SVP Nat'l Sales/Mktg.: . . . . . Barry Levine
VP Sales:. . . . . Bob Garbarini
VP Video/DVD Sales/Mktg.: . . . . . Harry Safter
VP Opns. Sales Enterprise: . . . . . Neil Carfora
VP Rack Sales:. . Tracy Donihoo
VP Rack Sales: . . . . Colin Willis
VP Field Sales Central Region: . . . . . Denny Kennedy
VP Field Sales Western Region: . . . . . Laurel Polson
VP Field Sales Eastern Region: . . . . . Lynne Poole
VP Online/Digital: . . David Levin
VP Market Research: . . . . . Linda Ury Greenberg
VP Credit/Collections: . . . . . Robert Noyes
VP New Media Applications: . . . . . Wendy Schlesinger
Sr. Dir. Sales:. . . Paul Calabretta
Sr. Dir. Sales: . . . . . Art Kaye
Sr. Dir. Sales Info.:. . . Grace Nall
Sr. Dir. Sales Programs: . . . . . Joyce Moyik
Sr. Dir. Label Rel.: . . . . . Patty Schreiber
Sr. Dir. Label Rel.: . . Dave Smith
Sr. Dir. Label Rel.:. John Conway
Sr. Dir. Mktg.: . . . . . Jana Levin
Sr. Dir. Merch.: . Debbie Berman
Dir. Market Research: Rich Appel
Dir. Latin Sales/Mktg.: . . . . . Richard Perez
Dir. Catalog Sales: . . . . . Dean Harmeyer
Dir. Alternative Mktg.: . . . . . Drew Kantor
Dir. Major Acct. Mktg.: . . . . . Sherif Shafi
Dir. College Mktg.: . . . . . Frank DeCiccio
Assoc. Dir. Singles Sales: . . . . . Nicole Mizell
Mgr. College Mktg./Promos.: . . . . . Jason Hradil
Mgr. College Mktg.:. . Kris Gould
Mgr. On-line: . . Jared Covington
*Labels Distributed: Audio:* ATO (According to Our) Records; Ardent Records; Arista Nashville; Arista Records; Aware Records; Aware Records; BNA Records; Brentwood Records; Calliope Entertainment LLC; Cedarmont Kids; Cielo Music Group; Columbia Records; Columbia Records; DV8 Records; Dancing Cat Productions, Inc.; Diadem Records; Edmonds Entertainment Group; Epic / Monument Nashville; Epic Records Group; Essential Records; Fat Beats; Flyte Tyme Productions; Foxworthy Music; Gospo Centric Records; Gospo Centric Records; Grateful Dead Records; Here To Him Music Group, LLC; Hidden Beach Recordings (HBR); Hybrid Recordings; INO Music; Independiente; Integrity Music, Inc.; J Records; Java Records; Jellybean Recordings, Inc.; Jive / Silvertone / Verity / Volcano Records (Zomba Label Group); Laughing Stock Records; Legacy Recordings - Sony BMG Catalog; Milan Entertainment, Inc.; Music World Music / Sanctuary Urban Records Group; Octone Records; Portrait Records; Prestige Entertainment; Provident Music Group; RCA Music Group / RCA Records / J Records; RCA Records Nashville; RCA Victor Group; RPM Music Productions, Inc.; Razor & Tie Entertainment; Reunion Records; Robbins Entertainment; RuffNation Music; RuffNation Music; Serjical Strike Records; Sony BMG Masterworks; Sony BMG Masterworks; Sony BMG Music Norte; Sony BMG Strategic Marketing Group; Sony Music International-Latin America; Sony Wonder / SMV; Subharmonic; Vista India; Wind-up Entertainment; Z Records; Albert Productions (Australia); Foghorn Records (Australia); Gotham Records (Australia); Rajon Music Group (Australia); Reverso Music Productions GmbH (Austria); Bodog Music (Canada); Milan Entertainment, Inc. / Editions Milan Music (France); Ausfahrt Musikverlag GmbH (Germany); For Life Records (Japan); Phase Two Music (South Africa); Independiente Ltd. (United Kingdom)

**Sony BMG Music Entertainment Sales**
11 W. 19th St., 4th Fl., New York, 10011, (212) 833-8700, Fax: (212) 833-8338, Web Site: www.sonybmg.com
VP Field Sales - Eastern: . . . . . Lynne Poole
Acct. Mktg. Dir.:. . . Jodi Manning
Mktg. Mgr.: . . . . . Larry Feldstein
Reg'l Sales Mgr.- NE: . . . . . Steve Kennedy
Artist Devel. Coord. - Urban - NE: . . . . . Wendy Holmes
Artist Devel. Coord. - Alternative - Mid Atlantic: . . . . . Tom Walsh
Sr. Acct. Exec.: . . . . . Mary Ashley Roberds
Acct. Exec.: . . . . . Gary Brooks
Acct. Exec.:. . . . . John Moore

**B. J. Soundsmith**
2 Gabriele Dr., PO Box 201, East Norwich, 11732-0201, (516) 922-5587, Fax: (516) 922-0485, E-Mail: wilmisale@aol.com
Owner: . . . . . Michael Smith
Mgr.: . . . . . Dorinda Aiossa
Library Specialist:. . . . . D. Smith
Contact: . . . . . Rita M. Smith
(Distributor, One-Stop, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Software, Accessories, CD Roms)
*Products/Accessories:* Accessories: Alpha Security Boxes, 3M Whisper Tape; Blank Tape: Scotch, Maxell, TDK; CD, Tape & Record Care Products: Pro Wipes; Storage & Carrying Cases: Alpha, Shape-Flip File, Coast

**Studio Distribution**
150 W. 22nd St. 12th Fl., New York, 10011, (212) 685-7161, Fax: (212) 685-8731, E-Mail: sales@studiodistribution.com, Web Site: www.studiodistribution.com
Pres.:. . . . . David Watkins
Dir. Sales: . . . . . Thomas Ryan
(Distributor, Importer, Exporter) (Compact Disc, DVD, Records (LP's, 12-Inch))
*Labels Distributed: Audio:* Loveslap Recordings; Recall Records; Saw Recordings; !K7 Records GmbH / Rapster Records (Germany); Hope Recordings / Hope Management / Marine Parade (United Kingdom); Platipus Records (United Kingdom)

**Sumthing Distribution (Div. of N. R. P. Inc.)**
9 E. 45th St., 3rd Fl., New York, 10017, (212) 818-0047, Fax: (212) 818-0048, E-Mail: auterano@sumthing.com, Web Site: www.sumthing.com
Chrmn.:. . . . . Nile Rodgers
Pres.:. . . . . Andy Uterano
CFO: . . . . . Sal Farina
Dir. Mktg./Sales:Barry L. Roberts
Opns. Dir.: . . . . . Jayne Krell
Controller: . . . . . Don Manetta
(Distributor) (Compact Disc, DVD, (12-Inch, Singles), video soundtracks)
*Labels Distributed: Audio:* Gig Records; Hitman Records; Segue Records; Orpheus Music Ltd. (Bulgaria); Explicit Records (United Kingdom)

**Synergy Distribution**
1747 First Ave., 3rd Fl., New York, 10128, (212) 369-2554, Fax: (212) 369-2559, E-Mail: pschulman@synergydistribution.com, Web Site: www.synergydistribution.com
SVP Pdct. Devel./Sales/Mktg.: . . . . . Paul Schulman

**Syntax Distribution**
21-20 45th Rd., Long Island City, 11101, (718) 472-5600, Fax: (718) 472-5601, E-Mail: info@syntaxmusic.com, Web Site: www.syntaxmusic.com
Purchasing Mgr.:. Chris Anastasi
Import Buyer:. . . . . Mike Mandel
*Labels Distributed: Audio:* Concorde International / Con Brio Records; Generate Music

**Syracuse One Stop**
6477 Ridings Rd., Ste. 1, Syracuse, 13206, (315) 445-2488, (718) 883-9520, Fax: (315) 701-2776
VP (Cor.): . . . . . David Colson
Contact:. . . . . Chet Andrews

**Topline Record Distributors, Inc.**
32-30 62nd St., Woodside, 11377, (718) 278-6211, Fax: (718) 932-1569, E-Mail: mitchtopline@optonline.net
Pres./Buyer: . . . Mitchell Abosch
VP: . . . . . Richard Docyk
(One-Stop) (Compact Disc, Pre-Recorded Audio Tape)

**Transcontinent Record Sales**
1762 Main St., Buffalo, 14208, (716) 883-9520, Fax: (716) 884-1432, E-Mail: info@amherstrecords.com, Web Site: www.amherstrecords.com
Pres.: . . . . . Leonard Silver
VP: . . . . . Michael c. Pierce
Sales Mgr.:. . . Jim Dombrowski
Buyer: . . . . . Brandon Delmont
(Distributor, Rackjobber, Importer) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cut-outs, Overstock, Accessories)

**Unique Distributors**
110 Denton Ave., New Hyde Park, 11040, (516) 294-5900, (800) 992-9011, Fax: (516) 294-1644, (516) 741-1988, E-Mail: general@uniquedist.com, Web Site: www.uniquedist.com
Pres.: . . . . . Robert J. Miller
GM: . . . . . Steve Flaster
GM: . . . . . Michelle Wilson
Opns. Mgr.: . . . . . Craig Miller
Opns. Mgr.: . . . . . Scott Miller
Sales Mgr.: . . . . . Spyder Frisch
Purchasing Mgr.: . Donna Russo
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, DVD, Records (LP's, 12-Inch, Singles), Accessories)
*Products/Accessories:* CD Players: Pioneer, Numark, Stanton, Denon; CD, Tape & Record Care Products: Stanton; Phonograph Needles: Stanton, Numark, Shure, Ortofon, Pickering; Head Phones: Stanton, Technics, Sennheiser, Sony, Pioneer; Storage & Carrying Cases: Case Logic, Odyssey, Ultimate DJ gear, SKB cases

**Universal Music & Video Distribution**
825 Eighth Ave., 30th Fl., New York, 10019, (212) 445-3331, Fax: (212) 445-3502, Web Site: www.universalmusic.com
Mktg. Dir.:. . . . . Chris Kowalczyk

**Urban Box Office (UBO) (Div. of Contemporary Holdings & Equities (CHE))**
39 Broadway, 33rd Fl., New York, 10006, (212) 918-0050, Fax: (212) 918-0055, E-Mail: daisy@ubo.com, Web Site: www.ubo.com
Pres./CEO: . . . . . Adam Kidron
SVP A&R Latin Music: . . . . . Ney Pimentel

**VP Records**
89-05 138th St., Jamaica, 11435, (718) 425-1100, Fax: (718) 658-3573, E-Mail: rchin@vprecords.com, Web Site: www.vprecords.com
Co-Founder:. . . . . Pat Chin
Pres.: . . . . . Christopher Chin
VP Mktg./Dist.: . . . . Randy Chin
VP A&R: . . . . . Joel Chin
A&R Dir.: . . . . . Murray Elias
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch), Cutouts)
*Labels Distributed: Audio:* Higher Love Music; Fab 5, Inc. (Jamaica); Fashion Records (United Kingdom)

**Village Music World**
197 Bleecker St., New York, 10012, (212) 674-5463, Fax: (212) 674-5479, E-Mail: villagecd@aol.com, Web Site: www.amazon.com/shops/villagemusicworld
Pres./Buyer: . . . . . Hakim Jarara
(Rackjobber, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Cutouts, Overstock)

**WEA Corp. (Div. of Time Warner)**
75 Rockefeller Plz., 7th Fl., New York, 10019, (212) 275-1300, Web Site: www.wea.com
Pres.:. . . . . John Esposito
CFO: . . . . . Matt Signore
EVP Sales: . . . . . John Madison
SVP Sales: . . . . . Kelly Diamond
SVP Sales:. . . . . Rick Froio
SVP Prodn./Media Opns.: . . . . . Mike Jbara
SVP Credit: . . . . . Bob Baker
SVP e-Commerce: . . . . . Adam Mirabella
VP Finance: . . Mickey Corcoran
VP Nat'l Accts.: . . . . . Jay Perloff
VP Catalog Sales:. . Ron Phillips
VP Catalog Sales: . Steve Corbin
VP Latin Sales: . . . . Elsa Vivero
VP Lifestyle Sales: . . . . . John Dalton
VP Adv.: . . . . . Alyson Shapero
VP Info./Commun.: . . Skip Smith
VP Admin.: . . . . . Sofie Rey
Dir. Country/Christian Music: . . . . . Robert Turner
Dir. Research/Analysis: . . . . . Iris Grubman
Dir. Mktg.: . . . . . Mike Flatow
Dir. Sales/Mktg. Analysis: . . . . . Helen Hlahol
Dir. Catalog Sales: . . . . . Michael Del Tufo
Dir. On Line servs.: Ben Hastings
Dir. Systems Support: . . . . . Erin O'Brien
Dir. Financial Planning: . . . . . Milton Rodriquez
Dir. Special Pdcts.: . . Eric Wood
Dir. Nat'l Adv.: . Christine Pavicic
Mgr. Info./Commun.: Joy Gungon
Sr. Staff Acct.:. . . . . Rita Begyan
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Video - Disc, Records (LP's, 12-Inch, Singles), Computer Software)
*Labels Distributed: Audio:* Adex Records; Asylum / Curb Records; Asylum Records; The Atlantic Group; The Atlantic Group; Atlantic Records (Classical Division); BAM Records, Inc./Backstage Artist Management; Bad Boy Entertainment; Barsuk Records; Bullygoat Records; Curb Records; Curb Records; DM Records / Bellmark Records / Critique Records / Ichiban Records; Del-Fi Records, Inc.; Delicious Vinyl; Dope House Records; EarthBeat! Records; East/West; The Environments Series; Fervent Records; GhettoWorks; Hightone Records; Lava Records; Lightyear Entertainment; Lightyear Entertainment; Maranatha!; Maverick Recording Co.; Nonesuch Records; NoVo Arts, Inc.; Off the Hook Records, Inc.; 143 Records; Q Records & Video; Reprise Records; Rhino / Warner Strategic Marketing Entertainment Co.; Savoy Label Group; Sire Records; Spring Hill Music Group; Squint Entertainment; VP Records; Vibe Records / Off The Hook Records; Vibe Records / Off The Hook Records; Warner Bros. Records, Inc.; Warner Bros. Records, Inc.; Warner Music International; Warner Music Latin America; Warner Music Latina; Word Label Group / Warner Bros. Records (Christian Division); Liberation Music / Slanted Recordings (Australia); Midnight Records Pty. Ltd. (Australia); Claddagh Records (Ireland); Blanco y Negro (United Kingdom)

**WEA Distribution**
79 Madison Ave., 7th Fl., New York, 10016, (212) 401-0700, Web Site: www.wea.com
Field Sales Mgr.: . . . . . Paul McDermott
Mktg. Mgr.: . . . Billy DePasquale

**Waako Records**
265 W. 37th St., Ste. 2107, New York, 10018, (212) 944-2590, Fax: (212) 944-0822, E-Mail: waako@waakorecords.com, Web Site: www.waakorecords.com
Pres.: . . . . . Bob Shami
Sales Mgr.:. . . . . Gloria Burk
Mgr./A&R:. . . . . Douglas Gomez

**Watts Music, Inc.**
500 Ocean Ave., East Rockaway, 11518, (516) 596-1888, Fax: (516) 596-0961, E-Mail: wattsmusic@wattsmusic.com, Web Site: www.wattsmusic.com
Buyer (Pre-Recorded Music): . . . . . D. Mena
Buyer: . . . . . J. MacDonald
Import Buyer-Domestic Sales: . . . . . H. Russell
(Distributor, Importer, Exporter) (Compact Disc, Records (LP's, 12-Inch))
*Labels Distributed: Audio:*.records (Dot Dot Dot Records); Generate Music; Hoodwink Records / Carcell Music Publishing, Inc.; Jamayka Recordings

**World Trading Center, Inc.**
95 Sherwood Ave., Farmingdale, 11735, (631) 777-3550, Fax: (631) 777-3271, E-Mail: info@wtcco.com, Web Site: www.wtcco.com
Pres.: . . . . . Arthur Danziger
(One-Stop, Rackjobber, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Software, Accessories, CD Rom, Video Games)
*Products/Accessories:* Accessories: Music Books, T-Shirts; CD, Tape & Record Care Products: Close Outs

**Wurco, Inc.**
908 Niagara Falls Blvd., North Tonawanda, 14120, (716) 694-6247, Fax: (716) 694-6287, E-Mail: sales@wurco.com, Web Site: www.wurco.com
Pres.: . . . . . Robert D. Wilson
VP: . . . . . David Vystup
Office Mgr.: . . . . . Judy Kindron
(Distributor, One-Stop, Mail Order) (Compact Disc, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Jukesboxes)
*Products/Accessories:* Accessories: Jukeboxes (Authorized Deutsche Wurlitzer Dist.); CD Players: RockOla CD Jukebox Distributor

**ZYX Music**
265 W. 37th St., Ste. 2707, New York, 10018, (212) 730-9292, Fax: (212) 730-4695, E-Mail: zyxusa@zyx.de, Web Site: www.zyxmusic.com
Pres.: . . . . . Bob Shami
VP Sales: . . . . . Gloria Burki
A&R U.S.: . . . . . Doug Gomez
(Compact Disc, DVD, (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* ZYX Records Ltd. (United Kingdom)

**Zim Records**
18 Ivy Dr., Jericho, 11753, (516) 681-7102, Fax: (516) 822-7952, E-Mail: zimrec@juno.com
Owner:. . . . . Arthur Zimmerman
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's))
*Labels Distributed: Audio:* Azure Records (United Kingdom)
*Labels Distributed: Video:* Geneon Entertainment, Shanachie Entertainment Corp.

## NORTH CAROLINA

**Baker & Taylor**
2550 W. Tyvola Rd. Ste. 300, Charlotte, 28217, (800) 775-1800, E-Mail: btinfo@btol.com, Web Site: www.btol.com
Pres./CEO:. . . . . Richard Willis
Pres.-Institutional Sales: . . . . . George Coe
EVP Dist.: . . . . . Arnie Wight
SVP B&T Entertainment Grp.: . . . . . Frank Wolbert
VP/CFO: . . . . . Robert Agres
VP Fulfillment Servs.: . . . . . Ralph Mondeaux
VP Music: . . . . . Steve Harkins
VP Music Buying: Len Cosimano
Spanish Language Sales Dir.: . . . . . Kookie Medina
Dir. Music Purchasing: . . . . . Alan Skolnik
Music Mktg. Mgr.:. Connie Young
Acct. Mgr.:. . . . . Liz Loden
(Distributor) (Compact Disc, Video - Cassette, DVD, Computer Software)
*Labels Distributed: Audio:* Channel Productions; Collectables Records Corp.; Cornerstone Recording Arts Society / Cornerstone RAS; Trout Records
*Labels Distributed: Video:* Marengo Films.
*Products/Accessories:* Accessories; Batteries: Maxell; Blank Tape: Maxell, TDK, Fuji; CD, Tape & Record Care Products: Geneva; Head Phones: Maxell, Recoton; Storage & Carrying Cases: Geneva, Alpha, Napa Valley, Case Logic

**Entertainment Distribution Co. (EDC) (Div. of Glenayre Technologies)**
700 S. Battleground Ave., Grover, 28073, (800) 793-6641, Fax: (704) 734-4180
Mgr. Customer Rel.: . . . . . Diane Babcox

**Leeway's Home Grown Music Network (Div. of Leeway Productions)**
6520 Oak Grove Church Rd., Mebane, 27302, (919) 563-4923, Fax: (919) 563-2319, E-Mail: info@homegrownmusic.net, Web Site: www.homegrownmusic.net
Pres.:. . . . . Lee Crumpton
VP Band Relations/E-Commerce:. . . . Bryan Rodgers
Sales Mgr.: . . . . . Brian Asplin
Street Teams Mgr.: . Chris Robie
(Distributor, One-Stop) (Compact Disc, Video - Cassette, DVD)

**Redeye Distribution (Div. of Redeye, Inc.)**
449-A Trollingwood Rd., Haw River, 27258-9594, (336) 578-7300, Fax: (336) 578-7388, E-Mail: glenn@redeyeusa.com, Web Site: www.redeyeusa.com
Labels Sales/Mktg. Dir.: . . . . . Tor Hansen
A&R/Label Mgr.: . . Glenn Dicker
Dist./A&R Dir.:. . . Stephen Judge
Purchasing Dir.: . . . Greg Broom
Redeye Dist. Mktg. Dir.: . . . . . Lori Miller
Redeye Dist. Sales Dir.: . . . . . Steve Dixon
Controller: . . . . . Alyson Miller
(Distributor)
*Labels Distributed: Audio:* Arena Rock Recording Co.; Deary Me Records; Deep South Entertainment; Deep South Entertainment; Eenie Meenie Records; Fundamental Records; Gold Standard Laboratories (GSL); Heyday Records; Pattern 25 Records; Pesky Pole Records; Pulseblack Records; Rooster Blues Records; Self-Starter Foundation; Steel Cage Records; Surgeland Records; Surgeland Records; Trailer Records; Vacant Cage Records; Xemu Records; Fire Records (United Kingdom)

**Roots & Culture Records, Inc.**
PO Box 33432, Charlotte, 28233, (704) 391-1047, Fax: (704) 399-5114, E-Mail: africana@bellsouth.net
Pres.:. . . . . George A. Sekyi
(Distributor) (Reggae Music)

**Video Distributors, Inc.**
3302 S. New Hope Rd., Ste. 200E, Gastonia, 28056-8365, (704) 824-6065, Fax: (704) 824-6044, E-Mail: sales@lteinc.com, Web Site: www.lteinc.com
Opns. Mgr.: . . . . . Pat Mabry

## OHIO

**ATM Distributing**
11012 Aurora Hudson Rd., Streetsboro, 44241, (800) 321-3592, Fax: (800) 458-0870, Web Site: www.arrdis.com
VP: . . . . . Wes Lowe
(One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Accessories)
*Products/Accessories:* Audio Playback Equip.: Coby; Batteries: Maxell, Samsung; Blank Tape: TDK, Maxell; CD Players: Coby; CD, Tape & Record Care Products: Maxell, Allsop; Head Phones: Coby, Maxell; Storage & Carrying Cases: Case Logic, Laserline

**Arrow Distributing Co. (Div. of Sandusky Distributing Company, Inc.)**
11012 Aurora Hudson Rd., Streetsboro, 44241, (330) 528-0410, Fax: (330) 528-0423, E-Mail: info@arrdis.com, Web Site: www.arrdis.com
Pres./CEO: . . . . . Harry Singer
SVP Sales: . . . . . Phil Singer
VP Merch. - Video: . . . . . Gene Jaskiewilz
VP Merch. - Music: . Tom Becker
VP Sales/Dist.: . . . . . Phil Lowe
Publ.:. . . . . Diane Singer
(One-Stop, Rackjobber) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Computer Software, Accessories)
*Labels Distributed: Video:* Anchor Bay Entertainment, Inc., Artisan Home Entertainment, Buena Vista Home Entertainment, Lions Gate Entertainment, MGM Home Entertainment / United Artists (UA) Home Video, Paramount Home Entertainment, Similar Entertainment, Inc., Sony Pictures Home Entertainment (SPHE), 20th Century Fox Home Entertainment, Universal Studios Home Video, Xenon Pictures, Inc.
*Products/Accessories:* Accessories: Jasco, Allsop, Video Games, Sega, Nintendo, Camcorders, Laser Players; Batteries: Maxell; Blank Tape: TDK, Maxell, Sony, Scotch, Memorex, Certron; CD Players: Cory; CD, Tape & Record Care Products: Memorex; Head Phones: Sony, Memorex, Transcriber; Storage & Carrying Cases: World Trade Marketing, Case Logic, Dynasound; Video Cassette Recorders: Coby

**Ingram Entertainment, Inc.**
26361 Curtiss Wright Pkwy., Ste. D, Richmond Heights, 44143-1433, (216) 732-3675, Fax: (216) 732-9537, Web Site: www.ingramentertainment.com
Branch Mgr.:. . . . . Barb Rehus
(Distributor)

**Lumberjack Mordam Music Group**
PO Box 434, Toledo, 43697-0434, (419) 726-3930, Fax: (419) 726-3935, E-Mail: info@lumberjack-online.com, Web Site: www.lumberjack-online.com
Owner:. . . . . Dirk Hemsath
*Labels Distributed: Audio:* Deep Elm Records, Inc.; Eulogy Recordings; Facedown Records; Lobster Records; Resurrection A.D. Records; Self-Starter Foundation; Thick Records

## OKLAHOMA

**Celtic Music USA**
1125 Windsor Way, Mustang, 73064-2121, (405) 376-6722, (800) 482-3584, Fax: (405) 376-6723, E-Mail: info@celticmusicusa.com, Web Site: www.celticmusicusa.com
Owner: . . . . . Larry Monroe
Office Mgr.: . . . . Kayoko Monroe
(Distributor, Importer) (Compact Disc, DVD)
*Labels Distributed: Audio:* Emerald Music (Ireland) Ltd. (United Kingdom); Greentrax Recordings Ltd. (United Kingdom)

## OREGON

**Allegro Corp.**
14134 NE Airport Way, Portland, 97230-3443, (503) 257-8480, (800) 288-2007, Fax: (503) 257-9061, E-Mail: mail_dealer@allegro-music.com, Web Site: www.allegro-music.com
Chrmn./CEO: . . Joseph Micallef
Pres./COO:. . Vincent A. Micallef
EVP: . . . . . Rico Micallef
VP Sales: . . . . . Damon Sgobbo
Dist. Pdct. Mgr.: . Forrest Faobior
(Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, (LP's, 12-Inch))
*Labels Distributed: Audio:* A Gentle Wind; American Melody Records; Amulet Records; Arbors Records; Canyon Records; Chiaroscuro Records; Cold Blue Music; d'Note (MK Productions); GM Recordings, Inc.; Gadfly Records; Gothic Records; Steven Halpern's Inner Peace Music; KIDZUP Productions, Inc.; Kimbo Educational; LML Music; Makoche Recording Co.; John Marks Records; Narada Productions, Inc.; New Earth Records; Pacific Moon Records; Re-Bop Records; Revels Records; SOAR (Sound of America Records); Sequoia Records, Inc.; Soundings of The Planet; Sugar Beats Entertainment; Summit Records; Valarien Productions; Whaling City Sound; Jazz Focus Records (Canada); Storyville Records (Denmark); Dixiefrog Records (France); Playasound (France); Blue Flame Records (Germany); hanssler CLASSIC (Germany); Minor Music (Germany); Hugo Productions Ltd. (HK) (Hong Kong); Tactus (Italy); Pacific Moon Records (Japan); Basta Music (Netherlands); Challenge Records (Netherlands); Munich Records BV (Netherlands); Oreade Music (Netherlands); Discmedi (Spain); Arabesque Distribution (United Kingdom); Document Records (United Kingdom); JAY Records (United Kingdom); Linn Records (United Kingdom); Meridian Records (United Kingdom); Nimbus Records (United Kingdom); Scotdisc (United Kingdom)
*Labels Distributed: Video:* Baby Road Trip, Sony Pictures Home Entertainment (SPHE).

**Burnside Distribution Corp. (BDC)**
3647 SE 21st St., Portland, 97202, (503) 231-0876, Fax: (503) 231-0420, E-Mail: davidc@bdcdistribution.com, Web Site: www.bdcdistribution.com
Pres.: . . . . . Terry Currier
VP: . . . . . Bill McNally
GM: . . . . . David Cobb
Co-Dir. Mktg.: . . . Jill McNamara
Co-Dir. Mktg.: . . . . . Keith Westmoreland
Dir. Purchasing: . . . . Matt Brown
Opns./Sales Mgr.:Frank Brandon
Data/Inquiry Mgr.: . . . . . Brenna Sheridan
In-house Sales/Mktg.: . . . . . Brian Haines
(Distributor) (Compact Disc, DVD)
*Labels Distributed: Audio:* Adventure Music; Blue Wave Records; Burnside Records; Earwig Music Co., Inc.; GSP Recordings; Gourd Music; Hard Soul Records; High Windy Audio; Newport Classic Ltd.; Not Lame Recording Co.; Pinch Hit Records; Zip Records; Zographia Records; Zip Records Australia (Australia); BongoBeat Records (Canada); Bullseye Records (Canada)

**Ingram Entertainment, Inc.**
12600 SE Hwy. 212, Ste. B, Clackamas, 97015-9003, (503) 722-0771, Fax: (503) 722-0781, Web Site: www.ingramentertainment.com
Branch Mgr.: . . . . . Curt Powelson
(Distributor)

**KOCH International**
3333 SE 39th St., #47, Portland, 97202, (503) 239-5993, Fax: (503) 239-4923, Web Site: www.kochb2b.com
Sales Rep.: . . . . Laura Lombardi
(Distributor) (Compact Disc, Video - Cassette, DVD, (LP's, 12-Inch))

**Lifedance Distribution**
3479 NW Yeon Ave., Portland, 97210, (503) 228-9430, (503) 228-3264, Fax: (503) 228-5039, E-Mail: ldmusic@aracnet.com
CEO: . . . . . Eleanor Ross
A&R/Buyer (Pre-Recorded Music): . . . . . Dan Gassoway
(Distributor) (Compact Disc, Pre-Recorded Audio Tape)
*Labels Distributed: Audio:* Leonard Ellis Productions; Revere Records

**N.A.I.L., Inc. (Northwest Alliance of Indie Labels) (Div. of Allegro Corp.)**
14134 NE Airport Way, Portland, 97230, (503) 257-8480, Fax: (503) 257-9061, E-Mail: info@naildistribution.com, Web Site: www.naildistribution.com
Chrmn./CEO: . . Joseph Micallef
COO: . . . . . Vincent A. Micallef
VP Sales: . . . . . Damon Sgobbo
Label Mgr.:. . . . . Chris Scofield
Publicity Mgr.: . . . Diane Podalak
Inventory Mgr.: . . . . . Dot Rust
Media Coord.: . . . Diane Podolak
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Amphetamine Reptile Records; Aum Fidelity; BSI Records; Cornerstone Recording Arts Society / Cornerstone RAS; Daemon Records, Inc.; Dead Teenager Records; ESP-Disk Ltd.; K Records; Kimchee Records; Kool Arrow Records; Dr. Jim's Records (Australia); Mint Records, Inc. (Canada); Sonic Unyon (Canada); Sonic Unyon (Canada); Union Label Group (Canada); Bella Union (United Kingdom); KFM Records (United Kingdom)

**NewSound Distribution (Div. of Allegro Corp.)**
14134 NE Airport Way, Portland, 97230, (503) 257-8480, Fax: (503) 257-9061, E-Mail: sales@newsoundmusic.com, Web Site: www.newsoundmusic.com
GM: . . . . . Rico Micallef
Sales Rep.: . . . . . Brian McGrew
Sales Rep.: . . . . . Paxton Scott
Sales Rep.: . . . . . Lori Bowman
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, (LP's, 12-Inch))
*Labels Distributed: Audio:* Channel Productions; Culburnie Records; High Windy Audio; Re-Bop Records; Round River Records; Sprout Recordings; Trout Records
*Labels Distributed: Video:* Image Entertainment, Scholastic Entertainment.

**Nostalgia Family Video, Inc.**
PO Box 606, Baker City, 91505, (800) 784-3362, Fax: (541) 523-7115, E-Mail: info@nostalgiafamilyvideo.com, Web Site: www.hollywoodsattic.com
Pres./Buyer: . . . . . Woody Wise
Mgr.: . . . . . B.J. Jones
(Distributor) (Video - Cassette)

**Rentrak Corp.**
7700 NE Ambassador Pl., Portland, 97220, (503) 284-7581, (800) 929-8000, Fax: (503) 284-9862, E-Mail: sales@rentrak.com, Web Site: www.rentrak.com
Chrmn./CEO: . Paul Rosenbaum
COO - PPT Div.: . Marty Graham
(Distributor) (Video - Cassette, DVD, Computer Software)

**Timeless Media Group, Inc.**
2480 W. Seventh Pl., Eugene, 97402, (541) 484-7070, Fax: (541) 484-7188, E-Mail: info@timelessmusic.com, Web Site: www.timelessmusic.com
Pres./Owner: . . Norm Andersen
Nat'l Sales Dir.: . . . . Steve Kugel
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)

## PENNSYLVANIA

**Canadian American Records / Caprice International Discs**
39 Forney Ave., Lititz, 17543, (717) 627-4800, Fax: (717) 627-4800, E-Mail: capricerecords@webtv.net, canadianamerican@webtv.net, Web Site: www.capricerecording.com, www.canadianamericanrecords.com
Owner/CEO: . . . . . Joey Welz
Founder Canadian American: . . . . . Leonard Zimmer
VP/Booking Agent/GM: . . . . . Michael Patrick
VP Artist Devel.: . . . . . Gabriel Maciocia
VP A&R Canadian American: . . . . . Phil Schwartz
VP R&B/Pop Promo.: . Mike Kelly
VP Graphics/History: . . . . . Danny Burden
VP Int'l Licensing: . . . Roger Tari
VP A&R/Webmaster: . . . . . Ken Randisi
Licensing Dir./Sabina for Records: . . . . . Gerry Granahan
Nat'l Promo. Dir.: . Butch Paulson
Agent: . . . . . Rob Friday
(Distributor) (Compact Disc, (LP's, Singles), Cutouts)
*Labels Distributed: Audio:* Trend Recording & Distributing; Saddlestone International & Music Associates (Canada)

**Eastern Music Systems (Div. of Galaxy Music)**
2100 Griffith St., Philadelphia, 19152, (215) 627-1000, (800) 462-2981, Fax: (215) 627-6019, Web Site: www.easternmusic.com
Mgr./Buyer: . . . . . Bruno Gidaro
(One-Stop) (Compact Disc, Records (Singles), Full Line 7" Oldies)

**Galaxy Music Distributors**
2400 Josephine St., Pittsburgh, 15203-2446, (412) 481-8600, (800) 542-5422, Fax: (412) 542-8863, (412) 481-1969, E-Mail: info@galaxymusic.com, Web Site: www.galaxymusic.com
Owner: . . . . . Eugene Jakiela
VP Sales: . . . . . Wayne Jakiela
VP Purchasing: . . . Kevin Jakiela
Nat'l Sales/Bus. Devel.: . . . . . George Balicky
Mgr.: . . . . . Paul Smith
(One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Accessories)
*Labels Distributed: Audio:* Delvian Records
*Products/Accessories:* Batteries: Maxell; Blank Tape: TDK, Maxell; CD, Tape & Record Care Products: Discwasher, Recoton, Pfantone, Maxell; Phonograph Needles: Stanton, Pfanstiehl; Head Phones: Stanton, Maxell, Recoton, Discwasher; Storage & Carrying Cases: Case Logic, Alpha

**Get Hip**
Columbus & Preble Aves., Pittsburgh, 15233, (412) 231-4766, Fax: (412) 231-4777, E-Mail: gethip@gethip.com, Web Site: www.gethip.com
Pres./Buyer: . . . Gregg Kostelich
Buyer/Shipping Mgr.: . . . . . Barbara Garcia-Bernardo
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Collector Records (Netherlands)

**Gotham Distributing Co.**
60 Portland Rd., West Conshohocken, 19428, (610) 649-7650, (800) 446-8426, Fax: (610) 649-0315, Web Site: www.oldies.com
Co-Owner: . . . . . Jerry Greene
CTO/CIO: . . . . . Joe Buesgen
SVP/GM: . . . . . Melissa Greene-Anderson
VP Purchasing:. Michael Greene
VP Sales One Stop Grp.: . . . . . Marcus Martin
VP Mktg.: . . . . . Vicki Marshall
Opns. Dir.: . . . . . Steve Oakley
Purchasing Vinyl:Doug Sessoms
Purchasing Books/Videos: . . . . . Steve Kaplan
(Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Software, Accessories, Books)
*Labels Distributed: Audio:* Collectables Records Corp.
*Products/Accessories:* Accessories: Various accessories for LP's/7" singles, posters, collectibles; Storage & Carrying Cases: Carrying cases for 7" singles

**Inside Out Music America**
1601 Banksville Rd., 2nd Fl., Pittsburgh, 15216, (412) 561-1100, Fax: (412) 561-5440, E-Mail: info@insideoutmusic.com, Web Site: www.insideoutmusic.com
MD: . . . . . Jim Pitulski
Promo.: . . . . . Eric Corbin
Sales/A&R: . . . . . Robert Snyder
*Labels Distributed: Audio:* Inside Out Music (Germany)

**Jamie / Guyden Distributing Co. (Div. of Jamie Record Co.)**
4623 S. Broad St., Philadelphia, 19112, (215) 426-4384, Fax: (215) 426-4385, E-Mail: ezclear@yahoo.com, Web Site: www.jamguy.com
CEO: . . . . . Harold B. Lipsius
VP/GM: . . . . . Frank Lipsius
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, Singles))

**Metropolis Records**
238 N. Governor Printz Blvd., Lester, 19029, (610) 595-9940, Fax: (610) 595-9944, E-Mail: label@metropolis-records.com, Web Site: www.metropolis-records.com
Pres./Film/Licensing Coord.: . . . . . Dave Heckman
Label Mgr./ Art Dir.: . . . . . Joseph Schulthise
Nat'l Sales Dir./Promo. Mgr.: . . . . . Shannon Ludwig
Import/Export Mgr.: . . Jim Smith
(Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), T-shirts)

**Music Video Distributors (MVD)**
H840 N. Circle Dr., Rte. 422 Business Ctr., Oaks, 19456, (800) 888-0486, (610) 650-8200, Fax: (610) 650-9102, E-Mail: mvd@musicvideodist.com, Web Site: www.musicvideodistributors.com
Pres./Buyer (Video): . . . . . Thomas Seaman
VP Sales/Mktg.: . . . Ed Seaman
Sales Mgr.: . . . Michael DeMonte
(Distributor) (Video - Cassette, DVD, Cutouts, Overstock)
*Labels Distributed: Video:* Geneon Entertainment, Image Entertainment, Kultur / White Star / Duke Video / SRO, MPI Media Group.

**Philadelphia Jukebox Co.**
PO Box 372, Littlestown, 17340, (717) 337-0475, E-Mail: philajukebox45s@adelphia.net, Web Site: www.philajukebox45s.com
( (Singles))

**Super Marketing Distributing**
65 Richard Rd., Ivyland, 18974, (215) 674-5410, Fax: (215) 674-5459
CEO: . . . . . Sylvan Gross
CFO: . . . . . Barbara Dwyer
Pres.: . . . . . David Baim
GM: . . . . . Larry Stocks
(Distributor, Rackjobber) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, (LP's, 12-Inch), paperback & hardback books)

## PUERTO RICO

**CD Music Warehouse**
Calle Sergio Cueva Bustamante 519-A, Carolina, 00918, (787) 282-6564, Fax: (787) 759-7715, E-Mail: info@cdmw.com, Web Site: www.cdmw.com
Pres.: . . . . . Ismael Lopez
GM: . . . . . Edgardo Lopez

**Disco Hit Productions**
623 Calle Cerra, PO Box 13895, Santurce, 00908, (787) 723-4942, Fax: (787) 724-2561, E-Mail: discohit@prtc.net, Web Site: www.discohit.com
Pres.: . . . . . Pablo Aponte
VP:. . . . . Edwin Aponte
GM: . . . . . Ignacio Mena
Promo. Mgr.: . . . . Zaida Morales
(Distributor, One-Stop, Rackjobber, Importer, Exporter)

**Distribuidora Aponte**
Calle Cerra 619, Pda. 15, Santurce, 00907, (787) 725-9208, Fax: (787) 723-1530, E-Mail: info@dist-aponte.com, Web Site: www.dist-aponte.com
Pres.: . . . . . Juan Vidal
MD: . . . . . Sofia de la Cruz
Asst. to MD: . . . . . Lucy Nichols
*Labels Distributed: Audio:* Disco Hit Productions

**Distribuidora Nacional de Discos, Inc.**
Rd. # 1 KM 347 Caguas Ind. Park Villa Blanca, Caguas, 00725, (787) 745-6105, Fax: (787) 745-6170, E-Mail: ngonzalez@distnacional.com, Web Site: www.distnacional.com
Pres.: . . . . . Aida Nery Gonzalez
Mktg. Dir.: . . . . . Aida M. Oruna
Buyer: . . . . . Rafael Santiago
Buyer: . . . . . Rafael Nieves
Buyer: . . . . . Ian Fraticelli
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch). Accessories, Closeout Items)
*Products/Accessories:* Blank Tape: TDK, Sony, Memorex, Maxell, BASF; CD, Tape & Record Care Products: Savoy, Lebo, Laser Line, Spartan, Rolydisc, Coast; Head Phones: Memorex, Pickering, Sony; Storage & Carrying Cases: Savoy, Lebo Laser Line, Spartan, Case Logic

**Hot Salsa Classics / Best Music**
613 Calle Cerra, Stop 15, Santurce, 00907, (787) 724-6250, Fax: (787) 723-3198
Pres.: . . . . . Rigoberto Fajardo
Buyer: . . . . . Gerardo Rivera
AR: . . . . . Ivonne Mallory
(Distributor) (Compact Disc)
*Products/Accessories:* Accessories; Audio Playback Equip.; Blank Tape; Phonograph Needles

## SOUTH CAROLINA

**Carolina Record Distributors**
103 Water St., Allendale, 29810, (803) 584-3704, Fax: (803) 584-2050, E-Mail: carolinarecords@aol.com
Owner: . . . . . Roy Hammond

**M&F Record Co.**
1430 Augusta St., Greenville, 29605, (864) 242-2315
Pres.: . . . . . Randy Coleman, Jr.
(Distributor) (Compact Disc)

## SOUTH DAKOTA

**He'Sapa Distribution**
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Pres.: . . . . . Tim Batten
T-shirts.

**American Apparel**
747 Warehouse St., Los Angeles, CA, 90021, (213) 488-0226, Fax: (213) 488-0334, E-Mail: info@americanapparel.net, Web Site: www.americanapparel.net
Sr. Partner: . . . . . Dov Charney
Mgr.: . . . . . Pat Honda

**Avant Garde Apparel Group**
719 S. Los Angeles St., Ste. 928, Los Angeles, CA, 90014, (323) 650-5556, (213) 239-9643, Fax: (213) 239-9644, E-Mail: avantgardeapparel@sbcglobal.net, Web Site: www.avantgardeapparel.com
Contact: . . . . . Adam Campos

**B&F Plastics, Inc.**
540 N. Eighth St., Richmond, IN, 47374, (800) 562-8365, (765) 962-6125, Fax: (765) 962-7170, E-Mail: bfplastics@aol.com, Web Site: www.bfplastics.com
Pres.: . . . . . Paul Bertsch
Mktg. Dir.: . . . . . Jani Snyder
Posters, Other (Signs).

**B & H Co.**
120 W. 157th St., Gardena, CA, 90248, (310) 719-7004, Fax: (310) 719-9894, E-Mail: hadi@bhcompany.com, Web Site: www.bhcompany.com
Contact: . . . . . Hadi Salem
Hats/Caps, Jackets, T-shirts, Other (All clothing).

**Backstage Fashion**
PO Box 4143, Prescott, AZ, 86302, (800) 644-7625, (928) 443-0100, Fax: (928) 443-0200, E-Mail: contact@backstage-fashion.com, Web Site: www.backstage-fashion.com
Pres./CEO: . . . . . Steve Rehak
VP Mktg.: . . . . . Susan Johnson
T-shirts.

**Crazy Hatter**
658 Blue Point Rd., Holtsville, NY, 11742, (631) 475-0023, Fax: (631) 475-0519, E-Mail: info@crazyhatter.com, Web Site: www.crazyhatter.com
Owner: . . . . . Jeff Liebowitz

**Dap World, Inc.**
3800 Benedict Canyon Ln., Sherman Oaks, CA, 91423, (818) 501-2899, Fax: (818) 501-2876, E-Mail: info@hearos.com, Web Site: www.dapworld.com
Other (Earplugs).

**Albert Elovitz, Inc. / A.I.M.**
3001 Penn Ave., Pittsburgh, PA, 15201, (800) 233-2800, (412) 683-2900, Fax: (412) 683-3110, E-Mail: sales@aimgifts.com, Web Site: www.aimgifts.com
Pres.: . . . . . Albert Elovitz
Sales Mgr.: . . . . . John Fullerton
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**elope, inc.**
3755 Mark Dabling Blvd., Colorado Springs, CO, 80907, (719) 328-1312, Fax: (719) 328-1261, E-Mail: info@elopehats.com, Web Site: www.elope.com
CEO: . . . . . Kevin Johnson
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**Ephemera Buttons, Magnets & Stickers, Inc.**
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Pres./Sales Mgr.: . . . . Ed Polish
Buttons/Badges, Other (Magnets, Stickers).

**Funky Enterprises, Inc.**
132-05 Atlantic Ave., Richmond Hill, NY, 11418, (718) 441-5500, (800) 221-6730, Fax: (718) 847-2760, E-Mail: sales@funkyposters.com, Web Site: www.funkyposters.com
Pres.: . . . . . Joel Weissman
VP: . . . . . Thomas Semmel
Sales Mgr.: . . . . Charles Cohen
Posters.

**Giant Peach**
1924 Union St., Ste. 3, Oakland, CA, 94607, (510) 465-9070, E-Mail: orders@thegiantpeach.com, Web Site: www.thegiantpeach.com
Pres.: . . . . . Karen Dere

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73 Spring St., Ste. 303, New York, NY, 10012, (212) 925-2420, Fax: (212) 925-1069, E-Mail: info@gocard.com, Web Site: www.gocard.com
Pres.: . . . . . Alan Wolan
VP: . . . . . Natalia Swan
Other (Postcards).

**Hot Topic**
18305 E. San Jose Ave., City of Industry, CA, 91748, (626) 839-4681, Fax: (626) 839-4686, E-Mail: online@hottopic.com, Web Site: www.hottopic.com
Contact: . . . . . Mary Fisher
Contact: . . . . . Dan Heitkemper

**Liquid Blue**
One Crownmark Dr., Lincoln, RI, 02865, (401) 333-6200, (800) 962-3323, Fax: (401) 333-0340, E-Mail: info@liquidblue.com, Web Site: www.liquidblue.com
VP- Licensing/Creative Servs.: . . . . . Michael Rotondo
VP- Sales/Opns.:. John Andrews
T-shirts, Other (Incense).

**M&B Headwear Co.**
2323 E. Main St., Richmond, VA, 23223, (804) 648-1603, Fax: (804) 648-1613, E-Mail: sbmbva@aol.com
Contact: . . . . . Sheldon Bigler

**MacTec Products / CD Essentials**
6324 Variel Ave., Ste. 320, Woodland Hills, CA, 91367, (818) 702-6979, (800) MACTEC-1, Fax: (818) 702-9770, E-Mail: aida@cdessentials.com, Web Site: www.cdessentials.com
Pres.: . . . . . Brian McCracken
VP Int'l Sales: . . Rocky Lancello
VP Sales/Mktg.: . . . . . Aida Loza
Key Chains.

**Nalpac Ltd.**
1111 E. 8 Mile Rd., Ferndale, MI, 48220, (248) 541-1140, Fax: (248) 544-9126, Web Site: www.nalpac.com
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Sales Mgr.: . . . . . Ken Sahn
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CEO: . . . . . Michael de Zayas

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225 Northland Blvd., Cincinnati, OH, 45246-3113, (513) 577-7100, Fax: (513) 577-7110, E-Mail: mglassmeyer@posterservice.com, Web Site: www.posterservice.com
Pres.: . . . . . Dana Gore
License Coord.:Matt Glassmeyer
Posters, Other (Poster Hangers/Frames, Gallery Frames).

**RHM Industries Ltd.**
180 Orville Dr., Bohemia, NY, 11716, (631) 567-7222, Fax: (631) 567-7253, E-Mail: graphics@rhmindustries.com, Web Site: www.rhmindustries.com
Pres.: . . . . . Gerard V. Hughes
GM: . . . . . Steve Schwicke
Posters.

**Regal**
125 Spagnoli Rd., Melville, NY, 11747, (631) 293-6767, (800) 969-1995, Fax: (631) 454-6366, E-Mail: info@poly-pak.com, Web Site: www.poly-pak.com
Pres.: . . . . . Peter Levy
Other (Giftwrap, printed plastic bags).

**SMI Promotional Apparel**
14721 Califa St., Van Nuys, CA, 91411, (818) 779-1600, (800) 401-4488, Fax: (818) 779-1605, E-Mail: hal@smipromo.com, Web Site: www.smipromo.com
Pres.: . . . . . Hal Stone

**Saxony Signatures**
247 W. 38th St., 13th Fl., New York, NY, 10018, (917) 408-6661, Fax: (212) 239-1036, E-Mail: alanb@saxonyllc.com
Sales Dept.: . . . . . Alan Berner

**Scorpio Posters, Inc.**
63 19th St., Brooklyn, NY, 11232, (718) 499-2001, (800) 221-6328, Fax: (718) 788-0512, E-Mail: scorpioposters@aol.com
Pres.: . . . . . Frank Scorpio
Sales Mgr./Mktg. Dir.: . . . . . Eileen Paris
Posters.

**Shirtz Unlimited**
733 N. Snelling Ave., St. Paul, MN, 55104, (800) 728-4291, (651) 645-3311, Fax: (651) 645-2221, E-Mail: everett@shirtz.com, Web Site: www.shirtz.com
Owner: . . . . . Everett Janssen

**Sticker Guy!**
PO Box 204, Reno, NV, 89504, (775) 358-7865, Fax: (775) 358-2453, E-Mail: info@stickerguy.com, Web Site: www.stickerguy.com

**T-Shirt Fever**
480 Collins Ave., Ste. F, Colma, CA, 94014-3203, (650) 991-4836, Fax: (650) 756-6845, E-Mail: tshirtfever@sbcglobal.net, Web Site: www.t-shirtfever.com
Prodn. Mgr.: . . . . . Mark Fowler
Sewing Factory Mgr.: . . . . . Guofan Hua

**Tiger Trading**
1700 International Blvd., Oakland, CA, 94606, (510) 532-6358

**Warjo Promotions, Inc.**
1261 Broadway, Room 304, New York, NY, 10001-3506, (212) 545-9700, (800) 526-6479, Fax: (212) 213-8385, E-Mail: sales@warjo.com, Web Site: www.warjo.com
VP: . . . . . Joe Carey
Belt Buckles, Buttons/Badges, Hats/Caps, Jackets, Key Chains, Patches, Posters, Sunglasses, T-shirts.

**Westpro, Inc.**
2294 Mountain Vista Ln., Provo, UT, 84606, (801) 375-4300
CFO: . . . . . John M. Edmunds
Belt Buckles, Hats/Caps, Key Chains, T-shirts, Other (Embroidery).

**XP Apparel**
400 Quivas St., Denver, CO, 80204, (303) 762-1900, (800) 339-0859, Fax: (303) 762-7900, E-Mail: info@xpapparel.com, Web Site: www.xpapparel.com

**Yazoo Mills, Inc.**
PO Box 369, New Oxford, PA, 17350, (717) 624-8993, (800) 242-5216, Fax: (717) 624-4420, E-Mail: sales@yazoomills.com, Web Site: www.yazoomills.com
Other (Poster tubes, cores, mailing tubes).

**Zmachars Posters, Inc.**
7911 NW 72nd Ave., Ste. 106, Miami, FL, 33166, (305) 279-5509, Fax: (305) 279-9953, E-Mail: zmachars@aol.com, Web Site: www.zmachars.com
Pres./Buyer: . Catherine Zamora
Sales Asst.: . . . . . Daisy Alvarez
Int'l Sales: . . . . . Terry Garcia
Hats/Caps, Jewelry, Key Chains, Patches, Posters, T-shirts, Other (Incense, Stickers, Temporary Tattoos, Silk Flags).

## MUSIC & VIDEO ACCESSORY MANUFACTURERS

**Ace Packaging, Inc.**
14532 Garfield Ave., Paramount, CA, 90723, (562) 633-8300, (800) 523-4526, Fax: (562) 633-8313, E-Mail: info@ace-cases.com, Web Site: www.ace-cases.com
Pres.: . . . . . V. Jun Flores
Acct. Mgr.: . C. Menchie Pascual
CD/Record: Carrying & Storage Cases.
Tape: Carrying & Storage Cases-Audio, Other - Audio (Norelco/Double Norelco/Polyboxes).

**Allsop, Inc.**
4201 Meridian, Bellingham, WA, 98226, (360) 734-9090, Fax: (360) 734-9858, E-Mail: info@allsop.com, Web Site: www.allsop.com
Co-Pres.: . . . . . Jim Allsop
Co-Pres.: . . . . . Mike Allsop
Mktg. Comm. Mgr.: . . . . . Jeff Lechtanski
Dir. Sales: . . . . . Bruce Tipton
CD/Record: Carrying & Storage Cases, CD/Record Care Products.
Tape: Head Cleaners-Audio/Video.

**Alps, Inc.**
PO Box 1409, Cary, NC, 27512, (919) 284-3903, (800) 334-8363, Fax: (919) 284-3193
Pres.: . . . . . Roy Rysdon
Sales Mgr./Mktg. Dir.: . . . . . Joy G. Renfrow
CD/Record: Carrying & Storage Cases.
Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

**American Identity, Inc.**
7500 W. 110th St., Overland Park, KS, 66210, (800) 848-8028, Fax: (913) 319-4960, E-Mail: info@americanidentity.com, Web Site: www.americanidentity.com
Pres.: . . . . Lori B. Horowitz-Lynn
CD/Record: Turntable Mats.

**American Recorder Technologies, Inc.**
4564-F Los Angeles Ave., Simi Valley, CA, 93062-1450, (805) 527-9580, Fax: (805) 527-1433, E-Mail: Sales@americanrecorder.com, Web Site: www.americanrecorder.com
Pres.: . . . . . Alan Adelstein
CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (Record cleaner (Vinyl)).
Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products, Other - Audio (Cleaning Solutions, Cable), Other - Video (Cleaning Solutions).Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video, Other - Audio (Cables), Other - Video (Cables).

**R.B. Annis Co., Inc.**
1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282, Fax: (317) 637-9282, E-Mail: info@rbannis.com, Web Site: rbannis.com
Pres.: . . . . . Mike Scott
Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video.

**Anvil Cases (A Calzone Co.)**
15730 Salt Lake Ave., City of Industry, CA, 91745, (626) 968-4100, (800) 359-2684, Fax: (626) 968-1703, E-Mail: web.sales@anvilcase.com, Web Site: www.anvilcase.com
Pres.: . . . . . Joe Calzone
CD/Record: Carrying & Storage Cases.
Tape: Carrying & Storage Cases.

**Audico Label Corp.**
118 S. Main St., Goshen, IN, 46526, (574) 533-6688, (800) 252-5667, Fax: (661) 760-8775, Web Site: audicolabels.com
Owner: . . . . . Bill Landow
Owner: . . . . . Claudia Landow
Tape: Other - Audio (Labels), Other - Video (Labels).Leader Tape-Video, Splicing Tape & Equipment-Video, Other - Audio (Length Verifier Machine).

**Audio Images**
735 Bryant St., San Francisco, CA, 94107, (415) 957-9131, Fax: (415) 957-1531, E-Mail: sales@audioimages.com, Web Site: www.audioimages.com
Pres.: . . . . . Ron Timmons
Mktg. Dir.: . . . . . James Chen
Bulk Erasers-Audio, Demagnetizers-Audio, Leader Tape-Audio, Splicing Tape & Equipment-Audio.

**Audio Video Supply, Inc.**
6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 851-8554, Fax: (602) 242-0788, (800) 539-8143, E-Mail: avsupply@msn.com, Web Site: www.audiovideosupply.com
Sales/Mktg.: . . . . . Ed Lalli
Finance/AP: . . . . . John Doherty
CD/Record: CD/Record Care Products, Turntable Mats.

**Audiolab Electronics, Inc.**
620 Commerce Dr., Ste. C, Roseville, CA, 95678, (800) 624-1903, (916) 784-0200, Fax: (916) 784-1425, E-Mail: info@audiolabelectronics.com, Web Site: www.audiolabelectronics.com
Pres.: . . . . . Ronald A. Stofan
Tape: Other - Audio (Degaussers & Erasers), Other - Video (Tape Degaussers & Erasers).Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video.

**Blair Vinylweld**
400 N. Noble, Ste. 103, Chicago, IL, 60622, (800) 444-4020, Fax: (312) 942-0693
Sales: . . . . . Rick Galfano
Tape: Carrying & Storage Cases-Audio/Video.

**Brady Corp.**
6555 W. Good Hope Rd., Milwaukee, WI, 53223, (800) 541-1686, E-Mail: Karen_warner@bradycorp.com, Web Site: www.bradydiecut.com
Pres./CEO: . . Frank M. Jaehnert
EVP: . . . . . David R. Hawke
VP/CFO: . . . . . David mathieson
VP Dir. Mktg. Americas: . . . . . Tom Felmer
Sr. Cust. Support Rep.: . . . . . Karen Warner

**CAIG Laboratories, Inc.**
12200 Thatcher Ct., Poway, CA, 92064, (858) 486-8388, Fax: (858) 486-8398, E-Mail: caig123@caig.com, Web Site: www.caig.com
Pres./CEO: . Mark K. Lohkemper

**CD3 Storage Systems, Inc.**
15505 Long Vista Dr., Ste. 250, Austin, TX, 78728, (512) 238-1336, Fax: (512) 238-1136, E-

Mail: sales@discgear.com, Web Site: www.discgear.com
CEO: . . . . . Ronald E. Hunt
Pres.: . . . . . Tod Barrett
VP Sales/Mktg.: . . Deepak Bajaj
CD/Record: Carrying & Storage Cases.

**Case Logic, Inc.**
6303 Dry Creek Pkwy., Longmont, CO, 80503, (303) 652-1000, (800) 447-4848, Fax: (303) 652-1094, E-Mail: customer.service@caselogic.com, Web Site: www.caselogic.com
Nat'l Sales Dir.: . . . . Pat Stanley
Nat'l Sales Dir.: . . . . John Casey
Dir. OEM Sales: Doug Matthews
Key Accts. Mgr.: . Holly Davidson
Domestic/Int'l Sales Mgr.: . . . . . Loretta Richter
CD/Record: Carrying & Storage Cases.
Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

**Century Business Solutions & Photo Products**
205 S. Puente St., Brea, CA, 92821, (800) 767-0777, Fax: (800) 786-7939, E-Mail: info@centurybusinesssolutions.com, Web Site: www.centurybusinesssolutions.com, www.centuryphoto.com
CD/Record: Carrying & Storage Cases.

**Certron Corp.**
11845 W. Olympic, Ste. 1080, Los Angeles, CA, 90064, (310) 914-0300, (800) 854-3943, Fax: (310) 914-0310, E-Mail: certronx@aol.com, Web Site: www.certroncorp.com
Pres./CEO: . . . . . Marshall Kass
CD/Record: Carrying & Storage Cases.
Tape: Head Cleaners-Audio, Carrying & Storage Cases-Video, Tape Care Products.Bulk Erasers-Audio.

**Leslie Dame Enterprises Ltd.**
111-20 73rd Ave., Forest Hills, NY, 11375, (718) 261-4919, Fax: (718) 793-8804, E-Mail: customerservice@Ldestorage.com, Web Site: www.ldestorage.com
Pres.: . . . . . Leslie Dame
VP: . . . . . David Dame
Sales Mgr.: . . . . . Steve Dame
CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (Home Storage Rack/CD Tower).

**ENOR Corp.**
245 Livingston St., Northvale, NJ, 07647, (800) 977-6427, (201) 750-1680, Fax: (201) 750-1418, E-Mail: marilyn@enor.com, Web Site: www.enor.com
Pres.: . . . . . David Tarica
CEO: . . . . . Steven Udwin
Dir. Opns.: . . . . . Roy Udwin
CD/Record: Carrying & Storage Cases, CD/Record Care Products.

**Euro Tronix, Inc.**
436 White School House Rd., Rhinebeck, NY, 12572, (845) 876-8700, Fax: (845) 876-3669
Pres.: . . . . . Stephen Marnell
Sec.: . . . . . Robert Marnell
CD/Record: Replacement Styli.
Tape: Head Cleaners-Audio/Video.

**Ever-Ready Packaging Corp.**
225 Belleville Ave., Bloomfield, NJ, 07003, (973) 566-9333, Fax: (201) 387-1530, E-Mail: packages@erpack.com, Web Site: www.erpack.com
Owner/Mgr. Packaging Sales: . . . . . Marshall Weingarden
CD/Record: Other (ClearGripz adhesive CD/DVD plastic hub posts).

**Garner Products**
620 Commerce Dr., Ste. C, Roseville, CA, 95678, (916) 784-0200, (800) 624-1903, E-Mail: info@garner-products.com, Web Site: www.garner-products.com
CEO: . . . . . Ron Stofan
Sales Rep.: . . . . . Rick Stofan
Sales Rep.: . . . . . Joe Moreaux
Bulk Erasers-Audio/Video.

**Gemini Industries, Inc.**
215 Entin Rd., Clifton, NJ, 07014, (973) 471-9050, Fax: (973) 574-7212, Web Site: www.gemini-usa.com
Pres./CEO: . . . . Michael O'Neal
VP Mktg: . . . . . Bill Otte
CD/Record: Carrying & Storage Cases.

**Geneva Group of Companies, Inc.**
7109 31st Ave. N., Minneapolis, MN, 55427, (763) 546-5820, Fax: (763) 546-0933, E-Mail: jmacnaughton@genevainc.com, Web Site: www.genevainc.com
CEO: . . . . . Bob Potts
CD/Record: Carrying & Storage Cases, CD/Record Care Products.
Tape: Head Cleaners-Audio/Video, Other - Audio (Cables).Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video, Splicing Tape & Equipment-Audio/Video.

**Harris Musical Products, Inc.**
PO Box 91, Waltham, MA, 02454, (718) 894-0776, Fax: (781) 341-0778, E-Mail: info@picksbythepound.com, Web Site: www.harrismusical.com
Pres.: . . . . . Marc Harris

**Island Cases**
1121-20 Lincoln Ave., Holbrook, NY, 11741, (631) 563-0633, (800) 343-1433, Fax: (631) 563-1390, E-Mail: sales@islandcases.com, Web Site: www.islandcases.com
Pres.: . . . . . Bruce Papa
CD/Record: Carrying & Storage Cases.
Tape: Carrying & Storage Cases.

**Laserline**
488 Main Ave., Norwalk, CT, 06851, (203) 750-0300, (800) 323-8222, Fax: (203) 847-4152, E-Mail: info@laserline.com, Web Site: www.laserline.com
Mktg./Customer Serv.: . . . . . Theresa Young
CD/Record: Carrying & Storage Cases.
Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

**LIFT Discplay, Inc.**
4565 S. Wayside, Ste. 104, Houston, TX, 77087, (800) LIFT-BOY, Fax: (713) 649-3650, E-Mail: office@liftonline.com, Web Site: www.liftonline.com
GM: . . . . . Chris Schirnhofer
CD/Record: Carrying & Storage Cases.

**MacTec Products / CD Essentials**
6324 Variel Ave., Ste. 320, Woodland Hills, CA, 91367, (818) 702-6979, (800) MACTEC-1, Fax: (818) 702-9770, E-Mail: aida@cdessentials.com, Web Site: www.cdessentials.com
Pres.: . . . . . Brian McCracken
VP Int'l Sales: . . Rocky Lancello
VP Sales/Mktg.: . . . . . Aida Loza
CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (CD Opener, CD Repair).
Tape: Carrying & Storage Cases-Video, Tape Care Products, Other - Audio (Multi Media Opener), Other - Video (Multi Media Opener).

**Magnetic Reference Lab (MRL)**
229 Polaris Ave., Ste. 4, Mountain View, CA, 94043, (650) 965-8187, Fax: (650) 965-8548, E-Mail: mrltapes@flash.net, Web Site: www.mrltapes.com
Pres.: . . . . . J. McKnight
Sales: . . . . . Chuck Booye
Tape: Other - Audio (Calibration Tapes).

**Mellex International Corp.**
150 St. James Ave., St. James, NY, 11780, (631) 862-6829, Fax: (631) 862-1903, E-Mail: mellexjc@aol.com
Pres.: . . . . . John Cristiano
GM: . . . . . Patrick Cristiano
Splicing Tape & Equipment-Audio/Video.

**National Audio Co., Inc.**
309 E. Water St., Springfield, MO, 65806, (417) 863-1925, Fax: (417) 863-7825, E-Mail: nac@nactape.com, Web Site: www.nationalaudiocompany.com
Pres./Mktg. Dir.: . . . Steve Stepp
Mktg. Dir.: . . . . . Becky Tarbutton
Plant/Prodn. Mgr.: . . . . . Gerald Tarbutton
Gov't Sales Contracts VIP Accts.: . . . . . Susie Brown
Audio Cassette CD/DVD Duplication & Graphics: . . . . . Matt Burton
Tape: Head Cleaners-Audio.Bulk Erasers-Audio/Video, Leader Tape-Audio/Video, Splicing Tape & Equipment-Audio/Video.

**NEXPAK**
3475 Forest Lake Dr., Uniontown, OH, 44685, (800) 442-5742, Fax: (330) 488-6184, E-Mail: info@nexpak.com, Web Site: www.nexpak.com
CEO: . . . . . Kevin McShea

**Northeast Fixture Corp.**
117 Tripp St., Fall River, MA, 02724, (508) 672-8387, (800) 522-8724, Fax: (508) 677-4772, E-Mail: ne@nefixture.com, Web Site: www.nefixture.com
Pres.: . . . . . James P. Curci
Sales Mgr./Mktg. Dir.: . . . . . Vincent Ferla
CD/Record: Carrying & Storage Cases, Other (Display Fixtures - Wood/Wire).
Tape: Other - Audio (Listening Stations).

**Phoenix Gold**
9300 N. Decatur, Portland, OR, 97203, (503) 286-9300, (800) 950-1449, Fax: (503) 978-3302, Web Site: www.phoenixgold.com
Owner/CEO: . . . . Norman Olson
Media Rel.: . . . . . Frank Murray

**Plastic Reel Corp. of America**
40 Triangle Blvd., Carlstadt, NJ, 07072, (201) 933-5100, Fax: (201) 933-9468, E-Mail: pbaccarella@prcofamerica.com, Web Site: www.prcofamerica.com
Pres.: . . . . . Ben Zuk
Tape: Carrying & Storage Cases-Video, Tape Care Products.

**Prestige Label Co., Inc.**
960 Alabama Ave., Brooklyn, NY, 11207, (718) 927-2600, (877) 277-3784, Fax: (718) 485-4403, E-Mail: info@prestigelabel.com, Web Site: www.prestigelabel.com
Pres.: . . . . . Elisha Tropper
CD/Record: Other (Labels).
Tape: Other - Audio (Labels), Other - Video (Labels).Splicing Tape & Equipment-Audio/Video.

**ProLine**
3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: info@ami-proline.com, Web Site: www.ami-proline.com
Pres.: . . . . . Tony Marcon
CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (CD ROM Caddies, DVD Albums).
Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products-Audio/Video.

**RTI (Research Technology International)**
4700 Chase Ave., Lincolnwood, IL, 60712-1689, (847) 677-3000, (800) 323-7520, Fax: (847) 677-1311, (800) 784-6733, E-Mail: sales@rtico.com, Web Site: www.rtico.com
Pres.: . . . . . Ray L. Short, Jr.
VP/Sales Mgr.: . William Wolavka
Sales: . . . . . Sherwin Berger
CD/Record: Carrying & Storage Cases, CD/Record Care Products.
Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Video, Tape Care Products, Other - Audio (AV Equipment), Other - Video (Test equipment).Bulk Erasers-Audio/Video, Demagnetizers-Audio/Video, Splicing Tape & Equipment-Audio/Video.

**Rexton, Inc. (Posso Media Boxes)**
PO Box 737352, Elmhurst, NY, 11373, (718) 592-0529, (800) 343-8140, Fax: (718) 592-3934, E-Mail: harnich@cs.com
Dir. Opns.: . . . . . John Konvalin
Nat'l Mktg. Mgr.: . . . . . Edmund Harrison
CD/Record: Carrying & Storage Cases.
Tape: Carrying & Storage Cases-Audio/Video, Tape Care Products.

**Sentry Industries, Inc.**
29 S. Depot Plz., Tarrytown, NY, 10591, (914) 332-1660, Fax: (914) 332-4770, E-Mail: customerservice@sentryindustries.com, Web Site: sentryindustries.com
Pres.: . . . . . Larry Hirsh
VP: . . . . . Steve Beutner
VP: . . . . . Daniel Rosen
CD/Record: Carrying & Storage Cases, CD/Record Care Products, Other (Headphones, CD Accessories).
Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products, Other - Audio (Speakers).

**Spin-Clean Record Washer System**
1130 Perry Hwy., Pines Plz., Pittsburgh, PA, 15237-2132, (412) 367-7330, Fax: (412) 367-7388, E-Mail: paul@recordrama.com, Web Site: www.recordrama.com
Pres.: . . . . . Paul C. Mawhinney
CD/Record: CD/Record Care Products.

**Stanton Magnetics, Inc.**
3000 SW 42nd St., Hollywood, FL, 33312, (954) 689-8833, Fax: (954) 689-8460, E-Mail: information@stantondj.com, Web Site: www.stantondj.com
CEO: . . . . . Dave Froker
VP Opns.: . . . . John Kuykendall
VP Sales/Mktg.: . . . Henri Cohen
Mktg. Mgr.: . . . . . Pablo La Rosa
CD/Record: CD/Record Care Products, Turntable Mats, Replacement Styli, Other (Stereo Cartridges, Mixers, Turntables, CD Players).

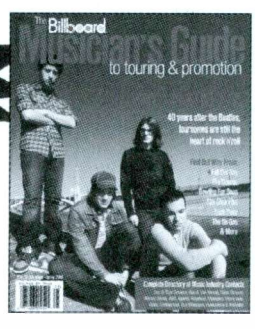
**Tapemaker**
48 Urban Ave., Westbury, NY, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: tapemaker@aol.com
Pres.: . . . . . Arthur Brandwein
Mktg. Dir.: . . . . Mordy Brandwein
Sales: . . . . . Matt Polakoff
Tape: Head Cleaners-Audio/Video, Other - Audio (Laser Labels), Other - Video (Sprinter Tape Wipes, TMD Leader, Gaffer Tape).Leader Tape-Audio/Video, Splicing Tape & Equipment-Audio/Video.



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Pres.: . . . . . Miriam Newman
VP Opns.: . . . . . Steve Newman
Sales Mgr.: . . . . . Larry Martin
Prodn. Mgr.: . . Stacy McLaughlin
CD/Record: Carrying & Storage Cases, CD/Record Care Products. Tape: Head Cleaners-Audio/Video, Carrying & Storage Cases-Audio/Video, Tape Care Products.Bulk Erasers-Audio, Demagnetizers-Audio, Leader Tape-Audio, Splicing Tape & Equipment-Audio/Video.

**Univenture Disc Packaging & Systems**
13311 Industrial Pkwy., Marysville, OH, 43040, (937) 645-4600, (800) 992-8262, Fax: (937) 645-4700, E-Mail: sales@univenture.com, Web Site: www.univenture.com
Owner/Pres.: . . . . . Ross Youngs
Pres.: . . . . . Michele Cole
VP Sales/Mktg.: . . . David Coho
VP Finance: . . . . . Larry George
VP Opns.: . . . . . Tommy Pullin
CD/Record: Carrying & Storage Cases, Other (CD Jackets & Sleeves).

**Visual Impact Products**
9755 Independence Ave., Chatsworth, CA, 91311, (800) 722-0204, (818) 407-0204, Fax: (818) 407-0850, E-Mail: visualimpactproducts@hotmail.com
Pres.: . . . . . Kenneth R. Chane
Tape: Head Cleaners-Video, Carrying & Storage Cases-Video, Tape Care Products.

**Woodruff Corp.**
400 Industrial Pkwy., Richmond, IN, 47374, (765) 935-2990, (800) 935-2990, Fax: (765) 966-2196, E-Mail: woodruff@woodruffcorp.com, Web Site: www.woodruffcorp.com
GM: . . . . . Joe Price
CD/Record: Other (LP & 45 Divider Cards).
Tape: Other - Audio (Cassette Divider Cards).

**Wurlitzer Jukebox and Vending, Inc.**
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Dir. Sales-North America: . . . . . Lance Weedan
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**Audio Video Supply, Inc.**
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GM: . . . . . Chris Schirnhofer
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Electronic (Article Surveillance System), Video Surveillance Systems (Sentry Vision).

**Sigelo**
c/o Stollman, PO Box 1261, New York, NY, 10009, (212) 979-0590, Fax: (212) 995-5422, E-Mail: espmogul@aol.com, Web Site: www.espdisk.com
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Browser Boxes-CD/Video.

**Empire Container Corp.**
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Contact: . . . . . Daryn Fillis

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91 Fulton St., Unit 3, Boonton, NJ, 07005, (973) 335-0434, (800) 345-8631, Fax: (973) 335-1274, E-Mail: infous@hannecke.com, Web Site: www.hannecke.com
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Display Racks-CD/Tape/Record/Video.

**intouch group, inc.**
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**Laurel Music Co.**
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**Pacific Display Corp.**
1800 Prairie Rd., Eugene, OR, 97402, (541) 689-1899, Fax: (541) 689-3582, E-Mail: larry@pacific-display.com, Web Site: www.pacific-display.com
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Display Racks-CD.

**PlastiCrafters/Displays2Go**
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Contact: . . . . . Chris Patton

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**Woodruff Corp.**
400 Industrial Pkwy., Richmond, IN, 47374, (765) 935-2990, (800) 935-2990, Fax: (765) 966-2196, E-Mail: woodruff@woodruffcorp.com, Web Site: www.woodruffcorp.com
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Commun. Dept.: . . . Katy Strand

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**Eubanks Conservatory of Music and Arts**
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**Richman Piano / Synth Training**
18375 Ventura Blvd., Ste. 8000, Tarzana, CA, 91356, (818) 344-3306, Web Site: www.soundfeelings.com/products/music_instruction/piano_lesso ns.htm
Pres.:. . . . . Howard Richman
Music Training & Business.

**Ridgewater College**
2 Century Ave. SE, Hutchinson, MN, 55350, (320) 587-3636, (800) 222-4424, Fax: (320) 587-9019, E-Mail: digl@ridgewater.edu, Web Site: www.ridgewater.edu
Chrmn.: . . . . . David Igl
Recording Engineering.

**SAE Institute**
1293 Broadway, 9th Fl., New York, NY, 10001, (212) 944-9121, Fax: (212) 944-9123, E-Mail: saeny@sae.edu, Web Site: www.sae.edu
Dir.:. . . . . Udo Hoppenworth
Recording Engineering.

**SAE Institute**
7 Music Cir. N., Nashville, TN, 37203, (615) 244-5848, Fax: (615) 244-3192, E-Mail: saenash@sae.edu, Web Site: www.sae.edu
Dir.: . . . . . Keith Sensing
Recording Engineering.

**SAE Institute**
16051 W. Dixie Hwy., Ste. 200, North Miami Beach, FL, 33160, (305) 944-7494, Fax: (305) 944-6659, E-Mail: saemiami@sae.edu, Web Site: www.sae.edu

**San Francisco State University (Department of Music)**
1600 Holloway Ave., San Francisco, CA, 94132, (415) 338-1431, Fax: (415) 338-3294, E-Mail: smd@sfsu.edu, Web Site: www.sfsu.edu/~smd
Dir.: . Dr. George De Graffenreid
Office Mgr.: . . . . . Mary Ford

**San Francisco State University College of Extended Learning**
425 Market St., 2nd Fl., San Francisco, CA, 94105-4160, (415) 405-3374, (415) 405-7700, Fax: (415) 405-7760, E-Mail: sfsucel@sfsu.edu, Web Site: www.cel.sfsu.edu/mri
Program Dir.:. . . . Everlyn Miller-Mack
Program Dir.: . . . . . Craig Abaya
Music Training & Business, Recording Engineering.

**Sonoma State University-Music Dept.**
1801 E. Cotati Ave., Rohnert Park, CA, 94928, (707) 664-2880, (707) 664-2057, E-Mail: jeff.langley@sonoma.edu, Web Site: www.sonoma.edu
Chrmn.-Performing Arts Dept.:
. . . . . Jeff Langley

**Sound Master Recording Engineer School-Audio / Video Institute**
10747 Magnolia Blvd., North Hollywood, CA, 91601, (323) 650-8000, Fax: (818) 506-8926, E-Mail: admin@soundmasterrecording.com, Web Site: www.soundmasterrecording.com

**South Plains College**
Creative Arts Department, 1401 S. College Ave., Levelland, TX, 79336-6595, (806) 894-9611, Web Site: www.southplainscollege.edu
Chairperson Fine Arts Dept./Professor of Music:Jon Johnson
Music Training & Business, Recording Engineering.

**Spelman College (Department of Music)**
350 Spelman Ln. SW, Atlanta, GA, 30314-4399, (404) 681-3643, E-Mail: kjohns10@spelman.edu, Web Site: www.spelman.edu/music

**State University of New York at Fredonia**
School of Music, Fredonia, NY, 14063, (716) 673-3151, Fax: (716) 673-3154, Web Site: www.fredonia.edu/som
Dir.-School of Music: Karl Boelter
Dir.-Sound Rec. Techn.:
. . . . . Berud Gottinger
Asst. Dir.: . . . . . Barry Kilpatrick
Assoc. Dir.:. . . . . Patricia Corron
Music Training & Business, Recording Engineering.

**State University of NY at Oswego, Communication Studies**
2 Lanigan Hall, Oswego, NY, 13126, (315) 312-2357, Fax: (315) 312-5658, E-Mail: pieracci@oswego.edu, Web Site: www.oswego.edu
Contact: . . . . . Tina Pieraccini

**Texarkana College Recording & MIDI Studios**
2500 N. Robison Rd., Texarkana, TX, 75599, (903) 838-4541, Fax: (903) 832-5030, Web Site: www.tc.cc.tx.us
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Coord.: . . . . . Celia Richardson
Dir.:. . . . . Chuck Richardson
Bookstore:. . . . . Diane Gilmore

**UCLA Extension Dept. of Entertainment Studies & Performing Arts**
10995 Le Conte Ave., Room 437, Los Angeles, CA, 90024, (310) 825-9064, (800) 825-9064, Fax: (310) 206-7435, E-Mail: entertainmentstudies@ucalextension.edu, Web Site: uclaextension.edu/entertainmentstudies
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Program Dir.: . . . . Pascale Halm
Sr. Mgr. Mktg./Finance/Bus. Dev.:
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Program Mgr.: . . . Allison Reeds
Administration Specialist:
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Certificate Program Advisor:
. . . . . Rik Pederson
Music Training & Business, Recording Engineering.

**Unity Gain Recording Institute**
1953 Ricardo Ave., Fort Myers, FL, 33901, (239) 332-4246, Fax: (239) 332-4246, E-Mail: aiannucci@unitygain.com, Web Site: www.unitygain.com
Pres.: . . . . . Anthony Iannucci
Office Mgr.:. . . . . Bart Iannucci
Recording Engineering.

**University of Arizona, School of Music**
PO Box 210004, Music Bldg., Tucson, AZ, 85721-0004, (520) 621-1655, Fax: (520) 621-8118, E-Mail: musicweb@cfa.arizona.edu, Web Site: www.web.cfa.arizona.edu/music
Dir.: . . . . . Peter McAllister

**University of Colorado at Denver and Health Sciences Center**
UCD, Box 162, AR-288, Denver, CO, 80204, (303) 556-2727, Fax: (303) 556-2335, E-Mail: betsy.ackerman@cudenver.edu, Web Site: www.cudenver.edu
Chrmn./Professor:
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Professor - Recording Arts:
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Assoc. Dean: . . Frank Jermance
Assoc. Professor - Music Bus.:
. . . . . Stan Soocher
Asst. Professor - Music Bus.:
. . . . . John Kellogg
Asst. Professor - Recording Arts:
. . . . . John Fishell
Asst. Professor - Recording Arts:
. . . . . Leslie Gaston
Music Training & Business, Recording Engineering.

**University of Denver, Lamont School of Music**
2344 E. Iliff Ave., Denver, CO, 80208, (303) 871-6400, Fax: (303) 871-3118, Web Site: www.du.edu/lamont
Dir.: . . . . . Joseph Docksey
Dir. Admissions:
. . . . . Malcolm Lynn Baker
Dir. Pub. Rel.:. . Victoria Brandys
Asst. to Dir.: . . . . . Ruth Fanslow
Student Aff. Coord.:
. . . . . Arielle Wilson
Music Training & Business, Recording Engineering.

**The University of Memphis - School of Music**
106 Communication Fine Arts Bldg., Memphis, TN, 38152-6546, (901) 678-2559, Fax: (901) 678-5118, E-Mail: jwcline@memphis.edu, Web Site: music.memphis.edu
Div. Head: . . . . . Jeff Cline
Asst. Professor:. . . . John Frazer
Asst. Professor: . . . Tonya Butler
Administrative Asst.-Music Industry Div.:. . Carol Rakestraw
Music Training & Business, Recording Engineering.

**University of Missouri-Kansas City**
4949 Cherry, Center Performing Arts, Kansas City, MO, 64110, (816) 235-2906, Fax: (816) 235-5264, Web Site: www.umkc.edu
Associate Professor Music Education: . . . Deanna Hanson-Abromeit
Recording Engineering.

**University of Southern California-Thornton School of Music**
Office of Admission, University Park, UUC 218, Los Angeles, CA, 90089, (213) 740-8986, E-Mail: usemusic@usc.edu, Web Site: www.usc.edu
Associate Professor:
. . . . . Karl Swearingen
Music Training & Business, Recording Engineering.

**University of Wisconsin - Oshkosh**
800 Algoma Blvd., Oshkosh, WI, 54901, (920) 424-4224, Fax: (920) 424-1266, E-Mail: gullicks@uwosh.edu, Web Site: www.uwosh.edu/departments/music
Chrmn. Dept. of Music:
. . . . . Andrea Gullickson
Music Training & Business, Recording Engineering.

**Visible School**
9817 Huff N Puff Rd., Lakeland, TN, 38002, (901) 381-3939, Fax: (901) 377-0544, E-Mail: admissions@visibleschool.com, Web Site: www.visibleschool.com
Founder/Exec. Dir.:
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Dir. Admissions Devel.:
. . . . . Peet Strydom
Dir. Academic Devel.:
. . . . . Paul Criss
Music Training & Business, Recording Engineering.

**Webster University - School of Communications**
Dept. of Electronic & Photographic Media, 470 E. Lockwood, Webster Groves, MO, 63119, (314) 968-6924, Fax: (314) 963-6924, E-Mail: gsquared@webster.edu, Web Site: www.webster.edu
Contact: . . . . . Barry Hufker
Asst. Professor: . . Gary Gottlieb
Music Training & Business, Recording Engineering.

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**Burlington AV Equipment Corp**
106 Mott St., Oceanside, NY, 11572, (516) 678-4414, (800) 331-3191, Fax: (516) 678-8959, E-Mail: burlington@optonline.net, Web Site: www.burlington-av.com
Pres./Sales Mgr.-Pro:. . Jan Alan
Sales Mgr.: . . . . . Grant Benedis
Sales Mgr.: . . . . . Jim Chiofolo
Sales Mgr.: . . . . . Tom Marchetti

**CMC Magnetics Corp.**
4339 Clear Valley Dr., Encino, CA, 91436, (818) 501-1011, Fax: (818) 501-7547, E-Mail: info@cmcdisc.com, davidk@cmcdisc.com, Web Site: www.cmcdisc.com
Sales Mgr.: . . . . . David Karron

**Canon USA, Inc. - Video Div.**
1 Canon Plz., New Hyde Park, NY, 11042-1198, (516) 488-6700, Fax: (516) 328-5009, E-Mail: hqrec@cusa.canon.com, Web Site: www.usa.canon.com
VP/GM:. . . . . Yukiaki Hashimoto
Dir. Sales/Asst. GM:
. . . . . R. Scott Smith

**Certron Corp.**
11845 W. Olympic, Ste. 1080, Los Angeles, CA, 90064, (310) 914-0300, (800) 854-3943, Fax: (310) 914-0310, E-Mail: certronx@aol.com, Web Site: www.certroncorp.com
Pres./CEO: . . . . . Marshall Kass

**Columbia Magnetics / Sony Music**
5152 Columbia Dr., Carrollton, GA, 30117, (770) 836-2215, Fax: (770) 836-2090, Web Site: www.sdm.sony.com
SVP:. . . . . Nancy Haggerty

**Cosmo Enterprise, Inc.**
1481 S. King St., Ste. 150A, Honolulu, HI, 96814, (808) 949-2811, Fax: (808) 949-6552, E-Mail: custserv@cosmo-media.com, Web Site: www.cosmomediaworld.com
Pres.: . . . . . Thomas Pereira
Sales/Mktg.: . . . . . Lito Carlos

**Custom Recording, Inc.**
26 Draper St., Greenville, SC, 29611, (864) 295-2011, Fax: (864) 295-5818, E-Mail: info@customrecording.com, Web Site: www.customrecording.com
Pres.: . . . . . Jerry Bishop
VP: . . . . . Ricky Dixon
Mktg. Dir.: . . . . . Chris Cooper
Sales Mgr.: . . . . Ms. Laura Wells

**DVD Plus USA**
9672 Yoakum Dr., Beverly Hills, CA, 90210, (310) 867-4669, E-Mail: carsontsg@aol.com, Web Site: www.dvdplusinc.com
Contact:. . . . . Phil Carson

**Deltamedia International, Inc.**
9060 Rancho Park Ct., Rancho Cucamonga, CA, 91730, (909) 758-5688, Fax: (909) 758-5699, E-Mail: ken@deltamedia.us, Web Site: www.deltamedia.us
Pres.:. . . . . Kenneth Cheung
VP Sales/Mktg.: . . . Mark Hawks

**Eastman Kodak Co.**
4301 Vineland Rd., Ste. E9, Orlando, FL, 32835, (407) 426-6903, Web Site: www.kodak.com
Contact:. . . . . Mimi Tawil
Contact: . . . . . Mike Weber

**eMag Solutions**
3495 Piedmont Rd., Eleven Piedmont Ctr., Ste. 500, Atlanta, GA, 30305, (404) 995-6060, (800) 364-9838, Fax: (800) 334-8273, (404) 872-8247, E-Mail: info@emaglink.com, Web Site: www.emaglink.com
Mktg. Mgr.: . . . . . Trey Wilkins

**Flexplay Technologies, Inc.**
52 Spring Hill Rd., Saco, ME, 04072, (207) 286-3336, Web Site: www.flexplay.com
Office Mgr.: . . . . Diane Nardone

**Flexplay Technologies, Inc.**
274 Madison Ave., Ste. 1500, New York, NY, 10016, (212) 448-1300, Fax: (212) 448-0900, E-Mail: suzanne@flexplay.com, Web Site: www.flexplay.com
CEO:. . . . . Alan Blaustein
Pres.:. . . . . Art LeBlanc

**Fuji Photo Film U.S.A., Inc.-Recording Media Div.**
200 Summit Lake Dr., Valhalla, NY, 10595, (914) 789-8100, (800) 755-3854, Fax: (914) 789-8490, (914) 789-8530, Web Site: www.fujifilm.com
SVP/GM: . . . . . Steve Solomon
VP Sales-Consumer Pdct.:
. . . . . John Bock
Dir. Mktg.-Consumer Pdct.:
. . . . . Frank Bulzomi

**Gemini Industries, Inc.**
215 Entin Rd., Clifton, NJ, 07014, (973) 471-9050, Fax: (973) 574-7212, Web Site: www.gemini-usa.com
Pres./CEO: . . . . Michael O'Neal
VP Mktg: . . . . . Bill Otte

**ICE, Inc.**
2555 Camino Del Rio South, Ste. 206, San Diego, CA, 92108, (619) 293-3042, (888) 388-8273, Fax: (619) 293-3043, E-Mail: contact@coloryourmusic.com, Web Site: www.coloryourmusic.com

**Imation Corp.**
1 Imation Pl., Oakdale, MN, 55128-3414, (651) 704-3997, Fax: (651) 704-6222, E-Mail: info@imation.com, Web Site: www.imation.com
Mktg. Mgr.: . . . . . Carla Pihowich

**J&E Enterprises**
600 E. Fig Ave., Monrovia, CA, 91016, (626) 303-1553, (888) 749-8484, Fax: (626) 303-1577, E-Mail: jack@jandeenterprises.com, Web Site: www.jandeenterprises.com

**Jackin Group**
6280 Manchester Blvd., Ste. 318, Buena Park, CA, 90620, (714) 228-0980, Fax: (714) 228-9003, E-Mail: jackinusa@earthlink.net, Web Site: www.jackin.com
Mktg./Sales Mgr.:
. . . . . Compound Chan

**Kolon Scen'a, Inc.**
3 Sperry Rd., Fairfield, NJ, 07004, (973) 575-2550, Fax: (973) 575-1332, E-Mail: harry@kolonscena.com, Web Site: www.ikolon.com
Magnetic Media Sales Mgr.:
. . . . . Harry Chang
Magnetic Media Sales Admin.:
. . . . . Ellen Yoo

**LG Electronics Alabama, Inc.**
201 James Record Rd., Huntsville, AL, 35006, (256) 772-0623, Fax: (256) 772-6128, E-Mail: sksong@lge.com, Web Site: www.lge.com
Dir. Magnetic Tape Opns.:
. . . . . Steve Song

**Mann Endless Cassette Industries Corp.**
3700 Sacramento St., San Francisco, CA, 94118, (415) 221-2000, Fax: (415) 387-2425
Sales (Domestic): . . Ken Deaton
Sales (Int'l): . . . . . Don Mann
Opns.: . . . . . Bob Wells

**Maxell Corp. of America**
22-08 Rt. 208, Fair Lawn, NJ, 07410, (201) 794-5900, Fax: (201) 796-8790, Web Site: www.maxell.com
EVP Sales/Mktg.: . Don Patrican

**Mellex International Corp.**
150 St. James Ave., St. James, NY, 11780, (631) 862-6829, Fax: (631) 862-1903, E-Mail: mellexjc@aol.com
Pres.: . . . . . John Cristiano
GM: . . . . . Patrick Cristiano

**Memorex Products, Inc.**
PO Box 268598, Weston, FL, 33326-8598, (954) 660-7000, Fax: (954) 660-7085, E-Mail: hr@memorex.com, Web Site: www.memorex.com

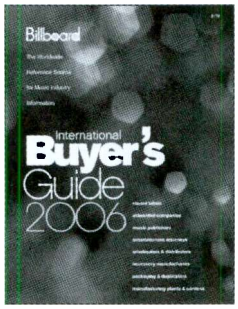
**Mountain State A.V. Supply**
3545 S. Platte River Dr., Unit F, Englewood, CO, 80110, (303) 761-3301, (800) 621-6773, Fax: (303) 761-1107, E-Mail: timk@mountainstatesav.com, Web Site: www.mountainstatesav.com
Pres.: . . . . . Tim Kenney

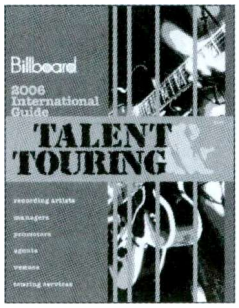
**Ocean Development America, Inc.**
13453-A Brooks Dr., Baldwin Park, CA, 91706, (626) 203-8581, Fax: (626) 338-9194, E-Mail: odalimited@yahoo.com
Pres.: . . . . . Alice Zhang
Mgr.:. . . . . Michael Li

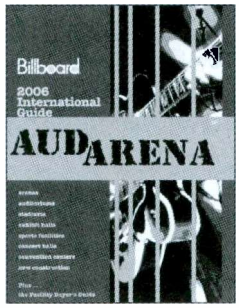
**Olympus America, Inc.**
2 Corporate Center Dr., Melville, NY, 11747-3157, (631) 844-5000, Fax: (631) 844-5262, Web Site: www.olympusamerica.com
Pres.:. . . . . Mark Gumz

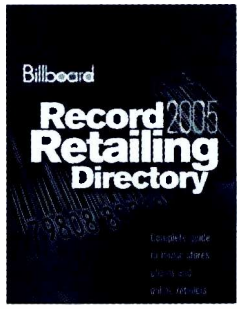

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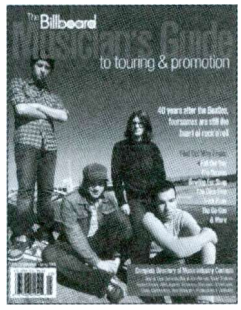
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VP Consumer Sales: . . . . . Michael Handa

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Mktg. Coord.: . . . . Eric Bogovich

**Panasonic Sales Co.**
PO Box 2036, Carolina, PR, 00984-2036, (787) 750-4300, Fax: (787) 750-6990, E-Mail: cvazquez@panasonicpr.com, Web Site: www.panasonic.com
Sales Mgr.: . . . . Carlos Vazquez

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**Ricoh Corp.**
100 W. 22nd St., Ste. 150, Lombard, IL, 60148, (630) 268-0405, Fax: (630) 268-1197, Web Site: www.ricoh-usa.com
Receptionist: . . Darlene Watkins

**Saehan Media America, Inc.**
9740 Opolusea Rd., San Diego, CA, 92131, (858) 537-3747, Fax: (858) 537-3757, Web Site: www.saehanmedia.com
Sales: . . . . . Don Lee

**Sentry Industries, Inc.**
29 S. Depot Plz., Tarrytown, NY, 10591, (914) 332-1660, Fax: (914) 332-4770, E-Mail: customerservice@sentryindustries.com, Web Site: sentryindustries.com
Pres.: . . . . . Larry Hirsh
VP: . . . . . Steve Beutner
VP: . . . . . Daniel Rosen

**Sony Media & Application Solutions Co.**
1 Sony Dr., Park Ridge, NJ, 07656, (201) 930-1000, Fax: (201) 476-8700, Web Site: www.mediabysony.com
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Nat'l Mktg. Mgr.: . . . Barbara Ela

**TDK Electronics Corp.**
99 Wood Ave. S., Iselin, NJ, 08830-2715, (732) 494-0100, Web Site: www.tdk.com
Pres.: . . . . . Kuniyoshi Matsui

**Toshiba America Information Systems, Inc.**
9740 Irvine Blvd., Irvine, CA, 92618, (949) 583-3000, Fax: (949) 587-6424, Web Site: www.toshiba.com, sdd.toshiba.com
VP Mktg.: . . . . . Larry Meyer
Dir. Mktg.: . . . JoAnn Moradshahi
Pub. Rel. Mgr.: . . . Karen Mazzel

**Transco Products Corp.**
609 W. Elizabeth Ave., Linden, NJ, 07036, (908) 862-0030, (800) 876-0039, Fax: (908) 862-0035, E-Mail: info@transcousa.com, Web Site: www.transcousa.com
Pres.: . . . . . Robert S. Cosulich
Chrmn.: . . . Frederick L. Buehler

**Trutone, Inc.**
321 W. 44th St., 10th Floor, Ste. 1006, New York, NY, 10036, (212) 265-5636, Fax: (212) 265-1507, E-Mail: sales@trutone.com, Web Site: www.trutone.com
Pres.: . . . . . Carl Rowatti
GM: . . . . . Adrianne Rowatti
Prodn. Mgr.: . . . Eliana Espinosa

**Universal Security Instruments, Inc.**
7A Gwynns Mill Ct., Owings Mills, MD, 21117-3586, (410) 363-3000, Fax: (410) 363-2218, E-Mail: sales@universalsecurity.com, Web Site: www.universalsecurity.com
Pres.: . . . . . Harvey Grossblatt
VP/CFO: . . . . . James Huff

**Verbatim, Inc.**
1200 W.T. Harris Blvd., Charlotte, NC, 28262, (800) 421-4188, E-Mail: sales@verbatim.com, Web Site: www.verbatim.com
Pres.: . . . . . Randy Queen
Dir. Pdct. Mktg.: . . . Ronan Ryan

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Pres.: . . . . . Orville White

**Adams Evidence Grade Technology, Inc.**
4123 N. Little Creek Rd., Utopia, TX, 78884, (830) 966-4210, Fax: (830) 966-4214, E-Mail: info@evidencegrade.com, Web Site: www.evidencegrade.com
GM: . . . . . Cliff Upchurch

**Andol Audio Products, Inc.**
4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: info@andolaudio.com, Web Site: www.andol.com
Pres.: . . . . . Mark Silfen

**Arcal Corp.**
PO Box 3397, Fullerton, CA, 92834, (800) 272-2591, Fax: (714) 871-0453, E-Mail: info@cvcaudiovideo.com, Web Site: www.arcal.com
Pres.: . . . . . Stephen Viola
Contact: . . . . . Linda Viola

**Audio-Video Distributors**
28044 Center Oaks Ct., Wixom, MI, 48393, (800) 422-8866, (248) 348-8100, Fax: (800) 906-8848, (248) 348-8777, E-Mail: mailcenter@avd.com, Web Site: www.avd.com
GM: . . . . . Daniel J. Kimmel
Sales Mgr.: . . . . . Julee Jordan

**Audio-Video Distributors**
3077 McCall Dr., Ste. 16, Atlanta, GA, 30340, (877) 451-8090, (770) 451-8090, Fax: (800) 906-8848, E-Mail: atlantasales@avd.com, Web Site: www.avd.com
Sales Specialist: . Brandon Vince

**Church Cassette Co-op**
15344 E. Vantage Pkwy., Ste. 100, Houston, TX, 77032, (281) 447-3888, (800) 683-3888, Fax: (281) 447-8424, Web Site: www.churchcassette.com
Pres.: . . . . . Debbi Procell

**Curtis, Inc. Visual Communitations**
2025 Reading Rd., Ste. 130, Cincinnati, OH, 45202, (513) 621-8895, Fax: (513) 621-0942, E-Mail: clientservices@curtisinc.com, Web Site: www.curtisinc.com
Pres./CEO: . . . . . Curt Sellers
EVP: . . . . . Ken Graf

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Pres./CEO: . . . . John Kacmarcik
Video/Audio Technician: . . . . . Robert J. Marks

**Deltamedia International, Inc.**
9060 Rancho Park Ct., Rancho Cucamonga, CA, 91730, (909) 758-5688, Fax: (909) 758-5699, E-Mail: ken@deltamedia.us, Web Site: www.deltamedia.us
Pres.: . . . . . Kenneth Cheung
VP Sales/Mktg.: . . . Mark Hawks

**KABA Audio Productions**
24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, Fax: (415) 883-5222, E-Mail: info@kabaaudio.com, Web Site: www.kabaaudio.com
Pres./Founder: . . Kenneth Bacon
VP Mfg.: . . . . . Paul Bacon
CFO: . . . . . Jenni Clayton

**Ken-Del Productions, Inc.**
1500 First State Blvd., Wilmington, DE, 19804-3596, (302) 999-1111, (800) 249-1110, E-Mail: info@ken-del.com, Web Site: www.ken-del.com
Pres./GM: . . . H. Edwin Kennedy
Opns. Mgr.: . . . . . Bill Burgess
Producer/Engineer: . . . . . Paul Janocha

**Kozin Communications**
836 Greenwood Ct., Carpentersville, IL, 60110, (847) 428-2495, Fax: (847) 428-4677, E-Mail: kozincommunication@spcglobal.net
Pres.: . . . . . John Kozin
Sales Mgr.: . . . . Penelope Kozin
Mktg. Dir.: . . . Thomas Schaefer

**Lion Recording Services, Inc.**
7532 Fullerton Ct., Springfield, VA, 22153, (703) 569-3200, Fax: (703) 455-5600, E-Mail: tsart@bellatlantic.net, Web Site: www.lionrecording.com
Pres.: . . . . . Richard Lion
GM: . . . . . Wayne Kirkland

**Magnetic Technology**
911 Holly Tree Gap Rd., Brentwood, TN, 37027-6412, (615) 373-4878, Fax: (615) 376-0921, E-Mail: mackdman@comcast.net
Owner: . . . . . Mack Evans
Co-Owner: . . . . . Maurine Evans

**Maxi Cassette & CD Production, Inc.**
426 E. Duarte Rd., Monrovia, CA, 91016-4603, (626) 358-1644, (800) 344-6294, Fax: (626) 357-1666, E-Mail: sales@maxicassette.com, Web Site: www.maxicassette.com
CEO: . . . . . Michael Aris

**Maxima Magnetics, Inc.**
400 Lincoln, Ste. 3, Hatboro, PA, 19040, (215) 443-0700, (800) 3-MAXIMA, Fax: (215) 443-0761, E-Mail: sales@tapestock.com, Web Site: www.tapestock.com
GM: . . . . . Carol Moore
Acct. Exec.: . . . Joann Gintvairus

**Media Concepts, Inc.**
559 49th St. S., St. Petersburg, FL, 33707-2690, (727) 321-2122, Fax: (727) 321-2272, E-Mail: cwrs@aol.com, Web Site: www.mediaconceptsflorida.com
Pres.: . . . . . Bob Skidmore
EVP: . . . . . John P. Gallagher
VP: . . . . . Richard E. Smith
GM: . . . . . Scott Richardson

**NRS (National Recording Supplies, Inc.)**
764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275, E-Mail: sales@tapes.com, Web Site: www.tapes.com
Pres.: . . . . . Domenick Salvatore
Sales Mgr.: . . . . . Ed Stern

**Nashville Record Productions, Inc.**
469 Chestnut St., Nashville, TN, 37203, (615) 259-4200, Fax: (615) 726-3284
Pres.: . . . . . George Ingram

**National Tape & Disc Corp. (Gen. Office & Mfg. Plant)**
1110 48th Ave. N., Nashville, TN, 37209, (615) 383-7881, Fax: (615) 383-1768, E-Mail: info@ntdc.com, Web Site: www.ntdc.com
Pres.: . . . . . Chuck Duncan

**New Century Media Corp.**
2727 Pellissier Pl., City of Industry, CA, 90601, (562) 695-1000, Fax: (562) 695-9999, E-Mail: info@newcenturymediausa.com, Web Site: www.newcenturymediausa.com
Contact: . . . . . Jennifer H. Chu

**Shape Global Technology**
90 Community Dr., Sanford, ME, 04073, (800) 627-5836, (207) 324-5200, Fax: (207) 324-0875, Web Site: www.shapenet.com
VP/R&D: . . . . . Craig Lovecky
Sr. Pjct. Mgr.: . . . . . Cathy Grant
Sales/Pjct. Mgr.: . . . . . Sandy McKenney

**Sound Advice**
9330 Seventh St., Ste. F, Rancho Cucamonga, CA, 91730, (909) 987-6830, (909) 987-6830, E-Mail: info@sarecording.com, Web Site: www.sarecording.com
Pres.: . . . . . Scott A. Flynn

**Taylor Video Corp.**
18649 Lassen St., Northridge, CA, 91324, (818) 341-7183, (800) 423-7779, Fax: (818) 341-7193
Pres.: . . . . . Rich Hall
Mktg. Dir.: . . . . . Chris Sauer
Sales Mgr.: . . . . . John Northrop
Export Mgr.: . . . . Pedro Martinez

## ENVELOPES & MAILERS

**AGI Media**
299 Park Ave., 12th Fl., New York, NY, 10171, (212) 318-5643, Fax: (212) 318-5695, Web Site: www.agimedia.com
EVP Sales/Mktg. Worldwide: . . . . . Richard Roth
CD, Tape, LP, Video Tape, DVD.

**Ace Packaging, Inc.**
14532 Garfield Ave., Paramount, CA, 90723, (562) 633-8300, (800) 523-4526, Fax: (562) 633-8313, E-Mail: info@ace-cases.com, Web Site: www.ace-cases.com
Pres.: . . . . . V. Jun Flores
Acct. Mgr.: . C. Menchie Pascual
CD, Tape, DVD.

**Advanced Media Products, Inc.**
18333 Dolan Way, Ste. 202, Santa Clarita, CA, 91387, (661) 298-6100, Fax: (661) 298-7676, E-Mail: joeryan@advancedmediausa.com, Web Site: www.advancedmediausa.com
Pres./Sales Mgr.: . . . . Joe Ryan
Co-Owner: . . . . . Jerry Shields
CD, Tape, Video Tape, DVD.

**Ames Specialty Packaging**
12 Tyler St., Somerville, MA, 02143-0120, (800) 521-2637, Fax: (617) 623-8895, E-Mail: info@amespage.com, gtraynor@amespaper.com, Web Site: www.amesspecialtypackcaing.com
VP Mktg.: . . . . . Gary Traynor
Mktg. Mgr.: . . . . . Kate Lybrook
CD, Tape, Video Tape, DVD.

**Andol Audio Products, Inc.**
4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: info@andolaudio.com, Web Site: www.andol.com
Pres.: . . . . . Mark Silfen
CD, Tape, Video Tape.

**Audio Video Supply, Inc.**
6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 851-8554, Fax: (602) 242-0788, (800) 539-8143, E-Mail: avsupply@msn.com, Web Site: www.audiovideosupply.com
Sales/Mktg.: . . . . . Ed Lalli
Finance/AP: . . . . . John Doherty
CD, Video Tape, DVD.

**Bowers Record Sleeve**
5331 N. Tacoma Ave., Indianapolis, IN, 46220, (317) 251-3918, (800) 876-8881, Fax: (317) 254-2231, E-Mail: brs@envrus.com, Web Site: www.bowersrecordsleeve.com
COB/CEO: . . . James E. Bowers
VP Mktg.: . . . . . Mark A. Oakley
Dir. Client Devel.: . . . . . Carol A. Purichia
Acct. Mgr.: . . . . . Michael Tucker
CD, Tape, LP, Video Tape, DVD.

**Bruce Packaging, Inc.**
8131 Ridgeway Ave., Skokie, IL, 60076, (847) 674-0541, Fax: (847) 674-0570, E-Mail: info@brucepackaging.com, Web Site: www.brucepackaging.com

**Cassette Express, Inc.**
15461 Red Hill Ave., Ste. B, Tustin, CA, 92780, (714) 259-1201, Fax: (714) 259-0952, E-Mail: lkovacs@cassettexpress.com, Web Site: www.cassettexpress.com
Pres.: . . . . . Lee Kovacs
CD, Tape.

**Crown CD Duplication**
602 Sorrell St., Corpus Christi, TX, 78404, (888) 460-6660, Fax: (630) 982-6406, E-Mail: j.metz@crowncd.com, Web Site: www.crowncd.com
Pres.: . . . . . Joseph Metz
Mktg. Dir.: . . . . . Gus Gonzalez
Sales Mgr.: . . . . . Cindy Judd
CD, DVD.

**Ivy Hill Corp.**
250 Park Ave. South, New York, NY, 10003, (646) 834-1500, Fax: (646) 834-1580, E-Mail: info@ivyhill-cinram.com, Web Site: www.ivyhill-cinram.com
Mktg. Mgr.: . . . Margaret Higgins
CD, Tape, LP.

**Keystone Printed Specialties Co., Inc.**
1 Keystone Pl., Jessup, PA, 18434, (800) 852-2186, Fax: (570) 383-7765, Web Site: www.keystoneprint.com
VP Opns.: . . . . . Randall Gilson
CD, Tape, LP, Video Tape, DVD.

**M.T. Packaging**
1276 50th St., Brooklyn, NY, 11219, (800) 457-6992, (718) 853-5620, Fax: (800) 692-4786, (718) 853-5979, E-Mail: mark@mtpackaging.com
Pres.: . . . . . Steve Wallerstein
Sales Mgr.: . . . . . Mark Spitz
Sales Mgr.: . . . . . Jack Elefant
CD, Tape, LP, Video Tape, DVD.

**Mailers Co.**
575 Bennett Rd., Elk Grove Village, IL, 60007, (800) 872-6670, Fax: (847) 734-1958, E-Mail: info@mailersco.com, Web Site: www.mailersco.com
Pres.: . . . . . Patrick Pulver

**Mason Box Co.**
521 Mount Hope St., North Attleboro, MA, 02760, (508) 695-9381, (800) 225-2708, Fax: (508) 695-3210, (800) 399-3210, E-Mail: sales@masonbox.com, Web Site: www.masonbox.com
Pres.: . . . . . Hugh D. Mason
CD, Tape.

**Michelex Industrial Group**
Industrial Park, 63 Trade Rd., Massena, NY, 13662, (315) 769-6616, (800) 692-8346, Fax: (315) 764-9412, E-Mail: sales@michelex.com, Web Site: www.michelex.com
Pres.: . . . . . Tom Gramuglia
VP Sales/Admin.: Sharon Bishop
CD, Tape, DVD.

**Michelex SLC**
4910 W. Amelia Earhart Dr., Salt Lake City, UT, 84116, (801) 596-0166, Fax: (801) 596-0194, E-Mail: sales@michelex.com, Web Site: www.michelex.com
Contact: . . . . . Joyce Billings

**Michelex Trimark**
Massena Industrial Park, PO Box 69, Messena, NY, 13662, (315) 769-6616, (800) MX-AUDIO, Fax: (315) 764-9412, E-Mail: sales@michelex.com, Web Site: www.michelex.com

**NDS Media Solutions**
631 Old Hickory Blvd., Old Hickory, TN, 37138, (800) 554-2348, (615) 541-0077, Fax:

PROFESSIONAL SERVICES & SUPPLIERS

(615) 541-0035, E-Mail: info@ndsmedia.com, Web Site: www.ndsmedia.com
GM: . . . . . Don Parker
Sales Mgr.: . . . Bobby Davanport
Receptionist: . . . . . Kim McKay
Tape.

**NEATO LLC**
250 Dodge Ave., East Haven, CT, 06512-3350, (203) 466-5170, (800) 984-9800, Fax: (203) 466-5178, E-Mail: info@neato.com, Web Site: www.neato.com
VP Sales/Mktg.: David Kennaugh
Mktg./Promo. Mgr.: . Ellen Kintop
CD.

**Napco, Inc.**
Box 1029, Sparta, NC, 28675, (800) 854-8621, Fax: (336) 372-8602, E-Mail: debbie_bare@napcousa.com, Web Site: www.napcousa.com
Pjct. Mgr.: . . . . . Debbie Bare
CD, Tape, Video Tape, DVD.

**New Century Media Corp.**
2727 Pellissier Pl., City of Industry, CA, 90601, (562) 695-1000, Fax: (562) 695-9999, E-Mail: info@newcenturymediausa.com, Web Site: www.newcenturymediausa.com
Contact: . . . . . Jennifer H. Chu
Tape.

**Polyline Corp.**
1401 Estes Ave., Elk Grove Village, IL, 60007, (800) 701-7689, (847) 357-1266, Fax: (800) 816-3330, E-Mail: sales@polylinecorp.com, Web Site: www.polylinecorp.com
Pres.: . . . . . Ed Kaiser
SVR/New Pdct. Devel.: . . . . . Michael Schlobohm
VP Mktg.: . . . . . Ray Kaiser
CD, Tape, Video Tape.

**Polyline Corp.**
1555 Du Pont Ave., Unit C, Ontario, CA, 91761, (909) 390-3004, Web Site: www.polylinecorp.com
Mgr.: . . . . . Don Aragon

**Pressure Sensitive Tape & Label Corp.**
1290 Motor Pkwy., Hauppauge, NY, 11749, (631) 582-8990, Fax: (631) 582-8994, E-Mail: sales@pstlabels.com, Web Site: www.pstlabels.com
Pres.: . . . . . Todd Cooper
VP: . . . . . Shawn Cooper
CD, Tape, LP, Video Tape, DVD.

**Progressive Music Studios**
2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050, E-Mail: info@progressivecds.com, Web Site: www.progressivecds.com
Owner: . . . . . Ken Veenstra
Prodn. Mgr./Engineer: . . . . . Owen Meats
Pre Press Mgr.: . . . . John Meats
CD, Tape.

**ProLine**
3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: info@ami-proline.com, Web Site: www.ami-proline.com
Pres.: . . . . . Tony Marcon
CD, DVD.

**QCA, Inc.**
2832 Spring Grove Ave., Cincinnati, OH, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: info@go-qca.com, Web Site: www.go-qca.com
Pres.: . . . . . Jim Bosken
Sales Mgr.: . . . . . Amber Hines
Treasurer: . Andrea Winterhalter
CD, Tape.

**R.P. Products, Inc.**
75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202, E-Mail: rppdisplay@comcast.net
Pres.: . . . . . Roy Pink
Sales Mgr.: . . . . . Mary Rossi
CD, Tape, LP, Video Tape, DVD.

**RTI (Research Technology International)**
4700 Chase Ave., Lincolnwood, IL, 60712-1689, (847) 677-3000, (800) 323-7520, Fax: (847) 677-1311, (800) 784-6733, E-Mail: sales@rtico.com, Web Site: www.rtico.com
Pres.: . . . . . Ray L. Short, Jr.
VP/Sales Mgr.: . William Wolavka
Sales: . . . . . Sherwin Berger
CD, Tape, Video Tape, DVD.

**Rainbo Records**
1738 Berkeley St., Santa Monica, CA, 90404, (310) 829-3476, Fax: (310) 828-8765, E-Mail: info@rainborecords.com, Web Site: www.rainborecords.com
Pres.: . . . . . Steven E. Sheldon
CD, Tape, LP.

**Regal**
125 Spagnoli Rd., Melville, NY, 11747, (631) 293-6767, (800) 969-1995, Fax: (631) 454-6366, E-Mail: info@poly-pak.com, Web Site: www.poly-pak.com
Pres.: . . . . . Peter Levy
CD, Tape, LP, Video Tape, DVD.

**Rose Packaging & Design, Inc.**
489 Morrison St., Carbondale, CO, 81623, (970) 704-1128, (800) 308-1003, Fax: (970) 963-1293, E-Mail: sales@rosepkg.com, Web Site: www.rosepkg.com
Mktg. Dept.: . . . . . Rob Rose
CD, Tape, Video Tape, DVD.

**Ross-Ellis U.S.A., Inc.**
8550 Balboa Blvd., Ste. 200, Northridge, CA, 91325, (818) 993-4767, (800) 447-2149, Fax: (818) 993-4760, E-Mail: palmern@transcontinental.ca, Web Site: www.ross-ellis.com, www.rossellis.com
VP Sales (USA): . . Nina Palmer
West Coast Sales: . . Tyler Stone
East Coast Sales: . Ramon Wells
Mid-West Sales: . Rick Gasparini
CD, Tape, LP, Video Tape, DVD.

**Ross Ellis U.S.A., Inc.**
67 Irving Pl., 9th Fl., New York, NY, 10003, (212) 260-9200, (800) 223-6105, Fax: (212) 260-2143, Web Site: www.rossellis.com
CD, Tape, DVD.

**SF Video, Inc.**
1548 Stockton St., 2nd Fl., San Francisco, CA, 94133-4637, (415) 288-9400, (800) 545-5865, Fax: (415) 288-9410, E-Mail: info@sfvideo.com, Web Site: www.sfvideo.com
Pres.: . . . . . Steven Feinberg
EVP: . . . . . Michael Brandon
VP: . . . . . Stan Feinberg
CD, Video Tape, DVD.

**Sanyo Laser Products**
1767 Sheridan St., Richmond, IN, 47374-1811, (800) 704-7648, (765) 935-7574, Fax: (765) 935-0174, E-Mail: rjosephson@sanyolaserproducts.com, Web Site: www.sanyolaserproducts.com
Pres./CEO: . . . . . Hideo Nakai
VP-Northeast: . Tom Van Gessel
Sales/Mktg. Mgr.: . . . . . Ross Josephson
CD.

**Shorewood Packaging Corp.**
620 S. Belmont Ave., Indianapolis, IN, 46221, (317) 635-7777, Fax: (317) 955-4001, E-Mail: shorewoodmarketing@ipaper.com, Web Site: www.shorewoodpackaging.com
GM: . . . . . Ken Reddick

**Smurfit Stone Container Corp.**
450 E. North Ave., Carol Stream, IL, 60188, (630) 260-3500, (877) 772-2999, Fax: (630) 260-6864, Web Site: www.smurfit-stone.com
VP Cor. Sales/Mktg.: . . . . . James D. Duncan
Exec. Sec.: . . . . . Janelle Lenza
CD, Tape, LP, Video Tape, DVD.

**Tri-Plex Packaging Corp.**
245 Fifth Ave., Ste. 1503, New York, NY, 10016, (212) 481-6070, Fax: (212) 481-1550, Web Site: www.tri-plexpkg.com
Pres.: . . . . . Ken Golden
VP Opns.: . . . . Andy Napolitane
Commun. Dir.: . . William Verbist
Sales: . . . . . John Risdon
CD, Tape.

**Trutone, Inc.**
321 W. 44th St., 10th Floor, Ste. 1006, New York, NY, 10036, (212) 265-5636, Fax: (212) 265-1507, E-Mail: sales@trutone.com, Web Site: www.trutone.com
Pres.: . . . . . Carl Rowatti
GM: . . . . . Adrianne Rowatti
Prodn. Mgr.: . . . Eliana Espinosa
CD, Tape, LP.

**Union Bay Label**
3668 Albion Pl. N., Seattle, WA, 98103, (206) 545-1850, (866) RGROUP1, Fax: (800) 284-3834, E-Mail: labels@rgroup.com, Web Site: www.rgroup.com
Owner: . . . . . Mark Revere
Owner: . . . . . Sally Revere
CD, DVD.

**Univenture Disc Packaging & Systems**
13311 Industrial Pkwy., Marysville, OH, 43040, (937) 645-4600, (800) 992-8262, Fax: (937) 645-4700, E-Mail: sales@univenture.com, Web Site: www.univenture.com
Owner/Pres.: . . . . . Ross Youngs
Pres.: . . . . . Michele Cole
VP Sales/Mktg.: . . . David Coho
VP Finance: . . . . . Larry George
VP Opns.: . . . . . Tommy Pullin
CD.

**Veriad**
650 Columbia St., Brea, CA, 92821, (714) 990-2700, Fax: (714) 790-0658, E-Mail: info@veriad.com, Web Site: www.veriad.com
CD, Tape, DVD.

## GRAPHIC DESIGN

**A To Z Audio Services, Inc.**
21929 Lorain Rd., Fairview Park, OH, 44126, (440) 333-0040, Fax: (440) 333-0104, Web Site: www.atozaudio.com
Pres.: . . . . . Duane Abarca
VP: . . . . . Greg Zarnoski
Mastering/Duplication: . . . . . Adam Boose
Printing/Design: . . . . Joe Simon

**Accupress**
128 E. Cypress St., Ville Platte, LA, 70586, (337) 363-2104, (800) 542-8283, Fax: (337) 363-6934, E-Mail: stuart@accupress.com, Web Site: www.accupress.com
Owner: . . . . . Stuart Fontenot

**Adcomm Design**
900 Broadway, New York, NY, 10003, (212) 645-1298, Fax: (212) 255-5842, E-Mail: paul@adcommdesign.com, Web Site: www.adcommdesign.com
Bookkeeping: . . . . . Iris Ortiz

**Aleven Music Marketing & Design, LLC**
1261 Apple Valley Rd., Atlanta, GA, 30319, (404) 848-7999, Fax: (404) 593-2076, E-Mail: sales@aleven.com, Web Site: www.aleven.com
Art Dir.: . . . . . Tony Rodono
Creative Dir.: . . . . . Neal Reddy

**Alshire Custom Service**
1015 W. Isabel St., Burbank, CA, 91506, (818) 843-6792, (800) 423-2936, Fax: (818) 569-3718, E-Mail: sales@alshire.com, Web Site: www.alshire.com
Pres.: . . . . . Al Sherman
Mgr.: . . . . . Dick Sherman

**The Artist Factory**
1741 Commerce Dr., Atlanta, GA, 30318, (404) 352-0404, Fax: (404) 352-0405, E-Mail: info@artistfactory.com, Web Site: www.artistfactory.com
CEO: . . . . . Hiriam Hicks
COO: . . . . . Monica Ewing
Touring: . . . . . Ron Byrd

**Audio Graphic Services**
1516 Ferris Ave., Royal Oak, MI, 48067, (248) 544-1793, Web Site: www.audiographicservices.com
Owner: . . . . Edward J. Wolfrum
Owner/Facilities Mgr./Art Dir.: . . . . . Susan E. Wolfrum

**Burke Design**
2060 Avenue de Los Arboles, Ste. 118, Thousand Oaks, CA, 91362, (805) 492-1519, Web Site: www.trishburkedesign.com, www.burkedesignla.com
Creative Dir.: . . . . . Trish Burke

**CD Forge**
1420 NW Lovejoy St., Ste. 327, Portland, OR, 97209, (503) 736-3261, Fax: (503) 736-3264, E-Mail: mike@cdforge.com, Web Site: www.cdforge.com
CEO: . . . . . Mike Jones
Sr. Pjct. Mgr.: . . . . . Fred Schaaf
Pjct. Mgr.: . . . . . Lucas Jones

**CD Forge**
3709 N. Southport Ave., Lower Level, Chicago, IL, 60613, (773) 281-6786, Fax: (773) 281-6586, E-Mail: fred@cdforge.com, Web Site: www.cdforge.com
Sr. Project Mgr.: . . . Fred Schaaf

**CD Labs, Inc.**
655 N. Central Ave., 17th Floor, Glendale, CA, 91203, (818) 505-9581, (800) 423-5227, E-Mail: info@cdlabs.com, Web Site: www.cdlabs.com
Pres.: . . . . . Fred Tushinsky

**CRT Custom Products, Inc.**
7532 Hickory Hills Ct., Whites Creek, TN, 37189, (615) 876-5490, (800) 453-2533, Fax: (615) 876-6878, E-Mail: sales@crtcustomproducts.com, Web Site: www.crtcustomproducts.com
Pres./Toy Box Prodns.-Dir. Sales/Mktg.: . . . Cheryl J. Hutchinson
VP Sales/Mktg.: . . . . . Wayne Maniscalo

**Canary Promotion + Design**
PO Box 4377, Philadelphia, PA, 19118-8377, (215) 242-6393, E-Mail: info@canarypromo.com, Web Site: www.canarypromo.com
Pres. Publicity: . Megan Wendell
Pres. Graphic Design: . . . . . Mason Wendell

**Candy**
224-B E. Clayton St., Athens, GA, 30601, (706) 549-0191, Fax: (706) 552-3922, E-Mail: michael@candysticker.com, Web Site: www.candysticker.com
Owner: . . . . Michael Lachowski

**Coloredge Visual**
132 W. 31st St., New York, NY, 10001, (212) 594-4800, Fax: (212) 594-4488, Web Site: www.photobition.com
Pres.: . . . . . Ken Wasserman

**Communication Graphics, Inc.**
1765 N. Juniper, Broken Arrow, OK, 74012, (800) 331-4438, (918) 258-6502, Fax: (918) 251-8223, E-Mail: info@cgilink.com, Web Site: www.cgilink.com
Nat'l Sr. AE: . . . . . Tori Wooster
Nat'l AE: . . . . . James Hackler
Nat'l AE: . . . . . Kim Connor

**County Line, Inc.**
795 Mays Blvd., Incline Village, NV, 89451, (775) 831-6262, Fax: (775) 831-9172, E-Mail: ken@countylineinc.com, Web Site: www.countylineinc.com
VP: . . . . . Ken Beigel

**Creative Sound Corp.-West**
5515 Medea Valley Dr., Agoura Hills, CA, 91301, (818) 707-8986, (800) 323-PACK, Fax: (818) 707-8164, E-Mail: csound@csoundcorp.com, Web Site: csoundcorp.com
Pres.: . . . . . Bob Cotterell

**Crown CD Duplication**
602 Sorrell St., Corpus Christi, TX, 78404, (888) 460-6660, Fax: (630) 982-6406, E-Mail: j.metz@crowncd.com, Web Site: www.crowncd.com
Pres.: . . . . . Joseph Metz
Mktg. Dir.: . . . . . Gus Gonzalez
Sales Mgr.: . . . . . Cindy Judd

**Crystal Clear Disc & Tape**
10486 Brockwood Rd., Dallas, TX, 75238, (800) 880-0073, (214) 349-0081, Fax: (214) 349-3819, Web Site: www.crystalclearcds.com

**DGS Media**
712 Lexington Ave., Ste. 1, Brooklyn, NY, 11221, (718) 602-1304, Fax: (718) 602-5931, E-Mail: info@dgsmedia.com, Web Site: www.dgsmedia.com
Contact: . . . . . Douglas Simpson

**DNGraphics**
529 Skyview Dr., Nashville, TN, 37206, (615) 306-0144, Fax: (866) 832-0432, E-Mail: dngraphics@bellsouth.net, Web Site: www.dngraphics.net
Graphic Designer: . . Diane Neel

**Decon Media**
84 Wooster St., Ste. 503, New York, NY, 10012, (212) 343-8486, Fax: (212) 343-3934, E-Mail: info@deconmedia.com, Web Site: www.deconmedia.com
Owner: . . . . . Peter Bittenbender

**Digital Domain**
931 N.S.R. 434, Ste. 1201-168, Altamonte Springs, FL, 32714, (407) 831-0233, (800) 344-4361, E-Mail: ofcmgr@digido.com, Web Site: www.digido.com
VP: . . . . . Mary Kent
Office Mgr.: . . . . . Ric coppola

**Digital Vision Media (DVM)**
810 Cammack Ct., Nashville, TN, 37205, (615) 353-8214, Fax: (615) 352-4107, E-Mail: info@digitalvisionmedia.com, Web Site: www.digitalvisionmedia.com
Owner: . . . . . Steve Wilkison

**Disc Graphics, Inc. (Corporate Office)**
10 Gilpin Ave., Hauppauge, NY, 11788, (631) 234-1400, Fax: (631) 234-1460, E-Mail: info@discgraphics.com, Web Site: www.discgraphics.com
Pres./CEO: . . . . . Don Sinkin
SVP: . . . . . John Rebecchi

**Disc Graphics, Inc.**
3116 Van Owen St., Burbank, CA, 91505, (818) 841-8683, Fax: (818) 841-3157, Web Site: www.discgraphics.com
GM: . . . . . John Hardesty

**Disc Graphics, Inc.**
198 Greenpond Rd., Rockaway, NJ, 07866, (973) 586-9222, Fax: (973) 586-9277, E-Mail: info@discgraphics.com, Web Site: www.discgraphics.com
GM: . . . . . Jim Savage

**Disc Makers-Eastern/Central U.S.**
7905 N. Rt. 130, Pennsauken, NJ, 08110, (800) 468-9353, (856) 663-9030, Fax: (856) 661-3458, E-Mail: info@discmakers.com, Web Site: www.discmakers.com/music

**Disc Makers-Great Lakes-Chicago**
562 W. Washington Blvd., Chicago, IL, 60661, (800) 468-9353, (312) 441-9622, Fax: (312) 441-9626, Web Site: www.discmakers.com

**District Creative Media LLC (DC Media)**
Edmonds Bldg., Capitol Hill, 903 'D' St. NE, Washington, DC, 20010, (202) 528-4277, E-Mail: info@districtcreativemedia.com, Web Site: www.districtcreativemedia.com
Founder/CEO: . . Sidney Shelton

**E Face Graphics**
68 Barnes St., Long Beach, NY, 11561, (516) 432-1559, Fax: (516) 897-0114, E-Mail: dave@eface.com, Web Site: www.eface.com
Pres./Sales Mgr.: . . . . . David E. Feldman
Mktg. Dir.: . . . . Ellen D. Feldman

**EPOS, Inc. (Endless Possibilities Productions, Inc.)**
1639 16th St., Santa Monica, CA, 90404, (310) 581-2418, Fax: (310) 581-2422, E-Mail: gabrielle@eposinc.com, Web Site: www.eposinc.com
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Sr. Art Dir.: . . . . . Eric Martinez
Designer: . . . . . Brandon Fall
Prodn. Mgr.: . . . . Mariko Ostboe

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1101 17th Ave. S., Nashville, TN, 37212, (615) 371-5119, (800) 927-9848, Fax: (615) 777-5119, E-Mail: mark.montgomery@echomusic.com, Web Site: www.echomusic.com
Partner: . . . . . Mark Montgomery
Partner: . . . . . JD May
Opns.: . . . . . Catherine Kerr
Office Mgr.: . . . . Mary Leanderts

**EdibleUmbrella Design**
2944 Starview Dr., Boise, ID, 83712, (208) 284-2235, Fax: (208) 343-2681, E-Mail: info@edibleumbrella.com, Web Site: www.edibleumbrella.com
Pres.: . . . . . David Paul
Creative Dir.: . . . . . Wyatt Perko

**5.1 Entertainment Group**
2231 S. Carmelina Ave., Los Angeles, CA, 90064, (310) 207-5181, Fax: (310) 207-5331, E-Mail: info@5point1.net, Web Site: www.5point1.net
Chrmn./CEO: . . . . . John Trickett
Pres. Prodn. Servs.: . . . . . Bob Michaels
Chief Devel. Officer: . . . . . Erik St. Anthony

**Flight Design Communications Ltd.**
56-02 Maspeth Ave., Maspeth, NY, 11378, (718) 326-3777, Fax: (718) 326-5781, E-Mail: info@flightnyc.com, Web Site: www.flightnyc.com

**Focused Marketing, Inc.**
718 Atlantic Ave., Ste. 42, Brooklyn, NY, 11217, (212) 650-8884, Fax: (646) 619-4446, E-Mail: info@focusedmarketinginc.com, Web Site: www.focusedmarketinginc.com
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VP Opns.: . . . . . Ronald Golden
Webmaster: . . . . . Sheri Collins

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100 Mill Rd., Oreland, PA, 19075, (215) 885-7000, (800) 331-0405, Fax: (215) 887-3501, E-Mail: info@forgerecording.com, Web Site: www.forgerecording.com
GM: . . . . . Jim Lettf

**Fury Animation**
PO Box 546, Larchmont, NY, 10801, (914) 576-2859, E-Mail: furyproductions@hotmail.com, Web Site: www.furypublications.com
Principal: . . . . . Caren Terry

**The Gate Media Group**
1270 Springbrook Rd., Ste. H, Walnut Creek, CA, 94597, (925) 256-1770, Fax: (925) 256-1774, E-Mail: sales@gatemedia.com, Web Site: www.gatemedia.com
Contact: . . . . . Frederick Wilson

**Good Vibrations Graphic Design & Production**
6778 Cibola Rd., San Deigo, CA, 92120, (619) 583-2008, E-Mail: greg@rjrdigital.com, Web Site: www.rjrdigital.com
Art Dir.: . . . . . Greg Raymond

**Graphic Systems Group**
33 E. 17th St., New York, NY, 10003, (212) 242-8787, Fax: (212) 627-5153, E-Mail: salessupport@graphicsys.com, Web Site: www.graphicsys.com

**Graphland, Inc.**
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VP: . . . . . Zareh Aghajanian
GM: . . . . . Don Lindgren

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108 Go Bar Landing Rd., Statesboro, GA, 30461, (912) 842-2972, Fax: (888) 842-2972, E-Mail: grievousangelpro@hotmail.com, Web Site: www.grievousangelpro.com
Owner: . . William T. Johnson, Jr.

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Contact: . Robert Rankin Walker
Contact: . . . . . Sue Cole

**Impact PBS**
506 Westcliffe Way, Greenville, SC, 29611, (864) 246-2626, (866) MIC-FLAG, Fax: (864) 246-2939, E-Mail: glenn@impactpbs.com, Web Site: www.impactpbs.com

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1928 14th St., Santa Monica, CA, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: info@imperialmedia.com, Web Site: www.imperialmedia.com
Sales/Mktg. Mgr.: . . Mona Smith
Office Mgr.: . . . Jacqueline Literal

**Ivy Hill Graphics/East**
7000 New Horizons Blvd., Amityville, NY, 11701, (631) 842-6800, Fax: (631) 842-6827, Web Site: www.ivyhill-cinram.com
Mktg. Mgr.: . . . Margaret Higgins
Prodn. Coord.: . . Mike Campbell

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1465 S. University Dr., Fort Lauderdale, FL, 33326, (954) 370-0606, Fax: (954) 370-0019, E-Mail: mail@jpsc-inc.com, Web Site: www.jpsc-inc.com
Pres.: . . . . . Stephen Chung

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1500 First State Blvd., Wilmington, DE, 19804-3596, (302) 999-1111, (800) 249-1110, E-Mail: info@ken-del.com, Web Site: www.ken-del.com
Pres./GM: . . . H. Edwin Kennedy
Opns. Mgr.: . . . . . Bill Burgess
Producer/Engineer: . . . . . Paul Janocha

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VP Opns.: . . . . . Randall Gilson

**Kymtra Design**
390 S. 1st St., Ste. 1, Brooklyn, NY, 11211, (917) 804-6640, E-Mail: info@kymtradesign.com, Web Site: www.kymtradesign.com
Contact: . . . . . Ralph Kim-Centra

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129 Pecan St., Keller, TX, 76248, (817) 431-1405, Fax: (817) 379-5103, E-Mail: info@lakesound.com, Web Site: www.lakesound.com, www.gotlife.com
CEO: . . . . . Rex Lake
Pres.: . . . . . Russell Lake

**Latin Music Entertainment, Inc.**
10835 Chandler Blvd., North Hollywood, CA, 91601-2938, (818) 508-0337, Fax: (818) 508-0338, E-Mail: lme@lmeonline.com, Web Site: www.lmeonline.com
CEO: . . . . . Nissim J. Baly
CFO: . . . . . David Levy
Bus. Aff.: . . . . . Efraim Barrocas

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Mktg. Dir.: . . . . . Rob Stiar

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Dir. DVD Opns.: . . . . Joel Renert

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356 Redondo Ave., Long Beach, CA, 90804, (562) 987-3721, (888) 74-MEDIA, Fax: (562) 987-3723, E-Mail: info@aboutmediavision.com, Web Site: www.aboutmediavision.com
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VP Sales/Mktg.: . . . Mark Carter

**MedicineMan Graphic Design Studio, Inc.**
510 E. State St., Rockford, IL, 61104-1003, (815) 969-0960, Fax: (815) 969-0657, E-Mail: inquiry@medmaninc.com, Web Site: www.medmaninc.com
Pres.: . . . . . Mike Bunjan
Sales Mgr.: . . . . . Brent Shelton

**Miami Tape, Inc.**
550 W. 84th St., Hialeah, FL, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: carlos@miami-tape.com, Web Site: www.miami-tape.com
VP: . . . . . Carlos Garcia, Jr.

**Moon Valley Media**
10409 N. 21st Ave., Ste. 1, Phoenix, AZ, 85021-1816, (602) 870-3987, (800) TAPES50, Fax: (602) 870-8570, E-Mail: markbrno@aol.com, Web Site: www.moonvalleymedia.com
Pres.: . . . . . Mark R. Bruno

**Mountain State A.V. Supply**
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Pres.: . . . . . Tim Kenney

**The Music Connection, Inc.**
481 Eighth Ave., Ste. 1521, New York, NY, 10001, (212) 689-4000, Fax: (212) 689-1191, E-Mail: ira@musicconnection.net, Web Site: www.musicconnection.net
Pres.: . . . . . Rich Ralton
VP Sales: . . . . . J. Ralton
VP Sales: . . . . . Ira Cohen
VP Sales: . . . . . Brett Winters
VP Graphic: . . . . . Brad Cohen

**NDS Media Solutions**
631 Old Hickory Blvd., Old Hickory, TN, 37138, (800) 554-2348, (615) 541-0077, Fax: (615) 541-0035, E-Mail: info@ndsmedia.com, Web Site: www.ndsmedia.com
GM: . . . . . Don Parker
Sales Mgr.: . . . Bobby Davanport
Receptionist: . . . . . Kim McKay

**Olympic Card Co.**
204B E. Fifth St., Tabor City, NC, 28463, (888) 654-6742, (910) 653-3776, Fax: (910) 653-9985, E-Mail: vvaughn@occgrafx.com, Web Site: www.occgrafx.com
Pres.: . . . . . Vernon Vaughn

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PO Box 52116, Boston, MA, 02205-0444, (800) 254-2543, (617) 451-0444, Fax: (617) 451-0888, E-Mail: adam@planetarygroup.com, Web Site: www.planetarygroup.com
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**Pressure Sensitive Tape & Label Corp.**
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**Progressive Music Studios**
2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050, E-Mail: info@progressivecds.com, Web Site: www.progressivecds.com
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Prodn. Mgr./Engineer: . . . . . Owen Meats
Pre Press Mgr.: . . . . John Meats

**Progressive Tape Corp.**
40-H Corbin Ave., Bay Shore, NY, 11706, (631) 242-4646, Fax: (631) 242-4649, E-Mail: paulg@ptape.com, Web Site: www.ptape.com
Pres.: . . . . . Paul Glantzman
Office Mgr.: . . . . . Robyn Barlow

**QBT, Inc.**
1938 S. Myrtle Ave., Monrovia, CA, 91016, (626) 357-1330, Fax: (626) 357-1320, E-Mail: mike@qbtmedia.com, Web Site: www.qbtmedia.com

**QCA, Inc.**
2832 Spring Grove Ave., Cincinnati, OH, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: info@go-qca.com, Web Site: www.go-qca.com
Pres.: . . . . . Jim Bosken
Sales Mgr.: . . . . . Amber Hines
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**RJR Digital Media, Inc.**
137 North St., Healdsburg, CA, 95448, (707) 473-9644, (800) 828-6537, Fax: (707) 202-8786, E-Mail: sales@rjrdigital.com, Web Site: www.rjrdigital.com
Owner: . . . . . Don Marshall
Art Dir.: . . . . . Greg Raymond
Opns. Mgr.: . . . . . Rick Doss

**Recollection Records**
1733 Heather Ln., Highland Park, IL, 60035, (847) 831-9106, Fax: (847) 831-9021, E-Mail: lradin@comcast.net, Web Site: www.recollectionrecords.com
Owner: . . . . . Lisa Radin

**Rose Packaging & Design, Inc.**
489 Morrison St., Carbondale, CO, 81623, (970) 704-1128, (800) 308-1003, Fax: (970) 963-1293, E-Mail: sales@rosepkg.com, Web Site: www.rosepkg.com
Mktg. Dept.: . . . . . Rob Rose

**SF Video, Inc.**
1548 Stockton St., 2nd Fl., San Francisco, CA, 94133-4637, (415) 288-9400, (800) 545-5865, Fax: (415) 288-9410, E-Mail: info@sfvideo.com, Web Site: www.sfvideo.com
Pres.: . . . . . Steven Feinberg
EVP: . . . . . Michael Brandon
VP: . . . . . Stan Feinberg

**Shorewood Packaging Corp.**
277 Park Ave., New York, NY, 10172-0124, (212) 371-1500, Fax: (212) 752-5610, E-Mail: shorewoodmarketing@ipaper.com, Web Site: www.shorewoodpackaging.com
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SVP Sales Home Entertainment: Kenneth M. Rosenblum
SVP Music Sales/Opns.: . . . . . Dennis Kaltman
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**Smog Design, Inc.**
1725 Silverlake Blvd., Los Angeles, CA, 90026, (323) 668-9073, E-Mail: mail@smogdesign.com, Web Site: www.smogdesign.com
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**Sound-n-Vision Designs**
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746 E. 157th Pl., South Holland, IL, 60473, (866) 633-0003, (708) 333-0003, Fax: (708) 333-3303, E-Mail: mail@3rdmillennium.tv, Web Site: www.3rdmillennium.tv
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Office Asst.: Christine Harrington

**Trackmaster, Inc.**
4701 NE 12th Ave., Overland Park, FL, 33334, (954) 776-6603, (888) 374-8877, Fax: (954) 776-5534, E-Mail: info@trackmasterav.com, Web Site: www.trackmasterav.com
Pres.: . . . . . Bruce Parsons

**Trutone, Inc.**
321 W. 44th St., 10th Floor, Ste. 1006, New York, NY, 10036, (212) 265-5636, Fax: (212) 265-1507, E-Mail: sales@trutone.com, Web Site: www.trutone.com
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3073 NW 82nd Ave., Miami, FL, 33122, (305) 593-1093, Fax: (305) 593-0950, E-Mail: nestor@typegraphics.com, Web Site: www.typegraphics.com
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Sales Rep.: . . . . . Holly Viering
Sales Rep.: . . . Jennifer Hughes

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VP: . . . . . Greg Zarnoski
Mastering/Duplication: . . . . . Adam Boose
Printing/Design: . . . . Joe Simon
CD, Tape.

**Accupress**
128 E. Cypress St., Ville Platte, LA, 70586, (337) 363-2104, (800) 542-8283, Fax: (337) 363-6934, E-Mail: stuart@accupress.com, Web Site: www.accupress.com
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Pres.: . . . . . V. Jun Flores
Acct. Mgr.: . C. Menchie Pascual
CD, Tape, DVD.

**Advanced Media Products, Inc.**
18333 Dolan Way, Ste. 202, Santa Clarita, CA, 91387, (661) 298-6100, Fax: (661) 298-7676, E-Mail: joeryan@advancedmediausa.com, Web Site: www.advancedmediausa.com
Pres./Sales Mgr.: . . . . Joe Ryan
Co-Owner: . . . . . Jerry Shields
CD, Video Tape, DVD.

**American Media Duplication, Inc.**
4840 S. 35th St., Phoenix, AZ, 85040, (602) 276-7776, (800) 782-9119, Fax: (602) 276-4441
Gen. Office Mgr.: . . . . . Jacqueline Olson
Tape.

**Ames Specialty Packaging**
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Mktg. Mgr.: . . . . . Kate Lybrook
CD, Video Tape, DVD.

**Andol Audio Products, Inc.**
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CEO: . . . . . Gary Stearns

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**Crown CD Duplication**
602 Sorrell St., Corpus Christi, TX, 78404, (888) 460-6660, Fax: (630) 982-6406, E-Mail: j.metz@crowncd.com, Web Site: www.crowncd.com
Pres.: . . . . . Joseph Metz
Mktg. Dir.: . . . . . Gus Gonzalez
Sales Mgr.: . . . . . Cindy Judd
CD, DVD.

**Disc Graphics, Inc. (Corporate Office)**
10 Gilpin Ave., Hauppauge, NY, 11788, (631) 234-1400, Fax: (631) 234-1460, E-Mail: info@discgraphics.com, Web Site: www.discgraphics.com
Pres./CEO: . . . . . Don Sinkin
SVP: . . . . . John Rebecchi
CD, Tape, LP, Video Tape, DVD.

**ENOR Corp.**
245 Livingston St., Northvale, NJ, 07647, (800) 977-6427, (201) 750-1680, Fax: (201) 750-1418, E-Mail: marilyn@enor.com, Web Site: www.enor.com
Pres.: . . . . . David Tarica
CEO: . . . . . Steven Udwin
Dir. Opns.: . . . . . Roy Udwin
CD, DVD.

**Edison Press**
2066 Main St., Sanford, ME, 04073, (207) 324-5410, Fax: (207) 324-1798, E-Mail: info@edisonpress.com, Web Site: www.edisonpress.com
Pres.: . . . . . Robert Rosenfield
CD, Tape.

**Graphland, Inc.**
3285 Casitas Ave., Los Angeles, CA, 90039, (888) 545-8655, (323) 454-4300, Fax: (323) 454-4301, E-Mail: info@graphland.com, Web Site: www.graphland.com
Pres.: . . . . . Norik Aghajanian
VP: . . . . . Zareh Aghajanian
GM: . . . . . Don Lindgren
CD, Tape, LP.

**Imperial Paper Box Corp.**
252 Newport St., Brooklyn, NY, 11212, (718) 346-6100, Fax: (718) 922-1125, E-Mail: webmaster@imperialpaperbox.com, Web Site: imperialpaperbox.com
VP: . . . . . Ira Sukoff
VP: . . . . . Steven Sukoff
CD, Tape, LP, Video Tape, DVD.

**Ivy Hill Corp.**
250 Park Ave. South, New York, NY, 10003, (646) 834-1500, Fax: (646) 834-1580, E-Mail: info@ivyhill-cinram.com, Web Site: www.ivyhill-cinram.com
Mktg. Mgr.: . . . Margaret Higgins

**J&E Enterprises**
600 E. Fig Ave., Monrovia, CA, 91016, (626) 303-1553, (888) 749-8484, Fax: (626) 303-1577, E-Mail: jack@jandeenterprises.com, Web Site: www.jandeenterprises.com

**Keystone Printed Specialties Co., Inc.**
1 Keystone Pl., Jessup, PA, 18434, (800) 852-2186, Fax: (570) 383-7765, Web Site: www.keystoneprint.com
VP Opns.: . . . . . Randall Gilson
CD, Tape, LP, Video Tape, DVD.

**M.T. Packaging**
1276 50th St., Brooklyn, NY, 11219, (800) 457-6992, (718) 853-5620, Fax: (800) 692-4786, (718) 853-5979, E-Mail: mark@mtpackaging.com
Pres.: . . . . . Steve Wallerstein
Sales Mgr.: . . . . . Mark Spitz
Sales Mgr.: . . . . . Jack Elefant
CD, Tape, LP, Video Tape, DVD.

**Mailers Co.**
575 Bennett Rd., Elk Grove Village, IL, 60007, (800) 872-6670, Fax: (847) 734-1958, E-Mail: info@mailersco.com, Web Site: www.mailersco.com
Pres.: . . . . . Patrick Pulver

**Mason Box Co.**
521 Mount Hope St., North Attleboro, MA, 02760, (508) 695-9381, (800) 225-2708, Fax: (508) 695-3210, (800) 399-3210, E-Mail: sales@masonbox.com, Web Site: www.masonbox.com
Pres.: . . . . . Hugh D. Mason
CD, Tape.

**Miami Tape, Inc.**
550 W. 84th St., Hialeah, FL, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: carlos@miami-tape.com, Web Site: www.miami-tape.com
VP: . . . . . Carlos Garcia, Jr.
CD, Tape, LP.

**The Music Connection, Inc.**
481 Eighth Ave., Ste. 1521, New York, NY, 10001, (212) 689-4000, Fax: (212) 689-1191, E-Mail: ira@musicconnection.net, Web Site: www.musicconnection.net
Pres.: . . . . . Rich Ralton
VP Sales: . . . . . J. Ralton
VP Sales: . . . . . Ira Cohen
VP Sales: . . . . . Brett Winters
VP Graphic: . . . . . Brad Cohen
CD, LP.

**NDS Media Solutions**
631 Old Hickory Blvd., Old Hickory, TN, 37138, (800) 554-2348, (615) 541-0077, Fax: (615) 541-0035, E-Mail: info@ndsmedia.com, Web Site: www.ndsmedia.com
GM: . . . . . Don Parker
Sales Mgr.: . . . Bobby Davanport
Receptionist: . . . . . Kim McKay
CD, Tape, Video Tape.

**New Century Media Corp.**
2727 Pellissier Pl., City of Industry, CA, 90601, (562) 695-1000, Fax: (562) 695-9999, E-Mail: info@newcenturymediausa.com, Web Site: www.newcenturymediausa.com
Contact: . . . . . Jennifer H. Chu
Tape.

**NEXPAK**
3475 Forest Lake Dr., Uniontown, OH, 44685, (800) 442-5742, Fax: (330) 488-6184, E-Mail: info@nexpak.com, Web Site: www.nexpak.com
CEO: . . . . . Kevin McShea

**Olympic Card Co.**
204B E. Fifth St., Tabor City, NC, 28463, (888) 654-6742, (910) 653-3776, Fax: (910) 653-9985, E-Mail: vvaughn@occgrafx.com, Web Site: www.occgrafx.com
Pres.: . . . . . Vernon Vaughn
CD, Tape, Video Tape.

**Polyline Corp.**
1401 Estes Ave., Elk Grove Village, IL, 60007, (800) 701-7689, (847) 357-1266, Fax: (800) 816-3330, E-Mail: sales@polylinecorp.com, Web Site: www.polylinecorp.com
Pres.: . . . . . Ed Kaiser
SVR/New Pdct. Devel.: . . . . . Michael Schlobohm
VP Mktg.: . . . . . Ray Kaiser
CD, Video Tape.

**Polyline Corp.**
1555 Du Pont Ave., Unit C, Ontario, CA, 91761, (909) 390-3004, Web Site: www.polylinecorp.com
Mgr.: . . . . . Don Aragon

**Pressure Sensitive Tape & Label Corp.**
1290 Motor Pkwy., Hauppauge, NY, 11749, (631) 582-8990, Fax: (631) 582-8994, E-Mail: sales@pstlabels.com, Web Site: www.pstlabels.com
Pres.: . . . . . Todd Cooper
VP: . . . . . Shawn Cooper
Video Tape.

**Progressive Music Studios**
2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050, E-Mail: info@progressivecds.com, Web Site: www.progressivecds.com
Owner: . . . . . Ken Veenstra
Prodn. Mgr./Engineer: . . . . . Owen Meats
Pre Press Mgr.: . . . . John Meats
CD, Tape, LP.

**ProLine**
3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: info@ami-proline.com, Web Site: www.ami-proline.com
Pres.: . . . . . Tony Marcon
CD, Tape, Video Tape, DVD.

**QCA, Inc.**
2832 Spring Grove Ave., Cincinnati, OH, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: info@go-qca.com, Web Site: www.go-qca.com
Pres.: . . . . . Jim Bosken
Sales Mgr.: . . . . . Amber Hines
Treasurer: . Andrea Winterhalter
CD, Tape, LP.

**RHM Industries Ltd.**
180 Orville Dr., Bohemia, NY, 11716, (631) 567-7222, Fax: (631) 567-7253, E-Mail: graphics@rhmindustries.com, Web Site: www.rhmindustries.com
Pres.: . . . . . Gerard V. Hughes
GM: . . . . . Steve Schwicke
CD, Tape, LP, Video Tape, DVD.

**Rainbo Records**
1738 Berkeley St., Santa Monica, CA, 90404, (310) 829-3476, Fax: (310) 828-8765, E-Mail: info@rainborecords.com, Web Site: www.rainborecords.com
Pres.: . . . . . Steven E. Sheldon
CD, Tape, LP.

**Rose Packaging & Design, Inc.**
489 Morrison St., Carbondale, CO, 81623, (970) 704-1128, (800) 308-1003, Fax: (970) 963-1293, E-Mail: sales@rosepkg.com, Web Site: www.rosepkg.com
Mktg. Dept.: . . . . . Rob Rose
CD, Tape, Video Tape, DVD.

**Ross-Ellis U.S.A., Inc.**
8550 Balboa Blvd., Ste. 200, Northridge, CA, 91325, (818) 993-4767, (800) 447-2149, Fax: (818) 993-4760, E-Mail: palmern@transcontinental.ca, Web Site: www.ross-ellis.com, www.rossellis.com
VP Sales (USA): . . . Nina Palmer
West Coast Sales: . . Tyler Stone
East Coast Sales: . Ramon Wells
Mid-West Sales: . Rick Gasparini
CD, Tape, LP, Video Tape, DVD.

**Ross Ellis U.S.A., Inc.**
67 Irving Pl., 9th Fl., New York, NY, 10003, (212) 260-9200, (800) 223-6105, Fax: (212) 260-2143, Web Site: www.rossellis.com
CD, Tape, LP, Video Tape, DVD.

**SF Video, Inc.**
1548 Stockton St., 2nd Fl., San Francisco, CA, 94133-4637, (415) 288-9400, (800) 545-5865, Fax: (415) 288-9410, E-Mail: info@sfvideo.com, Web Site: www.sfvideo.com
Pres.: . . . . . Steven Feinberg
EVP: . . . . . Michael Brandon
VP: . . . . . Stan Feinberg
CD, Video Tape, DVD.

**Sanyo Laser Products**
1767 Sheridan St., Richmond, IN, 47374-1811, (800) 704-7648, (765) 935-7574, Fax: (765) 935-0174, E-Mail: rjosephson@sanyolaserproducts.com, Web Site: www.sanyolaserproducts.com
Pres./CEO: . . . . . Hideo Nakai
VP-Northeast: . Tom Van Gessel
Sales/Mktg. Mgr.: . . . . . Ross Josephson
CD.

**Shorewood Packaging Corp.**
620 S. Belmont Ave., Indianapolis, IN, 46221, (317) 635-7777, Fax: (317) 955-4001, E-Mail: shorewoodmarketing@ipaper.com, Web Site: www.shorewoodpackaging.com
GM: . . . . . Ken Reddick

**Shorewood Packaging Corp.**
5900 Wilshire Blvd., Ste. 2310, Los Angeles, CA, 90036-5013, (323) 549-9040, Fax: (323) 549-0361, E-Mail: shorewoodmarketing@ipaper.com, Web Site: www.shorewoodpackaging.com
CD, Tape, LP, Video Tape, DVD.

**Smurfit Stone Container Corp.**
450 E. North Ave., Carol Stream, IL, 60188, (630) 260-3500, (877) 772-2999, Fax: (630) 260-6864, Web Site: www.smurfit-stone.com
VP Cor. Sales/Mktg.: . . . . . James D. Duncan
Exec. Sec.: . . . . . Janelle Lenza
CD, Tape, LP, Video Tape.

**Sunrise Packaging, Inc.**
9937 Goodhue St. NE, Blaine, MN, 55449-4433, (800) 634-8160, Fax: (763) 785-2210, E-Mail: sales@sunpack.com, Web Site: www.sunpack.com
Pres.: . . . . . D. Mark Hector
VP Sales/Mktg.: . . . Mike Stewart
Dir. Purchasing: . . . . . Ted Frank
Sales: . . . . . Ed O'Phelan
CD, Tape, Video Tape, DVD.

**Tri-Plex Packaging Corp.**
245 Fifth Ave., Ste. 1503, New York, NY, 10016, (212) 481-6070, Fax: (212) 481-1550, Web Site: www.tri-plexpkg.com
Pres.: . . . . . Ken Golden
VP Opns.: . . . . Andy Napolitane
Commun. Dir.: . . . William Verbist
Sales: . . . . . John Risdon
CD, Tape.

**Trutone, Inc.**
321 W. 44th St., 10th Floor, Ste. 1006, New York, NY, 10036, (212) 265-5636, Fax: (212) 265-1507, E-Mail: sales@trutone.com, Web Site: www.trutone.com
Pres.: . . . . . Carl Rowatti
GM:. . . . . Adrianne Rowatti
Prodn. Mgr.: . . . Eliana Espinosa
CD, Tape, LP.

**Univenture Disc Packaging & Systems**
13311 Industrial Pkwy., Marysville, OH, 43040, (937) 645-4600, (800) 992-8262, Fax: (937) 645-4700, E-Mail: sales@univenture.com, Web Site: www.univenture.com
Owner/Pres.:. . . . . Ross Youngs
Pres.:. . . . . Michele Cole
VP Sales/Mktg.:. . . David Coho
VP Finance: . . . . . Larry George
VP Opns.: . . . . . Tommy Pullin
CD.

## JEWEL BOX MANUFACTURERS

**Ace Packaging, Inc.**
14532 Garfield Ave., Paramount, CA, 90723, (562) 633-8300, (800) 523-4526, Fax: (562) 633-8313, E-Mail: info@ace-cases.com, Web Site: www.ace-cases.com
Pres.:. . . . . V. Jun Flores
Acct. Mgr.: . C. Menchie Pascual

**Advanced Media Products, Inc.**
18333 Dolan Way, Ste. 202, Santa Clarita, CA, 91387, (661) 298-6100, Fax: (661) 298-7676, E-Mail: joeryan@advancedmediausa.com, Web Site: www.advancedmediausa.com
Pres./Sales Mgr.: . . . . Joe Ryan
Co-Owner: . . . . . Jerry Shields

**American Pro Digital, Inc.**
28 Sherwood Dr., Massena, NY, 13662, (800) 273-3472, Fax: (315) 769-0342, E-Mail: info@apd-disc.com, Web Site: www.apd-disc.com
GM: . . . . . Ken Richardson
Customer Serv. Mgr.: . . . . . Kristin Martin

**Andol Audio Products, Inc.**
4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: info@andolaudio.com, Web Site: www.andol.com
Pres.:. . . . . Mark Silfen

**Audio Video Supply, Inc.**
6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 851-8554, Fax: (602) 242-0788, (800) 539-8143, E-Mail: avsupply@msn.com, Web Site: www.audiovideosupply.com
Sales/Mktg.:. . . . . Ed Lalli
Finance/AP: . . . . . John Doherty

**Auriga Aurex, Inc.**
6810 Grant Dr., Westfield Center, OH, 42251, (330) 887-1722, Fax: (330) 887-1732, Web Site: www.auriga-aurex.com

**Carthuplas, Inc.**
7 Shape Dr., Kennebeunk, ME, 04043, (207) 985-4972, Fax: (207) 985-3224, E-Mail: info@carthuplas.com, Web Site: www.carthuplas.com
Pres.:. . . . . Peter Ciriello
VP Sales: . . . . . Besty McLure

**Crown CD Duplication**
602 Sorrell St., Corpus Christi, TX, 78404, (888) 460-6660, Fax: (630) 982-6406, E-Mail: j.metz@crowncd.com, Web Site: www.crowncd.com
Pres.:. . . . . Joseph Metz
Mktg. Dir.: . . . . . Gus Gonzalez
Sales Mgr.:. . . . . Cindy Judd

**Deltamedia International, Inc.**
9060 Rancho Park Ct., Rancho Cucamonga, CA, 91730, (909) 758-5688, Fax: (909) 758-5699, E-Mail: ken@deltamedia.us, Web Site: www.deltamedia.us
Pres.:. . . . . Kenneth Cheung
VP Sales/Mktg.: . . . Mark Hawks

**Dynamic Molding, Inc.**
1118 Mid Valley Dr., Olyphant, PA, 18447, (570) 383-6693, Fax: (570) 383-6891, E-Mail: simon@tritec.ca, Web Site: www.tritec.ca
VP Opns.: . . . . . Mike Russen

**El Mar Plastics, Inc.**
303 W. Artesia Blvd., Compton, CA, 90220, (310) 928-0205, Fax: (310) 928-0207, E-Mail: sales@elmarplastics.com, Web Site: www.elmarplastics.com
Pres.:. . . . . Allen Schor
Sales:. . . . . Denise Baunum

**Ever-Ready Packaging Corp.**
225 Belleville Ave., Bloomfield, NJ, 07003, (973) 566-9333, Fax: (201) 387-1530, E-Mail: packages@erpack.com, Web Site: www.erpack.com
Owner/Mgr. Packaging Sales: . . . . . Marshall Weingarden

**Infiniti Media, Inc.**
19481 Harborgate Way, Torrance, CA, 90501, (310) 618-8288, Fax: (310) 618-8177, Web Site: www.infinitimedia.com
Pdct. Inquiries: . . . Catherine Wu
Contact:. . . . . Di Bolton

**Information Packaging Corp.**
1670 N. Wayneport Rd., Macedon, NY, 14502, (315) 986-5793, (800) 776-7633, Fax: (315) 986-4585, Web Site: www.infopkg.com
Mktg. Mgr.: . . Brenda Fitzsimons
Sales Mgr.:. . . . . David Young

**J&E Enterprises**
600 E. Fig Ave., Monrovia, CA, 91016, (626) 303-1553, (888) 749-8484, Fax: (626) 303-1577, E-Mail: jack@jandeenterprises.com, Web Site: www.jandeenterprises.com

**Jackin Group**
6280 Manchester Blvd., Ste. 318, Buena Park, CA, 90620, (714) 228-0980, Fax: (714) 228-9003, E-Mail: jackinusa@earthlink.net, Web Site: www.jackin.com
Mktg./Sales Mgr.: . . . . . Compound Chan

**Kyric Corp.**
1131 E. Locust St., Ontario, CA, 91761, (520) 299-9719, Fax: (520) 299-9707, E-Mail: kyricco@aol.com, kyricpmg@aol.com, Web Site: www.kyric.com

**Lenco, Inc.-PMC**
10240 Deer Park Rd., Waverly, NE, 68462-0590, (402) 786-2000, Fax: (402) 786-5050, E-Mail: sales@lencopmc.com, Web Site: www.lencopmc.com
GM: . . . . . Daryl Chapelle
Customer Serv. Mgr.: . . . . . Gary Knaub
Plant Mgr.: . . . . . Bob Cooper
QA Mgr.: . . . . . Acie Bettinger

**Lenco-PMC (East Coast Office)**
27 Highridge Rd., Randolph, NJ, 07869, (973) 267-1411, Fax: (973) 267-1014, E-Mail: sdonalds@lencopmc.com, Web Site: www.lencopmc.com
Sales Mgr.-Audio Pdct.: . . . . . Scott Donalds

**Michelex Industrial Group**
Industrial Park, 63 Trade Rd., Massena, NY, 13662, (315) 769-6616, (800) 692-8346, Fax: (315) 764-9412, E-Mail: sales@michelex.com, Web Site: www.michelex.com
Pres.:. . . . . Tom Gramuglia
VP Sales/Admin.: Sharon Bishop

**Michelex SLC**
4910 W. Amelia Earhart Dr., Salt Lake City, UT, 84116, (801) 596-0166, Fax: (801) 596-0194, E-Mail: sales@michelex.com, Web Site: www.michelex.com
Contact: . . . . . Joyce Billings

**Michelex Trimark**
Massena Industrial Park, PO Box 69, Messena, NY, 13662, (315) 769-6616, (800) MX-AUDIO, Fax: (315) 764-9412, E-Mail: sales@michelex.com, Web Site: www.michelex.com

**NRS (National Recording Supplies, Inc.)**
764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275, E-Mail: sales@tapes.com, Web Site: www.tapes.com
Pres.:. . . . . Domenick Salvatore
Sales Mgr.:. . . . . Ed Stern

**NEXPAK**
3475 Forest Lake Dr., Uniontown, OH, 44685, (800) 442-5742, Fax: (330) 488-6184, E-Mail: info@nexpak.com, Web Site: www.nexpak.com
CEO:. . . . . Kevin McShea

**Ocean Development America, Inc.**
13453-A Brooks Dr., Baldwin Park, CA, 91706, (626) 203-8581, Fax: (626) 338-9194, E-Mail: odalimited@yahoo.com
Pres.: . . . . . Alice Zhang
Mgr.:. . . . . Michael Li

**Poly-Matrix, Inc.**
40 Downing Pkwy., Pittsfield, MA, 01201, (413) 499-3550, Fax: (413) 442-8610, E-Mail: info@polymatrix.com, Web Site: www.polymatrix.com
VP Entertainment Sales: . . . . . David Rufo

**Ponica Industries Corp.**
125 Klug Cir., Corona, CA, 92880, (951) 371-5781, (800) 336-5533, Fax: (951) 371-2869, E-Mail: sales@ponica.com, Web Site: www.ponica.com
Pres.:. . . . . Joseph Chien
Sales Mgr.-Packaging Serv.: . . . . . Luciano Rose
Sales Mgr.-Packaging Materials: . . . . . Blanca Durate
Sales Mgr.-Packaging Materials: . . . . . Christina Shirley
Mktg. Mgr.: . . . . . Wayne Chien

**ProLine**
3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: info@ami-proline.com, Web Site: www.ami-proline.com
Pres.:. . . . . Tony Marcon

**Sagoma Plastics**
16 Landry St., Biddeford, ME, 04005, (207) 284-1772, Fax: (207) 284-7616, E-Mail: admin@sagomaplastics.com, Web Site: www.sagomaplastics.com
Pres.:. . . . . Anthony L. Gelardi
VP Design/New Bus. Devel.: . . . . . Tatiana L. Gelardi

**Shape Global Technology**
90 Community Dr., Sanford, ME, 04073, (800) 627-5836, (207) 324-5200, Fax: (207) 324-0875, Web Site: www.shapenet.com
VP/R&D: . . . . . Craig Lovecky
Sr. Pjct. Mgr.:. . . . . Cathy Grant
Sales/Pjct. Mgr.: . . . . . Sandy McKenney

**Super Jewel Box USA, Inc.**
1649 W. Collins Ave., Orange, CA, 92867, (714) 288-8960, Fax: (714) 288-8967, E-Mail: info@superjewelbox.com, Web Site: www.superjewelbox.com
Contact: . . . . . Martyn Barnes

**Umedisc Ltd.**
400 Oyster Point Blvd., Ste. 200, South San Francisco, CA, 94080, (650) 616-8001, (877) 616-8822, Fax: (650) 616-8883, E-Mail: us@umedisc.com, Web Site: www.umedisc.com

## LABEL MANUFACTURERS

**Accupress**
128 E. Cypress St., Ville Platte, LA, 70586, (337) 363-2104, (800) 542-8283, Fax: (337) 363-6934, E-Mail: stuart@accupress.com, Web Site: www.accupress.com
Owner: . . . . . Stuart Fontenot
CD, Tape.

**Ace Label Systems, Inc.**
7101 Madison Ave. W., Golden Valley, MN, 55427, (763) 277-7700, (800) 383-8631, Fax: (763) 277-4000, E-Mail: info@acelabel.com, Web Site: www.acelabel.com
Pres.:. . . . . Art Bakshian
GM:. . . . . Sam Bakshian
VP: . . . . . Lew Whitaker
CD, Tape, Video Tape, DVD.

**Ace Packaging, Inc.**
14532 Garfield Ave., Paramount, CA, 90723, (562) 633-8300, (800) 523-4526, Fax: (562) 633-8313, E-Mail: info@ace-cases.com, Web Site: www.ace-cases.com
Pres.:. . . . . V. Jun Flores
Acct. Mgr.: . C. Menchie Pascual
CD, DVD.

**Advanced Media Products, Inc.**
18333 Dolan Way, Ste. 202, Santa Clarita, CA, 91387, (661) 298-6100, Fax: (661) 298-7676, E-Mail: joeryan@advancedmediausa.com, Web Site: www.advancedmediausa.com
Pres./Sales Mgr.: . . . . Joe Ryan
Co-Owner: . . . . . Jerry Shields
CD, DVD.

**Alshire Custom Service**
1015 W. Isabel St., Burbank, CA, 91506, (818) 843-6792, (800) 423-2936, Fax: (818) 569-3718, E-Mail: sales@alshire.com, Web Site: www.alshire.com
Pres.:. . . . . Al Sherman
Mgr.: . . . . . Dick Sherman
CD, Tape, LP.

**American Media Duplication, Inc.**
4840 S. 35th St., Phoenix, AZ, 85040, (602) 276-7776, (800) 782-9119, Fax: (602) 276-4441
Gen. Office Mgr.: . . . . . Jacqueline Olson
CD, Tape.

**American Media International**
2609 Tucker St. Ext., Burlington, NC, 27215, (336) 229-5554, (800) 849-3223, Fax: (336) 228-1409, E-Mail: amisales@ami-media.com, Web Site: www.ami-media.com
Pres.:. . . . . Richard Clark
CD, Tape, Video Tape, DVD.

**Andol Audio Products, Inc.**
4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: info@andolaudio.com, Web Site: www.andol.com
Pres.:. . . . . Mark Silfen
CD, Tape, Video Tape, DVD.

**Apex Machine Co.**
3000 NE 12th Terr., Fort Lauderdale, FL, 33334-4497, (954) 566-1572, Fax: (954) 563-2844, E-Mail: email@apexmachine.com, Web Site: www.apexmachine.com
Chrmn./CEO: . . . . . A. Robert Coningsby, III
Pres.: . . . . . Todd Coningsby
Mktg. Mgr.: . . . . . Debra Wilson
CD, Tape, Video Tape, DVD.

**Audico Label Corp.**
118 S. Main St., Goshen, IN, 46526, (574) 533-6688, (800) 252-5667, Fax: (661) 760-8775, Web Site: audicolabels.com
Owner:. . . . . Bill Landow
Owner: . . . . . Claudia Landow
CD, Video Tape, DVD.

**Audio Video Supply, Inc.**
6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 851-8554, Fax: (602) 242-0788, (800) 539-8143, E-Mail: avsupply@msn.com, Web Site: www.audiovideosupply.com
Sales/Mktg.:. . . . . Ed Lalli
Finance/AP: . . . . . John Doherty
CD, DVD.

**Avery Dennison**
17700 Foltz Industrial Pkwy., Strongsville, OH, 44149, (440) 878-7000, Fax: (440) 878-7103, Web Site: www.averydennison.com
Contact: . . . . . Bonnie Kray
CD, DVD.

**Azra International**
4343 E. 58th St., Maywood, CA, 90270, (323) 560-4223, Fax: (323) 560-4223, E-Mail: azra2000@earthlink.net
Pres.: . . . . . Dave Richards
A&R: . . . . . Chris Foglesong
Dist.:. . . . . Manuel Labore
Mktg.:. . . . . Ed Mata
CD, LP.

**CRT Custom Products, Inc.**
7532 Hickory Hills Ct., Whites Creek, TN, 37189, (615) 876-5490, (800) 453-2533, Fax: (615) 876-6878, E-Mail: sales@crtcustomproducts.com, Web Site: www.crtcustomproducts.com
Pres./Toy Box Prodns.-Dir. Sales/Mktg.:. . . . Cheryl J. Hutchinson
VP Sales/Mktg.: . . . . . Wayne Maniscalo
CD, Tape, LP, Video Tape, DVD.

**Cassette Express, Inc.**
15461 Red Hill Ave., Ste. B, Tustin, CA, 92780, (714) 259-1201, Fax: (714) 259-0952, E-Mail: lkovacs@cassettexpress.com, Web Site: www.cassettexpress.com
Pres.:. . . . . Lee Kovacs
CD, Tape, Video Tape.

**Communication Graphics, Inc.**
1765 N. Juniper, Broken Arrow, OK, 74012, (800) 331-4438, (918) 258-6502, Fax: (918) 251-8223, E-Mail: info@cgilink.com, Web Site: www.cgilink.com
Nat'l Sr. AE: . . . . . Tori Wooster
Nat'l AE:. . . . . James Hackler
Nat'l AE: . . . . . Kim Connor

**Curtis, Inc. Visual Communitations**
2025 Reading Rd., Ste. 130, Cincinnati, OH, 45202, (513) 621-8895, Fax: (513) 621-0942, E-Mail: clientservices@curtisinc.com, Web Site: www.curtisinc.com
Pres./CEO: . . . . . Curt Sellers
EVP: . . . . . Ken Graf
Tape.

**E Face Graphics**
68 Barnes St., Long Beach, NY, 11561, (516) 432-1559, Fax: (516) 897-0114, E-Mail: dave@eface.com, Web Site: www.eface.com
Pres./Sales Mgr.: . . . . . David E. Feldman
Mktg. Dir.: . . . . Ellen D. Feldman
CD, Tape, LP, Video Tape, DVD.

**Edison Press**
2066 Main St., Sanford, ME, 04073, (207) 324-5410, Fax: (207) 324-1798, E-Mail: info@edisonpress.com, Web Site: www.edisonpress.com
Pres.: . . . . . Robert Rosenfield
CD.

**International Cassette Corp. (ICC)**
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Pres.:. . . . . Lawrence C. Tant
GM:. . . . . Jeff Morris
Tape, Video Tape.

PROFESSIONAL SERVICES & SUPPLIERS

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**Keystone Printed Specialties Co., Inc.**
1 Keystone Pl., Jessup, PA, 18434, (800) 852-2186, Fax: (570) 383-7765, Web Site: www.keystoneprint.com
VP Opns.: . . . . . Randall Gilson
CD, Tape, LP, Video Tape, DVD.

**The Little Warehouse, Inc.**
4705 Van Epps Rd., Brooklyn Heights, OH, 44131, (216) 398-0022, Fax: (216) 398-9980, E-Mail: sales@twltape.com, Web Site: www.tlwtape.com
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Sales Mgr./Mktg. Dir.: . . . . . Joe Kauffman
CD, Tape, Video Tape.

**Miami Tape, Inc.**
550 W. 84th St., Hialeah, FL, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: carlos@miami-tape.com, Web Site: www.miami-tape.com
VP: . . . . . Carlos Garcia, Jr.
CD, Tape, LP.

**NDS Media Solutions**
631 Old Hickory Blvd., Old Hickory, TN, 37138, (800) 554-2348, (615) 541-0077, Fax: (615) 541-0035, E-Mail: info@ndsmedia.com, Web Site: www.ndsmedia.com
GM: . . . . . Don Parker
Sales Mgr.: . . . Bobby Davanport
Receptionist: . . . . . Kim McKay
Video Tape.

**NEATO LLC**
250 Dodge Ave., East Haven, CT, 06512-3350, (203) 466-5170, (800) 984-9800, Fax: (203) 466-5178, E-Mail: info@neato.com, Web Site: www.neato.com
VP Sales/Mktg.: David Kennaugh
Mktg./Promo. Mgr.: . Ellen Kintop
CD.

**National Audio Co., Inc.**
309 E. Water St., Springfield, MO, 65806, (417) 863-1925, Fax: (417) 863-7825, E-Mail: nac@nactape.com, Web Site: www.nationalaudiocompany.com
Pres./Mktg. Dir.: . . . Steve Stepp
Mktg. Dir.: . . . . . Becky Tarbutton
Plant/Prodn. Mgr.: . . . . . Gerald Tarbutton
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Tape.

**New Century Media Corp.**
2727 Pellissier Pl., City of Industry, CA, 90601, (562) 695-1000, Fax: (562) 695-9999, E-Mail: info@newcenturymediausa.com, Web Site: www.newcenturymediausa.com
Contact: . . . . . Jennifer H. Chu
Tape.

**Pressure Sensitive Tape & Label Corp.**
1290 Motor Pkwy., Hauppauge, NY, 11749, (631) 582-8990, Fax: (631) 582-8994, E-Mail: sales@pstlabels.com, Web Site: www.pstlabels.com
Pres.: . . . . . Todd Cooper
VP: . . . . . Shawn Cooper
CD, Tape, Video Tape, DVD.

**Prestige Label Co., Inc.**
960 Alabama Ave., Brooklyn, NY, 11207, (718) 927-2600, (877) 277-3784, Fax: (718) 485-4403, E-Mail: info@prestigelabel.com, Web Site: www.prestigelabel.com
Pres.: . . . . . Elisha Tropper
CD, Tape, LP, Video Tape, DVD.

**Progressive Music Studios**
2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050, E-Mail: info@progressivecds.com, Web Site: www.progressivecds.com
Owner: . . . . . Ken Veenstra
Prodn. Mgr./Engineer: . . . . . Owen Meats
Pre Press Mgr.: . . . . John Meats
CD, Tape.

**RHM Industries Ltd.**
180 Orville Dr., Bohemia, NY, 11716, (631) 567-7222, Fax: (631) 567-7253, E-Mail: graphics@rhmindustries.com, Web Site: www.rhmindustries.com
Pres.: . . . . . Gerard V. Hughes
GM: . . . . . Steve Schwicke
Tape, LP, Video Tape.

**Rainbo Records**
1738 Berkeley St., Santa Monica, CA, 90404, (310) 829-3476, Fax: (310) 828-8765, E-Mail: info@rainborecords.com, Web Site: www.rainborecords.com
Pres.: . . . . . Steven E. Sheldon
LP.

**Ryan Screen Supply**
712 Fannie Ave., St. Louis, MO, 63125, (314) 631-8753, (800) 769-9130, Fax: (314) 631-0635, E-Mail: ryan@ryanrss.com, Web Site: www.ryanrss.com
CEO: . . . . . Lynn Ryan
Pres.: . . . . . Ralph Febiger

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1548 Stockton St., 2nd Fl., San Francisco, CA, 94133-4637, (415) 288-9400, (800) 545-5865, Fax: (415) 288-9410, E-Mail: info@sfvideo.com, Web Site: www.sfvideo.com
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EVP: . . . . . Michael Brandon
VP: . . . . . Stan Feinberg
CD, Video Tape, DVD.

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1767 Sheridan St., Richmond, IN, 47374-1811, (800) 704-7648, (765) 935-7574, Fax: (765) 935-0174, E-Mail: rjosephson@sanyolaserproducts.com, Web Site: www.sanyolaserproducts.com
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VP-Northeast: . Tom Van Gessel
Sales/Mktg. Mgr.: . . . . . Ross Josephson
CD.

**Sonopress LLC**
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Dir. Project Devel.: John O'Brien
Custom Bus. Mgr.: . . . . . Andrew DaPuzzo
Nat'l Accts. Mgr.: . . . . . Jon King
Nat'l Accts. Mgr.: . . Lou Miranda
Nat'l Accts. Mgr.: . . . . . Shannon Borneman
Nat'l Accts. Mgr.: . . . . . Scott Descheemaeker
Nat'l Acct. Mgr.: . . . Mark Hurley
Acct. Mgr.: . . . . . Jeff Miner
CD, Tape, Video Tape, DVD.

**Sun Plastics & Dynamic LP Stereo**
900 Passaic Ave., East Newark, NJ, 07029, (973) 482-6749, Fax: (973) 483-0031, E-Mail: salernojerry@hotmail.com, Web Site: www.dynamicsun.com
Pres.: . . . . . Vicky Salerno
Mktg./Sales Dir.: Jerry R. Salerno
LP.

**T&M Digital Services**
PO Box 873, Monroe, CT, 06468, (203) 268-5290, E-Mail: t&mdigital@iphostway.net, Web Site: www.associatedaudio.com
MD: . . . . . Julie Kraus
Studio Engineer: . . . Mark Smith
Tape.

**Tapemaker**
48 Urban Ave., Westbury, NY, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: tapemaker@aol.com
Pres.: . . . . . Arthur Brandwein
Mktg. Dir.: . . . Mordy Brandwein
Sales: . . . . . Matt Polakoff

**Tri-Plex Packaging Corp.**
245 Fifth Ave., Ste. 1503, New York, NY, 10016, (212) 481-6070, Fax: (212) 481-1550, Web Site: www.tri-plexpkg.com
Pres.: . . . . . Ken Golden
VP Opns.: . . . . Andy Napolitane
Commun. Dir.: . . William Verbist
Sales: . . . . . John Risdon
CD.

**Trutone, Inc.**
321 W. 44th St., 10th Floor, Ste. 1006, New York, NY, 10036, (212) 265-5636, Fax: (212) 265-1507, E-Mail: sales@trutone.com, Web Site: www.trutone.com
Pres.: . . . . . Carl Rowatti
GM: . . . . . Adrianne Rowatti
Prodn. Mgr.: . . . Eliana Espinosa
CD, Tape, LP.

**Union Bay Label**
3668 Albion Pl. N., Seattle, WA, 98103, (206) 545-1850, (866) RGROUP1, Fax: (800) 284-3834, E-Mail: labels@rgroup.com, Web Site: www.rgroup.com
Owner: . . . . . Mark Revere
Owner: . . . . . Sally Revere
CD, Tape, LP, Video Tape, DVD.

**Vanguard ID Systems**
1210 American Blvd., West Chester, PA, 19380, (800) 323-7432, (610) 719-0700, Fax: (610) 719-1800, E-Mail: info@vanguardid.com, Web Site: www.vanguardid.com
Sales Mgr.: . . . . . Vic Murray
Customer Serv. Rep.: . . . . . Jessica Zaccagni

**Veriad**
650 Columbia St., Brea, CA, 92821, (714) 990-2700, Fax: (714) 790-0658, E-Mail: info@veriad.com, Web Site: www.veriad.com
CD, Tape, Video Tape, DVD.

## POLYBAGS & SHRINKWRAP

**AET Films**
15 Read's Way, New Castle, DE, 19720, (302) 326-5500, (800) 688-2044, Fax: (302) 326-5506, E-Mail: info@aetinc.com, Web Site: www.aetfilms.com
Sales: . . . . . Elmer Bowman
Shrinkwrap.

**AJM Shrink Wrap Co.**
1500 E. Juana Ave., San Leandro, CA, 94577-3931, (510) 357-7791, Fax: (510) 357-7793, E-Mail: info@ajminc.com, Web Site: www.ajminc.com
Pres.: . . . . . Jackie Owens
VP Sales: . . . . . Mike Frug
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**APS Packaging Systems**
1275 Bloomfield Ave., Fairfield, NJ, 07006, (973) 575-1040, (800) 526-2276, Fax: (973) 575-6540, E-Mail: sales@apspackaging.net, Web Site: www.apspackaging.net
VP: . . . . . Eric Verbeke
Office Mgr.: . . . . Karen Verbeke
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**A To Z Audio Services, Inc.**
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Pres.: . . . . . Duane Abarca
VP: . . . . . Greg Zarnoski
Mastering/Duplication: . . . . . Adam Boose
Printing/Design: . . . . Joe Simon
Shrinkwrap.

**Ace Packaging, Inc.**
14532 Garfield Ave., Paramount, CA, 90723, (562) 633-8300, (800) 523-4526, Fax: (562) 633-8313, E-Mail: info@ace-cases.com, Web Site: www.ace-cases.com
Pres.: . . . . . V. Jun Flores
Acct. Mgr.: . C. Menchie Pascual
Shrinkwrap.

**Alshire Custom Service**
1015 W. Isabel St., Burbank, CA, 91506, (818) 843-6792, (800) 423-2936, Fax: (818) 569-3718, E-Mail: sales@alshire.com, Web Site: www.alshire.com
Pres.: . . . . . Al Sherman
Mgr.: . . . . . Dick Sherman
Polybag, Shrinkwrap.

**American Pro Digital, Inc.**
28 Sherwood Dr., Massena, NY, 13662, (800) 273-3472, Fax: (315) 769-0342, E-Mail: info@apd-disc.com, Web Site: www.apd-disc.com
GM: . . . . . Ken Richardson
Customer Serv. Mgr.: . . . . . Kristin Martin
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**Audio CD & Cassette**
12426 1/2 Ventura Blvd., Studio City, CA, 91604, (818) 762-2232, Fax: (818) 762-3074, Web Site: www.acdc-cdr.com
Pres.: . . . . . Steve Mitchell

**Audio Video Supply, Inc.**
6721 N. Black Canyon Hwy., Phoenix, AZ, 85015, (602) 242-9207, (800) 851-8554, Fax: (602) 242-0788, (800) 539-8143, E-Mail: avsupply@msn.com, Web Site: www.audiovideosupply.com
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Finance/AP: . . . . . John Doherty
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Mktg. Mgr.: . . . . . Douglas Ellis
Mktg. Coord.: . . Stacey Heywood
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8131 Ridgeway Ave., Skokie, IL, 60076, (847) 674-0541, Fax: (847) 674-0570, E-Mail: info@brucepackaging.com, Web Site: www.brucepackaging.com

**CRT Custom Products, Inc.**
7532 Hickory Hills Ct., Whites Creek, TN, 37189, (615) 876-5490, (800) 453-2533, Fax: (615) 876-6878, E-Mail: sales@crtcustomproducts.com, Web Site: www.crtcustomproducts.com
Pres./Toy Box Prodns.-Dir. Sales/Mktg.: . . . Cheryl J. Hutchinson
VP Sales/Mktg.: . . . . . Wayne Maniscalo
Shrinkwrap.

**Crown CD Duplication**
602 Sorrell St., Corpus Christi, TX, 78404, (888) 460-6660, Fax: (630) 982-6406, E-Mail: j.metz@crowncd.com, Web Site: www.crowncd.com
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Mktg. Dir.: . . . . . Gus Gonzalez
Sales Mgr.: . . . . . Cindy Judd
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**Innovia Films**
1950 Lake Park Dr., Smyrna, GA, 30080, (770) 970-8212, Fax: (770) 437-8702, Web Site: www.innoviafilms.com
Pres.: . . . . Dennis Matthewman
Contact: . . . . Margaret Boggess
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5888 Hwy. 66 W., Greenville, TX, 75402, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172, E-Mail: iccsales@intlcass.com, Web Site: www.intlcass.com
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GM: . . . . . Jeff Morris
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**Latter Packaging Equipment, Inc.**
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Pres.: . . . . . Mel Latter
Shrinkwrap.

**M.T. Packaging**
1276 50th St., Brooklyn, NY, 11219, (800) 457-6992, (718) 853-5620, Fax: (800) 692-4786, (718) 853-5979, E-Mail: mark@mtpackaging.com
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Sales Mgr.: . . . . . Jack Elefant
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**Marden Edwards, Inc.**
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Mgr.: . . . . . Fred Wermuth

**Mason Box Co.**
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**NDS Media Solutions**
631 Old Hickory Blvd., Old Hickory, TN, 37138, (800) 554-2348, (615) 541-0077, Fax: (615) 541-0035, E-Mail: info@ndsmedia.com, Web Site: www.ndsmedia.com
GM: . . . . . Don Parker
Sales Mgr.: . . . Bobby Davanport
Receptionist: . . . . . Kim McKay
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**New Century Media Corp.**
2727 Pellissier Pl., City of Industry, CA, 90601, (562) 695-1000, Fax: (562) 695-9999, E-Mail: info@newcenturymediausa.com, Web Site: www.newcenturymediausa.com
Contact: . . . . . Jennifer H. Chu
Shrinkwrap.

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PMB 968, 11259 E. Via Linda, Ste. 100, Scottsdale, AZ, 85259, (480) 614-0170, (800) 234-8700, Fax: (480) 614-0172, E-Mail: info@psibags.com, Web Site: www.psibags.com, www.carryoutbags.com
Pres.: . . . . . Fred Cohen
Polybag.

**Pressure Sensitive Tape & Label Corp.**
1290 Motor Pkwy., Hauppauge, NY, 11749, (631) 582-8990, Fax: (631) 582-8994, E-Mail: sales@pstlabels.com, Web Site: www.pstlabels.com
Pres.: . . . . . Todd Cooper
VP: . . . . . Shawn Cooper
Polybag.

**Progressive Music Studios**
2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050, E-Mail: info@progressivecds.com, Web Site: www.progressivecds.com
Owner: . . . . . Ken Veenstra
Prodn. Mgr./Engineer: . . . . . Owen Meats
Pre Press Mgr.: . . . . John Meats
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**ProLine**
3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: info@ami-proline.com, Web Site: www.ami-proline.com
Pres.: . . . . . Tony Marcon
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**QCA, Inc.**
2832 Spring Grove Ave., Cincinnati, OH, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: info@go-qca.com, Web Site: www.go-qca.com
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Sales Mgr.:. . . . . Amber Hines
Treasurer: . Andrea Winterhalter
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**R.P. Products, Inc.**
75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202, E-Mail: rppdisplay@comcast.net
Pres.:. . . . . Roy Pink
Sales Mgr.:. . . . . Mary Rossi
Polybag, Shrinkwrap.

**RSRT Digital Master Works**
7800 Shawnee Mission Pkwy., Ste. 17, Overland Park, KS, 66202, (913) 262-5335, (800) 776-4096, Fax: (913) 262-5364, E-Mail: info@rsrt.com, Web Site: www.rsrt.com
Pres.:. . . . . Royal Scanlon
Prodn. Mgr.:. . . . Chainy Folsom
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. . . . . Larry Johnson
CAP Engineer: . . . Jim Schrader

**Regal**
125 Spagnoli Rd., Melville, NY, 11747, (631) 293-6767, (800) 969-1995, Fax: (631) 454-6366, E-Mail: info@poly-pak.com, Web Site: www.poly-pak.com
Pres.:. . . . . Peter Levy
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**Roberts Technology Group, Inc.**
120 New Britain Blvd., Chalfont, PA, 18914, (215) 822-0600, Fax: (215) 822-0662, E-Mail: tcheatle@rtgpkg.com, Web Site: www.rtgpkg.com
CEO: . . . . Robert S. Cheatle, Jr.
VP Film Div.: Thomas P. Cheatle
Shrinkwrap.

**Rose Packaging & Design, Inc.**
489 Morrison St., Carbondale, CO, 81623, (970) 704-1128, (800) 308-1003, Fax: (970) 963-1293, E-Mail: sales@rosepkg.com, Web Site: www.rosepkg.com
Mktg. Dept.:. . . . . Rob Rose
Polybag.

**SF Video, Inc.**
1548 Stockton St., 2nd Fl., San Francisco, CA, 94133-4637, (415) 288-9400, (800) 545-5865, Fax: (415) 288-9410, E-Mail: info@sfvideo.com, Web Site: www.sfvideo.com
Pres.:. . . . . Steven Feinberg
EVP:. . . . . Michael Brandon
VP:. . . . . Stan Feinberg
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**Sanyo Laser Products**
1767 Sheridan St., Richmond, IN, 47374-1811, (800) 704-7648, (765) 935-7574, Fax: (765) 935-0174, E-Mail: rjosephson@sanyolaserproducts.com, Web Site: www.sanyolaserproducts.com
Pres./CEO:. . . . . Hideo Nakai
VP-Northeast: . Tom Van Gessel
Sales/Mktg. Mgr.:
. . . . . Ross Josephson
Polybag, Shrinkwrap.

**Seal-O-Matic Corp.**
1314 Sherman Dr., Longmont, CO, 80501, (303) 651-1212, (800) 631-2072, Fax: (303) 651-1115, E-Mail: info@sealomatic.com, Web Site: www.sealomatic.com
Shrinkwrap.

**Smurfit Stone Container Corp.**
450 E. North Ave., Carol Stream, IL, 60188, (630) 260-3500, (877) 772-2999, Fax: (630) 260-6864, Web Site: www.smurfit-stone.com
VP Cor. Sales/Mktg.:
. . . . . James D. Duncan
Exec. Sec.:. . . . . Janelle Lenza
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**V-Corp.**
1044 E. Edna Pl., Covina, CA, 91724, (626) 966-0412, (800) V-CORP99, Fax: (626) 966-0465, E-Mail: info@vcorp99.com, Web Site: www.vcorp99.com
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VP/Mktg. Dir.:. . . . Isandra Villar
Sales:. . . . . Roland Tiangco
Shrinkwrap.

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Mktg.:. . . . . Margaret Higgins

## ARIZONA

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10409 N. 21st Ave., Ste. 1, Phoenix, 85021-1816, (602) 870-3987, (800) TAPES50, Fax: (602) 870-8570, E-Mail: markbrno@aol.com, Web Site: www.moonvalleymedia.com
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**Packaging Supplies, Inc.**
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11150 White Birch Dr., Rancho Cucamonga, 91730, (909) 484-8440, (800) 268-1256, Fax: (909) 481-7307, Web Site: www.cddigitalcard.com
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3116 Van Owen St., Burbank, 91505, (818) 841-8683, Fax: (818) 841-3157, Web Site: www.discgraphics.com
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GM:. . . . . Don Lindgren

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Pres./Dir.:. . . . . Scott Kapp
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EVP Sales/Bus. Devel.:
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5900 Wilshire Blvd., Ste. 2310, Los Angeles, 90036-5013, (323) 549-9040, Fax: (323) 549-0361, E-Mail: shorewoodmarketing@ipaper.com, Web Site: www.shorewoodpackaging.com
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Pres.:. . . . . Scott A. Flynn

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Prodn. Mgr./Engineer:
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VP Sales: . . . . . Tom Booth, Jr.
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**Ames Specialty Packaging**
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CFO/Sec./Treasurer: . . . . . Max J. Van Heel

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Pres.: . . . . . Robert W. Shores

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VP: . . . . . Ken Beigel

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**Disc Graphics, Inc.**
198 Greenpond Rd., Rockaway, 07866, (973) 586-9222, Fax: (973) 586-9277, E-Mail: info@discgraphics.com, Web Site: www.discgraphics.com
GM: . . . . . Jim Savage

**Disc Makers-Eastern/Central U.S.**
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**RPL, Inc.**
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VP Sales: . . . Lisa Oliano-Gross

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SVP: . . . . . John Rebecchi

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Plant Mgr.: . . . . . Dave Norton

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Pres./Owner: . . . . David L. Keller
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## OREGON

**Paragon Media**
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Lab Mgr.: . . . . . Tom Helvey
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**Shorewood Packaging Corp.**
500 International Way, Springfield, 97477-1080, (541) 747-9000, Fax: (541) 747-9820, E-Mail: shorewoodmarketing@ipaper.com, Web Site: www.shorewoodpackaging.com
GM: . . . . . Eileen Bartko

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Pres./CEO: . . . . . David Dering
Sr. Sales: . . . . . Tracy Files

**Forge Recording**
100 Mill Rd., Oreland, 19075, (215) 885-7000, (800) 331-0405, Fax: (215) 887-3501, E-Mail: info@forgerecording.com, Web Site: www.forgerecording.com
GM: . . . . . Jim Lettf

**Keystone Printed Specialties Co., Inc.**
1 Keystone Pl., Jessup, 18434, (800) 852-2186, Fax: (570) 383-7765, Web Site: www.keystoneprint.com
VP Opns.: . . . . . Randall Gilson
Specify (Litho, Flexo).

**Roberts Technology Group, Inc.**
120 New Britain Blvd., Chalfont, 18914, (215) 822-0600, Fax: (215) 822-0662, E-Mail: tcheatle@rtgpkg.com, Web Site: www.rtgpkg.com
CEO: . . . . Robert S. Cheatle, Jr.
VP Film Div.: Thomas P. Cheatle
Specify (Printed film available).

## SOUTH CAROLINA

**Impact PBS**
506 Westcliffe Way, Greenville, 29611, (864) 246-2626, (866) MIC-FLAG, Fax: (864) 246-2939, E-Mail: glenn@impactpbs.com, Web Site: www.impactpbs.com

## TENNESSEE

**CRT Custom Products, Inc.**
7532 Hickory Hills Ct., Whites Creek, 37189, (615) 876-5490, (800) 453-2533, Fax: (615) 876-6878, E-Mail: sales@crtcustomproducts.com, Web Site: www.crtcustomproducts.com

PROFESSIONAL SERVICES & SUPPLIERS

Pres./Toy Box Prodns.-Dir. Sales/Mktg.: . . . . Cheryl J. Hutchinson
VP Sales/Mktg.: . . . . . Wayne Maniscalco

**Great Impressions**
1042 Third Ave. S., Nashville, 37210, (615) 242-1743, Fax: (615) 726-3426, E-Mail: bbagull@aol.com

**Mediaworks International, Inc.**
1025 Elm Hill Pk., Nashville, 37210, (615) 327-9114, (800) 211-4689, Fax: (615) 327-3438, E-Mail: sales@mediaworkscd.com, Web Site: www.mediaworkscd.com
Pres.: . . . . . Jim Loyd

**NDS Media Solutions**
631 Old Hickory Blvd., Old Hickory, 37138, (800) 554-2348, (615) 541-0077, Fax: (615) 541-0035, E-Mail: info@ndsmedia.com, Web Site: www.ndsmedia.com
GM: . . . . . Don Parker
Sales Mgr.: . . . Bobby Davanport
Receptionist: . . . . . Kim McKay

**United Record Pressing LLC**
453 Chestnut St., Nashville, 37203, (615) 259-9396, Fax: (615) 244-3734, E-Mail: united@urpressing.com, Web Site: www.urpressing.com
Pres./CEO: . . . . . Cris Ashworth

## TEXAS

**Crown CD Duplication**
602 Sorrell St., Corpus Christi, 78404, (888) 460-6660, Fax: (630) 982-6406, E-Mail: j.metz@crowncd.com, Web Site: www.crowncd.com
Pres.: . . . . . Joseph Metz
Mktg. Dir.: . . . . . Gus Gonzalez
Sales Mgr.: . . . . . Cindy Judd

**Vreeland Graphics**
1109 B Shady Ln., Austin, 78721, (512) 389-1709, Fax: (512) 389-1730, E-Mail: Felicia@vginc.net, Web Site: www.vreelandgraphics.com
Owner/Pres.: . . Felicia Vreeland
Owner: . . . . . Chris Vreeland

## UTAH

**CDI Media**
2323 South 3600 West, Salt Lake City, 84119, (801) 977-0077, (800) 829-0077, Fax: (801) 977-0120, E-Mail: info@cdimedia.com, Web Site: www.cdimedia.com
Pres.: . . . . . Gary Jackson
VP Opns.: . . . . . Don Stone
Sales: . . . . . Jan Snow
Sales: . . . . . Doug Wilson
Sales: . . . . . Paul Guertin
Sales: . . . . . Libby Peterson

## WASHINGTON

**Paragon Media**
55 S. Atlantic St., Ste. 200, Seattle, 98134, (206) 808-7600, Fax: (206) 808-7601, E-Mail: solutions@paragongroup.com, Web Site: www.paragongroup.com
Chrmn./CEO: . . . . George Ricci
Pres.: . . . . . Rick Belisle
EVP: . . . . . Chris Lamb
Sr. Project Mgr.: . Edwin Romeijn
Sr. Project Mgr.: . . . . . Jeff Price
Client Servs. Mgr.: Jeff McCorkle
Video Lab Mgr.: . . . . . Jim Black
CD Lab Mgr.: . . . . . Patty Hevly
Opns. Mgr.: . . . . . Marc Ensley
Project Coord.: . . . . . Nicole Neidermeyer
Sr. Project Coord.: Melissa Smith

**Union Bay Label**
3668 Albion Pl. N., Seattle, 98103, (206) 545-1850, (866) RGROUP1, Fax: (800) 284-3834, E-Mail: labels@rgroup.com, Web Site: www.rgroup.com
Owner: . . . . . Mark Revere
Owner: . . . . . Sally Revere

**Victory Studios**
2247 15th Ave. W., Seattle, 98119, (206) 282-1776, (888) 282-1776, Fax: (206) 282-3535, E-Mail: david@victorystudios.com, Web Site: www.victorystudios.com
CEO: . . . . . Conrad Denke
Pres.: . . . . . Mark MacDonald
Audio Dept. Mgr.: . . . . . Susan McArthur

## CARTRIDGES, CASSETTES, REELS & VIDEO BOXES

**Aardvark Audio**
225 S. Dysart Ave., Springfield, MO, 65802, (417) 866-4104, (800) 822-1226, Fax: (417) 869-1133, E-Mail: aaudio@sbcglobal.net, Web Site: www.audioinc.com
Pres.: . . . . . Orville White
Audio (Audio Cassettes).

**Ace Packaging, Inc.**
14532 Garfield Ave., Paramount, CA, 90723, (562) 633-8300, (800) 523-4526, Fax: (562) 633-8313, E-Mail: info@ace-cases.com, Web Site: www.ace-cases.com
Pres.: . . . . . V. Jun Flores
Acct. Mgr.: . C. Menchie Pascual
Audio (C-0, Cassette/Norelco/Poly/ CD Jewel Boxes), Video (DVD Approved Trays, DVD Box).

**Advanced Media Products, Inc.**
18333 Dolan Way, Ste. 202, Santa Clarita, CA, 91387, (661) 298-6100, Fax: (661) 298-7676, E-Mail: joeryan@advancedmediausa.com, Web Site: www.advancedmediausa.com
Pres./Sales Mgr.: . . . . Joe Ryan
Co-Owner: . . . . . Jerry Shields
Audio (Jewel Cases, Slim Cases, Norelco Boxes, C-O), Video (DVD Cases, Slim Cases, Spine Lables, V-O).

**Andol Audio Products, Inc.**
4212 14th Ave., Brooklyn, NY, 11219, (718) 435-7322, (800) 221-6578, Fax: (718) 853-2589, E-Mail: info@andolaudio.com, Web Site: www.andol.com
Pres.: . . . . . Mark Silfen
Audio (C-O's, Reels, Norelco), Video (Storage Boxes, Sleeves, Labels, Blank).

**Brady Corp.**
6555 W. Good Hope Rd., Milwaukee, WI, 53223, (800) 541-1686, E-Mail: Karen_warner@bradycorp.com, Web Site: www.bradydiecut.com
Pres./CEO: . . Frank M. Jaehnert
EVP: . . . . . David R. Hawke
VP/CFO: . . . . . David mathieson
VP Dir. Mktg. Americas: . . . . . Tom Felmer
Sr. Cust. Support Rep.: . . . . . Karen Warner
Audio (Splicing Tape), Video (Splicing Tape).

**Cassette & CD Express**
116 17th Ave. S., Nashville, TN, 37203, (615) 244-5667, Fax: (615) 242-2472
Pres.: . . . . . Albert Jolson
Dir. Opns.: . . . . . Johnny Drake
Mgr.: . . . . . Dan Griffin

**Deltamedia International, Inc.**
9060 Rancho Park Ct., Rancho Cucamonga, CA, 91730, (909) 758-5688, Fax: (909) 758-5699, E-Mail: ken@deltamedia.us, Web Site: www.deltamedia.us
Pres.: . . . . . Kenneth Cheung
VP Sales/Mktg.: . . . Mark Hawks
Audio (C-Zeros, Blank CD-R's, Blank Cassettes), Video (V-Zeros, Blank Cassettes, Blank DVD-R's).

**Disc Makers-Eastern/Central U.S.**
7905 N. Rt. 130, Pennsauken, NJ, 08110, (800) 468-9353, (856) 663-9030, Fax: (856) 661-3458, E-Mail: info@discmakers.com, Web Site: www.discmakers.com/music
Audio (Blank Cassettes).

**Disc Makers-Great Lakes-Chicago**
562 W. Washington Blvd., Chicago, IL, 60661, (800) 468-9353, (312) 441-9622, Fax: (312) 441-9626, Web Site: www.discmakers.com

**Dunn Industries, Inc.**
123 Abby Rd., Manchester, NH, 03103, (603) 666-4800, Fax: (603) 666-4884, E-Mail: info@dunnindustries.com, Web Site: www.dunnindustries.com
CEO: . . . . . Chet Dunn
Pres.: . . . . . Duane Dunn
VP Sales: . . . . . Bob Poirier
Audio (Leader lock cassette staking rod, styrene window).

**El Mar Plastics, Inc.**
303 W. Artesia Blvd., Compton, CA, 90220, (310) 928-0205, Fax: (310) 928-0207, E-Mail: sales@elmarplastics.com, Web Site: www.elmarplastics.com
Pres.: . . . . . Allen Schor
Sales: . . . . . Denise Baunum
Audio (CD Spindles (metal and plastic)), Video (DVD Boxes).

**Ever-Ready Packaging Corp.**
225 Belleville Ave., Bloomfield, NJ, 07003, (973) 566-9333, Fax: (201) 387-1530, E-Mail: packages@erpack.com, Web Site: www.erpack.com
Owner/Mgr. Packaging Sales: . . . . . Marshall Weingarden
Audio (ClearGripz solid, transparent CD hub posts), Video (ClearGripz solid, transparent DVD hub posts).

**Film X, Inc.**
20 Louisa Viens Dr., Dayville, CT, 06241, (860) 779-3403, Fax: (860) 779-3406
Pres.: . . . . . Donald Romine
Audio (Leader Tape; Tear Tapes for Packaging), Video (Leader Tape; Tear Tapes for Packaging).

**Global Access Entertainment, Inc.**
203 NW Third Ave., Hallandale, FL, 33009, (954) 458-7505, E-Mail: mail@gaccess.net, Web Site: www.gaccess.net
Video (V-O's).

**Imperial Paper Box Corp.**
252 Newport St., Brooklyn, NY, 11212, (718) 346-6100, Fax: (718) 922-1125, E-Mail: webmaster@imperialpaperbox.com, Web Site: imperialpaperbox.com
VP: . . . . . Ira Sukoff
VP: . . . . . Steven Sukoff
Audio/Video (Specialty Packaging).

**International Cassette Corp. (ICC)**
5888 Hwy. 66 W., Greenville, TX, 75402, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172, E-Mail: iccsales@intlcass.com, Web Site: www.intlcass.com
Pres.: . . . . . Lawrence C. Tant
GM: . . . . . Jeff Morris
Audio (Cust. Length Audio Cass., Various Grades), Video (Cust. Length VHS Cass. Blanks and Dupes).

**J&E Enterprises**
600 E. Fig Ave., Monrovia, CA, 91016, (626) 303-1553, (888) 749-8484, Fax: (626) 303-1577, E-Mail: jack@jandeenterprises.com, Web Site: www.jandeenterprises.com

**KABA Audio Productions**
24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, Fax: (415) 883-5222, E-Mail: info@kabaaudio.com, Web Site: www.kabaaudio.com
Pres./Founder: . . . . . Kenneth A. Bacon
VP Mfg.: . . . . . Paul Bacon
CFO: . . . . . Jenni Clayton
Audio (Audio cassette blanks).

**Kyric Corp.**
1131 E. Locust St., Ontario, CA, 91761, (520) 299-9719, Fax: (520) 299-9707, E-Mail: kyricco@aol.com, kyricpmg@aol.com, Web Site: www.kyric.com
Audio (C-O, Blank Cassette), Video (V-O, Blank Video).

**Lenco, Inc.-PMC**
10240 Deer Park Rd., Waverly, NE, 68462-0590, (402) 786-2000, Fax: (402) 786-5050, E-Mail: sales@lencopmc.com, Web Site: www.lencopmc.com
GM: . . . . . Daryl Chapelle
Customer Serv. Mgr.: . . . . . Gary Knaub
Plant Mgr.: . . . . . Bob Cooper
QA Mgr.: . . . . . Acie Bettinger
Audio (Cassette, CO, Sonic, Five Screw, Colors, Recording), Video (Display Boxes, Soft Poly, Crystal, Norelco).

**Lenco-PMC (East Coast Office)**
27 Highridge Rd., Randolph, NJ, 07869, (973) 267-1411, Fax: (973) 267-1014, E-Mail: sdonalds@lencopmc.com, Web Site: www.lencopmc.com
Sales Mgr.-Audio Pdct.: . . . . . Scott Donalds

**Mann Endless Cassette Industries Corp.**
3700 Sacramento St., San Francisco, CA, 94118, (415) 221-2000, Fax: (415) 387-2425
Sales (Domestic): . . Ken Deaton
Sales (Int'l): . . . . . Don Mann
Opns.: . . . . . Bob Wells
Audio (Endless cassettes).

**Jim McCoy Productions**
25 Troubadour Ln., Berkeley Springs, WV, 25411, (304) 258-9381, E-Mail: mccoytroubadour@aol.com, Web Site: www.troubadorlounge.com
Co-Owner: . . . . . Bertha McCoy

**Mellex International Corp.**
150 St. James Ave., St. James, NY, 11780, (631) 862-6829, Fax: (631) 862-1903, E-Mail: mellexjc@aol.com
Pres.: . . . . . John Cristiano
GM: . . . . . Patrick Cristiano
Audio (C-0 & bulk loaded cassettes, splicing tape, CD-R), Video (splicing tape).

**Michelex Industrial Group**
Industrial Park, 63 Trade Rd., Massena, NY, 13662, (315) 769-6616, (800) 692-8346, Fax: (315) 764-9412, E-Mail: sales@michelex.com, Web Site: www.michelex.com
Pres.: . . . . . Tom Gramuglia
VP Sales/Admin.: Sharon Bishop
Audio (C-Os & Cass./Jewel/Soft Poly/3 1/2" Diskette Boxes), Video (V-Os & Video Boxes & DVD Boxes).

**Michelex SLC**
4910 W. Amelia Earhart Dr., Salt Lake City, UT, 84116, (801) 596-0166, Fax: (801) 596-0194, E-Mail: sales@michelex.com, Web Site: www.michelex.com
Contact: . . . . . Joyce Billings

**Michelex Trimark**
Massena Industrial Park, PO Box 69, Messena, NY, 13662, (315) 769-6616, (800) MX-AUDIO, Fax: (315) 764-9412, E-Mail: sales@michelex.com, Web Site: www.michelex.com

**NEATO LLC**
250 Dodge Ave., East Haven, CT, 06512-3350, (203) 466-5170, (800) 984-9800, Fax: (203) 466-5178, E-Mail: info@neato.com, Web Site: www.neato.com
VP Sales/Mktg.: David Kennaugh
Mktg./Promo. Mgr.: . Ellen Kintop
Audio (Cassette, DAT, Zip, Floppy Disk Labels, Jewel Case Inserts), Video (Labels).

**NRS (National Recording Supplies, Inc.)**
764 Fifth Ave., Brooklyn, NY, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275, E-Mail: sales@tapes.com, Web Site: www.tapes.com
Pres.: . . . . . Domenick Salvatore
Sales Mgr.: . . . . . Ed Stern
Audio (C-O, Tape, Norelco-Poly Boxes, DAT, CD-R, ADAT), Video (1/2", 3/4", Beta-SP).

**National Audio Co., Inc.**
309 E. Water St., Springfield, MO, 65806, (417) 863-1925, Fax: (417) 863-7825, E-Mail: nac@nactape.com, Web Site: www.nationalaudiocompany.com
Pres./Mktg. Dir.: . . . Steve Stepp
Mktg. Dir.: . . . . . Becky Tarbutton
Plant/Prodn. Mgr.: . . . . . Gerald Tarbutton
Gov't Sales Contracts VIP Accts.: . . . . . Susie Brown
Audio Cassette CD/DVD Duplication & Graphics: . . . . . Matt Burton
Audio (Cassettes, Open Reel).

**New Century Media Corp.**
2727 Pellissier Pl., City of Industry, CA, 90601, (562) 695-1000, Fax: (562) 695-9999, E-Mail: info@newcenturymediausa.com, Web Site: www.newcenturymediausa.com
Contact: . . . . . Jennifer H. Chu
Video (V-O).

**Plastic Reel Corp. of America**
40 Triangle Blvd., Carlstadt, NJ. 07072, (201) 933-5100, Fax: (201) 933-9468, E-Mail: pbaccarella@prcofamerica.com, Web Site: www.prcofamerica.com
Pres.: . . . . . Ben Zuk

**Poly-Matrix, Inc.**
40 Downing Pkwy., Pittsfield, MA, 01201, (413) 499-3550, Fax: (413) 442-8610, E-Mail: info@polymatrix.com, Web Site: www.polymatrix.com
VP Entertainment Sales: . . . . . David Rufo
Audio (Cassette Boxes, C-O), Video (DVD Packaging).

**Polyline Corp.**
1401 Estes Ave., Elk Grove Village, IL, 60007, (800) 701-7689, (847) 357-1266, Fax: (800) 816-3330, E-Mail: sales@polylinecorp.com, Web Site: www.polylinecorp.com
Pres.: . . . . . Ed Kaiser
SVR/New Pdct. Devel.: . . . . . Michael Schlobohm
VP Mktg.: . . . . . Ray Kaiser
Audio (Spot Reels, Program Reels, Albums), Video (Spot Reels, Albums, Molded Boxes).

**Polyline Corp.**
1555 Du Pont Ave., Unit C, Ontario, CA, 91761, (909) 390-3004, Web Site: www.polylinecorp.com
Mgr.: . . . . . Don Aragon

**Precision Powerhouse**
911 S. Second St., Minneapolis, MN, 55415, (612) 333-9111, (888) 703-9111, Fax: (612) 332-9200, E-Mail: dan@powerhouse.com, Web Site: www.precisionpowerhouse.com
Pres.: . . . . . Dan Piepho
Cust. Serv. Mgr.: . Warren Shore
Audio (cassette), Video (cassette).

**Progressive Music Studios**
2116 Southview Ave., Tampa, FL, 33606, (813) 251-8093, Fax: (813) 251-6050, E-Mail: info@

PROFESSIONAL SERVICES & SUPPLIERS

progressivecds.com, Web Site: www.progressivecds.com
Owner: . . . . . Ken Veenstra
Prodn. Mgr./Engineer: . . . . . Owen Meats
Pre Press Mgr.: . . . . John Meats
Audio (Cassette, CD).

**ProLine**
3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: info@ami-proline.com, Web Site: www.ami-proline.com
Pres.: . . . . . Tony Marcon
Audio (Cassette Boxes), Video (Cleaning Systems).

**RHM Industries Ltd.**
180 Orville Dr., Bohemia, NY, 11716, (631) 567-7222, Fax: (631) 567-7253, E-Mail: graphics@rhmindustries.com, Web Site: www.rhmindustries.com
Pres.: . . . . . Gerard V. Hughes
GM: . . . . . Steve Schwicke
Video (Boxes).

**Rose Packaging & Design, Inc.**
489 Morrison St., Carbondale, CO, 81623, (970) 704-1128, (800) 308-1003, Fax: (970) 963-1293, E-Mail: sales@rosepkg.com, Web Site: www.rosepkg.com
Mktg. Dept.: . . . . . Rob Rose

**Sagoma Plastics**
16 Landry St., Biddeford, ME, 04005, (207) 284-1772, Fax: (207) 284-7616, E-Mail: admin@sagomaplastics.com, Web Site: www.sagomaplastics.com
Pres.: . . . . . Anthony L. Gelardi
VP Design/New Bus. Devel.: . . . . . Tatiana L. Gelardi
Audio (Audio Boxes, CO's, Sonic Crystal/Opaque, Screw Crystal).

**Shape Global Technology**
90 Community Dr., Sanford, ME, 04073, (800) 627-5836, (207) 324-5200, Fax: (207) 324-0875, Web Site: www.shapenet.com
VP/R&D: . . . . . Craig Lovecky
Sr. Pjct. Mgr.: . . . . . Cathy Grant
Sales/Pjct. Mgr.: . . . . . Sandy McKenney
Video (Custom molding).

**Success Specialty Sales Corp.**
PO Box 787, Babylon, NY, 11702-0787, (631) 595-7054, Fax: (631) 595-7056, E-Mail: ray_success@yahoo.com
Sales Mgr.: . . . . . Ray Eriksen
Audio (Splicing/Sensing Tape, Tape Cleaning Wipes onRolls), Video (Splicing/Sensing Tape, Tape Cleaning Wipes onRolls).

**T&M Digital Services**
PO Box 873, Monroe, CT, 06468, (203) 268-5290, E-Mail: t&mdigital@iphostway.net, Web Site: www.associatedaudio.com
MD: . . . . . Julie Kraus
Studio Engineer: . . . Mark Smith
Audio (CO Cassettes).

**Tapemaker**
48 Urban Ave., Westbury, NY, 11590, (516) 333-2700, Fax: (516) 333-0643, E-Mail: tapemaker@aol.com
Pres.: . . . . . Arthur Brandwein
Mktg. Dir.: . . . Mordy Brandwein
Sales: . . . . . Matt Polakoff
Audio (All types of tape), Video (Splicing tape, tape wipes, leader tape).

**Titron Media**
23440 Hawthorne Blvd., Ste. 230, Torrance, CA, 90505, (310) 375-8399, Fax: (310) 375-3279, E-Mail: bill.demucci@titronmedia.com, Web Site: www.titronmedia.com
Contact: . . . . . Bill DeMucci

**UAV Corp.**
2200 Carolina Pl., Fort Mill, SC, 29708, (803) 548-7300, (800) 486-6782, Fax: (803) 548-3335, E-Mail: sales@uavco.com, Web Site: www.uavco.com
VP Sales: . . . . . Steve Chase
Nat'l Acct. Mgr.: . . . Randy Dixon
Video (V-O's & pancakes).

**Universal Molding, Inc.**
16 Commerce Dr., Meadow Creek Industrial Park, Gaffney, SC, 29342, (864) 487-3955, Fax: (864) 487-5787, E-Mail: simon@tritec.ca, Web Site: www.tritec.ca
VP Opns.: . . . . . Mike Schafer
Audio ((C-O's)), Video ((C-O's)).

## RAW MATERIALS MANUFACTURERS

**Academy Precision Materials (APM)**
5520 Midway Park Pl. NE, Albuquerque, NM, 87109, (505) 343-9440, (800) 854-8595, Fax: (505) 343-9441, E-Mail: apm@academycorp.com, Web Site: www.apmtargets.com
CEO: . . . . . Keith Philippi
VP Opns.: . . . . . Jim Ridout
Cor. VP/Opns.: . . George Wityak
Dir. Sales: . . . . Barbara Romero
Mktg./Pdct. Mgr.: . Marcel Anaya
Specify (Sputter Trgts., Surf. Coat.-Disc, Special Gold-CDR).

**American Polystyrene Corp.**
1225 W. 196th St., Torrance, CA, 90502, (310) 329-6379, Fax: (310) 329-9191
Pres.: . . . . . Dominic Tan
Asst. GM: . . . . . Newton Mapua
Specify (Crystal polystyrene thermoplastic resin).

**Axxicon Molds Los Angeles, Inc.**
85 Enterprise, Ste. 420, Aliso Viejo, CA, 92656, (949) 360-9400, Fax: (949) 360-9061, E-Mail: losangeles@axxicon.com, Web Site: www.axxicon.com
GM: . . . . . Jan Nietsch

**CAIG Laboratories, Inc.**
12200 Thatcher Ct., Poway, CA, 92064, (858) 486-8388, Fax: (858) 486-8398, E-Mail: caig123@caig.com, Web Site: www.caig.com
Pres./CEO: . Mark K. Lohkemper

**DIC International (USA), Inc.**
Glenpoint Center W., Ste. 500, Teaneck, NJ, 07666, (201) 836-4097, Fax: (201) 836-4962, Web Site: www.dic.co.jp
Specify (UV Lacquer for CD's & DVD).

**Dow Corning Corp.**
2200 W. Salzburg Rd., Midland, MI, 48686, (989) 496-6289, Web Site: www.dowcorning.com
Contact: . . . . Jeanne Brushaber
Specify (Resins, coatings).

**DuPont Teijin Films**
1 Discovery Dr., Hopewell, VA, 23860, (804) 530-4076, (800) 635-4639, Fax: (804) 530-9862, Web Site: www.dupontteijinfilms.com
Plant Mgr.: . . . . . Don Weaver
Specify (Polyester film for audio/video tape mfg.).

**ISK Magnetics**
4901 E. Evans Ave., Valparaiso, IN, 46383, (219) 465-0119, Fax: (219) 465-7059, E-Mail: tfw@iskmagnetics.com
AMD Sales Mgr.: . Jana LaSage
Contact: . . . . . Tim Watrud
Specify (Iron oxide, inorganic pigments).

**Innovia Films**
1950 Lake Park Dr., Smyrna, GA, 30080, (770) 970-8212, Fax: (770) 437-8702, Web Site: www.innoviafilms.com
Pres.: . . . . Dennis Matthewman
Contact: . . . . Margaret Boggess
Specify (High performance balanced shrink opp).

**Keysor-Century Corp.**
26000 Springbrook, Saugus, CA, 91350, (661) 259-2360, Fax: (661) 259-7937, E-Mail: info@keysor.com, Web Site: www.keysor.com
CEO: . . . . . Robert E. Keysor
Mktg.: . . . . . Ken Law
Sales: . . . . . Jack Cicerello
Specify (Phonograph record compounds).

**Marubeni Specialty Chemicals**
10 Bank St., Ste. 740, White Plains, NY, 10606, (914) 428-8900, (800) 887-5054, Fax: (914) 428-8859, E-Mail: sales@chemdot.com, inquiry@chemdot.com, Web Site: www.chemdot.com
Specify (Teijin Panlite Polycarbonate).

**Milliken Chemical**
PO Box 1927, Spartanburg, SC, 29304, (864) 503-2200, (800) 345-0372, Fax: (864) 503-2430, E-Mail: millichem@milliken.com, Web Site: www.millikenchemical.com, www.clearpp.com

**Mitsubishi Polyester Film, Inc. (Americas)**
2001 Hood Rd., Greer, SC, 29652, (864) 879-5000, Fax: (864) 879-5006, Web Site: www.m-petfilm.com
Contact: . . . . . Mike Brown
Contact: . . . . . Gary Medlock
Specify (Hostafan base film).

**New Hampshire Plastics, Inc.**
1 Bouchard St., Manchester, NH, 03103, (603) 669-8523, Fax: (603) 622-4888
Sales Mgr.: . . . . . Kevin Dale
Specify (Supply HIPS material to thermoformers of pkg.).

**Nor-Cote International**
506 Lafayette Ave., Crawfordsville, IN, 47933, (765) 362-9180, (800) 488-9180, Fax: (765) 364-5408, E-Mail: info@norcote.com, Web Site: www.norcote.com
CEO: . . . . . Herm Haffner
COB: . . . . . Norman Wolcott, Jr.
VP Sales/Mktg.: . . . . Mike Sloan
Dir. Sales/Technical Mktg.: . . . . . Dave Cordell
Sales/Mktg. Servs.: . . . Tina Will
Specify (Ultra-violet screenprinting ink for CD's, etc.).

**Noveon, Inc.**
9911 Brecksville Rd., Cleveland, OH, 44141, (216) 447-5000, (888) 234-2436, Fax: (216) 447-6211, E-Mail: estane@estane.com, Web Site: www.estane.com
Nat'l Sales Mgr.: . . . . Fred Rullo
Specify (Estane-Magnetics Polyurethane Binder & Solution Coating).

**Roberts Technology Group, Inc.**
120 New Britain Blvd., Chalfont, PA, 18914, (215) 822-0600, Fax: (215) 822-0662, E-Mail: tcheatle@rtgpkg.com, Web Site: www.rtgpkg.com
CEO: . . . . Robert S. Cheatle, Jr.
VP Film Div.: Thomas P. Cheatle
Specify (Film for outside wrapping).

**Sagoma Plastics**
16 Landry St., Biddeford, ME, 04005, (207) 284-1772, Fax: (207) 284-7616, E-Mail: admin@sagomaplastics.com, Web Site: www.sagomaplastics.com
Pres.: . . . . . Anthony L. Gelardi
VP Design/New Bus. Devel.: . . . . . Tatiana L. Gelardi

**Soleras Ltd.**
589 Elm St., Biddeford, ME, 04005, (207) 282-5699, Fax: (207) 284-6118, E-Mail: soleras@soleras.com, Web Site: www.soleras.com
VP Sales: . . . . . Traci Langevin
Specify (CD sputter targets, masks, cooling plates).

**Symcon, Inc.**
1811 Sardis Rd. N, Ste. 230, Charlotte, NC, 28270, (704) 844-6002, Fax: (704) 844-6474, E-Mail: infousa@symcongroup.com, Web Site: www.symcongroup.com


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info@dunnindustries.com
CUSTOM EXTRUSION

**Tosoh SMD, Inc.**
3600 Gantz Rd., Grove City, OH, 43123, (614) 875-7912, Fax: (614) 875-0031, Web Site: www.tsmd.com
CEO:. . . . . Larry Murphy
Customer Serv. Mgr.: Patty Boso
Receptionist: . . . Linda Spalding
Specify (Forte (7m) aluminum sputtering targets).

**Transco Products Corp.**
609 W. Elizabeth Ave., Linden, NJ, 07036, (908) 862-0030, (800) 876-0039, Fax: (908) 862-0035, E-Mail: info@transcousa.com, Web Site: www.transcousa.com
Pres.:. . . . . Robert S. Cosulich
Chrmn.:. . . Frederick L. Buehler
Specify (Master Recording Blanks).

**Trylaner**
55 Railroad Ave., Garnerville, NY, 12550, (845) 786-3465, (800) 307-7951, Fax: (845) 786-3481, E-Mail: info@trylaner.com, Web Site: www.trylaner.com
Pres.:. . . . . Bruce Z. Sklak
Specify (Strippable Coatings).

## CD, CD-ROM & DVD REPLICATORS

### ALABAMA

**Cinram, Inc.**
4905 Moores Mill Rd., Huntsville, 35811, (800) 433-3472, Fax: (256) 852-8706, E-Mail: sales@cinram.com, Web Site: www.cinram.com
Mktg.:. . . . . Margaret Higgins
CD, DVD, Other (CD-ROM, DVD-ROM).
Other services: Warehouse, MIS (Inventory), Macrovision, Other (Laserlock).

**JVC Disc America**
2 JVC Rd., Tuscaloosa, 35405, (205) 556-7111, Fax: (205) 554-5488, Web Site: www.jvcdiscusa.com
Pres.:. . . . . Koichi Yamane
SVP:. . . . . Sean Smith
VP/Plant Mgr.:. . . . . Mark Cole
Acct. Exec.:. . . . Brian Dickerson

### ARIZONA

**Allied-Vaughn**
4141 E. Raymond St., Ste. G, Phoenix, 85040, (602) 437-5344, Fax: (602) 437-3718, E-Mail: june.lund@alliedvaughn.com, Web Site: www.alliedvaughn.com
GM:. . . . . Beth Halpern

**American Media Duplication, Inc.**
4840 S. 35th St., Phoenix, 85040, (602) 276-7776, (800) 782-9119, Fax: (602) 276-4441
Gen. Office Mgr.:
. . . . . Jacqueline Olson
CD, Other (CD-ROM).
Other services: Warehouse.

**Arizona Worldwide Media Resources**
1855 W. Greenway, Ste. 115, Phoenix, 85023, (888) 395-9150, Fax: (602) 674-0224
Pres.:. . . . . Gail Saunders
Mktg. Dir./Sales Mgr.:
. . . . . Carol Battaglia

**Dupli-Pack, Inc.**
7755 E. Gelding, Ste. 104, Scottsdale, 85260, (480) 443-1979, Fax: (480) 443-3522, E-Mail: duplipack@aol.com
Pres.:. . . . . Steve Burns
Customer Serv. Mgr.:
. . . . . Tayna Winters
Purchasing/Outside Sales:
. . . . . David Penton
CD, DVD.

**Lonely Records**
2717 N. Steves Blvd., Ste. 3, Flagstaff, 86004, (928) 526-5824, (800) 409-8513, Fax: (928) 714-0609, E-Mail: info@lonelyrecords.com, Web Site: www.lonelyrecords.com
Founder:. . . . . Jeffrey K. Oravits
Founder:. . . . . Angela J. Oravits

**Moon Valley Media**
10409 N. 21st Ave., Ste. 1, Phoenix, 85021-1816, (602) 870-3987, (800) TAPES50, Fax: (602) 870-8570, E-Mail: markbrno@aol.com, Web Site: www.moonvalleymedia.com
Pres.:. . . . . Mark R. Bruno

**ProAction Media**
301 E. Bethany Home Rd., Ste. A135, Phoenix, 85012, (602) 277-2011, (877) 593-4261, Fax: (602) 277-2021, E-Mail: shannon@proactionnetwork.com, Web Site: www.proactionnetwork.com
Creative Dir.:. . . . Shannon Neal

### ARKANSAS

**Deluxe Video Services, Inc.**
9201 Faulkner Lake Rd., North Little Rock, 72117, (501) 955-2800, Fax: (501) 955-3034, Web Site: www.bydeluxe.com
EVP Worldwide Opns./IT:
. . . . . Patty Sinnot
Dir. Human Resources:
. . . . . Marc Haynes
Dir. Opns.:. . . . . Andy Gliemann
DVD.

### CALIFORNIA

**AIX Media Group, Inc.**
8455 Beverly Blvd., Ste. 500, West Hollywood, 90048, (323) 655-4116, Fax: (323) 655-8893, E-Mail: info@aixrecords.com, Web Site: www.aixrecords.com
Pres./CEO: Mark Waldrep, Ph.D.
DVD.

**Ace Packaging, Inc.**
14532 Garfield Ave., Paramount, 90723, (562) 633-8300, (800) 523-4526, Fax: (562) 633-8313, E-Mail: info@ace-cases.com, Web Site: www.ace-cases.com
Pres.:. . . . . V. Jun Flores
Acct. Mgr.: . C. Menchie Pascual
DVD.
Other services: Warehouse, Fulfillment.

**Allied-Vaughn**
6365 Arizona Cir., Los Angeles, 90045, (310) 215-4300, (800) 369-0411, Fax: (310) 342-7158, E-Mail: mitch.farber@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Mitch Farber

**Allied-Vaughn**
5 Thomas Merron Cir., Ste. 128, San Francisco, 94134, (415) 656-2200, Fax: (415) 656-2299, E-Mail: ishmael.ramos@alliedvaughn.com, Web Site: www.alliedvaughn.com
Sales Rep.:. . . . Ishmael Ramos

**ALOM Technologies**
48105 Warm Springs Blvd., Fremont, 94539-7767, (510) 360-3600, Fax: (510) 226-7617, E-Mail: customerservice@alom.com, Web Site: www.alom.com
CEO/Founder:. . . . Hannah Kain
Sr. Acct. Exec.: . . . . Lisa Dolan
Sr. Acct. Exec.:. . Tami Strickland
CD, Other (Diskette).

**Alshire Custom Service**
1015 W. Isabel St., Burbank, 91506, (818) 843-6792, (800) 423-2936, Fax: (818) 569-3718, E-Mail: sales@alshire.com, Web Site: www.alshire.com
Pres.:. . . . . Al Sherman
Mgr.:. . . . . Dick Sherman
CD, DVD, Other (CD-ROM).
Other services: Warehouse, Other (Cassette/CD-R/DVD-R Duplication).

**The Annex Recording Studios**
970 O'Brien Dr., Menlo Park, 94025, (650) 328-8338, Fax: (650) 325-6890, E-Mail: info@theannex.us, Web Site: www.theannex.us
Studio Mgr.:. . . . . Tony Wentzel

**Armadillo Digital Audio**
4721 Laurel Canyon Blvd., Ste. 100, Valley Village, 91607, (818) 754-1253, Web Site: www.armadillodigital.com
Owner:. . . . . Steve Katz

**Ascent Media World HQ**
2901 W. Alameda Ave., 5th floor, Burbank, 91505, (818) 840-7900, Web Site: www.ascentmedia.com
Dir. Sales:. . . . . Jodynne Wood
DVD.

**Audio CD & Cassette**
12426 1/2 Ventura Blvd., Studio City, 91604, (818) 762-2232, Fax: (818) 762-3074, Web Site: www.acdc-cdr.com
Pres.:. . . . . Steve Mitchell
CD.

**Axxicon Molds Los Angeles**
85 Enterprise, Ste. 420, Aliso Viejo, 92656, (949) 360-9400, Fax: (949) 360-9061, E-Mail: losangeles@axxicon.com, Web Site: www.axxicon.com
GM:. . . . . Jan Nietsch

**Azra International**
4343 E. 58th St., Maywood, 90270, (323) 560-4223, Fax: (323) 560-4223, E-Mail: azra2000@earthlink.net
Pres.:. . . . . Dave Richards
A&R:. . . . . Chris Foglesong
Dist.:. . . . . Manuel Labore
Mktg.:. . . . . Ed Mata
Other services: Warehouse.

**BJM Replication Services**
11447 Vanowen St., North Hollywood, 91605, (818) 982-9210, (866) 256-2834, Fax: (818) 982-9396, E-Mail: info@bjmaudio.net, Web Site: www.bjmaudio.net
CD, CDV, DVD, Other (CD-ROM).
Other services: Freight, Macrovision.

**Batish Records**
1310 Mission St., Santa Cruz, 95060, (831) 423-1699, Fax: (831) 423-5172, E-Mail: info@batish.com, Web Site: www.batish.com
Chrmn.:. . . . . S.D. Batish
Pres.:. . . . . Ashwin Batish
GM:. . . . . Ravi Batish

**CD Digital Card**
11150 White Birch Dr., Rancho Cucamonga, 91730, (909) 484-8440, (800) 268-1256, Fax: (909) 481-7307, Web Site: www.cddigitalcard.com
VP:. . . . . Mohab Sabry

**CD Duplication 4 Less**
9430 Topanga Canyon, Ste. 200, Chatsworth, 91311, (800) 746-9868, Fax: (818) 341-2807, E-Mail: sales@cdduplication4less.com, Web Site: cdduplication4less.com

**CD Labs, Inc.**
655 N. Central Ave., 17th Floor, Glendale, 91203, (818) 505-9581, (800) 423-5227, E-Mail: info@cdlabs.com, Web Site: www.cdlabs.com
Pres.:. . . . . Fred Tushinsky
CD, Other (CD-ROM, Cassette).

**CMC Magnetics Corp.**
4339 Clear Valley Dr., Encino, 91436, (818) 501-1011, Fax: (818) 501-7547, E-Mail: info@cmcdisc.com, davidk@cmcdisc.com, Web Site: www.cmcdisc.com
Sales Mgr.:. . . . . David Karron

**Cheap CD Duplications**
2205 First St., Unit 104, Simi Valley, 93065, (805) 522-6556, (800) 836-7962, Fax: (805) 522-6766, Web Site: www.cheapcdduplications.com

**Cine Magnetics Digital & Video Laboratories**
3765 Cahuenga Blvd. W., Studio City, 91604-3504, (818) 623-2560, Fax: (818) 623-2565, Web Site: cinemagnetics.com
Dir. Opns.:. . Maggie McDermott
Plant Mgr.:
. . . . . Stephane Delaguarigu

**Command Productions**
480 Gate Five Rd., Sausalito, 94965, (415) 332-3161, Fax: (415) 332-1901, E-Mail: audio@commandproductions.com, Web Site: www.commandproductions.com
Pres.:. . . . . Warren Weagant

**Compact Disc Service (CDS)**
634 W. Broadway, Glendale, 91204, (800) 599-9534, (818) 241-9103, Fax: (818) 240-7927, E-Mail: info@cdsg.com, Web Site: www.cdsg.com
Owner/DVD Author:
. . . . . Rick Goldman
Prodn.:. . . . . Stephanie Black
Prodn./Mktg.:. . . . . Colin Bogart
Sales/Customer Serv.:
. . . . . Karen Stone

**Creative Sound Corp.-West**
5515 Medea Valley Dr., Agoura Hills, 91301, (818) 707-8986, (800) 323-PACK, Fax: (818) 707-8164, E-Mail: csound@csoundcorp.com, Web Site: csoundcorp.com
Pres.:. . . . . Bob Cotterell
CD, CDV, DVD, Other (VHS).

**Crest National**
6721 Romaine St., Hollywood, 90038, (323) 860-1300, (800) 309-DISC, Fax: (323) 466-7128, E-Mail: info@crestnational.com, Web Site: www.crestnational.com
CD, CDV, DVD, Other (Super Audio CD (SACD)).
Other services: Warehouse, MIS (Inventory), Freight, Other (Film & Video Post Production).

**Crest National Digital Media Complex**
3845 E. Coronado St., Anaheim, 92807, (714) 666-2266, Fax: (714) 666-8659, E-Mail: info@crestnational.com, Web Site: www.crestnational.com
Contact:. . . . . John Lee
CD, DVD, Other (CD-Rom, DVD-Rom).

**DMH Media Duplication**
761 N. Highland Ave., Los Angeles, 90038, (818) 788-6700, Fax: (818) 788-1448, E-Mail: david@dmhduplication.com, Web Site: www.dmhduplication.com
GM:. . . . . David Horn
CD, Videodisc, DVD.
Other services: Warehouse, Macrovision.



**Deltamedia International, Inc.**
9060 Rancho Park Ct., Rancho Cucamonga, 91730, (909) 758-5688, Fax: (909) 758-5699, E-Mail: ken@deltamedia.us, Web Site: www.deltamedia.us
Pres.:. . . . . Kenneth Cheung
VP Sales/Mktg.: . . . Mark Hawks

**Deluxe Media Services, Inc.**
2400 Empire Ave., Ste. 400, Burbank, 91504, (818) 565-3600, Fax: (818) 565-3376, Web Site: www.deluxemedia.com
VP Bus. Dev. Sales:
. . . . . Frank LoVerme
CD, Videodisc, CDV, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Macrovision.

**Digital International Corp.**
7100 Tujunga Ave., North Hollywood, 91605, (818) 503-8700, Fax: (818) 503-8705, E-Mail: info@digital-intl.com, Web Site: www.digital-intl.com
Sales/Admin.: . . . . . Ed Ceja
Prodn.:. . . . . Sam Ceja
Opns.:. . . . . David Ceja
Other (CD Packaging).
Other services: Warehouse.

**Disc Makers**
2030 Addison St., Ste. 100, Berkeley, 94704, (800) 869-0715, (510) 845-1440, Fax: (510) 845-1476, E-Mail: info@discmakers.com, Web Site: www.discmakers.com
GM:. . . . . Warren Moliken
CD, Other (CD-ROM).

**Disc Makers-Los Angeles**
3445 Cahuenga Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (323) 876-1411, Fax: (323) 876-6724, E-Mail: info@discmakers.com, Web Site: www.discmakers.com
Mgr.: . . . . . John Moyer
CD, Other (CD-ROM).

**Disc Services**
3102 Bernardo Ln., Ste. 200, San Diego, 92029, (760) 432-8999, Fax: (760) 432-8998, E-Mail: info@discservices.com, Web Site: www.discservices.com
Contact: . . . . . Dave Stanger

**DiscFarm Corp.**
125 Klug Cir., Corona, 92880, (951) 279-4034, Fax: (951) 279-4038, E-Mail: charlie@discfarm.com, Web Site: www.discfarm.com
Pres.: . . . . . Charlie Chien
CD, DVD.
Other services: Other (Packaging & distribution).

**DiskFaktory**
17173-A Gillette Ave., Irvine, 92614, (949) 477-1700, Fax: (949) 477-1717, E-Mail: info@diskfaktory.com, Web Site: www.diskfaktory.com
CEO: . . . . . Ben Abadi

**Electronic Media Central Corp.**
1405 Pioneer St., Brea, 92821, (310) 549-5344, Fax: (562) 697-7769, E-Mail: rcasas@iiemc.com, Web Site: www.iiemc.com
Chrmn./Acting Pres./CEO:
. . . . . George P. Morris
VP/Opns. Dir.: . . . . Roger Casas
CD, CDV, DVD.
Other services: Warehouse, Freight, Direct Response-800 Services, Credit Card Clearance Services.

**Erika Records, Inc.**
12031 Regentview Ave., Downey, 90241, (562) 904-2701, Fax: (562) 904-2733, E-Mail: info@erikarecords.com, Web Site: www.erikarecords.com
Pres.: . . . Erzsebet (Liz) Dunster
Pjct. Mgr.: . . . . . Ken Bristin
CD, Other (Vinyl, Picture Rec's).

**F.D.S. Labs, Inc. / Quad Teck Digital**
2550 W. Ave. N., Palmdale, 93551, (661) 267-1155, E-Mail: info@fdslabs.com, Web Site: fdslabs.com
Pres.:. . . . . Hank Waring
Mgr.: . . . . . Joani Waring
CD, CDV, DVD.

**5.1 Entertainment Group**
2231 S. Carmelina Ave., Los Angeles, 90064, (310) 207-5181, Fax: (310) 207-5331, E-Mail: info@5point1.net, Web Site: www.5point1.net
Chrmn./CEO:. . . . . John Trickett
Pres. Prodn. Servs.:
. . . . . Bob Michaels
Chief Devel. Officer:
. . . . . Erik St. Anthony

**Future Disc Systems, Inc.**
3475 Cahuenga Blvd. W., Hollywood, 90068, (323) 876-8733, Fax: (323) 876-8143, E-Mail: laura@futurediscsystems.com, Web Site: www.futurediscsystems.com
Studio Mgr.:. . . . . Laura Hall
DVD.

**Future Media Productions**
24811 Ave. Rockefeller, Valencia, 91355, (661) 294-5575, Fax: (661) 294-5583, E-Mail: srice@fmpi.com, Web Site: www.fmpi.com
VP:. . . . . Dave Moss
VP Nat'l Sales: . . . . . Steve Rice
CD, DVD.
Other services: Warehouse, MIS (Inventory).

**The Gate Media Group**
1270 Springbrook Rd., Ste. H, Walnut Creek, 94597, (925) 256-1770, Fax: (925) 256-1774, E-Mail: sales@gatemedia.com, Web Site: www.gatemedia.com
Contact:. . . . . Frederick Wilson

**Global Digital Media Xchange**
5432 W. 102nd St., Los Angeles, 90045, (818) 972-0200, Web Site: www.calvid.com
Sr. VP/GM:. . . . . Paul Saccone

**Groove House Records**
5029 Serrania Ave., Woodland Hills, 91364, (888) 476-6838, Fax: (818) 883-8386, E-Mail: bryan@groovehouse.com, Web Site: www.groovehouse.com
Sales:. . . . . Bryan Kelley

**Heyday Records**
PO Box 2557, Temecula, 92593, (877) 323-7639, (760) 716-6295, Fax: (814) 680-7543, E-Mail: heyday@heyday.com, Web Site: www.heyday.com
Contact: . Robert Rankin Walker
Contact:. . . . . Sue Cole

**Highland Laboratories**
Pier 96, Administration Bldg., San Francisco, 94124, (415) 981-5010, Fax: (415) 981-5019, Web Site: www.highlandlab.com
Pres.:. . . . . Barry J. Brose
Other services: Other (Video to Film Transfer).

**Imedia**
1721 21st St., Santa Monica, 90404, (310) 453-4499, E-Mail: info@imedia-intl.com, Web Site: www.imedia-intl.com
Chrmn./CEO:
. . . . . David MacEachnern
Pres./Dir.: . . . . . Scott Kapp
Dir./CFO: . . . . Franklin H. Unruh
EVP: . . . . . Kelly Konzelman
EVP Sales/Bus. Devel.:
. . . . . Kevin D. Plate
Administrative Asst.:Star Michael

**Imperial Media Services, Inc.**
1928 14th St., Santa Monica, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: info@imperialmedia.com, Web Site: www.imperialmedia.com
Sales/Mktg. Mgr.: . . Mona Smith
Office Mgr.:. . . Jacqueline Literal
CD.

**Intersound, Inc.**
962 N. La Cienega Blvd., Los Angeles, 90069, (310) 652-3741, Fax: (310) 652-5973, E-Mail: admin@intersound.com, Web Site: www.intersound.com
Mgr. Post Prodn. Sales:
. . . . . Cindy Corson
Mgr. Sales/Mktg.:. . . . Billy Davis
Mktg./Pub. Promo.:
. . . . . marie McAdam
DVD.

**JVC Disc America**
9225 W. Sunset Blvd., Ste. 717, Los Angeles, 90069, (310) 274-2221, Fax: (310) 274-4392, E-Mail: seanjvccd@aol.com, Web Site: www.jvcdiscusa.com
SVP: . . . . . Sean Smith
CD, Videodisc, CDV, DVD, Minidisc.
Other services: Warehouse, Macrovision.

**Jackin Group**
6280 Manchester Blvd., Ste. 318, Buena Park, 90620, (714) 228-0980, Fax: (714) 228-9003, E-Mail: jackinusa@earthlink.net, Web Site: www.jackin.com
Mktg./Sales Mgr.:
. . . . . Compound Chan

**KABA Audio Productions**
24 Commercial Blvd., Novato, 94949, (415) 883-5041, Fax: (415) 883-5222, E-Mail: info@kabaaudio.com, Web Site: www.kabaaudio.com
Pres./Founder:
. . . . . Kenneth A. Bacon
VP Mfg.:. . . . . Paul Bacon
CFO: . . . . . Jenni Clayton
CD, DVD, Other (CD Business Cards, CD-ROM).

**Latin Music Entertainment, Inc.**
10835 Chandler Blvd., North Hollywood, 91601-2938, (818) 508-0337, Fax: (818) 508-0338, E-Mail: lme@lmeonline.com, Web Site: www.lmeonline.com
CEO: . . . . . Nissim J. Baly
CFO: . . . . . David Levy
Bus. Aff.:. . . . . Efraim Barrocas
CD.

**Liberty Livewire**
900 Seward Ave., Hollywood, 90028, (323) 962-4000, Fax: (323) 962-4062, Web Site: www.todd-ao.com
SVP Bus. Devel.: . Gregg Baxter
Exec. Dir.:. . . . . Jeffrey Eisner
Bus. Devel. Exec.:
. . . . . Darlene Gorzela
DVD.

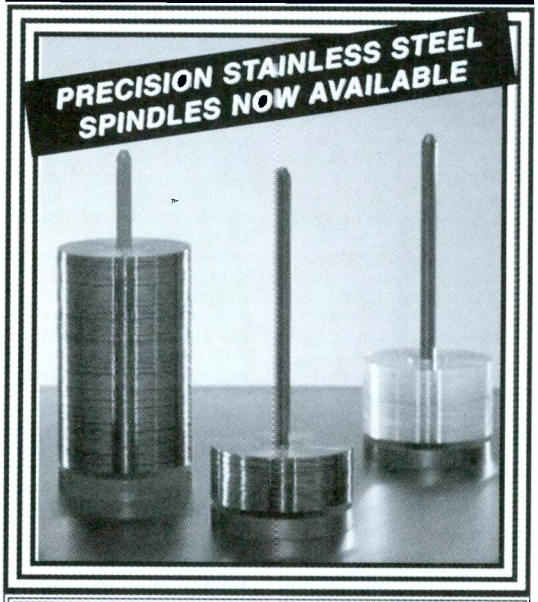
**Limelight Disc & Design**
245 Hyde St., San Francisco, 94102, (510) 540-7601, (866) 559-DISC, Fax: (828) 350-0525, E-Mail: info@limelightdisc.com, Web Site: www.limelightdisc.com
Contact: . . . . . Jeff Cleland

**Maxi Cassette & CD Production, Inc.**
426 E. Duarte Rd., Monrovia, 91016-4603, (626) 358-1644, (800) 344-6294, Fax: (626) 357-1666, E-Mail: sales@maxicassette.com, Web Site: www.maxicassette.com
CEO: . . . . . Michael Aris
Other (CD Packaging).

**Media Vision**
356 Redondo Ave., Long Beach, 90804, (562) 987-3721, (888) 74-MEDIA, Fax: (562) 987-3723, E-Mail: info@aboutmediavision.com, Web Site: www.aboutmediavision.com
Pres.:. . . . . Marcie Alcantra
VP Sales/Mktg.: . . . Mark Carter
CD, DVD, Other (CD-ROM, DVD-ROM).
Other services: Other (Printing, packaging, fulfillment, distribution).

**New Century Media Corp.**
2727 Pellissier Pl., City of Industry, 90601, (562) 695-1000, Fax: (562) 695-9999, E-Mail: info@newcenturymediausa.com, Web Site: www.newcenturymediausa.com
Contact: . . . . . Jennifer H. Chu
DVD.

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VISIT OUR WEBSITE:
www.elmarplastics.com
E-mail: sales@elmarplastics.com

**Newsong Media**
1739 S. Douglass Rd., Ste. J, Anaheim, 92806, (714) 464-0033, (800) 964-DISC, Fax: (714) 704-1733, E-Mail: sales@newsongmedia.com, Web Site: www.newsongmedia.com

**Newstyle Media, Inc.**
5130 E. La Palma Ave., Ste. 202, Anaheim Hill, 92807, (714) 777-4813, Fax: (714) 777-1419, E-Mail: sales@newstylemedia.com, Web Site: www.newstylemedia.com
Pres.: . . . . . Larry Cohen
CD, DVD.

**ODC Nimbus**
10415 Slusher Dr., Unit 1, Santa Fe Springs, 90670, (562) 946-3050, Fax: (562) 946-6030, E-Mail: usinfo@odc-nimbus.com, Web Site: www.odc-nimbus.com
CD, Videodisc, DVD, Minidisc.

**Panasonic Disc Services Corp.**
20608 Madrona Ave., Torrance, 90503, (310) 783-4800, Fax: (310) 783-0600, Web Site: www.panasonicdvd.com
DVD, Other (DVD-ROM).

**Point.360**
1133 N. Hollywood Way, Burbank, 91505, (818) 556-5700, Fax: (818) 556-5748, Web Site: www.point360.com
SVP Sales: . . . . . John Knowles
VP Sales/Customer Serv.: . . . . . Lloyd Martin
VP Sales: . . . . . Shellie Yassen
DVD.

**Polarity Post Production**
69 Green St., San Francisco, 94111, (415) 421-6622, Fax: (415) 391-4995, E-Mail: info@polaritypost.com, Web Site: www.polaritypost.com
CEO/Sound Design/Sr. Engineer:. . . . Patrick Fitzgerald
Pres./Chief Engineer: . . . . . Roger Wiersema
Sr. Engineer/Sound Design/Project Mgr.:. . . Vance Walden
Engineer: . . . . . Larry Dolton
Receptionist/Accounting Asst.: . . . . . Pat Edillo

**Precise Media Services**
5678 E. Concours Ave., Ontario, 91764-5394, (909) 481-3305, Fax: (909) 481-3405, E-Mail: lwilson@precisemedia.com, Web Site: www.precisemedia.com
Pres.: . . . . . Robert Miller
VP Sales/Mktg.: . . Lewis Wilson

**QBT, Inc.**
1938 S. Myrtle Ave., Monrovia, 91016, (626) 357-1330, Fax: (626) 357-1320, E-Mail: mike@qbtmedia.com, Web Site: www.qbtmedia.com

**RJR Digital Media, Inc.**
137 North St., Healdsburg, 95448, (707) 473-9644, (800) 828-6537, Fax: (707) 202-8786, E-Mail: sales@rjrdigital.com, Web Site: www.rjrdigital.com
Owner: . . . . . Don Marshall
Art Dir.: . . . . . Greg Raymond
Opns. Mgr.: . . . . . Rick Doss
CD.

**Rainbo Records**
1738 Berkeley St., Santa Monica, 90404, (310) 829-3476, Fax: (310) 828-8765, E-Mail: info@rainborecords.com, Web Site: www.rainborecords.com
Pres.: . . . . . Steven E. Sheldon
CD, CDV.
Other services: Warehouse.

**Bill Rase Productions, Inc.**
955 Venture Ct., Sacramento, 95825, (916) 929-9181, Fax: (916) 929-4751, E-Mail: brp@calweb.com, Web Site: www.billraseproductions.com
Owner: . . . . . Bill Rase
Pres.: . . . . . Shirley Rase
Mgr. Duplication Dept.:. Tina Van
Mgr. Film Transfer Dept./Producer/Video Prodns.: . . . . . Ken Nicholson
Chief Recording Engineer: . . . . . Aaron Kinney

**Ricoh Corp.**
1231 Warner Ave., Tustin, 92780, (714) 259-1310, (714) 566-3655, Fax: (714) 566-3662, E-Mail: webmaster@ricohcorp.com, Web Site: www.ricoh-usa.com
Other (Recordable CD).

**Rose Recording Studios**
1098 Rose Ave., Ste. B, El Centro, 92243, (760) 352-5774, Fax: (760) 353-1339, E-Mail: info@rosestudios.net, Web Site: www.rosestudios.net
Owner: . . . . . Danny Berg

**SF Video, Inc.**
1548 Stockton St., 2nd Fl., San Francisco, 94133-4637, (415) 288-9400, (800) 545-5865, Fax: (415) 288-9410, E-Mail: info@sfvideo.com, Web Site: www.sfvideo.com
Pres.: . . . . . Steven Feinberg
EVP: . . . . . Michael Brandon
VP: . . . . . Stan Feinberg
CD, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Macrovision.

**Sonopress LLC**
14 Muirfield, Dove Canyon, 92679-3420, (949) 858-1314, Fax: (949) 858-1428, E-Mail: jon.king@sonopress.com, Web Site: www.sonopress.com
Nat'l Accts. Mgr.: . . . . . Jon King
CD, CDV, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

**Sonopress LLC**
1801 Tahoe Pl., Davis, 95616, (530) 759-1047, Fax: (530) 759-0347, E-Mail: scott.descheemaeker@sonopress.com, Web Site: www.sonopress.com
Nat'l Accts. Mgr.: . . . . . Scott Descheemaeker

**Sound Advice**
9330 Seventh St., Ste. F, Rancho Cucamonga, 91730, (800) 987-6830, (909) 987-6830, E-Mail: info@sarecording.com, Web Site: www.sarecording.com
Pres.: . . . . . Scott A. Flynn
CD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services.

**T.S.I. CD & Cassette Manufacturing**
24831 Ave. Tibbitts, Valendia, 91355, (661) 702-9030, Fax: (661) 702-9029, E-Mail: steve@cdmanufacturing.com, Web Site: www.cdmanufacturing.com
Pres.: . . . . . Steve Feldman
VP: . . . . . Stuart Feldman
Admin. Asst.: . . . . Irma De Avila
CD, Other (CD-R).

**Technicolor**
3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4340, E-Mail: info@technicolor.com, Web Site: www.technicolor.com
CD, DVD, Other (CD-ROM, DVD-ROM).
Other services: Other (Packaging, Fulfillment and Distribution).

**Threshold Sound & Vision**
2260 Centinela Ave., Los Angeles, 90064, (310) 571-0500, Fax: (310) 571-0505, E-Mail: smarsh@thresholdsound.com, Web Site: www.thresholdsound.com
Chief Mastering Engineer: . . . . . Stephen Marsh

**U-Tech Media USA**
2880 E. Philadelphia St., Ontario, 91761, (909) 230-5757, Fax: (909) 230-5777, E-Mail: robyn.tang@utechmedia.com, Web Site: www.utechmedia.com
Sales Mgr.: . . . . . Ian Moss

**Umedisc Ltd.**
400 Oyster Point Blvd., Ste. 200, South San Francisco, 94080, (650) 616-8001, (877) 616-8822, Fax: (650) 616-8883, E-Mail: us@umedisc.com, Web Site: www.umedisc.com

**United Audio Video Group, Inc.**
6855 Vineland Ave., North Hollywood, 91605, (818) 980-6700, Fax: (818) 508-8273, Web Site: www.unitedavg.com
Pres.: . . . . . Miriam Newman
VP Opns.: . . . . . Steve Newman
Sales Mgr.: . . . . . Larry Martin
Prodn. Mgr.: . . Stacy McLaughlin
CD.
Other services: Warehouse, Freight, Credit Card Clearance Services.

**V-Corp.**
1044 E. Edna Pl., Covina, 91724, (626) 966-0412, (800) V-CORP99, Fax: (626) 966-0465, E-Mail: info@vcorp99.com, Web Site: www.vcorp99.com
Pres.: . . . . . Peter J. Villar
VP/Mktg. Dir.: . . . . Isandra Villar
Sales: . . . . . Roland Tiangco
CD.
Other services: Freight, Direct Response-800 Services, Credit Card Clearance Services.

**Western Films & Video**
30941 W. Agoura Rd., Ste 302, Westlake Village, 91361, (818) 889-7350, (800) 648-8006, Fax: (818) 707-3937, E-Mail: customerservice@westernmedia.com, Web Site: www.westernmedia.com
CEO: . . . . . Gary Guenot
Sales Mgr.: . . . . Marci Forgrave
Mgr.: . . . . . Dan Denning

**Zomax, Inc.**
800 Corporate Way, Fremont, 94539, (510) 657-8425, Fax: (510) 657-8427, E-Mail: hibbs.s@west.zomax.com, Web Site: www.zomax.com
GM: . . . . . Kent Smart
CD, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

## COLORADO

**All Right Discs**
4500 19th St., Ste. 622, Boulder, 80304, (720) 207-9475, (888) 220-4540, Fax: (720) 207-9494, E-Mail: sales@allrightdiscs.com, Web Site: www.allrightdiscs.com
Sales/Mktg.: . . . . Philip Holloway

**Allied-Vaughn**
14135 E. 42nd Ave., Ste. 60, Denver, 80239, (303) 375-8500, Fax: (303) 375-8508, E-Mail: jon.starr@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Jon Starr
CD, Videodisc, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

**Mountain State A.V. Supply**
3545 S. Platte River Dr., Unit F, Englewood, 80110, (303) 761-3301, (800) 621-6773, Fax: (303) 761-1107, E-Mail: timk@mountainstatesav.com, Web Site: www.mountainstatesav.com
Pres.: . . . . . Tim Kenney
CD, Other (CD-Rom).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

**VU Media**
1420 Blake St., Denver, 80202, (800) 637-4336, Fax: (303) 595-4630, Web Site: vumedia.com

## CONNECTICUT

**Color Film Corp.**
770 Connecticut Ave., Norwalk, 06854, (800) 882-1120, Fax: (203) 854-3526, E-Mail: info@colorfilm.com, Web Site: www.colorfilm.com
Sales Mgr.: . . . . . Nancy Levy
Sales Mgr.: . . . . . Tim Nee
Sales Mgr.: . . . . . Van Collins
Sales Mgr.: . . . . . Jody LaRusso
Sales Mgr.: . . . . . Gillian Jayson
CD, DVD.
Other services: Warehouse, MIS (Inventory), Freight.

**Cyber-Shape**
51 Industrial Park Rd., Sterling, 06377, (800) 894-3472, (860) 564-6610, Fax: (860) 564-5654, E-Mail: p.baldes@wagarassoc.com, Web Site: www.wagarassoc.com
VP: . . . . . Peter Baldes
CD, DMM, CDV, DVD, Other (CD-ROM, MPEG Disc, CD-Enhanced, Business Card CD).
Other services: Warehouse, MIS (Inventory).

**MEDIATEC, Inc.**
1 Goundry Dr., Waterford, 06385, (860) 442-9986, Fax: (860) 442-6230, E-Mail: bmayo@mediatecinc.com, Web Site: www.mediatecinc.com
Contact: . . . . . Bill Mayo

**NYCD, Inc.**
Six Landmark Sq., 4th Floor, Stamford, 06901, (203) 658-0328, E-Mail: inquire@nycd.com, Web Site: www.nycd.com
Regional Sales: . Justin Rumack
DVD, Other (Video).

**T&M Digital Services**
PO Box 873, Monroe, 06468, (203) 268-5290, E-Mail: t&mdigital@iphostway.net, Web Site: www.associatedaudio.com
MD: . . . . . Julie Kraus
Studio Engineer: . . . Mark Smith
CD.
Other services: Warehouse, MIS (Inventory), Freight.

## DELAWARE

**Ken-Del Productions, Inc.**
1500 First State Blvd., Wilmington, 19804-3596, (302) 999-1111, (800) 249-1110, E-Mail: info@ken-del.com, Web Site: www.ken-del.com
Pres./GM: . . . H. Edwin Kennedy
Opns. Mgr.: . . . . . Bill Burgess
Producer/Engineer: . . . . . Paul Janocha
CD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

## FLORIDA

**Allied-Vaughn**
3438 Maggie Blvd., Orlando, 32811, (407) 649-0008, Fax: (407) 649-9005, E-Mail: richard.skillman@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Richard Skillman
CD, Videodisc, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

**Allied-Vaughn**
4710 Eisenhower Blvd., Ste. A2, Tampa, 33634, (813) 887-3141, (800) 252-4564, E-Mail: julia.kennedy@alliedvaughn.com, Web Site: www.alliedvaughn.com

**Pat Appleson Studios, Inc.**
757 SE 17th St., Ste. 358, Fort Lauderdale, 33316-2960, (954) 587-7900, Fax: (954) 587-4176, E-Mail: appleson@gate.net, Web Site: www.appleson.com
Pres.: . . . . . Patrick G. Appleson
CD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

**Audio Sphere**
1100 N. Valencia Ave., Howey in the Hills, 34737, (800) 750-7155, (352) 324-3570, Fax: (352) 324-3590, E-Mail: cd@audiosphere.com, Web Site: www.audiosphere.com
Owner: . . . . . Christine Kelem
CD, Other (Cassette, CD-ROM).
Other services: Other (Packaging).

**CDI Media Solutions**
1710 Lee Rd., Orlando, 32810, (407) 299-7363, Fax: (407) 299-6004, E-Mail: dale@cdimediasolutions.com, Web Site: www.cdimediasolutions.com
Pres.: . . . . . David Janney
VP: . . . . . Scott Cooper
Dir. Sales: . . . . . Dale Ward
Exec. Asst.: . . . . . Felisa Funk
CD.

**Corporate Disk Co.-Southeast Region**
3232 St. Ives Blvd., Spring Hill, 34609, (352) 683-9971, Fax: (352) 683-0825, E-Mail: info@disk.com, Web Site: www.disk.com

**D.S.M Producers, Inc.**
PO Box 1160, Marco Island, 34146, (212) 245-0006, (239) 393-1754
Pres.: . . . . . Suzan Bader
VP/Licensing/Prof. Mgr.: . . . . . Teri Bader-Bostaji
A&R Dir.: . . . . . Elba Maldonado
Dir. Opns.: . . . . Ralph Krisher, III

**Digital Domain**
931 N.S.R. 434, Ste. 1201-168, Altamonte Springs, 32714, (407) 831-0233, (800) 344-4361, E-Mail: ofcmgr@digido.com, Web Site: www.digido.com
VP: . . . . . Mary Kent
Office Mgr.: . . . . . Ric coppola
CD, Other (CD-ROM).

**Evatone, Inc.**
4801 Ulmerton Rd., Clearwater, 33762, (800) 382-8663, (727) 572-7000, Fax: (727) 572-6214, E-Mail: sales@evatone.com, Web Site: www.evatone.com
Pres.: . . . . . Carl Evans
EVP: . . . . . Doug Franzen
VP Sales: . . . . . Ken Roseman
VP Mktg.: . . . Marcia Piacentino
CD, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory), Freight.

**Magnetix Corp.**
3600 eCommerce Pl., Orlando, 32808, (407) 926-2400, (800) 748-4494, Fax: (407) 926-2401, E-Mail: info@magnetix.com, Web Site: www.magnetix-audio-cd-dvd-replication.com
Pres.: . . . . . William Hohns
Pres.: . . . . . Robert J. LeFort, Jr.
VP Sales: . . . . . Rob Williams
VP Sales: . . . . . Rob Panepinto
VP Customer Serv.: . . Jim Baker
Other (Video).
Other services: Warehouse, MIS (Inventory), Direct Response-800 Services, Credit Card Clearance Services.

**Media Concepts, Inc.**
559 49th St. S., St. Petersburg, 33707-2690, (727) 321-2122, Fax: (727) 321-2272, E-Mail: cwrs@aol.com, Web Site: www.mediaconceptsflorida.com
Pres.: . . . . . Bob Skidmore
EVP: . . . . . John P. Gallagher
VP: . . . . . Richard E. Smith
GM: . . . . . Scott Richardson
CD, DVD.

**Miami Tape, Inc.**
550 W. 84th St., Hialeah, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: carlos@miami-tape.com, Web Site: www.miami-tape.com
VP: . . . . . Carlos Garcia, Jr.
CD, DVD, Other (Video post production).
Other services: Credit Card Clearance Services.

**Progressive Music Studios**
2116 Southview Ave., Tampa, 33606, (813) 251-8093, Fax: (813) 251-6050, E-Mail: info@progressivecds.com, Web Site: www.progressivecds.com
Owner: . . . . . Ken Veenstra
Prodn. Mgr./Engineer: . . . . . Owen Meats
Pre Press Mgr.: . . . . John Meats
CD, DVD.
Other services: Warehouse, Freight.

**Shape cd America LLC**
2815 Directors Row, Ste. 300-B, Orlando, 32809, 407 333, Fax: 407 334, E-Mail: mail@shape-cd.de, Web Site: www.shape-cd.de
Contact: . Roman W. Wildberger
CD, Other (Original Shape CD, Ticket CD, Business Card CD).

**Total Media, Inc.**
21947 US Hwy. 19 N., Clearwater, 33765, (727) 723-3090, Fax: (727) 723-3161, E-Mail: info@totalmediainc.com, Web Site: www.totalmediainc.com
Pres.: . . . . . Gary Robinson

**Trackmaster, Inc.**
4701 NE 12th Ave., Overland Park, 33334, (954) 776-6603, (888) 374-8877, Fax: (954) 776-5534, E-Mail: info@trackmasterav.com, Web Site: www.trackmasterav.com
Pres.: . . . . . Bruce Parsons
CD.

**Viva Miami Entertainment Productions, Inc.**
2441 NW 93rd Ave., Stes. 102 & 103, Miami, 33172, (305) 592-5002, Fax: (305) 592-5003, E-Mail: info@vivamiami.tv, Web Site: www.vivamiami.tv, www.vivamiami.com
Pres.: . . . Raquel Bretos Mendez
SVP: . . . . . Eddi Rodriquez
VP Opns.: . . . . . Osvaldo Flores
Host/Producer: . . . . . David "Shotgun" Robles
Chief Technician: . . . . . Jose "Chepe" Palma

**The Warehouse Studio**
2071 Emerson St., Ste. 20, Jacksonville, 32207, (904) 399-0424, (800) 483-8273, Fax: (904) 398-9683, E-Mail: info@warehouse-studio.com, Web Site: www.warehouse-studio.com
Sales: . . . . . Gene Hodges
Engineer: . . . . . Todd Morris
CD, Other (VHS).

## GEORGIA

**Aleven Music Marketing & Design, LLC**
1261 Apple Valley Rd., Atlanta, 30319, (404) 848-7999, Fax: (404) 593-2076, E-Mail: sales@aleven.com, Web Site: www.aleven.com
Art Dir.: . . . . . Tony Rodono
Creative Dir.: . . . . . Neal Reddy

**Allied-Vaughn**
6514 Jimmy Carter Blvd., Norcross, 30071, (770) 441-3827, Fax: (770) 416-8880, E-Mail: christy.guest@alliedvaughn.com, Web Site: www.alliedvaughn.com
GM: . . . . . Christy Guest
Receptionist: . . . . . Doug Gibson

**Atlanta Manufacturing Group**
158 Moreland Ave., Atlanta, 30316, (404) 230-9559, Fax: (404) 230-9558, E-Mail: staff@amgcds.com, Web Site: www.amgcds.com
Pres.: . . . . . Kristina Tanner
VP: . . . . . Angela Wilson
CD.

**Grievous Angel Productions (GAP)**
108 Go Bar Landing Rd., Statesboro, 30461, (912) 842-2972, Fax: (888) 842-2972, E-Mail: grievousangelpro@hotmail.com, Web Site: www.grievousangelpro.com
Owner: . . William T. Johnson, Jr.

**JVC Disc America**
1085 Seale Dr., Alpharetta, 30202, (770) 475-6991, Fax: (770) 475-5450, E-Mail: alancoop@aol.com, Web Site: www.jvcdiscusa.com
Acct. Exec.-S.E. Region: . . . . . Alan Cooper

**Video Copy Services, Inc.**
4000 DeKalb Technology Pkwy., Bldg. 500, Ste. 500, Atlanta, 30340, (404) 321-6933, Fax: (404) 321-4876, E-Mail: sales@video-copy.com, Web Site: www.video-copy.com

## HAWAII

**Cosmo Enterprise, Inc.**
1481 S. King St., Ste. 150A, Honolulu, 96814, (808) 949-2811, Fax: (808) 949-6552, E-Mail: custserv@cosmo-media.com, Web Site: www.cosmomediaworld.com
Pres.: . . . . . Thomas Pereira
Sales/Mktg.: . . . . . Lito Carlos
CD, Videodisc, DMM, CDV, DVD, Minidisc.

**Sony Music Productions**
960 Mapunapuna St., 2nd Floor, Honolulu, 96819, (808) 837-7325, Fax: (808) 837-7365, E-Mail: sonyhawaii@am.sony.com, Web Site: www.sonyhawaii.com
Prodn. Mgr.: . . . . Chris Hubbard

## ILLINOIS

**ARS Recording Studio & Tape Duplication**
11626 S. Pulaski, Alsip, 60803, (708) 371-8424, Fax: (708) 371-3958, E-Mail: info@arsstudios.com, Web Site: www.arsstudios.com
Dupl. Dept. Mgr.: . . . Geoff Cook
Exec. Facilities Mgr.: . Dina Cobb
Chief Engineer: . . Gary A. Cobb
CD.

**Allied-Vaughn**
935 W. Chestnut, Ste. 450, Chicago, 60622, (312) 733-0995, Fax: (312) 733-0998, E-Mail: charese.david@alliedvaughn.com, Web Site: www.alliedvaughn.com
Sr. Sales Exec.: . Charese David

**CD Forge**
3709 N. Southport Ave., Lower Level, Chicago, 60613, (773) 281-6786, Fax: (773) 281-6586, E-Mail: fred@cdforge.com, Web Site: www.cdforge.com
Sr. Project Mgr.: . . . Fred Schaaf

**Cassette Services, Inc.**
111 N. Hickory Ave., Arlington Heights, 60004-6206, (847) 506-0600, Fax: (847) 506-0697, E-Mail: info@cassetteservices.com, Web Site: www.cassetteservices.com
Pres.: . . . . . Michael Connor
Sales Mgr.: . . . . Gina DiBalsamo

**Corporate Disk Co.**
4610 Prime Pkwy., McHenry, 60050-7005, (800) 634-3475, (815) 331-6000, Fax: (815) 331-6000, E-Mail: info@disk.com, Web Site: www.disk.com
Pres.: . . . . . Bill Mahoney
VP Sales: . . . . . David Gimbel
VP Mktg.: . . . . . David Habisohn
GM: . . . . . Joe Foley

**Deluxe Media Services, Inc.**
568 Atrium Dr., Vernon Hills, 60061, (847) 990-4100, Fax: (847) 549-8354, Web Site: www.deluxemedia.com
Pres./CEO: . . . . . Peter Pacitti
Pres.: . . . . . Rick Marquaredt
Mgr. Sales/Mktg.: Natalie Kinsey
DVD.

**Disc Makers-Great Lakes-Chicago**
562 W. Washington Blvd., Chicago, 60661, (800) 468-9353, (312) 441-9622, Fax: (312) 441-9626, Web Site: www.discmakers.com

**Domain Communications LLC**
289 Main Pl., Carol Stream, 60188, (630) 668-5300, Fax: (630) 668-0158, E-Mail: info@domaincommunications.com, Web Site: www.domaincommunications.com
Pres.: . . . . . David Morris
VP Sales/Mktg.: . . . . Jim Draper
Studio Mgr.: . . . . . Andrew Bee

**First International Digital (FID)**
135 W. Central Rd., Schaumburg, 60195, (847) 202-1900, Fax: (847) 202-5667, E-Mail: andys@fidinc.com, Web Site: www.fidinc.com, www.myirock.com

**46 Productions**
42W557 Hawk Cir., St. Charles, 60175, (800) 850-5423, (630) 365-5003, E-Mail: info@46p.com, Web Site: www.46p.com
Pres./CEO: . . . . . Dave Jeziorski
VP/Studio Opns.: Scott Jeziorski
Other (CDR).
Other services: Other (Booklet & Traycard Printing, Packaging).

**JVC Disc America**
1905 Fairfax Rd., St. Charles, 60174, (630) 443-6350, Fax: (630) 443-6351, E-Mail: merical@aol.com, Web Site: www.jvcdiscusa.com
Acct. Exec.-N.E. Region: . . . . . Steve Merical

**Kozin Communications**
836 Greenwood Ct., Carpentersville, 60110, (847) 428-2495, Fax: (847) 428-4677, E-Mail: kozincommunication@spcglobal.net
Pres.: . . . . . John Kozin
Sales Mgr.: . . . . Penelope Kozin
Mktg. Dir.: . . . Thomas Schaefer

**Major Media, Inc.**
3326 Commercial Ave., Northbrook, 60062-1909, (847) 498-4610, (888) 608-3475, Fax: (847) 272-1534, E-Mail: webmaster@major-media.com, Web Site: www.major-media.com

**Paragon Media**
274 Jamie Ln., Wauconda, 60084, (847) 526-1800, Fax: (847) 526-1828, E-Mail: solutions@paragongroup.com, Web Site: www.paragongroup.com
Facility Mgr.: . . . . . George Ricci
Sr. Project Mgr.: . . . Don Conway
Sr. Project Mgr.: . . . Kevin Kolba
CD.
Other services: Warehouse, MIS (Inventory), Freight.

**ProductionPRO**
780 Busse Hwy., Park Ridge, 60068, (847) 696-1600, Fax: (847) 969-1696, E-Mail: info@productionpro.com, Web Site: productionpro.com
Owner: . . . . . Doug Tello
Mktg. Dir.: . . . . Christian Banach
Prodn. Mgr.: . . . . . Dan Doyle

**3rd Millennium**
746 E. 157th Pl., South Holland, 60473, (866) 633-0003, (708) 333-0003, Fax: (708) 333-3303, E-Mail: mail@3rdmillennium.tv, Web Site: www.3rdmillennium.tv
Contact: . . . . . Michael Szromba

**Top Dog Disc Co.**
6400 N. Leoti Ave., Chicago, 60646, (773) 775-8393, Fax: (773) 775-8393, E-Mail: info@topdogdisc.com, Web Site: www.topdogdisc.com

**Unlimited CD, Inc.**
1 S. 072 Luther Ave., Lombard, 60148, (630) 522-0057, Fax: (630) 522-0070, E-Mail: contact@unlimitedcd.com, Web Site: www.unlimitedcd.com
Pres.: . . . . . Jasjit Dhillon

## INDIANA

**Cinram, Inc.**
1600 Rich Rd., Richmond, 47374, (800) 865-2200, (765) 962-9511, Fax: (765) 962-1564, E-Mail: sales@cinram.com, Web Site: www.cinram.com
Mktg.: . . . . . Margaret Higgins
CD, CDV, DVD, Other (CD-ROM, DVD-ROM).

**Sanyo Laser Products**
1767 Sheridan St., Richmond, 47374-1811, (800) 704-7648, (765) 935-7574, Fax: (765) 935-0174, E-Mail: rjosephson@sanyolaserproducts.com, Web Site: www.sanyolaserproducts.com
Pres./CEO: . . . . . Hideo Nakai
VP-Northeast: . Tom Van Gessel
Sales/Mktg. Mgr.: . . . . . Ross Josephson
CD, DVD, Other (CD-ROM, 24K-Gold Discs).
Other services: MIS (Inventory), Freight, Credit Card Clearance Services, Other (Distribution, Fulfillment & Packaging).

**Sony DADC**
1800 N. Fruitridge Ave., Terre Haute, 47804, (800) 358-7316, E-Mail: websdma@sonydadc.com, Web Site: www.sonydadc.com
Dir. N. American Sales: Ed Ryan

**Sony DADC New Technologies**
1800 N. Fruitridge Ave., Terre Haute, 47804, (877) 229-7669, E-Mail: websdma@sonydadc.com, Web Site: www.sonydadc.com

**World Media Group**
6737 E. 30th St., Indianapolis, 46219, (317) 549-8484, (800) 400-4964, Fax: (317) 549-8480, E-Mail: hollyh@worldmediagroup.com, Web Site: www.worldmediagroup.com
Pres.: . . . . . Jeff Mellentine
Sales Rep.: . . . . . Holly Viering
Sales Rep.: . . . Jennifer Hughes
CD, DVD, Other (CD-ROM).
Other services: Warehouse, Direct Response-800 Services, Credit Card Clearance Services, Other (Inventory Control).

## IOWA

**Triad Studios**
1910 Ingersoll Ave., Des Moines, 50309, (515) 243-2125, Fax: (515) 243-2055, E-Mail: tschmitt@triadav.com, Web Site: www.triadav.com
Pres.: . . . . . Richard Trump
Studio Mgr.: . . . . . Tony Schmitt

## KANSAS

**RSRT Digital Master Works**
7800 Shawnee Mission Pkwy., Ste. 17, Overland Park, 66202, (913) 262-5335, (800) 776-4096, Fax: (913) 262-5364, E-Mail: info@rsrt.com, Web Site: www.rsrt.com
Pres.: . . . . . Royal Scanlon
Prodn. Mgr.: . . . . Chainy Folsom
Mastering Engineer: . . . . . Larry Johnson
CAP Engineer: . . . Jim Schrader
CD, DVD, Other (CD-ROM).

## KENTUCKY

**Krauss-Maffei Corp.**
7095 Industrial Rd., Florence, 41042, (859) 283-0200, Fax: (859) 283-9631, E-Mail: pcaprio@krauss-maffei.com, Web Site: www.krauss-maffei.com
VP Finance: . . . Sandra Winters
VP Injection Molding: . . . . . Paul Caprio
CD, DVD.

## LOUISIANA

**Accupress**
128 E. Cypress St., Ville Platte, 70586, (337) 363-2104, (800) 542-8283, Fax: (337) 363-6934, E-Mail: stuart@accupress.com, Web Site: www.accupress.com
Owner: . . . . . Stuart Fontenot
CD.

**Sound of New Orleans**
5584 Canal Blvd., New Orleans, 70124, (504) 484-7222, Fax: (504) 483-9018, E-Mail: bedico@bellsouth.net, Web Site: www.bluesworld.com/SONO, www.soundofneworleans.com
Contact: . . . . . Gary J. Edwards

## MAINE

**Gateway Mastering & DVD**
428 Cumberland Ave., Portland, 04101, (207) 828-9400, Fax: (207) 828-9405, E-Mail: info@gatewaymastering.com, Web Site: www.gatewaymastering.com
Pres./Chief Engineer: . . . . . Bob Ludwig
CFO/Studio Mgr.: . . Gail Ludwig
Mastering Engineer: Adam Ayan
DVD Authoring/Graphic Design: . . . . . Brian Lee
DVD.

**Klarity Multimedia, Inc.**
1 Maple St., North Vassalboro, 04962-0160, (888) 387-8273, (207) 873-3911, Fax: (207) 873-3924, E-Mail: sales@klarity.com, Web Site: klarity.com
Pres.: . . . . . Gary Coull
Cust. Serv.: . . . . . Tera Coull
CD, CDV.
Other services: Warehouse, MIS (Inventory), Freight, Other (Fulfillment).

## MARYLAND

**Action Duplication**
10097 Tyler Pl., Ijamsville, 21754, (301) 607-4590, Fax: (304) 874-3874, E-Mail: rfitzgerald@actionduplication.com, Web Site: www.actionduplication.com

**Allied-Vaughn**
819 Brightseat Rd., Landover, 20785, (301) 808-6100, Fax: (301) 808-9585, E-Mail: vicki.weagley@alliedvaughn.com, Web Site: www.alliedvaughn.com
Eastern Region Sales Dir.: . . . . . Vicki Weagley
CD, Videodisc, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

**Cdigital Markets, Inc.**
2529 Washington Blvd., Baltimore, 21230, (410) 646-7800, Fax: (410) 646-7786, E-

PROFESSIONAL SERVICES & SUPPLIERS

Mail: info@cdigitalmarkets.com, Web Site: www.cdigitalmarkets.com
VP Sales: . . . . . Tom Booth, Jr.
VP Prodn.:. . . . . Matt Regan
Comptroller: . . . . . Ivan Grant

**Morphius Disc Manufacturing**
100 E. 23rd St., Baltimore, 21218, (410) 662-0112, Fax: (410) 662-0116, E-Mail: mfginfo@morphius.com, Web Site: www.morphius.com
Owner/CEO: . . . . . David Andler
Customer Serv. Rep.: . . . . . Emily McDonough

## MASSACHUSETTS

**Ball Media Corp.**
154 North St., Ste. 1, Northampton, 01060, (413) 582-0960, (888) 666-5395, Fax: (413) 584-5873, E-Mail: corey@ballmediamass.com, Web Site: www.ballmediamass.com
Sales Mgr.:. . . . . Corey Ramsay

**CD Sonic**
273 Commonwealth Ave., Boston, 02116, (617) 424-0670, (888) CD-SONIC, Fax: (617) 424-0657, E-Mail: cdsonic@cdsonic.com, Web Site: www.cdsonic.com
Pres.:. . . . . Jules Seabra
CD, CDV, Other (CD-ROM).

**DVD Labs**
432 Columbia St., Ste. 17B, Cambridge, 02141, (617) 577-0014, (888) DVD-LABS, Fax: (617) 577-7333, E-Mail: webmail@dvdlabs.com, Web Site: www.dvdlabs.com
Founder: . . . . . Roger Talkov
Studio Mgr.: . . . . . Bert Foster
Engineer: . . . . . Paul Angelli

**M Works Mastering**
432 Columbia St., Ste. 17B, Cambridge, 02141, (617) 577-0089, Fax: (617) 577-0098, E-Mail: studio@m-works.com, Web Site: www.m-works.com
Pres./Mastering Engineer: . . . . . Jonathan Wyner
Studio Mgr.: . . Heather DePersis
Mastering/Authoring Engineer: . . . . . Matt Azevedo
CD, DVD, Other (CD-ROM).

**NYCD, Inc.**
720 Massachusetts Ave., 2nd Floor, Cambridge, 02139, (617) 378-3352, E-Mail: inquire@nycd.com, Web Site: www.nycd.com
Regional Sales: . . Adam C. Dell
DVD, Other (Video).

**Northeastern Digital**
2 Hidden Meadow Ln., Southboro, 01772, (508) 481-9322, Fax: (508) 624-6437, E-Mail: as@northeasterndigital.com, Web Site: www.northeasterndigital.com
Pres.:. . . . . Dr. Toby Mountain
Opns. Mgr.: . . . . . Anne Shepard
CD, DVD, Other (CD-ROM).

## MICHIGAN

**Allied-Vaughn**
11923 Brookfield, Livonia, 48150, (800) 462-5543, Fax: (734) 462-4004, E-Mail: chris.barkoozis@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Chris Barkoozis
CD, Videodisc, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

**Deluxe Media Services**
32500 Van Born Rd., Wayne, 48184, (800) 677-8421, Fax: (734) 728-8574, Web Site: www.bydeluxe.com
Dir. Detroit Opns.: Laurie Beguhn

**Q.C. Media Services (USA), Inc.**
35601 Veronica, Livonia, 48150, (734) 464-4650, Fax: (734) 464-8939, E-Mail: sales@qcmediausa.com, Web Site: www.qcmediausa.com
Pres.:. . . . . Gary Hunt

**The Transfer Zone**
13251 Northend Ave., Oak Park, 48237-3261, (248) 548-7580, (800) VIDEO-43, Fax: (248) 548-0924, E-Mail: info@thetransferzone.com, Web Site: www.thetransferzone.com
CFO: . . . . . Brian Newhouse
Dir./Tech.: . . . Roxanne Nusholtz

**World Class Tapes**
670 Airport Blvd., Ste. 1, Ann Arbor, 48107, (734) 662-0669, (800) 365-0669, Fax: (734) 769-2666, E-Mail: sue@worldclasstapes.com, Web Site: www.worldclasstapes.com
Sales Mgr.: . . . . . Sue Gillis
CD.

## MINNESOTA

**Allied-Vaughn**
7951 Computer Ave., Minneapolis, 55435, (952) 832-3100, Fax: (952) 832-3179, E-Mail: john.richter@alliedvaughn.com, Web Site: www.alliedvaughn.com
GM: . . . . . Rich Wogen
Sales Mgr.:. . . . . John Richter
Sales Rep.: . . . . . Keith Seidl
Sales Rep.:. . . . . Dennis Davies
CD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

**Americ Disc Minnesota**
980 Aldrin Dr., Ste. 100, Eagan, 55121, (651) 233-1400, (800) 903-1770, Fax: (652) 233-1393, E-Mail: info@americdisc.com, Web Site: www.americdisc.com
VP Opns.:. . . . . Pierre Francou
CD, CDV, DVD, Minidisc, Other (CD-R).
Other services: Warehouse, MIS (Inventory), Freight, Other (Distribution).

**Digital Excellence**
300 York Ave., St. Paul, 55101-4082, (651) 772-5100, (800) 608-8008, Fax: (651) 771-5629, E-Mail: sales@digx.com, Web Site: www.digx.com
Pres.:. . . . . Richard Stevens
Sales/Mktg. Mgr.: . . . Lori Stanal
Mktg.:. . . . . Jady Karpe
Salesperson: . . . . . Jane Tweet
Salesperson: . . . . . Gary Matson
Salesperson: . . . . . Jack Nyquist
Salesperson: Tracy ReiderBower
Salesperson: . . . . . Ryan Lesher
Salesperson: . . . Darrell Stevens
Salesperson:. . . . . Lorri Strand
CD, Videodisc.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

**Duplication Factory**
4275 Norex Dr., Chaska, 55318, (952) 448-9912, Fax: (952) 448-3983, E-Mail: prnccarthy@duplicationfactory.com, Web Site: www.duplicationfactory.com
Pres.:. . . . . Pete McCarthy
CD, CDV.
Other services: Warehouse, MIS (Inventory), Freight.

**Imation Corp.**
1 Imation Pl., Oakdale, 55128-3414, (651) 704-3997, Fax: (651) 704-6222, E-Mail: info@imation.com, Web Site: www.imation.com
Mktg. Mgr.:. . . . . Carla Pihowich

**Litho Express, Inc.**
1336 Energy Park Dr., St. Paul. 55108, (651) 644-9136, Fax: (651) 644-9776, E-Mail: sales@lithoexpress.com, Web Site: www.lithoexpress.com
Pres.:. . . . . Todd Nicholson

**Precision Powerhouse**
911 S. Second St., Minneapolis, 55415, (612) 333-9111, (888) 703-9111, Fax: (612) 332-9200, E-Mail: dan@power-house.com, Web Site: www.precisionpowerhouse.com
Pres.:. . . . . Dan Piepho
Cust. Serv. Mgr.: . Warren Shore
CD, DVD, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory), Freight.

**Zomax, Inc.**
5353 Nathan Ln., Plymouth, 55442, (763) 577-3621, Fax: (763) 577-3609, Web Site: www.zomax.com
VP Mktg.: . . . George Hadjiyanis
VP Sales:. . . . . Jim Triggs
Dir. Mktg.:. . . . . Eric Boyles
CD, DVD, Other (CD-ROM, CD-I, CD-Video).
Other services: Warehouse, MIS (Inventory), Freight, Other (Printing, Packaging).

## MISSOURI

**Acme Distributors**
PO Box 8123, Kansas City, 64112-8123, (816) 767-0050, Fax: (816) 767-0000, E-Mail: cassette@swbell.net, Web Site: www.cassatapes.com
GM: . . . . . F.W. Black

**Audio-VideoGraphics, Inc.**
17501 E. US Hwy. 40, Ste. 219, Independence, 64055, (800) 322-2832, Fax: (816) 350-0804, E-Mail: mail@avginc.com, Web Site: www.avginc.com
Pres.: . . . . . Greg Azorsky
Sales Mgr.: . . . . . Jeff Propst
Video Dir.: . . . . . Steve Downing
Chief Engineer: . . . . Kevin Davis
CD.
Other services: Warehouse, Freight, Direct Response-800 Services.

**Big River**
9870-D Big Bend Blvd., St. Louis, 63122, (314) 822-1808, Fax: (314) 909-6807, E-Mail: blueskycd@sbcglobal.net, Web Site: www.blueskycd.com
Pres.:. . . . . Dan P. Thompson
VP-Blue Sky Media Servs.: . . . . . Phil Dunsconbe
Sales Mgr.:. . . Tommy Hallevan

**Imagitrax Recording Co.**
747 Marshall, St. Louis, 63119, (314) 963-0155, (800) 776-5118, Fax: (314) 963-1865, E-Mail: info@imagitrax.com, Web Site: www.imagitrax.com
Pres.:. . . . . Bob Gleason
VP: . . . . . Bonnie Gleason
CD, Other (Floppy Diskettes).

## NEVADA

**Game Video Inc.**
4634 S. Maryland Way, Ste. 107, Las Vegas, 89119, (877) 977-9100, Fax: (702) 549-4263, E-Mail: info@gamecrib.com, Web Site: www.gamecrib.com, www.rapnetwork.com, www.hiphophoneys.com
Pres.:. . . . . Jonathan Shecter
CIO: . . . . . Derrick Threatt
Mktg.: . . . . . Rick Nucci

**Odds On Recording, Inc.**
14 Sunset Way, Henderson, 89014-2002, (877) 633-7661, Fax: (702) 697-5341, E-Mail: sales@oddsonrecording.com, Web Site: www.oddsonrecording.com
Pres.:. . . . . Tom Parham
GM: . . . . . Sheila Parham

## NEW HAMPSHIRE

**Superdups**
68 Stiles Rd., Unit H, Salem, 03079, (800) 617-3877, (603) 890-8996, Fax: (603) 890-8997, E-Mail: info@superdups.com, Web Site: www.superdups.com
Pres.:. . . . . Bruce Bennett
CD, DVD, Other (CD-ROM).

## NEW JERSEY

**Advanced Media Technologies, Inc.**
360 Glenwood Ave., 3rd Floor, East Orange, 07017, (718) 667-4480, E-Mail: answers@amtone.com, Web Site: www.amtone.com

**Corporate Disk Co.-East Coast**
1800 Bloomsbury Ave., Ocean, 07712, (732) 431-5300, Fax: (732) 462-5658, E-Mail: info@disk.com

**Corporate Duplication Solutions, Inc.**
375 North St., Teterboro, 07608, (201) 342-3060, Fax: (201) 342-3390, Web Site: www.cdsdigital.com
Pres.:. . . . . Anthony Chinni

**Disc Makers-Eastern/Central U.S.**
7905 N. Rt. 130, Pennsauken, 08110, (800) 468-9353, (856) 663-9030, Fax: (856) 661-3458, E-Mail: info@discmakers.com, Web Site: www.discmakers.com/music
CD, Other (CD-ROM, DVD encoding, Enhanced CD authoring).

**Full Perspective Video Services, Inc.**
150 S. Mountain Ave., Montclair, 07042, (973) 746-0421, Fax: (973) 509-1498, E-Mail: selden@fpvid.com, Web Site: www.fpvid.com
CEO: . . . . . Charles J. Selden
Pres.:. . . . . Steve Whetzel
Fulfillment Serv. Mgr.:. Pat Sturm
Mgr.: . . . . Melanie Watson-Allen
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services.

**Hub-Servall Record Manufacturing**
1212 Cranbury-S. River Rd., Cranbury, 08512, (609) 655-2166, Fax: (609) 655-8749, E-Mail: hubservall@aol.com
Dir. Cust. Serv.: . Jo Ann Corbett
Sales Mgr.: . . . . . Barry Ruegg
Other services: Warehouse, Freight.

**Mardee Video, Inc.**
242 St. Nicholas Ave., South Plainfield, 07080, (908) 753-4343, Fax: (908) 753-2319, E-Mail: jsotnikoff@mardee.com, Web Site: www.mardee.com
Pres.: . . . . . Mariano De Santis
Dir. Sales/Mktg.: . . Jan Sotnikoff
Customer Rel.: . . . . Roxy Alzate
CD, DVD.

**PSI Multimedia Duplication / Packaging**
135 Ludlow Ave., Northvale, 07647, (201) 768-8007, Fax: (201) 768-8314, E-Mail: marketing@psimultimedia.com, Web Site: psimultimedia.com
VP Sales: . . Mary Ann Spitaletta
Mktg./Sales Coord.: . Lori Impero
CD.
Other services: Warehouse, Freight.

**Princeton Disc**
600 Bay Ave., Point Pleasant, 08742, (800) 426-0247, (732) 892-6136, Fax: (732) 892-6186, E-Mail: info@princetoncd.com, Web Site: www.princetondisc.com
Pres.: . . . . . Glenn Conti
COO:. . . . . Avi Itzhakov
VP Mktg.: . . . . . Lisa Conti
Acct.: . . . . . Karen Boaess

**RPL, Inc.**
1100 E. State St., Camden, 08105, (856) 963-3000, (800) 235-2679, Fax: (856) 963-3854, E-Mail: rplmedia@rplmedia.com, Web Site: www.rplmedia.com
Pres.:. . . . . Ron Oliano
VP Sales: . . . Lisa Oliano-Gross
CD, Other (CD-ROM).
Other services: Other (CD ROM Development).

**Sony DADC**
400 N. Woodbury Ave., Pitman, 08071, (800) 358-7316, (856) 589-8000, Web Site: www.sonydadc.com

## NEW YORK

**A to Z Music Services, Inc.**
611 Broadway, Ste. 430, New York, 10012, (212) 260-0237, (888) 670-0260, Fax: (212) 260-0631, E-Mail: info@atozmusic.com, Web Site: www.atozmusic.com
CEO:. . . . . Sarah Robertson
Pres.:. . . . . Scott Pollack
Dir. Sales/Mktg.: . . . . Brett Trach
Sr. Acct. Exec.:. . . . Sandra Gray
CD, CDV, DVD, Other (CD-ROM)
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision, Other (Design).

**American Pro Digital, Inc.**
28 Sherwood Dr., Massena, 13662, (800) 273-3472, Fax: (315) 769-0342, E-Mail: info@apd-disc.com, Web Site: www.apd-disc.com
GM: . . . . . Ken Richardson
Customer Serv. Mgr.: . . . . . Kristin Martin
CD, Other (CD-ROM).
Other services: Warehouse, Direct Response-800 Services, Other (Sound Solutions).

**Blink Digital**
545 Fifth Ave., 2nd Floor, New York, 10017, (212) 661-6900, Fax: (212) 907-1233, E-Mail: info@blinkdigital.com, Web Site: www.blinkdigital.com
VP Global Opns.: . . Michael Ory
Office Mgr.:. . . . . Lisa Kozloswki
DVD.

**Broadway Video Duplication**
1619 Broadway, 4th Floor, New York, 10019, (212) 333-0747, Fax: (212) 445-0911, E-Mail: keland@broadwayvideo.com, Web Site: www.broadwayvideo.com
Acct. Exec.: . . . . . Keith Eland

**C & C Duplicators, Inc.**
220 Knickerbocker Ave., Bohemia, 11716-3138, (631) 244-0800, (800) 289-9155, Fax: (631) 244-0807, Web Site: www.candcmusic.com
Pres.:. . . . . Frank Carroll
Sales Mgr.:. . . . . Robert Sirricca
CD.
Other services: Warehouse, MIS (Inventory), Freight.

**CS2CD, Inc.**
932 E. 79th St., Brooklyn, 11236, (917) 622-6451, E-Mail: willsmash@cs2cd.com, Web Site: www.cs2cd.com
CEO:. . . . . William Grecia
Sales Dir.: . . . . . Will Smash

**Cine Magnetics Digital & Video Laboratories**
100 Business Park Dr., Armonk, 10504, (800) 431-1102, Fax: (914) 273-7575, E-Mail: cminfo@cinemagnetics.com, Web Site: www.cinemagnetics.com
Pres.:. . . . . Joe Barber
VP: . . . . . Bob Orzack
GM:. . . . . Kenneth Wynne
DVD, Other (CD-R, CD-Rom).

PROFESSIONAL SERVICES & SUPPLIERS

Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

**Crystal City Tape Duplicators, Inc.**
205 Depot Rd., Huntington Station, 11746, (631) 421-0222, Fax: (631) 421-0249, E-Mail: crystctytp@aol.com
Pres.: . . . . . Frank Russo
Opns. Mgr.: . . . Anthony Ricapito
CD, DVD.

**Denon Digital LLC**
650 Fifth Ave., 31st Floor, New York, 10019, (646) 282-3348, Fax: (646) 282-3301, E-Mail: kolesen@denondigital.com, Web Site: www.denondigital.com
Pres./CEO: . . . . . Brian Wilson
Sales: . . . . . Kyle Olesen
CD, DVD.
Other services: Warehouse, MIS (Inventory), Freight.

**Devlin Video International**
1501 Broadway, Ste. 408, New York, 10036, (212) 391-1313, Fax: (212) 391-2744, Web Site: www.devlinvideo.com
EVP: . . . . . Cari Davis
VP Sales: . . . . . Mick OConnor
Chief Engineer: . . . Ben Vaughn
DVD, Other (Conversions).

**Digital Force**
149 Madison Ave., 12th Fl., New York, 10016, (212) 252-9300, (877) DISC-USA, Fax: (212) 252-7377, E-Mail: info@digitalforce.com, Web Site: www.digitalforce.com
Pres.: . . . . . Jerome Bunke
Engineer: . . . . . Pablo Martin
CD, DVD, Other (CD-ROM, Enhanced CD, Smart-eCard(Bus. Card CD's)).
Other services: Warehouse.

**Disc Makers-New York**
11 W. 17th St., New York, 10011-5504, (800) 446-3470, (212) 645-0312, Fax: (212) 352-0573, E-Mail: info@discmakers.com, Web Site: www.discmakers.com/music
Sales Mgr.: . . . . . Jeff Epstein
CD, Other (CD-ROM).

**Duplication.net**
305 E 72nd St., Ste. EN, New York, 10021, (866) 456-7896, Fax: (866) 789-4569, E-Mail: sales@duplication.net, Web Site: www.duplication.net
Pres.: . . . . . Elliot Porter

**Duplication Specialists, Inc.**
843 Merrick Rd., Baldwin, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, Web Site: www.dupespec.com
Owner/Pres.: . . . David Schwartz
Owner: . . . . . Melissa Schwartz
CD, Other (VHS).

**Dub-It-All, Inc.**
242 W. 30th St., New York, 10001, (866) 815-2424, (212) 868-3512, Fax: (212) 868-3515, E-Mail: efaulkner00@aol.com, Web Site: www.dubitall.com
Pres.: . . . . . Edward Faulkner

**ESP, Inc. (Eastern Standard Productions)**
37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732, E-Mail: info@esp-cd.com, Web Site: www.esp-cd.com
Pres.: . . . . . Mark Mekker
VP/Mktg. Dir.: . . Deborah Mekker
Dir. DVD Authoring: . . . . . Christopher Mekker
Sales: . . . . . Thomas K. Stevens
Sales: . . . . Deborah Kuczkowski
CD, Videodisc, Other (Videodisc, CD, CD-Rom, Business Cards).
Other services: Warehouse, MIS (Inventory), Freight.

**eSRT.com**
11 E. 26th St., 7th Fl., New York, 10010, (800) 829-7527, (212) 447-4475, Fax: (212) 447-4485, E-Mail: smohar@srtnyc.com, Web Site: www.esrt.com
Pres.: . . . . . Jeff Bitsimis
CFO: . . . . . Joe Silvestri
Contact: . . . . . Olof Wadehn

**Eastco Multi Media Solutions**
3646 California Rd., Orchard Park, 14127, (800) 365-8273, Fax: (716) 662-3360, E-Mail: sales@eastcomultimedia.com, Web Site: www.eastcomultimedia.com
Pres.: . . . . . Holt Vaughn
VP: . . . . . Marietta Vaughn
Dir. Opns.: . . . . . John Laporta
Mgr.: . . . . . Jennifer Bellanca
Graphics Mgr.: . . Aaron Laporta
Cust. Serv. Mgr.: Keith Wojcinski
Sales Mgr.: . . . . . Chris Margilia
Prodn. Coord.: . Bryan Sliwowski
CD, DVD, Minidisc.
Other services: Warehouse, Freight.

**Europadisk LLC**
24-02 Queens Plaza S., Long Island City, 11101, (800) 455-8555, (718) 407-7300, Fax: (718) 361-7961, E-Mail: cd@europadisk.com, Web Site: www.europadisk.com
Pres.: . . . . . James P. Shelton
Customer Serv. Mgr.: . . . . . Sandra Gray
Sales Mgr.: . . . . . Karl Rizzo
CD, CDV, DVD, Other (CD-ROM, Glass Mastering; Digital Printing).
Other services: Warehouse, MIS (Inventory), Freight.

**Frankford / Wayne Mastering Labs, Inc.**
130 W. 42nd St., Ste. 1000, New York, 10036, (212) 302-8300, Fax: (212) 764-3466, E-Mail: sales@frankfordwayne.com, Web Site: www.frankfordwayne.com
Owner: . . . . . Thomas Steele
GM: . . . . . Tracy Steele
CD.

**In Record Time**
575 Eighth Ave., 19th Fl., New York, 10018, (212) 262-4414, (800) 575-4414, Fax: (212) 262-4512, E-Mail: info@inrecordtime.com, Web Site: www.inrecordtime.com
Pres.: . . . . . Adam Cott
Prodn. Mgr.: . . . . . Tara Frank
CD, CDV, DVD, Minidisc.
Other services: Warehouse, MIS (Inventory), Freight.

**International Digital Centre / International Duplication Centre, Inc.**
321 W. 44th St., Ste. 903, New York, 10036, (212) 581-3940, Fax: (212) 581-3979, Web Site: www.idcdigital.com
Pres./CEO: . . . . . Marcy Gilbert
VP: . . . . . Mitchell Gilbert
VP Opns.: . . . . Rosanna Nockin
Dir. Opns.: . . . Amy Campoverde
Sr. Acct. Exec.: . . . . Scott Carroll
CD, Videodisc, CDV, DVD, Other (Digital Compression).

**L&M Optical Disc**
303 Louisiana Ave., Brooklyn, 11207, (678) 947-1846, Fax: (678) 947-1946, E-Mail: brow3998@bellsouth.net, Web Site: www.lmopticaldisc.com
SVP Sales/Mktg.: . . . . . Jack D. Brown, Jr.
CD, CDV, DVD, Other (3" mini CD, CD Business cards).
Other services: Warehouse, MIS (Inventory), Freight, Macrovision, Other (Fulfillment/Hexalock Anti-Piracy).

**Masterdisk DVD**
545 W. 45th St., New York, 10036, (212) 541-5022, Fax: (212) 265-5645, Web Site: www.masterdisk.com
Dir. DVD Opns.: . . . . Joel Renert
DVD.

**Masterdisk DVD**
545 W. 45th St., New York, 10036, (212) 541-5022, Fax: (212) 265-5645, Web Site: www.masterdisk.com
DVD Designer: . Justin Parkinson
DVD Designer: . . . Rich Guerzon
DVD Author: . Omar Washington

**Media Technologies Ltd.**
1363 Lincoln Ave., Ste. 10, Holbrook, 11741, (631) 467-7900, Fax: (631) 467-0450, E-Mail: impact@cdvdpro.com, Web Site: www.cdvdpro.com
Pres.: . . . . . Rainer Zopfy
Opns.: . . . . . Peter Krslovic
CD.
Other services: Other (Packaging).

**Metropolis DVD**
88 Tenth Ave., 6th Fl., W. Penthouse, New York, 10011, (212) 675-7300, Fax: (212) 765-9336, E-Mail: info@sterling-sound.com, Web Site: www.metropolisdvd.com
Pres.: . . . . . David Anthony

**Michele Audio Corp. of America**
PO Box 566, Massena, 13662, (315) 769-2448, (315) 764-9340, Fax: (315) 764-9672, Web Site: www.micheledigital.com
Pres.: . . . . . Ginette Cormier
VP/GM: . . . . . Tom Gramuglia
CD, Other (Cassette).

**The Music Connection, Inc.**
481 Eighth Ave., Ste. 1521, New York, 10001, (212) 689-4000, Fax: (212) 689-1191, E-Mail: ira@musicconnection.net, Web Site: www.musicconnection.net
Pres.: . . . . . Rich Ralton
VP Sales: . . . . . J. Ralton
VP Sales: . . . . . Ira Cohen
VP Sales: . . . . . Brett Winters
VP Graphic: . . . . . Brad Cohen
CD, DVD.
Other services: Warehouse, Freight.

**Music Manufacturing Services**
20 W. 20th, Ste. 302, New York, 10011, (212) 337-0292, (800) 293-2075, Fax: (212) 337-0897, E-Mail: info@musicmanufacturing.com, Web Site: www.musicmanufacturing.com
Sales Mgr.: . . . . . Ian Schreiber

**Music On The Run**
602 Tenth Ave., New York, 10036, (212) 262-1144, Fax: (212) 262-7781, E-Mail: sales@musiconthetrun.com, Web Site: www.musiconthetrun.com
Pres.: . . . . . Carl Rowatti
GM: . . . . . Adrianne Rowatti
CD.

**NYCD, Inc.**
350 Seventh Ave., 2nd Floor, New York, 10001, (212) 502-0588, Fax: (212) 502-0547, E-Mail: inquire@nycd.com, Web Site: www.nycd.com
Pres.: . . . . . Prem Hira
DVD, Other (Video).

**Nova Music Productions, Inc.**
PO Box 20184, New York, 10014, (212) 691-8519, E-Mail: staff@novamusic.com, info@novamusic.com, Web Site: www.novamusic.com, www.novadisc.net
Contact: . . . . . Michael Nova

**Play-It Productions**
259 W. 30th St., 3rd Fl., New York, 10001, (212) 695-6530, Fax: (212) 695-4304, E-Mail: info@play-itproductions.net, Web Site: www.play-itproductions.net
Pres.: . . . . . Tony Tyler
VP: . . . . . Harry Hirsch
CD, Other (CD-R).

**Progressive Tape Corp.**
40-H Corbin Ave., Bay Shore, 11706, (631) 242-4646, Fax: (631) 242-4649, E-Mail: paulg@ptape.com, Web Site: www.ptape.com
Pres.: . . . . . Paul Glantzman
Office Mgr.: . . . . . Robyn Barlow
CD, Other (Cassette).

**Rogue Music**
251 W. 30th St., Tenth Fl., New York, 10001, (212) 629-5073, Fax: (212) 947-0027, E-Mail: roguemus@ix.netcom.com, Web Site: www.roguemusic.com
GM: . . . . . Dick Michaels

**Shape Media**
875 Ave. of the Americas, Ste. 1811, New York, 10001, (212) 279-2929, Fax: (212) 279-0909, E-Mail: shapecdny@aol.com, Web Site: www.shapecd.com
Pres.: . . . . . Rod Lowentein
Sales/Mktg. Dir.: . . . . . Mike Pate
Other (CD Shaping, Business Card CD's, Ticket CD's).

**Silva Communications Corp.**
71 Milbar Blvd., Farmingdale, 11735, (516) 420-7410, Fax: (516) 420-0888
Pres.: . . . . . Alexander Silva
Sales Mgr.: . . . . . Carlos Silva
CD, DVD.

**Sonopress LLC**
1540 Broadway, 28th Floor, New York, 10036, (212) 782-7668, Fax: (212) 782-7650, Web Site: www.sonopress.com
Nat'l Accts. Mgr.: . . Lou Miranda
Dir. Sales/Audio: . . . . . Andrew DaPuzzo

**Sound Greetings**
130 W. 25th St., New York, 10001, (212) 242-4497, Fax: (212) 366-6548, E-Mail: soundgr@aol.com, Web Site: www.duplication.com
Pres./Sales: . . . . . Dimitri Karas
Contact: . . . . . Terry Etwaroo
CD.
Other services: Warehouse, Freight.

**Studio Magnetics Co., Inc.**
12 Long Island Ave., Holtsville, 11742, (631) 289-3400, (800) 874-2202, Fax: (631) 289-1604, E-Mail: cbalaban@studiomagnetics.com, Web Site: www.studiomagnetics.com
Pres.: . . . . . Craig M. Balaban
Sales Mgr.: . . . . Douglas Young

**3Xm**
555 W. 151st St., Ste. 44, New York, 10031, (212) 283-0321, Fax: (212) 283-0321, E-Mail: sales@3xm.net, Web Site: 3xm.net
Contact: . . . . . Doran Schacter

**Top Hat Productions LLC**
305 Madison Ave., Ste. 449, New York, 10165, (212) 688-5490, (877) 786-7428, Fax: (800) 505-1329, E-Mail: execproducer@top-hat.com, Web Site: top-hat.com
VP: . . . . . Ira Semanoff

**Trutone, Inc.**
321 W. 44th St., 10th Floor, Ste. 1006, New York, 10036, (212) 265-5636, Fax: (212) 265-1507, E-Mail: sales@trutone.com, Web Site: www.trutone.com
Pres.: . . . . . Carl Rowatti
GM: . . . . . Adrianne Rowatti
Prodn. Mgr.: . . . Eliana Espinosa
CD, DVD.

**USA Dubs**
29 W. 38th St., 4th Fl., New York, 10018, (212) 398-6400, (800) 872-3821, Fax: (212) 398-4145, E-Mail: sales@usadubs.com, Web Site: www.usadubs.com
Sales: . . . . . Anthony Leandry
Sales: . . . . . Andres Calvo
Sales: . . . . . Nasir Khan
Sales: . . . . . Hardy Johnson
Sales: . . . . . James Aldredo

**Wings Digital Corp.**
10 Commercial St., Hicksville, 11801, (516) 933-2500, Fax: (516) 933-2506, E-Mail: asifjamal@wingsdigital.com, Web Site: www.wingsdigital.com, www.mediamfgcorp.com
Dir. Sales/Mktg.: . . . . Asif Jamal
CD, Videodisc, CDV, DVD, Other (CD-ROM, CD-I, Photo CD).
Other services: Warehouse, MIS (Inventory), Freight, Other (6 Color Printing, Fulfillment).

**World Plug In**
6585 Royal Pkwy. N., Lockport, 14094, (716) 439-8302, Fax: (716) 439-8302, E-Mail: garotconklin@worldplugin.com, Web Site: www.worldplugin.com
Owner: . . . . . Garot Conklin

**World Replication Group**
4600 Whitmer Industrial Estates, Ste. 2, Niagara Falls, 14305, (800) 463-9493, Fax: (905) 433-1868, E-Mail: bob@worldreplication.com, Web Site: www.worldreplication.com
Pres.: . . . . . Bob Stone
GM: . . . . . Debbie King
Customer Serv. Mgr.: . . . . . Derek Stone
CD, DVD.
Other services: Warehouse, MIS (Inventory), Freight.

## NORTH CAROLINA

**Allied-Vaughn**
101 S. Center Ct., Ste. 800, Morrisville, 27560, (919) 380-0550, Fax: (919) 460-0730, E-Mail: adam.staelin@alliedvaughn.com, Web Site: www.alliedvaughn.com
Sales Rep.: . . . Michele Robbins

**Americ Disc North Carolina**
3205 Freedom Dr., Ste. 51, Charlotte, 28208, (704) 998-6998, (877) 998-6998, Fax: (704) 998-6999, E-Mail: info@americdisc.com, Web Site: www.americdisc.com
VP Opns.: . . . . . Pierre Francou
CD, CDV, DVD, Minidisc, Other (CD-R).
Other services: Warehouse, MIS (Inventory), Freight, Other (Mastering).

**American Media International**
2609 Tucker St. Ext., Burlington, 27215, (336) 229-5554, (800) 849-3223, Fax: (336) 228-1409, E-Mail: amisales@ami-media.com, Web Site: www.ami-media.com
Pres.: . . . . . Richard Clark
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

**Entertainment Distribution Co. (EDC)**
700 S. Battleground Ave., Grover, 28073, (800) 793-6641, Fax: (704) 734-4180
Mgr. Customer Rel.: . . . . . Diane Babcox

**The Kitchen Mastering**
109 Brewer Ln., Carrboro, 27510, (919) 929-4494, Fax: (919) 929-6703, E-Mail: info@kitchenmastering.com, Web Site: www.kitchenmastering.com
Contact: . . . . . Kevin Hering

**Media Evolved**
3205 Freedom Dr., Ste. 51, Charlotte, 28208, (704) 395-1002, Fax: (704) 395-1688, Web Site: www.mediaevolved.com
Pres./CEO: . . . . . Bill Walker
CFO: . . . . . Jamie Best
Sales Dir.: . . . . . Nels Schlander

**Optical Experts Manufacturing (OEM)**
8500 S. Tryon St., Charlotte, 28273, (704) 504-1877, Fax: (704) 504-9877, E-Mail: sales@oemdisc.com, Web Site: www.oemdisc.com
Mktg. Dir.: . . . . . Tom O'Reilly
Sales Exec.: . . . . . Taran Warg

**Protocol**
6 Commerce Way, Arden, 28704, (828) 684-4300, Fax: (828) 687-3558, E-Mail: bdowdy@protocolmarketing.com, Web Site: www.protocolmarketing.com
GM: . . . . . Bruce Dowdy
CD.

**Sonopress LLC**
109 Greene Hill Dr., Grover, 28073, (704) 482-8062, Fax: (704) 482-8072, E-Mail: shannon.borneman@sonopress.com, Web Site: www.sonopress.com
Nat'l Accts. Mgr.: . . . . . Shannon Borneman

**Sonopress LLC**
108 Monticello Rd., Weaverville, 28787, (828) 658-2000, Fax: (828) 658-2008, Web Site: www.sonopress.com
VP: . . . . . Steve Kaufman
VP Sales/Mktg.: . . . . . Per Save
Dir. Project Devel.: John O'Brien
Custom Bus. Mgr.: . . . . . Andrew DaPuzzo
Nat'l Accts. Mgr.: . . . . . Jon King
Nat'l Accts. Mgr.: . . Lou Miranda
Nat'l Accts. Mgr.: . . . . . Shannon Borneman
Nat'l Accts. Mgr.: . . . . . Scott Descheemaeker
Nat'l Acct. Mgr.: . . . . Mark Hurley
Acct. Mgr.: . . . . . Jeff Miner
CD, DVD, Other (CD-ROM, CPPM, Packaging, Kitting, Display Build).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision, Other (Digital asset/rights mgmt./ supply chain mgmt.).

**Sonopress LLC**
3039 Cornwallis Rd., Bld. 060, Room D-114, Research Triangle Park, 27709, (919) 486-0582, Fax: (919) 486-0584, E-Mail: martin.garcia-brosa@sonopress.com, Web Site: www.sonopress.com

**WhitewaterRecording**
9 Busbee View Rd., Asheville, 28803, (828) 274-0956, Fax: (828) 274-0956, E-Mail: info@whitewaterrecording.com, Web Site: www.whitewaterrecording.com
Mgr./Engineer: Adam Greenberg

## OHIO

**A To Z Audio Services, Inc.**
21929 Lorain Rd., Fairview Park, 44126, (440) 333-0040, Fax: (440) 333-0104, Web Site: www.atozaudio.com
Pres.: . . . . . Duane Abarca
VP: . . . . . Greg Zarnoski
Mastering/Duplication: . . . . . Adam Boose
Printing/Design: . . . . Joe Simon
CD.

**Auriga Aurex, Inc.**
6810 Grant Dr., Westfield Center, 42251, (330) 887-1722, Fax: (330) 887-1732, Web Site: www.auriga-aurex.com

**Curtis, Inc. Visual Communitations**
2025 Reading Rd., Ste. 130, Cincinnati, 45202, (513) 621-8895, Fax: (513) 621-0942, E-Mail: clientservices@curtisinc.com, Web Site: www.curtisinc.com
Pres./CEO: . . . . . Curt Sellers
EVP: . . . . . Ken Graf
Other services: Direct Response-800 Services.

**Inoveris, LLC**
7001 Discovery Blvd., Dublin, 43017, (614) 761-2000, Fax: (614) 718-4597, E-Mail: marketing@inoveris.com, Web Site: www.inoveris.com
Pres.: . . . . . Melodie Gee
Mgr. Mktg. Servs.: . . . . . Jennifer Simon
Sales: . . . . . Michael Ward
CD, Other (CD-ROM, DVD-ROM, CD-R).
Other services: Other (Fulfillment, Custom Packaging, Distr. Services).

**Magnetic Studios**
1201 Olentangy River Rd., Columbus, 43212-3118, (614) 291-9641, Fax: (614) 291-2938, E-Mail: mail@magneticstudios.com, Web Site: www.magneticstudios.com
Sales: . . . . . Pam Carter
Other (Audio CD, CD-ROM).

**Musicol Recording Studios**
780 Oakland Park Ave., Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135, E-Mail: info@musicalrecording.com, Web Site: www.musicolrecording.com
Pres.: . . . . . John W. Hull
Sales Mgr.: . . . . . Warren J. Hull
Mktg. Dir.: . . . . . Charlene Hull
Other (CDR).

**Rome Recording Studio**
3970 S. High St., Columbus, 43207, (614) 497-3970, Fax: (614) 497-1012, Web Site: www.romerecordng.com
Pres./Owner: . . . . David L. Keller
Duplication Mgr.: . . Jim Jackson
Engineer: . . . . . Jeff Farner
Engineer: . . . . . David DeFelice

**Video Duplication Services, Inc.**
3827 Brookham Dr., Grove City, 43123-4827, (800) 837-3827, (614) 871-3827, Fax: (614) 539-5545, E-Mail: sales@vds.com, Web Site: www.vds.com
GM: . . . . . Michael Kearney
Sales Coord.: . . . . Mary Leppert
Sales Assoc.: . . . . Robert Leach

## OKLAHOMA

**BCD Associates, Inc.**
128 NW 67th St., Oklahoma City, 73116, (800) 223-6734, (405) 843-4574, Fax: (405) 840-3147, E-Mail: inquiry@bcdusa.com, Web Site: www.bcdusa.com
Pres.: . . . . . C. Diane Howard
Videodisc, DVD, Other (DVD controllers, Authoring).

## OREGON

**Allied-Vaughn**
1434 NW 17th Ave., Portland, 97209, (503) 224-3835, Fax: (503) 224-2703, E-Mail: charlie.friesen@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Charlie Friesen
CD, CDV, Other (CD-R).
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

**CD Forge**
1420 NW Lovejoy St., Ste. 327, Portland, 97209, (503) 736-3261, Fax: (503) 736-3264, E-Mail: mike@cdforge.com, Web Site: www.cdforge.com
CEO: . . . . . Mike Jones
Sr. Pjct. Mgr.: . . . . . Fred Schaaf
Pjct. Mgr.: . . . . . Lucas Jones

**Cravedog CD Manufacturing**
1522 N. Ainsworth St., Portland, 97217, (503) 233-7284, (866) 469-9820, E-Mail: info@cravedog.com, Web Site: www.cravedog.com
Owner: . . . . . Todd Crosby

**eBridge from Sony Digital Authroing Services**
123 International Way, Springfield, 97477, (877) 229-SONY, E-Mail: ebridge_info@sonymusic.com, Web Site: www.ebridge.sony.com
Contact: . . . . . Shelly Keel

**Megalodon Multimedia**
340 A St., Ashland, 97520, (888) 234-2283, (541) 552-1747, E-Mail: hello@megalodon.com, Web Site: www.megalodon.com

**N.W. Media, Inc.**
106 SE 11th Ave., Portland, 97214, (503) 223-5010, (800) 547-2252, Fax: (503) 223-4737, (503) 525-0061, E-Mail: kathy.lawrence@nwmedia.com, Web Site: www.nwmedia.com
Sales Dir.: . . . . . Kathy Lawrence

**Paragon Media**
2211 NE Oregon St., Portland, 97232, (503) 235-2211, Fax: (503) 235-0124, E-Mail: solutions@paragongroup.com, Web Site: www.paragongroup.com
Lab Mgr.: . . . . . Tom Helvey
Project Coord.: . . Jenna Minshall

**Phylco Audio Duplication Co.**
10431 Blackwell Rd., Central Point, 97502, (800) 348-6194, (541) 855-7484, Fax: (541) 855-7581, E-Mail: info@phylcoaudio.com, Web Site: www.phylcoaudio.com
Sales Mgr.: . . . . . Gail Husa
Prodn. Mgr.: . . . . . Ken Husa
CD, Other (CD-R).
Other services: Warehouse, MIS (Inventory), Freight, Other (Print Service).

**Recording Associates**
5821 SE Powell Blvd., Portland, 97206, (503) 777-4621, Fax: (503) 777-4622, E-Mail: recassoc@teleport.com, Web Site: www.recordingassociatesportland.com
Owner: . . . . . Jay Webster
Owner: . . . . . Bob Stoutenburg
Owner: . . . . . Chris Webster

**Super Digital Ltd.**
1150 NW 17th Ave., Portland, 97209, (503) 228-2222, Fax: (503) 228-6819, E-Mail: superdigital@superdigital.com, Web Site: www.superdigital.com
Pres.: . . . . . Rick McMillen
Sales: . . . . . Arni May

## PENNSYLVANIA

**Action Duplication**
8 Union Hill Rd., Conshohocken, 19428, (610) 828-7580, (800) 847-3827, Fax: (610) 828-7401, E-Mail: info@actionduplication.com, Web Site: www.actionduplication.com
VP Sales/Mktg.: . . Bob Diamond

**Deluxe Digital Studios**
Glenmaura Plz., Ste. 302, Moosic, 18507, (570) 558-4000, Fax: (570) 558-9257, Web Site: www.bydeluxe.com
Opns. Dir.: . . . . . Barry Doyle
DVD.

**The Dering Corp.**
1702 Hempstead Rd., Lancaster, 17601, (717) 394-4200, (877) 433-7464, Fax: (717) 394-4276, Web Site: www.dering.com
Pres./CEO: . . . . . David Dering
Sr. Sales: . . . . . Tracy Files

**Digital Dynamics Audio, Inc.**
816 Fifth Ave., Pittsburgh, 15219, (412) 434-1630, Fax: (412) 434-0160, E-Mail: info@4ddai.com, Web Site: www.4ddai.com
Pres.: . . . . . Thomas J. Kikta, Jr.
VP: . . . . . Francisco Rodriguez
CD, Other (Short Run CD).
Other services: Other (Graphics).

**Echodata Group**
855 Fox Chase, Coatesville, 19320, (610) 466-2105, Fax: (610) 466-2110
Owner: . . . . . Stephen Roberts

**Forge Recording**
100 Mill Rd., Oreland, 19075, (215) 885-7000, (800) 331-0405, Fax: (215) 887-3501, E-Mail: info@forgerecording.com, Web Site: www.forgerecording.com
GM: . . . . . Jim Lettf
CD, Other (Cassette, CD-Rom).
Other services: Warehouse, Credit Card Clearance Services.

**Masterwork Recording, Inc.**
1020 N. Delaware Ave., Philadelphia, 19125, (215) 423-1022, Fax: (215) 423-6020, E-Mail: albert@masterworkrecording.com, Web Site: www.masterworkrecording.com
Pres./Chief Engineer: . . . . . Peter Humphreys
GM: . . . . . Albert Oon
Multi Media Dir.: John Henderson
CD, DVD.

**Protocol Marketing**
2005 S. Easton Rd., Ste. 207, Doylestown, 18901, (215) 489-6320, (800) 379-9664, Fax: (215) 489-6340, E-Mail: dengebrethson@protocolmarketing.com, Web Site: www.protocolmarketing.com
VP Sales/Mktg.: . . . . . Doug Engebrethson
Other services: Warehouse, MIS (Inventory), Direct Response-800 Services, Credit Card Clearance Services.

**Roberts Technology Group, Inc.**
120 New Britain Blvd., Chalfont, 18914, (215) 822-0600, Fax: (215) 822-0662, E-Mail: tcheatle@rtgpkg.com, Web Site: www.rtgpkg.com
CEO: . . . . Robert S. Cheatle, Jr.
VP Film Div.: Thomas P. Cheatle
Other services: Warehouse, Other (Capacity to custom slit & hold film).

**WRS Motion Picture & Videolab**
1000 Napor Blvd., Pittsburgh, 15205, (412) 937-7700, (800) 345-6977, Fax: (412) 922-2418, E-Mail: info@wrslabs.com, Web Site: www.wrslabs.com
Pres.: . . . . . Jack Napor
Sales Mgr.: . . . . . Jim Caron
Customer Serv. Mgr.: . . . . . Paul McCullough

## PUERTO RICO

**Disc Makers**
Ave. Blvd. Arturo Cadilla EB18, Levittown, Toa Baja, 00949-2701, (800) 804-9588, (787) 795-5500, Fax: (787) 795-5554, E-Mail: info@discmakers.com, Web Site: www.discmakers.com/musica
CD, Other (CD-ROM).

## RHODE ISLAND

**Viscount Records**
486 Wellington Ave., Cranston, 02910, (401) 467-9362, E-Mail: info@viscountrecords.com, Web Site: www.viscountrecords.com
Owner: . . . . . Russ Martin
CD, Other (CD-ROM).

## SOUTH CAROLINA

**Custom Recording, Inc.**
26 Draper St., Greenville, 29611, (864) 295-2011, Fax: (864) 295-5818, E-Mail: info@customrecording.com, Web Site: www.customrecording.com
Pres.: . . . . . Jerry Bishop
VP: . . . . . Ricky Dixon
Mktg. Dir.: . . . . . Chris Cooper
Sales Mgr.: . . . . Ms. Laura Wells
CD.

**ICCA**
1300 Altura Rd., Fort Mill, 29708, (800) 624-5940, (803) 547-9200, Fax: (803) 547-9200, E-Mail: harrell.canning@iscmail.com, Web Site: www.iccanet.com
VP Opns.: . . . . . Harrell Canning
Sales Mgr.: . . . . . Barry Brainard
CD, Other (CD-ROM).

**Mirror Image Replication Services**
2200 Carolina Pl., Fort Mill, 29708-0549, (803) 548-7300, (800) 486-6782, Fax: (803) 548-6296, E-Mail: heather.eichelberg@uavco.com, Web Site: www.discquick.com
CD.

**Professional Duplications, Inc.**
10 Michael Dr., Greenville, 29611, (864) 605-0101, (800) 355-3827, Fax: (864) 605-0033, E-Mail: produp@aol.com, Web Site: www.produb.com
Pres.: . . . . . Nita Williams
Duplications Mgr.: . . Daniel Yopp
Sales Mgr.: . . . . . Jim Chandler
Prodn. Mgr.: . . . Derek Billingsley
Other services: Warehouse, Freight.

**UAV Corp.**
2200 Carolina Pl., Fort Mill, 29708, (803) 548-7300, (800) 486-6782, Fax: (803) 548-3335, E-Mail: sales@uavco.com, Web Site: www.uavco.com
VP Sales: . . . . . Steve Chase
Nat'l Acct. Mgr.: . . . Randy Dixon
CD, Videodisc, CDV, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

**Universal Molding, Inc.**
16 Commerce Dr., Meadow Creek Industrial Park, Gaffney, 29342, (864) 487-3955, Fax: (864) 487-5787, E-Mail: simon@tritec.ca, Web Site: www.tritec.ca
VP Opns.: . . . . . Mike Schafer

## TENNESSEE

**CRT Custom Products, Inc.**
7532 Hickory Hills Ct., Whites Creek, 37189, (615) 876-5490, (800) 453-2533, Fax: (615) 876-6878, E-Mail: sales@crtcustomproducts.com, Web Site: www.crtcustomproducts.com
Pres./Toy Box Prodns.-Dir. Sales/Mktg.: . . . . Cheryl J. Hutchinson
VP Sales/Mktg.: . . . . . Wayne Maniscalo
CD, DVD, Other (VHS).

**echomusic**
1101 17th Ave. S., Nashville, 37212, (615) 371-5119, (800) 927-9848, Fax: (615) 777-5119, E-Mail: mark.montgomery@echomusic.com, Web Site: www.echomusic.com
Partner: . . . . . Mark Montgomery
Partner: . . . . . JD May
Opns.: . . . . . Catherine Kerr
Office Mgr.: . . . . Mary Leanderts

**MPL Media**
781 S. Main St., Memphis, 38106-1790, (800) 467-5675, (901) 774-4944, Fax: (901) 774-4526, E-Mail: peggyshedlock@mplmedia.com, Web Site: www.mplmedia.com
Contact: . . . . . Peggy Shedlock
Contact: . . . . . Pam Parker
Contact: . . . . . Buddy Morgan
Contact: . . . . . Joyce Owens

**MPL Media**
621 Mainstream Dr., Ste. 260, Nashville, 37228-1210, (800) 844-7615, (615) 256-1675, Fax: (615) 256-0757, E-Mail: johnmangini@mplmedia.com, Web Site: www.mplmedia.com
VP: . . . . . John Mangini
GM: . . . . . Di Summit
Sales/Mktg. Dir.: . . . David Deeb

**Mediaworks International, Inc.**
1025 Elm Hill Pk., Nashville, 37210, (615) 327-9114, (800) 211-4689, Fax: (615) 327-3438, E-Mail: sales@mediaworkscd.com, Web Site: www.

PROFESSIONAL SERVICES & SUPPLIERS

mediaworkscd.com
Pres.:. . . . . Jim Loyd
CD, Other (CD-ROM).

**Music City Optical Media**
1045 Firestone Pkwy., La Vergne, 37086, (615) 641-2271, Fax: (615) 641-8544
Chrmn.:. . . . . John E. Moll
Pres.:. . . . . John Steven Moll
COO:. . . . . Gary Vaugn

**Nashville Disc and DVD**
1249 Northgate Business Pkwy., Unit 4, Madison, 37115, (615) 865-7909, Fax: (615) 865-8550, E-Mail: neely@nashvilledisc.com, Web Site: www.nashvilledisc.com
Pres.:. . . . . Linsday Gillespie
Branch Mgr.:. . . . Neely O'Brien
Cust. Sales/Serv.:. . . Ben Olson
CD, Minidisc, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory).

**Nashville Record Productions, Inc.**
469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284
Pres.:. . . . . George Ingram
CD.

**National Tape & Disc Corp. (Gen. Office & Mfg. Plant)**
1110 48th Ave. N., Nashville, 37209, (615) 383-7881, Fax: (615) 383-1768, E-Mail: info@ntdc.com, Web Site: www.ntdc.com
Pres.:. . . . . Chuck Duncan
CD, Other (CD-ROM).
Other services: Warehouse, MIS (Inventory), Freight, Other (Graphics/Packaging).

**L. Nix & Co., Inc.**
2000 Madison Ave., Memphis, 38104, (901) 725-0855, Fax: (901) 725-7011, E-Mail: utnix1@msn.com, Web Site: www.lnixmastering.com
Pres.:. . . . . Larry Nix
Mastering Engineer:. . Kevin Nix
CD.

**Planet Nashville Music LLC**
118 Court Ave., Ste. 201, Sevierville, 37862, (866) 785-9708, Fax: (866) 785-9709, E-Mail: info@smrcinc.com, Web Site: www.smrcinc.com
CEO:. . . . . Greg Alexander
A&R Media Dir.:. . . Mark Moody

**Sifford Video Services**
802 Ewing Ave., Nashville, 37203, (615) 248-1010, Fax: (615) 244-5712, E-Mail: info@siffordvideoservices.com, Web Site: www.siffordvideoservices.com
Pres.:. . . . . Joel Covington

**Starplex Music**
9 Music Sq. S., Nashville, 37203, (615) 399-0246
Contact:. . . . . Glen Pace

## TEXAS

**ACME CD Manufacturing Co.**
3619 Parry Ave., Dallas, 75226, (214) 827-2220, (800) 449-5326, Fax: (214) 827-2226, E-Mail: jamartin@acmecd.com, Web Site: www.acmecd.com
Sales Mgr.:. . . . . J.A. Martin

**A & R Record & Tape Manufacturing**
902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310, E-Mail: arrecoreds@sbcglobal.net, Web Site: www.arrecords.com
Pres.:. . . . . Richard Sobel
Mktg. Dir.:. . . Stanley P. Getz, II
CD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services.

**Allied-Vaughn**
350 E. Royal Ln., Ste. 111, Bldg. 4, Irving, 75039, (972) 869-0100, Fax: (972) 869-2117, E-Mail: jim.young@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Jim Young
CD, Videodisc, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

**Allied-Vaughn**
3694 Westchase Dr., Houston, 77042, (713) 266-4269, Fax: (713) 266-9538, E-Mail: jessie.valdez@alliedvaughn.com, Web Site: www.alliedvaughn.com
GM:. . . . . Jessie Valdez
Receptionist:. . . . . Sean Daniels
Administrative Asst.:. . . Lynn Hill

**Church Cassette Co-op**
15344 E. Vantage Pkwy., Ste. 100, Houston, 77032, (281) 447-3888, (800) 683-3888, Fax: (281) 447-8424, Web Site: www.churchcassette.com
Pres.:. . . . . Debbi Procell

**Creative Sound Productions, Inc.**
8383 Commerce Park Dr., Ste. 604, Houston, 77036, (713) 777-9975, (800) 451-7034, Fax: (713) 774-3419, E-Mail: salesteam@creativesound.com, Web Site: www.creativesound.com
Pres.:. . . . . Edward B. Smith
VP:. . . . . Marilyn Smith
Acct. Exec.:. . . . . Cheryl Bagby

**Crown CD Duplication**
602 Sorrell St., Corpus Christi, 78404, (888) 460-6660, Fax: (630) 982-6406, E-Mail: j.metz@crowncd.com, Web Site: www.crowncd.com
Pres.:. . . . . Joseph Metz
Mktg. Dir.:. . . . . Gus Gonzalez
Sales Mgr.:. . . . . Cindy Judd
CD, Videodisc, CDV, DVD, Minidisc.

**Crystal Clear Disc & Tape**
10486 Brockwood Rd., Dallas, 75238, (800) 880-0073, (214) 349-0081, Fax: (214) 349-3819, Web Site: www.crystalclearcds.com

**Disc USA**
2800 Summit Ave., Plano, 75074, (972) 881-8800, Fax: (972) 881-8500, E-Mail: sales@discusa.com, Web Site: www.discusa.com
GM Disctronics Texas:
. . . . . Michael C. Brassil
Sales Consultant:
. . . . . Thomas L. Groshans
Sales Consultant:. . . Kris Bryan
CD, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

**Duplium Corp. (US)**
2029 Westgate Dr., Carrollton, 75006, (972) 512-0014, (800) 928-2018, Fax: (972) 512-0015, E-Mail: banderson@duplium.com, Web Site: www.duplium.com
CEO:. . . . . Bernie Anderson

**EMA**
2013 Wells Branch Pkwy., Ste. 302, Austin, 78728, (512) 388-1998, (512) 255-6253, (800) 678-1998, Fax: (512) 251-1107, E-Mail: ema@cdmaker.com, Web Site: www.cdmaker.com
Pres.:. . . . . Carolyn Holzman
Prodn. Asst.:. . . . . Tracy Casey
CD, DVD, Other (CD-ROM, CD business cards).

**Green Room Production Services**
3033 Kellway Dr., Ste. 128, Carrollton, 75006, (972) 234-0330, Fax: (214) 483-3555, E-Mail: info@greenroomprod.com, Web Site: www.greenroomprod.com

**Infodisc**
1390 Don Haskins Dr., El Paso, 79936, (915) 872-6700, Fax: (915) 872-6707, Web Site: www.infodisc.com
Controller:. . . . . Anna Kiresich

**International Cassette Corp. (ICC)**
5888 Hwy. 66 W., Greenville, 75402, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172, E-Mail: iccsales@intlcass.com, Web Site: www.intlcass.com
Pres.:. . . . . Lawrence C. Tant
GM:. . . . . Jeff Morris
CD.

**Marsal Productions, Inc.**
1735 Castroville Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973
Pres.:. . . . . Marandia Menendez
CD, Videodisc.
Other services: Warehouse, Freight, Macrovision.

**Midwest Tape & Disc**
1116 Commerce Dr., Richardson, 75081, (972) 699-0255, (800) 989-4487, Fax: (972) 699-0519, E-Mail: clay@midwestdisc.com, Web Site: www.midwestdisc.com
Pres.:. . . . . Clay Thompson
Contact:. . . . . Kim Bihari

**Mother Dubbers, Inc.**
13626 Gamma Rd., Dallas, 75244, (972) 980-4840, Fax: (972) 980-1731
Pres.:. . . . . Arnett Peel

**The Music Office**
PO Box 2241, Kerrville, 78028, (830) 896-0405, (888) 895-9705, Fax: (830) 896-4243, E-Mail: greg@musicoffice.com, Web Site: musicoffice.com
CEO:. . . . . Greg Forest
Asst. Dir.:. . . . . Maura Osborne

**Q-Media Solutions**
200B Parker Dr., Austin, 78728, (512) 255-4402, Fax: (512) 255-4843, Web Site: www.qmscorp.com
VP:. . . . . Jeff Craig

**SG Digital Multimedia Productions**
9208 Westood Village Dr., Houston, 77036, (713) 772-6074, E-Mail: sgmusic75@hotmail.com, Web Site: www.7.1surrond.com
Contact:. . . . . Tri Vo

**Sound Recorders, Inc.**
4031 Guadalupe, Austin, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594, E-Mail: marka@soundrecordersinc.com, Web Site: www.soundrecordersinc.com
Pres.:. . . . . Miles Muller
Sales Mgr.:. . . . . Mark Andrada
Engineer:. . . . . Paul Connolly
CD.
Other services: Warehouse, Freight.

**Yorktown Digital Works, Inc.**
1400 W. Irving Blvd., Ste. 301, Irving, 75061, (972) 254-8161, Fax: (972) 259-1716, E-Mail: yorktown.digital@airmail.net
Producer/Engineer:. . . Phil York
Other (Audio Restoration).

## UTAH

**CDI Media**
2323 South 3600 West, Salt Lake City, 84119, (801) 977-0077, (800) 829-0077, Fax: (801) 977-0120, E-Mail: info@cdimedia.com, Web Site: www.cdimedia.com
Pres.:. . . . . Gary Jackson
VP Opns.:. . . . . Don Stone
Sales:. . . . . Jan Snow
Sales:. . . . . Doug Wilson
Sales:. . . . . Paul Guertin
Sales:. . . . . Libby Peterson
CD, DVD, Other (CD-ROM).

**Digital Media Impression**
4910 W. Amelia Earhart Dr., Ste. 5, Salt Lake City, 84116, (801) 303-6100, (800) 637-5546, Fax: (801) 975-1129, E-Mail: info@digitalmediaimpressions.com, Web Site: www.digitalmediaimpressions.com

## VIRGINIA

**Furnace Manufacturing**
2810 Old Lee Hwy., Ste. 110, Fairfax, 22031, (703) 205-0007, (888) 599-9883, Fax: (703) 205-2951, E-Mail: info@furnacecd.com, Web Site: www.furnacecd.com
Sales:. . . . . Mike Harbin
Mktg./Sales:. . Lucas Magalhaes
Contact:. . . . . Kim Stryker

**Lion Recording Services, Inc.**
7532 Fullerton Ct., Springfield, 22153, (703) 569-3200, Fax: (703) 455-5600, E-Mail: tsart@bellatlantic.net, Web Site: www.lionrecording.com
Pres.:. . . . . Richard Lion
GM:. . . . . Wayne Kirkland
Other (Package & wrap CD's).
Other services: Warehouse, Credit Card Clearance Services.

**Media Visions**
8430 Terminal Rd., Newington, 22079, (703) 550-1500, (800) 628-3556, Fax: (703) 550-9711, Web Site: www.mediavisions.net
Pres.:. . . . . Don Evans
Acct. Exec.:. . . . . Mike Rock
CD, DVD.

**Musictoday**
5391 Three Notch'd Rd., Crozet, 22932, (434) 244-7200, (877) 687-4277, Fax: (434) 984-6798, E-Mail: sales@musictoday.com, Web Site: www.musictoday.com
CEO:. . . . . Coran Capshaw
COO:. . . . . Del Wood
CFO:. . . . . Bruce Snyder
CTO:. . . . . Teddy Rivkin
VP:. . . . . Nathan Hubbard
VP Bus. Devel.:
. . . . . Andrew Snowhite

**Oasis CD Manufacturing**
12625 Lee Hwy., Box 214, Sperryville, 22740, (888) 296-2747, (540) 987-8810, Fax: (540) 987-8812, E-Mail: info@oasiscd.com, Web Site: www.oasiscd.com
Sr. Mgr.:. . . . . Eileen Joyner
CD, Other (CD-ROM, Enhanced CD).
Other services: Warehouse, MIS (Inventory), Freight.

**Techsonics CD Manufacturing**
PO Box 15593, Chesapeake, 23328, (615) 480-5886, E-Mail: fast-track@techsonicscd.com, Web Site: www.techsonicscd.com
CD.

**Triple Disc, Inc.**
11827 Main St., Fredericksburg, 22408, (800) 414-7564, Fax: (540) 373-3902, E-Mail: sales@tripledisc.com, Web Site: www.tripledisc.com
Pres.:. . . . . Steven Dodge
Sales Mgr.:. . . . . Rick Segal
Technical Dir.:. . . . . Ray Parrish
Prodn. Coord.:. . Grant Williams

## WASHINGTON

**Allied-Vaughn**
2200 6th Ave., Ste. 750, Seattle, 98121, (206) 343-7480, Fax: (206) 343-9497, E-Mail: carl.christy@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Jeff Morton
CD, DVD.
Other services: Warehouse, MIS (Inventory), Freight, Direct Response-800 Services, Credit Card Clearance Services, Macrovision.

**Disc Makers-Northwest U.S.**
730 Andover Park W., Tukwila, 98188-3322, (800) 553-8906, (206) 394-7700, Fax: (206) 394-7701, E-Mail: info@discmakers.com, Web Site: www.discmakers.com
GM-Seattle:. . . . . Mimi Crocker
CD, DVD, Other (CD-ROM).

**Paragon Media**
55 S. Atlantic St., Ste. 200, Seattle, 98134, (206) 808-7600, Fax: (206) 808-7601, E-Mail: solutions@paragongroup.com, Web Site: www.paragongroup.com
Chrmn./CEO:. . . . George Ricci
Pres.:. . . . . Rick Belisle
EVP:. . . . . Chris Lamb
Sr. Project Mgr.:. Edwin Romeijn
Sr. Project Mgr.:. . . . . Jeff Price
Client Servs. Mgr.: Jeff McCorkle
Video Lab Mgr.:. . . . . Jim Black
CD Lab Mgr.:. . . . . Patty Hevly
Opns. Mgr.:. . . . . Marc Ensley
Project Coord.:
. . . . . Nicole Neidermeyer
Sr. Project Coord.: Melissa Smith

**Q-Media Services**
4101D Industry Dr. E., Fife, 98424, (253) 922-9393, (800) 451-5742, Fax: (253) 922-3383, Web Site: www.qmediaservices.com

## WEST VIRGINIA

**The Tape Factory**
Rt. 9, Box 332A, Parkersburg, 26101, (304) 428-7200, (866) 777-8273, Fax: (304) 428-7556, E-Mail: info@tapefactory.com, Web Site: www.tapefactory.com
Owner:. . . . . Roger Hoover

## WISCONSIN

**Allied-Vaughn**
5737 W. Hemlock St., Milwaukee, 53223, (414) 353-2001, Fax: (414) 353-7227, Web Site: www.alliedvaughn.com
Client Serv. Rep.:. . Lisa Bradley

**Deluxe Media Services**
11500 80th Ave., Pleasant Prairie, 53158, (262) 947-0800, Fax: (262) 947-7138, Web Site: www.deluxemedia.com

**ROM Squared, Inc.**
306 N. Milwaukee St., Milwaukee, 53202, (414) 221-9000, Fax: (414) 221-9093, E-Mail: email@romsquared.com, Web Site: www.romsquared.com
CEO/Pres.: Thomas A. Brunhart
EVP:. . . . . Amy Woodruff
Audio Div. Mgr.:. . . Lisa Pampel
CD, Videodisc.

# CUSTOM TAPE DUPLICATORS

## ALABAMA

**Cinram, Inc.**
4905 Moores Mill Rd., Huntsville, 35811, (800) 433-3472, Fax: (256) 852-8706, E-Mail: sales@cinram.com, Web Site: www.cinram.com
Mktg.:. . . . . Margaret Higgins
Audio: Cassette, Open Reel, DCC.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment, Distribution).
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, Other (1").
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment, Distribution).
Video: Video High Speed Capability-SP, LP, EP.
Video: Other Services-Warehouse, MIS (Inventory), Macrovision.

## ARIZONA

**Allied-Vaughn**
4141 E. Raymond St., Ste. G, Phoenix, 85040, (602) 437-5344, Fax: (602) 437-3718, E-Mail: june.lund@alliedvaughn.com, Web Site: www.alliedvaughn.com
GM:. . . . . Beth Halpern

**American Media Duplication, Inc.**
4840 S. 35th St., Phoenix, 85040, (602) 276-7776, (800) 782-9119, Fax: (602) 276-4441
Gen. Office Mgr.:
. . . . . Jacqueline Olson
Audio: Cassette, DAT, Other (Digital).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, LP, EP.
Video: Stats-Number of Slaves in Operation (3,000), States and/or Countries Services (USA, Worldwide).
Video: Other Services-Warehouse, Other (Fulfillment, Drop Shipping).

**Dupli-Pack, Inc.**
7755 E. Gelding, Ste. 104, Scottsdale, 85260, (480) 443-1979, Fax: (480) 443-3522, E-Mail: duplipack@aol.com
Pres.:. . . . . Steve Burns
Customer Serv. Mgr.:
. . . . . Tayna Winters
Purchasing/Outside Sales:
. . . . . David Penton
Audio: Cassette, Other (CD).
Video: Other (DVD).

**Moon Valley Media**
10409 N. 21st Ave., Ste. 1, Phoenix, 85021-1816, (602) 870-3987, (800) TAPES50, Fax: (602) 870-8570, E-Mail: markbrno@aol.com, Web Site: www.moonvalleymedia.com
Pres.:. . . . . Mark R. Bruno
Audio: Cassette, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA.
Video: Stats-Annual Unit Volume (2,000,000), States and/or Countries Services (All).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

## ARKANSAS

**Deluxe Video Services, Inc.**
9201 Faulkner Lake Rd., North Little Rock, 72117, (501) 955-2800, Fax: (501) 955-3034, Web Site: www.bydeluxe.com
EVP Worldwide Opns./IT:
. . . . . Patty Sinnot
Dir. Human Resources:
. . . . . Marc Haynes
Dir. Opns.:. . . . . Andy Gliemann
Video: 1/2" VHS Cassette.

## CALIFORNIA

**Abbey Tape Duplicators, Inc.**
6855 Vineland Ave., North Hollywood, 91605, (800) 346-3827, Fax: (818) 407-5900, E-Mail: moreinfo@abbeytape.com, Web Site: www.abbeytape.com
Audio: Cassette, Open Reel, Real-Time, Other (CD-Duplication).
Audio: Audio Packaging Services-Inserting, Collating, Labeling.
Video: Other Services-Warehouse.

**Ace Packaging, Inc.**
14532 Garfield Ave., Paramount, 90723, (562) 633-8300, (800) 523-4526, Fax: (562) 633-8313, E-Mail: info@ace-cases.com, Web Site: www.ace-cases.com
Pres.:. . . . . V. Jun Flores
Acct. Mgr.: . C. Menchie Pascual
Audio: Audio Packaging Services-Inserting, Collating, Labeling.
Video: Other Services-Warehouse, Freight.

**Allied-Vaughn**
6365 Arizona Cir., Los Angeles, 90045, (310) 215-4300, (800) 369-0411, Fax: (310) 342-7158, E-Mail: mitch.farber@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Mitch Farber

**Allied-Vaughn**
5 Thomas Merron Cir., Ste. 128, San Francisco, 94134, (415) 656-2200, Fax: (415) 656-2299, E-Mail: ishmael.ramos@alliedvaughn.com, Web Site: www.alliedvaughn.com
Sales Rep.:. . . . Ishmael Ramos

**ALOM Technologies**
48105 Warm Springs Blvd., Fremont, 94539-7767, (510) 360-3600, Fax: (510) 226-7617, E-Mail: customerservice@alom.com, Web Site: www.alom.com
CEO/Founder:. . . . Hannah Kain
Sr. Acct. Exec.:. . . . . Lisa Dolan
Sr. Acct. Exec.:. . Tami Strickland
Audio: Cassette.
Video: Other (Digital Betacam, VHS, Umatic).

**Alshire Custom Service**
1015 W. Isabel St., Burbank, 91506, (818) 843-6792, (800) 423-2936, Fax: (818) 569-3718, E-Mail: sales@alshire.com, Web Site: www.alshire.com
Pres.:. . . . . Al Sherman
Mgr.:. . . . . Dick Sherman
Audio: Cassette, Other (Digital Bin).
Audio: Audio Packaging Services-Inserting, Collating, Labeling.

**Ascent Media World HQ**
2901 W. Alameda Ave., 5th floor, Burbank, 91505, (818) 840-7900, Web Site: www.ascentmedia.com
Dir. Sales:. . . . . Jodynne Wood

**Audio CD & Cassette**
12426 1/2 Ventura Blvd., Studio City, 91604, (818) 762-2232, Fax: (818) 762-3074, Web Site: www.acdc-cdr.com
Pres.:. . . . . Steve Mitchell
Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD, CDR).
Video: 1/2" VHS Cassette.

**BJM Replication Services**
11447 Vanowen St., North Hollywood, 91605, (818) 982-9210, (866) 256-2834, Fax: (818) 982-9396, E-Mail: info@bjmaudio.net, Web Site: www.bjmaudio.net
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP.
Video: Other Services-Freight, Macrovision.

**Batish Records**
1310 Mission St., Santa Cruz, 95060, (831) 423-1699, Fax: (831) 423-5172, E-Mail: info@batish.com, Web Site: www.batish.com
Chrmn.:. . . . . S.D. Batish
Pres.:. . . . . Ashwin Batish
GM: . . . . . Ravi Batish

**Cassette Express, Inc.**
15461 Red Hill Ave., Ste. B, Tustin, 92780, (714) 259-1201, Fax: (714) 259-0952, E-Mail: lkovacs@cassettexpress.com, Web Site: www.cassettexpress.com
Pres.:. . . . . Lee Kovacs
Audio: Cassette, Open Reel, DAT, Real-Time, Other (Custom Loaded Blank Tape).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette, 8 mm.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.

**Cine Magnetics Digital & Video Laboratories**
3765 Cahuenga Blvd. W., Studio City, 91604-3504, (818) 623-2560, Fax: (818) 623-2565, Web Site: cinemagnetics.com
Dir. Opns.:. . Maggie McDermott
Plant Mgr.:
. . . . . Stephane Delaguarigu

**Creative Sound Corp.-West**
5515 Medea Valley Dr., Agoura Hills, 91301, (818) 707-8986, (800) 323-PACK, Fax: (818) 707-8164, E-Mail: csound@csoundcorp.com, Web Site: csoundcorp.com
Pres.:. . . . . Bob Cotterell
Audio: Cassette.
Video: 1/2" VHS Cassette.

**Crest National**
6721 Romaine St., Hollywood, 90038, (323) 860-1300, (800) 309-DISC, Fax: (323) 466-7128, E-Mail: info@crestnational.com, Web Site: www.crestnational.com
Audio: Cassette, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, Other (DVD Premastering).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-SP.
Video: Stats-Number of Slaves in Operation (1200).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**DMH Media Duplication**
761 N. Highland Ave., Los Angeles, 90038, (818) 788-6700, Fax: (818) 788-1448, E-Mail: david@dmhduplication.com, Web Site: www.dmhduplication.com
GM: . . . . . David Horn
Audio: Cassette, DAT.
Audio: Audio Packaging Services-Inserting, Labeling.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL.
Video: Video Packaging Services-Inserting, Labeling.
Video: Video High Speed Capability-SP, LP, EP.
Video: Stats-Number of Slaves in Operation (2000).
Video: Other Services-Warehouse, Macrovision.

**Deltamedia International, Inc.**
9060 Rancho Park Ct., Rancho Cucamonga, 91730, (909) 758-5688, Fax: (909) 758-5699, E-Mail: ken@deltamedia.us, Web Site: www.deltamedia.us
Pres.:. . . . . Kenneth Cheung
VP Sales/Mktg.:. . . Mark Hawks

**Deluxe Media Services, Inc.**
2400 Empire Ave., Ste. 400, Burbank, 91504, (818) 565-3600, Fax: (818) 565-3376, Web Site: www.deluxemedia.com
VP Bus. Dev. Sales:
. . . . . Frank LoVerme
Video: 1/2" VHS Cassette, 8 mm, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, Sprinter, SP, LP, EP.
Video: Stats-States and/or Countries Services (North America/Europe).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Macrovision.

**Diamond Entertainment**
800 Tucker Ln., Walnut, 91789-2213, (909) 839-1989, Fax: (909) 635-0671, E-Mail: support@e-dmec.com, Web Site: www.e-dmec.com
Pres./CEO:. . . . . James Lu
Dir. Opns.:. . . . . Katie Yu
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, EP.
Video: Stats-Annual Unit Volume (12,000,000), States and/or Countries Services (USA).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**Digital International Corp.**
7100 Tujunga Ave., North Hollywood, 91605, (818) 503-8700, Fax: (818) 503-8705, E-Mail: info@digital-intl.com, Web Site: www.digital-intl.com
Sales/Admin.:. . . . . Ed Ceja
Prodn.:. . . . . Sam Ceja
Opns.:. . . . . David Ceja
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (20), Annual Unit Volume (30,000,000), States and/or Countries Services (US, Canada, Mexico).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**Disc Services**
3102 Bernardo Ln., Ste. 200, San Diego, 92029, (760) 432-8999, Fax: (760) 432-8998, E-Mail: info@discservices.com, Web Site: www.discservices.com
Contact:. . . . . Dave Stanger

**Electronic Media Central Corp.**
1405 Pioneer St., Brea, 92821, (310) 549-5344, Fax: (562) 697-7769, E-Mail: rcasas@iiemc.com, Web Site: www.iiemc.com
Chrmn./Acting Pres./CEO:
. . . . . George P. Morris
VP/Opns. Dir.:. . . . Roger Casas
Audio: Cassette, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM, Other (1").
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, LP, EP.
Video: Stats-Number of Slaves in Operation (400), Annual Unit Volume (1,000,000), States and/or Countries Services (All).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

**Glendale Audio Cassettes, Inc.**
4900 San Fernando Rd., Glendale, 91204, (818) 548-0919, (888) 677-4224, Fax: (818) 548-0263, E-Mail: info@gacmedia.com

**Highland Laboratories**
Pier 96, Administration Bldg., San Francisco, 94124, (415) 981-5010, Fax: (415) 981-5019, Web Site: www.highlandlab.com
Pres.:. . . . . Barry J. Brose
Audio: Cassette, Real-Time.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer.

**Imperial Media Services, Inc.**
1928 14th St., Santa Monica, 90404-4605, (800) 736-8273, (310) 396-2008, Fax: (310) 396-8894, E-Mail: info@imperialmedia.com, Web Site: www.imperialmedia.com
Sales/Mktg. Mgr.: . . Mona Smith
Office Mgr.:. . . Jacqueline Literal
Audio: Cassette, Open Reel, DAT, Real-Time, Other (High Speed Bin Loop, CD-R Duplication).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services.

**KABA Audio Productions**
24 Commercial Blvd., Novato, 94949, (415) 883-5041, Fax: (415) 883-5222, E-Mail: info@kabaaudio.com, Web Site: www.kabaaudio.com
Pres./Founder:
. . . . . Kenneth A. Bacon
VP Mfg.:. . . . . Paul Bacon
CFO: . . . . . Jenni Clayton
Audio: Cassette, Open Reel, DAT, Real-Time, Other (High Speed).
Audio: Audio Packaging Services-Inserting, Labeling.

**Maxi Cassette & CD Production, Inc.**
426 E. Duarte Rd., Monrovia, 91016-4603, (626) 358-1644, (800) 344-6294, Fax: (626) 357-1666, E-Mail: sales@maxicassette.com, Web Site: www.maxicassette.com
CEO: . . . . . Michael Aris
Audio: Cassette, Other (Duplicating Packaging).
Audio: Audio Packaging Services-Inserting.
Video: Other Services-Freight, Direct Response - 800 Services.

**New Century Media Corp.**
2727 Pellissier Pl., City of Industry, 90601, (562) 695-1000, Fax: (562) 695-9999, E-Mail: info@newcenturymediausa.com, Web Site: www.newcenturymediausa.com
Contact: . . . . . Jennifer H. Chu
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL.
Video: Video Packaging Services-Inserting, Labeling.
Video: Stats-Number of Slaves in Operation (100), Annual Unit Volume (1,000,000), States and/or Countries Services (USA).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

**Newstyle Media, Inc.**
5130 E. La Palma Ave., Ste. 202, Anaheim Hill, 92807, (714) 777-4813, Fax: (714) 777-1419, E-Mail: sales@newstylemedia.com, Web Site: www.newstylemedia.com
Pres.:. . . . . Larry Cohen
Video: Other (VHS).

**Northstar Video Duplicators, Inc.**
16009 Arminta St., Van Nuys, 91406, (818) 908-0894, Fax: (818) 904-9004, E-Mail: admin@northstarvideo.com
Pres.: . . . . . Vesko Jovicic
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM, Other (1").
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-SP, LP, EP.
Video: Stats-States and/or Countries Services (All).

**Ocean Development America, Inc.**
13453-A Brooks Dr., Baldwin Park, 91706, (626) 203-8581, Fax: (626) 338-9194, E-Mail: odalimited@yahoo.com
Pres.:. . . . . Alice Zhang
Mgr.:. . . . . Michael Li

**Pioneer Recording Studio, Inc.**
11835 Eddleston Dr., Northridge, 91326, (818) 832-5376, Fax: (818) 832-5373, E-

Mail: pioneerrecords@aol.com
Pres.:. . . . . Gary A. Rubin
VP: . . . . . Keith Edwards
Mktg. Dir.: . . . . . Tom Conners
Audio: Cassette, Open Reel.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette, 8 mm.

**Point.360**
1025 Sansome St., San Francisco, 94111, (415) 989-6245, Fax: (415) 989-0349, Web Site: point360.com
Sales Mgr.:. . . . . Bruce Jones
Sales Exec.: . . . . Brian Petraska
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (DVC, D1, Digital Betacam, D-2, 1", Betacam SP).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (150), Annual Unit Volume (200,000).
Video: Other Services-Warehouse, Other (Master Vaulting).

**Point.360**
1133 N. Hollywood Way, Burbank, 91505, (818) 556-5700, Fax: (818) 556-5748, Web Site: www.point360.com
SVP Sales: . . . . . John Knowles
VP Sales/Customer Serv.: . . . . . Lloyd Martin
VP Sales: . . . . . Shellie Yassen
Audio: Audio Packaging Services-Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.
Video: Video Packaging Services-Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Macrovision.

**Prairie Sun Recording**
PO Box 7084, Cotati, 94931, (707) 795-7011, Fax: (707) 795-1259, E-Mail: mooka@prairiesun.com, Web Site: www.prairiesun.com
Audio: Cassette, DAT, Real-Time.

**Precise Media Services**
5678 E. Concours Ave., Ontario, 91764-5394, (909) 481-3305, Fax: (909) 481-3405, E-Mail: lwilson@precisemedia.com, Web Site: www.precisemedia.com
Pres.:. . . . . Robert Miller
VP Sales/Mktg.: . . Lewis Wilson

**RJR Digital Media, Inc.**
137 North St., Healdsburg, 95448, (707) 473-9644, (800) 828-6537, Fax: (707) 202-8786, E-Mail: sales@rjrdigital.com, Web Site: www.rjrdigital.com
Owner: . . . . . Don Marshall
Art Dir.: . . . . . Greg Raymond
Opns. Mgr.: . . . . . Rick Doss
Audio: Cassette, Other (Bin Loop).
Audio: Audio Packaging Services-Inserting, Collating, Labeling.

**Rainbo Records**
1738 Berkeley St., Santa Monica, 90404, (310) 829-3476, Fax: (310) 828-8765, E-Mail: info@rainborecords.com, Web Site: www.rainborecords.com
Pres.: . . . . . Steven E. Sheldon
Audio: Cassette, Open Reel.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse.

**Bill Rase Productions, Inc.**
955 Venture Ct., Sacramento, 95825, (916) 929-9181, Fax: (916) 929-4751, E-Mail: brp@calweb.com, Web Site: www.billraseproductions.com
Owner:. . . . . Bill Rase
Pres.:. . . . . Shirley Rase
Mgr. Duplication Dept.:. Tina Van
Mgr. Film Transfer Dept./Producer/Video Prodns.: . . . . . Ken Nicholson
Chief Recording Engineer: . . . . . Aaron Kinney
Audio: Cassette, Open Reel, Real-Time, Other (CD, CD-ROM).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, Film Transfer, Other (NTSC).

**SF Video, Inc.**
1548 Stockton St., 2nd Fl., San Francisco, 94133-4637, (415) 288-9400, (800) 545-5865, Fax: (415) 288-9410, E-Mail: info@sfvideo.com, Web Site: www.sfvideo.com
Pres.:. . . . . Steven Feinberg
EVP: . . . . . Michael Brandon
VP: . . . . . Stan Feinberg
Audio: Cassette, DAT.
Audio: Audio Packaging Services-Inserting, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, LP, EP.
Video: Stats-Number of Slaves in Operation (4,000), Annual Unit Volume (50,000,000), States and/or Countries Services (US, Europe).
Video: Other Services-Warehouse, Freight, Macrovision.

**Sonopress LLC**
14 Muirfield, Dove Canyon, 92679-3420, (949) 858-1314, Fax: (949) 858-1428, E-Mail: jon.king@sonopress.com, Web Site: www.sonopress.com
Nat'l Accts. Mgr.: . . . . . Jon King
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services.

**Sound Advice**
9330 Seventh St., Ste. F, Rancho Cucamonga, 91730, (800) 987-6830, (909) 987-6830, E-Mail: info@sarecording.com, Web Site: www.sarecording.com
Pres.:. . . . . Scott A. Flynn
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap).
Video: 1/2" VHS Cassette.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services.

**Sound Idea / The Duplicator**
417 Nursery St., Nevada City, 95959, (510) 832-5178, Fax: (510) 832-4829
Owner: . . . . . Glenn Davidson
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

**T.S.I. CD & Cassette Manufacturing**
24831 Ave. Tibbitts, Valendia, 91355, (661) 702-9030, Fax: (661) 702-9029, E-Mail: steve@cdmanufacturing.com, Web Site: www.cdmanufacturing.com
Pres.:. . . . . Steve Feldman
VP: . . . . . Stuart Feldman
Admin. Asst.: . . . . Irma De Avila
Audio: Cassette, DAT, Real-Time, Other (CD, CD-R).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette.
Video: Other Services-Warehouse, MIS (Inventory).

**Technicolor**
3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4340, E-Mail: info@technicolor.com, Web Site: www.technicolor.com
Video: 1/2" VHS Cassette, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Warehousing, Electronic Ordering & Inventory Mgmt.).
Video: Video High Speed Capability-Sprinter, SP, LP, EP.
Video: Stats-Annual Unit Volume (800,000,000), States and/or Countries Services (US, Latin America, Europe, Australia).

**United Audio Video Group, Inc.**
6855 Vineland Ave., North Hollywood, 91605, (818) 980-6700, Fax: (818) 508-8273, Web Site: www.unitedavg.com
Pres.:. . . . . Miriam Newman
VP Opns.: . . . . . Steve Newman
Sales Mgr.:. . . . . Larry Martin
Prodn. Mgr.:. . Stacy McLaughlin
Audio: Cassette, Open Reel, DAT, Real-Time, Other (High speed bin loop).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, PAL, SECAM, Other (Hi8mm, Video 8, Betacam).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (250), States and/or Countries Services (Nationwide).
Video: Other Services-Warehouse, Freight, Credit Card Clearance Services.

**V-Corp.**
1044 E. Edna Pl., Covina, 91724, (626) 966-0412, (800) V-CORP99, Fax: (626) 966-0465, E-Mail: info@vcorp99.com, Web Site: www.vcorp99.com
Pres.: . . . . . Peter J. Villar
VP/Mktg. Dir.: . . . . Isandra Villar
Sales: . . . . . Roland Tiangco
Audio: Cassette, Open Reel, DAT, DCC, Real-Time, Other (High Speed Bin Loop, Digital Duplication).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, SVHS, BETA, Other (Regular VHS).
Video: Video Packaging Services-Inserting, Labeling, Mailing.
Video: Video High Speed Capability-SP.
Video: Stats-Number of Slaves in Operation (21), States and/or Countries Services (CA).
Video: Other Services-Freight, Direct Response - 800 Services, Credit Card Clearance Services.

**Victory Studios LA/Post Solutions**
10200 Riverside Dr., Toluca Lake, 91602, (818) 769-1776, Fax: (818) 760-1280, Web Site: www.victorystudiosla.com
CEO/CFO: . . . . . Conrad Denke
Audio: Other (Mixing).

**Western Films & Video**
30941 W. Agoura Rd., Ste 302, Westlake Village, 91361, (818) 889-7350, (800) 648-8006, Fax: (818) 707-3937, E-Mail: customerservice@westernmedia.com, Web Site: www.westernmedia.com
CEO: . . . . . Gary Guenot
Sales Mgr.:. . . . . Marci Forgrave
Mgr.: . . . . . Dan Denning

**Western Media Systems, Inc.**
30941 W. Agoura Rd., Ste. 302, Westlake Village, 91361, (818) 889-7350, Fax: (818) 707-3937, E-Mail: garyg@westernmedia.com, Web Site: www.westernmedia.com
Pres.:. . . . . Gary Guenot
Mgr.: . . . . . Dan Denning

## COLORADO

**Allied-Vaughn**
14135 E. 42nd Ave., Ste. 60, Denver, 80239, (303) 375-8500, Fax: (303) 375-8508, E-Mail: jon.starr@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Jon Starr
Audio: Cassette, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, Sprinter, SP, LP, EP.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

**Penguin Digital Recording Co., Inc.**
5940 S. Fairplay St., Centennial, 80016, (303) 400-8216, E-Mail: pendigital@aol.com
Pres.:. . . . . Robert Berglund
Sales Mgr.:. . . . Kathy Berglund-Marvin
Audio: Cassette, Open Reel, DAT, Real-Time, Other (ProTools D.A.W.).
Audio: Audio Packaging Services-Inserting, Labeling, Mailing, Other (Shrinkwrap).
Video: Other Services-Warehouse.

**Tapes Again LLC / Boulder Disc & Tape Duplication LLC**
1350 Pine St., Ste. 2, Boulder, 80302, (303) 447-8787, (888) 745-0306, E-Mail: tagain@qwest.net, Web Site: www.harbormusic.com
Owner:. . . . . Steve Hargroder
Owner:. . . . . Hugh Robertson
Audio: Cassette, Open Reel, DAT, Real-Time, Other (CDR).
Audio: Audio Packaging Services-Labeling.
Video: Other (HiFi-VHS PCM Audio to Cassette, DAT or CD-R).
Video: Stats-Number of Slaves in Operation (50), Annual Unit Volume (30,000), States and/or Countries Services (US).

**VU Media**
1420 Blake St., Denver, 80202, (800) 637-4336, Fax: (303) 595-4630, Web Site: vumedia.com
Video: PAL, SECAM, Other (Real-time).

## CONNECTICUT

**Color Film Corp.**
770 Connecticut Ave., Norwalk, 06854, (800) 882-1120, Fax: (203) 854-3526, E-Mail: info@colorfilm.com, Web Site: www.colorfilm.com
Sales Mgr.: . . . . . Nancy Levy
Sales Mgr.:. . . . . Tim Nee
Sales Mgr.:. . . . . Van Collins
Sales Mgr.: . . . . . Jody LaRusso
Sales Mgr.:. . . . . Gillian Jayson
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Bulk Mail Distribution).
Video: Video High Speed Capability-Sprinter, SP.
Video: Stats-Number of Slaves in Operation (1000), States and/or Countries Services (Continental US).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Macrovision, Other (Bulk Mail Distribution).

**T&M Digital Services**
PO Box 873, Monroe, 06468, (203) 268-5290, E-Mail: t&mdigital@iphostway.net, Web Site: www.associatedaudio.com
MD: . . . . . Julie Kraus
Studio Engineer: . . . Mark Smith
Audio: Cassette, Open Reel.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Special Package Development).
Video: 1/2" VHS Cassette.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, EP.
Video: Stats-Number of Slaves in Operation (40), Annual Unit Volume (10,000,000), States and/or Countries Services (All).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

## DELAWARE

**Ken-Del Productions, Inc.**
1500 First State Blvd., Wilmington, 19804-3596, (302) 999-1111, (800) 249-1110, E-Mail: info@ken-del.com, Web Site: www.ken-del.com
Pres./GM: . . . H. Edwin Kennedy
Opns. Mgr.: . . . . . Bill Burgess
Producer/Engineer: . . . . . Paul Janocha
Audio: Cassette, Open Reel, DAT, DCC, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap, Vaulting, Printing, Fulfillment).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (1" C-format, R-R, Hi-8mm).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap, Vault Storage).
Video: Stats-States and/or Countries Services (USA, Canada).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

## FLORIDA

**Allied-Vaughn**
3438 Maggie Blvd., Orlando, 32811, (407) 649-0008, Fax: (407) 649-9005, E-Mail: richard.skillman@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Richard Skillman
Audio: Cassette, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, Sprinter, SP, LP, EP.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

**Allied-Vaughn**
4710 Eisenhower Blvd., Ste. A2, Tampa, 33634, (813) 887-3141, (800) 252-4564, E-Mail: julia.kennedy@alliedvaughn.com,

Web Site: www.alliedvaughn.com
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Betacam, 1", D2, M2, 3/4" SP, HI-8).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging).
Video: Video High Speed Capability-TMD, Sprinter, SP, EP.
Video: Stats-Number of Slaves in Operation (300), Annual Unit Volume (5,000,000), States and/or Countries Services (FL, MS (USA); Latin America; Caribbean).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

**Alpha Records, Inc.**
1400 NW 65th Ave., Plantation, 33313, (954) 587-6011, Fax: (954) 587-7039
Pres.:. . . . . Linford Ellis
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-States and/or Countries Services (All).
Video: Other Services-Warehouse, Freight.

**Pat Appleson Studios, Inc.**
757 SE 17th St., Ste. 358, Fort Lauderdale, 33316-2960, (954) 587-7900, Fax: (954) 587-4176, E-Mail: appleson@gate.net, Web Site: www.appleson.com
Pres.: . . . . . Patrick G. Appleson
Audio: Cassette, Open Reel, DAT, DCC, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (Duplication).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-SP, Other (1"-MII-3/4" SP, Beta/SP).
Video: Stats-States and/or Countries Services (US, Caribbean).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Other (A/V Production).

**Audio Sphere**
1100 N. Valencia Ave., Howey in the Hills, 34737, (800) 750-7155, (352) 324-3570, Fax: (352) 324-3590, E-Mail: cd@audiosphere.com, Web Site: www.audiosphere.com
Owner: . . . . . Christine Kelem
Audio: Cassette.

**CDI Media Solutions**
1710 Lee Rd., Orlando, 32810, (407) 299-7363, Fax: (407) 299-6004, E-Mail: dale@cdimediasolutions.com, Web Site: www.cdimediasolutions.com
Pres.: . . . . . David Janney
VP: . . . . . Scott Cooper
Dir. Sales: . . . . . Dale Ward
Exec. Asst.: . . . . . Felisa Funk

**Caribbean Records Manufacturing**
3081 NW 24th St., Miami, 33142, (305) 633-4322, (305) 633-9963, Fax: (305) 634-3775, E-Mail: info@caribbeanrecords.com, Web Site: www.caribbeanrecords.com
Pres.:. . . . . Juan B. Fernandez
Audio: Cassette, DAT.

**Digital Domain**
931 N.S.R. 434, Ste. 1201-168, Altamonte Springs, 32714, (407) 831-0233, (800) 344-4361, E-Mail: ofcmgr@digido.com, Web Site: www.digido.com
VP:. . . . . Mary Kent
Office Mgr.: . . . . . Ric coppola
Audio: Cassette, Real-Time.

**Evatone, Inc.**
4801 Ulmerton Rd., Clearwater, 33762, (800) 382-8663, (727) 572-7000, Fax: (727) 572-6214, E-Mail: sales@evatone.com, Web Site: www.evatone.com
Pres.: . . . . . Carl Evans
EVP: . . . . . Doug Franzen
VP Sales: . . . . . Ken Roseman
VP Mktg.:. . . . Marcia Piacentino
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Audio Book Packaging).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**Magnetix Corp.**
3600 eCommerce Pl., Orlando, 32808, (407) 926-2400, (800) 748-4494, Fax: (407) 926-2401, E-Mail: info@magnetix.com, Web Site: www.magnetix-audio-cd-dvd-replication.com
Pres.: . . . . . William Hohns
Pres.: . . . . . Robert J. LeFort, Jr.
VP Sales: . . . . . Rob Williams
VP Sales: . . . . . Rob Panepinto
VP Customer Serv.: . . Jim Baker
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Direct Response - 800 Services, Credit Card Clearance Services.

**Media Concepts, Inc.**
559 49th St. S., St. Petersburg, 33707-2690, (727) 321-2122, Fax: (727) 321-2272, E-Mail: cwrs@aol.com, Web Site: www.mediaconceptsflorida.com
Pres.:. . . . . Bob Skidmore
EVP: . . . . . John P. Gallagher
VP: . . . . . Richard E. Smith
GM:. . . . . Scott Richardson
Video: 1/2" VHS Cassette, 8 mm, SVHS, Film Transfer, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (200), States and/or Countries Services (USA).

**Miami Tape, Inc.**
550 W. 84th St., Hialeah, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: carlos@miami-tape.com, Web Site: www.miami-tape.com
VP:. . . . . Carlos Garcia, Jr.
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling.
Video: Stats-Number of Slaves in Operation (14), Annual Unit Volume (3,500,000).

**Mirror Image Sound Studios**
619 S. Main St., Gainesville, 32601, (352) 376-8742, Fax: (352) 376-1557, E-Mail: info@mirrorimagestudios.com, Web Site: mirrorimagestudios.com
Pres./Mktg. Dir.: Kinnon Thomas
Duplication Mgr.:
. . . . . Brent Delventhal
Producer/Head Engineer:
. . . . . Rocky Bazemore
Audio: Cassette, Real-Time, Other (Custom CD Duplicators).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

**Progressive Music Studios**
2116 Southview Ave., Tampa, 33606, (813) 251-8093, Fax: (813) 251-6050, E-Mail: info@progressivecds.com, Web Site: www.progressivecds.com
Owner: . . . . . Ken Veenstra
Prodn. Mgr./Engineer:
. . . . . Owen Meats
Pre Press Mgr.: . . . . John Meats
Audio: Cassette, Open Reel, DAT, DCC, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (17), Annual Unit Volume (2-5 million).

**Trackmaster, Inc.**
4701 NE 12th Ave., Overland Park, 33334, (954) 776-6603, (888) 374-8877, Fax: (954) 776-5534, E-Mail: info@trackmasterav.com, Web Site: www.trackmasterav.com
Pres.: . . . . . Bruce Parsons
Audio: Cassette, Open Reel, DAT, DCC, Real-Time.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.
Video: Video Packaging Services-Inserting, Labeling.
Video: Stats-Number of Slaves in Operation (5), Annual Unit Volume (500,000).

**Viva Miami Entertainment Productions, Inc.**
2441 NW 93rd Ave., Stes. 102 & 103, Miami, 33172, (305) 592-5002, Fax: (305) 592-5003, E-Mail: info@vivamiami.tv, Web Site: www.vivamiami.tv, www.vivamiami.com
Pres.:. . . Raquel Bretos Mendez
SVP: . . . . . Eddi Rodriquez
VP Opns.: . . . . . Osvaldo Flores
Host/Producer:
. . . . . David "Shotgun" Robles
Chief Technician:
. . . . . Jose "Chepe" Palma

## GEORGIA

**Allied-Vaughn**
6514 Jimmy Carter Blvd., Norcross, 30071, (770) 441-3827, Fax: (770) 416-8880, E-Mail: christy.guest@alliedvaughn.com, Web Site: www.alliedvaughn.com
GM: . . . . . Christy Guest
Receptionist:. . . . . Doug Gibson
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (D2, 1", M2, Betacam, 3/4" SP, HI-8).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging).
Video: Video High Speed Capability-TMD, Sprinter, SP, EP.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

**Doppler Studios**
1922 Piedmont Cir., Atlanta, 30324, (404) 873-6941, Fax: (404) 249-7148, E-Mail: info@dopplerstudios.com, Web Site: www.dopplerstudios.com
Pres.: . . . . . Bill Quinn
VP: . . . . . Joe Neil

**Sound Video Corp.**
3125 Gateway Dr., Ste. A, Norcross, 30071, (770) 448-5020, Fax: (770) 448-0112, E-Mail: info@soundvideocorp.com, Web Site: www.soundvideocorp.com
Pres.: . . . . . Bill Evans
VP:. . . . . David Evans
Sales Mgr.: . . . . . Billy McDaniel
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, Freight.

**Video Copy Services, Inc.**
4000 DeKalb Technology Pkwy., Bldg. 500, Ste. 500, Atlanta, 30340, (404) 321-6933, Fax: (404) 321-4876, E-Mail: sales@video-copy.com, Web Site: www.video-copy.com
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, PAL, SECAM, Other (Beta Cam, 1", D2, M II).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap).
Video: Stats-Number of Slaves in Operation (200), Annual Unit Volume (350K), States and/or Countries Services (USA, Canada).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Int'l Standards Conversions).

## HAWAII

**Cosmo Enterprise, Inc.**
1481 S. King St., Ste. 150A, Honolulu, 96814, (808) 949-2811, Fax: (808) 949-6552, E-Mail: custserv@cosmo-media.com, Web Site: www.cosmomediaworld.com
Pres.: . . . . . Thomas Pereira
Sales/Mktg.: . . . . . Lito Carlos
Audio: Cassette, Open Reel, DAT.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA.
Video: Other Services-Warehouse, Direct Response - 800 Services.

## ILLINOIS

**Allied-Vaughn**
935 W. Chestnut, Ste. 450, Chicago, 60622, (312) 733-0995, Fax: (312) 733-0998, E-Mail: charese.david@alliedvaughn.com, Web Site: www.alliedvaughn.com
Sr. Sales Exec.: . Charese David

**Anvid Recording Co.**
377 Newport Ln., Bartlett, 60103, (630) 837-9840
Audio: Cassette, Other (CD Services).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse.

**Cassette Services, Inc.**
111 N. Hickory Ave., Arlington Heights, 60004-6206, (847) 506-0600, Fax: (847) 506-0697, E-Mail: info@cassetteservices.com, Web Site: www.cassetteservices.com
Pres.: . . . . . Michael Connor
Sales Mgr.:. . . . Gina DiBalsamo
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Labeling, Mailing.

**Deluxe Media Services, Inc.**
568 Atrium Dr., Vernon Hills, 60061, (847) 990-4100, Fax: (847) 549-8354, Web Site: www.deluxemedia.com
Pres./CEO: . . . . . Peter Pacitti
Pres.:. . . . . Rick Marquaredt
Mgr. Sales/Mktg.: Natalie Kinsey
Video: 1/2" VHS Cassette.

**Domain Communications LLC**
289 Main Pl., Carol Stream, 60188, (630) 668-5300, Fax: (630) 668-0158, E-Mail: info@domaincommunications.com, Web Site: www.domaincommunications.com
Pres.:. . . . . David Morris
VP Sales/Mktg.: . . . . Jim Draper
Studio Mgr.: . . . . . Andrew Bee
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

**46 Productions**
42W557 Hawk Cir., St. Charles, 60175, (800) 850-5423, (630) 365-5003, E-Mail: info@46p.com, Web Site: www.46p.com
Pres./CEO: . . . . . Dave Jeziorski
VP/Studio Opns.: Scott Jeziorski

**Intervideo Duplication Services, Inc.**
3533 S. Archer Ave., Chicago, 60609, (773) 927-9091, Fax: (773) 927-9211, E-Mail: intrvdeo@ix.netcom.com, Web Site: www.intervideoduplication.com
Pres.: . . . . . Peter Bernotas
Audio: Cassette, Open Reel, Real-Time.
Audio: Audio Packaging Services-Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, Other (Foreign Standard Conversions).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-SP, LP, EP.
Video: Other Services-Warehouse.

**Kozin Communications**
836 Greenwood Ct., Carpentersville, 60110, (847) 428-2495, Fax: (847) 428-4677, E-Mail: kozincommunication@spcglobal.net
Pres.: . . . . . John Kozin
Sales Mgr.: . . . . Penelope Kozin
Mktg. Dir.:. . . . Thomas Schaefer
Audio: Cassette.
Video: 3/4" U-Matic, 1/2" VHS Cassette.
Video: Video Packaging Services-Inserting, Collating, Labeling.
Video: Video High Speed Capability-SP, LP, EP.
Video: Stats-Number of Slaves in Operation (120), Annual Unit Volume (2,500,000), States and/or Countries Services (USA).

**Major Media, Inc.**
3326 Commercial Ave., Northbrook, 60062-1909, (847) 498-4610, (888) 608-3475, Fax: (847) 272-1534, E-Mail: webmaster@major-media.com, Web Site: www.major-media.com
Audio: Cassette, Open Reel, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrap).
Video: Other Services-Warehouse, Freight.

**Paragon Media**
274 Jamie Ln., Wauconda, 60084, (847) 526-1800, Fax: (847) 526-1828, E-Mail: solutions@paragongroup.com, Web Site: www.paragongroup.com
Facility Mgr.: . . . . . George Ricci
Sr. Project Mgr.:. . . Don Conway
Sr. Project Mgr.:. . . . Kevin Kolba
Video: 1/2" VHS Cassette, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, EP.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Macrovision.

**Point.360**
430 W. Erie St., Chicago, 60610, (312) 280-8949, Fax: (312) 280-9072, Web Site: www.point360.com
GM:. . . . . John McKinley

## INDIANA

**Audico Label Corp.**
118 S. Main St., Goshen, 46526, (574) 533-6688, (800) 252-5667, Fax: (661) 760-8775, Web Site: audicolabels.com
Owner:. . . . . Bill Landow
Owner:. . . . . Claudia Landow
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling.

PROFESSIONAL SERVICES & SUPPLIERS

**Cinram, Inc.**
1600 Rich Rd., Richmond, 47374, (800) 865-2200, (765) 962-9511, Fax: (765) 962-1564, E-Mail: sales@cinram.com, Web Site: www.cinram.com
Mktg.: . . . . . Margaret Higgins
Audio: Cassette.
Audio: Audio Packaging Services
Video: 1/2" VHS Cassette.
Video: Video Packaging Services
Video: Video High Speed Capability
Video: Other Services

**Full Perspective Video Services, Inc.**
6902 Hawthorn Park Dr., Indianapolis, 46220, (317) 579-0400, Fax: (317) 579-0401, E-Mail: marketing@fpdirect.com, Web Site: www.fpvid.com
CEO: . . . . . Charles Selden
Pres.: . . . . . Steve Whetzel
Sales Mgr.: Lee Ann Richardson
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA.
Video: Stats-Number of Slaves in Operation (1000), States and/or Countries Services (USA, Some Int'l).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Market Planning, Impact Analysis).

**Infonics, Inc.**
2302 E. Michigan Blvd., Michigan City, 46360, (219) 879-3381, Fax: (219) 879-3383, E-Mail: infonics@sbcglobal.net, Web Site: www.infonicsduplicators.com
Pres.: . . . . . Carol Lant-Grayson
Sales Mgr.:: . . . . David M. Smith
Audio: Cassette, Open Reel.

**Precision Audio, Inc.**
18582 US 20, Bristol, 46507, (574) 295-7493, Fax: (574) 522-1369, E-Mail: pai@precisionaudio.com, Web Site: www.precisionaudio.com
Pres.: . Sanford Swartzendruber
Prodn. Mgr.: . . . . . Carolyn Swartzendruber
Audio: Cassette, Other (CD).
Audio: Audio Packaging Services-Inserting, Labeling, Mailing.

**World Media Group**
6737 E. 30th St., Indianapolis, 46219, (317) 549-8484, (800) 400-4964, Fax: (317) 549-8480, E-Mail: hollyh@worldmedia group.com, Web Site: www.worldmediagroup.com
Pres.: . . . . . Jeff Mellentine
Sales Rep.: . . . . . Holly Viering
Sales Rep.: . . . Jennifer Hughes
Audio: Cassette, Other (Digital Bin and Analog).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (RF Seal).

## IOWA

**Triad Studios**
1910 Ingersoll Ave., Des Moines, 50309, (515) 243-2125, Fax: (515) 243-2055, E-Mail: tschmitt@triadav.com, Web Site: www.triadav.com
Pres.: . . . . . Richard Trump
Studio Mgr.:: . . . . . Tony Schmitt
Audio: Cassette, Open Reel.

## KANSAS

**Cornerstone Studios**
2475 Coolidge, Wichita, 67204, (316) 263-4464, Fax: (316) 838-2940, E-Mail: cornerstone@cornerstonestudios.com, Web Site: www.cornerstonestudios.com
Chief Engineer: . . . . Steve Falke

**High Fidelity**
1059 Porter, Wichita, 67203-3024, (316) 262-6456, Fax: (316) 267-1701, E-Mail: jim_highfidelity@msn.com
Pres.: . . . . . James Strattan
VP: . . . . . Nancy Strattan
Video Coord.: . . . Janet Earwood
Audio: Cassette, DAT, Real-Time, Other (CD, DAT).
Audio: Audio Packaging Services-Inserting, Labeling.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, PAL, SECAM, Other (DVD).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (200), Annual Unit Volume (300K).

**RSRT Digital Master Works**
7800 Shawnee Mission Pkwy., Ste. 17, Overland Park, 66202, (913) 262-5335, (800) 776-4096, Fax: (913) 262-5364, E-Mail: info@rsrt.com, Web Site: www.rsrt.com
Pres.: . . . . . Royal Scanlon
Prodn. Mgr.: . . . . Chainy Folsom
Mastering Engineer: . . . . . Larry Johnson
CAP Engineer: . . . Jim Schrader
Audio: Cassette, Real-Time.
Audio: Audio Packaging Services-Other (On Cassette Imprinting, Cover Trap Art, Assembly).
Video: PAL, SECAM, Other (NTSC).
Video: Video Packaging Services-Inserting, Labeling.

## LOUISIANA

**Accupress**
128 E. Cypress St., Ville Platte, 70586, (337) 363-2104, (800) 542-8283, Fax: (337) 363-6934, E-Mail: stuart@accupress.com, Web Site: www.accupress.com
Owner: . . . . . Stuart Fontenot
Audio: Cassette.
Audio: Audio Packaging Services-Inserting.

## MAINE

**Downeast Duplicating, Inc.**
412 Hill St., Biddeford, 04005, (207) 282-1319, (800) 967-2892, Fax: (207) 282-7138, E-Mail: sales@downeastdup.com, Web Site: www.downeastdup.com
VP/Customer Care Mgr.: . . . . . Janice Wiegleb
Fulfillment Dir.: . . . . James Read
Contact: . . . . . Rebecca Read
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment).
Video: 1/2" VHS Cassette, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Fulfillment).
Video: Video High Speed Capability-Sprinter, SP, EP.
Video: Stats-States and/or Countries Services (All).
Video: Other Services-Warehouse, Other (fulfillment services).

**Klarity Multimedia, Inc.**
1 Maple St., North Vassalboro, 04962-0160, (888) 387-8273, (207) 873-3911, Fax: (207) 873-3924, E-Mail: sales@klarity.com, Web Site: klarity.com
Pres.: . . . . . Gary Coull
Cust. Serv.: . . . . . Tera Coull
Audio: Cassette, Real-Time, Other (High Speed).
Audio: Audio Packaging Services-Inserting, Collating, Labeling.
Video: Stats-Number of Slaves in Operation (14), States and/or Countries Services (All).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (Color Separations Serv.).

## MARYLAND

**Action Duplication**
10097 Tyler Pl., Ijamsville, 21754, (301) 607-4590, Fax: (304) 874-3874, E-Mail: rfitzgerald@actionduplication.com, Web Site: www.actionduplication.com

**Allied-Vaughn**
819 Brightseat Rd., Landover, 20785, (301) 808-6100, Fax: (301) 808-9585, E-Mail: vicki.weagley@alliedvaughn.com, Web Site: www.alliedvaughn.com
Eastern Region Sales Dir.: . . . . . Vicki Weagley
Audio: Cassette, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, Sprinter, SP, LP, EP.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

**Audiovideodata.com**
7101 Wisconsin Ave., Ste. 105, Bethesda, 20814, (301) 652-6333, Fax: (301) 652-6334, E-Mail: info@audiovideodata.com, Web Site: www.audiovideodata.com
Pres./Mktg. Dir.: . . . Bruce Moyer
Chief Engineer: . . . Joe Gelchion
Audio: Cassette, Open Reel, DAT, Other (CD).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (6), Annual Unit Volume (500,000), States and/or Countries Services (USA).

**Cdigital Markets, Inc.**
2529 Washington Blvd., Baltimore, 21230, (410) 646-7800, Fax: (410) 646-7786, E-Mail: info@cdigitalmarkets.com, Web Site: www.cdigitalmarkets.com
VP Sales: . . . . . Tom Booth, Jr.
VP Prodn.:. . . . . Matt Regan
Comptroller: . . . . . Ivan Grant

## MASSACHUSETTS

**CD Sonic**
273 Commonwealth Ave., Boston, 02116, (617) 424-0670, (888) CD-SONIC, Fax: (617) 424-0657, E-Mail: cdsonic@cdsonic.com, Web Site: www.cdsonic.com
Pres.:. . . . . Jules Seabra
Audio: Cassette, Open Reel.

**M Works Mastering**
432 Columbia St., Ste. 17B, Cambridge, 02141, (617) 577-0089, Fax: (617) 577-0098, E-Mail: studio@m-works.com, Web Site: www.m-works.com
Pres./Mastering Engineer: . . . . . Jonathan Wyner
Studio Mgr.: . . Heather DePersis
Mastering/Authoring Engineer: . . . . . Matt Azevedo
Audio: Cassette, Open Reel, DAT, Real-Time.

**Tape Complex, Inc.**
4 Haviland St., Boston, 02115, (617) 437-9449, Fax: (617) 437-9227, E-Mail: tapeinfo@tapecomplex.com, Web Site: tapecomplex.com
Pres.: . . . . . Peter Cecere

## MICHIGAN

**Allied-Vaughn**
11923 Brookfield, Livonia, 48150, (800) 462-5543, Fax: (734) 462-4004, E-Mail: chris.barkoozis@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Chris Barkoozis
Audio: Other (All formats).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other (All formats).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, Sprinter, SP, LP, EP.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

**Playtown Sound Audio Services**
2260 Tor Ln., Petoskey, 49770, (231) 347-0063, Fax: (231) 347-8563, E-Mail: playtown@chartermi.net
Owner: . . . . . Robert Bollinger
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Labeling.

**Q.C. Media Services (USA), Inc.**
35601 Veronica, Livonia, 48150, (734) 464-4650, Fax: (734) 464-8939, E-Mail: sales@qcmediausa.com, Web Site: www.qcmediausa.com
Pres.:. . . . . Gary Hunt
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Design & Printing).
Video: Video High Speed Capability-TMD, Sprinter, SP, EP.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Direct-to-Customer & Distribution).

**The Transfer Zone**
13251 Northend Ave., Oak Park, 48237-3261, (248) 548-7580, (800) VIDEO-43, Fax: (248) 548-0924, E-Mail: info@thetransferzone.com, Web Site: www.thetransferzone.com
CFO: . . . . . Brian Newhouse
Dir./Tech.: . . . Roxanne Nusholtz
Audio: Cassette, Other (CD).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (DVC Pro, NTSC, Video CD).
Video: Video Packaging Services

**World Class Tapes**
670 Airport Blvd., Ste. 1, Ann Arbor, 48107, (734) 662-0669, (800) 365-0669, Fax: (734) 769-2666, E-Mail: sue@worldclasstapes.com, Web Site: www.worldclasstapes.com
Sales Mgr.: . . . . . Sue Gillis
Audio: Cassette, Open Reel.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

## MINNESOTA

**Allied-Vaughn**
7951 Computer Ave., Minneapolis, 55435, (952) 832-3100, Fax: (952) 832-3179, E-Mail: john.richter@alliedvaughn.com, Web Site: www.alliedvaughn.com
GM: . . . . . Rich Wogen
Sales Mgr.:. . . . . John Richter
Sales Rep.: . . . . . Keith Seidl
Sales Rep.: . . . . . Dennis Davies
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, 1", Betacam, 3/4" SP, HI-8, M2).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging).
Video: Video High Speed Capability-TMD, Sprinter, SP, EP.
Video: Stats-States and/or Countries Services (USA, Canada).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

**Digital Excellence**
300 York Ave., St. Paul, 55101-4082, (651) 772-5100, (800) 608-8008, Fax: (651) 771-5629, E-Mail: sales@digx.com, Web Site: www.digx.com
Pres.: . . . . . Richard Stevens
Sales/Mktg. Mgr.: . . . Lori Stanal
Mktg.:. . . . . Jady Karpe
Salesperson: . . . . . Jane Tweet
Salesperson:. . . . . Gary Matson
Salesperson: . . . . . Jack Nyquist
Salesperson: Tracy ReiderBower
Salesperson: . . . . . Ryan Lesher
Salesperson: . . . Darrell Stevens
Salesperson:. . . . . Lorri Strand
Audio: Cassette, Open Reel, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Video Editing).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Closed Caption).

**Duplication Factory**
4275 Norex Dr., Chaska, 55318, (952) 448-9912, Fax: (952) 448-3983, E-Mail: pmccarthy@duplicationfactory.com, Web Site: www.duplicationfactory.com
Pres.: . . . . . Pete McCarthy
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, Sprinter, SP, EP, Other (PAL, PAL-MNMR).
Video: Stats-Number of Slaves in Operation (500), Annual Unit Volume (24,000,000), States and/or Countries Services (US).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**Precision Powerhouse**
911 S. Second St., Minneapolis, 55415, (612) 333-9111, (888) 703-9111, Fax: (612) 332-9200, E-Mail: dan@power-house.com, Web Site: www.precisionpowerhouse.com
Pres.:. . . . . Dan Piepho
Cust. Serv. Mgr.: . Warren Shore
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-

Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (1", D2, Betacam SP, HiFi-VHS, Digital Betacam).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, Sprinter, SP, EP.
Video: Stats-Number of Slaves in Operation (1500), Annual Unit Volume (15,000,000), States and/or Countries Services (USA, Canada).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**Telex Communications, Inc.**
12000 Portland Ave. S., Burnsville, 55337, (952) 884-4051, Fax: (952) 884-0043, E-Mail: pro.sound@telex.com, Web Site: www.telex.com
VP Sales/Installed Sound: . . . . . Tom Hansen
Audio: Cassette, Other (6x speed, 8x speed, 16x speed).

## MISSOURI

**Acme Distributors**
PO Box 8123, Kansas City, 64112-8123, (816) 767-0050, Fax: (816) 767-0000, E-Mail: cassette@swbell.net, Web Site: www.cassatapes.com
GM: . . . . . F.W. Black
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-SP, LP, EP.

**Audio-VideoGraphics, Inc.**
17501 E. US Hwy. 40, Ste. 219, Independence, 64055, (800) 322-2832, Fax: (816) 350-0804, E-Mail: mail@avginc.com, Web Site: www.avginc.com
Pres.: . . . . . Greg Azorsky
Sales Mgr.: . . . . . Jeff Propst
Video Dir.: . . . . . Steve Downing
Chief Engineer: . . . . Kevin Davis
Audio: Cassette, Open Reel, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (shrink wrapping, cassette printing).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (1"C Betacam SP, Int'l stand conv,Closed Captioning).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (On Cassette Printing, Shrink Wrap).
Video: Video High Speed Capability-TMD, SP, LP, EP.
Video: Other Services-Warehouse, Freight, Direct Response - 800 Services.

**Imagitrax Recording Co.**
747 Marshall, St. Louis, 63119, (314) 963-0155, (800) 776-5118, Fax: (314) 963-1865, E-Mail: info@imagitrax.com, Web Site: www.imagitrax.com
Pres.: . . . . . Bob Gleason
VP: . . . . . Bonnie Gleason
Video: Stats-Number of Slaves in Operation (7), Annual Unit Volume (1,000,000).

**National Audio Co., Inc.**
309 E. Water St., Springfield, 65806, (417) 863-1925, Fax: (417) 863-7825, E-Mail: nac@nactape.com, Web Site: www.nationalaudiocompany.com
Pres./Mktg. Dir.: . . . Steve Stepp
Mktg. Dir.: . . . . . Becky Tarbutton
Plant/Prodn. Mgr.: . . . . . Gerald Tarbutton
Gov't Sales Contracts VIP Accts.: . . . . . Susie Brown
Audio Cassette CD/DVD Duplication & Graphics: . . . . . Matt Burton
Audio: Cassette, Open Reel.
Audio: Audio Packaging Services-Inserting, Labeling.
Video: Stats-Number of Slaves in Operation (378), Annual Unit Volume (10,200,000), States and/or Countries Services (US).

## MONTANA

**Jester Sound & Video**
423 Kuhlman Dr., Billings, 59105, (406) 248-5896, Fax: (406) 245-5658, E-Mail: mcmarketing@qwest.net
Owner/Mgr.: . . . . Grace Fillmore
Pres.: . . . . . Bob Hale
Prodn. Mgr.: . . . . . Luke Burris
Audio: Cassette, Open Reel, Real-Time, Other (CD Duplication, DVD Authoring).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Other (VHS real time dubbing).

**North Country Media Group, Inc.**
721 Second St. S., Great Falls, 59405, (406) 761-7877, Fax: (406) 761-2029, E-Mail: jason@ncmg.com, Web Site: www.ncmg.com
Pres./CEO: . . . . . Sandra Peters
CFO/Sec./Treasurer: . . . . . Max J. Van Heel
Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, Other (1", Betacam SP, 3/4" SP, Digital Beta, CD, DVd).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, Freight, Direct Response - 800 Services, Other (Customizing).

## NEBRASKA

**Master Track Productions, Inc.**
1045 W. Bond St., Lincoln, 68521-3630, (402) 474-4985, Fax: (402) 474-2535, E-Mail: carol@mastertrackproductions.com, Web Site: www.mastertrackproductions.com
Pres.: . . . . . Don Enns
Mktg. Mgr.: . . . . . Carol Downing
Project Coord.: . . . Cindy Conger
Audio: Cassette, DAT.
Audio: Audio Packaging Services-Inserting, Labeling, Mailing.

## NEVADA

**Odds On Recording, Inc.**
14 Sunset Way, Henderson, 89014-2002, (877) 633-7661, Fax: (702) 697-5341, E-Mail: sales@oddsonrecording.com, Web Site: www.oddsonrecording.com
Pres.: . . . . . Tom Parham
GM: . . . . . Sheila Parham

## NEW HAMPSHIRE

**Superdups**
68 Stiles Rd., Unit H, Salem, 03079, (800) 617-3877, (603) 890-8996, Fax: (603) 890-8997, E-Mail: info@superdups.com, Web Site: www.superdups.com
Pres.: . . . . . Bruce Bennett

## NEW JERSEY

**Ascent Media Management Services Northvale**
235 Pegasus Ave., Northvale, 07647, (201) 767-3800, Fax: (201) 784-2769, Web Site: www.ascentmedia.com
SVP Sales: . . . . . Beth Simon
VP Syndication Sales/Bus. Devel.: . . . . . Paula Horn
Dir. Sales: . . . . . James Pagliaro
Sales Exec./Technical Analyst: . . . . . Ron Olesko
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (1", D1, D2, D3, MII, Betacam, etc.).
Video: Other Services-Warehouse, MIS (Inventory).

**Corporate Duplication Solutions, Inc.**
375 North St., Teterboro, 07608, (201) 342-3060, Fax: (201) 342-3390, Web Site: www.cdsdigital.com
Pres.: . . . . . Anthony Chinni

**Full Perspective Video Services, Inc.**
150 S. Mountain Ave., Montclair, 07042, (973) 746-0421, Fax: (973) 509-1498, E-Mail: selden@fpvid.com, Web Site: www.fpvid.com
CEO: . . . . . Charles J. Selden
Pres.: . . . . . Steve Whetzel
Fulfillment Serv. Mgr.: Pat Sturm
Mgr.: . . . . Melanie Watson-Allen
Audio: Cassette, Open Reel, DAT, DCC, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Design).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (1500), States and/or Countries Services (USA, Some Int'l).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (Market Planning, Impact Analysis).

**Mardee Video, Inc.**
242 St. Nicholas Ave., South Plainfield, 07080, (908) 753-4343, Fax: (908) 753-2319, E-Mail: jsotnikoff@mardee.com, Web Site: www.mardee.com
Pres.: . . . . . Mariano De Santis
Dir. Sales/Mktg.: . . Jan Sotnikoff
Customer Rel.: . . . . Roxy Alzate
Audio: Cassette, Open Reel, DAT, Real-Time, Other (VHS High Speed).
Audio: Audio Packaging Services-Inserting, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, Other (1", Betacam SP, MII, Pal, Secam VHS Duplication).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, EP, Other (Realtime, JVC).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (Live Action Prodn.).

**PSI Multimedia Duplication / Packaging**
135 Ludlow Ave., Northvale, 07647, (201) 768-8007, Fax: (201) 768-8314, E-Mail: marketing@psimultimedia.com, Web Site: psimultimedia.com
VP Sales: . . Mary Ann Spitaletta
Mktg./Sales Coord.: . Lori Impero
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, EP.
Video: Stats-Number of Slaves in Operation (48).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**RPL, Inc.**
1100 E. State St., Camden, 08105, (856) 963-3000, (800) 235-2679, Fax: (856) 963-3854, E-Mail: rplmedia@rplmedia.com, Web Site: www.rplmedia.com
Pres.: . . . . . Ron Oliano
VP Sales: . . . Lisa Oliano-Gross
Audio: Cassette, Open Reel.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, PAL, SECAM, Other (PAL-UTSC Conversions).

**Sun Plastics & Dynamic LP Stereo**
900 Passaic Ave., East Newark, 07029, (973) 482-6749, Fax: (973) 483-0031, E-Mail: salernojerry@hotmail.com, Web Site: www.dynamicsun.com
Pres.: . . . . . Vicky Salerno
Mktg./Sales Dir.:Jerry R. Salerno
Audio: Cassette, Open Reel, DAT, DCC.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, Freight, Other (Drop Ship).

## NEW MEXICO

**Rainbow Cassette Studio**
27 Valencia Rd., Taos, 87571, (800) 748-1540, Fax: (505) 776-2804
Pres.: . . . . . Tony Isaacs
Mgr.: . . . . . Judy Lujan
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling.
Video: Other Services-Warehouse, Other (Composite color separations).

## NEW YORK

**A to Z Music Services, Inc.**
611 Broadway, Ste. 430, New York, 10012, (212) 260-0237, (888) 670-0260, Fax: (212) 260-0631, E-Mail: info@atozmusic.com, Web Site: www.atozmusic.com
CEO: . . . . . Sarah Robertson
Pres.: . . . . . Scott Pollack
Dir. Sales/Mktg.: . . . . Brett Trach
Sr. Acct. Exec.: . . . . Sandra Gray
Audio: Cassette, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Design).

**Broadway Video Duplication**
1619 Broadway, 4th Floor, New York, 10019, (212) 333-0747, Fax: (212) 445-0911, E-Mail: keland@broadwayvideo.com, Web Site: www.broadwayvideo.com
Acct. Exec.: . . . . . Keith Eland

**C & C Duplicators, Inc.**
220 Knickerbocker Ave., Bohemia, 11716-3138, (631) 244-0800, (800) 289-9155, Fax: (631) 244-0807, Web Site: www.candcmusic.com
Pres.: . . . . . Frank Carroll
Sales Mgr.: . . . . . Robert Sirricca
Audio: Cassette, Open Reel, DAT, Other (High Speed).
Audio: Audio Packaging Services-Inserting, Collating, Labeling.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (High Band Video 8).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, EP, Other (1200 Real Time).
Video: Stats-Number of Slaves in Operation (1200), Annual Unit Volume (6,000,000), States and/or Countries Services (All).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (A JVC Licensed Facility).

**Crystal City Tape Duplicators, Inc.**
205 Depot Rd., Huntington Station, 11746, (631) 421-0222, Fax: (631) 421-0249, E-Mail: crystctytp@aol.com
Pres.: . . . . . Frank Russo
Opns. Mgr.: . . . Anthony Ricapito
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Full line scandia packaging).
Video: 3/4" U-Matic, 1/2" VHS Cassette.
Video: Other Services-Warehouse.

**Devlin Video International**
1501 Broadway, Ste. 408, New York, 10036, (212) 391-1313, Fax: (212) 391-2744, Web Site: www.devlinvideo.com
EVP: . . . . . Cari Davis
VP Sales: . . . . . Mick OConnor
Chief Engineer: . . . Ben Vaughn
Video: 3/4" U-Matic, 1/2" VHS Cassette, Other (Standards conversions).

**Digital Force**
149 Madison Ave., 12th Fl., New York, 10016, (212) 252-9300, (877) DISC-USA, Fax: (212) 252-7377, E-Mail: info@digitalforce.com, Web Site: www.digitalforce.com
Pres.: . . . . . Jerome Bunke
Engineer: . . . . . Pablo Martin
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Graphic Design).
Video: Other Services-Warehouse, Freight.

**Duplication.net**
305 E 72nd St., Ste. EN, New York, 10021, (866) 456-7896, Fax: (866) 789-4569, E-Mail: sales@duplication.net, Web Site: www.duplication.net
Pres.: . . . . . Elliot Porter

**Duplication Specialists, Inc.**
843 Merrick Rd., Baldwin, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, Web Site: www.dupespec.com
Owner/Pres.: . . . David Schwartz
Owner: . . . . . Melissa Schwartz
Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD Worm Recorder).
Audio: Audio Packaging Services-Inserting, Collating, Labeling.
Video: Stats-Number of Slaves in Operation (14), Annual Unit Volume (2,400,000), States and/or Countries Services (US, Canada, Caribbean).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**Cine Magnetics Digital & Video Laboratories**
100 Business Park Dr., Armonk, 10504, (800) 431-1102, Fax: (914) 273-7575, E-Mail: cminfo@cinemagnetics.com, Web Site: www.cinemagnetics.com
Pres.: . . . . . Joe Barber
VP: . . . . . Bob Orzack
GM: . . . . . Kenneth Wynne
Audio: Cassette.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (High Band Video 8).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, EP, Other (1200 Real Time).
Video: Stats-Number of Slaves in Operation (1200), Annual Unit Volume (6,000,000), States and/or Countries Services (All).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision, Other (A JVC Licensed Facility).

**Crystal City Tape Duplicators, Inc.**
205 Depot Rd., Huntington Station, 11746, (631) 421-0222, Fax: (631) 421-0249, E-Mail: crystctytp@aol.com
Pres.: . . . . . Frank Russo
Opns. Mgr.: . . . Anthony Ricapito
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Full line scandia packaging).
Video: 3/4" U-Matic, 1/2" VHS Cassette.
Video: Other Services-Warehouse.

**Devlin Video International**
1501 Broadway, Ste. 408, New York, 10036, (212) 391-1313, Fax: (212) 391-2744, Web Site: www.devlinvideo.com
EVP: . . . . . Cari Davis
VP Sales: . . . . . Mick OConnor
Chief Engineer: . . . Ben Vaughn
Video: 3/4" U-Matic, 1/2" VHS Cassette, Other (Standards conversions).

**Digital Force**
149 Madison Ave., 12th Fl., New York, 10016, (212) 252-9300, (877) DISC-USA, Fax: (212) 252-7377, E-Mail: info@digitalforce.com, Web Site: www.digitalforce.com
Pres.: . . . . . Jerome Bunke
Engineer: . . . . . Pablo Martin
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Graphic Design).
Video: Other Services-Warehouse, Freight.

**Duplication.net**
305 E 72nd St., Ste. EN, New York, 10021, (866) 456-7896, Fax: (866) 789-4569, E-Mail: sales@duplication.net, Web Site: www.duplication.net
Pres.: . . . . . Elliot Porter

**Duplication Specialists, Inc.**
843 Merrick Rd., Baldwin, 11510-3331, (516) 867-7300, Fax: (516) 867-7597, Web Site: www.dupespec.com
Owner/Pres.: . . . David Schwartz
Owner: . . . . . Melissa Schwartz
Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD Worm Recorder).
Audio: Audio Packaging Services-

PROFESSIONAL SERVICES & SUPPLIERS

Inserting, Collating, Labeling, Mailing, Other (In-House Art & Prep Dept.).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM, Other (1" Broadcast Spot).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Freight, Direct Response - 800 Services.

**Dub-It-All, Inc.**
242 W. 30th St., New York, 10001, (866) 815-2424, (212) 868-3512, Fax: (212) 868-3515, E-Mail: efaulkner00@aol.com, Web Site: www.dubitall.com
Pres.: . . . . . Edward Faulkner

**ESP, Inc. (Eastern Standard Productions)**
37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732, E-Mail: info@esp-cd.com, Web Site: www.esp-cd.com
Pres.:. . . . . Mark Mekker
VP/Mktg. Dir.:. . Deborah Mekker
Dir. DVD Authoring:
. . . . . Christopher Mekker
Sales: . . . . . Thomas K. Stevens
Sales: . . . . Deborah Kuczkowski
Audio: Cassette, Open Reel, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**Eastco Multi Media Solutions**
3646 California Rd., Orchard Park, 14127, (800) 365-8273, Fax: (716) 662-3360, E-Mail: sales@eastcomultimedia.com, Web Site: www.eastcomultimedia.com
Pres.: . . . . . Holt Vaughn
VP:. . . . . Marietta Vaughn
Dir. Opns.:. . . . . John Laporta
Mgr.:. . . . . Jennifer Bellanca
Graphics Mgr.: . . Aaron Laporta
Cust. Serv. Mgr.:. Keith Wojcinski
Sales Mgr.:. . . . . Chris Margilia
Prodn. Coord.: . Bryan Sliwowski
Audio: Cassette, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, SP, EP.
Video: Other Services-Warehouse, Freight.

**Europadisk LLC**
24-02 Queens Plaza S., Long Island City, 11101, (800) 455-8555, (718) 407-7300, Fax: (718) 361-7961, E-Mail: cd@europadisk.com, Web Site: www.europadisk.com
Pres.: . . . . . James P. Shelton
Customer Serv. Mgr.:
. . . . . Sandra Gray
Sales Mgr.: . . . . . Karl Rizzo
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Digital Printing).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**In Record Time**
575 Eighth Ave., 19th Fl., New York, 10018, (212) 262-4414, (800) 575-4414, Fax: (212) 262-4512, E-Mail: info@inrecordtime.com, Web Site: www.inrecordtime.com
Pres.: . . . . . Adam Cott
Prodn. Mgr.: . . . . . Tara Frank
Audio: Cassette, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette, 1/4" CVC Cassette, PAL.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

**International Digital Centre / International Duplication Centre, Inc.**
321 W. 44th St., Ste. 903, New York, 10036, (212) 581-3940, Fax: (212) 581-3979, Web Site: www.idcdigital.com
Pres./CEO:. . . . . Marcy Gilbert
VP:. . . . . Mitchell Gilbert
VP Opns.: . . . . Rosanna Nockin
Dir. Opns.: . . . Amy Campoverde
Sr. Acct. Exec.: . . . . Scott Carroll
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Distribution).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D1, D2, D3, DigiBeta, BetaSP, 1", Beta SX, MDV).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Distribution).
Video: Video High Speed Capability-SP, EP.

**International Recording Co.**
49 Desmond Ave., Bronxville, 10708-5620, (914) 337-5726
Pres./Sales Mgr.:. . Claire M. Rie
Audio: Cassette, Open Reel, Other (Analog).
Video: 3/4" U-Matic, 1/2" VHS Cassette.

**Magno Sound & Video**
729 Seventh Ave., New York, 10019, (212) 302-2505, Fax: (212) 819-1282, E-Mail: david@magnosound.com, Web Site: www.magnosoundandvideo.com
Pres.: . . . . . Robert Friedman
EVP:. . . . . David Friedman
Audio: Cassette, Open Reel.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.

**Media Technologies Ltd.**
1363 Lincoln Ave., Ste. 10, Holbrook, 11741, (631) 467-7900, Fax: (631) 467-0450, E-Mail: impact@cdvdpro.com, Web Site: www.cdvdpro.com
Pres.:. . . . . Rainer Zopfy
Opns.: . . . . . Peter Krslovic

**The Music Connection, Inc.**
481 Eighth Ave., Ste. 1521, New York, 10001, (212) 689-4000, Fax: (212) 689-1191, E-Mail: ira@musicconnection.net, Web Site: www.musicconnection.net
Pres.:. . . . . Rich Ralton
VP Sales:. . . . . J. Ralton
VP Sales:. . . . . Ira Cohen
VP Sales: . . . . . Brett Winters
VP Graphic: . . . . . Brad Cohen
Audio: Cassette.
Video: 1/2" VHS Cassette.

**NRS (National Recording Supplies, Inc.)**
764 Fifth Ave., Brooklyn, 11232, (718) 369-8273, (800) 538-2336, Fax: (718) 369-8275, E-Mail: sales@tapes.com, Web Site: www.tapes.com
Pres.: . . . . . Domenick Salvatore
Sales Mgr.:. . . . . Ed Stern
Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD-R, ADAT).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA.

**Play-It Productions**
259 W. 30th St., 3rd Fl., New York, 10001, (212) 695-6530, Fax: (212) 695-4304, E-Mail: info@play-itproductions.net, Web Site: www.play-itproductions.net
Pres.: . . . . . Tony Tyler
VP:. . . . . Harry Hirsch
Audio: Cassette, DAT, Real-Time, Other (High-Speed).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Printing).

**Point.360**
114 W. 26th St., 7th Fl., New York, 10001, (212) 627-2216, Fax: (212) 627-1228, Web Site: www.point360.com
GM: . . . . . George Bonet

**Progressive Tape Corp.**
40-H Corbin Ave., Bay Shore, 11706, (631) 242-4646, Fax: (631) 242-4649, E-Mail: paulg@ptape.com, Web Site: www.ptape.com
Pres.: . . . . . Paul Glantzman
Office Mgr.: . . . . . Robyn Barlow
Audio: Cassette, Other (CD).

**QUIK-Cassette Corp.**
20 Somerset, Sufferin, 10901, (212) 977-4411, E-Mail: quikcassette@earthlink.net
Sales Mgr.: . . . . . Ron Klipstein
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

**Shape Media**
875 Ave. of the Americas, Ste. 1811, New York, 10001, (212) 279-2929, Fax: (212) 279-0909, E-Mail: shapecdny@aol.com, Web Site: www.shapecd.com
Pres.: . . . . . Rod Lowentein
Sales/Mktg. Dir.: . . . . . Mike Pate
Audio: Other (CD Shaping).
Audio: Audio Packaging Services-Inserting, Collating, Labeling.

**Silva Communications Corp.**
71 Milbar Blvd., Farmingdale, 11735, (516) 420-7410, Fax: (516) 420-0888
Pres.:. . . . . Alexander Silva
Sales Mgr.: . . . . . Carlos Silva
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Other (Packaging, Fulfillment, Distribution).
Video: Stats-Number of Slaves in Operation (600), Annual Unit Volume (1,500,000), States and/or Countries Services (All).
Video: Other Services-Warehouse, Freight, Credit Card Clearance Services, Other (Fulfillment).

**Sound Greetings**
130 W. 25th St., New York, 10001, (212) 242-4497, Fax: (212) 366-6548, E-Mail: soundgr@aol.com, Web Site: www.duplication.com
Pres./Sales:. . . . . Dimitri Karas
Contact:. . . . . Terry Etwaroo

**Studio Magnetics Co., Inc.**
12 Long Island Ave., Holtsville, 11742, (631) 289-3400, (800) 874-2202, Fax: (631) 289-1604, E-Mail: cbalaban@studiomagnetics.com, Web Site: www.studiomagnetics.com
Pres.: . . . . . Craig M. Balaban
Sales Mgr.:. . . . Douglas Young
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

**Tri-Plex Packaging Corp.**
245 Fifth Ave., Ste. 1503, New York, 10016, (212) 481-6070, Fax: (212) 481-1550, Web Site: www.tri-plexpkg.com
Pres.:. . . . . Ken Golden
VP Opns.: . . . . Andy Napolitane
Commun. Dir.:. . . William Verbist
Sales:. . . . . John Risdon
Audio: Cassette.

**Trutone, Inc.**
321 W. 44th St., 10th Floor, Ste. 1006, New York, 10036, (212) 265-5636, Fax: (212) 265-1507, E-Mail: sales@trutone.com, Web Site: www.trutone.com
Pres.: . . . . . Carl Rowatti
GM:. . . . . Adrianne Rowatti
Prodn. Mgr.: . . . Eliana Espinosa
Audio: Cassette, Open Reel, DAT, Real-Time, Other (High Speed).
Audio: Audio Packaging Services-Inserting, Collating, Labeling.

**Work Edit**
270 W. 39th St., 11th Fl., New York, 10018, (212) 719-4577, Fax: (212) 719-4380, E-Mail: info@workedit.com, Web Site: www.workedit.com
Pres.: . . . . . Dalton Helms
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, Other (D-2, 1", Betacam).

**World Replication Group**
4600 Whitmer Industrial Estates, Ste. 2, Niagara Falls, 14305, (800) 463-9493, Fax: (905) 433-1868, E-Mail: bob@worldreplication.com, Web Site: www.worldreplication.com
Pres.:. . . . . Bob Stone
GM: . . . . . Debbie King
Customer Serv. Mgr.:
. . . . . Derek Stone

## NORTH CAROLINA

**Allied-Vaughn**
101 S. Center Ct., Ste. 800, Morrisville, 27560, (919) 380-0550, Fax: (919) 460-0730, E-Mail: adam.staelin@alliedvaughn.com, Web Site: www.alliedvaughn.com
Sales Rep.: . . . Michele Robbins

**American Media International**
2609 Tucker St. Ext., Burlington, 27215, (336) 229-5554, (800) 849-3223, Fax: (336) 228-1409, E-Mail: amisales@ami-media.com, Web Site: www.ami-media.com
Pres.: . . . . . Richard Clark
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-States and/or Countries Services (US, Canada).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (Fulfillment/Distribution).

**Protocol**
6 Commerce Way, Arden, 28704, (828) 684-4300, Fax: (828) 687-3558, E-Mail: bdowdy@protocolmarketing.com, Web Site: www.protocolmarketing.com
GM: . . . . . Bruce Dowdy
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Package Design).
Video: 1/2" VHS Cassette, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Package Design).
Video: Video High Speed Capability-Sprinter, SP, LP, EP, Other (PAL Mastering).
Video: Stats-Number of Slaves in Operation (1400), Annual Unit Volume (8,000,000), States and/or Countries Services (Worldwide).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services, Other (PAL Sprinter Mastering).

**Sonopress LLC**
108 Monticello Rd., Weaverville, 28787, (828) 658-2000, Fax: (828) 658-2008, Web Site: www.sonopress.com
VP:. . . . . Steve Kaufman
VP Sales/Mktg.:. . . . . Per Save
Dir. Project Devel.:. John O'Brien
Custom Bus. Mgr.:
. . . . . Andrew DaPuzzo
Nat'l Accts. Mgr.: . . . . . Jon King
Nat'l Accts. Mgr.: . . Lou Miranda
Nat'l Accts. Mgr.:
. . . . . Shannon Borneman
Nat'l Accts. Mgr.:
. . . . . Scott Descheemaeker
Nat'l Acct. Mgr.:. . . Mark Hurley
Acct. Mgr.: . . . . . Jeff Miner
Audio: Cassette, Open Reel.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

## OHIO

**A To Z Audio Services, Inc.**
21929 Lorain Rd., Fairview Park, 44126, (440) 333-0040, Fax: (440) 333-0104, Web Site: www.atozaudio.com
Pres.: . . . . . Duane Abarca
VP: . . . . . Greg Zarnoski
Mastering/Duplication:
. . . . . Adam Boose
Printing/Design: . . . . Joe Simon
Audio: Cassette, Other (CDR).
Audio: Audio Packaging Services-Inserting, Labeling, Other (Overwrapping, Imprinting).
Video: Other (CDR).
Video: Other Services-Other (CD & Cassettes booklets).

**Cavalier Productions**
3412 Erie Ave., Cincinnati, 45208, (513) 871-8818, Fax: (513) 871-5358
Pres./Dir. Opns.: Edward H. Foss
Audio: Cassette, Open Reel, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling.

**Curtis, Inc. Visual Communitations**
2025 Reading Rd., Ste. 130, Cincinnati, 45202, (513) 621-8895, Fax: (513) 621-0942, E-Mail: clientservices@curtisinc.com, Web Site: www.curtisinc.com
Pres./CEO: . . . . . Curt Sellers
EVP: . . . . . Ken Graf
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-SP.
Video: Stats-Number of Slaves in Operation (450), Annual Unit Volume (1,000,000+), States and/or Countries Services (Worldwide).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

**Dov Enterprises**
4520 Hudson Dr., Stow, 44224, (330) 928-9160, (800) 233-DOVE, Fax: (330) 928-9644, E-Mail: info@dovetapes.com, Web Site: www.dovetapes.com
Pres./Treasurer:. . . Larry Adams
Audio Tech: . . . . Brenda Adams
Office Mgr.: . . . . . Joan Khoury

**The Little Warehouse, Inc.**
4705 Van Epps Rd., Brooklyn Heights, 44131, (216) 398-0022, Fax: (216) 398-9980, E-Mail: sales@twltape.com, Web Site: www.tlwtape.com
Pres.:. . . . . Jim Lesnick
Sales Mgr./Mktg. Dir.:
. . . . . Joe Kauffman
Audio: Cassette, DAT, Other (CD-R, DVD).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, Other (Audio Cassette, CDR).

**Magnetic Studios**
1201 Olentangy River Rd., Columbus, 43212-3118, (614) 291-9641, Fax: (614) 291-2938, E-Mail: mail@magneticstudios.com, Web Site: www.magneticstudios.com
Sales: . . . . . Pam Carter
Audio: Cassette, Open Reel, Real-Time.

**QCA, Inc.**
2832 Spring Grove Ave., Cincinnati, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: info@go-qca.com, Web Site: www.go-qca.com

Pres.:. . . . . Jim Bosken
Sales Mgr.:. . . . . Amber Hines
Treasurer: . Andrea Winterhalter
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory).

**Video Duplication Services, Inc.**
2882 S. Dixie Ave., Dayton, 45409, (888) 837-3827, (937) 294-5883, Fax: (937) 294-7087, E-Mail: vdsdayton@vds.com, Web Site: www.vds.com
Sales Mgr.:. . . Michael DeVaney
Office Mgr.:. . . . . Mary Collins

**Video Duplication Services, Inc.**
4485 W. 160th St., Cleveland, 44135-2625, (888) 787-3827, Fax: (216) 676-5800, Web Site: www.vds.com
Sales Mgr.:. . . . . Paul Sedivy
Office Mgr.:. . Gemma Simonson

## OKLAHOMA

**Benson Sound, Inc.**
3900 E. I-240, Oklahoma City, 73135, (405) 670-4461, Fax: (405) 670-4778, E-Mail: info@bensonsound.com, Web Site: www.bensonsound.com
Pres.:. . . . . Larry R. Benson
Sales Mgr.:. . . . . Linda Groves
Audio: Cassette, Real-Time, Other (CD).

**El Jay Audio / Video Duplication**
6540 E. 21st St., Ste. E, Tulsa, 74129, (918) 836-8273, E-Mail: el_jay@juno.com
Pres.:. . . . . Leon Whitman
Audio: Real-Time, Other (Hi Speed Digital).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Film Transfer.

## OREGON

**Allied-Vaughn**
1434 NW 17th Ave., Portland, 97209, (503) 224-3835, Fax: (503) 224-2703, E-Mail: charlie.friesen@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Charlie Friesen
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, Sprinter, SP, EP.
Video: Stats-Number of Slaves in Operation (3,500), Annual Unit Volume (50,000,000), States and/or Countries Services (National).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

**N.W. Media, Inc.**
106 SE 11th Ave., Portland, 97214, (503) 223-5010, (800) 547-2252, Fax: (503) 223-4737, (503) 525-0061, E-Mail: kathy.lawrence@nwmedia.com, Web Site: www.nwmedia.com
Sales Dir.:. . . . . Kathy Lawrence

**Paragon Media**
2211 NE Oregon St., Portland, 97232, (503) 235-2211, Fax: (503) 235-0124, E-Mail: solutions@paragongroup.com, Web Site: www.paragongroup.com
Lab Mgr.:. . . . . Tom Helvey
Project Coord.:. . Jenna Minshall

**Phylco Audio Duplication Co.**
10431 Blackwell Rd., Central Point, 97502, (800) 348-6194, (541) 855-7484, Fax: (541) 855-7581, E-Mail: info@phylcoaudio.com, Web Site: www.phylcoaudio.com
Sales Mgr.:. . . . . Gail Husa
Prodn. Mgr.:. . . . . Ken Husa
Audio: Cassette, Real-Time, Other (Blanks).
Audio: Audio Packaging Services-Inserting, Collating, Mailing, Other (Print Service).
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**Recording Associates**
5821 SE Powell Blvd., Portland, 97206, (503) 777-4621, Fax: (503) 777-4622, E-Mail: recassoc@teleport.com, Web Site: www.recordingassociatesportland.com
Owner:. . . . . Jay Webster
Owner: . . . . . Bob Stoutenburg
Owner: . . . . . Chris Webster
Audio: Cassette, Open Reel, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Production).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, SVHS, BETA, Film Transfer.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.

**Super Digital Ltd.**
1150 NW 17th Ave., Portland, 97209, (503) 228-2222, Fax: (503) 228-6819, E-Mail: superdigital@superdigital.com, Web Site: www.superdigital.com
Pres.:. . . . . Rick McMillen
Sales:. . . . . Arni May
Audio: Cassette, Open Reel, DAT, Real-Time, Other (Digalog).

## PENNSYLVANIA

**Action Duplication**
8 Union Hill Rd., Conshohocken, 19428, (610) 828-7580, (800) 847-3827, Fax: (610) 828-7401, E-Mail: info@actionduplication.com, Web Site: www.actionduplication.com
VP Sales/Mktg.:. . Bob Diamond

**AudioVisual Communications, Inc.**
435 Crooked Ln., King of Prussia, 19406, (610) 272-8500, Fax: (610) 272-8604, E-Mail: audiovc@aol.com, Web Site: www.audiovc.com
Pres.:. . . . . John L. Butterworth
VP:. . . . . Frank Matys
Audio: Cassette, Open Reel, DAT, Other (CD, DVD).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS, BETA, PAL, SECAM, Other (CD, DVd).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (30), Annual Unit Volume (100,000), States and/or Countries Services (PA, NJ, DE).
Video: Other Services-Warehouse.

**Crown Magnetics, Inc.**
1223 Bittner Blvd., Lebanon, 17046-4547, (717) 274-2812, (800) 736-9001, Fax: (717) 274-3615, E-Mail: crew@crownmagnetics.com, Web Site: crownmagnetics.com
Pres.:. . . . . Chuck Musser
Prodn. Mgr.:. . . . . Kent Gehman
Sec./Treasurer: . . . Judy Musser
Audio Sales:. . . . . Dan Shenk
Audio: Cassette, Other (CD).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse.

**Custom Videomatic, Inc.**
5930 Keystone Dr., Bath, 18014, (888) 574-5050, (610) 837-5050, Fax: (610) 837-5044, E-Mail: cvi@rcn.com, Web Site: www.cvimedia.com
Pres./CEO:. . . . John Kacmarcik
Video/Audio Technician:
. . . . . Robert J. Marks
Audio: Other (CD).
Video: Other (CD).

**The Dering Corp.**
1702 Hempstead Rd., Lancaster, 17601, (717) 394-4200, (877) 433-7464, Fax: (717) 394-4276, Web Site: www.dering.com
Pres./CEO: . . . . . David Dering
Sr. Sales:. . . . . Tracy Files

**Digital Dynamics Audio, Inc.**
816 Fifth Ave., Pittsburgh, 15219, (412) 434-1630, Fax: (412) 434-0160, E-Mail: info@4ddai.com, Web Site: www.4ddai.com
Pres.:. . . . . Thomas J. Kikta, Jr.
VP: . . . . . Francisco Rodriguez
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Labeling.

**Forge Recording**
100 Mill Rd., Oreland, 19075, (215) 885-7000, (800) 331-0405, Fax: (215) 887-3501, E-Mail: info@forgerecording.com, Web Site: www.forgerecording.com
GM: . . . . . Jim Lettf
Audio: Cassette, Open Reel, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette.
Video: Other Services-Warehouse, Direct Response - 800 Services, Credit Card Clearance Services.

**Masterwork Recording, Inc.**
1020 N. Delaware Ave., Philadelphia, 19125, (215) 423-1022, Fax: (215) 423-6020, E-Mail: albert@masterworkrecording.com, Web Site: www.masterworkrecording.com
Pres./Chief Engineer:
. . . . . Peter Humphreys
GM:. . . . . Albert Oon
Multi Media Dir.:John Henderson
Audio: Cassette, Open Reel, DAT, Real-Time, Other (CD-R).

**WRS Motion Picture & Videolab**
1000 Napor Blvd., Pittsburgh, 15205, (412) 937-7700, (800) 345-6977, Fax: (412) 922-2418, E-Mail: info@wrslabs.com, Web Site: www.wrslabs.com
Pres.:. . . . . Jack Napor
Sales Mgr.: . . . . . Jim Caron
Customer Serv. Mgr.:
. . . . . Paul McCullough
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Beta SP, Digital Betacam, D2, D1, DCT).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Freight, Other (Fulfillment).

## RHODE ISLAND

**Viscount Records**
486 Wellington Ave., Cranston, 02910, (401) 467-9362, E-Mail: info@viscountrecords.com, Web Site: www.viscountrecords.com
Owner:. . . . . Russ Martin
Audio: Cassette, Real-Time, Other (High Speed).

## SOUTH CAROLINA

**Custom Recording, Inc.**
26 Draper St., Greenville, 29611, (864) 295-2011, Fax: (864) 295-5818, E-Mail: info@customrecording.com, Web Site: www.customrecording.com
Pres.:. . . . . Jerry Bishop
VP: . . . . . Ricky Dixon
Mktg. Dir.:. . . . . Chris Cooper
Sales Mgr.:. . . . Ms. Laura Wells
Audio: Cassette, Open Reel.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (100), Annual Unit Volume (3,000,000), States and/or Countries Services (USA).
Video: Other Services-Warehouse.

**ICCA**
1300 Altura Rd., Fort Mill, 29708, (800) 624-5940, (803) 547-9200, Fax: (803) 547-9200, E-Mail: harrell.canning@iscmail.com, Web Site: www.iccanet.com
VP Opns.:. . . . . Harrell Canning
Sales Mgr.:. . . . . Barry Brainard
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Package Design).
Video: 1/2" VHS Cassette, PAL.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, EP.
Video: Other Services-Warehouse, Freight, Direct Response - 800 Services, Other (WMS).

**Mirror Image Replication Services**
2200 Carolina Pl., Fort Mill, 29708-0549, (803) 548-7300, (800) 486-6782, Fax: (803) 548-6296, E-Mail: heather.eichelberg@uavco.com, Web Site: www.discquick.com

**Professional Duplications, Inc.**
10 Michael Dr., Greenville, 29611, (864) 605-0101, (800) 355-3827, Fax: (864) 605-0033, E-Mail: produp@aol.com, Web Site: www.produb.com
Pres.:. . . . . Nita Williams
Duplications Mgr.:. . Daniel Yopp
Sales Mgr.:. . . . . Jim Chandler
Prodn. Mgr.:. . . Derek Billingsley
Audio: Cassette, Open Reel, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-SP, LP, EP.
Video: Stats-Number of Slaves in Operation (150), States and/or Countries Services (Southeast US).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

**UAV Corp.**
2200 Carolina Pl., Fort Mill, 29708, (803) 548-7300, (800) 486-6782, Fax: (803) 548-3335, E-Mail: sales@uavco.com, Web Site: www.uavco.com
VP Sales:. . . . . Steve Chase
Nat'l Acct. Mgr.:. . . Randy Dixon
Audio: Cassette, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette.
Video: Video Packaging Services-Labeling.
Video: Video High Speed Capability-TMD, SP, LP, EP.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**Universal Molding, Inc.**
16 Commerce Dr., Meadow Creek Industrial Park, Gaffney, 29342, (864) 487-3955, Fax: (864) 487-5787, E-Mail: simon@tritec.ca, Web Site: www.tritec.ca
VP Opns.:. . . . . Mike Schafer

## TENNESSEE

**Cassette & CD Express**
116 17th Ave. S., Nashville, 37203, (615) 244-5667, Fax: (615) 242-2472
Pres.:. . . . . Albert Jolson
Dir. Opns.:. . . . . Johnny Drake
Mgr.:. . . . . Dan Griffin
Audio: Cassette, DAT, Real-Time, Other (CD).

**Jim Frazier Productions**
405 Patterson St., Nashville, 37211, (615) 833-0358, E-Mail: info@visionwayrecords.com, Web Site: www.visionwayrecords.com
Contact:. . . . . Jim Frazier
Audio: Other (CD).

**Magnetic Technology**
911 Holly Tree Gap Rd., Brentwood, 37027-6412, (615) 373-4878, Fax: (615) 376-0921, E-Mail: mackdman@comcast.net
Owner:. . . . . Mack Evans
Co-Owner:. . . . . Maurine Evans
Audio: Cassette, Real-Time.

**Mediaworks International, Inc.**
1025 Elm Hill Pk., Nashville, 37210, (615) 327-9114, (800) 211-4689, Fax: (615) 327-3438, E-Mail: sales@mediaworkscd.com, Web Site: www.mediaworkscd.com
Pres.:. . . . . Jim Loyd

**NDS Media Solutions**
631 Old Hickory Blvd., Old Hickory, 37138, (800) 554-2348, (615) 541-0077, Fax: (615) 541-0035, E-Mail: info@ndsmedia.com, Web Site: www.ndsmedia.com
GM:. . . . . Don Parker
Sales Mgr.:. . . Bobby Davanport
Receptionist: . . . . . Kim McKay
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (1",2",3/4" SP, BetaSP, Digi-Beta, DVPro, DVCam, D2).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-SP, LP, EP, Other (PAL, SECAM).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Macrovision.

**Nashville Disc and DVD**
1249 Northgate Business Pkwy., Unit 4, Madison, 37115, (615) 865-7909, Fax: (615) 865-8550, E-Mail: neely@nashvilledisc.com, Web Site: www.nashvilledisc.com
Pres.:. . . . . Linsday Gillespie
Branch Mgr.:. . . . Neely O'Brien
Cust. Sales/Serv.:. . . Ben Olson
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Mailing.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**Nashville Record Productions, Inc.**
469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284
Pres.:. . . . . George Ingram
Audio: Cassette, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-States and/or Countries Services (US, Canada, Caribbean).

**National Tape & Disc Corp. (Gen. Office & Mfg. Plant)**
1110 48th Ave. N., Nashville,

PROFESSIONAL SERVICES & SUPPLIERS

37209, (615) 383-7881, Fax: (615) 383-1768, E-Mail: info@ntdc.com, Web Site: www.ntdc.com
Pres.: . . . . . Chuck Duncan
Audio: Cassette, Other (Digital Duplication).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

**L. Nix & Co., Inc.**
2000 Madison Ave., Memphis, 38104, (901) 725-0855, Fax: (901) 725-7011, E-Mail: utnix1@msn.com, Web Site: www.lnixmastering.com
Pres.:. . . . . Larry Nix
Mastering Engineer: . . Kevin Nix
Audio: Cassette.
Audio: Audio Packaging Services-Inserting.

**Planet Nashville Music LLC**
118 Court Ave., Ste. 201, Sevierville, 37862, (866) 785-9708, Fax: (866) 785-9709, E-Mail: info@smrcinc.com, Web Site: www.smrcinc.com
CEO:. . . . . Greg Alexander
A&R Media Dir.:. . . Mark Moody

**S & S Cassette Duplication**
404 Bluegrass Ave., Madison, 37115, (615) 865-6380, Fax: (615) 865-6380, E-Mail: bobscottfrickmgg@netscape.com, Web Site: www.bobscottfrickmgg.com
Contact:. . . . . Bob Scott Frick
Audio: Cassette, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.

**S & S Custom Tapes, Inc.**
115 Hickory Hills Rd., Church Hill, 37642, (423) 357-8273
Pres.:. . . . . Mike Shipley
Office Mgr.: . . . . . Rose Yonts
Audio: Cassette, Open Reel, DAT.

**Sifford Video Services**
802 Ewing Ave., Nashville, 37203, (615) 248-1010, Fax: (615) 244-5712, E-Mail: info@siffordvideoservices.com, Web Site: www.siffordvideoservices.com
Pres.: . . . . . Joel Covington
Audio: Real-Time, Other (DVD, CD).
Audio: Audio Packaging Services-Inserting, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, BETA, PAL, SECAM, Other (1", Hi8, Betacam SP, DVCam, DVC Pro, MiniDV, D2).
Video: Video Packaging Services-Inserting, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (375), States and/or Countries Services (ALL).

## TEXAS

**A & R Record & Tape Manufacturing**
902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310, E-Mail: arrecoreds@sbcglobal.net, Web Site: www.arrecords.com
Pres.:. . . . . Richard Sobel
Mktg. Dir.:. . . . Stanley P. Getz, II
Audio: Cassette, Open Reel.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

**Allied-Vaughn**
350 E. Royal Ln., Ste. 111, Bldg. 4, Irving, 75039, (972) 869-0100, Fax: (972) 869-2117, E-Mail: jim.young@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Jim Young
Audio: Cassette, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, Sprinter, SP, LP, EP.
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

**Allied-Vaughn**
3694 Westchase Dr., Houston, 77042, (713) 266-4269, Fax: (713) 266-9538, E-Mail: jessie.valdez@alliedvaughn.com, Web Site: www.alliedvaughn.com
GM: . . . . . Jessie Valdez
Receptionist:. . . . . Sean Daniels
Administrative Asst.:. . . Lynn Hill

**Creative Sound Productions, Inc.**
8383 Commerce Park Dr., Ste. 604, Houston, 77036, (713) 777-9975, (800) 451-7034, Fax: (713) 774-3419, E-Mail: salesteam@creativesound.com, Web Site: www.creativesound.com
Pres.:. . . . . Edward B. Smith
VP:. . . . . Marilyn Smith
Acct. Exec.:. . . . . Cheryl Bagby
Audio: Cassette.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (100), Annual Unit Volume (2,000,000), States and/or Countries Services (USA).

**Crown CD Duplication**
602 Sorrell St., Corpus Christi, 78404, (888) 460-6660, Fax: (630) 982-6406, E-Mail: j.metz@crowncd.com, Web Site: www.crowncd.com
Pres.:. . . . . Joseph Metz
Mktg. Dir.: . . . . . Gus Gonzalez
Sales Mgr.:. . . . . Cindy Judd
Audio: DAT.

**Crystal Clear Disc & Tape**
10486 Brockwood Rd., Dallas, 75238, (800) 880-0073, (214) 349-0081, Fax: (214) 349-3819, Web Site: www.crystalclearcds.com
Audio: Cassette, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating.

**EMA**
2013 Wells Branch Pkwy., Ste. 302, Austin, 78728, (512) 388-1998, (512) 255-6253, (800) 678-1998, Fax: (512) 251-1107, E-Mail: ema@cdmaker.com, Web Site: www.cdmaker.com
Pres.: . . . . . Carolyn Holzman
Prodn. Asst.:. . . . . Tracy Casey
Video: 1/2" VHS Cassette.
Video: Video High Speed Capability-SP, EP.

**Infodisc**
1390 Don Haskins Dr., El Paso, 79936, (915) 872-6700, Fax: (915) 872-6707, Web Site: www.infodisc.com
Controller: . . . . . Anna Kiresich

**International Cassette Corp. (ICC)**
5888 Hwy. 66 W., Greenville, 75402, (800) 299-1422, (903) 454-9164, Fax: (903) 454-4172, E-Mail: iccsales@intlcass.com, Web Site: www.intlcass.com
Pres.:. . . . . Lawrence C. Tant
GM:. . . . . Jeff Morris

**Lake Sound, Inc.**
129 Pecan St., Keller, 76248, (817) 431-1405, Fax: (817) 379-5103, E-Mail: info@lakesound.com, Web Site: www.lakesound.com, www.gotlife.com
CEO:. . . . . Rex Lake
Pres.:. . . . . Russell Lake
Audio: Cassette, Other (CD).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Annual Unit Volume (6,000,000).

**Marsal Productions, Inc.**
1735 Castroville Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973
Pres.:. . . . . Marandia Menendez
Audio: Cassette, Open Reel, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Other (J Card Printing).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS, BETA, Film Transfer, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-TMD, Sprinter, SP, LP, EP.
Video: Stats-States and/or Countries Services (USA, Mexico).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services, Macrovision.

**Midwest Tape & Disc**
1116 Commerce Dr., Richardson, 75081, (972) 699-0255, (800) 989-4487, Fax: (972) 699-0519, E-Mail: clay@midwestdisc.com, Web Site: www.midwestdisc.com
Pres.: . . . . . Clay Thompson
Contact:. . . . . Kim Bihari

**Mother Dubbers, Inc.**
13626 Gamma Rd., Dallas, 75244, (972) 980-4840, Fax: (972) 980-1731
Pres.: . . . . . Arnett Peel
Audio: Cassette, Open Reel, DAT.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrapping).
Video: 3/4" U-Matic, 1/2" VHS Cassette, 1/4" CVC Cassette, 8 mm, SVHS.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Shrinkwrapping).
Video: Video High Speed Capability-SP, LP, EP.
Video: Other Services-Warehouse, Freight.

**Point.360**
200 Cole St., Dallas, 75207, (214) 744-0909, Fax: (214) 744-0950, E-Mail: jblancovich@point360.com, Web Site: www.point360.com
GM:. . . . . James Blancovich
Client Servs.:. . . . . Kim Lesher

**Sound Recorders, Inc.**
4031 Guadalupe, Austin, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594, E-Mail: marka@soundrecordersinc.com, Web Site: www.soundrecordersinc.com
Pres.: . . . . . Miles Muller
Sales Mgr.: . . . . . Mark Andrada
Engineer: . . . . . Paul Connolly
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Other Services-Warehouse, MIS (Inventory), Freight.

## UTAH

**CDI Media**
2323 South 3600 West, Salt Lake City, 84119, (801) 977-0077, (800) 829-0077, Fax: (801) 977-0120, E-Mail: info@cdimedia.com, Web Site: www.cdimedia.com
Pres.:. . . . . Gary Jackson
VP Opns.:. . . . . Don Stone
Sales:. . . . . Jan Snow
Sales: . . . . . Doug Wilson
Sales:. . . . . Paul Guertin
Sales:. . . . . Libby Peterson
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 1/2" VHS Cassette, PAL, SECAM.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Video High Speed Capability-Sprinter, SP, EP, Other (PAL).
Video: Stats-Number of Slaves in Operation (17), Annual Unit Volume (15,000,000).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Credit Card Clearance Services, Macrovision.

**Digital Media Impression**
4910 W. Amelia Earhart Dr., Ste. 5, Salt Lake City, 84116, (801) 303-6100, (800) 637-5546, Fax: (801) 975-1129, E-Mail: info@digitalmediaimpressions.com, Web Site: www.digitalmediaimpressions.com

## VERMONT

**RESOLUTION, INC.**
19 Gregory Dr., South Burlington, 05403, (802) 862-8881, (800) 862-8900, Fax: (802) 865-2308, Web Site: www.resodirect.com
CEO: . . . . . Bill Schubert
Video: 3/4" U-Matic, 1/2" VHS Cassette, SVHS.
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Printing, fulfillment, e-commerce, DVD authoring).
Video: Video High Speed Capability-TMD, SP, EP.

## VIRGINIA

**Lion Recording Services, Inc.**
7532 Fullerton Ct., Springfield, 22153, (703) 569-3200, Fax: (703) 455-5600, E-Mail: tsart@bellatlantic.net, Web Site: www.lionrecording.com
Pres.:. . . . . Richard Lion
GM:. . . . . Wayne Kirkland
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Graphics, Printing).
Video: Stats-Number of Slaves in Operation (30), Annual Unit Volume (2,000,000).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services.

**MVI Post**
6320 Castle Pl., Seven Corners, 22044, (703) 536-7678, Fax: (703) 536-9490, E-Mail: info@mvipost.com, Web Site: www.mvipost.com
Pres.: . . . . . Frank Maniglia, Jr.
VP/Sr. Audio Designer: . . . . . Craig Maniglia
Facility GM/Opns. Coord.: . . . . . Tracey Tecza
Audio: Cassette, Open Reel, DAT, Real-Time.
Audio: Audio Packaging Services-Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, Other (Digital Beta).
Video: Video Packaging Services-Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (10), Annual Unit Volume (5,000,000).

**Media Visions**
8430 Terminal Rd., Newington, 22079, (703) 550-1500, (800) 628-3556, Fax: (703) 550-9711, Web Site: www.mediavisions.net
Pres.:. . . . . Don Evans
Acct. Exec.:. . . . . Mike Rock
Audio: Cassette, Open Reel, Real-Time.
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (1").
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: Stats-Number of Slaves in Operation (1,000), States and/or Countries Services (USA, Canada).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Other (Floppy disk duplication).

## WASHINGTON

**Allied-Vaughn**
2200 6th Ave., Ste. 750, Seattle, 98121, (206) 343-7480, Fax: (206) 343-9497, E-Mail: carl.christy@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Jeff Morton
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (D2, 1", M2, Betacam, 3'4" SP, HI-8, DigitalBetacam).
Video: Video Packaging Services-Inserting, Collating, Labeling, Mailing, Other (Custom Packaging, Fulfillment).
Video: Video High Speed Capability-TMD, Sprinter, SP, EP.
Video: Stats-Number of Slaves in Operation (400), States and/or Countries Services (All).
Video: Other Services-Warehouse, MIS (Inventory), Freight, Direct Response - 800 Services, Credit Card Clearance Services, Macrovision.

**Audio Recording, Inc.**
4718 38th Ave. NE, Seattle, 98105, (206) 525-7372
Pres.:. . . . . Kearney W. Barton
Audio: Cassette, Open Reel, Real-Time.
Audio: Audio Packaging Services-Inserting, Labeling.

**Paragon Media**
55 S. Atlantic St., Ste. 200, Seattle, 98134, (206) 808-7600, Fax: (206) 808-7601, E-Mail: solutions@paragongroup.com, Web Site: www.paragongroup.com
Chrmn./CEO: . . . . George Ricci
Pres.:. . . . . Rick Belisle
EVP: . . . . . Chris Lamb
Sr. Project Mgr.: . Edwin Romeijn
Sr. Project Mgr.:. . . . . Jeff Price
Client Servs. Mgr.: Jeff McCorkle
Video Lab Mgr.: . . . . . Jim Black
CD Lab Mgr.:. . . . . Patty Hevly
Opns. Mgr.:. . . . . Marc Ensley
Project Coord.: . . . . . Nicole Neidermeyer
Sr. Project Coord.: Melissa Smith
Audio: Real-Time.

**Victory Studios**
2247 15th Ave. W., Seattle, 98119, (206) 282-1776, (888) 282-1776, Fax: (206) 282-3535, E-Mail: david@victorystudios.com, Web Site: www.victorystudios.com
CEO:. . . . . Conrad Denke
Pres.:. . . . . Mark MacDonald
Audio Dept. Mgr.: . . . . . Susan McArthur
Audio: Cassette, Open Reel, DAT, Other (HDCAM, CD-R).
Audio: Audio Packaging Services-Inserting, Collating, Labeling, Mailing.
Video: 3/4" U-Matic, 1/2" VHS Cassette, 8 mm, SVHS, BETA, PAL, SECAM, Other (Digital Betacam, Betacam SP, D1, D2, HDCam, HD5).

## WEST VIRGINIA

**Jim McCoy Productions**
25 Troubadour Ln., Berkeley Springs, 25411, (304) 258-9381, E-Mail: mccoytroubadour@aol.com, Web Site: www.troubadorlounge.com
Co-Owner: . . . . . Bertha McCoy
Audio: Cassette, DAT, Other (CD).

**The Tape Factory**
Rt. 9, Box 332A, Parkersburg, 26101, (304) 428-7200, (866) 777-8273, Fax: (304) 428-7556, E-Mail: info@tapefactory.com, Web Site: www.tapefactory.com
Owner:. . . . . Roger Hoover

## WISCONSIN

**Allied-Vaughn**
5737 W. Hemlock St., Milwaukee, 53223, (414) 353-2001, Fax: (414) 353-7227, Web Site: www.alliedvaughn.com
Client Serv. Rep.: . . Lisa Bradley

**Concept Productions, Inc.**
7878 Big Sky Dr., Madison, 53719, (608) 833-8273, Fax: (608) 833-7893, E-Mail: info@conceptpro.biz, Web Site: www.conceptpro.biz
Pres.:. . . . . Rod F. Barelmann
VP: . . . . . C. Dan Geocaris
Audio: Cassette, Other (CD).
Audio: Audio Packaging Services-Inserting, Labeling.
Video: 1/2" VHS Cassette, Other (DVD).
Video: Video Packaging Services-Inserting, Labeling.

# MASTERING FACILITIES

## ALABAMA

**Cinram, Inc.**
4905 Moores Mill Rd., Huntsville, 35811, (800) 433-3472, Fax: (256) 852-8706, E-Mail: sales@cinram.com, Web Site: www.cinram.com
Mktg.: . . . . . Margaret Higgins

## ARIZONA

**Dupli-Pack, Inc.**
7755 E. Gelding, Ste. 104, Scottsdale, 85260, (480) 443-1979, Fax: (480) 443-3522, E-Mail: duplipack@aol.com
Pres.: . . . . . Steve Burns
Customer Serv. Mgr.: . . . . . Tayna Winters
Purchasing/Outside Sales: . . . . . David Penton
Specializing in: Analog Cassette Mastering.

**Invincible / GRD Recording**
PO Box 13054, Phoenix, 85002, (602) 277-2999, Fax: (602) 277-6130, E-Mail: liv@invinciblemusic.com, Web Site: invinciblemusic.com

**Moon Valley Media**
10409 N. 21st Ave., Ste. 1, Phoenix, 85021-1816, (602) 870-3987, (800) TAPES50, Fax: (602) 870-8570, E-Mail: markbrno@aol.com, Web Site: www.moonvalleymedia.com
Pres.: . . . . . Mark R. Bruno

## CALIFORNIA

**Abbey Tape Duplicators, Inc.**
6855 Vineland Ave., North Hollywood, 91605, (800) 346-3827, Fax: (818) 407-5900, E-Mail: moreinfo@abbeytape.com, Web Site: www.abbeytape.com
Audio.
Specializing in: CD Prep Services, DVD Mastering.

**Allied-Vaughn**
6365 Arizona Cir., Los Angeles, 90045, (310) 215-4300, (800) 369-0411, Fax: (310) 342-7158, E-Mail: mitch.farber@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Mitch Farber

**The Annex Recording Studios**
970 O'Brien Dr., Menlo Park, 94025, (650) 328-8338, Fax: (650) 325-6890, E-Mail: info@theannex.us, Web Site: www.theannex.us
Studio Mgr.: . . . . . Tony Wentzel

**Ascent Media World HQ**
2901 W. Alameda Ave., 5th floor, Burbank, 91505, (818) 840-7900, Web Site: www.ascentmedia.com
Dir. Sales:. . . . . Jodynne Wood

**Audio Mechanics**
1200 W. Magnolia BVlvd., Burbank, 91506, (818) 846-5525, E-Mail: info@audiomechanics.com, Web Site: www.audiomechanics.com
Contact: . . . . . John Polito
Audio.
Specializing in: CD Prep Services.

**Azra International**
4343 E. 58th St., Maywood, 90270, (323) 560-4223, Fax: (323) 560-4223, E-Mail: azra2000@earthlink.net
Pres.: . . . . . Dave Richards
A&R: . . . . . Chris Foglesong
Dist.:. . . . . Manuel Labore
Mktg.: . . . . . Ed Mata
Specializing in: Vinyl Disc Mastering.

**Bay Records Recording Studios**
1741 Alcatraz Ave., Berkeley, 94703, (510) 428-2002, Fax: (510) 428-1196, E-Mail: mcogan@bayrec.com, Web Site: www.bayrec.com
Owner:. . . . . Michael Cogan
Chief Engineer: . Bob Shumaker
Second Engineer: James Frazier

**CD Digital Card**
11150 White Birch Dr., Rancho Cucamonga, 91730, (909) 484-8440, (800) 268-1256, Fax: (909) 481-7307, Web Site: www.cddigitalcard.com
VP: . . . . . Mohab Sabry

**CD Labs, Inc.**
655 N. Central Ave., 17th Floor, Glendale, 91203, (818) 505-9581, (800) 423-5227, E-Mail: info@cdlabs.com, Web Site: www.cdlabs.com
Pres.: . . . . . Fred Tushinsky
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Capitol Mastering**
1750 N. Vine St., Hollywood, 90028, (323) 871-5003, Fax: (323) 871-5008, E-Mail: pete@capitolmastering.com, rob@capitolmastering.com, Web Site: www.capitolmastering.com
Mgr.: . . . . . Pete Papageorges
Project Coord.: . . . . . Beatrice Chisholm
Project Coord.:. . . . Rob Christie
Mastering Engineer: . . . . . Bob Norberg
Mastering Engineer: . . . . . Ron McMaster
Mastering Engineer: . . . . . Mark Chalecki
Mastering Engineer: . . . . . Robert Vosgien

**Chace Productions, Inc.**
201 S. Victory Blvd., Burbank, 91502-2349, (818) 842-8346, Fax: (818) 842-8353, E-Mail: audio@chace.com, Web Site: www.chace.com
Pres.:. . . . . Robert Heiber
GM: . . . . . James Eccles
Dir. IT:. . . . . Kristina Mathews
Asst. GM: . . . . Denise Eckstrom

**Cine Magnetics Digital & Video Laboratories**
3765 Cahuenga Blvd. W., Studio City, 91604-3504, (818) 623-2560, Fax: (818) 623-2565, Web Site: cinemagnetics.com
Dir. Opns.: . . Maggie McDermott
Plant Mgr.: . . . . . Stephane Delaguarigu

**Command Productions**
480 Gate Five Rd., Sausalito, 94965, (415) 332-3161, Fax: (415) 332-1901, E-Mail: audio@commandproductions.com, Web Site: www.commandproductions.com
Pres.: . . . . . Warren Weagant
Audio.
Specializing in: CD Prep Services.

**Creative Sound Corp.-West**
5515 Medea Valley Dr., Agoura Hills, 91301, (818) 707-8986, (800) 323-PACK, Fax: (818) 707-8164, E-Mail: csound@csoundcorp.com, Web Site: csoundcorp.com
Pres.:. . . . . Bob Cotterell
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**Crest National**
6721 Romaine St., Hollywood, 90038, (323) 860-1300, (800) 309-DISC, Fax: (323) 466-7128, E-Mail: info@crestnational.com, Web Site: www.crestnational.com
Audio, Video.
Specializing in: DVD Mastering, Film to Video Transfer.

**DMH Media Duplication**
761 N. Highland Ave., Los Angeles, 90038, (818) 788-6700, Fax: (818) 788-1448, E-Mail: david@dmhduplication.com, Web Site: www.dmhduplication.com
GM: . . . . . David Horn
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

**DigiPrep Mastering**
3015 Glendale Blvd., Ste. 100, Los Angeles, 90039-1832, (323) 667-3444, Fax: (323) 667-0424, E-Mail: digiprep@aol.com
Owner: . . . . . Warren Salyer
Mastering Engineer: Dan Hersch
Mastering Engineer: . . . . . Dave Schultz
Prodn. Engineer: . . . . . Tim Edmondson
Audio.

**Digital International Corp.**
7100 Tujunga Ave., North Hollywood, 91605, (818) 503-8700, Fax: (818) 503-8705, E-Mail: info@digital-intl.com, Web Site: www.digital-intl.com
Sales/Admin.: . . . . . Ed Ceja
Prodn.:. . . . . Sam Ceja
Opns.:. . . . . David Ceja
Audio.
Specializing in: Analog Cassette Mastering.

**Disc Makers**
2030 Addison St., Ste. 100, Berkeley, 94704, (800) 869-0715, (510) 845-1440, Fax: (510) 845-1476, E-Mail: info@discmakers.com, Web Site: www.discmakers.com
GM:. . . . . Warren Moliken
Audio.
Specializing in: CD Prep Services, DVD Mastering, Analog Cassette Mastering.

**Disc Makers-Los Angeles**
3445 Cahuenga Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (323) 876-1411, Fax: (323) 876-6724, E-Mail: info@discmakers.com, Web Site: www.discmakers.com
Mgr.: . . . . . John Moyer
Audio.

**Electronic Media Central Corp.**
1405 Pioneer St., Brea, 92821, (310) 549-5344, Fax: (562) 697-7769, E-Mail: rcasas@iiemc.com, Web Site: www.iiemc.com
Chrmn./Acting Pres./CEO: . . . . . George P. Morris
VP/Opns. Dir.: . . . . Roger Casas
Video.
Specializing in: CD Prep Services.

**11th Records Mastering**
PO Box 241, Huntington Beach, 92648, (714) 963-3696, Web Site: www.11threcords.com
Owner: . . . . . Brian Hazard

**Erika Records, Inc.**
12031 Regentview Ave., Downey, 90241, (562) 904-2701, Fax: (562) 904-2733, E-Mail: info@erikarecords.com, Web Site: www.erikarecords.com
Pres.: . . . Erzsebet (Liz) Dunster
Pjct. Mgr.: . . . . . Ken Bristin
Specializing in: Vinyl Disc Mastering.

**F.D.S. Labs, Inc. / Quad Teck Digital**
2550 W. Ave. N., Palmdale, 93551, (661) 267-1155, E-Mail: info@fdslabs.com, Web Site: fdslabs.com
Pres.:. . . . . Hank Waring
Mgr.: . . . . . Joani Waring
Audio.
Specializing in: CD Prep Services.

**5.1 Entertainment Group**
2231 S. Carmelina Ave., Los Angeles, 90064, (310) 207-5181, Fax: (310) 207-5331, E-Mail: info@5point1.net, Web Site: www.5point1.net
Chrmn./CEO:. . . . . John Trickett
Pres. Prodn. Servs.: . . . . . Bob Michaels
Chief Devel. Officer: . . . . . Erik St. Anthony

**Future Disc Systems, Inc.**
3475 Cahuenga Blvd. W., Hollywood, 90068, (323) 876-8733, Fax: (323) 876-8143, E-Mail: laura@futurediscsystems.com, Web Site: www.futurediscsystems.com
Studio Mgr.:. . . . . Laura Hall
Audio.
Specializing in: CD Prep Services, DVD Mastering, Vinyl Disc Mastering, Analog Cassette Mastering.

**Joe Gastwirt Mastering**
4750 Rhapsody Dr., Oakpark, 91377, (818) 991-4319, E-Mail: joe@gastwirtmastering.com
Pres./Chief Engineer: . . . . . Joe Gastwirt
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**The Gate Media Group**
1270 Springbrook Rd., Ste. H, Walnut Creek, 94597, (925) 256-1770, Fax: (925) 256-1774, E-Mail: sales@gatemedia.com, Web Site: www.gatemedia.com
Contact:. . . . . Frederick Wilson

**Gold Street**
649 Bethany Rd., Burbank, 91504, (818) 567-1911, Fax: (818) 567-1911, E-Mail: emc@goldstreetent.com, Web Site: www.goldstreetent.com
VP Latin Music:Gloria Quesquen
Mgr./Producer: Eric Michael Cap

**Golden Mastering**
1721 E. Main St., Ventura, 93001, (805) 648-4646, Fax: (805) 648-4656, E-Mail: john@goldenmastering.com, Web Site: www.goldenmastering.com
Owner: . . . . . John W. Golden
Mastering Engineer: . J J Golden
Mgr.:. . . . . April Golden
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**Bernie Grundman Mastering Studios**
1640 N. Gower St., Hollywood, 90028, (323) 465-6264, Fax: (323) 465-8367, E-Mail: marie@berniegrundmanmastering.com, Web Site: www.berniegrundmanmastering.com
Pres.:. . . . . Bernie Grundman
Mastering Enginer: . . . . . Brian Gardner
Mastering Engineer: . . . . . Chris Bellman
Mastering Engineer: . . . . . Patricia Sullivan

**Highland Laboratories**
Pier 96, Administration Bldg., San Francisco, 94124, (415) 981-5010, Fax: (415) 981-5019, Web Site: www.highlandlab.com
Pres.:. . . . . Barry J. Brose
Audio, Video.
Specializing in: Vinyl Disc Mastering, Film to Video Transfer.

**Intersound, Inc.**
962 N. La Cienega Blvd., Los Angeles, 90069, (310) 652-3741, Fax: (310) 652-5973, E-Mail: admin@intersound.com, Web Site: www.intersound.com
Mgr. Post Prodn. Sales: . . . . . Cindy Corson
Mgr. Sales/Mktg.:. . . . Billy Davis
Mktg./Pub. Promo.: . . . . . marie McAdam

**JVC Disc America**
9225 W. Sunset Blvd., Ste. 717, Los Angeles, 90069, (310) 274-2221, Fax: (310) 274-4392, E-Mail: seanjvccd@aol.com, Web Site: www.jvcdiscusa.com
SVP: . . . . . Sean Smith
Audio.

**KABA Audio Productions**
24 Commercial Blvd., Novato, 94949, (415) 883-5041, Fax: (415) 883-5222, E-Mail: info@kabaaudio.com, Web Site: www.kabaaudio.com
Pres./Founder: . . . . . Kenneth A. Bacon
VP Mfg.:. . . . . Paul Bacon
CFO: . . . . . Jenni Clayton
Audio.
Specializing in: CD Prep Services.

**Marcussen Mastering**
1545 N. Wilcox Ave., Hollywood, 90028, (323) 463-5300, Fax: (323) 463-5600, E-Mail: ew@marcussenmastering.com, Web Site: www.marcussenmastering.com
GM:. . . . . Eddie Wisztreich
Mastering Engineer: . . . . . Stephen Marcussen
Mastering Engineer: Louie Teran
Didgital Editing Engineer: . . . . . Stewart Whitmore

**The Mastering Lab**
6033 Hollywood Blvd., Hollywood, 90028, (323) 466-8589, Fax: (323) 465-7570, E-Mail: contact@themasteringlab.com, Web Site: www.themasteringlab.com
Office/Booking Mgr. (Doug Sax/ Robert Hadley): . Teresa Bustillo
Office/Booking Mgr. (Gavin Lurssen):. . . . . Leah Tury
Mastering Engineer:. . Doug Sax
Mastering Engineer: . . . . . Gavin Lurssen
Mastering Engineer: . . . . . Robert Hadley
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**The Mastering Lab-Ojai**
91 Bryant Pl., Ojai, 93023, (805) 640-2901, Fax: (805) 640-2901, E-Mail: teresa@themasteringlab.com, Web Site: www.themasteringlab.com
Owner/Engineer: . . . . Doug Sax
Office/Booking Mgr.: . . . . . Teresa Bustillo

**Moonlight Mastering**
2219 W. Olive Ave., PMB 152, Burbank, 91506, (818) 841-2987, Fax: (818) 841-2987, Web Site: www.moonlightmastering.com
Owner/Chief Engineer: . . . . . Nancy Matter

**ODC Nimbus**
10415 Slusher Dr., Unit 1, Santa

PROFESSIONAL SERVICES & SUPPLIERS

Fe Springs, 90670, (562) 946-3050, Fax: (562) 946-6030, E-Mail: usinfo@odc-nimbus.com, Web Site: www.odc-nimbus.com
Specializing in: Film to Video Transfer.

**Oasis Mastering**
4109 W. Burbank Blvd., Burbank, 91505, (818) 567-0500, Fax: (818) 567-0599, E-Mail: staff@oasismastering.com, Web Site: www.oasismastering.com
Studio Mgr.: . . . . . Jamie Fratta
Mastering Engineer: . . . . . Eddy Schreyer
Mastering Engineer: . . . . . Gene Grimaldi
Prodn. Engineer:. . . . Riley Urick

**Ocean Way Mastering**
6050 Sunset Blvd., Hollywood, 90028, (323) 467-1510, Fax: (323) 467-3962, E-Mail: kelly@oceanwayrecording.com, Web Site: oceanwayrecording.com
GM:. . . . . Ernie Woody
Studio Mgr.: . . . . . Kelly Erwin
Engineer:. . . . . Alan Yoshida

**Paramount Recording Studios**
6245 Santa Monica Blvd., Hollywood, 90038, (323) 465-4000, E-Mail: info@paramountrecording.com, Web Site: www.paramountrecording.com
Owner:. . . . . Adam Beilenson
Owner:. . . . . Mike Kerns
Chief Mastering Eng.: Bill Dooley

**Pioneer Recording Studio, Inc.**
11835 Eddleston Dr., Northridge, 91326, (818) 832-5376, Fax: (818) 832-5373, E-Mail: pioneerrecords@aol.com
Pres.:. . . . . Gary A. Rubin
VP: . . . . . Keith Edwards
Mktg. Dir.: . . . . . Tom Conners
Audio.
Specializing in: Analog Cassette Mastering.

**Point.360**
1025 Sansome St., San Francisco, 94111, (415) 989-6245, Fax: (415) 989-0349, Web Site: point360.com
Sales Mgr.:. . . . . Bruce Jones
Sales Exec.: . . . . Brian Petraska
Video.
Specializing in: Analog Cassette Mastering.

**Polarity Post Production**
69 Green St., San Francisco, 94111, (415) 421-6622, Fax: (415) 391-4995, E-Mail: info@polaritypost.com, Web Site: www.polaritypost.com
CEO/Sound Design/Sr. Engineer:. . . . Patrick Fitzgerald
Pres./Chief Engineer: . . . . . Roger Wiersema
Sr. Engineer/Sound Design/Project Mgr.:. . . . Vance Walden
Engineer: . . . . . Larry Dolton
Receptionist/Accounting Asst.: . . . . . Pat Edillo

**Precision Mastering**
1008 N. Cole Ave., Hollywood, 90038, (323) 464-1008, Fax: (323) 464-4579, E-Mail: claudia@precisionmastering.com, Web Site: www.precisionmastering.com
Mastering Engineer: . Tom Baker
Mastering Engineer: Don C. Tyler
Mastering Engineer: . . . . . Ron Boustead
Prodn. Coord.:. . Michelle Reiner

**Pro8mm**
2805 W. Magnolia Blvd., Burbank, 91505, (818) 848-5522, Fax: (818) 848-5956, E-Mail: rhonda@pro8mm.com, Web Site: www.pro8mm.com
Pres.:. . . . . Philip Vigeant
VP Mktg.: . . . . . Rhonda Vigeant
VP Opns.:. . . . Richard Petrosiro
Video.

**QBT, Inc.**
1938 S. Myrtle Ave., Monrovia, 91016, (626) 357-1330, Fax: (626) 357-1320, E-Mail: mike@qbtmedia.com, Web Site: www.qbtmedia.com

**Rainbo Records**
1738 Berkeley St., Santa Monica, 90404, (310) 829-3476, Fax: (310) 828-8765, E-Mail: info@rainborecords.com, Web Site: www.rainborecords.com
Pres.: . . . . . Steven E. Sheldon
Audio.
Specializing in: Vinyl Disc Mastering, Analog Cassette Mastering.

**Bill Rase Productions, Inc.**
955 Venture Ct., Sacramento, 95825, (916) 929-9181, Fax: (916) 929-4751, E-Mail: brp@calweb.com, Web Site: www.billraseproductions.com
Owner:. . . . . Bill Rase
Pres.:. . . . . Shirley Rase
Mgr. Duplication Dept.:. Tina Van
Mgr. Film Transfer Dept./Producer/Video Prodns.: . . . . . Ken Nicholson
Chief Recording Engineer: . . . . . Aaron Kinney
Audio, Video.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering, Film to Video Transfer.

**Record Technology, Inc. (RTI)**
486 Dawson Dr., Ste. 4S, Camarillo, 93012-8090, (805) 484-2747, Fax: (805) 987-0508, E-Mail: reidm@recordtech.com, Web Site: www.recordtech.com
Sales: . . . . . Reid MacInnis
Sales: . . . . . Kathy Waldron
Sales: . . . . . Lorine Corralejo
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**SF Video, Inc.**
1548 Stockton St., 2nd Fl., San Francisco, 94133-4637, (415) 288-9400, (800) 545-5865, Fax: (415) 288-9410, E-Mail: info@sfvideo.com, Web Site: www.sfvideo.com
Pres.:. . . . . Steven Feinberg
EVP:. . . . . Michael Brandon
VP: . . . . . Stan Feinberg
Audio, Video.

**Bill Smith Custom Records, Inc.**
127 Penn St., El Segundo, 90245-3908, (310) 322-6386, Fax: (310) 322-1813, E-Mail: billsmithcustomrecords@juno.com, Web Site: www.billsmithcustomrecords.com
Pres.:. . . . . Kevin Smith
Office Mgr.:. . . . . Dennis Neal
Specializing in: Vinyl Disc Mastering.

**Sonopress LLC**
14 Muirfield, Dove Canyon, 92679-3420, (949) 858-1314, Fax: (949) 858-1428, E-Mail: jon.king@sonopress.com, Web Site: www.sonopress.com
Nat'l Accts. Mgr.: . . . . . Jon King
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Sound Advice**
9330 Seventh St., Ste. F, Rancho Cucamonga, 91730, (800) 987-6830, (909) 987-6830, E-Mail: info@sarecording.com, Web Site: www.sarecording.com
Pres.:. . . . . Scott A. Flynn
Audio.

**Paul Stubblebine Mastering & DVD**
1340 Mission St., San Francisco, 94103, (415) 522-0108, Fax: (415) 863-2010, E-Mail: info@paulstubblebine.com, Web Site: www.paulstubblebine.com
Owner: . . . . . Paul Stubblebine

**Swineshead Productions**
722 Wildcat Canyon Rd., Berkeley, 94708-1537, (510) 528-0861, Fax: (510) 528-0863, E-Mail: bowles@swineshead.com, Web Site: www.swineshead.com
Contact: . . . . . David Bowles

**THX Digital Works**
120 S. Victory Blvd., Burbank, 91502, (818) 729-7100, Fax: (818) 729-7150, E-Mail: digitalworks@thx.com, Web Site: www.thx.com
Dir. Strategic Planning: . . . . . John Hallman
Audio, Video.
Specializing in: DVD Mastering, Analog Cassette Mastering, Film to Video Transfer.

**T.S.I. CD & Cassette Manufacturing**
24831 Ave. Tibbitts, Valendia, 91355, (661) 702-9030, Fax: (661) 702-9029, E-Mail: steve@cdmanufacturing.com, Web Site: www.cdmanufacturing.com
Pres.:. . . . . Steve Feldman
VP: . . . . . Stuart Feldman
Admin. Asst.: . . . . Irma De Avila
Specializing in: CD Prep Services.

**Technicolor**
3233 E. Mission Oaks Blvd., Camarillo, 93012, (805) 445-1122, Fax: (805) 445-4340, E-Mail: info@technicolor.com, Web Site: www.technicolor.com
Audio, Video.
Specializing in: CD Prep Services, DVD Mastering.

**Threshold Sound & Vision**
2260 Centinela Ave., Los Angeles, 90064, (310) 571-0500, Fax: (310) 571-0505, E-Mail: smarsh@thresholdsound.com, Web Site: www.thresholdsound.com
Chief Mastering Engineer: . . . . . Stephen Marsh

**Turnstyle Records, Inc.**
PO Box 3118, Redondo Beach, 90277, (310) 901-7026, (310) 901-8270, E-Mail: info@turnstylerecords.com, Web Site: www.turnstylerecords.com
Pres.: . . . . . Sue Key
Mastering Eng.: Oscar Gonzalez
Audio.
Specializing in: Vinyl Disc Mastering.

**United Audio Video Group, Inc.**
6855 Vineland Ave., North Hollywood, 91605, (818) 980-6700, Fax: (818) 508-8273, Web Site: www.unitedavg.com
Pres.:. . . . . Miriam Newman
VP Opns.: . . . . . Steve Newman
Sales Mgr.:. . . . . Larry Martin
Prodn. Mgr.:. . Stacy McLaughlin
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Universal Mastering Studios**
5161 Lankershim Blvd., Ste. 201, North Hollywood, 91601, (818) 777-9200, Web Site: www.universal-mastering.com
SVP Nat'l Studio Opns.: . . . . . Paul West
Sr. Dir. W. Coast Opns.: . . . . . Nick Dofflemyer
Customer Serv./Mktg.: . . . . . Christina Castillo

**V-Corp.**
1044 E. Edna Pl., Covina, 91724, (626) 966-0412, (800) V-CORP99, Fax: (626) 966-0465, E-Mail: info@vcorp99.com, Web Site: www.vcorp99.com
Pres.: . . . . . Peter J. Villar
VP/Mktg. Dir.: . . . . Isandra Villar
Sales: . . . . . Roland Tiangco
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**John Vestman Mastering**
7560 Garden Grove Blvd., Westminster, 92683, (714) 893-5543, Fax: (714) 893-5523, E-Mail: engineer@johnvestman.com, Web Site: www.johnvestman.com
Engineer:. . . . . John Vestman

**Western Media Systems, Inc.**
30941 W. Agoura Rd., Ste. 302, Westlake Village, 91361, (818) 889-7350, Fax: (818) 707-3937, E-Mail: garyg@westernmedia.com, Web Site: www.westernmedia.com
Pres.:. . . . . Gary Guenot
Mgr.: . . . . . Dan Denning
Video.
Specializing in: Analog Cassette Mastering.

**Xtream Audio Mastering**
950 Harrison, Ste. 107, San Francisco, 94107, (888) 878-3292, E-Mail: sales@xtreamaudio.com, Web Site: www.xtreamaudio.com
Chief Engineer: . . . . . Anthony Casuccio

**ZenMastering**
PO Box 994, Poway, 92074, (619) 692-2593, E-Mail: information@zenmastering.com, Web Site: www.zenmastering.com
Owner/Mastering Engineer: . . . . . Paul Abbott

## COLORADO

**Aardvark Record Mastering**
4485 Utica St., Denver, 80212, (303) 455-1908, E-Mail: paul@brekus.org, Web Site: www.aardvarkmastering.com
Audio.
Specializing in: Vinyl Disc Mastering.

**Airshow Mastering**
3063 Sterling Cir., Ste. 3, Boulder, 80301, (303) 247-9035, Fax: (303) 247-9037, E-Mail: airshow@airshowmastering.com, Web Site: www.airshowmastering.com
Founder/Chief Engineer: . . . . . David Glasser
Studio Mgr.: . . . . . Ann Blonston
Mastering Engineer: . . . . . Matt Sandoski
Engineer: . . . . . Dominick Marta
Engineer:. . . . . James Tuttle

**Allied-Vaughn**
14135 E. 42nd Ave., Ste. 60, Denver, 80239, (303) 375-8500, Fax: (303) 375-8508, E-Mail: jon.starr@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Jon Starr
Audio, Video.
Specializing in: CD Prep Services, Film to Video Transfer.

**Penguin Digital Recording Co., Inc.**
5940 S. Fairplay St., Centennial, 80016, (303) 400-8216, E-Mail: pendigital@aol.com
Pres.:. . . . . Robert Berglund
Sales Mgr.: . . . . Kathy Berglund-Marvin
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Super Audio Center**
3063 Sterling Cir. E., Ste. 5, Boulder, 80301, (303) 443-9855, Fax: (303) 581-7941, E-Mail: gus@ix.netcom.com, Web Site: www.superaudiocenter.com
Engineer:. . . . . Gus Skinas

## CONNECTICUT

**Cyber-Shape**
51 Industrial Park Rd., Sterling, 06377, (800) 894-3472, (860) 564-6610, Fax: (860) 564-5654, E-Mail: p.baldes@wagarassoc.com, Web Site: www.wagarassoc.com
VP:. . . . . Peter Baldes
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**T&M Digital Services**
PO Box 873, Monroe, 06468, (203) 268-5290, E-Mail: t&mdigital@iphostway.net, Web Site: www.associatedaudio.com
MD: . . . . . Julie Kraus
Studio Engineer: . . . Mark Smith
Specializing in: CD Prep Services, Analog Cassette Mastering.

## DELAWARE

**Ken-Del Productions, Inc.**
1500 First State Blvd., Wilmington, 19804-3596, (302) 999-1111, (800) 249-1110, E-Mail: info@ken-del.com, Web Site: www.ken-del.com
Pres./GM: . . . H. Edwin Kennedy
Opns. Mgr.:. . . . . Bill Burgess
Producer/Engineer: . . . . . Paul Janocha
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

## DISTRICT OF COLUMBIA

**Eastgate Mastering**
5054 Jay St. NE, Washington, 20019-7430, (202) 396-7430, (800) 781-0655, Fax: (202) 396-9315, E-Mail: info@eastgatemastering.net, Web Site: www.eastgatemastering.net
Pres./CEO: . . . Don 'Lou' Baxter

## FLORIDA

**Allied-Vaughn**
3438 Maggie Blvd., Orlando, 32811, (407) 649-0008, Fax: (407) 649-9005, E-Mail: richard.skillman@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Richard Skillman
Audio, Video.
Specializing in: CD Prep Services, Film to Video Transfer.

**Alpha Records, Inc.**
1400 NW 65th Ave., Plantation, 33313, (954) 587-6011, Fax: (954) 587-7039
Pres.:. . . . . Linford Ellis
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Pat Appleson Studios, Inc.**
757 SE 17th St., Ste. 358, Fort Lauderdale, 33316-2960, (954) 587-7900, Fax: (954) 587-4176, E-Mail: appleson@gate.net, Web Site: www.appleson.com
Pres.: . . . . . Patrick G. Appleson
Audio, Video.
Specializing in: Analog Cassette Mastering, Film to Video Transfer.

**Caribbean Records Manufacturing**
3081 NW 24th St., Miami, 33142, (305) 633-4322, (305) 633-9963, Fax: (305) 634-3775, E-Mail: info@caribbeanrecords.com, Web Site: www.caribbeanrecords.com
Pres.:. . . . . Juan B. Fernandez
Audio.
Specializing in: Analog Cassette Mastering.

**Corporate Disk Co.-Southeast Region**
3232 St. Ives Blvd., Spring Hill, 34609, (352) 683-9971, Fax: (352) 683-0825, E-Mail: info@disk.com, Web Site: www.disk.com

**Digital Domain**
931 N.S.R. 434, Ste. 1201-168, Altamonte Springs, 32714, (407) 831-0233, (800) 344-4361, E-Mail: ofcmgr@digido.com, Web Site: www.digido.com
VP:. . . . . Mary Kent
Office Mgr.: . . . . . Ric coppola
Audio.

**Evatone, Inc.**
4801 Ulmerton Rd., Clearwater,

33762, (800) 382-8663, (727) 572-7000, Fax: (727) 572-6214, E-Mail: sales@evatone.com, Web Site: www.evatone.com
Pres.: . . . . . Carl Evans
EVP: . . . . . Doug Franzen
VP Sales: . . . . . Ken Roseman
VP Mktg.:. . . . Marcia Piacentino
Audio.
Specializing in: CD Prep Services, DVD Mastering, Analog Cassette Mastering.

**Fullersound, Inc.**
6157 NW 167th St., Ste. F6, Miami, 33015, (305) 556-5537, Fax: (305) 556-7602, E-Mail: fullersound@bellsouth.net, Web Site: www.fullersound.com
Pres./Chief Engineer: . . . . . Michael Fuller
Studio Mgr.: . . . . . Joy Montoya
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**Hit Factory / Criteria Studios (Mastering Division)**
1755 NE 149th St., Miami, 33181, (305) 947-5611, E-Mail: info@criteriastudios.com, Web Site: www.criteriastudios.com
Studio Mgr.: . . . . Tervor Fletcher

**Magnetix Corp.**
3600 eCommerce Pl., Orlando, 32808, (407) 926-2400, (800) 748-4494, Fax: (407) 926-2401, E-Mail: info@magnetix.com, Web Site: www.magnetix-audio-cd-dvd-replication.com
Pres.: . . . . . William Hohns
Pres.: . . . . . Robert J. LeFort, Jr.
VP Sales: . . . . . Rob Williams
VP Sales: . . . . . Rob Panepinto
VP Customer Serv.: . . Jim Baker
Audio.

**masterlab, S.A.**
PO Box 633973, Orlando, 32853-3973, (407) 896-8778, E-Mail: trace@masterlab.com, Web Site: www.masterlab.com
Chief Engineer/Dir. Manufacturing:. . . . Trace Lucas
Audio.

**Miami Tape, Inc.**
550 W. 84th St., Hialeah, 33014, (305) 558-9211, Fax: (305) 825-9873, E-Mail: carlos@miami-tape.com, Web Site: www.miami-tape.com
VP: . . . . . Carlos Garcia, Jr.
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**Mirror Image Sound Studios**
619 S. Main St., Gainesville, 32601, (352) 376-8742, Fax: (352) 376-1557, E-Mail: info@mirrorimagestudios.com, Web Site: mirrorimagestudios.com
Pres./Mktg. Dir.: Kinnon Thomas
Duplication Mgr.: . . . . . Brent Delventhal
Producer/Head Engineer: . . . . . Rocky Bazemore
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Progressive Music Studios**
2116 Southview Ave., Tampa, 33606, (813) 251-8093, Fax: (813) 251-6050, E-Mail: info@progressivecds.com, Web Site: www.progressivecds.com
Owner: . . . . . Ken Veenstra
Prodn. Mgr./Engineer: . . . . . Owen Meats
Pre Press Mgr.: . . . . John Meats
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Trackmaster, Inc.**
4701 NE 12th Ave., Overland Park, 33334, (954) 776-6603, (888) 374-8877, Fax: (954) 776-5534, E-Mail: info@trackmasterav.com, Web Site: www.trackmasterav.com
Pres.: . . . . . Bruce Parsons
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

**The Warehouse Studio**
2071 Emerson St., Ste. 20, Jacksonville, 32207, (904) 399-0424, (800) 483-8273, Fax: (904) 398-9683, E-Mail: info@warehouse-studio.com, Web Site: www.warehouse-studio.com
Sales: . . . . . Gene Hodges
Engineer: . . . . . Todd Morris

## GEORGIA

**Grievous Angel Productions (GAP)**
108 Go Bar Landing Rd., Statesboro, 30461, (912) 842-2972, Fax: (888) 842-2972, E-Mail: grievousangelpro@hotmail.com, Web Site: www.grievousangelpro.com
Owner: . . William T. Johnson, Jr.

**Sounds Atlanta**
1705 Arrowhead Tr., Atlanta, 30365, (404) 329-9438, Fax: (404) 325-8401, E-Mail: soundsatlanta@aol.com, Web Site: www.soundsatlanta.com
Mgr.: . . . . . William Tullis

**Southern Living Mastering**
669 Antone St, Atlanta, 30318, (404) 352-3204, Fax: (404) 609-9777, E-Mail: slfinest@mindspring.com, Web Site: www.southernlivingstudios.com
Chief Engineer: . . . . . Alex Lowe
Studio Mgr./Engineer: . . . . . Benjamin Price

## HAWAII

**Cosmo Enterprise, Inc.**
1481 S. King St., Ste. 150A, Honolulu, 96814, (808) 949-2811, Fax: (808) 949-6552, E-Mail: custserv@cosmo-media.com, Web Site: www.cosmomediaworld.com
Pres.: . . . . . Thomas Pereira
Sales/Mktg.: . . . . . Lito Carlos
Audio, Video.

## ILLINOIS

**ARS Recording Studio & Tape Duplication**
11626 S. Pulaski, Alsip, 60803, (708) 371-8424, Fax: (708) 371-3958, E-Mail: info@arsstudios.com, Web Site: www.arsstudios.com
Dupl. Dept. Mgr.: . . . Geoff Cook
Exec. Facilities Mgr.: . Dina Cobb
Chief Engineer: . . Gary A. Cobb
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**Chicago Masterworks**
11 Maple St., Crystal Lake, 60014, (815) 356-9005, Fax: (815) 356-9066, E-Mail: cmw@imaxx.net
Pres.:. . . . . Jeff Dear
Audio.
Specializing in: CD Prep Services.

**Colossal Mastering Ltd.**
1644 N. Honore St., Ste. 101, Chicago, 60622, (800) 730-2468, (773) 292-1692, Fax: (773) 292-1698, E-Mail: cmastering@aol.com, Web Site: www.colossalmastering.com
Owner/GM: . . . Barbara Nashold
Owner/Chief Mastering Engineer: . . . . . Dan Stout

**Corporate Disk Co.**
4610 Prime Pkwy., McHenry, 60050-7005, (800) 634-3475, (815) 331-6000, Fax: (815) 331-6000, E-Mail: info@disk.com, Web Site: www.disk.com
Pres.:. . . . . Bill Mahoney
VP Sales: . . . . . David Gimbel
VP Mktg.: . . . . . David Habisohn
GM: . . . . . Joe Foley

**Disc Makers-Great Lakes-Chicago**
562 W. Washington Blvd., Chicago, 60661, (800) 468-9353, (312) 441-9622, Fax: (312) 441-9626, Web Site: www.discmakers.com

**Domain Communications LLC**
289 Main Pl., Carol Stream, 60188, (630) 668-5300, Fax: (630) 668-0158, E-Mail: info@domaincommunications.com, Web Site: www.domaincommunications.com
Pres.:. . . . . David Morris
VP Sales/Mktg.: . . . . Jim Draper
Studio Mgr.: . . . . . Andrew Bee
Audio.

**46 Productions**
42W557 Hawk Cir., St. Charles, 60175, (800) 850-5423, (630) 365-5003, E-Mail: info@46p.com, Web Site: www.46p.com
Pres./CEO: . . . . . Dave Jeziorski
VP/Studio Opns.: Scott Jeziorski
Audio.

**3rd Millennium**
746 E. 157th Pl., South Holland, 60473, (866) 633-0003, (708) 333-0003, Fax: (708) 333-3303, E-Mail: mail@3rdmillennium.tv, Web Site: www.3rdmillennium.tv
Contact: . . . . . Michael Szromba

## INDIANA

**Cinram, Inc.**
1600 Rich Rd., Richmond, 47374, (800) 865-2200, (765) 962-9511, Fax: (765) 962-1564, E-Mail: sales@cinram.com, Web Site: www.cinram.com
Mktg.: . . . . . Margaret Higgins
Audio, Video.

**Sanyo Laser Products**
1767 Sheridan St., Richmond, 47374-1811, (800) 704-7648, (765) 935-7574, Fax: (765) 935-0174, E-Mail: rjosephson@sanyolaserproducts.com, Web Site: www.sanyolaserproducts.com
Pres./CEO:. . . . . Hideo Nakai
VP-Northeast: . Tom Van Gessel
Sales/Mktg. Mgr.: . . . . . Ross Josephson
Audio.
Specializing in: CD Prep Services.

**Sony DADC New Technologies**
1800 N. Fruitridge Ave., Terre Haute, 47804, (877) 229-7669, E-Mail: websdma@sonydadc.com, Web Site: www.sonydadc.com

**World Media Group**
6737 E. 30th St., Indianapolis, 46219, (317) 549-8484, (800) 400-4964, Fax: (317) 549-8480, E-Mail: hollyh@worldmediagroup.com, Web Site: www.worldmediagroup.com
Pres.: . . . . . Jeff Mellentine
Sales Rep.: . . . . . Holly Viering
Sales Rep.: . . . Jennifer Hughes
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

## KANSAS

**DSS, Inc.**
11936 W. 119th St., Ste. 305, Overland Park, 66213, (913) 492-5775, Fax: (913) 438-4550, E-Mail: jgdixon@dssinc-productions.com, Web Site: www.dssinc-productions.com
Pres./Owner: . . . . Jeremy Dixon
Dir. Audio Prodn.:. . . . . Joe Hart
Dir. Creative Servs.:. . Dan Mayo
Office Mgr.: Bobette Puderbaugh

**High Fidelity**
1059 Porter, Wichita, 67203-3024, (316) 262-6456, Fax: (316) 267-1701, E-Mail: jim_highfidelity@msn.com
Pres.: . . . . . James Strattan
VP: . . . . . Nancy Strattan
Video Coord.:. . . Janet Earwood
Audio, Video.

**RSRT Digital Master Works**
7800 Shawnee Mission Pkwy., Ste. 17, Overland Park, 66202, (913) 262-5335, (800) 776-4096, Fax: (913) 262-5364, E-Mail: info@rsrt.com, Web Site: www.rsrt.com
Pres.: . . . . . Royal Scanlon
Prodn. Mgr.: . . . . Chainy Folsom
Mastering Engineer: . . . . . Larry Johnson
CAP Engineer: . . . Jim Schrader
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

## LOUISIANA

**Masterdigital Corp.**
600 N. Carrollton Ave., New Orleans, 70112, (504) 486-8171, E-Mail: parker@masterdigital.com, Web Site: www.masterdigital.com
Pres.: . . . . . Parker Dinkins
Sec.:. . . . . Debora Tremont

## MAINE

**Gateway Mastering & DVD**
428 Cumberland Ave., Portland, 04101, (207) 828-9400, Fax: (207) 828-9405, E-Mail: info@gatewaymastering.com, Web Site: www.gatewaymastering.com
Pres./Chief Engineer: . . . . . Bob Ludwig
CFO/Studio Mgr.: . . Gail Ludwig
Mastering Engineer: Adam Ayan
DVD Authoring/Graphic Design: . . . . . Brian Lee
Audio, Video.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

## MARYLAND

**Allied-Vaughn**
819 Brightseat Rd., Landover, 20785, (301) 808-6100, Fax: (301) 808-9585, E-Mail: vicki.weagley@alliedvaughn.com, Web Site: www.alliedvaughn.com
Eastern Region Sales Dir.: . . . . . Vicki Weagley
Audio, Video.
Specializing in: CD Prep Services, Film to Video Transfer.

**Audiovideodata.com**
7101 Wisconsin Ave., Ste. 105, Bethesda, 20814, (301) 652-6333, Fax: (301) 652-6334, E-Mail: info@audiovideodata.com, Web Site: www.audiovideodata.com
Pres./Mktg. Dir.:. . . Bruce Moyer
Chief Engineer:. . . Joe Gelchion
Audio.
Specializing in: Analog Cassette Mastering, Film to Video Transfer.

**Cdigital Markets, Inc.**
2529 Washington Blvd., Baltimore, 21230, (410) 646-7800, Fax: (410) 646-7786, E-Mail: info@cdigitalmarkets.com, Web Site: www.cdigitalmarkets.com
VP Sales: . . . . . Tom Booth, Jr.
VP Prodn.:. . . . . Matt Regan
Comptroller: . . . . . Ivan Grant

## MASSACHUSETTS

**CD Sonic**
273 Commonwealth Ave., Boston, 02116, (617) 424-0670, (888) CD-SONIC, Fax: (617) 424-0657, E-Mail: cdsonic@cdsonic.com, Web Site: www.cdsonic.com
Pres.:. . . . . Jules Seabra
Audio.
Specializing in: CD Prep Services.

**DVD Labs**
432 Columbia St., Ste. 17B, Cambridge, 02141, (617) 577-0014, (888) DVD-LABS, Fax: (617) 577-7333, E-Mail: webmail@dvdlabs.com, Web Site: www.dvdlabs.com
Founder: . . . . . Roger Talkov
Studio Mgr.: . . . . . Bert Foster
Engineer: . . . . . Paul Angelli

**M Works Mastering**
432 Columbia St., Ste. 17B, Cambridge, 02141, (617) 577-0089, Fax: (617) 577-0098, E-Mail: studio@m-works.com, Web Site: www.m-works.com
Pres./Mastering Engineer: . . . . . Jonathan Wyner
Studio Mgr.: . . Heather DePersis
Mastering/Authoring Engineer: . . . . . Matt Azevedo
Audio.
Specializing in: CD Prep Services, DVD Mastering, Vinyl Disc Mastering, Analog Cassette Mastering.

**Northeastern Digital**
2 Hidden Meadow Ln., Southboro, 01772, (508) 481-9322, Fax: (508) 624-6437, E-Mail: as@northeasterndigital.com, Web Site: www.northeasterndigital.com
Pres.:. . . . . Dr. Toby Mountain
Opns. Mgr.:. . . . . Anne Shepard
Audio, Video.
Specializing in: CD Prep Services, DVD Mastering.

**Soundmirror, Inc.**
76 Green St., Boston, 02130, (617) 522-1412, Fax: (617) 524-8377, E-Mail: soundmirror@soundmirror.com, Web Site: www.soundmirror.com
Founder/Pres.: . . . John Newton
Audio, Video.
Specializing in: CD Prep Services, DVD Mastering, Vinyl Disc Mastering, DCC Prep Services, Analog Cassette Mastering, Film to Video Transfer.

**Tape Complex, Inc.**
4 Haviland St., Boston, 02115, (617) 437-9449, Fax: (617) 437-9227, E-Mail: tapeinfo@tapecomplex.com, Web Site: tapecomplex.com
Pres.: . . . . . Peter Cecere
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

## MICHIGAN

**Allied-Vaughn**
11923 Brookfield, Livonia, 48150, (800) 462-5543, Fax: (734) 462-4004, E-Mail: chris.barkoozis@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Chris Barkoozis
Audio, Video.
Specializing in: CD Prep Services, Film to Video Transfer.

**Audio Graphic Services**
1516 Ferris Ave., Royal Oak, 48067, (248) 544-1793, Web Site: www.audiographicservices.com
Owner:. . . . . Edward J. Wolfrum
Owner/Facilities Mgr./Art Dir.: . . . . . Susan E. Wolfrum

**Merus Music / Merus Media, Inc.**
2557 Knapp St. NE, Grand Rapids, 49505, (616) 364-0022, Fax: (616) 364-1988, E-Mail: ron@merusmedia.com, Web Site: www.merusmedia.com
Pres.:. . . . . Ron Harkai
Audio.

PROFESSIONAL SERVICES & SUPPLIERS

Specializing in: CD Prep Services, Analog Cassette Mastering.

**Sound Enterprises Mastering**
976 Merriman Rd., Westland, 48186, (734) 641-4686, E-Mail: ronatnsc47@yahoo.com, Web Site: www.soundenterprises.com
Pres.: . . . . . Ron Murphy
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering.

**Tempermill Industries**
2040 Hilton Rd., Ferndale, 48220, (248) 399-0550, Fax: (248) 547-5477, E-Mail: info@tempermillstudios.com, Web Site: www.tempermillstudios.com
Owner: . . . . . Dave Feeny
Studio Mgr.: . . . . . Tony Hamera

## MINNESOTA

**Americ Disc Minnesota**
980 Aldrin Dr., Ste. 100, Eagan, 55121, (651) 233-1400, (800) 903-1770, Fax: (652) 233-1393, E-Mail: info@ameridisc.com, Web Site: www.americdisc.com
VP Opns.: . . . . . Pierre Francou
Audio.
Specializing in: CD Prep Services.

**Digital Excellence**
300 York Ave., St. Paul, 55101-4082, (651) 772-5100, (800) 608-8008, Fax: (651) 771-5629, E-Mail: sales@digx.com, Web Site: www.digx.com
Pres.: . . . . . Richard Stevens
Sales/Mktg. Mgr.: . . . Lori Stanal
Mktg.: . . . . . Jady Karpe
Salesperson: . . . . . Jane Tweet
Salesperson: . . . . . Gary Matson
Salesperson: . . . . . Jack Nyquist
Salesperson: Tracy ReiderBower
Salesperson: . . . . . Ryan Lesher
Salesperson: . . . Darrell Stevens
Salesperson: . . . . . Lorri Strand
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Precision Powerhouse**
911 S. Second St., Minneapolis, 55415, (612) 333-9111, (888) 703-9111, Fax: (612) 332-9200, E-Mail: dan@power-house.com, Web Site: www.precisionpowerhouse.com
Pres.: . . . . . Dan Piepho
Cust. Serv. Mgr.: . Warren Shore
Audio, Video.
Specializing in: CD Prep Services, DVD Mastering, Vinyl Disc Mastering, Analog Cassette Mastering.

## MISSOURI

**Audio-VideoGraphics, Inc.**
17501 E. US Hwy. 40, Ste. 219, Independence, 64055, (800) 322-2832, Fax: (816) 350-0804, E-Mail: mail@avginc.com, Web Site: www.avginc.com
Pres.: . . . . . Greg Azorsky
Sales Mgr.: . . . . . Jeff Propst
Video Dir.: . . . . . Steve Downing
Chief Engineer: . . . . Kevin Davis
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

**CD Mastering Services**
1304 E. Republic Rd., Ste. 219, Springfield, 65804, (417) 823-9360, Fax: (417) 823-9360, E-Mail: info@cdmasteringservices.com, Web Site: www.cdmasteringservices.com
Owner: . . . . . Robert Speer

**Four Seasons Media Productions**
1919 Innerbelt Business Center Dr., St. Louis, 63114, (314) 423-4SMP, Fax: (314) 423-4867, E-Mail: info@4smp.com, Web Site: www.4smp.com
Dir. Sales: . . . . . Jennifer Pickett
Video.

## MONTANA

**Jester Sound & Video**
423 Kuhlman Dr., Billings, 59105, (406) 248-5896, Fax: (406) 245-5658, E-Mail: mcmarketing@qwest.net
Owner/Mgr.: . . . . Grace Fillmore
Pres.: . . . . . Bob Hale
Prodn. Mgr.: . . . . . Luke Burris
Audio, Video.
Specializing in: Analog Cassette Mastering.

## NEBRASKA

**Master Track Productions, Inc.**
1045 W. Bond St., Lincoln, 68521-3630, (402) 474-4985, Fax: (402) 474-2535, E-Mail: carol@mastertrackproductions.com, Web Site: www.mastertrackproductions.com
Pres.: . . . . . Don Enns
Mktg. Mgr.: . . . . . Carol Downing
Project Coord.: . . . Cindy Conger
Audio.
Specializing in: Analog Cassette Mastering.

## NEVADA

**Odds On Recording, Inc.**
14 Sunset Way, Henderson, 89014-2002, (877) 633-7661, Fax: (702) 697-5341, E-Mail: sales@oddsonrecording.com, Web Site: www.oddsonrecording.com
Pres.: . . . . . Tom Parham
GM: . . . . . Sheila Parham

## NEW HAMPSHIRE

**DRT Mastering**
20 Vine St., Peterborough, 03458, (800) 884-2576, (603) 924-2277, Fax: (603) 924-4384, E-Mail: davidt@drtmastering.com, Web Site: www.drtmastering.com, www.analogmastering.com
Contact: . . . . . David Torrey

## NEW JERSEY

**Advanced Media Technologies, Inc.**
360 Glenwood Ave., 3rd Floor, East Orange, 07017, (718) 667-4480, E-Mail: answers@amtone.com, Web Site: www.amtone.com

**Ascent Media Management Services Northvale**
235 Pegasus Ave., Northvale, 07647, (201) 767-3800, Fax: (201) 784-2769, Web Site: www.ascentmedia.com
SVP Sales: . . . . . Beth Simon
VP Syndication Sales/Bus. Devel.: . . . . . Paula Horn
Dir. Sales: . . . . . James Pagliaro
Sales Exec./Technical Analyst: . . . . . Ron Olesko
Audio, Video.
Specializing in: Film to Video Transfer.

**Corporate Disk Co.-East Coast**
1800 Bloomsbury Ave., Ocean, 07712, (732) 431-5300, Fax: (732) 462-5658, E-Mail: info@disk.com

**Disc Makers-Eastern/Central U.S.**
7905 N. Rt. 130, Pennsauken, 08110, (800) 468-9353, (856) 663-9030, Fax: (856) 661-3458, E-Mail: info@discmakers.com, Web Site: www.discmakers.com
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Mardee Video, Inc.**
242 St. Nicholas Ave., South Plainfield, 07080, (908) 753-4343, Fax: (908) 753-2319, E-Mail: jsotnikoff@mardee.com, Web Site: www.mardee.com
Pres.: . . . . . Mariano De Santis
Dir. Sales/Mktg.: . . Jan Sotnikoff
Customer Rel.: . . . . Roxy Alzate
Audio, Video.
Specializing in: Analog Cassette Mastering.

**Miracle Mastering Studios LLC**
324 Paterson Plank Rd., Ste. 2R, Jersey City, 07307-1032, (877) 438-4826, Fax: (201) 656-3737, E-Mail: ivan@miraclemastering.com, Web Site: www.miraclemastering.com
Owner: . . . . . Ivan J. Goldberg
Sales: . . . . . Richard Yeager
Engineer: . . . . . Brice Pedersen
Duplication: . . . . . Alex Bourne
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering.

**RPL, Inc.**
1100 E. State St., Camden, 08105, (856) 963-3000, (800) 235-2679, Fax: (856) 963-3854, E-Mail: rplmedia@rplmedia.com, Web Site: www.rplmedia.com
Pres.: . . . . . Ron Oliano
VP Sales: . . . Lisa Oliano-Gross
Audio.
Specializing in: Analog Cassette Mastering.

**Universal Mastering Studios**
10 Distribution Blvd., Edison, 08817-6006, (732) 287-1222, Web Site: www.universal-mastering.com

## NEW YORK

**A to Z Music Services, Inc.**
611 Broadway, Ste. 430, New York, 10012, (212) 260-0237, (888) 670-0260, Fax: (212) 260-0631, E-Mail: info@atozmusic.com, Web Site: www.atozmusic.com
CEO: . . . . . Sarah Robertson
Pres.: . . . . . Scott Pollack
Dir. Sales/Mktg.: . . . . Brett Trach
Sr. Acct. Exec.: . . . Sandra Gray
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**American Pro Digital, Inc.**
28 Sherwood Dr., Massena, 13662, (800) 273-3472, Fax: (315) 769-0342, E-Mail: info@apd-disc.com, Web Site: www.apd-disc.com
GM: . . . . . Ken Richardson
Customer Serv. Mgr.: . . . . . Kristin Martin
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Battery Studios**
137 W. 25th St., New York, 10001, (212) 627-8200, Fax: (212) 627-5285, E-Mail: tamara.miller@batterystudios.com, Web Site: www.batterystudios.com
Studio Mgr.: . . . . . Tamara Miller

**Cine Magnetics Digital & Video Laboratories**
100 Business Park Dr., Armonk, 10504, (800) 431-1102, Fax: (914) 273-7575, E-Mail: cminfo@cinemagnetics.com, Web Site: www.cinemagnetics.com
Pres.: . . . . . Joe Barber
VP: . . . . . Bob Orzack
GM: . . . . . Kenneth Wynne
Video.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

**Classic Sound, Inc.**
211 W. 61st St., New York, 10023, (212) 262-3300, Fax: (212) 262-3380, E-Mail: tara@classicsound.com, Web Site: www.classicsound.com
Owner/Pres.: . . . . . Tom Lazarus
Studio Mgr.: . . . . . Tara Gentile
Mastering Engineer: . . . . . Joe Yannese
Mastering Engineer: . Tony Glilis
Audio.
Specializing in: CD Prep Services.

**DB Plus Digital Services, Inc.**
250 W. 57th St., Ste. 725, New York, 10107, (212) 397-4099, Fax: (212) 397-2207, E-Mail: info@dbplus.com, Web Site: www.dbplus.com
Owner/Studio Mgr.: . . . Joel Kerr
Engineer: . . . . . Gene Paul
Audio.

**Digital Force**
149 Madison Ave., 12th Fl., New York, 10016, (212) 252-9300, (877) DISC-USA, Fax: (212) 252-7377, E-Mail: info@digitalforce.com, Web Site: www.digitalforce.com
Pres.: . . . . . Jerome Bunke
Engineer: . . . . . Pablo Martin
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Disc Makers-New York**
11 W. 17th St., New York, 10011-5504, (800) 446-3470, (212) 645-0312, Fax: (212) 352-0573, E-Mail: info@discmakers.com, Web Site: www.discmakers.com/music
Sales Mgr.: . . . . . Jeff Epstein
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**Duplication.net**
305 E 72nd St., Ste. EN, New York, 10021, (866) 456-7896, Fax: (866) 789-4569, E-Mail: sales@duplication.net, Web Site: www.duplication.net
Pres.: . . . . . Elliot Porter

**ESP, Inc. (Eastern Standard Productions)**
37 John Glenn Dr., Buffalo, 14228, (800) 527-9225, (716) 691-7631, Fax: (716) 691-7732, E-Mail: info@esp-cd.com, Web Site: www.esp-cd.com
Pres.: . . . . . Mark Mekker
VP/Mktg. Dir.: . Deborah Mekker
Dir. DVD Authoring: . . . . . Christopher Mekker
Sales: . . . . . Thomas K. Stevens
Sales: . . . . Deborah Kuczkowski
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Eastco Multi Media Solutions**
3646 California Rd., Orchard Park, 14127, (800) 365-8273, Fax: (716) 662-3360, E-Mail: sales@eastcomultimedia.com, Web Site: www.eastcomultimedia.com
Pres.: . . . . . Holt Vaughn
VP: . . . . . Marietta Vaughn
Dir. Opns.: . . . . . John Laporta
Mgr.: . . . . . Jennifer Bellanca
Graphics Mgr.: . . Aaron Laporta
Cust. Serv. Mgr.: Keith Wojcinski
Sales Mgr.: . . . . . Chris Margilia
Prodn. Coord.: . Bryan Sliwowski
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Europadisk LLC**
24-02 Queens Plaza S., Long Island City, 11101, (800) 455-8555, (718) 407-7300, Fax: (718) 361-7961, E-Mail: cd@europadisk.com, Web Site: www.europadisk.com
Pres.: . . . . . James P. Shelton
Customer Serv. Mgr.: . . . . . Sandra Gray
Sales Mgr.: . . . . . Karl Rizzo
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**Frankford / Wayne Mastering Labs, Inc.**
130 W. 42nd St., Ste. 1000, New York, 10036, (212) 302-8300, Fax: (212) 764-3466, E-Mail: sales@frankfordwayne.com, Web Site: www.frankfordwayne.com
Owner: . . . . . Thomas Steele
GM: . . . . . Tracy Steele
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**The Hit Factory Mastering Studios**
421 W. 54th St., New York, 10019, (212) 245-0200, Fax: (212) 245-5987, E-Mail: kbarrera@hitfactorymastering.com
Studio Mgr.: . . . . . Kiki Barrera
Asst. Studio Mgr.: . . . . . Carolyn Johnson
Mastering Engineer: . . . . . Herb Powers, Jr.
Mastering Engineer: . Tony Gillis
Mastering Engineer: . . Scott Hull
Mastering Engineer: . . . . . Joe Yannece
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**International Recording Co.**
49 Desmond Ave., Bronxville, 10708-5620, (914) 337-5726
Pres./Sales Mgr.: . . Claire M. Rie
Audio.
Specializing in: Vinyl Disc Mastering.

**The Lodge**
740 Broadway, Ste. 605, New York, 10003, (212) 353-3895, Fax: (212) 353-2575, E-Mail: info@thelodge.com, Web Site: www.thelodge.com
Chief Engineer: . . . . Emily Lazar
Pjct. Mgr.: . . . . . Dan Efram

**Master Cutting Room, Inc.**
250 W. 49th St., 3rd Fl., New York, 10019, (212) 765-8496, Fax: (212) 765-8630, E-Mail: info@mastercuttingroom.com, Web Site: www.mastercuttingroom.com
Pres.: . . . . . Joseph Brescio
Chief Engineer: . . . . . Rick Essig
Engineer: . . . . . Kevin Hodge
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering.

**Masterdisk DVD**
545 W. 45th St., New York, 10036, (212) 541-5022, Fax: (212) 265-5645, Web Site: www.masterdisk.com
Dir. DVD Opns.: . . . . Joel Renert
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**Metropolis DVD**
88 Tenth Ave., 6th Fl., W. Penthouse, New York, 10011, (212) 675-7300, Fax: (212) 765-9336, E-Mail: info@sterling-sound.com, Web Site: www.metropolisdvd.com
Pres.: . . . . . David Anthony

**Music Designs Masters**
630 Ninth Ave., 12th Fl., New York, 10036, (212) 977-5390, Fax: (212) 489-0050, E-Mail: adrian@musicdesigns.com, Web Site: www.musicdesigns.com
Dir.: . . . . . Adrian Carr
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Music House Productions**
5507-10 Nesconset Hwy., Ste. 178, Mount Sinai, 11766, (631) 928-2425, (800) 692-1210, E-Mail: info@musichouseproductions.com, Web Site: www.musichouseproductions.com
Contact: . . . . . Michael Dominici

**Play-It Productions**
259 W. 30th St., 3rd Fl., New York, 10001, (212) 695-6530, Fax: (212) 695-4304, E-Mail: info@play-itproductions.net, Web Site: www.play-itproductions.net
Pres.: . . . . . Tony Tyler
VP: . . . . . Harry Hirsch

**Progressive Tape Corp.**
40-H Corbin Ave., Bay Shore, 11706, (631) 242-4646, Fax: (631) 242-4649, E-Mail: paulg@ptape.com, Web Site: www.ptape.com
Pres.: . . . . . Paul Glantzman
Office Mgr.: . . . . . Robyn Barlow
Audio.

**Sony Music Studios**
460 W. 54th St., New York, 10019, (212) 833-7480, Fax: (212) 833-7760, E-Mail: brian_mckenna@sonymusic.com, Web Site: www.sonymusic.com
SVP Sony Music Studios: . . . . . Andy Kadison
VP Audio: . . . . . Brian McKenna
Mastering Engineer: . . . . . Vlado Meller
Mastering Engineer: . . . . . Joseph Palmaccio
Mastering Engineer: David Kutch

**Sterling Sound**
88 Tenth Ave., 6th Fl. W., New York, 10011, (212) 604-9433, Fax: (212) 604-9964, E-Mail: info@sterling-sound.com, Web Site: www.sterling-sound.com
Pres.: . . . . . Murat Aktar
Dir. Mktg./PR: . . . . Makiko Endo
Chief Engineer: . . . . Ted Jensen
Mastering Engineer: . Greg Calbi
Mastering Engineer: Tom Coyne
Mastering Engineer: . . . . . George Marino
Mastering Engineer: . . . . . Michael Drexler
Mastering Engineer: . . . . . Steve Fallone
Mastering Engineer: . . . . . Chris Athens
Mastering Engineer: . . . . . Leon Zervos
Mastering Engineer: . . . . . Chris Gehringer
Pjct. Mgr.: . . . . Danielle Crisafulli
Pjct. Mgr.: . . . . Nechesa Morgan
Pjct. Mgr.: . . . . . Peter Jarahian
Pjct. Mgr.: . . . . Eimear Bradbury
Pjct. Mgr.: . . . . . Caryl McGowan

**3Xm**
555 W. 151st St., Ste. 44, New York, 10031, (212) 283-0321, Fax: (212) 283-0321, E-Mail: sales@3xm.net, Web Site: 3xm.net
Contact: . . . . . Doran Schacter

**Trutone, Inc.**
321 W. 44th St., 10th Floor, Ste. 1006, New York, 10036, (212) 265-5636, Fax: (212) 265-1507, E-Mail: sales@trutone.com, Web Site: www.trutone.com
Pres.: . . . . . Carl Rowatti
GM:. . . . . Adrianne Rowatti
Prodn. Mgr.: . . . Eliana Espinosa
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**Truetone Mastering Labs, Inc.**
321 W. 44th St., 10th Floor, Ste. 1001, New York, 10036, (212) 265-5575, Fax: (212) 265-5595, E-Mail: sales@truetonemastering.com, Web Site: www.truetonemastering.com
Pres./Chief Engineer: . . . . . Carl Rowatti
GM:. . . . . Adrianna Rowatti
Booking Mgr.: . . . . Robert Amar
Prodn. Mgr.: . . . Eliana Espinosa

**Westside Sound**
322 Eighth Ave., Ste. 203, New York, 10001, (212) 294-7170, Fax: (212) 294-7169, E-Mail: ben@westsidesoundnyc.com
Pres.: . . . . . Ben Socolov
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**Wings Digital Corp.**
10 Commercial St., Hicksville, 11801, (516) 933-2500, Fax: (516) 933-2506, E-Mail: asifjamal@wingsdigital.com, Web Site: www.wingsdigital.com, www.mediamfgcorp.com
Dir. Sales/Mktg.: . . . . Asif Jamal
Audio, Video.
Specializing in: CD Prep Services.

**Work Edit**
270 W. 39th St., 11th Fl., New York, 10018, (212) 719-4577, Fax: (212) 719-4380, E-Mail: info@workedit.com, Web Site: www.workedit.com
Pres.: . . . . . Dalton Helms
Video.
Specializing in: Analog Cassette Mastering.

**World Plug In**
6585 Royal Pkwy. N., Lockport, 14094, (716) 439-8302, Fax: (716) 439-8302, E-Mail: garotconklin@worldplugin.com, Web Site: www.worldplugin.com
Owner:. . . . . Garot Conklin

## NORTH CAROLINA

**Americ Disc North Carolina**
3205 Freedom Dr., Ste. 51, Charlotte, 28208, (704) 998-6998, (877) 998-6998, Fax: (704) 998-6999, E-Mail: info@americdisc.com, Web Site: www.americdisc.com
VP Opns.:. . . . . Pierre Francou
Audio.
Specializing in: CD Prep Services.

**The Kitchen Mastering**
109 Brewer Ln., Carrboro, 27510, (919) 929-4494, Fax: (919) 929-6703, E-Mail: info@kitchenmastering.com, Web Site: www.kitchenmastering.com
Contact: . . . . . Kevin Hering

**Sonopress LLC**
108 Monticello Rd., Weaverville. 28787, (828) 658-2000, Fax: (828) 658-2008, Web Site: www.sonopress.com
VP:. . . . . Steve Kaufman
VP Sales/Mktg.:. . . . . Per Save
Dir. Project Devel.:. John O'Brien
Custom Bus. Mgr.: . . . . . Andrew DaPuzzo
Nat'l Accts. Mgr.: . . . . . Jon King
Nat'l Accts. Mgr.: . . Lou Miranda
Nat'l Accts. Mgr.: . . . . . Shannon Borneman
Nat'l Accts. Mgr.: . . . . . Scott Descheemaeker
Nat'l Acct. Mgr.:. . . . Mark Hurley
Acct. Mgr.: . . . . . Jeff Miner
Audio, Video.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**WhitewaterRecording**
9 Busbee View Rd., Asheville, 28803, (828) 274-0956, Fax: (828) 274-0956, E-Mail: info@whitewaterrecording.com, Web Site: www.whitewaterrecording.com
Mgr./Engineer: Adam Greenberg

## OHIO

**A To Z Audio Services, Inc.**
21929 Lorain Rd., Fairview Park, 44126, (440) 333-0040, Fax: (440) 333-0104, Web Site: www.atozaudio.com
Pres.: . . . . . Duane Abarca
VP: . . . . . Greg Zarnoski
Mastering/Duplication: . . . . . Adam Boose
Printing/Design: . . . . Joe Simon
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Cavalier Productions**
3412 Erie Ave., Cincinnati, 45208, (513) 871-8818, Fax: (513) 871-5358
Pres./Dir. Opns.: Edward H. Foss
Audio.

**Musicol Recording Studios**
780 Oakland Park Ave., Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135, E-Mail: info@musicalrecording.com, Web Site: www.musicolrecording.com
Pres.: . . . . . John W. Hull
Sales Mgr.: . . . . . Warren J. Hull
Mktg. Dir.: . . . . . Charlene Hull
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**QCA, Inc.**
2832 Spring Grove Ave., Cincinnati, 45225, (800) 859-8401, Fax: (513) 681-3777, E-Mail: info@go-qca.com, Web Site: www.go-qca.com
Pres.: . . . . . Jim Bosken
Sales Mgr.: . . . . . Amber Hines
Treasurer: . Andrea Winterhalter
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**SoundSpace, Inc.**
845 Dayton St., Yellow Springs, 45387-1737, (937) 767-7353, Fax: (937) 767-7348
Pres.: . . . . . Chris Hertzler
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

## OKLAHOMA

**DCA, Inc.**
1515 E. Pine, Cushing, 74023, (918) 225-0346, Fax: (918) 225-1113, E-Mail: sales@dcainc.com, Web Site: www.dcainc.com
Sales Mgr.: . . . . . Fred Perez
New Pdct. Mgr.:. Brad Rickelman

## OREGON

**Crazy Daisy Productions**
4257 Barger Dr., Ste. 171, Eugene, 97402, (541) 517-1458, Fax: (425) 790-0630, E-Mail: info@crazymastering.com, Web Site: www.crazymastering.com
Co-Owner/Head Engineer: . . . . . Erik Veach

**Super Digital Ltd.**
1150 NW 17th Ave., Portland, 97209, (503) 228-2222, Fax: (503) 228-6819, E-Mail: superdigital@superdigital.com, Web Site: www.superdigital.com
Pres.: . . . . . Rick McMillen
Sales:. . . . . Arni May
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

## PENNSYLVANIA

**AudioVisual Communications, Inc.**
435 Crooked Ln., King of Prussia, 19406, (610) 272-8500, Fax: (610) 272-8604, E-Mail: audiovc@aol.com, Web Site: www.audiovc.com
Pres.: . . . . . John L. Butterworth
VP: . . . . . Frank Matys
Audio, Video.
Specializing in: CD Prep Services, DVD Mastering.

**Digital Dynamics Audio, Inc.**
816 Fifth Ave., Pittsburgh, 15219, (412) 434-1630, Fax: (412) 434-0160, E-Mail: info@4ddai.com, Web Site: www.4ddai.com
Pres.: . . . . . Thomas J. Kikta, Jr.
VP: . . . . . Francisco Rodriguez
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Forge Recording**
100 Mill Rd., Oreland, 19075, (215) 885-7000, (800) 331-0405, Fax: (215) 887-3501, E-Mail: info@forgerecording.com, Web Site: www.forgerecording.com
GM: . . . . . Jim Lettf
Audio.
Specializing in: CD Prep Services.

**Jeree Records**
1469 Third Ave., New Brighton, 15066, (724) 847-0111, E-Mail: jeree@nauticom.net, Web Site: www.jeree.s5.com
Owner/Chief Engineer: . . . . . Don Garvin
Staff Engineer:. . Mike Anderson

**Masterwork Recording, Inc.**
1020 N. Delaware Ave., Philadelphia, 19125, (215) 423-1022, Fax: (215) 423-6020, E-Mail: albert@masterworkrecording.com, Web Site: www.masterworkrecording.com
Pres./Chief Engineer: . . . . . Peter Humphreys
GM:. . . . . Albert Oon
Multi Media Dir.:John Henderson
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering.

**Third Story Recording**
5120 Walnut St., Philadelphia, 19139, (215) 747-1200, E-Mail: tsr2@verizon.net, Web Site: www.scottherzog.com
Owner: . . . . . Scott Herzog
Specializing in: CD Prep Services, Analog Cassette Mastering.

## PUERTO RICO

**Disc Makers**
Ave. Blvd. Arturo Cadilla EB18, Levittown, Toa Baja, 00949-2701, (800) 804-9588, (787) 795-5500, Fax: (787) 795-5554, E-Mail: info@discmakers.com, Web Site: www.discmakers.com/musica
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

## RHODE ISLAND

**Viscount Records**
486 Wellington Ave., Cranston, 02910, (401) 467-9362, E-Mail: info@viscountrecords.com, Web Site: www.viscountrecords.com
Owner: . . . . . Russ Martin
Audio.

## SOUTH CAROLINA

**Mirror Image Replication Services**
2200 Carolina Pl., Fort Mill, 29708-0549, (803) 548-7300, (800) 486-6782, Fax: (803) 548-6296, E-Mail: heather.eichelberg@uavco.com, Web Site: www.discquick.com
Audio.

**UAV Corp.**
2200 Carolina Pl., Fort Mill, 29708, (803) 548-7300, (800) 486-6782, Fax: (803) 548-3335, E-Mail: sales@uavco.com, Web Site: www.uavco.com
VP Sales:. . . . . Steve Chase
Nat'l Acct. Mgr.: . . . Randy Dixon
Audio, Video.
Specializing in: Film to Video Transfer.

## TENNESSEE

**Blue Desert Studios**
116 N. Walnut, Murfreesboro, 37130, (615) 430-2344, E-Mail: ric@bluedesertstudios.com, Web Site: www.bluedesertmusicgroup.com
Pres.: . . . . . Ric Web
Mastering Eng.: . . Milan Bogdan

**CRT Custom Products, Inc.**
7532 Hickory Hills Ct., Whites Creek, 37189, (615) 876-5490, (800) 453-2533, Fax: (615) 876-6878, E-Mail: sales@crtcustomproducts.com, Web Site: www.crtcustomproducts.com
Pres./Toy Box Prodns.-Dir. Sales/Mktg.:. . . . Cheryl J. Hutchinson
VP Sales/Mktg.: . . . . . Wayne Maniscalo
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Disc Mastering, Inc.**
455 Chestnut St., Nashville, 37203, (615) 254-8825, Fax: (615) 254-8826, E-Mail: rkling@discmastering.net, Web Site: www.discmastering.net
Owner/Engineer: . . Randy Kling
Asst. Engineer:. . . . . Chad Kling
Audio.
Specializing in: Vinyl Disc Mastering.

**Georgetown Masters**
33 Music Sq. W.. Ste. 108B, Nashville, 37203-3226, (615) 254-3233, Fax: (615) 254-3237, E-Mail: info@georgetownmasters.com, Web Site: www.georgetownmasters.com
Owner/Chief Mastering Engineer: . . Andrew Mendelson
Mastering Engineer/Studio Mgr: . . . . . John Baldwin
Mastering Engineer:. Brent Kaye
Receptionist: . . . . Angela Clapp
Audio, Video.
Specializing in: CD Prep Services, DCC Prep Services, Analog Cassette Mastering.

**Independent Mastering**
114 17th Ave. S., Nashville, 37203, (615) 425-0739, Fax: (615) 425-0740, E-Mail: eric@independentmastering.com, Web Site: www.independentmastering.com
Engineer: . . . . . Eric Conn
Engineer: . . . . . Don Cobb

**Masterfonics**
28 Music Sq. E., Nashville, 37203, (615) 259-4452, Fax: (615) 242-0101, E-Mail: mail@masterfonics.com, Web Site: www.masterfonics.com
Sr. Mastering Engineer: . . . . . Benny Quinn
Mastering Engineer: . . . . . Jonathan Russell
Mastering Engineer: . . . . . Tommy Dorsey
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering.

**MasterMix**
1921 Division St., Nashville, 37203, (615) 321-5970, Fax: (615) 321-0764, E-Mail: info@mastermix.com, Web Site: www.mastermix.com
Engineer: . . . . . Hank Williams
Engineer: . . . . . Ken Love

**Nashville Record Productions, Inc.**
469 Chestnut St., Nashville, 37203, (615) 259-4200, Fax: (615) 726-3284
Pres.: . . . . . George Ingram
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering, Analog Cassette Mastering.

**National Tape & Disc Corp. (Gen. Office & Mfg. Plant)**
1110 48th Ave. N., Nashville, 37209, (615) 383-7881, Fax: (615) 383-1768, E-Mail: info@ntdc.com, Web Site: www.ntdc.com
Pres.: . . . . . Chuck Duncan
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

PROFESSIONAL SERVICES & SUPPLIERS

**L. Nix & Co., Inc.**
2000 Madison Ave., Memphis, 38104, (901) 725-0855, Fax: (901) 725-7011, E-Mail: utnix1@msn.com, Web Site: www.lnixmastering.com
Pres.:. . . . . Larry Nix
Mastering Engineer: . . Kevin Nix
Audio.
Specializing in: CD Prep Services, Vinyl Disc Mastering.

**Sifford Video Services**
802 Ewing Ave., Nashville, 37203, (615) 248-1010, Fax: (615) 244-5712, E-Mail: info@siffordvideoservices.com, Web Site: www.siffordvideoservices.com
Pres.:. . . . . Joel Covington
Video.

**Tower Mastering & Media Services**
50 Music Sq. W., Ste. 309, Nashville, 37203, (615) 889-6185, E-Mail: towermastering@hotmail.com, Web Site: towermastering.com
Contact: . . . . . Billy Anderson
Contact:. . . . . Martin Anderson

**United Record Pressing LLC**
453 Chestnut St., Nashville, 37203, (615) 259-9396, Fax: (615) 244-3734, E-Mail: united@urpressing.com, Web Site: www.urpressing.com
Pres./CEO: . . . . . Cris Ashworth

**Venus Mastering**
3408 Woodhaven Rd., Nashville, 37204, (615) 248-4024, Fax: (615) 269-5004, E-Mail: venusmastering@bellsouth.net, Web Site: www.venusmastering.com
Contact: . . . . . Jim Falzone

**Wolf Mastering**
1024 16th Ave. S., Nashville, 37212, (615) 251-9653, Fax: (615) 742-9653, E-Mail: webmaster@wolfmastering.com, Web Site: www.wolfmastering.com
Owner:. . . . . Erik Wolf
Audio.
Specializing in: CD Prep Services.

## TEXAS

**A & R Record & Tape Manufacturing**
902 N. Industrial Blvd., Dallas, 75207, (214) 741-2027, Fax: (214) 741-7310, E-Mail: arrecoreds@sbcglobal.net, Web Site: www.arrecords.com
Pres.:. . . . . Richard Sobel
Mktg. Dir.:. . . Stanley P. Getz, II
Audio.

**Allied-Vaughn**
350 E. Royal Ln., Ste. 111, Bldg. 4, Irving, 75039, (972) 869-0100, Fax: (972) 869-2117, E-Mail: jim.young@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Jim Young
Audio, Video.
Specializing in: CD Prep Services, Film to Video Transfer.

**Crown CD Duplication**
602 Sorrell St., Corpus Christi, 78404, (888) 460-6660, Fax: (630) 982-6406, E-Mail: j.metz@crowncd.com, Web Site: www.crowncd.com
Pres.:. . . . . Joseph Metz
Mktg. Dir.: . . . . . Gus Gonzalez
Sales Mgr.:. . . . . Cindy Judd
Audio, Video.
Specializing in: CD Prep Services, Film to Video Transfer.

**Disc USA**
2800 Summit Ave., Plano, 75074, (972) 881-8800, Fax: (972) 881-8500, E-Mail: sales@discusa.com, Web Site: www.discusa.com
GM Disctronics Texas:
. . . . . Michael C. Brassil
Sales Consultant:
. . . . . Thomas L. Groshans
Sales Consultant: . . . Kris Bryan

**Duplium Corp. (US)**
2029 Westgate Dr., Carrollton, 75006, (972) 512-0014, (800) 928-2018, Fax: (972) 512-0015, E-Mail: banderson@duplium.com, Web Site: www.duplium.com
CEO:. . . . . Bernie Anderson

**Lake Sound, Inc.**
129 Pecan St., Keller, 76248, (817) 431-1405, Fax: (817) 379-5103, E-Mail: info@lakesound.com, Web Site: www.lakesound.com, www.gotlife.com
CEO:. . . . . Rex Lake
Pres.:. . . . . Russell Lake
Audio.
Specializing In: CD Prep Services.

**Marsal Productions, Inc.**
1735 Castroville Rd., San Antonio, 78237, (210) 433-9351, Fax: (210) 433-7973
Pres.:. . . . . Marandia Menendez
Audio, Video.
Specializing in: CD Prep Services, DVD Mastering, Analog Cassette Mastering, Film to Video Transfer.

**The Musik Faktory**
1812 Proctor St., Port Arthur, 77640, (409) 982-7121, Fax: (409) 982-0643, E-Mail: music@great-recordings.com, Web Site: www.great-recordings.com
Pres./Co-Owner: Floyd Badeaux
Co-Owner: . . . . . Lois Badeaux
Audio.
Specializing in: CD Prep Services.

**Sound Recorders, Inc.**
4031 Guadalupe, Austin, 78751, (512) 454-8324, (800) 880-0270, Fax: (512) 454-5594, E-Mail: marka@soundrecordersinc.com, Web Site: www.soundrecordersinc.com
Pres.:. . . . . Miles Muller
Sales Mgr.: . . . . . Mark Andrada
Engineer:. . . . . Paul Connolly
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering.

**Terra Nova Digital Audio, Inc.**
5446 Hwy. 290W, Ste. 270, Austin, 78735, (512) 891-8010, Fax: (512) 891-8014, Web Site: www.terranovamastering.com
CEO/Chief Mastering Engineer:
. . . . . Jerry Tubb
VP/Head of Bus./Studio Opns.:
. . . . . Diane Tubb
Administrative Asst.:. Sari Hayes
Audio.
Specializing in: CD Prep Services.

**Yorktown Digital Works, Inc.**
1400 W. Irving Blvd., Ste. 301, Irving, 75061, (972) 254-8161, Fax: (972) 259-1716, E-Mail: yorktown.digital@airmail.net
Producer/Engineer: . . . Phil York
Audio.
Specializing in: CD Prep Services.

## UTAH

**CDI Media**
2323 South 3600 West, Salt Lake City, 84119, (801) 977-0077, (800) 829-0077, Fax: (801) 977-0120, E-Mail: info@cdimedia.com, Web Site: www.cdimedia.com
Pres.:. . . . . Gary Jackson
VP Opns.:. . . . . Don Stone
Sales:. . . . . Jan Snow
Sales: . . . . . Doug Wilson
Sales:. . . . . Paul Guertin
Sales:. . . . . Libby Peterson

## VIRGINIA

**Airshow Mastering**
5400 Carolina Pl., Springfield, 22151, (703) 642-9035, Fax: (703) 941-1521, E-Mail: airshow@airshowmastering.com, Web Site: www.airshowmastering.com
Chief Engineer:. . . Charlie Pilzer

**Crystalphonic Studios**
946 Grady Ave., Ste. 26, Charlottesville, 22903, (434) 971-2997, E-Mail: studio@crystalphonic.com, Web Site: www.crystalphonic.com
Engineer/Producer:
. . . . . Kevin McNoldy

**Doobie Shea Productions**
PO Box 68, Boones Mill, 24065, (540) 334-1118, Fax: (540) 334-1118, E-Mail: studio@doobieshea.com, Web Site: www.doobieshea.com
Pres.:. . . . . Tim Austin
Prodn. Mgr.:. . . . . Debbie Austin
Bluegrass Radio Support:
. . . . . Jeanette Williams

**Lion Recording Services, Inc.**
7532 Fullerton Ct., Springfield, 22153, (703) 569-3200, Fax: (703) 455-5600, E-Mail: tsart@bellatlantic.net, Web Site: www.lionrecording.com
Pres.:. . . . . Richard Lion
GM:. . . . . Wayne Kirkland
Audio.
Specializing in: CD Prep Services, Analog Cassette Mastering, Film to Video Transfer.

**MVI Post**
6320 Castle Pl., Seven Corners, 22044, (703) 536-7678, Fax: (703) 536-9490, E-Mail: info@mvipost.com, Web Site: www.mvipost.com
Pres.: . . . . . Frank Maniglia, Jr.
VP/Sr. Audio Designer:
. . . . . Craig Maniglia
Facility GM/Opns. Coord.:
. . . . . Tracey Tecza
Audio, Video.

**Wolf Productions, Inc.**
2601A Wilson Blvd., Arlington, 22204, (703) 351-7540, Fax: (703) 351-7541, E-Mail: wawolf@aol.com, Web Site: www.wolfproductionsinc.com
Owner/Pres.:. . . . . Bill Wolf
Audio.

## WEST VIRGINIA

**Jim McCoy Productions**
25 Troubadour Ln., Berkeley Springs, 25411, (304) 258-9381, E-Mail: mccoytroubadour@aol.com, Web Site: www.troubadorlounge.com
Co-Owner: . . . . . Bertha McCoy
Specializing in: Analog Cassette Mastering.

**Sweetsong Productions**
Rt. 9, Box 332-A, Parkersburg, 26101, (304) 428-7773, (866) 793-3876, Fax: (304) 428-7556, E-Mail: sweetsonginfo@sweetsong.com, Web Site: www.sweetsong.com
Owner:. . . . . Roger Hoover

## WISCONSIN

**Concept Productions, Inc.**
7878 Big Sky Dr., Madison, 53719, (608) 833-8273, Fax: (608) 833-7893, E-Mail: info@conceptpro.biz, Web Site: www.conceptpro.biz
Pres.:. . . . . Rod F. Barelmann
VP: . . . . . C. Dan Geocaris
Audio.
Specializing in: CD Prep Services.

## PACKAGING SERVICES

**A To Z Audio Services, Inc.**
21929 Lorain Rd., Fairview Park, OH, 44126, (440) 333-0040, Fax: (440) 333-0104, Web Site: www.atozaudio.com
Pres.: . . . . . Duane Abarca
VP: . . . . . Greg Zarnoski
Mastering/Duplication:
. . . . . Adam Boose
Printing/Design: . . . . Joe Simon

**Ace Label Systems, Inc.**
7101 Madison Ave. W., Golden Valley, MN, 55427, (763) 277-7700, (800) 383-8631, Fax: (763) 277-4000, E-Mail: info@acelabel.com, Web Site: www.acelabel.com
Pres.:. . . . . Art Bakshian
GM:. . . . . Sam Bakshian
VP:. . . . . Lew Whitaker
Labeling.

**Ace Packaging, Inc.**
14532 Garfield Ave., Paramount, CA, 90723, (562) 633-8300, (800) 523-4526, Fax: (562) 633-8313, E-Mail: info@ace-cases.com, Web Site: www.ace-cases.com
Pres.:. . . . . V. Jun Flores
Acct. Mgr.: . C. Menchie Pascual
Other (CD/DVD).

**Ames Specialty Packaging**
12 Tyler St., Somerville, MA, 02143-0120, (800) 521-2637, Fax: (617) 623-8895, E-Mail: info@amespage.com, gtraynor@amespaper.com, Web Site: www.amesspecialtypackaging.com
VP Mktg.: . . . . . Gary Traynor
Mktg. Mgr.: . . . . . Kate Lybrook
Other (Coatings, embossing, die cutting, fasteners).

**Arizona Worldwide Media Resources**
1855 W. Greenway, Ste. 115, Phoenix, AZ, 85023, (888) 395-9150, Fax: (602) 674-0224
Pres.:. . . . . Gail Saunders
Mktg. Dir./Sales Mgr.:
. . . . . Carol Battaglia

**Aspen Packaging & Media**
5253 W. Roosevelt Rd., Cicro, IL, 60804, (847) 608-2500, (800) 367-5493, Fax: (847) 608-4600, E-Mail: sales@aspenpkg.com, Web Site: www.aspenpkg.com
CEO:. . . . . Gary Stearns

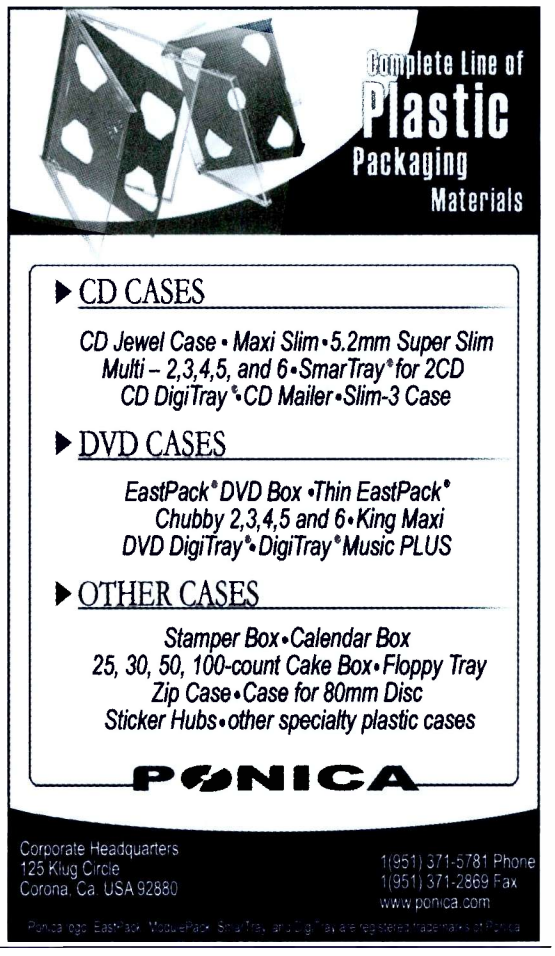
**Avecmedia, Inc.**
488 Main Ave., Ste. 300, Norwalk, CT, 06851-1008, (203) 849-8700, Fax: (203) 949-9300, E-Mail: agordon@avecmedia.com, Web Site: www.avecmedia.com
Sales: . . . . . Alexandra Gordon

**BD Briggs, Inc.**
31 Rich Bounton Rd., Dover, NJ, 07801, (973) 989-1950, Fax: (973) 989-1959, E-Mail: rmgkq@aol.com, Web Site: www.bdbriggs.com
Owner/Sales:. Ray M. Gudelanis
Sales:. . . Raymond J. Gudelanis
Engineer:. . . . . Paul R. Rolando
Electrical Engineer: . Stan Florey

**Bruce Packaging, Inc.**
8131 Ridgeway Ave., Skokie, IL, 60076, (847) 674-0541, Fax: (847) 674-0570, E-Mail: info@brucepackaging.com, Web Site: www.brucepackaging.com

**CD Digital Card**
11150 White Birch Dr., Rancho Cucamonga, CA, 91730, (909) 484-8440, (800) 268-1256, Fax: (909) 481-7307, Web Site: www.cddigitalcard.com
VP:. . . . . Mohab Sabry

**CRT Custom Products, Inc.**
7532 Hickory Hills Ct., Whites Creek, TN, 37189, (615) 876-5490, (800) 453-2533, Fax: (615) 876-6878, E-Mail: sales@crtcustomproducts.com, Web



Site: www.crtcustomproducts.com
Pres./Toy Box Prodns.-Dir. Sales/Mktg.:. . . . Cheryl J. Hutchinson
VP Sales/Mktg.:. . . . . Wayne Maniscalo
Other (Special packaging, fulfillment).

**Calumet Carton Co.**
16920 State St., South Holland, IL, 60473, (708) 333-6521, Fax: (888) 333-8540, E-Mail: calctn@calumetcarton.com, Web Site: www.calumetcarton.com
Contact: . . . . . Fred Bandemer

**Carthuplas, Inc.**
7 Shape Dr., Kennebeunk, ME, 04043, (207) 985-4972, Fax: (207) 985-3224, E-Mail: info@carthuplas.com, Web Site: www.carthuplas.com
Pres.:. . . . . Peter Ciriello
VP Sales:. . . . . Besty McLure

**Clear Vu**
29 New York Ave., Westbury, NY, 11590, (800) 221-4545, (516) 333-8880, Fax: (516) 333-7695, E-Mail: info@clear-vu.com, Web Site: www.clear-vu.com
Pres./CEO: . . . . . Michael Lax
VP Sales: . . . . . Grace Consoli

**Command Productions**
480 Gate Five Rd., Sausalito, CA, 94965, (415) 332-3161, Fax: (415) 332-1901, E-Mail: audio@commandproductions.com, Web Site: www.commandproductions.com
Pres.: . . . . . Warren Weagant

**Corporate Duplication Solutions, Inc.**
375 North St., Teterboro, NJ, 07608, (201) 342-3060, Fax: (201) 342-3390, Web Site: www.cdsdigital.com
Pres.:. . . . . Anthony Chinni

**Disc Graphics, Inc. (Corporate Office)**
10 Gilpin Ave., Hauppauge, NY, 11788, (631) 234-1400, Fax: (631) 234-1460, E-Mail: info@discgraphics.com, Web Site: www.discgraphics.com
Pres./CEO: . . . . . Don Sinkin
SVP:. . . . . John Rebecchi

**Spencer Drate**
119 W. 80th St., Ste. 1F, New York, NY, 10024, (212) 799-0535, E-Mail: spencerdrate@yahoo.com
Creative Dir.:. . . . Spencer Drate
Other (CD Packaging Designers).

**EPOS, Inc. (Endless Possibilities Productions, Inc.)**
1639 16th St., Santa Monica, CA, 90404, (310) 581-2418, Fax: (310) 581-2422, E-Mail: gabrielle@eposinc.com, Web Site: www.eposinc.com
Pres.: . . . Gabrielle Raumberger
Sr. Art Dir.: . . . . . Eric Martinez
Designer:. . . . . Brandon Fall
Prodn. Mgr.: . . . . Mariko Ostboe

**Ever-Ready Packaging Corp.**
225 Belleville Ave., Bloomfield, NJ, 07003, (973) 566-9333, Fax: (201) 387-1530, E-Mail: packages@erpack.com, Web Site: www.erpack.com
Owner/Mgr. Packaging Sales: . . . . . Marshall Weingarden

**FiberMark**
1 Canal St., South Hadley, MA, 01075, (413) 533-0699, (800) 843-1243, Fax: (413) 535-2458, Web Site: www.packaging.fibermark.com
Dir. Mktg.: . . . . . Christine Ricci
Mktg. Coord.: . . . . Stella Alstede

**GIMA Advanced Technology, Inc.**
38 N. Lively Blvd., Elk Grove Village, IL, 60007, (847) 952-9329, E-Mail: infous@gima.com, Web Site: www.gima.com
Pres.: . . . . . Gary Helfrecht

**Graphland, Inc.**
3285 Casitas Ave., Los Angeles, CA, 90039, (888) 545-8655, (323) 454-4300, Fax: (323) 454-4301, E-Mail: info@graphland.com, Web Site: www.graphland.com
Pres.: . . . . . Norik Aghajanian
VP:. . . . . Zareh Aghajanian
GM: . . . . . Don Lindgren
Other (CD, DVD, Sleeving, Shrinkwrap, Polywrap).

**IBC / Shell Packaging**
1981 Marcus Ave., Lake Success, NY, 11042, (516) 352-4505, Fax: (516) 352-3084, E-Mail: info@ibcshell.com, Web Site: www.outrageouspackaging.com, www.ibcshell.com
Pres.:. . . . . Norman Kay
Dir. Sales/Mktg.: . . . . Peper Heil

**Imedia**
1721 21st St., Santa Monica, CA, 90404, (310) 453-4499, E-Mail: info@imedia-intl.com, Web Site: www.imedia-intl.com
Chrmn./CEO: . . . . . David MacEachnern
Pres./Dir.: . . . . . Scott Kapp
Dir./CFO: . . . . Franklin H. Unruh
EVP: . . . . . Kelly Konzelman
EVP Sales/Bus. Devel.: . . . . . Kevin D. Plate
Administrative Asst.:Star Michael

**Imperial Paper Box Corp.**
252 Newport St., Brooklyn, NY, 11212, (718) 346-6100, Fax: (718) 922-1125, E-Mail: webmaster@imperialpaperbox.com, Web Site: imperialpaperbox.com
VP: . . . . . Ira Sukoff
VP:. . . . . Steven Sukoff
Inserting, Collating, Labeling, Mailing, Other (Box sets, specialty packaging).

**Information Packaging Corp.**
1670 N. Wayneport Rd., Macedon, NY, 14502, (315) 986-5793, (800) 776-7633, Fax: (315) 986-4585, Web Site: www.infopkg.com
Mktg. Mgr.: . . Brenda Fitzsimons
Sales Mgr.:. . . . . David Young

**J&E Enterprises**
600 E. Fig Ave., Monrovia, CA, 91016, (626) 303-1553, (888) 749-8484, Fax: (626) 303-1577, E-Mail: jack@jandeenterprises.com, Web Site: www.jandeenterprises.com

**Latocki Team Creative**
2210 Eighth Ave. S., Nashville, TN, 37204, (615) 298-3533, E-Mail: studio@latockiteamcreative.com, Web Site: www.latockiteamcreative.com

**Litho Express, Inc.**
1336 Energy Park Dr., St. Paul, MN, 55108, (651) 644-9136, Fax: (651) 644-9776, E-Mail: sales@lithoexpress.com, Web Site: www.lithoexpress.com
Pres.:. . . . . Todd Nicholson

**Mada Design**
630 Third Ave., 14th Fl., New York, NY, 10017-6705, (212) 499-0500, Fax: (212) 499-0501, E-Mail: info@madadesign.com, Web Site: www.madadesign.com
Mktg. Dir.: . . . . . Rob Stiar

**Mailers Co.**
575 Bennett Rd., Elk Grove Village, IL, 60007, (800) 872-6670, Fax: (847) 734-1958, E-Mail: info@mailersco.com, Web Site: www.mailersco.com
Pres.: . . . . . Patrick Pulver

**Mardee Video, Inc.**
242 St. Nicholas Ave., South Plainfield, NJ, 07080, (908) 753-4343, Fax: (908) 753-2319, E-Mail: jsotnikoff@mardee.com, Web Site: www.mardee.com
Pres.: . . . . . Mariano De Santis
Dir. Sales/Mktg.: . . Jan Sotnikoff
Customer Rel.: . . . . Roxy Alzate
Other (Fulfillment).

**Marden Edwards, Inc.**
3016 Larkspur Dr., Antioch, CA, 94509, (925) 777-1403, Fax: (925) 777-1406, Web Site: www.mardenedwards.com
Mgr.: . . . . . Fred Wermuth

**Media Vision**
356 Redondo Ave., Long Beach, CA, 90804, (562) 987-3721, (888) 74-MEDIA, Fax: (562) 987-3723, E-Mail: info@aboutmediavision.com, Web Site: www.aboutmediavision.com
Pres.:. . . . . Marcie Alcantra
VP Sales/Mktg.: . . . Mark Carter

**Michele Audio Corp. of America**
PO Box 566, Massena, NY, 13662, (315) 769-2448, (315) 764-9340, Fax: (315) 764-9672, Web Site: www.micheledigital.com
Pres.: . . . . . Ginette Cormier
VP/GM: . . . . . Tom Gramuglia

**Moon Valley Media**
10409 N. 21st Ave., Ste. 1, Phoenix, AZ, 85021-1816, (602) 870-3987, (800) TAPES50, Fax: (602) 870-8570, E-Mail: markbrno@aol.com, Web Site: www.moonvalleymedia.com
Pres.: . . . . . Mark R. Bruno

**Multi-Media Publishing & Packaging**
9430 Topanga Canyon, Ste. 200, Chatsworth, CA, 91311, (818) 341-7484, Fax: (818) 341-2807, E-Mail: sales@mmppinc.com, Web Site: www.mmppinc.com
Pres.: . . . . . Jeff Herman

**Napco, Inc.**
Box 1029, Sparta, NC, 28675, (800) 854-8621, Fax: (336) 372-8602, E-Mail: debbie_bare@napcousa.com, Web Site: www.napcousa.com
Pjct. Mgr.:. . . . . Debbie Bare

**Newstyle Media, Inc.**
5130 E. La Palma Ave., Ste. 202, Anaheim Hill, CA, 92807, (714) 777-4813, Fax: (714) 777-1419, E-Mail: sales@newstylemedia.com, Web Site: www.newstylemedia.com
Pres.: . . . . . Larry Cohen
Other (Fulfillment, distribution).

**Pitch-A-Pak Press Kits**
PO Box 700605, St. Cloud, FL, 34770, (407) 348-3102, Fax: (407) 344-2274, E-Mail: pitchapak@yahoo.com, Web Site: www.pitchapak.com
Owner: . . . . . LaTiahna Nelson

**Ponica Industries Corp.**
125 Klug Cir., Corona, CA, 92880, (951) 371-5781, (800) 336-5533, Fax: (951) 371-2869, E-Mail: sales@ponica.com, Web Site: www.ponica.com
Pres.: . . . . . Joseph Chien
Sales Mgr.-Packaging Serv.: . . . . . Luciano Rose
Sales Mgr.-Packaging Materials: . . . . . Blanca Durate
Sales Mgr.-Packaging Materials: . . . . . Christina Shirley
Mktg. Mgr.: . . . . . Wayne Chien
Other (Injection molded packaging materials for CD & DVD. EastPack DVD box, DigtiTray, SmarTray).

**Pressure Sensitive Tape & Label Corp.**
1290 Motor Pkwy., Hauppauge, NY, 11749, (631) 582-8990, Fax: (631) 582-8994, E-Mail: sales@pstlabels.com, Web Site: www.pstlabels.com
Pres.:. . . . . Todd Cooper
VP: . . . . . Shawn Cooper
Inserting, Collating, Labeling, Mailing.

**ProLine**
3910 S. Decatur St., Englewood, CO, 80110, (303) 761-3999, (800) 325-0853, Fax: (303) 761-1818, E-Mail: info@ami-proline.com, Web Site: www.ami-proline.com
Pres.:. . . . . Tony Marcon
Inserting, Other (Wrapping).

**R.P. Products, Inc.**
75 Madeline Cir., Schaumburg, IL, 60173, (847) 240-0201, Fax: (847) 240-0202, E-Mail: rppdisplay@comcast.net
Pres.:. . . . . Roy Pink
Sales Mgr.:. . . . . Mary Rossi
Inserting, Collating, Labeling, Mailing.

**RTI Packaging**
1320 Rt. 9, Champlain, NY, 12919, (518) 298-8582, Fax: (518) 298-5036, E-Mail: info@tripkg.com, Web Site: www.rtipkg.com

**Rose Packaging & Design, Inc.**
489 Morrison St., Carbondale, CO, 81623, (970) 704-1128, (800) 308-1003, Fax: (970) 963-1293, E-Mail: sales@rosepkg.com, Web Site: www.rosepkg.com
Mktg. Dept.: . . . . . Rob Rose
Inserting, Collating, Labeling, Mailing.

**Ross-Ellis U.S.A., Inc.**
8550 Balboa Blvd., Ste. 200, Northridge, CA, 91325, (818) 993-4767, (800) 447-2149, Fax: (818) 993-4760, E-Mail: palmern@transcontinental.ca, Web Site: www.ross-ellis.com, www.rossellis.com
VP Sales (USA):. . . Nina Palmer
West Coast Sales: . . Tyler Stone
East Coast Sales: . Ramon Wells
Mid-West Sales: . Rick Gasparini
Inserting, Collating, Labeling, Mailing.

**Ross Ellis U.S.A., Inc.**
67 Irving Pl., 9th Fl., New York, NY, 10003, (212) 260-9200, (800) 223-6105, Fax: (212) 260-2143, Web Site: www.rossellis.com

**Ryan Screen Supply**
712 Fannie Ave., St. Louis, MO, 63125, (314) 631-8753, (800) 769-9130, Fax: (314) 631-0635, E-Mail: ryan@ryanrss.com, Web Site: www.ryanrss.com
CEO:. . . . . Lynn Ryan
Pres.:. . . . . Ralph Febiger

**Shape Global Technology**
90 Community Dr., Sanford, ME, 04073, (800) 627-5836, (207) 324-5200, Fax: (207) 324-0875, Web Site: www.shapenet.com
VP/R&D: . . . . . Craig Lovecky
Sr. Pjct. Mgr.:. . . . . Cathy Grant
Sales/Pjct. Mgr.: . . . . . Sandy McKenney
Inserting, Collating, Labeling, Mailing.

**Shorewood Packaging Corp.**
620 S. Belmont Ave., Indianapolis, IN, 46221, (317) 635-7777, Fax: (317) 955-4001, E-Mail: shorewoodmarketing@ipaper.com, Web Site: www.shorewoodpackaging.com
GM: . . . . . Ken Reddick

**Shorewood Packaging Corp.**
277 Park Ave., New York, NY, 10172-0124, (212) 371-1500, Fax: (212) 752-5610, E-Mail: shorewoodmarketing@ipaper.com, Web Site: www.shorewoodpackaging.com
Pres.:. . . . . Marc Shore
SVP Sales Home Entertainment: Kenneth M. Rosenblum
SVP Music Sales/Opns.: . . . . . Dennis Kaltman
VP Mktg./Creative Servs.: . . . . . Duncan Watson
Inserting, Collating, Labeling, Mailing.

**Silva Communications Corp.**
71 Milbar Blvd., Farmingdale, NY, 11735, (516) 420-7410, Fax: (516) 420-0888
Pres.:. . . . . Alexander Silva
Sales Mgr.: . . . . . Carlos Silva

**Smog Design, Inc.**
1725 Silverlake Blvd., Los Angeles, CA, 90026, (323) 668-9073, E-Mail: mail@smogdesign.com, Web Site: www.smogdesign.com
Creative Dir.: . . . . . John Heiden

**Smurfit Stone Container Corp.**
450 E. North Ave., Carol Stream, IL, 60188, (630) 260-3500, (877) 772-2999, Fax: (630) 260-6864, Web Site: www.smurfit-stone.com
VP Cor. Sales/Mktg.: . . . . . James D. Duncan
Exec. Sec.:. . . . . Janelle Lenza
Inserting, Collating, Labeling, Mailing, Other (Package/Point of Purchase Design).

**Sonopress LLC**
108 Monticello Rd., Weaverville, NC, 28787, (828) 658-2000, Fax: (828) 658-2008, Web Site: www.sonopress.com
VP:. . . . . Steve Kaufman
VP Sales/Mktg.:. . . . . Per Save
Dir. Project Devel.:. John O'Brien
Custom Bus. Mgr.: . . . . . Andrew DaPuzzo
Nat'l Accts. Mgr.: . . . . . Jon King
Nat'l Accts. Mgr.: . . Lou Miranda
Nat'l Accts. Mgr.: . . . . . Shannon Borneman
Nat'l Accts. Mgr.: . . . . . Scott Descheemaeker
Nat'l Acct. Mgr.:. . . . Mark Hurley
Acct. Mgr.: . . . . . Jeff Miner

**Tri-Plex Packaging Corp.**
245 Fifth Ave., Ste. 1503, New York, NY, 10016, (212) 481-6070, Fax: (212) 481-1550, Web Site: www.tri-plexpkg.com
Pres.:. . . . . Ken Golden
VP Opns.: . . . . Andy Napolitane
Commun. Dir.:. . . William Verbist
Sales:. . . . . John Risdon
Inserting, Collating, Labeling, Mailing.

**U-Tech Media USA**
2880 E. Philadelphia St., Ontario, CA, 91761, (909) 230-5757, Fax: (909) 230-5777, E-Mail: robyn.tang@utechmedia.com, Web Site: www.utechmedia.com
Sales Mgr.: . . . . . Ian Moss
Other (Fulfillment).

**United Record Pressing LLC**
453 Chestnut St., Nashville, TN, 37203, (615) 259-9396, Fax: (615) 244-3734, E-Mail: united@urpressing.com, Web Site: www.urpressing.com
Pres./CEO: . . . . . Cris Ashworth

**Verity Systems**
5441 Merchant Cir., Unit A, Placerville, CA, 95667, (530) 626-9363, (800) 642-5151, Fax: (530) 626-9395, E-Mail: ussales@veritysystems.com, Web Site: www.veritysystems.com
Pres.:. . . . . David Tucker
Mktg. Mgr.:. . . . Audrey Crawford

**Wings Digital Corp.**
10 Commercial St., Hicksville, NY, 11801, (516) 933-2500, Fax: (516) 933-2506, E-Mail: asifjamal@wingsdigital.com, Web Site: www.wingsdigital.com, www.mediamfgcorp.com
Dir. Sales/Mktg.: . . . . Asif Jamal
Other (Fulfillment).

## PLATING & PRESSING PLANTS

### CALIFORNIA

**Allied-Vaughn**
6365 Arizona Cir., Los Angeles, 90045, (310) 215-4300, (800) 369-0411, Fax: (310) 342-7158, E-Mail: mitch.farber@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Mitch Farber

PROFESSIONAL SERVICES & SUPPLIERS

**Alshire Custom Service**
1015 W. Isabel St., Burbank, 91506, (818) 843-6792, (800) 423-2936, Fax: (818) 569-3718, E-Mail: sales@alshire.com, Web Site: www.alshire.com
Pres.:. . . . . Al Sherman
Mgr.: . . . . . Dick Sherman
Plating, Pressing (LP).

**Azra International**
4343 E. 58th St., Maywood, 90270, (323) 560-4223, Fax: (323) 560-4223, E-Mail: azra2000@earthlink.net
Pres.: . . . . . Dave Richards
A&R: . . . . . Chris Foglesong
Dist.:. . . . . Manuel Labore
Mktg.: . . . . . Ed Mata
Pressing (LP).

**Creative Sound Corp.-West**
5515 Medea Valley Dr., Agoura Hills, 91301, (818) 707-8986, (800) 323-PACK, Fax: (818) 707-8164, E-Mail: csound@csoundcorp.com, Web Site: csoundcorp.com
Pres.:. . . . . Bob Cotterell
Plating, Pressing.

**Disc Makers**
2030 Addison St., Ste. 100, Berkeley, 94704, (800) 869-0715, (510) 845-1440, Fax: (510) 845-1476, E-Mail: info@discmakers.com, Web Site: www.discmakers.com
GM:. . . . . Warren Moliken
Plating, Pressing.

**Disc Makers-Los Angeles**
3445 Cahuenga Blvd. W., Los Angeles, 90068-1329, (800) 731-8009, (323) 876-1411, Fax: (323) 876-6724, E-Mail: info@discmakers.com, Web Site: www.discmakers.com
Mgr.: . . . . . John Moyer
Plating, Pressing.

**Electronic Media Central Corp.**
1405 Pioneer St., Brea, 92821, (310) 549-5344, Fax: (562) 697-7769, E-Mail: rcasas@iiemc.com, Web Site: www.iiemc.com
Chrmn./Acting Pres./CEO: . . . . . George P. Morris
VP/Opns. Dir.: . . . . Roger Casas
Plating, Pressing.

**Erika Records, Inc.**
12031 Regentview Ave., Downey, 90241, (562) 904-2701, Fax: (562) 904-2733, E-Mail: info@erikarecords.com, Web Site: www.erikarecords.com
Pres.: . . . Erzsebet (Liz) Dunster
Pjct. Mgr.: . . . . . Ken Bristin
Plating, Pressing (LP).

**Rainbo Records**
1738 Berkeley St., Santa Monica, 90404, (310) 829-3476, Fax: (310) 828-8765, E-Mail: info@rainborecords.com, Web Site: www.rainborecords.com
Pres.: . . . . . Steven E. Sheldon
Plating, Pressing (LP).

**Record Technology, Inc. (RTI)**
486 Dawson Dr., Ste. 4S, Camarillo, 93012-8090, (805) 484-2747, Fax: (805) 987-0508, E-Mail: reidm@recordtech.com, Web Site: www.recordtech.com
Sales: . . . . . Reid MacInnis
Sales: . . . . . Kathy Waldron
Sales:. . . . . Lorine Corralejo
Plating, Pressing (LP).

**Bill Smith Custom Records, Inc.**
127 Penn St., El Segundo, 90245-3908, (310) 322-6386, Fax: (310) 322-1813, E-Mail: billsmithcustomrecords@juno.com, Web Site: www.billsmithcustomrecords.com
Pres.:. . . . . Kevin Smith
Office Mgr.:. . . . . Dennis Neal
Plating, Pressing (LP).

## COLORADO

**Allied-Vaughn**
14135 E. 42nd Ave., Ste. 60, Denver, 80239, (303) 375-8500, Fax: (303) 375-8508, E-Mail: jon.starr@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact:. . . . . Jon Starr
Type: LV.

## FLORIDA

**Allied-Vaughn**
3438 Maggie Blvd., Orlando, 32811, (407) 649-0008, Fax: (407) 649-9005, E-Mail: richard.skillman@alliedvaughn.com, Web Site: www.alliedvaughn.com
Contact: . . . . . Richard Skillman
Type: LV.

**Alpha Records, Inc.**
1400 NW 65th Ave., Plantation, 33313, (954) 587-6011, Fax: (954) 587-7039
Pres.:. . . . . Linford Ellis
Pressing (LP).

**Caribbean Records Manufacturing**
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Pres.:. . . . . Juan B. Fernandez
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**Evatone, Inc.**
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VP Sales: . . . . . Ken Roseman
VP Mktg.:. . . Marcia Piacentino
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**Progressive Music Studios**
2116 Southview Ave., Tampa, 33606, (813) 251-8093, Fax: (813) 251-6050, E-Mail: info@progressivecds.com, Web Site: www.progressivecds.com
Owner: . . . . . Ken Veenstra
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Plating, Pressing (LP).

## GEORGIA

**Atlanta Manufacturing Group**
158 Moreland Ave., Atlanta, 30316, (404) 230-9559, Fax: (404) 230-9558, E-Mail: staff@amgcds.com, Web Site: www.amgcds.com
Pres.:. . . . . Kristina Tanner
VP: . . . . . Angela Wilson
Pressing.

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**Sanyo Laser Products**
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Sales/Mktg. Mgr.: . . . . . Ross Josephson
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## MARYLAND

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Eastern Region Sales Dir.: . . . . . Vicki Weagley
Type: LV.

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**Allied-Vaughn**
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Contact: . . . . . Chris Barkoozis
Type: LV.

## MINNESOTA

**Americ Disc Minnesota**
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## NEW JERSEY

**Hub-Servall Record Manufacturing**
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Sales Mgr.: . . . . . Barry Ruegg
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**Sun Plastics & Dynamic LP Stereo**
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Mktg./Sales Dir.:Jerry R. Salerno
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Sales: . . . . . Kyle Olesen
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Sales Mgr.: . . . . . Jeff Epstein
Plating, Pressing (LP).

**ESP, Inc. (Eastern Standard Productions)**
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**The Music Connection, Inc.**
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**Play-It Productions**
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. . . . . Andrew DaPuzzo
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. . . . . Jennifer Simon
Sales:. . . . . Michael Ward
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**Musicol Recording Studios**
780 Oakland Park Ave., Columbus, 43224, (614) 267-3133, Fax: (614) 267-3135, E-Mail: info@musicalrecording.com, Web Site: www.musicolrecording.com
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Sales Mgr.: . . . . . Warren J. Hull
Mktg. Dir.:. . . . . Charlene Hull
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**33 1 / 3 Record Pressing Manufacturing (RPM)**
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Co-Pres.:. . . . . Ira Cohen
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**United Record Pressing LLC**
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Contact:. . . . . Jim Young
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**Marsal Productions, Inc.**
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## CLEAN ROOM, QUALITY CONTROL & TEST EQUIPMENT MANUFACTURERS

**ADE Technologies**
80 Wilson Way, Westwood, MA, 02090, (781) 467-3500, Fax: (781) 467-0515, E-Mail: sales@adetech.com, Web Site: www.adetech.com
Sales Mgr.:. . . . . Matthew King
Sales Mgr.:. . . . . Peter Bagley
Specify (CD Stamper Thickness Measuring Equipment).

**American Recorder Technologies, Inc.**
4564-F Los Angeles Ave., Simi Valley, CA, 93062-1450, (805) 527-9580, Fax: (805) 527-1433, E-Mail: Sales@americanrecorder.com, Web Site: www.americanrecorder.com
Pres.:. . . . . Alan Adelstein
Specify (Cleaning products for Audio/Video).

**Audio Precision**
5750 Sw Arctic Dr., Beaverton, OR, 97005, (503) 627-0832, Fax: (503) 641-8906, E-Mail: sales@audioprecision.com, Web Site: www.audioprecision.com
COB:. . . . . Bruce Hofer
CEO:. . . . . Al Miksch
VP Sales:. . . . . David Solomon
Dir. Int'l Sales: . . . . . Dave Post
Dir. Americas Sales:
. . . . . John Scoles
Dir. Mktg.: . . . Roland Woodcock
Specify (AudioTest Equip., 2700 Series, ATS-2, Portable One, ATS-1).

**Audiodev USA, Inc.**
5126 Clareton Dr., Ste. 100, Agoura Hills, CA, 91301, (818) 540-3100, Fax: (818) 540-3107, Web Site: www.audiodev.com
Pres.:. . . . . Michael Engstrom
Mgr. Serv./Support:. Vencil Wells
Specify (Independent testing of CD/DVD products).

**Basler, Inc.**
740 Springdale Dr., Ste. 100, Exton, PA, 19341, (610) 280-0171, Fax: (610) 280-7608, E-Mail: usa.hq@baslerweb.com, Web Site: www.baslerweb.com
Sales Engineer:
. . . . . Chris Newman

**Clover Systems**
26241 Enterprise Ct., Lake Forest, CA, 92630, (949) 598-0700, Fax: (949) 598-0800, E-Mail: info@cloversystems.com, Web Site: www.cloversystems.com
Specify (Quality control equipment for CD, CD-ROM, CD-R & DVD).

**DCA, Inc.**
1515 E. Pine, Cushing, OK, 74023, (918) 225-0346, Fax: (918) 225-1113, E-Mail: sales@dcainc.com, Web Site: www.dcainc.com
Sales Mgr.:. . . . . Fred Perez
New Pdct. Mgr.:. Brad Rickelman

**DaTARIUS Technologies, Inc.**
26429 Rancho Pkwy. S., Ste. 130, Lake Forest, CA, 92630, (949) 452-9211, Fax: (949) 452-9214, E-Mail: americas@dataritus.com, Web Site: www.dataritus.com
Pres. US Opns.:. . . . Rick Nuffer
Eastern Region Sales Mgr.:
. . . . . Dan Morris
Western Region Sales Mgr.:
. . . . . Carlos Anchia

**El Mar Plastics, Inc.**
303 W. Artesia Blvd., Compton, CA, 90220, (310) 928-0205, Fax: (310) 928-0207, E-Mail: sales@elmarplastics.com, Web Site: www.elmarplastics.com
Pres.:. . . . . Allen Schor
Sales:. . . . . Denise Baunum
Specify (Clean room supplies-CD spindles).

**Integral Vision**
38700 Grand River Ave., Farmington Hills, MI, 48335, (248) 471-2660, Fax: (248) 615-2971, E-Mail: sales@iv-usa.com, Web Site: www.iv-usa.com
CEO/Chrmn.: . . . Charles Drake
Pres.: . . . . . Mark Doede
VP Sales/Mktg.:
. . . . . Arthur D. Harmala
Dir. Cor. Comm.:
. . . . . Terri Simmerman
Specify (Inspect Series).

**NTI Americas, Inc.**
7180 SW Fir Loop, Ste. 210, Tigard, OR, 97223, (503) 684-7050, Fax: (503) 684-7051, E-Mail: americas@nt-instruments.com, Web Site: www.nt-instruments.com
Pres.:. . . . . Thomas Mintner
IT Mgr.:. . . . . Andrew Mintner
Specify (Audio Test Equip.).

**Prism Media Products, Inc.**
21 Pine St., Rockaway, NJ, 07866, (973) 983-9577, Fax: (973) 983-9588, E-Mail: sales@prismmpi.com, Web Site: www.prismsound.com
US Sales Mgr.:. . . Janice Norton

**Sifford Video Services**
802 Ewing Ave., Nashville, TN, 37203, (615) 248-1010, Fax: (615) 244-5712, E-Mail: info@siffordvideoservices.com, Web Site: www.siffordvideoservices.com
Pres.:. . . . . Joel Covington

**Soleras Ltd.**
589 Elm St., Biddeford, ME, 04005, (207) 282-5699, Fax: (207) 284-6118, E-Mail: soleras@soleras.com, Web Site: www.soleras.com
VP Sales: . . . . . Traci Langevin
Specify (Mask Cleaning Systems).

## COLLATING & CONVEYOR SYSTEMS EQUIPMENT MANUFACTURERS

**Advanced Media Products, Inc.**
18333 Dolan Way, Ste. 202, Santa Clarita, CA, 91387, (661) 298-6100, Fax: (661) 298-7676, E-Mail: joeryan@advancedmediausa.com, Web Site: www.advancedmediausa.com
Pres./Sales Mgr.: . . . . Joe Ryan
Co-Owner: . . . . . Jerry Shields
Specify (Indigo Packaging Conveyance Systems).

**EAM (Engineered Automation of Maine, Inc.)**
14 Washington Ave., Scarborough, ME, 04074, (207) 883-4183, (207) 883-9577, Fax: (207) 883-4197, E-Mail: info@eaminc.com, Web Site: www.eaminc.com
VP/Treasurer:. . . . Jim Robinson
Dir. Sales: . . . . . Roland Wyman
Specify (Sorting, collating, stacking systems).

**Otari Corp. of America**
9420 Lurline Ave., Unit C, Chatsworth, CA, 91311, (818) 734-1785, Fax: (818) 734-1786, E-Mail: sales@otari.com, Web Site: www.otari.com
Pres.:. . . . . Sukeo Tsukado
Specify (Modular Integrated Conveyor Automation).

## PACKAGING & LABELING EQUIPMENT MANUFACTURERS

**AJM Shrink Wrap Co.**
1500 E. Juana Ave., San Leandro, CA, 94577-3931, (510) 357-7791, Fax: (510) 357-7793, E-Mail: info@ajminc.com, Web Site: www.ajminc.com
Pres.:. . . . . Jackie Owens
VP Sales:. . . . . Mike Frug

**APS Packaging Systems**
1275 Bloomfield Ave., Fairfield, NJ, 07006, (973) 575-1040, (800) 526-2276, Fax: (973) 575-6540, E-Mail: sales@apspackaging.net, Web Site: www.apspackaging.net
VP:. . . . . Eric Verbeke
Office Mgr.:. . . . Karen Verbeke
Specify (Shrink wrap systems).

**AWM Mold Service US, Inc.**
100 Cummings Ctr., Ste. 231-C, Beverly, MA, 01915-6126, (978) 720-4080, Fax: (978) 720-4084, E-Mail: mosterode@awm-us.com, Web Site: www.awm.ch
Contact: . . . . . Martin Osterode

**Ace Label Systems, Inc.**
7101 Madison Ave. W., Golden Valley, MN, 55427, (763) 277-7700, (800) 383-8631, Fax: (763) 277-4000, E-Mail: info@acelabel.com, Web Site: www.acelabel.com
Pres.:. . . . . Art Bakshian
GM:. . . . . Sam Bakshian
VP:. . . . . Lew Whitaker

**Advanced Media Products, Inc.**
18333 Dolan Way, Ste. 202, Santa Clarita, CA, 91387, (661) 298-6100, Fax: (661) 298-7676, E-Mail: joeryan@advancedmediausa.com, Web Site: www.advancedmediausa.com
Pres./Sales Mgr.: . . . . Joe Ryan
Co-Owner: . . . . . Jerry Shields
Specify (MIRI DVD Assembly Eqpt., Indigo Pack/Label Systems).

**Apex Machine Co.**
3000 NE 12th Terr., Fort Lauderdale, FL, 33334-4497, (954) 566-1572, Fax: (954) 563-2844, E-Mail: email@apexmachine.com, Web Site: www.apexmachine.com
Chrmn./CEO:
. . . . . A. Robert Coningsby, III
Pres.:. . . . . Todd Coningsby
Mktg. Mgr.:. . . . . Debra Wilson

**Automated Packaging Systems, Inc.**
10175 Philipp Pkwy., Streetsboro, OH, 44241, (800) 527-0733, (330) 342-2000, Fax: (330) 342-2400, E-Mail: info@autobag.com, Web Site: www.autobag.com
VP Mktg./Sales:. . Brad Worman
Mktg. Mgr.:. . . . . Douglas Ellis
Mktg. Coord.:. . Stacey Heywood

**Avecmedia, Inc.**
488 Main Ave., Ste. 300, Norwalk, CT, 06851-1008, (203) 849-8700, Fax: (203) 949-9300, E-Mail: agordon@avecmedia.com, Web Site: www.avecmedia.com
Sales: . . . . . Alexandra Gordon

**BD Briggs, Inc.**
31 Rich Bounton Rd., Dover, NJ, 07801, (973) 989-1950, Fax: (973) 989-1959, E-Mail: rmgkq@aol.com, Web Site: www.bdbriggs.com
Owner/Sales:. Ray M. Gudelanis
Sales:. . . Raymond J. Gudelanis
Engineer: . . . . . Paul R. Rolando
Electrical Engineer: . Stan Florey
Specify (CD, Cassette, VHS, DVD, Overwrapping & Insertion Equipment).

**Checkpoint Systems, Inc.**
101 Wolf Dr., Thorofare, NJ, 08086, (800) 257-5540, Fax: (856) 848-0937, Web Site: www.checkpointsystems.com
CEO: . . . . . George Off
Pres. Europe: . . . . . Per Levin
Pres. Asia/South Pacific:
. . . . . John Davies
Pres. North America:
. . . . . Dave Donnan

**Clear Vu**
29 New York Ave., Westbury, NY, 11590, (800) 221-4545, (516) 333-8880, Fax: (516) 333-7695, E-Mail: info@clear-vu.com, Web Site: www.clear-vu.com
Pres./CEO: . . . . . Michael Lax
VP Sales: . . . . . Grace Consoli

**DreamQuest**
9520 Topanga Canyon Blvd., Ste. 101, Chatsworth, CA, 91311, (818) 993-0504, Fax: (818) 993-5806, E-Mail: info@edreamquest.net, Web Site: www.edreamquest.net
Dir.:. . . . . Mijeon Kim

**EAM (Engineered Automation of Maine, Inc.)**
14 Washington Ave., Scarborough, ME, 04074, (207) 883-4183, (207) 883-9577, Fax: (207) 883-4197, E-Mail: info@eaminc.com, Web Site: www.eaminc.com
VP/Treasurer:. . . . Jim Robinson
Dir. Sales: . . . . . Roland Wyman
Specify (Packaging/sleeving machines, conveyors, stackers).

**Ever-Ready Packaging Corp.**
225 Belleville Ave., Bloomfield, NJ, 07003, (973) 566-9333, Fax: (201) 387-1530, E-Mail: packages@erpack.com, Web Site: www.erpack.com
Owner/Mgr. Packaging Sales:
. . . . . Marshall Weingarden
Specify (ClearGripz adhesive CD/DVD plastic hub posts).

**Heino Ilsemann Corp.**
800 Calcon Hook Rd., Bays 1 & 2, Sharon Hill, PA, 19079, (610) 461-6142, Fax: (610) 461-6167, E-Mail: usa@ilsemann.com, Web Site: www.ilsemann.com

**Heino Ilsemann West Coast Office**
1442 Irvine Blvd., Tustin, CA, 92680, (714) 838-2685, Fax: (714) 838-2404, E-Mail: westcoast@ilsemann.com, Web Site: www.ilsemann.com

**ICM Plastics**
20600 County Rd. 81, Rogers, MN, 55374, (763) 428-8359, Fax: (952) 975-3501, E-Mail: sales@icmplastics.com, Web Site: www.icmplastics.com

**Labeling Systems, Inc.**
32 Spruce St., Oakland, NJ, 07436, (201) 405-0767, Fax: (201) 405-1179, E-Mail: lsi@labelingsystems.com, Web Site: labelingsystems.com
Sales/Mktg.: . . . . . John Kertesz
Specify (Pressure Sensitive Labeling Machinery).

**Latter Packaging Equipment, Inc.**
3669 Seventh Ave., Los Angeles, CA, 90018, (323) 737-0440, (800) 582-7711, Fax: (323) 737-4867, E-Mail: info@latter.com, Web Site: www.latter.com
Pres.:. . . . . Mel Latter

**Marden Edwards, Inc.**
3016 Larkspur Dr., Antioch, CA, 94509, (925) 777-1403, Fax: (925) 777-1406, Web Site: www.mardenedwards.com
Mgr.: . . . . . Fred Wermuth

**NEATO LLC**
250 Dodge Ave., East Haven, CT, 06512-3350, (203) 466-5170, (800) 984-9800, Fax: (203) 466-5178, E-Mail: info@neato.com, Web Site: www.neato.com
VP Sales/Mktg.: David Kennaugh
Mktg./Promo. Mgr.: . Ellen Kintop
Specify (Neato CD Labeler kit).

**Netstal Machinery, Inc.**
57 Jackson Rd., Devens, MA, 01434, (978) 772-5100, Fax: (978) 772-5151, E-Mail: info@netstal-usa.com, Web Site: www.netstal.com
Pres.:. . . . . Richard Schaffer
Specify (Netstal Jewel Box Mfg. Equip.).

**Poly-Matrix, Inc.**
40 Downing Pkwy., Pittsfield, MA, 01201, (413) 499-3550, Fax: (413) 442-8610, E-Mail: info@polymatrix.com, Web Site: www.polymatrix.com
VP Entertainment Sales:
. . . . . David Rufo

**Prestige Label Co., Inc.**
960 Alabama Ave., Brooklyn, NY, 11207, (718) 927-2600, (877) 277-3784, Fax: (718) 485-4403, E-Mail: info@prestigelabel.com, Web Site: www.prestigelabel.com
Pres.:. . . . . Elisha Tropper
Specify (Pressure Sensitive Label Appl., Heat Shrink).

**RTI Packaging**
1320 Rt. 9, Champlain, NY, 12919, (518) 298-8582, Fax: (518) 298-5036, E-Mail: info@tripkg.com, Web Site: www.rtipkg.com

**Rimage Corp.**
7725 Washington Ave. S., Minneapolis, MN, 55439, (952) 944-8144, Fax: (952) 944-7808, E-Mail: sales@rimage.com, Web Site: www.rimage.com
VP Mktg.: . . . . . Joe Stack

**Roberts Technology Group, Inc.**
120 New Britain Blvd., Chalfont, PA, 18914, (215) 822-0600, Fax: (215) 822-0662, E-Mail: tcheatle@rtgpkg.com, Web Site: www.rtgpkg.com
CEO: . . . . Robert S. Cheatle, Jr.
VP Film Div.: Thomas P. Cheatle
Specify (Sollas packaging machinery/wrapping,bundling, etc.).

**Roldex Industries**
10290 130th Ave., Fellmere, FL, 32948-2702, (772) 571-8630, Fax: (772) 234-5402, E-Mail: roldex@bellsouth.net, Web Site: www.roldexind.com
Specify (A/V Auto Imprinting & Plate Making, CD Overwarp).

**Scandia Packaging Machinery Co.**
180 Brighton Rd., Clifton, NJ, 07012, (973) 473-6100, Fax: (973) 473-7226, E-Mail: wbb@scandiapack.com, Web Site: www.scandiapack.com
Pres.:. . . . . W.B. Bronander, III
Specify (Overwrap & cartoning equipment (Cassette, CD, DVD)).

**Seal-O-Matic Corp.**
1314 Sherman Dr., Longmont, CO, 80501, (303) 651-1212, (800) 631-2072, Fax: (303) 651-1115, E-Mail: info@sealomatic.com, Web Site: www.sealomatic.com
Specify (Shrink Wrap Equipment, Label Guns).

PROFESSIONAL SERVICES & SUPPLIERS

**Sifford Video Services**
802 Ewing Ave., Nashville, TN, 37203, (615) 248-1010, Fax: (615) 244-5712, E-Mail: info@siffordvideoservices.com, Web Site: www.siffordvideoservices.com
Pres.: . . . . . Joel Covington

**Smurfit Stone Container Corp.**
450 E. North Ave., Carol Stream, IL, 60188, (630) 260-3500, (877) 772-2999, Fax: (630) 260-6864, Web Site: www.smurfit-stone.com
VP Cor. Sales/Mktg.: . . . . . James D. Duncan
Exec. Sec.: . . . . . Janelle Lenza
Specify (Auto Loading for Audio, DVD).

**Spectra Systems Corp.**
321 S. Main St., Providence, RI, 02903, (401) 274-4700, Fax: (401) 274-3127, E-Mail: info@spsy.com, Web Site: www.spsy.com
CEO: . . . . . Nabil M. Lawandy
Pdct. Mgr.: . . . James W. Cherry
Specify (MediaCoat allows printing on both sides of CD's & DVD's).

**Tapematic USA, Inc.**
2815 Directors Row, Ste. 300, Orlando, FL, 32809-5514, (407) 852-1901, Fax: (407) 852-1902, E-Mail: america@tapematic.com, Web Site: www.tapematic.com
Pres.: . . . . . Luciano Perego
VP Mktg.: . . . . . Ron Goodwin
GM: . . . . . Bryan Ekus

**United Record Pressing LLC**
453 Chestnut St., Nashville, TN, 37203, (615) 259-9396, Fax: (615) 244-3734, E-Mail: united@urpressing.com, Web Site: www.urpressing.com
Pres./CEO: . . . . . Cris Ashworth

**Univenture Disc Packaging & Systems**
13311 Industrial Pkwy., Marysville, OH, 43040, (937) 645-4600, (800) 992-8262, Fax: (937) 645-4700, E-Mail: sales@univenture.com, Web Site: www.univenture.com
Owner/Pres.: . . . . . Ross Youngs
Pres.: . . . . . Michele Cole
VP Sales/Mktg.: . . . David Coho
VP Finance: . . . . . Larry George
VP Opns.: . . . . . Tommy Pullin

**Vanguard ID Systems**
1210 American Blvd., West Chester, PA, 19380, (800) 323-7432, (610) 719-0700, Fax: (610) 719-1800, E-Mail: info@vanguardid.com, Web Site: www.vanguardid.com
Sales Mgr.: . . . . . Vic Murray
Customer Serv. Rep.: . . . . . Jessica Zaccagni
Specify (Bar coded/Magnetic striped cards and key tags).

**Verity Systems**
5441 Merchant Cir., Unit A, Placerville, CA, 95667, (530) 626-9363, (800) 642-5151, Fax: (530) 626-9395, E-Mail: ussales@veritysystems.com, Web Site: www.veritysystems.com
Pres.: . . . . . David Tucker
Mktg. Mgr.: . . . Audrey Crawford

## RAW TAPE PROCESSING EQUIPMENT MANUFACTURERS

**Aheadtek**
6410 Via Del Oro, San Jose, CA, 95119, (408) 226-9800, Fax: (408) 226-9195, E-Mail: info@aheadtek.com, Web Site: www.aheadtek.com
Pres.: . . . . . Art Honegger
VP: . . . . . Ken Kern
Sales Mgr.-NE US: . . . . . Andrew Keohler
Pdct. Mgr./Int'l Sales: . . . . . Pat Johnson
Sales Mgr.-Southern US: . . . . . Dan Koehler
Sales Support Administrator: . . . . . Leslie Ungos

**R.B. Annis Co., Inc.**
1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282, Fax: (317) 637-9282, E-Mail: info@rbannis.com, Web Site: rbannis.com
Pres.: . . . . . Mike Scott
Audio (Bulk Erasing Equip., Han-D-Mag Head Demagnetizers), Video (Bulk Erasing Equip., Han-D-Mag Head Demagnetizers).

**Compact Disc Packaging Corp.**
320 Broad Hollow Rd., Farmingdale, NY, 11735, (631) 293-0750, (888) 864-0686, Fax: (631) 752-6907, E-Mail: sales@compact-disc.com, Web Site: www.pullpack.com
Sales Mgr.: . . . . Frank Pellegino

**Concept Design Electronics & Manufacturing, Inc.**
1001 Hahn Rd., Burlington, NC, 27215, (336) 229-6500, Fax: (336) 229-0063, E-Mail: info@condes.com, Web Site: www.condes.com
Pres.: . . . . . Richard Clark
GM: . . . . . David Embler
Sales/Serv.: . . . . . Robert Gaude
Audio (CD 9000/9002/8500 Auto Audio Cassette Loaders), Video (ARC, CD 9000V Auto Video Cassette Loaders).

**Davis-Standard**
36 S. Adamsville Rd., Somerville, NJ, 08876, (908) 722-6000, Fax: (908) 526-3569, Web Site: www.davis-standard.com
Dir. Sales: . . . . . Rick Keller
Audio (Blow Molding and Film & Coating Systems), Video (Blow Molding and Film & Coating Systems).

**Otari Corp. of America**
9420 Lurline Ave., Unit C, Chatsworth, CA, 91311, (818) 734-1785, Fax: (818) 734-1786, E-Mail: sales@otari.com, Web Site: www.otari.com
Pres.: . . . . . Sukeo Tsukado
Audio (Automatic Cassette Winders: Audio, R-Dat), Video (Automatic Cassette Winders: VHS, 8MM).

**RTI Packaging**
1320 Rt. 9, Champlain, NY, 12919, (518) 298-8582, Fax: (518) 298-5036, E-Mail: info@tripkg.com, Web Site: www.rtipkg.com

**RTI (Research Technology International)**
4700 Chase Ave., Lincolnwood, IL, 60712-1689, (847) 677-3000, (800) 323-7520, Fax: (847) 677-1311, (800) 784-6733, E-Mail: sales@rtico.com, Web Site: www.rtico.com
Pres.: . . . . . Ray L. Short, Jr.
VP/Sales Manager: . . . . . William Wolavka
Sales: . . . . . Sherwin Berger
Video (Bulk Degaussers, Recycling Equip).

**Tapematic USA, Inc.**
2815 Directors Row, Ste. 300, Orlando, FL, 32809-5514, (407) 852-1901, Fax: (407) 852-1902, E-Mail: america@tapematic.com, Web Site: www.tapematic.com
Pres.: . . . . . Luciano Perego
VP Mktg.: . . . . . Ron Goodwin
GM: . . . . . Bryan Ekus
Audio (Tape Loading, High Speed Duplication), Video (Tape Loading).

## SCREEN PRINTING EQUIPMENT MANUFACTURERS

**Apex Machine Co.**
3000 NE 12th Terr., Fort Lauderdale, FL, 33334-4497, (954) 566-1572, Fax: (954) 563-2844, E-Mail: email@apexmachine.com, Web Site: www.apexmachine.com
Chrmn./CEO: . . . . . A. Robert Coningsby, III
Pres.: . . . . . Todd Coningsby
Mktg. Mgr.: . . . . . Debra Wilson
Specify (Rotary Screening for Videocassettes).

**Autoroll Print Technologies**
11 River St., Middleton, MA, 01949, (978) 777-2160, (800) 786-6598, Fax: (978) 777-7940, E-Mail: clif_treco@autoroll.com, Web Site: www.autoroll.com
Pres./CEO: . . . Donna Cannatelli
EVP: . . . . . Clif Treco

**Hanky America**
195 Pioner Pl., Pomona, CA, 91768, (909) 598-7708, Fax: (909) 598-7338, E-Mail: sales@hankyamerica.com, Web Site: www.hanky.com.tw, www.hankyamerica.com
CEO: . . . . . Edward Tan
Technical Mgr.: . . . . Stephen Wu
Sales Engineer: . . . . . Sam Mu
Specify (Auto CD 1-6 Color Screen Printers, DVD Bonding Eqp).

**Kammann Machines, Inc.**
1730A Wallace Ave., Unit A, St. Charles, IL, 60174-3496, (630) 513-8091, Fax: (630) 377-7759, E-Mail: sales@kammannmachines.com, Web Site: www.kamannmachines.com
Pres.: . . . . . Steven B. Agler
Specify (Offset printing equipment).

**Pleiger Plastics Co.**
Crile Rd., Washington, PA, 15301, (724) 228-2244, (800) 753-4437, Fax: (724) 228-2253, E-Mail: pleiger@sgi.net, Web Site: www.pleiger.com
Sales Mgr.: . . . . . Ron Beiersdorf
Inside Sales Coord.: . Don Pierce
Sales Rep.: . . . . . Adam Scaife
Specify (Manufactures polyurethane squeegees for screenprinting).

**Roldex Industries**
10290 130th Ave., Fellmere, FL, 32948-2702, (772) 571-8630, Fax: (772) 234-5402, E-Mail: roldex@bellsouth.net, Web Site: www.roldexind.com
Specify (VHS Silk Screener/Video & Supplies).

**Ryan Screen Supply**
712 Fannie Ave., St. Louis, MO, 63125, (314) 631-8753, (800) 769-9130, Fax: (314) 631-0635, E-Mail: ryan@ryanrss.com, Web Site: www.ryanrss.com
CEO: . . . . . Lynn Ryan
Pres.: . . . . . Ralph Febiger

**Systematic Automation, Inc.**
20 Executive Dr., Farmington, 06032, (860) 677-6400, Fax: (860) 677-6407, E-Mail: sales@systauto.com, Web Site: www.systauto.com
Specify (CD & DVD screen printing equipment).

## TAPE PROCESSING & DUPLICATING EQUIPMENT MANUFACTURERS

**Accurate Sound Corp.**
3475-A Edison Way, Menlo Park, CA, 94025, (650) 365-2843, Fax: (650) 365-3057, E-Mail: info@accuratesound.com, Web Site: www.accuratesound.com, www.accurateduplicators.com
Pres.: . . . . . Ronald M. Newdoll
Specify (High Speed Audio Duplicating & Digital Bin Systems).

**American Recorder Technologies, Inc.**
4564-F Los Angeles Ave., Simi Valley, CA, 93062-1450, (805) 527-9580, Fax: (805) 527-1433, E-Mail: Sales@americanrecorder.com, Web Site: www.americanrecorder.com
Pres.: . . . . . Alan Adelstein
Specify (Specializes in: Tape Head Demagnetizer, Tape Degausser).

**R.B. Annis Co., Inc.**
1101 N. Delaware St., Indianapolis, IN, 46202, (317) 637-9282, Fax: (317) 637-9282, E-Mail: info@rbannis.com, Web Site: rbannis.com
Pres.: . . . . . Mike Scott
Specify (Bulk Tape Erasers).

**Apex Machine Co.**
3000 NE 12th Terr., Fort Lauderdale, FL, 33334-4497, (954) 566-1572, Fax: (954) 563-2844, E-Mail: email@apexmachine.com, Web Site: www.apexmachine.com
Chrmn./CEO: . . . . . A. Robert Coningsby, III
Pres.: . . . . . Todd Coningsby
Mktg. Mgr.: . . . . . Debra Wilson

**Concept Design Electronics & Manufacturing, Inc.**
1001 Hahn Rd., Burlington, NC, 27215, (336) 229-6500, Fax: (336) 229-0063, E-Mail: info@condes.com, Web Site: www.condes.com
Pres.: . . . . . Richard Clark
GM: . . . . . David Embler
Sales/Serv.: . . . . . Robert Gaude
Specify (Micro DAAD, DAAD, MAX, Master Making/Transfer Systems).

**Garner Products**
620 Commerce Dr., Ste. C, Roseville, CA, 95678, (916) 784-0200, (800) 624-1903, E-Mail: info@garner-products.com, Web Site: www.garner-products.com
CEO: . . . . . Ron Stofan
Sales Rep.: . . . . . Rick Stofan
Sales Rep.: . . . . . Joe Moreaux
Specify (Degaussing Systems).

**Infonics, Inc.**
2302 E. Michigan Blvd., Michigan City, IN, 46360, (219) 879-3381, Fax: (219) 879-3383, E-Mail: infonics@sbcglobal.net, Web Site: www.infonicsduplicators.com
Pres.: . . . . . Carol Lant-Grayson
Sales Mgr.: . . . . David M. Smith
Specify (High Speed, In-Cassette).

**JRF Magnetic Sciences**
249 Kennedy Rd., Greendell, NJ, 07839, (973) 579-5773, Fax: (973) 579-6021, E-Mail: jrf@jrfmagnetics.com, Web Site: www.jrfmagnetics.com
Pres.: . . . . . John R. French
Treasurer: . . . . . Cookie French
Specify (Magnetic Recording Heads, 1/2", 1", 2TK, 2" 8tk assys.).

**KABA Research & Development**
24 Commercial Blvd., Novato, CA, 94949, (415) 883-5041, (800) 231-8273, Fax: (415) 883-5222, E-Mail: info@kabaaudio.com, Web Site: www.kabaaudio.com
Founder/Pres.: . . . . . Ken Bacon
VP Mfg.: . . . . . Paul Bacon
Specify (KABA Duplication System (Realtime & 2x duplication systems)).

**Otari Corp. of America**
9420 Lurline Ave., Unit C, Chatsworth, CA, 91311, (818) 734-1785, Fax: (818) 734-1786, E-Mail: sales@otari.com, Web Site: www.otari.com
Pres.: . . . . . Sukeo Tsukado
Specify (A/V Duplication & Loading Systems).

**Panasonic Broadcast & Television Systems Co.**
3330 Cahuenga Blvd. W., Los Angeles, CA, 90068, (323) 436-3500, Fax: (323) 436-3656, E-Mail: merrittj@us.panasonic.com, Web Site: www.panasonic.com
Mgr.: . . . . . Russ Walker
Pdct. Line Bus. Mgr.: . Jeff Merritt
Specify (High Speed & Real Time Duplication Recorders & Systems).

**Recortec, Inc.**
1620A Berryessa Rd., San Jose, CA, 95133, (408) 928-1480, (800) 729-1654, Fax: (408) 729-3661, E-Mail: sales@recortec.com, Web Site: www.recortec.com
Pres./CEO: . . . Dr. Lester H. Lee
Sales Mgr.: . . . . . El Don Cool

**Rimage Corp.**
7725 Washington Ave. S., Minneapolis, MN, 55439, (952) 944-8144, Fax: (952) 944-7808, E-Mail: sales@rimage.com, Web Site: www.rimage.com
VP Mktg.: . . . . . Joe Stack
Specify (Duplication Equipment: 1/4", 1/2", DDS/DAT, 8mm and CD).

**Shaffstall Corp.**
8531 Bash St., Indianapolis, IN, 46250-1564, (317) 842-2077, (800) 357-6250, Fax: (317) 842-8294, E-Mail: sales@shaffstall.com, Web Site: www.shaffstall.com
Controller: . . . . . Jeffrey Todd

**Sifford Video Services**
802 Ewing Ave., Nashville, TN, 37203, (615) 248-1010, Fax: (615) 244-5712, E-Mail: info@siffordvideoservices.com, Web Site: www.siffordvideoservices.com
Pres.: . . . . . Joel Covington
Specify (Video Duplicate in Real Time).

**Sony Electronics, Inc.**
One Sony Dr., MD; 3D6, Park Ridge, NJ, 07656, (201) 358-4356, Fax: (201) 358-4433, E-Mail: vinnie.stanson@am.sony.com, Web Site: www.sel.sony.com
SVP Corporate Mktg.: . . . . . Mark Viken
Acct. Mgr. Sport Entertainment: . . . . . Vinnie Stanson
Specify (High Speed Sprinter, Automated Realtime Systems).

**Sprague Magnetics, Inc.**
12806 Bradley Ave., Sylmar, CA, 91342, (818) 364-1800, Fax: (818) 364-1810, E-Mail: smiav@sprague-magnetics.com, Web Site: www.sprague-magnetics.com
GM: . . . . . Gary Moore
Audio Div. Mgr.: . . . . John Austin
Specify (Magnetic heads for duplicating machines).

**Telex Communications, Inc.**
12000 Portland Ave. S., Burnsville, MN, 55337, (952) 884-4051, Fax: (952) 884-0043, E-Mail: pro.sound@telex.com, Web Site: www.telex.com
VP Sales/Installed Sound: . . . . . Tom Hansen
Specify (Audio Cassette).

**Versadyne International, Inc.**
9854 W. Deep Canyon Dr., Star, ID, 83669, (208) 286-0384, Fax: (208) 286-7523, E-Mail: info@versadyne.com, Web Site: www.versadyne.com
Pres.: . . . . . Bob Kratt
Specify (Versadyne 1000 & 1500 Series Duplicating Systems).

PROFESSIONAL SERVICES & SUPPLIERS

# International

## ARGENTINA

### RECORD LABELS (MAJOR)

**EMI Music Argentina (Div. of EMI Music),** Av. Cabildo 488, Capital Federal, 1426, (+54) 11.4730 6500, Fax: (+54) 11.4730 6501, Web Site: www.emimusica.com.ar, Pres.: Alejandro Varela; EVP: Carlos Aparo; Mktg. Dir.: Rafael Vila; Int'l Label Mgr.: Cecilia Crespo.
*Labels: (Distributed)* Abraxas, Angel, Ave, Blue Note, Capitol, Chrysalis, EMI, Odeon, Parlophone, Virgin

**Sony BMG Argentina (Div. of Sony BMG),** Humberto Primo 555, Buenos Aires, 1103, (+54) 115.218 2200, Fax: (+54) 115.218 2292, Web Site: www.bmgmusica.com.ar, Pres.: Roberto Piay; MD Sony BMG Sur: Jorge Ferradas; MD: Daniel Herzkovich; Publishing Mgr.: Marta Zega.
*Labels: (Owned)* Microfon S.A., Orfeo

**Universal Music Argentina S.A. (Div. of Universal Music Group),** Valentin Gomez 3530, Buenos Aires, 1191, (+54) 11.4867 7070, Fax: (+54) 11.4867 7006, Web Site: www.universalmusica.com, www.umpglatin.com, MD Southern Cone: Victor Gonzalez; Sr. Int'l Label Mgr.: Carina Stagno; A&R Mgr.: Alejandro Vazquez; Local/Surco Mgr.: Sergio Chiappetta; Int'l Mktg. Mgr./USM Mgr.: Marcelo Moscheni; Publishing Mgr.: Ana Maria Visaggio; Creative Mgr.: Daniel Retondano; Sales Mgr.: Alejandro Domine; USM Label Mgr.: Sebastian Epeloa; Head of Promo.: Pablo Cancelliere.

**Warner Music Argentina S.A. (Div. of Warner Music Group),** Av. Cordoba 1351, Piso 2, Buenos Aires, 1055, (+54) 114.813 3333, Fax: (+54) 114.815 9320, Pres./Sales Mgr.: Guillermo Castellani; A&R/Promo. Mgr.: Jose Luis Lombardo.

### RECORD LABELS (INDEPENDENT)

**Artes Del Sur Producciones Internacionales,** Av. Cabildo 910, Buenos Aires, 1426, (+54) 11.4787 2732, (+54) 11.4785 3851, Fax: (+54) 11.4787 2769, E-Mail: marenas@artesdelsur.net, Web Site: www.artesdelsur.net, Dir.: Mario Arenas; Dir.: Alberto Miguel.
*Labels: (Owned)* Artes Del Sur Discos

**Babylon S.A.,** Guemes 4418, 1° "A", Buenos Aires, C1425BLF, (+54) 114.774 2550, Fax: (+54) 114.774 2550, E-Mail: babylonbox@sinectis.com.ar, MD: Jaime Olszevicki; MD: Ana Maria Hernandez.
*Labels: (Owned)* Babylon, Bang Bang, Raviol, *(Distributed)* Ala Bianca, Avex DD Inc., Dance Street, Energy, S.A.I.F.A.M., To.Co. Int'l, 2YX

**Barca Discos,** Monte 4924, Buenos Aires, 1440, (+54) 114.635 5205, Fax: (+54) 114.635 5314, E-Mail: barcadiscos@barcadiscos.com, Web Site: www.barcadiscos.com, Pres.: Elio Barbeito; Asst. to Pres.: Beatriz Corea; Mktg. Mgr.: Jorge Schulze.

**Booking Management,** Cuba 2737, Buenos Aires, 1426, (+54) 114.706 0300, Web Site: www.warnermusicargentina.com, Pres.: Nani Monner Sans.

**Clan Dilo Music (Editorial Musical) (Div. of Record & Publishing),** Calle 37, No. 1018, La Plata, Buenos Aires, BA, 1900, (+54) 221.423 2590, Fax: (+54) 221.425 1991, E-Mail: clandilo@clandilo.com.ar, Web Site: www.clandilo.com.ar, Pres.: Giorgio Di Lorenzo; Creative Mgr.: Tiziana F. Di Lorenzo; Prof. Mgr.: Antonella N. Di Lorenzo.
*Labels: (Distributed)* Butterfly Music-Italia, Carosello-Curci, El Virrey, Fun Factory, Kicco, Nemo, Saar

**DBN (Distribuidora Belgrano Norte),** Zabala 3941, Buenos Aires, 1427, (+54) 114.555 6100, (+54) 114.555 6200, Fax: (+54) 114.555 6400, E-Mail: exportacion@dbndiscos.com, Web Site: www.dbndiscos.com, CEO: Vicente Amorena; Mktg. Dir.: Ramiro Amorena; Export Mgr.: Marcelo Canzani; Export Mgr.: Juan Nunez.

**Discos Melopea,** Mariano Acha 3037, Buenos Aires, 1430, (+54) 114.546 1869, Fax: (+54) 114.546 1869, E-Mail: melopea@melopeadiscos.com.ar, Web Site: www.melopeadiscos.com.ar, Pres.: Litto Nebbia.

**Fenix Producciones,** Av. Figueroa Alcorta 3221, Buenos Aires, 1425, (+54) 114.807 2882, Fax: (+54) 114.807 2882, E-Mail: fenix@fenix.com.ar, Web Site: www.fenix.com.ar, MD: Diego Michard; Dir.: Marcelo Figoli; Bus. Dir.: Juan Manuel Lopez.

**Leader Music,** San Jose 1277, Buenos Aires, 1136, (+54) 114.309 5100, Fax: (+54) 114.309 5145, (+54) 114.309 5150, E-Mail: iarruge@leadermusic.com, Web Site: www.leadermusic.com, Pres.: Roberto Pumar; VP A&R/Int'l Dir.: Viviana Pumar.

**Lideres Entertainment Group,** Melian 2752, Buenos Aires, C1426 BWB, (+54) 11.4546 8000, MD: Carlos Sanchez; Mktg. Dir.: Gonzalo Mora.

**Musidisc Europe Sudamericana S.A.,** Guemes 4418 1° "A", Buenos Aires, C1425BLF, (+54) 114.774 2550, Fax: (+54) 114.774 2550, E-Mail: bln41@sinectis.com.ar, Web Site: www.babylonbox.com, MD: Jaime Olszevicki; MD: Ana Maria Hernandez.
*Labels: (Owned)* Accord, Jazz Anthology, *(Distributed)* Ala Bianca, Avex, BTech, Codiscos, Cream & Sugar, Dance Street, Discomagic, Energy, Full Time, House Nation, Impact, J&N, SAIFAM, Valentine, Xemu, Zyx Music

**Pelo Music S.A.,** Ortiz de Ocampo 3050, Loft 002, Buenos Aires, 1425, (+54) 11.4806 1750, (+54) 11.4806 1776, Fax: (+54) 11.4806 8879, E-Mail: florencia.aprile@pelomusic.com, Web Site: www.pelomusic.com, Owner: Ruben "Pelo" Aprile; Pres.: Edgardo Larrazabal; VP: Irupe Aprile; Mktg. Dir.: Florencia Aprile.

**Pop Art,** Concepcion Arenal 2978-Piso 4, Dto. H, Buenos Aires, 1426, (+54) 11.4775 9573, Fax: (+54) 11.4771 7209, E-Mail: info@popartmusic.com, Web Site: www.popartmusic.com, Pres.: Roberto Costa; Dir.: Betina Canaus; Asst. to Pres.: Laura Costa.
*Labels: (Owned)* Pop Art Discos, Tocka Discos

**Pretal,** Av. Rivadavia 6242, Piso 13, Dept. B, Buenos Aires, 1406, (+54) 114.633 3252, Fax: (+54) 114.633 3252, E-Mail: info@pretal.com.ar, Web Site: www.pretal.com.ar, Pres.: Guillermo Zarba.

**Red Rojo Ent.,** Dardo Rocha 2240, Martinel, Buenos Aires, 1640, (+54) 11.4717 2000, Pres.: Jorge Rodriguez.

**Sum Records,** Suipacha 280, Piso 3, B, Buenos Aires, 1008, (+54) 114.322 1127, (+54) 114.322 0980, Fax: (+54) 114.326 9682, E-Mail: sumrecords@sumrecords.com.ar, Pres.: Jose Martinez Garay; Promo./A&R Latin: Orlando Romano; Sales: Rodolfo Mosteirin.
*Labels: (Owned)* Sum

## MUSIC PUBLISHERS

**BMG Music Publishing Argentina, S.A.,** Humberto 1mo. 555, Buenos Aires, C1103 ACK, (+54) 11.5218 2200, Fax: (+54) 11.5218 2290, E-Mail: andrea.vardacas@bmg.com, Web Site: www.bmgmusicsearch.com, MD-BMG Publishing: Andrea Vardacas; Int'l Copyright: Nancy Sosa Escobar; Creative Servs.: Roman Emiliano Zapata; Finance Controller: Martin Dominguez; Royalties: Marta Lagrasta; Domestic Copyright: Juan Belfonte; Int'l Copyright Asst.: Karina Marquez.
*Owned:* Ricorgi, *Administered:* Baires Export, Editropic SA

**Barca Discos,** Monte 4924, Buenos Aires, 1440, (+54) 114.635 5205, Fax: (+54) 114.635 5314, E-Mail: barcadiscos@barcadiscos.com, Web Site: www.barcadiscos.com, Pres.: Elio Barbeito; Asst. to Pres.: Beatriz Corea; Mktg. Mgr.: Jorge Schulze.

**Clan Dilo Music (Editorial Musical) (Div. of Record & Publishing) (SADAIC),** Calle 37, No. 1018, La Plata, Buenos Aires, BA, 1900, (+54) 221.423 2590, Fax: (+54) 221.425 1991, E-Mail: clandilo@clandilo.com.ar, Web Site: www.clandilo.com.ar, Pres.: Giorgio Di Lorenzo; Creative Mgr.: Tiziana F. Di Lorenzo; Prof. Mgr.: Antonella N. Di Lorenzo.
*Owned:* Clan Dilo Chilena Ltd., *Administered:* Allione Edizioni, Atoll Music, Bianco E Nero Edizioni, Blue Kids Music, Building Records, Butterfly Music, Carosello Music, Curci Music, Leader Music Chile, Saar Record, Video Radio Record

**EMI Music Publishing Argentina (SADAIC),** Edificio Diagonal Plz., Av. PTE. R., Saenz Pena 1149, 1st Fl., Buenos Aires, C1035AAG, (+54) 11.4382 3003, Fax: (+54) 11.4382 0005, E-Mail: argentina@emimusicpub.com, Web Site: www.emimusicpub.com, Finance Dir.: Juan Manuel Garcia; Creative Dir.: Roberto Galetto; Royalty/Copyright Dir.: Marcelo Mingrone.

**Organizacion Musical Sudamericana (OMSA) S.R.L. (SADAIC/AGADU/SCD),** Larrea 1106, 5A, Buenos Aires, 1117, (+54) 11.4824 5577, Fax: (+54) 11.4824 3355, E-Mail: omsa@omsasongs.com, Web Site: www.omsasongs.com, Partner: John E. Nathan; Copyright Mgr.: Stella Albornoz; Royalties Mgr.: Jorge Martinez; Admin. Mgr.: Paula Rossi.
*Administered:* Arc/Regent (ASCAP/BMI), Budde (GEMA), Walt Disney Music Co. (ASCAP), Dunvagen Music (ASCAP), Fermata do Brasil (ABRAMUS), Gruppo Editoriale Sugar (SIAE), Jobim Music (UBC), Music Sales Corp. (ASCAP/BMI), Scorpio Music (SACEM), Third Story Music (ASCAP), Wixen Music Group (ASCAP)

**peermusic Argentina, Ediciones y Producciones Musicales (SADAIC),** Rivadavia 4939, 5 Piso, Buenos Aires, 1424, (+54) 11.4904 3065, (+54) 11.4958 5552, Fax: (+54) 11.4901 3763, E-Mail: buenosaires@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, GM: Sara Hernandez; Int'l Consultant: Edward Villar; Creative Mgr.: Alejo Alvarez.
*Administered:* Bourne, Cherry Lane Music, Editorial Musical Musart/EDIMUSA, Minder Music, One Four Three - Air Bear Music, Panther Music/Southern Music Pub., peer Int'l Corp., Peermusic Argentina/Acorde/Peer-Edifon, Elvis Presley Music

**Ricordi Americana,** Tte. Gral. Juan D. Peron 1558 - 60, Buenos Aires, 1037, (+54) 114.371 9841, (+54) 114.372 3452, Fax: (+54) 114.371 8791, (+54) 114.372 3459, E-Mail: info@ricordimusica.com.ar, rentals@ricordimusica.com.ar, Web Site: www.ricordimusica.com.ar, Contact: Jose Santian; Pres.: Ernesto R. Larcade.

**Universal Music Argentina S.A. (Div. of Universal Music Group),** Valentin Gomez 3530, Buenos Aires, 1191, (+54) 11.4867 7070, Fax: (+54) 11.4867 7006, Web Site: www.universalmusica.com, www.umpglatin.com, MD Southern Cone: Victor Gonzalez; Sr. Int'l Label Mgr.: Carina Stagno; A&R Mgr.: Alejandro Vazquez; Local/Surco Mgr.: Sergio Chiappetta; Int'l Mktg. Mgr./USM Mgr.: Marcelo Moscheni; Publishing Mgr.: Ana Maria Visaggio; Creative Mgr.: Daniel Retondano; Sales Mgr.: Alejandro Domine; USM Label Mgr.: Sebastian Epeloa; Head of Promo.: Pablo Cancelliere.

**Warner / Chappell Music Argentina,** Av. Cordoba 1351, Piso 2, Buenos Aires, 1372, (+54) 11.4812 9798, (+54) 11.4812 5142, Fax: (+54) 11.4814 3663, E-Mail: mailbox@warnerchappell.com.ar, Web Site: www.warnerchappell.com, MD: Jorge Naiman; Int'l Creative Mgr.: Marcelo Gasio; A&R Mgr.: Hector DePalma.

## WHOLESALERS & DISTRIBUTORS

**AF Music S.R.L.,** Argerich 1491, Buenos Aires, C1416AXG, (+54) 11.4776 6659, Fax: (+54) 11.4776 6659, E-Mail: walter@afmusic.com.ar, Web Site: www.afmusic.com.ar, Exports: Walter Markus.
(Distributor, One-Stop, Rackjobber, Importer, Exporter)

**DBN (Distribuidora Belgrano Norte),** Zabala 3941, Buenos Aires, 1427, (+54) 114.555 6100, (+54) 114.555 6200, Fax: (+54) 114.555 6400, E-Mail: exportacion@dbndiscos.com, Web Site: www.dbndiscos.com, CEO: Vicente Amorena; Mktg. Dir.: Ramiro Amorena; Export Mgr.: Marcelo Canzani; Export Mgr.: Juan Nunez.
(Distributor, One-Stop, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Accessories)
*Products/Accessories:* Accessories; Blank Tape

**Distribuidora LEF,** Av. Pueyrredon 232, Buenos Aires, 1032, (+54) 11.4866 6100, Fax: (+54) 11.4866 6100, E-Mail: distrilef@distrilef.com, Web Site: www.distrilef.com, CEO: Norberto Filice; Export Mgr.: Fernando Filice; Asst. Export Sales Mgr.: Cynthia Acosta.
(Distributor, One-Stop, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, (Singles), Cutouts, Overstock, Accessories)

**Handleman de Argentina S. R. L.,** Av. de los Constituyenntes 6060, 1431 Villa Pueyerredon, Capital Federal, Buenos Aires, (+54) 11.4573 6700, Fax: (+54) 11.4573 6700, Web Site: www.handleman.com, GM: Paul LeFebvre.

**Musidisc Europe Sudamericana S.A.,** Guemes 4418 1° "A", Buenos Aires, C1425BLF, (+54) 114.774 2550, Fax: (+54) 114.774 2550, E-Mail: bln41@sinectis.com.ar, Web Site: www.babylonbox.com, MD: Jaime Olszevicki; MD: Ana Maria Hernandez.

**Musimundo,** Av. Estanislao Del Campo 1520, Buenos Aires, 1427, (+54) 114.555 5555, Fax: (+54) 114.4555 8630, E-Mail: recepcion@music.com.ar, Web Site: www.musimundo.com, MD: Marcel Nalda.

**Zival's S.A.,** Av. Callao 395, Buenos Aires, 1022, (+54) 11.4371 7437, Fax: (+54) 11.4371 7500, E-Mail: info@zivals.com, Web Site: www.zivals.com, Contact: Fernando Laviz.

## SERVICES

**APDIF Argentina,** Lavalle 534, Piso 4, Buenos Aires, 1047, (+54) 11.4326 7780, Fax: (+54) 11.4326 7830, E-Mail: mmaldonado@apdif.com.ar, Web Site: www.capif.org.ar, Contact: Marcela Maldonado.
- Association & Professional Organization

**CAPIF,** Lavalle 534, 4to Piso, Buenos Aires, 1047, (+54) 11.4326 6464, Fax: (+54) 11.4326 7830, E-Mail: capif@capif.org.ar, Web Site: www.capif.org.ar, Pres.: Alejandro Varela; Exec. Dir.: Gabriel Salcedo.
- Association & Professional Organization

**Euro GyC,** C/ Juncal 1303, Buenos Aires, 1062, (+54) 1.812 5347, Web Site: www.eurogyc.com
- CD, CD-ROM & DVD Replicator

**LIFT Systems Argentina + Chile,** Arce 498, Buenos Aires, 1426, (+54) 11.4787 4193, Fax: (+54) 11.4787 4193, E-Mail: lift@uolsinectis.com.ar, Web Site: www.liftsystems.com, Contact: Marceloe Tarsitano.
- Music & Video Accessory Manufacturer
- Security & Surveillance Systems Manufacturer
- Store Fixture Manufacturer

**Mozarteum Argentino,** Rodriguez Pena 1882. P.B. "A", Buenos Aires, C1021ABN, (+54) 11.4814 0903, (+54) 11.4811 3348, Fax: (+54) 11.4814 4357, E-Mail: mozarteum@mozarteumargentino.org, Web Site: www.mozarteumargentino.org, Pres.: Jeanette Arata de Erize; GM: Gisela Timmermann.
- Association & Professional Organization

**Panasonic Argentina S.A.,** Manuel Garcia 352 C.P., Buenos Aires, 1284, (+54) 114.308 1610, Fax: (+54) 114.308 1614, Web Site: www.panasonic.com.ar, Sales Mgr.: Gustavo Biassonni.
- Blank Recording Media Manufacturer

**SGAE (Delegacion General para Sudamerica),** Uruguay, 775 4th Fl. Of. A, Buenos Aires, C1015 ABO, (+54) 11.4372 2581, Fax: (+54) 11.4372 2603, E-Mail: sgaesudamerica@sgae.com.ar, Web Site: www.sgae.es, Delegada General Adjunta: Jieman Alejandra Suarez.
- Performing and Mechanical Rights Organization

**Sociedad Argentina de Autores y Compositores (SADAIC),** Lavalle 1547, Buenos Aires, C1048AAK, (+54) 11.371 2883, (+54) 11.4379 8600, Fax: (+54) 11.4739 8633, (+54) 11.4379 8650, Web Site: www.sadaic.org.ar
- Association & Professional Organization
- Performing and Mechanical Rights Organization

**Sonopress Argentina S.A.,** Humberto Primo 555, Buenos Aires, C1103ACK, (+54) 11.5218 2202, Fax: (+54) 11.5218 2206, E-Mail: diegoh@sonopress.com.ar, Web Site: www.sonopress.com.ar, OEM Opns. Mgr.: Diego Herrera.
- CD, CD-ROM & DVD Replicator
- Plating & Pressing Plant

INTERNATIONAL

# AUSTRALIA

## RECORD LABELS (MAJOR)

**EMI Music Australia (Div. of EMI Music),** 98-100 Glover St., Cremorne, NSW, 2090, (+61) 2.9908 0777, Fax: (+61) 2.9908 0666, Web Site: www.emimusic.com.au, CEO/MD: John O'Donnell; CFO: Flemming Sorensen; EVP: Graham Harris; Head of Virgin: Penny Rowland; Head of Mktg.: Neil Cox; Promo. Dir.: Malcolm Hill; Sales Dir.: Mark Williams; A&R Mgr.: Craig Hawker.
*Labels: (Owned)* Axis, Capitol, *(Distributed)* ABC, Albert Prodns., Avenue

**Festival Mushroom Records (Div. of Warner Music Group),** 235 Pyrmont St., Pyrmont, Sydney, NSW, 2009, (+61) 2.9395 8000, Fax: (+61) 2.9395 8001, E-Mail: info@fmrecords.com.au, Web Site: www.fmrecords.com.au, www.mushroom.com.au, COO: Michael Golden; GM-Festival Music Publishing: Tony Quinn; Dir. Sales: Tracey David; Dir. Bus. Aff./Sec.: Libby Blakey; Finance Mgr.: Bryan Mattes; Promo. Mgr.: Kylie Martin; IT Tech. Mgr.: Karl Harris; Royalty Mgr.: Nathan Osborne; Creative Mgr.: Gary Seegar.

**Sony BMG Entertainment (Australia) Ltd. (Div. of Sony BMG),** 11-19 Hargrave St., East Sydney, NSW, 2010, (+61) 2.9383 6200, Fax: (+61) 2.9331 1377, Web Site: www.sonymusic.com.au, Chrmn./CEO Australia/New Zealand: Denis Handlin; SVP Global Mktg.: Cate Smith; GM Bus. Strategy/HR: Emmanuel Candi; GM Mktg./Promo.: John Parker; GM Strategic Mktg.: Tony Glover; GM Nat'l Sales: David Pritchard; GM Digital Servs./IT: Gavin Parry; Dir. Bus. Aff.: Damian Rinaldi; Dir. Artist Devel./PR: Jo Grogan; Dir. A&R: Jay Dee; Dir. Nat'l Promo./Publicity: Frank Varasso; Dir. Adv.: Craig Green.
*Labels: (Owned)* ARC, Alberts Prodns., Bang, Bid, Big Life, Blue Sky, Both Barrels, Caribou, Chaos, Chycago Int'l Music Works, Columbia, Creation, Curb, DWA, Dance Pool, Disney, Emphasis, Epic, 415, Harmony, Ice, Jet, Kalimba Prod., Kat Family, Kirshner, LED, Murmur, Network, Ode (Carol King Only), Odyssey, Pasha, Pavillion, Philadelphia Int'l, Portrait, Relativity, rooArt, Select, 6x6, Soho Square, Survival Music, Volition

**Universal Music Australia Pty. Ltd. (Div. of Universal Music Group),** 3 Munn Reserve, Millers Point, NSW, 2000, (+61) 2.9207 0500, Fax: (+61) 2.9207 0599, Web Site: www.universal-australia.com.au, MD: George Ash; VP Finance-ANZA Region: Darryl Sullivan; GM Commercial Aff.: Rod Cameron; GM Info. Servs.: Barry Petersen; GM Promo./Artist Rel.: Nadya Balzarolo; GM Mktg.-Frontline/Domestic: Tim Kelly; GM Mktg.-Classics/Jazz/USM: Richard Davies; Dir. Legal/Bus. Aff.: Karen Don; Dir. New Media: Tom Enright; Exec. Asst. (George Ash): Carolina Timm.
*Labels: (Owned)* A&M, Geffen, Grudge, Interscope, Island/Def Jam, MCA, Mercury, Nashville Polydor, Universal/Motown

**Warner Music Australia Pty. Ltd. (Div. of Warner Music Group),** 39-47 Albany St., Crows Nest, NSW, 2065, (+61) 2.9950 1500, Fax: (+61) 2.9950 1520, E-Mail: reception@warnermusic.com, Web Site: www.warnermusic.com.au, Chrmn./CEO: Ed St. John; Pres. A&R: Michael Parisi; VP Mktg./Promo.: Mark Ashbridge; VP Warner Vision: Michelle Hunter; GM Nat'l Promo.: Dan Nitschke; Sales Dir.: John O'Neill; Strategic Mktg. Mgr.: Thomas Heymann; Nat'l Publicity/Artist Devel. Mgr.: Jennifer Fontaine; Label Mktg. Mgr.-Atlantic: Diana Vidovic; Label Mktg. Mgr.-Elektra: Nick Young; Label Mktg. Mgr.-WEA: Matthew Medcraf.

**Branches:**
Warner Music Australia Pty. Ltd., 529-535 King St., West Melbourne, VIC, 3003, Australia, (+61) 3.9329 7922, Fax: (+61) 3.9329 6628, Web Site: www.warnermusic.com.au.
*Labels: (Owned)* Atlantic, EastWest, Elektra, Warner Bros., Warner Classics, Warner Vision

## RECORD LABELS (INDEPENDENT)

**ABC Contemporary Music,** Level 10, 700 Harris St., Ultimo, NSW, 2007, (+61) 2.8333 3933, Fax: (+61) 2.8333 3989, E-Mail: hodson.clive@abc.net.au, Head of ABC Music: Clive Hodson; Mgr. Music Servs./Publishing: Eloise Nolan; Country Mktg. Mgr.: Libby Bain; Label Mgr.: Sara Caffrey; Bus. Aff. Mgr.: Pat Sergo; ABC Mgr. for Kids: Lee Holmes; Contemporary Mktg. Mgr.: Karen Power.
*Labels: (Distributed)* BBC
*Int'l Reps.:* Universal Music Australia Pty. Ltd. (Australia)

**AIM Trading Group P/L,** PO Box 935, Byron Bay, NSW, 2481, (+61) 2.6687 4441, Fax: (+61) 2.6687 4445, E-Mail: info@aiminternational.com, Web Site: www.aiminternational.com, Owner: Peter Noble; Accts./Admin.: Karren Gimbert.

**AMC Records (Div. of J. Albert & Son Pty. Ltd.),** 9 Rangers Rd., Neutral Bay, Sydney, NSW, 2089, (+61) 2.9927 0900, Fax: (+61) 2.9953 1803, E-Mail: contact@albertmusic.com, Web Site: www.albertmusic.com, Chief Exec.: Fifa Riccobono; Label Coord.: Sam Horsburgh.
*Labels: (Owned)* AMC, Albert Productions

**Albert Productions (Div. of J. Albert & Son Pty. Ltd.),** 9 Rangers Rd., Neutral Bay, Sydney, NSW, 2089, (+61) 2.9927 0900, Fax: (+61) 2.9953 1803, E-Mail: info@albertmusic.com, Web Site: www.albertmusic.com, CEO: Fifa Riccobono; A&R: Sam Horsburgh; Royalty Mgr.: John Joannides; Sec.: David Renyard; Licensing: Bernadette Faddoul; Mktg.: David Albert; PA to CEO: Jen Makim.
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Anabasis,** The Audible Difference, PO Box 437, Kew, VIC, 3101, (+61) 3.9898 5051, Fax: (+61) 3.9898 5051, E-Mail: anabasis@alphalink.com.au, Mgr.: Gianluca Veloci.

**Arkadia Records,** Ste. 4, 5001 Toorak Rd., PO Box 149, Toorak, Victoria, VIC, 3142, (+61) 39.826 8232, Fax: (+61) 39.827 0791, Web Site: www.arkadiarecords.com, VP: Theodore Berman.

**Artworks Recorded Music & Management,** PO Box 115, Chester Hill, NSW, 2162, (+61) 2.9743 8990, Fax: (+61) 2.9645 5552, E-Mail: enquiries@artworksmusic.com, Web Site: www.artworksmusic.com, MD: Andrew McKeich.

**Au-Go-Go Records,** 2 Somerset Pl., Melbourne, VIC, 3001, (+61) 3.9670 0677, Fax: (+61) 3.9602 5899, E-Mail: augogo@augogo.com, Web Site: www.augogo.com, Dir.: Greta Moon; Label Mgr./Int'l: Fionna Allan; Int'l Buyer/Label Mgr.: Scott Menthorn.
*Labels: (Owned)* Au Go Go, Giant Claw, Pearl Necklace
*US Reps.:* Lumberjack Mordam Music Group

**Australian Heart Music,** 217 Nolan St., Lindsay Heights, NSW, 2506, (+61) 2.4272 9100, (+61) 2.4272 6898, Fax: (+61) 2.4272 9100, E-Mail: info@ausheart.com.au, Web Site: www.ausheart.com.au, Pres.: Warwick Marsh; VP: Alison Marsh.

**Australian Music Centre,** Level Four, 10 Hickson Rd., The Rocks, Sydney, NSW, 2000, (+61) 2.9247 4677, Fax: (+61) 2.9241 2873, E-Mail: info@amcoz.com.au, sales@amcoz.com.au, Web Site: www.amcoz.com.au, GM: John Davis; Mktg. Mgr.: Anna Cerneaz; Music Resources Mgr.: Judith Foster.

**Australian Music Marketing Abroad,** 52 Webb St., Fitzroy, VIC, 3065, (+61) 3.9419 2828, (+61) 3.9419 1506, Fax: (+61) 3.9419 2828, E-Mail: amma@netspace.com.au, MD: Norman James-McCourt; Sec.: Moira Francis-Farrell.
*Labels: (Owned)* AMMA, Girl Zone, *(Distributed)* Future Legends

**Basin Records,** 55 Mercia Ave., The Basin, VIC, 3154, (+61) 3.9761 0193, Web Site: www.basinrecords.com, Dir. Promo.: Emma Wiking; Dir. A&R: Matt D'Arcy.

**Black Hole Recordings,** PO Box 4023, Richmond East, VIC, 3121, (+61) 3.9521 2674, Fax: (+61) 3.9428 7519, E-Mail: blackhole@corplink.com.au, Web Site: www.blackhole.com.au, Label Mgr.: Jeffrey Halls; Promo./Publicity: Julie Harrington.
*Labels: (Distributed)* Armarillo, Japan Overseas, The Making of Americans, Nuf Sed, Tombstone
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Black Market Music,** 74 Stanley St., West Melbourne, Melbourne, VIC, 3003, (+61) 3.9326 8886, Fax: (+61) 3.9326 8887, E-Mail: info@blackmarketmusic.com.au, Web Site: www.blackmarketmusic.com.au, A&R Mgr.: John Durr.
*Labels: (Owned)* Black Market, Tamborine Music
*Int'l Reps.:* Shock Records (Australia)

**Black Yak Records,** 369a Pitt St., Sydney, NSW, 2000, (+61) 2.9283 8250, Fax: (+61) 2.9283 8307, E-Mail: artists@blackyakrecords.com, Web Site: www.blackyakrecords.com, Dir.: Sebastian Chase; Label Mgr.: Shae Constantine.
*Labels: (Owned)* Black Yak, Chatterbox, Cicada, *(Distributed)* Immersion, The Rocket Label, Sound System, Um & Ah
*Int'l Reps.:* MGM Distribution (Australia)

**Broad Music Pty. Ltd.,** 512 Sydney Rd., Balgowlah, NSW, 2093, (+61) 2.9938 3440, (+61) 2.9948 4199, Fax: (+61) 2.9905 4655, E-Mail: broadmusic@bigpond.com, MD: Ken Broad; Copyright/Royalties: Nicole Broad; Sales Mgr.: Andrew Eves; Sales Mgr.: Gerry Bond.
*Labels: (Owned)* Blue Sunshine, Broad, Evasound, Jade, Phoenix Music

**CJJM Australian Music Promotions,** 10 Railway Terr., Riverstone, NSW, 2765, (+61) 2.9627 5937, (+61) 2.9627 1919, Fax: (+61) 2.9627 5019, E-Mail: cjm@zip.com.au, Web Site: www.zip.com.au/~cjjm, Dir.: Charles Persak; Dir.: Gwenda Hoberg; A&R: Mike Kerin.

**Candle Records,** PO Box 202, Fitzroy, VIC, 3065, (+61) 3.9486 0019, Fax: (+61) 3.9486 4961, E-Mail: candle@zipworld.com.au, Web Site: www.candlerecords.com.au, Mgr.: Chris Couch; Publicity: Danielle Atkinson.

**Care Factor / Zero Rekordz,** 44 Stanton St., Glen Iris, VIC, 3108, (+61) 3.9840 1190, Fax: (+61) 3.9840 1190, E-Mail: carefactor@rock-n-roll.com.au, Web Site: www.carefactor.tk, A&R: Francis Harrison; Bus. Aff.: Chris Robards.

**Central Station Pty. Ltd.,** 14 Holt St., McMahons Point, NSW, 2060, (+61) 2.9957 2938, Fax: (+61) 2.9957 2040, (+61) 2.9955 4218, E-Mail: jo@centralstation.com.au, Web Site: www.centralstationrec.com, A&R: Jamie Raeburn; A&R Dir.: Ashley Gay; Licensing/Bus. Aff. Mgr.: Jo Phelps; Mktg. Mgr.: Matt Nugent.
*Labels: (Owned)* Bang On, Central Station, Hardwax, Tinted, *(Distributed)* Dinky
*Int'l Reps.:* MRA Entertainment Group (Australia)

**Citadel Records,** 89 Fitzroy St., Surry Hills, NSW, 2010, (+61) 2.9358 4111, Fax: (+61) 2.9358 4111, E-Mail: john@citadel-records.com, Web Site: www.citadel-records.com, MD: John Needham.
*Int'l Reps.:* Shock Records (Australia), Cargo Records (United Kingdom)

**Colossal Records of Australia Pty. Ltd.,** 6-8 Wilson Ave., Brunswick, VIC, 3056, (+61) 3.9387 0555, Fax: (+61) 3.9387 6374, (+61) 3.9388 0080, E-Mail: mail@colossalrecords.com.au, Web Site: www.colossalrecords.com.au, MD: Mimmo Loprete; GM: Sam Loprete; Mgr.: Raffaele Sinopoli.

**Consume Management,** PO Box 12700, Elizabeth St., Brisbane, QLD, 4001, (+61) 7.3844 8477, Fax: (+61) 7.3844 8490, E-Mail: webadmin@consume.com.au, Web Site: www.consume.com.au, Mgr.: Paul Curtis.
*Labels: (Owned)* Valve

**Corduroy Records,** 38 Advantage Rd., Highett, VIC, 3190, (+61) 3.9553 5063, Fax: (+61) 3.9553 5470, E-Mail: corduroy@onthe.net.au, Web Site: www.corduroy.com.au, GM: Black Ford.

**Couchblip!,** PO Box 243, Broadway, NSW, 2007, E-Mail: couchblip@couchblip.com, Web Site: www.couchblip.com

**Creative Vibes,** Unit 6, 7-9 Kent Rd., Mascot, NSW, 2020, (+61) 2.9667 0488, (+61) 2.9968 1122, Fax: (+61) 2.9667 0588, (+61) 2.9968 1295, E-Mail: info@cvibes.com, Web Site: www.cvibes.com, MD: Gordon Henderson; MD: Heidi Pasqual; MD: Peter Pasqual.
*Labels: (Distributed)* Instinctive Travels

**Daki Budtcha Pty. Ltd.,** Level 1, Murri Mura Centre, 25-27 Cordelia St., South Brisbane, QLD, 4101, (+61) 7.3846 7722, Fax: (+61) 7.3846 7020, E-Mail: music@dakibudtcha.com.au, Web Site: www.dakibudtcha.com.au, Chair: Connie Isaacs; CEO: Maroochy Barambah; MD: Ade Kukoyi; A&R/Admin. Mgr.: Alvan Shotade; Int'l Mgr.: Kishore Daswani; Multimedia Consultant: Rik Seary; Office Mgr.: Andrew Seabrook.
*Labels: (Owned)* Daki Budtcha, *(Distributed)* Kalakuta

**Ken Davis Music,** 58 Tango Ave., Dee Why, NSW, 2099, (+61) 2.9971 5500, Fax: (+61) 2.9971 5522, E-Mail: info@kendavismusic.com, Web Site: www.kendavismusic.com, CEO: Ken Davis.
*Labels: (Distributed)* Inspired Music
*US Reps.:* Goldenrod Music, Inc., New Leaf Distribution
*Int'l Reps.:* Holborne Australasia Pty. Ltd. (Australia)

**Dew Process,** PO Box 401, Fortitude Valley, QLD, 4006, (+61) 7.3854 1488, Fax: (+61) 7.3854 0655, E-Mail: ears@dew-process.com, Web Site: www.dew-process.com, A&R/Label Prodn.: Jean Reid; A&R/Label Mgr.: Paul Piticco; A&R/Promo. Mgr.: John Mullen.
*Int'l Reps.:* Universal Music Australia Pty. Ltd. (Australia)

**Walt Disney Records Australia,** 650 Chapel St., Level 5, South Yarra, VIC, 3141, (+61) 3.9832 6020, Fax: (+61) 3.9804 7967, Web Site: www.disney.com.au, Dir. Music - Australia: Bob Eadie.

**Dr. Jim's Records,** 72 York St., Richmond, VIC, 3121, (+61) 3.8610 2023, Fax: (+61) 3.9428 8785, E-Mail: info@drjimsrecords.com.au, Web Site: www.drjimsrecords.com.au, Contact: Dr. Jim Glaspole; Contact: Edgar Lee.
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels), Surefire Distribution
*Int'l Reps.:* Shock Records (Australia)

**Eleven: A Music Co.,** PO Box 281, Surry Hills, NSW, 2010, Fax: (+61) 2.9310 1923, E-Mail: mail@elevenmusic.com, Web Site: elevenmusic.com, Pres.: John Watson; GM: Melissa Chenery.

**Empire Records & Distribution,** 23-25A Johnston St., Collingwood, VIC, 3066, (+61) 3.9417 7707, Fax: (+61) 3.9417 5294, E-Mail: kool@c031.aone.net.au, Web Site: www.home.aone.net.au/studio52, Mng. Partner: Paul Higgins; Partner: Trevor Carter.
*Labels: (Owned)* Empire, Studio 52, *(Distributed)* Blues Club
*Int'l Reps.:* Shock Records (Australia)

**Endgame,** Level Two, Bldg. Eight, 70 Edith St., St. Peters, NSW, 2044, (+61) 2.9550 6576, Fax: (+61) 2.9550 4320, E-Mail: endgameinfo@bigpond.com, Web Site: www.endgame.com.au, Label Mgr.: Shane Fahey; Label Asst.: Kathleen Evans.

**Exotic Native Productions,** PO Box 4056, Hopetoun Gardens LPO, Caulfield, VIC, 3162, (+61) 4.1266 9529, E-Mail: ashley@exoticnative.com, Web Site: www.exoticnative.com, Contact: Ashley.

**Fable Music Pty. Ltd.,** PO Box 7584, St. Kildard Post Office, Melbourne, VIC, 8004, (+61) 3.9820 3111, Fax: (+61) 3.9820 8711, E-Mail: admin@fablemusic.com.au, Web Site: www.fablemusic.com.au, Pres.: John McDonald; Copyright Admin.: Lee McDonald; Prodn. Music Mgr.: Frank Sablotny; Prod. Music Rep.: Brian Baker.
*Labels: (Owned)* Image Library

**Floating Point Music,** 7 Portman St., Zetland, NSW, 2017, (+61) 2.9318 0418, (+61) 2.9318 2880, Fax: (+61) 2.9318 2640, E-Mail: info@floatingpointmusic.com, Web Site: www.floatingpointmusic.com, MD/A&R: Martin Eckel; Dir.: Piers Grove; Dir.: Gordon Eckel.

**Foghorn Records,** 14 Whithercobe St., Sydney, NSW, 2039, (+61) 2.9555 1710, Fax: (+61) 2.9555 2710, E-Mail: dgss@optusnet.com.au, Web Site: www.damiengerard.com, MD: Marshall Cullen; Creative Dir.: Elia Green; Special Pjcts. Mgr.: Kristian Hill.
*Labels: (Owned)* Eyelash, Foghorn, Razorblade
*US Reps.:* Sony BMG Music Entertainment Sales Group
*Int'l Reps.:* MGM Distribution (Australia)

**456 Records,** PO Box 901, Rozelle, Sydney, NSW, 2039, (+61) 2.9519 5012, Fax: (+61) 2.9519 0335, E-Mail: info@456records.com, Web Site: www.456records.com, Owner/A&R: Greg Quail.
*US Reps.:* Fontana Distribution

**Global Recordings Pty. Ltd.,** GPO Box 2032, Melbourne, VIC, 3001, (+61) 3.9510 5633, Fax: (+61) 3.9329 6977, E-Mail: info@globalrecordings.com, Web Site: www.globalrecordings.com, Co-Owner/Domestic A&R: Anthony Colombi; Co-Owner/Int'l A&R: Gabby Colombi; Licensing/Spec. Pdcts.: Belinda Burrows.
*Labels: (Owned)* Red Hot
*Int'l Reps.:* Festival Mushroom Records (Australia), Shock Records (Australia)

**Gotham Records,** Ste. 1, 663 Victoria St., Abbotsford, VIC, 3067, (+61) 3.9428 0400, Fax: (+61) 3.9428 4188, E-Mail: info@gothamrecords.com.au, Web Site: www.gothamrecords.com.au, MD/A&R: Ross Fraser; Admin.: Catherine Waters; A&R: Peter Maslen.
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Half A Cow Records,** PO Box 1100, Strawberry Hills, NSW, 2012, (+61) 3.9740 1904, E-Mail: haclabel@mpx.com.au, Web Site: www.halfacow.com.au, Owner/A&R: Nic Dalton.
*Int'l Reps.:* Shock Records (Australia)

**Head Records,** 187 Carlisle St. (Rear), Balaclava, VIC, 3183, (+61) 3.9537 7155, Fax: (+61) 3.9537 7166, E-Mail: info@headrecords.com, Web Site: www.headrecords.com, Contact: Andrew Walker;

INTERNATIONAL

Contact: Joe Camilleri; Dir. Publicity: Michelle Buxton.
*Labels: (Owned)* Jazzhead

**Hillsong Music,** Norwest Blvd. & Solent Circuit, Baulkham Hills, NSW, 2153, (+61) 2.8853 5300, Fax: (+61) 2.9680 3798, E-Mail: hillsongs@hillsong.com, Web Site: www.hillsongmusic.com, Mgr.: Jeff Bartlett.
*Int'l Reps.:* CMC Distribution (Canada)

**Holborne Australasia Pty. Ltd.,** Ste. 12/1A, Coulson St., Erskineville, NSW, 2042, (+61) 2.9519 9066, Fax: (+61) 2.9519 3622, E-Mail: info@holborne.com.au, Web Site: www.holborne.com.au, MD: Gary Jones; Dir. Sales: Chris Somerville.
*Labels: (Owned)* Ken Davis Music, Edge, *(Distributed)* Indigenous Australia
*Int'l Reps.:* Holborne Australasia Pty. Ltd. (Australia)

**Hoopla Records,** 12 Forum Pl. Tullumarine, Melbourne, VIC, 3043, (+61) 3.9310 3461, Fax: (+61) 3.9338 6096, E-Mail: allandy@hooplarecords.com, Web Site: www.hooplarecords.com

**Hot Hits Music,** PO Box 160, Vaucluse, NSW, 2030, (+61) 2.9371 9393, Fax: (+61) 2.9371 9000, E-Mail: hothitcd@hotmail.com, Web Site: www.hothits.com.au, MD: Bruce Goldberg; Dir. Sales: Dina Issa; Mgr.: Christian Steer.

**Hot Records,** 186-188 Johnson St., Annandale, NSW, 2038, (+61) 2.9562 9223, (+61) 2.9562 9222, Fax: (+61) 2.9562 9222, E-Mail: hotrecords@hotrecords.com.au, Web Site: www.hotrecords.com.au, Bus. Mgr.: Paul Barnes.
*Int'l Reps.:* Hot Records, Ltd. (United Kingdom)

**Indigenous Australia Pty. Ltd.,** 55 Grove St. (Basement), Birchgrove, NSW, 2041, (+61) 2.9955 7333, Fax: (+61) 2.9555 7070, E-Mail: info@idig.com, Web Site: www.indig.com, MD: Gene Pierson; GM: Sue Itzstein.
*Int'l Reps.:* Festival Mushroom Records (Australia), Holborne Australasia Pty. Ltd. (Australia), Shock Records (Australia)

**Ivy League Records,** 17 Holdsworth St., Newtown, NSW, 2042, (+61) 2.9517 9285, E-Mail: info@ivyleague.com.au, Web Site: www.ivyleague.com.au, Contact: Andy Kelly; Contact: Andy Cassell; Contact: Peter Lusty.

**Jazzhead,** PO Box 2197, St. Kilda West, VIC, 3182, (+61) 3.9537 7155, Fax: (+61) 3.9537 7166, E-Mail: info@jazzhead.com, Web Site: www.jazzhead.com, Contact: Andrew Walker; Contact: Joe Camilleri.
*Int'l Reps.:* Revolver USA Distribution, MGM Distribution (Australia)

**Kinopanorama Music & Vision (Div. of Fifth Continent Australia Pty. Ltd.),** PO Box 103, Blayney, NSW, 2799, (+61) 2.6838 4555, Fax: (+61) 2.6368 4511, E-Mail: letters@kinopanorama.biz, Web Site: www.kinopanorama.biz, Sales Mgr.: J. Sefton-Parke.
*Labels: (Owned)* Entr'acte, Label "X", Preamble, Southern Cross
*Int'l Reps.:* Hot Records, Ltd. (United Kingdom)

**La Brava Music,** Ste. 35, Level 3, Broken Hill House, Rushcutters Bay, NSW, 2011, (+61) 2.9360 5928, Fax: (+61) 2.9360 5928, E-Mail: info@labravamusic.com, Web Site: www.labravamusic.com, MD: David Seidel; Office Mgr.: Amanda Jones.
*Labels: (Owned)* La Brava Music
*US Reps.:* NorthCountry Distributors
*Int'l Reps.:* Hot Records (Australia)

**Laughing Outlaw Records,** 8 Victoria St., Lewisham, NSW, 2049, (+61) 2.9568 1840, Fax: (+61) 2.9560 6987, E-Mail: coupe@laughingoutlaw.com.au, Web Site: www.laughingoutlaw.com.au, Dir.: Stuart Coupe; Dir.: Jules R.B. Normington.
*Int'l Reps.:* MGM Distribution (Australia), Shock Records (Australia)

**Legit Music,** PO Box 45, Sydney Markets, NSW, 2129, (+61) 2.9648 0095, Fax: (+61) 2.9648 0095, E-Mail: jamie@legitmusic.com, Web Site: www.legitmusic.com, CEO: Jamie Huber; Label Mgr.: Andrew Hawkins; Int'l Liason: Matt Smith.

**Liberation Music / Slanted Recordings,** 9 Dundas Ln., Albert Park, VIC, 3206, (+61) 3.9695 7899, Fax: (+61) 3.9690 8665, E-Mail: info@liberation.com.au, Web Site: www.liberation.com.au, Chrmn.: Michael Gudinski; MD: Warren Costello; GM - Slanted Recordings: Chris Maund; Opns. Mgr.: Silvana Arena; A&R Mgr.: Ashan Naeem; Int'l A&R: Simon P. Killen; Mktg. Dir.: Carl Gardner; Nat'l Promo.: Mary Karadimas.
*Labels: (Owned)* Liberation Blue, Luxor, Slanted, 2Q
*US Reps.:* The Orchard
*Int'l Reps.:* WEA Corp.

**MRA Entertainment Group,** Five Dividend St., Mansfield, QLD, 4122, (+61) 7.3849 6020, Fax: (+61) 7.3349 8806, E-Mail: mail@mragroup.com.au, Web Site: www.mraentertainment.com, GM: Glen Navratil; Mgr. Promo./Mktg.: Vanessa Jones; Nat'l Sales Mgr.: Geoff Milne; Int'l Sales Mgr.: Glen Goodwin; Pdct./A&R Mgr.: Stewart Delacy; Opns. Mgr.: Ashley Clemon; Export Sales: Cilla Henry.
*Labels: (Owned)* Central Station, Essential Collection, Latisphere, Mastersong, Performax, *(Distributed)* Wellbeing

**Makeshift Music,** 14 Alamar Crescent, Acacia Gardens, NSW, 2763, (+61) 2.9626 8991, Fax: (+61) 2.9626 8991, E-Mail: manage1@tpg.com.au, Pres.: Peter Bales.
*Labels: (Owned)* Ia, Makeshift, Makeshift Collection

**Matthews Music Pty. Ltd.,** 7 Denison St., Rozelle, NSW, 2039, (+61) 2.9555 1066, Fax: (+61) 2.9555 1301, E-Mail: matthews@idx.com.au, Owner: Phil Matthews; Owner: Chris Matthews.
*Labels: (Distributed)* Emusic Pty Ltd.

**Midnight Records Pty. Ltd.,** PO Box 541, Broadway, NSW, 2007, (+61) 2.9219 0800, Fax: (+61) 2.9219 0888, E-Mail: access@rixman.com.au, MD: Peter Rix; Artist Coord.: Sue Noel; Accts. Mgr.: Carolyn Looby.
*Labels: (Distributed)* Paris Recording Partnership
*Int'l Reps.:* WEA Corp.

**Ministry of Sound Recordings,** 100 Glover St., Cremorne, NSW, 2090, (+61) 2.9908 0620, Fax: (+61) 2.9908 0666, Web Site: www.ministryofsound.com.au, MD: Tim McGee; A&R/Mgr.: Andrew Jackson.
*Labels: (Owned)* Hussle

**Modular Recordings,** 6 Kings Lane, Darlinghurst, NSW, 2010, (+61) 2.9361 4666, Fax: (+61) 2.9361 4999, E-Mail: info@modularpeople.com, Web Site: www.modularpeople.com, MD: Stephen Pavlovic.
*US Reps.:* Alternative Distribution Alliance (ADA)
*Int'l Reps.:* Universal Music Australia Pty. Ltd. (Australia)

**Move Records,** One Linton St., Ivanhoe, VIC, 3079, (+61) 3.9497 3105, Fax: (+61) 3.9497 4426, E-Mail: move@move.com.au, Web Site: www.move.com.au, GM: Martin Wright; Office Mgr.: Marilyn Thomas; Mktg./Promo.: Imogen Manins.

**Mulga Music Promotions,** PO Box 664, Tamworth, NSW, 2340, (+61) 2.6766 7119, Fax: (+61) 2.6766 7119, E-Mail: mulga@tpg.com.au, Web Site: www.mulgamusic.com.au, Founder/Mng. Partner: Cliff Giles; Mng. Partner: Dawn "Dee" Giles.

**Newmarket Music (Div. of DEX Music Group),** 393-399 Macaulay Rd., Kensington, VIC, 3031, (+61) 3.9372 2722, Fax: (+61) 3.9372 2196, E-Mail: sales@newmarketmusic.com.au, Web Site: www.newmarketmusic.com, MD: Daniel Desiere; MD: Greg Williams; Admin./Dist.: Gerry Koster.
*Labels: (Owned)* Newmarket, *(Distributed)* Dreyfus Jazz, Enja, Guitarchives, Jazz Friends Productions, Malandro, Palmetto, Premonition, Tamarindo, TCB
*Int'l Reps.:* Shock Records (Australia)

**Nourish Music / Ransom Records,** PO Box 270, Corio, VIC, 3214, (+61) 438.551 762, Fax: (+61) 438.5241 3290, E-Mail: jeff@imnourished.com, Web Site: www.imnourished.com, Pres.: Jeff Townsend.

**Odessa Mama Records,** 1/5 Newstead St., Caulfield, VIC, 3162, (+61) 3.9523 6572, (+61) 3.9531 9574, Fax: (+61) 3.9523 8572, E-Mail: mail@odessamama.com, Web Site: www.odessamama.com, MD: David Faiman; A&R: Leon Faiman.
*Int'l Reps.:* Colossal Records of Australia Pty. Ltd. (Australia), Shock Records (Australia)

**Oracle Records & Distribution,** 20 Bishop St., Red Hill, QLD, 4059, (+61) 7.3856 2788, Fax: (+61) 7.3856 2799, E-Mail: oracle@powerup.com.au, Web Site: oraclerecords.com.au, MD: Jason Williams; Nat'l Promo. Mgr.: Jodie Jay; Dist./Sales: Dylan Slater.

**Origin Recordings,** GPO Box Q1235, QVP Post Office, Sydney, NSW, 1230, (+61) 2.9518 4600, Fax: (+61) 2.9518 4611, E-Mail: info@originmusic.com.au, Web Site: www.originmusic.com, MD: Philip Mortlock; Chrmn.: Philip Walker; Copyright/Royalties Mgr.: Jule Robinson.
*Labels: (Owned)* Origin, Origin Jazz
*Int'l Reps.:* Shock Records (Australia)

**Panama Music Co.,** 29 McGinn St., Mackay, QLD, 4740, (+61) 7.4952 4820, Fax: (+61) 7.4952 3843, E-Mail: graeme@panama.com.au, Web Site: www.panama.com.au

**Payless Entertainment,** Ste. W2/4 Ultimo Centre, 42 Wattle St., Ultimo, NSW, 2007, (+61) 2.9660 4044, Fax: (+61) 2.9660 6270, E-Mail: ben@payless.com.au, Web Site: www.payless.com.au, Chrmn.: Walter Lehne; MD: Mark Hurdis.

**Petrol Records,** PO Box 7754, Bondi Beach, NSW, 2026, (+61) 2.9365 6531, Fax: (+61) 2.9247 9112, E-Mail: music@petrolrecords.org, Web Site: www.petrolrecords.org, MD: Chris Murphy.

**Pharmacy Records,** 183 McKean St., North Fitzroy, VIC, 3068, (+61) 3.9486 4486, (+61) 3.9481 1936, Fax: (+61) 3.9486 4350, E-Mail: richard@pharmacyrecords.com.au, Web Site: www.pharmacyrecords.com.au, Creative Dir.: Richard Andrew; Website Mgr.: Andrew Papadopoulos.

**Q Stik,** Hill & Hay Sts., East Perth, WTA, 6865, (+61) 8.9202 4757, Fax: (+61) 8.9443 8937, E-Mail: scott@qstik.com.au, Web Site: www.qstik.com.au, MD: Scott Adam; Asst.: Heidi Trutwein; Contact: Sarah Thomas.
*Labels: (Owned)* Q Stik, Sic Squared
*Int'l Reps.:* MGM Distribution (Australia)

**Rainbow Products Ltd.,** Unit 4, 19 Rodborough Rd., Frenchs Forest, NSW, 2086, (+61) 2.9451 7577, Fax: (+61) 2.9452 1233, E-Mail: sales@rainbowproducts.com.au, Web Site: www.rainbowproducts.com.au, MD: Ara Avakian; Finance Dir./Sec.: Bruce Henry; Nat'l Sales/Pdct. Mgr.: Andrew Avakian.
*Labels: (Owned)* Astor, Music for Pleasure, Rainbow, Summit, Videos for Pleasure, *(Distributed)* A-Play, A-Play Classics, Madacy, 101 Strings, PPI, Parade, Peter Pan, Scoop

**Rajon Music Group,** Level 1, 114 Alexander St., Crows Nest, NSW, 2065, (+61) 2.9439 9433, Fax: (+61) 2.9436 2665, (+61) 2.9439 9610, E-Mail: info@rajon.com.au, Web Site: www.rajon.com.au, CEO: John Evans; MD: Ken Outch; MD DVD Div.: Daryl O'Connor; GM: Josh Houbert; Licensing/Pdct. Mgr.: Jade Evans; Nat'l Sales Mgr.: Tracey Buckland.
*Labels: (Owned)* Ballroom Steps, Bitty Music, chapter 2, Fable, The Greatest Oldies Collection, More Songs for Mum & Dad, Music Masters, Nostalgig Music, Rajon, Red X, Red Xtra, Regal Classical Trax, Starring Series, Startel, *(Distributed)* Big, Dominion, Gallant, Global Journey, K-Tel, Logo Presents, Now Music, Prestige
*US Reps.:* Sony BMG Music Entertainment Sales Group
*Int'l Reps.:* Sony BMG Music Entertainment Sales (Australia)

**Rascal Records,** 106 Sydney St., Glenunga, SA, 5064, (+61) 8.8379 0406, Fax: (+61) 8.8379 0366, E-Mail: peterccombe@hotmail.com, Pres./A&R Dir.: Peter Combe; GM: Carolyn Combe.
*Labels: (Distributed)* Rascal

**Regal Records,** PO Box 343, Alexandria, NSW, 2015, (+61) 2.9519 3978, Fax: (+61) 2.9516 4960, E-Mail: regalrecords@bigpond.com, MD: Dennis Burgess; Exec.: Clare Burgess.

**Rhythm Safari Pty. Ltd.,** PO Box 952, St. Ives, NSW, 2075, (+61) 2.9440 1114, Fax: (+61) 2.9988 4059, E-Mail: hilton@rhythmsafari.com, Web Site: www.rhythmsafari.com, Mng. Dir.: Hilton Rosenthal.
*Labels: (Owned)* Rhythm Safari, *(Distributed)* First Night, Groove Gravy, Instant Karma/Dharma, Juluka
*Int'l Reps.:* Universal Music & Video Distribution

**Roadrunner Records (Australasia) Pty. Ltd.,** 10-12 Rosser St., Brunswick, VIC, 3056, (+61) 3.9388 2533, Fax: (+61) 3.9388 2544, E-Mail: mail@roadrunnerrecords.com.au, Web Site: www.roadrunnerrecords.com.au, MD: Jon Satterley; Dir. Promo.: Bob Stevenson; Opns. Dir.: Siabh O'Mara; Mktg. Dir.: Hayley Wilson; Mktg. Mgr.: Georgia Hull; Website Mgr.: Jason Healey; Office Mgr.: Michelle Lannan.
*Labels: (Distributed)* Chop, ESP/Sun, Essence, Floorwax, Magna Carta, Power, Roadracer, Shrapnel, Soundfront
*US Reps.:* Universal Music & Video Distribution
*Int'l Reps.:* Universal Music & Video Distribution

**Roadshow Music,** Roadshow Music, Level 4, 235 Pyrmont St., Pyrmont, NSW, 2009, (+61) 2.9552 8600, Fax: (+61) 2.9552 8755, E-Mail: anna_wallace@roadshow.com.au, Web Site: www.village.com.au, MD: Chris Chard; A&R/Dist. Mgr.: David Lawrence; Publicity Mgr.: Boyd Duczynski; Nat'l Promo. Mgr.: Sarah Morgan; Label Mgr.: Katrina Ross; Nat'l Promos./Publicity Coord.: Anna Wallace.
*Labels: (Owned)* Roadshow Music
*Int'l Reps.:* Sony BMG Music Entertainment Sales (Australia)

**Rubber Music (Div. of Rubber Records),** 441 Spencer St., West Melbourne, Melbourne, VIC, 3003, (+61) 3.9348 9498, Fax: (+61) 3.9348 9346, E-Mail: info@rubberrecords.com.au, Web Site: www.rubberrecords.com.au, MD: David Vodicka; Label/Promo. Mgr.: Emma Wiking; Bus. Servs. Mgr.: Bevan Dalziel; GM: Jonathan Williamson.
*Labels: (Owned)* Redcap

**Rufus Records,** 6/264A Bridge Rd., Forest Lodge, NSW, 2037, (+61) 2.9566 1775, Fax: (+61) 2.9552 3141, E-Mail: president@rufusrecords.com.au, Web Site: www.rufusrecords.com.au, Pres.: Tim Dunn.
*Int'l Reps.:* Universal Music & Video Distribution

**Sahara Music,** PO Box 76, Rosebud, VIC, 3939, (+61) 3.5982 3633, Fax: (+61) 3.9598 2250, E-Mail: sahara@saharamusic.com.au, Web Site: www.saharamusic.com.au, Label Mgr.: Trish Long; Mktg. Mgr.: Dave Long.
*Labels: (Owned)* Sahara Music

**Sapphire Music,** GPO Box 703E, Melbourne, VIC, 3001, (+61) 3.9525 3232, Fax: (+61) 3.9525 3127, E-Mail: sapphiremusic@bigpond.com, MD: Kyoko Mashita.
*Labels: (Owned)* Sapphire Music

**Selection Records,** Theresa Creek, Via Casino, NSW, 2470, (+61) 2.6664 7288, Fax: (+61) 2.6664 7288, Owner: Eric Watson.

**Shock Records,** 200 Beavers Rd., Northcote, VIC, 3070, (+61) 3.9482 3666, Fax: (+61) 3.9482 3873, E-Mail: info@shock.com.au, Web Site: www.shock.com.au, GM: Sam Clarke; MD: Francesco Falvo; Fin. Controller: Vince Donato; Mktg. Dir.: Tim Janes; Int'l A&R Dir.: Ian Bennett; A&R Dir. Velocity/Shock: Nick Dunshea; Nat'l Promos. Mgr.: Mishell Vreman; Promo. Mgr.: Clare Morgan; Promo. Dance Div.: Geoff Grainger; Label/Pdct. Mgr. Velocity/Shock: Nina Laxmandis; Mgr. Nat'l Promo./Publicity: Will Heine; Export Mgr.: Joel Whitford; Nat'l Sales Mgr.: Aaron Collier.

**Branches:**
Shock Records, PO Box 1133, Broadbeach, QLD, 4218, Australia, (+61) 7.5572 4122, Fax: (+61) 7.5572 4133, E-Mail: steve@shock.com.au, Web Site: www.shock.com.au, QLD State Mgr.: Steve Widdicombe.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Siren Entertainment Pty. Ltd.,** 23 Wangaratta St., Richmond, VIC, 3121, (+61) 3.9429 9555, E-Mail: info@sirenvisual.com.au, Web Site: www.sirenent.com.au

**Smash Music,** 3/80 Wentworth Park Rd., Glebe, NSW, 2037, (+61) 2.9660 6712, Fax: (+61) 2.9566 4344, E-Mail: john@smashmusic.com.au, Web Site: www.smashmusic.com.au, MD: John Denison; Int'l Label Mgr.: Tara Browne; Domestic Label Mgr.: Jono Wilson; Sales Mgr.: Bek Duke; Publicity Mgr.: Courtney Dewitt.

**Standard Records,** Lennox House, 229 Lennox St., Richmond, VIC, 3121, (+61) 3.9428 4862, Fax: (+61) 3.9429 9137, E-Mail: hits@std.com.au, music@ralphcarr.com, Web Site: www.std.com.au, MD/Founder: Ralph Carr.

**Stomp P/L,** 5 Harper St., Abbotsford, VIC, 3167, (+61) 3.9412 3555, Fax: (+61) 3.9495 6255, E-Mail: info@stomp.com.au, Web Site: www.stomp.com.au, CEO: Drew Jorgensen; MD: John Barry; GM: Tom Pandzic; Export GM: Adrian Bortignon; Fulfillment Mgr.: Peta Curnow; Merch. Mgr.: Dean Boswell; Dance Sales Mgr.: Lisa Durran; DVD/Audio Mgr.: Ben Ralph.

**Swaggie Records,** PO Box 125, South Yarra, VIC, 3141, (+61) 3.9808 6280, Fax: (+61) 3.9808 6280, Pres.: Nevill Sherburn.
*Labels: (Owned)* The Jazz Makers, Swaggie, Vintage Jazz Archives

**Tall Popples Records,** 130 Wigram Rd., Glebe, NSW, 2037, (+61) 2.9552 4020, Fax: (+61) 2.9552 4395, E-Mail: tallpopp@liner.net.au, Web Site: www.tallpoppies.net, GM: Belinda Webster; Office Mgr.: Chris Hinkley.
*US Reps.:* Albany Music Distributors, Inc.

**Time Life (Australia) Pty. Ltd. (Div. of Direct Holdings Worldwide LLC),** PO Box 3814, Sydney, NSW, 2001, (+61) 2.8925 3800, (+61) 2.8925 3825, Fax: (+61) 2.9957 2773, E-Mail: tl_service@timelife.com, Web Site: www.timelife.com.au, Chrmn./MD: Robert Hardy; Dir. New Pdct. Devel.: Robert Klein.

**Toupee Records,** PO Box 501, Kallangur, QLD, 4503, (+61) 7.3480 5372, Fax: (+61) 7.3480 5372, E-Mail: toupee@toupeerecords.com, Web Site: www.toupeerecords.com, Label Mgr.: Ian Buchanan.

**Tribal World Music,** 23 Peartree Pl., Knoxfield, VIC, 3180, (+61) 3.9887 5633, Fax: (+61) 3.9887

5644, E-Mail: peterlane@tribalworld.com.au, Web Site: www.tribalworld.com.au, Contact: Peter Lane.

**Vampire Records,** 16 Carlingford Rd., Epping, NSW, 2121, (+61) 2.9876 3239, (+61) 2.9876 8498, Fax: (+61) 2.9876 3239, E-Mail: vampire@vampire.com.au, Web Site: www.vampire.com.au, MD: Danny Kaleda; Mktg.: Peter Zajax; Prodn.: David Lind.

**Branches:**
Vampire Records, Two Short St., Wayville, SA, 5034, Australia, (+61) 8.9271 9028, E-Mail: vampire@vampire.com.au, Web Site: www.vampire.com.au.

**Westlink Multimedia / Embryo Records / Westlink Music Exports,** 224 Carr Place, Ste. 3, Leederville, WTA, 6007, (+61) 8.9228 2059, Fax: (+61) 8.9228 2159, E-Mail: exports@westlinkmultimedia.com, Web Site: www.westlinkmultimedia.com, MD/Label Mgr.: Rosco Stewart; Dist./Publicity: Julie Horrigan.
*Labels: (Distributed)* 3wise, Embryo, Hoop Culture, Little Big Man, Q Stik, Sic Squared, Vinyl, Zip
*Int'l Reps.:* MGM Distribution (Australia)

**Wind Music Pty. Ltd.,** c/o Princess Theater, 163 Spring St., Melbourne, VIC, 3000, (+61) 3.9299 9743, (+61) 3.9299 9740, Fax: (+61) 3.9663 6255, E-Mail: windmusic@bigpond.com.au, Web Site: windmusic.com.au, MD: Ward Elliott; A&R: Ian Kitney; A&R: Richard Gillard.
*Int'l Reps.:* Empire Records & Distribution (Australia)

**WOW Records,** PO Box 1079, Rozelle, NSW, 2039, (+61) 2.9773 6635, Fax: (+61) 2.9773 5074, (+61) 2.9541 4237, E-Mail: wowrecords@ozemail.com.au, Label Mgr.: Anthony Nicolas; Contact: Jill Adams.

**Zip Records Australia,** PO Box 358, Leederville, WTA, 6903, (+61) 8.9022 9012, Fax: (+61) 8.9310 5034, Web Site: www.ziprecords.com
*US Reps.:* Burnside Distribution Corp. (BDC)
*Int'l Reps.:* MGM Distribution (Australia)

## MUSIC PUBLISHERS

**ABC Contemporary Music,** Level 10, 700 Harris St., Ultimo, NSW, 2007, (+61) 2.8333 3933, Fax: (+61) 2.8333 3989, E-Mail: hodson.clive@abc.net.au, Head of ABC Music: Clive Hodson; Mgr. Music Servs./Publishing: Eloise Nolan; Country Mktg. Mgr.: Libby Bain; Label Mgr.: Sara Caffrey; Bus. Aff. Mgr.: Pat Sergo; ABC Mgr. for Kids: Lee Holmes; Contemporary Mktg. Mgr.: Karen Power.
*Administered:* CYP Ltd., Enigma, Post Music, Red Rock, Sunroof

**J. Albert & Son Pty. Ltd.,** 9 Rangers Rd., Neutral Bay, NSW, 2089, (+61) 2.9927 0900, Fax: (+61) 2.9953 1803, E-Mail: info@albertmusic.com, publishing@albertmusic.com, Web Site: www.albertmusic.com, CEO: Fifa Riccobono; Royalty Mgr.: John Joannides; Financial Controller: David Renyard; Lic. Officer: Bernadette Faddoul.
*Administered:* Irving Berlin Estate, Bourne Music, Campbell, Connelly, & Co., Carlin America, Carlin Music, Casa David, Cherio, Cherio Corp., Walt Disney Music, EMI Int'l, Forster, Guild Music, Charles K. Harris, Icebag Corp., Irving, Jamie Music, Jobete Music, Leiber Stoller Music, Lincon Music Corp., Lois, MCA, MPL Commun., Edward B. Marks, Edwin H. Morris, Music Sales, New Executive, Redwood, Shapiro, Bernstein, & Co., George Simon Music, Larry Spier, Universal Music, Warner Bros., Warner Chappell, H.B. Webman

**Alfred Publishing (Australia) Ltd. (APRA/AMCOS),** Unit 2, 20 Resolution Dr., Caringbah, NSW, 2220, (+61) 2.9524 0033, Fax: (+61) 2.9524 0023, E-Mail: sales@alfredpub.com.au, Web Site: www.alfred.com, Head of Opns.: Ian Coss; Head of Mktg.: Tania Celata; GM: Louisa Buchanan; Head of Publishing: Petra Sitsky; Sales Mgr.: Kelly Roberts.
*Owned:* Alfred, *Administered:* ABRSM, A&C Black, Barenreiter, Faber, Kahn & Averil, Orpheus, Oxford University, Trinity College

**Allans Publishing (Div. of Allans Music Group Pty Ltd.),** 64 Balmain St., Bldg. 6, Level 1, Richmond East, VIC, 3121, (+61) 3.8415 8000, Fax: (+61) 3.8415 8088, E-Mail: sales@allanspublishing.com.au, Web Site: www.allanspublishing.com.au, GM: Richard Snape; Whouse. Mgr.: Geoff Brien; Copyright Mgr.: Catherine Gerrard; Mktg./Events Mgr.: Jodi Clark.
*Owned:* Allans Publishing, *Administered:* AIM Music Gifts, Advance, Aebersold, Australian Music Examinations Board, Barenreiter, Breitkopf & Hartel, Contemporary Popular Music, Carl Fischer, Henle, MMO, Mel Bay, Midnight Editions, OUP, Peters, Pocket Songs, Schott, Sher, Sound & Vision, Warner Bros., Wits' End

**Anton's Songs,** 7 Satinwood Ct., Bardon, Brisbane, QLD, 4065, (+61) 7.3871 0812, Fax: (+61) 7.3871 3022, E-Mail: hhandvv@ozemail.com.au, Pres.: Hoghton Hughes; A&R: Anton Hughes.

**BMG Music Publishing Australia Pty. Ltd. (APRA),** 194 Miller St., North Sydney, NSW, 2060, (+61) 2.8907 2388, Fax: (+61) 2.8907 2399, Web Site: www.bmgmusicsearch.com, MD: Peter Karpin; Asst. to MD: Kelly Bright; GM/Finance Dir.: Tony Smith; Mgr. A&R/Creative Servs.: Diana Torossian; Admin. Mgr.: Katrin Burmeister.
*Administered:* Famous Music, Fiction Music, Gibb Brothers Music, Malaco Music, Memory Lane, Memory Lane Music, Tom Petty Music, Zomba Music Publishing

**Big Bang & Fuzz Pty Ltd.,** 57/61 Marlborough St., Surry Hills, NSW, 2010, (+61) 2.9319 5022, Fax: (+61) 2.9319 5066, E-Mail: freecds@bigbangfuzz.com, music@bigbangfuzz.com, Web Site: www.bigbangfuzz.com, Music Dir.: Andrew Jones; Music Dir.: FiFi Jones.
*Administered:* Add Music, British Audio Designs, Dreamland, MCT, Nightingale, Non-Stop Music, Reliable Source, 615 Music, Videohelper

**Big Jo-Ke Music,** The Bathers, 9/4 Narrabeen St., Narrabeen, NSW, 2101, (+61) 2.9913 7839, Fax: (+61) 2.9913 7238, E-Mail: cmrltd@bigpond.com, Dir.: Ken Harding; Dir.: John Evans; Admin.: Margaret Harding.
*Administered:* Asdee Music, Patsy Biscoe Music, Bitty Music, Creole Music, St. James Music, Sleeping Giant

**Cellar Music Co. Pty. Ltd. (APRA),** 29 Ray Rd., Epping, NSW, 2121, (+61) 2.9868 5176, Fax: (+61) 2.9868 5176, E-Mail: gusmcneil@hotmail.com, Pres.: Gus McNeil; Dir.: C. McNeil; Dir.: Greg Quill.
*Owned:* Elbow Room Music (APRA)

**Central Station Pty. Ltd.,** 14 Holt St., McMahons Point, NSW, 2060, (+61) 2.9957 2938, Fax: (+61) 2.9957 2040, (+61) 2.9955 4218, E-Mail: jo@centralstation.com.au, Web Site: www.centralstationrec.com, A&R: Jamie Raeburn; A&R Dir.: Ashley Gay; Licensing/Bus. Aff. Mgr.: Jo Phelps; Mktg. Mgr.: Matt Nugent.
*Owned:* Central Station Publishing (APRA)

**Currency Press Music,** 201 Cleveland St., Redfern, NSW, 2016, (+61) 2.9319 5877, Fax: (+61) 2.9319 3649, E-Mail: enquiries@currency.com.au, Web Site: www.currency.com.au, Publisher: Victoria Chance; Sales/Mktg. Dir.: Deborah Franco.
*Administered:* Encore

**Daki Budtcha Pty. Ltd.,** Level 1, Murri Mura Centre, 25-27 Cordelia St., South Brisbane, QLD, 4101, (+61) 7.3846 7722, Fax: (+61) 7.3846 7020, E-Mail: music@dakibudtcha.com.au, Web Site: www.dakibudtcha.com.au, Chair: Connie Isaacs; CEO: Maroochy Barambah; MD: Ade Kukoyi; A&R/Admin. Mgr.: Alvan Shotade; Int'l Mgr.: Kishore Daswani; Multimedia Consultant: Rik Seary; Office Mgr.: Andrew Seabrook.
*Administered:* Modern-Tribal Music, Now Generation

**EMI Music Publishing Australia Pty. Ltd. (APRA),** Level 1, 47 Murray St., Pyrmont, NSW, 2009, (+61) 2.8570 1000, Fax: (+61) 2.8570 1099, E-Mail: australia@emimusicpub.com, Web Site: www.emimusicpub.com, MD: John Anderson; Finance Dir.: Jacky Houssarini; A&R Mgr.: Maree Hamblion; Creative Services Mgr.: Belinda Yates; Copyright Mgr.: Neil Jones; Print Music Mgr.: Arif Chowdhury; Client Services: Graham Brown.
*Owned:* Allans Music Australia Pty Ltd. (APRA), Belinda Music (Australia) Pty Ltd. (APRA), D. Davis & Co. Pty Ltd. (APRA), EMI Catalogue Partnership Australia Pty Ltd. (APRA), EMI Songs Australia Pty Ltd. (APRA), EMI Virgin Music Publishing Australia Pty Ltd. (APRA), TM Music (Australia) Pty Ltd. (APRA), *Administered:* ABKCO Music (APRA), Eastman Publishers Pty Ltd. (APRA), MPL Communications (Australia) Pty Ltd. (APRA)

**Euterpe Music,** 1/20 Hamersley St., Broome, WTA, 6725, (+61) 8.9192 3366, Fax: (+61) 8.9192 5627, E-Mail: euterpe_music@hotmail.com, Contact: R. L. Eagle.
*Owned:* Euterpe Music, *Administered:* John Boatner Music, Paul Rodriguez Music, Shamrock

**Fable Music Pty. Ltd. (APRA),** PO Box 7584, St. Kildard Post Office, Melbourne, VIC, 8004, (+61) 3.9820 3111, Fax: (+61) 3.9820 8711, E-Mail: admin@fablemusic.com.au, Web Site: www.fablemusic.com.au, Pres.: John McDonald; Copyright Admin.: Lee McDonald; Prodn. Music Mgr.: Frank Sablotny; Prod. Music Rep.: Brian Baker.
*Owned:* Image Library (APRA), *Administered:* Artful Music Library (PRS), Bardis Music (IMRO), CT Music (PRS), Dennis Music Library (BUMA), Edizioni Curci (SIAE), Flipper Music Library (SIAE), Gravity Library (BMI), IQ Music (PRS), Kosinus Library (SACEM), Mediatracks Music Library (PRS), Morning Music (SOCAN), Ring Musik Library (GEMA), Rolf Budde Musikverlag (GEMA), SEEMSA (SGAE), Aaron Schroeder Int'l (ASCAP), September Music Corp. (ASCAP), Siegel Music Companies (GEMA), Standard Music Library (PRS), Telemusic Library (SACEM), Who Did That Music Library (BMI)

**Festival Mushroom Records (Div. of Warner Music Group) (APRA/AMCOS),** 235 Pyrmont St., Pyrmont, Sydney, NSW, 2009, (+61) 2.9395 8000, Fax: (+61) 2.9395 8001, E-Mail: info@fmrecords.com.au, Web Site: www.fmrecords.com.au, www.mushroom.com.au, COO: Michael Golden; GM-Festival Music Publishing: Tony Quinn; Dir. Sales: Tracey David; Dir. Bus. Aff./Sec.: Libby Blakey; Finance Mgr.: Bryan Mattes; Promo. Mgr.: Kylie Martin; IT Tech. Mgr.: Karl Harris; Royalty Mgr.: Nathan Osborne; Creative Mgr.: Gary Seegar.
*Owned:* Festival Music Publishing, Rosella Music Pty. Ltd.

**Floating Point Music,** 7 Portman St., Zetland, NSW, 2017, (+61) 2.9318 0418, (+61) 2.9318 2880, Fax: (+61) 2.9318 2640, E-Mail: info@floatingpointmusic.com, Web Site: www.floatingpointmusic.com, MD/A&R: Martin Eckel; Dir.: Piers Grove; Dir.: Gordon Eckel.

**Frankdon Music,** 10 Clarke St., Ste. 404, Crows Nest, NSW, 2065, (+61) 2.9436 0799, Fax: (+61) 2.9437 5980, MD: Matthew Donlevy.
*Administered:* Bopper Spock Suns, Four Jays, Jazz Workshop, Rosette Music, Valentine Music

**Free Up Down Under Pty Ltd,** 23 Roxburgh St., Ascot Vale, VIC, 3032, (+61) 3.9326 0879, Fax: (+61) 3.9326 2692, E-Mail: freeup@royaltyfree.com.au, Web Site: www.royaltyfree.com.au, Dir.: Marguerite Mullan; Dir.: Stephen Skok.
*Administered:* Australian Connection, Creative Support Servs., Evolution, Face the Music, Impact, Gary Lamb, Mediatone Music-Studio Cutz, Gene Michael, Music Bakery, Orbis, PBTM, PS Productions, Prdn. Tool Kit, Real Music Productions, Ripon, River City, Wildseries Video

**Groovy Music Publishing,** 335 Flinders Ln., Melbourne, VIC, 3000, (+61) 3.9620 0450, Fax: (+61) 3.9620 0470, E-Mail: info@groovymusic.com.au, Web Site: www.groovymusic.com.au, Copyright Mgr.: Michael Rossi; Admin.: Patrizia Petti.
*Administered:* Primo Tema

**Hebbes Music Group Pty. Ltd.,** Lisgar House, Level 4, 30-32 Carrington St., Sydney, NSW, 2000, (+61) 2.9299 5044, Fax: (+61) 2.9299 6564, E-Mail: hebbes@bigpond.com, MD: Peter Hebbes.

**Matthews Music Pty. Ltd.,** 7 Denison St., Rozelle, NSW, 2039, (+61) 2.9555 1066, Fax: (+61) 2.9555 1301, E-Mail: matthews@idx.com.au, Owner: Phil Matthews; Owner: Chris Matthews.

**Modern Music Publishing,** 29 Regent St., Woolloongabba, QLD, 4102, (+61) 7.3391 4101, Fax: (+61) 7.3891 3135, E-Mail: info@modernmusic.com.au, Web Site: www.modernmusic.com.au, MD: David Leonard; Creative Dir.: Nicola Addy.

**Mushroom Music Publishing, Pty. Ltd. (Div. of Mushroom Group Companies) (APRA/AMCOS/AMPAL),** 9 Dundas Ln., Albert Park, Melbourne, VIC, 3206, (+61) 3.9690 3399, Fax: (+61) 3.9695 7806, E-Mail: info@mushroommusic.com.au, Web Site: www.mushroommusic.com, Chrmn.: Michael Gudinski; MD: Ian James; MD-New Zealand: Jackie Dennis; A&R Mgr.: Linda Bosidis; Int'l Mgr.: Grant Gillies; Contact: Paul Harris.

**Branches:**
Mushroom Music Publishing, Pty. Ltd., 135 Forbes St., Woolloomooloo (Sydney), NSW, 2011, Australia, (+61) 2.9360 6255, Fax: (+61) 2.9360 7307, E-Mail: info@mushroommusic.com.au, Web Site: www.mushroommusic.com.

**Music Sales Pty. Ltd.,** Lisgar House, Fourth Fl., 30-32 Carrington St., Sydney, NSW, 2000, (+61) 2.9299 8877, Fax: (+61) 2.9299 6564, Web Site: www.musicsales.com, MD/Mgr. Prodn. Music Licensing: Norm Lurie; Copyright/Royalties: Fiona Gunn; Film/TV Licensing: Jennifer Teale; Accountant: Tracy Sturits.

**Branches:**
Music Sales Pty. Ltd., Distribution Centre, 120 Rothschild Ave., Rosebery, NSW, 2018, Australia, (+61) 2.8323 0100, Fax: (+61) 2.9317 5209.
*Owned:* Campbell Connelly, Larrikin, Music for Media, G. Schirmer

**Native Tongue Publishing,** 117 Rouse St., Port Melbourne, VIC, 3207, (+61) 3.9646 4303, Fax: (+61) 3.9646 6336, E-Mail: chris@mana.com.au, MD: Chris Gough; Contact: Julie Hodges.

**The Nightlight Music Group,** 56 The Entrance Rd., First Fl., The Entrance, NSW, 2261, (+61) 2.4334 4155, Fax: (+61) 2.4334 4151, E-Mail: 10025.3445@compuserve.com, selena@nightlight.com.au, Web Site: www.arcmusic.com, MD: Peter Beveridge; Copyright Mgr.: Lisa Fiene; Contact: Selena Wilson.
*Owned:* Nightlight, *Administered:* CMP, Celebration, CopyCare, The Copyright Company, EMI, Ellipsis, Gopam Music, Grrr Muisc, Hope Publishing, Jewel, Kingsway's Thank You, Little Misty, Maranatha!, Watershed, Word

**Orient Pacific Music Pty. Ltd. (APRA/ASCAP/BMI),** Ste. One Ground Fl., 47 Murray St., Pyrmont, NSW, 2009, (+61) 2.9518 4600, Fax: (+61) 2.9518 4611, E-Mail: philip@walsing.com, Web Site: www.originmusic.com.au, Chrmn.: Philip Walker; MD: Philip Mortlock; Copyright/Royalties Mgr.: Julie Robertson; Theatrical Mgr.: Kim Ransley; Licensing Mgr.: Angela Glaister; Finance/Admin. Mgr.: Sandra Burke; Copyright/Royalty Asst.: Uttam Tajhya.
*Owned:* Anglo Orient Music (PRS), Atlantic Orient Music (ASCAP), Origin Music Publishing (APRA), United Orient Music (BMI), Walsing, *Administered:* Remix Music (APRA)

**Origin Music Publishing (APRA),** Ste. One Ground Level, 47 Murray St., Pyrmont, NSW, 2009, (+61) 2.9518 4600, Fax: (+61) 2.9518 4611, E-Mail: mortlock@originmusic.com.au, info@originmusic.com.au, Web Site: www.originmusic.com.au, Chrmn.: Philip Walker; MD: Philip Mortlock; Copyright/Royalties Mgr.: Julie Robinson; Licensing Mgr.: Angela Glaister; Finance Admin. Mgr.: Sandra Burke; Copyright/Royalty Asst.: Uttam Tajhya.
*Owned:* Cue Mgmt., Orient Pacific Music (APRA), Origin Music Publishing (APRA), *Administered:* Currawong Music, Gorno Music, Erick McCusker Music (APRA), Remix Music (APRA)

**peermusic Pty. Ltd. (APRA),** 10 Clarke St., Ste. 404, Crows Nest, NSW, 2065, (+61) 2.9436 0799, Fax: (+61) 2.9437 5980, E-Mail: sydney@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, MD: Matthew Donlevy.
*Administered:* Minder Music (UK), Southern Music Publishing

**Production Music Services Pty. Ltd. (APRA),** Seven Ramsay Rd., Ste. 9, Pennant Hills, NSW, 2120, (+61) 2.9484 2321, Fax: (+61) 2.9484 7316, E-Mail: info@pmsmusic.com.au, Web Site: www.pmsmusic.com.au, MD: Peter Baker; Mktg. Dir.: Barbara Baker.
*Owned:* Beatbox Production Music (APRA), *Administered:* Amphonic, BRG, CDM, Fifth Floor, 5 Alarm, Gung Ho!, JW Media Music, Manhattan, Metro, The Music Library, Opus 1, Sonoton, Sound Ideas

**Remix Publishing,** 61 Danks St. W., Port Melbourne, VIC, 3207, (+61) 3.9646 8300, Fax: (+61) 3.9646 9715, E-Mail: bradywrx@bigpond.net.au, Contact: Mike Brady.

**Rim Music Group,** Mount Numinbah, 2363 Numinbah Rd., Chillingham, NSW, 2484, (+61) 2.6679 1393, Fax: (+61) 2.6679 1393, E-Mail: rimmusic@esat.net.au, MD: Geoffrey Hayes; Dir./Licensing Mgr.: Christina Hayes; Copyright Mgr.: Dallas G. Hayes; Creative Consultant: Jodie D. Hayes; Admin. Mgr.: Kristan W. Hayes.
*Owned:* Outback Music Publishing, Rom of the World Music

**Rubber Music (Div. of Rubber Records),** 441 Spencer St., West Melbourne, Melbourne, VIC, 3003, (+61) 3.9348 9498, Fax: (+61) 3.9348 9346, E-Mail: info@rubberrecords.com.au, Web Site: www.rubberrecords.com.au, MD: David Vodicka; Label/Promo. Mgr.: Emma Wiking; Bus. Servs. Mgr.: Bevan Dalziel; GM: Jonathan Williamson.

INTERNATIONAL

**Sapphire Music,** GPO Box 703E, Melbourne, VIC, 3001, (+61) 3.9525 3232, Fax: (+61) 3.9525 3127, E-Mail: sapphiremusic@bigpond.com, MD: Kyoko Mashita.
*Owned:* Sapphire Music

**Shock Music Publishing (Div. of Shock Records) (APRA),** Ste. 101, 55 Grafton St., Bondi Junction, NSW, 2022, (+61) 2.8305 6666, Fax: (+61) 2.9389 9066, E-Mail: mrwilson@shock.com.au, Web Site: www.shock.com.au, GM: Mark Callaghan; Professional Mgr.: Peter Paterson.
*Administered:* AMV Alster (GEMA), Be's Songs (SABAM), Edizioni Musicali Camaleonti SRL (SIAE), European Copyright Collection (ECC) (BMI), Freibank Musikverlage (GEMA), Jimmy Fun Music (STIM), Koch Entertainment Music Publishing, MXM Musica Ex Machina SRL (SIAE), Roba Music Verlag (GEMA), Schackt Music Verlag/K7 Music (GEMA), Strictly Confidence (SABAM), Surfdog/Hung Donkey Music (BMI)

**Sony / ATV Music Publishing Australia (AMCOS),** Locked Bag 7300, Darlinghurst, NSW, 1300, (+61) 2.9324 9661, Fax: (+61) 2.9324 9606, E-Mail: publishing_au@sonymusic.com, Web Site: www.sonyatv.com, GM: Damian Trotter; Licensing/Admin. Mgr.: Wendy Richardson; Creative Mgr.: Simon Moor; Licensing Rep.: Janet Matthison.
*Administered:* Sherlock Holmes Music, Nettwerk Prodns., Rubber Music, Tree Music Publishing

**Standard Records,** Lennox House, 229 Lennox St., Richmond, VIC, 3121, (+61) 3.9428 4862, Fax: (+61) 3.9429 9137, E-Mail: hits@std.com.au, music@ralphcarr.com, Web Site: www.std.com.au, MD/Founder: Ralph Carr.
*Owned:* Standards Music Publishing, *Administered:* BOK Music, Mike Chapman Publishing Enterprises

**Universal Music Publishing Pty. Ltd.,** PO Box 17, 3 Munn Reserve, Millers Point, NSW, 2000, (+61) 2.9207 0500, Fax: (+61) 2.9252 0503, Web Site: www.universalmusicpublishing.com, MD: Bob Aird; Head- A&R/Creative: Heath Johns; Financial Contr.: Kris Durrant; Royalty Mgr.: Sue Boylan; Copyright Mgr.: Yvonne Koolis; Licensing Mgr.: Denise Fraser.
*Owned:* Polygram Music Publishing, *Administered:* Tangerine Music

**Warner / Chappell Music Australia Pty. Ltd. (APRA/AMCOS),** 39 Albany St., Crows Nest, NSW, 2065, (+61) 2.9779 4000, Fax: (+61) 2.9779 4099, E-Mail: wcmsydney@warnerchappell.com, Web Site: www.warnerchappell.com, GM: Matthew Capper; Licensing Mgr.: Melissa Hodge; Licensing Coord.: Jo Thornely; Copyright/Royalties Asst.: Andrew Bicknell.

**Willow Publishing Pty. Ltd. / Willow Connection Pty. Ltd.,** 3-9 Kenneth Rd., Unit 4A, Manly Vale, NSW, 2093, (+61) 2.9948 3957, Fax: (+61) 2.9948 8153, E-Mail: info@willowpublishing.com.au, Web Site: www.willowconnection.com.au, MD: Monica O'Brien; Accts./Royalties Mgr.: Maureen Forrester.

## SHEET MUSIC

**Alfred Publishing (Australia) Ltd.,** Unit 2, 20 Resolution Dr., Caringbah, NSW, 2220, (+61) 2.9524 0033, Fax: (+61) 2.9524 0023, E-Mail: sales@alfredpub.com.au, Web Site: www.alfred.com, Head of Opns.: Ian Coss; Head of Mktg.: Tania Celata; GM: Louisa Buchanan; Head of Publishing: Petra Sitsky; Sales Mgr.: Kelly Roberts.

**Music Sales Pty. Ltd.,** Lisgar House, Fourth Fl., 30-32 Carrington St., Sydney, NSW, 2000, (+61) 2.9299 8877, Fax: (+61) 2.9299 6564, Web Site: www.musicsales.com, MD/Mgr. Prodn. Music Licensing: Norm Lurie; Copyright/Royalties: Fiona Gunn; Film/TV Licensing: Jennifer Teale; Accountant: Tracy Sturits.

## VIDEO/DVD COMPANIES

**Kaleidoscope Film & DVD (Div. of Shock Entertainment Group),** 200 Beavers Rd., Northcote, VIC, 3070, (+61) 3.9482 3666, Fax: (+61) 3.9482 3862, E-Mail: info@shock.com.au, Web Site: www.kaleidoscopefilm.com.au, GM: Jude Troy; Pdct. Mgr.: Simon Dower; Pdct. Mgr.: Tracy Callan.

**Rajon Music Group,** Level 1, 114 Alexander St., Crows Nest, NSW, 2065, (+61) 2.9439 9433, Fax: (+61) 2.9436 2665, (+61) 2.9439 9610, E-Mail: info@rajon.com.au, Web Site: www.rajon.com.au, CEO: John Evans; MD: Ken Outch; MD DVD Div.: Daryl O'Connor; GM: Josh Houbert; Licensing/Pdct. Mgr.: Jade Evans; Nat'l Sales Mgr.: Tracey Buckland.

**Second Vision,** 8/431 Oxley Dr., Runaway Bay, QLD, 4216, (+61) 7.5529 1149, (+61) 7.5556 1816, Fax: (+61) 7.5529 1284, E-Mail: secondvision@iinet.net.au, MD: Laurie Dunn.
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel.

**Visual Sounds,** 21 Station St. West, Harris Park, NSW, 2150, (+61) 2.9891 3700, Fax: (+61) 2.9891 3403, Web Site: www.visualsounds.com.au, Contact: Brad Camilleri.

**Warner Home Video Pty. Ltd.,** Level 7, 116 Military Rd., Neutral Bay, NSW, 2089, (+61) 2.9495 3100, Fax: (+61) 2.9495 3170, Web Site: www.warnerbros.com, MD: Roger Clarke.
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel.

## WHOLESALERS & DISTRIBUTORS

**Anabasis,** The Audible Difference, PO Box 437, Kew, VIC, 3101, (+61) 3.9898 5051, Fax: (+61) 3.9898 5051, E-Mail: anabasis@alphalink.com.au, Mgr.: Gianluca Veloci.
(Distributor)

**Australian Music Marketing Abroad,** 52 Webb St., Fitzroy, VIC, 3065, (+61) 3.9419 2828, (+61) 3.9419 1506, Fax: (+61) 3.9419 2828, E-Mail: amma@netspace.com.au, MD: Norman James-McCourt; Sec.: Moira Francis-Farrell.
(Distributor, One-Stop, Rackjobber, Importer, Exporter) (Compact Disc, Records)

**Black Market Music,** 74 Stanley St., West Melbourne, Melbourne, VIC, 3003, (+61) 3.9326 8886, Fax: (+61) 3.9326 8887, E-Mail: info@blackmarketmusic.com.au, Web Site: www.blackmarketmusic.com.au, A&R Mgr.: John Durr.
(Distributor) (Compact Disc)

**Broad Music Pty. Ltd.,** 512 Sydney Rd., Balgowlah, NSW, 2093, (+61) 2.9938 3440, (+61) 2.9948 4199, Fax: (+61) 2.9905 4655, E-Mail: broadmusic@bigpond.com, MD: Ken Broad; Copyright/Royalties: Nicole Broad; Sales Mgr.: Andrew Eves; Sales Mgr.: Gerry Bond.

**CMC Autralasia Pty. Ltd.,** Unit 9, 147 Marshalltown Rd., Grovedale, VIC, 3216, (+61) 3.5241 3288, Fax: (+61) 3.5241 3290, E-Mail: enquiries@cmca.com.au, Pres./CEO: Stuart Duncan.
(Distributor, Importer, Exporter)

**Colossal Records of Australia Pty. Ltd.,** 6-8 Wilson Ave., Brunswick, VIC, 3056, (+61) 3.9387 0555, Fax: (+61) 3.9387 6374, (+61) 3.9388 0080, E-Mail: mail@colossalrecords.com.au, Web Site: www.colossalrecords.com.au, MD: Mimmo Loprete; GM: Sam Loprete; Mgr.: Raffaele Sinopoli.
*Labels Distributed: Audio:* Odessa Mama Records (Australia)

**Couchblip!,** PO Box 243, Broadway, NSW, 2007, E-Mail: couchblip@couchblip.com, Web Site: www.couchblip.com

**Creative Vibes,** Unit 6, 7-9 Kent Rd., Mascot, NSW, 2020, (+61) 2.9667 0488, (+61) 2.9968 1122, Fax: (+61) 2.9667 0588, (+61) 2.9968 1295, E-Mail: info@cvibes.com, Web Site: www.cvibes.com, MD: Gordon Henderson; MD: Heidi Pasqual; MD: Peter Pasqual.
(Distributor, Importer, Exporter) (Compact Disc, DVD, Records (LP's, 12-Inch, Singles))

**Down Under Christian Music Group,** PO Box 270, Corio, VIC, 3214, (+61) 3.5241 3288, Fax: (+61) 3.5241 3290, E-Mail: jeff@three16records.com.com, Web Site: www.three16records.com, CEO: Jeff Townsend.

**Empire Records & Distribution,** 23-25A Johnston St., Collingwood, VIC, 3066, (+61) 3.9417 7707, Fax: (+61) 3.9417 5294, E-Mail: kool@c031.aone.net.au, Web Site: www.home.aone.net.au/studio52, Mng. Partner: Paul Higgins; Partner: Trevor Carter.
(Distributor) (Compact Disc)
*Labels Distributed: Audio:* Wind Music Pty. Ltd. (Australia)

**Entertainment Distributors Co. Pty. Ltd.,** 58 Huntingwood Dr., Huntingwood, NSW, 2148, (+61) 2.9672 0888, Fax: (+61) 2.9672 1667, E-Mail: info@edc.net.au, Web Site: www.edc.net.au, GM: Jim Haddad.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette)
*Labels Distributed: Video:* Buena Vista Home Entertainment.

**Festival Mushroom Records (Div. of Warner Music Group),** 235 Pyrmont St., Pyrmont, Sydney, NSW, 2009, (+61) 2.9395 8000, Fax: (+61) 2.9395 8001, E-Mail: info@fmrecords.com.au, Web Site: www.fmrecords.com.au, www.mushroom.com.au, COO: Michael Golden; GM-Festival Music Publishing: Tony Quinn; Dir. Sales: Tracey David; Dir. Bus. Aff./Sec.: Libby Blakey; Finance Mgr.: Bryan Mattes; Promo. Mgr.: Kylie Martin; IT Tech. Mgr.: Karl Harris; Royalty Mgr.: Nathan Osborne; Creative Mgr.: Gary Seegar.
*Labels Distributed: Audio:* Selva, Inc.; Global Recordings Pty. Ltd. (Australia); Indigenous Australia Pty. Ltd. (Australia); Flying Nun (New Zealand); HUH! Records (New Zealand); Nimbus Records (United Kingdom)

**Festival Mushroom Group (Div. of Warner Music Group),** 27 Dudley St., West Melbourne, Melbourne, VIC, 3003, (+61) 3.9320 0500, Fax: (+61) 3.9320 0555, E-Mail: info@fmgroup.com.au, Web Site: www.fmrecords.com.au, GM Digital Content: Sharon Ashworth; Mktg. Mgr.: Graham Kennedy; Mktg. Mgr.: Scot Crawford; Mktg. Mgr.: Helen Hatzi; Mktg. Mgr.: Kathryn Taylor; Mktg. Mgr.: Myles Williams; Commercial Mktg. Mgr.: Dean McLachlan; A&R Mgr./Publishing: Sonia Le; A&R Mgr.: Catherine Haridy; VIC Promo. Mgr.: Alice Nancarron.

**Holborne Australasia Pty. Ltd.,** Ste. 12/1A, Coulson St., Erskineville, NSW, 2042, (+61) 2.9519 9066, Fax: (+61) 2.9519 3622, E-Mail: info@holborne.com.au, Web Site: www.holborne.com.au, MD: Gary Jones; Dir. Sales: Chris Somerville.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Cutouts, Overstock)
*Labels Distributed: Audio:* Ken Davis Music (Australia); Holborne Australasia Pty. Ltd. (Australia); Indigenous Australia Pty. Ltd. (Australia)

**Hot Records,** 186-188 Johnson St., Annandale, NSW, 2038, (+61) 2.9562 9223, (+61) 2.9562 9222, Fax: (+61) 2.9562 9222, E-Mail: hotrecords@hotrecords.com.au, Web Site: www.hotrecords.com.au, Bus. Mgr.: Paul Barnes.
*Labels Distributed: Audio:* DRG Records, Inc.; La Brava Music (Australia)

**MGM Distribution,** 369A Pitt St., Sydney, NSW, 1235, (+61) 2.9283 8250, Fax: (+61) 2.9283 8307, E-Mail: info@thegroovemerchants.com, Web Site: www.thegroovemerchants.com, Dist. Mgr.: Mark Bolton.
*Labels Distributed: Audio:* Compass Records; Looq Records; Zip Records; Black Yak Records (Australia); Foghorn Records (Australia); Jazzhead (Australia); Laughing Outlaw Records (Australia); Q Stik (Australia); UXB Recordings (Australia); Westlink Multimedia / Embryo Records / Westlink Music Exports (Australia); Zip Records Australia (Australia)

**MRA Entertainment Group,** Five Dividend St., Mansfield, QLD, 4122, (+61) 7.3849 6020, Fax: (+61) 7.3349 8806, E-Mail: mail@mragroup.com.au, Web Site: www.mraentertainment.com, GM: Glen Navratil; Mgr. Promo./Mktg.: Vanessa Jones; Nat'l Sales Mgr.: Geoff Milne; Int'l Sales Mgr.: Glen Goodwin; Pdct./A&R Mgr.: Stewart Delacy; Opns. Mgr.: Ashley Clemon; Export Sales: Cilla Henry.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)
*Labels Distributed: Audio:* Steven Halpern's Inner Peace Music; Central Station Pty. Ltd. (Australia); Dolphin Records (Ireland)

**Mainly Opera,** 5 Garrett Ave., Glen Haven, NSW, 2156, (+61) 2.9634 4870, Fax: (+61) 2.9634 4870, E-Mail: music@mainlyopera.com, Web Site: www.mainlyopera.com
*Labels Distributed: Audio:* Bongiovanni Dischi (Italy)

**Newmarket Music (Div. of DEX Music Group),** 393-399 Macaulay Rd., Kensington, VIC, 3031, (+61) 3.9372 2722, Fax: (+61) 3.9372 2196, E-Mail: sales@newmarketmusic.com.au, Web Site: www.newmarketmusic.com, MD: Daniel Desiere; MD: Greg Williams; Admin./Dist.: Gerry Koster.

**One Stop Entertainment,** 29 Sudbury St., Darra, QLD, 4076, (+61) 7.3279 2754, Fax: (+61) 7.3279 0322, E-Mail: sales@onestopent.com.au, Web Site: www.onestopent.com.au, MD: Grenville Turner; Nat'l Sales Mgr.: Neil Mollenhauer; Opns. Mgr.: Rob Adamovic.
(One-Stop, Importer, Exporter)

**Payless Entertainment,** Ste. W2/4 Ultimo Centre, 42 Wattle St., Ultimo, NSW, 2007, (+61) 2.9660 4044, Fax: (+61) 2.9660 6270, E-Mail: ben@payless.com.au, Web Site: www.payless.com.au, Chrmn.: Walter Lehne; MD: Mark Hurdis.
(Distributor, One-Stop, Rackjobber, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)

**Rainbow Products Ltd.,** Unit 4, 19 Rodborough Rd., Frenchs Forest, NSW, 2086, (+61) 2.9451 7577, Fax: (+61) 2.9452 1233, E-Mail: sales@rainbowproducts.com.au, Web Site: www.rainbowproducts.com.au, MD: Ara Avakian; Finance Dir./Sec.: Bruce Henry; Nat'l Sales/Pdct. Mgr.: Andrew Avakian.
(Distributor) (Compact Disc, Video - Cassette, DVD)
*Labels Distributed: Video:* Sony Pictures Home Entertainment (SPHE), 20th Century Fox Home Entertainment.

**Rajon Music Group,** Level 1, 114 Alexander St., Crows Nest, NSW, 2065, (+61) 2.9439 9433, Fax: (+61) 2.9436 2665, (+61) 2.9439 9610, E-Mail: info@rajon.com.au, Web Site: www.rajon.com.au, CEO: John Evans; MD: Ken Outch; MD DVD Div.: Daryl O'Connor; GM: Josh Houbert; Licensing/Pdct. Mgr.: Jade Evans; Nat'l Sales Mgr.: Tracey Buckland.

**Roadshow Music,** Roadshow Music, Level 4, 235 Pyrmont St., Pyrmont, NSW, 2009, (+61) 2.9552 8600, Fax: (+61) 2.9552 8755, E-Mail: anna_wallace@roadshow.com.au, Web Site: www.village.com.au, MD: Chris Chard; A&R/Dist. Mgr.: David Lawrence; Publicity Mgr.: Boyd Duczynski; Nat'l Promo. Mgr.: Sarah Morgan; Label Mgr.: Katrina Ross; Nat'l Promos./Publicity Coord.: Anna Wallace.
(Distributor) (Compact Disc, (Singles))

**Rocket Australian Exports / Rocket Fulfillment,** 58-76 Stephenson St., Richmond, VIC, 3121, (+61) 3.8416 8040, Fax: (+61) 3.8416 8041, E-Mail: indo@rocketexports.com, Web Site: www.rocketexports.com, www.rocketfulfilment.com, MD: Buzz Hiscock; MD: Stuart Duff; GM: Fiona Roberts; Opns. Mgr.: Tim Stahlmann; Export Acct. Mgr.: Carl De Wacht.
(One-Stop, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Accessories)

**Second Vision,** 8/431 Oxley Dr., Runaway Bay, QLD, 4216, (+61) 7.5529 1149, (+61) 7.5556 1816, Fax: (+61) 7.5529 1284, E-Mail: secondvision@iinet.net.au, MD: Laurie Dunn.

**Select Audio-Visual Distribution Co. Pty,** 6/14 Roseberry St., Balgowlah, Sydney, NSW, 2093. (+61) 2.9948 1811, Fax: (+61) 2.9948 5085, E-Mail: info@savd.com.au, Web Site: www.sonart.com.au, www.buywell.com, CEO/MD: Les Hodge; GM: Andrew McKeich; Opns. Mgr.: Les Jamieson; Finance/Admin. Mgr.: Piebe Eppinga; Nat'l Sales Mgr.: Alfred Solti; Mktg. Coord.: Katie Watkins; PR/Label Mgr. Contemporary: Michael Rofe; Indent Mgr.: Bernard Eskett; Opns. Asst.: Simon Hodge.
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)

**Shock Exports.Com Pty Ltd. (Div. of Shock Entertainment Group),** Unit 2, 177 Beavers Rd., Northcote, VIC, 3070, (+61) 3.9014 0300, Fax: (+61) 3.9486 8042, E-Mail: info@shockexports.com, Web Site: www.shockexports.com, GM: Joel Whitford; Sales Mgr.: Dan Nevin.
(Distributor, One-Stop, Rackjobber, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, Singles), Overstock)

**Shock Records,** 200 Beavers Rd., Northcote, VIC, 3070, (+61) 3.9482 3666, Fax: (+61) 3.9482 3873, E-Mail: info@shock.com.au, Web Site: www.shock.com.au, GM: Sam Clarke; MD: Francesco Falvo; Fin. Controller: Vince Donato; Mktg. Dir.: Tim Janes; Int'l A&R Dir.: Ian Bennett; A&R Dir. Velocity/Shock: Nick Dunshea; Nat'l Promos. Mgr.: Mishell Vreman; Promo. Mgr.: Clare Morgan; Promo. Dance Div.: Geoff Grainger; Label/Pdct. Mgr. Velocity/Shock: Nina Laxmandis; Mgr. Nat'l Promo./Publicity: Will Heine; Export Mgr.: Joel Whitford; Nat'l Sales Mgr.: Aaron Collier.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records)
*Labels Distributed: Audio:* DRT Entertainment; Sugar Hill Records, Inc.; Black Market Music (Australia); Blah Blah Blah Records Pty. Ltd.

(Australia); Citadel Records (Australia); Dr. Jim's Records (Australia); Edgecore Releases (Australia); Empire Records & Distribution (Australia); Global Recordings Pty. Ltd. (Australia); Half A Cow Records (Australia); Indigenous Australia Pty. Ltd. (Australia); Krell Records Pty. Ltd. (Australia); Laughing Outlaw Records (Australia); Newmarket Music (Australia); Odessa Mama Records (Australia); Origin Recordings (Australia)

**Siren Entertainment Pty. Ltd.,** 23 Wangaratta St., Richmond, VIC, 3121, (+61) 3.9429 9555, E-Mail: info@sirenvisual.com.au, Web Site: www.sirenent.com.au

**Sony BMG Entertainment (Australia) Ltd. (Div. of Sony BMG),** 11-19 Hargrave St., East Sydney, NSW, 2010, (+61) 2.9383 6200, Fax: (+61) 2.9331 1377, Web Site: www.sonymusic.com.au, Chrmn./CEO Australia/New Zealand: Denis Handlin; SVP Global Mktg.: Cate Smith; GM Bus. Strategy/HR: Emmanuel Candi; GM Mktg./Promo.: John Parker; GM Strategic Mktg.: Tony Glover; GM Nat'l Sales: David Pritchard; GM Digital Servs./IT: Gavin Parry; Dir. Bus. Aff.: Damian Rinaldi; Dir. Artist Devel./PR: Jo Grogan; Dir. A&R: Jay Dee; Dir. Nat'l Promo./Publicity: Frank Varasso; Dir. Adv.: Craig Green.
*Labels Distributed: Audio:* Transistor Music Australia Pty. Ltd. (Australia)

**Sony BMG Music Entertainment Sales (Div. of Sony BMG Enterprise Sales),** Level 1, 68 Hasler Rd., Osborne Park, WTA, 6017, (+61) 8.9202 2536, Fax: (+61) 8.9202 2537, Web Site: www.sonymusic.com.au, Promo. Mgr.: Adam Bury.
*Labels Distributed: Audio:* Rajon Music Group (Australia); Roadshow Music (Australia)

**Stomp P/L,** 5 Harper St., Abbotsford, VIC, 3167, (+61) 3.9412 3555, Fax: (+61) 3.9495 6255, E-Mail: info@stomp.com.au, Web Site: www.stomp.com.au, CEO: Drew Jorgensen; MD: John Barry; GM: Tom Pandzic; Export GM: Adrian Bortignon; Fulfillment Mgr.: Peta Curnow; Merch. Mgr.: Dean Boswell; Dance Sales Mgr.: Lisa Durran; DVD/Audio Mgr.: Ben Ralph.
(Distributor, One-Stop, Rackjobber, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Computer Software, Accessories, Games)
*Labels Distributed: Audio:* Barsuk Records

**Universal Music Australia Pty. Ltd. (Div. of Universal Music Group),** 3 Munn Reserve, Millers Point, NSW, 2000, (+61) 2.9207 0500, Fax: (+61) 2.9207 0599, Web Site: www.universal-australia.com.au, MD: George Ash; VP Finance-ANZA Region: Darryl Sullivan; GM Commercial Aff.: Rod Cameron; GM Info. Servs.: Barry Petersen; GM Promo./Artist Rel.: Nadya Balzarolo; GM Mktg.-Frontline/Domestic: Tim Kelly; GM Mktg.-Classics/Jazz/USM: Richard Davies; Dir. Legal/Bus. Aff.: Karen Don; Dir. New Media: Tom Enright; Exec. Asst. (George Ash): Carolina Timm.
*Labels Distributed: Audio:* ABC Contemporary Music (Australia); Dew Process (Australia); Modular Recordings (Australia)

**Warner Vision Australia,** PO Box 500, Crows Nest, NSW, 2065, (+61) 2.9950 1517, Fax: (+61) 2.9950 1530, Web Site: www.warnervision.com.au

**Westlink Multimedia / Embryo Records / Westlink Music Exports,** 224 Carr Place, Ste. 3, Leederville, WTA, 6007, (+61) 8.9228 2059, Fax: (+61) 8.9228 2159, E-Mail: exports@westlinkmultimedia.com, Web Site: www.westlinkmultimedia.com, MD/Label Mgr.: Rosco Stewart; Dist./Publicity: Julie Horrigan.
(Distributor, Importer, Exporter) (Compact Disc)

## SERVICES

**AAV Regency,** 4/18 Redbank Rd., Northmead, Sydney, NSW, 2152, (+61) 2.9890 2799, Fax: (+61) 2.9890 2404, Web Site: www.regencyrecordings.com.au
- Envelopes & Mailers
- Graphic Design
- Jacket/Sleeve Manufacturer
- Label Manufacturer
- Polybags & Shrinkwrap
- Printing
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**AAV Regency,** Unit 1/11 Urban Street, Braeside, Melbourne, VIC, 3195, (+61) 3.9587 1956, Fax: (+61) 3.9587 2384, E-Mail: tarmstrong@regencyrecordings.com.au, Web Site: www.regencyrecordings.com.au, MD: Fiona Horman; GM Sales/Mktg.: Tim Armstrong; Customer Serv. Mgr.: Joe Gregory; Victorian Sales Mgr.: Mat Scalzi.
- Envelopes & Mailers
- Graphic Design
- Jacket/Sleeve Manufacturer
- Label Manufacturer
- Polybags & Shrinkwrap
- Printing
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**ACDC Multimedia,** 11/24 Vore St., Silverwater, NSW, 2128, (+61) 2.9648 3800, Web Site: www.acdc.com.au, CEO: Ian MacKay.
- Graphic Design
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

**Abbey Road Design,** 13 Flindersia Dr., Mount Cotton, QLD, 4165, (+61) 7.3829 9505, Fax: (+61) 7.3829 9606, Dir.: Andrea Smith.
- Graphic Design

**Allens Arthur Robinson,** The Chifley Tower, 2 Chifley Sq., Sydney, NSW, 2000, (+61) 2.9230 4000, Fax: (+61) 2.9230 5333, E-Mail: contactus@aar.com.au, Web Site: www.aar.com.au, Partner: Jim Dwyer; Partner: Andrew Wiseman.
- Entertainment Attorney

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- Entertainment Attorney

**Arts Law Centre of Australia,** The Gunnery, 43-51 Cowper Wharf Rd., Woolloomooloo, NSW, 2011, (+61) 2.9356 2566, Fax: (+61) 2.9358 6475, E-Mail: artslaw@artslaw.com.au, Web Site: www.artslaw.com.au, Exec. Dir.: Robyn Ayres; Admin. Mgr.: Garey Campbell.
- Entertainment Attorney

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- Entertainment Attorney

**Association of Independent Record Labels, Inc. (AIR),** Level 1/148 Brunswick St., Fortitude Valley, QLD, 4006, (+61) 7.3257 1838, Fax: (+61) 7.3257 0087, E-Mail: info@air.org.au, Web Site: www.air.org.au, CEO: Stuart Watters; Mktg. Mgr.: Raynee Burridge.
- Association & Professional Organization

**audioED Resources Site (Div. of Audio Training Consultants Pty Ltd.),** 2 Huon St., Broadbeach Waters, QLD, 4218, (+61) 7.5572 8315, E-Mail: info@audioed.com.au, Web Site: www.audioed.com.au, Mktg./Sales Mgr.: Vyt Karazija.
- Schools & Educational Institution

**AUSMUSIC Foundation,** 62-74 Pickles St., Port Melbourne, VIC, 3205, (+61) 3.9696 2422, (+61) 3.9696 6573, Fax: (+61) 3.9696 2879, E-Mail: foundation@ausmusic.org.au, Web Site: www.ausmusic.org.au, www.musicit.com, Pres.: Brian Cadd; VP: Paul O'Gorman; Sec.: Sue Gillard.
- Schools & Educational Institution

**Australasian Mechanical Copyright Owners Society Ltd. (AMCOS),** 6-12 Atchison St., St. Leonards, NSW, 2065, (+61) 2.9935 7900, Fax: (+61) 2.9935 7999, E-Mail: info@amcos.com.au, Web Site: www.amcos.com.au, CEO: Brett Cottle; Deputy Dir. Dist.: Judi Moore; Mgr. Mechanical Dist.: David Bowden; Mgr. Comm. Recordings: Leanne Walton; Dir. Media Licensing: Richard Mallett.
- Association & Professional Organization
- Performing and Mechanical Rights Organization

**Australasian Performing Right Association (APRA),** 6-12 Atchison St., St. Leonards, NSW, 2065, (+61) 2.9935 7900, Fax: (+61) 2.9935 7999, E-Mail: apra@apra.com.au, Web Site: www.apra.com.au, CEO: Brett Cottle; Dir. Member Servs.: Sally Howland; Dir. Gen. Licensing: Dean Ormston; Dir. Media Licensing: Richard Mallett; Dir. Int'l Rel.: Scot Morris; Mgr. Commun.: Anthea Sarris.
- Performing and Mechanical Rights Organization

**Australian Entertainment Industry Association Ltd. (AEIA),** Level 1, 15-17 Queen St., Melbourne, VIC, 3000, (+61) 3.9614 1111, Fax: (+61) 3.9614 1166, Web Site: www.aeia.org.au, Chief Exec.: Brenda Hughes Schwab; Membership Servs. Mgr.: Andrea Blanch.
- Association & Professional Organization

**Australian Guild of Screen Composers,** Corner of Oxford St. & Oatley Rd., Paddington, NSW, 2021, (+61) 2.9332 2599, Fax: (+61) 2.9557 0095, E-Mail: agsc@cia.com.au, Web Site: www.agsc.org.au, Chrmn.: David Hirschfelder; Pres.: Art Phillips; VP/Treasurer: Clive Harrison.
- Association & Professional Organization

**Australian Institute of Music,** 1-51 Foveaux St., Surry Hills, Sydney, NSW, 2010, (+61) 2.9219 5444, Fax: (+61) 2.9219 5454, E-Mail: enquiries@aimusic.com.au, Web Site: www.aimusic.com.au, Principal: Dr. Raphaelle Marcellino; Mgr. Student Servs.: Brett Lyon.
- Schools & Educational Institution

**The Australian Music Association (AMA),** MBE 148/45 Glenferrie Rd., Malvern, VIC, 3144, (+61) 3.9527 6658, Fax: (+61) 3.9507 2316, E-Mail: info@australianmusic.asn.au, Web Site: www.australianmusic.asn.au, Exec. Officer: Ian Harvey; Contact: Sara Hood.
- Association & Professional Organization

**Australian Music Centre,** Level Four, 10 Hickson Rd., The Rocks, Sydney, NSW, 2000, (+61) 2.9247 4677, Fax: (+61) 2.9241 2873, E-Mail: info@amcoz.com.au, sales@amcoz.com.au, Web Site: www.amcoz.com.au, GM: John Davis; Mktg. Mgr.: Anna Cerneaz; Music Resources Mgr.: Judith Foster.
- Association & Professional Organization
- Music Library
- Record Promotion Company

**Australian Music Foundation (AMF),** St. 3, Level 1, 785 Toorak Rd., Hawthron East, VIC, 3123, (+61) 3.9822 6683, Fax: (+61) 3.9822 7850, E-Mail: info@ausmusic.org.au, info@ausmusicorg.au, Web Site: www.ausmusic.org.au, www.musicit.com, CEO: Sue Gillard; Exec. Chrmn.: Ken Roberts; Non Exec. Dir.: Harry Hill; Sec.: Ian Wallace.
- Association & Professional Organization

**Australian Music Retailers Association Ltd. (AMRA),** MBE 148/45 Glenferrie Rd., Malvern, VIC, 3144, (+61) 3.9507 2547, Fax: (+61) 3.9507 2316, E-Mail: info@amra.org.au, Web Site: www.amra.org.au, Exec. Officer: Ian Harvey Walker.
- Association & Professional Organization

**Australian Record Industry Association Ltd. (ARIA),** Level 4, 19 Harris St., Pyrmont, NSW, 2009, (+61) 2.8569 1144, Fax: (+61) 2.8569 1181, E-Mail: aria@aria.com.au, aria.mail@aria.com.au, Web Site: www.aria.com.au, Chrmn.: Denis Handlin; CEO: Stephen Peach; Mgr. Finance/Opns./Administration: Lynne Small; Commun. Mgr.: Christy Hayes; Chart Mgr.: Ian Wallace.
- Association & Professional Organization

**Banki Haddock Fiora,** Level 10, 179 Elizabeth St., Sydney, NSW, 2000, (+61) 2.9266 3400, Fax: (+61) 2.9266 3455, E-Mail: email@bhf.com.au, Web Site: www.bhf.com.au, Partner (Intellectual Property/Entertainment): Peter Banki; Partner (Intellectual Property/Competition): Kate Haddock; Partner (TradeMarks/Brand Strategies/Intellectual Properties): Margaret Shearer.
- Entertainment Attorney

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- Graphic Design

**Blake Dawson Waldron,** Grosvenor Pl., 225 George St., Sydney, NSW, 2000, (+61) 2.9258 6000, Fax: (+61) 2.9258 6999, Web Site: www.bdw.com.au, Exec. Partner: Lisa Chung; Exec. Partner: Adrian Morris; Mgr. Media/Pub. Rel.: Tim Graves.
- Entertainment Attorney

**Box Hill Institute,** Centre for Performing Arts, 1000 Whitehorse Rd., Box Hill, VIC, 3128, (+61) 3.9286 9695, Fax: (+61) 3.9286 9704, E-Mail: performingarts@bhtafe.edu.au, Web Site: www.bhtafe.edu.au, Mgr. Centre for Performing Arts: Rose Stephens; Audio Prodn. Coord.: Adam Quaife; Program Coord.: Jenni Hillman; Songwriting/Composition Coord.: Lachlan Wilson; Dance Coord.: Dianne Parrington; Degree Course Leader: Kevin Purcell.
- Schools & Educational Institution

**Miranda Brown Publicity,** 110 Argyle St., 1st Floor, Fitzroy, VIC, 3065, (+61) 3.9419 0931, (+61) 3.9419 0760, Fax: (+61) 3.9417 4475, E-Mail: miranda@mbpublicity.com.au, Contact: Miranda Brown,
- Public Relations Company

**Buxton Walker Publicity,** 187 Carlisle St., Rear, Balaclava, VIC, 3183, (+61) 3.9537 7155, Fax: (+61) 3.9537 7166, E-Mail: michelle@buxtonwalker.com, Web Site: www.buxtonwalker.com, Publicist: Michelle Buxton; Contact: Andrew Walker.
- Public Relations Company

**CCS Media Packaging,** 11-13 Richmond Rd., Homebush West, Sydney, NSW, 2140, (+61) 2.9746 7277, Fax: (+61) 2.9746 7270, E-Mail: info@ccsmediapackaging.com.au, Web Site: www.ccsmediapackaging.com, MD: Kevin Wilson; Mktg./Sales: Joe Ryall; Opns.: Bob Kew.
- Envelopes & Mailers
- Jacket/Sleeve Manufacturer
- Packaging Services

**CD Oz Pty. Ltd.,** 7 Parklands Estate, 7-11 South St., Rydalmere, NSW, 2116, (+61) 2.9680 0422, Fax: (+61) 2.9680 0433, E-Mail: cdoz@cdoz.com.au, Web Site: www.cdoz.com.au, CEO: Alyson Ogilvie-Lee; Sales Dir.: Virgil St. John; Financial Officer: Suzi Lai; IT Mgr.: Doug Shanahan.
- CD, CD-ROM & DVD Replicator
- Plating & Pressing Plant

**CD ROM Services Pty. Ltd.,** Ground Floor, 173 Pacific Hwy., North Sydney, NSW, 2060, (+61) 2.9954 9885, (+61) 2.9460 0677, Fax: (+61) 2.9922 4801, E-Mail: info@cdroms.com.au, Web Site: www.cdroms.com.au, Mgr.: Andrew Host; Prodn. Mgr.: Vanessa Roden; Terminal Mgr.: James Brough.
- Printing
- CD, CD-ROM & DVD Replicator

**Chrissie Camp Publicity,** PO Box 374, Avalon, NSW, 2107, (+61) 2.9973 3004, Fax: (+61) 2.9973 3005, E-Mail: chrissie.camp@iform.com.au, Mgr.: Chrissie Camp.
- Public Relations Company

**Central Queensland Conservatorium of Music (CQCM) (Div. of Central Queensland University),** Boundary Rd., Planlands, Mackay, QLD, 4740, (+61) 7.4940 7800, Fax: (+61) 7.4940 7820, E-Mail: k.mackqnzie@cqu.edu.au, Web Site: www.cqu.edu.au/cqcm, Administration Coord.: B. Howlett.
- Schools & Educational Institution

**ChordWizard Software Pty Ltd,** PO Box 1264, Newcastle, NSW, 2300, (+61) 2.4960 9520, Fax: (+61) 2.4960 9580, E-Mail: sales@chordwizard.com, marketing@chordwizard.com, Web Site: www.chordwizard.com, Contact: Stephen Clarke.
- Digital Music Companies & Services

**City Dub,** 312 Wakefield St., Adelaide, SA, 5000, (+61) 8.8232 0910, Fax: (+61) 8.8232 0820, E-Mail: sales@citydub.com.au, Web Site: www.citydub.com.au, MD: David Grice.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

**Neil Clugston Organisation P/L,** PO Box 387, Glebe, NSW, 2037, (+61) 2.9552 3277, Fax: (+61) 2.9552 3713, E-Mail: info@nco.com.au, Web Site: www.nco.com.au
- Public Relations Company

**College of Music, Visual Arts and Theatre (Div. of James Cook University),** 2 Ronan St., Vincent, QLD, 4814, (+61) 7.4781 3166, Fax: (+61) 7.4781 3169, E-Mail: comvat@jca.edu.au, Web Site: www.jcu.edu.au/school/comvat/comvat.html
- Schools & Educational Institution

**Community Broadcasting Association of Australia,** Level 3, 44-54 Botany Rd., Alexandria, NSW, 2015, (+61) 2.9310 2999, Fax: (+61) 2.9319 4545, E-Mail: office@cbaa.org.au, Web Site: www.cbaa.org.au, GM: Barry Melville; Commun. Mgr.: Cameron Woods; Membership/Devel. Mgr.: Joanna McCarthy.
- Association & Professional Organization

**Compact Disc Media (CD Media),** Unit 1B, 207 Young St., Waterloo, NSW, 2017, (+61) 2.9319 0514, Fax: (+61) 2.9319 0518, Web Site: www.cdmedia.com.au, Sales Mgr.: Russell Potts; Prodn. Mgr.: Stuart Horton.
- CD, CD-ROM & DVD Replicator

**Corduroy Records (Vinyl Record Manufacturer),** 38 Advantage Rd., Highett, VIC, 3190, (+61) 3.9553 5063, Fax: (+61) 3.9553 5470, Web Site: www.corduroy.com.au, Prodn. Mgr.: Nick Phillips.
- Plating & Pressing Plant

**Corrs Chambers Westgarth,** Bourke Pl., 600 Bourke St., Melbourne, VIC, 3000, (+61) 3.9672 3000, Fax: (+61) 3.9602 5544, Web Site: www.corrs.com.au, Contact: Felicity McDowell.
- Entertainment Attorney

**Country Music Association of Australia (CMAA),** 454-456 Peel St., Tamworth, NSW, 2340, (+61) 2.6766 1577, Fax: (+61) 2.6766 7314, E-Mail: info@country.com.au, Web Site: www.country.com.au, GM: Cheryl Hayes; Opns. Mgr.: Leanie Renton.

INTERNATIONAL

• Association & Professional Organization

**Cowley Hearne Lawyers Pty. Limited,** Level 10, 60 Miller St., North Sydney, NSW, 2059, (+61) 2.9956 2100, Fax: (+61) 2.9959 3614, E-Mail: jhearne@cowleyhearne.com.au, Web Site: www.cowleyhearne.com.au, Partner: Peter LeGuay; MD: Michael Bielby.
• Entertainment Attorney

**Crystal Mastering,** 77 Newman St., Thornbury, Melbourne, VIC, 3071, (+61) 3.9484 8814, Fax: (+61) 3.9484 8813, E-Mail: studio@crystalmastering.com.au, Web Site: www.crystalmastering.com.au, Engineer: Joseph Carra; Engineer: John Ruberto.
• Mastering Facility

**dB Mastering,** 66 Oxford St., Darlinghurst, NSW, 2010, (+61) 2.9380 6991, Fax: (+61) 2.9380 6971, E-Mail: info@dbmastering.com.au, Web Site: www.dbmastering.com.au
• Mastering Facility

**DestraMusic.com,** PO Box 2393, Richmond, VIC, 3121, (+61) 4.1831 9067, E-Mail: richard@destra.com, Web Site: www.destramusic.com, CEO: Domenic Carosa.
• Digital Music Companies & Services

**Dex Audio Pty. Ltd.,** 393-399 Macaulay Rd., Kensington, VIC, 3031, (+61) 3.8378 2266, Fax: (+61) 3.9376 5118, E-Mail: mail@dexaudio.com.au, Web Site: www.dexaudio.com.au, Dir.: Greg Williams; Sales Mgr.: Brad Duffy.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Digital Audio Technologies Australia (D.A.T.A.) (Div. of Summit Technology),** Unit 28, Slough Business Park, Holker St., Silverwater, NSW, 2128, (+61) 2.9748 3144, Fax: (+61) 2.9748 4096, E-Mail: kharding@digitalaudio.com.au, Web Site: www.digitalaudio.com.au, GM: Ken Harding; Plant Engineer: Evan Stent; Finance Mgr.: Mike Johnson; Technical/Mfg. Mgr.: Howard Jones.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Digital CD Mastering,** 114 Alexander St., Crows Nest, NSW, 2065, (+61) 2.9436 2113, (+61) 2.04187 77173, Fax: (+61) 2.9436 2665, E-Mail: dcdm@bigpond.com, MD/Engineer: Bruce Sheldrick; Mastering Engineer: Marko Sroanov-Miletic.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Disk-Edits Pty. Ltd.,** 106-108 Gibson St., Bowden, SA, 5007, (+61) 8.8340 1377, Fax: (+61) 8.8346 3081, E-Mail: nclark@disk-edits.com.au, Web Site: www.disk-edits.com.au, Mgr./Sr. Engineer: Neville Clark; Reception/Bookings/Sales: Ros Clark; Engineer: Peter Kolomitsev; Prodn. Engineer: Martin Kubitzki.
• Mastering Facility

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• Entertainment Attorney

**Dwyer & Co.,** Casselden Pl., 20th Fl., 2 Lonsdale St., Melbourne, VIC, 3000, (+61) 3.8660 3120, Fax: (+61) 3.9654 1313, E-Mail: dwyer@dwyer.com.au, Lawyer: Phil Dwyer; Lawyer: Paul O'Gorman; Lawyer: Mike Scott.
• Entertainment Attorney

**Edensound Mastering,** 180 Bank St., South Melbourne, VIC, 3205, (+61) 3.9682 9066, (+61) 3.04185 45948, Fax: (+61) 3.9696 2895, E-Mail: mart@edensound.com.au, Web Site: www.edensound.com.au, MD: Martin Pullan; Engineer: Robbie Adams.
• Mastering Facility

**Elder School of Music (Elder Conservatorium),** North Terrace, University of Adelaide, Adelaide, SA, 5005, (+61) 8.8303 5995, Fax: (+61) 8.8303 4423, Web Site: www.music.adelaide.edu.au, School Register: Dr. Miriam Collins; Head of Bachelor of Music Education Program: Jennifer Resevear.
• Schools & Educational Institution

**Fable Music Pty. Ltd.,** PO Box 7584, St. Kildard Post Office, Melbourne, VIC, 8004, (+61) 3.9820 3111, Fax: (+61) 3.9820 8711, E-Mail: admin@fablemusic.com.au, Web Site: www.fablemusic.com.au, Pres.: John McDonald; Copyright Admin.: Lee McDonald; Prodn. Music Mgr.: Frank Sablotny; Prod. Music Rep.: Brian Baker.
• Music Library

**Michael Frankel & Co.,** 268 Devonshire St., Surry Hills, NSW, 2010, (+61) 2.9318 2900, Fax: (+61) 2.9318 1690, Assoc.: Raena Lea-Shannon; Solicitor: Greg Duffy.
• Entertainment Attorney

**Fuji - Hanimex Pty. Ltd.,** 108 Old Pittwater Rd., Brookvale, NSW, 2100, (+61) 2.9466 2600, Fax: (+61) 2.9938 1975, E-Mail: sydney@hanimex.com.au, Web Site: www.hanimex.com.au, www.fujifilm.com
• Blank Recording Media Manufacturer

**Gilbert + Tobin,** 2 Park St., Sydney, NSW, 2000, (+61) 2.9263 4000, Fax: (+61) 2.9263 4111, E-Mail: email@gtlaw.com.au, Web Site: www.gtlaw.com.au, Partner: Liza Carver; Partner: Gina Cass-Gittlieb; Partner: Mark Goldsmith; Partner: Bill Spain; Partner: Peter Leonard; Partner: Kate Harrison; Partner: Garry Lawler; Partner: Gary Besson; Partner: David Wilkie; Partner: Stephen Menzies; Partner: John Williamson-Noble; Partner: Steven Glass.
• Entertainment Attorney

**Gray & Perkins Lawyers,** Level 7, 55 Clarence St., Sydney, NSW, 2000, (+61) 2.9290 2999, Fax: (+61) 2.9290 3628, E-Mail: grayperkins@grayperkins.com.au, Web Site: www.grayperkins.com.au, Partner: Mathew Alderson.
• Entertainment Attorney

**Greencorp Magnetics Pty. Ltd.,** 80 Perry St., Matraville, NSW, 2036, (+61) 2.9661 6511, Fax: (+61) 2.9311 4222, E-Mail: ians@greencorp.com, Web Site: www.greencorp.com, Pres.: Stephen L. Green.
• Blank Recording Media Manufacturer
• Cartridges, Cassettes, Reels & Video Boxes

**Louis Gross & Associates,** Level 17, 390 St. Kilda Rd., Melbourne, VIC, 3004, (+61) 3.9866 5666, Fax: (+61) 3.9866 5644, E-Mail: info@louisgross.com.au, Web Site: www.louisgross.com.au, Principal: Louis Gross; Principal: Ross Stuart Becroft.
• Entertainment Attorney

**Henry Davis York, Lawyers,** 44 Martin Pl., Sydney, NSW, 2000, (+61) 2.9947 6000, Fax: (+61) 2.9947 6999, Web Site: www.hdy.com.au, Mng. Partner: Stephen Purcell; Partner: Stephen Gorry.
• Entertainment Attorney

**Herbert, Geer & Rundle,** Level 21, 385 Bourke St., Melbourne, VIC, 3000, (+61) 3.9670 6123, (+61) 3.9641 8613, Fax: (+61) 3.9670 3338, E-Mail: ghodgkinson@hgr.com.au, Web Site: www.hgr.com.au, Partner: Graeme Hodgkinson.
• Entertainment Attorney

**Illawarra Institute (Div. of Wollongong Campus),** PO Box 1223, Wollongong, NSW, 2500, (+61) 2.4229 0400, Fax: (+61) 2.4229 0626, E-Mail: michael.barkl@det.nsw.edu.au, Web Site: www.tafensw.edu.au, Head Teacher-Music: Michael Barkl.
• Schools & Educational Institution

**IMMEDIA!,** 20 Hordern St., Newtown, NSW, 2042, (+61) 2.9557 7766, Fax: (+61) 2.9557 7788, E-Mail: info@immedia.com.au, Web Site: www.immedia.com.au, Mng. Partner: Phil Tripp; Contact: Mark Berry.
• Public Relations Company
• Record Promotion Company

**JMC Academy,** 41 Holt St., Surry Hills, NSW, 2010, (+61) 2.9281 8899, Fax: (+61) 2.9212 4801, Web Site: www.jmc.edu.au
• Schools & Educational Institution

**JMC Academy (Melbourne),** Level 1 171, Bank St., South Melbourne, VIC, 3205, (+61) 3.9696 4117, Fax: (+61) 3.9696 2520, E-Mail: enquiries@jmc.edu.au, Web Site: www.jmc.edu.au, GM: Roslyn Tabacco.
• Schools & Educational Institution

**Judith Johnson Publicity Pty. Ltd.,** 2/15 Broughton St., Milsons Point, Sydney, NSW, 2061, (+61) 2.9957 4514, Fax: (+61) 2.9957 4938, E-Mail: judithj@netspace.net.au, Contact: Judith Johnson.
• Public Relations Company

**Kaos Management,** PO Box 96, Potts Point, NSW, 1335, (+61) 2.9380 4621, Fax: (+61) 2.9380 4619, E-Mail: russell@kaosman.com.au, Web Site: www.kaosman.com.au, MD: Russell Thomas.
• Public Relations Company

**Kelly & Co.,** Level 17, 91 King William St., Santos House, Adelaide, SA, 5000, (+61) 8.8205 0800, Fax: (+61) 8.8205 0805, E-Mail: pcampbell@kellyco.com.au, Web Site: www.kellyco.com.au, Partner (Technology/Media/Entertainment): Peter Campbell; Partner (Technology/Media/Entertainment): Belinda Grant; Partner (Media/Entertainment/Sports): John Kelly.
• Entertainment Attorney

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• Entertainment Attorney

**MDG Design Pty. Ltd.,** Suite 7, 16th Fl. 122 Arthur St., North Sydney, NSW, 2060, (+61) 2.9922 7733, Fax: (+61) 2.9922 7800, E-Mail: info@mdgdesign.com.au, Web Site: www.mdgdesign.com.au
• Graphic Design

**MPO ASIA Co. Ltd. (Div. of MPO),** PO Box 284, Newport Beach, Sydney, NSW, 2026, (+61) 2.9130 8741, Fax: (+61) 2.9130 5963, E-Mail: australia@mpoasia.com, Web Site: www.mpoasia.com, Australia/New Zealand Sales Mgr.: Geoff Kennedy.
• CD, CD-ROM & DVD Replicator

**McNab McNab & Starke,** Level 10, 552 Lonsdale St., Melbourne, VIC, 3000, (+61) 3.9670 9691, Fax: (+61) 3.9670 2219, Partner: Ken Starke.
• Entertainment Attorney

**Media Arts Lawyers,** First Fl., 441 Spencer St., West Melbourne, Melbourne, VIC, 3003, (+61) 3.9348 9537, Fax: (+61) 3.9348 9346, Web Site: www.mediaartslawyers.com, Partner: David Vodicka; Partner: Stephen King; Solicitor: Jennifer Twitty; Article Clerk: Matthew Rogers.
• Entertainment Attorney

**Media Entertainment & Arts Alliance ( SA & NT),** 241 Pirie St., Adelaide, SA, 5000, (+61) 8.8223 6055, Fax: (+61) 8.8223 7176, E-Mail: sa@alliance.org.au, Web Site: www.alliance.org.au, Branch Sec.: Shauna Black.
• Association & Professional Organization

**Media Technology,** Unit 3, 9 Orion Rd., Lane Cove West, NSW, 2066, (+61) 2.9429 8600, Fax: (+61) 2.9427 9844, E-Mail: sales@mediatec.com.au, Web Site: www.mediatechnology.com, State Mgr.: Garry Guerin; Mktg. Mgr.: Carl Naessens; Chief Exec.: Allan Morton.
• CD, CD-ROM & DVD Replicator

**Meike Pty. Ltd.,** 100 Renton Ave., Moorebank, NSW, 1875, (+61) 2.9734 9084, Fax: (+61) 2.9734 0723, E-Mail: info@melke.com.au, Web Site: www.melke.com.au, GM: Rowena Wenck; MD: Sue Melke; Acct. Mgr.: Amy Barbara; Acct. Mgr.: Marcella McAdam.
• Public Relations Company

**Microview Pty. Ltd.,** 5/3 Gibbes St., Chatswood, NSW, 2067, (+61) 2.9496 4399, Fax: (+61) 2.9496 4387, E-Mail: info@microview.com.au, Web Site: www.microview.com.au, Sales Mgr.: Gavin Siou; Sr. Sales: Rubire Mclean.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Millmaine Entertainment,** 7 Martin St., South Melbourne, VIC, 3205, (+61) 3.9690 9766, Fax: (+61) 3.9690 9347, E-Mail: melbourne@millmaine.com.au, Web Site: www.millmaine.com.au, Chief Exec.: Geoff Godkin; Exec. Dir.: Peter Simpson; Exec. Dir.: Lisa Ferguson; Exec. Dir.: Sue Nattrass; GM: Isabell Howden; Exec. Dir.: Simon Godkin; Exec. Dir.: Steve Hope.
• Public Relations Company

**Millmaine Entertainment,** 74 Foveaux St., Surry Hills, NSW, 2010, (+61) 2.9212 2781, Fax: (+61) 2.9281 6681, E-Mail: sydney@millmaine.com.au, Web Site: www.millmaine.com.au
• Public Relations Company

**Music & Data CD's,** Unit 24, Two Bishop St., St. Peters, NSW, 2044, (+61) 2.9557 9622, Fax: (+61) 2.9557 9633, E-Mail: peter@madcds.com.au, clive@madcds.com.au, Web Site: www.madcds.com.au, Contact: Peter King; Contact: Clive Lipman.
• CD, CD-ROM & DVD Replicator

**Music Managers Forum (MMF),** Level 3, 44-54 Botany Rd., Alexandria, NSW, 2015, (+61) 2.9310 4268, Fax: (+61) 2.9699 9763, E-Mail: info@immf.net, Web Site: www.immf.net/au, Professional Devel. Mgr.: Penny Weber; Bus. Admin. Mgr.: Tracy Redhead.
• Association & Professional Organization

**Musicians' Union of New South Wales,** Ste. 605, 6th Floor, 3 Smail St., Ultimo, NSW, 2007, (+61) 2.9281 1955, Fax: (+61) 2.9281 6055, E-Mail: unionoffice@musiciansunion.com.au, Web Site: www.musiciansunion.com.au, Pres.: Sandi Chick; VP: Greg Johns; Sec.: Richard Ruhle.
• Association & Professional Organization

**NRC Communications,** 22 Windich Pl., Leederville, WTA, 6007, (+61) 8.9242 2711, Fax: (+61) 8.9242 2911, E-Mail: nrc@space.net.au, Web Site: www.nrccomm.com.au, Principal Consultant: Natalie Cameron.
• Public Relations Company

**Northern Melbourne Institute of TAFE,** Yarra Bend Rd., Fairfield, VIC, 3078, (+61) 3.9269 8933, Fax: (+61) 3.9269 8931, E-Mail: glennb-pa@nmit.vic.edu.au, Web Site: www.nmit.vic.edu.au, Head of Performing Arts: Glenn Blair.
• Schools & Educational Institution

**Brett Oaten Solicitors,** PO Box 41, Erskineville, NSW, 2043, (+61) 2.9557 7173, Fax: (+61) 2.9519 9290, E-Mail: info@brettoaten.com.au, Web Site: www.brettoaten.com.au, Principal: Brett Oaten; Solicitor: Dave Orwell.
• Entertainment Attorney

**One of A Kind,** Cnr. Buckland & Myrtle Sts., Chippendale, NSW, 1300, (+61) 2.9699 2477, Fax: (+61) 2.9699 2857, E-Mail: design@oneofakind.com.au, Web Site: www.oneofakind.com.au, Dir.: Tim Poulton; Dir.: Katie Little.
• Graphic Design
• Printing

**Oracle Records & Distribution,** 20 Bishop St., Red Hill, QLD, 4059, (+61) 7.3856 2788, Fax: (+61) 7.3856 2799, E-Mail: oracle@powerup.com.au, Web Site: oraclerecords.com.au, MD: Jason Williams; Nat'l Promo. Mgr.: Jodie Jay; Dist./Sales: Dylan Slater.
• CD, CD-ROM & DVD Replicator

**The PR Co.,** 36 Helen St., Ste. 3, Newstead, QLD, 4006, (+61) 7.3257 1275, Fax: (+61) 7.3257 1789, E-Mail: theprcompany@theprcompany.com.au, Web Site: www.theprcompany.com.au, Dir.: Suzanne Snape; Publicist: Samantha Brooks; Publicist: Reegan Stark; Admin. Mgr.: Carlie Woolnough.
• Public Relations Company

**Palmer Entertainmnet Group Pty. Ltd.,** Shop 2, 6 Lavelle St., Nerang, QLD, 4211, (+61) 7.5578 2535, Fax: (+61) 7.5578 2535, E-Mail: glen@pegcd.com, Web Site: www.pegcd.com, Dir.: Glen Palmer.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

**Pentland Promotions,** 8 Godfrey Ave., East St. Kilda, VIC, 3183, (+61) 3.9593 9598, Fax: (+61) 3.9525 4171, E-Mail: janepentland@xcel.net.au, Contact: Jane Pentland.
• Public Relations Company

**Phonographic Performance Co. of Australia Ltd. (PPCA),** Level 4, 19 Harris St., Pyrmont, NSW, 2009, (+61) 2.8569 1100, Fax: (+61) 2.8569 1183, E-Mail: ppca@ppca.com.au, Web Site: www.ppca.com.au, CEO: Stephen Peach; GM Opns./Pub. Performance Licensing: Lynne Small; Corporate Counsel: Jason McLennan; Licensing Mgr.: Maxine Chisholm; Dist. Mgr.: Linda Courtney; IT Mgr.: James Grierson; Commun. Officer: Christy Hayes.
• Performing and Mechanical Rights Organization

**Poons Head,** 238 Canning Hwy., East Fremantle, WTA, 6158, (+61) 8.9339 4791, Fax: (+61) 8.9339 4791, E-Mail: info@poonshead.com, Web Site: www.poonshead.com, Mastering Engineer: Rob Grant; Mgr.: Samara Lockey.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Promote Media Group,** Morley Commercial Center, Corner of Boag Rd. and Russell St., Morley, WTA, 6062, (+61) 8.9375 3902, Fax: (+61) 8.9375 3903, E-Mail: info@promotemedia.com, Web Site: www.promotemedia.com, Dir.: Mark Whitehouse; Dir. Accts.: Carol Whitehouse; Customer Liaison: Jane Germain.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**RMIT University,** PO Box 71, School of Education, Bundoora, VIC, 3083, (+61) 3.9925 7839, E-Mail: david.forrest@rmit.edu.au, Web Site: www.rmit.edu.au/music, Program Mgr. - Music/Arts: David Forrest.
• Schools & Educational Institution

**Reservoir Promotions,** PO Box 421, Petersham, NSW, 2049, (+61) 2.9568 6635, E-Mail: reservoir@one.net.au, Web Site: www.reservoirpr.com, Publicist: Deborah Gann.
• Public Relations Company

**Peter Rix Management,** Level Five, 55 Mountain St., Ultimo, NSW, 2007, (+61) 2.9219 0800, Fax: (+61) 2.9219 0888, E-Mail: access@prm.gpjco.com, MD: Peter Rix; GM: Brad Larkham; Proj. Mgr.: Natalie Bark; Proj. Mgr.: Katrina Regan; Content Mgr.: Emma Moroney; Artist Laison: Sue Noel.
• Public Relations Company

**SAE Institute,** 55-57 Wentworth Ave., Sydney, NSW, 2000, (+61) 2.9211 3711, Fax: (+61) 2.9211 3308, E-Mail: info@saecollege.edu.au, Web Site: www.sae.edu
• Schools & Educational Institution

**SAE Institute,** Unit 4, Level 2, 282 Gouger St., Adelaide, SA, 5000, (+61) 8.8410 6599, E-Mail: infoadelaide@sae.edu, Web Site: www.sae.edu
• Schools & Educational Institution

INTERNATIONAL

**SAE Institute,** 373-394 Ewingsdale Rd., Byron Bay, NSW, 2481, (+61) 2.6639 6000, E-Mail: infobyron@sae.edu, Web Site: www.sae.edu, Founder/Pres.: Dr. Tom Misner.
• Schools & Educational Institution

**SAE Institute,** 235 Normanby Rd., South Melbourne, VIC, 3205, (+61) 3.9681 8422, Fax: (+61) 3.9681 8466, Web Site: www.sae.edu
• Schools & Educational Institution

**SAE Institute,** Level 1, 3-5 Bennett St., East Perth, WTA, 6004, (+61) 8.9325 4533, Fax: (+61) 8.9221 4401, E-Mail: saeperth@iinet.net.au, Web Site: www.sae.edu, Dir.: Dean Pearson.
• Schools & Educational Institution

**Saba Design,** 126 Wellington St., Waterloo, NSW, 2017, (+61) 2.9552 1966, (+61) 2.041123 0287, Fax: (+61) 2.9552 3866, E-Mail: rebecca@sabadesign.com.au, Web Site: www.sabadesign.com.au, MD: Rebecca Sabbagh.
• Graphic Design
• Printing

**St. Cecilia School of Music,** 59 Bourke St., Launceston, TAS, 7250, (+61) 3.6331 7343, Fax: (+61) 3.6331 7343, E-Mail: info@st-cecilia.com.au, Web Site: www.st-cecilia.com.au, Contact: Matthews Tyson.
• Schools & Educational Institution

**Lyndon Sayer-Jones & Associates,** Level 8, 157 Liverpool St., Sydney, NSW, 2000, (+61) 2.9283 1211, Fax: (+61) 2.9283 1227, E-Mail: mail@lsj.com.au, Web Site: www.lsj.com.au, Principal: Lyndon Sayer-Jones; Associate: Michael Russell; Solicitor: Alexandra Portale; Office Mgr.: Amber Du Moulin.
• Entertainment Attorney

**Robert Scard & Associates,** Ste. 2, 500 Miller St., Cammeray, NSW, 2062, (+61) 2.9954 3366, Fax: (+61) 2.9954 3711, Contact: Robert Scard.
• Entertainment Attorney

**ScreenSound Australia, The National Screen & Sound Archive,** McCoy Circuit, Acton, ACT, 2601, (+61) 2.6248 2000, Fax: (+61) 2.6548 2167, E-Mail: enquiries@screensound.gov.au, Web Site: www.screensound.gov.au, Contact: Rohan Lilley.
• Music Library

**Silver Trak Digital,** 42 Wattle St., Unit 14, Ultimo, NSW, 2007, (+61) 2.9571 5166, Fax: (+61) 2.9571 5066, E-Mail: info@silvertrak.com.au, Web Site: www.silvertrak.com.au
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Simpsons Solicitors,** Ste. 1202, 135 Macquarie St., Sydney, NSW, 2000, (+61) 2.9247 3473, Fax: (+61) 2.9247 3442, E-Mail: enquiries@simpsons.com.au, Web Site: www.simpsons.com.au, Partner: Shane Simpson; Partner: Adam Simpson.
• Entertainment Attorney

**Sing Sing Recording Studios,** 9 Gordon St., Cremorne, VIC, 3121, (+61) 3.9428 4622, Fax: (+61) 3.9428 6204, Web Site: www.singsing.com.au, MD: Kaj Dahlstrom; Engineer: Ross Cockle.
• Mastering Facility

**Smartartz Graphics,** 126 Wellington St., Waterloo, NSW, 2017, (+61) 2.9552 1966, (+61) 4.1123 0287, Fax: (+61) 2.9552 3866, E-Mail: rebecca@smartartz.com.au, MD: Rebecca Sabbagh.
• Graphic Design
• Printing

**Songwriters, Composers & Lyricists Association, Inc. (SCALA),** PO Box 228, Kensington Park, SA, 5068, (+61) 8.8431 4063, Fax: (+61) 8.8332 1013, E-Mail: scala@scala.org.qu, Web Site: www.scala.org.au, Pres.: Robert Childs.
• Association & Professional Organization

**The Songwriting Society of Australia,** PO Box 693, Glebe, NSW, 2037, (+61) 2.9294 4236, E-Mail: songsoc@ozemail.com.au, Web Site: www.ozemail.com.au/~songsoc, Pres./Concert Coord.: Peter Scully; Membership Coord.: Ross Bruzzese; Treasurer/Sec.: Steve Clark.
• Association & Professional Organization

**Sonic Promotions Pty. Ltd.,** Level 2, 121 Harrington St., The Rocks, NSW, 2000, (+61) 2.8248 5050, E-Mail: sales@sonicpromotions.com.au, Web Site: www.sonicpromotions.com.au, Designer/Consultant: Michael Hiscock.
• Graphic Design

**Sonopress Australia,** Unit 1A 207-209, Young St., Waterloo, NSW, 2017, (+61) 2.9310 7081, Fax: (+61) 2.9310 7081
• CD, CD-ROM & DVD Replicator

**Sony (Australia) Ltd.,** 33-39 Talavera Rd., North Ryde, NSW, 2113, (+61) 2.9887 6666, (+61) 2.9878 9712, Fax: (+61) 2.9888 6264, Web Site: www.sony.com.au
• Blank Recording Media Manufacturer

**Soundwarp,** 13/505 Pittwater Rd., Brookvale, NSW, 2100, (+61) 2.9905 7144, Fax: (+61) 2.9939 1943, E-Mail: info@soundwarp.com.au, Web Site: www.soundwarp.com.au, Sound Engineer: Bill Syratt; Mastering Engineer: Meredith Brooks.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Southbank Institute,** Merivale St., South Brisbane, QLD, 4101, (+61) 7.3244 5000, Fax: (+61) 7.3244 5913, Web Site: www.sbit.qld.edu.au, Teacher/Contemporary Music: Mary Carden.
• Schools & Educational Institution

**Southern Cross University,** Military Rd., East Lismore, NSW, 2480, (+61) 2.6620 3831, Fax: (+61) 2.6622 7968, E-Mail: arts@scu.edu.au, Web Site: www.scu.edu.au/music, Head of Contemporary Music: Dr. Jon Fitzgerald.
• Schools & Educational Institution

**Studios 301 (Div. of Studios 301 Pty. Ltd.),** 2 Mitchell Rd, Alexandria, Sydney, NSW, 2015, (+61) 2.9698 5888, Fax: (+61) 2.9698 5889, E-Mail: infosydney@301.com.au, Web Site: www.studios301.com, Studio Mgr.: Sharnee Davis.
• Mastering Facility

**Summit Printing Australia Pty. Ltd.,** Unit 51, Slough Ave., Slough Bus. Park, Silverwater, NSW, 2128, (+61) 2.8756 4488, Fax: (+61) 2.8756 4483, E-Mail: francis@summitprinting.com.au, Web Site: www.summittechnology.com.au
• Printing

**Summit Technology Australia Pty. Ltd.,** Unit 28, Slough Business Park, Silverwater, Sydney, NSW, 2128, (+61) 2.8719 8888, E-Mail: co@smsummit.com.sg, Web Site: www.smsummit.com.sg, Exec. Dir.: Francis Sek; Sales/Mktg. Mgr.: Mark Sepveira.
• CD, CD-ROM & DVD Replicator

**Surry Partners Lawyers,** Level 1, 483 Riley St., Surry Hills, Sydney, NSW, 2010, (+61) 2.9318 6400, Fax: (+61) 2.9318 6499, E-Mail: admin@surrypartners.com.au, Web Site: www.surrypartners.com.au, Partner: Peter English; Partner: Tony Brooks; Partner: James Russell; Consultant: Gary Penny.
• Entertainment Attorney

**TAFE SA, Adelaide North, Salisbury Campus,** Wiltshire St., Salisbury, SA, 5108, (+61) 8.8207 9800, Fax: (+61) 8.8207 9999, Web Site: www.tafe.sa.edu.au, Mgr.: Sue Rosenthal; Multimedia Coord.: Peter Nixon; Course Coord.: Garry Swalling.
• Schools & Educational Institution

**TDK Australia Pty. Ltd.,** 20 Napier St., North Sydney, NSW, 2060, (+61) 2.8908 8600, Web Site: www.tdk.com.au
• Blank Recording Media Manufacturer

**Tasmanian Conservatorium of Music (Div. of University of Tasmania),** S. Sandy Bay Rd., Hobart, TAS, 7000, (+61) 3.6226 7314, Fax: (+61) 3.6226 7333, Web Site: www.music.utas.edu.au, Admin. Officer: Andrea Michaelson.
• Schools & Educational Institution

**Technicolor (Div. of Thomson),** 134-138 Euston Rd., Alexandria, NSW, 2015, (+61) 2.9519 2677, Fax: (+61) 2.9517 2530, E-Mail: info.australia@thomson.net, Web Site: www.technicolor.com.au, CEO: Geoff Thurstan.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**ToCo Australia Pty. Ltd.,** PO Box 1176, Noosa Ville, QLD, 4566, (+61) 7.5449 0072, Fax: (+61) 7.5449 0093, E-Mail: tocoaustralia@iprimus.com.au, Web Site: www.toco-international.com, MD: Peter van den Bremer.
• Int'l Brokers/Agents of Music/Video

**TressCox Lawyers,** Level 20, 135 King St., Sydney, NSW, 2000, (+61) 2.9228 9200, Fax: (+61) 2.9220 9200, E-Mail: peter_thompson@tresscox.com.au, Web Site: www.tresscox.com.au, Partner: Peter Thompson; Partner: Jennifer Huby; Partner: Mark Bamford; Partner: Clare Mirabello.
• Entertainment Attorney

**Troy Horse,** 44-54 Botany Rd., Alexandria, NSW, 2015, (+61) 2.9319 1799, (+61) 2.9319 1627, Fax: (+61) 2.9698 9494, E-Mail: rock@troyhorse.com, Web Site: www.troyhorse.com, Dir.: Kitty Blackman; Dir.: Chris McBurnie.
• Graphic Design
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

**Troy Horse,** 42 Pier Ave., Shorncliffe, QLD, 4017, (+61) 7.3269 3537, Fax: (+61) 7.3269 3975, Web Site: www.troyhorse.com, Dir.: Mickey Levis.
• Graphic Design
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

**U-Tech Media Australia Pty. Ltd. (Div. of Ritek),** 93 O'Riordan St., Alexandria, NSW, 2015, (+61) 2.9669 3311, Fax: (+61) 2.9317 3939, E-Mail: disc@utechmedia.com.au, Web Site: www.utechmedia.com.au, Dir. Sales/Mktg.: Shane Starr; Major Accts. Mgr.: Samantha Lyle.
• CD, CD-ROM & DVD Replicator

**University of Melbourne,** Faculty of Music, Parkville, VIC, 3010, (+61) 3.8344 5256, Fax: (+61) 3.8344 5346, Web Site: www.music.unimelb.edu.au, Professor of Music/Dean: Warren Bebbington.
• Schools & Educational Institution

**Vandersound Audio Engineering School,** 72 Wishart Rd. Upper Mt. Gravatt, Brisbane, QLD, 4122, (+61) 7.3343 9221, (+61) 7.3806 8100, Fax: (+61) 7.3343 9225, Web Site: www.vandersound.com.au
• Schools & Educational Institution
• Mastering Facility

**Visible Ink Design & Marketing,** Ste. 5A, 4-6 Duke St., Windsor, VIC, 3181, (+61) 3.9510 7455, Fax: (+61) 3.9510 4866, E-Mail: visibleink@bigpond.com, Web Site: www.visibleink.com.au, MD: Dominic Barbuto.
• Graphic Design

**Visual Sounds,** 21 Station St. West, Harris Park, NSW, 2150, (+61) 2.9891 3700, Fax: (+61) 2.9891 3403, Web Site: www.visualsounds.com.au, Contact: Brad Camilleri.
• Music Library

**Watts Happening Pty. Ltd.,** 5A Holden St., Northwood, NSW, 2066, (+61) 2.9428 4431, Fax: (+61) 2.9427 1138, E-Mail: wattshap@tpg.com.au, Pres.: Michele Watts.
• Public Relations Company

# AUSTRIA

## RECORD LABELS (MAJOR)

**EMI Music Austria GmbH (Div. of EMI Music),** Webgasse 43, 1060 Vienna, (+43) 1.599 890, Fax: (+43) 1.596 9336, Web Site: www.emimusic.at, MD: Albert Manzinger; Fin. Dir.: Guenter Jegodka; GM Mktg./A&R: Jockel Weichert; GM Coop. Mktg./Promo.: Dunja Stachl; GM EMI Catalog Mktg.: Nellina Mackinger; Pdct. Mgr. Compilations: Sandra Braun; Pdct./Promo. Mgr. Klassik: Claudia Kapsamer; Promo. Mgr.: Sabine Kronowetter; Promo. Mgr.: Marita Treiber; Pdct. Mgr.: Michaela Jalloh; Dir. Sales: Thomas Thron; Promo. Asst.: Tanja Jirovsky.
*Labels: (Owned)* Angel, Apple, Blue Note, Capitol, Chrysalis, EMI, EMI Austria, EMI Germany, Electrola, Harvest, His Master's Voice, Intercord, Liberty, Odeon, Parlophone, Virgin

**Sony BMG Music Entertainment (Austria) (Div. of Sony BMG),** Erlachgasse 134-140, 1101 Vienna, (+43) 1.6014 4109, Fax: (+43) 1.602 3612, Web Site: www.sonybmg.at, MD Sony BMG Austria: Horst Unterholzner; Controller: Stefan Klimek; Dir. Sales: Andreas Poglitsch; Mgr. Mktg.: Claus Westermayer; Pdct. Mgr./Strategic Mktg./Classical: Franz Frohlich; Pdct. Mgr.: Mirel Gharibo; Mgr. Local A&R: Alexandra Werschnak; Promo. Mgr. (Columbia): Susanne Lotteraner; Promo. Mgr. (Epic): Martin Richter; Mgr. Sales Admin./Customer Serv.: Werner Losert.
*Labels: (Owned)* Columbia, Epic

**Universal Music Austria (Div. of Universal Music Group),** Schwarzenbergplatz 2, 1122 Vienna, (+43) 1.811 210, Fax: (+43) 1.813 1300, Web Site: www.universalmusic.at, GM: Hannes Eder; Head of Classics/Jazz: Lukas Barwinski; Head of Sales: Sabine Zorn; Financial Dir.: Karsten Kuskop-Schulze; Mktg. Dir.: Peter Draxl; Sr. Promo. Mgr.: Judith Pohl; Mktg. Asst.: Angelika Grzebyta; Mktg. Asst.: Juri Schadenhofer; Promo. Mgr.: Josepha Raho; Promo. Mgr.: Gunter Heinzel; Pdct. Mgr. Frontline: Gerda Juvan; Pdct. Mgr. Frontline: Barbara Sinabell; Sr. Pdct. Mgr. Frontline: Daniela Bischof; Pdct. Mgr. Back Catalog: Roman Eggenberger; Pdct. Mgr.: Claudia Kronauer; Pdct. Mgr. A&R: Tina Troger; Pdct. Mgr. A&R: Thomas Zanki.

**Warner Music Austria GmbH (Div. of Warner Music Group),** PO Box 285, Davidgasse 87-89, 1101 Vienna, (+43) 1.601 590, Fax: (+43) 1.602 3623, Web Site: www.warnermusic.at, Pres.-Eastern Europe/COO-WMI GSA: Manfred Lappe; Financial Dir. Eastern Europe: Wolfgang Laimer; Mktg. Dir.: Klaus Hoffmann; Bus. Devel.-Eastern Europe: Jaro Slavik; Sales Dir.: Guenter Unger; Pdct./Promo.: Franz Pleterski; Pdct./Promo.: Nuri Nurbachsch; New Media: Mark Unterberger.

## RECORD LABELS (INDEPENDENT)

**ATS Records,** Breitenau 7, 4591 Molln, (+43) 7584.2454, Fax: (+43) 7584.245 424, E-Mail: office@ats-records.com, Web Site: www.ats-records.com, A&R Mgr.: Reinhard Brunner; Promo. Mgr.: Christian Harreither.
*Labels: (Owned)* ATS

**Aardvarks Records,** Postfach 57, 5024 Salzburg, (+43) 6246.773 140, Web Site: www.sra.at, MD: Michael Wagner.
*Labels: (Owned)* Aardvarks

**Ape Records,** Schwanthaler St. 43, 5026 Salzburg, (+43) 662.629 192, Fax: (+43) 662.629 1923, E-Mail: s-advent@hotpop.com, MD: E.W. Holzman.

**Balloon Records GmbH,** Ernst Winklergasse 13, 2201 Gerasdorf, (+43) 2.2246 3913, Fax: (+43) 2.2246 4085, E-Mail: office@balloonrecords.com, Web Site: www.balloonrecords.com, Label Mgr.: Thomas Jelinek; A&R/Pdct. Mgr.: Oliver Hutterer.
*Labels: (Owned)* Airtrance, Half Loop, Hot Scare, Poolman, SuperGau

**Bellaphon Records GmbH & Co.,** Grundsteingasse 5, 1160 Vienna, (+43) 1.406 6122, Fax: (+43) 1.406 9240, E-Mail: office@bellaphon.at, Web Site: www.bellaphon.at, MD: Gerhard David; Promo.: S. Richter.
*Labels: (Owned)* Bellaphon, Biss, L&R

**Cactus Records,** Nibelungenring 1A, 3423 Woerdern, (+43) 2242.33 519, Fax: (+43) 2242.33 019, E-Mail: hartel@utanet.at, Web Site: www.bluemusic.at, MD: Hans Hartel.
*Int'l Reps.:* Verge Music Distribution (Canada)

**Classic Sound Austria,** Tannenweg 3, 5082 Fuerstenbrunni, (+43) 6246.77038, Fax: (+43) 6246.77038, E-Mail: production@classic-sound-austria.com, Web Site: www.classic-sound-austria.com, MD/Prod.: Jiri Pospichal; Eng.: Gustav Soral; PR/Sales Mgr.: Margarita Pospichal.
*Labels: (Owned)* Partita

**Crazy Music, Bamacher Video & Music Productions, Publishing (Div. of Bamacher Corporation),** Stelzhamerstrasse 4, A-4840 Voecklabruck, (+43) 7672.75300, Fax: (+43) 7672.753 0064, E-Mail: k.bamacher@crazymusic.at, Web Site: www.crazymusic.at, Contact: Kurt Bamacher.
*Labels: (Owned)* Crazy Music, Hit, Pro Crazy

**Domino Musik Produktion,** Untermarkt 15, 5270 Mauerkirchen, (+43) 7724.215 811, Fax: (+43) 7724.215 822, E-Mail: music@domino.co.at, CEO: Guenter Menschik.
*Labels: (Distributed)* Thas Productions

**edel Musica Vertriebs GmbH Austria,** Lusenauerstr. 27, 6850 Dornbirn, (+43) 5572.23494, Fax: (+43) 5572.23498, E-Mail: info_austria@edel.com, Web Site: www.edel.de, MD: Mark Flury.
*Labels: (Owned)* Academy, Afri Cola, Amabile, Art, Art & Artist, Art Is, Berlin Classics Dokumente, Berlin Classics, Berlin classics Corona, Berlin Classics Palladio, Berlin Classics Pergaman, Berlin Classics Quadrigo, Berlin Classics Rotonda, C-loud-E, Cinerama, Club Tools, Compadres, Concrete, Control, Deep Distraxion, Eterna, Etrna Aurora, Face Down, Listening Room, Music & Sound, Navigator, Radar Love, Raputation, Regular, Ultrapop, Whatever, *(Distributed)* Attic, Boogie Park, Chocolate, Extravaganza, Fluid, IDE Music, Moonstone, Morgan Creek, NPG, No Respect, Sensoria, Worldwide Ultimatum
*Int'l Reps.:* edel Distribution GmbH (Germany)

**Extraplatte Musikproduktions,** PO Box 2, A-1094 Vienna, (+43) 1.310 1084, Fax: (+43) 1.310 0324, E-Mail: info@extraplatte.at, Web Site: www.extraplatte.at, CEO: Harald Quendler; A&R Mgr.: Eugen Novak; A&R Jazz/World: Gerhard Woratschek.
*Labels: (Owned)* Extra Edition, Extra Next, Extra Nova, Extra Special, Extra World, Extraplatte

**FRW Records,** Wiesengasse 36, 2351 Wiener Neudorf, (+43) 2236.61764, Fax: (+43) 2236.677 595, E-Mail: office@frw-records.com, Web Site: www.frw-records.com, MD: Friedrich Weber; Publishing Dir.: Ulrike Weber; A&R: Oliver Woller.
*Int'l Reps.:* Pool Music & Media Service GmbH (Germany)

**Handelsagentur,** Auerspergstr. 7/44, 1080 Vienna, (+43) 1.408

INTERNATIONAL

1314, Fax: (+43) 1.406 7892, E-Mail: a.lange@aon.at, Web Site: members.aon.at/lange.info, Chief Exec.: Ms. Annegret Lange.
*Labels: (Distributed)* ARTA, Albany, Canterino, Concert Bayreuth, Diskant, Dutton, Dux, Fone, Matous, Melisma, Memoir, Multisonic, NMC, Pierre Verany, Sunflower, Upbeat Recordings, VAI, Vocalion

**Hit-Fabrik,** Muehlgasse 1, 2353 Guntramsdorf, (+43) 2236.53006, Fax: (+43) 2236.530 069, E-Mail: office@hitfabrik.at, Web Site: www.hitfabrik.at, MD: Franz Groihs.
*Labels: (Owned)* EigenArt, SoundDesign, Stop & Go

**Hoanzl Vertriebs GmbH,** Proschkogasse 1/12, 1060 Vienna, (+43) 1.588 9311, Fax: (+43) 1.588 9358, E-Mail: vertrieb@hoanzl.at, Web Site: www.hoanzl.at
*Labels: (Owned)* DHF, GECO
*Int'l Reps.:* Indigo Musik Produktion / Vertrieb GmbH (Germany)

**Indra Gottfried Musik & Buhnenverlags GmbH,** Korneuburger St. 86, 2103 Langenzersdorf, (+43) 2244.45800, Fax: (+43) 2244.458 020, E-Mail: r.indra@indra-musikverlag.at, Web Site: www.indra-musikwerverlag.at, Dir.: Robert Indra; Dir.: Wolfgang Indra.

**Ixthuluh,** Wiener Bundes St. 38, 4061 Pasching, (+43) 7229.61808, Fax: (+43) 7229.62360, E-Mail: music@ixthuluh.com, Web Site: www.ixthuluh.com, Owner: Werner Ponesch; Mktg.: Andreas Hasch; Mktg.: Peter Brandstetter.
*Labels: (Owned)* Angry Sun, Ixthuluh

**Koch Media,** Postfach 24-Gewerbegebiet, 6000 Hofen, (+43) 5672.606 152, Fax: (+43) 5672.6069 0151
*Int'l Reps.:* KOCH Entertainment (Canada)

**Lotus Records,** Kirchplatz 6, 5110 Oberndorf, (+43) 6272.73175, Fax: (+43) 6272.731 7510, E-Mail: elsinger@lotusrecords.at, Web Site: www.lotusrecords.at, Pres.: Harold Tautscher.
*Labels: (Owned)* Lotus, *(Distributed)* BBC Legends, Channel Classics, Col Legno, Dorian, ECM, Rough Guide, Sterns, Wergo, World Circuit

**Music Pool Austria,** Korneuburger St. 86, 2103 Langenzersdorf, (+43) 2244.4580, Fax: (+43) 2244.458 020, E-Mail: office@indra-musikverlag.at, MD: Gottfried Indra; Mktg.: Robert Indra.

**Musica Schallplatten Vertrieb,** Webgasse 43, 1060 Vienna, (+43) 1.5975 6461, Fax: (+43) 1.5975 64636, E-Mail: musica@musica.co.at, Web Site: www.musica.co.at, MD: H.R. Kollisch; Label/Rock Mgr.: Michaela Karlik; Classical A&R Mgr.: Katharina Boese; Finance Dir.: Fritz Hiersche; Label Mgr. Zomba: Sylvia Benedikker; Label Mgr.-PIAS: Angela Shasses.
*Labels: (Distributed)* Musica, Orfeo, Pias, Roadrunner, SPV Repertoire, Telarc, Turnaround, Zomba

**Pepperland Music Productions,** Koelblgasse 13/1, 1030 Vienna, (+43) 1.798 4262, E-Mail: pepperland@chello.at, Owner: Gerhard Gutschik; Sound Engineer: Wolfgang Steininger.
*Int'l Reps.:* Extraplatte Musikproduktions (Austria)

**Phoebus Music Group,** Feldgasse 14, 1080 Vienna, (+43) 1.409 3030, Fax: (+43) 1.409 4525, E-Mail: phoebus@nextra.at, Web Site: www.phoebus.at, MD/Owner: Franz C. Schwarz.

**Planet Entertainment Ltd.,** Mariahilfer St. 124/10, 1070 Vienna, (+43) 1.522 3206, Fax: (+43) 1.5223 20619, MD: Harry Huber; GM: Sabine Moser.

**Polyglobe Music,** Romerstr. 29, A-6082 Tirol, (+43) 512.370 077, Fax: (+43) 512.3700 7733, E-Mail: office@polyglobemusic.at, Web Site: www.polyglobemusic.at, Pres.: Stefan Ackermann; A&R/Mktg.: Astrid Ackermann-Rassi.
*Labels: (Owned)* Ethic, Tacho

**Preiser Records (Div. of Otto G. Preiser & Co. Ltd.),** Simmeringer Hauptstr. 54, 1110 Vienna, (+43) 1.533 6228, (+43) 1.533 1853, Fax: (+43) 1.533 4405, E-Mail: info@preiserrecords.at, Web Site: www.preiserrecords.at, MD: Alexandra Sternbach; Label Mgr.: Juergen Schmidt.
*US Reps.:* Albany Music Distributors, Inc.

**RGG-Music,** Favoriten St. 53/2/6/18, 1100 Vienna, (+43) 1.604 3940, Fax: (+43) 1.604 3940, E-Mail: p.steinbach@aon.at, Owner: Peter Steinbach.

**Re Nova Classics,** Herzgasse 92, 1100 Vienna, (+43) 1.602 4770, Fax: (+43) 1.602 4770, E-Mail: azrnc@aon.at, Web Site: www.renovaclassics.com, Contact: Andreas Zadeyan.

**SBF Records & Music Publishing,** Kirchenplatz 10, 4591 Molln, (+43) 7584.40000, Fax: (+43) 7584.400 015, E-Mail: sbf@stn.at, Web Site: www.stn.at/sbf, MD/Publishing Mgr.: Manfred Prentner.
*Labels: (Owned)* Beat Bull, SBF, Traunstein

**STP Records,** Buchberger St. 26, 3100 St. Poelten, (+43) 2742.251 342, Fax: (+43) 2742.252 798, E-Mail: office@summerton.at, Web Site: www.summerton.at, Dir.: Martin Unterweger.

**Shamrock Records,** Klein Eberharts 31, 3830 Waidhofen an der Thaya, (+43) 2842.53986, Fax: (+43) 2842.52826, E-Mail: shamrock@wvnet.at, MD: Uwe Kranner.

**Sonic Flow,** Kaferheim 20, 5071 Salzburg/Wals, (+43) 662.850 034, Fax: (+43) 662.854 906, E-Mail: sonic-flow@salzburg.co.at, Web Site: www.sonic-flow.at, Mag. Phil.: Wolfgang Schramml; Contact: Max Koegl.
*Labels: (Owned)* U.S.E.S.

**Sounddesign Records,** Muehlgasse 1 Obj. 20, 2353 Guntramsdorf, (+43) 2236.53006, (+43) 2236.53007, Fax: (+43) 2236.530 069, E-Mail: office@hitfabrik.at, Web Site: www.hitfabrik.at, MD: Franz Groihs; Contact: Robert Zidek.

**Sunshine Enterprises,** Garbergasse 3, 1060 Vienna, (+43) 1.961 8800, Fax: (+43) 1.961 8800, E-Mail: office@sunshine.at, Web Site: www.sunshine.at, Owner-Sunshine Music: Georg Tomondl; Contact-Publishing: Walter Strobl.

**T-RAX Productions,** Kirchengasse 34, 1070 Vienna, (+43) 1.523 4068, Fax: (+43) 1.523 4067, E-Mail: info@t-rax.at, Web Site: www.t-rax.at, Pres.: Angelika Rossmaier.

**Tyrolis Handels-GmbH,** Meilstrasse 36, A-6170 Zirl/Innsbruck, (+43) 5238.515, (+43) 5238.515 36, Fax: (+43) 5238.51551, E-Mail: info@tyrolis.com, Web Site: www.tyrolis.com, Mgr.: Helmut Rasinger.
*Labels: (Owned)* Berton

**Vienna Modern Masters,** Margareten St. 125/15, 1050 Vienna, (+43) 1.545 1778, Fax: (+43) 1.545 1778, E-Mail: vmm@chello.at, Web Site: www.xs4all.nl/~gdv/vmm, Pres./A&R: Nancy Van de Vate.
*Labels: (Owned)* Vienna Modern Masters

**Wiener Musikproduktion Ges. m.b.h.,** Neulerchenfelder St. 3-7, 1160 Vienna, (+43) 1.4035 9910, Fax: (+43) 1.4035 99113, E-Mail: musik@weinberger.co.at, Web Site: www.weinberger.co.at, MD: Christian Kobel.
*Labels: (Owned)* Music4Fun, WM Production, *(Distributed)* Terzetto

**Yedermann Productions,** 31 Riemergasse 14/31, 1010 Vienna, (+43) 1.512 2175, Fax: (+43) 1.5122 17520, E-Mail: jones@yedermann.net, Web Site: www.yedermann.net, Chrmn.: Stella Jones; Pres.: Christine Jones; VP: Peter Schrammel; Contact: Isi Schrammel.
*Labels: (Owned)* Yedermann
*Int'l Reps.:* Extraplatte Musikproduktions (Austria)

## MUSIC PUBLISHERS

**Alpenfunk Musikverlag (BMI),** Neidlinger St. 18, 3121 Karlstetten, (+43) 2741.73700, Fax: (+43) 2741.737 024, E-Mail: info@neuninger.at, Web Site: www.neuninger.at, GM: Friedrich Neuninger.

**Ariadne Verlag,** Geibelgasse 14, 1150 Vienna, (+43) 1.8953 2555, Fax: (+43) 1.8953 24420, E-Mail: music@ariadne.vienna.at, MD: Viktor Liberda; Contact: Vera Mullner.

**BMG Music Publishing Verlags GmbH,** Erlachgasse 134-140, 1100 Vienna, (+43) 1.601 52, (+43) 1.6015 4106, Fax: (+43) 1.602 3612, E-Mail: info@bmg.at, Web Site: www.bmgmusicsearch.com, GM: Willi Schlosser.

**Crazy Music, Bamacher Video & Music Productions, Publishing (Div. of Bamacher Corporation) (AKM/AUME),** Stelzhamerstrasse 4, A-4840 Voecklabruck, (+43) 7672.75300, Fax: (+43) 7672.753 0064, E-Mail: k.bamacher@crazymusic.at, Web Site: www.crazymusic.at, Contact: Kurt Bamacher.
*Owned:* Kurt Bamacher Musikverlag, Crazy Music Publishing, Hit Records Musikverlag

**Doblinger Music (BMI),** Dorotheergasse 10, 1010 Vienna, (+43) 1.515 030, Fax: (+43) 1.515 0351, E-Mail: shop@doblinger.at, Web Site: www.doblinger.at, GM: Helmuth Pany; Sales Mgr.: Peter Pany.

**edel Musica Vertriebs GmbH Austria,** Lusenauerstr. 27, 6850 Dornbirn, (+43) 5572.23494, Fax: (+43) 5572.23498, E-Mail: info_austria@edel.com, Web Site: www.edel.de, MD: Mark Flury.

**Edition Rossori,** Heitzinger Hauptstrasse 94, 1130 Vienna, (+43) 1.876 2400, Fax: (+43) 1.879 5464, E-Mail: office@poppate.com, Web Site: www.poppate.com, Pres./A&R: Mario Rossori.

**FRW Records,** Wiesengasse 36, 2351 Wiener Neudorf, (+43) 2236.61764, Fax: (+43) 2236.677 595, E-Mail: office@frw-records.com, Web Site: www.frw-records.com, MD: Friedrich Weber; Publishing Dir.: Ulrike Weber; A&R: Oliver Woller.
*Owned:* Friedrich Weber Musikverlag

**John Goodman - Artists' Management & Consulting KEG,** Dopschstrasse 20/3/11, A-1210 Vienna, (+43) 1.259 2027, Fax: (+43) 1.259 2027, E-Mail: johngoodman@goodman.at, Web Site: www.goodman.at, MD: John Goodman; Contact: Elisabeth Goodman.

**Hans Hartel Musikverlag,** Nibelungenring 1A, 3423 St. Andrae-Woerdern, (+43) 2242.33519, Fax: (+43) 2242.33019, E-Mail: hartel@utanet.at, Web Site: www.blueidea.at, MD: Hans Hartel.

**Helbling Verlagsgesellschaft m.b.h. (BMI),** Kaplanstrasse 9, Postfach 12, A-6063 Rum bei Innsbruck, (+43) 512.2623 330, Fax: (+43) 512.2623 33111, E-Mail: office@helbling.co.at, Web Site: www.helbling.com, GM/Publisher: Spielmann Markus; Int'l Rights: Klaus Mayerl; HQ-Mgr.: Alwin Wollinger.

**Hit-Fabrik,** Muehlgasse 1, 2353 Guntramsdorf, (+43) 2236.53006, Fax: (+43) 2236.530 069, E-Mail: office@hitfabrik.at, Web Site: www.hitfabrik.at, MD: Franz Groihs.

**Indra Gottfried Musik & Buhnenverlags GmbH (AKM/AUME),** Korneuburger St. 86, 2103 Langenzersdorf, (+43) 2244.45800, Fax: (+43) 2244.458 020, E-Mail: r.indra@indra-musikverlag.at, Web Site: www.indra-musikwerverlag.at, Dirs.: Robert Indra, Wolfgang Indra.
*Owned:* Trans-World Musikverlag GmbH

**KOCH Musikverlage (Div. of Universal Music Publishing GmbH),** Gewerbegebiet 1, 6600 Hoefen, (+43) 5672.606, Fax: (+43) 5672.606 380, E-Mail: christine.lechleitner@umusic.com, Web Site: www.kochmusikverlage.com, Head of Admin.: Rainer Bischof.

**Musica Schallplatten Vertrieb,** Webgasse 43, 1060 Vienna, (+43) 1.5975 6461, Fax: (+43) 1.5975 64636, E-Mail: musica@musica.co.at, Web Site: www.musica.co.at, MD: H.R. Kollisch; Label/Rock Mgr.: Michaela Karlik; Classical A&R Mgr.: Katharina Boese; Finance Dir.: Fritz Hiersche; Label Mgr. Zomba: Sylvia Benedikker; Label Mgr.-PIAS: Angela Shasses.
*Owned:* Edition Musica Musikverlag

**Musikverlag G. Narholz / Inh. G. Diaz,** Harstubenweg 13, 4813 Altmunster, (+43) 7612.87315, (+43) 7612.87029, (+43) 7612.43. 1. 218 0743, Fax: (+43) 7612.88791, E-Mail: verlag@sonoton.com, Web Site: www.sonoton.de, MD: Rotheide Narholz; Sales Dir.: Gerlinde Ehrentraut.

**peermusic Musikverlag GmbH,** Landstrasser Hauptstrasse 71/2, 1030 Vienna, (+43) 1.7172 8340, Fax: (+43) 1.7172 8342, E-Mail: vienna@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, MD: Johannes Loefler.

**Phoebus Music Group,** Feldgasse 14, 1080 Vienna, (+43) 1.409 3030, Fax: (+43) 1.409 4525, E-Mail: phoebus@nextra.at, Web Site: www.phoebus.at, MD/Owner: Franz C. Schwarz.

**Planet Entertainment Ltd.,** Mariahilfer St. 124/10, 1070 Vienna, (+43) 1.522 3206, Fax: (+43) 1.5223 20619, MD: Harry Huber; GM: Sabine Moser.

**Polyglobe Music,** Romerstr. 29, A-6082 Tirol, (+43) 512.370 077, Fax: (+43) 512.3700 7733, E-Mail: office@polyglobemusic.at, Web Site: www.polyglobemusic.at, Pres.: Stefan Ackermann; A&R/Mktg.: Astrid Ackermann-Rassi.

**SBF Records & Music Publishing,** Kirchenplatz 10, 4591 Molln, (+43) 7584.40000, Fax: (+43) 7584.400 015, E-Mail: sbf@stn.at, Web Site: www.stn.at/sbf, MD/Publishing Mgr.: Manfred Prentner.

**Shamrock Records,** Klein Eberharts 31, 3830 Waidhofen an der Thaya, (+43) 2842.53986, Fax: (+43) 2842.52826, E-Mail: shamrock@wvnet.at, MD: Uwe Kranner.

**Sony BMG Music Entertainment (Austria) (Div. of Sony BMG),** Erlachgasse 134-140, 1101 Vienna, (+43) 1.6014 4109, Fax: (+43) 1.602 3612, Web Site: www.sonybmg.at, MD Sony BMG Austria: Horst Unterholzner; Controller: Stefan Klimek; Dir. Sales: Andreas Poglitsch; Mgr. Mktg.: Claus Westermayer; Pdct. Mgr./Strategic Mktg./Classical: Franz Frohlich; Pdct. Mgr.: Mirel Gharibo; Mgr. Local A&R: Alexandra Werschnak; Promo. Mgr. (Columbia): Susanne Lotteraner; Promo. Mgr. (Epic): Martin Richter; Mgr. Sales Admin./Customer Serv.: Werner Losert.

**Sunshine Enterprises,** Garbergasse 3, 1060 Vienna, (+43) 1.961 8800, Fax: (+43) 1.961 8800, E-Mail: office@sunshine.at, Web Site: www.sunshine.at, Owner-Sunshine Music: Georg Tomondl; Contact-Publishing: Walter Strobl.

**Tyrolis Handels-GmbH,** Meilstrasse 36, A-6170 Zirl/Innsbruck, (+43) 5238.515, (+43) 5238.515 36, Fax: (+43) 5238.51551, E-Mail: info@tyrolis.com, Web Site: www.tyrolis.com, Mgr.: Helmut Rasinger.

**Universal Edition,** Boesendorferstr. 12, 1010 Vienna, (+43) 1.337 230, Fax: (+43) 1.337 23400, E-Mail: office@universaledition.com, Web Site: www.universaledition.com, MD: Astrid Koblanck; MD: Robert Thompson; MD: Hans Musser; MD: Johann Juranek.

**Universal Music Austria (Div. of Universal Music Group),** Schwarzenbergplatz 2, 1122 Vienna, (+43) 1.811 210, Fax: (+43) 1.813 1300, Web Site: www.universalmusic.at, GM: Hannes Eder; Head of Classics/Jazz: Lukas Barwinski; Head of Sales: Sabine Zorn; Financial Dir.: Karsten Kuskop-Schulze; Mktg. Dir.: Peter Draxl; Sr. Promo. Mgr.: Judith Pohl; Mktg. Asst.: Angelika Grzebyta; Mktg. Asst.: Juri Schadenhofer; Promo. Mgr.: Josepha Raho; Promo. Mgr.: Gunter Heinzel; Pdct. Mgr. Frontline: Gerda Juvan; Pdct. Mgr. Frontline: Barbara Sinabell; Sr. Pdct. Mgr. Frontline: Daniela Bischof; Pdct. Mgr. Back Catalog: Roman Eggenberger; Pdct. Mgr.: Claudia Kronauer; Pdct. Mgr. A&R: Tina Troger; Pdct. Mgr. A&R: Thomas Zanki.

**Vienna Modern Masters,** Margareten St. 125/15, 1050 Vienna, (+43) 1.545 1778, Fax: (+43) 1.545 1778, E-Mail: vmm@chello.at, Web Site: www.xs4all.nl/~gdv/vmm, Pres./A&R: Nancy Van de Vate.
*Owned:* Vienna Masterworks (BMI)

**Warner / Chappell Musikverlag GmbH,** Missindorfstr. 21, 1140 Vienna, (+43) 1.789 8334, Fax: (+43) 1.789 8335, Web Site: www.warnerchappell.com

**Josef Weinberger Wien,** Neulerchenfelder St. 3-7, 1160 Vienna, (+43) 1.4035 9910, Fax: (+43) 1.4035 99113, E-Mail: musik@weinberger.co.at, Web Site: www.weinberger.co.at, MD: Christian Kobel.
*Administered:* Arends Music KG, Euro-Music GmbH, Glocken Verlag GmbH, Papageno Musikverlag GmbH, Wien Melodie, Wiener Arion Verlag, Wiener Musikproduction

## VIDEO/DVD COMPANIES

**Crazy Music, Bamacher Video & Music Productions, Publishing (Div. of Bamacher Corporation),** Stelzhamerstrasse 4, A-4840 Voecklabruck, (+43) 7672.75300, Fax: (+43) 7672.753 0064, E-Mail: k.bamacher@crazymusic.at, Web Site: www.crazymusic.at, Contact: Kurt Bamacher.

**Creativvideo,** Neusiedler St. 50, 2340 Moedling, (+43) 2236.48311, Fax: (+43) 2236.483 119, E-Mail: office@creativvideo.at, Web Site: www.creativvideo.at, www.creativvideo.com, Owner: Andrew Ebhart.

**Frey-Film,** Porzellangasse 19, 1090 Vienna, (+43) 1.310 3535, Fax: (+43) 1.310 3536, E-Mail: office@frey-film.com, Web Site: www.frey-film.com, Contact: Dr. Wolfgang Frey.

**WBS Film und Video Produktion Tonstudio,** Franz Asenbauer Gasse 3, 1238 Vienna, (+43) 1.888 7566, Fax: (+43) 1.889 2013, E-Mail: office@wbsfilm.at, Web Site: www.wbsfilm.at
*Formats:* VHS, S-VSH, DVD, Digital Betacam, Betacam SP.
*Supplies:* Instructional, Special Interest Only, Sports, Documentary.

**Warner Home Video (Austria),** PO Box 85, 1072 Vienna, (+43) 1.526 3672, Fax: (+43) 1.523 9462, Web Site: www.warnerbros.com, MD: Jean Hermsen; Finan. Controller: Andreas Luenburg.
*Formats:* VHS.
*Supplies:* Music Long Form.

**M. Wollner Video & Film Productions,** Bandgasse 32, 1070 Vienna, (+43) 1.523 1628, Fax: (+43) 1.523 1629, E-Mail: office@m-wollner-film.com, Web Site: www.m-wollner-film.com
*Supplies:* Documentary, Industrial Adv.

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**Bellaphon Records GmbH & Co.,** Grundsteingasse 5, 1160 Vienna, (+43) 1.406 6122, Fax: (+43) 1.406

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9240, E-Mail: office@bellaphon.at, Web Site: www.bellaphon.at, MD: Gerhard David; Promo.: S. Richter.

**Crazy Music, Bamacher Video & Music Productions, Publishing (Div. of Bamacher Corporation),** Stelzhamerstrasse 4, A-4840 Voecklabruck, (+43) 7672.75300, Fax: (+43) 7672.753 0064, E-Mail: k.bamacher@crazymusic.at, Web Site: www.crazymusic.at, Contact: Kurt Bamacher.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Computer Software, Video & Music Software)

**Culture & Distribution,** Schubertstr. 32, 2100 Korneuburg, (+43) 2262.61833, Fax: (+43) 2262.74344, E-Mail: videobaer@kavsi.at, MD: Wolfgang Krammer.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Overstock)
*Products/Accessories:* CD, Tape & Record Care Products: All; Video Cassette Recorders: All

**Doblinger Music,** Dorotheergasse 10, 1010 Vienna, (+43) 1.515 030, Fax: (+43) 1.515 0351, E-Mail: shop@doblinger.at, Web Site: www.doblinger.at, GM: Helmuth Pany; Sales Mgr.: Peter Pany.

**Domino Musik Produktion,** Untermarkt 15, 5270 Mauerkirchen, (+43) 7724.215 811, Fax: (+43) 7724.215 822, E-Mail: music@domino.co.at, CEO: Guenter Menschik.
(Distributor, Importer) (Compact Disc, Cutouts, Overstock, Accessories)
*Products/Accessories:* CD Players:.

**EMI Music Austria GmbH (Div. of EMI Music),** Webgasse 43, 1060 Vienna, (+43) 1.599 890, Fax: (+43) 1.596 9336, Web Site: www.emimusic.at, MD: Albert Manzinger; Fin. Dir.: Guenter Jegodka; GM Mktg./A&R: Jockel Weichert; GM Coop. Mktg./Promo.: Dunja Stachl; GM EMI Catalog Mktg.: Nellina Mackinger; Pdct. Mgr. Compilations: Sandra Braun; Pdct./Promo. Mgr. Klassik: Claudia Kapsamer; Promo. Mgr.: Sabine Kronowetter; Promo. Mgr.: Marita Treiber; Pdct. Mgr.: Michaela Jalloh; Dir. Sales: Thomas Thron; Promo. Asst.: Tanja Jirovsky.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's))
*Labels Distributed: Video:* Powersports Millennium International.

**Echo-ZYX Music GmbH,** Pluddemanngasse 54, 8010 Graz, (+43) 316.423 000, Fax: (+43) 316.423 0003, E-Mail: hq@echo-zyx.at, Web Site: www.zyx.de, MD: Harald Grillitsch.

**Extraplatte Musikproduktions,** PO Box 2, A-1094 Vienna, (+43) 1.310 1084, Fax: (+43) 1.310 0324, E-Mail: info@extraplatte.at, Web Site: www.extraplatte.at, CEO: Harald Quendler; A&R Mgr.: Eugen Novak; A&R Jazz/World: Gerhard Woratschek.
*Labels Distributed: Audio:* Pepperland Music Productions (Austria); Yedermann Productions (Austria); FELMAY (Italy)

**Gramola, Winter & Co.,** Schelleingasse 17, 1010 Vienna, (+43) 1.505 3801, Fax: (+43) 1.505 3997, E-Mail: klassik@gramola.at, GM: Richard Winter; Controller: Susanne Wilfer; PR Mgr.: Roland Wiltschnig.

**Handelsagentur,** Auerspergstr. 7/44, 1080 Vienna, (+43) 1.408 1314, Fax: (+43) 1.406 7892, E-Mail: a.lange@aon.at, Web Site: members.aon.at/lange.info, Chief Exec.: Ms. Annegret Lange.
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**Hoanzl Vertriebs GmbH,** Proschkogasse 1/12, 1060 Vienna, (+43) 1.588 9311, Fax: (+43) 1.588 9358, E-Mail: vertrieb@hoanzl.at, Web Site: www.hoanzl.at
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**Indra Gottfried Musik & Buhnenverlags GmbH,** Korneuburger St. 86, 2103 Langenzersdorf, (+43) 2244.45800, Fax: (+43) 2244.458 020, E-Mail: r.indra@indra-musikverlag.at, Web Site: www.indra-musikwerverlag.at, Dir.: Robert Indra; Dir.: Wolfgang Indra.

**Ixthuluh,** Wiener Bundes St. 38, 4061 Pasching, (+43) 7229.61808, Fax: (+43) 7229.62360, E-Mail: music@ixthuluh.com, Web Site: www.ixthuluh.com, Owner: Werner Ponesch; Mktg.: Andreas Hasch; Mktg.: Peter Brandstetter.
*Labels Distributed: Audio:* Barsuk Records; Westpark Music (Germany)

**Lotus Records,** Kirchplatz 6, 5110 Oberndorf, (+43) 6272.73175, Fax: (+43) 6272.731 7510, E-Mail: elsinger@lotusrecords.at, Web Site: www.lotusrecords.at, Pres.: Harold Tautscher.
*Labels Distributed: Audio:* col legno (Germany)

**M.DOS,** Ruckergasse 10/21+22, 1120 Vienna, (+43) 1.8171 4780, Fax: (+43) 1.8171 4788, E-Mail: info@mdos.at, Web Site: www.mdos.at

**Musica Schallplatten Vertrieb,** Webgasse 43, 1060 Vienna, (+43) 1.5975 6461, Fax: (+43) 1.5975 64636, E-Mail: musica@musica.co.at, Web Site: www.musica.co.at, MD: H.R. Kollisch; Label/Rock Mgr.: Michaela Karlik; Classical A&R Mgr.: Katharina Boese; Finance Dir.: Fritz Hiersche; Label Mgr. Zomba: Sylvia Benedikker; Label Mgr.-PIAS: Angela Shasses.

**Polyglobe Music,** Romerstr. 29, A-6082 Tirol, (+43) 512.370 077, Fax: (+43) 512.3700 7733, E-Mail: office@polyglobemusic.at, Web Site: www.polyglobemusic.at, Pres.: Stefan Ackermann; A&R/Mktg.: Astrid Ackermann-Rassi.
(Distributor) (Compact Disc, DVD)

**Preiser Records (Div. of Otto G. Preiser & Co. Ltd.),** Simmeringer Hauptstr. 54, 1110 Vienna, (+43) 1.533 6228, (+43) 1.533 1853, Fax: (+43) 1.533 4405, E-Mail: info@preiserrecords.at, Web Site: www.preiserrecords.at, MD: Alexandra Sternbach; Label Mgr.: Juergen Schmidt.
(Distributor, Importer, Exporter) (Compact Disc, (LP's))
*Labels Distributed: Audio:* Arion (France); Playasound (France); Membran International (Germany); BIS Records AB (Sweden); Bluebell Records (Sweden); Nimbus Records (United Kingdom); Opera Rara (United Kingdom); Pavilion Records Ltd. (United Kingdom); Romophone (United Kingdom); Sain Recordings (United Kingdom)

**Rossmaier Trading,** Kirchengasse 34, 1070 Vienna, (+43) 1.523 4068, Fax: (+43) 1.523 4067, E-Mail: info@t-rax.at, Web Site: www.t-rax.at, Mgr.: Angelika Rossmaier.

**SBF Records & Music Publishing,** Kirchenplatz 10, 4591 Molln, (+43) 7584.40000, Fax: (+43) 7584.400 015, E-Mail: sbf@stn.at, Web Site: www.stn.at/sbf, MD/Publishing Mgr.: Manfred Prentner.

**Sony BMG Music Entertainment (Austria) (Div. of Sony BMG),** Erlachgasse 134-140, 1101 Vienna, (+43) 1.6014 4109, Fax: (+43) 1.602 3612, Web Site: www.sonybmg.at, MD Sony BMG Austria: Horst Unterholzner; Controller: Stefan Klimek; Dir. Sales: Andreas Poglitsch; Mgr. Mktg.: Claus Westermayer; Pdct. Mgr./Strategic Mktg./Classical: Franz Frohlich; Pdct. Mgr.: Mirel Gharibo; Mgr. Local A&R: Alexandra Werschnak; Promo. Mgr. (Columbia): Susanne Lotteraner; Promo. Mgr. (Epic): Martin Richter; Mgr. Sales Admin./Customer Serv.: Werner Losert.

**Soul Seduction (Div. of SSD Trading GmbHnna),** Zur Spinnerin 19, 1100 Vienna, (+43) 1.533 7617, Fax: (+43) 1.533 7618, E-Mail: office@soulseduction.com, Web Site: www.soulseduction.com, MD: Alexander Hirschenhauser; Buyer: Wolfgang Fercher; Dist. Mgr.: Franz Hergovich; Buyer: Rene Saffarnia.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Records (LP's, 12-Inch))

**Sounddesign Records,** Muehlgasse 1 Obj. 20, 2353 Guntramsdorf, (+43) 2236.53006, (+43) 2236.53007, Fax: (+43) 2236.530 069, E-Mail: office@hitfabrik.at, Web Site: www.hitfabrik.at, MD: Franz Groihs; Contact: Robert Zidek.

## SERVICES

**AGI Media Birmingham,** 98-138 Barford St., B5 6AP Birmingham, (+43) 121.607 7300, Fax: (+43) 121.607 7400, E-Mail: birmingham@uk.agimedia.com, Web Site: www.agimedia.com, Customer Serv. Mgr.: Christian Richards.
• Printing

**AKM,** Postfach 259, Baumann St. 10, 1030 Vienna, (+43) 1.717 140, Fax: (+43) 1.7171 4107, E-Mail: direktion@akm.co.at, Web Site: www.akm.co.at, Pres.: Prof. Paul Walter Fuerst; GM: Prof. Manfred Brunner; PR: Ingrid Waldingbrett; Dist./Documentation: Helga Adamczyk.
• Performing and Mechanical Rights Organization

**Austro-Mechana (AUME),** Postfach 55, Baumann St. 10, 1030 Vienna, (+43) 1.717 870, Fax: (+43) 1.712 7136, E-Mail: office@aume.at, Web Site: www.aume.at, MD: Helmut Steinmetz; Designated MD: Ursula Sedlaczek.
• Performing and Mechanical Rights Organization

**Brandstetter Pritz & Partner,** Herrengasse 5, 1010 Vienna, (+43) 1.533 3213, (+43) 1.533 7472, Fax: (+43) 1.5337 47210, E-Mail: law@bppa.at, Web Site: www.bppa.at, Partner: Dr. Ulrich Brandstetter; Partner: Dr. Hans Pritz; Partner: Mag. Martin Bruenig; Partner: Mag. Georg Brandstratetter, M.A.S.
• Entertainment Attorney

**Braunels, Klauser & Praendl Attorneys at Law,** Bauernmarkt 2, A-1010 Vienna, (+43) 1.5321 2100, Fax: (+43) 1.5321 21020, E-Mail: viennalaw@bkp.at, Web Site: www.bkp.at, Lawyer: Brigitte Sammer.
• Entertainment Attorney

**CSM Production Ton & Datentrager GmbH,** Vorgartenstrasse 129-143, 1020 Vienna, (+43) 1.545 9131/0, Fax: (+43) 1.545 9131/19, E-Mail: office@csmproduction.at, Web Site: www.csmproduction.at, MD: Christian Matula.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Country Music Information,** Wilhelm Kress Gasse 8/B, 2353 Guntramsdorf, (+43) 2236.52264, Fax: (+43) 2236.522 644, E-Mail: cmi@kabelnet.at, Web Site: www.geocities.com/cminews, MD: Peter Anderl.
• Association & Professional Organization

**DaTARIUS Technologies GmbH,** Anton Maria Schyrle-Str 7, A-6600 Reutte, (+43) 5672.2060, Fax: (+43) 5672.206 730, E-Mail: postit@datarius.com, Web Site: www.datarius.com, Chief Commercial Officer: Thomas Hackl; Pres. US Opns.: Rick Nuffer; Mktg. Mgr.: Cedric Collard; Grp. Mktg. Mgr.: Tim Frost.
• Clean Room, Quality Control & Test Equipment

**IFPI Austria,** Schreyvogelgasse 2/5, 1010 Vienna, (+43) 1.535 6035, Fax: (+43) 1.535 5191, E-Mail: ifpi@ifpi.at, Web Site: www.ifpi.at, Press/PR: Thomas Boehm; Contact: Dr. Franz Medwenitsch.
• Association & Professional Organization

**IMZ (International Music & Media Centre,** Stiftgasse 29, A 1070 Vienna, (+43) 1.889 0315, Fax: (+43) 1.8890 31577, E-Mail: office@imz.at, Web Site: www.imz.at, Sec. Gen.: Franz Patay; Office Mgr.: Mayte Serrano.
• Association & Professional Organization

**kdg mediatech AG,** Elbigenalp 91, 6652 Elbigenalp in Tyrol, (+43) 5634.500, Fax: (+43) 5634.6105, E-Mail: info@kdg-mt.com, Web Site: www.kdg-mt.com, Dir.: Michael Hosp; Key Acct. Mgr.: Wolfgang Hosp; Key Acct. Mgr.: Fredi Jager; Mktg. Mgr.: Christine Frei; Sales Mgr.: Gerold Schmidhofer; Sales Mgr.: Markus Frauner; Head of DVD Authoring Studio: Arno Weger; Contact: Christian Schongerger.
• CD, CD-ROM & DVD Replicator

**LIFT Systems,** PO Box 23, 1052 Vienna, (+43) 1.587 3838, Fax: (+43) 1.587 4509, E-Mail: info@lift.co.at, Web Site: www.liftsystems.com, Contact: Int'l Mktg. Dept.
• Store Fixture Manufacturer

**Erich Felix Mautner, Public Relations & Artist Agency,** Theergasse 5, 1120 Vienna, (+43) 1.815 0554, (+43) 1.676.430 7880, Fax: (+43) 1.812 1971, E-Mail: erich-felix.mautner@chello.at, MD: Erich Felix Mautner.
• Public Relations Company

**Music Information Center Austria-MICA,** Stiftgasse 29, 1070 Vienna, (+43) 1.52104 0, Fax: (+43) 1.521 0459, E-Mail: office@mica.at, Web Site: www.mica.at
• Association & Professional Organization

**Oesterreichische Gesellschaft Fuer Musik,** Hanuschgasse 3, 1010 Vienna, (+43) 1.512 3143, Fax: (+43) 1.512 4299, E-Mail: oegm@music.at, Web Site: www.music.at/oegm, Pres.: Dr. Walburga Litschauer; VP: Prof. Harald Goetz.
• Association & Professional Organization

**Panasonic Austria Handelsgesellschaft M.B.H.,** Laxenburgerstr. 252, 1232 Vienna, (+43) 1.610 800, Fax: (+43) 1.616 3130, Web Site: www.panasonic.com
• Blank Recording Media Manufacturer

**Pataco GmbH,** Moslbichl 78, 6250 Kundl (A), (+43) 5332.72 300, Fax: (+43) 5332.72 300 300, E-Mail: info@pataco.at, Web Site: www.pataco.at, MD: Christian Trapl.
• Store Fixture Manufacturer

**SAE Institute,** Linke Wienzeile 130A, A-1060 Vienna, (+43) 1.961 0303, Fax: (+43) 1.961 0517, E-Mail: info@sae.at, Web Site: www.sae.edu
• Schools & Educational Institution

**Schoenherr Rechtsanwalte,** Tuchlauben 17, A-1014 Vienna, (+43) 1.5343 370, Fax: (+43) 1.53437 6100, E-Mail: office@schoenherr.at, Web Site: www.schoenherr.at
• Entertainment Attorney

**Sony DADC Austria AG,** Sonystrasse 20, 5081 Anif/Salzburg, (+43) 6246.880 555, Fax: (+43) 6246.880 509, E-Mail: sales@sonydadc.com, Web Site: www.sonydadc.com, www.securom.com, Cust. Serv.: Daniela Bauer; Cust. Serv.: Judith Bernauer.
• CD, CD-ROM & DVD Replicator
• Mastering Facility
• Plating & Pressing Plant

## BAHAMAS

### RECORD LABELS (INDEPENDENT)

**Lucky Seven Records,** PO Box CB-13327, Nassau, 242 327 8633, Fax: 242 327 8633, E-Mail: mail@luckysevenrecords.com, Web Site: www.luckysevenrecords.com, www.rounder.com, Pres.: Terry Manning.

### MUSIC PUBLISHERS

**Green Pastures Music (Div. of Green Pastures Ltd.),** PO Box SS-19371, Nassau, (242) 363-3737, Fax: (242) 363-3738, E-Mail: benkaye@coralwave.com, Pres.: Ben Kaye.
*Owned:* Green Pastures Music (SOCAN)

## BELGIUM

### RECORD LABELS (MAJOR)

**EMI Music Belgium (Div. of EMI Music),** Place de Tamblinne de Meux 27, 1030 Brussels, (+32) 2.702 2411, Fax: (+32) 2.702 2400, Web Site: www.emigroup.com, MD: Erwin Goegebeur; Financial Dir.: Andy Clark; Commercial Dir.: Werner Potoms; Local Rep./A&R Mgr.: Guus Fluit; Promo. (Press/Radio Flemish): David Dalemans; Pdct. Mgr.-Capitol: Erwin Listhaeghe; Pdct. Mgr. (Mktg.)-French Repertoire: Gilbert Lederman; Pdct. Mgr. (Classic): Brigitte Ghyselen; Pdct. Mgr. Virgin/Label J: Ilse Malton; Asst. to MD: Katrien Onderbeke.
*Labels: (Owned)* Antler/Subway, *(Distributed)* Byte, Magic, Petrol

**Sony BMG Entertainment (Belgium) (Div. of Sony BMG),** Rue H. Evenepoelstr. 9, 1030 Brussels, (+32) 2.705 7020, Fax: (+32) 2.705 6412, E-Mail: reception.belgium@sonybmg.com, Web Site: www.click2music.be, VP A&R-Sony Music Benelux: Koen Van Bockstal; Artist Mktg. Dir.: Sonja Truyen.
*Labels: (Owned)* Columbia, Dancity, Epic, 550 Music, Sony Video, *(Distributed)* JM2

**Universal Music SA / NV (Div. of Universal Music Group),** Blvd. de la Woluwe 34, Woluwedal 34 B1, 1200 Brussels, (+32) 2.775 8140, Fax: (+32) 2.770 5006, Web Site: www.universalmusic.com, MD/Dir. Technology Implementation: Dirk De Clippeleir; Sales Dir.: Stephane Debande; Mktg. Dir.-Classics/Jazz: Lut Behiels; Mktg. Dir.-Pop/USM: Niels Dierckx; Bus. Aff. Mgr.: Irene Braam; Mktg. Mgr.-UM3: Dirk Van Der Auwera; Financial Controller: Gunther volkaert; Asst to Dirk De Clippeleir: Annemie Tempst.
*Labels: (Owned)* A&M, Blue Thumb, Chess, DGC, Decca Jazz, Def Jam, GRP, Geffen, Impulse, Interscope, Island, MCA Classics, Mercury, Motown, Polydor, Radio Active, Uptown, *(Distributed)* Almo Sounds, Fort Apache, Gasoline Alley, Krasnow, Margaritaville, SKG, Silas, Stretch

**Virgin Belgium NV / SA (Div. of EMI Music),** Place de Jamblinee de Meux Plein 27, 1030 Brussels, (+32) 2.702 2411, Fax: (+32) 2.702 2400, Web Site: www.virginbelgium.com, Finance Dir.: Andy Clark; Mktg. Dir.: Guus Fluit.

**Warner Music Benelux NV/SA (Div. of Warner Music Group),** Romeinsesteenweg, Chaussee Romaine 468 Bus., Boite 6, 1853 Grimbergen, (+32) 2.263 0300, Fax: (+32) 2.263 0330, Web Site: www.warnermusic.com, MD Benelux: Martin Jessurun; Finance Dir.: Joop Steur; Mktg. Mgr.: Oliver Meyvaert; Sales Mgr.: Michel Guillet; Pdct. Mgr.: Tom Claes; Pdct. Mgr. European Labels: Barbara Calligaris; Pdct. Mgr.: Sarah Van Riel.

### RECORD LABELS (INDEPENDENT)

**AMC Records,** Rue Block X 40-42, 1030 Brussels, (+32) 2.735 2035, Fax: (+32) 2.735 2732, E-Mail: info@amcrecords.com, Web Site: www.amcrecords.com, MD: Jean-Marie Sohie.

INTERNATIONAL

*Labels: (Owned)* AMC, Ariane, *(Distributed)* Palette, Tauro

**AMG Records,** Rue de l'Artisanat 2, 1400 Nivelles, (+32) 67.210 248, Fax: (+32) 67.210 294, E-Mail: info@amg-records.com, Web Site: www.amgrecords.be

**ARS Productions,** Singel 5, 2550 Kontich, (+32) 3.457 5859, Fax: (+32) 3.457 5883, E-Mail: info@arsproductions.com, Web Site: www.arsproductions.com, MD: Patrick Busschots; Bus. Aff.: Peter Decraene.
*Labels: (Owned)* ARS, Kidsmusic

**Accent Records,** Eik St. 31, 1673 Beert, (+32) 2.356 1878, Fax: (+32) 2.360 2718, E-Mail: andreas.glatt@accent-records.be, Web Site: www.accent-records.be, MD: Andreas Glatt.
*US Reps.:* Qualiton Imports Ltd.

**Alaska Swimming Gear,** Sijsstraat 6, B-13, 2170 Antwerp, (+32) 3.644 1817, (+32) 3.293.90.90, Fax: (+32) 3.644 2197, E-Mail: alaska@skynet.be, Web Site: www.alaska-be.com, GM: Max Blondeel; Studio Mgr.: Peter Baart; Graphics: Leen Adriaensens; Comm. Mgr.: Jan Suetens.
*Labels: (Owned)* Bloque Traxx, Bottom Up, Chilled Fish, Dancing Teeth, E-Core Traxx, First Power, Micro Psy'c, N20, Swinger, Techno Delia, Trimensional, Under Pressure

**Amor Et Psyche Productions,** Bd du Jubile 96 Jubelfeestlaan, 1080 Brussels, (+32) 2.647 5571, E-Mail: info@amorpsyche.com, Web Site: www.amorpsyche.com, MD: Laurent Jadot.

**Banana Peel Records,** Wingenesteenweg 4, 8755 Ruiselede, (+32) 51.725 605, Fax: (+32) 51.725 605, (+32) 51.687 068, E-Mail: info@bananapeel.be, Web Site: www.bananapeel.be, Pres.: Erik Carette.

**Bang Distribution,** Rue Henri Deleers Straat 34, 1070 Brussels, (+32) 2.523 4135, Fax: (+32) 2.520 4702, E-Mail: info@bangdistribution.com, Web Site: www.bangdistribution.com, MD: Damien Waselle.

**Base Recordings,** Oude Brusselseweg 242, 9050 Gent, (+32) 9.232 5666, Fax: (+32) 9.232 5676, E-Mail: starentertainment@pandora.be, Web Site: www.starentertainment.be, MD: Frank Hoogeboom; Pdct. Mgr.: Danny de Bock.

**Big Time International,** Blekerij St. 75, Bus 14, 9000 Gent, (+32) 9.225 2911, Fax: (+32) 9.225 2816, E-Mail: bigtime@pandora.be, Pres./CEO: Laurent Vanmeerhaeghe; GM: Jos Borremans; Promo./Prodn./Sales/Licensing: Lut Van Audenhove.
*Labels: (Owned)* Accor, Aquatic, Big Bubbles No Troubles, Big Time Int'l, Degroovy, Groovy, Hardamps, Intense, Looking for Pleasure, 99%, Nitric, Dance, Reload, Silence of the Amps, Tangle, 21st Century

**Byte Records,** Paulus Beye St. 39, 2100 Deurne, (+32) 3.327 3060, Fax: (+32) 3.326 8548, E-Mail: info@byte.be, Web Site: www.byte.be, Pres./MD: Jean-Paul Decoster; Bus. Aff./Admin.: Sandra Muts.
*Labels: (Owned)* Byte Progressive, *(Distributed)* Byte

**Caracol Music Group,** 58 Rue Nicolas Monnon, 6120 Nalinnes, (+32) 71.221 296, Fax: (+32) 71.221 313, E-Mail: info@caracol.be, Pres.: Timothy Hagelstein; Asst. Mng.: Sellier Marleine; Promo.: Sarah Goosens.
*Labels: (Distributed)* Kpar K, Pacha

**Carbon 7,** 85 Rue Froissart, 1040 Brussels, (+32) 2.242 9703, Fax: (+32) 2.245 3885, E-Mail: info@carbon-7.com, Web Site: www.carbon-7.com, MD: Guy Segers; MD: Alan Ward.

**Carrera Records International,** Rue de la Marliere 97, 7700 Mouscron, (+32) 56.331 539, Fax: (+32) 56.344 236, E-Mail: discobose@honet.be, Web Site: www.teamspiritrecords.com, MD: Philippe De Keukeleire.
*Labels: (Owned)* Alpina, Dance To The Beat

**Coda BVBA,** Larenstraat 58, 3560 Lummen, (+32) 13.352 060, Fax: (+32) 13.556 750, E-Mail: be@codaex.com

**Crammed Discs,** 43 Rue General Patton, 1050 Brussels, (+32) 2.640 7914, Fax: (+32) 2.648 8369, E-Mail: crammed@crammed.be, Web Site: www.crammed.be, Pres.: Marc Hollander; MD: Hanna Gorjaczkowska; Crammed France: David Beaugier; Admin.: Caroline Ledoux; Int'l Promo.: Thierry Steuve.
*Labels: (Owned)* Crammed, Cramworld, Language, Made To Measure, SSR/Freezone, Selector, Ziriguiboom

**Cypres Records (Div. of ENKI Productions),** 27 Rue des Belvederes, B 1050 Brussels, (+32) 2.647 4714, Fax: (+32) 2.648 0449, E-Mail: info@cypres-records.com, Web Site: www.cypres-records.com

**Davidsfonds / Eufoda (Div. of Davidsfonds/Uitgeverig NV),** Blijde Inkomst St. 79-81, 3000 Leuven, (+32) 16.310 600, Fax: (+32) 16.310 608, E-Mail: informatie@davidsfonds.be, Dir.: Rudi Teirlinck.

**De Goddaert,** Pruynen St. 9, 2000 Antwerp, (+32) 3.233 5053, Fax: (+32) 3.225 2632, E-Mail: degoddaert@pandora.be, Mkg. Mgr.: Guido Sanders.
*Labels: (Distributed)* AIM, Binkey Kok, Black Sun, Celestial Harmonies, Domo, Ethic, Evolution, Fonix Musik, Fortuna, High Tide, Imagine, Meistersinger, New Earth, New World Music, Oreade Music, Ozworld, Polyglobe Music, Quinlan, Raven, Sacred Earth Music, Soar, Wind Music, Windpherd Verlag, Yam

**Deco / Byte Records,** Paulus Beyestraat 39, 2100 Deurne, (+32) 3.327 3060, Fax: (+32) 3.326 8548, E-Mail: info@byte.be, Web Site: www.byte.be, MD: Jean-Paul Decoster; Int'l Mktg. Mgr.: Nii Van Den Eynde; A&R: Nico Deleu.
*Labels: (Distributed)* B2, Club Mad, Discomatic, Diversion, Fridge, Incognito, Labelle Noire, Matrix, Slammer

**Disky Communications Bvba,** De Merodelie 4 B4, 2600 Antwerp, (+32) 3.227 5415, Fax: (+32) 3.227 5542, Web Site: www.disky.nl

**Distridisc International,** Ter Heydelaan 126-128, 2100 Deume, Antwerp, (+32) 3.230 9778, Fax: (+32) 3.230 5378, E-Mail: distridisc@tiscali.be, Pres.: Patrick Asselberghs.
*Labels: (Owned)* Tilt

**Domusic Productions / Talent Records,** Letterkundestr. 24, 2610 Antwerp, (+32) 3.827 7087, Fax: (+32) 3.827 7087, E-Mail: domusic@tijd.com, Web Site: www.talentrecords.be, Producer/Owner: Ronald J. Dom.
*Labels: (Owned)* Classic Talent
*Int'l Reps.:* Harmonia Mundi (Benelux) (Belgium), King Record Co. Ltd. (Japan), C Sharp Music Co. (South Korea)

**Elver Records International,** Rue de la Marliere 97, 7700 Mouscron, (+32) 56.331 539, Fax: (+32) 56.344 236, MD: Philippe De Keukeleire.

**Harmonia Mundi (Benelux),** Veldkant 2, B 1180 Kontich, (+32) 2.646 6794, Fax: (+32) 2.646 2163, E-Mail: info.belgium@harmoniamundi.com, Web Site: www.harmoniamundi.com, MD: Serge Daelemans.

**Hebra Records,** Rue Saint-Christophe 30, 1000 Brussels, (+32) 2.512 7361, Fax: (+32) 2.512 7361, E-Mail: hebramusic@hotmail.com, MD: Nicole Dethier.

**Impart Productions,** Berthoudersplein 29, 2800 Mchelen, (+32) 15.286 382, Fax: (+32) 15.286 389, E-Mail: markus@impartproductions.com, Web Site: www.impartproductions.com, MD: Markus Hackenjos.

**Infinity Records,** Jagersdreef 1D, 2900 Schoten, (+32) 3.3252 8882, Fax: (+32) 3.253 0420, MD: Raymond Muylle.

**Inside Records,** St.Jacobsmarkt 76, 2000 Antwerp 6, (+32) 3.226 7719, Fax: (+32) 3.226 7805, E-Mail: info@inside-records.be, Web Site: www.inside-records.be, MD: Jean Meeusen; Mktg./A&R: Frank Peeters.
*Labels: (Owned)* Dance Trax, Inside, Supreme

**Jazz'halo / Tonesetters VKH,** Groenhove St. 38, 8820 Torhout, (+32) 50.215 399, Fax: (+32) 50.214 208, E-Mail: info@jazzhalo.be, Web Site: www.jazzhalo.com, MD: Jos Demol; Mktg. Mgr.: Emile Clemens.

**KK Records (Div. of Madagascar Buba),** 240 Krijgsbaan, 2070 Antwerp, (+32) 3.253 1480, Fax: (+32) 3.253 1496, E-Mail: madagascar@pandora.be, Web Site: www.kkrecords.be, Pres.: Josef Verbruggen; Promo. Mgr.: Ingram Van Hoey.
*Labels: (Owned)* KK, KK Traxx, Madagascar, NZ, Radical Ambient, Ultraxx, *(Distributed)* Terminal Antwerp

**Jean Kluger N.V. / S.A.,** Chaussee de Roodebeek 206, 1200 Brussels, (+32) 2.381 3656, (+32) 2.381 3657, Fax: (+32) 2.381 3666, E-Mail: kluger@skynet.be, Web Site: www.jeankluger.com, Board Pres.: Myriam Dekoster; MD: Jean Kluger.
*Labels: (Owned)* Biram, Hamaco, Topkapi

**Hans Kusters Music NV,** Broekstr. 10, 1730 Kobbegem, (+32) 2.452 8963, Fax: (+32) 2.452 3425, E-Mail: info@kusters.be, MD: Hans Kusters; A&R Dir.: Roland Keyaert; Financial Mgr.: Eddy Godyn.
*Labels: (Distributed)* HKM, September
*Int'l Reps.:* Roadrunner International B.V. (Netherlands)

**Lisa Records,** Planciusplein 29, B-8950 Heuvelland, (+32) 57.448 511, Fax: (+32) 57.448 283, E-Mail: info@lisa.be, Web Site: www.lisa.be

**MAP Records,** Europalaan 7, 8970 Poperinge, (+32) 57.337 033, Fax: (+32) 57.337 607, E-Mail: mdeswarte@unicall.be, MD: Marnique Deswarte.

**Megadisc,** Blekerij St. 75, 9000 Gent, (+32) 9.281 2110, E-Mail: info@megadisc.be, Web Site: www.megadisc.be, Owner: Ric Urmel; A&R: Patrick de Clerck; A&R: F. Wayne.

**Music Avenue (Europe),** 17 rue Beckers, 1040 Brussels, (+32) 2.648 5830, Fax: (+32) 2.648 5197, E-Mail: music.avenue@planetinternet.be, MD: Alfie Falckenbach; Int'l A&R/Promo.-Rock Div.: Mario Mortier; Int'l A&R/Promo.-Reggae Div.: Karel Michiels.
*Labels: (Distributed)* Music Avenue, Rokarola, United World of Dance

**Musiques Et Recherches,** Place de Ransbeck 3, 1380 Ohain, (+32) 2.354 4368, Fax: (+32) 2.351 0094, E-Mail: info@musiques-reserches.be, Web Site: www.musiques-reserches.be, Admin.: Carmelo Iannuzo; Sec.: France Dubois.
*Labels: (Distributed)* Cinema Pour L'Oreille, Disques INA-grm, Empeinte Digitale, Sonic Arts
*Int'l Reps.:* Distribution Fusion III, Inc. (Canada)

**N.E.W.S. N.V.,** Dendermondsesteenweg 140, 9000 Gent, (+32) 9.218 9444, Fax: (+32) 9.218 9450, E-Mail: info@news.be, Web Site: www.news.be, MD: Lieven Van den Broeck; Financial Dir.: Geert De Blaere; A&R Mgr.: Stefaan Vandenberghe; A&R Mgr.: Jan Vanneste.
*Labels: (Owned)* Eskimo, Extranova, Legato, Life Enhancing Audio, Mindstar, Musicman, NEC, Yeti

**Now Disc,** Rue Theodore Kluber 1, Zoning Valemprez, 7711 Dottignies, (+32) 56.486 040, Fax: (+32) 56.489 815, Web Site: www.nowdiscs.com, MD: Michel Nachtergaele.

**PIAS Belgium,** Rue de Veeweyde 100, 1070 Brussels, (+32) 2.558 5811, Fax: (+32) 2.558 5881, E-Mail: playit@pias.be, Web Site: www.pias.com, PIAS UK Chrmn.: Nick Hartley; Co-Pres.: Kenny Gates; Co-Pres.: Michel Lambot; CFO: Philippe Saussus; GM Pias Recordings: Jean-Marc Dehoul; GM Pias Benelux (Sales/Mktg.): Leo Van Schaick; Head of Bus. Aff.: Marc Sundermann; Int'l Mgr.: Edwin Schroter; Mktg. Mgr.: Billy Torney; Sales Mgr.: Marc Debroey; Logistics Mgr.: Peter Withofs.
*Labels: (Owned)* Different, F-Com, Genuine, Noise Traxx, PIAS Recordings, *(Distributed)* Def Jux, Echo, Outcaste, P.I.L., Stones Throw, Wall of Sound

**PARAF Records,** Matheus Corvensstraat, 36, Duerne, 2100 Antwerp, (+32) 3.326 5598, (+32) 3.47580 0953, Fax: (+32) 3.324 2196, E-Mail: info@refstudio.com, Web Site: www.refstudio.com, Mgr.: Frank Van Sandt.
*Labels: (Owned)* PARAF, VMP

**Parsifal,** Gulden Vlieslaan 67, 8000 Brugge, (+32) 50.339 516, Fax: (+32) 50.333 386, E-Mail: info@parsifal.be, Web Site: www.parsifal.be, MD: Nico A. Mertens; GM: Gilda Behaeghei.
*Labels: (Owned)* Blue Sting/Double Trouble, Halu, Parsifal

**Pavane Records (Div. of La Boite A Musique S.A.),** Coudenberg 74, 1000 Brussels, (+32) 2.513 0965, Fax: (+32) 2.514 2194, E-Mail: dewouters.bam@skynet.be, Web Site: www.pavane.com, Pres.: A. de Wouters d'Oplinter; MD: Bertrand de Wouters d'Oplinter.
*Labels: (Owned)* Pavane

**Prestation Music / Multi Sound,** Rue Gachard 24, 1050 Brussels, (+32) 2.649 2847, Fax: (+32) 2.649 2847
*Labels: (Owned)* B Sharp, Selection

**Prometheus Records,** Astridlaan 171, 2800 Mechelen, (+32) 15.414 107, Fax: (+32) 15.433 610, E-Mail: scq@pophost.eunet.be, Web Site: www.soundtrackmag.com, Contact: Luc Van de Ven.

**Quetzal Records,** Schonenberg, 1, 3040 Huldenberg, (+32) 2.687 9047, Fax: (+32) 2.687 9047, E-Mail: quetzal@skynet.be, Web Site: www.quetzalrecords.com, Mgr.: Patrick Bauwens.
*Labels: (Owned)* Quetzal

**Reader's Digest World Services,** 20 Blvd. Paepsem., 1070 Brussels, (+32) 2.526 8195, Fax: (+32) 2.526 8199, E-Mail: henri_heymans@readersdigest.be, Web Site: www.readersdigest.com, VP Int'l Music: Henri Heymans.

**Rotondo Music,** Zwitserlandstraat, 14, 8400 Oostende, (+32) 59.437 566, Fax: (+32) 59.508 270, E-Mail: info@topprint.net, Chrmn.: Hugo Helsen.
*Labels: (Owned)* Junior, TMD (The Music Display)

**62 TV Records,** Rue du Fort St. 10, 1060 Brussels, (+32) 2.534 7184, Fax: (+32) 2.534 7176, E-Mail: info@62tvrecords.com, Web Site: www.62tvrecords.com, MD: Philippe Decoster; MD: Pierre Van Braekel.

**Sowarex asbl.,** Rue Paul Emile Janson 9, 1050 Brussels, (+32) 2.538 9001, (+32) 2.538 5796, Fax: (+32) 2.537 6170, E-Mail: sowarex@arcadis.be, MD/Label Mgr.: Christine Jottard.
*Labels: (Owned)* Franc'Amour, Igloo

**Team 4 Action,** 45b, avenue Oscar Van Goidtsnovenlaan, 1180 Brussels, (+32) 2.346 0211, Fax: (+32) 2.346 6304, E-Mail: info@t4a.com, Web Site: www.t4a.com, MD: Claude Martin; Mktg. Mgr.: Laurent Ingels; Prodn. Mgr.: Christian Martin; Planning Mgr.: Marie Dury.
*Labels: (Owned)* 4 A.M., 4 Elements, Go 4 It, Nationale 4

**Temple of Tune,** Grens St. 17, 8520 Kuurne-Kortrijk, (+32) 56.703 300, Fax: (+32) 56.703 333, E-Mail: tot@temple.be, info@temple.be, Web Site: www.temple.be, Gen. Dir.: Fredo Gevaert.

**Touch Records,** 67 Rue Hobbema, 1000 Brussels, (+32) 2.4752 57806, Fax: (+32) 2.420 1969, E-Mail: joe@touch.be, Web Site: www.touch.be, MD: Michel Brunelli; Admin.: Joe Bagno.

**USA - Import Records,** St. Jacobsmarkt 75, 2000 Antwerp, (+32) 3.232 3838, Fax: (+32) 3.226 2030, E-Mail: info@usaimportmusic.be, Web Site: www.usaimportmusic.be, Dir.: Jose Pascual; A&R Mgr.: Marim Eddy.
*Labels: (Owned)* A-B Logic, ATM-Oz-Feak, Atom, Confettis, Liaison Dangereus, NBG (Natural Born Grooves), Provision, Slipmats, USA, Wonka

**V2 Records,** Hooikaai 33-35, Quai Au Foin, 1000 Brussels, (+32) 2.742 9280, Fax: (+32) 2.742 9281, Web Site: www.v2music.com, Label Mgr.: Bill Torney.

**Verbeeck Rainbow,** Herentalsesteenweg 16, 2220 Heist op den Berg, (+32) 15.244 950, (+32) 15.247 654, Fax: (+32) 15.241 470, E-Mail: info@rainbowsite.be, Web Site: www.rainbowsite.be, Promo./Dist.: Kathleen Goossens; Mgr.: Sabrina Goossens.
*Labels: (Owned)* Color, Rainbow

**Wax World,** Schelvis St. 2, 8370 Blankenberge, (+32) 47.524 8634, Fax: (+32) 47.411 161, E-Mail: waxworld@skynet.be, Web Site: www.waxworld.be, Pres.: Jacko Bultinck; Promo.: Ingrid Pieters.
*Labels: (Owned)* Big Boss, Little Boss, SunShane, Waxace, Waxound

**Witlof Music / Oorwoud,** Leernsesteenweg 168, 9800 Deinze, (+32) 9.282 9762, Fax: (+32) 9.282 9850, E-Mail: jean.tant@skynet.be, MD: Jean Tant; A&R: R. Reynaert; Sales/Promo.: M. van Autrijve.

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**BE's Songs NV (SABAM),** Ave. Leon Grosjean 79/4, 1140 Brussels, (+32) 2.702 2489, (+32) 2.702 2480, Fax: (+32) 2.702 2491, E-Mail: lieve.lambeets@antler-subway.be, Publishing Mgr.: Lieve Lambeets.
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**BMG Unisong Music Publishing NV/SA,** Vandendriesschstraat 14, Sint-Agatha-Berchem, 1082 Brussels, (+32) 2.482 3861, Fax: (+32) 2.482 3893, E-Mail: wim.coryn@bmg.com, Web Site: www.bmgmusicsearch.com, Mktg. Mgr.: Wim Coryn.

**Baltic,** Rederijkers St. 82, 2610 Wilrijk/Antwerpen, (+32) 3.828 4084, Fax: (+32) 3.829 1068, E-Mail: info@baltic.be, Dir.: Ben Gyselinck.
*Administered:* Baltic N.V.

**Bang Distribution,** Rue Henri Deleers Straat 34, 1070 Brussels, (+32) 2.523 4135, Fax: (+32) 2.520 4702, E-Mail: info@bangdistribution.com, Web Site: www.bangdistribution.com, MD: Damien Waselle.

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9.225 2911, Fax: (+32) 9.225 2816, E-Mail: bigtime@pandora.be, Pres./CEO: Laurent Vanmeerhaeghe; GM: Jos Borremans; Promo./Prodn./Sales/ Licensing: Lut Van Audenhove.

**Byte Records,** Paulus Beye St. 39, 2100 Deurne, (+32) 3.327 3060, Fax: (+32) 3.326 8548, E-Mail: info@byte.be, Web Site: www.byte.be, Pres./MD: Jean-Paul Decoster; Bus. Aff./Admin.: Sandra Muts.

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**Carrera Records International,** Rue de la Marliere 97, 7700 Mouscron, (+32) 56.331 539, Fax: (+32) 56.344 236, E-Mail: discobose@honet.be, Web Site: www.teamspiritrecords.com, MD: Philippe De Keukeleire.

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**Now Disc,** Rue Theodore Kluber 1, Zoning Valemprez, 7711 Dottignies, (+32) 56.486 040, Fax: (+32) 56.489 815, Web Site: www.nowdiscs.com, MD: Michel Nachtergaele.

**OK Songs (Div. of Inside Records),** St.-Jacobsmarkt St. 76, 2000 Antwerp, (+32) 3.226 7719, Fax: (+32) 3.226 7805, E-Mail: info@inside-records.be, Web Site: www.inside-records.be, Pres.: Jean Meeusen; MD/Creative Mgr.: Jean Ney.
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*Owned:* B.M.P, JM 10, Pearl, Scorpion Music, Style,
*Administered:* CDR, JVC Productions, Midget, Quartz, Snowball

**Sowarex asbl.,** Rue Paul Emile Janson 9, 1050 Brussels, (+32) 2.538 9001, (+32) 2.538 5796, Fax: (+32) 2.537 6170, E-Mail: sowarex@arcadis.be, MD/Label Mgr.: Christine Jottard.

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*Owned:* Stock Music, *Administered:* Cadans, Dennis Music, Focus, Hibou, Image Music, Intersound, Mediatracks, Primrose, Sonia Classics, Sonoton, Sysmo

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**T & B Music,** Gulden Vlieslaan 67, 8000 Brugge, (+32) 50.339 516, (+32) 50.332 433, Fax: (+32) 50.333 386, E-Mail: info@parsifal.be, Web Site: www.parsifal.be, Pres.: Gilda Behaeghel; MD: Nico A. Mertens.

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**Tonight Music,** Ave. Louise 522, 1050 Brussels, (+32) 2.640 2475, Fax: (+32) 2.640 2210, E-Mail: giovanna.adamo@tonightmusic.be, Web Site: www.adamosalvatore.com, Contact: Salvatore Adamo.
*Administered:* Tonight Music

**Witlof Music / Oorwoud,** Leernsesteenweg 168, 9800 Deinze, (+32) 9.282 9762, Fax: (+32) 9.282 9850, E-Mail: jean.tant@skynet.be, MD: Jean Tant; A&R: R. Reynaert; Sales/Promo.: M. van Autrijve.

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**Bang Distribution,** Rue Henri Deleers Straat 34, 1070 Brussels, (+32) 2.523 4135, Fax: (+32) 2.520 4702, E-Mail: info@bangdistribution.com, Web Site: www.bangdistribution.com, MD: Damien Waselle.

**Disky Communications Bvba,** De Merodelie 4 B4, 2600 Antwerp, (+32) 3.227 5415, Fax: (+32) 3.227 5542, Web Site: www.disky.nl

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(Importer) (Compact Disc, Video - Cassette, DVD, (LP's, 12-Inch))

**Eureka,** Stegelstr. 46, 8810 Lichtervelde, (+32) 51.724 361, Fax: (+32) 51.724 362, E-Mail: info@eureka-cd.com, Web Site: www.eureka-cd.com, MD: Vennevel Hendrik.
(Distributor, Importer, Exporter) (Compact Disc, DVD)

**Harmonia Mundi (Benelux),** Veldkant 2, B 1180 Kontich, (+32) 2.646 6794, Fax: (+32) 2.646 2163, E-Mail: info.belgium@harmoniamundi.com, Web Site: www.harmoniamundi.com, MD: Serge Daelemans.
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*Labels Distributed: Audio:* Bongiovanni Dischi (Italy)

**Lowlands,** Braziliestraat 27-29, B 2000 Antwerp, (+32) 3.226 7008, Fax: (+32) 3.226 1527, E-Mail: info@lowlands.be, Web Site: www.lowlands.be

**Music & Words Belgium,** Kon. Astridplein 5, 2018 Antwerp, (+32) 3.206 1960, Fax: (+32) 3.206 1778, E-Mail: central.distribution@musicwords.nl, MD: Liesbeth Puts; MD: Hans Peters.

**N.E.W.S. N.V.,** Dendermondsesteenweg 140, 9000 Gent, (+32) 9.218 9444, Fax: (+32) 9.218 9450, E-Mail: info@news.be, Web Site: www.news.be, MD: Lieven Van den Broeck; Financial Dir.: Geert De Blaere; A&R Mgr.: Stefaan Vandenberghe; A&R Mgr.: Jan Vanneste.
(Distributor, Exporter) (Compact Disc, (LP's, 12-Inch))

**Neutron N.V.,** Dok Noord 13G, 9000 Gent, (+32) 9.225 4537, Fax: (+32) 9.225 6160, E-Mail: info@neutron.be, MD: Kris De Coninck.
(Distributor) (Compact Disc, DVD)

**PIAS Belgium,** Rue de Veeweyde 100, 1070 Brussels, (+32) 2.558 5811, Fax: (+32) 2.558 5881, E-Mail: playit@pias.be, Web Site: www.pias.com, PIAS UK Chrmn.: Nick Hartley; Co-Pres.: Kenny Gates; Co-Pres.: Michel Lambot; CFO: Philippe Saussus; GM Pias Recordings: Jean-Marc Dehoul; GM Pias Benelux (Sales/Mktg.): Leo Van Schaick; Head of Bus. Aff.: Marc Sundermann; Int'l Mgr.: Edwin Schroter; Mktg. Mgr.: Billy Torney; Sales Mgr.: Marc Debroey; Logistics Mgr.: Peter Withofs.

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*Labels Distributed: Audio:* Blind Pig Records; Earwig Music Co., Inc.

**Rough Trade (Div. of Arvata),** H Evenepoelstraat 9, 1030 Brussels, (+32) 2.217 6288, Fax: (+32) 2.217 2178, Finance Controller: David Hacquin; Label Mgr.: Waldo Dekeyser; Label Mgr.: Peter Peeters.

**Selecture SA,** 299 Rue des Sablieres, 6200 Chatelet, (+32) 71.381 413, Fax: (+32) 71.401 413, E-Mail: selecture@brutele.de, Web Site: www.selecture.com, MD: Jean-Jacques Noel.
(Rackjobber, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Cutouts, Overstock, Computer Software, Books or revues, DVD)

**Sonica S.A.,** Rue Saint-Denis 276, B-1190 Brussels, (+32) 2.345 9876, Fax: (+32) 2.343 0770, E-Mail: info@sonica.be, Web Site: www.sonica.be, GM: Willy Machtelings; GM: Eric Machtelings; Image Dept. Mgr.: Isabelle Machtelings; CD Dept. Mgr.: Bernard Dans; Sales Mgr. Rackjobbing: Daniel Peirels; Sales Mgr. Retail: Christian Van Wilderode; Finan. Mgr.: Francis Thomas.
(Rackjobber) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Computer Software, Accessories)

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- Mastering Facility

**Audio Engineering Society (AES),** Zevenbunderslaan 142-#9, 1190 Vorst Brussels, (+32) 2.344 1592, Fax: (+32) 2.345 5940, Web Site: www.aes.org, Sec.: Korneel M.L. Taeckens; Treasurer: Hermann A.O. Wilms.
- Association & Professional Organization

**Auvibel S.C.R.L.,** Rue Vilain XIIII 53-55, 1000 Brussels, (+32) 2.650 0950, Fax: (+32) 2.650 0958, E-Mail: auvibel@auvibel.be, Web Site: www.auvibel.be, Pres. of the Board: Vincent Van Mete; GM: Francois Stroobant.
- Association & Professional Organization

**BDMO,** Nijverheidsstraat 11, B-8760 Meulebeke, (+32) 51.480 811, Web Site: www.bdmo.com, Contact: Jean-Noel Fournillier.
- Jewel Box Manufacturer

**BIE,** Berkendael St. 79, 1190 Brussels, (+32) 2.347 1620, Fax: (+32) 2.345 5461, E-Mail: bie@bie.be, Web Site: www.bie.be, Sales/ Purchases: Serge Burgman; Mktg. Comm.: Evelyne Guzy; Accounting: Joelle Nerzel.
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- Entertainment Attorney

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- Jewel Box Manufacturer
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**Case Logic Europe,** 2.1. La Sauveniere - Batiment 2, 19 Rue de la Post, 5030 Gembloux, (+32) 81.626 060, Fax: (+32) 81.626 070, E-Mail: info.be@caselogic.com, Web Site: www.caselogic.com
- Music & Video Accessory Manufacturer

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- Association & Professional Organization

**Centrum Voor Vocale Muziek VZW (Centre of Vocal Music),** Zirkstraat 36, B-2000 Antwerp, (+32) 3.237 9643, Fax: (+32) 3.248 1605, E-Mail: info@cvm.be, Web Site: www.cvm.be, Choral Consultant: Erik Demarbaix.
- Music Library

**DK Recording Studio,** Notaxlaan 37, 9070 Destelbergen (Gent), (+32) 9.228 9897, Web Site: www.dkstudio.be
- Mastering Facility

**Delta Music Pro Tools Mix Suite & CD Mastering,** Mechelsesteenweg 192, B 2640 Morstel, (+32) 3440 2566, Fax: (+32) 47747 4969, E-Mail: info@deltamusic.be, Web Site: www.deltamusic.be, MD: Marc Schellekens.
- Custom Tape Duplicator
- Mastering Facility

**Disco Press,** Houwykerstaat 2, 3540 Herk-de-Stad, (+32) 13.553 111, Fax: (+32) 13.551 493, E-Mail: info@discopress.com, Web Site: www.discopress.com, Pres.: Andre Willems; Mktg.: Tom Willems.
- CD, CD-ROM & DVD Replicator
- Mastering Facility
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**E.G.S. Studio,** Rue Sous l'Haye 16, 7100 La Louviere, (+32) 64.213 894, Fax: (+32) 64.264 070, E-Mail: info@egs.be, Web Site: www.egs.be, Mgr.: Ruben Wautier.
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**European Digital Media Association (EDIMA),** Chaussee de Wavre 214d, 1050 Brussels, (+32) 2.626 1990, Fax: (+32) 2.626 9501, E-Mail: info@edima.org, Web Site: www.europeandigitalmediaassociation.org, Sec.: Wes Himes; Sec.: Lucy C. Cronin; Sec.: Luc Delany.
- Association & Professional Organization

**European Forum of Worlwide Music Festivals (EFWMF),** J.F. Willemsstrat 10a, 2530 Boechout, (+32) 3.455 6944, Fax: (+32) 3.454 1162, E-Mail: info@efwmf.org, Web Site: www.efwmf.org, Chrmn.: Hans Hjorth; Sec.: Patrick De Groote; Board Member: Patrick Lavaud; Board Member: Carles Sals; Board Member: Bogdan Benigar.
- Association & Professional Organization

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**Global Entertainment Retail Association (GERA-Europe),** Chaussee de Wavre 214D, 1050 Brussels, (+32) 2.626 1991, Fax: (+32) 2.626 9501, E-Mail: lucy.cronin@gera-europe.org, Web Site: www.gera-europe.org/index.html, Pres.: Martin de Wilde; Dir.: Lucy C. Cronin; Sec.: Elodie Mohen.
• Association & Professional Organization

**Government Foundation "Azymuth",** Toren St. 11-13, 9160 Lokeren, (+32) 9.348 8000, (+32) 9.348 4993, Fax: (+32) 9.348 9974, E-Mail: j-p.vanavermaet@telenet.be, MD: Jean-Pierre van Avermaet.
• Association & Professional Organization

**IFPI European Office,** Square de Meeus 19, 1050 Brussels, (+32) 2.511 9208, Fax: (+32) 2.502 3077, E-Mail: europeanregionaloffice@ifpi.org, Web Site: www.ifpi.org, Exec. Asst.: Lina Budroni.
• Association & Professional Organization

**Igloo Studio,** 38 Rue de la Gare, 1040 Etterbeek, (+32) 2.732 9084, Fax: (+32) 2.732 3478
• Mastering Facility

**Independent Music Companies Association (IMPALA),** Rue du Trone 51, 1050 Brussels, (+32) 2.289 2600, Fax: (+32) 2.289 2606, E-Mail: impala@kernnet.com, Web Site: www.impalasite.org, www.forculturaldiversity.org, Sec. Gen.: Philippe Kern; Deputy Sec. Gen.: Helen Smith; Membership Administrator: Allison Reekie.
• Association & Professional Organization

**Jet Studio,** Jetsesteenweg 218, Chaussee de Jette, 1081 Brussels, (+32) 477.222 823, Fax: (+32) 2.414 0508, E-Mail: info@jetstudio.com, Web Site: www.jetstudio.com
• Mastering Facility

**Maxell Benelux BV,** Ave. des Croix de Guerre, 94 Oorlogskruisenlaan, 1120 Brussels, (+32) 2.240 7940, Fax: (+32) 2.240 4949, E-Mail: mbb@eu.maxell.com, Web Site: www.eu.maxell.com, www.maxell.be
• Blank Recording Media Manufacturer

**MediaMotion Belgium NV,** De Regenboog 11, Office 4, Industriegebied Mechelen Zuid II, 2800 Mechelen, (+32) 15.400 125, Fax: (+32) 15.422 709, E-Mail: info@mediamotion.com, Web Site: www.media-motion.nl
• CD, CD-ROM & DVD Replicator

**Musica,** Toekomstlaan 5B, 3910 Neerpelt, (+32) 11.610 510, Fax: (+32) 11.610 511, E-Mail: info@musica.be, Web Site: www.musica.be, Dir.: Herman Baeten; Press/Promo.: Veerle Smeers.
• Schools & Educational Institution

**Musiques Et Recherches,** Place de Ransbeck 3, 1380 Ohain, (+32) 2.354 4368, Fax: (+32) 2.351 0094, E-Mail: info@musiques-reserches.be, Web Site: www.musiques-reserches.be, Admin.: Carmelo Iannuzo; Sec.: France Dubois.
• Association & Professional Organization

**Option Facilities,** Zandvoorstraat C8, B-2800 Mechelen, (+32) 15.287 300, Fax: (+32) 15.287 301, E-Mail: info@option-av.be, Web Site: www.option-av.be, MD: Sabine Van Riel.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

**Panasonic Belgium NV,** Stations St. 26, 1702 Groot-Bijgaarden, (+32) 2.481 0481, Fax: (+32) 2.466 9926, Web Site: www.panasonic.be, MD: S. Bessho.
• Blank Recording Media Manufacturer

**SABAM (Belgian Society of Authors, Composers & Publishers),** 75-77 rue d' Arlon, 1040 Brussels, (+32) 2.286 8211, Fax: (+32) 2.230 0589, E-Mail: info@sabam.be, Web Site: www.sabam.be, Dir. Gen.: Jacques Lion.
• Performing and Mechanical Rights Organization

**SAE Institute,** 10, rue Gachard, 1050 Brussels, (+32) 2.647 9220, Fax: (+32) 2.648 2719, E-Mail: info@saebrussels.be, Web Site: www.sae.edu, Mgr.: Philippe Chamblin; Asst. Mgr.: Sonia Barras.
• Schools & Educational Institution

**Sentinel N.V.,** Bodemstr. 12, 3830 Wellen, (+32) 11.370 311, Fax: (+32) 11.376 248, E-Mail: info@sentinel.be, Web Site: www.sentinel.be, Sales Mgr.: Elly Kerkhofs.
• Blank Recording Media Manufacturer

**Sonare nv,** Spoorwebgaan 39, 2900 Schoten, (+32) 3.646 4620, E-Mail: info@sonare.be, Web Site: www.sonare.be
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Sony Belgium,** Technologieaan 3, 1840 Londerzeel, (+32) 70.222 130, Fax: (+32) 70.222 127, E-Mail: philippe.maillaert@eu.sony.com, Web Site: www.sony.be, Pro Audio Sales: Philippe Maillaert.
• Blank Recording Media Manufacturer

**Taylor Wessing,** Trone House, 4 Rue du Trone, B-1000 Brussels, (+32) 2.289 6060, Fax: (+32) 2.289 6070, E-Mail: brussels@taylorwessing.com, Web Site: www.taylorwessing.com
• Entertainment Attorney

**Topfloor,** Vaartkom 35/01, 3000 Leuven, (+32) 16.317 531, Fax: (+32) 16.317 539, E-Mail: info@topfloor.to, Web Site: www.topfloor.to
• Graphic Design

**Uradex SCRL,** Boulevard Belgica, 14 - Belgicalaan, B-1080 Brussels, (+32) 2.421 5340, Fax: (+32) 2.426 5853, E-Mail: uradex@uradex.be, Web Site: www.uradex.be
• Performing and Mechanical Rights Organization

**Verbeeck Rainbow,** Herentalsesteenweg 16, 2220 Heist op den Berg, (+32) 15.244 950, (+32) 15.247 654, Fax: (+32) 15.241 470, E-Mail: info@rainbowsite.be, Web Site: www.rainbowsite.be, Promo./Dist.: Kathleen Goossens; Mgr.: Sabrina Goossens.
• CD, CD-ROM & DVD Replicator

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**Tyco International Ltd.,** The Zurich Center, 2nd Fl., 90 Pitts Rd., Pembroke, HM, 01, (+441) 292 8674, E-Mail: info@tycoint.com, Web Site: www.tyco.com, Public Relations: Deb Coller.
• Security & Surveillance Systems Manufacturer

# BOLIVIA

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**Sony BMG Entertainment (Bolivia) S.A. (Div. of Sony BMG),** Calle Heriberto Gutierrez No. 2366, La Paz, (+591) 2.440 199, (+591) 2.442 576, (+591) 2.441 091, (+591) 2.443 964, Fax: (+591) 2.440 151, E-Mail: latinbiz@sonymusic.com, Web Site: www.sonymusiclatin.com, GM: Demian Solares; Sales Mgr.: Norma Jaldin. *Labels: (Owned)* Chaos, Columbia, Epic, Sony Classical, Sony Latin, Sony Music Norte, Work, *(Distributed)* Melody/Fonovisa, Orfeon, RMM

## RECORD LABELS (INDEPENDENT)

**Discolandia, Dueri y Cia. Ltda.,** Calle Jenaro Sanjines #348, La Paz, (+591) 2.240 7037, Fax: (+591) 2.240 7133, E-Mail: discolan@entelnet.bo, Web Site: www.discolandia-bolivia.com, Pres.: Miguel Dueri; Pres.: Miriam Dueri; Mgr.: Henry Dueri; Sec.: Lourdes Schulze.

**Heriba Ltda.,** Calle Abdon Saavedra No. 2190, PO Box 3120, La Paz, (+591) 22.410 474, Fax: (+591) 22.412 333, E-Mail: eibanez@ceibo.entelnet.bo, GM: Eduardo I. Ibanez; Prodn. Mgr.: Eduardo D. Ibanez; A&R: Jose Luis Velazquez.

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**Discolandia, Dueri y Cia. Ltda.,** Calle Jenaro Sanjines #348, La Paz, (+591) 2.240 7037, Fax: (+591) 2.240 7133, E-Mail: discolan@entelnet.bo, Web Site: www.discolandia-bolivia.com, Pres.: Miguel Dueri; Pres.: Miriam Dueri; Mgr.: Henry Dueri; Sec.: Lourdes Schulze.
(Distributor) (Compact Disc, Video - Cassette, DVD)

**Heriba Ltda.,** Calle Abdon Saavedra No. 2190, PO Box 3120, La Paz, (+591) 22.410 474, Fax: (+591) 22.412 333, E-Mail: eibanez@ceibo.entelnet.bo, GM: Eduardo I. Ibanez; Prodn. Mgr.: Eduardo D. Ibanez; A&R: Jose Luis Velazquez.

**Sony BMG Entertainment (Bolivia) S.A. (Div. of Sony BMG),** Calle Heriberto Gutierrez No. 2366, La Paz, (+591) 2.440 199, (+591) 2.442 576, (+591) 2.441 091, (+591) 2.443 964, Fax: (+591) 2.440 151, E-Mail: latinbiz@sonymusic.com, Web Site: www.sonymusiclatin.com, GM: Demian Solares; Sales Mgr.: Norma Jaldin.

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**Sociedad Boliviana de Autores y Compositores de Musica,** Calle Canada Strongest No. 1808,Planta Baja,Ofi. 3, La Paz, (+591) 2.248 9878, Fax: (+591) 2.248 9882, E-Mail: soboday@ciebo.entelnet.bo
• Association & Professional Organization
• Performing and Mechanical Rights Organization

# BRAZIL

## RECORD LABELS (MAJOR)

**EMI Music Brasil Ltda. (Div. of EMI Music),** Rua Rodolfo Amoedo, 333-Barra da Tijuca, Rio de Janeiro, RJ, 22630-350, (+55) 21.3433 5649, (+55) 21.3433 5600, Fax: (+55) 21.3139 3099, E-Mail: marcia.aguiar@emimusic.com, Web Site: www.emi.com.br, Pres.: Marcos Maynard; VP Bus. Affs.: Luiz Bannitz; VP Mktg.: Andre Matalon; Int'l Mktg. Mgr.: Adriana Queiroz.

**Sony BMG Entertainment (Brasil) (Div. of Sony BMG),** Edificio Caemi, Praia de Botafogo 300, 12th Fl., Rio de Janeiro, RJ, 22259-900, (+55) 21.2559 5200, Fax: (+55) 21.2553 1777, E-Mail: caroline_holanda@br.sonymusic.com, Web Site: www.sonybmg.com.br, Chrmn. Sony BMG Brazil: Frank Welzer; GM Sony BMG Brazil: Alexandre Schiavo; EVP Sony BMG Brazil: Kevin Ridgely; A&R Dir.: Bruno Batista; Int'l Mktg. Mgr.: Francisca Fortunato.

**Branches:**
Sony BMG Entertainment (Brasil), Rua Dr. Edgar Theotonio Santana, 351, Barra Funda, Sao Paulo, SP, 01140-030, Brazil, (+55) 11.3613 7300, Fax: (+55) 11.3613 4055, Web Site: www.sonybmg.com.br, VP Mktg.: Guillerme Zatar; Finance Dir.: Marcelo Sulima.
*Labels: (Owned)* Butiquim, Chaos, Columbia, Epic, Globo Columbia, *(Distributed)* Amigo, Caravelas, Polydisc

**Universal Music Brazil (Div. of Universal Music Group),** Ave. Erico Verissimo 918, Barra Da Tijuca, Rio de Janeiro, RJ, 22621-180, (+55) 21.3389 7676, Fax: (+55) 21.3389 7728, (+55) 21.2495 1223, E-Mail: gonzalo.ramirez@umusic.com, Web Site: www.universalmusic.com.br, www.umpglatin.com, Pres.: Jose Antonio Eboli; VP Sales: Raimundo Assampcao; VP A&R: Max Pierre; Dir. Mktg.: Marcia Santos; Export/Overseas Mgr.: Denise Romano; Int'l Mgr.: Luciana Camargo; Publishing Mgr.: Jose Cosme Anchieta.
*Labels: (Owned)* Mercury, Polydor, *(Distributed)* Columbus, Dubas, Fieldzz, Muito Prazer, Pantanal, Radames Music, Seven, Top Tape
*US Reps.:* Universal Music & Video Distribution

**Warner Music Brazil Ltda. (Div. of Warner Music Group),** Rua Marques de Sao Vicente 99, 7th Fl.-Gavea, Rio de Janeiro, RJ, 22451-041, (+55) 21.3982 3050, Fax: (+55) 21.2511 3143, Web Site: www.warnermusic.com.br, Chrmn. Warner Music Brazil/Pres. Latin America Southern Region: Claudio Conde; Mktg. Dir.: Marcelo Maia; Int'l Mktg. Mgr.: Danielle Machado.

**Branches:**
Warner Music Brazil Ltda., Av. Tambore 25 3o piso - Docas 18/20 - Barueri, Sao Paulo, SP, 04578, Brazil, (+55) 11.4504 3050, Fax: (+55) 11.4504 3097, Web Site: www.warnermusic.com.br, Contact: Edelice Vitali.

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**Alldisc Licenciamentos Internacionais Ltda.,** Rua Augusta 1239 - Conj. 11, Sao Paulo, SP, 01305-100, (+55) 11.3258 8733, Fax: (+55) 11.3258 8063, E-Mail: alldisc@alldisc.net, Web Site: www.alldisc.net, Pres.: Geraldo L. Loewenberg.
*Labels: (Owned)* Alldisc, Alldiskinho, Allmusic, Allplay, Black Is Black, Nostalgia, Scala, *(Distributed)* Prestige-Elite

**Atracao Fonografica, Ltda.,** R. Sao Gualter 1941, Sao Paulo, SP, 05455-002, (+55) 11.3023 0944, Fax: (+55) 11.3021 3361, E-Mail: atracao@atracao.com.br, Web Site: www.atracao.com.br, Partner/Mktg. Mgr: Ana Maria T. Mendez; Partner/Artistic Direction: Wilson Souto.
*Labels: (Distributed)* Perleberg/Klik Verlag, Putumayo, Rounder USA, Zona Musica

**Biscoito Fino,** Rua Sarapui, #8, Botafogo, Rio de Janeiro, 22260-170, (+55) 21.2266 9300, Fax: (+55) 21.2240 5144, Web Site: www.biscoitofino.com.br, Contact: Olivia Hime; Contact: Kati de Almeida Braga.

**Bompastor Records,** Av. Liberdade, 902 - Centro, Sao Paulo, SP, 01502-001, (+55) 11.3346 2000, Fax: (+55) 11.3346 2027, E-Mail: info@bompastor.com.br, Web Site: www.bompastor.com.br, Pres.: Elias de Carvalho; Financial Dir.: Roseli de Carvalho; Int'l Coord.: Luiz Carvalho Neto.
*Labels: (Distributed)* EMI - CMG, Word

**Cid Entertainment,** Rua 7 de Marco, 331, Bon Sucesso, Rio de Janeiro, 22043-900, (+55) 21.2573 3838, Fax: (+55) 21.2561 3838, E-Mail: cid@cid.com.br, directoria@cid.com.br, Web Site: www.cid.com.br, Pres.: Harry Zuckermann.
*Labels: (Distributed)* CID

**DECKdisc,** Av. das americas, 500 Bloco 15, Sala 304, Barra da Tijuca, Rio de Janeiro, CEP, 22640-100, (+55) 21.3153 7620, Fax: (+55) 21.3153 7888, E-Mail: deckdisc@decknet.com.br, Web Site: www.deckdisc.com.br, Chrmn.: Joao Augusto.

**Drumbeater Digital Sound,** Rua Pau Brasil, 115, Itabuna, Bahia, (+55) 61.36507, Fax: (+55) 61.36507, E-Mail: drumbeater@modarte.com.br, Web Site: www.drum.melhoraqui.com.br, Pres.: Paulo Drummond.

**Gema,** Rua General Osorio, 222 3° Andar, Sl. 32, Sao Paulo, 01213-000, (+55) 11.3331 8330, Fax: (+55) 11.3331 8330, E-Mail: gema@gemagravadora.com.br, Web Site: www.gemagravadora.com.br, GM: Geraldo Proenya.

**Indie Records,** Rua Lauro Miller 116, Sala 4401, Rio de Janeiro, 22290-000, (+55) 21.2543 6868, Fax: (+55) 21.2295 1637, E-Mail: liber.gadelha@indie.com.br, Web Site: www.indie.com.br, Dir.: Liber G. Gadelha; Commercial Dir.: Jorge Lopes.
*Int'l Reps.:* Universal Music & Video Distribution

**Jupara Records (Div. of Rede Morena),** Av. Bueraremа, 819, Itabuna, Bahia, 45605-275, (+55) 73.613 1011, (+55) 73.617 0335, Fax: (+55) 73.613 9807, E-Mail: geral@jupara.com, Web Site: www.jupara.com.br, Pres.: Marcel Leal.
*Labels: (Owned)* Jupara

**MCD World Music,** Rua Itambe 341, Casa 9, Sao Paulo, 01239-991, (+55) 11.3237 0207, Fax: (+55) 11.3257 9029, E-Mail: david@mcd.com.br, Web Site: www.mcd.com.br, Int'l Dir.: Leonardo N. Abreu.

**MK Publicita,** Rua Gotemburgo 211 S. Cristovao, Rio de Janeiro, 20941-080, (+55) 21.2589 1037, Fax: (+55) 21.2589 4535, E-Mail: webmaster@mkpublicita.com.br, Web Site: www.mkpublicita.com.br, Dir.: Alessandro de Oliveira.
*Labels: (Owned)* Cassiane, Fernanda Brum, Kleber Lucas

**Mantra Producoes,** Rua Pres. Pedreira, 98, Niteroi, RJ, 24220-470, (+55) 21.2621 5050, Fax: (+55) 21.2610 1425, E-Mail: contato@niteroiartes.com.br, Web Site: www.niteroi-artes.gov.br, www.marviociribelli.com.br, Pres.: Mylena Ciribelli; Mgr.: Anna Paula Lemos.

**Movieplay Do Brasil Ind. E Com. Ltda.,** Rua Major Diogo, #650, Bela Vista, Sao Paulo, 01324-000, (+55) 11.3115 6833, (+55) 11.3105 6674, Fax: (+55) 11.3115 0433, E-Mail: movieplay@movieplay.com.br, Web Site: www.movieplay.com.br, Pres.: Ramiro Donato Souza Nunes; Dir. Mktg.: Marcia Daher Nunes; Dir. Financial: Gisele Daher Nunes.
*Labels: (Owned)* Brasis, Brazllian Blues, Brazilian Sound, *(Distributed)* Arcade/Divucsa, JVC Victor, Marco Polo, Naxos

**Music Bank Brazil (MBB),** Av. Prestes Maia, 241/922, Sao Paulo, 01031-000, (+55) 11.3889 9381, Fax: (+55) 11.3889 9381, E-Mail: contact@mbbonline.com.br, Web Site: www.mbbonline.com.br, A&R Int'l: Thomas Woll; Dir. Mktg.: Adriana As.
*Labels: (Owned)* Club ClubSounds, 1st Klass, HipHopJam, JazzyTunes, Terra Brasil

**Music Tape Multimedia,** Rua Dos Ingleses 75, Bela Vista, Sao Paulo, 01329-000, (+55) 11.3289 9199, (+55) 11.3285 1359, Fax: (+55) 11.3287 8060, E-Mail: musictape@musictape.com.br, Web Site: www.

musictape.com.br, MD: Jose Carlos Silvestre.

**Natasha Records / Producoes,** Rua Marques de Sao Vincente, 99 4th Flr., Gavea, Rio de Janeiro, RJ, 22451-041, (+55) 21.2529 0700, Fax: (+55) 21.2529 0722, E-Mail: natasha@natasha.com.br, Web Site: www.natasha.com.br, Assoc. Dir.: Connie Lopes; Assoc. Dir.: Paula Lavigne.
*Labels: (Owned)* Natasha

**Nikita Music,** Av. Visconde de Piraja, 572/7a andar-Ipanema, Rio de Janeiro, RJ, 22410-002, (+55) 21.3206 9240, Fax: (+55) 21.8833 6363, E-Mail: nikita@nikita.com.br, Web Site: www.nikita.com.br, MD: Felippe Llerena.
*Labels: (Owned)* Nikita

**Novodisc,** Av. Guarapiranga 1671, Santo Amaro, Sao Paulo, 04901-010, (+55) 11.5515 7501, Fax: (+55) 11.5515 0502, Web Site: www.novodisc.com.br, Dir.: Lucas Sacay.

**Paradoxx Music,** Rua Conde Sao Joaquim 57, Liberdade, Sao Paulo, 01320-010, (+55) 11.3291 4100, Fax: (+55) 11.3105 4560, E-Mail: international@paradoxx.com.br, Web Site: www.paradoxx.com.br, Label Mgr.: Chaiane Gelosa; Label Mgr.: Filippo Croso.

**ST2 Music,** Rua Conselheiro Brotero, 1086 Terreo-Fundos, Santa Cecilia, Sao Paulo, 01232-010, (+55) 11.3662 1225, Fax: (+55) 11.3668 7079, E-Mail: st2@st2.com.br, Web Site: www.st2.com.br, GM: Alexandre Teiman; GM: Claudio Silberberg; Mktg. Dir.: Roberto Barros; Commercial Dir.: Sandra Monteiro.

**Som Livre / SIGLA (Div. of Organizacoes Globo),** Rua Assuncao 443 - Botafogo, Rio de Janeiro, 2225 1030, (+55) 21.2537 3552, Fax: (+55) 21.2537 4113, (+55) 21.2535 1106, Web Site: www.somlivre.com.br, MD: Roberto Pinheiro; Finance Dir.: Armando Braga; Bus. Aff.: Roberto Souto; Mktg. Dir.: Eugenio Romaguera; Sales/Mktg. Dir. (e-Commerce Div.): Antonio Pezzella; Sales/Mktg. Dir. (Direct Response TV Div.): Fabio Vargas; Sales Mgr.: Darcio Castro; Prodn. Mgr.: Jukanna Rodriquez; Planning/Control Mgr.: Michel Beltrao.

**Stern's Music Brasil,** Rua Dr. Alfredo Ellis 32, Sao Paulo, CEP, 01322-050, (+55) 11.288 1214, Fax: (+55) 11.288 1214, E-Mail: info@sternsmusic.com, Web Site: www.sternsmusic.com

**Sum Records,** Rua James Watt 142, 8vo. Andar, Brooklyn, NOVO, Sao Paulo, 04576-050, (+55) 11.5507 4937, Fax: (+55) 11.5507 4938, E-Mail: sumbrasil@sumrecords.com.br, Web Site: www.roadrunnerrecords.com, Dir.: Fabiola Fontes; Dir.: Santiago Uman; Mktg. Dir.: Luciano Freire.

**Top Tape Records,** Av. Olegario Maciel 135, Rio de Janeiro, RJ, 22621-200, (+55) 21.2493 4457, Fax: (+55) 21.2494 3459, E-Mail: toptape.com.vc@toptape.com.br, Web Site: www.toptape.com.br, Pres.: Jose Sobrinho; Financial Dir.: Celia Rosenblit.

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**Nikita Music,** Av. Visconde de Piraja, 572/7a andar-Ipanema, Rio de Janeiro, RJ, 22410-002, (+55) 21.3206 9240, Fax: (+55) 21.8833 6363, E-Mail: nikita@nikita.com.br, Web Site: www.nikita.com.br, MD: Felippe Llerena.
*Owned:* Nikita

**peermusic do Brasil Edicoes Musicais Ltda.,** Av. Angelica 501, 2 Andar Conjunto 206, Sao Paulo, CEP 01227-000, (+55) 11.3825 5533, Fax: (+55) 11.3825 0810, E-Mail: saopaulo@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, MD: Manoel Pinto.

**Bruno Quaino Material Cultural Ltda. (U.B.C./PRS),** Rua Visconde de Piraja 111, Sala 211, Rio de Janeiro, RJ, 22410-001, (+55) 21.2521 9209, Fax: (+55) 21.2267 8340, E-Mail: brunetto@mate.com.br, Web Site: www.mate.com.br, Owner/Pres.: Bruno Quaino.

**ST2 Music,** Rua Conselheiro Brotero, 1086 Terreo-Fundos, Santa Cecilia, Sao Paulo, 01232-010, (+55) 11.3662 1225, Fax: (+55) 11.3668 7079, E-Mail: st2@st2.com.br, Web Site: www.st2.com.br, GM: Alexandre Teiman; GM: Claudio Silberberg; Mktg. Dir.: Roberto Barros; Commercial Dir.: Sandra Monteiro.

**Sistema Globo de Edicoes Musicais (SIGEM) (Div. of Globo Organizations),** Rua Assuncao 443/parte - Botafogo, Rio de Janeiro, 2225 1030, (+55) 21.2323 3395, (+55) 21.2323 3413, Fax: (+55) 21.2537 4113, (+55) 21.2286 9635, E-Mail: jhenrique@somlivre.com.br, Web Site: www.somlivre.com.br, Mktg. Dir.: Gustavo Horta Ramos; Mgr.: Joao Henrique Brito; Bus. Aff.: Roberto Souto.

**Sony Music Edicoes Musicais Ltda.,** Edificio Caemi (PB 300), Praia de Botafogo 300, 12th Floor, Botafogo, Rio de Janeiro, RJ, 22259-900, (+55) 21.2559 5200, Fax: (+55) 21.2553 1777, E-Mail: roberto.verta@sonybmg.com, Web Site: www.sonybmg.com.br, EVP: Kevin Ridgely; GM: Alexandre Schiavo; Dir. Bus. Aff.: Jose Soares; Int'l/Nat'l- Mktg. Dir.: Roberto Verta.

**Sum Records,** Rua James Watt 142, 8vo. Andar, Brooklyn, NOVO, Sao Paulo, 04576-050, (+55) 11.5507 4937, Fax: (+55) 11.5507 4938, E-Mail: sumbrasil@sumrecords.com.br, Web Site: www.roadrunnerrecords.com, Dir.: Fabiola Fontes; Dir.: Santiago Uman; Mktg. Dir.: Luciano Freire.

**Trama Records,** Rua Aba Negri 469, Sao Paulo, SP, 04755-000, (+55) 11.5502 1000, Fax: (+55) 11.5502 1012, E-Mail: ramos@trama.com.br, Web Site: www.trama.com.br, Pres.: Andre Szajman; Pres.: Joao Marcello Boscoli; Int'l Exploitation Mgr.: Eduardo Ramos.

**Universal Music Brazil (Div. of Universal Music Group),** Ave. Erico Verissimo 918, Barra Da Tijuca, Rio de Janeiro, RJ, 22621-180, (+55) 21.3389 7676, Fax: (+55) 21.3389 7728, (+55) 21.2495 1223, E-Mail: gonzalo.ramirez@umusic.com, Web Site: www.universalmusic.com.br, www.umpglatin.com, Pres.: Jose Antonio Eboli; VP Sales: Raimundo Assampcao; VP A&R: Max Pierre; Dir. Mktg.: Marcia Santos; Export/Overseas Mgr.: Denise Romano; Int'l Mgr.: Luciana Camargo; Publishing Mgr.: Jose Cosme Anchieta.

**Warner / Chappell Edicoes Musicais Ltda.,** Rua Marques de Sao Vicente No. 99/50 Anda, Rio de Janeiro, RJ, 22451-041, (+55) 21.2512 8800, Fax: (+55) 21.2259 8193, Web Site: www.warnerchappell.com

## SHEET MUSIC

**Bam Bam Bam Music Productions,** Rua Reseda, 13 Apt. 201 - Lagoa, Rio de Janeiro, RJ-22471-230, (+55) 21.3185 2151, Fax: (+55) 21.2579 1711, E-Mail: ahnegreiros@alternex.com.br, Pres.: Alexandre Negreiros.

**Fermata Do Brasil Ltda.,** Rua Da Consolacao 2697-4 andar, Sao Paulo, SP, 01416-001, (+55) 11.3060 8614, Fax: (+55) 11.3311 7416, (+55) 11.3060 8576, E-Mail: fermata@fermatadobrasil.com.br, ll@fermatadobrasil.com.br, Web Site: www.fermatadobrasil.com.br, Pres.: Lena Lebendiger.

**Bruno Quaino Material Cultural Ltda.,** Rua Visconde de Piraja 111, Sala 211, Rio de Janeiro, RJ, 22410-001, (+55) 21.2521 9209, Fax: (+55) 21.2267 8340, E-Mail: brunetto@mate.com.br, Web Site: www.mate.com.br, Owner/Pres.: Bruno Quaino.

## VIDEO/DVD COMPANIES

**Columbia Tristar International (Div. of Sony Pictures Entertainment),** Ave. das Nacoes Unidas 12.995, 12° andar, Sao Paulo, 04578-000, (+55) 11.5503 9800, (+55) 11.5503 9900, Fax: (+55) 11.5505 7991, (+55) 11.5503 9410, E-Mail: tv@columbiatristar.net, Web Site: www.columbiatristar.net, Mktg. Supvr.: Sandra Saraceni; Mktg. Dir.: Lisa Rostov; Contact: Elaine Ferreira.
*Formats:* VHS.
*Supplies:* Feature Films, Children's, Sitcoms/Series, MOW.
*Seeking:* Feature Films, Seeking Rights for Television Prog.

**ST2 Music,** Rua Conselheiro Brotero, 1086 Terreo-Fundos, Santa Cecilia, Sao Paulo, 01232-010, (+55) 11.3662 1225, Fax: (+55) 11.3668 7079, E-Mail: st2@st2.com.br, Web Site: www.st2.com.br, GM: Alexandre Teiman; GM: Claudio Silberberg; Mktg. Dir.: Roberto Barros; Commercial Dir.: Sandra Monteiro.

**Warner Home Video,** Av. J. Kubitschek 1830, Torre I-2° Andar, Sao Paulo, 04543-000, (+55) 11.3168 5015, Fax: (+55) 11.3841 9468, Web Site: www.warnerbros.com.br, MD: Marc Caux.
*Formats:* VHS, DVD.
*Supplies:* Music Long Form, Special Interest Only, Sports.

## WHOLESALERS & DISTRIBUTORS

**A Universal Comercial Fonografica Ltda.,** Av. Ipiranga, 1110/1126, Sao Paulo, 01040, (+55) 11.3328 5700, (+55) 11.3312 1500, Fax: (+55) 11.3328 5720, E-Mail: prisula@auniversalonline.com.br, Web Site: www.auniversalonline.com.br, GM: Ricardo Ferraz Biondi; Sales Mgr.: Prisula Rodriquez.

**Calber Music Ltda.,** Rua Prof. Jose Horacio M. Teixeira, 975 - CJ.31, Sao Paulo, SP, 05630-130, (+55) 11.3744 9720, Fax: (+55) 11.3742 7423, E-Mail: info@calbermusic.com.br, Web Site: www.calbermusic.com.br, Pres.: Carlos Alberto Eugenio John.
(Distributor, Importer, Exporter) (Compact Disc, DVD)
*Products/Accessories:* Accessories; Phonograph Needles

**DVD Brazil,** Av Jose Niero 62 Centro, Louveira, SP, 13290-000, (+55) 11.959 3185, E-Mail: wholesale@dvdbrazil.com, Web Site: www.dvdbrazil.com, Mgr.: Alex Leandro.
(Distributor) (Compact Disc, DVD)

**EMI Music Brasil Ltda. (Div. of EMI Music),** Rua Rodolfo Amoedo, 333-Barra da Tijuca, Rio de Janeiro, RJ, 22630-350, (+55) 21.3433 5649, (+55) 21.3433 5600, Fax: (+55) 21.3139 3099, E-Mail: marcia.aguiar@emimusic.com, Web Site: www.emi.com.br, Pres.: Marcos Maynard; VP Bus. Affs.: Luiz Bannitz; VP Mktg.: Andre Matalon; Int'l Mktg. Mgr.: Adriana Queiroz.

**Exoterika Distribuidora,** Av. Nossa Senhora de Copacabana, 680-S/L 207, Rio de Janeiro, 22050-000, (+55) 21.2235 7336, Fax: (+55) 21.2547 8395, E-Mail: exoterika@exoterika.com.br, Web Site: www.exoterika.com.br, Pres.: Christine Pinto; GM: Jacques Nagler.
(Distributor, Importer)

**HPI Brazil,** Rua Bambina 147, Sala 301, Rio de Janeiro, 22251-050, (+55) 21.2537 8069, Fax: (+55) 21.2537 7099, E-Mail: home@hpi.com.br, Web Site: www.hpi.com.br, CEO: Michel Andre Perrin.
(Exporter)

**Liser Comercio E Representacoes Ltda,** Rua Mayrinck Veiga, 17-21, Iro. andar, Rio de Janeiro, 20090-050, (+55) 21.2263 8225, Fax: (+55) 21.2233 4588, E-Mail: pechman@uol.com.br, Owner: Sergio Pechman; Owner: Lydia Coutinho.
(Exporter) (Compact Disc, DVD, Books)

**Natasha Records / Producoes,** Rua Marques de Sao Vincente, 99 4th Flr., Gavea, Rio de Janeiro, RJ, 22451-041, (+55) 21.2529 0700, Fax: (+55) 21.2529 0722, E-Mail: natasha@natasha.com.br, Web Site: www.natasha.com.br, Assoc. Dir.: Connie Lopes; Assoc. Dir.: Paula Lavigne.

**RKR Imports/Exports/Commercial,** Rua Andrea Paulinetti, No. 242, Sao Paulo, 04704-051, (+55) 11.5183 6746, Fax: (+55) 11.5183 7062, E-Mail: rkmusic@sanet.com.br, Contact: Lembit Karoauk.

**ST2 Music,** Rua Conselheiro Brotero, 1086 Terreo-Fundos, Santa Cecilia, Sao Paulo, 01232-010, (+55) 11.3662 1225, Fax: (+55) 11.3668 7079, E-Mail: st2@st2.com.br, Web Site: www.st2.com.br, GM: Alexandre Teiman; GM: Claudio Silberberg; Mktg. Dir.: Roberto Barros; Commercial Dir.: Sandra Monteiro.

**Serra Morena Comercial Importadora e Exportadora Ltda.,** Rua Assungui, 642 - Vila Gumercindoga, Sao Paulo, SP, 04131-001, (+55) 11.5061 0855, Fax: (+55) 11.5062 7658, E-Mail: serramorena@serramorena.com, Web Site: www.serramorena.com, Import/Export Mgr.: Marchiolli Claudionor.
(Importer, Exporter)

**Som Livre / SIGLA (Div. of Organizacoes Globo),** Rua Assuncao 443 - Botafogo, Rio de Janeiro, 2225 1030, (+55) 21.2537 3552, Fax: (+55) 21.2537 4113, (+55) 21.2535 1106, Web Site: www.somlivre.com.br, MD: Roberto Pinheiro; Finance Dir.: Armando Braga; Bus. Aff.: Roberto Souto; Mktg. Dir.: Eugenio Romaguera; Sales/Mktg. Dir. (e-Commerce Div.): Antonio Pezzella; Sales/Mktg. Dir. (Direct Response TV Div.): Fabio Vargas; Sales Mgr.: Darcio Castro; Prodn. Mgr.: Jukanna Rodriquez; Planning/Control Mgr.: Michel Beltrao.

**Sony BMG Entertainment (Brasil) (Div. of Sony BMG),** Edificio Caemi, Praia de Botafogo 300, 12th Fl., Rio de Janeiro, RJ, 22259-900, (+55) 21.2559 5200, Fax: (+55) 21.2553 1777, E-Mail: caroline_holanda@br.sonymusic.com, Web Site: www.sonybmg.com.br, Chrmn. Sony BMG Brazil: Frank Welzer; GM Sony BMG Brazil: Alexandre Schiavo; EVP Sony BMG Brazil: Kevin Ridgely; A&R Dir.: Bruno Batista; Int'l Mktg. Mgr.: Francisca Fortunato.

**Stern's Music Brasil,** Rua Dr. Alfredo Ellis 32, Sao Paulo, CEP, 01322-050, (+55) 11.288 1214, Fax: (+55) 11.288 1214, E-Mail: info@sternsmusic.com, Web Site: www.sternsmusic.com

**Supremo Distribuidora de Discos e Gravacoes Ltda.,** Rua do Seminario, 199 - Cj. 81, Sao Paulo, SP, 01034-040, (+55) 11.3326 0342, Fax: (+55) 11.229 8932, (+55) 11.229 6089, E-Mail: exportacaosupre@uol.com.br, Pres.: Henry Leon; Export Mgr.: Dailson O.eu Costa.
(Distributor, Exporter) (Compact Disc, Video - Cassette, DVD, Cutouts, Overstock)

**Trama Records,** Rua Aba Negri 469, Sao Paulo, SP, 04755-000, (+55) 11.5502 1000, Fax: (+55) 11.5502 1012, E-Mail: ramos@trama.com.br, Web Site: www.

INTERNATIONAL

trama.com.br, Pres.: Andre Szajman; Pres.: Joao Marcello Boscoli; Int'l Exploitation Mgr.: Eduardo Ramos.

**Universal Music Brazil (Div. of Universal Music Group),** Ave. Erico Verissimo 918, Barra Da Tijuca, Rio de Janeiro, RJ, 22621-180, (+55) 21.3389 7676, Fax: (+55) 21.3389 7728, (+55) 21.2495 1223, E-Mail: gonzalo.ramirez@umusic.com, Web Site: www.universalmusic.com.br, www.umpglatin.com, Pres.: Jose Antonio Eboli; VP Sales: Raimundo Assampcao; VP A&R: Max Pierre; Dir. Mktg.: Marcia Santos; Export/Overseas Mgr.: Denise Romano; Int'l Mgr.: Luciana Camargo; Publishing Mgr.: Jose Cosme Anchieta.
(Distributor, Exporter) (Compact Disc)

**Warner Music Brazil Ltda. (Div. of Warner Music Group),** Rua Marques de Sao Vicente 99, 7th Fl.-Gavea, Rio de Janeiro, RJ, 22451-041, (+55) 21.3982 3050, Fax: (+55) 21.2511 3143, Web Site: www.warnermusic.com.br, Chrmn. Warner Music Brazil/Pres. Latin America Southern Region: Claudio Conde; Mktg. Dir.: Marcelo Maia; Int'l Mktg. Mgr.: Danielle Machado.

## SERVICES

**ABRAMUS,** Rua Boz Vista 186, 10ander, Centro, Sao Paulo, 01014-000, (+55) 11.3106 2930, Fax: (+55) 11.3106 2930, E-Mail: abramus@abramus.org.br, roberto.mello@abramus.org.br, Web Site: www.abramus.org.br, Pres.: Roberto Correa De Mello; Finance Dir.: Andreia Tornelon; Administration/Financial Advisor: Fernando Viana.
- Performing and Mechanical Rights Organization

**ADDAF,** Avenida rio Branco 18, Fl. 12, Rio de Janeiro, 20090-000, (+55) 21.2253 2696, Fax: (+55) 21.2233 0907, E-Mail: presidencia@addaf.org.br, Web Site: www.addaf.org.br, Pres.: Dalton Vogeler; Gen. Sec.: Cesar Costa Filho; Treasurer: Deo Cesario Botelho.
- Performing and Mechanical Rights Organization

**APDIF do Brasil,** Rua Aaddock-Lobo 585 3oandar, Sao Paulo, 701414-100, (+55) 11.3061 1990, Fax: (+55) 11.3061 1221, E-Mail: fsantos@apdif.org.br, Web Site: www.apdif.org.br, Exec. Dir.: Valdemar Gomez Riveiro; Contact: Flavia Santos.
- Association & Professional Organization

**Associacao Brasileira dos Produtores de Discos (ABPD),** Rua Marques de Sao Vicente, 99 1o andar, Gavea, Rio de Janeiro, RJ, 22451-041, (+55) 21.2512 9908, Fax: (+55) 21.2259 4145, E-Mail: abpd@abpd.org.br, Web Site: www.abpd.org.br, Pres.: Claudio Conde; Dir. Gen.: Paula Rosa.
- Association & Professional Organization

**Fuji Photo Film do Brasil Ltda.,** Ave. Vereador José Diniz 3400, Campo Belo, Sao Paulo, SP, CEP, 04604-901, (+55) 11.5091 4000, E-Mail: comunic@fujifilm.com.br, Web Site: www.fujifilm.com.br, GM: Mashami Okada.
- Blank Recording Media Manufacturer

**Music Bank Brazil (MBB),** Av. Prestes Maia, 241/922, Sao Paulo, 01031-000, (+55) 11.3889 9381, Fax: (+55) 11.3889 9381, E-Mail: contact@mbbonline.com.br, Web Site: www.mbbonline.com.br, A&R Int'l: Thomas Woll; Dir. Mktg.: Adriana As.
- Record Promotion Company

**Panasonic do Brasil Ltda.,** Caixa Postal 1641, Sao Jose dos Campos, Sao Paulo, 12-200, (+55) 123.318 011, Fax: (+55) 123.313 789, Web Site: www.panasonic.com.br
- Blank Recording Media Manufacturer

**SGAE (Sociedad General de Autores y Editores) (Div. of Delegacion Brasil),** Rua Jardim Botanico 674, Salas 113/114, Rio de Janeiro, RJ, 22461-000, (+55) 21.2259 6292, (+55) 21.2259 5164, (+55) 21.2259 6042, Fax: (+55) 21.2239 4682, E-Mail: v.santiago@sgae.com.br, Web Site: www.sgae.es, Delegada: Vanisa Santiago.
- Performing and Mechanical Rights Organization

**SOCINPRO,** Av. Beira Mar, 406, Gr. 1205, Rio de Janeiro, RJ, 20021-060, (+55) 21.2220 3580, Fax: (+55) 21.2262 7625, E-Mail: sede.rj@socinpro.org.br, Web Site: www.socinpro.org.br, Dir.: Jorge S. Costa; Sec.: Silvia Magda.
- Performing and Mechanical Rights Organization

**Sonopress Rimo Ind e Com Fonografica Ltda.,** Rua Dr. Edgar Teotonio Santana 351-Barra Funda, Sao Paulo SP, CEP 01140-030, (+55) 11.3613 7300, Fax: (+55) 11.3611 3139, E-Mail: paulo.gomes@sonopress.com.br, Web Site: www.sonopress.com.br, Commercial Dir.: Paulo Roberto Gomes; Receptionist: Marta Evelyn.
- CD, CD-ROM & DVD Replicator

**Uniao Brasileira de Compositores (UBC),** Rua Visconde de Inhauma 107, Rio de Janeiro, 20091-000, (+55) 21.223 3233, Fax: (+55) 21.2516 8291, Web Site: www.ubc.org.br, GM: Frederico Lemos.
- Performing and Mechanical Rights Organization

**Videolar S/A,** Av. Tambore, 25, Alphaville, Barueri, SP, 06460-000, (+55) 11.4197 7060, Fax: (+55) 11.4195 3961, E-Mail: elie_w@videolar.com.br, Web Site: www.amaray.com, www.videolar.com.br, Contact: Elie Waitzberg.
- Custom Tape Duplicator

# BULGARIA

## RECORD LABELS (INDEPENDENT)

**Gega New,** Six Bogovets Str., 1612 Sofia, (+359) 2.915 7855, Fax: (+359) 2.915 7866, E-Mail: geganew@dir.bg, Web Site: www.geganew.com, MD: Juliana Marinova; Sales Mgr.: Villy Nikolova; PR: Veselin Moskov.
*US Reps.:* Albany Music Distributors, Inc.
*Int'l Reps.:* King Record Co. Ltd. (Japan)

**KA Music Plus Ltd.,** Motopista District, Bl. 10E, Entr. A, 1404 Sofia, (+359) 2.586 191, Fax: (+359) 2.958 1747, E-Mail: mail@kamusic.com, Web Site: www.kamusic.com, MD: Val Kaloudov; Sales Mgr.: Lubimor Marinov; Promo. Mgr.: Anelia Haralampieva.

**Orpheus Music Ltd.,** 21 Patriarh Evtimii Blvd., Entr. A, 3F, 1000 Sofia, (+359) 2.989 9204, (+359) 2.980 5355, Fax: (+359) 2.981 7580, E-Mail: orpheus@internet-bg.net, Pres.: Kiril Velichkov; Mktg./Promo. Dir.: Gerry Vladimirova.
*US Reps.:* Sumthing Distribution

**Virginia Records & Publishing,** 9 Pop Bogomil St., 1202 Sofia, (+359) 2.983 3581, Fax: (+359) 2.983 2548, E-Mail: stanislava.armoutlieva@virginiarecords.com, Web Site: www.virginiarecords.com, Pres.: Michael Kunstmann; MD: Stanislava Armoutlieva; Pdct. Mgr. Classics/Jazz: Kalina Noeva; Publishing Mgr.: Anabela Anastasova.

## MUSIC PUBLISHERS

**Virginia Records & Publishing,** 9 Pop Bogomil St., 1202 Sofia, (+359) 2.983 3581, Fax: (+359) 2.983 2548, E-Mail: stanislava.armoutlieva@virginiarecords.com, Web Site: www.virginiarecords.com, Pres.: Michael Kunstmann; MD: Stanislava Armoutlieva; Pdct. Mgr. Classics/Jazz: Kalina Noeva; Publishing Mgr.: Anabela Anastasova.

## WHOLESALERS & DISTRIBUTORS

**Riva Sound Records, Ltda.,** 103 Maria Luisa Blvd., 1202 Sofia, (+359) 2.327 065, Fax: (+359) 2.317 128, E-Mail: office@rivasound.com, Web Site: www.rivasound.com

# CANADA

## RECORD LABELS (MAJOR)

**EMI Music Canada (Div. of EMI Music),** 3109 American Dr., Mississauga, ON, L4V 1B2, (905) 677-5050, Fax: (905) 677-1651, Web Site: www.emimusic.ca, Pres.: Deane Cameron; VP Nat'l Mktg.-EMI: Rob Brooks; VP Nat'l Mktg.-Capitol/Virgin: Paul Shaver; Div. VP Strategic Mktg./Classics: Shan Kelley; VP Sales: Al Andruchow; VP Nat'l Promo./Media Rel.: Derrick Ross; Dir. Mfg.: Terry Miller; Dir. New Bus. Devel.: Robyn Walters.

**Sony BMG Music (Canada), Inc. (Div. of Sony BMG),** 190 Liberty St., Ste. 100, Toronto, ON, M6K 3L5, (416) 589-3000, Fax: (416) 589-3001, Web Site: www.sonybmg.ca, Pres. Sony BMG Canada: Lisa Zbitnew; GM Sony BMG Canada: Neil Foster; VP A&R: Jennifer Highland; VP Finance/Admin.: Liew Wong; VP Legal/Bus. Aff.: Christine Prudham; VP Mktg.: Shane Carter; VP Digital Bus./IST/Mktg. Servs.: Norman Miller; VP Sales/Dist.: Steve Simon.

**Branches:**
Le Groupe Sony BMG Quebec, Inc., 3485 Ste. Laurent, 3rd Fl., Montreal, QC, H2X 2T6, Canada, (514) 288-6118, Fax: (514) 288-6119, E-Mail: pierre.roy@bmg.com, Web Site: www.sonybmg.ca, GM: Pierre Roy.
Sony BMG Music (Canada), Inc., 1121 Leslie St., Toronto, ON, M3C 2J9, Canada, (416) 391-3311, Fax: (416) 447-6973, Web Site: www.sonybmg.ca, SVP Finance: Karl Percy; SVP Opns.: Vic Macina; SVP Legal/Bus. Aff.: Ian MacKay; VP Domestic Mktg./Int'l Exploitation: David Toomey; VP Music Publishing: Gary Furniss; VP Partnership Mktg.: Therese Garnett; VP New Media/IT: Karen Samuel; Dir. Domestic Artist Mktg.: Kevin Campbell; Dir. A&R/Music Publishing: David Quilico; A&R Mgr.: Tonya Nagowski; Media Rel. Mgr.: Erin Smith; Mgr. Import Sales: Chris Drossos; Assoc. Mgr. Artist Mktg.: Margaret Ure; Assoc. Mgr. Music Licensing: Velma Barkwell; A&R Asst.: Matt Manuel.
Sony BMG Music (Canada), Inc., 1681 Chestnut St., Ste. 505, Vancouver, BC, V6J 4M6, Canada, (604) 734-5151, Fax: (604) 734-2347, Web Site: www.sonybmg.ca, Sr. Promo. Rep.: Pat Zulinov.
Sony BMG Musique Canada, Inc., 3333 Blvd. Graham, Ste. 602, Montreal, QC, H3R 3L5, Canada, (514) 737-6896, Fax: (514) 737-0793, Web Site: www.sonybmg.ca, Head of A&R: Vito Luprano; Mgr. A&R Admin./Artist Rel.: Terry Chiazza; Mktg. Mgr.: Lynn Charbonneau.
*Labels: (Owned)* Ariola, Arista, BMG Classics, RCA, ViK Recordings

**Universal Music (Canada) (Div. of Universal Music Group),** 2450 Victoria Park Ave., Ste. 1, Toronto, ON, M2J 5H3, (416) 718-4000, Web Site: www.umusic.ca, Pres./CEO: Randy Lennox; SVP Opns.: Les Houston; SVP Finance/Admin.: Bruce Hooey; SVP A&R: Allan Reid; SVP Nat'l Sales: Wesley Hayden; SVP Universal/Island/Def Jam: Steve Cranwell; SVP Interscope: Sarah Norris; VP Bus. Affs.: Sarah Scott.

**Branches:**
Universal Music Calgary, 10655 Southport Rd. SW, Ste. 1130, Calgary, AB, T2W 4Y1, Canada, (403) 640-4700, Fax: (403) 640-4546, Web Site: www.umusic.ca, Sales/Mktg. Coord.: Lori McCarry; Mktg./Promo. Mgr.: Tim Morris; Promo. Rep.: Greg Blackmore; Sales Rep.: Robyn Bear; Sales/Mktg. Rep.: Brenda Lamothe.
Universal Music Montreal, 8000 Decarie, Ste. 601, Montreal, QC, H4P 2S4, Canada, (514) 987-5233, Fax: (514) 849-2821, Web Site: www.universalcanada.com, Dir.: Exavier Enfedaque.
Universal Music Toronto, 2450 Victoria Park Ave., Ste. 1, Toronto, ON, M2J 5H3, Canada, (416) 718-4000, Fax: (416) 491-9522, Web Site: www.umusic.ca, Branch Mgr.: David Lindores; Branch Mgr.: Dave Friestadt.
Universal Music Vancouver, 1500-1200 W. 73rd Ave., Ste. 1500, Vancouver, BC, V6P 6G5, Canada, (604) 269-6660, Fax: (604) 269-6661, Web Site: www.umusic.ca, Dir.: David Brian.
*Labels: (Distributed)* Alma, Curve, DEP, Decca, Distort Entertainment, Last Gang, Open Road, Paperbag, Roadrunner, Rounder, 604, Sol Clap, TVT, Underground Operations, Vagrant, Verve

**Virgin Music (Canada) (Div. of EMI Music),** 3110 American Dr., Mississauga, ON, L4V 1T2, (905) 678-4488, Fax: (905) 677-9565, Web Site: www.virginmusic.ca, VP: Paul Shaver; Dir. Nat'l Promo./Artist/Media Rel.: Geoff Remedios; Dir. Nat'l Mktg.: Robyn Walters; Dir. Nat'l Urban Mktg. Promo.: Craig Mannix.

**Branches:**
Virgin Music (Canada), 10330 Cote de Liesse, Lachine, QC, H8T 1A3, Canada, (514) 631-9072, Fax: (514) 631-2426, Web Site: www.virginmusic.ca.

**Warner Music Canada Ltd. (Div. of Warner Music Group),** 3381 Steeles Ave. E., Main Fl., Ste. 100, Toronto, ON, M2H 3S7, (416) 491-5005, Fax: (416) 491-7004, E-Mail: info@warnermusic.ca, Web Site: www.warnermusic.ca, Pres./CEO: Steven Kane; VP A&R: Steve Blair; VP Finance: Jonathan Fairhurst; VP Nat'l Sales/Mktg.: Doug Raaflaub; VP Nat'l Promo.: Steve Coady; Dir. Nat'l Publicity: Steve Waxman.
*Labels: (Distributed)* ATCO/EastWest, Atlantic, Elektra, Erato, Rhino, Teldec, WEA, Warner Bros.

## RECORD LABELS (INDEPENDENT)

**ABACA Records & Publishing Ltd.,** 4316 Marguerite St., Unit #1, Vancouver, BC, V6J 4G4, (604) 731-8689, Fax: (604) 731-8523, E-Mail: tunepeddler@telus.net, Web Site: www.abaca-music.com, MD: Debora Nortman; A&R: Lenore Brynjolfson; Artist Devel.: Jan Cooper.
*Labels: (Owned)* ABACA Ltd.

**AMT Music,** 109-7007 4A St. SW, Calgary, AB, T2V 1A1, (403) 255-9721, Fax: (403) 640-7310, E-Mail: annhutter@outwestman.com, Web Site: www.outwestman.com, Contact: Ann Hutter.

**Alert Music, Inc.,** 41 Britain St., Ste. 305, Toronto, ON, M5A 1R7, (416) 364-4200, Fax: (416) 364-8632, E-Mail: contact@alertmusic.com, Web Site: www.alertmusic.com, Pres.: W. Tom Berry; Tour/A&R Dir.: Dan Erison; Promo./Pub. Rep.: Jessica Moore.

**Alien8 Recordings,** PO Box 666, Station R, Montreal, QC, H2S 3L1, E-Mail: alien8@alien8recordings.com, Web Site: www.alien8recordings.com, Co-Owner: Sean O'Hara.
*US Reps.:* Southern Records

**Alma Records,** 260 Adelaide St. E., Ste. 10, Toronto, ON, M5A 1N1, (416) 494-2562, Fax: (416) 494-2030, E-Mail: info@almarecords.com, Web Site: www.almarecords.com, Pres.: Peter Cardinali.
*Int'l Reps.:* Universal Music (Canada) (Canada), edel Distribution GmbH (Germany)

**Amber Music,** PO Box 13130, Topsail, NF, A1W 2KI, (709) 834-1705, Fax: (709) 834-5741, E-Mail: info@ambermusic.ca, Web Site: www.ambermusic.ca, A&R: Andre Wall.

**Analekta,** 1600 Notre Dame W., Montreal, QC, H3J 1M1, (514) 939-0559, Fax: (514) 939-0232, E-Mail: info@analekta.com, Web Site: www.analekta.com, Pres.: Mario Labbe; Label Mgr.: Pascal Nadon.
*Int'l Reps.:* Distribution Select (Canada), Naxos of Canada Ltd. (Canada), Naxos Digital Services Ltd. (Hong Kong)

**Anthem Records,** 189 Carlton St., Toronto, ON, M5A 2K7, (416) 923-5855, Fax: (416) 923-1041, E-Mail: sro-anthem@sro-anthem.com, Pres.: Ray Daniels; VP: Pegi Cecconi; A&R: Andy Curran.

**Arbor Records Ltd.,** 49 Henderson Hwy., Winnipeg, MB, R2L 1K9, (204) 663-0150, Fax: (204) 663-0140, E-Mail: art@arborrecords.com, Web Site: www.arborrecords.com, Pres.: Brandon Friesen; GM: Arthur Pearson.
*US Reps.:* Drumbeat Indian Arts, Inc.

**Artemis Canada,** 37 Granby St., Lower Level, Toronto, ON, M5B 1HB, (416) 971-5151, GM: Cori Ferguson.

**Artiste Records,** 154 Grande Cote, Rosemere, QC, J7A 1H3, (450) 437-7625, Fax: (450) 430-9751, E-Mail: p.levesque@disqueartiste.com, Pres.: Paul Levesque; Pdct. Mgr.: Claude Marcheterre; Promo.: Marie-Jo Bastien; A&R: Caroline Cloutier.

**Arts & Crafts Productions,** 3110 American Dr., Mississauga, ON, L4V 1T2, (905) 364-3242, Fax: (905) 364-3244, E-Mail: jeffrey@arts-crafts.ca, Web Site: www.arts-crafts.ca, Co-Owner: Jeffrey Remedios; Co-Owner: Daniel Cutler; Co-Owner: Kevin Drew.
*US Reps.:* Caroline Distribution
*Int'l Reps.:* EMI Music Canada (Canada), Pony Canyon, Inc. (Japan)

**Arylis Corp.,** 1240 Englishman River Rd., PO Box 759, Errington, BC, V0R 1VO, (800) 567-8878, (250) 248-6633, Fax: (604) 854-1722, Web Site: www.arylis.com, Pres.: Paul Musgrave; Pdct. Devel.: Machiko Yamane.
*Labels: (Owned)* April Avenue, Arylis, *(Distributed)* Bankbeat Productions, Green Hill, Phileo

**Attack Group of Companies,** 401 Richmond St. W., Ste. 395, Toronto, ON, M5V 3A8, (416) 340-9111, Fax: (416) 340-1941, E-Mail: info@attackrecords.com, Web Site: www.attackrecords.com, Pres./CEO: Mark S. Berry; VP Promo./Mktg.: Maria Melioumi.
*Labels: (Owned)* Kidz Attack

**Audiogram Records,** 355 St. Catherine St. W., Ste. 600, Montreal, QC, H3B 1A5, (514) 285-4453, Fax: (514) 285-4413, Web Site: www.audiogram.com

**BLR Etertainment,** 52 Province, Hamilton, ON, L8K 2K8, (905) 730-6874, Fax: (905) 318-3898, E-Mail: info@blrentertainment.com, Web Site: www.blrentertainment.com
*Labels: (Owned)* Hamiltonia, Tin House

**BRC Music,** PO Box 9635, Saskatoon, SK, S7K 7G1, (306) 956-2283, Fax: (306) 665-0328, E-Mail: info@eileenlaverty.com, Web Site: www.eileenlaverty.com, Mgr.: Eileen Laverty.

**Backstage Productions International,** 3015 Kennedy Rd., Unit 1, Scarborough, ON, M1V 1E7, (416) 291-4913, Fax: (416) 297-7784, E-Mail: info@backstageproductions.com, Web Site: www.backstageproductions.com, Pres.: Steve Thomson.
*Labels: (Owned)* Trilogy

INTERNATIONAL

**Bandana Records,** RR 1, c/o Pinevalley G.C., Vittoria, ON, N0E 1W0, (519) 426-0115, Fax: (519) 426-0531, E-Mail: hofgraff@normet.on.ca, Web Site: www.bandana-records.com

**Banff Music,** PO Box 1716, Peterborough, ON, K9J 7X6, (705) 742-8554, E-Mail: dswain@trytel.net, Pres.: Derek Swain.
*Labels: (Owned)* Shane Mane Music

**Barnstorm Productions,** 955 Portage Rd., Victoria, BC, V8Z 1K9, (250) 744-3669, Fax: (250) 744-3669, (250) 655-4700, E-Mail: barnstorm@seanhogan.net, Web Site: www.seanhogan.net

**Bask Records,** 31 Briar Gateway, Aliston, ON, L9R 2A7, (705) 435-7737, Fax: (705) 435-1804, E-Mail: ron_rully_productions@hotmail.com, aura.1@sympatico.ca, Web Site: www.indiepool.com/auraborealis, Pres./Exec. Producer: Ron Rully; Producer: Aura Rully.
*Labels: (Owned)* Bask
*Int'l Reps.:* Indie Pool (Canada)

**Beeline Records,** PO Box 317, Hepburn, SK, S0K 1Z0, (306) 947-4217, Fax: (306) 947-4218, Contact: Ian Eaton.

**Beggars Group Canada,** 333 King St. E., Toronto, ON, MXA 3X5, (416) 362-1377, Fax: (416) 362-1410, E-Mail: canada@beggars.com, Web Site: www.beggarsgroup.ca, Contact: Robert Ansell; Contact: David Freeman.
*Labels: (Owned)* Beggars Banquet, 4AD, Matador Records, Mo Wax, Napadogan, Too Pure, Wiiija, XL Recordings, *(Distributed)* ESL Music, F Communications, PIAS Recordings

**Bodog Music,** 2202-1500 Hornby St., Vancouver, BC, V6Z 2R1, (604) 331-0110, Fax: (604) 331-0109, E-Mail: riley@bodogmusic.com, Web Site: www.bodogmusic.com, Pres.: Peter Karroll; Int'l Label Mgr.: Riley Karroll.
*US Reps.:* Sony BMG Music Entertainment Sales Group
*Int'l Reps.:* Warner Music Canada Ltd. (Canada)

**BongoBeat Records,** PO Box 93627, Vancouver, BC, V6E 4L7, (604) 562-6190, Fax: (604) 654-1993, Web Site: www.bongobeat.com, Pres./A&R: Ralph Alfonso; Mktg.: Alison Rogers.
*US Reps.:* Burnside Distribution Corp. (BDC)
*Int'l Reps.:* Outside Music, Inc. (Canada)

**Brobdingnagian Records,** 1096 Queen St., Ste. 229, Halifax, NS, B3H 2R9, E-Mail: info@brobdingnagian.com, Web Site: brobdingnagian.com

**Bullseye Records,** 180 Station St., Ste. 53, Ajax, ON, L1S 1R9, (416) 284-7067, Fax: (416) 284-9886, E-Mail: info@bullseyecanada.com, Web Site: www.bullseyecanada.com, Pres.: Jaimie Vernon; VP Promo./Publicity: Lisa Millar.
*US Reps.:* Burnside Distribution Corp. (BDC)

**CBC Records / Les Disques SRC (Div. of Canadian Broadcasting Corp./Radio Canada),** 205 Wellington St. W., Toronto, ON, M5V 3G7, (416) 205-3498, Fax: (416) 205-2376, E-Mail: cbcrecords@toronto.cbc.ca, Web Site: www.cbcrecords.ca, GM: Randy Barnard; Prod. Coord.: Paulette Bourget; Licensing Mgr.: Barbara Brown.
*Labels: (Owned)* Musica Viva, Perspective, SM5000
*US Reps.:* Naxos of America, Inc.
*Int'l Reps.:* Universal Music (Canada) (Canada)

**Chacra Music (Div. of Chacra Alternative Music, Inc.),** 3551 St. Charles Blvd., Ste. 146, Kirkland, QC, H9H 3C4, (514) 620-6599, Fax: (514) 620-7658, E-Mail: info@chacramusic.com, Web Site: www.chacramusic.com, Pres.: Bob Chacra.
*Labels: (Owned)* Chacra, *(Distributed)* Solitudes, Spring Hill

**The Children's Group,** 1400 Bayly St., Ste. 7, Pickering, ON, L1W 3R2, (905) 831-1995, Fax: (905) 831-1142, E-Mail: moreinfo@childrensgroup.com, Web Site: www.childrensgroup.com, Pres.: Michelle Henderson; Dir. Sales: Laura Hunter; Dir. Mktg.: John Dieghan; Promo./Pub. Mgr.: Alison Curtis; Int'l Mktg. Coord.: Matthew Page.
*Labels: (Owned)* Classical Kids, *(Distributed)* Judy & David's Once Upon A Tune, Mozart Effect Music for Children
*Int'l Reps.:* Naxos of Canada Ltd. (Canada), Naxos Digital Services Ltd. (Hong Kong)

**Constellation Records,** PO Box 42002, Station Jeanne-Mance, Montreal, QC, H2W 2T3, (514) 279-9705, E-Mail: constellation@cstrecords.com, Web Site: www.cstrecords.com
*US Reps.:* Southern Records

**Contraband Music, Inc.,** 300 Campbell Ave., Ste. 310, Toronto, ON, M6P 3V6, (416) 534-7445, Fax: (416) 534-9855, E-Mail: contraband1@hotmail.com

**Cornerstone Records,** 15416 Horseshoe Hill, Caledon East, ON, L0N 1E0, (905) 584-4883, E-Mail: c-stone@the-wire.com, Web Site: www.cornerstonerecordsinc.com

**Countdown Media,** 333 Graham Blvd., Ste. 102, Montreal, QC, H3R 3L5, 40.(514) 341-5600, E-Mail: markc@countdown-media.com, Web Site: www.countdown-media.com, Pres.: Mark Jenkins.
*Labels: (Owned)* Countdown Media

**Curve Music,** 10 Clarence Sq., Ste.1, Toronto, ON, M5U 1H1, (416) 596-6793, Fax: (416) 596-1201, E-Mail: brian@curvemusic.ca, Web Site: www.curvemusic.com, Pres./A&R: Brian Hetherman.

**Def Beat Records/DBR Management,** 8 Brambirch Cres., Brampton, ON, L7A 1V1, (905) 495-1084, Fax: (905) 495-1085, E-Mail: d.myrie@rogers.com, Web Site: www.defbeatrecords.ca, Pres.: Dalbert Myrie; SVP A&R: Junior Smith.
*Labels: (Owned)* KP Productions, M.A.L. Music, Muziklife, Worrel Productions

**Dexter Entertainment Group,** PO BOx 91038, West Vancouver, BC, V7V 3N3, (604) 608-6999, Fax: (604) 609-6683, E-Mail: dexter_ent@telus.net, Pres.: John Dexter; VP/GM: Mike James.
*Labels: (Distributed)* Caliber, Dexter Entertainment Group

**Walt Disney Records Canada,** 200 Front St. W., Ste. 2900, Toronto, ON, M5V 3L4, (416) 596-3320, Fax: (416) 695-4877, Web Site: www.disney.com/disneyrecords, VP: Joe Etter; Pdct. Devel. Mgr.: Steve Runciman.

**Distort Entertainment,** 119 Spadina Ave., Toronto, ON, M5V 2L1, (416) 200-6641, Fax: (416) 340-9286, E-Mail: distort@sympatico.ca, Web Site: www.teamdistort.com, Pres.: Greg Below.
*Int'l Reps.:* EMI Music Canada (Canada)

**Dog Star Music,** 551 The West Mall, Ste. 1614, Toronto, ON, M9C 1G7, (240) 757-5592, Fax: (240) 757-5592, E-Mail: info@dogstarmusic.com, Web Site: www.dogstarmusic.com, Pres.: Rick Ivanoff.

**Donald K. Donald Group of Labels,** 4446 St. Laurent St., Ste. 301, Montreal, QC, H2W 1Z5, (514) 939-3775, Fax: (514) 939-1691, E-Mail: info@dkd.com, Web Site: www.dkd.com, Chrmn./CEO: Donald Tarlton; Pres./GM: Matt Drouin; CFO: Oko Shio; VP Int'l: Terry Flood; Mktg. Dir.: Lenny Levine; A&R: Serge Assadourian.
*Labels: (Owned)* Aquarius, Arts & Crafts Int'l, Coreoko, DKD Disques, indica A-Q, Last Gang, Tacca Musique

**EAO Music Corp. (Div. of EAO Communications, Inc.),** PO Box 1240, Sta. M, Calgary, AB, T2P 2L2, (403) 228-9984, Fax: (403) 229-3598, E-Mail: eao@telusplanet.net, Web Site: www.oliverio.ca, Pres./Publicity: Edmund A. Oliverio; A&R: Phil Jukes; Mktg.: Scott Klassen.
*Labels: (Owned)* EAO Music, *(Distributed)* Aboriginal Music

**Edith Records (Div. of Tommy Hunter Productions),** PO Box 1282, Peterborough, ON, K9J 7H5, (705) 743-7354, Fax: (705) 743-8847, E-Mail: rocklands1@cogeco.ca, Web Site: www.rocklandsentertainment.com

**83 West Records Ltd.,** 2 College St., Ste. 206, Toronto, ON, M5G 1K3, (416) 515-7566, Fax: (416) 515-7996, E-Mail: info@83west.com, Web Site: www.83west.com, CEO: Tyrone Solomon; A&R: Peter Primiani.
*Labels: (Owned)* Camouflage, Eighty Three West

**Electric Desert Records,** 2296 Oxford, Montreal, QC, H4A 2X8, (514) 483-0614, Fax: (514) 483-1122, E-Mail: edesert@golbetrotter.net

**Electro-Fi Records,** 40 Beaverdale Rd., Toronto, ON, M8Y 3Y4, (416) 251-3036, Fax: (416) 259-5445, E-Mail: info@electrofi.com, Web Site: www.electrofi.com, Pres.: Andrew Galloway.
*US Reps.:* City Hall Records
*Int'l Reps.:* Festival Distribution, Inc. (Canada)

**Elephant Records / Skinnamarink Entertainment,** 360A Bloor St. W., Box 68559, Toronto, ON, M5S 1X0, (416) 964-2444, Fax: (416) 481-8401, E-Mail: slb@total.net, Web Site: www.skinnamarink.com, Contact: Bram Morrison.
*Labels: (Owned)* Elephant
*Int'l Reps.:* EMI Music Canada (Canada)

**Empreintes Digitales (Div. of Diffusion I Media),** 4580, Ave. de Lorimier, Montreal, QC, H2H 2B5, (514) 526-4096, Fax: (514) 526-4487, E-Mail: info@electrocd.com, Web Site: www.empreintesdigitales.com, www.electrocd.com
*Labels: (Owned)* Sonart

**Fading Ways Music,** PO Box 122 Sta. F, Toronto, ON, M4Y 2L4, (416) 721-3566, E-Mail: leyton@fadingways.com, Web Site: www.fadingways.com, Creative/A&R Dir.: Neil Leyton; Mktg.: Astrid Bin.

**First International Records,** 11602 75th Ave., Edmonton, AB, T6G 0J2, (780) 435-2650, Fax: (780) 421-9262, E-Mail: n1027@planet.eon.net, Pres.: Frank Phillet; GM: R.N. Maciver.

**Fullspin Music, Inc.,** 1133 St. Joseph Blvd. E., Montreal, QC, H2J 1L3, (514) 270-5535, Fax: (514) 284-3788, E-Mail: nicole@fullspin.ca, Web Site: www.fullspin.ca, Mgr./A&R: Nicole Bouchard; Mktg. Coord.: Monji Elyatine.
*Int'l Reps.:* Distribution Fusion III, Inc. (Canada)

**G7 Welcoming Committee Records,** PO Box 27006, 360 Main St. Concourse, Winnipeg, MB, R3C 4T3, (204) 947-2002, Fax: (204) 947-3202, E-Mail: info@g7welcomingcommittee.com, Web Site: www.g7welcomingcommittee.com, Mgr.: Derek Hoag.

**Gay Records (Div. of Play Records),** 61 Austin Terr., Toronto, ON, M5R 1Y7, (416) 588-6755, Fax: (416) 588-1157, E-Mail: lemony@gayrecords.com, Web Site: www.gayrecords.com, Pres.: Melleny Melody.
*Labels: (Owned)* Gay
*Int'l Reps.:* Distribution Fusion III, Inc. (Canada)

**Gillett Entertainment Group,** 1275 rue St. Antoine, Montreal, QC, H3C 5L2, (514) 989-2800, Fax: (514) 989-7469, Pres.: Pierre Boivin; Exec. Dir. Admin.: Jacques Aube; VP Label/Artist Mgmt.: Lise Richard; Exec. Dir. Talent: Nick Farkas; Exec. Dir. Theatrical Events: Louise Lalierte; Exec. Dir. Events: Marianik Giffard; Mktg. Dir.: Celine Brunetta; Talent Buyer: James Flood; Media Rel. Dir.: Myriam Vallee.

**Grand Entertainment & Music (GEM), Inc.,** 8530 Champ D'Eau, Montreal, QC, H1P 1Y3, (514) 328-9348, Fax: (514) 328-6687, E-Mail: info@gem-music.com, Web Site: www.gem-music.com, Pres./CEO: Fred Berlin; Exec. Dir.: Jonathan A. Lim; SVP: Peter Stocola.
*Labels: (Owned)* GEM, Mint Music
*Int'l Reps.:* MaGaDa International (Canada)

**Hi-Bias Records, Inc.,** 20 Hudson Dr., Maple, ON, L6A 1X3, (905) 303-9611, Fax: (905) 303-6611, E-Mail: info@hibias.ca, Web Site: www.hibias.ca, Pres./CEO: Nick Fiorucci.
*Labels: (Owned)* Club Hi-Bias, Episode, Hi-Bias, Hi-Bias Suite, Remedy Music, Toronto Underground, *(Distributed)* Blacklisted

**Image 7 Music, Inc.,** 37464 Hwy. 2, Red Deer County, AB, T4E 1B9, (866) 707-4377, Fax: (403) 342-6707, E-Mail: gscott@image7.com, Web Site: www.image7.com, Pres./Sales: Gerry Scott; Mktg.: Jan Scott; Office Mgr.: Gail Smith.

**Imagine Records / IMG Music Promotions,** Box 24035, 2202 Broad St., Regina, SK, S4P 4J8, (306) 924-5464, E-Mail: info@imgmusicpromotions.com, Web Site: www.imagine-records.com, www.imgmusicpromotions.com, Mktg. Dir.: T. Buburuz; A&R Mgr.: Derek Carson; Promo. Mgr.: Tyra Danielle.

**Interchill Records,** PO Box 239, Saltspring Island, BC, V8K 2V9, (250) 537-1042, Fax: (250) 537-1042, E-Mail: info@interchill.com, Web Site: www.interchill.com, Pres.: Andrew Ross-Collins; A&R: Gordon Field.

**Isba Music Entertainment, Inc.,** 2860 blvd de la Concorde E., Ste. 201, Laval, QC, H7E 2B4, (450) 669-4088, Fax: (450) 669-5838, E-Mail: familyname@isbamusic.com, Web Site: www.isbamusic.com, Pres.: Larry Mancini.
*Int'l Reps.:* Sony BMG Music (Canada), Inc. (Canada)

**J.P.L. Music,** 223 Winnett Ave., Toronto, ON, M6C 3L8, (416) 656-3770, Fax: (416) 656-3770

**Justin Time Records, Inc.,** 5455 Rue Pare, Ste. 101, Montreal, QC, H4P 1P7, (514) 738-9533, Fax: (514) 737-9780, E-Mail: info@justin-time.com, Web Site: www.justin-time.com, www.fusion3.com, Pres./CEO/A&R: Jim West; Promo./Mktg.: Simon Fateau.
*Labels: (Owned)* Just A Memory, Just A Minute, Rising Sun
*Int'l Reps.:* Innovative Distribution Network (IDN)

**KLM Records,** PO Box 36, Sta. Jean Talon, Montreal, QC, H1S 2Z1, (514) 807-3322, Fax: (514) 352-1621, E-Mail: mike@klmrecords.com, Web Site: www.klmrecords.com, Pres.: Mike Abatzidis.
*Labels: (Owned)* Listen 2 Media
*Int'l Reps.:* Sony BMG Music (Canada), Inc. (Canada)

**Kappa Records, Inc.,** 86 Cote St. Catherine, Outremont, QC, H2V 2A3, (514) 270-9556, Fax: (514) 270-4252, E-Mail: butler@microtec.net, Web Site: edithbutler.com

**KOCH Entertainment (Div. of ROW Entertainment),** 2010 Ellesmere Rd., Unit 8, Scarborough, ON, M1H 3B1, (416) 292-8111, Fax: (416) 292-8833, E-Mail: info@kochcan.com, Web Site: www.koch.ca, Pres.: Dominique Zgarka; CFO/GM: Nick Phillips; VP Audio Mktg.: Mark Costain; VP Koch Vision Mktg.: Jennifer Nicholson; Controller: Rob Taubmann; Sr. Acct. Exec.: Roger Graeme; KOCH Vision Sales Mgr.: Blair Moody; Mgr. Bus. Aff.: Norma Bayliss-Jones; Dir. Media Relations: Eric Alper; Label Mgr. Audio Div.: Jay Devonish; Label Mgr.- Audio Div.: Tanya Dennis; Prodn. Coord.: Patti Purcell; Sr. Sales/Mktg. Rep.: Graham Fleet; Press/Promo./Sales: Philippe Georgiades; Sr. Sales/Mktg. Rep.: Gino Pezzani; Sales/Mktg. Rep.- Maritimes: Tara-Lynn Foster; Sr. Sales/Mktg. Rep.: Melissa Northmore-Carraro; Sales/Mktg. Rep.: Morgan Hladik.
**Branches:**
KOCH Entertainment, Inc. Canada, 2245 Oak St., Vancouver, BC, V6H 3W6, Canada, (604) 731-2885, Fax: (604) 738-8318, E-Mail: gpezzani@shaw.ca, Web Site: www.kochcan.com, Sales/Mktg. Rep.: Gino Pezzani.
KOCH Entertainment, Inc. Canada, 1082 Ballantyne Dr., Orleans, ON, K4A 4C9, Canada, (613) 841-2977, Fax: (613) 841-0652, E-Mail: morganh@ottawa.com, Web Site: www.kochmusic.com, Sales/Mktg. Rep.: Morgan Hladik.
KOCH Entertainment, Inc. Canada, 204 Riverstone Pl. SE, Calgary, AB, T2C 3W8, Canada, (403) 279-5698, Fax: (403) 236-3836, E-Mail: graham.fleet@shaw.ca, Web Site: www.kochcan.com, Sr. Sales/Mktg. Rep. (Prairies): Graham Fleet.
KOCH Entertainment, Inc., 41 Lake Crest Dr., Dartmouth, NS, B2X 1V2, Canada, (902) 429-4069, Fax: (902) 832-6668, Sales/Mktg. Rep.: Tara-Lynn Foster.
KOCH Entertainment, Inc. Canada, 2102-907 Beach Ave., Vancouver, BC, V6Z 2R3, Canada, (604) 669-8364, Fax: (604) 669-8389, E-Mail: michaelr@sprint.ca, Web Site: www.kochmusic.com, Branch Mgr.: Michael Ryan.
KOCH Entertainment, Inc. Canada, 1907 Grise, Longueuil, QC, J4N 1H9, Canada, (450) 468-9111, Fax: (450) 468-0018, E-Mail: ystonge@sympatico.ca, Web Site: www.kochcan.com, Branch Mgr.: Yves St-Onge.
KOCH Entertainment, Inc. Canada, 7471 Des Roses, St. Hubert, QC, J3Y 8R5, Canada, (450) 678-2574, Fax: (450) 678-1788, E-Mail: pgeorge@total.net, Web Site: www.kochcan.com, Press/Publicity/Sales/Mktg. Rep. (Quebec): Philippe Georgiades.
KOCH Entertainment, Inc. Canada, 41 Lake Crest Dr., Dartmouth, NS, B2X 1B2, Canada, (902) 429-4069, Fax: (902) 832-6668, E-Mail: tara@redliquorice.com, Web Site: www.kochcan.com, Sales/Mktg. Rep.: Tara-Lynn Foster.
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan)

**Last Gang Records,** 179 John St., Ste. 404, Toronto, ON, M5T 1X4, (416) 971-6616, Fax: (416) 971-4144, E-Mail: thepresident@lastgangrecords.com, Web Site: www.lastgangrecords.com, Co-Founder: Chris Taylor; Co-Founder: Donald Tarlton; EVP Mktg.: Lenny Levine.

**John H. Lennon Music Ltd. (Div. of John Lennon Records),** PO Box 526, 3415 Dixie Rd., Unit 2, Mississauga, ON, L4Y 4J6, (416) 962-5000, (800) 951-0044, E-Mail: lennonmusic@johnhlennonmusic.com, Web Site: www.johnhlennonmusic.com, Producer/Publisher/A&R Dir.: James Donman; A&R Mgr.: Lenny Moore.
*Labels: (Owned)* John Lennon Records

**Linus Entertainment, Inc.,** 941 Tennyson, Mississauga, ON, L5H 2Y9, (416) 340 8885, Fax: (416) 340-9557, E-Mail: info@linusentertainment.com, Web Site: www.linusentertainment.com, Pres./CEO: Geoff Kulawick; Staff Producer/Mgmt.: Tom Treuworth.
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* Universal Music (Canada) (Canada)

**MC & Associates Marketing,** 4472 Concord Pl., Burlington, ON, L7L 1J4, (905) 333-2779, Fax: (905) 333-4364, Web Site: spinmusic.ca, Contact: Tom Cross.
*Labels: (Owned)* Spin

**M.P.V. Productions, Inc.,** 1320 Victoria, Greenfield Park, QC, J4V 1L8, (450) 672-6565, Fax: (450) 672-1718, E-Mail: mpv@disquesmpv.com, Web Site: www.

INTERNATIONAL

disquesmpv.com, Pres.: Martyne Prevost.

**MRP (Master's Real Passion) Music Group, Inc.,** 4069 Gordon Baker Rd., Scarborough, ON, M1W 2P3, (416) 498-7002, (416) 498-6601, Fax: (416) 494-8467, E-Mail: admin@mrpmusicgroup.com, Web Site: www.mrpmusicgroup.com, A&R/Pdct. Devel. Dir.: Radames Nieves; Label Mgr.: Jennifer Larry.

**Madacy Entertainment LP,** 3333 Graham Blvd., Ste. 102, Montreal, QC, H3R 3L5, (514) 341-5600, Fax: (514) 341-6565, E-Mail: madacy@madacy.com, Web Site: www.madacy.com, CEO: Amos Alter; Pres.: Hillel Frankel; COO: Ron Brasseur; EVP/CFO: Gary Fodi; EVP: Harris Sterling; SVP Sales/Field Mktg.: Mick Stevanovich; SVP: David Roy; VP: David Alter; Acct. Mgr.-Madacy Kids: Elaine Cieslowski; VP - Madacy Christian: Bob Gurich; Sales Dir.: Dan Goodwin; MD - Madacy Latino: Federico Teran.

**Branches:**

Madacy Entertainment Group LP, 4805 Magna Carta Blvd., Grand Prairie, TX, 75052, (972) 336-0560, Fax: (972) 336-0561, Web Site: www.madacy.com.

Madacy Entertainment LP, 99 Morris Ave., Ste. C-2, Union, NJ, 07083, (908) 686-6300, Fax: (908) 686-6110, E-Mail: hsterling@madacy.com, Web Site: www.madacy.com, SVP: Harris Sterling; VP Sales: Mick Steuanovich; Dir. Sales: Glenn Roeskin; Mktg. Mgr.: Andrea Libretti.

Madacy Latino, 528 W. 49th St., Miami Beach, FL, 33140, (305) 865-6273, Fax: (305) 865-6273, E-Mail: fteran@madacy.com, Web Site: www.madacy.com, MD: Federico Teran.

*Labels: (Owned)* Madacy Christian, Madacy Kids, Madacy Latino, *(Distributed)* Toucan Cove
*US Reps:* KC Sales
*Int'l Reps.:* SF Distribuidora Digital Centroamericana (Costa Rica)

**Mag Wheel Records,** PO Box 555, Station P, Toronto, ON, M5S 2T1, (416) 516-0514, Fax: (416) 516-1356, E-Mail: magwheel@hotmail.com, Web Site: www.magwheel.com, A&R: Woody Whelan.

**MaGaDa International,®**
**9575 Illinois, Ste. 610, Brossard, QC, J4Y 3A5, (450) 659-6560, Fax: (450) 659-4079, E-Mail: rlemay@magada.com, Web Site: www.magada.com, Pres.: Robert Lemay; VP: Daniele Leblanc; GM: Remi Ouellet; Sales Mgr.: Derek Boshouwers; Sales Support Mgr.: Helene Lussier.**
***Labels: (Owned)*** **MaGaDa, MaGaDa Heritage**

**Magnum Records (Div. of Magnum Music Corp. Ltd.),** 8607 128th Ave., Edmonton, AB, T5E 0G3, (780) 476-8230, Fax: (780) 472-2584, Pres./GM: Bill Maxim.
*Labels: (Owned)* Magnum

**Maple Music Recordings / Open Road Recordings (Div. of MapleCore, Ltd.),** 30 St. Clair Ave. W., Ste. 103, Toronto, ON, M4V 3A1, (416) 961-1040, Fax: (416) 343-9986, E-Mail: info@maplemusicrecordings.com, Web Site: www.maplemusicrecordings.com, GM: Kim Cooke; Music Buyer: Lindsay Lynch.
*Int'l Reps.:* Universal Music (Canada) (Canada)

**Marquis Records,** 181 carlaw Ave., Ste. 210, Toronto, ON, M4M 2S1, (416) 690-7662, (888) 627-6165, Fax: (416) 690-7346, E-Mail: info@marquisclassics.com, Web Site: www.marquisclassics.com, Pres.: Earl Rosen.

**Matrix Entertainment/Kindling Music,** 411 Queen St. W., Third Floor, Toronto, ON, M5V 2A5, (416) 506-9696, E-Mail: amanda@kindling.ca, Web Site: www.kindling.ca, Dir./Mgr.: R.J. Guha; Dir./Mgr.: Tony Kleinschroth; Office Admin.: Amanda VanDenBrock.

**Melaby Music,** 50 Marlene Ct., Woodbridge, ON, L4L 1A6, (416) 746-2888, Fax: (905) 265-8352, E-Mail: info@robertmichaels.com, Web Site: www.robertmichaels.com, Pres.: John Buttarazi.

**Mint Records, Inc.,** PO Box 3613, Vancouver, BC, V6B 3Y6, (604) 669-6468, Fax: (604) 669-6478, E-Mail: mintrand@aol.com, Web Site: www.mintrecs.com, Co-Owner: Bill Baker; Co-Owner: Randy Iwata; Publicity/Promo.: Yvette Ray.

**Branches:**

Mint Records East, 1359 Queen St. W., Ste. 3, Toronto, ON, M6K 1M1, Canada, (416) 535-9123, Fax: (416) 535-9130, E-Mail: mintyvette@aol.com, Web Site: www.mintrecs.com, www.yvetteray.com, Publicist: Yvette Ray.
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels)

**Musi-Art Disques,** 1223 Blvd. St. Laurent, Ste. 400, Montreal, QC, H2X 2S6, (514) 288-7500, Fax: (514_ 844-2571

**Naxos of Canada Ltd.,** 3510 Pharnacy Ave, Unit 3, Scarborough, ON, M1W 2T7, (416) 491-2600, Fax: (416) 491-2621, E-Mail: naxos@naxoscanada.com, Web Site: www.naxos.com, VP Sales/Mktg.: Rick Dunlop; Asst GM: Raymond Bisha.

**Nettwerk Productions,** 1650 W. Second Ave., Vancouver, BC, V6J 4R3, (604) 654-2929, Fax: (604) 654-1993, E-Mail: info@nettwerk.com, Web Site: www.nettwerk.com, CEO: Terry McBride; Pres.: Ric Arboit; VP Int'l A&R: Mark Jowett; VP Creative Serv: John Rummen; Dir. Strategic Mktg.: Cathy Barrett.
*Labels: (Owned)* Nutone
*US Reps.:* The Orchard
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Oasis Productions Ltd.,** 8306 Taylor Rd., R. R. #4, Cobourg, ON, K9A 4J7, (800) 554-0855, Fax: (905) 697-9200, E-Mail: info@oasisproductions.com, Web Site: www.oasisproductions.com, Pres./CEO: Grant Mackay.
*Labels: (Owned)* Earthaven, Mirage, Oasis

**Oliver Sudden Productions,** 1258 B. Mont Royal E., Montreal, QC, H2J 1Y3, (514) 523-7102, Fax: (514) 878-7273, Web Site: www.oliversudden.com, Pres.: Paul Etch.
*US Reps.:* Rock Bottom, Inc.

**Orange Record Label,** 567 Queen St. W., Ste. 300, Toronto, ON, M5V 2B6, (416) 504-8084, Fax: (416) 504-8972, E-Mail: steven@orangerecordlabel.com, Web Site: www.orangerecordlabel.com, Contact: Steven Ehrlick; Contact: Aubrey Winfield; Contact: Jill Snell; Contact: Daryn Barry; Contact: Katherine Stevens; Contact: Dale Peters.

**Outlaw Recordings,** 101-1001 W. Broadway, Dept. 400, Vancouver, BC, V6H 4E4, (604) 878-1494, Fax: (604) 878-1495, E-Mail: info@outlawrecordings.com, Web Site: www.outlawrecordings.com, Pres.: Tommy Floyd; Tour Coord.: Mark Bess; Publicity/Promo.: Steve Leslie.

**Outside Music, Inc.,** 25 Defries St., Toronto, ON, M5A 3R4, (416) 461-0655, (800) 494-2770, Fax: (800) 392-6804, (416) 364-3616, E-Mail: maureen@outside.on.ca, Web Site: www.outside-music.com, Pres./A&R: Lloyd Nishimura; VP Sales/Mktg.: Peter Hardman; Dir. Media: Stephanie Hardman; Dir. Outside Music Label: Mark De Pietro; Mktg. Coord.: Maureen Spillane; Publicist: Kat Stewart; Mktg. Asst./Publicist: Darryl Weeks.

**P&N Records,** 61 Euphrasia Dr., Toronto, ON, M6B 3V8, (416) 782-5768, Fax: (416) 782-7170, Pres.: Daneilo Dimatth; Pres./A&R: Panfilo Di Matteo.
*Labels: (Owned)* P&N

**Paper Bag Records,** 455 Spadina Ave., Ste. 306, Toronto, ON, M5S 2G8, (416) 260-1515, E-Mail: info@paperbagrecords.com, Web Site: www.paperbagrecords.com, Pres.: Trevor Larocque.
*US Reps.:* Southern Records
*Int'l Reps.:* Universal Music (Canada) (Canada)

**Play Records,** 61 Austin Terr., Toronto, ON, M5R 1Y7, (416) 531-4606, Fax: (416) 588-1157, E-Mail: peter@playrecords.net, Web Site: www.playrecords.net, Contact: Melleny Melody.
*Labels: (Owned)* Gay, Play
*Int'l Reps.:* Distribution Fusion III, Inc. (Canada)

**Plus 8 Records / Minus Music,** 731 Walker Rd., Windsor, ON, N8Y 2N2, (519) 258-1331, Fax: (519) 258-6248, E-Mail: x@plus8.com, Web Site: www.plus8.com, Label Mgr.: Clark Warner.

**Quinlan Road,** PO Box 933, Stratford, ON, N5A 7M3, (519) 273-4491, (800) 361-7959, Fax: (519) 273-1948, (800) 882-0833, E-Mail: postmaster@quinlanroad.com, Web Site: www.quinlanroad.com, Contact: Su Hutchinson.
*Int'l Reps.:* Universal Music (Canada) (Canada)

**RDR Music Group,** 301 Lesmil Rd., Toronto, ON, M3B 2V1, (416) 445-2500, (800) 557-3723, Fax: (416) 445-3077, E-Mail: rdrmusic@rdrmusic.com, Web Site: www.rdrmusic.com, Pres.: Trudy Wood; Prodn.: Joanne McQuhae; Contact: Joe Wood.

**REL Records, Inc.,** 221 Sheppard Ave. W., North York, ON, M2N 1N2, (416) 222-3609, Fax: (416) 733-8717, E-Mail: relrecords@aol.com, Web Site: www.scotsmarket.com, Pres.: Patrick P. Smyth.
*Labels: (Owned)* REL, R2, Skyline

**Revolution Music Canada,** 610 W. Mary St., Thunder Bay, ON, P7E 4L4, (800) 483-3888, E-Mail: lomarrius@msn.com, Web Site: www.revolutionmusic.net, A&R: Maximus Lomarrius.

**Royalty Records,** PO Box 872, Bon Accord, AB, T0A 0K0, (780) 998-5464, E-Mail: lisa@lisahewitt.com, Web Site: www.lisahewitt.com

**SPG Music Ltd.,** 200 Evans Ave., Ste. 101, Toronto, ON, M8Z 1J7, (416) 642-1144, Fax: (416) 642-1145, E-Mail: ari@spgmusic.com, Web Site: www.spgmusic.com, Pres.: Jeff Sprigg; VP: Tony Rebelo; MD: Shams Tharani; Int'l Bus. Aff. Mgr.: Ari Starr; Sales/Mktg. Coord.: Spencer Tatem; Promo. Assist./Graphics: Andre Dumouchel; Promo./Mktg. Mgr.: Keith Samuel.

**SPV North America (Div. of SPV GmbH Germany),** Ste. 203, 1917 W. Fourth Ave., Vancouver, BC, V6J 1M7, (604) 736-9085, Fax: (604) 736-9085, E-Mail: info@spvusa.com, Web Site: www.spvusa.com, Head of Dist./Sales: Thomas Ziegler.
*Labels: (Owned)* Oblivion, SPV, Steamhammer, *(Distributed)* Breaker, Inside Out Music America, Limb Music Products, Napalm
*US Reps.:* Ryko Distribution
*Int'l Reps.:* Distribution Fusion III, Inc. (Canada)

**Saddlestone International & Music Associates,** 6260 130th St., Surrey, BC, V3X 1R6, E-Mail: saddles@sprint.ca, Web Site: www.saddlestone.ontheweb.nu, CEO: Candice James; VP: Rex Howard; A&R: Jack Nicholsen.
*Labels: (Owned)* Krazy Cat, Saddlestone
*Int'l Reps.:* Canadian American Records / Caprice International Discs

**Scratch Records,** 726 Richards St., Vancouver, BC, V6B 3A4, (604) 687-0499, Fax: (604) 687-0488, E-Mail: info@scratchrecords.com, Web Site: www.scratchrecords.com, Buyer: Sean Elliott, Accts. Payable/Receivable: Danny Jones.
*Labels: (Owned)* Scratch, *(Distributed)* Lance Rock, M
*US Reps.:* Revolver USA Distribution, Surefire Distribution

**Sheeba,** 4438 W. Tenth Ave., Ste. 523, Vancouver, BC, V6R 4R8, (604) 221-9216, Fax: (604) 221-8217, E-Mail: sib@sheeba.ca, Web Site: www.janesiberry.com, Bus. Mgr.: Kim Blake.

**Shoreline Records, Inc.,** One Main St. W., Kingsville, ON, N9Y 1H2, (416) 467-6718, Fax: (416) 467-5752, E-Mail: info@shorelinerecordsinc.com, Web Site: www.shorelinerecords.com

**604 Records,** 101-1001 W. Broadway, Unit 362, Vancouver, BC, V6H 4E4, (604) 681-1410, Fax: (604) 681-1415, E-Mail: info@604records.com, Web Site: www.604records.com, Co-Founder/Co-Owner: Jonathan Simkin; Dir. Mktg./Promo./Artist Rel.: Julie Baldwin; Sr. Exec. Asst.: Delia Reaveley; Exec. Asst.: Julie Baldwin; A&R Asst.: Kesi Parker.
*Labels: (Distributed)* Island Def Jam, Roadrunner
*US Reps.:* Universal Music & Video Distribution

**Six Shooter Records,** 418, 100 Broadview Ave., Toronto, ON, M4M 3H3, (416) 465-2459, Fax: (416) 532-0331, E-Mail: fire@sixshooterrecords.com, Web Site: www.sixshooterrecords.com, A&R: Shauna de Cartier; Publicist: Linda Woods; Mktg.: Laura Quartarone.
*Int'l Reps.:* Outside Music, Inc. (Canada)

**Somerset Entertainment Ltd.,** 20 York Mills Rd., Ste. 600, Toronto, ON, M2P 2C2, (416) 510-2800, (800) 565-3862, Fax: (416) 510-3070, E-Mail: info@somersetent.com, Web Site: www.somersetent.com, CEO: Andrew Burgess; VP Mktg.: Ed Bonner; VP Interactive Merch./Tech.: Troy Cockriell; Producer: Gordon Gibson.
*Labels: (Owned)* Avalon, Mother's Love Music, Solitudes

**Sonic Entertainment Group,** 1674 Hollis St., Halifax, NS, B3J 1V7, (902) 491-1991, Fax: (902) 491-1839, Web Site: www.sonicentertainmentgroup.com, Owner: Louis Thomas; Label Mgr.: Mike Greatorex; Contact: Wendy Phillips; Contact: Terri Walters.
*Labels: (Owned)* Sonic
*Int'l Reps.:* Warner Music Canada Ltd. (Canada)

**Sonic Unyon,** Box 57347, Jackson Station, Hamilton, ON, L8P 4X2, (905) 777-1223, Fax: (905) 777-1161, E-Mail: jerks@sonicunyon.com, Web Site: www.sonicunyon.com, Co-Owner/Head Buyer: Tim Potocic; Co-Owner: Mark Milne; GM/Buyer: Chris Logan; Publicist: Sean Palmerston.
*Labels: (Owned)* Sonic Unyon, *(Distributed)* Fat, Revelation
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels)
*Int'l Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels)

**Stickman Records / Digital Muzik, Inc.,** 8171 Yonge St., Ste. 322, Thornhill, ON, L3T 2C6, (905) 889-6333, Fax: (905) 889-5840, E-Mail: info@stickmanrecords.com, Web Site: www.stickmanrecords.com, Pres.: Greg Zwarich; CEO: Paul Mintsoulis.
*Labels: (Owned)* Stickman

**Stony Plain Recording Co. Ltd.,** 9963-83 St., Edmonton, AB, T6A 3N3, (780) 468-6423, Fax: (780) 465-8941, E-Mail: info@stonyplainrecords.com, Web Site: www.stonyplainrecords.com, Pres.: Holger Petersen; VP Finance: Alvin Jahns; A&R: Chris Martin; Prodn. Mgr.: Rayanne Doucet; Admin.: Katya Mueller.
*Labels: (Distributed)* Blind Pig
*US Reps.:* Navarre Corp.

**Sunday League Records,** 287 Salem Ave., 2nd Fl., Toronto, ON, M6H 3C8, (416) 533-0553, Fax: (416) 533-7793, E-Mail: info@sundayleaguerecords.com, Web Site: www.sundayleaguerecords.com, Pres./A&R: Serge Sargento.
*Int'l Reps.:* Sonic Unyon (Canada)

**Sunshine Records,** 275 Selkirk Ave., Winnipeg, MB, R2W 2L5, (204) 586-8057, Fax: (204) 582-8397, E-Mail: sunrec@total.net, Web Site: www.sunshinerecords.com, Pres.: Ness Michaels.
*Labels: (Owned)* Baba's, Cherish, Sunshine

**Surge Records,** C.P. 500, Succ. H, Montreal, QC, H3G 2L5, (450) 447-2244, Fax: (450) 447-2024, E-Mail: victoire@melink.net

**Sweet Grass Records,** Box 23022, Saskatoon, SK, S7J 5H3, (306) 343-7053, (877) 755-1727, Fax: (306) 343-5930, E-Mail: info@sweetgrassrecords.com, Web Site: www.sweetgrassrecords.com, Pres.: Ted Whitecalf.
*US Reps.:* Drumbeat Indian Arts, Inc.
*Int'l Reps.:* EMI Music Canada (Canada)

**Tandem Music Group,** PO Box 4275, VMPO, Vancouver, BC, V6B 3Z7, (604) 639-7899, Fax: (604) 886-3770, E-Mail: info@tandem-music.com, Web Site: www.tandem-music.com, Pres.: Graham Way; A&R/Mktg.: Linda Davies.
*Labels: (Owned)* Artisan, Midsummer, *(Distributed)* Apela, Highland, Mythic Salmon, PacificLine, Sound Advice/Regina, Worldwide Success

**teenage USA recordings,** PO Box 91, 689 Queen St. W., Toronto, ON, M6J 1E6, (416) 341-0049, Fax: (416) 599-1550, E-Mail: info@teenageusarecordings.com, Web Site: www.teenageusarecordings.com, Pres.: Mark DiPietro; A&R: Phil Klygo.
*Int'l Reps.:* Outside Music, Inc. (Canada). Sonic Rendezvous DCM (Netherlands)

**306 Records,** PO Box 8085, Saskatoon, SK, S7K 4J7, (306) 955-4976, Fax: (306) 955-4978, E-Mail: info@306records.com, Web Site: www.306records.com, Pres.: Louis O'Reilly.
*Int'l Reps.:* Navarre Canada (Canada)

**Total Sound,** 10333 174th St., Edmonton, AB, T5S 1H1, (780) 483-3217, Fax: (780) 486-0569, E-Mail: inquires@totalsound.org, VP: Al Herfst; Sales Dir.: Tom Boytel.
*Labels: (Distributed)* A&M, BMG, Capitol, MCA, RCA, WEA

**Trend Music Group, Inc.,** 47 Racine Rd., Ste. 6, Toronto, ON, M9W 6B2, (416) 749-6601, (416) 749-6602, Fax: (416) 749-3918, E-Mail: trendmusic@aol.com, Web Site: www.trendmusic.com, Pres.: Jack Inhaber; CFO: Neal Inhaber; GM: Jerry Hochman; A&R Mgr.: Lorne Lichtman; Info. Servs. Mgr.: Abbey Sholzberg; Returns Dept. Mgr.: Eric Bernstein; Sales/Buyer: Jeff Bolter.
*Labels: (Owned)* Musimart, TMG, Umbrella

**True North Records,** 260 Richmond St. W., Ste. 501, Toronto, ON, M5V 1W5, (416) 596-8696, Fax: (416) 596-6861, E-Mail: general-inquiries@truenorthrecords.com, Web Site: www.truenorthrecords.com, Pres.: Bernie Finkelstein; VP Opns./Admin.: Daniel Broome; VP Sales/Mktg.: Stewart Duncan; Dir. Nat'l Promo.: Julian Tuck; A&R Dir.: Steve Jordan.
*Labels: (Distributed)* Cooking Vinyl, Fuel 2000, Plump

**Turbo Recordings,** 4200 St. Laurent Blvd., Ste. 419, Montreal, QC, H2W 2R2, (514) 845-4522, Fax: (514) 845-9637, E-Mail: info@turborecordings.com, Web Site: www.turborecordings.com, Pres./A&R: Tiga Sontag; VP Opns.: Mark Dillon; Prodn. Mgr.: Francois Desaulniers.
*Labels: (Owned)* Faberge, White Leather
*Int'l Reps.:* Intergroove GmbH (Germany)

**2M Records & Molly & Co. Records (Div. of Miss Molly Enterprises, Inc.),** 39 Springshire Pl., Calgary, AB, T3Z 3L2, (403) 242-8849, Fax: (403) 249-9744, E-Mail: 2mrecords@pathcom.ca, Web Site: www.missmolly.ca, Pres.: Molly Hamilton.
*Labels: (Owned)* Miss Molly & Co., 2M

**Unidisc Music, Inc.,** 57-b Hymus Blvd., Pointe-Claire, QC, H9R 4T2,

INTERNATIONAL

(514) 697-6000, Fax: (514) 697-6864, Web Site: www.unidisc.com, Pres.: George Cucuzzella; Mgr.: Anna Spano; Sales Mgr.: Joe Gurreri.

**Union Label Group,** 78 Rachel E., Montreal, QC, H2W 1C6, (514) 842-5887, Fax: (514) 842-5906, E-Mail: info@unionlabelgroup.com, Web Site: www.unionlabelgroup.com, Label Mgr.: Matt Collyer; Promo./Mktg./Dist. Mgr.: Mike Magee.
*Labels: (Owned)* Mayday, Stomp, Union 2112
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels), The Orchard

**Velvet Records,** 205-A Lakeshore Rd. E., Mississauga, ON, L5G 1G2, (905) 891-3314, Fax: (905) 891-8839, E-Mail: mmclay@sympatico.ca, Owner/Producer: Mark McLay.

**Venus Records & Management,** 111 Peter St., Ste. 116, Toronto, ON, M5V 2H1, (416) 971-6239, Fax: (416) 603-7800, E-Mail: zack@venusrecords.ca, Web Site: www.venusrecords.ca, Founder: Beau Randall; Founder: Zack Werner.

**Victoire Records,** C.P. 500, Sta. H, Montreal, QC, H3G 2L5, (450) 447-2244, Fax: (450) 447-2020, E-Mail: disquesvictoure@videotron.ca, Web Site: www.disquesvictoire.com

**Watch Music Co. Ltd.,** 1011 Upper Middle Rd. E., Ste. 1445, Oakville, ON, L6H 5Z9, (905) 845-8202, Fax: (905) 845-9667, E-Mail: ross@vistacard.ca, Pres.: Ross Munro.

**Zonik Records,** Box 246, Edmonton, AB, T5J 2J1, (780) 432-0430, Fax: (780) 433-1115, E-Mail: wilfredn@compusmart.ab.ca, Web Site: www.wilfredn.com, GM: Wilfred Kozub.
*Int'l Reps.:* Spirit River Distribution (Canada)

**Zulu Records, Inc.,** 1972 W. Fourth Ave., Vancouver, BC, V6J 1M4, (604) 730-1107, (604) 738-3232, Fax: (604) 736-9836, E-Mail: info@zulurecords.com, Web Site: www.zulurecords.com, GM: Nicholas Bragg.

## AUDIO BOOK PUBLISHERS

**Fashioner Productions, Inc.,** 251 Furby St., Winnipeg, MB, R3C 2A8, (204) 475-6222, E-Mail: sales@abhamedia.com, Web Site: www.abhamusic.com

**Naxos of Canada Ltd.,** 3510 Pharnacy Ave, Unit 3, Scarborough, ON, M1W 2T7, (416) 491-2600, Fax: (416) 491-2621, E-Mail: naxos@naxoscanada.com, Web Site: www.naxos.com, VP Sales/Mktg.: Rick Dunlop; Asst. GM: Raymond Bisha.

## MUSIC PUBLISHERS

**ABACA Records & Publishing Ltd.,** 4316 Marguerite St., Unit #1, Vancouver, BC, V6J 4G4, (604) 731-8689, Fax: (604) 731-8523, E-Mail: tunepeddler@telus.net, Web Site: www.abaca-music.com, MD: Debora Nortman; A&R:'Lenore Brynjolfson; Artist Devel.: Jan Cooper.
*Owned:* ABACA Music Publishing, Inc.

**Arco Publishing,** 31 Briar Gateway, Alliston, ON, L9R 2A7, (705) 435-7737, Fax: (705) 435-1804, E-Mail: ronrully@rogers.com, Web Site: www.auraborealis.net, Contact: Ron Rully.

**Artstra / Eiffel Dog Publishing,** 103 Avenue Rd., Ste. 411, Toronto, ON, M5R 2G9, (416) 944-1351, Web Site: www.sloijazz.com, Pres.: Serge Sloimovits.

**Attack Group of Companies,** 401 Richmond St. W., Ste. 395, Toronto, ON, M5V 3A8, (416) 340-9111, Fax: (416) 340-1941, E-Mail: info@attackrecords.com, Web Site: www.attackrecords.com, Pres./CEO: Mark S. Berry; VP Promo./Mktg.: Maria Melioumi.
*Owned:* Sabrina's Songs (SOCAN)

**Axe Music (SOCAN/ASCAP),** 225 Melvin Ave., Apt. 403, Hamilton, ON, L8H 2J9, (905) 549-1471, Proprietor: Greg Hambleton.
*Owned:* Belsize Park Music (SOCAN/BMI), Bluenose Music (SOCAN/ASCAP)

**BMG Music Publishing Canada (SOCAN/CMRRA),** 190 Liberty St., Ste. 100, Toronto, ON, M6K 3L5, (416) 586-1649, Fax: (416) 586-0853, Web Site: www.bmgmusicsearch.com, Mgr. Copyright/Admin.: Dianna Rybak; Publishing Coord.: Diane Lametti; Asst. Controller: Brian Waslenko.
*Administered:* Bocephus Music, Inc. (BMI), Famous Music Publishing Companies (BMI/ASCAP), Gibb Bros. Music (BMI), Sky is Falling Entertainment (SOCAN), V2 Music Publishing (Holdings), Ltd. (PRS/BMI/ASCAP)

**Banff Music (SOCAN),** PO Box 1716, Peterborough, ON, K9J 7X6, (705) 742-8554, E-Mail: dswain@trytel.net, Pres.: Derek Swain.

**Beggars & Choosers Music Publishers,** 52 Province, Hamilton, ON, L8K 6R4, (905) 730-6874, Fax: (905) 318-3898, E-Mail: rob@blrentertainment.com, Web Site: www.blrentertainment.com

**Berandol Music Ltd. (SOCAN),** PO Box 45059, 81 Lakeshore Rd. E., Mississauga, ON, L5G 1B0, (416) 485-3923, Fax: (416) 932-8895, E-Mail: plumley@istar.ca, Pres.: Mary Plummley.

**CTV Inc. (SOCAN),** Nine Channel Nine Ct., Scarborough, ON, M1S 4B5, (416) 332-5000, Fax: (416) 332-6314, Web Site: www.ctv.ca, Communications Officer: Carolyn Fell.
*Owned:* CTV Music (SOCAN)

**Cardster Music Co. (SOCAN),** 260 Adelaide St. E., Ste. 10, Toronto, ON, M5A 1N1, (416) 494-2562, Fax: (416) 494-2030, E-Mail: info@almarecords.com, Web Site: www.almarecords.com, Pres.: Peter Cardinali.

**Casablanca Media Publishing, Inc. (SOCAN),** 365 Bloor St. E., Ste. 1610, Toronto, ON, M4W 3L4, (416) 921-9214, Fax: (416) 921-0985, E-Mail: jarrubio@casaent.com, Web Site: www.casablancamedia.com, Pres.: Ed Glinert; Controller: Janet Chant; VP: Jennifer Mitchell; Office Mgr.: Jeniel Arrubio; Dir. Music Publishing: Jana Cleland; Dir. Sales: Vick Goldman; Supvr. Prod.: Ricki Glinert; Sr. Mgr.- Publishing: Cheryl Link; Mgr.- Copyright/Admin.: Tracey McNamara; Int'l Mgr. Licensing/Admin.: Laura von Bruening; Publishing Admin. Asst.: Amy Lisowski.

**Corp. Rock Music, Inc. (SOCAN),** 154 Grande Cote, Rosemere, QC, J7A 1H3, (450) 437-7625, Fax: (450) 430-9751, E-Mail: p.levesque@disquesartiste.com, Pres.: Paul Levesque.
*Administered:* Savoir Faire Music (ASCAP), Transfer Music (BMI)

**Countdown Media,** 333 Graham Blvd., Ste. 102, Montreal, QC, H3R 3L5, 40.(514) 341-5600, E-Mail: markc@countdown-media.com, Web Site: www.countdown-media.com, Pres.: Mark Jenkins.
*Owned:* Bosco

**Crash & Burn Music (Div. of Bongo Beat Records),** PO Box 93627, Vancouver, BC, V6E 4L7, (604) 562-6190, Fax: (604) 654-1993, E-Mail: ralph@bongobeat.com, Web Site: www.bongobeat.com, Pres. A&R: Ralph Alfonso; Mktg.: Alison Rogers.

**Def Beat Records/DBR Management,** 8 Brambirch Cres., Brampton, ON, L7A 1V1, (905) 495-1084, Fax: (905) 495-1085, E-Mail: d.myrie@rogers.com, Web Site: www.defbeatrecords.ca, Pres.: Dalbert Myrie; SVP A&R: Junior Smith.
*Owned:* De La Musique Publishing, M.A.L. Music Publishing

**Dog Star Music (SOCAN/ASCAP),** 551 The West Mall, Ste. 1614, Toronto, ON, M9C 1G7, (240) 757-5592, Fax: (240) 757-5592, E-Mail: info@dogstarmusic.com, Web Site: www.dogstarmusic.com, Pres.: Rick Ivanoff.
*Owned:* Dog Star Publishing (SOCAN/ASCAP)

**EMI Music Publishing Canada (SOCAN),** 119 Spadina Ave., Ste. 604, Toronto, ON, M5V 2L1, (416) 340-9277, Fax: (416) 340-9286, E-Mail: bsedun@emimusicpub.com, Web Site: www.emimusicpub.com, Pres.: Michael McCarty; VP Creative: Barbara Sedun; Creative Coord.: Tanya Coghlan.

**Editions Bloc-Notes Publishing,** 2069 Rue St. Denis, Montreal, QC, H2X 3K8, (514) 281-0177, Fax: (514) 848-9843, E-Mail: info@blocnotesmusic.com, Pres.: Diane Pinet; Mgr. Copyright/Royalties: Caroline James.
*Owned:* Editions Notation Publishing

**Fireworks Stock Music & F/X, Inc.,** #54-1410 Parkway Blvd. Unit B3, Coquitlam, BC, V3E 3J7, (604) 942-3035, (888) 668-7424, Fax: (604) 942-3036, E-Mail: fireworksmusic@telus.net, Web Site: www.fireworksmusic.com, Dir.: Marc Gargan.

**Fullspin Music, Inc.,** 1133 St. Joseph Blvd. E., Montreal, QC, H2J 1L3, (514) 270-5535, Fax: (514) 284-3788, E-Mail: nicole@fullspin.ca, Web Site: www.fullspin.ca, Mgr./A&R: Nicole Bouchard; Mktg. Coord.: Monji Elyatine.

**Halben Music Publishing, Inc. (SOCAN),** PO Box 4985, St. Laurent, QC, H4L 4Z6, (514) 938-1056, E-Mail: benkaye@coralwave.com, Bus. Aff. Dir.: G. George Sand; Int'l Consultant: Ben Kaye.
*Owned:* Betanne Music (SOCAN), Kabale Music (SOCAN), Kayjam Music (SOCAN), Rainy River Music Ltd. (SOCAN), *Administered:* Sunshot Music (SOCAN)

**ISBA Music Publishing, Inc. (SOCAN),** 2860 Boul de la Concorde E., Ste. 201, Laval, QC, H7E 2B4, (450) 669-4088, Fax: (450) 669-5838, E-Mail: info@isbamusic.com, Web Site: www.isbamusic.com, Pres.: Larry Mancini; CEO: Maurice Velenosi; Int'l Licensing/A&R: Tony Marsillo.
*Owned:* GABBRO Publishing (SOCAN)

**Image 7 Music, Inc. (SOCAN/ASCAP/BMI),** 37464 Hwy. 2, Red Deer County, AB, T4E 1B9, (866) 707-4377, Fax: (403) 342-6707, E-Mail: gscott@image7.com, Web Site: www.image7.com, Pres./Sales: Gerry Scott; Mktg.: Jan Scott; Office Mgr.: Gail Smith.
*Owned:* Janlo Publishing (BMI)

**Janijam Music Reg'd. (Div. of Justin Time Records, Inc.) (SOCAN),** 5455 Rue Pare, Ste. 101, Montreal, QC, H4P 1P7, (514) 738-9533, Fax: (514) 737-9780, E-Mail: info@justin-time.com, Web Site: www.justin-time.com, Pres.: Jim West; Exec. Asst.: Arlene Cohen; Dir. Publishing Dept.: Jesse James Boyd.
*Owned:* Justin Time Publishing (SOCAN)

**John H. Lennon Music Ltd. (Div. of John Lennon Records),** PO Box 526, 3415 Dixie Rd., Unit 2, Mississauga, ON, L4Y 4J6, (416) 962-5000, (800) 951-0044, E-Mail: lennonmusic@johnhlennonmusic.com, Web Site: www.johnhlennonmusic.com, Producer/Publisher/A&R Dir.: James Donman; A&R Mgr.: Lenny Moore.

**Lilly Music Group (ASCAP/BMI/SOCAN),** 61 Euphrasia Dr., Toronto, ON, M6B 3V8, (416) 782-5768, Fax: (416) 782-7170, Pres.: Panfilo Di Matteo.
*Owned:* Lilly Music Publishing (SOCAN), Paglieta Music Publishing (BMI), San Martino Music Publishing (ASCAP)

**Linus Entertainment, Inc.,** 941 Tennyson, Mississauga, ON, L5H 2Y9, (416) 340 8885, Fax: (416) 340-9557, E-Mail: info@linusentertainment.com, Web Site: www.linusentertainment.com, Pres./CEO: Geoff Kulawick; Staff Producer/Mgmt.: Tom Treuworth.

**M.P.V. Productions, Inc.,** 1320 Victoria, Greenfield Park, QC, J4V 1L8, (450) 672-6565, Fax: (450) 672-1718, E-Mail: mpv@disquesmpv.com, Web Site: www.disquesmpv.com, Pres.: Martyne Prevost.

**Madacy Entertainment LP,** 3333 Graham Blvd., Ste. 102, Montreal, QC, H3R 3L5, (514) 341-5600, Fax: (514) 341-6565, E-Mail: madacy@madacy.com, Web Site: www.madacy.com, CEO: Amos Alter; Pres.: Hillel Frankel; COO: Ron Brasseur; EVP/CFO: Gary Fodi; EVP: Harris Sterling; SVP Sales/Field Mktg.: Mick Stevanovich; SVP: David Roy; VP: David Alter; Acct. Mgr.-Madacy Kids: Elaine Cieslowski; VP - Madacy Christian: Bob Gurich; Sales Dir.: Dan Goodwin; MD - Madacy Latino: Federico Teran.
*Owned:* Madacy Publishing

**Manhole Music (SOCAN),** 11602 75th Ave., Edmonton, AB, T6G 0J2, (780) 435-2650, Fax: (780) 436-0527, E-Mail: n1027@planet.eon.net, Pres.: Neil MacIver; GM: Frank Phillet.
*Administered:* Phillet Maciver (SOCAN), Phillmac Music (SOCAN)

**Many Lives Music Publishers,** 19 Monaco Crescent, Richmond Hill, ON, L4S 1X6, (416) 985-2558, (416) 690-9552; Fax: (416) 690-9482, E-Mail: info@tlg-ent.com, Web Site: www.tlg-ent.com, Contact: Paul Milner.

**Morning Music Ltd. (SOCAN),** 5200 Dixie Rd., Ste. 203, Mississauga, ON, L4W 1E4, (905) 625-2676, Fax: (905) 625-2092, E-Mail: info@morningmusic.ca, Web Site: www.morningmusic.ca, Pres.: Mark Altman; Mgr. Creative Services: Jean Anfossi.
*Owned:* Brownrigg Music (SOCAN), Jah Music Co. (SOCAN), Jenimar Music (SOCAN), Skinners Pond Music (SOCAN), *Administered:* Cabot Trail Music (SOCAN), Crown-Vetch Music (SOCAN), SFL Music Publishing (SOCAN), Speckled Bird Music (SOCAN), UCM Publishing (SOCAN)

**Music Publishing Co. of Canada,** 39 Springshire Pl., Calgary, AB, T3Z 3L2, (403) 242-8849, (800) 261-0314, Fax: (403) 249-9744, E-Mail: goodgolly@missmolly.ca, Web Site: www.missmolly.ca, Contact: Molly Hamilton.

**Musinfo Publishing Group,** 2504 Mayfair Ave., Montreal, QC, H4B 2C8, (514) 484-5419, Fax: (514) 484-9948, E-Mail: musinfo@musinfo.com, Web Site: www.musinfo.com, Pres.: Jehan V. Valiquet.

**Nettwerk Music Publishing (BMI/ASCAP),** 1650 W. Second Ave., Vancouver, BC, V6J 4R3, (604) 654-2929, Fax: (604) 654-1993, E-Mail: info@nettwerk.com, Web Site: www.nettwerk.com, Pres.: Mark Jowett; Dir. Film/Television Music: Alexandria Stuart.
*Owned:* Nett Music Publishing (ASCAP), Nett Songs Publishing (BMI), Tunnel Canary Music (ASCAP), *Administered:* Cow Zap Music (ASCAP), Cyrogenic Songs (BMI), Esoteria Publishing (BMI), Fabulous Millionaires Publishing (ASCAP), Little Songs (ASCAP), Stainish Music (ASCAP), Wild Strawberries Publishing (BMI)

**ole,** 11th Fl., 20 Bay St., WaterPark Pl., Toronto, ON, M5J 2N8, (416) 850-1163, Fax: (416) 850-1173, E-Mail: majorlyindie@olemm.com, Web Site: www.olemm.com, Mng. Partner: Robert Ott; Mng. Partner: Tim Laing; CFO: Ed Killin; Sr. Partner-Int'l: Ivan Berry; Partner-Acq./Admin.: Jennifer Beavis; Partner-Creative Devel.: Daniel Mekinda.

**peermusic Canada, Inc. (SOCAN),** 130 Spadina Ave., Ste. 503, Toronto, ON, M5V 2L4, (416) 364-1773, Fax: (416) 364-8272, E-Mail: toronto@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, Dir. Admin.: Neville Quinlan; Creative Mgr.: Alex DeCartier.
*Owned:* Attic Music Publishing, The Music Publisher, Roll Music

**Quinlan Road,** PO Box 933, Stratford, ON, N5A 7M3, (519) 273-4491, (800) 361-7959, Fax: (519) 273-1948, (800) 882-0833, E-Mail: postmaster@quinlanroad.com, Web Site: www.quinlanroad.com, Contact: Su Hutchinson.

**Ramblin' Man Music Publishing (Div. of Magnum Music Corp., Ltd.) (SOCAN/BMI),** 8607 - 128th Ave., Edmonton, AB, T5E 0G3, (780) 476-8230, Fax: (780) 472-2584, Pres.: Bill Maxim.
*Owned:* High River Music Publishing (ASCAP), Ramblin' Man Music Publishing

**Renegade Productions, Inc.,** 314 W. Hastings St., Vancouver, BC, V6B 1T6, (604) 685-0435, (877) 686-7637, Fax: (604) 899-0435, E-Mail: renegade@axion.net, Web Site: www.renegadeproductions.net, Contact: Jim Buckshon.
*Owned:* Arpieye Music Publishing (SOCAN)

**Sony / ATV Music Publishing Canada, Inc. (SOCAN),** 1670 Bayview Ave., Ste. 408, Toronto, ON, M4G 3C2, (416) 489-5354, Fax: (416) 483-2909, E-Mail: sonyatvmusicpublishingcanada@sonymusic.com, Web Site: www.sonyatv.com, Pres. Sony/ATV Music Publishing: Gary Furniss; Dir. Admin.-Sync./Artist Devel.: Janet Baker; Dir.-Artist Devel./A&R/Music Publishing: David Quilico.

**Sparwood Music (SOCAN),** PO Box 270, Bentley, AB, T0C 0J0, (403) 748-2673, E-Mail: dickdamon@hotmail.com, Pres./GM: Dick Damron.
*Owned:* Chinook Music (SOCAN)

**Stony Plain Music (Div. of Stony Plain Records) (SOCAN),** PO Box 861, Edmonton, AB, T5J 2L8, (780) 468-6423, Fax: (780) 465-8941, E-Mail: info@stonyplainrecords.com, Web Site: www.stonyplainrecords.com, Pres.: Holger Petersen; A&R: Chris Martin; Prodn. Mgr.: Rayanne Doucet.
*Owned:* Eyeball Wine (SOCAN), Kitchen Table Music (SOCAN), Lobstick Music (SOCAN)

**Unidisc Music, Inc.,** 57-b Hymus Blvd., Pointe-Claire, QC, H9R 4T2, (514) 697-6000, Fax: (514) 697-6864, Web Site: www.unidisc.com, Pres.: George Cucuzzella; Mgr.: Anna Spano; Sales: Joe Gurreri.

**Universal Music Publishing (SOCAN),** 2450 Victoria Park Ave., Ste. 1, Toronto, ON, M2J 5H3, (416) 718-4000, Fax: (416) 718-4224, E-Mail: courtney.maclean@umusic.com, Web Site: www.universalmusicpublishing.com, Fin. Controller: Gabriel Jeevanayagam; Creative Dir.: Jodie Ferneyhough; Creative Mgr.: Chris Corless; Creative Asst.: Courtney Maclean.
*Owned:* MCA Music Publishing, PolyGram Music Publishing

**Warner / Chappell Music Canada, Ltd. (Div. of Warner Music Group) (SOCAN),** 3381 Steeles Ave. E., Main Level Ste. 100, Toronto, ON, M2H 3S7, (416) 491-5005, Fax: (416) 491-8203, Web Site: www.warnerchappell.com, Creative Admin, Rep.: Vivian Barclay; Sr. Admin. Copyright/Mechanicals: Mark Lynch; Mgr.-Licensing (Sync): Scott Blietz.

**Watch Music Co. Ltd. (ASCAP),** 1011 Upper Middle Rd. E., Ste. 1445, Oakville, ON, L6H 5Z9, (905) 845-8202, Fax: (905) 845-9667, E-Mail: ross@vistacard.ca, Pres.: Ross Munro.

## SHEET MUSIC

**Fashioner Productions, Inc.,** 251 Furby St., Winnipeg, MB, R3C 2A8, (204) 475-6222, E-Mail: sales@abhamedia.com, Web Site: www.abhamusic.com

INTERNATIONAL

## VIDEO/DVD COMPANIES

**Alliance Atlantis Video (Div. of Alliance Atlantis Communications, Inc.),** 121 Bloor St. E., Ste. 1500, Toronto, ON, M4W 3M5, (416) 967-1174, Fax: (416) 960-0971, Web Site: www.allianceatlantis.com

**Attack Group of Companies,** 401 Richmond St. W., Ste. 395, Toronto, ON, M5V 3A8, (416) 340-9111, Fax: (416) 340-1941, E-Mail: info@attackrecords.com, Web Site: www.attackrecords.com, Pres./CEO: Mark S. Berry; VP Promo./Mktg.: Maria Melioumi.
*Formats:* DVD.
*Supplies:* Feature Films, Music Long Form, Children's.
*Seeking:* Feature Films, Music Long Form, Children's.

**BFS Entertainment & Multimedia Limited,** 360 Newkirk Rd. N, Richmond Hill, ON, L4C 3G7, (905) 884-2323, Fax: (905) 884-8292, E-Mail: info@bfsent.com, Web Site: www.bfsent.com, Pres./CEO: Denis Donnelly; VP Sales/Mktg.: Ari Kopmar; Pdct. Mgr.: Ann Maxwell.
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Instructional, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Feature Films, Instructional, Special Interest, Sports, Children's, Documentaries, Travel.

**The Children's Group,** 1400 Bayly St., Ste. 7, Pickering, ON, L1W 3R2, (905) 831-1995, Fax: (905) 831-1142, E-Mail: moreinfo@childrensgroup.com, Web Site: www.childrensgroup.com, Pres.: Michelle Henderson; Dir. Sales: Laura Hunter; Dir. Mktg.: John Dieghan; Promo./Pub. Mgr.: Alison Curtis; Int'l Mktg. Coord.: Matthew Page.

**Madacy Entertainment LP,** 3333 Graham Blvd., Ste. 102, Montreal, QC, H3R 3L5, (514) 341-5600, Fax: (514) 341-6565, E-Mail: madacy@madacy.com, Web Site: www.madacy.com, CEO: Amos Alter; Pres.: Hillel Frankel; COO: Ron Brasseur; EVP/CFO: Gary Fodi; EVP: Harris Sterling; SVP Sales/Field Mktg.: Mick Stevanovich; SVP: David Roy; VP: David Alter; Acct. Mgr.-Madacy Kids: Elaine Cieslowski; VP - Madacy Christian: Bob Gurich; Sales Dir.: Dan Goodwin; MD - Madacy Latino: Federico Teran.

**Madacy Kids,** 3333 Graham Blvd., Ste. 102, Montreal, QC, H3R 3L5, (514) 341-5600, Fax: (514) 341-6565, E-Mail: cpamel@madacy.com, Web Site: www.madacy.com, Dir. Sales - Canada: Sandy Gardner.
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Instructional, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Exercise, Feature Films, Instructional, Special Interest, Sports, Children's, Documentaries, Travel.

**Mainframe Entertainment, Inc.,** 2025 W. Broadway, Ste. 200, Vancouver, BC, V6J 1Z6, (604) 714-2600, Fax: (604) 714-2641, E-Mail: info@mainframe.ca, Web Site: www.mainframe.ca

**Pathway Productions, Inc.,** 406-360 Bloor St. W., Toronto, ON, M5S 1X1, (416) 922-4506, Fax: (416) 922-7512, Pres.: Dr. F.G. Sommers.
*Formats:* VHS.
*Supplies:* Instructional, Special Interest Only.
*Seeking:* Instructional, Special Interest.

**Warner Home Video (Canada) Ltd.,** 4576 Yonge St., Ste. 303, North York, ON, M2N 6P1, (416) 250-8385, Fax: (416) 250-8927, Web Site: www.warnerbros.com, MD: Jim Ploen.

## WHOLESALERS & DISTRIBUTORS

**albertamusic.com (Div. of PC Graphics),** PO Box 1585, Postal Sta. Main, Edmonton, AB, T5J 2N9, (780) 417-2810, Fax: (780) 417-2810, E-Mail: sales@albertamusic.com, Web Site: www.albertamusic.com, Pres.: Paul Coombs.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Computer Software)

**Arylis Corp.,** 1240 Englishman River Rd., PO Box 759, Errington, BC, V0R 1VO, (800) 567-8878, (250) 248-6633, Fax: (604) 854-1722, Web Site: www.arylis.com, Pres.: Paul Musgrave; Pdct. Devel.: Machiko Yamane.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape)

**CMC Distribution,** 590 York Rd., Niagara On The Lake, ON, L0S 1J0, (905) 641-0631, (800) 325-1297, Fax: (905) 641-8824, E-Mail: steve.nicolle@cmcdistribution.com, Web Site: www.cmcdistribution.com, Pres./CEO/Buyer: Stephen L. Nicolle.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Computer Software)
*Labels Distributed: Audio:* Hillsong Music (Australia)

**The Children's Group,** 1400 Bayly St., Ste. 7, Pickering, ON, L1W 3R2, (905) 831-1995, Fax: (905) 831-1142, E-Mail: moreinfo@childrensgroup.com, Web Site: www.childrensgroup.com, Pres.: Michelle Henderson; Dir. Sales: Laura Hunter; Dir. Mktg.: John Dieghan; Promo./Pub. Mgr.: Alison Curtis; Int'l Mktg. Coord.: Matthew Page.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Computer Software)

**Cinram International, Inc.,** 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612, E-Mail: sales@cinram.com, Web Site: www.cinram.com, VP Opns.: Jacques Philosophe; Mktg. Mgr.: Margaret Higgins.

**Distribution Fusion III, Inc.,**
5455 Rue Pare', Ste. 101, Montreal, QC, H4P 1P7, (514) 738-4600, Fax: (514) 737-9780, E-Mail: info@fusion3.com, Web Site: www.fusion3.com, Pres.: Jim West; Nat'l Sales Dir.: Nancy Marley; Quebec Sales: Simon Fauteux; Urban Promo.: Fred Ajenstat; Buyer: Paul Raymer; Buyer: Michael Lariviere; Buyer: Nicholas Bouchard; Buyer: Phil Peters.
(Distributor, Importer, Exporter) (Compact Disc, DVD, Records (LP's, 12-Inch))
*Labels Distributed: Audio & Video:* Distributes audio & video labels in all genres of music to retail outlets across Canada. In addition to its selection of recordings by Canadian labels and artists, Distribution Fusion III, Inc. specializes in importing recordings from more than six hundred independent labels from Europe, Asia, South America and the United States.

**Distribution Fusion III, Inc.,** 289 Eglinton Ave. E., 2nd Fl., Toronto, ON, M4P 1L3, (416) 487-4222, Fax: (416) 487-2990, E-Mail: info@fusion3.com, Web Site: www.fusion3.com, Branch Mgr.: Mike Denny.

**Distribution Pelleas,** 1360 Rud St. Jacques, Ste. 703, Montreal, QC, H3C 4M4, (514) 939-1663, Fax: (514) 939-0389, E-Mail: info@pelleas.ca, Web Site: www.pelleas.ca
*Labels Distributed: Audio:* Bongiovanni Dischi (Italy)

**Distribution Select,** 500 Ste-Catherine E., Montreal, QC, H2L 2C6, (514) 849-6206, Fax: (514) 849-0764, E-Mail: info@distributionselect.ca, Web Site: www.distributionselect.ca, Pres./Gen. Dir.: Natalie Lariviere; VP Dist.: Pierre Rodrigue.
(Distributor, Importer)
*Labels Distributed: Audio:* Analekta (Canada)
*Products/Accessories:* CD, Tape & Record Care Products: Rocelco, Napa Valley, BMI, Allsopp; Storage & Carrying Cases: Rocelco, Napa Valley, BMI, Allsopp

**EMI Music Canada (Div. of EMI Music),** 3109 American Dr., Mississauga, ON, L4V 1B2, (905) 677-5050, Fax: (905) 677-1651, Web Site: www.emimusic.ca, Pres.: Deane Cameron; VP Nat'l Mktg.-EMI: Rob Brooks; VP Nat'l Mktg.-Capitol/Virgin: Paul Shaver; Div. VP Strategic Mktg./Classics: Shan Kelley; VP Sales: Al Andruchow; VP Nat'l Promo./Media Rel.: Derrick Ross; Dir. Mfg.: Terry Miller; Dir. New Bus. Devel.: Robyn Walters.
*Labels Distributed: Audio:* Sanctuary Records Group; Arts & Crafts Productions (Canada); Distort Entertainment (Canada); Elephant Records / Skinnamarink Entertainment (Canada); Sweet Grass Records (Canada); Corazong Music Management/Records (Netherlands); Rituals Music (Trinidad)

**FAB Distribution,** 598 Victoria C.P. 36587, Sain Lambert, QC, J4P 3S8, (000) 000-0000, E-Mail: info@fabdistribution.com, Web Site: www.fabdistribution.com
*Labels Distributed: Audio:* Sugar Hill Records, Inc.

**Festival Distribution, Inc.,** 1351 Grant St., Vancouver, BC, V5L 2X7, (604) 253-2662, (800) 633-8282, Fax: (604) 253-2634, E-Mail: fdi@festival.bc.ca, Web Site: www.festival.bc.ca, Pres.: Jack Schuller; Nat'l Sales/Mktg.: Heather Kitching; Pub./Artist Servs.: Jill Brooksbank.
(Distributor) (Compact Disc, DVD's)
*Labels Distributed: Audio:* Silver Wave Records; Electro-Fi Records (Canada); FELMAY (Italy)

**Handleman Co.,** 60 Leek Crescent, Richmond Hill, ON, L4B 1H1, (905) 763-1999, Fax: (905) 763-6785, Web Site: www.handleman.com, VP/GM: J. E. (Ned) Talmey; AVP Mktg./New Bus.: Craig Fujioka; AVP PML&L: Ken Kozey.
(Rackjobber) (Compact Disc, Pre-Recorded Audio Tape, DVD, Music DVD)

**Indie Pool,** 118 Berkeley St., Toronto, ON, M5A 2W9, (888) 88-INDIE, (416) 424-4660, Fax: (416) 424-4265, E-Mail: mail@indiepool.com, Web Site: www.indiepool.com, Dir.: Gregg Terrence.
*Labels Distributed: Audio:* Bask Records (Canada)

**KOPS Records,** 229 Queen St. W., Toronto, ON, M5V 1Z4, (416) 593-8523, Fax: (416) 598-4039, E-Mail: kops@kopsvortex.com, Owner/Buyer: M. Koppel; Mgr./Chief Buyer: Paul Azevebo.
(One-Stop) (Compact Disc, Records (Singles))

**KOCH Entertainment (Div. of ROW Entertainment),** 2010 Ellesmere Rd., Unit 8, Scarborough, ON, M1H 3B1, (416) 292-8111, Fax: (416) 292-8833, E-Mail: info@kochcan.com, Web Site: www.koch.ca, Pres.: Dominique Zgarka; CFO/GM: Nick Phillips; VP Audio Mktg.: Mark Costain; VP Koch Vision Mktg.: Jennifer Nicholson; Controller: Rob Taubmann; Sr. Acct. Exec.: Roger Graeme; KOCH Vision Sales Mgr.: Blair Moody; Mgr. Bus. Aff.: Norma Bayliss-Jones; Dir. Media Relations: Eric Alper; Label Mgr. Audio Div.: Jay Devonish; Label Mgr.- Audio Div.: Tanya Dennis; Prodn. Coord.: Patti Purcell; Sr. Sales/Mktg. Rep.: Graham Fleet; Press/Promo./Sales: Philippe Georgiades; Sr. Sales/Mktg. Rep.: Gino Pezzani; Sales/Mktg. Rep.- Maritimes: Tara-Lynn Foster; Sr. Sales/Mktg. Rep.: Melissa Northmore-Carraro; Sales/Mktg. Rep.: Morgan Hladik.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's, 12-Inch), Enhanced CD'S/CD Roms)
*Labels Distributed: Audio:* Acoustic Disc; Artemis Records; Avatar Records & Publishing Group; Babygrande Records; Bar None Records; Bloodshot Records; Breakbeat Science; Country Music Foundation; DRG Records, Inc.; Daemon Records, Inc.; Decon Media; 1st Generation Records; Go-Kart Records; Gotham Records; Hopeless / Sub City Records; Instinct Records; Karuna Music / Triloka Records; KOCH Entertainment; Kung Fu Records; Lightyear Entertainment; Mi-5 Recordings; Malaco Records; Moonshine Music; MoRisen Records; New Line Records; Oh Boy Records; Pachyderm Records; Pandisc Music Corp. / Streetbeat Records, Inc.; Putumayo World Music; Revenant Records; Rooster Blues Records; Shanachie Entertainment Corp., Smithsonian Folkways Recordings; Sundazed Music, Inc., Yoshitoshi Recordings; Koch Media (Austria); Ondine (Finland); Shanachie Entertainment (Ireland); Fatboys Records & Events (Malaysia); Cooking Vinyl (United Kingdom)
*Labels Distributed: Video:* GoodTimes Entertainment, Image Entertainment, KOCH Entertainment Distribution.

**KOCH Entertainment, Inc. Canada,** 2245 Oak St., Vancouver, BC, V6H 3W6, (604) 731-2885, Fax: (604) 738-8318, E-Mail: gpezzani@shaw.ca, Web Site: www.kochcan.com, Sales/Mktg. Rep.: Gino Pezzani.
(Distributor)

**KOCH Entertainment, Inc. Canada,** 1082 Ballantyne Dr., Orleans, ON, K4A 4C9, (613) 841-2977, Fax: (613) 841-0652, E-Mail: morganh@ottawa.com, Web Site: www.kochmusic.com, Sales/Mktg. Rep.: Morgan Hladik.
(Distributor)

**KOCH Entertainment, Inc. Canada,** 204 Riverstone Pl. SE, Calgary, AB, T2C 3W8, (403) 279-5698, Fax: (403) 236-3836, E-Mail: graham.fleet@shaw.ca, Web Site: www.kochcan.com, Sr. Sales/Mktg. Rep. (Prairies): Graham Fleet.
(Distributor)

**KOCH Entertainment, Inc.,** 41 Lake Crest Dr., Dartmouth, NS, B2X 1V2, (902) 429-4069, Fax: (902) 832-6668, Sales/Mktg. Rep.: Tara-Lynn Foster.
(Distributor)

**KOCH Entertainment, Inc. Canada,** 2102-907 Beach Ave., Vancouver, BC, V6Z 2R3, (604) 669-8364, Fax: (604) 669-8389, E-Mail: michaelr@sprint.ca, Web Site: www.kochmusic.com, Branch Mgr.: Michael Ryan.

**KOCH Entertainment, Inc. Canada,** 7471 Des Roses, St. Hubert, QC, J3Y 8R5, (450) 678-2574, Fax: (450) 678-1788, E-Mail: pgeorge@total.net, Web Site: www.kochcan.com, Press/Publicity/Sales/Mktg. Rep. (Quebec): Philippe Georgiades.

**KOCH Entertainment, Inc. Canada,** 41 Lake Crest Dr., Dartmouth, NS, B2X 1B2, (902) 429-4069, Fax: (902) 832-6668, E-Mail: tara@redliquorice.com, Web Site: www.kochcan.com, Sales/Mktg. Rep.: Tara-Lynn Foster.

**MRP (Master's Real Passion) Music Group, Inc.,** 4069 Gordon Baker Rd., Scarborough, ON, M1W 2P3, (416) 498-7002, (416) 498-6601, Fax: (416) 494-8467, E-Mail: admin@mrpmusicgroup.com, Web Site: www.mrpmusicgroup.com, A&R/Pdct. Devel. Dir.: Radames Nieves; Label Mgr.: Jennifer Larry.

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**MaGaDa International,** 9575 Illinois, Ste. 610, Brossard, QC, J4Y 3A5, (450) 659-6560, Fax: (450) 659-4079, E-Mail: rlemay@magada.com, Web Site: www.magada.com, Pres.: Robert Lemay; VP: Daniele Leblanc; GM: Remi Ouellet; Sales Mgr.: Derek Boshouwers; Sales Support Mgr.: Helene Lussier.
(Distributor, One-Stop, Exporter) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock)
*Labels Distributed: Audio:* MaGaDa, Alert Music, Analekta, Aquarius, Attic, Beggars Group, Coeur de Lion, D.E.P., DDM, De Music, Demon Records, Duke Street, Egrem, EMI, EMI/Virgin, Festival, Fringe, Fusion III, Grand Entertainment, Guitarchives, Hi-Bias, Ikauma, Iron Music, Isba, Koch, Linus Entertainment, Magnetic Air, Nettwerk, Outside Music, Productions Guy Cloutier, Quinlan Rd., Ranbach/Legend, Royalty Records, Select, Solitude, Somerset Entertainment, Sonic Unyon, Sony BMG, SPG, St. Clair, Stony Plain, Trend Music Group, True North, Unidisc Music, Universal, Vik Recordings, Warner, WEA, or any other label major or independent available in Canada;
*Labels Distributed: Video:* MaGaDa, Picture Music Int'l, PolyGram Home Video, TriStar, BMG Video, Universal Studio, Warner Home Video, Video Canada, SMA, Disney Home Video, Columbia House Video, Paramount, MGM, Fox, Allstars, EMI Video, Sony Video, Koch, Music Video, Select, DEP, Lions Gate Film, Alliance Atlantis, DreamWorks, Seville Picture, or any other label major or independent available in Canada.

**Navarre Canada (Div. of Navarre Corp.),** 2245 Victoria Park Ave., Ste. 1, Toronto, ON, M2J 5H3, (416) 718-4100, Fax: (416) 718-4437, E-Mail: dani@navarrecanada.com, Web Site: www.navarre.com, MD: Peter Piasecki; Label Devel. Mgr.: Matt Goforth; Video Label Devel. Mgr.: Francine Winkley; Nat'l Sales/Mktg. Coord.: Dani Jones.
(Distributor) (Compact Disc, DVD, Records (LP's, 12-Inch))
*Labels Distributed: Audio:* 306 Records (Canada)

**Naxos of Canada Ltd.,** 3510 Pharnacy Ave, Unit 3, Scarborough, ON, M1W 2T7, (416) 491-2600, Fax: (416) 491-2621, E-Mail: naxos@naxoscanada.com, Web Site: www.naxos.com, VP Sales/Mktg.: Rick Dunlop; Asst. GM: Raymond Bisha.
*Labels Distributed: Audio:* Analekta (Canada); The Children's Group (Canada)

**Oasis Productions Ltd.,** 8306 Taylor Rd., R. R. #4, Cobourg, ON, K9A 4J7, (800) 554-0855, Fax: (905) 697-9200, E-Mail: info@oasisproductions.com, Web Site: www.oasisproductions.com, Pres./CEO: Grant Mackay.
(Distributor) (Compact Disc)

**Outside Music, Inc.,** 25 Defries St., Toronto, ON, M5A 3R4, (416) 461-0655, (800) 494-2770, Fax: (800) 392-6804, (416) 364-3616, E-Mail: maureen@outside.on.ca, Web Site: www.outside-music.com, Pres./A&R: Lloyd Nishimura; VP Sales/Mktg.: Peter Hardman; Dir. Media: Stephanie Hardman; Dir. Outside Music Label: Mark De Pietro; Mktg. Coord.: Maureen Spillane; Publicist: Kat Stewart; Mktg. Asst./Publicist: Darryl Weeks.
(Distributor, Importer, Exporter) (Compact Disc, Records (LP's, 12-Inch))
*Labels Distributed: Audio:* Barsuk Records; BongoBeat Records (Canada); Six Shooter Records (Canada); teenage USA recordings (Canada)

**PHD Canada Distributing Ltd.,** 1330 Main St., North Vancouver, BC, V7J 1C3, (604) 990-0821, Fax: (604) 990-8809, E-Mail: phdeng@phdcanada.com, Web Site: www.phdcanada.com, Co-MD: Steve Dickson; Co-MD: Lynne Dickson; GM: Jennifer Gallant; Warehouse Mgr.: Jared Parachnowitsch; Acctg.: Ania Lukawska; Press/Promo/Media Rep.: Leigh Righton; Order Desk: Matt Bowen.
(Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, (LP's, 12-Inch, Singles), Cutouts, Overstock)

**Paradox Entertainment Group,** 70 Driver Rd., Unit #1, Brampton, ON, L6T 5V2, (905) 624-4840, E-Mail: info@paradoxeg.com, Nat'l Mktg. Mgr.: Jennifer Forrest.
*Labels Distributed: Video:* A&E Home Video.

**Pindoff Record Sales Ltd.,** 166 Norseman St., Toronto, ON, M8Z 2R4, (416) 234-9211, Fax: (416) 234-9213, E-Mail: info@pindoff.com, Web Site: www.pindoff.com, Owner: K. Pindoff; VP/GM: D. Kuczkowski; Mktg. Mgr.: Carla Delaurier; Audio Buyer: B. MacKenzie; Audio Buyer (Catalogue): A. Bonar; Buyer (Video): G. Drake.
(Distributor, One-Stop, Rackjobber, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Cutouts, Overstock, Computer Software, Accessories)

**RED Distribution Canada (Div. of RED Distribution US),** 1121 Leslie St., Toronto, ON, M3C 2J9, (416) 391-7998, Fax: (416) 447-0801, E-Mail: nigel_newton@redmusic.com, Web Site: www.redmusic.com, GM: Nigel Newton; Nat'l Sales/Mktg. Mgr.: Dev Harracksingh; Mkt. Coord.: Ian Heath.
(Distributor) (Compact Disc, Video - Cassette, DVD)
*Labels Distributed: Audio:* Compadre Records

**ROW Entertainment,** 255 Shields Ct., Markham, ON, L3R 8V2, (905) 475-3550, Fax: (905) 475-4163, E-Mail: reception@rowentertainment.ca, Web Site: www.rowentertainment.ca, www.cdplus.com, www.musicwarehouse.com, CEO: Darren Throop; Pres.: Vito Ierullo; VP: Don Ierullo; Export Mgr.: Robert Battye.

**SPV North America (Div. of SPV GmbH Germany),** Ste. 203, 1917 W. Fourth Ave., Vancouver, BC, V6J 1M7, (604) 736-9085, Fax: (604) 736-9085, E-Mail: info@spvusa.com, Web Site: www.spvusa.com, Head of Dist./Sales: Thomas Ziegler.

**S.R.I. Ltd.,** 638 The Kingsway, Peterborough, ON, K9J 7C8, (705) 748-5422, Fax: (705) 748-5628, E-Mail: info@sricanada.com, Web Site: www.sricanada.com, Pres.: Greg Pastic; Nat'l Sales Mgr.: David Feick.
(Distributor, Importer, Exporter) (Compact Disc)

**St. Clair Entertainment Group, Inc.,** 5905 Thimens Blvd., St. Laurent, Montreal, QC, H4S 1V8, (514) 339-2732, Fax: (514) 339-2737, E-Mail: info@stclairent.com, Web Site: www.stclairent.com, Pres./CEO: Ron D. Ford; COO: Alan Weiner; VP U.S. Sales: Rich Jensen; VP Sales/Mktg.: Steve Giordano; Controller: Kim MacNicoll; Purchasing: Ron Smith.
(Distributor, Importer, Exporter)

**Sonic Unyon,** Box 57347, Jackson Station, Hamilton, ON, L8P 4X2, (905) 777-1223, Fax: (905) 777-1161, E-Mail: jerks@sonicunyon.com, Web Site: www.sonicunyon.com, Co-Owner/Head Buyer: Tim Potocic; Co-Owner: Mark Milne; GM/Buyer: Chris Logan; Publicist: Sean Palmerston.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Video - Cassette, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Colleen Records; Cornerstone Recording Arts Society / Cornerstone RAS; Ghostly International; Smells Like Records (SLR); Sunday League Records (Canada)

**Sony BMG Music (Canada), Inc. (Div. of Sony BMG),** 190 Liberty St., Ste. 100, Toronto, ON, M6K 3L5, (416) 589-3000, Fax: (416) 589-3001, Web Site: www.sonybmg.ca, Pres. Sony BMG Canada: Lisa Zbitnew; GM Sony BMG Canada: Neil Foster; VP A&R: Jennifer Highland; VP Finance/Admin.: Liew Wong; VP Legal/Bus. Aff.: Christine Prudham; VP Mktg.: Shane Carter; VP Digital Bus./IST/Mktg. Servs.: Norman Miller; VP Sales/Dist.: Steve Simon.
*Labels Distributed: Audio:* Isba Music Entertainment, Inc. (Canada); KLM Records (Canada)

**Spirit River Distribution,** 14612-96th St., Edmonton, AB, T5E 4B7, (780) 482-7510, Fax: (780) 482-7621, E-Mail: distro@spiritriver.com, Web Site: www.spiritriver.com, Chief Exec.: Melanie Cheek.
(Distributor) (Compact Disc, DVD, (Singles))
*Labels Distributed: Audio:* Zonik Records (Canada)

**Stony Plain Recording Co. Ltd.,** 9963-83 St., Edmonton, AB, T6A 3N3, (780) 468-6423, Fax: (780) 465-8941, E-Mail: info@stonyplainrecords.com, Web Site: www.stonyplainrecords.com, Pres.: Holger Petersen; VP Finance: Alvin Jahns; A&R: Chris Martin; Prodn. Mgr.: Rayanne Doucet; Admin.: Katya Mueller.
*Labels Distributed: Audio:* Blind Pig Records

**Tandem Music Group,** PO Box 4275, VMPO, Vancouver, BC, V6B 3Z7, (604) 639-7899, Fax: (604) 886-3770, E-Mail: info@tandem-music.com, Web Site: www.tandem-music.com, Pres.: Graham Way; A&R/Mktg.: Linda Davies.
(Exporter)

**Total Sound,** 10333 174th St., Edmonton, AB, T5S 1H1, (780) 483-3217, Fax: (780) 486-0569, E-Mail: inquires@totalsound.org, VP: Al Herfst; Sales Dir.: Tom Boytel.

**Trend Music Group, Inc.,** 47 Racine Rd., Ste. 6, Toronto, ON, M9W 6B2, (416) 749-6601, (416) 749-6602, Fax: (416) 749-3918, E-Mail: trendmusic@aol.com, Web Site: www.trendmusic.com, Pres.: Jack Inhaber; CFO: Neal Inhaber; GM: Jerry Hochman; A&R Mgr.: Lorne Lichtman; Info. Servs. Mgr.: Abbey Sholzberg; Returns Dept. Mgr.: Eric Bernstein; Sales/Buyer: Jeff Bolter.
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)
*Labels Distributed: Audio:* Chiaroscuro Records; Flat Town Music Co.; GNP Crescendo Record Co., Inc.; Kado Music, Inc.; Quicksilver / Increase Records

**Universal Music (Canada) (Div. of Universal Music Group),** 2450 Victoria Park Ave., Ste. 1, Toronto, ON, M2J 5H3, (416) 718-4000, Web Site: www.umusic.ca, Pres./CEO: Randy Lennox; SVP Opns.: Les Houston; SVP Finance/Admin.: Bruce Hooey; SVP A&R: Allan Reid; SVP Nat'l Sales: Wesley Hayden; SVP Universal/Island/Def Jam: Steve Cranwell; SVP Interscope: Sarah Norris; VP Bus. Affs.: Sarah Scott.
*Labels Distributed: Audio:* Sybersound Records; VP Records; Victory Records; Alma Records (Canada); CBC Records / Les Disques SRC (Canada); Linus Entertainment, Inc. (Canada); Maple Music Recordings / Open Road Recordings (Canada); Paper Bag Records (Canada); Quinlan Road (Canada); AGR Television Records & Publishing (Germany)
*Labels Distributed: Video:* Sybersound Records.

**Verge Music Distribution,** 87 Franklin St., Uxbridge, ON, L9P 1J5, (905) 852-9745, Fax: (905) 852-9745, E-Mail: info@vergemusic.com, Web Site: www.vergemusic.com, Mgr./Buyer: Daniel Kernohan; Victoria Sales Rep.: Ron Rounds; Edmonton Sales Rep.: Taras Ostashewsky; Quebec Sales Rep.: Francois Bussiere; Vancouver Sales Rep.: Dan Gaucher; Winnipeg Sales Rep.: Don Bargenda; Toronto Sales Rep.: Cheryl Ockrant.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Records (LP's), Cutouts)
*Labels Distributed: Audio:* Atavistic Records; Aum Fidelity; Boxholder Records; ESP-Disk Ltd.; innova Recordings; Meta Records; New Albion Records; New World Records; Cactus Records (Austria); Rune Grammofon As (Norway); Maya Recordings (Switzerland); Emanem (United Kingdom); Ogun Records (United Kingdom)

**Video One Canada Ltd. (Div. of ROW Entertainment),** 89 Queensway W., Ste. 500, Mississauga, ON, L5B 2V2, (905) 282-7875, Fax: (905) 624-7310, Web Site: www.video-one.com, VP: Debbie Roberts.
(Distributor) (Video - Cassette, DVD, Accessories)
*Labels Distributed: Video:* Buena Vista Home Entertainment, Geneon Entertainment, HBO Video, Image Entertainment, MGM Home Entertainment / United Artists (UA) Home Video, MPI Media Group, Paramount Home Entertainment, Playboy Entertainment Group, Sony Pictures Home Entertainment (SPHE), 20th Century Fox Home Entertainment, Alliance Atlantis Video (Canada).

**Video One Canada Ltd. (Div. of ROW Entertainment),** 900 Windmill Rd., Unit 301, Dartmouth, NS, B3B 1P7, (902) 468-6661, Fax: (902) 468-2260, Web Site: www.video-one.com, GM: Kathy McNab.
(Distributor) (Video - Cassette, DVD, Accessories)

**Warner Music Canada Ltd. (Div. of Warner Music Group),** 3381 Steeles Ave. E., Main Fl., Ste. 100, Toronto, ON, M2H 3S7, (416) 491-5005, Fax: (416) 491-7004, E-Mail: info@warnermusic.ca, Web Site: www.warnermusic.ca, Pres./CEO: Steven Kane; VP A&R: Steve Blair; VP Finance: Jonathan Fairhurst; VP Nat'l Sales/Mktg.: Doug Raaflaub; VP Nat'l Promo.: Steve Coady; Dir. Nat'l Publicity: Steve Waxman.
*Labels Distributed: Audio:* Bodog Music (Canada); Sonic Entertainment Group (Canada)

## SERVICES

**ACM Canada,** c/o 3880 Midland Ave., Unit 2-4, Scarborough, Scarborough, ON, M1V 5K4, (647) 228-5599, E-Mail: canada@hkacm.org, Web Site: www.hkacm.org, Dir.: Alfred Au.
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**ACTRA-Alliance of Canadian Cinema, Television & Radio Artists,** 625 Church St., Ste. 300, Toronto, ON, M4Y 2G1, (416) 489-1311, (800) 387-3516, Fax: (416) 489-8076, E-Mail: national@actra.ca, Web Site: www.actra.ca
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**Amber Horizon,** 225 Nugget Ave., Unit 12, Scarborough, ON, M1S 3L2, (416) 293-0735, Fax: (416) 293-4987, E-Mail: amberhoz@attcanada.ca
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- CD, CD-ROM & DVD Replicator
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- Entertainment Attorney

**CDman Disc, Inc.,** 4794 W. Sixth Ave., Vancouver, BC, V6T 1C5, (604) 261-8314, (800) 557-3347, Fax: (604) 261-3313, E-Mail: contact@cdman.com, Web Site: www.cdman.com, Contact: Craig Arnatt.
- CD, CD-ROM & DVD Replicator

**Can-Am Merchandising Systems,** 70 Shields Ct., Markham, ON, L3R 9T5, (800) 387-9790, Fax: (905) 475-1154, E-Mail: mail@can-am.ca, Web Site: www.can-am.ca, Pres.: Jerry Pila.
- Music & Video Accessory Manufacturer
- Store Fixture Manufacturer

**Canadian Academy of Recording Arts & Sciences (CARAS),** 355 King St. W., Toronto, ON, M5V 1J6. (416) 485-3135, Fax: (416) 485-4978, E-Mail: caras@juno-awards.ca, Web Site: www.juno-awards.ca, Chrmn.: Ross Reynolds; Pres.: Melanie Berry; Mgr. Mktg./

INTERNATIONAL

Commun.: Tammy Watson; Awards/Events Coord.: Leisa Peacock; Project Coord.: Brenna Knought; Office Coord.: Meghan McCabe.
• Association & Professional Organization

**Canadian Association of Broadcasters (CAB),** PO Box 627, Stn. B, Ottawa, ON, K1P 5S2, (613) 233-4035, Fax: (613) 233-6961, E-Mail: gofarrell@cab-acr.ca, Web Site: www.cab-acr.ca, Pres./CEO: Glenn O'Farrell.
• Association & Professional Organization

**Canadian Country Music Association (CCMA),** 626 Kin St. W., Ste. 203, Toronto, ON, M5V 1M7, (416) 947-1331, Fax: (416) 947-5924, E-Mail: country@ccma.org, Web Site: www.ccma.org, Pres.: Jan Cody; Commun./Artist Rel. Mgr.: Amanda Power.
• Association & Professional Organization

**Canadian Independent Record Production Association (CIRPA),** 30 St. Patrick St., 2nd Floor, Toronto, ON, M5T 3A3, (416) 485-3152, Fax: (416) 485-4373, E-Mail: cirpa@cirpa.ca, Web Site: www.cirpa.ca, Pres.: Brian Chater.
• Association & Professional Organization

**Canadian Music Publishers Association (CMPA),** 56 Wellesley St. W., Ste. 320, Toronto, ON, M5S 2S3, (416) 926-1966, Fax: (416) 926-7521, E-Mail: dbaskin@cmrra.ca, Web Site: www.cmrra.ca, Pres.: David A. Basskin; VP Finance/Administration: Fred Merritt; Dir. Copyright: Ron Porter; Exec. Dir.: Catharine Saxberg.
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**Canadian Recording Industry Association (CRIA),** 85 Mowat Ave., Toronto, ON, M6K 3E3, (416) 967-7272, Fax: (416) 967-9415, E-Mail: info@cria.ca, Web Site: www.cria.ca, Pres.: Graham Henderson; Mgr. Admin./Commun.: Jennifer Hardy.
• Association & Professional Organization

**Joao Carvalho Mastering,** 43 Laing St., Toronto, ON, L6J 4A6, (416) 461-3535, Fax: (416) 466-3386, E-Mail: info@joaocarvalhomastering.com, Web Site: www.joaocarvalhomastering.com, Studio Mgr.: Heather Pollock; Sr. Engineer: Joao carvalho; Sr. Engineer: Brett Zilahi; Sr. Engineer: Stephen Stephanic; Night Shift Engineer: Tim Branton; Night Shift Engineer: Ryan Mills; Asst. Engineer: Charles Carvalho.
• Mastering Facility

**Case Logic Canada,** 1 Scarsdale Rd., Ste. 1, Toronto, ON, M3B 2R2, (416) 443-8558, Fax: (416) 443-7888, Web Site: www.caselogic.com, Admin. Asst.: Brendy Greenberg.
• Music & Video Accessory Manufacturer

**Cassels Brock & Blackwell LLP,** 40 King St. W., Scotia Plaza, Ste. 2100, Toronto, ON, M5H 3C2, (416) 869-5300, Fax: (416) 642-7129, E-Mail: info@musiclaw.ca, Web Site: www.musiclaw.ca, Contact: Peter E. Steinmetz, QC; Contact: Leonard Glickman; Contact: Casey Chisick; Contact: Jason Klein.
• Entertainment Attorney

**Cinram International, Inc.,** 2255 Markham Rd., Scarborough, ON, M1B 2W3, (416) 298-8190, Fax: (416) 298-0612, E-Mail: sales@cinram.com, Web Site: www.cinram.com, VP Opns.: Jacques Philosophe; Mktg. Mgr.: Margaret Higgins.
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• Mastering Facility

**Cinram Video Centre,** 5590 Finch Ave. E., Scarborough, ON, M1B 1T1, (416) 332-9000, Fax: (416) 298-4314, Web Site: www.cinram.com, Mktg. Mgr.: Margaret Higgins.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Columbia Academy,** 1295 W. Broadway, Vancouver, BC, V6H 3X8, (604) 736-3316, Fax: (604) 731-5458, E-Mail: administration@columbia-academy.com, Web Site: www.columbia-academy.com, Pres.: George McNeill; Chief Admin. Officer: Ted Hockaday; Contact: Stuart Clenahan.
• Schools & Educational Institution

**John Paul Correnti,** 110 Tecumseh Rd. E., Windsor, ON, N8X 2P8, (519) 255-7332, (519) 255-1390, Fax: (519) 255-9123, E-Mail: mail@correntmacri.com, Web Site: www.correntmacri.com
• Entertainment Attorney

**Countdown Media,** 333 Graham Blvd., Ste. 102, Montreal, QC, H3R 3L5, 40.(514) 341-5600, E-Mail: markc@countdown-media.com, Web Site: www.countdown-media.com, Pres.: Mark Jenkins.
• Music Library

**dB Promotions & Publicity, Inc.,** 1365 Yonge St., Ste. 204, Toronto, ON, M4T 2P7, (416) 928-3550, Fax: (416) 928-3401, E-Mail: info@dbpromotions.ca, Web Site: www.dbpromotions.ca, Pres.: Dulce Barbosa; Contact: Bessie Bullard; Contact: Roy Roberts.
• Record Promotion Company

**DMD Entertainment,** #102 - 3110 American Dr., Mississauga, ON, L4V 1T2, (905) 405-8800, Fax: (905) 405-1399, E-Mail: lu@dmdpromo.com, Web Site: www.dmdpromo.com, Pres.: Adrian Strong; Nat'l Radio Promo.: Rich D'Souza; Nat'l Publicity: Lu Bianco.
• Record Promotion Company

**Digital Media Alliance,** 1585 East Kent Ave. N., Vancouver, BC, V5P 4Y7, (877) 736-5596, E-Mail: sales@digitalmediaalliance.com, Web Site: www.digitalmediaalliance.com, VP: Gregory J. Strom.
• CD, CD-ROM & DVD Replicator

**Digital Sunspot,** 10438 Patrick Rd., Ste. C19, RR 3, Powell River, BC, V8A 5C1, (888) 985-3333, E-Mail: info@digitalsunspot.com, Web Site: www.digitalsunspot.com
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Disc RSB, Inc.,** 8400 Côte de Liesse, St. Laurent, QC, H4T 1G7, (800) 361-8153, (514) 342-8511, Fax: (514) 342-0401, E-Mail: info@rsbdisc.com, Web Site: www.rsbdisc.com, Pres.: Richard Belanger; Mktg. Dir.: Lisa Ziegler; Dir. Sales: Chantal Belanger; Mktg. Project Coord.: Martha Lopez.
• Blank Recording Media Manufacturer
• Graphic Design
• Printing
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility
• Plating & Pressing Plant

**Duplium Corp.,** 35 Minthorn Blvd., Thornhill, ON, L3T 7N5, (905) 709-9930, Fax: (905) 709-9439, E-Mail: infocanada@duplium.com, Web Site: www.duplium.com, Pres.: Robert Hashimoto; CEO: Bernie Anderson; VP Sales/Mktg./GM: Geoff Earle; VP Opns.: Kalman Weber; Sales/Mktg. Coord.: Christine Humeniuk.
• CD, CD-ROM & DVD Replicator
• Mastering Facility
• Plating & Pressing Plant

**EDT Media, Inc.,** 3691 Revelstoke Dr., Ottawa, ON, K1V 7C2, (800) 915-1915, E-Mail: sales@edtmedia.com, Web Site: www.edtmedia.com, Dir. Sales/Bus. Devel.: Eric Willison.
• CD, CD-ROM & DVD Replicator

**Effectuality, Inc.,** 3118 Beta Ave., Burnaby, BC, V5G 4K4, (866) 732-9324, (604) 732-9324, Fax: (604) 732-9346, E-Mail: info@effectuality.com, Web Site: www.effectuality.com
• CD, CD-ROM & DVD Replicator

**Fireworks Stock Music & F/X, Inc.,** #54-1410 Parkway Blvd. Unit B3, Coquitlam, BC, V3E 3J7, (604) 942-3035, (888) 668-7424, Fax: (604) 942-3036, E-Mail: fireworksmusic@telus.net, Web Site: www.fireworksmusic.com, Dir.: Marc Gargan.
• Music Library

**Richard Flohil & Associates,** 60 McGill St., Toronto, ON, M5B 1H2, (416) 351-1323, Fax: (416) 351-1095, E-Mail: rflohil@sympatico.ca, Pres.: Richard Flohil.
• Public Relations Company
• Record Promotion Company

**Frontside Promotions Group,** 1187 W. 16th Ave., Vancouver, BC, V6H 1S8, (604) 648-2782, Fax: (604) 648-2781, E-Mail: info@frontside.ca, Web Site: www.frontside.ca, Dir. Artist Devel.: Geoff Goddard; Dir. Promo.: Gary McDonald; Media Rel. Mgr.: Jennifer Fritz; Nat'l College Promo.: Corey Giles; Artists Mgr.: Mark Kesten; Merchandise Mgr.: Craig Larson.
• Record Promotion Company

**Fuji Photo Film Canada, Inc.,** 600 Suffolk Ct., Mississauga, ON, L5R 4G4, (905) 755-2712, (800) 263-5018, Fax: (905) 890-7769, Web Site: www.fujifilm.ca, Dir. Sales: Richard Bradley.
• Blank Recording Media Manufacturer

**Gardiner Roberts LLP,** 40 King St. W. Scotia Plaza, St. 3100, Toronto, ON, M5H 3Y2, (416) 865-6600, Fax: (416) 865-6636, Web Site: www.gardiner-roberts.com, Lawyer: Brian Wynn; Lawyer: Edmund Glinert.
• Entertainment Attorney

**Goodman & Carr LLP,** 200 King St. W., Ste. 2300, Toronto, ON, M5H 3W5, (416) 595-2300, Fax: (416) 595-0567, E-Mail: csavary@goodmancarr.com, Web Site: www.goodmancarr.com, Head Entertainment/Media Law: Susan H. Abramovitch; Attorney: Anglika Heim; Asst. to Susan Abramovitch: Clint Savary; Mktg. Asst.: Camon Sit.
• Entertainment Attorney

**Goodmans LLP,** 250 Younge St., Ste. 2400, Box 24, Toronto, ON, M5B 2M6, (416) 979-2211, Fax: (416) 979-1234, Web Site: www.goodmans.ca, Partner: John Alton; Partner: Andrew Brockin.
• Entertainment Attorney

**Jane Harbury Publicity,** 90A Isabella St., 2nd Fl., Toronto, ON, M4Y 1N4, (416) 922-4459, E-Mail: jane@harbury.ca, Web Site: www.harbury.ca, Pres.: Jane Harbury.
• Public Relations Company
• Record Promotion Company

**Harris Institute for the Arts,** 118 Sherbourne St., Toronto, ON, M5A 2R2, (416) 367-0178, Fax: (416) 367-5534, E-Mail: harrisinstitute@rogers.com, Web Site: www.harrisinstitute.com, GM: Juliet Suddaby; Registrar: Lance Reckzin.
• Schools & Educational Institution

**Healey Music, Inc.,** 1980 Merivale Rd., Ottawa, ON, K2G 1G4, (800) 835-1362, (613) 228-3472, Fax: (613) 228-7700, E-Mail: info@healeymusic.com, Web Site: www.healeymusic.com, Pres.: Mark Uhlmann; Sr. Client Rep.: Colin Mills; Mktg. Coord.: Steve Johnston; Project Coord.: Jennifer Matsumaga.
• Graphic Design
• CD, CD-ROM & DVD Replicator

**Imagine Records / IMG Music Promotions,** Box 24035, 2202 Broad St., Regina, SK, S4P 4J8, (306) 924-5464, E-Mail: info@imgmusicpromotions.com, Web Site: www.imagine-records.com, www.imgmusicpromotions.com, Mktg. Dir.: T. Buburuz; A&R Mgr.: Derek Carson; Promo. Mgr.: Tyra Danielle.
• Record Promotion Company

**Imuson Recording Studios,** 550 Sherbrook St. W., 6th floor, East Tower, Montreal, QC, H3A 1B9, (514) 845-6612, Fax: (514) 845-2581, Pres.: David Leonard; Studio Mgr.: Mike Matlin.
• Mastering Facility

**Infodisc,** 40 Graniteridge, Unit 1, Vaughan, ON, L4K 5M8, (905) 760-4800, Fax: (905) 738-6057, E-Mail: info@mediacopy.com, Web Site: www.infodisc.com
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

**Intertain,** Unit One, 1555 Dublin Ave., Winnipeg, MB, R3E 3M8, (877) 448-8624, (204) 786-3994, Fax: (204) 783-5805, E-Mail: info@omt.net, sales@intertainmedia.com, Web Site: www.intertainmedia.com, VP Bus. Devel./CTO: Scott Farr; Opns. Mgr.: Neil Frechette.
• Digital Music Companies & Services
• Music Library

**JVC Canada, Inc.,** 21 Finchdene Sq., Scarborough, ON, M1X 1A7, (416) 293-1311, Fax: (416) 293-8208, Web Site: www.jvc.ca, Pres.: Masahiko Terada.
• CD, CD-ROM & DVD Replicator

**Kerosene Media,** 291 Brant Ave., Ste. 709, Brantford, ON, N3T 5Y4, (519) 755-6366, E-Mail: james@kerosenemedia.com, Owner: James Wright.
• Public Relations Company

**Kyoto America, Inc.,** 670 Hardwick Rd., Unit 2, Bolton, ON, L7E 5R5, (905) 951-2727, Fax: (905) 951-1221, E-Mail: peter@kyotoamerica.com, Web Site: www.kyotoamerica.com, Pres.: Peter S. Wardell; Sales: Alex Wardell; Technical Mgr.: Klaas van Eck.
• Packaging & Labeling Equipment

**Lacquer Channel Mastering,** 297 Lesmill Rd., Toronto, ON, M3B 2V1, (416) 444-6778, Fax: (416) 444-0251, E-Mail: info@lacquerchannel.com, Web Site: www.lacquerchannel.com, Studio Mgr.: Steve Rakidzioski; Mastering Engineer: Phil Demetro; Chief Mastering Engineer: George Graves; Mastering Engineer: Noah Mintz.
• Mastering Facility

**Lang Michener LLP,** BCE Pl., PO Box 747, Ste. 2500, 181 Bay St., Toronto, ON, M5J 2T7, (416) 360-8600, Fax: (416) 365-1719, Web Site: www.langmichener.ca, Mng. Partner: Howard M. Drabinsky.
• Entertainment Attorney

**Langen Packaging, Inc.,** 6154 Kestrel Rd., Mississauga, ON, L5T 1Z2, (905) 670-7200, Fax: (905) 670-5291, E-Mail: sales@langeninc.com, Web Site: www.langeninc.com, Pres.: Stuart Cooper.
• Packaging & Labeling Equipment

**Lee & Man Manufacturing Ltd.,** 13988 Cambie Rd., Ste. 323, Richmond, BC, V6V 2K4, (604) 278-6238, Fax: (604) 270-2157, E-Mail: paulwai@hotmail.com, Pres.: Patrick Lee; GM: S.K. Wai; Sales Mgr.: Paul Wai.
• Blank Recording Media Manufacturer
• Cartridges, Cassettes, Reels & Video Boxes

**Magra Multi Media,** 1061 St. Alexandre, 6th Fl., Montreal, QC, H2Z 1P5, (514) 286-2472, (800) 679-3807, Fax: (514) 286-0341, E-Mail: info@magramultimedia.com, Web Site: www.magramultimedia.com, Pres.: Mario Paquet; VP: Johanne St. Laurent; Sales Rep.: Patrick Chasse; Rep.: Martin Gendron; Administration: Lyse Marchand.
• Blank Recording Media Manufacturer
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**McCarthy Tetrault, LLP,** Toronto Dominion Bank Tower, Ste. 4700, Toronto, ON, M5K 1E6, (416) 362-1812, Fax: (416) 868-0673, E-Mail: pgrant@mccarthy.ca, Web Site: www.mccarthy.ca, Attorney: William H. Richardson.
• Entertainment Attorney

**McGill Conservatory of Music (Div. of Schulich School of Music),** 555 Sherbrooke St. W., Strathcona Music Bldg., Montreal, QC, H3A 1E3, (514) 398-4543, Fax: (514) 398-4293, E-Mail: conservatory.music@mcgill.ca, Web Site: www.mcgill.ca/music/, Dean: Don McLean; Dir.: W. Dean Jobin-Bevans; Administrative Asst.: Nancy Sculsby.
• Schools & Educational Institution

**Multimedia Case Manufacturers, Inc. (MCM, Inc.),** 110 Denison St., Units 6-10, Markham, ON, L3R 1B6, (905) 477-9702, Fax: (905) 475-6773, E-Mail: info@mcmamericas.com, Web Site: www.mcmamericas.com, Sr. Partner: Raj Singhal.
• Jacket/Sleeve Manufacturer
• Cartridges, Cassettes, Reels & Video Boxes
• Packaging Services

**Music BC (Pacific Music Industry Association),** #501 - 23 W. Pender St., Vancouver, BC, V6B 1R3, (604) 873-1914, Fax: (604) 873-9686, E-Mail: info@musicbc.org, Web Site: www.musicbc.org, Exec. Dir.: Bob D'Eith; Exec. Asst.: Amanda Schweers.
• Association & Professional Organization

**Music & Entertainment Marketing Co. (Div. of MEMCO),** 762 Upper James St., Ste. 319, Hamilton, ON, L9C 3A2, (905) 528-5928, Fax: (905) 528-7425, E-Mail: info@musicmarketing.biz, Web Site: www.musicmarketing.biz, Pres.: Paul Church; Bus. Mgr.: Lynda Moffet.
• Public Relations Company
• Record Promotion Company

**Music Manufacturing Services (MMS),** 25 Defries St., Toronto, ON, M5A 3R4, (416) 364-1943, (800) 667-4237, Fax: (416) 364-3616, E-Mail: salesmanager@mmsdirect.com, Web Site: www.mmsdirect.com, Pres.: Lindsay Gillespie; VP: Aaron Zon; Sales Mgr.: Dave Larson.
• CD, CD-ROM & DVD Replicator

**Music Media Network Enterprises,** 650 Dupoin St., Toronto, ON, M6G 4B1, (888) 746-7234, E-Mail: radio@musicmedianetwork.com, Web Site: www.musicmedianetwork.com, Owner: Mr. Jesse King.
• Record Promotion Company

**Musicrypt, Inc.,** 225 E. Beaver Creek Rd., Ste. 300, Richmond Hill, ON, L4B 3P4, (905) 763-3553, Fax: (905) 763-1180, E-Mail: admin@musicrypt.com, Web Site: www.musicrypt.com, COO/Chrmn.: Cliff Hunt; Pres./CEO/Dir.: John Heaven; VP Techn.: Wojtek Hoch; VP Sales/Mktg.: Peter Diemer; Sr. Dir. West Coast Mktg.: Drew Ferrante; Sr. Dir. East Coast Mktg.: Jon Klein.
• Digital Music Companies & Services

**My-Jor Enterprises, Inc.,** 3400 14th Ave., Unit 28, Markham, ON, L3R 0H7, (905) 947-9243, Fax: (905) 943-9262, Pres.: Harvey Bean.
• Jewel Box Manufacturer
• Cartridges, Cassettes, Reels & Video Boxes
• CD, CD-ROM & DVD Replicator

**Nielsen BDS/Nielsen SoundScan/ Nielsen VideoScan (Div. of Nielsen Entertainment-Canada),** Eaton Centre, One Dundas St. W., Ste. 2500, Toronto, ON, M5G 1Z3, (416) 979-4614, Fax: (416) 979-4615, E-Mail: ptuch@bdscanada.com, Web Site: www.bdsonline.com, GM: Vanessa Thomas; Dir.

INTERNATIONAL

Canadian Opns.: Paul Tuch; Mgr. Client Rel.: Pamela Kirton.
• Association & Professional Organization

**Ontario Institute of Audio Recording Technology (OIART),** 502 Newbold St., London, ON, N6E 1K6, (519) 686-5010, Fax: (519) 686-0162, E-Mail: inquiry@oiart.org, Web Site: www.oiart.org, Dean Academic Aff.: Peter Kryshtalovich; Dir. Opns.: Ken Trevenna.
• Schools & Educational Institution

**OZ Media Group,** 6 Pardee Ave., Ste. 103, Toronto, ON, M6K 3H5, (416) 537-0687, Fax: (416) 537-7116, Web Site: www.ozmediagroup.com, Exec. Producer: Trisha Emerson.
• Graphic Design

**Panasonic Canada, Inc.,** 5770 Ambler Dr., Mississauga, ON, L4W 2T3, (905) 624-5010, Fax: (905) 624-9714, E-Mail: panasonic@panasonic.ca, Web Site: www.panasonic.ca
• Blank Recording Media Manufacturer

**Polaroid Canada, Inc.,** 6505 Mississauga Rd., Mississauga, ON, L5N 1A6, (905) 858-3265, (800) 268-6970, Fax: (905) 858-1329, E-Mail: carpenj@polaroid.com, Web Site: www.polaroid.com, Mktg. Dir.: Jeff Carpenter.
• Blank Recording Media Manufacturer

**Q-Media Services Corp.,** 13566 Maycrest Way, Richmond, BC, V6V 2J7, (604) 303-6630, (800) 690-5881, Web Site: www.qmedia.ca
• CD, CD-ROM & DVD Replicator

**RAC Digital Arts College,** 111 Peter St., Ste. 708, Toronto, ON, M5V 2H1, (888) 662-2664, (416) 977-5074, Fax: (905) 977-8945, E-Mail: admissions@recordingarts.com, Web Site: www.recordingarts.com, Admissions Dir.: Shantha Kumar.
• Schools & Educational Institution

**RTI Packaging,** 6595 Mackle Rd., Ste. 801, Montreal, QC, H4W 2Y1, (514) 485-7225, Fax: (514) 481-9696, E-Mail: info@tripkg.com, Web Site: www.echotape.com, www.editape.com, Pres.: Richard Edelstein; Customer Serv. Dir.: Tamara Erdos; Customer Serv. Rep.: Lisa MacDonald.
• Packaging Services
• Packaging & Labeling Equipment
• Raw Tape Processing Equipment Manufacturer

**Recording Arts Canada,** 390 Notre-Dame Ouest, Ste. 320, Montreal, QC, H2Y 1T9, (514) 286-4336, Fax: (514) 286-0650, E-Mail: montreal@recordingarts.com, Web Site: www.recordingarts.com
• Schools & Educational Institution

**Repmedia,** 1535 Filion St., Montreal, QC, H4L 4E7, (514) 748-7945, (877) 221-9057, E-Mail: tom@repmedia.com, Web Site: www.repmedia.com, Sales Mgr.: Tom MacDonald.
• CD, CD-ROM & DVD Replicator

**Request It, Inc.,** 212 Dundas St. E., Ste. 107, Toronto, ON, M5A 1Z6, (416) 410-4001, Fax: (416) 921-8719, E-Mail: requestit@rogers.com, Web Site: www.irequestit.com, Pres.: Jerry C. Cameron; Dir.-Bus. Devel.: Howard Adams.
• Music Library

**Ross Ellis Printing (Div. of Transcontinental Printing, Inc.),** 300 Ann St., Montreal, QC, H3C 2K2, (514) 861-2411, (800) 388-2996, Fax: (514) 861-7610, Web Site: www.ross-ellis.com, GM: Frank Salvaggio.
• Envelopes & Mailers
• Jacket/Sleeve Manufacturer
• Printing
• Packaging Services

**Michael Roy-Entertainment Group, Inc.,** 40, Place du Comerce, Nun's Island, QC, H3E 1V6, (514) 761-0880, (877) 355-5005, Fax: (514) 761-7242, E-Mail: infos@michaelroy.com, Web Site: www.michaelroy.com, Contact: Michael Roy; Exec. Asst.: Marianne Hubermont.
• Entertainment Attorney
• Int'l Brokers/Agents of Music/Video

**SAC (Songwriters Association of Canada),** 26 Soho St., Ste. 340, Toronto, ON, M5T 1Z7, (416) 961-1588, (866) 456-7664, Fax: (416) 961-2040, E-Mail: sac@songwriters.ca, Web Site: www.songwriters.ca, Pres.: Stan Meissner; Opns. Mgr.: Beverly Hardy; Exec. Dir.: Catharine Bird.
• Association & Professional Organization

**SOCAN,** 41 Valleybrook Dr., Toronto, ON, M3B 2S6, (416) 445-8700, (800) 55-SOCAN, Fax: (416) 445-7108, E-Mail: socan@socan.ca, Web Site: www.socan.ca, Pres.: Earl Rosen; CEO: Andre LeBel; COO: Joel Grad; VP Information Technology: Marian Wilson; VP External Rel.: Doreen Cable; VP Finance: David Wood; VP Legal Servs./Gen. Counsel: Paul Spurgeon; VP Member Servs.: Jeff King; VP Human Resources Facil&Admin/Commun./Mktg.: Randy Wark; Dir. Member Rel.: Lynne Foster; Mgr. Commun./Mktg.: Diane Samek; Administrative Asst./Commun./Mktg.: Lisa Williamson.

**Branches:**
SOCAN, 600 Blvd. de Maisonneuve W., Ste. 500, Montreal, QC, H3A 3J2, Canada, (514) 844-8377, (800) 79-SOCAN, Fax: (514) 849-8446, Web Site: www.socan.ca, VP Licensing/GM Quebec/Atlantic Div.: France Lafleur.

SOCAN, 1201 W. Pender St., Ste. 400, Vancouver, BC, V6E 2V2, Canada, (604) 669-5569, (800) 93-SOCAN, Fax: (604) 688-1142, Web Site: www.socan.ca, VP Member Rel./GM West Coast Div.: Kent Sturgeon.

SOCAN, 45 Alderney Dr., Ste. 802, Queen Sq., Dartmouth, NS, B2Y 2N6, Canada, (902) 464-7000, (800) 70-SOCAN, Fax: (902) 464-9696, Web Site: www.socan.ca, Mgr.-Dartmouth Office: Gini Cornell.

SOCAN, 1145 Weber Centre, 5555 Calgary Trail, Edmonton, AB, T6H 5P9, Canada, (780) 439-9049, (800) 51-SOCAN, Fax: (780) 432-1555, Web Site: www.socan.ca, Mgr.-Edmonton Office: Wayne Saunders.
• Performing and Mechanical Rights Organization

**SODRAC,** 759 Victoria Sq., Ste. 420, Montreal, QC, H2Y 2J7, (514) 845-3268, Fax: (514) 845-3401, E-Mail: sodrac@sodrac.com, Web Site: www.sodrac.com, GM: Alain Lauzon; Dir. Rights Dept.: Martin Lavallee; Dir. Opns.: Guylaine Theroux; Mgr. Visual Arts/Crafts Dept.: Diane Lamarre; Copyright/Bus. Dev. Advisor: Claudette Fortier; Administrative Asst.: Carol Belval.
• Performing and Mechanical Rights Organization

**Sanderson Taylor,** 179 John St., Ste. 404, Toronto, ON, M5T 1X4, (416) 971-6616, Fax: (416) 971-4144, E-Mail: info@sandersontaylor.com, Web Site: www.sandersontaylor.com, Principle: Paul Sanderson; Lawyer: Chris Taylor; Lawyer: Blair Holder; Entertainment/Paralegal: Paul Irvine; Lawyer: Stacey Mitsopulos; Lawyer: Lynn Burshtein.
• Entertainment Attorney

**Scanavo N.A. Ltd.,** #203, 2916-19th St. NE, Calgary, AB, T2E 6Y9, (403) 250-6855, Fax: (403) 250-6844, E-Mail: sales@scanavo-ltd.com, Web Site: www.scanavo.com, Pres.: Kim E. Sorensen; Int'l Mktg. Exec.: Robert Auld; Intl. Mktg. Exec.: Mauricio Leiva; Int'l Mktg. Exec.: Stan Bondar; Int'l Mktg. Exec.: Ben Vincent; Int'l Mktg. Exec.: Ralph Marfels; Int'l Mktg. Exec.: Leslie Simpson.
• Cartridges, Cassettes, Reels & Video Boxes
• Packaging Services

**Shaped CDs.com (Div. of Ontario, Inc.),** 138 Combermere Dr., Toronto, ON, M3A 2W8, (416) 696-0002, Fax: (416) 444-9949, E-Mail: dary@shapedcds.com, Web Site: www.shapedcds.com, CEO: Dary Dubash.
• CD, CD-ROM & DVD Replicator

**Shorewood Packaging Corp.,** 6500 Autoroute Transcanadienne, Ste. 200, Saint-Laurent, QC, H4T 1X4, (514) 343-3613, Fax: (541) 343-3745, Web Site: www.shorewoodpackaging.com
• Graphic Design
• Printing
• Packaging Services

**Simkin & Co. Law Corp.,** 101-1001 W. Broadway, Unit 165, Vancouver, BC, V6H 4E4, (604) 681-1410, Fax: (604) 681-1415, E-Mail: simkinco@ca.inter.net, Attorney: Jonathan Simkin; Attorney: Jennifer Watt; Exec. Asst.: Delia Reaveley; Asst. Mgr.: Julie Baldwin.
• Entertainment Attorney

**Slamm Productions (Div. of Slamm Communications, Inc.),** 96 Spadina Ave., Ste. 210, Toronto, ON, M5V 2J6, (416) 955-9522, (866) 867-0008, E-Mail: info@slammproductions.com, Web Site: www.slammproductions.com, www.slamm.ca, Mgr.: Roger Greene; Producer Publishing Admin.: Sam Weller; Engineer: David Griffith; Engineer: Garfield Christie; Engineer: Tandra Jhagroo; Mastering Engineer: Geoff Doleman; Engneer: Sean "Ras Bagel" Clarke; Graphic Artist Website Devel. Engineer: Brett Paulin.
• Mastering Facility

**SongCatalog, Inc.,** 200-23 West Pender St., Vancouver, BC, V6B 6E3, (604) 642-2888, Fax: (604) 642-2889, E-Mail: info@songcatalog.com, Web Site: www.songcatalog.com
• Digital Music Companies & Services

**Sonic Entertainment Group,** 1674 Hollis St., Halifax, NS, B3J 1V7, (902) 491-1991, Fax: (902) 491-1839, Web Site: www.sonicentertainmentgroup.com, Owner: Louis Thomas; Label Mgr.: Mike Greatorex; Contact: Wendy Phillips; Contact: Terri Walters.
• Public Relations Company

**Sonic I Recording Studios,** 189A Church St., Toronto, QC, M5B 1Y7, (416) 966-3066, Pres.: David Leonard; Dir.: Peter DiSanto.
• Mastering Facility

**Sonic Science,** 79 Denlow Blvd., Toronto, ON, M3B 1P8, (416) 383-0260, (800) 267-6642, Fax: (416) 383-0261, E-Mail: info@sonicscience.com, Web Site: www.sonicscience.com
• Music Library

**Sonrise Audio (Div. of Precision Media Group),** Unit 13 - 12840 Bathgate Way, Richmond, BC, V6V 1Z4, (604) 278-1544, (888) 454-1544, Fax: (604) 278-3486, E-Mail: sonries@sonriseonline.com, Web Site: www.sonriseonline.com, Sales Mgr.: Calvin Wray.
• Graphic Design
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Packaging Services

**Sony of Canada Ltd.,** 115 Gordon Baker Rd., Toronto, ON, M2H 3R6, (416) 499-1414, Fax: (416) 495-3331, E-Mail: general_enquiries@sony.ca, Web Site: www.sony.ca, GM: Rick Bourrier; Mktg.: Pawan Nijhawan.
• Blank Recording Media Manufacturer

**Sound Ideas / Westar Music,** 105 W. Beaver Creek Rd., Ste. 3 & 4, Richmond Hill, ON, L4B 1C6, (905) 886-5000, (905) 886-3100, Fax: (905) 886-6800, E-Mail: info@sound-ideas.com, info@westarmusic.com, Web Site: www.sound-ideas.com, www.westarmusic.com, Pres./CEO: Brian Nimens; VP- Sound Ideas: Mike Bell; Sales Mgr.- Westar Music: Peter Alexander.
• Music Library

**Spirographics,** 611 Wonderland Rd. N., Ste. 264, London, ON, N6H 5N7, (519) 870-7069, Fax: (519) 471-6612, E-Mail: spiro@spirographics.net, Web Site: www.spirographics.net
• Graphic Design

**The Law Office of Greg Stephens,** 35 Prince Arthur Ave., Toronto, ON, M5R 1B2, (416) 598-7878, Fax: (416) 598-1616, E-Mail: info@thelawoffice.ca, Web Site: www.thelawoffice.ca, Attorney: Greg Stephens.
• Entertainment Attorney

**Stohn Hay Cafazzo Dembroski Richmond LLP,** 133 King St. E., Second Fl., Toronto, ON, M5C 1G6, (416) 961-2020, Fax: (416) 961-2021, E-Mail: info@stohnhay.com, Web Site: www.stohnhay.com, Partner/Attorney: Stephen Stohn; Partner/Attorney: Ron Hay; Partner/Attorney: David Dembroski; Partner/Attorney: Diana Cafazzo; Partner/Attorney: Sandra Richmond; Attorney: Steven Ehrlick; Attorney: Ian Cooper; Office Mgr/Acct.: Lidia Rice.
• Entertainment Attorney

**Summit Media Ltd.,** 12640 Bathgate Way, Ste. 8, Richmond, BC, V6V 1Z4, (604) 231-0797, Fax: (604) 270-2877, E-Mail: summitmedia@telus.net, Web Site: www.summit-medial.ca, GM: Nigel Scott-Brown.
• Music & Video Accessory Manufacturer
• Store Fixture Manufacturer
• Envelopes & Mailers
• Jewel Box Manufacturer
• Cartridges, Cassettes, Reels & Video Boxes
• CD, CD-ROM & DVD Replicator
• Raw Tape Processing Equipment Manufacturer

**Summit Sound, Inc. (Div. of Summit Sound SIAD, Inc.),** 184 McAndrews Rd., Westport, ON, K0G 1X0, (613) 273-2818, (800) 403-9755, Fax: (613) 273-7325, E-Mail: info@summitsound.com, Web Site: www.summitsound.com, Owner: David Daw; Owner: Kathy Daw.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Swordfish Digital Audio,** 730 Upper James St., Unit 4, Hamilton, ON, L9C 2Z9, (905) 387-3377, Fax: (905) 318-5167, E-Mail: info@swordfishdigital.com, Web Site: www.swordfishdigital.com
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Tandem Music Group,** PO Box 4275, VMPO, Vancouver, BC, V6B 3Z7, (604) 639-7899, Fax: (604) 886-3770, E-Mail: info@tandem-music.com, Web Site: www.tandem-music.com, Pres.: Graham Way; A&R/Mktg.: Linda Davies.
• Int'l Brokers/Agents of Music/Video

**Targray Technology International, Inc.,** 195 Labrosse Ave., Pointe Claire, QC, H9R 5Y9, (514) 695-8095, Fax: (514) 695-0593, E-Mail: info@targray.com, Web Site: www.targray.com
• Envelopes & Mailers
• Jacket/Sleeve Manufacturer
• Jewel Box Manufacturer
• Polybags & Shrinkwrap
• Raw Materials Manufacturer
• Mastering Facility

**TouchTunes Music Digital Jukebox, Inc.,** 3 Commerce Pl., 4th Fl., Nun's Island, QC, H3E 1H7, (514) 762-6244, Fax: (514) 762-6483, E-Mail: info@touchtunes.com, Web Site: www.touchtunes.com, Pres./CEO: John Perrachon; EVP Technology/Dir.: Guy Nathan; VP Finance/CFO: Matthew Carson; VP Bus. Aff./Music Rights/Licensing: Laurie Hughes; VP Sales: Dan McAllister.
• Digital Music Companies & Services

**Trebas Institute,** 550 Sherbrook St. W., 6th Floor, East Tower, Montreal, QC, H3A 1B9, (514) 845-4141, Fax: (514) 845-2581, E-Mail: infomtl@trebas.com, Web Site: www.trebas.com, Pres.: David P. Leonard; Dir. Studies: Jean Cloutier; Admissions Advisor: Andre Lepine; Admissions Advisor: Sylvain Metivier; Studio Mgr.: Mike Matlin.
• Schools & Educational Institution

**Trebas Institute,** 149 College St., Toronto, ON, M5T 1P5, (416) 966-3066, Fax: (416) 966-0030, E-Mail: trebas@trebas.com, Web Site: www.trebas.com, Pres.: David P. Leonard; Dir.: Peter Di Santo; REgistrar: Edward Alexander.
• Schools & Educational Institution

**Tri-Tec Industries Ltd.,** 6621 Innovator Dr., Mississauga, ON, L5T 2J3, (905) 795-8150, Fax: (905) 795-8153, E-Mail: info@tritec.ca, Web Site: www.tritec.ca, Pres.: Simon Lee.
• Jewel Box Manufacturer
• Packaging Services

**Wellesley Sound Studios,** 106 Ontario St., Toronto, ON, M5A 2V4, (416) 364-9533, Fax: (416) 364-6422, E-Mail: info@wellesleysound.com, Web Site: www.wellesleysound.com, Opns. Mgr.: June Park; Head Engineer/Producer: Jeff McCulloch; Producer/Composer: Dave Hodge; Engineer: Steve Major.
• Graphic Design
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Anya Wilson Promotion & Publicity,** 401 Richmond St. W., Ste. 220, Toronto, ON, M5V 1X3, (416) 977-7704, Fax: (416) 977-7719, E-Mail: awilson@netsurf.net, Web Site: www.anyawilson.com, Pres.: Anya Wilson; Dir. Radio Promo.: Krista Lamb.
• Public Relations Company
• Record Promotion Company

**Zomax Canada Co.,** 10 Didak Dr., Arnprior, ON, K7S 3H2, (613) 623-7901, Fax: (613) 623-2886, E-Mail: information@zomax.com, Web Site: www.zomax.com
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

# CHILE

## RECORD LABELS (MAJOR)

**EMI Music Chile (Div. of EMI Music),** PO Box 186-D, Carlos Antunez 1959, Providencia, Santiago, 664-0610, (+56) 2.636 0300, Fax: (+56) 2.341 5443, Web Site: www.emigroup.com, Pres.: Alejandro Varela; Finance Dir.: Casey Earle; Sales/Commercial Dir.: Rogelio Blanc.
*Labels: (Owned)* Capitol, Chrysalis, Enigma, SBK

**Sony BMG Entertainment (Chile) (Div. of Sony BMG),** Av. Suecia 2323, Providencia, Santiago, CP, 665-1546, (+56) 2.200 8400, Fax: (+56) 2.209 0513, (+56) 2.209 0204, (+56) 2.274 3216, Web Site: www.sonymusiclatin.com, VP/Dir. Finance: Ramon Munoz; Sony Music Publishing Mgr.: Luis Garay; Special Mktg. Mgr./Sales Mgr.: Juan Carlos Touma; Artistic Dir.: Leo Garcia; Nat'l Label Mgr.: Cecilia Ramirez.
*Labels: (Owned)* Columbia, Epic, *(Distributed)* Leader

**Universal Music S.A. (Div. of Universal Music Group),** Carmen Silva 2449, Providencia, Santiago, (+56) 2.353 2600, Fax: (+56) 2.233 6273, Web Site: www.universalmusic.cl, MD Southern Region: Victor Gonzalez; GM: Gonzalo Ramirez; Label Mgr.-Latin/Local: Carolina Esquivel; Label Mgr.-Anglo: Cristian Rodriguez; Label Mgr.-Univision: Juan Garrido; Head-USM: Carmen Valdivia; F&A Dir.: Fernando Arenas; Asst. to Gonzalo Ramirez: Andrea Gutierrez.

**Warner Music Chile S.A. (Div. of Warner Music Group),** Pocuro 2262, Providencia, Santiago, 6650560, (+56) 2.280 1300, Fax:

INTERNATIONAL

(+56) 2.204 1622, MD: Alfonso Carbone; A&R Mgr.: Javier Silvera; Mktg. Mgr.: Tabare Couto; Special Mktg. Mgr.: Gaspar Dominguez; Sales Mgr.: Edmundo Guerrero; Admin./Finance Mgr.: Gustavo Pachioli; Gen. Acct.: Franklin Cantreras.

## RECORD LABELS (INDEPENDENT)

**Alerce, La Otra Musica,** Jorge Washington No. 380, Nunoa, Santiago, (+56) 2.223 9216, Fax: (+56) 2.204 2486, E-Mail: alerce@sellolalerce.cl, Web Site: www.sellolalerce.cl, GM: Gloria Trumper; Exec. Dir.: Vivian Larrea.

**Musicavision (Div. of Chilefilms SA),** Manquehue Sur 1165, Santiago, (+56) 2.337 1000, Fax: (+56) 2.337 1204, E-Mail: jroman@chilefilms.cl, Web Site: www.chilefilms.cl, MD: Dr. Jaime Roman; A&R/Mktg. Mgr.: Cecilia Tassara.

**Musicland,** Isadora Joyenechea 2864, Santiago, (+56) 2.233 7884, Fax: (+56) 2.233 7884, E-Mail: ventas@musicland.cl, Web Site: www.musicland.cl, Pres./CEO: Eduardo Balazs; Admin. Mgr.: Heller Castro; Sales Mgr.: Walter Soto; Buyer: Freddy Pena; Buyer: Carlos Silva.
*Labels: (Distributed)* CMCI, DRG, Discipline, Disky, Hearts of Space, MCI, Magna Carta, New World Music, Real Music, SPV, Sanctuary, Shrapnel, Silver Wave

## MUSIC PUBLISHERS

**EMI Music Publishing Chile S.A.,** Alfredo Barros Errazuriz 1954, Of. 203, Providencia, Santiago, (+56) 2.209 1009, Fax: (+56) 2.209 5440, E-Mail: ncasonu@emimusicpub.com, Web Site: www.emimusicpub.com, MD: Nestor E. Casonu; Mgr.: Ernesto Mancilla.

**peermusic Chile Ltda. (SCD),** La Concepcion 65, Ofic. 802, Santiago, (+56) 2.335 0638, (+56) 2.335 0639, Fax: (+56) 2.335 0693, E-Mail: iallendes@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, GM: Ivan Allendes.

**Sony BMG Entertainment (Chile) (Div. of Sony BMG),** Av. Suecia 2323, Providencia, Santiago, CP, 665-1546, (+56) 2.200 8400, Fax: (+56) 2.209 0513, (+56) 2.209 0204, (+56) 2.274 3216, Web Site: www.sonymusiclatin.com, VP/Dir. Finance: Ramon Munoz; Sony Music Publishing Mgr.: Luis Garay; Special Mktg. Mgr./Sales Mgr.: Juan Carlos Touma; Artistic Dir.: Leo Garcia; Nat'l Label Mgr.: Cecilia Ramirez.
*Owned:* Sony ATV Music Publishing (Chile)

**Universal Music Publishing,** Carmen Sylva 2449, Providencia, Santiago, (+56) 2.353 2609, Fax: (+56) 2.946 0787, Web Site: www.umpglatin.com, GM: Carmen Valencia; Finance Dir.: Fabio Alvarez.

**Warner / Chappell Music Publishing Ltda.,** Ave. Pocuro N. 2262 Providencia, Santiago, (+56) 2.204 7611, Fax: (+56) 2.204 7599, E-Mail: olga.letelier@warnerchappell.com, Web Site: www.warnerchappell.com, Professional Mgr.: Olga Letelier; Copyright Dept.: Jose Kelly.

## WHOLESALERS & DISTRIBUTORS

**Discos CNR-Chile LTDA.,** Pedro de Valdivia 800 Providencia, Santiago, (+56) 2.422 0880, Fax: (+56) 2.374 9537, E-Mail: tocolati@entelchile.net, Web Site: www.discoscnr.com, GM: Yuri Henriquez; Latin Pdct. Mgr.: Soledad Bustos.

**EMI Music Chile (Div. of EMI Music),** PO Box 186-D, Carlos Antunez 1959, Providencia, Santiago, 664-0610, (+56) 2.636 0300, Fax: (+56) 2.341 5443, Web Site: www.emigroup.com, Pres.: Alejandro Varela; Finance Dir.: Casey Earle; Sales/Commercial Dir.: Rogelio Blanc.

**Feria Del Disco,** Ahumada 286, Santiago, (+56) 2.471 3100, (+56) 2.695 2708, Fax: (+56) 2.471 3231, (+56) 2.698 8085, E-Mail: feria@feriadeldisco.cl, Web Site: www.feriadeldisco.cl, Mgr.: Javier de la Fuente.

**Musicavision (Div. of Chilefilms SA),** Manquehue Sur 1165, Santiago, (+56) 2.337 1000, Fax: (+56) 2.337 1204, E-Mail: jroman@chilefilms.cl, Web Site: www.chilefilms.cl, MD: Dr. Jaime Roman; A&R/Mktg. Mgr.: Cecilia Tassara.

**Musicland,** Isadora Joyenechea 2864, Santiago, (+56) 2.233 7884, Fax: (+56) 2.233 7884, E-Mail: ventas@musicland.cl, Web Site: www.musicland.cl, Pres./CEO: Eduardo Balazs; Admin. Mgr.: Heller Castro; Sales Mgr.: Walter Soto; Buyer: Freddy Pena; Buyer: Carlos Silva.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Accessories)

**Sony BMG Entertainment (Chile) (Div. of Sony BMG),** Av. Suecia 2323, Providencia, Santiago, CP, 665-1546, (+56) 2.200 8400, Fax: (+56) 2.209 0513, (+56) 2.209 0204, (+56) 2.274 3216, Web Site: www.sonymusiclatin.com, VP/Dir. Finance: Ramon Munoz; Sony Music Publishing Mgr.: Luis Garay; Special Mktg. Mgr./Sales Mgr.: Juan Carlos Touma; Artistic Dir.: Leo Garcia; Nat'l Label Mgr.: Cecilia Ramirez.

## SERVICES

**IFPI Chile / Asociacion de Productores Fonograficos de Chile,** Antonio Varas N-2043, Providencia, Santiago, (+56) 2.379 3890, Fax: (+56) 2.434 0015, E-Mail: fonograficos@ifpichile.cl, Web Site: www.ifpi.org, Pres.: Alfonso Carbone; GM: Francisco Nieto.
- Association & Professional Organization

**Sociedad Chilena del Derecho de Autor (SCD),** Condell 346 - Providencia, Santiago, (+56) 2.370 8000, Fax: (+56) 2.370 8030, E-Mail: dgral@scd.cl, Web Site: www.scd.cl, Pres.: Luis Advis; Gen. Dir.: Santiago Schuster; Deputy Dir.: Tatiana Urrutia; Admin./Finance Mgr.: Mario Vergara; Int'l Dept.: Rosita Pujol.
- Performing and Mechanical Rights Organization

# CHINA

## RECORD LABELS (MAJOR)

**EMI Music China (Div. of EMI Music),** Ste. 1303, Pacheer Commercial Ctr., No. 555 Nanjing Rd. W., Shanghai, 200041, (+86) 21.6255 6559, Fax: (+86) 21.6255 7226, E-Mail: michael.hwang@emimusic.com, Web Site: www.emigroup.com, Chrmn.: Michael Hwang; GM: Chiwing Li.
*Labels: (Owned)* Push Typhoon

**Shanghai Epic Music Entertainment Co. Ltd. (Div. of Sony BMG),** Room 5501, Plz. 66, 1266 Nanjing Rd. W., Shanghai, 200040, (+86) 21.6288 1800, Fax: (+86) 21.6288 2800, E-Mail: andrew_wu@sonymusic.com, Web Site: www.sonymusic.com.cn, MD: Andrew Wu.

**Sony BMG Entertainment (PRC), Inc. (Div. of Sony BMG),** Room 5501, Plz. 66, 1266 Nanjing Rd. W., Shanghai, 200040, (+86) 21.6288 1800, Fax: (+86) 21.6288 2800, Web Site: www.sonymusic.com.cn, MD: Andrew Wu; Deputy MD: Lisha Shi.

**Branches:**
Sony BMG Entertainment (PRC), Inc., Unit 1001, Level 10, China World Tower 1, No. 1 Jian Guo Men Wai Ave., Beijing, 100004, China, (+86) 10.6505 7330, Fax: (+86) 10.6505 7339.
*Labels: (Owned)* Shanghai Epic Music Entertainment

**Universal Music China (Div. of Universal Music Group),** Unit 2502, S. Bldg., Hong Kong Plz. (South Tower), 283 Huaibai Rd. (M), Shanghai, 200021, (+86) 21.6390 6437, Fax: (+86) 21.6390 6440, Web Site: www.umg.com.hk, Chief Rep.: Ruikang Zhou; Int'l Repeertoire Mktg. Dir.: Janey Zhou; Sponsorship Mktg. Mgr.: Steven Bao; Mktg. Mgr.: Crystal Wood; Mktg. Exec.: Kevin Li; Asst. Licensing Mgr.: Danny Wang; Administrative Asst.: Rainbow Xie; Asst. to Ruikang Zhou: Kareena Miao.
*Labels: (Distributed)* SUM Entertainment

**Warner Music China (BJ) Ltd. (Div. of Warner Music Group),** C-201 Meihui Bldg., No. 58 Dongzhong St., Dongcheng District, Beijing, 100027, (+86) 10.6554 6278, Fax: (+86) 10.6554 6267, Web Site: www.warnermusic.com, Chrmn.-Chinese Region: Samuel Chou; MD: Zorro Xu.

## RECORD LABELS (INDEPENDENT)

**CRC Jianian Cultural Development Co., Ltd.,** No. 8 Yong An Dong Li, Jian Guo Men Wai Ave, Rm. 712-713, Beijing, 100022, (+86) 10.8528 8228, Fax: (+86) 10.8528 8505, E-Mail: info@chinarecords.net, Web Site: www.chinarecords.net, Contact: Li Xiaoping.

**China Record Corp. (CRC),** 2 Fuxingmenwai Dajie, Beijing, 100866, (+86) 10.8489 9993, (+86) 10.6513 4325, (+86) 10.6524 6830, Fax: (+86) 10.8609 3553, E-Mail: master@china-crc.com.cn, Web Site: www.china-crc.com.cn, EVP: Li Xiaoping; VP Music: Jackie Subeck.

**Music Nation Group (MNG),** 13/F Tower A, Pacific Century Pl., 2A Gong Ti Bei Lu, Chaoyang Dist., Beijing, 100027, (+86) 10.6539 1970, Fax: (+86) 10.6539 1967, Web Site: www.musicnationgroup.com, GM - Northern China: Karl Li.

**SUM Entertainment (Div. of Shanghai Media Group),** 651 W. Nanjing Rd., Shanghai, 200041, (+86) 21.6256 5899, Fax: (+86) 21.6256 2752, Web Site: www.smg.sh.cn, Pres.-SMG: Li Ruigang; GM-SUM Entertainment: Carol Choi.

## MUSIC PUBLISHERS

**CRC Jianian Cultural Development Co., Ltd.,** No. 8 Yong An Dong Li, Jian Guo Men Wai Ave, Rm. 712-713, Beijing, 100022, (+86) 10.8528 8228, Fax: (+86) 10.8528 8505, E-Mail: info@chinarecords.net, Web Site: www.chinarecords.net, Contact: Li Xiaoping.

**Music Nation Group (MNG),** 13/F Tower A, Pacific Century Pl., 2A Gong Ti Bei Lu, Chaoyang Dist., Beijing, 100027, (+86) 10.6539 1970, Fax: (+86) 10.6539 1967, Web Site: www.musicnationgroup.com, GM - Northern China: Karl Li.

**Shanghai Audio & Video Co.,** Luxun Mansion, 23rd Fl., 568 Ouyang St., Shanghai, 200081, (+86) 21.6540 1560, Fax: (+86) 21.6540 0355

## VIDEO/DVD COMPANIES

**CRC Jianian Cultural Development Co., Ltd.,** No. 8 Yong An Dong Li, Jian Guo Men Wai Ave, Rm. 712-713, Beijing, 100022, (+86) 10.8528 8228, Fax: (+86) 10.8528 8505, E-Mail: info@chinarecords.net, Web Site: www.chinarecords.net, Contact: Li Xiaoping.

**China Audio & Video Publishing House,** Shuangquanbao, Chaoyang District, Beijing City, 100085, (+86) 10.6237 3751, Fax: (+86) 10.6292 7584, Chrmn./GM: Wang Xiaoran.

**Panorama Entertainment,** Rm05-10, 15/F, Dongcheng Bld., Huanshidong Rd., Guangzhou, (+86) 2.3760 5281, (+86) 2.3760 5561, Fax: (+86) 2.3758 9912, E-Mail: panorama@china.com, Web Site: www.panorama.com.hk

## WHOLESALERS & DISTRIBUTORS

**CRC Jianian Cultural Development Co., Ltd.,** No. 8 Yong An Dong Li, Jian Guo Men Wai Ave, Rm. 712-713, Beijing, 100022, (+86) 10.8528 8228, Fax: (+86) 10.8528 8505, E-Mail: info@chinarecords.net, Web Site: www.chinarecords.net, Contact: Li Xiaoping.

**China Audio & Video Publishing House,** Shuangquanbao, Chaoyang District, Beijing City, 100085, (+86) 10.6237 3751, Fax: (+86) 10.6292 7584, Chrmn./GM: Wang Xiaoran.

**Guangzhou Impact Audio-Video,**., Guangzhou, (+86) 20.3887 0093, Fax: (+86) 20.3887 0069, E-Mail: impact@public.guangzhou.gd.cn, Web Site: www.impact-gz.com, Chrmn./MD: Jason Zhu.
(Distributor)

**Panorama Entertainment,** Rm05-10, 15/F, Dongcheng Bld., Huanshidong Rd., Guangzhou, (+86) 2.3760 5281, (+86) 2.3760 5561, Fax: (+86) 2.3758 9912, E-Mail: panorama@china.com, Web Site: www.panorama.com.hk

**Sony BMG Entertainment (PRC), Inc. (Div. of Sony BMG),** Room 5501, Plz. 66, 1266 Nanjing Rd. W., Shanghai, 200040, (+86) 21.6288 1800, Fax: (+86) 21.6288 2800, Web Site: www.sonymusic.com.cn, MD: Andrew Wu; Deputy MD: Lisha Shi.

**Warner Music China (BJ) Ltd. (Div. of Warner Music Group),** C-201 Meihui Bldg., No. 58 Dongzhong St., Dongcheng District, Beijing, 100027, (+86) 10.6554 6278, Fax: (+86) 10.6554 6267, Web Site: www.warnermusic.com, Chrmn.-Chinese Region: Samuel Chou; MD: Zorro Xu.

## SERVICES

**China Audio & Video Publishing House,** Shuangquanbao, Chaoyang District, Beijing City, 100085, (+86) 10.6237 3751, Fax: (+86) 10.6292 7584, Chrmn./GM: Wang Xiaoran.
- Custom Tape Duplicator

**Fuji Photo Film Co. Ltd.,** No. 011, 31st Fl., HSBC Tower, 101 Yin Cheng E. Rd., Shanghai, (+86) 10.6841 4000, Fax: (+86) 10.6841 4008, Web Site: www.fujifilm.com
- Blank Recording Media Manufacturer

**Inter-Cassette (China) Ltd.,** Ton Mei Industrial estate, Block 1-3, Shi Pai, Don Guan, (+86) 769.665 1737, Fax: (+86) 769.665 1701, Web Site: www.incassette.com, Contact: Helen Chin.
- Music & Video Accessory Manufacturer
- Blank Tape Loader
- Polybags & Shrinkwrap
- Cartridges, Cassettes, Reels & Video Boxes
- Custom Tape Duplicator

**Kunshan Hutek Co. Ltd.,** No. 88, Second Ave., Kunshan Export Processing, Zone, Jiangsu, Kunshan, 215301, (+86) 512.5735 8989, Fax: (+86) 512.5735 9090, Web Site: www.hutek.com.cn, GM: Kevin Chang.
- CD Processing Equipment Manufacturer

**Morrison & Foerster,** Ste. 3408, China World Tower 2, No. 1, Jianguomenwai Ave., Beijing, 10004, (+86) 10.6505 9090, Fax: (+86) 10.6505 9091, E-Mail: storonto@mofo.com, Web Site: www.mofo.com, Mng. Partner: Steven L. Toronto.
- Entertainment Attorney

**Music Copyright Society of China (MCSC),** 51F Jing Fang Building, N 33, Dong Dan San Tiao, Beijing, 100005, (+86) 1.6523 2656, Fax: (+86) 1.6523 2657, Web Site: www.mcsc.com.cn
- Performing and Mechanical Rights Organization

**R2G,** 7 Guanghua Rd., 18A1 Hanwei Plz., Chaoyang District, Beijing, 100004, (+86) 10.6561 2335, Fax: (+86) 10.6561 1989, E-Mail: marketing@r2g.net, Web Site: www.r2g.net, www.r2g.net/english, Pres./CEO: Jun Wu; COO: Scarlett Li; Dir. Bus. Devel.: Mathew Daniel; Dir. Pub. Rel.: Sharon You; Dir. Cor. Strategy/Investor Rel.: Thomas Chu.
- Digital Music Companies & Services

**SGAE China,** 12 Zhong Shang Dong Yi Rd., 3rd Fl., Despacho 315, Shanghai, 200002, (+86) 139.1773 1532, Fax: (+86) 21.6339 1246, E-Mail: mcalonso@sgaechina.es, Web Site: www.sgae.es, Contact: Maria Cruz Alonso.
- Performing and Mechanical Rights Organization

**Shorewood Packaging Co. Ltd.,** Room 1206 Kun Yang Int'l Business Plz., 798 Zhao Jia Bang Rd., Shanghai, 200032, (+86) 21.6445 3208, Fax: (+86) 21.6445 0531, Web Site: www.shorewoodpackaging.com
- Graphic Design
- Printing
- Packaging Services

**Sonic Shanghai,** Bund Ctr., 3507 222 E. YanAn Rd., Shanghai, 200002, (+86) 21.6335 1998, Fax: (+86) 21.6335 1989, Web Site: www.sonic.com
- CD Processing Equipment Manufacturer

**Sonopress Shanghai Multimedia Technology Co. Ltd.,** No 162 Luo Xiu Rd., Shanghai, 200231, (+86) 21.6455 0209, Fax: (+86) 21.6455 0210, E-Mail: sonopress@sonopress.com.cn, Web Site: www.sonopress.com.hk, GM: Fostor Foong.
- CD, CD-ROM & DVD Replicator

**Sony China Ltd.,** Full Link Plz., Tower A, 11th Fl., #18, Chao Yang Men Wai Ave., Beijing, 100020, (+86) 10.6588 0833, Fax: (+86) 10.6588 0988, E-Mail: lixiuli@schina.cn.sony.com.sg, Web Site: www.sony.com.cn
- Blank Recording Media Manufacturer

**Swat Enterprises,** Level 6, Tower W2, Oriental Plz., 1 E. Chang An Ave., Dong Cheng Dist., Beijing, 100738, (+86) 10.8520 0316, Fax: (+86) 10.8520 0220, E-Mail: china@swatenterprises.com, Web Site: www.swatenterprises.com, MD: Stuart Watson.
- Record Promotion Company

**Taylor Wessing,** 15th Floor, United Plaza, Unit 1509, No. 1468 Nanjing West Road, Shanghai, 200040, (+86) 21.6247 7247, Fax: (+86) 21.6247 7248, E-Mail: shanghai@taylorwessing.com, Web Site: www.taylorwessing.com
- Entertainment Attorney

INTERNATIONAL

# COLOMBIA

## RECORD LABELS (MAJOR)

**EMI Music Colombia (Div. of EMI Music),** Carrera 11A, No. 93, A-80, Piso 4, Bogota, (+57) 1.531 1144, Fax: (+57) 1.623 6225, Web Site: www.emigroup.com, Pres. EMI Music Colombia/Venezuela/ Ecuador/Peru: Alvaro Rizo; Commercial Dir.: Enrique Velez; Mktg. Dir.: Juan Pablo Mier; Strategic Mktg./Label Mgr.: Rodolfo Ovalle; Royalty Mgr.: Laura Mendoza.

**Sony BMG Music Entertainment (Colombia S.A.) (Div. of Sony BMG),** Calle 94 A No. 11A-53, Edificio I94, Bogota, 9247, (+57) 1.633 7777, (+57) 1.621 9151, (+57) 1.621 9246, (+57) 1.347 1321, Fax: (+57) 1.621 9364, (+57) 1.621 9393, (+57) 1.621 9382, E-Mail: luis_a_laverde@sonymusic.com, Web Site: www.sonybmg.com.co, Pres. Sony BMG Colombia/Ecuador/Venezuela: Carlos Alberto Gutierrez; Sales: Luis Alberto Laverde; Mktg.: Andres Lopez; Mktg.: Uriel Giraldo; A&R: Guillermo Mazorra; Promo./ Press (Sony): Bibiana Torres; Promo./Press (BMG): Mayerly Sandoval; Int'l Label Mgr.: Eduardo Ponce; Int'l Pdct. Mgr. (Sony): Maria Isabel Ramirez; Int'l Pdct. Mgr. (BMG): Jose Galan.

**Universal Music Colombia SA (Div. of Universal Music Group),** Calle 103, No. 21-60, 3rd Fl., Bogota, (+57) 1.218 5114, Fax: (+57) 1.610 2976, (+57) 1.257 2261, Web Site: www.universalmusic.com.co, www.umpglatin.com, MD: Sandra Lucia Sossa; Sales Mgr.: Adriana Delgado; A&R Mgr.: Rodrigo Castro; Mktg. Mgr./UM3: Alvaro Lahidalga; Trade Mktg. Mgr.: Luis Carlos Nieto; Press Mgr.: Nathalia Duarte; New Techn. Mgr.: Alejandro Duque; UM3 Pdct. Mgr.: Pedro Luis Casadiego; Latin Pdct./Label Mgr.- Latin/Tropical: Marcela Guerrero; Pdct. Mgr.-Reggaeton: Jorge E. Castro; Int'l Pdct. Mgr.: Cesar Mancipe; Publishing/Copyright Mgr.: Jeannette Albarracin.

## RECORD LABELS (INDEPENDENT)

**Balboa Records De Colombia,** Calle 118, No. 25-09, Piso 5, Edif. Santa Barbara Plaza, Bogota, (+57) 1.602 3555, Fax: (+57) 1.619 1516, E-Mail: balboaco@epm.net.co, Web Site: www.balboarecords.com, Mgr.: Javier Garcia.

**Cafe Records Productions,** Calle 82a, #41E-24, Barranquilla, (+57) 5.378 4182, Fax: (+57) 5.378 4182, E-Mail: joche_meza@hotmail.com, Pres.: Lisandro Meza; GM: Patricia Meza.

**Codiscos (Compania Colombiana de Discos S.A.) / Prodemus,** Cra. 67 No. 1 Sur 92 A.A. 1428, Medellin, ANT, (+57) 4.255 7011, (+57) 4.255 7074, Fax: (+57) 4.285 2621, E-Mail: info@codiscos.com, Web Site: www.codiscos.com, Pres.: Alvaro Zuleta; VP A&R: Fernando Lopez H.; Nat'l Dir. Promo./PR: Catalina Mejia.
*Labels: (Owned)* Fe

**Cosmodromo Studios,** Calle 79B, No. 7-60, Bogota, (+57) 1.249 4923, Fax: (+57) 1.606 8771, E-Mail: cosmodromo@cable.net.co, Web Site: www.cosmodromo.com, Pres.: Tato Lopera.

**Discos Dago / Editora Musical Discos Dago,** Calle 33 A No 818, Medellin, (+57) 4.411 7070, Fax: (+57) 4.411 2520, E-Mail: ddago@roba.com.net, Web Site: www.discosdago.com, Pres.: Dario Gomez; GM: Olga Arcila; Publishing Dir.: Beatriz Elena Vedoya; MD: Carlos Mario Aranpo.

**Discos Fuentes Edimusica SA,** Carrera 51 No. 13-223, Medellin, 1960, (+57) 4.265 7000, Fax: (+57) 4.355 8266, E-Mail: patri@discosfuentes.com, Web Site: www.discosfuentes.com, GM: Conrado Dominguez; Prodn. Mgr.: Alberto Hoyos.
*Labels: (Owned)* Araucano, Curro, Fuentes Mex, Gema, Parnaso, The San Juan Music Group, Seeco, Studio 15, Tropical, Virrey

**Discos MTM,** Cra. 41 No. 164-60, Bogota, (+57) 1.679 5924, Fax: (+57) 1.679 5923, E-Mail: discos.mtm@discosmtm.com, MD: Humberto Moreno; Int'l Dir.: Gladys Ayala; Sales Coord.: Adriana Gil.
*Labels: (Owned)* Talento,
*(Distributed)* Delphine, El Palacio de la Musica, Irma Group, Karonte, Lusafrica, Narada, Nuevos Medios, Putumayo

**Discos Orbe Ltda.,** Calle 15, No. 68 D-21, Bogota, (+57) 1.412 2098, Fax: (+57) 1.412 2094, GM: Eduardo Calle Rodriguez.

**FM Discos Y Cintas S.A.,** Calle 74 #11-81, Piso 6, Bogota, (+57) 1.313 6130, Fax: (+57) 1.322 0140, E-Mail: informacion@fmdiscos.com.co, Web Site: www.fmdiscos.com.co, Pres.: Francisco Montoya; VP: Juan Diego Montoya; A&R Dir.: Jorge Bernal.

**Fonocaribe S.A.,** Calle 19, No. 5-25, Piso 8, Bogota, (+57) 1.286 8600, Fax: (+57) 1.283 1441, E-Mail: fonocari@elsitio.net.co, GM: Armando Benavides Rodriguez.

**Fundacion de Musica,** Carrera 4ta., #5700, Chapinero Alto, Bogota, (+57) 1.312 7292, Fax: (+57) 1.312 9009, E-Mail: hypnosis@sky.net.co, Web Site: www.demvsica.org, Dir.: Egberto Bermudez Cujar; Dir.: Juan Luis Restrepo; Admin. Asst.: Olga Lucia Sanchez.

**Inversiones Ultra,** Carrera 52, No. 25-168, Medellin, (+57) 4.265 0359, Fax: (+57) 4.350 0320, E-Mail: disvictoria@epm.net.co, Pres.: Otoniel Cardona Uran; Finance Dir.: Juan Camilo Cardona.

**Jan Music Ltd.,** Calle 94 #13-36, Oficina 304, Bogota, (+57) 1.621 1089, Fax: (+57) 1.622 3695, E-Mail: diroperacionesjan@cable.net.co, GM: Alvaro Duque.
*Int'l Reps.:* SF Distribuidora Digital Centroamericana (Costa Rica)

**K Discos,** Calle 94A No. 11a-27 Piso 4, Bogota, (+57) 1.622 0363, Fax: (+57) 1.622 0452, E-Mail: gerencia@robakdiscos.com, Web Site: www.kdiscos.com, Pres.: Wieland Kafka; Admin. Mgr.: Cesar Contreras; Mktg. Mgr.: Claudia Garcia; Sales Mgr.: Mauricio Pedraza; Label Mgr.: Ivan Dario Zapata.

**Latin World Entertainment Group,** Transv. 42A No. 100-78, Bogota, (+57) 1.271 4017, (+57) 310.884 3792, Fax: (+57) 1.271 5357, E-Mail: rsalinas@latinwg.com, Web Site: www.latinworldmusic.com, Pres.: Ricardo Salinas; Promo./Press: German Matamoros.

**Sonolux,** Calle 9, No. 65-40, Bogota, (+57) 1.414 0077, (+57) 1.414 1201, Fax: (+57) 1.414 1402, E-Mail: jtorres@sonolux.com
*Labels: (Owned)* Lyra, Tamborito,
*(Distributed)* EMI, Jan Music, Parcha, Sum, Universal Colombia, Velvet Colombia

**Sra. Sol / Nuevas Formas de Musica,.,** Bogota, (+57) 1.670 7074, Fax: (+57) 1.692 7067, Promo./Press: Patricia Delgado.

**Sum Records,** Calle 90 No. 14-26, Oficina 414, Bogota, (+57) 1.621 8084, (+57) 1.621 6802, Fax: (+57) 1.256 6532, E-Mail: wimmar.roa@sumrecords.com.co, Pres.: Wimmar Roa; F&A Dir.: Sonia Alfonso; Promo./Press: Claudia Quiroga.

**Yoyo Music,** Calle 99 #8-53, Bogota, (+57) 1.623 1030, Fax: (+57) 1.623 0493, E-Mail: yoyomusic@disonex.com, Web Site: www.yoyomusica.com, www.yoyousa.com, GM: David Drezner; Press Mgr.: William Blanco.

## MUSIC PUBLISHERS

**Americana de Discos G.A. Ltda.,** Carrera 49, No. 50-58, Oficina 205, Edificio San Fernando, Medellin, (+57) 4.511 9282, (+57) 4.513 0931, Fax: (+57) 4.251 3233, E-Mail: americanadisc@epm.net.co, Mgr.: Guillermo Galeano.

**Discos Dago / Editora Musical Discos Dago,** Calle 33 A No 818, Medellin, (+57) 4.411 7070, Fax: (+57) 4.411 2520, E-Mail: ddago@roba.com.net, Web Site: www.discosdago.com, Pres.: Dario Gomez; GM: Olga Arcila; Publishing Dir.: Beatriz Elena Vedoya; MD: Carlos Mario Aranpo.

**Discos MTM,** Cra. 41 No. 164-60, Bogota, (+57) 1.679 5924, Fax: (+57) 1.679 5923, E-Mail: discos.mtm@discosmtm.com, MD: Humberto Moreno; Int'l Dir.: Gladys Ayala; Sales Coord.: Adriana Gil.

**Edimusica Music Publishing,** Carrera 51 No. 13-223, Medellin, (+57) 4.265 7994, (+57) 4.355 8272, (+57) 4.355 8233, (+57) 4.355 8271, Fax: (+57) 4.265 2772, (+57) 4.265 6354, E-Mail: edimusica@discosfuentes.com.co, edimusica-usa@discosfuentes.com, Web Site: www.discosfuentes.com, MD: Victoria Galeano; Commercial Dir.: Angel Villanueva.

**Editora Y Promotora Musical Colombiana Ltda. (EDIPROM),** Carrera 52 No. 25-168 Avda. Guayabal, Medillin, Antioquia, (+57) 4.265 1369, Fax: (+57) 4.350 0320, E-Mail: disultra@hotmail.com, Admin.: Ester Rigol.

**Entrecasa,** Cra. 15, 33-38, Bogota, (+57) 1.340 2062, Fax: (+57) 1.340 2062, E-Mail: atercios@etb.net.co, Web Site: www.aterciopelados.com, www.entrecasacolombia.com, MD: Hector Buitrago.

**Fondo Musical Ltda.,** Calle 74, #11-81, Piso 6, Bogota, (+57) 1.313 6135, Fax: (+57) 1.322 0134, E-Mail: gpaz@fondomusical.com.co, Web Site: www.fondomusical.com.co, MD: Gerardo Paz Gonzalez; Copyright Mgr.: Elizabeth Amortegui; Contact: Jose Daniel Gonzalez.

**peermusic de Colombia,** Calle 105, 15-38, Oficina 706, Bogota, (+57) 1.620 7911, Fax: (+57) 1.620 7955, E-Mail: jabarriga@peermusic.com, Web Site: www.peermusic.com, Dir. Latin America: Jorge Barriga; GM: Marleny Duarte; Gerente de Regalias: Rosa Gaviria.

**Promotora Colombiana De Musica Ltda.,** Carrera 67 #1 sur 92, Medellin Antioquia, (+57) 4.255 7074, Fax: (+57) 4.361 2628, E-Mail: prodemus@epm.net.co, Web Site: www.paginasamarillas.com/prodemus.htm, GM: Sylvia N. Arango.
*Administered:* Autores Productores Asociados, Ediciones Musicales Hispanas, Ediciones Musicales Walter Leon, Edimusa, Editorial Egypson, Fermaata do Brasil, Flor De Cana, M.R.T., Musicat Inc., dba Don Cat Music, Quiroga (Seemsa), Sadram, Travesia SRL.

**Sony BMG Music Entertainment (Colombia S.A.) (Div. of Sony BMG),** Calle 94 A No. 11A-53, Edificio I94, Bogota, 9247, (+57) 1.633 7777, (+57) 1.621 9151, (+57) 1.621 9246, (+57) 1.347 1321, Fax: (+57) 1.621 9364, (+57) 1.621 9393, (+57) 1.621 9382, E-Mail: luis_a_laverde@sonymusic.com, Web Site: www.sonybmg.com.co, Pres. Sony BMG Colombia/Ecuador/Venezuela: Carlos Alberto Gutierrez; Sales: Luis Alberto Laverde; Mktg.: Andres Lopez; Mktg.: Uriel Giraldo; A&R: Guillermo Mazorra; Promo./ Press (Sony): Bibiana Torres; Promo./Press (BMG): Mayerly Sandoval; Int'l Label Mgr.: Eduardo Ponce; Int'l Pdct. Mgr. (Sony): Maria Isabel Ramirez; Int'l Pdct. Mgr. (BMG): Jose Galan.

**Universal Music Colombia SA (Div. of Universal Music Group),** Calle 103, No. 21-60, 3rd Fl., Bogota, (+57) 1.218 5114, Fax: (+57) 1.610 2976, (+57) 1.257 2261, Web Site: www.universalmusic.com.co, www.umpglatin.com, MD: Sandra Lucia Sossa; Sales Mgr.: Adriana Delgado; A&R Mgr.: Rodrigo Castro; Mktg. Mgr./UM3: Alvaro Lahidalga; Trade Mktg. Mgr.: Luis Carlos Nieto; Press Mgr.: Nathalia Duarte; New Techn. Mgr.: Alejandro Duque; UM3 Pdct. Mgr.: Pedro Luis Casadiego; Latin Pdct./Label Mgr.- Latin/Tropical: Marcela Guerrero; Pdct. Mgr.-Reggaeton: Jorge E. Castro; Int'l Pdct. Mgr.: Cesar Mancipe; Publishing/Copyright Mgr.: Jeannette Albarracin.

**Vander Music Colombiana,** Calle 118, No. 25-09, Piso 5, Bogota, (+57) 1.619 1445, Fax: (+57) 1.619 1516, E-Mail: vandermusic@epm.net.co, Mgr.: Claudia Tellez; Administradora Editorial: Luz Dary Barbosa.

## WHOLESALERS & DISTRIBUTORS

**Americana de Discos G.A. Ltda.,** Carrera 49, No. 50-58, Oficina 205, Edificio San Fernando, Medellin, (+57) 4.511 9282, (+57) 4.513 0931, Fax: (+57) 4.251 3233, E-Mail: americanadisc@epm.net.co, Mgr.: Guillermo Galeano.

**Balboa Records De Colombia,** Calle 118, No. 25-09, Piso 5, Edif. Santa Barbara Plaza, Bogota, (+57) 1.602 3555, Fax: (+57) 1.619 1516, E-Mail: balboaco@epm.net.co, Web Site: www.balboarecords.com, Mgr.: Javier Garcia.

**Codiscos (Compania Colombiana de Discos S.A.) / Prodemus,** Cra. 67 No. 1 Sur 92 A.A. 1428, Medellin, ANT, (+57) 4.255 7011, (+57) 4.255 7074, Fax: (+57) 4.285 2621, E-Mail: info@codiscos.com, Web Site: www.codiscos.com, Pres.: Alvaro Zuleta; VP A&R: Fernando Lopez H.; Nat'l Dir. Promo./PR: Catalina Mejia.

**Discos MTM,** Cra. 41 No. 164-60, Bogota, (+57) 1.679 5924, Fax: (+57) 1.679 5923, E-Mail: discos.mtm@discosmtm.com, MD: Humberto Moreno; Int'l Dir.: Gladys Ayala; Sales Coord.: Adriana Gil. (Distributor, Importer, Exporter) (Compact Disc, DVD, Computer Software)

**Millenium Representaciones,** Calle 92 #15-16 Oficina 209, Bogota, (+57) 1.618 5730, E-Mail: fnavasso1@hotmail.com, Pres.: Fernando Navas.

**Sonolux,** Calle 9, No. 65-40, Bogota, (+57) 1.414 0077, (+57) 1.414 1201, Fax: (+57) 1.414 1402, E-Mail: jtorres@sonolux.com

**Sony BMG Music Entertainment (Colombia S.A.) (Div. of Sony BMG),** Calle 94 A No. 11A-53, Edificio I94, Bogota, 9247, (+57) 1.633 7777, (+57) 1.621 9151, (+57) 1.621 9246, (+57) 1.347 1321, Fax: (+57) 1.621 9364, (+57) 1.621 9393, (+57) 1.621 9382, E-Mail: luis_a_laverde@sonymusic.com, Web Site: www.sonybmg.com.co, Pres. Sony BMG Colombia/Ecuador/Venezuela: Carlos Alberto Gutierrez; Sales: Luis Alberto Laverde; Mktg.: Andres Lopez; Mktg.: Uriel Giraldo; A&R: Guillermo Mazorra; Promo./ Press (Sony): Bibiana Torres; Promo./Press (BMG): Mayerly Sandoval; Int'l Label Mgr.: Eduardo Ponce; Int'l Pdct. Mgr. (Sony): Maria Isabel Ramirez; Int'l Pdct. Mgr. (BMG): Jose Galan.

**Sport Music,** Calle 93 A, 13A-49, Bogota, (+57) 1.530 1285, Fax: (+57) 1.531 1202, E-Mail: info@sportmusic.com.co, Web Site: www.sportmusic.com.co

**Universal Music Colombia SA (Div. of Universal Music Group),** Calle 103, No. 21-60, 3rd Fl., Bogota, (+57) 1.218 5114, Fax: (+57) 1.610 2976, (+57) 1.257 2261, Web Site: www.universalmusic.com.co, www.umpglatin.com, MD: Sandra Lucia Sossa; Sales Mgr.: Adriana Delgado; A&R Mgr.: Rodrigo Castro; Mktg. Mgr./UM3: Alvaro Lahidalga; Trade Mktg. Mgr.: Luis Carlos Nieto; Press Mgr.: Nathalia Duarte; New Techn. Mgr.: Alejandro Duque; UM3 Pdct. Mgr.: Pedro Luis Casadiego; Latin Pdct./Label Mgr.- Latin/Tropical: Marcela Guerrero; Pdct. Mgr.-Reggaeton: Jorge E. Castro; Int'l Pdct. Mgr.: Cesar Mancipe; Publishing/Copyright Mgr.: Jeannette Albarracin.

## SERVICES

**Asociacion Colombiana de Editoras de Musica (ACODEM),** Trv. 17, 120-74, Oficina 304/305, Bogota, (+57) 1.619 5931, Fax: (+57) 1.275 8400, E-Mail: d_ejecutiva@epm.net.co
- Association & Professional Organization

**CD Systems,** Calle 93A, No. 14-37, Oficina 318, Bogota, (+57) 1.530 5423, E-Mail: cdsystems@cdsystems.com.co, Web Site: www.cdsystems.com.co, GM: Jorge Martinez; Commercial Mgr.: Carlos Celis; Export Mgr.: Nestor Gacharna.
- CD, CD-ROM & DVD Replicator

**Corporacion Medellin de Jazz,** Carrera 43F, No. 18-158 El Poblado, Medellin, (+57) 232.4003, E-Mail: medejazz@cis.net.co, Web Site: www.medellindejazz.com
- Association & Professional Organization

**Disonex,** Calle 99, Bogota, 8-53, (+57) 1.623 0511, (+57) 1.622 6660, E-Mail: informacion@disonex.com, Web Site: www.disonex.com
- CD, CD-ROM & DVD Replicator

**Fundacion Festival de la Leyenda Vallenata,** Sotano de la Tarima Francisco el Hombre, Plz. Alfonso Lopez, Valledupar, (+57) 5.574 5258, Fax: (+57) 5.580 3456, E-Mail: prensa@festivalvallenato.com, festival@telecom.com.co, Web Site: www.festivalvallenato.com
- Association & Professional Organization

**LIFT Systems,** Carrete 54, n. 129A 25, Apto. 501, Bloque A, Conunto Rincon de las Villas, Bogota, (+57) 1.253 0408, Fax: (+57) 1.226 9817, E-Mail: doraedithvargas@hotmail.com, Web Site: www.liftsystems.com, Contact: Dora Edith Vargas Riveros.
- Music & Video Accessory Manufacturer
- Security & Surveillance Systems Manufacturer
- Store Fixture Manufacturer

**Panasonic Latin America S.A.,** Bogota Branch Calle 90, No. 21-74, Piso 3, Bogota, (+57) 1.623 3383, Fax: (+57) 1.623 3406, E-Mail: emonroy@panasonic.com.pa, Web Site: www.panasonic.com.pa, GM: Kenji Matsushita.
- Blank Recording Media Manufacturer

**SAYCO (Society of Authors & Composers of Colombia),** Carrera 19, #4072, Bogota, (+57) 1.320 2399, Fax: (+57) 1.285 5224, E-Mail: info@sayco.org, prensa@sayco.org, Web Site: www.sayco.org, Pres.: Jairo E. Ruge; Dir. Opns.: Adrian Restrepo.
- Performing and Mechanical Rights Organization

# COSTA RICA

## RECORD LABELS (MAJOR)

**Sony BMG Entertainment (Central America), S.A. (Div. of Sony BMG),** Contiguo a Mega Super en Moravia, San Jose, (+506) 247 1600, (+506) 247 1628, Fax: (+506) 247 1606, (+506) 247 1616, E-Mail: guiselle_rodriquez@cr.sonymusic.com, Web Site: www.

sonybmg.com, GM: Jose Cardona; Mktg. Dir.: Arnoldo Castillo.
*Labels: (Distributed)* Caiman, Disco Moda, J&N, Karen, Korta, Kubaney, On Top, Palma Music, Spartakus, West Side Latino

**Universal Music Central America (Div. of Universal Music Group),** De La Agencia de Autos Subaru, 150 Norte, Barrio Dent, San Jose, (+506) 283 9063, Fax: (+506) 253 9474, Web Site: www.universalmusicworld.com, www.umpglatin.com, MD: Manuel Pena; F&A Dir.: Harold Chaves; Publishing Mgr.: Lilliana Hernandez; Latino Label Mgr.: Vinicio Zamora; Anglo Label Mgr.: Mauricio Villalobos.

## RECORD LABELS (INDEPENDENT)

**Fonovisa de Centroamerica (Div. of Univision Music Group),** De Pops Curridabat, 50 m Este, Galerias del Este, Local 8, San Jose, (+506) 225 0671, Fax: (+506) 224 0836, E-Mail: fonovisa@sol.racsa.co.cr, Web Site: www.fonovisa.com, Pres.: Jorge Suarez.

## MUSIC PUBLISHERS

**Sony Music Entertainment (Central America) S.A.,** Contiguo a Megasuper, San Vicente de Moravia, San Jose, (+506) 297 2050, Fax: (+506) 247 1616, E-Mail: lilian_leandro@cr.sonymusic.com, Web Site: www.sonymusicca.com, GM: Roxana Acuna.

**Universal Music Central America (Div. of Universal Music Group),** De La Agencia de Autos Subaru, 150 Norte, Barrio Dent, San Jose, (+506) 283 9063, Fax: (+506) 253 9474, Web Site: www.universalmusicworld.com, www.umpglatin.com, MD: Manuel Pena; F&A Dir.: Harold Chaves; Publishing Mgr.: Lilliana Hernandez; Latino Label Mgr.: Vinicio Zamora; Anglo Label Mgr.: Mauricio Villalobos.

## WHOLESALERS & DISTRIBUTORS

**Grabaciones Musicales, S.A.,** Avenida 1, Calle 24 Bis Paseo, Colon San Jose C.R., San Jose, 6360-1000, (+506) 221 2738, Fax: (+506) 255 0944, Contact: Jose Moreno Estrada.

**SF Distribuidora Digital Centroamericana,** Apartado 12392-1000 San Jose, San Jose, (+506) 224 5231, (+506) 253 8255, Fax: (+506) 280 8863, E-Mail: sfdigit@racsa.co.cr, Web Site: www.sfddigital.com, Pres.: Juan Soto; VP: Laura Soto; Mktg./Sales Mgr.: Juan Soto, Jr.; Acct./Admin Asst.: Silvia Soto.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Accessories)
*Labels Distributed: Audio:* Higher Octave Music, Inc.; J&N Records; Narada Productions, Inc.; Putumayo World Music; Six Degrees Records; Madacy Entertainment LP (Canada); Jan Music Ltd. (Colombia); Harmonia Mundi S.A. (France)
*Labels Distributed: Video:* Madacy Entertainment LP (Canada).

**Sony BMG Entertainment (Central America), S.A. (Div. of Sony BMG),** Contiguo a Mega Super en Moravia, San Jose, (+506) 247 1600, (+506) 247 1628, Fax: (+506) 247 1606, (+506) 247 1616, E-Mail: guiselle_rodriquez@cr.sonymusic.com, Web Site: www.sonybmg.com, GM: Jose Cardona; Mktg. Dir.: Arnoldo Castillo.
(Distributor) (Video - Cassette, DVD, Records (12-Inch, Singles), Cutouts)

## SERVICES

**ACAM (Asociacion de Compositores y Autores Musicales),** Ave Ira Calles 26728, Casa Nro. 2634, Paseo Colon, San Jose, (+506) 221 7292, (+506) 223 4218, Fax: (+506) 223 1684, E-Mail: acamcr@acamcostarica.com, Web Site: www.acamcostarica.com, Pres.: Alvaro Esquivel; Dir. Gen.: Mario Campos Sandoval.
• Performing and Mechanical Rights Organization

**CAPROFONO-Camara Centroamericana de Productores de Fonogramos,** De la Clinica Catolica, Guadalupe, 75 metros norte, Edificio Oficentro Bariloche, Oficinas 6 y 7, San Jose, 12202-1000, (+506) 281 1833, Fax: (+506) 253 4644, E-Mail: caprofono@racsa.co.cr, Chrmn.: Manuel Pena.
• Association & Professional Organization

**Panasonic de Costa Rica S.A.,** Apartado 10068, San Jose, (+506) 239 1911, Fax: (+506) 239 1227, Web Site: www.panasonic.com
• Blank Recording Media Manufacturer

# CROATIA

## RECORD LABELS (INDEPENDENT)

**Aquarius Records (Div. of Universal Music),** Trakoscanska 38, 10000 Zagreb, (+385) 1.304 0700, Fax: (+385) 1.304 0710, E-Mail: boris.horvat@aquarius-records.com, Web Site: www.aquarius.hr, MD: Boris Horvat; Mktg. Mgr.: Igor Cutic; Sales Mgr.: Kristian Nardic.

**Dallas Records Croatia,** Vrtlarska 3B, 10 000 Zagreb, (+385) 1.376 9162, (+385) 1.376 9163, Fax: (+385) 1.376 9207, E-Mail: dallas@dallas.hr, MD: Sinisa Bizovic; Mktg. Dir.: Danko Stefanovic.

**Dancing Bear Ltd.,** Heinzelova 47-A, 10000 Zagreb, (+385) 1.230 1310, Fax: (+385) 1.232 1062, E-Mail: info@dancingbear.hr, Web Site: www.dancingbear.hr, MD: Silvije Varga; Mktg./A&R Dir.: Aleksandar Dragas; Promo. Mgr.: Bernard Cvek.

**Tutico / Croatia Records,** Veprinacka 16, 10000 Zagreb, (+385) 1.363 8290, Fax: (+385) 1.363 8291, E-Mail: info@tutico.com, Web Site: www.tutico.com, Owner/Pres./A&R: Zrinko Tutic; GM/Concert Agency Head: Damir Tutic; Concert Mgr.: Zlatko Grgic; PR: Katarina Goles; Contact Mgr.: Branislav Zec.

## MUSIC PUBLISHERS

**IDM Music / Intelligent Digital Media & Music (Div. of IDM Music Ltd.-NYC),** Berislaviceva 12, 10000 Zagreb, (+385) 1.481 8298, Fax: (+385) 1.481 8299, E-Mail: mail@idmmusic.com, Web Site: www.idmmusic.com, Pres.: Miriam B. Westercappel; Copyright Admin.: DiJana Dobras; Creative Dir./Mktg.: Tomo.
*Administered:* BMG Music Croatia, Peer Music Croatia, X10 Music Croatia

**Tutico / Croatia Records,** Veprinacka 16, 10000 Zagreb, (+385) 1.363 8290, Fax: (+385) 1.363 8291, E-Mail: info@tutico.com, Web Site: www.tutico.com, Owner/Pres./A&R: Zrinko Tutic; GM/Concert Agency Head: Damir Tutic; Concert Mgr.: Zlatko Grgic; PR: Katarina Goles; Contact Mgr.: Branislav Zec.

## WHOLESALERS & DISTRIBUTORS

**Dancing Bear Ltd.,** Heinzelova 47-A, 10000 Zagreb, (+385) 1.230 1310, Fax: (+385) 1.232 1062, E-Mail: info@dancingbear.hr, Web Site: www.dancingbear.hr, MD: Silvije Varga; Mktg./A&R Dir.: Aleksandar Dragas; Promo. Mgr.: Bernard Cvek.

**Enogard,** Zagrebacka 20, Sesvete, 10360 Zagreb, (+385) 1200 5264, Fax: (+385) 1200 5264, E-Mail: ea.peros@zg.hinet.hr, Contact: Ea Peros.

## SERVICES

**Croatian Composers' Society,** Berislaviceva 9, 10000 Zagreb, (+385) 1.4872 370, Fax: (+385) 1.4872 372, E-Mail: info@hds.hr, Web Site: www.hds.hr, Pres.: Z. Brkanovic; Sec. Gen.: Antun Tomislav Saban; Adviser/Producer: Sanda Bozic; Advisor/Producer: Zrinka Lazarin; Contact: Ivo Josipovic.
• Performing and Mechanical Rights Organization

**Croatian Music Information Centre,** Kneza Mislava 18, 10000 Zagreb, (+385) 1.4501 187, (+385) 1.1501 188, (+385) 1.4501 184, (+385) 1.4501 200, Fax: (+385) 1.461 1807, E-Mail: mic@zg.htnet.hr, mic@mic.hr, Web Site: www.mic.hr, Musicologist/Head of Staff: Davor Merkas; Sec.: Zeljka Potocnik.
• Association & Professional Organization

# CUBA

## RECORD LABELS (INDEPENDENT)

**BIS Music,** 86 #527 e/5ta. y 7 ma. Miramar, Havana, (+53) 7.204 5261, (+53) 7.204 6741, Fax: (+53) 7.204 4934, E-Mail: ggeneral@bismusic.artex.cu, Web Site: www.bismusic.com, GM: Belkis Vilaragut Villanueva; Commercial Dir.: Domingo Novo Zaldivar.

**Egrem,** Calle 3ra #1008 e/10 y 12, Miramar, Havana, (+53) 7.209 0687, Fax: (+53) 7.209 0688, E-Mail: tecmusic@egrem.cult.cu, Web Site: www.egrem.com.cu, Bus. Dir.: Reinaldo Hernandez; Int'l Commercial Dir.: Minerva Rodriguez.
*Int'l Reps.:* Proper Music Distribution Ltd. (United Kingdom)

## MUSIC PUBLISHERS

**BIS Music,** 86 #527 e/5ta. y 7 ma. Miramar, Havana, (+53) 7.204 5261, (+53) 7.204 6741, Fax: (+53) 7.204 4934, E-Mail: ggeneral@bismusic.artex.cu, Web Site: www.bismusic.com, GM: Belkis Vilaragut Villanueva; Commercial Dir.: Domingo Novo Zaldivar.

## WHOLESALERS & DISTRIBUTORS

**BIS Music,** 86 #527 e/5ta. y 7 ma. Miramar, Havana, (+53) 7.204 5261, (+53) 7.204 6741, Fax: (+53) 7.204 4934, E-Mail: ggeneral@bismusic.artex.cu, Web Site: www.bismusic.com, GM: Belkis Vilaragut Villanueva; Commercial Dir.: Domingo Novo Zaldivar.

## SERVICES

**Agencia Cubana de Derecho de Autor Musical (ACDAM),** Calle 6, No. 313, entre 13 y 15, El Vedado, Havana, 10400, (+53) 7.830 2818, Fax: (+53) 7.833 4347, E-Mail: acdam@acdam.cu, Web Site: www.acdam.cu
• Association & Professional Organization

**ARTex SA / Soy Cubano,** 217 106h St. 1st Apt., Playa, Havana, 10600, (+53) 7.204 0813, (+53) 7.204 0814, (+53) 7.204 815, Fax: (+53) 7.204 2033, E-Mail: rafael@soycubano.com, Web Site: www.soycubano.com, www.discuba.com, GM: Rafael de la Osa; Commercial Mgr.: Minerva Mallo.
• Association & Professional Organization
• Record Promotion Company

**BIS Music,** 86 #527 e/5ta. y 7 ma. Miramar, Havana, (+53) 7.204 5261, (+53) 7.204 6741, Fax: (+53) 7.204 4934, E-Mail: ggeneral@bismusic.artex.cu, Web Site: www.bismusic.com, GM: Belkis Vilaragut Villanueva; Commercial Dir.: Domingo Novo Zaldivar.
• Mastering Facility

**SGAE (Sociedad General de Autores y Editores) (Div. of Delegacion CUBA),** Edif. Lonja del Comercio, Plz. San Francisco de, Asis Lamparilla, 2. Suite 3-m, 3 Habana Vieja, Havana, CP, 10100, (+53) 7.866 6597, Fax: (+53) 7.866 9542, E-Mail: darsi@sgae.co.cu, Web Site: www.sgae.es
• Performing and Mechanical Rights Organization

# CYPRUS

## RECORD LABELS (INDEPENDENT)

**Tricky Productions,** 10-12 Sophoulis St., Chanteclair Bldg., 1301 Nicosia, (+357) 2.281 3737, Fax: (+357) 2.281 3755

## SERVICES

**Lellos P. Demetriades Law Offices,** 2 Sophoulis St., 9th Floor, Chanteclair House, 1096 Nicosia, (+357) 22.676 060, Fax: (+357) 22.676 061, E-Mail: info@ldlaw.com.cy, Web Site: www.ldlaw.com.cy, Partner: Lellos P. Demetriades; Partner: Achilleas L. Demetriades; Lawyer: Joanna J. Loizides; Lawyer: Aliki A. Charalambidou.
• Entertainment Attorney

# CZECH REPUBLIC

## RECORD LABELS (MAJOR)

**EMI Music Czech Republic (Div. of EMI Music),** Kovarova 39, 15500 Prague, (+420) 2.9639 7111, Fax: (+420) 2.3551 8331, Web Site: www.emimusic.cz, MD-Czech Republic: Vladimir Kocandrle; A&R Dir.: Frantisek Fiala; Mktg./Promo. Dir.: Martina Zakova; Promo. Mgr.: Katerina Kucenova; Classics/Commun. Mktg./Pdct. Mgr.: Pavla Stipkova; Pdct. Mgr.: Libor Lisu.
*Labels: (Owned)* Capitol, Mute, Virgin, *(Distributed)* EMI

**Sony BMG Music Entertainment (Czech Republic) s.r.o. (Div. of Sony BMG),** Palackeho 1, 11299 Prague, (+420) 2.4608 6150, (+420) 2.9624 5451, Fax: (+420) 2.4608 6116, E-Mail: info@sonybmg.cz, Web Site: www.sonybmg.cz, MD-Sony Music Central Europe: Zbynek Knobloch; Mktg. Dir.: Marketa Krizkova; A&R Dir.: Petr Cap; Sales Mgr.: Martin Moravec; Strategic Mgr.: Mirka Nezvalova.
*Labels: (Owned)* Bonton, Columbia, Epic

**Universal Music SRO (Div. of Universal Music Group),** Velvarsea 7/1652, 160 41 Prague, (+420) 2.3302 9902, Fax: (+420) 2.3302 9909, Web Site: www.universal.cz, MD: Tomas Filip; Mktg. Dir.: Miloslav Zyka; A&R Dir.: Martin Cervinka; Sales Dir.: Roman Kabilka; Finance Dir.: Josef Plachy; IT Mgr.: Ivan Spurny; Legal/Publishing Mgr.: Anna Jungova.
*Labels: (Owned)* A&M, B&M Music, Def Jam, Interscope, Island, MCA, Mercury, Motor, Polydor, Universal, Venkow

**Warner Music Czech Republic s.r.o. (Div. of Warner Music Group),** Blanicka 28, 120 00 Prague, (+420) 2.2201 3222, (+420) 2.2201 3215, Fax: (+420) 2.2225 3622, Web Site: www.warnermusic.cz, GM: Iva Milerova; Promo./Pdct. Mgr.: Michal Maka; Label Mgr.: Veronika Boulterova; Controller: Libor Holecek.

## RECORD LABELS (INDEPENDENT)

**Arta Records (Div. of 2 HP Production),** Lublanska 57, 120 00 Prague, (+420) 2.2251 1858, Fax: (+420) 2.2251 1858, E-Mail: 2hp@arta.cz, Web Site: www.arta.cz, MD: Michal Hejna; A&R Mgr.: Vitezslav Janda.
*Labels: (Owned)* Arta, Arta Classics, *(Distributed)* Dreyfus, ECM, ESC, Minor Music, Winter & Winter

**B&M Music,** Velvarska Y/1652, 160 00 Prague, (+420) 2.6707 3881, Fax: (+420) 2.6707 3886, MD: Tomas Filip; Dir. F&A: Lucie Rammerborn; Asst.: Katerina Vilkova.

**Boheme Music International,** PO Box 251, 26001 Beroun, (+420) 311.6024 12616, Fax: (+420) 311.736 456, E-Mail: bmr@boheme.ru, Web Site: www.boheme.ru, MD: Andrei Rubin.

**Bonton,** Vodiekova 38/1935, 11000 Prague, (+420) 224.814 445, (+420) 224.2481 1691, Fax: (+420) 224.814 447, E-Mail: bonton.holding@bonton.cz, Web Site: www.bonton.cz, CEO: Mick Hawk; CEO: Zdenek Kozak.
*Labels: (Owned)* Supraphon

**Matous Records,** Veltezska 136, 25066 Zdiby, (+420) 2.5722 2066, Fax: (+420) 2.5721 8600, E-Mail: s.matous@iol.cz, Web Site: www.matous.cz, MD: Simon Matousek; Export Mgr.: Ivana Verbicova.
*Int'l Reps.:* Channel Classics Records (Netherlands)

**Pohodli,** Benediktska 7, 110 00 Prague, (+420) 2.2482 7026, Fax: (+420) 2.2482 7026, E-Mail: pohodli@gmx.de, Web Site: www.etno.cz, Pres./Owner: Jerzy Podulka; Dist./Sales: Jiri Raska.
*Labels: (Distributed)* Alula, Arc Music, Arion SA/Pierre Verany, Charsur Digital, Chhanda Dhara, Creon Music, EMI India, Felmay Records, Global Music Center, Greentrax Recordings, India Archive Music, L'Empriente Digitale/Nocturne, Legacy, Lichthaus Music, Music Today, Music & Words, Network Medien, New Earth Records, OMI, Oriente, Pan Records, Piranha, Playasound, Raga Records, Smithonian Folkways Recordings, Welt Wunder, World Connection, Wrasse Records, Yat-Kha Records

**Popron A.S.,** Jeremiasova 947, 150 00 Prague, (+420) 227.000 227, Fax: (+420) 227.000 228, E-Mail: info@popron.cz, Web Site: www.popron.cz, GM: Alan Piskac; Radio/Press Promo. Mgr.: Marcela Lindauerova; Sales Mgr.: Michael Pospisil.
*Labels: (Owned)* Popron Traxx

**Supraphon,** Palackeho 1 / 740, 112 99 Prague, (+420) 2.2196 6666, Fax: (+420) 2.2196 6630, E-Mail: supraphon@bonton.cz, Web Site: www.supraphon.cz, MD: Jana Gondova; Special Mktg. Pdcts. Mgr.: Zuzana Drotarova.
*Labels: (Owned)* Panton, Supraphon
*Int'l Reps.:* Club CD (Poland)

**Venkow Records AS,** PO Box 35, 160 41 Prague, (+420) 2.3302 9902, Fax: (+420) 2.3302 9909, MD: Zdenek Kovarik.

## MUSIC PUBLISHERS

**A-Tempo Verlag spol s r o,** Stitneho 19, 130 00 Prague, (+420) 2.2278 1320, (+420) 2.2278 2764, Fax: (+420) 2.2278 0419, E-Mail: pbelohlavek@iol.cz, info@belohlavek.com, Web Site: www.

belohlavek.com, Pres.: Petr Belohlavek; Copyright Mgr.: Jana Setkova; Music Libary Mgr.: Iva Novotna.
*Administered:* ARC Music, Abaco, Bug Music, Edition Modern, Edizioni Curci, Essex Music, Koka Media, Kosiuus, Music House, Peer Music, Rolf Budde Musikverlag, Sony ATV, Sugar Music

**BC Publishing Ltd. (OSA),** Stitneho 19, 130 00 Prague, (+420) 2.2278 1320, (+420) 2.2278 2764, Fax: (+420) 2.2278 0419, E-Mail: info@belohlavek.com, copyright@belohlavek.com, Pres.: Petr Belohlavek; Copyright Mgr.: Jana Setkova.
*Owned:* BC Songs, *Administered:* Selected Sound Musikverlag

**EMI Music Publishing Ceska republika, a.s.,** Kovarova 39, Stodulky, 155 00 Praha 5, (+420) 2.9639 7115, Fax: (+420) 2.3551 8331, E-Mail: jzemanova@emimusicpub.com, Web Site: www.emimusicpub.com, MD: Jolana Zemonova; Copyright Mgr.: Tereza Zimova.

**Editio Barenreiter Praha,** Bechovicka 26, CZ-100 00 Praha 10, (+420) 2.7478 1006, (+420) 2.7400 1911, Fax: (+420) 2.7400 1927, E-Mail: musicpbl@editio-baerenreiter.cz, Web Site: www.editio-baerenreiter.cz, Admin.: Ivana Kasparova.

**Popron A.S.,** Jeremiasova 947, 150 00 Prague, (+420) 227.000 227, Fax: (+420) 227.000 228, E-Mail: info@popron.cz, Web Site: www.popron.cz, GM: Alan Piskac; Radio/Press Promo. Mgr.: Marcela Lindauerova; Sales Mgr.: Michael Pospisil.

**Sony BMG Music Entertainment (Czech Republic) s.r.o. (Div. of Sony BMG),** Palackeho 1, 11299 Prague, (+420) 2.4608 6150, (+420) 2.9624 5451, Fax: (+420) 2.4608 6116, E-Mail: info@sonybmg.cz, Web Site: www.sonybmg.cz, MD-Sony Music Central Europe: Zbynek Knobloch; Mktg. Dir.: Marketa Krizkova; A&R Dir.: Petr Cap; Sales Mgr.: Martin Moravec; Strategic Mgr.: Mirka Nezvalova.

**Universal Music SRO (Div. of Universal Music Group),** Velvarsea 7/1652, 160 41 Prague, (+420) 2.3302 9902, Fax: (+420) 2.3302 9909, Web Site: www.universal.cz, MD: Tomas Filip; Mktg. Dir.: Miloslav Zyka; A&R Dir.: Martin Cervinka; Sales Dir.: Roman Kabilka; Finance Dir.: Josef Plachy; IT Mgr.: Ivan Spurny; Legal/Publishing Mgr.: Anna Jungova.

**Warner / Chappell Music S.R.O. CZ,** Novakovych 8, CZ-18000 Prague, (+420) 2.6631 7339, Fax: (+420) 2.6631 1863, E-Mail: wingra@wingra.cz, Web Site: www.warnerchappell.com, MD: Ralf Wingender-Grass; Publishing: Gabriela Plaskova; Creative: Karel Jahn.

## VIDEO/DVD COMPANIES

**Bonton,** Vodiekova 38/1935, 11000 Prague, (+420) 224.814 445, (+420) 224.2481 1691, Fax: (+420) 224.814 447, E-Mail: bonton.holding@bonton.cz, Web Site: www.bonton.cz, CEO: Mick Hawk; CEO: Zdenek Kozak.
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Music Long Form, Special Interest Only, Sports, Children's, Documentary, Travel.
*Seeking:* Exercise, Feature Films, Music Long Form, Special Interest, Sports, Children's, Documentaries, Travel.

**Warner Bros. Czech Republic,** Na porici 30, 110 00 Prague, (+420) 2.2173 2400, Fax: (+420) 2.2173 2501, Web Site: www.warnerbros.cz, www.warnerbros.com, MD: Dr. Ladislav Stastny.

## WHOLESALERS & DISTRIBUTORS

**Arta Records (Div. of 2 HP Production),** Lublanska 57, 120 00 Prague, (+420) 2.2251 1858, Fax: (+420) 2.2251 1858, E-Mail: 2hp@arta.cz, Web Site: www.arta.cz, MD: Michal Hejna; A&R Mgr.: Vitezslav Janda.

**Boheme Music International,** PO Box 251, 26001 Beroun, (+420) 311.6024 12616, Fax: (+420) 311.736 456, E-Mail: bmr@boheme.ru, Web Site: www.boheme.ru, MD: Andrei Rubin.

**Bontonfilm a.s.,** Nadrazni 23/344, 150 00 Prague, (+420) 257.415 111, Fax: (+420) 257.415 113, E-Mail: recepce.andel@bonton.cz, Web Site: www.bontonfilm.cz

**Classic Music Distribution,** Biskupcova 26, 130 00 Prague, (+420) 2.7177 3405, (+420) 2.2258 3272, Fax: (+420) 2.7177 3405, E-Mail: classic@telecom.cz, Web Site: www.classic.cz, MD: Tomas Beck; Import Mgr.: Ms. Jana Vranova.
(Distributor, Importer) (Compact Disc)
*Labels Distributed: Audio:* Blind Pig Records

**EMI Music Czech Republic (Div. of EMI Music),** Kovarova 39, 15500 Prague, (+420) 2.9639 7111, Fax: (+420) 2.3551 8331, Web Site: www.emimusic.cz, MD-Czech Republic: Vladimir Kocandrle; A&R Dir.: Frantisek Fiala; Mktg./Promo. Dir.: Martina Zakova: Promo. Mgr.: Katerina Kucenova; Classics/Commun. Mktg./Pdct. Mgr.: Pavla Stipkova; Pdct. Mgr.: Libor Lisu.

**Panther a.s. (Div. of Bonton),** Krenova 13, 162 00 Praha 6-Petriny, (+420) 222.221 531, E-Mail: panther@bonton.cz, Web Site: www.bonton.cz
(Distributor)

**Panton International, S.R.O.,** Radlicka 99, 150 00 Prague, (+420) 2.5155 3952, Fax: (+420) 2.5155 5994, E-Mail: panton@panton.cz, Web Site: www.panton.cz, MD: Marie Karlicka.

**Pohodli,** Benediktska 7, 110 00 Prague, (+420) 2.2482 7026, Fax: (+420) 2.2482 7026, E-Mail: pohodli@gmx.de, Web Site: www.etno.cz, Pres./Owner: Jerzy Podulka; Dist./Sales: Jiri Raska.
(Distributor, Importer) (Compact Disc, DVD)

**Popron A.S.,** Jeremiasova 947, 150 00 Prague, (+420) 227.000 227, Fax: (+420) 227.000 228, E-Mail: info@popron.cz, Web Site: www.popron.cz, GM: Alan Piskac; Radio/Press Promo. Mgr.: Marcela Lindauerova; Sales Mgr.: Michael Pospisil.

**Sony BMG Music Entertainment (Czech Republic) s.r.o. (Div. of Sony BMG),** Palackeho 1, 11299 Prague, (+420) 2.4608 6150, (+420) 2.9624 5451, Fax: (+420) 2.4608 6116, E-Mail: info@sonybmg.cz, Web Site: www.sonybmg.cz, MD-Sony Music Central Europe: Zbynek Knobloch; Mktg. Dir.: Marketa Krizkova; A&R Dir.: Petr Cap; Sales Mgr.: Martin Moravec; Strategic Mgr.: Mirka Nezvalova.

## SERVICES

**A-Tempo Verlag spol s r o,** Stitneho 19, 130 00 Prague, (+420) 2.2278 1320, (+420) 2.2278 2764, Fax: (+420) 2.2278 0419, E-Mail: pbelohlavek@iol.cz, info@belohlavek.com, Web Site: www.belohlavek.com, Pres.: Petr Belohlavek; Copyright Mgr.: Jana Setkova; Music Libary Mgr.: Iva Novotna.
• Music Library

**Ateliery Bonton Zlin,** Filmova 174, 761 79 Zlin, (+420) 577.592 111, Fax: (+420) 577.592 444, E-Mail: ateliery@ateliery.cz, Web Site: www.ateliery.cz, Dir.: Zdenek Skaunic; VP: Katerina Morvai; Mktg.: Kristina Fillova.
• Music Library

**BC Publishing Ltd.,** Stitneho 19, 130 00 Prague, (+420) 2.2278 1320, (+420) 2.2278 2764, Fax: (+420) 2.2278 0419, E-Mail: info@belohlavek.com, copyright@belohlavek.com, Pres.: Petr Belohlavek; Copyright: Jana Setkova.
• Music Library

**Czech Music Information Centre,** Besedni 3, 118 00 Praha 1, (+420) 2.5731 2422, (+420) 2.5731 3717, Fax: (+420) 2.5731 7424, E-Mail: his@vol.cz, Web Site: www.musica.cz, Dir.: Miroslav Pudlak; Sec.: Jaroslava Burianova.
• Association & Professional Organization

**Dometek SRO,** K Cihelnam 72, 326 00 Plzen, (+420) 377.420 730, E-Mail: j.rupp@dometek.net, Web Site: www.dometek.net, VP/Dir. European Opns.: Joachim Rupp.
• CD Processing Equipment Manufacturer

**GZ Digital Media a.s.,** Tovarni 340, 267 12 Lodenice, (+420) 311.673 239, (+420) 311.673 295, Fax: (+420) 311.673 464, E-Mail: info@gzcd.cz, Web Site: www.gzcd.com, Head of Sales/Mktg. Dept.: Martin Kahoun.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**LIFT Systems S.R.O.,** Nabelkova 536/2, CZ-76701 Kromeriz, (+420) 573.343 520, Fax: (+420) 573.343 520, E-Mail: lift@snt.cz, Web Site: www.liftsystems.com, Contact: Petra Vavrusova.
• Music & Video Accessory Manufacturer
• Security & Surveillance Systems Manufacturer
• Store Fixture Manufacturer

**Maxell Eastern Europe,** Praha City Ctr., Klimentska 46, 11002 Prague, (+420) 2.2185 2255, Fax: (+420) 2.2185 2099, Web Site: www.eu.maxell.com
• Blank Recording Media Manufacturer

**OSA (Ochranny Svaz Autorsky pro prava k dilum hudebnim),** Cs. Armady 20, 160 56 Prague 6, (+420) 2.203 75111, Fax: (+420) 2.33343 073, E-Mail: osa@osa.cz, Web Site: www.osa.cz, CEO/GM: Jana Barova.
• Performing and Mechanical Rights Organization

**Panasonic Czech Republic S.R.O.,** Krizikova 237/36a, 18600 Praha 8, (+420) 2.3603 2511, Fax: (+420) 2.3603 2411, E-Mail: info@panasonic.cz, Web Site: www.panasonic.cz
• Blank Recording Media Manufacturer

**Seddons,** Rybna 1, 110 00 Praha 1. (+420) 22.2231 6222, (+420) 22.2231 6232, Fax: (+420) 22.2231 6805, E-Mail: seddons@seddons.cz, Web Site: www.seddons.cz, Contact: Petra Spourova; Contact: Ubor Ulovec.
• Entertainment Attorney

**Sonopress Prague,** Smichowska 36-323, CZ-15500 Prague, (+420) 2.5162 5861, Fax: (+420) 2.5162 5196, E-Mail: gottlieb.simonovsky@bertelsmann.de, Web Site: www.sonopress.de, Contact: Gottlieb Simonovsky.
• CD, CD-ROM & DVD Replicator

**Supraphon,** Palackeho 1 / 740, 112 99 Prague, (+420) 2.2196 6666, Fax: (+420) 2.2196 6630, E-Mail: supraphon@bonton.cz, Web Site: www.supraphon.cz, MD: Jana Gondova; Special Mktg. Pdcts. Mgr.: Zuzana Drotarova.
• Music Library

**Zdenek Nedved - Studio Fontana,** U Smaltovny 13, 170 00 Praha 7, (+420) 2.6671 1432, Fax: (+420) 2.318 593 012, E-Mail: fontana@telecom.cz, library@studiofontana.com, Web Site: www.studiofontana.com, Dir.: Zdenek Nedved; Prodn. Mgr.: Jan J. Nedved; Jr. Mgr.: Martin Nedved.
• Music Library

# DENMARK

## RECORD LABELS (MAJOR)

**EMI Music Denmark A/S (Div. of EMI Music),** Dr. Tvaergade 7, DK-1302 Copenhagen K, (+45) 3693 5400, Fax: (+45) 3693 5401, Web Site: www.emi-medley.dk, MD: Lars Toft; Mktg. Dir.: Morten Morup; Dir. Int'l Exploitation/Local Repertoire: Ole Mortensen; Promo. Mgr.: Salli Mortensen; Finance Dir.-Scandinavia: Preben Riis Jensen; Sales Dir.: Michael Wermuth.
*Labels: (Owned)* Blue Note, Capitol, Cooltemp, EMI-Chrysalis, Hypnotic, Medley, Parlophone, Positiva, SBK, Virgin Music Denmark, Zap

**Sony BMG Entertainment (Denmark) A/S (Div. of Sony BMG),** Vognmagergade 7, 1120 Copenhagen K, (+45) 3376 0300, Fax: (+45) 3376 0333, E-Mail: denmark@sonybmg.com, Web Site: www.sonybmg.dk, MD Sony BMG Denmark: Henrik Daldorph; Head of Sales: Kamilla Deleuran; Head of Mktg.: Anders Schmidt Hansen; Dir. Int'l Mktg.: Eik Frederiksen; Mgr. Local Mktg.: Marianne Sondergaard; Mgr. Finance/Admin.: Soren Kristensen; IT/Internet Mgr.: Thomas Larsen; Pdct. Mgr.-Local Rep.: Torben Johansen; Pdct. Mgr.-Int'l Rep. (Rock): Michael Rudolph; Pdct. Mgr.-Int'l Rep. (Urban): Daniel Vangsgaard; Pdct. Mgr.-Int'l Rep. (Dance): Lone Henriksen.
*Labels: (Owned)* Ariola, Arista, Catalyst, Deutsche Harmonia Mundi, Eurodisc, Genlyd, Jade, Milan, RCA, RCA Victor, Royal Operahouse, Russisk Melodiya, *(Distributed)* Arte Nova, Conifer, Northwestside, Private Music

**Universal Music A/S (Div. of Universal Music Group),** Gronningen 25, st., DK-1270 Copenhagen K, (+45) 33.912 110, Fax: (+45) 33.913 110, Web Site: www.universalmusic.dk, MD: Jens-Otto Paludan; GM Mktg./A&R: Kjeld Stefansen; Promo Mgr.: Las Thomsen; Int'l Mktg. Mgr.: Peter Bek; Int'l Mktg. Mgr.: Janus Erichsen; Exploitation Mgr.: Gareth Carter; Mktg. Mgr.-USM: Henrik Gregersen; Mktg. Mgr. Classics/Jazz: Hans Sorensen; Head Int'l (New Media): Martin Folmann; Head Exploitation: Claus Lund Pedersen; Head Local/A&R: Philip Lundsgaard; Sales Dir.: Henrik Sjogren; F&A Dir.: Peter Ammundsen.

**Warner Music Denmark A/S (Div. of Warner Music Group),** Falkoner Alle 63, 2000 Frederiksberg, (+45) 3616 6888, Fax: (+45) 3617 0077, Web Site: www.warnermusic.dk, Pres. WM Scandinavia: Jonas Siljemark.

## RECORD LABELS (INDEPENDENT)

**Ambia Music ApS,** PO Box 2208, DK-1018 Copenhagen, (+45) 3311 1015, Fax: (+45) 3314 7512, E-Mail: ambia@cdjazz.com, Web Site: www.cdjazz.com, MD: Henning Schaedler.
*Labels: (Owned)* Music Mecca

**ArtPeople,** Orstedhus, Vester Farimagsgade 41, DK - 1606 Copenhagen V, (+45) 3311 3311, Fax: (+45) 7221 5110, E-Mail: info@artpeople.dk, Web Site: www.artpeople.dk, MD: Jan Degner; Creative Dir.: Jakob Kvist; A&R Mgr.: Marie Hecht.

**Bonnier Amigo Music Denmark AS,** Gl. Mont, 14, 1117 Copenhagen, (+45) 33.427 700, Fax: (+45) 33.427 701, E-Mail: ditte.malm@bonnieramigo.com, Web Site: www.bonnieramigo.dk, MD: Cai Leitner.

**CMC Entertainment A/S (Div. of Music Business Organization (MBO)),** Adelgade 12, 9000 Aalborg, (+45) 96.311 711, Fax: (+45) 96.311 750, E-Mail: info@cmc.dk, Web Site: www.cmc.dk, GM: Per Dam.
*Labels: (Owned)* CMC, CMC Speciel, Happy One, Harlekin
*Int'l Reps.:* GDC A/S (Denmark), Bonnier Amigo Music Group (Sweden)

**Capella Music A/S,** Langelinie Alle 27C, 2100 Copenhagen, (+45) 35.251 505, Fax: (+45) 35.251 510, E-Mail: helen@capellamusic.com, Web Site: www.capellamusic.com, Pres.: Kjeld Wennick; MD: Ronnie Ben Wennick; Int'l Coord.: Sharon Wennick.

**Classico / Olufsen Records,** Uraniavej 12, DK-1878 Frederiksberg C, (+45) 3323 4540, Fax: (+45) 3321 4502, MD: Peter Olufsen.

**Copenhagen Records (Div. of Music Business Organization (MBO)),** Enghavevj 40, 4, 1674 Copenhagen, (+45) 3520 9090, Web Site: www.copenhagenrecords.dk, Co-Founder: Mik Christensen; Co-Founder: Jakob Sorensen; Co-Founder: Nick Foss; Co-Founder: Christian Bachman.
*Int'l Reps.:* GDC A/S (Denmark), Bonnier Amigo Music Group (Sweden)

**Crunchy Frog Recordings,** Studiestraede 24, 2nd Fl., DK-1455 Copenhagen K, (+45) 3311 5411, Fax: (+45) 3311 6069, E-Mail: info@crunchy.dk, Web Site: www.crunchy.dk, Co-Founder: Jesper Rofelt.

**dacapo,** Christianshavns Torv 2, 1410 Copenhagen K, (+45) 3296 0602, Fax: (+45) 3296 2602, E-Mail: mail@dacapo-records.dk, Web Site: www.dacapo-records.dk, MD: Henrik Rordam.

**Danacord Records,** Norregade 22, 1165 Copenhagen, (+45) 3315 1716, Fax: (+45) 3312 1514, E-Mail: daco@danacord.dk, Web Site: www.danacord.dk, MD: Jesper Buhl.
*Labels: (Owned)* Danacord

**Diamond Records (Div. of Diamond Entertainment APS),** P.G. Ramms Alle 66, 2000F Copenhagen, (+45) 38.888 292, (+45) 38.880 258, Fax: (+45) 38.102 322, Dir.: Ole Bang.

**Diehard Music A/S,** Vindegade 101, DK-5000 Odense, (+45) 66.177 537, Fax: (+45) 66.129 336, E-Mail: tingkaer@diehardmusic.com, Web Site: www.diehardmusic.com, A&R: Soeren Tingkaer.
*US Reps.:* Cargo Music, Inc., Harvest Media Group

**Disky Communications ApS,** Teknikerbyen 11, 2830 Virum, (+45) 4583 8400, Fax: (+45) 4583 8477, E-Mail: disky.denmark@disky.nl, Web Site: www.disky.nl, MD: David Meldgaard.

**Elap A/S,** Bransagervej 2-10, 9490 Pandrup, (+45) 9973 4000, Fax: (+45) 9824 6045, E-Mail: elap@elap.dk, Web Site: www.elap.dk, Dir.: Svend Jensen; Dir.: Lars Malling; Export Sales Mgr.: Jean Louis Cornu; Export Sales Mgr.: Peter Shak.
*Labels: (Owned)* The Acoustic, Ballroom Dancing, Classical Collection, Collectors Choice, Country Greatest, Dance X-Tra, Elap 1/2-Price Collection, Essential Elements, First Choice, Giants Of Jazz, Hits-N-Hits, Instrumental Favorites, Instrumental Memories, Moods, More Hits, Nature's Music, On Stage, Prime, Rose Collection, The Sounds Of Nature, Starsign, Success, Tenderfoot, Wonderful World, *(Distributed)* CMC Value
*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore)

**Fonix Musik ApS,** Sonder Alle 14, B, DK-8000 Aarhus C, (+45) 8619 5811, Fax: (+45) 8619 5101, E-Mail: info@fonixmusik.com, Web Site: www.fonixmusik.dk, MD: Ole Kjaer; A&R Dir.: Laila Johansen.

**Happy One / Smash Records (Div. of Music Business Organization (MBO)),** Adelgade 12, 9000 Aalborg, (+45) 9631 1711, Fax: (+45) 9631 1760, GM: Michael Guldhammer.

INTERNATIONAL

**Iceberg Records A/S, Iceberg Publishing A/S,** Julsoevaenget 10, DK-8600 Silkeborg, (+45) 8720 6600, Fax: (+45) 8682 7733, E-Mail: iceberg@iceberg-records.com, Pres.: Manfred Zahringer; Label Mgr./Head of Mktg.: Mette Zahringer; Financial Mgr.: Bjarne Lysgaard.
*Labels: (Owned)* Iceberg A/S
*Int'l Reps.:* Bonnier Amigo Music Group (Sweden)

**Intermusic,** Ellebjergvej 23, 8240 Risskov, (+45) 8617 0399, Fax: (+45) 8617 0499, E-Mail: intermusic@intermusic.dk, Web Site: www.intermusic.dk/uk, Pres.: Hans Jorn Henriksen; GM: Annette Simoleit.
*Labels: (Owned)* Intermusic, *(Distributed)* Enja, Simax

**Kick Music A/S,** Raadhusstraede 3A, 1466 Copenhagen, (+45) 33.454 750, Fax: (+45) 33.454 750, E-Mail: kick@kick.dk, Web Site: www.kick.dk, MD: Michael Quvang; Exploitation: Allan Grauenkaer; Promo.: Astrid Sondberg.
*Labels: (Owned)* ESP Recordings, Service, Spark Musik, *(Distributed)* Backs Records, CCAP, Ephemera, Hot Records, It's Magic, MBS Farmen, Pool, Racing Junior, Sound Pollution, Yep Roc

**ManRec,** Frederiksberg Alle 28, 1820 Copenhagen, (+45) 7025 8570, Fax: (+45) 7025 8571, E-Mail: frankie@novo.net, Producer: Thomas Blachman; MD: Susie Blachman.

**Marsk Music,** Farup Kirkevej 27, 6760 Ribe, (+45) 7542 1758, Fax: (+45) 7542 3536, E-Mail: info@marskmusic.dk, Web Site: www.marskmusic.dk, MD: Flemming Christensen; Sales/Mktg.: Mads O. Christensen.

**Moskito Music,** Norregade 38, 1165 Copenhagen K, (+45) 3393 2800, Fax: (+45) 3393 2800, Chief Exec.: Tommy Nielsen.

**Music Business Organization (MBO),** Adelgade 12, 9000 Aalborg, (+45) 9934 0700, E-Mail: info@mbogroup.dk, Web Site: www.mbogroup.dk, MD: Michael Ritto; VP/GM: Benny Bach.
*Int'l Reps.:* GDC A/S (Denmark), Bonnier Amigo Music Group (Sweden)

**O.H. Musik ApS,** Jersie Strandvej 5, PO Box 49, 2680 Solrod Strand, (+45) 5614 6644, Fax: (+45) 5614 6667, E-Mail: oh@ohmusik.dk, Web Site: www.ohmusik.dk, Pres.: Ole Brix Hoglund.
*Labels: (Distributed)* Danica, Eminent, Point, Rondo

**Olga Musik,** Landermaerket 49, 1119 Copenhagen, (+45) 8689 2428, Fax: (+45) 8689 0033, E-Mail: info@olgamusik.dk, Web Site: www.olgamusik.dk, Press/PR: Katrine Molsted.

**Pineapple Records,** Sondergade 20, 6823 Ansager, (+45) 7529 7400, Fax: (+45) 7529 7450, E-Mail: mail@pineapple.dk, Web Site: www.pineapple.dk, MD: Helge Engelbrecht.

**PladeSelskabet (Have A Cigar),** Weidekampsgade 15.5, 2300 Copenhagen, (+45) 3311 0750, Fax: (+45) 8612 7503, E-Mail: pladeselskabet@pladeselskabet.com, Web Site: www.pladeselskabet.dk, MD: Bo Anderson; GM: Anne Marie Buch.

**Playground / edel - mega records A/S (Div. of Playground Music Scandinavia (PGM)),** Gronnegade 3, DK-1107 Copenhagen, (+45) 3314 3320, Fax: (+45) 3314 8820, E-Mail: info@playgroundmusic.com, Web Site: www.playgroundmusic.com

**Poul Hansen Ballerup Records Co.,** Markaervej 4, 2630 Tastrup, (+45) 8870 0400, Fax: (+45) 8870 0449, E-Mail: ps@psdistk.dk, Web Site: www.poul-hansen.dk, Purchasing Mgr.: Poul Erik Skinballe.
*Labels: (Owned)* Kick, Pool, Spark, *(Distributed)* It's Magic

**Reca Music Productions,** Nykobingvej 18, 4571 Grevinge, (+45) 5966 0866, Fax: (+45) 5966 0766, E-Mail: hom-reca@mail.tele.dk, Pres.: Finn Reiner.
*Labels: (Owned)* Favorit, Reca

**RecArt Music,** Studsgade 10, 1, 8000 Aarhus, (+45) 7020 0582, Fax: (+45) 7020 0581, E-Mail: info@recart.dk, Web Site: www.recart.dk, MD: Jens Ove Friis; Promo. Coord.: Tanya Friis.

**Remixed Records,** Frederiksborggade 10, 3, DK-1459 Copenhagen, (+45) 3333 7666, Fax: (+45) 3333 7636, E-Mail: remixed@image.dk, Web Site: www.remixed.se, MD: Pernille Kaarde.

**Scanbox Entertainment,** Klokkeistobervej 15, 8800 Viborg, (+45) 7022 6202, Fax: (+45) 8661 4740, E-Mail: kavan@scanbox.dk, Web Site: www.scanbox.dk, MD: Karl Aage Jensen; Dir. Purchasing: Ebbe Kjaersgaard.

**SteepleChase Productions ApS,** PO Box 35, 2930 Klampenborg, (+45) 3964 4244, E-Mail: nils.winther@steeplechase.dk, Web Site: www.steeplechase.dk, Pres.: Nils Winther.
*Labels: (Owned)* Canzone, Kontrapunkt, SteepleChase
*US Reps.:* Stateside Distributors

**Storyville Records (Div. of Jazzmedia Aps.),** Dortheavej 39, 2400 Copenhagen NV, (+45) 3819 8590, Fax: (+45) 3819 0110, E-Mail: storyvil@post8.tele.dk, Web Site: www.storyville-records.com, GM: Mona Granager; Producer: Anders Stefansen.
*Labels: (Owned)* Collectors Classics, Jazz Unlimited, Jubilee, Nostalgia, Storyville
*Int'l Reps.:* Allegro Corp.

**Street Dance Records,** Noerregade 36B, 1156 Copenhagen, (+45) 3315 9070, Fax: (+45) 3393 9070, E-Mail: info@streetdance.com, Web Site: www.streetdance.com, MD Sales: Peter Larsen; MD Admin.: Claus Hoejlund.

**Sundance / The Scandinavian Music Co.,** Havnegade 41, 1058 Copenhagen K, (+45) 3333 8720, Fax: (+45) 3333 8730, E-Mail: sundance@sundance.dk, Web Site: www.sundance.dk, Pres.: Dietmar Schmidt; MD/A&R/Producer: Peter Littauer; Contact: Laura Littauer.
*Labels: (Owned)* Stunt, Sundance

**TG Management, Productions & Publishing,** Badehusvej 1, 2 sal. tv., 9000 Aalborg, (+45) 98.168 744, Fax: (+45) 98.135 944, E-Mail: tg-management@tg-management.dk, Web Site: www.tg-management.dk, MD: John Aagaard; Booking Mgr.: Christian Willum; Publisher: Lotte Aagaard; Booking Asst.: Heidie Nielsen.

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*Labels: (Owned)* April, Cloudland, Euphonious, TBA

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*Labels: (Owned)* Kling Kling

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**CMC Entertainment A/S (Div. of Music Business Organization (MBO)),** Adelgade 12, 9000 Aalborg, (+45) 96.311 711, Fax: (+45) 96.311 750, E-Mail: info@cmc.dk, Web Site: www.cmc.dk, GM: Per Dam.

**Capella Music A/S,** Langelinie Alle 27C, 2100 Copenhagen, (+45) 35.251 505, Fax: (+45) 35.251 510, E-Mail: helen@capellamusic.com, Web Site: www.capellamusic.com, Pres.: Kjeld Wennick; MD: Ronnie Ben Wennick; Int'l Coord.: Sharon Wennick.

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**Fonix Musik ApS,** Sonder Alle 14, B, DK-8000 Aarhus C, (+45) 8619 5811, Fax: (+45) 8619 5101, E-Mail: info@fonixmusik.com, Web Site: www.fonixmusik.dk, MD: Ole Kjaer; A&R Dir.: Laila Johansen.

**Iceberg Records A/S, iceberg Publishing A/S,** Julsoevaenget 10, DK-8600 Silkeborg, (+45) 8720 6600, Fax: (+45) 8682 7733, E-Mail: iceberg@iceberg-records.com, Pres.: Manfred Zahringer; Label Mgr./Head of Mktg.: Mette Zahringer; Financial Mgr.: Bjarne Lysgaard.
*Administered:* Iceberg Publishing A/S

**Intermusic,** Ellebjergvej 23, 8240 Risskov, (+45) 8617 0399, Fax: (+45) 8617 0499, E-Mail: intermusic@intermusic.dk, Web Site: www.intermusic.dk/uk, Pres.: Hans Jorn Henriksen; GM: Annette Simoleit.

**Kick Music A/S,** Raadhusstraede 3A, 1466 Copenhagen, (+45) 33.454 750, Fax: (+45) 33.454 750, E-Mail: kick@kick.dk, Web Site: www.kick.dk, MD: Michael Quvang; Exploitation: Allan Grauenkaer; Promo.: Astrid Sondberg.
*Administered:* Kix Publishing

**Megasong Publishing A/S,** c/o Warner Chappell Music Denmark A/S, Falkoner Alle 63, 4th Fl., DK-2000 Fredricksberg, (+45) 33.133 315, Fax: (+45) 33.133 330, E-Mail: mailbox@warnerchappell.com, Web Site: www.warnerchappell.com, A&R Dir.: Lars Sielle; A&R Mgr.: Henrik Fuglesang.

**Music Business Organization (MBO),** Adelgade 12, 9000 Aalborg, (+45) 9934 0700, E-Mail: info@mbogroup.dk, Web Site: www.mbogroup.dk, MD: Michael Ritto; VP/GM: Benny Bach.
*Owned:* Good Songs Publishing

**Music Copyright Services,** Henningsens Alle 4B, DK-2900 Hellerup, (+45) 70.200 272, (+45) 70.200 271, Fax: (+45) 70.200 273, E-Mail: jt@music-copyrights.com, Web Site: www.music-copyrights.com, MD: Jan Thielsen; Mktg. Mgr.: Annette Liisberg.

**Music Matters ApS,** Kong Valdemarsvej 28-B, 2840 Holte, (+45) 3332 0888, E-Mail: jesper@musicmatters.dk, Web Site: www.musicmatters.dk, MD: Jesper Bay.

**Playground / edel - mega records A/S (Div. of Playground Music Scandinavia (PGM)),** Gronnegade 3, DK-1107 Copenhagen, (+45) 3314 3320, Fax: (+45) 3314 8820, E-Mail: info@playgroundmusic.com, Web Site: www.playgroundmusic.com

**Sony BMG Entertainment (Denmark) A/S (Div. of Sony BMG),** Vognmagergade 7, 1120 Copenhagen K, (+45) 3376 0300, Fax: (+45) 3376 0333, E-Mail: denmark@sonybmg.com, Web Site: www.sonybmg.dk, MD Sony BMG Denmark: Henrik Daldorph; Head of Sales: Kamilla Deleuran; Head of Mktg.: Anders Schmidt Hansen; Dir. Int'l Mktg.: Eik Frederiksen; Mgr. Local Mktg.: Marianne Sondergaard; Mgr. Finance/Admin.: Soren Kristensen; IT/Internet Mgr.: Thomas Larsen; Pdct. Mgr.-Local Rep.: Torben Johansen; Pdct. Mgr.-Int'l Rep. (Rock): Michael Rudolph; Pdct. Mgr.-Int'l Rep. (Urban): Daniel Vangsgaard; Pdct. Mgr.-Int'l Rep. (Dance): Lone Henriksen.

**SteepleChase Productions ApS,** PO Box 35, 2930 Klampenborg, (+45) 3964 4244, E-Mail: nils.winther@steeplechase.dk, Web Site: www.steeplechase.dk, Pres.: Nils Winther.

**Sundance / The Scandinavian Music Co.,** Havnegade 41, 1058 Copenhagen K, (+45) 3333 8720, Fax: (+45) 3333 8730, E-Mail: sundance@sundance.dk, Web Site: www.sundance.dk, Pres.: Dietmar Schmidt; MD/A&R/Producer: Peter Littauer; Contact: Laura Littauer.

**TG Management, Productions & Publishing,** Badehusvej 1, 2 sal. tv., 9000 Aalborg, (+45) 98.168 744, Fax: (+45) 98.135 944, E-Mail: tg-management@tg-management.dk, Web Site: www.tg-management.dk, MD: John Aagaard; Booking Mgr.: Christian Willum; Publisher: Lotte Aagaard; Booking Asst.: Heidie Nielsen.

**Twin / Fernando / Twin Songwriting & Production,** Moellegade 40, 4v, DK-2200 Copenhagen N, (+45) 2945 6938, E-Mail: info@twinfernandotwin.com, Web Site: twinfernandotwin.com, Dir.: Lars Twin; Dir.: Peter Fernando; Dir.: Anders Twin.

**Upright Music,** Vesterbrogade 74, 4, DK-1620 Copenhagen V, (+45) 7026 1400, Fax: (+45) 7026 1401, E-Mail: mail@upright.dk, Web Site: www.upright-music.com, MD: Jeppe Kaltoft.

**Warner Chappell Music Denmark A/S (BMI/NCB/KODA),** Falkoner Alle 63, 4th Fl., Frederiksberg, DK-2000 Copenhagen, (+45) 33.133 315, Fax: (+45) 33.133 330, E-Mail: mailbox@warner-chappell.dk, Web Site: www.warnerchappell.com, A&R Dir.: Lars Sjelle; A&R Mgr.: Henrik Fuglesang.
*Owned:* Dacapo, Hard Publishing, Intersong, Lan Music, Royton Music, Seebach Productions,
*Administered:* Heick Music

**Zing Zing Music,** Kirkegardsgade 3, 9000 Aalborg, (+45) 9816 6462, E-Mail: tupilak@mail1.stofanet.dk, A&R: Birgitte Rode; Artist Mgmt.: Paul Mydo Andersen.

## VIDEO/DVD COMPANIES

**Warner Home Video,** Omogade 8, 1 Sal., 2100 Copenhagen, (+45) 3915 4900, E-Mail: info@dk.sandrewmetronome.com, Web Site: www.sandrewmetronome.dk

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**Ambia Music ApS,** PO Box 2208, DK-1018 Copenhagen, (+45) 3311 1015, Fax: (+45) 3314 7512, E-Mail: ambia@cdjazz.com, Web Site: www.cdjazz.com, MD: Henning Schaedler.

**Best Price Exports,** Noerregade 36B, 1. Sal., 1165 Copenhagen K, (+45) 3315 9060, Fax: (+45) 3393 9070, E-Mail: peter@bestprice.dk, Web Site: www.bestprice.dk, MD/Buyer: Peter Larsen.
(Distributor, Exporter) (Compact Disc, DVD, Records (LP's, 12-Inch, Singles))

**Bonnier Amigo Music Denmark AS,** Gl. Mont, 14, 1117 Copenhagen, (+45) 33.427 700, Fax: (+45) 33.427 701, E-Mail: ditte.malm@bonnieramigo.com, Web Site: www.bonnieramigo.dk, MD: Cai Leitner.

**CMC Entertainment A/S (Div. of Music Business Organization (MBO)),** Adelgade 12, 9000 Aalborg, (+45) 96.311 711, Fax: (+45) 96.311 750, E-Mail: info@cmc.dk, Web Site: www.cmc.dk, GM: Per Dam.

**DJBFA Distribution,** Grabrodretorv 16, 2. Sal, 1154 Copenhagen K, (+45) 33.120 109, Fax: (+45) 33.930 113, E-Mail: djbfa@djbfa.dk, Web Site: www.djbfa.dk

**Danacord Records,** Norregade 22, 1165 Copenhagen, (+45) 3315 1716, Fax: (+45) 3312 1514, E-Mail: daco@danacord.dk, Web Site: www.danacord.dk, MD: Jesper Buhl.
*Labels Distributed: Audio:* col legno (Germany); Bongiovanni Dischi (Italy); Dynamic (Italy)

**Disky Communications ApS,** Teknikerbyen 11, 2830 Virum, (+45) 4583 8400, Fax: (+45) 4583 8477, E-Mail: disky.denmark@disky.nl, Web Site: www.disky.nl, MD: David Meldgaard.

**Elap A/S,** Bransagervej 2-10, 9490 Pandrup, (+45) 9973 4000, Fax: (+45) 9824 6045, E-Mail: elap@elap.dk, Web Site: www.elap.dk, Dir.: Svend Jensen; Dir.: Lars Malling; Export Sales Mgr.: Jean Louis Cornu; Export Sales Mgr.: Peter Shak.
*Labels Distributed: Video:* Paramount Home Entertainment, Universal Studios Home Video.

**GDC A/S,** Tempovej 39, 2750 Ballerup, (+45) 4473 0000, Fax: (+45) 4473 0073, E-Mail: gdc@gdc.dk, Web Site: www.gdc.dk, MD: Stefan Schaldemose.
*Labels Distributed: Audio:* CMC Entertainment A/S (Denmark); Copenhagen Records (Denmark); Music Business Organization (MBO) (Denmark)

**Hermanex ApS,** Teknikerbyen 3, 2830 Virium, (+45) 4583 8100, Fax: (+45) 4583 8101, MD: Peter Jorgensen.

**Intermusic,** Ellebjergvej 23, 8240 Risskov, (+45) 8617 0399, Fax: (+45) 8617 0499, E-Mail: intermusic@intermusic.dk, Web Site: www.intermusic.dk/uk, Pres.: Hans Jorn Henriksen; GM: Annette Simoleit.
*Labels Distributed: Audio:* Enja Records (Germany)

**Kick Music A/S,** Raadhusstraede 3A, 1466 Copenhagen, (+45) 33.454 750, Fax: (+45) 33.454 750, E-Mail: kick@kick.dk, Web Site: www.kick.dk, MD: Michael Quvang; Exploitation: Allan Grauenkaer; Promo.: Astrid Sondberg.
(Distributor, Importer, Exporter) (Compact Disc)

**MIS Label ApS,** Jellingvej 5, 9230 Svenstrup, (+45) 9838 0404, Fax: (+45) 9838 2928, E-Mail: john@mislabel.dk, Web Site: www.mislabel.dk, Owner: John Olsen; Mgr.: Rene Sorensen; Sales Mgr.: Bjarne Albrerchtsen; Buyer/Sales CD: Lars Verhof; Buyer/Sales DVD/Games: Kim Bjerring.
(Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Computer Software, Accessories)

**Moskito Music,** Norregade 38, 1165 Copenhagen K, (+45) 3393 2800, Fax: (+45) 3393 2800, Chief Exec.: Tommy Nielsen.
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette)

**O.H. Musik ApS,** Jersie Strandvej 5, PO Box 49, 2680 Solrod Strand, (+45) 5614 6644, Fax: (+45) 5614 6667, E-Mail: oh@ohmusik.dk, Web Site: www.ohmusik.dk, Pres.: Ole Brix Hoglund.

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**Scanbox Entertainment,** Klokkeistobervej 15, 8800 Viborg, (+45) 7022 6202, Fax: (+45) 8661 4740, E-Mail: kavan@scanbox.dk, Web Site: www.scanbox.dk, MD: Karl Aage Jensen; Dir. Purchasing: Ebbe Kjaersgaard.

**Sony BMG Entertainment (Denmark) A/S (Div. of Sony BMG),** Vognmagergade 7, 1120 Copenhagen K, (+45) 3376 0300, Fax: (+45) 3376 0333, E-Mail: denmark@sonybmg.com, Web Site: www.sonybmg.dk, MD Sony BMG Denmark: Henrik Daldorph; Head of Sales: Kamilla Deleuran; Head of Mktg.: Anders Schmidt Hansen; Dir. Int'l Mktg.: Eik Frederiksen; Mgr. Local Mktg.: Marianne Sondergaard; Mgr. Finance/Admin.: Soren Kristensen; IT/Internet Mgr.: Thomas Larsen; Pdct. Mgr.-Local Rep.: Torben Johansen; Pdct. Mgr.-Int'l Rep. (Rock): Michael Rudolph; Pdct. Mgr.-Int'l Rep. (Urban): Daniel Vangsgaard; Pdct. Mgr.-Int'l Rep. (Dance): Lone Henriksen.

**Voices Music & Entertainment,** ApS Vestebrogade 95H, DK-1620 Copenhagen V, (+45) 3321 0135, Fax: (+45) 3324 0495, E-Mail: vme@vme-group.com, Web Site: www.vme.dk, Label Mgr.: Peter Mesnickow.

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**DCM Denmark ApS,** Stamholmen 193, 2650 Hvidovre, (+45) 7026.1160, Fax: (+45) 7026.1161, E-Mail: info@dcm.dk, Web Site: www.dcm.dk
- CD, CD-ROM & DVD Replicator

**The Danish Arts Agency/The Music Centre,** Peder Skrams Gade 8, DK 1054 Copenhagen K, (+45) 33.744 500, Fax: (+45) 33.744 569, E-Mail: sse@kunststyrelsen.dk, Web Site: www.kunststyrelsen.dk, www.danish-arts.dk, Contact: Sabrina Seeberg.
- Association & Professional Organization

**Danish Music Publishers Association,** Rolighedsvej 27, DK 5792 Aarslev, (+45) 70.206 218, Fax: (+45) 70.206 219, E-Mail: hc@dmff.dk, Web Site: www.dmff.dk, Pres.: Tine Birger Christensen; VP: John Rasmussen; Sec.: Hanne Christensen.
- Association & Professional Organization

**Danish Musicians' Union,** Sankt Hans Torv 26, 2200 Copenhagen N, (+45) 3524 0240, Fax: (+45) 3524 0250, E-Mail: dmf@dmf.dk, Web Site: www.dmf.dk, Chrmn.: Anders Laursen.
- Association & Professional Organization

**Danish Songwriters' Guild,** Grabrodretorv 16, 1, 1154 Copenhagen K, (+45) 33.12 0085, Fax: (+45) 33.91 0285, E-Mail: dpa@dpa.org, Web Site: www.dpa.org
- Association & Professional Organization

**KODA,** Landemarket 23-25, 1016 Copenhagen K, DK, (+45) 3330 6300, Fax: (+45) 3330 6331, E-Mail: info@koda.dk, Web Site: www.koda.dk, MD: Niels Bak; Head of Licensing: Martin Juel Christensen; Head of Documentation/Dist.: Tine Eilskov; Asst. Managing Dir.: Martin Gormsen.
- Performing and Mechanical Rights Organization

**Lassen Ricard,** Amaliegade 31, 1256 Copenhagen, (+45) 33.322 012, Fax: (+45) 33.322 474, E-Mail: lrlaw@lrlaw.dk, Web Site: www.lassenricard.dk
- Entertainment Attorney

**Lyrec Manufacturing,** Mileparken 22, 2740 Skovlunde, (+45) 4453 2522, Fax: (+45) 4453 5335, E-Mail: mail@lyrec.dk, Web Site: www.lyrec.dk, Pres.: Orjan E. Svedberg; Sales Mgr.: Johnan v Schoultz; Mktg. Mgr.: Flemming Skovgard Jensen.
- Packaging & Labeling Equipment
- Tape Processing & Duplicating Equipment

**MXP Danish Music Export & Promotion,** Sankt Hans Torv 26, 2200 Copenhagen, (+45) 240 240, Fax: (+45) 240 250, E-Mail: mxp@dmf.dk, Web Site: www.dmf.dk
- Record Promotion Company

**Matrix,** Buen 6-8, Postbox 266, 6000 Kolding, (+45) 70.201 377, Fax: (+45) 70.201 378, E-Mail: kontakt@matrix.dk, Web Site: www.matrix.dk
- Security & Surveillance Systems Manufacturer
- Store Fixture Manufacturer

**Per Meistrup Productions Co. (Div. of PMP Group Mordic ApS),** Evashoej, 2690 Karlslunde, (+45) 5614 6677, Fax: (+45) 5614 5144, E-Mail: 2005@meistrup.dk, Web Site: www.meistrup.com, MD: Per Meistrup; Sales Dir.: Klaus Randrup.
- Envelopes & Mailers
- Jacket/Sleeve Manufacturer
- Label Manufacturer
- Polybags & Shrinkwrap
- Printing
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**NCB (Nordisk Copyright Bureau),** Frederiksgade 17, 1265 Copenhagen K, (+45) 3336 8700, Fax: (+45) 3336 4690, E-Mail: ncb@ncb.dk, Web Site: www.ncb.dk, MD: Thorkil Emborg; Deputy MD: Lars Hey; Exec.-Audit/Antipiracy Servs.: Henning Jacobsen.
- Performing and Mechanical Rights Organization

**Panasonic Denmark A/S,** EJBY Industrivej 1, DK-2600 Glostrup, (+45) 4320 0800, Fax: (+45) 4320 0899, E-Mail: service@panasonic.dk, Web Site: www.panasonic.dk
- Blank Recording Media Manufacturer

**Puk Recording Studios,** Kaerbyvej 65, 8983 Gjerlev, (+45) 864.7 4600, Fax: (+45) 864.7 4611, E-Mail: puk@wwi.dk, Web Site: www.pukstudio.com, Studio Owner: Peter Iversen; Bldg. Mgr.: Steen Nielson; Gen. Service/Engineer: Jacob Meinert.
- Mastering Facility

**ROSA - The Danish Rock Council,** Saltholmsgade 22, 8000 Aarhus C, (+45) 8612 8444, Fax: (+45) 8676 0566, E-Mail: rosa@rosa.org, Web Site: www.rosa.org, MD: Gunnar K. Madsen; Coord.: Conny Jorgensen; Pub. Rel.: Lene Skipper.
- Association & Professional Organization

**Rytmisk Musik Danmark,** Musikkens Hus, Enghavevej 40, 3, 1674 Copenhagen V, (+45) 3324 2627, Fax: (+45) 3324 2667, E-Mail: info@rytmiskmusik.de, Web Site: www.rytmiskmusik.dk, Sec. Gen.: Michael Balle.
- Association & Professional Organization

**SCD Denmark a/s,** Nitivej 10, DK-2000 Frederiksberg, (+45) 8745 4545, Fax: (+45) 3816 0909, E-Mail: sdc@sdcdenmark.dk, Web Site: www.sdc-group.com, VP Sales/Mktg.: Anders Sandstrom; Bus Unit Mgr.: Jan Sabroe.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**Salut Entertainment ApS,** Havnevej 59, Havnso, 4591 Follenslev, (+45) 59.269 900, Fax: (+45) 59.269 920, E-Mail: mediaworld@salut.dk, Web Site: www.salut.dk
- Envelopes & Mailers
- Graphic Design
- Jacket/Sleeve Manufacturer
- Polybags & Shrinkwrap
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**Scanavo A/S,** Roskildevej 328, 2630 Taastrup, (+45) 43.552 700, Fax: (+45) 43.552 800, E-Mail: sales@scanavo.com, Web Site: www.scanavo.com, MD: Jeanette Solling; Sales Exec.: Nacima Derris; MD: Ronnie Skou; Sales Exec.: Sine Daugaard; Sales Exec.: Maria B. Hansen; Sales Exec.: Alice Lykke Bulow.
- Cartridges, Cassettes, Reels & Video Boxes
- Packaging Services

**SteepleChase Productions ApS,** PO Box 35, 2930 Klampenborg, (+45) 3964 4244, E-Mail: nils.winther@steeplechase.dk, Web Site: www.steeplechase.dk, Pres.: Nils Winther.
- Mastering Facility

**Techpoint APS Studio & Production Co.,** Birkebakken 8, 2500 Valby, (+45) 36.446 944, Fax: (+45) 36.446 945, E-Mail: admin@techpoint.dk, Web Site: www.techpoint.dk, Owner: Nils Harbo.
- Mastering Facility

**Tocano AS,** Lerbaekvej 8-10, 2680 Solroed Strand, (+45) 44.66 6200, Fax: (+45) 44.66 4033, E-Mail: info@tocano.dk, Web Site: www.tocano.com, Mktg. Dir.: Steen Jorgensen.
- CD, CD-ROM & DVD Replicator
- Mastering Facility

# ECUADOR

## RECORD LABELS (MAJOR)

**Sony BMG Entertainment (Ecuador) S.A. (Div. of Sony BMG),** Pasaje Turquia E10-10 y Av. 6 de Diciembre, Quito, (+593) 2.292 2534, (+593) 2.292 2535, Fax: (+593) 2.225 7770, E-Mail: latinbiz@sonymusic.com, Web Site: www.sonymusiclatin.com, GM: Teresa Brauer; Mktg. Dir.: Omar Valdivieso.
*Labels: (Distributed)* Jan Music

**Universal Music Ecuador S.A. (Div. of Universal Music Group),** Avda. De Los Shyris No. N32-14 y Diego, Almargo Edificio Torrenova, Quito, (+593) 2.223 0707, (+593) 2.223 0706, Fax: (+593) 2.252 9663, E-Mail: lina.marquez@umusic.com.ec, Web Site: www.universalmusica.com, MD: Lina Marquez; GM: Jorge Altamirano; Sales Mgr.: Fabio Patino.

## RECORD LABELS (INDEPENDENT)

**Aguilo Producciones Ltd.,** Luis Pastel E10 62 Y Pais, Quito, (+593) 2.224 9094, E-Mail: mjaguilo@andiranet.net, Owner: Juan Manuel Aguilo; Asst. to Owner: Marcia Vasco.

**Discos MTM,** Av. El Inca Y Guepi, No. 2069, Oficina 102, Quito, (+593) 2.225 8568, (+593) 2.225 0210, Fax: (+593) 2.243 8365, E-Mail: mtmmark@uio.satnet.net, Web Site: www.discosmtm.com, GM/CEO: Gonzalo Jimenez; CFO: Hilda Maria Jimenez; Import Chief: Paulina Lorences; Mktg. Dir.: Anna Maria Castro.
*Labels: (Distributed)* Delphine, Discompacto Corp., FM Discos y Cintas, Grita, MTM-Colombia, Putumayo, Sonografica, Warner Music Int'l

**Fabrica Ecuatoriana De Discos S.A. (FEDISCOS),** Km. 7 1/2 Via a la Costa, Guayaquil, (+593) 4.287 2100, E-Mail: fediscos@fediscos.com, Pres.: Patricia Feraud de Silva; Gen. Dir.: Fausto Feraud Manssur.
*Labels: (Owned)* Onix, Teen

**Show Music Entertainment,** Lizardo Garcia 512 y Diego de Almagro, Quito, (+593) 2.256 3592, (+593) 2.252 8669, Fax: (+593) 2.256 3592, E-Mail: showbusinessgroup@hotmail.com, showmusic@andinanet.net, staffsbg@interactive.net.ec, showme@robaunion.net, MD: Diego Jara.

**Sponsor Group,** Inglaterra 1373 y Amazonas, Edificio Centro Ejecutivo, Piso 6, Of. 601, Quito, (+593) 2.226 3151, Fax: (+593) 2.226 3151, E-Mail: fbetancourt69@hotmail.com, GM: Francisco Betancourt; Mgr.: Alex Betancourt.

## WHOLESALERS & DISTRIBUTORS

**Audiovideo,** Ramirez Davalos 124 y Amazonas, Quito, (+593) 2.222 0421, Fax: (+593) 2.501 662, E-Mail: audiovid@andinanet.net, Gerente General: Jaime Villareal.

## SERVICES

**Aguilo Producciones Ltd.,** Luis Pastel E10 62 Y Pais, Quito, (+593) 2.224 9094, E-Mail: mjaguilo@andiranet.net, Owner: Juan Manuel Aguilo; Asst. to Owner: Marcia Vasco.
- Custom Tape Duplicator
- Mastering Facility

**Asociacion Ecuatoriana de Radio y Television (AER),** Inglaterra 566 y Ab Mariana de Jesus, Quito, (+593) 2.256 7017, Fax: (+593) 2.256 7016, E-Mail: gerencia@aerpichincha.com, Web Site: www.aerpichincha.com, Pres. Nucleo Pichincha: Bernardo Nussbaum; Gerente: Sandra Aguilar.
- Association & Professional Organization

**SAYCE (Sociedad de Autores Y Compositores Ecuatorianos),** Ave. 10 de Agosto, No 43-147 Rio Coca, Quito, (+593) 2.246 2638, Fax: (+593) 2.246 2638, E-Mail: matriz@porta.net
- Performing and Mechanical Rights Organization

**Sociedad de Autores y Compositores Ecuatorianos,** Av. 10 de Agosto 43-147 y Rio Coca, Quito, (+593) 2.246 2638, Fax: (+593) 2.292 1736, E-Mail: matriz@porta.net, Web Site: www.sayce.com.ec, GM: Dr. Manuel Riera Rodriguez.
- Association & Professional Organization

# EGYPT

## RECORD LABELS (INDEPENDENT)

**Mirage Records,** 5 El Mamalik St., Roxy, Heliopolis, Cairo, 11341, (+20) 2.453 7428, (+20) 2.452 9023, Fax: (+20) 2.453 7429, E-Mail: info@mirage-records.com, Web Site: www.mirage-records.com, GM: Sameh Adel Maher; Mktg. Mgr.: Ghada Tosson.

**Relax In Egypt,** 11 Abd El Manam Riad St., Mohandsen Giza, (+20) 2.336 5424, Fax: (+20) 2.337 8474, MD: Hisham Tawfiq.

## SERVICES

**Denton Wilde Sapte,** 9 Shagaret El Dor St., Zamalek, Cairo, (+20) 2.738 1469, (+20) 2.736 5128, (+20) 2.735 0574, Fax: (+20) 2.736 7717, E-Mail: cairo@dentonwildesapte.com, Web Site: www.dentonwildesapte.com, Mgr./Partner: Bridget McKinney.
- Entertainment Attorney

**Nadoury & Nahas Law Offices,** 71 Sultan Hussein St., Alexandria, (+20) 3.487 3609, Fax: (+20) 3.487 5136, E-Mail: nadourynahas@soficom.com.eg, Contact: Ashraf Nadoury.
- Entertainment Attorney

# EL SALVADOR

## WHOLESALERS & DISTRIBUTORS

**CD Warehouse Distribudores,** 9 Calle Poniente y 81 Ave. Norte, Escalon, San Salvador, 4205, (+503) 263 3577, Fax: (+503) 263 3679, E-Mail: cdw@sal.gbm.net, Contact: Jose Molina-Castrillon.

# ESTONIA

## RECORD LABELS (INDEPENDENT)

**PedroBeat Ltd. / MT Holding Ltd.,** Harku 27, 11612 Tallinn, (+372) 656 3701, Fax: (+372) 656 3677, E-Mail: pedro@pedro.ee, Web Site: www.pedro.ee, MD: Sven Aabreldaal; Promo./Mktg. Dir.: Leen Kadakas; Sales Dir.: Margus Varusk.

## WHOLESALERS & DISTRIBUTORS

**Lend Music, Ltd.,** Koomne 33, 10617 Tallinn, (+372) 656 5304, Fax: (+372) 646 5304, E-Mail: lendm@online.ee, Contact: Toivo Lend.

## SERVICES

**EAU (Estonian Authors' Society),** 13 Lille Str., 10614 Tallinn, (+372) 6.684 360, Fax: (+372) 6.642 361, E-Mail: eau@eau.org, Web Site: www.eau.org
- Performing and Mechanical Rights Organization

**Estonian Choral Association,** Roosikrantsi 13, 10119 Tallinn, (+372) 627 4451, (+372) 627 4450, Fax: (+372) 627 4450, E-Mail: kooriyhing@kul.ee, Web Site: www.kooriyhing.ee, MD: Ilmar Moss; Sec. Gen.: Kaie Tanner.
- Association & Professional Organization

**NCB (Nordisk Copyright Bureau) Estonia,** Lille 13, EE 10614 Tallinn, (+372) 6.668 4365, Fax: (+372) 6.668 4366, Web Site: www.ncb.dk, Branch Office Exec.: Mario Kivistik.
- Performing and Mechanical Rights Organization

# FAROE ISLANDS

## RECORD LABELS (INDEPENDENT)

**Tutl,** Reynagota 12, Torshavn, FO-110, (+298) 314 815, Fax: (+298) 314 825, E-Mail: info@tutl.com, Web Site: www.tutl.com, Pres.: Kristian Blak.

# FIJI

## RECORD LABELS (INDEPENDENT)

**Procera Music Co. Ltd.,** 68 Suva St., Ste. 19, Suva, (+679) 3303 365, Fax: (+679) 3303 193, MD: Mohammed Akief; GM: Anilesh Chandra.

**Tango Multimedia Productions (Div. of Tango Records & Tango Digital),** 9 Mendhi Pl., Lautoka, (+679) 666 0185, Fax: (+679) 666 0185, E-Mail: danny@danielrae.

INTERNATIONAL

com, Web Site: www.danielrae.com, MD: Daniel Rae Costello.
*Labels: (Owned)* Tango
*Int'l Reps.:* Tango Multimedia Productions (Fiji)

## WHOLESALERS & DISTRIBUTORS

**Tango Multimedia Productions (Div. of Tango Records & Tango Digital),** 9 Mendhi Pl., Lautoka, (+679) 666 0185, Fax: (+679) 666 0185, E-Mail: danny@danielrae.com, Web Site: www.danielrae.com, MD: Daniel Rae Costello.
*Labels Distributed: Audio:* Tango Multimedia Productions (Fiji)

## SERVICES

**Tango Multimedia Productions (Div. of Tango Records & Tango Digital),** 9 Mendhi Pl., Lautoka, (+679) 666 0185, Fax: (+679) 666 0185, E-Mail: danny@danielrae.com, Web Site: www.danielrae.com, MD: Daniel Rae Costello.
•CD, CD-ROM & DVD Replicator

# FINLAND

## RECORD LABELS (MAJOR)

**EMI Music Finland (Div. of EMI Music),** Tammasaarenlaituri 3, 00180 Helsinki, (+358) 9.348 426, Fax: (+358) 9.3484 2797, E-Mail: pinja.niemi@emimusic.com, Web Site: www.emi.fi, MD: Wemppa (Veikko) Koivumaki; Finance Dir.: Mikko Tukiainen; Mktg. Dir.: Timo Kuoppamaki; Mktg. Mgr.: Nora Norrlin; Mktg. Mgr.: Jari Halenius; Label Mgr.: Ramona Forsstrom.
*Labels: (Owned)* Chrysalis, Nozle, Virgin, *(Distributed)* IRS, Impact

**Poko Rekords (Div. of EMI Music),** PO Box 483, 33101 Tampere, (+358) 3.213 6800, Fax: (+358) 3.213 3732, E-Mail: poko@poko.fi, Web Site: www.poko.fi, MD: Epe Helenius; Head of Mktg.: Taija Holm; Head of A&R: Juha Torvinen; A&R Mgr.: Jouni "Tami" Tamminen; Bus. Aff. Mgr.: Marita Helenius; Prodn. Mgr.: Jouni Tolonen; Mktg. Asst.: Mira Salminen.

**Sony BMG Music Entertainment Finland (Div. of Sony BMG),** PL 285 (Itsehallintotie 3), 02601 Epsoo, (+358) 207.421 500, Fax: (+358) 207.421 510, E-Mail: etunimi.sukunimi@sonybmg.com, Web Site: www.sonybmg.fi, MD Sony BMG Finland: Kimmo Valtanen; Finance/Admin. Dir.: Vesa Aittomaki; Mktg. Dir.: Mark Fry; Head of Sales: Kari Narva; A&R Mgr.: Janne Halmkrona; A&R Mgr.: Seppo Matintalo.
*Labels: (Owned)* Ariola, Arista, Cat Music Oy, RCA, Record Station, *(Distributed)* American Recordings, Anderson, Geffen, Giant, MCA, Mushroom

**Universal Music Oy (Div. of Universal Music Group),** Vattuniemenranta 2, 00210 Helsinki, (+358) 9.615 4677, Fax: (+358) 9.6154 6700, Web Site: www.universalmusic.fi, MD: Gugi Kokljuschkin; CFO: Juhani Raunio; GM Publishing: Antti Lehtinen; Mktg. Dir.: Kimmo Kivisilta; Promo. Head: Satu Shellman; Sales Mgr.: Kimmo Hintikka; Local A&R Mgr.: Hannu Sormunen.
*Labels: (Owned)* DGG, Decca, Interscope, Island, Mercury, Motown, New Spirit, Philips, Polydor, Stockholm, Vertigo, Verve

**Warner Music Finland Oy (Div. of Warner Music Group),** Vattuniemenkatu 21, 00210 Helsinki, (+358) 9.681 400, Fax: (+358) 9.6814 0481, E-Mail: wm.finland@warnermusic.com, Web Site: www.warnermusic.fi, MD: Marita Kaasalainen; Sales Mgr.: Timo Kivinen; A&R Mgr.: Pekka Ruuska; Mktg. Mgr. Int'l: Jouni Peramaa; Mktg. Mgr. Domestic: Petri Eklund; New Media Coord.: Tuomo Korpinen.
*Labels: (Owned)* Evidence, F Records, Finlandia, Int'l Warner Labels

## RECORD LABELS (INDEPENDENT)

**Bluelight Records,** PO Box 153, 00171 Helsinki, (+358) 9.757 1728, Fax: (+358) 9.777 2127, E-Mail: bluelight.records@co.inet.fi, MD: Mika Myyrylainen.

**Bonnier Amigo Music Finland Ab,** Melkonkatu 18, 00390 Helsinki, (+358) 9.2510 2966, Fax: (+358) 9.2510 2970, E-Mail: anne.laaksonen@bonnieramigo.com, Web Site: www.bonnieramigo.com, GM: Anne Laaksonen; Sales Mgr.: Tero Laukkanen; Promo./Label Mgr. - Bonnier Amigo: Mikko Saukkonen; Promo./Label Mgr. - Roadrunner/MNW/Epitah: Hanna Jarvinen.
*Labels: (Distributed)* ACT, Alligator, Big Star, Blind Pig, Enja, Fantasy, Frontiers/Atenzia, Green Linnet, Ministry Of Sound, Rhino, Stax, V2, Vanguard

**Cyberware Productions,** PO Box 623, 33101 Tampere, (+358) 3.213 1553, Fax: (+358) 3.373 9757, E-Mail: info@cyberware.fi, Web Site: www.cyberware.fi

**Digelius Music,** Laivurinrinne 2, 00120 Helsinki, (+358) 9.666 375, Fax: (+358) 9.628 950, E-Mail: info@digelius.com, MD: Ilkka Lehtinen.

**edel records Finland Oy,** Saynaslahdentie 12, 00560 Helsinki, (+358) 9.7288 320, Fax: (+358) 9.7288 3220, E-Mail: info.fi@edel.com, Web Site: www.edel.com, www.edel.fi, MD: Jorma Kosonen; Promo.: Johanna Kiiski.
*Int'l Reps.:* edel Distribution GmbH (Germany)

**Goofin' Records,** PO Box 63, 01601 Vantaa, (+358) 9.773 3113, Fax: (+358) 9.275 9398, E-Mail: info@goofinrecords.com, Web Site: www.goofinrecords.com, MD/CEO: Peter Hakonen.

**Jungle Records,** Yrjonkatu 3, 28100 Pori, (+358) 2.635 9030, Fax: (+358) 2.635 9031, E-Mail: jungle@junglerecords.fi, Web Site: www.junglerecords.fi, MD: Marko Hakala.

**Lion Music,** Box 19, 22 411 Godby Aland, Fax: (+358) 18.14210, E-Mail: info@lionmusic.com, Web Site: www.lionmusic.com
*Int'l Reps.:* Border Music (Sweden), Cargo Records (United Kingdom)

**Merceedee's,** PO Box 345, 33101 Tampere, (+358) 40.541 9122, E-Mail: merceedees@merceedees.fi, Web Site: www.merceedees.fi, MD: Paavo Backman.

**Musicmakers OY,** Pursimiehenkatu 29/E, 00150 Helsinki, (+358) 9.4131 8800, Fax: (+358) 9.4131 8810, E-Mail: info@musicmakers.fi, Web Site: www.musicmakers.fi, MD/Composer: Kim Kuusi; Prodn. Mgr.: Heidi Kauppila; Producer/Composer: Leri Leskinen; Producer/Composer: Kalle Chydenius; Engineer/Composer: Mikko Laiho.
*Labels: (Owned)* Pinkatlas, Plastinka

**Olarin Musiikki OY,** PL 20, 02211 Espoo, (+358) 9.881 3227, (+358) 9.566 91, E-Mail: olarinmusiikki@olarinmusiiki.fi, Web Site: www.olarinmusiikki.fi, Pres.: Timo Narvainen.

**Ondine,** Fredrikinkatu 77/A/2, 00100 Helsinki, (+358) 9.4342 210, Fax: (+358) 9.493 956, E-Mail: ondine@ondine.fi, Web Site: www.ondine.net, Pres.: Reijo Kiilunen; Producer: Seppo Siirala; Mktg.: Mikko Hannuksela.
*Labels: (Owned)* Ondine Octopus
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Oy FG-Naxos A.B.,** Karapellontie 4C, FN-02610 Espoo, (+358) 9.615 3615, Fax: (+358) 9.6153 6299, E-Mail: palaute@fg-naxos.fi, Web Site: www.fg-naxos.fi

**Playground Music Scandinavia (PGM),** PO Box 222, 33201 Tampere, (+358) 3.260 3201, (+358) 3.260 3202, Fax: (+358) 3.260 3200, E-Mail: finfo@playgroundmusic.com, Web Site: www.playgroundmusic.com, GM: Tom Pannula; Head of Promo.: Carri Suksia.

**Polarvox Music Publishing OY,** Arinatie 8, 00370 Helsinki, (+358) 9.2252 1340, Fax: (+358) 9.2252 1310

**Rockadillo,** Ilmarinkatu 12 A 2, 33500 Tampere, (+358) 3.213 1260, Fax: (+358) 3.213 1297, E-Mail: records@rockadillo.fi, Web Site: www.rockadillo.fi, MD: Tapio Korjus.
*Labels: (Owned)* Pohjola, Rockadillo, *(Distributed)* Aani

**Spinefarm Records,** PO Box 212, 00181 Helsinki, (+358) 9.454 2710, Fax: (+358) 9.4542 7133, E-Mail: info@spinefarm.fi, Web Site: www.spinefarm.fi, MD: Riku Paakkonen.

**Stupido Records,** Roobertinkatu 20-22, 00120 Helsinki, (+358) 9.646 990, Fax: (+358) 9.646 991, E-Mail: stupido@stupido.fi, Web Site: www.stupido.fi, MD: Jorma Ristila; A&R/Promo. Mgr.: Joose Berglund; Sales: Aleksi Pahuala.
*Int'l Reps.:* Playground Music Scandinavia (PGM) (Sweden)

## MUSIC PUBLISHERS

**Bonnier Amigo Music Finland Ab,** Melkonkatu 18, 00390 Helsinki, (+358) 9.2510 2966, Fax: (+358) 9.2510 2970, E-Mail: anne.laaksonen@bonnieramigo.com, Web Site: www.bonnieramigo.com, GM: Anne Laaksonen; Sales Mgr.: Tero Laukkanen; Promo./Label Mgr. - Bonnier Amigo: Mikko Saukkonen; Promo./Label Mgr. - Roadrunner/MNW/Epitah: Hanna Jarvinen.

**Digelius Music,** Laivurinrinne 2, 00120 Helsinki, (+358) 9.666 375, Fax: (+358) 9.628 950, E-Mail: info@digelius.com, MD: Ilkka Lehtinen.

**Modus Musiikki Oy (TEOSTO),** PO Box 206, 67101 Kokkola, (+358) 6.832 9810, Fax: (+358) 6.832 9811, E-Mail: modus.musiikki@saunalahti.fi, Web Site: www.sicom.fi/editionmodus/en/eetusivu.htm, MD: Matti Murto.

**Musicmakers OY,** Pursimiehenkatu 29/E, 00150 Helsinki, (+358) 9.4131 8800, Fax: (+358) 9.4131 8810, E-Mail: info@musicmakers.fi, Web Site: www.musicmakers.fi, MD/Composer: Kim Kuusi; Prodn. Mgr.: Heidi Kauppila; Producer/Composer: Leri Leskinen; Producer/Composer: Kalle Chydenius; Engineer/Composer: Mikko Laiho.

**Olarin Musiikki OY (TEOSTO),** PL 20, 02211 Espoo, (+358) 9.881 3227, (+358) 9.566 91, E-Mail: olarinmusiikki@olarinmusiiki.fi, Web Site: www.olarinmusiikki.fi, Pres.: Timo Narvainen.

**Poko Rekords (Div. of EMI Music),** PO Box 483, 33101 Tampere, (+358) 3.213 6800, Fax: (+358) 3.213 3732, E-Mail: poko@poko.fi, Web Site: www.poko.fi, MD: Epe Helenius; Head of Mktg.: Taija Holm; Head of A&R: Juha Torvinen; A&R Mgr.: Jouni "Tami" Tamminen; Bus. Aff. Mgr.: Marita Helenius; Prodn. Mgr.: Jouni Tolonen; Mktg. Asst.: Mira Salminen.

**Polarvox Music Publishing OY,** Arinatie 8, 00370 Helsinki, (+358) 9.2252 1340, Fax: (+358) 9.2252 1310

**SongStrong Productions USA (Div. of SongStrong Entertainment) (BMI),** PL 153, 00811 Helsinki, (+358) 44.542 3623, E-Mail: songstrong@usa.com, Web Site: www.songstrong.com, Catalog Mgr.: Jari Simonen.
*Owned:* Royalty Free King,
*Administered:* Broadcast Music Inc.

**Sony BMG Music Entertainment Finland (Div. of Sony BMG),** PL 285 (Itsehallintotie 3), 02601 Epsoo, (+358) 207.421 500, Fax: (+358) 207.421 510, E-Mail: etunimi.sukunimi@sonybmg.com, Web Site: www.sonybmg.fi, MD Sony BMG Finland: Kimmo Valtanen; Finance/Admin. Dir.: Vesa Aittomaki; Mktg. Dir.: Mark Fry; Head of Sales: Kari Narva; A&R Mgr.: Janne Halmkrona; A&R Mgr.: Seppo Matintalo.

**Sulasol (TEOSTO),** Fredrikinkatu 51-53 B, 00100 Helsinki, (+358) 9.4136 1100, Fax: (+358) 9.4136 1122, E-Mail: info@sulasol.fi, Web Site: www.sulasol.fi, Pres.: Pekka Hapuoja; Exec. Dir.: Reijo Kekkonen; Artistic Dir.: Paavo Kiiski.

**Taurus Music Oy,** PL 33, Tinantie 1, 02431 Masala, (+358) 9.297 7007, Fax: (+358) 9.297 7036, E-Mail: ande.paivalainen@taurusmusic.fi, Web Site: www.taurusmusic.fi, Pres.: Ande Paivalainen; Contact: Riitta Paivalainen.
*Owned:* Andes Music, Taurus Music

**Universal Music Oy (Div. of Universal Music Group),** Vattuniemenranta 2, 00210 Helsinki, (+358) 9.615 4677, Fax: (+358) 9.6154 6700, Web Site: www.universalmusic.fi, MD: Gugi Kokljuschkin; CFO: Juhani Raunio; GM Publishing: Antti Lehtinen; Mktg. Dir.: Kimmo Kivisilta; Promo. Head: Satu Shellman; Sales Mgr.: Kimmo Hintikka; Local A&R Mgr.: Hannu Sormunen.

**Warner / Chappell Music Finland,** Vattuniemenkatu 21, 00521 Helsinki, (+358) 9.681 400, Fax: (+358) 9.6814 0483, Web Site: www.warnerchappell.com, F&A Mgr.: Pia Steffanson; Creative Dir.: Tom Frisk; Publishing Mgr.: Ari Nieminen; PR/Promo. Mgr.: Henna Salmela; Copyright/Royalty Mgr.: Hanna Nuortila.

## VIDEO/DVD COMPANIES

**Cornerstone Entertainment Agency (Div. of Frontact Ltd.),** PO Box 204, 00201 Helsinki, (+358) 4.0087 4086, Fax: (+358) 4.5689 0442, E-Mail: admin@cornerstone.fi, frontact@cornerstone.fi, Web Site: www.cornerstone.fi, Pres.: Jukka Oja; Producer: Pauliina Moisander.
*Formats:* VHS, S-VSH, DVD.
*Supplies:* Music Long Form, Documentary, Music Videos.
*Seeking:* Music Long Form, Betacam SP, Digital Beta.

**Warner Home Video,** Kaisaniemenkatu 1 BA 73, 00100 Helsinki, (+358) 9.8624 5814, Fax: (+358) 9.8624 5825, Web Site: www.sandrewmetronome.fi, www.kinopalatsi.fi, MD: Leif Lindblad.

## WHOLESALERS & DISTRIBUTORS

**Bluelight Records,** PO Box 153, 00171 Helsinki, (+358) 9.757 1728, Fax: (+358) 9.777 2127, E-Mail: bluelight.records@co.inet.fi, MD: Mika Myyrylainen.

**Bonnier Amigo Music Finland Ab,** Melkonkatu 18, 00390 Helsinki, (+358) 9.2510 2966, Fax: (+358) 9.2510 2970, E-Mail: anne.laaksonen@bonnieramigo.com, Web Site: www.bonnieramigo.com, GM: Anne Laaksonen; Sales Mgr.: Tero Laukkanen; Promo./Label Mgr. - Bonnier Amigo: Mikko Saukkonen; Promo./Label Mgr. - Roadrunner/MNW/Epitah: Hanna Jarvinen.

**Digelius Music,** Laivurinrinne 2, 00120 Helsinki, (+358) 9.666 375, Fax: (+358) 9.628 950, E-Mail: info@digelius.com, MD: Ilkka Lehtinen.
(Distributor, Exporter)

**EMI Music Finland (Div. of EMI Music),** Tammasaarenlaituri 3, 00180 Helsinki, (+358) 9.348 426, Fax: (+358) 9.3484 2797, E-Mail: pinja.niemi@emimusic.com, Web Site: www.emi.fi, MD: Wemppa (Veikko) Koivumaki; Finance Dir.: Mikko Tukiainen; Mktg. Dir.: Timo Kuoppamaki; Mktg. Mgr.: Nora Norrlin; Mktg. Mgr.: Jari Halenius; Label Mgr.: Ramona Forsstrom.

**edel records Finland Oy,** Saynaslahdentie 12, 00560 Helsinki, (+358) 9.7288 320, Fax: (+358) 9.7288 3220, E-Mail: info.fi@edel.com, Web Site: www.edel.com, www.edel.fi, MD: Jorma Kosonen; Promo.: Johanna Kiiski.

**Goofin' Records,** PO Box 63, 01601 Vantaa, (+358) 9.773 3113, Fax: (+358) 9.275 9398, E-Mail: info@goofinrecords.com, Web Site: www.goofinrecords.com, MD/CEO: Peter Hakonen.
(One-Stop, Record Label) (Compact Disc, Records (LP's), Overstock)

**Jungle Records,** Yrjonkatu 3, 28100 Pori, (+358) 2.635 9030, Fax: (+358) 2.635 9031, E-Mail: jungle@junglerecords.fi, Web Site: www.junglerecords.fi, MD: Marko Hakala.

**Oy FG-Naxos A.B.,** Karapellontie 4C, FN-02610 Espoo, (+358) 9.615 3615, Fax: (+358) 9.6153 6299, E-Mail: palaute@fg-naxos.fi, Web Site: www.fg-naxos.fi

**Poko Rekords (Div. of EMI Music),** PO Box 483, 33101 Tampere, (+358) 3.213 6800, Fax: (+358) 3.213 3732, E-Mail: poko@poko.fi, Web Site: www.poko.fi, MD: Epe Helenius; Head of Mktg.: Taija Holm; Head of A&R: Juha Torvinen; A&R Mgr.: Jouni "Tami" Tamminen; Bus. Aff. Mgr.: Marita Helenius; Prodn. Mgr.: Jouni Tolonen; Mktg. Asst.: Mira Salminen.
(Distributor, Importer) (Compact Disc, Video - Cassette, DVD, Cutouts, Overstock, Computer Software, Accessories)

**Poptori Oy,** Malminraitti 17, 00700 Helsinki, (+358) 9.350 5940, Fax: (+358) 9.385 8920, E-Mail: info@poptori.fi, Web Site: www.poptori.fi, Pres . Erkki Puumalainen; Controller: Marko Ollikainen; Sales: Mika Pirttikoski.
(Distributor, Rackjobber, Importer, Exporter, Special Products) (Compact Disc, DVD)

**Sony BMG Music Entertainment Finland (Div. of Sony BMG),** PL 285 (Itsehallintotie 3), 02601 Epsoo, (+358) 207.421 500, Fax: (+358) 207.421 510, E-Mail: etunimi.sukunimi@sonybmg.com, Web Site: www.sonybmg.fi, MD Sony BMG Finland: Kimmo Valtanen; Finance/Admin. Dir.: Vesa Aittomaki; Mktg. Dir.: Mark Fry; Head of Sales: Kari Narva; A&R Mgr.: Janne Halmkrona; A&R Mgr.: Seppo Matintalo.

**Spinefarm Records,** PO Box 212, 00181 Helsinki, (+358) 9.454 2710, Fax: (+358) 9.4542 7133, E-Mail: info@spinefarm.fi, Web Site: www.spinefarm.fi, MD: Riku Paakkonen.

**Universal Music Oy (Div. of Universal Music Group),** Vattuniemenranta 2, 00210 Helsinki, (+358) 9.615 4677, Fax: (+358) 9.6154 6700, Web Site: www.universalmusic.fi, MD: Gugi Kokljuschkin; CFO: Juhani Raunio; GM Publishing: Antti Lehtinen; Mktg. Dir.: Kimmo Kivisilta; Promo. Head: Satu Shellman; Sales Mgr.: Kimmo Hintikka; Local A&R Mgr.: Hannu Sormunen.

**Warner Music Finland Oy (Div. of Warner Music Group),** Vattuniemenkatu 21, 00210 Helsinki, (+358) 9.681 400, Fax: (+358) 9.6814 0481, E-Mail: wm.finland@warnermusic.com, Web Site: www.warnermusic.fi, MD: Marita Kaasalainen; Sales Mgr.: Timo Kivinen; A&R Mgr.: Pekka Ruuska; Mktg. Mgr. Int'l: Jouni Peramaa; Mktg. Mgr. Domestic: Petri Eklund; New Media Coord.: Tuomo Korpinen.

## SERVICES

**CD-Linja (Div. of Digital Communication Media Oy),** Toinen Savu 4, 01510 Vantaa,

INTERNATIONAL

(+358) 9.530 551, Fax: (+358) 9.5305 5305, E-Mail: info@cdlinja.fi, Web Site: www.cdlinja.fi
• CD, CD-ROM & DVD Replicator

**Cornerstone Entertainment Agency (Div. of Frontact Ltd.),** PO Box 204, 00201 Helsinki, (+358) 4.0087 4086, Fax: (+358) 4.5689 0442, E-Mail: admin@cornerstone.fi, frontact@cornerstone.fi, Web Site: www.cornerstone.fi, Pres.: Jukka Oja; Producer: Pauliina Moisander.
• Record Promotion Company

**Discopress Ltd.,** PO Box 570, 33101 Tampere, (+358) 3.346 2522, Fax: (+358) 3.346 2532, E-Mail: discopress@kolumbus.fi, Web Site: www.discopress.fi, Mgr.: Pentti Teravainen; Sec.: Aija Teravaiden.
• Public Relations Company
• Record Promotion Company

**Dittmar & Indrenius,** Pohjoisesplanadi 25A, 00100 Helsinki, (+358) 9.681 700, Fax: (+358) 9.652 406, E-Mail: office@dittmar.fi, Web Site: www.dittmar.fi
• Entertainment Attorney

**Finnish Music Information Centre (FIMC),** Lauttasaarentie 1, 00200 Helsinki, (+358) 9.6810 1313, Fax: (+358) 9.682 0770, E-Mail: info@fimic.fi, Web Site: www.fimic.fi, Exec. Dir./Head Contemporary Music Div.: Kai Amberla; Head of Popular Music Div.: Jutta Jaakkola; Chief Librarian: Ranja Purma.
• Association & Professional Organization

**Finnish Music Publishers' Association,** Lastenkodinkatu 7, 00180 Helsinki, (+358) 9.586 0870, Fax: (+358) 9.5860 8755, E-Mail: info@musiikkikustantajat.fi, Web Site: www.musiikkikustantajat.fi, MD: Pekka Sipila.
• Association & Professional Organization

**Finnish Musicians' Union,** Pieni Roobertinkatu 16, 00120 Helsinki, (+358) 9.6803 4070, Fax: (+358) 9.6803 4087, E-Mail: sml@musicfinland.com, Web Site: www.musicfinland.com/sml
• Association & Professional Organization

**Gramex ry,** Pieni Roobertinkatu 16, 00120 Helsinki, (+358) 9.6803 400, Fax: (+358) 9.6803 4010, E-Mail: gramex@gramex.fi, Web Site: www.gramex.fi, MD: Marttila Hannu.
• Association & Professional Organization
• Performing and Mechanical Rights Organization

**Into Group / Into Oy,** Lammittajankatu 4, 00810 Helsinki, (+358) 9.755 950, Fax: (+358) 9.755 3581, E-Mail: into@into.fi, Web Site: www.into.fi, MD: Peter Nyman; Dir. Sales/Mktg.: Pekka Paukku.
• Blank Tape Loader
• Cartridges, Cassettes, Reels & Video Boxes

**Jutel Oy,** Teknologiantie 11, 90570 Oulu, (+358) 20.7476 200, Fax: (+358) 20.7476 210, E-Mail: sales@jutel.fi, Web Site: www.jutel.fi
• Digital Music Companies & Services

**Maxell Finland,** Ennekuja 4, 02270 Espoo, (+358) 9.439 3230, Fax: (+358) 9.4393 2366, E-Mail: myynti@maxell.fi, Web Site: www.maxell.fi
• Blank Recording Media Manufacturer

**Society of Finnish Composers,** Runeberginkatu 15/A/11, 00100 Helsinki, (+358) 9.445 589, Fax: (+358) 9.440 181, E-Mail: saveltajat@composers.fi, Web Site: www.composers.fi, Pres.: Mikko Heinio; Exec. Dir.: Annu Mikkonen.
• Association & Professional Organization

**TEOSTO (The Finnish Composers' Copyright Society),** Lauttasaarentie 1, 00200 Helsinki, (+358) 9.681 011, Fax: (+358) 9.677 134, E-Mail: teosto@teosto.fi, Web Site: www.teosto.fi, Pres.: Henrik Otto Donner; CEO: Katri Sipila; Dir. Commun.: Satu Kaarenoja.
• Performing and Mechanical Rights Organization

# FRANCE

## RECORD LABELS (MAJOR)

**Barclay (Div. of Universal Music Group),** 16 rue des Fosses-St.-Jacques, 75005 Paris, (+33) 1.4441 9595, Fax: (+33) 1.4441 9594, Web Site: www.universalmusic.fr, MD: Olivier Caillart; Mktg. Dir.: Olivier Descroix; Promo. Dir.: Jocelyn Perrotin; A&R: Sylvain Taillet; Bus. Aff.: Valerie Foray; A&R: Gremillon Simmy; A&R: Talar Axel.
*Labels: (Distributed)* Def Jam, Def Soul, Geffen, Motown, Nouvelle Donne, Rawkus, Rosebud

**Columbia Group (Div. of Sony BMG),** 20-26 Rue Morel, 92110 Clichy, (+33) 1.5764 6657, Fax: (+33) 1.5764 6666, Web Site: www.sonymusic.fr, MD Columbia: Valerie Michelin; Int'l Mktg. Dir. Columbia: Sabine Feutrel; Dir. Promo.: Anne Lefevre-Lebon; Local Mktg. Dir. Columbia: Emmanuelle Zerbib; Local Mktg. Dir. Columbia: Natacha Kranz.
*Labels: (Owned)* St. George, Yelen Musiques, *(Distributed)* Cargo

**Delabel (Div. of EMI Music),** 3 rue des Minimes, 75003 Paris, (+33) 1.4478 5555, Fax: (+33) 1.4478 5599, E-Mail: delabel@virginmusic.com, Web Site: www.virgin.fr, www.delabel.com, MD: Benjamin Chulvanij; A&R Dir.: Jean-Claude Ghrenasha; Promo. Dir.: Rebecca Hayat; Mktg. Head: Luc Charles; Mktg. Head: Julien Bescond; Head of Hostile Records: Vincent Demarthe; Export: Thierry Jacquet.
*Labels: (Distributed)* Circa, Disques Du Crespuscule, Hostile, Hut, Musiques Hybrides, Virgin Int'l, XL

**EMI Classics (Div. of EMI Music),** 43 rue Camille Desmoulins, 92130 Issy les Moulineaux, (+33) 1.4629 2020, Fax: (+33) 1.4629 2160, Web Site: www.emiclassics.com, MD: Alain Lanceron; Asst. to MD: Marie Laure Cirode; Head of Catalogue/Repertoire: Remi Jacobs; Head of Recordings: Jean Philippe Rolland; Head of Promo.: Aude de Jambline; Classical Pjct. Mgr.: Patrick Gamblin; Classical Pjct. Mgr.: Francois Rouffeteau.
*Labels: (Owned)* EMI Classics, Virgin Classics

**EMI Music France (Div. of EMI Music),** 118 rue du Mont, 75018 Cenis, Paris, (+33) 1.5655 7777, Fax: (+33) 1.5655 7070, Web Site: www.emimusic.fr, Pres.-Capitol Records France: Benjamin Chulvanij; MD Finance-EMI Music: Nathalie Collin; Head of New Media-EMI Music: Herve Lemaire; Head of Mktg.-Capitol: Antoine Monin; Head of Promo.-Capitol: Rebecca Hayat; A&R Mgr.-Capitol: Bertrand Coqueugniot; Bus. Aff. Mgr.-EMI Music: Valerie Queinnec-Vincent; Int'l Devel.: Thierry Jacquet; Jazz: Nicolas Pflug; Pdct. Mgr. Int'l: Corinna Sadki; Pdct. Mgr. Int'l: Thierry d'Aboville.
*Labels: (Owned)* Apple, Blue Note, Capitol, Capitol Nashville, Chrysalis, Cooltempo, DLA, EMI Classics, La Voix de son Maitre, Odeon, Parlophone, Positiva, Virgin Classics, *(Distributed)* AMC, Attoll Music, Xtribis

**JivePic (Div. of Sony BMG),** 20-26 Rue Morel, 92110 Clichy, (+33) 1.5764 6000, Fax: (+33) 1.5764 6780, Web Site: www.sonymusic.fr, MD: Stephanie Letavernier; Int'l Mktg. Dir.: Virginie Monnie; Domestic Mktg. Dir.: Nicholas Chuong; Head Promo.: Florence Labry.
*Labels: (Owned)* Dance Pool, Epic, Tristar

**Labels/Virgin (Div. of EMI Music),** 118 Rue Du Mont Cenis, 75018 Paris, (+33) 1.5655 7400, Fax: (+33) 1.5655 7720, Web Site: www.labels.tm.fr, Pres.: Laurent Chapeau; GM Labels/Virgin: Morvan Boury; Head of Mktg.: Jean-Marc Druesne; Head of Promo.: Stephane Espinosa.

**Mercury / Island (Div. of Universal Music Group),** 20 rue des Fosses-Saint-Jacques, 75235 Paris Cedex 05, (+33) 1.4441 9292, Fax: (+33) 1.4441 9271, Web Site: www.universalmusic.fr, MD: Santi Casariego; Controller: Patrick Picaud; Asst. to Santi Casariego: Charlotte Arfi.

**Polydor (Div. of Universal Music Group),** 20 rue des Fosses-Saint-Jacques, 75235 Paris Cedex 05, (+33) 1.4441 9393, Fax: (+33) 1.4441 9382, Web Site: www.universalmusic.fr, MD: Jean-Phillipe Allard; Controller: Patrick Picaud; Asst. to Jean-Phillipe Allard: Farida Bachir.
*Labels: (Owned)* A&M, Baby, Motown, Polydor

**Sony BMG Entertainment (France) SA (Div. of Sony BMG),** 20-26 Rue Morel, 92111 Clichy, (+33) 1.5764 6000, Fax: (+33) 1.5764 6666, Web Site: www.sonybmg.fr, Chrmn./CEO-Sony BMG France: Christophe Lameignere; EVP-Sony BMG France: Christophe Waignier; SVP-Sony BMG France: Alain Prigent; Deputy Sales Mgr.: Philippe Bonnin; Sales Dir.: Stephan Barthelemy; Techn./New Media Dir.: Julie Demarigny; Int'l Mktg. Mgr.: Annick Geisler.

**Universal Classics (Div. of Universal Music Group),** 20 rue des Fosses-Saint-Jacques, Paris Cedex 05, 75235 Paris, (+33) 1.4441 9494, Fax: (+33) 1.4441 9415, Web Site: www.universalclassics.com, MD: Yann Ollivier; Controller: Isabelle Marnier; Promo. Dir.: Anne Gubian; Controller: Patrick Picaud.
*Labels: (Owned)* Accord, Archiv, Argo, Decca, Deutsche Grammophon, L'Oiseau Lyre, Mercury, Philips Classics, Point, *(Distributed)* ECM

**Universal Jazz (Div. of Universal Music Group),** 20 rue des Fosses-Saint-Jacques, 75235 Paris Cedex 05, (+33) 1.4441 9300, Fax: (+33) 1.4441 9301, Web Site: www.universalmusic.fr, MD: Daniel Richard; Controller: Patrick Picaud.

**Universal Music France SA (Div. of Universal Music Group),** 20 rue des Fosses-Saint-Jacques, Paris Cedex 05, 75235 Paris, (+33) 1.4441 9191, Fax: (+33) 1.4441 9190, Web Site: www.universalmusic.fr, Pres./CEO: Pascal Negre; VP Finance/IT: Alain Rebillard; VP Bus. Aff./Gen. Servs.: Christian Nicault; VP General Counsel/Personnel: Michel Parent; Dir. Media/Devel.: Jean-Luc Bres; Creative Servs./Publicity Mgr.: Jean C. Casalonga; Int'l Devel. Mgr.: Eric Vandepoorter; Dir. UMPS/Merch.: Didier Semah; Dir. Kiosk: Franck Decoudun; Controller UMPS/Merch./Kiosk: Paul Mangin; Web Master: Sophie Bramly.
*Labels: (Owned)* AZ, Trema

**WEA Music France (Div. of Warner Music Group),** 29 Ave. Mac Mahon, Paris Cedex 17, 75809 Paris, (+33) 1.5660 4000, Fax: (+33) 1.5660 4130, Web Site: www.warnermusic.fr, MD: Alain Veille; Promo. Dir.: Laurence Delbasty; Mktg. Dir.: Stephane Tardivel; Label Mgr.: Neeky Kergraisse; Label Mgr.: Cecile Pfeiffer; Project Mgr.: Romain Tassinari; Classics/Jazz Catalogue Mgr.: Jerome Delmas; Special Mktg. Label Mgr.: Elise Pouget; Export Mgr.: Guillaume Crisafulli; Press Attache: Jerome Brucker; Press Attache: Amael Marsault; Back Catalog Mgr.: David Dutreuil; Promo. Coord.: Sadhbh Fahy.

**Warner Music France S.A. (Div. of Warner Music Group),** 29 Ave. Mac Mahon, Paris Cedex 17, 75809 Paris, (+33) 1.5660 4000, Fax: (+33) 1.5660 4090, Web Site: www.warnermusic.fr, MD Warner France: Rose-Helene Deplasse; MD WEA: Alain Veille; MD Up Music: Anthony Lamond; MD Warner Vision: Eric Chauvin; A&R Dir.: Jef Cahours de Virgile.
*Labels: (Owned)* Marc Music, Up Music, *(Distributed)* Exclaim, Tot ou Tard

## RECORD LABELS (INDEPENDENT)

**AMOC,** 24 Rue de la Fidelite, 75010 Paris, (+33) 1.4770 1464, Fax: (+33) 1.4770 1454, E-Mail: mail@amoc.fr, Web Site: www.amoc.fr, MD: Paul Bessone.
*Labels: (Distributed)* Juste Une Trace

**Aeon,** 41 rue Bayen, 75017 Paris, (+33) 1.5668 8674, Fax: (+33) 1.5668 9066, E-Mail: dpousset@editions-lemoine.fr, Web Site: www.aeon.fr, Artistic Dir.: Damien Pousset.
*US Reps.:* Harmonia Mundi USA
*Int'l Reps.:* Harmonia Mundi S.A. (France)

**Airplay Records (Div. of Network Music Group),** 39 rue de la Rochefoucaul, 92100 Boulogne-Billancourt, (+33) 1.4699 6262, Fax: (+33) 1.4605 4734, E-Mail: sophie@airplayrecords.com, Web Site: www.airplayrecords.com, MD: Jean-Michel Doue; Int'l/A&R Mgr.: Remy St. Jacques; A&R Mgr./Coord. Mktg./Promo.: Mireille Phan-Tran; TV/Press Promo.: Sophie Delettrez; Radio/Clubs Promo.: Emmanuel Garcia.
*Labels: (Owned)* Black Station, On, Panic
*Int'l Reps.:* Universal Music & Video Distribution

**Alpha Productions,** 150 rue Saint-Maur, 75011 Paris, (+33) 1.4357 0884, Fax: (+33) 1.4357 0787, E-Mail: info@alpha-prod.com, Web Site: www.alpha-prod.com

**Arion,** 36 Ave. Hoche, 75008 Paris, (+33) 1.4563 7670, Fax: (+33) 1.4563 7954, E-Mail: info@arion-music.com, Web Site: www.arion-music.com, Pres.: Manuela Ostrolenk; World Prodn. Asst.: Valentin Langlois; Classical Prodn. Asst.: Stephan Perreau.
*Labels: (Owned)* Arion, Pierre Verany, Zebuth
*Int'l Reps.:* Preiser Records (Austria)

**Atmospheriques,** 20 rue de Richelieu, 75001 Paris, (+33) 1.4458 9111, Fax: (+33) 1.4458 9112, E-Mail: atmospheriques@atmospheriques.com, Web Site: www.atmospheriques.com, CEO: Marc Thonon; GM/Mktg. Dir.: Laurent Maderey; Local/Export Pdct. Mgr.: Geraldine Noel; Asst. CEO: Cecile Bernier; A&R: Guillaume Cointet.
*Int'l Reps.:* Universal Music SA (France)

**Atoll Music,** 22 Rue Chauchat, 75009 Paris, (+33) 1.5533 1155, Fax: (+33) 1.5533 1401, E-Mail: atollcontact@wanadoo.fr, Web Site: www.atollmusic.com, Pres.: Charles Ibgui; Contact: Rudy Lafargue; Mktg. Dept.: Barbara Bright; Legal Dept.: Annie Genah; Label Mgr. (Warm): Jessica Ibgui.
*Labels: (Distributed)* A-Traxx, Ascot, Jonathan, One Dance, Ouragan, Warm
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Baxter,** 105 ave. Raymond Poincarre 16, 75116 Paris, (+33) 1.4067 6869, Fax: (+33) 1.4067 2487, Pres.: Daniel Moyne; Coord.: Bobby Smart.

**Caramba Spectacles,** 7 place de Seoul, 75014 Paris, (+33) 1.4218 1717, Fax: (+33) 1.4218 1716, E-Mail: carambaspectacles@wanadoo.fr, Web Site: www.caramba.fr, MD: Luc Gaurichon; Contact: Clotaire Buche.

**Caravage,** 14/16 rue Clement Bayard, 92300 Levallois Perret, (+33) 1.4759 9451, Fax: (+33) 1.4270 5569, E-Mail: contact@caravage.fr, Web Site: www.caravage.fr, Pres./GM: Jean-Paul Smets; Prof. Mgr./A&R: Sophie Smets; Music Bus. Devel.: Alain Granat.
*Labels: (Owned)* Axis, Context, Hyphen Music

**Charlin Disques,** 135 Quai, Winston Churchill, 94210 La Varenne, (+33) 1.4397 0060, Fax: (+33) 1.4976 3842, E-Mail: charlin@numericable.fr, Web Site: www.charlin-disques.com, Mgr.: Arlette Albohair.

**Comet Records / Planet Woo,** 65 rue du Fg St. Denis, 75010 Paris, (+33) 1.4770 4323, Fax: (+33) 1.4770 4322, E-Mail: cometrec@noos.fr, Web Site: www.cometrecords.org, Label Mgr.: Eric Trosset; Label Mgr.: Manu Boubli.

**DSA (Les Disques Du Soleil Et De L'acier),** 38 Rue des Soeurs Macarons, 5400O Nancy, (+33) 3.8332 2571, Fax: (+33) 3.8332 3047, E-Mail: dsa@wanadoo.fr, Web Site: www.dsa-wave.com, Mgr.: Gerald N'Guyen.
*Labels: (Owned)* Disques Du Soleil Et L'acier
*US Reps.:* Forced Exposure

**Diama Music,** 4 ave. Voiron, 93700 Drancy, (+33) 1.4830 5819, Fax: (+33) 1.4896 0113, E-Mail: hackiere@diama.com, Web Site: www.diama.com, MD: Gerard Guenebaut; GM: Andre Hackiere.
*Labels: (Owned)* Ah, Diama, Ambre

**Disques Concord,** 15 Rue des Goulvents, 92000 Nanterre, (+33) 1.4120 9068, Fax: (+33) 1.4725 0099, E-Mail: concord@easynet.fr

**Disques Coriolan S.A.R.L. / Gilles Perny Productions S.A.R.L.,** 145 Ave. de Cazouls, 34370 Maraussan, (+33) 467.903 232, Fax: (+33) 467.900 607, E-Mail: disques.coriolan@wanadoo.fr, Web Site: www.coriolan.fr, Creative Dir.: Gilles Perny.

**Disques Merlin,** 49 Ave. de Broceliande, 35400 Saint-Malo, (+33) 2.9956 3251, Fax: (+33) 2.9940 5567, E-Mail: chantauteur@libertysurf.fr, Web Site: marcvincent.chenteur.free.fr, MD: Marc Vincent.

**Disques Meys / Disques Temey,** 10 rue St. Florentin, 75001 Paris, (+33) 1.4260 8505, Fax: (+33) 1.4927 9569, E-Mail: meys@wanadoo.fr, Web Site: www.meys.com, Pres.: Gerard Meys; Int'l: Christine Durosier.

**Disques Vernou,** BP 22, 37130 Langeais, (+33) 2.4796 8059, Fax: (+33) 2.4796 6497, E-Mail: domaine.vernou@wanadoo.fr, Web Site: www.multimania.com/disquesvernou, MD: Andree Colson; MD: Jacqueline Legris; MD: Marie-Joseph Amiot.

**Dixiefrog Records,** 9 rue de la Marquette, 02600 Retheuil, (+33) 3.2396 6000, (+33) 7.6724 1400, Fax: (+33) 3.2396 6001, E-Mail: webmaster@bluesweb.com, Web Site: www.bluesweb.com
*US Reps.:* Allegro Corp.

**Dreyfus Records,** 18 Rue De Tilsitt, 75017 Paris, (+33) 1.5381 4000, Fax: (+33) 1.5381 4030, E-Mail: feedback@dreyfusrecords.com, Web Site: www.dreyfusrecords.com, Pres.: Francis Dreyfus; Copyright Mgr.: Daniele Feuillerat.
*Int'l Reps.:* C & L Music, Inc. (South Korea)

**Eagle Rock France,** 24 bis Rue Traversiere, 75012 Paris, (+33) 1.5528 3546, Fax: (+33) 1.5528 3547, E-Mail: eagle.jmb@wanadoo.fr, Web Site: www.eagle-rock.com, GM: Jean-Marc Bel.
*US Reps.:* RED Distribution

**Edenways Music,** 39 rue des Peupliers, Parc d'activities du petite Nanterre, 92752 Nanterre Cedex, (+33) 1.4119 9899, Fax: (+33) 1.4119 9888, E-Mail: music@edenways.com, Web Site: www.edenways.com, Assoc. Dir.: Elias Alloun.

**Editions de Plein Vent,** 5 rue Jean Jaures, 07600 Vals-les-Bains, (+33) 4.7594 6355, Fax: (+33)

4.7537 6366, E-Mail: jgibaud@depleinvent.com, Web Site: www.depleinvent.com, Pres.: Jean Gibaud.
*Labels: (Distributed)* De Plein Vent

**Editions Jade,** 35/37 rue des Petits Champs, 75001 Paris, (+33) 1.4450 5994, Fax: (+33) 1.4450 5999, MD: Franck Laurent.
*Int'l Reps.:* Universal Music SA (France)

**Ellebore,** 18, Impasse Mousset, BP 01, Paris, Cedex 12, 75560 Paris, (+33) 1.4001 0949, Fax: (+33) 1.4001 0994, E-Mail: info@ellebore.fr, Web Site: www.ellebore.com, MD: Jean-Paul Barriolade.

**F-Communications,** 8 Rue Andre Resager, 75018 Paris, (+33) 1.4770 7808, Fax: (+33) 1.4770 7606, E-Mail: info@fcom.fr, Web Site: www.fcom.fr, Co-Founder: Eric Morand; Co-Founder: Laurent Garnier; Int'l Dir.: Fabrigio Gentilie.
*Int'l Reps.:* PIAS France (France)

**Gambler Records,** 22, Av. Emile Deschanel, 75007 Paris, (+33) 1.4705 4443, Fax: (+33) 1.4418 0819, GM: Marc Tripels; Int'l Licensing Mgr.: Jennifer Tripels.

**George V Records,** 5 Av. de l'Opera, 75001 Paris, (+33) 1.4477 9595, Fax: (+33) 1.4477 9596, E-Mail: mtapie@george-v-records.fr, Web Site: www.george-v-records.net, MD: Michael Tapie; Press Mgr.: Katia Berrada; Press Mgr.: Valerie Delprado.

**Gorgone Productions,** 1 place aux Bleuets, 59800 Lille, (+33) 3.2836 2362, Fax: (+33) 3.2836 2363, E-Mail: contact@gorgone.fr, Web Site: www.gorgone.fr, Pres./A&R: Eric Gleizer; Promo.: Danicle Ludvig.
*Labels: (Owned)* Gorgone Jazz, Gorgone Productions

**Grame, Centre National de Creaton Musicale,** 9 rue du Garet, B.P. 1185, 69202 Lyon Cedex 01, (+33) 4.7207 3700, Fax: (+33) 4.7207 3701, E-Mail: grame@grame.fr, Web Site: www.grame.fr, Artistic Dir.: James Giroudon; Artistic Dir.: Pierre-Alain Jeffrennou.

**Groupe Fremeaux Colombini S.A. (Div. of Fremeaux & Associes SAS),** 20 rue Robert Giraudineau, 94300 Vincennes, (+33) 1.4374 9024, (+33) 1.4328 5011, Fax: (+33) 1.4365 2422, E-Mail: fremeaux@wanadoo.fr, Web Site: www.fremeaux.com, Chrmn./CEO: Patrick Fremeaux; Dir. Gen.: Claude Colombini; Mail Order Mgr.: Bernard Freneaux; Artistic Producer: Benjamin Goldenstein; Cust. Serv.: Paulo Martins; Cust. Serv.: Anne-Sophie Charpentier.
*Labels: (Owned)* Elephant

**Harmonia Mundi S.A.,** Mas de Vert, B.P. 150, Arles Cedex, 13631 Arles, (+33) 4.9049 9049, (+33) 1.5380 0222, Fax: (+33) 4.9049 9614, E-Mail: info.arles@harmoniamundi.com, Web Site: www.harmoniamundi.com, MD: Bernard Coutaz; Dir. Prodn.: Eva Coutaz.
*Labels: (Owned)* Le Chant du Monde, Russian Season, World Village
*Int'l Reps.:* SF Distribuidora Digital Centroamericana (Costa Rica)

**Hexagone,** 5 rue Lincoln, 75008 Paris, (+33) 1.5383 9250, Fax: (+33) 1.5383 9255, MD: Rene Boyer.

**Hopi Mesa,** 36 rue des Cevennes, 75015 Paris, (+33) 1.4557 2636, Fax: (+33) 1.4557 8003, E-Mail: hopimesa@hopimesa.com, Web Site: www.hopimesa.com, MD: Jacques Marbehant.

**JMS Cream Records,** 12 rue Bouchut, 75015 Paris, (+33) 1.4566 4200, Fax: (+33) 1.4734 2411, E-Mail: jmsl@club-internet.fr, Web Site: www.jms-creamrecords.com, MD: Jean-Marie Salhani.

**Jessy Music,** 6 rue Raoul Nordling, 92200 Neuilly, (+33) 1.4624 5455, Fax: (+33) 1.4624 5709, E-Mail: djessy@wanadoo.fr, contactdisconet@wanadoo.fr, Web Site: www.disconet.com, Pres.: Serge Morali; PR: Catherine Servatius.

**Joybringer Music,** 25 Rue du Grauberg, 57980 Tenteling, (+33) 387.093 455, Fax: (+33) 387.280 396, E-Mail: mail@joybringer.com, Web Site: www.joybringer.com, MD: Dragan Nikitovic; Press: Roland Yaeger.

**Keltia Musique,** 1 Pl. au Beurre, 29000 Quimper, (+33) 2.9895 4582, Fax: (+33) 2.9895 7319, E-Mail: info@keltiamusique.com, Web Site: www.keltiamusique.com
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**Kheops,** 25-27 rue du Mail, 75002 Paris, (+33) 1.4041 0414, E-Mail: herisson.vert@9online.fr, Web Site: www.herissonvert.com, Pres.: Jean-Luc Barreau.

**Last Call Records,** 268 Ave. Jean Gares, 92120 Montrouge, (+33) 1.4735 5279, Fax: (+33) 1.4735 5293, E-Mail: patrick@lastcallrecords.com, Web Site: www.lastcallrecords.com, MD: Patrick Mathe; Promo.: Catherine Lebrun; Label Mgr.: Egon Kragel.

**Ligia Digital,** 39 Rue De Paris, BP 2604, 03206 Vichey cedex, (+33) 4.7097 1481, Fax: (+33) 4.7097 0722, E-Mail: ligia.digital@wanadoo.fr

**Lithium Records,** 8 rue Legouve, 75010 Paris, (+33) 1.4200 9824, (+33) 1.4200 9825, Fax: (+33) 1.4200 9826, E-Mail: lithium@lithiumrecords.com, Web Site: www.lithiumrecords.com

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*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore)

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**M10,** 3-5 rue Albert de Vatimesnil BP 190, 92305 Levallois-Perret cedex, (+33) 1.4149 4249, Fax: (+33) 1.4149 4200, E-Mail: bsulpizio@m10.fr, Chrmn.: Jean Grandchamp; GM: Eric Lemarie; Pdct. Mgr. (Techno Electrosound Metal): Raphael Bouvier; Pdct. Mgr. Metal: Jean Marc Tristani; Special Mktg.: Clara Liang.
*Labels: (Owned)* Assai
*US Reps.:* City Hall Records

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*US Reps.:* Sony BMG Music Entertainment Sales Group
*Int'l Reps.:* Universal Music SA (France)

**Musea Records,** 138 rue de Vallieres, 57070 Metz, (+33) 3.876 7049, Fax: (+33) 3.836 6473, Web Site: www.musearecords.com, Pres.: Bernard Gueffier; Prodn./Techn. Mgr.: Alain Robert; Label Mgr. (Brennus): Alain Ricard; Promo. Mgr.: Charles Zampol.
*Labels: (Owned)* Blind Bee, Brennus, Dreaming, Ethnea, Gazul, Great Winds, Musea, Rebel, Thundering

**Musica Latina Europa,** 13, rue des Leilas, Montreuil, 93100 Paris, (+33) 1.4859 9126, Fax: (+33) 1.4859 9121, E-Mail: herrera@musicalatina.fr, Web Site: www.musicalatina.fr, MD: Hector Herrera.

**Naive,** 9 rue Victor Masse, 75009 Paris, (+33) 1.5602 2000, Fax: (+33) 1.5602 2020, E-Mail: naive@naive.fr, Web Site: www.naive.fr, Pres.: Patrick Zelnik; COO: Thierry Hidoux; COO: Beatrice Costermans; MD: Frederic Rebet; Dir. World Music: Philippe Gondouin; Dir. Classical Music: Herve Boissiere; Dir. A&R/Mktg.: Marie Audigier; Classical Music Mktg. Mgr.: Didier Martin; Sales Mgr.: Thierry Broyart; Export: Laure Duhard; Licenses Int'l: Aurore Perchet; Bus. Aff.: Jocelyn Doulcet.
*Labels: (Owned)* Astree, Montaigne, Naive, Opus 111, *(Distributed)* Actes Sud, Aspic, Berlin Classics (France Only), Casterman, Heinz, Nathan, T & F, Taize, Unesco

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*Labels: (Owned)* Black & Blue, Night + Day

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**PSI (Promo Sonor International),** 30 rue de Saussure, 75017 Paris, (+33) 1.4227 3669, Fax: (+33) 1.4380 5645, E-Mail: psi@promosonor.com, Web Site: www.promosonor.com, MD: Jo Pucheu.

**Pomme Music,** 61 rue e Ponthieu, 75008 Paris, (+33) 1.4359 1578, Fax: (+33) 1.4359 6677, E-Mail: regine.barrioz@wanadoo.fr, MD: Charles Talat.

**Radio Generation,** 8 blvd. de Menilmontant, 75011 Paris, (+33) 1.5525 2500, Fax: (+33) 1.5525 2505, E-Mail: contact@generationsfm.com, Web Site: www.generationsfm.com, Chrmn.: Bruno Laforestrie.

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*Int'l Reps.:* Night & Day (France)

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*Labels: (Owned)* BNL, Syrius

**Scorpio Music,** 92 Ave. Kleber, 75116 Paris, (+33) 1.5690 1111, Fax: (+33) 1.4505 1282, Web Site: www.scorpiomusic.fr, Pres.: Henri Belolo; GM: Ginette Belolo; Int'l Dir.: Martine Levy; Artistic Dir.: Jonathan Belolo; Promo. Mgr.: Gilles Attali.
*Labels: (Owned)* Big Mix, Hot Tracks, In The Mix, Mascotte, Scorpio Music
*Int'l Reps.:* SME Distribution (France)

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*Labels: (Owned)* Latitude 116, Mayim, *(Distributed)* EMI Gospel, Forefront, GospoCentric, Integrity, Myrrh, Provident, Reunion, Sparrow, Word

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*US Reps.:* Harmonia Mundi USA
*Int'l Reps.:* Harmonia Mundi S.A. (France)

**Tidalwave Music,** 5 Rue Coq Heron, 75001 Paris, (+33) 1.4015 9339, Fax: (+33) 1.4015 9636

**Topomic Music,** 33 Ave. Colombier Bernard, 92250 La Garenne Colombes, (+33) 1.4769 9807, Fax: (+33) 1.4119 0903, E-Mail: writetopierre@hotmail.com, Pres.: Pierre Jaubert; Producer: Laurent Jaubert; A&R: Pascal Jaubert.
*Labels: (Owned)* Carson-Kedzie
*Int'l Reps.:* Night & Day (France)

**Une Musique,** Immeuble le Levant, 305 Ave. Le Jour se leve, 92100 Boulojne, (+33) 1.4141 1130, Fax: (+33) 1.4141 1138, MD: Nadine Lainc Blanchard.

**V2 Music France,** 17 rue Bouchardon, 75010 Paris, (+33) 1.5338 1515, Fax: (+33) 1.5338 1505, Web Site: www.v2music.com, GM: Alain Artaud; Deputy GM/Finance/Bus. Aff.: Guillaume Ducret.

**Versailles Station,** 6 rue Maziere, 78000 Versailles, (+33) 1.3953 5410, Fax: (+33) 1.3902 3860, E-Mail: infovst@wanadoo.fr, Web Site: www.girls.fr, MD: Philippe Besombes.
*Labels: (Owned)* Only Rock/Camping, Versailles Station

**Voice Productions,** 9 rue Goethe, 75116 Paris, (+33) 1.4720 0915, Fax: (+33) 1.4723 5024, E-Mail: voiceproductions@noos.fr, Web Site: www.voice-productions.com, MD: Serge Tahar; Bus. Aff. Mgr.: Stephane Montagu.

**Wagram Music,** 19 rue des Plantes, 75014 Paris, (+33) 1.5653 7600, Fax: (+33) 1.5653 7601, E-Mail: info@wagram.fr, Web Site: www.wagram.fr, CEO: Stephan Bourdoiseau; GM: Francis Jullien; Sales Mgr.: Gildas Dussauze; Pdct. Mgr.: Muriel Valentin; Mktg. Mgr.: Loic Lelgouarch; Export Mgr.: Jean Francois Jimenez.
*Int'l Reps.:* C & L Music, Inc. (South Korea)

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**ZYX Music,** 183 Rue de Courcelles, 75017 Paris, (+33) 1.4212 0448, (+33) 1.4415 9524, Fax: (+33) 1.4212 0466, E-Mail: zyxf@zyx.de, zyxmusicparis@mageos.com, Web Site: www.zyx.de, Branch Mgr. France: Eric Grimard.
*Labels: (Distributed)* Cam, P-Vine, Unidisc

**Zig-Zag Territoires,** 1 Rue de Prague, 75012 Paris, (+33) 1.4345 1120, Fax: (+33) 1.4346 5802, E-Mail: infos@zig-zag-territoires.com, Web Site: www.zig-zag-territoires.com, Mgr.: Sylvie Brely; Engineer/Artistic Dir.: Jaffreys Franck.
*Labels: (Distributed)* Harmonia Mundi

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**Chrysalis Strengholt Music,** 25 Boulevard Berthier, 75017 Paris, (+33) 1.5679 5050, Fax: (+33) 1.5679 0050, Web Site: www.chrysalis.com, MD: Stephane Barret.

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**Comet Records / Planet Woo,** 65 rue du Fg St. Denis, 75010 Paris, (+33) 1.4770 4323, Fax: (+33) 1.4770 4322, E-Mail: cometrec@noos.fr, Web Site: www.cometrecords.org, Label Mgr.: Eric Trosset; Label Mgr.: Manu Boubli.

**DSA (Les Disques Du Soleil Et De L'acier),** 38 Rue des Soeurs Macarons, 5400O Nancy, (+33) 3.8332 2571, Fax: (+33) 3.8332 3047, E-Mail: dsa@wanadoo.fr, Web Site: www.dsa-wave.com, Mgr.: Gerald N'Guyen.
*Administered:* Le Soleil Et L'acier

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**Robin Song Music,** 5 rue Lincoln, 75008 Paris, (+33) 1.4557 4192, Fax: (+33) 1.4558 2351, E-Mail: jrobin2370@aol.com, Web Site: www.robinsongmusic.com, Co-owner: Jack Robinson; Co-mgr.: Michael Karnstadt.

**Sarema International,** 211 rue des Piats, 59200 Tourcoing, (+33) 3.2076 4300, Fax: (+33) 3.2025 5502, E-Mail: rabah.djafer@wanadoo.fr, A&R Mgr.: Rabah Djafer; Prod. Mgr.: Slim Abdel Adim.

**Scorpio Music (SACEM),** 92 Ave. Kleber, 75116 Paris, (+33) 1.5690 1111, Fax: (+33) 1.4505 1282, Web Site: www.scorpiomusic.fr, Pres.: Henri Belolo; GM: Ginette Belolo; Int'l Dir.: Martine Levy; Artistic Dir.: Jonathan Belolo; Promo. Mgr.: Gilles Attali.

**Sonic Partners,** 40 rue Madeleine Micheilis, 92200 Neuilly s/Seine, (+33) 1.3921 8757, Fax: (+33) 1.3921 8758, Web Site: www.sonicpartners.com, GM: Didier Navez.

**Sony / ATV Music Publishing,** 20-26 rue Morel, 92110 Clichy, (+33) 1.5764 6000, Fax: (+33) 1.5764 6688, Web Site: www.sonyatv.com, Dir. Publishing: Nicolas Galibert; Licensing/A&R Mgr.: Jean-Christophe Bourgeois.

**Strictly Confidential France,** 54 rue Rene Boulanger, 75010 Paris, (+33) 1.4040 2260, Fax: (+33) 1.4040 2261, E-Mail: info@strictly-confidential.net, Web Site: www.strictly-confidential.net, GM: Catherine Cuny; Copyright Mgr.: Dominique Raymond; Licensing Mgr./A&R: Jean Jacque Valay.

**Taktic Music,** 145 Blvd., Magenta, 75010 Paris, (+33) 1.4522 4530, Fax: (+33) 1.4387 9092, E-Mail: contact@takticmusic.com, Web Site: www.takticmusic.com, Pres.: Fabien Ouaki; MD: Jean-Michel Reusser; Bus. Aff.: Paul Azard.

**Tender Tender Music (BMI),** 72 Rue Olivier De Serres, 75015 Paris, E-Mail: tentender@peoplepc.com, GM: Christopher Berg.

**Topomic Music (SACEM),** 33 Ave. Colombier Bernard, 92250 La Garenne Colombes, (+33) 1.4769 9807, Fax: (+33) 1.4119 0903, E-Mail: writetopierre@hotmail.com, Pres.: Pierre Jaubert; Producer: Laurent Jaubert; A&R: Pascal Jaubert.
*Owned:* Topomic Music (ASCAP)

**Universal Music Publishing,** 20/22 rue des Fosses St. Jacques, Paris Cedex 05, 75005 Paris, (+33) 1.4441 9400, Fax: (+33) 1.4441 9401, Web Site: www.umusicpub.com, MD: Fabrice Benoit; Finanial Controller: Nathalie Gourgeot; Jr. A&R: Thomas Sandoval; A&R: Jacques Sanjuan; A&R: Olivier Lefebvre; Copyright/Royalty Mgr.: Tanja Neumann; Local Copyright: Florence Retailleau; Int'l Copyright: Cyril Jouan; Synch. Mgr.: Charles Henri de Pierrefeu.

**Warner / Chappell Music France S.A. (Div. of Warner Music Group),** 29 Ave. MacMahon, 75017 Paris, (+33) 1.5660 4500, Fax: (+33) 1.5660 4595, (+33) 1.5660 4599, Web Site: www.warnerchappell.com, MD: Caroline Molko; Copyright/Royalty Coord.: Anna Plattner; Financial Admin. Mgr.: Dalila Revenu.

**XIII Bis Music,** 34 rue Eugene Flachat, 75017 Paris, (+33) 1.4212 5250, Fax: (+33) 1.4212 5296, E-Mail: 13bismusic@13bis.com, Web Site: www.13bismusic.com, Pres.: Laurent Dreux Leblanc; Head Copyright: Denis Gautier; Head A&R: Clementine Koumenda; Head Bus. Affairs: Mathieu Coulaud.

## SHEET MUSIC

**Premiere Music Group,** 10, r. de la Grange-Bateliere, 75009 Paris, (+33) 1.5324 6852, Fax: (+33) 1.5324 6849, E-Mail: premiere@musicsales.co.uk, Web Site: www.musicsales.com, MD: Claude Duvivier.

## VIDEO/DVD COMPANIES

**AB Groupe (Div. of Groupe AB),** 132 ave. du President Wilson, 93210 La Plaine Saint-Denis, Cedex, (+33) 1.4922 2001, (+33) 1.4922 2233, Fax: (+33) 1.4809 1045, E-Mail: jean.michel.fava@groupe-ab.fr, Web Site: www.abgroupe.fr, Dir. Commun.: Jean Michel Fava; Dir.: J.P. Abseid; Mktg.: P. Lambert.

**Carrere Group,** 50 Ave. du President Wilson, Batiment 204, 93214 La Plaine Saint-Denis, (+33) 1.4937 7800, Fax: (+33) 1.4937 7775, E-Mail: info@carreregroup.com, Web Site: www.carreregroup.com, Pres.: Claude Carrere; CFO: Dominique Orecchioni; MD: Axel Carrere; Bus. Aff.: Nathalie Bournat.

**Helium 7,** 9 r. Emile Level, 75017 Paris, (+33) 1.4263 9797, Fax: (+33) 1.4263 8400, E-Mail: helium7@helium7.fr, Web Site: www.helium7.fr, MD: Hugues Ferre.

**Ricordu,** Sornagone, 20129 Bastelicaccia, Corse du S, (+33) 4.9520 0590, Fax: (+33) 4.9520 0639, E-Mail: info@ricordu.fr, Web Site: www.ricordu.fr, Dir.: Antoine Leonardi; French Market: Michel Leonardi.

**Warner Home Video,** 115-123 Ave. Charles de Gaulle, 92525 Neuilly Sur Seine Cedex, (+33) 72.250 000, Fax: (+33) 72.251 152, Web Site: www.warner-home-video.fr, MD: Philippe Bastard de Crisnay.

## WHOLESALERS & DISTRIBUTORS

**Abeille Musique,** 13 rue du Mail, 75002 Paris, (+33) 1.4926 9770, Fax: (+33) 1.4926 9578, E-Mail: yves@abeillemusique.com, Web Site: www.abeillemusique.com, MD: Yves Riesel.
(Distributor)
*Labels Distributed: Audio:* Bridge Records, Inc.

**Atoll Music,** 22 Rue Chauchat, 75009 Paris, (+33) 1.5533 1155, Fax: (+33) 1.5533 1401, E-Mail: atollcontact@wanadoo.fr, Web Site: www.atollmusic.com, Pres.: Charles Ibgui; Contact: Rudy Lafargue; Mktg. Dept.: Barbara Bright; Legal Dept.: Annie Genah; Label Mgr. (Warm): Jessica Ibgui.

**D.A.M. Music,** 753 Ave. Marguerite Perey - Bat C, 77190 Dammarie-les-lys, (+33) 1.6065 3100, Fax: (+33) 1.6479 0958, E-Mail: chb@dammusic.fr, MD: Christian Bai; Label Mgr./Press Rel.: Marie-Laure Panissier.
(Distributor, Importer, Exporter) (Compact Disc, DVD)
*Labels Distributed: Audio:* Bongiovanni Dischi (Italy)
*Products/Accessories:* Accessories: Vogel's

**Discograph,** 62-64 rue Pelleport, 75020 Paris, (+33) 1.5339 1800, Fax: (+33) 1.5339 1808, E-Mail: disco@discograph.com, Web Site: www.discograph.com

**Dixiefrog Records,** 9 rue de la Marquette, 02600 Retheuil, (+33) 3.2396 6000, (+33) 7.6724 1400, Fax: (+33) 3.2396 6001, E-Mail: webmaster@bluesweb.com, Web Site: www.bluesweb.com
*Labels Distributed: Audio:* August Records, Inc.

**Edenways Music,** 39 rue des Peupliers, Parc d'activities du petite Nanterre, 92752 Nanterre Cedex, (+33) 1.4119 9899, Fax: (+33) 1.4119 9888, E-Mail: music@edenways.com, Web Site: www.edenways.com, Assoc. Dir.: Elias Alloun.

**Editions de Plein Vent,** 5 rue Jean Jaures, 07600 Vals-les-Bains, (+33) 4.7594 6355, Fax: (+33) 4.7537 6366, E-Mail: jgibaud@depleinvent.com, Web Site: www.depleinvent.com, Pres.: Jean Gibaud.

**Harmonia Mundi S.A.,** Mas de Vert, B.P. 150, Arles Cedex, 13631 Arles, (+33) 4.9049 9049, (+33) 1.5380 0222, Fax: (+33) 4.9049 9614, E-Mail: info.arles@harmoniamundi.com, Web Site: www.harmoniamundi.com, MD: Bernard Coutaz; Dir. Prodn.: Eva Coutaz.
*Labels Distributed: Audio:* Aeon (France); Sound of World (France)

**Integral Classic,** Integral Distribution, 15 Passage des Abbesses, 75018 Paris, (+33) 1.4254 3108, Fax: (+33) 1.4254 0509, E-Mail: integralclassic@wannadoo.fr, Web Site: www.integralclasic.com

**Keltia Musique,** 1 Pl. au Beurre, 29000 Quimper, (+33) 2.9895 4582, Fax: (+33) 2.9895 7319, E-Mail: info@keltiamusique.com, Web Site: www.keltiamusique.com
*Labels Distributed: Audio:* Green Linnet Records, Inc. / Xenophile Records

**M10,** 3-5 rue Albert de Vatimesnil BP 190, 92305 Levallois-Perret cedex, (+33) 1.4149 4249, Fax: (+33) 1.4149 4200, E-Mail: bsulpizio@m10.fr, Chrmn.: Jean Grandchamp; GM: Eric Lemarie; Pdct. Mgr. (Techno Electrosound Metal): Raphael Bouvier; Pdct. Mgr. Metal: Jean Marc Tristani; Special Mktg.: Clara Liang.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, DVD, (LP's, 12-Inch, Singles))

**Melodie Records,** 50 rue Stendhal, 750202 Paris, (+33) 1.4349 5900, Fax: (+33) 1.4358 6226
*Labels Distributed: Audio:* Nighthawk Records; Showbiz Records (Ivory Coast)

**Multiwaves (Div. of IDCD),** 15, rue Blaise Pascal, 79000 Niort, (+33) 5.4973 3600, Fax: (+33) 5.4973 4275, E-Mail: multiwaves@idcd.fr, Web Site: www.idcd.fr, GM: Romuald Heuchin.
(One-Stop, Exporter) (Compact Disc, Records (LP's, 12-Inch, Singles), Overstock)

**Musea Records,** 138 rue de Vallieres, 57070 Metz, (+33) 3.876 7049, Fax: (+33) 3.836 6473, Web Site: www.museарecords.com, Pres.: Bernard Gueffier; Prodn./Techn. Mgr.: Alain Robert; Label Mgr. (Brennus): Alain Ricard; Promo. Mgr.: Charles Zampol.
(Distributor, Exporter) (Compact Disc, DVD)

**Musica Latina Europa,** 13, rue des Leilas, Montreuil, 93100 Paris, (+33) 1.4859 9126, Fax: (+33) 1.4859 9121, E-Mail: herrera@musicalatina.fr, Web Site: www.musicalatina.fr, MD: Hector Herrera.

**Naive,** 9 rue Victor Masse, 75009 Paris, (+33) 1.5602 2000, Fax: (+33) 1.5602 2020, E-Mail: naive@naive.fr, Web Site: www.naive.fr, Pres.: Patrick Zelnik; COO: Thierry Hidoux; COO: Beatrice Costermans; MD: Frederic Rebet; Dir. World Music: Philippe Gondouin; Dir. Classical Music: Herve Boissiere; Dir. A&R/Mktg.: Marie Audigier; Classical Music Mktg. Mgr.: Didier Martin; Sales Mgr.: Thierry Broyart; Export: Laure Duhard; Licenses Int'l: Aurore Perchet; Bus. Aff.: Jocelyn Doulcet.

**New Service FL,** ZA En Prele, 01480 Savigneux, (+33) 4.7408 1770, Fax: (+33) 4.7408 1771, E-Mail: info@new-service.com, MD: Eric Loton.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock)

**Next Music,** 31 Ave. D Franklin Roosevelt, 75008 Paris, (+33) 1.4120 9050, Fax: (+33) 1.4725 0099, E-Mail: contact@nextmusic.fr, Web Site: www.nextmusic.fr, CEO: Xavier de Portal; Reggae/Jazz/World Music Labels: Corinne Tribot.
(Distributor, Importer, Exporter)
*Labels Distributed: Audio:* Showbiz Records (Ivory Coast)

**Night & Day,** BP 101, 93213 La Plaine St. Denis Cedex, (+33) 1.4917 8850, Fax: (+33) 1.4917 8859, E-Mail: info@nightday.fr, Web Site: www.nightday.fr, Import Int'l: Antoine Chouchani; Export & Int'l Licensing: Stan Witold.
*Labels Distributed: Audio:* Ota Records; Rue Bleue (France); Topomic Music (France); Hypertension - the art of music (Germany)

**PIAS France,** 14 Rue Milton, 75009 Paris, (+33) 1.4453 7130, Fax: (+33) 1.4453 7181, E-Mail: playit@pias.fr, Web Site: www.pias.com, GM: Isidore Brobst; Mktg. Mgr.: Laurent Didailler; Label Mgr. Local Repertoire: Yves Lecarpentier; Promo.: Jean-luc Marre; Label Mgr./Int'l Repertoire: Lars Kruger; Head Label Mgmt.: Jerome Mestre.
*Labels Distributed: Audio:* F-Communications (France); Glitterhouse Records (Germany); Greensleeves Records Ltd. (United Kingdom)

**SME Distribution,** Zac de Bussy Sud, Parc Gustave Eiffel, Ave. de l'Europe, 77600 Bussy St. Georges, (+33) 1.6476 5300, Fax: (+33) 1.6476 5301, Dir.: Rene Guinot; Opns. Dir.: Jean-Pierre Koch.
*Labels Distributed: Audio:* Scorpio Music (France)

**Sephora (La Musique de la Vie) (Div. of GAM International),** ZA La Pimpie, 1 rue Rene Cassin, 26120 Montelier, (+33) 4.7559 9340, Fax: (+33) 4.7559 9348, Web Site: www.sephoramusic.com, MD: Marc Brunet; Mktg. Dir.: Pascal Portoukalian; A&R: Franck Renaudier.

**Sony BMG Entertainment (France) SA (Div. of Sony BMG),** 20-26 Rue Morel, 92111 Clichy, (+33) 1.5764 6000, Fax: (+33) 1.5764 6666, Web Site: www.sonybmg.fr, Chrmn./CEO-Sony BMG France: Christophe Lameignere; EVP-Sony BMG France: Christophe Waignier; SVP-Sony BMG France: Alain Prigent; Deputy Sales Mgr.: Philippe Bonnin; Sales Dir.: Stephan Barthelemy; Techn./New Media

INTERNATIONAL

Dir.: Julie Demarigny; Int'l Mktg. Mgr.: Annick Geisler.

**Universal Music SA (Div. of Universal Music France SA),** Ave. Maurice Ravel, 92160 Antony Cedex, (+33) 1.4674 2600, Fax: (+33) 1.4674 2840, Web Site: www.universalmusic.fr, Commercial Dir.: Jean-Luc Lavignette; IT Dir.: Bruno Anni; F&A Dir.: Robert Chabance; Head of Opns. (EIS): Thierry Chausse. *Labels Distributed: Audio:* Atmospheriques (France); Editions Jade (France); Milan Entertainment, Inc. / Editions Milan Music (France)

**Wagram Music,** 19 rue des Plantes, 75014 Paris, (+33) 1.5653 7600, Fax: (+33) 1.5653 7601, E-Mail: info@wagram.fr, Web Site: www.wagram.fr, CEO: Stephan Bourdoiseau; GM: Francis Jullien; Sales Mgr.: Gildas Dussauze; Pdct. Mgr.: Muriel Valentin; Mktg. Mgr.: Loic Lelgouarch; Export Mgr.: Jean Francois Jimenez.

**Warner Vision France,** 29 Avenue Mac Mahon, 75017 Paris, (+33) 1.5660 4266, Fax: (+33) 1.5660 4280, Web Site: www.warnermusic.fr, GM: Eric Chauvin; Chief Mktg. Grp.: Nolwen Le Neve; Nat'l Sales Mgr.: Cyrille Lacroix; Label Mgr.: Julien Deborgher; Label Mgr.: Sophie Gaaloul; Key Acct. Mgr.: Laure Boutaric.

**ZYX Music,** 183 Rue de Courcelles, 75017 Paris, (+33) 1.4212 0448, (+33) 1.4415 9524, Fax: (+33) 1.4212 0466, E-Mail: zyxf@zyx.de, zyxmusicparis@mageos.com, Web Site: www.zyx.de, Branch Mgr. France: Eric Grimard.

## SERVICES

**ADAMI,** 14-16 rue Ballu, 75009 Paris, (+33) 1.4463 1000, Fax: (+33) 1.4463 1010, Web Site: www.adami.fr, Dir. Commun.: Catherine Boissiere.
- Association & Professional Organization
- Performing and Mechanical Rights Organization

**BASCAP (Business Action To Stop Counterfeiting and Piracy),** 38 cours Albert 1e, 75008 Paris, (+33) 239.935 9839, (+33) 1.4953 2858, E-Mail: jeffrey.hardy@iccwbo.org, Web Site: www.iccwbo.org/bascap, Coord.: Jeffrey P. Hardy.
- Association & Professional Organization

**BIEM,** 20-26 Boulevard du Parc, 92200 Neuilly sur Seine, (+33) 1.5562 0840, Fax: (+33) 1.5562 0841, E-Mail: info@biem.org, Web Site: www.biem.org, Sec. Gen.: Ronald Mooij.
- Performing and Mechanical Rights Organization

**Barbey,** 18 Cours Barbey, 33800 Bordeaux, (+33) 5.5633 6600, Fax: (+33) 5.5633 6611, E-Mail: contact@rockschool-barbey.com, Web Site: www.rockschool-barbey.com, MD: Eric Roux.
- Schools & Educational Institution

**Blu System Safers Co.,** 27 Rue De La Vriere, 44240 La Chappelle Sue Erdre, (+33) 228.012 551, Fax: (+33) 228.012 549, E-Mail: obretagne@wanadoo.fr, Web Site: www.blusystemsafers.com, Contact: Olivier Bretagne.
- Security & Surveillance Systems Manufacturer

**CDA France SAS,** 19 rue d'Aguesseau, 92100 Boulogne, (+33) 1.5560 1420, Fax: (+33) 1.5560 0526, E-Mail: info@cdefrance.fr, Web Site: www.cdafrance.fr, Dir. Commercial: Eric Saquet; Sales Mgr.: Ruan Rossi.
- Jacket/Sleeve Manufacturer
- Label Manufacturer
- Polybags & Shrinkwrap
- Printing
- CD, CD-ROM & DVD Replicator
- Mastering Facility
- Plating & Pressing Plant

**CIJ (Centre D'Information Du Jazz) (Div. of IRMA),** 22 rue Soleillet, Paris Cedex 0, 75980 Paris, (+33) 1.4315 1111, Fax: (+33) 1.4315 1110, E-Mail: cij@irma.asso.fr, Web Site: www.cij.irma.asso.fr, Head of CIJ: Pascal Anquetil.
- Association & Professional Organization

**CIMT,** 22 rue Soleillet, Paris cedex, 75980 Paris, 20, (+33) 1.4315 1111, Fax: (+33) 1.4315 1110, E-Mail: cimt@irma.asso.fr, Web Site: www.irma.asso.fr/cimt, MD: Francois Bensignor.
- Association & Professional Organization

**CISAC (Int'l Confederation of Societies of Authors & Composers),** 20-26 Blvd. du Parc, 92200 Neuilly sur Seine, (+33) 1.5562 0850, Fax: (+33) 1.5562 0860, E-Mail: cisac@cisac.org, Web Site: www.cisac.org, Dir. Gen.: Eric Baptiste; Pres.: Christian Bruhn; Dir. Commun.: Marianne Rollet; Dir. Legal/African/Caribbean Aff.: David Uwemedimo.
- Association & Professional Organization

**Caravage,** 14/16 rue Clement Bayard, 92300 Levallois Perret, (+33) 1.4759 9451, Fax: (+33) 1.4270 5569, E-Mail: contact@caravage.fr, Web Site: www.caravage.fr, Pres./GM: Jean-Paul Smets; Prof. Mgr./A&R: Sophie Smets; Music Bus. Devel.: Alain Granat.
- Music Library

**Carbonnier Lamaze Rasle & Associes,** 7 rue Bayard, 75008 Paris, (+33) 1.5393 6141, Fax: (+33) 1.5376 0380, E-Mail: avocats@carlara.com, Web Site: www.carlara.com, Partner: Michael Rasle.
- Entertainment Attorney

**Centre de Creation Musicale,** Place de la Liberte, Avancee de la porte de Landerneau, 29200 Brest, (+33) 2.9844 0797, Fax: (+33) 2.9844 2278, E-Mail: contact@ccm-brest.com, Web Site: www.ccm-brest.com
- Schools & Educational Institution

**Cinram France West,** Les Granges, B.P. 48 Champenard, 27608 Gaillon Cedex, (+33) 2.3221 4700, Fax: (+33) 2.3221 4701, E-Mail: infofrance@cinram.com, Web Site: www.cinram.com
- Printing
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**Coudert Freres (Div. of Coudert Brothers LLP),** 52, Avenue Des Champs-Elysees, BP 639, Paris Cedex 08, 75367 Paris, (+33) 1.5383 6000, Fax: (+33) 1.5383 6060, E-Mail: infoparis@coudert.com, Web Site: www.coudert.com, Partner: Jonathan M. Wohl.
- Entertainment Attorney

**Culture Commune,** Scene Nationale du Bassin Minier du Pas-de-Calais, Fabrique Theatrale, Base 11/19, Rue de Bourgogne, 62750 Loos en Gohelle, (+33) 3.2114 2535, Fax: (+33) 3.211 42530, E-Mail: contact@culture-commune.asso.fr, Web Site: www.culture-commune.asso.fr, Pres.: Alain Bonay; Dir.: Chantal Lamarre.
- Association & Professional Organization

**Deluxe Global Media Services France Sarl (Div. of The Rank Group Plc.),** 5-7, rue l'Amiral Courbet, 94 160 St. Mande, (+33) 1.5366 1540, Fax: (+33) 1.5366 1550, Web Site: www.deluxemedia.com, Sales Mgr.: Pierre Arnaud-Avanian; Sales Exec.: Charlotte Boussard.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**Deluxe Media Services,** Z.I. La Mariniere, Rue Desir Prevost, BP 72, 91073 Bondoufle Cedex, (+33) 1.6911 8600, Fax: (+33) 1.6911 8601, Web Site: www.deluxemedia.com, Sales: Kevin Martin.
- CD, CD-ROM & DVD Replicator

**Denton Wilde Sapte,** 43, Rue du Faubourg St. Honore, 75008 Paris, (+33) 1.5305 1600, Fax: (+33) 1.5305 9727, E-Mail: paris@dentonwildesapte.com, Web Site: www.dentonwildesapte.com, Partner: Gilles Vercken; Partner: Stefan Naumann.
- Entertainment Attorney

**Digital Concept,** 2 Rue Maply, 21000 Dijon, (+33) 3.8050 0132, Fax: (+33) 3.8050 0133, E-Mail: info@digitalconcept.fr, Web Site: www.digitalconcept.fr
- CD Processing Equipment Manufacturer

**Disc & Digital Services,** 33 rue des Carrieres, 78740 Evequemont, (+33) 1.3022 1590, Fax: (+33) 1.3022 1595, E-Mail: contact@discdigit.com, Web Site: www.discdigit.com
- CD Processing Equipment Manufacturer

**DOCdata France (Div. of DOCdata N.V.),** Z.I. Les Franchises, 52200 Langres, (+33) 325.84 32 32, Fax: (+33) 325.84 32 10, E-Mail: infofrance@docdata.com, Web Site: www.docdata.com, Audio: Chantal Lefeuvre; ROM: Fati Bella; Audio: Pascal Fardet; DVD: Renaud Dauzun.
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**Editions Fortin,** 4 Cite Chaptel, 75009 Paris, (+33) 1.4874 2821, Fax: (+33) 1.4023 9867, E-Mail: editions_fortin@club-internet.fr, Web Site: www.editionsmusicalesfortin.com, MD: Marie-Ange Multrier.
- Music Library

**Euro GyC,** 13 Rue Marius Aufran, 92300 Paris, (+33) 1.4748 1317, Fax: (+33) 1.4748 1805, E-Mail: parisgr@eurogyc.com, Web Site: www.eurogyc.com, Contact: Jean-Guillaume Giraudon.
- CD, CD-ROM & DVD Replicator

**FastTrack (Digital Copyright Network),** 130 rue Cardinet, 75017 Paris, (+33) 1.5679 1450, Fax: (+33) 1.5679 1451, E-Mail: annick.duflos@fasttrackdcn.net, Web Site: www.fasttrackdcn.net, MD: Chris van Houten; Commun. Dir.: Annick Duflos.
- Digital Music Companies & Services

**Francophonie Diffusion,** 1, rue Keller, 75011 Paris, (+33) 1.5336 7777, Fax: (+33) 1.5336 7778, E-Mail: francodiff@francodiff.org, Web Site: www.francodiff.org, Pres.: Manu DiBango; MD: Marie Christine Bloch.
- Association & Professional Organization
- Record Promotion Company

**French Music Export Office (FMEO),** 2 rue de la Roquette, Passage du Cheval Blanc, Escalier Avril, 75011 Paris, (+33) 1.4929 5210, Fax: (+33) 1.4929 5224, E-Mail: burex@french-music.org, Web Site: www.french-music.org, Dir.: Jean-Francois Michel; Program Coord.: Sophie Mathieu; Project Mgr.: Gaelle Heurteris; Project Mgr.: Emmanuelle Jeanne; Project Mgr.: Alexandra Hegarty; Project Mgr.: Mageli Martin.
- Association & Professional Organization

**Granrut,** 89/91 rue du Faubourg Saint-Honore, 75008 Paris, (+33) 1.5343 1515, Fax: (+33) 1.5343 1500, Web Site: www.granrut.com, Attorney: Jean Castelain; Attorney: Etienne Rocher.
- Entertainment Attorney

**Greffe,** 22 rue Lalo, 75116 Paris, (+33) 1.4500 4103, Fax: (+33) 1.4500 7618, Attorney: Nicolas Boespflug.
- Entertainment Attorney

**Frederic Henry Communication,** 42 rue des Jeuneurs, 75002 Paris, (+33) 1.5534 2424, Fax: (+33) 1.5534 2425, E-Mail: agence@fhcom.net, Web Site: www.frederic-henry.com, MD: Frederic Henry; Admin./Finance Dir.: Jo Dufeil; Sr. Consultant: Christine Cozanet.
- Public Relations Company

**IASTAR France,** 23, rue Olivier Metra, 75020 Paris, (+33) 1.4033 0711, Fax: (+33) 1.4349 6879, E-Mail: iastar@radio-campus.org, Web Site: www.radio-campus.org, Pres.: Romain Aparicio; Head of Music: Guillaume Leroyer.
- Association & Professional Organization

**IRMA (Information & Resources Musiques Actuelles),** 22 rue Soleillet, Paris cedex 20, 75980 Paris, (+33) 1.4315 1111, Fax: (+33) 1.4315 1110, E-Mail: info@irma.asso.fr, Web Site: www.irma.asso.fr, CEO: Gilles Castagnac; Rock Information Center Mgr.: Frederic Drewniak; Traditionl Music Information Center Mgr.: Francois Bensignor; Jazz Information Center Mgr.: Pascal Anquetil; Resources/Int'l Mgr.: Jean-Noel Bigotti.
- Association & Professional Organization

**International Confederation of Music Publishers (ICMP),** c/o Vacher, 47 rue de Turbigo, 75003 Paris, (+33) 42723 899, Web Site: www.icmp-ciem.org
- Association & Professional Organization

**Sylvain Jaraud,** 23 ave. Rapp, 75008 Paris, (+33) 1.4551 8614, Fax: (+33) 1.4556 9464
- Entertainment Attorney

**Jeunesses Musicales de France,** 20 Rue Geoffroy l'Asnier, 75004 Paris, (+33) 1.4461 8686, Fax: (+33) 1.4461 8688, E-Mail: info@lesjmf.org, Web Site: www.lesjmf.org, Pres.: Jean-Loup Tournier; Dir.: Bruno Boutleux.
- Association & Professional Organization

**kdg France S.A.,** 11 avenue du General Leclerc, F-92100 Boulogne, (+33) 1.4610 0210, Fax: (+33) 1.4610 0211, E-Mail: kdg.france@kdg-mt.com, Web Site: www.kdgflash.com, CEO: Pierre-Antoine Berthold; Mktg. Mgr.: Luc Marchand; Plant Mgr.: Francois Xavier Juzdzewski; Sales Dir.: Franck Jobelot.
- CD, CD-ROM & DVD Replicator

**Koka Zomba Production Music,** 19 rue du Faubourg Saint-Denis, 75010 Paris, (+33) 1.4801 9383, Fax: (+33) 1.4770 0562, E-Mail: infos@koka.com, Web Site: www.koka.com, www.zpm.co.uk, Pres.: Frederic Leibovitz; Sales Dir.: Marc Dubois; Commun. Dir.: Patricia Johnston; Music Advisor: Pascaline Mounichy; Music Advisor: Jean-Marie Beasse.
- Music Library

**La Francaise Des Plastiques,** PO Box 4, 35680 Louvigne-de-Bais, (+33) 2.9949 0070, Fax: (+33) 2.9949 0752, E-Mail: contact@lfp.fr, Web Site: www.lfp.fr
- Jewel Box Manufacturer

**Laguna Studios,** PO Box 214, 25 Rue de la Negresse, 64205 Biarritz, (+33) 5.5943 7200, Fax: (+33) 5.5943 7557, E-Mail: info@laguna-studios.com, Web Site: www.laguna-studios.com, Studio Mgr.: Xabi Pery.
- Mastering Facility

**LIFT France S.A.R.L.,** 20 rue Soddy, 94000 Creteil, (+33) 1.4339 8364, Fax: (+33) 1.4339 5467, E-Mail: lift@lift.fr, Web Site: www.liftsystems.com, CEO: Cyril Brillant; Mktg. Mgr.: Andre Le Ray.
- Music & Video Accessory Manufacturer
- Security & Surveillance Systems Manufacturer
- Store Fixture Manufacturer

**MPO Disque Compact,** 40, rue de Paris, 92100 Boulogne-Billancourt, (+33) 1.4110 5151, Fax: (+33) 1.4110 5152, E-Mail: info@mpo.fr, Web Site: www.mpo.fr, www.mpointernational.com, Chrmn.: Loic de Poix; Commun. Mgr.: Xavier d'Estais; European Sales Dir.: Francois de Lacvivier; Audio Sales Dir.: Nicolas de Ghellinck; Key Acct. Sales Dir.: Herve Diochon.
- Blank Recording Media Manufacturer
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility
- Plating & Pressing Plant

**Maxell France S.A.,** 15, Rue des Oziers, BP97071, 95052 Cedex, (+33) 1.3424 8811, Fax: (+33) 1.3073 5677, E-Mail: sales@maxell.fr, Web Site: www.maxell.fr
- Blank Recording Media Manufacturer

**Microcodil Productions,** 1, impasse du Parc, 95720 Le Mesnil-Aubry, (+33) 1.3409 4000, Fax: (+33) 1.3409 4005, E-Mail: info@microcodil.com, Web Site: www.microcodil.com, Pres.: Marie-France Gabarre; Artistic Dir.: Georges Lartigau; Sound Engineer: Stephan Come; Sales Dir.: Pierre Lartigau; Asst. Sound Engineer: Julien Bons.
- Music Library

**Music Message,** 4 Rue De Turin, 75008 Paris, (+33) 1.4293 9150, Fax: (+33) 1.4293 9147, E-Mail: info@music-message.com, Web Site: www.music-message.com, GM: Eric Clairsin; Pdct. Mgr.: Lionel Souquiere.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

**MusiWave SA,** 21-23 rue des Ardennes, 75019 Paris, (+33) 1.4797 3595, Fax: (+33) 1.4797 3589, E-Mail: info@musiwave.com, Web Site: www.musiwave.com, CEO: Gilles Babinet; Mktg. Dir.: Albin Serviant.
- Digital Music Companies & Services

**MuzikPlugger (Div. of AKA Media),** 32 rue des Volontaires, 75015 Paris, (+33) 1.4606 4040, Fax: (+33) 1.7271 8478, E-Mail: contact@akamedia.net, Web Site: www.muzikplugger.com, www.akamedia.net, Contact: Lionel Faucher.
- Digital Music Companies & Services

**Nomos,** 13 rue Alphonse de Neuville, 75017 Paris, (+33) 1.4318 5500, Fax: (+33) 1.4318 5555, E-Mail: nomos@nomosparis.com, Web Site: www.nomosparis.com, Attorney: Eric Lauvaux; Attorney: Helena Delabarre; Attorney: Anne-Marie Hatchondo.
- Entertainment Attorney

**PSI (Promo Sonor International),** 30 rue de Saussure, 75017 Paris, (+33) 1.4227 3669, Fax: (+33) 1.4380 5645, E-Mail: psi@promosonor.com, Web Site: www.promosonor.com, MD: Jo Pucheu.
- Music Library

**Panasonic France S.A.,** 270 Ave. du President Wilson, 93218 La Plaine St. Denis Cedex, (+33) 1.4946 4300, Fax: (+33) 1.4946 0010, E-Mail: info@panasonic.fr, Web Site: www.panasonic.fr
- Blank Recording Media Manufacturer

**Parelies,** 4 rue Cauchy, 75015 Paris, (+33) 1.4557 2626, Fax: (+33) 1.4557 2884, E-Mail: contact@parelies.com, Web Site: www.parelies.com, Pres.: Francois Terrazzoni; Mktg. Dir.: Anne-Marie Terrazzoni; Admin.: Sylvie Friscira.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility
- Plating & Pressing Plant

**Plasmon OMS (Div. of Plasmon Data Systems Ltd.),** 18 rue Bailey, 14050 Caen, (+33) 231.472 500, Fax: (+33) 231.427 501, E-Mail: info@oms.plasmon.com, Web Site: www.plasmon.com
- Blank Recording Media Manufacturer
- CD Processing Equipment Manufacturer

**Reed Midem,** 11, rue du Colonel Pierre Avia, Paris Cedex 15, 75015 Paris, (+33) 1.4190 4460, Fax: (+33) 1.4190 4450, E-Mail: info.midem@reedmidem.com, Web Site: www.midem.com, Direction: Dominique Leguern; Dir. Sales Worldwide: Ana Vogric; Mktg. Dir.: Stephane Gambetta; Press Mgr.: Jane Garton.

INTERNATIONAL

• Association & Professional Organization

**SACEM,** 225 Ave. Charles de Gaulle, 92528 Neuilly-sur-Seine Cedex, (+33) 1.4715 4715, Fax: (+33) 1.4715 4716, Web Site: www.sacem.fr
• Performing and Mechanical Rights Organization

**SAE Institute,** 45 Av. Victor Hugo Bat. 286, 93534 Aubervilliers Cedex, (+33) 1.4811 9696, Fax: (+33) 1.4811 9684, E-Mail: info@sae-france.fr, Web Site: www.sae.edu, Asst. Mgr.: Francois Festy.
• Schools & Educational Institution

**SCPP,** 14 Boulevard du General Leclerc, 92527 Neuilly-sur-Seine Cedex, (+33) 1.4143 0303, Fax: (+33) 1.4640 1317, E-Mail: contact@scpp.fr, Web Site: www.scpp.fr, Pres./Chrmn.: Pascal Negre; MD: Marc Guez.
• Association & Professional Organization

**SNA,** 233, rue de la Croix-Nivert, 75015 Paris, (+33) 1.5368 7980, Fax: (+33) 1.5368 7989, E-Mail: info@snadisc.com, Web Site: www.snadisc.com
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility
• Plating & Pressing Plant

**SNEP,** 27 rue du docteur Lanceraux, 75008 Paris, (+33) 1.4413 6666, Fax: (+33) 1.5376 0733, E-Mail: disqueenfrance.com@agnce-i-puzzle.com, Web Site: www.disqueenfrance.com, Pres.: Gilles Bressand; Sales/Mktg. Mgr.: Herve Rony.
• Association & Professional Organization

**SPPF,** 22-24 rue de Courcelles, 75008 Paris, (+33) 1.5377 6655, Fax: (+33) 1.5377 6644, E-Mail: direction.generale@sppf.com, Web Site: www.sppf.com, Pres.: Francis Dreyfus.
• Association & Professional Organization

**Schmidt & Goldgrab,** 11 Blvd. Malesherbes, 75008 Paris, (+33) 1.4451 0440, Fax: (+33) 1.4451 0444, E-Mail: Schmidt.goldgrab@noos.fr, anschmidt@wanadoo.fr, Partner: Andre Schmidt; Partner: Laurence Goldgrab.
• Entertainment Attorney

**SeriPress,** Z.A. de la Grande Tranchee BP25, 88140 Bulgneville, (+33) 1.2909 2626, Fax: (+33) 1.2909 2600, Web Site: www.seripress.net, Commercial: Said Mhaouri; Mastering: Frederic Mougel.
• CD, CD-ROM & DVD Replicator

**Sonopress France,** 11 bis rue d'Aguesseau, 75008 Paris, (+33) 1.5343 8232, Fax: (+33) 1.5343 8233, E-Mail: sophie.passuello@bertelsmann.de, Web Site: www.sonopress.com, Sales Dir.: Sophie Passuello.
• Mastering Facility

**Studio Adam,** 37 Ave. Chateau, 77680 Roissy-en-Brie, (+33) 1.6028 1132, Fax: (+33) 1.6028 1132, E-Mail: studio.adam@net-up.com
• Mastering Facility

**TDK Recording Media France,** 257 Ave. Clémenceau, 92000 Nanterre, (+33) 1.4137 7373, Fax: (+33) 1.4137 7370, Web Site: www.tdk-europe.com
• Blank Recording Media Manufacturer

**3M France Security Products,** Boulevard de l'Oise, 95006 Cergy Pontoise, (+33) 0810 331 300, E-Mail: innovation.fr@mmm.com, Web Site: www.3m.com
• Store Fixture Manufacturer

**Union des Producteurs Phonographiques Francais Independants (UPFI),** 22/24 rue de Courcelles, 75008 Paris, (+33) 1.5377 6640, Fax: (+33) 1.5377 6644, E-Mail: upfi@wanadoo.fr, Pres.: Stephan Bourdoiseau; Asst.: Raphaelle Augeard; Dir. Commun./Institutional Rel.: Sabine Le Stum; Dir. Gen.: Jerome Roger.

• Association & Professional Organization

**Ybelmeca Aviomation,** 128 Route du Chapeau Rouge, 59229 Teteghem, (+33) 328.26 0550, Fax: (+33) 328.26 0048
• Collating & Conveyor Systems
• Packaging & Labeling Equipment

# GERMANY

## RECORD LABELS (MAJOR)

**Deutsche Grammophon GmbH (Div. of Universal Music Group),** Alte Rabenstrasse 2, 20148 Hamburg, (+49) 40.441 810, Fax: (+49) 40.4418 1188, Web Site: www.deutschegrammophon.com, Pres.: Chris Roberts; GM: Michael Lang; VP A&R: Bogdan Roscic; Head Int'l Mktg./Promo.: Ute Fesouet; VP Legal/Bus. Aff.: Gerfried Horst; VP Finance/Admin.: Marek Filipiak.
*Labels: (Owned)* Archiv

**EMI Classics (Div. of EMI Music),** Im Media Park 8A, 50670 Cologne, (+49) 221.49020, Fax: (+49) 221.490 2100, Web Site: www.emiclassics.com, Dir.: Stephanie Haase.

**EMI Music Germany GmbH (Div. of EMI Music),** Im Media Park 8A, 50670 Cologne, (+49) 221.49020, Fax: (+49) 221.4902 3307, Web Site: www.emimusic.de, MD EMI Germany: Niel Van Hoff; MD Virgin/Mute/Labels Music: Tina Funk; MD EMI Mktg.: Dirk Ewald; CFO: Dirk Zumbansen; VP Business Affs./Dir. Corp. Commun.: Heike Hginann; VP Commercial: Wolfgang Hanebrink; VP Human Resources: Erich Grote; Dir. Digital Distr./Devel.: Ralph Pighin.

**Gun Label Group (Div. of Sony BMG),** Brueck St. 33, 44787 Bochum, (+49) 234.687 920, Fax: (+49) 234.687 9222, Web Site: www.gun-supersonic.de, www.subword.de, Chrmn.: Wolfgang Funk; MD: Arno Hartfiel.
*Labels: (Owned)* Supersonic

**KOCH Universal GmbH (Div. of Universal Music Group),** Lochhamer St. 9 (Martinsried), D-82152 Planegg/Munich, (+49) 89.857 950, Fax: (+49) 89.8579 5100, Web Site: www.kochuniversal.com, MD: Franz Selb; Dir. A&R: Ralf Shedler; Dir. Finance: Marek Filipiak; Head Radio/TV Promo.: Karl-Heinz Voell; Head Press Promo.: Stefan Kahe; Head A&R MOR: Alfred Dubell.
*Labels: (Owned)* KOCH, KOCH Music

**Sony BMG Music Entertainment (Germany) (Div. of Sony BMG),** Neumartker St. 28, 81673 Munich, (+49) 89.41360, Fax: (+49) 89.4136 9000, E-Mail: kontakt@sonybmg.com, Web Site: www.sonybmg.de, Pres.-Sony BMG Continental Europe/Chrmn./CEO Germany: Maarten Steinkamp; Pres. Germany: Edgar Berger; COO: Rolf Gilbert; CFO: Olaf Boelter; EVP HR/Corp. Commun.: Dr. Friedhelm Jacobs; SVP Sony BMG Germany Music Div.: Willy Ehmann; Corp. Commun. Dir.: Katja Neese.
*Labels: (Owned)* Ariola, Arista, Berlin, Columbia, Dancepool, Deutsche Harmonia Mundi, Epic, Epidrome, Gun, J, Jive, LaFace, 105 Music, RCA, Subword, Supersonic, Zomba

**Sony BMG Music Entertainment (Germany) / Sony BMG Classical (Div. of Sony BMG),** Bellevuestr. 3, 10785 Berlin, (+49) 30.138 880, Fax: (+49) 30.1388 7182, Web Site: www.sonybmg.de, Pres.-GSA: Balthasar Schramm; VP Sony BMG Masterworks Europe: Michael Brueggemann; VP Opns.-GSA: Michael Hechler; VP MIS-GSA: Robert Coppens; VP Bus./Legal Aff.: Piet Bubenzer; VP Sales GSA: Wolfgang Orthmayr; MD-Sony Music Domestic: Boris Loehe; MD-Commercial Mktg./Sales: Herbert Krambo; Promo. Dir.-Int'l: Gaby Bartolomeo; Sales Dir.-Int'l: Wolfgang Tischer; eMedia/New Techn. Dir.: Tina Rodriguez; Catalog Mktg. Dir.: Ralf Schalck; Sr. Pdct. Mgr.-MOR: Tanja Merz; Rep./Licensing Mgr.: Alexandra Rampersaud.

**Sony BMG Domestic (Div. of Sony BMG),** Neumarkter St. 28, 81673 Munich, (+49) 89.41360, Fax: (+49) 89.4136 9000, Web Site: www.sonybmg.de, SVP: Joerg Hellwig; A&R Dir.: Bjoern Teske.

**Sony BMG International (Div. of Sony BMG),** Neumarkter St. 28, 81673 Munich, (+49) 89.41360, Fax: (+49) 89.4136 9000, Web Site: www.sonybmg.de, VP Int'l Mktg.: Stefan Goebel; Head Mktg.-Int'l Catalog: Dr. Hanns-Peter Bushoff; Dir. Columbia/RCA/Zomba Labe Group Nashville: Barbara Steinhagen; Dir. Rock/Alt.: Matthias Lumm; Dir. Promo.: Gaby Bartolomeo; Dir. Artist/Pub. Rel.: Daniela Mayer.
*Labels: (Distributed)* AAL, Arista, Cheeky, Deep Groove, Disques Vogue, Genlyd, J, Jive, Media, Pressing S.R.L., Private, Proof, RCA, Ricordi, Silvertone, Violator, Volcano, Windham Hill

**Sony BMG Strategic Marketing (Div. of Sony BMG),** Neumarkter St. 28, 81673 Munich, (+49) 89.41360, Fax: (+49) 89.4136 9101, E-Mail: ulrich.jaerkel@bmg.com, Web Site: www.sonybmg.de, SVP: Ulrich Jaerkel; Sr. Dir. TV Concepts/Direct Mktg.: Thorsten Tutzeck.

**Universal Classics & Jazz (Div. of Universal Music Group),** Stralauer Allee 1, 10245 Berlin, (+49) 30.520 0701, Fax: (+49) 30.5200 72283, Web Site: www.klassikakzente.de, jazzecho.de, www.universal-music.de, MD: Christian Kellersman; Dir. Frontline Classics: Peggy Schmidt; Dir. Jazz: Astrid Kieselbach; PM Catalogue Mktg.: Robert Russ; Asst. to Kellersman: Anne-Marie Knoop.

**Universal Domestic Div. (Div. of Universal Music Group),** Stralauer Allee 1, 10245 Berlin, (+49) 30.52007 01, Fax: (+49) 30.52007 2001, Web Site: www.polydor.de, MD: Tom Bohne; Sr. Dir.-Mainstream/Pop: Johannes Cordes; Sr. Dir. Promo.: Michael Kucharski; Dir. Hip Hop/Soul: Neffi Tenur; Dir. Rock/Progressive: Daniel Leiberberg; Dir. Int'l Exploitation: Beate Geibel; Dir. A&R Mainstream: Jochen Schuster; Dir. A&R Pop: Axel Erler; Head Dance: Martin Rutter.

**Universal Entertainment GmbH (Div. of Universal Music Group),** Stralauer Allee 1, 10245 Berlin, (+49) 30.520 0701, Fax: (+49) 30.52007 2001, Web Site: www.universal-music.de, Pres./CEO: Frank Briegmann; CFO: Tonio Bogdanski; SVP/Gen. Counsel: Dr. Henning Zimmermann; VP Bus./Legal Aff.: Dr. Nils Bortloff; VP Commun.: Joerg Nicki.
*Labels: (Owned)* Blue Thumb, Chess, DGC, GRP, Geffen, Impulse, MCA, Urban Def Jam, *(Distributed)* Almo Sounds, Echo, RadioActive, SKG

**Universal International Repertoire Div. (Div. of Universal Music Group),** Stralauer Allee 1, 10245 Berlin, (+49) 30.52007 01, Fax: (+49) 30.52007 2001, Web Site: www.universal-rock.de, www.urban.de, www.universal-dance.de, MD: Thorsten Koenig; Sr. Dir. Promo.: Sven Kilthau-Lander; Dir. Finance: Norbert Schraedler; Dir. East Coast/Nashville: Andrea Frahm; Dir. West Coast: Milijana Gojic; Dir. UK/Others: Moritz Trapp.
*Labels: (Owned)* Elektro Motor, MPS, Pulp, Stockholm, Suburban, Talkin' Loud, Urban, Verve, *(Distributed)* EMC New Series, Fire, Guppy, JMT, La Maison Grande, Le Petit Prince, Low Spirit, Peace, Superstition

**Universal Vertrieb GmbH (Div. of Universal Music Group),** Stralauer Allee 1, 10245 Berlin, (+49) 30.520 0701, Fax: (+49) 30.52007 2217, Web Site: www.universal-vertrieb.de, MD: Frank Hohenboken; Head Sales/Mktg.: Matthias Bottcher; Head Bus. Process Devel.: Joerg Bromberg; Dir. Consumer Bus.: Mirko Caspar; Head Retail Force: Guido Schlender; Head Key Acct.: Holger Wustlich.

**Warner Music Group Germany Holding GmbH (Div. of Warner Music Group),** Alter Wandrahm 14, 20457 Hamburg, (+49) 40.303 390, Fax: (+49) 40.3033 9333, Web Site: www.warnermusic.de, Chrmn./CEO GSA: Bernd Dopp; COO GSA/Pres. Eastern Europe: Manfred Lappe; CFO: Andreas Kloepfel; MD Mktg. GSA: Alexander Maurus; MD Sales: Marcus Friedheim; MD WSM: Lars Ingwersen; Head of Legal/Bus. Aff.: Joerg Glauner; Head of Artist & Film-WSM: Rita Flugge-Timm; Dir. Cor. Commun.: Benedikt Loekes; Dir. New Bus./Market Reseach: Tim van Dyke; Dir. A&R: Stefan Mattner; Dir. Human Resources: Ursula Freudenthal; Sr. Mktg. Mgr.-Urban: Michael Brycz; Mktg. Mgr.-Rock: Ole Kirchhoff; Mktg. Mgr.-Pop: Bettina Krings.

## RECORD LABELS (INDEPENDENT)

**ACT Music & Vision GmbH,** Ehrengutstrasse 28, 80469 Munich, (+49) 4989.729 4920, Fax: (+49) 4989.7294 9211, E-Mail: info@actmusic.com, Web Site: www.actmusic.com, MD: Timothy Kotowich.
*Int'l Reps.:* edel Distribution GmbH (Germany)

**AGR Television Records & Publishing,** PO Box 102544, 20017 Hamburg, (+49) 40.5592 9792, Fax: (+49) 40.5592 9791, E-Mail: hamburg@agr-tv.com, Web Site: www.agr-music.com
*Int'l Reps.:* Universal Music (Canada) (Canada)

**ATM Records,** Schmalenbecker Str. 26A, 28879 Grasberg, (+49) 4208.3228, Fax: (+49) 4208.1082, E-Mail: atmrecord@aol.com, Web Site: www.atm-records.de, Dir.: Volker Kurze; A&R Mgr.: Peter Steege.
*Labels: (Owned)* ATM, Bear Tracks

**AW Music Entertainment Group,** Forstst. 47, D-01689 Weinboehla, (+49) 35243.51682, Fax: (+49) 35243.51683, E-Mail: andreas@awmusic.de, info@bestmusic24.com, Web Site: www.awmusic.de, www.jermainejackson.de, MD/Owner: Andreas Weihs.
*Labels: (Owned)* AWP Records, Dancing Shoes, Dusty Records, Hit Express, Hit Work, Jazz Masters, Serenity, Western Stuff

**Acoustic Music GmbH & Co.KG,** Jahnstr. 1a, 49080 Osnabrueck, (+49) 541.710020, Fax: (+49) 541.708 667, E-Mail: office@acoustic-music.de, Web Site: www.acoustic-music.de, MD: Peter Finger.
*Labels: (Owned)* Acoustic Music, Wonderland

**Airplay,** Reinhold Schneider St. 121-123, 76199 Karlsruhe, (+49) 721.882 897, Fax: (+49) 721.885 453, E-Mail: mail@airplaymusic.net, Web Site: www.airplay.biz, Pres.: Henning Lumpp; MD: Gregor Lumpp; Creative/A&R Mgr.: Harald Asbach-Berchmueller; Mgr. Legal Aff.: Dr. Jutta Schimmelpfeng.

**Allstar Music Productions,** Hundshagerweg 30, 65719 Hofheim in Taunus, (+49) 6192.28 448, (+49) 6192.28 378, Fax: (+49) 6192.8134, E-Mail: matthias.grein@allstar-music.de, Web Site: www.all-starmusic.de

**Alphabet City Musikproductions,** Kreuelskamp 19, 41169 Moenchen-Gladbach, (+49) 2161.901 420, Fax: (+49) 2161.556 673, E-Mail: team@alphabetcity.de, Web Site: www.alphabetcity.de, Mgr.: Marc Romboy; Mgr.: Klaus Derichs.
*Labels: (Owned)* Alphabet City, Friends, Go For It, La Maison Grande, Le Petit Prince, Limite

**Alte Schule MFB,** c/o Alte Schule, 63825 Blankenbach, (+49) 6024.5834, Fax: (+49) 6024.5835, E-Mail: alteschulemfb@aol.com, Pres.: Michael Frauenlob; Promo. Mgr.: Daoruang Wongsa.

**Amoebenklang,** St. Petersburger St. 4, 18107 Hamburg, (+49) 40.7891 7023, E-Mail: post@amoebenklang.de, Web Site: www.amoebenklang.de, Pres.: Holger Roloff.
*Labels: (Owned)* Amoebenklang, High Society Int'l, Subflora

**Apollyon, 4 Dimensions (Div. of M. Hofmann & W. Zaremba, GBR),** Altenbaunaer St. 27, 34134 Kassel, (+49) 561.941 3576, Fax: (+49) 561.941 3577, E-Mail: info@apollyon.de, Web Site: www.apollyon.de
*Labels: (Owned)* Apollyon, 4 Dimensions

**Arts Music,** Hauptstrasse 6, 85462 Reisen, (+49) 8122.972 721, Fax: (+49) 8122.972 740, E-Mail: info@artsmusic.de, Web Site: www.artsmusic.de, MD: Olaf Pilz; Pdct. Mgr.: Andrea Hentschke.
*Labels: (Owned)* Arts, Arts Archives, Arts Blue Line, Arts DVD, Arts Red Line
*US Reps.:* Albany Music Distributors, Inc.

**Ata Tak,** Koelner St. 226F, 40227 Duesseldorf, (+49) 211.782 2329, Fax: (+49) 211.723 042, E-Mail: info@atatak.com, Web Site: www.atatak.com, Pres.: Kurt Dahlke; A&R: Frank Fenstermacher.
*Labels: (Owned)* Ata Tak

**Ausfahrt Musikverlag GmbH,** Spitzenkamp 21, 33790 Halle Westfalen, (+49) 5201.878 750, Fax: (+49) 5201.878 751, E-Mail: info@ausfahrt.de, ausfahrt@ausfahrt.de, Web Site: www.ausfahrt.de, MD: Ulrich Hornberg; Head of Publishing: Britta Hamann; A&R: Julian Hornberg.
*Labels: (Owned)* Ausfahrt, Beatsuite@Beathotel, Electric Blue, German Underground Movement, (H) Ausfahrt, Worldmusic, *(Distributed)* Nightbreed
*US Reps.:* Sony BMG Music Entertainment Sales Group
*Int'l Reps.:* Soulfood Music Distribution (Germany)

**Autogram Records,** Burg St. 9, 48301 Nottuln, (+49) 2502.6151, Fax: (+49) 2502.1825, E-Mail: autogram@web.de, Web Site: www.autogramrecords.de, Pres.: Willy Schwenken.
*Labels: (Owned)* Autogram, Autonom, Costbar, Doctor, Dodo, Emphase, Monogram, Truth

**BHM Productions,** Ober Buschweg 32, 50999 Cologne, (+49) 2236.929 247, Fax: (+49) 2236.949 870, E-Mail: info@bhm-music.de, Web Site: www.bhm-music.de, CEO: Joachim Becker; CEO: Uwe Hager; Head of Promo./Mktg.: Claudius Arnold; Label Coord.: Melanie Grabe.

**BME Records Germany,** Obere Dorf Str. 41B, 50829 Cologne, (+49) 221.947 2000, (+49) 221.947 2001, Fax: (+49) 221.950 2278, E-Mail: bme-records@t-online.de, Pres./A&R: Dietmar Barzen; Promo.: Jens Lentzen; Mktg./Sales: Adrian Farber; Creative Servs.: Phil Johns; Head of Studio: Mathias Neef.
*Labels: (Owned)* BME

**BSC Music GmbH,** Hauserweg 25, 82541 Muensing, (+49) 8177.931 660, Fax: (+49) 8177.931 666, E-Mail: info@bscmusic.com, Web Site: www.bscmusic.com, MD: Christoph Buehring-Uhle; A&R: Yvonne Worthman; Mktg.: Monica Kracker; Export Mgr.: Peter Ebel; Spec. Mktg.: Heino Disselhorst; E-Commerce: David Inker.
*Labels: (Owned)* Focus, Prudence, R'n'D
*Int'l Reps.:* Rough Trade Distribution (Germany)

**BTM GmbH,** Sonnenallee 255, 12057 Berlin, (+49) 30.6397 9206, Fax: (+49) 30.6397 9207, E-Mail: bt-music@t-online.de, Web Site: www.bt-music.de, MD: Wolfgang Guenther.

**Bauer Studios GmbH,** Markgroeninger St. 46, 71634 Ludwigsburg, (+49) 7141.22680, Fax: (+49) 7141.226 899, E-Mail: info@bauerstudios.de, Web Site: www.bauerstudios.de, Pres.: Reiner Oppelland; Studio Mgr.: Eva Bauer-Oppelland; Promo./Publicity: Christine Langer; DVD/CD/Vinyl Manufacturing Mgr.: Sabrina Thiele; DVD Authoring/SACD Authoring: Manuel Michalski.
*Labels: (Owned)* Animato, B-Ton, Chaos, *(Distributed)* Sunny Moon

**Bear Family Records,** Grenzweg 1, 27729 Holste-Oldendorf, (+49) 4748.82160, Fax: (+49) 4748.821 620, E-Mail: bear@bear-family.de, Web Site: www.bear-family.de, Dir.: Hermann Knuelle; Dir.: Richard Weize.
*Labels: (Owned)* Bear Family, Bear Tracks, Tanzbear, Zuzazz
*US Reps.:* Navarre Corp.
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan)

**Beatdisaster Records GmbH,** Hauptstrasse 17-19, Gebaude 6316, 55252 Mainz, (+49) 6131.240 4090, Fax: (+49) 6131.240 4099, E-Mail: info@beatdisaster.de, Web Site: www.beatdisaster.de, Mgr.: Udo Niebergall; A&R: Eric Sneo.
*Labels: (Owned)* Beatdisaster, Masters of Disaster, Overdrive

**Bell Musik GmbH,** Raiffeisen Str. 35, 72631 Aichtal, (+49) 7127.95660, Fax: (+49) 7127.59190, E-Mail: info@bellmusik.de, Web Site: www.bellmusik.de, MD: Volker A. W. Bell; Bus. Aff.: Barbara Bell; A&R Sales/Mktg. Asst.: Sascha Bell.
*Labels: (Owned)* Bell, Bell Art Classics, Bell Art & Star Edition

**Bella Musica Production & Publishing GmbH,** Eisenbahnstr. 30, 77815 Buehl, (+49) 7223.808 3560, Fax: (+49) 7223.808 3569, E-Mail: bella-musica@bella-musica-edition.de, Web Site: www.bella-musica-edition.de, MD: Juergen Rinschler.
*Labels: (Owned)* Adora, Alternum, Antes, Baerli, Bella Musica, Capella, Discus, Edition Wissen, Emston, Fabula Classica, Folk Song, Gruppe + Lied, Lapis, Ojdaphon, Own, Thorofon

**Bellaphon Records,** Ludwigstr. 33-37, 60327 Frankfurt, (+49) 69.27120, Fax: (+49) 69.271 2117, E-Mail: bellaphon@bellaphon.de, Web Site: www.bellaphon.de, Exec. MD: Jutta Jivanovic-Riedel; Pdct. Mgr.: Philip Roemer; A&R/Mktg./PR: Hartmut Segeschneider.
*Labels: (Owned)* Bacillus, Bellaphon, Edenways, K2, L + R, *(Distributed)* AMS, Acid Jazz, Celtic Collections, Corazong, Digital Press Hellas, Jamdown, Jet Star U.K., Linus Entertainment, MCI (E2, Emporio, Fuego, Crimson), Monitor, Music Avenue, Next Music/Sonodisc, Plastichead, Revelation, SAAR (Gold-Sound, Sun, Giants), Talking Elephant

**Biber Records (Div. of Vollton Musikverlag),** Leimbachweg 11, 79283 Bollschweil, (+49) 7633.982 143, Fax: (+49) 7633.982 144, E-Mail: music@vollton.com, Web Site: www.vollton.com, Pres.: Friedemann Witecka; Contact: Juergen Schwer.
*Labels: (Owned)* Biber
*Int'l Reps.:* In-Akustik GmbH & Co. KG (Germany)

**Bit Bites Brain Music Production & Publishing,** Hanauerstrasse 15, D-66953 Rodalben, (+49) 6331.259 403, Fax: (+49) 6331.259 404, E-Mail: bitbitesbrain@t-online.de, Web Site: www.bitbitesbrain.de, MD: Ulrich Franke.

**Blackbird Music,** Rheingau St. 30, 12161 Berlin, (+49) 30.790 8330, Fax: (+49) 30.7908 3334, E-Mail: info@blackbird-music.com, Web Site: blackbird-music.com, Pres.: Andreas Hommelsheim; MD: Sara Hommelsheim.
*Labels: (Owned)* AH, Ash, *(Distributed)* D A Music

**Blue Flame Records,** Parler St. 6, D-70192 Stuttgart, (+49) 711.256 7671, Fax: (+49) 711.256 7674, E-Mail: blueflame@blueflame.com, Web Site: www.blueflame.com, Pres./A&R: Friedemann Leinert; MD: liona Leinert; Label/Pdct. Mgr.: Heike Lange.
*Labels: (Owned)* Black Flame, Blue Flame Jazz, Blue Flame World Music, Cybertech, New Instrumental Music, Red Flame, Spirit of Nature
*US Reps.:* Allegro Corp.

**Blue Star Music,** Grossbergham 7a, 83119 Obing, (+49) 8624.879 689, Fax: (+49) 8624.879 689, E-Mail: blue@bluestar.de, Web Site: www.bluestar.de, Dir.: Peter Blue.
*Labels: (Owned)* Cool Breeze

**Blue Vision,** Josephsburg St. 90-B, 81673 Muenchen, (+49) 89.4310 9251, Fax: (+49) 89.4310 9253, E-Mail: frenchconn@t-online.de, Owner: Manfred Gillig-Degrave; MD: Francoise Degrave.
*Int'l Reps.:* In-Akustik GmbH & Co. KG (Germany)

**Bogner Records,** Lohbinderweg 1, 83700 Rottach-Egern, (+49) 8022.92090, Fax: (+49) 8022.920 916, E-Mail: info@bogner-records.com, Web Site: www.bogner-records.com, MD: Karl Bogner; Promo.: Angelika Drexler; Publishing: Leonhard Holzer.

**Breeze Music (Div. of Dierks Studios),** Hauptstr. 33, 50259 Pulheim-Stommeln, (+49) 2238.92870, Fax: (+49) 2238.928 799, E-Mail: breezemusic@breeze-music.com, Owner/Dir.: Dieter Dierks; GM: Fred Hoock; Copyright Mgr.: Ursula Kaisig.
*Labels: (Owned)* High Score, OHR-/PILZ, Venus

**Brisa Entertainment GmbH,** Hauptstrasse 6, 85462 Reisen, (+49) 8122.972 720, Fax: (+49) 8122.972 740, E-Mail: info@brisa.de, Web Site: www.brisa.com, MD: Olaf Pilz; Dist. Dir.: Wolfgang Muller.
*Labels: (Distributed)* Brisa UK, Ltd.

**Buschfunk,** Rodenberg St. 8, 10439 Berlin, (+49) 30.4471 3830, (+49) 30.4465 1100, Fax: (+49) 30.444 7289, E-Mail: mail@buschfunk.com, Web Site: www.buschfunk.com, MD: Dr. Klaus Koch; Sales/Promo.: Margitta Wagner.

**CCC All Around Music,** Heideweg 3, 91094 Brauningshof, (+49) 9133.5217, Fax: (+49) 9133.9796, E-Mail: drfk13@aol.com, Dir.: Stefan Bauerfeind.

**CCn'C Records (Div. of Erdenklang Musikverlag),** Habbeckestrasse 18, D59 889 Eslohe-Wenholthausen, (+49) 2973 2088, Fax: (+49) 2973 2660, E-Mail: post@ccnc.de, Web Site: www.ccnc.com, Pres./CEO/Mktg.: Ulrich Rutzel; GM: Julia Rutzel; Creative Services: Thomas Kunadt; Int'l: Ursula Fuchs.
*Labels: (Owned)* CCn'C

**CSS (California Sound Service),** Altenhof 1, 42799 Leichlingen, (+49) 2175.2070, Fax: (+49) 2175.6844, E-Mail: california-sound-service@wtal.de, Owner: Harald Stoll; MD: Harry Serena; A&R: Ralf Grah.

**Cantate-Musicaphon Records (Div. of Klassik Center Kassel),** Gloecknerpfad 47, 34134 Kassel, (+49) 561.935 140, Fax: (+49) 561.935 1415, E-Mail: info@cantate.de, Web Site: www.cantate.de, GM: Rainer Kahleyss.
*Labels: (Owned)* Cantate, Musicaphon
*US Reps.:* Qualiton Imports Ltd.

**Cap Music,** Oberer Garten Eight, 72221 Haiterbach-Beihingen, (+49) 7456.93930, (+49) 7456.27556, Fax: (+49) 7456.939329, E-Mail: info@cap-music.de, Web Site: www.cap-music.de, Label Mgr.: Andreas Claus.

**Cap-Sounds Music Publishing & Production,** Sudetenweg 6, 65830 Kriftel, (+49) 6192.45 861, Fax: (+49) 6192.46 922, E-Mail: cap-sounds@t-online.de, Web Site: www.cap-sounds.de, MD: Manfred Holz.
*Labels: (Owned)* Cap, Elevator

**CAPP Records (Germany),** Wilhelm-Leuschner-Platz 8, 63225 Langen, (+49) 61.032 8472, Fax: (+49) 61.032 8472, Web Site: www.capprecords.com, Int'l Mgr.: Doug Laurent.
*Labels: (Owned)* Blue Label, Risque Recordings

**Cargo Records Germany GmbH,** Grafratherstr. 124, 42329 Wuppertal, (+49) 202.739 490, Fax: (+49) 202.736 570, E-Mail: info@cargo-records.de, Web Site: www.cargo-records.de, MD: Michael Schuster; A&R: Mrs. Manu Nikele; Promo. Mgr.: Mattes Hinger.

**Carlton Records,** Frankenforster St. 40, 51427 Bergisch Gladbach, (+49) 2204.20030, Fax: (+49) 2204.200 333, E-Mail: carsten.ilgner@gerig.de, Web Site: www.gerig.de, www.carlton-musik.de, Pres.: Gunter Ilgner; GM: Carsten Ilgner.
*Labels: (Owned)* Papagayo

**Carus-Verlag Stuttgart,** Sielminger Str. 51, D-70771 Leinfelden-Echterdingen, (+49) 711.797 3300, Fax: (+49) 711.7973 3029, E-Mail: info@carus-verlag.com, Web Site: www.carus-verlag.com, Pres.: Waltraud Graulich; VP: Dr. Johannes Graulich.
*Labels: (Owned)* Carus

**Century Media Records,** Schaeferstr. 33A, 44147 Dortmund, (+49) 231.82 970, Fax: (+49) 231.829 7101, E-Mail: mail@centurymedia.de, Web Site: www.centurymedia.de, European Label Mgr.: Ula Gehret; A&R Head: Leif Jensen; Sales Mgr. Europe: Yanni Glotzbach; Chief Organizational Officer: Joerg Linderman.
*US Reps.:* Caroline Distribution
*Int'l Reps.:* EMI Music Services (UK) Distribution Centre (United Kingdom)

**Cheyenne Records,** Muenchner Str. 24, 85774 Unterfoehring, (+49) 89.950 9040, Fax: (+49) 89.9509 0440, Web Site: www.cheyenne-records.de, Contact: Holger Roost-Macias; Contact: Niklas Hafemann.

**Chiller Lounge Records,** Infanteriestr. 19, Haus 1, 80797 Munich, (+49) 89.3077 9525, Fax: (+49) 89.3077 9528, E-Mail: info@chillerlounge.de, Web Site: www.chillerlounge.de, Pres.: Christian Huber; Promo.: Berud Strieder; A&R: Mix Widemann.
*Labels: (Owned)* Chiller Lounge, Earth A.D.

**Chlodwig Musik GmbH,** Hansaring 68-70, 50670 Cologne, (+49) 221.139 1564, Fax: (+49) 221.945 1529, Pres.: Stephan Fingerhuth.

**Christophorus / Signum (Div. of MusiContact),** Heuauerweg 21, 69124 Heidelberg, (+49) 6221.785 011, Fax: (+49) 6221.783 422, E-Mail: musicontact@t-online.de, Contact: Gunilla Gustavson.

**Chrom Records GmbH,** Gleimstrasse 20a, D-10437 Berlin, (+49) 30.4849 2797, Fax: (+49) 30.4849 2799, E-Mail: info@chrom.de, Web Site: www.chrom.de, Pres.: Carl D. Erling.
*Labels: (Owned)* Chrom, *(Distributed)* Gymnastic, Gymnastic Classx

**City Slang,** Skalitzer Str. 68, 10997 Berlin, (+49) 30.6179 8722, Fax: (+49) 30.618 2781, E-Mail: info@cityslang.com, Web Site: www.cityslang.com, MD: Christof Ellinghaus.

**Coconut Records GmbH,** Loehestr. 63, 53773 Hennef, (+49) 2242.92690, Fax: (+49) 2242.926 922, E-Mail: info@coconut-records.de, Web Site: www.coconut-records.de, MD: Karin Hartmann; MD: Tony Hendrik; Exploitation Mgr.: Susanne Wehrke.

**col legno,** Kirchfieldweg 6, D 82544 Egling, (+49) 8176.999 344, Fax: (+49) 8176.999 322, E-Mail: info@col-legno.de, Web Site: www.col-legno.de, MD: Wulf Weinmann.
*US Reps.:* Qualiton Imports Ltd.
*Int'l Reps.:* Lotus Records (Austria), Danacord Records (Denmark), Universal Music K.K. (Japan), Challenge Records (Netherlands)

**Colosseum Schallplatten GmbH,** Bayern St. 100, 90471 Nuremberg, (+49) 911.486 4990, Fax: (+49) 911.486 4995, E-Mail: col@colosseum.de, Web Site: www.colosseum.de, Dir.: Luther Armin M.; A&R/PR: Francoise Bickert.
*Labels: (Owned)* Colosseum, Varese Sarabande, Varese Sarabande Jazz, Varese Sarabande Spotlight, *(Distributed)* Beat, First Night, TER
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Compost Medien GmbH & Co. KG,** Haager St. 10, D-81671 Munich, (+49) 89.6511 4800, (+49) 89.6511 4801, Fax: (+49) 89.6511 4802, E-Mail: info@compost-rec.com, Web Site: www.compost-records.com, MD: Michael Reinboth.
*Int'l Reps.:* Universal Entertainment GmbH (Germany)

**Countdown Media GmbH,** Wichmannstr. 4, Haus 10 Sud, 22607 Hamburg, (+49) 40.822 9860, Fax: (+49) 40.822 98666, E-Mail: info@countdown-media.com, Web Site: www.countdown.de, www.countdown-media.com, MD: Claudia Nehls; Licensing Mgr. Int'l: Volker Muller; Licensing Mgr G/S/A/ Rep. Mgr.: Helge Juergens; Licensing Mgr. N. Amer./Australia: Mark Capombassis.
*Labels: (Owned)* Countdown Music

**Crippled Dick Hot Wax,** Manteuffelstr. 58, 10999 Berlin, (+49) 30.617 8900, Fax: (+49) 30.6178 9022, E-Mail: info@crippled.de, Web Site: www.crippled.de, Pres.: Joachim "Toni" Schifer; Pdct. Mgr./A&R: Peter Beckmann.

**CrossCut Records,** PO Box 1154, 27727 Hambergen, (+49) 4748.821 655, Fax: (+49) 4748.821 620, E-Mail: blues@crosscut.de, Web Site: www.crosscut.de, MD/Owner: Detlev Hoegen; Sales Mgr.: Detlev Koegel; A&R/Promo. Mgr.: Tammo Lueers.
*Labels: (Owned)* CrossCut

**DA Music / Deutsche Austrophon GmbH,** Kruppstr. 7, 49356 Diepholz, (+49) 5441.98 690, Fax: (+49) 5441.986 969, E-Mail: info@da-music.de, Web Site: www.da-music.de, Pres.: Rolf Neumann; MD: Rainer Koppermann; Head A&R /Promo.: Frank Haberland; A&R Conservative: Eddy Bachinger; Finan. Mgr.: Helmut Wuesthoff; Pdct. Coord.: Anja Becker; Promo.: Andre Lukats; Promo. Coord.: Nicole Galka; Sales/Mktg.: Wolfgang Heinzelmann; Export Mgr.: Andreas Hoellige.
*Labels: (Owned)* Beautiful Music, Black Lion, Blue Chip Jazz, Brook, DA, d.a.n.c.e., ECG/Electronic Club Grooves, High Head, IC-Digit, Jazz Colours, Landscape Classics, NEM, Nuplastik, Orchestrola, Racket, Sonia, Triebwerk, Voice, World Classics, *(Distributed)* ARC, Alhambra, All Star, Artists & Acts, b-factory, Barbarossa, Beatwerk, Blueline, CNI, Cantus-Line, Caprifischer, Chance, DMD, Daxhill, Elisar, Elite Special, Funny Artists, Globe, Goya, GoyaLIT, Hellwig, Jumbo, Leguan, Line Music, Manuel Music, Monopol, More Music, Northstar, Ocean Drive, One Way, Palm, Pipmatz, Proviva, Pulsschlag, Quadrophon, Radiola, Reptiphon, Selected Sound, Sky, Sonia-Classic, Sonotec, toi, toi, toi, Uccello, Viellieb, WMW-Musik, Zett

**Dance Street / House Nation,** Ringstrasse 64, 59469 Ense, (+49) 2938.808 734, Fax: (+49) 2938.987 901, E-Mail: mail@dancestreet.com, Web Site: www.dancestreet.com, MD: Dieter Stemmer; Int'l Mgr.: Emma Herkes; Head of Promo.: Thomas Glaesser.

**Danza Y Movimiento GmbH,** Huetten 118, 20355 Hamburg, (+49) 40.340 328, Fax: (+49) 40.340 317, E-Mail: info@dym.de, Web Site: www.dym.de, Dir.: Matthias Moebius.

**Day-Glo Records,** Probsteigasse 44-46, 50670 Cologne, (+49) 221.912 9459, Fax: (+49) 221.138 186, E-Mail: office@day-glo.de, Web Site: www.day-glo.de, Pres./A&R: Werner Balzert; Promo. Mgr.: Steffen Ruetten; A&R/Mktg.: Albert Wiedenhoefer.
*Labels: (Owned)* Hate Areal, Music For Films

**Delirium Records,** Toengesgasse 38, 60311 Frankfurt, (+49) 69.131 0169, Fax: (+49) 69.131 0168, E-Mail: info@delirium.de, Web Site: www.delirium.de, Owner: Chris Zander.

**Delta Music GmbH,** Europaallee 59, 50226 Frechen, (+49) 2234.950 120, Fax: (+49) 2234.950 1240, Web Site: www.deltaentertainment.com

**Discomania Musikvertriebs GmbH,** Diesel St. 13, 61191 Rosbach, (+49) 6003.91000, Fax: (+49) 6003.910 099, E-Mail: sales@discomania.com, Web Site: www.discomania.com, MD: Christian Fehlau; MD: Uwe Kohlves; A&R Mgr.: Armin Johnert; Export Mgr.: Warren Lance; Export Mgr.: Eddie Perez.

**Disky GmbH Music & Video (Div. of Disky Communications Europe BV),** Bussardweg 16, 41468 Neuss, (+49) 2131.344 8050, Fax: (+49) 2131.344 8060, E-Mail: t.wagner@disky.nl, Web Site: www.disky.nl, MD: Hanno Hockstra; Jr. Mgr. Mktg./Sales/Promo.: Thomas Wagner.

**Djerba Music, Inc.,** Sudetendeutsche St. 20, 80937 Munich, (+49) 89.311 3441, Fax: (+49) 89.311 2829, E-Mail: djerbamusic@aol.com, Mktg. Mgr.: Horst G. Moeschner.
*Labels: (Distributed)* Djerba Music

**Drakkar Entertainment GmbH,** Berger St. 6, D-58452 Witten, (+49) 2302.580 910, Fax: (+49) 2302.580 9117, E-Mail: info@drakkar.de, Web Site: www.drakkar.de, MD: Bogdan Kopec.

**duo-phon records,** Eislebener St. 4, 10789 Berlin, (+49) 30.2147 9135, (+49) 30.218 1968, Fax: (+49) 30.214 2880, E-Mail: music@duo-phon-records.de, Web Site: www.duo-phon-records.de, MD: Alfred Wagner.
*Labels: (Distributed)* Cantica - Musik de Ostkirchen, Edition Berliner Musenkinder, Zapp

**Dust Records,** Gieselbach St. 1, 77866 Rheinau, (+49) 7844.2629, Fax: (+49) 7844.47422, E-Mail: dust.records@t-online.de, Pres./A&R/Int'l: Joachim Thomas; Promo./Int'l: Doris Herrmann; Prodn.: Alexander Huther.
*Labels: (Owned)* Dust, Live

**EAMS (Elektronik Audio Musik),** Graflinger St. 192, 94469 Deggendorf, (+49) 991.290 260, Fax: (+49) 991.24 866, E-Mail: info@eams.de, Web Site: www.eams.de, Owner: Susanne Radlsbeck; CEO: Erika Kraus.
*Labels: (Owned)* CMR, Metrovinyl

**ECM Records & Music,** Pasinger St. 94, 82166 Graefelfing, (+49) 89.851 048, Fax: (+49) 89.854 5652, E-Mail: ecm@ecmrecords.com, Web Site: www.ecmrecords.com, Pres.: Manfred Eicher.

**ERF Verlag GmbH,** Bodenborn 43, 58452 Witten, (+49) 6441.9309 3800, Fax: (+49) 6441.9309 3801, E-Mail: verlag@erf.de, Web Site: www.erfverlag.de

**edel Music AG,** Neumuehlen 17, 22763 Hamburg, (+49) 40.890 850, Fax: (+49) 40.8908 5320, E-Mail: info.de@edel.com, Web Site: www.edel.com, www.edel.de, Chrmn./CEO: Michael Haentjes; CFO: Gabi Grube; COO: Timo Steinberg; GM New Bus./Commun.: Stefan Weikert; GM edel records: Joachim Harbich; Dir. Bus./Legal Affs. edel records: Stephan Grulert; Dir. A&R edel records: Daniel Schmidt; Dir Mktg. edel records: Marcel Kaffenberger; Dir. Int'l edel records: Jonas Sjostrom; Head Int'l edel records: Susanne Schultz; Exec.

INTERNATIONAL

Asst to Chrmn./Investor Relations: Baerbel Tomas.

**Branches:**

edel Classics GmbH, Neumuehlen 17, 22763 Hamburg, Germany, (+49) 40.890 850, Fax: (+49) 40.8908 5605, E-Mail: edelclassics@edel.com, Web Site: www.edelclassics.com, MD: Jens Quindt; GM: Britta Leuner; Int'l Sales Mgr.: Julia Schwencke; Head Sales: Christoph Schmidt; PM: Bernd Kussin; A&R: Bettina Gerber.

edel Contraire, Neumuehlen 17, 22763 Hamburg, Germany, (+49) 40.8908 5500, Fax: (+49) 40.8908 5320, E-Mail: dirk_mahlstedt@edel.com, Web Site: www.edel.com, Head Label Mgmt.: Dirk Mahlstedt; PM: Michael Salamon.

edelkids, Neumuehlen 17, 22763 Hamburg, Germany, (+49) 40.890 850, Fax: (+49) 40.8908 59133, E-Mail: edelkids.de@edelkids.de, Web Site: www.edelkids.de, GM: Andrea zum Felde; PM: Sarah Ostermann; Jr. GM: Andrea Witthoeft; Promo./Label Mgr./Asst. to GM: Isabelle Kroeger.

*Labels: (Owned)* edel, edel Classics, edelkids

*Int'l Reps.:* Blackground Entertainment, Pinnacle Records (United Kingdom)

**Elisar Records,** Haupt St. 66, 77652 Offenburg, (+49) 781.72041, Fax: (+49) 781.23406, E-Mail: konzertbuero.weber@baden-online.de, Web Site: www.ivan-rebroff.com, Owner: Irma Weber; Procuration: Ursula Juncker.

**Enja Records,** Frundsberg St. 15, 80634 Munich, (+49) 89.1800 6311, (+49) 89.1800 6321, Fax: (+49) 89.1800 6313, E-Mail: info@enjarecords.com, Web Site: www.enjarecords.com, www.enjamusic.com, Pres.: Matthias Winckelmann; Mgr.-Records: Werner Aldinger; GM-Publishing: Juergen Enninger; A&R: Hans-Juergen Schaal; Promo. Dept.: Heike Krause; Warehouse Mgr.: Uwe Schwidewski; Acct.: Olga Spatholf.

*Labels: (Owned)* Blues Beacon, Enja, Tiptoe

*Int'l Reps.:* Intermusic (Denmark), A & N Records (Greece), Hed-Arzi Ltd. (Israel)

**Erdenklang Musikverlag / CCn'C Records,** Habbecke St. 18, 59889 Eslohe, (+49) 2973.2088, Fax: (+49) 2973.2660, E-Mail: post@erdenklang.de, Web Site: www.erdenklang.com, www.ccnc.com, Pres.: Ulrich Ruetzel; Admin. Mgr.: Julia Ruetzel; Int'l Mgr.: Ursula Fuchs.

*Labels: (Owned)* CCn'C, Cross Culture, Erdenklang, Prawda Plastinki

**Eversongs,** Firkenweg 7, 85774 Unterfoehring, (+49) 89.950 4416, Fax: (+49) 89.950 3057, E-Mail: joerg@eversongs.com, Web Site: www.eversongs.com, Pres.: Joerg Evers; Studio Mgr.: Eric Dumsch; Studio Booking/Copyright Mgr.: Susan Zimmermann.

**Ewoton International,** Mittelfeld St. 4, D-66851 Queidersbach, (+49) 6371.92300, Fax: (+49) 6371.17212, E-Mail: vertrieb@ewoton.de, Web Site: www.ewoton.de, Pres.: Bernd Wolf; A&R: Uta Wolf; Purchasing: Patrick Wolf.

**Exil Musik GmbH,** Aussere Bahnhof St. 56, 91593 Burgbernheim, (+49) 9843.95959, Fax: (+49) 9843.95900, E-Mail: exil@exil.de, Web Site: www.exil.de, Contact: Friedo Josch.

**Exile On Mainstream Records,** Schlesische Stra. 28, 1. Hof, 10997 Berlin, (+49) 30.6120 3644, Fax: (+49) 30.6120 3646, E-Mail: exile@mainstreamrecords.de, Web Site: www.mainstreamrecords.de

*US Reps.:* Southern Records

**FM Production,** Moerfelder Land St. 165, 60598 Frankfurt, (+49) 69.697 6660, Fax: (+49) 69.6976 6611, E-Mail: info@fm-production.de, Web Site: www.fm-production.de, Pres.: Reinhard Besser; Producer: Peter Ries; Asst. to GM: Silke Kurock.

*Labels: (Owned)* d2p

**Farao Classics,** Schwere-Reiter-Str. 35 Gbd. 20, 80797 Munich, (+49) 89.3077 7616, Fax: (+49) 89.3077 7617, Web Site: www.farao-classics.de, MD: Felix Gargerle; MD: Andreas Cammerer; MD: Andreas Reiner.

*US Reps.:* Qualiton Imports Ltd.

**Fenn Music Service,** Bundesstr. 4, 21521 Dassendorf, (+49) 4104.960 011, Fax: (+49) 4104.960 013, E-Mail: info@fenn-music.de, Web Site: www.fenn-music.de, MD: Thomas Fenn.

**Four Music Productions GmbH,** Schlesische Str. 27 / Haus 3, 10997 Berlin, (+49) 30.7262 4444, Fax: (+49) 30.7262 4449, E-Mail: info@fourmusic.com, Web Site: www.fourmusic.com, Owner/A&R Mgr.: Michi Beck; MD: Fitz Braum; Label Mgr.: Ana Morales; Head of Promo./TV/Radio Promo.: Claudia Trede; Mktg. Dir.: Mark Loescher; Press Promo. Mgr.: Susanne Beck; Online Promo. Mgr.: Markus Roth; Pdct. Mgr. Asst.: Julia Seip; Finance/Controlling: Kathy Weckert.

*Int'l Reps.:* Sony BMG Music Entertainment (Germany) (Germany), Pinnacle Records (United Kingdom)

**Free Culture Music,** Postfach. 831103, 65933 Frankfurt, (+49) 69.3899 8075, Fax: (+49) 69.380 8679, E-Mail: freeculture@hddstudio.com, Web Site: www.freeculture.de, Pres.: Daniel Wloka.

*Labels: (Owned)* DD, Free Culture Music, Wloka

**Freiburger Musik Forum,** Schwarzwald St. 298A, Schlosspark Ebnet, 79117 Freiburg im Breisgau, (+49) 761.62205, Fax: (+49) 761.62229, E-Mail: fmf@fmf.notes-net.de, Pres./MD: Rudolf Ruby; Label Mgr.: Lutz Volker Scherer.

*Labels: (Owned)* ARS Musici, *(Distributed)* Primavera

**Fuego,** Friesen St. 106, 28203 Bremen, (+49) 421.75111, Fax: (+49) 421.706 068, E-Mail: friedel@fuego.de, Web Site: www.fuego.de, Pres.: Friedel Muders.

**Gang Go Music Productions GmbH,** Benfleetstr. 3a, 50858 Cologne, (+49) 2234.49 8091, E-Mail: bettina@ganggo.de, Web Site: www.ganggo.de, Contact: Louis Spillman; Contact: Gottfried Engels; Contact: Piet Blank.

**Glitterhouse Records,** Gruener Weg 25, 37688 Beverungen, (+49) 5273.36360, Fax: (+49) 5273.21329, E-Mail: info@glitterhouse.com, Web Site: www.glitterhouse.com, MD: Reinhard Holstein; VP: Rembert Stiewe; Int'l Mgr.: Lutz R. Mastmeyer; Buyer: Christoph Anders.

*Labels: (Owned)* Glitterhouse

*Int'l Reps.:* PIAS France (France), Indigo Musik Produktion / Vertrieb GmbH (Germany), Hitch-Hyke Music (Greece), Munich Records BV (Netherlands), Pinnacle Records (United Kingdom)

**Global Records (Div. of Globe-Art-Group),** Frundsbergstr. 33, 80634 Munich, (+49) 89.130 7300, Fax: (+49) 89.1307 3030, E-Mail: info@globe-art-group.de, GM: Benjamin Bailer.

*Labels: (Owned)* Deep Groove, Global Musicon, Global & Tapes, Global Satellite, Global Village

**Goodlife Records,** Alter Postweg 1, D-67346 Speyer, (+49) 6232.290 681, Fax: (+49) 6232.622 974, E-Mail: info@goodlife-records.de, Web Site: www.goodlife-records.de, Pres.: Bernd Wohlleben.

**Grand H Music GmbH,** Baurstr. 86, 22607 Hamburg, (+49) 40.890 3898, Fax: (+49) 40.895 697, E-Mail: hille.hillekamp@t-online.de, Pres.: Hille Hillekamp.

**Groove Attack GmbH,** Schanzenstr 36/Gebaude 31, 51063 Cologne, (+49) 221.990 750, Fax: (+49) 221.9907 5990, E-Mail: promo@grooveattack.com, Web Site: www.grooveattack.com, Pres.: Frank Stratmann; Purchase Mgr.: Ufuk Ipekci; Export/Dist. Mgr.: Jorge Grzenia.

*US Reps.:* Caroline Distribution

*Int'l Reps.:* Groove Attack GmbH (Germany), Pinnacle Records (United Kingdom)

**Hammer Musik GmbH,** Heusteigstrasse 15A, 70182 Stuttgart, (+49) 711.960 280, Fax: (+49) 711.960 2899, E-Mail: hammer_musik@t-online.de, Web Site: www.hammer-musik.de, www.reggae-now.cdm, GM: Ingo Kleinhammer.

*Labels: (Owned)* Avenue, Bogalusa, Boulevard, Third Venture

**hanssler CLASSIC,** Max-Eyth-Str. 41, 71088 Holzgerlingen, (+49) 7031.741 4240, Fax: (+49) 7031.741 4259, E-Mail: classic@haenssler.de, Web Site: www.haenssler-classic.de, www.haenssler-classic.com, Dir. Int'l Sales/Mktg./Key Accounts: Matthias Lutzweiler; Asst.: Monika Knierim; Prodn. Mgr.: Carmen Kegel; Special Mkts.: Rene Frei; Prodn. Mgr.: Katharina Fritz; Pdct. Mgr. Classics: Daniel Boernert.

*Labels: (Owned)* Hanssler Classic, Hanssler Music, *(Distributed)* Pila Music

*US Reps.:* Allegro Corp.

**H'Art Musikvertrieb GmbH,** Victoriastr. 41, 45772 Marl, (+49) 2365.207 70, Fax: (+49) 2365.207 7170, E-Mail: hart@hart.de, Web Site: www.hart.de, GM: Joachim Neisemeier; Sr. Export Mgr.: Christoph "Crocker" Jess.

**Helikon Harmonia Mundi GmbH,** Wernher von Braun St. 13, 69214 Eppelheim, (+49) 6221.67760, Fax: (+49) 6221.677 677, E-Mail: info.helikon@harmoniamundi.com, Web Site: www.harmoniamundi.com

**Hellion Records,** Sandberg 13, 25524 Itzehoe, (+49) 4821.3682, Fax: (+49) 4821.62480, E-Mail: order@hellionrecords.de, Web Site: www.hellionrecords.de, Pres.: Juergen Hegewald.

*Labels: (Owned)* Hellion, *(Distributed)* Underground Symphony

**Home Boy Records,** Postfach 110534, 47145 Duisburg, (+49) 203.502 200, Fax: (+49) 203.502 598, E-Mail: hboy500@yahoo.com, Dir.: Edward Walker.

**Hot Wire,** Vorm Kreuz 6, 55592 Desloch, (+49) 6753.94571, Fax: (+49) 6753.94572, E-Mail: bert@hotwire-bass.de, Web Site: www.hotwire-bass.com, Pres.: Bert Gerecht; Mgr.: Hans Rychetsky.

**Hydra Records (Div. of Rock It Concerts),** Bruno Hofer Platz 1, 80937 Munich, (+49) 89.311 3918, Fax: (+49) 89.311 2931, E-Mail: rockithydra@t-online.de, Web Site: rockithydra.de, Pres.: Klaus Kettner.

*Labels: (Owned)* Hydra, *(Distributed)* Rundell

**Hypertension - the art of music,** St. Benedict Str. 5, 20149 Hamburg, (+49) 40.476 993, (+49) 40.480 3792, Fax: (+49) 40.478 383, E-Mail: information@hypertension-music.de, Web Site: www.hypertension-music.de, MD/Booking: Christian Thiel; MD: Irene Bodschwinna; Label Mgr. EDEL: Steve Gardner; Head of Promo./Booking: Jens Becker; Radio/Print/Tour Promo.: Tom Redecker; Artwork/Graphic Design: Henjo Richter; Accounting: Mignon Reme.

*Int'l Reps.:* Night & Day (France), Proper Music Distribution Ltd. (United Kingdom)

**In-Akustik GmbH & Co. KG,** Untermatten 12-14, 79282 Ballrechten-Dottingen, (+49) 7634.56100, Fax: (+49) 7634.561 080, E-Mail: music@in-akustik.com, Web Site: www.in-akustik.com, MD: Dieter Amann.

*Labels: (Owned)* Inak, *(Distributed)* ARD Video, Biber, Chesky, King Biscuit, Minor Music, Rounder, Ruf, Telarc

**Incognito Records,** Romerstrabe 28, 70180 Stuttgart, Fax: (+49) 711.612 667, E-Mail: incognito@incognitorecords.de, Web Site: www.incognitorecords.de, Contact: Michael Blume.

**Inside Out Music,** Kolpinstrasse 9-11, 47533 Kleve, (+49) 2821.979 120, Fax: (+49) 2821.979 1240, E-Mail: contact@insideout.de, Web Site: www.insideout.de, MD: Thomas Waber; Pdct. Mgr./Mktg. Dir.: Michael Schmitz.

*US Reps.:* Inside Out Music America

**Intergroove GmbH,** Ferdinand-Porsche-Strasse 13, 60386 Frankfurt, (+49) 69.94547, Fax: (+49) 69.9454 7555, E-Mail: info@intergroove.de, Web Site: www.intergroove.de, Sales: Michael Weigandt.

**Intersound Musikverlag & Musikproduktion GmbH,** Schleibinger St. 10, D-81669 Munich, (+49) 89.447 7820, Fax: (+49) 89.4477 8288, E-Mail: sonoton@sonoton.com, Web Site: www.sonoton.com, Pres.: Gerhard Narholz; MD: Rotheide Narholz; Prof. Mgr.: Erika Oltmanns.

*Labels: (Owned)* Intersound, Pro Viva

**J-Star Records (Div. of Sound 'N Scripture GmbH),** Waldhornlestrasse 18, 72072 Tubingen, (+49) 7071.770 883, Fax: (+49) 7071.770 886, E-Mail: info@j-star.de, Web Site: www.j-star.de, MD: Ralf Schroeter.

**Jaro Medien GmbH,** Bismarck St. 43, 28203 Bremen, (+49) 421.780 80, Fax: (+49) 421.74066, E-Mail: infomail@jaro.de, Web Site: www.jaro.de, Pres./Int'l: Ulrich Balss; Promo.: Marie Luise Korell; Sales: Joerg Werner; Sales Export: Uschi Wurzer.

*Labels: (Owned)* Jaro

**Jazzpoint Records,** Entengasse 10, D-74189 Weinsberg, (+49) 7134.21019, Fax: (+49) 7134.21118, E-Mail: info@jazzpoint.de, Web Site: www.jazzpoint.de, Owner: Gertraud Jankejova.

*Labels: (Owned)* G+J Int'l

*US Reps.:* NorthCountry Distributors, The Orchard

**Joybringer,** Eduardstr. 12, 66131 Saarbrueken, (+49) 6893.70404, Fax: (+49) 6893.70403, E-Mail: mail@joybringer.com, Web Site: www.joybringer.com, Pres./MD: Dragan Nikitovic; Press: Lisa Kihm; Prodn.: Rolf Stahlhofen.

**Jumbo Neue Medien & Verlag,** Henriettenstr. 42a, 20253 Hamburg, (+49) 40.4293 0400, Fax: (+49) 40.4293 04029, E-Mail: info@jumbo-medien.de, Web Site: www.jumbo-medien.de, MD: Gabriele Swiderski; A&R Dir.: Ulrich Maske; Head of Distr. Bookmarket: Marle Scheither; Head of Distr. Record Mkt.: Stefan Burger; Prod. Mgr.: Berit Wagner; PR Mgr.: Ann-Kathryn Meyer.

*Labels: (Owned)* Goya, Hallo!, Jumbo

**Jupiter-Records,** Riudermarkt 16, D-80331 Munich, (+49) 89.749 8070, Fax: (+49) 89.749 8077, E-Mail: contact@jupiter-records.de, Web Site: www.jupiter-records.de, Pres.: Ralph Siegel; Int'l Mgr./Creative Mgr./Mktg.: Helgard v. Schenckendorff.

*Labels: (Owned)* Chips, 69

**!K7 Records GmbH / Rapster Records,** Heidestrasse 52, 10557 Berlin, (+49) 30.202 095, Fax: (+49) 30.398 391, E-Mail: office@k7.com, info@rapsterrecords.com, Web Site: www.k7.com, www.rapsterrecords.com, CEO: Horst Weidenmueller; Int'l Pdct. Mgr.: Juan Vanderoort.

*Labels: (Owned)* Rapster

*US Reps.:* Studio Distribution

**Kick Media AG,** Burgunder St. 8, 50677 Cologne, (+49) 221.33860, (+49) 221.338 612, Fax: (+49) 221.338 650, E-Mail: info@kick-media.de, Web Site: www.kick-media.de, MD: Alexander Elbertzhagen; MD: Goetz Elbertzhagen; Contact: Karina Koprek.

**Kitty Yo International,** Greifswalder St. 29 (2. HH), D-10405 Berlin, (+49) 30.417 2800, Fax: (+49) 30.417 2802, E-Mail: info@kitty-yo.com, Web Site: www.kitty-yo.net, A&R/Label Mgr.: Raik Hoelzel; Int'l Dist./Mktg./Promo.: Desiree J. Vach; Domestic Dist./Event Mgr.: Martin Frese; Press/TV/Tour Promo.: Mea Liedl.

**Klassik Center Kassel,** Glocknerpfad 47, 34134 Kassel, (+49) 561.935 140, Fax: (+49) 561.935 1415, E-Mail: info@klassikcenter-kassel.de, Web Site: www.klassikcenter-kassel.de, GM: Dr. Rainer Kanleyss; Sales: Johannes Toellner.

*Labels: (Owned)* Cantate, EDA, Musicaphon, *(Distributed)* Agora, Alba, Arts, Aura Musicale, Bis, Cantus, Caro Mitis, Cascavelle, Centaur, Claues, Danacord, Dynamic SRC, Ed Hera, Es-dus, Hungaroton Classic, Ligia Digital, Mondo Musica, Pavane, Romeo, Saphir, Simax, Tactus, Telos, Thorofon, VDE Gallo

**Kompakt,** Werdestr. 15-19, 50672 Cologne, (+49) 221.949 950, Fax: (+49) 221.9499 5150, E-Mail: vertrieb@kompakt-net.de, Web Site: www.kompakt-net.de

**Kontor Records GmbH,** Neumuhlen 17, 22763 Hamburg, (+49) 40.646 9050, Fax: (+49) 40.6469 0519, E-Mail: info@kontor.cc, Web Site: www.kontor.cc, MD: Jens P. Thele; MD/Head Finance: Oliver Hagedorn; Mktg. Head: Jan Schwede; New Media Head: Michael Pohl; Promo. Head: Kai Busse; A&R/Head of DJ Promo.: Markus Gardeweg; Int'l Exploitation: Ines Zelter; Content Mgr.: Martin Weiland; Licensing Mgr.: Florian Vollmart; Tech. Mgr. New Media: Tobias Gabler; Pdct. Mgr.: Jan Benkmann.

*Labels: (Owned)* Do It Yourself Germany, Loop Dance Constructions, Moon Boutique, Sheffield Tunes

**Jochen Kraus Records,** Staudacher Str. 28, 83250 Marquartstein, (+49) 8641.598 853, Fax: (+49) 8641.598 854, E-Mail: jochen.kraus@t-online.de

*Labels: (Owned)* Second Rail

**Laika Records,** Stavendamm 16, D-28195 Bremen, (+49) 421.323 811, Fax: (+49) 421.337 8163, E-Mail: info@laika-records.com, Web Site: www.laika-records.com, MD: Peter Cronemeyer.

*Labels: (Owned)* Laika-Classic, Laika-Jazz, Laika-World

**Limb Music Products & Publishing,** PO Box 602520, 22235 Hamburg, (+49) 40.5310 900, Fax: (+49) 40.5310 9050, E-Mail: info@limb-music.de, Web Site: www.limb-music.de, Owner: R. Limb Schnoor; Acct./Royalty Stmts./Bookkeeping: Gerd Kombholz; Asst. Label Mgr.: Lalle Oeffner; A&R/Promo./Adv./Website: TC.

*US Reps.:* Ryko Distribution

*Int'l Reps.:* S.P.V. GmbH (Germany)

**Little Teddy Recordings,** Muellerstr. 11, 80469 Munich, (+49) 89.2602 2902, Fax: (+49) 89.2602 2903, E-Mail: ltrinfi@mnet-online.de, Web Site: www.littleteddy.net, GM: Andy Freiberger.

**Lounge Records,** Oberhafen St. 1, 20097 Hamburg, (+49) 40.3039 2612, (+49) 40.3039 2613, Fax: (+49) 40.3030 9743, E-Mail: bob@lounge-records.de, Web Site: www.lounge-records.de, Contact: Helmut Heuer; Contact: Luke Keyssler.

*Labels: (Owned)* Muto

*Int'l Reps.:* Intergroove GmbH (Germany)

**Low Spirit Recordings,** Giesebraechtstr. 16, 10629 Berlin, (+49) 30.327 9160, Fax: (+49) 30.3279 1699, E-Mail: info@low-spirit.de, Web Site: www.low-spirit.de, www.electric-kingdom.com, MD/A&R: Sandra Molzahn; MD: William Roettger.

**MDG (Musicproduktion Dabringhaus und Grimm),** Bach St. 35, 32756 Detmold, (+49) 5231.93890, Fax: (+49) 5231.26186, E-Mail: info@mdg.de, Web Site: www.mdg.de, Mng. Partner: Reimund Grimm; Mktg.

INTERNATIONAL

Mgr./Gen. Sales: Werner Dabringhaus.
*Labels: (Owned)* MDG Gold, MDG Scene

**MMR Records (Div. of MMR Management),** Sakrower Landstrasse 101 H, 14089 Berlin, (+49) 30.305 7036, Fax: (+49) 30.305 4328, Web Site: www.mmr-riehl.de, MD: Martin Riehl.

**M.O.P.S. Records,** Koernerweg 5, 32139 Spenge, (+49) 5225. 59 91, Fax: (+49) 52.06. 915 220, Dir.: Sissy Scheele.
*Labels: (Owned)* ATOLL, Metal Voice, Teardrop, Touchtone

**Magnetic Music,** Planie 22, 72764 Reutlingen, (+49) 7121.478 605, Fax: (+49) 7121.478 606, E-Mail: magmusic@magnetic-music.com, Web Site: www.magnetic-music.com, MD: Petr Pandula.
*Labels: (Owned)* Aviva, Magnetic Music, *(Distributed)* KLR Lochshore

**Marimba Music Publishing & Recording Studios,** Falkenweg 3, D-82008 Munich, (+49) 89.6103 9743, Fax: (+49) 89.6103 9745, E-Mail: marimba@t-online.de, Web Site: www.marimbamusic.de, MD: Klaus Borth.
*Labels: (Owned)* Ambra, Diskant, Marimba, Marimba Classics, Red Lola

**Max Music / Records Germany GmbH,** Michael Fischer Platz 3, D-94469 Deggendorf, (+49) 991.370 040, Fax: (+49) 991.370 0410, E-Mail: alex@max-music-records.de, Web Site: www.headline-entertainment.de, MD: Alex Haas-Guder.
*Labels: (Owned)* Dream Team, Pacha, Proceed

**Mediadisc Schallplatten,** Teichaue 24, 21365 Adendorf, (+49) 4131.187 844, Fax: (+49) 4131.187 844, E-Mail: hwburow@gmx.de, Contact: Heinz W. Burow.

**Medial Music Publishing,** Aussere Kapellen St. 7C, 91361 Pinzberg, (+49) 9191.727 607, Fax: (+49) 9191.727 608, E-Mail: info@medial-music.de, Web Site: www.medial-music.de, MD: Saeed Talebi.

**Mediaphon-Madacy Entertainment LP GmbH,** Humboldt St. 32, D-70771 Leinfelden-Echterdingen, (+49) 711.902 790, Fax: (+49) 711.902 7927, E-Mail: mediaphon@t-online.de, Web Site: www.mediaphon.de, MD: Elke Bader.

**Membran International,** Albert-Schweitzer-Ring 5-7, D-22045 Hamburg, (+49) 40.471 1010, Fax: (+49) 40.4711 0123, E-Mail: info@membran.net, Web Site: www.membran.net
*Int'l Reps.:* Preiser Records (Austria)

**Ministry of Sound Germany,** Pfuelstr. 5, 10997 Berlin, (+49) 30.616 220, E-Mail: licensing@ministryofsound.de, Web Site: www.ministryofsound.de

**Minor Music,** Osterladekop 68, 21635 Jork, (+49) 4162.912 000, Fax: (+49) 4162.912 001, E-Mail: minormusic@aol.com, Web Site: www.minormusic.de, Pres.: Stephan Meyner.
*US Reps.:* Allegro Corp.

**Mira Sound Germany,** Danziger St. 1, 82131 Gauting, (+49) 89.850 8555, Fax: (+49) 89.850 9178, E-Mail: mirapuri@mirapuri-enterprises.com, Web Site: www.mirapuri-enterprises.com, A&R: Usha D. Voss; A&R: Mirakali Montecrosse.
*Labels: (Owned)* Aurokling

**Moers Music GmbH,** PO Box 300120, 47426 Moers, (+49) 2841.7741, Fax: (+49) 2841.762 92, E-Mail: info@moers-music.com, Web Site: www.moers-music.com, www.moers-festival.com, Mgr.: Burkhard Hennen.

**Monopol Verlag GmbH (Div. of Meisel Group of Companies),** Wittelsbacherstr. 18, 10707 Berlin, (+49) 30.884 140, Fax: (+49) 30.881 6243, (+49) 30.881 5978, E-Mail: contact@meiselmusic.de, Web Site: www.meiselmusic.de, MD: Sven Meisel.
*Labels: (Owned)* Bigfoot
*Int'l Reps.:* DA Music / Deutsche Austrophon GmbH (Germany)

**Music Contact,** Saarstr. 8, 72070 Tuebingen, (+49) 7073.2250, Fax: (+49) 7073.2134, E-Mail: zellner@musiccontact.com, Web Site: www.musiccontact.com, GM: Rainer Zellner.

**Music Maniac Records,** Marketgasse 17, 72070 Tuebingen, (+49) 7071.23456, Fax: (+49) 7071.54120, E-Mail: kesteloo.hans@wxs.nl, Web Site: home.wxs.nl/~keste005
*Labels: (Owned)* Double Dutch, Noblesse Oblige, Rattlesnake, Way Back, *(Distributed)* Tombstone

**mystery music GmbH,** Breitenlohe St. 48, 91292 Forchheim, (+49) 9191.707 013, Fax: (+49) 9191.707 016, E-Mail: info@mysterymusic.com, Web Site: www.mysterymusic.com, MD/A&R Mgr.: Ron Carlos.
*Labels: (Owned)* mystery music

**MZEE Records,** Vitalis St. 379A, 50933 Cologne, (+49) 221.202 3530, Fax: (+49) 221.202 3535, E-Mail: records@mzee.com, Web Site: www.mzee.com, Sales: Maurice Balt; A&R/Label Mgr.: Akim Walta; Creative Servs.: Ralf Kotthoff.
*Labels: (Owned)* From Here to Fame GmbH, MZEE

**Naxos Deutschland,** Wienburg St. 171a, D-48147 Muenster, (+49) 25.192 4060, Fax: (+49) 25.1924 0610, E-Mail: info@naxos.de, Web Site: www.hnh.com, www.naxos.de, Licensing: Herbert Tischler; Press/PR: Christoph Husing; Gen. Inquiries: Karsten Kassebeer.

**NeoTone Distribution/MCC GmbH,** Grosse Strasse 40, D-22907 Ahrensburg, Hamburg, (+49) 4102.898 202, Fax: (+49) 4102.898 205, E-Mail: manlio@neo.mu, Web Site: www.neo.mu, CEO: Manlio Celotti; A&R/Mktg. Dir.: Oliver Ross.

**New Music Distribution,** Ausschlager Weg 88, 20537 Hamburg, (+49) 40.2517 8305, Fax: (+49) 40.251 2089, E-Mail: info@new-music-distribution.de, Web Site: www.new-music-distribution.de, MD: Patrick Lee Thorp; Promo./Admin.: Michael Wendt; Bookholding: Michael Stern.
*Labels: (Owned)* D4D, Mountain, Sea

**No Time Music Entertainment + Musikverlag e.k.,** Karl Anton Str. 4, 40211 Duesseldorf, (+49) 211.625 006, Fax: (+49) 211.611 654, E-Mail: gleim@notimemusic.de, Web Site: www.notimemusic.de, MD: Richard Gleim; Contact: Karin Dreier; Dir. Asst.: Clivia Kalus.
*Labels: (Owned)* No Time Music

**Noiseworks Records,** PO Box 50, D-09037 Chemnitz, (+49) 371.429 866, (+49) 371.3541 444, Fax: (+49) 371.3541 555, E-Mail: noiseworks@web.de, Web Site: www.noiseworks.net, Pres.: Karsten Zinsik.
*Labels: (Owned)* Cassiber, Noiseworks, Vinyljunkfood

**Normal Records,** Bonner Talweg 276, 53129 Bonn, (+49) 228.213 041, Fax: (+49) 228.213 043, E-Mail: mail@normal-records.com, Web Site: www.normal-records.com, MD: Eduard Ruehmann; Promo.: Stephan Werner.
*Labels: (Owned)* Normal, Return To Sender, *(Distributed)* QDK Media, Shadoks Music
*US Reps.:* Forced Exposure
*Int'l Reps.:* Indigo Musik Produktion / Vertrieb GmbH (Germany)

**Nuclear Blast GmbH,** Oesch St. 40, 73072 Donzdorf, (+49) 7162.92800, Fax: (+49) 7162.24556, E-Mail: info@nuclearblast.de, Web Site: www.nuclearblast.de, VP: Jochen Maass; Head Dist./Legal Affs.: Yorck Eysel; Label Mgr.: Matthias Lasch; Head Wholesale: Holger Tiefenbach; Financial Dir.: Anja Rinne; Head A&R: Andy Sirg.
*Labels: (Owned)* Rebelution Entertainment
*US Reps.:* Caroline Distribution
*Int'l Reps.:* Warner Music Group Germany Holding GmbH (Germany)

**Nucleus,** Bundesallee 86-88, 12161 Berlin, (+49) 30.859 0710, Fax: (+49) 30.8590 7117, E-Mail: info@nucleus.de, Web Site: www.nucleus.de, MD: Jens Kuphal.

**Oasis Records (Div. of Axxis Musikverlag GmbH),** Buelow St. 9, 81679 Munich, (+49) 89.982 7055, Fax: (+49) 89.982 7655, MD: George Naschke.

**Obermain Musikproduktions and Verlagsages.mbh,** Mehlm 19, 96269 Grossheirath, (+49) 95.656 1441, Fax: (+49) 95.656 1442, E-Mail: obermain-musikproduktion@t-online.de, Web Site: www.obermain.net, MD: Ditmar Mania; Asst. to Dir.: Kerstin Mania-Richter.
*Labels: (Owned)* Franken Country, Obermain Musikproduktion, Up To Date

**ObliqSound,** Jakobikirchhof9, 20095 Hamburg, (+49) 40.3250 7951, Fax: (+49) 40.3250 7952, E-Mail: info@obliqsound.com, Web Site: www.obliqsound.com, Contact: Ralf Schmid.

**Olli's House Productions & Publishing,** Dusseldorfer Str. 111, 40545 Duesseldorf, (+49) 211.556 0691, Fax: (+49) 211.553 586, E-Mail: ollishouse@t-online.de, Web Site: www.ollishouse.de, MD: Markus Cremer; A&R/Int'l Dir.: Andreas Cremer.
*Labels: (Distributed)* Ollis Music Group

**105 Music,** Hopfensack 20, 20457 Hamburg, (+49) 40.8222 1510, Fax: (+49) 40.8222 15125, E-Mail: info@105music.com, Web Site: www.105music.com, Contact: Heinz Canibol; Contact: Roman Rybnikar; Contact: Sandra Knop.

**Orbit Records,** Lindenallee 58, 20259 Hamburg, (+49) 40.432 9320, Fax: (+49) 40.4329 3232, E-Mail: info@orbit-records.com, Web Site: www.orbit-records.com, MD: Sascha Basler; GM: Bianka Habermann.

**Orfeo International,** Augusten St. 79, 80333 Munich, (+49) 89.542 1360, Fax: (+49) 89.5421 3621, E-Mail: orfeo-international@t-online.de, MD: Christiane Delank; MD: Bruno Hailer.
*US Reps.:* Qualiton Imports Ltd.

**PIAS Germany,** Zippelhaus 5A, 20457 Hamburg, (+49) 40.318 030, Fax: (+49) 40.3180 3120, E-Mail: info@piasrecordings.de, Web Site: www.piasrecordings.de, GM: Juergen Sauer; Head Promo.: Meetz; Label Mgr.: Christian Klabunde; Promo. Mgr.: Christina Otto; Key Acct.: Sergio Dias.

**Pagoden Records,** Wasbeker St. 180, 24537 Neumuenster, (+49) 4321.67744, Fax: (+49) 4321.67752, Web Site: www.pagodenrecords.de, MD: Ludger Huttenmuller; MD: Johannes Huttenmuller.
*Labels: (Owned)* Pagoden

**Paradise Music GmbH,** PO Box 112140, 86046 Augsburg, (+49) 821.33336, Fax: (+49) 821.33309, E-Mail: info@paradise.de, Web Site: www.paradise.de, Pres.: Hubert G. Feil.
*Labels: (Owned)* Europaradise, Expresso, Extraphon, Manitu, Marisma, Morgenland, PMG

**Pavement Records / Pavelier Musikverlag,** Buddestrabe 13, 51429 Bergisch Gladbach, (+49) 2204.95350, Fax: (+49) 2204.953 534, E-Mail: info@pavement.de, Web Site: www.pavement.de, MD: Christoph Cros.

**Peppermint Jam Records / Peppermint Park Studios,** Boulevard Der Eu 8, 30539 Hannover, (+49) 511.768 600, Fax: (+49) 511.768 6055, E-Mail: mail@peppermint-jam.com, Web Site: www.peppermint-park.com, www.peppermint-jam.com, Owner/GM: Wolfgang Sick; A&R: Errol Rennals; Promo.: Ayse Gundogdu; Sales: Klaus Spitzner; Studio Mgr.: Stefan Roppel.
*Labels: (Owned)* Peppermint Jam, Progcity, Soulbread

**Peregrina Music,** Lammstrasse 4, 71679 Asperg, (+49) 7141.661 267, Fax: (+49) 7141.661 268, E-Mail: info@peregrinamusic.de, Web Site: www.peregrinamusic.de, MD/Prodn.: Johannes Wohlleben; A&R Mgr.: Eva Bauer-Oppelland; Mktg. Mgr.: Detlef Engelhard; Publicity: Rita Falkenburg.
*Labels: (Owned)* Peregrina Music

**Perky Park Music,** Milastr. 2, 10437 Berlin, (+49) 30.4050 0190, Fax: (+49) 30.4050 0192, E-Mail: contact@perkypark.com, Web Site: www.perkypark.com, Contact: Peter Hayo.

**Phon und Ton / Discant Musik GmbH,** Weiherfeldring 32, D-94360 Mitterfels, (+49) 9961.911 003, Fax: (+49) 9961.911 004, E-Mail: phonundtonplus@phonundton.de, Web Site: www.phonundton.de, Pres.: Konrad Wolf.
*Labels: (Owned)* Connyland, Phon und Ton

**Pila Music,** Eichbaumstr. 173, 63674 Altenstadt, (+49) 6047.96 460, Fax: (+49) 6047.964 615, E-Mail: christian.trebing@t-online.de, Web Site: www.pila.de, MD: Christian Trebing; Asst. To MD: Tania Leichner.
*Labels: (Owned)* Blue Rose, Pila Music, That's It
*Int'l Reps.:* Pila Music (Germany)

**Pink Tontraeger Produktion + Vertrieb,** Muenstertaeler St. 23, 79219 Staufen im Breisgau, (+49) 7633.7265, Fax: (+49) 7633.50441, E-Mail: info@pink-tontraeger.de, Web Site: www.pink-tontraeger.de, Pres.: Elizabeth von Magassy; A&R: Stephen Derek.
*Labels: (Owned)* Stieglitz

**Piranha Musik Produktion & Verlag AG,** Bergmannstr. 102, 10961 Berlin, (+49) 30.3186 1413, (+49) 30.3186 1414, Fax: (+49) 30.3186 1410, E-Mail: records@piranha.de, Web Site: www.piranha.de, Mktg./Promo.: Marianne Ernsting; Legal Aff./Licensing: Bettina Schasse De Araujo; Dir.: Christoph Borkowsky Akbar; Publishing/Prodn. Mgr.: Sophe Von Klinggraef; Dist./Int'l Sales Mgr.: Marit Ringels; Accountant: Paola Dessi.
*Int'l Reps.:* Harmonia Mundi (Benelux) (Belgium)

**Plattenmeister,** Hochmoor 9, 24887 Silberstedt, (+49) 4625.181 222, Fax: (+49) 4625.181 223, E-Mail: blumentrt@plattenmeister.de, Web Site: www.plattenmeister.de

**Playbones Records (Div. of Mento Music Group),** Symphony House, Eppendorfer Weg 7, 20259 Hamburg, (+49) 40.2271 6552, (+49) 40.2271 6553, Fax: (+49) 40.2271 6554, E-Mail: mento_music@t-online.de, Web Site: www.mento-music-group.de, MD: Arno H. von Vught; Promo.: Michael Frommhold; Licensing: Gertraud Witte.
*Labels: (Owned)* Rondo

**Polyband,** Otto-Hahn-Str. 20, 85609 Munich, (+49) 89.420 030, Fax: (+49) 89.420 0342, E-Mail: contact@polyband.de, Web Site: www.polyband.de, Pres.: Swetlana Winkel.
*Labels: (Owned)* Good Music, Kid, *(Distributed)* Topsound

**Q-Vertrieb GmbH,** Siemensring 91, 47877 Willich, (+49) 2154.911 933, (+49) 2154.911 433, Fax: (+49) 2154.911 833, E-Mail: info@q-vertrieb.de, Web Site: www.q-vertrieb.de, GM: Jean-Francois Cocco.

**Repertoire Records,** Adlerhorst 17, 22459 Hamburg, (+49) 40.555 8620, Fax: (+49) 40.5559 8622, E-Mail: info@repertoire.de, Web Site: www.repertoire-records.com, Owner: Thomas Neelsen; Prodns. Mgr.: Torsten Cornils; Licensing Mgr.: Jutta Mohlenbeck; Mktg./A&R/Promo.: Dirk Matzke.
*Labels: (Owned)* Money to Burn, *(Distributed)* Global Warming, RO.2
*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore)

**Roadrunner Germany,** Aachener St. 209, 50931 Cologne, (+49) 221.940 740, Fax: (+49) 221.408 881, E-Mail: mail@roadrunnerrecords.de, Web Site: www.roadrunnerrecords.de, MD: Henk Hakker; Sales Mktg. Dir.: Harry Landje; Pdct. Mgr.: Larissa Lueters; Pdct. Mgr.: Dirk Diebels; Pdct. Mgr.: Roman Thiel; Jr. Sales/Mktg.: Martin Jansen.
*Labels: (Owned)* Roadrunner
*Int'l Reps.:* Roadrunner International B.V. (Netherlands)

**Roba Music Publishing (Div. of Baierlie Records),** Feldbrunnen St. 50, 20148 Hamburg, (+49) 40.414 1080, Fax: (+49) 40.4141 0877, E-Mail: info@roba.com, Web Site: www.roba.com, www.musicsearch.roba.com, www.robapress.com, Pres.: Rolf Baierle; A&R: Christian Baierle; Copyright: Gina Harvey-Elliot; A&R: Andreas Keul; A&R: Daniel Sosa; A&R: Florian Prengel; Royalties: Marianne Schwartau.
*Labels: (Owned)* Baierle

**Roof Music,** Prinz Regent St. 50-60, D-44795 Bochum, (+49) 234.298 780, Fax: (+49) 234.298 7810, E-Mail: mail@roofmusic.de, Web Site: www.roofmusic.de, MD: Bernd Kowalzik; A&R: Kristine Meierling; Promo.: Rudiger Ladwig.
*Labels: (Owned)* Kinghat, Kopf, Roof, Tacheles

**S.P.V. GmbH,** Bruesseler St. 14, 30539 Hannover, (+49) 511.87090, Fax: (+49) 511.870 9181, E-Mail: info@spv.de, Web Site: www.spv.de, www.spvusa.com, Co-MD: Manfred Schuetz; Co-MD: Kurt Erping; Label Mgt. Head: Martin Ruder; A&R/Int'l Licensing Head: Jay Lansford; Export Head: Heiko Heike; Head A&R: Ulrike Rudolph.
*Labels: (Distributed)* Audioglobe, Century Media, Earache, Epitaph, Fat Wreck, Future Sound, Inside Out, Intermedia Music, MTM, Metal Blade, Osmose, Quinlan Road, Relapse, Repertoire, Snapper, Stereo Deluxe, Zoomica
*US Reps.:* Ryko Distribution

**Sanctuary Records GmbH,** Hardenberg St. 9A, 10623 Berlin, (+49) 30.2649 870, Fax: (+49) 30.262 4448, E-Mail: info@sanctuarygroup.de, Web Site: www.sanctuaryrecords.de, Pres.-Continental Europe: Frank Stroebele; Dir. Mktg./Promo.: Peter Graze; Label Mgr. Rough Trade/Trojan/Antidote/RAS: Dennis Duehrkoop; Label Mgr.-Sanctuary: Maren Kumpe; Label Mgr.-Noise: Kai Kirchhoff; Label Mgr. Metal-Is/Mayan: Steve McTaggart.
*Labels: (Owned)* AGR, Dynamica, Machinery, Mayan, Metal-Is, Noise, T & T

**Schnitzel Records Germany,** Wellinghofer Amtsstr. 1, 44265 Dortumnd, (+49) 17353 60059, Fax: (+49) 23256 97222, E-Mail: info@schnitzel.co.uk, Web Site: www.schnitzel.co.uk, Label Mgr.: Thomas Simon.

**Schott Musik International GmbH & Co. KG,** Weihergarten 5, 55116 Mainz, (+49) 6131.2460, Fax: (+49) 6131.246 211, E-Mail: info@schott-musik.de, Web Site: www.schott-music.de, Pres.: Dr. Peter Hanser-Strecker; MD: Michael Petry; Publishing Dir.: Dr. Jochen Hillesheim; Mktg. Mgr. Sheet Music/Books: Susanne Hain; Sales Mgr. Sheet Music/Books: Andreas Pawlenka; Sales Mgr. Record Div.: Gottfried Brueckner; Sales Mgr. Schott Music Dist.: Bernhard Mueller.
*Labels: (Owned)* Intuition, Spectrum, Wergo, *(Distributed)* Artelier Media, Cobalt, IFO, Palmetto, Shamrock, Tudor Recording, Tzadik

**Session Group Records,** Wiesen St. 1, D-69190 Walldorf, (+49) 6227.63 626, Fax: (+49) 6227.63627, E-Mail: session@session-group.de, Web Site: www.session-group.de, MD: Enrico Zabler; MD/Asst.: Heike Russ.
*Labels: (Distributed)* Millenium Traxx, Session Group

INTERNATIONAL

**Seychelles Music,** PO Box 1465, D-50331 Huerth, Cologne, (+49) 2233.204 714, Fax: (+49) 2233.204 721, E-Mail: seychelles.music@vnet.de, Pres./A&R: Walther Kahl; CFO: Karin Zimmermann; Promo.: David A. Kahl; Sec.: Regina Kassel.
*Labels: (Owned)* Seychelles, Sounds Like Fun, VEGAS Records

**Shava Musik Produktion & Verlag,** Hindenburgdamm 54, D-12203 Berlin, (+49) 308.345 841, Fax: (+49) 308.345 841, E-Mail: shava@snafu.de, Web Site: www.shava.com, Pres.: Florian Hetze.
*Labels: (Owned)* Shava

**Shift Music & Media GmbH & Co.KG,** Eier St. 8, 67655 Kaiserslautern, (+49) 631.362 780, Fax: (+49) 631.362 784, E-Mail: info@shiftmusic.de, Web Site: www.shiftmusic.de, MD: Ronald Baehr; Special Mktg. Mgr.: Sandra Baehr; Label Mgr.: Svedlana Kerbel; Label Mgr.: Stefan Hartmann; TV Producer/Cutter: Raymond Germony.
*Labels: (Owned)* K Town, No Beatz, Rock It, Shift, Sunnyside Up

**Siebenpunkt Verlags GmbH / Mint Records,** Habsburger Platz 3, D-80801 Munich, (+49) 89.202 3194, Fax: (+49) 89.202 3193, E-Mail: siebenpunkt@t-online.de, mintrecs@t-online.de, Web Site: www.siebenpunkt.de, www.mint-records.com, GM: Helmuth Schmidt; GM: Wolfgang Eisele.
*Labels: (Owned)* Mint

**Sonar Kollektiv / OHG Records,** Woliner St. 18-19, Aufgang C, 2 Etage, 10435 Berlin, (+49) 30.4737 2700, Fax: (+49) 30.4737 2711, E-Mail: contact@sonarkollektiv.de, Web Site: www.sonarkollektiv.com, Mgr.: Daniel Best.
*Labels: (Owned)* Airdrops, Aspekte Schallplatten, Best Seven, Dialog, Hot Drops, Mermaid, No Zession, Recreation

**Sondock Media Network,** Max Planck St. 13, 50858 Cologne, (+49) 2234.954 560, Fax: (+49) 2234.954 5638, E-Mail: sondock-media@netcologne.de, Web Site: www.sondockmedia.de, CEO: Mal Sondock; Techn. Mgr.: N. Hewston; Head of Admin.: Gisela Teherani.
*Labels: (Owned)* SMN

**sonig,** Kleiner Griechenmarkt 28-30, 50676 Cologne, (+49) 221.510 7594, Fax: (+49) 221.510 7594, E-Mail: mail@sonig.com, Web Site: www.sonig.com

**Sound Around Music,** Frankfurter Str. 133, 53773 Hennef, (+49) 2242.92490, Fax: (+49) 2242.924 998, E-Mail: info@sound-around-music.de, Web Site: www.sound-around-music.de, MD: Franz-Peter Moorlampen; MD: Ulrich Moorlampen; Pdct. Mgr./Sales/Promo.: Karina Zalewski; Int'l Licensing: Dennis Heiner; Licensing: Simone Heidel; Promo.: Michaela Doll.
*Labels: (Owned)* Ferrari, Rhythm Control

**Speakers Corner Records,** Starkenbrook 4, 24214 Gettorf, (+49) 4346.601 999, Fax: (+49) 4346.601 998, E-Mail: info@speakerscorner.de, Web Site: www.speakerscorner.de, MD: Kai Seemann; Sales Dir.: Christiane Waldmann.
*Int'l Reps.:* Club CD (Poland)

**Stereo Deluxe REC GmbH,** Pfuelstrasse Five, 10997 Berlin, (+49) 30.616 2251, Fax: (+49) 30.616 2222, E-Mail: info@stereodeluxe.com, Web Site: www.stereodeluxe.com, MD: Elisabeth Rudner; Licensing Dept.: Bjoern Fritsch; Mktg. Mgr.: Michaela Loehr; A&R: Berno Roesler.

**Stickman Records,** Allermoher Deich 27, 21037 Hamburg, (+49) 40.7269 8507, Fax: (+49) 40.7269 8581, E-Mail: stickman@stickman-records.de, Web Site: www.stickman-records.de, MD: Rolf Gustavus.

**Strange Ways Medien GmbH,** Schlachthofstr. 36A, 21079 Hamburg, (+49) 40.430 7666, Fax: (+49) 40.430 7696, E-Mail: mail@strangeways.de, Web Site: www.strangeways.de, A&R: Andrea Seeger.

**Sugarmusic Verlags GmbH,** Gruntal 34, 81925 Munich, (+49) 89.986 691, Fax: (+49) 89.981 175, E-Mail: e.gariboldi@sugarmusic.de, Web Site: www.sugarmusic.de, MD: Elio Gariboldi.

**Superstition Recordings GmbH,** Behringstr. 28A, 22765 Hamburg, (+49) 40.310 773, Fax: (+49) 40.3179 6400, E-Mail: info@superstition.de, Web Site: www.superstition.de, MD/A&R: Tobias Lampe; Mktg./Sales: Olaf Reinholz.
*Labels: (Owned)* Audiomatique, Chica Discos, Dessous, Poker Flat, Superstition, Traffic Signs

**TCM Special Marketing GBR,** Am Langenhorster Bahnhof 22b, 48607 Ochtrup, (+49) 2553.98 056, Fax: (+49) 2553.98 002, E-Mail: contact@emso.de, Web Site: www.emso.de, MD: Markus Tombuelt.

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**Taxim Records,** Am Dobben 3, 27330 Asendorf, (+49) 4253.1406, Fax: (+49) 4253.1407, E-Mail: contact@taxim.com, Web Site: www.taxim.com, Owner: Hans-Herman Pohle.
*Labels: (Owned)* Dark Reign, Taxim, *(Distributed)* Herman's

**Timeless Music Promotion,** Postfach 3253, 46435 Emmerich, (+49) 2828.903 331, Fax: (+49) 2828.903 332, E-Mail: info@wimwigt.nl, Web Site: www.wimwigt.nl, Pres.: Wim Wigt; VP: Ria Wigt.
*Labels: (Owned)* Esquire, Limetree

**Trend-Records,** Ziethen St. 59, 68259 Mannheim, (+49) 621.792 769, Fax: (+49) 621.790 0719, E-Mail: mail@trend-records.com, Web Site: www.trend-records.com, MD: Klaus Nagel.

**Trikont Records,** Kistlerstr. 1, Postfach 90 10 55, D-81510 Munich, (+49) 89.692 0900, Fax: (+49) 89.692 7204, E-Mail: trikont@trikont.de, Web Site: www.trikont.com, MD: Achim Bergmann.

**Trixx Musikproduktion GmbH,** Prinzessinnen St. 16, 10969 Berlin, (+49) 30.614 2059, Fax: (+49) 30.614 5037, E-Mail: trixx@trixx-studios.de, Web Site: www.trixx-studios.de, Owner/Studio Mgr.: Klaus Knapp.

**Tropical Music,** Reitgasse 10, 35037 Marburg, (+49) 6421.26838, (+49) 6421.26333, Fax: (+49) 6421.21791, E-Mail: tropical.music@t-online.de, Web Site: www.tropical-music.com, GM/A&R: Claus Schreiner; Promo.: Alexander Trofimow; Sales: Meike Buch.
*Labels: (Owned)* Nektar, Tao, Tropical Music
*US Reps.:* MSI Music

**Tru Note Records GMBH,** Oberstrasse 14be 9A, 20144 Hamburg, (+49) 40.229 4650, Fax: (+49) 40.2294 6520, E-Mail: info@tru-note.com, Web Site: www.tru-note.com, Pres.: Jurgen Otterstein.

**Tucan Records,** Adler St. 18, 70806 Kornwestheim, (+49) 7154.6270, Fax: (+49) 7154.28598, E-Mail: mg@schwabenpower.de, Web Site: www.schwabenpower.de, Contact: Wolfgang Schmidt-Kuebler.
*Labels: (Owned)* Dolphin, Stormy Monday

**Twahl,** Postfach 111109, 23521 Luebeck, (+49) 451.813 1491, Fax: (+49) 451.813 1098, E-Mail: info@twah.com, Web Site: www.twah.com, Pres.: Kent Nielsen; Art Dir.: Stefanie Gollon.
*Labels: (Owned)* Viking Wreckchords
*Int'l Reps.:* Cargo Records (United Kingdom)

**Twilight Vertrieb GbR,** Am Rosengarten 9, D-23701 Eutin, (+49) 4521.776 230, Fax: (+49) 4521.776 232, E-Mail: info@twilight-vertrieb.com, Web Site: www.twilight-distribution.com, Owner/CEO: Thomas Tretow; Owner: Tobias Fasel; A&R/Sales Mgr.: Christian Bundtzen.

**UBM Records,** Hohenstaufenring 43-45, 50674 Cologne, (+49) 221.261 390, Fax: (+49) 221.261 3920, E-Mail: contact@ubm-records.com, Web Site: www.ubm-records.com, Pres.: Mr. Uwe Buschkoetter; MD: Christian Strehl; A&R/Prodn. Mgr.: Andrea Friedrich.
*Labels: (Owned)* Largo, UBM

**Underdog,** Eichenweg 22, 46569 Huenxe, (+49) 2064.30061, Fax: (+49) 2064.35025, E-Mail: underdog@t-online.de, MD: David Haid; Client Rel.: Ms. Tapper.

**United One Records & Music Publishing,** Koepenicker St. 154-158, 10997 Berlin, (+49) 30.6128 0091, Fax: (+49) 30.611 6390, E-Mail: info@united-one.de, Web Site: www.united-one.de, Pres.: Burghard Genz.
*Labels: (Owned)* B&3, *(Distributed)* The Label Group
*Int'l Reps.:* Distribution Fusion III, Inc. (Canada)

**Urwerk Records & Musikverlag,** Haupt St. 24, 31319 Sehnde, (+49) 5138.8692, Fax: (+49) 5138.8347, E-Mail: urwerk@dmx.de, Web Site: www.urwerk.de, Owner: Wieland Hofmeister; Owner: Lothar Thomas.

**V2 Records GmbH,** Pfeulstr. 5, 10997 Berlin, (+49) 30.615 020, Fax: (+49) 30.6150 2111, Web Site: www.v2music.com, www.v2music.de, GM: Dietrich Eggert; Asst. To GM: Gregor Iwanoff.

**Very Important Productions,** Klessingweg 4, 80997 Munich, (+49) 89.1473 9986, Fax: (+49) 89.1483 9621, E-Mail: info@vip-textil.de, Web Site: www.vip-textil.de, MD/Booking/A&R: Joerg Hagenbuch; Promo. Mgr.: Jutta Mertens; Promo./Publicity: Kay Renke.
*Labels: (Owned)* LBT

**Vision Soundcarriers GmbH,** Haup St. 70, 21224 Rosengarten, (+49) 40.319 1801, Fax: (+49) 40.3179 6337, E-Mail: thomas@vision-sound.com, MD: Thomas Beer.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Warehouse,** Postfach 320157, 50795 Cologne, (+49) 221.800 8304, Fax: (+49) 221.800 8305, E-Mail: info@warehouse-club.de, Web Site: www.warehouse-club.de, Pres.: Ali Ihsan Kisla; Mktg.: Yener Kisla.
*Labels: (Owned)* Think Green, Warehouse

**Waterman Music,** Postfach 3180, 49021 Osnabrueck, (+49) 541.26257, Fax: (+49) 541.26319, E-Mail: waterman.music@t-online.de, Web Site: www.watermanmusic.de, MD/Producer: Udo Michels; A&R/Promo.: Verena Michels.

**We Bite Records,** Parler St. 4, 70192 Stuttgart, (+49) 711.259 1718, Fax: (+49) 711.259 1720, E-Mail: webite@t-online.de, Contact: Thomas Issler.
*Labels: (Owned)* Corrosion, Down South, Move

**Weltbild Verlag GmbH,** Steinerne Furt 70, 86131 Augsburg, (+49) 180. 535 4368, Fax: (+49) 821. 700 4369, E-Mail: info@weltbild.de, Web Site: www.weltbild.de, MD: Dr. Klaus Driever; Dir.: Stefan Mues.
*Labels: (Owned)* Calig, Ergo

**Weryton Studios KG,** Muenchner St. 11A, 85774 Unterfoehring, (+49) 89.952 007, Fax: (+49) 89.957 9776, E-Mail: weryton@t-online.de, Web Site: www.weryton.de, MD: Berthold Weindorf; Tech. Dir.: Claus Ublacker; Musical Dir.: Hermann Weindorf.
*Labels: (Owned)* Weryton

**Weser Label / Superrock Records,** Am Fuchsberg 2-28239, 28223 Bremen, (+49) 421.386 370, Fax: (+49) 421.386 3375, E-Mail: office@weserlabel.de, Web Site: www.weserlabel.de, www.superrock-records.de, Pres./A&R: Claus Fabian.
*Labels: (Owned)* Superrock, Weser
*Int'l Reps.:* Indigo Musik Produktion / Vertrieb GmbH (Germany)

**Westpark Music,** Rathenauplatz 4, 50674 Cologne, (+49) 221.247 644, Fax: (+49) 221.231 819, E-Mail: westparkmusic@aol.com, Web Site: www.westparkmusic.com, GM: Ulli Hetscher; A&R/Licensing: R.I. Fraff.
*Labels: (Owned)* Intrepid
*Int'l Reps.:* Ixthuluh (Austria), Indigo Musik Produktion / Vertrieb GmbH (Germany), Music & Words BV (Netherlands), Megamusica (Portugal)

**WortArt,** Linden St. 32, 50674 Cologne, (+49) 221.9922 7790, Fax: (+49) 221.99227 7920, E-Mail: alexia.agathos@wortart.de, Web Site: www.wortart.de, MD: Alex Stelkins; Sr. Pdct. Mgr.: Alexia Agathos; Jr. Pdct. Mgr.: Patrick Simon; Promo.: Anke Rose.

**X-Cell Records GmbH Co. KG,** Wittelsbacherstr. 18, 10707 Berlin, (+49) 30.887 7660, Fax: (+49) 30.885 2828, E-Mail: info@x-cell.de, Web Site: www.x-cell.de, MD: George Glueck.

**ZYX Music GmbH,** Benzstra. 1, Industriegebiet, 35799 Merenberg, (+49) 6471.505 112, Fax: (+49) 6471.505 199, E-Mail: info@zyx.de, Web Site: www.zyx.de, CEO: Christa Mikulski; VP: Ralf Blasberg; VP/Head of A&R: Gregor Minnig; A&R Jazz: Uwe Hager; Sales: Andreas Bachleitner; Press: Juergen Fritsche; Int'l Licensing: Markus Klinke; Export: Klein Martin.

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**Zett Records,** Wittelsbacher St. 18, 10707 Berlin, (+49) 30.883 6187, Fax: (+49) 30.881 7488, E-Mail: info@zett-records.de, Web Site: www.zett-records.de, MD: Marcus Zander.

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*Labels: (Owned)* Audio, Steroplay, Zounds

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**AMV ALSTER Musikverlags-GmbH (GEMA),** Ernst-Merck-Stasse 12-14, D-20099 Hamburg, (+49) 40.280 060, E-Mail: info@amv-alster.de, Web Site: www.amv-alster.de, MD: Jens-Markus Wegener; GM: Barbara Moehrke; A&R Mgr.: Joerg Ingram Hiller; Int'l Repertoire Mgr./A&R: Eric Burton; Copyright/Royalty Mgr.: Ute Behr; Jr. Copyright Mgr.: Daniela Gassert; Song Mktg.: Tom Nevermann.
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*Owned:* Dusty Music Publishing

**Airplay (GEMA),** Reinhold Schneider St. 121-123, 76199 Karlsruhe, (+49) 721.882 897, Fax: (+49) 721.885 453, E-Mail: mail@airplaymusic.net, Web Site: www.airplay.biz, Pres.: Henning Lumpp; MD: Gregor Lumpp; Creative/A&R Mgr.: Harald Asbach-Berchmueller; Mgr. Legal Aff.: Dr. Jutta Schimmelpfeng.

**Alfred Publishing Verlags GmbH,** Hansestrasse 99, 51149 Cologne, (+49) 2203.104 1913, Fax: (+49) 2203.104 1916, E-Mail: info@alfredverlag.de, Web Site: www.alfredverlag.de

**Alojado Publishing,** Beim Sandschuster 11, D-29640 Schneverdingen-Heber, (+49) 5199.98880, Fax: (+49) 5199.988 899, E-Mail: info@alojado.de, Web Site: www.alojado.de, Producer: Tom Borg.

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**Ausfahrt Musikverlag GmbH,** Spitzenkamp 21, 33790 Halle Westfalen, (+49) 5201.878 750, Fax: (+49) 5201.878 751, E-Mail: info@ausfahrt.de, ausfahrt@ausfahrt.de, Web Site: www.ausfahrt.de, MD: Ulrich Hornberg; Head of Publishing: Britta Hamann; A&R: Julian Hornberg.
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**Universal Music Publishing GmbH,** Stralauer Allee 1, 10245 Berlin, (+49) 30.520 0706, Fax: (+49) 30.5200 72078, Web Site: www.universal-music-publishing.de, MD: Markus Wenzel; Dir.-Finance/Admin.: Tommy Kommer; Dir.- A&R/Creative: Ingo Heinzmann; Copyright Mgr./Society Issues: Patricio Thurow; Asst. to A&R/Creative: Sandra Haubold; Repertoire Mgr.: Swantje Weinert; Song Mktg. Mgr.: Marcus Gums; Song Mktg. Mgr.: Ursula Reiger; Royalty Mgr.: Katrin Sachs; Copyright Mgr.: Annette Bleckmann; PA to MD/DFA: Meike Bloch; Royalties Asst.: Holger Scheibe; Asst. Copyright: Petra Rust.

**Urwerk Records & Musikverlag,** Haupt St. 24, 31319 Sehnde, (+49) 5138.8692, Fax: (+49) 5138.8347, E-Mail: urwerk@dmx.de, Web Site: www.urwerk.de, Owner: Wieland Hofmeister; Owner: Lothar Thomas.

**Voggenreiter Publishers (GEMA),** Viktoria St. 25, 53173 Bonn, (+49) 228.935 750, Fax: (+49) 228.935 7575, E-Mail: vertrieb@voggenreiter.de, Web Site: www.voggenreiter.de, Pres.: Ralph Voggenreiter; Contact: Charles Voggenreiter.

**Warner / Chappell Music GmbH & Co. KG Germany,** Alter Wandrahm 14, 20457 Hamburg, (+49) 40.441 8020, Fax: (+49) 40.4418 0220, Web Site: www.warnerchappell.com, MD: Norbert Masch; GM: Robert Stegmueller; Creative Mgr.: Hans Barth; Legal/Bus. Aff.: Gabriele Schulze-Spahr; Creative Mgr.: Natascha Augustin; Creative Mgr.: Frank Dietrich; Creative Mgr. Synch.: Katja Jainski; Head of Finance: Filiz Aksoez; Asst. to MD: Kirsten Sanatjou.

**Weltbild Verlag GmbH,** Steinerne Furt 70, 86131 Augsburg, (+49) 180. 535 4368, Fax: (+49) 821. 700 4369, E-Mail: info@weltbild.de, Web Site: www.weltbild.de, MD: Dr. Klaus Driever; Dir.: Stefan Mues.

**Westpark Music,** Rathenauplatz 4, 50674 Cologne, (+49) 221.247 644, Fax: (+49) 221.231 819, E-Mail: westparkmusic@aol.com, Web Site: www.westparkmusic.com, GM: Ulli Hetscher; A&R/Licensing: R.I. Fraff.
*Owned:* Hot Hands Music, 3 Whales Music

**Weyand Entertainment Consulting GmbH,** Wolfsgangstrasse 68, D-60322 Frankfurt, (+49) 69.597 0972, Fax: (+49) 69.590 349, E-Mail: info@weyand-entertainment.de, Web Site: www.weyand-entertainment.de, Pres.: Wolfgang Weyand; Prof. Mgr.: Harald Pons.
*Owned:* Edition Uberflieger,
*Administered:* Edition Caponero, Edition Manchild Music, Edition Town-Roots

**Wintrup Musikverlage (GEMA/SUISA/AKM/AUME),** Wallgraben 2, 32756 Detmold, (+49) 5231.92530, Fax: (+49) 5231.27390, E-Mail: info@wintrup.de, Web Site: www.wintrup.de, Pres.: Walter Holzbaur; Copyright/Admin.: Rita Koehler; Head of A&R/Promo.: Marcus Buente; College Promo.: Matthias Reimann; Admin. Asst.: Marc Moenikes; Admin. Asst.: Susanne Marmetschke.
*Owned:* Flex-Ton Musikverlag (GEMA), Jumar (GEMA), Midway Music (GEMA), Schallmauer (GEMA), Wintrup Music America, Inc. (ASCAP), Wintrup Songs, Ltd. (PRS), *Administered:* Byte & Bit Music (GEMA), Calren Edition (GEMA), Deline Edition (GEMA), Edition Beefy Publishing (GEMA), Freudenhaus (GEMA), Malente Musik Edition (GEMA), Planet Flur (GEMA), Polk (GEMA), Sharleene Edition (GEMA), United Talents Edition (GEMA)

## SHEET MUSIC

**Alfred Publishing Verlags GmbH,** Hansestrasse 99, 51149 Cologne, (+49) 2203.104 1913, Fax: (+49) 2203.104 1916, E-Mail: info@alfredverlag.de, Web Site: www.alfredverlag.de

**Barenreiter-Verlag,** PO Box 100329, D-34003 Kassel, (+49) 561.31050, Fax: (+49) 561.310 5176, E-Mail: info@baerenreiter.com, Web Site: www.baerenreiter.com, MD: Barbara Scheuch-Voetterle; MD: Leonhard Scheuch; Publishing Dir.: Wendelin Goebel; Dir. Sales/Mktg./Dist.: Christine Husemann.

**Boosey & Hawkes / Bote & Bock GmbH & Co.,** Luetzowufer 26, 10787 Berlin, (+49) 30.250 0130, Fax: (+49) 30.2500 1399, E-Mail: musikverlag@boosey.com, Web Site: www.boosey.com, GM: Winfried Jacobs.

## VIDEO/DVD COMPANIES

**AVA Studios,** Martin Richter St. 24, 90489 Nuremberg, (+49) 911.586 060, Fax: (+49) 911.586 0666, E-Mail: info@ava-studios.de, Web Site: www.ava-studios.de, Dir.: Oliver Sommer; Creative/Dir.: Alex Diezinger; Prodn.: Heike Sachs; Prodn.: Rosi Zita; Editor: Andi Maehrlein; Creative: Anja Molendijik.

**AV Media - Loft KG,** Daimlerstrasse 32, 60314 Frankfurt, (+49) 69.405 6320, Fax: (+49) 69.4056 3222, E-Mail: info@av-loft.de, Web Site: www.av-loft.de, Dir.: Achim Ehlert; Art Dir.: Christian Falls; Head Prodn.: Jeny Hoppert; Head Music Dept.: George Liszt; Content Creation: Boris Kreuter.

**Chopstick Films,** Sierichstr. 30d, 22301 Hamburg, (+49) 40.273 278, Fax: (+49) 40.2716 4724, E-Mail: chopmail@chopstickfilms.de, Web Site: www.chopstickfilms.de

**Eurovideo Bildprogramm GmbH,** Oskar-Messter St. 15, D-85737 Munich-Ismaning, (+49) 89.962 4440, Fax: (+49) 89.9624 4435, E-Mail: info@eurovideo.de, Web Site: www.eurovideo.de, CEO: Claus Czaika; CEO: Ulrich Raum; Dir. Mktg./Acquis/: Daniela Pander; Dir. Sales: Jurgen Ott.
*Formats:* DVD.
*Supplies:* Exercise, Feature Films, Music Long Form, Special Interest Only, Children's, Documentary.
*Seeking:* Feature Films, Special Interest, Children's, Documentaries.

**KMS (Kafitz Medien Service) GmbH,** Burgstr. 13, 50189 Elsdorf, (+49) 2271.6050, Fax: (+49) 2271.605130, E-Mail: info@kms-medienservice.de, Web Site: www.kms-medienservice.de, MD: Reiner Kafitz; Contact: Carsten Faust.

**Mediaphon-Madacy Entertainment LP GmbH,** Humboldt St. 32, D-70771 Leinfelden-Echterdingen, (+49) 711.902 790, Fax: (+49) 711.902 7927, E-Mail: mediaphon@t-online.de, Web Site: www.mediaphon.de, MD: Elke Bader.

**Production House,** Kirchenweg 12, 20099 Hamburg, (+49) 40.480 6170, Fax: (+49) 40.4806 1799, E-Mail: achim.albers@production-house.net, Exec. Producer: Achim Albers.

**Universum Film GmbH,** Neumarkter 28, 81673 Muenchen, (+49) 89.4136 9600, Fax: (+49) 89.4136 9130, E-Mail: info@universumfilm.de, Web Site: www.universumfilm.medianetworx.de, MD: Tania Reichert-Facilides; Sales Mgr.: Horst Soltysiak; Prog. Buyer: Walter Rehm; Prog. Buyer: Anja Pallasch; Head Theatrical Entertainment: Jasna Vavra.
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Music Long Form, Special Interest Only, Sports, Children's, Documentary.
*Seeking:* Feature Films, Music Long Form, Special Interest, Children's, Documentaries.

**Warner Home Video GmbH,** Humboldtstrasse 62, D-22083 Hamburg, (+49) 40.226 500, Fax: (+49) 40.2265 0259, Web Site: www.warnerbros.com, VP/MD: Willi Geike.
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Special Interest Only, Children's, Documentary.

## WHOLESALERS & DISTRIBUTORS

**a-Musik,** Kleiner Griechenmarkt 28-30, 50676 Cologne, (+49) 221.510 7591, Fax: (+49) 221.510 7592, E-Mail: mail@a-musik.com, Distr.: Wolfgang Brauneis.

**Absolute Marketing Germany Ltd. (Div. of Absolute Marketing International),** Max-Planck-Strasse 13, 50858 Cologne, (+49) 2234.989 360, Fax: (+49) 2234.954 5638, E-Mail: info@absolutemarketing.de, Web Site: www.absolutemarketing.co.uk, GM: Barry Guy.

**Airplay,** Reinhold Schneider St. 121-123, 76199 Karlsruhe, (+49) 721.882 897, Fax: (+49) 721.885 453, E-Mail: mail@airplaymusic.net, Web Site: www.airplay.biz, Pres.: Henning Lumpp; MD: Gregor Lumpp; Creative/A&R Mgr.: Harald Asbach-Berchmueller; Mgr. Legal Aff.: Dr. Jutta Schimmelpfeng.

**BSC Music GmbH,** Hauserweg 25, 82541 Muensing, (+49) 8177.931 660, Fax: (+49) 8177.931 666, E-Mail: info@bscmusic.com, Web Site: www.bscmusic.com, MD: Christoph Buehring-Uhle; A&R: Yvonne Worthman; Mktg.: Monica Kracker; Export Mgr.: Peter Ebel; Spec. Mktg.: Heino Disselhorst; E-Commerce: David Inker.

INTERNATIONAL

*Labels Distributed: Audio:* Sequoia Records, Inc.

**BTM GmbH,** Sonnenallee 255, 12057 Berlin, (+49) 30.6397 9206, Fax: (+49) 30.6397 9207, E-Mail: bt-music@t-online.de, Web Site: www.bt-music.de, MD: Wolfgang Guenther.

**Bear Family Records,** Grenzweg 1, 27729 Holste-Oldendorf, (+49) 4748.82160, Fax: (+49) 4748.821 620, E-Mail: bear@bear-family.de, Web Site: www.bear-family.de, Dir.: Hermann Knuelle; Dir.: Richard Weize.
*Labels Distributed: Audio:* Driftwood Records; Red Horse Productions

**Bell Musik GmbH,** Raiffeisen Str. 35, 72631 Aichtal, (+49) 7127.95660, Fax: (+49) 7127.59190, E-Mail: info@bellmusik.de, Web Site: www.bellmusik.de, MD: Volker A. W. Bell; Bus. Aff.: Barbara Bell; A&R Sales/Mktg. Asst.: Sascha Bell.

**Bellaphon Records,** Ludwigstr. 33-37, 60327 Frankfurt, (+49) 69.27120, Fax: (+49) 69.271 2117, E-Mail: bellaphon@bellaphon.de, Web Site: www.bellaphon.de, Exec. MD: Jutta Jivanovic-Riedel; Pdct. Mgr.: Philip Roemer; A&R/Mktg./PR: Hartmut Segeschneider.
*Labels Distributed: Audio:* Corazong Music Management/Records (Netherlands)

**Brisa Entertainment GmbH,** Hauptstrasse 6, 85462 Reisen, (+49) 8122.972 720, Fax: (+49) 8122.972 740, E-Mail: info@brisa.de, Web Site: www.brisa.com, MD: Olaf Pilz; Dist. Dir.: Wolfgang Muller.
(Distributor, Importer, Exporter)

**Cargo Records Germany GmbH,** Grafratherstr. 124, 42329 Wuppertal, (+49) 202.739 490, Fax: (+49) 202.736 570, E-Mail: info@cargo-records.de, Web Site: www.cargo-records.de, MD: Michael Schuster; A&R: Mrs. Manu Nikele; Promo. Mgr.: Mattes Hinger.
*Labels Distributed: Audio:* Cornerstone Recording Arts Society / Cornerstone RAS

**Carlton Records,** Frankenforster St. 40, 51427 Bergisch Gladbach, (+49) 2204.20030, Fax: (+49) 2204.200 333, E-Mail: carsten.ilgner@gerig.de, Web Site: www.gerig.de, www.carlton-musik.de, Pres.: Gunter Ilgner; GM: Carsten Ilgner.

**CrossCut Records,** PO Box 1154, 27727 Hambergen, (+49) 4748.821 655, Fax: (+49) 4748.821 620, E-Mail: blues@crosscut.de, Web Site: www.crosscut.de, MD/Owner: Detlev Hoegen; Sales Mgr.: Detlev Koegel; A&R/Promo. Mgr.: Tammo Lueers.
*Labels Distributed: Audio:* Delmark Records; Have Mercy Records

**DA Music / Deutsche Austrophon GmbH,** Kruppstr. 7, 49356 Diepholz, (+49) 5441.98 690, Fax: (+49) 5441.986 969, E-Mail: info@da-music.de, Web Site: www.da-music.de, Pres.: Rolf Neumann; MD: Rainer Koppermann; Head A&R /Promo.: Frank Haberland; A&R Conservative: Eddy Bachinger; Finan. Mgr.: Helmut Wuesthoff; Pdct. Coord.: Anja Becker; Promo.: Andre Lukats; Promo. Coord.: Nicole Galka; Sales/Mktg.: Wolfgang Heinzelmann; Export Mgr.: Andreas Hoellige.
*Labels Distributed: Audio:* Monopol Verlag GmbH (Germany)

**Danza Y Movimiento GmbH,** Huetten 118, 20355 Hamburg, (+49) 40.340 328, Fax: (+49) 40.340 317, E-Mail: info@dym.de, Web Site: www.dym.de, Dir.: Matthias Moebius.
(Distributor, Importer, Exporter)

**Discomania Musikvertriebs GmbH,** Diesel St. 13, 61191 Rosbach, (+49) 6003.91000, Fax: (+49) 6003.910 099, E-Mail: sales@discomania.com, Web Site: www.discomania.com, MD: Christian Fehlau; MD: Uwe Kohlves; A&R Mgr.: Armin Johnert; Export Mgr.: Warren Lance; Export Mgr.: Eddie Perez.

**EAMS (Elektronik Audio Musik),** Graflinger St. 192, 94469 Deggendorf, (+49) 991.290 260, Fax: (+49) 991.24 866, E-Mail: info@eams.de, Web Site: www.eams.de, Owner: Susanne Radlsbeck; CEO: Erika Kraus.
(Distributor, Importer) (Compact Disc, Video - Cassette, Records (12-Inch))

**EMI Music Germany GmbH (Div. of EMI Music),** Im Media Park 8A, 50670 Cologne, (+49) 221.49020, Fax: (+49) 221.4902 3307, Web Site: www.emimusic.de, MD EMI Germany: Niel Van Hoff; MD Virgin/Mute/Labels Music: Tina Funk; MD EMI Mktg.: Dirk Ewald; CFO: Dirk Zumbansen; VP Business Affs./Dir. Corp. Commun.: Heike Hginann; VP Commercial: Wolfgang Hanebrink; VP Human Resources: Erich Grote; Dir. Digital Distr./Devel.: Ralph Pighin.

**edel Distribution GmbH (Div. of edel Records),** Neumuehlen 17, 22763 Hamburg, (+49) 40.8908 5100, Fax: (+49) 40.8908 59100, E-Mail: sales.de@edel.com, Web Site: www.edeldistribution.de, GM: Ben Brost; Sales Dir.: Stefan Kleist; Sales Dir.: Ralf Salentin; Head Label Mgmt.: Dirk Mahlstedt.
*Labels Distributed: Audio:* Hollywood Records; edel Musica Vertriebs GmbH Austria (Austria); Alma Records (Canada); edel records Finland Oy (Finland); ACT Music & Vision GmbH (Germany); edel Classics GmbH (Germany); edel Contraire (Germany); edelkids (Germany); edel Italia srl (Italy); edel Marketing, Lda. Portugal (Portugal); edel Music S.A. (Spain)

**Entertainment Distribution Co. (EDC) (Div. of Glenayre Technologies),** Emil Berliner St. 13, 30851 Langenhagen, (+49) 511.9720, Fax: (+49) 511.972 1998, E-Mail: info@edc-gmbh.com, MD F&A: Michael Kosemund; MD Logistics: Yorck Koehn; MD Mfg.: Dr. Bodo Wiechmann; Dir. HR: Uwe Ilgenfritz-Donne.

**EuroArts International GmbH,** Mendelssohn Haus, Goldschmidt St. 12, 04103 Leipzig, (+49) 341.140 840, Fax: (+49) 341.140 8410, E-Mail: f.gerdes@euroarts.com, p.smaczny@euroarts.com, Web Site: www.euroarts.com, VP Sales/Acquis.: Sandrine Laffont; MD: Paul Smaczny; Int'l Sales Mgr.- Germany Eastern Europe USA South Africa Scandinavia Canada (engl.): Claudia Weber; Int'l Sales Mgr.- France Spain Latin America UK Ireland Middle East Benelux Italy Canada (fr: Nishrin Schacherbauer; Pjct. Devel. Music: Frank Gerdes.

**Fenn Music Service,** Bundesstr. 4, 21521 Dassendorf, (+49) 4104.960 011, Fax: (+49) 4104.960 013, E-Mail: info@fenn-music.de, Web Site: www.fenn-music.de, MD: Thomas Fenn.
*Labels Distributed: Audio:* Blind Pig Records; Global Village Music; Sugar Hill Records, Inc.; Jazz Focus Records (Canada)

**German Music Express/All Music Wholesale,** Stern St. 13, 41460 Neuss, (+49) 211.575 602, Fax: (+49) 211.575 605, E-Mail: service@musicexpress.com, Web Site: www.musicexpress.com, Contact: Ludger Von Stetten.
(Exporter)

**Glitterhouse Records,** Gruener Weg 25, 37688 Beverungen, (+49) 5273.36360, Fax: (+49) 5273.21329, E-Mail: info@glitterhouse.com, Web Site: www.glitterhouse.com, MD: Reinhard Holstein; VP: Rembert Stiewe; Int'l Mgr.: Lutz R. Mastmeyer; Buyer: Christoph Anders.
(Importer, Exporter) (Compact Disc, (LP's, 12-Inch, Singles), Cutouts, Overstock)

**Groove Attack GmbH,** Schanzenstr 36/Gebaude 31, 51063 Cologne, (+49) 221.990 750, Fax: (+49) 221.9907 5990, E-Mail: promo@grooveattack.com, Web Site: www.grooveattack.com, Pres.: Frank Stratmann; Purchase Mgr.: Ufuk Ipekci; Export/Dist. Mgr.: Jorge Grzenia.
(Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Accessories)
*Labels Distributed: Audio:* Groove Attack GmbH (Germany)

**Harris Import Tontraeger GmbH,** Boettger St. 4, 41066 Moenchengladbach, (+49) 2161.4952 490, Fax: (+49) 2161.4952 4929, E-Mail: info@harris-hit-mg.de, MD: Tony Harris; MD: Wolfgang Schwanen.
(Distributor, Rackjobber, Importer, Exporter) (Compact Disc, DVD, Cutouts, Overstock)

**H'Art Musikvertrieb GmbH,** Victoriastr. 41, 45772 Marl, (+49) 2365.207 70, Fax: (+49) 2365.207 7170, E-Mail: hart@hart.de, Web Site: www.hart.de, GM: Joachim Neisemeier; Sr. Export Mgr.: Christoph "Crocker" Jess.

**Helikon Harmonia Mundi GmbH,** Wernher von Braun St. 13, 69214 Eppelheim, (+49) 6221.67760, Fax: (+49) 6221.677 677, E-Mail: info.helikon@harmoniamundi.com, Web Site: www.harmoniamundi.com

**In-Akustik GmbH & Co. KG,** Untermatten 12-14, 79282 Ballrechten-Dottingen, (+49) 7634.56100, Fax: (+49) 7634.561 080, E-Mail: music@in-akustik.com, Web Site: www.in-akustik.com, MD: Dieter Amann.
*Labels Distributed: Audio:* DM Records / Bellmark Records / Critique Records / Ichiban Records; Premonition Records; Biber Records (Germany); Blue Vision (Germany)

**Incognito Records,** Romerstrabe 28, 70180 Stuttgart, Fax: (+49) 711.612 667, E-Mail: incognito@incognitorecords.de, Web Site: www.incognitorecords.de, Contact: Michael Blume.

**Indigo Musik Produktion / Vertrieb GmbH,** Schlachthofstr. 36 a, 21079 Hamburg, (+49) 40.7524 990, Fax: (+49) 40.7524 9999, E-Mail: mail@indigo.de, Web Site: www.indigo.de, Mgr.: Joern Heineker.
(Distributor, Importer, Exporter) (Compact Disc, Records (LP's, Singles))
*Labels Distributed: Audio:* Barsuk Records; Hoanzl Vertriebs GmbH (Austria); Glitterhouse Records (Germany); Normal Records (Germany); Weser Label / Superrock Records (Germany); Westpark Music (Germany)

**Inside Out Music,** Kolpinstrasse 9-11, 47533 Kleve, (+49) 2821.979 120, Fax: (+49) 2821.979 1240, E-Mail: contact@insideout.de, Web Site: www.insideout.de, MD: Thomas Waber; Pdct. Mgr./Mktg. Dir.: Michael Schmitz.

**Intergroove GmbH,** Ferdinand-Porsche-Strasse 13, 60386 Frankfurt, (+49) 69.94547, Fax: (+49) 69.9454 7555, E-Mail: info@intergroove.de, Web Site: www.intergroove.de, Sales: Michael Weigandt.
*Labels Distributed: Audio:* Turbo Recordings (Canada); Lounge Records (Germany)

**Klassik Center Kassel,** Glocknerpfad 47, 34134 Kassel, (+49) 561.935 140, Fax: (+49) 561.935 1415, E-Mail: info@klassikcenter-kassel.de, Web Site: www.klassikcenter-kassel.de, GM: Dr. Rainer Kanleyss; Sales: Johannes Toellner.

**KOCH Universal GmbH (Div. of Universal Music Group),** Lochhamer St. 9 (Martinsried), D-82152 Planegg/Munich, (+49) 89.857 950, Fax: (+49) 89.8579 5100, Web Site: www.kochuniversal.com, MD: Franz Selb; Dir. A&R: Ralf Shedler; Dir. Finance: Marek Filipiak; Head Radio/TV Promo.: Karl-Heinz Voell; Head Press Promo.: Stefan Kahe; Head A&R MOR: Alfred Dubell.

**MVD (Music & Video Distribution) GmbH,** Oberweg 21C, Halle 5, 82008 Unterhaching, (+49) 89.665 0320, Fax: (+49) 89.6650 3210, E-Mail: naxos@mvd.de, Web Site: www.mvd.de, MD: Wolfgang Ruso; Mgr. Customer Serv.: Rafael Schelermann; Opns. Mgr.: Mohamed El Manakhly; Controller: Mohamed El Wakil.
*Labels Distributed: Audio:* New Earth Records

**Mediaphon-Madacy Entertainment LP GmbH,** Humboldt St. 32, D-70771 Leinfelden-Echterdingen, (+49) 711.902 790, Fax: (+49) 711.902 7927, E-Mail: mediaphon@t-online.de, Web Site: www.mediaphon.de, MD: Elke Bader.

**Membran International,** Albert-Schweitzer-Ring 5-7, D-22045 Hamburg, (+49) 40.471 1010, Fax: (+49) 40.4711 0123, E-Mail: info@membran.net, Web Site: www.membran.net

**MZEE Records,** Vitalis St. 379A, 50933 Cologne, (+49) 221.202 3530, Fax: (+49) 221.202 3535, E-Mail: records@mzee.com, Web Site: www.mzee.com, Sales: Maurice Balt; A&R/Label Mgr.: Akim Walta; Creative Servs.: Ralf Kotthoff.

**Naxos Deutschland,** Wienburg St. 171a, D-48147 Muenster, (+49) 25.192 4060, Fax: (+49) 25.1924 0610, E-Mail: info@naxos.de, Web Site: www.hnh.com, www.naxos.de, Licensing: Herbert Tischler; Press/PR: Christoph Husing; Gen. Inquiries: Karsten Kassebeer.
*Labels Distributed: Audio:* Nimbus Records (United Kingdom)

**NeoTone Distribution/MCC GmbH,** Grosse Strasse 40, D-22907 Ahrensburg, Hamburg, (+49) 4102.898 202, Fax: (+49) 4102.898 205, E-Mail: manlio@neo.mu, Web Site: www.neo.mu, CEO: Manlio Celotti; A&R/Mktg. Dir.: Oliver Ross.
(Distributor)

**Neuton,** Goethering 54, 63067 Offenbach/Main, (+49) 69.829 7440, Fax: (+49) 69.8297 4450, E-Mail: info@neuton.com, Web Site: www.neuton.com, Co-Owner: Sandra Grudde; Co-Owner: Sigi Zahn.
*Labels Distributed: Audio:* Ghostly International

**New Music Distribution,** Ausschlager Weg 88, 20537 Hamburg, (+49) 40.2517 8305, Fax: (+49) 40.251 2089, E-Mail: info@new-music-distribution.de, Web Site: www.new-music-distribution.de, MD: Patrick Lee Thorp; Promo./Admin.: Michael Wendt; Bookholding: Michael Stern.
(Distributor, Importer, Exporter) (Compact Disc)

**PIAS Germany,** Zippelhaus 5A, 20457 Hamburg, (+49) 40.318 030, Fax: (+49) 40.3180 3120, E-Mail: info@piasrecordings.de, Web Site: www.piasrecordings.de, GM: Juergen Sauer; Head Promo.: Meetz; Label Mgr.: Christian Klabunde; Promo. Mgr.: Christina Otto; Key Acct.: Sergio Dias.

**Pila Music,** Eichbaumstr. 173, 63674 Altenstadt, (+49) 6047.96 460, Fax: (+49) 6047.964 615, E-Mail: christian.trebing@t-online.de, Web Site: www.pila.de, MD: Christian Trebing; Asst. To MD: Tania Leichner.
*Labels Distributed: Audio:* Pila Music (Germany)

**Pool Music & Media Service GmbH,** Grunewaldstr. 14-15, 10585 Berlin, (+49) 30.355 9370, Fax: (+49) 30.355 93727, E-Mail: pool-musik@t-online.de, Web Site: www.pool-musik.com, MD: Michael Pyczak.
*Labels Distributed: Audio:* FRW Records (Austria)

**Q-Vertrieb GmbH,** Siemensring 91, 47877 Willich, (+49) 2154.911 933, (+49) 2154.911 433, Fax: (+49) 2154.911 833, E-Mail: info@q-vertrieb.de, Web Site: www.q-vertrieb.de, GM: Jean-Francois Cocco.

**Rough Trade Distribution (Div. of Arvato),** Eickeler Strasse 25, 44651 Herne, (+49) 2325.6970, Fax: (+49) 2325.697 222, E-Mail: mail@roughtrade.de, Web Site: www.roughtrade.de, MD: Heino Drecker; Contract Mgr.: Martin Widera; Head of Promo./Labor Mgmt.: Kristina Sprave; Head of Logistics: Christian Meyer; Head of Sales: Arno Buentmeyer; Retail Mktg./Key Accts.: Jonas Franken; Stock Controller: Miriam Kleine-Borgmann; Label/Pdct. Mgr.: Dirk Bremshey; Label/Pdct. Mgr.: Jan Henke; Label/Pdct. Mgr.: Lubos Mozis; Label/Pdct. Mgr.: Thomas Simon; Label/Pdct. Mgr.: Viron Zourlas; Promoter: Andrew Quarterman; Promoter: Karsten Braun.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Computer Software, Accessories)
*Labels Distributed: Audio:* BSC Music GmbH (Germany)

**S.P.V. GmbH,** Bruesseler St. 14, 30539 Hannover, (+49) 511.87090, Fax: (+49) 511.870 9181, E-Mail: info@spv.de, Web Site: www.spv.de, www.spvusa.com, Co-MD: Manfred Schuetz; Co-MD: Kurt Erping; Label Mgt. Head: Martin Ruder; A&R/Int'l Licensing Head: Jay Lansford; Export Head: Heiko Heike; Head A&R: Ulrike Rudolph.
(Distributor) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Limb Music Products & Publishing (Germany); Energy Rekords Sweden AB (Sweden); Visible Noise (United Kingdom)

**Schott Musik International GmbH & Co. KG,** Weihergarten 5, 55116 Mainz, (+49) 6131.2460, Fax: (+49) 6131.246 211, E-Mail: info@schott-musik.de, Web Site: www.schott-music.de, Pres.: Dr. Peter Hanser-Strecker; MD: Michael Petry; Publishing Dir.: Dr. Jochen Hillesheim; Mktg. Mgr. Sheet Music/Books: Susanne Hain; Sales Mgr. Sheet Music/Books: Andreas Pawlenka; Sales Mgr. Record Div.: Gottfried Brueckner; Sales Mgr. Schott Music Dist.: Bernhard Mueller.

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- Cartridges, Cassettes, Reels & Video Boxes

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- CD, CD-ROM & DVD Replicator

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- Music Library

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- Mastering Facility
- Plating & Pressing Plant

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- Polybags & Shrinkwrap
- Printing
- CD, CD-ROM & DVD Replicator
- Mastering Facility
- Plating & Pressing Plant

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- Packaging Services

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- Record Promotion Company

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- Printing
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

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- Record Promotion Company

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- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
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- Music Library

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- Music Library

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- Association & Professional Organization

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- CD, CD-ROM & DVD Replicator
- Mastering Facility

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- CD Processing Equipment Manufacturer

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- Jacket/Sleeve Manufacturer
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- Label Manufacturer
- Printing
- CD, CD-ROM & DVD Replicator
- Mastering Facility
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• Printing
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

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• Entertainment Attorney

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• Security & Surveillance Systems Manufacturer
• Store Fixture Manufacturer

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• Mastering Facility

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• Mastering Facility

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• Blank Recording Media Manufacturer

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• Schools & Educational Institution

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• Mastering Facility

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• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Optimal Media Production GmbH (Div. of edel Music A G),** Glienholzweg 7, 17207 Roebel, (+49) 39.9315 6500, Fax: (+49) 39.9315 6555, E-Mail: info@optimal-online.de, Web Site: www.optimal-online.de, MD: Joerg Hahn.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**P+O Compact Disc,** Auf dem Esch 51, 49356 Diepholz, (+49) 5441.9770, Fax: (+49) 5441.977 111, E-Mail: info@pallas-group.de, Web Site: www.pallas-group.de, Pres.: Rolf Neumann; Sales Mgr.: Holger Neumann.
• Envelopes & Mailers
• Graphic Design
• Jacket/Sleeve Manufacturer
• Label Manufacturer
• Polybags & Shrinkwrap
• Printing
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Panasonic Deutschland GmbH,** Winsbergring 15, 22525 Hamburg, (+49) 40.85 490, Fax: (+49) 40.8549 2500, Web Site: www.panasonic.de
• Blank Recording Media Manufacturer

**Pfeiffer Vacuum Systems GmbH (Div. of Pfeiffer Vacuum AG),** Berliner Strasse 43, 35614 Assler, (+49) 6441.802 0, E-Mail: info@pfeiffer-vacuum.de, Web Site: www.pfeiffer-vacuum.de, CEO: Wolfgang Dondorf; CFO: Manfred Bender.
• CD Processing Equipment Manufacturer

**Powerplay Mastering,** Erasmusstrasse 2, D 10553 Berlin, (+49) 30.344 8093, Fax: (+49) 30.345 00517, E-Mail: info@powerplaymastering.de, Web Site: www.powerplaymastering.de, MD: Eberhard Koehler.
• Mastering Facility

**Pozzoli Deutschland GmbH,** Zeilweg 44, 60439 Frankfurt, (+49) 69.530 9934, Fax: (+49) 69.530 9976, E-Mail: pozzoligmbh@t-online.de, Web Site: www.pozzolispa.com, Sales Mgr.: Oliver Fritz.
• Jacket/Sleeve Manufacturer
• CD, CD-ROM & DVD Replicator
• Packaging Services

**RL Promotion Medienservice,** Blumenstrasse 2, Brunnthal, 85649 Munich, (+49) 8102.995 899, Fax: (+49) 8102.995 858, Web Site: www.rlpromotion.de, MD: Robert Larasser.
• Record Promotion Company

**Rimage Europe GmbH,** Hans-Boeckler-Str. 7, 63128 Dietzenbach, (+49) 6074.85210, Fax: (+49) 6074.8521 21, Web Site: www.rimage.com
• CD, CD-ROM & DVD Replicator
• CD Processing Equipment Manufacturer

**SAE Institute,** Bayerwaldstr. 43, 81737 Munich, (+49) 89.550 6860, Fax: (+49) 89.550 68699, E-Mail: info@saecollege.de, Web Site: www.sae.edu
• Schools & Educational Institution

**SAE Institute,** Kapweg 4, 13405 Berlin, (+49) 30.4986 0054, Fax: (+49) 30.4986 0057, E-Mail: saeberlin@saecollege.de, Web Site: www.sae.edu
• Schools & Educational Institution

**SAE Institute,** Maarweg Center, Maarweg 165, 50825 Cologne, (+49) 221.954 1220, Fax: (+49) 221.954 1221, E-Mail: saekoeln@saecollege.de, Web Site: www.sae.edu
• Schools & Educational Institution

**SAE Institute,** Homburger Landstr. 182, 60435 Frankfurt, (+49) 69.543 262, Fax: (+49) 69.548 4443, E-Mail: saefrankfurt@saecollege.de, Web Site: www.sae.edu
• Schools & Educational Institution

**SAE Institute,** Feldstr. 66, 20359 Hamburg, (+49) 40.2368 8080, Fax: (+49) 40.233 602, E-Mail: saehamburg@saecollege.de, Web Site: www.sae.edu
• Schools & Educational Institution

**SAE Institute,** Stuttgartes Str. 23, 70469 Stuttgard, (+49) 711.615 8276, Fax: (+49) 711.615 8277, E-Mail: saestuttgart@saecollege.de, Web Site: www.sae.edu
• Schools & Educational Institution

**SDC Germany GmbH,** Waldmeisterstrasse 75, D-80935 Munich, (+49) 89.357 2720, Fax: (+49) 89.3572 7272, E-Mail: kontakt@sdcgermany.de, Web Site: www.sdc-group.com, GM: Wolfgang Markio; Sales/Mktg. Mgr.: Lars Bachmann; Sales Mgr.: Csaba Gobor; Customer Serv. Mgr.: Nicole Neumann; DVD Studio Mgr.: Christian Kopp.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**SKC Europe GmbH,** Arabella Ctr., 7th Floor, Lyoner St. 44-48, 60528 Frankfurt, (+49) 69.6690 1311, (+49) 69.6690 1323, Fax: (+49) 69.666 1071, Web Site: www.skc-europe.com, Sales Mgr.: K.W. Han.
• Raw Materials Manufacturer

**Schmitronic Electronic Vertriebs GmbH,** Aussemer St. 10, 50737 Cologne, (+49) 221.599 4555, Fax: (+49) 221.599 3055, E-Mail: info@schmitronic.de, Web Site: www.schmitronic.de
• Raw Tape Processing Equipment Manufacturer

**Selected Sound Musikverlag GmbH & Co. KG. / EMI Music Publishing,** Alsterufer 1, 20354 Hamburg, (+49) 40.4140 1550, Fax: (+49) 40.4140 1515, E-Mail: info@selectedsound.de, Web Site: www.selectedsound.de, GM: Manuel Tessloff.
• Music Library

**Sondock Media Network,** Max Planck St. 13, 50858 Cologne, (+49) 2234.954 560, Fax: (+49) 2234.954 5638, E-Mail: sondock-media@netcologne.de, Web Site: www.sondockmedia.de, CEO: Mal Sondock; Techn. Mgr.: N. Hewston; Head of Admin.: Gisela Teherani.
• Public Relations Company

**Sonopress,** Carl-Bertelsmann-Str. 161, 33311 Guetersloh, (+49) 5241.80 5200, Fax: (+49) 5241.73543, E-Mail: sonopress@bertelsmann.de, Web Site: www.sonopress.de
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility
• Plating & Pressing Plant

**Sonoton Music GmbH & Co. KG,** Schleibinger St. 10, D-81669 Munich, (+49) 89.4477 820, Fax: (+49) 89.4477 8288, E-Mail: austria@sonoton.com, Web Site: www.sonoton.com, MD: Gerhard Narholz; Dir.: Rotheide Narholz; Sales Dir.: Erika Oltmanns; Technical Dir.: Gerhart Frei.
• Music Library

**Sony Germany,** Hugo Eckener St. 20, 50829 Cologne, (+49) 221.59 660, Fax: (+49) 221.537 3499, Web Site: www.sony.de
• Blank Recording Media Manufacturer

**Speakers Corner Records,** Starkenbrook 4, 24214 Gettorf, (+49) 4346.601 999, Fax: (+49) 4346.601 998, E-Mail: info@speakerscorner.de, Web Site: www.speakerscorner.de, MD: Kai Seemann; Sales Dir.: Christiane Waldmann.
• Plating & Pressing Plant

**STEAG HamaTech AG,** Ferdinand-von-Steinbeis-Ring 10, 75447 Sternenfels, (+49) 7045.41 0, Fax: (+49) 7045.41 101, E-Mail: info@steag-hamatech.com, Web Site: www.steag-hamatech.com, Mktg.: Melanie Prengel; GM Recordable media equipment: Dr. Manfred Stollenwerk; GM Pre recorded media equipment: Ullrich Speer.
• CD Processing Equipment Manufacturer

**Steinberg Media Technologies GmbH,** Neuer Hoeltigbaum 22-32, 20143 Hamburg, (+49) 40.210 350, Fax: (+49) 40.210 35 300, E-Mail: info@steinberg.de, Web Site: www.steinberg.net, MD: Kazunori "Kaz" Kobayashi.
• Digital Music Companies & Services

**Studios 301 GmbH,** Unter Kirschen 8, 50827 Cologne, (+49) 221.530 4061, Fax: (+49) 221.530 6754, E-Mail: infokoeln@studios301.com, Web Site: www.studios301.com, Studio Mgr.: Ulli Pallemanns; Bookings/Administrative: Lars Nawrot.
• Mastering Facility

**Taylor Wessing,** Jagerstrasse 51, D-10117 Berlin, (+49) 30.8856 360, Fax: (+49) 30.8856 3646, E-Mail: berlin@taylorwessing.com, Web Site: www.taylorwessing.com
• Entertainment Attorney

**Topac Multimedia Print GmbH,** Carl-Miele-St. 202-204, 33311 Guetersloh, (+49) 5241.802 995, Fax: (+49) 5241.806 686, E-Mail: sven.deutschmann@bertelsmann.de, Web Site: www.topac.de, Pres.: Sven Deutschmann; Sales Dir.: Dirk Zimmer; Sales/Mktg.: Christop Dreyer.
• Envelopes & Mailers
• Graphic Design
• Jacket/Sleeve Manufacturer
• Label Manufacturer
• Printing
• Packaging Services

**Tritonus Musikproduktion GmbH,** Kreuznacher St. 42, 70372 Stuttgart, (+49) 711.560 908, Fax: (+49) 711.562 454, E-Mail: info@tritonus.de, Web Site: www.tritonus.de, Contact: Stephan Schellmann; Contact: Markus Heiland; Contact: Peter Laenger; Contact: Andreas Neubronner.
• Mastering Facility

**Wilde, Beuger & Ellmer,** Kaiser-Wilheim-Ring 15, 50672 Cologne, (+49) 221.9515 630, Fax: (+49) 221.9515 633, E-Mail: info@wbe-law.de, Attorney: Raffaela Wilde.
• Entertainment Attorney

**XARC Mastering-The Online Mastering Studio,** Gompitzer Str. 108, Dresden, 01157 Saxony, (+49) 172.926 1847, E-Mail: info@xarcmastering.com, Web Site: www.xarcmastering.com, MD/Chief Mastering Enginer: Lorenz Vauck.
• Mastering Facility

# GREECE

## RECORD LABELS (MAJOR)

**Minos-EMI S.A. (Div. of EMI Music),** 245-247 Messoghion Ave., Neo Phychico, 15451 Athens, (+30) 210.679 2500, Fax: (+30) 210.647 8968, Web Site: www.minosemi.gr, Pres.: Makis Matsas.

**Sony BMG Music Entertainment (Greece) S.A. (Div. of Sony BMG),** 311 Messogion Ave., 152 31 Halandri, Athens, (+30) 210.679 6500, Fax: (+30) 210.672 2150, Web Site: www.sonybmg.gr, MD: Dimitris Yarmenitis; Fin. Controller: Costas Govazis; Strategic Mktg. Dir.: Harry Bakas; Label Dir.: Yannis Doxas; Head of Int'l: Antonis Viliotis; Sales Dir.: Aris Fakotakis; Publishing Admin.: Martha Konstandinidou.
*Labels: (Owned)* Columbia, Dancepool, Epic

**Universal Music Greece SA (Div. of Universal Music Group),** 296 Messoghion Ave., Cholargos, 15562 Athens, (+30) 210.659 5200, Fax: (+30) 210.656 1141, E-Mail: umGreece@umusic.com, Web Site: www.universalmusic.com, GM: Karagrigoris Thanos; F&A Mgr.: Elias Siahamis; Int'l Repertoire Mgr.: Alexis Patakis; IT Mgr.: Krystallidis Tassos; Bus. Aff. Mgr.: George-Andrew Zannos.
*Labels: (Owned)* A&M, Chess, Decca, Def Jam, Deutsche Grammophon, Emarcy, Fontana, GRP, Geffen, Impulse, Island, MCA, Mercury, Metronome, Motown, Philips, Point Music, Polydor, Rocket, Stockholm, Universal US, Verve, *(Distributed)* Ark 21, Capricorn
*Int'l Reps.:* Musicora (Switzerland)

**Warner Music Greece SA (Div. of Warner Music Group),** 319 Mesogion Ave., Halandri, 152 31 Athens, (+30) 210.678 3701, Fax: (+30) 210.678 3751, E-Mail: helen.kallou@warnermusic.com, Web Site: www.warnermusic.gr, GM: Jerry Mariatos.

## RECORD LABELS (INDEPENDENT)

**A & N Records,** 7 Athinas St., 546 33 Salonika, (+30) 2310.249 248, Fax: (+30) 2310.249 207, E-Mail: an@northnet.gr, Web Site: www.anrecords.gr, Pres.: Nikos Vozikis; Promo.: Anna Nikolaidoy; Sales: Kostas Liagas.
*Labels: (Distributed)* Act Music, Alligator, Blind Pig, Blue Jackel, Concord, Delmark, Dixiefrog, Enja, Galileo, Hearbeat, In-Akustik, Indigo, JSP Prodn., Justin Time, M.C., New Earth, Petpol, Ras, Rounder, Ruf, Silver Wave, Sonifolk, Soul Jazz, Traditional Crossroad

**Blow Up, The Music Stores,** Aristotelous St. 8, 546 23 Thessaloniki, (+30) 2310.233 255, (+30) 2310.276 394, Fax: (+30) 2310.237 101, E-Mail: sales@blowup.gr, info@blowup.gr, Web Site: www.blowup.gr, MD: Emmanuel Dilberis; Sales: Athina Dilberi; Mktg.: George Dilberis.

**Diodim Art,** Lindou 14, Polygonon, 114 76 Athens, (+30) 210.643 2121, (+30) 210.645 4759, Fax: (+30) 210.642 3975, E-Mail: info@diodim.gr, MD: Loukas Dimitris; Prod. Mgr.: Bill Papadopoulos; Mktg. Mgr.: Christos Koutropoulos.
*Labels: (Owned)* Diodim Music

**Eros Music,** 455 Mesogion Ave. & 2 Patroklou, Ag. Paraskevi, 15343 Athens, (+30) 210.600 1929, Fax: (+30) 210.600 1640, E-Mail: info@erosmusic.gr, Web Site: www.erosmusic.gr, MD: Stelios Fotiadis; Head of Int'l: Elias Aslanoglou; Prod./Mktg. Mgr.: Katia Kapellakou; Finance Mgr.: Takis Theodorakopoulos.

**FM Records,** 7 Knossou St., 111 46 Galatsi, Athens, (+30) 210.213 0600, Fax: (+30) 210.222 1603, E-Mail: info@fmrecords.net, Web Site: www.fmrecords.net, Pres./MD: Nicos Courtis; Bus. Cons.: Tasos Kademnides; Imports/Exports/Licensing Mgr.: Pavlos Dovas; Sales Mgr.: Thauasis Bouras; Mktg. Mgr.: Yannis Ionnou; Promo. Mgr.: Areti Bofaiti; Fin. Contr.: Christina Vlami.
*Labels: (Owned)* FM, *(Distributed)* Edel, Roadrunner, SPV

**Heaven Music (Div. of Antenna Media Group),** Theotokopoulou 4 & Astronafton; Maroussi, Marousi, 151 25 Athens, (+30) 210.689 2090, Fax: (+30) 210.689 2611, E-Mail: info@heavenmusic.gr, Web Site: www.heavenmusic.gr, MD: Olga Pavlatou; Sales Dir.: Panagiotis Tsagaris; Promo. Dir.: Margarita Sideridou.
*Labels: (Distributed)* CMG Music

**Hitch-Hyke Music,** 5 Kosma Balanou, 116 36 Athens, (+30) 210.923 3472, Fax: (+30) 210.924 1840, E-Mail: hitchhyke@hitchhyke.gr, Web Site: www.hitchhyke.gr, MD/Head A&R: Emilos Katsouris; Mktg./Sales Dir.: Anastassia Petroulia; Acctg. Mgr.: Hannelore Thospann; Mktg. (World Music): Thalia Iakovidou.
*Labels: (Owned)* Hitch Hyke, Soul Sister

**Legend Recordings S.A.,** 1 G. Papandreou St., 166 73 Athens, (+30) 210.965 9904, (+30) 210.965 9905, Fax: (+30) 210.899 2101, E-Mail: tsami@legend.gr, Int'l A&R: Antonia Tsamis; Label Mgr.-Virus Music: Miltos Karadsas.
*Labels: (Owned)* Virus Music
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Lyra Records (Div. of Musurgia Graeca),** 4 Zalokosta St., 106 71 Athens, (+30) 210.363 3603, Fax: (+30) 210.364 5168, E-Mail: musurgia@lyra.gr, Web Site: www.lyra.gr, MD: Panos Maravelias.

**Music Box International/Kinesis Sound & Vision,** Alimou 76, Argiroupoli, 164 52 Athens, (+30) 210.993 8888, Fax: (+30) 210.993 5348, E-Mail: mbi@musicboxinternational.gr, Pres./MD: Mr. Dimitris Kappos; Int'l Repertoire Mgr.: Sophia Theodopoulou; Sales Mgr.: Dimitris Dihopoulos.
*Labels: (Distributed)* Cleopatra, Network, Oriente, Pneuha, Potomayo World Music, World Circuit

**Planetworks,** 6 Konitsis St., Maroussi, 15125 Athens, (+30) 210.612 5115, Fax: (+30) 210.612 5117, E-Mail: info@planetworks.gr, Web Site: www.planetworks.gr, MD: Isaac Coutiyel; Head of Promo.: Alex Christopoulos; Art Dir.: Dimitris Recouniotis; Local Label Mgr.: Andrew Giatrakos; Local Promo. Mgr.: Vassilis Petrou; Promo. Dept.: Tolis Danas; Sales: George Sarafidis; Producer: Kostis Yannicopoulos; Prodn. Coord.: Paul Tsoras.

## MUSIC PUBLISHERS

**BMG Music Publishing Ltd.,** 87 Agiou Ioannou, 15561 Athens, (+30) 210.600 8920, (+30) 210.652 8405, Fax: (+30) 210.600 4157, Web Site: www.bmgmusicsearch.com, Publishing Coord.: Irina Loukatou; Financial Dir.: Nick Papanikolaou.

**EMI Music Publishing Greece LLC,** 259 Messoghion Ave., GR-154 51 Athens, (+30) 210.671 4626, Fax: (+30) 210.671 4628, Web Site: www.emimusicpub.com, MD: Maria Karidi.
*Owned:* EMI Songs Music Greece LLC, EMI Virgin Music Greece LLC

**General Publishing Co.,** 11 Kriezotou St., 106 71 Athens, (+30) 210.361 5529, Fax: (+30) 210.364 5168, E-Mail: musurgia@lyra.gr, Web Site: www.lyra.gr, MD: Panos Maravelias; New Bus./Promo.: Georgia Alevisaki; Dist./Label Mgr.: Dimitris Kappos; PR: Erieta Tamboura.

**Sony BMG Music Entertainment (Greece) S.A. (Div. of Sony BMG) (GEMA),** 311 Messogion Ave., 152 31 Halandri, Athens, (+30) 210.679 6500, Fax: (+30) 210.672 2150, Web Site: www.sonybmg.gr, MD: Dimitris Yarmenitis; Fin. Controller: Costas Govazis; Strategic Mktg. Dir.: Harry Bakas; Label Dir.: Yannis Doxas; Head of Int'l: Antonis Viliotis; Sales Dir.: Aris Fakotakis; Publishing Admin.: Martha Konstandinidou.

**Universal Music Greece SA (Div. of Universal Music Group),** 296 Messoghion Ave., Cholargos, 15562 Athens, (+30) 210.659 5200, Fax: (+30) 210.656 1141, E-Mail: umGreece@umusic.com, Web Site: www.universalmusic.com, GM: Karagrigoris Thanos; F&A Mgr.: Elias Siahamis; Int'l Repertoire Mgr.: Alexis Patakis; IT Mgr.: Krystallidis Tassos; Bus. Aff. Mgr.: George-Andrew Zannos.

**Warner / Chappell Music Greece Ltd.,** 319 Messogion Ave., Halandri, 152 31 Athens, (+30) 210.678 3700, Fax: (+30) 210.678 3751, Web Site: www.warnerchappell.com, Admin.: Panos Theofanellis; Publishing Mgr.: Denise Andrikopuolou.

## WHOLESALERS & DISTRIBUTORS

**A & N Records,** 7 Athinas St., 546 33 Salonika, (+30) 2310.249 248, Fax: (+30) 2310.249 207, E-Mail: an@northnet.gr, Web Site: www.anrecords.gr, Pres.: Nikos Vozikis; Promo.: Anna Nikolaidoy; Sales: Kostas Liagas.
*Labels Distributed: Audio:* Blind Pig Records; Enja Records (Germany)

**Blow Up, The Music Stores,** Aristotelous St. 8, 546 23 Thessaloniki, (+30) 2310.233 255, (+30) 2310.276 394, Fax: (+30) 2310.237 101, E-Mail: sales@blowup.gr, info@blowup.gr, Web Site: www.blowup.gr, MD: Emmanuel Dilberis; Sales: Athina Dilberi; Mktg.: George Dilberis. (Distributor, Importer, Exporter)

**Discobole Dance Distribution,** 17 X. Trikoupi Str. & Solonos, 10678 Athens, (+30) 210.381 7632, Fax: (+30) 210.330 6275, E-Mail: info@discobole.gr, Web Site: www.discobole.gr, MD: George Kanellis. (Distributor, Importer, Exporter) (Compact Disc, Records (LP's, 12-Inch))

**EMI Music Greece,** 245-247 Messoghion Ave., Neo Phychico, 5451 Athens, (+30) 210.679 2500, Fax: (+30) 210.647 8968, Web Site: www.emimusic.gr

**Eros Music,** 455 Mesogion Ave. & 2 Patroklou, Ag. Paraskevi, 15343 Athens, (+30) 210.600 1929, Fax: (+30) 210.600 1640, E-Mail: info@erosmusic.gr, Web Site: www.erosmusic.gr, MD: Stelios Fotiadis; Head of Int'l: Elias Aslanoglou; Prod./Mktg. Mgr.: Katia Kapellakou; Finance Mgr.: Takis Theodorakopoulos.

**FM Records,** 7 Knossou St., 111 46 Galatsi, Athens, (+30) 210.213 0600, Fax: (+30) 210.222 1603, E-Mail: info@fmrecords.net, Web Site: www.fmrecords.net, Pres./MD: Nicos Courtis; Bus. Cons.: Tasos Kademnides; Imports/Exports/Licensing Mgr.: Pavlos Dovas; Sales Mgr.: Thauasis Bouras; Mktg. Mgr.: Yannis Ionnou; Promo. Mgr.: Areti Bofaiti; Fin. Contr.: Christina Vlami.

**Greek Record Club,** 57 Akadimias St., 106 79 Athens, (+30) 210.363 8877, Fax: (+30) 210.363 2277, E-Mail: grc@otenet.gr, Contact: Elsie Saratsie.

**Hitch-Hyke Music,** 5 Kosma Balanou, 116 36 Athens, (+30) 210.923 3472, Fax: (+30) 210.924 1840, E-Mail: hitchhyke@hitchhyke.gr, Web Site: www.hitchhyke.gr, MD/Head A&R: Emilos Katsouris; Mktg./Sales Dir.: Anastassia Petroulia; Acctg. Mgr.: Hannelore Thospann; Mktg. (World Music): Thalia Iakovidou. (Distributor) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Books, Magazines)
*Labels Distributed: Audio:* Epitaph Records; Secretly Canadian; Sub Pop; Thirsty Ear Recordings; Thrill Jockey; Glitterhouse Records (Germany); Burning Heart Records (Sweden); Cooking Vinyl (United Kingdom); EMI Music UK and Ireland (United Kingdom)

**Music Box International/Kinesis Sound & Vision,** Alimou 76, Argiroupoli, 164 52 Athens, (+30) 210.993 8888, Fax: (+30) 210.993 5348, E-Mail: mbi@musicboxinternational.gr, Pres./MD: Mr. Dimitris Kappos; Int'l Repertoire Mgr.: Sophia Theodopoulou; Sales Mgr.: Dimitris Dihopoulos. (Distributor) (Compact Disc, DVD)

**Sony BMG Music Entertainment (Greece) S.A. (Div. of Sony BMG),** 311 Messogion Ave., 152 31 Halandri, Athens, (+30) 210.679 6500, Fax: (+30) 210.672 2150, Web Site: www.sonybmg.gr, MD: Dimitris Yarmenitis; Fin. Controller: Costas Govazis; Strategic Mktg. Dir.: Harry Bakas; Label Dir.: Yannis Doxas; Head of Int'l: Antonis Viliotis; Sales Dir.: Aris Fakotakis; Publishing Admin.: Martha Konstandinidou.

**VEA Music,** Zaimi 28, 10683 Athens, (+30) 210.620 7896, Fax: (+30) 210.620 0009, E-Mail: veamusic@ath.forthnet.gr, MD: Nick Voukoutis. (Distributor) (Compact Disc, Records (LP's))

## SERVICES

**AEPI,** Fragoklisias & Samou 51 St., Amarousia, 151 25 Athens, (+30) 210.685 7408, (+30) 210.685 7494, Fax: (+30) 210.685 1576, E-Mail: info@aepi.gr, Web Site: www.aepi.gr
• Performing and Mechanical Rights Organization

**Digital Press Hellas,** Industrial Area of Koropi, Alonistra Location, 19400 Koropi, (+30) 210.669 4400, Fax: (+30) 210.669 4498, E-Mail: dph@hvh.com.gr
• CD, CD-ROM & DVD Replicator

**Media Music Publishing,** 26 Academias St., 10671 Athens, (+30) 210.360 0569, (+30) 210.363 8916, Fax: (+30) 210.361 4914, E-Mail: mediamusic@ath.forthnet.gr, mediamusicpub@yahoo.gr, Owner: Nikos Ghinis; Asst.: Lily Frangou.
• Music Library

**SAE Institute,** Nikis 28, 10557 Athens, (+30) 210.321 7661, Fax: (+30) 210.321 7641, E-Mail: info@sae.edu.gr, Web Site: www.sae.edu
• Schools & Educational Institution

# GUATEMALA

## RECORD LABELS (INDEPENDENT)

**Discos De Centroamerica, S.A.,** 19 Avenida 15-62, Zona 10, Guatemala City, 01010, (+502) 2367 5008, (+502) 367 5009, Fax: (+502) 2337 4862, E-Mail: r.garciasalas@dideca.com.gt, Pres.: Byron Galvez Thompson; GM: Robert Anthony Garcia-Salas.
*Labels: (Owned)* Dideca, *(Distributed)* Begui, Discovery, 20th. Century Fox, Tycoon Entertainment, WEA Int'l

## WHOLESALERS & DISTRIBUTORS

**Discos De Centroamerica, S.A.,** 19 Avenida 15-62, Zona 10, Guatemala City, 01010, (+502) 2367 5008, (+502) 367 5009, Fax: (+502) 2337 4862, E-Mail: r.garciasalas@dideca.com.gt, Pres.: Byron Galvez Thompson; GM: Robert Anthony Garcia-Salas. (Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, DVD)
*Labels Distributed: Video:* Discovery Consumer Products, 20th Century Fox Home Entertainment.

**Musical Inversiones WG, SA,** 13 Calle 9-62, Zona 1, Guatemala City, 01001, (+502) 232 9645, Fax: (+502) 368 2580, E-Mail: musical@guate.net, Contact: Mario Wunderlich.

## SERVICES

**AGAYC (Asociacion Guatemalteca de Autores y Compositores),** 14 Calle 11-42, Zona 1, Guatemala City, 001, (+502) 238 4921, (+502) 238 4251, Fax: (+502) 251 3057, E-Mail: agaycdgral@hotmail.com, Web Site: www.agayc.org
• Performing and Mechanical Rights Organization

# HONDURAS

## WHOLESALERS & DISTRIBUTORS

**Classic Audio Club,** Zamorano-Escuala Agricola Panamericana, Apartado 93, Tegucigalpa, (+504) 776 6150, Fax: (+504) 776 6246, E-Mail: rsanti@zamorano.edu.hn, Contact: Miguel Avedillo.

# HONG KONG

## RECORD LABELS (MAJOR)

**EMI Music Asia / EMI Music Hong Kong (Div. of EMI Music),** Ste. 2705-9 Tower 6, The Gateway, 9 Canton Rd., Tsimshatsui, Kowloon, (+852) 2585 5668, Fax: (+852) 2511 0957, E-Mail: norman.cheng@emimusic.com, Web Site: www.emigroup.com, Chrmn./CEO EMI Music Asia: Norman Cheng; Pres./COO EMI Music Asia: Paul Robinson; MD EMI Hong Kong Ltd.: Chan Fai Hung; Exec. Dir.: Hans Ebert; VP Mktg.: Levin Lo; Sr. Mktg. Dir.: Dee Chau; Int'l Pdct. Dir.: Taryn Ebert; Int'l Mktg. Mgr.: Caroline Qwek.

**Sony BMG Music Entertainment (Hong Kong) Ltd. (Div. of Sony BMG),** Ste. 2801-13, 28th Fl., CITIC Tower, No. 1 Tim Mei Ave., Hong Kong, (+852) 2864 6200, Web Site: www.sonybmg.com.hk, MD Sony BMG Hong Kong: Ariel Fung; Sr. Dir. Finance/Opns.: Kitty Ng; Dir. Int'l Mktg.: Edith Mok; Dir. Local Mktg.: Joan Yau; Sales Dir.: Yvonne Ngo; Bus. Devel. Mgr.: Donna Chen.

**Universal Music Asia Pacific Ltd. (Div. of Universal Music Group),** 12A/F, One Peking Rd., Tsim Sha Tsui, Kowloon, (+852) 2301 5678, Fax: (+852) 2312 6262, Web Site: www.umg.com.hk, Pres.-S.E. Asia: Harry Hui; MD China/Hong Kong: Hung Tik; VP Strategic Mktg./Commercial Affs.: David Loiterton; VP Int'l Mktg.: Yvonne Yuen; VP HR: Eileen Thom; GM New Media: Catherine Leung; New Media Dir.: Rosemary Tan.

**Universal Music Ltd. (Div. of Universal Music Group),** 15/F, One Peking, No. 1 Pekins Rd., Tsimshatsui, Kowloon, (+852) 2301 5888, Fax: (+852) 2312 0353, Web Site: www.umg.com.hk, MD: Hung Tik; SVP (Go East/Cinepoly/What's): Duncan Wong; GM-Nat'l (UM HK): Wallace Hung; GM-USM/China (UM HK): Kevin Wong; Finance Dir.: Abby Yee; Dir. Classics&Jazz (UM HK): Dave Tam; Dir. Int'l Mktg (UM HK): Anissa Kiang.
*Labels: (Owned)* Cinepoly, Go East, What's Music, *(Distributed)* RMM

**Warner Music Hong Kong Ltd. (Div. of Warner Music Group),** Ste. 1501-6 CMG Asia Tower, The Gateway, Tsimshatsui, Kowloon, (+852) 2369 7421, Fax: (+852) 2724 3256, Web Site: www.warnermusic.com, MD: Gary Chan; Fin. Controller: Raymond Lo; Sales Mgr.: Chi-Hing Ng; Mktg. Dir.: Agnes Chu.

## RECORD LABELS (INDEPENDENT)

**Amo Record Corp.,** PO Box 95170, Tsim Sha Tsui, Kowloon, (+852) 2710 8811, Fax: (+852) 2710 7668, GM: Paul Leung.
*Labels: (Owned)* Paul Leung's Sing Song Learn, Musa

**Amuse Hong Kong Ltd.,** Room 615, West Wind, New World Office Bldg., Hong Kong, (+852) 2366 0726, Fax: (+852) 2721 9081, E-Mail: amusehk@netvigator.com, Contact: Ponny Fong.

**Avex Asia Holdings Ltd.,** Stes. 3214-16, 32nd Fl., Shell Tower, Times Sq., Causeway Bay, Hong Kong, (+852) 2504 2181, Fax: (+852) 2504 2007, E-Mail: yajima@av.avex.co.jp, Web Site: www.avexasia.com, Pres.: Hitoshi Yajima.

**Bailey Record Co. Ltd.,** Second Fl./5B-5f Ma Hang Chung Rd., Tokwawan, Kowloon, (+852) 2715 8617, Fax: (+852) 2715 8759, Contact: Tse Shue Lau.

**Beaver Music,** B2 10/F, Hong Yuen Ct., No. 1 Tak Shing St., Tsim Sha Tsui, Kowloon, (+852) 2721 3974, (+852) 2739 0109, Fax: (+852) 2724 0509, E-Mail: beaverhk@netvigator.com, MD: Steve Beaver; GM: Frenches Lin; Licensing Mgr.: Lowea Chung; Int'l Coord.: Ella Leung.
*Labels: (Owned)* Asia, *(Distributed)* Demon Music Group, The Sanctuary Music Group

**Cinepoly / Go East / What's Music,** 15/F, 1 Peking, 1 Peking Rd., Tsim Sho Tsui, Kowloon, (+852) 2301 5888, Fax: (+852) 2312 0353, MD Hong Kong/China: Hung Tik.

**Fung Hang Record Ltd. / Sun Fung Music Publishing Ltd.,** 22nd Fl., Rm. 2209, 113 Argyle St. Mongkok, Kowloon, (+852) 2730 8880, (+852) 2730 0417, Fax: (+852) 2730 1102, E-Mail: info@funghang.com, Web Site: www.funghang.com, Contact: Winnie Yip.

**Hugo Productions Ltd. (HK),** Nos. 1-2, Fifth Fl., Kinglet Industrial Bldg., 21-23 Shing Wan Rd., Tai Wai NT, (+852) 2602 4066, Fax: (+852) 2602 4078, E-Mail: hugo@hugocd.com, Web Site: www.hugocd.com, Opns. Exec.: Peggy Fung; Dir.: Aik Yew-Goh.
*Labels: (Owned)* Hugo, Kiigo, Lotus, Music Library
*Int'l Reps.:* Allegro Corp.

**JVC Music H.K. Ltd.,** Ocean Ctr. Harbour City, Ste. 609, Five Canton Rd., Tsim Sha Tsui, Kowloon, (+852) 2376 1789, Fax: (+852) 2375 3101, Web Site: www.jvcmusic.co.jp, Dir./GM: Hiroa Kohsaka.

**Master Music Ltd.,** Wing Hong Fty Bldg., Eighth Fl., Unit A, 777-783 Yu Chau W. St., Cheung Sha Wan, Kowloon, (+852) 2399 0923, (+852) 2399 0915, Fax: (+852)

INTERNATIONAL

2399 0950, E-Mail: mastermusic@netvigator.com, Web Site: www.mastermusic.com.hk, Contact: Stephen Mok; Exec. Dir.: Bell So. *Labels: (Distributed)* Dabringhaus Und Grimm, GLM Musikverlag e.k., Real Music

**Mei Ah (HK) Company Ltd.,** 5/7, Mzi Ah Centre, 28 Chun Cho 1 St., Tszung Kwan O Ind. Estate, Kowloon, (+852) 2751 3388, Fax: (+852) 2799 3643, E-Mail: webmaster@meiah.com, Web Site: www.meiah.com, Dir.: Benny Ho.

**Music Factory,** 17/F Sang Woo Bldg., 227 Glaucester Rd., Wanchai, Hong Kong, (+852) 2575 0993, Fax: (+852) 2834 2445, E-Mail: musicfty@hk.super.net

**Music Nation Group (MNG),** 15/F, East Exchange Tower, 38 Leighton Rd., Hong Kong, (+852) 2266 8618, Fax: (+852) 2266 8009, Web Site: www.musicnationgroup.com, Dir./CEO: Frankie Lee Tsun.

**Music Plus,** 28/F, Emperor Group Ctr., 288 Hennessy Rd., Wanchai, (+852) 2835 6688, Fax: (+852) 2331 3575, E-Mail: eeg_inquiry@eegmusic.com, Web Site: www.musicplusasia.com, CEO: Frankie Lee; SVP Int'l Aff.: Sam Ho; MD: Gordon Cheng; Mktg. Dir.: Lisa Kan; A&R Dir.: Tony Kiang. *Labels: (Distributed)* J-Entercom

**Naxos Digital Services Ltd.,** Level 11, Cyberport 1, 100 Cyberport Rd., Hong Kong, (+852) 2760 7818, Fax: (+852) 2760 1962, E-Mail: customer.service@naxos.com, Web Site: www.naxos.com, Chrmn./Founder: Klaus Heymann. *Labels: (Owned)* Amadis, Donau, Linz, Lydian, Marco Polo, Naxos, Naxos Audio Books, Naxos Historical, Naxos Int'l, Naxos Jazz, Naxos World, Yellow River, *(Distributed)* Arthaus, Clarinet Classics, Dacapo, Ivory Classics, Onefoot, Proprius, White Cloud *Int'l Reps.:* Codaex Nederland (Netherlands)

**Rock Music Publishing (HK) Ltd.,** 7/F., the toy House, 100 Canton Rd., Kowloon, (+852) 2110 1846, Fax: (+852) 2724 0284, GM: Sandy Sun; Mgr.: Alan Lum; Accountant/Admin.: Julia Hoh.

**Roi Productions Ltd.,** Flat B., 12/F, Hung Mou Bldg., 62 Hing To RD., Kwun Tong, Kowloon, (+852) 2897 9188, Fax: (+852) 2976 0098

**Sancity Records Ltd.,** Texaco Rd. Industrial Ctr., Block B7, 15/F Wang Lung St., Tsuen Wan, New Territories, (+852) 2408 6428, Fax: (+852) 2407 3728

**Shun Cheong Record Co. Ltd.,** Bank Centre, 636 Nathan Rd., Ste. 802-4, Kowloon, (+852) 2332 2397, (+852) 2385 3007, Fax: (+852) 2388 4070, E-Mail: service@shuncheongrec.com, Web Site: www.shuncheongrec.com, Exec. Dir.: Clement C.C. Ng; MD: Raymond K.P. Ng. *Labels: (Distributed)* AIX, Chandos, Concord Jazz, DMP, DTS, Domo, ECM, Hyperton, JVC-XRCD, Linn, Maxx Jazz, N2K Jazz, New World Production, Pentatone, Speakers Corner, TDK

**Silk Road Music Co. Ltd.,** Flat 1303A, 13th Fl., Block B, 55 Hoi Luen Ind. Ctr., 55 Hoi Yen Rd., Kwun Tong, Kowloon, (+852) 2344 3606, Fax: (+852) 2344 3243, E-Mail: silkroad@silkroad.biz.com.hk, MD: Desmond Chan; Mktg./Sales Mgr.: Sheeta Ng.

**Silver Planet Production Co.,** Infotech Ctr., 18th Fl., Ste. Eight, 21 Hung To Rd., Kwun Tong, Kowloon, (+852) 2744 5191, Fax: (+852) 2744 5603, E-Mail: loa@radio28.com, Web Site: www.silverplanethk.com, Contact: Candy Lam.

**Sound Wave Records Ltd.,** Nan Fung Sun Chuen, 24th Fl., Flat H, Block 10, Quarry Bay, (+852) 2880 0376, Fax: (+852) 2856 1750, E-Mail: chanswmp@netvigator.com, Contact: Christine Chen.

**Top Music International Ltd.,** 702 Cheong K. Bldg. 84-86 Des Veoux Rd., Central, (+852) 2544 2233, Fax: (+852) 2545 1221, E-Mail: povee@topmusic.com, topmusic@netvigator.com, Web Site: www.topmusic.com, Pres.: Povee Chan. *Labels: (Owned)* Crystal Acoustic, Top Music, Ultra Disc, *(Distributed)* BCD, Cala, Delos

**Worldstar Music International Ltd.,** Second Fl., Yue Xiu Bldg., 87 Hung To Rd., Kwun Tong, Kowloon, (+852) 3105 3105, Fax: (+852) 3105 3106, E-Mail: wsm@worldstarmusic.com, marketing@worldstarmusic.com, Web Site: www.worldstarmusic.com *Labels: (Owned)* Worldstar, *(Distributed)* British, Denver Music, Moonrise, Moonriver & Sun Classics, Music-Cab, Original Gold, Sky Music

## AUDIO BOOK PUBLISHERS

**Naxos Digital Services Ltd.,** Level 11, Cyberport 1, 100 Cyberport Rd., Hong Kong, (+852) 2760 7818, Fax: (+852) 2760 1962, E-Mail: customer.service@naxos.com, Web Site: www.naxos.com, Chrmn./Founder: Klaus Heymann.

## MUSIC PUBLISHERS

**Al Songs Music Publishing Ltd.,** Aztec House, 15th Fl., 2 Mau Lam St., Jordan, Kowloon, (+852) 2710 9513, Fax: (+852) 2770 4232, E-Mail: waiyin33@netvigator.com

**Amuse Hong Kong Ltd.,** Room 615, West Wind, New World Office Bldg., Hong Kong, (+852) 2366 0726, Fax: (+852) 2721 9081, E-Mail: amusehk@netvigator.com, Contact: Ponny Fong.

**BMG Music Publishing Asia/BMG Music Publishing Hong Kong Ltd. (Div. of Bertelsmann Music Group GmbH),** Unit 215, 2/F, New East Ocean Ctr., 9 Science Museum Rd., Tsimshatsui East, Kowloon, (+852) 2315 2688, (+852) 2315 2827, Fax: (+852) 2721 8468, (+852) 2721 2541, Web Site: www.bmgmusicsearch.com, Sr. Creative/Mktg. Mgr.: Winey Ip; HR/Admin. Exec.: Fanny Ho.

**Beaver Music,** B2 10/F, Hong Yuen Ct., No. 1 Tak Shing St., Tsim Sha Tsui, Kowloon, (+852) 2721 3974, (+852) 2739 0109, Fax: (+852) 2724 0509, E-Mail: beaverhk@netvigator.com, MD: Steve Beaver; GM: Frenches Lin; Licensing Mgr.: Lowea Chung; Int'l Coord.: Ella Leung.

**De Wolfe Music Hong Kong Ltd.,** Unit A, 9/F Empire Land Commercial Centre, 81-85 Lockhart Rd., Wanchai, (+852) 2111.4538, Fax: (+852) 2111.4537, Web Site: www.dewolfe.co.uk

**Drum Music Ltd.,** Catic Plz., 30th Fl., 8-14 Causeway Rd., Causeway Bay, (+852) 2570 4111, Fax: (+852) 2570 3999, E-Mail: drum@drummusic.net, Web Site: www.drummusic.net, Dir.: Eddie Chung; Dir.: Peter Millward; GM: Norah Sham.

**EMI Music Publishing Hong Kong / EMI Music Publishing (S.E. Asia) Ltd. (CASH),** Ste. 5703, 57/F Central Plz., 18 Harbour Rd., Wanchai, (+852) 2956 5400, Fax: (+852) 2506 1007, E-Mail: hongkong@emimusicpub.com, Web Site: www.emimusicpub.com, MD: Tony Chu; Asst. Mgr. Mktg.: Marissa Chow; Asst. Mgr. Copyright/Royalty: Rachel Lui. *Owned:* EMI Music Publishing Malaysia Sdn. Bhd., EMI Music Publishing Asia, Beijing Office, EMI Music Publishing Hong Kong, EMI Music Publishing Korea Ltd., EMI Music Publishing (S.E. Asia) Ltd., Taiwan Branch, EMI Music Publishing, Shanghai Office, EMI Music Publishing Singapore, *Administered:* Pt. Aquarius Pustaka Musik, Verje Music Publishing

**Fujipacific Music (S.E. Asia) Ltd.,** Unit 1801, Asia Orient Tower, Town Place, 33 Lockhart Rd., Wanchai, (+852) 2789 2236, Fax: (+852) 2390 7665, E-Mail: info@fujipacific-sea.com, GM: Jonathan Ho; Copyright Mgr.: Annie Chan; Creative Officer: Sam Lee. *Administered:* Golden Pony Music

**Fung Hang Record Ltd. / Sun Fung Music Publishing Ltd.,** 22nd Fl., Rm. 2209, 113 Argyle St. Mongkok, Kowloon, (+852) 2730 8880, (+852) 2730 0417, Fax: (+852) 2730 1102, E-Mail: info@funghang.com, Web Site: www.funghang.com, Contact: Winnie Yip.

**JVC Music H.K. Ltd.,** Ocean Ctr. Harbour City, Ste. 609, Five Canton Rd., Tsim Sha Tsui, Kowloon, (+852) 2376 1789, Fax: (+852) 2375 3101, Web Site: www.jvcmusic.co.jp, Dir./GM: Hiroa Kohsaka. *Administered:* Kaku Sui Publishing, Ltd.

**Music Factory,** 17/F Sang Woo Bldg., 227 Glaucester Rd., Wanchai, Hong Kong, (+852) 2575 0993, Fax: (+852) 2834 2445, E-Mail: musicfty@hk.super.net *Owned:* Big Apple

**Music Nation Group (MNG),** 15/F, East Exchange Tower, 38 Leighton Rd., Hong Kong, (+852) 2266 8618, Fax: (+852) 2266 8009, Web Site: www.musicnationgroup.com, Dir./CEO: Frankie Lee Tsun.

**Naxos Digital Services Ltd.,** Level 11, Cyberport 1, 100 Cyberport Rd., Hong Kong, (+852) 2760 7818, Fax: (+852) 2760 1962, E-Mail: customer.service@naxos.com, Web Site: www.naxos.com, Chrmn./Founder: Klaus Heymann.

**Ocean Shores Music Publishing Ltd.,** Unit 2112, Paul Y. Centre, 51 Hung To Road, Kwun Tong, Kowloon, (+852) 3105 9932, Fax: (+852) 3105 9992, Contact: Jennifer Hung.

**peermusic (S.E. Asia) Ltd.,** Ste. 627, 6th Fl., Ocean Ctr., Harbour City, Kowloon, (+852) 2626 9998, Fax: (+852) 2959 2851, E-Mail: hongkong@peermusic.com, Web Site: www.peermusic.com, GM: Kenney Shiu; Creative Mgr.: Edde Sing. *Administered:* Bucks Music, Cherry Lane, Domo, Southern Music

**Rock Music Publishing (HK) Ltd.,** 7/F., the toy House, 100 Canton Rd., Kowloon, (+852) 2110 1846, Fax: (+852) 2724 0284, GM: Sandy Sun; Mgr.: Alan Lum; Accountant/Admin.: Julia Hoh. *Owned:* Rock Music Publishing, *Administered:* Complete Music, Delphine, Hammer Musik, Independent Music, Nothesame Productions, Star Ferry Prodns.

**Sancity Records Ltd.,** Texaco Rd. Industrial Ctr., Block B7, 15/F Wang Lung St., Tsuen Wan, New Territories, (+852) 2408 6428, Fax: (+852) 2407 3728

**Shazza Music,** GPO Box 7724, Central Hong Kong, (+852) 2982 0919, Fax: (+852) 2982 0906, E-Mail: toshazza@hkstar.com, Contact: Chris Bowers.

**Sony / ATV Music Publishing (Hong Kong) (CASH),** Ste. 2201, 22/F, CMG Asia Tower, The Gateway, 15 Canton Rd. Tsimshatsui, Kowloon, (+852) 2175 3800, Fax: (+852) 2175 3801, E-Mail: angela_pong@sonymusic.com, Web Site: www.sonyatv.com, VP: Flora Yip; GM: Angela Pong; Creative Exec.: Alex Li; Publishing Contact (Korean): Young Hur. *Administered:* Sony/ATV Cross Keys, Sony/ATV Epic Solar, Sony/ATV Music Publishing LLC, Sony/ATV Portrait Solar, Sony/ATV Songs LLC, Sony/ATV Tree, Sony/ATV Tunes LLC

**TNT Publishing Ltd.,** Room 1, 23/f, Max Share Centre, 367-373 King's Rd., Hong Kong, (+852) 2798 7688, Fax: (+852) 2798 7633, E-Mail: info@tntproduction.com, Web Site: www.tntproduction.com

**Universal Music Publishing Ltd. (CASH),** 12A/F, One Peking, No. 1 Peking Rd., Tsimshatsui, Kowloon, (+852) 2301 5678, Fax: (+852) 2735 9308, E-Mail: tony.yapp@umusic.com, Web Site: www.umusicpub.com

**Uptown Music (HK) Ltd.,** Flat B 22/F, Park Ave. Tower, 5 Moreton Terr., Causeway Bay, (+852) 2811 9232, Fax: (+852) 2811 9471, E-Mail: corp@uptownmusic.com.hk, Web Site: www.uptownmusic.com.hk, Dir.: Ritchi Lo.

**Warner / Chappell Music Hong Kong Ltd. (CASH),** Ste. 1501-6, 15/f.CMG Asia Tower, The Gateway, Tsim Sha Tsui, Kowloon, (+852) 2314 1223, (+852) 2314 1811, Fax: (+852) 2314 1363, E-Mail: steven.fock@warnerchappell.com, Web Site: www.warnerchappell.com, GM: Steven Fock; Licensing Publishing Mgr.: Gallery Chow. *Administered:* Media Bank Entertainment, Nichion Music

**Worldstar Music International Ltd.,** Second Fl., Yue Xiu Bldg., 87 Hung To Rd., Kwun Tong, Kowloon, (+852) 3105 3105, Fax: (+852) 3105 3106, E-Mail: wsm@worldstarmusic.com, marketing@worldstarmusic.com, Web Site: www.worldstarmusic.com *Administered:* Moonrise Music

## VIDEO/DVD COMPANIES

**Intercontinental Video Ltd. (Div. of Intercontinental Group Holdings Ltd.),** Unit 1, 27/F, Wyler Centre, Phase 2, 200 Tai Lin Pai Road, Kwai Chung, New Territories, (+852) 2418 8827, Fax: (+852) 2481 6594, E-Mail: contact_ivl@intercontinental.com.hk, Web Site: www.intercontinental.com.hk, GM: Robert Lee.

**Panorama Entertainment,** 8/F Mita Centre, 552-566 Castle Rd., Kwai Chung N.T., (+852) 2366 9633, Fax: (+852) 2721 7056, E-Mail: enquiry@panorama.com.hk, Web Site: www.panorama.com.hk

## WHOLESALERS & DISTRIBUTORS

**EMI Music Distribution (S.E. Asia),** Units 11-31 6/F Sino Industrial Plz., 9 Kai Cheung Rd., Kowloon Bay, (+852) 2318 5888, Fax: (+852) 2799 6281, Web Site: www.emigroup.com, Sr. Dir. Opns.: David Hannah.

**Intercontinental Video Ltd. (Div. of Intercontinental Group Holdings Ltd.),** Unit 1, 27/F, Wyler Centre, Phase 2, 200 Tai Lin Pai Road, Kwai Chung, New Territories, (+852) 2418 8827, Fax: (+852) 2481 6594, E-Mail: contact_ivl@intercontinental.com.hk, Web Site: www.intercontinental.com.hk, GM: Robert Lee. *Labels Distributed: Video:* Buena Vista Home Entertainment.

**Master Music Ltd.,** Wing Hong Fty Bldg., Eighth Fl., Unit A, 777-783 Yu Chau W. St., Cheung Sha Wan, Kowloon, (+852) 2399 0923, (+852) 2399 0915, Fax: (+852) 2399 0950, E-Mail: mastermusic@netvigator.com, Web Site: www.mastermusic.com.hk, Contact: Stephen Mok; Exec. Dir.: Bell So.

**Mei Ah (HK) Company Ltd.,** 5/7, Mzi Ah Centre, 28 Chun Cho 1 St., Tszung Kwan O Ind. Estate, Kowloon, (+852) 2751 3388, Fax: (+852) 2799 3643, E-Mail: webmaster@meiah.com, Web Site: www.meiah.com, Dir.: Benny Ho. (Distributor) (, VCD & DVD)

**Naxos Digital Services Ltd.,** Level 11, Cyberport 1, 100 Cyberport Rd., Hong Kong, (+852) 2760 7818, Fax: (+852) 2760 1962, E-Mail: customer.service@naxos.com, Web Site: www.naxos.com, Chrmn./Founder: Klaus Heymann. *Labels Distributed: Audio:* Analekta (Canada); The Children's Group (Canada)

**Panorama Entertainment,** 8/F Mita Centre, 552-566 Castle Rd., Kwai Chung N.T., (+852) 2366 9633, Fax: (+852) 2721 7056, E-Mail: enquiry@panorama.com.hk, Web Site: www.panorama.com.hk

**Rock Music Publishing (HK) Ltd.,** 7/F., the toy House, 100 Canton Rd., Kowloon, (+852) 2110 1846, Fax: (+852) 2724 0284, GM: Sandy Sun; Mgr.: Alan Lum; Accountant/Admin.: Julia Hoh. (Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD)

**Shun Cheong Record Co. Ltd.,** Bank Centre, 636 Nathan Rd., Ste. 802-4, Kowloon, (+852) 2332 2397, (+852) 2385 3007, Fax: (+852) 2388 4070, E-Mail: service@shuncheongrec.com, Web Site: www.shuncheongrec.com, Exec. Dir.: Clement C.C. Ng; MD: Raymond K.P. Ng. (Distributor, Importer, Exporter) (Compact Disc, DVD, (LP's))

**Silk Road Music Co. Ltd.,** Flat 1303A, 13th Fl., Block B, 55 Hoi Luen Ind. Ctr., 55 Hoi Yen Rd., Kwun Tong, Kowloon, (+852) 2344 3606, Fax: (+852) 2344 3243, E-Mail: silkroad@silkroad.biz.com.hk, MD: Desmond Chan; Mktg./Sales Mgr.: Sheeta Ng. (Distributor, Importer, Licensee) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, VCD)

**Top Music International Ltd.,** 702 Cheong K. Bldg. 84-86 Des Veoux Rd., Central, (+852) 2544 2233, Fax: (+852) 2545 1221, E-Mail: povee@topmusic.com, topmusic@netvigator.com, Web Site: www.topmusic.com, Pres.: Povee Chan.

**Warner Music Hong Kong Ltd. (Div. of Warner Music Group),** Ste. 1501-6 CMG Asia Tower, The Gateway, Tsimshatsui, Kowloon, (+852) 2369 7421, Fax: (+852) 2724 3256, Web Site: www.warnermusic.com, MD: Gary Chan; Fin. Controller: Raymond Lo; Sales Mgr.: Chi-Hing Ng; Mktg. Dir.: Agnes Chu.

## SERVICES

**AWM Swiss Technology Ltd.,** Room 1701, Billion Trade Ctr., 31 Hung To Rd., Kwun Tong, Kowloon, (+852) 2670 6000, Fax: (+852) 2670 1918, E-Mail: awm@awm.hk, Web Site: www.awm.ch
- Packaging & Labeling Equipment

**Allen Industries Ltd.,** 10/F Block A, Summit Ind. Bldg., 9 Sun Yip St., Chaiwan, (+852) 2557 0107, Fax: (+852) 2897 0297, Web Site: www.allentech.com.hk, www.allen.b2s.com
- Blank Recording Media Manufacturer
- Jewel Box Manufacturer
- Cartridges, Cassettes, Reels & Video Boxes
- Raw Tape Processing Equipment Manufacturer

**Anwell Precision Technology,** Unit 10-15, 9th Fl., Metro Loft, No. 38 Kwai Hei St., Kwai Chung, New Territories, (+852) 2499 9178, Fax: (+852) 2499 9170, E-Mail: anwell@anwell.com, Web Site: www.anwelldigital.com
- CD Processing Equipment Manufacturer

**Axxicon Moulds Hong Kong Ltd.,** Unit 2520-2525, 25th Floor, Tower 1, Metro Plz., 223 Hing Fong Rd., Kwai Fong, New Territories, (+852) 2424 4003, Fax: (+852) 2424 0503, E-Mail: hongkong@axxicon.com, Web Site: www.axxicon.com, Asia Sales Mgr.: Quido Leen Knegt.
- Raw Materials Manufacturer
- CD Processing Equipment Manufacturer

**Beneiux (Far East) Co. Ltd.,** Rm. 1103A, Admiralty Ctr., Tower 1, 18 Harcourt Rd., Hong Kong, (+852) 2660 3888, Fax: (+852) 2662 2813, E-Mail: contact@beneluxco.com, Web Site: www.beneluxco.com, Dir.: Martin Liu; Asst. Mktg. Mgr.: Grace Ng.
- Blank Recording Media Manufacturer

**Bird & Bird,** 6th Floor, ICBC Tower, Citibank Plaza, 3 Garden Road, Hong Kong, (+852) 2248 6000, Fax: (+852) 2248 6011, E-Mail:

INTERNATIONAL

hongkong@twobirds.com, Web Site: www.twobirds.com, Mng. Partner: Matthew Laight.
• Entertainment Attorney

**CASH (Composers & Authors Society of Hong Kong Ltd.),** 18/F Universal Trade Ctr., 3 Arbuthnot Rd., Central, Hong Kong, 4, (+852) 2846 3268, Fax: (+852) 2846 3261, E-Mail: general@cash.org.hk, Web Site: www.cash.org.hk, CEO: Elton Yeung; Deputy CEO: Spencer Lee.
• Performing and Mechanical Rights Organization

**CMC Magnetics (HK) Ltd.,** 2 Kiu Shing St., Kiu Tau Wai, Ping, Shan, Yuen Long, N.T., Hong Kong, (+852) 2481 6632, Fax: (+852) 2481 5967, E-Mail: cmchkray@hkstar.com, Web Site: www.cmcnet.com.tw
• CD, CD-ROM & DVD Replicator

**CWE,** 8/B, Cheung Wah Ind. Bldg. 10-12 Shipyard Ln., Quarry Bay, (+852) 2562 6117, Fax: (+852) 2811 0699, Web Site: www.cwe.com.hk
• Jewel Box Manufacturer
• Cartridges, Cassettes, Reels & Video Boxes

**Case Logic Asia Pacific,** Ste. 783, 7th Fl., 1 Trademart Dr., Hong Kong Int'l Trade & Exhibition Center, Kowloon, (+852) 3152 2380, Fax: (+852) 2758 3020, Web Site: www.caselogic.com
• Music & Video Accessory Manufacturer

**Coudert Brothers,** 39th Floor, Gloucester Tower The Landmark, 11 Pedder St., Central Hong Kong, (+852) 2218 9100, Fax: (+852) 2218 9200, E-Mail: hongkond@coudert.com, Web Site: www.coudert.com, Mng. Partner: Sook Young Yeu; Media Inquiries: Lorraine Lee.
• Entertainment Attorney

**DaTARIUS Technologies GmbH,** Unit 801-5, 8/F, Delta House, 3 on Yui St., Shatin, New Territories, (+852) 2561.2008, Fax: (+852) 2561.2561 8408, E-Mail: asia@datarius.com, Web Site: www.datarius.com, Asst.: Candy Lai.
• Clean Room, Quality Control & Test Equipment

**ECD Hong Kong Ltd.,** 20/F Beautiful Group Tower, 77 Conaught Rd. Central, Central, Hong Kong, (+852) 2865 1000, Fax: (+852) 2865 2000, E-Mail: info@ecd.com.hk, Web Site: www.ecd.com.hk, CEO/Founder: Jolland Chan; COO: C.L. Bradley; Exec. Dir.: Robert T.W. Tai.
• Store Fixture Manufacturer
• Digital Music Companies & Services

**Fuji Photo Film Co. Ltd.,** 8/F, Tsuen Wan Ind Centre, 220 Texaco Rd., Tsuen Wan, (+852) 2408 8663, Fax: (+852) 2407 0695, E-Mail: enquiry@chinahkphoto.com.hk, Web Site: www.fujifilm.com.hk
• Blank Recording Media Manufacturer

**Haldanes Solicitors and Notaries,** Ruttonjee House, 8th Fl., 11 Duddell St., Central Hong Kong, (+852) 2868 1234, Fax: (+852) 2845 1637, E-Mail: info@haldanes.com, Web Site: www.haldanes.com, Partner: John McLellan; Consultant: Stephen Terry; Office Mgr.: Alice Mak.
• Entertainment Attorney

**Hong Kong Academy for Performing Arts,** 1 Gloucester Rd., Wanchai, (+852) 2584 8500, (+852) 2584 8631, Fax: (+852) 2802 4372, (+852) 2824 1071, E-Mail: pr@hkapa.edu, Web Site: www.hkapa.edu, Dir.: Prof. Kevin Thompson; Assoc. Opns. Dir.: Philip Soden.
• Schools & Educational Institution

**Hong Kong Association of Christian Music Ministry Ltd.,** 8A, Unify Commercial Industrial Bldg., 31 Tai Yip St., Kwun Tong, Kowloon, (+852) 2757 7028, Fax: (+852) 2753 0416, E-Mail: hkacm@hkacm.org, Web Site: www.hkacm.org
• Association & Professional Organization

**IFPI (SouthEast Asia) Ltd.,** Room 3705, Hopewell Centre, 183 Queen's Rd. E., Wanchai, Hong Kong, (+852) 2.2866 6862, Fax: (+852) 2.2865 6326, E-Mail: info@ifpi-asia.com.hk, hongkong@ifpi.org, Web Site: www.ifpi.org
• Association & Professional Organization

**Inter-Cassette (Hong Kong) Ltd.,** Apec Plaza 21/F, Ste. 2109, 49 Hoi Yuen Rd., Kwun Tong, Kowloon, (+852) 2558 2121, Fax: (+852) 2897 0010, E-Mail: info@incassette.com, Web Site: www.incassette.com, Pres.: Mr. Terrance Ma; VP: Mrs. Estella Ma.
• Music & Video Accessory Manufacturer
• Blank Tape Loader
• Jewel Box Manufacturer
• Polybags & Shrinkwrap
• Cartridges, Cassettes, Reels & Video Boxes
• Custom Tape Duplicator

**Jackin Optical,** Unit 08, 10/F, Riley House, 88 Lei Muk Rd., Kwai Chung, New Territories, (+852) 2481 2822, Fax: (+852) 2410 9999, E-Mail: info@jacklin.com.hk, sale8@jackincom.hk, Web Site: www.jackin.com
• Blank Recording Media Manufacturer
• Jewel Box Manufacturer
• CD, CD-ROM & DVD Replicator

**Lee & Man Manufacturing Co. Ltd. (Div. of Audio Cassette),** 8/F, Liven Hse., 61-63 King Yip St., Kwun Tong, Kowloon, (+852) 2389 5299, Fax: (+852) 2341 9401, E-Mail: audio@leeman.com.hk, Web Site: www.leeman-audio.com.hk, Sales Mgr.: Luke Cheuk; Sales Sup. China: Jonathan Duan.
• Blank Recording Media Manufacturer

**Music Publishers Association of Hong Kong Ltd.,** Unit 627, 6/F, Ocean Centre, Harbour City, Tsimshatsui, Hong Kong, (+852) 2311 2701, Fax: (+852) 2311 2702, Chrmn.: Tony Chu; Treasurer: Sharen Lee.
• Association & Professional Organization

**Newmax (HK) Ltd.,** Unit 1516, 15/F, Metropole Sq., 2 On Yiu St., Siu Lek Yuen, Shatin, Hong Kong, (+852) 2904 5566, Fax: (+852) 2904 3005, E-Mail: info@newmax.com.hk, Web Site: www.newmax.com.hk, GM: Ricky Siu; Mktg. Mgr.: Joyce Ho.
• Jewel Box Manufacturer
• Cartridges, Cassettes, Reels & Video Boxes

**Quantegy International, inc.,** 1607 World Finance Ctr., North Tower, Harbour City, Tsimshatsui, Kowloon, (+852) 2736 1866, Fax: (+852) 2736 9834, E-Mail: sales.Hongkong@quantegy.com, Web Site: www.quantegy.com
• Blank Recording Media Manufacturer

**Scanavo Manufacturing Hong Kong Ltd.,** 10/F, Winsome House, 73 Wyndham St., Central Hong Kong, (+852) 2.554 0100, Fax: (+852) 2.554 0109, E-Mail: kn@scanavo.com, Web Site: www.scanavo.com, MD: Karsten Normann; Sales Exec.: Kristy Ip; Sales Exec.: Gloria Ng; Sales Exec.: Mikiko Nakayana.
• Cartridges, Cassettes, Reels & Video Boxes
• Packaging Services

**Sonopress Pan Asia Ltd.,** No. 9 Dai Hei St., Tai Po Industrial Estate, Tai Po, New Territories, (+852) 2665 0101, Fax: (+852) 2665 2636, E-Mail: miriam.lau@sonopress.com.hk, Web Site: www.sonopress.com.hk, MD: William Wan; Administrative Asst.: Miriam Lau.
• Polybags & Shrinkwrap
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Sony Corp. of Hong Kong Ltd.,** 16/F, East Pointe Center, 555 Hennessy Rd., Causeway Bay, (+852) 909 1111, Fax: (+852) 909 2222, E-Mail: cshelpdesk@shk.sony.com.hk, Web Site: www.sony.com.hk
• Blank Recording Media Manufacturer

**Sound Sound,** Rm. 1604/16F, Ritz Bldg., 625 Nathan Rd., Kowloon, (+852) 2385 3626, Fax: (+852) 2359 3992, E-Mail: marketing@soundsound.net, Web Site: www.soundsound.net, Contact: Fung Tim Chee.
• CD, CD-ROM & DVD Replicator

**Superb (H.K.) Ltd.,** Unit No. 23, 8/F, Metro Centre I, No. 32 Lam Ming St., Kowloon Bay, (+852) 2307 6404, Fax: (+852) 2307 6005, E-Mail: superbhk@netvigator.com, Web Site: www.superbhk.com, GM: Miss Danny Ho; Mktg. Mgr.: Miss Cammy Siu.
• Music & Video Accessory Manufacturer
• Jewel Box Manufacturer
• Cartridges, Cassettes, Reels & Video Boxes

**Titron Media,** Room 13, Level 9, Landmark North, No. 39 Lung Sum Ave., Sheung Shui, New Territories, (+852) 2695 3518, Fax: (+852) 2694 0423, E-Mail: barbara.yau@titronmedia.com, Web Site: www.titronmedia.com, Contact: Barbara Yau.
• Cartridges, Cassettes, Reels & Video Boxes

**ToCo Asia (Div. of ToCo International),** Ste. 2705-9, Tower 6, The Gateway, 9 Canton Rd., Tsimshatsui, Kowloon, (+852) 2506 5723, Fax: (+852) 2506 5721, E-Mail: carl.parker@tocoasia.com, Web Site: www.toco-international.com, Contact: Carl Parker.
• Int'l Brokers/Agents of Music/Video

# HUNGARY

## RECORD LABELS (MAJOR)

**EMI Music Hungary (Div. of EMI Music),** Bajor Center, Konyves Kalman Krt. 5, 1097 Budapest, (+36) 1.216 9630, (+36) 1.216 9620, Fax: (+36) 1.216 9633, E-Mail: hungary@emimusicpub.com, Web Site: www.emimusic.hu, MD: Judit Szekeres; GM Publishing: Peter Gyorgy; Finance Dir.: Zoltan Vegh; Head of Promo.: Attila Lengyel; Mktg. Mgr. Int'l Rep. (Capitol): Ferenc Pap; Mktg. Mgr. Int'l Rep. (Virgin): Zsuzsa Sallai; A&R Mgr.: Gergo Benda; Sales Mgr.: Peter Simon; Label Mgr.: Katalin Geri.

**Sony BMG Hungary (Div. of Sony BMG),** Level U. 4, 1023 Budapest, (+36) 1.316 0316, Fax: (+36) 1.316 0336, E-Mail: margit.geszti@bmg.hu, Web Site: www.sonymusic.hu, www.bmg.hu, MD Sony BMG Hungary: Margit Geszti; A&R Mgr.: Zoltan Foldes; Int'l Label Mgr.: Agnes Joljart.
*Labels: (Owned)* Ariola, Arista, J, RCA

**Universal Music Kft (Div. of Universal Music Group),** Gyomroi ut 140, H-1108 Budapest, (+36) 1.801 8300, Fax: (+36) 1.265 0056, Web Site: www.universalmusic.hu, MD: Tibor Rigo; MD Music Publishing: Robert Stern; Mktg. Dir.: Krisztina Peremenczky; UM3 Special Project Mgr.: Gabor Robotka; Local Repertoire Mgr.: Viktoria Wolcan; Publishing Mgr.: Szilvia Tisler.
*Labels: (Owned)* 3T, Zebra

**Warner Music Hungary Kft. (Div. of Warner Music Group),** Huvosvolgyi ut 54, Vl. Epuelet, 1021 Budapest, (+36) 1.391 1500, Fax: (+36) 1.394 0095, Web Site: www.warnermusic.hu, GM: Csaba Nasz.
*Labels: (Owned)* Magneoton Kft

## RECORD LABELS (INDEPENDENT)

**Budapest Music Center Records (BMC),** Lonyay u. 41, 1093 Budapest, (+36) 1.216 7895, (+36) 1.216 7894, Fax: (+36) 1.216 7896, (+36) 1.216 7897, E-Mail: info@bmc.hu, Web Site: www.bmc.hu, MD: Laszlo Goz; Prodn.: Tamas Bognar.

**Hungaroton Records Kft.,** Nagy Jeno u. 12, 1126 Budapest, (+36) 1.202 2088, Fax: (+36) 1.202 3795, E-Mail: info@hungaroton.hu, Web Site: www.hungaroton.hu, MD: Mate Hollos.
*US Reps.:* Qualiton Imports Ltd.
*Int'l Reps.:* Musicora (Switzerland)

**Magic Sound Ltd.,** 129 Sajo St., 8000 Szekesfeheruar, (+36) 22.385 394, Fax: (+36) 22.379 815, E-Mail: magicsound@highendaudio.hu, Web Site: www.highendaudio.hu, Pres.: Endre Szigethy; Mktg. Dir.: Tonde Paroczai.

**Media Services,** Bd. Ficusului 5-7, Sector 1, Bucharest, E-Mail: office@mediaservices.ro, Web Site: www.mediaservices.ro, MD: Dan Popi; Promo./TV Dir.: Roxana Zarnescu; Promo./A&R Dir.: Radu Groza.

**Periferic Records,** Bartok B. ut 59, 1114 Budapest, (+36) 1.385 6343, Fax: (+36) 1.466 9674, E-Mail: stereoperiferic@mail.datanet.hu, Web Site: www.perifericrecords.com, Contact: Gregory Boszormenyi.

## MUSIC PUBLISHERS

**BMG Editio Musica / (EMB) Music Publisher Ltd.,** Victor Hugo ucta 11-15, 5th Fl., H-1132 Budapest, (+36) 1.236 1100, Fax: (+36) 1.236 1101, (+36) 1.338 2732, E-Mail: emb@emb.hu, Web Site: www.emb.hu, MD: Antal Boronkay.

**EMI Music Hungary (Div. of EMI Music),** Bajor Center, Konyves Kalman Krt. 5, 1097 Budapest, (+36) 1.216 9630, (+36) 1.216 9620, Fax: (+36) 1.216 9633, E-Mail: hungary@emimusicpub.com, Web Site: www.emimusic.hu, MD: Judit Szekeres; GM Publishing: Peter Gyorgy; Finance Dir.: Zoltan Vegh; Head of Promo.: Attila Lengyel; Mktg. Mgr. Int'l Rep. (Capitol): Ferenc Pap; Mktg. Mgr. Int'l Rep. (Virgin): Zsuzsa Sallai; A&R Mgr.: Gergo Benda; Sales Mgr.: Peter Simon; Label Mgr.: Katalin Geri.

**peermusic Hungary Ltd.,** Trobitas U. 28. I/1, 1026 Budapest, (+36) 1.225 1865, Fax: (+36) 1.225 1867, E-Mail: budapest@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, GM: Dr. Istvan Szilagyi; MD: Johannes Loefler.

**Universal Music Kft (Div. of Universal Music Group),** Gyomroi ut 140, H-1108 Budapest, (+36) 1.801 8300, Fax: (+36) 1.265 0056, Web Site: www.universalmusic.hu, MD: Tibor Rigo; MD Music Publishing: Robert Stern; Mktg. Dir.: Krisztina Peremenczky; UM3 Special Project Mgr.: Gabor Robotka; Local Repertoire Mgr.: Viktoria Wolcan; Publishing Mgr.: Szilvia Tisler.

## WHOLESALERS & DISTRIBUTORS

**Karsay Es Tarsa Kft,** Loczy Lajos Utca 4, H-1022 Budapest, (+36) 1.200 6443, Fax: (+36) 1.200 9650, E-Mail: gyukars@axelero.hu
*Labels Distributed: Audio:* Concord Records, Inc.; Bongiovanni Dischi (Italy); Channel Classics Records (Netherlands)

**Magic Sound Ltd.,** 129 Sajo St., 8000 Szekesfeheruar, (+36) 22.385 394, Fax: (+36) 22.379 815, E-Mail: magicsound@highendaudio.hu, Web Site: www.highendaudio.hu, Pres.: Endre Szigethy; Mktg. Dir.: Tonde Paroczai.

**MEVex General Trade & Service, Ltd.,** Foti Ut 56, 1047 Budapest, (+36) 1.435 0420, Fax: (+36) 1.435 0219, E-Mail: mespur@axelero.hu, Contact: Janos Urban.

**Musicdome (MCD),** Fogarasi ut 5., 1148 Budapest, (+36) 1.221 5260, Fax: (+36) 1.383 8396, MD: Gyula Forgacs; MD: Zsolt Vitkay; Import Mgr.: Gabor Persoczki.
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, (LP's, 12-Inch, Singles))

**Neon Music Hungary,** Brody S. U. 40 6/21, 1088 Budapest, (+36) 266.6007, E-Mail: info@neonmusic.hu, Web Site: www.neonmusic.hu

**Sony BMG Hungary (Div. of Sony BMG),** Level U. 4, 1023 Budapest, (+36) 1.316 0316, Fax: (+36) 1.316 0336, E-Mail: margit.geszti@bmg.hu, Web Site: www.sonymusic.hu, www.bmg.hu, MD Sony BMG Hungary: Margit Geszti; A&R Mgr.: Zoltan Foldes; Int'l Label Mgr.: Agnes Joljart.

**Universal Music Distribution Centre (Div. of Universal Music Group),** Gyomroi ut 140, 1108 Budapest, (+36) 1.801 8300, Fax: (+36) 1.265 0056, Web Site: www.universalmusic.hu, MD: Tibor Rigo; Mktg. Dir.: Kristina Peremenczuy.

**Warner Music Hungary Kft. (Div. of Warner Music Group),** Huvosvolgyi ut 54, Vl. Epuelet, 1021 Budapest, (+36) 1.391 1500, Fax: (+36) 1.394 0095, Web Site: www.warnermusic.hu, GM: Csaba Nasz.

## SERVICES

**Artisjus,** Meszaros utca 15-17, 1016 Budapest, (+36) 1.488 2601, Fax: (+36) 1.212 1544, E-Mail: pgyertyanfy@artisjus.com, Web Site: www.artisjus.com, Pres.: Janos Brody; Head of Mechanical Licensing: Ms. Zsuzsa Sajo; Head of Broadcasting/Cable Licensing: Mrs. Nora Morschl; Legal Dir.: Mr. Gabor Faludi.
• Performing and Mechanical Rights Organization

**Association of Hungarian Record Labels (MAHASZ),** Csevi utca 18, 1025 Budapest, (+36) 1.391 4200, Fax: (+36) 1.200 2679, Web Site: www.mahasz.hu, Pres.: Tibor Rigo; Chief Exec.: Dr. Musinger Agnes; Webmaster: Tibor Meszaros; Prodn. Mgr.: Zsolt Jeszenszky.
• Association & Professional Organization

**BMC Hungarian Music Information Centre (Div. of Budapest Music Center),** Lonyay utca 54, H-1093 Budapest, (+36) 1.455 8071, Fax: (+36) 1.216 7897, E-Mail: eszter.vida@bmc.hu, Web Site: www.bmc.hu, Prog. Dir.: Adrianne Mankovits; Head of Library: Eszter Vida.
• Association & Professional Organization

**LIFT KFT,** Felso Korut 14, 9730 Koeszeg, (+36) 94.563 325, Fax: (+36) 94.361 061, E-Mail: lifthu@axelero.hu, Web Site: www.liftsystems.com, Contact: Rozalia Meszaros.
• Music & Video Accessory Manufacturer
• Security & Surveillance Systems Manufacturer
• Store Fixture Manufacturer

**Panasonic Hungary Ltd.,** Neumann Str. 1, 1117 Budapest, (+36) 1.382 6060, Fax: (+36) 1.382 6071, Web Site: www.panasonic.hu
• Blank Recording Media Manufacturer

**VTCD (Videoton Compact Disc Factory Ltd.) (Div. of Videoton Holding),** Aszalvolgyi u. 7, H-800 Szekesfehervar, (+36) 22.329 132, Fax: (+36) 22.329 133, E-Mail: vtcd@mail.datanet.hu
• CD, CD-ROM & DVD Replicator
• Mastering Facility

# ICELAND

## RECORD LABELS (INDEPENDENT)

**Geimsteinn,** Skolaveg 12, 230 Keflavik, (+354) 421.2717, Fax: (+354) 421.2711, E-Mail: runarjul@geimsteinn.is, Web Site: www.geimsteinn.is, Pres.: Runar Juliusson; A&R Producer: Thor Baldursson.

**Bo Halldorsson Productions,** Reykjavikurvegur 38, Box 520, IS-220 Hafnarfjordur, (+354) 892 9000, Fax: (+354) 555 1590, E-Mail: bohall@mmedia.is, Web Site: www.bo.is, www.bohalldors.com, www.brimklo.is, Contact: Bo Halldorsson.

**Sena (Div. of Dagur Group),** Skeifan 17, 108 Reykjavik, (+354) 525 5000, Fax: (+354) 525 5001, E-Mail: info@sena.is, Web Site: www.sena.is, CEO: Sverrir Berg Steinarsson; Mgr.: Bjorn Sigurdsson; Label Mgr.: Halldor Baldvinsson; Head of A&R: Eidur Arnarsson.
*Labels: (Owned)* Dennis, Skifan, Spor, Sproti

**Smekkleysa / Bad Taste Records,** PO Box 1263, 121 Reykjavik, E-Mail: info@smekkleysa.net, Web Site: www.smekkleysa.net, Co-Owner: Bjork; Co-Owner/Label Mgr.: Asmunder Jonsson.

## MUSIC PUBLISHERS

**Geimsteinn,** Skolaveg 12, 230 Keflavik, (+354) 421.2717, Fax: (+354) 421.2711, E-Mail: runarjul@geimsteinn.is, Web Site: www.geimsteinn.is, Pres.: Runar Juliusson; A&R Producer: Thor Baldursson.

## WHOLESALERS & DISTRIBUTORS

**Adfong,** Skutuvogi 7, Reykjavik, (+354) 530 5600, Fax: (+354) 588 4220, E-Mail: thjonusta@adfong.is, Web Site: www.adfong.is (Rackjobber)

**Sena (Div. of Dagur Group),** Skeifan 17, 108 Reykjavik, (+354) 525 5000, Fax: (+354) 525 5001, E-Mail: info@sena.is, Web Site: www.sena.is, CEO: Sverrir Berg Steinarsson; Mgr.: Bjorn Sigurdsson; Label Mgr.: Halldor Baldvinsson; Head of A&R: Eidur Arnarsson.

## SERVICES

**Iceland Music Information Centre,** Sidumuli 34, 108 Reykjavik, (+354) 5.683 122, Fax: (+354) 5.683 124, E-Mail: itm@mic.is, Web Site: www.mic.is, Mgr.: Sigfriaur Bjornsdottir.
- Association & Professional Organization

**Jonsson & Hall,** Sudurlandstraut 4, 108 Reykjavik, (+354) 414.4100, Fax: (+354) 414.4101, E-Mail: law@law.is, Web Site: www.law.is, Attorney: Gunnar Jonsson.
- Entertainment Attorney

**NCB (Nordisk Copyright Bureau) Iceland,** Laufasvegi 40, IS-101 Reykjavik, (+354) 1.561 6173, Fax: (+354) 1.562 6273, Web Site: www.ncb.dk, Branch Office Exec.: Thuridur Baxter.
- Performing and Mechanical Rights Organization

**STEF,** Laufasvegi 40, 101 Reykjavik, (+354) 5.616 173, Fax: (+354) 5.626 273, Web Site: www.stef.is
- Performing and Mechanical Rights Organization

**Sena (Div. of Dagur Group),** Skeifan 17, 108 Reykjavik, (+354) 525 5000, Fax: (+354) 525 5001, E-Mail: info@sena.is, Web Site: www.sena.is, CEO: Sverrir Berg Steinarsson; Mgr.: Bjorn Sigurdsson; Label Mgr.: Halldor Baldvinsson; Head of A&R: Eidur Arnarsson.
- Store Fixture Manufacturer

# INDIA

## RECORD LABELS (MAJOR)

**EMI Music India / Virgin Records (India) Pvt. Ltd. (Div. of EMI Music),** 203/204 A Wing, 2nd Fl., Nav Bharat Estate, Sewri West, Mumbai, 400 015, (+91) 22.2410 5001, Fax: (+91) 22.2410 3161, E-Mail: virgin.india@vsnl.com, Web Site: www.emigroup.com, MD EMI India: Shameer Tandon; MD Virgin India: Mohan Mahapatra; Label Mgr.: Narendra Kusnur; Label Mgr. EMI Labels: Anand Srinivasan.

**Sony BMG Entertainment (India) Pvt. Ltd. (Div. of Sony BMG),** Span Centre, South Ave., Santacruz (W), Mumbai, 400 054, (+91) 22.2646 1600, Fax: (+91) 22.2649 1723, Web Site: www.sonybmg.co.in, MD Sony BMG India: Shridhar Subramaniam; Dir. Finance/Admin.: Suresh Srinivasan; GM Finance: Prabhakar Iyer; Dir. Sales: Indranil Chakraborty; Dir. Mfg.: CK Sunny; Sr. Mktg. Mgr.-Film/Mainstream: Shanujeet Bhujbal; Grp. Mgr.-Media Planning/Promo./New Media: Sahas Malhotra; Mgr.-Alliances: Rahul Mehta; Sr. Mgr. Mktg.: Sajjad Chunawala; Mgr. Logistics/Admin.: Deepak Verma.
*Labels: (Owned)* Columbia, Dancepool, Epic, 550, Legacy, Sony Classical, Sony Wonder

**Universal Music India Pvt. Ltd. (Div. of Universal Music Group),** Samir Complex, St. Andrew's Rd., Bandra (W), Mumbai, 400 050, (+91) 22.2655 3241, Fax: (+91) 22.2655 6030, Web Site: www.umusicindia.com, MD: Rajat Kakar; EVP/CFO: Allen Andrade; VP Domestic Non Film: Shivaji Gupta; Assoc. VP Sales/Catalog Mktg.: Manoj Bhatia; Assoc. VP Int'l Pdct.: Sunil D'sa; Sr. GM HR/Admin.: Nanda Majumdar.
*Labels: (Owned)* ABKCO UK, Antilles US, ARK 21, Capricorn, Casablanca UK, Chronicles, Deram UK, Deutsche Grammophon, Electro Motor, Emarcy UK, G R P, Huh! Others, I.E. Music US, M C A Nashville, Mojazz, Mother Records UK, Motown, Phonogram UK, Polar UK, Really Useful Group, Spectrum Music UK, Stockholm Records, Tuff Gong, What's Music, *(Distributed)* A&M, Barclay, DGG, Decca, Def Jam, Island, London, Mercury, Metronome, Philips, Polydor, Rocket, Vertigo, Verve

## RECORD LABELS (INDEPENDENT)

**Koel Music / Music Plus,** 1, Kanchangad, Kanchan Galli, Pune, MH, 411004, (+91) 20.543 2377, Fax: (+91) 20.543 2377, E-Mail: koelmusic@gmail.com, Web Site: www.koelmusic.com, Chief Exec.: B. Shankaranarayan.

**Milestone Entertainment (Div. of Milestone Interactive Software, Ltd.),** 2nd Fl., Pramukh Plz., Cordial Gracious Rd., Chakala Andheri (E), Mumbai, 400 099, (+91) 22.2838 1614, (+91) 22.2838 1615, Fax: (+91) 22.2837 8204, E-Mail: info@milestoneindia.com, Web Site: www.milestoneindia.com, Chrmn./CEO: Jayant Sharma; Bus. Dir.: Sinil Mengharajani.
*Labels: (Owned)* Milestone, *(Distributed)* NXT Int'l

**Music Today (Div. of India Today Group),** 98-A, Radhakrishna Salai, 2nd Fl., Mylapore, Chennai, 600 004, (+91) 44.8531 605, Fax: (+91) 44.8532 178, E-Mail: mtoday@intoday.com, Web Site: www.music-today.com

**Saregama India Ltd. (Div. of RPG Enterprises),** Fifth Fl., Valechia Chambers, New Link Rd., Oshiwara, Andheri (W), Mumbai, Maharashtra, 400 053, (+91) 22.2674 2920, Fax: (+91) 22.2674 2927, E-Mail: harish.dayani@saregama.co.in, Web Site: www.saregama.com, Vice Chrmn.: Sanjiv Goenka; MD: Dilip Mehta; Chief Exec.- Films: Harish Dayani; Pdct. Mgr. Int'l Music: Rajul Priyadarshini; Mktg. Controller: Sweta Agnihotri.
**Branches:**
Saregama India Ltd., 33 Jessore Rd., Dum Dum, Calcutta, 700 028, India, (+91) 33.2551 4773, (+91) 33.2551 5487, Fax: (+91) 33.2551 2461, E-Mail: adit.atal@daregama.co.in, Web Site: www.saregama.com, VP Commercial: Biman Mitra.
*Labels: (Owned)* ARI, Pyramid, Sangeetha, Sargam, Sea
*US Reps.:* The Orchard

**Super Audio (Madras) Pvt. Ltd.,** 713 Mount Rd., Carex Ctr., 2nd Fl., Anna Salai, Chennai, 600006, (+91) 44.5214 0068, Fax: (+91) 44.5214 0067, E-Mail: supertape@yahoo.com, Web Site: www.musicandchants.com, Dir.: Navin Daswani; Dir.: Kunal Daswani.
*Labels: (Owned)* Geethanjali

**Super Cassettes Ltd.,** Plot 1, Sector 16A, Film Center, Noida, 201 301, (+91) 120.251 5116, Fax: (+91) 120.251 5121, E-Mail: neerajkalyan@tseries.net, Web Site: www.t-series.com, Chrmn./MD: Bushan Kumar; Contact: Neeraj Kalyan.

**Tharangni Music,** 27 Third St. Abiram puram, Chennai, 600 018, (+91) 44.2499 4843, Fax: (+91) 44.2499 6724, E-Mail: info@tharangni.com, Web Site: www.tharangni.com

**Tips Music,** 601 Durga Chambers, Linking Rd., Mumbai, 400 052, (+91) 22.5643 1188, (+91) 22.2632 0854, (+91) 22.2632 1042, Fax: (+91) 22.5643 1189, E-Mail: sunillakhani@tipsmusicfilms.com, Web Site: www.tipsmusicfilms.com, MD: Kumar Taurani.

## MUSIC PUBLISHERS

**Deep Emotions Publishing (IPRS),** B-23 Nizamuddin E., New Delhi, 110 013, (+91) 11.2435 0882, Fax: (+91) 11.2435 4380, E-Mail: contact@deepemotions.com, Web Site: www.deepemotions.com, MD: Achille Forler; Copyright Mgr.: Anita Albuquerque; Creative/A&R Mgr.: Gaurav Narula.
*Owned:* Deep Emotions Publishing, Devki Chitra, Reliance Entertainment, Throatlatch,
*Administered:* ARC Music (USA), BMG Music Publishing International, Editorial Ave. (Canada), Fuji-Pacific (Hong Kong), IMG (UK)

**Super Cassettes Ltd.,** Plot 1, Sector 16A, Film Center, Noida, 201 301, (+91) 120.251 5116, Fax: (+91) 120.251 5121, E-Mail: neerajkalyan@tseries.net, Web Site: www.t-series.com, Chrmn./MD: Bushan Kumar; Contact: Neeraj Kalyan.

**Universal Music India Pvt. Ltd. (Div. of Universal Music Group),** Samir Complex, St. Andrew's Rd., Bandra (W), Mumbai, 400 050, (+91) 22.2655 3241, Fax: (+91) 22.2655 6030, Web Site: www.umusicindia.com, MD: Rajat Kakar; EVP/CFO: Allen Andrade; VP Domestic Non Film: Shivaji Gupta; Assoc. VP Sales/Catalog Mktg.: Manoj Bhatia; Assoc. VP Int'l Pdct.: Sunil D'sa; Sr. GM HR/Admin.: Nanda Majumdar.

## WHOLESALERS & DISTRIBUTORS

**Infiniti Global,** Ah 232 Second St., 8th Main Rd., Shanti Colony, Anna Nagar, Chennai, 600 040, (+91) 4462 81422, Fax: (+91) 4462 81422, E-Mail: infiniti@vsnl.com, Contact: Rajeev Sharma.

**Koel Music / Music Plus,** 1, Kanchangad, Kanchan Galli, Pune, MH, 411004, (+91) 20.543 2377, Fax: (+91) 20.543 2377, E-Mail: koelmusic@gmail.com, Web Site: www.koelmusic.com, Chief Exec.: B. Shankaranarayan.
(Distributor, Importer, Exporter) (Compact Disc)

**Sony BMG Entertainment (India) Pvt. Ltd. (Div. of Sony BMG),** Span Centre, South Ave., Santacruz (W), Mumbai, 400 054, (+91) 22.2646 1600, Fax: (+91) 22.2649 1723, Web Site: www.sonybmg.co.in, MD Sony BMG India: Shridhar Subramaniam; Dir. Finance/Admin.: Suresh Srinivasan; GM Finance: Prabhakar Iyer; Dir. Sales: Indranil Chakraborty; Dir. Mfg.: CK Sunny; Sr. Mktg. Mgr.-Film/Mainstream: Shanujeet Bhujbal; Grp. Mgr.-Media Planning/Promo./New Media: Sahas Malhotra; Mgr.-Alliances: Rahul Mehta; Sr. Mgr. Mktg.: Sajjad Chunawala; Mgr. Logistics/Admin.: Deepak Verma.

**Universal Music India Pvt. Ltd. (Div. of Universal Music Group),** Samir Complex, St. Andrew's Rd., Bandra (W), Mumbai, 400 050, (+91) 22.2655 3241, Fax: (+91) 22.2655 6030, Web Site: www.umusicindia.com, MD: Rajat Kakar; EVP/CFO: Allen Andrade; VP Domestic Non Film: Shivaji Gupta; Assoc. VP Sales/Catalog Mktg.: Manoj Bhatia; Assoc. VP Int'l Pdct.: Sunil D'sa; Sr. GM HR/Admin.: Nanda Majumdar.

## SERVICES

**The Indian Music Industry,** Crescent Towers, 7th Floor, B/68, Veera Estate, Off New Linke Rd., Andheri (West), Mumbai, Maharashtra, 400 053, (+91) 22.2673 6301, (+91) 22.2673 6302, (+91) 22.2673 6303, Fax: (+91) 22.2673 6304, E-Mail: savio@inainami.org, Web Site: www.indianmi.org, Pres.: Vijay Lazarus; Sec. Gen.: Savio D'Souza.
- Association & Professional Organization

**Phonographic Performance Ltd.,** Crescent Towers, 7th Floor, B-68, Veera Estate, Off New Link road, Mumbai, 400 0583, (+91) 22.2673 6301, (+91) 22.2673 6303, Fax: (+91) 22.2673 6304, E-Mail: infoppi@indianmi.org, Web Site: www.pplindia.org
- Performing and Mechanical Rights Organization

**PortalPlayer Ptv. Ltd.,** Plot No. 249, Prashasan Nagar Rd., No. 72, Jubilee Hills, Hyderabad, Andhra Pradesh, 500 034, (+91) 40.2354 2926, Fax: (+91) 40.2354 2931, Web Site: www.portalplayer.com, Pres./MD India Opns.: JA Chowdary.
- Digital Music Companies & Services

**SAE Institute,** 109, Parsn Apartments, G.N. Chetty Rd., T. Nagar, Chennai, 600 017, (+91) 44.2820 3942, E-Mail: rathish@saeindia.net, Web Site: www.sae.edu
- Schools & Educational Institution

**SAE Institute,** Second Fl., Satya Sai Complex, 224, 14th, Cross, 2nd Main Sampige Rd., Malleswaram, Bangalore, 560003, (+91) 80.2346 6529, Web Site: www.sae.edu
- Schools & Educational Institution

**SAE Institute,** 1176 Trichy Rd., Ramanathapuram, Coimbatore, 641 045, (+91) 422.221 8513, Fax: (+91) 422.221 8514, Web Site: www.sae.edu
- Schools & Educational Institution

**Sony India Ltd. (Div. of Customer Information Center),** A-31 Mohan Co-op. Ind. Estate, Mathura Rd., New Delhi, 110 044, (+91) 11.5500 6600, Fax: (+91) 11.2695 9141, E-Mail: mktginfo@sid.in.cony.com.sg, Web Site: www.sony.co.in
- Blank Recording Media Manufacturer

# INDONESIA

## RECORD LABELS (MAJOR)

**EMI Music Indonesia (Div. of EMI Music),** Graha Aktiva, 5th Fl., J1. HR Rasuna Said Blok X - 1 Kav. 3, Jakarta, 12950, (+62) 21.522 1010, Fax: (+62) 21.522 1001, Web Site: www.emigroup.com, MD: Jusak I. Sutiono.

**PT Universal Music Indonesia (Div. of Universal Music Group),** Midplaza 2, 19th Fl., Jl. Jend. Sudirman Kav.10-11, Jakarta, 10220, (+62) 21.571 1777, Fax: (+62) 21.574 2091, Web Site: www.universalmusic.com, MD: Anthony Shih; Mktg. Dir.: Daniel Tumiwa; Financial Controller: Helen Chandra.

**Sony BMG Entertainment Indonesia (Div. of Sony BMG),** Jl. Johar 13, Menteng, Jakarta, 10350, (+62) 21.390 1268, Fax: (+62) 21.325 739, E-Mail: sundari.sundari@sonybmg.com, Web Site: www.sonybmg.co.id, MD: Sutanto Hartono.

**Warner Music Indonesia (Div. of Warner Music Group),** Alia Bldg., 6th Fl., Jl. M.I. Ridwan Rais 10-18, Jakarta, 10110, (+62) 21.386 7626, Fax: (+62) 21.386 7606, Web Site: www.warnermusic.com, MD: Iman Sastrosatomo.

## RECORD LABELS (INDEPENDENT)

**Aquarius Musikindo PT,** Jalan Batu Tulis XIII / 17, Jakarta, 10120, (+62) 21.380 7236, (+62) 21.345 7238, Fax: (+62) 21.344 0934, E-Mail: indie@aquariusmusikindo.com, MD: Johannes Soerjoko; Int'l Label Mgr.: Kristanto Gunawan; A&R: Suwardi Wijaya.
*Labels: (Owned)* Aquarius, *(Distributed)* Forte, JVC, Pony Canyon, Pops Music

**Arco Studio,** Jl. H. Jeni 10, Cipete, Jakarta Selatan, (+62) 21.722 7446, Fax: (+62) 21.769 6828, Contact: Ari A. Riyanto.

**Gema Nada Pertiwi,** Kebon Jeruk XV, 13, Maphar, Tamansari, Jakarta Barat, 11160, (+62) 21.612 0473, Fax: (+62) 21.612 0479, (+62) 21.612 0482, E-Mail: gnp@gnpmusic.co.id, Web Site: www.gnpmusic.co.id, Pres.: Hendarmin Susilo; Mktg. Mgr.: B. Sufeni S.; Finance Mgr.: Lie Medianti Lestari; Sales Mgr.: Nur Fitri; Prodn. Mgr.: Tjhen Tjoen Yen; Website Admin.: Djakawinata Susilo.
*Labels: (Owned)* Antique, Bali Pure, Gema, Gema Nada, Harmoni, Junior, Keraton, Mandarin, Pertiwi, World Music Library

**Indo Semar Sakti,** Jalan Jelambar Ilir No. 2, Jakarta Barat, 11460, (+62) 21.566 7135, (+62) 21.567 6156, (+62) 21.566 7136, Fax: (+62) 21.566 4449
*Labels: (Owned)* Bulletin Musik, King's, *(Distributed)* Avex Trax, Edel, Jive, Road Runner, Rock, Toco Int'l, VMP, V2

**Musica Studio,** Jl. Perdatam Raya, 3, Pasar Minggu, Jakarta Selatan, 12780, (+62) 21.799 2327, (+62) 21.798 7568, Fax: (+62) 21.798 1240, E-Mail: info@musica-studios.co.id, Web Site: www.musica-studios.co.id, Pres./Dir.: Sendjaia Widjaja; MD: Indrawah Widjaja.

**PT Sani Sentosa Abadi (Div. of Production & Marketing),** Jl. Batu Tulis, 14A, Gambir Jakarta, DKI, 10120, (+62) 21.345 4242, Fax: (+62) 21.380 3661, E-Mail: superdealer14a@hotmail.com, Pres./Dir.: Santo Sutandi; MD: Handry Sutandi.
*Labels: (Owned)* Sani Music Collection

**Penerbit Karya Music Pertiwi,** Kebon Jeruk XV, 13 Maphar, Tamansari, Jakarta, 11160, (+62) 21.612 0473, Fax: (+62) 21.612 0479, E-Mail: pmp@gnpmusic.co.id, Pres.: Hendarmin Susilo; Asst.

INTERNATIONAL

Mgr.: Endang Maryati; Legal Officer: Andy Hutajulu.

**Yaski (Div. of Far East Broadcasting Corp.),** Jl. Permata sari 1000, Villa Permata Sari, Tangerang, 15810, (+62) 21.5949 4223, Fax: (+62) 21.5949 4228, E-Mail: yaski@cbn.net.id, Web Site: www.yaski.co.id, Head of Prodn. Dept.: Tutu Sukendro; Exec. Producer: Stephen Daun.
*Labels: (Owned)* Getsemani

## MUSIC PUBLISHERS

**Aquarius Musikindo PT,** Jalan Batu Tulis XIII / 17, Jakarta, 10120, (+62) 21.380 7236, (+62) 21.345 7238, Fax: (+62) 21.344 0934, E-Mail: indie@aquariusmusikindo.com, MD: Johannes Soerjoko; Int'l Label Mgr.: Kristanto Gunawan; A&R: Suwardi Wijaya.

**Indo Semar Sakti,** Jalan Jelambar Ilir No. 2, Jakarta Barat, 11460, (+62) 21.566 7135, (+62) 21.567 6156, (+62) 21.566 7136, Fax: (+62) 21.566 4449

**PT Publisherindo Musik Utama,** Jl Pinangsia Raya, Komp Glodok Plz. Blok G/3, Jakarta, 11110, (+62) 21.600 7485, Fax: (+62) 21.625 7821, E-Mail: ventapmu@cbn.net.id, Web Site: www.bmgmusicsearch.com, Dir.: H. Enteng Tanamal; Copyright Mgr.: Dian Ventha Lesmana.

**PT Universal Music Indonesia (Div. of Universal Music Group),** Midplaza 2, 19th Fl., Jl. Jend. Sudirman Kav.10-11, Jakarta, 10220, (+62) 21.571 1777, Fax: (+62) 21.574 2091, Web Site: www.universalmusic.com, MD: Anthony Shih; Mktg. Dir.: Daniel Tumiwa; Financial Controller: Helen Chandra.

**Penerbit Karya Music Pertiwi,** Kebon Jeruk XV, 13 Maphar, Tamansari, Jakarta, 11160, (+62) 21.612 0473, Fax: (+62) 21.612 0479, E-Mail: pmp@gnpmusic.co.id, Pres.: Hendarmin Susilo; Asst. Mgr.: Endang Maryati; Legal Officer: Andy Hutajulu.

**Sony BMG Entertainment Indonesia (Div. of Sony BMG),** Jl. Johar 13, Menteng, Jakarta, 10350, (+62) 21.390 1268, Fax: (+62) 21.325 739, E-Mail: sundari.sundari@sonybmg.com, Web Site: www.sonybmg.co.id, MD: Sutanto Hartono.

**Suara Publisindo,** Midplaza 2, 19th Fl., Jl. Jendral Sudirman Kav. 10-11, Jakarta, 10220, (+62) 21.571 1777, Fax: (+62) 21.574 2091, Web Site: www.universalmusicpublishing.com, Publishing Dir.: Damayanti Ariandini.

## WHOLESALERS & DISTRIBUTORS

**Aquarius Musikindo PT,** Jalan Batu Tulis XIII / 17, Jakarta, 10120, (+62) 21.380 7236, (+62) 21.345 7238, Fax: (+62) 21.344 0934, E-Mail: indie@aquariusmusikindo.com, MD: Johannes Soerjoko; Int'l Label Mgr.: Kristanto Gunawan; A&R: Suwardi Wijaya.
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape, Accessories)

**EMI Music Indonesia (Div. of EMI Music),** Graha Aktiva, 5th Fl., Jl. HR Rasuna Said Blok X - 1 Kav. 3, Jakarta, 12950, (+62) 21.522 1010, Fax: (+62) 21.522 1001, Web Site: www.emigroup.com, MD: Jusak I. Sutiono.

**Indo Semar Sakti,** Jalan Jelambar Ilir No. 2, Jakarta Barat, 11460, (+62) 21.566 7135, (+62) 21.567 6156, (+62) 21.566 7136, Fax: (+62) 21.566 4449
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, DVD)

**Sony BMG Entertainment Indonesia (Div. of Sony BMG),** Jl. Johar 13, Menteng, Jakarta, 10350, (+62) 21.390 1268, Fax: (+62) 21.325 739, E-Mail: sundari.sundari@sonybmg.com, Web Site: www.sonybmg.co.id, MD: Sutanto Hartono.

**Warner Music Indonesia (Div. of Warner Music Group),** Alia Bldg., 6th Fl., Jl. M.I. Ridwan Rais 10-18, Jakarta, 10110, (+62) 21.386 7626, Fax: (+62) 21.386 7606, Web Site: www.warnermusic.com, MD: Iman Sastrosatomo.

## SERVICES

**PAPPRI (Indonesian Society of Composers & Arrangers),** Komplex REMACO, Jl. Tanah Pasir n 2/16, Gedong Pajang, Jakarta, 14440, (+62) 21.661 9662, Fax: (+62) 21.661 8568, E-Mail: pappri@hotpop.com, Chrmn.: Zuchra Sadikin; Pres.: Oratmangun Dharma; Gen. Sec.: Audah Husain.
• Performing and Mechanical Rights Organization

**Sony Indonesia,** JL, H.R. Rasuna Said Kav. B-6, 1st & 2nd Fl., Jakarta, 12910, (+62) 21.527 9888, Fax: (+62) 21.522 0322, Web Site: www.sony.co.id, Pres.: Y. Ishikawa; Sales Mgr.: Daniel Trisno.
• Blank Recording Media Manufacturer

# IRELAND

## RECORD LABELS (MAJOR)

**EMI Music Ireland (Div. of EMI Music),** EMI House, 1 Ailesbury Rd., Ballsbridge, 4 Dublin, (+353) 1.203 9900, (+353) 1.269 3344, Fax: (+353) 1.269 6341, Web Site: www.emirecords.ie, MD: Willie Kavanagh; Finance Dir.: Harry Finney; Sales/Mktg. Dir.: David Gogan; Promo. Dir.: Gillian Waters.
*Labels: (Owned)* Angel, Argo, Blue Note, Capitol, Chrysalis, Classics For Pleasure, Cool Tempo, Dover, Eminence, Encore, Fame, Harvest, His Master's Voice, Hour of Pleasure, IRS, Laser, Liberty, Lime, Listen For Pleasure, Manhattan, Music For Pleasure, Now, Parlophone, Picture Music Int'l, Positiva, Premier, Stal, Trio, Virgin Classics

**Sony BMG Ireland Ltd. (Div. of Sony BMG),** Embassy House, Ballsbridge, 4 Dublin, (+353) 1.647 3400, Fax: (+353) 1.647 3430, Web Site: www.sonymusic.ie, MD Sony BMG Ireland: Annette Donnelly; Financial Controller: Jim O'Neill; Head of Sales/Mktg.: Patrick Hughes; Head Press/Promo.: Jenny Headen.
*Labels: (Owned)* Columbia, Epic

**Universal Music Ireland Ltd. (Div. of Universal Music Group),** 9 Whitefriars, Aungier St., 2 Dublin, (+353) 1.402 2600, Fax: (+353) 1.475 7860, (+353) 1.475 8017, Web Site: www.universalmusic.com, MD: Dave Pennefather; Dir.: Cathy O'Loughlin; Mktg. Dir.: Freddie Middleton; Sales Dir.: Freddie Blake; Sales Mgr.: Vivian O'Rourke.
*Labels: (Owned)* GRP, Geffen

**Warner Music Ireland Ltd. (Div. of Warner Music Group),** Alexandra House, Earlsfort Centre, Earlsfort Terrace, 2 Dublin, (+353) 1.676 2022, Fax: (+353) 1.676 2602, Web Site: www.wmg.com, GM: Pat Creed; Fin. Controller: P. Deven; Sales Mgr.: Kay Kennedy.

## RECORD LABELS (INDEPENDENT)

**Aggressive Records,** 4 The Beehives, Ballinderry, Mullingar, Westmeath, (+353) 44.41829, Fax: (+353) 44.74092, E-Mail: kevrawn@iol.ie, Web Site: www.iol.ie/~kevrawn, Head of Music: Martin Kelly.

**Ainm Music Ltd. & Publishing Co. (Div. of Trend Studios),** Unit C10, Wicklow Enterprise Park, The Murrough, Wicklow Town, CO Wicklow, (+353) 404 62527, Fax: (+353) 404 62527, E-Mail: fstubbs@ainm-music.com, Web Site: www.ainm-music.com, MD: Frank Stubbs.
*Labels: (Owned)* Ainm, Cargo, Celtic Heritage Series

**Beaumex,** Unit B7-B8, Calmount Pk., Calmount Rd., Walkinstown, Dublin, 12, (+353) 1.419 1100, Fax: (+353) 1.450 2513, E-Mail: telesales@beaumex.ie, MD: Cathal Tully; Purchasing Dir.: Robert Tully.

**CMR Records,** 28 Molesworth St., 2 Dublin, (+353) 1.676 6718, Fax: (+353) 1.676 6482, E-Mail: info@cmrrecords.ie, MD: Peter Cassidy.

**Celtic Collections Ltd.,** Celtic Mews, Hatch Lane, 2 Dublin, (+353) 1.708 8480, (+353) 1.708 8490, Fax: (+353) 1.708 8484, E-Mail: info@celticcollections.com, celticc@indigo.ie, Web Site: www.celticcollections.com, CEO: Dave Kavanagh; Sales/Mktg. Dir: Sharon Browne; Export Mgr.: Elaine Massey; Admin.: Declan Browne.
*Labels: (Owned)* Celtic Collections, *(Distributed)* K-Tel
*Int'l Reps.:* Universal Music & Video Distribution

**Claddagh Records,** Dame House, Dame St., 2 Dublin, (+353) 1.677 8943, Fax: (+353) 1.679 3664, E-Mail: claddagh@crl.ie, Web Site: www.claddaghrecords.com, GM: Jane Bolton; A&R/Sales: Eoghan Davis.
*Labels: (Owned)* Phaeton
*US Reps.:* WEA Corp.

**Clo Iar-Chonnachta,** Indreabhan, Conamara, Co na Gaillimhe, (+353) 91.593 307, Fax: (+353) 91.593 362, E-Mail: cic@iol.ie, Web Site: www.cic.ie, Pres.: Michael O'Conghalie; GM: Deirdre O'Toole.
*Labels: (Owned)* CIC, *(Distributed)* Claddagh, Gael Linn

**Crashed Music / Records Ltd.,** 162 Church Rd., East Wall, 3 Dublin, (+353) 1.888 1188, Fax: (+353) 1.856 1122, E-Mail: info@crashedmusic.com, Web Site: www.crashedmusic.com, MD: Shay Hennessy; GM: Ian Hennessy.
*Labels: (Owned)* Anew, Connoisseur

**Danceline Records & Music Publishers,** 8 Stoney Ln., Rathcoole, Dublin, (+353) 1.627 1900, (+353) 1.458 0578, Fax: (+353) 1.627 4404, E-Mail: pmccluskey@eircom.ie, Web Site: homepage.eircom.net/~danceline, Owner: Peter McCluskey; Owner: Eddie Joyce.
*Labels: (Owned)* Danceline

**Dara Records (Div. of Torc Music, Ltd.),** Great Ship St., Unit 2, 8 Dublin, (+353) 1.478 1891, Fax: (+353) 1.478 2143, E-Mail: info@dolphin-dara.ie, Web Site: www.dolphin-dara.ie, MD: Paul O'Reilly; CFO: David Cashell; Promo.: Katie Brady; Export Mgr.: Paul Heffernan.
*Labels: (Owned)* Dara, Dolphin
*US Reps.:* Rego Irish Records

**Dolphin Records,** Great Ship St., Unit 3-4, 8 Dublin, (+353) 1.478 1891, Fax: (+353) 1.478 2143, E-Mail: shop@dolphin-dara.ie, Web Site: www.dolphin-dara.ie, MD: Paul O'Reilly; CFO: David Cashell; Promo.: Katie Brady; Export Mgr.: Paul Heffernan.
*Labels: (Owned)* Dolphin
*Int'l Reps.:* MRA Entertainment Group (Australia)

**Gael Linn Records & Distribution,** Unit 7C City Link Business Park, Old Nash Rd., 12 Dublin, DU, (+353) 1.426 0224, Fax: (+353) 1.426 0240, E-Mail: eolas@gaellinn.com, Web Site: www.gaellinn.ie, Opns. Mgr.: Shane O'Neill; Dist. Mgr.: Seamus O'Neill.
*Labels: (Owned)* Gael Linn, *(Distributed)* Mullligan

**Hummingbird Records,** 22 Lower Leeson St., 2 Dublin, (+353) 1.662 7322, Fax: (+353) 1.662 7323, E-Mail: topfloor@iolfree.ie, Web Site: www.hummingbirdrecords.com, Co-Dir.: John Dunford; Co-Dir.: Philip King; Sr. Label Mgr.: Dave Turner.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Independent Records,** 5/6 Lombard St. E., 2 Dublin, (+353) 1.670 7577, E-Mail: info@independentrecs.com, Web Site: www.independentrecs.com, MD: David O'Grady.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Interactive Music Ltd.,** 2 Carriglea Naas Rd., 12 Dublin, (+353) 1.419 5037, (+353) 1.419 5039, Fax: (+353) 1.419 5409, E-Mail: info@interactive-music.com, Dir.: Suriya Moodliar; Dir.: Oliver Walsh.

**Intersound,** Killyneill, Silverstream, County Monaghan, (+353) 47.85490, Fax: (+353) 47.85477, E-Mail: info@intersounddistribution.ie, MD: John Mallon; Label Mgr.: Sandra Ryan.
*Labels: (Owned)* 321, Tulip

**Jigs and Reels Company,** PO Box 84, 40 MacCurtain St., Cork, (+353) 21.450 2040, Fax: (+353) 21.450 2025, E-Mail: jigsandreelsco@iol.ie, Web Site: www.ossian.ie, MD: Therese Loesberg.

**Kite Music (Dublin) Ltd.,** First Flr., 5 Cope St., Temple Bar, 2 Dublin, (+353) 1.671 8592, Fax: (+353) 1.672 8005, E-Mail: gforce@indigo.ie, Pres.: Brian O'Kelly; Dublin Contact: Scott MacAlister.
*Labels: (Owned)* Global Force

**Lakota Records,** PO Box 4704, Ballsbridge, 4 Dublin, (+353) 1.283 9071, Fax: (+353) 1.283 9071, E-Mail: info@lakotarecords.com, Web Site: www.lakotarecords.com, A&R Dir.: Conor Brooks; Mktg. Dir.: Conor O'Flaherty; A&R: Michael Armstrong.

**Lunar / Unicorn Records,** 5-6 Lombard St., E., 2 Dublin, (+353) 1.677 4229, Fax: (+353) 1.671 0421, E-Mail: lunar@indigo.ie, MD: Brian Molloy; Promo. Mgr.: Judy Cardiff.
*Labels: (Owned)* Brio, Gasworks, Nugget

**Magnetic Music Ltd.,** Fisher St., Doolin, County Clare, (+353) 65.707 4988, Fax: (+353) 65.707 4989, E-Mail: magmusic@magnetic-music.com, Web Site: www.magnetic-music.com, MD: Petr Pandula.
*Labels: (Owned)* Aviva, Magnetic

**Origin Records,** Galway Bay fm Sandy Rd., Galway, (+353) 91.770 000, Fax: (+353) 91.752 689, Web Site: homepage.tinet.ie/~originrecords, MD: Jon Richards.

**Owl Records International Ltd.,** 1 Stanaway Dr., Crumlin, 12 Dublin, (+353) 1.455 7750, Fax: (+353) 1.455 7782, E-Mail: owl@eircom.net, Web Site: www.owlrecords.com, Licensing: Reg Keating; CD Sales: Pauline McCarville.
*Labels: (Owned)* Emerald Isle, Owl, Rinka, Showbox

**Phaeton Records (Div. of Claddagh Records),** Dame House, Dame Street, 2 Dublin, (+353) 1.6778 943, Fax: (+353) 1.679 3664, E-Mail: wholesale@crl.ie, Web Site: www.claddaghrecords.com, Mgr.: Jane Bolton.

**RMG Chart Entertainment,** 2 Carriglea, Naas Rd., 12 Dublin, (+353) 1.419 5000, Fax: (+353) 1.419 5016, E-Mail: info@rmgchart.ie, Web Site: www.rmgchart.ie, MD: Peter Kenny; Mktg. Mgr.: Janine Nallen; Mgr. Wholesale Div.: Ian Church; Sales Mgr.: Kieran Kennedy; Label Mgr.: Alison Rogers; Finan. Controller: Joan Berry; Telesales: Sandra Jennings; PR: Melanie King; Accts.: Jack Sheehan.
*Labels: (Distributed)* CRS, Compass, Curb, Damien Rice, Death Row, Greentrax, Hummingbird, IHT (David Gray), Kila, Munich, Oh Boy, Rosette, Rounder, Rykodisc, Shanachie, Snapper, Solid, Southern, Sugarhill, 3MV, Vital, WMG

**Shanachie Entertainment,** Moneystown N., Roundwood, Wicklow, (+353) 40.445 139, Fax: (+353) 40.445 146, Web Site: www.shanachie.com, GM: Joe McKenna.
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada)

**Tara Music Co. Ltd.,** Basement, 18 Upper Mount St., 2 Dublin, (+353) 1.678 7871, Fax: (+353) 1.678 7873, E-Mail: info@taramusic.com, Web Site: www.taramusic.com, CEO: John Cook; Mktg./Publicity: Mick Barry.

**V2 Records Ireland,** 30-32 Sir John Rogerson's Quay, 2 Dublin, (+353) 1.671 4280, Fax: (+353) 1.670 3164, E-Mail: ciara.gaynor@v2music.com, Web Site: www.v2music.com, GM: Ciara Gaynor.

## MUSIC PUBLISHERS

**Ainm Music Ltd. & Publishing Co. (Div. of Trend Studios),** Unit C10, Wicklow Enterprise Park, The Murrough, Wicklow Town, CO Wicklow, (+353) 404 62527, Fax: (+353) 404 62527, E-Mail: fstubbs@ainm-music.com, Web Site: www.ainm-music.com, MD: Frank Stubbs.

**Asdee Music (ASCAP),** CPG House, Glenageary Office Park, Glenageary, County Dublin, (+353) 1.285 8711, Fax: (+353) 1.285 8928, E-Mail: peter.bardon@bardis.ie, Web Site: www.bardis.ie, Contact: Peter Bardon; Contact: Kate Byrne.

**Bardis Music Co. Ltd. (ASCAP),** CPG House, Glenageary Office Park, Glenageary, County Dublin, (+353) 1.285 8711, Fax: (+353) 1.285 8928, E-Mail: Info@bardis.ie, Web Site: www.bardis.ie, Contact: Kate Byrne; MD: Peter Bardon; Office Mgr.: Grainne Bardon.

**Clo Iar-Chonnachta,** Indreabhan, Conamara, Co na Gaillimhe, (+353) 91.593 307, Fax: (+353) 91.593 362, E-Mail: cic@iol.ie, Web Site: www.cic.ie, Pres.: Michael O'Conghalie; GM: Deirdre O'Toole.

**Crashed Music / Records Ltd. (IMRO),** 162 Church Rd., East Wall, 3 Dublin, (+353) 1.888 1188, Fax: (+353) 1.856 1122, E-Mail: info@crashedmusic.com, Web Site: www.crashedmusic.com, MD: Shay Hennessy; GM: Ian Hennessy.
*Owned:* Anew Music (IMRO), Connoisseur Music (IMRO), Plamas Music (IMRO), Shay Songs (IMRO),
*Administered:* Gael Linn Music (IMRO), Not S' Band Music (IMRO)

**Danceline Records & Music Publishers,** 8 Stoney Ln., Rathcoole, Dublin, (+353) 1.627 1900, (+353) 1.458 0578, Fax: (+353) 1.627 4404, E-Mail: pmccluskey@eircom.ie, Web Site: homepage.eircom.net/~danceline, Owner: Peter McCluskey; Owner: Eddie Joyce.

**Dolphin Records,** Great Ship St., Unit 3-4, 8 Dublin, (+353) 1.478 1891, Fax: (+353) 1.478 2143, E-Mail: shop@dolphin-dara.ie, Web Site: www.dolphin-dara.ie, MD: Paul O'Reilly; CFO: David Cashell; Promo.: Katie Brady; Export Mgr.: Paul Heffernan.

**Foxrock Music Productions,** Turret Rocks, Esmonde Rd., Enniscorthy, County Wexford, (+353) 87.251 3201, Fax: (+353) 54.35304, E-Mail: fmp@eircom.net, MD: Johnny Lappin.

**Hummingbird Records,** 22 Lower Leeson St., 2 Dublin, (+353) 1.662 7322, Fax: (+353) 1.662 7323, E-Mail: topfloor@iolfree.ie, Web Site: www.hummingbirdrecords.com, Co-Dir.: John Dunford; Co-Dir.: Philip King; Sr. Label Mgr.: Dave Turner.

**Jigs and Reels Company,** PO Box 84, 40 MacCurtain St., Cork, (+353) 21.450 2040, Fax: (+353) 21.450 2025, E-Mail: jigsandreelsco@iol.ie, Web Site: www.ossian.ie, MD: Therese Loesberg.

INTERNATIONAL

**Keady Music,** 24 Upper Mount St., 2 Dublin, (+353) 1.676 6751, Fax: (+353) 1.676 6786, E-Mail: ereeves@secondsymphony.ie, MD: Elizabeth Reeves.

**Magnetic Music Ltd.,** Fisher St., Doolin, County Clare, (+353) 65.707 4988, Fax: (+353) 65.707 4989, E-Mail: magmusic@magnetic-music.com, Web Site: www.magnetic-music.com, MD: Petr Pandula.

**Mild Music,** Basement, 18 Upper Mount St., 2 Dublin, (+353) 1.678 7871, Fax: (+353) 1.678 7873, E-Mail: info@taramusic.com, Web Site: www.taramusic.com, MD: John Cook.

**Raglan Music,** CPG House, Glenageary Office Pk., Glenageary, County Dublin, (+353) 1.285 8711, Fax: (+353) 1.285 8928, E-Mail: peter.bardon@bardis.ie, Contact: Peter Bardon.

**Sony BMG Ireland Ltd. (Div. of Sony BMG),** Embassy House, Ballsbridge, 4 Dublin, (+353) 1.647 3400, Fax: (+353) 1.647 3430, Web Site: www.sonymusic.ie, MD Sony BMG Ireland: Annette Donnelly; Financial Controller: Jim O'Neill; Head of Sales/Mktg.: Patrick Hughes; Head Press/Promo.: Jenny Headen.

**Woodtown Music Publications Ltd.,** Dame St., Dame House, 2 Dublin, (+353) 1.677 8943, Fax: (+353) 1.679 3664, E-Mail: claddagh@crl.ie, Web Site: claddaghrecords.com, Contact: Jane Bolton.

## VIDEO/DVD COMPANIES

**Carr Communications,** 4 Bracken Business Park, Bracken Rd., Sandyford, 18 Dublin, (+353) 1.278 5000, Fax: (+353) 1.294 3411, E-Mail: info@carrcommunications.ie, Web Site: www.carrcommunications.ie, MD: Dermot McCrum.

**Tyrone Productions,** 27 Lower Hatch St., 2 Dublin, (+353) 1.662 7200, Fax: (+353) 1.662 7217, E-Mail: info@tyrone-productions.ie, Web Site: www.tyrone-productions.ie, GM: Patricia Carroll; Sales/Mktg.: Judy Forde.
*Formats:* VHS, S-VSH, DVD.
*Supplies:* Instructional, Special Interest Only, Sports, Children's, Documentary, Travel, Dance.

## WHOLESALERS & DISTRIBUTORS

**Beaumex,** Unit B7-B8, Calmount Pk., Calmount Rd., Walkinstown, Dublin, 12, (+353) 1.419 1100, Fax: (+353) 1.450 2513, E-Mail: telesales@beaumex.ie, MD: Cathal Tully; Purchasing Dir.: Robert Tully.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (Singles), Accessories)
*Products/Accessories:* Blank Tape: TDK, Maxell

**Celtic Collections Ltd.,** Celtic Mews, Hatch Lane, 2 Dublin, (+353) 1.708 8480, (+353) 1.708 8490, Fax: (+353) 1.708 8484, E-Mail: info@celticcollections.com, celticc@indigo.ie, Web Site: www.celticcollections.com, CEO: Dave Kavanagh; Sales/Mktg. Dir: Sharon Browne; Export Mgr.: Elaine Massey; Admin.: Declan Browne.

**Claddagh Records,** Dame House, Dame St., 2 Dublin, (+353) 1.677 8943, Fax: (+353) 1.679 3664, E-Mail: claddagh@crl.ie, Web Site: www.claddaghrecords.com, GM: Jane Bolton; A&R/Sales: Eoghan Davis.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Records (LP's), Music Books)
*Labels Distributed: Audio:* Green Linnet Records, Inc. / Xenophile Records

**Comet Records,** 5 Cope St., Temple Bar, 2 Dublin, (+353) 1.671 8592, Fax: (+353) 1.672 8005, E-Mail: comet@indigo.ie, MD: Brian O' Kelly.

**Cosmic Sounds Ltd.,** 1A Farmhill Rd., Goatstown, 14 Dublin, (+353) 1.298 6551, Fax: (+353) 1.298 5715, E-Mail: info@cosmicsounds.ie, Web Site: www.cosmicsounds.ie, MD: Harry Willis; Sales Dir.: Ian Willis; Mktg. Mgr.: Stuart Little.
(Distributor, Importer, Exporter)
*Labels Distributed: Audio:* Nimbus Records (United Kingdom)
*Labels Distributed: Video:* BBC Video.

**Dolphin Records,** Great Ship St., Unit 3-4, 8 Dublin, (+353) 1.478 1891, Fax: (+353) 1.478 2143, E-Mail: shop@dolphin-dara.ie, Web Site: www.dolphin-dara.ie, MD: Paul O'Reilly; CFO: David Cashell; Promo.: Katie Brady; Export Mgr.: Paul Heffernan.

**EMI Music Ireland (Div. of EMI Music),** EMI House, 1 Ailesbury Rd., Ballsbridge, 4 Dublin, (+353) 1.203 9900, (+353) 1.269 3344, Fax: (+353) 1.269 6341, Web Site: www.emirecords.ie, MD: Willie Kavanagh; Finance Dir.: Harry Finney; Sales/Mktg. Dir.: David Gogan; Promo. Dir.: Gillian Waters.

**Gael Linn Records & Distribution,** Unit 7C City Link Business Park, Old Nash Rd., 12 Dublin, DU, (+353) 1.426 0224, Fax: (+353) 1.426 0240, E-Mail: eolas@gaellinn.com, Web Site: www.gaellinn.ie, Opns. Mgr.: Shane O'Neill; Dist. Mgr.: Seamus O'Neill.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, (LP's, 12-Inch, Singles), Cutouts, Overstock)
*Labels Distributed: Audio:* Compass Records

**Harrison Delahunty International,** 24 Upper Mount St., 2 Dublin, (+353) 1.661 8697, Fax: (+353) 1.676 7931, E-Mail: cdmcvc@iol.ie, Dir.: Doreen Delahunty; Dir.: Noel Harrison.
(Distributor, Importer, Exporter) (Compact Disc, Video - Cassette, DVD)

**Hummingbird Records,** 22 Lower Leeson St., 2 Dublin, (+353) 1.662 7322, Fax: (+353) 1.662 7323, E-Mail: topfloor@iolfree.ie, Web Site: www.hummingbirdrecords.com, Co-Dir.: John Dunford; Co-Dir.: Philip King; Sr. Label Mgr.: Dave Turner.

**Independent Records,** 5/6 Lombard St. E., 2 Dublin, (+353) 1.670 7577, E-Mail: info@independentrecs.com, Web Site: www.independentrecs.com, MD: David O'Grady.

**Interactive Music Ltd.,** 2 Carriglea Naas Rd., 12 Dublin, (+353) 1.419 5037, (+353) 1.419 5039, Fax: (+353) 1.419 5409, E-Mail: info@interactive-music.com, Dir.: Suriya Moodliar; Dir.: Oliver Walsh.
(Distributor, One-Stop)

**Intersound,** Killyneill, Silverstream, County Monaghan, (+353) 47.85490, Fax: (+353) 47.85477, E-Mail: info@intersounddistribution.ie, MD: John Mallon; Label Mgr.: Sandra Ryan.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape)

**Jigs and Reels Company,** PO Box 84, 40 MacCurtain St., Cork, (+353) 21.450 2040, Fax: (+353) 21.450 2025, E-Mail: jigsandreelsco@iol.ie, Web Site: www.ossian.ie, MD: Therese Loesberg.

**Kite Music (Dublin) Ltd.,** First Flr., 5 Cope St., Temple Bar, 2 Dublin, (+353) 1.671 8592, Fax: (+353) 1.672 8005, E-Mail: gforce@indigo.ie, Pres.: Brian O'Kelly; Dublin Contact: Scott MacAlister.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Accessories)

**Peats Wholesale Ltd.,** 14 Westlink Industrial Estate, Kylemore Rd., 10 Ballyfermot, Dublin, (+353) 1.626 4662, Fax: (+353) 1.626 6104, E-Mail: sales@peatswholesale.ie, Web Site: www.peatswholesale.ie, MD: Geoffrey Peat; GM: Bernard Creevey.
(Distributor)
*Products/Accessories:* Accessories: Ross, Shure, TDK; Batteries: TDK, Duracell; Blank Tape: TDK; CD Players: Wharfedale; CD, Tape & Record Care Products: AM, Discwasher; Head Phones: Ross, Grundig; Storage & Carrying Cases: Playstok, Ross, AM

**RMG Chart Entertainment,** 2 Carriglea, Naas Rd., 12 Dublin, (+353) 1.419 5000, Fax: (+353) 1.419 5016, E-Mail: info@rmgchart.ie, Web Site: www.rmgchart.ie, MD: Peter Kenny; Mktg. Mgr.: Janine Nallen; Mgr. Wholesale Div.: Ian Church; Sales Mgr.: Kieran Kennedy; Label Mgr.: Alison Rogers; Finan. Controller: Joan Berry; Telesales: Sandra Jennings; PR: Melanie King; Accts.: Jack Sheehan.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Accessories)
*Labels Distributed: Audio:* Compass Records
*Labels Distributed: Video:* Shanachie Entertainment Corp.

**Sony BMG Ireland Ltd. (Div. of Sony BMG),** Embassy House, Ballsbridge, 4 Dublin, (+353) 1.647 3400, Fax: (+353) 1.647 3430, Web Site: www.sonymusic.ie, MD Sony BMG Ireland: Annette Donnelly; Financial Controller: Jim O'Neill; Head of Sales/Mktg.: Patrick Hughes; Head Press/Promo.: Jenny Headen.

**Sound Records,** Grattan St., Grosvenor House, Sligo, (+353) 71.914 3748, Fax: (+353) 71.914 6811, E-Mail: music@iol.ie, Web Site: www.record-room.com, Mgr.: Aiden Mannion.

**Universal Music Ireland Ltd. (Div. of Universal Music Group),** 9 Whitefriars, Aungier St., 2 Dublin, (+353) 1.402 2600, Fax: (+353) 1.475 7860, (+353) 1.475 8017, Web Site: www.universalmusic.com, MD: Dave Pennefather; Dir.: Cathy O'Loughlin; Mktg. Dir.: Freddie Middleton; Sales Dir.: Freddie Blake; Sales Mgr.: Vivian O'Rourke.

**Warner Music Ireland Ltd. (Div. of Warner Music Group),** Alexandra House, Earlsfort Centre, Earlsfort Terrace, 2 Dublin, (+353) 1.676 2022, Fax: (+353) 1.676 2602, Web Site: www.wmg.com, GM: Pat Creed; Fin. Controller: P. Deven; Sales Mgr.: Kay Kennedy.

## SERVICES

**AGI Media Dublin Ltd. (Div. of MeadWestvaco),** Broomhill Rd., Tallaght, 24 Dublin, (+353) 1.439 5800, Fax: (+353) 1.462 3507, E-Mail: dublin@ie.agimedia.com, Web Site: www.agimedia.com, GM: Jimmy Hegarty; Sales Dir.: Michael Molloy.
- Printing

**ALLSOP Europe Ltd. (Div. of ALLSOP, Inc.),** Industrial Park, Waterford, IRE, (+353) 51.355 091, Fax: (+353) 51.377 717, E-Mail: info@allsop.ie, Web Site: www.allsop.com, CEO: Luke Cody; Sales/Mktg. Mgr.: Alan James.
- Music & Video Accessory Manufacturer

**Bronway Ltd.,** Southern Cross Route, Bray Bus. Park, Bray, Co Wicklow, (+353) 1.280 0200, Fax: (+353) 1.284 5835, E-Mail: info@bronway.com, Web Site: www.bronway.com
- Collating & Conveyor Systems
- Packaging & Labeling Equipment

**Carr Communications,** 4 Bracken Business Park, Bracken Rd., Sandyford, 18 Dublin, (+353) 1.278 5000, Fax: (+353) 1.294 3411, E-Mail: info@carrcommunications.ie, Web Site: www.carrcommunications.ie, MD: Dermot McCrum.
- Public Relations Company

**Contemporary Music Centre,** 19 Fishamble St., Temple Bar, 8 Dublin, (+353) 1.673 1922, Fax: (+353) 1.648 9100, E-Mail: info@cmc.ie, Web Site: www.cmc.ie
- Association & Professional Organization
- Music Library

**Fuji Ireland,** 78A Lagan Rd., Dublin Industrial Estate, 11 Dublin, (+353) 1.882 0200, Fax: (+353) 1.830 9351, E-Mail: info@fujifilm.ie, Web Site: www.fujifilm.ie, Cust. Serv. Mgr.: Lorraine Boyne.
- Blank Recording Media Manufacturer

**Gleeson, McGrath & Baldwin,** 29 Anglesea St., 2 Dublin, (+353) 1.474 4300, Fax: (+353) 1.474 4343, E-Mail: fmurphy@gleesonmcgrathbaldwin.ie, Web Site: www.gleesonmcgrathbaldwin.ie, Mng. Partner: Francis J. Murphy.
- Entertainment Attorney

**IMRO (Irish Music Rights Organisation Ltd.),** Copyright House, Pembroke Row, Lower Baggot St., 2 Dublin, (+353) 1.661 4844, Fax: (+353) 1.676 3125, (+353) 1.661 3789, E-Mail: info@imro.ie, Web Site: www.imro.ie, Chrmn.: Mike Hanrahan; Chief Exec.: Adrian Gaffney; Co. Sec.: Carmel Ryan.
- Association & Professional Organization
- Performing and Mechanical Rights Organization

**ISA (International Songwriters' Association Ltd.),** PO Box 46, Limerick City, Limerick, (+353) 61.228 837, Fax: (+353) 61.229 464, E-Mail: jliddane@songwriter.iol.ie, Web Site: songwriter.co.uk, CEO: Jim Liddane.
- Association & Professional Organization

**Irish Recorded Music Association (IRMA),** IRMA House, 1 Corrig Ave., Dun Loaghaire, Dublin, (+353) 1.280 6571, Fax: (+353) 1.280 6579, E-Mail: info@irma.ie, Web Site: www.irma.ie, Chrmn.: Willie Kavanagh; Dir. Gen.: Dick Doyle; Sec.: Clive Leacy.
- Association & Professional Organization

**Irish Traditional Music Archive,** 63 Merrion Sq., 2 Dublin, (+353) 1.661 9699, Fax: (+353) 1.662 4585, Web Site: www.itma.ie, Dir.: Nicholas Carolan.
- Music Library

**Irish World Music Centre,** Foundation Building, Univ. of Limerick, Limerick, (+353) 61.202 590, Fax: (+353) 61.202 589, Web Site: www.ul.ie/~iwmc, Professor of Music/Dir. World Music Center: Michael O'Suilleabhain; Press/Pub. Rel.: Ellen Byrne.
- Association & Professional Organization
- Schools & Educational Institution

**Jefferson Smurfit Group,** Beech Hill, Clonskeagh, 4 Dublin, (+353) 1.202 7000, Fax: (+353) 1.269 4481, Web Site: www.smurfit-group.com, Contact: Dermot Smurfit.
- Envelopes & Mailers
- Jacket/Sleeve Manufacturer
- Packaging Services
- Packaging & Labeling Equipment

**MCPS Ireland,** Pembroke Row, Lower Baggot St., 2 Dublin, (+353) 1.676 6940, Fax: (+353) 1.661 1316, E-Mail: victor.finn@mcps.ie, Web Site: www.mcps.ie, MD: Victor Finn.
- Performing and Mechanical Rights Organization

**MPO Ireland Ltd.,** Blanchardstown Industrial Estate, Snugborough Rd., 15 Blanchardstown, Dublin, (+353) 1.822 1363, Fax: (+353) 1.806 6058, Web Site: www.mpo.fr
- CD, CD-ROM & DVD Replicator
- Mastering Facility
- Plating & Pressing Plant

**Music Network,** The Coach House, Dublin Castle, 2 Dublin, (+353) 1.671 9429, Fax: (+353) 1.671 9430, E-Mail: info@musicnetwork.ie, Web Site: www.musicnetwork.ie, Infomation Serv. Mgr.: Seamus O'Reilly.
- Association & Professional Organization

**O'Leary P.R. & Marketing,** 50 James Place, James House, 2 Dublin, (+353) 1.678 9888, Fax: (+353) 1.676 5570, E-Mail: info@olearypr.ie, Web Site: www.olearypr.ie, MD: Mari O'Leary; Dir.: Sarah Gallagher.
- Public Relations Company
- Record Promotion Company

**Panasonic Ireland Ltd.,** 2015 Orchard Ave., Citywest Business Campus, 24 Dublin, (+353) 1.413 5300, Fax: (+353) 1.466 0252, E-Mail: info@panasonic.co.uk, Web Site: www.panasonic.co.uk
- Blank Recording Media Manufacturer

**Phonographic Performance Ireland (PPI),** PPI House, 1 Corrig Ave., Duh Loaghaire, Dublin, (+353) 1.280 5977, Fax: (+353) 1.280 6579, E-Mail: info@ppiltd.com, Web Site: www.ppiltd.com, CEO: Dick Doyle; Head of Opns.: Sean Murtagh; Head of Finance/Admin.: Clive Leacy.
- Association & Professional Organization
- Performing and Mechanical Rights Organization

**R.A.A.P Ltd.,** 24 Beacon Rd., 18 Sandyford, (+353) 1.293 4999, Fax: (+353) 1.293 8980, Web Site: www.raap.ie, Chrmn.: Paddy Cole; Dir./Co. Sec.: Declan O'Neill.
- Performing and Mechanical Rights Organization

**Replitek Ireland,** Great Ship St., Unit 4, 8 Dublin, (+353) 1.478 1891, Fax: (+353) 1.478 2143, E-Mail: irishmus@iol.ie, Contact: Joe O' Reilly.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Plating & Pressing Plant

**Chris Roche Publicity,** 16 Upper Pembroke St., 2 Dublin, (+353) 1.661 2364, (+353) 1.661 2228, Fax: (+353) 1.661 9854, E-Mail: info@chrisrochepublicity.com, MD: Geraldine Roche; Acct. Dir.: Aine Carmody.
- Public Relations Company

**Slattery Communications,** 22 Merrion Sq., 2 Dublin, (+353) 1.661 4055, Fax: (+353) 1.661 4106, E-Mail: info@slatterycommunications.ie, Web Site: www.slatterycommunications.ie, CEO: Padraig Slattery.
- Public Relations Company

**Sonopress Ireland Ltd.,** IDA Insutraial Estate, Balbriggan, Dublin, (+353) 1.840 9000, Fax: (+353) 1.841 4653, E-Mail: andrea.mahon@sonopress.ie, Web Site: www.sonopress.ie, Commercial Dir.: Andrea Mahon; Sales Rep.: Liz Donegan.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility
- Plating & Pressing Plant

**Trend Duplication Ltd.,** Unit A2, Canal Bank, Hume Venue, Park West, Industrial Park, D12 Dublin, (+353) 1.616 0600, Fax: (+353) 1.616 0601, E-Mail: info@trendstudios.com, Web Site: www.trendstudios.com, Studio Mgr.: Mary Kettle; Technical Dir.: Paul Waldron; Customer Servs. Mgr.-Video: Neville Wright.
- Blank Tape Loader
- Polybags & Shrinkwrap
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility
- Plating & Pressing Plant

**Zomax Ltd.,** Unit 1, Cloverhill Industrial Estates, Clondalkin, Dublin 2, (+353) 1.405 6200, Fax: (+353) 1.457 5970, E-Mail: information@zomax.com, Web Site: www.zomax.com, GM/Mktg./Sales: Patrick Bourke; Contact: Patrice Dowling.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

# ISRAEL

## RECORD LABELS (INDEPENDENT)

**AD Music,** 7 Beit Hillel St., Tel Aviv, 67017, (+972) 3.561 7711, Fax: (+972) 3.561 5665, Web Site: www.ad-music.com, CEO/Founder: Yair Nitzani; Head of Clearance: Nili Morgenstern; Head of Int'l/ CTO: Allan Moon.

**Avatar Records,** PO Box 5290, Tel Aviv, 61052, (+972) 3.518 5426, Fax: (+972) 3.518 5426, E-Mail: info@avatar-music.com, Web Site: www.avatar-music.com, Pres.: Peter Eibenschutz; A&R/Prodn.: Avichay Avigal; Promo.: Ruth Sharabi.

**BNE Records,** 5 Hamerkava St., Industrial Zone, Holon, 58851, (+972) 3.550 0775, Fax: (+972) 3.556 5140, E-Mail: info@bne.co.il, Web Site: www.bne.co.il, MD: Avi Brand; Local Mktg.: Ilan Ziv; Int'l Mgr.: Avi Yossef; Promo. Mgr.: Shimrit Goren; Int'l Mktg. Mgr.: Irish Scheinmann.
*Labels: (Owned)* Yo Yo, *(Distributed)* Beggars Banquet/4AD, Matador, Mo Wax, Too Pure, XL

**Hataklit Ltd.,** PO Box 32, Pardesia, 42815, (+972) 9.894 6236, Fax: (+972) 9.894 6299, E-Mail: israfolk@netvision.net.il, Web Site: www.musicfromisrael.com, CEO: Dov Zeira.
*Labels: (Owned)* Carmel, Dance Vision, Folk 2000, Israelsong, Mega Hits, Super Disc, Teen

**Hed-Arzi Ltd.,** 3A Yoni Netanyahu St., Or Yehuda, 60376, (+972) 3.538 3333, Fax: (+972) 3.533 3619, Web Site: www.hed-arzi.co.il, MD: Ron Kleinfeld; Int'l Head: Sharon Levi; Mktg. Dir.: Yaron Cohen; Import Mgr.: Harvey Lewis; Label Mgr.: Mariah Groisman; PR Mgr.: Ofer Menachem.

**Helicon Records,** 7 Hamerkava St., Industrial Zone B, Holon, 58851, (+972) 3.653 2000, (+972) 3.556 2212, Fax: (+972) 3.556 0938, Web Site: www.helicon.co.il, MD: Ronnie Braun; MD: Isaac Alshech; VP Mktg.: Shmil Zinger; VP Finance/Admin.: Uri Mukmal; VP Bus. Devel.: Guy Aylon; Int'l Dir.: Avi Maor; Publishing Mgr.: Yaron Kedar.
*Labels: (Owned)* Big Foot, Canaan, *(Distributed)* Universal, Virgin

**Israel Music Institute,** 55 Menachem Begin Rd., Tel Aviv, IL-67138, (+972) 3.624 7095, Fax: (+972) 3.561 2826, E-Mail: musicinst@bezeqint.net, Web Site: aquanet.co.il/vip/imi, Dir./Editor in Chief: Paul Landau.
*US Reps.:* Qualiton Imports Ltd.

**JAZZIS Ltd.,** 6 HaShayish St., Haifa Bay, IL-26291, (+972) 4.872 5085, Fax: (+972) 4.841 1679, E-Mail: mail@jazzis.com, Web Site: www.jazzis.com, MD: Adam Baruch; Import Mgr.: Zvi Roth.
*Labels: (Distributed)* Acoustic Music, Alula, Beat Goes On, California Sunset, Chesky, Collegium, Cuneiform, Dara, Gear Fab, Giant Electric Pea, High Tide, Hux, Kinesis, Laika, Linn, Moonjune, NorthStar, One Way, Power Brothers, Repertoire, Rounder, Soleil Zeuhl, Survival, Traditional Crossroads, Trojan Sales Ltd.

**MCI Records,** Hamaal 15 St., Or Yehuda, 60371, (+972) 3.533 0066, Fax: (+972) 3.533 0040, E-Mail: udi@mci.co.il, Pres./MD: Ben Dror; Import Mgr.: Odudi Lyon; Int'l/ Dir.: Orit Ben Dror.

**NMC Music Ltd.,** 29 Sharet St., Rishon Lezion, 75150, (+972) 3.953 2532, Fax: (+972) 3.952 2050, E-Mail: yael@nmc-music.co.il, Web Site: www.nmc-music.co.il, Chrmn.: Daniel Yadin; MD: Zeev Schlick; Dir. Sales: David Shani; Head Int'l Dept.: Uzi Preuss.
*Labels: (Distributed)* Black Hole, Global Underground, PAIS, Sony, Supraphon, Telarc, Trema, V2, Zomba

**Phonokol Ltd.,** 14 Raul Wallenberg St., Tel Aviv, 69719, (+972) 3.649 8170, Fax: (+972) 3.648 3165, E-Mail: info@phonokol.com, Web Site: www.phonokol.com, GM: Dov Fuchs; GM: Avi Ben-Natan; A&R/ Int'l Dir.: Oren Kristal; Publishing Mgr.: Merle Fuchs; A&R Mgr.: Shira Shalit.
*Labels: (Distributed)* Edel

## MUSIC PUBLISHERS

**AD Music,** 7 Beit Hillel St., Tel Aviv, 67017, (+972) 3.561 7711, Fax: (+972) 3.561 5665, Web Site: www.ad-music.com, CEO/Founder: Yair Nitzani; Head of Clearance: Nili Morgenstern; Head of Int'l/ CTO: Allan Moon.
*Owned:* Will Light Publishing

**Hataklit Ltd. (ILANOT/ACUM/ ASCAP-USA),** PO Box 32, Pardesia, 42815, (+972) 9.894 6236, Fax: (+972) 9.894 6299, E-Mail: israfolk@netvision.net.il, Web Site: www.musicfromisrael.com, CEO: Dov Zeira.
*Administered:* HIM Music Publishing (ASCAP), ILanot Music Publishing (ACUM), MFI Publishing (BMI)

**Helicon Records,** 7 Hamerkava St., Industrial Zone B, Holon, 58851, (+972) 3.653 2000, (+972) 3.556 2212, Fax: (+972) 3.556 0938, Web Site: www.helicon.co.il, MD: Ronnie Braun; MD: Isaac Alshech; VP Mktg.: Shmil Zinger; VP Finance/Admin.: Uri Mukmal; VP Bus. Devel.: Guy Aylon; Int'l Dir.: Avi Maor; Publishing Mgr.: Yaron Kedar.
*Owned:* Helicon Songs,
*Administered:* EMI Music Publishing (Israel) Ltd.

**Israel Music Institute,** 55 Menachem Begin Rd., Tel Aviv, IL-67138, (+972) 3.624 7095, Fax: (+972) 3.561 2826, E-Mail: musicinst@bezeqint.net, Web Site: aquanet.co.il/vip/imi, Dir./Editor in Chief: Paul Landau.

**JAZZIS Ltd.,** 6 HaShayish St., Haifa Bay, IL-26291, (+972) 4.872 5085, Fax: (+972) 4.841 1679, E-Mail: mail@jazzis.com, Web Site: www.jazzis.com, MD: Adam Baruch; Import Mgr.: Zvi Roth.

**Media Men Group, Ltd.,** Media Men Group, 24 Geula St., Tel Aviv, 63304, (+972) 3.510 3161, Fax: (+972) 3.510 1613, E-Mail: rgeffen@mmgmusic.com, Web Site: www.mmgmusic.com, MD: Ran Geffen.

**Media Men Group Ltd. / MMG Music Publishing,** 24 Geula St., Tel Aviv, 63304, (+972) 3.510 3161, Fax: (+972) 3.510 1613, E-Mail: info@mmgmusic.com, Web Site: www.mmgmusic.com, Pres.: Aharon Geffen; Copyrights-Foreign: Maureen Lang.

**NMC Music Ltd.,** 29 Sharet St., Rishon Lezion, 75150, (+972) 3.953 2532, Fax: (+972) 3.952 2050, E-Mail: yael@nmc-music.co.il, Web Site: www.nmc-music.co.il, Chrmn.: Daniel Yadin; MD: Zeev Schlick; Dir. Sales: David Shani; Head Int'l Dept.: Uzi Preuss.

**Or-Tav Music Publications (ACUM),** 7 Levona St., Kfar Sava, 44243, (+972) 9.767 9869, Fax: (+972) 9.766 2855, E-Mail: email@ortav.com, Web Site: www.ortav.com, GM: Yosef Zucker.
*Owned:* Israel Brass Woodwind Publications (ACUM)

**Phonokol Ltd. (ACUM),** 14 Raul Wallenberg St., Tel Aviv, 69719, (+972) 3.649 8170, Fax: (+972) 3.648 3165, E-Mail: info@phonokol.com, Web Site: www.phonokol.com, GM: Dov Fuchs; GM: Avi Ben-Natan; A&R/Int'l Dir.: Oren Kristal; Publishing Mgr.: Merle Fuchs; A&R Mgr.: Shira Shalit.
*Administered:* Acuff Rose Music Grp., Blue Seas/New Hidden Valley Music, Muzieruitgeveri Artemis B.V., Warner/Chappell Music Grp.

## WHOLESALERS & DISTRIBUTORS

**B.N.E. Records,** 5 Hamerkava St. Industrial Zone B, Holon, 58851, (+972) 3.550 0775, Fax: (+972) 3.556 5140, E-Mail: info@bne.co.il, Web Site: www.bne.co.il, MD: Avi Brand; Int'l Mgr.: Erez Leket; Promo. Mgr.: Maya Chalchinsky; Mgr. Europe: Russ Curry.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Overstock, Accessories)

**Hed-Arzi Ltd.,** 3A Yoni Netanyahu St., Or Yehuda, 60376, (+972) 3.538 3333, Fax: (+972) 3.533 3619, Web Site: www.hed-arzi.co.il, MD: Ron Kleinfeld; Int'l Head: Sharon Levi; Mktg. Dir.: Yaron Cohen; Import Mgr.: Harvey Lewis; Label Mgr.: Mariah Groisman; PR Mgr.: Ofer Menachem.
*Labels Distributed: Audio:* Enja Records (Germany)

**Helicon Records,** 7 Hamerkava St., Industrial Zone B, Holon, 58851, (+972) 3.653 2000, (+972) 3.556 2212, Fax: (+972) 3.556 0938, Web Site: www.helicon.co.il, MD: Ronnie Braun; MD: Isaac Alshech; VP Mktg.: Shmil Zinger; VP Finance/Admin.: Uri Mukmal; VP Bus. Devel.: Guy Aylon; Int'l Dir.: Avi Maor; Publishing Mgr.: Yaron Kedar.
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape)

**JAZZIS Ltd.,** 6 HaShayish St., Haifa Bay, IL-26291, (+972) 4.872 5085, Fax: (+972) 4.841 1679, E-Mail: mail@jazzis.com, Web Site: www.jazzis.com, MD: Adam Baruch; Import Mgr.: Zvi Roth.

**MCI Records,** Hamaal 15 St., Or Yehuda, 60371, (+972) 3.533 0066, Fax: (+972) 3.533 0040, E-Mail: udi@mci.co.il, Pres./MD: Ben Dror; Import Mgr.: Odudi Lyon; Int'l/ Dir.: Orit Ben Dror.
(Distributor) (Compact Disc, Video - Cassette)

**NMC Music Ltd.,** 29 Sharet St., Rishon Lezion, 75150, (+972) 3.953 2532, Fax: (+972) 3.952 2050, E-Mail: yael@nmc-music.co.il, Web Site: www.nmc-music.co.il, Chrmn.: Daniel Yadin; MD: Zeev Schlick; Dir. Sales: David Shani; Head Int'l Dept.: Uzi Preuss.

## SERVICES

**ACUM Ltd.,** 9 Tuval St., P.O.B. 1704, Ramat-Gan, 52117, (+972) 3.611 3400, Fax: (+972) 3.612 2629, E-Mail: info@acum.org.il, Web Site: www.acum.org.il, Chrmn.: Hana Goldberg; CEO: Yorik Ben-David; Deputy CEO: R. Ratson.
- Performing and Mechanical Rights Organization

**Izhar Ashdot Ltd.,** Yosef Hanasi 12, Tel Aviv, 65236, (+972) 3.525 3392, E-Mail: studio@ashdot.co.il, Web Site: www.ashdot.co.il/studio.html, Pres.: Izhar Ashdot.
- Mastering Facility

**CDI (Compact Disc International),** PO Box 6, Karmiel, 20101, (+972) 4.998 3121, Fax: (+972) 4.998 3124, E-Mail: cdi@cdi.co.il, Web Site: www.cdi.co.il, Pres.: Moshe Shomer; Pres.: Nir Ashkenazy.
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**Eshkolot,** 30 Dizengof St., Tel Aviv, 64332, (+972) 3.525 3737, Fax: (+972) 3.528 5169, E-Mail: eshkolot@eshkolot.co.il, Web Site: www.eshkolot.co.il, Sec.: Meira Ilan.
- Performing and Mechanical Rights Organization

**Israel Music Institute,** 55 Menachem Begin Rd., Tel Aviv, IL-67138, (+972) 3.624 7095, Fax: (+972) 3.561 2826, E-Mail: musicinst@bezeqint.net, Web Site: aquanet.co.il/vip/imi, Dir./Editor in Chief: Paul Landau.
- Association & Professional Organization

**MusicGenome Ltd.,** 33 Hayetzira St., Ramat Gan, 52521, (+972) 3.752 4848, Fax: (+972) 3.752 4849, E-Mail: info@musicgenome.com, Web Site: www.musicgenome.com, CEO: Dr. Dan Gang; COO/VP Music Devel.: Ron Gang; Dir. Music: Raphael Seelig.
- Digital Music Companies & Services

**NMC Music Ltd.,** 29 Sharet St., Rishon Lezion, 75150, (+972) 3.953 2532, Fax: (+972) 3.952 2050, E-Mail: yael@nmc-music.co.il, Web Site: www.nmc-music.co.il, Chrmn.: Daniel Yadin; MD: Zeev Schlick; Dir. Sales: David Shani; Head Int'l Dept.: Uzi Preuss.
- Music Library

**Power Paper,** 21 Yesiah Kapayim St., Petah Tikva, 49130, (+972) 3.920 4200, Fax: (+972) 3.920 4222, E-Mail: info@powerpaper.com, Web Site: www.powerpaper.com
- Label Manufacturer
- Packaging Services
- Packaging & Labeling Equipment

# ITALY

## RECORD LABELS (MAJOR)

**EMI Music Italy S.p.A. (Div. of EMI Music),** Piazza San Babila 3, 20122 Milan, (+39) 02.777 971, Fax: (+39) 02.7779 7410, E-Mail: info.italy@emirecordedmusic.com, Web Site: www.emimusic.it, MD: Giuseppe Ciaraldi; Deputy MD/VP A&R: Fabrizio Giannini; VP Legal/ Bus. Aff./HR: Pierluigi Raimondi; VP Commercial: Maurizio Pontillo; Dance Factory Mgr.: Nico Spinosa; Label Mgr. (EMI UK/Chrysalis UK/ Europe): Paolo Guglielmo; New Media: Gian Paolo Daldello.
*Labels: (Owned)* Dance Factory

**Sony BMG Entertainment (Italy) S.P.A. (Div. of Sony BMG),** Via Amedei 9, 20123 Milan, (+39) 02.85361, Fax: (+39) 02.860 175, Web Site: www.sonymusic.it, Pres. Sony BMG Italy: Franco Cabrini; SVP Bus. Aff./Personnel/Strategic Planning: Antonio di Dio; SVP Finance/MIS: Riccardo Cima; SVP Mktg./A&R: Massimo Bonelli; Opns. Mgr.: Alessio Panarello; Sr. Mktg. Dir.: Bruno Pasini; Sr. A&R Dir.: Rudy Zerbi; Local Mktg. Dir.: Andrea Papalia; Special Mktg. Dir.: Gabriele Paoli; Sales Dir.: Gianni Bollini; Publishing Dir.: Chuck Rolando; MIS Mgr.: Angelo Pirola; Int'l Exploitation Mgr.: Simona Rivetta.
*Labels: (Owned)* Columbia, Epic, Sony Classical

**Universal Music Italia Srl (Div. of Universal Music Group),** Via Dante 15, 20123 Milan, (+39) 02.80282, Fax: (+39) 02.8028 2506, E-Mail: info@universalmusic.it, Web Site: www.universalmusic.it, Pres./MD: Piero La Falce; CFO: Marco Blasi; IT Mgr.: Gianni Rigoletti; Bus. Aff.: Alessandro Calzato; New Media: Diana Roddi.
*Labels: (Owned)* Amadeo, Ark 21 / Pagan, Barclay, Black Out, Blue Thumb, Chess, Clacksong, Decca, Def Jam, Deram, Deutsche Grammophon, EmArcy, Espresso, Fontana, GRP, Geffen, Gimell, Imaginary Road, Impulse, Interscope, Island, Jazzland, L'Oiseau-Lyre, Limelight, MCA, MPS, Mega, Mercury, Mother Record, Motor, Motown, Philips, Point Music, Polydor, Rocket, Rodven, S K G, Stockholm, Talking Loud, This Way Up, Universal, Vertigo, Verve, Wonderboy/ Universal TV, *(Distributed)* A & M, Antilles, Archiv, Argo, Axiom, DVB, Echo, Fiction, Go Beat, Harmolodic, Hi-Life, Mo Jazz, Perspective, Soleluna, Sugar, UDP/Discopiu

**Virgin Music Italy SRL (Div. of EMI Music),** Piazza S Babila 3, 20122 Milan, (+39) 02.777 971, Fax: (+39) 02.7779 7958, Web Site: www.virginmusic.it, A&R/Int'l Mktg. Dir.: Mario Sala; Mktg. Mgr.: Valentina Lamparelli; Mktg./Promo. Mgr.: Valentina Zucchetti; Promo. Mgr.: Gianfranco Angelicchio.
*Labels: (Owned)* DEP Int'l, Delabel, EG Editions, Earthworks, Extra Vibe, Meanwhile, More Protein, Notribe, Point Blank, Real World, Siren, Ultralab, VCI, Venture, Virgin, *(Distributed)* Atmospherique, Background, Bustin' Loose, Cardiac, Caroline, Charisma, Circa, City Slang, Famous Charisma, Frontline, Gold Castle, Higher Octave, Hut, Immortal, Linn, Luaka Bop, MDM, Mute, Priority, Pussyfoot, Rapalot, Some Bizarre, Sonica, Wall of Sound

**Warner Music Italy (Div. of Warner Music Group),** Piazza della Repubblica 16, 20124 Milan, (+39) 02.637 831, Fax: (+39) 02.6378 3799, Web Site: www.warnermusic.it, Chrmn.: Massimo Giuliano; GM Local Div.: Alberto Cusella; GM Int'l Div.: Paolo De Toma; GM Strategic Mktg. Div.: Filippo Salteri; A&R Dir.: Tino Silvestri.

## RECORD LABELS (INDEPENDENT)

**Abraxas,** Via Aretina 25, 50069 Sieci-Firenze, (+39) 055.839 211, Fax: (+39) 055.839 2170, E-Mail: info@abraxas.it, Web Site: www.abraxasrecords.com, MD: Alessandro Nannucci; Export Dept.: Ivan Bussi.
*Labels: (Owned)* Dago Red, Earmark, Fruit Tree, Get Back, *(Distributed)* Akarma, Ampersand, Black Widow, ESP Disk, Moving Image Entertainment, Plain Recordings, Turning Point, Universe

**Adrenaline Records / Le Energie Srl,** Via Volturno 23, 20052 Monza, (+39) 039.688 2228, Fax: (+39) 039.601 4634, E-Mail: info@adrenaline.it, Web Site: www.adrenaline.it

**Akarma (Div. of Comet Records),** Via Monfalcone, 358/f, 19123 La Spezia, (+39) 0182.777 832, Fax: (+39) 0182.767 647, E-Mail: cometrec@tin.it, Web Site: www.cometrecords.com, Pres./GM: Giortio Mangora; Acct. Mgr.: Enrico Mangora; A&R Mgr.: Stefano Bardo; Mktg.: Guzielmo Pizzinelli.
*Labels: (Owned)* Akarma, Horizons, Live Karma, Moving Image Entertainment, Universe, *(Distributed)* Vanguard
*US Reps.:* Runt Distribution

**Ala Bianca Group S.R.L.,**
**Via Emilia Est., 1646/c, 41100 Modena, (+39) 059.284 977, Fax: (+39) 059.284 913, E-Mail: alabianca@alabianca.it, Web Site: www.alabianca.it, www.alabianca.com, GM: Toni Verona; A&R Mgr.: Jean Luc Dorn; Int'l: Carla Giovanardi; Admin. Dept.: Emilia Pancaldi.**
***Labels: (Owned)* ASAP, Ala Bianca, Bravo, Dischi Del Club Tenco, Flea, Got It, In-Lite, Margarita Discos, Mighty Quinn, Ongoing, Outta, Red Gate, Spotsound**

**American Records Srl,** via Repubblica Di San Marino 20, 41100 Modena, (+39) 059.450 750, Fax: (+39) 059.450 603, E-Mail: americanrec@americanrecords.it, Web Site: www.americanrecords.it, GM: Robert Attarantato; Sales Mgr.: Cinzia Attarantato.

**Amiata Records (Div. of Amiata Media),** Via Ghibellina 100, 50122 Florence, (+39) 055.246 6200, Fax: (+39) 055.246 6208, E-Mail: info@amiatamedia.com, Web Site: www.amiatamedia.com, Pres.: Matteo Silva Cappelletti; VP Int'l Aff.: Marc Michael Eagleton; Exec. Mgr.: Livio Giacomi; Export/Promo.: Domenico Nicoletti; Export/Promo.: Davide Lancieri.

**Applauso Spettacoli,** Turati, 23, 42011 Bagnoloia, (+39) 0522.951 015, Fax: (+39) 0522.958 851, E-

INTERNATIONAL

Mail: applauso@applauso.it, Web Site: www.applauso.it

**Artexe,** Via Bocca 15, 10132 Torino, (+39) 011.561 9480, Fax: (+39) 011.533 848, E-Mail: info@artexe.it, Web Site: www.artexe.it

**Aspirin,** Via Frascati 7, 20149 Milan, (+39) 02.4801 3521, Fax: (+39) 02.4800 9058, E-Mail: psycho.aspirine@tiscalinet.it, Contact: Claudio Dentes.

**Audioglobe Srl,** Via Volga 47, 50019 Osmannoro, (+39) 055.328 011, Fax: (+39) 055.3280 1200, E-Mail: info@audioglobe.it, Web Site: www.audioglobe.it, Int'l Mgr.: Sebastian Koch; Export Mgr.: Paolo Gori; Promo. Mgr.: Mauro Ragnini; Dist. Mgr.: Nicola Vannini.

**BTF,** Via Quintiliano 40, 20138 Milan, (+39) 02.5801 8022, Fax: (+39) 02.5802 7533, E-Mail: info@btf.it, Web Site: www.btf.it, MD: Massimo Buffa.

**Baby Records International,** Via Timavo 34, 20124 Milan, (+39) 02.67561, Fax: (+39) 02.6707 5239, E-Mail: mail@babyrecordsint.it, Pres.: Freddy Naggiar; VP: Maurizio Naggiar.

**Beat Records Co.,** Via Filippo Nicolai 16, 00136 Rome, (+39) 06.3549 8458, Fax: (+39) 06.3549 8094, E-Mail: info@beatrecords.it, Web Site: www.beatrecords.it, GM: Franco De Gemini; Int'l Mgr.: Luciana Morello De Gemini; Copyright Mgr.: Enrico De Gemini.
*Labels: (Owned)* Pentaflowers, *(Distributed)* Beat, Beat Orbiter, Penta-phon

**Benvenuto Edizioni Musicali,** Via Brescia 38/B, 26013 Crema, CR, (+39) 0373.81871, Fax: (+39) 0373.81871, E-Mail: info@benvenutoedizioni.com, Web Site: www.benvenutoedizioni.com, Pres.: Roberto Bonizzoni.
*Labels: (Owned)* Mystery, *(Distributed)* Black Ghost, Dance Rhythm

**Bliss Corp.,** Strada Basse di Dora 42, 10146 Turin, (+39) 011.796 100, (+39) 011.713 228, Fax: (+39) 011.720 285, E-Mail: info@blisscorporation.com, Web Site: www.blisscorporation.com, Pres./GM: Massimo Gabutti; Financial Mgr.: Luciano Zucchet; A&R Dept.: Max Garino; Int'l: Maurice Arena.
*Labels: (Owned)* BLS, Groovenext, Inprogress, Piratha, Skooby, World Bus

**Bongiovanni Dischi (Div. of Ediziom Musicali Bongiovanni),** Via Ugo Bassi 31/F, 40121 Bologna, (+39) 051.225 722, Fax: (+39) 051.226 128, E-Mail: giancarlo@bongiovanni70.com, Web Site: www.bongiovanni70.com, Pres.: Giancarlo Bongiovanni; Mktg. Dir.: Andrea Bongiovanni; Sales: Barbara Bongiovanni.
*Labels: (Owned)* Historic Opera Collection, Il Mito dell'Opera, Novita del Passato
*US Reps.:* Qualiton Imports Ltd.
*Int'l Reps.:* Mainly Opera (Australia), Lavial (Belgium), Distribution Pelleas (Canada), Danacord Records (Denmark), D.A.M. Music (France), Karsay Es Tarsa Kft (Hungary), Jupiter Distribuzione (Italy), King Record Co. Ltd. (Japan), Diverdi S.L. (Spain), Sterling Grammofonskivor (Sweden), Musicora (Switzerland), Codaex (United Kingdom)

**Borgatti Edizioni Musicali,** Via Calzavecchio 38, 40033 Casalecchio di Reno, BO, (+39) 051.592 318, Fax: (+39) 051.571 899, E-Mail: borgattiedizioni@bo.nettuno.it, Web Site: www.borgattiedizione.com, MD: Gianfranco Borgatti.

**CAM S.r.l.,** Via Cola di Rienzo 152, 00192 Rome, (+39) 06.684 0791, Fax: (+39) 06.687 4046, E-Mail: info@camoriginalsoundtracks.com, info@camjazz.com, Web Site: www.camoriginalsoundtracks.com, www.camjazz.com, Pres.: Francesca E. Campi; VP: Agostino L. Campi; Jazz Label Mgr.: Emanno Basso; Mgr. Int'l Div.: Giorgia Benedetti.
*Labels: (Owned)* Cam Jazz, Cam Soundtracks Encyclopedia
*US Reps.:* MSI Music
*Int'l Reps.:* Ryko Distribution

**Carisch Srl,** Via Campania 12, 20098 San Giuliano Milanese, MI, (+39) 02.9822 1212, Fax: (+39) 02.9822 1220, E-Mail: info@carisch.it, Web Site: www.carisch.com

**Carosello C.E.M.E.D. (Div. of Curci Edizioni Musicali),** Galleria del Corso 4, 201221 Milan, (+39) 02.760 361, Fax: (+39) 02.7601 4504, E-Mail: info@carosellorecords.com, Web Site: www.carosellorecords.com, MD: Claudio Ferrante; Int'l/Royalty Dept.: Adriana Branchini; Promo./Mktg. Mgr.: Dario Giovannini; Prodn. Coord.: Federica Romano; New Media/Web Content: Fabrizio Marzagalia.
*Labels: (Owned)* Laserra
*Int'l Reps.:* Warner Music Italy (Italy)

**Casa Musicale ECO,** Via Roberto Bracco 5, 20052 Monza, (+39) 039.200 3429, Fax: (+39) 039.200 3429, E-Mail: casamusicaleeco@tin.it, Web Site: www.casamusicaleeco.com, Art Dir.: Giampaolo Geravini; GM/Prodn.: Simone Geravini; Mktg./Creative Mgr.: Agnese Consonni.
*Labels: (Distributed)* ECO

**Cecchi Gori Music,** Via Valadier 42, 00193 Rome, (+39) 06.324 721, Fax: (+39) 06.324 72303, E-Mail: cgmusic@cecchigori.com, Web Site: www.cecchigori.com

**Stefano Cecchi Records,** Pz. Castello 99, 10123 Torino, (+39) 011.511 4111, (+39) 011.516 0033, Fax: (+39) 011.511 3866, E-Mail: stefano.cecchi@stefanocecchirecords.com, Web Site: www.stefanocecchirecords.com, MD: Stefano Cecchi; A&R: Andrea Rametta.

**Cinevox Record,** Via Romeo Romei 15, 00136 Rome, (+39) 06.3972 8184, (+39) 06.3972 8216, Fax: (+39) 06.3972 8215, E-Mail: info@cinevox.it, Web Site: www.cinevox.it
*Labels: (Owned)* Bubble, Cinevox, Musikstrasse
*US Reps.:* The Orchard

**City Record,** Galleria del Corso 4, 20122 Milan MI, (+39) 02.794 266, (+39) 02.781 711, Fax: (+39) 02.794 266, E-Mail: cityrecord@mclink.it, cityrecord@hotmail.com, Web Site: www.cityrecord.it, A&R Dir.: Alessandro Friggieri; Music Consultant: Ugo Arman; PR: Anna Maria Bonomi; Agent/Talent Scout: Andrea Friggieri; Artworks - Mac Operators: Claudioe Alberto.
*Labels: (Owned)* City, Metropol

**Contini & Contini SRL,** Via G Frua 9, 20146 Milan, (+39) 02.481 5777, Fax: (+39) 02.4800 1178, Founder: David Rodgers; Founder: Alberto Contini.

**DEA Records, Muisc, Publishing, and Distribution,** Via Coraine 21/2, 37010 Costermano (VR), (+39) 045.623 0868, Fax: (+39) 045.623 9539, E-Mail: info@dearecords.it, Web Site: www.dearecords.it, www.deejayuniverse.com, Pres./GM: Salvatore Marletta.
*Labels: (Owned)* Hurrikane, Music 4 Soul, Speed Beat, Underbeat

**DV More Records,** Via Quintiliano 23, 20138 Milan, (+39) 02.5801 1659, (+39) 02.5801 1681, Fax: (+39) 02.5801 0545, E-Mail: info@dvmore.com, Web Site: www.dvmore.com, Pres.: Vincenzo Dentico; Int'l Dir.: Maurizo Cannici; Prod. Mgr.: Maria Chiaravalle; Sales: Giancarlo Limetti.

**DWA Records (Div. of Robyx SRL),** Via Dorsale 9, 54100 Massa (MS), (+39) 0585.250 206, Fax: (+39) 0585.254 262, E-Mail: dwainfo@dwarecords.it, Web Site: www.dwarecords.it, GM: Zanetti Roberto; Promo. Mgr.: Viviana Zanetti.

**Do It Yourself Entertainment srl,** Via Francesco Redi 8, 20129 Milan, (+39) 02.202 3441, Fax: (+39) 02.2023 4480, E-Mail: info@doityourself.it, Web Site: www.doityourself.it, Pres./CEO: Max Moroldo; GM/Dir. of A&R: Maurizio Molella; MD/Bus. Aff.: Giovanna Sturla; Publishing Asst.: Raffaella Corti.
*Labels: (Owned)* DIY Italia, Do It Yourself, Glitter Records, Haker, Liquid Sounds, Liquid Trance, Nitelite Records
*Int'l Reps.:* Level One (Italy), Self Distribuzione SpA (Italy)

**Dracma Records,** Via Banfo 24/C, 10155 Turin, (+39) 011.280 008, Fax: (+39) 011.248 3068, E-Mail: info@dracma.com, Web Site: www.dracma.com, MD: Carlo Ortolano; MD: Giancarlo Eusebio.

**Ducale S.n.c. di Marco Matalon & Co.,** Via per Cadrezzate 6, 21020 Brebbia, VA, (+39) 0332.770 189, Fax: (+39) 0332.771 047, E-Mail: info@ducalemusic.it, Web Site: www.ducalemusic.it, MD: Marco Matalon.

**Duck Record,** Via Gioberti 3, 20090 Trezzano S/N, MI, (+39) 02.484 4991, Fax: (+39) 02.4840 3323, E-Mail: info@duckrecord.com, Web Site: www.duckrecord.com
*Labels: (Owned)* Bebas, Butterfly, Dixie Live, Dub, Duck Gold, Elite, Hi-Lite

**Dynamic,** Via Mura Delle Chiappe 39, 16136 Genoa, (+39) 010.272 2884, Fax: (+39) 010.213 937, E-Mail: info@dynamic.it, Web Site: www.dynamic.it, Pres./GM: Pietro Mosetti Casaretto; GM: Alberto Dellepiane; Sales Promo.: Daniela Mosetti Casaretto; PR: Stefano Olcese; Sec.: Kovacev Svetlana; Computer Graphics: Stefano Grossi.
*US Reps.:* Qualiton Imports Ltd.
*Int'l Reps.:* Danacord Records (Denmark), King Record Co. Ltd. (Japan), Club CD (Poland), Megamusica (Portugal)

**edel Italia srl,** Ripa di Poria Ticinese 63/A, 20143 Milan, (+39) 02.831 381, Fax: (+39) 02.8313 8300, E-Mail: info@edel.it, Web Site: www.edel.it, Pres.: Paolo Franchini; Dir. Sales: Maurizio Gorgone; Financial Mgr.: Marco Occella; Label Mgr.: Claudio Diva; Mktg. Mgr.: Max Vaccaro.
*Labels: (Owned)* edel, Volume, *(Distributed)* Berlin Classics, Camino, Eagle Rock, Magna Carta, Mascot, Silva Screen, Snapper Music, Winter & Winter
*Int'l Reps.:* edel Distribution GmbH (Germany)

**Edizioni Ishtar / Family Affair,** Via Mecenate 76/45, 20138 Milan, (+39) 02.506 3395, Fax: (+39) 02.5540 0120, E-Mail: info@ishtar.it, Web Site: www.ishtar.it, Partner: Luciano Cantone; Partner: Davide Rosa.

**Energy Production,** Viale Mazzini 140, 00195 Rome, (+39) 06.3751 6950, Fax: (+39) 06.370 0542, E-Mail: energy02@energy-prod.it, Web Site: www.energy-prod.it, MD: Alvaro Ugolini; MD: Dario Raimondi; Promo.: Rosanna Lunetta; Acct.: Barbara Ugolini.
*Labels: (Owned)* Cool D-Vision, D-Vision, Extreme, Fun, Next, X-Energy

**Evolution Music Srl,** via Andrea Costa 55, 30172 Venezia Mestre, (+39) 041.951 555, Fax: (+39) 041.988 999, E-Mail: info@evolutionmusic.it, Web Site: www.evolutionmusic.it, MD: Francesco Alaimo.

**Expanded Music,** Via Romagnoli 3/B, 40010 Bologna (BO), BO, (+39) 051.664 3711, Fax: (+39) 051.664 3766, E-Mail: expanded@expandedmusic.com, Web Site: www.expandedmusic.com, Pres.: Giovanni Natale; A&R: Marco Gallerani; Prodn.: Antonio Tradii; Administration: Beatrice Malaguti.
*Labels: (Owned)* DFC, Mantra Vibes, PRG

**F.M.A. Edizoni Musicalle Discografiche s.r.l.,** Via Boccaccio 47, 20123 Milan, (+39) 02.435 093, Fax: (+39) 02.4819 4098, E-Mail: reception@fma.it, Web Site: www.fma.it, Pres.: Italo Allione; GM: Mario Allione; GM: Davide Allione; Int'l Dept./Coord.: Attilia Tosini.
*Labels: (Owned)* Bull & Butcher, No Colors

**FELMAY (Div. of NewTone Records),** Corso Moncalieri 331, 10133 Torino, (+39) 011.661 4306, Fax: (+39) 011.661 4306, E-Mail: info@felmay.it, Web Site: www.felmay.it
*Labels: (Owned)* Dunya, New Tone, Robi Droli
*Int'l Reps.:* Extraplatte Musikproduktions (Austria), Festival Distribution, Inc. (Canada), IRD (International Record Distribution) S.p.A (Italy)

**Flippermusic / Primrose Music (Div. of Flipper Srl Edizioni Musicali),** Piazza Prati Strozzi 31, 00195 Rome (RM), (+39) 06.372 2138, (+39) 06.372 2209, Fax: (+39) 06.3751 6970, E-Mail: primrose@primrosemusic.com, Web Site: www.primrosemusic.com, Pres./CEO: Romano Di Bari; A&R/Mktg. Mgr.: Fabio Di Bari; Admin.: Nanda Romani.
*Labels: (Owned)* Abaco Music, Carlin Recorded Music, Cavendish Music, J W Media Music, Kosinus, Primrose, Who Did That Music

**Fone,** Via Goldoni 50/54, 57125 Livorno, (+39) 0586.884 069, Fax: (+39) 0586.889 687, E-Mail: info@fone.it, Web Site: www.fone.it, GM: Giulio Cesare Ricci; Export Coord.: Paola Liberato.
*Labels: (Owned)* Fone

**Franton Records,** Via S. Girolamo 7, 30174 Venice/Mestre, (+39) 041.959 055, Fax: (+39) 041.959 991, E-Mail: tasinato@tin.it, Pres.: Tony Tasinato; MD: Francesco Sanavio.

**Frontiers Records,** Via G. Gonzaga 18, 80125 Naples, (+39) 081.239 9340, (+39) 081.239 7753, Fax: (+39) 081.239 9794, E-Mail: serafino@frontiers.it, Web Site: www.frontiers.it, Pres./CEO: Serafino Perugino; Mktg./Sales/Dist. Mgr.: Mario de Riso.

**G7 Music & Co. S.r.l.,** Via Gioberti 3, 20090 Trezzano Sul Naviglio, (+39) 02.3652 9365, Fax: (+39) 02.3652 9366, E-Mail: info@g7music.com, Web Site: www.g7music.com, Pres.: Gualtiero Gatto; VP: Vera Kovacs; Pub. Rel./Mktg.: Fiorella Viola.

**Galletti-Boston Srl,** Corso Mazzini 38, 48018 Faenza, RA, (+39) 0546.22235, Fax: (+39) 0546.29782, E-Mail: info@galbost.com, Web Site: www.galbost.com, Pres.: Alessandra Galletti; MD: Anna Galletti; A&R Dir.: Walter Pergoli; Mgr.: Mario Benedetti.
*Labels: (Owned)* Boston, Edig, Zapping

**Gente Music,** Via F. Santi 14, 48027 Solarolo (Ravenna), (+39) 0546.51372, Fax: (+39) 0546.618 042, E-Mail: info@gentemusic.com, Web Site: www.gentemusic.com, Exec.: Sylvia Pausini.

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**Hi NRG Attack (Div. of Live Music Studio),** Via Righi 3, 15100 Alessandria (AL), (+39) 0131.235 854, Fax: (+39) 0131.235 339, E-Mail: info@livemusicstudio.com, Web Site: www.livemusicstudio.com, Owner: Claudio Accatino; Mgr.: Federico Rimonti.
*Labels: (Owned)* HRG, LIV

**High Tide,** Via San Girolamo 7, 30174 Venezia/Mestre, (+39) 041.959 055, Fax: (+39) 041.959 991, E-Mail: tasinato@tin.it, Web Site: www.hightide.it, Pres.: Tony Tasinato.
*Labels: (Distributed)* Canyon, Celestial Harmonies, Prabhu, Sattva, Shanti, White Cloud

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*Labels: (Owned)* Black Saint, Dischi Della Quercia, Mo'Smog, Soul Note, *(Distributed)* Ram, Red, Splasch

**Irma Records,** Via Bargellino 10, 40012 Calderara di Reno, (+39) 051.727 582, Fax: (+39) 051.729 475, E-Mail: info@irmagroup.com, Web Site: www.irmagroup.com, GM: Massimo Benini; A&R Mgr.: Cesare Cera; Label Mgr.: Umberto Damiani.
*Labels: (Owned)* Almo, Calypso, Irma Casa Di Primordine, Irma La Douce, Irma Latini, Irma Molto Jazz, Onizom, Rec-In-Pause
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

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*Labels: (Owned)* Clubbing, Dream Beat, Dream Beat Extreme, Music Without Control

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*Labels: (Owned)* Echo Park, Le Club, Le Parc

**Level One,** Via Malipicreo 14, 20138 Milano, (+39) 02.509 9161, Fax: (+39) 02.5801 3290, E-Mail: levelone@levelone.it, Web Site: www.levelone.it, Pres.: Emilio Lanotte; MD: Giuseppe Patti; Export Mgr.: Mario "Junior" Cherubini; Pdct. Mgr.: Maurizio Strippoli; Label Mgr.: Ivano Coppola; Graphic Designer: Fabrizio Raffaelli; Promo.: Michela Mosca.

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*Labels: (Owned)* JAB, Masar, Nook, Reef, Under Pressure

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*Labels: (Owned)* Fuzz Dance, Materiali Sonori, *(Distributed)* Crammed Discs, Disques Du Crespuscule, Medium, Tropical

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*Labels: (Owned)* BXR, Heartbeat, Noisemaker, Shibuya, Umm, Underground
*Int'l Reps.:* edel Italia srl (Italy)

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*Labels: (Owned)* IT

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*Labels: (Owned)* Editioni Musicali, Milleville Dance

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*Int'l Reps.:* Sony BMG Music Entertainment Sales (Italy)

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*Labels: (Owned)* Concerto, Ega Wen (Italy), Jump/Music Scene (Italy), *(Distributed)* Focus (UK), Fontana (Chech Republic), Intersound (Germany), Sonoton Music (Germany)

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**New Music International S R L,** Via Mecenate 84/23, 20138 Milan, (+39) 02.5540 0314, (+39) 02.5540 0327, (+39) 02.5540 0356, Fax: (+39) 02.5540 0360, E-Mail: newmusic@newmusic.it, Web Site: www.newmusic.it, MD: Pippo Landro; Promo. Mgr.: Monica Landro; Int'l Mgr.: Fabio Pirelli; Promo. Mgr.: Silvia Lucchi; Financial Mgr.: Antonio Landro; Prod./Acct./Copyrights: Lidia Noseda.
*Labels: (Owned)* LUP, Meet, New Music, PLM

**OM Music (Original Master Music),** Via Pascoli 17, 20063 Cernusco, MI, (+39) 02.9230 9040, (+39) 02.325 085, Fax: (+39) 02.9211 1880

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**OM-OM Srl,** Via D. Chelini 3, 00197 Rome, (+39) 06.807 0486, Fax: (+39) 06.807 2812, E-Mail: suonirari@interbusiness.it, Web Site: www.omomworld.com, MD: Roberto Ruggeri.

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**Pressing Line SRL,** Via M. D'Azeglio 15, 40123 Bologna, (+39) 051.273 573, Fax: (+39) 051.222 322, Web Site: www.pressingline.it, Pres.: Lucio Dalla; Counsel: Eugenio D'Andrea; Admin.: Maria Rosa Turcato; Pub. Rel.: Gabriele Cremonini.
*Labels: (Distributed)* Off-Side
*Int'l Reps.:* Sony BMG Music Entertainment Sales (Italy)

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*Labels: (Distributed)* RARO!

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*Labels: (Owned)* Aeon, Aeon Tracks, Ala Carte, Arsenic Sound, Atlantis, B L Q, Bonzai, Bonzai Jumps, Bonzai Trance, C.A.M.M., CHR, Dance Pollution, Disco Gold Collection, Egg, Energy 4 Fitness, Etnika, FS Production, Green Force, House Traxx, Houzy, Interdance, Kik, Link Record, Lips, Lisergica, Luna Records, Marameo, Molotov, Movimento Latino, New Meal Power, One Way, Red Alert, Replica, S+M, Slash Cut, Spectra, Stop And Go, 3B Boom Boom Beat, Tilt, Titanic, Touch Music, Tube, 21st Century, Union, Urban Zoo, XTC

**Softworks,** Via G Reina 6, 00123 Rome, (+39) 06.3036 1690, Fax: (+39) 06.3036 1690, E-Mail: swr@softworks.it, Web Site: www.softworks.it, MD: Paul Mazzolini; Booking Mgr.: Maria Conte; Engineer/Dir. Technical Aff.: Emanuele Donnini.
*Labels: (Owned)* The Ark, Gaffe, Lunatic, Mystic, PQ, SWR, Sysmo

**Step Musique Records (SMR),** Via Raiale 187, 65128 Pescara, (+39) 085.431 2022, Fax: (+39) 085.50603, E-Mail: smr@smrecords.it, Web Site: www.smrecords.it, GM: Stefano Severini; Mktg. Dir.: Sandra Marini; Rec. Studio Mgr.: Luciano D'Alessandro; Promo.: Elena Crisante; PR: Lucio D'Alessandro.

**Studiottanta - Fortuna Records,** Via Cernaia 3, 14031 Calliano, AT, (+39) 0141.928 174, Fax: (+39) 0141.928 174, E-Mail: mail@studiottanta.it, Web Site: www.studiottanta.it, MD: Massimo Visentin.
*Labels: (Owned)* OEarth, SFR, Tie Lines

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*US Reps.:* Allegro Corp.

**Time Records / Sym Music,** Via Sorbanella 22/A, 25125 Brescia, (+39) 030.348 579, Fax: (+39) 030.348 579, E-Mail: time@timerec.it, Web Site: www.timerec.it, Pres.: Giacomo Maiolini; A&R Mgr. Spy Records: Rossano Prini; Int'l Mgr.: Monica Marcangeli; A&R Rise: Alex Gaudino; Promo. Mgr.: Paolo Caputo; Bus. Aff. Mgr.: Paola Macchi.
*Labels: (Owned)* Italian Style, Rise, Spy

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*Labels: (Owned)* Dingo, Kiwi, Sap, Smoking

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**Universo Productions S.P.A. / Hitmania,** Via Monte Giberto, 33, 00138 Rome, (+39) 06.8852 0740, Fax: (+39) 06.880 0358, E-Mail: info@hitmania.com, Web Site: www.hitmania.com, Pres.: Giancarlo Meo; GM: Michele Menegon; Exec. Producer: Vanessa Streccioni; Promo. Mgr.: Chiara Scassa; Promo. Mgr.: Alassia Pagano.
*Labels: (Owned)* Antigua, Hit Parade Dance, Hitmania, Nouvel Age, Play Hit Again

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**Zeus Record,** Piazzetta Matilde Serao 15, 80132 Naples, (+39) 081.415 997, Fax: (+39) 081.406 791, E-Mail: info@zeusrecord.it, Web Site: www.zeusrecord.it, Co-Owner: Antonio Barrucci; Co-Owner: Ciro Barrucci.

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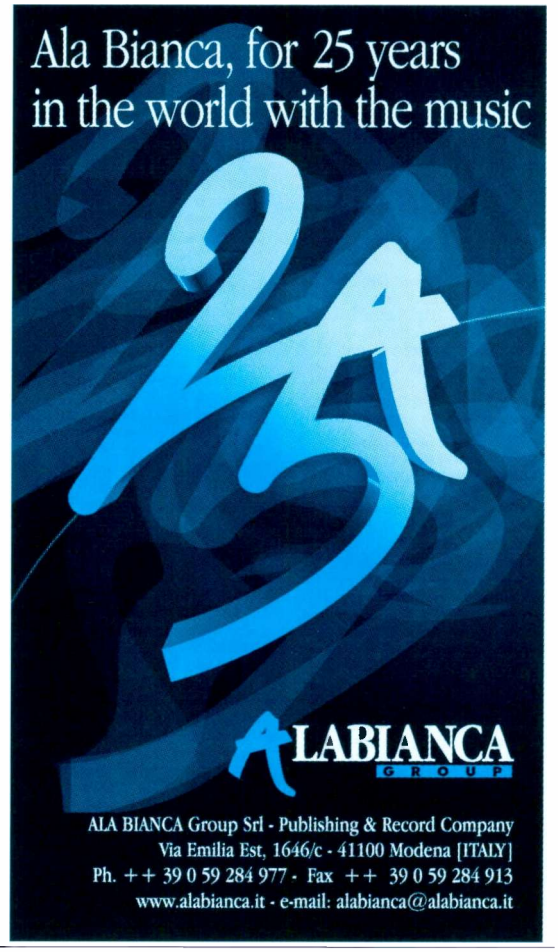
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**Energy Production,** Viale Mazzini 140, 00195 Rome, (+39) 06.3751 6950, Fax: (+39) 06.370 0542, E-Mail: energy02@energy-prod.it, Web Site: www.energy-prod.it, MD: Alvaro Ugolini; MD: Dario Raimondi; Promo.: Rosanna Lunetta; Acct.: Barbara Ugolini.

**Expanded Music,** Via Romagnoli 3/B, 40010 Bologna (BO), BO, (+39) 051.664 3711, Fax: (+39) 051.664 3766, E-Mail: expanded@expandedmusic.com, Web Site: www.expandedmusic.com, Pres.: Giovanni Natale; A&R: Marco Gallerani; Prodn.: Antonio Tradii; Administration: Beatrice Malaguti.
*Owned:* Edizioni Musicali Camaleonte Srl, MXM Musica Ex Machina srl

**Extravaganza Publishing,** Viale Medaglie D'Oro 22, 54100 Massa (MS), (+39) 0585.47629, Fax: (+39) 0585.47266, E-Mail: extra@dwarecords.it, Web Site: www.dwarecords.it, GM: Zanetti Roberto.

**F.M.A. Edizoni Musicalie Discografiche s.r.l.,** Via Boccaccio 47, 20123 Milan, (+39) 02.435 093, Fax: (+39) 02.4819 4098, E-Mail: reception@fma.it, Web Site: www.fma.it, Pres.: Italo Allione; GM: Mario Allione; GM: Davide Allione; Int'l Dept./Coord.: Attilia Tosini.

**Fairwest Music (Italia) S.r.l. (SIAE),** Via Castello 12a, 25050 Rodengo Salano, Brescia, (+39) 030.681 2211, Fax: (+39) 030.681 1227, E-Mail: info@fairwest.it, Web Site: www.fairwest.it, Contact: Francesca Trainini.
*Administered:* Minder Music (UK)

**FELMAY (Div. of NewTone Records),** Corso Moncalieri 331, 10133 Torino, (+39) 011.661 4306, Fax: (+39) 011.661 4306, E-Mail: info@felmay.it, Web Site: www.felmay.it
*Owned:* Felmay

**Flippermusic / Primrose Music (Div. of Flipper Srl Edizioni Musicali),** Piazza Prati Strozzi 31, 00195 Rome (RM), (+39) 06.372 2138, (+39) 06.372 2209, Fax: (+39) 06.3751 6970, E-Mail: primrose@primrosemusic.com, Web Site: www.primrosemusic.com, Pres./CEO: Romano Di Bari; A&R/Mktg. Mgr.: Fabio Di Bari; Admin.: Nanda Romani.

**Franton Records,** Via S. Girolamo 7, 30174 Venice/Mestre, (+39) 041.959 055, Fax: (+39) 041.959 991, E-Mail: tasinato@tin.it, Pres.: Tony Tasinato; MD: Francesco Sanavio.
*Administered:* Mike Chapman Publishing, Dunvagen (BMI), Greensleeves (PRS), Hammer Music (GEMA), Happy Valley, LEAF Songs (ARS), Music Media, Pat Meth (BMI), Reverb Music (PRS), Silver Wave

**G7 Music & Co. S.r.l.,** Via Gioberti 3, 20090 Trezzano Sul Naviglio, (+39) 02.3652 9365, Fax: (+39) 02.3652 9366, E-Mail: info@g7music.com, Web Site: www.g7music.com, Pres.: Gualtiero Gatto; VP: Vera Kovacs; Pub. Rel./Mktg.: Fiorella Viola.

**Gabric Edizioni Musicali (SIAE),** Via per Castelnuovo R 3985, 41057 Spilamberto, (+39) 059.702 219, Fax: (+39) 059.701 612, Web Site: www.gabric-music.it

**Gente Music,** Via F. Santi 14, 48027 Solarolo (Ravenna), (+39) 0546.51372, Fax: (+39) 0546.618 042, E-Mail: info@gentemusic.com, Web Site: www.gentemusic.com, Exec.: Sylvia Pausini.

**Grupo Editoriale Bixio,** Via Romeo Romei 15, 00136 Rome, (+39) 06.3972 8216, Fax: (+39) 06.3972 8215, E-Mail: segreteria@bixio.it, Web Site: www.bixio.it, www.musikstrasse.it, MD: Franco Bixio; Musik Strasse Mgr.: Isabella Longo; Copyrights: Paola San Giorgio.

**Joinoir - The Publishing House,** Str. Torino 15bis, Moncalieri, 10024 Torino, (+39) 011.1970 0453, Fax: (+39) 011.1970 0454, E-Mail: info@machiavellimusic.com, Web Site: www.machiavellimusic.com, MD: Pietro Giola.

**LGO Music (SIAE),** Piazza Verbano 16, 00199 Rome, (+39) 06.8530 2771, Fax: (+39) 06.687 2926, Web Site: www.stage.vitaminic.it/lgo_music, Pres.: Lanfranco Gambini; PR: Adelmo de Sanctis; Legal Advisor: Giorgio Gaetano; Admin.: Marina Gambini.

**Masar Edizioni Musicali (SIAE),** Via Sezze 28, 04100 Latina, (+39) 0773.663 313, Fax: (+39) 0773.663 313, E-Mail: masarediz@tin.it, Web Site: www.masar.it, GM: Maurizio Fontana.
*Administered:* MASAR Edizioni Musicali (SIAE)

**Materiali Sonori,** Via 3 Novembre 2, 52027 San Giovanni Valdarno, AR, (+39) 055.912 0363, Fax: (+39) 055.912 0370, E-Mail: matinfo@matson.it, Web Site: www.matson.it, www.thebigcatalogue.it, www.matson.it/sonora, Pres.: Gianpiero Bigazzi; VP: Lucia Baldini; MD: Arlo Bigazzi; Promo. Mgr.: Francesca Pieraccini.

**Micocci Dischitalia Editori,** Via Guido Banti 46, 00191 Rome, RM, (+39) 06.333 8233, Fax: (+39) 06.333 8197, E-Mail: micocci@dischitalia.it, Web Site: www.dischitalia.it

**Milleville Music,** PO Box 70, 41010 Fossoli, MO, (+39) 059.669 311, Fax: (+39) 059.660 393, E-Mail: milleville@altavista.net, Web Site: www.millevillemusic.com, Pres.: Reno Filippin; MD: Luca Filippin.

**MusicMedia Edizioni Musicali & Produzioni Discografiche srl,** Largo Isabella d'Aragona, 1, 20136 Milan, (+39) 02.5832 1153, Fax: (+39) 02.5830 5166, E-Mail: musicmedia@musicmedia.it, Web Site: www.musicmedia.it, Owner: Andrea Maria Panzuti; Customer Serv.: Maria Marin; Asst.: Elena Livragni.

**Off Limits,** via Sessi 8, 42100 Reggio Emilia, (+39) 0522.451 282, E-Mail: info@offlimits-production.it, Web Site: www.offlimits-production.it, MD: Alfredo Pignagnoli.

**Panarecord Int'l (SIAE),** Alzaia Naviglio Grande 72, 20144 Milan, (+39) 02.8940 7819, Fax: (+39) 02.8941 0411, E-Mail: info@synchlab.com, Web Site: www.panarecord.com

**Pelle Edizioni Musicali S.r.L.,** Via Mecenate 84/23, 20138 Milan, (+39) 02.5540 0314, Fax: (+39) 02.5540 0360, E-Mail: newmusic@newmusic.it, Web Site: www.newmusic.it, MD: Pippo Landro; Int'l Mgr.: Fabio Pirelli; Copyright Mgr.: Lidia Noseda; Financial Mgr.: Antonio Landro.

**Pravo Music Publishing S.r.L.,** Via Timavo 36, 20124 Milan, (+39) 02.67561, Fax: (+39) 02.6707 5239, E-Mail: mail@pravomusic.com, Pres.: Freddy Naggiar.

**Rugginenti Editore,** Via Dei Fontanili, 3, 20141 Milan, (+39) 02.8950 1283, Fax: (+39) 02.8953 1273, E-Mail: rugginenti@rugginenti.it, info@rugginenti.it, Web Site: www.rugginenti.it, Dir. Gen.: Gianni Rugginenti; Copyright: Maria Angela Ciurleo.

**The SAIFAM Group srl,** Via Tirso 16, 37060 Lugagnano, VR, (+39) 045.868 0633, Fax: (+39) 045.868 0559, E-Mail: info@thesaifamgroup.com, Web Site: www.saifam.com, www.energy4fitness.it, Chrmn.: Mauro Farina; Mktg. Mgr.: Tiziana Fracasso; Publishing Mgr.: Cristina Zoccatelli; A&R Mgr.: Paolino Nobile.
*Owned:* Arsenic Sound, Dance Pool, La Matta, SAIFAM Group

**Softworks,** Via G Reina 6, 00123 Rome, (+39) 06.3036 1690, Fax: (+39) 06.3036 1690, E-Mail: swr@softworks.it, Web Site: www.softworks.it, MD: Paul Mazzolini; Booking Mgr.: Maria Conte; Engineer/Dir. Technical Aff.: Emanuele Donnini.

**Sony Music Publishing, SRL (SIAE),** Via M. Gonzaga, 7, 20123 Milan, (+39) 02.725 681, Fax: (+39) 02.7256 8686, E-Mail: lorenzo_grignani@it.sonymusic.com, Web Site: www.sonyatv.com, MD: Chuck Rolando; Creative Mgr.: Lorenzo Grignani; Admin. Mgr.: Anna Mangiarotti; Local Copyright: Denise Baroni; Int'l Copyright: Daniel Di Giovanni.

**Sugarmusic, S.p.A.,** Galleria del Corso 4, 20122 Milan, (+39) 02.770 701, Fax: (+39) 02.7707 0261, E-Mail: info@sugarmusic.com, Web Site: www.sugarmusic.com, Pres.: Filippo Sugar; MD-Sugarmusic S.p.A.: Andrea Cotromano; MD-Sugar Srl: Caterina Caselli Sugar; GM: Riccardo Usuelli; Publishing Rep. Expl.: Eleonora Dal Pozzo; Int'l Mktg.: Carlo Tomba.
*Owned:* Sugar Srl

**Tasinato Editore (SIAE),** Via San Girolamo 7, Venice, 30174 Mestre, (+39) 041.959 055, Fax: (+39) 041.959 991, E-Mail: tasinato@tin.it, Pres.: Tony Tasinato.
*Administered:* Act Publishing (GEMA), Arc Music (PRS), BSC Music (GEMA), Canyon (BMI), Jean Marie Salhani (SACEM), Label Bleu (SACEM), New World (PRS), Owl Records (SACEM), Phrase Text (BMI), Silver Wings (BUMA), Soundless Sound (GEMA), White Cloud (GEMA), Winter & Winter (GEMA)

**Time Records / Sym Music,** Via Sorbanella 22/A, 25125 Brescia, (+39) 030.348 579, Fax: (+39) 030.348 579, E-Mail: time@timerec.it, Web Site: www.timerec.it, Pres.: Giacomo Maiolini; A&R Mgr. Spy Records: Rossano Prini; Int'l Mgr.: Monica Marcangeli; A&R Rise: Alex Gaudino; Promo. Mgr.: Paolo Caputo; Bus. Aff. Mgr.: Paola Macchi.
*Owned:* Sym Music

**Unaltra Music Publishing,** Via Vincenzo Monti 79/3, 20145 Milan, (+39) 02.498 3307, Fax: (+39) 02.4801 1909, Mgr.: Lorena Bassano; Composer/Producer: Peiro Cassano; Asst.: Luisa Rigli.

**Universal Music Publishing Srl,** Via Dante 15, 20123 Milan, (+39) 02.802 821, Fax: (+39) 02.8028 2170, Web Site: www.umusicpub.com, MD: Claudio Buja; GM: Corrado Filpa; A&R Mgr.: Claudio Bonoldi; Nat'l Copyright Mgr.: Valentina Piccarreda; Asst. to MD/Royalty/System Maintenance: Roberta Castelletto; Synch/New Bus. Exploitation Mgr.: Giancarlo Losciale.
*Owned:* Ariston, Chapulin, Equipe, Fun House & Co., La Bussola, Universal, Valentine Music Italia

**Warner / Chappell Music Italiana S.R.L.,** Piazza della Repubblica, 14/16, 20124 Milan (MI), (+39) 02.637 831, Fax: (+39) 02.6378 3496, Web Site: www.warnerchappell.it, MD: Roberto Razzini; Royalty/Contract Mgr.: Nicoletta Almini; Licensing Mgr.: Luigi Bartolotta; A&R Nat'l Dept.: Vilma Zanotti; A&R Nat'l Dept.: Marco Ragusa.

## SHEET MUSIC

**Carisch Srl,** Via Campania 12, 20098 San Giuliano Milanese, MI, (+39) 02.9822 1212, Fax: (+39) 02.9822 1220, E-Mail: info@carisch.it, Web Site: www.carisch.com

## VIDEO/DVD COMPANIES

**Aditi Image (Div. of Music & Words by Netherlands/Felmay srl Italy),** Corso Moncalieri 331, 10133 Torin, (+39) 011.661 4306, Fax: (+39) 011.661 4306, E-Mail: officeit@aditi-image.tv, Web Site: www.aditi-image.tv, MD: Beppe Greppi; Promo.: Renzo Pognant.
*Formats:* DVD.
*Supplies:* Music Long Form, Documentary.
*Seeking:* Music Long Form, Documentaries.

**Calembour,** via Pietro Custodi, n.3, 20136 Milan, (+39) 02.8941 2039, Fax: (+39) 02.8941 2038, E-Mail: calembour@calembour-adv.it, Web Site: www.calembour-adv.it, MD: Daniele Milani.

**Disco Piu,** Via Quintiliano 29, 20138 Milan, (+39) 02.506 2172, (+39) 02.580 11366, Fax: (+39) 02.506 3293, E-Mail: info@udpdiscopiu.com, Pres.: Lino Dentico; VP: Claudio Dentico; Int'l Dir.: Maurizio Cannici; Sales: Matteo Frascaria.

**Warner Home Video,** Via Ugo Foscolo 1, 20121 Milan, (+39) 02.721 281, Fax: (+39) 02.7212 8200, Web Site: www.warnerbros.com, MD: Martin "Timmy" Trey.

## WHOLESALERS & DISTRIBUTORS

**Abraxas,** Via Aretina 25, 50069 Sieci-Firenze, (+39) 055.839 211, Fax: (+39) 055.839 2170, E-Mail: info@abraxas.it, Web Site: www.abraxasrecords.com, MD: Alessandro Nannucci; Export Dept.: Ivan Bussi.

**Aditi Image (Div. of Music & Words by Netherlands/Felmay srl Italy),** Corso Moncalieri 331, 10133 Torin, (+39) 011.661 4306, Fax: (+39) 011.661 4306, E-Mail: officeit@aditi-image.tv, Web Site: www.aditi-image.tv, MD: Beppe Greppi; Promo.: Renzo Pognant, (Distributor)

**Audioglobe Srl,** Via Volga 47, 50019 Osmannoro, (+39) 055.328 011, Fax: (+39) 055.3280 1200, E-Mail: info@audioglobe.it, Web Site: www.audioglobe.it, Int'l Mgr.: Sebastian Koch; Export Mgr.: Paolo Gori; Promo. Mgr.: Mauro Ragnini; Dist. Mgr.: Nicola Vannini.

BTF, Via Quintiliano 40, 20138 Milan, (+39) 02.5801 8022, Fax: (+39) 02.5802 7533, E-Mail: info@btf.it, Web Site: www.btf.it, MD: Massimo Buffa.

**Bomb (Div. of The SAIFAM Group - Italy),** Via Tirso 16, 37060 Lugagnano, VR, (+39) 045.868 0633, Fax: (+39) 045.868 0559, E-Mail: info@thesaifamgroup.com, Web Site: www.saifam.com, Chrmn.: Mauro Farina.

**Carisch Srl,** Via Campania 12, 20098 San Giuliano Milanese, MI, (+39) 02.9822 1212, Fax: (+39) 02.9822 1220, E-Mail: info@carisch.it, Web Site: www.carisch.com

**Disco Piu,** Via Quintiliano 29, 20138 Milan, (+39) 02.506 2172, (+39) 02.580 11366, Fax: (+39) 02.506 3293, E-Mail: info@udpdiscopiu.com, Pres.: Lino Dentico; VP: Claudio Dentico; Int'l Dir.: Maurizio Cannici; Sales: Matteo Frascaria.

**Ducale S.n.c. di Marco Matalon & Co.,** Via per Cadrezzate 6, 21020 Brebbia, VA, (+39) 0332.770 189, Fax: (+39) 0332.771 047, E-Mail: info@ducalemusic.it, Web Site: www.ducalemusic.it, MD: Marco Matalon.
*Labels Distributed: Audio:* Vertical Jazz Records

**Duck Record,** Via Gioberti 3, 20090 Trezzano S/N, MI, (+39) 02.484 4991, Fax: (+39) 02.4840 3323, E-Mail: info@duckrecord.com, Web Site: www.duckrecord.com
(Distributor) (Video - Cassette)

**edel Italia srl,** Ripa di Poria Ticinese 63/A, 20143 Milan, (+39) 02.831 381, Fax: (+39) 02.8313 8300, E-Mail: info@edel.it, Web Site: www.edel.it, Pres.: Paolo Franchini; Dir. Sales: Maurizio Gorgone; Financial Mgr.: Marco Occella; Label Mgr.: Claudio Diva; Mktg. Mgr.: Max Vaccaro.
*Labels Distributed: Audio:* Media Records (Italy)
*Labels Distributed: Video:* Coming Home Studios LLC.

**Edizioni Ishtar / Family Affair,** Via Mecenate 76/45, 20138 Milan, (+39) 02.506 3395, Fax: (+39) 02.5540 0120, E-Mail: info@ishtar.it, Web Site: www.ishtar.it, Partner: Luciano Cantone; Partner: Davide Rosa.

**Evolution Music Srl,** via Andrea Costa 55, 30172 Venezia Mestre, (+39) 041.951 555, Fax: (+39) 041.988 999, E-Mail: info@evolutionmusic.it, Web Site: www.evolutionmusic.it, MD: Francesco Alaimo.

**Fringes Recordings,** Piazza S. Francesco 2, 20059 Vimercate, E-Mail: ielasi@fringesrecordings.com, Web Site: www.fringesrecordings.com, MD: Giuseppe Ielasi.

**Frontiers Records,** Via G. Gonzaga 18, 80125 Naples, (+39) 081.239 9340, (+39) 081.239 7753, Fax: (+39) 081.239 9794, E-Mail: serafino@frontiers.it, Web Site: www.frontiers.it, Pres./CEO: Serafino Perugino; Mktg./Sales/Dist. Mgr.: Mario de Riso.

**Hardy Trading Co.,** via Millelire 13, 20146 Milan, (+39) 02.4009 3273, (+39) 02.4870 5646, Fax: (+39) 02.407 9912, (+39) 02.4870 5646, E-Mail: hardyclassic@tiscalinet.it
(Distributor, Importer, Exporter)

**Harmony Music,** Via LB Alberti 27, Tavarnelle Val di Pesa, 50020 Sambuca, (+39) 055.8096 4220, Fax: (+39) 055.8096 4347, E-Mail: info@harmonymusic.it, Web Site: www.harmonymusic.it, Pres.: Gianfranco Barbetta; MD: Paola Sarra; Dir.: Fulvio Sola; Dir.: Andrea Ugolini.

**High Tide,** Via San Girolamo 7, 30174 Venezia/Mestre, (+39) 041.959 055, Fax: (+39) 041.959 991, E-Mail: tasinato@tin.it, Web Site: www.hightide.it, Pres.: Tony Tasinato.
(Distributor, Importer, Exporter)
(Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (12-Inch, Singles))

**IMS International Media Service Spa,** Via Bergamo 315, Caronno Pertusella, 21042 Varese, (+39) 02.9651 1777, Fax: (+39) 02.9651 1746, Web Site: www.imsspa.it, MD: Ludovico Dello Iojo.

**IRD (International Record Distribution) S.p.A,** Via G.B. De la Salle 4, 20132 Milan, (+39) 02.259 1700, Fax: (+39) 02.259 2064, E-Mail: ird@ird.it, Web Site: www.ird.it, Pres.: Franco Ratti.
(Distributor, Importer)
*Labels Distributed: Audio:* Blind Pig Records; Delmark Records; Fountainbleu Records; Green Linnet

INTERNATIONAL

Records, Inc. / Xenophile Records; Memphis International Records; Red Horse Productions; Winner Records; FELMAY (Italy)

**IREC S.r.l.,** Via G. Rossini 2, 20067 Tribiano, MI, (+39) 02.9063 3285, Fax: (+39) 02.9063 5098, E-Mail: soulnote@blacksaint.com, Web Site: www.blacksaint.com, Proprietor: Flavio Bonandrini; VP: Silvia Rossato.
(Distributor, Exporter) ( (LP's), Cutouts, Overstock)

**Jupiter Distribuzione,** Via dell'Industria, 31/b Tecnoparo, 128924 Verbania (VB), (+39) 0323.586 200, Fax: (+39) 0323.586 200, E-Mail: info@jupiterclassics.com, Web Site: www.jupiterclassics.com, MD: Mauro Primon; A&R: Giovanni Sgaria; Admin.: Carola Canale.
*Labels Distributed: Audio:* Bongiovanni Dischi (Italy)

**La Bottega Discantica,** Via Nirone 5, 20123 Milan, (+39) 02.862 966, Fax: (+39) 02.7200 0642, E-Mail: info@discantica.it, Web Site: www.discantica.it, Owner: Luigi Grazioli.

**Level One,** Via Malipicreo 14, 20138 Milano, (+39) 02.509 9161, Fax: (+39) 02.5801 3290, E-Mail: levelone@levelone.it, Web Site: www.levelone.it, Pres.: Emilio Lanotte; MD: Giuseppe Patti; Export Mgr.: Mario "Junior" Cherubini; Pdct. Mgr.: Maurizio Strippoli; Label Mgr.: Ivano Coppola; Graphic Designer: Fabrizio Raffaelli; Promo.: Michela Mosca.
(Distributor)
*Labels Distributed: Audio:* Do It Yourself Entertainment srl (Italy)

**Materiali Sonori,** Via 3 Novembre 2, 52027 San Giovanni Valdarno, AR, (+39) 055.912 0363, Fax: (+39) 055.912 0370, E-Mail: matinfo@matson.it, Web Site: www.matson.it, www.thebigcatalogue.it, www.matson.it/sonora, Pres.: Gianpiero Bigazzi; VP: Lucia Baldini; MD: Arlo Bigazzi; Promo. Mgr.: Francesca Pieraccini.
(Distributor, Importer, Exporter) (Compact Disc, (LP's))

**Microsuoni,** Localita Lupompesi, 53016 Murlo, (+39) 05.7781 4015, Fax: (+39) 05.7781 4015, E-Mail: info@microsuoni.com, Web Site: www.microsuoni.com

**Pick-Up Export,** Via Jacopo da Ponte 52, 36061 Bassano del Grappa (VI), (+39) 0424.216 710, Fax: (+39) 0424.526 870, E-Mail: info@pickuprecords.it, Web Site: www.pickuprecords.it, Pres./GM: Flavio Alessi.
(Distributor, Exporter) (Compact Disc, Video - Cassette, DVD, Records, Overstock)

**Self Distribuzione SpA,** Via Quintiliano 5, 20138 Milan, (+39) 02.509 011, Fax: (+39) 02.5801 4433, E-Mail: venditaonline@self.it, Web Site: www.self.it
*Labels Distributed: Audio:* Barsuk Records; Do It Yourself Entertainment srl (Italy)

**Sony BMG Music Entertainment Sales (Div. of Sony BMG Enterprise Sales),** Viale Lombardia 32f, Sesto Ulteriano, 20098 San Giuliano Milanese, (+39) 02.982 551, Fax: (+39) 02.9828 0245, Web Site: www.sonymusic.it, Opns. Mgr.: Alessio Panarello; Sales Dir.: Gianni Bollini; MIS Mgr.: Angelo Pirola; Credit Mgr.: Donato Veltro.
*Labels Distributed: Audio:* Motivo Productions srl (Italy); Pressing Line SRL (Italy)

**Top Records Italy,** Galleria del Corso 4, 20122 Milan, (+39) 02.7602 1141, Fax: (+39) 02.7602 1141, E-Mail: topdingo@libero.it, Web Site: www.toprecords.it, MD: Palma Guido.

**Universal Music Italia Srl (Div. of Universal Music Group),** Via Dante 15, 20123 Milan, (+39) 02.80282, Fax: (+39) 02.8028 2506, E-Mail: info@universalmusic.it, Web Site: www.universalmusic.it, Pres./MD: Piero La Falce; CFO: Marco Blasi; IT Mgr.: Gianni Rigoletti; Bus. Aff.: Alessandro Calzato; New Media: Diana Roddi.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Sugarmusic, S.p.A. (Italy)

**Venus Distribuzione Srl,** M. F. Quintiliano 40, 20138 Milan, (+39) 02.580 031, Fax: (+39) 02.5800 3300, E-Mail: info@venusdischi.com, Web Site: www.venusdischi.com, Dir.: Roberto Gianoli.
(Distributor, One-Stop, Rackjobber, Importer, Exporter, Mail Order (Top Ten))

**Warner Music Italy (Div. of Warner Music Group),** Piazza della Repubblica 16, 20124 Milan, (+39) 02.637 831, Fax: (+39) 02.6378 3799, Web Site: www.warnermusic.it, Chrmn.: Massimo Giuliano; GM Local Div.: Alberto Cusella; GM Int'l Div.: Paolo De Toma; GM Strategic Mktg. Div.: Filippo Salteri; A&R Dir.: Tino Silvestri.
*Labels Distributed: Audio:* Carosello C.E.M.E.D. (Italy); Sugarmusic, S.p.A. (Italy)

## SERVICES

**AFI (Associazione dei Fonografici Italiani),** Via Vittor Pisani 10, 20124 Milan, (+39) 02.669 6263, Fax: (+39) 02.670 5059, E-Mail: afi@afi.mi.it, Web Site: www.afi.mi.it, Pres.: Luigi Barion; VP: Nello Marti; VP: Leopoldo Lombardi; Legal Dept.: Giorgio Campiglio.
- Association & Professional Organization

**Assomusica,** Via di Villa Patrizi 10, 00161 Rome, (+39) 06.8847 3374, Fax: (+39) 06.8847 3228, E-Mail: presidente@assomusica.org, Web Site: www.assomusica.org, Pres.: Ilaria Gradella.
- Association & Professional Organization

**Audiocoop,** Via Della Valle 71, Faenza, (+39) 0546.24647, (+39) 349.446 1825, E-Mail: audiocoop@lamiarete.com, Web Site: www.audiocoop.it, Pres.: Giordano Sangiorgi.
- Association & Professional Organization

**Barley Arts Promotion,** Corso Plebisciti 3, 20129 Milano, (+39) 02.7611 3055, Fax: (+39) 02.7000 5133, E-Mail: info@barleyarts.com, Web Site: www.barleyarts.com, MD: Claudio Trotta; Admin.: Aldo Bassi.
- Record Promotion Company

**Blu System Safers Co.,** Via L. Einaudi, 8 Zona D4 Scalo, 15100 Alessandria, (+39) 0131.248 284, Fax: (+39) 0131.246 918, E-Mail: info@blusystemsafers.com, Web Site: www.blusystemsafers.com, Contact: Roberto Galluzzi.
- Security & Surveillance Systems Manufacturer

**Buongiorno Vitaminic,** Via Cosimo del Fante 10, 20122 Milan, (+39) 02.582 131, Fax: (+39) 02.5843 1008, E-Mail: lucia.predolin@buongiorno.com, Web Site: www.vitaminic.it, CEO: Andrea Casalini; Mktg./Commun. Dir.: Lucia Predolin.
- Digital Music Companies & Services

**Casablanca Recordings,** Viale Medaglie D'Oro 22, 54100 Massa MS, (+39) 0585.47629, Fax: (+39) 0585.47266, E-Mail: casablan@dwarecords.it, Web Site: www.dwarecords.it, Pres.: Zanetti Roberto.
- Mastering Facility

**Circuito Giovani Artisti Italiani,** Via San Francesco da Paola 3, 10123 Torino, (+39) 011.443 0020, Fax: (+39) 011.443 0021, E-Mail: gai@comune.torino.it, Web Site: www.giovaniartisti.it, Pub. Rel.: Patrizia Rossello.
- Association & Professional Organization

**Coudert Bros.,** Viale Liege 28, 00198 Rome, (+39) 06.884 1713, Fax: (+39) 06.884 0249, Web Site: www.coudert.com
- Entertainment Attorney

**Deluxe Global Media Services Srl.,** Via G, Rossini 4, 20067 Tribiano, Milan, (+39) 02.906 211, Fax: (+39) 02.9063 0564, Web Site: www.deluxemedia.com, Prodn. Mgr.: Jim Villalba.
- CD, CD-ROM & DVD Replicator

**EMA (Editori Musicali Associati),** Piazza del Liberty 2, 20121 Milan, (+39) 02.796 473, Fax: (+39) 02.7600 2530, Pres.: Federito Monti Arouini.
- Association & Professional Organization

**E.R.I. Elettronica,** Strada 1 Palazzo F1, 20090 Assago Milanofiori (MI), (+39) 02.5751 4846, Fax: (+39) 02.5751 4850, E-Mail: info@digitalsystem.it, Web Site: www.digitalsystem.it
- Digital Music Companies & Services

**Ecofina,** Via Dell Aprica 16, 20158 Milano, (+39) 02.693 3971, Fax: (+39) 02.693 39734, E-Mail: info@ecofina.it, Web Site: www.ecofina.it, Sales/Mktg. Mgr.: Marco Sabet.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

**Edizioni Caramba srl,** Via Mascheroni 11, 20090 Trezzano S/N (MI), (+39) 02.445 2664, Fax: (+39) 02.445 1585, E-Mail: info@caramba.it, Web Site: www.caramba.it
- Music Library

**Euro GyC,** Via Luchino dal Verme 159, 00177 Rome, (+39) 06.274 650, Fax: (+39) 06.2170 1064, E-Mail: romagr@eurogyc.com, Web Site: www.eurogyc.com
- CD, CD-ROM & DVD Replicator

**FIMI (Federazione Industria Musicale Italiana),** Galleria del Corso, 4, 20122 Milan, (+39) 02.795 879, Fax: (+39) 02.799 673, E-Mail: info@fimi.it, Web Site: www.fimi.it, www.fpm-antipiracy.it, Pres.: Enzo Mazza.
- Association & Professional Organization

**Flippermusic / Primrose Music (Div. of Flipper Srl Edizioni Musicali),** Piazza Prati Strozzi 31, 00195 Rome (RM), (+39) 06.372 2138, (+39) 06.372 2209, Fax: (+39) 06.3751 6970, E-Mail: primrose@primrosemusic.com, Web Site: www.primrosemusic.com, Pres./CEO: Romano Di Bari; A&R/Mktg. Mgr.: Fabio Di Bari; Admin.: Nanda Romani.
- Music Library

**G.I.M.A. SpA,** Via Kennedy 17, 40069 Zola Predosa, Bologna, (+39) 05.1616 9711, Fax: (+39) 05.175 2378, E-Mail: info@gima.com, Web Site: www.gima.com
- CD Processing Equipment Manufacturer
- Collating & Conveyor Systems
- Packaging & Labeling Equipment

**IMAIE,** Via Piave 66, 00187 Rome, (+39) 06.4201 2337, Fax: (+39) 06.4200 3613, E-Mail: segreteriadipresidenza@imaie.it, Web Site: www.imaie.it, Pres.: Mr. Domenico Del Prete; VP: Mr. Bruno Zino; GM: Ms. Maila Sansaini.
- Association & Professional Organization

**kdg Italia s.r.l.,** Via Palade 101/99M, Singio, I-39012 Merano (BZ), (+39) 0473.209 505, Fax: (+39) 0473.200 564, E-Mail: frontdesk@kdg.it, Web Site: www.kdg.it, GM: Barbara Bembo.
- CD, CD-ROM & DVD Replicator

**LIFT Italia,** Il Girasole, Palazzo Donafello 2A, 20084 Lacchiarella (Milano), (+39) 02.9009 6347, (+39) 02.9009 6266, Fax: (+39) 02.9009 6241, E-Mail: liftitalia@tin.it, Web Site: www.liftsystems.com, Contact: Roberto Lettieri.
- Music & Video Accessory Manufacturer
- Security & Surveillance Systems Manufacturer
- Store Fixture Manufacturer

**Machiavelli International Musical Images SRL,** Str. Torino 15bis, Moncalieri, 10024 Torino, (+39) 011.1970 0453, Fax: (+39) 011.1970 0454, E-Mail: licensing@machiavellimusic.com, info@machiavellimusic.com, Web Site: www.machiavellimusic.com, Contact: Pietro Giola.
- Music Library

**Maxell Italia S.P.A.,** Via Vivaldi 8, 21100 Varese, (+39) 0332.226 161, Fax: (+39) 0332.222 444, E-Mail: info@maxell-italia.it, Web Site: www.maxell-italia.it
- Blank Recording Media Manufacturer

**Milleville Music,** PO Box 70, 41010 Fossoli, MO, (+39) 059.669 311, Fax: (+39) 059.660 393, E-Mail: milleville@altavista.net, Web Site: www.millevillemusic.com, Pres.: Reno Filippin; MD: Luca Filippin.
- Music Library

**PMI (Promozione Musica Italiana),** PMI c.p. 518, 51016 Montecatini Terme (PT), (+39) 0338.563 8841, Fax: (+39) 0338.048 2266, E-Mail: info@pmi.it, Web Site: www.pmi.it, Exec. Dir.: Mario Limongelli.
- Association & Professional Organization

**Panasonic Italia S.p.A.,** Via Lucini 19, 20125 Milan, (+39) 02.67881, Fax: (+39) 02.6671 3316, E-Mail: info@panasonic.it, Web Site: www.panasonic.it
- Blank Recording Media Manufacturer

**Pozzoli S.p.A.,** Via G. di Vittorio 11, 20065 Inzago (MI), (+39) 02.954 341, Fax: (+39) 02.9543 4240, E-Mail: mail@pozzolispa.com, Web Site: www.pozzolispa.com, Pres.: Aldo Pozzoli; VP Sales: Luigi Pozzoli.
- Jacket/Sleeve Manufacturer
- CD, CD-ROM & DVD Replicator
- Packaging Services

**SAE Institute,** via Morimondo 19, 20143 Milan, (+39) 02.8912 0540, Fax: (+39) 02.8912 1089, E-Mail: info@saeitalia.it, Web Site: www.sae.edu
- Schools & Educational Institution

**SCF (Societa Consortile Fonografici),** Via Leone XIII, 14, 20145 Milan, (+39) 02.465 4751, Fax: (+39) 02.4654 7500, E-Mail: info@scfitalia.it, Web Site: www.scfitalia.it, Dir. Gen.: Saverio Lupica; Pres.: Gianluigi Chiodaroli.
- Performing and Mechanical Rights Organization

**SIAE (Societa Italiana degli Autori ed Editori),** Viale della Letteratura 30, 00144 Rome, (+39) 06.599 0695, Fax: (+39) 06.5990 093, E-Mail: press@siae.it, Web Site: www.siae.it, Pres.: Giorgio Assumma; Press Office Mgr.: Daniela D'Isa.
- Performing and Mechanical Rights Organization

**Sonopress,** Via Ludovico Muratori 34, I-20135 Milano, (+39) 02.5411 8877, Fax: (+39) 02.545 6577, E-Mail: marta.colombo@bertelsmann.de, Web Site: www.sonopress.com, Sales Mgr.: Marco Vecchi; CD ROM Dept.: Silvia Bianchi; DVD Dept.: Marta Colombo; DVD/CD Dept.: Fabio Quaranta.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

**Sony Italia,** Via Galileo Galilei 40, 20092 Cinisello Balsamo, (+39) 02.618 381, Fax: (+39) 02.612 6690, Web Site: www.sony.it
- Blank Recording Media Manufacturer

**Spazio Musica,** Via Parini 10, 16145 Genoa, (+39) 010.317 192, Fax: (+39) 010.863 0913, E-Mail: info@spaziomusica.org, Web Site: www.spaziomusica.org
- Association & Professional Organization
- Schools & Educational Institution

**Studio Legale Pojaghi,** Via Visconti di Modrone 2, 20122 Milan, (+39) 02.7607 9811, Fax: (+39) 02.7601 3950, E-Mail: mail@pojaghi.com, Web Site: www.pojaghi.com, Partner: Alberto Pojaghi; Partner: Gianluca Pojaghi; Partner: Francesca Pojaghi.
- Entertainment Attorney

**Sytrama,** Via Lombardia 30, 20060 Vignate, (+39) 02.959 3981, Fax: (+39) 02.956 0114, E-Mail: info@sytrama.it, Web Site: www.sytrama.it
- Packaging & Labeling Equipment

**Tapematic SpA,** Via Vimercate 32, 20060 Ornago, Milano, (+39) 039.601 0145, Fax: (+39) 039.601 0558, E-Mail: italy@tapematic.com, Web Site: www.tapematic.com, VP Mktg.: Ron Goodwin.
- CD Processing Equipment Manufacturer
- Tape Processing & Duplicating Equipment

**Technicolor,** Via PO 13/15, San Giuliano Milanese, 20098 Milano, (+39) 02.988 921, Fax: (+39) 02.9889 2264, E-Mail: valentina.pallezzro@thomson.net, Web Site: www.technicolor.com
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

**Tecnoplastic SPA,** Viale Aldo Moro N. 32, 24045 Calcio (BG), (+39) 03.6396 6001, Fax: (+39) 03.6396 8715, E-Mail: farntecno@tin.it
- CD Processing Equipment Manufacturer

**Tiesseci,** Europa St., Bldg. 13, 21100 Varese, (+39) 0332.289 164, (+39) 0332.289 177, Fax: (+39) 0332.831 281, E-Mail: contact@tiesseci.com, Web Site: www.tiesseci.it, GM: Luca Zanetti; Sales Mgr.: Silvia Fioravanti.
- Digital Music Companies & Services

**Topgraf srl,** Via dell'Aeronautica 18, Curno, 24035 Bergamo, (+39) 035.460 098, Fax: (+39) 035.437 6705, E-Mail: info@topgraf.it, Web Site: www.topgraf.it, Commercial Mgr.: Roberto Morandi.
- CD, CD-ROM & DVD Replicator

# IVORY COAST

## RECORD LABELS (INDEPENDENT)

**Showbiz Records,** Rue Paul Langevin, B.P. 1861, Abidjan, 18, (+225) 21.251 168, (+225) 21.256 782, (+225) 21.244 814, Fax: (+225) 21.256 458, E-Mail: showbiz@africaonline.co.ci, MD: Michel Jabre; Admin./Finance: Hana Jabre; Mktg. Mgr./Dist.: M. Claude Bassole; A&R: Constant Anagonou; Prod. Mgr.: Serge Aka.
*Labels: (Distributed)* Arc Music, Atoll Music, Cobalt, Debs Music, Delphine, EMI, Gallo Music Int'l, J.P.S., Label Bleu, Lusafrica, Mali K7, Next Music, Stern's, Syllart, Toco Int'l, Universal, Virgin, World Circuit
*Int'l Reps.:* Melodie Records (France), Next Music (France)

# JAMAICA

## RECORD LABELS (INDEPENDENT)

**Black Scorpio,** 144 B Molynese., Kingston, 19, (876) 925-2363, Fax: (876) 925-6168, E-Mail: dscorpio@cwjamaica.com, Web Site: www.scorpiojamaica.com

**Dynamic Sounds Recording Co. Ltd.,** 15 Bell Rd., Kingston, 11, (876) 923-9138, (876) 923-9168, Fax: (876) 923-9130, Pres.: Byron A. Lee; MD: Edward J. Lee; VP Finance: Byron A. Lee, Jr.

**Fab 5, Inc.,** 11 Springvale Ave., Kingston, 10, (876) 925-4057, Fax: (876) 924-5025, E-Mail: fab5@mail.infochan.com, fab5@gotelja.com, Web Site: www.fab5inc.com, MD: Frankie Campbell; GM: Alvin Campbell; Musical Dir.: Asley "Grub" Cooper.
*Labels: (Owned)* Stage
*US Reps.:* VP Records

**GG Records,** One Torrington Rd., Kingston, (876) 922-7518, Fax: (876) 922-7518

**Jammies Records,** 38 St. Lucia Rd., Kingston, 11, (876) 923-8880, Fax: (876) 923-3828, E-Mail: kingjammys2000@yahoo.com

**King of Kings/High Society Productions,** 22 Morningside Dr., Kingston, 19, (876) 925-1871, E-Mail: nickydells@hotmail.com, Contact: Cordel Burrell.

**Main Street Records,** The Trade Center, Unit 3A, 30-32 Red Hills Rd., Kingston, 10, (876) 754-2020, Fax: (876) 754-3030, E-Mail: mainstreet@cwjamaica.com, Web Site: www.mainstreetgospel.com, Pres.: Haldane "Danny" Browne; CEO: Gerald Belnavis; CFO: Collette Browne.
*Labels: (Owned)* Juvenile, Main St.

**New World Music,** 15 Bell Rd., Kingston, 11, (876) 923-9138, Fax: (876) 937-0228, E-Mail: edlee@cwjamaica.com, MD: Edward Lee; VP Accts.: Byron Lee, Jr.

**One Drop Music / Zion Roots Music Publishing (Div. of Zion Roots Music),** 3 E. Byron Rd., Forest Hill, Kingston, 19, 8763135398, E-Mail: onedropmuzic@yahoo.com, Dir.: Errol Barrett; Admin. Asst.: Clarissa Delprat.
*US Reps.:* The Orchard

**Shocking Vibes,** 5 Springvale Ave., Kingston, 10, (876) 941-1408, Fax: (876) 931-6220, E-Mail: promotion@shockingvibes.com, Web Site: www.shockingvibes.com

**Tres Belle Productions,** PO Box 730, Ocho Rios, (876) 974-2563, Fax: (876) 974-8103, E-Mail: bervac@hotmail.com, MD: Beryl Dyght-Vacianna.

**Tuff Gong International,** 220 Marcus Garvey Dr., Kingston, 11, (876) 923-9380, (876) 923-9383, Fax: (876) 923-4657, E-Mail: tuffgong@cwjamaica.com, Web Site: www.tuffgong.com, www.bobmarley.com, CEO: Cedella Marley; Pres.: Cristy Barber; GM: Mitzy Evans; Studio Mgr.: Lorna Wainwright.

**Branches:**
Tuff Gong Records, 8288 NW 68th St., Miami, FL, 33166, (305) 593-9663, Fax: (305) 593-6252, E-Mail: allarc@aol.com, Web Site: www.tuffgong.com, Opns. Mgr.: Myshjua Allen-Archibald.

## MUSIC PUBLISHERS

**Dynamic Sounds Recording Co. Ltd.,** 15 Bell Rd., Kingston, 11, (876) 923-9138, (876) 923-9168, Fax: (876) 923-9130, Pres.: Byron A. Lee; MD: Edward J. Lee; VP Finance: Byron A. Lee, Jr.

**One Drop Music / Zion Roots Music Publishing (Div. of Zion Roots Music),** 3 E. Byron Rd., Forest Hill, Kingston, 19, 8763135398, E-Mail: onedropmuzlc@yahoo.com, Dir.: Errol Barrett; Admin. Asst.: Clarissa Delprat.

**Tuff Gong International,** 220 Marcus Garvey Dr., Kingston, 11, (876) 923-9380, (876) 923-9383, Fax: (876) 923-4657, E-Mail: tuffgong@cwjamaica.com, Web Site: www.tuffgong.com, www.bobmarley.com, CEO: Cedella Marley; Pres.: Cristy Barber; GM: Mitzy Evans; Studio Mgr.: Lorna Wainwright.

## WHOLESALERS & DISTRIBUTORS

**Cylton Distributors,** 321 Molynes Rd., Kingston, 19, (876) 931-1313, Fax: (876) 905-0695, Owner/MD: Sylvester Gordon.
(Distributor, Importer) (Compact Disc, (LP's))

**Junior One Blood Distributors & Productions,** 1-B Lindsay Crescent, Kingston, 10, (876) 931-0538, Fax: (876) 931-0538, E-Mail: jr.production@cwjamaica.com, Web Site: www.juniorreidoneblood.net, Pres.: Junior Reid; Asst.: Odett Clark.
(Distributor)

## SERVICES

**Headline Entertainment,** 8 Haughton Ave., Kingston, 10, (876) 960-0382, (876) 754-1526, Fax: (876) 906-3634, E-Mail: headline@headline.com.jm, Web Site: www.headline.com.jm, Pres.: Jerome Hamilton; Agent/Publicist: Carlette DeLeon.
• Record Promotion Company

**JFM (Jamaica Federation of Musicians),** 5 Balmoral Ave., Kingston, 10, (876) 926-8029, Fax: (876) 929-0485, E-Mail: jafedmusic@cwjamaica.com, Web Site: jafedmusic.tripod.com, Pres.: Desmong Young.
• Association & Professional Organization

**Jamaica Association of Composers, Authors & Publishers(JACAP),** 5 Windsor Ave., Kingston, 5, (876) 978-3591, Fax: (876) 927-7265, E-Mail: jacap@jamweb.net, GM: Hugh Beckford.
• Performing and Mechanical Rights Organization

**Myers, Fletcher & Gordon,** 21 East St., Kingston, (876) 922-5860, Fax: (876) 922-4811, E-Mail: info@mfg.com.jm, Web Site: www.mfg-law.com, Mng. Partner: Norman Minott; Associate: Ronald Young.
• Entertainment Attorney

**Nunes, Scholefield, DeLeon & Co.,** 6a Holborn Rd., Kingston, 10, (876) 960-8995, (876) 960-9089, Fax: (876) 960-9692, E-Mail: mail@nsdco.com, Web Site: www.nsdco.com
• Entertainment Attorney

**Sonic Sounds,** 25 Retirement Rd., Kingston, 5, (876) 926-2036, Fax: (876) 926-9243, MD: Jason Lee.
• Custom Tape Duplicator
• Plating & Pressing Plant

**Stanbury & Co.,** 16-A Worthington Terrace, Kingston, 5, (876) 929-4089, Fax: (876) 929-9688, Web Site: www.caribbeat.com.jm, Attorney: Lloyd Stanbury.
• Entertainment Attorney

**Woodham, Woodham & Co.,** 94-B Old Hope Rd., Liguanea, Kingston, 6, (876) 978-6000, Fax: (876) 927-9228, Contact: Henry Woodham.
• Entertainment Attorney

# JAPAN

## RECORD LABELS (MAJOR)

**BMG Japan (Div. of Sony BMG),** 1-6-9 Shibuya, Shibuya-ku, Tokyo, 150 8350, (+81) 3.3797 9020, Fax: (+81) 3.3797 9055, E-Mail: grhduke@bmgjapan.com, Web Site: www.bmgjapan.com, Pres./CEO: Hidehiko Tashiro; Dir. Commun./Int'l Affs.: Giles R.H. Duke; EVP/Exec. Dir. Int'l: Yoshikazu Terashima.
*Labels: (Owned)* Augusta, BMG Funhouse, For Life, Funhouse

**Sony BMG Entertainment (Japan), Inc. (Div. of Sony BMG),** 4-5 Rokubancho, Chiyoda-ku, Tokyo, 102-8353, (+81) 3.3515 5050, Web Site: www.sonymusic.co.jp, CEO: Kazutomo Enomoto; EVP: Mamoru Sakuma.
*Labels: (Owned)* Def Star Inc, Epic Japan, Inc., Ki/oon, SME, Inc., Sony Music Japan Int'l, Inc.
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan)

**Sony BMG Japan International (Div. of Sony BMG),** 3F, 4-5 Rokubancho, Chiyoda-ku, Tokyo, 102-8353, (+81) 3.3515 5300, Fax: (+81) 3.3266 5072, Web Site: www.sonymusic.co.jp

**Toshiba-EMI Ltd. (Div. of EMI Music),** 2-2-17 Akasaka, Minato-ku, Tokyo, 107-8510, (+81) 3.3587 9050, Fax: (+81) 3.3587 9037, Web Site: www.toshiba-emi.co.jp, Chrmn.: Masaaki Saito; Pres./CEO: Shoji Doyama; Pres. Capitol Music: Soichi Kobayashi; Pres. Virgin Music: Yoshiaki Sanada; Pres. Strategic Mktg.: Hitoshi Namekata; Pres. Int'l Repertoire: Shunichiro Mori; Mgr. Int'l Mktg.: Tamiyuki "Spike" Sugiyama.
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan)

**Universal Music K.K. (Div. of Universal Music Group),** 8-5-30 Akasaka, Minato-ku, Tokyo, 107-8583, (+81) 3.6406 3001, Fax: (+81) 3.6406 3143, Web Site: www.universal-music.co.jp, Pres./CEO: Kei Ishizaka; CFO: Nobuko Suzuki; Cor. Exec. MD-Universal/J: Atsushi Kitamura; Dir.-Universal Sigma: Kazu Koike; Cor. Exec.-Int'l: Hiroshi Aono; Cor. Exec.-UM3/USM: Yasuo Chikatsu; Cor. Exec./Mktg. Exec.: Akira Terabayashi; Cor. Exec.-Classics/Jazz: Tomo Ishikawa; MD-Publishing: Takatoshi Matsui; Cor. Exec./Mktg. Div.: Takashi Kimoto; Dir. Gen. Aff.: Masahiro Shioda.
*Labels: (Owned)* A&M, D. Grammophon, Motown, Polydor, Universal, Verve

**Warner Music Japan (Div. of Warner Music Group),** 3F Aoyama Bldg., 1-2-3 Kita-Aoyama, Minato-ku, Tokyo, 107-8639, (+81) 3.6439 8600, Fax: (+81) 3.6439 8888, Web Site: wmg.jp, Chrmn./CEO: Lachie Rutherford; Pres.: Takashi Yoshida.
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan)

## RECORD LABELS (INDEPENDENT)

**Amuse, Inc.,** 20-1 Sakuragaoka-cho Shibuya-Ku, Tokyo, (+81) 3.5457 3333, Fax: (+81) 3.5457 3334, E-Mail: ir-info@amuse.co.jp, Web Site: www.amuse.co.jp, Dir./Chrmn./CEO: Yokichi Osato; Pres./Dir.: Sumio Matsuaki; Exec. Dir.: Kuniko Osata.

**Avex Group Holdings, Inc.,** 3-1-30 Minami-Aoyama, Minato-ku, Tokyo, 107-8577, (+81) 3.5413 8550, Fax: (+81) 3.5413 8837, Web Site: www.avex.co.jp, cavex.avexnet.or.jp, CEO: Masato Matsuura; Co-CEO: Ryuhei Chiba; Sr. Exec. Dir.: Takashi Araki; MD: Toshio Kobayashi; MD: Shinji Hayashi; Exec. Dir.: Hiroshi Inagaki; Exec. Dir.: Hajime Taniguchi; Exec. Dir.: Masaomi Takagi; Exec. Dir.: Hiroaki Ito; Exec. Dir.: Akira Akutsu; Exec. Dir.: Kenzo Katakura; Exec. Dir.: Masashi Hibino; Exec. Dir.: Takuhiro Miura.
*Labels: (Owned)* avex io, avex trax, cutting edge, rhythm zone
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Being, Inc.,** Egawa Bldg., 3-10-9 Roppongi, Minato-ku, Tokyo, 106-0032, (+81) 3.3470 5791, Fax: (+81) 3.3479 2090, Web Site: www.being.co.jp, Contact: Daiko Nagato.

**Benten Label / Seven Gods Production,** 403 Meiji Dori Bldg. 2-3-1, Kabukicho, Shinkjyuku-ku, Tokyo, 160 0021, (+81) 3.5292 5550, Fax: (+81) 3.5292 5552, E-Mail: sister@kt.rim.or.jp, Web Site: www.sister.co.jp, Promoter: Audrey Kimura.

**Blues Interactions, Inc.,** 9-2-16 Akasaka, Minato-ku, Tokyo, 107-0052, (+81) 3.5770 5002, Fax: (+81) 3.5770 5007, E-Mail: p-vine@bls-act.co.jp, Web Site: www.bls-act.co.jp, MD: Yasufumi Higurashi; Int'l Repertoire Mgr.: Akira Kochi; Admin./Int'l Bus. Aff.: Mie Toyama.
*Labels: (Owned)* Modern-Kent-Flair, P-Vine, P-Vine NonStop, Substance, *(Distributed)* Delmark, Fire-Fury-Enjoy, HDH-Hot Wax-Invictus, Matador, Ropeadope, Velour

**Bomba Records, Inc.,** 2-14-5-4F Mita, Minato-ku, Tokyo, 108-0073, (+81) 3.5484 0688, Fax: (+81) 3.5765 5167, E-Mail: ldf00464@nifty.ne.jp, Pres.: Naoto Kanazawa; VP: Kumiko Sasaki; A&R: Keiko Yuasa.
*Labels: (Distributed)* African Music, Ansonia, Cryptic Corp., Curling Legs, Strata-East, Thirsty Ear, W S Latino, Winter & Winter

**CTA Co. Ltd.,** #53-5, Nogata 1-chome, Nakano-ku, Tokyo, 165-0027, (+81) 3.3388 9111, (+81) 3.3388 5939, Fax: (+81) 3.3388 7778, E-Mail: cta02@cta-gr.co.jp, Web Site: www.cta-gr.co.jp, Pres.: Atsushi Katsumata; Mgr. Foreign Trade Opns.: Ichiro Saito.
*Labels: (Owned)* Starpak, Task Force

**Columbia Music Entertainment, Inc.,** 4-14-14 Akasaka, Minato-ku, Tokyo, 107-8011, (+81) 3.3584 8111, Fax: (+81) 3.3584 8135, Web Site: www.columbia.jp, www.columbia-songs.co.jp, Chrmn.: Strauss Zelnick; Exec. Officer/CEO: Sadahiko Hirose; Pres.: Masao Nakajima; Pres.-Columbia Int'l: Isao Nagata; SVP/CFO: Yoshiro Ozeki; GM Int'l A&R: Takashi Baba; Representative Dir.: Shigenori Nishino.
*Labels: (Owned)* Denon, Nippon Columbia, Savoy

**Walt Disney Records Japan & Asia / Pacific Region,** ARCO Tower, 1-8-1, Shimomeguro Meguro-ku, Tokyo, 153 8922, (+81) 3.5745 2719, Fax: (+81) 3.5745 2726, Web Site: www.disney.com/disneyrecords, VP: Akitoshi Nakata.

**Dreamusic, Inc.,** Media Sq. 8F, 6-25-14 Jingumae, Shibuya-ku, Tokyo, 150-0001, (+81) 3.5775 7480, Fax: (+81) 3.5775 7491, Web Site: www.dreamusic.co.jp, Chrmn./CEO: Tom Yoda; MD A&R: Katsuyuki Shirai; Dir. Creative Opns.: Fujio Kageyama; Dir. Promo.: Akira Takeuchi; Dir. Bus. Admin.: Hiroyuki Igarashi.

**Elmo Co., Inc.,** Nst. Daini bldg. 593-1 Innai-cho, Funabashi-Shi, Chiba, 273 0025, (+81) 47.431 0400, Fax: (+81) 47.431 0402, E-Mail: wada@elmo-web.co.jp, Pres.: Hiromitsu Wada; Sales Mgr.: Tatsuzo Fujita; Chief Pop Buyer: Motoji Tezuka; Classic Buyer: Toshiaki Ihara.
*Labels: (Distributed)* Bel Canto Society, Electric Music Foundation, Golden Melodram, Hans Pizka Edition, Hardy Classics, Kicco, Lovely Music, Mode, Myto, V.G.O., Zuk

**Flavour of Sound Ltd.,** 4C, 6-23-13 Jinguame, Shibuya, Tokyo, 150 0001, (+81) 3.5766 5805, Fax: (+81) 3.5766 5809, E-Mail: contact@flavour.org, Web Site: www.flavour.org, Contact: Otono Kaori.
*Labels: (Owned)* Silva Screen

**For Life Records,** 3-28-8 Ikejiri, Setagaya-Ku, Tokyo, 154-8558, (+81) 3.5430 3105, Fax: (+81) 3.5430 9854, E-Mail: info@forlife.co.jp, Web Site: www.forlife.co.jp, Pres.: Yutaka Goto; Int'l Mgr.: Ken Seki.
*US Reps.:* Sony BMG Music Entertainment Sales Group

**HoriPro, Inc.,** 1-2-5 Shimomeguro, Meguro-ku, Tokyo, 153-8660, (+81) 3.3490 8411, Fax: (+81) 3.3490 4613, Web Site: www.horipro.co.jp, Vice Chrmn. of the Board/CFO: Kaz Hori; Asst. Mgr.: Hide Young Hwal Son.

**Howling Bull Entertainment, Inc.,** Ikebukuro-Wakabayshi Bldg. 11F, 2-16-19 Mejiro, Toshima-ku, Tokyo, 171-0031, (+81) 3.5771 6944, Fax: (+81) 3.5771 6977, E-Mail: hbewebinfo@howling-bull.co.jp, Web Site: www.howling-bull.co.jp, Pres.: Geess Kosugi.

**Inpartmaint, Inc.,** Yamate Mansion 804, 19-5 Udagawa-cho, Shibuya-ku, Tokyo, 150-0042, (+81) 3.5457 3264, Fax: (+81) 3.5457 3279, E-Mail: info@inpartmaint.com, Web Site: www.inpartmaint.com
*Labels: (Distributed)* Canario, Enriches Life, High Number, Longlife, Nebula, Pimp On Attack, Plop, Rip Curl, Stride, Tone Vendor, Yacca

**King Record Co. Ltd.,** 1-2-3, Otowa, Bunkyo-ku, Tokyo, 112-0013, (+81) 3.3945 2134, Fax: (+81) 3.3945 1366, E-Mail: kokusai@kingrecords.co.jp, Web Site: www.kingrecords.co.jp, Pres./CEO: Takehisa Koike; MD: Sumio Amanuma; GM/Int'l Repertoire/Deputy GM/A&R Div.: Susumu Morikawa; Publishing Contact: Kenji Arai; Int'l Dept.: Kenji Okazaki; A&R Div.: Masako Kangori.
*Labels: (Owned)* Bellwood, Crystal Bird, Electric Bird, Fire Bird, KMW, Konami, Nexus, Paddle Wheel, Raijin, Seven Seas, Star Child

**Magnet / Biosphere,** No. 403, 3-4-41 Moto-Azabu, Minato-ku, Tokyo, 106-0046, (+81) 3.3403 8495, (+81) 3.3403 8462, Fax: (+81) 3.3403 8816, E-Mail: yamaura@magnet-co.com, Web Site: www.magnet-co.com, www.biosphere.com, Exec. Dir.: Masahiko Yamaura; A&R: Hiroyuki Miyoshi; A&R: Hideaki Katayanagi; A&R: Rika Tanaka.

**Office K,** Music Plz., Eighth Floor, 2-1, Kanda-Ogawa-Cho, Chiyoda-ku, Tokyo, 101-0052, (+81) 3.3292 2970, Fax: (+81) 3.3292 2860, Pres.: Koji Kusano.

**Omagatoki Co. Ltd.,** Shinseido Annex Bldg., 1-23-17, Kamiogi, Suginami-ku, Tokyo, 167-0043, (+81) 3.3393 3519, Fax: (+81) 3.3393 3251, E-Mail: keijiro@omagatoki.co.jp, Web Site: www.shinseido.co.jp/omagatoki, Pres.: Keijiro Ohtake; Chief Producer: Yohji Takagi.
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan)

**Pacific Moon Records (Div. of Chapter One Co., Ltd.),** Sunbright Annex 403, 2-46-4 Honchito Nakano-ku, Tokyo, 164 0012, (+81) 3.5333 2291, Fax: (+81) 3.5333 2293, E-Mail: chapter1@pacificmoon.com, Web Site: www.pacificmoon.com, Pres.: Mr. Kazumasa Yoshioka.
*Labels: (Owned)* Pacific Garden, Pacific Moon
*US Reps.:* Allegro Corp.

**Pony Canyon, Inc.,** 2-5-10 Toranomon, Minato-ku, Tokyo, 105-8487, (+81) 3.5521 8017, Fax: (+81) 3.5521 8117, E-Mail: aandr@ponycanyon.co.jp, Web Site: www.ponycanyon.co.jp, Pres.: Osamu Sato; GM/Int'l A&R: Yuji Takahashi; Deputy GM: Tamio Watanabe.
*Labels: (Owned)* Canyon Classics, Canyon Int'l, Flight Master, Pony Canyon, *(Distributed)* Acid Jazz, Echo Label

**Roadrunner Japan, Inc. (Div. of Roadrunner Records Group),** Ozawa Bldg. 5F, 1-6-6 Jinnan, Tokyo, 150-0041, (+81) 3.3463 6907, Fax: (+81) 3.5728 5888, E-Mail: rrj@roadrunnerrecords.co.jp, Web Site: www.roadrunnerrecords.co.jp, COO/MD: Syusuke Kawahara; Mgr. Int'l Prodn./Promo.: Koji Nonaka.
*Int'l Reps.:* Universal Music K.K. (Japan)

**Rock Records (Div. of Kaburaki Bldg., Fourth Fl.),** 2-8-10 Meguro, Meguro-ku, Tokyo, 153, (+81) 3.5496 0701, Fax: (+81) 3.5496 0705, (+81) 3.5496 0774, E-Mail: rockjpn@twics.com, Web Site: www.rock.com.tw, Pres.: Mark Yokozawa; Dir.: Kaz Miyayama.

**Slice of Life Records,** PO Box 61, 370-1-501, Nakagyoi-ku, Kyoto, 604 0941, (+81) 75.231 3835, Fax: (+81) 75.212 6064, E-Mail: slice@h6.dion.ne.jp, Web Site: www.h2.dion.ne.jp/~slice/pooh, Pres.: Hideaki Matsuoka.

**T.O.N.E. (Div. of KSR Co. Ltd.),** c/o KSR Co. Ltd., Morita Bldg. 2F 5-206, Motomachi Nakaku, Yokohama City, Kanagawa, 231-0861, (+81) 45.640 0560, (+81) 45.42539 4162, Fax: (+81) 45.640 0561, E-Mail: tone@blacktokyo.com, Web Site: www.blacktokyo.com/t.o.n.e., VP Opns.: Tony Knightmixx.

**Tokuma Japan Communications,** Tokuma Shoten Honsha Bldg., 1-1-16 Higashi-Shimbashi, Minato-ku, Tokyo, 105-8620, (+81) 3.3578 0370, (+81) 3.5470 8382, Fax: (+81) 3.5472 2875, E-Mail: info@tokuma-japan-c.co.jp, Web Site:

www.tkma.co.jp, Contact: Yasuyoshi Tokuma; Contact: Shoko Chigusa.

**Tokyo M-Plus Co. Ltd.,** Miyoshi Bldg., 4-14-10 Sengoku, Bunkyo-ku, Tokyo, 112-0011, (+81) 3.5976 5991, Fax: (+81) 3.5976 5995, E-Mail: tmp@toyko-m-plus.co.jp, Pres.: Tsutomu Miyazawa; Exec. Dir.: Takenaga Kaneko; GM: Haruichi Nakamura.
*Labels: (Distributed)* Avie (UK), Capriccio (Germany), Centaur (USA), Chandos (UK), Channel Classics (Netherlands), Gimell (UK), Hyperion (UK), New Albion (USA), New World (USA), Playasound (France), Stunt (Denmark)

**Toy's Factory,** Nisseki-Shibuya Bldg. 9F, 2-16-1, Shibuya, Shibuya-ku, Tokyo, 150-8325, (+81) 3.3400 8576, (+81) 3.3400 8202, Fax: (+81) 3.3400 9225, E-Mail: toys@toysfactory.co.jp, Web Site: www.toysfactory.co.jp, Pres.: Takamitsu Idei; Int'l A&R Mgr.: Miwa Kuroki; Int'l Mgr.: Hiroji Eshima.
*Labels: (Distributed)* Carnage, Idyllic

**247 Music,** The Tokyo Meguro Ku Greenery Stand 1-20-4, Tokyo, E-Mail: 247info@247music.co.jp, Web Site: www.247music.co.jp, CEO: Shigeo Maruyama.
*Labels: (Owned)* Daisy Edge, Fenomeno, Would Go

**VAP, Inc.,** 4F Nippon TV, Yonban-Cho Bekkan, 5-6 Yanbancho, Chiyoda-ku, Tokyo, 102-0081, (+81) 3.3234 5711, Fax: (+81) 3.3234 5293, E-Mail: w-hiro@po.iijnet.or.jp, Web Site: www.vap.co.jp, Pres.: Isuneo Hayakawa.

**V2 Records Japan,** 2F Fukuzawa Bldg., 2-12-39 Kita-aoyama, Minato-ku, Tokyo, 107, (+81) 3.5770 1361, Fax: (+81) 3.5770 1365, E-Mail: mizue.mase@v2music.com, Web Site: www.v2records.co.jp, MD: Shoe Nakamura; GM: Mizue Mase; Pdct. Mgr.: Akiko Watanabe.

**Victor Entertainment, Inc. (JVC),** Palacio Tower, 3-6-7 Kita-Aoyama, Minato-ku, Tokyo, 107-0061, (+81) 3.5467 6589, (+81) 3.5467 5579, Fax: (+81) 3.5467 6950, Web Site: www.jvcmusic.co.jp, Pres.: Toshiaki Shibuya; MD: Teruo Saegusa; GM Int'l: Seigo Horiuchi; GM Int'l: Katz Ueda; GM Bus. Aff./Deputy GM Int'l Opns.: Aya Ohi; Int'l Opns.: Tak Furuichi; Int'l A&R: Aki Tamura; Int'l A&R: Emiko Kato.
*Labels: (Owned)* Aosis, Invitation, JVC, JVC Entertainment Networks, Inc., Speedstar, Taishita, Victor, *(Distributed)* Gaga Communications, Paramount Home Entertainment, 20th Century Fox Entertainment
*Int'l Reps.:* Pooh Yokocho, Inc. (Japan)

**VideoArts Music (Div. of IMAGICA Media, Inc.),** 2-18-1 Akasaka, Minato-ku, Tokyo, 107-0052, (+81) 3.6229 0751, Fax: (+81) 3.6229 0754, E-Mail: info@videoartsmusic.com, Web Site: www.videoartsmusic.com

## MUSIC PUBLISHERS

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**Amuse, Inc.,** 20-1 Sakuragaoka-cho Shibuya-Ku, Tokyo, (+81) 3.5457 3333, Fax: (+81) 3.5457 3334, E-Mail: ir-info@amuse.co.jp, Web Site: www.amuse.co.jp, Dir./Chrmn./CEO: Yokichi Osato; Pres./Dir.: Sumio Matsuaki; Exec. Dir.: Kuniko Osata.

**Amvox, Inc.,** B1 Omotesando Chiyoda Bldg., 4-11-16 Jingumae, Shibuya-ku, Tokyo, 150-0001, (+81) 3.3405 5312, Fax: (+81) 3.3405 5349, E-Mail: info@amvox.co.jp, Web Site: www.amvoxgroup.com, Contact: Yusuke Hoguchi.

**Astro Music Publishing,** 305 Lions Mansion, 7-5-6 Akasaka, Minato-ku, Tokyo, 107, (+81) 3.3585 1094, Fax: (+81) 3.3585 3145, E-Mail: astro@remus.dti.ne.jp, Web Site: www.remus.dti.ne.jp/~astro, Contact: Hikohide Iyogi.

**BAC Corp.,** YKB Shinjunkugyoen, 1-3-8 Shinjuku, Shinjuku-ku, Tokyo, 160-0022, (+81) 3.3354 5221, Fax: (+81) 3.3354 7468, Contact: Yoko Nagata.

**BMG Funhouse Music Publishing, Inc. (JASRAC),** 1-3-8 5F Shibuya, Shibuya-ku, Tokyo, 150-0002, (+81) 3.3797 9830, Fax: (+81) 3.3797 9628, (+81) 3.3499 3051, E-Mail: munakata@bmgjapan.com, Web Site: www.bmgmusicsearch.com, Sr. Dir./MD: Kazuo Munakata; Dir. (Int'l) A&R: Nozomi Daikuhara; Mgr. Admin.: Koshiro Sakurai.

**Bad Music Group Publishing,** Fujikoshi Bldg., Fifth Fl., 1-11-5 Sinjuku-ku, Shinjuku-ku, Tokyo, 160-0022, (+81) 3.3352 3779, Fax: (+81) 3.3352 4370, E-Mail: info@badmusic-web.com, Web Site: www.badmusic-web.com, Contact: Mitsunori Kadoike.

**Bad News Music Publishing Ltd. (JASRAC),** 4th Floor, MST Shibuya, 1-13-5, Dougenzaka, Shibuya-ku, Tokyo, 150-0043, (+81) 3.3477 2200, Fax: (+81) 3.3477 1861, E-Mail: info@badnews.co.jp, Web Site: www.badnews.co.jp, Pres.: Kazutoshi Chiba; Dept. Foreign Aff.: Nao Sekine.

**Being, Inc.,** Egawa Bldg., 3-10-9 Roppongi, Minato-ku, Tokyo, 106-0032, (+81) 3.3470 5791, Fax: (+81) 3.3479 2090, Web Site: www.being.co.jp, Contact: Daiko Nagato.

**Birdy Music Publishers,** Ota Ku Omori N. 1-33-3, Harumi Bldg., Tokyo, 143-0016, (+81) 3.3761 8121, Fax: (+81) 3.3761 6721, E-Mail: info@birdy.co.jp, Web Site: www.birdy.co.jp, Contact: Yoko Sugiyama.

**Bowinman Music Co. Ltd.,** S-5F, NES Bldg., 22-14 Sakuragaoka-cho, Shibuyaku, Tokyo, 150-0031, (+81) 3.3780 3654, Fax: (+81) 3.3780 3605, Web Site: www.theyellowmonkey.com

**Colony Surf Music Publishers,** NES Bldg., S-8F, 22-14 Sakuragaoka-cho, Shibuya-ku, Tokyo, 150-0031, (+81) 3.3476 6522, Fax: (+81) 3.3476 6526, Contact: Eiko Kawashima.

**Columbia Music Entertainment, Inc.,** 4-14-14 Akasaka, Minato-ku, Tokyo, 107-8011, (+81) 3.3584 8111, Fax: (+81) 3.3584 8135, Web Site: www.columbia.jp, www.columbia-songs.co.jp, Chrmn.: Strauss Zelnick; Exec. Officer/CEO: Sadahiko Hirose; Pres.: Masao Nakajima; Pres.-Columbia Int'l: Isao Nagata; SVP/CFO: Yoshiro Ozeki; GM Int'l A&R: Takashi Baba; Representative Dir.: Shigenori Nishino.

**Cotton Fields Co.,** 402 Akasaka, Minato-ku, Tokyo, 107-0052, (+81) 3.5770 7201, Fax: (+81) 3.5770 7203, Contact: Kunio Kaneka.

**Dentsu Music & Entertainment, Inc.,** 1-11 Tsukiji, Chuo-ku, Tokyo, 104-0045, (+81) 3.5551 5712, Fax: (+81) 3.5551 2255, Pres.: Shinki Miura.

**Departure Publishers,** 2103 Koi-cho Garden Tower, 3-10 Kioi-cho, Chiyoda-ku, Tokyo, 102-0094, (+81) 3.3264 5699, Fax: (+81) 3.3264 1442, Contact: Noritake Kinashi.

**Door Knock Music Publisher,** Marumi Bldg, Sixth Fl., 2-12-9 Tsukuji, chuo-ku, Tokyo, 104-0045, (+81) 3.3546 7511, Fax: (+81) 3.3546 7520, Contact: Masahiko Sato.

**EMI Music Publishing Japan Ltd. (JASRAC),** 3-3-5, Kita Aoyama, 6th Fl., Minato-ku, Tokyo, 107-0061, (+81) 3.3796 8603, Fax: (+81) 3.3796 0153, Web Site: www.emimusicpub.com, Pres.: Ichi Asatsuma; VP/GM: Aki Morishita; Dir. EMI Div.: Makoto Kumai; Dir. Virgin Div.: Junya Nakasone; Dir. Finance/Gen. Aff.: Satoshi Kikuchi; Dir. Int'l Servs.: Page Porrazzo.

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**Edition Kawai,** Zenriren Bldg., Fifth Fl., 1-36-4 Yoyogi, Shibuya-ku, Tokyo, 151-0053, (+81) 3.3374 7595, Fax: (+81) 3.3320 7860, E-Mail: international@kawai.co.jp, Web Site: www.kawai.co.jp, Contact: Hirotaka Kawai; Contact: Shigeo Yamasawa.

**Emotion Music Co. Ltd.,** 3-8 Yocho-machi, Shinjuku-ku, Tokyo, 162-0055, (+81) 3.5379 3518, Fax: (+81) 3.5379 3588, Contact: Minetsugu Shintsu.

**FBI Planning,** 102 Village Nishi Azabu, 1-3-18, Minato-ku, Tokyo, 106, (+81) 3.3478 2451, Fax: (+81) 3.3478 2994, Contact: Masaaki Hiro.

**FFMP,** First Bldg., First Fl., 2-11-9 Mita, Meguro-ku, Tokyo, 153-0062, (+81) 3.5722 0877, Fax: (+81) 3.5722 0887, E-Mail: admin@ffm.co.jp, mail-info@ffm.co.jp, Web Site: www.ffm.co.jp, Contact: Fumiya Fujii.

**FM Sounds, Inc.,** Tokyo Minato-ku Toranomon 2-9-14, Toranomon Gojokai Bldg. 3rd Flr., Tokyo, 105-0001, (+81) 3.3580 0007, Fax: (+81) 3.3580 0006, E-Mail: info@fmsounds.co.jp, Web Site: www.fmsounds.co.jp, Contact: Nozomu Konno.

**Filament Music Publishers,** Aoyama Graffiti, First Fl., 2-26-11 Minami Aoyama, Minato-ku, Tokyo, J-107-0062, (+81) 3.3423 2695, Fax: (+81) 3.3423 2953, Web Site: www.juggler.co.jp, Contact: Sekiji Murata.

**Fire Music Publishers,** 501 Kurashima Bldg., 2-3-8 Shibuya, Shibuya-ku, Tokyo, 150-0002, (+81) 3.3400 1920, Fax: (+81) 3.3400 1855, Contact: Akimi Inoue.

**Five D Corp.,** BI Bldg., Second Fl., 2-19-3 Shimo Meguro, Meguro-ku, Tokyo, 105-0001, (+81) 3.5436 6655, Fax: (+81) 3.5436 6611, E-Mail: party@five-d.co.jp, Web Site: www.five-d.co.jp

**Fujipacific Music, Inc. (JASRAC),** 3-3-5 6th Fl., Kita Aoyama, Minato-ku, Tokyo, 107-0061, (+81) 3.3796 8603, Fax: (+81) 3.3796 0153, E-Mail: intl@fujipacific.co.jp, Web Site: www.fujipacific.co.jp, Pres.: Ichi Asatusma; VP Creative: Aki Morishita; Dir. Finance: Satoshi Kikuchi.
*Owned:* Fujipacific S.E. Asia, Windswept (U.S.A./U.K.),
*Administered:* Bacharach, Cherry Lane Music Publishing, Chrysalis, Doors Music, Dreamworks, EMI Music Publishing Japan Ltd., Fox Music, Gallo, Leiber & Stoller Music, Leosong, Mizmo, Mushroom, SKG

**Funky Jam Corp.,** 302 Hikita Bldg., 1-14-2 Nishi Azabu, Minato-ku, Tokyo, 106-8626, (+81) 3.3470 7707, Fax: (+81) 3.3470 7708, E-Mail: toshimail@covad.net, Web Site: www.toshikubota.com, Contact: Naoko Omori.

**Gei-Ei Music Publishers,** 3-13-13 Akasaka, Minato-ku, Tokyo, 107-0052, (+81) 3.3584 0943, Fax: (+81) 3.3586 8545, Pres.: Tsutomi Kimura.

**Geion Music Publishing,** Geion Bldg., 4-24-19 Sendagayya, Shibuya-ku, Tokyo, 151-0051, (+81) 3.3478 2580, Fax: (+81) 3.3478 2596, Pres.: Tsutomu Kimura.

**Globule Music Publication Co. Ltd.,** Sumitomo Aobadai Hills, Tenth Fl., 4-7-7 Aobadai, Meguro-ku, Tokyo, 153-8520, (+81) 3.3481 3490, Fax: (+81) 3.3481 3225, Contact: Nobuyuki Kuwata.

**Glory Bound Corp.,** 5-19-4 Daita, Setagaya-ku, Tokyo, 155-0033, (+81) 3.5481 6161, Fax: (+81) 3.5481 6162, Contact: Takashi Chikamoto.

**Grand Mother Music Vision, Inc.,** Daikanyama Takara Bldg., Second Fl., 1-3-2 Kami Meguro, Meguro-ku, Tokyo, 153-0051, (+81) 3.5722 3503, Fax: (+81) 3.5722 3506, Contact: Ikuko Fukuda.

**Grass Fruits, Inc.,** I-House, 5-13-3 Minami Azabu, Minato-ku, Tokyo, 106-0047, (+81) 3.3280 3601, Fax: (+81) 3.3280 3605, E-Mail: gf@grass-f.com, Pres.: Yoshihito Nakabayashi.

**HBC Media Create Co. Ltd.,** 2F HBC Sanyo Bldg., Nishi 2-chome, Minami 3-jo, Chuo-ku, Sapporo, Hokkaido, 060-0063, (+81) 11.221 3919, Fax: (+81) 11.221 9395, E-Mail: info@hmc-inc.jp, Web Site: www.hmc-inc.jp, Contact: Hiroshi Hokimoto.

**H&M, Inc.,** Iwasaki Bldg., 2F, 3-7-2, Minamiaoyama, Tokyo, 107-0062, (+81) 3.5772 5077, Fax: (+81) 3.5772 5078, E-Mail: junsino@mb.rosenet.ne.jp, Contact: Jun Shinozaki.

**Head Off,** 103 S.T. Aizawa, 5-2-14 Yako Tsurumi-ku, Yokohanma, Kanagawa, 230-0001, (+81) 45.582 9888, Fax: (+81) 45.582 9889, Contact: Yoshihiro Okuda.

**High Note Publishing Co. Ltd.,** Kokusai Shin-Akasaka Bldg., East Tower 12F, 2-14-27, Akasaka, Minato-ku, Tokyo, 107-8380, (+81) 3.3560 5290, Fax: (+81) 3.5562 0319, E-Mail: tsakagami@peermusic.com, Contact: Tsugi Sakagami.

**Hiraishi Jimusho Ltd.,** 102 Middle River Bldg., 1-5-9 Hiroo, Shibuya-ku, Tokyo, 150-0012, (+81) 3.3499 1511, Fax: (+81) 3.3499 1512, Contact: Etsuko Hiraishi.

**HoriPro, Inc.,** 1-2-5 Shimomeguro, Meguro-ku, Tokyo, 153-8660, (+81) 3.3490 8411, Fax: (+81) 3.3490 4613, Web Site: www.horipro.co.jp, Vice Chrmn. of the Board/CFO: Kaz Hori; Asst. Mgr.: Hide Young Hwal Son.

**Hundred Ten Music Publisher,** 404 Dojima Urbanlife, 2-1-25 Dojima, Kita-ku, Osaka, 530-0003, (+81) 6.344 2738, Fax: (+81) 6.341 3445, Contact: Masaki Nishigaki.

**Ikuzo Music Publisher,** Honey Ningyo-cho Bldg., Fifth Fl., 1-1-21 Ningyo-cho, Nihombashi, Chuo-ku, Tokyo, 103-0013, (+81) 3.3669 7809, Fax: (+81) 3.3666 8944, Contact: Yoshihito Kamata.

**Ishihara Music Publishing,** MKS Bldg., Third Fl., 4-20-2 Futa, Chofu, 182-0024, (+81) 424.855 181, Fax: (+81) 424.876 303, Web Site: www.ishihara-pro.co.jp, Contact: Makiko Ishihara.

**Isono Music Co.,** Samon Eleven Bldg., Second Fl., 3-1 Samon-cho, Shinjuku-ku, Tokyo, 160-0017, (+81) 3.3359 6266, Fax: (+81) 3.3359 0075, Contact: Tsutomu Ison.

**JVC Entertainment Networks, Inc. (JASRAC),** Roppongi Hills, Mori Tower 22F, 6-10-1, Roppongi, Minato-ku, Tokyo, 106-6122, (+81) 3.6439 3840, (+81) 3.6439 3870, Fax: (+81) 3.6439 3880, E-Mail: info@jvc-entertainment.jp, Web Site: www.jvc-entertainment.jp, Chrmn.: Toshiaki Shibuya; CEO: Teruo Saegusa; COO: Hiroshi Inami; VP Mktg.: Frank Takeshita; VP Music Publishing: Nobuo Nakajima; Import Liason/Mktg.: Mako Suzuki; Int'l Liason/Music Publishing: Takashi Kondo.

**J-Wave Music, Inc. (JASRAC),** Roppongi Hills Mori Tower, 33/F 6-10-1, Roppongi Minato-ku, Tokyo, 106-0031, (+81) 3.5466 0813, Fax: (+81) 3.5466 2813, Web Site: www.j-wave.co.jp, Rep. Dir./Pres.: Fumihiko Imura.

**Japan Broadcast Publishing Co. Ltd.,** 41-1 Udagawa-cho, Shibuya-ku, Tokyo, 150-8081, (+81) 3.3780 3222, Fax: (+81) 3.3780 3344, Contact: Tatsuo Ando.

**Japan Central Music,** Bunka Huso, 1-5 Wakaba, Shinjuku-ku, Tokyo, 160-8002, (+81) 3.3357 1111, Fax: (+81) 3.3358 2817, E-Mail: jcminfo@jcm.gr.jp, Web Site: www.jcm.gr.jp, Contact: Takaichi Motegi.

**Jemini Music,** 2-10-5 Shibuya, Shinuya-ku, Tokyo, 150-0002, (+81) 3.3797 5491, Fax: (+81) 3.5485 3902, Contact: Akira Tokimune.

**Johnny Co., Inc.,** Kumon Bldg., Third Fl., 1-22-5 Minami Aoyama, Minato-ku, Tokyo, 107-0062, (+81) 3.3475 1825, Fax: (+81) 3.3475 1870, Contact: Hiromu Kitagawa.

**Jun & Kei Music,** #908 7-8-25 Roppongi, Minato-ku, Tokyo, 106-0032, (+81) 3.3479 4691, Fax: (+81) 3.3479 4694, E-Mail: info@jkmusic.co.jp, Web Site: www.jkmusic.co.jp, Founder: Atsushi Ozawa.

**KBS Kyoto Project,** KBS Kyoto Hoso Kaidan, 600-1 Tatsumai-cho, 1-jo-Sagaru, Karasuma-dori, Kamigyo-ku, Kyoto, 602-8588, (+81) 75.414 6200, Fax: (+81) 75.414 6333, Contact: Masami Chishiro.

**Kai Office Co. & Ltd.,** 301 Iwaki Bldg., 5-8-14 Daizawa, Setagaya-ku, Tokyo, 155-0032, (+81) 3.3487 3821, Fax: (+81) 3.3487 3822, Web Site: www.kaisurf.com, Contact: Yishihiro Kai.

**Kay Music Publishing,** Plz. Kay 5-1-1 Minami Azabu, Minato-ku, Tokyo, 106-0047, (+81) 3.5475 7067, Fax: (+81) 3.5475 7087, Contact: Kay Ohashi.

**King Record Co. Ltd.,** 1-2-3, Otowa, Bunkyo-ku, Tokyo, 112-0013, (+81) 3.3945 2134, Fax: (+81) 3.3945 1366, E-Mail: kokusai@kingrecords.co.jp, Web Site: www.kingrecords.co.jp, Pres./CEO: Takehisa Koike; MD: Sumio Amanuma; GM/Int'l Repertoire/Deputy GM/A&R Div.: Susumu Morikawa; Publishing Contact: Kenji Arai; Int'l Dept.: Kenji Okazaki; A&R Div.: Masako Kangori.
*Owned:* Seven Seas Music

**Kirakusha Music Publishing,** 1001 Yoyogi Air Hts., 5-16-10 Sendayaga, Shibuya-ku, Tokyo, 151-0051, (+81) 3.3352 4085, (+81) 3.3352 3875, Fax: (+81) 3.3352 1812, E-Mail: tokiko@tokiko.com, Web Site: www.tokiko.com, Contact: Tokiko Fujimoto.

**Kirara Music Publishing,** 207 Flat Aoyama, 5-15-9 Minami Aoyama, Minato-ku, Tokyo, 107-0062, (+81) 3.3409 4747, Fax: (+81) 3.3400 7976, Contact: Masataka Matsutoya.

**Kitajima Music Publishers, Inc. (Div. of Kitajima Music Office),** Kitajima Bldg., 2-45-14 Arai, Nakano-ku, Tokyo, 165-0026, (+81) 3.5343 6636, Fax: (+81) 3.3228 3600, E-Mail: info@kitajima-music.co.jp, Web Site: www.kitajima-music.co.jp, Contact: Kimitoshi Ishikawa.

**Manase Music Publishing,** Inui Bldg, Second Fl., 2-28-4 Sendagaya, Shibuya-ku, Tokyo, 151-0051, (+81) 3.5474 7530, Fax: (+81) 3.5474 7531, E-Mail: home@manasepro.co.jp, Contact: Michie Manase.

**Mania Mania, Inc.,** 6th Flr. Omotesando Chiyoda Bldg., 4-11-6 Jingumae, Shibuya-ku, Tokyo, 150, (+81) 3.3746 1011, Fax: (+81) 3.3740 1015, E-Mail: mania@watanabe.co.jp, Web Site: www.maniamania.co.jp, MD: Miki Watanabe.
*Owned:* Mania Mania, Inc.

**The Musix Publisher, Inc.,** 411 Villa Akasaka, 6-10-45 Akasaka, Minato-ku, Tokyo, 107-0052, (+81) 3.5570 2851, Fax: (+81) 3.5570 2850, E-Mail: musix@po.iijnet.or.jp, Web Site: www.the-musix.com, Pres.: Seikyo Sonoda.

**Nakayoshi Group,** 201 Meiji Heim, 5-41-14 Jingumae, Shibuya-ku, Tokyo, 150-0051, (+81) 3.3406 0910, Fax: (+81) 3.3406 0944, Contact: Yoshiyuki Okuda.

**Nichion, Inc.,** Kokusai Shin-Akasaka Bldg., East Tower 12C, 2-14-27 Akasaka, Minato-ku, Tokyo, 107-8380, (+81) 3.5562 3888, Fax: (+81) 3.5562 5405, E-Mail: info@nichion.co.jp, Web Site: www.nichion.co.jp, Chrmn.: Mitsuaki

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Tsunekawa; GM/Int'l Liaison/A&R: Carol Naomi Abe.

**Nippon Television Music Corp. (JASRAC),** 14 Niban-cho, Chiyoda-ku, Tokyo, 1020084, (+81) 3.5275 1111, Fax: (+81) 3.5226 0542, Web Site: www.ntvm.co.jp, Pres.: Masatoshi Yoshioka; Int'l A&R/ Producer: Motoko Fujii.

**Ongaku Batake Music,** 2-9-5 Daita, Setagaya-ku, Tokyo, 155-0033, (+81) 3.3413 8917, Fax: (+81) 3.3412 1301, Pres.: Katsuhisa Hattori.

**Pacific Moon Records (Div. of Chapter One Co., Ltd.),** Sunbright Annex 403, 2-46-4 Honchito Nakano-ku, Tokyo, 164 0012, (+81) 3.5333 2291, Fax: (+81) 3.5333 2293, E-Mail: chapter1@pacificmoon.com, Web Site: www.pacificmoon.com, Pres.: Mr. Kazumasa Yoshioka.

**peermusic K.K.,** Kokusai Shin-Akasaka Bldg., E. Tower 12F, 14-27, Akasaka 2-Chrome, Minato-ku, Tokyo, 107-0052, (+81) 3.3560 5290, Fax: (+81) 3.5562 0319, E-Mail: tokyo@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, MD: Tsugi Sakagami.
*Owned:* High Note, Nichion

**Polystar,** 2-14-6 Ebisu Minami, Shibuya-ku, Tokyo, 150-0002, (+81) 3.5721 3235, Fax: (+81) 3.5721 3253, E-Mail: polystar@polystar.co.jp, Web Site: www.polystar.co.jp, Contact: Ken Hosokawa.

**Pony Canyon, Inc.,** 2-5-10 Toranomon, Minato-ku, Tokyo, 105-8487, (+81) 3.5521 8017, Fax: (+81) 3.5521 8117, E-Mail: aandr@ponycanyon.co.jp, Web Site: www.ponycanyon.co.jp, Pres.: Osamu Sato; GM/Int'l A&R: Yuji Takahashi; Deputy GM: Tamio Watanabe.

**Prime Direction, Inc.,** 3F, Avex Bldg., 3-1-0 Minami Aoyama, Minato-ku, Tokyo, 107-0062, (+81) 3.5413 8534, Fax: (+81) 3.5771 2700, Web Site: www.prime.avex.co.jp, Contact: Haji Taniguchi.

**RCC Frontier Co.,** Ku Hasimoto Cho 10-1 510 Bldg., Hiroshima, 730-0015, (+81) 82.223 0261, Fax: (+81) 82.223 4199, Contact: Isao Horiguchi.

**RF Music Publisher, Inc.,** 2-2-1 Azabudai, Minato-ku, Tokyo, 106-0041, (+81) 3.3585 6611, Fax: (+81) 3.3585 6615, Pres.: Shuichiro Arai; Chief Dir.: Manabu Imai.

**RKB Muse, Inc.,** RKB Hoso Kaikan, Fourth Fl., 2-3-8 Momochihama, Sawara-ku, Fukuoka, 810-0001, (+81) 92.852 6555, Fax: (+81) 92.852 6558, Web Site: www.rkb.ne.jp, Contact: Minoru Nomiyama.

**Realrox, Inc.,** Ishiwata Bldg., Fourth Fl., 3-20-20 Higashiyama, Meguro-ku, Tokyo, 153-8567, (+81) 3.5704 3233, Fax: (+81) 3.5704 3244, E-Mail: info@realrox.co.jp, Web Site: www.realrox.com, Contact: Takaki Aoki.

**Road & Sky Music Publishing,** 501 Hillside Harajuku, 6-33-5 Jingumae, Shibuya-ku, Tokyo, 150-0001, (+81) 3.5466 7596, Fax: (+81) 3.5466 0814, Web Site: www.r-s.co.jp, Contact: Kanji Suzuki.

**Rock Music Publishing,** 141-0031 Tokyo Shinagawa Ku, West Five Counter Rice Field 3-6-24, 405, Tokyo, 153-0063, (+81) 3.5496 0701, Fax: (+81) 3.5496 0679, E-Mail: info@rockrecords.co.jp, Web Site: www.rockrecords.co.jp, www.rock.com.tw, Contact: Suda Kikumi.

**Roots Music Publishing,** Hassy Bldg. 2, Ninth Fl., 5 Kata-machi, Shinju-ku, Tokyo, 160-0001, (+81) 3.3357 0372, Fax: (+81) 3.3226 7870, Contact: Toru Ogi.

**Roppongi Music Supply,** Togensha Bldg Dai-30, Sixth Fl., 3-2-19 Moto Azabu, Minato-ku, Tokyo, 106-0046, (+81) 3.3403 1461, Fax: (+81) 3.3403 1465, Contact: Ichiro Naganuma.

**Running Publishing Co.,** 201 Aria Jingumae, 4-9-18 Jingumae, Shibuya-ku, Tokyo, 150-0001, (+81) 3.5474 3686, Fax: (+81) 3.5474 4128, Contact: Shuji Takeda.

**Sanyu Music Publishing,** Sanyu Bldg., 3-20-6 Nishiazabu, Minato-ku, Tokyo, 106-0031, (+81) 3.3478 1133, Fax: (+81) 3.3478 1138

**Schott Japan Co. Ltd.,** Kasuga Bldg., 2-9-3 Iidabashi, Chiyoda-ku, Tokyo, 102-0072, (+81) 3.3263 6530, Fax: (+81) 3.3263 6672, E-Mail: info@schottjapan.com, Web Site: www.schott-music.com, Pres.: Manabu Kuretani.
*Owned:* Boosey & Hawkes, Schott Musik Int'l, Universal Edition

**Shiki Theatre Co.,** 1-24-7 Azamino, Aoba-ku, Yokohama, Kanagawa, 225-8585, (+81) 45.903 1909, Fax: (+81) 45.903 1161, E-Mail: mailto@shiki.gr.jp, Web Site: www.shiki.gr.jp, MD: Yoshinobu Ando.

**Shinko Music Publishing Co. Ltd. (JASRAC),** 2-1, Kanda Ogawa-machi, Chiyoda-Ku, Tokyo, 101, (+81) 3.3292 2865, Fax: (+81) 3.3291 5135, E-Mail: rights@shinko-music.co.jp, Web Site: www.shinko-music.co.jp, Dir.: Yumi Kusano.

**Skylark Music Publishing,** 1-4-12 Aobadai, Meguro-ku, Tokyo, 153-0042, (+81) 3.3770 4401, Fax: (+81) 3.3770 4402, Contact: Kazuya Kato.

**Sony Music Publishing (Japan), Inc.,** Aoyama Seizan Bldg., 2nd Fl., 2-12-28 Kita-aoyama, Minato-ku, Tokyo, 107-0061, (+81) 3.5775 3910, Fax: (+81) 3.3796 7027, E-Mail: smpj@smpj.co.jp, Web Site: www.smpj.co.jp, EVP: Ken Ohtake; SVP: Michi Arai; Sr. Dir.: June Shinozaki; Creative Dir.: Charles Mikami.

**Sound A1 Music, Inc.,** Shibakoen STK Bldg., Fifth Fl., 2-22-15 Shiba, Minato-ku, Tokyo, 105-0014, (+81) 3.5443 5553, Fax: (+81) 3.5443 5520, Contact: Kazuo Matsuyama.

**Sound Staff,** 821-5 Narukami, Wayakama, 640-8303, (+81) 73.474 3509, Fax: (+81) 73.474 3495, E-Mail: info@sound-staff.com, Web Site: www.sound-staff.com, Contact: Misao Katsura.

**Soytzer Music, Inc.,** Shin Aoyama Bldg. West, Eighth Fl., 1-1-1 Minami Aoyama, Minato-ku, Tokyo, 107-0062, (+81) 3.3796 0450, Fax: (+81) 3.3796 0403, E-Mail: soyinfo@soytzer.com, Web Site: www.soytzer.com, Contact: Toshio Oguri.

**Space Craft Music Publishing, Co.,** 2-14-2 Minami Aoyama, Minato-ku, Tokyo, 107-0062, (+81) 3.3796 2843, Fax: (+81) 3.5412 0565, Web Site: www.spacecraft.co.jp, GM: Kazuoki Onishi.

**Stardust Music, Inc.,** Takeda Dai-2 Bldg., Second Fl., 2-3-3 Ebishu Nishi, Shibuya-ku, Tokyo, 150-0021, (+81) 3.3464 5491, Fax: (+81) 3.3496 3741, E-Mail: info@stardust.co.jp, Web Site: www.stardust.co.jp, Contact: Yoshiro Hosono.

**Stay Gold Music,** Ichichome-sanbankan, 1-3-12 Shinjuku, Shinjuku-ku, Tokyo, 160-0022, (+81) 3.3225 8488, Fax: (+81) 3.3225 8470, Contact: Yoshio Tanaka.

**Studio Ghibli,** 1-4-25 Kajino-cho, Koganei, Tokyo, 184-0002, (+81) 422.535 674, Fax: (+81) 422.535 721, Contact: Yasuyoshi Tokuma.

**Suiseisha Music Publishers,** 3-3 Samban-cho, Chiyoda-ku, Tokyo, 102-0075, (+81) 3.3265 1055, Fax: (+81) 3.3262 5427, E-Mail: suiseisha@hkg.odn.ne.jp, Mgr.: Michiko Kinoshita.

**Sun Music Publishing, Inc.,** 4-28 Yotsuya, Shunjuku-ku, Tokyo, 160-0004, (+81) 3.3354 8506, Fax: (+81) 3.3352 8381, Web Site: www.sunmusic.org, Pres.: Hideyoshi Azawa.

**Sunrise, Inc.,** 2-44-11 Kamigusa, Suginami-ku, Tokyo, 167-0023, (+81) 3.3397 0211, Fax: (+81) 3.3396 7373, Web Site: www.sunrise.co.jp, Pres.: Takayuki Yoshi.

**Sunrise Music, Inc.,** 4-11-10 Roppongi, Minato-ku, Tokyo, 106-0032, (+81) 3.5570 2532, Fax: (+81) 3.3585 6542, Web Site: www.sunrisemusic.co.jp, Pres.: Yasuyuki Koike.

**Sweet Basil Music,** Place Astre Bldg., 6th Fl., 1-2-3 Azabujuban, Minato-ku, Tokyo, 106-0045, (+81) 3.5561 0555, Fax: (+81) 3.5561 0951, E-Mail: sweetbasil@sweetbasil.co.jp, Web Site: www.sweetbasil.co.jp, Contact: Katsuji Amazaki.

**TOEI Music Publishing Co. Ltd.,** Asano Bldg., Dai-3 Eighth Fl., 2-4-19 Ginza, Chuo-ku, Tokyo, 104-0061, (+81) 3.3564 2131, Fax: (+81) 3.3524 7220, E-Mail: tmp@blue.con.ne.jp, Web Site: www.toeimusic.co.jp, Contact: Tan Takaiwa.

**TV Tokyo Music Co. Ltd.,** 4-3-12 Toranomon, Minato-ku, Tokyo, 105-0001, (+81) 3.3432 1260, Fax: (+81) 3.3432 7672, Contact: Akio Kaneko.

**Taikan Music Publishing Co. Ltd.,** 3-14-10 Nonoue, Akashi, Hyogo, 673-0017, (+81) 78.272 3916, Fax: (+81) 78.272 3922, Pres.: Hiroshi Bekku.

**Taiyo Music, Inc.,** Meguro G Bldg., 2nd Fl., 1-4-16 Meguro, Meguro-ku, Tokyo, 153-0063, (+81) 3.5496 2281, Fax: (+81) 3.5496 2701, E-Mail: kiyoshi.mizukami@taiyomusic.co.jp, Pres./COO: Kiyoshi Mizukami.
*Administered:* Black Bull Music, Black Ice Publishing, Bob-A-Lew Music, Corcovado Music, Editions Delphine, Jobim Music, Quincy Jones Publishing, Stevland Morris Music, Promopub/Pubpromo, Sugermusic Japan Ltd.

**Tanabe Music Publishing Co. Ltd.,** Okamoto LK Bldg., Fourth Fl., 2-17-10 Higashi, Shibuya-ku, Tokyo, 150-0011, (+81) 3.3486 1322, Fax: (+81) 3.3486 1399, E-Mail: staff@webk.co.jp, Web Site: www.webk.co.jp, www.kdash.jp, Pres.: Kosei Kawamura; Producer A&R: Yoshinobu Obara; Copyright Int'l Div.: Masayo Komine.

**Three Stars Music Co.,** 703 KY Bldg., 1-30-5 Yanagibashi, Taito-ku, Tokyo, 111-0052, (+81) 3.3851 9511, Fax: (+81) 3.3851 9606, Pres.: Masayoshi Kojima.

**Toho Music Corp.,** 14F North Yuraku-cho, Denki Bldg., 1-7-1 Yuraku-cho, Chiyoda-ku, Tokyo, 100-0006, (+81) 3.3201 2400, Fax: (+81) 3.3201 2403, E-Mail: master@toho-m.co.jp, Web Site: www.toho.co.jp/music, Contact: Tadahiko Maeda.

**Tokai Pack Co. Ltd.,** Tokai TV Hoso Bldg., 9th Fl., 1-14-27 Higashisakura, Higashi-ku, Nagoya, Aichi, 461-0005, (+81) 5.2971 5455, Fax: (+81) 5.2971 5475, E-Mail: tokaipack@isis.ocn.ne.jp, Pres.: Noriyoshi Suzuki; Mgr.: Senji Koresawa.

**Tokuma Japan Communications,** Tokuma Shoten Honsha Bldg., 1-1-16 Higashi-Shimbashi, Minato-ku, Tokyo, 105-8620, (+81) 3.3578 0370, (+81) 3.5470 8382, Fax: (+81) 3.5472 2875, E-Mail: info@tokuma-japan-c.co.jp, Web Site: www.tkma.co.jp, Contact: Yasuyoshi Tokuma; Contact: Shoko Chigusa.

**Tokyo FM Music Entertainment, Inc.,** 1-7 Koji-machi, Chiyoda-ku, Tokyo, 102-8080, (+81) 3.3221 0080, Fax: (+81) 3.3221 8872, E-Mail: info@tfm.co.jp, Web Site: www.tfm.co.jp, Contact: Akimaro Ichinohe.

**Toy's Factory Music Publishing,** Nisseki-Shibuya Bldg. 2F, 2-16-1 Shibuya, Shibuya-ku, Tokyo, 150-0002, (+81) 3.3400 8203, Fax: (+81) 3.3400 8603, E-Mail: hiroji@sepia.ocn.ne.jp, Web Site: www.toysfactory.co.jp, Pres./CEO: Takamitsu Idei.

**T's Music Publishing Co. Ltd.,** 2-21-4 Aobadai, Meguro-ku, Tokyo, 153-0042, (+81) 3.3791 4890, Fax: (+81) 3.3791 2215, Web Site: www.tanabe-agency.co.jp, Contact: Shochi Tanabe.

**Universal Music K.K. (Div. of Universal Music Group),** 8-5-30 Akasaka, Minato-ku, Tokyo, 107-8583, (+81) 3.6406 3001, Fax: (+81) 3.6406 3143, Web Site: www.universal-music.co.jp, Pres./CEO: Kei Ishizaka; CFO: Nobuko Suzuki; Cor. Exec. MD-Universal/J: Atsushi Kitamura; Dir.-Universal Sigma: Kazu Koike; Cor. Exec.-Int'l: Hiroshi Aono; Cor. Exec.-UM3/USM: Yasuo Chikatsu; Cor. Exec./Mktg. Exec.: Akira Terabayashi; Cor. Exec.-Classics/Jazz: Tomo Ishikawa; MD-Publishing: Takatoshi Matsui; Cor. Exec./Mktg. Div.: Takashi Kimoto; Dir. Gen. Aff.: Masahiro Shioda.
*Owned:* Universal Music Publishing KK

**Warner / Chappell Music Japan K.K. (JASRAC),** Kokusai Shin-Akasaka Bldg., East Tower 12F, 2-14-27 Akasaka, Minato-ku, Tokyo, 107-8380, (+81) 3.5562 3888, Fax: (+81) 3.5562 5405, Web Site: www.warnerchappell.com, MD: Mitsuaki Tsunekawa; GM/Int'l Liasion/A&R: Carol Naomi Abe; Exec. Producer/Int'l A&R: Yasu Tokuda.

**Watanabe Music Publishing Co. Ltd. (JASRAC),** 6-27-8 Jingumae, Shibuya-ku, Tokyo, 150-0001, (+81) 3.5468 2221, Fax: (+81) 3.5468 1982, E-Mail: wmp@watanabe-music.co.jp, Web Site: www.watanabe-music.com, Chrwmn.: Misa Watanabe; Mgr. Int'l Dept.: Tatsu Hirano; Sr. MD: Nichiroku Nakajima; A&R: Chiharu Shibuki; Dir.: Harry Takeuchi.

**Wonder City, Inc.,** Shuwa Yoyogi Ekimae Bldg., Second Fl., 4-26-15 Sendayaga, Shibuya-ku, Tokyo, 151-0051, (+81) 3.3405 7790, Fax: (+81) 3.3401 8397, E-Mail: office@wondercity.co.jp, Web Site: www.joehisaishi.com, Pres.: Ayame Fujisawa; Sound Engineer: Suminobu Hamada; Mgr. (for Joe Hisaishi): Ikuko Okamoto.

**Yamaha Music Foundation (JASRAC),** 3-24-22 Shimo-Meguro, Meguro-ku, Tokyo, 153-8666, (+81) 3.5773 0851, Fax: (+81) 3.5773 0857, E-Mail: muhiro@yamaha-mf.or.jp, Web Site: www.yamaha-mf.or.jp/pub, Publishing Mgr.: Naoki Sugahara; Dir. Int'l: Hiro Murakami.

**Yano Music Publishing Co. Ltd.,** B1 Hiroo Apts., 3-8-29 Hiroo, Shibuya-ku, Tokyo, 150-0012, (+81) 3.3406 7701, Fax: (+81) 3.3406 7999, Contact: Hiroshi Okura.

**Yomiuri-TV Enterprises, Inc.,** Wakita Sumisei Kyobashi Dai-2 Bldg., Fourth Fl., 1-7-4 Higashinoda-cho, Miyakojima-ku, Osaka, 534-0024, (+81) 6.353 8611, Fax: (+81) 6.353 8753, Web Site: www.yte.co.jp, Contact: Junji Miyauchi.

**Yoshimoto Music Publishing,** Yes Namba Bldg., Eighth Fl., 12-7 Semmichimae, Namba Chuo-ku, Osaka, 542-0075, (+81) 6.643 2649, Fax: (+81) 6.643 3034, Web Site: www.yoshimoto.co.jp, Contact: Hideo Nakamura.

**Yui Music Publishers,** 2-1-2 Higashiyama, Meguro-ku, Tokyo, 153-0043, (+81) 3.5411 1381, (+81) 3.5456 0311, Fax: (+81) 3.5722 6422, Web Site: www.yui-music.co.jp

**Zen-On Music Co.,** 2-13-3 Kamiochiai, Shinjuku-ku, Shinjuku-ku, Tokyo, 161 0034, (+81) 3.3267 4321, Fax: (+81) 3.3235 1498, Web Site: www.zen-on.co.jp, Pres.: Keiichiro Nakamura.

**Zoom Republic Co. Ltd.,** Zoom Bldg. 2-16-5 Ebisu, Fourth Fl., Shibuya-ku, Tokyo, 105-0013, (+81) 3.5420 9190, Fax: (+81) 3.5420 9199, Contact: Kokai Tokuma.

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**Roppongi Music Supply,** Togensha Bldg Dai-30, Sixth Fl., 3-2-19 Moto Azabu, Minato-ku, Tokyo, 106-0046, (+81) 3.3403 1461, Fax: (+81) 3.3403 1465, Contact: Ichiro Naganuma.

**Schott Japan Co. Ltd.,** Kasuga Bldg., 2-9-3 Iidabashi, Chiyoda-ku, Tokyo, 102-0072, (+81) 3.3263 6530, Fax: (+81) 3.3263 6672, E-Mail: info@schottjapan.com, Web Site: www.schott-music.com, Pres.: Manabu Kuretani.

**Shinko Music Publishing Co. Ltd.,** 2-1, Kanda Ogawa-machi, Chiyoda-Ku, Tokyo, 101, (+81) 3.3292 2865, Fax: (+81) 3.3291 5135, E-Mail: rights@shinko-music.co.jp, Web Site: www.shinko-music.co.jp, Dir.: Yumi Kusano.

## VIDEO/DVD COMPANIES

**Manga Entertainment,** Ral Musashino 203, 2-10-8, Kokubunji, Tokyo, 185 0014, (+81) 423.043 600, Fax: (+81) 423.043 601, E-Mail: info@manga.com, Web Site: www.manga.com, MD: Kaoru Mfaume.
*Formats:* DVD.
*Supplies:* animation.
*Seeking:* Feature Films, animation.

**Shogakukan, Inc.,** Shogakukan Inc. 2-3-1, Hitotsubashi, Chiyoda-ku, Tokyo, 101-8001, (+81) 3.3515 6700, Fax: (+81) 3.3515 6715, E-Mail: info@smde.co.jp, Web Site: www.shogakukan.co.jp, www.smde.co.jp, Pres.: Masahiro Oga.

**Sony Pictures Entertainment (Japan), Inc.,** St. Luke's Tower, 8-1 Akashi-cho, Chuoku, 104-8530, (+81) 3.5551 0858, Fax: (+81) 3.5551 0860, Web Site: www.spe.co.jp, Deputy Pres.: Ken Munekata.
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Children's.

**VideoArts Music (Div. of IMAGICA Media, Inc.),** 2-18-1 Akasaka, Minato-ku, Tokyo, 107-0052, (+81) 3.6229 0751, Fax: (+81) 3.6229 0754, E-Mail: info@videoartsmusic.com, Web Site: www.videoartsmusic.com

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**Ahora Corp.,** 2-6-3-202, Nishiogiminami, Suginamika, Tokyo, 167-0053, (+81) 3.5336 6957, Fax: (+81) 3.3247 1263, E-Mail: info@ahora-tyo.com, Web Site: www.ahora-tyo.com (Distributor)

**Alpha Enterprise Co. Ltd.,** 511, 1-8-2 EbisunishYoshifusa Bldg., Shibuya-ku, Tokyo, 150-0021, (+81) 3.5489 4660, Fax: (+81) 3.5489 4665, E-Mail: info@alphaenterprise.jp, Web Site: www.alphaenterprise.jp, MD: Koh Koboyashi; Planning Mgr.: Naohiro Moro.
(Distributor, Importer) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))

**B.O.M. Service Ltd.,** 6-5-18 Kawamo, Takarazuka, Hyogo, 665, (+81) 797.87 0561, Fax: (+81) 797.86 5184, E-Mail: info@bomserv.com, Web Site: www.bomserv.com, Pres.: Toshio Watanabe; Mgr.: Saburo Inoue; Buyer: Shin Aiciamoto.
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette)
*Labels Distributed: Audio:* Pinecastle Records; Sugar Hill Records, Inc.; Voyager Recordings
*Labels Distributed: Video:* Shanachie Entertainment Corp.

**Blues Interactions, Inc.,** 9-2-16 Akasaka, Minato-ku, Tokyo, 107-0052, (+81) 3.5770 5002, Fax: (+81) 3.5770 5007, E-Mail: p-vine@bls-act.co.jp, Web Site: www.bls-act.co.jp, MD: Yasufumi Higurashi; Int'l Repertoire Mgr.:

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Akira Kochi; Admin./Int'l Bus. Aff.: Mie Toyama.

**Bomba Records, Inc.,** 2-14-5-4F Mita, Minato-ku, Tokyo, 108-0073, (+81) 3.5484 0688, Fax: (+81) 3.5765 5167, E-Mail: ldf00464@nifty.ne.jp, Pres.: Naoto Kanazawa; VP: Kumiko Sasaki; A&R: Keiko Yuasa.

**Columbia Music Entertainment, Inc.,** 4-14-14 Akasaka, Minato-ku, Tokyo, 107-8011, (+81) 3.3584 8111, Fax: (+81) 3.3584 8135, Web Site: www.columbia.jp, www.columbia-songs.co.jp, Chrmn.: Strauss Zelnick; Exec. Officer/CEO: Sadahiko Hirose; Pres.: Masao Nakajima; Pres.-Columbia Int'l: Isao Nagata; SVP/CFO: Yoshiro Ozeki; GM Int'l A&R: Takashi Baba; Representative Dir.: Shigenori Nishino.
*Labels Distributed: Audio:* Artemis Records

**Disc Prelude,** 2-7-19 Oji-Cho, Abeno-ku, Osaka City, 545 0023, (+81) 6.6625 0071, Fax: (+81) 6.6625 0072, E-Mail: asada@discprelude.com, Pres.: Yoshihiro Asada.
(Distributor, Importer) (Compact Disc, Records (LP's))

**Elmo Co., Inc.,** Nst. Daini bldg. 593-1 Innai-cho, Funabashi-Shi, Chiba, 273 0025, (+81) 47.431 0400, Fax: (+81) 47.431 0402, E-Mail: wada@elmo-web.co.jp, Pres.: Hiromitsu Wada; Sales Mgr.: Tatsuzo Fujita; Chief Pop Buyer: Motoji Tezuka; Classic Buyer: Toshiaki Ihara.
(Distributor, Importer) (Compact Disc, Video - Cassette, DVD, Records, Overstock)

**Inpartmaint, Inc.,** Yamate Mansion 804, 19-5 Udagawa-cho, Shibuya-ku, Tokyo, 150-0042, (+81) 3.5457 3264, Fax: (+81) 3.5457 3279, E-Mail: info@inpartmaint.com, Web Site: www.inpartmaint.com

**IVY Corp.,** 3-82 Kamiubako, Sakae-cho, Toyoake-she Aichi, 470 1162, (+81) 56.297 2083, Fax: (+81) 56.297 2093, E-Mail: webmaster@naxos.co.jp, Press/PR: Akiko Noda.

**JVC Entertainment Networks, Inc.,** Roppongi Hills, Mori Tower 22F, 6-10-1, Roppongi, Minato-ku, Tokyo, 106-6122, (+81) 3.6439 3840, (+81) 3.6439 3870, Fax: (+81) 3.6439 3880, E-Mail: info@jvc-entertainment.jp, Web Site: www.jvc-entertainment.jp, Chrmn.: Toshiaki Shibuya; CEO: Teruo Saegusa; COO: Hiroshi Inami; VP Mktg.: Frank Takeshita; VP Music Publishing: Nobuo Nakajima; Import Liason/Mktg.: Mako Suzuki; Int'l Liason/Music Publishing: Takashi Kondo.
(Distributor, Importer) (Compact Disc, DVD, (LP's, 12-Inch), Accessories)

**Japan Publications Trading Co. Ltd. (Div. of Audio Visual Media Dept.),** 1-2-1 Sarugaku-Cho, Chiyoda-Ku, Tokyo, 101-0064, (+81) 3.3292 3757, (+81) 3.3292 3751, Fax: (+81) 3.3292 8542, E-Mail: jpt@jptco.co.jp, Web Site: www.jptco.co.jp, GM: Koji Matsumani; Export Mgr.: Kazuhiro Yoshizawa; Classic Buyer: Akimitsu Sawano; A&R: Takashi Aoki.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Books, Magazines)
*Labels Distributed: Video:* Sony Pictures Home Entertainment (SPHE), Universal Studios Home Video, EMI Group PLC (United Kingdom).

**Keep Company Ltd.,** No. 411 Hishie, Higashi, Osaka city, (+81) 729.619 410, Fax: (+81) 729.619 420, E-Mail: yoshiyuki@keep.co.jp, Web Site: www.keep.co.jp, Dir.: Yoshyuki Koshino; Advisor: Yoshihiko Isoda.

**King Record Co. Ltd.,** 1-2-3, Otowa, Bunkyo-ku, Tokyo, 112-0013, (+81) 3.3945 2134, Fax: (+81) 3.3945 1366, E-Mail: kokusai@kingrecords.co.jp, Web Site: www.kingrecords.co.jp, Pres./CEO: Takehisa Koike; MD: Sumio Amanuma; GM/Int'l Repertoire/Deputy GM/A&R Div.: Susumu Morikawa; Publishing Contact: Kenji Arai; Int'l Dept.: Kenji Okazaki; A&R Div.: Masako Kangori.
*Labels Distributed: Audio:* GNP Crescendo Record Co., Inc.; Sugar Hill Records, Inc.; Domusic Productions / Talent Records (Belgium); Gega New (Bulgaria); Bongiovanni Dischi (Italy); Dynamic (Italy)

**PSP Co. Ltd.,** 2-32-11 Nihonbashi Hamacho, Chuo-ku, Tokyo, 103-0013, (+81) 3.5641 2747, Fax: (+81) 3.5641 2685, E-Mail: eltee@pspmusic.co.jp, Web Site: www.pspmusic.co.jp, Pres.: Masuo Kokubo; Int'l Mgr.: Eltee Ogata; Shipping Mgr.: Mr. Goro Shioda; Contact: Takashi Kohda.
(Distributor, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records, Computer Software)

**Polystar,** 2-14-6 Ebisu Minami, Shibuya-ku, Tokyo, 150-0002, (+81) 3.5721 3235, Fax: (+81) 3.5721 3253, E-Mail: polystar@polystar.co.jp, Web Site: www.polystar.co.jp, Contact: Ken Hosokawa.

**Pony Canyon, Inc.,** 2-5-10 Toranomon, Minato-ku, Tokyo, 105-8487, (+81) 3.5521 8017, Fax: (+81) 3.5521 8117, E-Mail: aandr@ponycanyon.co.jp, Web Site: www.ponycanyon.co.jp, Pres.: Osamu Sato; GM/Int'l A&R: Yuji Takahashi; Deputy GM: Tamio Watanabe.
*Labels Distributed: Audio:* Arts & Crafts Productions (Canada)

**Pooh Yokocho, Inc.,** PO Box 61, 370-1-501, Nakagyoi-Ku, Kyoto, 604 0941, (+81) 75.231 3835, Fax: (+81) 75.212 6064, E-Mail: slice@h6.dion.ne.jp, Web Site: www.h2.dion.ne.jp/~slice/pooh, Pres.: Hideaki Matsuoka; Import Mgr.: Soh Yoda; Mgr./Buyer: Sawako Matsunaga; Export Mgr.: Torigoe Hisao.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records, Cutouts, Overstock)
*Labels Distributed: Audio:* Acoustic Disc; Appleseed Recordings; Dualtone Music Group, Inc.; Rounder Records Group; Sierra Records, Books & Home Video; Sugar Hill Records, Inc.; KOCH Entertainment (Canada); Bear Family Records (Germany); Omagatoki Co. Ltd. (Japan); Sony BMG Entertainment (Japan), Inc. (Japan); Toshiba-EMI Ltd. (Japan); Victor Entertainment, Inc. (JVC) (Japan); Warner Music Japan (Japan)
*Labels Distributed: Video:* KOCH Entertainment Distribution, Sierra Records, Books & Home Video, Vestapol Videos.

**Seikodo Co. Ltd.,** 2-65-8 Itabashi, Itabashi-ku, Tokyo, 173-0004, (+81) 3.3579 5711, Fax: (+81) 3.3579 6791, E-Mail: mail@seikodo.co.jp, Web Site: www.seikodo.co.jp, Pres./CEO: Hiroshi Iihara.
(Distributor, One-Stop, Rackjobber, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Computer Software, Accessories, game software, game hardware)

**Sony BMG Entertainment (Japan), Inc. (Div. of Sony BMG),** 4-5 Rokubancho, Chiyoda-ku, Tokyo, 102-8353, (+81) 3.3515 5050, Web Site: www.sonymusic.co.jp, CEO: Kazutomo Enomoto; EVP: Mamoru Sakuma.

**Universal Music K.K. (Div. of Universal Music Group),** 8-5-30 Akasaka, Minato-ku, Tokyo, 107-8583, (+81) 3.6406 3001, Fax: (+81) 3.6406 3143, Web Site: www.universal-music.co.jp, Pres./CEO: Kei Ishizaka; CFO: Nobuko Suzuki; Cor. Exec. MD-Universal/J: Atsushi Kitamura; Dir.-Universal Sigma: Kazu Koike; Cor. Exec.-Int'l: Hiroshi Aono; Cor. Exec.-UM3/USM: Yasuo Chikatsu; Cor. Exec./Mktg. Exec.: Akira Terabayashi; Cor. Exec.-Classics/Jazz: Tomo Ishikawa; MD-Publishing: Takatoshi Matsui; Cor. Exec./Mktg. Div.: Takashi Kimoto; Dir. Gen. Aff.: Masahiro Shioda.
*Labels Distributed: Audio:* col legno (Germany); Roadrunner (Japan)

**Warner Music Japan (Div. of Warner Music Group),** 3F Aoyama Bldg., 1-2-3 Kita-Aoyama, Minato-ku, Tokyo, 107-8639, (+81) 3.6439 8600, Fax: (+81) 3.6439 8888, Web Site: wmg.jp, Chrmn./CEO: Lachie Rutherford; Pres.: Takashi Yoshida.

**Zero Communications Ltd.,** 4F Gently Bldg., 1-4-2 Yariya-machi, Chuo-ku, Osaka, 540-0027, (+81) 6.6944 2393, Fax: (+81) 6.6944 2364, E-Mail: zero_comm@syd.odn.ne.jp, Web Site: www.isweb33.infoseek.co.jp/art/zerocomm, Mgr.: Shin Hirakawa; Buyer (Independent)/Videos: Yosuke Kobayashi; Buyer (Dance): Toru Iwai; Buyer (Jazz): Toshiteru Nakao.
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock)

## SERVICES

**CTA Co. Ltd.,** #53-5, Nogata 1-chome, Nakano-ku, Tokyo, 165-0027, (+81) 3.3388 9111, (+81) 3.3388 5939, Fax: (+81) 3.3388 7778, E-Mail: cta02@cta-gr.co.jp, Web Site: www.cta-gr.co.jp, Pres.: Atsushi Katsumata; Mgr. Foreign Trade Opns.: Ichiro Saito.
- CD, CD-ROM & DVD Replicator
- Mastering Facility
- Plating & Pressing Plant

**DCA Optical Disc Systems Co. Ltd.,** Aoyama D Bldg. 5F, 10-3 Minami Aoyama 1-chome Minoto-ku, Tokyo, 107, (+81) 3.3402 5631, Fax: (+81) 3.3402 5615, E-Mail: nozomu@dcainc.com, Web Site: www.dcainc.com, Sales Mgr.: Nozomu Hayatsu.
- Mastering Facility
- CD Processing Equipment Manufacturer

**e License, Inc.,** 3-19-23 Minamiazabu, Minato-ku, Tokyo, 106-0047, (+81) 3.5447 1080, Fax: (+81) 3.5449 0881, E-Mail: info@elicense.co.jp, Web Site: www.elicense.co.jp, CEO: Akihiro Mino.
- Performing and Mechanical Rights Organization

**Elmo Co., Inc.,** Nst. Daini bldg. 593-1 Innai-cho, Funabashi-Shi, Chiba, 273 0025, (+81) 47.431 0400, Fax: (+81) 47.431 0402, E-Mail: wada@elmo-web.co.jp, Pres.: Hiromitsu Wada; Sales Mgr.: Tatsuzo Fujita; Chief Pop Buyer: Motoji Tezuka; Classic Buyer: Toshiaki Ihara.
- CD, CD-ROM & DVD Replicator
- Plating & Pressing Plant

**The Federation of Music Producers Japan,** Jingumae Wada Bldg., 5-48-1 Kingumae, Shibuya-ku, Tokyo, 150, (+81) 3.5467 6851, Fax: (+81) 3.5467 6852, E-Mail: info@fmp.or.jp, Web Site: www.fmp.or.jp, Sec. Gen.: Hiroshi Ueno.
- Association & Professional Organization

**Fuji Photo Film Co. Ltd.,** 26-30, Nishiazabu 2-chome, Minato-ku, Tokyo, 106, (+81) 3.3406 2111, Web Site: www.fujifilm.com
- Blank Recording Media Manufacturer

**Bernie Grundman Mastering Tokyo Studios,** 31-1 Nichiwa Bldg. 4F Motoyohogi-Cho, Shibuya-ku, Tokyo, 151 0062, (+81) 3.3468 6260, Fax: (+81) 3.3462 6263, Mastering Engineer: Yas Maeda.
- Mastering Facility

**Harion Mastering Studio,** 4-11-10 the Roppongi Fuji Bldg. 5F, Roppongi, Minato-ku, Tokyo, 106 0032, (+81) 3.5413 5808, Fax: (+81) 3.5413 2012, E-Mail: harion@yacht.onc.ne.jp, Web Site: www.harion.com, Studio Mgr.: Naohiro Kobayashi.
- Mastering Facility

**Hibiya Park Law Offices,** 5th Fl., Asahi-Seimei Hibiya Bldg., 1-5-1 Yuraku-cho, Chiyoda-ku, Tokyo, 100-0006, (+81) 3.5532 8080, Fax: (+81) 3.5532 8800, Attorney: Hideaki Kubori.
- Entertainment Attorney

**Hibrite Mastering Studio / Digital Domain Studio,** B1F ENA Daikanyama 2-17-12, Ebisu-nishi, Shibuya-ku, Tokyo, 150-0021, (+81) 3.3770 2201, Fax: (+81) 3.3770 2202, E-Mail: info@hibrite.co.jp, Web Site: www.hibrite.co.jp, Owner: Shin-ichi Takai.
- Mastering Facility

**JASRAC,** 3-6-12 Uehara, Shibuya-ku, Tokyo, 151-8540, (+81) 3.3481 2144, (+81) 3.3481 2121, Fax: (+81) 3.3481 2154, E-Mail: intl@pop02.jasrac.or.jp, Web Site: www.jasrac.or.jp, Pres.: Shigeru Yoshida; Mgr. Int'l Rel. Dept.: Seiji Odaki.
- Performing and Mechanical Rights Organization

**Japan Association of Classical Music Presenters (Classic),** 2-21-16-#4-2, Kamiosaki, Shinagawa-ku, Tokyo, 141 0021, (+81) 3.5719 7607, Fax: (+81) 3.5719 7603, E-Mail: info@classic.or.jp, Web Site: www.classic.or.jp, Pres.: Mitsunori Sano; GM: Toshio Yoshizumi; Sec.: Eriko Nonaka.
- Association & Professional Organization

**Japan Association of Professional Recording Studios (JAPRS),** Monarch Okubo 3F, 2-1-11 Okubo, Shinjuku-ku, Tokyo, 160 0072, (+81) 3.3351 5356, Fax: (+81) 3.3351 5819, E-Mail: japrs@japrs.or.jp, Web Site: www.japrs.or.jp, Chrmn.: Keimei Asami; Sec. Gen.: Kenichi Sato.
- Association & Professional Organization

**Japan Rights Clearance (JRC),** 1-6-10 Giraffa 4F, Hiroo, Shibuya-Ku, Tokyo, 150-0012, (+81) 3.5423 6767, Fax: (+81) 3.5423 6768, E-Mail: info@copynavi.com, Web Site: www.copynavi.com, Pres.: Yuji Arakawa.
- Performing and Mechanical Rights Organization

**Memory-Tech Corp.,** 2-27-25 Minami-Aoyama, Minatoku, Tokyo, 170-0062, (+81) 3.3405 8801, Fax: (+81) 3.3405 7602, Web Site: www.memory-tech.co.jp, Pres./CEO: Shiroharu Kawasaki; GM/Int'l Dept./Bus. Devel.: Hideki Ono.
- CD, CD-ROM & DVD Replicator

**Memory Tech (Digital Post Studio Dept.),** 2-27-25 Minami Aoyama, Minato-ku, Tokyo, 107-0062, (+81) 3.3405 8823, Fax: (+81) 3.3405 6293, E-Mail: studio@memory-tech.co.jp, Web Site: www.memory-tech.co.jp/english, SVP/Dir.: Ryoji Higashi; GM/Producer: Kazuyuki Iwabuchi.
- Mastering Facility

**Min-On Concert Association,** 8 Shinano-machi, Shinjuku-ku, Tokyo, 160-8588, (+81) 3.5362 3400, Fax: (+81) 3.5362 3401, E-Mail: info@min-on-or.jp, Web Site: www.min-on.or.jp, EVP: Hiroyasu Kobayashi; Exec. Dir.: Shigeo Ijima.
- Music Library

**Music Publishers Association of Japan (MPA),** 2-27-25 Minami Aoyama, Minato-ku, Tokyo, 107-0062, (+81) 3.3403 9141, Fax: (+81) 3.3403 9140, E-Mail: map@mpaj.or.jp, Web Site: www.mpaj.or.jp, Chrmn.: Ichiro Asatusuma; MD: Masaru Komai.
- Association & Professional Organization

**Musicians Union of Japan,** NK Fuji Bldg., 9th Fl, 3-21-1 Shimo-Ochiai, Shinjuku-ku, Tokyo, 160-0033, (+81) 3.5983 1171, Fax: (+81) 3.5983 1170, Web Site: www.muj.or.jp
- Association & Professional Organization

**NTI Japan Ltd.,** Ryogokusakamoto Bldg. 1-8-4 Ryogoku, Sumida-ku, Tokyo, 130-0026, (+81) 3.3634 6110, Fax: (+81) 3.3634 6160, E-Mail: okayasu@nti-japan.com, Web Site: www.nti-japan.com
- Clean Room, Quality Control & Test Equipment

**Optware Corp.,** NISSO 13th Bldg., 7th Fl., 2-5-1 Shin-yokohama, Kohoku-ku, Yokohama-shi, Kanagawa, 222-0033, (+81) 4.5470 5131, Fax: (+81) 4.5474 1715, Web Site: www.optware.co.jp/english, Pres./CEO: Yoshio Aoki.
- Blank Recording Media Manufacturer

**Panasonic Osaka,** 1006 Kadoma, Kadoma City, Osaka, 571-8501, (+81) 724.6908 1121, Fax: (+81) 724.690 881, E-Mail: infookita@col.hi-ho.ne.jp, Web Site: www.panasonic.co.jp
- Blank Recording Media Manufacturer

**Recording Industry Association of Japan (RIAJ),** 11F Kita-Aoyama Yoshikawa Bldg., 2-12-16, Kita-Aoyama, Minato-ku, Tokyo, 107-0061, (+81) 3.6406 0510, Fax: (+81) 3.6406 0520, E-Mail: info@riaj.or.jp, Web Site: www.riaj.or.jp, Chrmn./CEO: Osamu Sato; Sr. MD/COO: Osamu Tanabe.
- Association & Professional Organization

**Sonic Solutions,** 2-6-30 5F, Kaigan, Minato-ku, Tokyo, 105, (+81) 3.5439 7171, Fax: (+81) 3.5439 7172, E-Mail: info@pacrim.sonic.com, Web Site: www.sonic.com
- CD Processing Equipment Manufacturer

**Sonopress Pan Asia Tokyo Co. Ltd.,** Shibuya SS Bldg. 7F, 2-14-17 Shibuya, Shibuya ku Tokyo, 150-0002, (+81) 3.3498 7828, Fax: (+81) 3.3498 7830, E-Mail: miyazaki@sonopress.jp, Web Site: www.sonopress.com, Representative Dir.: Takehisa Miyazaki.
- CD, CD-ROM & DVD Replicator

**Sony Corp.,** 7-35 Kitashinagawa 6-Chome, Shingawa-ku, Tokyo, 261-0023, (+81) 3.5448 2111, Fax: (+81) 3.5448 5577, E-Mail: info@sony.co.jp, Web Site: www.sony.co.jp, Chrmn./CEO: Howard Stringer; Pres.: Ryoji Chubachi.
- Blank Recording Media Manufacturer

**TDK Corp.,** 1-13-1 Nihonbashi, Chuo-ku, Tokyo, 103-8272, (+81) 3.3278 5111, Web Site: www.tdk.co.jp, Pres.: Hajime Sawabe.
- Blank Recording Media Manufacturer

**Tokyo CD Center,** La Neige Aoyama 2-3-11 Shibuya, Shibuya-ku, Tokyo, 150-0002, (+81) 3.3498 6811, Fax: (+81) 3.3498 0020, E-Mail: information@tokyocdcenter.com, Web Site: www.tokyocdcenter.com, Studio Mgr.: Kazumi Tezuka.
- Mastering Facility

**Victor Co. of Japan Ltd. (JVC),** 12 Moriya-cho 3-Chrome, Kanagawa-ku, Yokohama, 221-8528, (+81) 2.9247 3111, Fax: (+81) 2.9247 1570, Web Site: www.jvc-victor.co.jp, Pres.: Takeo Shuzui; GM: Sadao Ozaki; Planning Dept. Mgr.: Masayoshi Uchida; Contact: Katsurori Ogata.
- Blank Recording Media Manufacturer

# KAZAKHSTAN

## SERVICES

**Denton Wilde Sapte,** 273 Furmanova, 3rd Fl., 0500 59 Almaty, (+73) 272.581 950, Fax: (+73) 272.581 905, Web Site: www.dentonwildesapte.com, Mng. Partner-Central Asia: Marla Valdez; Partner: Joel Benjamin.
- Entertainment Attorney

# KENYA

## RECORD LABELS (INDEPENDENT)

**Leisure Consultancy & Products,** PO Box 41152, Nairobi, 00100,

(+254) 20.720 243, Fax: (+254) 20.573 604, E-Mail: jandrews@africaonline.co.ke, MD: John Andrews.
*Labels: (Owned)* Editions Franc Afrique, Editions Mazembe

**Meridian Music Ltd.,** PO Box 43264, Msanduku Ln., off Gitanga Rd., Lavington, Nairobi, (+254) 2.568 117, Fax: (+254) 2.565 386, Chrmn.: Ronald Andrews; MD: James Costabir.

# KUWAIT

## SERVICES

**Salman Duaij Al Sabah Law Office,** PO Box 5117, Safat Tower, 3rd Floor, Fahed Al-Slem St., Kuwait, 13052, (+965) 240 0261, Fax: (+965) 240 0260
• Entertainment Attorney

# LATVIA

## RECORD LABELS (INDEPENDENT)

**Microphone Records,** Mukusalas Iela 15a, LV-1004 Riga, (+371) 706 3090, (+371) 706 3091, Fax: (+371) 706 3096, E-Mail: guntars@micrec.lv, Web Site: www.micrec.lv, MD: Elita Milgrave; A&R Dir.: Guntars Racs; IT Adminstrator: Otto; In-house Producer: Zigrids Muktupaveis.
*Labels: (Owned)* MicRec, *(Distributed)* Chrysalis, EMI, Parlaphone, Playground, Positiva, Sony Music, Virgin, XL

**Platforma Records,** Dignajas 2, LV 1004 Riga, (+371) 762 4450, Fax: (+371) 762 4453, E-Mail: info@platformacd.lv, Web Site: www.platformacd.lv, Mktg. Mgr.: Ilva Silke; Music Dir.: Rimants Liepins.

## MUSIC PUBLISHERS

**Microphone Records,** Mukusalas Iela 15a, LV-1004 Riga, (+371) 706 3090, (+371) 706 3091, Fax: (+371) 706 3096, E-Mail: guntars@micrec.lv, Web Site: www.micrec.lv, MD: Elita Milgrave; A&R Dir.: Guntars Racs; IT Adminstrator: Otto; In-house Producer: Zigrids Muktupaveis.

## WHOLESALERS & DISTRIBUTORS

**AndroMedia,** Mukusalas Iela 42, 1004 Riga, (+371) 750 0041, (+371) 737 7613, (+371) 750 8175, Fax: (+371) 750 0039, E-Mail: andromedia@andromedia.lv, Web Site: www.andromedia.lv, Managing Dir.: Andris Berkis; Head of Mktg./Promo.: Dace Volfa.

**Microphone Records,** Mukusalas Iela 15a, LV-1004 Riga, (+371) 706 3090, (+371) 706 3091, Fax: (+371) 706 3096, E-Mail: guntars@micrec.lv, Web Site: www.micrec.lv, MD: Elita Milgrave; A&R Dir.: Guntars Racs; IT Adminstrator: Otto; In-house Producer: Zigrids Muktupaveis.
(Distributor, Importer)

## SERVICES

**AKKA-LAA / NCB,** 97, A. Caka Str., LV 1011 Riga, (+371) 7.274 164, Fax: (+371) 7.315 620, E-Mail: info@akka-laa.lv, Web Site: www.ncb.dk, Branch Office Exec.: Roberts Jaungailis.
• Performing and Mechanical Rights Organization

# LEBANON

## RECORD LABELS (INDEPENDENT)

**Music Master (Div. of Ghassan for Production & Distribution (GPD)),** Hazmieh Mar Takla - Said El Ajou Bldg., Beirut, (+961) 5.456 508, Fax: (+961) 5.456 507, E-Mail: mmlb@music-master.com, Web Site: www.music-master.com, Pres.: Ghassan S. El-Ajou; Label Mgr.: Mohamad Hamzeh; Acct. Mgr.: Rachid Farhat.
*Labels: (Owned)* Music Master

**Prime Music,** PO Box 11, Beirut, 8039, (+961) 5.953 292, (+961) 5.953 293, Fax: (+961) 5.459 183, E-Mail: eddy.boustany@primemusiclb.com, Sr. Exec.: Olfat al Ajou; MD: Nohad Badr Al Sharif; MD: Massaad Fares.

## WHOLESALERS & DISTRIBUTORS

**Mozart Chahine,** PO Box 17-5240 Mar Mikhael, Beirut, 1104 2020, (+961) 4.414 649, Fax: (+961) 4.414 634, E-Mail: mozart@cyberia.net.lb

# LIECHTENSTEIN

## RECORD LABELS (INDEPENDENT)

**Tyrolis Musik AG,** Essanestr. 164, FL-9492 Eschen, (+41) 423.377 5050, Fax: (+41) 423.377 5051, E-Mail: tyrolis@tyrolis.ch, Web Site: www.tyrolis.com, MD: Christian Lamm.
*Labels: (Owned)* Berton, FL, Help, Swiss Music, Tyrolis, Tyrostar

## MUSIC PUBLISHERS

**Tyrolis Musik AG,** Essanestr. 164, FL-9492 Eschen, (+41) 423.377 5050, Fax: (+41) 423.377 5051, E-Mail: tyrolis@tyrolis.ch, Web Site: www.tyrolis.com, MD: Christian Lamm.

## SERVICES

**NTI AG,** Im alten Riet 102, 9494 Schaan, (+41) 423.239 6060
• Clean Room, Quality Control & Test Equipment

# LITHUANIA

## RECORD LABELS (INDEPENDENT)

**Bomba JSC,** Zygimantu 6, 2600 Vilnius, (+370) 5.222 3358, (+370) 5.312 837, Fax: (+370) 5.225 715, E-Mail: headq@bomba.lt, Web Site: www.muge.lt/bomba, MD: Rimas Alisauskas; Deputy: Darius Butkus; Mktg. Mgr.: Ugnius Leimontas.
*Labels: (Owned)* Bomba, Ciki Piki, Koja

**Martis,** Statybininku 7A-18, Kaunas, (+370) 7.775 557, Fax: (+370) 7.775 557, E-Mail: lpranas@centras.lt, Web Site: www.martis.lt, MD: Pranas Laurinavicius.

## MUSIC PUBLISHERS

**Bomba JSC,** Zygimantu 6, 2600 Vilnius, (+370) 5.222 3358, (+370) 5.312 837, Fax: (+370) 5.225 715, E-Mail: headq@bomba.lt, Web Site: www.muge.lt/bomba, MD: Rimas Alisauskas; Deputy: Darius Butkus; Mktg. Mgr.: Ugnius Leimontas.

## WHOLESALERS & DISTRIBUTORS

**Arinta Enterprise,** Dariaus ir Gireno 40, 2038 Vilnius, (+370) 226 7770, Fax: (+370) 226 7870, E-Mail: arinta@aiva.lt, Contact: Michail Vaisburg.

**Bomba JSC,** Zygimantu 6, 2600 Vilnius, (+370) 5.222 3358, (+370) 5.312 837, Fax: (+370) 5.225 715, E-Mail: headq@bomba.lt, Web Site: www.muge.lt/bomba, MD: Rimas Alisauskas; Deputy: Darius Butkus; Mktg. Mgr.: Ugnius Leimontas.
(Distributor, Importer, Exporter)
(Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Computer Software)
*Products/Accessories:* Batteries: Varta, Duracell, Energizer, Maxell; Blank Tape: Maxell, Sony, BASf, TDK; CD, Tape & Record Care Products: Maxell, Boeder, Knopex; Head Phones: Unomat; Storage & Carrying Cases: Tobex, Unomat, Case Logic; Video Cassette Recorders: BASF, Maxell

## SERVICES

**LATGA-A / NCB Mechanical Rights Department,** Basanaviciaus 4/Vingrui 6, LT-1118 Vilnius, (+370) 5.265 1429, Fax: (+370) 5.265 1429, E-Mail: darius@latga.lt, Web Site: www.latga.lt, GM: Edmundas Vaitekunas; Branch Office Exec.: Darius Vaitiekunas.
• Performing and Mechanical Rights Organization

**Lithuanian Academy of Music and Theatre,** Gedimino Avenue 42, LT 2600 Vilnius, (+370) 5.261 2691, Fax: (+370) 5.212 6982, E-Mail: rektoratas@lma.lt, Web Site: www.lma.lt, Rector Prof.: Eduardas Gabnys; Dir. Int'l Rel. Office: Laima Bakiene; Pjct. Mgr.-Int'l Rel. Office: Rima Rimsaite; Vice Rector-Science/Arts/Prof. Dr.: Juozas Antanavicius; Contact: Povilas Gylys.
• Schools & Educational Institution

# LUXEMBOURG

## RECORD LABELS (INDEPENDENT)

**Joybringer Concerts,** 20, Rue de Macher, Remich, 5550 Luxembourg, (+352) 2666.0667, Fax: (+352) 2666.0991, E-Mail: info@joybringer.de, Web Site: www.joybringer.com, MD: Dragan Nikitovic; Press: Ute Kihm.

## MUSIC PUBLISHERS

**Joybringer Concerts,** 20, Rue de Macher, Remich, 5550 Luxembourg, (+352) 2666.0667, Fax: (+352) 2666.0991, E-Mail: info@joybringer.de, Web Site: www.joybringer.com, MD: Dragan Nikitovic; Press: Ute Kihm.

## SERVICES

**SACEM Luxembourg,** 46 rue Goethe, L-1367 Luxembourg-ville, (+352) 475 559, (+352) 475 554, Fax: (+352) 480 276, E-Mail: info@sacemlux.lu, Web Site: www.sacem.org, CEO: Bob Krieps.
• Performing and Mechanical Rights Organization

**TDK Recording Media Europe,** Z.I. Bommelscheuer, 4901 Bascharage, (+352) 650 079, Fax: (+352) 650 079, Web Site: www.tdk-europe.com, Mgr.: Shin Tanabe.
• Blank Recording Media Manufacturer

**Technicolor,** Zone Industrielle Foetz-Schifflange, L-388 Schifflange, (+352) 5.576 111, Fax: (+352) 5.5761 1600, Web Site: www.technicolor.com, Mktg.: Danielle Jacob.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

# MALAWI

## RECORD LABELS (INDEPENDENT)

**Lords Best Collection / M/S A.A. Mirza Group,** PO Box 960, Lilongwe, (+265) 175 8007, Fax: (+265) 175 5931, E-Mail: lords@malawi.net, GM: Arifbeg Mirza.

# MALAYSIA

## RECORD LABELS (MAJOR)

**EMI (Malaysia) Sdn. Bhd. (Div. of EMI Music),** C-6-1, 6th Fl., Block C, Mines Waterfront Bus. Pk., No. 3 Jalan Tasik, Mines Resort City, Seri Kembangan, 43300, (+60) 3.8945 5033, Fax: (+60) 3.8945 5003, Web Site: www.emigrp.com, MD: Julius Ng; GM Chinese Dept.: Khoo Chong Teng; Finance Dir.: Liew Chin Hock; Sr. Mktg. Mgr./Int'l Dept.: Loan Cheong; Sales Mgr.: Hermond Cheng.
*Labels: (Owned)* Positive Tone

**Positive Tone (Div. of EMI Music),** C-6-1, 6th F., Block C, Mines Waterfront Bus. Park, No. 3, Jalan Tasik, The Mines Resort City, Seri Kembangan, Selangor, 43300, (+60) 3.8945 5033, Fax: (+60) 3.8945 5003, E-Mail: info@positivetone.com.my, Web Site: www.positivetone.com.my, Asst.: Judy Lim.

**Sony BMG Entertainment (Malaysia) Sdn. Bhd. (Div. of Sony BMG),** Ste. 11.2 & 11.3, Menara Great Eastern, 303 Jalan Ampang, Kuala Lumpur, 50450, (+60) 3.4252 3233, Fax: (+60) 3.4252 2235, E-Mail: colin_currie@sonymusic.com, Web Site: www.sonymusic.com.my, MD: Adrian Lim; Finance Dir.: Janet Leong; GM-Int'l Dept.: Nooraziana Ali; Sales Mgr.: Chen Foo Pheng; Mgr.-Chinese Dept.: Sue Lee.
*Labels: (Owned)* CBS, Columbia, Epic

**Universal Music SDN BHD (Div. of Universal Music Group),** G.01 Ground Fl., Wisma Academy, 4A Jalan 19/1, 46300 Petaling Jaya, Selangor Darul Ehsan, (+60) 3.7958 7433, Fax: (+60) 3.7954 6198, Web Site: umusic.com, MD: Sandy Monteiro; Mktg. Dir.: William Tan; Finance Dir.: Nora Tahir; Publishing Mgr.: Jack Teo; Label Mgr. (Int'l): Ronnie Gan; Mgr. Domestic: Amran Omar; Sales Mgr.: Michael Chia; UM3 Mgr.: Mark Lim; Acct. Mgr.: Wong Wai Fong; Prodn./Stock Controller: Shirley Yaw.
*Labels: (Distributed)* Silver Tortoise, Synchrosound

**Warner Music Malaysia Sdn. Bhd. (Div. of Warner Music Group),** 9th Fl., MUI Plaza (Box #18), Jalan P. Ramlee, Kuala Lumpur, 50250, (+60) 3.2148 5611, Fax: (+60) 3.2148 0861, Web Site: www.xsmusic.com/warner, CEO/MD: Su-Kong Cheah.

## RECORD LABELS (INDEPENDENT)

**Around The World Music (M) Sdn. Bhd.,** B4-2, 4th Fl. Pusat Perindustrian Binova, No. 1 Jln 2/57B Kaw.Perindustrian Segambut, Kuala Lumpur, 51200, (+60) 3.6257 1391, (+60) 3.6257 1392, Fax: (+60) 3.6257 1393, E-Mail: musico@tm.net.my, Exec. Dir.: William Khor; MD: Jimmy Lee.
*Labels: (Distributed)* Baja/TSR, Concord Jazz, Grapevine, Moment, Narada, New Earth, New World, North Star, Real Music, Shanachie, Top Music Int'l

**Broadway Entertainment,** No. 14B-4, Third Fl., Jalan 14/20, 46100 Petaling Jaya, Selangor, DE, 46100, (+60) 3.7958 6727, (+60) 3.7957 2858, Fax: (+60) 3.7957 6651, E-Mail: info@bintangseni.com, Web Site: www.bintangseni.com, MD: Boon Tan; Mgr.: Ana Pratadaja.

**Fatboys Records & Events,** Sdn. Bhd. Desa Kiara Condominuim 01-02, Jalan Damansara, Kuala Lumpur, 60000, (+60) 3.016 6180 055, Fax: (+60) 3.7728 5166, E-Mail: frequ3ncy@hotmail.com, Web Site: www.fatboysrecords.com.my, Mktg. Exec.: Justin Foo.
*Int'l Reps.:* KOCH Entertainment Distribution, KOCH Entertainment (Canada), Universal Music SDN BHD (Malaysia)

**Hup Hup Sdn Bhd (Life Records),** 66-68 Jalan Raja Chulan, Kuala Lumpur, 50200, (+60) 3.2070 7524, Fax: (+60) 3.2078 3213, E-Mail: info@liferecords.com, Web Site: www.liferecords.com, MD: Ng Cheong Hock; Contact: Osman Arifin.
*Labels: (Owned)* HSP, Lerk Foong, Li Foong, Life

**Kru Music Group,** 27-3 Jalan Jelalak Two, Jelalak Bus. Ctr., Kuala Lumpur, 54200, (+60) 3.4252 8566, (+60) 3.4256 2336, Fax: (+60) 3.4257 8566, E-Mail: marketing@kru.com.my, Web Site: www.kru.com.my, GM: Amin Hussen; MD: Norman Aboul Halim; Asst. GM: Michelle Gome; A&R Mgr.: Nur Ysnita Omar; Promo. Mgr.: Norashikin Ismail.

**Telaga Biru Sdn. Bhd.,** 35-2 Jalan Tanjun SD 13/1, Bandar Sri Damansara, Kuala Lumpur, 52200, (+60) 3.6272 4070, Fax: (+60) 3.6272 4071, E-Mail: telagabiru@telagabiru.com.my, Web Site: www.telagabiru.com.my, Contact: Wahab Yusuf.

## MUSIC PUBLISHERS

**BMG Music Publishing (Malaysia) Sdn. Bhd. (MACP),** 19th Fl., Block B, Wisma Semantan, No. 12, Jalan Gelenggang, Bukit Damansara, Kuala Lumpur, 50490, (+60) 3.2095 0035, Fax: (+60) 3.2096 2905, E-Mail: esther.leong@bmg.com, Web Site: www.bmgmusicsearch.com, GM: Esther Leong.

**EMI Music Publishing Malaysia Sdn. Bhd.,** C-6-1, 6th Fl., Block C, The Mines Waterfront, Biz Park, No. 3 Jalan Tasik, 43300 Seri Kembangan, Selangor Darul Ehsan, (+60) 3.8945 5033, Fax: (+60) 3.8945 4980, E-Mail: malaysia@emimusicpub.com, Web Site: www.emimusicpub.com, MD: Carol Ng; Mgr.: Sook Han Yap.

**Hup Hup Sdn Bhd (Life Records),** 66-68 Jalan Raja Chulan, Kuala Lumpur, 50200, (+60) 3.2070 7524, Fax: (+60) 3.2078 3213, E-Mail: info@liferecords.com, Web Site: www.liferecords.com, MD: Ng Cheong Hock; Contact: Osman Arifin.
*Administered:* Fuji Pacific Music (S.E.A.) Ltd.

**Sony Music Publishing Sdn. Bhd. (MACP),** Lot B1-13 1st Fl. Block B, Megan Ambassy, 225 Jalan Ampang, Kuala Lumpur, 50450, (+60) 3.2161 8388, Fax: (+60) 3.2161 4388, E-Mail: janice_foong@sonymusic.com, Web Site: www.sonyatv.com.my, Publishing Exec.: Janice Foong; Dir. of Finance: Son Chee Lee.

**Universal Music SDN BHD (Div. of Universal Music Group),** G.01 Ground Fl., Wisma Academy, 4A Jalan 19/1, 46300 Petaling Jaya, Selangor Darul Ehsan, (+60) 3.7958 7433, Fax: (+60) 3.7954 6198, Web Site: umusic.com, MD: Sandy Monteiro; Mktg. Dir.: William Tan; Finance Dir.: Nora Tahir; Publishing Mgr.: Jack Teo; Label Mgr. (Int'l): Ronnie Gan; Mgr. Domestic: Amran Omar; Sales Mgr.: Michael Chia; UM3 Mgr.:

INTERNATIONAL

Mark Lim; Acct. Mgr.: Wong Wai Fong; Prodn./Stock Controller: Shirley Yaw.

**Warner / Chappell Music (Malaysia) Sdn. Bhd.,** Ninth Fl., MUI Plz. (Box No. 73), Jalan P. Ramlee, Kuala Lumpur, 50250, (+60) 3.2148 5611, Fax: (+60) 3.2141 0952, Web Site: www.warnerchappell.com, Publishing/ Licensing Mgr.: Jackie Poh; Publishing Asst.: Ann Tan.

## WHOLESALERS & DISTRIBUTORS

**Universal Music SDN BHD (Div. of Universal Music Group),** G.01 Ground Fl., Wisma Academy, 4A Jalan 19/1, 46300 Petaling Jaya, Selangor Darul Ehsan, (+60) 3.7958 7433, Fax: (+60) 3.7954 6198, Web Site: umusic.com, MD: Sandy Monteiro; Mktg. Dir.: William Tan; Finance Dir.: Nora Tahir; Publishing Mgr.: Jack Teo; Label Mgr. (Int'l): Ronnie Gan; Mgr. Domestic: Amran Omar; Sales Mgr.: Michael Chia; UM3 Mgr.: Mark Lim; Acct. Mgr.: Wong Wai Fong; Prodn./Stock Controller: Shirley Yaw.
*Labels Distributed: Audio:* Fatboys Records & Events (Malaysia)

## SERVICES

**Express Audio Industry Sdn. Bhd.,** 45 Jalan Jejaka 2, Taman Maluri, Jalan Cheras, Selangor, 55100, (+60) 3.985 1471, Fax: (+60) 3.9285 0213, Web Site: www.tradenex.com/sites/Express, CEO: Chan Tok Joo.
- Jewel Box Manufacturer
- Cartridges, Cassettes, Reels & Video Boxes
- Custom Tape Duplicator

**Music Authors' Copyright Protection (MACP) Berhad,** No. 6-3, Jalan 3/114, Kuchai Business Centre, Jalan Kuchai Lama, Kuala Lumpur, 58200, (+60) 3.7984 5089, Fax: (+60) 3.7984 5090, E-Mail: macp@streamyx.com, Web Site: www.macp.com.my, GM: Chan Miew Lan; Finance/Admin. Mgr.: Kam Sook Chin; Distribution/ Documentation Mgr.: Lydia Ong; Licensing Mgr.: Mary Yap; Pub. Rel./Membership Mgr.: Nas Affandi.
- Association & Professional Organization
- Performing and Mechanical Rights Organization

**Panasonic Malaysia Sdn. Bhd.,** Lot 10, Jalan 13-2, Petaling Jaya Selangor, 46200, (+60) 3.7952 6622, Fax: (+60) 3.7955 1857, Web Site: www.panasonic.com.my
- Blank Recording Media Manufacturer

**Public Performance Malaysia Sdn Bhd (Div. of Recording Industry Association of Malaysia),** 2nd Fl., Wisma Hiap Lee, No. 139-2 Jalan Segambut, Kuala Lumpur, 51200, (+60) 3.6252 5588, Fax: (+60) 3.6252 1818, E-Mail: info@ppm.org.my, Web Site: www.ppm.org.my, CEO: Tan Ngiap Foo; Sr. Mgr. Legal Aff./Dist.: R. Ramani Ramalingam.
- Performing and Mechanical Rights Organization

**Recording Industry Association of Malaysia (R.I.M.),** 2nd Floor, Wisma Hiap Lee No. 139-2, Jalan Segambut, Kuala Lumpur, 51200, (+60) 2.6252 5588, Fax: (+60) 2.6252 1818, E-Mail: ramani@ppm.org.my, Web Site: www.rim.org.my, GM: R. Ramani Ramalingam.
- Association & Professional Organization

**SAE Institute,** No. 10-1, Jalan USJ 9/5R, Subang Business Centre, Subang Jaya, Selangor Darul Ehsan, 47620, (+60) 3.8024 0935, (+60) 3.8024 9655, Fax: (+60) 3.8024 9650, E-Mail: info@saemalaysia.com, Web Site: www.sae.edu
- Schools & Educational Institution

**Sony Malaysia Sdn. Bhd.,** No. 7, Tanjung Bandar Utama, Petaling Jaya, Selangor Darul Ehsan, 47800, (+60) 3.7725 1101, Fax: (+60) 3.7728 5050, E-Mail: cic@sony.com.my, Web Site: www.sony.com.my
- Blank Recording Media Manufacturer

**Summit Audio Industries & CD Manufacture Sdn. Bhd.,** 9, Jalan 3/91A, Taman Shamelin Perkasa, Cheras, Kuala Lumpur, 56100, (+60) 3.981 1188, Fax: (+60) 3.987 9959, E-Mail: smsummit@smsummit.com.my, Web Site: www.smsummit.com, Sales-Audio: Edde Goh; Sales-Audio: Can Yap; Sales-Multimedia/CD-R Div.: Benjamin Yap.
- CD, CD-ROM & DVD Replicator

# MALTA

## RECORD LABELS (INDEPENDENT)

**VSC (Visual & Sound Communications Ltd.),** 380 Manwel Dimech St., Sliema, 06, (+356) 331 775, Fax: (+356) 331 681, E-Mail: info@exotique.com.mt, Web Site: www.exotique.com.mt, MD: Joseph Borg.
*Labels: (Owned)* Exotique

## WHOLESALERS & DISTRIBUTORS

**D'Amato Bros., Ltd.,** 99 St. John St., Valletta, 08, (+356) 234 348, Contact: Joseph M. D'Amato.

# MAURITIUS

## RECORD LABELS (INDEPENDENT)

**IKS Music & Vision,** IKS Bldg., Cnr. Farquhar & La Paix Sts., Port Louis, (+230) 216 9700, Fax: (+230) 240 5305, E-Mail: iks_mru@intnet.mu, Chrmn.: Teck Ip Kwok Sheung.

**Audrey Lamarque Music Enterprises Ltd.,** La Casablanca, Two Royal Rd., La Gaulette, Caso Noyale, (+230) 451 5519, Fax: (+230) 451 5457, E-Mail: lamarque@bow.intnet.mu, Pres.: Audrey Lamarque.

# MEXICO

## RECORD LABELS (MAJOR)

**EMI Music Mexico SA de CV (Div. of EMI Music),** Rio Tigris 33, Col. Cuauhtemoc, Mexico City, DF, CP 06500, (+52) 55.5328 5656, Fax: (+52) 55.5328 5602, Web Site: www.emimusic.com.mx, Pres./ CEO: Marco Bissi; Mktg.: Camilo Lara.
*Labels: (Owned)* Capitol/EMI, Capitol/EMI Latin, DLV, EMI Odeon Chilena, EMI Odeon Saic, EMI Rodven, Virgin

**Sony BMG Entertainment Mexico SA de CV (Div. of Sony BMG),** Av. de Los Andes N. 105, Colonia Lomas de Chapultepec, Mexico City, DF, 11000, (+52) 55.5249 3200, Fax: (+52) 55.5341 9649, (+52) 55.5249 3291, E-Mail: adriana.rivera@bmg.com, Web Site: www.click2music.com.mx, MD Sony BMG Mexico/Central America: Roberto Lopez; MD Music Publishing: Yadira Moreno; VP Mktg.: Ana Villacorta; VP Strategic Mktg.: Manuel Cuevas; Sales Dir.: Jorge Iberra.

**Branches:**
Sony BMG Entertainment Mexico SA de CV, Blvd. Avila Camacho 191, 2° Piso, Col. Morales Polanco, Mexico City, DF, 11510, Mexico, (+52) 55.5321 3600, Fax: (+52) 55.5321 3607, Web Site: www.click2music.com.mx, VP Mexico: Lorenzo Brown; VP A&R: Paul Fourat; Mktg. Dir.: Maria Carmen Fernandez; Sales Dir.: Sara Armenta.
Sony BMG Entertainment Mexico SA de CV, Calle Matamoros #1176, Pte. Esq. Venustiano Carranza, Centro, Monterrey, NL, CP 64000, Mexico, (+52) 81.8343 5512, (+52) 81.8340 0899, (+52) 81.8343 9800, (+52) 81.8343 3364, (+52) 81.8343 3379, (+52) 81.8343 4966, Fax: (+52) 81.8343 9800, Web Site: www.click2music.com.mx, Dir.: Socorro Cadena.

**Universal Music Mexico S.A. de C.V. (Div. of Universal Music Group),** Hegel N. 721, Col. Bosque de Chapultepec, Mexico City, 11580, (+52) 55.2581 6600, Fax: (+52) 55.5254 8492, Web Site: www.universal.com.mx, www.umpglatin.com, Dir.-Local Div.: Fabio Alvarez; Dir.-Int'l Div.: Clauzzen Hernandez; Sales Dir.: Francisco Bello; Strategic Mktg. Dir.: Daniel Castanon; Export Mgr.: Lourdes Escoto; Bus. Aff. Mgr.: Claraluz Aguilar; IT Mgr.: Oscar Osorio; Classic/Pdct. Mgr.: Jorge Soto.

**Warner Music Mexico SA de CV (Div. of Warner Music Group),** Leibnitz No. 32 Col. Nueva Anzures, Mexico City, DF, 11590, (+52) 55.5729 3800, Fax: (+52) 55.5729 3827, Web Site: www.warnermusic.com, MD: Sergio Affonso; Fin. Controller: Tomas Rodriguez; Pop Mktg. Dir.: Jose Luis Cornejo; Int'l Mktg. Dir.: Karlos Martinez; Sales Dir.: Arturo Garduno; A&R Dir.: Alejandro Abaroa.

## RECORD LABELS (INDEPENDENT)

**Bakita Records,** Manuel Lopez Cotilla 815 Col. Del Valle, Mexico City, 03100, (+52) 55.9116 0195, (+52) 55.5566 2788, E-Mail: bakitarecords@hotmail.com, Web Site: www.bakitarecords.com, Dir.: Javier Tena.

**Corporacion Discografica Iberoamericana,** Lope de Vega 132 Piso 4, Col. Chapultepec Morales, Mexico City, 11570, (+52) 55.5255 4416, Fax: (+52) 55.5203 9599, E-Mail: palomocaro@hotmail.com, Mktg.: Carolina Palomo.

**Disa Latin Music,** Av. Juarez 109 Ote. Zona Central, San Nicholas de los Garza, Monterrey, NL, 66400, (+52) 81.8625 9800, Fax: (+52) 81.8625 9833, E-Mail: disahits@intercable.net, disa@disa.com.mx, Web Site: www.disa.com.mx, Gen Dir.: Domingo Chavez Moreno; VP Sales: Doris Chavez Moreno; VP Publ./Mktg.: German Chavez Moreno; Int'l: Patricia Chavez Moreno.

**Branches:**
Disa Latin Music, Angel Urraza #405, Colonia Del Valle, Mexico City, CP, 03100, Mexico, (+52) 55.5559 1677, (+52) 55.5559 1699, Fax: (+52) 55.9172 8282, E-Mail: disa@disa.com.mx, Web Site: www.disa.com.mx, Pres.: Julio Martell.
Disa Latin Music, Garibaldi #2579, Colonia Ladron de Guevara, Guadalajara, JAL, 44650, Mexico, (+52) 33.3614 3160, Fax: (+52) 33.3614 3160, E-Mail: disa@disa.com.mx, Web Site: www.disa.com.mx, Admin. Mgr.: Sergio Doncel Romero.
Disa Latin Music, Jeronimo Trevino #307, Norte, Centro, San Nicolas de los Garza, Nuevo Leon, CP, 66400, Mexico, (+52) 686.330 0723, Fax: (+52) 686.330 5298, E-Mail: disa@disa.com.mx, Web Site: www.disa.com.mx, Admin. Mgr.: Arinda Garza Arangua.
*Labels: (Owned)* Disa Ninos

**Discos AFC Records, S.A. de C.V.,** Ajusco No. 20, Col. Porvenir Cd., Nezahualcoytl, 57430, (+52) 55.5765 4182, Fax: (+52) 55.5765 4182, E-Mail: afecerecords@robaprodigy.net.mx, Gen. Dir.: Pedro Hernandez.

**Discos Ciudad S.A. de C.V.,** Plazuela 21 Plazas Aragon, Edo. de Mexico, Mexico City, 57139, (+52) 55.2651 6524, Fax: (+52) 55.2651 6522, E-Mail: arturomalagon@discosciudad.com, Web Site: www.discosciudad.com, GM: Jose Manuel Rojas; Mktg. Dir.: Arturo Malagon.

**Discos Continental S.A. de C.V.,** Poniente 75, Num. 160, Col. 16 De Septiembre, Mexico City, DF, 11810, (+52) 55.5277 6491, (+52) 55.5277 2233, Fax: (+52) 55.5516 7594, E-Mail: discos@discoscontinental.com.mx, Web Site: www.discoscontinental.com.mx, MD: Marco Antonio Lugo Rubio; Royalty Dir.: Genoveva Renteria.
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Discos Corason Distribuidora S.A.D.C.D.,** Miraflores 911, Colonia Miravalle, Mexico City, DF, 03580, (+52) 55.5532 4288, (+52) 55.5539 3146, (+52) 55.5574 6484, Fax: (+52) 55.5674 0351, E-Mail: discos@corason.com, Web Site: www.corason.com, Owner/ Producer: Eduardo Llerenas; Int'l Dir./Owner: Mary Farquharson; Sales Mgr.: Marta Fritz.

**Discos Coro,** Sierra Vertientes 870, Mexico City, DF, 11000, (+52) 55.5596 1435, (+52) 55.5596 5201, Fax: (+52) 55.5596 8220, E-Mail: friojas@coro.com.mx, Web Site: www.coro.com.mx, Owner: Federico Riojas; Mgr.: Jeronimo Sanchez.
*Labels: (Owned)* Coro, Safari

**Discos DCO S.A. de C.V.,** Privada Dr. Marquez Ns 77, Col. Doctores, Mexico City, DF, 06720, (+52) 55.5538 6365, Fax: (+52) 55.5440 2252, Dir.: Sixto Gonzalez.

**Discos Lebe S.A. de C.V.,** Norte 90 Ns 6608, Col. San Pedro El Chico, Mexico City, DF, 07480, (+52) 55.5529 9314, Fax: (+52) 55.5551 9017, Dir.: Leoncio Gomez Hernandez.

**Discos Liz-Let,** Calle de Cajeros #68, Col. El Sifon, Delegacion Xtapalapa, Mexico City, DF, 09400, (+52) 55.5634 4990, Fax: (+52) 55.5634 4990, Dir.: Arturo Fierro.

**Discos Musart, S.A. de C.V.,** Av. Cuitlahuac 2335, Col. San Salvador Xochimanca, Mexico City, DF, 02870, (+52) 55.5341 9955, Fax: (+52) 55.5341 1960, E-Mail: internat@musart.com.mx, Web Site: www.musart.com.mx, Pres.: Eduardo L. Baptista; VP: Andres Baptista; VP: Maunel Baptisto; Gen. Dir.: Eduardo A. Baptista; GM: Jose Luis Estrada.
*Labels: (Owned)* Balboa, Panart, TH, *(Distributed)* Baby, Contrasena, Energy Producciones, Scorpio Music, Sonografica, Toco, Zyx Music

**Discos Termita,** Apdo. Postal 21-444, Mexico City, DF, 04000, (+52) 55.5575 7492, Fax: (+52) 55.5575 7492, E-Mail: discostermita@yahoo.com.mx, Web Site: www.discostermita.com, Pres.: Alejandro Marcovich.

**Divenia Records,** Apdo. Postal 770, Chihuahua, 31000, (+52) 61.4416 7511, E-Mail: mail@divenia.us, Web Site: www.divenia.us, Contact: Heli Hernandez.

**Fonovisa (Div. of Univision Music Group),** Calzado de Tlalpan #3000, Delegacion Coyoacan, Mexico City, 04870, (+52) 55.5327 2000, Fax: (+52) 55.5327 2088, E-Mail: ovalenzuela@fonovisa.com, Web Site: www.fonovisa.com, MD: Alfonso Arriar.
*Labels: (Distributed)* Lora
*US Reps.:* Universal Music & Video Distribution

**Galleria Mental,** Sur 12, #425, col. Banjidal, Iztapalpa, (+52) 155.5539 0865, Fax: (+52) 155.5539 0865, E-Mail: gabflamand@galeriamental.com, Web Site: www.galeriamental.com, MD: Gabrial Flamand.

**The House of Music,** Galileo No. 20 despacho 303, Colonia Polanco, 11560, (+52) 55.5535 8940, Fax: (+52) 55.5535 8963, Mgr.: Melanie Chevet.

**IM Discos & Cassettes (Div. of CIA Fonografica International, S.A. de C.V.),** Campos Eliseos 468 Col. Polanco, Mexico City, DF, CP 11560, (+52) 55.5281 4166, Fax: (+52) 55.5281 4166, E-Mail: im@ekonom.com, Web Site: www.imdiscos.com.mx, Pres.: Ignacio Morales; VP/Gen. Dir.: Jose Ignacio Morales; Int'l Mgr.: Emilia Morales; Admin. Mgr.: Yolanda Rodriguez.
*Labels: (Owned)* Canon, IM, IMI
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**Mexican Records S.A. de C.V.,** Laguna de Terminos No. 19 - Col. Anahuac, Mexico City, DF, 11320, (+52) 55.5255 0466, (+52) 55.5250 1500, Fax: (+52) 55.5250 9067, E-Mail: mexicanrecords@prodigy.net.mx, Web Site: www.mexicanrecords.com.mx, Pres.: Peter Honerlage.

**Multimusic S.A. de C.V.,** Av. Constituyentes Ns 411, Col. America, Mexico City, DF, 11820, (+52) 55.5271 9560, Fax: (+52) 55.5271 9580, E-Mail: music@prodigy.net.mx, Web Site: www.multimusicmexico.com, Dir.: Luis Alberto San Martin.

**Muxxic One S.A. de C.V.,** Manuel Lopez Cotilla 815 Col. Del Valle, Mexico City, 03100, (+52) 55.9116 0195, E-Mail: rock-si@rock-si.org, Web Site: www.rock-si.org, Mktg. Dir.: Agusti Covarrubias.

**Orfeon Videovox S.A.,** Alce. Blanco No. 26, Col. Frace. Ind. Alice Blanco, Naucalpan de Juarez, 53370, (+52) 55.5576 3522, Fax: (+52) 55.5576 3408, E-Mail: carlos_bertrand@yahoo.com.mx, Web Site: www.orfeon.com, Pres.: Carlos Bertrand; Prodn. Mgr.: Luis Mondragon; CFO: Aqustin Ibanez; Sales Mgr.: Miguel Reyes; Promo.: Eduardo Obregon.
*Labels: (Owned)* Discos Gas S.A. de C.V.

**Prodisc Mexico S.A. de C.V. Producciones Mexicanas Discografi,** 2° Cerrada Observatorio No. 36, Col. Cove, Mexico City, DF, 01120, (+52) 55.5273 3914, (+52) 55.5273 3933, Fax: (+52) 55.5273 3889, E-Mail: mail@prodisc.com.mx, Web Site: www.prodisc.com.mx, CFO: Juan Jose Cortes; VP Sales: Miguel Canals; Gen. Dir.: Benjamin Backal; GM: Miguel Backal; Classical A&R: Abelardo Morett; Latin A&R/Int'l: Sergio Placencia; Export Mgr.: Sergio Caballero; Export Sales Coord.: Laura Gomez.
*Labels: (Owned)* Agave Music, Asi Canta Latino America, Clasicos Mexicanos, Prodisc, *(Distributed)* ASV, Dismex, Dorian, Irma, Irma, Le Maquis, Lizlet, St. Clair
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing, Reyes Records, Inc.

**Producciones Huina,** Trevino #1544 Ote., Monterrey, NL, 64000, (+52) 81.8372 8972, Fax: (+52) 81.8372 6248, E-Mail: editor@huina.com.mx, Web Site: www.huina.com.mx, Dir.: Raymundo Flores; Copyright Dir.: Martha Pena; Mgr.: Salomon Guajardo.

**Producciones Oro Musical,** Carvaja de la Cueva 1119 Nte., Monterrey, DF, 64000, (+52) 81.8375 3633, Fax: (+52) 81.8375 3633, E-Mail: oromusical@hotmail.com, Web Site: www.oromusical.com.mx, MD: Raul Chapa.

**Promotora Fonografica S.A. (Promofon),** Sahuayo No. 82 Col. Janitzio, Mexico City, DF, 15200, (+52) 55.5795 3678, Fax: (+52) 55.5789 2337, E-Mail: promofonestudios@net.mx, GM: Gabriel Gonzalez De La O; Prodn. Mgr.: Gabriel Gonzalez Lozano; Admin.: Olga Lozano Sanchez.
*Labels: (Owned)* Promofon

**Revilla Records,** Nueve Norte no. 810-201 Col. Centro, Puebla, 72000, (+52) 222.246 3748, Fax: (+52) 222.246 5719, E-Mail:

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discoselpapi@netzero.net, MD: Roberto Revilla Santiago.

**Southern Signal Records,** Cerro De Las Mitras #2611, Colonia Obispado, Monterrey, 64060, (+52) 81.8865 3600, E-Mail: robert@southern-signal-entertainment.com, Contact: Robert De La Garza. *US Reps.:* EMI CMG Distribution Group

**Tycoon Entertainment Group,** Presa Salinillas No. 370, Piso 9, Col. Irrigacion, Mexico City, 11500, (+52) 55.5395 4111, Fax: (+52) 55.5395 7882, Web Site: www.tycoon.com.mx, Video Dir.: Benito Villareal.

**Univision Music Group Mexico,** Blvd. Adolfo Lopez Mateos, 2009-8 Piso, Col. Alpes, Mexico City, 01010, (+52) 55.5337 1400, Fax: (+52) 55.5337 1418, Web Site: www.univisionmusicgroup.com, VP/GM: Alfonso Larriva; Mktg. Dir.: Alberto Del Castillo; Sales Dir.: Enrique Melcher.

**Viva Music Mexico,** Hegel 721 Col. Bosque de Chapultepec, Mexico City, 11580, (+52) 55.5281 6600, (+52) 55.2581 6670, Fax: (+52) 55.5255 3375, E-Mail: julio.sanchez@vmusic.com.mx, Web Site: www.vmusic.com.mx, Mktg. Dir.: Julio Sanchez.
*Labels: (Owned)* Regional Music S.A. de C.V., *(Distributed)* Muxxic Latina, RMM, Rocio

**Zaumnaa S.A. de C.V. / Bang Bang Records,** Sierra Madre 29 Lomas Virreyes, Mexico City, 53120, (+52) 55.5344 2693, Fax: (+52) 55.5344 2677, E-Mail: bbr@bangbang.com, MD: Angelica Carballo.

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*Owned:* Editora Lerdo, S.A. De C.V. (SACM), Senda Musical (SACM), *Administered:* ATT Music AVV, Be's Songs (SABAM), Betito Music (BMI), Bixio Music Grp. (BMI), Bluewater Music Co. (BMI), Carimusic Corp., Chrysalis Music (BMI), Cutting (ASCAP), Emucel E.I.R., Ltda. (APDAYC), Grand Julia Music, Inc., House of Scandinavian (SABAM), Idiciones Musicales Clippers, S.L. (SGAE), Julia Publishing, Inc., MPL s.a.s. (SIAE), Mas Volumen (SGAE), Mouzon Music Co. (ASCAP), Much II Much Music, Nanada Music BV, Nota Publishing, Inc., S.A.I.F.A.M. Music Group, Scandinavian Songs, Termidor Musikverlag (GEMA), Trio Music Company (BMI), Windswept Pacific Songs (BMI)

**Discos Continental S.A. de C.V.,** Poniente 75, Num. 160, Col. 16 De Septiembre, Mexico City, DF, 11810, (+52) 55.5277 6491, (+52) 55.5277 2233, Fax: (+52) 55.5516 7594, E-Mail: discos@discoscontinental.com.mx, Web Site: www.discoscontinental.com.mx, MD: Marco Antonio Lugo Rubio; Royalty Dir.: Genoveva Renteria.

**Edimusa Publishing Group / Vander Music Group (BMI/ASCAP),** Av. Cuitlahuac 2309, Azcapotzalco, Mexico City, DF, 02870, (+52) 55.5341 7946, (+52) 55.5341 5398, Fax: (+52) 55.5341 5165, E-Mail: edimusa@edimusa.com.mx, GM: Edmundo Monroy O.; Copyright Mgr.: Claudia A. Cilia; Latin Copyright Mgr.: Miguel A. Garduno; Royalties Mgr.: Silvia Neri; Int'l Asst.: Guillermo Reynoso; Admin.: Andrea Martinez; Secretary-Edmundo Monroy: Adriana Gracia J.
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**Editorial Musical Latino Americana, S.A. de C.V. (SACM),** Allende 133, Claveria-Azcapotzalco, Mexico City, DF, 02080, (+52) 55.5396 1566, Fax: (+52) 55.5396 8444, E-Mail: emlasa@mail.internet.com.mx, GM: Mario De Jesus; Mgr.: Mario C. De Jesus; Admin. Mgr.: Maria E. Jerez; Copyright Mgr.: Victor Hugo Garcia; Int'l Mgr.: Marco A. Gutierrez.
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**Galaxia Musical S.A. de C.V. (SACM),** Leibnitz 130, Mexico City, DF, 11590, (+52) 55.5250 0378, Fax: (+52) 55.5254 5790, E-Mail: galaxiamusical@hotmail.com, Web Site: www.galaxiamusical.com, MD: Jose G. Cruz Ayala; Asst. Dir.: Constance Balawender.
*Administered:* ARC Music Corp. (ASCAP/BMI), Barton Music Group, Boosey & Hawkes (ASCAP), Bug Music Group (ASCAP), Campbell, Connelly & Co., Walt Disney Music/Wonderland Music (BMI/ASCAP), Doors Music Company, Elvis Presley Music/Gladys Music (BMI), John Fogerty Publishing, Gimbel Music Group, Harrisongs, Ltd., Int'l Music Network, Leiber & Stoller Music (BMI/ASCAP), Music & Media International, Music Sales Corp./G. Schirmer (ASCAP), RZO Music, Somerset Songs Publishing, Spirit Music, Wixen Music (BMI)

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**Music & Images, SA de CV,** Lirios 386, Col. Torreon Jardin, Torreon, Coahuila, 27200, (+52) 871.713 5225, Fax: (+52) 871.713 6813, E-Mail: info@music-images.com, Web Site: www.music-images.com, Gen. Dir.: Peter van Es.

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**Producciones Huina,** Trevino #1544 Ote., Monterrey, NL, 64000, (+52) 81.8372 8972, Fax: (+52) 81.8372 6248, E-Mail: editor@huina.com.mx, Web Site: www.huina.com.mx, Dir.: Raymundo Flores; Copyright Dir.: Martha Pena; Mgr.: Salomon Guajardo.

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*Owned:* Editora Serca, Serca Publishing

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**Sony BMG Entertainment Mexico SA de CV (Div. of Sony BMG),** Av. de Los Andes N. 105, Colonia Lomas de Chapultepec, Mexico City, DF, 11000, (+52) 55.5249 3200, Fax: (+52) 55.5341 9649, (+52) 55.5249 3291, E-Mail: adriana.rivera@bmg.com, Web Site: www.click2music.com.mx, MD Sony BMG Mexico/Central America: Roberto Lopez; MD Music Publishing: Yadira Moreno; VP Mktg.: Ana Villacorta; VP Strategic Mktg.: Manuel Cuevas; Sales Dir.: Jorge Iberra.

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**Warner / Chappell Music Mexico, S.A. De C.V. (SACM),** Leibnitz #32 Col. Nueva Anzures, Mexico City, DF, 11590, (+52) 55.5531 7030, (+52) 55.5531 7031, (+52) 55.5531 7032, Fax: (+52) 55.5254 3095, Web Site: www.warnerchappell.com, MD: Jesus Perez Martin Cerda.
*Administered:* Edimusica, Editora De Musica WEA, Elizalde Lym, Gas Musical, Jose Alfedo Jimenez, La Ley Publishing, Magic Music, S.A. De C.V., The Clyde Otys Music Group, Ricam, Sansound, S.L., Sono-Editora

## VIDEO/DVD COMPANIES

**Altavista Films (Div. of CIE),** Av. de Las Palmas 1005, Col. Lomas de Chapultepec, Mexico DF, 11000, (+52) 55.5201 9000, Fax: (+52) 55.5201 9058, PR Dir.: Pamela Zambada.

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**Aguilar Discos,** Av. Morelos 231-201 Colonia Centro, Guadalajara, JAL, 44100, (+52) 33.3614 2560, Fax: (+52) 33.3614 2620, E-Mail: aguilardiscos@prodigy.net.mx, MD: Marco Antonio Aguilar.

**Disco Impacto de Monterrey S. A. dec.v.,** Av. Colon No. 173 Poniente Centro, Monterrey, NL, 64000, (+52) 81.8374 3453, Fax: (+52) 81.8374 3833, E-Mail: dimpacto@avantel.net, Owner: Margarita Robledo.

**Discos Coro,** Sierra Vertientes 870, Mexico City, DF, 11000, (+52) 55.5596 1435, (+52) 55.5596 5201, Fax: (+52) 55.5596 8220, E-Mail: friojas@coro.com.mx, Web Site: www.coro.com.mx, Owner: Federico Riojas; Mgr.: Jeronimo Sanchez.
(Distributor) (Compact Disc, Video - Cassette, DVD)

**Discos Musart, S.A. de C.V.,** Av. Cuitlahuac 2335, Col. San Salvador Xochimanca, Mexico City, DF, 02870, (+52) 55.5341 9955, Fax: (+52) 55.5341 1960, E-Mail: internat@musart.com.mx, Web Site: www.musart.com.mx, Pres.: Eduardo L. Baptista; VP: Andres Baptista; VP: Maunel Baptisto; Gen. Dir.: Eduardo A. Baptista; GM: Jose Luis Estrada.

**Faro Musical,** Miguel Oton de Mendizabal No. 343 Local C3, Mexico City, DF, 07700, (+52) 55.5529 2969, Fax: (+52) 55.5119 1479, E-Mail: fmusical@webelmex.net.mx, Gen. Dir.: Iturbide Franco Vasquez.

**Galeria Musical Maya,** Plaza Galerias Monterrey, Planta Baja Local 168, Monterrey, NL, 64620, (+52) 81.8346 6811, Fax: (+52) 81.8348 9949, E-Mail: nissimmaya@infosel.net.mx, Web Site: www.musicandmore.com.mx, MD: Nissim Maya.

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**Gospel Music S.A. de C.V.,** Mesones 93, Centro Historico, Mexico City, DF, 06090, (+52) 55.5709 5481, (+52) 55.5709 5666, Fax: (+52) 55.5709 5489, E-Mail: gospel@gospelmusic.com.mx, Web Site: www.gospelmusic.com.mx, Mgr.: Samuel Turcot.

**The House of Music,** Galileo No. 20 despacho 303, Colonia Polanco, 11560, (+52) 55.5535 8940, Fax: (+52) 55.5535 8963, Mgr.: Melanie Chevet.

**Mr. CD,** Gran Plaza, Locales 8 y 9, Zona I, Guadalajara, JAL, 45110, (+52) 33.3121 6658, (+52) 33.3121 6638, Fax: (+52) 33.3121 6638, (+52) 33.3121 6658, E-Mail: mkt@mrcd.com.mx, Web Site: www.mrcd.com.mx, MD: Gerardo Sanchez; Sales Mgr.: Domitilo Banuelos; Mktg. Dir.: Leopoldo Gimenez.

**Mixup,** Presa Salinillas 370, 4th Fl., Despacho 401, Col. Irrigacion, Mexico City, DF, 11500, (+52) 55.5395 8188, Fax: (+52) 55.5395 7958, E-Mail: ordenes@mixup.com.mx, Web Site: www.mixup.com.mx, Dir. Gen.: Isaac Massry; Purchasing Asst.: Veronica Sanchez; Asst.: Guadalupe Arriaga.
(Importer) (Compact Disc, Video - Cassette, DVD, Accessories)

**Revilla Records,** Nueve Norte no. 810-201 Col. Centro, Puebla, 72000, (+52) 222.246 3748, Fax: (+52) 222.246 5719, E-Mail: discoselpapi@netzero.net, MD: Roberto Revilla Santiago.

**Saharis Music Shop,** Av, Madero Poniente no. 1416, Monterrey, 64000, (+52) 81.8375 6501, Fax: (+52) 81.8375 6582, E-Mail: info@saharisonline.com, Web Site: www.saharis.com, Comm. Dir.: Ricardo Pena Gaza; Import Dept.: Carlos Villa.

**Sanborns Hnos. S.A.,** Calle Calvario no. 100 Col. Tlalpan, Mexico City, 14000, (+52) 55.5325 9900, Fax: (+52) 55.5655 4118, E-Mail: sanborns@sanborns.com.mx, Web Site: www.sanborns.com.mx, GM: Carlos Eslim.

**Sony BMG Entertainment Mexico SA de CV (Div. of Sony BMG),** Av. de Los Andes N. 105, Colonia Lomas de Chapultepec, Mexico City, DF, 11000, (+52) 55.5249 3200, Fax: (+52) 55.5341 9649, (+52) 55.5249 3291, E-Mail: adriana.rivera@bmg.com, Web Site: www.click2music.com.mx, MD Sony BMG Mexico/Central America: Roberto Lopez; MD Music Publishing: Yadira Moreno; VP Mktg.: Ana Villacorta; VP Strategic Mktg.: Manuel Cuevas; Sales Dir.: Jorge Iberra.

**Warner Music Mexico SA de CV (Div. of Warner Music Group),** Leibnitz No. 32 Col. Nueva Anzures, Mexico City, DF, 11590, (+52) 55.5729 3800, Fax: (+52) 55.5729 3827, Web Site: www.warnermusic.com, MD: Sergio Affonso; Fin. Controller: Tomas Rodriguez; Pop Mktg. Dir.: Jose Luis Cornejo; Int'l Mktg. Dir.: Karlos Martinez; Sales Dir.: Arturo Garduno; A&R Dir.: Alejandro Abaroa.

## SERVICES

**AD Optical Disc de Mexico S.A. de C.V.,** Blvd. Juan Gil Preciado, 2450-6, Zapopan Jalisco, 45203, (+52) 33.3624 2222, Fax: (+52) 33.3624 2121, E-Mail: info@aod-mexico.com, Web Site: www.aod-mexico.com, MD: Manuel Sierra; Sales Mgr.: Luis Vega.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
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**AMPROFON (Assn. Mexicana de Productores de Fonogramas y Videogramas),** Tennyson No. 96, Colonia Polanco, Chapultepec, DF, 11560, (+52) 55.5281 6035, (+52) 55.5281 6038, Fax: (+52) 55.5280 9079, E-Mail: servicios@amprofon.com.mx, Pres.: Roberto Lopez; Dir. Gen.: Fernando Hernandez.
- Association & Professional Organization

**APDIF Mexico,** Tennyson #96, Col. Polanco, Chapultepec, CP, 11560, (+52) 55.5395 7859, (+52) 55.5281 6351, Fax: (+52) 55.5281 6352, E-Mail: apdifmex@adetel.net, Dir. Gen.: Roger Hernandez.
- Association & Professional Organization

**Audio Concepto,** Mariposa 1034 Col. General Anaya, Mexico City, DF, 03340, (+52) 55.5604 8809, (+52) 55.5688 2856, Fax: (+52) 55.5604 8744, E-Mail: audiocon@audioconcepto.com.mx, Web Site: www.audioconcepto.com.mx
- Custom Tape Duplicator

**Cintas VAC, S.A. de C.V.,** Netzahualpilli No. 77, Mexico City, DF, 11370, (+52) 55.5566 8380, E-Mail: cintas@telnor.com, Pres.: Ing. Manuel Trigo; Sales Mgr./Mktg. Dir.: Ing. Jorge Vargas.
- Blank Recording Media Manufacturer

**Federacion Latinoamericana de Editores de Musica (FLADEM),** Rio Guadalquivir no. 50-501 and 502, Col. Cuauhtemoc, DF, 06500, (+52) 555.341 7946, (+52) 555.341 5852, Fax: (+52) 555.372 6837
- Association & Professional Organization

**Fonomex S.A. de C.V.,** Emiliano Zapata No. 52-A, Col. Portales, Mexico City, DF, 03300, (+52) 55.5539 0961, E-Mail: fonomex@aol.com
- Mastering Facility

**La Curva,** Herodoto 46, Col. Anzures, Mexico City, 11590, (+52) 55.5545 5835, E-Mail: lacurva@lacurva.com, Web Site: www.lacurva.com
- Mastering Facility

**LIFT Systems Mexico,** Utume #437, Lomas de Vista Bella, Morelia, Michoacan, CP 58090, (+52) 4443.154 383, Fax: (+52) 4443.154 383, E-Mail: ang_cast@yahoo.com.mx, Web Site: www.liftsystems.com, Contact: Angel Castillo Perez.
- Music & Video Accessory Manufacturer
- Security & Surveillance Systems Manufacturer
- Store Fixture Manufacturer

**Manhattan Beat,** Rio Mississippi 98, Col. Cuahutemoc, Mexico City, 06500, (+52) 58.8503 8570, Fax: (+52) 55.5208 9911, E-Mail: info@manhattanbeat.com, Web Site: www.manhattanbeat.com, Dir.: Manuel Guerra; Dir.: Rafael Donde; Dir.: Gerardo Australia.
- Mastering Facility

**Music & Images, SA de CV,** Lirios 386, Col. Torreon Jardin, Torreon, Coahuila, 27200, (+52) 871.713 5225, Fax: (+52) 871.713 6813, E-Mail: info@music-images.com, Web Site: www.music-images.com, Gen. Dir.: Peter van Es.
- Music Library

**PRONAFON,** Bahia de Chachalacas No. 28, Colonia Veronica Anzures, DF, 11300, (+52) 55.5260 7487, Fax: (+52) 55.5260 2073, E-Mail: pronafon@prodigy.net.mx, Pres.: Peter

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• Association & Professional Organization

**Panasonic de Mexico, S.A. de C.V.,** Calle Amores 1120 Col. Del Valle, Delegacion Benito Juarez, Mexico City, CP, 03100-D.F., (+52) 55.5488 1000, Fax: (+52) 55.5575 6763, Web Site: www.panasonic.com.mx
• Blank Recording Media Manufacturer

**SACM (Sociedad de Autores y Compositores de Musica),** Mayorazgo 129 Col. Xoco, Mexico City, DF, 03330, (+52) 55.5604 7493, E-Mail: sacm@sacm.org.mx, Web Site: www.sacm.org.mx, Pres.: Roberto Cantoral Garcia; Sec.: Sergio Guerrero Calderon.
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• Performing and Mechanical Rights Organization

**Somexfon,** Arquimides #199 Piso 7, Colonia Polanco, Mexico City, 11560, (+52) 55.8595 7401, (+52) 55.5545 1618, Fax: (+52) 55.9112 2569, E-Mail: morel@somexfon.com, Web Site: www.somexfon.com, Commun. Dir.: Norma Morel.
• Performing and Mechanical Rights Organization

**Sonopress-Arvato,** Av. Cuitlahuac #2519, Col. San Salvador Xochimanca, Mexico City DF, 02870, (+52) 55.5342 8000, Fax: (+52) 55.5341 8197, E-Mail: hramos@sonopress.com.mx, Web Site: www.sonopress.com.mx, Sales Contact: Humberto Ramos.
• CD, CD-ROM & DVD Replicator
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• Mastering Facility

**La Ventana Estudio,** Altavista 19, San Angel, Mexico City, DF, 01000, (+52) 55.5616 3343, Fax: (+52) 55.5616 5893, E-Mail: info@laventanaestudio.com, Web Site: www.laventanaestudio.com, Pres.: Jose Ignacio Acosta; Producer: Jose Antonio Contreras.
• Mastering Facility

**Vigobyte de Mexico,** Ave. Produccion #13, TIP, Otay, Tijuana, 22390, (+52) 664.682 2969, Fax: (+52) 664.683 3251, E-Mail: sales@vigobyte.com.mx, Web Site: www.vigobyte.com.mx, VP: Roscoe Moore; Sales/Customer Serv. Mgr.: Luis Guerrero; CD/DVD: Roberto Hernendez; CD-R: Edmundo Iturbide.
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# MOLDOVA

## SERVICES

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• Performing and Mechanical Rights Organization

# MONACO

## RECORD LABELS (INDEPENDENT)

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## MUSIC PUBLISHERS

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# MOROCCO

## RECORD LABELS (INDEPENDENT)

**Platinium,** 59 Bd Zerketouni, Casablanca, ANFA, (+212) 2220 2646, E-Mail: sofia@platiniumusic.com, Label Mgr.: Sofia Ababou.

# MOZAMBIQUE

## RECORD LABELS (INDEPENDENT)

**Vidisco,** Av. Mohamed Siad Barre, 178 R/CH, 729, Maputo, (+258) 1.302 113, (+258) 1.302 115, Fax: (+258) 1.325 885, E-Mail: nc@vidisco.co.mz, GM: Neves Carmali.

# NETHERLANDS

## RECORD LABELS (MAJOR)

**EMI Music Holland BV (Div. of EMI Music),** PO Box 206, 1200 AE Hilversum, (+31) 35.688 5900, Fax: (+31) 35.685 2979, Web Site: www.emimusic.nl, Pres.: Niel Van Hoff; Bus. Aff. Dir.: Mark Bremer; Classical Pdct. Mgr.: Jeroen van Riel; Compilations Pdct. Mgr.: Rinie Kelderman.
*Labels: (Owned)* Angel CD, Apple, Blue Note, Bovema, Chrysalis, Classics For Pleasures, Cooltemp, Dino Music BV, Enigma, Ensign, Food, His Master's Voice, IRS, Imperial, Liberty, Lucho, Manhattan, Medley, Music For Pleasures, Odeon, Pacific, Pacific Jazz, Parlophone, Pathe, SBK, Verdi, Virgin, Wereldsterren

**Sony BMG Music Entertainment (Netherlands) B.V. (Div. of Sony BMG),** Heuvellaan 50, 1217 JN Hilversum, (+31) 35.629 8298, Fax: (+31) 35.629 8299, E-Mail: reception.netherlands@sonybmg.com, Web Site: www.sonybmg.nl, GM Belgium: Koen van Bockstal; GM Netherlands: Jurgen Post; Dir. Strategic Mktg. Benelux: Leslie Ong; Dir. Artist Mktg. Netherlands: Johan Vosmeijer; Dir. Legal/Bus. Aff. Benelux: Coen van Wermeskerken; Commercial Dir. Benelux: Jlja Volkers.
*Labels: (Owned)* Columbia, Dancepool, Epic

**Universal Classics Netherlands (Div. of Universal Music Group),** Mozartlaan 25, 1217 CM Hilversum, (+31) 35.626 1500, Fax: (+31) 35.624 5135, Web Site: www.universalclassics.com, MD: Peter van der Heyden; Pdct. Mgr.: Annerieke Maurice; Sr. Pdct. Mgr.: Paul Popma; Pdct. Mgr. Jazz: Albert Grootoonk.

**Universal International (Div. of Universal Music Group),** Mozartlaan 25, 1217 CM Baarn, (+31) 35.626 1500, Fax: (+31) 35.628 3605, Web Site: www.universalmusic.nl, MD: Dries van der Schuyt; Controller: Eric Jan Loon; Div. Mgr.: Bart Engel; Pdct. Mgr.: Thijs Mantel; Pdct. Mgr.: Gregory Sieradzan; Pdct. Mgr.: Rogier Bol; Pdct. Mgr.: Remco Mercey; RTV Promo.: Gerard van der Pot; Radio Promo.: Rene Harks; Press Promo.: Kim Ormel; Promo. Coord.: Elly van der Brink.
*Labels: (Owned)* Decca, Def Jam, FFRR, Fontana, Island, London, MCA, Manifesto, Mercury, Motown, Universal, Vertigo

**Universal Music BV (Div. of Universal Music Group),** Gerrit van der Veenlaan 4, 3743 DN Baarn, (+31) 35.626 1500, Fax: (+31) 35.624 5496, Web Site: www.universalmusic.nl, Pres./CEO-Universal Music BV: Theo Roos; MD-Universal Music: Stef Collignon; MD-A&R/Music Publishing: Kees van der Hoeven; CFO: Niek van den Hoeven; Dir. Legal/Bus. Affs.: Wilma Wagenaar; Mktg. Dir.: Wilbert Mutsaers; Pdct.Mgr.: Akkie Groen; Pdct. Mgr.: Elselinda Schouten; Pdct. Mgr.: Jos Lauwers; Int'l Exploitation Mgr.: Monique Ophorst; A&R Mgr.: Bas Erlings; Press/TV Promo.: Ria Makker; Radio Promo.: Ronald de Bas; Radio Promo.: Remco Mercey.
*Labels: (Owned)* Almo Sounds, Blue Thumb, Chess, DGC, Dreamworks, Duke Peacock, Echo, Endangered, Engine, 510, Fort Apache, GRP, Gasoline Alley, Geffen, Gistep, IME, Impulse, Interscope, Jireh, Kedar Entertainment, Krasnow, Radioactive, Rising Tide/Nashville, SKG, Savvy, Schting, Silas, Sound Proof, Universal, Uptown, Varese-Sarabande, Waycool Music, Zero Hour

**Virgin Music Holland B.V. (Div. of EMI Music),** PO Box 206, 1200 AE Hilversum, (+31) 35.688 5900, Fax: (+31) 35.685 2979, E-Mail: info@virginmusic.nl, Web Site: www.virginmusic.nl, GM: Raymond Ligthart; Jr. Pdct. Mgr.: Cindy Iseli.
*Labels: (Owned)* Charisma, Circa, Delabel, Hut, Melankolic, Noo Trybe, Pointblank, Priority, Pussyfoot, Venture, Wall of Sound, *(Distributed)* Astral, Back Porch, Bad Magic, Blackground, City Slang, EMI Arabia, EMI Latin, Fan Fare, Higher Octave, Hostile, Jololi, La Raiz, Lithium, Luaka Bop, Megafoon, Narada, Nu Camp, One Little Indian, Orbit, Paradiso, Play That Beat, Realworld, Science, Stichtung Popmuziek Nederland, TopNotch, Varagram, Virgin Australia, Virgin Belgium, Virgin France, Virgin Int'l, Virgin Italy, Virgin Mexico, Virgin Scandinavia, Virgin Schallplatten, Virgin Spain, Virgin Special Projects, Virgin USA, Virgin UK, We Love You

**Warner Music Benelux B.V. (Div. of Warner Music Group),** Olympia 2, 1213 NT Hilversum, (+31) 35.646 5600, Fax: (+31) 35.642 1044, Web Site: www.warnermusic.nl, GM Benelux: Martin Jessurun.

## RECORD LABELS (INDEPENDENT)

**BCD,** Akeleibaan 60, 2908 KA Capelle aan den Ijssel, (+31) 10.264 2830, Fax: (+31) 10.264 3835, E-Mail: bcd@cddirect.nl, MD: Ad de Wolf; Sales Mng.: Jacques Aeilkema.
*Labels: (Owned)* Back Up, BelAge, Bella Voce, Country Stars, Double Gold/Double Platinum, Gala, Golden Stars, Goldies, Grand Gala, A Jazz Hour With, Jazztory, Let's Dance, Noel, Remember, Seeco Tropical, Sounds of the World

**BR Music Two B.V.,** Beulekamperweg 1, 3862 NV Nijkerk, (+31) 33.245 4410, Fax: (+31) 33.246 0431, E-Mail: info@brmusictwo.com, Web Site: www.brmusictwo.com
*Labels: (Owned)* BR Music, white House

**BV Haast Records,** Prinseneiland 99, 1013 LN Amsterdam, (+31) 20.623 9799, Fax: (+31) 20.624 3534, E-Mail: bvhaast@xs4all.nl, Web Site: www.bvhaast.nl, MD: Willem Breuker; Dir.: Josef van Wissem.

**Basic Beat Recordings,** Nieuwe Binnenweg 19, 3014 GB Rotterdam, (+31) 10.436 7937, Fax: (+31) 10.436 2217, E-Mail: ron@basic-beat.nl, Web Site: www.basic-beat.nl, MD: Ron Hofland; Press/Promo./Int'l Sales/A&R - Techno/Techhouse: Paul Hazendonk; A&R Asst.: Michel Groenheijde; A&R Electro: Gert-Jan Schutte.
*Labels: (Owned)* Basic Beat, Basic Energy, Karma

**Basta Music,** Aalsmeerderweg 14, 1432 CR Aalsmeer, (+31) 297.360 144, Fax: (+31) 297.360 147, E-Mail: info@bastamusic.com, Web Site: www.basta.nl, www.bastamusic.com, Pres.: Theo van der Schaaf; MD: Jeroen van der Schaaf; A&R Mgr.: Gert Jan Blom.
*Labels: (Owned)* Basta
*Int'l Reps.:* Allegro Corp.

**Black Rhythm Records,** Hullerpad 26, 6741 PA Lunteren, (+31) 318.482 399, Fax: (+31) 318.486 964, E-Mail: info@blackrhythm.com, brr@blackrhythm.com, Web Site: www.brr.nl

**Bolland Companies International,** Huizerweg 13, 1261 AS Blaricum, (+31) 35.538 7574, Fax: (+31) 35.531 2523, E-Mail: bolland.companies@uni-one.nl, MD: Rob Bolland; MD: Ferdi Bolland; Exec. Asst./Pjct. Mgr.: Marie-Louise Scheers.
*Labels: (Owned)* Amadeus, B&B, Boll, Le Disque Holland

**Boombax,** Rietmattenstraat 2, 4001 RJ Tiel, (+31) 344.663 177, Fax: (+31) 344.664 524, E-Mail: info@boombax.nl, Web Site: www.boombax.nl, Pres.: Jasper Bax.

**Joe Bourne Productions,** S. Lohmanplein 2, 2314 EV Leiden, (+31) 7158 97745, Fax: (+31) 7158 97943, E-Mail: jouebourne@comcast.net, Web Site: www.joebourne.com, Pres.: Joe Bourne; GM: F.A. Bourne.
*Labels: (Owned)* Glad to Dance, Jonaja, Step-In-Time

**Brinker Media,** PO Box 1276, 1400 BG Bussum, (+31) 3560 35368, Fax: (+31) 3569 34877, E-Mail: contact@brinkermedia.com, Web Site: www.brinkermedia.com, MD: Eric Van Den Brink.
*Labels: (Owned)* Brinker Media, Mangala, Stock

**Byte International (Div. of Byte Records/Decos),** Hoge Larenseweg 277, 1222 RK Hilversum, (+31) 35.642 1100, Fax: (+31) 35.683 7752, E-Mail: wendy@byte-international.nl, Web Site: www.byte.be, Pres.: Jean-Paul de Coster; Label Mgr.: Wendy Hereijgers; Int'l Mktg.: Nii Vandeneynde.
*Labels: (Owned)* Byte, Byte Blue, Byte Progressive, Discomatic, Diversion, Fridge, La Belle Noir, Matrix

**CNR Records,** Zwarteweg 10, 1412 GD Naarden, (+31) 35.697 1200, Fax: (+31) 35.697 1390, E-Mail: info@cnrentertainment.nl, Web Site: www.cnrrecords.nl, www.cnrentertainment.nl, VP Mktg./Aquisitions: Wally van Middendorp; VP Bus. Affs.: Marcus Turner; Int'l Pdct. Mgr.: Jasper Schuurmans.
*Labels: (Owned)* CNR, *(Distributed)* Babygrande, Liquid 8, RandM
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Cat Music B.V. (CM Songs & Replay Records),** Herenweg 9, 2465 AA Rijnsaterwoude, (+31) 172.509 853, Fax: (+31) 172.507 642, E-Mail: cat@wirehub.nl, Web Site: www.catmusic.nl, A&R/Creative Mgr.: Geertjan Hessing; GM: Aart Mol.
*Labels: (Owned)* Pink Pizza, Replay, *(Distributed)* Blue Cat

**Challenge Records,** PO Box 227, 1200 AE Hilversum, (+31) 35.689 8899, Fax: (+31) 35.689 8897, E-Mail: info@challenge.nl, Web Site: www.challenge.nl, CEO: Anne de Jong; Promo./Mktg.: Colette Pannemans; Contact: Hans Kesteloo.
*US Reps.:* Allegro Corp.

**Channel Classics Records,** Waaldijk 76, 4171 CG Herwijnen, (+31) 418.581 800, Fax: (+31) 418.581 782, E-Mail: info@channel.nl, Web Site: www.channelclassics.com, MD: Jared Sacks; Export/Promo.: Remke Martens; Promo.: Liesbeth vd Horst; Warehouse: Jeannette van Brakel.
*Labels: (Owned)* A, Buzz, Channel, Channel Classics, Retrieval, WLS
*Int'l Reps.:* Karsay Es Tarsa Kft (Hungary), Codaex Nederland (Netherlands), C & L Music, Inc. (South Korea)

**Coast to Coast BV,** Amsterdamsestraatweg 7b, 1411 AW Naarden, (+31) 35.694 3596, Fax: (+31) 35.694 2082, E-Mail: coasttocoast@cddirect.nl, Web Site: www.coasttocoast.nl, GM: Kees Klop; Pdct. Mgr.: Natasja Roekamp; Promo. Head: Petra Letteboer; Commercial Mgr.: Jan Wiesebron; Licensing Dept.: Daphne van Waard.
*Labels: (Owned)* Coast to Coast, Movieplay, Musica Latina, *(Distributed)* Blue Flame, Bones, Candid, Dakar Sound, Edenways, Indigo, Irma, Lusafrica, Peer Music, Silrox, Swirl, Temposphere, Therapy, Trauma, Tumi Music, Zero Tres, Ziriguiboom

**Collector Records,** PO Box 1200, 3260 AE Oud-Beijerland, (+31) 1866 04266, Fax: (+31) 1866 04366, E-Mail: sales@collectorrecords.nl, Web Site: www.collectorrecords.nl, MD: Cees Klop; Label Mgr.: Uncle Dave.
*Labels: (Owned)* Collector, Down South, Jim Jam, Still, Unknown, White Label
*US Reps.:* Get Hip

**Corazong Music Management/ Records,** 54 Mozartstraat, 1962 AC Heemskerk, (+31) 251.235 420, Fax: (+31) 251.235 420, E-Mail: info@corazong.com, Web Site: www.corazong.com, GM: Bert De Ruiter.
*Labels: (Owned)* Cooltunes, Corazong, Silenz, *(Distributed)* Labor, Luch
*Int'l Reps.:* EMI Music Canada (Canada), Bellaphon Records (Germany)

**Crisis Music BV (Div. of Jan Bakema Music & Trading BV),** 2e Loswal 16, 1216 BC Hilversum, (+31) 35.624 3527, Fax: (+31) 35.628 6906, E-Mail: crisismusic@bmtbv.nl, CEO/GM: Jan Bakema.

**Datra B.V.,** Utrechthaven 6, 3433 PN Nieuwegein, (+31) 3060 67500, Fax: (+31) 3060 63454, E-Mail: datra@wxs.nl, Pres./Sales: Ray Dix; Logistics/Dist. Mgr.: Ron Schut.

**DEE 2 Records BV / DEE 2 Publishing,** 45 Pampuslaan, 1382 JM Weesp, (+31) 294.457 505, Fax: (+31) 294.458 303, E-Mail: info@dee2records.nl, Web Site: www.dee2records.nl, Contact: Rob Ebbers; Asst. Mgr.: Dustin Ebbers.

**Dennis Music Productions Music Library,** Wandelpad 32, 1211 GN Hilversum, (+31) 35.621 2761, Fax: (+31) 35.621 9862, E-Mail: info@dennismusic.nl, Web Site: www.dennismusic.nl

**Digidance BV,** Zwarte Zee 28, 3144 DE Maassluis, (+31) 10.593 3344, Fax: (+31) 10.593 3355, E-Mail: info@digidance.cc, Web Site: www.digidance.cc, Pres.: J. Voermans; Bus. Aff./Pdct.: M. Snel; GM: H. Dames; Sales: Erith Franke; Sales: Ruud van Yperen; Promo.: Cees van der Zwan; Accts.: Juliette Stienstra; Export Mgr.: H. Langras.
*Labels: (Owned)* D'N'A, Dance Planet, Digiwhite, Front, Mini White, Mo'Bizz, Paella, Paper Sleeve, Tuff Stuff, Vocalbizz

**Digimode Entertainment Ltd.,** Postitronweg 10, 3542 AZ Utrecht, (+31) 30.241 4169, Fax: (+31) 30.241 2491, E-Mail: hans@digimode.net, Web Site: www.alphacentauri-entertainment.com, MD: Ria Daepp; Label Mgr.: Hans de Deugd.

**Disky Communications Europe B.V.,** Verlengde Lageweg 19, 1628 PM Hoorn, (+31) 229.294 252, Fax: (+31) 229.294 253, E-Mail: info@disky.nl, Web Site: www.disky.nl, CEO: Feike Dijkstra; Bus. Devel. Mgr.: Thijs Hermans.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Djax Records,** PO Box 2408, 5600 CK Eindhoven, (+31) 4021 15547, Fax: (+31) 4021 15004, E-Mail: box@djax.nl, Web Site: www.djax.nl, MD: S. Slegers.
*Labels: (Owned)* Djax-Break-BEats, Djax-Upbeats, Djax-X-Beats, *(Distributed)* Muzique, Warehouse

**Ellesdesia Records,** PO Box 41, 3000 AA Rotterdam, (+31) 10.476 0258, Fax: (+31) 10.476 0258, E-Mail: sales@ellesdesia.nl, Web Site: www.ellesdesia.nl, A&R Mgr.: Marcus Serck.

**Epitaph Europe,** PO Box 10574, 1001 EN Amsterdam, (+31) 20.550 3838, Fax: (+31) 20.626 7365, E-Mail: europublicity@epitaph.com, Web Site: www.epitaph.com, Pres.: Hein van der Ree.
*Labels: (Owned)* Fat Possum, Hellcat
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Essential Dance Music,** Noordeinde 166, 3341 LW Hendrik Ido Ambacht, (+31) 78.684 8788, Fax: (+31) 78.681 7041, E-Mail: info@essentialdancemusic.com, Web Site: www.essentialdancemusic.com, Legal/A&R: Peter Boertje; Studio/Sales/Admin.: Peter Vriends; Multimedia Devel./Design/Artwork: Michel Verburs.
*Labels: (Owned)* CMYK, City Groovez, Natural, Nutrition, Sonic Scenery, Sound of Silly, Stompin Ground, *(Distributed)* Urban Essentials

**Fonky Fibe Records & Publishing,** Nieuwe Hemweg Hal 7P, 1013 BG Amsterdam, (+31) 20.488 4388, Fax: (+31) 20.488 0138, E-Mail: fonkyfibe@wxs.nl, Web Site: www.djrobboskamp.nl, MD: Rob Boskamp.
*Labels: (Owned)* Emotions, Mighty High Musique, Nektar, Point X, Urban Sound Of Amsterdam, Urban Sounds, Volume

**Galaxy Music NL,** Roermondseweg 126, 6004 PD Weert, (+31) 495.580 400, Fax: (+31) 495.580 409, E-Mail: info@galaxy-music.com, Web Site: www.galaxy-music.com, MD: Emiel Kamzol; Export Mgr.: Martin Brouwers; Export Mgr.: Peter Schaap.

**Globe,** Tapuit 4, 1902 Castricum, (+31) 251.655 584, Fax: (+31) 251.659 511, E-Mail: globe@globerecords.nl, Web Site: www.globerecords.nl
*Int'l Reps.:* Codaex Nederland (Netherlands)

**Greenheart Music (Div. of Greenheart Marketeers b.v.),** Dotterweide 12, 2740 AD Waddinxveen, (+31) 1826 15666, Fax: (+31) 1826 33112, E-Mail: info@greennet.nl, Web Site: www.greennet.nl, Pres.: Silvia Krebaum; MD: Rudy A.J. Krebaum.
*Labels: (Owned)* Roxon

**The Groove Council Music Productions,** Wenckebachweg 81, 1096 AL Amsterdam, (+31) 20.468 6608, Fax: (+31) 20.468 3764, E-Mail: info@groovecouncil.nl, Web Site: www.groovecouncil.nl, MD: Geert-Jan Hoek; GM: Marjolein Frieling.

**Harmonia Mundi Nandi,** Het Kleine Loo 414u, 2592 CK The Hague, (+31) 70.382 1379, Fax: (+31) 70.385 3581, E-Mail: info.nandi@harmoniamundi.com, Web Site: www.harmoniamundi.com, MD: Marijke de Jong.
*Labels: (Owned)* Le Chant du Monde, Quintana

**ID&T Music BV,** Rhoneweg 54, 1043 AH Amsterdam, (+31) 20.851 0600, Fax: (+31) 20.851 0690, E-Mail: info@id-t.com, Web Site: www.id-t.com, Pres.: Duncan Stutterheim; GM: Michel de Winter; Head of A&R: Dick de Groot.

**Inner Peace Productions,** PO Box 14546, 1001 LA Amsterdam, (+31) 20.620 5228, Fax: (+31) 20.330 3749, E-Mail: inpeace@inpeacenet.com, Web Site: www.inpeacenet.com, Exec. Prod./Mktg.: Henry Marshall; Exec. Prod./Creative Servs.: Rickie Moore.
*Labels: (Distributed)* Mantras

**JG Entertainment B.V.,** Kloosterstraat 1a, 1411 RS Naarden-Vesting, (+31) 35.695 6610, Fax: (+31) 35.695 6619, E-Mail: office@jgentertainment.nl, Web Site: www.jgentertainment.com, Owner/CEO: Jan Groenewoud; Sr. Pdct. Mgr.: Patricia Pattinama.
*Labels: (Owned)* JG, Supream, *(Distributed)* Hitsrevival

**Joyto Records,** PO Box 56816, 1040 AV Amsterdam, (+31) 20.686 5877, Fax: (+31) 20.686 5493, E-Mail: joytorecords@hotmail.com, Web Site: www.joytorecords.com, Pres./Dir.: Ch. Clovis Depretz; Dir. Mktg.: Joyce Depretz; Dir. TV: Mourad Den Mbarek.
*Labels: (Owned)* Joyto, KBM, WEM

**Keytone Productions,** Nieuwe Leliestraat 140-142, 1015 SX Amsterdam, (+31) 20.638 3283, Fax: (+31) 20.624 4703, E-Mail: keytoneproductions@wanadoo.nl, Web Site: www.keytone.nl, Owner/Pres.: Chris Hinze.
*Labels: (Distributed)* Keytone

**Konkurrent,** Nieuwendammerkade 62, 1052 BA Amsterdam, (+31) 20.684 4153, Fax: (+31) 20.684 9505, E-Mail: info@konkurrent.nl, Web Site: www.konkurrent.nl, MD: Hetty Zwart; Promo./Label Mgr.: Aldo Perotti.

**Laroo Records,** Wilhelmina St. 210 hs, 1054 WV Amsterdam, (+31) 20.683 4838, Fax: (+31) 20.612 7688, E-Mail: trompet@saskialaroo.nl, Web Site: www.saskialaroo.nl, www.laroorecords.com, MD: Saskia Laroo.
*US Reps.:* City Hall Records
*Int'l Reps.:* Bertus Distributie (Netherlands)

**Laterax Recordings,** Beukelsweg 60A, 3022 GK Rotterdam, (+31) 6.4136 2684, E-Mail: info@laterax.com, Web Site: www.laterax.com

**Lease Sound Music Co. BV (Div. of B.C.S.),** PO Box 10.009, 6000 AH Weert, (+31) 495.564 145, Fax: (+31) 495.562 514, E-Mail: info@leasesound.nl, Web Site: www.leasesound.nl, Promo.: Jan Baker; A&R: Jack v/d Veer.
*Labels: (Owned)* Around, Blaff, DJ Serie, Dance Dance, Plat, *(Distributed)* EMI (Holland)

**MBD Records,** De Kempenaerstraat 36A, 2341 GN Oegstgeest, (+31) 71.301 0401, Fax: (+31) 71.301 0402, Web Site: www.pasadena.nl

**Mascot-Provogue Records BV,** PO Box 231, 2650 AE Berkel, (+31) 10.512 0384, Fax: (+31) 10.512 1170, E-Mail: mail@mascotrecords.com, Web Site: www.mascot-provogue.com, Owner: Ed Van Zijl; Promo. Mgr.: Yuo Tap.
*Labels: (Owned)* Brownhouse, Mascot, Provogue, *(Distributed)* Bluesbureau, Magna Carta, Shrapnel, Tone Center
*US Reps.:* Cargo Music, Inc.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Mid-Town Records B.V.,** Koperslager St. 4-6, 3077 MD Rotterdam, (+31) 10.483 0444, Fax: (+31) 10.483 2333, E-Mail: info@mid-town.nl, Web Site: www.mid-town.com, www.midtownshop.nl, GM: Hans Tieleman; GM: Rene Bakker; Head of A&R: Niels Pijpers; Licensing Dept.: Ingrid van Loon; Export Mgr.: Lars Tindal; Domestic Sales: Hans Ninchritz.

**Mirasound Studio & Productions,** Ariane 6, 3824 MB Amersfoort, (+31) 33.455 5004, Fax: (+31) 33.455 2730, E-Mail: info@mirasound.nl, Web Site: www.mirasound.nl
*Labels: (Owned)* Junior, Mira Classics, Mirasound, Musica Organum, Musica Sacra, Red Hat, World Wind Music

**Munich Records BV,** Vadaring 90, 6702 EB Wageningen, (+31) 317.421 444, Fax: (+31) 317.422 959, E-Mail: info@munichrecords.com, Web Site: www.munichrecords.com, Dir.: Ben Mattijssen; Dir.: Ingmar van Wijnsberge.
*Int'l Reps.:* Allegro Corp.

**The Music Marketeers,** Singel 270, Postbus 11580, 1001 GN Amsterdam, (+31) 2042 00052, Fax: (+31) 2042 00942, E-Mail: music@tmm.nl, Web Site: www.tmm.nl, Dir.: Rob Urn Rozendhal; Licensing Mgr.: Marc Vekemans.

**Music & Words BV,** Overysselhaven 135, 3433 PH Nieuwegein, (+31) 30.606 7674, Fax: (+31) 30.606 7225, E-Mail: info@musicwords.nl, Web Site: www.musicwords.nl, Pres./A&R/Prodn.: Hans Peters; Pres./Sales/Mktg./Publicity: Liesbeth Puts.
*Labels: (Owned)* Dig It!, Frea, -I-C-U-B4-T-, MW, Papyros, Red White n Blues, Zimbraz

**N.E.W.8. Records Nederland B.V.,** Hoge Larenseweg 277, 1222 RK Hilversum, (+31) 35.646 0500, Fax: (+31) 35.646 0505, E-Mail: info@news.be, Web Site: www.news.be, Acct.: Frank Driessens.

**Nipper CV,** 1st Passeerdersdwars St. 88, 1016 XD Amsterdam, (+31) 20.620 5100, Fax: (+31) 20.638 1058, MD: Hans Stok.
*Labels: (Owned)* Nipper, *(Distributed)* Aura

**Noculan Music BV,** Triathlomstraat 21, 3078 HX Rotterdam, (+31) 10.482 7700, Fax: (+31) 10.482 9056, E-Mail: info@noculan.nl, Web Site: www.noculan.nl, MD/A&R Head: Rob Janssen; Label Mgr./A&R: Brad Grobler.
*Labels: (Owned)* Chemo, Coolman, Latex, Noculan

**Oldie Blues Records,** Maasdrielhof 175, 1106 NG Amsterdam-Zuidoost, (+31) 20.696 1111, Fax: (+31) 20.696 1111, Dir.: Martin van Olderen.
*Labels: (Owned)* Duo, *(Distributed)* Lowland Blues

**Oreade Music,** Wilhelminastraat 35, 2011 VJ Heemstede, (+31) 23.548 3535, Fax: (+31) 23.528 2500, E-Mail: info@oreade.com, Web Site: www.oreade.com, Pres. Mktg./Sales: Kevin Couch; Promo./PR: Elly Krikke.
*Labels: (Owned)* Exquisite Planet, Oreade
*Int'l Reps.:* Allegro Corp.

**PIAS Holland,** Amperestr. 10, 1221 GJ Hilversum, (+31) 35.646 3030, Fax: (+31) 35.646 3035, E-Mail: playit@pias.nl, Web Site: www.pias.com, GM: Leo Van Schaick; Mktg. Mgr.: Leon Happe; DVD/Audio Sales Mgr.: Jan Scholing.
*Labels: (Owned)* Pias, Pimento, RRE, Radiant, Radikal Fear, *(Distributed)* Beggars Banguet, F-Com, Mo Wax, Mute, Real Time, Warp, XL

**Pan Records,** Hommelveld 20, 2318 VC Leiden, (+31) 71.521 9479, Fax: (+31) 71.522 6869, E-Mail: paradox@dataweb.nl, Pres.: Bernard Kleikamp; A&R: Rein Spoorman.
*Labels: (Owned)* Pan

**Peter's Music Factory BV,** Westerdwinweg 13, 2116 VG Bentveld, (+31) 23.527 7744, Fax: (+31) 23.527 1214, E-Mail: info@petersmusicfactory.nl, Web Site: www.petersmusicfactory.nl, MD: Peter Kloeth.
*Labels: (Distributed)* Earth, Halley, PMF

**Pink Records,** Het Ankers 5, 9206 AL Drachten, (+31) 512.525 085, Fax: (+31) 512.520 992, E-Mail: info@pinkrecords.nl, Web Site: www.pinkrecords.nl, MD/A&R: Eddy Harms; Promo./Sales Mgr. Benelux: Jeannet Harms.
*Labels: (Owned)* Pink, REC, TOE Music, 12 Provincien

**Purple Eye Entertainment BV,** Flevolaan 41, 1411 KC Naarden, (+31) 35.695 8451, Fax: (+31) 35.695 8185, E-Mail: info@purple-eye.com, Web Site: www.purple-eye.com, MD: Duco Jansen; Label Asst.: Cindy Vermulst.
*Labels: (Distributed)* Carnal, 1969, Tatsumaki, Tremolo, Tsunami

**Rams Horn-GW Productions B.V.,** Nyverheidsweg 30, 2102 LL Heemstede, (+31) 23.529 2154, Fax: (+31) 23.529 3724, E-Mail: info@ramshorn.nl, Web Site: www.ramshorn.nl, Pres.: Guido Weyprecht; A&R: Siegfried Weyprecht.
*Labels: (Owned)* Dance Factory, 5th Gear, Street Dance, TRNC, T.T.F., Taurus, Trends

**Ray's Music B.V.,** Utrechthaven 6, 3433 PN Nieuwegein, (+31) 30.606 6884, (+31) 30.3060 67500, Fax: (+31) 30.606 3454, E-Mail: detra@wxs.nl, Pres.: Ray Dix; A&R Mgr.: Ron Schut; Sales Mgr.: Helma Dix-Wels.

**Red Bullet Productions BV,** PO Box 2231, 1200 CE Hilversum, (+31) 35.646 0000, Fax: (+31) 35.683 4112, E-Mail: info@redbullet.nl, Web Site: www.redbullet.nl, Pres.: WJ Van Kooten; MD: EG Van Kooten.
*Int'l Reps.:* Bertus Distributie (Netherlands)

**Roadrunner International B.V.,** Zwarteweg 10, 1412 GD Naarden, (+31) 35.697 1200, Fax: (+31) 35.697 1387, E-Mail: wvmiddendorp@roadrunnerrecords.nl, Web Site: www.roadrunnerrecords.com, MD-RAM Holland: Cees Wessels; VP Mktg.: Wally van Middendorp; VP Bus. Aff.: Marcus Turner; Dir. Int'l Pdct. Mgmt.: Mandy Salem; A&R: Alaen Verhave.
*Labels: (Owned)* Arcade Music, BIT, CNR, Roadrunner, *(Distributed)* Ferret, Liquid 8, Trustkill

**Rockhouse Records,** Pampuslaan 67, 1382 JM Weesp, (+31) 294.460 548, Fax: (+31) 294.460 547, E-Mail: info@cdexpress.com, Web Site: www.musicmailexpress.com, www.cdexpress.com, Pres.: Bert Rockhuizen; Mktg.: Frances van't Oever.
*Labels: (Owned)* Kix-4-U, Platenboer, Rockhouse

**Royal Records International,** Fossielenerf 102, 6413 MB Heerlen, (+31) 45.522 6827, Fax: (+31) 45.522 6827, E-Mail: royalrec@usa.net, Web Site: www.royalrecords.net, MD: Kurt Koenig.
*Labels: (Owned)* Royal

**Runnetherlands,** PO Box 900, 6200 AX Maastricht, (+31) 43.362 6424, Fax: (+31) 43.362 6502, E-Mail: runn@runn.nl, Web Site: www.runn.nl, MD: Guido Deloux; A&R Mgr.: Hubert Henselo; Label Mgr.: Pietro Devilloni.

**Sonic Rendezvous DCM,** Postbus 417, 1800 AK Alkmaar, (+31) 72.567 3030, Fax: (+31) 72.564 7237, E-Mail: customerservice@sonic.nl, Web Site: www.sonic.nl, Label Mgr./Export Mgr.: Marcel van de Pauvort; Label Mgr.: William Lautenbag; Promo.: Lein Kroon.

**Sound Wave Productions A.V.V.,** PO Box 2, 2110 AA Aerdenhout, (+31) 2352 92154, Fax: (+31) 2352 93724, E-Mail: ramshorn.nl@pi.net, Web Site: www.ramshorn.nl, MD: Guido Weyprecht; A&R Mgr.: Siegfried Weyprecht.

**Spinnin' Records B.V.,** PO Box 2231, 1200 CE Hilversum, (+31) 35.646 0000, Fax: (+31) 35.683 4112, E-Mail: info@spinninrecords.nl, Web Site: www.spinninrecords.nl, MD: EG Van Kooten; A&R Mgr.: Roger de Graaf.
*Labels: (Owned)* Funkalicious, Liquid, Lucky Star, RR, Spinnin', Sunrise

**Strictly Country Records / Strictly Music,** PO Box 628, 2130 AP Hoofddorp, (+31) 297.347 101, Fax: (+31) 297.347 488, E-Mail: scr@pietergroenveld.com, Web Site: www.strictlycountryrecords.com, Owner: Pieter Groenveld.
*Int'l Reps.:* Bertus Distributie (Netherlands), Munich Records BV (Netherlands)

**Suburban Records (Div. of Suburban Marketing & Distribution B. V.),** Mart. Nyhofflaan 2, 2624 ES Delft, (+31) 15.256 4499, Fax: (+31) 15.256 4357, E-Mail: infodesk@suburban.nl, Web Site: www.suburban.nl, MD: Ronald Drayer; Finan. Dir.: Richard Evers; Promo. Mgr.: Ron van Hal.

**Syncoop Produkties,** Slot Assumburgpad 54, 3123 RR Schiedam, (+31) 10.470 7439, Fax: (+31) 10.471 6701, E-Mail: syncoop@wxs.nl, Web Site: www.syncoop.com, Dir.: Marius Korpel.

**Timeless Records,** PO Box 201, 6700 AE Wageningen, (+31) 317.413 440, (+31) 317.413 445, Fax: (+31) 317.421 548, E-Mail: info@wigt.nl, Web Site: www.timeless-records.com, Pres.: Wim Wigt; VP: Rig Wigt.
*Labels: (Owned)* Esquire, Limetree

**Top Hole Records,** 't Skeane Ein 10, 8404 GG Langeszwaag, (+31) 51.368 9229, Fax: (+31) 51.640 226, E-Mail: tophole@euronet.nl, Web Site: www.tophole.nl, MD/A&R: Jos Maijer.

**V2 Records,** Amperestraat 10, 1221 GJ Hilversum, (+31) 35.646 1234, Fax: (+31) 35.646 1235, E-Mail: henk.eigenbrood@v2music.com, Web Site: www.v2music.com, GM: Chris Boog.

**Sascha Van Esdonk Productions,** Specht Straat 11, 1170 AA Badhoevedorp, (+31) 20.659 2441, Fax: (+31) 20.659 6793, E-Mail: sascha@esdonk.nl, Web Site: www.esdonk.nl, MD: Sascha van Esdonk.

**Van Record Company & Arising Artist,** Suriname St. 17, 2585 GG The Hague, (+31) 70.360 0306, Fax: (+31) 70.356 3300, E-Mail: vanrecs@worldonline.nl, Web Site: www.arisingartist.com, MD: William Haighton; Mktg.: Henk Willemsen.
*Labels: (Owned)* Van

**Willem Van Schijndel Music & Entertainment,** Woeringenlaan 23, 5144 CH Waalwijk, (+31) 416.560 020, Fax: (+31) 416.560 040, E-Mail: wvs.music@tip.nl, Web Site: www.wvsmusic.nl, Pres.: Willem Van Schijndel.

**Walboomers Music,** Tussen de Bogen 28, 1013 YB Amsterdam, (+31) 20.471 3107, Fax: (+31) 20.471 1632, E-Mail: info@walboomers.com, Web Site: www.walboomers.com, Commercial Dir.: Marc Walboomers; Financial Dir.: Niels Walboomers; Sales Mgr.: Sander Huibers; Promo./Publicity: Corline van Es; Logistic mgr.: Jan Altelaar.

**World Wind Music BV (Div. of Mirasound BV),** Ariane 6, 3824 MB Amersfoort, (+31) 33.455 5004, Fax: (+31) 33.455 2730, E-Mail: wwm@mirasound.nl, Web Site: www.worldwindmusic.nl, GM: G. Voskuylen; Promo./Sales/Int'l: H. Voskuylen.
*Labels: (Owned)* World Wind Music, *(Distributed)* KMK

## MUSIC PUBLISHERS

**AAT Music a.v.v.,** Nyverheidsweg 30, 2102LL Heemstede, (+31) 23.529 2154, Fax: (+31) 23.529 3724, E-Mail: info@ramshorn.nl, Web Site: www.ramshorn.nl, Pres.: Simone Weyprecht.

**AV Music Publishers B.V.,** Groest 91-93, 1211 EB Hilversum, (+31) 35.602 6226, Fax: (+31) 35.601 0272, E-Mail: info@avmusic.nl, Web Site: www.avmusic.nl, Contact: Henk-Jan Wouterse; Contact: Michiel Lisseveld; Contact: Peggy van den Brink; Contact: Kim Duim.

**All Music Publishing b.v.,** Van Beek St. 9, 1121 ND Landsmeer, (+31) 20.482 4027, Fax: (+31) 20.482 6951, E-Mail: gaynor.fawkes@allmusic.nl, Web Site: www.allmusic.nl, Pres.: Ferry Van Beek.

**All Rock Music (Div. of Collector Records) (MCPS),** PO Box 1200, 3260 AE Oud Beyerland, (+31) 1866 04266, Fax: (+31) 1866 04366, E-Mail: info@collectorrecords.nl, Web Site: www.collectorrecords.nl, Pres./Sales Mgr.: Cees Klop.
*Owned:* Unknown Publishing Co.

**Amstel Music,** Middenweg 213, 1098 AN Amsterdam, (+31) 20.668

INTERNATIONAL

0232, Fax: (+31) 20.692 2027, E-Mail: amsmusic@euronet.nl, Web Site: www.amstelmusic.nl, Dir.: Johan de Meij.

**BMG Music Publishing B.V. (BUMA/STEMRA),** Vaartweg 51, 1211 YE Hilversum, (+31) 35.538 5000, Fax: (+31) 35.538 5020, E-Mail: publishing.nl@bmg.com, Web Site: www.bmgmusicsearch.com, MD: Frank Bruens; Sr. Creative Mgr.: Peter van Krimpen; Creative Mgr. MOR: Raymond Duchateau.
*Owned:* Roadster Music B.V.

**Billinger & Marsman BV,** Isolatorweg 36, 1014 AS Amsterdam, (+31) 20.6846 364, Fax: (+31) 20.488 2390, E-Mail: info@billyman.nl, Web Site: www.billyman.nl, Contact: Justin Billinger.

**Bolland Companies International,** Huizerweg 13, 1261 AS Blaricum, (+31) 35.538 7574, Fax: (+31) 35.531 2523, E-Mail: bolland.companies@uni-one.nl, MD: Rob Bolland; MD: Ferdi Bolland; Exec. Asst./Pjct. Mgr.: Marie-Louise Scheers.
*Owned:* Bolland & Bolland Songs, Bolland Music, Le Disque Music Publishing

**Brinker Media (STEMRA),** PO Box 1276, 1400 BG Bussum, (+31) 3560 35368, Fax: (+31) 3569 34877, E-Mail: contact@brinkermedia.com, Web Site: www.brinkermedia.com, MD: Eric Van Den Brink.
*Owned:* Brinker Music Publishing (STEMRA), Mukti Music Publishing (STEMRA), *Administered:* MBF Music Publishing (STEMRA), SongSense Music (STEMRA)

**Cat Music B.V. (CM Songs & Replay Records),** Herenweg 9, 2465 AA Rijnsaterwoude, (+31) 172.509 853, Fax: (+31) 172.507 642, E-Mail: cat@wirehub.nl, Web Site: www.catmusic.nl, A&R/Creative Mgr.: Geertjan Hessing; GM: Aart Mol.
*Owned:* CM Songs

**Continental Sound Music,** Robert Kochplaat 342, 3068 JD Rotterdam, (+31) 10.456 8688, Fax: (+31) 10.455 9022, E-Mail: info@continentalart.org, Web Site: www.continentalart.org, GM: Willem La Riviere; Dir.: Leen La Riviere.

**DEE 2 Records BV / DEE 2 Publishing,** 45 Pampuslaan, 1382 JM Weesp, (+31) 294.457 505, Fax: (+31) 294.458 303, E-Mail: info@dee2records.nl, Web Site: www.dee2records.nl, Contact: Rob Ebbers; Asst. Mgr.: Dustin Ebbers.

**Dennis Music Production Music Holland (BUMA/STEMRA),** Wandelpad 32, GN-1211 Hilversum, (+31) 35.621 2761, Fax: (+31) 35.621 9862, E-Mail: info@dennismusic.com, Web Site: www.dennismusic.com, www.dennismusic.nl, Pres.: Wim Bosheck; GM: Dennis Bosheck; Prof. Mgr.: Arjan Bosheck.
*Owned:* Dennis Music

**Donemus,** Funenpark 1, 1018 AK Amsterdam, (+31) 20.305 8900, Fax: (+31) 20.673 3588, E-Mail: info@donemus.nl, Web Site: www.donemus.nl

**EMI Music Publishing (Holland) B.V.,** Groest 91-93, 1211 EB Hilversum, (+31) 35.646 2000, Fax: (+31) 35.646 2019, E-Mail: hollandpub@emimusicpub.com, Web Site: www.emimusicpub.com, MD: Arjen Witte; Financial Dir.: Dirk Kayaert; Head of Creative Dept.: Ruud Kooijman; Synchronization/EMI Music Service: Leontine Wijntjes.

**Essential Dance Music,** Noordeinde 166, 3341 LW Hendrik Ido Ambacht, (+31) 78.684 8788, Fax: (+31) 78.681 7041, E-Mail: info@essentialdancemusic.com, Web Site: www.essentialdancemusic.com, Legal/A&R: Peter Boertje; Studio/Sales/Admin.: Peter Vriends; Multimedia Devel./Design/Artwork: Michel Verburs.
*Owned:* Essential Songs

**Excellent Music Holland,** PO Box 347, 1180 AH Amstelveen, (+31) 20.441 2202, Fax: (+31) 20.441 5695, E-Mail: info@excellentmusic.nl, Web Site: www.excellentmusic.nl, Pres.: Hans Oostendorp.
*Administered:* Annie Bank Music Publishers (INDEPENDENT)

**Fonky Fibe Records & Publishing,** Nieuwe Hemweg Hal 7P, 1013 BG Amsterdam, (+31) 20.488 4388, Fax: (+31) 20.488 0138, E-Mail: fonkyfibe@wxs.nl, Web Site: www.djrobboskamp.nl, MD: Rob Boskamp.
*Administered:* EMI Music Publishing

**Greenheart Music (Div. of Greenheart Marketeers b.v.) (BUMA/STEMRA),** Dotterweide 12, 2740 AD Waddinxveen, (+31) 1826 15666, Fax: (+31) 1826 33112, E-Mail: info@greennet.nl, Web Site: www.greennet.nl, Pres.: Silvia Krebaum; MD: Rudy A.J. Krebaum.
*Owned:* Heinerman (Holland), *Administered:* BSC Music GmbH/Ickind BRD, KT Music, Strauss S.A. (Portugal)

**Harmonia Music Publishers,** Businesspark Friesland-West 15, 8466 SL Heerenveen, (+31) 513.653 053, Fax: (+31) 513.618 016, E-Mail: music@dehaska.com, Web Site: www.harmonia.nl

**High Fashion Music B.V. (BUMA/STEMRA/GEMA/SAB/ZIM/MCPS/PRS),** Graaf Florislaan 38, 1217 KM Hilversum, (+31) 35.628 4527, Fax: (+31) 35.624 9127, E-Mail: office@highfashionmusic.nl, MD: Jochem Gerrits; Sec. to MD: Nathalie Bos; Legal: Angelina Arls.
*Owned:* Ed. High Fashion M.V. (GEMA), Editions 538, Lightning Music (Bonzai Catalog), Mani Publishing, Songs of High Fashion, TFX Songs, *Administered:* A&S Productions, Be's Songs, Camaleonte Ed. Music, Energy Production S.R.L., Freaky Music, Strictly Rhythm Publishing, Inc., 21st Century Publishing B.V., Upright Songs

**JG Entertainment Publishing,** Kloosterstraat 1a, 1411 RS Naarden-Vesting, (+31) 35.695 6610, Fax: (+31) 35.695 6619, E-Mail: office@jgentertainment.com, Web Site: www.jgentertainment.com, Mgmt. Team: Jan Groenewoud; Creative Asst.: Juan van Emmerloot.

**La French Music,** van Oldenbarneveltlaan 5A, 2012 PA Haarlem, (+31) 23.528 2379, (+31) 23.6515 62708, Fax: (+31) 23.547 8949, E-Mail: lafrench@euronet.nl, Owner: Frances Gramende.

**Lease Sound Music Co. BV (Div. of B.C.S.),** PO Box 10.009, 6000 AH Weert, (+31) 495.564 145, Fax: (+31) 495.562 514, E-Mail: info@leasesound.nl, Web Site: www.leasesound.nl, Promo.: Jan Baker; A&R: Jack v/d Veer.
*Owned:* B.C.S.

**Metro Muziek (Div. of Benelux Music),** Uilenweg 38, 6006 SK Weert, (+31) 495.535 640, Fax: (+31) 495.535 684, E-Mail: hoesbv@wxs.nl, GM: A. Hoes.
*Administered:* Benelux Music

**Music & Images,** Achterom 150, 1211 PD Hilversum, (+31) 35.672 7474, Fax: (+31) 35.672 7479, E-Mail: sales@music-images.nl, Web Site: www.music-images.nl

**Muziekhandel Albersen & Co.,** Groot Hertoginnelaan 182, 2517 EV Den Haag, (+31) 70.345 6000, (+31) 70.345 0865, Fax: (+31) 70.361 4528, E-Mail: sales@albersen.nl, rental@albersen.nl, Web Site: www.albersen.nl

**N.E.W.S. Records Nederland B.V.,** Hoge Larenseweg 277, 1222 RK Hilversum, (+31) 35.646 0500, Fax: (+31) 35.646 0505, E-Mail: info@news.be, Web Site: www.news.be, Acct.: Frank Driessens.

**Nanada Music BV,** Alexanderlaan 2, 1213 XS Hilversum, (+31) 35.646 0000, Fax: (+31) 35.683 4112, E-Mail: info@nanadamusic.nl, Web Site: www.nanadamusic.nl, Pres.: WJ Van Kooten; MD: EG Van Kooten.
*Administered:* Musicallstars BV

**Peter's Music Factory BV,** Westerdwinweg 13, 2116 VG Bentveld, (+31) 23.527 7744, Fax: (+31) 23.527 1214, E-Mail: info@petersmusicfactory.nl, Web Site: www.petersmusicfactory.nl, MD: Peter Kloeth.

**Pors / Impact Creative Music Publishing (BUMA/STEMRA),** Riet St. 2, 5662 RC Geldrop, (+31) 40.285 7782, Fax: (+31) 40.285 9216, E-Mail: info@pors.nl, Web Site: www.pors.nl, Pres.: Henrie Pors; GM: E. Pors.

**Ray's Music B.V. (STEMRA),** Utrechthaven 6, 3433 PN Nieuwegein, (+31) 30.606 6884, (+31) 30.3060 67500, Fax: (+31) 30.606 3454, E-Mail: detra@wxs.nl, Pres.: Ray Dix; A&R Mgr.: Ron Schut; Sales Mgr.: Helma Dix-Wels.

**Roadrunner International B.V.,** Zwarteweg 10, 1412 GD Naarden, (+31) 35.697 1200, Fax: (+31) 35.697 1387, E-Mail: wvmiddendorp@roadrunnerrecords.nl, Web Site: www.roadrunnerrecords.com, MD-RAM Holland: Cees Wessels; VP Mktg.: Wally van Middendorp; VP Bus. Aff.: Marcus Turner; Dir. Int'l Pdct. Mgmt.: Mandy Salem; A&R: Alaen Verhave.
*Owned:* Arcade Publishing B.V.

**Ryder Music,** J de Meester Straat. 37A, 2024 KX Haarlem, (+31) 23.526 3056, Fax: (+31) 23.527 1828, E-Mail: info@rydermusic.nl, Web Site: www.rydermusic.nl, MD: Cees Jansen.

**Sony / ATV Music Publishing Benelux B.V.,** Heuvellaan 50, 1217 JN Hilversum, (+31) 35.629 8424, Fax: (+31) 35.629 8414, Web Site: www.sonyatv.com, MD-Publishing: Marjo Schenk; Copyright/Royalty Mgr.: Ria van Oostrum; Sr. Creative Mgr.: Dolf van der Doorn; Royalty Mgr.: Suzanne Bordens; Copyright Mgr.: Francine Brugman.

**Soundwise B.V.,** Wenckebachweg 81, 1096 AL Amsterdam, (+31) 20.692 7111, Fax: (+31) 20.668 5279, E-Mail: info@soundwise.nl, Web Site: www.soundwise.nl, MD: Eline van Tijn; Creative./Bus. Aff. Dir.: Eric van Tijn; Creative Dir.: Jochem Fluitsma.

**Strengholt Music Group/Chrysalis Music Benelux,** Flevolaan 41, 1411 KC Naarden, (+31) 35.695 8580, Fax: (+31) 35.694 0362, E-Mail: info@strengholt.com, Web Site: www.strengholt.com, GM-Strengholt: Jeroen Dijkhuizen; GM-Chrysalis: Lucas van Slegtenhorst; Creative Mgr.: Brian Dessaur; F&A Mgr.: PH Heringa; Copyright/Royalty Mgr.: Jeroen van Swoll; Creative Mgr.: Wouter Koster.

**Talpa Music B.V. (BUMA/STEMRA/SABAM/GEMA),** Zevenend 45 (IV), 1251 RL Laren, (+31) 35.622 0779, Fax: (+31) 35.622 0768, E-Mail: office@talpamusic.nl, Web Site: www.talpamusic.nl, Pres.: Tony Berk; VP: Peter Schoonhoven; VP: Pieter van Bodegraven; A&R Mgr.: Daan van Rijsbergen.

**Toco Music Publishing,** Konginnelaan 38, 3762 DE Soest, (+31) 35.609 7999, Fax: (+31) 35.602 9999, E-Mail: info@toco.nl, Web Site: www.toco-international.com, Pres.: Eric Boom.

**Top Format Publishing,** Wilhelminapark 1, 2012 KA Haarlem, (+31) 23.532 0640, Fax: (+31) 23.551 3840, E-Mail: info@topformat.nl, Web Site: www.topformat.nl
*Owned:* Network Music Europe BV, *Administered:* Aircraft Benelux Music, Identitunes Music, Primrose Flippen Music Holland, Videohelper Europe Music

**Universal Music Publishing BV (BUMA/STEMRA),** PO Box 23, 3740 AA Baarn, (+31) 35.626 1500, Fax: (+31) 35.623 3291, E-Mail: bmg_universal_publ@bmg.nl, Web Site: www.umusicpub.com, MD/Head of European A&R: Kees van der Hoeven; Controller: Eric Jan Loon.

**Willem Van Schijndel Music & Entertainment,** Woeringenlaan 23, 5144 CH Waalwijk, (+31) 416.560 020, Fax: (+31) 416.560 040, E-Mail: wvs.music@tip.nl, Web Site: www.wvsmusic.nl, Pres.: Willem Van Schijndel.

**Warner / Chappell Music Holland B.V. (BUMA/STEMRA),** Groest 91-93, 1211 EB Hilversum, (+31) 35.646 5600, Fax: (+31) 35.642 1043, E-Mail: mariska.van.lingen@warnerchappell.com, Web Site: www.warnerchappell.com

## VIDEO/DVD COMPANIES

**Aditl [Image] (Div. of Music & Words bv Netherlands/Felmay srl Italy),** PO Box 1160, 3430 BD Nieuwegein, (+31) 30.606 7674, Fax: (+31) 30.606 7225, E-Mail: officenl@aditi-image.tv, Web Site: www.aditi-image.tv, MD: Hans Peters; Promo.: Liesbeth Puts.
*Formats:* DVD.
*Supplies:* Music Long Form, Documentary.
*Seeking:* Music Long Form, Documentaries.

**Czar. NL,** Veizersgracht 676, 1017 ET Amsterdam, (+31) 20.620 8601, Fax: (+31) 20.627 2429, E-Mail: info@czar.nl, Web Site: www.czar.nl, Contact: Sybrig Stork.
*Supplies:* Commercials.
*Seeking:* Commercials.

**Hazazah Film & Photography,** Plantage Parklaan 9, 1018 SR Amsterdam, (+31) 20.422 6422, Fax: (+31) 20.624 0257, E-Mail: info@hazazah.nl, Web Site: www.hazazah.nl, Pres.: Robert P. Van Den Idsert.
*Supplies:* Commercials, Music Videos, Still Photos.

**Infofilm,** Haarlemmerweg 21, 2316 AB Leiden, (+31) 71.522 4500, (+31) 71.521 4425, Fax: (+31) 71.521 0222, E-Mail: mail@infofilm.nl, Web Site: www.infofilm.nl, Pres.: Roger Busschots; Pres.: Robert Busschots.
*Supplies:* Instructional, Documentary.

**Mid-Town Distribution B.V.,** Koperslager St. 4-6, 3077 MD Rotterdam, (+31) 10.483 0444, Fax: (+31) 10.483 2333, E-Mail: info@mid-town.nl, Web Site: www.mid-town.com, GM: Hans Tieleman; GM: Rene Bakker; Head A&R: Niels Pijpers; Export Mgr.: Lars Tindal; Domestic Sales: Hans Ninchritz; Licensing Dept.: Ingrid van Loon; Design/Media Dept.: Danny Gretan.

**Warner Home Video Benelux,** PO Box 59226, Naritaweg 237, 1040 KE Amsterdam, (+31) 2.680 2300, Fax: (+31) 2.680 2301, Web Site: www.warnerbros.com, MD: Ruud Lamers.

**Westland AV Productions (Div. of Westland AV Group),** Ampereweg 1, 2627 NL Delft, (+31) 15.270 1666, Fax: (+31) 15.270 1667, E-Mail: facilitair@westlandavgroup.nl, Web Site: www.westlandavproductions.nl
*Formats:* VHS, 8mm, S-VSH, CED, DVD, CD-Rom, Betacam.
*Supplies:* Instructional, Special Interest Only, Documentary, Business.

## WHOLESALERS & DISTRIBUTORS

**Aditi [Image] (Div. of Music & Words bv Netherlands/Felmay srl Italy),** PO Box 1160, 3430 BD Nieuwegein, (+31) 30.606 7674, Fax: (+31) 30.606 7225, E-Mail: officenl@aditi-image.tv, Web Site: www.aditi-image.tv, MD: Hans Peters; Promo.: Liesbeth Puts.

**BCD,** Akeleibaan 60, 2908 KA Capelle aan den Ijssel, (+31) 10.264 2830, Fax: (+31) 10.264 3835, E-Mail: bcd@cddirect.nl, MD: Ad de Wolf; Sales Mng.: Jacques Aeilkema.
(Distributor, Exporter, License) (Compact Disc, DVD)

**BV Haast Records,** Prinseneiland 99, 1013 LN Amsterdam, (+31) 20.623 9799, Fax: (+31) 20.624 3534, E-Mail: bvhaast@xs4all.nl, Web Site: www.bvhaast.nl, MD: Willem Breuker; Dir.: Josef van Wissem.

**Bertus Distributie,** Akeleibaan 59, 2908 KA Cappelle a/d IJssel, (+31) 10.264 1500, Fax: (+31) 10.264 1580, E-Mail: bertus@bertus.com, Web Site: www.bertus.com, MD: Michiel de Ruiter; Buyer: Bram Apon; Buyer: Jan van Ditmarsch; Promo. Mgr.: Hans Baoere; Export Mgr.: Andre Huizer; Buyer: Vincent Ras; Buyer: Ramesh Soekhoe.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch), Cutouts, Overstock)
*Labels Distributed: Audio:* Small Stone Records; Count Orlok Music (Netherlands); Laroo Records (Netherlands); Red Bullet Productions BV (Netherlands); Strictly Country Records / Strictly Music (Netherlands); Cooking Vinyl (United Kingdom)

**CNR Records,** Zwarteweg 10, 1412 GD Naarden, (+31) 35.697 1200, Fax: (+31) 35.697 1390, E-Mail: info@cnrentertainment.nl, Web Site: www.cnrrecords.nl, www.cnrentertainment.nl, VP Mktg./Aquisitions: Wally van Middendorp; VP Bus. Affs.: Marcus Turner; Int'l Pdct. Mgr.: Jasper Schuurmans.

**Challenge Records,** PO Box 227, 1200 AE Hilversum, (+31) 35.689 8899, Fax: (+31) 35.689 8897, E-Mail: info@challenge.nl, Web Site: www.challenge.nl, CEO: Anne de Jong; Promo./Mktg.: Colette Pannemans; Contact: Hans Kesteloo.
*Labels Distributed: Audio:* Chiaroscuro Records; Compass Records; Ota Records; Jazz Focus Records (Canada); col legno (Germany)

**Channel Classics Records,** Waaldijk 76, 4171 CG Herwijnen, (+31) 418.581 800, Fax: (+31) 418.581 782, E-Mail: info@channel.nl, Web Site: www.channelclassics.com, MD: Jared Sacks; Export/Promo.: Remke Martens; Promo.: Liesbeth vd Horst; Warehouse: Jeannette van Brakel.
(Distributor, Importer, Exporter)
*Labels Distributed: Audio:* Matous Records (Czech Republic)

**Coast to Coast BV,** Amsterdamsestraatweg 7b, 1411 AW Naarden, (+31) 35.694 3596, Fax: (+31) 35.694 2082, E-Mail: coasttocoast@cddirect.nl, Web Site: www.coasttocoast.nl, GM: Kees Klop; Pdct. Mgr.: Natasja Roekamp; Promo. Head: Petra Letteboer; Commercial Mgr.: Jan Wiesebron; Licensing Dept.: Daphne van Waard.

**Codaex Nederland (Div. of Codaex BVBA Belgium),** Prinsengracht 17, 1015 DK Amsterdam, (+31) 20.612 9724, Fax: (+31) 20.689 4405, E-Mail: nl@codaex.com, MD: Dirk de Greef; GM: Paul Janse.
(Distributor, Record Company)
*Labels Distributed: Audio:* Bridge Records, Inc.; Naxos Digital Services Ltd. (Hong Kong); Channel Classics Records (Netherlands); Globe (Netherlands); BIS Records AB (Sweden); Chandos (United Kingdom); Hyperion Records (United Kingdom)

**Crisis Music BV (Div. of Jan Bakema Music & Trading BV),** 2e Loswal 16, 1216 BC Hilversum, (+31) 35.624 3527, Fax: (+31) 35.628 6906, E-Mail: crisismusic@bmtbv.nl, CEO/GM: Jan Bakema.

**Datra B.V.,** Utrechthaven 6, 3433 PN Nieuwegein, (+31) 3060 67500, Fax: (+31) 3060 63454, E-Mail: datra@wxs.nl, Pres./Sales: Ray Dix; Logistics/Dist. Mgr.: Ron Schut.
(Distributor, Importer, Exporter) (Compact Disc, DVD, Overstock)

**Digimode Entertainment Ltd.,** Postitronweg 10, 3542 AZ Utrecht,

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(+31) 30.241 4169, Fax: (+31) 30.241 2491, E-Mail: hans@digimode.net, Web Site: www.alphacentauri-entertainment.com, MD: Ria Daepp; Label Mgr.: Hans de Deugd.

**EMI Music Holland BV (Div. of EMI Music),** PO Box 206, 1200 AE Hilversum, (+31) 35.688 5900, Fax: (+31) 35.685 2979, Web Site: www.emimusic.nl, Pres.: Niel Van Hoff; Bus. Aff. Dir.: Mark Bremer; Classical Pdct. Mgr.: Jeroen van Riel; Compilations Pdct. Mgr.: Rinie Kelderman.

**Fonky Fibe Records & Publishing,** Nieuwe Hemweg Hal 7P, 1013 BG Amsterdam, (+31) 20.488 4388, Fax: (+31) 20.488 0138, E-Mail: fonkyfibe@wxs.nl, Web Site: www.djrobboskamp.nl, MD: Rob Boskamp.
(Distributor) ( (12-Inch))

**Galaxy Music NL,** Roermondseweg 126, 6004 PD Weert, (+31) 495.580 400, Fax: (+31) 495.580 409, E-Mail: info@galaxy-music.com, Web Site: www.galaxy-music.com, MD: Emiel Kamzol; Export Mgr.: Martin Brouwers; Export Mgr.: Peter Schaap.
(Distributor, Exporter) (, Overstock)

**Harmonia Mundi Nandi,** Het Kleine Loo 414u, 2592 CK The Hague, (+31) 70.382 1379, Fax: (+31) 70.385 3581, E-Mail: info.nandi@harmoniamundi.com, Web Site: www.harmoniamundi.com, MD: Marijke de Jong.

**Hermanex International B. V.,** Verlengde Lageweg 19, 1628 PM Hoorn, (+31) 229.294 822, Fax: (+31) 229.294 868, E-Mail: b.hermans@hermanex.nl, Web Site: www.hermanex.nl, Sales Mgr.: Andre de Groot; Sales Mgr.: Bas Hermans.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Overstock, Computer Software, Games, toys)

**IDP (International Dance Promotion),** Ransdalerstraat 31, 6311 AW Randaal, (+31) 43.459 3210, Fax: (+31) 43.459 3209, E-Mail: info@idp.nl, Web Site: www.idp.nl

**Konkurrent,** Nieuwendammerkade 62, 1052 BA Amsterdam, (+31) 20.684 4153, Fax: (+31) 20.684 9505, E-Mail: info@konkurrent.nl, Web Site: www.konkurrent.nl, MD: Hetty Zwart; Promo./Label Mgr.: Aldo Perotti.

**Mid-Town Distribution B.V.,** Koperslager St. 4-6, 3077 MD Rotterdam, (+31) 10.483 0444, Fax: (+31) 10.483 2333, E-Mail: info@mid-town.nl, Web Site: www.mid-town.com, GM: Hans Tieleman; GM: Rene Bakker; Head A&R: Niels Pijpers; Export Mgr.: Lars Tindal; Domestic Sales: Hans Ninchritz; Licensing Dept.: Ingrid van Loon; Design/Media Dept.: Danny Gretan.

**Munich Records BV,** Vadaring 90, 6702 EB Wageningen, (+31) 317.421 444, Fax: (+31) 317.422 959, E-Mail: info@munichrecords.com, Web Site: www.munichrecords.com, Dir.: Ben Mattijssen; Dir.: Ingmar van Wijnsberge.
*Labels Distributed: Audio:* Alligator Records & Artist Management, Inc.; Arhoolie Productions, Inc.; Drag City Records; Fat Possum; Jetset Records; Glitterhouse Records (Germany); Strictly Country Records / Strictly Music (Netherlands); Ariwa Sounds (United Kingdom)

**Music Products B V,** Positronweg 10, 3542 AZ Utrecht, (+31) 3024 13666, Fax: (+31) 3024 12491, E-Mail: info@music-products.nl, Web Site: www.music-products.nl, GM: Ria Daepp.

**Music & Words BV,** Overysselhaven 135, 3433 PH Nieuwegein, (+31) 30.606 7674, Fax: (+31) 30.606 7225, E-Mail: info@musicwords.nl, Web Site: www.musicwords.nl, Pres./A&R/Prodn.: Hans Peters; Pres./Sales/Mktg./Publicity: Liesbeth Puts.
(Distributor)
*Labels Distributed: Audio:* Blind Pig Records; Delmark Records; Flat Town Music Co.; Smithsonian Folkways Recordings; Donor Productions / Donor Publishing (Belgium); Westpark Music (Germany)

**N.E.W.S. Records Nederland B.V.,** Hoge Larenseweg 277, 1222 RK Hilversum, (+31) 35.646 0500, Fax: (+31) 35.646 0505, E-Mail: info@news.be, Web Site: www.news.be, Acct.: Frank Driessens.

**New Sound Land,** Terminalweg 21C, 3821 AJ Amersfoort, (+31) 33.455 7666, Fax: (+31) 33.456 6110, E-Mail: info@newsoundland.nl, Web Site: www.newsoundland.nl

**Nipper CV,** 1st Passeerdersdwars St. 88, 1016 XD Amsterdam, (+31) 20.620 5100, Fax: (+31) 20.638 1058, MD: Hans Stok.

**Oreade Music,** Wilhelminastraat 35, 2011 VJ Heemstede, (+31) 23.548 3535, Fax: (+31) 23.528 2500, E-Mail: info@oreade.com, Web Site: www.oreade.com, Pres. Mktg./Sales: Kevin Couch; Promo./PR: Elly Krikke.
(Distributor)

**PIAS Holland,** Amperestr. 10, 1221 GJ Hilversum, (+31) 35.646 3030, Fax: (+31) 35.646 3035, E-Mail: playit@pias.nl, Web Site: www.pias.com, GM: Leo Van Schaick; Mktg. Mgr.: Leon Happe; DVD/Audio Sales Mgr.: Jan Scholing.
(Distributor)

**Peter's Music Factory BV,** Westerdwinweg 13, 2116 VG Bentveld, (+31) 23.527 7744, Fax: (+31) 23.527 1214, E-Mail: info@petersmusicfactory.nl, Web Site: www.petersmusicfactory.nl, MD: Peter Kloeth.

**Pink Records,** Het Ankers 5, 9206 AL Drachten, (+31) 512.525 085, Fax: (+31) 512.520 992, E-Mail: info@pinkrecords.nl, Web Site: www.pinkrecords.nl, MD/A&R: Eddy Harms; Promo./Sales Mgr. Benelux: Jeannet Harms.
(Distributor, Importer, Exporter)

**Rams Horn-GW Productions B.V.,** Nyverheidsweg 30, 2102 LL Heemstede, (+31) 23.529 2154, Fax: (+31) 23.529 3724, E-Mail: info@ramshorn.nl, Web Site: www.ramshorn.nl, Pres.: Guido Weyprecht; A&R: Siegfried Weyprecht.

**Ray's Music B.V.,** Utrechthaven 6, 3433 PN Nieuwegein, (+31) 30.606 6884, (+31) 30.3060 67500, Fax: (+31) 30.606 3454, E-Mail: detra@wxs.nl, Pres.: Ray Dix; A&R Mgr.: Ron Schut; Sales Mgr.: Helma Dix-Wels.

**Roadrunner International B.V.,** Zwarteweg 10, 1412 GD Naarden, (+31) 35.697 1200, Fax: (+31) 35.697 1387, E-Mail: wvmiddendorp@roadrunnerrecords.nl, Web Site: www.roadrunnerrecords.com, MD-RAM Holland: Cees Wessels; VP Mktg.: Wally van Middendorp; VP Bus. Aff.: Marcus Turner; Dir. Int'l Pdct. Mgmt.: Mandy Salem; A&R: Alaen Verhave.
*Labels Distributed: Audio:* Babygrande Records; Hans Kusters Music NV (Belgium); Roadrunner Germany (Germany)

**Rockhouse Records,** Pampuslaan 67, 1382 JM Weesp, (+31) 294.460 548, Fax: (+31) 294.460 547, E-Mail: info@cdexpress.com, Web Site: www.musicmailexpress.com, www.cdexpress.com, Pres.: Bert Rockhuizen; Mktg.: Frances van't Oever.

**Rough Trade (Div. of Arvato),** Heuvellaan 50, 1217JN Hilversum, (+31) 3.5625 6318, Fax: (+31) 3.5625 6342, MD: Paul Davies; Bus. Unit Mgr.: Kees Van Weijen.

**Solo Music Benelux,** Hoorn 310, 2404 HL Alphen a/d Rijn, (+31) 172.434 678, Fax: (+31) 172.437 823, E-Mail: info@solo-music.net, Web Site: www.solo-music.net

**Sonic Rendezvous DCM,** Postbus 417, 1800 AK Alkmaar, (+31) 72.567 3030, Fax: (+31) 72.564 7237, E-Mail: customerservice@sonic.nl, Web Site: www.sonic.nl, Label Mgr./Export Mgr.: Marcel van de Pauvort; Label Mgr.: William Lautenbag; Promo.: Lein Kroon.
*Labels Distributed: Audio:* Cornerstone Recording Arts Society / Cornerstone RAS; Gearhead; Lobster Records; Smorgasbord Records; teenage USA recordings (Canada); Seriously Groovy Music Ltd. (United Kingdom)

**Sony BMG Music Entertainment (Netherlands) B.V. (Div. of Sony BMG),** Heuvellaan 50, 1217 JN Hilversum, (+31) 35.629 8298, Fax: (+31) 35.629 8299, E-Mail: reception.netherlands@sonybmg.com, Web Site: www.sonybmg.nl, GM Belgium: Koen van Bockstal; GM Netherlands: Jurgen Post; Dir. Strategic Mktg. Benelux: Leslie Ong; Dir. Artist Mktg. Netherlands: Johan Vosmeijer; Dir. Legal/Bus. Aff. Benelux: Coen van Wermeskerken; Commercial Dir. Benelux: Jlja Volkers.
*Labels Distributed: Audio:* Media Records Benelux (Netherlands)

**Suburban Records (Div. of Suburban Marketing & Distribution B. V.),** Mart. Nyhofflaan 2, 2624 ES Delft, (+31) 15.256 4499, Fax: (+31) 15.256 4357, E-Mail: infodesk@suburban.nl, Web Site: www.suburban.nl, MD: Ronald Drayer; Finan. Dir.: Richard Evers; Promo. Mgr.: Ron van Hal.

**Syncoop Produkties,** Slot Assumburgpad 54, 3123 RR Schiedam, (+31) 10.470 7439, Fax: (+31) 10.471 6701, E-Mail: syncoop@wxs.nl, Web Site: www.syncoop.com, Dir.: Marius Korpel.

**United Entertainment Exports (Div. of United Audio Sales Ltd.),** 4E Industrieweg 2, 3411 MC Lopik, (+31) 348.559 214, Fax: (+31) 348.559 230, E-Mail: kuysleis@kuysleis.com, Web Site: www.kuysleis.com, Dist. Mgr.: Nina Simone Weerdenburg; Export Mgr.: Ruud Strien.

**Universal Music International BV (Div. of Universal Music Group),** Gerrit van der Veenlaan 4, 3743 DN Baarn, (+31) 35.626 1500, Fax: (+31) 35.541 6400, E-Mail: info@universalmusic.nl, Web Site: www.universalmusic.nl, SVP: Cor van Dijk.

**Walboomers Music,** Tussen de Bogen 28, 1013 YB Amsterdam, (+31) 20.471 3107, Fax: (+31) 20.471 1632, E-Mail: info@walboomers.com, Web Site: www.walboomers.com, Commercial Dir.: Marc Walboomers; Financial Dir.: Niels Walboomers; Sales Mgr.: Sander Huibers; Promo./Publicity: Corline van Es; Logistic mgr.: Jan Altelaar.
(Distributor, One-Stop, Importer, Exporter, Record Co. & Label) (Compact Disc, Video - Cassette, DVD, (LP's, 12-Inch, Singles))

**Weton-Wesgram B.V.,** Alexander Bell St. 11, 3261 LX Oud Beijerland, (+31) 186.610 788, Fax: (+31) 186.620 982, E-Mail: info@weton-wesgram.nl, Web Site: www.weton-wesgram.com, Exec.: William Van Duin; Financial Dir.: Peter Keizerwaard; Mktg. Dir.: Nina Boender.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Video - Cassette, DVD, Overstock, Accessories, Merchandising)

**World Wind Music BV (Div. of Mirasound BV),** Ariane 6, 3824 MB Amersfoort, (+31) 33.455 5004, Fax: (+31) 33.455 2730, E-Mail: wwm@mirasound.nl, Web Site: www.worldwindmusic.nl, GM: G. Voskuylen; Promo./Sales/Int'l: H. Voskuylen.
(Distributor, Exporter) (Compact Disc)

## SERVICES

**AGI Van de Steeg (Div. of A Meadwestaco Resource),** Lenteweg 8, Euregio Bedrijvenpark, 7532 RB Enschede, (+31) 53.460 8888, Fax: (+31) 53.460 8844, E-Mail: info@agivdsteeg.com, Web Site: www.agivdsteeg.com, MD: Martin Bril.
- Envelopes & Mailers
- Jacket/Sleeve Manufacturer
- Packaging Services

**AV Music Publishers B.V.,** Groest 91-93, 1211 EB Hilversum, (+31) 35.602 6226, Fax: (+31) 35.601 0272, E-Mail: info@avmusic.nl, Web Site: www.avmusic.nl, Contact: Henk-Jan Wouterse; Contact: Michiel Lisseveld; Contact: Peggy van den Brink; Contact: Kim Duim.
- Music Library

**Advanced Optical Disc Holland B.V. (Div. of AOD Group),** Hagenweg 7e, 4131 LX Vianen, (+31) 347.368 936, Fax: (+31) 347.377 639, E-Mail: info@aodgroup.com, info@doublediamonddigital.com, Web Site: www.aodgroup.com, www.doublediamonddigital.com, MD: Paul Hermus; Mktg./Sales: Jan de Boer.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility
- Plating & Pressing Plant

**All Music Publishing b.v.,** Van Beek St. 9, 1121 ND Landsmeer, (+31) 20.482 4027, Fax: (+31) 20.482 6951, E-Mail: gaynor.fawkes@allmusic.nl, Web Site: www.allmusic.nl, Pres.: Ferry Van Beek.
- Music Library

**All Rock Music (Div. of Collector Records),** PO Box 1200, 3260 AE Oud Beyerland, (+31) 1866 04266, Fax: (+31) 1866 04366, E-Mail: info@collectorrecords.nl, Web Site: www.collectorrecords.nl, Pres./Sales Mgr.: Cees Klop.
- Music Library

**Allen & Overy,** Apollolaan 15, 1077 AK Amsterdam, (+31) 20.674 1000, Fax: (+31) 20.674 1111, Web Site: www.allenovery.com, Intellectual Property: Colin Pearson.
- Entertainment Attorney

**Anteryon B.V.,** Zwaanstraat 2a, Building RU-p, 5651 CA, 5600 AA Eindhoven, (+31) 40.278 6360, (+31) 40.278 3257, Fax: (+31) 40.278 4515, E-Mail: info@anteryon.com, Web Site: www.anteryon.com, Mktg./Sales Mgr.: Henk Burgers; Bus. Line Mgr.: Geoff Bertenshaw.
- Raw Materials Manufacturer

**Axxicon Moulds Eindhourn bv,** Ekkerseijt 7501, 5692 HN Son, (+31) 499.494 450, Fax: (+31) 499.461 361, Web Site: www.axxicon.com, Contact: Elke Vogels.
- Raw Materials Manufacturer
- CD Processing Equipment Manufacturer

**BM-Music,** PO Box 290, 6040 AG Roermond, (+31) 475.311 161, Fax: (+31) 475.339 953, Web Site: www.bm-music.com
- Mastering Facility

**BST Walvis Plastics B.V.,** Zandzuigerstraat 52, 1333 HD Almere, (+31) 36.549 4000, Fax: (+31) 36.549 4001, E-Mail: info@bstwalvis.com, Web Site: www.bstwalvis.com, Mng. Dir.: Bob Schmidt; Mktg. Mgr.: Django Koole.
- Music & Video Accessory Manufacturer
- Store Fixture Manufacturer
- Envelopes & Mailers
- Jacket/Sleeve Manufacturer
- Jewel Box Manufacturer
- Cartridges, Cassettes, Reels & Video Boxes

**BUMA / STEMRA,** Siriusdreef 22-28, 3080 Hoofddorp KB, (+31) 23.799 7999, Fax: (+31) 23.799 7777, E-Mail: info@bumastemra.nl, Web Site: www.bumastemra.nl, CEO: C.P. Vervoord; MD Front Office: J La Grouw; Mgr. Commun./Pub. Rel.: Mrs. N. de Bakker.
- Performing and Mechanical Rights Organization

**Clipsound Multimedia (Div. of Clipsound AV),** Antoniustraat 6, 5225 AH Venray, (+31) 478.636 966, E-Mail: info@clipsound.nl, Web Site: www.clipsound.nl
- Music Library

**Conamus,** Vaartweg 32, 1217 SV Hilversum, (+31) 35.621 8748, Fax: (+31) 35.621 2750, E-Mail: info@conamus.nl, Web Site: www.conamus.nl, www.dutchsound.nl, Special Pjcts. (Rock): Peter Smidt; Special Pjcts. (Dance): Richard Zijlma; PR: Pieter van Adrichem; New Media: Albert Hartwig.
- Association & Professional Organization

**CopyMaster International BV,** Grindzuigerstraat 9, 1333 MS Almere, (+31) 36.536 0304, Fax: (+31) 36.536 0084, E-Mail: info@copymaster.nl, Web Site: www.copymaster.nl, Sales Contact: John van Sas.
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**Cut 'N' Clear,** Hygiea St. 8A, 1076 RM Amsterdam, (+31) 20.676 9511, Fax: (+31) 20.675 3703, E-Mail: info@cut-n-clear.com, Web Site: www.cut-n-clear.com
- Graphic Design
- Jacket/Sleeve Manufacturer
- Jewel Box Manufacturer
- Label Manufacturer
- Printing
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**Cyber Music Compact Discs,** Dames Jolinkweg 22, 7051 AA Varsseveld, (+31) 315.244 009, Fax: (+31) 315.244 346, E-Mail: info@cybermusic.nl, Web Site: www.cybermusic.nl, Dir.: Ted Vreman.
- CD, CD-ROM & DVD Replicator

**Dennis Music Production Music Holland,** Wandelpad 32, GN-1211 Hilversum, (+31) 35.621 2761, Fax: (+31) 35.621 9862, E-Mail: info@dennismusic.com, Web Site: www.dennismusic.com, www.dennismusic.nl, Pres.: Wim Bosheck; GM: Dennis Bosheck; Prof. Mgr.: Arjan Bosheck.
- Music Library

**Dennis Music Productions Music Library,** Wandelpad 32, 1211 GN Hilversum, (+31) 35.621 2761, Fax: (+31) 35.621 9862, E-Mail: info@dennismusic.nl, Web Site: www.dennismusic.nl
- Music Library

**DOCdata N.V.,** Energieweg 2, 5145 NW Waalwijk, (+31) 416.631 100, (+31) 416.674 111, Fax: (+31) 416.631 111, (+31) 416.674 300, E-Mail: info@docdata.com, Web Site: www.docdata.com, CEO: M.F.P.M. Alting von Geusau; Sales/Mktg. Dir. e-Commerce Fulfillment: Aart Hille Ris Lambers.
- Digital Music Companies & Services
- CD, CD-ROM & DVD Replicator
- CD Processing Equipment Manufacturer

**DOCdataBenelux (Div. of DOCdata NV),** Dr. Paul Janssenweg 140, 5004 BL Tilburg, (+31) 13.532 7777, Fax: (+31) 13.532 7749, E-Mail: sales@docdata.nl, Web Site: www.docdata.nl, MD: Han van Houts; Sales Mgr.: Jan Doggen.
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**Donemus,** Funenpark 1, 1018 AK Amsterdam, (+31) 20.305 8900, Fax: (+31) 20.673 3588, E-Mail: info@donemus.nl, Web Site: www.donemus.nl
- Music Library

**Duplicase,** Gildenweg 8, 7641 AZ Wierden, (+31) 546.515 165, Fax: (+31) 546.579 960, E-Mail: duplicase@hetnet.nl, Web Site: www.duplicase.nl, MD: Kees van Dorth.
- Printing
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility
- Plating & Pressing Plant

**Dutch Rock & Pop Institute (NPI),** Prins Hendrikkade 142, 1011 AT Amsterdam, (+31) 20.428 4288, Fax: (+31) 20.428 4287, E-Mail: info@npi.nl, Web Site: www.hollandrocks.com, Gen. MD: Jaap

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van Beusekom; Creative MD: Arjen Davidse; Financial Mgr.: Gerrie Van Leeuwen.
•Association & Professional Organization

**EMI Music Publishing (Holland) B.V.,** Groest 91-93, 1211 EB Hilversum, (+31) 35.646 2000, Fax: (+31) 35.646 2019, E-Mail: hollandpub@emimusicpub.com, Web Site: www.emimusicpub.com, MD: Arjen Witte; Financial Dir.: Dirk Kayaert; Head of Creative Dept.: Ruud Kooijman; Synchronization/ EMI Music Service: Leontine Wijntjes.
•Music Library

**EWS BV,** Spaarpot Oost 22, NL 5667 Geldrop, VCT, (+31) 40.280 8900, Fax: (+31) 40.285 6587, E-Mail: info@ews.nl, Web Site: www.ews.nl, MD: Dolf Blomhert.
•Envelopes & Mailers
•Jacket/Sleeve Manufacturer
•Jewel Box Manufacturer
•Cartridges, Cassettes, Reels & Video Boxes

**European Talent Exchange Program (ETEP)/Conamus,** PO Box 929, 1200 AX Hilversum, (+31) 35.621 8748, Web Site: www.etep.nl, www.noorderslag.nl, www.conamus.nl, www.evd.nl, Consultant: Ruud Berends.
•Association & Professional Organization

**Excess Audio / Light & Video Rentals BV,** Veilingweg 3, 3034 KB Rotterdam, (+31) 10.201 2111, Fax: (+31) 10.213 2083, E-Mail: info@excess.nl, Web Site: www.excess.nl, Sales Dir.: P. Barnouw; Rental Dir.: G. Buys; Studio Dir.: H. Pieters; Sales Dir.: R. Barnouw.
•Mastering Facility

**Greenheart Music (Div. of Greenheart Marketeers b.v.),** Dotterweide 12, 2740 AD Waddinxveen, (+31) 1826 15666, Fax: (+31) 1826 33112, E-Mail: info@greennet.nl, Web Site: www.greennet.nl, Pres.: Silvia Krebaum; MD: Rudy A.J. Krebaum.
•Music Library

**Hypsos InstorePartner (Div. of Hypsos Group),** Batenburgweg 5, 3769 CB Soesterberg, (+31) 346.357 500, Fax: (+31) 346.357 599, E-Mail: info@hypsos.com, Web Site: www.hypsos.com, MD: Johan Van De Water; Dir.: Mark Van De Water; Financial Dir.: Aart Bor.
•Store Fixture Manufacturer

**Industrial Automation Integrators (IAI) BV (Div. of DOCdata N.V.),** De Run 5406, 5504 DE Veldhoven, (+31) 40.254 2445, Fax: (+31) 40.254 5635, E-Mail: info@iai.nl, Web Site: www.iai.nl, MD: Jan Cobben.
•CD Processing Equipment Manufacturer

**Intercassette ITC,** 2 Eendrachtstraat, 1531 DV Wormer, (+31) 75.642 1304, Fax: (+31) 75.642 7390
•Blank Tape Loader
•Custom Tape Duplicator

**International Association of Entertainment Lawyers (IAEL),** c/ o Hellingman Bunders, Hobbemastraat 14, 1071 ZB Amsterdam, (+31) 20.6700 034, Fax: (+31) 20.6700 035, Web Site: www.iael.org, Pres.: Tara Donovan; Treasurer: Marcel Bunders; Sec.: Duncen Calow.
•Association & Professional Organization

**Kalff, Katz & Koedooder Advocatem,** Prins Hendriklaan 17, 1075 AZ Amsterdam, (+31) 20.676 0780, Fax: (+31) 20.675 2764, E-Mail: info@3k.nl, Web Site: www.3k.nl, Pres.: Margriet T.M. Koedooder.
•Entertainment Attorney

**Langenpac NV,** Edison St. 18, 6604 BV Wijchen, (+31) 24.648 6655, Fax: (+31) 24.648 6657, E-Mail: info@langenpac.com, Web Site: www.langenpac.com
•Packaging & Labeling Equipment

**MPIO BV,** Planetenweg 11-41, Unit 23A, 2132 HN Hoofddorp, (+31) 23.557 7889, Fax: (+31) 23.562 5752, Web Site: www.mpio.com
•Digital Music Companies & Services

**Maxell Benelux BV,** Wamberg 36, 1083 CW Amsterdam, (+31) 20.646 0346, Fax: (+31) 20.642 6685, E-Mail: mbe@maxell.eu.com, Web Site: www.maxell.nl, Dir: R. A. H. Borsboom.
•Blank Recording Media Manufacturer

**Maycom Audio Systems (Div. of Solid Semecs B.V.),** Oostwijk 18, 5406 XT Uden, (+31) 413.339 700, Fax: (+31) 413.339 729, E-Mail: sales@maycom.nl, Web Site: www.maycom.nl, Sales Dir.: Dave Groeneveld.
•Digital Music Companies & Services

**MediaMotion Nederland BV,** Industrielaan 24, 5406 XC Uden, (+31) 413.284 444, Fax: (+31) 413.450 2907, (+31) 413.284 777, E-Mail: infosales@nl.mediamotion.com, Web Site: www.mediamotion.com
•CD, CD-ROM & DVD Replicator

**Mirasound Studio & Productions,** Ariane 6, 3824 MB Amersfoort, (+31) 33.455 5004, Fax: (+31) 33.455 2730, E-Mail: info@mirasound.nl, Web Site: www.mirasound.nl
•CD, CD-ROM & DVD Replicator
•Mastering Facility

**Music & Images,** Achterom 150, 1211 PD Hilversum, (+31) 35.672 7474, Fax: (+31) 35.672 7479, E-Mail: sales@music-images.nl, Web Site: www.music-images.nl
•Music Library

**NVPI,** Albertus Perkstraat 36, 1217 NT Hilversum, (+31) 35.625 4411, Fax: (+31) 35.625 4410, E-Mail: info@nvpi.nl, Web Site: www.nvpi.nl, Contact: Bas de koning.
•Association & Professional Organization

**NautaDutilh,** Strawinkylaan 1999, 1077 JC Amsterdam, (+31) 20.717 1000, Fax: (+31) 20.717 1111, E-Mail: info@nautadutilh.com, Web Site: www.nautadutilh.com, Attorney: John Allen.
•Entertainment Attorney

**OTB Engineering B.V. (Div. of OTB Group),** Luchthavenweg 10, 5657 EB Eindhoven, (+31) 40.2581 700, Fax: (+31) 40.2509 871, E-Mail: info@otb.nl, Web Site: www.otb.nl
•CD Processing Equipment Manufacturer

**Onyx Advanced Audio Technologies,** Grindmeer 15, 3994 JA Houten, (+31) 30.259 9571, Fax: (+31) 30.259 9572, E-Mail: info@onyx-audio.com, Web Site: www.onyx-audio.com
•CD Processing Equipment Manufacturer

**Pollyprint Pack and Disc (Div. of Chemco Engineering BV),** 4e Industrieweg 2, 3411 MC Lopik, (+31) 348.559 310, Fax: (+31) 348.559 376, E-Mail: kuysleis@kuysleis.com, Web Site: www.kuysleis.com, Contact: Ms. Aafke Kers Loenen; Contact: Mrs. M Westhoek-Endeveld; Contact: Michael Wanders.
•Printing

**Pors / Impact Creative Music Publishing,** Riet St. 2, 5662 RC Geldrop, (+31) 40.285 7782, Fax: (+31) 40.285 9216, E-Mail: info@pors.nl, Web Site: www.pors.nl, Pres.: Henrie Pors; GM: E. Pors.
•Music Library

**Ricoh Nederland B.V.,** Basicweg 24, 3821 BR Amstelveen, (+31) 20.547 4111, Fax: (+31) 20.547 4222, E-Mail: webmaster@ricoh-europe.com, Web Site: www.ricoh-europe.com
•Blank Recording Media Manufacturer
•CD, CD-ROM & DVD Replicator

**SAE Institute,** Johan von Hasseltweg 31, 1021 KN Amsterdam, (+31) 20.622 8790, Fax: (+31) 20.428 1419, E-Mail: info@sae.nl, Web Site: www.sae.edu
•Schools & Educational Institution

**SAE Institute,** Groothanelsgebouw, Weena 723, 3013 AM Rotterdam, GA, (+31) 10.411 7951, Fax: (+31) 10.411 7952, E-Mail: rotterdam@sae.nl, Web Site: www.sae.edu, College Mgr.: Dennis Beentjes.
•Schools & Educational Institution

**SENA,** Catharina van Renneslaan 8, 1212 CX Hilversum, (+31) 35.625 1700, Fax: (+31) 35.628 0971, E-Mail: sena@sena.nl, Web Site: www.sena.nl, Mng. Dir.: Hans van Berkel.
•Association & Professional Organization
•Performing and Mechanical Rights Organization

**St. Ives Multimedia BV,** Energielaan 2, 5405 AD Uden, (+31) 413.333 666, Fax: (+31) 413.333 695, E-Mail: sales@stives.nl, Web Site: www.st-ives-mm.co.uk
•Envelopes & Mailers
•Jacket/Sleeve Manufacturer
•Printing

**Salisbury BV,** Koninginneweg 62, 3331 CG Zwijndrecht, (+31) 78.620 0000, Fax: (+31) 78.619 7475, E-Mail: info@salisbury.nl, Web Site: www.salisbury.nl, Pres.: Fred Tollenaar.
•CD, CD-ROM & DVD Replicator
•Custom Tape Duplicator
•Mastering Facility

**Sentinel B.V. (Div. of Sentinel N.V.),** Oscar Romerolaan 3, 1216 TJ Hilversum, (+31) 3562.52700, Fax: (+31) 3562.35113, E-Mail: info@sentinel.nl, MD: Tony Neven; Sales Mgr.: M. Vander Schaaff.
•Blank Recording Media Manufacturer

**Sollas Holland B.V.,** Bruynvisweg 1, 1531 AX Wormer, (+31) 75.628 4751, Fax: (+31) 75.628 0266, E-Mail: contact@sollas.com, Web Site: www.sollas.com
•Packaging & Labeling Equipment

**Sony Nederland,** Schipholweg 275, Sony City, 1171 PK Badhoevedorp, (+31) 20.658 1911, Fax: (+31) 20.658 5454, Web Site: www.sony.nl
•Blank Recording Media Manufacturer

**Sound Factory,** Akeleibaan 70, 2908 KA Capelle a/d IJssel, (+31) 10.450 6482, Fax: (+31) 10.279 9473, E-Mail: soundfactory@cddirect.nl, Web Site: www.soundfactory.nl
•Mastering Facility

**Stichting GRAP,** Oudebrusteeg 11, 1012JN Amsterdam, (+31) 20.420 8160, Fax: (+31) 20.638 3071, Web Site: www.grap.net
•Association & Professional Organization

**Super Jewel Box International B.V.,** Eindhovenseweg 75, 5582 HR Waalre, (+31) 40.293 1219, Fax: (+31) 40.291 0928, E-Mail: info@superjewelbox.com, Web Site: www.superjewelbox.com, MD: Jan Schuurs; Acct. Mgr.: Brigit van Winkel.
•Jewel Box Manufacturer

**ToCo Europe,** Koninginnelaan 30, 3762 DE Soest, (+31) 35.6097 999, Fax: (+31) 35.6029 999, E-Mail: info@toco.nl, Web Site: www.toco-international.com, Mng. Dir.: Marc De Raaff; Export Mgr.-Western Europe/NA: Ronald Van Swieten; Office Mgr.: Marleen Stelte-Roskam.
•Int'l Brokers/Agents of Music/Video

**Toco International,** Koninginnelaan 38, 3760 DH Soest, (+31) 35.609 7999, Fax: (+31) 35.602 9999, E-Mail: info@toco.nl, Web Site: www.toco-international.com
•Int'l Brokers/Agents of Music/Video

**Top Format Publishing,** Wilhelminapark 1, 2012 KA Haarlem, (+31) 23.532 0640, Fax: (+31) 23.551 3840, E-Mail: info@topformat.nl, Web Site: www.topformat.nl
•Music Library

**Universal Music International Manufacturing & Logistics,** PO Box 23, 3740 AA Baarn, (+31) 35.548 9345, Fax: (+31) 35.541 6400, Web Site: www.u-m-l.com, CFO: Niek van den Hoven; VP Global Royalties: Hein van Leeuwen; VP IT Global Applications: Danny Matulessy.
•CD, CD-ROM & DVD Replicator
•Mastering Facility

**VMN,** Stationsweg 117-5, 3844 GC Hardarwijk, (+31) 3444 32165, Fax: (+31) 8422 06414, E-Mail: info@vmn.nl, Web Site: www.vmn.nl, Sec. Gen.: Frans de Wit.
•Performing and Mechanical Rights Organization

**Robert Van Der Kroft Advocaten,** Herengracht 514, 1017 CC Amsterdam, (+31) 20.670 6060, Fax: (+31) 20.670 6061, E-Mail: info@rvdk.com, Web Site: www.rvdk.com, Partner: Radboud Ribbert.
•Entertainment Attorney

**Wisseloord Studios (Div. of Wisseloord Holding),** Catharina van Renneslaan 10, 1217 CX Hilversum, (+31) 35.626 1100, Fax: (+31) 35.624 4881, E-Mail: info@wisseloord.nl, Web Site: www.wisseloord.nl, Studio Mgr.: Bharati Petter; Engineer: Arjen Mensinga.
•Mastering Facility

# NEW CALEDONIA

## RECORD LABELS (INDEPENDENT)

**Mangrove Productions,** 96 Route du Port, Despointes, Noumea, 98803, (+687) 285 685, Fax: (+687) 285 685, E-Mail: mangrove@canl.nc, Web Site: www.mangrove.ws, Mgr./Producer: Alain LeCante; Asst. Mgr.: David Trouffier.
*Labels: (Distributed)* Pacific Gold, Vanuata

# NEW ZEALAND

## RECORD LABELS (MAJOR)

**EMI Music New Zealand (Div. of EMI Music),** PO Box 864, Shortland St., Auckland, (+64) 9.356 1570, Fax: (+64) 9.366 7221, Web Site: www.emimusic.co.nz, MD: Chris Caddick.
*Labels: (Owned)* ABC, Alberts, Blue Note, Capitol, Capitol Nashville, Chrysalis, EMI America, EMI UK, PMI, Pagan, Parlophone, SMK, Virgin

**Festival Mushroom Records (Div. of Warner Music Group),** 41-45 Ireland St., Freeman's Bay, Grey Lynn, Auckland, (+64) 9.361 0223, Fax: (+64) 9.376 1859, E-Mail: office@fmrecords.co.nz, Web Site: www.festivalrecords.com.au, www.mushroom.com, GM ( Opns./ Finance): Darryl Parker; A&R/Label Mgr.: Ashley Page; Mktg. Mgr.: Jonathan Hughes.
*Labels: (Distributed)* Disney, Fantasy, Festival, Flying Nun, Hollywood, Infectious, Mushroom Australia, Mushroom UK, Rykodisk, Sputnik, TVT, Tommy Boy

**Sony BMG Music Entertainment New Zealand Ltd. (Div. of Sony BMG),** Level 1, 103 Carlton Gore Rd., Newmarket, Auckland, (+64) 9.378 0491, Fax: (+64) 9.378 0496, Web Site: www.sonybmg.co.nz, GM Sony BMG New Zealand: Michael Bradshaw; Sales/Retail Mktg. Dir.: Noel Barkley; Mktg. Dir.: Kim Boshier; Contact: Nicky Harrup.
*Labels: (Owned)* HooF, *(Distributed)* Heart Music, Sanctuary

**Universal Music New Zealand (Div. of Universal Music Group),** Site 3, Stables Bldg., 30 St. Benedicts St., Newton, Auckland, (+64) 9.375 7575, Fax: (+64) 9.375 7576, E-Mail: nzinfo@umusic.com, Web Site: www.umusic.co.nz, MD: Adam Holt; Mktg. Dir.: Phil Howling; Finance Dir.: Tony Jenks; Head of Labels: Tanya Perrie; Head of Promos.: Gerhard Simanke; Dir. UM3, Classics&Jazz: Alister Cain; Label Mgr.-Classics/Jazz: Robyn Kennerley.
*Labels: (Distributed)* A & M, ARGO, Amadeo, Archiv, Atlas, Axiom, Belart, Birdology, DJM, Decca, Def Jam, Deram, Deutsche Grammophon, ECM, FFRR, Fiction, Fontana, Fourth & Broadway, Gee St, Gitanes, Go! Discs, huh!, Island, JMT, Karussell, L'oiseau-lyre, Limelight, London, MPS, Mango, Mercury, Mo Jazz, Mother, Motown, One Little Indian, Perspective, Philips, Pickwick, Point Music, Polydor, R.A.L., Red Eye, Rocket, Scotti Bros, Sonet (Atomic Swing), Success, Talkin' Loud, Tamla (Motown), Vertigo, Verve, Wing

**Warner Music New Zealand Ltd. (Div. of Warner Music Group),** Level 2, 14 Jervois Rd., Auckland, (+64) 9.361 4834, Fax: (+64) 9.307 0917, Web Site: www.warnermusic.com, GM: Jerry Lloyd; Label Mgr.: Lisa Cotter.

## RECORD LABELS (INDEPENDENT)

**AIRE Records & Publishing,** PO Box 6077, Christchurch, (+64) 3.980 8970, Fax: (+64) 3.348 4303, E-Mail: richard@bel-air.co.nz, Web Site: www.bel-air.co.nz, Dir.: Richard Payne.

**Arch Hill Recording,** PO Box 68-194, Auckland, (+64) 9.360 0772, E-Mail: ben@archhill.co.nz, Web Site: www.archhill.co.nz, GM: Ben Howe.

**DawnRaid Entertainment,** Level 1, 133 Kolmar Rd., Papatoetoe, Auckland, (+64) 9.278 9396, Fax: (+64) 9.278 0831, E-Mail: info@dawnraid.co.nz, Web Site: www.dawnraid.co.nz, www.dawnraid.com.au, CEO: Andy Murnane; CEO: Danny.
*Labels: (Owned)* Clientele

**Earwig Studios,** 41 Birkenhead Ave., Auckland, (+64) 9.480 2219, Fax: (+64) 9.480 2234, E-Mail: darren@earwig-studios.co.nz, Web Site: www.earwig-studios.co.nz, Mgr.: Darren McShane.

**Flying Nun (Div. of Festival/ Mushroom Records),** 41-45 Ireland St., Freemans Bay, (+64) 9.361 0223, Fax: (+64) 9.376 1859, E-Mail: info@flyingnun.co.nz, Web Site: www.flyingnun.co.nz, Special Mkts./Music Supervision: Dylan Pellet; Label Mgr.-Australia: Kathryn Taylor; A&R Mgr.: Ashley Page.
*Int'l Reps.:* Festival Mushroom Records (Australia)

**HUH! Records,** 106/35 High St., Auckland, 1001, (+64) 9.309 5206, Fax: (+64) 9.366 0411, E-Mail: simon@huhrecords.com, Web Site: huhrecords.com, Owner: Simon Grigg.
*Labels: (Owned)* Huh, Joy
*Int'l Reps.:* Universal Music & Video Distribution, Festival Mushroom Records (Australia)

**Intergalactic Records Ltd.,** 3111 Great North Rd., Auckland, (+64) 9.827 4544, (+64) 9.827 4500, Fax: (+64) 9.827 4544, E-Mail: info@intergalacticrecords.com, Web Site: www.intergalacticrecords.com, Dir.: Andrew Featherstone.

**Jayrem Records Ltd.,** Box 38-558, Wellington, (+64) 4.939 3840, Fax: (+64) 4.939 3840, E-Mail: jayrem@jayrem.co.nz, Pres.: James Moss.
*Labels: (Owned)* Fari, Jayrem, *(Distributed)* Ace, Beat Goes On, Cherry Red, Studio Horizon, Trojan
*Int'l Reps.:* Jayrem Records Ltd. (New Zealand)

**Kog Transmissions,** Level 2, 509 New North Rd., Kingsland, Auckland, (+64) 9.846 1966, Fax: (+64) 9.846 1963, E-Mail: info@kog.co.nz, Web Site: www.kog.co.nz, MD: Chris Chetland.

**Loop Recordings Aot[ear]oa,** PO Box 9737, Wellington, (+64) 4.803 3055, Fax: (+64) 4.803 3055, E-Mail: loop@loop.co.nz, Web Site:

www.loop.co.nz, Label Mgr.: Michael Tucker.

**MAI Media Ltd. (Div. of Mai Media Group),** 107 Great North Rd./Grey Lynn, Auckland, (+64) 9.977 7800, Fax: (+64) 9.977 7801, Web Site: www.maifm.co.nz, MD: Graham Pryor; Nat'l Sales Mgr.: Toni Urlich; Mktg. Mgr.: Natasha Meleisea.

**Muse Entertainment,** PO Box 46129, Herne Bay, Auckland, (+64) 9.360 8377, Fax: (+64) 9.360 8376, E-Mail: mark@muserecords.com, Web Site: www.muserecords.com, Mgr.: Mark Roach.

**Music World,** 205 Wairau Rd., Level One, Glenfield, Auckland, (+64) 9.444 6470, Fax: (+64) 9.444 6475, E-Mail: music@musicw.co.nz, GM: Ross Donohue; Sales: Rod Biffin.
*Labels: (Owned)* Audiomasters, Celtic Gold, Christmas Collection, Kiddidisc, Maestro Masters, Marvel, Music World, Platinum Collection, Relaxation Soundscapes, Sound Effects, Trinity, World Music

**Pagan Records Ltd.,** Studio Eight, Beresford St., Newton, Auckland, (+64) 9.302 3228, Fax: (+64) 9.302 3229, E-Mail: trevor@pagan.co.nz, Web Site: www.pagan.co.nz, MD: Timothy Moon; A&R Dir.: Trevor Reekie.
*Labels: (Owned)* Antenna Recordings

**Panther City Records Ltd.,** 35 Crescent E., Waiheke Island, Auckland, (+64) 9.372 8815, Fax: (+64) 9.372 8913, E-Mail: cprice@panther-city.co.nz, Dir.: Chris Price.

**Parachute Records,** 10 Boston Rd., Mt. Eden, Auckland, 1003, (+64) 9.366 1627, Fax: (+64) 9.366 1628, E-Mail: david.curtis@parachutemusic.com, Web Site: www.parachutemusic.com, Chief Exec.: Mark de Jong; Dir. Records/Publishing: David Curtis.

**Rouge Records,** PO Box 78107, Grey Lynn, Auckland, 1002, (+64) 9.376 1838, Fax: (+64) 9.376 8003, E-Mail: hersh@rouge.co.nz, Web Site: www.jewsbrothers.com

**SDL Music Ltd.,** 136B Newton Rd., Newton, Auckland, 1001, (+64) 9.373 5313, Fax: (+64) 9.630 9315, E-Mail: scoopdeloop@xtra.co.nz, Web Site: www.geocities.com/scoopdeloop, Dir. Booking Agent: Neil Hannon.
*Int'l Reps.:* Global Routes Music (New Zealand)

**Shock Records Distribution,** Level 4, Parnell Rd. & Augustus Ter., Parnell, Auckland, (+64) 9.353 6961, (+64) 9.356 8439, Fax: (+64) 9.353 6960, E-Mail: info@shockrecords.co.nz, Web Site: www.shock.com.au, GM: Daren Humphries; Mktg./Promo. Mgr.: Lisa Parish.

**Southbound Records Australasia,** 166 Gowing Dr., Meadowbank, Auckland, 1005, (+64) 9.578 3664, Fax: (+64) 9.578 3662, E-Mail: jeffrey@southbound.co.nz, Web Site: www.southbound.co.nz, MD: Jeffrey Stothers.
*Labels: (Distributed)* Disconforme, What Music, Yep Roc

**Universal Children's Audio (UCA) Ltd.,** UCA House, 20 Muri Rd., Pukerua Bay, Porirua, 6010, (+64) 4.237 7009, (+64) 4.239 9971, Fax: (+64) 4.239 9976, (+64) 4.238 2447, E-Mail: uca@ucamusic.com, Web Site: www.ucamusic.com, Office Mgr.: Rick Sahar; Studio Mgr./Producer: Tony Clark; Pjcts. Mgr.: Radha Sahar.

**Warm Earth Records (Div. of Spirit of Play Productions, Ltd.),** PO Box 60057, Titirangi, Auckland, 7, (+64) 9.817 4639, (+64) 9.817 4638, Fax: (+64) 9.817 3624, E-Mail: wmearth@attglobal.net, MD: Julie Foa'i.

**Wildside / Felix Records,** Apt. 15, 11 Balfour Rd., Parnell, 1001, (+64) 9.377 2546, Fax: (+64) 9.377 2572, E-Mail: info@wildsiderecords.com, Web Site: www.wildsiderecords.com, MD: Murray Cammick.
*Int'l Reps.:* Global Routes Music (New Zealand)

**Yellow Eye Music,** PO Box 6173, North Dunedin, (+64) 3.473 9426, Fax: (+64) 3.473 9700, E-Mail: simon@yelloweye.co.nz, Web Site: www.yelloweye.co.nz, Partner: Simon Vare; Partner: Mike Pearce; Partner: Steve Courname.
*Labels: (Distributed)* Blah Blah Blah, Global Routes, Infinite Regress, Jayrem, Oracle, Rat Brain, Swerve
*Int'l Reps.:* Global Routes Music (New Zealand), Jayrem Records Ltd. (New Zealand), Yellow Eye Music (New Zealand)

## MUSIC PUBLISHERS

**AIRE Records & Publishing,** PO Box 6077, Christchurch, (+64) 3.980 8970, Fax: (+64) 3.348 4303, E-Mail: richard@bel-air.co.nz, Web Site: www.bel-air.co.nz, Dir.: Richard Payne.

**Jayrem Records Ltd.,** Box 38-558, Wellington, (+64) 4.939 3840, Fax: (+64) 4.939 3840, E-Mail: jayrem@jayrem.co.nz, Pres.: James Moss.

**Love to Sing Ltd.,** Unit 4, 9 Lillington Rd., Remuera, Auckland, 1005, (+64) 9.524 0528, Fax: (+64) 9.524 0529, E-Mail: linda@lovetosing.co.nz, Web Site: www.lovetosing.co.nz, Dir.: Linda Adamson; Dir.: Debbie Morpeth.

**MAI Media Ltd. (Div. of Mai Media Group),** 107 Great North Rd./Grey Lynn, Auckland, (+64) 9.977 7800, Fax: (+64) 9.977 7801, Web Site: www.maifm.co.nz, MD: Graham Pryor; Nat'l Sales Mgr.: Toni Urlich; Mktg. Mgr.: Natasha Meleisea.
*Administered:* Mai Publishing, Mushroom Publishing

**Pagan Records Ltd.,** Studio Eight, Beresford St., Newton, Auckland, (+64) 9.302 3228, Fax: (+64) 9.302 3229, E-Mail: trevor@pagan.co.nz, Web Site: www.pagan.co.nz, MD: Timothy Moon; A&R Dir.: Trevor Reekie.

**Pegasus Music (APRA),** 74 Mountain View Rd., Otorohanga, 2564, (+64) 7.873 6187, Fax: (+64) 7.873 6181, E-Mail: peg.music@xtra.co.nz, Web Site: www.pegasusmusic.biz, Pres.: Errol Peters; Creative Mgr.: Ginny Peters.

**Yellow Eye Music,** PO Box 6173, North Dunedin, (+64) 3.473 9426, Fax: (+64) 3.473 9700, E-Mail: simon@yelloweye.co.nz, Web Site: www.yelloweye.co.nz, Partner: Simon Vare; Partner: Mike Pearce; Partner: Steve Courname.

## VIDEO/DVD COMPANIES

**Warner Home Video Ltd.,** 15 Hopetown St., 8th Fl. Newton, Auckland, (+64) 9.379 2964, Fax: (+64) 9.309 2795, Web Site: www.warnerbros.co.nz, MD: Craig Scott.
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Special Interest Only, Children's, Documentary.

## WHOLESALERS & DISTRIBUTORS

**EMI Music New Zealand (Div. of EMI Music),** PO Box 864, Shortland St., Auckland, (+64) 9.356 1570, Fax: (+64) 9.366 7221, Web Site: www.emimusic.co.nz, MD: Chris Caddick.

**Flying Nun (Div. of Festival/Mushroom Records),** 41-45 Ireland St., Freemans Bay, (+64) 9.361 0223, Fax: (+64) 9.376 1859, E-Mail: info@flyingnun.co.nz, Web Site: www.flyingnun.co.nz, Special Mkts./Music Supervision: Dylan Pellet; Label Mgr.-Australia: Kathryn Taylor; A&R Mgr.: Ashley Page.
(Distributor)

**Global Routes Music,** Unit 5, 677 Great North Rd., Grey Lynn, Auckland, (+64) 9.376 1808, Fax: (+64) 9.529 9086, E-Mail: bernie.griffen@globalroutes.co.nz, Web Site: www.globalroutes.co.nz, MD: Bernie Griffen; Promo. Mgr.: Hamish Walker; Sales Mgr./Radio Plugger: Natalie Wilson; Finance Mgr.: Karen Brooke.
(Distributor, Importer, Exporter, Record Label)
*Labels Distributed: Audio:* Low Down Records (New Zealand); SDL Music Ltd. (New Zealand); Wildside / Felix Records (New Zealand); Yellow Eye Music (New Zealand)
*Products/Accessories:* Storage & Carrying Cases: Shape CD Flip Files

**Jayrem Records Ltd.,** Box 38-558, Wellington, (+64) 4.939 3840, Fax: (+64) 4.939 3840, E-Mail: jayrem@jayrem.co.nz, Pres.: James Moss.
(Distributor, Importer, Exporter)
(Compact Disc, Pre-Recorded Audio Tape, DVD, Records (LP's, 12-Inch))
*Labels Distributed: Audio:* Jayrem Records Ltd. (New Zealand); Yellow Eye Music (New Zealand); Mojo Records UK (United Kingdom)

**Sony BMG Music Entertainment New Zealand Ltd. (Div. of Sony BMG),** Level 1, 103 Carlton Gore Rd., Newmarket, Auckland, (+64) 9.378 0491, Fax: (+64) 9.378 0496, Web Site: www.sonybmg.co.nz, GM Sony BMG New Zealand: Michael Bradshaw; Sales/Retail Mktg. Dir.: Noel Barkley; Mktg. Dir.: Kim Boshier; Contact: Nicky Harrup.
*Labels Distributed: Video:* New Vision Video.

**Tahitian Audio Vvideo Distribution (TAVT NZ),** 45 Caravelle close Mangere, Auckland, (+64) 9.275 7990, Fax: (+64) 9.275 7983, Web Site: www.tavtpacific.com

**Triton Music Ltd.,** 28B Portage Rd., New Lynn, Auckland, (+64) 9.826 3520, Fax: (+64) 9.826 3514, E-Mail: paul@tritonmusic.co.nz, MD/Buyer: Paul Merton.
(Distributor, Importer, Exporter)
(Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch))
*Labels Distributed: Video:* BBC Video.
*Products/Accessories:* Blank Tape: TDK, Chyme

**Warner Music New Zealand Ltd. (Div. of Warner Music Group),** Level 2, 14 Jervois Rd., Auckland, (+64) 9.361 4834, Fax: (+64) 9.307 0917, Web Site: www.warnermusic.com, GM: Jerry Lloyd; Label Mgr.: Lisa Cotter.
(Distributor)

**Yellow Eye Music,** PO Box 6173, North Dunedin, (+64) 3.473 9426, Fax: (+64) 3.473 9700, E-Mail: simon@yelloweye.co.nz, Web Site: www.yelloweye.co.nz, Partner: Simon Vare; Partner: Mike Pearce; Partner: Steve Courname.
(Distributor, One-Stop, Rackjobber, Importer, Exporter)
*Labels Distributed: Audio:* Blah Blah Blah Records Pty. Ltd. (Australia); Yellow Eye Music (New Zealand)

## SERVICES

**Australasian Mechanical Copyright Owners Society NZ Ltd. (AMCOS),** 92 Parnell Rd., Auckland, (+64) 9.379 0638, Fax: (+64) 9.379 3205, E-Mail: info@amcos.com.au, Web Site: www.amcos.com.au, Dir. New Zealand Opns.: Anthony Healey; Mgr. Mechanical Rights Div.: Joanne Cleary; Mgr. Synch/Label Licensing: Greer Donovan.
- Association & Professional Organization
- Performing and Mechanical Rights Organization

**Australasian Performing Right Association (APRA),** 92 Parnell Rd., Auckland, (+64) 9.379 0638, Fax: (+64) 9.379 3205, E-Mail: apra@apra.com.au, Web Site: www.apra.co.nz, CEO: Anthony Healey; Finance Mgr.: Blair Nixon; Membership Mgr.: Petrina George.
- Performing and Mechanical Rights Organization

**Conservatorium Music-Wellington Campus (Div. of Massey University),** Private Box 756, Wellington, (+64) 4.801 5799, Fax: (+64) 4.801 2692, Web Site: www.wellington.massey.ac.nz
- Schools & Educational Institution

**Dominion Law,** Ste. 2-3, D72, 72 Dominion Rd., Mt. Eden, Auckland, (+64) 9.638 6696, Fax: (+64) 9.638 9139, E-Mail: chris@dominionlaw.co.nz, Web Site: www.dominionlaw.co.nz, Partner: Chris Hocquard; Solicitor: Tim Riley.
- Entertainment Attorney

**4Displays,** PO Box 260 42, Howick East, Auckland, 1310, (+64) 9.534 8019, Fax: (+64) 9.534 8010, E-Mail: sales@4displays.co.nz, Web Site: www.4displays.co.nz
- Store Fixture Manufacturer

**Media Technology,** 17-21 Maidstone St., Ponsonby, Auckland, (+64) 9.376 8848, Fax: (+64) 9.378 9494, E-Mail: service@mediatec.co.nz, Web Site: www.softwareimages.co.nz, GM: David Hill; Sales Mgr.: Roger McSaveney; Sales Support: Andrew Tolley; Sales Support: Natasha Freeman.
- CD, CD-ROM & DVD Replicator

**Muse Entertainment,** PO Box 46129, Herne Bay, Auckland, (+64) 9.360 8377, Fax: (+64) 9.360 8376, E-Mail: mark@muserecords.com, Web Site: www.muserecords.com, Mgr.: Mark Roach.
- Graphic Design

**New Zealand Music Commission,** Upstairs-7 Great North Rd.-Ponsonby, Auckland, (+64) 9.376 0115, Fax: (+64) 9.370 0116, E-Mail: info@nzmusic.org.nz, Web Site: www.nzmusic.org.nz, Exec. Dir.: Cath Andersen.
- Association & Professional Organization

**New Zealand Musicians Union,** 35-39 George St., Kingsland, Auckland, (+64) 9.375 2680, Fax: (+64) 9.375 2681, (+64) 9.834 5997, E-Mail: drumsing@xtra.co.nz, peter.shannon@sfwu.org.nz, Rep.: Peter Shannon.
- Association & Professional Organization

**Panasonic New Zealand Ltd.,** 350 Te Irirangi Dr., E. Tamaki, Private Bag 14911, Panmure, Auckland, (+64) 9.272 0100, Fax: (+64) 9.272 0137, E-Mail: customerservice@panasonic.co.nz, Web Site: www.panasonic.co.nz
- Blank Recording Media Manufacturer

**Phonographic Performance (NZ) Ltd. (PPNZ) (Div. of Recording Industry Association of New Zealand),** 11 York St., Parnell, Auckland, (+64) 9.308 0510, Fax: (+64) 9.306 4977, E-Mail: music@rianz.org.nz, Web Site: www.rianz.org.nz, GM: Campbell Smith; Finance Dir.: Jennie Allen.
- Performing and Mechanical Rights Organization

**Recording Industry Association of New Zealand (RIANZ),** 11 York St., Parnell, Auckland, (+64) 9.308 0510, Fax: (+64) 9.306 4977, E-Mail: music@rianz.org.nz, Web Site: www.rianz.org.nz, CEO: Campbell Smith; Finance Dir.: Jennie Allen.
- Association & Professional Organization

**SAE Institute,** 10 Heather St., Parnell, Auckland, (+64) 9.373 4712, Fax: (+64) 9.373 4713, E-Mail: info@sae.co.nz, Web Site: www.sae.edu, Institute Principal: Joseph Campus; Academic Coord.: John Reynolds.
- Schools & Educational Institution

**Sony New Zealand Ltd.,** Akorage Business Park, Northcote, Auckland, (+64) 9.488 6188, Fax: (+64) 9.488 0115, Web Site: www.sony.co.nz
- Blank Recording Media Manufacturer

**Stebbing Recording Centre Ltd.,** 108-114 Jervois Rd., Herne Bay, Auckland, (+64) 9.376 2426, Fax: (+64) 9.378 1537, E-Mail: sales@stebbing.co.nz, Web Site: www.stebbing.co.nz
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**Tasman Westside,** 20 Lansford Crescent, Auckland, (+64) 9.820 7124, Fax: (+64) 9.828 1663, Web Site: www.tasmanwestside.co.nz
- Printing

# NIGERIA

## RECORD LABELS (INDEPENDENT)

**Franchise Events, Ltd.,** 321 Road, Festatic Town, Lagos, 23401, (+234) 471 5335, E-Mail: franchise_events-ltd@mail2webmaster.com, Pres./CEO: Prince Stephen Obakpee.

# NORWAY

## RECORD LABELS (MAJOR)

**EMI Music Norway (Div. of EMI Music),** PO Box 492 Sentrum, Karl Johans Gt. 12J, 0105 Oslo, (+47) 2205 2700, Fax: (+47) 2242 2040, E-Mail: kontakt@emi.no, Web Site: www.emi.no, www.capitolrecords.no, www.virginrecords.no, Pres.: Per Eirik Johansen.
*Labels: (Owned)* Angel, Apple, Blue Note, Capitol, Capitol Nashville, Cooltempo, EMI Chrysalis, EMI Classics, Flex, Frituna, HMV, Harvest, Heavenly, Hemisphere, PMI, Parlophone, Positiva, Virgin Classics, *(Distributed)* C & C, Food, Grand Royal, Rec 90

**Sony BMG Music Entertainment Norway AS (Div. of Sony BMG),** Oscars Gate 30, 0352 Oslo, (+47) 22.880 000, Fax: (+47) 22.880 001, Web Site: www.sonybmg.no, MD Sony BMG Norway: Lena Midtveit, Mktg. Dir.: Ditleif M. Jacobsen; A&R Dir.: Jergen Bratlie; Strategic Mktg. Dir.: Erik Eken; Sales Mgr.: Rune Kristofferson.
*Labels: (Owned)* Ariola, Arista, Deconstruction, Milan, Norsk Plateproduksjon, RCA, *(Distributed)* Epic

**Universal Music AS (Div. of Universal Music Group),** Drammensveien 88B, 0271 Oslo, (+47) 22.541 400, Fax: (+47) 22.434 430, Web Site: www.universalmusic.no, MD: Petter Singsaas; Finance Dir.: Eddie Nygren; Local A&R: Yngve Naess; Mktg. Dir.: Morten Jensen; Sales Dir.: Harald Tomte; Classics/Jazz Mgr.: Oyvind Larsen; Strategic Mktg. Mgr.: Kjell Petter Askersrud; Sr. Pdct. Mgr.: Eivind Slotsvik; Int'l Pdct. Mgr.: Kathrine Baekkevold; Promo. Mgr. Int'l Pop: Gjermund Moastuen.
*Labels: (Owned)* GRP, Geffen, Interscope, Sonet

**Warner Music Norway (Div. of Warner Music Group),** Maridalsveien 87B, 0461 Oslo, (+47) 2340 7700, Fax: (+47) 2237 0761, Web Site: www.warnermusic.no, GM: Fred Engh; A&R: Terie Pederson; Promo.: Espen Waage.

## RECORD LABELS (INDEPENDENT)

**Beatservice Records,** PO Box 2478, 9272 Tromso, (+47) 77.688 117, Fax: (+47) 77.688 117, E-Mail: vidar@beatservice.no, Web Site: www.beatservice.no, Contact: Vidar Hanssen.

**Bonnier Amigo Music Norway A/S,** Riddervddsgt.3, 0258 Oslo, (+47) 22.432 000, Fax: (+47) 22.432 001, E-Mail: info.no@bonnieramigo.com, Web Site: www.bonnieramigo.no

**Curling Legs,** Stockholmsgaten 12, N-0552 Oslo, (+47) 23.009 274, Fax: (+47) 23.009 275, E-Mail: info@curlinglegs.no, Web Site:

INTERNATIONAL

www.curlinglegs.no, MD/Co-Owner: Knut Varnes.

**dbut records,** Postbus 167 Torshov, 0413 Oslo, (+47) 22.(41) 930 195, Fax: (+47) 22.201 325, E-Mail: post@dbut.no, Web Site: www.dbut.no, MD: John Birger Wormdahl.

**Gazell Christiania AS,** Damplass 25, N-0852 Oslo, (+47) 22.607 270, Fax: (+47) 22.600 284, E-Mail: info@gazell.net, Web Site: www.gazell.net, Pres.: Dag Haeggqvist.
*Labels: (Owned)* Gazell, Maypole, Vasco Da Gama

**Grappa Musikkforlag,** Akersgaten 7, N-0158 Oslo, (+47) 2335 8000, Fax: (+47) 2335 8001, E-Mail: info@grappa.no, Web Site: www.grappa.no, MD: Helge Westbye.
*Labels: (Owned)* Heilo, *(Distributed)* ECM, Simax Classics, Supernova

**Jazzland Recordings,** Molleparken 2C, N-0459 Oslo, (+47) 22.805 318, Fax: (+47) 22.805 319, E-Mail: jazzland@online.no, Web Site: www.jazzlandrec.com, Owner: Bugge Wesseltoft.

**Kirkelig Kulturverksted,** Hausmannsst. 14, 0178 Oslo, (+47) 2299 3450, Fax: (+47) 2299 3441, E-Mail: kkv@kkv.no, Web Site: www.kkv.no, MD/Mktg. Dir.: Erik Hillestad; Sales Dir.: Reidar Saunes; Export Exec.: Hege M. Folkestad.

**MBS,** Lokkejansen 56, 1301 Sandvika, (+47) 6752 2860, Fax: (+47) 6752 2861, E-Mail: info@farmenas.com, Web Site: www.farmenas.com, Mng. Dir.: Remo Rehder.

**MTG,** Kongens Gate 4, 0153 Oslo, (+47) 2241 0480, E-Mail: mtg@mtgmusic.no, Web Site: www.mtgmusic.no, MD: Larry Bringsjord; A&R: Ingrid Mork.
*Labels: (Owned)* City Connections, FTG, Funny Times Gap, Golden Voice, MTG, MTG Classey, Mind the Gap

**Naxos Norway,** PO Box A, 1454 Fagerstrand, (+47) 6696 5540, Fax: (+47) 6691 0202, E-Mail: info@naxos.no, Web Site: www.naxos.no, GM: Oddvar Hjelvik.

**New Cut Music/AS Hovik,** Karl Johansgt. 7, 0154 Oslo, (+47) 22.190 250, E-Mail: gelectra@online.no, Web Site: www.newcutmusic.com, Pres.: Ottar Johansen.

**Nordic Records,** Torggata 5, 0181 Oslo, (+47) 2310 5300, Fax: (+47) 2310 5301, E-Mail: tor@nordicrecords.net, Web Site: www.nordicrecords.net, CEO: Tor Eriksen; Internet/Web Mgr.: Thomas Muller; Mgr.: Morten Knudsen.
*Labels: (Owned)* Cosmos, Green, Nordic, Perceptive

**Notabene Records A/S,** Jacob Allsgt. 8B, 0368 Oslo, (+47) 22.558 110, Fax: (+47) 22.558 110, E-Mail: coolcats@online.no, MD: Ole A. Sorli.
*Labels: (Owned)* Notabene

**Ny Musikk,** Tollbugate 28, 0157 Oslo, (+47) 2233 7090, Fax: (+47) 2233 7095, E-Mail: nymusikk@nymusikk.no, Web Site: www.nymusikk.no, Pres.: Lene Grenager; Exec. Dir.: Anders Eggen.
*Labels: (Owned)* Albedo

**Odin Records,** Tollbugate 28, 0157 Oslo, (+47) 2335 8180, Fax: (+47) 2335 8181, E-Mail: norsk@jazzforum.no, Web Site: www.jazzforum.no

**Oslo Recordings,** Skippergata 28, 0154 Oslo, (+47) 22.340 555, Fax: (+47) 22.425 941, E-Mail: mail@oslorec.com, Web Site: www.oslorec.com, Producer/Writer: Ken Ingwersen; Producer/Writer: Jon Rydningen.

**Oslove Records,** Prinsensgt. 6, 0105 Oslo, (+47) 22.424 850, Fax: (+47) 22.424 851, E-Mail: oslove@oslove.com, Web Site: www.oslove.com

**Planet Noise,** Varthom, Sagveien 23 A, 0459 Oslo, (+47) 2.204 1010, Fax: (+47) 2.204 1011, E-Mail: karen@planetnoise.com, Web Site: www.planetnoise.com, Contact: Karen Thommesen.

**Playground Music Scandinavia (PGM),** St. Halvardsgate 33C, 0192 Oslo, (+47) 22.666 560, Fax: (+47) 22.666 561, E-Mail: info.norge@playgroundmusic.com, Web Site: www.playgroundmusic.com, GM: Gard Rystad.

**Racing Junior AS,** Brugata 3A, N-0189 Oslo, (+47) 22.051 050, Fax: (+47) 22.051 052, E-Mail: racing@racingjunior.com, Web Site: www.racingjunior.com, A&R: John Birger Wormdahl; A&R: Claes Olsen.

**Rec 90,** PO Box 1291, 5811 Bergen, (+47) 5532 3410, Fax: (+47) 5531 1875, E-Mail: rec90@rec90.com, Web Site: www.rec90.com, MD: Torfinn Nergaard Andersen; IT Mgr.: Bjarte Husebo.

**Rune Grammofon As,** Akersgata 7, 0158 Oslo, (+47) 2.335 8000, Fax: (+47) 2.335 8001, E-Mail: rune@grappa.no, Web Site: www.runegrammofon.com
*Int'l Reps.:* Verge Music Distribution (Canada)

**S2 Records Norway AS,** Uranienborgvn. 1, 0351 Oslo, (+47) 23.205 880, Fax: (+47) 23.205 885, E-Mail: info@s2records.com, Web Site: www.s2records.com, MD: Terje Engen.
*Labels: (Owned)* Black Pop, S2, *(Distributed)* Cooking Vinyl, Gazell, Glitterhouse
*Int'l Reps.:* Universal Music AS (Norway), Playground Music Scandinavia (PGM) (Sweden)

**Smalltown Supersound,** PO Box 2069, Grunerlokka, 0505 Oslo, (+47) 22.208 987, E-Mail: info@smalltownsupersound.com, Web Site: www.smalltownsupersound.com, MD: Joakim Haugland.

**Storyteller Records,** Neptunveien 2B, 0493 Oslo, (+47) 22.224 942, Fax: (+47) 22.224 943, E-Mail: storyteller@oslo.online.no, MD: Jon Johannessen.

**Talent Video & Audio Produksjon AS (TVA),** Holmenkollv, 46D, 0773 Oslo, (+47) 2.2322 1275, (+47) 2.322 1275, Fax: (+47) 2.2220 2203, E-Mail: talent@start.no, Web Site: talent.no, MD: Arve Sigvaldsen.
*Labels: (Distributed)* Big Hand, Crema, Evigo, Godt Norsk, Snowflake, Studio B, Talent, Victory

**Tee Productions,** PB 4663 Sofienberg, 0506 Oslo, (+47) 9162 5662, E-Mail: tp@teeproductions.com, Web Site: www.teeproductions.com, Pres.: Tommy Tee.

**Tribe Records,** 1257 Vika, 0111 Oslo, (+47) 22.019 080, Fax: (+47) 22.019 081, E-Mail: anders@triberecords.com, Mgr.: Christopher Collings.

**Trust Me Records (Div. of Trust Me Records v/Marit Karlsen),** Dalsberstien 7A, 0170 Oslo, (+47) 9324 9309, (+47) 2237.5459, Fax: (+47) 2191 5547, E-Mail: info@trustmerecords.com, Web Site: www.trustmerecords.com, MD: Marit Karlsen.

**Tylden & Co. AS,** PO Box 4343 Nydalen, Grefsen, 0402 Oslo, (+47) 23.401 000, Fax: (+47) 23.401 001, E-Mail: post@tylden.no, Web Site: www.tylden.no, MD: Audun Tylden; Mktg. Dir.: Espen Solli; Press/PR Mgr./Office Mgr.: Anne Kjelkenes; Sales Mgr.: Tom Houcle.

**Voices Music & Entertainment,** PO Box 2010 Grunerlokka, 0505 Oslo, (+47) 2322 6666, Fax: (+47) 2322 6667, E-Mail: info@vow.no, Web Site: www.vme.no, MD: Ketil Sveen; Mktg. Dir.: Dag Krogsvold.
*Labels: (Owned)* Big Ball, Deathlike Silence, Gin Fizz, Head Not Found, Metal Art Disco, Voices of Wonder

**Waterfall Production AS,** Inkognitogaten 8, 0258 Oslo, (+47) 23.085 080, Fax: (+47) 23.085 081, E-Mail: music@waterfall.no, Web Site: www.waterfall.no, MD: Kai Robole; A&R Mgr.: Kenneth Lewis.

## MUSIC PUBLISHERS

**Bonnier Amigo Music Norway A/S,** Riddervddsgt.3, 0258 Oslo, (+47) 22.432 000, Fax: (+47) 22.432 001, E-Mail: info.no@bonnieramigo.com, Web Site: www.bonnieramigo.no

**Gazell Christiania AS (TONO/NCB),** Damplass 25, N-0852 Oslo, (+47) 22.607 270, Fax: (+47) 22.600 284, E-Mail: info@gazell.net, Web Site: www.gazell.net, Pres.: Dag Haeggqvist.
*Owned:* Gazell Music (TONO/NCB)

**MTG,** Kongens Gate 4, 0153 Oslo, (+47) 2241 0480, E-Mail: mtg@mtgmusic.no, Web Site: www.mtgmusic.no, MD: Larry Bringsjord; A&R: Ingrid Mork.
*Administered:* BMG

**Mastersongs / Studiosongs,** Akersgata 7, 0158 Oslo, (+47) 2335 8000, Fax: (+47) 2335 8001, E-Mail: info@grappa.no, Web Site: www.grappa.no, www.grappa.musiconline.no, MD: Helge Westbye.

**Musikk-Husets Forlag AS,** Storgaten 3, N-0155 Oslo, (+47) 22.825 900, Fax: (+47) 22.425 541, E-Mail: oslo@musikk-huset.no, Web Site: www.musikk-huset.no

**Musikkverkstedet,** Nabbetorpveien 99, 1636 Fredrikstad, (+47) 69.225 910, Fax: (+47) 69.225 911, E-Mail: forlag@online.no, Web Site: www.musikkverkstedet.no, Owner/Mgr.: Roger Olstad; Owner/Creative Mgr.: Christin Z. Olsen.

**New Cut Music/AS Hovik,** Karl Johansgt. 7, 0154 Oslo, (+47) 22.190 250, E-Mail: gelectra@online.no, Web Site: www.newcutmusic.com, Pres.: Ottar Johansen.

**Oslo Recordings,** Skippergata 28, 0154 Oslo, (+47) 22.340 555, Fax: (+47) 22.425 941, E-Mail: mail@oslorec.com, Web Site: www.oslorec.com, Producer/Writer: Ken Ingwersen; Producer/Writer: Jon Rydningen.
*Administered:* BMG Music Publishing Norway

**Oslove Records,** Prinsensgt. 6, 0105 Oslo, (+47) 22.424 850, Fax: (+47) 22.424 851, E-Mail: oslove@oslove.com, Web Site: www.oslove.com

**Storyteller Records,** Neptunveien 2B, 0493 Oslo, (+47) 22.224 942, Fax: (+47) 22.224 943, E-Mail: storyteller@oslo.online.no, MD: Jon Johannessen.

**Tronderforlaget,** Nardoveien 6, 7430 Trondheim, (+47) 73.820 700, Fax: (+47) 73.820 701, Web Site: www.s-m.no, MD: Anne Schlosser-Moller; Admin.: Erik Schlosser-Moller.

**Tylden & Co. AS,** PO Box 4343 Nydalen, Grefsen, 0402 Oslo, (+47) 23.401 000, Fax: (+47) 23.401 001, E-Mail: post@tylden.no, Web Site: www.tylden.no, MD: Audun Tylden; Mktg. Dir.: Espen Solli; Press/PR Mgr./Office Mgr.: Anne Kjelkenes; Sales Mgr.: Tom Houcle.
*Owned:* Norwegian Songs

**Universal Music AS (Div. of Universal Music Group),** Drammensveien 88B, 0271 Oslo, (+47) 22.541 400, Fax: (+47) 22.434 430, Web Site: www.universalmusic.no, MD: Petter Singsaas; Finance Dir.: Eddie Nygren; Local A&R: Yngve Naess; Mktg. Dir.: Morten Jensen; Sales Dir.: Harald Tomte; Classics/Jazz Mgr.: Oyvind Larsen; Strategic Mktg. Mgr.: Kjell Petter Askersrud; Sr. Pdct. Mgr.: Eivind Slotsvik; Int'l Pdct. Mgr.: Kathrine Baekkevold; Promo. Mgr. Int'l Pop: Gjermund Moastuen.

**Voices Music & Entertainment,** PO Box 2010 Grunerlokka, 0505 Oslo, (+47) 2322 6666, Fax: (+47) 2322 6667, E-Mail: info@vow.no, Web Site: www.vme.no, MD: Ketil Sveen; Mktg. Dir.: Dag Krogsvold.

**Waterfall Records AS,** Inkognitogaten 8, 0258 Oslo, (+47) 2308 5080, Fax: (+47) 2308 5081, E-Mail: records@waterfall.no, Web Site: www.waterfall.no, A&R Dir.: Kenneth M. Lewis; Label Mgr.: Tarjei Van Ravens.

## VIDEO/DVD COMPANIES

**Lotvedt Fotografi & Filmproduksjon AS,** Torget 13, 2nd Fl., 5014 Bergen, (+47) 5531 6688, Fax: (+47) 5532 9220, E-Mail: f62@photo-film.com, Web Site: www.photo-film.no, Cinematographer: Truls Lotvedt; Photographer: Lars Jakob Lotvedt.

**Warner Home Video,** Stortouet 2, PO 753, Sentrum, 0106 Oslo, (+47) 2.335 8200, Fax: (+47) 2.335 9210, Web Site: www.filmweb.no/nfd, MD: Per Ellingsen.

## WHOLESALERS & DISTRIBUTORS

**Bonnier Amigo Music Norway A/S,** Riddervddsgt.3, 0258 Oslo, (+47) 22.432 000, Fax: (+47) 22.432 001, E-Mail: info.no@bonnieramigo.com, Web Site: www.bonnieramigo.no

**EMI Music Norway (Div. of EMI Music),** PO Box 492 Sentrum, Karl Johans Gt. 12J, 0105 Oslo, (+47) 2205 2700, Fax: (+47) 2242 2040, E-Mail: kontakt@emi.no, Web Site: www.emi.no, www.capitolrecords.no, www.virginrecords.no, Pres.: Per Eirik Johansen.

**Kirkelig Kulturverksted,** Hausmannsst. 14, 0178 Oslo, (+47) 2299 3450, Fax: (+47) 2299 3441, E-Mail: kkv@kkv.no, Web Site: www.kkv.no, MD/Mktg. Dir.: Erik Hillestad; Sales Dir.: Reidar Saunes; Export Exec.: Hege M. Folkestad.

**Musikkoperatorene AS,** Kongensgt. 4, 0153 Oslo, (+47) 2331 0120, Fax: (+47) 2331 0129, E-Mail: stine@musikkoperatorene.no, Web Site: www.musikkoperatorene.no, MD: Haakon Gjesvik; Sales Mgr.: Sveinung Rindal; Export Mgr.: Stine Farstad; Sales: Erik Jansen.
(Distributor, Exporter) (Compact Disc)

**Naxos Norway,** PO Box A, 1454 Fagerstrand, (+47) 6696 5540, Fax: (+47) 6691 0202, E-Mail: info@naxos.no, Web Site: www.naxos.no, GM: Oddvar Hjelvik.

**Sonet Distribution (Div. of Universal Music AS),** PO Box 2645 Solli, 0203 Oslo, (+47) 22.541 400, Fax: (+47) 22.434 430, Web Site: www.sonet.no, GM: Rune Groon.

**Sony BMG Music Entertainment Norway AS (Div. of Sony BMG),** Oscars Gate 30, 0352 Oslo, (+47) 22.880 000, Fax: (+47) 22.880 001, Web Site: www.sonybmg.no, MD Sony BMG Norway: Lena Midtveit; Mktg. Dir.: Ditleif M. Jacobsen; A&R Dir.: Jergen Bratlie; Strategic Mktg. Dir.: Erik Eken; Sales Mgr.: Rune Kristofferson.

**Tylden & Co. AS,** PO Box 4343 Nydalen, Grefsen, 0402 Oslo, (+47) 23.401 000, Fax: (+47) 23.401 001, E-Mail: post@tylden.no, Web Site: www.tylden.no, MD: Audun Tylden; Mktg. Dir.: Espen Solli; Press/PR Mgr./Office Mgr.: Anne Kjelkenes; Sales Mgr.: Tom Houcle.

**Universal Music AS (Div. of Universal Music Group),** Drammensveien 88B, 0271 Oslo, (+47) 22.541 400, Fax: (+47) 22.434 430, Web Site: www.universalmusic.no, MD: Petter Singsaas; Finance Dir.: Eddie Nygren; Local A&R: Yngve Naess; Mktg. Dir.: Morten Jensen; Sales Dir.: Harald Tomte; Classics/Jazz Mgr.: Oyvind Larsen; Strategic Mktg. Mgr.: Kjell Petter Askersrud; Sr. Pdct. Mgr.: Eivind Slotsvik; Int'l Pdct. Mgr.: Kathrine Baekkevold; Promo. Mgr. Int'l Pop: Gjermund Moastuen.
*Labels Distributed: Audio:* S2 Records Norway AS (Norway)

**Voices Music & Entertainment,** PO Box 2010 Grunerlokka, 0505 Oslo, (+47) 2322 6666, Fax: (+47) 2322 6667, E-Mail: info@vow.no, Web Site: www.vme.no, MD: Ketil Sveen; Mktg. Dir.: Dag Krogsvold.

## SERVICES

**Advokatfirmaet Steenstrup Stordrange,** Stortingsg 22, 0123 Oslo, (+47) 22.814 500, Fax: (+47) 22.814 501, E-Mail: lawyers@steenstrup.no, Web Site: www.steenstrup.no, MD: Finn Stefan Neumayer; Exec. Sec.: Cecilie Vagli.
• Entertainment Attorney

**Advokatfirmaet Steenstrup Stordrange,** Beddingen 8, Nedre Elvehavn, 7014 Trondheim, (+47) 73.992 700, Fax: (+47) 73.992 701, E-Mail: lawyers@steenstrup.no, Web Site: www.steenstrup.no, Sec.: Greta Aadahl.
• Entertainment Attorney

**Beep Science AS,** Karenslyst Alle 16D, Box 685, Skoyen, N-0214 Oslo, (+47) 23.897 310, Fax: (+47) 23.897 311, E-Mail: contactus@beepscience.com, Web Site: www.beepscience.no
• Digital Music Companies & Services

**Bugge, Arentz-Hansen & Rasmussen Advokatfirma,** Standen 1, N-0117 Oslo, (+47) 22.830 270, Fax: (+47) 22.830 795, E-Mail: post@bahr.no, Web Site: www.bahr.no, Head of Office Servs.: Line Nyborg.
• Entertainment Attorney

**FONO (Association of Norwegian Independent Record Companies),** Kongens Gate 4, 0153 Oslo, (+47) 22.425 490, Fax: (+47) 22.427 520, E-Mail: fono@fono.no, Web Site: www.fono.no, Mgr.: Jan Paulsen.
• Association & Professional Organization

**GRAMO,** Karl Johensgt. 21, 0159 Oslo, (+47) 2200 7777, Fax: (+47) 2200 7778, E-Mail: fellesmail@gramo.no, Web Site: www.gramo.no
• Performing and Mechanical Rights Organization

**GramArt (Recording Artists' Association),** PO Box 440 Sentrum, 0103 Oslo, (+47) 103.2200 5650, Fax: (+47) 103.2200 5651, E-Mail: gramart@gramart.no, Web Site: www.gramart.no
• Association & Professional Organization

**MBS,** Lokkejansen 56, 1301 Sandvika, (+47) 6752 2860, Fax: (+47) 6752 2861, E-Mail: info@farmenas.com, Web Site: www.farmenas.com, Mng. Dir.: Remo Rehder.
• Int'l Brokers/Agents of Music/Video
• Record Promotion Company

**Music Information Centre Norway (MIC),** Drammensveien 42, 0203 Oslo, (+47) 2327 6300, Fax: (+47) 2327 6301, E-Mail: info@mic.no, Web Site: www.mic.no, Dir.: Svein Bjorkaas; Head of Information: Aslak Oppebeen; Editor: Tomas Lauvland Patterson.
• Association & Professional Organization
• Music Library

**NCB (Nordisk Copyright Bureau) Norway,** PO Box 9171 Groenland, N-0134 Oslo, (+47) 22.057 200, Fax: (+47) 22.057 250, E-Mail: tono@tono.no, Web Site: www.tono.no, Branch Office Exec.: Berit Kolstad.
• Performing and Mechanical Rights Organization

**NTO,** Storgt. 10B, 0166 Oslo, (+47) 23.100 990, Fax: (+47) 23.2310 0991, E-Mail: nto@nto.no, Web Site: www.nto.no, Dir.: Trond Okkelmo.
• Association & Professional Organization

**Norsk Jazzarkiv / Norwegian Jazz Archives,** Tollbugate 28, 0157

INTERNATIONAL

Oslo, (+47) 2242 9090, Fax: (+47) 2242 9091, E-Mail: info@jazzarkivet.no, Web Site: www.jazzarkivet.no
• Music Library

**Norsk Rockforbund,** PO Box 440, Sentrum, 0103 Oslo, (+47) 2220 0022, Fax: (+47) 2220 0033, E-Mail: post@norskrockforbund.nl, Web Site: www.norock.no
• Association & Professional Organization

**Norwegian Choir Association,** Tollbugata 28, 0157 Oslo, (+47) 2239 6850, Fax: (+47) 2239 6851, E-Mail: nk@korforbundet.no, Web Site: www.kor.no, Sec. Gen./MD: Kare Hanken.
• Association & Professional Organization

**Panasonic Norge A/S,** PO Box 324 Skarer, N 1471 Skatersletta, (+47) 2.6790 7800, Fax: (+47) 2.6791 7890, Web Site: www.panasonic.no
• Blank Recording Media Manufacturer

**SELEK Norge A/S,** Kurudvn 55, N 2322 Ridabu, (+47) 62.542 070, Fax: (+47) 62.534 450, E-Mail: norway@selek.com, Web Site: www.selek.com, Contact: Roger Kjonniksen; Contact: Vidar Edwarsen.
• Music & Video Accessory Manufacturer
• Security & Surveillance Systems Manufacturer
• Store Fixture Manufacturer

**TONO (Norwegian Performing Rights Society),** PO Box 9171, Groenland, N-0134 Oslo, (+47) 22.057 200, Fax: (+47) 22.057 250, E-Mail: info@tono.no, Web Site: www.tono.no, MD: Cato Strom; Legal Adviser: Inger Elise Mey; Legal Adviser: Svein Korshamn.
• Performing and Mechanical Rights Organization

**Tandberg Data ASA,** Kjelsasveien 161, 0411 Oslo, (+47) 2218 9090, Fax: (+47) 2218 9550, Web Site: tandberg.com, Pres.: Erik Solhjell.
• Digital Music Companies & Services

# PANAMA

## RECORD LABELS (MAJOR)

**Sony BMG Entertainment (Panama), S.A. (Div. of Sony BMG),** PO Box 87-1994, Zona 7, Panama City, 87-1994, (+507) 223 4392, (+507) 223 4797, Fax: (+507) 223 4034, E-Mail: manuel_gonzalez@sonymusic.com, Web Site: www.sonymusiclatin.com, GM: Manuel Gonzalez Puron; Admin. Mgr.: Fernando A. Cueto; Sales Mgr.: Mario Martinez; Promo. Mgr.: Ranel Davidson; Tropical Promo.: Edparol Rodriquez; English Promo.: Araceli Velaspez. *Labels: (Owned)* Columbia, Epic, Sony Music, *(Distributed)* Discomoda, J&N, Karen, Kubaney, Manzanillo, Orfeon, Palma Real Music, Penvel, Right Touch Productions, West Side Latino

## RECORD LABELS (INDEPENDENT)

**G Producciones,** Calle Magdalena Casa #14, Panama City, 9489, (+507) 233 7454, Fax: (+507) 233 7455, E-Mail: joselito@cableonda.net, Mgr.: Dumas Torrijos.

## WHOLESALERS & DISTRIBUTORS

**Panama One Stop (Div. of Audiofoto Int'l),** Apartado Postal #0816-03963 Zona 5, Panama City, (+507) 279 0028, (+507) 279 0029, Fax: (+507) 279 0243, E-Mail: panama_onestop@audiofoto.com, Web Site: www.cdplace.net, Owner/Mgr.: Isaac Abadi. (Distributor, One-Stop, Importer) (Compact Disc, DVD) *Products/Accessories:* Audio Playback Equip.: Sony, Panasonic, Yamaha, Samsung, LG, JBL; CD Players: Pioneer, Sony, Denou, Yamaha; Head Phones: Pioneer, Sony, Panasonic; Storage & Carrying Cases: BMI/Case It; Video Cassette Recorders: Sony, Panasonic, Yahama, Denou, Samsung, LG

**Producciones Volumen Brutal,** Via Argentina Panama Edificio #49, Panama City, (+507) 674 8927, (+507) 264 2908, Fax: (+507) 264 2908, E-Mail: volumenbrutal@cableonda.net, Dir.: Peter Hernandez.

**Sony BMG Entertainment (Panama), S.A. (Div. of Sony BMG),** PO Box 87-1994, Zona 7, Panama City, 87-1994, (+507) 223 4392, (+507) 223 4797, Fax: (+507) 223 4034, E-Mail: manuel_gonzalez@sonymusic.com, Web Site: www.sonymusiclatin.com, GM: Manuel Gonzalez Puron; Admin. Mgr.: Fernando A. Cueto; Sales Mgr.: Mario Martinez; Promo. Mgr.: Ranel Davidson; Tropical Promo.: Edparol Rodriquez; English Promo.: Araceli Velaspez.

## SERVICES

**SPAC (Society of Panamanian Authors & Composers),** Calle 50 y Elvira Mendez final, Segundo Duplex, Primer Alto, 871400, (+507) 264 7664, Fax: (+507) 223 2993, E-Mail: spac@cableonda.net, Web Site: www.spacpanama.com, Pres.: Christian Garcia.
• Performing and Mechanical Rights Organization

# PARAGUAY

## RECORD LABELS (INDEPENDENT)

**IFSA / Industria Fonografica S.A.,** Tte FARINA 962 C Estados Unidos, Asuncion, (+595) 21.494 693, Fax: (+595) 21.449 946, E-Mail: g_ojeda@ifsa.com.py, Web Site: www.ifsa.com.py, Pres.: Genaro Ojeda. *Labels: (Distributed)* Carlton, Disky, EMI, Forever, Sony, Warner

## WHOLESALERS & DISTRIBUTORS

**Music Hall,** Teniente Farina 962, Asuncion, (+595) 21.441 609, (+595) 21.441 610, (+595) 21.494 693, Fax: (+595) 21.449 946, E-Mail: gojeda@musichall.com.py, Web Site: www.musichall.com.py, Pres.: Genaro Ojeda.

## SERVICES

**APDIF Paraguay,** Estrella 692, Casi Oleary, Edificio Lider 4, Pisoll, Oficina 111, Asuncion, (+595) 21.452 322, (+595) 21.497 049, (+595) 21.497 050, Fax: (+595) 21.497 050, E-Mail: apdif@apdif.com.py, Dir. Gen.: Alejandro Camino; Legal Dir.: Wilma Gonzalez.
• Association & Professional Organization

**Music Hall,** Teniente Farina 962, Asuncion, (+595) 21.441 609, (+595) 21.441 610, (+595) 21.494 693, Fax: (+595) 21.449 946, E-Mail: gojeda@musichall.com.py, Web Site: www.musichall.com.py, Pres.: Genaro Ojeda.
• Schools & Educational Institution

# PERU

## RECORD LABELS (MAJOR)

**Sony BMG Entertainment (Peru) S.A. (Div. of Sony BMG),** Calle Boccioni 412, San Borja, Lima, 41, (+51) 1.226 3900, Fax: (+51) 1.225 3864, E-Mail: latinbiz@sonymusic.com, Web Site: www.sonymusiclatin.com, GM: Ana Maria Carbonell; A&R: Alejandro Lizarzaburu.

**Universal Music Peru S.A. (Div. of Universal Music Group),** Jiron Marter Olaya #129 Oficina 805, Miraflores, Lima, 18, (+51) 1.242 1111, Fax: (+51) 1.242 3054, E-Mail: unimusic@terra.com, Web Site: www.universalmusic.com.pe, MD: Sandra Sosa; Finance Dir.: Irasema Sobenes; Mktg. Mgr.: Ronald Salinas.

## RECORD LABELS (INDEPENDENT)

**Music Group Del Peru S.A.C.,** Iganacio de lo Yola 39 Piso 2, Miraflores, Lima, 18, (+51) 1.242 3330, Fax: (+51) 1.242 3330, E-Mail: musicg@terra.com.pe, CEO/Pres.: Jorge A. Galarcep; Mktg./Comm'l Mgr.: Susana Mifflin Rosay; Asst.: Adrian Galarcep Vidal. *Labels: (Owned)* Creation, Delta, Forever, Hispanos, Impact, Macanudo, Magnum, Monchito, OSO, Recording Hits, Sono Music, Splendid

**Producciones Iempsa S.A.,** Ave. Arequina 3383, Lima, 01, (+51) 1.470 1410, Fax: (+51) 1.222 4683, E-Mail: iempsa@iempsa.com, Web Site: www.iempsa.com, VP: Alfredo Rodrich; GM: Myrna Li Luque; Trading Mgr.: Juan Nunez. *Labels: (Distributed)* Balboa, Barca Discos, Begui, Codiscos, EMI, Manzana, Peerless, Sonolux, Sum

**Solver Productions,** Johann Strauss 249, San Borja, Lima, 41, (+51) 1.224 5802, (+51) 1.9975 6370, Fax: (+51) 1.475 3058, E-Mail: solver@solverproductions.com, Web Site: www.solverproductions.com, GM: Robelo Calderon; Mktg. Dir.: Maricarmen Alfaro.

**Wika Discos,** Calle Las Acacias No. 362, Miraflores, Lima, 18, (+51) 1.241 8200, Fax: (+51) 1.447 0406, E-Mail: wika@wikadiscos.com, Web Site: www.wikadiscos.com, Pres.: Wieland Kafka; Mktg. Mgr.: Julio Castillo.

## MUSIC PUBLISHERS

**Ediciones Internacionales Perumusica E.I.R.L. (APDAYC),** Emilio Althaus 121, Piso 8, Of. 803, Lince, L14, (+51) 1.265 9322, Fax: (+51) 1.470 4888, E-Mail: fonoperu@chavin.rcp.net.pe, GM: Ruben Alberto Salaberry; Sales Mgr.: Alberto Salaberry, Jr. *Administered:* Altamira Publishing (USA), Editorial M.R.T. (USA), Editorial Pamso (Argentina), Fermata Do Brasil Ltda. (Argentina/Brazil), Fersal Music (USA), Kronen Musikverlag (Alemania), Lanfranco Music (USA), Palma Music (USA), Selemusica (Venezuela)

**Ediciones Musicales Multinacionales S.R.L.,** Av. Salaverry 2472, Block 26, of.301, Jesus Maria, Lima, 11, (+51) 1.461 1739, (+51) 1.461 0772, Fax: (+51) 1.460 6973, E-Mail: multinacionales@terra.com.pe, GM: Carlos Renjifo Mercado; GM-Mega Ediciones: Samir Giha. *Owned:* Enjoy the Music Publishing E.I.R.L., Mega Ediciones Musicales S.R.L., *Administered:* ARC Music Group, BMG Music Publishing, EMI Music Publishing, Warner/Chappell Music

**Solver Productions,** Johann Strauss 249, San Borja, Lima, 41, (+51) 1.224 5802, (+51) 1.9975 6370, Fax: (+51) 1.475 3058, E-Mail: solver@solverproductions.com, Web Site: www.solverproductions.com, GM: Robelo Calderon; Mktg. Dir.: Maricarmen Alfaro.

## WHOLESALERS & DISTRIBUTORS

**Producciones Iempsa S.A.,** Ave. Arequina 3383, Lima, 01, (+51) 1.470 1410, Fax: (+51) 1.222 4683, E-Mail: iempsa@iempsa.com, Web Site: www.iempsa.com, VP: Alfredo Rodrich; GM: Myrna Li Luque; Trading Mgr.: Juan Nunez. (Distributor)

**Reimpex Orbe S.A.,** Av. Larco 437, Lima, 18, (+51) 1444 4344, Fax: (+51) 1444 2188, E-Mail: r-orbe@mail.cosapitada.com, Contact: Manuel Garcia Larco.

**Solver Productions,** Johann Strauss 249, San Borja, Lima, 41, (+51) 1.224 5802, (+51) 1.9975 6370, Fax: (+51) 1.475 3058, E-Mail: solver@solverproductions.com, Web Site: www.solverproductions.com, GM: Robelo Calderon; Mktg. Dir.: Maricarmen Alfaro.

## SERVICES

**APDIF Peru,** Av. Aramburu Nro. 316-Miraflores, Lima, (+51) 1.421 0832, Fax: (+51) 1.221 0465, E-Mail: jcampos@telefonica.net.pe, Area Legal: Jaime Campos.
• Association & Professional Organization

**COPERF (Comite de Productores de Fonogramas y Videogramas),** Av. San Borja Norte, No. 619, Of. 205, San Borja, Lima, 41, (+51) 1.226 0836, Fax: (+51) 1.226 0836, E-Mail: coperf@terra.com.pe, Contact: Myrna Li Luque.
• Association & Professional Organization

**Panasonic (Div. of Matsushita Electric del Peru, S.A.),** Avda. Alfredo Mendiola 1600 Jralperdeuis, Panamerica Norte, Lima, Casilla, 2544, (+51) 1.614 0000, Fax: (+51) 1.614 0003, E-Mail: svc-guardia@panasonic.com.pe, Web Site: www.panasonic.com.pe, Sales Mgr.: Alberto Morisaki.
• Blank Recording Media Manufacturer

# PHILIPPINES

## RECORD LABELS (MAJOR)

**EMI Music Philippines (Div. of EMI Music),** 3rd Fl., Universal Tower, 1487 Quezon Ave., West Triangle, Quezon City, 1104, (+63) 2.374 8389, (+63) 2.374 8410, Fax: (+63) 2.374 7040, Web Site: www.emigroup.com, MD: Chris Sy.

**Sony BMG Music Entertainment (Philippines), Inc. (Div. of Sony BMG),** 17th Fl., The Taipan Place Bldf. F. Ortigas Jr., Ortigas Center, Pasig City, Manila, 1552, (+63) 2.636 3721, (+63) 2.636 3722, Fax: (+63) 2.636 5225, E-Mail: rudy.tee@sonybmg.com, Web Site: www.sonymusic.ph, MD: Rudy Y. Tee.

**Universal Music Philippines (Div. of Universal Music Group),** 3402-3405 Raffles Corporate Ctr., Emerald Ave., Ortigas Ctr., Pasig City, 1600, (+63) 2.916 2504, Fax: (+63) 2.916 2551, Web Site: www.universalmusic.com, Acting MD: Phil Murphy; Mktg. Mgr.: Glenn Edward Yap; Frontline Label Mgr.: Kelvin Ong; USM Coord.: Lucille Tang; Advertising/Promo. Mgr./Motown/ROW+Sting: Grace Foronda. *Labels: (Distributed)* A & M, Decca, Def Jam, Deutsche Grammophon, Interscope, MCA, Mercury, Motown, Polydor, Universal

**Warner Music Philippines, Inc. (Div. of Warner Music Group),** 15th/F Wynsum Corp. Plaza, Emerald Ave., Pasig City, 1605, (+63) 2.687 5211, Fax: (+63) 2.687 1159, Web Site: www.warnermusic.com, MD: Ricky Ilacad; Finance Dir.: Justin Guzman; Mktg. Dir.: Jaime Baluyut; Promo. Mgr.: Anne Poblador; A&R Exec.: Neil Gregorio.

## RECORD LABELS (INDEPENDENT)

**The Bookmark, Inc.,** 264-A Pablo Ocampo Sr. Ave., Makati, 1256, (+63) 2.895 8061, Fax: (+63) 2.897 0824, E-Mail: bookmark@info.com.ph, Web Site: www.bookmark.com.ph, GM: Lorenzo Tan; Mktg. Mgr.: Teresita M. Abalahin; Personnel Officer: Elizabeth S. Aquino.

**Candid Records,** 3/F Raymundo Bldg. 14 Balete Dr., Quezon City, 1100, (+63) 2.724 4832, Fax: (+63) 2.724 4835, E-Mail: info@candidrecords.com, Web Site: www.candidrecords.com.ph, GM: Allan J. Fajardo; Prodn. Mgr.: Leyva De La Fuente; Promo.: Melda Mendoza.

**Empire International (Div. of E2M3C2),** Empire Entertainment Bldg., 535 Mariano Marcos St., San Juan, 1502, (+63) 2.722 4311, (+63) 2.722 4325, Fax: (+63) 2.721 2980, E-Mail: empirent@mozcom.com, Web Site: www.empiremultimedia.com, Pres.: Hubert S. Co; VP: Alexander S. Co. *Labels: (Owned)* ABACO, Almafame, CER, Candid, Caprice, Carlin, Compose, Current, eMpower, Focus, Gold Circle, Music Media, Non-Stop, Peter Pan, Pravda, RP Media, 615 Music, Studio G, TRF Music, WWF

**Ivory Music & Video, Inc.,** 782 Aurora Blvd., Cubao, Cubao, Quezon, 1109, (+63) 2.721 8719, (+63) 2.721 0763, Fax: (+63) 2.726 2156, E-Mail: ivory@itextron.net, Pres./GM: Antonio M. Ocampo; VP Pdcts.: Lit Magcale; VP Mktg.: Maria Gloria Mozo. *Labels: (Owned)* Ivory, Music Spell, Peace

**Manila Genesis Entertainment & Management, Inc.,** Limketkai Bldg., Ste. 102, Ortigas Ave., Greenhills, San Juan, 1500, (+63) 2.721 4405, (+63) 2.721 4406, Fax: (+63) 2.721 0688, E-Mail: genesis@compass.com.ph, Web Site: www.manilagenesis.com, Pres.: Anna P. Valenciano; EVP: Gina V. Martinez; VP Corp. Commun.: Michael C. Jamir; VP Mktg.: Irene Mamangon. *Labels: (Distributed)* Vison *Int'l Reps.:* Universal Music & Video Distribution

**Praise, Inc.,** 2nd Fl. SySu Centre, 145 Panay Ave., cor Sgt. Esguerra St., Quezon City, 1103, (+63) 2.920 5291, Fax: (+63) 2.920 5747, E-Mail: praise@praise.com.ph, Web Site: www.praise.com.ph, www.praisefamilyclub.com, Pres.: Johnny K. Sy; Publishing Mgr.: Albert Torres; Opns. Mgr.: Jeff Oreta; Mktg. Div. Mgr.: Pucci Turrecha. *Labels: (Distributed)* CFNI Music, EMI Christian Music Group, Forefront Music, Furious, Hillsong Music, Integrity Music, Kingsway Music, Maranatha Music, Parachute Music, Soul Survivor, Sparrow Music, Word Entertainment, Worship Together Music

**Star Recording, Inc. (Div. of ABS-CBN Entertainment Group),** 2/F ABS-CBN Broadcasting Center, Sgt. Esguerra Ave., Diliman Q.C., Quezon, 1100, (+63) 2.415 2272, Fax: (+63) 2.413 9165, E-Mail: starrec@abs-cbn.com, Web Site: www.abs-cbn.com/starrecords, MD: Annabelle Regalado; Audio Content Officer: Mona Quejano; Opns. Asst.: Chico Ingles; Finance Mgr.: Art Publico; AVP Fin./Admin.: Beverly Fernandez; Nat. Sales. Dir.: Regie Sandel; Int'l Sales Dir.: Thellie Castro; Publishing Mgr. Star Songs: Peewee Apostol. *Labels: (Owned)* Badget, Bituen Ti Amianan, Ear Stab, Istilo, Premiium Label, Saucy Music, Star, Startraxx

**Vicor Music Corp.,** 782 Aurora Blvd., Vicor Bldg., Cubao, Quezon City, (+63) 2.721 8747, (+63) 2.721 3331, Fax: (+63) 2.726 1851, E-Mail: vicor@epic.net, Web Site:

INTERNATIONAL

www.vicormusic.com, Pres.: Steven L. Tan; Int'l Label Mgr.: Richard Francisco; Nat'l Sales Dir.: Archie Benegas; Sales Mgr.: Gie Lingad.

**Viva Records Corp.,** MC Rilo Bldg., Fourth Fl., 334 E. Rodriguez sr. Bl, Brgy. Mariana, New Manila, Quezon, (+63) 2.727 2201, Fax: (+63) 2.415 7176, Pres.: Ricky R. Del Rosario.

## MUSIC PUBLISHERS

**BMG Music Publishing Philippines,** 3rd Floor, Equitable Banking Corp. Bldg., Cubao, Quezon City, 1109, (+63) 2.911 0636, Fax: (+63) 2.911 1934, E-Mail: gloida.castillo@bmgphil.com, Web Site: www.bmgmusicsearch.com, Publishing Mgr.: Gloida Castillo.

**Manila Genesis Entertainment & Management, Inc.,** Limketkai Bldg., Ste. 102, Ortigas Ave., Greenhills, San Juan, 1500, (+63) 2.721 4405, (+63) 2.721 4406, Fax: (+63) 2.721 0688, E-Mail: genesis@compass.com.ph, Web Site: www.manilagenesis.com, Pres.: Anna P. Valenciano; EVP: Gina V. Martinez; VP Corp. Commun.: Michael C. Jamir; VP Mktg.: Irene Mamangon.
*Owned:* Manila Alpha Genesis

**Sony BMG Music Entertainment (Philippines), Inc. (Div. of Sony BMG),** 17th Fl., The Taipan Place Bldf. F. Ortigas Jr., Ortigas Center, Pasig City, Manila, 1552, (+63) 2.636 3721, (+63) 2.636 3722, Fax: (+63) 2.636 5225, E-Mail: rudy.tee@sonybmg.com, Web Site: www.sonymusic.ph, MD: Rudy Y. Tee.

**Universal Music Publishing (Div. of MCA Universal, Inc.),** Unit 345, 34th Fl., Raffles Corporate Ctr., Emerald Ave., Ortigas Ctr., Pasig City, 1600, (+63) 2.916 2483, Fax: (+63) 2.726 2851, E-Mail: racquel.dacillo@umusic.com, Web Site: www.umusicpub.com, Publishing Admin.: Racquel Dacillo.

**Verje Music Publishing,** Seventh Fl. E. Tower, Philippine Stock Exchange, Ctr. Exchange Rd., Ortigas Ctr., Pasig City, 1605, (+63) 2.687 9242, Fax: (+63) 2.687 4697, E-Mail: verje@viva.com.ph, Pres.: Teresita Cruz; GM: Marivic Benedicto.
*Owned:* Harmony Music Publishing, Inc., *Administered:* EMI Music Publishing

**Vicor Music Corp.,** 782 Aurora Blvd., Vicor Bldg., Cubao, Quezon City, (+63) 2.721 8747, (+63) 2.721 3331, Fax: (+63) 2.726 1851, E-Mail: vicor@epic.net, Web Site: www.vicormusic.com, Pres.: Steven L. Tan; Int'l Label Mgr.: Richard Francisco; Nat'l Sales Dir.: Archie Benegas; Sales Mgr.: Gie Lingad.
*Owned:* Bayanihan Music Philippines, Inc. (BAMI)

## VIDEO/DVD COMPANIES

**Warner Home Video,** 26th Floor, Wynsum Corp. Plaza, Pasig, Pasig City, 1600, (+63) 2.632 1401, Fax: (+63) 2.631 2474, Web Site: www.warnerbros.com, MD: Rodolfo Confesor.

## WHOLESALERS & DISTRIBUTORS

**Sony BMG Music Entertainment (Philippines), Inc. (Div. of Sony BMG),** 17th Fl., The Taipan Place Bldf. F. Ortigas Jr., Ortigas Center, Pasig City, Manila, 1552, (+63) 2.636 3721, (+63) 2.636 3722, Fax: (+63) 2.636 5225, E-Mail: rudy.tee@sonybmg.com, Web Site: www.sonymusic.ph, MD: Rudy Y. Tee.
*Products/Accessories:* Audio Playback Equip.: Sony; Batteries: Energizer; CD Players: Sony; Head Phones: Sony; Video Cassette Recorders: Sony

**Star Recording, Inc. (Div. of ABS-CBN Entertainment Group),** 2/F ABS-CBN Broadcasting Center, Sgt. Esguerra Ave., Diliman Q.C., Quezon, 1100, (+63) 2.415 2272, Fax: (+63) 2.413 9165, E-Mail: starrec@abs-cbn.com, Web Site: www.abs-cbn.com/starrecords, MD: Annabelle Regalado; Audio Content Officer: Mona Quejano; Opns. Asst.: Chico Ingles; Finance Mgr.: Art Publico; AVP Fin./Admin.: Beverly Fernandez; Nat. Sales. Dir.: Regie Sandel; Int'l Sales Dir.: Thellie Castro; Publishing Mgr. Star Songs: Peewee Apostol.

**Universal Music Philippines (Div. of Universal Music Group),** 3402-3405 Raffles Corporate Ctr., Emerald Ave., Ortigas Ctr., Pasig City, 1600, (+63) 2.916 2504, Fax: (+63) 2.916 2551, Web Site: www.universalmusic.com, Acting MD: Phil Murphy; Mktg. Mgr.: Glenn Edward Yap; Frontline Label Mgr.: Kelvin Ong; USM Coord.: Lucille Tang; Advertising/Promo. Mgr./Motown/ROW+Sting: Grace Foronda.
(Distributor, Importer, Exporter)

**Vicor Music Corp.,** 782 Aurora Blvd., Vicor Bldg., Cubao, Quezon City, (+63) 2.721 8747, (+63) 2.721 3331, Fax: (+63) 2.726 1851, E-Mail: vicor@epic.net, Web Site: www.vicormusic.com, Pres.: Steven L. Tan; Int'l Label Mgr.: Richard Francisco; Nat'l Sales Dir.: Archie Benegas; Sales Mgr.: Gie Lingad.
(Distributor)

**Viva Records Corp.,** MC Rilo Bldg., Fourth Fl., 334 E. Rodriguez sr. Bl, Brgy. Mariana, New Manila, Quezon, (+63) 2.727 2201, Fax: (+63) 2.415 7176, Pres.: Ricky R. Del Rosario.

## SERVICES

**Empire Inter-Music Group,** Empire Entertainment Bldg., 535 Mariano Marcos St., San Juan, 1500, (+63) 2.722 431, Fax: (+63) 2.721 2980, E-Mail: empirent@mozcom.com, empirent@pacific.net.ph, Web Site: www.empiremultimedia.com, Pres.: Hubert S. Co.
• Music Library

**FILSCAP (Filipino Society of Composers, Authors & Publishers),** 1365 E. Rodriguez, Sr. Ave., Quezon City, Manila, 1102, (+63) 2.721 3903, (+63) 2.721 3768, Fax: (+63) 2.722 9450, E-Mail: filscap@iconn.com.ph
• Performing and Mechanical Rights Organization

**PARI (Philippine Association of the Record Industry),** Ste. 207, Greenhills Mansion, 37 Annapolis St., Greenhills, San Juan, Metro Manila, (+63) 2.725 0770, (+63) 2.725 8754, Fax: (+63) 2.725 0786, E-Mail: celycruz@pari.com.ph, Web Site: www.pari.com.ph, Exec. Dir.: Ronald Aniceto; office Mgr.: Cely Cruz.
• Association & Professional Organization

**Sony Philippines, Inc.,** 26th Fl., Tower 1, The Enterprise Ctr., 6766 Ayala Ave., Corner, Pasco De Roxas, Makati City, (+63) 2.884 8188, Fax: (+63) 2.884 8198, Web Site: www.sony.com.ph
• Blank Recording Media Manufacturer

# POLAND

## RECORD LABELS (MAJOR)

**Magic Records Sp.z o.o. (Div. of Universal Music Group),** Wlodarzewska 69, 02-384 Warsaw, (+48) 22.668 6600, MD/Head of A&R: Jan Kubicki; Mktg./Promo. Dir.: Zaneta Szlagowska.

**Pomaton EMI (Div. of EMI Music),** ul. Osmanska 11, 02-823 Warsaw, (+48) 22.549 1800, Fax: (+48) 22.549 1801, E-Mail: pomaton@pomatonemi.com.pl, Web Site: www.pomatonemi.com.pl, MD: Piotr Kabaj; Head of Promo.: Kinga Siennicka; Head of Mktg.: Kamilla Zielienska.
*Labels: (Owned)* Virgin

**Sony BMG Music Entertainment (Polska) (Div. of Sony BMG),** ul. Choralna 14, 02-879 Warsaw, (+48) 22.336 6000, Fax: (+48) 22.336 6011, Web Site: www.sonymusic.pl, GM: Jacek Jaglowski; Mktg. Dir.: Pawel Kuczynski; Promo. Dir.: Joanna Gajewska; A&R Dir.: Michal Kwiatek; Publishing: Lucyna Felecka.
*Labels: (Owned)* Columbia, Epic, MJM

**Universal Music Polska Sp.z o.o. (Div. of Universal Music Group),** Ul. Gdanska 27/31, 01-611 Warsaw, (+48) 22.560 4700, Fax: (+48) 22.560 4701, E-Mail: universal@universalmusic.pl, Web Site: www.universalmusic.pl, MD: Andrzej Puczynski; Financial Controller: Wiola Miszczak; Mktg./Promo. Dir.: Katarzyna Kanclerz; Sales Dir.: Aneta Groszek; Head of A&R: Wieslaw Pieregorolka; Classics/Jazz Dir.: Piotr Rzeczycki.
*Labels: (Owned)* A&M/Interscope/Geffen, Blue Thumb, Decca/Philips, Def Jam, Deutsche Grammophon, GRP, Impulse!, Island, Izabeun Studios, London, MCA, Magic, Mercury, Polydor, Universal, Verve, *(Distributed)* CD Accord, ECM, ESC

**Warner Music Poland (Div. of Warner Music Group),** ul. Wilanowska 91, 02-765 Warsaw, (+48) 22.853 3030, Fax: (+48) 22.853 1900, Web Site: www.warner.com.pl, GM/Mktg. Dir.: Laura Strzalkowska.

## RECORD LABELS (INDEPENDENT)

**Dux Recordings,** Morskie Oko 2, 02-511 Warsaw, (+48) 22.849 1131, Fax: (+48) 22.849 1859, E-Mail: dux@dux.pl, Web Site: www.dux.pl, Co-Dir.: Malgorzata Polanska; Co-Dir.: Lech Tolwinski.

**Music Corner Records,** Rynek Glowny 13, 31-042 Krakow, (+48) 12.421 8253, Fax: (+48) 12.423 2142, E-Mail: sklep@musiccorner.pl, Web Site: www.musiccorner.pl

**Studio DR,** ul. Malinka 65 D/2, skr. poczt. 15, 43 460 Wisla, (+48) 33.855 3621, Fax: (+48) 33.855 3664, E-Mail: drstudio@ccm.pl, Web Site: www.ccm.pl, Pres.: Dr. Henryk Krol; Sales Dir.: Sebastian Pawlowski.

**Vivo Records,** ul.M.Konopnickeij 27, 18 300 Zambrow, (+48) 86.271 2695, Fax: (+48) 86.271 2695, E-Mail: info@vivo.pl, Web Site: www.vivo.pl

**ZYX Music Polska,** ul. Krywickiego 2, 02-078 Warsaw, (+48) 77.435 4681, Fax: (+48) 77.435 4682, E-Mail: info@zyx.de, Web Site: www.zyx.de

## MUSIC PUBLISHERS

**EMI Music Publishing Poland Sp.z o.o.,** ul. Osmaoka 11, 02-823 Warsaw, (+48) 22.549 1895, Fax: (+48) 22.549 1809, Web Site: www.emimusicpub.com, MD: Joanna Awdziejczyk.

**KOCH Music Publishing Sp.z o.o.,** ul. Arkuszowa 190, 01-934 Warsaw, (+48) 22.752 2790, Fax: (+48) 22.752 2796, (+48) 22.752 2797, Web Site: www.koch.pl, Pres.: Andreas Schubert; Publishing Mgr.: Paulina Golba; Copyright Mgr.: Robert Baranski.
*Administered:* Budde Music France, Budde Music, Inc.-USA, Budde Songs, Inc.-USA, Rolf Budde Musikverlag-Germany, Camaleonte-Italy, Chelsea Music Publishing Co., Ltd.-England, Edition Intro-Germany, Heinz Funke Musikverlag-Germany, Gabric Edizioni-Italy, Harrison Music Corp.-USA, Hit & Hold Music, Inc.-USA, I.Q. Music, Ltd.-England, Franz Koch Musikverlage-Austria, Clyde Otis Music Group-USA, Prince Street Music-USA, Rive Droite Music France, Rive Droite Music, Ltd.-England, Aaron Schroeder Int'l, Ltd.-USA, Siebenpunkt Verlags-Switzerland, Sugar Hill Music USA, Sugarmusic-Italy, Windswept Music-USA, Windswept Pacific Music, Ltd.-England, Windswept Pacific Songs-USA

**Music Corner Records,** Rynek Glowny 13, 31-042 Krakow, (+48) 12.421 8253, Fax: (+48) 12.423 2142, E-Mail: sklep@musiccorner.pl, Web Site: www.musiccorner.pl

**Polskie Wydawnictwo Muzyczne SA (PWM),** Al. Krasinskiego 11A, 31-111 Krakow, (+48) 12.422 7044, Fax: (+48) 12.422 0174, E-Mail: pwm@pwm.com.pl, Web Site: www.pwm.com.pl, Publishing/Prodn. Aff.: Ms. Grazyna Adamczyk.

**Branches:**
Polskie Wydawnictwo Muzyczne, ul. Fredry 8, 00097 Warsaw, Poland, (+48) 22.269 780, Fax: (+48) 22.826 9780, E-Mail: bmo@pwm.com.pl, Web Site: www.pwm.com.pl.

**Sony BMG Music Entertainment (Polska) (Div. of Sony BMG),** ul. Choralna 14, 02-879 Warsaw, (+48) 22.336 6000, Fax: (+48) 22.336 6011, Web Site: www.sonymusic.pl, GM: Jacek Jaglowski; Mktg. Dir.: Pawel Kuczynski; Promo. Dir.: Joanna Gajewska; A&R Dir.: Michal Kwiatek; Publishing: Lucyna Felecka.

**Universal Music Polska Sp.z o.o. (Div. of Universal Music Group),** Ul. Gdanska 27/31, 01-611 Warsaw, (+48) 22.560 4700, Fax: (+48) 22.560 4701, E-Mail: universal@universalmusic.pl, Web Site: www.universalmusic.pl, MD: Andrzej Puczynski; Financial Controller: Wiola Miszczak; Mktg./Promo. Dir.: Katarzyna Kanclerz; Sales Dir.: Aneta Groszek; Head of A&R: Wieslaw Pieregorolka; Classics/Jazz Dir.: Piotr Rzeczycki.

**Warner / Chappell Music Poland Sp.z o.o.,** C/O Schubert Music Pub. Malczewskiego 6-21, 02-617 Warszawa, (+48) 22.646 3223, Fax: (+48) 22.646 3223, (+48) 22.752 2797, Web Site: www.warnerchappell.com, MD: Andreas Schubert.

## VIDEO/DVD COMPANIES

**Warner Home Video Ltd. (Div. of Warner Bros. Poland SP.200),** UL. Sokratesa 15, 01-909 Warsaw, (+48) 22.864 4760, Fax: (+48) 22.864 4761, Web Site: www.warnerbros.com, MD: Andrzej Ludzinski; Mktg. Dir.: Agnieszka Mielech-Mordalska; Finance Dir.: Marek Lesiewicz; Sales Dir.: Artur Wozncki.
*Formats:* VHS, DVD.
*Supplies:* Exercise, Feature Films, Music Long Form, Special Interest Only, Sports, Children's, Documentary.

## WHOLESALERS & DISTRIBUTORS

**CD Sound,** Baski 8, 05- 126 Nieporet Warsaw, (+48) 22.774 8195, Fax: (+48) 22.774 8195, Owner: Stanislaw Piotrowski.

**Club CD,** ul. Samborska 10, Szczecin, (+48) 5011 55554, Fax: (+48) 9148 31138, E-Mail: club@ccd.pl, Web Site: www.ccd.pl, CEO: Marek Koszur; Int'l Dept. Mgr.: Piotr Koszur.
(Distributor, Importer) (Compact Disc, DVD, Records (LP's, 12-Inch, Singles), Accessories)
*Labels Distributed: Audio:* Concord Records, Inc.; Martson Records; Narada Productions, Inc.; Supraphon (Czech Republic); Speakers Corner Records (Germany); Dynamic (Italy); Hyperion Records (United Kingdom); Linn Records (United Kingdom); Pavilion Records Ltd. (United Kingdom)

**ERA Jazzu,** ul. Strzelecka 37, 62-050 Mosina, (+48) 61.813 2566, Fax: (+48) 61.813 2566, E-Mail: erajazzu@jazz.pl, Web Site: www.jazz.pl, Pres.: Irena Walkowska; MD: Dionizy Piatuowski.
(Distributor) (Compact Disc, Video - Cassette)

**Pomaton EMI (Div. of EMI Music),** ul. Osmanska 11, 02-823 Warsaw, (+48) 22.549 1800, Fax: (+48) 22.549 1801, E-Mail: pomaton@pomatonemi.com.pl, Web Site: www.pomatonemi.com.pl, MD: Piotr Kabaj; Head of Promo.: Kinga Siennicka; Head of Mktg.: Kamilla Zielienska.

**Sony BMG Music Entertainment (Polska) (Div. of Sony BMG),** ul. Choralna 14, 02-879 Warsaw, (+48) 22.336 6000, Fax: (+48) 22.336 6011, Web Site: www.sonymusic.pl, GM: Jacek Jaglowski; Mktg. Dir.: Pawel Kuczynski; Promo. Dir.: Joanna Gajewska; A&R Dir.: Michal Kwiatek; Publishing: Lucyna Felecka.

**Studio DR,** ul. Malinka 65 D/2, skr. poczt. 15, 43 460 Wisla, (+48) 33.855 3621, Fax: (+48) 33.855 3664, E-Mail: drstudio@ccm.pl, Web Site: www.ccm.pl, Pres.: Dr. Henryk Krol; Sales Dir.: Sebastian Pawlowski.

**Universal Music Polska Sp.z o.o. (Div. of Universal Music Group),** Ul. Gdanska 27/31, 01-611 Warsaw, (+48) 22.560 4700, Fax: (+48) 22.560 4701, E-Mail: universal@universalmusic.pl, Web Site: www.universalmusic.pl, MD: Andrzej Puczynski; Financial Controller: Wiola Miszczak; Mktg./Promo. Dir.: Katarzyna Kanclerz; Sales Dir.: Aneta Groszek; Head of A&R: Wieslaw Pieregorolka; Classics/Jazz Dir.: Piotr Rzeczycki.

**ZYX Music Polska,** ul. Krywickiego 2, 02-078 Warsaw, (+48) 77.435 4681, Fax: (+48) 77.435 4682, E-Mail: info@zyx.de, Web Site: www.zyx.de

## SERVICES

**Interart Ltd.,** Ul. Pugeta 6, 51-628 Warsaw, (+48) 71.348 1821, Fax: (+48) 71.348 1451, E-Mail: expo@interart.com.pl, Web Site: www.interart.com.pl, MD: Maciej Partyka; Asst.: Marta Staszczak.
• Record Promotion Company

**LIFT System Polska Sp.z o.o.,** Nowowiejskiego 39, 61-753 Poznan, (+48) 61.855 7468, Fax: (+48) 61.855 7380, E-Mail: biuro@lift.com.pl, Web Site: www.liftsystems.com, Contact: Leszek Dworniczak; Contact: Karolina Lech.
• Music & Video Accessory Manufacturer
• Security & Surveillance Systems Manufacturer
• Store Fixture Manufacturer

**Megaus,** ul. Perkuna 85, Warsaw, (+48) 22.337 7940, Fax: (+48) 22.337 7969, E-Mail: megaus@megaus.pl, Web Site: www.megaus.com.pl
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Panasonic Polska Sp.z o.o.,** AL. Krakowska, 02-284 Warsaw, (+48) 22.338 1100, Fax: (+48) 22.338 1200, E-Mail: pps@panasonic.com.pl, Web Site: www.panasonic.com.pl
• Blank Recording Media Manufacturer

**TDK Polska,** ul. Okrzei 1A, 9 Pietro, 03 715 Warsaw, (+48) 22.333 8400, Fax: (+48) 22.333 8410, Web Site: www.tdk-europe.com
• Blank Recording Media Manufacturer

**ZAIKS (Stowarzyszenie Autorow),** ul. Hipoteczna 2 Boite posteile P-16, 00 092 Warsaw, (+48) 22.827 6061, Fax: (+48) 22.828 9204, E-Mail: zaiks@zaiks.org.pl, Web Site: www.zaiks.org.pl, Dir. Gen.: Witold

Kolodziejski; Deputy GM: Jerzy Badowski.
- Performing and Mechanical Rights Organization

**ZPAV (Polish Society of the Phonographic Industry),** ul. Kruczkowskiego 12/2, 00-380 Warsaw, (+48) 22.625 6966, Fax: (+48) 22.625 1661, E-Mail: biuro@zpav.pl, Web Site: www.zpav.pl, MD: Marek Staszewski.
- Association & Professional Organization

# PORTUGAL

## RECORD LABELS (MAJOR)

**EMI Music Portugal (Div. of EMI Music),** Alameda dos Oceanos, Edificio Lisboa, Lote 2.11.01 E Piso 2, 1998 020 Lisbon, (+351) 21.891 0100, Fax: (+351) 21.891 0105, (+351) 21.891 0106, Web Site: www.emimusic.pt, MD Portugal/VP EMI Iberia: David Ferreira; Mktg. Dir.: Joao Teixeira; Promo. Mgr.: Paula Freitas; Label Mgr. (Capitol): Paulo Fernandes; Label Mgr. (Virgin): Paulo Miranda. *Labels: (Owned)* Capitol, Chrysalis, EMI, EMI Premier, Hemisphere, Hut, One Little Indian, Parlophone, Pendulum, Positiva, Real World, Virgin, *(Distributed)* Blue Note, EMI Classics, Metro Blue, Narada Higher Octave, Valentim De Carvalho, Virgin Classics

**Sony BMG Entertainment (Portugal) S.A. (Div. of Sony BMG),** Rua Profesora Jorge da Silva Horta No. 1, 2 Piso, Alges, 1500-499 Lisbon, (+351) 21.762 6120, Fax: (+351) 21.762 6113, Web Site: www.sonymusic.pt, Pres.-Spain/Portugal: Carlos Lopez; Financial Dir.: Daniel Martinez; Mktg. Dir.: Nuna Robles; Head of Promo.: Jose Maria Camara. *Labels: (Owned)* Ariola, Arista, Deconstruction, Dedicated, Hansa, Milan, Mushroom, Private, RCA, Revolution

**Universal Music Portuga, S. A. (Div. of Universal Music Group),** Rua Prof Reinaldo dos Santos 12-D, 1549-006 Lisbon, (+351) 21.771 0410, Fax: (+351) 21.778 0212, Web Site: www.universalmusic.pt, Chrmn. Universal Music Latin America/Iberian Peninsula: Jesus Lopez; MD: Toze Brito; Mktg. Dir.: Ana Hernandez; Sr. Pdct. Mgr.-Mercury UK/Brazil/Local Acts: Miguel Birra; Sr. Pdct. Mgr.-Interscope/Geffen/A&M/Local Acts: David Benasulin; Pdct. Mgr.-Polydor UK/Island UK/Local Acts: Carla Simoes; Pdct. Mgr.-Non-US/Non-UK Acts/Island/Def Jam: Patricia Ferreira; FD: Hipolito Santos; A&R Mgr.: Paula Homem; Sales Mgr.: Jose Carlos Flaminio; Classic/Jazz Mgr.: Paulo Ochoa; Creative Mgr. Publishing: Carla Lisboa. *Labels: (Owned)* A&M, GRP, Geffen, Impulse, Interscope, MCA, Mercury / Polydor, Universal, Verve/ Deutsche Gramophone

**Warner Music Portugal Lda. (Div. of Warner Music Group),** C/O Farol, Rua Mario Castelhano, 40, Queluz de Baixco, 2749 502 Barcarena, (+351) 21.436 9400, Fax: (+351) 21.793 7395, MD: Daniel de Sousa; Sales/ Commercial Mgr.: Francisco Meireles; Int'l Label Mgr.: Carla Aranha; Promo. Mgr.: Isabel Amador; Mktg. Mgr.: Tessa Goffin.

## RECORD LABELS (INDEPENDENT)

**AnAnAnA,** Travesa Agua da Flor, 29 R-C, Bairro Alto, 1200-010 Lisbon, (+351) 21.347 4770, Fax: (+351) 21.324 0059, E-Mail: info@ananana.pt, Web Site: www.ananana.pt, Pres.: Paulo Somsen; Partner: Fred Somsen; Label Mgr.: Pedro Santos.

**Andante Discos,** Umberto Braga, Avenida da Boavista 1471 L-19, 4100-131 Porto, (+351) 22.606 4585, (+351) 22.606 3518, Fax: (+351) 22.606 3416, E-Mail: music@adante.pt, Web Site: www.andante.pt, Dir. Sales: Antonio Benga.

**CD-Sette,** Praya Manoel Cerveira, Periera #6-C, 1900-313 Lisbon, (+351) 21.840 1305, Fax: (+351) 21.840 1305, E-Mail: cdsette@yahoo.com, Pres.: Helena Cardinali.

**Dargil,** Avenida 5 de Outubro 35-9 ESQ, 1050-047 Lisbon, (+351) 21.357 4914, Fax: (+351) 21.352 8432, E-Mail: dargil@dargil.pt, Pres.: Jose Correa Mendes; Mktg.: Joao Antonio Goncalves. *Labels: (Owned)* Africazz

**Discantus / Mundo Da Cancao,** Rua Duque de Saldanha 97, 4349 030 Porto, (+351) 22.519 3100, Fax: (+351) 22.519 3109, E-Mail: discantus@mail.telepac.pt, Web Site: www.discantus.pt, MD: Avelino Tavares; Buyer Pre-Recorded Music: Rosa Maria Ferreira; Mgr.: Daniel Tavares. *Labels: (Owned)* Mc-Mundo Da Cancao

**edel Marketing, Lda. Portugal (Div. of Edel),** Rua Quirino da Fonseca No. 6-3 DTO, 1000-252 Lisbon, (+351) 21.843 8580, Fax: (+351) 21.843 8589, E-Mail: lisboa@edel.com, Web Site: www.edel.com, GM: Peter Cooper; Mktg. Dir.: Jorge Nunes. *Int'l Reps.:* edel Distribution GmbH (Germany)

**Edicoes Valentim De Carvalho,** Estrada de Paco D'Arcos 26, 2784-506 Oeiras, (+351) 21.440 1000, Fax: (+351) 21.440 1094, E-Mail: edicoes@valentim.pt, Web Site: www.valentim.pt, Pres.: Francisco Vasconcelos; A&R Dir.: Pedro Tenreiro. *Labels: (Owned)* Norte Sul

**Evelin Kuhnle Salvador (Div. of Music Control),** Rua de Santiago 15-1 esq., 1100-493 Lisbon, (+351) 21.888 4369, Fax: (+351) 21.888 4597, E-Mail: e.salvador@music-control.com, Web Site: www.music-control.com

**Jorsom - Audio Visual Ltd.,** Rua Tristao Vaz 20 D-E, 1400 353 Lisbon, (+351) 21.301 6185, Fax: (+351) 21.302 1834, E-Mail: jorsom@ip.pt, Web Site: www.jorsom.com, Owner/CEO: Jorge Costa Pinto; GM: Maria Fatima Costa Pinto; Int'l Mgr.: Sara Costa Pinto. *Labels: (Owned)* Jorsom, Ponto, *(Distributed)* GNP Crescendo, Monz

**Lemon Events / Unaio Lisboa,** Av. Do Brazil #30, Casa Alvorada, 2750-309 Cascais, (+351) 21.426 1394, Fax: (+351) 21.482 4191, E-Mail: fra@lemon.pt, Web Site: www.lemon.pt, MD: Antonio Villas Boas; Asst. To MD.: Filipa Albuquerque.

**Lusosom - Comercio E Edicoes Musicais Lda.,** Rua Virgilio Correia, 6-A, 1600-223 Lisbon, (+351) 21.721 0700, (+351) 21.722 0860, Fax: (+351) 21.726 8772, (+351) 21.478 7309, E-Mail: lusosom@mail.telepac.pt, GM: Aderito Mota; Mgr. Asst.: Luz Antunes.

**MVM,** Rua das Pedralvas, No. 13, 1500-487 Lisbon, (+351) 21.762 0950, Fax: (+351) 21.762 0959, E-Mail: marketing@mvmrecords.com, Web Site: www.mvmrecords.com, MD: Nuno Bernardo; Label Mgr.: Miguel Cruz; Promo. Dir.: Lourdes Santos.

**Megamusica,** Rua Porto Alegre, 10-A, 2780-030 Oeiras, (+351) 21.446 1400, Fax: (+351) 21.446 1409, E-Mail: megamusica@mail.telepac.pt, MD: Jose Silva; Head Office: Luisa Silva; A&R/Promo.: Fernando Reis. *Labels: (Distributed)* Alia Vox, Sanctuary, World Circuit

**Movieplay Portuguesa Discografica S.A.,** Rua Alfredo Guisado No. 10-5, 1500-030 Lisbon, (+351) 21.771 3200, Fax: (+351) 21.771 3201, E-Mail: email@movieplay.pt, MD: Joao Serafim; Mktg./Prod. Mgr.: Vitor Macedo.

**Ovacao Ltda.,** AV. Marechal Gomes da Costa, no. 35, Rua A Pavihao 33, 1800-255 Lisbon, (+351) 21.836 4000, Fax: (+351) 21.836 4009, E-Mail: ovacao@mail.telepac.pt, Web Site: www.ovacao.pt, MD: Carlos Lacerda; MD: Fernando Matias. *Labels: (Owned)* Aplauso, Ovacao

**Vidisco S.A.,** Av. Bombeiros Voluntarios 13, Pontinha, 1679-004 Lisboa, (+351) 21.478 9300, Fax: (+351) 21.478 9320, (+351) 21,478 9330, E-Mail: geral@vidisco.pt, Web Site: www.vidisco.pt, GM: Jose Manuel Jadaugy; Int'l: Danilo Raichande; Promo.: Joao Azeitona; Prodn.: Bibi Jadaugy; Prodn.: Cristina Alexandra; A&R: Carlos Nazir; Dist.: Cristina Dutra. *Labels: (Owned)* Enter, Kaos, Road, *(Distributed)* Arcade, Blanco Y Negro, Champton/Cheeky, Dance Street, Defected, Energy, Kontor, Ministry of Sound, Step by Step, Strictly Rhythm *Int'l Reps.:* Vidisco S.A. (Portugal)

**Xutos E Pontapes Producoes Musicais,** Rua Rodrigo Da Fonseca 182, 4 Esq, 1070 Lisbon, (+351) 21.384 4439, Fax: (+351) 21.387 0681, E-Mail: xutos@netcabo.pt, Web Site: www.xutos.pt, MD: Marta Ferreira.

## MUSIC PUBLISHERS

**BMG Edicoes Musicais Lda.,** Rua Profesora Jorge da Silva Horta, No. 1, 2 piso, 1500-499 Lisbon, (+351) 21.762 6120, Fax: (+351) 21.762 6113, E-Mail: miguel.oliveiga@bmg.com, Web Site: www.bmgmusicsearch.com, Dir. Mktg.: Marcos Juca.

**CD-Sette,** Praya Manoel Cerveira, Periera #6-C, 1900-313 Lisbon, (+351) 21.840 1305, Fax: (+351) 21.840 1305, E-Mail: cdsette@yahoo.com, Pres.: Helena Cardinali.

**Caparca,** AV. Marechal Gomes Da Costa 35, 1800-255 Lisbon, (+351) 21.836 4000, Fax: (+351) 21.836 4009, E-Mail: caparca@mail.telepac.pt, MD: Fernando Matias; Opns. Dir.: Ana Matias.

**EMI Music Publishing Portugal,** Praca Nuno Rodrigues dos Santos, Urban. das Laranjeiras 7, 1600-171 Lisbon, (+351) 21.721 7400, Fax: (+351) 21.727 0233, E-Mail: portugal@emimusicpub.com, Web Site: www.emimusicpub.com, MD: Jan van Dijck. *Owned:* EMI Songs Portugal

**edel Marketing, Lda. Portugal (Div. of Edel),** Rua Quirino da Fonseca No. 6-3 DTO, 1000-252 Lisbon, (+351) 21.843 8580, Fax: (+351) 21.843 8589, E-Mail: lisboa@edel.com, Web Site: www.edel.com, GM: Peter Cooper; Mktg. Dir.: Jorge Nunes.

**LX Editora, Lda.,** Rua D. Caetano da Sousa 15A, 1500-222 Lisbon, (+351) 21.710 0550, (+351) 21.710 0551, Fax: (+351) 21.710 0552, E-Mail: email@lxeditora.pt, MD: Yannick Jame; Asst.: Matilde Mereiles.

**MVM,** Rua das Pedralvas, No. 13, 1500-487 Lisbon, (+351) 21.762 0950, Fax: (+351) 21.762 0959, E-Mail: marketing@mvmrecords.com, Web Site: www.mvmrecords.com, MD: Nuno Bernardo; Label Mgr.: Miguel Cruz; Promo. Dir.: Lourdes Santos.

**Sony BMG Entertainment (Portugal) S.A. (Div. of Sony BMG),** Rua Profesora Jorge da Silva Horta No. 1, 2 Piso, Alges, 1500-499 Lisbon, (+351) 21.762 6120, Fax: (+351) 21.762 6113, Web Site: www.sonymusic.pt, Pres.-Spain/Portugal: Carlos Lopez; Financial Dir.: Daniel Martinez; Mktg. Dir.: Nuna Robles; Head of Promo.: Jose Maria Camara.

**Universal Music Portuga, S. A. (Div. of Universal Music Group),** Rua Prof Reinaldo dos Santos 12-D, 1549-006 Lisbon, (+351) 21.771 0410, Fax: (+351) 21.778 0212, Web Site: www.universalmusic.pt, Chrmn. Universal Music Latin America/Iberian Peninsula: Jesus Lopez; MD: Toze Brito; Mktg. Dir.: Ana Hernandez; Sr. Pdct. Mgr.-Mercury UK/Brazil/Local Acts: Miguel Birra; Sr. Pdct. Mgr.-Interscope/Geffen/A&M/Local Acts: David Benasulin; Pdct. Mgr.-Polydor UK/Island UK/Local Acts: Carla Simoes; Pdct. Mgr.-Non-US/Non-UK Acts/Island/Def Jam: Patricia Ferreira; FD: Hipolito Santos; A&R Mgr.: Paula Homem; Sales Mgr.: Jose Carlos Flaminio; Classic/Jazz Mgr.: Paulo Ochoa; Creative Mgr. Publishing: Carla Lisboa.

**Vidisco S.A.,** Av. Bombeiros Voluntarios 13, Pontinha, 1679-004 Lisboa, (+351) 21.478 9300, Fax: (+351) 21.478 9320, (+351) 21.478 9330, E-Mail: geral@vidisco.pt, Web Site: www.vidisco.pt, GM: Jose Manuel Jadaugy; Int'l: Danilo Raichande; Promo.: Joao Azeitona; Prodn.: Bibi Jadaugy; Prodn.: Cristina Alexandra; A&R: Carlos Nazir; Dist.: Cristina Dutra.

**ViMusica-Musica E Video Lda.,** Av. Defensores de Chaves 85 - 3 Esq., Apartado 10.156, 1000-115 Lisbon, (+351) 21.795 6195, Fax: (+351) 21.797 3817, E-Mail: vimusica@vimusica.com, Web Site: www.vimusica.com, Sales Mgr.: Elvira Reis.

**Warner Music Portugal Lda. (Div. of Warner Music Group),** C/O Farol, Rua Mario Castelhano, 40, Queluz de Baixco, 2749 502 Barcarena, (+351) 21.436 9400, Fax: (+351) 21.793 7395, MD: Daniel de Sousa; Sales/ Commercial Mgr.: Francisco Meireles; Int'l Label Mgr.: Carla Aranha; Promo. Mgr.: Isabel Amador; Mktg. Mgr.: Tessa Goffin.

## VIDEO/DVD COMPANIES

**Warner Home Video Portugal (Div. of Warner Home Video),** Av.Do Forte no. 3, Edificio Suecia IV - Piso 0, 2790-073 Carnaxide, (+351) 21.418 9954, Fax: (+351) 21.416 9901, MD: Olivier Wolff; MD: Alberto Mapena.

## WHOLESALERS & DISTRIBUTORS

**AnAnAnA,** Travesa Agua da Flor, 29 R-C, Bairro Alto, 1200-010 Lisbon, (+351) 21.347 4770, Fax: (+351) 21.324 0059, E-Mail: info@ananana.pt, Web Site: www.ananana.pt, Pres.: Paulo Somsen; Partner: Fred Somsen; Label Mgr.: Pedro Santos.

**Andante Discos,** Umberto Braga, Avenida da Boavista 1471 L-19, 4100-131 Porto, (+351) 22.606 4585, (+351) 22.606 3518, Fax: (+351) 22.606 3416, E-Mail: music@adante.pt, Web Site: www.andante.pt, Dir. Sales: Antonio Benga.

**Dargil,** Avenida 5 de Outubro 35-9 ESQ, 1050-047 Lisbon, (+351) 21.357 4914, Fax: (+351) 21.352 8432, E-Mail: dargil@dargil.pt, Pres.: Jose Correa Mendes; Mktg.: Joao Antonio Goncalves. *Labels Distributed: Audio:* Fantasy, Inc.

**Discantus / Mundo Da Cancao,** Rua Duque de Saldanha 97, 4349 030 Porto, (+351) 22.519 3100, Fax: (+351) 22.519 3109, E-Mail: discantus@mail.telepac.pt, Web Site: www.discantus.pt, MD: Avelino Tavares; Buyer Pre-Recorded Music: Rosa Maria Ferreira; Mgr.: Daniel Tavares. (Distributor, Importer, Exporter)

**EMI Music Portugal (Div. of EMI Music),** Alameda dos Oceanos, Edificio Lisboa, Lote 2.11.01 E Piso 2, 1998 020 Lisbon, (+351) 21.891 0100, Fax: (+351) 21.891 0105, (+351) 21.891 0106, Web Site: www.emimusic.pt, MD Portugal/VP EMI Iberia: David Ferreira; Mktg. Dir.: Joao Teixeira; Promo. Mgr.: Paula Freitas; Label Mgr. (Capitol): Paulo Fernandes; Label Mgr. (Virgin): Paulo Miranda.

**edel Marketing, Lda. Portugal (Div. of Edel),** Rua Quirino da Fonseca No. 6-3 DTO, 1000-252 Lisbon, (+351) 21.843 8580, Fax: (+351) 21.843 8589, E-Mail: lisboa@edel.com, Web Site: www.edel.com, GM: Peter Cooper; Mktg. Dir.: Jorge Nunes. *Labels Distributed: Video:* Coming Home Studios LLC.

**Edicoes Valentim De Carvalho,** Estrada de Paco D'Arcos 26, 2784-506 Oeiras, (+351) 21.440 1000, Fax: (+351) 21.440 1094, E-Mail: edicoes@valentim.pt, Web Site: www.valentim.pt, Pres.: Francisco Vasconcelos; A&R Dir.: Pedro Tenreiro.

**Euroclube,** Rua Don Antonio Quetanu de Sousa, No. 15A, 1500-222 Lisbon, (+351) 21.710 0500, Fax: (+351) 21.714 4799, E-Mail: email@euroclube.pt, Web Site: www.euroclube.pt, Pres.: Joao Serafim; MD: Joaquim Gomez. (Distributor, One-Stop) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Accessories)

**Ibersom - Comercio De Artigos Musicais Lda.,** Rua Virgilio Correia, 6-A, 7210-700 Lisbon, (+351) 21.721 0700, Fax: (+351) 21.726 8772, E-Mail: ibersom@mail.telepac.pt, GM: Aderito Mota. (Distributor)

**Jorsom - Audio Visual Ltd.,** Rua Tristao Vaz 20 D-E, 1400 353 Lisbon, (+351) 21.301 6185, Fax: (+351) 21.302 1834, E-Mail: jorsom@ip.pt, Web Site: www.jorsom.com, Owner/CEO: Jorge Costa Pinto; GM: Maria Fatima Costa Pinto; Int'l Mgr.: Sara Costa Pinto.

**MVM,** Rua das Pedralvas, No. 13, 1500-487 Lisbon, (+351) 21.762 0950, Fax: (+351) 21.762 0959, E-Mail: marketing@mvmrecords.com, Web Site: www.mvmrecords.com, MD: Nuno Bernardo; Label Mgr.: Miguel Cruz; Promo. Dir.: Lourdes Santos. (Distributor) (Compact Disc, DVD)

**MateriaPrima,** Edificio Artes em Partes, Rua Miguel Bombarda, 457, 4050 382 Porto, (+351) 226.066 131, Fax: (+351) 226.066 134, E-Mail: materiaprima@materiaprima.pt, Web Site: www.materiaprima.pt

**Megamusica,** Rua Porto Alegre, 10-A, 2780-030 Oeiras, (+351) 21.446 1400, Fax: (+351) 21.446 1409, E-Mail: megamusica@mail.telepac.pt, MD: Jose Silva; Head Office: Luisa Silva; A&R/Promo.: Fernando Reis. *Labels Distributed: Audio:* Blind Pig Records; Delmark Records; Westpark Music (Germany); Dynamic (Italy); 33 RPM Ltd. (United Kingdom)

**Ovacao Ltda.,** AV. Marechal Gomes da Costa, no. 35, Rua A Pavihao 33, 1800-255 Lisbon, (+351) 21.836 4000, Fax: (+351) 21.836 4009, E-Mail: ovacao@mail.telepac.pt, Web Site: www.ovacao.pt, MD: Carlos Lacerda; MD: Fernando Matias. (Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, DVD, Records)

**Sony BMG Entertainment (Portugal) S.A. (Div. of Sony BMG),** Rua Profesora Jorge da Silva Horta No. 1, 2 Piso, Alges, 1500-499 Lisbon, (+351) 21.762 6120, Fax: (+351) 21.762 6113, Web Site: www.sonymusic.pt, Pres.-Spain/Portugal: Carlos Lopez; Financial Dir.: Daniel Martinez; Mktg. Dir.: Nuna Robles; Head of Promo.: Jose Maria Camara.

**Universal Music Portuga, S. A. (Div. of Universal Music Group),** Rua Prof Reinaldo dos Santos 12-D, 1549-006 Lisbon, (+351) 21.771 0410, Fax: (+351) 21.778 0212, Web Site: www.universalmusic.pt, Chrmn. Universal Music Latin

INTERNATIONAL

America/Iberian Peninsula: Jesus Lopez; MD: Toze Brito; Mktg. Dir.: Ana Hernandez; Sr. Pdct. Mgr.-Mercury UK/Brazil/Local Acts: Miguel Birra; Sr. Pdct. Mgr.-Interscope/Geffen/A&M/Local Acts: David Benasulin; Pdct. Mgr.-Polydor UK Island UK/Local Acts: Carla Simoes; Pdct. Mgr.-Non-US/Non-UK Acts/Island/Def Jam: Patricia Ferreira; FD: Hipolito Santos; A&R Mgr.: Paula Homem; Sales Mgr.: Jose Carlos Flaminio; Classic/Jazz Mgr.: Paulo Ochoa; Creative Mgr. Publishing: Carla Lisboa.
(Distributor)
*Labels Distributed: Video:* DreamWorks Home Entertainment.

**Vidisco S.A.,** Av. Bombeiros Voluntarios 13, Pontinha, 1679-004 Lisboa, (+351) 21.478 9300, Fax: (+351) 21.478 9320, (+351) 21.478 9330, E-Mail: geral@vidisco.pt, Web Site: www.vidisco.pt, GM: Jose Manuel Jadaugy; Int'l: Danilo Raichande; Promo.: Joao Azeitona; Prodn.: Bibi Jadaugy; Prodn.: Cristina Alexandra; A&R: Carlos Nazir; Dist.: Cristina Dutra.
*Labels Distributed: Audio:* Vidisco S.A. (Portugal)

**Warner Music Portugal Lda. (Div. of Warner Music Group),** C/O Farol, Rua Mario Castelhano, 40, Queluz de Baixco, 2749 502 Barcarena, (+351) 21.436 9400, Fax: (+351) 21.793 7395, MD: Daniel de Sousa; Sales/Commercial Mgr.: Francisco Meireles; Int'l Label Mgr.: Carla Aranha; Promo. Mgr.: Isabel Amador; Mktg. Mgr.: Tessa Goffin.

## SERVICES

**Andante Discos,** Umberto Braga, Avenida da Boavista 1471 L-19, 4100-131 Porto, (+351) 22.606 4585, (+351) 22.606 3518, Fax: (+351) 22.606 3416, E-Mail: music@adante.pt, Web Site: www.andante.pt, Dir. Sales: Antonio Benga.
• Store Fixture Manufacturer

**Associacao de Editoras Independentes,** Av. Marechal Gomes da Costa 35 42, 1800-255 Lisbon, (+351) 21.839 3488, Fax: (+351) 21.839 3489, E-Mail: ei.editoras@netcabo.pt, Pres.: Alexandre Cortez Pinto.
• Association & Professional Organization

**Deluxe Media Services,** Rua 2 Lote A4 andar., 190-656, 1700-038 Lisbon, (+351) 21.868 7680, Fax: (+351) 21.868 7678, Web Site: www.bydeluxe.com, GM: Jose Ramalho.
• CD, CD-ROM & DVD Replicator

**MPO (Portugal), Lda.,** Av. Marechal Gomes da Costa 35, Rua B-Pavilhao 26, 1800-225 Lisbon, (+351) 21.859 2854, Fax: (+351) 21.859 2972, E-Mail: geral@mpo-pt.com, Web Site: www.mpo-pt.com
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility
• Plating & Pressing Plant

**Media Fashion,** rua Gen. Torres, edificio D'Ouro, 1162 D-3, 4400-164 Gaia, (+351) 22.370 7270, Fax: (+351) 22.370 7276, E-Mail: info@mediafashion.com, Web Site: www.mediafashion.com, MD: Francisco Vieira de Pinho; Mktg. Asst.: Ana Olivegira.
• Jewel Box Manufacturer
• CD, CD-ROM & DVD Replicator
• Packaging Services

**Sociedade Portuguesa de Autores (SPA),** Av. Duque de Loule 31, 1069-153 Lisboa, (+351) 21.359 4400. Fax: (+351) 21.353 0257, E-Mail: geral@spatores.pt, Web Site: www.spautores.pt, Mgr.: Carlos Samoes.
• Performing and Mechanical Rights Organization

**ViMusica-Musica E Video Lda.,** Av. Defensores de Chaves 85 - 3 Esq., Apartado 10.156, 1000-115 Lisbon, (+351) 21.795 6195, Fax: (+351) 21.797 3817, E-Mail: vimusica@vimusica.com, Web Site: www.vimusica.com, Sales Mgr.: Elvira Reis.
• Music Library

# ROMANIA

## RECORD LABELS (INDEPENDENT)

**Alma Artex Records / A&A Records,** Piata Rosetti No. 3, Et. 1, Apt. 3, Bucharest, (+40) 21.310 0472, (+40) 21.312 5649, Fax: (+40) 21.314 7788, (+40) 21.312 5649, E-Mail: alma@alma.ro, Web Site: www.a-arecords.ro, MD: Serban Radu; Int'l Rel./Mktg.: Ileana Ionescu.

**Electrecord,** Timisoara Blvd. 94, 061334 Bucharest, (+40) 21.444 3239, Fax: (+40) 21.444 0958, E-Mail: electrec@rolink.ro, Web Site: www.electrecord.ro, Gen. Dir.: Cornelia Andreescu; Mktg. Dir./Buyer Pre-Recorded Music: Elena Rugina; Sales Mgr.: Florina Velicu.

**Zone Records,** 83 Ion Neculce St., Sector 1, 1 Bucharest, (+40) 21.222 8200, (+40) 21.222 8520, Fax: (+40) 21.222 8152, (+40) 21.222 8347, E-Mail: dorian@zonerecords.ro, MD: Dorian Ciubuc; Exec. Mgr.: Adrian Ursu; Label Mgr.: Minel Stoica.

## MUSIC PUBLISHERS

**Music & Music,** Carol Knappe St. #20, Sector One, 7000 Bucuresti, (+40) 21.224 1851, (+40) 21.224 1852, Fax: (+40) 21.666 3822, E-Mail: info@musicandmusic.ro, Web Site: musicandmusic.ro, Contact: Carmen Balescu.

## WHOLESALERS & DISTRIBUTORS

**Draft Music Projekt,** 44, Pasteur St., et. 1, ap.23, 3400 Cluj Napoca, (+40) 264.453 049, Fax: (+40) 264.453 049, E-Mail: draftmusic@xnet.ro, Web Site: www.draftmusic.ro, Dir.: Horatiu Cazacu.
(Distributor, Importer) (Compact Disc, DVD)

**Electrecord,** Timisoara Blvd. 94, 061334 Bucharest, (+40) 21.444 3239, Fax: (+40) 21.444 0958, E-Mail: electrec@rolink.ro, Web Site: www.electrecord.ro, Gen. Dir.: Cornelia Andreescu; Mktg. Dir./Buyer Pre-Recorded Music: Elena Rugina; Sales Mgr.: Florina Velicu.
(Distributor, Importer. Exporter) (Compact Disc)

## SERVICES

**Electrecord,** Timisoara Blvd. 94, 061334 Bucharest, (+40) 21.444 3239, Fax: (+40) 21.444 0958, E-Mail: electrec@rolink.ro, Web Site: www.electrecord.ro, Gen. Dir.: Cornelia Andreescu; Mktg. Dir./Buyer Pre-Recorded Music: Elena Rugina; Sales Mgr.: Florina Velicu.
• Custom Tape Duplicator
• Mastering Facility

**Panasonic Romania SRL,** World Trade Center, 2 Expozitiei Blvd., Room 2.12, Sector 1, Bucharest, (+40) 1.224 4187, Fax: (+40) 1.224 0446, E-Mail: mktprs@fx.ro, Web Site: www.panasonic.ro, Audio/Video Sales Mgr.: Dan Popescu.
• Blank Recording Media Manufacturer

# RUSSIA

## RECORD LABELS (MAJOR)

**Sony BMG Russia (Div. of Sony BMG),** V. Maslovka, 27/1, 125083 Moscow, (+7) 095.777 7447, Fax: (+7) 095.257 3401, E-Mail: info@bmg.ru, Web Site: www.bmg.ru, MD: Denis Komarovsky.

**Universal Music ZAO (Div. of Universal Music Group),** 14A Kastanaevskaya Ulitsa, 121096 Moscow, (+7) 095.737 0090, Fax: (+7) 095.737 3655, E-Mail: carina@universalmusic.ru, Web Site: www.universalmusic.ru, MD: David Junk; Financial Dir.: Andrew Marin; Mktg. Dir.: Annie Korsetova; Sales Dir.: Artem Arefiev; UM3 Mgr.: Mila Safronova; Head of Classics: Boris Ivashkevich.

## RECORD LABELS (INDEPENDENT)

**Alphabeta Records Ltd.,** PO Box 44, 115446 Moscow, (+7) 095.111 7298, Fax: (+7) 095.112 4188, E-Mail: musicsales@bk.ru, MD: Andrei Rubin.

**Boheme Music,** Ste. 5, 17B Mosfilmovskaya St., 119330 Moscow, (+7) 095.973 7101, Fax: (+7) 095.973 7102, E-Mail: bmr@boheme.ru, Web Site: www.boheme.ru, MD: Andrey Feofanov; MD-Concert Agency: Olga Golovina; Concert Mgr.: Julia Savidova.

**Feelee Record Co.,** 27 Novozavodskaya St., 121309 Moscow, (+7) 095.973 1638, Fax: (+7) 095.252 3061, E-Mail: feeleecd@aha.ru, Web Site: www.feelee.ru, Dir. Gen.: Igor Tonkikh; Sales Mgr.: Ivan Emelyanov.

**SBA / Gala Records Inc. (Div. of EMI's Licencee CIS (ex.Ukraine, Moldova)),** 32 Staraya Basmannaya St., 105066 Moscow, (+7) 095.265 3305, (+7) 095.267 0358, (+7) 095.787 5670, (+7) 095.267 7528, Fax: (+7) 095.267 2848, E-Mail: office@galarec.ru, Web Site: www.galarec.ru, MD: Alexander Blinov; Mktg. Dir.: Maria Yezhukova; A&R Dir.: Sergei Kuznetsov; Sales Dir.: Alexander Tregoub.

**The Soyuz Group,** 5 Nizhniy Susalniy Per, 103064 Moscow, (+7) 095.267 6910, Fax: (+7) 095.267 6910, E-Mail: headq@soyuz.ru, Web Site: www.soyuz.ru, Pres.: Vitaly Belyakov; MD-Studio Soyuz: Alexander Botchkov.

**ZeKo Records,** PO Box 188, 125047 Moscow, (+7) 095.454 3162, (+7) 095.454 0039, Fax: (+7) 095.454 3071, Dir.: Anatoly Grishin.

## MUSIC PUBLISHERS

**Mento Music Group Russia,** PO Box 1174, 410028 Saratov, (+7) 8452.237726, Fax: (+7) 4940.2271 6554, E-Mail: annachernova@mail.ru, GM: Anna A. Chernova.

**S.B.A. Music Publishing Ltd. (Div. of EMI Music Publishing),** Staraya Basmannaya 32, 105066 Moscow, (+7) 095.265 3305, (+7) 095.787 5670, (+7) 095.267 0358, Fax: (+7) 095.267 2848, E-Mail: mp@galarec.ru, Web Site: www.galarec.ru, MD: Alexander Blinov; Publishing Mgr.: Anton Alexeev; Publishing Mgr.: Igor Medvedev; Publishing Mgr.: Timur Shishigin; Publishing Mgr.: Alexander Ostrizhny.

**Sony BMG Russia (Div. of Sony BMG),** V. Maslovka, 27/1, 125083 Moscow, (+7) 095.777 7447, Fax: (+7) 095.257 3401, E-Mail: info@bmg.ru, Web Site: www.bmg.ru, MD: Denis Komarovsky.

**The Soyuz Group,** 5 Nizhniy Susalniy Per, 103064 Moscow, (+7) 095.267 6910, Fax: (+7) 095.267 6910, E-Mail: headq@soyuz.ru, Web Site: www.soyuz.ru, Pres.: Vitaly Belyakov; MD-Studio Soyuz: Alexander Botchkov.
*Owned:* Electric, Master Sound, Metalagen, Soyuz, Zodiak,
*Administered:* AB Disques, Dig It, Disco Magic, Dunamic, Dureco, Ginger Music, Happy Music, Love This, Music of Lifi, React, S+F Entertainment

**Universal Music ZAO (Div. of Universal Music Group),** 14A Kastanaevskaya Ulitsa, 121096 Moscow, (+7) 095.737 0090, Fax: (+7) 095.737 3655, E-Mail: carina@universalmusic.ru, Web Site: www.universalmusic.ru, MD: David Junk; Financial Dir.: Andrew Marin; Mktg. Dir.: Annie Korsetova; Sales Dir.: Artem Arefiev; UM3 Mgr.: Mila Safronova; Head of Classics: Boris Ivashkevich.

## WHOLESALERS & DISTRIBUTORS

**Alphabeta Records Ltd.,** PO Box 44, 115446 Moscow, (+7) 095.111 7298, Fax: (+7) 095.112 4188, E-Mail: musicsales@bk.ru, MD: Andrei Rubin.
(Distributor, Rackjobber, Importer) (Compact Disc)

**SBA / Gala Records Inc. (Div. of EMI's Licencee CIS (ex.Ukraine, Moldova)),** 32 Staraya Basmannaya St., 105066 Moscow, (+7) 095.265 3305, (+7) 095.267 0358, (+7) 095.787 5670, (+7) 095.267 7528, Fax: (+7) 095.267 2848, E-Mail: office@galarec.ru, Web Site: www.galarec.ru, MD: Alexander Blinov; Mktg. Dir.: Maria Yezhukova; A&R Dir.: Sergei Kuznetsov; Sales Dir.: Alexander Tregoub.

**Sony BMG Russia (Div. of Sony BMG),** V. Maslovka, 27/1, 125083 Moscow, (+7) 095.777 7447, Fax: (+7) 095.257 3401, E-Mail: info@bmg.ru, Web Site: www.bmg.ru, MD: Denis Komarovsky.

**The Soyuz Group,** 5 Nizhniy Susalniy Per, 103064 Moscow, (+7) 095.267 6910, Fax: (+7) 095.267 6910, E-Mail: headq@soyuz.ru, Web Site: www.soyuz.ru, Pres.: Vitaly Belyakov; MD-Studio Soyuz: Alexander Botchkov.

## SERVICES

**ACN Music Production,** PO Box 1174, 410028 Saratov, (+7) 845.223 7726, Fax: (+7) 845.223 7726, E-Mail: acn@mail.saratov.ru, Owner/Producer: Anna A. Chernova; Sec.: Anastasia Pavlenkova; Press: Tatjana Stolyarova; Press: Marina Sytnikova.
• Mastering Facility

**Bech-Bruun,** per 1, bldg 2, 7th Floor, Bolshoy Gnezdnikovsky, 125009 Moscow, (+7) 501.799 5684, Fax: (+7) 501.799 5687, E-Mail: info.moscow@bechbruun.com, Web Site: www.bechbruun.com, Office Mgr.: Sergei Stefanishin.
• Entertainment Attorney

**Denton Wilde Sapte,** Bolshiaya Dmitrovka Str., 7/5, Building 2, 125009 Moscow, (+7) 095.916 9636, Fax: (+7) 095.916 9637, E-Mail: moscow@dentonwildesapte.com, Web Site: www.dentonwildesapte.com, Partner: Doran Doeh.
• Entertainment Attorney

**Digiton,** Institutsky Pr. 7, 194021 St. Petersburg, (+7) 812.550 2287, (+7) 812.550 1728, Fax: (+7) 812.324 6642, E-Mail: info@digiton.ru, Web Site: www.digiton.ru
• Tape Processing & Duplicating Equipment

**IFPI Moscow (Regional office for Russia & CIS),** 23, 1st Tverskaya-Yamskaya St., 125047 Moscow, (+7) 503.956 6057, Fax: (+7) 503.956 2609, E-Mail: moscow@ifpi.ru, Web Site: www.ifpi.org, Legal Advisor: Vladimir Dragunov.
• Association & Professional Organization

**Laser Craft (Ural electron Plant Ltd.),** G. Moskova, ul. Large Yakimanka, 33/13, Moscow, (+7) 095.745 5747, Fax: (+7) 343.341 3618, E-Mail: msk@disc.fu, Web Site: www.disc.ru, Sr. Coord.: Elena Udalova; Acting Head of Mktg. Dept.: Sergey Kukushkin.
• CD, CD-ROM & DVD Replicator

**LIFT Media Ltd.,** Ul. Donskaya 4, Bldg. 1, 119049 Moscow, (+7) 095.166 8263, Fax: (+7) 095.232 2004, E-Mail: liftsystems@comail.ru, Web Site: www.liftsystems.com, Contact: Vladimir Ovsiannikov.
• Store Fixture Manufacturer

**National Federation of Phonogram Producers (NFPP),** Berezhkovskaya Naberezhnaya (Embankment), Off. 409, 121864 Moscow, (+7) 095.240 4601, Fax: (+7) 095.933 1069, E-Mail: ugrinovich@nfpf.org, Web Site: www.nfpf.org, COB: Sumin Andreir; CEO: Alexey Ugrinovich.
• Association & Professional Organization

**RAO (Russian Authors Society),** 6a Bolshaya Bronnaya St., 123995-K104 Moscow, (+7) 095.203 3777, (+7) 095.203 4599, Fax: (+7) 095.200 1263, E-Mail: rao@rao.ru, Web Site: www.rao.ru, Chrmn.: Sergey Fedotov; Pres.: Vladislav Kazenin; Int'l Rel.: Vadim Dunin.
• Performing and Mechanical Rights Organization

**Russobit-Soft,** Altuf'evskoe Shorsse 5/2, 127106 Moscow, (+7) 095.401 3126, Fax: (+7) 095.4013766, E-Mail: office@russobit-press.ru, Web Site: www.russobit-press.ru
• CD, CD-ROM & DVD Replicator

**Zelenogradskiy Musical Technology Plant,** 17 Krasnogo Mayaka St., 113570 Moscow, (+7) 095.726 5888, E-Mail: info@zmt.ru, Web Site: www.zmt.ru
• CD, CD-ROM & DVD Replicator
• Mastering Facility

# SAUDI ARABIA

## RECORD LABELS (INDEPENDENT)

**Modern Electronics Est.,** PO Box 1228, Jeddah, 21431, (+966) 2.650 4744, Fax: (+966) 2.650 4593, MD: Anil Sethi; GM: Medhat Ahmed Bakraa; Sales/Mktg. Mgr.: Hassan Wehbe; Label Mgr.: Lawrence Evasco.

**Rotana Audio & Video Co.,** PO Box 53025, Jeddah, 21583, (+966) 2.617 5000, Fax: (+966) 2.619 9643, E-Mail: masaad@rotanagroup.net, Web Site: www.rotana.net, Mgr.-Int'l Div.: Engr. Mishaal Asaad.

## WHOLESALERS & DISTRIBUTORS

**Rotana Audio & Video Co.,** PO Box 53025, Jeddah, 21583, (+966) 2.617 5000, Fax: (+966) 2.619 9643, E-Mail: masaad@rotanagroup.net, Web Site: www.rotana.net, Mgr.-Int'l Div.: Engr. Mishaal Asaad.

## SERVICES

**Rotana Audio & Video Co.,** PO Box 53025, Jeddah, 21583, (+966) 2.617 5000, Fax: (+966) 2.619 9643, E-Mail: masaad@rotanagroup.net, Web Site: www.rotana.net, Mgr.-Int'l Div.: Engr. Mishaal Asaad.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

# SINGAPORE

## RECORD LABELS (MAJOR)

**EMI Music Singapore (Div. of EMI Music),** 213 Henderson Rd., 04-05, Henderson Industrial Park, Singapore, 159553, (+65) 6272 8080, Fax: (+65) 6270 3368, Web Site: www.emigroup.com, MD: Mohan Mahapatra.
*Labels: (Owned)* Chrysalis, Mute, Virgin Record

INTERNATIONAL

**Sony BMG Entertainment (Singapore) Pte. Ltd. (Div. of Sony BMG),** No. 1 Scotts Rd #17-07, Shaw Centre, Singapore, 228208, (+65) 6213 5882, Fax: (+65) 6235 3450, E-Mail: dulcie.soh@bmg.com, Web Site: www.sonybmg.com.sg, GM: Dulcie Soh.

**Universal Music Pte. Ltd. (Div. of Universal Music Group),** 118 Lorong, 23 Geylang, SCN Industrial Bldg., #03-01/02/03/04, Singapore, 388402, (+65) 6741 2220, Fax: (+65) 6741 0500, Web Site: www.universalmusic.com, MD: Gary See; Financial Controller: William Chow; Publishing Mgr.: Karen Sim; Sales Mgr.: Kenny Lim; Mktg. Mgr. Int'l Repertoire: Lim Teck Kheng; Pdct. Mgr. Classical/Jazz: Derek Teng; VSM Mgr.: Dennis Chong; New Media Mgr.: Amos Tan.
*Labels: (Distributed)* RMM

**Warner Music Singapore Pte. Ltd. (Div. of Warner Music Group),** 10 Hoe Chiang Rd., #24-03/04 Keppel Towers, Singapore, 089315, (+65) 6223 1688, Fax: (+65) 6225 7830, Web Site: www.warnermusic.com, CEO/MD: SK Cheah; GM: Nancy Seah; Mktg. Mgr. - Int'l Repertoire: Simon Nasser; Financial Controller: Lu Lee Keng.

## RECORD LABELS (INDEPENDENT)

**Forward Music,** 2B Bukit Pasoh, Singapore, 089816, (+65) 6324 3533, Fax: (+65) 6324 5033, E-Mail: fmsin@singnet.com.sg, Label Contact: Ivy Peh; Publishing Contact: Lilian Koh.

**Hype Records Pte. Ltd.,** Henderson Bldg., Ste. 02-04, 221 Henderson Rd., Singapore, 159557, (+65) 6375 3757, Fax: (+65) 6275 2757, Web Site: www.hyperecords.com, Dir.: Ken Lim; A&R: Dawn Lee; Promo./Publicity: Jonathan Tan; Producer: Kevin Quah; Admin.: Melvis Yip; Chief Engineer: Derek Zuzarte.
*Int'l Reps.:* Music Distrubutors (S) Pte Ltd. (Singapore)

**Mouse Records,** PO Box 260, Orchard Post Office, Singapore, 912309, (+65) 6459 0061, Fax: (+65) 6459 9355, E-Mail: info@mouserecords.com, Web Site: www.mouserecords.com, MD: Roy Ong.
*Labels: (Distributed)* Catalyst Action, MP Hip Hop (Korea)

**Music Street Ltd.,** 230 Orchard Rd., #07, Singapore, 238854, (+65) 6842 0078, Fax: (+65) 6842 0079, Web Site: www.musicstreet.com.sg, Sales Mgr.: Richard Lim.
*Labels: (Distributed)* Avex Trax, Edel, JVC Victor

**New Asia Records,** 779 Upper East Coast Rd., Singapore, 466629, (+65) 6441 0060, Fax: (+65) 6441 0070, E-Mail: info@newasiarecords.com, Web Site: www.newasiarecords.com, CEO/A&R: Andrew Lum; Prod. Asst.: Serena Zhang.

**Rock Records (S) Pte. Ltd.,** 8 New Industrial Rd., #05-01/02, LHK 3 Bldg., Singapore, 536200, (+65) 6286 5066, Fax: (+65) 6281 6533, E-Mail: steven@rock-records.org, Web Site: www.rock.com.tw, MD: Steven Tan; Mktg. Mgr.: Nikki Mahmood-Chee.

**Swissteo Music International Pte. Ltd.,** 37 Tannery Ln., #06-05 Tannery House, Singapore, 347790, (+65) 6280 9033, Fax: (+65) 6382 1733, E-Mail: swiss@swissteo.com.sg, swiss@st-musicworld.com, Web Site: www.st-musicworld.com, www.st-eduworld.com, CEO: Chong Seng Huat; MD: Swiss Teo Swee Kiong; A&R Mgr.: Wong Chin Juan; MD: Nelson Teo Swee Tin.

**White Cloud Records,** Betime Bldg., Ste. 05-01, 246 MacPherson Rd., Singapore, 348578, (+65) 6741 7178, (+65) 6745 3756, Fax: (+65) 6741 9233, E-Mail: whitecloud@pacific.net.sg
*Labels: (Owned)* White Cloud, *(Distributed)* Wing Hang, Tony Wong

## MUSIC PUBLISHERS

**Alfred Publishing,** 15 Queen St., Bras Basah Rd., #03-09 Tan Chong Tower, Singapore, 188537, (+65) 6337 1629, Fax: (+65) 6337 6319, E-Mail: enquiries@alfred.com.sg, Web Site: www.alfred.com.sg, Mktg. Mgr.: Larry Bong; Mktg. Admin.: Stella Heng.

**Audio Music Group,** 20 Kramat Ln., 04-06 United House, Singapore, 228773, (+65) 6238 2311, Fax: (+65) 6238 2310, E-Mail: music@singnet.com.sg, Web Site: www.audiomusic.com, CEO: Paul Edwards.
*Owned:* Music & Melody

**EMI Music Publishing Singapore (Div. of EMI Group Singapore Pte. Ltd.),** Seven Temasek Blvd., #17-02, Suntec Tower One, Singapore, 038987, (+65) 6270 9636, Fax: (+65) 6270 5987, Web Site: www.emimusicpub.com, Accounting/Royalty Exec.: Ms. Katherine Tay; Asst. Mgr.: Ms. Joey Goh.

**Forward Music,** 2B Bukit Pasoh, Singapore, 089816, (+65) 6324 3533, Fax: (+65) 6324 5033, E-Mail: fmsin@singnet.com.sg, Label Contact: Ivy Peh; Publishing Contact: Lilian Koh.

**Hype Records Pte. Ltd.,** Henderson Bldg., Ste. 02-04, 221 Henderson Rd., Singapore, 159557, (+65) 6375 3757, Fax: (+65) 6275 2757, Web Site: www.hyperecords.com, Dir.: Ken Lim; A&R: Dawn Lee; Promo./Publicity: Jonathan Tan; Producer: Kevin Quah; Admin.: Melvis Yip; Chief Engineer: Derek Zuzarte.
*Owned:* Hype 2 Pte. Ltd.

**Life Music Publishing (Pte) Ltd.,** One Sims Ln. #04-03, Singapore, 387355, (+65) 6749 4910, (+65) 6749 5910, Fax: (+65) 6749 4907, E-Mail: liferec@singnet.com.sg, Web Site: www.liferecords.com, MD: Ng Cheong Hock; Exec. Dir.: Ng Ay Na; Publishing Exec.: Lena Tan; Publishing Exec.: Danny Fu; Publishing Exec.: Lee Su Ping.

**Mouse Records,** PO Box 260, Orchard Post Office, Singapore, 912309, (+65) 6459 0061, Fax: (+65) 6459 9355, E-Mail: info@mouserecords.com, Web Site: www.mouserecords.com, MD: Roy Ong.
*Administered:* Composers & Authors Society of Singapore, Warner/Chappell (Hong Kong)

**peermusic Pacific Pte. Ltd.,** C/O Foward Music 2B Bukit Pasoh Rd., Singapore, 089816, (+65) 6324 4290, Fax: (+65) 6324 4291, E-Mail: singapore@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, Asia-Pacific Mgr.: Matthew Donlevy.

**Rock Records (S) Pte. Ltd.,** 8 New Industrial Rd., #05-01/02, LHK 3 Bldg., Singapore, 536200, (+65) 6286 5066, Fax: (+65) 6281 6533, E-Mail: steven@rock-records.org, Web Site: www.rock.com.tw, MD: Steven Tan; Mktg. Mgr.: Nikki Mahmood-Chee.

**Sony BMG Entertainment (Singapore) Pte. Ltd. (Div. of Sony BMG),** No. 1 Scotts Rd #17-07, Shaw Centre, Singapore, 228208, (+65) 6213 5882, Fax: (+65) 6235 3450, E-Mail: dulcie.soh@bmg.com, Web Site: www.sonybmg.com.sg, GM: Dulcie Soh.
*Owned:* Easternworld Music Publishing (EW)

**Sony Music Publishing (Singapore) Pte. Ltd.,** 1 Scott's Rd., #17-05/06/07, Shaw Centre, Singapore, 228208, (+65) 6213 5873, Fax: (+65) 6353 1771, Web Site: www.sonyatv.com, MD: Terence Phung; Publishing Mgr.: Sharon Chua.

**Universal Music Pte. Ltd. (Div. of Universal Music Group),** 118 Lorong, 23 Geylang, SCN Industrial Bldg., #03-01/02/03/04, Singapore, 388402, (+65) 6741 2220, Fax: (+65) 6741 0500, Web Site: www.universalmusic.com, MD: Gary See; Financial Controller: William Chow; Publishing Mgr.: Karen Sim; Sales Mgr.: Kenny Lim; Mktg. Mgr. Int'l Repertoire: Lim Teck Kheng; Pdct. Mgr. Classical/Jazz: Derek Teng; VSM Mgr.: Dennis Chong; New Media Mgr.: Amos Tan.

**Warner / Chappell Music Singapore Pte. Ltd.,** 10 Hoe Chiang Rd. #24-03/04, Keppel Towers, Singapore, 684296, (+65) 6223 1688, Fax: (+65) 6225 7830, Web Site: www.warnerchappell.com, Contact: Gallery Chow; Contact: Ang Lay Peng.

## SHEET MUSIC

**Alfred Publishing,** 15 Queen St., Bras Basah Rd., #03-09 Tan Chong Tower, Singapore, 188537, (+65) 6337 1629, Fax: (+65) 6337 6319, E-Mail: enquiries@alfred.com.sg, Web Site: www.alfred.com.sg, Mktg. Mgr.: Larry Bong; Mktg. Admin.: Stella Heng.

## VIDEO/DVD COMPANIES

**Alliance Entertainment Singapore Pte. Ltd. (Div. of Warner Home Video),** 31 UB1 Rd. 1, #03-00 Annex Block, Azteck Bldg., Singapore, 408694, (+65) 6841 0939, Fax: (+65) 6841 8801, E-Mail: tanpoh.lam@warnerbros.com, Web Site: www.all-entertainment.com.sg, MD: Tan Poh Lam.
*Formats:* VHS, DVD, VCD's.
*Supplies:* Exercise, Feature Films, Special Interest Only, Children's, Documentary.
*Seeking:* Exercise, Special Interest, Children's, Documentaries.

**Panorama Entertainment,** 60 Kaki Bukit Place, #09-18, Eunos Techpark, Singapore, 415979, (+65) 6841 4840, Fax: (+65) 6841 6348, E-Mail: panonet@singnet.com.sg, Web Site: www.panorama.com.hk

## WHOLESALERS & DISTRIBUTORS

**Alshire Singapore Pte Ltd.,** 133, New Bridge Rd. #01-29, Chinatown Point, 059413, (+65) 6274 4567, (+65) 6278 5208, Fax: (+65) 6273 5444, MD: T.T. Quek; Mgr.: Billy Quek.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, DVD)

**Around the World Music / Chiang Huat Co. Pte. Ltd,** Tan Boon Liat Bldg., #03-07, 315 Otram Rd., Singapore, 169075, (+65) 6220 3721, Fax: (+65) 6227 8158, E-Mail: chiang.huat@oacificnet.sg

**EMI Music Singapore (Div. of EMI Music),** 213 Henderson Rd., 04-05, Henderson Industrial Park, Singapore, 159553, (+65) 6272 8080, Fax: (+65) 6270 3368, Web Site: www.emigroup.com, MD: Mohan Mahapatra.

**Mouse Records,** PO Box 260, Orchard Post Office, Singapore, 912309, (+65) 6459 0061, Fax: (+65) 6459 9355, E-Mail: info@mouserecords.com, Web Site: www.mouserecords.com, MD: Roy Ong.
*Products/Accessories:* Storage & Carrying Cases: Ultimate-DJ-Gears

**Music Distrubutors (S) Pte Ltd.,** #08-01 THK Building, 71 Lorong, 23 Geylang, Singapore, 388386, (+65) 6848 4484, Fax: (+65) 6512 5332, E-Mail: musicwhs@singnet.com.sg, Web Site: www.miradistribution.com, Mktg. Dir.: Steven Wong; Sales Dir.: Grace Pey.
*Labels Distributed: Audio:* Savoy Label Group; Sin-Drome Records Ltd.; Hype Records Pte. Ltd. (Singapore)
*Labels Distributed: Video:* DVD International, Madacy Entertainment LP (Canada).

**Panorama Entertainment,** 60 Kaki Bukit Place, #09-18, Eunos Techpark, Singapore, 415979, (+65) 6841 4840, Fax: (+65) 6841 6348, E-Mail: panonet@singnet.com.sg, Web Site: www.panorama.com.hk

**Rock Records (S) Pte. Ltd.,** 8 New Industrial Rd., #05-01/02, LHK 3 Bldg., Singapore, 536200, (+65) 6286 5066, Fax: (+65) 6281 6533, E-Mail: steven@rock-records.org, Web Site: www.rock.com.tw, MD: Steven Tan; Mktg. Mgr.: Nikki Mahmood-Chee.

**Sony BMG Entertainment (Singapore) Pte. Ltd. (Div. of Sony BMG),** No. 1 Scotts Rd #17-07, Shaw Centre, Singapore, 228208, (+65) 6213 5882, Fax: (+65) 6235 3450, E-Mail: dulcie.soh@bmg.com, Web Site: www.sonybmg.com.sg, GM: Dulcie Soh.

**Swissteo Music International Pte. Ltd.,** 37 Tannery Ln., #06-05 Tannery House, Singapore, 347790, (+65) 6280 9033, Fax: (+65) 6382 1733, E-Mail: swiss@swissteo.com.sg, swiss@st-musicworld.com, Web Site: www.st-musicworld.com, www.st-eduworld.com, CEO: Chong Seng Huat; MD: Swiss Teo Swee Kiong; A&R Mgr.: Wong Chin Juan; MD: Nelson Teo Swee Tin.
(Distributor, Importer, Exporter) (Compact Disc, DVD, Accessories, music books)

**Top2 Music PTE Ltd.,** 40 Jalan Pemimpin, #04-07E Tat Ann Bldg., Singapore, 577185, (+65) 6354 0977, Fax: (+65) 6354 0997, E-Mail: top2mc@mbox3.singnet.com.sg, Web Site: www.top2music.com, MD: Patrick Seah.
(Distributor, Importer, Exporter)
*Labels Distributed: Audio:* A440 Music Group; Alcione; Chesky Records; Gold Circle Entertainment / Waitt Media; Instinct Records; Native Language Music, Inc.; Positive Music Records, Inc.; Rounder Records Group; Shanachie Entertainment Corp.; Wind Records Co. Ltd.; Elap A/S (Denmark); Lusafrica (France); Repertoire Records (Germany); Prophone Records (Sweden); Candid Productions Ltd. (United Kingdom); New World Music (United Kingdom); World Circuit Records (United Kingdom)

**Universal Music Pte. Ltd. (Div. of Universal Music Group),** 118 Lorong, 23 Geylang, SCN Industrial Bldg., #03-01/02/03/04, Singapore, 388402, (+65) 6741 2220, Fax: (+65) 6741 0500, Web Site: www.universalmusic.com, MD: Gary See; Financial Controller: William Chow; Publishing Mgr.: Karen Sim; Sales Mgr.: Kenny Lim; Mktg. Mgr. Int'l Repertoire: Lim Teck Kheng; Pdct. Mgr. Classical/Jazz: Derek Teng; VSM Mgr.: Dennis Chong; New Media Mgr.: Amos Tan.

**Warner Music Singapore Pte. Ltd. (Div. of Warner Music Group),** 10 Hoe Chiang Rd., #24-03/04 Keppel Towers, Singapore, 089315, (+65) 6223 1688, Fax: (+65) 6225 7830, Web Site: www.warnermusic.com, CEO/MD: SK Cheah; GM: Nancy Seah; Mktg. Mgr. - Int'l Repertoire: Simon Nasser; Financial Controller: Lu Lee Keng.

## SERVICES

**Alshire Singapore Pte Ltd.,** 133, New Bridge Rd. #01-29, Chinatown Point, 059413, (+65) 6274 4567, (+65) 6278 5208, Fax: (+65) 6273 5444, MD: T.T. Quek; Mgr.: Billy Quek.
- CD, CD-ROM & DVD Replicator

**Baker, McKenzie, Wong & Leow,** 1 Temasek Ave., #27-01 Millenia Tower, Singapore, 039192, (+65) 6338 1888, Fax: (+65) 6337 5100, E-Mail: singapore.info@bakernet.com, Web Site: www.bakernet.com, Mng. Prinicipal: Koh Kok Wah.
- Entertainment Attorney

**COMPASS (Composers & Authors Society of Singapore Ltd.),** 37 Craig Rd., Singapore, 089675, (+65) 6323 6630, Fax: (+65) 6323 6649, E-Mail: compassadmin@compass.org.sg, Web Site: www.compass.org.sg, Exec. Dir.: Edmund Lum.
- Performing and Mechanical Rights Organization

**Datapulse Technology Ltd.,** 15A Tai Seng Dr., Datapulse Industrial Building, Singapore, 535225, (+65) 6382 7989, Fax: (+65) 6382 8070, E-Mail: dtsales@datapulse.com.sg, Web Site: www.datapulse.com.sg, Mng. Dir.: Ng Leok Cheng; Mktg. Mgr.: Vincent Khit.
- Music & Video Accessory Manufacturer
- Blank Recording Media Manufacturer
- Jewel Box Manufacturer
- Cartridges, Cassettes, Reels & Video Boxes
- Raw Materials Manufacturer
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility
- Plating & Pressing Plant

**General Magnetics Ltd.,** 625 Toa Payoh Lorong 4, GenMag Bldg., Singapore, 319519, (+65) 6259 5511, Fax: (+65) 6259 3723, E-Mail: sales@genmag.com.sg, Web Site: www.genmag.com.sg, GM: Ho Loon Ming; Sales Mgr.-Audio cassette/C-Zone/Norelco Box/CD Replication: Gerald Tan; Sales Mgr.-CD-/DVD-R/Jewel Box: Max Yeun.
- Blank Recording Media Manufacturer
- Jewel Box Manufacturer
- Cartridges, Cassettes, Reels & Video Boxes
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**MPO Asia-Singapore,** 391 Orchard Rd. #13-09, Ngee Ann City Tower B, Singapore, 238874, (+65) 6295 8311, Fax: (+65) 6295 6122, E-Mail: singapore@mpoasia.com, Web Site: www.mpoasia.com, Office Admin.: Jocelyn Wong.
- CD, CD-ROM & DVD Replicator

**Nor Cote International, Inc.,** 768 N. Bridge Rd., Singapore, 198736, (+65) 6291 0898, Web Site: www.norcote.com, MD: Josephine Yeori,
- Raw Materials Manufacturer

**Panasonic Singapore,** Blk. 1022 Tai Seng Ave., #04-3530, Tai Seng Industrial Estate, Singapore, 534415, (+65) 6550 5450, Fax: (+65) 6550 5406, E-Mail: webmaster@psl.com.sg, Web Site: www.psl.com.sg
- Blank Recording Media Manufacturer

**Recording Industry Association (Singapore)-(RIAS),** 163 Tras St., #04-00 Lian Huat Bldg., Singapore, 079024, (+65) 6220 4166, Fax: (+65) 6220 9452, E-Mail: info@rias.org.sg, Web Site: rias.org.sg, CEO: Edward B. Neubronner; Finance Exec.: Irene Chong.
- Association & Professional Organization

**SAE Institute,** 71 Bencoolen St., Ste. 02-01, Singapore, 189 643, (+65) 6333 4324, Fax: (+65) 6333 4941, Web Site: www.sae.edu
- Schools & Educational Institution

**Sonopress Singapore Pte Ltd.,** 2 Woodlands Sector 1 #01-14, Woodlands East Industrial Estate, Singapore, 738068, (+65) 6319 9100, Fax: (+65) 6319 9096, E-Mail: sales@sonopress.com.sg, Web Site: www.sonopress.com.sg, GM: Thomas Chua; Pdct. Specialist: Sharon Lee.
- Printing
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**Sony Singapore Pte. Ltd.,** 2 Int'l Business Park, #05-10 Tower One, The Strategy, Singapore, 609930, (+65) 6544 8338, Fax: (+65) 6544 8330, E-Mail: services@ap.sony.

com, Web Site: www.sony-asia.com
• Blank Recording Media Manufacturer

**Soundbuzz Pte Ltd,** No 14A, Keong Saik Rd., Singapore, 089115, (+65) 6225 0195, Fax: (+65) 6324 4750, E-Mail: info@soundbuzz.com, Web Site: www.soundbuzz.com, CEO/Co-Founder: Sudhanshu Sarronwala; GM-Asia: Yen Ong; GM-Soundbuzz Australia: Paul Buchanan; GM-Soundbuzz India PVT Ltd.: Mandar Thakur; Dir. Music/Mktg.: Johnson Soh; Dir. Music/Mktg.-Greater China: Kitty Pang.
• Digital Music Companies & Services

**Summit CD Manufacture Pte Ltd. (Div. of SM Summit Holdings Limited),** 45 Ubi Rd. 1, Summit Bldg., Singapore, 408696, (+65) 6745 3288, Fax: (+65) 6748 9612, E-Mail: co@smsummit.com.sg, Web Site: www.smsummit.com.sg, Chrmn./Mng. Dir.: Lee Kerk Chong; Exec. Dir.: David Yeo; Sr. Sales/Mktg. Mgr.: Angela Tay.
• CD, CD-ROM & DVD Replicator

**Swat Enterprises,** 51 Anson Rd., #07-51 Anson Centre, Singapore, 079904, (+65) 6445 8869, Fax: (+65) 6445 8831, E-Mail: info@swatenterprises.com, Web Site: www.swatenterprises.com, MD: Stuart Watson.
• Record Promotion Company

# SLOVAKIA

## RECORD LABELS (MAJOR)

**Universal Music Slovakia (Div. of Universal Music Group),** Krajinska ulica c.96, 821 06 Bratislava, (+421) 2.4552 5616, Fax: (+421) 2.4552 5620, Web Site: www.universalmusic.com, MD: Peter Riava; Mktg. Dir.: Galina Jendzalovska.

## RECORD LABELS (INDEPENDENT)

**Slovart Records,** Prokopa Velkeho 21, 81104 Bratislava, (+421) 7.5478 8046, Fax: (+421) 7.5478 9529, E-Mail: slovartmusic@netax.sk, Web Site: www.slovart-records.sk, MD: Valentin Zbynovsky.

## MUSIC PUBLISHERS

**EMI Music Publishing Slovenska republika, s.r.o.,** Stefanikova 29, 811 05 Bratislava, (+421) 2.5711 5115, Fax: (+421) 2.3551 8331, E-Mail: jzemanova@emimusicpub.com, Web Site: www.emimusicpub.com, MD: Jolana Zemanova; Finance Dir.: Jarmila Haasova.

**Slovart Records,** Prokopa Velkeho 21, 81104 Bratislava, (+421) 7.5478 8046, Fax: (+421) 7.5478 9529, E-Mail: slovartmusic@netax.sk, Web Site: www.slovart-records.sk, MD: Valentin Zbynovsky.

# SLOVENIA

## RECORD LABELS (INDEPENDENT)

**Dallas Records,** Gradsice 8, 1000 Ljubljana, (+386) 1.200 7660, Fax: (+386) 1.200 7669, E-Mail: dallas@dallas.si, Web Site: www.dallas.si

**McM Systems Ltd. (Div. of McM Holding),** Kolomban 9F, 6280 Ankaran, (+386) 5.663 3830, (+386) 5.663 3831, Fax: (+386) 5.663 3804, E-Mail: info@mp1codeplayer.com, Web Site: www.mp1codeplayer.com, Mgr.: Damir Galich; Tech. Dept.: Gregor Struklej; COO: Mike Quinn.
*Labels: (Owned)* ETP (Euro Trend Production), *(Distributed)* DFC, Do It Yourself - Progressive, Going for a Song, Media, Molotov - Red Alert, Nitelite, Prism Leisure, Progressiva, Slash Cut - Lips, Union - Gold Collection

**Multimedia Records d.o.o.,** Peske 7, IOC Trzin, 1236 Ljubljana, (+386) 1.568 0350, (+386) 1.568 0353, Fax: (+386) 1.568 0361, E-Mail: multimedia@multimedia-rec.si, Web Site: www.multimedia-rec.si, MD: Marko Gasperlin; Sales Mgr.: Henrik Korpnik; Promo./Mktg. Mgr.: Igor Ivanic.

**Nika d.o.o.,** Smartinska 152, Hala 6, SI-1000 Ljubljana, (+386) 1.546 6320, Fax: (+386) 1.546 6339, E-Mail: info@nika.si, Web Site: www.nika.si, MD: Darjo Rot; Sales Dir.: Marko Stopar; Promo. Mgr.: Boris Perme.

**Statera Distribution,** Neblo 1A, 5212 Dobrovo (GO), (+386) 5.395 9207, Fax: (+386) 5.395 9207, E-Mail: stater-distr@volja.net, Web Site: www.statera.si, MD: Diana Smolar; Promo./Dist.: Matej Gerzelj.
*Labels: (Distributed)* Ace, Alligator, Antone's, Arion, Ariwa, Blood & Fire, Delmark, ECM, Evidence, Fantasy, Greensleeves, HeartBeat, Munich, New World Music, PlayaSound, Putumayo, RUF, Rounder, Snapper, Sunset, World Music Network

## MUSIC PUBLISHERS

**Dallas Records,** Gradsice 8, 1000 Ljubljana, (+386) 1.200 7660, Fax: (+386) 1.200 7669, E-Mail: dallas@dallas.si, Web Site: www.dallas.si

**McM Showbiz Ltd. (Div. of McM Holding, Ltd.),** PO Box 77, 6280 Ankaran, SLO, (+386) 5.663 3802, (+386) 5.663 8801, (+386) 5.663 3813, Fax: (+386) 5.663 3804, E-Mail: info@mcmshowbiz.com, Web Site: www.mcmshowbiz.com, Booking: Zlatko Klun; Mgr.: Lucienne Loncina.
*Owned:* ETP, *Administered:* Camaleonte, MXM, Media Songs, Saifam

**Multimedia Records d.o.o.,** Peske 7, IOC Trzin, 1236 Ljubljana, (+386) 1.568 0350, (+386) 1.568 0353, Fax: (+386) 1.568 0361, E-Mail: multimedia@multimedia-rec.si, Web Site: www.multimedia-rec.si, MD: Marko Gasperlin; Sales Mgr.: Henrik Korpnik; Promo./Mktg. Mgr.: Igor Ivanic.
*Owned:* Multipublishing

**Society of Slovene Composers,** Trg Francoske revolicije 6/1, 1000 Ljubljana, (+386) 1.241 5660, Fax: (+386) 1.241 5666, E-Mail: info@drustvo-dss.si, Web Site: www.drustvo-dss.si

## WHOLESALERS & DISTRIBUTORS

**Multimedia Records d.o.o.,** Peske 7, IOC Trzin, 1236 Ljubljana, (+386) 1.568 0350, (+386) 1.568 0353, Fax: (+386) 1.568 0361, E-Mail: multimedia@multimedia-rec.si, Web Site: www.multimedia-rec.si, MD: Marko Gasperlin; Sales Mgr.: Henrik Korpnik; Promo./Mktg. Mgr.: Igor Ivanic.

**Nika d.o.o.,** Smartinska 152, Hala 6, SI-1000 Ljubljana, (+386) 1.546 6320, Fax: (+386) 1.546 6339, E-Mail: info@nika.si, Web Site: www.nika.si, MD: Darjo Rot; Sales Dir.: Marko Stopar; Promo. Mgr.: Boris Perme.
(Distributor)

**Statera Distribution,** Neblo 1A, 5212 Dobrovo (GO), (+386) 5.395 9207, Fax: (+386) 5.395 9207, E-Mail: stater-distr@volja.net, Web Site: www.statera.si, MD: Diana Smolar; Promo./Dist.: Matej Gerzelj.

## SERVICES

**RACMAN Audio Video Studio,** Stegne 003, 1000 Ljubljana, (+386) 1.500 1130, Fax: (+386) 1.500 1135, E-Mail: info@racman.si, Web Site: www.racman.si
• CD, CD-ROM & DVD Replicator

**SAZAS (Society of Composers, Authors & Publishers in Slovenia),** Trzaska cesta 34, 1000 Ljubljana, (+386) 1.423 8110, Fax: (+386) 1.423 8126, E-Mail: sazas@sazas.org, Web Site: www.sazas.org
• Performing and Mechanical Rights Organization

# SOUTH AFRICA

## RECORD LABELS (MAJOR)

**EMI Music South Africa (Div. of EMI Music),** EMI House, 32 Steele St., Steeldale, 2198, (+27) 11.406 4124, Fax: (+27) 11.623 1735, Web Site: www.emi.co.za, MD: Irving Schlosberg; Mktg. Dir.: Pino di Benedetto.
*Labels: (Owned)* Blue Note, Brigadiers, CCP, Capitol, Columbia, HMV, Harvest, *(Distributed)* BBC, Carere, Chiswick, Enigma

**Sony BMG Africa (Div. of Sony BMG),** PO Box 91432, Auckland Park, Johannesburg, 2006, (+27) 11.274 5000, Fax: (+27) 11.274 5030, Web Site: www.sonybmg.co.za, MD: Keith Lister.
*Labels: (Owned)* Columbia, Epic

**Universal Music (Pty) Ltd. (Div. of Universal Music Group),** The Pathway, 53B Albertyn Ave., Wierda Valley, Sandton, 2196, (+27) 11.722 0500, Fax: (+27) 11.883 2184, Web Site: www.universalmusic.com, MD: Harry Voerman; Finance Dir.: Stephan Freeman; Mktg. Dir.: Steve Harris; Local A&R/Prodn. Dir.: Dharam Sewraj; Sales Dir.: Ronnie Geselowitz; Legal/Bus. Aff. Dir.: Manusha Sarawan.
*Labels: (Owned)* Dawn Music, *(Distributed)* A&M/Island/Motown, Decca, Geffen, Mercury, Philips, Polydor

## RECORD LABELS (INDEPENDENT)

**African Dope Records,** 118 Buitenkant St., Gardens, Cape Town, 8001, (+27) 21.465 9500, Fax: (+27) 21.465 4620, E-Mail: honeybee@africandope.co.za, Web Site: www.africandope.co.za, Co-Founder: Roach; Press/Promo. Dir.: Heather HoneyB; Sales/Dist. Dir.: Leyton Smith.
*Int'l Reps.:* Sony BMG Africa (South Africa)

**Authentic Ideas,** PO Box 91657, Auckland Park, Johannesburg, 2006, (+27) 11.646 6467, Fax: (+27) 11.646 6441, E-Mail: nancy@authenticideas.co.za, Web Site: www.authenticideas.co.za, Dir.: Nancy Hillary; Dir.: Clint McKeon.

**Brettian Productions CC,** 51 David Draper Rd., Bruma, Johannesburg, 2026, (+27) 11.622 3356, Fax: (+27) 11.616 5874, E-Mail: info@brettian.com, Web Site: www.brettian.com, Owner: Clive Risko; Owner: Danny Antill; GM: John Venter; Sales/Mktg.: Brandon Nel; Pub. Rel. Officer: Karin Cleland.
*Labels: (Owned)* Brettian, *(Distributed)* Forerunner (USA), ICC (UK), Lion of Zion (USA), Sovereign Music (UK)

**Fresh Music (Pty) Ltd.,** PO Box 782022, Sandton, 2146, (+27) 11.467 3051, Fax: (+27) 11.467 3051, E-Mail: fresh@icon.co.za, Web Site: www.freshmusic.co.za, Pres./A&R: Benjy Mudie.
*Labels: (Owned)* Arrythmia, Fresh Music, Retro

**Gallo Record Co.,** 4 Biermann Ave., Rosebank, Johannesburg, 2121, (+27) 11.340 9600, Fax: (+27) 11.340 9471, E-Mail: charlesk@gallo.co.za, Web Site: www.gallo.co.za, CEO: Charles Kuhn; Financial Exec.: Emil Stark; Legal Advisor: Leanne Billett; WEA Mktg. Mgr.: Tracy Fraser; Sr. Label Mgr.: Neil Greenburg; GM RPM Independent Labels: Paul de Klerk; Sales Mgr.: Gary Johnson; MD Gallo Music Publishing: Geoff Paynter; Rights/Royalty Mgr.: Tayyeba Sarwan; GM-GMI: Thami Maswanganyi.
*Labels: (Distributed)* Atlantic, East West, Edel, Elap, Elektra, Erato, GMP, Naxos, RPM, Teldec, Tommy Boy, Tusk Music Co., Warner Bros., Warner Music Int'l

**Ghetto Ruff (Div. of Ku Shu Shu),** 25 Seventh Ave., Parktown N., Johannesburg, 2006, (+27) 11.447 1943, Fax: (+27) 11.447 1607, E-Mail: info@ghettoruff.co.za, Web Site: www.ghettoruff.co.za, Pres.: Lance Stehr.

**David Gresham Record Co. (Pty) Ltd. (Div. of The David Gresham Entertainment Group (Pty) Ltd.),** PO Box 46020, Orange Grove, 2119, (+27) 11.444 2630, Fax: (+27) 11.444 1932, E-Mail: dgresham@mweb.co.za, Web Site: www.greshamrecords.co.za, CEO: David Gresham; CFO: Natalie Sanderson; GM: Richard Miranda; A&R: Manuel Oettl; A&R: Danny De Wet; A&R: Andrew Mitchley; Prodn. Mgr.: Linda De Agrela.
*Labels: (Distributed)* Adventures In Music, Black Hole, Black Hole, Blackground, Burning Hearts, CMR, Echo, Epitaph Group, Fat Possum, 456 Entertainment, KOCH, Music Video Distributors, Inc., PIAS, Roadrunner Int'l, Vital/Defected, Wagram, ZYX

**Hit City Records (Div. of HIT CITY CC),** 56 Donegal Ave., Greenside E., Johannesburg, 2193, (+27) 11.646 6217, Fax: (+27) 11.646 0881, E-Mail: hitcity@acenet.co.za, Web Site: www.foregroundmusic.co.za, CEO/MD: John Galanakis; GM: Jill Galanakis.
*Labels: (Owned)* Hit City, Leopard, White Dove

**Just Music,** Postnet Ste. 30, Private Bag 43, Sunninghill, 2157, (+27) 11.803 7058, Fax: (+27) 11.803 7058, E-Mail: justmusic@mweb.co.za, Web Site: www.justmusic.co.za, MD: Karl Anderson.
*Int'l Reps.:* Universal Music (Pty) Ltd. (South Africa)

**Maranatha Record Co.,** c/o Nutmeg and Grobay, Waterkloof Glen x8, Menlyn, 0063, (+27) 12.348 1891, Fax: (+27) 12.348 1898, E-Mail: info@marantha.co.za, Web Site: www.maranatha.co.za
*Labels: (Owned)* Marantha Record company, *(Distributed)* EMI Christian Music Group, Independent Labels

**MELT Music Phase Two (Div. of MELT 2000),** PO Box 1046, Cullivan, Gauteng, 1000, (+27) 12.734 0170, E-Mail: info@melt.co.za, Web Site: www.melt.co.za, A&R: Robert Trunz.

**Mountain Records,** PO Box 70, Observatory, 7935, (+27) 21.447 7358, Fax: (+27) 21.447 1359, Web Site: www.mountain-africa.com, MD: Patrick Lee Thorp.
*Labels: (Owned)* Mountain, Sea

**Phase Two Music,** Unit 3, Northcliffe Office Park, Johannesburg, 2195, (+27) 11.888 7116, Fax: (+27) 11.888 7186, E-Mail: info@ptmusic.co.za, MD: Terry Fairweather; Royalties/Publishing: Marilyn Scorgue; Admin.: Glen Asbury; Sales: Doug Goftsch; Accts.: Heather Pantelone.
*Labels: (Owned)* P.T.M (S.A.), *(Distributed)* Barry Collins (UK), Copyright Group (UK), Fable Music (Australia), First Night (UK), Four Seasons (Ireland), Larry Page Prodn. (UK), Right Recordings (UK), San Juan (US), Silva Screen (UK), Two Camels Music UK, Union Square Music (UK)
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Sheer Sound CC (Div. of Sheer Group),** Block A, Sandhoven Office Pk., 12 Pongola Crescent, Kramerville, Johannesburg, 2144, (+27) 11.444 1818, Fax: (+27) 11.444 2275, E-Mail: info@sheer.co.za, Web Site: www.sheer.co.za, MD: Damon Forbes; Label Mgr.: Robert Cowling; Export Mgr.: Leemor Daniel.

**Synchro Music Management,** Box 30551, Mayville, 4058, (+27) 31.201 8374, Fax: (+27) 31.201 8374, E-Mail: vicellis@synchromusic.co.za, Contact: Vic Ellis.

## MUSIC PUBLISHERS

**Accent Music,** Box 30634, Braamfontein, 2017, (+27) 11.339 1431, Fax: (+27) 11.339 7365

**Angela Music Publishing Co. Pty. Ltd. (SAMRO),** 49-A Kildare Ave. Parkview, Johannesburg, 2193, (+27) 11.486 3611, Fax: (+27) 11.646 2990, MD: Terry Dempsey; GM: Carrie Dempsey.
*Owned:* Goldrush Music, Lazer Songs, Storm Music

**Authentic Ideas,** PO Box 91657, Auckland Park, Johannesburg, 2006, (+27) 11.646 6467, Fax: (+27) 11.646 6441, E-Mail: nancy@authenticideas.co.za, Web Site: www.authenticideas.co.za, Dir.: Nancy Hillary; Dir.: Clint McKeon.

**BMG Music Publishing Africa (Pty.) Ltd. (Div. of Bertelsmann),** Empire Park, Block C, 1st Floor, 55 Empire Rd., Parktown, 2193, (+27) 11.274 5000, Fax: (+27) 11.274 5090, Web Site: www.bmgmusicsearch.com, MD: Peter Vee; Financial Dir.: Craig Brown; Admin. Mgr.: Chantal Riviere.

**Brettian Productions CC,** 51 David Draper Rd., Bruma, Johannesburg, 2026, (+27) 11.622 3356, Fax: (+27) 11.616 5874, E-Mail: info@brettian.com, Web Site: www.brettian.com, Owner: Clive Risko; Owner: Danny Antill; GM: John Venter; Sales/Mktg.: Brandon Nel; Pub. Rel. Officer: Karin Cleland.

**EMI Music Publishing (South Africa) Pty. Ltd. (SAMRO),** PO Box 79551, Riverwoods Office Park, Johnson Rd., Senderwood, 2145, (+27) 11.453 3463, Fax: (+27) 11.453 1012, Web Site: www.emimusicpub.com, MD: Robbie Kallenbach; Creative Mgr.: Dave Penhale.
*Owned:* Music Piece (SAMRO), *Administered:* Blik Music (SAMRO), Clear Music (SAMRO), EMI Brigadiers Music (SAMRO), Steve Hofmeyr Music (SAMRO), Kaleidosound Music (SAMRO), Oyster Music (SAMRO), Plymouth Music (SAMRO), Shoestring Publishing (SAMRO), Zebra Music (SAMBRO)

**Gallo Music Publishers (Div. of Gallo Africa, Ltd.) (SAMRO),** Johncom House, 4 Biermann Ave., Rosebank, 2196, (+27) 11.340 9500, Fax: (+27) 11.340 9627, E-Mail: michaeles@gallo.co.za, Web Site: www.gallo.co.za, www.gallomusicpublishers.co.za, MD: Geoff Paynter; Royalty Mgr.: Michael Soaratlhe; Licensing/Admin.: Michaele Ceresato.
*Owned:* African Music (SAMRO), Black Music (SAMRO), Carstens De Waal Music (SAMRO), Clan Music (SAMRO), Contagious Music (SAMRO), Flying Dutchman (SAMRO), Laetrec Music (SAMRO), Mango Groove Music (SAMRO), Mavuthela Music (SAMRO), Music Publishing Co. of Africa (M.P.A.) (SAMRO), Tela Music (SAMRO), Tusk Music (SAMRO)

**David Gresham Music (SAMRO),** PO Box 46020, Orange Grove, 2119, (+27) 11.444 2630, Fax: (+27) 11.444 1932, E-Mail: dgresham@mweb.co.za, Web Site: www.greshamrecords.co.za, CEO: David Gresham; Publishing Mgr.: Kay Pillay.
*Owned:* David Gresham Music, *Administered:* Asdee Music (Ireland), Barking Green (UK),

INTERNATIONAL

Basart International, Cherry Lane (USA), Complete Music (UK), Corbeau Music Publishing BV, DreamWorks (USA), French Fried Music (France), Harrison Music Corp. (USA), KGB/Reformation Music (UK), Memory Lane Music (USA), Mizmo International, Nat'l League Music (USA), The Royalty Network, Inc., Scorpio Music (France), Sweet Summer Night (USA), Valentine Music (UK)

**Hit City Music / Platinum Studios,** 56 Donegal Ave., Greenside E., Johannesburg, 2193, (+27) 11.646 6217, (+27) 11.646 0881, Fax: (+27) 11.646 0881, E-Mail: hitcity@acenet.co.za, Mng. Member: John Galanakis; Financial Mgr.: Jill Galanakis.

**Lister Publications,** 17 Roderick Way, Constantia, Cape, 7800, (+27) 21.794 2031, Fax: (+27) 21.794 6902, E-Mail: ro@psypsi.uct.ac.za, Pres.: Kathleen Lister; GM: Richard Oxtoby; Prof. Mgr.: Oliver Oxtoby.

**Minder Music Africa, CC (SAMRO),** PO Box 280, Knysna 6570, Cape, (+27) 44.384 0068, Fax: (+27) 44.384 0068, E-Mail: songs@mindermusic.com, Web Site: www.mindermusic.com, MD: Pat Clough.

**P.T.M. Publishers (Div. of Phase Two Music) (SAMRO/NORM),** 3 Northcliff Office Pk., 203 Beyers Naude Dr., Northcliff, Johannesburg, 2195, (+27) 11.888 7116, Fax: (+27) 11.888 7186, E-Mail: publishing@ptmusic.co.za, MD: Terry Fairweather; GM-Sales: Doug Coetsch; Admin.: Monique Marie; Royalties: Marlyn Surgie. *Owned:* PTM Publishers, PTM Publishing, Pop & Art Music (UK), Screen Music Publishing CC (SA), *Administered:* Ainm Music (Ireland), Amazing Love Stories (Ireland), Arabella Music (UK), Bandroom Music (Ireland), Bardis Music Co., Ltd. (Ireland), Big Game Music (UK), British Lion Music, Ltd. (UK), Brud Music (Ireland), Deep Purple Management, Ltd. (UK), Deep Purple Music, Deep Purple Music, Ltd., Deep Purple Music (Overseas), Ltd. (UK), Dublin Music Co. (Ireland), Essential Film Music, Ltd., Essential Music (USA), Euston Music, Ltd. (UK), Four Seasons Music (Ireland), Ricky Gardiner Songs (UK), Glove Music, Ltd. (UK), Harmac Music (Ireland), Glen Hughes Music, Ltd. (UK), IGB Music trading as Owl Music (UK), JDL Music (UK), Jarrow Music (UK), Mello Music, Ltd. (UK), November Music (Ireland), Olson Music (Ireland), Professional Music Consultants (Ireland), Purple Management, Ltd. (UK), Purple Music, Ltd. (UK), Rathcoole (Ireland), Right Music (Ireland), SP Music (UK), Schoener - Lord Music (UK), Skin Music (Ireland), Sweet & Sour (UK), Sweet & Sour Songs, Ltd. (UK), Tonican Publishers (Belgium)

**peermusic (Pty.) Ltd.,** Nine Hoopoe Ave., Camps Bay, Capetown, 8005, (+27) 21.438 8890, Fax: (+27) 21.438 8894, E-Mail: capetown@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, Sr. Dir./GM: Kate Thompson.

**Sheer Publishing (Pty.) Ltd. (Div. of The Sheer Group),** Block A, Sandhoven Office Pk., 12 Pongola Crescent, Kramerville, Johannesburg, 2144, (+27) 11.448 1133, Fax: (+27) 11.444 2275, E-Mail: publishing@sheer.co.za, Web Site: www.sheerpublishing.co.za, Pres.: David Alexander; Copyright Mgr.: Karabo Motijoane; Library Music Mgr.: Sipho Nyatela; Royalties: Rehana Pillay.

**Songwrights Publishers, (Pty.) Ltd.,** 9 Clifton Terrace, Observatory, Cape Town, 7925, (+27) 21.447 1358, Fax: (+27) 21.447 1359, E-Mail: leethorp@iafica.com, Web Site: www.mountain.co.za, MD: Patrick Lee-Thorp.

**Sony BMG Africa (Div. of Sony BMG),** PO Box 91432, Auckland Park, Johannesburg, 2006, (+27) 11.274 5000, Fax: (+27) 11.274 5030, Web Site: www.sonybmg.co.za, MD: Keith Lister.

**Synchro Music Management,** Box 30551, Mayville, 4058, (+27) 31.201 8374, Fax: (+27) 31.201 8374, E-Mail: vicellis@synchromusic.co.za, Contact: Vic Ellis.

**Universal Music Publishing (Pty) Ltd.,** CPI Bldg., 3rd Fl., 220 Loop St., Cape Town, 8001, (+27) 21.424 5374, Fax: (+27) 21.424 5101, E-Mail: john.fishlock@umusic.com, Web Site: www.umusicpub.com, MD: John Fishlock; Finance Dir.: Steve Freeman; Copyright Asst.: Ryan Hill.

## WHOLESALERS & DISTRIBUTORS

**Gallo Record Co.,** 4 Biermann Ave., Rosebank, Johannesburg, 2121, (+27) 11.340 9600, Fax: (+27) 11.340 9471, E-Mail: charlesk@gallo.co.za, Web Site: www.gallo.co.za, CEO: Charles Kuhn; Financial Exec.: Emil Stark; Legal Advisor: Leanne Billett; WEA Mktg. Mgr.: Tracy Fraser; Sr. Label Mgr.: Neil Greenburg; GM RPM Independent Labels: Paul de Klerk; Sales Mgr.: Gary Johnson; MD Gallo Music Publishing: Geoff Paynter; Rights/Royalty Mgr.: Tayyeba Sarwan; GM-GMI: Thami Maswanganyi.

**Kohinoor Store's,** 54 Market St., Johannesburg, 2001, (+27) 11.834 1361, (+27) 11.834 1362, Fax: (+27) 11.834 1363, E-Mail: kohinoor@icon.co.za, Mgr.: R. Vally; Buyer: Suleiman I. Vally. (Distributor, One-Stop, Rackjobber, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch), Cutouts, Overstock)

**Mac-Villa Music (Pty) Ltd.,** 32 Chadwick Ave., Wynberg, Sandton, 2090, (+27) 11.885 2005, Fax: (+27) 11.885 2684, Dir.: Andre Viljoen.

**Maranatha Record Co.,** c/o Nutmeg and Grobay, Waterklomf Glen x8, Menlyn, 0063, (+27) 12.348 1891, Fax: (+27) 12.348 1898, E-Mail: info@marantha.co.za, Web Site: www.maranatha.co.za
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, Accessories, Books)
*Labels Distributed: Video:* EMI Group PLC (United Kingdom).

**Sheer Sound CC (Div. of Sheer Group),** Block A, Sandhoven Office Pk., 12 Pongola Crescent, Kramerville, Johannesburg, 2144, (+27) 11.444 1818, Fax: (+27) 11.444 2275, E-Mail: info@sheer.co.za, Web Site: www.sheer.co.za, MD: Damon Forbes; Label Mgr.: Robert Cowling; Export Mgr.: Leemor Daniel.
(Distributor) (Compact Disc, Records (LP's, 12-Inch, Singles))

**Sony BMG Africa (Div. of Sony BMG),** PO Box 91432, Auckland Park, Johannesburg, 2006, (+27) 11.274 5000, Fax: (+27) 11.274 5030, Web Site: www.sonybmg.co.za, MD: Keith Lister.
*Labels Distributed: Audio:* African Dope Records (South Africa)

**Universal Music (Pty) Ltd. (Div. of Universal Music Group),** The Pathway, 53B Albertyn Ave., Wierda Valley, Sandton, 2196, (+27) 11.722 0500, Fax: (+27) 11.883 2184, Web Site: www.universalmusic.com, MD: Harry Voerman; Finance Dir.: Stephan Freeman; Mktg. Dir.: Steve Harris; Local A&R/Prodn. Dir.: Dharam Sewraj; Sales Dir.: Ronnie Geselowitz; Legal/Bus. Aff. Dir.: Manusha Sarawan.
*Labels Distributed: Audio:* Just Music (South Africa)

## SERVICES

**Musician's Union of South Africa (MUSA),** PO Box 35, Newtown, Johannesburg, 2113, (+27) 11.836 0041, (+27) 11.834 2235, Fax: (+27) 11.836 0043, E-Mail: musa3@freemail.absa.co.za, Contact: Lucy Makoala.
- Association & Professional Organization

**NORM (National Organisation for Reproduction Rights in Music),** PO Box 78187, Sandton, 2146, (+27) 11.486 4286, Fax: (+27) 11.646 3717, E-Mail: jillg@norm.co.za, Web Site: www.norm.co.za, GM: Jill Galanakis.
- Performing and Mechanical Rights Organization

**Recording Industry of South Africa (RISA),** 150 Hendrik Verwoerd Dr.,#4, Cnr. Republic Rd., Randburg, 2125, (+27) 11.886 1342, Fax: (+27) 11.886 4169, E-Mail: kolo@risa.org.za, Web Site: www.risa.org.za, GM: David du Plessis; Anti-Piracy Enforcement Mgr.: Braam Schoeman; Financial Officer: Debbie Coetzee; Office Administrator: Kolo sechele.
- Association & Professional Organization

**SAMRO (South African Music Rights Organisation),** SAMRO House, 73 Juta St., Braamfontein, 2017, (+27) 11.489 5000, Fax: (+27) 11.403 1934, E-Mail: membership@samro.org.za, Web Site: www.samro.org.za
- Performing and Mechanical Rights Organization

**SARRAL (South African Recording Rights Association Ltd.),** 606 Heerengracht, 87 De Korte St., Johannesburg, 2017, (+27) 11.339 1333, Fax: (+27) 11.339 1403, E-Mail: mothobi@sarral.org.za, Web Site: www.sarral.org.za, MD: Mothobi Mutloatse.
- Performing and Mechanical Rights Organization

**Sonopress South Africa Pty. Ltd.,** PO Box 333, Kya Sand, 2163, (+27) 11.708 3570, Fax: (+27) 11.708 3590, E-Mail: info@sonopress.co.za, Web Site: www.sonopress.co.za, MD: Alan Tomlinson.
- CD, CD-ROM & DVD Replicator

**Sony South Africa Pte. Lty.,** Sony South Africa Businesspark, 179-15th Rd., Randjespark, Midrand, Johannesburg, 2000, (+27) 11.690 3200, Fax: (+27) 11.690 3545, E-Mail: info@sony.co.za, Web Site: www.sony.co.za
- Blank Recording Media Manufacturer

# SOUTH KOREA

## RECORD LABELS (MAJOR)

**EMI Music Korea Ltd. (Div. of EMI Music),** 14 Fl., Ilsong Bldg., 157-37 Samsung-dong, Kangnam-Ku, Seoul, 135-090, (+82) 2.3467 9400, Fax: (+82) 2.508 7612, E-Mail: emi@emi.co.kr, Web Site: www.emi.co.kr, Pres.: P.R. Wang; MD: Ellen Kim,

**Sony BMG Entertainment Korea, Inc. (Div. of Sony BMG),** I Kyobo Tower B Wing 20F, 1303-22, Seocho-dong, Seocho-ku, Seoul, (+82) 2.530 0900, Fax: (+82) 2.530 0995, Web Site: www.sonymusic.co.kr, MD: Jong Ryool Kim.
*Labels: (Owned)* Columbia, Epic

**Universal Music Ltd. (Div. of Universal Music Group),** 649-4 Shinsa-dong, Kangnam-ku, Seoul, 135-896, (+82) 2.2106 2000, Fax: (+82) 2.547 0351, Web Site: www.universalmusic.com, MD: Charlie Kim; Finance Dir.: Jay Yoon; GM Classics/Jazz: Pete Song; GM Publishing: Hakjun Jung; Mktg. Dir.: Jinyong Jung; Asst. Mgr. J-Pop: Seran Shim; Mgr.-J Pop: Sunghee Shin; Label Mgr.-Int'l Pop: Jinny Jeong.
*Labels: (Distributed)* RMM

**Warner Music Korea Ltd. (Div. of Warner Music Group),** 12F Shinyoung B/O 68-5, Chungdam-dong, Kangnam, Seoul, (+82) 2.3416 4900, Fax: (+82) 2.557 4453, Web Site: www.warnermusic.co.kr, MD: Philip Oh.

## RECORD LABELS (INDEPENDENT)

**C & L Music, Inc.,** Seoduck Bldg., 5th Fl., 1515-8, Seocho-Dong, Seocho-Gu, Seoul, (+82) 2.522 1886, Fax: (+82) 2.522 5626, E-Mail: cnlr@hitel.net, Co-Pres.: Sockgoo Choi; Co-Pres.: Tai Lee; GM: Kyuhoon Park; A&R Mgr. Pop/Jazz: Jerome; A&R Mgr. Classical: Hunhoe Kim; A&R Pop/Jazz: April Lee; A&R Asst. Mgr.: Chuliki Baek.

**Drug Records,** 86-35 Sangsu-dong, Mapo-gu, Seoul, (+82) 2.326 3085, (+82) 2.326 3055, Fax: (+82) 2.326 3055, E-Mail: likewind99@nate.com, Web Site: www.drugrecords.co.kr, Pres.: Lee Seokmun.

**Dukyun Industries Co. Ltd.,** 1009-3 Bangbae-dong, Seocho-ku, Seoul, 137 060, (+82) 2.585 5851, Fax: (+82) 2.585 5877, E-Mail: dukyun@dukyun.com, Web Site: www.dukyun.co.kr

**Jigu Records Corp.,** 233-1 Daeja-Dong, Dukyang-ku, Koyang, KYU, 412-480, (+82) 31.962 1515, Fax: (+82) 31.963 9261, Web Site: www.jigurecords.co.kr, EVP: Jae Woo Lim; Sr. Mgr. Int'l A&R: Chi Kwan Chung; Asst. Mgr. Int'l A&R: Nam Suk Park.

**Lighthouse Music Production & Distribution Co.,** 1114 Hyundai B/D, 35-1 Mapo Dong, Mapo Gu, Seoul, 121-737, (+82) 2.711 7436, (+82) 2.713 0662, Fax: (+82) 2.719 8451, E-Mail: evgm@chollian.net, MD: In-Chung Khang; Comptroller: K.A. Kim.

**Pony Canyon Korea, Inc.,** Chungbo B/D Second Fl., 833-4 Yoksam-dong, Kangnam-gu, Seoul, 135-080, (+82) 2.566 3973, Fax: (+82) 2.566 3976, E-Mail: jmlee@bora.dacom.co.kr, Web Site: www.ponycanyon.co.jp, Pres.: Ja-Mook Lee; Contact: Juyeon Kim.

**Rock Records & Tapes (Korea) Co. Ltd.,** 502-5 Shinsa-dong Metro Bldg. 4.5F, Kangnam-Ku, Seoul, 135-887, (+82) 2.512 4322, Fax: (+82) 2.515 8363, E-Mail: tj@rockrecords.co.kr, young@rockers.co.kr, Web Site: www.rockrecords.co.kr, MD: T. J. Lee; Mktg. Mgr.: Young Lee.
*Labels: (Distributed)* KOCH USA, VSD, V2

**SM Entertainment Group,** 521 Apgujung 2Dong, Kangnam Gu, Seoul, (+82) 2.3438 9847, Fax: (+82) 2.545 9976, E-Mail: tjk2494@lycos.co.kr, Web Site: www.smtown.com, Contact: Haeik Jung; Dir. Int'l Bus.: Nikki Han.

**Sungeum Ltd.,** 300-14 Sungsoo 2-ka, Sungdong-ku, Seoul, 133-123, (+82) 2.463 0141, (+82) 2.463 0144, Fax: (+82) 2.461 1413, E-Mail: sungeum@sungeum.com, Web Site: www.sungeum.com, GM: Hyunshi Do; Acct. Mgr.: Sunho Juhn.

**Synnara Music Co. Ltd.,** 291-8 Hawangsipri-Dong, 9th Floor, Dongwon Bldg., Seoul, (+82) 31.276 2334, Fax: (+82) 31.276 3081

## MUSIC PUBLISHERS

**CJ Entertainment,** 26F, Star Tower 737, Yeoksam-dong, Gangnam-Gu, Seoul, 100-802, (+82) 2.2112 6500, Fax: (+82) 2.2112 6579, E-Mail: sdgcap@cj.net, cjemaster@cj.net, Web Site: www.cjent.co.kr, www.cj.net, MD: Steven Kim.

**EMI Music Publishing Korea Ltd. (SAMRO/SARRAL),** 601, 6F, Haecheon B/D, 69-13, Samsung-Dung, Gangnam-Gu, Seoul, 135-870, (+82) 2.514 8181, Fax: (+82) 2.566 9710, Web Site: www.emimusicpub.com, GM: Young M. Yu; Mktg./A&R Mgr.: Kenny Lee; Copyright Mgr.: Yunie Kim.

**MBC Production Co. Ltd.,** Yulchon Bldg., 4th Fl., 24-1 Yoido-dong Youngdeungpo-gu, Seoul, (+82) 2.789 2851, (+82) 2.789 2821, Fax: (+82) 2.782 0293, Web Site: www.mbc.co.kr, Dir.: Weon-Geon Song.

**Macaw Music Publishing,** Chungang Royal Officetel, Ste. 1402, 1355-8, Seocho-dong, Seocho-gu, Seoul, (+82) 2.3471 4151, Fax: (+82) 2.3471 4150, Contact: Sehan Jin.

**Munbo International,** 1110 Windstone Bldg., 275-2 Yangjae-dong, Seocho-gu, Seoul, (+82) 2.529 6941, (+82) 2.529 6942, Fax: (+82) 2.529 6940, E-Mail: info@munbo.com, Pres.: Hyemin Son.

**Pasil International,** Kisan Bldg., Third Fl., 180 Seobinggo-dong, Yongsan-gu, Seoul, (+82) 2.798 0357, Fax: (+82) 2.798 0359, Contact: Hoihyeon Bycor.

**Pony Canyon Korea, Inc.,** Chungbo B/D Second Fl., 833-4 Yoksam-dong, Kangnam-gu, Seoul, 135-080, (+82) 2.566 3973, Fax: (+82) 2.566 3976, E-Mail: jmlee@bora.dacom.co.kr, Web Site: www.ponycanyon.co.jp, Pres.: Ja-Mook Lee; Contact: Juyeon Kim.

**Rock Records & Tapes (Korea) Co. Ltd.,** 502-5 Shinsa-dong Metro Bldg. 4.5F, Kangnam-Ku, Seoul, 135-887, (+82) 2.512 4322, Fax: (+82) 2.515 8363, E-Mail: tj@rockrecords.co.kr, young@rockers.co.kr, Web Site: www.rockrecords.co.kr, MD: T. J. Lee; Mktg. Mgr.: Young Lee.

**SM Entertainment Group,** 521 Apgujung 2Dong, Kangnam Gu, Seoul, (+82) 2.3438 9847, Fax: (+82) 2.545 9976, E-Mail: tjk2494@lycos.co.kr, Web Site: www.smtown.com, Contact: Haeik Jung; Dir. Int'l Bus.: Nikki Han.

**Samho Music Publishing Co.,** 718-8 Banpo 1-dong Seocho-Gu, Seoul, 137-809, (+82) 2.512 3578, (+82) 2.512 3515, Fax: (+82) 2.512 3593, (+82) 2.512 3594, E-Mail: samuel@samhomusic.com, Web Site: www.samhomusic.com, Pres.: Jung-Tae Kim; VP: In-Tae Kim; Copyright Mgr.: Sang-min Lee; Copyright Asst.: Young-Jo Kim.

**Sony BMG Entertainment Korea, Inc. (Div. of Sony BMG),** I Kyobo Tower B Wing 20F, 1303-22, Seocho-dong, Seocho-ku, Seoul, (+82) 2.530 0900, Fax: (+82) 2.530 0995, Web Site: www.sonymusic.co.kr, MD: Jong Ryool Kim.

**Universal Music Ltd. (Div. of Universal Music Group),** 649-4 Shinsa-dong, Kangnam-ku, Seoul, 135-896, (+82) 2.2106 2000, Fax: (+82) 2.547 0351, Web Site: www.universalmusic.com, MD: Charlie Kim; Finance Dir.: Jay Yoon; GM Classics/Jazz: Pete Song; GM Publishing: Hakjun Jung; Mktg. Dir.: Jinyong Jung; Asst. Mgr. J-Pop: Seran Shim; Mgr.-J Pop: Sunghee Shin; Label Mgr.-Int'l Pop: Jinny Jeong.

## WHOLESALERS & DISTRIBUTORS

**Aulos Music Co. Ltd.,** Samhung Bldg., 2nd Fl., 98-38, Shinseol-Dong, Dongaemun-Gu, Seoul, 130-110, (+82) 2.922 0100, Fax: (+82) 2.922 2522, E-Mail: aulosmusic@hanmail.net, Web Site: www.aulosmusic.co.kr, Contact: Charlotte Lim.

**Bukok Trading, Inc.,** 70-5, Taepyung-Ro 2-Ka, Choong-Ku, Seoul, 100-102, (+82) 2.755 7644, (+82) 2.774 2206, Fax: (+82) 2.753 4587, E-Mail: bukok@ktnet.co.kr, Web Site: my.ecplaza.net/bukok, MD: B. B. Park; Mgr.: H.S. Park. (Distributor, Importer, Exporter, Wholesaler, Producers) (Compact Disc, DVD, (LP's, 12-Inch), Overstock)

INTERNATIONAL

**C & L Music, Inc.,** Seoduck Bldg., 5th Fl., 1515-8, Seocho-Dong, Seocho-Gu, Seoul, (+82) 2.522 1886, Fax: (+82) 2.522 5626, E-Mail: cnlr@hitel.net, Co-Pres.: Sockgoo Choi; Co-Pres.: Tai Lee; GM: Kyuhoon Park; A&R Mgr. Pop/Jazz: Jerome; A&R Mgr. Classical: Hunhoe Kim; A&R Pop/Jazz: April Lee; A&R Asst. Mgr.: Chuliki Baek. (Distributor, Importer, Exporter) (Compact Disc, DVD, (LP's))
*Labels Distributed: Audio:* Chesky Records; Delos International, Inc.; Dreyfus Records (France); Wagram Music (France); Channel Classics Records (Netherlands); Claves Records SA (Switzerland)

**C Sharp Music Co.,** 3F, Eunsung Bldg., 20-29, Yangjae-dong, Seocho-gu, Seoul, 137 888, (+82) 2.574 5150, (+82) 2.574 1428, Fax: (+82) 2.574 4965, E-Mail: info@csharpmusic.com, Web Site: www.csharpmusic.com, Pres.: Jacqueline Kang; A&R Mgr.: Ho-Jung Oh; PR Mgr.: Kathleen Baek. (Distributor, Importer) (Compact Disc, DVD)
*Labels Distributed: Audio:* Domusic Productions / Talent Records (Belgium)

**Pony Canyon Korea, Inc.,** Chungbo B/D Second Fl., 833-4 Yoksam-dong, Kangnam-gu, Seoul, 135-080, (+82) 2.566 3973, Fax: (+82) 2.566 3976, E-Mail: jmlee@bora.dacom.co.kr, Web Site: www.ponycanyon.co.jp, Pres.: Ja-Mook Lee; Contact: Juyeon Kim.

**Rock Records & Tapes (Korea) Co. Ltd.,** 502-5 Shinsa-dong Metro Bldg. 4.5F, Kangnam-Ku, Seoul, 135-887, (+82) 2.512 4322, Fax: (+82) 2.515 8363, E-Mail: tj@rockrecords.co.kr, young@rockers.co.kr, Web Site: www.rockrecords.co.kr, MD: T. J. Lee; Mktg. Mgr.: Young Lee.
(Distributor) (Compact Disc, Video - Cassette)

**Sony BMG Entertainment Korea, Inc. (Div. of Sony BMG),** I Kyobo Tower B Wing 20F, 1303-22, Seocho-dong, Seocho-ku, Seoul, (+82) 2.530 0900, Fax: (+82) 2.530 0995, Web Site: www.sonymusic.co.kr, MD: Jong Ryool Kim.

## SERVICES

**Infodisc,** 886 Eyon-li, Cheongbuk-Myeon, Pyungtaek-Si, Kyungki-Province, 451-833, (+82) 31.680 2500, Fax: (+82) 31.680 2501, Web Site: www.infodisc.com
- CD, CD-ROM & DVD Replicator

**KOMCA (Korea Music Copyright Association),** KOMCA Building, Naebalsan-dong 649, Kangseo-gu, Seoul, 157-280, (+82) 2.3660 0950, (+82) 2.3660 0948, (+82) 2.3660 0900, Fax: (+82) 2.3660 0984, (+82) 2.3660 0909, E-Mail: inter05d@komca.or.kr, Web Site: www.komca.or.kr, Pres./CEO: Younggun You; Sec. Gen.: Sangkeun Ham.
- Performing and Mechanical Rights Organization

**Music Industry Association of Korea,** 3F, Shinsung Building, 108-4, Sungsan-dong, Mapo-gu, Seoul, (+82) 2.338 1562, (+82) 2.338 1564, Fax: (+82) 2.332 2464, (+82) 2.332 2465, E-Mail: master@miak.or.kr, Web Site: www.miak.or.kr, Chrmn.: Park Kyung-Chun; Asst. Mgr. Int'l Rel. Div.: Hye-Young Hong.
- Association & Professional Organization

**Panasonic Korea,** Chung-Bo Bldg., 2F, 53-9 Sungsan-Dong, Mapo-ku, Seoul, (+82) 2.332 4353, E-Mail: cs@npk.panasonic.co.kr, Web Site: www.panasonic.co.kr
- Blank Recording Media Manufacturer

**Saehan Information Systems, Inc.,** 6th, Daehan Bldg. 25 Yeouido-dong, Yeongdeungpo-Gu, Seoul, 150 878, (+82) 2.3279 7990, Fax: (+82) 2.3279 7908, Web Site: sis.saehan.co.kr, Comm.: Wee Sang Hyun.
- Digital Music Companies & Services

**Sony Korea Corp.,** 3F, kaya Venture Bldg., 28-130, 2GA Youngdeungpo-Dong, Youngdeungpo-Ku, Seoul, 150-900, (+82) 2.3273 2000, Fax: (+82) 2.6333 4600, Web Site: www.sony.co.kr
- Blank Recording Media Manufacturer

# SPAIN

## RECORD LABELS (MAJOR)

**DRO Atlantic (Div. of Warner Music Group),** c/Lopez de Hoyos 42, 28006 Madrid, (+34) 91.745 6900, Fax: (+34) 91.563 6201, Web Site: www.droatlantic.com, MD: Jose Carlos "Charlie" Sanchez; Dir. Gen/A&R Mgr.: Alfonso Perez; Fin. Controller: Kenneth E. Cole; Asst. Controller: Susana Gil; Strategic Mktg. Mgr.: Paco Gamarra; Local Pdct. Mgr.: David Bonilla; Commercial Mgr.: Andres Garcia; Promo. Dir.: Juan Molina; Int'l Expl. Dept.: Covadonga Racionero; Int'l Mktg. Mgr.: Daniel Mezquita; Local Pdct. Mgr.: Miguel Angel Sanchez; Local Pdct. Mgr.: Antonio Redruello.

**EMI Music Spain (Div. of EMI Music),** c/Alcala, N. 44-3, 28014 Madrid, (+34) 91.210 9800, Fax: (+34) 91.210 9898, Web Site: www.emimusic-spain.com, Pres. EMI Music Iberia: Manolo Diaz; GM: Simone Bose; Financial Dir.: Jose Perez; Local Mktg. Dir.: Maria Cruz Laguna; Promo. Dir.: Jorge Maldonado; Artistic Dir.: Diego Toran; Int'l Exploitation Mgr.: Guillermo Garcia; Strategic Mktg. Mgr.: J. L. Garcia-Ramos.

**Sony BMG Entertainment (Spain) S.A. (Div. of Sony BMG),** Avda. de los Madronos 27, 28043 Madrid, (+34) 91.388 0002, Fax: (+34) 91.388 4910, Web Site: www.click2music.es, Pres. Sony BMG Spain: Carlos Lopez; Dir. Opns./Finance: Juan Luis Calleja; Sales Dir.: Cesar Gonzalvez; Mktg. Dir.: Jose Maria Barbat; Strategic Mktg. Dir.: Blanca Salcedo; Mktg. Dir.-Ariola: Jose Maria Denche; Mktg. Dir.-RCA: Gonzalo Lopez; Dir. A&R-BMG: Paco Martin; Dir. Bus. Aff.: Emiliano Figueroa; Dir. Int'l-BMG Spain/Portugal: Christopher Moser; Head of Int'l Exploitation-Ariola: Fran Arbulu; Dir. Int'l Exploitation-RCA: Sonsoles Armendairz; Int'l Label Mgr./A&R-Ariola: Matias Llort; Int'l Label Mgr./A&R-RCA: Beatriz Concepcion.
**Branches:**
Sony BMG Entertainment (Spain) S.A., Paseo de la Castellana 93, 9a planta, 28046 Madrid, Spain, (+34) 91.596 8300, Fax: (+34) 91.596 8383, Chrmn. Sony BMG Iberian Peninsula: Jose Maria Camara; GM: Raul Lopez; Opns. Dir.: Jesus Valenciano; Financial Dir.: Juan Segurado; Bus. Aff. Dir.: Agustin Conde; Sales Dir.: Jean Pierre Marine; Publishing Dir.: Juan Ignacio Alonso Puig; Strategic Mktg.: Juan Velasco; Mktg. Dir. Int'l: Jose Mateos; Int'l Exploitation Mgr.: Paula Narea Schrebler; Pres. Sec.: Anabel Butler; Pdct. Mgr. Mainstream: Maite Diez; Pdct. Mgr. Mainstream: Jennifer Cees; SMM Pdct. Mgr.: Gernot Dudda; SMM Pdct. Mgr.: Olivia Fernandez.
*Labels: (Owned)* Ariola, Arista, Chapa, Cheeky, Coconut, Hansa, Logic, Mango, Novus, Private, RCA, Tablao, Zafiro, *(Distributed)* Calle 54, Casa Limon

**Universal Classics (Div. of Universal Music Group),** Torrelaguna 64, 28043 Madrid, (+34) 91.744 5500, Fax: (+34) 91.744 5644, Web Site: www.universalclassics.com, MD: Javier Pouso; Mktg. Dir.: Alazne Ortega; Pdct. Mgr.: Marta Grech; Mktg. Mgr. Jazz: Alex Sanchez.

**Universal Music Spain S.L. (Div. of Universal Music Group),** Torrelaguna 64, 28043 Madrid, (+34) 91.744 5500, Fax: (+34) 91.744 5578, Web Site: www.universalmusic.es, Pres.-Universal Iberian Peninsula: Marcelo Castello Branco; Head of Local Div.: Jose Luis de la Pena; Head of Int'l Div.: Alicia Arauzo; Opns./Commercial/UM3 Dir.: Alejandro Lopez; A&R Dir.: Fernando Crespo; Dir.-UM3: Diego Bravo; Mgr. eCommerce/Internet: Claire Imoucha; IT Mgr.: Cristina de la Rosa; A&R Mgr.: Nacho Ventosa; Sr. Mktg. Mgr./US Labels: Jose Puig; Mktg. Mgr.-Mercury/Universal: Maribel Plata; Mktg. Mgr.-MCA/DreamWorks: Borja Prieto; Mktg. Mgr.-Local: Marta Comyn; Mktg. Mgr.-Local: Domiciano Lopez; Radio Promo.: Ivan Martinez.
*Labels: (Owned)* Muxxic

**Warner Music Spain S.A. (Div. of Warner Music Group),** Calle Lopez de Hoyos 42, 28006 Madrid, (+34) 91.745 4200, Fax: (+34) 91.561 6165, Web Site: www.warnermusic.es, Pres.: Mariano Perez; MD: Kiko Fuentes; Fin. Controller: Kenneth Cole; Int'l Exploitation Dept.: Beatriz Perez; A&R Dir.: Amando Cifuentes; Int'l Mktg. Dir.: Ferran Coto; Nat'l Mktg. Dir.: Oscar Garcia.

## RECORD LABELS (INDEPENDENT)

**A&M Kultur Promotora,** Hondarribia Kalea 27-2, 20005 Donostia-San Sebastian, (+34) 943.461 139, Fax: (+34) 943.471 608, E-Mail: jarbelaitz@grn.es, Dir.: Joxe Anjel Arbelaitz.

**AZ Music & Management,** Riera de Argentona s/n, Mataro, 08300 Barcelona, (+34) 93.741 2828, Fax: (+34) 93.757 6034, E-Mail: info@az-records.com, Web Site: www.az-records.com, MD: Braulio Paz Simon; Mktg. Dir.: Maite Fernandez.

**Actual Records Distribucio S.L. / PICAP S.L.,** Apt. Correos, 253 Sabadell, 08211 Barcelona, (+34) 93.747 1100, Fax: (+34) 93.714 3643, E-Mail: contacte@actualrecords.com, Web Site: www.picap.com, www.actualrecords.com, Pres.: Joan Carles Doval; Int'l Bus. Aff.: Pedri Jimenez; Editorial/Mgmt.: Joan Capdevila.

**Alia Vox,** Avda. Bartomeu, 11, E 08193 Bellaterra, (+34) 93.594 4761, Fax: (+34) 93.594 4770, E-Mail: aliavox@ctv.es, GM: Jordi Savall.

**Aloha Discos,** Plaza Alexandre Jaume #8, 07002 Palma de Mallorca, (+34) 971.728 025, Fax: (+34) 971.717 756, E-Mail: ma_nacher@hotmail.com, Web Site: www.discoloco.net, GM: Fernando Afuera.

**Anacrusa Music,** Lluis Companys 54, 8810 Sant Pere de Ribes, (+34) 93.896 2133, Fax: (+34) 93.896 2133, Contact: Sigrid Wittrock.

**Audiovisuals de Sarria,** Nena Casas 60/bajos, 08017 Baixos (Barcelona), (+34) 93.204 0016, Fax: (+34) 93.205 5343, E-Mail: correo@audiovisualsarria.com, Web Site: www.audiovisualsarria.com, GM: Joan Ribo Ligero.

**Avispa,** San Rogelio 7, 28039 Madrid, (+34) 91.450 4545, Fax: (+34) 91.450 8804, E-Mail: avispa@avispamusic.com, Web Site: www.avispamusic.com, GM: Francisco Martinez Ortiz; A&R/Creative Servs./Prodn.: Carlos Martinez Ortiz; Promo.: Nuria Garcia.
*Labels: (Owned)* Avisna, Foque, KCM Music, Pak

**Aztarna,** Latsunde Berri 10 bauo, 20120 Hernani, Gipuzkoa, Euskadi, (+34) 943.331 039, Fax: (+34) 943.331 039, E-Mail: joxan@joxan.com, Web Site: www.joxan.com, MD: Joxan Goikoetxea.

**Bit Music (Div. of Divucsa Music, S.A.),** Marina 128-130, 08013 Barcelona, (+34) 93.265 4974, Fax: (+34) 93.265 4655, E-Mail: bitmusic@bitmusic.es, Web Site: www.bitmusic.es, Pres.: Gabriel Orfila; Label Mgr.: Oriol Orfila; Head of A&R/Licensing Mgr.: Sergi Tortosa; Int'l Mgr.: Carol Freijo; House Works A&R: Ferran Benavent.
*Labels: (Owned)* BPM, Bit Music, House Works, Limite, *(Distributed)* X-Que

**Blanco y Negro Music,** Llacuna 11, 08005 Barcelona, (+34) 93.225 4400, Fax: (+34) 93.225 4600, E-Mail: mail@blancoynegro.com, Web Site: www.blancoynegro.com, Pres./MD: Felix Buget; Sales: Jordi Almazan; Export Mgr.: Alex Di Francesco; A&R Mgr. Blanco y Negro: Cesar Lores; Promo. Mgr.: Julio Martinez; Licensing Mgr.: Esther Segura; Licensing Mgr.: Nieves Guillen.
*Labels: (Owned)* Blanco Y Negro, Celebration, Insolent, Konga, Out, Runner, Seventy Six, United Records, Vendetta

**Blue Moon Producciones Discograficas S.L.,** PO Box 90155, Barcelona, E-Mail: info@freshsoundrecords.com, Web Site: www.bluemoon.es
*Labels: (Owned)* Fresh Sounds

**CRAB Ediciones Musicales, SA,** Sagunto 2, 28010 Madrid, (+34) 91.591 9980, Fax: (+34) 91.594 1775, (+34) 91.447 6026, E-Mail: crab_ed@teleline.es, MD: Oscar Gomez.

**Circulo De Lectores,** Travessera de Gracia. 47-49, 08021 Barcelona, (+34) 93.366 0196, (+34) 93.366 0100, Fax: (+34) 93.366 0197, E-Mail: arius@circulo.es, Web Site: www.circulo.es, Music Prog. Vice Dir.: Ana Rius.

**Columna Musica,** Circumval-lacio 8, 08790 Barcelona, (+34) 93.779 0946, Fax: (+34) 93.779 2537, E-Mail: info@columnamusica.com, Web Site: www.columnamusica.com
*US Reps.:* Qualiton Imports Ltd.

**Comercial NTH,** Calle San Vicente Ferrer, #46, 38002 Santa Cruz de Tenerife, (+34) 922.272 005, Fax: (+34) 922.249 364, E-Mail: advani@eresmas.com, Chief Exec.: R.K. Advani; Mgr.: K.J. Advani.

**Contrasena,** Camino Viejo de Chirivella 70, 46920 Mislata, Valencia, (+34) 96.383 2290, Fax: (+34) 96.383 4659, E-Mail: mail@contrasena.com, Web Site: www.contrasena.com, MD: Arturo Herranz; MD: Jose Vicente Molla; Pdct. Mgr.: Enrique Borras.

**Cosmos / Producciones Animadas,** Valencia 246, Primero Segunda, 08007 Barcelona, (+34) 93.310 0062, Fax: (+34) 93.315 1514, E-Mail: info@animadas.com, cosmosrecords@espano3.com, Web Site: www.animadas.com, www.cosmosrecords.com, MD: Albert Salmeron.

**Creativos Independientes S.L.,** Calle General Pardinas, 91-Primero Izqda., 28006 Madrid, (+34) 91.563 9610, Fax: (+34) 91.411 4351, E-Mail: crin@crin.infonegocio.com, Gen. Dir.: Luis Melero; Promo. Dir.: Borja Melero.

**DCD,** c/o Alella 14, 08016 Barcelona, (+34) 93.351 7600, Fax: (+34) 93.352 6858, MD: Manuel Quesada Cantos.

**Dial Discos S.A.,** Mario Roso de Luna, 29 - Nave 5, Plg. Ind. Fin de Semana, 28022 Madrid, (+34) 91.746 2613, Fax: (+34) 91.747 5179, E-Mail: dialtim@dialdiscos.com, Web Site: dialdiscos.com, MD: Laurentino Ramos Diez; Int'l Dir.: Alberto Cimarra.
*Labels: (Distributed)* Blue Flame, Hypertension, In Akustik

**Discmedi,** Ronda del Guinardo 59-bis, 08024 Barcelona, (+34) 93.284 9516, (+34) 93.284 9554, Fax: (+34) 93.219 8510, E-Mail: info@discmedi.com, Web Site: www.discmedi.com, MD: Alex Eslava Hungria; Promos.: Matias Chimirri.
*Labels: (Owned)* BLW, *(Distributed)* Eldorado
*US Reps.:* Allegro Corp.

**Disky Communications S.L. / Hermanex Spain S.L.,** CL Fernando El Santo 15, 28010 Madrid, (+34) 91.329 5005, Fax: (+34) 91.329 4592, Web Site: www.disky.nl, MD: Angel Lopez.

**Divucsa Music, S.A.,** Marina 128-130, 08013 Barcelona, (+34) 93.265 4974, Fax: (+34) 93.265 4655, E-Mail: divucsa@divucsa.com, Pres.: Gabriel Orfila; GM: Roc Mora; Int'l Mgr.: Carol Freijo; Latin America Mgr.: Marta Vazquez; A&R: Josep Perez.
*Labels: (Owned)* Baby Disc, BCN, Belter, Bronx-Total, Choco Music, Clip, Divucsa, Divucsa Classics, Dusty Road, Estilo Hip Hop, Graffiti, Jazmin, Match, Okay, Perfil, Perfil Classic, Splash, *(Distributed)* C N R, Carosello, Mostiko, Panarecord, Prestige

**Duy Productions (Div. of The HD Group),** Plaza Lesseps 33, 08023 Barcelona, (+34) 93.217 4510, Fax: (+34) 93.217 6313, E-Mail: duy@duy.com, Web Site: www.duy.com, MD: Rafael Duyos.

**edel Music S.A.,** San Bernardo 83, 1 Planta #8, 28015U Madrid, (+34) 91.591 0054, Fax: (+34) 91.591 0049, E-Mail: cristina@edelmusic.ono-sp.com, Web Site: www.edel.com, Dir.: Peter Cooper; Local Mgr.: Cristina Zubiburu.
*Labels: (Owned)* Edel Records
*Int'l Reps.:* edel Distribution GmbH (Germany)

**Ekipo,** C/Torrent d'en Vidalel, 42-4, 08012 Barcelona, (+34) 93.284 5860, Fax: (+34) 93.284 1562, MD: Francisco Lopez-Soler; GM: Arturo Mas Aguado.
*Labels: (Owned)* Alcance, Alondra, BYG, Dimension, Diresa, Ekipo, Exit, Subur, Taurus, Trebol, Unic

**El Cometa,** c/o El Oro, No. 2, 47862 Uruena (Valladolid), (+34) 983.717 381, Fax: (+34) 983.717 397, E-Mail: web@luisdelgado.net, Web Site: www.luisdelgado.net, Owner: Luis Delgado.

**Elefant Records,** PO Box 331, Las Rozas, 28230 Madrid, (+34) 91.636 0771, Fax: (+34) 91.710 3543, E-Mail: elefantsales@elefant.com, Web Site: www.elefant.com, MD: Luis Calvo Soler; Sales: Rafa Stram; Local Promo.: Monse Santana.
*Int'l Reps.:* Shellshock Distribution (United Kingdom)

**Espectaculos Jorbasa, S.L.,** Apado. de Correos, 52, Valldoreix, 08197 Barcelona, (+34) 90.217 1707, Fax: (+34) 90.217 1707, E-Mail: jorbasa@jorbasa.com, Web Site: www.jorbasa.com, Dir.: Jordi Barcelo.

**Factoria Autor (FA) (Div. of SGAE),** C/Barbara de Braganza, 7, 28004 Madrid, (+34) 91.349 9500, (+34) 91.349 9550, Fax: (+34) 91.310 2120, E-Mail: lfgarcia@sgae.es, Web Site: www.sgae.es, Exec. Pres.: Eduardo Bautista Garcia; MD: Enrique Loras.
*Labels: (Owned)* Factoria Autor, Sello Autor
*Int'l Reps.:* Gran Via Musical (GVM) (Spain)

**Fonotron,** Avda. Republica Argentina, Ed Principado 2, 18/19, 41930 Seville, (+34) 95.438 8357, Fax: (+34) 95.438 6550, E-Mail: fono@fonotron.com, Web Site: www.fonotron.com, MD: Juan Castaneda; Sales Dir.: Adrian Olarte.
*Labels: (Owned)* Cale, Efen

**GOR Diskak,** Manuel de Falla 2, 31005 Pamplona-Irunea, (+34) 948.151 815, Fax: (+34) 948.151 842, E-Mail: gordiskak@yahoo.es, Web Site: www.gordiscos.com, MD: Marino Goni.

**Galileo MC / Sonifolk,** Calle Fernandez de los Rios, 78, 4C, 28015 Madrid, (+34) 91.544 5955, (+34) 91.549 3950, Fax: (+34) 91.544 9738, E-Mail: info@galileo-mc.com, Web Site: www.galileo-mc.com, Promo./Int'l Bus. Aff.: Florian von Hoyer.

*Labels: (Distributed)* Arte Nova, Barraka Al Farnatshi, Discipline Global Mobil, Fie, Grappa

**Geometric - Rotor,** PO Box 18041, 28080 Madrid, E-Mail: rotor@ran.es, Web Site: www.geometrikrecords.com

**Gran Via Musical (GVM),** Gran Via 32 bis, 3a Planta, 28013 Madrid, (+34) 91.781 7970, Fax: (+34) 91.781 7975, E-Mail: gvm@granviamusical.com, Web Site: www.granviamusical.com, www.granviadistribucion.com, CEO: Luis Merino; Dir. Gen.: Pedro Danes; Dist. Mgr.: Felix Iriondo.
*Labels: (Owned)* Palo Nuevo, Sunnyluna

**Harmonia Mundi Iberica S.A.,** Ronda del General Mitre, 162 3°, 08006 Barcelona, (+34) 93.434 3530, Fax: (+34) 93.418 9002, E-Mail: info.iberica@harmoniamundi.com, Web Site: www.harmoniamundi.com, MD: Francoise Pelaud; Head of Press/Commun.: Gonzalo Suarez; Head of Sales: Jordi Puertolas.

**Horus (Ediciones Musicales Horus S.A.),** Cami De Sta. Creu D'Olorda a Vallvidrera N. 12, 08017 Barcelona, (+34) 93.406 7320, Fax: (+34) 93.406 7321, E-Mail: gvm@granviamusical.com, Web Site: www.granviamusical.com, GM: Eugenio Serch Civis; Promo. Mgr.: Domingo Garcia.

**K. Industria Cultural S.L.,** Pallars 65, 5°1, 08018 Barcelona, (+34) 93.457 9745, Fax: (+34) 93.459 0370, E-Mail: info@kindustria.com, Web Site: www.kindustria.com, MD: Enric Pedascoll; Int'l Dept. Rock/DVD: Richard Royuela; Int'l Dept. Electronica/Dance: Salvador Gonzalez.
*Labels: (Distributed)* Fat Wreck, Studio K7, Warp
*US Reps.:* The Orchard

**Karen Music,** Velasquez 75, 28006 Madrid, (+34) 91.351 0632, Fax: (+34) 91.351 0930, Web Site: www.karenmusic.net, Gerente General: Alfonso Joo.

**Karonte o Nuba Records Sll.,** Avenida Alfonso XIII # 141, 28016 Madrid, (+34) 91.345 8626, Fax: (+34) 91.350 3358, E-Mail: karonte@karonte.com, GM: Fernando Rosado; Promos.: Chema Cano; Promo.: Irma Carles.
*Labels: (Owned)* El Europeo, 52pm, J.M.B., Karonte, Nuba

**La Raiz Records,** Los Cabos 92 (Convento), 33129 Asturias, (+34) 98.582 2307, Fax: (+34) 98.582 2307, E-Mail: delaraiz@telefonica.net, Web Site: www.delaraiz.com, Dir.: Luis Alfredo Diaz.

**Level Records / Weekend Records,** Calle Divino Pastor N. 3 Bajo, 28004 Madrid, (+34) 91.446 9788, Fax: (+34) 91.446 6445, E-Mail: weekend@weekendrecords.com, Web Site: www.weekendrecords.com

**Mayofon S.L.U.,** Calle Pallars 8488 56, 08005 Barcelona, (+34) 93.221 4050, (+34) 93.221 3283, Fax: (+34) 93.221 3398, E-Mail: mayofon@mayofon.com, jmayo@mayofon.com, Web Site: www.mayofon.com, GM: Jesus Duran Aulinas.
*Labels: (Owned)* Happy, Mayo, Yel

**Metak,** Eguzkitza 13, 20304 Irun, (+34) 943.633 137, Fax: (+34) 943.633 130, E-Mail: info@musikametak.com, Web Site: www.musikametak.com, MD: Mr. Jitu; Finance Dir.: Inigo Martinez.
*Labels: (Owned)* METAK, *(Distributed)* Esan Ozenki, Gora Herriak

**Metropol Records (Div. of Fonogramas Metropol SA),** Mercurio 42-44 Pol-Ind., Almeda Cornella de Llobregat, 08940 Barcelona, (+34) 93.475 1188, Fax: (+34) 93.474 2839, E-Mail: metropol@metropolrecords.com, Web Site: www.metropolrecords.com, MD: Ceferino Cuadrado Santiago; Int'l Mgr.: German Terol; Int'l Dept.: Maria Calero.

**Mushroom Pillow,** Apdo. 50868, 28080 Madrid, (+34) 91.531 9130, (+34) 91.531 1851, Web Site: www.mushroompillow.com, Co-Founder: Patricia Garcia.

**New Music Ediciones Musicales S.L.,** Narvaez 14, 28009 Madrid, (+34) 91.577 4367, Fax: (+34) 91.577 4367, E-Mail: newmusicspain@ctv.es, GM: Gerhard Haltermann.
*Labels: (Distributed)* Breeze Music, Carosello C.E.M.E.D., Cuba-Chevere Musikproduktionen, K-Tel Entertainment (UK) Ltd., Mediaphon-Madacy Entertainment, Perleberg Verlags GMBH, Planet Media & Entertainment (UK), Rams Horn B.V., Ryder Music B.V., Turicaphon AG

**Novoson S.L.,** Calle Montesa 11-13, Bajos, Local LL, 08950 Barcelona, (+34) 93.371 7230, (+34) 93.371 6431, Fax: (+34) 93.473 5946, E-Mail: novoson@novoson.es, Web Site: www.novoson.es, GM: Pedro A. Sanchez; Sales/Mktg./Acct. Dept. Mgr.: Alejandro Sancher; Int'l Dept. Exec.: Luis Linares.

**Nubenegra S.L.,** Magdalena 1, 28012 Madrid, (+34) 91.360 1620, Fax: (+34) 91.365 8234, E-Mail: nubenegra@nubenegra.com, Web Site: www.nubenegra.com, Dir./Producer/Ed.: Manuel Dominguez; Music Publisher: Susana Ruiz; Foreign Aff.: Zazie Wurr.
*Labels: (Distributed)* Nubenegra

**Oniria International, S.L.,** Calle Alzines 3, St. Quirze Parc, St. Quirze del Valles, 08192 Barcelona, (+34) 93.721 4247, Fax: (+34) 93.721 4610, E-Mail: oniria@neuronium.com, Web Site: www.neuronium.com, www.oniria.info, www.neuronium.info, www.neuronium.biz, www.neuronium.net, Pres.: Michel Huygen; GM: Toni Brunet.
*Labels: (Owned)* Huygen Corp. Music, Neuronium, Neuronium Music
*Int'l Reps.:* Blanco y Negro Music (Spain)

**Open Records, S.L.,** Caballero 62 bajos, 08014 Barcelona, (+34) 93.444 8800, Fax: (+34) 93.444 8801, E-Mail: open@openrecords.com, Web Site: www.openrecords.com, MD: Jose Manuel Gonzalez; A&R: Fernando Acebal; Int'l Dept./A&R Mgr.: Emma Jurado.
*Labels: (Owned)* Sono Trex

**PIAS Spain,** C/Silva 6-8 A, 28013 Madrid, (+34) 91.758 1990, Fax: (+34) 91.758 1991, E-Mail: gerardo@piasrecords.es, Web Site: www.pias.com, GM: Gerardo Carton.

**Pasarela S.L.,** Jesus del Gran Poder 5, Piso 1 D, 41002 Seville, (+34) 95.437 5898, Fax: (+34) 95.438 8359, E-Mail: pasarela@pasarela.com, Web Site: www.pasarela.com, MD: Luis Mario Cueva Olie; Prodn.: Chelo Borrego; Promo.: Rafael Barby; Sales: Santiago Pardo; Data Processing: Antonio J. Caba.

**Producciones Blau,** Font y Monteros 18, 07003 Palma de Mallorca, (+34) 971.713 316, Fax: (+34) 971.720 685, E-Mail: blau@xocolat.com, Web Site: www.xocolat.com, Dir.: Miguel Angel Sancho.

**RTVE Musica,** Casa de la Radio - Prado del Rey, 28223 Madrid, (+34) 91.346 7051, Fax: (+34) 91.346 1232, E-Mail: rtve_musica.rne@rtve.es, Web Site: www.rtvemusica.rne.es, A&R Mgr.: Jose Luis Ramos; Promo. Mgr.: Jose Luis Antona.

**Red Musical S.L.,** Pasatge Sant Benet 4, 08003 Barcelona, (+34) 93.268 4035, Fax: (+34) 93.268 4037, E-Mail: red@redmusical.net, Web Site: www.redmusical.net, MD: Rosario Rivero; Promo. Mgr.: Arnau Horta.

**Resistencia,** San Isidro Labrador 19, 28005 Madrid, (+34) 91.366 5346, Fax: (+34) 91.364 0036, E-Mail: resistencia@edires.com, Web Site: www.edires.com, MD: Javier Jimenes.

**SNEO Mestizaje Projects,** Lirios 9, 28016 Madrid, (+34) 91.519 6679, Fax: (+34) 91.413 7596, E-Mail: info@sneo.net, Web Site: www.sneo.net, GM: Mayda Alvarez.

**Servicios Musicales,** Calle Diputacion 69, Atico 3A, Barcelona, (+34) 93.426 9160, Fax: (+34) 93.289 0680, GM: Inaki Monsalve; Producer: Sergi Perez.

**Several Records SL / Trading Records SL,** Matilde Hernandez 31 - 2A, 28019 Madrid, (+34) 91.471 4613, (+34) 91.472 2237, Fax: (+34) 91.471 4711, E-Mail: info@severalrecords.com, Web Site: www.trading-records.com, www.severalrecords.com, MD: Jose Luis Garcia.
*Labels: (Owned)* Several, Tanidos, *(Distributed)* Caskabel, Centaur, D.C.L., Fonoastur, Pavane, VDE Gallo

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**Metropol Records (Div. of Fonogramas Metropol SA),** Mercurio 42-44 Pol-Ind., Almeda Cornella de Llobregat, 08940 Barcelona, (+34) 93.475 1188, Fax: (+34) 93.474 2839, E-Mail: metropol@metropolrecords.com, Web Site: www.metropolrecords.com, MD: Ceferino Cuadrado Santiago; Int'l Mgr.: German Terol; Int'l Dept.: Maria Calero.

**Multimusic S.L.,** Alonso cano 68, 28003 Madrid, (+34) 91.533 5011, Fax: (+34) 91.535 0974, E-Mail: clif@sintonia.es, Web Site: www.sintonia.es, Pres.: Bartolome Espadale; Dir.: Clifton Williams.

**Nectar Exports,** PO Box 62072, 28080 Madrid, (+34) 91.741 9061, Fax: (+34) 91.741 9061, E-Mail: nectarexports@interbook.net, MD: Paquita Munoz.
(Exporter)

**Nubenegra S.L.,** Magdalena 1, 28012 Madrid, (+34) 91.360 1620, Fax: (+34) 91.365 8234, E-Mail: nubenegra@nubenegra.com, Web Site: www.nubenegra.com, Dir./Producer/Ed.: Manuel Dominguez; Music Publisher: Susana Ruiz; Foreign Aff.: Zazie Wurr.

**Oniria International, S.L.,** Calle Alzines 3, St. Quirze Parc, St. Quirze del Valles, 08192 Barcelona, (+34) 93.721 4247, Fax: (+34) 93.721 4610, E-Mail: oniria@neuronium.com, Web Site: www.neuronium.com, www.oniria.info, www.neuronium.info, www.neuronium.biz, www.neuronium.net, Pres.: Michel Huygen; GM: Toni Brunet.

**Open Records, S.L.,** Caballero 62 bajos, 08014 Barcelona, (+34) 93.444 8800, Fax: (+34) 93.444 8801, E-Mail: open@openrecords.com, Web Site: www.openrecords.com, MD: Jose Manuel Gonzalez; A&R: Fernando Acebal; Int'l Dept./A&R Mgr.: Emma Jurado.

**Pasarela S.L.,** Jesus del Gran Poder 5, Piso 1 D, 41002 Seville, (+34) 95.437 5898, Fax: (+34) 95.438 8359, E-Mail: pasarela@pasarela.com, Web Site: www.pasarela.com, MD: Luis Mario Cueva Olie; Prodn.: Chelo Borrego; Promo.: Rafael Barby; Sales: Santiago Pardo; Data Processing: Antonio J. Caba.

**Popstock Distribuciones S. L. / Everlasting Records,** Azcona 33, 3rd Fl., 28028 Madrid, (+34) 91.713 0990, Fax: (+34) 91.713 0999, E-Mail: info@everlastingrecords.com, Web Site: www.everlastingrecords.com, MD: Mark Kitcatt; Sales Mgr.: Sofia Fernandez; Pdct. Mgr.: Jesus Rodrigo; Admin. Dir.: Ana Merino.
(Distributor, Exporter)

**RTVE Musica,** Casa de la Radio - Prado del Rey, 28223 Madrid, (+34) 91.346 7051, Fax: (+34) 91.346 1232, E-Mail: rtve_musica.rne@rtve.es, Web Site: www.rtvemusica.rne.es, A&R Mgr.: Jose Luis Ramos; Promo. Mgr.: Jose Luis Antona.

**Resistencia,** San Isidro Labrador 19, 28005 Madrid, (+34) 91.366 5346, Fax: (+34) 91.364 0036, E-Mail: resistencia@edires.com, Web Site: www.edires.com, MD: Javier Jimenes.
*Labels Distributed: Audio:* Green Linnet Records, Inc. / Xenophile Records

**Several Records SL / Trading Records SL,** Matilde Hernandez 31 - 2A, 28019 Madrid, (+34) 91.471 4613, (+34) 91.472 2237, Fax: (+34) 91.471 4711, E-Mail: info@severalrecords.com, Web Site: www.trading-records.com, www.severalrecords.com, MD: Jose Luis Garcia.

**Sony BMG Entertainment (Spain) S.A. (Div. of Sony BMG),** Avda. de los Madronos 27, 28043 Madrid, (+34) 91.388 0002, Fax: (+34) 91.388 4910, Web Site: www.click2music.es, Pres. Sony BMG Spain: Carlos Lopez; Dir. Opns./Finance: Juan Luis Calleja; Sales Dir.: Cesar Gonzalvez; Mktg. Dir.: Jose Maria Barbat; Strategic Mktg. Dir.: Blanca Salcedo; Mktg. Dir.-Ariola: Jose Maria Denche; Mktg. Dir.-RCA: Gonzalo Lopez; Dir. A&R-BMG: Paco Martin; Dir. Bus. Aff.: Emiliano Figueroa; Dir. Int'l-BMG Spain/Portugal: Christopher Moser; Head of Int'l Exploitation-Ariola: Fran Arbulu; Dir. Int'l Exploitation-RCA: Sonsoles Armendairz; Int'l Label Mgr./A&R-Ariola: Matias Llort; Int'l Label Mgr./A&R-RCA: Beatriz Concepcion.

**Transdisc Music,** PO Box 74, Castellar del Valles, 08211 Barcelona, (+34) 93.714 3356, Fax: (+34) 93.714 2006, E-Mail: transdisc@transdiscmusic.com, Web Site: transdiscmusic.com, Dir.: Enric Urrutia.

**Universal Pictures Iberia,** Balbina Valverde 15, 28002 Madrid, (+34) 91.411 8911, Fax: (+34) 91.564 2110, Web Site: www.universalstudios.com, Dir.: Tino de la Torre; Mktg.: Jose Idiondo.

**Ventilador Music,** Rossend Arus, 9, E 08014 Barcelona, (+34) 93.432 3208, Fax: (+34) 93.432 3237, E-Mail: info@ventilador-music.com, Web Site: www.ventilador-music.com, Promo.: Ester Riquelme; Int'l: Brigitte Travers.
*Labels Distributed: Audio:* Big Bear Music Group (United Kingdom)

**Warner Music Spain S.A. (Distribution) (Div. of Warner Music Group),** Avda. de la

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Industria 49, 28760 Tres Cantos, Madrid, (+34) 91.806 4600, Fax: (+34) 91.803 6164, Web Site: www.warnermusic.com, MD: Vicente Gomez Laguna; Communs. Dir.: Francisco Cuadrado.
(Distributor)

## SERVICES

**AFYVE (Assn. Fonografica y Videografica Espanola)/ Promusicae,** Orense, 34-8a, 28020 Madrid, (+34) 91.417 0470, Fax: (+34) 91.556 9272, E-Mail: afyve@afyve.com, promusicae@robapromusica.org, Web Site: www.afyve.com, Pres.: Antonio Guisasola.
- Association & Professional Organization

**AIE (Soc. de Artistas Interpretes O Ejecutantes de Espana),** Principe de Vergara 9, 28001 Madrid, (+34) 91.781 9850, Fax: (+34) 91.781 9550, E-Mail: aie@aie.es, Web Site: www.aie.es, Pres.: Luis Cobos; VP: Luis Mendo; MD: Jose Luis Sevillano.
- Performing and Mechanical Rights Organization

**A&M Kultur Promotora,** Hondarribia Kalea 27-2, 20005 Donostia-San Sebastian, (+34) 943.461 139, Fax: (+34) 943.471 608, E-Mail: jarbelaitz@grn.es, Dir.: Joxe Anjel Arbelaitz.
- Record Promotion Company

**Asociacion de Compositores y Autores de Musica,** Montera 25, 2 ofic. 1, 28013 Madrid, (+34) 91.701 0382, Fax: (+34) 91.701 0383, E-Mail: acam@acam.es, Web Site: www.acam.es, Pres.: Teo Cardalda.
- Association & Professional Organization

**Asociacion Espanola de Editores de Musica (AEDEM),** C/ Atanagildo, 12, 28019 Madrid, (+34) 91.467 0557, Fax: (+34) 91.467 0557, E-Mail: sectecnica@aedem.net, Web Site: www.aedem.net, Sec.: Lucia Cardenes.
- Association & Professional Organization

**Blu System Safers Co.,** Calle Manuel Bertrand, 43 Local, El Prat de Llobregat, 08820 Barcelona, (+34) 9.3467 8612, Fax: (+34) 9.3467 8613, E-Mail: necchi@wanadoo.es, Web Site: www.blusystemsafers.com, Contact: Jordi Escuin.
- Security & Surveillance Systems Manufacturer

**CDMC (Div. of INAEM-ministerio de Educacion Cultura y Deporte),** Centro de Arte Reina Sofia/Santa Isabel, 52, 28012 Madrid, (+34) 91.774 1000, Fax: (+34) 91.774 1705, E-Mail: cdmc@inaem.mcu.es, Web Site: cdmc.mcu.es, Dir.: Jorge Fernandez Guerra; Dir. LIEM: Adolfe Nunez Perez.
- Association & Professional Organization

**Cervic S.A.,** PO Box 139, Avda. del Juguete 14, 03440 Ibi Alicante, (+34) 965.550 267, Fax: (+34) 965.553 762, E-Mail: cervic@cervic.com, Web Site: www.cervic.com, Mktg./Sales Mgr.: Maria Cerda.
- Jewel Box Manufacturer
- Packaging Services

**Clements Salaro S.A.,** Apdo. Correos 292, 08191 Rubi, Barcelona, (+34) 93.699 3666, Fax: (+34) 93.699 9626, E-Mail: clements@clements.es, Web Site: www.clements.es
- Music & Video Accessory Manufacturer

**Deluxe Media Services,** Poligono Industrial El Raso, San Augstin de Guadalix, 28750 Madrid, (+34) 91.771 7700, Fax: (+34) 91.771 7701, Web Site: www.deluxemedia.com, GM Southern Europe: Luis Fernandez Pita.
- CD, CD-ROM & DVD Replicator

**Duy Productions (Div. of The HD Group),** Plaza Lesseps 33, 08023 Barcelona, (+34) 93.217 4510, Fax: (+34) 93.217 6313, E-Mail: duy@duy.com, Web Site: www.duy.com, MD: Rafael Duyos.
- Digital Music Companies & Services

**Euro GyC/GyC Records,** Francesc Carbonell, 21-23 Entlo, 08034 Barcelona, (+34) 93.280 0198, Fax: (+34) 93.280 4934, E-Mail: barcelonagr@eurogyc.com, Web Site: www.eurogyc.com
- CD, CD-ROM & DVD Replicator

**Frontline,** c/o M.L.P., Apartado de Correos 18261, 28080 Madrid, (+34) 91.559 5922, Fax: (+34) 91.559 5918, E-Mail: frontline@teleline.es, Web Site: www.frontlinesite.com, MD: Vicente Mena; Asst.: Marisa Perez.
- Record Promotion Company

**Gema OD, S.A. (Spain),** Calle Dr. Fleming 5, Barbera del Valles, 08210 Barcelona, (+34) 93.718 4011, Fax: (+34) 93.718 0206, E-Mail: cial@gemoad.com, Web Site: www.gemaod.com, Sales Dir.: Francois Bernard; Export Mgr.: Volking Yan.
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**Kash Productions,** Agastia 20, 28027 Madrid, (+34) 91.367 5222, (+34) 91.377 0068, Fax: (+34) 91.367 5209, E-Mail: info@kashprod.com, Web Site: www.kashprod.com, Dir.: Jim Kashishian.
- Mastering Facility

**LIFT Systems S.L.,** Camino de Rejas, 1-Nave 4, Coslada, 28820 Madrid, (+34) 91.669 3630, Fax: (+34) 91.669 7006, E-Mail: lift@liftsystems.com, Web Site: www.liftsystems.com, Contact: Alfred Kaser.
- Music & Video Accessory Manufacturer
- Security & Surveillance Systems Manufacturer
- Store Fixture Manufacturer

**MPO Iberica S.A.,** C/ Laguna, 8 - Poligono Urtinsa, Alcoron, 28925 Madrid, (+34) 91.643 1238, Fax: (+34) 91.634 0238, E-Mail: info@mpo.es, Web Site: www.mpo.es, MD: Jose Calatayud.
- CD, CD-ROM & DVD Replicator

**Multimusic S.L.,** Alonso cano 68, 28003 Madrid, (+34) 91.533 5011, Fax: (+34) 91.535 0974, E-Mail: clif@sintonia.es, Web Site: www.sintonia.es, Pres.: Bartolome Espadale; Dir.: Clifton Williams.
- Music Library

**Novodisc O.D. Group S.A.,** Av. de Leganes 56 Pol. Urtinsa, Alcorcon, 28925 Madrid, (+34) 91.486 2760, Fax: (+34) 91.643 0709, E-Mail: junco@novodiscgroup.com, Web Site: www.novodiscgroup.com, GM: Rosa Lopez; Commercial Mgr.: Joaquin Junco.
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**Panasonic Espana S.A. (Div. of Matsushita Electric Industrial Co. Ltd.),** Josep Tarradellas, 20-30, Piso 5, 08029 Barcelona, (+34) 93.425 9300, Fax: (+34) 93.425 9311, E-Mail: avc.online@panasonic.es, Web Site: www.panasonic.es, Dir.: Jaume Rey.
- Blank Recording Media Manufacturer

**SAE Institute,** Alcala, 265-Ed. 4, 2, 28027 Madrid, (+34) 91.405 7059, Fax: (+34) 91.405 0081, E-Mail: saemadrid@sae.edu, Web Site: www.sae.edu
- Schools & Educational Institution

**SAE Institute,** Ppe. de Asturias, 8 bis Etlo., 08012 Barcelona, (+34) 93.238 7258, Fax: (+34) 93.238 7257, E-Mail: saebarcelona@sae.edu, Web Site: www.sae.edu
- Schools & Educational Institution

**SGAE (Sociedad General de Autores y Editores),** Fernando VI, No 4, 28004 Madrid, (+34) 91.349 9500, Fax: (+34) 91.349 9555, (+34) 91.310 2120, E-Mail: sgae@sgae.es, Web Site: www.sgae.es, Pres.: Ana Alvarez-Diosdabo; Exec. Pres.: Eduardo Bautista Garcia; MD: Enrique Loras.
- Performing and Mechanical Rights Organization

**Sonopress Ibermemory S.A.,** Avenida de Fuentemar, 35, Poligono Industrial de Coslada, 28820 Madrid, (+34) 91.671 2200, Fax: (+34) 91.671 4176, E-Mail: info@sonopress.co.za, Web Site: www.sonopress.es, Sales/Mktg. Dir.: Alberto Obregon.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**Taylor Wessing,** Paseo Explanada de Espana No. 1 4-1zda, E-03002 Alicante, (+34) 96.51 42 805, Fax: (+34) 96.520 0248, E-Mail: alicante@taylorwessing.com, Web Site: www.taylorwessing.com
- Entertainment Attorney

**Tecnodisco S.A.,** Pol. Ind. Urtinsa-Las Fabricas 2 bis, 28925 Alcorcon, Madrid, (+34) 91.643 4255, Fax: (+34) 91.641 6929, E-Mail: cial@tecnodisco.com, Sales Dir.: Francois Bernard.
- CD, CD-ROM & DVD Replicator

# SWEDEN

## RECORD LABELS (MAJOR)

**EMI Music Sweden (Div. of EMI Music),** Linnegatan 87D, SE-10450 Stockholm, (+46) 8.5271 5000, Fax: (+46) 8.5271 5097, Web Site: www.emi.se, Pres.: Asa Torneryd; Sales Dir.: Mattias Wallin; Mktg. Dir.: Fredrik Johansson; A&R Dir.: Klas Lunding; Licensing Mgr.: Lars Bremar.

**Sony BMG Music Entertainment Sweden (Div. of Sony BMG),** Box 3187, 11136 Stockholm, (+46) 8.412 1700, Fax: (+46) 8.411 1770, E-Mail: info.sweden@sonybmg.com, Web Site: www.sonybmg.se, MD: Per Sundin; Promo.: Kristin Hansson; Promo.: Maria Olanders; Stragetic Mktg.: Lars Hoglund.

**Stockholm Records AB (Div. of Universal Music Group),** Banergatan 16, 11483 Stockholm, (+46) 8.629 6800, Fax: (+46) 8.662 8160, Web Site: www.stockholmrecords.com, MD Scandinavia: Martin Ingestrom; Head of A&R: Anders Johansson; Mktg./A&R Mgr.: Peo Berghagen; A&R/Int'l Mgr.: David Mortimer; Head of Domestic Promo.: Annele Hencz; Head of Int'l Exploitation: Johanna Bostroem; Asst.: Asa Bertold.
*Labels: (Owned)* Berlinholm, Fluid

**Universal Music Sweden AB (Div. of Universal Music Group),** Banergatan 16, 114 83 Stockholm, (+46) 8.629 5300, Fax: (+46) 8.662 5000, Web Site: www.universalmusic.se, GM: Marten Aglander; Head of A&R: Anders Johansson; Head of Domestic Mktg.: Peo Berghagen; Head of Int'l Mktg.: Johan Lindgren; Head of Strategic Mktg.: Mika Lepisto; Sales Dir.: Jonas Thulin; Sr. Promo. Mgr. Local: Ulrika Hammar; Int'l Exploitation Promo. Mgr.: Annelle Hencz.
*Labels: (Owned)* Geffen, Interscope, MCA, Mercury/Ploydor, Polar, Sonet, Stockholm, Universal, Verve/GRP

**Warner Music Sweden AB (Div. of Warner Music Group),** Pipersgatan 27, PO Box 5164, 102 44 Stockholm, (+46) 8.752 2600, Fax: (+46) 8.752 2616, Web Site: www.warnermusic.se, Pres.-Warner Music Scandinavia: Jonas Siljemark; Fin. Controller: Anders Bauer; Dir. A&R: Mattias Wachtmeister; Dir. Strategic Mktg.: Bo Frolander; Sales Mgr.: Jens Olsson; Int'l Exploitation/Pdct. Mgr.-Affiliates: Helene Wigren; Mktg. Mgr.: Jakob Ekendahl; Prodn. Mgr. US Labels: Nanna Ortenberg; Prodn. Mgr. Domestic: Fredric Wedin.
*Labels: (Owned)* 856, Polero Records

## RECORD LABELS (INDEPENDENT)

**A West Side Fabrication,** PO Box 183, S-931 46 Skelleftea, (+46) 9.1077 6222, Fax: (+46) 9.1077 8900, E-Mail: west.side@telia.com, Web Site: www.cabal.se/westside, MD: Joakim Wallstrom.

**Absolute / EVA Records,** Hogbergsgatan 35, 116 20 Stockholm, (+46) 8.5560 9350, Fax: (+46) 8.5560 9355, E-Mail: niklas.ehring@evarecords.se, Web Site: www.absolute.nu, MD: Niklas Ehring; Prodn.: Anders Wiklund; Promo.: Micke Nystedt.

**Anderson Records,** PO Box 55777, 114 83 Stockholm, (+46) 8.629 5300, Fax: (+46) 8.660 5000, E-Mail: info@andersonrecords.se, Web Site: www.andersonrecords.se, MD: Marie Ledin; Promo. Mgr.: Anders Melin.
*Int'l Reps.:* Universal Music Sweden AB (Sweden)

**aSide Productions,** Svartensgatan 8, 116 20 Stockholm, (+46) 8.702 2033, Fax: (+46) 8.702 2034, E-Mail: info@asideproductions.com, Web Site: www.asideproductions.com, Contact: Per Magnusson; Contact: David Kreuger; Contact: Jorgen Elofsson.

**BIS Records AB,** Stationsv. 20, 184 50 Akersberga, (+46) 8.5441 0230, Fax: (+46) 8.5441 0240, E-Mail: info@bis.se, Web Site: www.bis.se
*Labels: (Owned)* BIS Northern Lights
*US Reps.:* Qualiton Imports Ltd.
*Int'l Reps.:* Preiser Records (Austria), Codaex Nederland (Netherlands)

**Bad Taste Records,** Stora Sydergatan 64, 22223 Lund, (+46) 46.131 315, Fax: (+46) 46.131 321, E-Mail: info@badtasterecords.se, Web Site: www.badtasterecords.se, Owner: Bjorn Barnekow; Owner: Jonas Nilsson.

**Bengans Musik,** Stigbergstorget 1, 414 63 Gothenburg, (+46) 31.143 300, Fax: (+46) 31.775 8859, E-Mail: info@bengans.se, Web Site: www.bengans.se, Contact: Bengt Brorsson.

**Birdnest Records,** Jarnvagsgatan 5, 731 33 Koping, (+46) 221.21050, Fax: (+46) 221.21112, E-Mail: promo@birdnest.se, Web Site: www.birdnest.se, MD: Per Granberg; Promo. Mgr.: Qina Hermansson; Label Mgr.: Sephan Jhansson.
*Labels: (Owned)* Ampersand, Desperate Fight, Kamel

**Blitz Records AB,** Fredsgatan 31, 172 33 Sundbyberg, (+46) 8.282 890, Fax: (+46) 8.290 122, E-Mail: info@blitz.se, Web Site: www.blitz.se

**Bluebell Records,** Ankdammsg 13, 17143 Solna, (+46) 883 8445, Fax: (+46) 883 9983, E-Mail: bluebell.records@swipnet.se, MD: Hanna Hedman.
*Int'l Reps.:* Preiser Records (Austria)

**Bolero Records,** Box 533, 182 15 Danderyd, (+46) 8.5447 1070, Fax: (+46) 8.755 1596, E-Mail: mail@boleroreccords.se, Web Site: www.boleroreccords.se, Pres.: Lars Hansson.

**Bonnier Amigo Music Group,** Renstiernas Gata 12, 102 62 Stockholm, (+46) 8.5569 3930, Fax: (+46) 8.5569 6970, E-Mail: info.se@bonnieramigo.com, Web Site: www.bonnieramigo.com, CEO: Ludvig Werner; Mktg. Mgr.: Patrik Pihl; Pdct. Mgr.: Katrin Holmlund; Promo. Mgr.: Emilie Rosenbald; Head Special Pdct./License: John Wallin; Head A&R: Joachim Astrom.
*Labels: (Owned)* Amigo, *(Distributed)* Fantasy, Ministry of Sound, Vanguard

**Burning Heart Records,** PO Box 441, 701 48 Orebro, (+46) 19.174 690, Fax: (+46) 19.174 699, E-Mail: info@burningheart.com, Web Site: www.burningheart.com, MD: Peter Ahlqvist; Head of Promo.: Mudda Johansson; Promo. Mgr.: Tive.
*Int'l Reps.:* Hitch-Hyke Music (Greece), Pinnacle Records (United Kingdom)

**Caprice Records (Div. of Rikskonserter),** Nybrokajen 11, 111 48 Stockholm, (+46) 8.407 1600, Fax: (+46) 8.407 1648, E-Mail: capriceinfo@rikskonserter.se, Web Site: www.caprice.rikskonserter.se, Label Mgr.: Lars Silen; Mktg. Dir.: Anita Tapper.

**Container Recordings & Publishing,** Lutzengatan 12, 11520 Stockholm, (+46) 8.5458 8953, (+46) 8.660 7755, Fax: (+46) 8.661 0115, E-Mail: container@container.to, Web Site: www.container.to, CEO: Anders Moren; Pres.: Hakan Lidbo.

**Cool Music Entertainment AB,** Lilla Nygatan 19, S-111 28 Stockholm, (+46) 8.5451 2665, Fax: (+46) 8.5451 2663, E-Mail: info@coolmusic.se, Web Site: www.coolmusic.se

**dB Productions Sweden,** PO Box 60 252, 216 09 Malmo, (+46) 40.973 002, Fax: (+46) 40.153 996, E-Mail: mail@db-productions.se, Web Site: www.db-productions.se, Contact: Dragan Buvac; Contact: Carina Gustin.

**Diesel Music AB,** Eriksbergsgatan 4, 114 30 Stockholm, (+46) 8.5450 1920, Fax: (+46) 8.611 2841, E-Mail: info@dieselmusic.se, Web Site: www.dieselmusic.se, Owner/Chrmn.: Johan Ekelund; Owner/Pres.: Torbjorn Sten; A&R Coord.: Minna Lahteinen.
*Labels: (Owned)* Superstudio

**Dr. Records,** Birger Jarlsgatan 20. 114 34 Stockholm, (+46) 8.440 3900, Fax: (+46) 8.611 1995, Web Site: www.drrecords.com, Pres.: Dr. Alban; Label Mgr./A&R: Menne Kosta.

**Dolores Records, Box** 6294, 400 60 Gothenburg, (+46) 31.150 418, Fax: (+46) 31.150 424, E-Mail: wholesale@dolores.se, Web Site: www.dolores.se, MD: Ismail Samile.

**Doreme Records AB,** Box 198, 532 23 Skara, (+46) 5.111 8008, Fax: (+46) 5.111 7080

**Drone Music,** Skeppargrand 6, 805 96 Gavle, (+46) 26.161 410, Web Site: www.drone.se, Contact: Olle Paulsson.

**Hans Edler Music AB,** Gocksholmsbacken 21, 124 74 Bandhagen, (+46) 8.647 5104, Fax: (+46) 8.993 939, E-Mail: hans.edler.music@telia.com
*Labels: (Distributed)* Sound of Music, UFO

**Energy Rekords Sweden AB,** PO Box 147, 34322 Almhult, (+46) 476.10024, Fax: (+46) 476.10025, E-Mail: info@energy-rekords.se, Web Site: www.energy-rekords.se, MD: Per Faztenborg.
*Labels: (Owned)* Beat That!, Cascade, October
*Int'l Reps.:* S.P.V. GmbH (Germany), Border Music (Sweden)

**Exergy Music AB,** Vulcanusgatan 15, 113 21 Stockholm, (+46) 8.673 0473, E-Mail: eklund@exergy-music.se, Web Site: www.exergy-music.se

**Four Leaf Clover Records,** PO Box 7012, 172 07 Sundbyberg, (+46) 8.628 8205, Fax: (+46) 8.628 8206, E-Mail: flc@flc.se, Web Site: www.flc.se, Dir.: Lars Samuelson.
*Labels: (Owned)* PLA, Star

**Frituna Production AB,** Box 24058, 104 50 Stockholm, (+46) 8.5271 5110, Fax: (+46) 8.5271 5114, Web Site: www.frituna.se

**Gazell Records AB,** Dalenum 38, SE-181 70 Lidingo, (+46) 8.660 0715, Fax: (+46) 8.663 7910, E-Mail: info@gazell.net, Web Site: www.gazell.net, Chrmn.: Dag Haeggqvist; Publishing Mgr.: Rune Ofwerman; Creative Mgr.: Gunnar B. Skoglund; Mktg. Mgr.: Calle Haeggqvist.
*Labels: (Owned)* Gazell, Maypole, Vasco Da Gama
*Int'l Reps.:* Bonnier Amigo Music Group (Sweden)

**Goldhead Music,** Sveavagen 163, 104 35 Stockholm, (+46) 8.5062

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1200, (+46) 8.5062 1236, Fax: (+46) 8.5062 1290, E-Mail: sweden@goldheadmusic.com, Web Site: www.nextstop.se, MD: Ian Colven; Label Mgr.: Peter Hartzell; Label Mgr.: David Carlquist.
*Labels: (Owned)* Goldhead Music, Oval, Tempo, Why Not

**Great Vision International AB,** Almvagen 3, 444 47 Stenungsund, (+46) 708.288 222, E-Mail: info@great-vision.se, Web Site: www.great-vision.se, Pres./CEO: Micael Holmstedt; Head of A&R: Daniel Jelldeus.

**HLT Music,** PO Box Four, 840 93 Hede, (+46) 684.10920, Fax: (+46) 684.10920, E-Mail: hlt@hlt.z.se, Web Site: www.hlt.z.se, Pres.: Markus Holm; Prof. Mgr.: Harry Holm.
*Labels: (Owned)* Tab Records

**Hawk Records AB (Div. of Scandinavian Songs Music Group),** PO Box 17169, 10462 Stockholm, (+46) 8.755 9970, Fax: (+46) 8.755 8870, E-Mail: information@scandinavian-songs.se, Web Site: www.scandinavian-songs.se, Label/Promo. Mgr.: Suzanne Ericsson.
*Labels: (Owned)* Fairground, Hawk Records, Lollipop, Wise Recordings

**Helan Kommunikation,** PO Box 4124, S-181 04 Lidingo, (+46) 8.767 6840, Fax: (+46) 8.767 3372, E-Mail: lars-olof.helen@helan.se, Web Site: www.soundcarrier.se, Pres.: Lars O. Helen.
*Labels: (Owned)* Carrack UK, Soundcarrier, Tacking Elephant, *(Distributed)* Catfish, Cohesion, Cora Zoug, Hypertension, Music Avenue, Park, Persevere, Q-rious, River, Rubyworks

**Hot Stuff Records AB,** PO Box 147, S-34322 Almhult, (+46) 476.10449, Fax: (+46) 476.10006, E-Mail: mailorder@hotstuff.se, Web Site: www.hotstuff.se, MD: Per Faeltenborg; Import Mgr.: Tomas Harrysson.

**Imperial Recordings,** Ferkens Grand 1, 11130 Stockholm, (+46) 8.411 4150, E-Mail: magnus@imperialrecordings.se, Web Site: www.imperialrecordings.se, Owner: Magnus Bohman; Owner: Joakim Gavert.

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*Labels: (Owned)* HL, Lionheart, 6:49

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*Labels: (Owned)* Favorit

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*Labels: (Distributed)* Beggars, Eagle, Flute, Mute, Pias, Rounder, SPV

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*Labels: (Owned)* Happy, *(Distributed)* Swemix

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*Labels: (Owned)* Superdisc, *(Distributed)* Boogie, Galaxy
*Int'l Reps.:* Bonnier Amigo Music Group (Sweden)

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*Labels: (Owned)* Sittel, *(Distributed)* Stunt

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*Labels: (Owned)* Background Beat, *(Distributed)* Kasual Recordings
*Int'l Reps.:* Bonnier Amigo Music Group (Sweden)

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*US Reps.:* Qualiton Imports Ltd.

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*Labels: (Owned)* StoneyBoy

**Strawberry Music,** Box 395, 111 73 Stockholm, (+46) 8.667 6060, E-Mail: klas.wikberg@strawberry.se, Web Site: www.strawberry.se, MD: Klas Wikberg; Promo. Dir.: Luise Balle.

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**V2 Music Scandinavia AB,** Bondegatan 64 C, 116 33 Stockholm, (+46) 8.440 4570, Fax: (+46) 8.440 4580, E-Mail: info.sweden@v2music.com, Web Site: www.v2music.com, GM: Helen McLaughlin; Label Mgr.: Marcus Norell; Promo. Head: Camilla Nordahl.
*Int'l Reps.:* Bonnier Amigo Music Group (Sweden)

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*Labels: (Owned)* VIP

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**Stockholm Records AB (Div. of Universal Music Group),** Banergatan 16, 11483 Stockholm, (+46) 8.629 6800, Fax: (+46) 8.662 8160, Web Site: www.stockholmrecords.com, MD Scandinavia: Martin Ingestrom; Head of A&R: Anders Johansson; Mktg./A&R Mgr.: Peo Berghagen; A&R/Int'l Mgr.: David Mortimer; Head of Domestic Promo.: Annele Hencz; Head of Int'l Exploitation: Johanna Bostroem; Asst.: Asa Bertold.

**Stormwind Music Publishing,** Styrmansgatan 24, 114 54 Stockholm, (+46) 8.667 2987, Fax: (+46) 8.667 2987, E-Mail: stormwind@telia.com, Web Site: www.stormwind.nu, Pres.: Thomas Wolf.

**Svensk Skolmusik AB,** PO Box 134, 330 27 Hestra, (+46) 370.336 310, Fax: (+46) 370.336 320, E-Mail: info@ssmab.se, Web Site: www.isaberg.nu, MD: Jan Mansson; Chief Editor: Eva H. Mansson.

**Sweden Songs (STIM),** PO Box 15210, SE-10465 Stockholm, (+46) 8.648 5762, E-Mail: info@swedensongs.se, Web Site: www.swedensongs.se, MD: Keith Almgren.
*Administered:* Marilinn Music (STIM)

**Tom Bone Music (STIM),** Hagelstavagen 22, SE-168 66 Bromma, (+46) 8.288 232, Fax: (+46) 8.288 237, Web Site: www.jimmyfun.se, www.tombone.com, A&R: Lasse Ewald; Head of Studio: Adel Dahdal; Copyright/Bus. Aff.: Lena Beime.

**Universal Music Publishing AB (STIM),** Banergatan 16, 115 23 Stockholm, (+46) 8.629 5370, Fax: (+46) 8.662 7850, Web Site: www.umusicpub.com, VP Nordic/MD Sweden: Martin Ingestrom; Controller: Camilla Segell; GM: Monica Ekmark; Sr. Creative Dir.: Jonas Wikstrom; A&R Dir.: Anders Korpi; A&R Mgr.: Rebecca Johansson; Film/TV Mgr.: Olle Ronnback; Licensing Mgr.: Ake Rosen.
*Owned:* Telegram Publishing AB, *Administered:* Black Mark Production, A Walk in the Park

**Warner / Chappell Music Scandinavia AB (STIM),** PO Box 22009, 10422 Stockholm, (+46) 8.622 0900, Fax: (+46) 8.755 1596, Web Site: www.wcmnordic.com, MD: Hans Desmond.
*Owned:* Buffalo Songs

**Wessmans Musikforlag,** File Othem, 620 30 Slite, (+46) 498.226 132, Fax: (+46) 498.226 107, Web Site: www.wessmans.com, Sr. Mgr.: Sven Wessman; Finance Mgr.: Ingrid Wessman; Pub. Mgr.: Bertil Wessman; Mgr.: Orjan Klintberg.

## VIDEO/DVD COMPANIES

**AB Svensk Filmindustri,** Greta Garbos Vag. U-13, 16986 Stockholm, (+46) 8.6803500, Fax: (+46) 8.710 4422, E-Mail: international@sf.se, Web Site: www.sfinternational.se, Pres./CEO: Rasmus Ramsted; SVP Head of Int'l Div.: Ann-Kristin Westerberg; Int'l Sales Mgr.: Anita Simovic; Deputy Head Legal/Rights: Lotta Edoff; Mktg./Publicity: Linda Hirschfeld.
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Children's, Documentary.
*Seeking:* Feature Films.

**Warner Home Video,** Floragatan 4, 114 86 Stockholm, (+46) 8.762 1700, Fax: (+46) 8.844 078, Web Site: www.sandrewmetronome.se, MD: Staffan Wallhem.

## WHOLESALERS & DISTRIBUTORS

**AB Svensk Filmindustri,** Greta Garbos Vag. U-13, 16986 Stockholm, (+46) 8.6803500, Fax: (+46) 8.710 4422, E-Mail: international@sf.se, Web Site: www.sfinternational.se, Pres./CEO: Rasmus Ramsted; SVP Head of Int'l Div.: Ann-Kristin Westerberg; Int'l Sales Mgr.: Anita Simovic; Deputy Head Legal/Rights: Lotta Edoff; Mktg./Publicity: Linda Hirschfeld.

**Big Ben Phonogram Co. (Div. of Big Ben Music Group HB),** Box 594, SE201 25 Malmo, (+46) 70.894 5901, E-Mail: ben.hedenberg@bigben.se, Web Site: www.bigben.se/bigphono, CEO: Ben Hedenberg; CIO: Elsa Hedenberg.

**Blitz Records AB,** Fredsgatan 31, 172 33 Sundbyberg, (+46) 8.282 890, Fax: (+46) 8.290 122, E-Mail: info@blitz.se, Web Site: www.blitz.se

**Bonnier Amigo Music Group,** Renstiernas Gata 12, 102 62 Stockholm, (+46) 8.5569 3930, Fax: (+46) 8.5569 6970, E-Mail: info.se@bonnieramigo.com, Web Site: www.bonnieramigo.com, CEO: Ludvig Werner; Mktg. Mgr.: Patrik Pihl; Pdct. Mgr.: Katrin Holmlund; Promo. Mgr.: Emilie Rosenbald; Head Special Pdct./License: John Wallin; Head A&R: Joachim Astrom.
*Labels Distributed: Audio:* Delmark Records; Fantasy, Inc.; CMC Entertainment A/S (Denmark); Copenhagen Records (Denmark); Iceberg Records A/S, Iceberg Publishing A/S (Denmark); Music Business Organization (MBO) (Denmark); Gazell Records AB (Sweden); Scranta Grammofon (Sweden); Startracks AB (Sweden); V2 Music Scandinavia AB (Sweden); Ministry of Sound (United Kingdom)

**Bonver Videodata AB,.,** 181 85 Lidingo, Stockholm, (+46) 8.766 7800, Fax: (+46) 8.766 7981, E-Mail: information@bonver.com, Web Site: www.bonver.se, MD: Tomas Hilmo.
(Distributor) (Compact Disc, Video - Cassette, DVD, Games)

**Border Music,** Gamlestadsvagen 1, 415 02 Gothenburg, (+46) 31.190 800, Fax: (+46) 31.191 599, E-Mail: border@border.se, Web Site: www.border.se, MD: Jalle Kjellsson.
*Labels Distributed: Audio:* Barsuk Records; Lion Music (Finland); Energy Rekords (Sweden); Energy Rekords Sweden AB (Sweden)

**Entertainment Network Scandinavia AB,** Viaredsvagen 24, 50494 Boras, (+46) 3320 6100, Fax: (+46) 3320 6190, (+46) 3320 6191, E-Mail: stig.ingelstrom@ens.se, MD: Stig Ingelstrom.

**Euroton Musik AB,** PO Box 6066, 129 06 Hagersten, (+46) 8.646 4808, Fax: (+46) 8.976 670, E-Mail: euroton@swipnet.se, Web Site: www.euroton.se, MD: Rune Junegren; Sales Dir.: Eva Junegren.

**FLC Distribution,** PO Box 7012, 17407 Sundbyberg, (+46) 8.628 8205, Fax: (+46) 8.628 8206, E-Mail: flc@flc.se, Web Site: www.flc.se, Contact: Hakan Samuelson.

**Four Leaf Clover Records,** PO Box 7012, 172 07 Sundbyberg, (+46) 8.628 8205, Fax: (+46) 8.628 8206, E-Mail: flc@flc.se, Web Site: www.flc.se, Dir.: Lars Samuelson.

**Helan Kommunikation,** PO Box 4124, S-181 04 Lidingo, (+46) 8.767 6840, Fax: (+46) 8.767 3372, E-Mail: lars-olof.helen@helan.se, Web Site: www.soundcarrier.se, Pres.: Lars O. Helen.

**Hot Stuff Records AB,** PO Box 147, S-34322 Almhult, (+46) 476.10449, Fax: (+46) 476.10006, E-Mail: mailorder@hotstuff.se, Web Site: www.hotstuff.se, MD: Per Faeltenborg; Import Mgr.: Tomas Harrysson.

**Kosta Musikprodukter AB,** PO Box 45, 360 52 Kosta, (+46) 478.34950, Fax: (+46) 478.34955, E-Mail: info@kostamusik.se, Web Site: www.kostamusik.se

**Megarock Distribution,** Ingemarsgatan 1A, 11420 Solna, (+46) 8.5459 1130, Fax: (+46) 8.5459 1139, E-Mail: info@megarock.se, Web Site: www.megarock.se, CEO: David Constabl; Dir./Head Sales: Stuart Ness; Acctg.: Cecilia Lundstrom; Warehouse Mgr.: Nigel Skelton; Warehouse Mgr.: Peter Spence.

**Musikservice Sweden,** Kryptongatan 9, 431 53 Molndal, (+46) 31.751 8330, Fax: (+46) 31.751 8320, E-Mail: info@musikservice.se, Web Site: www.musikservice.se, Pres./MD: Owe Borgesson.
(Distributor, Rackjobber) (Compact Disc, DVD)

**Naxos Sweden A.B.,** Kryptongatan 6, 703 74 Orebro, (+46) 19.206 870, Fax: (+46) 19.206 865, E-Mail: info@naxos.se, Web Site: www.naxos.se, MD: Hakan Lagerqvist.

**Next Stop Distribution,** Ynglingatan 2, 104 35 Stockholm, (+46) 8.5062 1200, Fax: (+46) 8.5062 1290, E-Mail: sales@nextstop.se, Web Site: www.nextstop.se, Pres.: Ian Colven; VP/Dir. Finance: Michael Colven; Pdct. Mgr. Game: Robert Andersson; Pdct. Mgr. Film: Christophe Alphonse; Pdct. Mgr. Music: Michel Brygiewicz.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Overstock, Computer Software, Accessories)

**Playground Music Scandinavia (PGM),** Fredriksbergsgatanl, 212 11 Malmo, (+46) 40.288 180, Fax: (+46) 40.288 190, E-Mail: info@playgroundmusic.com, Web Site: www.playgroundmusic.com, MD: Torgny Sjoo; Deputy MD: Fredrik Rundqvist; Head of Dance A&R: Patrik Larsson; Head of Mktg.: Martin Theander; Financial Mgr.: Krister Eiman; Bus. Mgr.: Tomas Sunmo; Label Mgr.: Hakan Olsson; Label Mgr.-Mute: Kristofer Elofsson; Label Mgr. Pop/Rock/World: Stefan Therestrom; Label Mgr. Edel Sweden & Norway: Morten Dahlgren.
*Labels Distributed: Audio:* Stupido Records (Finland); S2 Records Norway AS (Norway)

**Showtime Distribution AB,** Ranhammarsvagen 20, 168 67 Bromma, (+46) 8.704 2600, Fax: (+46) 8.704 2629, E-Mail: info@showcd.se, Web Site: www.showcd.se, MD: Erik Litzen.

**Sony BMG Music Entertainment Sweden (Div. of Sony BMG),** Box 3187, 11136 Stockholm, (+46) 8.412 1700, Fax: (+46) 8.411 1770, E-Mail: info.sweden@sonybmg.com, Web Site: www.sonybmg.se, MD: Per Sundin; Promo.: Kristin Hansson; Promo.: Maria Olanders; Stragetic Mktg.: Lars Hoglund.

**Sterling Grammofonskivor,** PO Box 24053, 10451 Stockholm, (+46) 8.667 1177, Fax: (+46) 8.667 1177, E-Mail: sterling@mbox301.swipnet.se, Web Site: www.sterlingcd.com, MD: Bo Hyttner.
*Labels Distributed: Audio:* Bongiovanni Dischi (Italy)

**Stock House,** PO Box 63, 18205 Diursholm, (+46) 8.856 800, Fax: (+46) 8.624 0051, E-Mail: staffan@stockhouse.pi.se, Web Site: www.stockhouse.se, MD: Staffan Jordansson.

**Universal Music Sweden AB (Div. of Universal Music Group),** Banergatan 16, 114 83 Stockholm, (+46) 8.629 5300, Fax: (+46) 8.662 5000, Web Site: www.universalmusic.se, GM: Marten Aglander; Head of A&R: Anders Johansson; Head of Domestic Mktg.: Peo Berghagen; Head of Int'l Mktg.: Johan Lindgren; Head of Strategic Mktg.: Mika Lepisto; Sales Dir.: Jonas Thulin; Sr. Promo. Mgr. Local: Ulrika Hammar; Int'l Exploitation Promo. Mgr.: Annelle Hencz.
*Labels Distributed: Audio:* Anderson Records (Sweden)

**Warner Music Sweden AB (Div. of Warner Music Group),** Pipersgatan 27, PO Box 5164, 102 44 Stockholm, (+46) 8.752 2600, Fax: (+46) 8.752 2616, Web Site: www.warnermusic.se, Pres.-Warner Music Scandinavia: Jonas Siljemark; Fin. Controller: Anders Bauer; Dir. A&R: Mattias Wachtmeister; Dir. Strategic Mktg.: Bo Frolander; Sales Mgr.: Jens

INTERNATIONAL

Olsson; Int'l Exploitation/Pdct. Mgr.-Affiliates: Helene Wigren; Mktg. Mgr.: Jakob Ekendahl; Prodn. Mgr. US Labels: Nanna Ortenberg; Prodn. Mgr. Domestic: Fredric Wedin.

## SERVICES

**Advokatfirman Cederquist,** Box 1670, Nybrokajen 15, 111 96 Stockholm, (+46) 8.463 6500, Fax: (+46) 8.588 06700, E-Mail: advokat@cederquist.se, Web Site: www.cederquist.se, Sec.: Malin Ness.
- Entertainment Attorney

**Alpha Sweden AB,** Esplanaden 1, 172 24 Sundbyberg, (+46) 8.598 93300, Fax: (+46) 8.598 93315, Web Site: www.alphasweden.com, Pres.: Salvatore Grimaldi; Sales Mgr.: Kim Kalda.
- CD Processing Equipment Manufacturer

**Atlantis Grammofon AB,** Karbergsvagen 57, 113 35 Stockholm, (+46) 8.341 900, Fax: (+46) 8.343 027, E-Mail: atlantis@fsdm.se, Web Site: www.atlantisgramm.se
- Mastering Facility
- Plating & Pressing Plant

**BMG Production Music Scandinavia AB,** Grev Turegatan 30, S- 114 38 Stockholm, (+46) 8.4124 1200, Fax: (+46) 8.660 0091, E-Mail: info@bmgprodmusic.com, Web Site: www.bmgzomba.se, www.bmgmusicsearch.com, Library Mgr.: Patrik Zeland.
- Music Library

**DCM Sweden (Div. of Digital Communication Media AB),** PO Box 8, 164 93 Kista, (+46) 8.477 2000, Fax: (+46) 8.477 2020, E-Mail: info@dcm.se, Web Site: www.dcm.se, CEO/Pres.: Anders Sandstrom; Sales Mgr.: Torbjorn Anderson; Dep MD: Stefan Larson.
- CD, CD-ROM & DVD Replicator
- Mastering Facility
- Packaging Services

**Deluxe Media Services,** Kanalvagen 10A, 7 tr, 183 53 Upplands Vasby, (+46) 8.5066 9000, Fax: (+46) 8.5066 9099, E-Mail: markadscand@deluxemedia.com, Web Site: www.deluxemedia.com, GM: Dan Sivervik.
- CD, CD-ROM & DVD Replicator

**Denander & Grahl,** PO Box 4342, 102 67 Stockholm, (+46) 8.702 1300, Fax: (+46) 8.702 1640, E-Mail: advice@denandergrahl.se, Web Site: www.denandergrahl.se, Partner: Henry Denander; Partner: Stefan Grahl.
- Entertainment Attorney

**Digital Fabriken,** Lisa Sass Gata 1, Hisings Backa, 422 53 Gothenburg, (+46) 31.742 5900, Fax: (+46) 31.583 137, E-Mail: info@digitalfabriken.se, Web Site: www.logos.se
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility
- Plating & Pressing Plant

**EBS Advokatbyra AB,** Kyrkogatan 20-22, 411 15 Gothenburg, (+46) 31.774 0018, Fax: (+46) 31.774 1811, E-Mail: per-hans.berg@ebsadvokatbyra.se, Asst.: Gunnel Dokakis.
- Entertainment Attorney

**EBS Advokatbyra AB,** Klarabergsriaduleten 70, Entrance C, 7th Floor, SE 10724 Stockholm, (+46) 8.210078, Fax: (+46) 8.210079
- Entertainment Attorney

**EMI Music Publishing Scandinavia AB,** Kungsholmsgatan 21, 11294 Stockholm, (+46) 8.5879 5500, Fax: (+46) 8.5879 5555, E-Mail: sweden@emimusic.com, Web Site: www.emimusicpub.com, MD: Stefan Gullberg; Finance Dir.: Peter Olverud; Sr. Creative Mgr.: Mikael Agnepil; A&R- Sweeden/Norway: Johnny Tennander; Creative Mgr. Writer Devel.: Fredrik Olsson; Exploitation Mgr.: Nina Schrijvershof; Prodn. Music Licensing Mgr.: Bjorn Kjellson; Mgr. Film/TV/Media Dept.: Kalle Skoog.
- Music Library

**Export Music Sweden AB (ExMS),** Sandhamnsgatan 79, 115 28 Stockholm, (+46) 8.783 8800, Fax: (+46) 8.783 9510, E-Mail: anders@exms.se, Web Site: www.exms.com, Exec. Dir.: Anders Hjelmtorp.
- Association & Professional Organization

**Gazell Records AB,** Dalenum 38, SE-181 70 Lidingo, (+46) 8.660 0715, Fax: (+46) 8.663 7910, E-Mail: info@gazell.net, Web Site: www.gazell.net, Chrmn.: Dag Haeggqvist; Publishing Mgr.: Rune Ofwerman; Creative Mgr.: Gunnar B. Skoglund; Mktg. Mgr.: Calle Haeggqvist.
- Music Library

**Helan Kommunikation,** PO Box 4124, S-181 04 Lidingo, (+46) 8.767 6840, Fax: (+46) 8.767 3372, E-Mail: lars-olof.helen@helan.se, Web Site: www.soundcarrier.se, Pres.: Lars O. Helen.
- Music Library

**IFPI Svenska Gruppen,** Box 1429, Birger Jarlsgatan 55, 111 84 Stockholm, (+46) 8.735 9750, Fax: (+46) 8.273 745, E-Mail: info@ifpi.se, Web Site: www.ifpi.se, Chrmn.: Dag Haggquist; MD: Lars Gustafsson.
- Association & Professional Organization

**LT Audio AB,** Rosendalsv 49, 201 21 Malmo, (+46) 40.181 403, Fax: (+46) 40.181 405, E-Mail: info@lt-audio.se, Web Site: www.lt-audio.se
- Mastering Facility

**Abraham Lundquist Musikforlag,** PO Box 93, 182 11 Danderyd, (+46) 8.732 9235, Fax: (+46) 8.732 9238, E-Mail: info@abrahamlundquist.se, Web Site: www.abrahamlundquist.se
- Music Library

**MI7 Libraries/PrimeSounds AB,** Adelgatan 19, 211 22 Malmo, (+46) 40.630 6970, Fax: (+46) 40.627 1600, E-Mail: info@mi7libraries.com, info@mi7.com, Web Site: www.mi7libraries.com
- Music Library

**M2 Engineering AB,** Domnarysgatan 4, 163 53 Spanga, (+46) 8.5065 6000, Fax: (+46) 8.5065 6010, E-Mail: info@m2E.se, Web Site: www.m2.se, Mktg. Corod.: Ann Jonsson.
- CD Processing Equipment Manufacturer

**MW Security AB,** Krossverkgatan 3, S 216 16 Malmo, (+46) 40.369 570, Fax: (+46) 40.160 425, Web Site: www.mwsecurity.se, Mktg.: Maria Fernanda Bocangel.
- Security & Surveillance Systems Manufacturer

**Maxell Scandinavia A.B.,** Box 708, 191 27 Sollentuna, (+46) 8.445 2200, Fax: (+46) 8.981 080, E-Mail: msa@maxell.se, Web Site: www.maxell.se
- Blank Recording Media Manufacturer

**Michelson & Werner,** Engelbrektsplan 2, 102 44 Stockholm, (+46) 8.5450 4020, Fax: (+46) 8.5450 4030, E-Mail: stockholm@mwa.se, Web Site: www.mwa.se, Attorney: Thomas Ekenberg; Attorney: Staffan Michelson.
- Entertainment Attorney

**NCB (Nordisk Copyright Bureau) Sweden,** Sandhamnsgatan 79, Box 27327, S-10254 Stockholm, (+46) 8.783 8800, Fax: (+46) 8.662 6275, E-Mail: info@stim.se, Web Site: www.stim.se, Branch Office Exec.: Jan Lillier.
- Performing and Mechanical Rights Organization

**Panasonic Svenska A.B.,** Ellipsvagen 12, Kunfens Kurva, Stockholm, (+46) 8.680 2600, Fax: (+46) 8.680 2626, Web Site: www.panasonic.se
- Blank Recording Media Manufacturer

**Rikskonserter / Concerts Sweden,** Nybrokajen 11, SE-111-48 Stockholm, (+46) 8.407 1600, Fax: (+46) 8.407 1650, E-Mail: rikskonserter@rikskonserter.se, Web Site: www.rikskonserter.se, Dir.: Bjorn W. Stalne.
- Association & Professional Organization

**Rockfile Mastering & Media Services,** Arbygatan 1A-8, 63345 Eskilstuna, (+46) 70.255 1586, E-Mail: mats.olsson@qdisc.se, Web Site: www.rockfile.se, Pres.: Mats Olsson.
- Graphic Design
- Custom Tape Duplicator
- Mastering Facility

**SAE Institute,** Rasundavagen 45, 169 57 Solna, (+46) 8.730 5100, Fax: (+46) 8.730 1015, E-Mail: info@saestockholm.com, Web Site: www.sae.edu, Mgr.: Stephan Segermark.
- Schools & Educational Institution

**SAMI (Swedish Artists & Musicians Interest Organisation),** Dobelnsgatan 3, 111 40 Stockholm, (+46) 8.453 3400, Fax: (+46) 8.453 3440, E-Mail: info@sami.se, Web Site: www.sami.se, Dir.: Hans Lindstrom; Admin.: Soren Wiktorsson.
- Association & Professional Organization

**SDC Sweden AB (Div. of SDC Group),** Catalinavagen 2, 183 25 Taby, (+46) 8.630 2100, Fax: (+46) 8.630 1086, E-Mail: sdc@sdcsweden.se, Web Site: www.sdc-group.com, Bus. Mgr.: Kjell Andersson; Key Acct. Mgr./Mktg. Coord.: Cecilia Fogelstrom.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**SMFF (Swedish Music Publishers Association),** PO Box 27327, 102 54 Stockholm, (+46) 8.783 8800, Fax: (+46) 8.663 4962, E-Mail: carl.lindencrona@smff.se, Web Site: www.smff.se, MD: Carl Lindencrona; Lawyer: Ellinor Gvllenstierna; Info. Officer: Therese Wieselavist.
- Association & Professional Organization

**SOM (Svenska Oberoende Musikproducenter),** Box 377, 851 06 Sundsvall, (+46) 60.122 202, Fax: (+46) 60.619 031, E-Mail: info@massproduktion.y.se, Web Site: www.som.se, Chrmn.: Mats Hammerman.
- Association & Professional Organization

**STIM (Swedish Performing Right Society),** Sandhamnsgatan 79, 102 54 Stockholm, (+46) 8.783 8800, Fax: (+46) 8.662 6275, E-Mail: info@stim.se, Web Site: www.stim.se
- Performing and Mechanical Rights Organization

**Selek Nordic Furniture A/S,** Ejdugatan 3c, 41668 Gothenburg, (+46) 31.845 480, Fax: (+46) 31.845 482, E-Mail: info@selek.com, Web Site: www.selek.com, Owner: Peter Kjernholm.
- Music & Video Accessory Manufacturer
- Store Fixture Manufacturer

**Sib-Tryck A B,** Box 2008, Segersbyvagen 5, 145 02 Norsborg, (+46) 8.5319 3500, Fax: (+46) 8.5319 3535, E-Mail: info@sibtryck.se, Web Site: www.sibtryck.se, VD: Lars-Eric Andersson.
- Printing

**StageTech Developments AB,** Sunnavag 1, SE-216 17 Limhamn, (+46) 40.360 310, Fax: (+46) 40.360 319, E-Mail: info@stagetech.se, Web Site: www.stagetech.se, Pres.: Krister Funder.
- Clean Room, Quality Control & Test Equipment

**Stora Enso Activation AB,** Klarabergsviadukten 70, SE-107 24 Stockholm, (+46) 8.613 6600, Fax: (+46) 8.613 6770, E-Mail: activation@storaenso.com, Web Site: www.storaenso.com/dbs, Pres.: Ebbe Dahlstedt; VP: Joakin Stockhaus; Mktg. Mgr.: Charlotte Eklol.
- Packaging & Labeling Equipment

**Swedish Music Information Centre (Div. of STIM),** Sandhamnsgatan 79, 10254 Stockholm, (+46) 8.783 8800, Fax: (+46) 8.783 9510, E-Mail: swedmic@stim.se, Web Site: www.mic.stim.se
- Association & Professional Organization

**Swedish Musicians Union,** Ahlstromergatan 25B, Box 49144, 100 29 Stockholm, (+46) 8.5870 6000, Fax: (+46) 8.168 020, E-Mail: info@musikerforbundet.se, Web Site: www.musikerforbundet.se, Contact: Jan Gravnik.
- Association & Professional Organization

**TDK Scandinavia AB,** Box 909, Anton Tamms Vag 3, S 19429 Upplands Vasby, (+46) 8.5909 9100, Fax: (+46) 8.5903 0026, Web Site: www.tdk-europe.com
- Blank Recording Media Manufacturer

**Tocano Sweden,** World Trade Center, Box 70396, SE 107 24 Stockholm, (+46) 8.411 9080, Fax: (+46) 8.411 9070, E-Mail: info@tocano.se, Web Site: www.tocano.se, Sales Mgr. CD Audio: Bengt Petersson; Sales Mgr. CD-ROM DVD VHS: Nicklas Hildeby.
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**Videotronic Sweden,** Arods Industrivag 28, Hissings Backa, 42243 Balsta, (+46) 31744 1400, Fax: (+46) 779 0940, E-Mail: sweeden@videotronic.com, Web Site: www.videotronic.com.uk
- CD, CD-ROM & DVD Replicator

# SWITZERLAND

## RECORD LABELS (MAJOR)

**EMI Music Switzerland AG (Div. of EMI Music),** Buckhauser St. 24, 8048 Zurich, (+41) 44.405 1515, Fax: (+41) 44.493 2255, E-Mail: info@emi.ch, Web Site: www.emi.ch, MD: Albert Manzinger; Finance/Admin. Dir.: Urs Rabsamen; EMI Mktg. Dir.: Moritz Faccin; Frontline Mktg. Dir.: Alessandra Manfredi; Sales Dir.: Maurice Marzolf; Head of Promo.: Carlo Pozzi.
*Labels: (Owned)* Angel, Apple, Blue Note, Capitol-Manhattan, Capriccio, Chrysalis, Cooltempo, Crystal, Double-Up, Electrola, Encore, Ensign, Fame, Food, Gloria, Harvest, His Master's Voice, Hispavox, IRS, Impact, Kling Klang, Liberty, MPL, Manhattan, Musikant, Note, Odeon, One Up, PDU, Parlophone, Pathe, Purple, Regal, SBK, Seraphim, Starline, Stateside, Syncopate, Trianon, United Artists, Virgin, Virgin Classics, Waverly, World Pacific, Zonophone

**Sony BMG Music Entertainment (Switzerland) GmbH (Div. of Sony BMG),** Letzigraben 89, 8047 Zurich, (+41) 44.404 3111, Fax: (+41) 44.404 3101, E-Mail: info.ch@sonybmg.com, Web Site: www.sonybmg.ch, MD: Annelies Hophan; Dir. Finance/Admin.: Guido Vendramini; Dir. Nat'l: Bruno Huber; Dir. Int'l: Andy Steinmann; Dir. Sales: Pascal Kunzi; Promo. Mgr.: Barbara Singer.
*Labels: (Owned)* Ariola, Ariola Express, Arista/USA, BMG, BMG Forum, BMG Media, BMG Media Special Projects, BMG Video, Chlodwig, Coconut, Jupiter, K&P Musik, MSM/Expressive, Pressing, RCA, RCA Classics, RCA Red Seal, RCA Victor Jazz, RCA Video, Ricordi, 69, Stand Up, White, *(Distributed)* Amiga, Arte Nova, Arthouse, ARTISTDirect, Australia, Avenue, Avrep, BNA, Bebab, Best Sound, Blue Bird, Brilliant Classics, Buddha, Camden, Castle, Catalyst, Cheeky, Classic Pictures, Commando, Concrete, Conifer, DDD, Dancing Cat, De Construction, Deep Groove, Deutsche Harmonia Mundi, Dischi Numero Uno, Drakkar, Eurodisc, Europa, Europa Video, Firestarter, Fullscale, Gig, Global, Goldrush, Gravity, Groove Town, Grunt, Gun, Hansa, Hansa Lautstark, Heinz, Heritage, High Street, ISO, J, Jive, Juan Kids, Kingsize, LaFace, Lawine, Logic, Low Spirit, M People, MSM, Modul, Mojo, Na Klar, No, butyes, Northwestside, Novus, Point Blank, Private Music, Profile, Reverso, S, S&M, Sanctuary, Seven Days, Silvertone, Sing Sing, Spray, Starcophonic, Sub Word, Supersonic, TDK Mediactive, Turbo Beat, UFA, Uncut, Unicade, Veedelton, Vik, Violator, Vogue, Volcano, Wheatley, Wicklow, Windham Hill, Zampano, Zomba

**Universal Music GmbH (Div. of Universal Music Group),** Hardturmstrasse 130, 8005 Zurich, (+41) 43.732 4111, Fax: (+41) 43.732 4219, Web Site: www.universalmusic.ch, MD: Ivo M. Sacchi; Head of Classics/Jazz: Daniel R. Goodwin; Head of Strategic Mktg.: Timothy Heinz; Mktg. Dir.: Hank Merk; Financial Dir.: Reinhold Dirmeier; Sales Dir.: Jean-Marie Fontana; Head of Koch/Catalogue: Manfred Ehlert; Pdct. Mgr.: Cindy Muff; Pdct. Mgr.: Francisca Brechbuehler; Pdct. Mgr.: Janina Baruth; Pdct /Promo. Mgr.-Black Music/R&B: Bernd Blankenburg.

**Branches:**
Universal Music SA, 14 rue du Roveray, 1207 Geneva, Switzerland. (+41) 22.736 5108, Fax: (+41) 22.786 5189, Web Site: www.universalmusic.ch, Branch Mgr.-French Rep.: Nadia Bugada; Promo. Mgr.-French Labels: Gregoire Vittoz.

**Warner Music Switzerland AG (Div. of Warner Music Group),** Leutschenbachstrasse 95, 8050 Zurich, (+41) 44.306 4222, Fax: (+41) 44.306 4212, Web Site: www.warnermusic.ch, GM: Oliver Rosa; Finance Mgr.: Jan Werner; Sales Mgr.: Ralf Brachat.

## RECORD LABELS (INDEPENDENT)

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*Labels: (Owned)* AVC, High Grade, NOVALIS

**Brambus Records & Verlag,** PO Box 44, CH 8874 Muelehorn, (+41) 55.614 1077, E-Mail: info@brambus.com, Web Site: www.brambus.com, Pres./MD: Paul Rostetter; A&R Mgr.: Michael Hendry; Promo.: Alice Hendry.
*Labels: (Owned)* Brambus

**CSR Records,** Diener St. 62, 8004 Zurich, (+41) 44.291 1393, Fax: (+41) 44.291 2528, Web Site: www.csr-records.ch, MD: Cyrill Schlaepfer.
*Labels: (Owned)* CSR, Schwing, True Tone

**Claves Records SA (Div. of Classic Music),** Truelweg 14, 3600 Thun, (+41) 33.223 1649, (+41) 33.223 1637, Fax: (+41) 33.222 8003, E-Mail: info@claves.ch, Web Site: www.claves.ch
*Int'l Reps.:* C & L Music, Inc. (South Korea)

**Damp Production,** Temple 6, Case Postale 146, 2072 St. Blaise, (+41) 32.731 6518, Fax: (+41) 32.731 6501, E-Mail: contact@damp-music.com, Web Site: www.damp-music.com, Producer: Pascal Brunko; Label Mgr.: Thierry Surdez.

**Dinemec Sound,** 17, Blvd. Helvetique, 1207 Geneva 3, (+41) 22.349 2225, Fax: (+41) 22.349 8377, E-Mail: info@dinemec.com, Web Site: www.dinemec.com, MD: Paul Sutin; A&R Mgr.: Helene Sutin.

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*Labels: (Owned)* Dimenec Jazz, Dinemec, Dinemec Classics

**Dinifan SA,** Rue Francois-Dussard 17, CH 1211 Geneva 26, (+41) 22.827 1550, Fax: (+41) 22.346 5162, E-Mail: info@dinifan.com, Web Site: www.dinifan.com, MD: Didier Pellarin; Dir. Mktg.: Nicholas Pellarin.

**Disctrade / Out of Tune,** Lang St. 64, 8026 Zurich, (+41) 44.242 7322, Fax: (+41) 44.241 9425, E-Mail: disctrade@dplanet.ch, Web Site: www.disctrade.ch, Pres.: Alec von Tavel; Sales Mgr.: Daniele Campigotto; Customer Servs.: Barbara Lock.
*Labels: (Owned)* Earforce, Out of Tune Music, *(Distributed)* Rounder, Studio K7

**Face Music Switzerland,** Dorf St. 29/2, 8800 Thalwil, E-Mail: face.music@bluewin.ch, Web Site: www.music.ch/face, Art. Dir.: Urs-Albert Wethli.

**Gruezi Schallplatten AG,** Oststrasse 2, CH-8854 Siebnen, (+41) 55.450 2100, Fax: (+41) 55.450 2107, E-Mail: info@gruezimusic.ch, Web Site: www.gruezi.com, Pres.: Carlo Brunner; GM: Jacob Baumgartner; Sales Mgr.: Maggie Lehmann.
*Labels: (Owned)* Gruezi, JABA, Magic, Rondo

**Intershow Records AG,** Grenz St. 24, 9430 St. Marqrethen, (+41) 71.740 0790, Fax: (+41) 71.740 0794, E-Mail: info@intershow.ch, Web Site: www.intershow.ch

**MSU (Music Service Uster),** Turicaphon St. 31, 8616 Riedikon, (+41) 1.905 7000, Fax: (+41) 1.905 7020, E-Mail: info@turicaphon.ch, Web Site: www.vinylfactory.ch, www.turicaphon.com, Library Mgr.: Patrick Bouquet.
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*Int'l Reps.:* Verge Music Distribution (Canada)

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**Musikvertrieb AG,** Badener St. 555-557, 8048 Zurich, (+41) 44.497 1700, Fax: (+41) 44.497 1710, E-Mail: andy.steinmann@musikvertrieb.ch, Web Site: www.musikvertrieb.ch, Pres.: Dr. Jack Dimenstein; GM: Andy Steinmann; A&R Nat'l: Claude Bravi; A&R Int'l: Maurizio Dottore; Contact: Jessica Fritz.
*Labels: (Distributed)* Beggars Banquet, Chesky, DIS, Enja, Erache, Harmonia Mundi Auvidis, Madacy, Massacre, Matador, Ministry of Sound, Mute, Muve, Naive, Nuclear Blast, Pias, Roadrunner, Rough Trade, Rough Trade Germany, Sanctuary, Soulfood, Telarc, Tommy Boy

**OBH Musikverlag,** PO Box 5728, 6901 Lugano 1, (+41) 91.649 5586, Fax: (+41) 91.649 5586, E-Mail: obhmusic@bluewin.ch, Web Site: www.mms-online.ch, Pres.: Otto B. Hartmann.
*Labels: (Owned)* Expo, Kick, Kiddy-Joy, OBH, Okay

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*Labels: (Owned)* Like Music, PBR

**Martin Pearson Music,** See St. 91, 8002 Zurich, (+41) 44.202 4077, Fax: (+41) 44.202 4077, E-Mail: martin-pearson@swissonline.ch, MD: Martin Pearson.

**Phonag Records AG,** Zuercher St. 77, 8406 Winterthur, (+41) 5220.20 222, Fax: (+41) 5220.20 337, E-Mail: info@phonag.ch, Web Site: www.phonag.ch, MD: Mark Flury.
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*Labels: (Owned)* Aktuell, Classic Pick, Hot Pick, Pick Int'l, Pick, Pickli, Swiss Made

**Pink Seven Music,** Im Baugarten 3, 4302 Augst, (+41) 61.813 2200, Fax: (+41) 61.813 2202, E-Mail: pink7music@bluewin.ch, MD: Dieter Maerki; AD: Crausaz Monique.
*Labels: (Owned)* Buck, Marie, Pink Music, Pink World

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**TBA,** Rohr St. 44, 8152 Glattbrugg, (+41) 1.808 7575, Fax: (+41) 1.808 7552, E-Mail: info@tba.ch, MD: Victor Waldburger.

**TCB Music SA,** Grand' Rue 92/5, 1820 Montreux, (+41) 21.981 1545, Fax: (+41) 21.981 1546, E-Mail: info@tcb.ch, Web Site: www.tcb.ch, www.tcbrecords.com, Pres.: Peter Schmidlin.

**Tell Music AG,** Bettlistrasse 28, 8600 Duebendorf, (+41) 43.355 1010, Fax: (+41) 43.355 1019, E-Mail: info@tellmusic.ch, Web Site: www.trioeugster.ch, CEO: Daniel Honegger; MD: Vic Eugster; A&R Mgr.: Carlo Brunner; Sales/Mktg. Mgr.: Alexandra Regli; Mgmt. Asst.: Barbara Saegesser; Office Asst.: Nicole Gassman.
*Labels: (Owned)* Activ, CH, Tell

**Tudor Recording AG,** Badenerstrasse 531, 8048 Zurich, (+41) 44.405 2646, Fax: (+41) 44.405 2640, E-Mail: info@tudor.ch, Web Site: www.tudor.ch, Owner/Pres./A&R/Classical Rep.: Wladek Glowacz.

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*Labels: (Owned)* Gallo, Paroles, Peoples, VDE
*US Reps.:* Albany Music Distributors, Inc.

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**Gruezi Schallplatten AG (SUISA),** Oststrasse 2, CH-8854 Siebnen, (+41) 55.450 2100, Fax: (+41) 55.450 2107, E-Mail: info@gruezimusic.ch, Web Site: www.gruezi.com, Pres.: Carlo Brunner; GM: Jacob Baumgartner; Sales Mgr.: Maggie Lehmann.
*Owned:* Gruezi, JABA, Magic, Rondo

**Hypermusic Switzerland,** Dombergweg 12, CH-4423 Hersberg, (+41) 61.921 3120, Fax: (+41) 61.921 3108, E-Mail: pjw@hypermusic.ch, Web Site: www.hypermusic.ch, www.eternalblissmusic.com, www.stellaworld.com, www.matterhornproject.com, Partner: Stella Space; Partner: P.J. Wassermann.

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*Owned:* Fanfan Music, IMG (Int'l Melodies Geneva)

**Musik Hug,** Limmatquai 28-30, 8022 Zurich, (+41) 44.269 4141, Fax: (+41) 44.269 4101, E-Mail: info@musikhug.ch, Web Site: www.musikhug.ch, Dir.: Eckard Harke.

**Musikverlag und Buehnenvertrieb Zuerich A.G.,** Utoquai 41, 8008 Zurich, CH, (+41) 44.252 7788, Fax: (+41) 44.252 0730, Pres.: Lilly Iffrig.

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**Martin Pearson Music,** See St. 91, 8002 Zurich, (+41) 44.202 4077, Fax: (+41) 44.202 4077, E-Mail: martin-pearson@swissonline.ch, MD: Martin Pearson.

**Rhythm Revolution (Div. of Revolution Recording),** Brunngasse 53, CH-8400 Wintherthur, (+41) 52.213 5859, Fax: (+41) 52.212 1236, E-Mail: j.imhoof@musicmarketing.ch, Web Site: www.musicmarketing.ch, Contact: Jurg Imhoof.

**Star Productions Ltd. / Zoom Music,** Bachstr. 7A, CH-9100 Herisau, (+41) 71.351 3950, Fax: (+41) 71.351 3823, E-Mail: info@starproductions.ch, Web Site: www.starproductions.ch, www.zoom-music.com, MD: Beat A. Mueller.

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**Viteka Music AG / Exit Records (SUISA),** PO Box 80, CH-8602 Wangen, Zurich, (+41) 44.888 2606, Fax: (+41) 44.888 2608, E-Mail: info@vitekamusic.ch, Web Site: www.vitekamusic.ch, Pres.: Willy Viteka.
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**Warner Home Video,** Baslerstrasse 52, 8048 Zurich, (+41) 44.495 7707, Fax: (+41) 44.715 3451, (+41) 44.495 7795, Web Site: www.warnerbros.com, MD: Juerg Hofmann.

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**Dinifan SA,** Rue Francois-Dussard 17, CH 1211 Geneva 26, (+41) 22.827 1550, Fax: (+41) 22.346 5162, E-Mail: info@dinifan.com, Web Site: www.dinifan.com, MD: Didier Pellarin; Dir. Mktg.: Nicholas Pellarin.
*Products/Accessories:* Storage & Carrying Cases: Woodenage

**Disctrade / Out of Tune,** Lang St. 64, 8026 Zurich, (+41) 44.242 7322, Fax: (+41) 44.241 9425, E-Mail: disctrade@dplanet.ch, Web Site: www.disctrade.ch, Pres.: Alec von Tavel; Sales Mgr.: Daniele Campigotto; Customer Servs.: Barbara Lock.
(Distributor, Importer) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock)

**EMI Music Switzerland AG (Div. of EMI Music),** Buckhauser St. 24, 8048 Zurich, (+41) 44.405 1515, Fax: (+41) 44.493 2255, E-Mail: info@emi.ch, Web Site: www.emi.ch, MD: Albert Manzinger; Finance/Admin. Dir.: Urs Rabsamen; EMI Mktg. Dir.: Moritz Faccin; Frontline Mktg. Dir.: Alessandra Manfredi; Sales Dir.: Maurice Marzolf; Head of Promo.: Carlo Pozzi.

**Ex Libris,** Gruenaustr. 23, 8953 Dietikon, (+41) 1.743 7070, Fax: (+41) 1.743 7777, E-Mail: info@exlibris.ch, Web Site: www.exlibris.ch, MD: Peter Zamert.

**Gruezi Schallplatten AG,** Oststrasse 2, CH-8854 Siebnen, (+41) 55.450 2100, Fax: (+41) 55.450 2107, E-Mail: info@gruezimusic.ch, Web Site: www.gruezi.com, Pres.: Carlo Brunner; GM: Jacob Baumgartner; Sales Mgr.: Maggie Lehmann.

**Mondiamusic,** 5-7 L'Ancien Port, 1201 Geneva, (+41) 22.738 9113, Fax: (+41) 22.738 9116, E-Mail: sidomusic@bluewin.ch, MD: Bertrand Liechi.

**Musicora,** Postfach 2523, Blegistrasse 11B, CH-6342 Baar, (+41) 41.763 2646, Fax: (+41) 41.763 2650, E-Mail: info@musicora.ch, GM: Yves Aellig.
*Labels Distributed: Audio:* Delos International, Inc.; Universal Music Greece SA (Greece); Hungaroton Records Kft. (Hungary); Bongiovanni Dischi (Italy)

**Musikvertrieb AG,** Badener St. 555-557, 8048 Zurich, (+41) 44.497 1700, Fax: (+41) 44.497 1710, E-Mail: andy.steinmann@musikvertrieb.ch, Web Site: www.musikvertrieb.ch, Pres.: Dr. Jack Dimenstein; GM: Andy Steinmann; A&R Nat'l: Claude Bravi; A&R Int'l: Maurizio Dottore; Contact: Jessica Fritz.
(Distributor, One-Stop, Importer, Exporter, Producer) (Compact Disc, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Overstock)

**Phonag Records AG,** Zuercher St. 77, 8406 Winterthur, (+41) 5220.20 222, Fax: (+41) 5220.20 337, E-Mail: info@phonag.ch, Web Site: www.phonag.ch, MD: Mark Flury.
(Distributor, Importer) (Compact Disc, Pre-Recorded Audio Tape)

**Plainisphare SA,** Rte. de Luins, 1267 Vich, (+41) 22.364 3290, Fax: (+41) 22.364 3584, Pres.: Jef Duplain; Pres.: Rolf Knusel; Promo.: Khiem Nguygen.

**RecRec Medien AG,** Backerstrasse 52, 8004 Zurich, (+41) 44.297 1297, Fax: (+41) 44.297 1290, E-Mail: vertrieb@recrec.ch, Web Site: www.recrec.ch, Mng./Sales Dir.: Dieter Oswald; Pdct. Mgr.: Roger Ziegler; Mktg./Promo.: Veronica Camacho; Pdct. Mgr.: Rolf Blankenburg; Rep.a - Suisse Romande/Promo. Suisse Romande: Edgar Calabrita; Pdct. Mgr. Dance: Tom Fricker; Acctg./A&R: Juerg Siegenthaler.
*Labels Distributed: Audio:* Barsuk Records

**Smart Music Sarl,** PO Box 1256, Pres-du-Lac 30, CH-1400 Yverdon-Les-Bains, (+41) 24.445 5260, Fax: (+41) 24.445 5262, E-Mail: mike@smart-music.ch, CEO: Paul Blanchard; MD: Michael Georgiou.
(Compact Disc, DVD, Records (LP's), Cutouts, Overstock, Accessories)

**Smart Music Switzerland,** PO Box 127, CH-8613 Uster, (+41) 79.330 5920

**Sony BMG Music Entertainment (Switzerland) GmbH (Div. of Sony BMG),** Letzigraben 89, 8047 Zurich, (+41) 44.404 3111, Fax: (+41) 44.404 3101, E-Mail: info.ch@sonybmg.com, Web Site: www.sonybmg.ch, MD: Annelies Hophan; Dir. Finance/Admin.: Guido Vendramini; Dir. Nat'l: Bruno Huber; Dir. Int'l: Andy Steinmann; Dir. Sales: Pascal Kunzi; Promo. Mgr.: Barbara Singer.

**TBA,** Rohr St. 44, 8152 Glattbrugg, (+41) 1.808 7575, Fax: (+41) 1.808 7552, E-Mail: info@tba.ch, MD: Victor Waldburger.

**TCB Music SA,** Grand' Rue 92/5, 1820 Montreux, (+41) 21.981 1545, Fax: (+41) 21.981 1546, E-Mail: info@tcb.ch, Web Site: www.tcb.ch, www.tcbrecords.com, Pres.: Peter Schmidlin.

**Tell Music AG,** Bettlistrasse 28, 8600 Duebendorf, (+41) 43.355 1010, Fax: (+41) 43.355 1019, E-Mail: info@tellmusic.ch, Web Site: www.trioeugster.ch, CEO: Daniel Honegger; MD: Vic Eugster; A&R Mgr.: Carlo Brunner; Sales/Mktg. Mgr.: Alexandra Regli; Mgmt. Asst.: Barbara Saegesser; Office Asst.: Nicole Gassman.

**Tudor Recording AG,** Badenerstrasse 531, 8048 Zurich, (+41) 44.405 2646, Fax: (+41) 44.405 2640, E-Mail: info@tudor.ch, Web Site: www.tudor.ch, Owner/Pres./A&R/Classical Rep.: Wladek Glowacz.

**Viteka Music AG / Exit Records,** PO Box 80, CH-8602 Wangen, Zurich, (+41) 44.888 2606, Fax: (+41) 44.888 2608, E-Mail: info@vitekamusic.ch, Web Site: www.vitekamusic.ch, Pres.: Willy Viteka.

**ZYX Music AG,** Langgasse 40, 6340 Baar, (+41) 41.767 2151, Fax: (+41) 41.767 2159, E-Mail: info@zyx.de, Web Site: www.zyx.de

**Zytglogge Verlag,** Schoren 7, 3635 Oberhofen am Thunersee, (+41) 33.244 0030, Fax: (+41) 33.244 0033, E-Mail: info@zytglogge.ch, Web Site: www.zytglogge.ch, A&R/Label Mgr.: Hugo Ramseyer.

## SERVICES

**AWM Mold Tech Ltd. (Div. of Injection Molding Technology),** Gotthardstrasse 3, CH-5630 Muri, (+41) 56.675 44 44, Fax: (+41) 56.675 44 42, E-Mail: moldtech@awm.ch, Web Site: www.awm.ch
- Packaging & Labeling Equipment
- Raw Tape Processing Equipment Manufacturer

**Adcom Production AG,** Industrie St. 48, CH 8962 Bergdietikon, (+41) 1.745 9060, Fax: (+41) 1.745 9061, E-Mail: production@adcom.ch, Web Site: www.adcom.ch, MD: Franco Zanini.
- CD, CD-ROM & DVD Replicator

**Adivan High Tech AG,** PO Box 241, Leuholz 17, 8855 Wangen, (+41) 55.450 0000, Fax: (+41) 55.450 0010, E-Mail: info@adivan.com, Web Site: www.adivan.com, www.cdcard.org, Pres.: Martin Tiefenbach; Sales CD/DVD/MC/VHS: Margrit Kuhne; Sales CD/DVD/MC/VHS: Priska Machler; Sales CD/DVD: Daniel Muller; Sales CarD's/Shapes/Floppy Disk: Manuel Lopez.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**The Association of Swiss Music Producers (ASMP),** PO Box 80, CH-8602 Wangen, Zurich, (+41) 44.888 2606, Fax: (+41) 44.888 2608, E-Mail: info@asmp.ch, Web Site: www.asmp.ch, Pres.: Willy Viteka.
- Association & Professional Organization

**Carthuplas AG,** Pilatusstr. 17, 5630 Muri, (+41) 56.675 4499, Fax: (+41) 56.675 4498, Web Site: www.carthuplas.be
- Jewel Box Manufacturer
- Packaging Services

**Damp Production,** Temple 6, Case Postale 146, 2072 St. Blaise, (+41) 32.731 6518, Fax: (+41) 32.731 6501, E-Mail: contact@damp-music.com, Web Site: www.damp-music.com, Producer: Pascal Brunko; Label Mgr.: Thierry Surdez.
- Mastering Facility

**Digital World Services AG,** St. Alban-Vorstadt 80, CH-4052 Basel, (+41) 61.377 9571, E-Mail: info@dwsco.com, Web Site: www.dwsco.com, Chrmn.: Rolf Brugger; CEO: Michael Bornhausser; COO: Hanspeter Burger; CTO: Markus Hof.
- Digital Music Companies & Services

**Dinemec Sound,** 17, Blvd. Helvetique, 1207 Geneva 3, (+41) 22.349 2225, Fax: (+41) 22.349 8377, E-Mail: info@dinemec.com, Web Site: www.dinemec.com, MD: Paul Sutin; A&R Mgr.: Helene Sutin.
- Mastering Facility

**Editions Lausanne Musique,** Rue de l'Ale 31, 1002 Lausanne, (+41) 21.903 5670, Fax: (+41) 21.903 5361, E-Mail: info@vdegallo.ch, Web Site: www.vdegallo.ch, MD: Olivier Buttex; Prodn. Mgr.: Pascal Cavadini; Apprentice: Syboldine Bugnon.
- Music Library

**Eurotop Music,** Kirchweg 13, 3324 Hindelbank, (+41) 34.411 2000, Fax: (+41) 34.411 2001, E-Mail: eurotop@bluewin.ch, Web Site: www.eurotop-switzerland.ch
- Mastering Facility

**4M Systems SA (Div. of 4M Technologies Holding),** Ave. des Sports 42, 1400 Yverdon-les-Bains, (+41) 24.423 7111, Fax: (+41) 24.423 7112, Web Site: www.4m-inc.ch
- CD Processing Equipment Manufacturer

**Greenberg Traurig LLP,** Dufourstrasse 1, 8008 Zurich, (+41) 44.364 2600, Fax: (+41) 44.364 2713, Web Site: www.gtlaw.com, Shareholder-Zurich office: Markus W. Barmettler.
- Entertainment Attorney

**MSU (Music Service Uster),** Turicaphon St. 31, 8616 Riedikon, (+41) 1.905 7000, Fax: (+41) 1.905 7020, E-Mail: info@turicaphon.ch, Web Site: www.vinylfactory.ch, www.turicaphon.com, Library Mgr.: Patrick Bouquet.
- Music Library

**Music Academy of Basel,** Leonhardsstrasse 6, 4051 Basel, (+41) 61.264 5757, Fax: (+41) 61.264 5713, E-Mail: info@musikabas.ch, Web Site: www.muskabas.ch, Dir.: Dr. Marc de Haller; Sec.: Pierrette Schweizer.
- Schools & Educational Institution

**OMD International AG,** Ratihard 1, 8253 Diessenhofen, (+41) 52.646 1011, Fax: (+41) 52.646 1090, E-Mail: info@omd.ch, Web Site: www.omd.ch, Sales Mgr.: Roger Marc Schmid; Mktg. Dir.: Nektarios Thanasis; Sales Dir.: Andrea Krusi.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

**Pataco AG,** St. Gallerstrasse 3, CH-8353 Elgg, (+41) 52.364 2521, Fax: (+41) 52.364 1210, E-Mail: info@pataco.com, Web Site: www.pataco.com, CEO: Cornel Bruhwiler; Bus. Unit Mgr. Shop-Equipment: Patrick Bruhwiler.
- Store Fixture Manufacturer

**Relief Studio,** En-Verdau 4, 1782 Belfaux, (+41) 26.475 2700, Fax: (+41) 26.475 1021, E-Mail: office@relief.ch, Web Site: www.relief.ch, Studio Mgr.: Dom Torche.
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**SAE Institute,** Buckhauserstrasse 24, 8048 Zurich, (+41) 44.200 1212, Fax: (+41) 44.200 1213, E-Mail: info@saegeneve.ch, Web Site: www.sae.edu
- Schools & Educational Institution

**SAE Institute,** 42-44, av. Cardinal-Mermillod, Carouge, CH-1227 Geneva, (+41) 22.301 1060, Fax: (+41) 22.301 1065, E-Mail: info@saegeneve.ch, Web Site: www.sae.edu
- Schools & Educational Institution

**SUISA,** Bellaria St. 82, 8038 Zurich, (+41) 44.485 6666, Fax: (+41) 44.482 4333, E-Mail: suisa@suisa.ch, Web Site: www.suisa.ch, CEO: Alfred Meyer; Head of Commun.: Roy Oppenheim.
- Performing and Mechanical Rights Organization

**SUISA Foundation For Music,** Rue de 1'Hopital 22, 2000 Neuchatel, (+41) 32.725 2536, Fax: (+41) 32.724 0472, E-Mail: info@fondation-suisa.ch, Web Site: www.fondation-suisa.ch, MD: Claude Delley.
- Association & Professional Organization

**Taurus Studio,** Chemin des Platieres 34, 1219 Le Lignon, (+41) 22.796 5218, Fax: (+41) 22.796 4342, E-Mail: its@taurus-studio.com, Web Site: taurus-studio.com, Owner: Claude Lander.
- Mastering Facility

**Teca-Print,** Bohlstrasse 17, CH 8240 Thayngen, (+41) 52.645 2000, Fax: (+41) 52.645 2102, Web Site: www.teca-print.com, Sales Mgr.: Rego Bianco; Mktg.: Severine Tige.
- Screen Printing Equipment

**WIPO (World Intellectual Property Organization),** 34, Chemin des Colombettes, CH-1211 Geneva 20, (+41) 22.338 9111, Fax: (+41) 22.733 5428, Web Site: www.wipo.int, Dir. Gen.: Dr. Kamil Idris; Commun./Pub. Outreach Dir.: John Tarput.
- Association & Professional Organization

# TAHITI

## RECORD LABELS (INDEPENDENT)

**Manuiti Productions,** 25, Rue de General de Gaulle, Immeuble Diademe, Papeete, 98713, (+689) 428 239, Fax: (+689) 432 724, E-Mail: manuiti@manuiti.pf, Web Site: www.manuiti.pf

## WHOLESALERS & DISTRIBUTORS

**Maison Wong Tac,** 42 Rue Paul Gauguin, Papeete, (+689) 428 395, Fax: (+689) 427 193, Pres.: Wong Christian.
(Distributor)

**Tahiti Audio Video Technics (TAVT Pacific),** Mahina Pk. 9200 c/mer, Mahina, 91709, (+689) 481 540, Fax: (+689) 481 540, E-Mail: tahiti@tavtpacific.com, Web Site: www.tavtpacific.com, Dir.: Tedi Roland.

# TAIWAN

## RECORD LABELS (MAJOR)

**EMI (Taiwan) Ltd. (Div. of EMI Music),** 14th Fl., No. 128, Ming Sheng East Rd., Sec. 3, Taipei, 105, (+886) 2.2544 8189, Fax: (+886) 2.2716 0589, Web Site: www.emigroup.com, Pres.: Yao Chien.
*Labels: (Owned)* DJ, EMI, Virgin Music Chinese, *(Distributed)* Friendly Dog

**Sony BMG Entertainment (Taiwan) Ltd. (Div. of Sony BMG),** 6th Fl., No. 35, Ln. 11, Kwang-Fu North Rd., Taipei, 105, (+886) 2.2766 8900, Fax: (+886) 2.2762 4827, Web Site: www.sonybmg.com.tw, SVP Greater China Region/MD Sony BMG Taiwan: Adam Tsuei; Financial Dir.: Jean Huang; Sr. Dir. Sales: Michael Lee; Sr. Dir. Chinese Repertoire Div.: T C Liu; Dir. Int'l Mktg./New Media Div.: Josephine Cheng; Sr. Mgr. Japanese Dept.: Yoko Yau; Mgr. Int'l New Media/Strategic Mktg. Dept.: Jimmy Lee; Asst. Mgr. Classical Dept.: Calaf Huang; Special Asst. to SVP Greater China/Sr. Dir. A&R Dept.: Jamie Hsueh.
*Labels: (Owned)* Columbia, Epic

**Universal Music Taiwan (Div. of Universal Music Group),** 3F, 2 Min Sheng East Rd., Section 3, Taipei, 104, (+886) 2.2502 4546, Fax: (+886) 2.2502 4468, Web Site: www.universalmusic.com, MD: Sunny Chang; GM: Serena Ma; Dir. Classics/Jazz: Bernard Fu; Finance Dir.: Joann Tang; Dir. Nat'l Div.: Steven Fan; Dir. Int'l Mktg.: Mei Yeh; Dir. Sales Div.: Daniel Sun; Sr. Mgr. IT: K.H. Lin; Mgr. UM3: Kevin Liao.

**Virgin Music Chinese (Div. of EMI Music),** 14F, No. 128, Section 3, Ming Sheng East Rd., Ming Sheng East Rd., Taipei, 105, (+886) 2.2544 8189, Fax: (+886) 2.2719 9233, Web Site: www.emigroup.com, Pres.: Yao Chien; Exec. Dir. Local Div.: Hsiang-Yi Chuang; Dir. Int'l Div.: Garand Wu.

**Warner Music Taiwan (Div. of Warner Music Group),** 10/F, No. 48, Sec. 3, Nan Kang Rd., Taipei, (+886) 2.2788 2456, Fax: (+886) 2.2788 2195, Web Site: www.warnermusic.com.tw, Chrmn./MD/CEO Mainland China/Taiwan: Samuel Chou; GM: Sam Chen; Finance Dir.: Christine Teng; Sales Dir.: Hager Yang; Int'l Mktg. Dir.: Janis Chang.

## RECORD LABELS (INDEPENDENT)

**Aifa Publishing Co. Ltd.,** 7F., No. 199, Tai Yuan Rd., Taipei, 103, (+886) 2.2559 8382, Fax: (+886) 2.2559 8922, E-Mail: aifa8819@yahoo.com.tw, Web Site: www.aifarecords.com.tw, GM: Richard Tsai-Chi Lee; Sec. Int'l Sales Dept.: Gloria Ma.

**Chinese Dragon Records (Div. of Janus Resource International, Ltd.),** 24 Alley 36, Ln. 284, First Fl., Wu Hsing St., Taipei, 110, (+886) 2.2738 2360, Fax: (+886) 2.2738 5967

INTERNATIONAL

*Labels: (Distributed)* Eight Sound, Karl Heng Enterprises, King Int'l, Silverwolf
*Int'l Reps.:* Chinese Dragon Records (Taiwan)

**Coden Records Ltd.,** No. 19-1 Alley 231, Fourth Fl., Fu Hsing North Rd., Taipei, (+886) 2.2546 2395, Fax: (+886) 2.2546 2397, E-Mail: codenpub@coden.com.tw, Web Site: www.coden.com.tw, GM: Frank Chen.

**Forward Music Co. Ltd.,** N0. 102, Sec. 2, Fifth Fl., Roosevelt Rd., Taipei, (+886) 2.2367 8866, (+886) 2.2366 8923, Fax: (+886) 2.2367 9922, (+886) 2.2364 2479, E-Mail: diic@forward.com.tw, Web Site: www.forward.com.tw, GM: Alfie Chen; Asst. GM: Loria Lee; A&R: York Wu; Admin.: Tina Lin.

**Groove Records, Ltd.,** 1F, No. 19, Lane 74, Sec. 3, Mu-Hsin Rd., Taipei, 116, (+886) 2.2936 1031, Fax: (+886) 2.2936 0791, E-Mail: benjou@hotmail.com, GM: Ben Jou.

**High End Record Co. Ltd.,** 132 Chang An St., Tenth Fl., San Chung, Taipei Hsin, 241, (+886) 2.2978 1988, Fax: (+886) 2.2978 4083, E-Mail: highend.records@msa.hinet.net, Web Site: www.highendrecords.com.tw, Contact: Victor Shen.

**Jingo Digital Inc. (Jingo Records Co., Ltd.),** 9F, Bldg. A, No. 736, Jung Jeng Rd., Jung He City, Taipei, 235, (+886) 2.8226 9909, Fax: (+886) 2.8226 2226, E-Mail: info@jingo.com.tw, Web Site: www.jingo.com.tw, Mgr. Int'l Dept.: Yves Ho; Int'l Dept Supvr.: Mark Liu; Int'l Dept. Specialist: Zoe Liu; Int'l Dept. Specialist (Japanese): Kelly Kao.

**Linfair Records Ltd.,** 12th Fl., 112 Chung-Hsiao East Rd., Sec. 1, Taipei, 100, (+886) 2.2394 1828, Fax: (+886) 2.2396 9795, E-Mail: linfair@linfairrecords.com, Web Site: www.linfairrecords.com, MD: Denver Chang; Classical Dept. Dir.: Jasmin Wang; Multimedia Mktg. Dir.: Sabine Chen; Secretary to MD: Frances Chou.
*Labels: (Owned)* Linfair, *(Distributed)* Chesky, Decca

**Mesa Music International,** 1F, No. 32, Lane 27, RenAi Rd., Sec. 4, Taipei, (+886) 2.8771 6275, Fax: (+886) 2.8771 6276, E-Mail: mesa@tpts1.seed.net.tw, Web Site: www.mesamusic.com.tw, Owner/MD: John Chu; Mktg. Officer: Beatrice Wu.
*Labels: (Distributed)* A440, Concord, Earthtone, Nat'l Geographic Society-Sugo Music, Solitudes, Water Music

**Reko Record Factory Co. Ltd.,** No. 84, Sec. 2, Xing Long Rd., Wun Shan Dist., Taipei, (+886) 2.2932 6388, Fax: (+886) 2.2935 6300, E-Mail: chang@leico.com.tw, Web Site: www.leico.com.tw

**Rock Records Co. Ltd. (Div. of Rock Entertainment Group),** 8F, No. 246, Sec. 1, Naihu Rd., Naihu District, Taipei City, 10554, (+886) 2.2799 8168, Fax: (+886) 2.2783 9690, Web Site: www.gogorock.com, Pres.: Sam Duann.
*Labels: (Owned)* Guts, Magic Stone, Mandarin, Spin, Twister

**Trees, Music & Art,** PO Box 1-684, Taipei, (+886) 2.2936 9554, Fax: (+886) 2.8661 5100, E-Mail: trees@att.net.tw, trees@treesmusic.com, Web Site: www.treesmusic.com, Dir.: She Fong Chung; Exec. Mgr.: Li Yung Lin.
*Int'l Reps.:* Wind Records Co. Ltd.

## MUSIC PUBLISHERS

**Aifa Publishing Co. Ltd.,** 7F., No. 199, Tai Yuan Rd., Taipei, 103, (+886) 2.2559 8382, Fax: (+886) 2.2559 8922, E-Mail: aifa8819@yahoo.com.tw, Web Site: www.aifarecords.com.tw, GM: Richard Tsai-Chi Lee; Sec. Int'l Sales Dept.: Gloria Ma.

**BMG Music Publishing Taiwan, Inc.,** 17F, No. 216, Sec. 2, Tun Hwa S. Rd., Taipei, 106, (+886) 2.8732 9999, Fax: (+886) 2.8732 9696, E-Mail: leslie.mok@bmg.com, Web Site: www.bmgmusicsearch.com, GM: Leslie Mok; Publishing Mgr.: Angela Chi; Creative Exec.: Pitt Tang.

**Chris Babida Enterprises Ltd.,** 1F, No. 19-1, Lane 222, Dun Hua, N. Rd., Taipei, 105, (+886) 2.2717 3783, Fax: (+886) 2.2717 3759, E-Mail: baolaoshi@chrisbabida.com, Web Site: www.chrisbabida.com, MD: Chris Babida.

**Coden Records Ltd.,** No. 19-1 Alley 231, Fourth Fl., Fu Hsing North Rd., Taipei, (+886) 2.2546 2395, Fax: (+886) 2.2546 2397, E-Mail: codenpub@coden.com.tw, Web Site: www.coden.com.tw, GM: Frank Chen.

**EMI Music Publishing (S.E. Asia) Ltd.,** Ste. 1, 7/F, World Bldg., #126, Sec. 4 Nanjing, Taipei, 105, (+886) 2.2570 0606, Fax: (+886) 2.2579 5918, E-Mail: taiwan@emimusicpub.com, Web Site: www.emimusicpub.com, MD: Vickey Tseng; Licensing Mgr.: Jessica Chuang; A&R Asst. Mgr.: Maverick Lin.

**Forward Music Co. Ltd.,** N0. 102, Sec. 2, Fifth Fl., Roosevelt Rd., Taipei, (+886) 2.2367 8866, (+886) 2.2366 8923, Fax: (+886) 2.2367 9922, (+886) 2.2364 2479, E-Mail: diic@forward.com.tw, Web Site: www.forward.com.tw, GM: Alfie Chen; Asst. GM: Loria Lee; A&R: York Wu; Admin.: Tina Lin.

**peermusic Taiwan Ltd. (BMI),** SF, 102, Roosevelt Rd., Section 2, Taipei, (+886) 2.2366 8989, Fax: (+886) 2.2364 2479, E-Mail: taiwan@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, Asia-Pacific Mgr.: Matthew Donlevy; GM: Tina Lin.

**Pure Mind Publishing Corp.,** 61 Min-Chuang Rd., Kaohsiung, 80749, (+886) 7.384 8088, Fax: (+886) 7.386 2052, E-Mail: puremind@ms17.hinet.net, Web Site: www.asia-records.com.tw, Pres./GM: Evan Wang; Mgr.: Sailor S.Y. Peng; Creative Mgr.: Ji Jan Tsai.
*Owned:* Asia Recording Co., Ltd.

**Rock Records Co. Ltd. (Div. of Rock Entertainment Group),** 8F, No. 246, Sec. 1, Naihu Rd., Naihu District, Taipei City, 10554, (+886) 2.2799 8168, Fax: (+886) 2.2783 9690, Web Site: www.gogorock.com, Pres.: Sam Duann.

**Sony BMG Entertainment (Taiwan) Ltd. (Div. of Sony BMG),** 6th Fl., No. 35, Ln. 11, Kwang-Fu North Rd., Taipei, 105, (+886) 2.2766 8900, Fax: (+886) 2.2762 4827, Web Site: www.sonybmg.com.tw, SVP Greater China Region/MD Sony BMG Taiwan: Adam Tsuei; Financial Dir.: Jean Huang; Sr. Dir. Sales: Michael Lee; Sr. Dir. Chinese Repertoire Div.: T C Liu; Dir. Int'l Mktg./New Media Div.: Josephine Cheng; Sr. Mgr. Japanese Dept.: Yoko Yau; Mgr. Int'l New Media/Strategic Mktg. Dept.: Jimmy Lee; Asst. Mgr. Classical Dept.: Calaf Huang; Special Asst. to SVP Greater China/Sr. Dir. A&R Dept.: Jamie Hsueh.
*Owned:* Sony Music Publishing (Pte.) Ltd.

**Universal Music Taiwan (Div. of Universal Music Group),** 3F, 2 Min Sheng East Rd., Section 3, Taipei, 104, (+886) 2.2502 4546, Fax: (+886) 2.2502 4468, Web Site: www.universalmusic.com, MD: Sunny Chang; GM: Serena Ma; Dir. Classics/Jazz: Bernard Fu; Finance Dir.: Joann Tang; Dir. Nat'l Div.: Steven Fan; Dir. Int'l Mktg.: Mei Yeh; Dir. Sales Div.: Daniel Sun; Sr. Mgr. IT: K.H. Lin; Mgr. UM3: Kevin Liao.

**Warner / Chappell Music,** 10F, No. 48, Sec. 3 Nan Kang Rd., Taipei, (+886) 2.2788 2456, Fax: (+886) 2.2785 0867, E-Mail: monica.lee@warnerchappell.com, Web Site: www.warnerchappell.com, Creative Dir.: Monica Lee.

## VIDEO/DVD COMPANIES

**Panorama Entertainment,** 5/F., No. 443, Jen Ai Rd., Section 4, Taipei, (+886) 2.2776 5805, Fax: (+886) 2.2776 5852, E-Mail: taiwan@panorama.com.hk, Web Site: www.panorama.com.hk

## WHOLESALERS & DISTRIBUTORS

**Chi-Lin Music International, Inc.,** 1/F, No. 9 Ln. 33, Sec. 2, Hsing Sheng N. Rd., Taipei, (+886) 2.933 5655, Fax: (+886) 2.933 5656, VP/Mktg. Dir.: Yueh-Fang Tu.
*Labels Distributed: Audio:* Boston Skyline Records / Music; Earth Mother Productions, Inc.

**Chinese Dragon Records (Div. of Janus Resource International, Ltd.),** 24 Alley 36, Ln. 284, First Fl., Wu Hsing St., Taipei, 110, (+886) 2.2738 2360, Fax: (+886) 2.2738 5967
(Distributor, Importer, Exporter) (Compact Disc, DVD)
*Labels Distributed: Audio:* Chinese Dragon Records (Taiwan)

**EMI (Taiwan) Ltd. (Div. of EMI Music),** 14th Fl., No. 128, Ming Sheng East Rd., Sec. 3, Taipei, 105, (+886) 2.2544 8189, Fax: (+886) 2.2716 0589, Web Site: www.emigroup.com, Pres.: Yao Chien.

**Groove Records, Ltd., 1F,** No. 19, Lane 74, Sec. 3, Mu-Hsin Rd., Taipei, 116, (+886) 2.2936 1031, Fax: (+886) 2.2936 0791, E-Mail: benjou@hotmail.com, GM: Ben Jou.

**Mesa Music International,** 1F, No. 32, Lane 27, RenAi Rd., Sec. 4, Taipei, (+886) 2.8771 6275, Fax: (+886) 2.8771 6276, E-Mail: mesa@tpts1.seed.net.tw, Web Site: www.mesamusic.com.tw, Owner/MD: John Chu; Mktg. Officer: Beatrice Wu.

**Node Culture,** 6F, No. 165, Sec. 1, HePing East Rd., Taipei, 106, (+886) 2.2392 3795, Fax: (+886) 2.2392 3795, E-Mail: node.culture@msa.hinet.net, Web Site: www.nodeculture.com

**Panorama Entertainment,** 5/F., No. 443, Jen Ai Rd., Section 4, Taipei, (+886) 2.2776 5805, Fax: (+886) 2.2776 5852, E-Mail: taiwan@panorama.com.hk, Web Site: www.panorama.com.hk

**Sony BMG Entertainment (Taiwan) Ltd. (Div. of Sony BMG),** 6th Fl., No. 35, Ln. 11, Kwang-Fu North Rd., Taipei, 105, (+886) 2.2766 8900, Fax: (+886) 2.2762 4827, Web Site: www.sonybmg.com.tw, SVP Greater China Region/MD Sony BMG Taiwan: Adam Tsuei; Financial Dir.: Jean Huang; Sr. Dir. Sales: Michael Lee; Sr. Dir. Chinese Repertoire Div.: T C Liu; Dir. Int'l Mktg./New Media Div.: Josephine Cheng; Sr. Mgr. Japanese Dept.: Yoko Yau; Mgr. Int'l New Media/Strategic Mktg. Dept.: Jimmy Lee; Asst. Mgr. Classical Dept.: Calaf Huang; Special Asst. to SVP Greater China/Sr. Dir. A&R Dept.: Jamie Hsueh.

**Universal Music Taiwan (Div. of Universal Music Group),** 3F, 2 Min Sheng East Rd., Section 3, Taipei, 104, (+886) 2.2502 4546, Fax: (+886) 2.2502 4468, Web Site: www.universalmusic.com, MD: Sunny Chang; GM: Serena Ma; Dir. Classics/Jazz: Bernard Fu; Finance Dir.: Joann Tang; Dir. Nat'l Div.: Steven Fan; Dir. Int'l Mktg.: Mei Yeh; Dir. Sales Div.: Daniel Sun; Sr. Mgr. IT: K.H. Lin; Mgr. UM3: Kevin Liao.

**Warner Music Taiwan (Div. of Warner Music Group),** 10/F, No. 48, Sec. 3, Nan Kang Rd., Taipei, (+886) 2.2788 2456, Fax: (+886) 2.2788 2195, Web Site: www.warnermusic.com.tw, Chrmn./MD/CEO Mainland China/Taiwan: Samuel Chou; GM: Sam Chen; Finance Dir.: Christine Teng; Sales Dir.: Hager Yang; Int'l Mktg. Dir.: Janis Chang.

## SERVICES

**Association of Recording Copyright Owners (ARCO),** 4F, No. 85, Tunghsing Rd., Section 4, Bade Rd., Taipei, 105, (+886) 2.2718 8818, Fax: (+886) 2.2742 0621, E-Mail: secretary@arco.org.tw, info@arco.org.tw, Web Site: www.arco.org.tw, Exec. Dir.: Robin Lee.
- Association & Professional Organization

**CMC Magnetics Corp.,** 15F, No. 53, Ming-Chaun W. Rd., Taipei, (+886) 2.2598 9890, Fax: (+886) 2.2598 9896, E-Mail: cmc@cmcnet.com.tw, Web Site: www.cmcnet.com.tw, Hong Kong Contact: Matthew Yeung; California Contact: Robert Tsai; California Contact: David Karron; Contact: Roscoe Moore.
- Blank Recording Media Manufacturer
- CD, CD-ROM & DVD Replicator

**Copyright Holder's Association of the Republic of China (CHA),** Fl. 6, No.102 Cheung-An St., San-Chung City, Taipei, (+886) 2.2975 6611, Fax: (+886) 2.2975 6622, E-Mail: cha.taiwan@hinet.net, Chrmn.: Tseng Chen-Shun.
- Association & Professional Organization
- Performing and Mechanical Rights Organization

**Datapulse Technology (Taiwan), Inc.,** Fl. 4, No. 103, Fien Liau St., Taipei, (+886) 2.2659 7733, Fax: (+886) 2.2659 7742, E-Mail: dtt@datapluse.com.tw, Web Site: www.datapulse.com.sg, GM: Chen Cheon Kiat.
- Music & Video Accessory Manufacturer
- Blank Recording Media Manufacturer
- Jewel Box Manufacturer
- Cartridges, Cassettes, Reels & Video Boxes
- Raw Materials Manufacturer
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility
- Plating & Pressing Plant

**IFPI Taiwan Ltd.,** 4F, No. 85, Sec. 4, Bade Road, Sungshan Chiu, Taipei, 105, (+886) 2.2718 8818, Fax: (+886) 2.2528 1998, E-Mail: info@ifpi.org.tw, Web Site: www.ifpi.org.tw, Sec. Gen.: Robin Lee.
- Association & Professional Organization

**Infodisc,** 36 Li Yen St., Chung Ho, Taipei, (+886) 2.2226 6616, Fax: (+886) 2.2225 1330, E-Mail: sales@infodisc.com, Web Site: www.infodisc.com
- CD, CD-ROM & DVD Replicator

**Music Copyright Intermediary Society of Chinese Taipei (MUST),** 130 nanking East Rd., 3rd Floor, Section 4, Taipei, 105, (+886) 2.2570 7557, Fax: (+886) 2.2570 7556, E-Mail: service@must.org.tw, Web Site: www.must.org.tw
- Performing and Mechanical Rights Organization

**National Taiwan Art Education Institute,** 47 Nanhai Rd., Taipei, (+886) 2.2311 0574, Fax: (+886) 2.2311 7550, Web Site: www.arte.gov.tw, Dir.: Chen Tu-Cheng.
- Schools & Educational Institution

**Panasonic Taiwan Co. Ltd.,** 579 Yuan-Shan Rd., Churgho City, Taipei, (+886) 2.2223 5121, Fax: (+886) 2.2227 1188, E-Mail: webinfo@panasonic.com.tw, Web Site: www.panasonic.com.tw
- Blank Recording Media Manufacturer

**Prodisc Technology, Inc.,** No. 13, Wu Chuan 7th Rd., Taipei, (+886) 2.2299 2255, Fax: (+886) 2.2299 1200, E-Mail: product@prodisc.com.tw, Web Site: www.prodisc.com.tw
- Blank Recording Media Manufacturer

**Sonopress Taiwan,** 2F, No. 295-5, Sec. 1, Huan-Ho N. Rd., Taipei, (+886) 2.2549 0050
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**U-Tech Media Corp.-Taiwan,** No. 222, Hwy-YA 2 Rd., Kuei Shan Hsiang, Tao Yuen Hsien, (+886) 3.396 1111, Fax: (+886) 3.396 0824, E-Mail: bill@utechmedia.com.tw, Web Site: www.utechmedia.com.tw, Cotnact: Bill Lo.
- Blank Recording Media Manufacturer
- Raw Materials Manufacturer
- CD, CD-ROM & DVD Replicator

**Ujoy Soundtec Co. Ltd. (Div. of Ledvon Group),** 6 Fl.-5, No. 236, Fushing S. Rd., Sec. 2, Taipei, 106, (+886) 2.2709 5365, Fax: (+886) 2.2754 9565, E-Mail: info@ujoysound.com, Web Site: www.ujoysound.com, GM: Helena Lin; Sales Mgr.: John Wu.
- Music Library

# THAILAND

## RECORD LABELS (MAJOR)

**EMI Music Thailand (Div. of EMI Music),** 17th Fl., Grand Amarin Tower, 1550 New Petchburi Rd., Makkasan, Rachtavee, Bangkok, 10310, (+66) 2.207 0011, Fax: (+66) 2.207 0022, Web Site: www.emigroup.com, GM: Varangkana Trivittayakhum.

**Sony BMG Music Entertainment (Thailand) Co. Ltd. (Div. of Sony BMG),** 22nd Fl., Maleenont Tower, 3199 Rama IV Rd., Klongtoey, Bangkok, 10110, (+66) 2.686 8000, Fax: (+66) 2.686 8088, Web Site: www.sonymusicbectero.com, MD: Byrd Kulpong Bunnag; Finance Dir.: Pattra Seungthaworn; Music Publishing Dir.: Lynda Wangvanich.

**Universal Music (Thailand) Ltd. (Div. of Universal Music Group),** 1126/2 Vanit II Bldg. 17th Fl., New Petchburi Rd., Makkasan, Rajchthewi, Bangkok, 10400, (+66) 2.655 2222, Fax: (+66) 2.250 1514, Web Site: www.universalmusic.com, MD: Nadda Buranasiri; Finance Dir.: Tanachai Pairojtanachai; Mktg. Dir. Int'l: Cherrananai (Noot) Chatsuda Khunpitiluk.
*Labels: (Distributed)* RMM

**Warner Music Thailand (Div. of Warner Music Group),** 889 Thai C.C. Tower, 10th Fl., 104-7, South Sathorn Rd., Yannawa Sathorn, Bangkok, 10120, (+66) 2.675 5726, Fax: (+66) 2.675 5736, Web Site: www.warnermusic.com, GM: Santisuk Klongchaiya.

## RECORD LABELS (INDEPENDENT)

**APS Intermusic Co. Ltd.,** 190 Soi Pattanakarn 1, Sathupradit Rd., Bangpongpang Yannawa, Bangkok, 10120, (+66) 2.682 0678, Fax: (+66) 2.682 0679, E-Mail: pevans@inet.co.th, MD: Apichart Sawadtanagul; Dir. Foreign Dept.: Peter Evans.

**Bakery Music,** 22nd Floor, Maleenont Tower, 3199 Rama IV, Bangkok, 10110, (+66) 2.686 8000, (+66) 2.662 0350, Fax: (+66) 2.686 8088, E-Mail: bakery@bakerymusic.com, Web Site: www.bakerymusic.com, CEO/Pres.: Kamol Sukosol Clapp; VP: Boyd Kosiyabong; VP: Zomkiat Ariyachaipanich; Dir.: Surachai Sensri.

**Grammy Public Co. Ltd. (GMM),** 50 GMM Grammy Pl., Sukhumvit 21 Rd., (Asoke) Khlongtoeinuea, Wattana, Bangkok, 10110, (+66) 2.669 9000, Fax: (+66) 2.669 9009, E-Mail: paiboon@gmmgrammy.com, Web Site: www.gmmgrammy.com, Chrmn.: Paiboon

INTERNATIONAL

Damrongchaitham; Pres./CEO: Boosaba Daoruang; COO: Kittisak Chuangaroon.

**Red Beat International,** 318 5th Floor, Evergreen Pl., Phetchburi Rd., Bangkok, 10400, (+66) 2.219 4221, Fax: (+66) 2.219 4247, E-Mail: webmaster@redbeat.com, Web Site: www.redbeat.com, MD: Sathaporn Wanitchakarnchai; A&R: Chavalit Wanitchakarnchai; Int'l Mgr.: Praisit Ratanachaithong.

**S. Stack Co. Ltd.,** 13/3 Soi Arkaphat, Sukhumvit 49 Rd., Bangkok, 10110, (+66) 2.712 9201, (+66) 2.712 8784, Fax: (+66) 2.712 9204, E-Mail: swatt@thai.com, r_siriwong@hotmail.com, MD: Savasdi Navavongs; Mktg. Mgr./Label A&R Mgr.: Siriwong Ruchiravanich.
*Labels: (Distributed)* Echo, MNW, Mastersound, Perleberg, Pony Canyon, Retroscope

## MUSIC PUBLISHERS

**Grammy Public Co. Ltd. (GMM),** 50 GMM Grammy Pl., Sukhumvit 21 Rd., (Asoke) Khlongtoeinuea, Wattana, Bangkok, 10110, (+66) 2.669 9000, Fax: (+66) 2.669 9009, E-Mail: paiboon@gmmgrammy.com, Web Site: www.gmmgrammy.com, Chrmn.: Paiboon Damrongchaitham; Pres./CEO: Boosaba Daoruang; COO: Kittisak Chuangaroon.
*Owned:* Global Music & Media (Thailand) Co., Ltd.

**Sony BMG Music Entertainment (Thailand) Co. Ltd. (Div. of Sony BMG),** 22nd Fl., Maleenont Tower, 3199 Rama IV Rd., Klongtoey, Bangkok, 10110, (+66) 2.686 8000, Fax: (+66) 2.686 8088, Web Site: www.sonymusicbectero.com, MD: Byrd Kulpong Bunnag; Finance Dir.: Pattra Seungthaworn; Music Publishing Dir.: Lynda Wangvanich.

**S. Stack Co. Ltd.,** 13/3 Soi Arkaphat, Sukhumvit 49 Rd., Bangkok, 10110, (+66) 2.712 9201, (+66) 2.712 8784, Fax: (+66) 2.712 9204, E-Mail: swatt@thai.com, r_siriwong@hotmail.com, MD: Savasdi Navavongs; Mktg. Mgr./Label A&R Mgr.: Siriwong Ruchiravanich.

## WHOLESALERS & DISTRIBUTORS

**Planet T Distribution Co. Ltd.,** 1111/29 Ladprao Soi 94, Srivara Rd., Wangthonglang, Bangkok, 10310, (+66) 2.655 2818, Fax: (+66) 2.655 2819, E-Mail: info@planet-t.com, Web Site: www.planet-t.com, MD: Niramon Wangsirisomboon; Int'l Dir.: Tay Lip Yong.
(Distributor, Importer, Exporter, Licensing)

**Warner Music Thailand (Div. of Warner Music Group),** 889 Thai C.C. Tower, 10th Fl., 104-7, South Sathorn Rd., Yannawa Sathorn, Bangkok, 10120, (+66) 2.675 5726, Fax: (+66) 2.675 5736, Web Site: www.warnermusic.com, GM: Santisuk Klongchaiya.

## SERVICES

**Computer Label Worldwide Co., Ltd.,** 26/53-54 Soi. Suksawad 14 Jomthong, Bangkok, 10150, (+66) 2.468 2222, (+66) 2.876 9988, Fax: (+66) 2.476 2782, (+66) 2.476 1743, Web Site: www.computerlableworldwide.com, Export Sales Exec. Mktg.: Charlie Sanchez.
- Manufacturer: Apparel & Specialty Items

**Dyntec Disc Production Co., Ltd.,** 498 Charunsanitwongse 65 Bangbumru, Bangplad, Bankok, 10700, (+66) 2.4354 2813, Fax: (+66) 2.435 4284, E-Mail: dyntec@dyntecdisc.com, Web Site: www.dyntecdisc.com, Mktg. Assistance.: Mr. Vara-anong Vichakyothin.
- CD, CD-ROM & DVD Replicator

**MPO Asia Co. Ltd.,** Bankok Cable Building 2, 231/9 Radjami Rd., Luminee Pathumwan, Bangkok, 10330, (+66) 2.651 9151, Fax: (+66) 2.651 9154, E-Mail: info@mpoasia.com, Web Site: www.mpoasia.com, Sales/Mktg. Dir.: Eric de Ghellinck; Thailand Sales Exec.: Natthapon Treeranurat; Office Administrator: Jocelyn Wong; Australian/New Zealand Sales Mgr.: Geoff Kennedy; Thailand Sales Mgr.: Jittima Tong-On; Japan Sales Mgr.: Yoshihiko Isoda.
- CD, CD-ROM & DVD Replicator
- Mastering Facility
- Plating & Pressing Plant

**Music Copyright Thailand Ltd. (MCT),** 23/17-18 Soi Soonvijal, Rama 9th Rd., Bangkok, 10320, (+66) 203.104 950, (+66) 203.645 3572, (+66) 203.645 3573, Fax: (+66) 203.1051
- Performing and Mechanical Rights Organization

**SAE Institute,** 46 Mahajak Building, 7th Floor Sukhumvit Soi 3, (Nana-hua) Klongtoey Nua Wattana, Bangkok, 10110, (+66) 2.655 4655, Fax: (+66) 2.655 4660, E-Mail: info@saethailand.com, Web Site: www.sae.edu
- Schools & Educational Institution

**Sony Thai Co. Ltd.,** Kromadit Bldg., 4th Fl., 2126 New Petchburi Rd., Bangkapi, Huay Kwang, Bangkok, 10320, (+66) 2.715 6100, Fax: (+66) 2.715 6020, Web Site: www.sony.co.th
- Blank Recording Media Manufacturer

**Tilleke & Gibbins International Ltd.,** Tilleke & Gibbins Building, 64/1 Soi Tonson, Ploenchit Rd., Bangkok, 10330, (+66) 2.263 7700, Fax: (+66) 2.263 7710, E-Mail: postmaster@tillekeandgibbins.com, Web Site: www.tillekeandgibbins.com, Partner/Dir./IP Enforcement Transactions Licensing: Edward Kelly; Attorney Copyright and IP Licensing Specialist: Woranuch Periera.
- Entertainment Attorney

# TRINIDAD

## RECORD LABELS (INDEPENDENT)

**Rituals Music,** 4 O'Connor St., Woodbrook, Port of Spain, (868) 625-3262, (868) 627-2434, Fax: (868) 623-0560, E-Mail: jmg@ritualsmusic.com, Web Site: ritualsmusic.com, CEO: Jean Michael Gilbert.
*Int'l Reps.:* EMI Music Canada (Canada)

## SERVICES

**COTT (Copyright Organisation of Trinidad and Tobago),** 45-C Jernigham Ave., Belmont, (868) 623-6101, (868) 623-7311, Fax: (868) 623-4755, E-Mail: cott@cott.org.tt, Web Site: www.cott.org.tt, CEO: Allison Demas.
- Performing and Mechanical Rights Organization

# TURKEY

## RECORD LABELS (MAJOR)

**EMI Music Turkey (Div. of EMI Music),** Kent Elektronik San. Ve Tic. AS, Inonu Caddesi, No. 77 Ankara Palas, Daire 1-3, Gumussuyu, Taksim, 34437 Istanbul, (+90) 212.244 5844, Fax: (+90) 212.244 5804, Web Site: www.emigroup.com, GM: Ayse Birkan.

**Sony BMG Entertainment (Turkey) A.S. (Div. of Sony BMG),** Mesrutiyet Cad. 163/5, Tepebasi, 80050 Istanbul, (+90) 212.311 1300, Fax: (+90) 212.251 3803, E-Mail: yerli@sonymusic.com.tr, Web Site: www.sonymusic.com.tr, MD: A. Melih Ayracman.
*Labels: (Owned)* Columbia, Epic

## RECORD LABELS (INDEPENDENT)

**Balet Plak ve Muzikaset Ticaret,** Keresteciler Sitesi Fidan Sokak No. 2/4, 34010 Merter, Istanbul, (+90) 212.507 8672, (+90) 212.507 8675, Fax: (+90) 212.507 8870, E-Mail: baletplak@superonline.com, Web Site: www.baletplak.com, Pres.: A. Yesil Giresunlu; Classical/Jazz: Kivyanc Ozger; A&R/Mktg.: Ozgu Nalbantoglu.
*Labels: (Distributed)* Delphine, Edel Germany, WEA Int'l

**DMC (Dogan Muzik Co.),** Inonu Cad. No: 76-78, Kat: 6-7 Gumussuyu, Istanbul, (+90) 212.252 9030, Fax: (+90) 212.252 9039, E-Mail: dmc@dmc.com.tr, Web Site: www.dmc.com.tr, MD: Ercan Saatci; Head of Mktg.: Nazli Onatkut.

**Emre Grafson Plak Kaset Video Film,** IMC 5, Blok 5452, 34470-1 Unkapani, Istanbul, (+90) 212.528 5858, Fax: (+90) 212.527 5071, E-Mail: info@emreplak.com.tr, Web Site: www.emreplak.com.tr, MD: Huseyin Emre; Sales Dir.: Bayram Ali Koc.

**Tasoda Sound Design & Music Production,** Purtelas Sok No. 66 D9 Cihangir, 34433 Istanbul, (+90) 212.243 0964, Fax: (+90) 212.252 8301, E-Mail: info@tasoda.com, Web Site: www.tasoda.com, GM: Anil Savas Kilic.

**Topkapi Music Ltd.,** Mesrutiyet Caddesi 113, Ece Han Kat 2, 34430 Tepebasi (Istanbul), (+90) 212.252 4235, Fax: (+90) 212.252 6274, E-Mail: info@topkapitr.com, Web Site: www.topkapitr.com, Pres./Int'l Dir.: Mehmet Arman; MD/A&R: A. Unal Tunali.
*Labels: (Distributed)* Francas Dreyfus (France), V2 (U.K.), World Circuit (UK)

**Voice of Shade,** Miralay Sefik Bey sok Resat Bey apt 1/2, Istanbul-Gumussuyu, (+90) 212.274 6618, (+90) 212.207 0697, Fax: (+90) 212.87005 48916, E-Mail: nick@charmenko.net, Web Site: www.charmenko.net, MD: Nick Hobbs.
*Labels: (Distributed)* Geo, Hitback

**Yonca Music International,** IMC 6206 Unkapani, 34470 Istanbul, (+90) 212.513 3400, Fax: (+90) 212.513 3402, E-Mail: yoncamuzik@prizma.net.tr, Web Site: www.yoncamusic.com, Dir.: Ergin Bener.
*Labels: (Owned)* Yonca,
*(Distributed)* Toco International

## VIDEO/DVD COMPANIES

**Emre Grafson Plak Kaset Video Film,** IMC 5, Blok 5452, 34470-1 Unkapani, Istanbul, (+90) 212.528 5858, Fax: (+90) 212.527 5071, E-Mail: info@emreplak.com.tr, Web Site: www.emreplak.com.tr, MD: Huseyin Emre; Sales Dir.: Bayram Ali Koc.

## WHOLESALERS & DISTRIBUTORS

**EMI Music Turkey (Div. of EMI Music),** Kent Elektronik San. Ve Tic. AS, Inonu Caddesi, No. 77 Ankara Palas, Daire 1-3, Gumussuyu, Taksim, 34437 Istanbul, (+90) 212.244 5844, Fax: (+90) 212.244 5804, Web Site: www.emigroup.com, GM: Ayse Birkan.

**Yonca Music International,** IMC 6206 Unkapani, 34470 Istanbul, (+90) 212.513 3400, Fax: (+90) 212.513 3402, E-Mail: yoncamuzik@prizma.net.tr, Web Site: www.yoncamusic.com, Dir.: Ergin Bener.
(Distributor) (Compact Disc)

## SERVICES

**AOD Disk Uretim ve Pazarlama Ltd. Sti.,** Hurriyet Mah. Uzmanlar Cad. Mulkiye Sk. No. 5, Yakacik, Kartal/Istanbul, (+90) 216.309 5370, Fax: (+90) 216.309 5247, E-Mail: info@aod.com.tr, Web Site: www.aod.com.tr, GM: Yildiray Ugur; Sales/Mktg. Dir.: Aslan Sari.
- CD, CD-ROM & DVD Replicator
- Mastering Facility
- Plating & Pressing Plant

**MESAM (Musical Work Owners Society Turkey),** Saruhan Plaza No. 6, K:6, 34381 Sisli/Istanbul, (+90) 212.296 9910, Fax: (+90) 212.296 9926, E-Mail: mesam@mesam.org.tr, Web Site: www.mesam.org.tr, Mgr. Int'l Rel.: Elir Konuray; Performing Licensing: Hatice Odemis; Mechnical Licensing: Nalan Gungor.
- Performing and Mechanical Rights Organization

**MSG (Muzik Eseri Sahipleri Grubu),** Orhan Birman Is Merkezi, 122, floor 1, Barbaros Blvd. 34349, Balmumcu/Besiktas, (+90) 212.267 4515, Fax: (+90) 212.267 4560, E-Mail: msg@msg.org.tr, Web Site: www.msg.org.tr
- Performing and Mechanical Rights Organization

**Odeon Compact Disc Muzik Sanayi A.S.,** Guvercin Caddesi No. 15 Haramidere, Avcilar, 34310 Istanbul, (+90) 212.422 0977, Fax: (+90) 212.422 0978, E-Mail: odeon@odeaon.com.tr, Web Site: www.odeon.com.tr, MD: Nurhan Gurciyan; Member of the Board: Daniel Grunberg.
- CD, CD-ROM & DVD Replicator

**Sony Eurasia,** Kisikli Cad. Akoz Is Merkezi No. 16, 80341 Altunizdi, Istanbul, (+90) 216.474 0525, Fax: (+90) 216.474 0478, Web Site: www.sony.com.tr
- Blank Recording Media Manufacturer

# UKRAINE

## RECORD LABELS (INDEPENDENT)

**Ukrainian Records,** 33 Vorovskogo Str. 6th Fl., 01054 Kiev, (+7) 44.230 6061, Fax: (+7) 44.230 6061, E-Mail: market@ukrainianrecords.com, Web Site: www.ukrainianrecords.com, GM: Andrey Dakhovskyy; Asst. to GM: Olga Rubtsova; Exec. Dir.: Tatiana Kucherenko; Head A&R: Dmytro Prykordonny; Head Promo.: Igor Panasenko; Head Publishing: Elena Chebatoyeva; Int'l Mktg. Dir.: Archana Jha; Leagal Adv.: Vitaliy Schabelsky.
*Labels: (Distributed)* Roadrunner, ZYX

## WHOLESALERS & DISTRIBUTORS

**Ukrainian Records,** 33 Vorovskogo Str. 6th Fl., 01054 Kiev, (+7) 44.230 6061, Fax: (+7) 44.230 6061, E-Mail: market@ukrainianrecords.com, Web Site: www.ukrainianrecords.com, GM: Andrey Dakhovskyy; Asst. to GM: Olga Rubtsova; Exec. Dir.: Tatiana Kucherenko; Head A&R: Dmytro Prykordonny; Head Promo.: Igor Panasenko; Head Publishing: Elena Chebatoyeva; Int'l Mktg. Dir.: Archana Jha; Leagal Adv.: Vitaliy Schabelsky.
(Importer) (Compact Disc)

## SERVICES

**Lemma,** 3 Klovsky Uzviz, Office 18, 01021 Kiev, (+7) 44.204 2800, Fax: (+7) 44.494 0489, E-Mail: info@lemma.kiev.ua, Web Site: www.lemma.kiev.ua, Pres.: Sergey Kalashnik.
- Mastering Facility

**UACRR (Ukrainian Agency of Copyright & Related Rights),** 34 Khmelnytskyi St., 01030 Kiev, (+7) 38.44234 228, E-Mail: uacrr@uacrr.kiev.ua, Web Site: www.uacrr.kiev.ua
- Performing and Mechanical Rights Organization

# UNITED KINGDOM

## RECORD LABELS (MAJOR)

**Additive (Div. of EMI Music),** EMI House, 43 Brook Green, London, W6 7EF, (+44) 20.7605 5000, Fax: (+44) 20.7605 5050, Web Site: www.additiverecords.com, Dir.: Jason Ellis; Prod. Mgr.: Matt Dixon.

**Angel Music Group (Div. of EMI Music),** 27 Wrights Ln., London, W8 5SW, (+44) 20.7467 7000, Fax: (+44) 20.7467 2200, GM: Sara Freeman; Dir. Int'l Rep./Special Pjcts.: Mike McNally; Mktg. Dir.: David Quirk.
*Labels: (Owned)* Angel

**Arista Records (Div. of Sony BMG),** Bedford House, 69-79 Fulham High St., London, SW6 3JW, (+44) 20.7384 7500, Fax: (+44) 20.7371 9298, Web Site: www.arista.com, Pres. Music Div.-UK/Ireland: Ged Doherty; Int'l Mktg./Promo. Mgr.: Roger Jacobs; GM: Tim Delaney.

**Atlantic Records UK (Div. of Warner Music Group),** Electric Lighting Station, 46 Kensington Ct., London, W8 5DA, (+44) 20.7938 5500, Fax: (+44) 20.7368 4900, MD: Max Lousada; Press Dir.: Andy Hart; Head of Promo.: Damien Christian; Head of Mktg./US Labels: Richard Hinkley; Creative Dir.: Richard Skinner; A&R: Thomas Haimovici; A&R: Hugo Bedford; A&R: Joel De'ath.
*Labels: (Owned)* Mushroom Infectious U.K.

**Credence (Div. of EMI Music),** EMI House, 43 Brook Green, London, W6 7EF, (+44) 20.7605 5000, Fax: (+44) 20.7605 5074, E-Mail: info@credence@.co.uk, Web Site: www.credence.co.uk, Pdct. Mgr.: Alison Duker; A&R Mgr.: Mark D. Brown.
*Labels: (Distributed)* Parlophone

**Decca Music Group (Div. of Universal Music Group),** Eight St. James Sq., London, SW17 4JU, (+44) 20.7747 4000, Fax: (+44) 20.7747 4599, Web Site: www.deccaclassics.com, www.philipsclassics.com, Pres.: Costa Pilavachi; VP Finance/Bus. Affs.: Mark Cavell; VP Int'l Mktg.: Carol Wright; VP A&R Classics: Chris Pope; Dir. Media/Artist Rel.: Sophie Jefferies; Mktg./Artist Devel. Mgr.: Niall O'Rourke; A&R Consultant: Nick Battle.
*Labels: (Owned)* Phillips Classics

**EMI Classics & Jazz (Div. of EMI Music),** 27 Wrights Ln., London, W8 5SW, (+44) 20.7467 7000, Fax: (+44) 20.7467 2200, Web Site: www.emiclassics.com, Pres. Classics/Jazz: Richard Lyttelton; VP Finance/Bus. Aff.: John King; VP A&R/Int'l Mktg.: Theodoor Lap; Sr. Dir. Int'l Mktg.: Polly Miller; Dir. Int'l Mktg.: Thomas Kaurich; Int'l Press/Promo. Mgr.: Sally Nevrkla.
*Labels: (Owned)* Angel, Blue Note, EMI Classics, Virgin Classics

**EMI Group PLC (Div. of EMI Music),** 27 Wrights Ln., London, W8 5SW, (+44) 20.7795 7000, Web Site: www.emigroup.com, Exec. Chrmn. EMI Group: Eric Nicoli; Chrmn./CEO-EMI Music: Alain Levy; Vice Chrmn.-EMI Music / Chrmn./CEO-EMI Music N. America: David Munns; CFO-EMI Grp.: Martin Stewart; Chrmn./CEO-EMI Music Publishing: Martin Bandier; SVP Grp. Financial Controller: Ian Smellie; SVP Cor. Commun.: Amanda Conroy; SVP Cor. Devel.: Claudia Palmer; SVP Tax/Treasury: Duncan Bratchell; VP Govt. Aff.: Sara John; Group Gen. Counsel/Co. Sec'y: Charles

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Ashcroft; Dir. HR EMI Group/EMI Music: Joe McCollum.
*Labels: (Owned)* Angel, Astralwerks, Blue Note, Capitol, Capitol Nashville, Caroline, EMI, EMI Latin, EMI CMG, EMI Classics, Manhattan, Mute, Parlophone, Priority, Virgin

**EMI Music UK and Ireland (Div. of EMI Music),** EMI House, 43 Brook Green, London, W6 7EF, (+44) 20.7605 5000, Fax: (+44) 20.7605 5050, E-Mail: firstname.lastname@emimusic.com, Web Site: www.emimusic.co.uk, Chrmn./CEO: Tony Wadsworth; CFO: Justin Morris; Pres. Capitol Music UK: Keith Wozencroft; SVP Int'l Mktg.: Mike Allen; MD EMI Records: Terry Felgate; MD EMI Music Ireland: Willie Kavanagh; MD Studios Grp.: Dave Holley; MD Parlophone: Miles Leonard; Co-MD EMI Music Cat. Mktg.: Peter Duckworth; Co-MD EMI Music Cat. Mktg.: Steve Pritchard; Commun. Dir.: Cathy Cremer; HR Dir.: Michelle Emmerson; Commercial Sales Dir.: Mike McMahon; Bus. Aff. Dir.: Julian French; DVD/New Formats Mgr.: Stefan Demetriou.
*Labels: (Owned)* Additive, Apple, At Large Recordings, Blue Note, Capitol, Charisma, Chrysalis, Circa, DFA, EMI Catalogue, EMI Classics, EMI Gold, EMI Liberty, EMI Music Catalogue Marketing, EMI Soundtracks, EMI TV, Harvest, Heavenly, Honest Jons, Innocent, New Religion, Parlophone, Positiva, Radiate, Real World, Regal, Relentless Records, Source, Stateside, Ten, Virgin Records, Virgin Catalogue, Zonophone
*Int'l Reps.:* EMI Music Marketing (EMM), Hitch-Hyke Music (Greece)

**EMI Records (Div. of EMI Music),** EMI House, 43 Brook Green, London, W8 5SW, (+44) 20.7795 7481, Fax: (+44) 20.7795 7482, Web Site: www.emichrysalis.co.uk, A&R Dir.: Alan Peli; Mktg./Creative Dir.: John Leahy; Media Dir.: Rebecca Coates; Head of Press: Iona Hames; Head of Bus. Aff.: John Cullen.

**Epic Records (Div. of Sony BMG),** 10 Great Marlborough St., London, W1F 7LP, (+44) 20.7911 8200, Fax: (+44) 20.7911 8600, E-Mail: webmaster@sonymusic.co.uk, Web Site: www.sonymusic.co.uk, VP A&R: Nick Raphael; MD-Illustrious: Kevin Robinson; Sr. Exec. Press: Joanna Burns; Head of Press/Exec. PR: Kim Machray; Prod. Mgr.: Matt Reynolds; Head of TV Promo.: Deirdre Moran; Head Radio Promo.: Joe Bennett; Mktg. Dir.-Int'l: Catherine Davies; Dir. Promo.: Adrian Williams; Dir. Bus. Aff./Legal: Simon Jenkins.
*Labels: (Distributed)* ARS, Combat, Curb, Relativity, Rhythm King, Solar

**Innocent (Div. of EMI Music),** 72 Hammersmith Rd., London, W14 8UD, (+44) 20.7605 5000, Web Site: www.vmg.co.uk, GM-Angel Music Group: Sara Freeman; A&R Dir.: Jamie Nelson; A&R Mgr.: Joe Kentish.

**Logic Records UK (Div. of Sony BMG),** Bedford House, 69-79 Fulham High St., London, SW6 3JW, (+44) 20.7384 7500, Fax: (+44) 20.7384 7880, E-Mail: info@logicrecords.co.uk, Web Site: www.logicrecords.co.uk
*Labels: (Owned)* Save The Vinyl, W A N

**Mercury (Div. of Universal Music Group),** 364-366 Kensington High St., London, W14 8NS, (+44) 20.7471 5333, Fax: (+44) 20.7471 5001, Web Site: www.mercuryrecords.co.uk, MD: Jason Iley; Dir. A&R: Paul Adam; Finance Dir.: Kirsty Andrews; Dir. Promo.: Bruno Morelli; Dir. Mktg.: Richard Marshall.
*Labels: (Owned)* Vertigo

**Mute Records (Div. of EMI Music),** Lawford House, 429 Harrow Rd., London, W10 4RE, (+44) 20.8964 2001, Fax: (+44) 20.8968 4977, Web Site: www.mute.com, MD: Mike Heneghan.
*Labels: (Owned)* Blast First, Future Groove, Grey Area, Novamute

**Parlophone (Div. of EMI Music),** EMI House, 43 Brook Green, London, W6 7EF, (+44) 20.7605 5000, Fax: (+44) 20.7605 5050, Web Site: www.parlophone.co.uk, MD: Miles Leonard; Head of A&R: Dan Keeling; Head of TV Promo.: Steve Hayes; Mktg. Dir.: Mandy Plumb; Press Dir.: Murray Chalmers; Bus. Aff. Dir.: James Mullan.

**Polydor (Div. of Universal Music Group),** 364-366 Kensington High St., London, W14 8NS, (+44) 20.7471 5400, Fax: (+44) 20.7471 5001, Web Site: www.polydor.co.uk, MD: David Joseph; MD: Colin Barlow; Dir. of Press Commun. (Polydor/UMUK Group): Selina Webb; Sr. Dir./Lebal/Bus. Aff.: James Radice; Finance Dir.: Geoff Harris.
*Labels: (Owned)* Big Life, Desire, Far Out, Fiction, Mother, Wonderland

**Positiva (Div. of EMI Music),** EMI House, 43 Brook Green, London, W6 7EF, (+44) 20.7605 5157, Fax: (+44) 20.7605 5186, E-Mail: info@positivarecords.com, Web Site: www.positivarecords.com, Dir.: Jason Ellis; A&R Mgr.: Ben Cherrill; Label Asst.: Nathan Tagler.

**Regal Recordings (Div. of EMI Music),** EMI House, 43 Brook Green, London, W6 7EF, (+44) 20.7605 5000, Fax: (+44) 20.7605 5050, E-Mail: mile.leonard@emimusic.com, Web Site: www.regal.co.uk, Head of Label: Mile Leonard.

**Relentless Records (Div. of EMI Music),** 72 Hammersmith Rd., London, W14 8UD, (+44) 20.7605 5000, Web Site: www.vmg.co.uk, Contact: Paul Franklyn; Contact: Shabs Jobanputra.
*Int'l Reps.:* EMI Music Services (UK) Distribution Centre (United Kingdom)

**Sony BMG Classical & Jazz (Div. of Sony BMG),** 10 Great Marlborough St., London, W1V 2LP, (+44) 20.7384 8268, Fax: (+44) 20.7911 8792, Web Site: www.sonyclassical.com, GM: Alun Taylor; Dir. of Jazz: Adam Sieff.

**Sony BMG Imports UK (Div. of Sony BMG),** 69-79 Fulham High St., Bedford House, London, SW6 3JW, (+44) 20.7384 7686, Fax: (+44) 20.7973 0345, E-Mail: classics@bmg.co.uk, imports@bmg.co.uk, Web Site: www.bmgclassics.com, Consultant: John Cronin.

**Sony BMG Music Entertainment (UK) Ltd. (Div. of Sony BMG),** 10 Great Marlborough St., London, SW6 3JW, (+44) 20.7911 8200, Fax: (+44) 20.7911 8600, Web Site: www.sonymusic.co.uk, Chrmn./CEO: Rob Stringer; SVP Finance/IT/Opns.: David Pearce; SVP Legal/Bus. Aff.: Alasdair George; SVP Sales: Nicola Tuer; SVP Futures: Clive Rich; SVP Int'l Catalog Mktg.: Stuart Rubin; VP Strategic Mktg.: Graham Samuels; VP HR: Colin Blears; MD/Int'l Repertoire Div.: Catherine Davies; Head of e-Media: Neil Cartwright; Dir. Urban Promo.: Steve Ripley; Dir. Jazz UK/Europe: Adam Sieff; Dir. Licensing: Alan Brown; Dir. Artist/Co. Rel.: Jackie Hyde; Dir. Mktg.: Darren Henderson; Dir. Catalogue Mktg.: Phil Savill; Dir. Legal/Bus. Aff.: Simon Jenkins; Dir. Facilities: Mike Blackee; Mgr. HR: Stuart Hearn.
*Labels: (Owned)* Columbia, Epic, Illustrious, Sony Classical, Sony Masterworks

**Sony BMG UK / Ireland (Div. of Sony BMG),** 69-79 Fulham High St., Bedford House, London, SW6 3JW, (+44) 20.7384 7500, Fax: (+44) 20.7304 4045, Web Site: www.bmg.co.uk, Pres. Sony BMG Music Div.-UK/Ireland: Ged Doherty; SVP Int'l: Yoel Kenan; SVP Commercial Div.: Richard Story; VP Worldwide Strategic Mktg.: Meir Malinsky; VP New Media-Central Europe: Jon Davis; VP Int'l: Dave Shack; VP Int'l-RCA UK: Julietto Joseph; VP Promo.: Alex Crass; Head of Radio Promo.: Leighton Woods; Dir. Legal/Bus. Aff.: David Turnbull; A&R Dir.: Simon Cowell; Sr. Mgr. Int'l Mktg.: Philipp Demonte; Sr. Mgr. Mktg. Servs.: Jacqueline Buxton-Schalburg; Int'l Mktg. Mgr.: Petter Nilsson.
*Labels: (Owned)* BMG Conifer, Cheeky, Conifer, Crystal Dynamics, DMA, DeConstruction, Gravity

**Source (Div. of EMI Music),** 72 Hammersmith Rd., London, W14 8UD, (+44) 20.7605 5000, Web Site: www.vmg.co.uk, Head of A&R: Jo Hillier; Press Officer: Paul Guimaraes.

**Universal Classics & Jazz (Div. of Universal Music Group),** 364-366 Kensington High St., London, W14 8NS, (+44) 20.7471 5000, Fax: (+44) 20.7471 5001, Web Site: www.universalclassics.com, Div. Dir.: Bill Holland; Head of Classics: Mark Wilkinson; Finance Dir.: James Cunningham; Mktg. Dir.: Dickon Stainer; Press/Promo. Mgr.: Linda Valentine; Press Mgr.: Claire Willis; Label Mgr.: Tom Lewis; Legal/Bus. Aff. Mgr.: Jackie Joseph.
*Labels: (Owned)* Decca, Deutsche Grammophon, Philips

**Universal / Island (Div. of Universal Music Group),** 364-366 Kensington High St., London, W14 8NS, (+44) 20.7471 5300, Fax: (+44) 20.7471 5001, Web Site: www.islandrecords.co.uk, MD: Nick Gatfield; Legal/Bus. Aff. Dir.: Claire Sugrue; Press Dir.: Ted Cummings; Promo. Dir.: Ruth Parrish.

**Universal Music (UK) Ltd. (Div. of Universal Music Group),** 364-366 Kensington High St., London, W14 8NS, (+44) 20.7471 5000, Fax: (+44) 20.7471 5001, Web Site: www.umusic.co.uk, Chrmn./CEO: Lucian Grainge; EVP: Clive Fisher; MD-Universal TV: Brian Berg; Dir. A&R: David Rose; HR Dir.: Malcolm Swatton.

**Virgin Music Group (Div. of EMI Music),** 72 Hammersmith Rd., London, W14 8UD, (+44) 20.7605 5000, Web Site: www.vmg.co.uk, Chrmn./CEO: Tony Wadsworth; Comptroller: Bernard Symonds; EVP Virgin Continental Europe/CFO: Eric Bielsa; Sr. A&R Dir./Label Mgr.-Hut: David Boyd; Head of A&R-Source Records: Jo Hillier; New Media Techn. Dir.: Wayne Shevlin; Creative/Multimedia Dir.: Danny Van Enden; Promo. Dir.: Steve Morton; Head of Mktg.: Mark Terry; Int'l Mktg. Dir.: Lucie Avery.
*Labels: (Owned)* Hut, Innocent, Source U.K.

**Warner Bros. Records UK (Div. of Warner Music Group),** 57-63 Old Church St., London, SW3 5BS, (+44) 20.7761 6000, Fax: (+44) 20.7761 6062, Web Site: www.wea.co.uk, MD: Korda Marshall; Sr. Press Officer: Phoebe Sinclair; Press Dir.: Andy Prevezer; Mktg. Dir. Domestic Repertoire: Matt Thomas; Mktg. Dir. Int'l Repertoire: Adam Hollywood.

**Warner Classics (Div. of Warner Music Group),** Electric Lighting Sta., 46 Kensington Ct., London, W8 5DA, (+44) 20.7938 5500, Fax: (+44) 20.7368 4903, E-Mail: ukclassics@warnermusic.com, Web Site: www.warnerclassics.com, Dir.: Matthew Cosgrove; Sales/Mktg. Mgr.: Craig Steiff; Int'l Mktg. Mgr.: Stefan Bown; Press/Artist Rel. Mgr.: Lucy Bright; A&R/Catalog Coord.: Richard Maillardet; Legal/Bus. Affs.: Jessica Yu; Mktg. Coord./PA to Cosgrove: Michael Gooding.

**Warner Music UK (Div. of Warner Music Group),** The Warner Building, 28 Kensington Church St., London, W8 4EP, (+44) 20.7368 2500, Fax: (+44) 20.7368 2770, Web Site: www.warnermusic.co.uk, Chrmn.: Nick Phillips; VP A&R-Int'l: Ric Salmon; VP Mktg.-Int'l: Dion Finger; Commercial Dir.: Alan Young; Bus. Aff. Dir.: John Watson; Strategic Mktg. Dir.: Mario Warner.
**Branches:**
Warner Strategic Marketing, The Warner Building, 28 Kensington Church St., London, W8 4EP, United Kingdom, (+44) 20.7368 2500, Fax: (+44) 20.7368 2770, Web Site: www.warnermusic.co.uk, Dir.: Mario Warner.
*Labels: (Owned)* Atlantic Records UK, 14th Floor Recordings, 1967, 679, Teldec Classics, Warner Bros. Records UK, Warner Classics

## RECORD LABELS (INDEPENDENT)

**AD Music,** 5 Albion Rd., Bungay, Suffolk, NR35 1LQ, (+44) 1986.894 712, Fax: (+44) 1986.894 712, E-Mail: admin@admusiconline.com, Web Site: www.admusiconline.com, Partner: David Wright; Partner: Elaine Wright; Dir.: David Mantripp; A&R: Steve Farmer; Fanz adfm Editor: Tony Catterson.
*Labels: (Owned)* AD Music, Ltd.
*US Reps.:* New Leaf Distribution

**ARC Music Productions International,** Bulrushes Farm, Coombe Hill Rd., East Grinstead, RH19 4LZ, (+44) 1342.328 567, (+44) 1342.312 161, Fax: (+44) 1342.315 958, E-Mail: info@arcmusic.co.uk, Web Site: www.arcmusic.co.uk, Pres.: Horst Tubbesing; Deputy Pres.: Karin Tubbesing; MD: Phil Collinson; Sales/Mktg. Dir.: Mark Gardner; A&R: Diz Heller.
*Labels: (Owned)* ARC Music
*US Reps.:* Musicrama, Inc. / MDM Musicrama Distribution & Marketing

**ASM Music,** 318A Kennington Rd., London, SE11 4LD, (+44) 20.7735 1932, Fax: (+44) 20.7582 6128, E-Mail: asmmusic@btinternet.com, Web Site: www.asmmusic.co.uk, MD: Alan Stuart; A&R Mgr.: Simon Maine; Label Mgr.: Mark Carman.
*Labels: (Owned)* Phantasm

**Ace Records,** 42-50 Steele Rd., London, NW10 7AS, (+44) 20.8453 1311, Fax: (+44) 20.8961 8725, E-Mail: info@acerecords.co.uk, Web Site: www.acerecords.co.uk, MD: Roger Armstrong; Sales Dir.: Phil Stoker; Financial Dir.: Trevor Churchill; Origination Dir.: Carol Fawcett; Media/Mktg. Mgr.: Neil Scaplehorn; Accts. Mgr.: Dave Timperly.
*Labels: (Owned)* BGP, Big Beat, Chiswick, GlobeStyle, Kent,
*(Distributed)* Contemporary, Fantasy, Milestone, Pablo, Prestige, Southbound, Stax, Takoma, Vanguard, Westbound

**Acid Jazz Records,** PO Box 24854, London, E1 6FJ, (+44) 20.613 1100, Fax: (+44) 20.613 1002, E-Mail: info@acidjazz.co.uk, Web Site: www.acidjazz.co.uk, Contact: Julia Browne.

**Acoustics Records,** PO Box 350, Reading, Berkshire, RG6 7DQ, (+44) 118.926 8615, Fax: (+44) 118.935 3216, E-Mail: mail@acousticsrecords.co.uk, Web Site: www.acousticsrecords.co.uk, Pres.: H. Jones.
*Labels: (Owned)* Acoustics
*US Reps.:* Sidestreet Distributing
*Int'l Reps.:* RSK Entertainment Ltd. (United Kingdom)

**Adasam Ltd.,** PO Box 8, Corby, Northamptonshire, NN17 2XZ, (+44) 1536.202 295, Fax: (+44) 1536.266 246, E-Mail: info@adasam.co.uk, Web Site: www.adasam.com, MD: Gerald Palmer; Label Mgr.: Steve Kalidoski.
*Labels: (Owned)* Face2Face, Hallowe'en Society, Happy Hardcore, Heavy Truth, In Flagrante, Rayman, Space Age, Tall Pop, Them's Good, Trancemission
*US Reps.:* Revolver USA Distribution

**Adventures In Music Ltd.,** PO Box 261, Wallingford, Oxfordshire, OX10 0ZY, (+44) 1491.832 183, E-Mail: info@adventuresin-music.com, Web Site: www.adventuresin-music.com, Pres.: Paul Conroy.

**Albany Records (Div. of Lloyd Music, Ltd.),** PO Box 137, Kendal, Cumbria, LA8 0DB, (+44) 1539.824 008, E-Mail: albany@georgelloyd.com, Web Site: www.georgelloyd.com, MD: William Lloyd.

**Albert Productions / J. Albert & Son (UK) Ltd.,** 8-10 Colebrooke Pl., London, N1 8JD, (+44) 20.7704 8888, Fax: (+44) 20.7704 2244, E-Mail: info@albertmusic.co.uk, Web Site: www.albertmusic.co.uk, Head of A&R/MD: James Cassidy; Publishing Mgr.: Sam Campbell.

**All Around The World,** 9-13 Penny St., Blackburn, Lancashire, BB1 6HJ, (+44) 1254.264 120, Fax: (+44) 1254.693 768, E-Mail: info@aatw.com, Web Site: www.aatw.com, MD: Cris Nuttall; Licensing/A&R: Jo Farrer.

**Almighty Records,** PO Box 40069, London, N6 5UJ, (+44) 20.8341 0101, Fax: (+44) 20.8340 9494, E-Mail: info@almightyrecords.com, Web Site: www.almightyrecords.com, Contact: Alison Travis.

**Amabala / Black Mango/ Afrolution Records,** 85 Fourth Ave., Manor Park, London, E12 6DP, (+44) 207.095 1218, E-Mail: info@amabala.co.uk, Web Site: www.amabala.co.uk, Contact: Trenton Birch.

**Amazon Records,** Ste. 1, Canalot Studios, 222 Kensal Rd., London, W10 5BN, (+44) 20.7460 4006, Fax: (+44) 20.7598 1184, E-Mail: face@ndirect.co.uk, Web Site: www.amazonrecords.co.uk, MD: Frank Sansom; A&R Mgr.: Philip Sansom.
*Labels: (Distributed)* Amazon, Cowboy, Faze-2

**Apollo Sound,** 32 Ellerdale Rd., London, NW3 6BB, (+44) 207.435 5255, Fax: (+44) 207.431 0621, E-Mail: info@apollosound.com, Web Site: www.apollosound.com, Pres./CEO: Heinz Herschmann; Promo./A&R/Mktg.: Toby Herschman; Creative Servs.: Paula Nessick.
*Labels: (Owned)* Apollo Sound

**Ariwa Sounds,** 34 Whitehorse Ln., London, SE25 6RE, (+44) 20.8653 7744, Fax: (+44) 20.8771 1911, E-Mail: info@ariwa.com, Web Site: www.ariwa.com
*US Reps.:* The Orchard
*Int'l Reps.:* Munich Records BV (Netherlands)

**Artist Record Co. (ARC),** 1 N. Worple Way, Mortlake, London, SW14 8QG, (+44) 20.8876 2533, Fax: (+44) 20.8878 4229, E-Mail: artistrec@aol.com, Web Site: www.arcarc.com, Promo. Dir.: Geraldine Perry; MD: Brian Wade.

**Atomic Records,** 133 Long Acre, Covent Garden, London, WC2E 9DT, (+44) 20.7379 3010, Fax: (+44) 20.7240 7999, MD: Michael Newton.

**Audio Jelly,** 80 Hadley Rd., Barnet, Herts, EN5 5QR, (+44) 20.8441 0163, Fax: (+44) 20.8441 8522, E-Mail: info@audiojelly.com, Web Site: www.audiojelly.com, Contact: Ricky Simmonds; Contact: Steve Jones; Contact: Tony Rapacioli.

**Audioactive,** PO Box 25896, London, N5 1WE, (+44) 20.7607 0597, Fax: (+44) 20.7607 4696, Web Site: www.bbemusic.com

**Automatic Records,** Unit 5, Waldo Works, Waldo Rd., London, NW10 6AW, (+44) 20.8964 8890, Fax: (+44) 20.8960 5741, E-Mail: mail@automaticrecords.co.uk, Web Site: www.automaticrecords.co.uk, MD: Russel Coultart; Label Mgr.: Glenn Mack.

**Avalanche,** 17 W. Nicolson St., Edinburgh, EH8 9DA, (+44) 131.668 2374, Fax: (+44) 131.668 3234, E-Mail: avalanche.records@virgin.net, Web Site: www.avalancherecords.co.uk, MD: Kevin Buckle; A&R: Andrew Tully; A&R: Margarita Vazquez Ponte.
*Labels: (Owned)* Alva

**Azuli Records,** 25 D'Arblay St., London, W1F 8JJ, (+44) 20.7287 1932, Fax: (+44) 20.7439 2490, E-Mail: info@azuli.com, Web Site: www.azuli.com, Pres.: David Piccioni; Bus. Aff./Licensing: Simon Marks; Head of Prodn./Distr.: Nick Cram Crombie; Finance: David

INTERNATIONAL

Gardiner; Promo.: Zaki D; Promo.: Ian Usher.

**Azure Records,** 32 Kenton Ln., Kenton, Harrow, Middlesex, HA3 8TX, (+44) 20.8907 5583, Fax: (+44) 20.8907 5583, E-Mail: steve-lane@kenton1999.freeserve.uk, Partner: Steve Lane; Partner: J. Wurr.
*Labels: (Owned)* Halcyon, VJM
*US Reps.:* Zim Records

**Backs Records,** St. Mary's Works, St. Mary's Plain, Norwich, Norfolk, NR3 3AF, (+44) 1603.626 221, (+44) 1603.624 290, Fax: (+44) 1603.619 999, E-Mail: info@backsrecords.co.uk, MD: Jonathan Appel; A&R Dir.: Derek Chapman.
*Labels: (Owned)* Backs, Haven

**Barely Breaking Even Records,** PO Box 25896, London, N5 1WE, (+44) 20.7607 0597, Fax: (+44) 20.7607 4696, E-Mail: peter@bbemusic.demon.co.uk, Web Site: www.bbemusic.com, Head A&R/Dir.: Peter Adarkwah; Co. Sec'y: Lee Bright.

**Beat Goes On Records (BGO),** 7 St. Andrews St. N., Bury St. Edmunds, Suffolk, IP33 IT2, (+44) 1284.724 406, Fax: (+44) 1284.762 245, E-Mail: andy@bgo-records.com, Web Site: www.bgo-records.com, Owner/Pres.: Andy Gray; Pers. Asst.: Wendy Paremain.
*Labels: (Distributed)* Angel Air, Fledgling, Market Square, Ozit, Perfect Pitch, Pigs Whisker Music, Prima, Red Sky, Road Goes On Forever, Talking Elephant, Topic, Unique Gravity, Zing
*US Reps.:* MSI Music, Navarre Corp.

**Bedrock Records,** Reverb House Bennett St., London, W4 2AH, (+44) 20.8742 7670, Fax: (+44) 20.8994 3257, E-Mail: info@bedrock.uk.net, Web Site: www.bedrock.uk.net, Label Mgr.: Sharen Norden; A&R: John Digweed; Label Coord.: Nick Bates.

**Beggars Group Ltd.,** 17-19 Alma Rd., London, SW18 1AA, (+44) 20.8870 9912, Fax: (+44) 20.8871 1766, E-Mail: postmaster@beggars.com, Web Site: www.beggars.com, Chrmn.: Martin Mills; Legal Dept.: James Wyllie; F&A: Nigel Bolt; MD Int'l: Paul Redding; MD UK: John Holborow; Bus. Aff.: Kathy Doherty; A&R Beggars Banquet: Roger Trust; PR Head: Craig McNeil; Creative Servs.: Alison Fielding.
*Labels: (Owned)* 4AD, Mantra, Wiiija

**Bella Union,** 14 Church St., Twickenham, Middlesex, TW1 3NJ, (+44) 20.8744 2777, Fax: (+44) 20.8891 1895, E-Mail: info@bellaunion.com, Web Site: www.bellaunion.com, MD/Head of A&R: Simon Raymonde; Head of Int'l: Vinita Joshi.
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels)
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Benbecula Records,** PO Box 23250, Portobello, Edinburgh, EH15 2WW, (+44) 131.620 0254, E-Mail: 2003@benbecula.com, Web Site: www.benbecula.com, Dir.: Steven McConnell.

**Big Bear Music Group,** PO Box 944, Edgbaston, Birmingham, B16 8UT, (+44) 121.454 7020, Fax: (+44) 121.454 9996, E-Mail: jim@bigbearmusic.com, Web Site: www.bigbearmusic.com, Dir.: Jim Simpson; Asst. Dir.: Tim Jennings; Sales/Mktg.: Steve Kelly; Devel. Mgr.: James Wright; Admin.: Juliet Kenny; Art Dir.: Shelley Keight.
*Labels: (Owned)* Big Bear, Grandstand
*Int'l Reps.:* Ventilador Music (Spain)

**Big Chill,** PO Box 7378, London, N4 3RH, (+44) 20.7503 7504, Fax: (+44) 20.7503 7510, E-Mail: info@bigchill.net, Web Site: www.bigchill.net
*US Reps.:* The Orchard

**Big Fish Music Ltd.,** 5 Astrop Mews, London, W6 7HR, (+44) 20.8746 4040, Fax: (+44) 20.8746 4060, E-Mail: bigfish@music-village.com, Web Site: music-village.com, MD: John Carnell; Head of A&R: Alexis Hooper; Office Mgr.: Simon Port.
*Labels: (Owned)* Acetate, Ltd., Five AM, Product Deluxe, UK Bonzai

**Black Crow Records,** Hookstone Park, Harrogate, North Yorkshire, HG2 7DB, (+44) 1423.888 979, Fax: (+44) 1423.540 970, E-Mail: blackcrow@celtic-music.co.uk, Web Site: www.celtic-music.co.uk, MD: Dave Bulmer.

**Black Magic Records & Management,** 296 Earls Ct. Rd., London, SW5 9BA, (+44) 20.7565 0806, Fax: (+44) 20.7565 0806, E-Mail: info@blackmagicrecords.com, Web Site: www.blackmagicrecords.com, Pres./Promo./Int'l: Mataya Clifford; A&R/Prodn.: Simmy Maroto; GM: Masimba Chewaluza; Mktg./Creative Servs.: Maya C. Chewaluza.

**Blanco y Negro,** 66 Golborne Rd., London, W10 5PS, (+44) 20.8960 9888, Fax: (+44) 20.8968 6715, E-Mail: james@roughtraderecords.com, Web Site: www.roughtraderecords.com, Head of A&R: Geoff Travis; Head of A&R: Jeannette Lee.
*Labels: (Distributed)* Warner Music U K Limited
*Int'l Reps.:* WEA Corp.

**Blow Up Records Ltd.,** PO Box 4961, London, W1A 7ZX, (+44) 20.7636 7744, Fax: (+44) 20.7636 7755, E-Mail: webmaster@blowup.co.uk, Web Site: www.blowup.co.uk, MD: Paul Tunkin; GM: Claudia Arnold.
*Int'l Reps.:* Cargo Records (United Kingdom)

**Born To Dance,** Unti 34, DRCA Centre, Charlotte Despard Ave., London, SW11 5JE, (+44) 1273.301 555, Fax: (+44) 1273.305 266, E-Mail: natasha@borntodance.com, Web Site: www.borntodance.com, CEO: Natasha Brown.
*Labels: (Distributed)* Born To Dance
*Int'l Reps.:* Essential Direct / Essential Exports (United Kingdom), Unique Records & Distribution Ltd. (United Kingdom)

**Brewhouse Music,** Breeds Farm, 57 High St., Wicken, Ely, Cambridgeshire, CB7 5XR, (+44) 1353.720 309, Fax: (+44) 1353.723 364, E-Mail: enquiries@brewhousemusic.co.uk, Web Site: www.brewhousemusic.co.uk, MD: Eric Cowell; A&R Dir.: Ray Cowel.
*Labels: (Owned)* Calle Classics, Corner Shop, Home Brew

**Broadley Music (International) (Div. of The Broadley Entertainment Group),** 48 Broadley Terr., London, NW1 6LG, (+44) 20.7258 0324, Fax: (+44) 20.7724 2361, E-Mail: manny@broadleystudios.com, Web Site: www.broadleystudios.com

**Bucks Music Group,** 11 Uxbridge St., London, W8 7TQ, (+44) 20.7221 4275, Fax: (+44) 20.7229 6893, E-Mail: info@bucksmusicgroup.co.uk, Web Site: www.bucksmusicgroup.com, MD: Simon Platz; Royalties Mgr.: John Attwood; Head of A&R: Ronen Guha; Copyright Mgr.: Andrew Jackson; Royalties Asst.: Nicky Lutterodt; Synchronization: Jonathan Tester; Mktg.: Shan Teo.
*Labels: (Owned)* Cube Soundtracks, Fly
*Int'l Reps.:* Absolute Marketing International (United Kingdom)

**Buzzin' Fly Records,** PO Box 3382, London, NW3 5FP, E-Mail: marianne@buzzinfly.com, Web Site: www.buzzinfly.com, Pres.: Ben Watt; Label Mgr.: Marianne Frederick; Int'l/Licensing Mgr.: Kim Benjamin.

**CYP Ltd. -The Children's Audio Co.,** The Fairway, Bush Fair, Harlow, Essex, CM18 6LY, (+44) 1279.444 707, Fax: (+44) 1279.445 570, E-Mail: sales@cyp.co.uk, Web Site: www.cyp.co.uk, Sales Mgr.: Gary Wilmot; Sales Asst.: Lianne Tomasso; Sales/Mktg. Dir.: John Bassett.
*Labels: (Owned)* Play & Learn, Playtime, Professor Playtime, *(Distributed)* MR Men

**Cala Records,** 17 Shakespeare Gardens, London, N2 9LJ, (+44) 20.8883 7306, Fax: (+44) 20.8365 3388, E-Mail: orders@calarecords.com, Web Site: www.calarecords.com, Publishing Mgr.: Paul Sarcich; VP: Jeremy Swerling; GM: Susi Kennedy; Artistic Dir.: Geoffrey Simon.
*Labels: (Owned)* Cala Artists, Cala Cascade, Cala-The Edge, Cala United
*US Reps.:* Bayside Entertainment Distribution (BED)

**Candid Productions Ltd.,** 16 Castelnau, Barnes, London, SW13 9RU, (+44) 20.8741 3608, Fax: (+44) 20.8563 0013, E-Mail: info@candidrecords.com, Web Site: www.candidrecords.com, Pres.: Alan Bates; Promo.: Marc Connor; Int'l: Nieves Bates.
*Labels: (Owned)* Big City, Candid, Celebrity, Choice, Why Not, Zone 7
*US Reps.:* City Hall Records
*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore)

**Candlelight Records,** 2 Elgin Ave., London, W9 3QP, (+44) 207.286 1106, Fax: (+44) 207.289 8679, E-Mail: abstract@btclick.com, Web Site: www.candlelightrecords.co.uk, MD: Edward Christie.
*Labels: (Owned)* Abstract Sounds, North South

**Capture Records,** 292 B Grays Inn Rd., London, WX1X 8EB, (+44) 207.837 3241, Fax: (+44) 207.837 3241, E-Mail: info@capturerecords.com, Web Site: www.capturerecords.com
*US Reps.:* Rhythmic Distribution, Inc.

**Cargo Records,** 17 Heathmans Rd., Parsons Green, London, SW6 4TJ, (+44) 20.7731 5125, Fax: (+44) 20.7731 3866, E-Mail: info@cargorecords.co.uk, Web Site: www.cargorecords.co.uk, MD: Philip Hill.

**Caritas Records,** 28 Dalrymple Crescent, Edinburgh, EH9 2NX, (+44) 131.667 3633, Fax: (+44) 131.667 3633, E-Mail: caritas-records@caritas-music.co.uk, Web Site: www.caritas-music.co.uk, MD: James Douglas; Professional Mgr.: Katharine Douglas.
*Labels: (Owned)* Caritas, Caritas Classics, Caritas Media, Caritas Music Library

**Cavalcade Records Ltd.,** 18 Pindock Mews, London, W9 2PY, (+44) 20.7289 7281, Fax: (+44) 20.7289 2648, E-Mail: songs@mindermusic.com, Web Site: www.mindermusic.com, Contact: John Fogarty.

**Celtic Music,** PO Box 182, Harrogate, North Yorkshire, HG2 7XD, (+44) 1423.888 979, Fax: (+44) 1423.540 970, E-Mail: info@celtic-music.co.uk, Web Site: www.celtic-music.co.uk, MD/A&R: Dave Bulmer.
*Labels: (Owned)* Black Crow, Dambuster, Delta, Lapwing, Leader, Making Waves, New Country, Trailer

**Centaur Discs Ltd.,** 40-42 Brantwood Ave., Dundee, DD36EW, (+44) 1382.776 595, Fax: (+44) 1382.736 702, E-Mail: cdser@aol.com, Web Site: www.cd-services.com, Owner: Dave Shoesmith; Promo.: Andy G.

**Champion Records & Music,** 181 High St., Harlesden, London, NW10 4TE, (+44) 20.8961 5202, Fax: (+44) 20.8965 3948, E-Mail: raj@championrecords.co.uk, Web Site: www.championrecords.co.uk, Licensing: Eddie Seago.

**Chandos,** Chandos House, Commerce Way, Colchester, Essex, CO2 8HQ, (+44) 1206.225 200, Fax: (+44) 1206.225 201, E-Mail: enquiries@chandos.net, Web Site: www.chandos.net, Chrmn.: Brian Couzens; MD: Ralph Couzens; Sales Mgr.: Ginny Cooper; Mktg.: Sharon Roman.
*Labels: (Owned)* Chaconne, Chandos, Chandos Brass, Chandos Movies, Collect, Enchant, Opera In English, *(Distributed)* Dabringhaus Und Grimm, Etcetera, M D G
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* Codaex Nederland (Netherlands)

**Chantelle Music Limited,** 3A Ashfield Parade, Southgate, London, N14 5EH, (+44) 20.8886 6236, Fax: (+44) 20.8886 6236, Web Site: www.chantellemusic.co.uk, MD: Riss Chantelle.

**Charly Records (UK),** 1 Penarth St., London, SE15 1NT, (+44) 20.7732 5642, Fax: (+44) 20.7277 6250, E-Mail: samantha.richards@charly.co.uk, MD: Samantha Richards; A&R Mgr.: John O'Toole.
*Labels: (Owned)* Charly Africa, Charly Blues, Charly Blues Live, Charly Box Sets, Charly Decal, Charly Garage, Charly Gospel, Charly Groove, Charly Latin, Charly Reggae, Charly Rock, Charly Rock n' Roll, Charly Salsoul

**Chemical Discs,** 1 Earl St., Watford, Hertfordshire, WD17 2PD, (+44) 20.8902 3589, Fax: (+44) 20.8902 3589, E-Mail: mixtape@hotmail.com, Promo. Mgr.: Stewart Eden.
*Labels: (Owned)* Elite, Jam Today, Jumpcut, Metaphor

**Chemikal Underground Records,** PO Box 3609, Glasgow, G42 9TP, (+44) 141.550 1919, Fax: (+44) 141.550 1918, E-Mail: chemikal@chemikal.co.uk, Web Site: www.chemikal.co.uk, Label Mgr.: Graeme Beattie.

**Cherry Red Records Ltd.,** Long Island House, Warple Way, Acton, London, W3 0RG, (+44) 20.8740 4110, Fax: (+44) 20.8740 4208, E-Mail: infonet@cherryred.co.uk, Web Site: www.cherryred.co.uk, MD: Adam Velasco; MD Rev-Ola Records: Joe Foster; Mktg./Press: Tim Wright.
*Labels: (Owned)* Anagram, British Steel, El, Flicknife, Heartbeat, Humbug, Lemon Music, Midnight, No Future, RPM, Rev-Ola, Richmond, Rondelet, Rot, Visionary, Zebra, *(Distributed)* In Tape, Red Rhino, Temple
*US Reps.:* Runt Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Christabel Records,** PO Box 232, Harrow Middlesex, HA1 2NN, (+44) 20.8907 6030, Fax: (+44) 20.8909 1030, E-Mail: christabel@jmi.org.uk, MD: Geraldine Kretzmar.

**Classic Recordings Ltd. (Div. of Mumbo Jumbo Group),** 2A-6A Southam St., London, W10 5PH, (+44) 20.8969 8555, Fax: (+44) 20.8968 5111, E-Mail: classic@mumbojumbo.co.uk, Web Site: www.classicmusiccompany.com, Dir.: Derrick Carter; Dir.: Luke Solomon; Label Mgr.: Leon Oakey; Sales/Mktg.: Joe Clay.

**Classic Rock Productions,** Avon House, 29 New Broad St., Stratford-upon-Avon, CV37 6NY, (+44) 1789.207 152, Fax: (+44) 1789.207 160, E-Mail: info@classicrockproductions.com, Web Site: www.classicrockproductions.com, Mktg./PR Dir.: Nick Podgorski.

**Cleveland City,** 52A Clifton St., Wolverhampton, West Midlands, WV3 0QT, (+44) 1902.838 500, (+44) 1902.838 111, Fax: (+44) 1902.839 500, E-Mail: mike@clevelandcity.co.uk, Web Site: www.clevelandcity.co.uk, Pres.: Mike Evans; Contact: Lee Glover.
*Labels: (Owned)* AJS, Blue Swan, Cleveland City, Consolidated

**Collective Music Ltd.,** Ste. 9, 4th Fl., One Crown Square, Church St. East, Woking, GU21 6HR, (+44) 1483.725 007, E-Mail: info@collective.mu, Web Site: www.collective-music.co.uk, Dir./MD: Phil Hardy.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Collegium Records,** PO Box 172, Whittlesford, Cambridge, CB2 4QZ, (+44) 1223.832 474, Fax: (+44) 1223.836 723, E-Mail: info@collegium.co.uk, Web Site: www.collegium.co.uk, Owner/MD: John Rutter; Sales/Mktg. Mgr.: Michael Stevens.
*Labels: (Owned)* Collegium
*Int'l Reps.:* Select Music & Video Distribution Ltd. (United Kingdom)

**Barry Collings Entertainments,** 21A Clifftown Rd., Southend-on-Sea, Essex, SS1 1AB, (+44) 1702.330 005, Fax: (+44) 1702.333 309, E-Mail: bcollent@aol.com, Web Site: www.barrycollings.co.uk, Pres.: Barry Collings; Pres.: Lorraine Collings.
*Labels: (Owned)* Collecting

**Commercial Recordings,** 12 Lisnagleer Rd., Carland, Dungannon, County Tyrone, BT70 3LN, (+44) 28.8776 1995, Fax: (+44) 28.8776 1995, E-Mail: info@commercialrecordings.com, Web Site: www.commercialrecordings.com, MD: Raymond Stewart.

**Cooking Vinyl,** 10 Allied Way, London, W3 0RQ, (+44) 20.8600 9200, Fax: (+44) 20.8743 7448, E-Mail: info@cookingvinyl.com, Web Site: www.cookingvinyl.com, Bus. Aff. Mgr.: Nick Ember; MD: Martin Goldschmidt; Int'l: Anette Vordahl; Prodn.: Shiela McClurg; Promo.: Joolz Bosson; Acct. Mgr.: Philip Gnana-Muttu; Direct Mktg. Mgr.: Bob Allan; Office Mgr.: Tom Wheelay; New Media/Design: Gavonela Simonovski; Acct. Mgr.: Derek Drake; Mktg. Mgr.: Rob Collins.
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* KOCH Entertainment (Canada), Hitch-Hyke Music (Greece), Bertus Distributie (Netherlands), Pinnacle Records (United Kingdom)

**Cream,** 220 Lattimer Rd., London, W10 6QY, (+44) 208.969 4477, Fax: (+44) 208.969 5454, Web Site: www.cream.co.uk, MD: James Barton.

**Creative World Entertainment Ltd.,** PO Box 2206, Litchfield, Staffs, WS14 0GZ, (+44) 1543.253 576, Fax: (+44) 1543.255 184, E-Mail: info@creative-world-entertainment.co.uk, Web Site: www.creative-world-entertainment.co.uk, MD: Mervyn Spence; A&R: Jason Fillingham.

**Cruisin' Music Management,** Charlton Farm Studios, Hemington, Radstock, BA3 5XS, (+44) 1373.834 161, Fax: (+44) 1373.834 164, E-Mail: sil@cruisin.co.uk, Web Site: cruisin.co.uk, MD: Sil Willcox; Studio Mgr.: Louie Nicastro; GM: Al Hale.

**Cut & Play Recordings (Div. of Diverse Music Productions Ltd.),** 58 Elkington Point, Lollard St, London, SE11 6UG, (+44) 20.7587 3757, Fax: (+44) 20.7735 4141, E-Mail: tjcases@cutandplay.co.uk, Web Site: www.cutandplay.co.uk, Dir.: T.J. Cases; Label Coord.: Frances Richardson.
*Labels: (Distributed)* Cut & Play Recordings, Up 2 Date

**db records,** PO Box 19318, Bath, Somerset, BA1 6ZS, (+44) 1225.782 322, E-Mail: info@dbrecords.co.uk, Web Site: www.dbrecords.co.uk, CEO/A&R: David Bates; Office Mgr.: Heather Edwards.
*Int'l Reps.:* Vital Distribution (United Kingdom)

**DEP International Studios,** 1 Andover St., Digbeth, Birmingham, B5 5RG, (+44) 121.633 4742, Fax: (+44) 121.643 4904, Web Site: www.ub40.co.uk, GM: Paul Hunter.

**DMC Ltd.,** PO Box 89, Slough, Berkshire, SL1 8NA, (+44) 1628.667 124, Fax: (+44) 1628.605 246, E-Mail: info@dmcworld.com, Web Site: www.dmcworld.com, MD: Tony Prince; MD: Christine Prince; GM: John Saunderson; Head of Bus. Aff.: Tony Senior.

**Dead Earnest,** PO Box 6921, Dundee, Tayside, DD4 8YN, (+44) 01382 776595, E-Mail: deadearnest@btopenworld.com, Web Site: www.deadearnest.btopenworld.com, Owner: Andy Garibaldi.
*Labels: (Owned)* Dead Ernest

INTERNATIONAL

**Dead Happy Records,** 3B Castle Down Ave., Hastings, East Sussex, TN34 3RJ, (+44) 1424.434 778, Dir./GM: David Arnold.

**Defected Records,** PO Box 2862, London, W1V 5QE, (+44) 20.7439 9995, Fax: (+44) 20.7432 6470, E-Mail: defected@defected.co.uk, Web Site: www.defected.co.uk, Founder/A&R Dir.: Simon Dunmore; MD: Hector Dewar; Bus. Aff.: Ellie Anderson.
*Labels: (Owned)* Fluential
*Int'l Reps.:* Vital Distribution (United Kingdom)

**Defunked,** PO Box 1, Stanford-Le-Hope, Essex, SS17 8LT, (+44) 1375.360 080, Fax: (+44) 1375.360 083, E-Mail: fellowship@defunked.co.uk, Contact: Darren Hickey.

**Delta Music Plc,** 222 Cray Ave., Orpington, Kent, BR5 3PZ, (+44) 1689.888 888, Fax: (+44) 1689.888 800, E-Mail: info@deltamusic.co.uk, Web Site: www.deltamusic.co.uk, Dir.: Laurie Adams; Export Mgr.: P. Zaiger.
*Labels: (Owned)* Delta, Delta #1, Laserlight, Music.

**Demi Monde Music,** Foel Studio, Llanfair, Caereinion, Powys, SY21 0DS, (+44) 1938.810 758, Fax: (+44) 1938.810 758, E-Mail: demi.monde@dial.pipex.com, Web Site: www.demimonde.co.uk/demimonde, Pres.: Dave Anderson.
*Labels: (Owned)* Demi Monde

**Demon Music Group,** 33 Foley St., London, W1W 7TL, (+44) 20.7612 3300, Fax: (+44) 20.7470 6657, E-Mail: info@demonmusicgroup.co.uk, Web Site: www.demonmusicgroup.co.uk, MD: Neela Ebbett; Commercial Dir.: Adrian Sear; Sales/Mktg. Dir.: Danny Keene.
*Labels: (Owned)* Diablo, Westside, *(Distributed)* Edsel

**Destiny Music,** 3 Bridge Approach, London, NW1 8BD, (+44) 20.7734 3251, Fax: (+44) 20.7439 2391, E-Mail: info@destinymusic.co.uk, MD: Nick Farries; Contact: Paul Kinane.

**Deviant Records,** 12 Southam St., London, W10 5PH, (+44) 20.8969 0666, Fax: (+44) 20.7565 6128, E-Mail: whoever@deviant.co.uk, Web Site: www.deviant.co.uk, Exec. MD: Rob Deacon.

**Theobald Dickson Productions,** The Coach House, Swinhope Hall, Swinhope, Lincolnshire, LN8 6HT, (+44) 1472.399 011, Fax: (+44) 1472.399 025, Web Site: www.barbaradickson.com, Dir.: Bernard Theobald; Contact: Barbara Dickson.

**Digimode Entertainment Ltd.,** 173-175 Terminus Rd., East Bourne, BN21 3NX, (+44) 1323.749 977, Fax: (+44) 1323.749 911, E-Mail: hans@digimode.net, MD: Ria Daepp; Label Mgr.: Hans de Deugd.

**Disky Communications Ltd. / Hermanex Ltd.,** Connaught House, 112-120 High Rd., Loughton, Essex, IG10- 4HJ, (+44) 20.8508 3723, Fax: (+44) 20.8508 0432, E-Mail: disky.uk@disky.nl, uk@hermanex.nl, Web Site: www.disky.nl, MD-Disky: Alan Byron; MD-Hermanex: Dave Harmer.

**Walt Disney Records Europe / Middle East / Africa,** 3 Queen Caroline St., Hammersmith, London, W6 9PE, (+44) 2.8222 2281, Fax: (+44) 2.8222 2283, Web Site: www.disney.com/disneyrecords, Exec. Dir.: Hilary Stebbings; Mktg. Dir.: Mike Storey; Finance Mgr.: Fiona Hourican.

**Distinctive Records,** 35 Drury Ln., Covent Garden, London, WC2B 5RH, (+44) 20.7240 1399, Fax: (+44) 20.7323 6413, E-Mail: info@distinctiverecords.com, Web Site: www.distinctiverecords.com, Mgr.: Richard Ford; Coord. A&R: Ronnie Traynor.
*Labels: (Owned)* Distinctive, Distinctive Breaks

**The Divine Art Record Co. (Div. of Divine Art, Ltd.),** 8 the Beeches, East Harsley, Northallerton, North Yorks, DL6 2DJ, (+44) 1609.882 062, E-Mail: info@divine-art.com, Web Site: www.divine-art.com, MD: Stephen Sutton.
*Labels: (Owned)* Athene, Diversions, Divine Art, Pilgrim's Star, *(Distributed)* Dansing, Move
*US Reps.:* Albany Music Distributors, Inc.

**Document Records,** Unit 2C, Creek Rd., bladnoch Bridge, Bladnoch, Newton Stewart, DG8 9AB, (+44) 1988.403 200, Fax: (+44) 1988.402 333, E-Mail: info@document-records.co.uk, Web Site: www.document-records.com
*US Reps.:* Allegro Corp.

**Dome Records,** 59 Glenthorne Rd., London, W6 OLJ, (+44) 20.8748 4499, Fax: (+44) 20.8748 6699, E-Mail: info@domerecords.co.uk, Web Site: www.domerecords.co.uk, MD: Peter Robinson; GM: Santosh Robinson.
*Labels: (Owned)* Dominion
*US Reps.:* Select-O-Hits, Inc.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Domino Record Co. Ltd.,** PO Box 47029, London, SW18 1WD, (+44) 20.8875 1390, Fax: (+44) 20.8875 1391, E-Mail: info@dominorecordco.com, Web Site: www.dominorecordco.com, MD: Laurence Bell; Pdct. Mgr.: Bart McDonough; Pdct. Mgr.: Gary Walker; Pdct. Mgr.: Jonny Bradshaw; A&R Asst.: Julie Bernouis; Accts.: Brian Jimenez; Accts./Licensing/Royalties: Claire McKinney; Int'l Dept.: Mirelle Davis; Int'l Promo.: Jodie Banazkiewitz; Int'l Mktg./Sales: Caroline Butler; Prodn. Mgr.: Paul Briggs; Warehouse Mgr.: Dan Ripley.

**Donside Records,** Waterside, Pitcaple, Inverurie, Aberdeenshire, AB51 5HN, (+44) 1467.681 575, MD: Charles Esson.

**Dorado Records,** 76 Brewer St., London, W1F 9TX, (+44) 20.7287 1689, Fax: (+44) 20.7287 1684, E-Mail: contact@dorado.net, Web Site: www.dorado.net, MD: Ollie Buckwell.
*Labels: (Owned)* Dorado, Filter

**Double Dragon Music,** 120-124 Curtain Rd., London, EC2A 3SQ, (+44) 207.739 6309, Fax: (+44) 207.613 2715, E-Mail: info@doubledragonmusic.com, Web Site: www.doubledragonmusic.com, Label Mgr.: Gavin Nugent; MD: Stephen Taverner.

**Dramatico Entertainment Ltd.,** Box 214, Farnham, Surrey, GU105XZ, E-Mail: mail@dramatico.com, Web Site: www.dramatico.com, Pres./CEO: Mike Batt.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Dulcima Records,** 39 Tadorne Rd., Tadworth, Surrey, KT20 5TF, (+44) 1737.812 922, Fax: (+44) 1737.812 922, MD: Johnny Douglas; Dir.: Gerald Camby; Company Sec./Dir.: Norma Camby.

**Dune Music Co. Ltd.,** First Fl., 73 Canning Rd., Harrow, Middlesex, HA3 7SP, (+44) 20.8424 2807, Fax: (+44) 20.8861 5371, E-Mail: info@dune-music.com, Web Site: www.dune-music.com, Partner: Gary Crosby; Partner: Janine Irons.

**Dunkeld Records,** c/o Dunkeld Records, The Old Schoolhouse, Butterstone, Dunkeld, Perthshire, PH8 0HA, (+44) 1350.724 281, Fax: (+44) 1350.727 990, E-Mail: admin@dunkeld.co.uk, Web Site: www.dunkeld.co.uk, CEO: Jennifer MacLean; PR/Promo./Int'l: Margaret Newstead; GM/Sales/Prodn.: Iain Alexander.

**Duty Free Recordings & Artist Management,** 68-69 Chalk Farm Rd., London, NW1 8AN, (+44) 20.7424 0774, Fax: (+44) 20.7424 9094, E-Mail: chris@dutyfreerecordings.co.uk, Web Site: www.dutyfreerecordings.co.uk, Dir.: Steffan Chandler; Label Mgr.-Dutyfree Recordings: Chris Aird; Press Officer: Darren Christian.
*Labels: (Owned)* Insensitive
*Int'l Reps.:* Vital Distribution (United Kingdom)

**EG Management Ltd.,** PO Boc 606, London, WC2E 7YT, (+44) 20.8540 9935, E-Mail: sam.alder@egmusic.demon.co.uk, Chrmn.: Sam Alder; Dir.: Chris Kettle.

**Eagle Records / Eagle Rock Entertainment,** Eagle House, 22 Armoury Way, Wandsworth, London, SW18 1EZ, (+44) 20.8870 5670, Fax: (+44) 20.8874 2333, E-Mail: mail@eagle-rock.com, Web Site: www.eagle-rock.com, Chrmn.: Terry Shand; MD: Lindsay Brown; Head of Licensing: Brian Adams; Head of Press: Ed Kabanagh; Promo.: Joe Munns.
*Labels: (Owned)* Eagle, Spitfire
*US Reps.:* RED Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Earache Records Ltd.,** Ste. 1-3, Westminster Bldgs, Theatre Square, Nottingham, NG1 6LG, (+44) 115.950 6400, Fax: (+44) 115.950 8585, E-Mail: mail@earache.com, Web Site: www.earache.com, MD/Founder: Digby Pearson; Label Mgr./A&R: Dan Tobin; US Label Mgr.: Alasdair Dawson.
*Labels: (Owned)* Earache, Elitist, Wicked World

**East Central One,** 1 York St., London, W1U 6PA, (+44) 20.7486 2248, Fax: (+44) 20.7486 8515, E-Mail: enquiries@eastcentralone.com, Web Site: www.eastcentralone.com, MD: Steve Fernie; Sec.: helen Milner.

**Eastern Bloc,** Unit 5, Central Bldgs., Oldham St., Manchester, M1 1JT, (+44) 161.228 6432, Fax: (+44) 161.228 6728, E-Mail: info@easternblockrecords.co.uk, Web Site: www.easternblocrecords.co.uk

**Easy Street Records,** 15 Grand Union Crescent, London, E8 4TB, (+44) 20.7684 3627, (+44) 20.7684 6044, Fax: (+44) 20.7684 3627, Pres.: Johnny Mac; Promo.: Laura Mac; Sales: Sonia Prince; A&R: David Prince.

**Eat Sleep / Sorepoint Records,** 103 Gaunt St., London, SE1 6DP, (+44) 207.740 8624, Fax: (+44) 207.740 8806, E-Mail: info@eatsleeprecords.com, info@sorepointrecords.com, MD: Ian Westley.

**The Echo Label Ltd. (Div. of Chrysalis Group, PLC.),** 13 Bramley Rd., London, W10 6SP, (+44) 20.7229 1616, Fax: (+44) 20.7465 6296, E-Mail: info@echo.co.uk, Web Site: www.echo.co.uk, MD: John Chuter; A&R Dir.: Darrin Woodford; Int'l Pdct. Mgr.: Dino Ostacchini.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Emanem,** 3 Bittacy Rise, London, NW7 2HH, (+44) 20.8346 4512, Fax: (+44) 20.8371 8710, E-Mail: md@emanemdisc.com, Web Site: www.emanemdisc.com, MD Emanem: Martin Davidson; MD Psi: Evan Parker.
*Labels: (Owned)* Psi.
*Int'l Reps.:* Verge Music Distribution (Canada)

**Emerald Music (Ireland) Ltd.,** 120A Coach Rd., Templepatrick, BT39 0HA, (+44) 28.9443 2619, Fax: (+44) 28.9443 2162, E-Mail: info@emeraldmusic.co.uk, Web Site: www.emeraldmusiconline.com, CEO: George Doherty.
*Labels: (Owned)* Emerald, Modern
*US Reps.:* Celtic Music USA

**End Recordings,** 18 W. Central St., London, WC1A 1JJ, (+44) 207.419 9199, Fax: (+44) 207.419 9099, E-Mail: info@the-end.co.uk, Web Site: www.endrecordings.com, Label Mgr.: Scott McCready.

**Expansion Records,** Skratch Music House, 81 Crabtree Ln., London, SW6 6LW, (+44) 20.7381 8315, Fax: (+44) 20.7385 6785, E-Mail: ralph@expansion-records.co.uk, Web Site: expansionrecords.com, MD: Ralph Tee.

**Explicit Records,** 29 Oakroyd Ave., Potters Bar, EN6 2EL, (+44) 1707.651 439, Fax: (+44) 1707.651 439, E-Mail: constantine@steveconstantine.freeserve.co.uk, MD: Steve Constantine.
*Int'l Reps.:* Sumthing Distribution

**F4 Records,** 8 Brewery Yard, Deva Centre, Trinity Way, Salford, M3 7BB, (+44) 161.839 3930, Fax: (+44) 161.839 3940, E-Mail: tom@inthecity.co.uk, Web Site: www.f4records.co.uk, CEO: Anthony Wilson; GM: Tom Clarke; Co-Dir.: Stephen Izzat; Co-Dir.: Vivienne Clore.

**Faith & Hope Records,** 23 New Mount St., Manchester, M4 4DE, (+44) 161.839 4445, (+44) 161.953 4090, Fax: (+44) 161.839 1060, E-Mail: david@faithandhope.co.uk, Web Site: www.faithandhope.co.uk, Dir.: David Wood; Dir.: Neil Claxton.

**Fantastic Plastic Recording Co.,** The Church, Archway Close, London, N19 3TD, (+44) 207.263 2267, Fax: (+44) 207.263 2268, E-Mail: enquire@fantasticplastic.co.uk, Web Site: www.fantasticplastic.co.uk, MD: Darrin Robson.

**Fashion Records,** 17 David's Rd., London, SE23 3EP, (+44) 20.8291 6253, Fax: (+44) 20.8291 1097, Dir.: Chris Lane; Dir.: John MacGillivray.
*Labels: (Owned)* Fashion
*US Reps.:* VP Records

**Fastforward Music Ltd.,** 1 Sorrel Horse Mews, Ipswich Suffolk, IP4 1LN, (+44) 1473.210 555, Fax: (+44) 1473.210 500, E-Mail: sales@fastforwardmusic.co.uk, Web Site: www.fastforwardmusic.co.uk, Sales Dir.: Neil Read; Prodn. Mgr.: Caroline Whiting.

**Fat Cat Records,** PO Box 3400, Brighton, BN1 4WG, (+44) 1273.747 433, Fax: (+44) 1273.777 718, E-Mail: info@fat-cat.co.uk, Web Site: www.fat-cat.co.uk, Contact: Dave Cawley; Contact: Alex Knight; Contact: Jamie Cruisey; Contact: Dave Howell.
*Labels: (Owned)* Fatcat
*Int'l Reps.:* Caroline Distribution

**Fellside Recordings Ltd.,** PO Box 40, Workington, Cumbria, CA14 3GJ, (+44) 1900.61556, Fax: (+44) 1900.61585, E-Mail: info@fellside.com, Web Site: www.fellside.com, Dir.: Paul Adams; Dir.: Linda Adams.
*Labels: (Owned)* Fellside, Lake
*US Reps.:* Sidestreet Distributing

**Fiction Records,** 4 Tottenham Mews, London, W1T 4AB, (+44) 20.7323 5555, Fax: (+44) 20.7323 5323, E-Mail: ita@fictionsongs.co.uk, Web Site: www.fictionsongs.com, Chrmn.: Chris Parry; CEO: Ita Martin; A&R: Kate Dale.

**Fierce Panda Records,** PO Box 21441, London, N7 6WZ, (+44) 20.7609 2789, Fax: (+44) 20.7609 8034, E-Mail: fiercephil@aol.com, Web Site: www.fiercepanda.co.uk, MD: Simon Williams; Label Mgr.: Philip Ingles.
*US Reps.:* The Orchard
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Fifty First Recordings,** 18 Rushford Rd., London, SE1 1SG, (+44) 20.7751 1238, (+44) 20.7751 1237, Fax: (+44) 20.7751 1149, E-Mail: woody@fiftyfirst.co.uk, Web Site: www.fiftyfirst.co.uk, Pjcts. Mgr.: Andrew Wood.
*Labels: (Owned)* Connect, Fifty First, Test Pressing, *(Distributed)* Barracuda, High Rollerz, Solo Recordins, Spread Love Recordings, United Grooves

**Fire Records,** 21A Maury Rd., London, N16 7BP, (+44) 20.8806 9922, Fax: (+44) 20.8806 8021, E-Mail: info@firerecords.com, Web Site: www.firerecords.com, Chrmn.: Clive Soloman; MD: Simon Lait; GM/Int'l Export: Sarah Hodgeson; A&R: James Nicholls; Fin. Controller: Michael Gordon.
*Labels: (Owned)* Do Little, Paperhouse, Roughneck
*US Reps.:* The Orchard, Redeye Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Firebird Music,** Kyrle House Studios, Edde Cross St., Ross-on-Wye, Herefordshire, HR9 7BZ, (+44) 1989.762 269, E-Mail: info@phoenixj.com, Web Site: www.phoenixj.com, www.firebird.com, CEO: Peter Martin; Producer: Phoenix J.

**First Night Records,** 3 Warren Mews, London, W1T 6AN, (+44) 20.7383 7767, Fax: (+44) 20.7383 3020, E-Mail: info@firstnightrecords.com, Web Site: www.first-night-records.com

**Flamencovision,** 54 Windsor Rd., Finchley, London, N3 3SS, (+44) 20.8346 4500, Fax: (+44) 20.8346 2488, E-Mail: info@flamencovision.com, Web Site: www.flamencovision.com, Contact: Helen Martin.

**Flashlight Records,** 22 Fitzroy Ct., Shepherd's Hill, Highgate, London, N6 5RD, (+44) 20.8340 6428, Fax: (+44) 20.8340 0136, E-Mail: flashlightrecords@hotmail.com, CEO: Eddie Lewisohn; Mktg. Dir.: Suzi Robinson.

**The Flying Music Group Ltd.,** 110 Clarendon Rd., London, W11 2HR, (+44) 20.7221 7799, Fax: (+44) 20.7221 5016, E-Mail: info@flyingmusic.co.uk, Web Site: www.flyingmusic.com, Joint MD: Paul K. Walden; Joint MD: Derek Nicol.
*Labels: (Distributed)* Flying

**Folksound Records,** 250 Earlsdon Ave. North, Coventry, West Midlands, CV5 6GX, (+44) 2476.711 935, Fax: (+44) 2476.711 191, E-Mail: rootsrecs@btclick.com, MD: Graham Bradshaw.

**4AD,** 17-19 Alma Rd., Wandsworth, London, SW18 1AA, (+44) 20.8870 9724, Fax: (+44) 20.8874 6600, E-Mail: fourad@almaroad.co.uk, Web Site: www.4ad.com, MD: Chris Sharp; Head of A&R: Ed Horrox; Press 4ad/Beggars Banquet: Colleen Maloney.

**Free Reed Music Ltd.,** The Cedars, Field Ln., Belper, Derbyshire, DE56 1DD, (+44) 1773.824 157, Fax: (+44) 1773.825 573, E-Mail: neil.wayne@free-reed.co.uk, Web Site: www.free-reed.co.uk, Owner: Neil Wayne.
*Labels: (Owned)* Free Reed
*US Reps.:* Sidestreet Distributing

**Furious Records,** PO Box 40, Arundel, BN18 0UQ, (+44) 1243.558 444, Fax: (+44) 1243.558 455, E-Mail: info@furiousrecords.co.uk, Web Site: www.furiousrecords.co.uk, Contact: Jonathan Brown; Contact: Clive Sherwood; Contact: Dan Boreham; Contact: Mark Debnam.
*Labels: (Distributed)* EMI
*Int'l Reps.:* Universal Music Operations Ltd. (United Kingdom)

**Future Legend Records,** PO Box 727, Kenley, Surrey, CR8 5YF, (+44) 208.668 0493, Fax: (+44) 208.668 0493, E-Mail: mouse@mailbox.co.uk, Web Site: www.future.legend.records.freeservers.com, MD: Russel Brennan.
*Labels: (Owned)* Waterloo Sunset, *(Distributed)* FLR Limited

**Future Music Records,** 10 Baddow Rd., Chelmsford, Essex, CM 2 0DG, (+44) 778.686 4263, Fax: (+44) 778.352 490, E-Mail: ttaylor228@aol.com, Web Site: www.fmr-records.com
*Labels: (Owned)* Prototype, StiKKi TiMeS

**Gabadon Music,** 25 Fir St., Sheffield, Yorkshire, S6 3TG, (+44) 114.272 0218, Fax: (+44) 114.272 7001, E-Mail: chris@gabadon.co.uk, Web Site: www.gabadon.co.uk, Dir.: Chris McMahon; Dir.: Paul McMahon.

**Gimell Records,** PO Box 197, Beckley, Oxford, OX3 9YJ, (+44) 1865.358 282, E-Mail: info@gimell.com, Web Site: www.gimell.com, MD: Steve C. Smith.

**Glasgow Records Ltd.,** Lovat House, Gavell Rd., Glasgow, G65 9BS, (+44) 1236.826 555, Fax: (+44) 1236.825 560, E-Mail: info@glasgowrecords.com, Web Site: www.glasgowrecords.com
*Labels: (Distributed)* Squarecircle

**Global Talent Group,** 53 Frith St., London, W1D 4SN, (+44) 20.7292 9600, Fax: (+44) 20.7292 9611, E-

INTERNATIONAL

Mail: info@globaltalentgroup.com, Web Site: www.globaltalentgroup.com, Opns. Dir.: David Forecast; GM Global Talent Publishing: Miller Williams; Mngmt.: Ashley Tabor; Television: Ken Bolam.

**Global Underground,** First Floor, King's House, Forth Banks, Newcastle upon Tyne, NE1 3PA, (+44) 191.232 4064, Fax: (+44) 191.232 5766, Web Site: www.globalunderground.co.uk, GM: Colin Tierney; Dir.: Andy Horsfield.

**Go Ahead Music Ltd.,** Kerchesters, Waterhouse Ln., Kingswood, Surrey, KT20 6HT, (+44) 1737.832 837, Fax: (+44) 1737.833 812, E-Mail: ian@goahead.co.uk, Web Site: www.amphonic.com, Pres.: Ian Dale.

**Good Looking Organisation,** 84 Queens Rd., Watford, Hertfordshire, WD17 2LA, (+44) 1923.690 700, Fax: (+44) 1923.249 495, E-Mail: info@goodlooking.org, licensing@goodlooking.org, Web Site: www.goodlooking.org, Legal/Bus. Aff.: Anna Hickling.
*Labels: (Owned)* Cookin', Deep Rooted Records, Earth Records, Good Looking Records, Looking Good
*Int'l Reps.:* ZYX Music GmbH (Germany)

**Gorgeous Music Ltd.,** Ste. D, 67 Abbey Rd., St. John's Wood, London, NW8 0AE, (+44) 20.7724 2635, Fax: (+44) 20.7724 2635, E-Mail: production@gorgeousmusic.net, Web Site: www.gorgeousmusic.net, Label Mgr.: Victoria Elliott; A&R: David Ross.
*Labels: (Distributed)* Bullett

**Gotham Records,** PO Box 6003, Birmingham, B45 0AR, (+44) 121.477 9553, Fax: (+44) 121.693 2954, E-Mail: mail@gotham-records.com, Web Site: www.gotham-records.com, Pres.: Barry Tomes; A&R: Malcom Goatcher; GM: Carol Tomes; Mktg.: Tara Tomes.
*Labels: (Distributed)* Gotham, Kamera Shy, Non Stop

**Graduate Records & Music,** PO Box 388, Holt Heath, Worcester, WR6 6WQ, (+44) 1905.620 786, Fax: (+44) 1905.620 786, E-Mail: graduaterecords@aol.com, Web Site: www.graduaterecords.com, Pres.: David Virr.
*Labels: (Owned)* Graduate, Ready Steady Go!

**Grand Central Records Ltd.,** 3rd Fl., Habib House, 9 Stevenson Sq., Manchester, M1 1DB, (+44) 161.245 2002, Fax: (+44) 161.245 2003, E-Mail: iain@grandcentralrecords.com, Web Site: www.grandcentralrecords.com, CEO: Phil Hopwood; Label Mgr.: Iain Cooke; Creative Rights: Rachel Wood.

**Grand Records,** The Oysterfleet Hotel, Knightswick Rd., Essex, SS8 7UX, (+44) 1268.694 888, Fax: (+44) 1268.695 009, E-Mail: grandrecords@aol.com, Web Site: www.drfeelgood.de, MD: Chris Fenwick.

**The Grapevine Label / Ritz Records (Div. of Ritz Music Group (RMG)),** 33-35 Wembley Hill Rd., Wembley, Middlesex, HA9 8RT, (+44) 20.8733 1300, Fax: (+44) 20.8782 4707, E-Mail: imail@ritzmusic.com, Web Site: www.rmgplc.com/grapevine, Int'l Dir.: Phil Patterson.

**Grapevine Music Group,** 17 Blenheim Rd., Wakefield, WF1 3JZ, (+44) 1924.299 461, Fax: (+44) 1924.299 463, E-Mail: info@grapevine-soul.com, Web Site: www.grapevine-soul.com, Bus./Licensing Partner: Gary J. Cape; A&R Partner: John H. Anderson; Prodn./A&R Consultant: Paul Mooney.

**Great Western Records,** Rock House, London Rd., St. Mary's, Chalford, Gloucester, GL6 8PU, (+44) 1453.886 252, Fax: (+44) 1453.885 361, E-Mail: rolle38374@aol.com, Pres.: John Beecher.

**Greensleeves Records Ltd.,** Unit 14, Metro Centre, St. John's Rd., Isleworth, Middlesex, TW7 6NJ, (+44) 20.8758 0564, Fax: (+44) 20.8758 0811, E-Mail: mail@greensleeves.net, Web Site: www.greensleeves.net, VP Sales USA: Frank Mendez; MD: Chris Sedgwick; A&R Dir.: Chris Cracknell; Bus. Devel. Mgr./Int'l Sales Mgr.: Oliver Geywitz.
*Labels. (Distributed)* Alpha & Omega, Jah Shaka
*US Reps.:* Select-O-Hits, Inc.
*Int'l Reps.:* PIAS France (France), Pinnacle Records (United Kingdom)

**Greentrax Recordings Ltd.,** Cockenzie Business Centre, Edinburgh Rd., Cockenzie, East Lothian, EH32 OXL, (+44) 1875.815 888, Fax: (+44) 1875.813 545, E-Mail: greentrax@aol.com, Web Site: www.greentrax.com, MD: Ian David Green; Office Mgr.: Marina Wilson; Promo. Mgr.: Cath Mack.
*Labels: (Owned)* Culburnie (UK), G2, Greentrax
*US Reps.:* Celtic Music USA

**Groovin' Records,** PO Box 39, Hoylake, CH47 2HP, (+44) 151.632 6156, Fax: (+44) 151.632 6156, E-Mail: info@groovinrecords.com, Web Site: www.groovinrecords.com, MD: Al Willard Peterson.

**Gull Records / Q Zone Ltd.,** 21C Heathmans Rd., Parsons Green, London, SW6 4TJ, (+44) 20.7731 9321, Fax: (+44) 20.7731 9314, E-Mail: gull@darah.co.uk, MD-Gull: Irene Howells; MD-Q Zone: David Howells; GM-Q Zone: Nicki L'Amy.
*Labels: (Owned)* Q Zone Ltd.

**Gut Records Ltd. / Gut Music,** Byron House, 112A Shirland Rd., London, W9 2EQ, (+44) 20.7266 0777, Fax: (+44) 20.7266 7734, E-Mail: fraser@gutrecords.com, Web Site: www.gutrecords.com, Chrmn.: Guy Holmes; MD: Steve Tandy; Head of A&R: Paul Martin; Dir.- Mktg./Int'l: Fraser Ealey; Dir.-Bus. Aff.: Danny Olive; Label Mgr.: Beth C.
*Labels: (Owned)* Gut, Gut Instinct
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Habana Music Entertainment Ltd.,** PO Box 370, New Quay, Cornwall, TR8 5Y2, (+44) 1637.831 011, Fax: (+44) 1637.831 037, MD: Rod Buckle; Publishing Mgr.: Alan Whaley.

**Henry Hadaway Record Co.,** Ste. 1, Brittania Business Centre, London, NW2 1ET, (+44) 20.8830 8813, Fax: (+44) 20.8830 8801, E-Mail: hho@hho.co.uk, Web Site: www.hho.co.uk, MD: Henry Hadaway; Mktg.: Sami Chidiac.

**Harbourtown Records,** PO Box 25, Ulverston, Cumbria, LA12 7UN, (+44) 1229.588 290, Fax: (+44) 1229.588 290, E-Mail: records@hartown.demon.co.uk, Web Site: www.harbourtownrecords.com, MD: Gordon Jones.

**Harmonia Mundi (UK) Ltd.,** 45 Vyner St., London, E2 9DQ, (+44) 20.8709 9500, Fax: (+44) 20.8709 9501, E-Mail: info.uk@harmoniamundi.com, Web Site: www.harmoniamundi.com, MD: Serge Rousset; Commercial Mgr.: Simon Astridge.

**Hasmick Promotions Ltd.,** Unit 8, Forest Hill Trading Estate, Perry Vale, London, SE23 2LX, (+44) 20.8291 6777, Fax: (+44) 20.8291 0081, E-Mail: jasmine@hasmick.co.uk, Web Site: www.hasmick.co.uk, MD: Carl Hazeldine.
*Labels: (Distributed)* Giants of Jazz, Jasmine

**Haven Records (Div. of Backs Distribution),** St. Mary's Works, St. Mary's Plain, Norwich, Norfolk, NR3 3AF, (+44) 1603.624 290, (+44) 1603.626 221, Fax: (+44) 1603.619 999, E-Mail: info@backsrecords.co.uk, A&R: Boo Hewardine; A&R: Derek Chapman.

**Headscope,** Street End Ln., Broadoak, Heathfield, TN21 8TU, (+44) 1435.863 994, Fax: (+44) 1435.867 027, E-Mail: info@headscope.co.uk, Web Site: www.headscope.co.uk, MD: Ron Geesin.
*Labels: (Owned)* Ron Geesin, Headscope

**Heavenly Recordings,** 47 Frith St., London, W1D 4SE, (+44) 20.7494 2998, Fax: (+44) 20.7437 3317, E-Mail: email@heavenlyrecordings.com, Web Site: www.heavenly100.com, MD/A&R: Jeff Barrett; MD/A&R: Martin Kelly; Label Mgr.: Spencer Smith; Mgmt.: Andrew Walsh.

**Hed Kandi,** 26-27 Castlereagh St., London, W1H 5DL, E-Mail: info@hedkandi.com, Web Site: www.hedkandi.com, Pres.: Mark Doyle.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Hep Records,** PO Box 50, Pitlochry, PH16 5YL, E-Mail: alarob@hepjazz.co.uk, Web Site: www.hepjazz.com, Pres.: Alastair Robertson.

**HepCat Records & Management (Div. of Panama Music Limited Group of Companies),** Sovereign House, 12 Trewartha Rd., Praa Sands, Penzance, Cornwall, TR20 9ST, (+44) 1736.762 826, Fax: (+44) 1736.763 328, E-Mail: panamus@aol.com, Web Site: www.songwriters-guild.co.uk, www.panamamusic.co.uk, Pres.: Roderick G. Jones; Mktg. Dir.: Carole A. Jones.
*Labels: (Owned)* Mohock, Pure Gold, Rainy Day

**Higher State,** 95-99 North St., London, SW4 0HF, (+44) 20.7627 5656, Fax: (+44) 20.7627 5353, E-Mail: info@higherstate.co.uk, Web Site: www.higherstate.co.uk, Contact: Marc Dillon; Contact: Jamie Pierce; Contact: Patrick Dickins.
*Labels: (Owned)* Higher State, 99 Degrees, 99 North
*Int'l Reps.:* Essential Direct / Essential Exports (United Kingdom), Lasgo Chrysalis (United Kingdom), Windsong International (United Kingdom)

**Hope Recordings / Hope Management / Marine Parade,** Loft 5, The Tobacco Factory, Raleigh Rd., Southville, Bristol, BS1 5JA, (+44) 117.953 5566, Fax: (+44) 117.953 7733, E-Mail: info@hoperecordings.com, Web Site: www.hoperecordings.com, MD: Steve Satterthwaite; MD: Leon Alexander; Label Mgr.: Luke Allen; Artist Mgr.: Matt Rickard; Accts.: Debra Corp.
*Labels: (Owned)* Four Twenty Recordings, Hope Recordings, Marine Parade
*US Reps.:* Studio Distribution

**Hospital Records,** 182-184 Dartmouth Rd., London, SE26 4Q2, (+44) 20.8613 0400, Fax: (+44) 20.8613 0401, E-Mail: info@hospitalrecords.com, Web Site: www.hospitalrecords.com, Label Mgr.: Chris Goss.

**Hot Lead Records,** 2 Laurel Bank, Lowestwood, Huddersfield, Yorkshire, HD7 4ER, (+44) 1484.846 333, Fax: (+44) 1484.846 333, E-Mail: hotleadrec@linoene.net, Dir.: Ian R. Smith; GM: Maurice Lee; Sec.: Angie Scott.
*Labels: (Owned)* F.I., Hot Lead

**Hot Records, Ltd.,** PO Box 333, Brighton, East Sussex, BN1 2EH, (+44) 1403.740 260, Fax: (+44) 1403.740 261, E-Mail: info@hotrecords.uk.com, Web Site: www.hotrecords.com, MD: Martin Jennings.
*Labels: (Owned)* Hot, *(Distributed)* Label X, Preamble, Southern Cross
*Int'l Reps.:* Alternative Distribution Alliance (ADA)

**Hwyl Records,** 2 The Square, Yapham, York, YO42 1PJ, (+44) 1759.304 514, Fax: (+44) 1759.304 514, E-Mail: hwyl@astudios.clara.co.uk, Web Site: www.astudios.clara.co.uk, MD: Steve Jadd; Dir.: Julia Parry; Head of A&R: Vicky Parry; Head of Promo.: Amy Parry.
*Labels: (Owned)* Hiraeth

**Hydrogen Dukebox,** 89 Borough Hish St., London, SE1 1NL, (+44) 20.7357 9799, E-Mail: info@hydrogendukebox.com, Web Site: www.hydrogendukebox.com, Contact: Doug Hart.
*Labels: (Owned)* Hydrogen Dukebox, Recordings of Substance

**Hyperion Records,** 19-20 Chiltonian Industrial Estate, Manor Ln., London, SE12 0TX, (+44) 20.8318 1234, Fax: (+44) 20.8463 1230, E-Mail: info@hyperion-records.co.uk, Web Site: www.hyperion-records.co.uk, Dir./Recording Mgr.: Simon Perry; Accts.: Paul Joseph; Sales Mgr.: Michael Spring; Promo. Mgr.: Jenette Bevin; Prod. Mgr.: Elinoor Wilson.
*Labels: (Owned)* Helios
*Int'l Reps.:* Codaex Nederland (Netherlands), Club CD (Poland)

**I & B Records,** 20 Peertlow Industrial Estates, Olds Approach, Tolpits Ln., Watford, WD18 9SR, (+44) 1923.777 011, Dir.: Eamonn Browne; Dir.: Peter Browne.
*Labels: (Owned)* I&B

**Ignition Management,** 54 Linhope St., London, NW1 6HL, (+44) 20.7298 6000, Fax: (+44) 20.7258 0962, E-Mail: mail@ignition-man.co.uk, Mgr.: Marcus Russell; Mgr.: Alec McKinley.

**Illicit Recordings Ltd. (Div. of Mumbo Jumbo Group),** 2A Southam St., London, W10 5PH, (+44) 20.8960 3253, Fax: (+44) 20.8968 5111, E-Mail: info@illicitrecordings.com, Web Site: www.illicitrecordings.com, Dir.: Ian Clifford; Label Mgr.: Caroline Hayes.

**Imagemaker Sound & Vision,** PO Box 69, Launceston, Cornwall, PL15 7YA, (+44) 1566.86308, Fax: (+44) 1566.86308, E-Mail: mail@timwheater.com, Web Site: www.timwheater.com, Contact: Olive Lister.
*Labels: (Owned)* Imagemaker

**Imaginary Music,** 3 Cyril Wood Ct., 89 West St., Bere Regis, Warham, Dorset, BH20 7HH, (+44) 1929.472 830, E-Mail: gphall@tiscali.co.uk, Web Site: www.ghpall.co.uk, Dir.: G P Hall; Personal Mgr.: David Sykes.
*Labels: (Owned)* River Flow Productions, Stikkii Times
*US Reps.:* NorthCountry Distributors

**In Da' Soul Promotions,** 68 Wharton Ave., Sheffield, Yorkshire, S26 3SA, (+44) 114.287 9882, Fax: (+44) 114.287 9882, A&R/Promo. Mgr.: Mike Ward; Fin./Design Dir.: Jaffa.

**Incentive Music,** PO Box 20153, London, W10 5FG, (+44) 20.7740 8880, Fax: (+44) 20.8968 0167, E-Mail: incentive@incentivemusic.co.uk, Web Site: www.incentivemusic.com, MD: Nick Halkes; Pdct. Mgr.: Anthony Hamer-Hodges.

**Independent Music Group Ltd.,** Independent House, 54 Larkshall Rd., Chingford, London, E4 6PD, (+44) 20.8523 9000, Fax: (+44) 20.8523 8888, E-Mail: erich@independentmusicgroup.com, Web Site: www.independentmusicgroup.com, Pres.: Ellis Rich; Dir. A&R: Andy Bailey; Dir. Creative: Jacqui Brown.
*Labels: (Owned)* One Step Music Ltd.

**Independiente Ltd.,** The Drill Hall, 3 Heathfield Terrace, Chiswick, London, W4 4JE, (+44) 20.8747 8111, Fax: (+44) 20.8747 8113, E-Mail: inde@independiente.co.uk, Web Site: www.independiente.co.uk, Chrmn.: Andy MacDonald; MD: Mark Richardson; GM: Nina Frykberg; Dir. Fin./Bus. Aff.: Neville Acaster.
*Labels: (Distributed)* Fragile, His and Hers, Imprint, Jastoy Entertainment, Ncompass, One Step, Outafocus, Past & Present, Plankton, Recall, Slick Slut, Smitten Frenzy, Soulja
*US Reps.:* Sony BMG Music Entertainment Sales Group

**Inner Harmonies Music,** #5 St. Paul's Close, Worcester, WR11 2EY, (+44) 1386.765 490, E-Mail: annielocke@amserve.net, MD/Sales: Annie Locke.
*Labels: (Owned)* Inner Harmonies Music

**Instant Karma,** 9-10 Savile Row, 2nd Fl., London, W1S 3PF, (+44) 20.7851 0900, Fax: (+44) 20.7851 0901, E-Mail: zen@instantkarma.co.uk, Web Site: www.instantkarma.co.uk, Chrmn.: Rob Dickins.

**Iona Records,** 27-29 Carnoustie Pl., Glasgow, G5 8PH, (+44) 141.420 1881, Fax: (+44) 141.420 1892, E-Mail: iona@iona.com, Web Site: www.iona-records.com, MD: Ronnie Simpson.

**Irma UK,** 8 Putney High St., London, SW15 1SL, (+44) 20.8780 0906, Fax: (+44) 20.8780 0545, E-Mail: irmauk@btinternet.com, Web Site: www.irmagroup.com, Pres.: Massimo Benini; Head of A&R: Umbi Damiani; Export Mgr.: Cesare Cora; Int'l Coord.: Elisa Molisso.

**It Records (Div. of The Really Useful Group),** 22 Tower St., London, WC2H 9TW, (+44) 20.7240 0880, (+44) 20.7539 8168, Fax: (+44) 20.7240 1204, E-Mail: info@itrecords.com, Web Site: www.itrecords.com, MD: Tris Penna; GM: Tracey Connolly; Recordings Mgr.: Paul Tucker; A&R: Bob Stanley.

**J.C. Music / Public Records,** 111 Power Rd., Unit 8, London, W4 5PY, (+44) 20.8563 2223, Fax: (+44) 20.8995 0878, E-Mail: jcmusic@dial.pipex.com, MD: John Campbell; Mgr.: Andy Dutch; Finance/Bus. Aff.: M. Hickey.

**JPH Records,** 31 Woodfield Dr., West Mersea, CO5 8PX, (+44) 1206.382 957, Fax: (+44) 1206.382 957, AR: Shield Narya; MR: Pommi Pandor.

**Jasmine Records (Div. of Hasmick Promotions,Ltd.),** Forest Hill Trading Estate, Unit 8, Perry Vale, London, SE23 2LX, (+44) 20.8291 6777, Fax: (+44) 20.8291 0081, E-Mail: jasmine@hasmick.co.uk, Web Site: www.hasmick.co.uk, MD: Carl Hazeldine.
*Labels: (Owned)* Giants of Jazz, Hasmick, Stetson

**JAY Records,** 107 Kentish Town Rd., London, NW1 8PB, (+44) 207.485 9593, Fax: (+44) 207.485 2282, E-Mail: sales@jayrecords.com, Web Site: www.jayrecords.com, MD: John Yap.
*US Reps.:* Allegro Corp.

**Jeepster Recordings Ltd.,** Second Floor, 11 Highgate Pl., London, SW12 9ER, (+44) 20.8772 0185, Fax: (+44) 20.8772 1092, E-Mail: info@jeepster.co.uk, Web Site: www.jeepster.co.uk, Dir.: Jo D'Andrea; Dir.: Mark Jones.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Jelly Street Music Ltd.,** Chester Terrace, 358 Terrace, 358 Chester Rd., Manchester, M16 9EZ, (+44) 161.872 6006, Fax: (+44) 161.872 6468
*Labels: (Owned)* Breathe

**Jet Star Phonographics,** 155 Acton Ln., London, NW10 7NJ, (+44) 20.8961 5818, Fax: (+44) 20.8965 7008, E-Mail: sales@jet-star.co.uk, Web Site: www.jet-star.co.uk, MD: Carl Palmer; Sales: Tony Berry; A&R: Danny Ray; Sales: Kim Murrey.
*Labels: (Owned)* All Rap Releases, Charm, Pama
*US Reps.:* Innovative Distribution Network (IDN)

**Jewish Music Heritage Recordings,** PO Box 232, Harrow, Middlesex, HA1 2NN, (+44) 20.8909 2445, Fax: (+44) 20.8909 1030, E-Mail: recordings@jmi.org.uk, Web Site: www.jmi.org.uk, MD: Geraldine Auerbach; Dir. Distr.: Noa Lachman.

**June Productions Ltd.,** Toftrees, Church Rd., Woldingham, Surrey, CR3 7JX, (+44) 1883.652 386, Fax: (+44) 1883.652 457, E-Mail: david@mackay99.plus.com, Dir.: Brenda Mackay; MD/Producer: David Mackay.
*Labels: (Owned)* Ozbridge, Tamarin

**Jungle Records,** Old Dairy Mews, 62 Chalk Farm Rd., London, NW1 8AN, (+44) 20.7267 0171, Fax: (+44) 20.7267 0912, E-Mail: enquires@jungle-records.com, Web Site: www.jungle-records.

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com, CEO: Alan Hauser; CEO: Graham Combi; Accounts Admin.: Mark Coaten.
*Labels: (Owned)* Fall Out, Jungle, Middle Earth, Mint, *(Distributed)* Freud, Mortarhate

**Just Music,** Just House, Beavor Ln., London, W6 9UL, (+44) 20.8741 6020, Fax: (+44) 20.8741 8362, E-Mail: justmusic@justmusic.co.uk, Web Site: www.justmusic.co.uk, MD: John Benedict; Dir.: Serena Benedict.

**KFM Records,** 3F3, 69 St. Leonard's St., Edinburgh, EH8 9QR, (+44) 786.647 6330, Fax: (+44) 131.662 1320, E-Mail: info@kfmrecords.com, Web Site: www.kfmrecords.com, Owner: Scott MacDonald.
*US Reps.:* N.A.I.L., Inc. (Northwest Alliance of Indie Labels), Revolver USA Distribution

**KRL,** 9 Watt Rd., Hillington Industrial Est, Hillington, Glasgow, Stra, G52 4RY, (+44) 141.882 9060, (+44) 141.882 9986, Fax: (+44) 141.883 3686, E-Mail: krl@krl.co.uk, Web Site: www.krl.co.uk, MD: Angus McDonald; Dir.: Isabel Gibson Waugh; Sales Dir.: Roy Carcary.
*Labels: (Owned)* Elm, Igus, Lochshore, Monarch, OK

**!K7 Records GmbH,** 1 Devonport Mews, London, W12 8N9, (+44) 20.8762 9910, Fax: (+44) 20.8762 9912, E-Mail: katherine@k7.com, Web Site: k7.com, UK Label Mgr.: Katherine Eykelenboom.

**K-Tel Entertainment (UK) Ltd.,** K-Tel House, 12 Fairway Dr., Greenford, Middlesex, UB6 8PW, (+44) 20.8747 7550, Fax: (+44) 20.8575 2264, E-Mail: sales@k-tel-uk.com, Web Site: www.kteluk.com, GM: Janie Webber; Prodn. Mgr.: Lin Bell; Sales Mgr.: Yasmin Faria.
*Labels: (Owned)* K-Tel

**Keystone Records Ltd.,** 13 Alliance Ct., London, W3 0RB, (+44) 20.8993 7441, Fax: (+44) 20.8992 9993, E-Mail: keystone@dorm.co.uk, Web Site: www.keystone-records.co.uk, A&R/Label Mgr.: John O'Reilly; Pub. Mgr.: David O'Reilly.

**Kickin Music,** Unit 8, Acklam Workshops, 10 Acklam Rd., London, W10 5QZ, (+44) 20.8964 3300, Fax: (+44) 20.8964 4400, E-Mail: info@kickinmusic.com, Web Site: www.kickinmusic.com, MD: Peter Harris; Head Repertoire/Acquisitions: Matt Ward; Artist Relations Mgr.: Christian Larson; A&R: Jonny Williams.
*Labels: (Distributed)* Slip n Slide, Stoned Asia

**Kinetix,** Spireark, Hall Farm, West Clayton, Chorleywood, Hertfordshire, WD3 5EX, (+44) 1923 285 281, Fax: (+44) 1923.285 286, E-Mail: info@kinetix.ltd.uk, Web Site: www.kinetix.org, Chrmn.: Jon Sharp; CFO: Colin Howard.
*Labels: (Owned)* Blisstek

**The Kruger Organisation,** 65 Hill Dr., Hove, East Sussex, BN3 6QU, (+44) 1273.550 088, Fax: (+44) 1273.540 969, E-Mail: hkruger@tkogroup.com, Web Site: www.tkogroup.com, Chrmn. of the Board: Dr. Jeffrey Kruger, MBE; Pres.: Howard Kruger; VP: Michael Cohn; Dir. A&R: Warren Heal; Copyright/Licensing: Mrs. Loraine Lewis; Head of Admin.: Dee Byford.
*Labels: (Owned)* Bulldog, Ember, Energy, Great Voices of the Century, *(Distributed)* United Entertainment

**Kudos Records Ltd.,** 77 Fortess Rd., London, NW5 1AG, (+44) 20.7482 4555, Fax: (+44) 20.7482 4551, E-Mail: kudos@kudosrecords.co.uk, Web Site: www.kudosrecords.co.uk, MD: Danny Ryan; Sales/Label Mgr.: Rosie Srao.
*Labels: (Owned)* Kudos, Royal Palm, *(Distributed)* Abstract Blue, Freestyle, Pork, Touch
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**LOE Entertainment Ltd. / LOE Records Ltd.,** LOE House, 159 Broadhurst Gardens, London, NW6 3AU, (+44) 20.7328 6100, Fax: (+44) 20.7624 6384, E-Mail: enquiries@loe.uk.net, Web Site: www.loe.uk.net, MD: Hiroshi Kato.

**Lammas Records,** 118 The Mount, York, Y024 1AS, (+44) 1904.624 132, Fax: (+44) 1904.624 132, E-Mail: enquiries@lammas.co.uk, Web Site: www.lammas.co.uk, Owner: Lance Andrews; Bus. Mgr.: Samantha Ballard; Webmaster: Edward Andrews.

**Linn Records (Div. of Linn Products),** Floors Rd., Waterfoot, Eaglesham, Glasgow, Strathclyde, 676 DEQ, (+44) 141.303 5027, Fax: (+44) 141.305 5007, E-Mail: info@linnrecords.co.uk, Web Site: www.linnrecords.com, MD: Ivor Tiefenbrun; Linn Records Head: Caroline Dooley.
*Int'l Reps.:* Allegro Corp., Club CD (Poland)

**Lismor Recordings Ltd.,** 27-29 Carnoustie Pl., Glasgow, G5 8PH, (+44) 141.420 1881, Fax: (+44) 141.420 1892, E-Mail: lismor@lismor.com, Web Site: www.lismor.com, Pres.: Ronnie Simpson; Company Secretary: Kate Kenna; A&R: Bob McDowall.
*Labels: (Owned)* Iona

**Lo-Max Records,** PO Box 46052, London, W9 1YE, E-Mail: allison@lomaxrecords.com, Web Site: www.lomaxrecords.com, MD: Allison McGourty.

**LOCK, The** Coachhouse, Mansion Farm, Liverton Hill, Sandway, Maidstone, Kent, ME17 2NJ, (+44) 1622.858 300, Fax: (+44) 1622.858 300, E-Mail: info@eddielock.com, Web Site: www.eddielock.co.uk, MD: Eddie Lock.
*Labels: (Distributed)* LOCK
*Int'l Reps.:* Essential Direct / Essential Exports (United Kingdom)

**Lockjaw Records,** 1 Oaklands, Cradley, Malvern, WR13 5LA, (+44) 1886.880 035, Fax: (+44) 1886.880 135, E-Mail: info@lockjawrecords.co.uk, Web Site: www.lockjawrecords.co.uk

**Lojinx,** BCM Box 2676, London, WC1N 3XX, (+44) 70.9221 5415, Fax: (+44) 70.9221 5425, E-Mail: contact@lojinx.com, Web Site: www.lojinx.com, Contact: Ellie Alexander.

**London Independent Records (Div. of London Independent Music Company),** PO Box 3136, Barnet, EN5 1DY, (+44) 20.8447 3862, Fax: (+44) 20.8447 3862, E-Mail: info@london-independent.co.uk, Web Site: www.london-independent.co.uk, Dir.: Jan Hart.

**Luna Records,** 4 Woodside Terr., Glasgow, G3 7UY, (+44) 141.331 0057, Fax: (+44) 141.331 0058, E-Mail: info@lunarecords.co.uk, Web Site: www.lunarecords.co.uk, MD: Gordon Richardson; Opns. Dir.: Ronnie Gurr.

**Lunar Tunes (Div. of dy-na-mix),** 49 Drayton Rd., Bletchley, Milton Keynes, mk23el, (+44) 1908.270 811, Fax: (+44) 1908.270 822, E-Mail: info@dynamix.demon.co.uk, MD: Eddie Richards.

**Magick Eye,** PO Box 3037, Wokingham, Berkshire, RG40 4GR, (+44) 118.932 8320, Fax: (+44) 118.932 8237, E-Mail: info@magickeye.com, Web Site: www.magickeye.com, MD: Chris Hillman.

**Malaco Records,** 2 Prowse Pl., London, NW1 9PH, (+44) 20.7485 9900, Fax: (+44) 20.7485 6080, E-Mail: peter@cecmanagement.com, Web Site: www.malaco.com, MD: Peter J. Felstead.

**Matador Records, Ltd.,** PO Box 20125, London, W10 5WA, (+44) 20.8969 5533, Fax: (+44) 20.8969 6633, E-Mail: info@matadorrecords.com, Web Site: www.matadorrecords.com, GM: Mike Holdsworth.

**Media Records,** 1 Pepys Ct., 84-86 The Chase, London, SW4 0NF, (+44) 20.7720 7266, Fax: (+44) 20.7720 7255, E-Mail: information@nukleuz.co.uk, Web Site: www.nukleuz.com, Contact: Laura Pritchard.
*Labels: (Owned)* Nukleuz

**Medium Productions,** PO Box 43312, Highbury, London, N5 2XS, (+44) 20.07939 080524, Fax: (+44) 20.8678 1509, E-Mail: info@mediumproductions.co.uk, Web Site: www.mediumproductions.co.uk, Co-Dir.: Debi Zornes.
*Labels: (Owned)* Medium Productions

**Meridian Records,** PO Box 317, Eltham, London, SE9 4SF, (+44) 20.8857 3213, Fax: (+44) 20.8857 0731, E-Mail: mail@meridian-records.co.uk, Web Site: www.meridian-records.co.uk, MD: John Shuttleworth; Mgr.: Richard Hughes.
*Labels: (Owned)* Duo, Meridian
*US Reps.:* Allegro Corp.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Meringue Productions Ltd.,** 37 Church St., Twickenham, Middlesex, TW1 3NR, (+44) 20.8744 2277, Fax: (+44) 20.8744 9333, E-Mail: enquiries@meringue.co.uk, Web Site: www.meringue.co.uk, MD: Richard Lightman; Mktg. Dir.: Lynn Earnshaw; Technical Dir.: Peter Hammond.
*Labels: (Owned)* Meringue

**Metronome Recordings Ltd.,** Beacon House, Commercial Rd., Penryn, Cornwall, TR10 8AR, (+44) 1326.377 738, Fax: (+44) 1326.378 643, E-Mail: metronome@compuserve.com, Web Site: www.metronome.co.uk, MD: Timothy Smithes.
*Labels: (Owned)* Metronome, Soundalive, *(Distributed)* Urtext

**Ministry of Sound,** 103 Gaunt St., London, SE1 6DP, (+44) 870 060 0010, Fax: (+44) 20. 7403 5348, E-Mail: arnie@ministryofsound.com, Web Site: www.ministryofsound.com, Chrmn.: James Palumbo; MD: Kevin Wilson; Head of Brand Licensing: Lucy Salisbury; Mktg. Dir.: Matt Dicks; Station Mgr.: Robert Sharp; Dir.- A&R/Publishing: Mike Sefton.
*Labels: (Owned)* Decadance
*US Reps.:* Navarre Corp.
*Int'l Reps.:* Universal Music & Video Distribution, Bonnier Amigo Music Group (Sweden), Pinnacle Records (United Kingdom)

**Mistral Records,** Unit 6, Ippleden Business Park, Edgelands Ln., Ippleden, Devon, TQ12 5UG, (+44) 1803.813 833, Fax: (+44) 1803.813 141, E-Mail: sales@brio-music-distribution.com, Web Site: www.brio-music-distribution.com, MD: Keith Gould.
*Labels: (Owned)* Purplefolk, Sentinel

**Modest!,** Studios 2-4, Matrix Complex, 91 Peterborough Rd., London, SW6 3BU, (+44) 20.7384 6410, Fax: (+44) 20.7384 6411, Web Site: www.modestmanagement.com, Mgr.: Richard Griffiths; Mgr.: Harry Magee; A&R Mgr.: Will Bloomfield.

**Mojo Records UK,** 27 Poole Rd., Upton, Poole, Dorset, BH16 5HX, (+44) 1202.631 912, Fax: (+44) 1202.788 170, E-Mail: davesau@dircon.co.uk, Web Site: www.mojorecords.co.uk, GM: Dave Saunders.
*Labels: (Owned)* Mojo U.K.
*Int'l Reps.:* Jayrem Records Ltd. (New Zealand)

**Moksha Recordings Ltd.,** PO Box 102, London, E15 2HH, (+44) 20.8555 5423, Fax: (+44) 20.8519 6834, E-Mail: recordings@moksha.co.uk, Web Site: www.moksha.co.uk, Contact: Charles Cosh.

**Moonbeam Music,** Old Repeater Station, Libberton, South Lanarkshire, ML11 8LX, (+44) 1555.841 168, Fax: (+44) 1555.841 168, E-Mail: moonbeam@mrboom.co.uk, Web Site: www.mrboom.co.uk, GM: Andy Munro.

**Mo's Music Machine Ltd. (Div. of Aura Surround Sound Ltd.),** Unit 11, Forest Bus. Park, Argall Ave., Layton, London, E10 7FB, (+44) 20.8520 7264, Fax: (+44) 20.8223 0351, E-Mail: info@mosmusic.co.uk, Web Site: www.mosmusic.co.uk, MD: Morris Czechowicz; Prodn. Mgr.: James Orfeur; Import Mgr.: Gary Kay; Int'l Export Mgr.: Ronny Anderson.
*Labels: (Owned)* Impact/Whitehouse

**Moving Shadow Music,** PO Box 2251, London, SE1 2FH, (+44) 20.7252 2661, Fax: (+44) 20.870.051 2594, E-Mail: info@movingshadow.com, Web Site: www.movingshadow.com, MD: Rob Playford; GM: Scott Garrod; Label Mgr.: Gavin Johnson.

**Mumbo Jumbo Group,** 2A Southam St., London, W10 5PH, (+44) 20.8960 3253, Fax: (+44) 20.8968 5111, E-Mail: info@mumbojumbo.co.uk, Web Site: www.mumbojumbo.co.uk, MD: Ian Clifford; Asst. Mgr.: Caroline Hayes.
*Labels: (Distributed)* Classic Recordings, Europa, Illicit, Music For Freaks, Spacefunk Recordings

**Music Factory Entertainment Group,** Hawthorne House, Fitzwilliam St., Parkgate, Rotherham, South Yorkshire, S62 6EP, (+44) 1709.710 022, Fax: (+44) 1709.523 141, E-Mail: info@musicfactory.co.uk, Web Site: www.mfeg.com, www.musicfactory.co.uk, CEO: Peter Parkin; MD: Andy Pickles.
*Labels: (Owned)* Tidy Trax
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Music For Freaks Ltd. (Div. of Mumbo Jumbo Group),** 2A-6A Southam St., London, W10 5PH, (+44) 20.9860 3253, Fax: (+44) 20.8968 5111, E-Mail: musicforfreaks@mumbojumbo.co.uk, Web Site: www.musicforfreaks.com, A&R: Justin Harris; A&R: Luke Solomon; Label Mgr.: Leon Oakey.

**Music Fusion,** Shepperton Studios Rd., Shepperton, Middlesex, TW17 0QD, (+44) 1932.592 018, Fax: (+44) 1932.592 046, E-Mail: rwcc@tesco.net, Web Site: www.rwcc.com, Chrmn.: Rick Wakeman; Promo. Mgr.: Candy Atcheson; Office Mgr.: Katie Cullinan.
*Labels: (Distributed)* Hope, Music Fusion

**Music Galore,** 105 Emlyn Rd., London, W12 9TG, (+44) 20.8749 3730, E-Mail: brianleafe@aol.com, Pres.: Brian Leafe.
*Labels: (Owned)* Butt, Red Hot, Shanghai

**Mystic Records UK,** Compass House 30-36 E., Bromley, BR1 1QU, (+44) 20.8460 4907, Web Site: www.mysticrecords.co.uk, Contact: Don McKay.

**NMC Recordings Ltd.,** 18-20 Southwark St., 4th Fl., London, SE1 1TJ, (+44) 20.7403 9445, Fax: (+44) 20.7403 9446, E-Mail: nmc@nmcrec.co.uk, Web Site: www.nmcrec.co.uk, Label Mgr.: Hannah Vlcek; Exec. Producer: Colin Matthews; Sales/Mktg. Mgr.: Hannah Teale; Bus./Devel. Exec.: Anne Rushton.
*Labels: (Owned)* NMC
*US Reps.:* Qualiton Imports Ltd.

**NYJO,** 11 Victor Rd., Harrow, Middlesex, HA2 6PT, (+44) 20.8863 2717, Fax: (+44) 20.8863 8685, E-Mail: info@nyjo.org.uk, Web Site: www.nyjo.org.uk, Pres.: W.M.A. Ashton.
*Labels: (Owned)* NYJO

**Nation Records,** 19 All Saints Rd., 1st Fl., Notting Hill, London, W11 1HE, (+44) 20.7792 8167, Fax: (+44) 20.7792 2854, E-Mail: akination@btopenworld.com, Web Site: www.nationrecords.co.uk, MD: Aki Nawaz.
*Labels: (Owned)* FLO, Five Civilized Tribes

**Navras Records,** 22 Sherwood Rd., London, NW4 1AD, (+44) 20.8203 2553, Fax: (+44) 20.8203 2542, E-Mail: music@navrasrecords.com, Web Site: www.navrasrecords.com
*Labels: (Distributed)* Music Today, Times Music

**Nervous Records & Publishing,** 5 Sussex Crescent, Notholt, Middlesex, UB5 4DL, (+44) 20.8423 7373, Fax: (+44) 20.8423 7773, Web Site: www.nervous.co.uk, MD: Roy Williams.
*Labels: (Owned)* Nervous, Rage, *(Distributed)* Bananajuice, Blue Sky, Crazy Love, Drunkabilly, Fury, Goofin, MCG-Medien (Germany), Madhouse, Part, Raucous, Rockstar, Rumble, Spindrift, Stomper Time

**New Leaf Records,** 9 Church Rd., Connington, Peterborough, PE7 3QJ, (+44) 1487.830 778, E-Mail: awclifton@supanet.com, MD: Andrew Clifton.

**New Music Enterprises / New Christian Music (NCMdiscs),** Reach Ln., 'Meredale' The Dell, Leighton Buzzard, Leighton Buzzard, LU7 0AL, (+44) 1525.237 700, Fax: (+44) 1525.237 700, E-Mail: enq@newmusicenterprises.com, Web Site: www.newchristianmusic.co.uk, www.newmusicenterprises.com, www.pauldavisauthor.com, MD: Paul Davis.

**New State Entertainment Ltd.,** Unit 2A, Queens Studios, 121 Salisbury Rd., London, NW6 6RG, (+44) 20.7372 4474, Fax: (+44) 20.7372 4484, (+44) 20.7328 4447, E-Mail: info@newstate.co.uk, Web Site: www.newstate.co.uk, MD: Tom Parkinson; A&R/Creative Dir.: Tim Binns; Financial Dir.: Mike Jones; A&R-Mob Records: Tayo Popoola; Prodn./Mktg.: Darren Latimer.
*Labels: (Owned)* Maelstrom, Mob, New State Recordings, Skyline, *(Distributed)* Nebula Music

**New World Music,** Harmony House, Hillside Rd. East, Bungay, Suffolk, NR35 1RX, (+44) 1986.891 600, Fax: (+44) 1986.891 601, E-Mail: info@newworldmusic.co.uk, Web Site: www.newworldmusic.com, MD: Jeff Stewart; Financial Advisor: Nigel King; UK/Overseas Sales Mgr.: Glenn Payne; A&R: Diane Teager; Mktg. Dir.: Philip Nind.
*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore)

**Nikt Records (Div. of Moneytalks Group),** Cadillac Ranch, Pencraig Uchaf, Cwm Bach, Whitland, Carmarthenshire, SA34 0DT, (+44) 1994.484 466, Fax: (+44) 1994.484 466, E-Mail: info@nikturner.com, Web Site: www.nikturner.com, Contact: Nik Turner.

**Nimbus Records,** Wyastone Leys, Monmouth, Monmouthshire, NP25 3SR, (+44) 1600.890 007, Fax: (+44) 1600.891 052, E-Mail: sales@wyastone.co.uk, Web Site: www.wyastone.co.uk, Bus. Dir.: Antony Smith.
*Labels: (Owned)* Grand Piano, Hermes, Nimbus, Prima Voce, World Music
*US Reps.:* Allegro Corp., Harmonia Mundi USA
*Int'l Reps.:* Festival Mushroom Records (Australia), Preiser Records (Austria), Naxos Deutschland (Germany), Cosmic Sounds Ltd. (Ireland)

**Nineteen Music & Management,** Unit 32, Ransomes Dock, 35-37 Parkgate Rd., London, SW11 4NP, (+44) 20.7801 1919, Fax: (+44) 20.7801 1920, E-Mail: reception@19.co.uk, Web Site: www.19.co.uk, MD: Simon Fuller.

**1967 Records & 14th Floor Recordings,** The Warner Bldg., 28 Kensington Church St., London, W8 4EP, (+44) 20.368 2500, MD: Christian Tattersfield; GM: Peter Hall; Pdct. Mgr.: Elkie Brooks.

**Ninja Tune,** PO Box 4296, London, SE11 4WW, (+44) 20.7820 3535, Fax: (+44) 20.7820 3434, E-Mail: ninja@ninjatune.net, Web Site: www.ninjatune.net, MD - Ninja Tune: Peter Quicke; MD - Big Dada: Will Ashon.
*Labels: (Owned)* Big Dada, Ninja Tune
*US Reps.:* Caroline Distribution
*Int'l Reps.:* Vital Distribution (United Kingdom)

**Noir Records,** 124 Great Portland St., London, W1N 5PG, (+44) 20.7636 2345, Fax: (+44) 20.7580

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0045, E-Mail: select.lp@blueprint.uk.com, Web Site: noirrecords.com, Dir.: Gary Davison.

**Northwood Records,** PO Box 53, Ilford, Essex, IG6 2AL, (+44) 20.8551 5570, Fax: (+44) 20.8550 7537, E-Mail: rayfrensham@btinternet.com

**Now Music Co.,** 15 Tabbs Ln., Scholes, Cleckheaton, BD19 6DY, (+44) 1274.851 365, Fax: (+44) 1274.874 329, E-Mail: nowmusic@now-music.com, Web Site: www.now-music.com, MD: John Wagstaff.

**Ochre Records,** PO Box 155, Cheltenham, Gloucester, GL51 0YS, (+44) 1242.514 332, Fax: (+44) 1242.514 332, E-Mail: ochre@talbot.force9.co.uk, Web Site: www.ochre.co.uk, Contact: Talbot.

**Ogun Records,** 15 Kings Exchange, Tileyard Rd., London, N79 AH, (+44) 20.7619 9111, E-Mail: hazel@cadillacjazz.co.uk, MD: Hazel A. Miller.
*Int'l Reps.:* Verge Music Distribution (Canada)

**One Little Indian,** 34 Trinity Crescent, London, SW17 7AE, (+44) 20.8772 7600, Fax: (+44) 20.8772 7601, E-Mail: info@indian.co.uk, Web Site: www.indian.co.uk, MD: Derek Birkett; Bus. Aff.: Jay Barboor; Int'l Mgr.: Sabrina Scolaro; UK Press: Michelle Polley.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Opera Rara,** 134-146 Curtain Rd., London, EC2A 3AR, (+44) 20.7613 2858, Fax: (+44) 20.7613 2261, E-Mail: info@opera-rara.com, Web Site: www.opera-rara.com, MD: Stephen Revell; Artistic Dir.: Patric Schmid.
*Int'l Reps.:* Preiser Records (Austria), Harmonia Mundi (Benelux) (Belgium)

**ORG Records,** 19 Herbert Gardens, London, NW10 3BX, (+44) 20.8964 3066, E-Mail: organ@organart.demon.co.uk, Web Site: www.organart.com, Pres.: Sean Worrall.

**Outback Records & Publishing (Div. of Outback Music Group),** c/o Valve Recording Studios, Four Winds, Stubbings, Mytholmroyd, Hebden Bridge, HX7 5HP, (+44) 1422.886 161, Fax: (+44) 1422.884 225, E-Mail: valve@outbackmusicgroup.com, Web Site: www.outbackmusicgroup.com, Contact: Stan Black; Contact: Des Horsfall.
*Labels: (Owned)* Outback

**Outcaste Records Ltd.,** Kensal House, 553-579 Harrow Rd., London, W10 4RH, (+44) 208.964 6720, Fax: (+44) 208.994 6087, E-Mail: paul@mvillage.co.uk, Web Site: www.outcaste.com

**Output Recordings,** 110 Curtain Rd., 3rd Fl., London, EC2A 3AH, (+44) 20.7739 8560, Fax: (+44) 20.7739 8561, Label Mgr.: Rob Sandercombe.

**Oval Records,** 326 Brixton Rd., London, SW9 7AA, (+44) 20.7622 0111, Fax: (+44) 20.7737 0894, E-Mail: charlie@ovalmusic.co.uk, Web Site: www.ovalmusic.co.uk, Dir.: Charlie Gillett; Dir.: Gordon Nelki.

**OxRecs Digital,** 37 Inkerman Close, Abingdon, Oxon, OX14 1NH, (+44) 1235.550 589, E-Mail: info@oxrecs.com, Web Site: www.oxrecs.com

**Oyster Music,** Ridge Farm, Rusper Rd., Capel, Surrey, RH5 5HG, (+44) 1306.627 2777, Fax: (+44) 1306.710 032, E-Mail: info@oystermusic.com, Web Site: www.oystermusic.com

**P.H.A.B. Music,** High Notes, Sheerwater Ave., Woodham Weybridge, Surrey, KT15 3DS, (+44) 1932.348 174, Fax: (+44) 1932.340 921, E-Mail: phabmusic@yahoo.co.uk, MD: Philip H.A. Bailey.

**PIAS U.K.,** 338A Ladbroke Grove, London, W10 5AH, (+44) 20.8324 2500, Fax: (+44) 20.8324 0010, E-Mail: mike.heneghan@piasrecordings.com, Web Site: www.pias.com, COO: Nick Hartley; A&R: Carli Kapff.

**PVA Recordings,** Hallow Park, Worcester, WR2 6PG, (+44) 1905.640 663, Fax: (+44) 1905.641 842, E-Mail: pvamanltd@aol.com, A&R: Stephen Pink.

**Palm Pictures,** 8 Kensington Park Rd., London, W11 3BU, (+44) 20.7229 3000, Fax: (+44) 20.7221 9988, E-Mail: islandlife@islandlife.co.uk, Web Site: www.palmpictures.com, Pres.: Suzette Newman; Dir. Acquis.: David Koh.

**Papillon Records / The Hit Label (Div. of Chrysalis Group, PLC),** 13 Bramley Rd., The Chrysalis Building, London, W10 6SP, (+44) 20.7465 6363, Fax: (+44) 20.7465 6296, E-Mail: roye@chrysalis.co.uk, Web Site: www.papillonrecords.co.uk, Acting. MD: David Rowell.
*Labels: (Owned)* Hit Label, Papillion
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Parachute Music Ltd.,** The Croft, Deans Lade Farm, Clay Pit Ln., Litchfield, WS14 0AG, (+44) 1543.253 576, Fax: (+44) 1543.255 184, E-Mail: info@parachutemusic.co.uk, Web Site: www.parachutemusic.co.uk, MD: Mervyn Spence; A&R: Jason Fillingham.

**Park Records,** PO Box 651, Oxford, OX2 9RB, (+44) 1865.241 717, Fax: (+44) 1865.204 556, E-Mail: info@parkrecords.com, Web Site: www.parkrecords.com, Pres.: John Dagnell; Promo.: Rosie Morton; Label Mgr.: Nico Dagnell.
*US Reps.:* City Hall Records
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Parrot Productions Ltd.,** Gilbert St., Cavendish Bldgs, Unit 24, London, W1K 5HJ, (+44) 20.7629 2998, Fax: (+44) 20.7355 3510, Dir.: Cindy Hacker; Dir.: Dave Bennett.

**Passion Records,** 81 Crabtree Ln., Skratch Music House, London, SW6 6LW, (+44) 20.7381 8315, Fax: (+44) 20.7385 6785, E-Mail: ralph@expansion-records.co.uk, Web Site: www.passion-music.com, MD: Les McCutcheon; MD: Nigel Wright.
*Labels: (Owned)* Debut, E-Zee, Elevate, Elicit, Expansion, High On Rhythm, Inside Out, Jumpin' & Pumpin', Mission, Passion, Rave Int'l, SMP, Scratch Music Publishing, Scratch Music Studios, Step Two
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Pavilion Records Ltd.,** Sparrows Green, Wadhurst, East Sussex, TN5 6SJ, (+44) 1892.783 591, Fax: (+44) 1892.784 156, E-Mail: pearl@pavilionrecords.com, Web Site: www.pavilionrecords.com, MD: John Waite.
*Labels: (Owned)* Flapper, Opal, Pearl, Topaz
*US Reps.:* KOCH Entertainment Distribution
*Int'l Reps.:* Preiser Records (Austria), Club CD (Poland), Pinnacle Records (United Kingdom)

**Peacefrog Ltd. / Agenda Music,** PO Box 38171, London, W10 5WU, (+44) 20.7575 3045, Fax: (+44) 20.7575 3047, E-Mail: web@peacefrog.com, web@agendamusic.com, Web Site: www.peacefrog.com, www.agendamusic.com

**Peaceville Records,** PO Box 101, Cleckheaton, West Yorkshire, BD19 4YF, (+44) 1274.878 101, Fax: (+44) 1274.874 313, E-Mail: paul@peaceville.com, Web Site: www.peaceville.com, Dir.: Hammy Halmshaw.
*Labels: (Owned)* Dreamtime
*US Reps.:* Navarre Corp.

**Perfecto Records,** 1 Shorrolds Rd., London, SW6 7TR, (+44) 20.7343 5678, Fax: (+44) 20.7385 2676, E-Mail: info@perfecto-records.co.uk, Web Site: www.perfecto-fc.com, Pres.: Paul Oakenfold.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Plankton Records,** PO Box 13533, London, E7 0S6, (+44) 20.8534 8500, E-Mail: plankton.records@virgin.net, Sr. Partner: Simon Law; Mktg. Mgr.: Keith Dixon.
*Labels: (Owned)* Gutta, Radio, Sea Dream, Wildtracks, Yellow Bike, *(Distributed)* Cantino, Embryo Arts

**Plastic Head Records Ltd.,** Avtech House, Hithercroft Rd., Wallingford, OX1 09DA, (+44) 1491.825 029, Fax: (+44) 1491.826 320, E-Mail: info@plastichead.com, Web Site: www.plastichead.com, Label Mgr.: Lisa Lane; Dir.: Steve Beatty; Dir.: Tom Doherty.
*Labels: (Owned)* Blackend, East World, Golf, Powerage, Rhythm Vicar

**Platipus Records,** Unit 206 Old Gramophone Works, 326 Kensal Rd., London, W10 5BZ, (+44) 20.8969 9009, Fax: (+44) 20.8969 8044, E-Mail: platipus@platipus.com, Web Site: www.platipus.com, Label Mgr.: Jeremy O'Mahoney.
*Labels: (Distributed)* Gekko
*US Reps.:* Studio Distribution

**Pleasuredome,** PO Box 425, London, SW6 3TX, (+44) 207.371 0784, Fax: (+44) 207.736 9212, E-Mail: getdown@thepleasuredome.demon.co.uk, Web Site: www.pleasuredome.co.uk, MD: Holly Johnson; Head Bus. Aff.: Wolfgang Kuhle.

**Plum Projects Records,** 8 Perseverance Pl., Richmond, Surrey, TW9 2PN, (+44) 20.8288 0531, Fax: (+44) 20.8288 0531, E-Mail: ctfws@plumprojects.com, Web Site: www.plumprojects.com, Creative Dir.: Sllm.

**Pollytone Records,** PO Box 124, Ruislip, Middlesex, HA4 9BB, (+44) 1895.638 584, Fax: (+44) 1895.624 793, E-Mail: val@pollyton.demon.co.uk, Web Site: www.pollytone.com

**Polyphonic Reproductions,** PO Box 19292, London, NW109WP, (+44) 20.8459 6194, (+44) 20.8830 0110, Fax: (+44) 20.8451 6470, E-Mail: sales@studio-music.co.uk, MD: Stan Kitchen; Accts. Mgr.: Manu Parel; Mktg./Dist.: Paul Williams.

**Poptones Ltd.,** Two Berkeley Grove, London, NW1 8XY, (+44) 20.7483 2541, Fax: (+44) 20.7722 8412, E-Mail: info@poptones.co.uk, Web Site: www.poptones.co.uk, Pres.: Alan McGee.
*Int'l Reps.:* Pinnacle Records (United Kingdom), Universal Music Operations Ltd. (United Kingdom)

**Pork Recordings / PorkSong Music Publishing,** PO Box 18, Hull, HU1 3YU, (+44) 1482.441 455, Fax: (+44) 1482.441 455, E-Mail: support@pork.co.uk, Web Site: www.pork.co.uk, Partner: David Brennand.
*Int'l Reps.:* Kudos Records Ltd. (United Kingdom)

**Positive Records Ltd.,** 42 Colwith Rd., The Courtyard, London, W6 9EY, (+44) 20.8741 1419, Fax: (+44) 20.8741 3289, E-Mail: trenton@evolverecords.co.uk, Web Site: www.evolverecords.co.uk, MD: Oliver Smallman; MD: Trenton Harrisson.

**The Precious Organisation,** The Townhouse, 1 Park Gate, Glasgow, G3 6DL, (+44) 141.353 2255, Fax: (+44) 141.353 3545, E-Mail: mail@preciousloo.com, MD: Elliot P. Davis.

**Predicaments Recordings,** PO Box 18, Hove, BN3 1WZ, E-Mail: info@justinberkovi.com, Web Site: www.justinberkovi.com, CEO: Justin Berkovi.

**President Records Ltd.,** Units 6 & 7, 11 Wyfold Rd., Fulham, London, SW6 6SE, (+44) 20.7385 7700, Fax: (+44) 20.7385 3402, E-Mail: hits@president-records.co.uk, Web Site: www.president-records.co.uk, MD: David Kassner; A&R/Licensing Mgr.: Monika Weinmann.
*Labels: (Owned)* Joy, *(Distributed)* Rhapsody, Seville

**Prestige Elite Records Ltd.,** 34 Great James St., London, WC1N 3HB, (+44) 20.7405 3786, Fax: (+44) 20.7405 5245, E-Mail: info@prestige-elite.com, Web Site: www.prestige-elite.com, CEO: Keith C. Thomas; Dir.: Chris Baldock.

**Primate Recordings,** 340 Athlon Rd., Alperton, Middlesex, HA0 1BX, (+44) 20.8601 2200, Fax: (+44) 20.8601 2214, E-Mail: music@primedistribution.co.uk, Web Site: www.primedistribution.co.uk, Prod. Mgr.: Clara Ireland.
*Labels: (Owned)* Primary, Primate, Primevil

**Priory Records Ltd.,** 3 Eden Ct., Eden Way, Leighton Buzzard, LU7 4FY, (+44) 1525.377 566, Fax: (+44) 1525.371 477, E-Mail: sales@priory.org.uk, Web Site: www.priory.org.uk, MD: Neil Collier; Sales/Finance Mgr.: C. Ross.
*Labels: (Distributed)* Albany/Troy, Amphion, Beulah, Biddulph, British Music Society, Cramer, Dynamic, Festivo, GOP, Guild, Idis, Ifo, Ikon, Isis, Ivory Classics, Live Classics, Motette, New World, Olympia, Ottavo, Pierian, Priory, Pro Organo, Quilisma, Shellwood, Sterling, Tahra, Triton, Urania, VAI, Vista Vera

**Prism Leisure Corp. Plc,** 1 Dundee Way, Mollison Ave., Enfield, Middlesex, EN3 7SX, (+44) 20.8804 8100, Fax: (+44) 20.8805 8001, E-Mail: music@prismleisure.com, Web Site: www.prismleisure.com, Royalty Mgr.: Andy Harwood; Repertoire Dir.: Steve Brink; Sales Dir.: Simon Checketts; Special Mkts.: Geoff Young; Buyer Pre-Recorded Music: John Parkin; Buyer Video/DVD: Steve Miller; Buyer Computer Games: Paul McGurk.
*Labels: (Owned)* Platinum Music, Prism Classics

**Prison Records,** 13 Sandys Rd., Worcester, WR1 3HE, (+44) 1905.29809, Fax: (+44) 1905.613 023, E-Mail: info@prison-records.com, Web Site: www.prison-records.com, MD: Chris Warren.

**Prolifica Records,**., London, W2, (+44) 20.8964 1917, Fax: (+44) 20.8960 9971, E-Mail: gavino@btclick.com, Web Site: www.prolifica.co.uk, Co-Founder: Gavino Prunas.
*Int'l Reps.:* Universal Music Operations Ltd. (United Kingdom)

**Proper Records Ltd. / Proper Music Publishing,** Unit 1, Gateway Business Ctr., Kangley Bridge Rd., London, SE26 5AN, (+44) 20.8676 5186, Fax: (+44) 20.8676 5190, E-Mail: paul@proper.uk.com, Web Site: www.propermusic.com, MD: Malcolm Mills; Commercial Dir.: Paul Riley.

**Provocateur Records,** 31 Fordwich Rd., Fordwich, Kent, CT2 0BW, (+44) 1227.711 008, Fax: (+44) 1227.712 021, E-Mail: jazz@provocateurrecords.co.uk, Web Site: www.provocateurrecords.co.uk, Label Mgr.: Jo Lilley.

**Pulse Records,** Cammell Lairds, Waterfront Park, Liverpool, CH41 9HP, (+44) 151.649 0427, Fax: (+44) 151.649 0894, E-Mail: info@pulse-records.co.uk, Web Site: www.pulse-records.co.uk, MD: Alan Fennah.

**Purple City Ltd.,** PO Box 31, Bushey, WD23 2PT, (+44) 1923.244 673, Fax: (+44) 1923.244 693, E-Mail: info@purplecitymusic.com, Web Site: www.purplecitymusic.com, MD: Barry Blue; Publishing Mgr.: Lynda West; A&R Mgr.: Jordan Jay; Sales Mgr.: Jordan Harry; Promo. Mgr.: Shanna Robyn.
*Labels: (Owned)* The Escape Artist Co.
*Int'l Reps.:* Universal Music & Video Distribution

**Purple Records (Div. of Darker Than Blue Ltd. UK),** Aizlewood Mill, Nursery St., South Yorkshire, Sheffield, S3 8GG, (+44) 114.234 7346, Fax: (+44) 114.282 3116, E-Mail: ann@darkerthanblue.fsnet.co.uk, Web Site: www.purplerecords.net, MD: Simon Robinson.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Quixotic Records / Stress Management,** PO Box 27947, London, SE7 82N, (+44) 20.8269 0352, Fax: (+44) 20.8269 0353, E-Mail: info@quixoticrecords.com, Web Site: www.quixoticrecords.com, Mgr.: Suzanne Hunt.

**REL Records Ltd.,** 86 Causewayside, Edinburgh, Lothian, EH9 1PY, (+44) 131.668 3366, Fax: (+44) 131.662 4463, E-Mail: rel@relrecords.co.uk, Web Site: www.relrecords.co.uk, Dir.: Neil Ross; Pdct. Mgr.: Bel Emslie; Studio Mgr.: Jane Blackley.
*Labels: (Owned)* R2, Skyline

**ReR Megacorp,** 79 Beulah Rd., Thornton Heath, Surrey, CR7 8JG, (+44) 20.8771 1063, Fax: (+44) 20.8771 3138, E-Mail: rermegacorp@dial.pipex.com, Web Site: www.rermegacorp.com, MD/A&R: Chris Cutler; Dist./Bus. Mgr.: David Petts.
*Labels: (Owned)* Fred, Fredonia, Points East, ReR Megacorp, ReR Recommended

**RSK Entertainment Ltd.,** Unit 3, Home Farm, Welford, Newbury, Berkshire, RG20 8HR, (+44) 1488.608 900, Fax: (+44) 1488.608 901, E-Mail: info@rskentertainment.co.uk, Web Site: www.rskentertainment.co.uk, Dir.: Rashmi Patani; Dir.: Simon Carver; Label Mgr.: Gerry Kelly; Label Mgr.: Matt Groom.

**RTL Music, Records & Production, Distribution (Div. of RTL Group of Companies),** White House Farm, Shropshire, TF9 4HA, (+44) 1630.647 374, Fax: (+44) 1630.647 612, Prodn. Mgr.: Phill Dune; UK A&R Mgr.: Pete Dune; Copyright Mgr.: Xavier Lee; A&R Mgr.: Tanya Woolf; Int'l A&R Mgr.: Ron Dickson; Lawyer: Keith Philips.
*Labels: (Owned)* Check, Grenouille, Lematt Music, Pogo Music, RTFM, Swoop, XRL, Zarg

**React Music Ltd.,** 138B West Hill, Putney, London, SW15 2UE, (+44) 20.8780 0305, Fax: (+44) 20.8788 2889, E-Mail: mailbox@react-music.co.uk, Web Site: www.react-music.co.uk, MD: James Horrocks; Int'l Dir.: Mark Meyer; Label Mgr.: Melissa Kemp; Acct. Mgr.: Dee Farrelly.
*Labels: (Distributed)* React

**Readers Digest Music & Video,** 11 Westferry Circus, Canary Wharf, London, E14 4HE, (+44) 20.7715 8000, Fax: (+44) 20.7715 8722, Web Site: www.readersdigest.co.uk, Repertoire Mgr.-Music: Daniel Sankey.

**Real World Publishing,** Mill Ln., Box, Corsham, Wiltshire, SN13 8PN, (+44) 1225.743 188, Fax: (+44) 1225.744 369, E-Mail: publishing@realworld.co.uk, Web Site: www.realworldmusic.com, Publishing Mgr.: Rob Bozas; Publishing Asst.: Rachael Roberts.
*Labels: (Owned)* Real World Records Ltd.

**Really Useful Records,** 22 Tower St., London, WC2H 9TW, (+44) 20.7240 0880, Fax: (+44) 20.7240 8922, E-Mail: records@reallyuseful.co.uk, stockandamateur@reallyuseful.co.uk, Web Site: www.reallyuseful.com, Owner: Andrew Lloyd Webber; CEO: Bill Taylor; CFO: Richard Hennessy; MD: Tris Penna; Recordings Mgr.: Paul Tucker.

**The Record Label,** The Old School House, PO Bix 224, Twickenham, TW1 2RJ, (+44) 20.8332 7245, Fax: (+44) 20.8948 6982, E-Mail: info@recordlabel.co.uk, Web Site: www.recordlabel.co.uk, Contact: Matt Nicholson.

**Red Bus Records (Div. of AMI Media),** 34 Salisbury St., London, NW8 8QE, (+44) 20.7402 9111, Fax: (+44) 20.7723 3064, Web Site: amimedia.co.uk, MD: Eliot Cohen.
*Labels: (Owned)* Landmark, OVC Ltd., R&B Division, Saraja, Satellite Music

**Red Hot Records,** 105 Emlyn Rd., London, W12 9TG, (+44) 20.8749

INTERNATIONAL

3730, E-Mail: redhotrecs@aol.com, Pres.: Brian Leafe.

**Red Kite Records,** Cwmargenau, Llanwrda, Carms, SA19 8AP, (+44) 1550.722 001, Fax: (+44) 1550.722 022, E-Mail: enquiries@redkiterecords.co.uk, Web Site: www.redkiterecords.co.uk, Pres.: Martin Levan.

**Red Lightnin' Ltd.,** 42 The Street, North Lopham, Diss, Norfolk, IP22 2LU, (+44) 1379.687 693, Fax: (+44) 1379.687 559, E-Mail: peter@redlightnin.com, Web Site: www.redlightnin.com, Dir.: Peter Shertser.
*Labels: (Owned)* Red Lightnin' Ltd.

**Red Sky Records,** PO Box 27, Stroud, Gloucester, GL6 0YQ, (+44) 1453.836 877, Fax: (+44) 1453.836 877, E-Mail: johnny@johnnycoppin.co.uk, Web Site: www.redskyrecords.co.uk, MD/A&R: Johnny Coppin.

**Resurgence (Div. of Voiceprint Group of Companies),** PO Box 50, Houghton-le-Spring, Tyne & Wear, DH4 5AL, (+44) 191.512 1103, Fax: (+44) 191.512 1104, E-Mail: post@voiceprint.co.uk, Web Site: www.voiceprint.co.uk, MD: Robin Ayling.

**Retch Records,** Beult House, Church Fields, Ashford, Kent, TN27 9NR, (+44) 1622.890 611, Fax: (+44) 1622.890 611, E-Mail: mail@locozrecords.com, Web Site: www.locozrecords.com, Owner: Mike Hines.

**Reverb Music Ltd.,** Reverb House, Bennett St., London, W4 2AH, (+44) 20.8747 0660, Fax: (+44) 20.8747 0880, E-Mail: publishing@reverbxl.com, Web Site: www.reverbxl.com, Dir.: Ian Wright; Dir.: Maggi Hickman.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Revolver Music Ltd.,** 152 Goldthorn Hill, Wolverhampton, WV2 3JA, (+44) 1902.345 345, Fax: (+44) 1902.345 155, E-Mail: info@revolver-e.com, Web Site: www.heavymetalrecords.com, www.revolver-records.com, MD: Paul Birch; A&R: Peter Black; Admin.: Anthony Herron; Technical Advisor: Zaid Crowe.
*Labels: (Owned)* Black, FM, Heavy Metal America, Heavy Metal, Revolver
*Int'l Reps.:* Universal Music & Video Distribution, Pinnacle Records (United Kingdom)

**Rhythmbeat Records,** PO Box 640 Bromley, Kent, BR1 4XZ, (+44) 20.8280 4589, Fax: (+44) 20.8690 6515, E-Mail: macjaja@aol.com, Mgr.: R. Mac.
*Labels: (Owned)* Cross Over Music, Heavenly Dance

**Right Recordings Ltd.,** 177 High St., Harlesden, London, NW10 4TE, (+44) 20.8961 3889, Fax: (+44) 20.8961 4620, E-Mail: john.rightrecordings@btopenworld.com, Dir.: David Landau; Dir.: John Kaufman.
*Labels: (Distributed)* Right Recordings, Ltd.

**Ritz Records (Div. of Ritz Music Group (RMG)),** 33-35 Wembley Hill Rd., Wembley, Middlesex, HA9 8RT, (+44) 20.8733 1300, Fax: (+44) 20.8903 5859, E-Mail: marks@rmgplc.com, Web Site: www.rmgplc.com, Chrmn.: Ron Winter.
*Labels: (Owned)* Death Row U.K., Grapevine, Ritz

**Riverboat / World Music Network (WMN),** 6 Abbeville Mews, 88 Clapham Park Rd., London, SW4 7BX, (+44) 20.7498 5252, Fax: (+44) 20.7498 5353, E-Mail: post@worldmusic.net, Web Site: www.worldmusic.net, MD: Phil Stanton; Financial Dir.: Sandra Alayon-Stanton.

**Riverhorse Records / Riverhorse Songs Ltd.,** 32 Lexington St., London, W1F 0LQ, (+44) 20.7255 8777, Fax: (+44) 20.7255 8778, Contact: Brian Scholfield.

**Riverman Records, Management & Concerts,** Top Fl., George House, Brecon Rd., London, W6 8PY, (+44) 20.7381 4000, Fax: (+44) 20.7381 9666, E-Mail: info@riverman.co.uk, Web Site: www.riverman.co.uk, Co-Pres.: Alex Weston; Co-Pres.: David McLean.

**Riverside Records Ltd.,** PO Box 16595, London, SW6 6FH, (+44) 79566 20727, Fax: (+44) 20790 06521, E-Mail: info@riversiderecords.com, Web Site: www.riversiderecords.com, MD: Gil Garagnon.

**Roadrunner Records,** Tech West House, 10 Warple Way, Acton, London, W3 0UE, (+44) 20.8749 2984, Fax: (+44) 20.8749 2523, E-Mail: mpalmer@roadrunnerrecords.co.uk, Web Site: www.roadrunnerrecords.co.uk, GM: Mark Palmer; Head of Press: Michelle Kerr.
*Labels: (Owned)* Arcade Music, Roadrunner

**Rogue Records,** PO Box 337, London, N4 1TW, (+44) 20.8340 9651, Fax: (+44) 20.8348 5626, E-Mail: rogue@frootsmag.com, Web Site: www.frootsmag.com/beatnik, MD: Ian Anderson.
*Labels: (Owned)* Sakay, Weekend Beatnik

**Rollercoaster Records,** Rock House, London Rd., St. Mary's, Chalford, Gloucester, GL6 8PU, (+44) 845.456 9759, Fax: (+44) 845.456 9760, E-Mail: info@rollercoasterrecords.com, Web Site: www.rollercoasterrecords.com, Owner/Pres.: John Beecher; Int'l Dir.: J.I. Allison; GM: Yvonne Saunders.
*Labels: (Owned)* Rollercoaster, Swan, Thunder, *(Distributed)* Bear Family, Bear Tracks
*US Reps.:* Harvest Media Group

**Romophone,** PO Box 222, Newton Abbot, Devon, TQ12 4TN, (+44) 1626.872 728, Fax: (+44) 1626.872 728, E-Mail: romophone@eclipse.co.uk, Web Site: www.romophone.co.uk
*Int'l Reps.:* Preiser Records (Austria)

**Ross Records,** 30 Main St., Turriff, Aberdeenshire, AB53 4AD, (+44) 1888.568 899, Fax: (+44) 1888.568 890, E-Mail: gibson@rossrecords.com, Web Site: www.rossrecords.com, MD: Gibson Ross.
*Labels: (Owned)* Ross

**Rotator Records,** Rotator Studios, Interzone House, 74-77 Magdalen, Oxford, OX4 1RE, (+44) 1865.205 600, Fax: (+44) 1865.205 700, E-Mail: info@rotator.co.uk, Web Site: www.rotator.co.uk, MD: Richard Cotton; A&R: Nataline Borg.
*Labels: (Owned)* Amazing Feet, Rotator

**Rough Trade Records & Management,** 66 Golborne Rd., London, W10 5PS, (+44) 20.8960 9888, Fax: (+44) 20.8968 6715, E-Mail: pru.harris@roughtraderecords.com, Web Site: www.roughtraderecords.com, Mgr.: Geoff Travis; Mgr.: Jeanette Lee; Finance: Patsy Winkelman.
*US Reps.:* Ryko Distribution
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Rubicon Records,** 59 Park View Rd., London, NW10 1AJ, (+44) 181.450 5154, Fax: (+44) 181.452 0187, E-Mail: rubiconrecords@btopenworld.com, Web Site: www.rubiconrecords.co.uk, MD: Graham Le Fevre.

**Rumour Records,** 15 Falcon Rd., Tempo House, London, SW112PJ, (+44) 20.7228 6821, Fax: (+44) 20.7228 6972, E-Mail: post@rumour.demon.co.uk, Web Site: www.rumourrecords.com, Dir.: Anne Plaxton.
*Labels: (Owned)* Branded, Club Buzz, Dust2Dust, Escapade, Full Fat Records, Gold Top Records, Klone, Tempo Tunes, *(Distributed)* Gain, Goa Trance, Stone Groove, Treat

**Rykodisc,** 329 Latimer Rd., London, W10 6RA, (+44) 20.8960 3311, Fax: (+44) 20.8960 6068, E-Mail: rykoeuro@rykodisc.com, Web Site: www.rykodisc.com, MD: Erik James; Sales/Mktg. Dir.: Andy Childs.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**SBS Records,** PO Box 37, Blackwood, Gwent, South Wales, NP12 2YQ, (+44) 1495.201 116, Fax: (+44) 1495.201 190, E-Mail: enquiry@sbsrecords.co.uk, Web Site: www.sbsrecords.co.uk, Prod.: Glenn Powell.

**Sain Recordings,** Llandwrog, Caernarfon, Gwynedd, LL54 5TG, (+44) 1286.831 111, Fax: (+44) 1286.831 497, E-Mail: sain@sainwales.com, Web Site: www.sainwales.com, Dir.: Dafydd Iwan; Multi-Media Dir.: O.P. Huws; Mng./A&R Dir.: Dafydd Roberts; Promo. Mgr.: Ellen Davies.
*Labels: (Owned)* Cambrian, Crai, Sain, Tryfan
*Int'l Reps.:* Preiser Records (Austria)

**The Sales Office / Sunflower Records,** Unit 4, Leaches Farm Bus. Centre, Bicester Rd., Kingswood, Aylesbury, Buckinghamshire, HP18 0RR, (+44) 1296.771 068, Fax: (+44) 1296.771 069, E-Mail: sales@thesalesoffice.co.uk, Web Site: www.thesalesoffice.co.uk, MD: Nigel French.

**Santuary Classics (Div. of Sanctuary Group PLC),** Sanctuary House, 45/53 Sinclair Rd., London, W14 0NS, (+44) 20.7300 1888, Fax: (+44) 20.7300 1306, E-Mail: info@sanctuaryclassics.com, Web Site: www.santuaryclassics.com, MD: Chris Craker; Living Era Mgr.: Ray Crick; Promo./Press Mgr.: Karen Pitchford; Pdct. Mgr.: Jason Jones.
*Labels: (Owned)* ASV, Black Box, Gaudeamus, Halle, Living Era, Resonance, White Line
*US Reps.:* KOCH Entertainment Distribution

**Sanctuary Group PLC,** Sanctuary House, 45-53 Sinclair Rd., London, W14 0NS, (+44) 20.7602 6351, Fax: (+44) 20.7603 5941, Web Site: www.sanctuaryrecordsgroup.com, Exec. Chrmn.: Andy Taylor; CEO: Merck Mercuriadis; CEO Sanctuary Recorded Music Worldwide: Joe Cokell; CEO Sanctuary Records Grp. N. America: Tom Lipsky; Pres. Sanctuary Music Div.: Rod Smallwood; Finance Dir./CEO New Media Div.: Mike Miller; CEO Sanctuary Artist Services: Aky Najeeb; CEO Studio Div.: Chris Jerome; VP Int'l Mktg./Promo.: Julian Wall; Exec. Dir. Bus. Aff.: Martin Haxby.
*Labels: (Owned)* A S V, Black Box, CMC Int'l, Castle Music, Castle Pie, Castle Select, Creole, Essential, Joint Adventure, Massive Music, Metal-Is, Noise, Pulse, Renaissance Collectors, Rhino, Sacred Music, Sanctuary, Sequel, *(Distributed)* Evangeline, Fantastic Plastic, Rough Trade
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Savoy Records,** PO Box 271, Coulsdon, Surrey, CR5 3TR, (+44) 1737.554 739, Fax: (+44) 1737.556 737, E-Mail: admin@savoymusic.com, Web Site: www.savoymusic.com, Contact: Wendy Smith.

**Schnitzel Records,** PO Box 37291, London, SW11 5TX, (+44) 20.7740 700 739, Fax: (+44) 20.788 3477 244, E-Mail: info@schnitzel.co.uk, Web Site: www.schnitzel.co.uk, Label Mgr.: Oliver Geywitz; Label Mgr. Germany: Thomas Simon.

**Scotdisc (Div. of BGS Productions Ltd),** Newtown St., Kilsyth, Glasgow, G65 0JY, (+44) 1236.821 081, Fax: (+44) 1236.826 900, E-Mail: nscott@scotdisc.co.uk, Web Site: www.scotdisc.co.uk, Music Dir.: Dougie Stevenson.
*Labels: (Owned)* River, Scotdisc
*US Reps.:* Allegro Corp.

**See For Miles,** Unit 20A, Littleton House, Littleton Rd., Ashford, Middlesex, TW15 1UU, (+44) 1753. 751 177, Fax: (+44) 241 168, E-Mail: sfm@highnote.co.uk, Web Site: www.seeformiles.co.uk, GM: Steve Waters; MD: Colin Miles.

**Seeca Music,** Mortlake Business Centre, 20 Mortlake High St., London, SW14 8JN, (+44) 20.8487 8622, Fax: (+44) 20.8487 8621, E-Mail: info@seeca.co.uk, Web Site: www.seeca.co.uk, A&R Dir.: Louise Martins; Finance Dir.: Michael Scott; IT Dir.: Chris Blair.

**Serengeti Records,** Gemma House, 43A Old Woking Rd., West Byfleet, Weybridge, Surrey, KT14 6LG, (+44) 1932.351 925, Fax: (+44) 1932.336 431, E-Mail: info@serengeti-records.com, Web Site: www.media-packaging.co.uk, MD: Martin Howell.

**Serious Records,** PO Box 1425, London, LW6 4FX, (+44) 20.7705 4285, Fax: (+44) 20.7705 4341, E-Mail: info@umusic.com, Web Site: www.seriousworld.com, MD: Sam O'Riordan; A&R/Label Mgr.: Dave Lambert; MD: Simon Betolsky; Admin.: Jessica Ryan.

**Seriously Groovy Music Ltd.,** 28 D'Arblay St., 3rd Fl., London, W1F 8EW, (+44) 20.7439 1947, Fax: (+44) 20.7734 7540, E-Mail: info@seriouslygroovy.com, Web Site: www.seriouslygroovy.com, Dir.: Dave Holmes; Dir.: Lorraine Snape.
*Labels: (Owned)* Infur, Saucer, Soda, Sofa
*Int'l Reps.:* Sonic Rendezvous DCM (Netherlands)

**Setanta Records,** 174 Camden Rd., London, NW1 9HJ, (+44) 20.7284 4877, Fax: (+44) 20.7284 4577, E-Mail: info@setantarecords.com, Web Site: www.setantarecords.com, MD/Int'l Mgr.: Keith Cullen; Label Mgr.: Nina Watson.

**706 Records,** 202 Fulham Rd., c/o Muirhead Management, London, SW10 9P, (+44) 20.7351 5167, Fax: (+44) 20.7352 1514, E-Mail: muirhead_management@compuserve.com, MD: Dennis Muirhead.
*Labels: (Owned)* 706

**Shade Factor Productions Ltd.,** 4 Cleveland Sq., Bayswater, London, W2 6DH, (+44) 20.7402 6477, Fax: (+44) 20.7402 7144, E-Mail: mail@shadefactor.com, Web Site: www.shadefactor.com, MD: Ann Symonds.

**ShanelsWorldProductions,** 31 Basset Rd., Sittingbourne, Kent, ME10 1JR, (+44) 7773.792 629, E-Mail: info@shanelsworld.com, Web Site: www.shanelsworld.com, Pres.: Shanel Cuthbert.

**Sharpe Music,** 9A Irish St., Dungannon, BT7 1DB, (+44) 28.8772 4621, Fax: (+44) 28.8775 2195, E-Mail: sharpemusic@email.com, Web Site: www.sharpemusicireland.com, MD: Raymond Stewart.
*Labels: (Owned)* Commercial Recordings, Paddys Land Music, Sharpe Music

**Shifty Disco,** 65 George St., Oxford, Oxon, OX1 2BQ, (+44) 1865.798 791, Fax: (+44) 1865.798 792, E-Mail: info@shiftydisco.com, Web Site: www.shiftydisco.com, Dir.: Dave Newton; A&R: Angela Sammon; PR/Press/Radio/Promo.: Media.
*Labels: (Owned)* Star Harbour

**Shoeshine / Spit & Polish Records,** PO Box 15193, Glasgow, G2 6LB, (+44) 141.204 565, Fax: (+44) 141.204 565, E-Mail: info@shoeshine.co.uk, Web Site: www.shoeshine.co.uk, Pres.: Francis Macdonald.

**Shotgun Charlie Records,** 155 Drews Ln., Ward End, Birmingham, B8 2QF, (+44) 121.070500 57140, E-Mail: info@shotguncharlie.co.uk, Web Site: www.shotguncharlie.co.uk, GM: Dean Cook; Label Mgr.: George Bond.
*Labels: (Owned)* Briar, GBB, Jamart, Machine Boy, Shotgun Charlie, Tenboy, *(Distributed)* Cobrax

**Signum Records Ltd.,** Unit 14, 21 Wadsworth Rd., Perivale, Middlesex, UB6 7JD, (+44) 208.997 4000, Fax: (+44) 208.998 5767, E-Mail: info@signumrecords.com, Web Site: www.signumrecords.com, Dir.: Alistair Dixon; Dir.: Stephen Long; GM: Jan Hart.
*US Reps.:* Qualiton Imports Ltd.

**Silva Screen Records Ltd.,** 3 Prowse Place, Camden Town, London, NW1 9PH, (+44) 20.7428 5500, Fax: (+44) 20.7482 2385, E-Mail: info@silvascreen.co.uk, Web Site: www.silvascreen.co.uk, MD: Reynold D'Silva; Int'l Mgr.: Peter Compton; Licensing/Royalties: David Stoner; Head of Sales: Stephen Southam.
*Labels: (Owned)* CMP, Hip Bop, Hip Bop Essence, Primetime, Silva Classics, Silva Screen, X-Squared
*US Reps.:* KOCH Entertainment Distribution

**Silver Sounds (CD) Ltd. (Div. of Dress Circle),** Unit 1 Warehams Lane, Heartfordshire, SG14 1LA, (+44) 1992.558 344, Fax: (+44) 1992.558 684, E-Mail: info@silversounds.co.uk, Web Site: www.dresscircle.co.uk, MD: Murray Allan; Sales Mgr.: Dominique Matica; Opns. Mgr.: Debbie Fossett.
*Labels: (Owned)* Dress Circle

**Silverword Music Group,** 16 Limetress Ave., Llangattock, Crickhowell, Powys, NP8 1LB, (+44) 1873.810 142, Fax: (+44) 1873.811 557, E-Mail: silvergb@aol.com, Web Site: www.silverword.co.uk, Owner: Kevin Holland-King.
*Labels: (Distributed)* Associate, Chateau, Gallic, Luggage, Optimum, Silverword, Vagabond

**Simply Vinyl, Ltd.,** Unit 4, Pavillions #2, East Rd., South Wimbledon, London, SW19 1UW, (+44) 20.8545 8580, Fax: (+44) 20.8545 8581, E-Mail: info@simplyvinyl.com, Web Site: www.simplyvinyl.com, Dir.: Mike Morrison; Dir.: Mike Loveday; Int'l Sales: Mike Gelhing.
*Labels: (Owned)* Simply 12, Ltd.
*Int'l Reps.:* T.H.E. Export (United Kingdom)

**679 Recordings (Div. of Warner Music UK),** 2nd Fl., 172 Arlington Rd., London, NW1 7HL, (+44) 207.284 5780, MD: Nick Worthington; A&R: Dan Stacey.

**Skint Records / Loaded Records,** PO Box 174, Brighton, East Sussex, BN1 4BA, (+44) 1273.738 527, Fax: (+44) 1273.208 766, E-Mail: mail@skint.net, mail@loadedrecords.com, Web Site: www.skint.net, www.loadedrecords.com, Pres.: JC Reid.

**Snapper Music (Div. of Morrison Music),** One Star St., London, W2 1QD, (+44) 20.7563 5500, Fax: (+44) 20.7563 5599, E-Mail: sales@snappermusic.com, Web Site: www.snappermusic.com, www.peaceville.com, CEO/GM: Jon Beecher; Dir.: Cliff Dane; Dir.: Dougie Dudgeon; Sales/Mktg. Mgr.: Johnny Wilks.
*Labels: (Owned)* Recall, Snapper Classics
*US Reps.:* Navarre Corp., The Orchard
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Solent Records / Solent Songs,** PO Box 22, Newport, Isle of Wight, PO30 1LZ, (+44) 1983.524 110, Fax: (+44) 870.762 0132, E-Mail: md@solentrecords.co.uk, Web Site: www.solentrecords.co.uk, Owner: John Waterman.
*Labels: (Distributed)* Solent

**Soma Quality Recordings,** 2nd Fl., 342 Argyle St., Glasgow, G2 8LY, (+44) 141.221 9446, Fax: (+44) 141.226 5557, E-Mail: info@somarecords.com, Web Site: www.somarecords.com, MD: Dave Clarke; GM: Richard Brown; Mgr.: Crae Caldwell.

**Some Bizarre,** 14 Tottenham Court Rd., London, WC2H 8LP, (+44) 20.7836 9995, Fax: (+44) 20.8348 2526, E-Mail: info@somebizarre.com, Web Site: www.somebizarre.com, Pres.: Stevo Pearce; A&R: Andy Pettit.
*Labels: (Owned)* Irksome Recordings, Some Bizarre

**Songlife (Div. of Woodward Brothers Organization),** 38 Radnor Park Rd., Folkestone, Kent, CT19 5AU, (+44) 1303.256 959, E-

INTERNATIONAL

Mail: vernon@songlife.co.uk. Web Site: www.songlife.co.uk, MD: V. Woodward; A&R: D. Woodward.
*Labels: (Owned)* Ashanti, Woodward Bros.

**Sonic 360,** 33 Riding House St., London, W1W 7DZ, (+44) 20.7636 3939, Fax: (+44) 20.7636 0033, E-Mail: info@sonic360.com, Web Site: www.sonic360.com, CEO: Chris Allison; A&R: Zen Grisdale; Press: Catherine Ross; Radio Promo.: Marc Raue.
*Labels: (Owned)* Beyond Beta, Head + Arm. Raising Grass, Sombrero

**Sound & Media Ltd.,** Unit 2, Phase 2, Berches Industrial Estate, East Grinstead, West Sussex, RH19 1UB, (+44) 1342.310 100, Fax: (+44) 1342.326 122, Web Site: www.soundandmedia.co.uk, Chrmn.: Peter Collins; MD: Phil Worsford; Label Mgr.: Dave Norrway.
*Labels: (Owned)* Calibre, Club Masters, More Music, Summit, *(Distributed)* SAM

**Sound and Video Gems,** Quaker Coppice, Crewe, Cheshire, CW1 6EY, (+44) 1270.589 321, Fax: (+44) 1270.587 438, MD: M. Bates.

**Southern Records,** PO Box 59, London, N22 8NS, (+44) 20.8888 8949, Fax: (+44) 20.8889 6166, E-Mail: info@southern.com, Web Site: www.southern.com, Sales/ Label Mgr.: Alison Shnackenberg.
*Labels: (Owned)* Bluurg, Crass, Southern

**Spirit Music and Media,** PO Box 30884, London, W12 91X, (+44) 20.8746 7461, Fax: (+44) 20.8749 7441, Mgr.: David Jaymes; Mgr.: Tom Maxell.
*Labels: (Distributed)* Independent Records, Ltd.

**Splash Records Ltd.,** 29 Manor House, Marylebone Rd., London, NW1 5NP, (+44) 20.7723 7177, Fax: (+44) 20.7262 0775, E-Mail: splashrecords.uk@btconnect.com, Web Site: www.splashrecords.com, Contact: Chas Peate.

**Sprawl Imprint,** 63 Windmill Rd., Brentford, Middlesex, TW8 0QQ, (+44) 20.8568 3145, Fax: (+44) 20.8568 3145, E-Mail: info@sprawl.org.uk, Web Site: www.sprawl.org.uk, Pres./A&R/Creative Servs.: Douglas Benford; CEO/ Mktg./Publicity: Iris Garrelss.
*Labels: (Distributed)* Pantunes, Surburbs of Hell

**Spring Vale,** Chantry Park Rd., Springvale Farm, Ipswich, Suffolk, IP8 3AS, (+44) 1473.288 388, E-Mail: springvalestudios@btinternet.com, Web Site: www.louiserobey.com, Dir.: Mark Harwood.

**Springthyme Records,** Balmalcolm House, Kingskettle, Fife, KY157TJ, (+44) 1337.830 773, Fax: (+44) 1337.831 773, E-Mail: music@springthyme.co.uk, Web Site: www.springthyme.co.uk, Dir.: Peter Shepheard.
*Labels: (Owned)* Springthyme

**Square Biz Records Ltd. (Div. of Sujiro Prodns. Ltd.),** 65A Beresford Rd., London, N5 2HR, (+44) 20.7354 0841, Fax: (+44) 20.7503 6457, E-Mail: sujiro.gray@btinternet.com. Pres.: Jimmie Gray.
*Labels: (Distributed)* Over the Hump

**State Records,** 67 Upper Berkeley St., London, W1H 7QX, (+44) 207.563 7028, Fax: (+44) 207.563 7029, E-Mail: library@reliable-source.co.uk, Web Site: www.reliable-source.co.uk, MD: Wayne Bickerton; Sr. Sales/Mktg. Exec.: Ciaran McNeany.
*Labels: (Owned)* Odyssey, State, State-Prima

**Step 1 Music Record Label,** PO Box 21, Tenterden, Kent, TN30 7ZZ, (+44) 1580.765 205, Fax: (+44) 1580.765 205, E-Mail: sales@step1music.com, Web Site: www.step1music.com

**Sterns Music,** 74/75 Warren St., London, W1T 5PF, (+44) 20.7388 5533, Fax: (+44) 20.7388 2756, E-Mail: info@sternsmusic.com, Web Site: www.sternsmusic.com, MD: Don Bay; Promos./Mktg.: Trevor Herman; Export Mgr.: Zep Gerson; Sales/Purchasing Mgr.: Ian Thomas.
*Labels: (Distributed)* Earthworks, Sterns

**Stress Recordings Ltd. (Div. of DMC, Ltd.),** PO Box 89, Slough, Berkshire, SL1 8NA, (+44) 1628.667 124, Fax: (+44) 1628.605 246, E-Mail: uk@dmcworld.com, Web Site: www.dmcworld.com, MD: Tony Prince; MD: Christine Prince; Head of Bus. Aff.: Bud Nijar; A&R Mgr.: Nick Darby.
*Labels: (Owned)* Related, Sugar Daddy

**Subversive Records,** 16 Chalkfarm Rd., London, NW1 8AG, (+44) 20.7209 2626, Fax: (+44) 20.7209 0202, E-Mail: info@subversiverecords.co.uk, Web Site: www.subversiverecords.co.uk, Contact: Daniel Pope; Contact: Martin Fisher; Contact: Stephanie Reid.

**Summerhouse Records Ltd.,** PO Box 34601, London, E17 6GA, (+44) 20.8520 2650, E-Mail: office@summerhouserecordsltd.co.uk, Web Site: www.summerhouserecordsltd.co.uk, Mng. Dir.: William Jones.

**Survival Records & Publishing,** PO Box 2502, Devizes, Wiltshire, SN10 3ZN, (+44) 1380.860 500, Fax: (+44) 1380.860 596, E-Mail: survivalrecords@globalnet.co.uk, Web Site: www.survivalrecords.co.uk, MD: Anne-Marie Heighway; A&R Dir.: David Rome.
*Labels: (Owned)* Premonition, Survival

**Swing City,** PO Box 847, Surrey, GU15 3ZZ, (+44) 1276.671 441, Fax: (+44) 1276.684 460, E-Mail: mail@swingcity.co.uk, Web Site: www.swingcity.co.uk, www.wyze.com, Contact: Kate Ross; Contact: Hannah Simmonds.
*Labels: (Owned)* Casa Nostra, Sorella, Swing City Renegade

**Synergie Logistics / Magnum Music,** Magnum House, High St., Lane, Bucks, HP14 3JQ, (+44) 1494.450 606, Fax: (+44) 1494.450 230, E-Mail: synergielogistics@btconnect.com, CEO: Dr. N. C. Molden.

**TMR Records & Management,** PO Box 3775, London, SE18 3QR, (+44) 20.8316 4690, Fax: (+44) 20.8316 4690, E-Mail: marc@wufog.freeserve.co.uk, Web Site: www.wufog.freeserve.co.uk, MD: Marc Bell; A&R: Neelu Berry.

**TVT Records UK Ltd.,** Unit 226, Canalot Studios, 222 Kensal Rd., London, W10 5BN, (+44) 20.8968 9700, Fax: (+44) 20.8968 9732, Web Site: www.tvtrecords.com, MD: Jonathan Green.

**Talking Elephant Records,** #8 Martin Dene, Bexley Heath, Kent, DA6 8NA, (+44) 208.301 2828, Fax: (+44) 208.301 2424, E-Mail: talkelephant@aol.com, Web Site: www.talkingelephant.com, MD: Barry Riddington; Art Dir.: Malcolm Holmes.
*US Reps.:* The Orchard
*Int'l Reps.:* Soulfood Music Distribution (Germany), Windsong International (United Kingdom)

**Tanty Records,** PO Box 557, Harrow, HA2 6ZX, (+44) 20.8421 4004, Fax: (+44) 20.8933 1027, E-Mail: kelvin.r@tantyrecord.com, Web Site: www.tantyrecord.com, Dir.: Kelvin Richard.
*US Reps.:* City Hall Records

**Taste Media & Music Ltd.,** 263 Putney Bridge Rd., London, SW15 2PU, (+44) 20.8780 3311, Fax: (+44) 20.8785 9892, Web Site: www.tastemedia.com, MD: Safta Jaffery; Creative Mgr.: Mike Audley.

**Temple Records,** Shillinghill, Temple, Midlothian, EH23 4SH, (+44) 1875.830 328, Fax: (+44) 1875.830 392, E-Mail: info@templerecords.co.uk, Web Site: www.templerecords.co.uk, Pres.: Robin Morton.

**33 RPM Ltd.,** 65-67 Bute St., Luton, LU1 2EY, (+44) 1582.419 584, Fax: (+44) 1582.459 401, E-Mail: postmaster@33jazz.com, Web Site: www.33jazz.com, MD: Paul Jolly.
*Labels: (Owned)* 33Jazz, 33WM
*Int'l Reps.:* Megamusica (Portugal), Cadillac Jazz Distribution (United Kingdom)

**3 Beat Music,** 5 Slater St., Liverpool, L1 4BW, (+44) 151.709 3355, Fax: (+44) 151.709 3707, E-Mail: sales@3beat.co.uk, Web Site: www.threebeatrecords.co.uk, Pres./A&R: Jon Barlow; GM/A&R/ Publicity: Pezz.

**Timewarp Records,** GFM House, Cox Ln., Chesington, Surrey, KT19 1SD, (+44) 20.8397 4466, Fax: (+44) 20.8397 1950, E-Mail: info@timewarpdis.com, Web Site: www.timewarpdis.com, MD: Bill Shannon; Dir. Sales: Kathy Furness.
*Labels: (Distributed)* Baseline

**Toff Records / Pendragon,** Fairfields, Ascot Rd., Nuptown, Warfield, RG42 6HS, (+44) 1344.884 704, Fax: (+44) 1344.893 693, E-Mail: info@pandagonuk.net, Web Site: www.toffrecords.com, GM: Nick Barrett; Prod. Mgr.: Peter Gee.

**Too Pure,** 17-19 Alma Rd., London, SW18 1AA, (+44) 20.8875 6208, Fax: (+44) 20.8875 1205, Web Site: www.toopure.com, A&R: Jason White.

**Topic Records,** 50 Stroud Green Rd., London, N4 3ES, (+44) 20.7263 1240, Fax: (+44) 20.7281 5671, E-Mail: info@topicdirect.co.uk, Web Site: www.topicrecords.co.uk, MD: Tony Engle; GM: David Kuznets.
*Labels: (Owned)* Topic
*US Reps.:* City Hall Records
*Int'l Reps.:* Proper Music Distribution Ltd. (United Kingdom)

**Touch,** 13 Oswald Rd., London, SW17 7SS, (+44) 20.8355 9672, Fax: (+44) 20.8355 9672, E-Mail: info@touchmusic.org.uk, Web Site: www.touchmusic.org.uk, Pres.: Jon Wozencroft; CEO: M.S.C. Harding.
*Labels: (Owned)* Ash Int'l., Or
*US Reps.:* Forced Exposure

**Triple A Records Ltd. (Div. of Triple A Multimedia Group, Ltd.),** GMC Studio, Hollingbourne, Kent, ME17 1UQ, (+44) 1622.880 599, Fax: (+44) 1622.880 020, E-Mail: records@triple-a.uk.com, Web Site: www.triple-a.uk.com, MD: Ian Dale.

**Triple Earth Records,** 14 Foley St., London, W1P 7LA, (+44) 20.7636 5442, Fax: (+44) 20.7636 5443, E-Mail: iain@triple-earth.co.uk, MD: Iain Scott; Sec.: Jay Chauhan.
*Labels: (Owned)* Triple Earth
*US Reps :* Ryko Distribution, Stern's Music U.S., Inc.

**Triple XXX Recordings,** PO Box 853, Wallington, SM6 8UL, (+44) 208.773 0605, Fax: (+44) 208.773 0605, E-Mail: info@triplexxx.co.uk, MD: Andy Neville; Dir.: Louis Selwyn.

**Tritone Records Ltd.,** 122 Holland Park Ave., London, W11 4UA, (+44) 207.221 2977, Fax: (+44) 207.221 2977, E-Mail: info@tritonerecords.co.uk, Web Site: www.tritonerecords.co.uk, Dir.: Fabio Sebastianelli.

**Trouble on Vinyl (Div. of T.O.V. Music Group),** 120 Wandsworth Rd., Vauxhall, London, SW8 2LB, (+44) 20.7498 3888, (+44) 20.7207 1840, Fax: (+44) 20.7622 1030, E-Mail: info@tovmusic.com, Web Site: www.tovmusic.com, CEO/ A&R: Clayton Hines; GM: Mark Hill; Promo.: Sarah Walters.
*Labels: (Owned)* Renegade

**Truelove.co.uk,** Studio 19F, Tower Workshops, Riley Rd., London, SE1 3DG, (+44) 20.7252 2900, E-Mail: truelove@truelove.co.uk, Web Site: www.truelove.co.uk, MD: John Truelove.
*Labels: (Owned)* Its Fabulous, Kingpin, Swank, TEC, TLC

**23rd Precinct Recordings,** 23 Bath St., Glasgow, G2 1HU, (+44) 141.332 4806, Fax: (+44) 141.353 3039, E-Mail: billylimbo@aol.com, Web Site: www.23rdprecinct.co.uk, MD: Billy Kiltie.
*Labels: (Owned)* Limbo, Marimba
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Twisted Records,** Cooper House, 2 Michael Rd., London, SW6 2AD, (+44) 20.7736 3643, E-Mail: mail@twisted.co.uk, Web Site: www.twisted.co.uk

**U-Turn Recordings,** 128A Church Rd., Hove, East Sussex, BN3 2EA, (+44) 1273.205 999, Fax: (+44) 20.7504 8242, E-Mail: uturn@sbiglobal.com, Web Site: www.sbiglobal.com, Sales Dir.: Anthony Klein.

**Ultimate Dilemma Recordings,** The Electric Lighting Station, 46 Kensington Ct., London, W8 5DA, (+44) 20.7938 5500, Fax: (+44) 20.7368 4905, E-Mail: max.lousada@ultimate-dilemma.com, Web Site: www.ultimate-dilemma.com, A&R: Max Lousada.

**Undergroove Records,** PO Box 357, Selby, Y08 6WT, E-Mail: darren@undergroove.co.uk, Web Site: www.undergroove.co.uk, Contact: Darren Sadler.
*Int'l Reps.:* Shellshock Distribution (United Kingdom)

**Union Square Music,** Unit 11, Shepherds Studios, Rockley, London, W14 0DA, (+44) 207.471 7940, Fax: (+44) 207.471 7941, E-Mail: info@unionsquaremusic.co.uk, Web Site: www.unionsquaremusic.co.uk, MD: Peter Stack; UK Sales Dir.: Darren Ridgewell; Mktg. Dir.: Steve Bunyan; Int'l Sales Dir.: Steve Fruin.

**United Audio Entertainment,** 116 Adams Way, Austen Park, Alton, Hampshire, GU34 2UZ, (+44) 1420.543 229, Fax: (+44) 1420.542 546, E-Mail: kuysleis@kuysleis.com, Web Site: www.kuysleis.com

**Upbeat Recordings,** PO Box 63, Wallington, Surrey, SM6 9YP, (+44) 20.8773 1223, Fax: (+44) 20.8669 6752, E-Mail: liz@upbeat.co.uk, Web Site: www.upbeat.co.uk, MD: Liz Biddle; Dir./Press/PR: Beryl Korman.
*Labels: (Owned)* Ossia Classics, Upbeat Classics, Upbeat Jazz, Upbeat Showbiz
*US Reps.:* NorthCountry Distributors

**V2 Records,** 131-133 Holland Park Ave., London, W11 4UT, (+44) 20.7471 3000, Fax: (+44) 20.7603 4796, Web Site: www.v2music.com, Owner: Richard Branson; CEO: Tony Harlow; MD: David Steele; GM Co-operative Music: Vincent Clery-Melin; Head of Radio: Paul Kennedy; Head of Mktg.: Richard Engler; Head of Mktg.: Jason Rackham; A&R Dir.: Charlie Pinder; Mktg./Promo. Mgr.: Neil Ashby; Office Mgr.: Sam Dunning.
*Labels: (Owned)* Big Cat
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**Victoria Music Ltd. (VML),** Unit 215, The Saga Ctr., 326 Kensal Rd., London, W10 5BZ, (+44) 20.7565 8193, Fax: (+44) 20.8960 3834, E-Mail: info@victoria-music.com, Web Site: www.victoria-music.com, Contact: Charlie Hall.
*Labels: (Owned)* Kne' Deep, Pro-Jex, Room Tone

**Victory Records,** Ste. 33 London House, 271-273 King St., London, W6 9LZ, (+44) 20.8233 2840, Fax: (+44) 20.8233 2841, E-Mail: nick@victoryrecords.com, Web Site: www.victoryrecords.com, Int'l Dir.: Dan Tiremark.

**Visible Noise,** 231 Portobello Rd., London, W11 1LT, (+44) 20.7792 9791, Fax: (+44) 20.7792 9871, E-Mail: julie@visiblenoise.com, Web Site: www.visiblenoise.com, MD: Julie Weir.
*Int'l Reps.:* S.P.V. GmbH (Germany)

**Vision Discs,** PO Box 92, Gloucester, GL4 8HW, (+44) 1452.814 321, Fax: (+44) 1452.812 106, E-Mail: vic@visiondiscs.com, Web Site: www.visiondiscs.com, Prod.: Vic Coppersmith-Heaven.

**Volume Records,** Voysey House, Barley Mow Passage, Chiswick, London, W4 4GB, (+44) 20.8742 0755, Fax: (+44) 20.8987 2444, E-Mail: info@volumerecords.co.uk, Web Site: www.volumerecords.co.uk, MD: Dominic Hawken; MD: Tony Vickers.

**Wall of Sound,** Office 2, 9 Thorpe Close, London, W10 5XL, (+44) 20.8969 1144, Fax: (+44) 20.8969 1155, E-Mail: general@wallofsound.uk.com, Web Site: www.wallofsound.net, MD: Mark Jones; Label Mgr.: Toby Peacock.
*Labels: (Distributed)* Bad Magic, Nucamp, Wall Of Sound, We Love You
*Int'l Reps.:* Vital Distribution (United Kingdom)

**Warp Records,** 3234 Gordon House Rd., London, NW5 1LP, (+44) 20.7284 8350, Fax: (+44) 20.7284 8360, E-Mail: info@warprecords.com, Web Site: www.warprecords.com

**Way Out West Records,** 69 Hampton Rd., Teddington, Middlesex, TW11 0LA, (+44) 20.8977 6509, E-Mail: info@wowrecords.co.uk

**West 4 Tapes & Records,** 105 Stocks Ln., Bracklesham Bay, West Sussex, PO20 8NU, (+44) 1243.671 238, MD: Kenneth G. Roe; Sales Dir.: Mary A. Roe.
*Labels: (Owned)* West 4, WIV

**Wichita Recordings,** PO Box 27754, London, E5 0FP, (+44) 20.7682 0668, E-Mail: info@wichita-recordings.com, Web Site: www.wichita-recordings.com, Co-MD: Dick Green; Co-MD: Mark Bowen; Pdct. Mgr.: Ben Wileman.

**Wiiija Records,** 17-19 Alma Rd., London, SW18 1AA, (+44) 208.875 6300, Fax: (+44) 208.874 6600, E-Mail: postmaster@beggars.com, Web Site: www.wiiija.com, MD/ Label Mgr.: Chris Sharp.

**Windsong International,** Heather Court, 6 Maidstone Rd., Sidcup, Kent, DA14 5HH, (+44) 20.8309 3867, Fax: (+44) 20.8309 3905, E-Mail: sales@windsong.co.uk, Web Site: www.windsong.co.uk, MD: David Pegg; Sales Mgr.: Susan Rush.
*Labels: (Owned)* Rumble, Windsong in Concert

**Wonderworld,** 71 Fairfield Rd., Bow, London, E3 2QA, (+44) 208.552 5502, Fax: (+44) 208.552 5501, E-Mail: mark@hex-on.com, MD: Mark Shine.

**Workers Playtime,** 64 Mountgrove Rd., London, N5 2LT, (+44) 20.7359 2232, Fax: (+44) 20.7359 5653, E-Mail: sales@workersplaytime.co.uk, Web Site: www.workersplaytime.co.uk, Contact: Bill Gilliam.

**World Circuit Records,** 138 Kingsland Rd., London, E2 8DY, (+44) 20.7383 4907, Fax: (+44) 20.7749 3232, E-Mail: post@worldcircuit.co.uk, Web Site: www.worldcircuit.co.uk, MD: Nick Gold; Deputy MD: Sarp Daoud.
*Int'l Reps.:* Top2 Music PTE Ltd. (Singapore)

**Wrasse Records,** Wrasse House, The Drive, Tyrrells Wood, Leatherhead, KT22 8QW, (+44) 1372.376 266, Fax: (+44) 1372.377 595, E-Mail: jo.ashbridge@wrasserecords.com, Web Site: www.wrasserecords.com, Dir.: Ian Ashbridge; Dir.: Jo Ashbridge.

**XL Recordings Ltd. (Div. of Beggars Banquet),** 1 Codrington Mews, London, W11 2EH, (+44) 20.8870 7511, Fax: (+44) 20.8871 4178, E-Mail: tobydonnelly@xlrecordings.com, Web Site: www.xl-recordings.com, Owner: Richard Russell; Dir. A&R/Pdct. Mgmt.: Ben Beardsworth; Creative Dir.: Phil Lee; A&R Mgr.: Matt Thornhill; Label Coord.: Toby Donnelly; Label Coord.: Jo Bagenal; Specialist Promos.: Cherise Payne.
*Labels: (Owned)* Mowax, Platinum Projects, Rex

**Xtrax London,** PO Box 966, London, SE11 5SA, (+44) 20.7582 5380, Fax: (+44) 20.7582 5380, E-Mail: xtraxuk@dircon.co.uk
*Labels: (Owned)* Horny, Hussy Cuts, Pure, Xtrax London
*Int'l Reps.:* Essential Direct / Essential Exports (United Kingdom)

INTERNATIONAL

**Yellow Balloon Productions Ltd.,** Freshwater House, Outdowns, Effingham, Surrey, KT24 5QR, (+44) 1483.281 500, (+44) 1483.281 501, Fax: (+44) 1483.281 502, E-Mail: yellowbal@aol.com, MD: Mike Smith; Head of A&R: Daryl Smith; Artiste Liaison: Sally Smith.

**York Ambisonic,** PO Box 66, Lancaster, Lancashire, LA2 6HS, (+44) 1524.823 020, Fax: (+44) 1524.824 420, MD: Brendan Hearne; Co. Sec.: Gerda Kloos.
*Labels: (Owned)* York Ambisonic

**ZTT Records,** The Blue Building, 42-46 St. Luke's Mews, London, W11 1DG, (+44) 20.7221 5101, Fax: (+44) 20.7221 3372, E-Mail: info@ztt.com, Web Site: www.ztt.com, Pres./MD: Jill Sinclair; Label Mgr./Publicity: Joe Deville.
*US Reps.:* Navarre Corp.
*Int'l Reps.:* Pinnacle Records (United Kingdom)

**ZYX Records Ltd.,** Unit 11, Cambridge Ct., 210 Shepherd's Bush Rd., Hammersmith, London, W6 7NL, (+44) 20.7371 6969, Fax: (+44) 20.7371 6688, E-Mail: lauren.lorenzo@zyxrecords.freeserve.co.uk, Web Site: www.zyx.de, www.zyxmusic.com, GM: Lauren Lorenzo.
*US Reps.:* ZYX Music

**Zane Records (Div. of Zane Productions),** 162 Castle Hill, Reading, Berkshire, RG1 7RP, (+44) 118.957 4567, Fax: (+44) 118.956 1261, E-Mail: info@zanerecords.com, Web Site: www.zanerecords.com, MD: Peter Thompson.
*Labels: (Owned)* Zane
*US Reps.:* City Hall Records
*Int'l Reps.:* Pinnacle Records (United Kingdom)

## AUDIO BOOK PUBLISHERS

**Readers Digest Music & Video,** 11 Westferry Circus, Canary Wharf, London, E14 4HE, (+44) 20.7715 8000, Fax: (+44) 20.7715 8722, Web Site: www.readersdigest.co.uk, Repertoire Mgr.-Music: Daniel Sankey.

**The Talking Book Shop,** 11 Wigmore St., London, W1U 1PE, (+44) 20.7491 4117, Fax: (+44) 20.7629 1966, E-Mail: frances@talkingbooks.co.uk, Web Site: www.talkingbooks.co.uk, MD: Stanley Simonds; Contact: Frances Goldberg.

## MUSIC PUBLISHERS

**Accolade Music,** 250 Earlsdon Ave., N., Coventry, West Midlands, CV5 6GX, (+44) 2476.711 935, Fax: (+44) 2476.711 191, Owner: Graham Bradshaw.

**Acoustics Records (PRS),** PO Box 350, Reading, Berkshire, RG6 7DQ, (+44) 118.926 8615, Fax: (+44) 118.935 3216, E-Mail: mail@acousticsrecords.co.uk, Web Site: www.acousticsrecords.co.uk, Pres.: H. Jones.

**Ad-Chorel Music (ASCAP/PRS),** 86 Causewayside, Edinburgh, Lothian, EH9 1PY, (+44) 131.668 3366, Fax: (+44) 131.662 4463, E-Mail: neil@ad-chorelmusic.com, Web Site: www.ad-chorelmusic.com, MD: Neil Ross; Office Mgr.: Jane Blackley.
*Owned:* Atholl Music (PRS), Kernel Music (PRS)

**Adelphoi Music Ltd.,** 26 Litchfield St., Covent Garden, London, WC2H 9TZ, (+44) 20.7240 7250, E-Mail: info@adelphoi.com, Web Site: www.adelphoimusic.com, Head Prodn./Bus. Devel.: Paul Reynolds; Dir.: Charles Hodgkinson; Label Mgr.: Kit Wood.

**Adventures In Music Ltd.,** PO Box 261, Wallingford, Oxfordshire, OX10 0ZY, (+44) 1491.832 183, E-Mail: info@adventuresin-music.com, Web Site: www.adventuresin-music.com, Pres.: Paul Conroy.

**Air-Edel Associates,** 18 Rodmarton St., London, W1U 8BJ, (+44) 20.7486 6466, Fax: (+44) 20.7224 0344, E-Mail: air-edel@air-edel.co.uk, Web Site: www.air-edel.co.uk, MD: Maggie Rodford; Bus. Mgr.: Mark Lo.

**Alarcon Music Ltd. / BKO Productions Ltd.,** The Old Truman Brewery, 91 Brick Ln., London, E1 6ON, (+44) 20.7377 9373, Fax: (+44) 20.7377 6523, E-Mail: bkoprod@aol.com, MD: Byron Orme.

**Albert Productions / J. Albert & Son (UK) Ltd.,** 8-10 Colebrooke Pl., London, N1 8JD, (+44) 20.7704 8888, Fax: (+44) 20.7704 2244, E-Mail: info@albertmusic.co.uk, Web Site: www.albertmusic.co.uk, Head of A&R/MD: James Cassidy; Publishing Mgr.: Sam Campbell.

**Alfred Publishing UK Ltd.,** Burnt Mill, Elizabeth Way, Harlow, Essex, CM20 2HX, (+44) 1279.828 960, E-Mail: music@alfredpublishing.demon.co.uk, Web Site: www.alfreduk.com, Sales Mgr.: Gerry Mooney; Mktg. Mgr.: Andrew Higgins; Contact: Sue Galpin; Contact: Lesley Graham.

**All Around The World,** 9-13 Penny St., Blackburn, Lancashire, BB1 6HJ, (+44) 1254.264 120, Fax: (+44) 1254.693 768, E-Mail: info@aatw.com, Web Site: www.aatw.com, MD: Cris Nuttall; Licensing/A&R: Jo Farrer.

**Alpadon Music,** Shenandoah, Manor Park, Chislehurst, Kent, BR7 5QD, (+44) 20.8295 0310, Fax: (+44) 20.8295 0311, E-Mail: donpercival@freenet.co.uk, GM: Don Percival.

**Amco Music Publishing (Div. of The Cottage Group),** 2 Gawsworth Rd., Macclesfield, Cheshire, SK11 8UE, (+44) 1625.420 163, Fax: (+44) 1625.420 168, E-Mail: info@cottagegroup.co.uk, Web Site: www.cottagegroup.co.uk, MD: Roger Boden.

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*Administered:* Tairona Songs Ltd.

**Amphonic Music Ltd. (PRS),** Kerchesters, Waterhouse Ln., Kingswood, Surrey, KT20 6HT, (+44) 1737.832 837, Fax: (+44) 1737.833 812, E-Mail: mail@amphonic.co.uk, Web Site: www.amphonic.com, MD: Ian Dale; Acct. Dir.: Erica Dale.
*Owned:* Go Ahead Music Ltd., Sound Stage Ltd.

**Anglia Music Co.,** 39 Tadorne Rd., Tadworth, Surrey, KT20 5TF, (+44) 1737.812 922, Fax: (+44) 1737.812 922, E-Mail: angliamusic@ukgateway.net, MD: Norma Camby.

**Arena Music Co.,** Chertsey Rd., Hatch Farm Studios, Unit 16, Addlestone, Surrey, KT15 2EH, (+44) 1932.828 715, Fax: (+44) 1932.828 717, E-Mail: brian.adams@dial.pipex.com, MD: Brian Adams.

**Ariel Music (PRS/MCPS),** Malvern House, Sibford Ferris, Banbury, Oxfordshire, OX155RG, (+44) 1295.780 679, Fax: (+44) 1295.788 630, E-Mail: jane@arielmusic.co.uk, Web Site: www.arielmusic.co.uk, GM: Jane Woolfenden.

**Ariwa Sounds,** 34 Whitehorse Ln., London, SE25 6RE, (+44) 20.8653 7744, Fax: (+44) 20.8771 1911, E-Mail: info@ariwa.com, Web Site: www.ariwa.com

**Asterisk Music (MCPS/PRS),** Rock House, London Rd., St. Marys, Chalford, GL6 8PU, (+44) 1453.886 252, Fax: (+44) 1453.885 361, E-Mail: asterisk@rollercoasterrecords.com, Mgr.: John Beecher; Contact: Tony Atkins; Contact: Yvonne Saunders.
*Administered:* Angela Music, Arcade Music, Arzee Music, Atham Music, Blue Cat Music, Bon Temps Music, David Box Music, Briter Music, Brookside Music, BunnOven Music, Cee Cee Music, Chick-a-boom Music, Chipglow, Ltd., Citrus Music, Dartsongs, Donn Songs, Egleg Music, Flip Flop Music, Go Boy Music, Bobby Graham Music, Jack Howard Publications, Iffic Publishing, JayJay Music, Liberty Music, Mighty Iron Music, Walter Neal Music, No Other Music, Olin Music, Olrac Songs, On Yer Bike Publishing, One Note Music, Pearl Music, Roland Pike Music, RT Music, Rollercoaster Music, Seabreeze Music, Troy Shondell Songs, Sli Music, Snapper Songs, Sordid Reptile Music, Spade Songs, Stinkhorn Music, Tanspan Music, Tokalai Music, Valleybrook Publications, Verge Music, Ville-De-Beest Music, White Elephant Music, Link Wray Music, Yancey Music

**Atlantic Seven Productions / Music Library,** 52 Lancaster Rd., London, N4 4PR, (+44) 207.263 4435, Fax: (+44) 207.436 9233, E-Mail: musiclibrary@atlanticseven.com, Web Site: www.atlanticseven.com, Pres./Owner: Patrick Shart; Dir.: Steve Jeffries.

**Automatic Records,** Unit 5, Waldo Works, Waldo Rd., London, NW10 6AW, (+44) 20.8964 8890, Fax: (+44) 20.8960 5741, E-Mail: mail@automaticrecords.co.uk, Web Site: www.automaticrecords.co.uk, MD: Russel Coultart; Label Mgr.: Glenn Mack.
*Owned:* Automatic Songs Ltd.

**Aviation Music Ltd.,** 1 Pratt Mews, London, NW1 0AD, (+44) 20.7267 6899, Fax: (+44) 20.7267 6746, E-Mail: partners@newman-and.co.uk, Pres.: Colin Newman.
*Administered:* Barn Publishing (Slade) Ltd., Russell Street Music Ltd.

**BBC Music Publishing,** BBC Worldwide Ltd., Woodlands, 80 Wood Ln., London, W12 0TT, (+44) 20.8433 2000, Fax: (+44) 20.8433 1741, E-Mail: jane.carter.01@bbc.co.uk, Web Site: www.bbcmusicpublishing.com, GM: Jane Carter; Catalogue Mgr.: Victoria Watkins.

**BMG Music Publishing Ltd.,** Bedford House, 69-79 Fulham High St., London, SW6 3JW, (+44) 20.7384 7600, Fax: (+44) 20.7371 7089, Web Site: www.bmgmusicsearch.com, Grp. MD: Paul Curran; GM: Ian Ramage; Royalty Mgr.: Lynne Roache; Financial Dir.: Will Downs; Licensing Negotiator: Andy Rees; Bus. Aff. Mgr.: Jackie Alway; Copyright Mgr.: Helen Papaleontiou.
*Owned:* Fiction Songs

**BMG Music Publishing International Ltd.,** Bedford House, 69-79 Fulham High St., London, SW6 3JW, (+44) 20.7384 7600, Fax: (+44) 20.7371 5620, (+44) 20.7384 8162, Web Site: www.bmg.com, Pres.: Andrew Jenkins; VP-serious music: Jean Manuel de Scarano; VP Bus. Devel.-Worldwide: Simon Mortimer; Financial Dir.-Continental Europe: John Hammond; Creative Mgr.: Aram Walstra; Int'l Copyright Mgr.: Briony Jefferies.
*Owned:* BMG Ricordi, EMB Music Publishers Ltd., Editions Durand, serious music

**BMP (Broken Music Publishing),** Riverbank House, 1 Putney Bridge Approach, London, SW6 3JD, (+44) 20.7371 0022, Fax: (+44) 20.7371 0099, E-Mail: ripe@compuserve.com, MD: Jurgen Dramm; Dir.: Sharon Brooks.

**Baerenreiter Ltd.,** Burnt Mill, Elizabeth Way, Harlow, Essex, CM20 2HX, (+44) 1279.828 930, Fax: (+44) 1279.828 931, E-Mail: baerenreiter@dial.pipex.com, Web Site: www.baerenreiter.com, MD: Christopher Jackson; Assoc. Dir.: Patrick J. Abrams.

**Bandleader Music (PRS),** 7 Garrick St., London, WC2E 9AR, (+44) 20.7240 1628, Fax: (+44) 20.7497 9242, E-Mail: valentine@valentinemusic.co.uk, Pres./CEO: John Nice.

**Banks Music Publications,** The Old Forge, Sand Hutton, York, North Yorkshire, YO41 1LB, (+44) 1904.468 472, Fax: (+44) 1904.468 679, E-Mail: banksramsey@cwcom.net, Web Site: www.banksmusicpublications.cwc.net, MD: Margaret Silver.

**Bardic Edition Music Publishers,** 6 Fairfax Crescent, Aylesbury, Buckinghamshire, HP20 2ES, (+44) 870.950 3493, (+44) 870.(914) 816-1137, Fax: (+44) 870.950 3494, E-Mail: info@bardic-music.com, Web Site: www.bardic-music.com, Proprietor: Barry Peter Ould.

**Barking Green Music, Ltd. (ASCAP),** 19 Ashford, Carbonnell, Lodlow, Shropshire, SY8 4DB, (+44) 1584.831 475, Fax: (+44) 1584.831 294, E-Mail: peterstretton@barkinggreenmusic.com, Pres.: Peter J. Stretton.
*Owned:* Dick Leahy Music

**Barn Dance Publications, Inc.,** 62 Beechwood Rd., South Croydon, Surrey, CR2 0AA, (+44) 20.8668 5714, Fax: (+44) 20.8645 6923, Web Site: barndancepublications.co.uk, GM: Derek Jones; Dir.: Pamela Jones.

**Bearsongs (Div. of Big Bear Music Group),** PO Box 944, Birmingham, B16 8UT, (+44) 121.454 7020, Fax: (+44) 121.454 9996, E-Mail: admin@bigbearmusic.com, Web Site: www.bigbearmusic.com, Pres.: Jim Simpson; GM: Juliet Kenny.

**Bella Union,** 14 Church St., Twickenham, Middlesex, TW1 3NJ, (+44) 20.8744 2777, Fax: (+44) 20.8891 1895, E-Mail: info@bellaunion.com, Web Site: www.bellaunion.com, MD/Head of A&R: Simon Raymonde; Head of Int'l: Vinita Joshi.

**Big Note Music,** Nye Timber Vinyard, Gay St., West Chiltington, West Sussex, RH20 2HH, (+44) 1798.812 235, Fax: (+44) 1798.815 511, E-Mail: ahillesq@aol.com, Dir.: Nichola Martin.

**Big World Publishing (PRS),** 9 Bloomsbury Pl., East Hill, Wandsworth, London, SW18 2JB, (+44) 20.8877 1335, Fax: (+44) 20.8877 1335, E-Mail: patrickmeads@bigworldpublishing.com, Web Site: www.bigworldpublishing.com, MD/A&R: Patrick Meads.
*Owned:* Music Like Dirt (PRS)

**Blow Up Records Ltd.,** PO Box 4961, London, W1A 7ZX, (+44) 20.7636 7744, Fax: (+44) 20.7636 7755, E-Mail: webmaster@blowup.co.uk, Web Site: www.blowup.co.uk, MD: Paul Tunkin; GM: Claudia Arnold.
*Owned:* Blow Up Songs

**Blue Mountain Music,** Eight Kensington Park Rd., London, W11 3BU, (+44) 20.7229 3000, Fax: (+44) 20.7221 8899, E-Mail: bluemountain@islandlife.co.uk, Web Site: www.bluemountainmusic.tv, MD: Alistar Norbury; Licensing/A&R: Amy Schmalz.

**Bocu Music Ltd.,** 1 Wyndham Yard, Wyndham Pl., London, W1H 2QF, (+44) 20.7402 7433, Fax: (+44) 20.7402 2866, Dir.: Carole Broughton; Dir.: John Spalding.
*Owned:* Prestige Music Ltd.

**Boosey & Hawkes Music Publishers Ltd.,** Aldwych House 71-91 Aldwych, London, WC2B 4HN, (+44) 20.7054 7200, Fax: (+44) 20.7054 7290, E-Mail: marketing.uk@boosey.com, Web Site: www.boosey.com, Copyright Mgr.: Mike Wood; Licensing Mgr.: Miles Clarke; Mktg. Mgr.: Janella Sillito.

**Broadley Music (International) (Div. of The Broadley Entertainment Group),** 48 Broadley Terr., London, NW1 6LG, (+44) 20.7258 0324, Fax: (+44) 20.7724 2361, E-Mail: manny@broadleystudios.com, Web Site: www.broadleystudios.com
*Owned:* Come Again Music, Pure Silk Music, Wam Music

**Bucks Music Group,** 11 Uxbridge St., London, W8 7TQ, (+44) 20.7221 4275, Fax: (+44) 20.7229 6893, E-Mail: info@bucksmusicgroup.co.uk, Web Site: www.bucksmusicgroup.com, MD: Simon Platz; Royalties Mgr.: John Attwood; Head of A&R: Ronen Guha; Copyright Mgr.: Andrew Jackson; Royalties Asst.: Nicky Lutterodt; Synchronization: Jonathan Tester; Mktg.: Shan Teo.
*Owned:* Bucks Music Ltd.

**Bug Music Ltd. (BMI/ASCAP/PRS),** Long Island House, Unit GB, 1-4 Warple Way, London, W3 ORG, (+44) 208.735 1868, Fax: (+44) 208.743 1551, E-Mail: info@bugmusic.co.uk, Web Site: www.bugmusic.com, MD: Mark Anders; Creative Dir.: Paul Jordan; Liaison Mgr.: Roberto Neri; Royalty Mgr.: Jon Griffin; Copyright Admin.: Andrew Huke.

**Bugle Songs Ltd.,** 1 Water Ln., London, NW1 8NZ, (+44) 20.7012 1416, (+44) 20.7267 1101, Fax: (+44) 20.7267 8879, E-Mail: legalalk21@aol.com, Contact: Andy Graham.

**Bulk Music,** 9 Watt Rd., Hillington Park, Hillington, Glasgow, G52 4RY, (+44) 141.882 9060, (+44) 141.882 9986, Fax: (+44) 141.883 3686, E-Mail: krl@krl.co.uk, Web Site: www.krl.co.uk/bulk, MD: Isobel Waugh.

**Burning Petals Music Ltd.,** No. Four, 23a Park St., Bath, BA1 2TE, (+44) 870.749 1117, Fax: (+44) 870.831 0334, Web Site: www.burning-petals.co.uk, Dir.: Richard Jay.

**CMA Publications,** Strawberry Holt, Westfield Ln., Draycott, Somerset, BS27 3TN, (+44) 1934.740 270, E-Mail: grp@cma-publications.co.uk, info@cma-publications.co.uk, Web Site: www.cma-publications.co.uk, Owner: Geraldine Russell-Price.

**Cara Music Ltd.,** The Studio, R63 Station Rd., Winchmore Hill, London, N21 3NB, (+44) 20.8364 3121, Fax: (+44) 20.8364 3090, E-Mail: caramusicltd@dial.pipex.com, Dir.: Michael McDonagh.

**Caritas Music Publishing (PRS/MCPS),** 28 Dalrymple Crescent, Edinburgh, EH9 2NX, (+44) 131.667 3633, Fax: (+44) 131.667 3633, E-Mail: caritas@caritas-music.co.uk, Web Site: www.caritas-music.co.uk, MD: Katharine Douglas.

**Carlin Music (BMI),** Iron Bridge House, 3 Bridge Approach, Chalk Farm, London, NW1 8BD, (+44) 20.7734 3251, Fax: (+44) 20.7439 2391, E-Mail: enquiries@carlinmusic.com, enquiries@carlinmusic.co.uk, Web Site: www.carlinmusic.com, www.carlinmusic.co.uk, GM: Peter Thomas; Creative Mgr.: Simon Abbott; Licensing Mgr.: Jenifer Baptiste.

**Castle Hill Music (UK) (PRS/MCPS),** 2 Laurel Bank, Lowestwood, Huddersfield, Yorkshire, HD7 4ER, (+44) 1484.846 333, Fax: (+44) 1484.846 333, E-Mail: hotleadrec@LineOne.net, Co-Dir.: Ian R. Smith; Co-Dir.: Frannie Haywood.
*Owned:* F.I. Music (MCPS/PRS), Reggae Giant Music (MCPS/PRS)

**Cathedral Music,** King Charles Cottage, Racton, Chichester, West Sussex, PO18 9DT, (+44) 1243.379 968, Fax: (+44) 1243.539 604, E-Mail: enquiries@catherdral-music.co.uk, Web Site: www.cathedral-music.co.uk, MD: Richard Barnes.

**Celtic Music,** PO Box 182, Harrogate, North Yorkshire, HG2 7XD, (+44) 1423.888 979, Fax: (+44) 1423.540 970, E-Mail: info@celtic-music.co.uk, Web Site: www.celtic-music.co.uk, MD/A&R: Dave Bulmer.

**Champion Records & Music,** 181 High St., Harlesden, London, NW10 4TE, (+44) 20.8961 5202, Fax: (+44) 20.8965 3948, E-Mail: raj@championrecords.co.uk, Web Site: www.championrecords.co.uk, Licensing: Eddie Seago.

INTERNATIONAL

**Chantelle Music Limited,** 3A Ashfield Parade, Southgate, London, N14 5EH, (+44) 20.8886 6236, Fax: (+44) 20.8886 6236, Web Site: www.chantellemusic.co.uk, MD: Riss Chantelle.

**Charisma Music Publishing,** 11 Denmark St., London, WC24 8TD, (+44) 20.7240 2408, Fax: (+44) 20.7240 1818, Chrmn.: Tony Smith; MD: Jon Crawley; Dir. Creative: Michele De Vries.

**Chelsea Music Publishing Co.,** 124 Great Portland St., London, W1W 6PP, (+44) 20.7580 0044, Fax: (+44) 20.7580 0045, E-Mail: eddie@chelseamusicpublishing.com, Web Site: www.chelseamusicpublishing.com, MD: Eddie Levy.
*Administered:* H&B Webman & Co., LTD, Sugar Songs UK

**Christel Music Ltd. (PRS),** Fleet House, 173 Haydons Rd., Wimbledon, London, SW19 8TB, (+44) 1255.421 560, Fax: (+44) 1255.421 560, E-Mail: info@christelmusic.com, Web Site: www.christelmusic.com, MD: Dennis Sinnott; GM: Cindy Sinnott.

**Chrysalis Music,** The Chrysalis Bldg., 13 Bramley Rd., London, W10 6SP, (+44) 207.465 6169, Fax: (+44) 207.229 4498, E-Mail: carlene.kingsman@chrysalis.com, Web Site: www.chrysalis.com, Chrmn.: Chris Wright; CEO-Chrysalis Music: Jeremy Lascelles; Chief Exec.-Chrysalis Grp.: Richard Huntingford; MD: Alison Donald.

**Collective Music Ltd.,** Ste. 9, 4th Fl., One Crown Square, Church St. East, Woking, GU21 6HR, (+44) 1483.725 007, E-Mail: info@collective.mu, Web Site: www.collective-music.co.uk, Dir./MD: Phil Hardy.

**Barry Collings Entertainments,** 21A Clifftown Rd., Southend-on-Sea, Essex, SS1 1AB, (+44) 1702.330 005, Fax: (+44) 1702.333 309, E-Mail: bcollent@aol.com, Web Site: www.barrycollings.co.uk, Pres.: Barry Collings; Pres.: Lorraine Collings.

**Colourfield Music Publishing,** PO Box 393, Maidstone, Kent, ME14 5XU, (+44) 1622.729 593, E-Mail: orders@crescentmoon.org.uk, cresmopub@yahoo.co.uk, Web Site: www.crescentmoon.org.uk, Dir.: Jeremy Robinson; Dir.: Steve Barrett.

**Complete Music Ltd.,** 3rd Fl., Bishops Park House, 25-29 Fulham High St., London, SW6 3JH, (+44) 20.7731 8595, Fax: (+44) 20.7371 5665, E-Mail: info@complete-music.co.uk, Web Site: www.complete-music.co.uk, MD: Martin Costello; Creative Mgr.: Jonathan Kyte.

**Congo Music,** 17A Craven Park Rd., Harlesden, London, NW10 8SE, (+44) 20.8961 5461, Fax: (+44) 20.8961 5461, E-Mail: congomusic@freeserve.co.uk, Web Site: www.congomusic.com, MD: Byron Lye-Fook; A&R Dir.: Root Jackson.

**Cotswold Music,** Trees, Ockham Rd. S., East Horsley, Surrey, KT24 6QE, (+44) 1483.281 300, Fax: (+44) 1483.281 811, E-Mail: manygate@easynet.co.uk, MD: John Boyden.

**Creative World Entertainment Ltd.,** PO Box 2206, Litchfield, Staffs, WS14 0GZ, (+44) 1543.253 576, Fax: (+44) 1543.255 184, E-Mail: info@creative-world-entertainment.co.uk, Web Site: www.creative-world-entertainment.co.uk, MD: Mervyn Spence; A&R: Jason Fillingham.

**Decentric Music (PRS),** 12 Tideway Yard, 125 Mortlake High St., London, SW14 8SN, (+44) 20.8876 1889, Fax: (+44) 20.8876 1883, E-Mail: decentricjb@talk21.com, MD: James Bedbrook.

**Dejamus Ltd.,** Ste. 11, Accurist House, 44 Baker St., London, W1U 7AZ, (+44) 20.7486 5838, Fax: (+44) 20.7487 2634, E-Mail: dejamus@dejamus.co.uk, Chrmn.: Stephen James; Copyright Mgr.: Linda Watts.

**Demi Monde Music (PRS/MCPS),** Foel Studio, Llanfair, Caereinion, Powys, SY21 0DS, (+44) 1938.810 758, Fax: (+44) 1938.810 758, E-Mail: demi.monde@dial.pipex.com, Web Site: www.demimonde.co.uk/demimonde, Pres.: Dave Anderson.

**Demon Music Group,** 33 Foley St., London, W1W 7TL, (+44) 20.7612 3300, Fax: (+44) 20.7470 6657, E-Mail: info@demonmusicgroup.co.uk, Web Site: www.demonmusicgroup.co.uk, MD: Neela Ebbett; Commercial Dir.: Adrian Sear; Sales/Mktg. Dir.: Danny Keene.

**Dennis Music,** 788-790 Finchley Rd., London, NW11 7DJ, (+44) 20.8209 1151, Fax: (+44) 20.8905 5344, E-Mail: info@dennismusic.nl, Web Site: www.dennismusic.nl, Pres.: Wim Bosheck; GM: Arjan Bosheck.
*Administered:* HDCD, Hibou, Soundart Library, Sysmo, Vanguard Classics

**Dune Music Co. Ltd.,** First Fl., 73 Canning Rd., Harrow, Middlesex, HA3 7SP, (+44) 20.8424 2807, Fax: (+44) 20.8861 5371, E-Mail: info@dune-music.com, Web Site: www.dune-music.com, Partner: Gary Crosby; Partner: Janine Irons.

**EG Management Ltd.,** PO Boc 606, London, WC2E 7YT, (+44) 20.8540 9935, E-Mail: sam.alder@egmusic.demon.co.uk, Chrmn.: Sam Alder; Dir.: Chris Kettle.

**ELA Music,** Argentum, 2 Queen Caroline St., London, W6 9DX, (+44) 20.8323 8013, (+44) 1672.519 388, Fax: (+44) 20.8323 8080, (+44) 1672.511 178, E-Mail: ela@ela.co.uk, Web Site: www.ela.co.uk, Contact: John Giacobbi.

**EMI Music Publishing Ltd. (PRS),** 127 Charing Cross Rd., London, WC2H 0QY, (+44) 20.7434 2131, Fax: (+44) 20.7434 3531, Web Site: www.emimusicpub.com, COO-Continental Europe: Terry Foster-Key; MD: Guy Moot; SVP/Head of Bus. Devel.: William Booth; SVP Film/TV/Media: Jonathan Channon; Dir. Legal/Bus. Aff.: Antony Bebawi; Head of A&R: Mike Smith; Sr. A&R Mgr.: Declan Morrell; Sr. A&R Mgr.: Kenny McGoff; Catalogue Exploitation Mgr.: Austin Wilde; Int'l A&R: Frank Ferguson; Jr. Creative Mgr.: Amber Davis.
*Administered:* New Regency Productions

**Eaton Music,** Eaton House, 39 Lower Richmond Rd., Putney, London, SW15 1ET, (+44) 20.8788 4557, Fax: (+44) 20.8780 9711, E-Mail: info@eatonmusic.com, Web Site: www.eatonmusic.com, Pres.: Terry Oates; Dir.: Mandy Oates.
*Owned:* Deekers Music Ltd. (PRS), Ixion Publishing Ltd. (PRS), Madena Publishing Ltd. (PRS), Sabre Music Ltd. (PRS), Shogun Music Ltd. (PRS), *Administered:* Takes On Music, Ltd. (PRS)

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**Eschenbach Editions (PRS/MCPS),** 28 Dalrymple Crescent, Edinburgh, EH9 2NX, (+44) 131.667 3633, Fax: (+44) 131.667 3633, E-Mail: eschenbach@caritas-music.co.uk, Web Site: www.caritas-music.co.uk, MD: James Douglas; Publishing Mgr.: Katharine Douglas.

**Essex Music Group,** Ste. 207, Plz. 535, Kings Rd., London, SW10 0SZ, (+44) 20.7823 3773, Fax: (+44) 20.7351 3615, E-Mail: bharris@essexmusic.demon.co.uk, MD: Frank D. Richmond.

**Faber Music (PRS/MCPS),** Three Queen Sq., London, WC1N 3AU, (+44) 20.7833 7900, Fax: (+44) 20.7833 7939, E-Mail: information@fabermusic.com, Web Site: www.fabermusic.com, Dir. Rights/Media Music: Richard Paine.
*Administered:* Old Man Jobson's Music, Ltd., Rights Worldwide, Ltd.

**Fairwood Music Ltd. (PRS/MCPS),** 72 Marylebone Ln., London, W1U 2PL, (+44) 20.7487 5044, Fax: (+44) 20.7935 2270, E-Mail: info@fairwoodmusic.com, Web Site: www.fairwoodmusic.com, Dir.: Peter Cornish; MD: Francis Pettican; Creative Mgr.: Allen Jacobs; Copyright/Royalty Controller: Betul Al-Bassam.

**Famous Music Corp. (Div. of Paramount),** Bedford House, 69-79 Fulham High St., London, SW6 3JW, (+44) 20.7384 7654, Fax: (+44) 20.7384 7633, (+44) 20.7471 4812, Web Site: www.syncsite.com, A&R: Luke McGrellis.

**Fast Western,** Bank Top Cottage, Meadow Ln., Millers Dale, Derbyshire, SK17 8SN, (+44) 1298.872 462, Fax: (+44) 1298.872 461, E-Mail: fast.west@virgin.net, MD: Ric Lee.

**Fastforward Music Ltd.,** 1 Sorrel Horse Mews, Ipswich Suffolk, IP4 1LN, (+44) 1473.210 555, Fax: (+44) 1473.210 500, E-Mail: sales@fastforwardmusic.co.uk, Web Site: www.fastforwardmusic.co.uk, Sales Dir.: Neil Read; Prodn. Mgr.: Caroline Whiting.

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**The Flying Music Group Ltd.,** 110 Clarendon Rd., London, W11 2HR, (+44) 20.7221 7799, Fax: (+44) 20.7221 5016, E-Mail: info@flyingmusic.co.uk, Web Site: www.flyingmusic.com, Joint MD: Paul K. Walden; Joint MD: Derek Nicol.

**Focus Music Publishing Ltd.,** 4 Pilgrims Ln., London, NW3 1SL, (+44) 20.7435 8266, Fax: (+44) 20.7435 1505, E-Mail: info@focusmusic.com, Web Site: www.focusmusic.com, MD: Paul Greedus; Mgr.: Dean Mahoney.

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**Good Looking Organisation,** 84 Queens Rd., Watford, Hertfordshire, WD17 2LA, (+44) 1923.690 700, Fax: (+44) 1923.249 495, E-Mail: info@goodlooking.org, licensing@goodlooking.org, Web Site: www.goodlooking.org, Legal/Bus. Aff.: Anna Hickling.
*Owned:* Good Looking Music

**Graduate Records & Music (BMI/PRS),** PO Box 388, Holt Heath, Worcester, WR6 6WQ, (+44) 1905.620 786, Fax: (+44) 1905.620 786, E-Mail: graduaterecords@aol.com, Web Site: www.graduaterecords.com, Pres.: David Virr.

**Grand Central Records Ltd.,** 3rd Fl., Habib House, 9 Stevenson Sq., Manchester, M1 1DB, (+44) 161.245 2002, Fax: (+44) 161.245 2003, E-Mail: iain@grandcentralrecords.com, Web Site: www.grandcentralrecords.com, CEO: Phil Hopwood; Label Mgr.: Iain Cooke; Creative Rights: Rachel Wood.

**Grapevine Music Group,** 17 Blenheim Rd., Wakefield, WF1 3JZ, (+44) 1924.299 461, Fax: (+44) 1924.299 463, E-Mail: info@grapevine-soul.com, Web Site: www.grapevine-soul.com, Bus./Licensing Partner: Gary J. Cape; A&R Partner: John H. Anderson; Prodn./A&R Consultant: Paul Mooney.

**Greensleeves Records Ltd.,** Unit 14, Metro Centre, St. John's Rd., Isleworth, Middlesex, TW7 6NJ, (+44) 20.8758 0564, Fax: (+44) 20.8758 0811, E-Mail: mail@greensleeves.net, Web Site: www.greensleeves.net, VP Sales USA: Frank Mendez; MD: Chris Sedgwick; A&R Dir.: Chris Cracknell; Bus. Devel. Mgr./Int'l Sales Mgr.: Oliver Geywitz.
*Administered:* Dubplate Music, Governor's Music, Liftmoney, Livingsting, Main Street, Redrose, Shocking Vibes Music, Tafari Music, Waterhouse Music

**Gremlin UK Ltd.,** 70 Dalnabay, Aviemore, PH221RG, (+44) 870.748 7078, E-Mail: enquiries@gremlinuk.com, Web Site: www.gremlinuk.com, MD: Aaron Sneddon.

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**Gull Songs,** 21C Heathmans Rd., Parson's Green, London, SW6 4TJ, (+44) 20.7731 9321, Fax: (+44) 20.7731 9314, E-Mail: gull@darah.co.uk, MD: Irene Howells.
*Owned:* Darah Music Ltd., Machola Music, Munnycroft Ltd., Rokstone Music Ltd.

**Gut Records Ltd. / Gut Music,** Byron House, 112A Shirland Rd., London, W9 2EQ, (+44) 20.7266 0777, Fax: (+44) 20.7266 7734, E-Mail: fraser@gutrecords.com, Web Site: www.gutrecords.com, Chrmn.: Guy Holmes; MD: Steve Tandy; Head of A&R: Paul Martin; Dir.- Mktg./Int'l: Fraser Ealey; Dir.-Bus. Aff.: Danny Olive; Label Mgr.: Beth C.

**Habana Music Entertainment Ltd. (BMI),** PO Box 370, New Quay, Cornwall, TR8 5Y2, (+44) 1637.831 011, Fax: (+44) 1637.831 037, MD: Rod Buckle; Publishing Mgr.: Alan Whaley.
*Administered:* Edisom Publishing (Portugal), Eyeball Music (USA), Gazell Music (Sweden), Natasha Music (Brazil), Pentangle Music (UK), Skyview Music (USA)

**Happy Face / Q Records,** 1 Post Office Ln., Old Smithy Studio, Kempsey, Worcestershire, WR5 3NS, (+44) 1905.820 659, Fax: (+44) 1905.820 015, E-Mail: muff.murfin@virgin.net, Web Site: www.oldsmithy.fsnet.co.uk, MD: Muff Murfin.

**Harbourtown Records,** PO Box 25, Ulverston, Cumbria, LA12 7UN, (+44) 1229.588 290, Fax: (+44) 1229.588 290, E-Mail: records@hartown.demon.co.uk, Web Site: www.harbourtownrecords.com, MD: Gordon Jones.

**Haripa Music Publishing,** 10 Acklam Rd., Unit 8, Acklam Workshops, London, W10 5QZ, (+44) 20.8964 3300, Fax: (+44) 20.8964 4400, E-Mail: info@kickinmusic.com, Web Site: www.haripa.com, MD: Peter Harris; Repertoire/Acquisitions Mgr.: Matt Ward; Royalty/Accts. Mgr.: Phillippe Le Peutrec; Repertoire/Acquisitions: Andy Haeffele.

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**Heaven Music (ASCAP),** PO Box 92, Gloucester, Gloucester, GL4 8HW, (+44) 1452.814 321, Fax: (+44) 1452.812 106, E-Mail: heavenmusic2002@hotmail.com, MD: Vic Coppersmith-Heaven.

**Heavenly Recordings,** 47 Frith St., London, W1D 4SE, (+44) 20.7494 2998, Fax: (+44) 20.7437 3317, E-Mail: email@heavenlyrecordings.com, Web Site: www.heavenly100.com, MD/A&R: Jeff Barrett; MD/A&R: Martin Kelly; Label Mgr.: Spencer Smith; Mgmt.: Andrew Walsh.
*Owned:* Heavenly Songs

**Heavy Truth Music Publishing,** PO Box 8, Corby, Northamptonshire, NN17 2XZ, (+44) 1536.202 295, Fax: (+44) 1536.266 246, E-Mail: enquiries@heavytruth.com, Web Site: www.heavytruth.com, Mgr.: Steve Kalidoski.

**Hello Cutie Publishing,** Cadillac Ranch, Pencraig Uchaf, Carmarthenshire, SA34 0DT, (+44) 1994.484 294, Fax: (+44) 1994.484 294, Pres.: S. Money; GM: M. Magoon.
*Owned:* Hello Cutie (ASCAP), Heru Xuti (ASCAP)

**Higher State (BMI/ASCAP),** 95-99 North St., London, SW4 0HF, (+44) 20.7627 5656, Fax: (+44) 20.7627 5353, E-Mail: info@higherstate.co.uk, Web Site: www.higherstate.co.uk, Contact: Marc Dillon; Contact: Jamie Pierce; Contact: Patrick Dickins.

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**Hornall Brothers Music Ltd.,** 1 Northfields Prospect, Putney Bridge Rd., London, SW18 1PE, (+44) 20.8877 3366, Fax: (+44) 20.8874 3131, E-Mail: stuart@hobro.co.uk, Web Site: www.hobro.co.uk, MD: Stuart Hornall; Professional Mgr.: Zoe Hornall; Head of Royalties: Janie Hornall; Licensing: Diane Hayes.

**IQ Music Ltd.,** Commercial House, 52 Perrymount Rd., Haywards Heath, West Sussex, RH16 3DT, (+44) 1444.452 807, Fax: (+44) 1444.451 739, E-Mail: iqbal@iqmusic.co.uk, Dir.: Kathie Iqbal.

**In The Frame Music,** 42 Winsford Gardens, Westcliff-on-Sea, Essex, SS0 0DP, (+44) 1702.390 353, Fax: (+44) 1702.390 355, Web Site: www.willbirch.com, MD: Will Birch.

**Independent Music Group Ltd. (PRS/MCPS/MPA),** Independent House, 54 Larkshall Rd., Chingford, London, E4 6PD, (+44) 20.8523 9000, Fax: (+44) 20.8523 8888, E-Mail: erich@independentmusicgroup.com, Web Site: www.independentmusicgroup.com, Pres.: Ellis Rich; Dir. A&R: Andy Bailey; Dir. Creative: Jacqui Brown.
*Owned:* Beat That Music, Ltd. (PRS/MCPS), Int'l Music Network, Ltd. (PRS/MCPS), JSE Music Publishing Ltd. (PRS/MCPS), Music 1 Ltd. (PRS/MCPS), R&E Music Ltd. (PRS/MCPS), Supreme Songs Ltd. (PRS/MCPS)

**International Music Publications (IMP) Ltd. (Div. of Alfred Publishing Inc.),** Griffin House, 161 Hammersmith Rd., Hammersmith, London, W6 8BS, (+44) 20.8222 9200, Fax: (+44) 20.8222 9260, E-Mail: imp.info@warnerchappell.com, GM/Sales Mgr. IMP Ltd.: Chris Statham; Bus. Aff./Copyright: Matt Smith; Music Vault/Archivist: Vici Carrick.

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isa-music.com, Web Site: www.isa-music.com, Mgr.: Bob McDowall.

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**Jammy Music Publishers Ltd.,** 35 N. Balmossie St., Dundee, DD5 2PX, (+44) 1382.738 380, E-Mail: enquiries@jammymusic.com, Web Site: www.jammymusic.com, Dir.: Cy Jack; Dir.: Duncan McCrone; Co. Sec.: Colin Jack.

**Jelly Street Music Ltd.,** Chester Terrace, 358 Terrace, 358 Chester Rd., Manchester, M16 9EZ, (+44) 161.872 6006, Fax: (+44) 161.872 6468

**Just Music,** Just House, Beavor Ln., London, W6 9UL, (+44) 20.8741 6020, Fax: (+44) 20.8741 8362, E-Mail: justmusic@justmusic.co.uk, Web Site: www.justmusic.co.uk, MD: John Benedict; Dir.: Serena Benedict.

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**Kabbala Music,** 9-10 Regent Sq., London, WC1 H8Z, (+44) 20.7837 9648, Fax: (+44) 20.7837 9648, E-Mail: mikosapanin@hotmail.com, Pres.: Michael Osapanin; GM: Isaac Dankwa; Creative Mgr.: Eric Lavine; Prof. Mgr.: Osafo Osapanin.

**Kassner Associated Publishers Ltd. (PRS),** Unit 6-7, 11 Wyfold Rd., London, SW6 6SE, (+44) 20.7385 7700, Fax: (+44) 20.7385 3402, E-Mail: songs@kassner-music.co.uk, MD: David Kassner; Copyright Mgr.: Monica Weinmann. *Owned:* AME Musikverlag Ed. Kassner GmbH (GEMA), Edward Kassner Music Co. Ltd. (PRS), Cecil Lennox Ltd. (PRS), Pan Musik Ltd. (PRS), Performance Music Ltd. (PRS), *Administered:* Bixio C.E.M.S.A. (SIAE), Broadway Music Corp. (ASCAP), Jayboy Music Corp. (BMI), Myers Music Corp. (ASCAP), Tideland Music Publishing Co., Inc. (BMI)

**Kingsway Music (Div. of Kingsway Communications),** 26-28 Lottbridge Drove, Eastbourne, Sussex, BN236NT, (+44) 1323.437 700, Fax: (+44) 1323.411 970, E-Mail: music@kingsway.co.uk, Web Site: www.kingsway.co.uk, Survivor A&R Mgr.: Les Moir; Kingsway A&R Mgr.: Caroline Bonnett; Kingsway Music Admin.: Gayle Price.
*Owned:* Thankyou Music

**Kite Music Ltd.,** Binny Estate, Ecclesmachan, West Lothian, Edinburgh, EH52 6NL, (+44) 1506.858 885, Fax: (+44) 1506.858 155, E-Mail: kitemusic@aol.com, Web Site: www.kitemusic.com, MD: Billy Russell.

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*Owned:* Kojam Music, *Administered:* Intrigue Music, Maratone

**Kristannar Music,** 33 Park Chase, Wembley, Middelsex, HA9 8EQ, (+44) 20.8902 5523, Fax: (+44) 20.8902 5523, MD: Eddie Stevens.

**LOE Entertainment Ltd. / LOE Records Ltd., LOE House,** 159 Broadhurst Gardens, London, NW6 3AU, (+44) 20.7328 6100, Fax: (+44) 20.7624 6384, E-Mail: enquiries@loe.uk.net, Web Site: www.loe.uk.net, MD: Hiroshi Kato.

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**MPL Communications Ltd.,** 1 Soho Sq., London, W1D 3BQ, (+44) 20.7439 1492, Fax: (+44) 20.7439 1492, Web Site: www.mplcommunications.com, Dir.: Lilian Marshall.

**Magick Eye,** PO Box 3037, Wokingham, Berkshire, RG40 4GR, (+44) 118.932 8320, Fax: (+44) 118.932 8237, E-Mail: info@magickeye.com, Web Site: www.magickeye.com, MD: Chris Hillman.

**George Martin Music Ltd.,** Air Studios, Lyndhurst Rd., London, NW3 5NG, (+44) 20.7794 0660, Fax: (+44) 20.7916 2784, E-Mail: info@georgemartinmusic.com, Web Site: www.georgemartinmusic.com, CEO: Adam Sharp.
*Administered:* Bug Music

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*Administered:* Abilene Music, Inc. (ASCAP), Harold Adamson Music (ASCAP), B&G Akst Music (ASCAP), Beardog Publishing (ASCAP), Benny Davis Music (ASCAP), Holee Music (ASCAP), Kudu Music (ASCAP), L.G.L. Music (ASCAP), Myra Music (ASCAP), Pencil Mark Music (ASCAP), Andy Razaf Music (ASCAP), Larry Spier, Inc. (ASCAP), Unicorn Music (ASCAP), Unidisc Music, Inc. (SOCAN)

**Meringue Productions Ltd.,** 37 Church St., Twickenham, Middlesex, TW1 3NR, (+44) 20.8744 2277, Fax: (+44) 20.8744 9333, E-Mail: enquiries@meringue.co.uk, Web Site: www.meringue.co.uk, MD: Richard Lightman; Mktg. Dir.: Lynn Earnshaw; Technical Dir.: Peter Hammond.

**Mike Music,** Freshwater House, Outdowns, Effingham, Surrey, KT24 5QR, (+44) 1483.281 500, (+44) 1483.281 501, Fax: (+44) 1483.281 502, E-Mail: yellowbal@aol.com, MD: Mike Smith; Head of A&R: Daryl Smith; Artiste Liaison: Sally Thomas.

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**Minder Music (PRS),** 18 Pindock Mews, London, W9 2PY, (+44) 20.7289 7281, Fax: (+44) 20.7289 2648, E-Mail: songs@mindermusic.com, Web Site: www.mindermusic.com, MD: John Fogarty.
*Owned:* Minder Music (Africa) (SAMRO), Minder Music (USA) (ASCAP), Minder Music Australia PTY, Ltd (APRA), Minder Music (Italia) Ltd. (SIAE), Published By Patrick (PRS), Taking Care of Business (USA) (BMI)

**Ministry of Sound,** 103 Gaunt St., London, SE1 6DP, (+44) 870 060 0010, Fax: (+44) 20. 7403 5348, E-Mail: arnie@ministryofsound.com, Web Site: www.ministryofsound.com, Chrmn.: James Palumbo; MD: Kevin Wilson; Head of Brand Licensing: Lucy Salisbury; Mktg. Dir.: Matt Dicks; Station Mgr.: Robert Sharp; Dir.- A&R/Publishing: Mike Sefton.
*Owned:* Metrophonic Music

**Miriamusic (PRS/MCPS),** 1 Glanleam Rd., Stanmore Middlesex, HA7 4NW, (+44) 20.8954 2025, Pres.: Zack Laurence.
*Owned:* Anna Music Ltd. (PRS/MCPS), Teleny Music Ltd. (PRS/MCPS)

**Modest!,** Studios 2-4, Matrix Complex, 91 Peterborough Rd., London, SW6 3BU, (+44) 20.7384 6410, Fax: (+44) 20.7384 6411, Web Site: www.modestmanagement.com, Mgr.: Richard Griffiths; Mgr.: Harry Magee; A&R Mgr.: Will Bloomfield.

**Moncur Street Music Ltd. (PRS/MCPS),** PO Box 16114, London, SW3 4WG, (+44) 20.7349 9909, Fax: (+44) 20.7376 8532, E-Mail: jonathan@moncurstreet.com, Web Site: www.moncurstreet.com, MD: Jonathan Simon.

**Bryan Morrison Music,** One Star St., London, W2 1QD, (+44) 20.7706 7304, Fax: (+44) 20.7706 8197, E-Mail: bryanmorrisonmusic@btconnect.com, Pres.: Bryan Morrison; Head of Publishing: Cora Barnes.

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**Music Copyright Solutions (MCS),** 32 Lexington St., London, W1F 0LQ, (+44) 20.7255 8777, Fax: (+44) 20.7255 8778, E-Mail: info@mcsmusic.com, Web Site: www.mcsmusic.com, CEO: Brian Scholfield; Creative Dir.: Guy Fletcher.

**Music Factory Entertainment Group,** Hawthorne House, Fitzwilliam St., Parkgate, Rotherham, South Yorkshire, S62 6EP, (+44) 1709.710 022, Fax: (+44) 1709.523 141, E-Mail: info@musicfactory.co.uk, Web Site: www.mfeg.com, www.musicfactory.co.uk, CEO: Peter Parkin; MD: Andy Pickles.
*Owned:* Tidy Publishing

**Music Galore,** 105 Emlyn Rd., London, W12 9TG, (+44) 20.8749 3730, E-Mail: brianleafe@aol.com, Pres.: Brian Leafe.
*Owned:* Beijing Music Publishing

**Music Sales Ltd.,** 8/9 Frith St., London, W1D 3JB, (+44) 20.7434 0066, Fax: (+44) 20.439 2848, E-Mail: music@musicsales.co.uk, Web Site: www.musicsales.com, COO: Chris Butler; MD: Robert Wise.

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*Owned:* Campbell Connelly & Co., Chester Music, Novello & Co.

**Mute Song,** Lawford House, 429 Harrow Rd., London, W10 4RE, (+44) 20.8964 2001, Fax: (+44) 20.8968 6983, E-Mail: info@mutehq.co.uk, Web Site: www.mute.com, Chrmn.: Daniel Miller; Creative Licensing: David McGinnis; Mute Song Publishing Mgr.: Andrew King; Music Publishing Asst.: Angela Penhaligon; Copyright/Royalties: Gerri Geraghty.

**Nervous Records & Publishing,** 5 Sussex Crescent, Notholt, Middlesex, UB5 4DL, (+44) 20.8423 7373, Fax: (+44) 20.8423 7773, Web Site: www.nervous.co.uk, MD: Roy Williams.
*Owned:* Cerdd Music (BMI), Nervous Music America (ASCAP), *Administered:* Department X Music (MCPS), Saddlestone Music

**New Music Enterprises / New Christian Music (NCMdiscs),** Reach Ln., 'Meredale' The Dell, Leighton Buzzard, Leighton Buzzard, LU7 0AL, (+44) 1525.237 700, Fax: (+44) 1525.237 700, E-Mail: enq@newmusicenterprises.com, Web Site: www.newchristianmusic.co.uk, www.newmusicenterprises.com, www.pauldavisauthor.com, MD: Paul Davis.

**New State Entertainment Ltd.,** Unit 2A, Queens Studios, 121 Salisbury Rd., London, NW6 6RG, (+44) 20.7372 4474, Fax: (+44) 20.7372 4484, (+44) 20.7328 4447, E-Mail: info@newstate.co.uk, Web Site: www.newstate.co.uk, MD: Tom Parkinson; A&R/Creative Dir.: Tim Binns; Financial Dir.: Mike Jones; A&R-Mob Records: Tayo Popoola; Prodn./Mktg.: Darren Latimer.
*Owned:* New State Music Publishing

**Nineteen Music & Management,** Unit 32, Ransomes Dock, 35-37 Parkgate Rd., London, SW11 4NP, (+44) 20.7801 1919, Fax: (+44) 20.7801 1920, E-Mail: reception@19.co.uk, Web Site: www.19.co.uk, MD: Simon Fuller.

**North Star Music Publishing Ltd.,** PO Box 868, Cambridge, CB1 6SJ, (+44) 1787.278 256, Fax: (+44) 1787.279 069, E-Mail: info@northstarmusic.co.uk, Web Site: www.northstarmusic.co.uk, MD: Grahame Maclean.

**Northern Light Music Ltd.,** Noyna Lodge, Manor Rd., Colne, Lancashire, BB8 7AS, (+44) 797.072 8210, E-Mail: ajjh@freenetname.co.uk, MD: Andrew J. Hall.

**The Notting Hill Music Group (ASCAP/BMI/PRS),** Bedford House, 8B Berkeley Gardens, London, W8 4AP, (+44) 20.7243 2921, Fax: (+44) 20.7243 2894, E-Mail: info@nottinghillmusic.com, Web Site: www.nottinghillmusic.com, MD: David Loader; Head of Creative/A&R: Leo Whiteley.
*Owned:* Bollywood Music, Ltd., Notting Dale Songs, Inc., Notting Hill Music, Inc., Notting Hill Music (UK), Ltd., *Administered:* Airdog Music, Ltd., Edwin Birdsong Music, Bob, Ltd., Cauliflower Ear Music, Brenda Eager Music, Fashion Music, Ltd., 4 Liberty Music, Horney Guy Music, Jammin' Music Group, Ltd., Kaleidoscope Music, Lekratt Music, George Martin Music, Max-Hill Music Publishing LLC, Songwaves, Pookie Straughter Music, 2 Slow U Blow Music, Wanton Music, Ltd.

**Obelisk Music,** 32 Ellerdale Rd., London, NW3 6BB, (+44) 20.7435 5255, Fax: (+44) 20.7431 0621, Dir.: Heinz Herschmann.
*Administered:* Edition Kunzelmann (Switzerland)

**Oblivion Music,** 250 Earlsdon Ave. North, Coventry, West Midlands, LV5 CV5, (+44) 2476.711 935, Fax: (+44) 2476.711 191, MD: Graham Bradshaw.

**Off The Peg Songs (ASCAP),** 42 Winsford Gardens, Westcliff-on-Sea, Essex, SS0 0DP, (+44) 1702.390 353, Fax: (+44) 1702.390 355, Web Site: www.willbirch.com, Contact: Will Birch.

**Old Bridge Music,** PO Box 7, Ilkley, West Yorkshire, LS29 9RY, (+44) 1943.602 203, Fax: (+44) 1943.435 472, E-Mail: mail@oldbridgemusic.com, Web Site: www.oldbridgemusic.com, Admin.: Kevin Martin; Partner-Studio: Chris Newman; Partner-Publishing: Maire Ni Chathasaigh.

**Opal Music,** Studio 1, 223A Portobello Rd., London, W11 1LU, (+44) 20.7221 7239, Fax: (+44) 20.727 5404, E-Mail: opal-chant@dial.pipex.com, MD: Anthea Norman-Taylor; Dir.: Jane Geerts.
*Administered:* Brian Eno

**Orange Publishing,** 21 Denmark St., London, WC2H 8NA, (+44) 20.7240 7696, Fax: (+44) 20.7379 3398, E-Mail: info@wom.co.uk, Web Site: www.wom.co.uk, MD: Clifford Cooper.
*Owned:* 141099 Songs Ltd., Orange Songs

**Orestes Music Publishing,** 1613 Alliance Court, Alliance Rd., London, W3 0RB, (+44) 20.8993 7441, Fax: (+44) 20.8993 7441, E-Mail: orestes@dorm.co.uk, Web Site: www.thedormgroup.com, MD: Dee O'Reilly; A&R Mgr.: John O'Reilly; Publicity Mgr.: David O'Reilly.

**Outback Records & Publishing (Div. of Outback Music Group),** c/o Valve Recording Studios, Four Winds, Stubbings, Mytholmroyd, Hebden Bridge, HX7 5HP, (+44) 1422.886 161, Fax: (+44) 1422.884 225, E-Mail: valve@outbackmusicgroup.com, Web Site: www.outbackmusicgroup.com, Contact: Stan Black; Contact: Des Horsfall.

**Oval Music Ltd.,** 326 Brixton Rd., London, SW9 7AA, (+44) 20.7622 0111, Fax: (+44) 20.7737 0894, E-Mail: charlie@ovalmusic.co.uk, Web Site: www.ovalmusic.co.uk, Co-Dir.: Charlie Gillett; Co-Dir.: Gordon Nelki.
*Administered:* Touch & Go's Songs

**Oxford University Press Music Publishing,** Great Clarendon St., Oxford, Oxfordshire, OX2 6DP, (+44) 1865.353 349, Fax: (+44) 1865.353 749, E-Mail: music.enquiry.uk@oup.com, Web Site: www.oup.com/uk/music, Head of Music: David Blackwell; Sales/Mktg. Mgr.: Suzy Gooch.
*Administered:* ABRSM Publishing, Church Music Society

**P.H.A.B. Music,** High Notes, Sheerwater Ave., Woodham Weybridge, Surrey, KT15 3DS, (+44) 1932.348 174, Fax: (+44) 1932.340 921, E-Mail: phabmusic@yahoo.co.uk, MD: Philip H.A. Bailey.

**P&P Songs,** Hope House, 40 St. Peter's Rd., London, W6 9BD, (+44) 20.8237 8400, Fax: (+44) 20.8741 0825, MD: Peter McCamley; MD: Paul Flynn; Admin. Dir.: Indi Chawlas.

**PXM Publishing,** 45 Mount Ash Rd., London, SE26 6LY, (+44) 20.8699 5835, (+44) 20.8291 1193, Fax: (+44) 20.8699 5835, E-Mail: pxm.publishing@virgin.net, Web Site: www.pxmpublishing.com, MD: Frank Rodgers; GM: Carolyne Rodgers.
*Owned:* Blue Dot Music, GRG Music, PXM Publishing, Tuesday Music UK

**Palan Music Publishing Ltd.,** Greenland Pl., 115-123 Bayham St., London, NW1 0AG, (+44) 20.7446 7444, Fax: (+44) 20.7446 7447, E-Mail: info@palan.com, Web Site: www.palan.com, COO: Justin Sherry; Licensing: Paul Packer; Royalties: Peter Bennett; Copyright: Helen Offord.

**Panama Music Library (MCPS/PRS/SACEM/SDRM),** Sovereign House, 12 Trewarthe Rd., Praa Sands, Penzance, Cornwall, TR20 9ST, (+44) 1736.762 826, Fax: (+44) 1736.763 328, E-Mail: panamus@aol.com, Web Site: www.panamamusic.co.uk, Pres.: Roderick G. Jones; GM: Carole A. Jones; Creative Mgr.: Colin Eade.
*Owned:* ADN Creation Music Library (MCPS/PRS), Caribbean Music Library (MCPS/PRS/SACEM), Corelia (MCPS/PRS/SACEM), Eventide Music Library (MCPS/PRS), First Time Music (MCPS/PRS), Heraldic Production Music Library (MCPS/PRS/SACEM), Melody First Music Library, Musik' Image Music Library (MCPS/PRS/SACEM), PSI Music Library (MCPS/PRS/SACEM), Panama Music Library (MCPS/PRS), Piano Bar Music Library (MCPS/PRS/SACEM), Promo Sonor Int'l Music Library (MCPS/PRS/SACEM), Scamp Music Publishing (MCPS/PRS), Songwriters Showcase, *Administered:* Constant in Opal Music (Administered by Scamp Music) (MCPS/PRS), Cott Valley Music, Shed Publishing Ltd., Leslie Veale Music Publishing

**Parachute Music Ltd.,** The Croft, Deans Lade Farm, Clay Pit Ln., Litchfield, WS14 0AG, (+44) 1543.253 576, Fax: (+44) 1543.255 184, E-Mail: info@parachutemusic.

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co.uk, Web Site: www.parachutemusic.co.uk, MD: Mervyn Spence; A&R: Jason Fillingham.
*Owned:* Creative World Entertainment, Ltd.

**Paternoster Music,** 16 Thorpewood Ave., London, SE26 4BX, (+44) 20.8699 1245, Fax: (+44) 20.8291 5584, MD: P. Filleul.

**Patterdale Music Ltd. (PRS),** Bolingbroke House, 332 Brighton Rd., South Croydon, Surrey, CR2 6AJ, (+44) 20.8666 0201, Fax: (+44) 20.8667 0037, E-Mail: bolingbroke-os@assureweb.com, MD: Bob Barratt.
*Administered:* M.C.S.

**peermusic (UK) Ltd.,** Peer House, 8-14 Verulam St., London, WC1X 8LZ, (+44) 20.7404 7200, Fax: (+44) 20.7404 7004, E-Mail: peermusic@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, MD: Nigel Elderton; Professional Mgr.: Richard Holley; Financial Dir.: Duncan Toone.

**Perfect Songs, Ltd. (Div. of The SPZ Group),** The Blue Building, 8-10 Basing St., London, W11 1ET, (+44) 20.7229 1229, Fax: (+44) 20.7221 9247, E-Mail: paul@spz.com, Web Site: www.perfectsongs.com, MD: Emma Kamen; Copyright Mgr.: Stanley Banks; A&R: Paul Barton.

**Phoenix Music,** Bryn Golau, Saron, Denbighshire, LL16 4TH, (+44) 1745.550 317, Fax: (+44) 1745.550 560, E-Mail: sales@phoenix-music.com, Web Site: www.phoenix-music.com

**Pink Floyd Music Publishers (PRS),** 27 Noel St., London, W1F 8GZ, (+44) 20.7734 6892, Fax: (+44) 20.7439 4613, E-Mail: info@noelstreet.com, MD: Peter Barnes.

**Plangent Visions Music,** 27 Noel St., London, W1F 8GZ, (+44) 20.7734 6892, Fax: (+44) 20.7439 4613, E-Mail: info@noelstreet.com, Dir.: Peter Barnes.

**Pluto Music,** Hulgrave Hall, Tiverton, Tarporley, Cheshire, CW6 9X2, (+44) 1829.732 427, Fax: (+44) 1829.733 802, E-Mail: keith@plutomusic.com, mail@plutomusic.com, Web Site: www.plutomusic.com, MD: Keith Hopwood.

**Pork Recordings / PorkSong Music Publishing,** PO Box 18, Hull, HU1 3YU, (+44) 1482.441 455, Fax: (+44) 1482.441 455, E-Mail: support@pork.co.uk, Web Site: www.pork.co.uk, Partner: David Brennand.

**Post House Music,** Fairways, Benover Rd., Yalding, Kent, ME186ES, (+44) 1622.814 154, Fax: (+44) 1622.814 154, E-Mail: phmusic@lineone.net, Owner: Pauline Southcombe.

**Primrose Music Publishing (PRS/MCPS),** 1 Leitrim House, 36 Worple Rd., London, SW19, (+44) 20.8946 7808, Fax: (+44) 20.8946 3392, E-Mail: jestersong@msn.com, Web Site: www.primrosemusic.com, Dir.: Roland B. Rogers.

**Proper Records Ltd. / Proper Music Publishing,** Unit 1, Gateway Business Ctr., Kangley Bridge Rd., London, SE26 5AN, (+44) 20.8676 5186, Fax: (+44) 20.8676 5190, E-Mail: paul@proper.uk.com, Web Site: www.propermusic.com, MD: Malcolm Mills; Commercial Dir.: Paul Riley.

**Purple City Ltd.,** PO Box 31, Bushey, WD23 2PT, (+44) 1923.244 673, Fax: (+44) 1923.244 693, E-Mail: info@purplecitymusic.com, Web Site: www.purplecitymusic.com, MD: Barry Blue; Publishing Mgr.: Lynda West; A&R Mgr.: Jordan Jay; Sales Mgr.: Jordan Harry; Promo. Mgr.: Shanna Robyn.
*Owned:* Favored Nations Music Ltd. (PRS/MCPS), Frontline Music Publishing Ltd. (PRS/MCPS), Purple City Ltd. (PRS/MCPS), Shanna Music Ltd. (PRS/MCPS)

**QD Music,** 72A Lillyville Rd., London, SW6 5DW, (+44) 7779 653 930, Fax: (+44) 207 751 0749, E-Mail: kooldesac@qdmusic.demon.co.uk, Web Site: www.kooldesac.com, Contact: Drew Todd.

**RSK Entertainment Ltd.,** Unit 3, Home Farm, Welford, Newbury, Berkshire, RG20 8HR, (+44) 1488.608 900, Fax: (+44) 1488.608 901, E-Mail: info@rskentertainment.co.uk, Web Site: www.rskentertainment.co.uk, Dir.: Rashmi Patani; Dir.: Simon Carver; Label Mgr.: Gerry Kelly; Label Mgr.: Matt Groom.

**RTL Music, Records & Production, Distribution (Div. of RTL Group of Companies),** White House Farm, Shropshire, TF9 4HA, (+44) 1630.647 374, Fax: (+44) 1630.647 612, Prodn. Mgr.: Phill Dune; UK A&R Mgr.: Pete Dune; Copyright Mgr.: Xavier Lee; A&R Mgr.: Tanya Woolf; Int'l A&R Mgr.: Ron Dickson; Lawyer: Keith Philips.
*Owned:* Lee Music, Lematt Music, Pogo Music, RTL Music

**Rak Publishing Ltd. (PRS),** 42-48 Charlbert St., London, NW8 7BU, (+44) 20.7586 2012, Fax: (+44) 20.7722 5823, E-Mail: rakpublishing@yahoo.com, Pres.: C. Most; GM: N. Hayes; Financial Dir.: J. Lewis; Royalties Mgr.: J. Merriman.

**Ready Music,** 20 Great Chapel St., London, W1F 8FW, (+44) 20.7287 3799, Fax: (+44) 20.7287 3751, E-Mail: andrestudios@yahoo.co.uk, MD: Andre Jacquemin.

**Real World Publishing,** Mill Ln., Box, Corsham, Wiltshire, SN13 8PN, (+44) 1225.743 188, Fax: (+44) 1225.744 369, E-Mail: publishing@realworld.co.uk, Web Site: www.realworldmusic.com, Publishing Mgr.: Rob Bozas; Publishing Asst.: Rachael Roberts.
*Owned:* Real World Music, Ltd., Real World Works, Ltd., Womad Music Ltd.

**Really Useful Records,** 22 Tower St., London, WC2H 9TW, (+44) 20.7240 0880, Fax: (+44) 20.7240 8922, E-Mail: records@reallyuseful.co.uk, stockandamateur@reallyuseful.co.uk, Web Site: www.reallyuseful.com, Owner: Andrew Lloyd Webber; CEO: Bill Taylor; CFO: Richard Hennessy; MD: Tris Penna; Recordings Mgr.: Paul Tucker.

**Rebecca Music Ltd.,** Terwick Place, Rogate, Petersfield, GU31 5BY, (+44) 1730.821 644, Fax: (+44) 1730.821 597, E-Mail: donna@lesreed.com, les@lesreed.com, Web Site: www.lesreed.com, MD: Les Reed; Sec./Dir.: Donna Reed.

**Red Bus Music International Ltd. (PRS),** 34 Salisbury St., London, NW8 8QE, (+44) 20.7402 9111, Fax: (+44) 20.7723 3064, Web Site: www.amimedia.co.uk, Pres.: Eliot Cohen; MD: Joanne Goldring.
*Owned:* Associated Music Int'l Ltd., Mania Entertainment Group Ltd., OVC Ltd., *Administered:* R&B Division Ltd., Red Bus Music (Int'l) Ltd., Red Bus Recording & TV Studios, Satellite Music Ltd., Sound & Vision Licensing Ltd.

**Reverb Music Ltd.,** Reverb House, Bennett St., London, W4 2AH, (+44) 20.8747 0660, Fax: (+44) 20.8747 0880, E-Mail: publishing@reverbxl.com, Web Site: www.reverbxl.com, Dir.: Ian Wright; Dir.: Maggi Hickman.
*Owned:* Reverb Music Ltd.

**Revolver Music Publishing,** 152 Goldthorn Hill, Penn, Wolverhampton, West Midlands, WV2 3JA, (+44) 1902.345 345, Fax: (+44) 1902.345 155, E-Mail: music@revolver-e.com, Web Site: www.revolver-records.com, MD: Paul Birch; A&R: Peter Black; Head Tech.: Zaid Crowe; Admin.: Anthony Herron.

**G. Ricordi & Co. (London) Ltd.,** 20 Fulham Brodway, London, SW6 1AH, (+44) 20.7835 5381, Fax: (+44) 20.7384 7858, Promo. Mgr.: Sarah Bruce.

**Right Recordings Ltd.,** 177 High St., Harlesden, London, NW10 4TE, (+44) 20.8961 3889, Fax: (+44) 20.8961 4620, E-Mail: john.rightrecordings@btopenworld.com, Dir.: David Landau; Dir.: John Kaufman.

**Rive Droite Music,** Home Park House, Hampton Court Rd., Kingston-upon-Thames, KT1 4AE, (+44) 20.8977 0666, Fax: (+44) 20.8977 0660, E-Mail: rivedroite@rivedroitemusic.com, Web Site: www.rivedroitemusic.com, Publishing/A&R Asst.: Stephen Messa; Bus. Aff.: Mathieu Coulaud.

**Riverboat / World Music Network (WMN),** 6 Abbeville Mews, 88 Clapham Park Rd., London, SW4 7BX, (+44) 20.7498 5252, Fax: (+44) 20.7498 5353, E-Mail: post@worldmusic.net, Web Site: www.worldmusic.net, MD: Phil Stanton; Financial Dir.: Sandra Alayon-Stanton.
*Owned:* Riverboat U.K. Music (RUKM)

**Riverhorse Records / Riverhorse Songs Ltd.,** 32 Lexington St., London, W1F 0LQ, (+44) 20.7255 8777, Fax: (+44) 20.7255 8778, Contact: Brian Scholfield.

**Rock Music Co,** 27 Noel St., London, W1F 8GZ, (+44) 20.7734 6892, Fax: (+44) 20.7439 4613, E-Mail: info@noelstreet.com, MD: Peter Barnes.

**Rock 'N' Roll Management (ASCAP),** Three Printworks, 107 Blegborugh Rd., London, SW16 6D1, (+44) 20.8677 8220, Fax: (+44) 20.8516 1773, E-Mail: rocknroll@mail.cybase.co.uk, Dir.: Rob Swerdlow; Dir.: David Nicoll.

**Paul Rodriguez Music Ltd. (PRS/MCPS),** 15 Stanhope Rd., London, N6 5NE, (+44) 20.8340 7797, Fax: (+44) 20.8340 6923, E-Mail: themusicfactor@paulrodriguezmus.demon.co.uk, GM: Lucy Rodriquez.
*Administered:* 12 Yard Productions Ltd., All Media Music Ltd., Beacon Music, Beez Publishing Co., Best Sounds Publishing, Ltd., Big Spliff, Billymac, Caribbean Music Co., Chalumeau Music, Charjan Music, Cicada Music Publishing, Comma Music, Euterpe Music, First Freedom, 5HQ Music Publishing, Fungus Music, Heavenly Music, Humph Music, Interstate Music, J & M Music Publishing, Jazid Music, Kensongs, Kinetec Publishing, Ltd., King Jam Music, King of Spades Music, Maximum Music, Ltd., Susan May Music, Minerva Vision, Ltd., Music Box Publications, The Music Factor Library, The Music Factor Ltd., Music Music, Musica Oscura, Old Strains Music, Pasadena Music, Puppet Music, Tony Randolph Music, Richmond Music, John Rubie Music, Rumble Music Ltd., Rybar Music, Stomp Off Music, Third World Music, Tinrib, Todo Music, WW Music

**Roedean Music Ltd.,** 16-17 Grafton House, 2-3 Golden Sq., London, W1F 9HR, (+44) 20.7437 1958, Fax: (+44) 20.7437 3852, MD: Tony Hall.

**Rollo Rights, Ltd.,** The Cottage, Stoney House, Stoney Ln., Axminster, Devon, EX13 5BU, (+44) 1297.631 843, Fax: (+44) 1297.631 165, E-Mail: rollo.rights@btconnect.com, MD: Clive Juster.

**Rough Trade Publishing (BMI),** 81 Wallingford Rd., Goring Reading, Berkshire, RG8 0HL, (+44) 1491 873 612, Fax: (+44) 870 730 1460, E-Mail: info@rough-trade.com, Web Site: www.rough-trade.com, Dir.: Peter Walmsley; MD: Cathi Gibson.

**Rubicon Records,** 59 Park View Rd., London, NW10 1AJ, (+44) 181.450 5154, Fax: (+44) 181.452 0187, E-Mail: rubiconrecords@btopenworld.com, Web Site: www.rubiconrecords.co.uk, MD: Graham Le Fevre.

**Rumour Records,** 15 Falcon Rd., Tempo House, London, SW112PJ, (+44) 20.7228 6821, Fax: (+44) 20.7228 6972, E-Mail: post@rumour.demon.co.uk, Web Site: www.rumourrecords.com, Dir.: Anne Plaxton.

**Rykomusic Ltd. (PRS),** 329 Latimer Rd., London, W4 3SU, (+44) 20.8960 3311, Fax: (+44) 20.8960 4334, E-Mail: paul.lambden@rykodisc.co.uk, Web Site: www.rykomusic.com, GM: Paul Lambden; Copyright/Royalties Mgr.: Chris Twinam; Licensing Mgr.: Naomi Moran.
*Owned:* Pubco (BMI), Rykomusic, Inc. (ASCAP), Warlock Music Ltd. (PRS), *Administered:* World Circuit Music Ltd. (PRS)

**SGO Music Management & Publishing Ltd. (Div. of SGO Ltd.) (PRS),** One Wessex Mews, High St., Stockbridge, SO20 6HE, (+44) 1264.811 154, Fax: (+44) 1264.811 172, E-Mail: sgomusic@sgomusic.com, Web Site: www.sgomusic.com, Chief Exec.: Stuart Ongley; Publishing Mgr.: Sandy Waring.
*Administered:* Clouseau Music (PRS), Mr. Bongo (PRS), Old School Songs, Ltd. (PRS), Patch Music Ltd. (PRS), Swiggeroux Music, Ltd. (PRS)

**Sain Recordings,** Llandwrog, Caernarfon, Gwynedd, LL54 5TG, (+44) 1286.831 111, Fax: (+44) 1286.831 497, E-Mail: sain@sainwales.com, Web Site: www.sainwales.com, Dir.: Dafydd Iwan; Multi-Media Dir.: O.P. Huws; Mng./A&R Dir.: Dafydd Roberts; Promo. Mgr.: Ellen Davies.
*Owned:* Cyhoeddiadau Sain

**St. James Music,** 34 Great James St., London, WC1N3HB, (+44) 20.7405 3786, Fax: (+44) 20.7405 5245, E-Mail: info@prestige-elite.com, Web Site: www.prestige-elite.com, Pres.: Keith C. Thomas.

**Sanctuary Music Publishing Ltd. (Div. of Sanctuary Group plc.),** Sanctuary House, 45-53 Sinclair Rd., London, W14 ONS, (+44) 20.7300 1866, Fax: (+44) 20.7300 1881, E-Mail: jess.hamilton@sanctuarygroup.com, info@sanctuaryrecords.co.uk, Web Site: www.sanctuarygroup.com, Pres./CEO: Deke Arlon; Dir. A&R: Jamie Arlon; Dir. Commercial Bus.: Maria Forte; Copyright/Royalties Administrator: Alex Mackintosh; Publishing Asst.: Jess Hamilton.
*Owned:* April Music Ltd.

**Schnitzel Records,** PO Box 37291, London, SW11 5TX, (+44) 20.7740 700 739, Fax: (+44) 20.788 3477 244, E-Mail: info@schnitzel.co.uk, Web Site: www.schnitzel.co.uk, Label Mgr.: Oliver Geywitz; Label Mgr. Germany: Thomas Simon.
*Administered:* Ally Publishing

**School-Sheet Music,** 18 The Bramblings, London, E4 6LU, (+44) 20.8529 5807, Fax: (+44) 20.8529 5807, MD: David Bull; MD: Irene Bull.
*Owned:* Bull-Sheet Music

**Schott & Co. Ltd.,** 48 Great Marlborough St., London, W1F 7BB, (+44) 20.7534 0750, (+44) 20.7534 0700, Fax: (+44) 20.7534 0759, (+44) 20.7534 0719, E-Mail: info@schott-music.com, Web Site: www.schott-music.com, Composer Mgr./Promo.: Sarah Osborn.

**See For Miles,** Unit 20A, Littleton House, Littleton Rd., Ashford, Middlesex, TW15 1UU, (+44) 1753. 751 177, Fax: (+44) 241 168, E-Mail: sfm@highnote.co.uk, Web Site: www.seeformiles.co.uk, GM: Steve Waters; MD: Colin Miles.

**Seeca Music,** Mortlake Business Centre, 20 Mortlake High St., London, SW14 8JN, (+44) 20.8487 8622, Fax: (+44) 20.8487 8621, E-Mail: info@seeca.co.uk, Web Site: www.seeca.co.uk, A&R Dir.: Louise Martins; Finance Dir.: Michael Scott; IT Dir.: Chris Blair.

**Seriously Groovy Music Ltd.,** 28 D'Arblay St., 3rd Fl., London, W1F 8EW, (+44) 20.7439 1947, Fax: (+44) 20.7734 7540, E-Mail: info@seriouslygroovy.com, Web Site: www.seriouslygroovy.com, Dir.: Dave Holmes; Dir.: Lorraine Snape.
*Owned:* Seriously Groovy Music, Ltd., Seriously Groovy Songs

**Seven Publishing & Management (7PM) / A7 Music Ltd.,** PO Box 2272, Rottingdean, Brighton, BN2 8XD, (+44) 1273.304 681, Fax: (+44) 1273.308 120, E-Mail: info@a7music.com, Web Site: www.a7music.com, Co-MD: Seven Webster; Co-MD: Anthony de Rothschild; Head of A&R: Steve Burton.

**Shade Factor Productions Ltd.,** 4 Cleveland Sq., Bayswater, London, W2 6DH, (+44) 20.7402 6477, Fax: (+44) 20.7402 7144, E-Mail: mail@shadefactor.com, Web Site: www.shadefactor.com, MD: Ann Symonds.

**Shalit Global Entertainment & Management,** Seven Moor St., Soho, London, W1D 5NB, (+44) 20.7851 9155, Fax: (+44) 20.7851 9156, E-Mail: info@shalitglobal.com, Web Site: shalitglobal.com, MD: Jonathan Shalit; Artist Mgr.: Nickie Banks.

**Sherlock Holmes Music Ltd.,** Unit 1, Chapel Rd., Portslade, Brighton, BN4 1PF, (+44) 1273.424 703, Fax: (+44) 1273.418 856, E-Mail: mail@sherlockholmesmusic.co.uk, Web Site: www.sherlockholmesmusic.co.uk, MD: Vernon Rossiter.

**Silva Screen Records Ltd.,** 3 Prowse Place, Camden Town, London, NW1 9PH, (+44) 20.7428 5500, Fax: (+44) 20.7482 2385, E-Mail: info@silvascreen.co.uk, Web Site: www.silvascreen.co.uk, MD: Reynold D'Silva; Int'l Mgr.: Peter Compton; Licensing/Royalties: David Stoner; Head of Sales: Stephen Southam.

**Skratch Music Publishing,** Skratch Music House, 81 Crabtree Ln., London, SW6 6LW, (+44) 20.7381 8315, Fax: (+44) 20.7385 6785, E-Mail: ralph@expansion-records.co.uk, Web Site: www.passionmusic.co.uk, Publishing Mgr.: Les McCutchen.

**Sleeping Giant Music International,** 34 Great James St., London, WC1N 3HB, (+44) 20.7405 3786, Fax: (+44) 20.7405 5245, E-Mail: info@prestige-elite.com, Web Site: www.prestige-elite.com, MD: Keith C. Thomas; Prodn. Dir.: Chris Baldock.

**Solent Records / Solent Songs (MCPS/PRS),** PO Box 22, Newport, Isle of Wight, PO30 1LZ, (+44) 1983.524 110, Fax: (+44) 870.762 0132, E-Mail: md@solentrecords.co.uk, Web Site: www.solentrecords.co.uk, Owner: John Waterman.

**Sonar Music (Div. of Sonar Records, Ltd.) (BMI),** 82 London Rd., Coventry, West Midlands, CV1 2JT, (+44) 24.7622 0749, E-Mail: office@sonar-records.demon.co.uk, Web Site: www.sonar-records.demon.co.uk, GM: J. Lord; Creative Mgr.: C. Lord.

**Songlife (Div. of Woodward Brothers Organization),** 38 Radnor Park Rd., Folkestone, Kent, CT19 5AU, (+44) 1303.256 959, E-Mail: vernon@songlife.co.uk, Web Site: www.songlife.co.uk, MD: V. Woodward; A&R: D. Woodward.

**Songseekers International,** 48A Broadley Terrace, London, NW1 6LG, (+44) 20.7724 2420, Fax: (+44) 20.7706 1025, E-Mail: marion@songseekers.co.uk, Web Site: www.songseekers.co.uk, www.soundlounge.co.uk, MD: Ruth Simmons; Creative Mgr.: Nick Oakes; Licensing Dir.: Thomas Wright; Mktg. Mgr.: Marion McCormack.

**Sonic 360,** 33 Riding House St., London, W1W 7DZ, (+44) 20.7636 3939, Fax: (+44) 20.7636 0033, E-Mail: info@sonic360.com, Web Site: www.sonic360.com, CEO: Chris Allison; A&R: Zen Grisdale; Press: Catherine Ross; Radio Promo.: Marc Raue.

**Sony / ATV Music Publishing U.K.,** 13 Great Marlborough St., London, W1F 7LP, (+44) 20.7911 8868, Web Site: www.sonyatv.com, MD: Rakesh Sanghvi; Head of

INTERNATIONAL

Film/TV: Rachel Iyer; A&R Mgr.: Simon Aldridge.

**Sony / ATV Music Publishing International,** 13 Great Marlborough St., London, W1F 7LP, (+44) 20.7911 8461, Fax: (+44) 20.7911 8756, E-Mail: guy_henderson@eu.sonymusic.com, Web Site: www.sonyatv.com, SVP Int'l: Guy Henderson; Dir.- Int'l Finance: Kieran Rivett.

**Sovereign Music UK (PRS/MCPS),** PO Box 356, Leighton Buzzard, LU7 3WP, (+44) 1525.385 578, Fax: (+44) 1525.372 743, E-Mail: sovereignmusic@aol.com, MD: Robert Lamont; Contact: Jane Lamont; Contact: Louise Shears.
*Administered:* Christian Music Ministries, Deep Blue Publishing, Integrity Music Europe, Ltd., Restoration Music, Sovereign Lifestyle Music

**Split Music,** 13 Sandys Rd., Worcester, WR1 3HE, (+44) 1905.29809, Fax: (+44) 1905.613 023, E-Mail: split.music@virgin.net, Web Site: splitmusic.com, MD: Chris Warren.
*Owned:* T.N.R. Music

**Springthyme Records,** Balmalcolm House, Kingskettle, Fife, KY157TJ, (+44) 1337.830 773, Fax: (+44) 1337.831 773, E-Mail: music@springthyme.co.uk, Web Site: www.springthyme.co.uk, Dir.: Peter Shepheard.

**Sprockitt Music Publishers,** The Old Repeater Station, Libberton, South Lanarkshire, ML11 8LX, (+44) 1555.841 168, Fax: (+44) 1555.841 168, E-Mail: info@mrboom.co.uk, Web Site: www.mrboom.co.uk, Proprietor: Andy Munro.

**Stage Three Music Ltd.,** 13A Hillgate St., London, W8 7SP, (+44) 20.7792 6060, Fax: (+44) 20.7792 6061, E-Mail: steve.lewis@stagethreemusic.co.uk, Web Site: www.stagethreemusic.co.uk, MD: Steve Lewis; Head of A&R: Alan Pell; Prof. Mgr.: Allen Jacobs; Film/TV/Media Dept.: Mary Ann Slim; Head of Admin.: Alan Kading.

**Stainer & Bell,** PO Box 110, Victoria House, 23 Gruneisen Rd., London, N3 1DZ, (+44) 20.8343 3303, Fax: (+44) 20.8343 3024, E-Mail: post@stainer.co.uk, Web Site: www.stainer.co.uk, Publishing Dir.: Nicholas Williams.

**State Music (ASCAP/BMI/SESAC),** 6 Kenrick Place, London, WIU 6HD, (+44) 20.7486 9994, (+44) 20.7486 9878, Fax: (+44) 20.7486 9934, E-Mail: recordings@staterecords.co.uk, Web Site: www.staterecords.co.uk, Chrmn./Pres.: Dr. Wayne Bickerton; Acct. Exec.: Jo Holland.
*Owned:* Bickerton Music, Inc., Odyssey Music, Reliable Source Music

**Strikeback Management,** 271 Royal College St., Camden Town, London, NW1 9LU, (+44) 20.7482 0115, Fax: (+44) 20.7267 1169, E-Mail: maurice@baconempire.com, Mgr.: Maurice Bacon.
*Owned:* The Bacon Empire Publishing

**Strongsongs Publishing (Div. of Telstar Entertainment),** 107 Mortlake High St., London, SW14 8HQ, (+44) 208.878 7888, (+44) 208.892 6846, Fax: (+44) 208.878 7886, E-Mail: fiona.rolston@strongsongs.com, MD: Anna Jolley; Head of A&R: Fiona Rolston.

**Studio G,** Cedar Tree House, Farthingstone, Northants, NN12 8EZ, (+44) 1327.360 820, E-Mail: library@studiog.co.uk, Web Site: www.studiog.co.uk, Pres.: John Gale.

**Studio Music Co.,** PO Box 19292, London, NW10 9WP, (+44) 20.8830 0110, Fax: (+44) 20.8451 6470, E-Mail: sales@studio-music.co.uk, Web Site: www.studio-music.co.uk, Partner: Stan Kitchen; Dist. Mgr.: Paul Williams.
*Owned:* Janus Music, Neuschel Music, Polyphonic Reproductions, Ltd.,
*Administered:* Midland Music, Ltd.

**Survival Records & Publishing,** PO Box 2502, Devizes, Wiltshire, SN10 3ZN, (+44) 1380.860 500, Fax: (+44) 1380.860 596, E-Mail: survivalrecords@globalnet.co.uk, Web Site: www.survivalrecords.co.uk, MD: Anne-Marie Heighway; A&R Dir.: David Rome.

**TKO Music Publishing (Div. of The Kruger Organisation, Inc.) (PRS),** 65 Hill Dr., Hove, East Sussex, BN3 6PU, (+44) 1273.550 080, (+44) 1273.550 088, Fax: (+44) 1273.540 969, E-Mail: publishing@tkogroup.com, Web Site: www.thekrugerorganisation.com, Pres.: Jeffrey Kruger; VP Bus. Aff.: Michael Cohn; Head of Copyright/Licensing: Loraine Lewis; Head of Admin.: Mrs. Dee Byford; Consultant: Mr. Roland Rogers.
*Owned:* Florida Music Group of Companies (PRS), Full Armour Publishing Co. (BMI), Showbiz Music (BMI), Songs For Today (PRS), Sublime Music (BMI), TKO Magnum Music, Ltd. (PRS), Whole Armor Publishing Co. (ASCAP)

**Taste Media & Music Ltd.,** 263 Putney Bridge Rd., London, SW15 2PU, (+44) 20.8780 3311, Fax: (+44) 20.8785 9892, Web Site: www.tastemedia.com, MD: Safta Jaffery; Creative Mgr.: Mike Audley.

**Three 4 Music,** Onward House, 11 Uxbridge St., London, W8 7TQ, (+44) 20.7221 4275, Fax: (+44) 20.7229 6893, E-Mail: info@boxmusicgroup.co.uk, Web Site: www.bucksmusicgroup.com, MD: Simon Platz.

**Triple Earth Music (MCPS/ASCAP),** Seven Bullwood Rd., Dunoon, Argyll, PA23 7QJ, (+44) 20.8922 7216, Fax: (+44) 20.8922 7216, E-Mail: info@triple-earth.co.uk, Web Site: www.triple-earth.co.uk, MD: Iain Scott; Sec.: Jay Chauhan.

**Tumi Music (Editorial) Ltd. (PRS/MCPS),** 8/9 New Bond St. Pl., Bath, BA1 1BH, (+44) 1225.464 736, Fax: (+44) 1225.444 870, E-Mail: info@tumimusic.com, Web Site: www.tumimusic.com, Pres.: Mo Fini; Sales/Mktg./PR-Mgr.: Franasco Garcia; Prodn. Mgr.: Caroline Santos.
*Administered:* Tumi (Music) Editorial (MCPS)

**UR Music Publishing,** PO Box 63, Wallington, Surrey, SM6 9YP, (+44) 20.8773 1223, Fax: (+44) 20.8669 6752, E-Mail: info@upbeat.co.uk, Web Site: www.upbeat.co.uk, MD: Liz Biddle.

**United Music Publishers Ltd.,** 33 Lea Rd., Waltham Abbey, Essex, EN9 1ES, (+44) 1992.703 110, Fax: (+44) 1992.703 189, E-Mail: sales@ump.co.uk, Web Site: www.ump.co.uk, MD: Shirley Ranger; Trade/Distr. Mgr.: Max Plummer; Sales Mgr.: Martin Hutchinson; Mktg. Mgr.: Stephen Harding; Promo. Mgr.: Elizabeth Darker.

**Universal Music Publishing International Ltd.,** Bond House, 347-353 Chiswick High Rd., London, W4 4HS, (+44) 20.8742 5600, Fax: (+44) 20.8742 5607, Web Site: www.umusicpub.com, SVP Global Admin.: Theo Strikkers; VP IT: Mike Donegan; Global Copyright Mgr.: Ann Tausis; Global Copyright Mgr.: Alexandra Lawford; Global Royalties Mgr.: Simon Lindquist; Legal/Bus. Aff. Mgr.: Moyra Partington.

**Universal Music Publishing Ltd.,** 136-140 New Kings Rd., London, SW6 4FX, (+44) 20.7471 5000, Fax: (+44) 20.7471 5001, Web Site: www.umusicpub.com, MD UK/EVP Europe: Paul Connolly; Deputy MD: Mike McCormack; Finance Dir. Europe: Simon Baker; Head of UK Finance: Rob Morris; Head of Legal/Bus. Aff.: Sarah Levin; Head of Film/TV: Barbara Zamoyska; VP Int'l: Kim Frankiewicz.

**Utopia Records Ltd.,** Utopia Village, 7 Chalcot Rd., London, NW1 8LH, (+44) 20.7586 3434, Fax: (+44) 20.7586 3438, E-Mail: utopiarec@aol.com, MD: Phil Wainman.

**Valentine Music Group (PRS),** 7 Garrick St., London, WC2E 9AR, (+44) 20.7240 1628, Fax: (+44) 20.7497 9242, E-Mail: valentine@valentinemusic.co.uk, Chrmn./CEO/Pres.: John Nice.
*Owned:* Bandleader Music, Cirque Port Music Pubs., Corner Stone Music,
*Administered:* Addington State Music, Arthur's Mother Music Ltd., B.O.P. Music, Crossbar Music, Kayenne Music, Music To Picture, Rosette Music Ltd., Spiro Music

**Vital Spark Studios (Div. of Vital Spark Music) (PRS/MCPS),** 1 Waterloo, Breakish, Isle of Skye, IV42 8QE, (+44) 1471.822 484, Fax: (+44) 1471.822 952, E-Mail: chris@vitalsparkmusic.demon.co.uk, Artist/Owner: Chris Rainbow; Producer/MD: Chris Harley; Recording Engineer: Allan Cuthbertson.

**Waif Productions, Ltd.,** 1 N. Worple Way, Mortlake, London, SW14 8QG, (+44) 20.8876 2533, Fax: (+44) 20.8878 4229, E-Mail: artistrec@aol.com, Web Site: www.arcarc.com, MD: Brian Wade; GM: Geraldine Perry.

**Wall of Sound,** Office 2, 9 Thorpe Close, London, W10 5XL, (+44) 20.8969 1144, Fax: (+44) 20.8969 1155, E-Mail: general@wallofsound.uk.com, Web Site: www.wallofsound.net, MD: Mark Jones; Label Mgr.: Toby Peacock.

**Warlock Music,** 329 Latimer Rd., London, W10 6RA, (+44) 20.8960 3311, Fax: (+44) 20.8960 4334, E-Mail: paul.lambden@rykodisc.co.uk, GM: Paul Lambden; Copyright Mgr.: Chris Twinam; Licensing Mgr.: Naomi Moran.

**Warner / Chappell Music Ltd. (PRS),** 28 Kensington, Church St., London, W8 4EP, (+44) 20.7938 0000, Fax: (+44) 20.7368 2777, E-Mail: webmaster.uk@warnerchappell.com, Web Site: www.warnerchappell.com, MD: Richard Manners; SVP European Legal/Bus. Aff.: Jane Dyball; Finance Dir.: Michael Lavin.

**Jeff Wayne Music Group,** 8-9 Ivor Pl., London, NW1 6BY, (+44) 20.7724 2471, Fax: (+44) 20.7724 6245, E-Mail: info@jeffwaynemusic.com, Web Site: www.jeffwaynemusic.com, Pres.: Jeff Wayne; Dir.: Jane Jones; Head of Prodn.: Amanda Hughes; Music Researcher: Paul Goodban.

**H & B Webman & Co. Ltd. (PRS),** 23 Bryanston Ct., George St., London, W1H 7HA, (+44) 207.402 4810, Fax: (+44) 207.262 4296, Dir.: Hal Webman; Dir.: Belle Webman; Admin.: Eddie Levy; Sec.: Trevor Lyttleton.

**Websongs Ltd.,** Troupe Studios, 106 Thetford Rd., New Malden, Surrey, KT3 5DZ, (+44) 20.8949 0928, Fax: (+44) 20.8949 0928, E-Mail: kip.trevor@websongs.co.uk, Web Site: www.websongs.co.uk, MD: Kip Trevor.

**Bruce Welch Music (ASCAP),** 64 Stirling Ct., Marshall St., London, W1F 9BD, (+44) 20.7434 1839, Fax: (+44) 20.7434 1839, E-Mail: bwmltd@aol.com, Chrmn./Pres.: Bruce Welch.

**Westbury Music Ltd. (PRS/MCPS),** Ste. B, Two Tunstall Rd., London, SW9 8DA, (+44) 20.7733 5400, Fax: (+44) 20.7733 4449, E-Mail: info@westburymusic.net, Web Site: westburymusic.net, MD: Caroline Robertson; Licensing/A&R: Jon Handle; A&R: Felix Hines; Writer/Mgr.: Paulette Long; Reggae Mgr.: Kennedy Mensah.
*Administered:* Ariwa Music (PRS), Bitasweet Music (PRS), Far Out Music Publishing (PRS), Kirasun Music (PRS), Klub Zoo Music (PRS), Laws Of Motion (PRS), Lovelane Music (UK) (PRS), Nice n Ripe Music (PRS), Prophesy Music (PRS), Reinforced Music (PRS), Songs in the Key of Knife (PRS), Tomi Music Co. (PRS), Trouble on Vinyl Music (PRS)

**Wicked Works (PRS),** PO Box 727, Kenley, Surrey, CR8 5YF, (+44) 20.8668 0493, Web Site: www.wickedworks.freeservers.com, MD: Russel Brennan.

**Winwood Music,** Unit Seven Fieldside Farm, Quainton, Bucks, HP22 4DQ, (+44) 1296.655 777, Fax: (+44) 1296.655 778, E-Mail: sales@winwoodmusic.com, Web Site: www.winwoodmusic.com, MD: Peter Wilson.

**Wonderworld,** 71 Fairfield Rd., Bow, London, E3 2QA, (+44) 208.552 5502, Fax: (+44) 208.552 5501, E-Mail: mark@hex-on.com, MD: Mark Shine.

**Yell Music, Ltd. (PRS/ASCAP/BMI),** PO Box 46301, London, W5 3UX, (+44) 20.8579 8300, Web Site: www.yellmusic.com, MD: Jana Yell.

**Yorke Edition,** Grove Cottage, Southgate, S. Creake, Fakenham, Norfolk, NR21 9PA, (+44) 1328.823 501, Fax: (+44) 1328.823 502, E-Mail: info@yorkedition.co.uk, Web Site: www.yorkedition.co.uk, Contact: Twiggy Bigwood.

**Zane Records (Div. of Zane Productions),** 162 Castle Hill, Reading, Berkshire, RG1 7RP, (+44) 118.957 4567, Fax: (+44) 118.956 1261, E-Mail: info@zanerecords.com, Web Site: www.zanerecords.com, MD: Peter Thompson.

**Zomba Music Publishing UK,** Quadrant Business Ctr., 135 Salisbury Rd., Queens Park, London, NW6 6RJ, (+44) 20.7604 2600, Fax: (+44) 20.7604 2601, E-Mail: flash.taylor@zomba.co.uk, Web Site: www.zomba.com, GM: Tim Smith; A&R Asst.: Flash Taylor.

## SHEET MUSIC

**Alfred Publishing UK Ltd.,** Burnt Mill, Elizabeth Way, Harlow, Essex, CM20 2HX, (+44) 1279.828 960, E-Mail: music@alfredpublishing.demon.co.uk, Web Site: www.alfreduk.com, Sales Mgr.: Gerry Mooney; Mktg. Mgr.: Andrew Higgins; Contact: Sue Galpin; Contact: Lesley Graham.

**Baerenreiter Ltd.,** Burnt Mill, Elizabeth Way, Harlow, Essex, CM20 2HX, (+44) 1279.828 930, Fax: (+44) 1279.828 931, E-Mail: baerenreiter@dial.pipex.com, Web Site: www.baerenreiter.com, MD: Christopher Jackson; Assoc. Dir.: Patrick J. Abrams.

**Boosey & Hawkes Music Publishers Ltd.,** Aldwych House 71-91 Aldwych, London, WC2B 4HN, (+44) 20.7054 7200, Fax: (+44) 20.7054 7290, E-Mail: marketing.uk@boosey.com, Web Site: www.boosey.com, Copyright Mgr.: Mike Wood; Licensing Mgr.: Miles Clarke; Mktg. Mgr.: Janella Sillito.

**William Elkin Music Services,** Wood Green Industrial Estate, Station Rd., Salhouse, Norwich, NR13 6NY, (+44) 1603.721 302, Fax: (+44) 1603.721 801, E-Mail: info@elkinmusic.co.uk, Web Site: www.elkinmusic.co.uk, Mgr.: Richard Elkin.

**Faber Music,** Three Queen Sq., London, WC1N 3AU, (+44) 20.7833 7900, Fax: (+44) 20.7833 7939, E-Mail: information@fabermusic.com, Web Site: www.fabermusic.com, Dir. Rights/Media Music: Richard Paine.

**International Music Publications (IMP) Ltd. (Div. of Alfred Publishing Inc.),** Griffin House, 161 Hammersmith Rd., Hammersmith, London, W6 8BS, (+44) 20.8222 9200, Fax: (+44) 20.8222 9260, E-Mail: imp.info@warnerchappell.com, GM/Sales Mgr. IMP Ltd.: Chris Statham; Bus. Aff./Copyright: Matt Smith; Music Vault/Archivist: Vici Carrick.

**Music Sales Ltd.,** 8/9 Frith St., London, W1D 3JB, (+44) 20.7434 0066, Fax: (+44) 20.439 2848, E-Mail: music@musicsales.co.uk, Web Site: www.musicsales.com, COO: Chris Butler; MD: Robert Wise.

**School-Sheet Music,** 18 The Bramblings, London, E4 6LU, (+44) 20.8529 5807, Fax: (+44) 20.8529 5807, MD: David Bull; MD: Irene Bull.

**United Music Publishers Ltd.,** 33 Lea Rd., Waltham Abbey, Essex, EN9 1ES, (+44) 1992.703 110, Fax: (+44) 1992.703 189, E-Mail: sales@ump.co.uk, Web Site: www.ump.co.uk, MD: Shirley Ranger; Trade/Distr. Mgr.: Max Plummer; Sales Mgr.: Martin Hutchinson; Mktg. Mgr.: Stephen Harding; Promo. Mgr.: Elizabeth Darker.

## VIDEO/DVD COMPANIES

**Acorn Media UK,** 16 Welmar Mews, Ivy Works, 154 Clapham Park Rd., London, SW4 7DE, (+44) 20.7627 7200, Fax: (+44) 20.7327 2502, E-Mail: info@acornmediauk.com, Web Site: www.acornmediauk.com, Mktg./Acquis. Dir.: Peter Smart.
*Formats:* VHS, DVD, Audiobooks, DVD.
*Supplies:* Documentary, British Drama, Comedy.
*Seeking:* Feature Films, Children's, Documentaries, British Drama, Comedy.

**Asylum Studios,** One Wadsworth Close, Perivale, London, UB6 7DG, (+44) 20.8991 9191, Fax: (+44) 20.8991 2777

**Classic Pictures Entertainment Ltd.,** Shepperton Int'l Studios, Studios Rd., Shepperton, TW17 0QD, (+44) 1932.592 016, E-Mail: jo.garofalo@classicpictures.co.uk, Web Site: www.classicpictures.co.uk, CEO: Robert Garofalo; VP Sales/Mktg.: Joanne Garofalo; Head of Acquisitions: Lyn Beardsall.

**Drake Video Services (Div. of Drake AV Video Ltd),** 89 St. Fagans Rd., Fairwater, Cardiff, CF5 3AE, (+44) 29.2056 0333, Fax: (+44) 29.2055 4909, E-Mail: info@darkeav.com, Web Site: www.drakeav.com, Contact: Ian Lewis.

**Duke International,** Champion House, PO Box 46, Douglas, Isle of Man, IM99 1DD, (+44) 1624.640 020, Fax: (+44) 1624.640 001, E-Mail: info@dukesales.com, Web Site: www.dukesales.com, Commercial Dir.: Mr. Jon Quayle; Int'l Sales Exec.: Ms. Kelly Smith; Int'l Sales Exec.: Ms. Sally Riseley.
*Formats:* VHS, DVD, Betacam SP, Digi Beta.
*Supplies:* Instructional, Special Interest Only, Sports, Documentary.
*Seeking:* Sports, Motorsports.

**EMI Group PLC (Div. of EMI Music),** 27 Wrights Ln., London, W8 5SW, (+44) 20.7795 7000, Web Site: www.emigroup.com, Exec. Chrmn. EMI Group: Eric Nicoli; Chrmn./CEO-EMI Music: Alain Levy; Vice Chrmn.-EMI Music / Chrmn./CEO-EMI Music N. America: David Munns; CFO-EMI Grp.: Martin Stewart; Chrmn./CEO-EMI Music Publishing: Martin Bandier; SVP Grp. Financial Controller: Ian Smellie; SVP Cor. Commun.: Amanda Conroy; SVP Cor. Devel.: Claudia Palmer; SVP Tax/Treasury: Duncan Bratchell; VP Govt. Aff.: Sara John; Group Gen. Counsel/Co. Sec'y: Charles Ashcroft; Dir. HR EMI Group/EMI Music: Joe McCollum.

**Eagle Media (Div. of Eagle Rock Entertainment Ltd.),** Russell House, Ely St., Stratford-upon-Avon, CV37 6LW, (+44) 1789.415 187, Fax: (+44) 1789.415 210, E-Mail: sales@eagle-rock.com, Web Site: www.eagle-rock.com, MD: Alan Ravenscroft; MD TV: Peter Worsley; Head of TV Sales: Andrew Winter; Dir. Int'l Acq.: John Gaydon; DVD Prog. Mgr.: Lesley Wilson; DVD Dist./Devel. Exec.: Nicola O'Donegan.
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Special Interest Only, Documentary, Travel.
*Seeking:* Feature Films, Special Interest, Documentaries, Travel, History.

**The Flying Music Group Ltd.,** 110 Clarendon Rd., London, W11 2HR, (+44) 20.7221 7799, Fax: (+44) 20.7221 5016, E-Mail: info@flyingmusic.co.uk, Web Site: www.flyingmusic.com, Joint MD: Paul K. Walden; Joint MD: Derek Nicol.

**HIT Entertainment,** Maple House, 5th Fl., 149-150 Tottenham Court Rd., London, W1T 7NF, (+44) 20.7554 2500, Fax: (+44) 20.7388 9321, E-Mail: consumer@hitentertainment.com, Web Site: www.hitentertainment.com, Chrmn.: Greg Dyke; CEO: Bruce Steinberg; Pres.-HIT North America: Patricia Wyatt; CFO: Steve Ruffini; EVP Int'l Licensing/Merch./Home Entertainment: Peter Byrne.
*Formats:* VHS, DVD.
*Supplies:* Children's.

**ILC Group,** The Props Bldg., Pinewood Studios, Pinewood Rd., Iver Heath, Buckinghamshire, SL0 0NH, (+44) 1753.785 631, Fax: (+44) 1753.785 632, E-Mail: nigelwood@ilcgroup.co.uk, Web Site: www.ilcdvd.com

**IVN Questar,** 79 Rivermeads Ave., Twickenham, TW2 5JF, (+44) 20.8894 1242, Fax: (+44) 20.8894 1229, E-Mail: b.burgis@btinternet.com, Sales Mgr.: Bob Burgis.
*Formats:* VHS.
*Supplies:* Special Interest Only, Documentary, Travel.
*Seeking:* Special Interest, Documentaries, Travel.

**King Rollo Films,** Dolphin Ct. (off High St.), Devonshire, Honiton, EX14 1HT, (+44) 1404.45218, Fax: (+44) 1404.45328, E-Mail: admin@kingrollofilms.co.uk, Pres.: Leo Nielsen.

**Landseer Productions,** 140 Royal College St., London, NW1 0TA, (+44) 20.7485 7333, Fax: (+44) 20.7485 7573, E-Mail: mail@landseerfilms.com, Web Site: www.landseerfilms.com

**Manga Entertainment Ltd.,** 6 Heddon, London, W1B 4BT, (+44) 207.257 400, Fax: (+44) 207.257 406, E-Mail: manga@manga.com, Web Site: www.manga.co.uk, UK MD: Mo Claridge; Mktg. UK: Jerome Mazandarani; Mktg. Canada: Susan Curran.
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Music Long Form, Documentary.
*Seeking:* Exercise, Feature Films, Instructional, Music Long Form, Special Interest, Documentaries.

**Nursery Cottage Productions,** PO Box 370, Newquay, TR8 5YZ, (+44) 1637.831 011, Fax: (+44) 1637.831 037, E-Mail: rodbuckle@aol.com, Web Site: www.babiesdirect.com, MD: Rod Buckle; Presenter/Writer: Anne Buckle; Mktg. Mgr.: Di Melbourne.

**Palm Pictures,** 8 Kensington Park Rd., London, W11 3BU, (+44) 20.7229 3000, Fax: (+44) 20.7221 9988, E-Mail: islandlife@islandlife.co.uk, Web Site: www.palmpictures.com, Pres.: Suzette Newman; Dir. Acquis.: David Koh.

**Partizan,** Brunswick Studios, 7 Westborne Grove Mews, London, W11 2RU, (+44) 20.7792 8483, Fax: (+44) 20.7792 8870, Web Site: www.partizan.com, Office Mgr.: Nicole.

**Readers Digest Music & Video,** 11 Westferry Circus, Canary Wharf, London, E14 4HE, (+44) 20.7715 8000, Fax: (+44) 20.7715 8722, Web Site: www.readersdigest.co.uk, Repertoire Mgr.-Music: Daniel Sankey.

**Synergie Logistics / Magnum Music,** Magnum House, High St., Lane, Bucks, HP14 3JQ, (+44) 1494.450 606, Fax: (+44) 1494.450 230, E-Mail: synergielogistics@btconnect.com, CEO: Dr. N. C. Molden.
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Instructional, Music Long Form, Special Interest Only, Children's, Documentary.
*Seeking:* Music Long Form.

**Tartan Films UK (Div. of Tartan Films),** 28 Poland St., London, W1F 8QW, (+44) 20.7494 1400, Fax: (+44) 20.7439 1922, E-Mail: info@tartanvideo.com, Web Site: www.tartanvideo.com, Pres./CEO: Hamish McAlpine; MD: Alan Partington; Mgr.: Matthew Hamilton.

**Transmission (TX),** Unit 2A, Shepperton Studio, Studios Rd., Middx., Shepperton, TW17 0QD, (+44) 208.783 1972, Fax: (+44) 208.1932 592571, E-Mail: info@ttx.co.uk, Web Site: www.ttx.co.uk

**2 Entertain Ltd.,** 33 Foley St., London, W1W 7TL, (+44) 20.7612 3000

**Visionary Communications / Screen Edge,** St. Annes House, 329 Clifton Drive S., Lythm St. Annes, Lancashire, FY8 1LP, (+44) 1253.781 994, Web Site: www.outlaw23.com, GM: John Bentham.
*Formats:* VHS, DVD.
*Supplies:* Feature Films, Special Interest Only, Music Videos.
*Seeking:* Special Interest, Documentaries.

**Warner Home Video (UK) Ltd.,** Warner House, 84 Theobald's Rd., London, WC1X 8WB, (+44) 207.984 6305, Fax: (+44) 207.984 6321, Web Site: www.warnerbros.com, EVP/GM: Philippe Cardon; VP WHV Europe: Yves Caillard; MD - UK: Neil McEwen.

**Wienerworld,** Unit B2, Livingstone Ct., 55-63 Peel Rd., Wealdstone, Harrow, HA3 7QT, (+44) 20.8427 2777, Fax: (+44) 20.8427 0660, E-Mail: wworld@wienerworld.com, Web Site: www.wienerworld.com, MD: Anthony S. Broza.
*Formats:* VHS.
*Supplies:* Music Long Form.

## WHOLESALERS & DISTRIBUTORS

**ARC Music Productions International,** Bulrushes Farm, Coombe Hill Rd., East Grinstead, RH19 4LZ, (+44) 1342.328 567, (+44) 1342.312 161, Fax: (+44) 1342.315 958, E-Mail: info@arcmusic.co.uk, Web Site: www.arcmusic.co.uk, Pres.: Horst Tubbesing; Deputy Pres.: Karin Tubbesing; MD: Phil Collinson; Sales/Mktg. Dir.: Mark Gardner; A&R: Diz Heller.

**Absolute Marketing International,** The Old Lampworks, Rodney Place, London, SW19 2LQ, (+44) 20.8542 4222, Fax: (+44) 20.8540 6056, E-Mail: info@absolutemarketing.co.uk, Web Site: www.absolutemarketing.co.uk, Dir.: Henry Semmence; Dir.: Tim Prior; Int'l Mgr.: Dick Miller.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Bucks Music Group (United Kingdom)

**Amato Distribution,** 4 Minerva Business Centre, 58-60 Minerva Rd., London, NW10 6HJ, (+44) 20.8838 8330, Fax: (+44) 20.8838 8331, E-Mail: info@amatodistribution.co.uk, Web Site: www.amatodistribution.co.uk, Dir.: Mario Forsyth; Import Buyer: Ben Goodard; Head Label Mgmt.: Graham Kelly; Export Sales: Mike Blades; Prodn.: Becky Kelly; Sales Mgr.: Robin Burt.
(Distributor, Importer, Exporter) (Compact Disc, DVD, Records (LP's, 12-Inch), Computer Software)
*Labels Distributed: Audio:* Jamayka Recordings

**Arabesque Distribution,** Network House, 29-39 Stirling Rd., London, W3 8DJ, (+44) 20.8992 0098, Fax: (+44) 20.8992 0340, E-Mail: sales@arab.co.uk, Web Site: www.arab.co.uk, MD: Brian Horn; Sales Mgr.: Michael Salmon.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock)

**Arts Magic US Ltd.,** Unit 11, Rassau Ind. Est., Ebbw Vale, Gwent, NP23 5SD, (+44) 1495.307 341, Fax: (+44) 1495.307 343, E-Mail: info@artsmagicdvd.com, Web Site: www.artsmagicdvd.com, MD: Gerry Malir.
(Distributor) (DVD)

**Arvato Services UK,** 24 Crystal Dr., Sandwell Bus. Pk., Warley, West Midlands, B66 1QG, (+44) 121.543 4000, Fax: (+44) 121.543 4399, E-Mail: paul.dudley@arvatoservices.co.uk, Web Site: www.arvatoservices.co.uk, Opns. Dir.: Paul Dudley.

**Avanti Records,** Unit 11, Airlinks Industrial Estate, Spitfire Way, Heston, Middlesex, TW5 9NR, (+44) 20.8848 9800, Fax: (+44) 20.8756 1883, E-Mail: charlie@avanti-records.com, Web Site: www.avanti-records.com, Dir.: Mike Alldridge; Sales Dir.: Charlie Paulinski.
(Distributor, Importer, Exporter) (Compact Disc, DVD)

**Avid,** 10 Metro Ctr., Dwight Rd., Tolpits Ln., Watford, WD18 9UF, (+44) 1923.281 281, Fax: (+44) 1923.281 200, E-Mail: info@avidgroup.co.uk, Web Site: www.avidgroup.co.uk, MD: Richard Lim; Mktg. Mgr.: Charlotte Tibbles.
(Distributor)

**Backs Records,** St. Mary's Works, St. Mary's Plain, Norwich, Norfolk, NR3 3AF, (+44) 1603.626 221, (+44) 1603.624 290, Fax: (+44) 1603.619 999, E-Mail: info@backsrecords.co.uk, MD: Jonathan Appel; A&R Dir.: Derek Chapman.
(Exporter)

**Cadillac Jazz Distribution,** 15 King's Exchange, Tileyard Rd., London, N7 9AH, (+44) 20.7619 9111, E-Mail: info@cadillacjazz.co.uk, Web Site: www.cadillacjazz.co.uk, MD: John M. Jack.
(Distributor, Importer, Exporter, Producers) (Compact Disc, DVD, Records (LP's))
*Labels Distributed: Audio:* Chiaroscuro Records; Jazz Focus Records (Canada); 33 RPM Ltd. (United Kingdom)

**Cargo Records,** 17 Heathmans Rd., Parsons Green, London, SW6 4TJ, (+44) 20.7731 5125, Fax: (+44) 20.7731 3866, E-Mail: info@cargorecords.co.uk, Web Site: www.cargorecords.co.uk, MD: Philip Hill.
*Labels Distributed: Audio:* HairBall8 Records; Memphis International Records; Citadel Records (Australia); Lion Music (Finland); Twah! (Germany); Blow Up Records Ltd. (United Kingdom)

**Celtic Music,** PO Box 182, Harrogate, North Yorkshire, HG2 7XD, (+44) 1423.888 979, Fax: (+44) 1423.540 970, E-Mail: info@celtic-music.co.uk, Web Site: www.celtic-music.co.uk, MD/A&R: Dave Bulmer.

**Chandos,** Chandos House, Commerce Way, Colchester, Essex, CO2 8HQ, (+44) 1206.225 200, Fax: (+44) 1206.225 201, E-Mail: enquiries@chandos.net, Web Site: www.chandos.net, Chrmn.: Brian Couzens; MD: Ralph Couzens; Sales Mgr.: Ginny Cooper; Mktg.: Sharon Roman.

**Changing World Distribution,** Willow Croft, Wagg Drove, Huish Episcopi, Langport, Somerset, TA10 9ER, (+44) 1458.250 317, (+44) 1458.253 838, Fax: (+44) 1458.250 317, (+44) 1458.253 878, E-Mail: enquiries@changing.co.uk, Owner/Mgr.: Susan Malleson.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Records (LP's, 12-Inch))

**Codaex,** Unit 1, 61 Mill Corner, Soham, Cambs, CB7 5HT, (+44) 1353.722 223, Fax: (+44) 1353.727 098, E-Mail: info@codaexuk.co.uk, Web Site: www.codaexuk.co.uk
*Labels Distributed: Audio:* Bongiovanni Dischi (Italy)

**Collective Music Ltd.,** Ste. 9, 4th Fl., One Crown Square, Church St. East, Woking, GU21 6HR, (+44) 1483.725 007, E-Mail: info@collective.mu, Web Site: www.collective-music.co.uk, Dir./MD: Phil Hardy.

**Contact (UK),** Research House, Fraser Rd., Greenford, Middlesex, UB6 7AQ, (+44) 20.8997 5662, Fax: (+44) 20.8997 5664, E-Mail: contactukltd@btinternet.com, Web Site: www.contactmusic.co.uk, CEO: Michael Lo Bianco; Sales Mgr.: Tim Hornibrook.
(Distributor, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, DVD, Records (LP's, 12-Inch, Singles), Accessories)

**Delta Music Plc,** 222 Cray Ave., Orpington, Kent, BR5 3PZ, (+44) 1689.888 888, Fax: (+44) 1689.888 800, E-Mail: info@deltamusic.co.uk, Web Site: www.deltamusic.co.uk, Dir.: Laurie Adams; Export Mgr.: P. Zaiger.

**Deluxe Global Media Services Ltd. (Div. of The Rank Group Plc.),** Southwater Business Park, Worthing Rd., Southwater, RH13 9YT, (+44) 1403 739 600, Fax: (+44) 1403 739 601, E-Mail: discsales@deluxemedia.com, Web Site: www.bydeluxe.com, Dir. European Sales/Bus. Devel.: Paul Chesney; Multimedia Sales Mgr.: Roger Twynhan.

**Digimode Entertainment Ltd.,** 173-175 Terminus Rd., East Bourne, BN21 3NX, (+44) 1323.749 977, Fax: (+44) 1323.749 911, E-Mail: hans@digimode.net, MD: Ria Daepp; Label Mgr.: Hans de Deugd.

**Digital Classics,** 31 Eastcastle St., London, W1W 8DL, (+44) 207.299 8188, Fax: (+44) 207.299 8191, E-Mail: sp@digitalclassics.co.uk, Web Site: www.digitalclassics.co.uk, Chief Exec.: Chris Hunt; Buyer-Video: Katherine Harion; Buyer-Other: Rick Barker.
(Distributor)

**Discovery Records Ltd.,** Nursteed Rd., Devizes, Wiltshire, SN10 3DY, (+44) 1380.728 000, Fax: (+44) 1380.722 244, E-Mail: info@discovery-records.com, Web Site: www.discovery-records.com, MD: Mike Cox; Commercial Mgr.: Martin Cobb; Pdct. Mgr.: Bill Trythall.
(Distributor, Importer) (Compact Disc)

**Disky Communications Ltd. / Hermanex Ltd.,** Connaught House, 112-120 High Rd., Loughton, Essex, IG10- 4HJ, (+44) 20.8508 3723, Fax: (+44) 20.8508 0432, E-Mail: disky.uk@disky.nl, uk@hermanex.nl, Web Site: www.disky.nl, MD-Disky: Alan Byron; MD-Hermanex: Dave Harmer.

**EMI Music Services (UK) Distribution Centre,** Hermes Close, Tachbrook Park, Leamington Spa, CV346RP, (+44) 1926.466 300, Fax: (+44) 1926.466 392, Opns. Dir.: John Williams.
(Distributor)
*Labels Distributed: Audio:* Century Media Recordings; Century Media Records (Germany); Relentless Records (United Kingdom)

**Eagle Media (Div. of Eagle Rock Entertainment Ltd.),** Russell House, Ely St., Stratford-upon-Avon, CV37 6LW, (+44) 1789.415 187, Fax: (+44) 1789.415 210, E-Mail: sales@eagle-rock.com, Web Site: www.eagle-rock.com, MD: Alan Ravenscroft; MD TV: Peter Worsley; Head of TV Sales: Andrew Winter; Dir. Int'l Acq.: John Gaydon; DVD Prog. Mgr.: Lesley Wilson; DVD Dist./Devel. Exec.: Nicola O'Donegan.
(Distributor)

**The Entertainment Network (TEN),** PO Box 245, Rabans Ln., Aylesbury, Buckinghamshire, HP19 3BX, (+44) 1296.426 151, Fax: (+44) 1296.481 009, E-Mail: shaun_plunkett@ten-distribution.com, Web Site: www.ten-net.com, MD: Shaun Plunkett; Commercial Serv. Dir. (Client): Russell Wood; Commercial Serv. Dir. (Retail): Paul Hazelwood.
(Distributor) (, Sony computer games)

**Entertainment UK,** 243 Blyth Rd., Hayes, Middlesex, UB3 1DN, (+44) 20.8848 7511, Fax: (+44) 20.8754 6600, E-Mail: enquiries@entuk.co.uk, Web Site: www.entuk.co.uk, MD: Lloyd Wigglesworth; Head of Digital: Paul Zimmerman; Sales: Ian Foster.

**Essential Direct / Essential Exports,** Brewmaster House, 91 Brick Ln., London, E1 6QL, (+44) 20.7375 2332, Fax: (+44) 20.7375 2442, E-Mail: info@essentialdirect.co.uk, Web Site: www.essentialdirect.co.uk, Contact: Gary Dedman.
*Labels Distributed: Audio:* Born To Dance (United Kingdom); Higher State (United Kingdom); LOCK (United Kingdom); Xtrax London (United Kingdom)

**f Minor Ltd.,** 8 Commercial Mews North, 45a Commercial Rd., Eastbourne, BN21 3XF, (+44) 1323.736 598, Fax: (+44) 1323.738 763, E-Mail: sales@fminor.com, Web Site: www.fminor.com, MD: Paul Callaghan; Financial Contr.: Jim Harvey.
(Distributor, Importer, Exporter) (Compact Disc, DVD, Records (LP's, 12-Inch, Singles), Overstock)

**Fat Cat International Ltd.,** 20 Liddell Rd. Estate, Maygrove Rd, London, NW6 2EW, (+44) 20.7624 4335, Fax: (+44) 20.7624 4866, E-Mail: info@fatcatint.co.uk, MD/Buyer: Trevor Reidy; Overstocks Dept.: Chris Gwyther; On-line Sales: Anna Theodorou; On-line Sales: Julia Kyriacou.
(One-Stop, Importer, Exporter, On-line Sales) (Compact Disc, DVD, (LP's), Overstock)

**Fierce! Distribution,** PO Box 40, Arundel, West Sussex, BN18 0UQ, (+44) 1243.558 444, Fax: (+44) 1243.558 455, E-Mail: info@fiercedistribution.com, Web Site: www.fiercedistribution.com, Mktg. Mgr.: Jonathan Brown.
(Distributor)
*Labels Distributed: Audio:* Rocketown Records

**Flute Worldwide,** Unit 1 Camp Aspe Park, Ford Bridge Rd., Sunbury-on-Thames, Middlesex, TW16 6AX, (+44) 1932.769 760, Fax: (+44) 1932.780 481, E-Mail: info@fluteworldwide.co.uk, Web Site: www.fluteworldwide.co.uk, MD: Duncan Peel.

**Golds,** Uplands Business Park, Blackhorse Ln., Walthamstow, London, E17 5QJ, (+44) 20.8501 9600, Fax: (+44) 20.8527 3435, E-Mail: sales@sgolds.co.uk, Web Site: www.sgolds.co.uk, Chrmn./MD: Barrie Gold; Sales/Mktg. Dir.: Garry Elwood; Export Dir.: Jonathan Gold; Acq. Mgr. - Blackhorse Entertainment: Andy Dennis.
(Distributor, One-Stop, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Computer Software, Accessories, Sony, Sharp, Hardware)
*Products/Accessories:* Audio Playback Equip.: Sharp, Sony, Toshiba; Batteries: Duracell; Blank Tape: JVC, TDK, Gold; CD Players: Sharp, Sony; CD, Tape & Record Care Products: Allsop; Head Phones: JVC; Storage & Carrying Cases: Allsop; Video Cassette Recorders: Sharp, Sony, Toshiba

**Greensleeves Records Ltd.,** Unit 14, Metro Centre, St. John's Rd., Isleworth, Middlesex, TW7 6NJ, (+44) 20.8758 0564, Fax: (+44) 20.8758 0811, E-Mail: mail@greensleeves.net, Web Site: www.greensleeves.net, VP Sales USA: Frank Mendez; MD: Chris Sedgwick; A&R Dir.: Chris Cracknell; Bus. Devel. Mgr./Int'l Sales Mgr.: Oliver Geywitz.

**Henry Hadaway Record Co.,** Ste. 1, Brittania Business Centre, London, NW2 1ET, (+44) 20.8830 8813, Fax: (+44) 20.8830 8801, E-Mail: hho@hho.co.uk, Web Site: www.hho.co.uk, MD: Henry Hadaway; Mktg.: Sami Chidiac.

**Handleman UK Limited,** 27 Leacroft Rd., Birchwood, Warrington Chesire, WA3 6PJ, (+44) 8704.8704 445 844, Fax: (+44) 8704.445 944, Web Site: www.handleman.com, MD: Glyn Angel.

**Harmonia Mundi (UK) Ltd.,** 45 Vyner St., London, E2 9DQ, (+44) 20.8709 9500, Fax: (+44) 20.8709 9501, E-Mail: info.uk@harmoniamundi.com, Web Site: www.harmoniamundi.com, MD: Serge Rousset; Commercial Mgr.: Simon Astridge.

**Highlander Music,** Unit 7D, Muir of Ord Industrial Estate, Muir of Ord, Ross-shire, IV6 7UA, (+44) 1463.871 422, Fax: (+44) 1463.871 433, Web Site: www.made-in-scotland.co.uk/highlandermusic.htm
*Labels Distributed: Audio:* Green Linnet Records, Inc. / Xenophile Records

**Hot Records, Ltd.,** PO Box 333, Brighton, East Sussex, BN1 2EH, (+44) 1403.740 260, Fax: (+44) 1403.740 261, E-Mail: info@hotrecords.uk.com, Web Site: www.hotrecords.com, MD: Martin Jennings.
(Distributor, Importer, Exporter)
*Labels Distributed: Audio:* Hot Records (Australia); Kinopanorama Music & Vision (Australia)

**I & B Records,** 20 Peertlow Industrial Estates, Olds Approach, Tolpits Ln., Watford, WD18 9SR, (+44) 1923.777 011, Dir.: Eamonn Browne; Dir.: Peter Browne.

**Intergroove Ltd.,** 101 Bashley Rd., Royal Park, London, NW10 6TE, (+44) 208.838 2000, Fax: (+44) 208.838 2003, E-Mail: info@intergroove.co.uk, Web Site: www.intergroove.co.uk
(Distributor, Importer, Exporter)
(Compact Disc, DVD, Records (LP's, 12-Inch, Singles), digital download)

**Jet Star Phonographics,** 155 Acton Ln., London, NW10 7NJ, (+44) 20.8961 5818, Fax: (+44) 20.8965 7008, E-Mail: sales@jet-star.co.uk, Web Site: www.jet-star.co.uk, MD: Carl Palmer; Sales: Tony Berry; A&R: Danny Ray; Sales: Kim Murrey.

**Jewish Music Distribution,** PO Box 67, Hailsham, BN27 4UW, (+44) 1323.832 863, Fax: (+44) 1323.832 863, E-Mail: orders@jewishmusic-jmd.co.uk, Web Site: www.jewishmusic-jmd.co.uk

**Jungle Records,** Old Dairy Mews, 62 Chalk Farm Rd., London, NW1 8AN, (+44) 20.7267 0171, Fax: (+44) 20.7267 0912, E-Mail: enquires@jungle-records.com, Web Site: www.jungle-records.com, CEO: Alan Hauser; CEO: Graham Combi; Accounts Admin.: Mark Coaten.
(Distributor, One-Stop, Rackjobber, Importer, Exporter) (Compact Disc, (LP's, 12-Inch, Singles))

**The Kruger Organisation,** 65 Hill Dr., Hove, East Sussex, BN3 6QU, (+44) 1273.550 088, Fax: (+44) 1273.540 969, E-Mail: hkruger@tkogroup.com, Web Site: www.tkogroup.com, Chrmn. of the Board: Dr. Jeffrey Kruger, MBE; Pres.: Howard Kruger; VP: Michael Cohn; Dir. A&R: Warren Heal; Copyright/Licensing: Mrs. Loraine Lewis; Head of Admin.: Dee Byford.

**Kudos Records Ltd.,** 77 Fortess Rd., London, NW5 1AG, (+44) 20.7482 4555, Fax: (+44) 20.7482 4551, E-Mail: kudos@kudosrecords.co.uk, Web Site: www.kudosrecords.co.uk, MD: Danny Ryan; Sales/Label Mgr.: Rosie Srao.
*Labels Distributed: Audio:* Pork Recordings / PorkSong Music Publishing (United Kingdom)

**Lasgo Chrysalis (Div. of Chrysalis Group),** Unit 2, Chapmans Park Ind Est., 378 High Rd., Willesden, London, NW10 2DY, (+44) 20.8459 8800, Fax: (+44) 20.8451 5555, E-Mail: info@lasgo.co.uk, Web Site: www.lasgo.co.uk, Chief Exec.: Peter Lassman; Sr. Dir.: Nick Lassman; Sales Mgr.: Paul Burrows; Sales Mgr.: Martin O'Donnell; DVD/Video Mgr.: Robert Klein.
(Distributor, Importer, Exporter)
(Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock, Accessories, Books, Magazines, Merchandise)
*Labels Distributed: Audio:* Higher State (United Kingdom)

**Manga Entertainment Ltd.,** 6 Heddon, London, W1B 4BT, (+44) 207.257 400, Fax: (+44) 207.257 406, E-Mail: manga@manga.com, Web Site: www.manga.co.uk, UK MD: Mo Claridge; Mktg. UK: Jerome Mazandarani; Mktg. Canada: Susan Curran.

**Mo's Music Machine Ltd. (Div. of Aura Surround Sound Ltd.),** Unit 11, Forest Bus. Park, Argall Ave., Layton, London, E10 7FB, (+44) 20.8520 7264, Fax: (+44) 20.8223 0351, E-Mail: info@mosmusic.co.uk, Web Site: www.mosmusic.co.uk, MD: Morris Czechowicz; Prodn. Mgr.: James Orfeur; Import Mgr.: Gary Kay; Int'l Export Mgr.: Ronny Anderson.
(Distributor, Importer, Exporter)
(Compact Disc, DVD, Records (LP's, 12-Inch), Computer Software, Games)

**Multiple Sounds Distribution,** Unit 1-2, Port of Heysham, Industrial Park, Heysham, Morecamb, LA3 2XS, (+44) 1524.851 177, Fax: (+44) 1524.851 188, E-Mail: info@multiplesounds.com, Web Site: www.multiplesounds.com, MD: Mike Hargreaves.

**Music Sales,** 224B Shore Rd., Lower Greenisland, Carrickfergus, BT38 8TX, (+44) 28.9086 5422, Fax: (+44) 28.9086 2902, E-Mail: musicsales@dnet.co.uk, MD: Eddie Graham; Sales: Martin McCoubrey.

**Nashville Distribution,** 177 High St., Harlesden, London, NW10 4TE, (+44) 20.8961 3889, Fax: (+44) 20.8951 9955, E-Mail: nashvilledist@talk21.com, Sales Dir.: John Kaufman; Mktg. Dir.: David Landau.
(Distributor)

**Nervous Records & Publishing,** 5 Sussex Crescent, Notholt, Middlesex, UB5 4DL, (+44) 20.8423 7373, Fax: (+44) 20.8423 7773, Web Site: www.nervous.co.uk, MD: Roy Williams.
(Distributor, Importer, Exporter)
(Compact Disc, Video - Cassette, Accessories, T-shirts)
*Products/Accessories:* Accessories: T-shirts

**New Note Distribution Ltd.,** Pinnacle Bldg., Teardrop Center London Rd., Swanley, Kent, BR8 8TS, (+44) 1322.616 050, Fax: (+44) 1322.615 658, E-Mail: info@newnote.com, Web Site: www.newnote.com, Finan./Label Liason: Graham Griffiths; Sales/Mktg./Label Liason: Eddie Wilkinson.

**Nimbus Records,** Wyastone Leys, Monmouth, Monmouthshire, NP25 3SR, (+44) 1600.890 007, Fax: (+44) 1600.891 052, E-Mail: sales@wyastone.co.uk, Web Site: www.wyastone.co.uk, Bus. Dir.: Antony Smith.

**One Nation Exports,** Unit G11, Belgravia Workshops, 159-163 Marlborough Rd., London, N19 4NP, (+44) 207.263 3100, Fax: (+44) 207.263 3002, E-Mail: barry@onenation.co.uk, Web Site: www.onenation.co.uk, Contact: Barry Milligan; Sales Mgr.: James Goodwin.
(Distributor, One-Stop, Exporter)
(Compact Disc, Records (LP's, 12-Inch, Singles))

**PIAS U.K.,** 338A Ladbroke Grove, London, W10 5AH, (+44) 20.8324 2500, Fax: (+44) 20.8324 0010, E-Mail: mike.heneghan@piasrecordings.com, Web Site: www.pias.com, COO: Nick Hartley; A&R: Carli Kapff.

**Pickwick Group Ltd.,** 230 Centennial Park, Elstree, Herts, WD6 3SN, (+44) 20.8236 2310, Fax: (+44) 20.8236 2312, E-Mail: miked@pickwickgroup.com, Web Site: www.pickwickgroup.com, Mktg./Promo.: Adam Solomon; Import: Dom Rampello; Export: Mike Diplock; Licensing: Graham Betts.

**Pinnacle Records,** Heather Court, 6 Maidstone Rd., Sidcup, Kent, DA14 5HH, (+44) 20.8309 3600, Fax: (+44) 20.8309 3892, Web Site: www.pinnacle-entertainment.co.uk, www.pinnacle-vision.co.uk, Chrmn.: Sean Sullivan; GM: Susan Rush; Commercial Dir.: Chris Maskery; Head of New Media: Dominic Jones.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Computer Software)
*Labels Distributed: Audio:* Aezra Records; DRT Entertainment; Dualtone Music Group, Inc.; Eagle Records / Spitfire Records; Epitaph Records; Favored Nations LLC; Fenway Recordings; Funky Records; Hieroglyphics; Hopeless / Sub City Records; Immortal Entertainment; Kung Fu Records; Manifesto Records, Inc.; Naked Music Recordings; New West Records LLC; Nitro Records; Oh Boy Records; Om Records; Polyvinyl Record Co.; Putumayo World Music; Rawkus Entertainment; Razor & Tie Entertainment; Relapse Records; Ryko Label Group; Sanctuary Records Group; Suburban Noize; Thrill Jockey; Tommy Boy Entertainment LLC; VP Records; Z Records; Black Hole Recordings (Australia); Shock Records (Australia); Nettwerk Productions (Canada); Colosseum Schallplatten GmbH (Germany); edel Music AG (Germany); Four Music Productions GmbH (Germany); Glitterhouse Records (Germany); Groove Attack GmbH (Germany); Vision Soundcarriers GmbH (Germany); Legend Recordings S.A. (Greece); Hummingbird Records (Ireland); Independent Records (Ireland); Avex Group Holdings, Inc. (Japan); CNR Records (Netherlands); Disky Communications Europe B.V. (Netherlands); Epitaph Europe (Netherlands); Mascot-Provogue Records BV (Netherlands); Burning Heart Records (Sweden); Bella Union (United Kingdom); Cherry Red Records Ltd. (United Kingdom); Collective Music Ltd. (United Kingdom); Cooking Vinyl (United Kingdom); Dome Records (United Kingdom); Dramatico Entertainment Ltd. (United Kingdom); Eagle Records / Eagle Rock Entertainment (United Kingdom); The Echo Label Ltd. (United Kingdom); Fierce Panda Records (United Kingdom); Fire Records (United Kingdom); Greensleeves Records Ltd. (United Kingdom); Gut Records Ltd. / Gut Music (United Kingdom); Hed Kandi (United Kingdom); Jeepster Recordings Ltd. (United Kingdom); Kudos Records Ltd. (United Kingdom); Meridian Records (United Kingdom); Ministry of Sound (United Kingdom); Music Factory Entertainment Group (United Kingdom); One Little Indian (United Kingdom); Papillon Records / The Hit Label (United Kingdom); Park Records (United Kingdom); Passion Records (United Kingdom); Pavilion Records Ltd. (United Kingdom); Perfecto Records (United Kingdom); Poptones Ltd. (United Kingdom); Purple Records (United Kingdom); Reverb Music Ltd. (United Kingdom); Revolver Music Ltd. (United Kingdom); Rough Trade Records & Management (United Kingdom); Rykodisc (United Kingdom); Sanctuary Group PLC (United Kingdom); Snapper Music (United Kingdom); 23rd Precinct Recordings (United Kingdom); V2 Records (United Kingdom); ZTT Records (United Kingdom); Zane Records (United Kingdom)
*Labels Distributed: Video:* Anchor Bay Entertainment, Inc., Bandai Entertainment, Coming Home Studios LLC, DVD International, Delta Entertainment Corp., Eagle Vision, Inc., Passport International Productions, Eagle Media (United Kingdom).

**Plastic Head Records Ltd.,** Avtech House, Hithercroft Rd., Wallingford, OX1 09DA, (+44) 1491.825 029, Fax: (+44) 1491.826 320, E-Mail: info@plastichead.com, Web Site: www.plastichead.com, Label Mgr.: Lisa Lane; Dir.: Steve Beatty; Dir.: Tom Doherty.
(Distributor, Exporter) (Compact Disc, DVD, Records, t-shirts, merchandise)
*Labels Distributed: Audio:* Candlelight Records USA; Gearhead; Lobster Records; Doug Moody Prodx; Red Hot Records

**Prime Distribution,** 340 Athlon Rd., Alperton, Middlesex, HA0 1BX, (+44) 20.8601 2200, Fax: (+44) 20.8997 2214, E-Mail: music@primedistribution.co.uk, Web Site: www.primedistribution.co.uk, Opns. Mgr.: Richard Hawkins; Head of UK Sales: Richard Stewart.

**Priory Records Ltd.,** 3 Eden Ct., Eden Way, Leighton Buzzard, LU7 4FY, (+44) 1525.377 566, Fax: (+44) 1525.371 477, E-Mail: sales@priory.org.uk, Web Site: www.priory.org.uk, MD: Neil Collier; Sales/Finance Mgr.: C. Ross.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette)

**Prism Leisure Corp. Plc,** 1 Dundee Way, Mollison Ave., Enfield, Middlesex, EN3 7SX, (+44) 20.8804 8100, Fax: (+44) 20.8805 8001, E-Mail: music@prismleisure.com, Web Site: www.prismleisure.com, Royalty Mgr.: Andy Harwood; Repertoire Dir.: Steve Brink; Sales Dir.: Simon Checketts; Special Mkts.: Geoff Young; Buyer Pre-Recorded Music: John Parkin; Buyer Video/DVD: Steve Miller; Buyer Computer Games: Paul McGurk.
(Distributor, Rackjobber, Importer, Exporter, Label) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Cutouts, Overstock, Computer Software)

**Proper Music Distribution Ltd.,** The New Powerhouse, Gateway Bus. Centre, Kangley Bridge Rd., London, SE26 5AN, (+44) 870.444 0799, Fax: (+44) 870.444 0801, E-Mail: properinfo@proper.uk.com, Web Site: www.proper.uk.com, MD: Malcolm Mills; Finance Dir.: John Glockler; UK Sales: Steve Matthews; Export Sales: Roger Kent; Buyer: Gary Harries.
(Distributor) (Compact Disc, DVD)
*Labels Distributed: Audio:* Compadre Records; Compass Records; Ota Records; Psychopathic Records; Egrem (Cuba); Hypertension - the art of music (Germany); Topic Records (United Kingdom)

**ReR Megacorp,** 79 Beulah Rd., Thornton Heath, Surrey, CR7 8JG, (+44) 20.8771 1063, Fax: (+44) 20.8771 3138, E-Mail: rermegacorp@dial.pipex.com, Web Site: www.rermegacorp.com, MD/A&R: Chris Cutler; Dist./Bus. Mgr.: David Petts.
(One-Stop, Importer, Exporter)
(Compact Disc, Video - Cassette, Records (12-Inch), Selected books with CD)

**RSK Entertainment Ltd.,** Unit 3, Home Farm, Welford, Newbury, Berkshire, RG20 8HR, (+44) 1488.608 900, Fax: (+44) 1488.608 901, E-Mail: info@rskentertainment.co.uk, Web Site: www.rskentertainment.co.uk, Dir.: Rashmi Patani; Dir.: Simon Carver; Label Mgr.: Gerry Kelly; Label Mgr.: Matt Groom.
(Distributor, Importer, Exporter)
(Compact Disc, Video - Cassette, DVD, Records (LP's))
*Labels Distributed: Audio:* DRG Records, Inc.; Red House Records, Inc.; Acoustics Records (United Kingdom)

**Red Lightnin' Ltd.,** 42 The Street, North Lopham, Diss, Norfolk, IP22 2LU, (+44) 1379.687 693, Fax: (+44) 1379.687 559, E-Mail: peter@redlightnin.com, Web Site: www.redlightnin.com, Dir.: Peter Shertser.

**Revolver Music Ltd.,** 152 Goldthorn Hill, Wolverhampton, WV2 3JA, (+44) 1902.345 345, Fax: (+44) 1902.345 155, E-Mail: info@revolver-e.com, Web Site: www.heavymetalrecords.com, www.revolver-records.com, MD: Paul Birch; A&R: Peter Black; Admin.: Anthony Herron; Technical Advisor: Zaid Crowe.

**Rollercoaster Records,** Rock House, London Rd., St. Mary's, Chalford, Gloucester, GL6 8PU, (+44) 845.456 9759, Fax: (+44) 845.456 9760, E-Mail: info@rollercoasterrecords.com, Web Site: www.rollercoasterrecords.com, Owner/Pres.: John Beecher; Int'l Dir.: J.I. Allison; GM: Yvonne Saunders.
*Labels Distributed: Audio:* Jet-Eye Record Production, Inc.

**Ross Records,** 30 Main St., Turriff, Aberdeenshire, AB53 4AD, (+44) 1888.568 899, Fax: (+44) 1888.568 890, E-Mail: gibson@rossrecords.com, Web Site: www.rossrecords.com, MD: Gibson Ross.
(Distributor) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette)

**ST Holdings Ltd.,** Unit 2, Old Forge Rd., Ferndown Ind. Estate, Wimborne, Dorset, BH21 7RR, (+44) 1202.890 889, Fax: (+44) 1202.890 886, E-Mail: info@stholdings.co.uk, Web Site: www.stholdings.co.uk, Contact: Chris Parkinson; Contact: Andrew Parkinson.
(Distributor, Exporter) (Compact Disc, Pre-Recorded Audio Tape, (LP's, 12-Inch))

**Sain Recordings,** Llandwrog, Caernarfon, Gwynedd, LL54 5TG, (+44) 1286.831 111, Fax: (+44) 1286.831 497, E-Mail: sain@sainwales.com, Web Site: www.sainwales.com, Dir.: Dafydd Iwan; Multi-Media Dir.: O.P. Huws; Mng./A&R Dir.: Dafydd Roberts; Promo. Mgr.: Ellen Davies.
(Distributor, One-Stop, Exporter)
(Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's))

**The Sales Office / Sunflower Records,** Unit 4, Leaches Farm Bus. Centre, Bicester Rd., Kingswood, Aylesbury, Buckinghamshire, HP18 0RR, (+44) 1296.771 068, Fax: (+44) 1296.771 069, E-Mail: sales@thesalesoffice.co.uk, Web Site: www.thesalesoffice.co.uk, MD: Nigel French.
(Distributor, Exporter) (Compact Disc, DVD)

**Schnitzel Records,** PO Box 37291, London, SW11 5TX, (+44) 20.7740 700 739, Fax: (+44) 20.788 3477 244, E-Mail: info@schnitzel.co.uk, Web Site: www.schnitzel.co.uk, Label Mgr.: Oliver Geywitz; Label Mgr. Germany: Thomas Simon.

**Scotdisc (Div. of BGS Productions Ltd),** Newtown St., Kilsyth, Glasgow, G65 0JY, (+44) 1236.821 081, Fax: (+44) 1236.826 900, E-Mail: nscott@scotdisc.co.uk, Web Site: www.scotdisc.co.uk, Music Dir.: Dougie Stevenson.

**Select Music & Video Distribution Ltd. (Div. of Naxos Global Distribution Ltd.),** 3 Wells Place, Redhill, Surrey, RH1 3SL, (+44) 1737.645 600, Fax: (+44) 1737.644 065, E-Mail: cds@selectmusic.co.uk, Web Site: www.selectmusic.co.uk, MD: Anthony Anderson; Opns. Dir.: Chris Pope; Head of Sales: David Blake; Head Mktg.: Graham Muir.
(Distributor, Importer, Exporter, Marketer) (Compact Disc, Video - Cassette, DVD)
*Labels Distributed: Audio:* Collegium Records (United Kingdom)

**Shellshock Distribution,** 23A Collingwood Rd., London, N15 4LD, (+44) 20.8800 8110, Fax: (+44) 20.8800 8140, E-Mail: info@shellshock.co.uk, Web Site: www.shellshock.co.uk, MD: Garreth Ryan; Sales Mgr./Label Mgr.: Neil Sceeny; Mktg./Label Mgr.: Jane McNulty; Export (Backs Export): Chris Evans.
(Distributor)
*Labels Distributed: Audio:* Deep Elm Records, Inc.; Hydra Head Records; Lookout! Records; Sub Pop; Yep Roc Records; Elefant Records (Spain); Undergroove Records (United Kingdom)

**Silva Screen Records Ltd.,** 3 Prowse Place, Camden Town, London, NW1 9PH, (+44) 20.7428

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5500, Fax: (+44) 20.7482 2385, E-Mail: info@silvascreen.co.uk, Web Site: www.silvascreen.co.uk, MD: Reynold D'Silva; Int'l Mgr.: Peter Compton; Licensing/Royalties: David Stoner; Head of Sales: Stephen Southam.

**Silver Sounds (CD) Ltd. (Div. of Dress Circle),** Unit 1 Warehams Lane, Heartfordshire, SG14 1LA, (+44) 1992.558 344, Fax: (+44) 1992.558 684, E-Mail: info@silversounds.co.uk, Web Site: www.dresscircle.co.uk, MD: Murray Allan; Sales Mgr.: Dominique Matica; Opns. Mgr.: Debbie Fossett.
(Importer) (Compact Disc, DVD, Records (LP's, 12-Inch), Cutouts)

**Snapper Music (Div. of Morrison Music),** One Star St., London, W2 1QD, (+44) 20.7563 5500, Fax: (+44) 20.7563 5599, E-Mail: sales@snappermusic.com, Web Site: www.snappermusic.com, www.peaceville.com, CEO/GM: Jon Beecher; Dir.: Cliff Dane; Dir.: Dougie Dudgeon; Sales/Mktg. Mgr.: Johnny Wilks.

**Sony BMG Music Entertainment Sales (Div. of Sony BMG Enterprise Sales),** 24 Crystal Dr., Sandwell Business Park, Oldbury, West Midlands, B66 1QG, (+44) 121.543 4000, Fax: (+44) 121.543 4382, E-Mail: info@arvatoentertainment.co.uk, Web Site: www.arvatoservices.co.uk
*Labels Distributed: Audio:* PPL Entertainment Group, Inc.

**Sound & Media Ltd.,** Unit 2, Phase 2, Berches Industrial Estate, East Grinstead, West Sussex, RH19 1UB, (+44) 1342.310 100, Fax: (+44) 1342.326 122, Web Site: www.soundandmedia.co.uk, Chrmn.: Peter Collins; MD: Phil Worsford; Label Mgr.: Dave Norway.

**Southern Records,** PO Box 59, London, N22 8NS, (+44) 20.8888 8949, Fax: (+44) 20.8889 6166, E-Mail: info@southern.com, Web Site: www.southern.com, Sales/Label Mgr.: Alison Shnackenberg.
*Labels Distributed: Audio:* ROIR (Reach Out International Records)

**Sterns Music,** 74/75 Warren St., London, W1T 5PF, (+44) 20.7388 5533, Fax: (+44) 20.7388 2756, E-Mail: info@sternsmusic.com, Web Site: www.sternsmusic.com, MD: Don Bay; Promos./Mktg.: Trevor Herman; Export Mgr.: Zep Gerson; Sales/Purchasing Mgr.: Ian Thomas.
(Distributor, Importer, Exporter)
*Labels Distributed: Audio:* India Archive Music Ltd.

**Synergie Logistics / Magnum Music,** Magnum House, High St., Lane, Bucks, HP14 3JQ, (+44) 1494.450 606, Fax: (+44) 1494.450 230, E-Mail: synergielogistics@btconnect.com, CEO: Dr. N. C. Molden.
(Distributor) (Compact Disc, Video - Cassette, DVD)

**T.H.E. Export (Div. of Total Home Entertainment (T.H.E.)),** T.H.E. Distribution, Rosevale Business Park, Newcastle-under-Lyme, Staffordshire, ST5 7QT, (+44) 1782.568 506, (+44) 1782.566 566, Fax: (+44) 1782.568 495, E-Mail: export@the.co.uk, matt.glover@the.co.uk, Web Site: www.the.co.uk, Export Sales Mgr.: Matt Glover.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Overstock, Computer Software, Accessories, Games, Books)
*Labels Distributed: Audio:* Simply Vinyl, Ltd. (United Kingdom)

**Technicolor Distribution Services Ltd.,** Unit 8, Northfield Industrial Estate, Beresford Ave., Wembley, HA0 1NW, (+44) 208.900 6548, Fax: (+44) 208.900 5537, Web Site: www.technicolor.com, Contact: David Shaw.

**Timewarp Records,** GFM House, Cox Ln., Chesington, Surrey, KT19 1SD, (+44) 20.8397 4466, Fax: (+44) 20.8397 1950, E-Mail: info@timewarpdis.com, Web Site: www.timewarpdis.com, MD: Bill Shannon; Dir. Sales: Kathy Furness.

**Trehantiri Music Distribution,** 365-367 Green Ln.s, Harringay, London, N4 1DY, (+44) 208.802 6530, Fax: (+44) 871.661 0804, E-Mail: mail@trehantiri.com, Web Site: www.trehantiri.com, MD: Aki Pattalis.
(Distributor, One-Stop, Importer, Exporter) (Compact Disc, Pre-Recorded Audio Tape, Video - Cassette, DVD, Records (LP's, 12-Inch, Singles), Cutouts, Overstock)

**Unique Records & Distribution Ltd.,** Unit 12, Lodge Bank Industrial Estate, Crown Ln., Horwich, Bolton, BL6 5HY, (+44) 1204.675 500, Fax: (+44) 1204.479 005, (+44) 1204.479 006, E-Mail: hi@uniquedist.co.uk, Web Site: www.uniquedist.co.uk, Contact: James Waddicker.
(Distributor, One-Stop, Importer, Exporter) (Records (LP's, 12-Inch, Singles))
*Labels Distributed: Audio:* Born To Dance (United Kingdom)

**United Multi Media Sales (UK) Ltd.,** 116 Adams Way, Austen Park, Alton, Hampshire, GU34 2UZ, (+44) 1420.543 229, Fax: (+44) 1420.542 546, Web Site: www.kuysleis.com, Contact: Ruud Strien.

**Universal Music Operations Ltd.,** Chippenham Dr., Kingston, Milton Keynes, MK10 0AT, (+44) 20.8910 1500, Fax: (+44) 1908.452 600, E-Mail: information.centre@umusic.com, Web Site: www.distribution.umusic.co.uk, Dist. Dir.: Russell Richards; Fin. Controller: Russell Spurr.
(Distributor)
*Labels Distributed: Audio:* Furious Records (United Kingdom); Poptones Ltd. (United Kingdom); Prolifica Records (United Kingdom)

**Victoria Music Ltd. (VML),** Unit 215, The Saga Ctr., 326 Kensal Rd., London, W10 5BZ, (+44) 20.7565 8193, Fax: (+44) 20.8960 3834, E-Mail: info@victoria-music.com, Web Site: www.victoria-music.com, Contact: Charlie Hall.

**Vital Distribution,** 338A Ladbroke Grove, London, W10 5AH, (+44) 20.8324 2400, Fax: (+44) 20.8324 0001, E-Mail: info@vitaluk.com, Web Site: www.vitaluk.com, MD: Peter Thompson; MD-Vital PIAS Digital: Adrian Pope; Head of Repertoire: Ian Dutt; Sales Dir.: Richard Sefton; European Coord.-Vital PIAS Digital: Mars Mertens.
*Labels Distributed: Audio:* Matador Records; db records (United Kingdom); Defected Records (United Kingdom); Duty Free Recordings & Artist Management (United Kingdom); Ninja Tune (United Kingdom); Wall of Sound (United Kingdom)

**Warner Music UK (Div. of Warner Music Group),** The Warner Building, 28 Kensington Church St., London, W8 4EP, (+44) 20.7368 2500, Fax: (+44) 20.7368 2770, Web Site: www.warnermusic.co.uk, Chrmn.: Nick Phillips; VP A&R-Int'l: Ric Salmon; VP Mktg.-Int'l: Dion Finger; Commercial Dir.: Alan Young; Bus. Aff. Dir.: John Watson; Strategic Mktg. Dir.: Mario Warner.

**Warner Vision International (WVI) (Div. of Warner Music Group),** Electric Lighting Station, 46 Kensington Ct., London, W8 5DA, (+44) 20.7938 5500, Fax: (+44) 20.7368 4933, Web Site: www.wmg.com, SVP/Head of WVI: Frank Brunger.
(Distributor) (Video - Cassette, DVD)

**Windsong International,** Heather Court, 6 Maidstone Rd., Sidcup, Kent, DA14 5HH, (+44) 20.8309 3867, Fax: (+44) 20.8309 3905, E-Mail: sales@windsong.co.uk, Web Site: www.windsong.co.uk, MD: David Pegg; Sales Mgr.: Susan Rush.
(Exporter) (Compact Disc, DVD, Records (LP's, 12-Inch, Singles), Overstock, Books, Magazines)
*Labels Distributed: Audio:* Crystal Records, Inc.; Higher State (United Kingdom); Talking Elephant Records (United Kingdom)

**Worldwide Record Distributors (WRD),** 282 Camden Rd., London, NW1 9AB, (+44) 20.7267 6762, Fax: (+44) 20.7482 4029, E-Mail: info@wrdmusic.com, Web Site: www.wrdmusic.com, MD: S. Johanson.

**ZYX Records Ltd.,** Unit 11, Cambridge Ct., 210 Shepherd's Bush Rd., Hammersmith, London, W6 7NL, (+44) 20.7371 6969, Fax: (+44) 20.7371 6688, E-Mail: lauren.lorenzo@zyxrecords.freeserve.co.uk, Web Site: www.zyx.de, www.zyxmusic.com, GM: Lauren Lorenzo.
(Distributor, Importer)

## SERVICES

**AGI Media,** Berghem Mews, Blythe Rd., London, W14 OHN, (+44) 20 7605 1940, Fax: (+44) 20 7605 1941, E-Mail: sales@uk.agimedia.com, Web Site: www.agimedia.com, www.digipak.com, www.meadwestvaco.com, European commun. Mgr.: Tricia Stanley.
- Graphic Design
- Jacket/Sleeve Manufacturer
- Label Manufacturer
- Polybags & Shrinkwrap
- Printing
- Packaging Services

**AMI Music Library,** 34 Salisbury St., London, NW8 8QE, (+44) 207.402 9111, Fax: (+44) 207.723 3064, E-Mail: eliot@amimedia.co.uk, Web Site: www.amimedia.co.uk, Dir.: Eliot Cohen; Consultant: Peter Sullivan.
- Music Library

**APRS (Association of Professional Recording Services),** PO Box 22, Totnes, Devon, TQ9 7YZ, (+44) 1803.868 600, Fax: (+44) 1803.868 444, E-Mail: info@aprs.co.uk, Web Site: www.aprs.co.uk, Chrmn.: David Hamilton; Acting Exec. Dir.: Peter Filleul; Admin.: Francesca Smith.
- Association & Professional Organization

**ASCAP,** 8 Cork St., London, W1X 1PB, (+44) 20.7439 0909, Fax: (+44) 20.7434 0073, E-Mail: rgreenaway@ascap.com, Web Site: www.ascap.com, SVP Int'l: Roger Greenaway; VP Membership (UK/Europe): Sean Devine; Sr. Dir. Membership (Europe): Daniel Moore; Dir. Int'l (Europe/Africa): David Safir.
- Performing and Mechanical Rights Organization

**Addleshaw Goddard,** 150 Aldersgate St., London, EC1A 4EJ, (+44) 20.7880 5685, Fax: (+44) 20.7606 4390, E-Mail: paddy.graftongreen@addleshawgoddard.com, Web Site: www.addieshawgoddard.com, Chrmn.: Paddy Grafton Green; Partner: James Harman; Partner: Euan Lawson.
- Entertainment Attorney

**The Agents' Association (Great Britain),** 54 Keyes House, Dolphin Sq., London, SW1V 3NA, (+44) 20.7834 0515, Fax: (+44) 20.7821 0261, E-Mail: association@agents-uk.com, Web Site: www.agents-uk.com, Pres.: Gordon Poole; EVP: Stanley Dallas; EVP: Paul Fenn; EVP: Tony Sherwood; EVP: Dave Winslett.
- Association & Professional Organization

**Air,** 2a Ferry Rd., London, SW13 9RX, (+44) 20.8834 7373, Fax: (+44) 20.8834 7474, E-Mail: info@airmtm.com, Web Site: airmtm.com, Owner: Marc Connor; Agent: Clive Johnson.
- Public Relations Company
- Record Promotion Company

**All About Promotions,** 27A Kings Gardens, West End Ln., London, NW6 4PX, (+44) 20.7328 4836, Fax: (+44) 20.7372 3331, E-Mail: amanda@allaboutpromo.com, Pres.: Amanda Beel; Promo.: Hayley Codd.
- Record Promotion Company

**Alliance Against IP Theft,** 167 Great Portland St., London, W1W 5PE, (+44) 20.7436 0041, Fax: (+44) 20.7436 0043, E-Mail: lavinia@bva.org.uk, Web Site: www.aacp.org.uk, Chrmn.: Lavinia Carey.
- Association & Professional Organization

**Arcadia Production Music (UK),** Greenlands, Payhembury, Devon, EX14 3HY, (+44) 1404.841 601, (+44) 1404.841 895, Fax: (+44) 1404.841 687, E-Mail: admin@arcadiamusic.tv, Web Site: www.arcadiamusic.tv, Contact: John Brett.
- Music Library

**Arts Council of England,** 14 Great Peter St., London, SW1P 3NQ, (+44) 20.02450 300 6200, Fax: (+44) 20.7973 6590, E-Mail: enquiries@artscouncil.org.uk, Web Site: www.artscouncil.org.uk, Chief Exec.: Peter Hewitt; Chrmn.: Professor Sir Christopher Frayling.
- Association & Professional Organization

**Ascent Media Europe (Div. of Ascent),** Film House, 142 Wardour St., London, W1F 8DD, (+44) 20.7878 0000, Fax: (+44) 20.7878 7800, E-Mail: info@ascentmedia.co.uk, Web Site: www.ascentmedia.co.uk, Head Distribution: Carla Prashad; Head Feature Film Sales: Martin Poultney.
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- Custom Tape Duplicator
- Mastering Facility

**Association of British Jazz Musicians,** First Fl., 132 Southwark St., London, SE1 0SW, (+44) 20.7928 9089, Fax: (+44) 20.7401 6870, E-Mail: education@jazzservices.org.uk, Web Site: www.jazzservices.org.uk, Sec.: Chris Hodgkins.
- Association & Professional Organization

**The Association of Independent Music (AIM),** Lamb House, Church St., Chiswick, London, W4 2PD, (+44) 20.8994 5599, Fax: (+44) 20.8994 5222, E-Mail: info@musicindie.com, Web Site: www.musicindie.com, Chrmn./CEO: Alison Wenham; MD-AIM Digital: James Kyllo; Head of Legal/Bus. Aff.: Michael Fuller; Projects Mgr.: Remi Harris; Int'l/Membership Mgr.: Judith Govey; Assn. Administrator: Lara Baker.
- Association & Professional Organization

**Atlantic Seven Productions / Music Library,** 52 Lancaster Rd., London, N4 4PR, (+44) 207.263 4435, Fax: (+44) 207.436 9233, E-Mail: musiclibrary@atlanticseven.com, Web Site: www.atlanticseven.com, Pres./Owner: Patrick Shart; Dir.: Steve Jeffries.
- Music Library

**Audio Network Plc,** School Farm Studios, Little Maplestead, Halstead, CO9 2SN, (+44) 1787.477 277, Fax: (+44) 1787.477 609, E-Mail: office@audiolicense.net, Web Site: www.audiolicense.net, MD: Robert Hurst; Creative Dir.: Andrew Sunnucks; Dir. Bus. Devel.: Juliette Squair; Acct. Mgr.: Sally Turner; Acct. Mgr.: Scott Pearce; Office Mgr.: Simon Anderson; Sales Support: Chris Mead.
- Music Library

**Audio Services Ltd. (ASL),** 6 Orsman Rd., London, N1 5QJ, (+44) 20.7739 9672, Fax: (+44) 20.7739 4070, E-Mail: asl@audio-services.co.uk, Web Site: www.audio-services.co.uk, SDir.: Mel Gale.
- CD, CD-ROM & DVD Replicator
- Mastering Facility
- Plating & Pressing Plant

**Audioprint,** 3-4 Wolseley Ct., Woburn Rd. Industrial Estate, Kempston, Bedford, MK427AY, (+44) 1234.857 566, Fax: (+44) 1234.841 700, E-Mail: sales@audioprint.co.uk, Web Site: audioprint.co.uk, Works Dir.: Peter Hull; Sales Dir.: Dick Coates; MD: Roy Denyer; Finance Dir.: David Martin.
- Label Manufacturer
- Packaging Services

**Axxicon Moulds Cleveleys Ltd.,** Dorset Ave., Cleveleys, Lancashire, FY5 2DF, (+44) 1253.823 241, Fax: (+44) 1253.821 870, E-Mail: cleveleys@axxicon.co.uk, Web Site: www.axxicon.com
- Raw Materials Manufacturer
- CD Processing Equipment Manufacturer

**BARD (British Association of Record Dealers),** 1st Fl., Colonnade House, 2 Westover Rd., Bournemouth, Dorset, BH1 2BY, (+44) 1202.292 063, Fax: (+44) 1202.292 067, E-Mail: admin@bardltd.org, Web Site: www.bardltd.org, Sec. Gen.: Kim Bayley; Mktg. Mgr.: Joanne Hurley; Office Admin.: Natasha Drake.
- Association & Professional Organization

**BBC Music Library,** Unit 7, Ariel Way, London, W12 7SL, (+44) 20.8225 9951, Fax: (+44) 20.8225 9983, E-Mail: geoffrey.lester@bbc.co.uk, Web Site: www.bbc.co.uk, Music/Acquisitions Mgr.: Geoffrey Lester; Operational Coord.: Peter Linnitt; Sr. Librarian: Gordon Martin.
- Music Library

**BMG Production Music,** Bedford House, 69-79 Fulham High St., London, SW6 3JW, (+44) 20.7384 8188, (+44) 20.7384 8187, Fax: (+44) 20.7384 2744, E-Mail: production.music@bmg.co.uk, Web Site: www.bmgprodmusic.com, Sales/Mktg. Head: Juliette Richards.
- Music Library

**BMG Zomba Production Music (Bruton Music),** 10-11 St. Martins' Ct., London, WC2N 4AL, (+44) 20.7497 4800, Fax: (+44) 20.7497

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• Music Library

**BMI (Broadcast Music, Inc.),** Marylebone Road., 84 Harley House, London, NW1 5HN, (+44) 207.486 2036, Fax: (+44) 207.7224 1046, E-Mail: london@bmi.com, Web Site: www.bmi.com, www.bmilatin.com, Sr. Exec. European Writer/Publisher Rel.-Europe: Brandon Bakshi; Exec. Writer Putlisher Rel.: Nick Robinson; Writer Publisher Rel.: Tabitha Capaloi.
• Performing and Mechanical Rights Organization

**BPI (British Phonographic Industry),** Riverside Bldg., County Hall, Westminster Bridge Rd., London, SE1 TJA, (+44) 20.7803 1300, E-Mail: general@bpi.co.uk, Web Site: www.bpi.co.uk, Dir.: Peter Waterman; Gen. Counsel: Roz Groome; Dir. Independent Member Servs.: Jon Webster.
• Association & Professional Organization

**BVA (British Video Association),** 167 Great Portland St., London, W1W 5PE, (+44) 20.7436 0041, Fax: (+44) 20.7436 0043, E-Mail: general@bva.org.uk, Web Site: www.bva.org.uk, Dir. Gen.: Lavinia Carey; Opns. Mgr.: Ellen Burnell; Cor. Commun. Mgr.: Norman Dinesen.
• Association & Professional Organization

**Berwin Leighton Paisner,** Adelaide House, London Bridge, London, EC4R 9HA, (+44) 20.7760 1000, Fax: (+44) 20.7760 1111, E-Mail: info@blplaw.com, Web Site: www.berwinleightonpaisner.com, Partner: Peter Stone; Sr. Asst.: David Newton.
• Entertainment Attorney

**S.J. Berwin,** 222 Gray's Inn Rd., London, WC1X 8XF, (+44) 20.7533 2222, Fax: (+44) 20.7533 2000, E-Mail: info@sjberwin.com, Web Site: www.sjberwin.com
• Entertainment Attorney

**The Big Group,** 91 Princedale Rd., London, W11 9NS, (+44) 20.7229 8827, Fax: (+44) 20.7243 1462, E-Mail: info@biggroup.co.uk, Web Site: www.biggroup.co.uk
• Public Relations Company

**Bird & Bird,** 90 Fetter Ln., London, EC4A 1JP, (+44) 20.7415 6000, Fax: (+44) 20.7415 6111, E-Mail: london@twobirds.com, Web Site: www.twobirds.com, Partner: Trevor Cook.
• Entertainment Attorney

**Birnam CD,** Station Rd., Birnam, Dunkeld Perthshire, PH8 0DS, (+44) 1350.727 158, (+44) 1350.727 159, Fax: (+44) 1350.727 161, E-Mail: info@birnamcd.com, Web Site: www.birnamcd.com, Enquiries/Sales: Martin Hadden; Graphics Design: Mike Garden; Multimedia Design/Authoring: Phil Brammer.
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• Mastering Facility

**Blueprint Digital Group Ltd.,** Unit 1, 73 Maygrove Rd., West Hampstead, London, NW6 2EG, (+44) 20.7209 4224, Fax: (+44) 20.7209 2334, Web Site: www.blueprint.net, CEO: Richard Bron; COO: Adrian Grant; CMO: Dominic Strowbridge; MD North America: Bruce Kirkland; Strategy & Bus. Devel.: Stuart Green.
• Digital Music Companies & Services

**Bray & Krais Solicitors,** Ste. Ten, Fulham Business Exchange, The Boulevard, London, SW6 2TL, (+44) 20.7384 3050, Fax: (+44) 20.7384 3051, E-Mail: bandk@brayandkrais.com, Attorney: Richard Bray; Attorney: Mark Krais; Solicitor: Kieran Jay; Solicitor: Robyn Bradshaw.
• Entertainment Attorney

**The Brit School for Performing Arts & Technology,** 60 The Crescent, Croydon, CR0 2HN, (+44) 20.8665 5242, Fax: (+44) 20.8665 8676, E-Mail: admin@brit.croydon.sch.uk, Web Site: www.brit.croydon.sch.uk, Principal: Nick Williams; Front House: Dan Clark.
• Schools & Educational Institution

**British Academy of Composers & Songwriters,** British Music House, 26 Berners St., London, W1T 3LR, (+44) 20.7636 2929, Fax: (+44) 20.7636 2212, E-Mail: info@britishacademy.com, Web Site: www.britishacademy.com, CEO: Chris Green; Office Mgr.: Joanne Brown.
• Association & Professional Organization

**British Country Music Association,** PO Box 240, Harrow, Middlesex, HA3 7PH, (+44) 1273.559 750, Fax: (+44) 1273.559 750, E-Mail: thebmca@yahoo.com, Web Site: www.cmib.co.uk/bcma, Chrmn.: Jim Marshall.
• Association & Professional Organization

**British Federation of Audio,** PO Box 365, Farnham, GU10 2BD, (+44) 1428.714 616, Fax: (+44) 1428.717 599, Web Site: www.british-audio.org.uk, Chrmn.: Steve Harris; Export Mktg. Group Chrmn./UK Mktg. Group Chrmn.: Fred Clayton.
• Association & Professional Organization

**British Library Sound Archive,** 96 Euston Rd., London, NW1 2DB, (+44) 20.7412 7676, Fax: (+44) 20.7412 7441, E-Mail: sound-archive@bl.uk, Web Site: www.bl.uk/soundarchive, Dir.: Crispin Jewitt; Serv. Devel. Co-ordinator: Sarah Maskell.
• Music Library

**British Music Information Centre,** Lincoln House, #75, Westminster Bridge Rd., London, SE1 7HS, (+44) 20.7928 1902, Fax: (+44) 20.7928 2957, E-Mail: info@bmic.co.uk, Web Site: www.bmic.co.uk, Dir.: Matthew Greenall; Prodn./Servs. Mgr.: Imogen Mitchell.
• Association & Professional Organization

**British Music Rights (BMR),** 26 Berners St., London, W1T 3LR, (+44) 20.7306 4446, Fax: (+44) 20.7306 4449, E-Mail: britishmusic@bmr.org, Web Site: www.bmr.org, Dir. Gen.: Emma Pike; GM: Henri Yoxall; Commun. Officer: Anika Tayler.
• Association & Professional Organization

**Broadchart Ltd.,** Shelana House, 31-32 Eastcastle St., London, W1W 8DW, (+44) 20.7637 8800, E-Mail: info@broadchart.com, Web Site: www.broadchart.com, CEO: Andy Hill.
• Music Library

**Broadley Music (International) (Div. of The Broadley Entertainment Group),** 48 Broadley Terr., London, NW1 6LG, (+44) 20.7258 0324, Fax: (+44) 20.7724 2361, E-Mail: manny@broadleystudios.com, Web Site: www.broadleystudios.com
• Music Library

**CMCS Group plc,** 1 Kennet Rd., Dartford Kent, DA1 4QN, (+44) 20.8308 5000, Fax: (+44) 20.8308 5005, E-Mail: john.chambers@cmcs.co.uk, Web Site: www.cmcs.co.uk, Head of Sales: John Chambers; Sales Exec.: Ross Pryor.
• Envelopes & Mailers
• Graphic Design
• Jacket/Sleeve Manufacturer
• Label Manufacturer
• Printing
• CD, CD-ROM & DVD Replicator
• Packaging Services

**CPA (Concert Promoters Association),** 6 St. Mark's Rd., Henley-on-Thames, Oxfordshire, RG9 1LJ, (+44) 1491.575 060, Fax: (+44) 1491.414 082, E-Mail: carolesmith.cpa@virgin.net, Chrmn.: Stuart Littlewood; Vice Chrmn.: Barry Clayman; Admin.: Carole Smith.
• Association & Professional Organization

**CTBF (Cinema & Television Benevolent Fund),** 22 Golden Sq., London, W1F 9AD, (+44) 20.7437 6567, Fax: (+44) 20.7437 7186, E-Mail: info@ctbf.co.uk, Web Site: www.ctbf.co.uk, Chief Exec.: Peter Hore; Asst. to Chief Exec./Office mgr.: Lesley Draper.
• Association & Professional Organization

**The Cake Group,** 10 Stephen Mews, London, WIT 1AG, (+44) 207.307 3100, Fax: (+44) 207.307 3101, E-Mail: info@cakemedia.com, Web Site: www.cakegroup.com
• Public Relations Company
• Record Promotion Company

**Canon Video UK Ltd.,** 15 Main Dr., East Lane Business Park, East Lane, Wembley Middlesex, HA9 7FF, (+44) 20.8385 4455, Fax: (+44) 20.8385 0722, E-Mail: email@canonvideo.co.uk, Web Site: www.canonvideo.co.uk
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Hal Carter Organisation,** 101 Hazelwood Ln., Palmers Green, London, N13 5HQ, (+44) 20.8886 2801, Fax: (+44) 20.8882 7380, E-Mail: enquiries@halcarterorg.com, Web Site: www.halcarterorg.com, MD: Hal Carter; GM: Malcolm Cook; Booking Exec.: Abbie Carter.
• Record Promotion Company

**Dwight Cavendish Systems Ltd.,** The Icon, Lytton Way, Hertfordshire, Stevenage, SG1 1AH, (+44) 1438.364 601, Fax: (+44) 1438.311 190, E-Mail: sales@dwightcav.com, Web Site: www.dwightcav.com, Chrmn./CEO: Mazen Abdin; SVP Bus. Dev.: Bill Hausch; VP Bus. Dev.: Dr. Adam Hoare.
• Digital Music Companies & Services

**Clifford Chance,** #10 Upper Bank St., Canary Wharf, London, E14 5JJ, (+44) 20.7006 1000, Fax: (+44) 20.7006 5555, Web Site: www.cliffordchance.com, Mng. Partner: Peter Charlton.
• Entertainment Attorney

**Christian Copyright Licensing (Europe) Ltd.,** PO Box 1339, Eastbourne, East Sussex, BN21 1AD, (+44) 1323.417 711, Fax: (+44) 1323.417 722, Web Site: www.ccli.co.uk
• Performing and Mechanical Rights Organization

**Cinram Europe,** 3 Shortlands, Hammersmith, London, W6 8RX, (+44) 208.741 3388, Fax: (+44) 208.735 9450, Web Site: www.cinram.com, Mktg. Mgr.: Margaret Higgins.
• Printing
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Clintons,** 55 Drury Ln., Covent Garden, London, WC2B 5RZ, (+44) 20.7379 6080, Fax: (+44) 20.7240 9310, E-Mail: info@clintons.co.uk, Web Site: www.clintons.co.uk, Partner: Philip Stinson; Partner: Peter Button; Partner: Andrew Myers.
• Entertainment Attorney

**Coalition Group,** Devonshire House, 12 Barley Mow Passage, London, W4 4PH, (+44) 20.8987 0123, Fax: (+44) 20.8987 0345, E-Mail: pr@coalitiongroup.co.uk, Web Site: www.coalitionpr.co.uk, MD: Tony Linkin; MD: Rob Partridge.
• Public Relations Company

**Collyer-Bristow,** Four Bedford Row, London, WC1R 4DF, (+44) 20.7242 7363, Fax: (+44) 20.7405 0555, E-Mail: cblaw@collyerbristow.com, Web Site: www.collyerbristow.com, Partner: Howard Ricklow; Consult.: Nick Kanaar.
• Entertainment Attorney

**The Cottage Group,** 2 Gawsworth Rd., Macclesfield, Cheshire, SK11 8UE, (+44) 1625.420 163, Fax: (+44) 1625.420 168, E-Mail: info@cottagegroup.co.uk, Web Site: www.cottagegroup.co.uk, MD: Roger Boden.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Coudert Bros. LLP,** 60 Cannon St., London, EC4N 6JP, (+44) 20.7248 3000, Fax: (+44) 20.7248 3001, Web Site: www.coudert.com, Partner: Edward H. Tillinghast, III.
• Entertainment Attorney

**Counterpoint Systems Ltd.,** 74-80 Camden St., The Forum, London, NW1 0EG, (+44) 20.7543 7500, Fax: (+44) 20.7543 7600, E-Mail: info@counterp.com, Web Site: www.counterp.com, CEO: Amos Biegun.
• Digital Music Companies & Services

**John Crosby Music Publicity/PR,** Box 230, Hastings, East Sussex, TN34 3XZ, (+44) 870.041 0576, Fax: (+44) 870.041 0577, E-Mail: johncrosby@presspros.demon.co.uk, Web Site: www.presspros.demon.co.uk, Sr. Partner: John Crosby.
• Record Promotion Company

**Cunnings Recording Associates,** Brodrick Hall, Brodrick Rd., London, SW17 7DY, (+44) 20.8767 3533, Fax: (+44) 20.8767 8525, E-Mail: info@cunnings.co.uk, Web Site: www.cunnings.co.uk, Proprietor: Malcolm J. Cunnings; Admin. Mgr.: Alison Cunnings.
• Custom Tape Duplicator

**Cybersound,** Units C102 & C104 Faircharm Trading Estate, 8-12 Creekside, London, SE8 3DX, (+44) 20.8694 9484, Fax: (+44) 20.8694 9466, E-Mail: studio@cyber-sound.co.uk, Web Site: www.cyber-sound.co.uk, Studio Mgr.: Taza Salamut; Producer: Steve Unterberger; Engineer: Kevin Everard.
• Mastering Facility

**DX3 Technologies Ltd.,** 33 Glasshouse St., London, W1B 5DG, (+44) 20.7434 5050, Fax: (+44) 20.7434 5055, E-Mail: info@dx3.net, Web Site: www.dx3.net, COO: Tim Newmarch; Mng. Dir.: Neil Marshall; Mng. Dir.: Andy Baker; Office Mgr.: Samantha Campbell.
• Digital Music Companies & Services

**Damont Audio Ltd.,** 20 Blyth Rd., Hayes, Middlesex, UB3 1BY, (+44) 20.8573 5122, Fax: (+44) 20.8561 0979, (+44) 20.8573 6612, E-Mail: info@damontaudio.com, Web Site: www.damontaudio.com, Dir.: Nick Medic; Dir.: Chris Seymour.
• Custom Tape Duplicator
• Mastering Facility
• Plating & Pressing Plant

**The Darling Department,** 19 Denmark St., 4th Fl., London, WC2H 8NA, (+44) 20.7379 8787, Fax: (+44) 20.7379 5737, E-Mail: info@darlinguk.com, Web Site: www.darlingdepartment.com, Partner: Edward Cartwright; Partner: Daniel Stevens.
• Public Relations Company

**Davenport Lyons,** 30 Old Burlington St., London, W1S 3NL, (+44) 20.7468 2600, Fax: (+44) 20.7437 8216, E-Mail: dl@davenportlyons.com, Web Site: www.davenportlyons.com
• Entertainment Attorney

**David Wineman,** Craven House, 121 Kingsway, London, WC2B 6NX, (+44) 20.7400 7800, Fax: (+44) 20.7400 7890, E-Mail: irving.david@davidwineman.co.uk, Web Site: www.davidwineman.co.uk, Partner: Irving David.
• Entertainment Attorney

**Deluxe Global Media Services Ltd. (Div. of The Rank Group Plc.),** Southwater Business Park, Worthing Rd., Southwater, RH13 9YT, (+44) 1403 739 600, Fax: (+44) 1403 739 601, E-Mail: disc-sales@deluxemedia.com, Web Site: www.bydeluxe.com, Dir. European Sales/Bus. Devel.: Paul Chesney; Multimedia Sales Mgr.: Roger Twynhan.
• CD, CD-ROM & DVD Replicator

**Deluxe Global Media Services Ltd.,** Philips Rd., Blackburn, Lancashire, BB1 5RZ, (+44) 1254.505 300, Fax: (+44) 1254.263 673, E-Mail: blackburnsales@deluxemedia.com, Web Site: www.deluxemedia.com, CD-ROM Sales: Merrick Iszatt; Sales/Acct. Mgr.: Angela Kaye.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Deluxe Media Services Europe (Div. of The Rank Group PLC),** Pinewood Studios, Pinewood Road, Iver, Bucks, S20 ONH, (+44) 208.232 7600, Fax: (+44) 208.847 0061, E-Mail: uksales@deluxemedia.com, Web Site: www.deluxemedia.com, VP OEM Sales/Logistics: David Williamson; Head Bus. Devel.: Zoe Buckingham.
• CD, CD-ROM & DVD Replicator

**Dennis Music,** 788-790 Finchley Rd., London, NW11 7DJ, (+44) 20.8209 1151, Fax: (+44) 20.8905 5344, E-Mail: info@dennismusic.nl, Web Site: www.dennismusic.nl, Pres.: Wim Bosheck; GM: Arjan Bosheck.
• Music Library

**Denton Wilde Sapte,** Five Chancery Ln., Clifford's Inn, London, EC4A 1BU, (+44) 20.7242 1212, Fax: (+44) 20.7404 0087, E-Mail: info@dentonwildesapte.com, Web Site: www.dentonwildesapte.com, PR Mgr.: Karen Keany; Intellectual Property: Simon Levine.
• Entertainment Attorney

**DOCdata (UK) Ltd. (Div. of DOCdata N.V.),** Halesfield 14, Telford Shropshire, TF7 4QR, (+44) 1952.680 131, Fax: (+44) 1952.583 501, Web Site: www.docdata.co.uk, Dir.: Graham R. Walker.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Drake Electronics Ltd.,** 7400 Beach Dr., Cambridge Research Park, Cambridge, CB5 9TP, (+44) 1223.815 000, Fax: (+44) 1223.815 001, E-Mail: hello@drake-uk.com, Web Site: www.drake-uk.com, Mktg. Commun. Mgr.: Suzanne Sutton.
• Digital Music Companies & Services

**Dubmaster Studios,** 62 Ashdell Rd., Alton Hants, GU34 2TA, (+44) 845.2600 264, Fax: (+44) 845.2600 265, E-Mail: info@dubmaster.com, Web Site: www.dubmaster.com, Owner: Simon Wood.
• Custom Tape Duplicator
• Mastering Facility

**Duroc Media Limited,** 10-12 Victoria Rd., Riverside House, Uxbridge, Middlesex, UB8 2TW, (+44) 1895.810 831, Fax: (+44) 1895.231 499, E-Mail: info@durocmedia.com, Web Site: www.durocmedia.com, Pres.: Simon Porter; Sec.: Persha Sethi; PA: Peta Blevett.
• Public Relations Company
• Record Promotion Company

**Eastern Plastics Machinery,** Coggeshall Industrial Park, Eastern House, Coggeshall, Essex, CO6 1TW, (+44) 1376.562 288, Fax: (+44) 1376.561 385, E-Mail: info@easternplastics.co.uk, Web Site: www.easternplastics.co.uk, MD: Chris Siddall; Technical Mgr.: Mark Hodge.
• CD Processing Equipment Manufacturer

**Entertainment Law Associates,** Argentum, 2 Queen Caroline St., London, W6 9DX, (+44) 208.323 8013, Fax: (+44) 208.323 8080, E-Mail: ela@ela.co.uk, Web Site: www.ela.co.uk, Contact: John Giacobbi; Receptionist: Charleen Joubert; Office Mgr.: Deborah Sykes.
• Entertainment Attorney

**Entertainment UK,** 243 Blyth Rd., Hayes, Middlesex, UB3 1DN, (+44) 20.8848 7511, Fax: (+44) 20.8754 6600, E-Mail: enquiries@entuk.co.uk, Web Site: www.entuk.co.uk,

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MD: Lloyd Wigglesworth; Head of Digital: Paul Zimmerman; Sales: Ian Foster.
• Store Fixture Manufacturer

**Euphonix Europe Ltd.,** Unit C1A, 2nd Floor, Linton House, 39-51 Highgate Rd., London, NW5 1RS, (+44) 20.7267 1226, Fax: (+44) 20.7267 1227, Web Site: www.euphonix.com, Sales: Russell Waite; Administrative Mgr.: Jenny Langridge; Sales: Mark Hosking; Sales: David Claringbold.
• Digital Music Companies & Services

**Europa Magnetics Corp. Ltd. (Div. of CMC Magnetics Corp.),** Nelson Way, Nelson Park, Cramlington, Northumberland, NE23 1EB, (+44) 1670.706 609, E-Mail: sales@emc-ltd.co.uk, Web Site: www.emc-ltd.co.uk, Contact: Graham Laughton; Contact: Neil Terry; Contact: Stephen Andrews.
• CD, CD-ROM & DVD Replicator

**The Exchange,** 42 Bruges Pl., Randolph St., London, NW1 0TX, (+44) 20.7485 0530, Fax: (+44) 20.7482 4588, E-Mail: studio@exchangemastering.co.uk, Web Site: www.exchangemastering.co.uk, Owner/Engineer: Graeme Durham; Studio Booking: Seren Seaborn & Paul McNaught.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Exposure Promotions Ltd.,** 22-23 Little Portland St., London, W1W 8BU, (+44) 20.7907 7130, Fax: (+44) 20.7907 7131, E-Mail: info@exposure.net, Web Site: www.exposureltd.com, Joint MD: Raul Shah; Joint MD: Tim Bourne; Mng. Partner: Mark Stringer.
• Record Promotion Company

**Fastrax (Div. of IMD),** 10 John Princes St., London, W1G 0JW, (+44) 20.7468 6888, Fax: (+44) 20.7468 6889, E-Mail: info@fastrax.co.uk, Web Site: www.fastrax.co.uk, CEO: Adam Poulter; Head Broadcast Devel.: Ross Priestley; Acct. Mgr.: Sarah Drayson; Acct. Exec.: Karina Howe; Acct. Coord.: Sam Bailey.
• Digital Music Companies & Services

**John Fiddy Music,** Unit 3, Moorgate Business Centre, Dereham, NR19 1PT, (+44) 1362.697 922, (+44) 1362.697 920, Fax: (+44) 1362.697 923, E-Mail: info@johnfiddymusic.co.uk, Web Site: www.johnfiddymusic.co.uk, Owner: John Fiddy; Promos. Mgr.: Mark Halpern.
• Music Library

**Fifth Element,** 258 Belsize Rd., London, NW6 4BT, (+44) 20.7372 2128, E-Mail: info@fifthelement.biz, Web Site: www.fifthelement.biz, Contact: Chris Hewlett; Contact: Cat Hockley.
• Public Relations Company

**Finesplice,** 1 Summerhouse Ln., Harmondsworth, West Drayton, Middlesex, UB7 0AW-t, (+44) 20.8564 7839, Fax: (+44) 20.8759 9629, E-Mail: info@finesplice.co.uk, Web Site: www.finesplice.co.uk, MD: Ben Turner; Sr. Engineer: Julia Thomas; 2nd Sr. Engineer: Sophie Marchant.
• Mastering Facility

**Fireworks Music,** 8 Berwick St., London, W1F OPH, (+44) 20.7292 0000, Fax: (+44) 20.7292 0016, E-Mail: fwx@fireworksmusic.co.uk, Web Site: www.fireworksmusic.co.uk, Office Mgr.: Claire Griffin.
• Music Library

**Floating Earth,** 21 Wadsworth Rd., Unit 14, Perivale, UB6 7JD, (+44) 20.8997 4000, Fax: (+44) 20.8998 5767, E-Mail: record@floatingearth.com, Web Site: www.floatingearth.com, Admin.: Steve Long; Engineer: Mike Hatch.
• Mastering Facility

**Focus Music Publishing Ltd.,** 4 Pilgrims Ln., London, NW3 1SL, (+44) 20.7435 8266, Fax: (+44) 20.7435 1505, E-Mail: info@focusmusic.com, Web Site: www.focusmusic.com, MD: Paul Greedus; Mgr.: Dean Mahoney.
• Music Library

**Foel Studio,** Llanfair Caereinion, Powys, SY21 0DS, (+44) 1938.810 758, Fax: (+44) 1938.810 758, E-Mail: foel.studio@dial.pipex.com, Web Site: www.foelstudio.co.uk
• Jacket/Sleeve Manufacturer
• Label Manufacturer
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility
• Plating & Pressing Plant

**Folktrax International,** Heritage House, 16 Brunswick Sq., Gloucester, GL1 1UG, (+44) 1452.415 110, Fax: (+44) 1452.503 643, E-Mail: folktrax@blueyonder.co.uk, Web Site: www.folktrax.org, MD: Peter Kennedy.
• Music Library

**Forsters,** 31 Hill St., London, W1J 5LS, (+44) 20.7863 8333, Fax: (+44) 20.7863 8444, E-Mail: mail@forsters.co.uk, Web Site: www.forsters.co.uk, Partner: David Willis.
• Entertainment Attorney

**Frink,** Studio Eight, 70 Rosebery Ave., Rosebury House, London, EC1R 4RR, (+44) 20.7833 8733, E-Mail: paul@frinkdesign.com, Web Site: www.frinkdesign.com
• Graphic Design

**Fuji Photo Film (U.K.) Ltd.,** Fuji Film House, 125 Finchley Rd., Hampstead, London, NW3 6HY, (+44) 207.586 5900, Fax: (+44) 207.722 4259, E-Mail: recordingmedia@fuji.co.uk, Web Site: www.fujifilm.co.uk
• Blank Recording Media Manufacturer

**Funtastik Music,** 43 Seaforth Gardens, Stoneleigh, Surrey, KT19 0LR, (+44) 20.8393 1970, Fax: (+44) 20.8393 2428, E-Mail: info@funtastikmusic.com, Web Site: www.funtastikmusic.com, MD: John Burns.
• Music Library

**GAV Video Facilities (Div. of Gray Audio Visual Ltd.),** 34-36 Bickerton Rd., London, N19 5JS, (+44) 20.7263 9561, Fax: (+44) 20.7272 0146, E-Mail: rob@gray-av.co.uk, Web Site: www.gray-av.co.uk
• Custom Tape Duplicator

**Graff Electronic Machines Ltd.,** Woodhill Rd., Collingham, Newark Nottinghamshire, NG23 7NR, (+44) 1636.893 036, Fax: (+44) 1636.893 317, E-Mail: sales@graffelectronics.co.uk, Web Site: www.graffelectronics.co.uk, MD: Alan Leonard; Mktg. Dir./Sales Mgr.: Roger Platts.
• Tape Processing & Duplicating Equipment

**The Guild of International Songwriters & Composers,** Sovereign House, 12 Trewartha Rd., Praa Sands, Penzance, Cornwall, TR20 9ST, (+44) 1736.762 826, Fax: (+44) 1736.763 328, E-Mail: songmag@aol.com, Web Site: www.songwriters-guild.co.uk, www.panamamusic.co.uk, Gen. Sec.: Carole Jones.
• Association & Professional Organization

**Hacker & Young,** St. Alphage House, 2 Fore St., London, EC2Y 5DH, (+44) 207.216 4600, Fax: (+44) 207.638 2159, E-Mail: london@uhy-uk.com, Web Site: www.hackeryoung.co.uk, Contact: Howard Spencer.
• Entertainment Attorney

**Hall Or Nothing PR,** 11 Poplar Mews, Uxbridge Rd., London, W12 7JS, (+44) 20.8740 6288, Fax: (+44) 20.8749 5982, E-Mail: press@hallornothing.com, Web Site: www.hallornothing.com, MD: Terri Hall; PR: Mike Watson; PR: Lewis Jamieson; PR: Ben Harris; PR: Gillian Porter; PR: Claire Ruddock; Mgmt. Asst.: Emma Anderson; PR Asst.: Jonny Epstein.
• Public Relations Company

**Hall Wallace Press & Promotion,** Cidermill Ln., The Corner House, Chipping Campden, GL55 6HL, (+44) 1386.841 453, Fax: (+44) 1386.841 453, E-Mail: successpr@yahoo.co.uk, Pres./Entertainment Media Specialist: Jane Wallace; Press Asst.: Pearl Vanden.
• Public Relations Company
• Record Promotion Company

**Hamlins,** Roxburghe House, 273-287 Regent St., London, W1B 2AD, (+44) 20.7355 6000, Fax: (+44) 20.7518 9100, E-Mail: admin@hamlins.co.uk, Web Site: www.hamlins.co.uk, Partner: Gordon Oliver; Attorney: Laurence Gilmore.
• Entertainment Attorney

**Harbottle & Lewis,** Hanover House, 14 Hanover Sq., London, W1S 1HP, (+44) 20.7667 5000, Fax: (+44) 20.7667 5100, E-Mail: harrisonann21@aol.com, Web Site: www.harbottle.com
• Entertainment Attorney

**Harrison Curtis - Solicitors,** Eight Jockey's Fields, London, WC1R 4BF, (+44) 20.7611 1720, Fax: (+44) 20.7611 1721, E-Mail: mail@harrisoncurtis.co.uk, Web Site: www.harrisoncurtis.co.uk, Contact: Lawrence Harrison.
• Entertainment Attorney

**Hatch Farm Studios,** Chertsey Rd., Addlestone Moor, Surrey, KT15 2EH, (+44) 1932.828 715, Fax: (+44) 1932.828 717, E-Mail: info@hatchfarmstudios.co.uk, Office Asst.: Michelle Clement.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Heathmans Mastering Ltd.,** 19 Heathmans Rd., London, SW6 4TJ, (+44) 20.7371 0978, Fax: (+44) 20.7371 9360, E-Mail: susana@heathmans.co.uk, Web Site: www.heathmans.co.uk, Dir./Co-Owner: Ronnie Garrity; Dir./Co-Owner: Maria Archer; Studio Mgr. (CD Mastering/Duplication): Susana Martinez.
• Mastering Facility

**Jens Hills & Co.,** Northburgh House, 10 Northburgh St., London, EC1V 0AT, (+44) 20.7490 8160, Fax: (+44) 20.7490 8140, E-Mail: info@jenshills.com, Office Mgr.: Garry Hunt.
• Entertainment Attorney

**Hyperactive Publicity Ltd.,** Unit 65, Pall Mall Deposit, 124-128 Barlby Rd., London, W10 6BL, (+44) 20.8968 5480, Fax: (+44) 20.8968 8480, E-Mail: info@hyperactive-publicity.com, MD: Caroline Turner.
• Public Relations Company

**ICC Duplication,** Regency Mews, Eastbourne, East Sussex, BN20 7AB, (+44) 1323.647 880, Fax: (+44) 1323.643 095, E-Mail: info@iccduplication.co.uk, Web Site: www.iccduplication.co.uk, Opns. Dir.: Andy Thorpe; Customer Serv. Mgr.: Geoff Durrant; Sales/Development: Tim Deaves.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**IFPI (International Federation of the Phonographic Industry),** 54 Regent St., London, W1B 5RE, (+44) 20.7878 7900, Fax: (+44) 20.7878 7950, E-Mail: info@ifpi.org, Web Site: www.ifpi.org, Chrmn./CEO: John Kennedy; EVP Global Legal Policy: Shira Perlmutter; Dir. Commun.: Adrian Strain; Dir. Mkt. Research: Keith Jopling.
• Association & Professional Organization

**ISA (International Songwriters Association Ltd.),** 37 New Cavendish St., London, W1, (+44) 207.486 5353, Fax: (+44) 207.486 2094, Web Site: www.songwriter.co.uk, CEO: Jim Liddane.
• Association & Professional Organization

**ISM (Incorporated Society of Musicians),** 10 Stratford Pl., London, W1C 1AA, (+44) 20.7629 4413, Fax: (+44) 20.7408 1538, E-Mail: membership@ism.org, Web Site: www.ism.org, Pres.: Robert Lloyd, CBE.
• Association & Professional Organization

**ITD Cassettes Ltd.,** 31 Angle, Industrial Park, Buckingham, NK18 1PH, (+44) 1280.821 177, Fax: (+44) 1280.821 188, E-Mail: itdcassets@aol.com, MD: Mike McLoughlin.
• Custom Tape Duplicator
• Mastering Facility

**Idea Generation,** 10 Greenland St., London, NW1 0ND, (+44) 20.7428 4949, Fax: (+44) 20.7428 4948, E-Mail: frontdoor@ideageneration.co.uk, Web Site: www.ideageneration.co.uk
• Public Relations Company

**International Displays (ID),** Stonehill, Stukeley Meadows Ind. Estate, Huntingdon, Cambridgeshire, PE29 6ED, (+44) 1480.414 204, Fax: (+44) 1480.414 205, E-Mail: cjenkin@internationaldisplays.co.uk, Web Site: www.internationaldisplays.co.uk, Sales Dir.: Carl Jenkin.
• Store Fixture Manufacturer

**Intervideo,** 87 Boundary Rd., St. Johns Wood, London, NW8 0RG, (+44) 20.7624 1711, Fax: (+44) 20.7624 2683, Web Site: www.intervideo.co.uk, MD: Trevor Nash; Technical Dir.: Gerry Wade; Administration Mgr.: Clare Russell.
• Custom Tape Duplicator
• Mastering Facility

**Isis Duplicating Co.,** Unit 11, Shaftesbury Industrial Ctr., The Runnings, Cheltenham, GL51 9NH, (+44) 1242.571 818, Fax: (+44) 1242.571 315, Div. Mgr.: John Fairclough.
• Jacket/Sleeve Manufacturer
• Label Manufacturer
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

**Islington Music Workshop,** 44 Peartree St., London, EC1V3SF, (+44) 20.7608 0231, Fax: (+44) 20.7490 0120, E-Mail: admin@imw.co.uk, Web Site: www.imw.co.uk, Workshop Dir.: John Dennis.
• Schools & Educational Institution

**kdg mediatech UK,** Unit 5, Triangle Business Park, Pentrebach Mid Glamorgan, Merthyr Tydfii, Wales, CF48 4TQ, (+44) 1685.354 700, Fax: (+44) 1685.354 701, E-Mail: sales.uk@kdg-mt.com, Web Site: www.kdg-mt.com, www.kdgflash.co.uk, MD: Farah Nissa; Prodn. Mgr.: Duncan Wrigley.
• CD, CD-ROM & DVD Replicator

**KPM Music Ltd.,** 127 Charing Cross Rd., London, WC2H 0QY, (+44) 20.7412 9111, Fax: (+44) 20.7413 0061, E-Mail: info@kpmmusichouse.com, Web Site: www.kpmmusichouse.com, MD: Peter Cox; GM: Tim Hardy; Creative Dir.: Elaine van der Schoot.
• Music Library

**Keele University, The Clock House,** The Music Dept., Staffordshire, Keele, ST5 5BG, (+44) 1782.583 295, (+44) 1782.583 294, Fax: (+44) 1782.583 295, Web Site: www.keele.ac.uk, Reader/Programmes Dir. of Music: Alastair Williams; Sr. Sec.: Chris King.
• Schools & Educational Institution

**Key Production,** 8 Jeffreys Pl., London, NW1 9PP, (+44) 20.7284 8800, Fax: (+44) 20.7284 8844, E-Mail: mail@keyproduction.co.uk, Web Site: www.keyproduction.co.uk, GM: Neil Gibbons; Mng. Dir.: Karen Emanuel; Sales/Mktg.: Melodie Greenwell.
• Jacket/Sleeve Manufacturer
• Printing
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

**Keynote Audio Services,** Smoke Tree House, Tilford Rd., Farnham, Surrey, GU102EN, (+44) 1252.794 253, Fax: (+44) 1252.792 642, E-Mail: admin@keynoteaudio.co.uk, Web Site: www.keynoteaudio.co.uk
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Kristannar Music,** 33 Park Chase, Wembley, Middelsex, HA9 8EQ, (+44) 20.8902 5523, Fax: (+44) 20.8902 5523, MD: Eddie Stevens.
• Music Library

**Lee & Thompson,** Greengarden House, 15-22 St. Christophers Pl., London, W1U 1NL, (+44) 20.7935 4665, Fax: (+44) 20.7563 4949, E-Mail: mail@leeandthompson.com, Web Site: www.leeandthompson.com, Partner: Robert Lee; Partner: Andrew Thompson; Partner: Robert Horsfall.
• Entertainment Attorney

**LIFT (UK) Ltd.,** 42 edison Rd., Rabans Land Ind. Est., Aylesbury, Buckinghamshire, HP19 8TE, (+44) 1296.468 790, Fax: (+44) 1296.468 791, Web Site: www.liftsystems.com, Bus. Mgr.: Gudrun Heidenbaur.
• Music & Video Accessory Manufacturer
• Security & Surveillance Systems Manufacturer
• Store Fixture Manufacturer

**The Lippin Company Ltd. (Div. of The Lippin Group),** 16-19 Southampton Pl., London, WC1A 2AX, (+44) 20.7745 7189, Fax: (+44) 20.7745 7190, E-Mail: london@lippingroup.com, Web Site: www.lippingroup.com, MD: Debbie Lawrence.
• Public Relations Company

**Lithosphere Printing,** 82-90 Queensland Rd., London, N7 7AS, (+44) 20.7686 6111, Fax: (+44) 20.7686 6222, E-Mail: tom@lithosphere.co.uk, Web Site: www.lithosphere.co.uk, MD: Tom Reed; Sales Dir.: Peter Hillel; Prodn. Dir.: Jim Pennington; Office Mgr.: Julia Simone.
• Envelopes & Mailers
• Graphic Design
• Jacket/Sleeve Manufacturer
• Label Manufacturer
• Polybags & Shrinkwrap
• Printing

**The Little Bazaar,** 3/12 Wetherby Pl., London, SW7 4ND, (+44) 207.370 7850, E-Mail: info@littlebazaar.co.uk, Web Site: www.littlebazaar.co.uk, Contact: Paul Egan.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**The Liverpool Institute for Performing Arts,** Mount St., Liverpool, L1 9HF, (+44) 151.330 3232, Fax: (+44) 151.330 3131, E-Mail: admissions@lipa.ac.uk, Web Site: www.lipa.ac.uk, Int'l Mgr.: Darren Murphy.
• Schools & Educational Institution

**Loopmasters Pro Sample CDs,** 17C Clermont Terrace, Brighton, BN1 6SH, (+44) 1273.323 514, E-Mail: info@loopmasters.com, Web Site: www.loopmasters.com, Contact: Matt Pelling.
• Music Library

**Loudeye Corp. (OD2 Services),** MacMillan House, 96 Kensington High St., London, W8 4SG, (+44) 207.820 850, Fax: (+44) 207.820 847, Web Site: www.od2.com, www.sonicselector.com, COO European Opns.: Tiff Pike; Sales/Mktg. Dir.: Edward Averdieck; Bus. Devel. Mgr.: Phillip Shephard.
• Digital Music Companies & Services

**Lovells,** Atlantic House, Holborn Viaduct, London, EC1A 2F6, (+44) 20.7296 2000, Fax: (+44) 20.7296 2001, E-Mail: enquiry@lovells.com, Web Site: www.lovells.com, Sr. Partner: Adrian Walker; Head of Spec. Groups: Greg Sinfield.
• Entertainment Attorney

**MCPS (Mechanical Copyright Protection Society Ltd.),** Copyright House, 29a-33 Berners St., London, W1T 3AB, (+44) 20.7580 5544, Fax: (+44) 20.7306 4455, E-Mail: info@mcps.co.uk, Web Site: www.mcps-prs-alliance.co.uk, Chrmn.: Tom Bradley; Deputy Chrmn.: Paul Curran.
• Performing and Mechanical Rights Organization

**MPA (Music Publishers Association),** 6th Floor, British Music House, 26 Berners Street, London, W1T 3LR, (+44) 20.7839 7779, Fax: (+44) 20.7839 7776, E-Mail: info@mpaonline.org.uk, Web

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Site: www.mpaonline.org.uk, Office Mgr.: Richy K. Chandler.
• Association & Professional Organization

**MPO UK,** Units 3 & 4, Nucleus, Central way, Park Royal, NW10 7XT, (+44) 208.963 6888, Fax: (+44) 208.963 6841, E-Mail: info@mpo.co.uk, Web Site: www.mpo.co.uk, Mng. Dir./Commun. Dir.: Gareth Whomsley; UK Sales Mgr. Games/DVD: Vicci Sutton.
• CD, CD-ROM & DVD Replicator

**Madge Ltd. (Div. of Madge Networks N.V.),** Madge House, Priors Way, Maidenhead, Berkshire, SL6 2HP, (+44) 162.840 8000, Fax: (+44) 162.840 8010, Web Site: www.madge.com, CEO/Mng. Dir.: Martin Malina; VP Global Sales: Andy Macdonald; Sales-UK/Ireland: Kim Rideout.
• Digital Music Companies & Services

**Maecenas (Div. of The Concord Partnership),** 5 Bushey Close, Old Barn Ln., Kenley, Surrey, CR8 5AU, (+44) 20.8660 3914, (+44) 20.8660 4766, Fax: (+44) 20.8668 5273, E-Mail: maecenascontemp@aol.com, Web Site: www.maecenasmusic.co.uk, Dist. Mgr.: Bill Burnett.
• Music Library

**Magrath & Co.,** 52/54 Maddox St., London, W1S 1PA, (+44) 20.7495 3003, Fax: (+44) 20.7409 1745, E-Mail: admin@magrath.ftech.co.uk, Web Site: www.magrath.co.uk, Attorney: Richard Antwi; Attorney: Adam van Straten.
• Entertainment Attorney

**Making Music (National Federation of Music Societies),** 2-4 Great Eastern St., London, EC2A 3NW, (+44) 870.903 3780, E-Mail: info@makingmusic.org.uk, Web Site: www.makingmusic.org.uk, Chief Exec.: Robin Osterley; ITT Officer: Stuart McPherson; Finan. Mgr.: Christopher Wright; Head of Support/Development: Evan Dawson; Administration Officer: James Davey.
• Association & Professional Organization

**Marriott Harrison,** 12 Great James St., London, WC1N 3DR, (+44) 20.7209 2000, Fax: (+44) 20.7209 2001, E-Mail: email@marriottharrison.co.uk, Web Site: www.marriottharrison.com, Attorney: Tony Morris; Associate: Charlotte Stubbs; Attorney: Martin Boulton; Attorney: Rosemary Jackson; Associate: Carys Lincoln.
• Entertainment Attorney

**MasteringWorld.com,** Hafod, St. Hilary, Cowbridge, CF71 7DP, (+44) 1446.771 789, Fax: (+44) 1446.775 512, E-Mail: enquiries@masteringworld.com, Web Site: www.masteringworld.com, MD: Donal Whelan.
• Mastering Facility

**Masterpiece,** Unit 14, Talina Centre, 23a Bagleys Ln., London, SW6 2BW, (+44) 20.7731 5758, (+44) 20.7371 0700, Fax: (+44) 20.7384 1750, E-Mail: leena.bhatti@masterpiecelondon.com, Web Site: www.masterpiecelondon.com, Proprietor: Dave Moore; CD Mastering Prodn. Coord.: Toni Wagner; Mktg./Sales Mgr.: Leena Bhatti; Prodn. Coord.: Clarissa Murrell.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Maxell UK / Maxell Europe Ltd.,** 3/A High St., Multimedia House, Rickmansworth, Hertfordshire, WD3 1HR, (+44) 1923.494 400, Fax: (+44) 1923.494 410, E-Mail: sales@maxell.eu.com, Web Site: www.maxell.eu.com, GM: David Stapleton; Commercial Mgr.: Steve Boyd.
• Blank Recording Media Manufacturer

**Mayer, Brown, Rowe & Maw LLP,** 11 Pilgrim St., London, EC4V 6RW, (+44) 20.7248 4282, Fax: (+44) 20.7248 2009, E-Mail: rallan@mayerbrownrowe.com, Web Site: www.mayerbrownrowe.com, Partner: Robert Allan.
• Entertainment Attorney

**Meltones Media (Div. of Meltones Limited),** 3 King Edward Dr., Chessington, Surrey, KT9 1DW, (+44) 20.8391 9406, Fax: (+44) 20.8391 8924, E-Mail: info@meltones.com, Web Site: www.meltone-media.co.uk, MD: Tony Fernandez; Dir.: Mele Fernandez.
• Jewel Box Manufacturer
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator

**Metropolis Studios,** The Power House, 70 Chiswick High Rd., London, W4 1SY, (+44) 20.8742 1111, Fax: (+44) 20.8742 2626, E-Mail: hello@metropolis-group.co.uk, Web Site: www.metropolis-group.co.uk, Mastering Bookings Mgr.: Beta Ratel; Studio Booking Mgr.: Alison Hussey; Head of DVD: Andy Townsend; Exec. Producer: Anouk Fontaine.
• CD, CD-ROM & DVD Replicator
• Mastering Facility

**Mishcon De Reya,** Summit House, 12 Red Lion Sq., London, WC1R 4QD, (+44) 20.7440 7000, Fax: (+44) 20.7404 5982, E-Mail: feedback@mishcon.co.uk, Web Site: www.mishcon.co.uk, Partner: Adam Van Straten; Partner: Martin Dacre; Press Contact: Michele Morgan.
• Entertainment Attorney

**Mobile Entertainment Forum,** 313 Westbourne Studios, 242 Acklam Rd., London, W10 5JJ, (+44) 20.7524 7878, Fax: (+44) 20.7524 7879, E-Mail: rimma@m-e-f.org, Web Site: www.m-e-f.org, Exec. Dir.: Rimma Perelmuter; Mktg. Mgr.: Stephanie Rosilio.
• Association & Professional Organization

**Multimedia Info-Tech Ltd.,** Springbank Ind. Estate, Pembroke Loop Rd., Poleglass, Belfast, BT 170QL, (+44) 2890.300 883, Fax: (+44) 2890.300 529, Web Site: www.mitcds.com
• CD, CD-ROM & DVD Replicator

**Music for Films,** 34 Batchelor St., London, N1 0EG, (+44) 20.7278 4288, Fax: (+44) 20.7837 2894, E-Mail: rgoldmff@aol.com
• Music Library

**Music House (Div. of EMI Music Publishing),** 127 Charing Cross Rd., London, WC2H OQY, (+44) 20.7412 9111, Fax: (+44) 20.7413 0061, E-Mail: enquiries@musichouse.co.uk, Web Site: www.playmusichouse.com, Creative Dir.: Elaine van Der Schoot; Creative Asst.: Karen Spearing.
• Music Library

**Music Managers Forum (MMF),** 1 York St., London, W1U 6PA, (+44) 870.850 7800, Fax: (+44) 870.850 7801, E-Mail: info@ukmmf.net, Web Site: www.ukmmf.net
• Association & Professional Organization

**The Music Producers Guild Ltd.,** PO Box 32, Harrow, HA2 7ZX, (+44) 20.7371 8888, E-Mail: office@mpg.org.uk, Web Site: www.mpg.org.uk
• Association & Professional Organization

**Musicians' Union,** 60-62 Clapham Rd., London, SW9 0JJ, (+44) 20.7840 5534, Fax: (+44) 20.7840 5599, E-Mail: london@musiciansunion.org.uk, Web Site: www.musiciansunion.org.uk
• Association & Professional Organization

**Myers, Fletcher & Gordon,** 15 Cambridge Ct., 210 Shepherds Bush Rd., Hammersmith, London, W6 7NJ, (+44) 207.610 4433, Fax: (+44) 207.610 4455, Web Site: www.mfg-law.com, Associate: Lawson Crawford.
• Entertainment Attorney

**National Entertainment Agents Council,** PO Box 112, Seaford, East Sussex, BN25 2DQ, (+44) 870.755 7610, Fax: (+44) 870.755 7613, E-Mail: chrisbray@neac.org.uk, Web Site: www.neac.org.uk, Chrmn.: Alan Pope; Vice Chrmn. (North): Alan Bennett; Vice Chrmn. (South): Keith Stitchman; Gen. Sec.: Chris Bray; Treasurer: Derek Daubney.
• Association & Professional Organization

**Neuratron Ltd.,** Unit 6, Cresswell Park, Blackheath Village, London, SE3 9RD, (+44) 20.8852 5200, Fax: (+44) 20.8852 5300, Web Site: www.neuratron.com, CEO: Martin Dawe.
• Digital Music Companies & Services

**New State Entertainment Ltd.,** Unit 2A, Queens Studios, 121 Salisbury Rd., London, NW6 6RG, (+44) 20.7372 4474, Fax: (+44) 20.7372 4484, (+44) 20.7328 4447, E-Mail: info@newstate.co.uk, Web Site: www.newstate.co.uk, MD: Tom Parkinson; A&R/Creative Dir.: Tim Binns; Financial Dir.: Mike Jones; A&R-Mob Records: Tayo Popoola; Prodn./Mktg.: Darren Latimer.
• Graphic Design

**Noble PR,** 1 Mercers Mews, London, N19 4PL, (+44) 20.7272 7772, Fax: (+44) 20.7272 2227, E-Mail: suzanne@noblepr.co.uk, Web Site: www.noblepr.co.uk, MD: Peter Noble; Dir.: Suzanne Noble.
• Public Relations Company

**Noisebox,** Windsor House, 74 Thorpe Rd., Norwich, Norfolk, NR1 1BA, (+44) 1603.767 726, Fax: (+44) 1603.767 746, E-Mail: info@noisebox.co.uk, Web Site: www.noisebox.co.uk
• CD, CD-ROM & DVD Replicator

**Nor-Cote UK Ltd.,** Unit 7, Warrior Park, Chandlers Ford Ind Estate, Eastleigh Hampshire, S053 4NF, (+44) 2380.270 542, E-Mail: info@nor-cote.co.uk, Web Site: www.norcote.com, Contact: Mike Bain.
• Raw Materials Manufacturer

**Olympic Studios,** 117 Church Rd., Barnes, London, SW13 9HL, (+44) 20.8286 8600, Fax: (+44) 20.8286 8625, E-Mail: siobhan@olympicstudios.co.uk, Web Site: www.olympicstudios.co.uk, Studio Mgr.: Siobhan Paine.
• Mastering Facility

**Orlake Records,** Sterling Industrial Estate, Rainham Rd. S., Essex, Dagenham, RM10 8HP, (+44) 20.8592 0242, Fax: (+44) 20.8595 8182, E-Mail: info@orlakerecords.com, Web Site: www.orlakerecords.com, Contact: Paula Pearl.
• Plating & Pressing Plant

**The Outside Organisation,** 177-178 Tottenham Court Rd., London, W1T 7PD, (+44) 20.7436 3633, Fax: (+44) 20.7436 3632, E-Mail: info@outside-org.co.uk, Web Site: www.outside-org.co.uk, Pres.: Alan Edwards; Publicist: Jonathan Moorish.
• Public Relations Company

**PAMRA (Performing Artists' Media Rights Association),** 161 Borough High St., 3rd Floor, London, SE1 1HR, (+44) 20.79400413, Fax: (+44) 20.7407 2008, E-Mail: office@pamra.org.uk, Web Site: www.pamra.org.uk, Exec. Dir.: Sabine Schlag.
• Performing and Mechanical Rights Organization

**PLASA (Professional Lighting & Sound Association),** 38 St. Leonards Road, Eastbourne, East Sussex, BN21 3UT, (+44) 1323.410 335, Fax: (+44) 1323.646 905, E-Mail: membership@plasa.org, Web Site: www.plasa.org, Exec. Dir.: Ruth Rossington.
• Association & Professional Organization

**P & M (Public Relations & Marketing),** Winchester House, 3rd Floor, 259-269 Old Marylebone Rd., London, NW1 5RA, (+44) 207.170 4188, (+44) 207.170 4189, Fax: (+44) 207.170 4001, E-Mail: info@pmltd.co.uk, Web Site: www.pmltd.co.uk, Mktg. Dir.: Mimi Bakari.
• Public Relations Company

**PRS (Performing Right Society),** Copyright House, 29-33 Berners St., London, W1T 3AB, (+44) 20.7580 5544, Fax: (+44) 20.7306 4455, E-Mail: info@mcp-prs-alliance.co.uk, Web Site: www.prs.co.uk, www.mcp-prs.alliance.co.uk, Chrmn.: Ellis Rich; Deputy Chrmn.: Nigel Beaham-Powell.

**Branches:**
PRS (Performing Right Society) Scotland, 3 Drumsheugh Gardens, Edinburgh, EH3 7QJ, United Kingdom, (+44) 131.226 7006, Fax: (+44) 131.225 4052, E-Mail: scotland.musiclicence@prs.co.uk, Web Site: www.prs.co.uk/scotland, PR/Events Coord.: Stuart Fleming.
• Performing and Mechanical Rights Organization

**PXM Publishing,** 45 Mount Ash Rd., London, SE26 6LY, (+44) 20.8699 5835, (+44) 20.8291 1193, Fax: (+44) 20.8699 5835, E-Mail: pxm.publishing@virgin.net, Web Site: www.pxmpublishing.com, MD: Frank Rodgers; GM: Carolyne Rodgers.
• Music Library

**Panama Music Library,** Sovereign House, 12 Trewarthe Rd., Praa Sands, Penzance, Cornwall, TR20 9ST, (+44) 1736.762 826, Fax: (+44) 1736.763 328, E-Mail: panamus@aol.com, Web Site: www.panamamusic.co.uk, Pres.: Roderick G. Jones; GM: Carole A. Jones; Creative Mgr.: Colin Eade.
• Music Library

**Panasonic U.K. Ltd.,** Panasonic House, Willoughby Rd., Bracknell, Berkshire, RG12 8FP, (+44) 1344.862 444, Fax: (+44) 1344.853 705, Web Site: www.panasonic.co.uk
• Blank Recording Media Manufacturer

**Phonographic Performance Ltd. (PPL) / Video Performance Ltd. (VPL),** One Upper James St., London, W1F 9DE, (+44) 20.7534 1000, Fax: (+44) 20.7534 1111, E-Mail: info@ppluk.com, Web Site: www.ppluk.com, www.vpluk.com, Chrmn./CEO: Fran Nevrkla; Finance Dir.: Mike Smith; Dir. Licensing: Tony Clark; Dir. Govt. Rel.: Dominic McGonigal; Dir. Pub. Rel.: Jill Drew; Dir. Legal/Bus. Aff.: Peter Leathem; Pub. Rel. Coord.: Sarah O'Brien.
• Association & Professional Organization
• Performing and Mechanical Rights Organization

**Playlouder,** 8-10 Rhoda St., London, E2 7EF, (+44) 20.7729 4797, Fax: (+44) 20.7739 8571, E-Mail: paul.hitchman@playlouder.com, Web Site: www.playlouder.com, Dir.: Paul Hitchman; Dir.: Jim Gottlieb; Head of Content Prodn.: Melissa Fehr.
• Digital Music Companies & Services

**Pozzoli Ltd.,** 100 New Kings Rd., London, SW6 4LX, (+44) 20.7384 3283, Fax: (+44) 20.7384 3067, E-Mail: pozzolitd@aol.com, Web Site: www.pozzolispa.com, Sales Mgr.: Luigi Pozzoli.
• Jacket/Sleeve Manufacturer
• CD, CD-ROM & DVD Replicator
• Packaging Services

**Press Counsel,** 5-7 Vernon Yard, London, W11 2DX, (+44) 20.7792 9400, Fax: (+44) 20.7243 2262, Web Site: www.presscounsel.com, MD: Jayne Houghton.
• Public Relations Company

**Printed Music Worldwide (Div. of Camden Music),** 85 Waldegrave Park, Middlesex, Twickenham, Middlesex, TW1 4TJ, (+44) 20.8607 9535, Fax: (+44) 20.8607 9536, E-Mail: info@printed-music.com, Web Site: www.printed-music.com
• Digital Music Companies & Services

**Prism Media Products Ltd.,** William James House, Cowley Rd., Cambridge, CB4 0WX, (+44) 1223.424 988, Fax: (+44) 1223.425 023, E-Mail: sales@prismsound.com, Web Site: www.prismsound.com, Sales Dir.: Graham Boswell; Technical Dir.: Ian Dennis.
• CD Processing Equipment Manufacturer
• Clean Room, Quality Control & Test Equipment

**The Product Exchange Ltd.,** 45 Mount Ash Rd., London, SE26 6LY, (+44) 20.8699 5835, (+44) 20.8291 1193, Fax: (+44) 20.8699 5835, E-Mail: product.exchange@virgin.net, Web Site: www.productexchange.co.uk, MD: Frank Rodgers; Co. Sec./Admin.: Carolyne Rodgers.
• Int'l Brokers/Agents of Music/Video

**Production Services Association,** PO Box 2709, Bath, BA1 3YS, (+44) 1225.332 688, Fax: (+44) 1225.332 701, Web Site: www.psa.org.uk, GM: Andy Lenthall.
• Association & Professional Organization

**Professional Magnetics Media Ltd.,** 329 Hunslet Rd., Leeds, LS10 1NJ, (+44) 113.270 6066, Fax: (+44) 113.271 8106, E-Mail: promags@aol.com, Web Site: www.promags.com
• Cartridges, Cassettes, Reels & Video Boxes
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Quantegy Europa Ltd.,** PO Box 8006, Berkshire, RG6 9BS, (+44) 118.975 8688, Fax: (+44) 118.975 8889, E-Mail: sales.uk/eire@quantegy-eu.com, Web Site: www.quantegy.com
• Blank Recording Media Manufacturer

**Quite Great Publicty,** Ste. 1C, Langford Arch, London Rd., Sawston, Cambridge, CB2 4EG, (+44) 1223.830 111, Web Site: www.quitegreat.co.uk
• Public Relations Company

**RCS (UK) Ltd. (Div. of RCS, Inc.),** Andrews House, College Rd., Guildford, GU1 4QB, (+44) 1483.510 910, Fax: (+44) 1483.510 911, E-Mail: info@rcsuk.com, Web Site: www.rcsuk.com, Contact: Ben Hart.
• Digital Music Companies & Services

**RPM (Repeat Performance Multimedia,** 6 Grand Union Ctr., West Row, London, W10 5AS, (+44) 20.8960 7222, Fax: (+44) 20.8968 1378, E-Mail: info@repeat-performance.co.uk, Web Site: www.repeat-performance.co.uk, Pres.: Robin Springall.
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**rts OneStop Ltd.,** Unit M1 & M2, Prescot, Albany Rd., Merseyside, L34 2UP, (+44) 151.430 9001, Fax: (+44) 151.430 7441, E-Mail: rts.onestop@virgin.net, Web Site: www.rtsonestop.co.uk, MD: John Fairclough; Prodn. Controller: Sue Carr; Prodn. Controller: Nadine Lee.
• Graphic Design
• CD, CD-ROM & DVD Replicator
• Custom Tape Duplicator
• Mastering Facility

**Red Alert Music Promotions Ltd. / Music Management&Consultancy,** 2-4 Little Peter St., Sun House, Manchester, M15 4PS, (+44) 161.834 7434, Fax: (+44) 161.834 8545, E-Mail: info@redalert.co.uk, Web Site: www.redalert.co.uk, MD: Liam Walsh.
• Record Promotion Company

**Reed Midem Organisation,** Walmar House, 296 Regent St., London, W1R 6AB, (+44) 20.7528 0086, Fax: (+44) 20.7895 0949, E-Mail: javier.lopez@reedmidem.com, Web Site: www.midem.com, MD: Peter Rhodes; Sales Mgr.: Javier Lopez.
• Association & Professional Organization

**Reflex Media Services Ltd.,** Unit 5 Cirrus, Glebe Ct., Cambridgeshire, Huntingdon, PE29 7DL, (+44) 1480.434 333, Fax: (+44) 1480.411 441, E-Mail: info@reflex-media.co.uk, MD: Roger Masterson; Sales Exec.: John Garrard.

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- Jacket/Sleeve Manufacturer
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**Reliable Source Music,** 67 Upper Berkeley St., London, W1H 7DH, (+44) 207.563 7028, Fax: (+44) 207.563 7029, E-Mail: library@reliable-source.co.uk, Web Site: www.reliable-source.co.uk, Chrmn./MD: Dr. Wayne Bickerton.
- Music Library

**Republic Media,** Studio 202, Westbourne Studios, 242 Acklam Rd., London, W10 5JJ, (+44) 20.8960 7449, Fax: (+44) 20.8960 7524, E-Mail: info@republicmedia.net, Web Site: www.republicmedia.net, MD: Sue Harris.
- Public Relations Company
- Record Promotion Company

**Retail Entertainment Displays (RED),** 27/28 Stapledon Rd., Orton Southgate, Peterborough, PE2 6TD, (+44) 1733.239 001, Fax: (+44) 1733.239 002, E-Mail: info@reddisplays.com, Web Site: www.reddisplays.com, Mng. Dir.: John Findlay; Sales Dir.: Brian Watts.
- Store Fixture Manufacturer

**Revolution Studios,** 11 Church Rd., Cheadle, Hulme, Cheshire, SK8 7JD, (+44) 161.486 6903, Fax: (+44) 161.485 8942, Web Site: www.revolutionstudio.co.uk, Owner: Andy MacPherson.
- Mastering Facility

**Richards Butler,** Beaufort House, 15 St. Botolph St., London, EC3A 7EE, (+44) 20.7247 6555, Fax: (+44) 20.7247 5091, E-Mail: cjbj@richardsbutler.com, Web Site: www.richardsbutler.com, Attorney: Christopher Jackson; Attorney: Stephen Edwards.
- Entertainment Attorney

**ROK Entertainment Group,** ROK House, Kingswood, Albrighton, WV7 3AU, (+44) 1902.374 896, Fax: (+44) 1902.374 603, E-Mail: sales@rokcorp.com, Web Site: www.rokent.com, Chrmn./CEO: Jonathan Kendrick; SVP Research/Devel.: Marshall Blonstein; Mktg. Dir.: Bruce Renny.
- Digital Music Companies & Services

**Rush Release Ltd.,** Cranhurst Lodge, Surbiton Hill Rd., Hexagon House, Surbiton, Surrey, KT6 4TS, (+44) 208.786 2121, E-Mail: info@rush-release.co.uk, Web Site: www.rushrelease.co.uk, Dir.: Joanna Underwood.
- Record Promotion Company

**Charles Russell,** 8-10 New Fetter Ln., London, EC4A 1RS, (+44) 20.7203 5000, Fax: (+44) 20.7203 0200, E-Mail: enquiry@charlesrussell.co.uk, Web Site: www.cr-law.co.uk, Consultant: Brian Carr.
- Entertainment Attorney

**P. Russell & Co.,** Ste. 48 London House, 271 King St., London, W6 9LZ, (+44) 20.8233 2943, Fax: (+44) 20.8233 2944, E-Mail: info@prcsolicitors.com, Partner: Paul Russell; Consultant: Gary Russell; Legal Exec.: Darren Broid.
- Entertainment Attorney

**Russells,** Regency House, 1-4 Warwick St., London, W1B 5L8, (+44) 20.7439 8692, Fax: (+44) 20.7494 3582, E-Mail: media@russells.co.uk, Web Site: www.russellslaw.co.uk, Attorney: Tony Russell; Attorney: Brian Howard; Attorney: Christopher Organ; Attorney: Tony English; Attorney: Steven Tregear; Attorney: Mark Simott; Attny.: Simon Esplan; Attny.: Gavin Maude.
- Entertainment Attorney

**SAE Institute,** United House, North Rd., Islington, London, N7 9DP, (+44) 20.7609 2653, Fax: (+44) 20.7609 6944, E-Mail: saelondon@sae.edu, Web Site: www.sae.edu
- Schools & Educational Institution

**SAE Institute,** 85-87 Portman St., Kinning Park, Glasgow, G41 1EJ, (+44) 141.429 1551, Fax: (+44) 141.429 1771, Web Site: www.sae.edu
- Schools & Educational Institution

**SAE Institute,** Ground Fl., Wellington Buildings, The Strand, Liverpool, L2 OPP, (+44) 151.255 1313, Fax: (+44) 151.255 1414, E-Mail: saeliverpool@sae.edu, Web Site: www.sae.edu, Admin.: Laura Campbell.
- Schools & Educational Institution

**SEMA (South East Music Alliance),** PO Box 91, Surray, Reigate, RH2 0NT, (+44) 1737.210 848, Fax: (+44) 1737.210 848, E-Mail: sema@dial.pipex.com, Web Site: www.dialspace.dial.pipex.com/sema, Coord.: Richard Coppen; Sec.: Sally Walker.
- Association & Professional Organization

**SESAC International (Div. of SESAC, Inc.),** 67 Upper Berkeley St., London, W1H 7QX, (+44) 20.7616 9284, Fax: (+44) 20.7563 7029, E-Mail: rights@sesac.co.uk, Web Site: www.sesac.com, Chrmn.: Dr. Wayne Bickerton.
- Performing and Mechanical Rights Organization

**SKM Europe,** Springfield Rd., SKM House, Middlesex, Hayes, UB4 0TY, (+44) 20.8573 0909, Fax: (+44) 20.8573 9990, E-Mail: sales@skmeurope.co.uk, Web Site: www.skm.co.kr, Dir.: Jong H. Choi.
- Cartridges, Cassettes, Reels & Video Boxes

**SMC UK Ltd.,** 24 Maple Rd, London, E11 1NB, (+44) 208.291 7575, Web Site: www.smceurope.com, Contact: Maurice Hamilton.
- Record Promotion Company

**Sainted PR,** Office 3, 9 Thorpe Close, London, W10 5XL, (+44) 20.8962 5700, Fax: (+44) 20.8962 5701, E-Mail: info@saintedpr.com, Web Site: www.saintedpr.com, Pres.: Heather Finlay; Publicist: Ruth Drake; Publicist: Amanda Freeman.
- Public Relations Company

**Sanctuary Studios,** Sanctuary House, 45053 Sinclair Rd., London, W14 OHH, (+44) 20.7602 6351, E-Mail: info@sanctuarygroup.com, Web Site: www.sanctuarystudios.co.uk
- Custom Tape Duplicator
- Mastering Facility

**The Scottish Arts Council,** 12 Manor Pl., Edinburgh, EH3 7DD, (+44) 131.226 6051, Fax: (+44) 131.225 9833, E-Mail: help.desk@scottisharts.org.uk, Web Site: www.scottisharts.org.uk, Head of Music: Ian Smith; Music Officer: Carolyn Paterson; Music Officer: Tamsin Mendelsohn.
- Association & Professional Organization

**Scottish Music Centre,** 1 Bowmont Gardens, Glasgow, G12 9LR, (+44) 141.334 6393, Fax: (+44) 141.337 1161, E-Mail: info@scottishmusiccentre.com, Web Site: www.scottishmusiccentre.com, Mng. Dir.: Gill Maxwell; Information Mgr.: Alasdair Pettinger; Administrator: Mee-Ching Ho; Office Asst.: Sandra Craig.
- Association & Professional Organization
- Music Library

**Searles Solicitors,** The Chapel, 26A Munster Rd., London, SW6 4EN, (+44) 20.7371 0555, Fax: (+44) 20.7371 7722, E-Mail: searles@searles-solicitors.co.uk, Partner: Helen Searle; Partner: Tim Northrop; Asst.: Christy McNaughtan; Asst.: Martin Deller.
- Entertainment Attorney

**Seddons,** 5 Portman Sq., London, W1H 6NT, (+44) 20.7725 8000, Fax: (+44) 20.7935 5049, E-Mail: davidk@seddons.co.uk, Web Site: www.seddons.co.uk, Sr.Partner: Harvey Ingram; Partner: David Kent; Partner: Andrew Jacobs.
- Entertainment Attorney

**Selecta Sound,** 52 Rockingham Ave., Hornchurch, Essex, RM11 1HH, (+44) 1708.453 424, Fax: (+44) 1708.455 565, E-Mail: info@www.selecta-sound.co.uk, Web Site: www.selecta-sound.co.uk, Owner: John Smailes; Owner: Carol Smailes.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

**Senol Printing,** 6 Sandiford Rd., Kimpton Trading Estate, Sutton, Surrey, SM3 9RD, (+44) 20.8641 3890, Fax: (+44) 20.8641 3486, E-Mail: info@senolprinting.co.uk, Web Site: www.senolprinting.co.uk, Prodn.: Jeanette Hoskins.
- Printing

**Sensible Music Ltd. (Div. of Sensible Music Group),** 90-96 Brewery Rd., London, N7 9NT, (+44) 20.7700 9900, Fax: (+44) 20.7700 4802, E-Mail: pat@sensible-music.co.uk, Web Site: www.sensible-music.co.uk
- Mastering Facility

**Shazam Entertainment Ltd.,** Charles House, 4th Fl. Block F., 375 High St, London, W14 8QH, (+44) 20.7471 3440, Web Site: www.shazamentertainment.com, CEO: Andrew Fisher; COO: Chee Wong; Dir. Bus. Aff.: Matt McCann.
- Digital Music Companies & Services

**Sheridans Solicitors,** Whittington House, Alfred Pl., London, WC1E 7EA, (+44) 20.7079 0123, Fax: (+44) 20.7079 0223, E-Mail: general@sheridans.co.uk, Web Site: www.sheridans.co.uk, Mng. Partner: Howard Jones; Attorney: Russell Roberts.
- Entertainment Attorney

**Sibelius Software Ltd.,** The Old Toy Factory, 20-22 City North, Fonthill Rd., London, N4 3HF, (+44) 20.7561 7999, Fax: (+44) 20.7561 7888, E-Mail: infouk@sibelius.com, Web Site: www.sibelius.com, CEO: Jeremy Silver.
- Digital Music Companies & Services

**The Simkins Partnership,** 45-51 Whitfield St., London, W1T 4HB, (+44) 20.7907 3000, (+44) 20.7907 3014, Fax: (+44) 20.7907 3111, E-Mail: info@simkins.com, Web Site: www.simkins.com, Head of Music/Pub. Groups: Julian Turton; Head of Media Litigation Grp.: Dominic Free.
- Entertainment Attorney

**Single Minded Promotions,** Unit 11, Cambridge Ct., 210 Shepherd's Bush Rd., London, W6 7NJ, (+44) 870.011 3748, E-Mail: tony@singleminded.com, Web Site: www.singleminded.com, MD: Tony Byrne; Contact: Jane Sorrell.
- Record Promotion Company

**Slice,** 2A Exmoor St., London, W10 6BD, (+44) 20.8964 0064, Fax: (+44) 20.8964 0101, E-Mail: slice@slice.co.uk, Web Site: www.slice.co.uk, CEO: Damian Mould; Dir. Events: Will Mould.
- Public Relations Company

**The Society of Authors,** 84 Drayton Gardens, London, SW10 9SB, (+44) 20.7373 6642, Fax: (+44) 20.7373 5768, E-Mail: info@societyofauthors.org, Web Site: www.societyofauthors.org, Dir.: Helen Dunmore.
- Association & Professional Organization

**Somethin' Else,** Units 1-4, 1A Old Nichol St., London, E2 7HR, (+44) 20.7613 3211, Fax: (+44) 20.7739 9799, E-Mail: info@somethin-else.com, Web Site: www.somethin-else.com, Radio: Steve Ackerman; TV/DVD: Jez Nelson; Talent: Grant Michaels.
- Mastering Facility

**Song & Media Promotions,** Sovereign House, 12 Trewartha Rd., Praa Sands, Penzance, Cornwall, TR20 9ST, (+44) 1736.762 826, Fax: (+44) 1736.763 328, E-Mail: songmag@aol.com, Web Site: www.songwriters-guild.co.uk, www.panamamusic.co.uk, Gen. Sec.: Carole A. Jones.
- Record Promotion Company

**Sonic Solutions,** 22 Warwick St., London, W1B 5NF, (+44) 20.7437 1100, Fax: (+44) 20.7437 1151, E-Mail: info@europe.sonic.com, Web Site: www.sonic.com
- CD Processing Equipment Manufacturer

**Sonifex,** 61 Station Rd., Irthlingborough, Northamptonshire, NN9 5QE, (+44) 1933.650 700, Fax: (+44) 1933.650 726, E-Mail: sales@sonifex.co.uk, Web Site: www.sonifex.co.uk, Pres.: Marcus Brooke; Sales Mgr.: Eamonn Heffernan; Technical Dir.: Chris Stills.
- Digital Music Companies & Services

**Sonopress (UK) Ltd.,** Wednesbury One, Black Country New Rd., Wednesbury, WS10 7NY, (+44) 121.502 7800, Fax: (+44) 121.502 7811, E-Mail: info@sonopress.co.uk, Web Site: www.sonopress.co.uk, Dir. Sales: Anshu Bagga.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

**Sony United Kingdom Ltd. (Recording Media / Energy Div.),** The Heights, Brooklands, Wrybridge, Surrey, KT13 0XW, (+44) 1932.816 561, Fax: (+44) 1932.817 044, Web Site: www.sony.com, GM: Kees Neilsen; Trade Mktg. Mgr.-ProMedia UK: Darren Atkins.
- Blank Recording Media Manufacturer

**Sound Stage Music Ltd. (Div. of Amphonic Music Ltd.),** Kerchesters, Waterhouse Ln., Kingswood, Surrey, KT206HT, (+44) 1737.832 837, Fax: (+44) 1737.833 812, E-Mail: info@amphonic.co.uk, Web Site: www.amphonic.com, Dir.: Erica Dale.
- Music Library

**The Soundmasters International Ltd.,** The New Boathouse, 136-142 Bramley Rd., London, W10 6SR, (+44) 20.7565 3020, Fax: (+44) 20.7565 3021, E-Mail: jane@soundmasters.co.uk, Web Site: www.soundmasters.co.uk, Mastering Engineer: Kevin Metcalfe; Engineer: Streaky; Bookings Coord.: Jane Long.
- Mastering Facility

**Sounds Good Ltd.,** 12 Chiltern Enterprise Centre, Station Rd., Theale, Berkshire, RG7 4AA, (+44) 118.930 1700, Fax: (+44) 118.930 1709, E-Mail: sales@sounds-good.co.uk, Web Site: www.sounds-good.co.uk, Dir.: Martin Maynard; Dir.: Henry Smithson.
- CD, CD-ROM & DVD Replicator
- Mastering Facility

**SoundStorm (UK) Ltd.,** School Farm Studios, Little Maplestead, Halstead, Essex, CO9 2SN, (+44) 1787.477 277, Fax: (+44) 1787.477 609, E-Mail: office@audiolicense.net, Web Site: www.audiolicense.net, MD: Robert Hurst; Commercial Dir.: Andrew Sunnucks; Supervising Sound Editor: John Leveque.
- Music Library

**Soundwrap (Div. of Wrap Tech Ltd.),** 3rd Fl., 5-7 Tanner St., London Bridge, London, SE1 3LE, (+44) 20.7089 4111, Fax: (+44) 20.7089 4112, E-Mail: info@softwrap.com, Web Site: www.soundwrap.com, Contact: Gary Millner.
- Digital Music Companies & Services

**Spool Multi Media (UK),** Deeside Industrial Park, Unit 30, Deeside, Flintshire, CH5 2NU, (+44) 1244.280 602, Fax: (+44) 1244.288 581, E-Mail: admin@smmuk.co.uk, Web Site: www.smmuk.co.uk, MD: Roy Varley; Sales Mgr.: Hilary Parkins; Customer Liason: Gill Allman.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Mastering Facility

**Spraggon, Stennett & Brabyn,** Crown House, 225 Kensington High St., London, W8 6SA, (+44) 20.7938 2223, Fax: (+44) 20.7938 2224, E-Mail: info@ssb.co.uk, Web Site: www.ssb.co.uk, Partner: Paul Spraggon.
- Entertainment Attorney

**Standard Music Library,** Oxnard House, 11 Uxbridge St., London, W8 7TQ, (+44) 20.7221 4275, Fax: (+44) 20.7229 6893, E-Mail: standard@bucksmusicgroup.co.uk, Web Site: www.bucksmusicgroup.com, Mgr.: Cliff Simms.
- Music Library

**State Music,** 6 Kenrick Place, London, WIU 6HD, (+44) 20.7486 9994, (+44) 20.7486 9878, Fax: (+44) 20.7486 9934, E-Mail: recordings@staterecords.co.uk, Web Site: www.staterecords.co.uk, Chrmn./Pres.: Dr. Wayne Bickerton; Acct. Exec.: Jo Holland.
- Music Library

**Statham, Gill & Davies,** 52 Welbeck St., London, W19 9XP, (+44) 20.7317 3210, Fax: (+44) 20.7487 5925, Bus. Serv.: Val Williams.
- Entertainment Attorney

**Stow College,** 43 Shamrock St., Glasgow, G4 9LD, (+44) 141.332 1786, Fax: (+44) 141.332 5207, E-Mail: enquiries@stoc.ac.uk, Web Site: www.stow.ac.uk
- Schools & Educational Institution

**Studio G,** Cedar Tree House, Farthingstone, Northants, NN12 8EZ, (+44) 1327.360 820, E-Mail: library@studiog.co.uk, Web Site: www.studiog.co.uk, Pres.: John Gale.
- Music Library

**TAG Co. UK,** Duval House, High Street, Harmondsworth, West Dayton, UB7 0AQ, (+44) 800 389 1706, E-Mail: sales-emea@tagcompany.com, Web Site: www.tagcompany.com
- Security & Surveillance Systems Manufacturer

**TDK U.K. Ltd.,** TDK House, 5-7 Queensway, Redhill, Surrey, RH1 1YB, (+44) 1737.773 773, Fax: (+44) 1737.773 805, Web Site: www.tdk-europe.com
- Blank Recording Media Manufacturer

**Tapematic UK Ltd.,** 13 Hurricane Close, Hurricane Way, Wickford, Essex, SS11 8YR, (+44) 1268.561 999, Fax: (+44) 1268.561 709, E-Mail: uk@tapematic.com, Web Site: www.tapematic.com, GM: Dave Hill.
- CD Processing Equipment Manufacturer
- Tape Processing & Duplicating Equipment

**Tapestream Duplication Ltd.,** The Yew Studio, 45 Yew Tree Rd., Surrey, GU8 5RQ, (+44) 1428.685 600, E-Mail: sales@tapestream.demon.co.uk, Web Site: www.tapestream.co.uk, Dir.: Colin Huggins.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator

**Taylor Wessing,** Carmelite, 50 Victoria Embankment, Blackfriars, London, EC4Y 0DX, (+44) 20.7300 7000, Fax: (+44) 20.7300 7100, E-Mail: london@taylorwessing.com, Web Site: www.taylorwessing.com
- Entertainment Attorney

**Timeless Studios,** High St., Mudginwell Farmhouse, Upper Heyford, Bicester Oxon, OX25 5LE, (+44) 18.6923 2340, E-Mail: actimeless@aol.com, Contact: Sue Blunsdon.
- Custom Tape Duplicator

**Tomkins PR,** The Old Lamp Works, Rodney Pl., London, SW19 2LQ, (+44) 20.8540 8166, Fax: (+44) 20.8540 6056, E-Mail: susie@tomkinspr.com, Web Site: www.tomkinspr.com, MD: Susie Tomkins; Promo. Mgr.: Stephen Nixon; Asst. Promo. Mgr.: Gina Deacon.
- Public Relations Company
- Record Promotion Company

**transformation,** 63 Lant St., London, SE1 1QN, (+44) 20.7417 7021, Fax: (+44) 20.7378 0516, E-Mail: trace@transformation.com, Web Site: www.transformation.com, Engineer: Noel Summerville; Engineer: Richard Dowling.
- Mastering Facility

**Tribal Manufacturing Ltd.,** 11 Hillgate Pl., Balham Hill, London, SW129ER, (+44) 20.8673 0610, Fax: (+44) 20.8675 8562, E-Mail: sales@tribal.co.uk, Web Site: www.tribal.co.uk, Dir.: Terry Woolner; Dir.: Alison Wilson; Prodn. Mgr.: Greg Bell.
- CD, CD-ROM & DVD Replicator
- Custom Tape Duplicator
- Plating & Pressing Plant

INTERNATIONAL

**Unaxis Nimbus,** Wyastone Leys, Monmouth, NP25 3SR, (+44) 1600.892 222, Fax: (+44) 1600.892 233, E-Mail: nimbus@unaxis.com, Web Site: www.nimbus.ltd.uk
- CD Processing Equipment Manufacturer
- Clean Room, Quality Control & Test Equipment

**United Music Publishers Ltd.,** 33 Lea Rd., Waltham Abbey, Essex, EN9 1ES, (+44) 1992.703 110, Fax: (+44) 1992.703 189, E-Mail: sales@ump.co.uk, Web Site: www.ump.co.uk, MD: Shirley Ranger; Trade/Distr. Mgr.: Max Plummer; Sales Mgr.: Martin Hutchinson; Mktg. Mgr.: Stephen Harding; Promo. Mgr.: Elizabeth Darker.
- Music Library

**Velocity Communications,** Ground Floor, 4 Bourlet Close, London, W1W 7BJ, (+44) 20.7323 1744, Fax: (+44) 20.7436 4199, E-Mail: info@velocitypr.co.uk, Web Site: www.velocitypr.co.uk, Contact: Ryan Holloway.
- Public Relations Company

**Virtual Music Stores,** 2 Princes St., London, W1B 2LB, (+44) 20.7298 6060, Fax: (+44) 20.7298 6070, E-Mail: infouk@vmusicstores.com, Web Site: www.virtualmusicstores.co.uk, Sales: Nick Milne Home.
- Store Fixture Manufacturer

**Vitaminic (Div. of Buongiorno Vitaminic),** 20, Orange St., London, WC2H 7NN, (+44) 870.770 5529, Fax: (+44) 870.770 5529, Web Site: www.vitaminic.co.uk
- Digital Music Companies & Services

**Web Sheriff,** Argentum, 2 Queen Caroline St., London, W6 9DX, (+44) 208.323 8013, Fax: (+44) 208.323 8080, E-Mail: websheriff@websheriff.com, Web Site: www.websheriff.com, Contact: John Giacobbi.
- Digital Music Companies & Services

**Whitfield Street Studios,** 31-37 Whitfield St., London, W1T 2SF, (+44) 20.7636 3434, Fax: (+44) 20.7580 2219, E-Mail: info@whitfield-street.com, Web Site: www.whitfield-street.com, Owner: Robin Millar; Studio Booking Mgr.: Rebecca Duncan; Mastering Mgr.: Gay Marshall.
- Mastering Facility

**Wild,** 2B West Point, 39-40 Warple Way, London, W3 0RG, (+44) 20.8746 0666, Fax: (+44) 20.8746 7676, E-Mail: info@ild-uk.com, Web Site: www.wild-uk.com, MD: Dave Roberts.
- Record Promotion Company

**Work Hard P.R.,** 35 Farm Ave., London, SW16 2UT, (+44) 20.8769 6713, (+44) 20.8677 8477, Fax: (+44) 20.8677 5374, E-Mail: roland@workhardpr.com, Web Site: www.workhard.pr.com, Owner: Roland Hyams; Partner/Head of Alternative: Nik Moore.
- Public Relations Company

**XYi Ltd.,** 30 Warple Way, London, W3 ORX, (+44) 20.8811 8808, E-Mail: info@xyi.com, Web Site: www.xyi.uk.com, MD: Angus Margerison; Designer: Wayne Perry; Sales Mgr./Design/Prodn.: Howard Hare; Gen. Asst.: Liam Moriarty; Contact: David Ruzalla.
- Digital Music Companies & Services
- Record Promotion Company

**Zip Design Ltd.,** Unit 2A, Queens Studios, 121 Salusbury Rd., London, NW6 6RG, (+44) 20.7372 4474, Fax: (+44) 20.7372 4484, (+44) 20.7328 4447, E-Mail: info@zipdesign.co.uk, Web Site: www.zipdesign.co.uk, MD: Tom Parkinson; Financial Dir.: Mike Jones; Creative Dir.: Peter Chadwick; Acct./Studio Mgr.: Mary Crowley.
- Graphic Design

**Zzonked,** Unit 348, Stratford Workshops, Burford Rd., London, E15 2SP, (+44) 20.8503 1880, Fax: (+44) 20.8534 0603, E-Mail: info@zzonked.co.uk, Web Site: www.zzonked.co.uk, National Press: Sally Parkinson.
- Public Relations Company
- Record Promotion Company

# URUGUAY

## RECORD LABELS (MAJOR)

**EMI Music de Uruguay (Div. of EMI Music),** Blvd. Artigas 1443, Apt. 613, Torrede los Caudillo, Montevideo, 11200, (+598) 2.401 1482, Fax: (+598) 2.401 1483, Web Site: www.emigroup.com, www.aurora.com.uy/emi, GM: Daniel Andino; Finance Mgr.: Adrian Marvid.

**Universal Music Uruguay (Div. of Universal Music Group),** Benito Blanco 1255, Apt. 101, Montevideo, 11130, (+598) 2.707 8012, (+598) 2.707 8013, Fax: (+598) 2.707 8012, Web Site: www.umusic.com, Comm'l Mgr.: Pablo Acosta y Lara; Mktg. Mgr.: German Carvallo.

## RECORD LABELS (INDEPENDENT)

**Ediciones Ayul / Tacuabe,** 18 de Julio 1357, Escritorio 502, Montevideo, 11200, (+598) 2.908 0671, Fax: (+598) 2.902 5552, E-Mail: tacuabe@tacuabe.com, Web Site: www.tacuabe.com, GM: Mauricio Ubal; Int'l: Carlos Da Silveira; A&R: Ruben Olivera.
*Labels: (Owned)* Ayui, Palma, Tacuabe, *(Distributed)* Ciclo 3, Melopea, Mn

**Sondor S.A.,** Rio Branco 1530, Montevideo, 11100, (+598) 2.902 5388, (+598) 2.901 2670, Fax: (+598) 2.902 5272, E-Mail: sondor@sondor.com, Web Site: www.sondor.com, GM: Rafael Abal.

## SERVICES

**Asociacion General de Autores del Uruguay (AGADU),** Canelones 1122, Montevideo, (+598) 2.900 3188, E-Mail: agadu@agadu.org, Web Site: www.agadu.com.uy
- Association & Professional Organization

**CUD (Camara Uruguaya del Disco),** Juncal 1327 - Apt. 603, Edificio ciudadela (Plaza Independencia), Montevideo, (+598) 2.916 3656, Fax: (+598) 2.916 3656, E-Mail: info@cudisco.org, Web Site: www.cudisco.org, Dir.: Guzman Fernandez.
- Association & Professional Organization

**Sociedad Uruguaya de Artistas Interpretes (SUDEI),** Convencion 1204 esq. Canelow, Montevideo, CP, 11100, (+598) 2.900 2464, Fax: (+598) 2.900 2464, E-Mail: sudei@adinet.com.uy, Web Site: www.sudei.org.uy, Pres.: Prof. Alfredo Vita; VP: Prof. Fernando Yanez.
- Performing and Mechanical Rights Organization

**Sociedad Uruguaya de Musica Contemporanea (SUMC),** Casilla de Correo 7184, Montevideo, 11000, (+598) 2.698 3393, Fax: (+598) 2.336 1513, E-Mail: sumc@adinet.com.uy, Pres.: Juan Jose Iturriberry; Sec.: Osvaldo Budon.
- Association & Professional Organization

# VENEZUELA

## RECORD LABELS (MAJOR)

**Sony BMG Records (Div. of Sony BMG),** Edificio Centro Altamira, Piso 6, Ave. San Juan Bosco, Altamira, Caracas, (+58) 212.264 6432, Fax: (+58) 212.267 0261, E-Mail: bmgven@telcel.net.ve, Web Site: www.sonymusiclatin.com, MD: Fernando Armendola; Mgr.: Jorge Esteves.
*Labels: (Owned)* Merengazo, RMM Int'l, Soho Latino, Sonero, Tropi Jazz

**Universal Music Venezuela (Div. of Universal Music Group),** Centro Comercial Concresa, Piso 2, Ofic. 420, Prados Del Este, Caracas, 1080, (+58) 212.976 0577, (+58) 212.976 5636, (+58) 212.976 1968, Fax: (+58) 212.975 4663, Web Site: www.universalmusica.com, www.umpglatin.com, MD: Sandra Sossa; Controller: Luis Miguel Gonzalez; Sales Mgr.: Guillermo Pinero; Int'l Pdct. Mgr.: Mladen Horvat; Latin Pdct. Mgr.: Edmundo Milian; IT Mgr.: Mario Torres; Publishing Mgr.: Miriam Gonzalez.

## RECORD LABELS (INDEPENDENT)

**Discomoda De Venezuela / El Disco De Moda C. A.,** Piedras a Palmita, Residencia Santa Malta, Local Mezzanina, Caracas, 3402, (+58) 212.481 0203, (+58) 212.481 5627, (+58) 212.482 1987, Fax: (+58) 212.482 9175, E-Mail: discomoda@cantv.net, Gen. Dir.: Wolfgang Roldan; Customer Relations: Wilfred Roldan; Corp. Relations: Julio Zerpa; Plant Mgr.: Jose Roldan; A&R: Manny Delgado; Publ. Dept.: Gladys Hernandez.
*Labels: (Owned)* Discomoda, Discomoda De Colombia, Juke Box, Mucer International

**El Palacio de la Musica, S.A.,** Urb. Ind. La Trinidad, Calle El Arenal, Edif. Palacio, Caracas, DF, 1080, (+58) 212.945 9767, (+58) 212.945 4311, Fax: (+58) 212.945 8756, E-Mail: exitos@cantv.net, Pres.: Ernesto Aue; VP: Carlos Von Einem; GM: Nelida Pietri.
*Labels: (Owned)* Gramsa, HB, Palacio, Seeco, Solex, Televen, *(Distributed)* Delphine, Fania, WS Latino
*Int'l Reps.:* West Side Sound Dist.

**Latin World Entertainment Group (Div. of Latin World Group),** Ave. Principal El Bosque, Torre Credicard, Piso 16, Ofc. 163, Chacao, Caracas, 1061, (+58) 212.952 5960, Fax: (+58) 212.953 1845, E-Mail: mail@latinwg.com, Web Site: www.latinworldmusic.com, Pres./CEO: Samuel Quiros; VP: Rene Marquez.

**Lideres Entertainment Group (Div. of Rodven),** Av. Rio Caura, Centro Comercial Concresa, Piso 2, Oficina 423, Prados del Este, Caracas, (+58) 212.979 2122, (+58) 212.979 6111, (+58) 212.979 2944, E-Mail: lideres@rodven.com, Web Site: www.rodven.com

## MUSIC PUBLISHERS

**Lideres Entertainment Group (Div. of Rodven),** Av. Rio Caura, Centro Comercial Concresa, Piso 2, Oficina 423, Prados del Este, Caracas, (+58) 212.979 2122, (+58) 212.979 6111, (+58) 212.979 2944, E-Mail: lideres@rodven.com, Web Site: www.rodven.com

**peermusic de Venezuela, S.A.,** Calle Sojo Con Av. Venezuela, Edif. Onix, Piso 4, Ofic. 42, El Rosal, Caracas, (+58) 212.952 2113, (+58) 212.992 9244, (+58) 212.992 9566, Fax: (+58) 212.952 0805, E-Mail: caracas@peermusic.com, Web Site: www.peermusic.com, www.digitalpressure.com, GM: Jorge Barriga; Mgr.: Rafael Vera.

**Selemusica, C.A. (SACVEN),** Urb. Ind. La Trinidad, Calle del Arenal, Edif. Palacio, Caracas, DF, 1010-A, (+58) 212.945 9767, (+58) 212.945 4311, Fax: (+58) 212.945 8756, E-Mail: exitos@cantv.net, Pres.: Ernesto Aue; GM: Nelida Pietri.

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**Latin World Entertainment Group (Div. of Latin World Group),** Ave. Principal El Bosque, Torre Credicard, Piso 16, Ofc. 163, Chacao, Caracas, 1061, (+58) 212.952 5960, Fax: (+58) 212.953 1845, E-Mail: mail@latinwg.com, Web Site: www.latinworldmusic.com, Pres./CEO: Samuel Quiros; VP: Rene Marquez.

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(Distributor) (Compact Disc, DVD)
*Labels Distributed: Video:* Buena Vista Home Entertainment, Universal Studios Home Video.

## SERVICES

**APROFON (Asociacion de Productores Fonograficos de Venezuela),** Av. Principal de los Cortijos de Lourdes, Piso 3, Edificio Industrial Los Hermanos, Oficinas de Sony, Caracas, 1070, (+58) 212.238 0044, Fax: (+58) 212.239 2996, E-Mail: yesikaprofon@hotmail.com, Admin. Asst.: Yesika Armas.
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- CD, CD-ROM & DVD Replicator

**Sociedad de Autores y Compositores de Venezuela (SACVEN),** Av. Andres Bello, Edif. Vam, Torre Oeste, Piso 10, Caracas, 1050, (+58) 212.507 7211, Fax: (+58) 212.507 7287, E-Mail: gestion.internacional@sacven.org, Web Site: www.sacven.org, Pres.: Velentin Caruci; Sec.: Victor Morillo; VP: Toms Torres Molina; Mgr. Int'l Admin.: Alejandro Luna Turbilli.
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- Blank Recording Media Manufacturer

**Tilleke & Gibbins Consultants Ltd.,** Ste. 401, 30 Nguyen Du, Hai Ba Trung District, Hanoi, (+84) 4.822 7895, E-Mail: tilleke@netnam.vn, Web Site: www.tillekeandgibbins.com, Legal Asst.: Do Thi Thu Ha.
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# YUGOSLAVIA

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**Multimedia Records d.o.o.,** Kapetan Misina 16, 11000 Belgrade, (+381) 11.328 3148, Fax: (+381) 11.262 4749, E-Mail: multimedia@multimediarec.co.yu, Web Site: www.multimediarec.co.yu, MD: Rodoljub Stojanovic; Sales Mgr.: Svetlana Ignjatov; Promo./Mktg. Mgr.: Adriana Jankovic.

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**Multimedia Records d.o.o.,** Kapetan Misina 16, 11000 Belgrade, (+381) 11.328 3148, Fax: (+381) 11.262 4749, E-Mail: multimedia@multimediarec.co.yu, Web Site: www.multimediarec.co.yu, MD: Rodoljub Stojanovic; Sales Mgr.: Svetlana Ignjatov; Promo./Mktg. Mgr.: Adriana Jankovic.

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# ZAMBIA

## RECORD LABELS (INDEPENDENT)

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*Labels: (Distributed)* Sony, Universal

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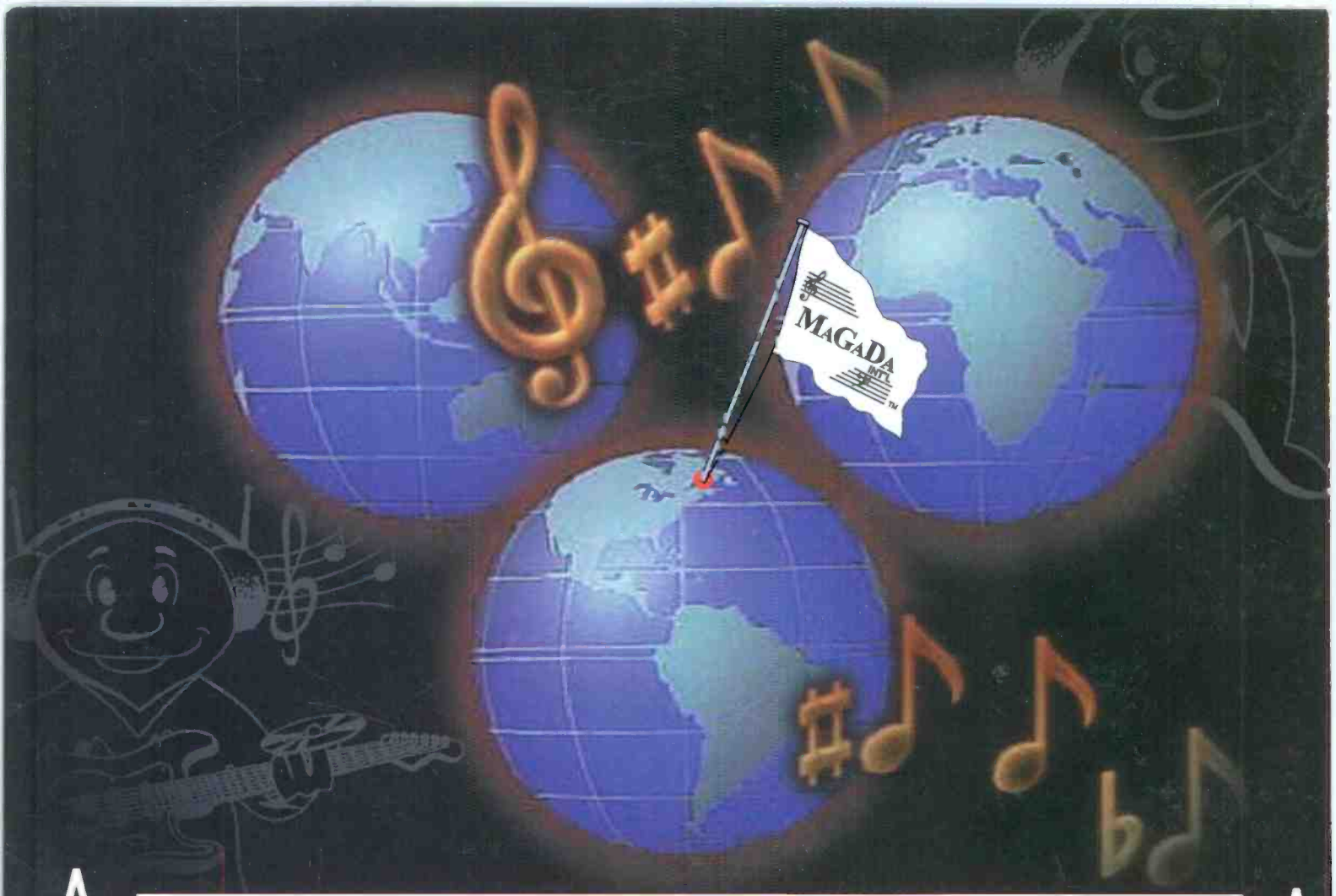
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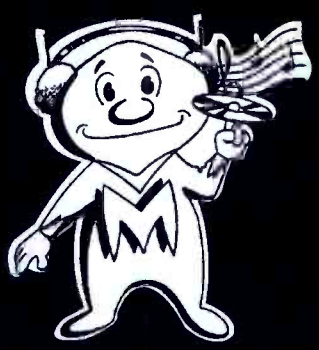
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